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THE CANADIAN GROCER
& GENERAL STOREKEEPER.

PUBLISHED WEEKLY
$2.00 PER YEAR

VOL. V. TORONTO, JULY 3, 1891. No. 27

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THE CANADIAN GROCER
& GENERAL STOREKEEPER

PUBLISHED WEEKLY. $2.00 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

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J. B. McLEAN, President. HUGH C. McLEAN, Sec.-Treas.

THE J. B. McLEAN PUBLISHING COMPANY,

FINE MAGAZINE PRINTERS AND TRADE JOURNAL PUBLISHERS.

HEAD OFFICE: 6 Wellington West, Toronto.

MONTREAL OFFICE: 115 St. Francois Xavier St. G. Hector Clemes, Manager.

NEW YORK OFFICE: Room 105, Times Building, Roy V. Somerville, Manager.

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

This year's Budget is essentially a grocery budget. Everything named in it, except malt and certain preparations containing spirits, falls under the classification of wet or dry groceries. The pressure which brought about an amendment to the Tariff Act at all was exerted solely by the weight of the great staple of the grocery trade, sugar. Any changes in the duty upon other goods were consequent upon the mere disturbance which attended the removal of the sugar duty or were called for to fill the yawning void which it left in the revenue. The duty on syrups has been lowered because the duty on the raw material of them has been taken off. The duty on molasses has been modified. The duty on refined sugar has been reduced because of the removal of that on the raw material. The duty on salt has been reduced to one-half. To make up for these losses 5c. a pound has been added to the excise duty on manufactured tobacco, and 5c. a pound to the customs duty on manufactured tobacco, while the duties on malt and spirits have been advanced. The country will still be short about two millions in its revenue. Retrenchment in the expenditure is the equivalent the Government proposes for this shrinkage in the national income. The first saving will be in the Customs Department itself, where there will be a big reduction in the yearly outlay for handling raw sugar, which hereafter will require a comparatively small part of the customs service it had to have when dutiable.

* * * *

The abolition of the duty on raw sugar was a measure almost rendered necessary by the drift of circumstances. Three months ago the United States gave free sugar to its people, and although Canada is not bound to imitate that country, yet, it is necessary that she keep pace with it in all economical movements. There is some rivalry between the United States and Canada for the best class of immigrants, and the most potent argument with that class is which is the cheaper country to live in. We aim also to make the country as cheap to those who live in it as the United States is, and to keep the duty on sugar would give a tremendous advantage to the United States in its bid for settlers both from this country and abroad. The lifting of a tax of three and a half millions not only from the shoulders of the producers but from those of their wives and children, is a popular and a timely act.

* * * *

Heretofore the grocery trade has been too philanthropical, and by denying itself has done what it could to bring cheap sugar to the masses. Now that the Government has undertaken that paternal role, why should the trade continue in it? The laudable and patriotic desire to make the price a man pays for his sugar a rivet to keep him in this country can not now be pleaded as a reason why retailers should forego their profit on sugar. The trade will have more sugar to handle than ever. A better price ought to be got for it. At one swoop the Government can melt 2c. a pound off the price of sugar, and can take from the total yearly sugar outlay of our population $3,650,000. If the yearly profits of the refiners, the jobbers and the retailers of sugar were all put together, they would probably not amount to half this sum. So much heretofore has revenue had the advantage over trade

* * * *

As the removal of the duty is unlikely, for some time, at least, to be generally taken advantage of by the trade for the betterment of prices, there is no other way in which the trade can be benefited by it. From 1½ to 2c. a pound on sugar, represents between two-sevenths and one-third of the total amount laid out for sugar. There will, therefore, be a smaller burden of debt to be taken up at the end of every thirty days. There will also be an equal reduction in the volume of receipts from consumers, so that the grocer in that particular will be no better than he was before. The wholesale trade will apparently be the gainers, as only about two-thirds of the original amount lost on sugar through the failure of retailers will now be in peril. But this proceeds on the idea that consumption will not be enhanced, which is an improbable supposition. Under present prices it cannot but be increased, and the amount of money paid out by the people for sugar for one year from the present may be equal to what was paid last year.

* * * *

The sugar market has now got completely out of the deadlock into which it was thrown by the combination of forces that struck it last week. Anticipation of the change had virtually muzzled and famished the demand for weeks; the strawberry crop could be saved only by sugar, and its most critical week had arrived. So much for the demand. The supply, on the other hand, had ceased. Then the Budget came down. The long quiescent demand became ravenous, but there had to be delay until stock was taken of all the sugar in bond at the refineries. Thus the supply was kept in curb so far as this market was concerned till Monday morning. In that interval United States refined, which is now admissable at eight-tenths of a cent per pound, might have been imported to lessen the strain here. That, however, was made a less available source of relief because of the fact that nearly all the trade had their orders in at our own refineries before the change.

MEN OF THE TIMES.

MR. F. C. IRELAND.

Take each one's censure but reserve thy judgment.—SHAKESPEARE.

F. C. Ireland, B. Sc., is an Ontario man by birth and education. After a good ordinary schooling he attended Victoria College for three years, but owing to ill health did not take his degree then, but left off study for a few years and travelled a good deal through the United States, the Maritime Provinces and in Europe. Afterwards he entered into mercantile and milling business at Lachute, near Montreal. In connection with his business he was a good deal in Montreal city and resided there for some years. His large business engagements did not prevent his return to study, and he wrote considerable for the leading newspapers and magazines. Some few years ago he wrote and published an ethical work, of which 1000 copies sold readily, and which has since been revised and is in demand. He has recently completed another work which is an ingenious transposition of Milton's Paradise Lost into a fascinating story, and is said by one who has gone over the MS. to be of a high literary character and one that will cause some stir when it appears in print.

For several years, while in business at Lachute, he was President of the Liberal Conservative Association of the county of Argenteuil, and so managed the electorate that, though a close constituency, a victory was gained at every election during the time he controlled the association. On one occasion he was unanimously selected by the convention, to be the candidate for election to the House of Commons, but this honor he declined. He was an acting Justice of the Peace and had the satisfaction of no appeals ever having been made from the numerous judgments he passed in the magistrate's court. He was also a school commissioner, holding all these offices until he removed to his native province and took up his residence here in Toronto in 1887. He never ceased pursuing a course of systematic study. He has devoted considerable attention to dietetics and hygiene, and is now professor of hygiene in one of the colleges. Some ten years ago while suffering from dyspepsia, he began to experiment on the various processes of converting starch into dextrine, with the view of pre-digestion. Starch, which is the most abundant material in the vegetable world next to wood, is at the same time the most difficult to digest. Cereals contain about 70% of starch, and his idea was to bring the grain or the manufactured cereals into a state of heat and moisture to resemble the condition as near as possible, through which the food passes in the great laboratory of the stomach, while under the process of digestion. This was an exceedingly interesting study, and by no means an easy work to accomplish, especially when it had to be done in a manner that would not permit the use of chemicals nor interfere with the flavor of the prepared foods. With indomitable perseverance he determined to overcome the obstacles, and to do so he visited New York city twice in search of information on the best known means of pre-digesting the food that comes into daily consumption. While pursuing the analysis of the various foods, he became alarmed at the large percentage of tuberculosis in cows from whose milk the general public were supplied. That fifty per cent. of the cows in large cities and towns should have tuberculosis and the germs of disease carried to the human system of thousands of people, through milk laden with bacteria, for a while diverted his attention from cereals to the great necessity of treating milk in a manner that would destroy the deadly microbes in it before it was used in the family. But finding this not so practical a sphere as the one he had started out to accomplish, he returned to the work of producing upon strictly scientific principles, a high class of prepared cereals for general use, that would be delicious in flavor, readily assimilate, supply the wastes of the system and be so easy of digestion that an infant or the most delicate stomach could easily digest them. After nearly two years of experiments he succeeded. A patent and general trade mark were secured at Ottawa, and what is now so widely known as "Our National Foods" were launched upon the market. They were received with the greatest favor. Every intelligent person and especially the feeble and delicate, spoke of them in the highest terms of approval. The Montreal Medical Journal said "the cereals were treated in the light of all the scientific progress of the times." The medical profession generally said everything in their favor. Mr. Ireland soon found all his energies taxed to keep up with the demand. In 1887 he decided that a large city possessed far greater facilities for the manufacture and distribution of such goods than a small place like Lachute. His Montreal friends urged upon him the advantages of that city. He acknowledged these advantages and the importance of a large social and business connection and the pleasure of being amongst old friends, but he took time to decide. He was convinced that a large and growing business had started, and though unique, it was designed to develop into great proportions. There were also the promptings of philanthropy as the benefits to the physical constitution of the individual would result in a national blessing; the strengthening influence of brain, bone, muscle and nerve of the people, would be so much greater by the use of a proper diet.

With this in view, he again visited New York city, where the facilities of manufacture, the immense market for the goods among a nation of dyspeptics, and other great attractions, were considered. Yet there were drawbacks. The grain was not so good, especially the wheat, being considerably deficient in gluten compared with Canadian wheat. He was not of that class of persons, either, who think the United States is a paradise for all active Canadians. So he returned with the resolve that some city in Canada should be the centre of what he considered would be a world-wide business. Toronto had its drawings, and like a magnet of powerful influence, was not to be resisted. His native province was always dearer than any other land, so he moved to this city that same year, where the new business soon extended to such proportions that two years later it was put into a limited liability company, and the large mills built that now adorn the city near the C. P. R. station at North Toronto. The public appreciation of these prepared cereals increases only in proportion to the advance of knowledge upon the subject of hygiene. People in the past have not given serious thought to their diet and its effects on the present and future welfare of growing children. They have lived to eat instead of eating to live. They have thought more of their palate than their health. They have studied how to feed the land, their horses and pigs so as to get the best value and service, but not how to feed themselves and their children, who are expected to live, grow and be healthy by eating anything and everything that is pleasing to the eye or the palate. If they considered thoughtfully the fact that in one pound of prepared cereals upon this system there was more nourishment than in two pounds of beefsteak, costing five times more money, they might call a halt and enquire if such was a fact. So with the food they eat. Little attention is given to what it consists of, how it is prepared, and what the effect is upon the system or the difference in the diet of a person of sedentary habits and one in the open air at hard manual work. Mr. Ireland has done more to educate the people on these subjects than any other man in this country, and we hope he will get his reward.

THE POSITION OF BARREL SALT.

How much of the reduction in the duty upon salt will go to the benefit mediately of the dealer and ultimately of the consumer, has yet to be shown by the effect it has upon importation from the United States. Under the old duty the United States manufacturers could not do business here, and now that the duty is reduced to half what it was, it is not a certainty that a fall in our manufacturers' prices corresponding to the reduction in the duty will be necessary to keep out United States competition. Even a lower duty than 5c. would probably have sufficed to protect the native manufacture. The staple salt, that about which farmers have made the loudest outcry, is barrel salt. It would be the predominating interest in any proposed salt tariff.

Barrel salt is made the basis of the bulk of the profit both in the United States and in this country. United States exporters, therefore, aim to keep up prices on it. The same exporters are also at a freight disadvantage. They have a greater distance to ship, and they are discriminated against 2c. a hundredweight by our railways. Canadian salt comes from the wells to Toronto for 10c., while United States salt comes from Windsor to Toronto for 12c. a hundred-weight. The circumstances of aiming to keep up the price on barrel salt, the extra distance on which freight has to be paid, and the extra rate imposed on United States salt by our railways tend to limit United States exportation to this country, though the duty is lowered 7½c. a hundred-weight or 21c. a barrel. Further, the duty on the barrel is 20 per cent. of its value, and as the value is usually rated 25c., that means an extra duty of 5c. or a total duty of 26c. on an imported barrel of salt.

The salt combine has incurred odium from the agricultural portion of the community because of its steady maintenance of prices on barrel salt, and that odium no doubt was the primary impulse to the removal of half the duty. One reason why the brunt of prices has fallen upon the farmers is that nothing could be made on coarse salt, and the association therefore turned to barrel salt for its profits. Barrel salt being what the farmers buy, they had to pay the advance. The reason money could not be made on coarse salt, such as is used by meat-packers, etc., was because of the large quantity of Liverpool coarse salt imported into the country. This answered the packers' purpose and became a displacing competitor of Canadian coarse salt. It seems strange that a foreign salt, having the expense of transit from so distant a port, could compete with advantage against salt produced in the country. But according to the tariff Liverpool coarse salt is admitted free, when it is for the use of Maritime fishermen This practically let it all in free, for it came up here and was almost exclusively used for a time by our packers and curers. Further, this salt had only a nominal ocean freight to pay. It was always shipped on vessels that would otherwise return light to Canadian ports, and as these must have ballast, they were glad to carry Liverpool coarse salt for the cost of handling in and out. This was the case up to three years ago. It has since had to pay a light freight, and has now got pretty well crowded off the market.

The farmer had up to the present to pay $1.55 per barrel, while in pre-combine times he paid only 90c. This difference is partly explained by the fact that the standard weight of a barrel is now fixed by law at 280 lbs., while in those times it might be and very commonly was 140 lbs. A hundred of the old-time barrels could be put in a car and get through for the same freight as 80 barrels now. It was well, however, to reduce the duty, as it appears evident it was formerly excessive and calculated to strengthen the position of a combine that should be left to its internal coherence for its strength.

PARIS GREEN AND HELLEBORE.

Retailers throughout the country who are not druggists are liable to forget that the trade in hellebore and Paris green is regulated by law. These articles are poisons, and commerce in them is subject to the restrictions that druggists must not over-step. Hellebore is permitted to be sold by no one but druggists. The demand for it becomes active at this season, and nothing is more natural than that owners of gardens should repair to general merchants, grocers, and hardwaremen for supplies. But these traders can not legally make sale of hellebore. The penalty for selling it is a fine of from $20 to $50. It must be left severely alone. If it is not, some druggist within reach will be likely to hear of any transgression of the law and bring the offender to book, for the druggist naturally wants all the trade a paternal law gives him the monopoly of.

Paris green may be sold by any trader, but neglect of the conditions imposed by law is too costly to be found guilty of. Storekeepers are sometimes so careless as to sell Paris green as they do tea, nails, etc., merely tying up the required weight and receiving the pay or charging the item. Every instance of doing business that way is punishable by a fine of twenty to fifty dollars. The trader must keep a register, a book in which every sale is entered, with the following particulars under marked headings: The date, the quantity bought, the purpose for which it is bought, the signature of the purchaser, the initials of the salesman. Every parcel sold must be marked "Poison." If this care is taken in the case of every sale, the trade in Paris green will be a perfectly safe one.

Detectives are on the lookout here and there to catch transgressors of either the law relating to the sale of hellebore or of that relating to Paris green. The College of Pharmacy which aims at the protection of the drug trade, may be trusted to prosecute directly or through its agents every offender. Local druggists are not apt to give information, even when requested, to their neighbors in other trades. They prefer to see the latter blunder into a conviction of breach of the law, be mulcted for a fine that will absorb the season's profits on the trade, and thus be driven in disgust from having anything more to do with it. Wholesalers in this city know something about the "spotter" as a visitor, some of them having paid liberally for his unceremonious calls. He is

usually an unobtrusive person, not desirous of causing you any unnecessary trouble in serving him, and exceedingly liable to get away before you have got through the formalities of the transaction. The whiskey detective is not more confidential and guileless in manner.

While upon the subject of Paris green it may be said that the lowest priced is usually the dearest for the trader to have anything to do with. The quantity of spurious stuff that is sold is very large. The pure can be distinguished from all varieties of adulterated by spreading it out on a sheet of paper. It will be found free from any white or gritty substance. There is little trouble in detecting the presence of land-plaster or other alien elements. The pure Paris green is the cheaper in about this proportion: that it takes about half the quantity at a difference of about a quarter the value in favor of the buyer. Not being diluted with land plaster, etc., every grain paid for becomes deadly food for the bug.

THE PEDLARS WANT CHEAPER LICENSES.

Last summer the Toronto Association moved in the direction of higher licenses for the privilege of peddling on Toronto's streets, and made recommendations to the Markets and License Committee of the City Council to that end. Although their figures were very reasonable and below those charged in other cities the committee cut the figures down. The association worked hard and finally gained the victory, the licenses being placed at an advance on what they were before. They also succeeded in having the by-law amended so that pedlars should wear badges. The pedlars agreed to the figures providing the association should take no steps to again increase the prices this year. This agreement was a tacit one between the parties, understood but not placed in writing. In the face of these facts the pedlars made advances to the committee on markets and license some two weeks ago for certain reductions. The secretary of the association got on to it, however, and reported the move at the last meeting, but believing that nothing would be done in council the association remained inactive. The matter was not dropped, however, the pedlars were prepared and last Friday appeared before the Market and License committee to press the question. The Secretary of the Association heard of it on Thursday afternoon, but what was to be done? There was no time to notify or call meetings, and he concluded to hustle around and get a deputation to meet the pedlars before the committee. The result was, that after speaking to and calling for help from fifteen members, every one of whom acknowledged the gravity of the position, a double corporal's guard appeared at the meeting, consisting of the secretary and an ex-president of the association. But as it happened, fortune favored the association. Owing to an informality the pedlars were unable to get their petition before the committee, and had to give it up. Some day the members will regret not having a municipal committee, whose duty it should be to watch the action of parties appearing before the council and report to the association all matters affecting the interests of the trade.

THE PRICES OF SYRUPS.

Syrups have not to contract to the full extent of the difference in the value of sugar that the tariff makes. They had already gone part of the way before the change in the duty, as they were affected by the price of United States syrups. These latter had gone down in price as a consequence of the freeing of raw sugar on the first of April, and were being, therefore, produced at a price which enabled refiners to export to this country in the face of prices that held some time ago. These prices had to be shaded to meet United States quotations, and thus had gone part of the way on that descent which free sugar here now permits. About ½c. per lb. further is all they had yet to go to bring them into equitable relation to the price of sugar. The protection given to the manufacture of syrup was not so effective as was that given to the manufacture of refined sugar before the Budget, as the former could and the latter could not be imported without loss.

THE BANANA TRADE.

Drying bananas for shipment, says an exchange, has been tested in Trinidad, West Indies, with marked success. A report received by the Bureau of American Republics sets forth that the cost of producing a bunch of bananas weighing fifty-two pounds, including the purchase of land, clearing, draining, planting, weeding, cutting, drying fuel, boxes and packing for market, would average only 53c. The fruit in drying loses one-third of its weight. When dried it sells readily at 16c. a pound. Allowing for the loss of weight this would yield $2.72 a bunch —a clear profit for the grower of $2.19. An order for several hundred weight of dried fruit at 6d. (12c.) a pound, for the London market, has been received at Trinidad. Even at this price a handsome profit would be realized. An actual sale of nearly a hundred boxes of the dried fruit has been recently made in Canada at 20c. a pound, and the Canadians are asking for more at the same price. Over 100,000 plants have been distributed in Trinidad and Tobago within the last two years. The purchasers were principally large planters, and there is every indication that the industry will be pursued on an extensive scale, and that dried bananas will soon be an important item in the commerce of the West Indies.

AS CHEAP AS DIRT.

[Missus Smith learns that the "dooty" has been taken off sugar.]

Jenny, get your hat and borry
Missus Simpson's copper kettle,
Such berries! I'd be awful sorry
To spoil 'em in a pot of metal.
Hark what I say to you, Jenny,
Don your lilac-braided skirt;
Glory, hallelu, Jenny!
Sugar's just as cheap as dirt!

Thro' the fields for fruit we'll forage,
Jack and Jim an'you an'me:
We'll all use sugar on our porridge
And put some in the hired-man's tea;
We'll sweeten up the rhubarb stew—
Another handful wouldn't hurt.
Oh, Jenny, Jenny—halle-loo!
Sugar's just as cheap as dirt.

Jenny, don't git in a flutter.
Git that kettle right away;
We'll fill the crocks with apple butter
When the hens begin to lay.
Get the wondrous tidings thro'yer,
Isn't Mr. Forster pert?
Jenny. Jenny, halleluyer!
Sugar's just as cheap as dirt.

While yer gone I'll stem the berries
Scrub the kitchen till it's glittern;
Good land! we'll hev a bar'l of cherries
And can a wagon load of citron.
Plums an' peaches—apples, too;
A crock of pumpkin wouldn't hurt.
Jenny, Jenny—halle-loo!
Sugar's just as cheap as dirt.

—Khan, in World.

PICNIC AND EXCURSION NOTES.

A number of wholesale and manufacturing firms outside the city have contributed liberally towards prizes for the London (Ont.) grocers' picnic, which is to be held on the 22nd inst.

The Hamilton retail grocers have decided to hold their picnic on the 15th, not in Exhibition Park, Toronto, as was reported last week, but in Oakville.

The Toronto Retail Grocers' Association holds its picnic on the 29th inst. This year it will be on the Island.

The Toronto Commercial Travellers' Association has fixed on the 22nd inst. as the day for its excursion to the Falls.

NOTES TAKEN ON THE ROAD.

Notwithstanding the great reputation of Georgian Bay black bass and other fish caught in those waters, I noticed on Muskoka wharf, Gravenhurst, last week, amongst the outfit of campers going to the islands, a number of packages of Fearman's celebrated Star brand hams and bacon, which have become quite essential to a camper's complete outfit. Besides, one gets sick of fish, but never of Fearman's deliciously cured hams and bacon.

A CORRECTION ENDORSED AND ALLOWED.

TORONTO, June 24, 1891.

DEAR MR. EDITOR,

Will you kindly note in your next issue that a statement duly signed by the party who issued the pamphlet in which the Sunlight people are interested, declares that the circulation was 50,000 not 3,500. Is it not fair to them to accept their statement in the absence of proof to the contrary? The trouble in so far as the grocers are concerned was settled promptly and satisfactorily, and the matter is not worth, I think, further discussion.

I am pleased with THE GROCER. No merchant can afford to do without it.

Yours truly, WM. G. SYKES.

A NEW LONDON WHOLESALE HOUSE.

LONDON, Ont., June 22, 1891.

Until within the last few years the wholesale grocery trade of London numbered but two firms, but of late one after another of the larger retail stores have lost one or more of their senior members, they having either sold out their interest to remaining partners of the firm or others who are gradually working up to what is the ambition of the majority of retail grocers—viz., a wholesale business. We have now five strictly wholesale grocery firms in the city, all of them good and reliable. Among the recent additions to the list of wholesale grocers is the firm of Messrs. Elliott, Marr & Co., who have opened up a fine stock of all lines of groceries and grocers' sundries, and although their representatives have been but a few days on the road, they are meeting with good success and their sales are better than anticipated. This is partly accounted for by their thorough knowledge of the business. The Messrs. Elliott Bros. as a retail jobbing firm were among the oldest grocers in the city, they having carried on the same business over twenty-five years. They are among the pioneer grocers. They were always reliable, and on disposing of the retail business and forming a partnership with Mr. Marr, they have taken a gentleman well known on the road. Many of our readers know him. He started as clerk some twenty years ago in one of the largest retail grocery stores in the city, and from the schooling obtained there, graduated to the road. He is thoroughly posted in the business. Give their representatives a hearty welcome when they call, and when they leave see that they are made happy by having taken your order for a nice bill of goods.

E. S.

"SIDE LINES."

In considering the question of Side Lines due thought must be given to the competition likely to be met and also the means of supply for the particular line you desire to introduce. If your store is remote from a village where no drug store is kept, by all means put in a good line of drugs and medicines, especially proprietory goods, which may be advertised in the newspapers which circulate in your immediate locality. Of course you would not keep such a stock as would enable you to put up a physician's prescription unless yourself or one of your clerks had sufficient knowledge of pharmacy to make it perfectly safe. But there are hundreds of drugs which are used extensively in every family and which can be dispensed with as much safety by the merchant as sugar and pay a very large and handsome profit. Aside from the monetary gain to the merchant is the great accommodation to his patrons to have the various simple remedies within easy reach. Having thus shown the desirability of the country merchant keeping a judicious assortment of medicines the question arises, What should constitute the stock of a merchant who has no facilities for compounding prescriptions and who is located in one of our many country hamlets? Newspapers to-day circulate in every household in the land, and they are all flooded with advertisements of medicinal preparations, each one of which is a specific for some grave difficulty. These advertisements have created a large demand for this class of goods. Very many have achieved national reputation and have become as familiar as household words. This branch of the business has increased so rapidly during the past few years that all our leading jobbing houses have been compelled to add a drug department to their business. The class of goods put up by these jobbing houses are in active demand in every locality. In this class might be mentioned castor oil, Jamaica ginger, hive syrup, ipecac, squills, laudanum, paregoric, nitre, peppermint, glycerine, sweet oil, magnesia, liniments, quinine, plasters, worm confections, etc. This list might be lengthened very greatly, but enough are enumerated above to give a general idea of what should be kept.

In proprietary articles, I would advise the keeping of goods made by such manufacturers as have extensively advertised their products all over the country. In addition to bottled goods, which the merchant keeps, I should by all means keep such goods as tinct. arnica, paregoric, alcohol, vanilla, lemon, camphor, etc., in bulk, using a half-pint graduate for measuring the same. This can be procured from any house which wholesales drugs. A small pair of drug scales weighing from one grain upwards will be found essential to weigh out quinine and such goods as are in form of a powder, and which the customer may desire in that way instead of the standard preparation. Three hundred dollars judiciously expended will make for an ordinary country store a showing in the line of drugs and medicines which would surprise the owner, and this investment will return a far better percentage of profit than three times the amount invested in any other class of goods. Then, again, it is a class of goods that are not perishable, and when properly displayed add very much to the effect of your general stock. If located in a farming community, be sure to keep in connection with your department such articles as are generally used in compounding horse powders, liniments, etc. Every farmer has his own recipe for condition powders and horse liniments, but they are universally made of the same material though in different proportions. Keep the following roots and herbs, buying in lots of three to five pounds each: Elecampane, saltpetre, sulphur, anise seed, foenigreek, ginger, antimony, flaxseed, caraway, etc, and in liquids—turpentine, oil spike, nitre, ammonia, origanum. These articles will enable you to supply all the demands made upon you for the purposes named. Do not hastily put in your stock of new preparations which have had but little advertising; wait until the demand has been created and then supply it. Buy sparingly at first; bear in mind that proprietary articles can be bought in quarter dozen lots, and I would advise buying in these small quantities until the experimental stage has been passed.—American Grocer.

THE BAG TRADE.

For quite a number of years past, the immense trade in jute bags from Calcutta has been handled entirely from San Francisco, that being the nearest point to Calcutta from which there were regular shipping facilities. However, since the inauguration of the Canadian Pacific fast line between here and the Orient, all this is changed, and by a practical experiment it has been proven that the business can to a large extent be done from here. There are now en route on the Empress of Japan no less than 100,000 jute bags imported direct from Calcutta by Steeves, Burpee & Co., who with commendable enterprise have taken the initiative in this matter. They have bought their supply direct and are now selling throughout the country. At no very distant day the trade in these bags will be a most important one, for from Vancouver the whole of the Northwest and Manitoba supply can be handled. The shipment now on the way for Steeves, Burpee & Co. is the first one to this point, and it is to be hoped it will be followed by others. In order to store this large quantity in bond, the firm above mentioned are now having built a bonded warehouse on their own premises, so that the expense of outside storage may be saved.—Vancouver World.

RULES GOVERNING EMPLOYEES.

The following rules govern a large retail house in New York, which may be of use to some of the leading houses in this country :

RULE 1. Keep your eyes on the front door. Customers should be waited on promptly and pleasantly.

2. Wait on children as politely as you do on grown people. They are our future customers.

3. Salesmen, when disengaged, will take position near the front door, instead of the back. Customers do not come in at the rear.

4. Don't stand outside the front door when at leisure. It is an excellent notice to competitors and customers that trade is dull.

5. Salesmen are paid for waiting on customers, and are not expected to turn them over to the boys, or new men who are learning the business, while they busy themselves arranging or putting away goods.

6. Don't take a customer away from another salesman until he is through with him.

7. Don't turn a customer over to another clerk, if possible to avoid it, except for the dinner hour.

8. Go for business in every direction ; in the store or out of it ; wherever you see a chance to make a sale, work for it with all your might. Rustle !

9. Salesmen will sell at marked prices. Do not go to office for a cut price. It always makes trouble.

10. At retail the dozen price is to be allowed only when the customer takes a half dozen of each kind, or more. Less than half dozen, in all cases, to be at price for each.

11. Sorting up a line of goods allowed to make the quantity, the highest dozen price of the lot to be charged, when a half dozen or more are bought.

12. Clerks of other dealers are to be charged regular retail prices. If the houses they work for buy the goods for them it is a different matter.

13. Don't send a customer up stairs or down by himself.

14. Salesmen will avoid the responsibility of trusting customers whose credit is unknown to them by referring all such cases to the manager. Extending credit without authority makes the salesmen responsible for the amount.

15. In opening a new account get the business and post-office address of the customer correctly.

16. Salesmen are expected to sell the goods we have, not the goods we have not.

17. Salesmen are responsible for their mistakes and any expense attending their correction.

18. If you have a charge to make, enter it before waiting on another customer; your memory is apt to be defective, and the sale forgotten before it is entered.

19. Clerks receiving change from the desk will count the same and see if correct before handing it to the customer. Always hand the cash mem. with the money to the cashier.

20. If you know of an improvement of any kind, suggest it at once to the manager; it will be impartially considered.

21. Keep retail stock full and complete on the shelves, so as to avoid detaining customer. Notify each man in charge of a division, when you find anything short in it.

22. Always put the stock in order when through waiting on customers.

23. Each clerk is expected to see that his department is kept clean and in perfect order.

24. Use the early part of the day and the last hour before closing, in sorting and straighteniug up.

25. Prices are not to be cut. Report every cut price by other firms to the manager after the customer is gone, unless he is a well known and regular customer, in which case report at once.

26. Do not smoke during business hours, in or about the store.

27. Employees are requested to wear their coats in the store. It is not pleasant for a lady to have a gentleman waiting on her in his shirt sleeves, or with his hat on.

28. Employees are expected to be on hand promptly at the hour of opening.

29. Do not leave the store by the rear door.

30. Employees will remain until the hour of closing, unless excused by the manager.

31. The company will ask of you as little work after regular hours as possible. When demanded by the necessities of business, a willing and hearty response will be appreciated.

32. If an employee desires to buy anything from stock, he must buy it of the manager; in no case to take anything without doing so.

33. In purchasing for individual use around town, under no circumstances to use the name of the company as a means to buy cheaper.

34. Employees pay for whatever they damage; they are placed on their honor to report and pay for it.

35. Employees using bicycles will keep them in the cellar or in the back yard; they must not be left where they will cause inconvenience.

36. Conversation with the bookkeeper, or the cashier, except onbusiness, interferes materially with the work. Do not forget this.

37. Clerks, when on jury duty, have the privilege of turning in their fees, or having the time absent deducted from their wages Drawing a salary for their services, the company is entitled to their time or its equivalent.

38. Watch the ends of stock, make as few as possible, and always work them off first, to keep the stock clean.

39. Keep mum about your business. Always have a good word to say for it, and never say it is dull. Keep your eyes and ears open about your competitors.

40. One hour is allowed employees for meals.

41. Read the paper devoted to your particular line of business. Even if it is badly edited the advertisements will well repay a careful perusal.

IT WILL PAY YOU TO LEARN THE FOLLOWING BY HEART.

Towards customers be more than reasonably obliging; be invariably polite and attentive, whether they be courteous or exacting, without any regard to their looks or condition; unless, indeed, you be more obliging and serviceable to the humble and ignorant.

The more self-forgetting you are, and the more acceptable you are to whomsoever your customer may be, the better you are as a salesman. It is your highest duty to be acceptable to all.

Cultivate the habit of doing everything rapidly; do thoroughly what you undertake, and do not undertake more than you can do well.

Serve buyers in their turn. If you can serve two at once very well, but do not let the first one wait for the second.

In your first minute with a customer you give him an impression, not of yourself, but of the house, which is likely to determine, not whether he buys of you but whether he becomes a buyer of the house or a talker against.

If you are indifferent, he will detect it before you sell him, and his impression is made before you have uttered a word. At the outset you have to guess what grade of goods he wants, high priced or low priced. If you do not guess correctly, be quick to discover your error, and right yourself instantly ; it is impertinent to insist upon showing goods not wanted. It is delicately polite to get what is wanted adroitly on the slightest hint.

Do not try to change a buyer's choice, except to this extent : Always use your knowledge of goods to his advantage, if he wavers or indicates a desire for your advice. The worst blunder that you can make is to indicate in a supercilious manner that we keep better goods than he asks for.

Show goods freely to all customers ; be as serviceable as you can to all, whether buyers or not.

Sell nothing on an understanding ; make no promises that you have any doubt as to fulfilment of, and having made a promise, do more than your share toward its fulfilment, and see that the next after you does his share, if you can.

Never run down your competitors to customers. By so doing you advertise them. It won't pay you to get trade in that way. Competitors can talk back.

To sum up and put this whole matter in a few words : Attend strictly to business when on duty ; be invariably polite and obliging to every one, not only for the benefit of the company, but for your own good. Remember that civility, while it may be one of the scarcest articles in the market, is also one of the cheapest, and the net profit on it to you, in the end, will be greater—not only from a social and moral point of view, but in dollars and cents—than on anything else you may have to offer a customer.

THE KEY NOTE

Of the great popularity the "Hillwattee" teas and "L. P. & Co.'s" Coffees and Spices enjoy lies in the fact that these articles are of special character and excellence and can always be relied on.

Our "Specialties" this week will be bargains in Prunes, Figs, Syrups, Molasses and Japan Tea, latter from 15c. to 18c. Samples and quotations sent on application.

We are quoting Valencias very cheap also La Vierge and Shell brands of Castile soaps.

LUCAS, PARK & CO.,
Wholesale Grocers and Importers,
73 McNab St. North, Hamilton, Ont.

Special Notice to

Grocers and Confectioners.

A Grocer writes that our specially prepared Ice Cream and Fruit Color, warranted pure and wholesome, is the best he ever used, beating Chicago goods, and half the price. Send us thirty-five (35) cents in stamps for four ounce sample bottle by return mail. Price, $1.50 per pint.

The Snow-Drift Baking Powder Co.,
BRANTFORD.

KOFF NO MORE.

Watson's Cough Drops are the best in the world for the throat and chest; for the voice unequalled. "R. & T. W." Stamped on each drop. Write

R. & T. WATSON, TORONTO,

for Prices, etc.

Mention THE GROCER.

DURABLE PAILS AND TUBS.

TRY THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.
Represented by
Chas. Boeckh & Sons, Toronto,
Jas. Lee & Co., Montreal.

LOCKERBY BROS., WHOLESALE GROCERS, 75 ST. PETER STREET,
MONTREAL, P. Q.,
ARE OFFERING THIS WEEK

SUGARS. TEAS. { Barbadoes and Cuba } MOLASSES.

FINE LARGE DRY COD IN BUNDLES. BONELESS FISH IN BOXES.
Canned Salmon, Lobsters, Mackerel and Oysters.

HUDON, HEBERT & CIE.,
WHOLESALE GROCERS
— AND —
WINE IMPORTERS,

NO TRAVELLERS ON THE ROAD.

304, 306 St. Paul St.
143, 145 Commissioners St. MONTREAL.

THEY ARE FINE !

And sell to a good profit,

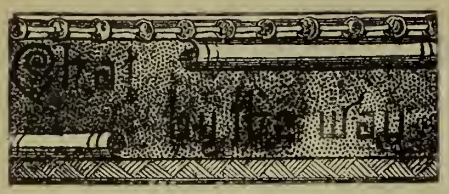
HUNTLEY & PALMER'S
BISCUITS--In Casks and 14 lb. Tins.

CAVERHILL, ROSE, HUGHES & CO., Montreal.

BEST GOODS IN THE MARKET.

FRANKFORT, CAMBRIDGE, BOLOGNA, CHICKEN, HAM and TONGUE SAUSAGES.

PUT UP BY THE MOFFATT PACKING CO.,
MONTREAL.



The Waterford canning factory began operations last week.

A city traveller is going about with his left eye in a sling. He was playing baseball.

Mr. C. H. Peebles has got the contract for supplying groceries for another year to the Hamilton jail.

Mr. R. Stanton, grocer, Millbrook, Ont., caught a maskinonge recently at Rice Lake, weighing 20 lbs.

Caverhill, Rose, Hughes & Co., Montreal, have some extra values in codfish, if you want any reliable brand.

A. Meighen & Bros., general merchants, Perth, Ont., are now occupying the whole of their magnificent new store.

A few days ago D. D. Wilson, of Fergus, Ont., lost eight hundred dozen of eggs through a runaway accident.

Mrs. M. Bowes, of Almonte, has removed her grocery to the stand on Mill street, formerly occupied by T. Mitcheson.

Winchester has adopted the early closing by-law. Every business place closes at eight o'clock on all evenings except Saturday.

W. H. Davis has thrown up his situation in Toronto and returned to Mitchell, Ont., intending to devote his time with his brother to their grocery business.

It is said that an east end grocer is selling 12 lbs. of oatmeal for a stone. Parcels supposed to contain the latter quantity were found two pounds short.

The engagement is announced of Miss Hendrie, of Hamilton, to Lieut. J. D. Hay, of Toronto. The marriage will take place in October.—Hamilton Herald.

The clergy of New Westminster, B. C., are giving their support to the cause of early closing, some of them having delivered lectures in favor of it in their churches.

The merchants of Lachute, Que., have agreed to close their places of business every night punctually at eight o'clock, Saturday and Tuesday nights excepted.

The Friday half-holiday movement is marching on. Only four dry goods houses have yet to be heard from to make the consent universal throughout the trade in the city of St. John, N.B.

Mr. T. S. Edwards, general merchant, St. Thomas, Ont., was burnt out a few nights ago. The building, worth $1,500, was insured for $900, and the stock, valued at $1,500, was insured for $1,000.

Mr. James Honor, Port Hope, Ont., has removed into the large store recently vacated by Mr. Geo. Glass. The store has been placed in first-class order, with plate glass front, and is now one of the finest grocery stores in town.

Mr. Benjamin Gillespie, grocer, Picton, Ont., had his store and stock destroyed by a fire which ravaged a portion of that town on the 25th inst. His insurance was $3,200 on the building and $2,800 on stock.

Marotte's coffee and spice mill, College street, Montreal, was badly scorched a few nights ago, and considerable loss was suffered through the destruction of stock. The damage is said to be covered by insurance.

The Ridgetown merchants are agitating an early closing movement for three nights in the week—say Monday, Wednesday and Friday evenings—and to keep open as usual on the evenings of Tuesday, Thursday and Saturday.

The creamery at the Ontario Agricultural College sold its May and June butter at 20 cents a pound, netting the patrons 16 cents. An average of 500 pounds a day is turned out. Since Prof. Shaw took hold, the Model Farm is paying its way handsomely.

About 12 o'clock the other night two M. C. R. brakemen, returning from their work noticed three men in the act of breaking into Mr. Osborn's grocery store, St. Thomas. The brakemen heard the rattle of the keys in the burglars' hands, but on their appearance the villains decamped.

Mr. John R. Scott, of Napanee, Ont., has recently sold 85 cases of eggs to a Boston, Mass., firm, realizing a handsome profit. His profit was greater than on any other sale he has made this year, and equal to that made at any time last year, considering the ordinary fluctuation of the market.

Mr. Joseph Carman, for some years a produce merchant in Winnipeg, has sold out to Messrs. Robertson, Thompson & Co., commission merchants, and has taken the position of city agent of the Confederation Life association, lately held by Mr. J. B. Somerset.

Mr. R. B. Anderson, Moncton, N.B., made the first shipment of lobsters this season. On Monday, the 22nd ult., he forwarded a car to Boston to Messrs. Hatheway & Co., whose representative, Mr. Price, is buying a few lots. The largest lobsters appear to strike in about Bathurst and Richibucto.

A meeting of the Dundas Retail Grocers' Association was held recently, and the following officers elected: President, Wm. Graham; 1st Vice-President, J. Kerwin; 2nd Vice-President, H. Boyle; Sec.-Treas., H. F. Powell. The association is now organized, and has formed itself into a lookout committee to spot all dead beats.

Lobsters are said to be in abundance and of much larger size than they have been for many years. Fourteen factories are running in full blast from Cape Bald to Shediac. Six of these are located on Cape Bald shore. They are owned respectively by Messrs. Kimball, J. Arsenault, C. Cormier,—Legere, P. Burke and D. Noiles. Tedish counts four factories: Messrs. Harshman, A. & D. Landry, Gasp, LeBlanc and Goulds'. Messrs. O. LeBlanc and H. Robichaud are packing at Aboujagane, and on the shore of Barachois are located Messrs. Gallant & Co., and J. Robichaud & Co.

Corp. Paddy Doyle, of the N. W. M. P., made a very clever "find" at Moosejaw a few days ago. While searching a car, which was sidetracked there for the purpose of unloading some freight, he noticed a number of barrels labelled "sugar" and two barrels with the usual permit label. Of course Paddy at once proceeded to investigate the matter, and he found that there was a permit to cover the two barrels which bore the permit label. In order to be sure that the sugar barrels contained nothing but what the label indicated, he broke open one barrel and found that it did contain sugar, but on further examination he discovered that it also contained a two-gallon-and-a-half keg of whiskey. Out of the barrels which were supposed to contain sugar, Paddy took 36 bottles of Irish whiskey, 2 two-and-a-half-gallon kegs of whiskey, 1 two-gallon keg of alcohol, and 40 gallons of Labatt's ale. White sugar, Irish whiskey, alcohol and ale is certainly a good mixture. The goods were consigned to Mr. Beaupre, of Gleichen.—Winnipeg Free Press and Sun.

ANSWERS TO CORRESPONDENTS.

You advertise Tea and the Science of Blending 26 Specimen Blends. How are these blends given? Can anyone make use of them?

ANSWER—The weights of the different teas are given, followed by comments showing how to use them to advantage. Any person of ordinary intelligence should be able to make them up.

A customer secured is a promise of greater salary in time.

Restore goods to their proper places as soon after using as possible.

Every line of goods embodies a history and a cience worth years of study to understand.

If you want books, it is rarely wise to pay double price for them to a travelling book-seller.

STORAGE

FREE AND IN BOND.

Customs Entries Passed, and goods stored at lowest rates. Special facilities for shipping goods to all points. Goods MARKED and WEIGHTS and GUAGES taken CORRECTLY. You can save DOUBLE FREIGHTS by keeping Teas, Sugars and other heavy goods with us.

BLAIKLOCK BROS, Agents,

[illegible] St., MONTREAL.

ALL GROCERS SHOULD SELL THE

Royal Dandelion Coffee

Manufactured by

ELLIS & KEIGHLEY,
TORONTO.

Established 1849.

GOLD, SILVER

—AND—

BRONZE MEDALS

20 1st prizes.

Reg. Trade Mark.

MICHEL LEFEBVRE & CO'Y

Manufacturers of

Lion--L--Brand

Pure Vinegars, Mixed Pickles, Jellies, Jams, Preserves.

Montreal, P.Q.

P. DOTY & SON,

(Successors to W. B. Chisholm)

MANUFACTURERS OF

1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel luuch baskets
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

OAKVILLE ONT.

SOMETHING NEW!

A GREAT TREAT.

Fresh Cod

TONGUES

In 1 lb. Tins.

This is the Delicacy of the Season.

Pronounced by connoisseurs far ahead of oysters.

A GREAT LUXURY.

Apply to

EBY, BLAIN & CO., Toronto.
STEWART MUNN & CO., Montreal.

Send for Samples.

STUART, HARVEY & Co.

Importers and

WHOLESALE GROCERS

A Large and Well-Assorted Stock of

Teas, Sugars and General Groceries

HAMILTON, ONT.

FOR THE

HOME, PICNIC,
CRUISE, or CAMP

The "STAR BRAND" delicious

HAMS & BACON

CAN BE HAD FROM ALL THE BEST GROCERS

F. W. FEARMAN,

Hamilton, Ont.

E. Lazenby & Sons,

18 Trinity St., London, S.E.

SOLE PROPRIETORS OF

Lazenby's Harvey Sauce,

We beg to remind our friends that EVERY ARTICLE prepared by us is ENTIRELY UNADULTERATED and our labels are affixed to the CHOICEST DESCRIPTION OF GOODS only.

For full Price List on application to

A. P. TIPPET & CO.,

1 Wellington St. E., Toronto.
or St. JOHN, N.B.

Ram Lal's Indian Teas.

Stock is the same always, no variation.
Price is moderate for such high grade Teas.
Ram Lal's always shows the grocer a nice profit.
No weighing or parcelling these package Teas.

When grocer once gets Ram Lal's into a family no other tea is used henceforth. No Tea Peddlers can buy it Ram Lal's is the best blend of Indian Tea the world produces.

JAMES TURNER & CO., - - Hamilton.

WHOLESALE AGENTS.

EMPIRE TOBACCO COMPANY'S COLUMN

A LETTER

Received by us a few days ago from a traveler contained

62 ORDERS

Not bad for two days work was it. Everybody buys our goods. Why should not you and

Save Money

Empire Tobacco Co.,

Montreal.

THE COMMERCIAL VALUE OF A SMILE.

The title of this article may suggest—but it has no reference to—the "liquid smile," which too often is the prelude to commercial transactions. What is meant is the value of a cordial manner and friendly smiling greeting when extended by the salesman towards his customers. So important a factor is it, that were I in doubt about the selection of a clerk, I should unhesitatingly give the preference to him of the ready smile and happy countenance, even in the absence of other qualities of perhaps a deeper origin. Everybody likes sunshine, and when nature smiles we all feel a thrill of pleasure, and a sense of newer life; so when we grasp the extended hand and look into the smiling face of a fellow-creature we involuntarily relax the features and respond to the friendly greeting. How many times do we go considerably out of our way to trade with a proprietor or clerk whose pleasant manner has left an impression upon our feelings. How often do we reserve our orders for the smiling "Drummer," and are "completely stocked" for his opposite competitor.

But a smiling face to be of permanent value must have its source beneath the surface; it must be spontaneous and the spokesman for the heart. A smile which is not engendered by genial good feeling and friendly intent is, however well feigned, soon detected and its user dealt with, with more than usual caution. If you are unable to smile honestly and sincerely, don't try; rely upon your other abilities to effect a sale. There are some people who could honestly earn a respectable salary, by simply standing near the entrance to a store and greeting the customers as they entered.

It is so much easier to suit a customer if we first secure his good will and confidence, that the value of a friendly smile is to be found extended over many years, and is a magnet which draws even against the powerful opposition of prices and variety. Perhaps this is best evidenced by the willingness with which the public will shut their eyes to the minor defects of an article when presented by a salesman who smiles as he deplores its defects and extols its merits. Personal magnetism itself depends for its very existence upon a smiling face and cordial manner, and the possessor of such a countenance will rise above his fellow clerks and become indispensable to his employer in spite of the fact that he may not be as well posted in the details of the business.

But the smile to be of commercial value must be backed by tact and judgement. It must be a smile which has a "think" behind it, and while its owner is looking out for the interest of his customer he must not forget the welfare of his employer or his business. Suppose two young men start out in life with equal business training and years. Say that John Morose has more capital than his companion, Frank Cordial, and that they both open stores in the same city; John having the larger capital will be able to keep the greater variety, while Frank will be restricted to closer lines. Customers are attracted by John's display of goods and naturally visit his store first. They like his goods, his prices and his arrangements, but his manner is chilling and distant, and while they feel that he is honest and capable they never become well acquainted or feel at ease.

Frank, his companion, comes in for a share of his trade, and when John's customers casually walk into his store he greets them friendly and smiles when he is unable to supply their wants from his meagre stock. He gets them interested is his venture and enlists their sympathy for his success. He learns and remembers their names, and the faces of their children; he talks about the subjects which most interest them, and shows a friendly feeling for their welfare and comfort. Customers have a way of coming in and talking over their affairs with Frank, and if the goods they want are not in stock will wait for him to get them, although they know that John has them on hand and they could secure them there at once. People when they pass Frank's store have a habit of looking in to catch his friendly nod and smile, and his trade grows steadily and surely.

John, on the other hand, finds that his first customers, although suited in quality and price, rarely return and seem anxious to get outside as quickly as possible into the sunlight. He fails to see the fault—so hard it is to see ourselves as others see us—and increases his stock and reduces his prices, but in spite of capital and good business training, he is unable to hold his customers. His imitative clerks become like himself, and even his surroundings and store fixtures take on a sombre hue in keeping with their owner. The promising start turns out a failure—or what is perhaps worse, a mere drag of worrying existence—and John Morose joins the many who deem life itself a failure.

Now, if, when this imaginary John first commenced to battle with life, some experienced friend had deeply impressed upon his mind the great value of a smiling face as a factor of business success, he might easily have made a marked career and enjoyed life, rather than endured existence. Or if, from natural constitution, he found it difficult or impossible to be cordial, he might have realized its great importance and secured the services of clerks who had these traits in a large degree and kept himself in the background. There are few establishments but depend for their prosperity upon the cordial manner of some employee, who holds the trade by his smile and friendly bearing towards his patrons.

Right here, it would seem, is provided a chance for any young man of average ability and common sense, to render himself indispensable to his employer and a possibly future partner by the exercise and cultivation of a cordial manner and sincere smile.—Ex.

One Trial

Will convince you that the "MALLAWALLA" blend of Pure Indian and Ceylon teas is something delicious and a sure favorite with black tea drinkers, 1 lb. and 1-2 lb. tin foil packages, 50 lbs. in a case. If you want the best buy "MALLAWALLA."

DIAMOND BAKING POWDER in ¼, ½ and 1 lb. tins is more satisfactory and netts you a better profit than any first-class powder on the market.

Merit tells, "Wherever sold it has been a repeater." Have you tried it?

W. H. GILLARD & CO.,

WHOLESALE GROCERS, HAMILTON, ONT.,

Agents for Canada.

ALL GROCERS SHOULD SELL THE

ROYAL DANDELION COFFEE

Manufactured by

ELLIS & KEIGHLEY,

TORONTO.

W. A. McCLEAN & CO.,

OWEN SOUND

OFFER TO THE TRADE

LONG CLEAR
BREAKFAST
SMOKED BACKS
SMOKED BELLIES
SPECIAL ROLLS

BACON

Write for Quotations.

JAMES E. BAILLIE,
PORK PACKER, TORONTO.

Hams, Breakfast Bacon Rolls.

GANONG BROS.,

ST. STEPHEN, N.B.

MANUFACTURERS OF THE

G. B.

CHOCOLATES.

N. K. FAIRBANK & CO.,

COMPOUND REFINED LARD.

185 WELLINGTON ST., MONTREAL.

CHICAGO. ST. LOUIS. NEW YORK.

Condensed Mince Meat.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Will not ferment in warm weather.

Sells at all seasons by all wholesale grocers.

DIRECTIONS
THE CONTENTS OF THIS PACKAGE WILL MAKE TWO LARGE PIES. ADD 1½ PINTS OF WATER, OR HALF THAT AMOUNT FOR EACH PIE. BOIL 15 OR 20 MINUTES. IF TOO THICK, ADD A LITTLE WATER. IF TOO THIN, BOIL TO THE PROPER CONSISTENCY. IT IS THEN READY FOR THE CRUST. A LITTLE SUGAR, VINEGAR, WINE OR OTHER SPIRITS MAY BE ADDED IF DESIRED.
CONDENSED
MINCE MEAT
FOR
MINCE PIES
J. H. WETHEY
ST CATHARINES, ONT.
SOLE MANUFACTURER FOR CANADA
J.H.WETHEY
ST CATHARINES ONT

Although fruits are scarce and high, price same as last season, $13.50 per gross net.

Packed in ¼ and ½ gross cases.

Sole manufacturer for Canada.

Ask your wholesale grocer for it.

J. H. WETHEY, St. Catharines, Ont.

GEO. MATTHEWS

-PACKER and CURER.-

HAMS | BACON | LARD | PORK

PURE LEAF LARD A SPECIALTY.

PACKING HOUSES, OTTAWA, PETERBORO' and LINSDAY, ONT.

TORONTO MARKETS.

TORONTO, July 2, 1891.

GROCERIES.

Yesterday being Dominion Day, the volume of the week's business was confined within six days. These were crowded from first to last with stir at all the wholesale warehouses. Since Monday particularly have things been lively. But the trade done has been very one-sided Almost the sole object of inquiry has been sugar, and until Monday last there was little of it to be had. Every other line is neglected in the zeal of the people and of traders to get a hold of cheap sugar. No notable lack of money is felt as payments are made generally on time. A generally better feeling pervades the country, crops promising well in most products of the soil. The cheapening of sugar has had quite a buoyant effect upon the spirits of trade.

CANNED GOODS.

The future canned goods market is the coming event whose shadow dealers are just now trying to discern. Inquiries are beginning to be heard from retailers, but not sufficient interest is yet aroused to be a trustworthy medium on which to launch absolute quotations. Jobbers are not ardent bidders and packers show no disposition to do much business. It looks as if both sides were willing to see a rational basis under the market before they do much. Canned salmon, which had a temporary bad spell last week, owing to cutting on a particular brand, is now in a steady position again, $1.40 being firm for good brands. There are no canned apples now. Tomatoes are $1.55 to $1.60, or 5 to 10c. higher than they were a week ago. They are now exceedingly scarce. French peas are dearer in the primary market, the crop being reported short, the finest being almost one-third fewer than they were last year.

The Vancouver World of the 18th June says: So far this season from all reports the catch of salmon in the Fraser has been very light, and the cannery men are beginning to think the season will not be so good a one as was at first anticipated. So far as can be learned very few of the canneries are yet running full time, two or three days each week being quite sufficient to pack all the fish caught. The quality of fish, say the canners, is exceptionally good, and it is hoped the season's pack will restore again the confidence of the English buyers in British Columbia goods. On all sides the greatest care is being used in selection and packing, while every appliance that will assist the grade is being used. Several of the canneries have received new labels from the east and will change their brands.

COFFEE.

Some unsettlement at the great distributing points keeps the position of coffee rather problematical, as the real strength of the new crop is variously represented. Just at the moment the market in New York favors holders. Here there is no change, and there is very little business.

DRIED FRUIT.

What there is doing on this market counts for little just now, the demand for sugar crowding out every other demand. This rather aggravates than checks the weakness of Valencia raisins which can be had yet from 4c. upwards, though good stock may be said to be somewhat firmer than it was at 5 to 5½c. Currants are steady and unchanged. Prunes continue weak on account of the break in the New York market, where also almonds and figs are easier. There is no change in prices of any dried fruit.

NUTS.

In addition to this fact that the demand from the trade is rather fitful, this week the demand is so strongly pre-occupied with sugar that little is done at all in nuts. Some changes in quotations are to be noted. Tarragona almonds are down to 15 and 16c. There are no shelled almonds.

RICE AND SPICES.

Like most lines they are rather quiet. Rice has been quite active up to this week and is scarce. Once the run on sugar becomes steady rice will be in strong demand at firm prices. There is little to say about spices.

SUGAR.

The force-pumps of the demand have been at work since the 24th, but the supply was not got flowing freely before Monday morning, when a perfect congestion of orders made every warehouse a veritable beehive of activity. If there was a big demand for other goods it had to be laid aside as the sugar business taxed the time and activity of every staff to its utmost. On Sunday sugar was forwarded by special freight from the refineries. Thus a business day was gained, and was needed to overtake the rush of orders. Since Monday the demand has been pretty well met, but the amount of sugar put out this week is an unusually large one for the last of June and early part of July. The excitement, however, is kept up steadily. Nobody can wait for any abatement of the demand to make prices easier, as there is an imperative and instant need of sugar. No one has time to wait for the Guild's ruling as to what shall be done with the provisional agreement as to the discount on 10 barrel lots. Dealers are buying in large orders very generally. Not only the ripening fruit but the mere fact that sugar is lower has given a great stimulus to buying. The price of raw will more directly rule the situation here now, and that is reported firm, so that present quotations for refined have a tendency to go up. This tendency is further developed by the demand here. Granulated in 15 barrel and larger lots is 4⅞c., and in smaller quantities 5c. The lowest grade of yellow is 3⅞c. to 4c., while medium is 4 to 4⅛c. Other changes are noted in Prices Current. There were some houses selling yellow as low as 3½c., but the contracts for these sales were made upon a purely theoretic calculation and before the refiners quoted on yellows. They are now filling their orders with soft sugar that cost them 3⅞c.

SYRUPS AND MOLASSES.

There has been little demand and little time for attention on the part of the wholesale trade to the demand heard from. Molasses is firm, as supplies at primary sources are and will be unusually short. Syrups have gone down ⅜ to ½c. because of the taking off of the duty on sugar.

TEAS.

There has been a steady movement of orders, but little shipping of stock, owing to the monopoly of attention required by sugar. The demand for new Japans continues active, and stock as low as 20c. is quite in favor. The scarcity of Young Hysons continues to be a leading want. Little or no attention has been paid to Indian teas this week, sugar appearing to have engrossed the interest of the trade to the exclusion of other staples. The following table shows the separate quantities of Indian, Ceylon and China Tea re-exported from Great Britain during the season just closed. This is the first season in which separate figures for Indian and Ceylon exports were obtainable. Although the amounts re-shipped from this Country are small when compared with China, the quantities are substantial, and signs are not wanting that a large increase may take place in the near future. During the season the Australian Colonies took direct from India just under 5 million lbs., against 3½ million in the previous season, while over 2½ million pounds were also shipped direct from Ceylon during the year 1890. When it is remembered that the American and other markets have also been using British grown Tea, it becomes clear that the total amount of India and Ceylon Tea used in foreign markets is already an appreciable proportion of the entire crops.

Exports of Tea from Great Britan during the season 1890-91.—Indian: 2,327,409. Ceylon: 1,426,094; China, etc.: 29,366,488.

In London auctions have again been very light, and while comprising many New Season's invoices have also contained a large number of old Calcutta purchases. These latter have not met with much attention and lower quotations resulted where sales were forced, many parcels being withdrawn for higher prices.

PETROLEUM.

Not much can be said of the petroleum trade that might not be said in any midsummer week, when long daylight makes trade dull. It is dull now but prices are steady.

The Petrolia Advertiser reports: Petrolia crude $1.36½ per bbl, Oil Springs crude $1.37 per bbl. The above prices now rule, and will, in all probability, continue to rule during the next few weeks, unless some large strikes are secured. During the heated term the oil business generally remains quiet, it being the dull season of the trade, but the drill will continue all the same, and new developments that will increase the production made. Refined is 12½ to 13 cents in car lots, with a strong upward tendency being noticeable as the season advances A very large and active business is being anticipated this fall, by all engaged in it.

DRUGS AND CHEMICALS.

There is nothing new in the drug trade, which continues active in summer lines. Prices also keep stationary. In general staples, things are rather quiet.

BUTTER AND CHEESE.

The quality of the butter made at this time of year makes the demand a good one, while the quantity of it marketed very fairly

NEW SEASON'S
GARDEN PICKED
JAPANS.

P. C. LARKIN & CO.,
WHOLESALE GROCERS,
32 Wellington East, Toronto.

James Lumbers

Wholesale Grocer,

67 FRONT STREET EAST,

TORONTO, ONT.

Is Life worth Living ?

A problem very easily solved. Drink life-giving ST. LEON and you have the answer. It invigorates the whole system; it is the builder up of bone, muscle, flesh and blood, and to all who use it it is better than gold.

To solve the problem thoroughly, go to the Palace Hotel at the St. Leon Springs, where you can drink it and bathe in it, and, if you want to feel like living, take in the St. Leon Springs this summer.

Mr. M. A. THOMAS,
Manager.

St. Leon Mineral Water Co., Ltd.,
Toronto.

BRANCH—Tidy's Flour Depot, 164 Yonge St.

ALL GROCERS SHOULD SELL THE

Royal Dandelion Coffee

Manufactured by

ELLIS & KEIGHLEY,
TORONTO.

TO GROCERS.

SIMCOE CANNING COY'S

Goods are warranted first-class.

PUSH THEM.

Order through your wholesale House.

ELLIOTT, MARR & CO., IMPORTERS OF TEAS,

—AND—

Wholesale Grocers, LONDON, ONT.

IS A BOOK

Which will secure to you a larger profit than you are at present making,

Which will secure an increasing trade,

ANY USE TO YOU ?

THE 26 SPECIMEN BLENDS contained in "Tea and the Science of Blending" will show you how this may be done.

Criticised most favorably by THE CANADIAN GROCER and countenanced by the largest Manufacturers and leading Wholesale Houses in Canada.

R. S. McINDOE, 24 Front St. E.,
TORONTO.

PRICE 1.00.

REFERENCE : The Wholesale Grocery Trade of Toronto.

Seasonable Goods.

The Celebrated "Reindeer Brand" Preparations : "Condensed Milk" "Condensed Coffee" and "Condensed Cocoa" are admirably suited for Picnics, Holiday Excursions, &c., &c.

Sold by First-Class Grocers everywhere.

The Truro Condensed Milk and Canning Co., Ltd.,
Manufacturers,
Truro, Nova Scotia

MARKETS—Continued.

balances the demand. Prices are somewhat higher, a result of hot weather and less luxuriant pasture. Creamery butter is consequently having a slightly better chance, though not yet do dairy prices get near those asked by creamery men, which are 22 to 23c. for rolls and 20 to 21c. for tubs. Creamery is offering more freely than it is been sought. Choice dairy tubs are 14½ to 15c., medium tubs are 12½ to 13c., and what is classed low grade is 10 to 11c.,and hard to get for cooking and baking purposes Rolls are not coming in except in street receipts of pound prints at 15 to 17c. Large rolls are not being marketed on account of the heat. Crocks and pails are reasonably plentiful.

Cheese is easy and selling quietly at 10 to 11c.

COUNTRY PRODUCE.

BEANS—have still a place in the market though not a large one, as the demand has got as limited as the supply. They quote $1.50 to $1.80.

DRIED APPLES—are quiet, rather scarce and steady at 7¾ to 8½c.

EVAPORATED APPLES—are in need of a better demand. The stock is not large but there is little inquiry. Price 12 to 13½c.

EGGS—Receips are mostly in small lots. Strictly fresh sell readily at 12½.

HAY—Is firm at $10.50 to 11.50 for timothy. These prices bring a fair supply to market. There is more than usual at this season in the country, because of the easy prices that prevailed through the winter. This is expected to make the situation less stringent than was expected on account of short crops.

HIDES—Are steady at 5c. for No. 1 green, and 6¼c. for buffs.

HONEY—Is quiet at 7 to 10c. for strained, and 14 to 16c. for sections, with these prices weaker than ever.

HOPS—Preserve their tone at 35 to 38c. More interest is developing in the market as buyers are just now considering whether to depend for supplies on the new crop or to buy now. There is a very strong likelihood that the former will be the wiser course, as prices do not usually open as high as they are now.

OATS—Are weak at 50 to 51c.

ONIONS—Are quiet, and range from $2 to $2.25.

POTATOES—Have relaxed under the effect of larger supplies and receipts of new crop stock from the United States. On track old potates are down to $1.10 and $1.15. Fifty bag lots exchanged hands at $1. Full cars are the exception, broken lots is the rule. Out of store lots are $1.25 to $1.50.

SKINS—Pelts and lambskins are 20 and 30c. respectively. Calfskins are 6 to 8c.

STRAW—Is quiet at $6 to $8 for oat.

WOOL—Is very dull at 18 to 19c. for fleeces.

FISH.

No awakening of the demand is quite due for above a month. Pedlars are the leading distributors yet to consumers, and stock is precarious in such hot weather yet. Prices are unchanged at last week's quotations.

THE SOAP AGE.

THERE has been great progress made in the manufacture of laundry soap the last few years ; so much so that the old-fashioned way of merely combining grease and lye is done. Soap is now made and combined on scientific principles from first to last and is an immense improvement over the common yellow soap so long in use. So manifest is this improvement that now many people are demanding better made soap which give better results. The grocer recognizes this fact and looks for the best kinds for his customers.

To fill this demand "Surprise Soap" is made. It has been some seven years on the market and has met with such success and has so satisfied the people that it can now be obtained over nearly all of Canada. Surprise fills the want of a soap combining cheapness with excellence. Write for further information

The St. Croix Soap Mf'g Co.,
St. Stephen, N. B.

Branches :
MONTREAL : 17 St. Nicholas St.
TORONTO : Wright & Copp, 40 Wellington St. East.

GREEN FRUIT.

Green fruit is in active demand. Oranges were getting into small compass, the stock being limited almost to Messinas up to this week. A very few cases of Valencias are to be had at $7 to $7.50. Messinas are $4 to $4.50. There are now some fancy Mediterranean sweets (Duarte) at $5 in 150-boxes and $5.50 in 176-boxes. They come in on Tuesday. Rodis have been received this week. They sell at $6.50. Messina and Palermo lemons quote alike now, only fancy stock of each kind being in, all rubbish having got off the market through pedlars, etc. The price is now $6. The only kind of pineapples here now is the sugar-loaf, selling at $1.75 for extra and $2.25 for finest. Bananas are $1.50 for seconds and $2 for firsts. All yellows. Demand quiet for them and pines because of the coming in of small fruit. The California fruits now arriving are apricots, $2.75, peaches, $2 to $2.25, plums, $4, Bartlett pears, $7. Tomatoes are $2.25. Strawberries are 6 to 9c., the former for inferior fruit. The price is firmer since the opening of the sugar-market.

PROVISIONS.

Smoked meats are in steady demand as well as is long clear bacon. Prices are steady and unchanged.

BACON—Long clear is 7¾ to 8¼c., bellies are 10 to 10½c., rolls are 8 to 9c., backs are 10c.

HAMS—Are firm at 11c. for large and 11½c. for moderate sizes of smoked. Sweet pickled are 10 to 10¼c.

LARD—Is steady at 9½ to 10c.

MESS PORK—Is steady at $15.50 to $16 for heavy and $17 for short cut.

SALT.

Job lot prices remain the same as last week, with trade fairly good. In car lots prices are unsettled as buyers are holding off. Sales this week : 1 car sacks 70c., 1 car dairy $1.25.

DRY GOODS.

Trade is quiet, but the situation is more satisfactory than it was. The week's business has been shorter because of the holiday on Wednesday. Prices are steady and unchanged.

MONTREAL MARKETS.

MONTREAL, July 2 1891.

The week has seen an important alteration in the ruling conditions of the grocery market, namely, the abolition of the sugar duties and naturally as everyone expected trade has benefitted by it. The movement has already commenced, but owing to the delay in releasing the refineries it has not assumed large magnitude yet, but it is daily doing so. Naturally other lines benefit as well as sugar, for it is a leading line and with the better order for sugar jobbers report quite a nice crop for other lines as well in an incidental kind of a way. Briefly the market has assumed a more active one, and had it not been for the two holidays intervening, quite a nice little business would have been done all round.

SUGAR.

Although the inventory by the custom house officers has delayed matters somewhat, the effect of the abolition of the duty on raw is distinctly apparent. All the houses are

WE ARE BUYING
Dried Apples.
SEND SAMPLES AND QUOTATIONS

ESTABLISHED 1869.
STANWAY & BAYLEY.
BROKERS
AND
GENERAL COMMISSION MERCHANTS.
44 FRONT ST. EAST. TORONTO.

WE ARE BUYING
Evaporated Apples
SEND SAMPLES AND QUOTATIONS.

ALL GROCERS SHOULD SELL THE

ROYAL DANDELION COFFEE.

Manufactured by

ELLIS & KEIGHLEY,
TORONTO.

GEO. C. THOMPSON. CHAS R. KING.

THOMPSON & KING,

Consignees, Brokers, General Commission and Mercantile Agents,

51 Wharf Street, cor. Fort, Victoria, B.C.

Storage. Correspondence Solicited.

T. W. CLARK & CO.,

General Commission and Provision Merchants and Wholesale Dealers in Dairy Products.

Consignments solicited and business transacted for Eastern Canada Merchants.

Established 1886.

VANCOUVER, B.C.

References: Bank of British Columbia.

WILLIAM RYAN,

Produce and Commission Merchant,

72 FRONT ST. EAST, Toronto, Ont.

WANTED,

CHOICE DAIRY BUTTER

Correspondence Solicited.

All kinds of produce handled. Consignments solicited. Carriers supplied.

J. CLECHORN & SON,

Wholesale Fruits, Fish and Oysters

94 YONGE ST., TORONTO.

ORANGES.

Last car of Florida oranges for the season just received. Fancy stock. Send for prices of oranges and lemons. Prices are advancing daily.

J. F. YOUNG & CO.,

PRODUCE AND COMMISSION MERCHANTS

74 Front St. E., Toronto.

Our business is Solely Commission. The only plan which does justice to the Consignor. We handle everything which the Country Storekeeper has to send from home to sell. None of our own goods to sell in preference to yours when the market is good. Nothing between you and best price obtainable except a small commission.

Prompt Sales and Quick Returns.
We Furnish Egg Cases. Try Us.

R. C. MURDOCH AND CO.,

Commission and Wholesale Fruits.

FANCY CALIFORNIA EVAPORATED AND GREEN FRUITS A SPECIALTY.

Correspondence solicited, and prices on Foreign Fruits, Figs, Dates, Nuts, etc., furnished on application.

29 Church St., Toronto

TELEPHONE 806.

WM. DAVIES & CO.,

TORONTO.

PACKERS AND CURERS.

Choicest Smoked Hams and Breakfast Bacon.

Bbl. Pork, Long Clear, and Pure Lard.

CORRESPONDENCE INVITED.

Hams, Breakfast and Roll Bacon,

New curing, now ready.

For Choice full flavor goods send us a Sample order.

Jas. Park & Son,
Toronto, Ontario.

GOLDEN BRAND

CANNED

FINNAN HADDIE

Are put up in flat and tall tins.
Quality guaranteed.

AGENTS,

H. W. NORTHRUP & CO.

South Wharf, Saint John, N. B.

KING, GRAINGER & CO.

81 Front St. E.

Produce and Commission Merchants.

BUTTER, EGGS,

and Country Produce.

Correspondence Solicited. Prompt Returns Mad
TELEPHONE 2237.

JNO. A. MOIR,

GENERAL AGENT,

Consignments Solicited.

SPECIALTIES: Canned Goods, Dried Apples, Evaporated Apples, Codfish.

Quotations and samples sent on application. A trial solicited.

41 St. Francois Xavier Sts., Montreal.

LAURENCE GIBB

Provision Merchant,

83 COLBORNE STREET, - TORONTO.

All kinds of Hog Products handled. Also Butter, Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.
Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.

26 WEST MARKET STREET,

Provision and Commission Merchants,

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

Reesor & Rogers,

Produce and Commission Merchants.

Solicit consignments of Country Produce from Storekeepers.

71 Colborne St., Toronto.

Telephone 2291.

Established 1874.

W. H. SMITH,

Wholesale Produce

Commission Merchant

186 KING ST. EAST, TORONTO.

Wholesale Dealer in Butter, Eggs and General Produce Consignments solicited First-class reference

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McLAREN'S

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

COOK'S FRIEND BAKING POWDER

The Best Grocers Make a Point of Keeping it always in Stock.

MONTREAL MARKETS—Continued.

being rushed with orders and the move will last for a considerable period as stocks in third hands are reported to be down to almost nothing. With the altered conditions has come a sensible drop in price, and this with the natural condition mentioned above has called up a really brisk demand. From refineries granulates are now moving freely at 4½c. and yellows at 3¾c. and it is to be inferred that the jobbers are moving forward their orders with proportinate celerity for they are repeating already.

MOLASSES.

There has been a steady, quiet distributive demand for molasses, and since our last, a couple of cargoes have been turned over at 40c. Recent cables from the islands quote this identical figure as the first cost. The new tariff will have little effect here, as very little stock under the 40 list is imported at this port.

COFFEE.

With the activity in sugar, improvement in other lines is apparent, and coffee has been one of these, several good sized lots of Rios and Javas being moved during the week at 20½ and 25 to 26c. respectively.

RICE.

There is a fair distributive trade in progress and prices are unchanged. We quote: Patna, $4.50 to $5; choice, $4.25 to $4.50; standard, $3.90, and off grades, $3.50 in car lots.

CANNED GOODS.

There has been a better demand for corn and tomatoes during the past few days, and stocks have been pretty well sifted. New salmon are selling slowly, but prices are firm. Canned meats are firm.

FRUIT.

Dried fruits have been fairly active during the week as values are low, which has induced more business. Raisins sell at 4 to 4 1-4c. with 4 1-2c. for finest stock, and currents 5 3-4 to 6c. Green fruit furnish a seasonable business. Oranges are steady at $3 to $4.50 per box and lemons $5 to $5.50.

HOPS.

Brewers are not taking anything now, in fact there is little stock at hand here, and what is in the country is held somewhat firmer in consequence of unfavorable crop reports. Spot values are purely nominal, in fact it would be misleadlng to quote any figure in the absence of an actual sale.

PROVISIONS.

The provision market is unchanged and there is a fair jobbing trade doing. We quote:—Canadian short cut, per barrel, $16.50 to $17.00; mess pork, western, per barrel $15.50 to $16.00; short cut, western, per brl $16.50 to $17.00; hams, city cured, per pound 10 to 11c.; hams, canvassed, per lb 0 00 to 0 00c.; lard, Canadian, in pails, 9 to 9¼c.; bacon, per pound, 9 to 10c.; lard, com., refined, per lb, 8 to 8¼c.

EGGS.

The egg market has stiffened up considerably since our last report. In fact an advance of 1c. has been established, and we now quote values steady at 12 to 12½c. under light receipts and a good demand.

BUTTER.

The market has not shown any change yet, but there is an impression abroad that present prices are not to dear, so that there may be a move in a speculative way ere long. Actually, though there is nothing but a quiet jobbing trade doing at unchanged values. We quote creamery 18 to 19c.; townships 16 to 17c., and western 14 to 15c.

British Markets.

Having closed out our local business, we are now prepared to give special attention to all lines of

Canadian Produce

in British Markets.

We have a large trade in

Cheese, Eggs, Butter,

and Apples, also

Canned and Evaporated Goods,

Honey, etc., etc.

Liberal advances made on suitable goods.

Correspondence Solicited.

IMPERIAL PRODUCE CO'Y.,

OF TORONTO, LTD.,

69 Front Street East, Toronto.

CHEESE.

Although the Britishers still argue for lower values, the market on this side has stiffened pretty sharply during the past week. This bulge in values is solely due to heavy buying by a few of the large shippers who consider values good, and we incline to the opinion that they are about right. The make is smaller, shipments less, the country well sold up, so that all the conditions point to the imbrobability of 40s. June cheese this season. We quote the basis here firm at 8 3-4 to 9c., below which it would be impossible to touch any finest.

GRAIN.

There is no change in the grain market all kinds being quite. The stocks in store compared with those of a week ago, show a decrease of 93,177 bushels of wheat, 19,459 bushels of corn, 38,500 bushels of peas, and an increase of 670 bushels of oats, 795 bushels of barley. Compared with the corresponding week last year there is an increase of 313,484 bushels of wheat, 47,975 bushels of oats, and a decrease of 159.577 bushels of corn, 117,337 bushels of peas and 5,381 bushels of barley. We quote: No. 1 hard Manitoba, $0; No. 2 hard Manitoba, $1.12; to $1.14 No. 3 do., 99c; No. 2 Northern, $1.01 to $1.03; feed do., 60c. to 62c.; peas, 85c. per 66 pounds in store; 87c. afloat; Manitoba oats, 55c. Upper Canada do., 54c. to 56c. per 34 pounds; corn, 72c. to 75c. duty paid; feed barley, 61 to 62c; good malting do., 65c. to 67c; rye, 83c. to 84c.

FLOUR.

The flour market is dull and easy and the decline in prices does not appear to induce any demand. The fact is buyers as a general thing are pretty well supplied for some time ahead at least. The stock in store shows an increase of 4,567 barrels compared with a week ago, and a decrease of 3,483 bbls. compared with a year ago. We quote:—Patent spring, $5.75; patent winter, $5.30; straight roller, $5.00 to $5.15; extra, $4.50 to $4.80; superfine, $4.00 to $4.30; city strong bakers', $5.50; strong bakers', $5.25.

HALIFAX MARKET QUOTATIONS.

(Wholesale Selling Rates.)

HALIFAX, July 2, 1891.

Since last writing there has been but little change in the local flour market, and until trade improves none is probable.

Manitoba highest grade patents, $6.25 to 6.35; High grade patents, $6.10 to 6.15; Good 90 per cent Patents, $5.60 to 5.75; Straight grade, $5.20 to 5.50; Superior extras, $5.30 to 5.40; Good seconds, $5.05 to 5.20; Graham flour, $5.25 to 5.50; Oatmeal, $6; Oatmeal rolled, $6.10; Kiln dried cornmeal, $3 to 3.60; Rolled wheat, $5.50; Wheat bran per ton, $19 to 20; Shorts per ton $26 to 27; Middlings $27.50 to 28.50; Cracked corn, including bags, $42; Split peas, $4; White beans per bushel, $1.80 to 2; Pot barley per barrel, $3.90 to 4.10; Canadian oats, choice quality, 63c. to 65c.; Hay per ton, $11.75 to 13.

SUGARS.—Very little has been doing, buyers merely taking enough for present wants. Since change in tariff was announced orders have come in very freely, but as the refineries are in the hands of the customs officials no deliveries can be made yet. Cut loaf, 5c.; Granulated, 4¼c.; Circle A, 4½c.; White extra C, 4¼c.; Standard, 3¾c.; Extra yellow C, 3½c.; Yellow C, 3¼c.

MOLASSES.—The market is very strong. Reports from West Indies show that shortage is everywhere. It is now stated that the crop will not exceed 27,000 puncheons as compared with 5,000 from Barbadoes last year. As there are small stocks of old in Canada it is probable prices will be kept up 10 cents higher than they were last year at this time. If business brightens up it is probable prices will be put up higher still. Barbados, 40c.; Demerara, 35 to 38c.; Diamond N. 48c.; Porto Rico, 37 to 38c.; Trinidad, 34 to 35c.; Antigua, 34 to 35.

FISH—The wholesale trade is very quiet. Mackerel are being stopped along the shore in small quantities but none of very great importance. We append quotations on various lines. No. 3 large reamed mackerels $10 to $11; No. 3 reamed, $11; No. 3 large plain, $9.50 to $11; No. 3 plain, $9; small codfish, hard C. B. $5 to $5.50; western shore, $4.75 to $5; bank, $5 to $5.25.

ST. JOHN, N.B., MARKETS.

ST. JOHN, N.B., June 30, 1891.

GROCERIES.

A steady demand has been maintained the past week for all lines, and especially larger in sugar. We now look for an improvement, as the uncertainty about the duties had a bad effect on business.

SUGAR—The amount moved since the settlement of the duties has been enormous, as every dealer was on short allowance. The price now is 3⅝ to 4c. for yellows and 4½ to 4¾c. for granulated.

MOLASSES—There is no demand for molasses this week every one is using sugar, Barbadoes is quoted, 38 to 40 with very little held.

FLOUR—Remains dull, very little demand, and slightly lower prices $5.65 to $5.70 for Ontario High grade Manitoba $6.25 to $6.30.

MEAL—Cornmeal is holding steady, with very little demand, and prices are as last quoted, $3.45 to $3.50.

419 Slater St., OTTAWA.

June 22, 1891.

LAKEPORT PRESERVING CO.,
Lakeport, Ont.,

DEAR SIRS,—I have great pleasure in voluntarily certifying that the tomatoes canned by you are the best I have ever used. I buy them of Statton Bro., Ottawa. I shall use and recommend them to my patients.

ROBT. MARK, M.D.,
Phy. and Coroner.

BROKERS

—AND—

COMMISSION MERCHANTS

IN CANADA

Open to receive an agency for a British House not now represented here, give references.

Address, J. B., care this paper.

It is well-known

That successful Doctors read all the latest medical books and papers and go abroad occasionally to study. Successful lawyers read legal publications to learn the latest legal decisions and points constantly cropping up. Teachers, clergymen, druggists, architects, all read the publication issued in the interests of their profession. They must do so to keep up with the times.

The same applies to grocers and general merchants. They must not only read the best papers published in their interests but must also watch the advertisements closely. There they learn the rise and fall in prices; latest trade news and methods of buying, handling and selling goods, so that they may make the greatest profit. A doctor reads much that he already knows, so does a lawyer. So does a number of any of the other professions. So will a merchant. It is often the issue of the paper he misses that is worth dollars to him. His best and safest policy, therefore, is to subscribe for his trade paper.

The only exclusively grocery and general store paper is THE CANADIAN GROCER, issued weekly, subscription price $2.00 per year.

MELDRUM & DAVIDSON,

MERCHANT MILLERS,
PETERBORO',

MANUFACTURERS OF
Choice Winter Wheat and Manitoba

FLOURS

Mikado, White Lilly,
Delight, Manitoba.

Feed of all kinds and Mixed Cars a Specialty. It will pay you to give trial order.

HALIFAX AGENT. - J. P. COX.

Dominion Mills,

LONDON, ONT.

HEADQUARTERS FOR

OATMEAL

CORNMEAL, POT BARLEY,
SPLIT PEAS, ROLLED WHEAT,
AND ALL BREAKFAST CEREALS.

Write for Samples and Prices.

CARTLEY & THOMSON,
303 to 311 Talbot St.

The Ontario Produce Co'y.

Produce Brokers and Commission Agents,
70 COLBORNE STREET, TORONTO.

P. D. PAGE, Late Salesman Imperial Produce Co'y of Toronto, (Limited).
W. R. BELL, Late Traveller Imperial Produce Co'y of Toronto, (Limited).
J. H. WATSON; Late Imperial Produce Co'y.

Solicit consignments of **Butter, Eggs, Cheese, Potatoes,** Lard, Bacon and general country produce.

Our business is conducted on strictly commission lines, our attention being given EXCLUSIVELY to our consignor's goods and having a first-class cash connection we can insure top prices and quick returns. Egg Carriers supplied.

THESE GOODS

—ARE—

SUPERIOR

TO ANY ON THE MARKET.

Write for prices to

The KENT CANNING AND PICKLING CO.,

Chatham, - Ont.

Canadian White Enamel Sign Co.,

Sole Agents for Caesar Bros.

The Most Durable Sign Letter.

4 Adelaide St. W., Toronto.

☞A responsible agent wanted in every town and city.

N. WENGER & BROS.,

AYTON, ONT.

- - MILLERS - -

(Hungarian Process)

BRANDS:
KLEBER, MAY BLOSSOM.

AGENTS:
J. L. SMITH & SON, - Montreal.
EPHRAIM ERB, - Halifax.

HODD & CULLEN

Roller Millers.

FLOUR

Manufactured "Hulgarian" System.

Our brands are

Classic,
Anchor,
White Frost,
Challenge,
Diadem,
Strong Bakers.

Heavy dealers in

Oats, Oatmeal, Beans,
Peas. Middlings, Bran.

Quotations by wire.

Address, STRATFORD, ONT.

EMBRO OATMEAL MILLS.

D. R. ROSS, - - EMBRO, ONT.

A CHOICE QUALITY OF

Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways. Have new machinery for the manufacture of Rolled Wheat and Graham Flour and will be pleased to have orders.

ST. JOHN'S MARKETS—Continued.

OATMEAL—There has been very little change since last week, is quoted a little lower.

FEED—Is higher and selling for $28 per ton.

HAY—$12 per ton.

OATS—Are selling at 58 to 60c. per bushel.

FISH—Codfish are in good demand and are selling at $4.40 to $4.50 for large, $4.10 to $4.25 for medium. Pollock are worth $2.00 to $2.10. There have been very few vessels arrived lately as the winds have been very heavy and consequently a light catch. Fresh salmon sell readily at 13 to 14c. per 100 lbs.

Butter is coming in quite freely selling at 16 to 20c. per lb.

Dried apples are very scarce and can hardly be bought at any price. Evaporated 14½ to 15c.

THE TOBACCO DUTIES.

The price of tobacco is advanced 5c. a pound in consequence of the duty, both customs and excise, having been increased 5c. a pound. Some of this increase, perhaps the whole of it, will come off the retail trade, among whom the tendency has been to sell at the lowest prices they can get down to. Twelves will no doubt continue to retail at 5c. each, but by the pound there will have to be an advance, as now they will cost more than they formerly sold for, the present cost being 51c., while the former retail price was very generally 50c. Sevens will amply pay yet at 10c. each, but will barely pay at 3 for 25c. In the case of twelves, the size of the plug may be altered so as to give 13 or some other number to the pound, and thus compensate the retailer for the reduction that the tariff makes in his profits. The manufacturers should devise some means to prevent the whole burden of $400,000 from being saddled on the trade. They need assume none of it and yet greatly lighten it for retailers of tobacco. A change was made in the sizes in 1872 or thereabouts. The consumption of tobacco will probably be very slightly affected by the higher duty. An advance from 12 to 20c. was made after the North West rebellion, but instead of a diminished we have had an increased consumption every year since.

There appears to be some doubt as to whether the duty on Canada leaf has been increased or not. The Minister of Finance is reported to have said that Canada leaf is not included in the tobacco on which the duty has been increased. If that is the case, it will have to bear a duty of 5c., against a duty of 25c. imposed on tobacco manufactured from foreign leaf.

PATRONS OF INDUSTRY.

The local newspapers of Michigan teem with announcements similar to the following :—

"Morseville Lodge P. of I. disbanded Saturday night, and sold everything belonging to the order.

* * * *

"The Patrons of Industry in this town are very nearly broke up. At a recent meeting a committee was appointed to settle with the finance keeper, and they found $3 in cash on hand, which was paid out for some necessaries, which leaves the finance keeper very short."

The Michigan Tradesman says it is assured by an authority which it deems thoroughly reliable, that less than one-tenth of the organizations inaugurated under the auspices of the P. of I. are now in existence, and that only one lodge in thirty-five is now paying per capita dues to the State organization. The approaching extinction of the order suggests the lament of the poet :

If so soon I am done for,
What was I begun for?

—American Grocer.

Mr. Gillespie, a well-known commercial traveller, was married on the 24th ult. at Winnipeg to Miss Scoble, daughter of Col. Scoble.

Mr. John Jackson, formerly grocer in Brockville, died last week in Guatemala, Central America. He was 35 years old and a short time before his death he sent word to his mother in Brockville that he would come home to spend the summer.

Canadan tea drinkers will take comfort from the investigation of the Inland Revenue Department, which shows that, while the astringent properties of certain brands of green teas are rather high, the degree of adulteration is not significant. On the whole the teas sold in Canada are of a very fair quality. An analysis is also being made of sugars, molasses and syrups. So far as the examination has gone there does not appear to be much adulteration in the sugar, but the samples of molasses evidently contain a large quantity of deleterious substances.

Nothing angers a man or woman more than the promise to have goods delivered to them at a certain time and no goods appear. Every merchant should by all means see that goods are delivered when promised. Many are so anxious to trade that they will promise a customer anything when they know at the time they cannot fulfill it. This scheme may work once or twice, but it does not pay to continue it. We recognize the fact that many patrons are unreasonable in their demands, but a merchant should learn to say no in a way that will not offend.—Commercial Tribune, Denver.

Half a dozen Western states supply the bulk of all the eggs which are consumed in New York city. Indiana sends the largest number. Next on the list are Ohio, Michigan and Iowa. It is estimated that Indiana is the largest egg-producing state in the country. Illinois hens produce many eggs, but they nearly all go to the Chicago market. Heretofore Canada has shipped into the United States hundreds of carloads of eggs. For the last three or four years Canada has annually shipped about $2,000,000 worth of eggs to this market. The present duty on foreign eggs promises a practical prohibition against imports. Previous to the change in tariff considerable importations of eggs were made from Europe commencing three or four years ago. These European eggs were gathered principally in Southern Germany and Italy, and preserved. The dealers say that pickled eggs, while not good for poaching or boiling because the shells are brittle, yet are useful for many other purposes.—Northeast Grocer.

Soap and water are cheap, but soil on goods is expensive.

A feather duster disperses but does not remove the dust from the store.

Rivalry, open, fair, good natured and enterprising, is the life of business.

The neglect to look after minute details in the factory is a source of great loss to many producers.

Competition is keen and active, and the only way to meet it successfully is to buy from the best houses, and at lowest prices.

"One man ov genius in 97 thousand 4 hundred and 42 men of ordinary business talent, is just about the right proportion for actual business."—JOSH BILLINGS.

"There are geniuses in trade, as well as in war, or the state, or letters; and the reason why this or that man is fortunate is not to be told. It lies in the man."—EMERSON.

Goods conveniently located save time, money and temper in showing.

A reputation for truthfulness is indispensable to permanent and satisfying success.

A. H. BADGEROW. ALEX. H. DIXON.

The Badgerow, Dixon Bonded Vinegar Manufacturing Co.,
79 and 81 Jarvis St., Toronto

Highest award, Toronto Exhibition.

Finest Rich Sweet Oranges—Ex Direct Steamers.

Half Boxes, 80's, 100's, and 120's ; Half Boxes Bloods, 100's ; Boxes, 160's, 200's, 220's, 240's, 300's ; Cases Valencias, 420's ; Cases Valencias, 714's ; Lemons, 300's, 360's ; also Pine Apples, Bananas, Strawberries arriving daily.

Dates, Figs, Nuts and Evaporated fruit at lowest prices. Orders personally supervised and given prompt attention

McBRIDE, HARRIS & Co., Montreal, P.Q.

DAVIDSON & HAY

Wholesale Grocers,

36 Yonge Street,

TORONTO, ONT.

Seasonable Goods.

Aylmer Canned Chicken, Turkey, Duck, Lunch Tongue, Pigs Feet, and Chicken Soup. Also "Clover Leaf" Lobsters and "Lynx" Salmon. Orders solicited.

Sloan & Crowther

WHOLESALE GROCERS,
59, 61 and 63 Front St. E.,
TORONTO.

CANNED GOODS.

CORN,
PEAS,
TOMATOES.

A full line of all kinds of Canned Fruits, Vegetables, Meats, Fish, Milk, &c., &c.

H. P. ECKARDT AND CO

Wholesale Grocers,
3 FRONT ST. EAST, TORONTO.

Thos. KINNEAR & Co

Wholesale Grocers and Importers of

TEAS,
SUGARS,
COFFEES,

AGENTS FOR

Cherry's Irish Mustard, X.D.S.F.

This is superior to any other grade in the market. Try it.

47 Front St. E., - TORONTO.

WARREN BROS. & BOOMER,

IMPORTERS
AND
WHOLESALE GROCERS,
35 and 37 Front St. East,
TORONTO, ONT.

SUGARS, COFFEES AND TEAS, SPECIALTIES.

EDWARD ADAMS & CO.

ESTABLISHED 1846.

Wholesale Grocers and Importers of

TEAS,
SUGARS,
COFFEES,
TOBACCOS.

96 & 97 Dundas St., London, Ont.

BALFOUR & CO.,

IMPORTERS OF TEAS
—AND—
WHOLESALE GROCERS,
HAMILTON.

WESTERN ONTARIO AGENTS FOR

Cherry's Irish Mustard, X.D.S.F.

This is superior to any other grade in the market. Try it.

SMITH & KEIGHLEY

WHOLESALE GROCERS
AND IMPORTERS OF
Mediterranean Fruits.

JUST ARRIVED :

First Consignment
New Season's Japan Tea.

9 Front St. E., Toronto

THE "MONSOON" BRAND

—OF—

PURE INDIAN TEA

Is the brand to handle if you want to satisfy your customers with a fragrant and delicious tea.

Grown on the gardens of

STEEL, HAYTER & CO.,
Calcutta, London, Eng., and Toronto.

CORONET BRAND
B
CEYLON BLEND

This celebrated brand of
CEYLON TEA
Is packed expressly for

J. W. LANG & CO.,

Wholesale Grocers,
TORONTO.

PERKINS, INCE & Co.,

41 and 43 Front St., Toronto.
IMPORTERS.

Just to hand :

NEW JAPANS

Our first shipment of new season's garden picked Japan Teas arrived this week.

Send for samples and quotations.

J. F. EBY. HUGH BLAIN.

BEFORE

WE MOVE
NEXT MONTH

WRITE US FOR SAMPLES
Of our immense stock of

NEW JAPAN TEAS.

SPECIAL VALUES.

EBY, BLAIN & Co.,

Wholesale Grocers,
FRONT AND SCOTT STS. TORONTO.

SELLING COAL IN NEWCASTLE.

The steamer Premier brought in a cargo of Vancouver sugar yesterday. It may not be generally known that there is such an institution as a sugar refinery on the northern coast, yet such is the fact, and it promises to make it warm for the San Francisco members of the sugar trust. Frank T. Way, the Seattle representative of the Vancouver enterprise, says that this new refinery is now turning out about 300 barrels per day, about one-sixth of which is consumed in Vancouver and Victoria, the balance finding a market in the Sound cities. He claims that the prices are much lower than those of San Francisco, but that many of the jobbers are bound by contracts to buy from the trust, having entered into those contracts to prevent the trust from selling to large retailers. But the latter now buy from the Vancouver refinery, leaving the jobbers in the lurch. This, he claims, has aroused the jobbers so that they have sent a committee to San Francisco to secure a reduction in prices. He says the first car load from Vancouver reached Seattle on May 29th, and notice was given Spreckels, who represents the trust, that he must cut prices, but he failed to comply. The committee then went south, and is expected back in a few days. Nothing has been learned as yet regarding the reception given to the committee. Mr. Way says there is no probability that this new refinery will be swallowed up by the trust, as it has heavy backing and has been established as a permanent business.— Seattle Post-Intelligencer.

THE STIMULUS OF DEBT.

If a young man has a good head on him it is not only safe, but advisable, to assume financial obligation where a way can be seen through it by preservance and economy, says the New York Tribune. A fool can do nothing either in debt or out. Debt is a stimulus to exertion. The hammer of the mechanic who has purchased his house on part credit is heard to resound earlier in the morning and later in the evening. He expends less money on frivolities, because "that mortgage must be met." The merchant in debt takes better care of his stock in trade, buyes closer, and is more agreeable to customers. The farmer goes to town less; makes fewer purchases not absolutely needed. Debt is a wonderful stimulus to thrift. There are few farmers who did not go in debt for their farms. It enabled them to secure a home at once, and instilled into them good habits to pay for it. It is wise for a young couple without means to purchase a modest home and then go to work and pay for it. They will thus acquire habits of economy. Most capable business men have at some time in their lives been seriously in debt. Nine-tenths of the business in the country has been built by judiciously borrowing capital to do it with.

The trader who pays his way must sell at a profit, and cannot afford to cut below others in the same line.

Credit is often too cheap and overbubing far too common. Don't be guilty of the one, and don't abuse the other.

BREADMAKER'S DRY HOP YEAST

Makes light white, wholesome, and delicious Bread.

For sale by all wholesale grocers, at $1 per box.

Manufactured by

THE BREADMAKER'S YEAST CO.,

TORONTO, ONT.

Commercial Travellers.

To any traveller who will send us one new subscriber for three months we will send all the back numbers of the paper containing "Drum Taps." A most entertaining sketch of a week spent on the road by a well-known American Traveller.

"Hello! hello! Send me a box of SYDNEY GIBSON'S COCOA. Can't do without it."

Sold in 10c. packets only.

Order a 6 lb. box from your wholesale grocer or direct from

GIBSON & GIBSON, Toronto

GOLD MEDAL AWARDED

DELHI CANNING CO.

JAMAICA EXHIBITION.

WE are still at the front and propose staying there, the high standard of excellence for which our goods are noted will be fully maintained this coming season. When purchasing Canned Goods keep in mind the **Maple Leaf Brand** prepared by the Delhi Canning Co. Every can is honestly filled and perfectly reliable. Our fruits are noted for their high syrups and natural flavors.

Delhi Fruit and Vegetable Co.,

FACTORIES: DELHI AND NIAGARA.

The superiority of "Barm" Yeast is now so well recognized, and the demand for it is getting so frequent, that no Grocer's store is complete without a Box.

Ask your wholesale traveller for it, or write direct to

THE BARM YEAST MFG. CO.,

TELEPHONE 1920. 35 Wellington St. E., Toronto.

PELEE ISLAND WINE & VINEYARDS Co. LIMITED

Brantford and Pelee Island } J. S. HAMILTON & CO'Y, BRANTFORD, ONT Sole Agents for Canada.

M. J. Woodward & Co.,

PRODUCERS OF CRUDE,

Manufacturers of

Illuminating Oils,
Lubricating Oils,
Paraffine Oils
and Wax, &c.

PETROLIA, - ONTARIO.

EDWARDS, CATCHPOLE & CO'Y

MANUFACTURERS OF

French Blacking,
Stove Polish,

Writing Inks and Mucilage.

33 Wellington East, Toronto.

J. A. Mathewson. S. J. Mathewson.
W. B. Mathewson. J. A. Mathewson, Jr.
Established 1834.

J. A. MATHEWSON & CO'Y,

IMPORTERS and WHOLESALE GROCERS.

Goods from First and Best Markets. Quality warranted. Full assortment. New Crop Japan Teas have arrived in quantity. Fine assortment and quality desirable. Orders carefully and promptly attended to.

Have claimed, and do claim, freedom to buy and sell anywhere without interference or hindrance from any quarter. No commercial or personal slavery.

202 McGill St., MONTREAL.

JACQUAND FRENCH BLACKING

PRICES

In cases of 6 gross each, assorted if necessary.

No.
2—$2 00 per gross.
3— 3 00 "
4— 4 00 "
5— 6 00 "

5 per cent. discount cash.

DAVID REA & CO., - 30 Hospital St. MONTREAL.

ESTABLISHED 1841.

W. H. Schwartz and Sons,

Coffees,
Spices,
Mustard.

HALIFAX, N.S.

JOHN PETERS & CO.,

General Commission Merchants and Brokers,

Halifax, N. S. and
Kingston, Jamaica, W.I.

Agents for The E. B. EDDY MFG CO., HULL, P. Q.

We are open to accept one or two more Agencies of first-class houses, either at Halifax or Kingston. We have a good connection and splendid storage facilities.

References: The Merchants Bank of Halifax.
The E. B. Eddy Mfg Co., Hull, P.Q.
The Mercantile Agencies.

The Norton Manufacturing Co.,

E. P. Breckenridge, Toledo, Pres. C. C. Warren, New York, Sec.-Treas.
Edwin Norton, Chicago, Vice-Pres. W. C. Breckenridge, Resident-Manager.

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

FRUIT, PAINT, LARD, BAKING POWDER, FISH AND LOBSTER CANS.

Capacity, fifty thousand cans per day.

Sole Agents in Canada for Norton Brothers "Solder Hemmed" Caps.

Inquiries and Correspondence Solicited.

HAMILTON, - ONT.

A. HAAZ & CO.,

Bonded Manufacturers of

Honey Dew, White Wine, Malt and Cider VINEGARS.

74 Bagot Street, - Kingston, Ont.

DO YOU SELL

"Peerless" Washing Compound. There is nothing equal to it. It will pay you a handsome profit. Your customers will like it. Address

Pure Gold Manufacturing Co.,
31 Front Street East, Toronto.

Todhunter, Mitchell & Co.

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS. :: TORONTO.

R. TEW & CO.,

Importers of

CROCKERY, GLASSWARE, CHINA, LAMP GOODS, ETC,

10 FRONT ST. East,

(Adjoining Board of Trade Building.)

We invite inspection of our NEW decorated

SEMI-PORCELAIN WARE

in TEA,
DINNER
and TOILET SETTS.

Best value in the Market.

SALES MADE OR PENDING.

Limoces & Co., general store, High River, sold out from July 1st.

D. Locharty, general store, St. Joachim, succeeded by David Sora.

Felix Plante, (estate of) general store, Moose Jaw, advertised for tenders for stock.

PARTNERSHIPS FORMED AND DISSOLVED.

Lemieux & Lavigueur, grocers, Montreal, dissolved.

J. Frappier, & Co., W. & R. grocers, Montreal, dissolved.

Cawker & Atlen, grocers and butchers, Bowmanville, dissolved, C. M. Cawker, continues.

FIRES.

C. J. Williams, Canadian Oil Co., Hamilton, store burnt, partially insured.

REMOVALS AND DEATHS.

John Hurley, grocer, Prospect, deceased.

James Smith, general store, Bathurst, deceased.

Peter Paint, general store, Port Hawkesbury, deceased.

John Lemesurier & Sons, tobacco manufacturers, Quebec, John Lemesurier deceased.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

Jos. J. Lemieux, grocer, Vars, assigned.

R. J. Irwin, general store, Shelburne, assigned.

N. Miller, & Bro., general store, Cornwall, assigned.

Henry Gardner, general store, Halifax South, assigned.

David Courchene, general store, L'Avenir, demand of assignment.

A. G. Hepworth, general store, St. Laurent, assigned in trust.

Albert Locke, grocer and produce, Lockporte, offering to compromise.

A. L. McKechnie, general store, Mount Forest, offering to compromise.

THE PROBLEM OF BUSINESS.

To sell one's product is the hill of difficulty which confronts every man.

It matters not what that product may be. With the manufacturer it is the article he makes—furniture, pianos, china, lamps, and bric-a-brac ; boats, machinery, personal apparel, food products, soaps, cosmetics and a thousand-and-one other things of necessity, luxury and pleasure ; with the merchant it is goods, wares and merchandise ; with the lawyer and doctor it is advice ; with the schoolmaster experience and knowledge on tap, as it were, and with the editor, clergyman and author it is ability, perceptions, ideas, brains ; while with the artisan it is the art of knowing how, and with the laborer, labor. These are their products or stock in trade, and life is simply a struggle to sell the same—to exchange for salaries and profits, to convert into solid cash.

To let the people know what you have to sell is advertising. Every man is advertising when he solicits trade or seeks a position. He offers you what he has—his products or his goods—and urges you to buy.

The secret of successful advertising is to so favorably impress the customer that he will come to you. If you were alone in the field this would not be so difficult ; your wares would advertise themselves in a measure. But you have thousands of wily competitors. Your products—what you have to sell—may be superior to the stock in trade of many of your rivals ; but they have advertised, and they and theirs have the reputation, and they prosper while you languish.

Moreover, an article of high reputation commands a greater price. So, also, the lawyer, artisan, editor, or doctor who has a reputation for distinguished ability in his profession, commands a higher price for his services. Reputation is simply the good opinion which comes from advertising. The more advertising the greater the reputation, and the more the reputation the greater the demand.

Reputation to the lawyer or doctor comes slowly; it is a growth of years. Why? The narrow custom of the profession forbids the open use of the paid columns of the newspaper, and they rely on other methods. That which they take a quarter of a century to accomplish—to obtain notoriety, a reputation—a baking powder manufacturer will secure by the liberal use of printers' ink in a short twelve months.

The presumption is that there is always merit; there must be, for the people are not fools. But there are a thousand articles of great merit without reputation, and they only need to be brought before the public to be in general demand.—Ex.

HE IS WELL PLEASED.

AYTON CREAMERY.

Ayton, Ont., June 17, 1891.

TORONTO SALT WORKS, Toronto, Ont.

DEAR SIR,—Please ship me another ton of your best dairy salt, (Cooper's factory filled) in linen sacks. So far am well pleased with this salt.

Yours truly,
ISAAC WENGER.

BUSINESS CHANCES.

GENERAL STORE TO LET. IMMEDIATE possession. Good front. Best stand in the village. Low rent. Apply J. K. Falconbridge, Richmond Hill. 30

FOR SALE—One of the finest premises in London for groceries, flour and feed business. Prominent corner, building 26x90, 3 stores with 80 feet cellar. For particulars address F. Barnard, owner, 609 Dundas St., corner Adelaide St., London, Ontario.

GURD'S Ginger Ale is guaranteed Superior to all others. Orders promptly attended to.

BUY ONLY THE BEST

THE GAIL BORDEN
Eagle Brand Condensed Milk

Has maintained its high reputation for ABSOLUTE PURITY for over a QUARTER OF A CENTURY.

AS A FOOD FOR INFANTS IT HAS NO EQUAL.

FOR SALE BY

Grocers and Druggists Everywhere.

JOHN TAYLOR & Co's WHITE ROSE AND LILAC BLOSSOM PERFUMES.

ORDER IVORY BAR SOAP

Bond or Free

Warehouse Receipts Issued,
Negotiable anywhere

R. CARRIE,
27 Front St. E. Toronto.

eow

STORAGE

The embodiment of Strength.

Johnston's Fluid Beef

—IMPARTS—

ROBUSTNESS, LUSTINESS, VIGOR.

An invaluable means of developing firmness of muscle, power of endurance, and general healthfulness.

W. G. A. LAMBE & CO.,

Commission Merchants,

TORONTO.

AGENTS FOR

The St. Lawrence Sugar Ref'g Co., Montreal.

The British America Starch Co., Brantford.

-STORAGE-

(BOND AND FREE)

Warehouse Receipts Issued.

THE SHEDDEN CO., Ltd.,

184 Front St. East,

TORONTO

ORIENT MILLS.

SINCLAIR, HOOD & CO.,

(SUCCESSORS TO W. A. BRADSHAW & CO.)

Importers and Manufacturers of

Coffees,

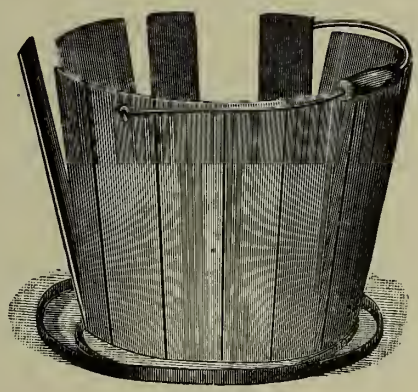
Spices,

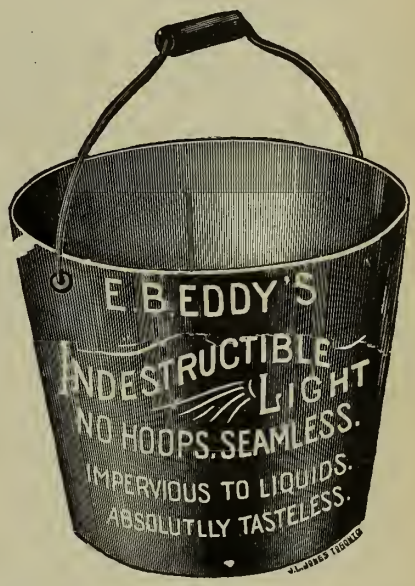
Mustards,

CREAM OF TARTAR, BAKING POWDERS, FLAVORING EXTRACTS, ETC.

48-50 Lombard Street, Toronto.

CATCH ON!





The Old Wooden Bucket. E. B. Eddy's Indurated Fibre Pail.

The Neatest, most Durable, most Attractive and very Best Ware in the Market! The Cheapest because the most Durable!

These Superior Wares are moulded in one piece from wood fibre. No hoops. No joints. Cannot leak, shrink, swell or water soak. Will not taint milk or other liquids. Proof against hot and cold water, kerosene oil, benzine or naptha

If your Wholesale Grocer does not keep these wares in stock, apply direct to the sole owners of the Patents and sole Manufacturers in Canada.

THE E. B. EDDY MFG. CO.,

HULL CANADA

Chivers' Carpet Soap

For cleansing and restoring carpets. Warranted to take out grease or ink, and restore the colors. Likewise in all woolen fabrics

Chivers' Disinfectant Cloth Soap

Will clean all kinds of cloth, removing grease, ink, etc., restoring the colors like new. For price. etc., address

J. H. WALKER,
Alma, Ont.

ADAMS & SONS'

TUTTI-FRUTTI

CHEWING GUM.

The fastest seller the trade handles to-day

Other Staple Brands:

Bo-Kay, Sappota, Magic-Trick, etc., etc. See our price list page 21.

Send to Adams & Sons, 23 Church St., Toronto, Ont., for beautiful advertising matter.

GROCERS should try our two new lines, CHOCOLATE ICING and CHOCOLATE PUDDING, packed in two four dozen cases, either straight or assorted.

F. W. Schwartz, Halifax, N.S.
Agent for Maritime Provinces.

The Cowan Cocoa and Chocolate Co. L'd, Toronto.

TO THE TRADE

—IN—

Canned Goods.

We are making all arrangements for this season's pack—and enlarging our factory considerably—Thanks for last season's trade and soliciting this year's.

Faithfully yours,

D. W. DOUGLAS,
St. Johns, P.Q.

For reliable brands of cut smoking and chewing Tobaccos use the following:

CUT SMOKING:
OLD FLAG.
GOLD FLAKE.
HAND MADE.

FINE CUT CHEWING:
GOLDEN THREAD. GLOBE.
VICTORIA. HIGH COURT.
JERSEY LILY.

MANUFACTURED BY

THE GLOBE TOBACCO WORKS CO., OF LONDON, Ltd.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, July 2, 1890.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

	Per doz
Dunn's No. 1, in tins	2 00
" " 2, in tins	75
Cook's Gem, in 1 lb pkgs	$1 75
" " 7 oz "	85
" " 2 oz "	40
" " 5 lb. tins	65
" " bulk, per lb	12
	Per doz.
Empire, 5 dozen 4 oz cans	$0 75
" 4 " 8 "	1 15
" 2 " 16 "	2 00
" ½ " 5 lb cans	9 00
" bulk, per lb	15

COOK'S FRIEND.

(In Paper Packages.)	Per doz
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, ½ "	14 00
Ocean Wave, ¼ lb, 4 doz cases	75
" ½ lb, 4 "	1 30
" No. 1, 2 "	1 90
" 1 lb, 2 "	2 20
" 5 lb, ½ "	9 60

BISCUITS.

	Per lb
Arrowroot	$0 11½
Abernethy	9
Ginger Nuts	11½
New York Fruit	15
People's Mixed	11
Pilot Family	6
Snowflake	11½
Niagara	15
Soda	6½
" 3 lb "	21
Sultana	11½
Oyster crackers	7
Milk biscuit	9½
Butter crackers	6½
Tea	11½
Wine	9
Wine, sweet	9

BLACKING.

Day & Martin's, pints, per doz	$3 20
" ½ "	2 10
" ¼ "	1 10
Spanish, No. 3	4 50
" " 10	9 00

EDWARDS, CATCHPOLE & CO'S

No. 1 per gross	9 00
No. 2 do	4 50
No. 3 do	3 60

JACQUAND FRENCH BLACKING.

No 2 per gross	2 00
No 3 "	3 00
No 4 "	4 00
No 5 "	6 00

BLACK LEAD.

Reckitt's Black Lead, per box... 1 15
Each box contains either 1 gro., 1 oz.; ½ gro., 2 oz., or ¼ gro., 4 oz.

TELLIER, ROTHWELL & CO'S.

Royal Black Lead, per gross..... $1 80

F. F. DALLEY & CO.

	Per gross.
Silver Star Stove Paste	9 00

Packed in fancy wood boxes, each box contains 3 doz.

EDWARDS, CATCHPOLE & CO'S

Crown Polish, No. 1, per gross	9 00
" " No. 2, "	4 80

BLUE.

Reckitt's Pure Blue, per gross.. 2 10

TELLIER, ROTHWELL & CO'S.

Parisian Square Blue, per lb..13 to 14c

BROOMS.

		Per doz.
Carpet	4 strings	2 90
X Parlor	2 "	2 65
Louise	3 "	2 65
1 Gem	4 "	3 25
2 "	3 "	2 65
3 "	2 "	2 20
4 "	2 "	1 95
O Hurl	4 "	2 65
"	3 "	2 35
2 "	3 "	2 05
3 "	3 "	1 70
OK "	2 "	1 35
Hvy Mill	4 "	3 70

CORN BROOMS.

CHAS. BOECKH & SONS. per doz

X Carpet,	4 strings, net			$3 20
2 "	4 "	"	"	2 90
3 "	3 "	"	"	2 65
XXX Hurl	4 "	"	"	2 60
1X "	4 "	"	"	2 40
2X Parlor	4 "	"	"	2 25
3 "	3 "	"	"	1 95
4 "	3 "	"	"	1 70
5 "	2 "	"	"	1 30
Girls "	2 "	"	"	1 50
Railway	4 "	"	"	3 00
Ship	4 "	"	"	4 00
2 Cable	2 wire bands, net			3 00
3 "	3 "	"	"	4 00
1 Hearth	2 strings, net			1 75
2 "	2 "	"	"	1 50
3 "	1 "	"	"	1 20
4 "	1 "	"	"	1 00

CANNED GOODS.

	Per doz	
Apples, 3's	$....	$....
" gallons	....	....
Blackberries, 2	2 00	2 10
Blueberries, 2	1 25	1 40
Beans, 2	0 95	1 10
Corn, 2's	1 10	1 25
" Special Brands	1 30	2 10
Cherries, red pitted, 2's	2 25	2 40
Peas, 2's	1 40	1 50
Pears, Bartlett, 2's	2 00	2 25
" Sugar, 2's	....	1 70
Pineapple, Baltimore	2 40	2 50
" Bahama	2 90	3 00
Peaches, 2's	2 40	2 50
" 3's	3 50	3 60
" Pie, 3's	1 60	1 65
Plums, Gr Gages, 2's	2 00	2 10
" Lombard	2 00	2 10
" Damson Blue	1 90	2 00
Pumpkins, 3's	0 90	1 00
" gallons	3 00	3 25
Raspberries, 2's	2 45	2 50
Strawberries, choice 2's	2 40	2 50
Succotash, 2's	1 50	1 65
Tomatoes, 3's	1 55	1 60
Finnan haddies	.....	1 50
Lobster, Clover Leaf	.....	2 75
" Crown	.....	2 50
Mackerel	1 15	1 25
Salmon, 1's	1 40	1 55
" white	1 10	1 25
Sardines Albert, ¼'s tins	....10½,	11½
" " ½'s "	 15,	18
" Martiny, ¼'s "	. 10	10½
" " ½'s "	. 18,	19
" Other brands, 9¾,	11,	16, 19
" P & C, ¼'s tins	 23,	25
" " ½'s "	 33,	36
" Amer, ¼'s "	..... 6½,	8
" " ½'s "	 9,	11

JAMS AND JELLIES.

Jams.
Gooseberry .....
Strawberry ....
Black Currant.
Red Currant....
Green Gage ...
Apricot .....
Raspberry .....
Damson.....
Plum .....
Red Currant and Raspberry ....

1 lb. white pots, 4 doz. assorted, per doz. $2.35.

Jellies. Red Currant, 1 lb. white. $2.75
Black Currant, 1 lb. white 2.75

DELHI CANNING CO.

Jams assorted, 1's	2 35
Jellies, 1's	2 25

CANNED MEATS.

Comp. Corn Beef	1 lb cans		$1 70	$1 75
" "	2 "		2 75	2 80
" "	4 "		5 00	5 15
" "	6 "		8 75	9 25
" "	14 "		20 00	21 00
Minced Collops,	2 lb cans			2 80
Roast Beef	1 "		....	1 60
"	2 "		2 75	2 80
"	4 "		.....	5 85
Par Ox Tongue,	2½ "		$8 50	8 75
Ox Tongue	2 "		8 25	8 50
Lunch Tongue	1 "		....	3 25
"	2 "		5 75	6 25
English Brawn	2 "		2 75	2 80
Camb. Sausage	1 "		....	2 50
"	2 "		....	4 00
Soups, assorted	1 "		....	1 35
"	2 "		....	2 25
Soups & Boulli.	2 "		....	1 80
"	6 "		....	4 50

Potted Chicken, Turkey, or Game, 6 oz cans..... 1 50
Potted Ham, Tongue or Beef, 6 oz cans 1 35
Devilled Tongue or Ham, ½ lb cans 1 35
Devilled Chicken or Turkey, ½ lb cans 2 25
Sandwich Ham or Tongue, ½ lb cans 1 50
Ham, Chicken and Tongue, ½ lb cans 1 50

MINCE MEAT.

BRYANT, GIBSON & CO.'S—TORONTO.

Mince Meat, ½ gal glass jars, $9 50
Ditto, 25 and 40 lb pails, per lb. 12½c

J. H. WETHEY'S—ST. CATHARINES.

Condensed, per gross, net..... $13 50

CHEWING GUM.

ADAMS & SONS.

			To Retailers.
Tutti Frutti, 36 5c bars			$1 30
Bo-Kay (new)	150 pieces	...	1 00
Sappota,	150 "	...	1 00
Magic Trick,	115 "	...	0 85
Black Jack,	115 "	...	0 85
Red Rose,	115 "	...	0 85
Sweet Fern,	230 "	...	0 85
Adams' N.Y. Gum,	200 "	...	0 50
Caramel Tolu,	72 "	...	0 40
New Fruit Asst.,	115 "	new	0 75
Puzzle Gum	115 "	....	0 75
Oolah " "	115 "	...	0 75

ALWAYS ORDER RECKITT'S BLUE.

Prices Current, Continued—

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO.S.

Chocolate—	Per lb.
French, ¼'s....6 and 12 lbs.	0 30
Caraccas, ¼'s..6 and 12 lbs..	0 35
Premium, ½'s..6 and 12 lbs...	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs .	0 24
Sticks, gross boxes, each...	1 00
Cocoa, Homœopat'c, ¼'s, 8 & 14 lbs	30
" Pearl " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs	18

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma.....per lb	$0 30
Mott's Prepaired Cocoa.....	28
Mott's Homœopat'c Cocoa(¼s)	32
Mott's Breakfast Cocoa.....	40
Mott's Breakf. Cocoa(in tins)	45
Mott's No. 1 Chocolate.....	30
Mott's Breakfast Chocolate...	28
Mott's Caracas Chocolate.....	40
Mott's Diamond Chocolate....	22
Mott's French-Can. Chocolate	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibbs.....	30
Mott's Cocoa Shells.....	5
Mott's Vanilla Chocolate stick	22&28
Mott's Pure Confec Chocolate	22c—38
Mott's Sweet Confec. Choc.	21c—30

COWAN COCOA AND CHOCOLATE CO.

Cocoas—	
Hygienic, 1, ½, ¼ lb. boxes	70, 75
Iceland Moss ¼lb in 12lb boxes	35
Soluble (bulk) 15 & 30 lb bxs...	18, 20
Soluble (tins) 6 lb and 12 lb....	20
Cocoa Nibs, any quantity ...	30, 35
Cocoa Shells, any quantity...	05
Cocoa Essence.....per doz	1 40
Chocolates—	
Mexican, ¼, ½ in 10 lb bxs	30
Queen's Dessert, "	40
Vanilla "	35
Sweet Caracas "	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross...	00
Pure Caracas (plain) ¼, ½ lbs	40
Royal Navy (sweet) "	30
Confectioners', in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

WALTER, BAKER & CO'S.

Chocolate—	
Pre'um No. 1, bxs. 12 & 25 lbs each	34
Baker's Vanilla in bxs 12 lbs each	47
Caraccas Sweet bxs 6 lbs each, 12 bxs in case	30
Eagle, sweet & spiced, bxs 12 lbs each	28
Vanilla Tablets, 416 in box, 24 bxs in case, per box	3 65
Spanish Tablets, 100 in box, 12 bxs in case	3 00
German Sweet Chocolate—	
Grocers' Style, in cases 12 boxes, 12 lbs each	21
Grocers' Style, in cases 24 boxes, 6 lbs each	21
48 Fingers to the lb., in cases 12 bxs 12 lbs each	21
48 Fingers to the lb., in cases 24 bxs 6 lbs each	21
Cocoa—	
Pure Prepared boxes, 12 lbs each	35
Cracked, boxes, 20 lbs each, 1 lb and assorted papers	27
Cracked, in bxs, 12 lbs., each, ½ lb. papers	27
Cracked, in bags, 6, 10 & 25 lbs each	27
Cocoa and shells, 12s and 25s	24
Breakfast Cocoa—	
In bxs, 6 & 12 lbs., each, ½ lb. tins	39
In boxes, 12 lbs., each, 1 lb. tins, decorated canisters	42
Broma—	
In boxes, 12 lbs., each, ½ lb. tins	36

GIBSON & GIBSON'S

	per lb
Sydney Gibson's Cocoa, ¼s	0 30
Dr. Clarke's Cocoa, ½'s and ¼'s, tins	0 45
Soluble Cocoa bulk in boxes	0 18
Prepared do " "	0 22
Sydney Gibson's Chocolate, ¼s. and ½s	0 30
Gibson's Rock do ½s.	0 30
Dr. Clarke's do ¼s.	0 30
Confectioners' Pure Chocolate 10 lb. blocks	0 30
Vanilla choc. sticks, per gross	1 00
	per doz
Gibson's Icina, ½s. 2 doz. in case.	1 35
Gibson's Icina, 1lb 2 " "	2 30

COFFEE.

GREEN

	c. per lb.
Mocha	32, 35
Old Government Java	30, 33
Rio	21, 22½
Plantation Ceylon	29, 31
Porto Rico	24, 28
Guatamala	24, 26
Jamaica	22, 23
Maracaibo	24, 26

WHOLE ROASTED OR PURE GROUND.

ELLIS & KEIGHLEY'S.

	c. per lb
Java	33, 34
Java and Mocha	34, 36
Plantation Ceylon	35
Arabian Mocha	37
Santos	28, 28
English Breakfast	16, 24
Royal Dandelion in 1 lb tins	26

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	33
Our Own "	31
Laguayra "	29
Mocha and Java	32, 33
Java, Standard	33
" Old Government	30, 32
Arabian Mocha	36
Santos	28

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs	30
Standard Imperial in sealed tins, 25 and 50 lbs	32
Standard Blend in sealed tins, 25 and 50 lbs	33
Ground, in tins, 5, 10, 15 and 25 lbs	20, 30
Say's Parisien, in ½ and 1 lb tins	30

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	$0 75
" " " 1, 1½ oz	1 25
" " " 2, 2 oz	1 75
" " " 3, 3 oz	2 00

FLOUR AND MEAL.

	per bbl.	
Flour, Manitoba Patent	5 80	5 90
" Ontario patents	5 00	5 50
" Straight Roller	4 75	4 85
" Extra	4 40	4 50
" Low grades	2 50	4 00
" Strong bakers'	5 50	5 60
Oatmeal, standard, bbls		5 75
" granulated, "		5 90
" rolled "		5 90
Rolled Oats		5 90
Bran, per ton	14 00	15 00
Shorts	19 00	20 00
Cornmeal	4 00	4 40

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz.	
Cases, No. 1, 2 oz tins	$2 75	$3 00
" No. 2, 4 oz tins	4 50	5 00
" No. 3, 8 oz tins	8 00	8 75
" No. 4, 1 lb tins	12 60	14 25
" No. 5, 2 lb tins	25 00	27 00

FRUITS.

FOREIGN.	c. per lb.	
Currants, Provincial, bbls	6¼	6½
" ½ bbls	6⅜	6½
" cases	...	6½
" Filiatras, bbls	6¼	6⅜
" ½ bbls	6⅜	6½
" cases	6¼	6⅝
Patras, bbls	6⅞	7
" ½ bbls	7	7⅛
" cases	7¼	7⅜
" Vostizzas, cases.	8	9½
" ½ cases	8½	9¾
" 5-crown Excelsior (cases)	9½	10
" ½ case	9½	9⅝
Dates, Persian, boxes	5¾	6
Figs, Elemes, 14 oz., per box	10	12
" 10 lb boxes	12½	13
" 20-lb "	15	16
" Seven-Crown	...	18
Prunes, Bosnia, bags	7¾	8
" cases, new	7	8
Raisins, Valencia, off stalk,	4	5¾
Selected	7¾	8
Layers	8½	9
Raisins, Sultanas	16,	18
" Eleme	7½	8
" Malaga:		
London layers	2 70	3 00
Loose muscatels	2 35	2 75
Imperial cabinets	3 25	3 50
" " qrs., flat.	.....	1 00
Connoisseur clusters	4 00	4 25
Extra dessert "	4 75	5 00
" " " qrs.	.....	1 50
Royal clusters	6 00	6 50
Fancy Vega cartoons	.....	2 75
Black baskets	4 00	4 25
" " qrs	1 30	1 35
Blue "	4 75	5 00
" " qrs	1 50	1 60
Fine Dehesas	7 00	7 25
" " qrs	2 00	2 25
Lemons, Malaga	.....	.....
" Palermos	.....	6 00
" Messina	5 50	6 00
Oranges, Floridas	.....	.....
" Messinas	4 00	4 50
" Valencias	.....	7 00
" River. seedlings.	.....	.....

DOMESTIC.

Apples, Dried, per lb	0 07¾	0 08½
do Evaporated	0 12	0 13½

GLASSWARE.

TAYLOR, SCOTT & CO.

	c. per doz
Lamp Chimneys, O	32
" " A	35
" " B	45

GRAIN.

Wheat, Fall, No. 2	1 05	1 06
" Red Winter, No. 2	1 04	1 05
" Spring, No. 2	1 04	1 06
" Man Hard, No. 1	.....	.....
" " No. 2	.....	1 10
Oats, No. 2, per 34 lbs	...	55
Barley, No. 2, per 48 lbs	50	51
" No. 3, extra	55	56
" No. 3	50	55
Rye	80	81
Peas	75	76
Corn	...	68

HAY & STRAW.

Hay, Pressed, "on track	10 50	11 50
Straw Pressed, "	5 00	7 00

LARD.

"FAIRBANK'S" REFINED COMPOUND.

In Butter Tubs	.....	0 08½
Fancy "	.....	0 09
3-hoop pails	0 09	0 09½
60 lb. cases of 3 lb., 5 lb., and 10 lb. tins, per lb	.....	0 10

MUSTARD.

ELLIS & KEIGHLEY'S.

	cts
Durham, Fine, in ¼ and ½ lb tins per lb	25
" Fine, in 1 lb jars	22
" Fine, in 4 lb jars	70
" Ex. Sup., in bulk, per lb.	30
" Superior, in bulk, per lb	20
" Fine, " "	15

COLMAN'S AND KEEN'S

In 4 lb jars	75
In 1 lb jars	25
D. S. F., in tins, per lb	41
" in ½ lb tins	42
" in ¼ lb tins, per lb	44
D. F. in ½ lb tins, per lb	26
" ¼ " "	28

NUTS.

	per lb.	
Almonds, Ivica	14	15
" Tarragona	15	16
" Formigetta	...	...
Almonds, Shelled Valencias	...	...
" " Jordon.	45,	55
Brazil	12	13
Cocoanuts, per 100	...	6 00
Filberts, Sicily	...	11
Filberts, Oblong	11	11½
Peanuts, roasted	12,	13
" green	9	10
Walnuts, Grenoble	17	18
" Bordeaux	12,	13
" Naples, cases	...	...
" Marbots	...	13½
" Chilis	12	13

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO PICKLES.

John Bull, mixed, in bulk	$0 60
" Chow Pic'le, in b'lk	65
" Mixed & Chow-Chow pts	2 15
" Mixed & Chow-Chow qts	3 25
" " " 16 g.	1 90
Horse Radish, bottles, per doz	2 25

MARSH MALLOW The Toronto Biscuit and Confectionery Co. are making the finest Mallow in Canada, put up in small tin boxes and in bulk; also CHOCOLATE MALLOW. Send for sample order. Nothing like these goods ever before manufactured.—7 FRONT ST. E., TORONTO.

Prices current, continued—

SAUCES.

John Bull, kegs, per gal	1 25
" ½ pt. bottles, per doz.	
" ¼ pt. bottles, per doz (according to quantity) 90c to	1 00
Devonshire Relish, kegs p. gal	1 75
" " ½ pt, bottles, per doz	1 25
Niagara Tomato, kegs, per gal	1 25
" " Reputed pints	1 25

Terry's Candied Peels.	c. per peels
Lemon, 7 lb boxes	16
Orange, "	18
Citron "	30

CROSS & BLACKWELL'S.

Pickles, all kinds, pints, per doz	3 25

LEA & PERRIN'S.

	per doz.	
Worcester Sauce, ½ pts	$3 60	$3 75
" " pints	6 25	6 50

LAZENBY & SONS.

	Per doz
Pickles, all kinds, pints	3 25
" " quarts	6 00
Harvey Sauce—genuine—hlf. pts	3 25
Mushroom Catsup " "	2 25
Anchovy Sauce " "	3 25

PRODUCE.

DAIRY.

	Per lb	
Butter, creamery, rolls	$0 22	$0 23
" " tub	0 20	0 21
" dairy, tubs, choice	0 14½	0 15
" " medium	0 12½	0 13
" low grades to com.	....	....
Butter, pound rolls	0 15	0 17
" large rolls	0 12½	0 16
" store crocks	0 12½	0 15
Cheese	0 09	0 10

COUNTRY

Eggs, fresh, per doz	....	0 12½
" limed	....	....
Beans	1 50	1 80
Onions, per bbl	2 00	2 25
Potatoes, per bag on tr'k	1 10	1 15
Hops, 1889 crop	0 15	0 18
" 1890 "	0 35	0 38
Honey, extracted	0 08	0 10
" section	0 14	0 16

PROVISIONS.

Bacon, long clear, p lb.	0 07¾	0 08½
Pork, mess, p. bbl	15 50	16 00
Hams, smoked, per lb	0 11	0 11½
" pickled	....	....
Bellies	0 10	0 10½
Rolls	0 08½	0 09
Backs	....	0 10
Lard, Canadian, per lb.	0 09¼	0 10
Hogs	6 25	6 50
Tallow, refined, per lb.	0 05	0 05½
"rough, "	....	0 02

RICE, ETC.

	Per lb
Rice, Aracan	3⅞, 4c
" Patna	4¾, 5½
" Japan	5, 5½
" extra Burmah	3⅞, 4
Grand Duke	6¾, 7½
Sago	4¾, 5½
Tapioca,	5⅞, 6½

SPICES.

GROUND.

	Per lb.	
Pepper, black, pure	$0 20	$0 22
" fine to superior	12	18
" white, pure	32	35
" fine to choice	25	30
Ginger, Jamaica, pure	25	27
" African, "	..	18
Cassia, fine to pure	18	25
Cloves, " "	25	40
Allspice, choice to pure	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure.	30	35
Cream of Tartar, fine to pure	25	37

STARCH.

EDWARDSBURGH STARCH MFG. CO. MONTREAL.
BRITISH AMERICA STARCH CO BRANTFORD.

	c. per lb.
No. 1 Laundry, 4 lb cartoons	5½c
Canada Laundry	4½
Silver Gloss, crates	6½
Lily White, crates	6½
Silver Gloss, 1 lb chromos	6¾
Lily White, 1 lb chromos	6¾
Satin, Starch 1 lb chromos	7½
Brantford Gloss, 1 lb chromos	7½
No 1 Laundry, barrels & halves	4½
No 1 Prepared Corn	7½
Canada Corn	6½
Challenge Corn	6¾
Rice Starch, 1 lb	9
Cube, 1 lb	7½

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40-lb boxes. 1, 2, and 4 lb. pack'g's	8
36-lb boxes, 3 lb. packages	8
12-lb "	8½
38 to 45-lb boxes	8
Silver Gloss Starch—	
40-lb " 1, 2 and 4 lb packages.	9
40-lb " ½ lb package	9½
40-lb " ¼ "	10
40-lb " assorted ½ and ¼ lbs	9¾
6-lb " sliding covers	9½
38 to 45 lb boxes	9
Oswego Corn Starch—for Puddings, Custards, etc.—	
40 lb boxes, 1 lb packages	8½
20 " "	8¾

SUGAR.

	c. per lb
Granulated, 15 bbls or over	4⅞
less than 15 bbls	5
Paris Lump, bbls and 100 lb. bxs	5½
" " 50 lb. boxes	5⅝
Extra Ground, bbls	5⅝
" " less than a bbl.	6
Powdered, bbls	5⅛
" less than a bbl	5⅜
Extra bright refined	4¼
Bright Yellow	4¼
Medium "	4⅛
Brown	3⅞ 4
Raw Jamaica, in bags	None

SYRUPS AND MOLASSES.

SYRUPS.

	Per lb. bbls.	½ bbls
Redpath's "M"	3 00	None
" "M" pails	1 40	1 50
Redpath's "B"	....	None
" "VB"	3½	3¾
" Extra V.B	3¼	3⅜
" Ex. Sup	3⅛	3¼
" XXX Sup.	3	3⅛
Corn Syrup	....	None

MOLASSES.

	Per gal.	
Trinidad, in puncheons	0 38	0 40
" bbls	0 40	0 42
" ½ bbls	0 42	0 44
New Orleans, in bbls	0 48	0 65
Porto Rico, hdds	0 38	0 45
" barrels	0 42	0 47
" ½ barrels	0 44	0 49

TEAS.

GREENS.

Gunpowder—	Per lb
Cases, extra firsts	42, 50c
Half chests, ordinary firsts	22, 38
Cases, sifted, extra firsts	42, 50
Cases, small leaf, firsts	35, 40
Young Hyson—Moyunes	
Half chests, ordinary firsts	22, 38
" " seconds	20, 22
" " common	18, 20

PING SUEYS.

Half chests, firsts	28, 32
" " seconds	20, 22
Half Boxes, firsts	28, 32
" " seconds	20, 22

JAPAN.

Half Chests—	
Choicest	38, 40
Choice	32, 36
Finest	28, 30
Fine	25, 27
Good medium	22, 24
Medium	19, 20
Good common	18, 19
Common	16, 17
Nagasaki, ½ chests Pekoe	20, 22
" " Oolong	17, 18
" " Gunpowder	18, 20
" " Siftings	8, 12½

CONGOUS.

Half chests, Kaisow, Moning	52, 55
Caddies and half chests	15, 50
Cadies, Pakling and new makes	18, 50

SCENTED ORANGE PEKOE

Boxes, Foochow and Canton	28, 60

OOLONG.

Half chests Formosa	34, 50
Caddies	36 55

ASSAMS.

Chests and half-chests Pekoe	27 40
No. 1 Finest Assam Pekoe	40
2 Assam Broken Pekoe	35
3 Assam Pekoe Souchong	25

TOBACCO AND CIGARS.

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	67c
Ingots, rough and readv, 7's	64
Laurel, 3's	57
Brier, 7's	55
Index, 7's	50
Honeysuckle, 7's	58
Napoleon, 8's	51
Royal Arms, 12's	55
Victoria, 12's	53
Brunette and Lovely, 12's	50½
Prince of Wales, in caddies	51½
" in 75 lb boxes	51
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	53
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
½ lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

KINGSFORD'S OSWEGO ∴ STARCH.

"Pure" and "Silver Gloss"
FOR THE LAUNDRY.

Corn ∴ Starch,
FOR THE TABLE,

Standard of Excellence. Absolutely Pure.

For Sale by all Leading Jobbers in Canada.

T. KINGSFORD & SON, Oswego, N.Y.

KNOX, MORGAN & CO.,

Wholesale Dry Goods Importers,

HAMILTON, - - - ONTARIO.

FLANNELETTES.

We can offer you a drive in these SEASONABLE GOODS, having cleared 1,500 pieces of DESIRABLE COLOURINGS.

Price 7 3-4c. usual terms. Samples on Application. General Stock fully assorted.

Prices current, continued—

GLOBE TOBACCO COMPANY.
CUT SMOKING TOBACCO.

	Per lb.
The Old Flag, ⅛ lb. in 5 lb. boxes.	70c
" " " 1 lb. Fancy Tins	70c
" " " ½ " " "	41c
Gold Flake. 1-5, 6 lb boxes	70c
" " ⅛, 5 "	70c
" " 1-10, 5 "	80c
" " 1 fancy tins	70c
" " ½ " "	41c
" " 1 " glass jars	77c
Hand Made, 1-5, 6 lb boxes	65c
" " ⅛ 6 "	68c
" " 1 fancy tins	68c
" " ½ " "	40c
" " 1 glass jars	75c

GRANULATED SMOKING TOBACCO.

Uncle Tom, 1-5, 6 lb boxes	45c
" " 1-10, 6 lb "	45c

LONG CUT SMOKING TOBACCO.

Wig Wag, ½, 6 lb boxes	41c
" " 1-5, 6 lb "	43c
" " 1-10, 6 lb "	45c

FINE CUT CHEWING TOBACCO.

Golden Thread, 5 & 10 lb pails	95c
Globe, - - " "	90c
Victoria, - - " "	75c
High Court, - " "	70c
Jersey Lilly, - " "	65c
Golden Thread, 1-16 " Foil in ½ gro. boxes, per gross	9 05
Solace " 1-16 " Foil in ½ gro. boxes, per gross	6 05

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M
Madre E' Hijo, Lord Landsdowne	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00
Cigarettes, all Tobacco—	
Cable	7 00
El Padre	11 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.
CIGARETTES.

	Per M.
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 00
B. C. No. 1	4 00
Sweet Sixteen	3 50

CUT TOBACCOS.

	per lb
Puritan, ⅛ lb pkg., 5 lb. boxes	70
Old Chum, ⅛ lb pkg 5 lb box	70
Old Virgin., 1-10 lb pkg., 10 lb bxs	62
Gold Block, ⅛ lb pkg, 5 lb boxes	70

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	83
Puritan, 1-10, 5 lb boxes	85
Athlete, per lb	1 15

SOAP.

Ivory Bar, 1 lb. bars per lb	5½
Do. 2, 6-16 and 3 lb bars "	5
Primrose, 4½ lb bars, wax W "	4½
" 1 " " "	4¾
John A, cake, wax W. per doz	42
Mayflower, cake, " "	42
Gem, 3 lb bars per lb	3¼
" 13 oz, 1 and 2 lb. bars	3¾
Queen's Laundry, per bar	5½
Pride of Kitchen, per box	2 75
Sapolio, ½ gross boxes	3 25
" per gross, net cash	12 00

TOILET SOAP.
TAYLOR, SCOTT & CO.

	per doz.
Baby's Own, ¼ doz boxes	$1 25
Our Boys, ¼ " "	1 25
Sea Foam, ¼ " "	75
London Bouquet, ¼ "	60
Oatmeal, 1 "	85
" ¼ " "	60
Paris Assorted, ¼ " "	0 75
Albert Oatmeal bar, 2 doz. boxes	0 75
White Castile bar, 2 doz. boxes	0 75

	per gro.
Fatherland, ¼ doz boxes	5 00

WOODENWARE.

	per doz
Pails, 2 hoop, clear No. 1	$1 70
" 3 " " "	1 90
Pails, 2 hoops, clear No. 2	$1 60
" 3 " " "	1 80
" 3 " painted "	1 80
Tubs, No. 0	9 50
" 1	8 00
" 2	7 00
" 3	6 00
Washboards, Globe	$1 90 2 00
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
" Single Crescent	1 85
" Double "	2 75
" Jubilee	2 25

Matches,	per case. 5 case lots.	Single cases
Parlor		$1 75
Telephone	4 05	4 15
Telegraph	4 30	4 40
French	3 60	3 75

	per doz.
Mops and Handles, oomb.	1 25
Butter tubs	$1 60 $3 20
Butter Bowls, crates ast'd	3 60

CLOTHES PINS.

5 gross, per box	0 75
4 gross, "	0 85
6 gross, "	1 20

CHAS. BŒCKH & SONS.

	per box
5 gross, single and ten box lots	0 75 0 80
Star, 4 doz. in package	0 85
" 6 " "	1 25
" 4 " cotton bags	0 90

INDURATED FIBRE WARE.

½ pail, 6 qt	$4 00
Star Standard, 12 qt	4 50
Milk, 14 qt	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	2 75
" " round "	3 00
Handy dish	3 75
Water Closet Tanks	18 00

DURABLE PAILS AND TUBS
WM. CANE & SONS, MANUFACTURING CO
NEWMARKET.

	Per doz.
Steel hoops, painted and grain'd	2 20
Brass hoops, oiled and varnish.	3 25
No 1 tubs	9 50
No 2 "	8 50
No 3 "	7 50

BARM YEAST.

	per box
3 doz. 5c. packages, in boxes	1 00
3 doz. 10c. " "	1 95
1½ " 10c. and 3 doz. 5c. packages in assorted boxes	2 00

"OUR NATIONAL FOODS."

	pkg.	doz
Desiccated Wheat	4 lb.	$2 35
" Rolled Oats	4 "	2 35
Snow Flake Barley	4 "	2 35
Dessicated Rolled Wheat	3 "	2 35
Buckwheat Flour, S. R.	4 "	2 25
Prepared Pea Flour	2½ "	2 00
Baravena Milk Food	1 "	3 53
Patent Prepared Barley	1 "	2 00
Patent Prepared Groats	1 "	1 50
Gluten Flour	4 lb.	3 00
Farina, very choice	1½ lb.	1 40

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto:		
10 dy. to 60 dy	2 35	2 40
8 dy. and 9 dy	2 65	2 70
4 dy. to 7 dy	2 90	2 95
3 dy C.P.	3 95	4 00
3 dy A.P	3 45	3 50

HORSE NAILS:
"C" 50 and 10 per cent. to 60 and 5 from list.

HORSE SHOES:
From Toronto, per keg 3 60 3 75

SCREWS: Wood—
Flat head iron 77½ p.c. dis
Round " " 72½ p.c. dis.
Flat head brass 75 p.c. dis.
Round head brass 70 p.c.

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under)		1 45
2nd " (26 to 40 inches)		1 35
3rd " (41 to 50 ")		3 40
4th " (51 to 60 ")		3 70
5th " (61 to 70 ")		4 00
ROPE: Manilla	0 14	0 14½
Sisal	0 10½	0 11

BINDER TWINE:

Crown Brand (from factory)	11
Red Cap " "	12
Blue Ribbon " "	14
Silver Composite " "	9

AXES: Per box, $6 to $12.
SHOT: Canadian, dis. 7½ per cent.
HINGES: Heavy T and strap 04¾ c5
" Screw, hook & strap. 03¾ 04¾
WHITE LEAD: Pure Ass'n guarantee ground in oil.

25 lb. irons	per lb	5¾
No. 1	"	5¼
No. 2	"	4¾
No. 3	"	4¼

TURPENTINE: Selected packages, per gal 0 59 0 60
LINSEED OIL, per gal, raw 0 64
Boiled, per gal 0 67
CASTOR OIL: Best per lb 0 10½ 0 11
GLUE: Common, per lb 0 10 0 11

PETROLEUM.

	Imp. gal.	
F. O. B. Toronto	Imp. gal.	$0 16
Canadian		0 18
Caroon Safety	0 17½	0 18
Canadian Water White	0 20	0 22
Amer'n Prime White	0 23	0 24
" Water White	0 25	0 00
Photogene	0 27	0 00

DRUGS AND CHEMICALS.

Alum	1 lb	$0 02 $0 03
Blue Vitriol		0 06 0 07
Brimstone		0 02½ 0 03½
Borax		0 13 0 14
Camphor		0 75 0 80
Carbolic Acid		0 40 0 45
Castor Oil		0 11½ 0 12½
Cream Tartar		0 30 0 31
Epsom Salts		0 01½ 0 02
Paris Green		0 16 0 17
Extract Logwood, bulk		0 13 0 14
" " boxes		0 15 0 17
Gentian		0 10 0 13
Glycerine, per lb		0 18 0 20
Hellebore		0 16 0 17
Iodine		5 50 6 00
Insect Powder		0 38 0 45
Salpetre		0 08½ 0 09
Soda Bicarb, per keg		2 50 2 75
Sal Soda		1 00 1 25
Madder		0 12½ ....

VINEGAR.
A. HAAZ & CO

XX, W.W	0 20
XXX, W.W	0 25
Honey Dew	0 30
Pickling	0 30
Malting	0 45

THE BADGEROW FALCONER VINEGAR CO

French Bordeau	per gal.	0 34
Tarragona	"	0 32
Triple	"	0 30
Fruit Vinegar	"	0 27
Pickling	"	0 28
XXX	"	0 25
Extra XX	"	0 22
XX	"	0 20
X	"	0 16
Cider Vinegar	0 16 to	0 25
Honey Vinegar		0 25
Eng. Malt Vinegar	0 50 to	0 60
Bottled Malt Vinegar, qts		2 00
Methylated Spirits	2 00 to	2 25

INK.
EDWARD CATCHPOLE & CO.

Blue black, 2 oz., per gross	4 00
Jet Black, 2 oz., "	3 75
All colors, 2 oz., "	4 50
Blue black, quarts, per doz	5 00
" pints, "	3 25

FISH.

Pickerel	per lb	0 06
Pike	do	....
White fish		0 06½
Salmon Trout		0 06½
Lake herring	1 75	2 50
Pickled and Salt Fish:		
Labrador herring, p. bbl	5 75	5 50
Shore herring "	4 50	5 50
Salmon trout, per ½ bbl	4 25	4 50
Dried Fish:		
Codfish, per quintal	5 25	5 75
" cases	5 00	5 50
Boneless fish per lb		0 04
Boneless cod "	0 06½	0 08½
Smoked Fish:		
Finnan Haddies per lb	0 07½	0 08
Bloaters per box	1 00	1 50
Digby herring "		0 16
Sea Fish:		
Haddock per lb		
Cod "		
Spring salmon "		0 15

THE ST. LAWRENCE SUGAR REFINING CO'S

GRANULATED AND YELLOWS AND SYRUPS

ARE PURE.

NO BLUEING

Material whatsoever is used in the manufacture of

OUR GRANULATED.

The Canada Sugar Refining Co.

Redpath (Limited), MONTREAL.

We are now putting up, expressly for family use, the finest quality of PURE SUGAR SYRUP, not adulterated with Corn Syrup, in **2-lb.** cans, with movable tops.

FOR SALE BY ALL GROCERS.

THE CANADA MEAT PACKING CO.,

MONTREAL,

BEEF AND PORK PACKERS,

Curers of the Celebrated C.M.P Brand of Smoked Meat, Sugar cured extra-flavored Hams and Bacon.

Compressed Corned Beef. Ox and Lunch Tongue.
Pure Lard a Specialty.

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Corner Hastings and Granville Streets, one block from Railway Station and Steamship dock.

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Headquarters for Commercial Travellers. Fine Sample Rooms. First-class in every respect.

GEO. R. RAYMOND, Proprietor.

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First-class Family and Commercial Hotel.

Good sample rooms. Livery in connection.

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Favorite Western Summer Resort. The best of accommodation for travellers.

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The leading hotel in the oity. Sample rooms convenient to stores, provided for commercial men

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WINNIPEG, MAN.

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Graduated Prices. Recently furnished.

W. D. DOUGLAS & CO., Proprietors.

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RUTLEY & McCAFFREY Proprietors.

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PORT ARTHUR, ONTARIO.

Beautifully situated, fine sample rooms. Special attention and accommodation for travelling men

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Dealers in all kinds of Table, Dairy, Meat Curing, Barrel and Land Salts.

The "Acme" Table Salt (new process) will not get damp or hard.

Two Silver Medals, at Industrial Exhibition, Toronto, 1890, for our "Acme" Table Salt and our "Star Brand" Dairy Salt.

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These Binders have been made expressly for THE GROCER, and are of the best manufacture. The papers can be placed in the Binder week by week thus keeping the file complete. Address—

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The Best Scouring and Cleaning Soap in the World

For cleaning woodwork, pots, kettles, pans, floors painted ceilings, windows, and everything in the cleansing of which a Scouring Soap can be used it has no Superior. It is a larger cake, lasts longer, does its work better, and is cheaper in every way than any other Scouring Soap. Cut this out, and ask your Jobber to send you a box of *Pride of the Kitchen*. It is worth trying.

KIRK L. PERRY, Agent,
TORONTO, CANADA

"Quick and Easy"

IS THE BEST

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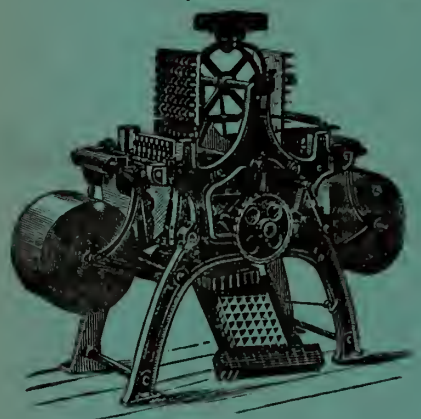
The Brandon Manufacturing Co., Ltd., Makers
Strachan Avenue, Toronto.

This board has a double crimp and only the best materials are used in its manufacture all first-class grocers keep it.

Northumberland Paper and Egg Case Co

Sole Manufacturers of Machine Made Egg Case Fillers. (Straw Board.)



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4 Grocers Refrigerators

FOR SALE CHEAP.

THOS. DAVIDSON & CO.,
11 Front St. W., Toronto.

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SPOOL SILKS & TWISTS,
EMBROIDERIES & FANCY SILKS.

To satisfy and please your customers you must keep the best lines. "CORTICELLI" has that reputation; if you want to put in a line of these goods. Send for further information and prices to

CORTICELLI SILK CO.,
ST. JOHNS, P. Q.

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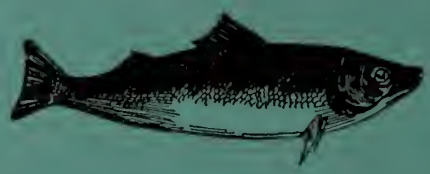
OCEAN WAVE BAKING POWDER

From your Wholesale Grocer.

Sells itself after one Trial. Prices Current



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"ROYAL"
- AND -
"BRITANNIA"

Brands of canned salmon are the finest packed in British Columbia. The canneries being situated at the mouth of the Fraser River are in a position to pack their fish fresh from the boats.

BELL-IRVING & PATERSON,
AGENTS,
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C. G. Hobson & Co.,

COMMISSION MERCHANTS.

AGENTS FOR

Princess,
Diamond
and
Stanley

brands of canned salmon. We pay special attention to consignments placed in our charge.

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Vancouver, B.C.

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Is Stronger and More Economical
THAN ANY OTHER BLUE.

It Does Not Stain the Linen.

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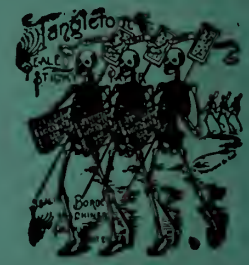

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MARTIN BROS.,
Mount Forest, Ont.

Oats and Feed a Specialty.

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THE CANADIAN GROCER & GENERAL STOREKEEPER.

PUBLISHED WEEKLY. $2.00 PER YEAR

VOL. V. TORONTO, JULY 10, 1891. No. 28

ABSOLUTELY PURE
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'John Bull' BRANDS.

Manufactured by

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Ganong's Lily Chocolates,
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PICTON, ONT.

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THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY. $2.00 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

Vol. V. TORONTO, JULY 10, 1891. No. 28

J. B. McLEAN, President. HUGH C. McLEAN, Sec.-Treas.

THE J. B. McLEAN PUBLISHING COMPANY,

FINE MAGAZINE PRINTERS AND TRADE JOURNAL PUBLISHERS.

HEAD OFFICE: 6 Wellington West, Toronto.

MONTREAL OFFICE: 115 St. Francois Xavier St. G. Hector Clemes, Manager.

NEW YORK OFFICE: Room 105, Times Building, Roy V. Somerville, Manager.

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

Sugar sells from retail counters these days at varying prices, but nearly everywhere without profit. The situation would seem to be the reverse of what it actually is; it would seem that the advantage were for the time on the side of the demand, whereas it is on the side of the supply. Sugar has been comparatively scarce since the duty was removed, while the demand has kept strong and active and has helped to give tone and firmness to the price of raw. In such circumstances it might be expected that a reasonable profit would be added to prices by retailers, but as a rule they have been as eager to sell as their customers have been to buy, and in their desire to outdo one another have been as self-sacrificing as in days when the price did appear to be somewhat of a hindrance to trade. The sole cause of profitless prices is simply the desire to get the bulk of the trade. It is not necessity, as the people want sugar, and the country is not overstocked with it.

* * * *

The reputation which many of the trade cherish is that of being the lowest local man on sugar. That appears to be regarded as the test by which consumers try rival dealers and according to which the placing of their trade is determined. Consequently local competitors emulate each other in selling sugar cheap. It is miserably unsatisfactory, but it seems impossible to get the sugar trade on any better basis. There is a senseless cry of "combination" as soon as the proposal is made that the traders of any locality shall agree to stop cutting prices. What is there reproachful about such a cry? What does it attribute to a body of men that in such circumstances they need be ashamed of? In what respect is union to thwart customers' designs upon your profits less moral than union to prevent the contracting of bad accounts that deadbeats run up? The playing of trader against trader for the dissipation of profits is just as much conspiracy on the part of the public as the union of trader with trader to protect profits is on the part of the trade. A name or a word should frighten nobody unless it truly imputes what is discreditable. The word "combine" is taken for granted to be an epithet of reproach, but it is one, only if it implies unions of greedy men to levy exorbitant profits on the public. The sort of union whose purpose is to stay the progress of business debility is not a 'combine' in any objectionable sense.

* * * *

The grocery trade is encountered by opposition on the part of other traders in small lines that are distinctly grocery stock. Pedlars and big dry-goods houses sell tea, while pedlars and druggists sell extracts; butchers sell butter, eggs and vegetables; dry-goods houses sell soap. Sugar is a commodity that the grocery trade has the exclusive distribution of, it makes up about 40 per cent. of the entire grocery trade, the handling of it is the most expensive item of the freight and cartage account, and the time allowed on it is the shortest that grocery jobbers will consent to on any line. All these are reasons why sugar should pay a fair profit. What are the reasons that it does not? There is simply one, and that is foolish waywardness on the part of a majority of the retail trade.

* * * *

The circumstances which prevail in the sugar trade that is done now, as they are indicated above, make the business of selling it not only profitless but precarious. Add to these circumstances the facts that an unyielding wholesale price is kept up on granulated sugar, and that butter and other produce have to be recognized as cash by the country merchant, and the wonder is that the evil of selling sugar minus a profit has not worked its own cure by the number of failures it has brought about. The greater number of sales that will be made under the prices that free sugar has inaugurated will no doubt hedge in the grocery trade more closely, and either cause more thinning out or lead to the establishment of a rational basis for the retail trade in sugar.

* * * *

The more stringent terms that now obtain in the sugar trade will do good, as they will tend to have an effect similar to that of the fence which the Irishman built round a sterile tract of sand, to keep the cows out for fear they would starve upon it. If the short terms will keep newcomers out for a while, and the foregoing of profits of sugar be continued a little longer, a sifting out will take place that may be followed by reform, as the survivors will generally be men of judgment and strength who may be expected to come to an understanding among themselves to wage competition on a sound basis. They will be be brought to common consent the earlier the sooner the weak traders succumb to the effects of their own reckless price-cutting.

* * * *

The cheapness of granulated sugar will increase very greatly the consumption of it. As prices have declined during the past fifteen years, the proportion of granulated consumed has grown very greatly, while the proportion of yellow in demand has shrunken. In the United States now, yellow sugar is being neglected, and the position of it is causing considerable interest. Here, the expansion in the consumption consequent upon the removal of the duty will go almost altogether to the benefit of granulated. That means that the sugar trade will be, more than ever, one on which the market will present few inequalities for the retailer to take advantage of, by way of offsetting the close prices he sells at.

Men of the Times.

MR. JOHN McELDERY.

"Examples demonstrate the possibility of success."—COLTON.

Prominent among the successful retail merchants of Canada, stands J. E. McEldery, proprietor of the noted tea store, No. 2, Day's Block, Guelph, Ont. The question is often asked, Do retail men make money? A glance at Mr. McEldery's business career not only answers the question in the affirmative, but gives a word of encouragement, and a few pointers to young men starting out in life.

The subject of this sketch was born in Toronto in 1848. His father, Mr. E. McEldery, was a prominent dry goods merchant at that time, and afterwards filled the important position of emigrant agent for Upper Canada. Mr. McEldery moved to Guelph with his parents in '61. He was educated in the separate schools of the city, and at the age of 15 entered the employment of James Massie, now warden of the central prison, then wholesale and retail grocer in Guelph. While there the young man laid the foundation of his future business career, which has been so successful. After mastering the details of the business, at the age of 20 he went into business for himself with a capital of $300, backed up with good habits, good health, and a determination to succeed. His motto was "There is room at the top." In twenty years he has earned a competency and is yet in the prime of life. He established his credit by meeting his engagements promptly and by applying every available dollar on open accounts and notes maturing, never keeping money in the bank that he owed any man. As the name of the store would indicate, Mr. McEldery paid special attention to teas. In fact he made them his leading line, and let the consumer know it in every legitimate way. He was, and still is, noted far and near for his choice blends, and is a firm believer in a liberal and judicious use of printers' ink to let the public know what he has to sell.

He subscribes to all the first class trade journals, keeps himself well posted on every thing pertaining to his business, and is recognized as a close buyer and a first class judge of goods. The following are some of the elementsthat tended to his success: Love of work, system and order, the will that to-day's work be done to-day, treating all customers alike—a child being able to transact business as satisfactorily as an adult,—waiting on as many customers as possible himself and recognizing them all in some way, never speculating outside of his own business, selling good goods and insisting that they be will kept.

Mr. McEldery took a genuine interest in the welfare of his employes, always doing what he could to assist them, and has the satisfaction of seeing most of his former men in places of trust. He gets credit for turning out more commercial travellers than any other retail man in Ontario and is proud of that credit. Among others prominent on the road, who were schooled in Mr. McEldery's store are· R. W. Gowanlock with Perkins, Ince & Co., J. A. McCrea with Davidson & Hay, John Hayden with Sloan & Crowther, E McEldery with a New York house.

MR. JOHN McELDERY.

While Mr. McEldery has declined all overtures to enter municipal politics, he has taken a lively interest in all that pertains to the welfare of the city. On account of his good business tact and executive ability, he has rendered valuable services to the Guelph and Ontario Loan Society, of which he is a director. He is also a member of the council of the Board of Trade and acted as secretary last year. He takes a special interest in the Retail Grocers' and Bakers' Association, of which he was one of the prime movers, and the association has recognized his services by electing him president for this year.

Mr. McEldery is a strict temperance man, and a leader in all moral movements and educational matters, acting as trustee and secretary of the Separate School Board. He is a firm believer in life insurance, and acts as city agent for the Mutual Life Insurance Co., of New York, carrying a large amount on his own life. He believes an endowment policy the best investment a young man can make. He is married to the eldest daughter of ex-mayor John Harris of the city and has two children.

The growth and prosperity of the fair inland city in which Mr. McEldery has pursued his career are due to the sum of efforts made by those of its citizens who are of his stamp. He belongs to that useful class of men whose accumulations represent enterprise that his benefited his community as much as himself. The extent to which his name as a trader is known through the country surrounding his city is as great as that of any business man in Guelph, and he has helped in a large degree to place that district under tribute to Guelph trade, the merit of his goods, the honesty of his dealings and the attractiveness of his store having made his stand on its own account, a place to which a very large body of outside custom gravitates. This brought people to Guelph who had no other primary motive to come to Guelph, but who being there would have secondary objects pressed upon their attention, and would buy in other lines from other dealers. Thus his business was an agency in the building up of the fine market Guelph has to-day. A man who has trained so many men for the road gives signal evidence in that record alone of a high order of business ability, and the fact that he is looked to as a commercial father by those whose business powers he has helped to unfold points to personal characteristics of the utmost value to business men. In fact his personal and his business character are inseparable. There are men who are urbane in social intercourse and brusque in business. Mr. McEldery's nature is the same in all relations, and tells powerfully to his advantage in the regard of the people.

BOOKS, CATALOGUES, ETC.

THE LAWS OF BUSINESS, by C. A. Fleming. Owen Sound : Printed at the Northern Business College Steam Press. This book is intended for the use of commercial students, but will be found of great service to those whose business education is going on in the shop, where contact with the concrete problems of business will teach the value of a work of this particular kind. Not only the law but the very parlance of business needs to be better known, as too few know what is meant even by the terms that denote processes, transactions, documents, etc., that the complex machinery of commerce has called into being. The matter of the book is very directly and lucidly presented. Its form is a credit to the press from which it issued. It sells at $1.50.

IT TAKES BRAINS TO RUN A GROCERY.

Says Charles Dudley Warner in Harper's Magazine : " Many men who would make very respectable Presidents of the United States could not successfully run a retail grocery store. The anxieties of the grocery would wear them out. For, consider the varied ability the grocery requires—the foresight about the markets to take advantage of an eight per cent. off here and there ; the vigilance required to keep a 'full line,' to dispose of goods before they spoil or the popular taste changes ; the suavity and entegrity and duplicity and fairness and adaptability needed to get customers and keep them ; the power to bear the daily and hourly worry ; the courage to face the ever present spectre of 'failure,' which is said to come upon ninety merchants in a hundred ; the tact needed to meet the whims and complaints of patrons, and the difficulty of getting the patrons who grumble most to pay in order to satisfy the creditors. When the retail grocer awakens in the morning he feels that his business will not come to him spontaneously ; he thinks of his rivals, of his perilous stock, of his debts and deliquent customers. He has no 'constitution' to go by, nothing but his wits and energy to set against the world that day, and every day the struggle and the anxiety are the same. What a number of details he has to carry in his head (consider, for instance how many different kinds of cheese there are and how different people hate and love the some kind) and how keen must be his appreciation of the popular taste ! The complexities and annoyances of his business are excessive, and he cannot afford to make mistakes ; if he does he will lose his business, and when a man fails in business (honestly) he loses his nerve, and his career is ended. It is simply amazing, when you consider it, the amount of talent shown in what are called the ordinary businesses of life. "

Mr. Warner shows so much familiarity with the trials of the grocer, says the Merchants' Review, appears so thoroughly to appreciate the ability required to successfully conduct the business, that we would not be surprised to hear that he once had engaged in grocery business himself. But he has certainly been misinformed regarding the number of merchants that fail to permanently establish themselves. To say that ninety out of one hundred merchants eventually fail is a gross exaggeration. It is doubtful if 40 per cent meet with failure. It is proper that this mistake, often perpetrated, should be corrected ; otherwise the anxieties of the retailers, which are heavy enough, would be made worse if the outlook was so gloomy as it is thus made to appear.

TELEPHONE ORDERS.

The telephone is one of the latest props of the credit system. It stands between the grocer and that difficult class of people who have the means to afford a telephone but not the will to pay their trade bills. The fact that they have some means causes them to be ranked and cherished by the grocer as eligible customers, whom it would be folly to offend. He would be loath to see their trade go to his rival, though probably he recognizes also that intrinsically there would be little to lose in the withdrawal. Still he likes to keep them. A haughty, exacting customer of some social pretensions is always valued more than a meek one who does twice the trade and pays his money. The haughty one is supposed by other customers to be hard to suit, and where he deals, they reason, things must be satisfactory. The grocer looks at him in this light and values him as an advertisement. The great difficulty is to get money out of the advertisement.

But even of such hard-paying customers as are pampered somewhat by the grocer for the sake of the advertisement their trade affords, the majority dread the direct way of asking for credit. They prefer the roundabout way, particularly if they are a very long time and a pretty big amount in arrears already. The telephone comes to their assistance and softens the difficulty. How easy it is to dictate an order in a voice of high pitch and supercilious tone through the telephone ! And since people cannot pay by telephone, how hard is it for the grocer to ask back if cash on delivery is meant ! That inquiry would prostrate the patrician customer by its impudence. The goods have to be put up and sent, the grocer hardly daring to give the driver orders to insist on c. o. d. That would be so outrageous that it would be proclaimed from the housetops.

Then, too, the telephone comes in handy for the running up of little bills that perhaps the breadwinner of the family would not have countenanced. The thing is so easily done by the domestic rulers that before long a big account is run up by a series of little occasional calls. Then the thing has perhaps to be put off because money is lacking to meet its unexpected proportions. Here inadvertence is the fault, and one or two experiences will probably work the cure.

The telephone accounts are the least satisfactory to the dealer. He does not know whether cash will be paid on delivery or not, and therefore does not know whether to give the weight of sugar, for example, that he would give if cash were paid. Nor does he like the surprises that he occasions when he hands in his bill, as the amount of telephone orders is sure to be under-estimated. Exception is also taken to the goods that are sent on such an order. The buyers not having seen and chosen such as she likes, can find fault, send back and cause a great deal of trouble about a small matter. Also there are things a customer would be ashamed to ask in the store to have delivered, because of their smallness and insignificant value, that she will ask over the telephone to be carried a mile or two. Another nuisance is caused by the ladies' utter lack of consideration. If they had to go down town to give an order they would take forethought and make out a list, so as to have in it everything they wanted that day. They are not always careful to do this in telephone ordering. They will sometimes occasion half-a-dozen runs for what might have been delivered in one. It is aggravating, too, for the grocer to feel when he is asked a price through the telephone, that the same inquiry will be addressed from the same customer in the next breath to another grocer. Among the agencies for beating down prices and developing cutting the telephone must not be left out.

THE GUESSING GROCER.

" I will tell you who are fools in the grocer business," said one of our wide awake and progressive men in the trade. " It is the men who guess at everything. When they buy vegetables they guess at what they should be sold at. When they are asked how much profit they make on goods sold, they do not know, but guess at the per cent. This guessing system is the ruin of those who carry on their business by it, as well as those whose misfortune it has been to be in the locality of the guessing grocer. " The man who does not positively know, but has to guess at how he shall conduct his business, has no right to be a retail grocer. In a business where goods have to be sold in small quantities, entailing extra labor and carefulness in the matter of weighing and measuring, and sold at a very small margin of profit, there is no room for guessing. There must be knowledge of cost and loss liable to ensue, especially when dealing in perishable goods, in order to make success certain. The men who make money in the business are not guessers. You may find a few who are the exception, but this does not prove that the grocer who understands his business thoroughly labors to disadvantage. Grocers who do business on the guess principle are fools in the trade.—Retail Grocers' Advocate.

MONTREAL GROCERS' PIC-NIC.

A meeting of the Montreal Grocers' Association was held on the evening of the 2nd inst., for the purpose of making arrangements for the annual pic-nic, to be held on August 5th. There was a good deal of discussion as to the place, Berthier, Terrebonne and Huntingdon being mentioned. Eventually the matter was referred to a committee, their judgment to be influenced by the railway facilities afforded. The following committees were then struck :—

Games—Charles Scanlan, chairman ; Johnson, Dixon, Auld, Labrecque, Duhamel, Dionne, Araby, Desormiers, Martin, Elliott.

Dancing—J. Levesque, chairman ; W. Corbeil, Daoust, P. B. Menard, Wm. Duckworth, M. Hodge, M. S. Graham.

Refreshment committee—James O'Shaughnessy, chairman ; and S. D. Valliere, James Howe, P. Vanier, S. Demers, James C. Manning, M. P, Laverty, P. Desormier, W. Corbell, O. Ricard and Murphy.

Printing and advertising—Mr. Ed. Elliott, chairman ; A. D. Fraser, Ald. Gauthier, S. Demers, John Johnson and the secretary.

Railway committee—Mr. S. Demers, chairman ; Thomas Gauthier, J. Johnson, V. Raby, James O'Shaughnessy, Decarie, A. Donne and P. Vanier.

Reception—B. Connaughton, chairman ; A. D. Fraser, J. Robertson, D. Rielle, Alderman Gauthier and A. Labrecque.

TRENTON RETAIL GROCERS' ASSOCIATION.

TRENTON, June 15th, 1891.

The minutes of last meeting were read and confirmed. Members present : Messrs. Spafford, McLellan, Saylor, Oakes, Clarke, Craig, Birke, Hetherington, Hendricks, Boothe.

Moved by A. M. Spafford, seconded by G. A. Boothe, that the Secretary be instructed to insert a copy of the notices of the Association of the adoption of the cash system after the 1st August, one insertion in each paper. (Carried).

Moved by A. M. Spafford, seconded by S. McLellan, that Article No. 5 be suspended and Messrs. Booth and Allen be admitted as members. (Carried).

Moved by Mr. Hendricks, seconded by Mr. McLellan, that the Committee consisting of Messrs. McLellan, Spafford, Saylor, Craig and Birks write or see the assignee of the Oakes estate, and ascertain if satisfactory arrangements can be made to purchase the same and not have it slaughtered on market. (Carried).

Moved by Mr. Hetherington, seconded by Mr. Birks, that the Secretary report proceedings of our meetings to the editor of THE CANADIAN GROCER. (Carried).

The meeting adjourned.

TRENTON, June 29th, 1891.

The minutes of last meeting were read and confirmed. The members present were: Messrs. Spafford, McLellan, Clarke, Allen, Hetherington, Saylor, Rose, Craig and Hendricks.

Moved by Mr. Spafford, seconded by Mr. McLellan, that the account of A. W. Hawley, for paper, be paid. (Carried).

Moved by Mr. Spafford, seconded by Mr. Saylor, that the insolvent estate of Geo. Oakes be accepted by the Association from Mr. McLellan, and that the same Committee be instructed to check and sell the stock also provide note at Molson's Bank for 30 days, endorsed by the members of Association in settlement of same. (Carried.)

Moved by Mr. Clarke, seconded by Mr. Hendricks, that members of Association close their stores on Dominion Day. (Carried.)

Notice of motion was given by S. McLellan, that each member of the Association place in the hands of the Secretary his note for $25 to be drawn, but not negotiable unless sanctioned by the President, as a forfeit for violation of the cash system. Meeting adjourned.

J. W. HENDRICKS, Sec.
JAMES CRAIG, Pres.

ROUND MEN IN SQUARE HOLES.

"Mr. Brown, I sez, I've more brains than enough, I sez, and I've no need to work for nothink, I sez." Such was a remark we chanced to overhear, while a garrulous female, who chose as her rostrum the pavement immediately in front of our office door, was dilating on her social and economic grievances to a bosom friend. The conversation was carried on in so high a key and loud a tone, that it was impossible not to learn something of the speakers who, we gathered, followed the respectable profession of the wash-tub. This, however, by the way; the remark, quoted above, arrested our attention. Its modesty is not less remarkable than its shrewd grasp and appreciation of a great economic principle. We could not help feeling envious that providence should have endowed a laundry woman—our own laundress, for aught we know—with a superfluity of brain tissue, but the spark of jealousy was speedily extinguished by the rising tide of gratitude, for we felt that a new text had been given to us, a new song placed in our mouth.

The man who works for nothing is a fool—downright, unvarnished fool, the Peter Simple of commercial life. And the man who works for less than the market value of his labor is also a fool, only in a lesser degree. And the question arises, how many men, possessed of brains enough to earn a livelihood in certain pursuits, are simply working for nothing as a business for which they have no apitude? A list of storekeepers would include a good round number of men who do not understand the first principles of retail trading, and are losing money hand-over-fist. These men are working for nothing, and less than nothing—they are working a an absolute loss ; spending their substance and the substance of others on that which is not bread. They are not devoid of a certain amount of business ability, but they are not capable of making successful storekeepers. They do not possess the necessary capacity for detail, the requisite knowledge of the requirements of their particular district, the power of buying judiciously and well; they lose touch of the market, and in a hundred different ways display their inaptitude for the business they are embarked in. Far better for such men and for the trade in general, that they put up the shutters without needless delay, and seek pastures new. Reckless traders undermine the foundations of commercial stability, and cutting prices, giving extended credit, and subsequently and finally going insolvent, do an infinitude of harm to their local competitors, who, by an exercise of thorough business principle are making headway. It is a pity the trade does not possess the power to compel such a dangerous, because ignorant, competitor to retire from the field, and it is a satisfaction to know that the wholesale houses exercise considerable caution when supplying unpractical men with credit. The evil still exists, however, but may be a few may realize the simple fact that working at a loss is worse than working for nothing, and turn their abilities in other directions. The learned professions have safeguarded their interests, and the interests of the public, by insisting upon all candidates passing a severe examination before admission, and it would be well if the great distributing houses could constitute themselves into an informal tribunal as to the aptitude for the trade possessed by a would-be customer. At present his financial status is the only point taken into consideration, but, although the suggestion may at first sight appear to be slightly quixotic, a fuller inquiry will have to be adopted, if the best interests of the trade are to be conserved and the stability of established houses protected.—The Storekeeper, New South Wales.

In some cities over the border the women are signing pledges not to shop after 6 p. m. There are few movements more deserving of the support of wives and sisters. Late shopping by women is responsible for by far the greater proportion of long hours to which workers in stores the world over are subject. No reason exists, except the inconsiderateness of the purchasing public, for keeping stores open after 6 p. m. on ordinary evenings or until nearly Sunday mornings on Saturdays. The habit of late shopping is hard to cure, and it is a bad one because of its many evil effects, especially upon girls of tender years. It is all the more to be regretted, because it could be avoided by the large majority of those who have contracted it.—Ottawa Evening Journal.

HAMILTON BOARD OF TRADE.

The annual meeting of the Hamilton Board of Trade was largely attended. The new mode of electing the members of the council and board of arbitration by ballot was tried and found satisfactory. President John Knox read the annual report of the council, which showed mercantile interests and trade generally to be in a satisfactory state and crop prospects good.

A clause stating that the board had grave doubts of the T. H. and B. Co. having any connection with the Vanderbilt system excited a warm discussion and the president finally agreed to strike it out.

The report of Secretary C. B. Smith showed that the present membership is 299. The financial statement showed receipts, $1,398.77; disbursements, $1,335 96; balance, $62.81.

A motion to elect Ald. Carscallen solicitor for the T., H, and B., a member of the board, excited considerable opposition, and Mr. MacPherson called for a ballot. As a member needs to be elected by a two-thirds vote this resulted in the defeat of Ald. Carscallen by yeas 33, nays 20.

The president was authorized to name a committee to arrange for raising a fund to erect a monument to the memory of Sir John McDonald in this city.

The following officers were elected: G. E. Bristol, president; R. K. Hope, vice-president; C. R. Smith, secretary-treasurer. Board of arbitration—Three years, B. E. Charlton, R. A. Lucas, W. H. Gillard, S. C. Balfour; two years, C. Fearman, J. Turnbull, R. Thompson, John Calder; one year, R. S. Steel, J. W. Bickle, J. B. Fairgrieve, S. A. Greening.

Council—Three years, John Knox, F. C. Bruce, A, Turner, W. H. Gillard, J. J. Mason, T. H. Macpherson, George Roach, Senator Sanford; two years, S. C. Balfour, A Gartshore, J. M. Lottridge, J. H. Tilden, H. N. Kittson, D. McLellan, A. Wilson; one year, A. T. Wood, J. B. Fairgrieve, W. Hendrie, M. Legatt, G. E. Tuckett, W. A. Robinson and J. J. Stuart.

POLITENESS A NECESSITY.

Pleasant manners are of most inestimable value to business men, and especially to those who are brought into direct contact with all classes of the public. In the retail line many a business has suffered materially, while others have been entirely ruined by the inability of the proprietor to show a pleasant face continually while being subjected to a badgering by half a dozen whimsical and shallow brained women. "A man may smile, and smile and be a villan still," says the immortal William. Hence, a courteous disposition and affable manners are no criterion of a persons character, and the public may stand more chance of being cheated by the polite dealer than by he of morose and surley temper. But nine out of ten people, particularly if they belong to the fair sex, actually would prefer, if they had a choice, to be cheated by a pleasant-mannered man rather than patronise a grumpy individual of the most undoubted integrity. In our walks about the city we often enter the different stores on our route for the purpose of noting the facilities for doing business the display and quality of goods in stock, and the manners of the proprietors and their assistants. We dislike to pick flaws in the retail trade, but in the interests of the retailers themselves we must say that in general we find more to criticise in the manners of storekeepers and clerks, than in any other of the points mentioned above, and have no doubt that what is true of the trade hereabouts holds good in many other localities. We find enterprising dealers strenuous in their efforts to extend their trade by every channel open to them, and we also find that trade hampered and new patrons repulsed by the absence of so small an essential as common politeness. Now, affability and pleasant manners do not by any means imply servility, and there can be no excuse for the dealer or clerk who fails to display them in the interests of the business. Politeness is one of the few weapons that the small dealer has at his command to meet the competition of larger dealers who buy more cheaply, as the larger the business the greater the number of assistants required, and the less chance of the customers being treated with deference, clerks being as a rule more wanting in this respect than the proprietors of stores. That this advantage is not fully utilised by the average retailer is our firm belief, hence these few remarks.—Merchants' Review.

BRITISH WASTE PAPER.

The waste paper branch of the business at Her Majesty's stationer office is a very important one, says the London Daily News. It is situated in Earl Street, Westminster, a few minutes walk from the main establishment. In the good old days waste paper went as the "perks" of Government officers. The more they sold the fatter they grew, and the sturdier, we may be sure, they stood up for Queen and Constitution, and everything that was staid and respectable and conservative. The best of it was that it often happened that the very men who grew fat on waste paper had the ordering of the stock, and the more they ordered the greater were the "perks" of course. It was a delightful arrangement, but it was too good to be permanent, and in 1852 it was ordered that all waste and unserviceable papers, pens, old directories and other publications, and old and useless and worn out stores of every kind should be returned to the Stationery Office, and latterly, therefore, there has been one stream of new stationery from Westminster to all the Government offices in the kingdom, and a return current of used-up material. It pours in in huge van-loads to the establishment in Earl Street, where premises, formerly in the occupation of a marble mason, have been converted into a busy scene of industry in unpacking, sorting, cutting up, repacking, and despatching to the paper mills, that may be witnessed all the year round. Till some little time ago papermakers contracted for the waste paper here, and entered into a bond to destroy it forthwith. This proved to be unsatisfactory, and there seemed to be no sufficient security against the leaking out of information that ought to be private and confidential. For some time public waste paper was sent to one or two of the prisons in London, to be torn up and sorted by the prisoners. This was not very successful either, and five years ago the Earl Street premises were taken, and everything now goes there. Vans run into the yard with their paper and books stuffed into gunny bags, which are hauled up on to a top floor and turned out upon tables, the tops of which consist mainly of iron gratings. Young women stand at these tables and sort out the paper into ten classes. Much of the stuff is very dusty. and the table tops are grated, so that as the paper is tossed about the dust may fall down below. Once a fortnight the screen round underneath the table is removed and accumulated dust cleared out The sorted papers are thrown into different hoppers, and are shot down to the floor below, where there is a tremendous guillotine cutting-machine, driven by a gas engine. All sorts of secrets and confidential communications are here chopped up so far as to render them unintelligible, and then they are packed up for dispatch to the mills, when purchasers come forward with satisfactory offers. Much of the waste is removed back into gunny bags, which are suspended from hooks in the ceiling, and may be rammed full with a sort of Herculean club which some of the damsels enjoy for the purpose; but most of them apparently prefer to get into the bags and dance up to the top as their companions keep feeding in the waste.

As a result of the meeting of the Retail Grocers' asssoclation held Granulated sugar is to be sold only at six cents per pound, or 17 pounds for one dollar. Yellow sugar five cents per pound up to 50 pounds. The wholesale price of granulated in lots of fifty barrels is 4¾ cents. It was understood, when the Grocers' association was formed, that there was to be no combining to raise prices. Its object was said to be for other purposes entirely.—Halifax Herald, July 1st.

Eggs continue to be high priced this year, and the only reason that can be given for this state of things is the duty on imported eggs. There are hardly any Canadian eggs in the market now, and there have not been any to speak of this year. The present wholesale price of eggs is about 18 cents per dozen, while in other years the price at this season of the year has been about 13 cents. The duty on eggs has been raised to five cents per dozen. This prohibits importation, and takes five cents more for every dozen eggs out of the American workingman's pocket.—Montreal Gazette.

A PECULIARITY OF COMPETITION.

Competition is one of the elements in trade that is recognized as a governing power. Besides contributing these qualities that tend to make trade equitable to the dealer and consumer, it urges the inventor and manufacturer to strive to excel and thus lend a wheel to progress. But competition with all its advantages does not exist without a peculiarity that is well worth consideration. It develops one quality in human nature that is brought out by few other conditions under which business men labor and is one that is seldom acknowledged. It is an apprehension of the superiority of a rival in business, or, to be plain, jealousy. There are few merchants who have not experienced it at one time during their business career and suffered from the follies which attended it. Jealousy in business, however, is more peculiar to young men whose confidence in their own abilities blinds their discretion. They are apt to find, after a short experience in business, that competition stands more in the way of their success than anything else, and that it is a little more than they had calculated upon. The location may be admirable and the profits fair, but a dealer in the same neighborhood is found to be very popular with consumers, and it is difficult to attract their attention. The new merchant soon finds that his shrewd rival is the only man he does not have a kindly feeling for in the neighborhood, and under the sting of disappointment he sometimes finds that he is giving expression to his feelings in the presence of customers, or endeavoring to depreciate the value of his rival's goods by criticising them.

The exhibition of such a disposition not only falls short of accomplising the object which prompts it, but it is in exceedingly bad taste and a cowardly measure to adopt. No one is so quick to recognize a weak point as a prospective customer and nothing causes him to lose confidence so quickly as to hear one merchant run down the goods of another, or to indulge in personalities.

The most successful business men of all times have been those who stood by principle and allowed their actions to be governed by honest and open competition. In doing this it is not necessary to allow competitive dealers to take advantage by unscrupulous methods. A merchant who died the other day, leaving millions as a testimony of his sagacity in business, used to say: "If a man slaps you on one cheek, don't turn the other for him to slap, but knock him down immediately." These men who indulge in abusing their competitors do not need any knocking down. They knock themselves down in the eyes of fair minded people.

Men who make great merchants take advantage of the better influences of competition and strive to increase their trade by maintaining business principles and liberal ideas. These so penetrate every department of their establishment that the patrons cannot fail to become impressed with them.—Chicago Grocer.

RICH AND POOR DEBTORS.

Some men are too rich to be good pay. They buy liberally and they are able to pay and credit must not be refused, because their trade is to be desired. But to get the money! Go to leading merchants of your town and ask which represents the largest amount of credits on their books, the rich or the poor, and they will tell you the former. The poor man is dunned. If his bill runs beyond the customary limit the collector is after him, while the bill of his opulent neighbor goes, if it goes at all, through the mails, as a very, very gentle reminder. Many a merchant will say, "If I could make my collections from my customers who are good, I would not care for the doubful credits," and so "to him that hath it shall be given," etc. The poor man pays for the favors to the rich man, in this regard. The store needs money, and the first accounts to be dunned are the ones where the pay will be forthcoming, and, strange to say, that is from the great mass of men who are living close to the border of want, who are expected and required to pay cash, or, what amounts to the same thing, on very short credit. The poor man, with his cash in hand, pays the penalty of his rich neighbor's habit of running bills and neglecting to take care of them in due time.

In one sense the store keeper (we refer to the large store) does not know his best customers. People who pay cash have no status, no rating in the city establishment. We have a case in mind of a gentleman ordering a carpet at a place where he had been a cash customer for five years. The carpet came in due time to the house marked C.O.D. The gentleman repaired in hot haste to the store and demanded why he had been thus treated—he, an old customer, and as good pay as any that ever entered the place. "Is your name on our books?" inquired the manager. "No, sir," was the answer; "is it necessary in order for me to run a small bill with you that I must already be in debt to you or be in the habit of using my credit?" It certainly was curious, and yet the manager had a good reason for his action. The cash customer does not become known. His cash speaks for him and the individual has no identity there until he gets on the books. How to get the rich to pay is often a serious question. We had a large bill against a jeweller. He had no money but plenty of accounts. "I will turn over some of them as security." "Very well," we say, and he goes to work picking them out for us. "But why not this one?" we ask. "Oh, that would not do, he is one of my best customers and it would drive him away to dun him." "I know it, but it is good," and so we take the accounts against the respectable poor and unmercifully we press down upon them until we get our money, and the rich man, neglectful of his neighbor's rights and his own duty, is safe behind his money bags. It will be ever thus.—The Collector.

A COMMON MISTAKE.

There are some men who seem to think that successful advertising consists simply in getting a great number of replies. Accordingly they word their advertisements with this one object in view. The word "Free" is displayed in heavy gothic type, and the advertiser seeks to give the impression that all he wants is a few addresses to which to send his "beautiful sample assortment" or "valuable premium" without charge.

There is no doubt that this sort of advertising does produce results—results in the form of a large number of postal card applications, mostly ill spelled, and evidently coming from an ignorant class of people, with little money to spend. Anything offered free attracts them, just as molasses draws flies. They are naturally more eager to get something for nothing than the class of people who are in comfortable circumstances. The advertiser who finds the applications and inquiries pouring in upon him, and who sees his mail daily growing in proportions, may think that he is doing good advertising. He may not even find out his mistake until the end of the year, when he comes to balance his books.

The mistake is not an uncommon one, as an inspection of the current newspapers and magazines will show, The reason is that so many advertisers fail to consider what is the prime object of all newspaper advertising. It is to bring the seller in communication with possible buyers. People who are not likely to become buyers are worse than useless. Even with some articles of universal consumption it is better not to make too much of a feature of free offers. Rather write your advertisement so as to attract buyers. The commonest method of attaining this object is to display most conspicuously the name of the article offered for sale. Thus the word "furniture," if given the greatest prominence, will immediately interest the person who is looking for a folding bed or a writing desk. The man who lives in a hall bedroom, and who doesn't want any furniture, will pass the advertisement with a mere glance. On the other hand, if the advertisement offered a handsome match safe to any person who would send a two cent stamp, with his address, the hall bedroom man, and a great many others like him, would send in applications.

Word your announcements so that they will reach the people who are likely to become customers.—Rowell's Advertiser's Manual.

Soap and water are cheap, but soil on goods is expensive.

Goods conveniently located save time, money and temper in showing.

A feather duster disperses but does not remove the dust from the store.

Competition is keen and active, and the only way to meet it successfully is to buy from the best houses, and at lowest prices.

NOTWITHSTANDING

The tremendous rush for Sugars the past ten days we have endeavored to meet the demands made upon us by our customers and trust our efforts in this direction have been successful.

All orders were filled complete last Tuesday, and we are now prepared to supply quantities at earliest possible moment and at "ground floor" figures. Have reduced prices of Syrups, Jams and Canned Fruits.

LUCAS, PARK & CO.,
Wholesale Grocers and Importers,
73 McNab St. North, Hamilton, Ont.

Selling Agents for the "Hillwattee Teas."

Special Notice to

Grocers and Confectioners.

A Grocer writes that our specially prepared Ice Cream and Fruit Color, warranted pure and wholesome, is the best he ever used, beating Chicago goods, and half the price. Send us thirty-five (35) cents in stamps for four ounce sample bottle by return mail. Price, $1.50 per pint.

The Snow-Drift Baking Powder Co.,
BRANTFORD.

KOFF NO MORE.

Watson's Cough Drops are the best in the world for the throat and chest; for the voice unequalled. "R. & T. W." Stamped on each drop. Write

R. & T. WATSON, TORONTO,

for Prices, etc.

Mention THE GROCER.

DURABLE PAILS AND TUBS.

TRY THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.
Represented by
Chas. Boeckh & Sons, Toronto,
Jas. Lee & Co., Montreal.

LOCKERBY BROS., WHOLESALE GROCERS, 75 ST. PETER STREET, MONTREAL, P. Q.,

ARE OFFERING THIS WEEK

SUGARS. TEAS. { Barbadoes and Cuba } MOLASSES.

FINE LARGE DRY COD IN BUNDLES. BONELESS FISH IN BOXES.

Canned Salmon, Lobsters, Mackerel and Oysters.

HUDON, HEBERT & CIE.,

WHOLESALE GROCERS
— AND —
WINE IMPORTERS,

NO TRAVELLERS ON THE ROAD.

304, 306 St. Paul St.
143, 145 Commissioners St. **MONTREAL.**

THEY ARE FINE !

And sell to a good profit,

HUNTLEY & PALMER'S

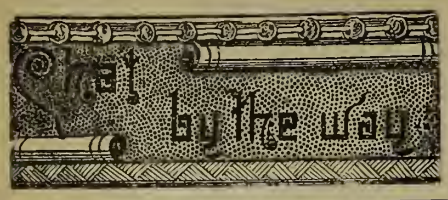
BISCUITS--In Casks and 14 lb. Tins.

CAVERHILL, ROSE, HUGHES & CO., Montreal.

BEST GOODS IN THE MARKET.

FRANKFORT, CAMBRIDGE, BOLOGNA, CHICKEN, HAM and TONGUE SAUSAGES.

PUT UP BY THE MOFFATT PACKING CO.,
MONTREAL.



Six cars of lobsters were shipped from Sackville to Boston last week.

Mr. A. W. Howe, commission merchant, St. John, N. B., died on the first inst.

Mr. J. G. Gibson has been off enjoying another holiday spell. This time he left his fishing rod at home.

Mr. George Wenino, grocer, Sarnia, and Mrs. Wenino, have gone under canvas on the lake shore for the summer.

A young man named Damase Lortie, residing at Levis, Que., was nearly poisoned on the 30th ult. by eating canned lobster.

A warehouse has just been opened at Sacketts Harbor for the storage of American cheese purchased for shipment to Montreal via Kingston.

Mr. James Simpson has started a very fine grocery at Smith's Falls, Ont., and is well pleased with the share of patronage he has received.

Mr. W. J. Wilson, Greenway, was in Toronto this week. He will rebuild on his old stand which was destroyed by fire about a month ago.

Mr. W. J. Forrestfall, of the St. Croix Soap Manufacturing Co., St. Stephen, N.B., dropped in on the GROCER while in Toronto this week.

The grocers and flour and feed men of Dundas have decided to close their places of business Wednesday afternoons during July and August and take a well-earned rest.

Mr. James Donnelly, representing Ganong Brothers, St. Stephen, N.B., paid the office of THE GROCER a visit this week. He reports a flourishing business on his route.

The St. Thomas grocers have petitioned the City Council to pass a by-law requiring grocers to close at 7 o'clock p. m., except Saturday nights, and the nights before holidays.

The ship Abbie S. Hart, 145 tons, is loading a cargo of sugar at Manila to be discharged at St. John, N.B., port. The sugar is to be forwarded by rail to Montreal from there.

William DeMarcado, of the firm of DeMarcado C Lascelles, of Kingston, Jamaica, was in Ottawa last week calling on merchants and soliciting orders for Jamaica produce.

Mr. A. E. Clemes, who has creditably filled the office of shipping clerk for McLaughlin & Moore Toronto for nearly nine years, was presented the other afternoon by his fellow-employes with a very handsome gold locket with raised monogram. A neat speech accompanying the presentation was made by Mr. A. A. Graham, to which Mr. Clemes suitably replied. Mr. Clemes leaves the employ of McLaughlin & Moore to engage in the wholesale fruit business with his brothers under the style of Clemes Bros.

In the House the other day. Mr. Godbout was informed by Hon. Mr. Foster that the Government did not intend offering a bounty for the promotion of maple sugar refining in this country.

Mr. Andrew, Shaw, of the firm of Shaw Bros., grocers, Williamstown, was married last week to Miss McDonald, daughter of Mr. John A. McDonald, merchant, of the same Village.

Mr. E. Sutton, the Secretary of the London Retail Grocers' Association wrote last week to the Free Press a letter correcting a rumor that the Association had agreed upon a uniform price for sugar.

It is said that as a result in the increase of duties on spirits one of Sarnia's liquor dealers was caught with a large stock in bond, and that he will be out nearly $500 by the change in the tariff.

Mr. R. H. Benedict, formerly of Vancouver, B. C., has entered into partnership with Mr. G. C. Shaw, of Victoria. The new firm will be still known as G. C. Shaw & Co., wholesale commission merchants.

Mr. J. B. Taylor, Welland, Ont., says he did not subscribe for THE CANADIAN GROCER, but he got to reading it and couldn't stop, but it gave him much pleasure to pay for it. And so say they all.

The E. B. Eddy Co., Hull, Que., have opened a branch of their business at 29 Front street west, Toronto. From there they will furnish to the trade direct with goods all lines of their manufacture.

Five second cabin passengers on the steamship City of Paris have been fined at Liverpool for having contraband tobacco in their possession. A woman had a quantity of tobacco concealed in her bustle.

The clipper ship Thermopylæ arrived in Victoria B. C., recently from Saigon with a cargo of rice for Messrs. Hall, Ross & Co. The Thermopylæ has been purchased by this firm to bring rice to their mills.

Mr. J. H. Walker, Alma, Ont., is the sole agent in the Dominion for Chivers' soaps, and is doing a good trade in the carpet soap, the cloth soap, and the plate powder manufactured by F. Chivers, Bath, England.

It is rumored that there is a project on foot for the Dominion commercial travellers to organize an excursion to Portland, Me., next July. It is proposed to leave Montreal on the 2nd July and remain there for the 4th. returning next day.

Mr. Fred. Dixon, of Davidson & Hay's, well known as the homefield of the Torontos, and one of the best lacrosse players in Canada, will win no more goals for the erstwhile champion team. In the game between the Torontos and Montreals on Dominion Day he snapped a ligament on the outside of the foot. This accident permanently disables him from taking part in violent exercises any more, but we are glad to say does not prevent his getting about in business with his usual activity.

Mr. Geo. E. Bristol, of Lucas, Park & Co., wholesale grocers, Hamilton, has been elected President of the Board of Trade in that city. He is the first Canadian whom Hamilton business men have elevated to that office.

Mr. D. M. Cutter, representing Bensdorp's Royal Dutch Cocoa, Boston, Mass., was in the city this week making arrangements for space for a grand exhibit in the main building at the coming Fall Fair, in September.

Steves, Burpee & Co., Vancouver, B. C., have now their bonded warehouse in order, and have their mammoth consignment of gunjah sacks received by the Empress of Japan stowed away safely in it. There is a great demand for these articles.

A couple of days after the duty was taken off sugar some of the retail dealers in Halifax dropped the price to five cents a pound. On the evening of the 30th ult. the Retail Grocers' association met and decided that no granulated should be sold under six cents per pound.

The Commercial Travelers Association of Maine and New Hampshire had a pleasant time in Montreal, where they were received and entertained by the local association, the Mayor and council and leading citizens. They came on the evening of the 30th and and left on the afternoon of the 2d.

The merchants of Aldborough Ont., have met and decided that their shall be no more credit given in their stores, and it is expected that their will be a move in this direction in Dutton shortly. The plan is to make every customer pay spot cash or in 30 days time, no longer credit to be allowed under any circumstances.

Mr. W. W. Birkin, for some years with Warren Bros. & Boomer, but now representing Reid, Murdoch & Co., Chicago, has been

STORAGE

FREE AND IN BOND.

Customs Entries Passed, and goods stored at lowest rates. Special facilities for shipping goods to all points. Goods MARKED and WEIGHTS and GUAGES taken CORRECTLY. You can save DOUBLE FREIGHTS by keeping Teas, Sugars and other heavy goods with us.

BLAIKLOCK BROS, Agents,
17 Common St., MONTREAL.

ALL GROCERS SHOULD SELL
THE
Empire Baking Powder.

Manufactured by
ELLIS & KEIGHLEY,
TORONTO.

Reg. Trade Mark.

Established 1849.

GOLD, SILVER
—AND—
BRONZE MEDALS
20 1st prizes.

MICHEL LEFEBVRE & CO'Y
Manufacturers of
Lion--L--Brand
Pure Vinegars, Mixed Pickles, Jellies, Jams, Preserves.
Montreal, P.Q.

P. DOTY & SON,
(Successors to W. B. Chisholm)
MANUFACTURERS OF

1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel luuch baskets
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

OAKVILLE ONT.

SOMETHING NEW!
A GREAT TREAT.

Fresh Cod
TONGUES
In 1 lb. Tins.
This is the Delicacy of the Season.

Pronounced by connoisseurs far ahead of oysters.

A GREAT LUXURY.

Apply to
EBY, BLAIN & CO., Toronto.
STEWART MUNN & CO., Montreal.

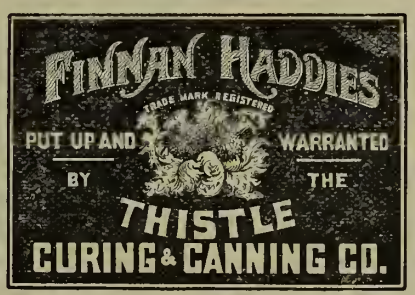
Send for Samples.

STUART,
HARVEY & Co.
Importers and
WHOLESALE GROCERS
A Large and Well-Assorted Stock of
Teas, Sugars and General Groceries

HAMILTON, ONT.

FOR THE
HOME, PICNIC,
CRUISE, or CAMP
The "STAR BRAND" delicious
HAMS & BACON
CAN BE HAD FROM ALL THE BEST GROCERS

F. W. FEARMAN,
Hamilton, Ont.



PACK OF 1891.

"THISTLE" Brand Haddies.

These Fish are most carefully prepared and are recommended by leading medical authorities as

The Finest of Fish

Second only to the Oyster from a dietetic standpoint. 30

Order this Brand. For sale by all leading Wholesale Houses.

Just one year ago Ram Lal's Tea was placed on the Canadian market. Sales to date amount to two thousand five hundred chests which proves to the grocer that Ram Lal's is the favorite blend of pure Indian package Tea

Ram Lal's
PURE
INDIAN TEA
GUARANTEED ABSOLUTELY PURE
AS MANUFACTURED ON THE
GARDENS IN INDIA.

JAMES TURNER & CO., - - Hamilton.
WHOLESALE AGENTS.

A LETTER

Received by us a few days ago from a traveler contained

62 ORDERS

Not bad for two days work was it. Everybody buys our goods. Why should not you and

Save Money

Empire Tobacco Co.,

Montreal.

on the street during the last few days showing a fine line of preserves. The firm are extensive manufacturers, as well as wholesale grocers, and they expect a good business in Canada.

Smith & Keighley, Toronto, have purchased 4,000 boxes Sphinx prunes from the trustees of the Jansen estate, New York, and are offering them considerably below the regular market prices. Quotations will be sent on application.

Some members in the Frontenac cheese board are in favor of having the day of meeting changed from Thursday to Saturday. This is thought impossible by the dealers as cheese bought by the board must be shipped to Montreal to catch the English steamer the following Wednesday. This could not be done if the cheese was bought on a Saturday.

Mr. William Tierney has retired from the firm of Wm. Tierney & Son, grocers, Vancouver, B.C., and a change has been made whereby the business will be continued under the name and style of Tierney and Jackson. The new partners are Mr. J. Tierney and Mr. Ed. Jackson, and as both are young men, well and favorably known in the city, their enterprise is certain to meet with the success it deserves.

Mr. Hebler is a commissioner appointed by the Hon. John P. Robson, premier of British Columbia, to enquire into the reasons why Eastern Canada does not do a larger business with the Pacific coast province. He has visited a number of the large wholesale houses in Montreal, Toronto and Winnipeg and ascertained that they all find the freight rates two high. At present most of the trade of British Colnmbia is done with San Francisco and Portland. the British Columbia merchants would prefer doing this trade with Canadian houses.

A deputation of salt manufacturers, consisting of L. Rightmyer, Kincardine; John Ransford, of Clinton, and W. M. Gray, of Seaforth, had interviews with the Ministersof Customs and Finance to protest against the reduction in salt duties. They are not opposed to a reduction of the duty on fine salt, but think the proposed reduction on salt in bulk is too great, and ask that it be reconsidered. The deputation also urged that a duty be granted on salt which is exported. They were told, however, that the latter request could not be granted.

The firm of James Skinner & Co., established over 40 years in the crockery, china and glassware business, Hamilton, have agreed to lease for a term of years a new warehouse to be erected on the north side of Wellington street, immediately west of Bay. The building is to be of brick and stone, six storeys over a high basement, 51 feet front by about 112 deep, with a lane on both sides giving good light and excellent shipping facilities. The locality is now one of the best in the city for the wholesale trade, the owner and lessor being Mr. John W. Cowan, tea and coffee merchant. The eastern part of the building forming the block, covering altogether 77 feet frontage, is being erected for the owners, Messrs. Pugsley, Dingman & Co., soap manufacturers, of Church street, who may occupy it for their own business. This new block will be one of the loftiest in the city and will give additional life to business in this advancing locality. The work on the buildings has already commenced and will be pushed ahead as rapidly as possible. The transaction, which was negotiated through R. J. Griffith & Co., covers an investment, including the land, of something over $100,000.

WHY SOME MEN FAIL.

The question was recently propounded by a magazine editor to two of our conspicuously successful Americans: "What are the causes of poverty?" One replied: "Ignorance and incapacity." The other said that the prevalent cause is "the number of young men who are wanting in decision and fixity of purpose. If they get into a good place at the start they should stick to it, knowing that by perseverance, industry and ability they win promotion in due course as vacancies occur. But they see or hear of some one making a fortune in Wall street, or in ranching, or in mining, and away they go to try their luck. When they lose, as they do ninety-nine cases out of a hundred, that is the end of them; they can never settle down to ordinary ways of living after that, and their descent is rapid." This reason hits the nail square on the head. Go where we will we will find men who commenced life under the most favorable circumstances, but who are such complete financial wrecks that there is but little hope for their reformation. They may be honest and temperate; they may even possess natural ability of a high order, but lacking in steadiness of purpose, they will never succeed. Had they sufficient will force to stick to one thing, no matter how disagreeable it may oe at first, were they content to advance slowly, they would have no reason now to complain of the "luck" of those who have pushed forward into the front ranks. Another cause of poverty is a lack of self-confidence. Many men seem to have no faith in themselves, consequently no assertiveness, no independence, no pluck and no push. They are afraid to stand up and speak for thenselves, preferring to lean on others. They are afraid to make an investment, because of the possibility of failure; they are afraid to tell what they can do, as they might make an error in doing it. They are cowards in every sense of the word. This is often the result of early training, A boy, naturally timid, is kept in the back ground so presistently and his mistakes are so severely criticised that he grows up into an entirely useless man. Push and fixity of purpose will always bring a measure of success.—Ex.

One Trial

Will convince you that the "MALLAWALLA" blend of Pure Indian and Ceylon teas is something delicious and a sure favorite with black tea drinkers, 1 lb. and 1-2 lb. tin foil packages, 50 lbs. in a case. If you want the best buy "MALLAWALLA."

DIAMOND BAKING POWDER in ¼, ½ and 1 lb. tins is more satisfactory and netts you a better profit than any first-class powder on the market.

Merit tells, "Wherever sold it has been a repeater." Have you tried it?

W. H. GILLARD & CO.,

WHOLESALE GROCERS, HAMILTON, ONT.,

Agents for Canada.

ALL GROCERS SHOULD SELL THE

EMPIRE BAKING POWDER

Manufactured by

ELLIS & KEIGHLEY,

TORONTO.

W. A. McCLEAN

& CO.,

OWEN SOUND

OFFER TO THE TRADE

LONG CLEAR
BREAKFAST
SMOKED BACKS
SMOKED BELLIES
SPECIAL ROLLS

BACON

Write for Quotations.

JAMES E. BAILLIE,
PORK PACKER, TORONTO.

Hams, Breakfast Bacon Rolls.

GANONG BROS.,

ST. STEPHEN, N.B.

MANUFACTURERS OF THE

C. B.

CHOCOLATES.

N. K. FAIRBANK & CO.,

COMPOUND REFINED LARD.

185 WELLINGTON ST., MONTREAL.

CHICAGO. ST. LOUIS. NEW YORK.

Condensed Mince Meat.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Will not ferment in warm weather.

Sells at all seasons by all wholesale grocers.

DIRECTIONS
THE CONTENTS OF THIS PACKAGE WILL MAKE TWO LARGE PIES. ADD 1½ PINTS OF WATER, OR HALF THAT AMOUNT FOR EACH PIE. BOIL 15 OR 20 MINUTES. IF TOO THICK, ADD A LITTLE WATER. IF TOO THIN, BOIL TO THE PROPER CONSISTENCY. IT IS THEN READY FOR THE CRUST. A LITTLE SUGAR, VINEGAR, WINE OR OTHER SPIRITS MAY BE ADDED IF DESIRED.
CONDENSED
MINCE MEAT
FOR
MINCE PIES
J. H. WETHEY
ST. CATHARINES, ONT.
SOLE MANUFACTURER FOR CANADA.
J.H. WETHEY
ST. CATHARINES ONT.

Although fruits are scarce and high, price same as last season, $13.50 per gross net.

Packed in ¼ and ½ gross cases.

Sole manufacturer for Canada.

Ask your wholesale grocer for it.

J. H. WETHEY, St. Catharines, Ont.

GEO. MATTHEWS

-PACKER and CURER.-

HAMS | BACON | LARD | PORK

PURE LEAF LARD A SPECIALTY.

PACKING HOUSES, OTTAWA, PETERBORO' and LINSDAY, ONT.

TORONTO MARKETS.

TORONTO, July 9, 1891.

GROCERIES.

A review of the grocery market this week must still, in the main, be substantially a review of the sugar market, as operations in other lines have been hindered by the strong and uninterrupted flow of orders for sugar. There has been an almost enforced cessation of trade in other departments, not that tea, canned goods, etc., are not wanted and ordered by the retail trade, but that such orders are very secondary to the overwhelming demand for sugar, and have to be put aside until the sugar pressure eases somewhat. A better tone pervades trade since the weather has taken the favorable change it has, rains and cloudy weather having done much to improve the appearance of the fields and to brighten the outlook generally. By the end of the month there will be a big exchange of money to pay the sugar engagements that are being undertaken by the retail trade. Money certainly appears to be more plentiful, in order to maintain the trade that retailers are now doing in sugar. Payments are met with promptness as well.

CANNED GOODS.

With sugar engrossing so much of the general attention, canned goods come in for but little notice. There is nothing at all urgent about the situation of them, and they can stand a little neglect without injury to their prices. The stock is so light that a smart demand would make a small matter of it in a week or two. Tomatoes are firm at $1.55 to $1.60, as they have been for some time. Corn and peas are likewise unchanged and in small compass. Contracts for next season's pack are not numerous this week, though canners quote at $1 to $1.05 for corn, peas and tomatoes. They are reported to be averse to doing business unconditionally, however, on the basis of their own quotations. Strawberries have come on the market and brought down quotations from the points to which the old pack had got. They are selling at $2.25 to $2.40, and would have been cheaper had the crop held off a little longer so as to come all in after the sugar duty had been removed. The market had got into a very good position for the new pack, as most of the old had been disposed of. New lobsters are in and selling at $2.25 in tall tins.

Next week the local trade in canned goods is expected to be large, as there will be a large number of consumers added to those always here by the Teachers' Convention, which is expected to bring in at least 15,000 people.

The Thistle Finnan Haddie Canning Company is putting up its finnan haddie now in flat instead of tall tins, and the stock appearance of the goods is greatly improved by the change.

COFFEE.

Coffee is very dull as the sugar flurry monopolizes attention. Quotations continue as they have stood for some time.

DRIED FRUIT.

Valencia raisins are the best selling line still. The price continues to be an inducement to buyers, but there are some houses which have got out of their low-grade stock and do not quote below 5½c. There is not any scarcity though of low grade Valencias.

They are plentiful and to be had as low as 4¾c. Currants are not in much demand, though prices remain steady at unchanged quotations. Prunes have not reacted from the downward movement of a fortnight ago: they sell yet at 7¾ to 8c. in bags, and 7 to 8c. in cases. Eleme figs in 14 oz. boxes are quoting easier, 10c. being the highest price now asked. The trade in dried fruit feels to some extent the rivalry of new native small fruit, though there is always a good demand in harvest for currants and raisins.

NUTS.

Very few sales of nuts have been made lately. There is but a light demand at this season in any year. Confectioners, not the trade, keep the market moving just now. Prices are unchanged.

RICE AND SPICES.

Rice is still very firm. The market has no more in stock than can be got rid of easily when the harvest demand begins to come in. At present the trade is not large. Spices are not in any particularly noteworthy position.

SUGAR.

The warehouses are fairly inundated with business. There has been no slacking of the demand since it opened above two weeks ago, though the refineries have been working steadily to their full capacity ever since. No one remembers such a sugar season on this market. The demand being equally active on a many times larger scale in the United States, the effect could not be otherwise than to advance the price of raw. Not only on this continent but in Europe the consumption of sugar is now at or near its maximum rate for the year. It was to be expected that prices would go up under such a siege of the demand, and it is remarkable that the advance held off so long. It came on Tuesday when the prices of whites were advanced one-eighth all round, granulated being quoted 5c. in lots of 15 barrels and upwards, and at 5⅛c. in smaller lots. Granulated is in chief request, though there is also a very large trade in yellow. The present prices will probably hold while the demand retains its present strength, but it is likely that they will ultimately lapseback to the point from which they advanced. The advance may be the means of the retailers making a little on sugar, as it is no use now to strain a point to sell the sensational number of pounds—twenty—for a dollar. Yellow sugar is quoted as low as 4c., but there is scarcely any to be had below 4⅛c. Strawberries are now being followed by cherries, and cherries will be followed in turns by rasberries, and the throng of small fruits will continue until the larger ones are due. That means that the sugar market will have an active demand at all events from now until October.

SYRUPS AND MOLASSES.

Syrups are not selling freely. They quote as they did a week ago, low grades being scarce. Molasses are firm at the prices on our list, the shortage in the primary markets being a ruling influence in favor of probably higher prices yet.

TEAS.

A moderate demand is kept up, but there is little attention given to the situation of the tea market, everybody being too much absorbed in the pursuit of sugar to find time to figure on the probabilities in tea. There is quite a stock of new season's Japans, but none of it to sell below 20c. Some old Japan, purchasable at 16c., is to be had. The lowest Congou is 15c., and the lowest Young Hyson 18c. There has not been much doing in Indian teas. Importers are waiting until the quality improves. A fair number of new season's teas have been offered in London. The quality of these continues about the same as previously noticed. The market shows but little alteration, and bidding has been fairly brisk at last week's rates. The average was 10½d.

PETROLEUM.

Canadian continues at 16c. There is a very quiet time in petroleum and its products now. All prices remain as they were last week.

Petrolia crude 1.35½ per bbl. Oil Springs crude $1.35 per bbl. The condition of the crude oil market remains unchanged, every driller having contracts away ahead, but the market will stand the extra production even if a "ghost" or two do make their appearance. The stock, of crude, although very moderate is ample for the requirements of the trade taking into consideration the prospective summer's production. If we are let alone and not influenced by outside considerations, the figures for crude this fall may fairly be put at $1.50 anyway. But—and here this "but" is not to be lightly disregarded we have not our own market in our own Canada. We have reference to the bringing into Canada crude for fuel purposes. A drop of 50 cents a barrel on crude means a loss of $200,000 during the year to the crude producing trade and the concurrent shrinkage of profits, say $50,000 to the refining branch of the business, for, with low priced crude their must be reduced profits on refined as has always been the case. The retailer, too, can make more profits when refined is 15 to 18 cents than when it is 10 or 12 cents per gallon, so that the crude producer, the refiner and the retail merchant are equally interested in the maintenance of values up to fair and equitable standard, which we at present possess with regard to crude. The only action that the oil trade can take to disturb present values and lessen legitimate profits is to set the drill recklessly to work and add to the at present small stock an unnecessarily large one. Of course this view of the present situation is entirely aside from the question of the threatened American "slaughter market" in the (we trust) far future. Both the price of crude and refined are about the same as last week. The above figures is the price to-day, yesterday there were no transactions on 'change.

DRUGS AND CHEMICALS.

There is little fluctuation, and generally trade is steady. The prices quoted in the list remain as they were a week ago. The demand for fly paper has continued good, as

NEW SEASON'S
GARDEN PICKED
JAPANS.

P. C. LARKIN & CO.,
WHOLESALE GROCERS,
32 Wellington East, Toronto.

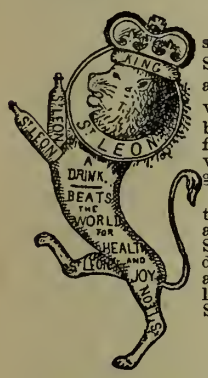
James Lumbers

Wholesale Grocer,

67 FRONT STREET EAST,

TORONTO, ONT.

Is Life worth Living ?



A problem very easily solved. Drink life-giving ST. LEON and you have the answer. It invigorates the whole system; it is the builder up of bone, muscle, flesh and blood, and to all who use it it is better than gold.

To solve the problem thoroughly, go to the Palace Hotel at the St. Leon Springs, where you can drink it and bathe in it, and, if you want to feel like living, take in the St. Leon Springs this summer.

Mr. M. A. THOMAS,
Manager.

St. Leon Mineral Water Co., Ltd.,
Toronto.

BRANCH—Tidy's Flour Depot, 164 Yonge St.

ALL GROCERS SHOULD SELL
THE

EMPIRE BAKING POWDER.

Manufactured by

ELLIS & KEIGHLEY,
TORONTO.

TO GROCERS.

SIMCOE CANNING COY'S

Goods are warranted first-class.

PUSH THEM.

Order through your wholesale House.

ELLIOTT, MARR & CO., IMPORTERS OF TEAS,

—AND—

Wholesale Grocers, LONDON, ONT.

IS A BOOK

Which will secure to you a larger profit than you are at present making,

Which will secure an increasing trade,

ANY USE TO YOU ?

THE 26 SPECIMEN BLENDS contained in "Tea and the Science of Blending" will show you how this may be done.

Criticised most favorably by THE CANADIAN GROCER and countenanced by the largest Manufacturers and leading Wholesale Houses in Canada.

R. S. McINDOE, 24 Front St. E.,
TORONTO.

PRICE 1.00.

REFERENCE : The Wholesale Grocery Trade of Toronto.

Seasonable Goods.

The Celebrated "Reindeer Brand" Preparations : "Condensed Milk" "Condensed Coffee" and "Condensed Cocoa" are admirably suited for Picnics, Holiday Excursions, &c., &c.

Sold by First-Class Grocers everywhere.

The Truro Condensed Milk and Canning Co., Ltd.,
Manufacturers,
Truro, Nova Scotia

MARKETS—Continued.

also that for hellebore and Paris green. Summer beverage constituents have been quieter on account of the cooler weather.

BUTTER AND CHEESE.

There is wanting butter of the finest grades. It is in good demand, but prices keep between 12 and 15c. Medium butter at 10 to 12c. sells well also, a considerable part of the unsatisfied demand for looking grades falling upon that, the low grades used in cooking, etc., being now exceedingly scarce. All dairy tub butter is in light stock and the above prices are firm. Creamery tub is on the market and selling at 21 to 22c. but only to those who want a fancy article. Creamery rolls are 23 to 24c. A few large dairy rolls continue to arrive by express, but may be almost over looked, so small a proportion do they bear to the whole. They sell at 13 to 14½c., and are greatly sought after, because of their being strictly fresh made butter. Pound rolls at 15 to 16c. are not in so strong request, as it is mistrusted that they are simply made over from tub butter.

Cheese is quiet. Spring cheese is 9 to 10c.

COUNTRY PRODUCE.

BEANS—Are quiet, but as they are still exceedingly scarce and cannot be done without they are firm and higher at $1.60 to $1.80 in the small lots that they are moving in.

DRIED APPLES—Are in waning interest. The easier price of prunes and the season, which puts strawberries, etc., within easy reach of consumers, make the demand for dried apples quite drowsy. Prices are 7¾ to 8¼c. Stocks are light.

EVAPORATED APPLES—Are not scarce, and they are not active. The same reasons are at the bottom of the dulness in them as for that in sun dried.

EGGS—Are firmer and a little higher. The price has got up to 13c. They are somewhat scarce now, while the demand is keener.

HAY—Is unchanged at $10.50 to $11.50. The weather has recently favored the portions of the crop that were not beginning to mature, and a fair yield may after all be realized.

HIDES—Green are still 5c., but cured have gone down a quarter, a car selling on Monday at 6c.

HONEY—Is very dull and weak at 7 to 10c. for strained and 14 to 16c. for sections. The year's bloom has been good and a large gathering is expected.

HOPS—Large lots change hands at 36c., while medium lots go at 35 to 38c., according to quality. There will be little of the '90 crop left by the time new hops are in.

OATS—Are up again to 52½c.

ONIONS.—There are none but Egyptian, which sell at $4 per sack.

POTATOES—Old are $1.10 to $1.15 on track, and $1.25 to $1.50 out of store. New from the central States are worth $3.50 to $4 in car lots.

For laundry purposes, especially for washing clothes the "Surprise way. We emphatically declare SURPRISE SOAP the "Best there be" and so must be "Best on earth."

The St. Croix Soap Mf'g Co.,

St. Stephen, N. B.

Branches :

MONTREAL : 17 St. Nicholas St.

TORONTO : Wright & Copp, 40 Wellington St. East.

SKINS—Pelts are 25c., lamb skins 35c., and calf skins 5 to 7c., the latter having dropped a cent.

STRAW—A very light demand for oat straw at $6 to $8 continues.

WOOL—Is as dull as ever at 18 to 19c.

FISH.

The demand is a long way behind the supply. Strawberries are still on the market and the fish trade is never good so long as they are. At this season storekeepers avoid the risk of carrying stock, and the pedlars prefer to drop fish and handle berries on the street, so that there is little doing in fish. Prices are easy. White fish and salmon trout are 6½c. each per lb. Lake herring are plentiful, and down to $1.50 and $1.75. British Columbia salmon are 15 to 16c. There will be a quiet fish market for some time yet.

GREEN FRUIT.

There has been a quieter time than was chronicled a week ago. Oranges have been crowded out considerably by small fruit, and the cool spell has shrunk up the consumption of lemons. Only a few Messina oranges are left, and they sell at $4.50. There are a few Rudis at $6.50 to $7, but the staple oranges of the season are Mediterranean sweets, which sell at $5 to $5.50. Lemons are $5.50 to $6. Bananas are $1.50 for seconds and $2 for firsts. They have limited sale. Reds are scarce yet, but come in rather more freely, cars of mixed being received lately. Pineapples scarcely sell at all, $2 to $2.50 per doz. being the prices just now. Apricots are $2.50, peaches $2, Bartlett pears $6, plums $3.50 to $4, cherries (native) are $1 to $1.25 and strawberries are 6 to 8c. Oakville berries are now nearly all that come in, and this week will finish them. Raspberries are 15c. Two cars of watermelons are on the way from Georgia. A car received early in the week went out at 35c. Tomatoes are $1.75 per four basket crate, and $1 per box.

PROVISIONS.

Trade still lags behind the expectation of dealers, who usually have their best demand now. It is not nearly so good as it was in the corresponding part of last year. Long clear bacon and smoked meats have been the leading stock in demand.

BACON—Long clear is up to 8 and 8½c. the continued demand having brought up the price. Bellies at 10 to 10½c., backs at 10c. and rolls at 8 to 9c. are unchanged.

HAMS—Go out at 11c. to 11½c. according to size, for smoked, and 10 to 10¼c. for sweet pickled.

LARD—Is firm, owing to scarcity of low grade butter, and quotes at 9½c. in tubs and 10c. in pails.

MESS PORK—Is quiet at $15.50 to $16 for heavy and $17 for family.

SALT.

The fact that the bulk of the butter made in the hot weather is packed in tubs improves the market for dairy salt at this season. There is a good output of it. The only change in prices is in the price of barrel salt, which coming now 21c. less on account of the reduction of the duty, sells at $1.18 in car lots. Sacks are 70c., dairy $1.25, rock salt at $12 per ton on track.

WE ARE BUYING

Dried Apples.

SEND SAMPLES AND QUOTATIONS.

ESTABLISHED 1869.

STANWAY & BAYLEY.

BROKERS

AND

GENERAL COMMISSION MERCHANTS.

44 FRONT ST. EAST. TORONTO.

WE ARE BUYING

Evaporated Apples

SEND SAMPLES AND QUOTATIONS.

ALL GROCERS SHOULD SELL THE

EMPIRE BAKING POWDER.

Manufactured by

ELLIS & KEIGHLEY,
TORONTO.

GEO. C. THOMPSON. CHAS R. KING.

THOMPSON & KING,

Consignees, Brokers, General Commission and Mercantile Agents,

51 Wharf Street, cor. Fort, Victoria, B.C.

Storage. Correspondence Solicited.

T. W. CLARK & CO.,

General Commission and Provision Merchants and Wholesale Dealers in Dairy Products.

Consignments solicited and business transacted for Eastern Canada Merchants.

Established 1886.

VANCOUVER, B.C.

References: Bank of British Columbia.

WILLIAM RYAN,

Produce and Commission Merchant,

72 FRONT ST. EAST, Toronto, Ont.

WANTED,

CHOICE DAIRY BUTTER

Correspondence Solicited.

All kinds of produce handled. Consignments solicited. Carriers supplied.

J. CLEGHORN & SON,

Wholesale Fruits, Fish and Oysters

94 YONGE ST., TORONTO.

ORANGES.

Last car of Florida oranges for the season just received. Fancy stock. Send for prices of oranges and lemons. Prices are advancing daily.

J. F. YOUNG & CO.,

PRODUCE AND COMMISSION MERCHANTS

74 Front St. E., Toronto.

Our business is Solely Commission. The only plan which does justice to the Consignor. We handle everything which the Country Storekeeper has to send from home to sell. None of our own goods to sell in preference to yours when the market is good. Nothing between you and best price obtainable except a small commission.

Prompt Sales and Quick Returns.
We Furnish Egg Cases. Try Us.

R. C. MURDOCH AND CO.,

Commission and Wholesale Fruits.

FANCY CALIFORNIA EVAPORATED AND GREEN FRUITS A SPECIALTY.

Correspondence solicited, and prices on Foreign Fruits, Figs, Dates, Nuts, etc., furnished on application.

29 Church St., Toronto

TELEPHONE 806.

WM. DAVIES & CO.,

TORONTO.

PACKERS AND CURERS.

Choicest Smoked Hams and Breakfast Bacon.

Bbl. Pork, Long Clear, and Pure Lard.

CORRESPONDENCE INVITED.

Hams, Breakfast and Roll Bacon,

New curing, now ready.

For Choice full flavor goods send us a Sample order.

Jas. Park & Son,
Toronto, Ontario.

GOLDEN BRAND CANNED FINNAN HADDIE

Are put up in flat and tall tins.
Quality guaranteed.

AGENTS,

H. W. NORTHRUP & CO.

South Wharf, Saint John, N. B.

KING, GRAINGER & CO.

81 Front St. E.

Produce and Commission Merchants.

BUTTER, EGGS, and Country Produce.

Correspondence Solicited. Prompt Returns Mad

TELEPHONE 2237.

JNO. A. MOIR,

GENERAL AGENT.

Consignments Solicited.

SPECIALTIES: Canned Goods, Dried Apples, Evaporated Apples, Codfish.

Quotations and samples sent on application. A trial solicited.

41 St. Francois Xavier Sts., Montreal.

LAURENCE GIBB

Provision Merchant,
83 COLBORNE STREET, - TORONTO.

All kinds of Hog Products handled. Also Butter, Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.
Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.

26 WEST MARKET STREET,

Provision and Commission Merchants,

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

Reesor & Rogers,

Produce and Commission Merchants

Solicit consignments of Country Produce from Storekeepers.

71 Colborne St., Toronto.

Telephone 2291.

Established 1874.

W. H. SMITH,

Wholesale Produce

Commission Merchant

186 KING ST. EAST, TORONTO.

Wholesale Dealer in Butter, Eggs and General Produce Consignments solicited First-class reference

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McLAREN'S

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

COOK'S FRIEND BAKING POWDER

The Best Grocers Make a Point of Keeping it always in Stock.

MARKETS—Continued.

DRY GOODS.

This is the quiet spell with wholesale dry goods men, and several members of house staffs are now away on their holidays. What the eyes of all are turned towards is the fall trade, which gives promise of being a good one.

MONTREAL MARKETS.

MONTREAL, July 9 1891.

There has been more activity in groceries since our last, and in the aggregate a good round quality of goods of various descriptions have left first hands. Sugar of course has been the most active staple, but business in it has led to dealing in other lines and in consequence we have to note a good trade in tea, dried fruit, etc., while the enquiry for coffee is good and it is only the want of supplies that prevents a good brisk movement in it. In fact the grocery market on the whole is an active one and this briskness should haue some sympathetic affect on other lines of trade. Payments have been good, and although there are some complaints, several houses say that they have not had any revivals at all during the past four weeks.

SUGAR.

Sugar is naturally the active feature of the grocery market, and generally speaking it may be considered as the pivot on which the business in other lines that we have to note turns and stocks of raw bed are limited except what is in refiners hands and it is safe to say that there are none fit for grocery purposes. This, as a natural result, acts beneficially on yellows and there has been an active trade in them during the week, while prices have a somewhat firmer tendency at 3¾ and 4c. In granulated attempts have been made to hoist prices to 4⅝ and latterly they have been to a certain extent successful, for it is unlikely that a round quantity could be had under this figure now. Throughout the week, however, it has been moved readily at 4½c, but now the refinery that was selling at the lower rate has advanced its figures also and they are now on a line with competitive establishments as we state above. In the aggregate a good round quantity of stock has been moved, but the demand does not show any abatement.

MOLASSES.

Molasses have been quiet, the distributive demand being inconsiderable. Since our last report another cargo of Barbados is to hand, and have been turned over to a local firm at 40c. per gallon. Most recent cables from the Island quote 20c. as the first cost. Supply offering small.

TEA.

The Budget has had a decidedly beneficial effect on tea, and there is a good enquiry to note at the moment, all the new crop that has so far arrived being picked up, and buyers are awaiting the next consignment. Last years low grades are in good demand, and some round lots have been taken off the market on New York account since our last, the most recent transaction being a lot of 1,000 packages. Blacks are in somewhat better demand.

COFFEE.

There is a good enquiry for coffees, more especially Rios and Jamaicas, but the supply in first hands is practically met, consequently the movement is limited. In fact supplies are presently exhausted until the arrival of fresh stocks which are now at New York the steamer having entered there on Tuesday. They will be on the market shortly, therefore the business that we have noted during the week has been at 20 to 21c. for Rios, and 19½ to 20c. for Jamaicas. Javas are not so brisk, but are held firm at 26c., which is probably the best figure they could be had on.

British Markets.

Having closed out our local business, we are now prepared to give special attention to all lines of

Canadian Produce

in British Markets.

We have a large trade in

Cheese, Eggs, Butter,

and Apples, also

Canned and Evaporated Goods,

Honey, etc., etc.

Liberal advances made on suitable goods.

Correspondence Solicited.

IMPERIAL PRODUCE CO'Y.,

OF TORONTO, LTD.,

69 Front Street East, Toronto.

RICE.

A fair business is to note in this article in a jobbing way at steady prices, while the market has a firmer tendency, due to the tenor of advices from primary markets, which talk of advanced prices. We quote: Patna, $4.50 to $5; choice, $4.25 to $4.50; standard, $3.90; and off grades, $3.50 in car lots.

FRUIT.

Toward the close of the week values on Valencia raisins dropped down to rock bottom, and this led to a fair business in round lots of 1,000 to 2,000 boxes at 3½c., about 6,000 boxes in the aggregate changing hands. This pared down stocks pretty low in first hands, and as a consequence figures have stiffened a fraction or so, but are still below the range we gave in our last report. For business to-day 3¾ to 4c. is about the idea, and advices from New York state that supplies of off stalk are practically exhausted and the market in good shape for improvement. In consequence the feeling here is better and the trade expect some improvement to the position of the fruit shortly. Remarks about currants made last week may be repeated. They are a decided scarcity here and business from first hands is small. The prevailing idea is 5¾c. in barrels, 5⅞c. in half barrels and 6c. in cases to arrive, with an ⅛ to ¼c. additional for any on spot.

In green fruit business is of a seasonable sort and there is no accumulation of supplies of any sort, the movement being sufficient to keep stocks in the right shape. Oranges are unchanged at $6 to $7.50 per case, and lemons steady at $5 to $5.50 per box. Bananas are in good supply but steady at $1-25 to $1.75. and prices are not the drug they were a fortnight ago, but prices remain easy around 10c. In seasonable lines of garden fruit new southern potatoes are commencing to arrive and are selling at 2½c. per lb., while strawberries rule unchanged at 9 to 10c., and cherries $1 to $1.50 per basket.

CANNED GOODS.

In vegetables, corn and tomatoes have been two active lines during the week and stocks of them have been subject to considerable reduction in this connection. In fish business has been on the dull side, salmon moving slowly and dealers do not appear to be influenced by the full reports that have been prevalent. From the coast advices speak of large sales of 1890 pack the most recent being a transaction involving 1000 cases at $4 f.o.b. Canned meats are firm but the advance in prices does not seem to have had much effect on buyers.

FISH.

There is no change in the fish market and no prospect of any in the near future with only a quiet business to note. Herring, mackral, cod and salmon are all fairly steady with but little doing.

HOPS.

There is little activity to note in this product on our market, and business is of the merest jobbing kind, a bale now and then as it is wanted. Advices from across the line show a somewhat easier tendency to the market as the gloomy reports about damages to the gloomy crops are being dissapated. Locally values are more or less nominal, and stocks are small. In fact we know of only a few lots of 11 bales or so that are to be had here, but there are probably more in the country in grocers hands. The lots here are held for 25c., no yearlings offering.

PROVISIONS.

The provision market is dull and quiet, the volume of business being such as precludes the idea of much change. We quote as follows:—Canadian short cut, per barrel, $16.25 to $17.75; mess pork, western, per barrel $15.00 to $15.50; short cut, western, per brl $16.25 to $16.75; hams, city cured, per pound 10 to 11c.; hams, canvassed, per lb 0 00 to 0 00c.; lard, Canadian, in pails, 8¾ to 9c.; bacon, per pound, 9 to 10c.; lard, com., refined, per lb, 7¾ to 8c.

EGGS.

The course of our egg market during the present season so far must be a great disappointment to those pessimists who predicted all sorts of changes from the McKinley bill. Never at any time have prices been abnormally low, and now we have to note a further advance on the advance we noted in our last. This firmness is due to an exceptionally well cleared up market, while considerable quantities have been going across the water mostly on consignment, but they have benefited the position here materially. At present 13c. is the lowest figure, business can be done at which is an advance of ½ to 1c. in last weeks figures.

BUTTER.

There has been little change to the butter market since our last report, and while holders maintain their present attitude there is little possibility of any. At about 18 to 18½c. there is a margin, so buyers say, and they are open for business on this basis, but factorymen will not let go. We think this an unwise course to pursue, as when later makes

It is well-known

That successful Doctors read all the latest medical books and papers and go abroad occasionally to study. Successful lawyers read legal publications to learn the latest legal decisions and points constantly cropping up. Teachers, clergymen, druggists, architects, all read the publication issued in the interests of their profession. They must do so to keep up with the times.

The same applies to grocers and general merchants. They must not only read the best papers published in their interests but must also watch the advertisements closely. There they learn the rise and fall in prices; latest trade news and methods of buying, handling and selling goods, so that they may make the greatest profit. A doctor reads much that he already knows, so does a lawyer. So does a number of any of the other professions. So will a merchant. It is often the issue of the paper he misses that is worth dollars to him. His best and safest policy, therefore, is to subscribe for his trade paper.

The only exclusively grocery and general store paper is THE CANADIAN GROCER, issued weekly, subscription price $2.00 per year.

"KENT BRAND"

Canned Goods and Fine Mixed Pickles

—ARE—

The Standard Goods.

If your wholesale grocer does not handle these goods write direct to

The KENT CANNING AND PICKLING CO.,
Chatham, - Ont.

MELDRUM & DAVIDSON,

MERCHANT MILLERS,
PETERBORO',

MANUFACTURERS OF
Choice Winter Wheat and Manitoba

FLOURS

Mikado, White Lilly, Delight, Manitoba.

Feed of all kinds and Mixed Cars a Specialty. It will pay you to give trial order.

HALIFAX AGENT. - J. P. Cox.

Dominion Mills,

LONDON, ONT.

HEADQUARTERS FOR

OATMEAL

CORNMEAL, POT BARLEY,
SPLIT PEAS, ROLLED WHEAT,
AND ALL BREAKFAST CEREALS.

Write for Samples and Prices.

CARTLEY & THOMSON,
303 to 311 Talbot St.

The Ontario Produce Co'y.

Produce Brokers and Commission Agents,
70 COLBORNE STREET, TORONTO.

BUTTER
—AND—
EGGS

In good demand and prices improving.

Also solicit consignments of Cheese, Fish, Fruit, Potatoes.

IMPORTANT FACTS
ABOUT NOURISHING FOODS.

"OUR NATIONAL FOODS," put up in packages only, are not ordinary foods. They are prepared by the conversion of the starch into dextrine. THEY CONTAIN OVER DOUBLE THE NOURISHMENT THAT IS IN FLESH MEAT. A 4 lb. PACKAGE OF IRELAND'S DESICCATED WHEAT AT 25c. CONTAINS 30 GRAINS MORE NOURISHMENT THAN 10 lbs. OF BEEFSTEAK COSTING ABOUT $1.50. THINK OF THAT. People are beginning to find it out, when they ask now for Ireland's Desiccated Wheat in packages they mean it. The grocer need not say "we have it in bulk just as good," for the customer is at once suspicious, for we do not sell it in bulk. Sold by all first-class grocers and manufactured only by

The Ireland National Food Co., Ltd.,
TORONTO.

Canadian White Enamel Sign Co.,

Sole Agents for Caesar Bros.
The Most Durable Sign Letter.
4 Adelaide St. W., Toronto.

☞A responsible agent wanted in every town and city.

N. WENGER & BROS.,

AYTON, ONT.

- - MILLERS - -

(Hungarian Process)

BRANDS:
KLEBER, MAY BLOSSOM.

AGENTS:
J. L. SMITH & SON, - Montreal.
EPHRAIM ERB, - Halifax.

HODD & CULLEN

Roller Millers.

FLOUR

Manufactured "Hulgarian" System.

Our brands are

Classic,
Anchor,
White Frost,
Challenge,
Diadem,
Strong Bakers.

Heavy dealers in

Oats, Oatmeal, Beans,
Peas. Middlings, Bran.

Quotations by wire.

Address, STRATFORD, ONT.

EMBRO OATMEAL MILLS.

D. R. ROSS, - - EMBRO, ONT.

A CHOICE QUALITY OF

Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways. Have new machinery for the manufacture of Rolled Wheat and Graham Flour and will be pleased to have orders.

MONTREAL MARKETS—Continued.

are on the market an accumulation of earlier makes cannot fail to be a regular wet blanket. For Western dairy there is a disposition for business around 14c., but Western buyers have been paying a fraction more, and they have been doing most of the buying in consequence.

CHEESE.

This market has altered somewhat from what we noted last week. The buying fever has apparently burned itself out, while the lack of support from the Britishers is still the more argument for buyers. Factory men however seem stubborn about yielding to any decline, but the range of values in southern New York are a ruling factor when the English buyer is in his present indifferent temper for they are very much below ours more than the usual proportion. Statistically, though, the position is as strong as ever. Stocks on the 1st of July, in Liverpool, were only a mere bagatelle, not more than enough for a few days business on that market and very much below those of last year, while our shipments are 50,000 odd less than they were, and the decrease instead of pulling up has been added to during the last week; this, too, despite the large shipments to London and Bristol, the two markets which have been taking the bulk of the Canadian make this season, and despite all this buyers talk lower and as an actual fact the market has to be written a little off this week, the decline being equal to ⅛ to ¼c. Business though is small, and holders are more or less independent.

GRAIN.

The grain market continues very quiet, with the only movement to note, a small business in oats at somewhat lower prices. In wheat our prices are nominal, but it could not be laid down for less as bullers in Ontario are paying figures equal to them. The stocks in store compared with those of a week ago show a decrease of 30,999 bushels of wheat, 24,365 bushels of corn 32,370 bushels of peas, 11,180 bushels of barley and an increase of 7,407 bushels of oats. Compared with the corresponding date last year there is an increase of 358,760 bushels of wheat, 33,920 bushels of oats, and a decrease of 144,532 bushels of corn, 165,209 bushels of peas, 15,689 bushels of barley. We quote: No. 2 hard Manitoba, $1.10; to $1.12; No. 3 do., 99c; No. 2 Northern, $1.01 to $1.03; feed do., 62c. to 65c.; peas, 86c. per 66 pounds in store; 87c. afloat; Manitoba oats, 52½ to 53½c. Upper Canada do., 55½c. to 56½c. per 34 pounds; corn, 72c. to 75c. duty paid; feed barley, 60; good malting do., 65c. to 67c; rye, 83c. to 84c.

FLOUR.

This market shows a better feeling than a week ago the improvement having its inception last Friday when some enquiry was noted from the country This has led to some movement in car lots, and in addition to this the local demand is better. Enquiry for export is also noted buyers showing a disposition to meet sellers and this led to some shipments the most recent being some 2000 sox at 6d. advance. In consequence enquiries for ocean tonnage are brisk but space to Liverpool is very scarce and firm at 10s. The stock of flour in store shows a decrease of 267 barrels compared with a week ago and 4370 barrels compared with a year ago. We quote:—Patent spring, $5.75; patent winter, $5.30; straight roller, $5.00 to $5.15; extra, $4.50 to $4.80 superfine, $4.00 to $4.30; city strong bakers', $5.50; strong bakers', $5.25.

HALIFAX MARKET QUOTATIONS.

(Wholesale Selling Rates.)

HALIFAX, July 9, 1891.

BREADSTUFFS—We can only repeat what we said last week that this is waiting market. The general experience in our line of business is that June has been an exceptionally dull month, the trade only being from hand to mouth.

The crop prospects remain good on this side of the Atlantic, and have a depressing effect upon the market.

We reduce quotations considerably.

Manitoba highest grade patents, $6.00 to 6.25; High grade patents, $5.60 to 5.75; Good 90 per cent Patents, $5.30 to 5.40; Straight grade, $5.10 to 5.20; Superior extras, $4.80 to 5.00; Good seconds, $4.25 to 4.65; Graham flour, $4.90 to 5.10; Oatmeal, $6; Oatmeal rolled, $6.10; Kiln dried cornmeal, $3 to 3.60; Rolled wheat, $5.50; Wheat bran per ton, $19 to 20; Shorts per ton $26 to 27; Middlings $27.00 to 28.50; Cracked corn, $35; Ground oil cake, $34 to $35; Moulee, $30; Split peas, $4.40 to $4.50; White beans per busbel, $1.80 to 2; Pot barley per barrel, $3.90 to 4.10; Canadian oats, choice quality, 63c. to 65c.; Hay per ton, $11.75 to 13.

SUGAR.—For some time back the uncertainties about the sugar duties has been retarding business in groceries, as it is a leading line, inducing business in other lines, but now that this is removed a brisk trade is expected, especially as the reduction is tempting, and actual necessities alone will compel considerable business as stocks throughout the country in third hands are almost nil. The refineries have reduced their figures about two cents and the salesmen in them are kept busy from an early hour filling the orders that have been crowded in. The customs authorities are still in charge of the refineries, but are releasing refined sugars as they are inspected. It is said that the refiners have a large stock of refined sugar in bonded warehouses which under the new regulations will not have to pay duty. We note that a few days ago a city grocer offered 20 lbs. of granulated sugar for $1, and that another promptly went him one better by advertising that he would give 21 lbs. for that "almighty" piece of money.

Cut loaf, 5c.; Granulated, 4⅜c.; Circle A, 4⅛c.; White extra C, 4c.; Standard, 3¾c.; Extra yellow C, 3½c.; Yellow C, 3⅜c.

MOLASSES.— The molasses market has been quiet, the distributing demand being small. A cable from the Islands quoted 20c. as the first cost with a small supply offering, supplies being nearly exhausted. The new tariff regulations will have no effect here, as there is no stock under 40 test now here, and little if any is imported. A cargo which arrived at Montreal from Barbados last week was sold to a local firm at about 40c. per gallon.

Barbados, 40c.; Demerara, 35 to 38c.; Diamond N. 48c.; Porto Rico, 37 to 38c.; Trinidad, 34 to 35c.; Antigua, 34 to 35.

FISH.—Codfish, hard C. B., $5 to $5.50; Western shore, $4.50, $4.75 to $5; Bank $5 to $5.25. Arrivals have been small, and recent advices state that the Bankers are not doing much.

ST. JOHN, N.B., MARKETS.

ST. JOHN, N.B., July 9, 1891.

The holiday last week seemed to make trade more brisk than otherwise, as there was a good demand for all lines of groceries. Eggs are somewhat firmer with barely enough coming to supply the demand.

FLOUR.—There has been a steady demand for flour the past week, and prices have remained as when last quoted, though the tendency seems to be downward. Manitoba patents $6.15 to $6.20. Ontario high grade $5.65 to $5.70; Medium $5.45 to $5.50.

MEAL—Is still dull, and with but a limited quantity selling. The price is $3.40 to $3.50

SUGAR—The demand for sugar still keeps up, as the lower price has caused a much larger consumption. The ruling price is 3¾ to 3⅞c. for yellows and 4½ to 4⅝c. for granulated.

MOLASSES—One or two cargoes of molasses have arrived lately from Barbados, but the price remains unchanged, 38 to 40c.

FISH—Large codfish have been in good demand, though the market is well supplied with mediums, $4.25 to $4.40 for large, $3.90 to $4.10 for medium, pollock $2 to $2.10. Smoked herring are a little easier, 10 to 11c. is now asked.

EGGS.—Have been quite scarce and have advanced from 11 to 15c. which now seems the ruling price.

BUTTER—The demand has not been as large as the supply, consequently lower prices are being obtained which is from 15 to 18c.

POTATOES—Are selling readily at $2.

FEED—Still keeps scarce without any change in price.

RICE—Is selling at $3.65 to $3.75.

There will not be a baseball match at the coming Toronto grocers' picnic. At least the members will not challenge a team from any other association, as was at first intended. They went down to Victoria Park Monday and hired a team of Berkeley school boys to practice on. Among those on the grocers' team were Messrs. Clark, Booth, Mills, McCulloch, Saunders, Roberts and Binnie. The grocers went to the bat first. That was as far as any of them got, for they were put out in rapid succession. The boys then got to the bat and stayed there for the rest of the day. The association representatives are badly used up. The ex-president and the ball had a collision and his left eye is in a sling. All the others have spent most of their spare time since applying arnica, electric oil, and other remedies to their aching bodies.

The neglect to look after minute details in the factory is a source of great loss to many producers.

Credit is often too cheap and overbuying far too common. Don't be guilty of the one, and don't abuse the other.

A. H. BADGEROW. ALEX. H. DIXON.

The Badgerow, Dixon Bonded Vinegar

Manufacturing Co.,

79 and 81 Jarvis St., Toronto

Highest award, Toronto Exhibition.

DAVIDSON & HAY

Wholesale Grocers,

36 Yonge Street,

TORONTO, ONT.

WE ARE NOW PREPARED

To book orders for the undermentioned fine brands of Canadian packed canned Tomatoes, Corn and Peas, "Delhi," "Aylmer," "Simcoe," "Nelles," "A. C. Miller & Co.," "Boulter's," "Lakeport" and "Erie." Early buyers will likely do well this season.

Sloan & Crowther

WHOLESALE GROCERS,
59, 61 and 63 Front St. E.,
TORONTO.

MACKEREL

(In Kits)

H. P. ECKARDT AND CO

Wholesale Grocers,
3 FRONT ST. EAST, TORONTO.

Thos. KINNEAR & Co

Wholesale Grocers and Importers of
TEAS,
SUGARS,
COFFEES,

AGENTS FOR
Cherry's Irish Mustard, X.D.S.F.
This is superior to any other grade in the market. Try it.
47 Front St. E., - TORONTO.

WARREN BROS. & BOOMER,

IMPORTERS
AND
WHOLESALE GROCERS,
35 and 37 Front St. East,
TORONTO, ONT.

SUGARS, COFFEES AND TEAS, SPECIALTIES.

EDWARD ADAMS & CO.

ESTABLISHED 1846.
Wholesale Grocers and Importers of
TEAS,
SUGARS,
COFFEES,
TOBACCOS.
95 & 97 Dundas St., London, Ont.

BALFOUR & CO.,

IMPORTERS OF TEAS
—AND—
WHOLESALE GROCERS,
HAMILTON.

WESTERN ONTARIO AGENTS FOR
Cherry's Irish Mustard, X.D.S.F.
This is superior to any other grade in the market. Try it.

4000 Boxes

Sphinx Prunes
Ex the Jansen Estate, New York.
Prices away down.

SMITH & KEIGHLEY

WHOLESALE GROCERS
9 Front St. E., Toronto

THE "MONSOON" BRAND

—OF—

PURE INDIAN TEA

Is the brand to handle if you want to satisfy your customers with a fragrant and delicious tea.

Grown on the gardens of

STEEL, HAYTER & CO.,
Calcutta, London, Eng., and Toronto.

This celebrated brand of
CEYLON TEA
Is packed expressly for

J. W. LANG & CO.,

Wholesale Grocers,
TORONTO.

PERKINS, INCE & Co.,

41 and 43 Front St., Toronto.
IMPORTERS.

Just to hand:

NEW JAPANS

Our first shipment of new season's garden picked Japan Teas arrived this week.

Send for samples and quotations.

J. F. EBY. HUGH BLAIN.

LOBSTERS

1891

PACK.
First New Stock in the Market.

WRITE FOR QUOTATIONS.

EBY, BLAIN & Co.,

Wholesale Grocers,
FRONT AND SCOTT STS. TORONTO.

POINTS TO REMEMBER.

If you would write the kind of advertisements which are read be brief and concise. Try to see how little you can write rather than how much. But make the advertisement readable. I do not believe that disconnected sentences are readable. A great many advertis ments are constructed on this model :—

BLANK'S PIANOS.

FOR YEARS THE STANDARD.

Remarkable for delicacy of touch and tone.

Used and indorsed by the leading composers and musical experts abroad and at home.

I believe in arranging such statements in smooth, grammatical sentences. People are not used to the omission of verbs and conjunctions in their reading matter. Make it read straight ahead as though it had been prepared for the literary columns of a magazine, and see how much more attractive it will be to the eye as well as to the understanding.

Be original, but don't strain after originality. Don't confound eccentricity with genius. Long haired individuals, with no end of peculiarities, are sometimes tolerated on account of other merits, but eccentricity in itself does not constitute a desirable stock in trade. You had better leave the Powers style and other strongly individualized styles of advertising severely alone, as imitators generally get all of the faults, with few of the virtues, of those they imitate. Be natural.

Don't exaggerate. It doesn't pay in the long run. Because a great many advertisers exaggerate ought to be a good reason in itself why you should not follow in their footsteps. If you can once get the public to believe that you are more careful in your statements and more honorable in your dealings than your competitors a great deal has been accomplished. A lady remarked to me once, as she was looking over the dry goods announcements in the newspapers: "I never read so-and-so's advertisements any more." She had been attracted to their store several times by lying advertisements and was naturally indignant at being deceived. Thereafter she was deaf to anything they might say. The man who wrote those advertisements no doubt thought he was doing a big thing for his house in representing the goods at so much beyond their actual value. But it would have been better if he had never written anything. Advertising will not sell an article that does not possess real merit. All that has been claimed for advertising is that it will bring buyer and seller together. To effect a sale the seller must have something that suits the buyers. —Exchange.

Rivalry, open, fair, good natured and enterprising, is the life of business.

You can lose more than we do by not subscribing for this paper.

TORONTO RETAIL GROCERS' PIC-NIC.

The Pic-Nic Committee not being able to secure satisfactory arrangements with the various boat lines running to the Centre Island, have made definite arrangements to hold the Pic-Nic at Victoria Park on same date as previously arranged. The tickets are in the printer's hands and will be ready for distribution in a few days. The programme will be finally revised on Monday evening next. The Committee will meet at the close of the Association meeting and make the last revision. Return tickets are placed at 25c. by boat from Yonge street wharf for adults, with childrens' tickets at 15c. There will be a charge for admission to the grounds at the Queen street gates, but boat tickets secure admission from the wharf. The boys intend having a high old time. Seven donkeys being engaged for the competition.

No young man can possibly have mistaken his calling who finds in it what the world wants done.

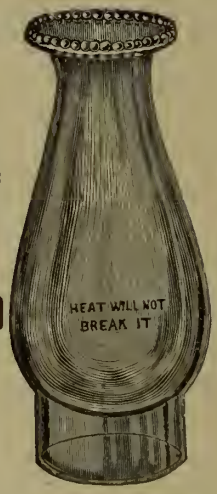
GURD'S Ginger Ale is guaranteed Superior to all others. Orders promptly attended to.

"THE GENUINE CHIMNEY"

A FULL LEAD Glass Chimney.

NICELY WRAPPED AND LABELLED

Write for Prices.



Cannot be Beaten for Design or Workmanship.

Done up in One-Half Gross Cases.

GOWANS, KENT & CO.,

Crockery, Glass and Lamp Goods Dealers,

Toronto and Winnipeg.

GOLD MEDAL AWARDED

Delhi Canning Co.,

Jamaica Exhibition.

WE are still at the front and propose staying there, the high standard of excellence for which our goods are noted will be fully maintained this coming season. When purchasing Canned Goods keep in mind the Maple Leaf Brand prepared by the Delhi Canning Co. Every can is honestly filled and perfectly reliable. Our fruits are noted for their high syrups and natural flavors.

Delhi Fruit and Vegetable Co.,

FACTORIES: DELHI AND NIAGARA.

STILL THEY COME!!!

POST OFFICE STORE, PENINSULA LAKE, 30th June, 1891.

GENTLEMEN,—Enclosed find one dollar for 3 dozen of your 5 cent packages of your "Barm Yeast. Send show card for store. Send freight or express to Huntsville Station, Muskoka, and oblige

Yours truly,
JOHN G. HENDERSON.

MAXVILLE, 22nd June, 1891.

DEAR SIRS,—I have tried a couple of boxes of your "Barm" Yeast and find it to be the best Yeast I have used for many years. It could'nt make nicer bread than I have done. It is so light and easy. I shall continue to use it. I have recommended it to several persons and I shall to all who use other Yeast.

Yours truly,
MARY I. STEWART.

Order a box from your wholesale grocer or send direct to

THE BARM YEAST MFG. CO.,

TELEPHONE 1920. 35 Wellington St: E., Toronto.

THE PELEE ISLAND WINE & VINEYARDS Co LIMITED

Brantford and Pelee Island } J. S. HAMILTON & CO'Y, BRANTFORD, ONT Sole Agents for Canada.

M. J. Woodward & Co.,

PRODUCERS OF CRUDE,

Manufacturers of

Illuminating Oils,
Lubricating Oils,
Paraffine Oils
and Wax, &c.

PETROLIA, - ONTARIO.

EDWARDS, CATCHPOLE & CO'Y

MANUFACTURERS OF

French Blacking,
Stove Polish,

Writing Inks and Mucilage.

33 Wellington East, Toronto.

J. A. Mathewson. S. J. Mathewson.
W. B. Mathewson. J. A. Mathewson, Jr.
Established 1834.

J. A. MATHEWSON & CO'Y,

IMPORTERS and WHOLESALE GROCERS.

Goods from First and Best Markets. Quality warranted. Full assortment. New Crop Japan Teas have arrived in quantity. Fine assortment and quality desirable. Orders carefully and promptly attended to.

Have claimed, and do claim, freedom to buy and sell anywhere without interference or hindrance from any quarter. No commercial or personal slavery.

202 McGill St., MONTREAL.

JACQUAND FRENCH BLACKING

PRICES

In cases of 6 gross each, assorted if necessary.

No.
2—$2 00 per gross.
3— 3 00 "
4— 4 00 "
5— 6 00 "

5 per cent. discount cash.

DAVID REA & CO., - 30 Hospital St. MONTREAL.

ESTABLISHED 1841.

W. H. Schwartz and Sons,

Coffees,
Spices,
Mustard.

HALIFAX, N.S.

JOHN PETERS & CO.,

General Commission Merchants and Brokers,

Halifax, N. S. and
Kingston, Jamaica, W.I.

Agents for The E. B. EDDY MFG CO., HULL, P. Q.

We are open to accept one or two more Agencies of first-class houses, either at Halifax or Kingston. We have a good connection and splendid storage facilities.

References: The Merchants Bank of Halifax.
The E. B. Eddy Mfg Co., Hull, P.Q.
The Mercantile Agencies.

The Norton Manufacturing Co.,

E. P. Breckenridge, Toledo, Pres. C. C. Warren, New York, Sec.-Treas.
Edwin Norton, Chicago, Vice-Pres. W. C. Breckenridge, Resident-Manager.

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

FRUIT, PAINT, LARD, BAKING POWDER, FISH AND LOBSTER CANS.

Capacity, fifty thousand cans per day.

Sole Agents in Canada for Norton Brothers "Solder Hemmed" Caps.

Inquiries and Correspondence Solicited.

HAMILTON, - ONT.

A. HAAZ & CO.,

Bonded Manufacturers of

Honey Dew, White Wine, Malt and Cider VINEGARS.

74 Bagot Street, - Kingston, Ont.

DO YOU SELL

"Peerless" Washing Compound. There is nothing equal to it. It will pay you a handsome profit. Your customers will like it. Address

Pure Gold Manufacturing Co.,
31 Front Street East, Toronto.

Todhunter, Mitchell & Co.

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS. :: TORONTO.

WE are in receipt of a large and varied assortment of Library, Hall and Piano Lamps.

Values are far ahead of previous years

Inspect before placing orders and save money.

R. TEW & CO.,

Importers of

CROCKERY, GLASSWARE, CHINA, LAMP GOODS, ETC,

10 FRONT ST. East,

(Adjoining Board of Trade Building.)

SALES MADE OR PENDING.

W. R. Dunn, general merchant, Matsqui, B. C., has sold out to Thomas Kearney.

The stock in the estate of A. L. MeKechnie, general merchant, Mount Forest, Ont., is advertised for sale by auction on the 14th inst.

PARTNERSHIPS FORMED AND DISSOLVED.

Aubin & Thibault, provision dealers, etc., have dissolved.

Young, Bickle & Co., general merchants, Nanaimo, B.C., have dissolved, James Young succeeding.

REMOVALS AND DEATHS.

Lovekin Hilton, general merchant, Barton, N.S., is dead.

F. C. Kirkham, general merchant, West Hill, Ont., has been succeeded by A. T. Elliott.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

H. Larose, grocer, Montreal, has assigned.

Ebenezer Brown, grocer, Ottawa, is offering to compromise.

David Courchene, general merchant, L'Avenir, Que., has assigned.

Demand of assignment has been made of Perras Feinglass, trader, Montreal.

Roberge & Frere, general merchants, Black Lake, Que., have compromlsed.

Chas. I. Keith & Co., general merchants, Butternut Ridge, N. B., have assigned.

Mrs. R. Sullivan, general merchant, Coteau Landing, Que., is offering to compromise.

Mr. Robert Martin, the manager of Messrs. G. F. and J. Galt's branch in Winnipeg received a letter by the s. s. Empress of Japan from Mr. Herbert Galt, who left on the Empress of India to establish a branch office in Japan. Mr. Galt is quite well, and is located in Shanghai. Messrs. Galt did not receive a very large shipment of tea by this steamer, but they have some heavy consignments coming on the ship J. B. Walker, which sailed from Yokohama on June 6th—Vancouver News Advertiser.

BUSINESS CHANCES.

GENERAL STORE TO LET. IMMEDIATE possession. Good front. Best stand in the village. Low rent. Apply J. K. Falconbridge, Richmond Hill. 30

FOR SALE—One of the finest premises in London for groceries, flour and feed business. Prominent corner, building 26x90, 3 stores with 80 feet cellar. For particulars address F. Barnard, owner, 609 Dundas St., corner Adelaide St., London, Ontario.

SAPOLIO Is a solid handsome cake of SCOURING SOAP Which has no equal for all cleaning purposes except the laundry. It will clean paint, make oil cloths bright and give the floors, tables and shelves a new appearance. It will take the grease off the dishes, and off the pots and pans. It scours the knives, the wash basin, bath tub, even the greasy kitchen sink. It brightens all metals except silver or gold. If you have not sold it yet, send your order at once to

EMIL POLIWKA & Co.
36 Front st., East, Toronto, Ont.
Dominion Agents.

Commercial Travellers.

To any traveller who will send us one new subscriber for three months we will send all the back numbers of the paper containing "Drum Taps." A most entertaining sketch of a week spent on the road by a well-known American Traveller.

BROKERS

—AND—

COMMISSION MERCHANTS

IN CANADA

Open to receive an agency for a British House not now represented here, give references.

Address, J. B., care this paper.

TANGLEFOOT

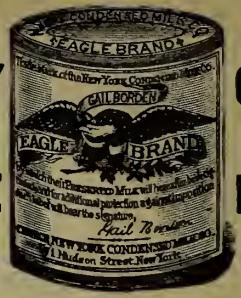
STICKY FLY PAPER

Price 65c. per box. Each box contains 25 double sheets of Tanglefoot and one 5c. Holder (26 five cent articles.

Trade mark registered in Canada.

Sold by all large wholesale druggists in Canada,

O. & W. THUM, Grand Rapids, Mich.

BUY  ONLY THE BEST

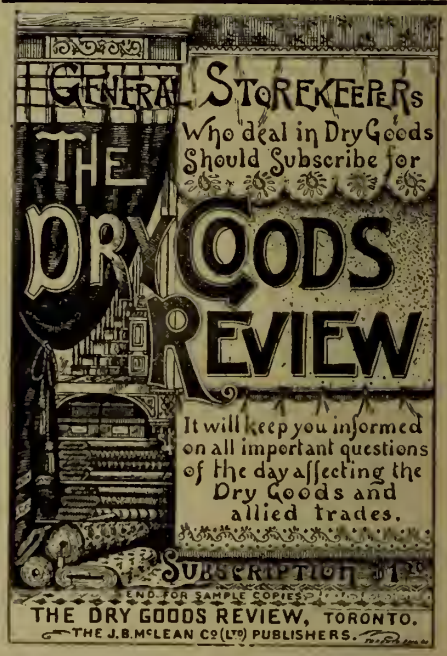
THE GAIL BORDEN Eagle Brand Condensed Milk

Has maintained its high reputation for ABSOLUTE PURITY for over a QUARTER OF A CENTURY.

AS A FOOD FOR INFANTS IT HAS NO EQUAL.

FOR SALE BY

Grocers and Druggists Everywhere.


GENERAL STOREKEEPERS
Who deal in Dry Goods
Should Subscribe for
THE DRY GOODS REVIEW
It will keep you informed on all important questions of the day affecting the Dry Goods and allied trades.
SUBSCRIPTION $1.00
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THE DRY GOODS REVIEW, TORONTO.
THE J.B. McLEAN Co (LTD) PUBLISHERS.

DRINK SYDNEY GIBSON'S COCOA

REFRESHING-NOURISHING

JOHN TAYLOR & Co's WHITE ROSE AND LILAC BLOSSOM PERFUMES.

ORDER IVORY BAR SOAP

The embodiment of Strength.

Johnston's Fluid Beef

—IMPARTS—

ROBUSTNESS, LUSTINESS, VIGOR.

An invaluable means of developing firmness of muscle, power of endurance, and general healthfulness.

W. G. A. LAMBE & CO.,

Commission Merchants,

TORONTO.

AGENTS FOR

The St. Lawrence Sugar Ref'g Co., Montreal.

The British America Starch Co., Brantford.

WRIGHT & COPP,

Importers and Manufacturers Agents, Grocers' Specialties.

40 Wellington St. East, Toronto.

We wish to draw special attention to Van De Veer and Holmes' Celebrated Æ Biscuits, New York:

ALMOND DROPS.
ALMOND BAR.
Æ CREAMS.
COCOANUT MACAROON.
GINGER SNAPS.
RIFLE NUTS.
VANILLA, ORANGE, CHOCOLATE, ETC., BARS.
VANILLA CRISPS.

These Bisouits are of exceptional quality and prices extremely moderate, also
T. D. MILLAR'S ROYAL PARAGON CHEESE IN JARS.

Correspondence Solicited.

ORIENT MILLS.

SINCLAIR, HOOD & CO.,

(SUCCESSORS TO W. A. BRADSHAW & CO.)

Importers and Manufacturers of

Coffees,
Spices,
Mustards,

CREAM OF TARTAR, BAKING POWDERS, FLAVORING EXTRACTS, ETC.

48-50 Lombard Street, Toronto.

MATCHES

MATCHES

1845 THE 1890

E. B. EDDY

MANUFACTURING COY'S

ARE THE BEST.

Long Established.

Unsurpassed.

FULL COUNT

Made well on Honor. Sell well on Merit.

FACTORIES AT HULL, CANADA

COFFEE MILLS

CHEESE CUTTERS. BEEF SLICERS.
Scales, Scoops and Funnels.

GEO. SPARROW & CO.,
33 Colborne St., Toronto, Ont.

Chivers' Carpet Soap

For cleansing and restoring carpets. Warranted to take out grease or ink, and restore the colors. Likewise in all woolen fabrics

Chivers' Disinfectant Cloth Soap

Will clean all kinds of cloth, removing grease, ink, etc., restoring the colors like new. For price. etc., address

J. H. WALKER,
Alma, Ont.

ADAMS & SONS'

TUTTI-FRUTTI

CHEWING GUM.

The fastest seller the trade handles to-day

Other Staple Brands:

Bo-Kay, Sappota, Magic-Trick, etc., etc. See our price list page 21.
Send to Adams & Sons, 23 Church St., Toronto, Ont., for beautiful advertising matter.

GROCERS should try our two new lines, CHOCOLATE ICING and CHOCOLATE PUDDING, packed in two four dozen cases, either straight or assorted.

F. W. Schwartz, Halifax, N.S.
Agent for Maritime Provinces

The Cowan Cocoa and Chocolate Co. L'd, Toronto.

TO THE TRADE

—IN—

Canned Goods.

We are making all arrangements for this season's pack—and enlarging our factory considerably—Thanks for last season's trade and soliciting this year's.

Faithfully yours,

D. W. DOUGLAS,
St. Johns, P.Q.

For reliable brands of cut smoking and chewing Tobaccos use the following:

CUT SMOKING:
OLD FLAG.
GOLD FLAKE.
HAND MADE.

FINE CUT CHEWING:
GOLDEN THREAD. GLOBE.
VICTORIA. HIGH COURT.
JERSEY LILY.

MANUFACTURED BY

THE GLOBE TOBACCO WORKS CO., OF LONDON, Ltd.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, July 9, 1890.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

	Per doz
Dunn's No. 1, in tins	2 00
" " 2, in tins	75
Cook's Gem, in 1 lb pkgs	$1 75
" " 7 oz "	85
" " 2 oz "	40
" " 5 lb. tins	65
" " bulk, per lb	12
	Per doz.
Empire, 5 dozen 4 oz cans	$0 75
" 4 " 8 "	1 15
" 2 " 16 "	2 00
" ¼ " 5 lb cans	9 00
" bulk, per lb	15

COOK'S FRIEND.

(In Paper Packages.)	Per doz
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, ½ "	14 00
Ocean Wave, ¼ lb, 4 doz cases	75
" ½ lb, 4 "	1 30
" No. 1, 2 "	1 90
" 1 lb, 2 "	2 20
" 5 lb, ½ "	9 60

BISCUITS.

	Per lb
Arrowroot	$0 11½
Abernethy	9
Ginger Nuts	11½
New York Fruit	15
People's Mixed	11
Pilot Family	6
Snowflake	11½
Niagara	15
Soda	6½
" 3 lb "	21
Sultana	11½
Oyster crackers	7
Milk biscuit	9½
Butter crackers	6½
Tea	11½
Wine	9
Wine, sweet	9

BLACKING.

Day & Martin's, pints, per doz	$3 20
" ½ "	2 10
" ⅓ "	1 10
Spanish, No. 3	4 50
" " 10	9 00

EDWARDS, CATCHPOLE & CO'S

No. 1 per gross	9 00
No. 2 do	4 50
No. 3 do	3 60

JACQUAND FRENCH BLACKING.

No 2 per gross	2 00
No 3 "	3 00
No 4 "	4 00
No 5 "	6 00

BLACK LEAD.

Reckitt's Black Lead, per box... 1 15
Each box contains either 1 gro., 1 oz.; ½ gro., 2 oz., or ¼ gro., 4 oz.

TELLIER, ROTHWELL & CO'S.

Royal Black Lead, per gross..... $1 80

F. F. DALLEY & CO.

	Per gross.
Silver Star Stove Paste	9 00

Packed in fancy wood boxes, each box contains 3 doz.

EDWARDS, CATCHPOLE & CO'S

Crown Polish, No. 1, per gross	9 00
" " No. 2, "	4 80

BLUE.

Reckitt's Pure Blue, per gross.. 2 10

TELLIER, ROTHWELL & CO'S.

Parisian Square Blue, per lb..13 to 14c

BROOMS.

		Per doz.
Carpet	4 strings	2 90
X Parlor	2 "	2 65
Louise	3 "	2 65
1 Gem	4 "	3 25
2 "	3 "	2 65
3 "	2 "	2 20
4 "	2 "	1 95
O Hurl	4 "	2 65
"	3 "	2 35
2 "	3 "	2 05
3 "	3 "	1 70
OK "	2 "	1 35
Hvy Mill	4 "	3 70

CORN BROOMS.

CHAS. BOECKH & SONS. per doz

X Carpet,	4 strings, net			$3 20
2	"	4	" "	2 90
3	"	3	" "	2 65
XXX Hurl		4	" "	2 60
1X	"	4	" "	2 40
2X Parlor		4	" "	2 25
3	"	3	" "	1 95
4	"	3	" "	1 70
5	"	2	" "	1 30
Girls "	2	"	"	1 50
Railway	4	"	"	3 00
Ship	4	"	"	4 00
2 Cable	2 wire bands, net			3 00
3 "	3 "	"		4 00
1 Hearth	2 strings, net			1 75
2 "	2 "	"		1 50
3 "	1 "	"		1 20
4 "	1 "	"		1 00

CANNED GOODS.

	Per doz	
Apples, 3's	$....	$1 15
" gallons	....	3 25
Blackberries, 2	2 00	2 10
Blueberries, 2	1 25	1 40
Beans, 2	0 95	1 10
Corn, 2's	1 10	1 25
" Special Brands	1 30	2 10
Cherries, red pitted, 2's	2 25	2 40
Peas, 2's	1 40	1 50
Pears, Bartlett, 2's	2 00	2 25
" Sugar, 2's	....	1 70
Pineapple, Baltimore	2 40	2 50
" Bahama	2 90	3 00
Peaches, 2's	2 40	2 50
" 3's	3 50	3 60
" Pie, 3's	1 60	1 65
Plums, Gr Gages, 2's	2 00	2 10
" Lombard	2 00	2 10
" Damson Blue	1 90	2 00
Pumpkins, 3's	0 90	1 00
" gallons	3 00	3 25
Raspberries, 2's	2 45	2 50
Strawberries, choice 2's	2 25	2 40
Succotash, 2's	1 50	1 65
Tomatoes, 3's	1 55	1 60
Finnan haddies	.....	1 50
Lobster, Clover Leaf	.....	2 75
" Other brands	2 10	2 25
Mackerel	1 15	1 25
Salmon, 1's	1 40	1 55
" white	1 10	1 25
Sardines Albert, ¼'s tins		10½, 11½
" " ½'s "		15, 18
" Martiny, ¼'s "		10 10½
" " ½'s "		18, 19
" Other brands, 9¾,		11, 16, 19
" P & C, ¼'s tins		23, 25
" " ½'s "		33, 36
" Amer, ¼'s "		6½, 8
" " ½'s "		9, 11

JAMS AND JELLIES.

Jams.
Gooseberry
Strawberry
Black Currant.
Red Currant.
Green Gage
Apricot
Raspberry
Damson
Plum
Red Currant and Raspberry

1 lb. white pots, 4 doz. assorted, per doz. $2.35.

Jellies. Red Currant, 1 lb. white. $2.75
Black Currant, 1 lb. white 2.75

DELHI CANNING CO.

Jams assorted, 1's	2 35
Jellies, 1's	2 25

CANNED MEATS.

Comp. Corn Beef	1 lb cans	$1 70 $1 75
" "	2 "	2 75 2 80
" "	4 "	5 00 5 15
" "	6 "	8 75 9 25
" "	14 "	20 00 21 00
Minced Collops,	2 lb cans	2 80
Roast Beef	1 "	1 60
"	2 "	2 75 2 80
"	4 "	5 85
Par Ox Tongue,	2½ "	$8 50 8 75
Ox Tongue	2 "	8 25 8 50
Lunch Tongue	1 "	3 25
"	2 "	5 75 6 25
English Brawn.	2 "	2 75 2 80
Camb. Sausage.	1 "	2 50
" "	2 "	4 00
Soups, assorted.	1 "	1 35
" "	2 "	2 25
Soups & Boulli..	2 "	1 80
" "	6 "	4 50

Potted Chicken, Turkey, or Game, 6 oz cans 1 50
Potted Ham, Tongue or Beef, 6 oz cans 1 35
Devilled Tongue or Ham, ½ lb cans 1 35
Devilled Chicken or Turkey, ½ lb cans 2 25
Sandwich Ham or Tongue, ½ lb cans 1 50
Ham, Chicken and Tongue, ½ lb cans 1 50

MINCE MEAT.

BRYANT, GIBSON & CO.'S—TORONTO.

Mince Meat, ½ gal glass jars, $9 50
Ditto, 25 and 40 lb pails, per lb. 12½c

J. H. WETHEY'S—ST. CATHARINES.

Condensed, per gross, net..... $13 50

CHEWING GUM.

ADAMS & SONS.

		To Retailers.
Tutti Frutti,	36 5c bars	$1 30
Bo-Kay (new)	150 pieces	1 00
Sappota,	150 "	1 00
Magic Trick,	115 "	0 85
Black Jack,	115 "	0 85
Red Rose,	115 "	0 85
Sweet Fern,	230 "	0 85
Adams' N.Y. Gum,	200 "	0 50
Caramel Tolu,	72 "	0 40
New Fruit Asst.,	115 " new	0 75
Puzzle Gum	115 "	0 75
Oolah " "	115 "	0 75

NOW is the time to advertise in and subscribe for THE CANADIAN GROCER. You receive better value for your money than in any other journal in the Dominion.

Prices Current, Continued—

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO.S.

Chocolate—	Per 1b.
French, ¼'s....6 and 12 lbs .	0 30
Caraccas, ¼'s..6 and 12 lbs..	0 35
Premium, ½'s..6 and 12 lbs...	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs .	0 24
Sticks, gross boxes, each...	1 00
Cocoa, Homœopat'c,¼'s, 8 & 14 lbs	30
" Pearl " " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs.....	18

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma.....per 1b	$0 30
Mott's Prepaired Cocoa.....	28
Mott's Homœopat'c Cocoa(¼s)	32
Mott's Breakfast Cocoa.....	40
Mott's Breakf. Cocoa(in tins)	40
Mott's No. 1 Chocolate.....	35
Mott's Breakfast Chocolate...	28
Mott's Caracas Chocolate.....	40
Mott's Diamond Chocolate....	22
Mott's French-Can. Chocolate	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibbs.....	30
Mott's Cocoa Shells.....	5
Mott's Vanilla Chocolate stick	22&24
Mott's Pure Confec Chocolate	22c—38
Mott's Sweet Confec. Choc.	21c—30

OOWAN COCOA AND CHOCOLATE CO.

Cocoas—	
Hygienic, 1, ½, ¼ lb. boxes	70, 75
Iceland Moss ¼lb in 12lb boxes	35
Soluble (bulk) 15 & 30 lb bxs...	18, 20
Soluble (tins) 6 lb and 12 lb....	20
Cocoa Nibs, any quantity ...	30, 35
Cocoa Shells, any quantity...	05
Cocoa Essence.....per doz	1 40
Chocolates—	
Mexican, ¼, ½ in 10 lb bxs	30
Queen's Dessert, "	40
Vanilla "	35
Sweet Caracas "	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross...	00
Pure Caracas (plain) ¼, ½ lbs	40
Royal Navy (sweet) "	30
Confectioners', in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

WALTER, BAKER & CO'S

Chocolate—	
Pre'um No. 1, bxs. 12 & 25 lbs each	34
Baker's Vanilla in bxs 12 lbs each	47
Caraccas Sweet bxs 6 lbs each, 12 bxs in case.....	30
Eagle, sweet & spiced, bxs 12 lbs each	28
Vanilla Tablets, 416 in box, 24 bxs in case, per box.....3	65
Spanish Tablets, 100 in box, 12 bxs in case.....3	00
German Sweet Chocolate—	
Grocers' Style, in cases 12 boxes, 12 lbs each	21
Grocers' Style, in cases 24 boxes, 6 lbs each	21
48 Fingers to the lb., in cases 12 bxs 12 lbs each.....	21
48 Fingers to the lb., in cases 24 bxs 6 lbs each	21
Cocoa—	
Pure Prepared boxes, 12 lbs each	35
Cracked, boxes, 20 lbs each, 1 lb and assorted papers.....	27
Cracked, in bxs, 12 lbs., each, ½ lb. papers	27
Cracked, in bags, 6, 10 & 25 lbs each	27
Cocoa and shells, 12s and 25s.....	24
Breakfast Cocoa—	
In bxs, 6 & 12 lbs., each, ½ lb. tins	39
In boxes, 12 lbs., each, 1 lb. tins, decorated canisters.....	42
Broma—	
In boxes, 12 lbs., each, ½ lb. tins.....	36

GIBSON & GIBSON'S

	per 1b
Sydney Gibson's Cocoa, ¼s	0 30
Dr. Clarke's Cocoa, ½'s and ¼'s, tins	0 45
Soluble Cocoa bulk in boxes	0 18
Prepared do " ...	0 22
Sydney Gibson's Chocolate, ¼s. and ⅛s	0 30
Gibson's Rock do ½s.....	0 30
Dr. Clarke's do ¼s.	0 30
Confectioners' Pure Chocolate 10 lb. blocks	0 30
Vanilla choc. sticks, per gross...	1 00
	per doz
Gibson's Icina, ½s. 2 doz. in case.	1 35
Gibson's Icina, 1lb 2 " "	2 30

COFFEE.

GREEN

	c. per 1b.
Mocha.....	32, 35
Old Government Java.....	30, 33
Rio.....	21, 22½
Plantation Ceylon.....	29, 31
Porto Rico.....	24, 28
Guatamala..	24, 26
Jamaica.....	22, 23
Maracaibo	24, 26

WHOLE ROASTED OR PURE GROUND. ELLIS & KEIGHLEY'S.

	c. per 1b
Java.....	33, 34
Java and Mocha.....	34, 36
Plantation Ceylon.....	...35
Arabian Mocha	...37
Santos.....	28, 28
English Breakfast.....	16, 24
Royal Dandelion in 1 lb tins..	...26

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend.....	...33
Our Own "	...31
Laguayra "	...29
Mocha and Java.....	32, 33
Java, Standard.....	...33
" Old Government.....	30, 32
Arabian Mocha.....	36
Santos	...28

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs.....	36
Standard Imperial in sealed tins, 25 and 50 lbs.....	32
Standard Blend in sealed tins, 25 and 50 lbs.....	33
Ground, in tins, 5, 10, 15 and 25 lbs.....	20, 30
Say's Parisien, in ½ and 1b tins	30

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	$0 75
" " " " 1, 1½ oz....	1 25
" " " " 2, 2 oz.....	1 75
" " " " 3, 3 oz.....	2 00

FLOUR AND MEAL.

	per bbl.	
Flour, Manitoba Patent..	5 80	5 90
" Ontario patents....	5 00	5 50
" Straight Roller	4 75	4 85
" Extra.....	4 40	4 50
" Low grades	2 50	4 00
" Strong bakers'....	5 50	5 60
Oatmeal, standard, bbls	....	5 75
" granulated, "	....	5 90
" rolled "	.....	5 90
Rolled Oats	....	5 90
Bran, per ton.....	15 00	15 50
Shorts	19 90	20 00
Cornmeal	4 00	4 40

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz.	
Cases, No. 1, 2 oz tins.....	$2 75	$3 00
" No. 2, 4 oz tins.....	4 50	5 00
" No. 3, 8 oz tins.....	8 00	8 75
" No. 4, 1 lb tins.....	12 60	14 25
" No. 5, 2 lb tins.....	25 00	27 00

FRUITS.

FOREIGN.	c. per 1b.	
Currants, Provincial, bbls...	6½,	6½
" " ½ bbls	6⅝,	6⅝
" " cases	...	6⅝
" Filiatras, bbls....	6½,	6⅝
" ½ bbls ...	6⅜,	6½
" cases ..	6½,	6⅝
Patras, bbls.....	6⅞,	7
" ½ bbls.....	7,	7⅛
" cases.....	7½,	7⅜
" Vostizzas, cases.	8,	9½
" ½ cases	8½,	9¾
" 5-crown Excelsior (cases).....	9½,	10
" ½ case....	9⅝,	9⅝
Dates, Persian, boxes, ...	5¾	6
Figs, Elemes, 14 oz., per box	...	10
" 10 lb boxes	12½	13
" 20-lb "	15	16
" Seven-Crown	...	18
Prunes, Bosnia, bags	7¾	8
" cases, ...	7	8
Raisins, Valencia, off stalk,	4½	5½
Selected	7½	8
Layers	8½	9
Raisins, Sultanas.....	16,	18
" Eleme	7½	8
" Malaga:		
London layers	2 70	3 00
Loose muscatels	2 35	2 75
Imperial cabinets	3 25	3 50
" qrs., flat.	.....	1 00
Connoisseur clusters	4 00	4 25
Extra dessert "	4 75	5 00
" " qrs.	.....	1 50
Royal clusters	6 00	6 50
Fancy Vega cartoons	.....	2 75
Black baskets	4 00	4 25
" qrs	1 30	1 35
Blue "	4 75	5 00
" qrs	1 50	1 60
Fine Dehesas	7 00	7 25
" qrs	2 00	2 25
Lemons, Palermos	.....	6 00
" Messina.....	5 50	6 00
Oranges, Floridas	....	....
" Messinas	4 00	4 50
" Mediter'n sweets	5 00	5 50

DOMESTIC.

Apples, Dried, per 1b	0 07¾	0 08½
do Evaporated.....	0 12	0 13½

GLASSWARE.

TAYLOR, SCOTT & CO.

	c. per doz
Lamp Chimneys, O.....	32
" " A.....	35
" " B.....	45

GRAIN.

Wheat, Fall, No. 2, ...	1 05	1 06
" Red Winter, No. 2	1 04	1 05
" Spring, No. 2	....	1 04
" Man Hard, No. 1..	.....	.....
" " No. 2..	....	1 10
Oats, No. 2, per 34 lbs.....	...	52½
Barley, No. 2, per 48 lbs...	50	51
" No. 3, extra.....	55	56
" No. 3.....	50	55
Rye.....	80	81
Peas.....	75	76
Corn.....	...	67

HAY & STRAW.

Hay, Pressed, "on track	10 50	11 50
Straw Pressed, "	5 00	7 00

LARD.

"FAIRBANK'S" REFINED COMPOUND.

In Butter Tubs.....	.....	0 08½
Fancy "	.....	0 09
3-hoop pails	0 09	0 09½
60 lb. cases of 3 lb., 5lb., and 10 lb. tins, per lb	.....	0 10

MUSTARD.

ELLIS & KEIGHLEY'S.

	cts
Durham, Fine, in ¼ and ½ lb tins per lb	25
" Fine, in 1 lb jars.....	22
" Fine, in 4 lb jars.....	70
" Ex. Sup., in bulk, per lb.	30
" Superior, in bulk, per lb	20
" Fine, " "	15

OOLMAN'S AND KEEN'S

In 4 lb jars.....	75
In 1 lb jars.....	25
D. S. F., in tins, per lb	41
" in ½ lb tins.....	42
" in ¼ lb tins, per lb.....	44
D. F. in ½ lb tins, per lb	26
" ¼ " "	28

NUTS.

	per lb.	
Almonds, Ivica	14	15
" Tarragona..... ...	15	16
" Formigetta..... ...		...
Almonds, Shelled Valencias ...		...
" " Jordon.	45,	55
Brazil.....	12	13
Cocoanuts, per 100		6 00
Filberts, Sicily..... ...		11
Filberts, Oblong	11	11½
Peanuts, roasted	12,	13
" green	9	10
Walnuts, Grenoble	17	18
" Bordeaux	12,	13
" Naples, cases		...
" Marbots..... ...		13½
" Chilis	12	13

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO PICKLES.

John Bull, mixed, in bulk	$0 60
" Chow Pic'le, in b'lk	65
" Mixed & Chow-Chow pts	2 15
" Mixed & Chow-Chow qts	3 25
" " " 16 g.	1 90
Horse Radish, bottles, per doz	2 25

MARSH MALLOW The Toronto Biscuit and Confectionery Co. are making the finest Mallow in Canada, put up in small tin boxes and in bulk; also CHOCOLATE MALLOW. Send for sample order. Nothing like these goods ever before manufactured.—7 FRONT ST. E., TORONTO.

Prices current, continued—

SAUCES.

John Bull, kegs, per gal	1 25
" ½ pt. bottles, per doz.	
" ¼ pt. bottles, per doz	
(acccrding to quantity) 90c to	1 00
Devonshire Relish, kegs p. gal	1 75
" " ½ pt, bottles, per doz	1 25
Niagara Tomato, kegs. per gal	1 25
" " Reputed pints	1 25

Terry's Candied Peels.	c. per peels
Lemon, 7 lb boxes	16
Orange, "	18
Citron "	30

CROSS & BLACKWELL'S.

Pickles, all kinds, pints, per doz	3 25

LEA & PERRIN'S. per doz.

Worcester Sauce, ½ pts	$3 60
" " pints	6 25
	$3 75
	6 50

LAZENBY & SONS.

	Per doz
Pickles, all kinds, pints	3 25
" " quarts	6 00
Harvey Sauce—genuine—hlf. pts	3 25
Mushroom Catsup " "	2 25
Anchovy Sauce " "	3 25

PRODUCE.

DAIRY.

	Per lb	
Butter, creamery, rolls	$0 22	$0 23
" " tub	0 20	0 21
" dairy, tubs, choice	0 12	0 15
" " medium	0 10	0 12
" low grades to com.	....	....
Butter, pound rolls	0 15	0 16½
" large rolls	0 12	0 14
" store crocks	0 12	0 14
Cheese	0 09	0 10

COUNTRY

Eggs, fresh, per doz	....	0 13
" limed	....	....
Beans	1 60	1 80
Onions, per bbl	....	4 00
Potatoes, per bag on tr'k	1 10	1 15
Hops, 1889 crop	0 15	0 18
" 1890 "	0 35	0 38
Honey, extracted	0 08	0 10
" section	0 14	0 16

PROVISIONS.

Bacon, long clear, p lb.	0 07¾	0 08½
Pork, mess, p. bbl	15 50	16 00
Hams, smoked, per lb	0 11	0 11½
" pickled	....	....
Bellies	0 10	0 10½
Rolls	0 08½	0 09
Backs	....	0 10
Lard, Canadian, per lb.	0 09½	0 10
Hogs	6 25	6 50
Tallow, refined, per lb.	0 05	0 05½
"rough, "	....	0 02

RICE, ETC.

	Per lb
Rice, Aracan	3¾, 4c
" Patna	4½, 5½
" Japan	5, 5½
" extra Burmah	3⅞, 4
Grand Duke	6¾, 7½
Sago	4¾, 5½
Tapioca,	5⅞, 6½

SPICES.

GROUND.

	Per lb.	
Pepper, black, pure	$0 20	$0 22
" fine to superior	12	18
" white, pure	32	35
" fine to choice	25	30
Ginger, Jamaica, pure	25	27
" African, "	..	18
Cassia, fine to pure	18	25
Cloves, " "	25	40
Allspice, choice to pure	12	16
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure.	30	35
Cream of Tartar, fine to pure	25	37

STARCH.

EDWARDSBURGH STARCH MFG. CO. MONTREAL.
BRITISH AMERICA STARCH CO BRANTFORD.

	c. per lb.
No. 1 Laundry, 4 lb cartoons	5½c
Canada Laundry	4½
Silver Gloss, crates	6¾
Lily White, crates	6¾
Silver Gloss, 1 lb chromos	6¾
Lily White, 1 lb chromos	6¾
Satin, Starch 1 lb chromos	7½
Brantford Gloss, 1 lb chromos	7½
No 1 Laundry, barrels & halves	4½
No 1 Prepared Corn	7½
Canada Corn	6¾
Challenge Corn	6¾
Rice Starch, 1 lb	9
Cube, 1 lb	7½

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40-lb boxes. 1, 2, and 4 lb. pack'g's	8
36-lb boxes, 3 lb. packages	8
12-lb "	8½
38 to 45-lb boxes	8
Silver Gloss Starch—	
40-lb " 1, 2 and 4 lb packages.	9
40-lb " ½ lb package	9½
40-lb " ¼ "	10
40-lb " assorted ½ and ¼ lbs	9½
6-lb " sliding covers	9½
38 to 45 lb boxes	9
Oswego Corn Starch—for Puddings, Custards, etc.—	
40 lb boxes, 1 lb packages	8½
20 " "	8½

SUGAR.

	c. per lb
Granulated, 15 bbls or over	5
less than 15 bbls	5⅛
Paris Lump, bbls and 100 lb. bxs	5⅜
" " 50 lb. boxes	5⅜
Extra Ground, bbls	5¼
" " less than a bbl.	6⅛
Powdered, bbls	5¼
" less than a bbl	6⅛
Extra bright refined	4¾
Bright Yellow	4¼
Medium "	4⅛
Brown	...
Raw Jamaica, in bags	None

SYRUPS AND MOLASSES.

SYRUPS.

	Per lb. bbls.	½ bbls
Redpath's "M"	3 00	None
"M" pails	1 40	1 50
Redpath's "B"	.....	None
" "VB"	3¼	3¼
" Extra V.B	3¼	3⅜
" Ex. Sup	3⅜	3½
" XXX Sup.	3½	3⅝
Corn Syrup	.....	None

MOLASSES.

	Per gal.	
Trinidad, in puncheons	0 38	0 40
" bbls	0 40	0 42
" ½ bbls	0 42	0 44
New Orleans, in bbls	0 48	0 65
Porto Rico, hdds	0 38	0 45
" barrels	0 42	0 47
" ½ barrels	0 44	0 49

TEAS.

GREENS.

Gunpowder—	Per lb
Cases, extra firsts	42, 50c
Half chests, ordinary firsts	22, 38
Cases, sifted, extra firsts	42, 50
Cases, small leaf, firsts	35, 40
Young Hyson—Moyunes	
Half chests, ordinary firsts	22, 38
" " seconds	20, 22
" " common	18, 20

PING SUEYS.

Half chests, firsts	28, 32
" " seconds	20, 22
Half Boxes, firsts	28, 32
" " seconds	20, 22

JAPAN.

Half Chests—	
Choicest	38, 40
Choice	32, 36
Finest	28, 30
Fine	25, 27
Good medium	22, 24
Medium	19, 20
Good common	18, 19
Common	16, 17
Nagasaki, ½ chests Pekoe	20, 22
" " Oolong	17, 18
" " Gunpowder	18, 20
" " Siftings	8, 12½

CONGOUS.

Half chests, Kaisow, Moning	62, 55
Caddies and half chests	15, 50
Cadies, Pakling and new makes	18, 50

SCENTED ORANGE PEKOE

Boxes, Foochow and Canton	28, 60

OOLONG.

Half chests Formosa	34, 50
Caddies	36 65

ASSAMS.

Chests and half-chests Pekoe	27 40
No. 1 Finest Assam Pekoe	40
2 Assam Broken Pekoe	35
3 Assam Pekoe Souchong	25

TOBACCO AND CIGARS.

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	67c
Ingots, rough and ready, 7's	64
Laurel, 3's	57
Brier, 7's	55
Index, 7's	50
Honeysuckle, 7's.	58
Napoleon, 8's.	54
Royal Arms, 12's	55
Victoria, 12's	53
Brunette and Lovely, 12's	50½
Prince of Wales, in caddies	51½
" in 75 lb boxes	51
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	53
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
½ lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

KNOX, MORGAN & CO.,

Wholesale Dry Goods Importers,

HAMILTON, - - - ONTARIO.

FLANNELETTES.

We can offer you a drive in these SEASONABLE GOODS, having cleared 1,500 pieces of DESIRABLE COLOURINGS.

Price 7 3-4c. usual terms. Samples on Application. General Stock fully assorted.

Prices current, continued—

GLOBE TOBACCO COMPANY.
CUT SMOKING TOBACCO.

	Per lb.
The Old Flag, ⅛ lb. in 5 lb. boxes.	70c
" " " 1 lb. Fancy Tins....	70c
" " " ½ " " "	41c
Gold Flake, 1-5, 6 lb boxes.....	70c
" " ⅛, 5 "	70c
" " 1-10, 5 "	80c
" " 1 fancy tins	70c
" " ½ " "	41c
" " 1 " glass jars.....	77c
Hand Made, 1-5, 6 lb boxes	65c
" " ⅛ 6 "	68c
" " 1 fancy tins.....	68c
" " ½ " "	40c
" " 1 glass jars.....	75c

GRANULATED SMOKING TOBACCO.

Uncle Tom, 1-5, 6 lb boxes.....	45c
" " 1-10, 6 lb "	45c

LONG CUT SMOKING TOBACCO.

Wig Wag, ½, 6 lb boxes	41c
" " 1-5, 6 lb "	43c
" " 1-10, 6 lb "	45c

FINE CUT CHEWING TOBACCO.

Golden Thread, 5 & 10 lb pails.....	95c
Globe, - - - " "	90c
Victoria, - - " "	75c
High Court, - " "	70c
Jersey Lilly, - " "	65c
Golden Thread, 1-16 " Foil in ¼ gro. boxes, per gross.....	9 05
Solace " 1-16 " Foil in ¼ gro. boxes, per gross	6 05

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M
Madre E' Hijo, Lord Landsdowne	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos..	85 00
" " Longfellow.....	85 00
" " Reina Victoria	80 00
" " Pins.....	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial ..	50 00
" Conchas de Regalia	50 00
" Bouquet.....	55 00
" Pins.....	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine.....	35 00
Cable, Conchas.....	30 00
Queens	29 00

Cigarettes, all Tobacco—

Cable	7 00
El Padre	11 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.
CIGARETTES.

	Per M.
Athlete.....	$7 50
Puritan	6 25
Sultana.....	5 75
Derby.....	4 00
B. C. No. 1	4 00
Sweet Sixteen.....	3 50

CUT TOBACCOS.

	per lb
Puritan, ⅛ lb pkg., 5 lb. boxes...	70
Old Chum, ⅛ lb pkg 5 lb box....	70
Old Virgin, 1-10 lb pkg., 10 lb bxs	62
Gold Block, ⅛ lb pkg, 5 lb boxes	70

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	83
Puritan, 1-10, 5 lb boxes.....	85
Athlete, per lb.....	1 15

SOAP.

Ivory Bar, 1 lb. bars.....per lb	5½
Do. 2, 6-16 and 3 lb bars "	5
Primrose, 4½ lb bars, wax W "	4½
" 1 " " "	4⅝
John A, cake, wax W. per doz	42
Mayflower, cake, " "	42
Gem, 3lb bars per lb.....	3¼
" 13 oz, 1 and 2 lb. bars	3¾
Queen's Laundry, per bar.....	5½
Pride of Kitchen, per box.....	2 75
Sapolio, ½ gross boxes	3 25
" per gross, net cash	12 00

TOILET SOAP.

TAYLOR, SCOTT & CO.

	per doz.
Baby's Own, ½ doz boxes	$1 25
Our Boys, ½ " "	1 25
Sea Foam, ½ " "	75
London Bouquet, ½ "	60
Oatmeal, 1 "	85
" ½ " "	60
Paris Assorted, ½ " "	0 75
Albert Oatmeal bar, 2 doz. boxes	0 75
White Castile bar, 2 doz. boxes.....	0 75
	per gro.
Fatherland, ½ doz boxes....	5 00

WOODENWARE.

	per doz
Pails, 2 hoop, clear .....No. 1...	$1 70
" 3 " " ..... " ...	1 90
Pails, 2 hoops, clear.....No. 2..	$1 60
" 3 " " ..... " ..	1 80
" 3 " painted ... " ...	1 80
Tubs, No. 0.....	9 50
" 1.....	8 00
" 2.....	7 00
" 3.....	6 00
Washboards, Globe..... $1 90	2 00
" Water Witch.... ..	1 40
" Northern Queen.	2 25
" Planet.	1 70
" Waverly.....	1 60
" X X.....	1 50
" X.....	1 30
" Single Crescent....	1 85
" Double " ...	2 75
" Jubilee	2 25

Matches,	per case. 5 case lots.	Single cases
Parlor.....		$1 75
Telephone....	4 05	4 15
Telegraph....	4 30	4 40
French.....	3 60	3 75

	per doz.
Mops and Handles, comb.	1 25
Butter tubs	$1 60 $3 20
Butter Bowls, crates ast'd	3 60

CLOTHES PINS.

5 gross, per box	0 75
4 gross, "	0 85
6 gross, "	1 20

CHAS. BŒCKH & SONS.

	per box
5 gross, single and ten box lots.....	0 75 0 80
Star, 4 doz. in package	0 85
" 6 " "	1 25
" 4 " cotton bags	0 90

INDURATED FIBRE WARE.

½ pail, 6 qt.....	$4 00
Star Standard, 12 qt...	4 50
Milk, 14 qt.....	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Nests of 3.....	3 40
Keelers No. 1.....	10 00
" 2.....	9 00
" 3.....	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms.....	2 75
" " round "	3 00
Handy dish	3 75
Water Closet Tanks	18 00

DURABLE PAILS AND TUBS

WM. CANE & SONS, MANUFACTURING CO NEWMARKET.

	Per doz.
Steel hoops, painted and grain'd	2 20
Brass hoops, oiled and varnish.	3 25
No 1 tubs	9 50
No 2 "	8 50
No 3 "	7 50

BARM YEAST.

	per box
3 doz. 5c. packages, in boxes.....	1 00
3 doz. 10c. " "	1 95
1½ " 10c. and 3 doz. 5c. packages in assorted boxes	2 00

"OUR NATIONAL FOODS."

	pkg.	doz
Desiccated Wheat.....	4 lb.	$2 35
" Rolled Oats...	4 "	2 35
Snow Flake Barley.....	4 "	2 35
Dessicated Rolled Wheat.	3 "	2 35
Buckwheat Flour, S. R...	4 "	2 25
Prepared Pea Flour.....	2½ "	2 00
Baravena Milk Food.....	1 "	3 53
Patent Prepared Barley	1 "	2 00
Patent Prepared Groats	1 "	1 50
Gluten Flour.....	4 lb.	3 00
Farina, very choice.....1½ lb.		1 40

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto:		
10 dy. to 60 dy	2 35	2 40
8 dy and 9 dy	2 65	2 70
4 dy. to 7 dy	2 90	2 95
3 dy ..... C.P.	3 95	4 00
3 dy .....A.P	3 45	3 50

HORSE NAILS:
"C" 50 and 10 per cent. to 60 and 5 from list.

HORSE SHOES:
From Toronto, per keg .. 3 60 3 75

SCREWS: Wood—
Flat head iron 77½ p.c. dis
Round " " 72½ p.c. dis.
Flat head brass 75 p.c. dis.
Round head brass 70 p.c.

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under).....		1 45
2nd " (26 to 40 inches)		1 35
3rd " (41 to 50 ")		3 40
4th " (51 to 60 ")		3 70
5th " (61 to 70 ")		4 00
ROPE: Manilla	0 14	0 14½
Sisal	0 10½	0 11

BINDER TWINE:

Crown Brand (from factory)...	11
Red Cap " " ..	12
Blue Ribbon " " ..	14
Silver Composite" " ...	9

AXES: Per box, $6 to $12.

SHOT: Canadian, dis. 7½ per cent.

HINGES: Heavy T and strap ...04¾ 05
" Screw, hook & strap. 03¾ 04¾

WHITE LEAD: Pure Ass'n guarantee ground in oil.

25 lb. irons.....per lb		5¾
No. 1	"	5¼
No. 2	"	4¾
No. 3	"	4¼
TURPENTINE: Selected packages, per gal	0 59	0 60
LINSEED OIL. per gal, raw		0 64
Boiled, per gal.....		0 67
CASTOR OIL: Best per lb...	0 10½	0 11
GLUE: Common. per lb ...	0 10	0 11

PETROLEUM.

	Imp. gal,	
F. O. B. Toronto.....		$0 16
Canadian	.....	
Caroon Safety.....	0 17½	0 18
Canadian Water White	0 20	0 22
Amer'n Prime White ..	0 23	0 24
" Water White..	0 25	0 00
Photogene.....	0 27	0 00

DRUGS AND CHEMICALS.

Alum .....lb	$0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone.....	0 02½	0 03½
Borax	0 13	0 14
Camphor	0 75	0 80
Carbolic Acid	0 40	0 45
Castor Oil	0 11½	0 12½
Cream Tartar	0 30	0 31
Epsom Salts	0 01½	0 02
Paris Green	0 16	0 17
Extract Logwood, bulk	0 13	0 14
" boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 18	0 20
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder.....	0 38	0 45
Salpetre	0 08½	0 09
Soda Bicarb, per keg	2 50	2 75
Sal Soda.....	1 00	1 25
Madder	0 12½	....

VINEGAR.

A. HAAZ & CO

XX, W.W.....	0 20
XXX, W.W.....	0 25
Honey Dew	0 30
Pickling	0 30
Malting	0 45

THE BADGEROW FALCONER VINEGAR CO

French Bordeau.....per gal.		0 34
Tarragona	"	0 32
Triple	"	0 30
Fruit Vinegar.....	"	0 27
Pickling.....	"	0 28
XXX	"	0 25
Extra XX	"	0 22
XX	"	0 20
X.....	"	0 16
Cider Vinegar.....	0 16 to	0 25
Honey Vinegar.....		0 25
Eng. Malt Vinegar	0 50 to	0 60
Bottled Malt Vinegar, qts.....		2 00
Methylated Spirits.....	2 00 to	2 25

INK.

EDWARD CATCHPOLE & CO.

Blue black, 2 oz., per gross.....	4 00
Jet Black, 2 oz., "	3 75
All colors, 2 oz., "	4 50
Blue black, quarts, per doz.....	5 00
" pints, "	3 25

FISH.

Pickerel..... per lb	....	....
Pike ..... do	....	....
White fish.....	.....	0 06½
Salmon Trout	.....	0 06½
Lake herring.....	1 50	1 75
Pickled and Salt Fish:		
Labrador herring, p. bbl	5 75	5 50
Shore herring ..... "	4 50	5 50
Salmon trout, per ½ bbl	4 25	4 50
Dried Fish:		
Codfish, per quintal.....	5 25	5 75
" cases	5 00	5 50
Boneless fish .....per lb	.....	0 04
Boneless cod ..... "	0 06½	0 08½
Smoked Fish:		
Finnan Haddies ..per lb	0 07½	0 08
Bloaters..... per box	1 00	1 50
Digby herring ..... "	.....	0 16
Sea Fish:		
Haddock .....per lb	.....	.....
Cod ..... "	....	....
B.C. salmon ..... "	.....	0 16

THE ST. LAWRENCE SUGAR REFINING CO'S

GRANULATED AND YELLOWS AND SYRUPS

ARE PURE.

NO BLUEING

Material whatsoever is used in the manufacture of

OUR GRANULATED.

The Canada Sugar Refining Co.

Redpath (Limited), MONTREAL.

We are now putting up, expressly for family use, the finest quality of PURE SUGAR SYRUP, not adulterated with Corn Syrup, in **2-lb.** cans, with movable tops.

FOR SALE BY ALL GROCERS

THE CANADA MEAT PACKING CO.,

MONTREAL,

BEEF AND PORK PACKERS,

Curers of the Celebrated C.M.P Brand of Smoked Meat, Sugar cured extra-flavored Hams and Bacon.

Compressed Corned Beef. Ox and Lunch Tongue.
Pure Lard a Specialty.

WRITE FOR QUOTATIONS.

HOW TO SELL GOODS

Send Ten Cents to the GROCER PUBLISHING Co. for a copy of B. F. Cumming's Prize Essay on "How to Sell Goods."

GROCER PUB. CO.,

6 Wellington St. W., Toronto.

TRAVELLERS' GUIDE

WM. PROUT. J. E. INSLEY, Manager.

LELAND HOTEL

Corner Hastings and Granville Streets, one block from Railway Station and Steamship dock.

Vancouver, B.C.

PROUT & INSLEY, Proprietors.

THE COLONIAL,

New Westminster, B.C.

Headquarters for Commercial Travellers. Fine Sample Rooms. First-class in every respect.

GEO. R. RAYMOND, Proprietor.

THE WINDSOR.

Regina, Assa.

First-class Family and Commercial Hotel.

Good sample rooms. Livery in connection.

MRS. DOIG, Proprietress.

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BANFF, N.W.T.

Favorite Western Summer Resort. The best of accommodation for travellers.

R. G. BRETT, Medical Director. H. RANSFORD, Mgr.

Grand Pacific Hotel

KAMLOOPS, B.C.

The leading hotel in the city. Sample rooms convenient to stores, provided for commercial men

CREEDEN & SMITH, Props

Queen's Hotel,

WINNIPEG, MAN.

First-class in every respect.

JAS. O'CONNOR, Prop. FRED SPRADO, Mgr

LELAND HOUSE,

Graduated Prices. Recently furnished.

W. D. DOUGLAS & CO., Proprietors.

The finest hotel in the Northwest. Pure spring water. Corner Main and Albert Sts., City Hall Square, WINNIPEG, MAN.

The Clarendon Hotel,

Winnipeg, Man.

RUTLEY & McCAFFREY Proprietors.

The Algoma House.

PORT ARTHUR, ONTARIO.

Beautifully situated, fine sample rooms. Special attention and accommodation for travelling men

MERRILL & HODDER, Props.

PATERSON HOUSE,

OWEN SOUND, ONT.

One of the best appointed houses in Ontario, situated in the business centre of the town. All modern improvements. Headquarters for commercial men A DUNCAN, Prop

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TORONTO SALT WORKS,

128 Adelaide E., Toronto,

Sole City Agents for the "Canada Salt Association"

Dealers in all kinds of Table, Dairy, Meat Curing, Barrel and Land Salts.

The "Acme" Table Salt (new process) will not get damp or hard.

Two Silver Medals, at Industrial Exhibition, Toronto, 1890, for our "Acme" Table Salt and our "Star Brand" Dairy Salt.

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These Binders have been made expressly for THE GROCER, and are of the best manufacture. The papers can be placed in the Binder week by week thus keeping the file complete. Address—

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6 Wellington St. W., Toronto.

FAC SIMILE OF THE LABEL OF

The Best Scouring and Cleaning Soap in the World

For cleaning woodwork, pots, kettles, pans, floors painted ceilings, windows, and everything in the cleansing of which a Scouring Soap can be used it has no Superior. It is a larger cake, lasts longer, does its work better, and is cheaper in every way than any other Scouring Soap. Cut this out, and ask your Jobber to send you a box of *Pride of the Kitchen*. It is worth trying.

KIRK L. PERRY, Agent,
TORONTO, CANADA

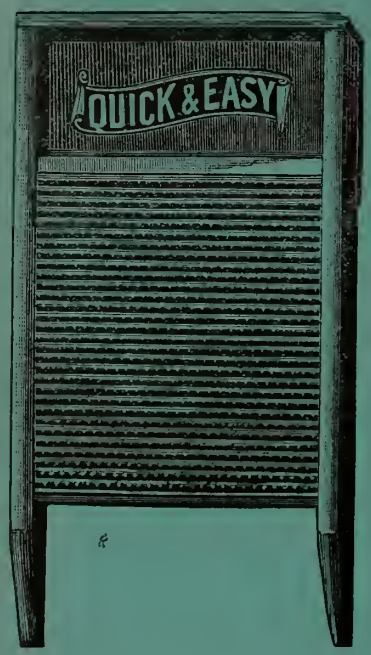
ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

"Quick and Easy"

IS THE BEST

WASHBOARD

The Brandon Manufacturing Co., Ltd., Makers
Strachan Avenue, Toronto.



This board has a double crimp and only the best materials are used in its manufacture all first-class grocers keep it.

ORDER A CASE OF

OCEAN WAVE BAKING POWDER

From your Wholesale Grocer.

Sells itself after one Trial. Prices Current

TULLOCH & CO.,

Manufacturers' Agents
and
Export Merchants,

85 Gracechurch St., London, Eng.,

Exporters of

Naval and Oilmans' Stores, Linseed Oil, Portland Cement, Building Materials, Pig Iron and Metals.

N.B.—Correspondence invited from Canadian firms interested in any of the above lines

CONSIGNMENTS OF PRODUCE SOLICITED.

eow

CORTICELLI

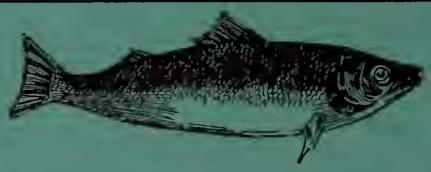
SPOOL SILKS & TWISTS,

EMBROIDERIES & FANCY SILKS.

To satisfy and please your customers you must keep the best lines. "CORTICELLI" has that reputation; if you want to put in a line of these goods. Send for further information and prices to

CORTICELLI SILK CO.,

ST. JOHNS, P. Q.



Fraser River Salmon

"ROYAL"
- AND -
"BRITANNIA"

Brands of canned salmon are the finest packed in British Columbia. The canneries being situated at the mouth of the Fraser River are in a position to pack their fish fresh from the boats.

BELL-IRVING & PATERSON,
AGENTS,
Vancouver and New Westminster, B.C

T. G. Williamson & Co.,

COMMISSION MERCHANTS.

TEAS, COFFEES, FRUITS, SUGARS, ETC

42 Front Street East,
TORONTO, ONT.

GOLD MEDAL, PARIS, 1878.

W. BAKER & Co.'s Breakfast Cocoa

from which the excess of oil has been removed,

Is Absolutely Pure and it is Soluble.

No Chemicals

are used in its preparation. It has *more than three times the strength* of Cocoa mixed with Starch, Arrowroot or Sugar, and is therefore far more economical, *costing less than one cent a cup.* It is delicious, nourishing, strengthening, EASILY DIGESTED, and admirably adapted for invalids as well as for persons in health.

Sold by Grocers everywhere.

W. BAKER & CO., DORCHESTER, MASS.

- PARISIAN -

BLUE!

Is Stronger and More Economical

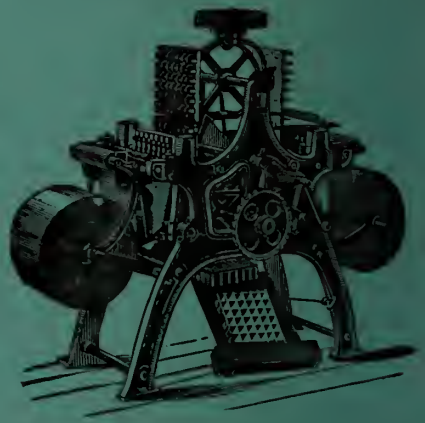
THAN ANY OTHER BLUE.

It Does Not Stain the Linen.

TELLIER, ROTHWELL & CO.

Northumberland Paper and Egg Case Co.

Sole Manufacturers of Machine Made Egg Case Fillers. (Straw Board.)



We also make a first-class Wooden Case, and can therefore supply a complete Egg Case at the lowest possible price. For prices and other information, address the Mills, CAMPBELLFORD, ONT

General Storekeepers

who deal in Dry Goods should subscribe for

THE DRY GOODS REVIEW

Subscription Price $1.00 per year.

Send for Sample Copy to THE DRY GOODS REVIEW Co., 6 Wellington St. West, Toronto.

ESTABLISHED 1856.

To please your customers sell Martin's Mount Forest Oatmeals.

Ordinary oatmeal is hard to digest because it is not boiled long enough.

By our New Process the meal is partly cooked and is easily digested.

If your wholesale grocer does not keep them write direct to

MARTIN BROS.,

Mount Forest, Ont.

Oats and Feed a Specialty.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

FINE GOODS OUR SPECIALTY.

MADRE E' HIJO (7 SIZES).

THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY $2.00 PER YEAR

VOL. V. TORONTO, JULY 17, 1891. No. 29

Fac-Simile of Package.

RECIPES
FRUIT PIE
CAKE
SAVORY DISH
INFANTS FOOD
OMELET
OTHER RECIPES
W. T. BENSON & CO'S.
CANADA
PREPARED CORN
FOR CULINARY PURPOSES.
This most Delicious of all preparations for PUDDINGS, CUSTARDS, INFANTS FOOD CAKES &c. is universally acknowledged to be superior to any preparation of a similar kind the UNITED STATES or GREAT BRITAIN; IS
GUARANTEED PURE
and superior to any similar preparation ever offered to the public; has taken FIRST PRIZE at all CANADIAN EXHIBITIONS and received the
PRIZE MEDAL
AT THE
International Exhibition, London, 1862
ALSO A MEDAL AT THE
Centennial Exhibition, Philadelphia, 1876
Manufactured and Refined by the
EDWARDSBURG STARCH CO'Y.
CARDINAL ONT
Warehouses ST PETER and NOTRE DAME Streets
MONTREAL, CANADA.

Registered.

BENSON'S CANADA PREPARED CORN

STARCH

IS THE BEST AND PUREST IN THE MARKET.

For Sale by all Grocers.

CAUTION:

On account of the acknowledged superiority of this favorite brand, imitations of our "yellow label" are being offered which are apt to deceive the public, so we request that buyers see that the name of the manufacturers "EDWARDSBURG STARCH CO., LIMITED" is on every package. This is a guarantee of quality and without it none is genuine. Buyers are particularly requested when ordering, to ask for "Benson's" and insist on getting it.

EDWARDSBURG STARCH CO., Limited.

H. A. NELSON & SONS

MANUFACTURERS

AND

Wholesale Dealers

—IN—

BROOMS

AND

WHISKS,

Brushes, Woodenware,
Baskets, Cordage,
Grocers' Sundries.

MONTREAL, · TORONTO.

MOTT'S DIAMOND CHOCOLATE. JOHN P. MOTT & Co HALIFAX, N.S. ESTABLISHED 184[illegible]

IS THE BEST.

ASK FOR

MOTT'S

DUNN'S BAKING POWDER

THE COOK'S BEST FRIEND

Largest Sale in Canada.

Taylor, Scott & Co.

TORONTO.

THE BEST

IS THE CHEAPEST.

Retail Price, 25c.

For sale by all first-class grocers

EL PADRE AND CABLE.

MONCO CIGARS, EXCEPTIONALLY FINE.

ALL-TOBACCO CABLE AND EL PADRE CIGARETTES.

EVERY Reader of this paper is a buyer, Therefore advertisers should see that their advertisements do not grow stale. Change them constantly, introducing new goods if you have them; if not let us know what you have in seasonable articles. This is what buyers want

BRYANT, GIBSON & Co.,

TORONTO,

Manufacturers of

This is a facsimile of our bottles.

"Worcestershire Sauce," "Yorkshire Sauce" "Devonshire Relish" Raspberry Vinegar, Evaporated Vegetables, Chocolates, Cocoas, Confectionery.

W. BOULTER & SONS,

PICTON, ONT.

PACKERS OF THE CELEBRATED

LION BRAND

Canned Fruits and Vegetables.

Every can has a Lion on the Label as Trade Mark and the words Bay of Quinte canning factories. This Label is a guarantee to the consumer that the quality is first-class. Ask your wholesale grocer for the Lion Brand; do not take any other. The Wholesale Trade only supplied.

Bay of Quinte Canning Factories.

Head Office, PICTON. Branch, DEMORESTVILLE.

LEONARD H. DOBBIN,

Commission Merchant,

Representing the chief Lobster Canneries of the Dominion.

1891 packs now offering.

Send for Quotations.

Fraser Building St. Sacrament St.,

MONTREAL, P.Q.

WHY

Do 75 per cent. of our Canadian Canners buy their labels and other lithographic work from

The Sabiston Litho. & Pub. Co.?

BECAUSE They have the largest corps of skilled Artists in the country.

BECAUSE They have the best machinery.

BECAUSE Their equipment is more complete than any other Litho. house in the country, and

BECAUSE They turn out the most satisfactory work.

This Company occupies 4 flats of the GAZETTE building, in Montreal, equal to a floor space of 35,000 square feet.

The business was commenced a little over 3 years ago by A. Sabiston and from the smallest establishment at that time has grown within the above period to be the largest of its kind in the country. This fact speaks for itself.

Before placing your orders for lithographic work, see what

The Sabiston Litho. & Pub. Co.

can do for you. Address all communications to

A. Sabiston, Man. Dir. Sabiston Litho. & Pub. Co., MONTREAL

How is your stock of Soap?

Scourine

Soap

Is right and yields Profitably.

ARMITAGE & CO.,

22 Bay St. Manufacturers, TORONTO, CANADA.

SPANISH BLACKING

THE KING OF BLACKINGS.

SCRIVEN, ENG

THE CANADIAN GROCER & GENERAL STOREKEEPER.

PUBLISHED WEEKLY. $2.00 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

Vol. V. TORONTO, JULY 10, 1891. No. 28

J. B. McLEAN, President. HUGH C. McLEAN, Sec.-Treas.

THE J. B. McLEAN PUBLISHING COMPANY,

FINE MAGAZINE PRINTERS AND TRADE JOURNAL PUBLISHERS.

HEAD OFFICE: 6 Wellington West, Toronto.

MONTREAL OFFICE: 115 St. Francois Xavier St. G. Hector Clemes, Manager.

NEW YORK OFFICE: Room 105, Times Building, Roy V. Somerville, Manager.

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

The Patrons of Industry are in this country favored with a good deal of gratuitous advertising. Their attempt to gain a foothold has been aided by the advantage which seeming success gives to a struggling cause. That they have not succeeded is a fact; that they have seemed to succeed partially is due to the reports of their meetings, circulation of their professed principles, laudation of their aims and personal notice of their leaders and organizers. All these oblique indications of progress have come from the news paper press, whose references in those and other connections to the Patrons, have roused that curiosity which advertisements awaken in anything new that is sought to be launched upon public attention. People who never heard of the Patrons are made inquisitive concerning them by such news items, they are led to take an exaggerated estimate of the Patrons' numbers and influence, and soon are on the high road to becoming Patrons themselves.

* * * *

It is possible in this way to make that a success which intrinsically has not the elements of success in it. If reports of lodge meetings contain complimentary references, if an enthusiastic tone pervades accounts of movements to organize, the aid thus given will have a strong effect in forwarding the union of consumers that the Patrons aim at. Lately the Patrons have been hailed by several newspapers in terms that would leave the impression on readers that a general emancipation from the bondage of trade was a crying necessity, and that the Patrons were to be the instrument of the people's deliverance. It is noticeable that identically the same matter has more than once appeared in different papers at about the same time, which is apt to cause a suspicion that its form was due to a member of the society and not to any of the papers' own staff. It also suggests the possibility that the newsy paragraphs with headings calculated to stimulate strong interest may be paid for as advertising matter.

* * * *

One thing is clear: it is not to the interest of newspapers that the Patrons should succeed in fastening their shackles upon the trade of this country. If retailers have to forego the greater portion of their profits because the Patrons get a controlling hand upon the trade of the country, the retailers will have to cut down the expenses of doing business, and one expense that will be unnecessary in such a supposed subjection of the trade will be that for advertising. When the country has got organized into lodges of Patrons of Industry, each with its own storekeeper bound to it, where will there be need for advertising, every group of consumers being bound to deal with none but a particular dealer, and that dealer aware that all consumers outside of his group are arranged in similar systems round their dealers? No trader will be able to dislocate from another trader's custom a single consumer, and he will be sure of what he has. Then why advertise? There will be no need to advertise, and the occupation of the newspapers now booming the Patrons will be gone. The local traders have heretofore given these papers strong support. It is difficult to see, looking ahead or looking backward, any reason for the remarkable readiness such papers have shown to make themselves the auxiliaries virtually to co-erce traders to surrender the greater portion of their profits.

* * * *

We have an outspoken newspaper here and there, and the Huntingdon Gleaner is one of them. That journal has not feared to risk the alienation of a few agricultural subscribers by speaking the truth. It opposes the attempt to put the trade of the country upon an arbitrary and irrational basis, and for this has drawn upon itself the displeasure of the Patrons. It does a public service by taking the attitude it takes. The newspaper press generally would not only be working in its own interest but would be benefiting its readers if it would leave the Patrons to stand or fall on their own merits. To give them a factitious importance is not called for by the duty of that press to the public.

* * * *

Newspapers have little to gain by the advancement of the combine principle among either consumers or distributors and manufacturers. The more that principle informs departments of trade or bodies of consumers, the deeper is buried the hatchet of competition, and the less reason have producers and others in the same line to vie with one another in the advertising ring. The competition which is least fettered is best for the newspapers, and it is hard to reconcile with an apprehension of that truth the more than lukewarm support the Patrons get from certain papers in this country.

* * * *

Despite the help of the press in question the cause of the Patrons languishes. Lodges do not spring into existence under the wand of the professional organizer, and the farmers show a commendable hard-headedness in yielding to the persuasions of the emissaries of the society. The farmers indeed have their own reasons, because they have their own experience, to counsel them. Theirs is the only trade in the country which has given a trial to the plan of co-operative buying, and the Grange they have to a very large extent given up as a failure. The Patrons regard all producers as eligible for membership to their society, and would put all mechanics', etc., on the same footing as farmers. This is not in accord with the movements towards union among farmers, who have regarded mechanics, etc., as very much in the same category with tradesmen. For that among other reasons the society is not apt to come to much strength. Reports from the United States show it to be a waning movement there.

Men of the Times.

MR. J. E. GANONG.

"You season with sports your serious hours."
—Dryden.

An individuality that is the mainspring of a very far, extending and well, established business is that of Mr. J. E. Ganong, the youthful and energetic head of the St. Croix Soap Company, St. Stephen, N. B. Mr. Ganong was born in 1866, and has lived for the most of his life in the town of his birth, which is the seat of his company's extensive soap works. His education, well begun at St. Stephen, was continued at Fredericton, where he went through the greater part of a university course, and was only prevented from proceeding to his degree by an inviting opportunity to enter business. That opportunity presented itself and was seized in 1885, when the young student quit his studies and accepted a position with his father in the St. Croix Soap Company. He gave close attention to his duties from the outset, and laid the ground work of the thorough and practical knowledge that makes him so capable a manager to-day. At the end of three years his father died, and the management of the business devolved on Mr. J. E., who has since held that onerous position with credit to himself and great advantage to his company. The clever financier of the firm, Mr. C. W. Young, was admitted into partnership in the St. Croix Soap Company a short time before the death of its founder, Mr. J. E. Ganong's father.

MR. J. E. GANONG.

The St. Croix Soap Company was incorporated in 1884. Its business was a very flourishing one therefore in 1888 when the guidance of it fell into the present hands. Since 1888 the volume of its trade has more than doubled, which satisfactory expansion is due, both to the excellence of the Company's soap and to the careful engineering of its business. The strong favor in which Surprise soap is held proves that it is a good thing, but many a good thing has remained in obscurity, not because it was wanting in anything, but because it was controlled by men who did not do their part to make and keep it conspicuous. Business men must advertise to withstand the tendency of even the very best thing to gravitate towards oblivion. The keeping in mind of that which they seldom or never hear of is too heavy a task to lay on the memory of the public. They need constant reminding to ingrain the impression that you want to make. This fact was apprehended by the manager of the St. Croix Soap Company. He believed that Surprise soap had merit that would carry it farther than the limits of its distribution in 1888. He consequently advertised on a much larger scale and the results answered to his expectations. The business developed rapidly, the demand over the territory in which the soap had for years been known became much more compact, and new regions of consumption were added, until the output of the Company became doubled. The same able advertising policy is continued, and the St. Croix Soap Company is to-day one of the largest advertising concerns in the country. It did not relax its advertising efforts because it had realized an unusually full measure of success through the putting forth of them. Advertising is as necessary to the preservation of a reputation as it is to the attaining of one. An article of commerce may be nourished into wonderful popularity by the liberal use of printers' ink, but the withdrawal of that sustenance will in most cases be followed by the early collapse of the best reputation. Advertising can reverse the fate of being born to blush unseen or it can keep the confirmed reputation from sinking into decline. The name of Suprise soap is now a familar one throughout the Maritime, St. Lawrence and Lake provinces. And it had not the advantage of a starting point that was a geographically central one. If it had it probably would have been equally well known over an additional area, on the other side of its distributing point, as large as that it has already covered. A house in one of the Maritime Provinces, that can establish a business with almost numberless connections halfway across the continent, could by the exercise of the ame energy in the same .me spread its business from ocean to ocean, with the seat of its manufacture in the midst of the country.

But advertising was only one of the means which Mr. Ganong used, and the use of that one rather illustrates what is a leading tenet in his business faith. His own ability was a fertile source of measures for the advancement of his firm's interests, measures that have always been attended by success. The local interests of the house have always been well attended to in the various towns and cities where it has resident representatives. This fact is significant, showing not only that good men are selected, but also that the selection of them is in good hands. This is a very important matter, and is a material factor in the results that have been achieved by the St. Croix Soap Company. A manager ought to be above all things a judge of men. The men he selects are to be his proxies in the various spheres of their duty. The thing he would do himself is what he wants done in every case, and the recognition of the qualities specially called for by the position is not vouchsafed to all men who are managers.

Mr. Ganong's activities have not been confined to business solely. They have found free play in the public and social environment of his life. He is secretary of the Liberal Conservative Club of the county of Charlotte. He is a hearty supporter of all movements for the benefit of trade and the good of his town and country. His capacity for hard commercial work appears to be enlarged rather than further taxed by attention to the duties of citizenship. With the ardor

of youth he gives the encouragement of his example to athletic sports. He is secretary of the St. Stephen Curling Club. He is also a prominent member of another athletic club, and is a member of a skating rink company in his town. His patronage of manly exercises is itself a healthy influence in his town, and one that in its effect upon the welfare of the young men is incalculably good.

The outlook for the St. Croix Soap Company is, like its retrospect, a very gratifying one, as the best years of its manager are yet before him. His sagacity will develop itself and the possibilities of his house. In the few years of the firm's existence it has given ample earnest of what it will be likely to do with the momentum of its past success and the experience of its present manager behind it. In a few years there has been progress made that would be a credit to a closed record. This has not been because the harvest was large and the laborers few, for in the particular line of production in which Mr. Ganong's company has been engaged, competition was both sharp and ubiquitous. The sheer force of merit, able management, or both, had to be on the side of those who would win a fair share of the general success.

THE ADVERTISEMENT RANKS AS NEWS.

The reputable trade press has done more than any other agency to lift the advertisement out of its former subordinate position, and place it on a level with the news paragraph, or the editorial comment. It has always been, but now is very generally recognized to be, co-ordinate in importance with any other description of a paper's contents. Before the days of high-class trade journals the portions of a newspaper given up to advertisements were more or less popularly regarded as space that had not been reclaimed by the pens of those who provided the reading matter. It was deemed of subsidiary usefulness or interest. But the trade paper put it on a different footing. It made advertising a department, the natural accompaniment of that reading matter which is of the very essence of a trade paper—the market review. The market review deals with prices and gives the ups and downs of the supply and demand, the sort of information that is primarily the object of trade paper's existence. The advertising department is a directory to show what constitutes the market, and it is as important to know that as to know the functional movements of the market. The trader looks as often to see who are the distributors or collectors of the merchandise he wishes to buy or sell as he does to find out what the ruling price is. In fact the latter class of knowledge is of no service to him without the former, and he naturally seeks the one where he finds the other.

Thus the trade paper has redeemed the advertising columns of modern newspapers from the class in which they long lay. They presented to the trader in the proper light the nature of advertisements as a department of matter secondary in importance to none, and they established the habit of looking for interesting matter in the advertising columns. The advertisements of the trade paper are read not incidentally, but usually with a curiosity that is as strong and as peculiar as is the curiosity aroused by the reading matter. And as it is necessary that the reading matter should be fresh and pertinent, it is equally necessary that the advertising matter should be bright and pointed. The space given to each advertiser is like a plot in a garden. As it pleases the eye to see all the plots looking trim, fresh and neat, so it is an agreeable effect to the reader of the trade paper to see the advertisement brightly varied and often changed. The plots in which the plants of every brief period of transitory vegetable life are placed change their appearance every week or so, they are watered, weeded and raked. The process of cultivation is ceaseless. It ought to be so with a paper's advertising department. Ench advertiser is the editor of his own space, and it ought to be his study to change and refresh it as often as possible. The effect of such care on the part of all advertisers would be to increase still more the interest that is taken in this branch of the journal, as with so many interested and capable persons at work upon it, it should be the best edited department in the paper.

THE WANT OF AN INSOLVENT ACT.

A strong feeling exists throughout the entire mercantile community that an insolvent act would have a beneficial effect on the trade of the country. Some of the recent decisions given on the Ontario Act respecting assignments have caused considerable alarm among the wholesale merchants, some of the sections of the act having been held to be "ultra vires." The decision given recently by Judge Galt on section 9, places the creditors in a very awkward position, for in consequence of this decision, should a creditor get an execution into the sheriff's hands before an assignment is made, the other creditors are powerless to take the estate out of the hands of the sheriff and place it in the hands of a man of their own choosing, who in all probability is better fitted to wind it up. The sheriff goes on winding up the estate under the Creditors' Relief Act, and the creditors have no control over him whatever as to the manner in which the assets shall be realized, and they receive no notification other than the ordinary sheriff's notice, which a number of them may never see or hear of. Therefore the estate may be distributed among only a few of them, whereas an assignee is bound to notify by registered letter each creditor whose name he finds in the insolvent's books or becomes aware of in any other way.

An assignment made under the Ontario Act or an act of any of the Provinces, makes no provision for the discharge of the insolvent, because the provincial parliament have no power to pass an insolvent act, which can only be passed by the Dominion parliament. Consequently many deserving men who have been unfortunate, cannot get their discharge because some greedy creditors refuse to sign it.

A very large number of the wholesale merchants, retail merchants and others who clamored for the repeal of the Insolvent Act in 1879, would be very glad to have the same act in force to-day. Such strong pressure was brought to bear on members of parliament, that Sir John Macdonald and his government were powerless to stop the repeal of the act, so the act was repealed by a large majority. Sir John voted against the repeal and expressed his opinion that those who were so anxious to be without an Insolvent Act would find that they had made a mistake. The Insolvent Act on the whole was a good one, and the principal argument used against it was that any one could get a discharge. Certainly any one could get a discharge when the creditors took no trouble to stop it. They had the power to do so if they chose to exercise it.

The Hon. J. J. C. Abbott, the present leader of the government, framed the Insolvent Act and thoroughly understands the question, and it is not at all improbable, if our boards of trade and the business community take the matter up now and bring it before the government, that an insolvent act can be got next year.

THE DAY OF SMALL THINGS.

The liberal and large spirit of trade in great centres and large establishments, is apt to leave the impression upon the mind of the superficial observer that there is an immense unnecessary waste going on all the time. That appears to be the case. No account seems to be taken of little things, and the refuse heap is supposed to be a costly pile by the end of the year. This is as the fact seems, not as it is, for there is a very careful collection made of the odds and ends that are accounted waste in a large business house. Small dealers are not usually so careful, though to them the extravagance of doing business on a large scale seems greatest. The bits of string, the scraps of paper, the fragments of old packing cases, and the numberless remains or ruins of damaged stock, do not go to the pile of debris that is to be carried and deposited out of sight at cleaning up time. They are not swept up. They are very carefully gathered up, assorted, and made into neat looking collections whose value will tell in a few weeks. In all the big stores of the cities there is a boy employed solely to gather bits of string, paper, etc., whose duties warrant his employment at a fair rate of pay, quite as much as a boy would earn in any other capacity. If this is true of large stores it is no less true of small ones. If a boy can make his pay and some-

thing for his employer, by saving such scraps from the refuse pile in a large store, it surely will pay storekeepers of all degrees to practise the same economy.

The lavish ways of some merchants, their sovereign disdain for the bits of paper and string that fall on the floor, etc., are not typical of the time, and the maxim that "money saved is money gained" is held to even more firmly than in the more primitive days of trade when that maxim was coined. The greater stir and bustle of business create a cloud of dust through which the observer cannot always penetrate into the details, but those details are on principle what would be considered quite petty by those not well grounded in commercial economy. Certain frugal and careful habits of this description may be designated as "small" by people who have not the rudiments of a business training, but they are the means whereby the leakages are soldered up, and whereby the solvency of the trade is maintained in the face of the severe competition that meets him everywhere.

HINTS ON BOOKKEEPING.

The success of every merchant depends largely on the manner in which his books are kept.

A man may be a good buyer, a first-class salesman, and have a genial manner that will attract customers to his shop, yet his business may not prosper, because his books are not kept in a methodical manner and regularly posted up.

Country storekeepers neglect their books more than any other class of merchants. In the larger towns and cities where extensive businesses are done, competent bookkeepers are usually employed who devote the whole of their time to the work, and in such establishments the bookkeeping is generally well attended to, but the average country merchant who has to do his own bookkeeping or trust it to incompetent clerks, gets his books so muddled that they are a heavy load on his mind by day and a nightmare at night.

In order to make his business a success the proprietor should know at least once every month, how much he has purchased, how much he has sold for cash, how much on credit and how much he has collected from his accounts, and these facts can only be ascertained by a proper system of bookkeeping.

It is not at all necessary that the system should be an elaborate one in which a great many books are used, but it is necessary that whoever keeps the books should understand thoroughly the system on which he is working.

It is always better in business to be practical rather than theoretical, therefore any one who has not had experience in a good office should adopt some simple system that he is likely to be able to master, in place of trying some intricate system which may be very nice in theory, but not so easily carried out in practice.

Some very pretty theoretical bookkeeping is taught in our high schools and commercial colleges, but it is to be feared that a large number of pupils trained at these institutions get into a rut which they cannot get out of, and can see nothing good in any variation from the system they have been taught.

The high school or commercial college may possibly lay the foundation, but common sense must raise the structure on that foundation, and any one who in business sticks rigidly to the formula acquired at these institutions has wasted his time in studying bookkeeping. Different businesses require different variations in the details, the main thing to be attained, whether the books are kept by double or single entry, being the keeping of an accurate record of all the transactions connected with the business, so that a statement can be made up from the books at any time which will show the loss in the event of a fire occurring. If books are kept in such a shape that a statement of this kind can be made up without much difficulty, there is nothing radically wrong in the bookkeeping. But how many country merchants are there who keep their books in such order? Very few indeed, and to this cause may be attributed many of the failures in business, because, where the books are badly kept and irregularly posted up it is impossible for any man to know correctly how he stands.

Accountants who have had opportunities of examining the books of some of the country storekeepers assert that there are cash books which have come under their notice that contain nothing more than a record in pencil of the daily cash receipts, no entries being made of disbursements in the same book, but occasionally a memorandum in pencil in the margin of a bill book showing that a note has been paid or part paid and part renewed. How any man could ever hope to balance his cash under such a system is more than the accountant can tell, and such cases are not isolated but numerous.

Some even do not keep a record of their receipts or anything that has the appearance of a cash book, and for cash book and ledger can show a long wire with a hook on the end and a knot on the other hanging by the hook on a nail on the wall, on which is filed invoices, bills of lading, etc., dog-eared and well covered with dust and fly spots. How this kind of bookkeepers ever got into business and obtained a line of credit is a mystery!

If a merchant has to keep his own books or employ a clerk to do so who is not an expert, the system of bookkeeping should be as simple as is consistent with efficiency. Whether the books are kept on the double or single entry principle all the books that are really necessary for an ordinary retail business are a cash book, day book, ledger, and bill book, except where the business is large enough to warrant the employment of several clerks and the use of counter check books, when another book should be kept in which should be entered every night in columns headed with the numbers of the different salesmen the amount of each sale for cash or credit, then the cash columns when added up should balance with the cash receipts for the day.

A cash book badly kept and irregularly posted is a source of endless trouble to any business man. An accurate result should be kept in the cash book of every dollar received and paid out. The daily cash sales should be entered every night at the close of the day's business in a separate column from the cash received from other sources, so that the merchant may know, by adding up the cash sales column every week or every month, how his business compares with previous weeks or months, and the other column will show how his accounts are being paid, then the two columns added together can be posted in one sum into the cash account in the ledger. The plan of mixing the cash sales, with the cash received on account and from other sources, is more common than otherwise among retail merchants, and such plan not only gives a man an erroneous idea of the progress of his business, but in the event of a fire (which is liable to occur to any one) it necessitates the separating of all the items in the cash book, and classifying them under their proper headings—in fact the making of a new cash book—before he can prove to the satisfaction of the insurance adjusters, the amount of the loss sustained.

When a bank account is kept it is a common custom among merchants to charge the bank with each deposit and credit each cheque given for money withdrawn. This is unnecessary work and makes the amount of cash handled appear very much larger than it really is. The cash in the bank should be treated as cash on hand, for it is simply in the bank for safe keeping and the bank pass book, which may be verified by memoranda kept in the margin of the cheque book, will show the balance in the bank at any time, whereas when the amounts deposited in the bank arecharged to the bank they appear as so much money paid out of the business and in balancing the cash book the amount in the bank is not shown as so much available cash on hand. All monies paid out should be charged at once in the cash book to the accounts on which they are paid. A great many merchants have the habit of making a memo on a slip of paper and putting it in the till to save time. This habit is liable to lead to errors for these slips are sometimes mislaid or lost altogether, and no time is saved; if the cash book is kept handy the entries can be made as quickly in it as on slips of paper, and it has at some time to be made in the cash book, so time is actually wasted.

All the entries in the cash book should be posted regularly into the ledger every week, or at the latest every month. The old-fashioned custom of journalizing everything before posting into the ledger is more ornamental than useful.

[TO BE CONTINUED.]

ASSOCIATION DOINGS.

TORONTO RETAIL GROCERS' ASSOCIATION.

At the last regular meeting of the Toronto Retail Grocers' Association, held on Monday evening in the association's rooms in Richmond Hall, the following were present: President Barron (in the chair) and Messrs. Gibson, Thackray, Sykes, Tolchard, White, Binnie, Booth, Sinclair, Clarke, McCulloch, Mills, Saunders, Johnson, Scully, Williamson.

The meeting was called to order at 9.20 p.m., or one hour and twenty minutes behind time, the last man necessary to form a quorum not having arrived before that time. It is unfortunate that members have got into the habit of disregarding the rule that the meetings are to open at 8 p.m. sharp. Valuable time would be saved, and more business would be overtaken if all would be strictly punctual.

The minutes of last meeting were read, and upon the motion of Mr. Clarke, seconded by Mr. Booth, were confirmed.

The roll call found the treasurer and one member of the executive committee absent.

ASSOCIATIONS FORMING OUTSIDE.

Communications asking for copies of by-laws and for other information that could be of use to grocers considering the question of forming an association were read from the following: Mr. M. McIlhargey, Stratford, who referred approvingly to the idea of a convention which he had learned of through THE GROCER'S report of the Association's last meeting; Mr. W. W. Coulter, St. Thomas; Mr. V. Cornell, Petrolea; Mr. Robt. Rolston, Dunnville; Mr. James Scott, Woodstock, who also asked if an association could be carried on as a section of the board of trade, as a means of avoiding the suspicion of having combined. These letters were received, having been answered by the secretary, who complied with the requests to forward information, etc., in every case.

OTHER COMMUNICATIONS.

Mr. E. Sutton, the secretary of the London Retail Grocers' Association, wrote, to say that his association had passed a resolution requiring further information in the matter of the adoption of a rule to buy the granulated sugar of the St. Lawrence refinery only. They wanted to know why this refinery was the one favored, and if it had made any special offer. This letter, having been also answered by the secretary, was received.

A letter from the Toronto Commercial Travelers' Association was read, wherein were enclosed tickets for the president, vice-president and secretary, along with an invitation to the officers and members generally to attend the travelers' annual excursion on the 22nd inst. A challenge to the Grocers to make up a team to meet nine of the Travelers in a game of baseball at Niagara Falls, N.Y., was included in the letter. The secretary had acknowledged the receipt of the tickets, and upon the motion of Mr. Booth, seconded by Mr. McCulloch, the invitation and the challenge were accepted, ex-President Mills being named in the same motion captain of the team to be sent by the grocers.

An invitation was also received and accepted to attend the Hamilton Grocers' picnic on the 15th at Oakville.

The following communication was laid over for consideration among the convention topics:

Windsor, Ont., June 29, 1891.

JOHN F. THACKRAY, ESQ., Toronto, Ont.

MY DEAR SIR,—I have the pleasure to inform you that an association has been formed as above, and I am instructed to acknowledge receipt of yours of May 22nd last to our Mr. Smith and thank you for your kind offer for to give any information in your power.

About the first thing we find to do is to take steps to remedy the unmitigated evil of peddling from door to door by itinarent vendors, the articles of tea, spices and baking powder.

We see that your city council has been trying to do something in the matter, accounts of it appearing in the CANADIAN GROCER. We have consulted our Mayor, who is a lawyer and we find that although we have a by-law exacting a license of 200 dollars per annum from hawkers of tea, dry goods and jewelery, the same is ultra bires owing to a clause in the Ontario Statutes Municipal Act, which protects them and we cannot get a conviction for an infraction of the by-law.

I have written to London and Chatham associations on the subject and it is suggested that united action on the part of our trade in the province is the only way to secure such legislation as we all feel we are entitled to in this matter.

Will you kindly bring this matter before your association for their consideration and let us know what you are doing in Toronto about it as the reports seem to conflict with each other.

We are just getting down to work nicely. Chatham is about three months old; of course we all look up to you somewhat as the oldest organization and shall be glad of your advice and counsel from time to time. Will send you copy of our constitution as soon as I get them from printer.

The enclosed papers will show you how we propose to work our delinquent list. I am, dear sirs, yours etc.,

B. G. DAVIS,
Market Clerk, (Secretary).

The following communication was also received:

No. 6 Wellington St. W.,
TORONTO, 10th June, 1891.

To the Secretary,
The Retail Grocers' Association, Toronto.

DEAR SIR,—We beg to acknowledge the receipt of your communication of the 9th inst., conveying to us the thanks of your association for the editorial entitled False Brands on Pickles, which we published in a recent number of our journal, THE CANADIAN GROCER. We esteem highly the commendation and encouragement which the generous resolution of your influential body extends to us, and assure you that our efforts to deserve and retain your confidence, will be as earnest in the future as they have been in the past. We thank you for the honor your association has done us in the public and unstinted expression of its thanks that we have received.

We are, dear sir,
Yours faithfully,
The J. B. MCLEAN Publishing Co. (Ltd.)

THE PIC-NIC.

Mr. Mills reported for the pic-nic committee that they had selected Victoria Park as the place to hold the pic-nic and had fixed on Wednesday the 29th inst. as the day. Contributions in cash amounting to $212, and a large quantity of goods had been subscribed and in part already received from the wholesale trade and manufacturers. The terms made with the Victoria Park people were very favorable. Two boats would run, the first trip beginning at 10:30 a. m. if desired, the next at 1 p. m., with a trip at intervals of 35 minutes after that.

PEDLARS' LICENSES.

Mr. Mills reported for the Pedlars' Committee that he had found it impossible to get it together, though the pedlars had in the interval since last meeting been very active to have the fees reduced. A notice of motion had been made at the last meeting of the City Council, wherein the alderman who made it proposed to make the organizations governing pedlars more stringent, but his notice was declared out of order and the whole matter was referred back to the Markets and License Committee. Mr. Mills had gone to the City Hall to be present at a meeting of that Committee and found the chamber in which it sat thronged by pedlars. He was advised not to attempt to put in the case for the grocers then, as any representations he would make would be overwhelmed by the pedlars present, and his cause would be injured rather than advanced. The Markets and License Committee, however, had put off the matter till fall, when, he was convinced, there would be a concession made to the pedlars unless the trade bestirred themselves most actively. The streets would be free to the pedlars soon if there was not less lethargy on the part of the grocers of the city.

RETAIL SUGAR PRICES.

Mr. Gibson said that a grand opportunity had been allowed to pass unimproved by the grocery trade of this city when the duty was removed off sugar. A time had come and apparently gone when the trade might have turned over a new leaf in their sugar dealings, when they might take to a course of fair profits. But they chose to cut more extravagantly rather than not cut at all. This association and the retail trade had long been fighting the guild, but they had to consider the graver fight of one retailer with another, which certain members of this association, whom he was sorry not to see present, forced upon those who wished to pursue

a policy of fair prices. He himself had been put in an awkward position by these very members. He had taken hold with a will and pushed forward, movements which these men urged against the guild, and he found that the concessions which he and other genuine friends of the association had been the means of securing from the guild, were used by certain members of this association to cut the throats commercially of their fellow members. Those members wanted the duty off sugar. They got it. But they seem to have no regard for the real interests of the trade. They began immediately upon the removal of the duty to sell 20 lbs. of granulated sugar for $1. Was it for such objects or for such men that this association existed? They kept up a dog-in-the-manger attitude. They were unfit to do business on business principles. They cannot meet rivals on fair ground and succeed. He wished sincerely that the persons meant were only present. What he recommended as the best course with a neighboring price-cutter was to catch him in his own trap. If one of these men put out a card quoting sugar 20lbs. for a dollar, you get out one right away, and prevent him having the benefit of special advertising which such a card aims to secure. These men had no nerve. They could be cured in no time by an energetic, aggressive competitor who would lie up close alongside of them and fight them with their own weapons. He did not believe in a combine, but did believe that every article should bear its own proportion of profits. The day had gone by when you could sell one thing at a loss and make up for it by an exorbitant profit on another. Every commodity had to show a solvent position in itself or there would be a standstill reached soon by the whole business it belonged to. He wished his fellow-members would consider the question of sugar prices carefully, and be ready to give some practicable schemes for the solution of the matter at the next meeting. In the meantime the solution he advocated he thought ought to be tried. He had tried it and it had worked well. He had promptly followed when his competitor quoted 5c. a pound on granulated, and that competitor had to strike his flag very soon and quote sane prices. (Applause).

Mr. Mills belived in the policy that Mr. Gibson recommended and practised. The small grocer need not fear to cope with the large one at this game, as the assemblage of small ones could worry the large one into reasonable courses, and above all could deprive him of his special drawing feature by making the same feature common. The public never expected 20lbs. to the dollar till they were surprised by receiving it. Now the difficulty of getting back to an 18lb. or other rational basis was great.

Mr. Gibson would add to what he said before that every grocer should pay strict and almost exclusive attention to the custom that was really good. Be sharp to those who haggled, who always had the story of lower prices somewhere else. Drive them away rather than yield to them. It is better they should impoverish somebody else.

Mr. White had not heard so much sound sense talked since he had joined the Association. Heretofore the one string harped on night after night was the combine, the Guild. As an association of retailers he had before now expressed his opinion that retail questions ought to be grappled with, and something done to make retail methods more satisfactory. They ought to give more attention to themselves. Certain members were very regular attendants when the anti-combine crusade was going on, their sole study apparently being how to get still lower prices to crowd their fellow retailer. But these members were never here when some remedy was sought for the evils they and their kind did to the trade. He would go in for a fair price, and hope by his example to bring others into the same course.

Mr. Saunders thought the grocers had shown extraordinary stupidity during the last two weeks. They had an excellent opportunity to place the sugar trade on a sound basis but had rejected it.

Mr. Gibson referred to the difficulty of getting good help in grocery stores. The reason was that the salaries paid were wretchedly low, and young men of promise or self-respect would not take to such ill-paying service. And the trade could not afford to pay salaries that would bring in the best class of help, the present ruinous price-cutting making better pay out of the question.

NOTICES OF MOTION.

Mr. Saunders gave notice that he would move at the next meeting that a monthly prize of $10 be given for the best essay on certain trade topics of interest and value to members of the trade, upon subjects to be selected by the Association monthly, in advance, for the months of December, January, February, March and April.

Mr. Gibson gave notice that he would move the following change in the constitution at the next meeting: "That an officer or member of the executive committee who is absent from three consecutive meetings without furnishing satisfactory excuse, be considered to have vacated the position held by him.

Mr. Gibson also gave notice that he would move at next meeting that a Sick Visiting Committee be appointed. He knew of no more useful committee. When brother members were on sick beds who could befriend them by little offices of kindness better than their fellow grocers? If stock had to be bought to keep the store running, if work or books had to be supervised, none could do it so well as a friendly member of the trade. He cited an instance where great service could have been done and where the consequences of a fellow member's sickness could have been greatly mitigated by such a committee. A general murmur of acquiescence greeted these words.

The meeting then adjourned.

LONDON RETAIL GROCERS' ASSOCIATION.

A meeting of the Retail Grocers' Association, of London, was held in Sherwood Hall, on the afternoon of the 8th inst., with a good representation of members present. The chairman of the picnic committee reported that they had met with better success than anticipated with regard to securing donations in cash and goods as prizes for the picnic. The thanks of this association were then tendered those who have contributed so liberally and willingly toward the picnic fund. The date of picnic on motion was changed from the 22nd to the 29th of July. The secretary was ordered to send special invitations to all contributors, and that the public generally be invited through the press to come to the picnic. The programme committee reported that although they had not quite completed the programme, yet they would guarantee a fine afternoon's sport, and that they purpose providing as much amusement as can possibly be given in an afternoon. The thanks of the meeting were tendered to the Western Fair Board and City Council and those controlling the ring and grand stand for granting permission for use and full control of grounds for the day; also to the Street Railway Company for carrying all children under 12 years of age free, when accompanied by their parents. Communications from Windsor, St. Thomas and Toronto associations were received and duly disposed of, and the meeting adjourned.

HAMILTON RETAIL GROCERS' ASSOCIATION.

At the regular meeting of the Retail Grocers' association the committee appointed to confer with George E. Tuckett on the tobacco question reported verbally. Owing to the new tariff, the price of tobacco is likely to be increased and the grocers want Mr. Tuckett to reduce the size of Myrtle Navy plugs so that they can sell at the old price and retain the margin of profit. The committee reported that Mr. Tuckett had promised to consider the committee's representations, but had given them to understand that, whatever he may do in regard to other tobaccos, the size of the plugs must remain as it is.

The association elected these new members: J. E. Selden, D. Sullivan, D. Canott, F. Smith, Mrs. McKeown and D. Sutherland. T. Morrison, of John street, was proposed as a member.

NOTES.

The Montreal grocers have decided to hold their annual pic-nic at Cuthbert's Grove, Berthierville, on Aug 5. The grove is splendidly situated, being immediately adjacent to the St. Lawrence River, with good fishing and boating. A deputation consisting of Messrs. Elliott, and Demers, president and vice-president of the Grocers' Association, accompanied by Mr. Ibbotson, Ont., side Passenger Agent of the Canadian Pacific Railway, visited this place a few days ago and completed the necessary arrangements. Train service, etc., is being looked after by Mr. Wm. F. Egg, district passenger agent of the C. P. R.

"REDUCED"

The price of Diamond Crystal Salt is now lower than we have ever sold it. The 20x14's are a splendid size for "Butter Makers."

C. F. Chandler, Ph. D., New York, says this salt is the "purest" he has ever analyzed—following are the results :

Chloride of Sodium	99.698 per cent.	Chloride of Magnesium	traces.
Sulphate of Lime	0.044 "	Insoluble matter	0.015 per cent.
Chloride of Calcium	0.009 "	Moisture	0.234 "

Agents for Hamilton :

LUCAS, PARK & CO.,

71 McNab St. North, Hamilton, Ont.

Special figures for five barrels and over.

Special Notice to Grocers and Confectioners.

A Grocer writes that our specially prepared Ice Cream and Fruit Color, warranted pure and wholesome, is the best he ever used, beating Chicago goods, and half the price. Send us thirty-five (35) cents in stamps for four ounce sample bottle by return mail. Price, $1.50 per pint.

The Snow-Drift Baking Powder Co.,

BRANTFORD.

KOFF NO MORE.

Watson's Cough Drops are the best in the world for the throat and chest; for the voice unequalled. "R. & T. W." Stamped on each drop. Write

R. & T. WATSON, TORONTO,

for Prices, etc.

Mention THE GROCER.

DURABLE PAILS AND TUBS.

TRY THEM

The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by

Chas. Boeckh & Sons, Toronto,
Jas. Lee & Co., Montreal.

LOCKERBY BROS., WHOLESALE GROCERS, 75 ST. PETER STREET, MONTREAL, P. Q.,

ARE OFFERING THIS WEEK

SUGARS. TEAS. { Barbadoes and Cuba } MOLASSES.

FINE LARGE DRY COD IN BUNDLES. BONELESS FISH IN BOXES.

Canned Salmon, Lobsters, Mackerel and Oysters.

HUDON, HEBERT & CIE.,

WHOLESALE GROCERS

— AND —

WINE IMPORTERS,

NO TRAVELLERS ON THE ROAD.

304, 306 St. Paul St.
143, 145 Commissioners St. **MONTREAL.**

THEY ARE FINE !

And sell to a good profit,

HUNTLEY & PALMER'S

BISCUITS--In Casks and 14 lb. Tins.

CAVERHILL, ROSE, HUGHES & CO., Montreal.

BEST GOODS IN THE MARKET.

FRANKFORT, CAMBRIDGE, BOLOGNA, CHICKEN, HAM and TONGUE SAUSAGES.

PUT UP BY THE MOFFATT PACKING CO.,

MONTREAL.

A creamery at Chesley, Ont., is making 1,000 pounds of butter daily.

The Winnipeg Early Closing Association had its pic-nic on the 9th inst.

Mr. J. W. Flavelle, of Gunn, Flavelle & Co., returned from Europe on Thursday.

The Nova Scotia sugar refinery, at Richmond, has declared a half yearly dividend of 2½ per cent.

The stores of Burlington closed at 6 p.m. on the 9th, and will do so every Wednesday during the summer.

The tenders for the penitentiary supplies have been awarded to Thomas H. Johns, Kingston, for groceries.

Mr. Johnson, grocer Sarnia, lost a horse in a fire which burned on Monday the stable in which the animal was kept.

The firm of Johnson & Purvis, grocers, Sudbury Ont., has been dissolved, and the former will continue the business.

Mr. Soles, Dutton, has leased the store lately occupied by Mr. Scates in Highgate, and intends to start a general store.

Clemes Bros. will open their wholesale fruit and commission store at 51 Front St east Toronto, about the first of August.

The Edwardsburgh Starch Company began on Wednesday to quote their "Canada Laundry" at 4½c. a reduction of ⅜c. per lb.

Daniel Donoghue, a young man employed with W. J. Morrow, grocer Peterborough, was drowned in the Otonabee river on Monday.

An agitation has been begun in favor of closing stores in New Westminster, B. C., on Saturday afternoon. The ladies are being appealed to assist the movement.

Mr. Wm. Henderson, Moncton, N. B., who formerly had charge of the Western Union down town office has started a grocery store in the Henderson building, Main street.

On Wednesday, Mr. J. C. Conlin started out on his fall trip to the North-West and British Columbia for J. W. Lang & Co. This is the sixth season for Mr. Conlin to cover that ground.

Owing to increasing business at the Vancouver, B.C., sugar refinery, a new warehouse is being constructed. The building is 32 feet long, and extends from the end of the present warehouse.

The thanks of a representative of THE GROCER are due to Henry Cairns, general storekeeper, Eugenia, Ont., for many kindnesses during a trout fishing experience in his neighborhood. Mr. Cairns is one of those genial men who puts himself to no end of trouble to oblige, and he does it in such a hearty manner that he makes you think that the pleasure is all on his side.

Mr. Geo. S. Johnston, 73 Clarence street, Ottawa, is enlarging his premises, with a view of greater accommodation for immense new stock of general merchandise in dry goods, groceries, hardware, etc.

The firm Edwards, Catchpole & Co., manufacturers of essential oils, flavoring extracts, writing inks and blacking, Toronto, has been dissolved, Mr. Chas. M. Edwards continuing the business alone at 265 Gladstone avenue, Toronto.

Mr. James Edgecombe, for the past eleven years foreman at the Aylmer Canning Factory, will on August 1st sever his connection with that institution to accept the management of a recently established factory at Dresden. Mr. Edgecombe's removal will vacate the position of deputy reeve of that town.

A meeting of the retail grocers of Woodstock was held on the night of the 7th inst., for the purpose of forming a protective association. The association was formed with Mr. W. A. Reid as president, Mr. F. Millman, secretary, and Mr. Jas. Scott, secretary-treasurer. The object of the association is to protect its members in the matter of bad accounts and in other ways.

The name of the E. B. Eddy Manufacturing Company Limited has been changed with advantage, from the point of view of brevity, to the E. B. Eddy Company Limited A circular advising the trade of this change has been sent out by the president, Mr. E. B. Eddy, who refers to the bnsiness intercourse he has had with some of them for upward of forty years.

Amongst their arrivals of new Japan teas, Messrs. Lucas, Park & Co., Hamilton, are showing samples of one that should commend itself to all buyers as being particularly good value, in fact the "cup quality" is one of the finest brought in this year. We allude to their brand "Under Two Flags." The outside facing is very attractive, being a blending of the Dominion and Japanese Naval Flags, and a prominent position being given to the Maple Leaf.

The Hamilton Retail Grocers' Association got up a very handsome 32-page pamphlet for the ush of those attending the picnic, held at Oakville, on Wednesday. It contained the programme of sports, etc., the rules and regulations governing the awarding of prizes and the names of the committee of management. This information takes up but a small portion of the book. The remainder is filled up with the advertisements of the wholesale trade and manufacturers who wish to help to make the picnic a success.

The employes of Messrs. R. & T. Watson and John Taylor & Co. went to St. Catharines Wednesday morning with about 300 of their friends per steamer Empress of India and held a picnic and a long list of sports and games. They reached St. Catharines about 11 o'clock, and after dinner men representing the two firms engaged in a game of baseball, which was followed by athletic competitions. An excellent string band accompanied the picknickers and dispensed dance music on the way over and coming home in the evening on the Empress. Every one seemed to be delighted with the trip, and this will probably be the inaugural annual picnic of these firms.

The St. Croix Soap Manufacturing Co. of St. Stephen, N. B., manufacturers of Surprise and Sea Foam soaps, are now employing twenty hands at their factory, and have two agents in the Maritime Provinces and four in Western Canada. They are now making arrangements to be represented in Winnipeg or British Columbia so that their trade will eventually embrace the whole of Canada. A number of improvements have been made the past year in the shape of labor saving machinery, so that now the factory is equipped with the latest machinery known in soap manufacturing, and compares favorably with the best equipped American factories. Their output is entirely laundry soap, of which Surprise soap forms the main part. They are now turning out some eight hundred boxes per week, and have in view the adding of another kettle or pan of large size to the factory and still further increasing its capacity. This building is now one hundred feet front with, an average depth of 65 feet, three stories high, with storage building separate. Their output goes largely through the Maritime Provinces, but their Western Canada business viz, Ontario and Quebec, is growing rapidly, so much so that the proposed additions are to be made for this increasing trade. Their product comes in competition with all soap sold in Canada, and the fact that they are making headway against this competition shows the superiority of their good sound business methods, which are simply to give the best article possible and make the price accordingly. There is an increasing demand for purer and better goods all over Canada, and they are trying to fill that demand.—Halifax Critic.

STORAGE

FREE AND IN BOND.

Customs Entries Passed, and goods stored at lowest rates. Special facilities for shipping goods to all points. Goods MARKED and WEIGHTS and GUAGES taken CORRECTLY. You can save DOUBLE FREIGHTS by keeping Teas, Sugars and other heavy goods with us.

BLAIKLOCK BROS, Agents,
17 Common St., MONTREAL.

ALL GROCERS SHOULD SELL
THE
Empire Baking Powder.

Manufactured by
ELLIS & KEIGHLEY,
TORONTO.

Reg. Trade Mark.

Established 1849.

GOLD, SILVER
—AND—
BRONZE MEDALS
20 1st prizes.

MICHEL LEFEBVRE & CO'Y
Manufacturers of
Lion--L--Brand
Pure Vinegars, Mixed Pickles, Jellies, Jams, Preserves.
Montreal, P.Q.

P. DOTY & SON,

(Successors to W. B. Chisholm)

MANUFACTURERS OF

1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

OAKVILLE ONT.

SOMETHING NEW!
A GREAT TREAT.

Fresh Cod
TONGUES
In 1 lb. Tins.
This is the Delicacy of the Season.

Pronounced by connoisseurs far ahead of oysters.

A GREAT LUXURY.

Apply to
EBY, BLAIN & CO., Toronto.
STEWART MUNN & CO., Montreal.
JAS. TURNER & CO., LUCAS, PARK & CO., } Hamilton.

Send for Samples.

STUART, HARVEY & Co.

Importers and

WHOLESALE GROCERS

A Large and Well-Assorted Stock of

Teas, Sugars and General Groceries

HAMILTON, ONT.

FOR THE
HOME, PICNIC,
CRUISE, or CAMP
The "STAR BRAND" delicious
HAMS & BACON
CAN BE HAD FROM ALL THE BEST GROCERS

F. W. FEARMAN,
Hamilton, Ont.

E. Lazenby & Sons,

18 Trinity St., London, S.E.

SOLE PROPRIETORS OF

Lazenby's Harvey Sauce,

We beg to remind our friends that EVERY ARTICLE prepared by us is ENTIRELY UNADULTERATED and our labels are affixed to the CHOICEST DESCRIPTION OF GOODS only.

For full Price List on application to

A. P. TIPPET & CO.,
1 Wellington St. E., Toronto.
or St. JOHN, N.B.

Just one year ago Ram Lal's Tea was placed on the Canadian market.

Ram Lal's PURE INDIAN TEA

GUARANTEED ABSOLUTELY PURE AS MANUFACTURED ON THE GARDENS IN INDIA.

Sales to date amount to two thousand five hundred chests which proves to the grocer that Ram Lal's is the favorite blend of pure Indian package Tea

JAMES TURNER & CO., - - Hamilton.

WHOLESALE AGENTS.

EMPIRE TOBACCO COMPANY'S COLUMN

A LETTER

Received by us a few days ago from a traveler contained

62 ORDERS

Not bad for two days work was it. Everybody buys our goods. Why should not you and

Save Money

Empire Tobacco Co.,

Montreal.

EGG MARKET REPORT.

Tulloch & Co., London, England, send to THE GROCER the following report: During the last few weeks, the market has been heavily stocked with continental descriptions, supplemented also by large domestic supplies. Consequently prices have tended downwards, and at the present time inferior goods are practically a drug in the market. The position for all but the best selected goods is rendered further unfavorable by the very low prices at which other food stuffs are being offered here. In fact, there have been sales made of inferior qualities, as low as 4s. to 4s. 6d. per long hundred, less usual allowance. Under present circumstances, therefore, bearing in mind that there is still some amount of prejudice against Canadian imports, we cannot see, even supposing that shippers can lay the goods down here in a fairly fresh condition, that business could be worked to show any margin.

From investigations we have made we find that undoubtedly the breakages in Canadian shipments have been decidedly in excess of other imported qualities, a fact which we cannot but consider is largely due to the small packages in which these goods are sent over; as, being comparatively light they can be handled by one man, but without that amount of care which is needed to properly protect contents. When packing is adopted in the longer double cases, as suggested by us at an earlier date, it is found that, the extra weight necessitating handling by two or more men, the package is not liable to such rough handling.

We have also noticed this further drawback amongst many shipments coming on this market, viz, that the eggs are more or less tainted by the packing, specially has this been so when packed in paper compartments or shavings. Even when clean dry straw is used, there is always a certain amount of taintedness in the eggs, but it is a peculiar fact that so far, with all experiments that have been made, as regards the former two styles of packing, the taintedness is distinctly more strongly brought out when boiling the eggs, than as regards the latter. It would seem therefore that in the case of the paper and shavings, the odor permeated through the shell of the egg, whereas in the case of straw it did not.

So far we do not consider that the steam lines running to this port have provided sufficient facilities for the transit of these goods to encourage the trade.

It is customary for many of the steamers to call at the mouth of the river to land cattle and thus a delay of often a day or two is occasioned, as the eggs are only delivered at the docks.

As illustrating this delay we believe that recent shipments arriving on this market have been shipped via Liverpool on a through rate, and have been received here it is estimated at least three to four days earlier than they would come to hand by direct steamer to London.

HOW THEY SALTED A FRESH DRUMMER.

Some of these old traveling men who have been on the road so long that they look lonesome when they are not carrying a gripsack, have a good deal of fun with fresh drummers who are out on their first trip. Lately there were several of these missionaries at Delavan trying to convert merchants to the true faith and among them was one from Chicago who needed salting It was his maiden trip, and he was like a new book agent who has learned a piece to speak and was practising it on the people. He was so new that if you touched him you would be liable to get fresh paint on your hands. He was in a store discoursing on the greatness of Chicago, her enterprise etc., and finally spoke of all the charities that all Chicago people were noted for. He said that a true Chicagoan would divide his money and clothes with those in distress. Charley Mott, a Milwaukee Elk, who has traveled some, heard the cheering words, and to him to think is to act. The Chicago young man, in the effort, had removed his overcoat on account of the heat, and the merchant and several citizens, including a man who was canvassing for clothing for the Dokota sufferers, were gazing at the young man in admiration. Charley took the Chicago man's overcoat, with its fur collars and cuffs, and folded it up and wrapped it in a paper, tied a string around it unbeknown to its owner, took a pen and wrote on the package, "For the Dakota sufferers," handed it to the man who was collecting for Dakota and went out to another store. The Chicago man spoke his piece and then looked for his overcoat, which was gone. He turned pale and then howled. Finally the coat was found in the possession of the Dakota collector and he was asked to give it up, but he would not. He said that a chunky-built man that looked like one of these fat little angels, only he had a moustache, had handed him the package and he could'nt give it up. There was a stirring time until Charley Mott could be found. He was discovered and charged with giving away the coat. He admitted that he did, but said he supposed, from the remarks of the Chicago man, that it was his intention to give the coat when he took it off, and he thought it would save time to wrap it up at once. He said talk would never keep anybody warm in Dakota. What they wanted was clothes.

"How do you know," said Charley, "but some fellow in Dakota, about your size, is starving for an overcoat."

The Chicago man said he couldn't spare his coat, but he was willing to do something for the sufferers, and if they would give him back his fur coat he would give five dollars toward the sufferers, and they compromised for that amount, though Charley said that the coat ought to go to Dakota, as it would look well on some farmer out in a blizard driving oxen to water. The insulted Chicago young man has a string tied to his coat now when he takes it off.—Peck's Sun.

One Trial

Will convince you that the "MALLAWALLA" blend of Pure Indian and Ceylon teas is something delicious and a sure favorite with black tea drinkers, 1 lb. and 1-2 lb. tin foil packages, 50 lbs. in a case. If you want the best buy "MALLAWALLA."

DIAMOND BAKING POWDER in ¼, ½ and 1 lb. tins is more satisfactory and netts you a better profit than any first-class powder on the market.

Merit tells, "Wherever sold it has been a repeater." Have you tried it?

W. H. GILLARD & CO.,

WHOLESALE GROCERS, HAMILTON, ONT.,

Agents for Canada.

ALL GROCERS SHOULD SELL THE

EMPIRE BAKING POWDER

Manufactured by

ELLIS & KEIGHLEY,

TORONTO.

W. A. McCLEAN & CO.,

OWEN SOUND

OFFER TO THE TRADE

LONG CLEAR
BREAKFAST
SMOKED BACKS
SMOKED BELLIES
SPECIAL ROLLS

BACON

Write for Quotations.

JAMES E. BAILLIE,
PORK PACKER, TORONTO.

Hams, Breakfast Bacon Rolls.

GANONG BROS.,

ST. STEPHEN, N.B.

MANUFACTURERS OF THE

G. B.

CHOCOLATES.

N. K. FAIRBANK & CO.,

COMPOUND REFINED LARD.

185 WELLINGTON ST., MONTREAL.

CHICAGO. ST. LOUIS. NEW YORK.

Condensed Mince Meat.

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all seasons.

Will not ferment in warm weather.

DIRECTIONS
THE CONTENTS OF THIS PACKAGE WILL MAKE TWO LARGE PIES. ADD 1½ PINTS OF WATER, OR HALF THAT AMOUNT FOR EACH PIE. BOIL 15 OR 20 MINUTES. IF TOO THICK, ADD A LITTLE WATER, IF TOO THIN, BOIL TO THE PROPER CONSISTENCY. IT IS THEN READY FOR THE CRUST. A LITTLE SUGAR, VINEGAR, WINE OR OTHER SPIRITS MAY BE ADDED IF DESIRED
CONDENSED
MINCE MEAT
FOR
MINCE PIES
J.H.WETHEY
ST CATHARINES, ONT.
SOLE MANUFACTURER FOR CANADA

Although fruits are scarce and high, price same as last season, $13.50 per gross net.

Packed in ¼ and ½ gross cases.

Ask your wholesale grocer for it.

Sole manufacturer for Canada.

J. H. WETHEY, St. Catharines, Ont.

GEO. MATTHEWS

-PACKER and CURER.-

HAMS | BACON | LARD | PORK

PURE LEAF LARD A SPECIALTY.

PACKING HOUSES, OTTAWA, PETERBORO' and LINSDAY, ONT.

TORONTO MARKETS.

TORONTO, July 16, 1891.

GROCERIES.

The influence yet in the ascendant in the grocery market is that of small fruits, which favorable weather is bringing into rapid maturity everywhere. Strawberries are succeeded by raspberries, cherries, gooseberries and currants, which crowd upon the housewives of the country in unusually large volume for the opening of the season, as they have come in almost simultaneously. The effect is to keep up the rush for sugar, which goes out as fast as the refineries can get it ready for the market, and would go probably as fast for another week if the producing capacity were one-half greater than it is. Sugar almost monopolizes atttention, so that the business of the week with outside buyers yields little material to comment upon but the sugar trade. Local trade has been very greatly benefited by the incursion of visitors to the city that have come here to attend the National Educational Association's convention, which has added many thousands to the number of Toronto's regular consumers. Canned goods have been bought freely, as has tea, coffee, and other linee, by local retailers.

CANNED GOODS.

The small quantity of stock on the market last week has been further reduced this week, the local demand alone having made a considerable inroad upon supplies. Present appearances indicate that the pack of '90 and the pack of '91 will merely about meet each other, and that no long jagged edges of the former will be overlapped by the latter. Prices are unchanged, but as the stock in some lines is about out, the quotations for present business in such goods are little better than nominal. Tomatoes are firm and will soon be unobtainable at $1.55 to $1.60. Corn is $1.10 to $1.25, and peas are $1.40 to $1.50. Salmon is fairly active at $1.40 to $1.55. The favorable reports of a large catch cannot affect the prices of present stock, as that is apt to be off the market by the time goods prepared from that catch are ready. The business in futures is beginning to receive some attention from the retail trade, who are sending in orders now and then for tomatoes, corn and peas on a basis of $1.10 for choice brands, and $1 to $1.05 for others. The jobbers do not all with equal eagerness undertake these orders, as their ability to fill them at those prices is subject to conditions which have to be specified in the contracts with the packers. With the bargain an absolute one, the jobbers are not all ready to jump at offers at these figures.

COFFEE.

The coffee market is featureless. There has been a moderate demand at steady prices. Rios are 21 to 22½c.

DRIED FRUIT.

The trade in Valencia rasins, particularly in tke poorer grades has been active, 4¾c. being the lowest price at which sales were made. The finest off stalks are held at 6c., though very good go at 5½c. Currants locally quote much the same as they did a week ago, though an advance of ¼ to ⅜c. in the New York market on Monday has made prices here much firmer. The advance in New York was merely a recovery to a normal state of the market, owing to the disappearance of a very large stock that had been brought into the trade by one buyer in the spring at easy prices. This market followed the New York market at that time but tentatively, and prices righted themselves by degrees. Prunes are moving still at 7¾ to 8c. in cases.

NUTS.

There is only the small demand for nuts from the trade which is usual at this season. Stocks and prices are unchanged.

RICE AND SPICES.

Rice is in request and the stock of it on this market is rather light. Aracan remains at 3⅞ to 4c. Spices are steady and featureless.

SUGAR.

The position throughout the interval since last issue has been one of increasing disability on the part of jobbers to keep pace with the demand, the refineries being more than ever unequal to the task of providing sugar as soon as it is wanted. Wholesalers are impatiently waiting for every carload that arrives, and when it does get in it goes but a short way to satisfy the cravings of the demand which the fruit season keeps up among consumers. A hundred barrels a day are but a drop in the bucket. Retailers who send in for 15 barrels have often to be content with one for the moment. The prices have not changed for any but low grade yellows, which are selling as low as 4c., some Woodside yellows having been brought on the market to sell at that figure. Granulated is 5c. in 15 barrel and larger lots, and 5⅛c. in smaller lots. The strong bent of the demand is for granulated, and as the capacity of the refineries is taxed to produce enough of that sort, the price of higher grade yellows is firmer in consequence. Raw sugar advanced in London on Tuesday, and the general situation is one of firmness.

SYRUPS AND MOLASSES.

The demand for syrups is slack. A scarcity of low grade stock is not felt to be much of a drawback, as little of that or any other kind is wanted these days. Molasses is as firm as ever, but in unchanged quotation, and a considerable quantity goes out, the sort of cooking that calls for it in this province being now quite general.

TEAS.

A moderately good business goes on in medium teas, the grades that are in fullest stock. Japans continue to come in, low and medium grades having just begun to arrive, New season's at 19c. is the lowest. Full stocks of low grades will soon be on hand. The want of Young Hysons is not felt so much as before the receipts of popular grades of Japans.

PETROLEUM.

Prices are steady, and the demand is easy. No change has taken place in any of the features of this market.

DRUGS AND CHEMICALS.

The hot weather keeps up the demand for summer drink constituents, for fly poison, disinfectants, etc., but the price of everything is unchanged. Trade generally is rather steady in staple lines.

BUTTER AND CHEESE.

Choice dairy tubs are in as eager demand as ever, though the supply of them has been improving. The local market is good, as boarding houses, hotels, restaurants and many private families have more than doubled their demand for the guests come to attend the N. E. A. Convention. This offsets locally the effect of the summer migrations to places of seasonable resort. Good dairy tub brings 14 to 16c., but only strictly prime ever attains to the upper value. There is a scarcity of cooking grades which is now felt very strongly, as the sort of edibles involving the use of such grades in their composition are more generally produced at this season than in others. Creamery butter is not receiving much local attention. One large lot of tubs changed hands at 19c. outside on Monday. Most of the business done is on shipping account, and that is a limited business.

Cheese is still easier. Good May and June stock is weak at 9¼ to 9¾c.

COUNTRY PRODUCE.

BEANS—Few are to be had and few are asked for, but the range of prices, $1.55 for common and $1.70 to $1.80 for fine hand picked is unchanged.

DRIED APPLES—Have shrunk into comparative insignificance, in market attention, in the face of the supply of small fruits. They are also in small compass. Quotations remain at 7¾ to 8¼c.

EVAPORATED APPLES—Are not showing much of the interest that keeps up the market in produce. Some inquiry on shipping account is heard from, but it is limited. Stocks are fairly large yet, and prices run from 12 to 13½c.

EGGS—This market is just now furnishing an exhibition of what a slight concentration of the demand upon one point lightly stocked

CLEMES BROS. :-

Will open up about 1st August at 51 Front St. East, Wholesale Fruit and Commission.

NEW SEASON'S
GARDEN PICKED
JAPANS.

P. C. LARKIN & CO.,
WHOLESALE GROCERS,
25 FRONT ST. E.

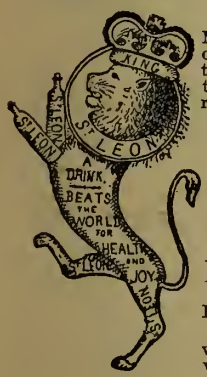
James Lumbers

Wholesale Grocer,

67 FRONT STREET EAST,

TORONTO, ONT.

Brain Tire and Worry Offset.



Edwin Thompson, Esq., Montreal, writes:—As an offset to the evil results of tire, worry and heavy mental labor, bilious headaches, restlessness, etc.,

ST. LEON is the SWEETEST REFRESHER.

I have ever experienced. In my office and family we drink four times daily with strict regularity.

St. Leon Mineral Water Co., Ltd., Toronto.

BRANCH—Tidy's Flour Depot, 164 Yonge St.

ALL GROCERS SHOULD SELL THE

EMPIRE BAKING POWDER.

Manufactured by

ELLIS & KEIGHLEY,

TORONTO.

TO GROCERS.

SIMCOE CANNING CO'Y'S

Goods are warranted first-class.

PUSH THEM.

Order through your wholesale House.

A. HAAZ & CO.,

Bonded Manufacturers of

Honey Dew, White Wine, Malt and Cider VINEGARS.

74 Bagot Street, - Kingston, Ont.

THE PELEE ISLAND WINE & VINEYARDS Co. LIMITED

Brantford and Pelee Island } J. S. HAMILTON & CO'Y, BRANTFORD, ONT Sole Agents for Canada.

IS A BOOK

Which will secure to you a larger profit than you are at present making,

Which will secure an increasing trade,

ANY USE TO YOU?

THE 26 SPECIMEN BLENDS contained in "Tea and the Science of Blending" will show you how this may be done.

Criticised most favorably by THE CANADIAN GROCER and countenanced by the largest Manufacturers and leading Wholesale Houses in Canada.

R. S. McINDOE, 24 Front St. E., TORONTO.

PRICE 1.00.

REFERENCE: The Wholesale Grocery Trade of Toronto.

Seasonable Goods.

The Celebrated "Reindeer Brand" Preparations: "Condensed Milk" "Condensed Coffee" and "Condensed Cocoa" are admirably suited for Picnics, Holiday Excursions, &c., &c.

Sold by First-Class Grocers everywhere.

The Truro Condensed Milk and Canning Co., Ltd., Manufacturers, Truro, Nova Scotia

MARKETS—Continued.

with eggs will do. Supplies needed for households this week were many times larger than the average proportions of the summer demand, and prices here accordingly went up on Monday to 14½c., with 15c. asked and in some cases paid. On Tuesday some holders who had made provision for a supply beforehand were selling at 14c., but most were steady to 14½ to 15c. The market is apparently but in a temporary state and is therefore unsettled at 14 to 15c.

HAY—Is $11 to $11.50 for baled timothy. Supplies are not by any means liberal at these prices.

HIDES—Continue dull at 5c. for No. 1 green and 6¼c. for buffs.

HONEY—Is very dull at 7 to 10c. for strained, and 14 to 16c. for sections.

HOPS—Are steady at 35 to 38c. for '90, and 25c. for choice yearlings.

OATS—Are somewhat quieter and easier at 51c. on track.

ONIONS—Are steady at $4 per sack for Egyptian.

POTATOES—New are the chief sort in stock. They are $3.10 to $3.25 in cars and $3.25 to $3.50 out of store. Old are $1.10 to $1.20 in broken lots, and $1.30 out of store. They are very scarce.

SKINS—Are unchanged at 25c. for pelts, 35c. for lamb skins and 5 to 7c. for calf shins.

STRAW—Is $6 to $8 and quiet.

WOOL—Is flatter than ever at 18 to 19c. for fleeces.

FISH.

The demand is light, stocks are kept down and trade is in a rather dull condition. The hot weather and the fruit supply are unfavorable to early improvement, which is never looked for at this time of year. White fish and salmon trout are unchanged at 6½c. Lake herring are still dull at $1.50 to $1.75. Salmon is in some request at 15 to 16c. The week has been locally a better one than last, for the same reason that it has been better in other lines on the spot.

GREEN FRUIT.

The week's trade has been fairly good in small fruits, but all green fruits except lemons have been in fair demand. The weather has been propitious for the sale of lemonade and lemons have gone off very well. There are no changes in prices of any moment. Messina oranges are $4.50 and about done. Rodis are $6.50 to $7 and scarce. Mediterranean sweets are in good supply at $5 to $5.50. Lemons are $5.50 to $6. Bananas are $1.50 for seconds and $2 for firsts. Pine apples are $2 to $2.50 per doz.

SMALL FRUITS, ETC.

The market is very liberally supplied; the difficulty of getting sugar making the demand rather duller than it was sometime ago. Strawberries are 9 to 12c. per box, and all but done. Raspberries are 11 to 13c.; gooseberries, small, per basket, 60 to 80c.; gooseberries, large, per basket, $1 to $1.25; peaches per crate, $1.75 to $2.25; watermelons, each, 30 to 40c.; cucumbers, per doz. 60c. to $1; cherries, cooking, per basket, 75c. to $1; cherries, eating, per basket, 90 to $1.10; tomatoes, per crate, $1 to $1.25; apples, southern, per bbl. $3.50 to $4.50; currants, red, per basket, $1 to $1.25; currants, black, per basket, $1.50.

PROVISIONS.

The demand has become quite keen and prices are firming in consequence. Outside inquiry is strengthening the position of smoked meats, particularly hams.

BACON.—Long clear is firm at 8 to 8½c. Bellies are 10 to 10½c.; backs 10c.; rolls 8 to 9c., and quite firm.

HAMS—Rule higher, some houses having advaned to 11½ and 12c., but others hold their quotations unchanged at 11 to 11½c. A strong Western inquiry has given tone to prices, and strengtheued the expectation of an early shortage.

LARD—Is firm at an advance, quoting at 10 to 10¼c. The scarcity of cooking butter and the fact that United States pure would cost 11½c. laid down here make prices stiffer.

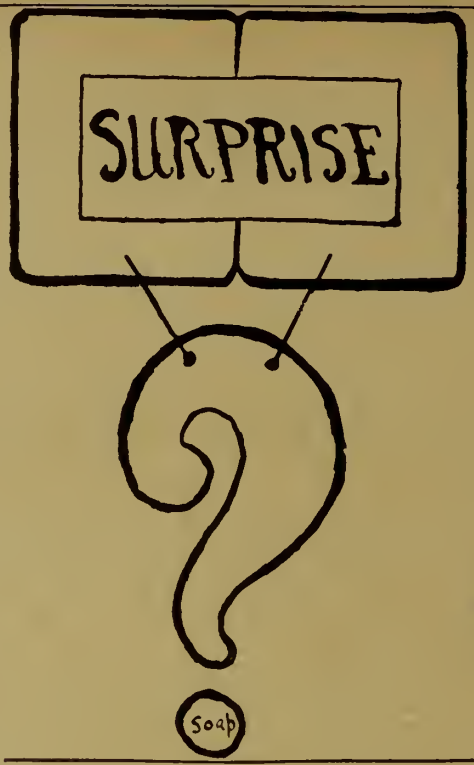
MESS PORK—is steady at $15.50 to $16 for heavy and $17 for short cut.

SALT.

The trade in salt has been very good this last week. The sales are 2 cars bbls. at $1.20, 1 car sacks at 70c. 1 car dairy $1.25. Smaller quantities re nain at the same price.

DRY GOODS.

Nothing has developed in the dry goods trade to change materially the situation, which is rather hopeful in the outlook than active in the reality.



The St. Croix Soap Mf'g Co.,
St. Stephen, N. B.

Branches :
MONTREAL : 17 St. Nicholas St.
TORONTO : Wright & Copp, 40 Wellington St. East.

MONTREAL MARKETS.

MONTREAL, July 16 1891.

The grocery market has been fairly active during the week, more especially for sugar, the demand for which has been maintained so that prices now are firmer on granulated, especially the reduction in the price of which is inducing a large call. In the whole matters are very encouraging in connection with the various branches of this business, and will it not for the season of the year more trade would probably be doing.

SUGAR.

There has been a good active trade doing in sugar and granulated especially has come in for a good deal of attention and prices in consequence are firm at 4¾c. and we hear of reported sales at a fraction better than that. Yellows are in good demand at about 4c. No raws are to be had, but there is a good enquiry for them and prospects are good for trade when any stock is on the market.

Syrups are nominal as the refineries are not offering any to speak of, so we do not quote any price in the meantime.

MOLASSES.

Molasses have been quiet with few transactions of importance, the only sale being one round lot at 40c. The market on the whole however, although quiet, is essentially strong.

TEA.

Tea has been fairly active during the week, but business in the aggregate has been small, owing to the fact that offerings are very

WE ARE BUYING
Dried Apples.
SEND SAMPLES AND QUOTATIONS

ESTABLISHED 1869.
STANWAY & BAYLEY.
BROKERS
AND
GENERAL COMMISSION MERCHANTS.
44 FRONT ST. EAST. TORONTO.

WE ARE BUYING
Evaporated Apples
SEND SAMPLES AND QUOTATIONS.

ALL GROCERS SHOULD SELL THE

EMPIRE BAKING POWDER.

Manufactured by

ELLIS & KEIGHLEY, TORONTO.

GEO. C. THOMPSON. CHAS R. KING.

THOMPSON & KING,

Consignees, Brokers, General Commission and Mercantile Agents,

51 Wharf Street, cor. Fort, Victoria, B.C.

Storage. Correspondence Solicited.

T. W. CLARK & CO.,

General Commission and Provision Merchants and Wholesale Dealers in Dairy Products.

Consignments solicited and business transacted for Eastern Canada Merchants.

Established 1886.

VANCOUVER, B.C.

References: Bank of British Columbia.

WILLIAM RYAN,

Produce and Commission Merchant,

72 FRONT ST. EAST, Toronto, Ont.

WANTED,

CHOICE DAIRY BUTTER

Correspondence Solicited.

All kinds of produce handled. Consignments solicited. Carriers supplied.

J. CLEGHORN & SON,

Wholesale Fruits, Fish and Oysters

94 YONGE ST., TORONTO.

ORANGES.

Last car of Florida oranges for the season just received. Fancy stock. Send for prices of oranges and lemons. Prices are advancing daily.

J. F. YOUNG & CO.,

PRODUCE AND COMMISSION MERCHANTS

74 Front St. E., Toronto.

Our business is Solely Commission. The only plan which does justice to the Consignor. We handle everything which the Country Storekeeper has to send from home to sell. None of our own goods to sell in preference to yours when the market is good. Nothing between you and best price obtainable except a small commission.

Prompt Sales and Quick Returns.

We Furnish Egg Cases. Try Us.

R. C. MURDOCH AND CO.,

Commission and Wholesale Fruits.

FANCY CALIFORNIA EVAPORATED AND GREEN FRUITS A SPECIALTY.

Correspondence solicited, and prices on Foreign Fruits, Figs, Dates, Nuts, etc., furnished on application.

29 Church St., Toronto

TELEPHONE 806.

ESTABLISHED 1841.

W. H. Schwartz and Sons,

Coffees,

Spices,

Mustard.

HALIFAX, N.S.

Hams, Breakfast and Roll Bacon,

New curing, now ready.

For Choice full flavor goods send us a Sample order.

Jas. Park & Son,

Toronto, Ontario.

GOLDEN BRAND

CANNED

FINNAN HADDIE

Are put up in flat and tall tins.

Quality guaranteed.

AGENTS,

H. W. NORTHRUP & CO.

South Wharf, Saint John, N. B.

KING, GRAINGER & CO.

81 Front St. E.

Produce and Commission Merchants.

BUTTER, EGGS,

and Country Produce.

Correspondence Solicited. Prompt Returns Mad

TELEPHONE 2237.

JNO. A. MOIR,

GENERAL AGENT.

Consignments Solicited.

SPECIALTIES: Canned Goods, Dried Apples, Evaporated Apples, Codfish.

Quotations and samples sent on application. A trial solicited.

41 St. Francois Xavier Sts., Montreal.

LAURENCE GIBB

Provision Merchant,

83 COLBORNE STREET, - TORONTO.

All kinds of Hog Products handled. Also Butter, Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.

Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.

26 WEST MARKET STREET,

Provision and Commission Merchants,

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

Reesor & Rogers,

Produce and Commission Merchants

Solicit consignments of Country Produce from Storekeepers.

71 Colborne St., Toronto.

Telephone 2291.

Established 1874.

W. H. SMITH,

Wholesale Produce

Commission Merchant

186 KING ST. EAST, TORONTO.

Wholesale Dealer in Butter, Eggs and General Produce Consignments solicited First-class reference

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McLAREN'S

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

COOK'S FRIEND BAKING POWDER

The Best Grocers Make a Point of Keeping it always in Stock.

MONTREAL Markets Continued.

light here. All new crop Japans arriving are quickly picked up at 18 to 23c. There is no business in blacks to note.

COFFEES.

Coffee is scarce as ever, while the enquiry, especially for Rios and Jamaicas, is active. Sales to arrive of both descriptions have been made at 19½ to 20c. There is no stock on spot in first hands.

RICE.

There is a fair distributive trade in rice at unchanged prices. We quote Patna $4.50 to $5, choice $4.25 to $4.50, standard $3.90, and off grades $3.50 in car lots.

FRUIT.

In dried fruit supplies generally have been well reduced, and as a natural consequence business has been small since our last. Valencia raisins have been steady, and recent cables from Denia state that reports from all districts report a smaller quantity this year than expected. Locally there has been more enquiry for the fruit as there has been for other articles, and we quote prices firm at 3¾ to 4c. Currants are as scarce as ever, in fact there are none on spot, but there have been some sales to arrive a week hence at our quotations, 5¾ to 6c.

In green fruit business is of a steady, seasonable kind. Lemons are easier at $4.50 to $5, and oranges unchanged, $6 to $7.50 per case.

CANNED GOODS.

The feature in the canned goods market has been an absence in tomatoes, and holders are now asking from $1.45 to $1.50. Salmon, quiet, and buyers do not seem anxious despite bullish reports from the coast. Taken on the whole, indications point to good, fair pack this year.

FISH.

This market is in a purely nominal positon at present, and there is not enough business doing to note a quotation for the market in a strictly wholesale way in any line. All descriptions of stock are worked down to a very slim basis, a few new cod are arriving but we hear of nothing in connection with them yet.

HOPS.

Hops are dull and quiet with only an odd jobbing sale now and then as brewers claim to be well supplied and are not taking anything to speak of. About 25c. is the idea for what stock there is, but business is very small.

PROVISIONS.

The provision market has been without feature since our last. We quote prices as follows:—Canadian short cut, per barrel, $16.25 to $16.75; mess pork, western, per barrel $15.00 to $15.50; short cut, western, per brl $16.25 to $16.75; hams, city cured, per pound 10 to 11c.; hams, canvassed, per lb 0 00 to 0 00c.; lard, Canadian, in pails, 8¾ to 9c.; bacon, per pound, 9 to 10c.; lard, com., refined, per lb, 7¾ to 8c.

EGGS.

Export shipments of eggs continue, but local demand in itself is quite sufficient to keep prices steady at 12½ to 13c.

BUTTER.

It is still a matter of a stand off between buyers and seller on creamery, consequently business in a wholesale way is small. Holders want 19c. and buyers can only see a margin at 18½c. The same remarks apply to Western dairy, holders ideas on which are also too high for an export basis.

British Markets.

Having closed out our local business, we are now prepared to give special attention to all lines of

Canadian Produce

in British Markets.

We have a large trade in

Cheese, Eggs, Butter,

and Apples, also

Canned and Evaporated Goods,

Honey, etc., etc.

Liberal advances made on suitable goods.

Correspondence Solicited.

IMPERIAL PRODUCE CO'Y.,

OF TORONTO, LTD.,

69 Front Street East, Toronto.

CHEESE.

The market has a steadier feeling, all the June make having passed out of first hands. Operators therefore are not so pessimistic. Recently sufficient business has been done in a quiet way to demonstrate the fact that 8¾c. is the basis for finest colored and 8½c. for finest white. The cable has advanced 6d. and advices from the other side are somewhat more encouraging.

GRAIN.

The grain market is quiet, the only business to note being small movement in oats. The stocks in store compared with those of a week ago show a decrease of 96,361 bushels of wheat, 14,630 bushels of oats, 4,519 bushels of barley and an increase of 730 bushels of corn, 6,498 bushels of peas. Compared with a year ago there is an increase of 262,042 bushels of wheat, 133,792 bushels of peas, 2,379 bushels of oats, and a decrease of 111,122 bushels of corn, 133,792 bushels of peas, 11,407 bushels of barley. We quote: No. 2 hard Manitoba, $1.10; to $1.12; No. 3 do., 99c; No. 2 Northern, $1.01 to $1.03; feed do., 62c. to 65c.; peas, 90c. per 66 pounds in store; 91c. afloat; Manitoba oats, 52½ to 53¼c. Upper Canada do., 55½c. to 56½c. per 34 pounds; corn, 72c. to 75c. duty paid; feed barley, 56 to 58c.; good malting do., 65c. to 67c; rye, 83c. to 84c.

FLOUR.

The flour market is fairly steady and there has been considerable export shipments since our last, in the aggregate 20,000 sacks of hard wheat patents and strong bakers. The stocks in store show an increase of 5,369 barrels over a week ago. We quote:—Patent spring, $5.50; patent winter, $5.25; straight roller, $4.90 to $5.00; extra, $4.60 to $4.70; superfine, $4.00 to $4.25; city strong bakers', $5.25.

ST. JOHN, N.B., MARKETS.

ST. JOHN, N.B., July 15, 1891.

We do not notice any material change in the grocery market since our last. The wholesale houses all have been fairly busy. Sugar is still the leading staple, and the activity of it seems to have increased the sales in other lines.

FLOUR—Though there has been a steady demand for breadstuffs in a jobbing way buyers are holding off and talk of lower prices, and we have heard of slight concessions being given to make sales. Manitoba patents are selling at $6.10 to $6.25, Ontario high grades $5.65 to $5.70, medium patent $5.35 to $5.45.

CORN MEAL—The market remains unchanged and the demand limited to present requirements. Stocks are being gradually reduced, while $3.35 to $3.45 is the present jobbing price.

SUGAR—The past week a gradual increase in the price of refined sugars has been noted, and grades which then could be bought for 3⅝c. are now selling at 3⅞ to 4c. The demand still keeps up, and present prices are: Granulated, 4⅛ to 4¼c.; yellows, 3.90 to 4⅜c.

BUTTER—Is still coming in freely, and prices have not altered since our last.

EGGS—Have come in quite freely the past week and a gradual lowering of the price has been the result. They are now selling at 13 to 13½c.

PROVISIONS—We have had a quiet trade in all kinds of smoked meats as the market has been overstocked and holders are offering at considerably lower prices than usual to affect sales with a poor result. The direct cause is unscrupulous packers allowing their salesmen to sell all they could to jobbers and then going to the retailers and filling them up as well. Clear mess pork is selling at $16.50 to $17. Beef $15.25 to $15.50.

FISH—The arrival last week of several cargoes of cod and pollock broke the price for those kinds, somewhere near $3.50 being paid for mediums and $4.10 for large. Since then the price has stiffened up some and $3.75 for mediums and $4.25 to $4.30 for large cod has been paid. Pollock $1.60 to $1.75. Pickled fish are coming in in very small quantities and are selling at good prices.

MAY IT GO ON INCREASING.

COBOURG, July 10th, 1891.

MESSRS. J. B. McLEAN CO., TORONTO.

DEAR SIRS.—Enclosed please find $2 to renew our subscription to THE CANADIAN GROCER. We are pleased to notice the increased circulation and hope it may go on increasing as it should be taken by every grocer. Yours truly,

GUILLET BROS.

AN EQUIVOCAL PUFF.

"Did you see the notice I give you?" said the editor to the grocer.

Yes; and I dont want another. The man who says I have got plenty of sand, that the milk I sell is of the first water and that the butter I sell is the strongest in the market, may mean well but he is not the man I want to flatter me a second time.—Ex.

SPECIAL TO OUR SUBSCRIBERS.

We would ask our subscribers to take notice that W. J. Weatherley is no longer in our employ. He, therefore, has no authority to collect or transact any business whatever for this journal.

The commanding officer of the British war ships in Newfoundland waters has issued an order closing 58 lobster factories along the French coast, which, it is alleged are running in violation of the modus vivendi. Over a thousand fisherman and others are thrown out of employment by this action and there is much indignation among the residents of the French coast.

A Moncton N. B. merchant opening a tea chest the other day found it filled with a white substance in pieces about the size of tea, but otherwise totally unlike it. In the bottom of the chest was a sandal made of grass, woven together and tied with grass thongs, several small pieces of red clay, such as is used in making statutes. The material has been sent to St. John for analysis.

BREADMAKER'S DRY HOP YEAST

Makes light white, wholesome, and delicious Bread.
For sale by all wholesale grocers, at $1 per box.

Manufactured by
THE BREADMAKER'S YEAST CO.,
TORONTO, ONT.

Brantford New Mills.

DEAR SIR,—We can supply you with Flour, Meal and Feed in whole or mixed cars, at prices as low, if not lower, than any firm in Ontario, and should you favor us with a trial order, we feel confident of a continuance of your trade.
Orders filled promptly. Wire for prices.
Yours. etc.,
J. & R. ROBSON,
Brantford, Ont.

MELDRUM & DAVIDSON,
MERCHANT MILLERS,
PETERBORO',
MANUFACTURERS OF
Choice Winter Wheat and Manitoba
FLOURS
Mikado, White Lilly,
Delight, Manitoba
Feed of all kinds and Mixed Cars a Specialty. It will pay you to give trial order.
HALIFAX AGENT. - J. P. Cox.

Dominion Mills,
LONDON, ONT.
HEADQUARTERS FOR
OATMEAL
CORNMEAL, POT BARLEY,
SPLIT PEAS, ROLLED WHEAT,
AND ALL BREAKFAST CEREALS.
Write for Samples and Prices.
CARTLEY & THOMSON,
303 to 311 Talbot St.

The Ontario Produce Co'y.
Produce Brokers and Commission Agents,
70 COLBORNE STREET, TORONTO.
BUTTER
—AND—
EGGS
In good demand and prices improving.
Also solicit consignments of Cheese, Fish, Fruit, Potatoes.

Canadian White Enamel Sign Co.,
Sole Agents for Caesar Bros.
The Most Durable Sign Letter.
4 Adelaide St. W., Toronto.
☞A responsible agent wanted in every town and city.

N. WENGER & BROS.,
AYTON, ONT.
- - MILLERS - -
(Hungarian Process)
BRANDS:
KLEBER, MAY BLOSSOM.
AGENTS:
J. L. SMITH & SON, - Montreal.
EPHRAIM ERB, - Halifax.

HODD & CULLEN
Roller Millers.
FLOUR
Manufactured "Hulgarian" System.
Our brands are
Classic,
Anchor,
White Frost,
Challenge,
Diadem,
Strong Bakers.
Heavy dealers in
Oats, Oatmeal, Beans,
Peas. Middlings, Bran.
Quotations by wire.
Address, STRATFORD, ONT.

EMBRO OATMEAL MILLS.
D. R. ROSS, - - EMBRO, ONT.
A CHOICE QUALITY OF
Roller, Standard and Granulated
Oatmeal
IN BARRELS, HALF BARRELS OR BAGS.
Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways. Have new machinery for the manufacture of Rolled Wheat and Graham Flour and will be pleased to have orders.

HO! FOR THE GROCERS' PICNIC!
AT VICTORIA PARK,
ON WEDNESDAY THE 29TH OF JULY, 1891.

The SIXTH ANNUAL PICNIC under the auspices of the TORONTO RETAIL GROCERS' ASSOCIATION will be held as above stated. Victoria Park, the most beautiful grove on Lake Ontario, may be reached by either boats or street cars. Steamers will leave Yonge Street Wharf at 10.30 a. m., and at short intervals during the afternoon.

A MOST ATTRACTIVE PRIZE LIST

for the full programme of games and sports has been provided by the Committee, who have spared no pains to make this the most enjoyable, successful picnic ever held by the Toronto grocers. STRING BAND FOR DANCING IN ATTENDANCE.

Tickets, Adults, 25c, -- Children, 15c.

J. F. THACKRAY, Secretary. R. BARRON, Chairman of Committee.

OWNED BY JOBBERS.

About a year ago we called the attention of the retail trade to the fact that a good many of them were laboring under a serious disadvantage with their competitors owing to their dependence upon the jobbing trade for support, they being, indeed, almost literally slaves of the jobbers. This state of affairs, which still exists, is not the fault of the wholesalers, who would rather have their customers stand alone and meet their obligations promptly, but is due to the circumstance that many retailers begin business with insufficient capital. Lack of cash is not an insuperable obstacle to the building up of a successful retail business, provided sufficient energy is put into the experiment, but a respectable percentage of small dealers in this country do not seem able to overcome it, and remain for years upon the very verge of failure. It is from this class of dealers that come the complaint of the unprofitableness of the grocery business—a complaint that is discovered to be founded upon a very unsubstantial basis when one has an opportunity to converse with a retailer possessing experience and ample financial resources, such a one, for instance, as a grocer from a thriving interior town of this State whom we met the other day, and who said in answer to a question : "Business is fair—no 'boom,' of course ; but the grocers in our town are making money, as every grocer should who starts right and uses judgment. Of course a retailer must know how to buy and when to buy, and he must have the necessary capital to enable him to get goods at bottom prices, to take advantage of bargains, &c. If a dealer possessing a knowledge of his business and adequate capital, fails to make money, it must be because he neglects his business. I know of retailers, however," said the grocer, "who have hard work to make both ends meet, because they are always in debt; having started in debt they never have been able to catch up with their liabilities, and are practically owned by some jobbing house with whom they are compelled to trade, but who some day will be forced to close them out."

The exercise of self-denial, economy and industry would soon enable nine out of ten of the retailers who are thus hovering on the brink of failure, and who retain the nominal control of their businesses by sufferance of the jobbers, to pay off their debts and assume an independent attitude. They would then be able to accept the discounts on certain goods, to take advantage of a bargain whenever the opportunity occurred, to buy at rock bottom prices in every case, and, indeed, to make money in numerous ways, whereas now they make but a bare living.—Merchants' Review.

WHAT IS THE REASON ?

Let any one walk through the streets of his city and see the men that have been in business for years. He will find some that started with only a limited capital and have advanced from year to year until they have gained a good competency. He will find others are just about where they were when they started years ago. They have managed to scrape out a living, and that has been all.

Now, in cases like the two above mentioned ones, there must be some cause or reason why the one has advanced and the other has failed or remains just where he was when he started in business. We do not believe we have the solution, because many causes enter into the business life of a man. We do not believe we can tell the reason why many do not succeed.

Do you know the character of the goods you sell? It's not a nonsensical question by any means. Visit the merchants stores and convince yourself. Here is a man that has goods upon his shelves that have become shop-worn. He can't sell them, let alone give them away. Here is a man that hasn't any. Now, there is a difference between these two buyers, and what is it?

A man goes to his tailor and finds that the clothes he has been buying don't wear well. He changes tailors, and finds that his clothes wear much longer and better. Why is it? Was the first man a good judge in buying cloth, or was the second one a good judge?

Then, again, do you know what it costs you to do business? In other words, what per cent of your profits must be deducted for expenses? How many of you ever sat down and figured up all your expenses, taking into account breakage, loss by waste, as well as loss by over-weight and over-measure? Do it once and see what margin you have left.

The successful business man is the one that has a sharp lookout to purchase the best goods in the cheapest markets. He knows to almost a dollar what it costs him to sell his goods. He has few, if any, to see through bad debts, because he knows who to give credit to and who to refuse. Nothing is too small to escape his attention. If he finds a clerk has a customer that is hard to please, and is taking no interest in selling the customer goods, he takes that customer in hand and lands him. So we could go on and enumerate. Give this subject a little attention, and some day you may thank us for this article.—Merchants' Mail.

The neglect to look after minute details in the factory is a source of great loss to many producers.

Credit is often too cheap and overbubing far too common. Don't be guilty of the one, and don't abuse the other.

The trader who pays his way must sell at a profit, and cannot afford to cut below others in the same line.

GURD'S Ginger Ale is guaranteed Superior to all others. Orders promptly attended to.

A. H. BADGEROW. ALEX. H. DIXON.

The Badgerow, Dixon Bonded Vinegar Manufacturing Co.,

79 and 81 Jarvis St., Toronto

Highest award, Toronto Exhibition.

GOLD MEDAL AWARDED

DELHI CANNING CO.,

Jamaica Exhibition.

WE are still at the front and propose staying there, the high standard of excellence for which our goods are noted will be fully maintained this coming season. When purchasing Canned Goods keep in mind the **Maple Leaf Brand** prepared by the Delhi Canning Co. Every can is honestly filled and perfectly reliable. Our fruits are noted for their high syrups and natural flavors.

Delhi Fruit and Vegetable Co.,

FACTORIES : DELHI AND NIAGARA.

CLEVELAND'S BAKING POWDER is fast supplementing all others, and after a thorough analysis has been adopted by the U. S. Government as the standard baking powder for the army.

DAVIDSON & HAY

Wholesale Grocers,

36 Yonge Street,

TORONTO, ONT.

WE ARE NOW PREPARED

To book orders for the undermentioned fine brands of Canadian packed canned Tomatoes, Corn and Peas, "Delhi," "Aylmer," "Simcoe," "Nelles," "A. C. Miller & Co.," "Boulter's," "Lakeport" and "Erie." Early buyers will likely do well this season.

Sloan & Crowther

WHOLESALE GROCERS,
59, 61 and 63 Front St. E.,
TORONTO.

MACKEREL

(In Kits)

H. P. ECKARDT & CO

Wholesale Grocers,

3 FRONT ST. EAST, TORONTO.

Thos. KINNEAR & Co

Wholesale Grocers and Importers of

TEAS,
SUGARS,
COFFEES,

AGENTS FOR

Cherry's Irish Mustard, X.D.S.F.

This is superior to any other grade in the market. Try it.

47 Front St. E., - TORONTO.

WARREN BROS. & BOOMER,

IMPORTERS
AND
WHOLESALE GROCERS,

35 and 37 Front St. East,

TORONTO, ONT.

SUGARS, COFFEES AND TEAS, SPECIALTIES.

EDWARD ADAMS & CO.

ESTABLISHED 1846.

Wholesale Grocers and Importers of

TEAS,
SUGARS,
COFFEES,
TOBACCOS.

95 & 97 Dundas St., London, Ont.

BALFOUR & CO.,

IMPORTERS OF TEAS

—AND—

WHOLESALE GROCERS,

HAMILTON.

WESTERN ONTARIO AGENTS FOR

Cherry's Irish Mustard, X.D.S.F.

This is superior to any other grade in the market. Try it.

SMITH & KEIGHLEY

Wholesale Grocers and Importers of

TEAS,
COFFEES,
SUGARS,

and General Groceries.

Large assortment new season's Japan Teas. Extra value. Write for samples and quotations.

9 Front St. E., Toronto

"MONSOON"

Is the Registered Trade Mark of the

PURE INDIAN TEA

That has become such a favorite.

These Teas have had a Three Year's Test.

Particulars on application to

STEEL, HAYTER & CO.,
Growers and Importers,
11 & 13 Front St. E. Toronto.

This celebrated brand of
CEYLON TEA
Is packed expressly for

J. W. LANG & CO.,

Wholesale Grocers,
TORONTO.

PERKINS, INCE & Co.,

41 and 43 Front St., Toronto.

IMPORTERS.

Just to hand:

NEW JAPANS

Our first shipment of new season's garden picked Japan Teas arrived this week.

Send for samples and quotations.

J. F. EBY. HUGH BLAIN.

LOBSTERS

1891

PACK.

First New Stock in the Market.

WRITE FOR QUOTATIONS.

EBY, BLAIN & Co.,

Wholesale Grocers,

FRONT AND SCOTT STS. TORONTO.

PROGRAMME OF THE TORONTO GROCERS' PIC-NIC.

1. Boys' race—200 yards, open to grocers' sons and employees under 16 years of age. 3 prizes. Entrance fee 10c.

2. Butcher boys' race—200 yards. 3 prizes. Entrance fee 25c.

3. Old mans' race—100 yards, open to members of association only, over 45 years of age. 3 prizes. Entrance fee 25c.

4. Girls' race—100 yards, open to grocers' daughters under 16 years of age. 3 prizes. Entrance fee 10c.

5. Target competition—(blindfolded), open to travelers connected with the trade and master grocers, (other conditions for travelers same as No. 8.) 3 prizes. Entrance fee 25c.

6. Putting the 16 lb. shot—Open to all excepting professionals. 2 prizes. Entrance fee 25c.

7. Hop step and jump—Open to grocers' sons under 16 years of age. 3 prizes. Entrance fee 10c.

8. Walking match—Open to the city commercial travelers, representing city houses connected with the trade, and who have been traveling 6 months in the city. 3 prizes. Entrance fee 25c.

9. Wheelbarrow race—Open to grocers' sons and employees. 3 prizes. Entrance fee 25c.

10. Donkey race—Open to members of pic-nic committee only. 3 prizes. No entrance fee.

11. Sack race—100 yard, open to boys under 16 years of age. 3 prizes. Entrance fee 10c.

12. Three legged race—Open to all grocers' sons and employees 16 years of age and over. 3 prizes. Entrance fee per team 25c.

13. Tug of war—Teams will be picked on the grounds. No entrance fee.

14. Hurdle race—½ mile, open to all grocers, grocers' sons, and grocers' employes. 3 prizes. Entrance fee 25c.

15. Donkey race—Open to masters grocers. 3 prices. Entrance fee 25c.

16. Ladies' race—100 yards, open to ladies of 20 and over. Competitors to be grocers' wives, daughters, or employes. 3 prises. Entrance fee 10c.

17. Half mile race—Open to drivers and warehouse men of wholesale houses connected with the grocery trade. 3 prizes. Entrance fee 25c.

18. Donkey race—Open to grocers' sons under 14 years of age. Last donkey to win. 3 prizes. Entrance fee 10c.

19. Three legged race—Open to boys under 16 years of age. 3 prizes. Entrance fee 25c.

20. Girs' trycycle race—Open to grocers' daughters under 12 years of age. 3 prizes. Entrance fee 10c.

21. Ball throwing contest--Open to all ladies. 3 prizes. Entrance fee 10c.

22. Climbing greasy pole—2 competitions with good prizes. No entrance fee.

23. Obstacle race—Open to all employees of the grocery trade. 3 prizes. Entrance fee 25c.

24. Donkey race—Open to city travelers of wholesale grocery houses. 3 prizes. Entrance fee 25c.

THE BETTER WAY.

The "one-idea men" have made a lasting impression upon the history of the country, hence we are not at all troubled when the Philadelphia Cash Grocer attributes our enthusiasm for the Boston system of selling sugar to "one ideaism." We are perfectly aware that many grocers get a fair profit on sugar without membership in any Association. But we do know that there is not one-tenth the temptation to cut, under associated arrangements, there is under "the devil-take-the-hindmost" system advocated by our contemporary. Its whole basis of argument rests upon the right of grocers to cut prices to any figure they desire, and that being the case isn't it natural to suppose that there will be a very general resort to such practices?

The Cash Grocer now admits that some combinations are beneficial, but never, no never, can a combination be beneficial that regulates the price of a commodity. We claim that it can be and is beneficial, and we base our claim upon facts—upon what has been done in Boston. "We know whereof we affirm." It has been beneficial not alone to dealers but also to consumers. This is easy of proof. Why will our contemporary, which admits that half to three-fourths cent per pound is not an exorbitant profit on sugar, continue to talk about Retail Grocers' Associations "preying upon the people?" It's the old stock argument, but it hasn't any force whatever, because it isn't true. It talks about the independent "stand outers," the "kickers," as possessing all the brains and refusing to enter into a "combination with snails." Let us again reiterate—but we presume it will do no good for our contemporary prefers glittering generalities—let us reiterate the fact that the ablest, the most enterprising, the wealthiest, the most far-sighted grocers are at the head of the Association movement in New England. They are not "snails," as some grocers we wot of would learn to their cost, should they attempt to keep up with them.

"It is perfectly legitimate," says our contemporary, for a grocer to sell at cost, "whether it injures a competitor or his creditors or not." In the sense that legitimate means lawful, that is true. In the sense that legitimate means fair, honorable, above board, it may not be. How do we know that a man sells goods at cost to injure a competitor? How do we know that night follows day? The grocery trade is "as far apart from church, state or school, as the poles, as regards purpose and methods," says the Cash Grocer. We should say that under the system you recommend it would be. Cutting, slashing, selling at cost, whether creditors suffer or not, fierce and bitter competition, a literal warfare year in and year out—not much church, or school, or common sense in that, we admit.

"Every tub should stand upon its own bottom; so every tradesman should rely upon his own individual efforts, without hanging on to the coat tails of others." True. But the man who would try to lift a ton by his own individual efforts, when there were others ready to help him, would be a fool. Individual effort is all right, but it needs the co-operation at times of other effort—wiser and more skilled effort. Harmony is better than discord, peace is better than war, good fellowship is better than hatred—especially when with these comes a good profit (not an exorbitant one) that would not otherwise have been received.

Our contemporary would doubtless revel in the 'independence' that non-associated effort has brought to the Denver grocers and would prefer it to the condition of things that exists in Boston and Minneapolis. The Northwest Trade tells this story of cutting in Denver:

The grocers of our prosperous little neighbor, Denver, are cutting prices so enthusiastically and vigorously, after the energetic manner they do things in Denver, that it has become a serious question as to what line of goods can be safely placed on the market. One grocer cuts on one line, his neighbor follows, and his neighbor's neighbor helps to swell the procession, which is soon joined by every grocer in the city.

That is the legitmate result of the gospel the Cash Grocer preaches. It is the natural outcome of its theory. This is what the Northwest Trade suggests as a remedy—just what we have always maintained to be the "cure all" for these price distempers that occasionally break out to demoralize trade:

"This fool's policy, (no mild or civil terms effectually describe it) suggests to the thoughtful and unaffected observer that, if the Denver grocers would direct their attention hither, they might find exemplary instructions. No city of the size of Denver can well afford to be without an Association, and to secure through its operations the common protection which such combination alone now offers, and it may be added the only protection which retail grocers can attain."—N. E. Grocer.

The Delhi Canning Co. had their new strawberries first on the market this season. The quality is very fine.

Soap and water are cheap, but soil on goods is expensive.

Goods conveniently located save time, money and temper in showing.

A feather duster disperses but does not remove the dust from the store.

STILL THEY COME!!!

POST OFFICE STORE, PENINSULA LAKE, 30th June, 1891.

GENTLEMEN,—Enclosed find one dollar for 3 dozen of your 5 cent packages of your "Barm" Yeast. Send show card for store. Send freight or express to Huntsville Station, Muskoka, and oblige

Yours truly,
JOHN G. HENDERSON.

MAXVILLE, 22nd June, 1891.

DEAR SIRS,—I have tried a couple of boxes of your "Barm" Yeast and find it to be the best Yeast I have used for many years. It could'nt make nicer bread than I have done. It is so light and easy. I shall continue to use it. I have recommended it to several persons and I shall to all who use other Yeast.

Yours truly,
MARY I. STEWART.

Order a box from your wholesale grocer or send direct to

THE BARM YEAST MFG. CO.,

TELEPHONE 1920. 35 Wellington St. E., Toronto.

SAPOLIO Is a solid handsome cake of SCOURING SOAP Which has no equal for all cleaning purposes except the laundry. It will clean paint, make oil cloths bright and give the floors, tables and shelves a new appearance. It will take the grease off the dishes, and off the pots and pans. It scours the knives, the wash basin, bath tub, even the greasy kitchen sink. It brightens all metals except silver or gold. If you have not sold it yet, send your order at once to

EMIL POLIWKA & Co.
36 Front st., East, Toronto, Ont.
Dominion Agents.

J. A. Mathewson. S. J. Mathewson.
W. B. Mathewson. J. A. Mathewson, Jr.
Established 1834.

J. A. MATHEWSON & CO'Y,
IMPORTERS and WHOLESALE GROCERS.

Goods from First and Best Markets. Quality warranted. Full assortment. New Crop Japan Teas have arrived in quantity. Fine assortment and quality desirable. Orders carefully and promptly attended to.

Have claimed, and do claim, freedom to buy and sell anywhere without interference or hindrance from any quarter. No commercial or personal slavery.

202 McGill St., MONTREAL.

WRIGHT & COPP,

40 Wellington St. East, Toronto.

REPRESENTING

Van DerVeer & Holmes' Biscuits, New York.
E. C. Hazard & Co., Shrewsbury Tomato Ketchup, etc.
St. Croix Soap Mf'g Co., "Surprise" Soap.
Day & Martin's Blacking.
T. D. Millar's Royal Paragon Cheese.

California Fruits, 3 lb. tins, heavy syrup.
Apricots, Peaches, Pears, Plums, Figs, etc.

Correspondence Solicited.
TELEPHONE 2662.

TANGLEFOOT

STICKY FLY PAPER

Price 65c. per box. Each box contains 25 double sheets of Tanglefoot and one 5c. Holder (26 five cent articles.

Trade mark registered in Canada.

Sold by all large wholesale druggists in Canada.

O. & W. THUM, Grand Rapids, Mich.

M. J. Woodward & Co.,

PRODUCERS OF CRUDE,

Manufacturers of

Illuminating Oils,
Lubricating Oils,
Paraffine Oils
and Wax, &c.

PETROLIA, - ONTARIO.

JACQUAND FRENCH BLACKING

PRICES

In cases of 6 gross each, assorted if necessary.

No.
2—$2 00 per gross.
3— 3 00 "
4— 4 00 "
5— 6 00 "

5 per cent. discount cash.

DAVID REA & CO., - 30 Hospital St.
MONTREAL.

The Norton Manufacturing Co.,

E. P. Breckenridge, Toledo, Pres. C. C. Warren, New York, Sec.-Treas.
Edwin Norton, Chicago, Vice-Pres. W. C. Breckenridge, Resident-Manager.

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

FRUIT, PAINT, LARD, BAKING POWDER, FISH AND LOBSTER

CANS.

Capacity, fifty thousand cans per day.

Sole Agents in Canada for Norton Brothers

"Solder Hemmed" Caps.

Inquiries and Correspondence Solicited.

HAMILTON, - ONT.

DO YOU SELL

"Peerless" Washing Compound. There is nothing equal to it. It will pay you a handsome profit. Your customers will like it. Address

Pure Gold Manufacturing Co.,
31 Front Street East, Toronto.

Todhunter, Mitchell & Co.

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS. :: TORONTO.

ELLIOTT, MARR & CO., IMPORTERS OF TEAS,

—AND—

Wholesale Grocers, LONDON, ONT.

WE are in receipt of a large and varied assortment of Library, Hall and Piano Lamps.

Values are far ahead of previous years

Inspect before placing orders and save money.

R. TEW & CO.,

Importers of
CROCKERY, GLASSWARE, CHINA, LAMP GOODS, ETC,

10 FRONT ST. East,

(Adjoining Board of Trade Building.)

SALES MADE OR PENDING.

J. Mullin, grocer, Winnipeg, has sold out to J. T. Wilson.

The stock in the estate of A. Smith & Co., grocers, Winnipeg, has been sold.

W. H. Nesbitt, general merchant, Roland, Man., has sold out to Hood & Hooper.

The stock and book accounts in the estate of A. G. Hepworth, general merchant and trader, St. Laurent, Man., have been sold.

REMOVALS AND DEATHS.

Thomas Watson, general merchant, Blyth, Ont., is dead.

FIRES.

L. L. Sibley, grocer, Truro, N. S., is burnt out. Insured.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

J. W. Langman, general merchant, Portage la Prairie, Man. has assigned.

W. H. Hill & Co., grocers, Sarnia, Ont., have assigned to Elgin Wood, Sarnia.

J. H. Dean, general merchant, Shedden, Ont., has assigned to Dugald Brown, St. Thomas.

TRADE SALE.

J. F. Cassidy & Co. sold on Tuesday the general store stock belonging to the estate of A. J. McKechnie, of Mount Forest, to Hampton & Co. of the same place, at 70 cents on the dollar.

Rivalry, open, fair, good natured and enterprising, is the life of business.

"One man ov genius in 97 thousand 4 hundred and 42 men of ordinary business talent, is just about the right proportion for actual business." —JOSH BILLINGS.

"There are geniuses in trade, as well as in war, or the state, or letters; and the reason why this or that man is fortunate is not to be told. It lies in the man."—EMERSON.

BUSINESS CHANCES.

GENERAL STORE TO LET. IMMEDIATE possession. Good front. Best stand in the village. Low rent. Apply J. K. Falconbridge, Richmond Hill. 30

FOR SALE—One of the finest premises in London for groceries, flour and feed business. Prominent corner, building 26x90, 3 stores with 80 feet cellar. For particulars address F. Barnard, owner, 609 Dundas St., corner Adelaide St., London, Ontario.

BUY THE

ONLY BEST

THE GAIL BORDEN
Eagle Brand Condensed Milk

Has maintained its high reputation for ABSOLUTE PURITY for over a QUARTER OF A CENTURY.

AS A FOOD FOR INFANTS IT HAS NO EQUAL.

FOR SALE BY
Grocers and Druggists Everywhere.

GENERAL STOREKEEPERS
Who deal in Dry Goods
Should Subscribe for
THE DRY GOODS REVIEW
It will keep you informed on all important questions of the day affecting the Dry Goods and allied trades.
SUBSCRIPTION $1.00
SEND FOR SAMPLE COPIES
THE DRY GOODS REVIEW, TORONTO.
THE J.B. McLEAN CO(LTD) PUBLISHERS.

Bond or Free

Warehouse Receipts Issued,
Negotiable anywhere

R. CARRIE,
27 Front St. E. Toronto.
eow

STORAGE

JOHN PETERS & CO.,

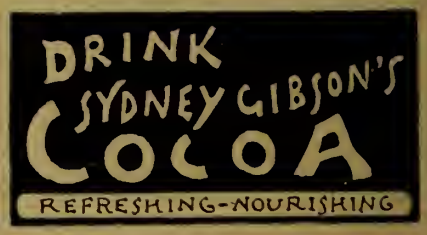
General Commission Merchants and Brokers,

Halifax, N. S. and
Kingston, Jamaica, W.I.

Agents for The E. B. EDDY MFG CO., HULL, P. Q.

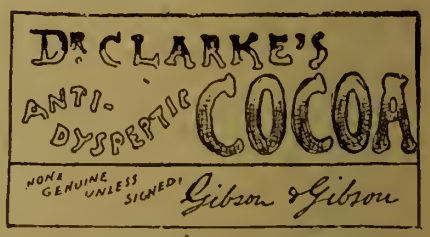
We are open to accept one or two more Agencies of first-class houses, either at Halifax or Kingston. We have a good connection and splendid storage facilities.

References: The Merchants Bank of Halifax.
The E. B. Eddy Mfg Co., Hull, P.Q.
The Mercantile Agencies.



Sold only in 10c. packets.
6 lb. in a box.

Sold in 5c. and 10c. tablets.
6 lb. and 10 lb. in box.



Sold only in 15c. tins.
6 lb. in box.

Sold in 15c. and 25c. packets.
2 doz. in case.

Order through your wholesale grocer or direct from

GIBSON & GIBSON,
TORONTO.

Sustaining, Strength-giving, Invigorating.

JOHNSTON'S FLUID BEEF

is a perfect food for

Invalids & Convalescents

Supplying all the Nutritious properties of PRIME BEEF in an easily-digested form.

W. G. A. LAMBE & CO.,

Commission Merchants,

TORONTO.

AGENTS FOR

The St. Lawrence Sugar Ref'g Co., Montreal.

The British America Starch Co., Brantford.

ORIENT MILLS.

SINCLAIR, HOOD & CO.,

(SUCCESSORS TO W. A. BRADSHAW & CO.)

Importers and Manufacturers of

Coffees,

Spices,

Mustards,

CREAM OF TARTAR, BAKING POWDERS, FLAVORING EXTRACTS, ETC.

48-50 Lombard Street, Toronto.

-STORAGE-

(BOND AND FREE)

Warehouse Receipts Issued.

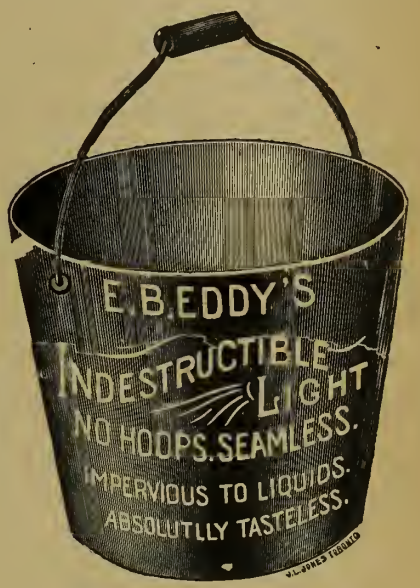
THE SHEDDEN CO., Ltd.,

184 Front St. East,

TORONTO

CATCH ON!

The Old Wooden Bucket.



E. B. Eddy's Indurated Fibre Pail.

The Neatest, most Durable, most Attractive and very Best Ware in the Market! The Cheapest because the most Durable!

These Superior Wares are moulded in one piece from wood fibre. No hoops. No joints. Cannot leak, shrink, swell or water soak. Will not taint milk or other liquids. Proof against hot and cold water, kerosene oil, benzine or naptha

If your Wholesale Grocer does not keep these wares in stock, apply direct to the sole owners of the Patents and sole Manufacturers in Canada.

THE E. B. EDDY MFG. CO.,

HULL CANADA

Chivers' Carpet Soap

For cleansing and restoring carpets. Warranted to take out grease or ink, and restore the colors. Likewise in all woolen fabrics

Chivers' Disinfectant Cloth Soap

Will clean all kinds of cloth, removing grease, ink, etc., restoring the colors like new. For price. etc., address

J. H. WALKER,
Alma, Ont.

ADAMS & SONS'

TUTTI-FRUTTI

CHEWING GUM.

The fastest seller the trade handles to-day

Other Staple Brands:

Bo-Kay, Sappota, Magic-Trick, etc., etc. See our price list page 21.

Send to Adams & Sons, 13 Jarvis St., Toronto, Ont., for beautiful advertising matter.

GROCERS

should try our two new lines, CHOCOLATE ICING and CHOCOLATE PUDDING, packed in two four dozen cases, either straight or assorted.

F. W. Schwartz, Halifax, N.S.
Agent for Maritime Provinces

The Cowan Cocoa and Chocolate Co. L'd, Toronto

TO THE TRADE

—IN—

Canned Goods.

We are making all arrangements for this season's pack—and enlarging our factory considerably—Thanks for last season's trade and soliciting this year's.

Faithfully yours,

D. W. DOUGLAS,
St. Johns, P.Q.

For reliable brands of cut smoking and chewing Tobaccos use the following:

CUT SMOKING:
OLD FLAG.
GOLD FLAKE.
HAND MADE.

FINE CUT CHEWING:
GOLDEN THREAD. GLOBE.
VICTORIA. HIGH COURT.
JERSEY LILY.

MANUFACTURED BY

THE GLOBE TOBACCO WORKS CO., OF LONDON, Ltd.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, July 16, 1890.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Cleveland's Superior Baking Powder in tin cans, per dozen net.

10 cent tins		1 00
¼ lb.	"	1 50
6 oz.	"	2 20
½ lb.	"	2 80
12 oz.	"	4 25
1 lb.		5 50
5 lbs.		25 50

	Per doz
Dunn's No. 1, in tins	2 00
" " 2, in tins	75
Cook's Gem, in 1 lb pkgs	$1 75
" " 7 oz "	85
" " 2 oz "	40
" " 5 lb. tins	65
" " bulk, per lb	12

	Per doz.
Empire, 5 dozen 4 oz cans	$0 75
" 4 " 8 "	1 15
" 2 " 16 "	2 00
" ¼ " 5 lb cans	9 00
" bulk, per lb	15

COOK'S FRIEND.

(In Paper Packages.)	Per doz
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, ½ "	14 00
Ocean Wave, ¼ lb, 4 doz cases.	75
" ½ lb, 4 "	1 30
" No. 1, 2 "	1 90
" 1 lb, 2 "	2 20
" 5 lb, ½ "	9 60

BISCUITS.

	Per lb
Arrowroot	$0 11½
Abernethy	9
Ginger Nuts	11½
New York Fruit	15
People's Mixed	11
Pilot Family	6
Snowflake	11½
Niagara	15
Soda	6½
" 3 lb "	21
Sultana	11½
Oyster crackers	7
Milk biscuit	9½
Butter crackers	6½
Tea	11½
Wine	9
Wine, sweet	9

BLACKING.

Day & Martin's, pints, per doz	$3 20
" ½ "	2 10
" ⅓ "	1 10
Spanish, No. 3	4 50
" " 10	9 00

EDWARDS, CATCHPOLE & CO'S

No. 1 per gross	9 00
No. 2 do	4 50
No. 3 do	3 60

JACQUAND FRENCH BLACKING.

No 2 per gross	2 00
No 3 "	3 00
No 4 "	4 00
No 5 "	6 00

BLACK LEAD.

Reckitt's Black Lead, per box... 1 15
Each box contains either 1 gro., 1 oz.; ½ gro., 2 oz., or ¼ gro., 4 oz.

TELLIER, ROTHWELL & CO'S.

Royal Black Lead, per gross..... $1 80

F. F. DALLEY & CO.

	Per gross.
Silver Star Stove Paste	9 00

Packed in fancy wood boxes, each box contains 3 doz.

EDWARDS, CATCHPOLE & CO'S

Crown Polish, No. 1, per gross	9 00
" " No. 2, "	4 80

BLUE.

Reckitt's Pure Blue, per gross.. 2 10

TELLIER, ROTHWELL & CO'S.

Parisian Square Blue, per lb..13 to 14c

BROOMS.

		Per doz.
Carpet	4 strings	2 90
X Parlor, 2	"	2 65
Louise 3	"	2 65
1 Gem 4	"	3 25
2 " 3	"	2 65
2 " 2	"	2 20
4 " 2	"	1 95
O Hurl 4	"	2 65
" 3	"	2 35
2 " 3	"	2 05
3 " 3	"	1 70
OK " 2	"	1 35
Hvy Mill 4	"	3 70

CORN BROOMS.

CHAS. BOECKH & SONS. per doz

X Carpet,	4 strings, net		$3 20
2 "	4 "	"	2 90
3 "	3 "	"	2 65
XXX Hurl	4 "	"	2 60
1X "	4 "	"	2 40
2X Parlor	4 "	"	2 25
3 "	3 "	"	1 95
4 "	3 "	"	1 70
5 "	2 "	"	1 30
Girls "	2 "	"	1 50
Railway	4 "	"	3 00
Ship	4 "	"	4 00
2 Cable	2 wire bands, net		3 00
3 "	3 "	"	4 00
1 Hearth	2 strings, net		1 75
2 "	2 "	"	1 50
3 "	1 "	"	1 20
4 "	1 "	"	1 00

CANNED GOODS.

	Per doz	
Apples, 3's	$....	$1 15
" gallons	....	3 25
Blackberries, 2	2 00	2 10
Blueberries, 2	1 25	1 40
Beans, 2	0 95	1 10
Corn, 2's	1 10	1 25
" Special Brands	1 30	2 10
Cherries, red pitted, 2's	2 25	2 40
Peas, 2's	1 40	1 50
Pears, Bartlett, 2's	2 00	2 25
" Sugar, 2's	....	1 70
Pineapple, Baltimore	2 40	2 50
" Bahama	2 90	3 00
Peaches, 2's	2 40	2 50
" 3's	3 50	3 60
" Pie, 3's	1 60	1 65
Plums, Gr Gages, 2's	2 00	2 10
" Lombard	2 00	2 10
" Damson Blue	1 90	2 00
Pumpkins, 3's	0 90	1 00
" gallons	3 00	3 25
Raspberries, 2's	2 45	2 50
Strawberries, choice 2's	2 25	2 40
Succotash, 2's	1 50	1 65
Tomatoes, 3's	1 55	1 60
Finnan haddies	.....	1 50
Lobster, Clover Leaf	.....	2 75
" Other brands	2 10	2 25
Mackerel	1 15	1 25
Salmon, 1's	1 40	1 55
" white	1 10	1 25
Sardines Albert, ¼'s tins	10½,	11½
" ½'s "	15,	18
" Martiny, ¼'s "	10	10½
" ½'s "	18,	19
" Other brands, 9¾,	11,	16, 19
" P & C, ¼'s tins	23,	25
" ½'s "	33,	36
" Amer, ¼'s "	6½,	8
" ½'s "	9,	11

JAMS AND JELLIES.

1 lb. white pots, 4 doz. assorted, per doz. $2.35.

Jams.
Gooseberry
Strawberry
Black Currant.
Red Currant
Green Gage
Apricot
Raspberry
Damson
Plum
Red Currant and Raspberry

Jellies. Red Currant, 1 lb. white $2.75
Black Currant, 1 lb. white 2.75

DELHI CANNING CO.

Jams assorted, 1's	2 35
Jellies, 1's	2 25

CANNED MEATS.

Comp. Corn Beef	1 lb cans	$1 70	$1 75
" "	2 "	2 75	2 80
" "	4 "	5 00	5 15
" "	6 "	8 75	9 25
" "	14 "	20 00	21 00
Minced Collops,	2 lb cans		2 80
Roast Beef	1 "		1 60
"	2 "	2 75	2 80
"	4 "		5 85
Par Ox Tongue,	2½ "	$8 50	8 75
Ox Tongue	2 "	8 25	8 50
Lunch Tongue	1 "		3 25
"	2 "	5 75	6 25
English Brawn,	2 "	2 75	2 80
Camb. Sausage,	1 "		2 50
"	2 "		4 00
Soups, assorted,	1 "		1 35
"	2 "		2 25
Soups & Boulli.	2 "		1 80
"	6 "		4 50

Potted Chicken, Turkey, or Game, 6 oz cans	1 50
Potted Ham, Tongue or Beef, 6 oz cans	1 35
Devilled Tongue or Ham, ½ lb cans	1 35
Devilled Chicken or Turkey, ½ lb cans	2 25
Sandwich Ham or Tongue, ½ lb cans	1 50
Ham, Chicken and Tongue, ½ lb cans	1 50

MINCE MEAT.

BRYANT, GIBSON & CO.'S—TORONTO.

Mince Meat, ½ gal glass jars, $9 50
Ditto, 25 and 40 lb pails, per lb. 12½c

J. H. WETHEY'S—ST. CATHARINES.

Condensed, per gross, net..... $13 50

CHEWING GUM.

ADAMS & SONS.

		To Retailers.
Tutti Frutti, 36	5c bars	$1 30
Bo-Kay (new)	150 pieces	1 00
Sappota,	150 "	1 00
Magic Trick,	115 "	0 85

ALWAYS ORDER RECKITT'S BLUE.

Prices Current, Continued—

Black Jack,	115 pieces	...	0 85
Red Rose,	115 "	...	0 85
Sweet Fern,	230 "	...	0 85
Adams' N.Y. Gum,	200 "	...	0 50
Caramel Tolu,	72 "	...	0 40
New Fruit Asst.,	115 " new		0 75
Puzzle Gum	115 "	....	0 75
Oolah " "	115 "	...	0 75

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO.S.

Chocolate—	Per lb.
French, ¼'s....6 and 12 lbs.	0 30
Caraccas, ¼'s..6 and 12 lbs..	0 35
Premium, ½'s..6 and 12 lbs...	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs .	0 24
Sticks, gross boxes, each...	1 00
Cocoa, Homœopat'c, ¼'s, 8 & 14 lbs	30
" Pearl " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs	18

JOHN P. MOTT & CO.'s

R. S. McIndoe, Agent, Toronto.)

Mott's Broma.....per lb	$0 30
Mott's Prepaired Cocoa.....	28
Mott's Homœopat'c Cocoa(¼s)	32
Mott's Breakfast Cocoa.....	40
Mott's Breakf. Cocoa(in tins)	40
Mott's No. 1 Chocolate.....	35
Mott's Breakfast Chocolate...	28
Mott's Caracas Chocolate.....	40
Mott's Diamond Chocolate....	22
Mott's French-Can. Chocolate	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibbs.....	30
Mott's Cocoa Shells.....	5
Mott's Vanilla Chocolate stick	22&24
Mott's Pure Confec Chocolate	22c–38
Mott's Sweet Confec Choc.	21c–30

COWAN COCOA AND CHOCOLATE CO.

Cocoas—	
Hygienic, 1, ½, ¼ lb. boxes	70, 75
Iceland Moss ¼lb in 12lb boxes	35
Soluble (bulk) 15 & 30 lb bxs...	18, 20
Soluble (tins) 6 lb and 12 lb....	20
Cocoa Nibs, any quantity ...	30, 35
Cocoa Shells, any quantity...	05
Cocoa Essence.....per doz	1 40
Chocolates—	
Mexican, ¼, ½ in 10 lb bxs	30
Queen's Dessert, "	40
Vanilla "	35
Sweet Caracas "	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross...	00
Pure Caracas (plain) ¼, ½ lbs	40
Royal Navy (sweet) "	30
Confectioners', in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

WALTER, BAKER & CO'S

Chocolate—	
Pre'um No. 1, bxs. 12 & 25 lbs each	34
Baker's Vanilla in bxs 12 lbs each	47
Caraccas Sweet bxs 6 lbs each, 12 bxs in case	30
Eagle, sweet & spiced, bxs 12 lbs each	28
Vanilla Tablets, 416 in box, 24 bxs in case, per box	3 65
Spanish Tablets, 100 in box, 12 bxs in case	3 00
German Sweet Chocolate—	
Grocers' Style, in cases 12 boxes, 12 lbs each	21
Grocers' Style, in cases 24 boxes, 6 lbs each	21
48 Fingers to the lb., in cases 12 bxs 12 lbs each	21
48 Fingers to the lb., in cases 24 bxs 6 lbs each	21
Cocoa—	
Pure Prepared boxes, 12 lbs each	35
Cracked, boxes, 20 lbs each, 1 lb and assorted papers	27
Cracked, in bxs, 12 lbs., each, ½ lb. papers	27
Cracked, in bags, 6, 10 & 25 lbs each	27
Cocoa and shells, 12s and 25s	24
Breakfast Cocoa—	
In bxs, 6 & 12 lbs., each, ½ lb. tins	39
In boxes, 12 lbs., each, 1 lb. tins, decorated canisters	42
Broma—	
In boxes, 12 lbs., each, ½ lb. tins	36

GIBSON & GIBSON'S

	per lb
Sydney Gibson's Cocoa, ¼s	0 30
Dr. Clarke's Cocoa, ½'s and ¼'s, tins	0 45
Soluble Cocoa bulk in boxes	0 18
Prepared do " "	0 22
Sydney Gibson's Chocolate, ¼s. and ½s	0 28
Gibson's Rock do ½s.	0 28
Dr. Clarke's do ¼s.	0 30
Confectioners' Pure Chocolate 10 lb. blocks	0 30
Vanilla choc. sticks, per gross	1 00
	per doz
Gibson's Icina, ½s. 2 doz. in case.	1 25
Gibson's Icina, 1lb 2 " "	2 25

COFFEE.

GREEN

	c. per lb.
Mocha	32, 35
Old Government Java	30, 33
Rio	21, 22½
Plantation Ceylon	29, 31
Porto Rico	24, 28
Guatamala	24, 26
Jamaica	22, 23
Maracaibo	24, 26

WHOLE ROASTED OR PURE GROUND.

ELLIS & KEIGHLEY'S.

	c. per lb
Java	33, 34
Java and Mocha	34, 36
Plantation Ceylon	35
Arabian Mocha	37
Santos	28, 28
English Breakfast	16, 24
Royal Dandelion in 1 lb tins	26

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend	33
Our Own "	31
Laguayra "	29
Mocha and Java	32, 33
Java, Standard	33
" Old Government	30, 32
Arabian Mocha	36
Santos	28

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs	30
Standard Imperial in sealed tins, 25 and 50 lbs	32
Standard Blend in sealed tins, 25 and 50 lbs	33
Ground, in tins, 5, 10, 15 and 25 lbs	20, 30
Say's Parisien, in ½ and 1 lb tins	30

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	$0 75
" " " 1, 1½ oz....	1 25
" " " 2, 2 oz.....	1 75
" " " 3, 3 oz.....	2 00

FLOUR AND MEAL.

	per bbl.	
Flour, Manitoba Patent..	5 80	5 90
" Ontario patents....	4 75	5 25
" Straight Roller	4 40	4 50
" Extra.....	4 20	4 25
" Low grades	2 00	3 75
" Strong bakers'....	5 50	5 60
Oatmeal, standard, bbls	....	5 75
" granulated, "	....	5 90
" rolled "	.....	5 90
Rolled Oats	....	5 90
Bran, per ton	....	16 00
Shorts	19 00	20 00
Cornmeal	4 00	4 40

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz.	
Cases, No. 1, 2 oz tins.....	$2 75	$3 00
" No. 2, 4 oz tins.....	4 50	5 00
" No. 3, 8 oz tins.....	8 00	8 75
" No. 4, 1 lb tins.....	12 60	14 25
" No. 5, 2 lb tins.....	25 00	27 00

FRUITS.

FOREIGN.	c. per lb.
Currants, Provincial, bbls...	6½, 6½
" " ½ bbls	6⅝, 6¾
" " cases	... 6¾
" Filiatras, bbls	6½, 6⅝
" " ½ bbls ...	6⅝, 6¾
" " cases ..	6½, 6⅝
Patras, bbls.....	6⅞, 7
" " ½ bbls.....	7, 7⅛
" " cases.....	7½, 7⅝
" Vostizzas, cases.	8, 9½
" " ½ cases	8½, 9¾
" 5-crown Excelsior (cases).....	9½, 10
" " ½ case....	9⅝, 9⅝
Dates, Persian, boxes, ...	5¾ 6
Figs, Elemes, 14 oz., per box	... 10
" 10 lb boxes	12½ 13
" 20-lb "	15 16
" Seven-Crown	... 18
Prunes, Bosnia, bags	7¾ 8
" " cases, ...	7 8
Raisins, Valencia, off stalk,	4½ 5¾
Selected	7¾ 8
Layers	8½ 9
Raisins, Sultanas	16, 18
" Eleme	7½ 8
" Malaga:	
London layers	2 70 3 00
Loose muscatels	2 35 2 75
Imperial cabinets	3 25 3 50
" " qrs., flat.	1 00
Connoisseur clusters	4 00 4 25
Extra dessert "	4 75 5 00
" " " qrs.	1 50
Royal clusters	6 00 6 50
Fancy Vega cartoons	..... 2 75
Black baskets	4 00 4 25
" " qrs	1 30 1 35
Blue "	4 75 5 00
" " qrs	1 50 1 60
Fine Dehesas	7 00 7 25
" " qrs	2 00 2 25
Lemons, Palermos	..... 6 00
" Messina	5 50 6 00
Oranges, Floridas	....
" Messinas	4 00 4 50
" Mediter'n sweets	5 00 5 50

DOMESTIC.

Apples, Dried, per lb	0 07¾ 0 08½
do Evaporated.....	0 12 0 13½

GLASSWARE.

TAYLOR, SCOTT & CO.

	c. per doz
Lamp Chimneys, O.....	32
" " A.....	35
" " B.....	45

GRAIN.

Wheat, Fall, No. 2, ...	1 02	1 03
" Red Winter, No. 2	1 01	1 02
" Spring, No. 2	....	0 99
" Man Hard, No. 1..	.....	.....
" " No. 2..	....	1 07
Oats, No. 2, per 34 lbs.....	...	51
Barley, No. 2, per 48 lbs...	50	51
" No. 3, extra.....	55	56
" No. 3.....	48	55
Rye.....	80	81
Peas.....	70	75
Corn.....	...	70

HAY & STRAW.

Hay, Pressed, "on track	10 50	11 50
Straw Pressed, "	5 00	7 00

LARD.

"FAIRBANK'S" REFINED COMPOUND.

In Butter Tubs.....	0 08½
Fancy "	0 09
3-hoop pails	0 09 0 09½
60 lb. cases of 3 lb., 5lb., and 10 lb. tins, per lb	0 10

MUSTARD.

ELLIS & KEIGHLEY'S.

	cts
Durham, Fine, in ¼ and ½ lb tins per lb	25
" Fine, in 1 lb jars.....	22
" Fine, in 4 lb jars.....	70
" Ex. Sup., in bulk, per lb.	30
" Superior, in bulk, per lb	20
" Fine, " "	15

COLMAN'S AND KEEN'S

In 4 lb jars.....	75
In 1 lb jars.....	25
D. S. F., in tins, per lb	41
" in ½ lb tins.....	42
" in ¼ lb tins, per lb.....	44
D. F. in ½ lb tins, per lb	26
" ¼ " "	28

NUTS.

	per lb.	
Almonds, Ivica	14	15
" Tarragona..... ...	15	16
" Fornigetta	...	...
Almonds, Shelled Valencias ...	...	...
" " Jordon.	45,	55
Brazil	12	13
Cocoanuts, per 100	...	6 00
Filberts, Sicily.....	...	11
Filberts, Oblong	11	11½
Peanuts, roasted	12,	13
" green	9	10
Walnuts, Grenoble	17	18
" Bordeaux	12,	13
" Naples, cases		...
" Marbots..... ...		13½
" Chilis	12	13

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO PICKLES.

John Bull, mixed, in bulk.....	$0 45
" Chow Pic'le, in bulk	0 50
" m'xed & Chow Chow	1 90
" Mixed & Chow-Chow pts	2 15
" Mixed & Chow-Chow qts	3 40
" " " 16 g.	1 90
Horse Radish, bottles, per doz	2 25

MARSH MALLOW The Toronto Biscuit and Confectionery Co. are making the finest Mallow in Canada, put up in small tin boxes and in bulk; also CHOCOLATE MALLOW. Send for sample order. Nothing like these goods ever before manufactured.—7 FRONT ST. E., TORONTO.

Prices current, continued—

AUCES.

John [illegible] per gal	1 25
½ bottles, per doz.	
[illegible] bottles, per doz	
(acc[illegible] quantity) 90c to	1 00
Devona[illegible] Relish, kegs p. gal	1 75
" " ½ pt, bottles, per doz	1 25
Niagara Tomato, kegs. per gal	1 25
" " Reputed pints	1 25
Raspberry Vinegar, per doz	2 25
Raspberry Syrup and vinegar	2 25

Terry's Candied Peels. c. per peels

Lemon, 7 lb boxes	...
Orange, "	...
Citron "	...

CROSSE & BLACKWELL'S.

Pickles, all kinds, pints, per doz	3 25

LEA & PERRIN'S. per doz.

Worcester Sauce, ½ pts	$3 60
" " pints	6 25

LAZENBY & SONS.

	Per doz
Pickles, all kinds, pints	3 25
" " quarts	6 00
Harvey Sauce—genuine—hlf. pts	3 25
Mushroom Catsup " "	2 25
Anchovy Sauce " "	3 25

PRODUCE.

DAIRY.

	Per lb	
Butter, creamery, rolls	$0 22	$0 23
" " tub	0 20	0 21
" dairy, tubs, choice	0 12	0 15
" " medium	0 10	0 12
" low grades to com.	....	....
Butter, pound rolls	0 15	0 16½
" large rolls	0 12	0 14
" store crocks	0 12	0 14
Cheese	0 09¼	0 09¾

COUNTRY

Eggs, fresh, per doz	0 14½	0 15
" limed	....	....
Beans	1 60	1 80
Onions, per bbl	....	4 00
Potatoes, per bag lots	1 10	1 20
Hops, 1889 crop	0 15	0 18
" 1890 "	0 35	0 38
Honey, extracted	0 08	0 10
" section	0 14	0 16

PROVISIONS.

Bacon, long clear, p lb.	0 07¾	0 08½
Pork, mess, p. bbl	15 50	16 00
Hams, smoked, per lb	0 11	0 11½
" pickled	....	....
Bellies	0 10	0 10½
Rolls	0 08½	0 09
Backs	....	0 10
Lard, Canadian, per lb.	0 10	0 10¼
Hogs	6 25	6 50
Tallow, refined, per lb	0 05	0 05½
"rough, "	....	0 02

RICE, ETC.

	Per lb
Rice, Aracan	3¾, 4c
" Patna	4¾, 5½
" Japan	5, 5½
" extra Burmah	3¾, 4
Grand Duke	6¾, 7¼
Sago	4¾, 5½
Tapioca	5⅞, 6½

SPICES.

GROUND.

	Per lb.	
Pepper, black, pure	$0 20	$0 22
" fine to superior	12	18
" white, pure	32	35
" fine to choice	25	30
Ginger, Jamaica, pure	25	27
" African, "	..	18
Cassia, fine to pure	18	25
Cloves, " "	25	40
Allspice, choice to pure	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure.	30	35
Cream of Tartar, fine to pure	25	37

STARCH.

EDWARDSBURGH STARCH MFG. CO. MONTREAL.
BRITISH AMERICA STARCH CO BRANTFORD.

	c. per lb.
No. 1 Laundry, 4 lb cartoons	5½c
Canada Laundry	4½
Silver Gloss, crates	6¼
Lily White, crates	6¾
Silver Gloss, 1 lb chromos	6¾
Lily White, 1 lb chromos	6¾
Satin, Starch 1 lb chromos	7¼
Brantford Gloss, 1 lb chromos	7¼
No 1 Laundry, barrels & halves	4¾
No 1 Prepared Corn	7¼
Canada Corn	6¾
Challenge Corn	6¾
Rice Starch, 1 lb	9
Cube, 1 lb	7½

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40-lb boxes. 1, 2, and 4 lb. pack'g's	8
36-lb boxes, 3 lb. packages	8
12-lb "	8½
38 to 45-lb boxes	8
Silver Gloss Starch—	
40-lb " 1, 2 and 4 lb packages.	9
40-lb " ½ lb package	9½
40-lb " ¼ "	10
40-lb " assorted ½ and ¼ lbs	9¾
6-lb " sliding covers	9½
38 to 45 lb boxes	9
Oswego Corn Starch—for Puddings, Custards, etc.—	
40 lb boxes, 1 lb packages	8½
20 " "	8¾

SUGAR.

	c. per lb
Granulated, 15 bbls or over	5
less than 15 bbls	5⅛
Paris Lump, bbls and 100 lb. bxs	5⅜
" " 50 lb. boxes	5⅜
Extra Ground, bbls	5⅜
" " less than a bbl.	6⅛
Powdered, bbls	5⅛
" less than a bbl	5⅜
Extra bright refined	4⅛
Bright Yellow	4⅛
Medium "	4⅛
Brown	...
Raw Jamaica, in bags	None

SYRUPS AND MOLASSES.

SYRUPS.

	Per lb. bbls.	½ bbls
D	2⅝	2¾
M	2¾	2⅞
B	2⅞	3
V.B	3	3⅛
E.V.B	3⅛	3¼
E.S.V.B	3¼	3⅜
XX	3⅜	3½
XXX	3½	3⅝

MOLASSES.

	Per gal.	
Trinidad, in puncheons	0 38	0 40
" bbls	0 40	0 42
" ½ bbls	0 42	0 44
New Orleans, in bbls	0 48	0 65
Porto Rico, hdds	0 38	0 45
" barrels	0 42	0 47
" ½ barrels	0 44	0 49

TEAS.

GREENS.

	Per lb
Gunpowder—	
Cases, extra firsts	42, 50c
Half chests, ordinary firsts	22, 38
Cases, siftod, extra firsts	42, 50
Cases, small leaf, firsts	35, 40
Young Hyson—Moyunes	
Half chests, ordinary firsts	22, 38
" " seconds	20, 22
" " common	18, 20

PING SUEYS.

Half chests, firsts	28, 32
" " seconds	20, 22
Half Boxes, firsts	28, 32
" " seconds	20, 22

JAPAN.

Half Chests—	
Choicest	38, 40
Choice	32, 36
Finest	28, 30
Fine	25, 27
Good medium	22, 24
Medium	19, 20
Good common	18, 19
Common	16, 17
Nagasaki, ½ chests Pekoe	20, 22
" " Oolong	17, 18
" " Gunpowder	18, 20
" " Siftings	8, 12½

CONGOUS.

Half chests, Kaisow, Moning	52, 55
Caddies and half chests	15, 50
Cadies, Paklingand new makes	18, 50

SCENTED ORANGE PEKOE

Boxes, Foochow and Canton	28, 60

OOLONG.

Half chests Formosa	34, 50
Caddies	36 55

ASSAMS.

Chests and half-chests Pekoe	27 40
No. 1 Finest Assam Pekoe	40
2 Assam Broken Pekoe	35
3 Assam Pekoe Souchong	25

TOBACCO AND CIGARS.

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	67c
Ingots, rough and ready, 7's	64
Laurel, 3's	57
Brier, 7's	55
Index, 7's	50
Honeysuckle, 7's	58
Napoleon, 8's	54
Royal Arms, 12's	55
Victoria, 12's	53
Brunette and Lovely, 12's	50½
Prince of Wales, in caddies	51½
" in 75 lb boxes	51
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	53
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
½ lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

KINGSFORD'S OSWEGO STARCH.

"Pure" and "Silver Gloss"
FOR THE LAUNDRY.

Corn Starch,
FOR THE TABLE,

Standard of Excellence. Absolutely Pure.

For Sale by all Leading Jobbers in Canada.

T. KINGSFORD & SON, Oswego, N.Y.

KNOX, MORGAN & CO.,

Wholesale Dry Goods Importers,

HAMILTON, - - - ONTARIO.

FLANNELETTES.

We can offer you a drive in these SEASONABLE GOODS, having cleared 1,500 pieces of DESIRABLE COLOURINGS.

Price 7 3-4c. usual terms. Samples on Application. General Stock fully assorted.

Prices current, continued—

GLOBE TOBACCO COMPANY.
CUT SMOKING TOBACCO.

	Per lb.
The Old Flag, ⅛ lb. in 5 lb. boxes.	70c
" " " 1 lb. Fancy Tins....	70c
" " " ½ " " "	41c
Gold Flake, 1-5, 6 lb boxes.....	70c
" " ⅛, 5 "	70c
" " 1-10, 5 "	80c
" " 1 fancy tins	70c
" " ½ " "	41c
" " 1 " glass jars.....	77c
Hand Made, 1-5, 6 lb boxes	65c
" " ⅛ 6 "	68c
" " 1 fancy tins.....	68c
" " ½ " "	40c
" " 1 glass jars.....	75c

GRANULATED SMOKING TOBACCO.

Uncle Tom, 1-5, 6 lb boxes.....	45c
" " 1-10, 6 lb "	45c

LONG CUT SMOKING TOBACCO.

Wig Wag, ½, 6 lb boxes	41c
" " 1-5, 6 lb "	43c
" " 1-10, 6 lb "	45c

FINE CUT CHEWING TOBACCO.

Golden Thread, 5 & 10 lb pails.....	95c
Globe, - - " "	90c
Victoria, - - " "	75c
High Court, - " "	70c
Jersey Lilly, - " "	65c
Golden Thread, 1-16 " Foil in ¼ gro. boxes, per gross.....	9 05
Solace " 1-16 " Foil in ¼ gro. boxes, per gross	6 05

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M
Madre E' Hijo, Lord Landsdowne	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos.....	85 00
" " Longfellow.....	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial ..	50 00
" Conchas de Regalia	50 00
" Bouquet.....	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas.....	30 00
Queens	29 00
Cigarettes, all Tobacco—	
Cable	7 00
El Padre	11 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete.....	$7 50
Puritan	6 25
Sultana.....	5 75
Derby.....	4 00
B. C. No. 1	4 00
Sweet Sixteen.....	3 50

CUT TOBACCOS.	per lb
Puritan, ½ lb pkg., 5 lb. boxes...	70
Old Chum, ⅛ lb pkg. 5 lb box....	70
Old Virgin., 1-10 lb pkg., 10 lb bxs	62
Gold Block, ⅛ lb pkg, 5 lb boxes	70

CIGARETTE TOBACCO.	
B. C. N. 1, 1-10, 5 lb boxes	83
Puritan, 1-10, 5 lb boxes.....	85
Athlete, per lb.....	1 15

SOAP.

Ivory Bar, 1 lb. bars.....per lb	5½
Do. 2, 6-16 and 3 lb bars "	5
Primrose, 4½ lb bars, wax W "	4½
" 1 " " "	4½
John A, cake, wax W. per doz	42
Mayflower, cake, " "	42
Gem, 3lb bars per lb.....	3½
" 13 oz, 1 and 2 lb. bars	3½
Queen's Laundry, per bar.....	5½
Pride of Kitchen, per box.....	2 75
Sapolio, ½ gross boxes	3 25
" per gross, net cash	12 00

TOILET SOAP.

TAYLOR, SCOTT & CO.

	per doz.
Baby's Own, ½ doz boxes	$1 25
Our Boys, ½ " "	1 25
Sea Foam, ½ " "	75
London Bouquet, ½ "	60
Oatmeal, 1 "	85
" ½ " "	60
Paris Assorted, ½ " "	0 75
Albert Oatmeal bar, 2 doz. boxes	0 75
White Castile bar, 2 doz. boxes.....	0 75
	per gro.
Fatherland, ½ doz boxes....	5 00

WOODENWARE.

	per doz
Pails, 2 hoop, clear .....No. 1...	$1 70
" 3 " " ..... " ...	1 90
Pails, 2 hoops, clear.....No. 2..	$1 60
" 3 " " ..... " ..	1 80
" 3 " painted ... " ...	1 80
Tubs, No. 0.....	9 50
" 1.....	8 00
" 2.....	7 00
" 3.....	6 00
Washboards, Globe..... $1 90	2 00
" Water Witch.... ..	1 40
" Northern Queen.	2 25
" Planet.	1 70
" Waverly.....	1 60
" X X.....	1 50
" X.....	1 30
" Single Crescent....	1 85
" Double " ...	2 75
" Jubilee.....	2 25

	per case.	
Matches,	5 case lots.	Single cases
Parlor		$1 75
Telephone....	4 05	4 15
Telegraph....	4 30	4 40
French.....	3 60	3 75

	per doz.
Mops and Handles, comb.	1 25
Butter tubs	$1 60 $3 20
Butter Bowls, crates ast'd	3 60

CLOTHES PINS.

5 gross, per box	0 75
4 gross, "	0 85
6 gross, "	1 20

CHAS. BŒCKH & SONS.

	per box	
5 gross, single and ten box lots.....	0 75	0 80
Star, 4 doz. in package	.....	0 85
" 6 " "	.....	1 25
" 4 " cotton bags	.....	0 90

INDURATED FIBRE WARE.

½ pail, 6 qt.....	$4 00
Star Standard, 12 qt...	4 50
Milk, 14 qt.....	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Nests of 3.....	3 40
Keelers No. 1.....	10 00
" 2.....	9 00
" 3.....	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms.....	2 75
" " round "	3 00
Handy dish	3 75
Water Closet Tanks	18 00

DURABLE PAILS AND TUBS

WM. CANE & SONS, MANUFACTURING CO NEWMARKET.

	Per doz.
Steel hoops, painted and grain'd	2 20
Brass hoops, oiled and varnish.	3 25
No 1 tubs	9 50
No 2 "	8 50
No 3 "	7 50

BARM YEAST.

	per box
3 doz. 5c. packages, in boxes.....	1 00
3 doz. 10c. " "	1 95
1½ " 10c. and 3 doz. 5c. packages in assorted boxes	2 00

"OUR NATIONAL FOODS."

	pkg.	doz
Desiccated Wheat.....	4 lb.	$2 35
" Rolled Oats...	4 "	2 35
Snow Flake Barley.....	4 "	2 35
Dessicated Rolled Wheat.	3 "	2 35
Buckwheat Flour, S. R...	4 "	2 25
Prepared Pea Flour.....	2½ "	2 00
Baravena Milk Food.....	1 "	3 53
Patent Prepared Barley	1 "	2 00
Patent Prepared Groats	1 "	1 50
Gluten Flour.....	4 lb.	3 00
Farina, very choice.....1½ lb.		1 40

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto:		
10 dy. to 60 dy	2 35	2 40
8 dy. and 9 dy	2 65	2 70
4 dy. to 7 dy	2 90	2 95
3 dy ....C.P.	3 95	4 00
3 dy .....A.P	3 45	3 50
HORSE NAILS:		
"C" 50 and 10 per cent. to 60 and 5 from list.		
HORSE SHOES:		
From Toronto, per keg ..	3 60	3 75
SCREWS: Wood—		
Flat head iron 77½ p.c. dis		
Round " " 72½ p.c. dis.		
Flat head brass 75 p.c. dis.		
Round head brass 70 p.c.		

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under).....	1 45	
2nd " (26 to 40 inches)	1 35	
3rd " (41 to 50 ")	3 40	
4th " (51 to 60 ")	3 70	
5th " (61 to 70 ")	4 00	
ROPE: Manilla	0 14	0 14½
Sisal	0 10½	0 11
BINDER TWINE:		
Crown Brand (from factory)...		11
Red Cap " " ..		12
Blue Ribbon " " ..		14
Silver Composite" " ...		9
AXES: Per box, $6 to $12.		
SHOT: Canadian, dis. 7½ per cent.		
HINGES: Heavy T and strap ...04½		05
" Screw, hook & strap. 03½		04½
WHITE LEAD: Pure Ass'n guarantee ground in oil.		
25 lb. irons.....per lb		5¾
No. 1 ..... "		5¼
No. 2 ..... "		4¾
No. 3 ..... "		4¼
TURPENTINE: Selected packages, per gal	0 59	0 60
LINSEED OIL per gal, raw	0 64	
Boiled, per gal.....	0 67	
CASTOR OIL: Best per lb...	0 10½	0 11
GLUE: Common. per lb ...	0 10	0 11

PETROLEUM.

	Imp. gal.	
F. O. B. Toronto.....		
Canadian	.....	$0 16
Carbon Safety.....	0 17½	0 18
Canadian Water White	0 20	0 22
Amer'n Prime White ..	0 23	0 24
" Water White..	0 25	0 00
Photogene.....	0 27	0 00

DRUGS AND CHEMICALS.

Alum .....lb	$0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone.....	0 02½	0 03½
Borax	0 13	0 14
Camphor	0 75	0 80
Carbolic Acid	0 40	0 45
Castor Oil	0 11½	0 12½
Cream Tartar	0 30	0 31
Epsom Salts	0 01½	0 02
Paris Green	0 16	0 17
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 18	0 20
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder.....	0 38	0 45
Salpetre	0 08½	0 09
Soda Bicarb, per keg	2 50	2 75
Sal Soda.....	1 00	1 25
Madder	0 12½	....

VINEGAR.

A. HAAZ & CO

XX, W.W.....	0 20
XXX, W.W.....	0 25
Honey Dew	0 30
Pickling	0 30
Malting	0 45

THE BADGEROW FALCONER VINEGAR CO

French Bordeau.....per gal.		0 34
Tarragona	"	0 32
Triple	"	0 30
Fruit Vinegar.....	"	0 27
Pickling.....	"	0 28
XXX	"	0 25
Extra XX	"	0 22
XX	"	0 20
X.....	"	0 16
Cider Vinegar.....	0 16 to	0 25
Honey Vinegar		0 25
Eng. Malt Vinegar	0 50 to	0 60
Bottled Malt Vinegar, qts.....		2 00
Methylated Spirits.....	2 00 to	2 25

INK.

EDWARD CATCHPOLE & CO.

Blue black, 2 oz., per gross.....	4 00
Jet Black, 2 oz., "	3 75
All colors, 2 oz., "	4 50
Blue black, quarts, per doz.....	5 00
" pints, "	3 25

FISH.

Pickerel..... per lb	....	....
Pike ..... do	.....	.....
White fish.....	.....	0 06½
Salmon Trout	.....	0 06½
Lake herring.....	1 50	1 75
Pickled and Salt Fish:		
Labrador herring, p. bbl	5 75	5 50
Shore herring ..... "	4 50	5 50
Salmon trout, per ½ bbl	4 25	4 50
Dried Fish:		
Codfish, per quintal.....	5 25	5 75
" cases	5 00	5 50
Boneless fish .....per lb	.....	0 04
Boneless cod ..... "	0 06½	0 08½
Smoked Fish:		
Finnan Haddies ..per lb	0 07½	0 08
Bloaters..... per box	1 00	1 50
Digby herring ..... "	.....	0 16
Sea Fish:		
Haddock .....per lb	.....	.....
Cod ..... "	....	....
B.C. salmon ..... "	.....	0 16½

THE ST. LAWRENCE SUGAR REFINING CO'S

GRANULATED AND YELLOWS AND SYRUPS

ARE PURE.

NO BLUEING

Material whatsoever is used in the manufacture of

OUR GRANULATED.

The Canada Sugar Refining Co.

Redpath (Limited),

MONTREAL.

We are now putting up, expressly for family use, the finest quality of PURE SUGAR SYRUP, not adulterated with Corn Syrup, in **2-lb.** cans, with movable tops.

FOR SALE BY ALL GROCERS.

THE CANADA MEAT PACKING CO.,

MONTREAL,

BEEF AND PORK PACKERS,

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It is well-known

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The same applies to grocers and general merchants. They must not only read the best papers published in their interests but must also watch the advertisements closely. There they learn the rise and fall in prices; latest trade news and methods of buying, handling and selling goods, so that they may make the greatest profit. A doctor reads much that he already knows, so does a lawyer. So does a number of any of the other professions. So will a merchant. It is often the issue of the paper he misses that is worth dollars to him. His best and safest policy, therefore, is to subscribe for his trade paper.

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Canned Goods and Fine Mixed Pickles

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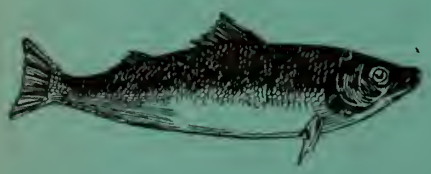

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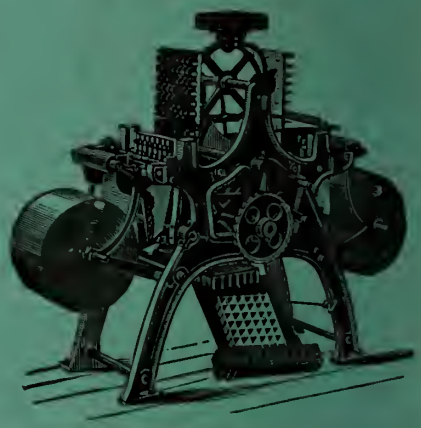

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Ordinary oatmeal is hard to digest because it is not boiled long enough.

By our New Process the meal is partly cooked and is easily digested.

If your wholesale grocer does not keep them write direct to

MARTIN BROS.,

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Oats and Feed a Specialty.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

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THE CANADIAN GROCER
& GENERAL STOREKEEPER.
PUBLISHED WEEKLY
$2.00 PER YEAR

VOL. V. TORONTO, JULY 24, 1891. No. 30

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Largest Sale in Canada.

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Every can has a Lion on the Label as Trade Mark and the words Bay of Quinte canning factories. This Label is a guarantee to the consumer that the quality is first-class. Ask your wholesale grocer for the Lion Brand; do not take any other. The Wholesale Trade only supplied.

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Representing the chief Lobster Canneries of the Dominion.

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Is right and yields Profitably.

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22 Bay St. Manufacturers, TORONTO, CANADA

THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY. $2.00 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

Vol. V. TORONTO, JULY 24, 1891. No. 30

J. B. McLEAN, President. HUGH C. McLEAN, Sec.-Treas.

THE J. B. McLEAN PUBLISHING COMPANY,

FINE MAGAZINE PRINTERS AND TRADE JOURNAL PUBLISHERS.

HEAD OFFICE: 6 Wellington West, Toronto.

MONTREAL OFFICE: 115 St. Francois Xavier St. G. Hector Clemes, Manager.

NEW YORK OFFICE: Room 105, Times Building, Roy V. Somerville, Manager.

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

The common good of the local trade is what associations of grocers are formed to secure in as high a degree as possible. One principle of great value as a means to this end, and one generally neglected by associations of all sorts, is that of self-reform. The ambition to set everything else right is not wanting, and the critical faculty which opens our eyes to the faults of others is more often over-than underworked. A little introspectiveness is as good for associations as for individuals. It is capable of more than is any amount of vigilance exercised for the improvement of other people and institutions. In the fields of religion and morality there are thousands of workers grouped together into special associations for the benefit of other people: to teach those other people to lead godly lives, to put an end to their intemperance, to make thrifty people of themselves. And these benevolent associations very often do not accomplish what they aim at, and they go to pieces, because of conspicuous and objectionable faults among themselves, that destroy their influence for good among others. It must be the same with trade associations: they can be most effective as a means of clearing away obstacles that confront the trade from the outside, if they first give their attention to those on the inside.

* * * *

There is a suggestion in the words, "Physician, heal thyself," that deserves to be pondered by all associations. Attention was called to it at the last meeting of the Toronto Association, and the general sense of the meeting was plainly in favor of applying the principle in one or two matters. The reckless and ruinous competition that members of associations wage with each other in the largest part of their trade—that of sugar selling—is a more mischievous thing than any evil that associations have tried to overcome among non-retailers. It is worse than free peddling rights, it is worse than excessive combine prices among wholesalers, it is worse than the bankrupt stocks evil. These do not tend to impoverish or circumscribe grocers so much as does the excess of sugar competition, and grocers generally are slaves to that irrational and unjustifiable excess. Associations ought to use their influence more than they have done to put a stop to it. The utter foolishness of the practice of selling sugar without a profit was never so well illustrated as it is just now. There is a lack of sugar, it is hard to get enough to keep going, the refiners are far in arrears with their orders. Yet there are retailers selling sugar at prices that make it seem to be a drug on the market. The enormous increase in sugar consumption which the removal of the duty has caused, the instant need for sugar which the abundance of the fruit is causing; these have caused a shortage in the supply, but they cannot check the price cutter. It is time that associations addressed themselves to that work.

* * * *

The Halifax Association made uniform prices on sugar a plank in its platform when the duty was removed. It is true that a mighty hubbub was made. The newspapers of the city published editorials against combines, and columns of interviews and reports that made public opinion appear to be at fever heat were put under startling headings and explosive sub-heads. It is true also that a co-operative store was at once opened, from which sugar was shovelled out at 20 lbs. of granulated for a dollar, as against 17 lbs. agreed on by the Association. And that store found immense sale for its cheap sugar. Something of a panic struck the Association, and some of its members advised the surrender of uniform prices, but so far the resolution embodying their adoption is not repealed, and the struggle goes on. It might be a good idea to have the resolution suspensive in such emergencies, so as to allow of a simultaneous opening of the sluice gates of the supply for the purpose of swamping such co-operative ventures by meeting them with their own prices for one good hot spell. Co-operative stores have not proved a success even when based on more substantial profits than such as are to be made by selling 20 lbs. of granulated sugar for $1 these days.

* * * *

Other indications that the policy of self-reform is to be made more of by the Toronto Association are to be observed in certain notices of motion which are standing until next meeting. These are to provide for the appointing of a substitute to fill any office whose incumbent has been absent from the meetings without sufficient excuse for three consecutive months; to provide for the appointment of a sick visiting committee; and to provide for the giving of prizes for essays upon subjects whose discussion will be of service to the association. These are all purely applications of the self-reforming principle, and as such are gratifying signs of sound progress. No constitution ought to be without some provision for securing the

attendance of officers, and no association is earnest enough in pursuit of its object if it does not insist on the duties of officers being sufficiently discharged. It is in need of reform itself if it has not the means of electing substitutes for delinquent officers.

* * * *

A sick visiting committee is an internal want that only needs to be filled to show how great now the disadvantage under which the association lay so long as it did without it. It is of the very essence of the motive which led to organization. That motive was the softening of the asperities of competition, and to establish trade-sympathy in place of trade-antagonism. One of the most brotherly outcomes of such a result is the sick visiting committee, which is not only a medium for the expression of sympathy in misfortune, but also a practical assistant to the man who is lying on the sick bed. The members, being principals in the management of individual business, are the most capable men to lend a hand to the direction of any business whose master-hand is stricken with illness. They know when and what stock needs to be laid in, how to direct help, how to examine the books and see to the general management of the store. They can do much to minimize the loss incidental to sickness. The encouragement of essay writing upon trade topics is a useful function of the association and ought to be developed as much as possible.

MODEL GROCERY STORE.

The accompanying cut gives an interior view of Mr. Robert Barron's grocery store on Yonge Street, Toronto. It will be found full of hints in store arrangement and display, that there are few grocers too advanced in the art of shopkeeping to be able to profit by. Elegance and ingenuity combine in making Mr. Barron's store a model one both from the point of view of taste and from that of convenience. It certainly is an imposing—looking place to step into or even to glance into from one of the open street cars that pass the door. The appearance of the store tells its own story of the methods that rule in the keeping of it. Discipline prevails, and elegance is the product of ceaseless work. The spectacle which this cut exhibits to the eye of the beholder can not be reproduced in practice without a great amount of work, and work that must be kept up. Eternal vigilance is the price of continued beauty of effect as well as the price of liberty.

KEEP THE PEDLARS IN HAND.

The peddling question as it affects the tradesmen of Toronto is by no means settled. Last year after a long and bitter fight, during which the grocers gained inch by inch until they secured a well earned victory, the matter was allowed to rest. But it would appear that the pedlars would not stay down, and quietly prepared to renew the struggle this present summer. They caught the grocers napping, and had their forces been better managed they would have gained their point. The pedlars claim the right to use the streets of this city free of all license, or rather some of them do, for they are by no means a unit upon this question. There are some who are willing to pay double the amount to the city, recognizing that by raising the license they would diminish competition. But the other fellows say, "no, we want the earth, and if possible we are going to have it." The City Council however have laid the matter over until September, and in the meantime the pedlars will pay up. As the license year for peddling commences the 1st of July, three months of the license year will in all probability elapse before the City Council takes it up. That body proposes to hear both sides of the question, and here is the grocers' opportunity. They have now about two months in which to prepare for the struggle. The time is none too long. The tradesmen's forces should be welded together, and every advantage taken of the time given, to be ready when the time comes. The idea of a petition similar to the one of last year is a good one, and it should be backed up by a strong representation of tradesmen at every meeting when the peddling question is taken up. If this is not done there will be failure instead of success. Butchers ann fruit men should be asked to co-operate, and no stone left unturned to settle this question for some time to come. Information from other points should be sought after immediately, and the secretary will be glad to have such

placed at his disposal. There are now quite a number of associations throughout the country. Very few of them there are that have not at one time or another asked for and received information from the Toronto Association, and now here is a chance for a little reciprocity. Let each secretary forward to the Toronto body a list of fees charged pedlars in their cities, and make no mistake. In places where no license is charged let him know it, so that he may not be in doubt. Our contemporaries on the other side of the line might also assist in this matter by giving the fees charged in their several cities. If this is done we shall be glad to pass on the information to the Toronto Secretary, who will no doubt be glad to receive it and will use it to the best advantage.

MAKE A PROFIT.

A sharp commercial writer recently said this very pat thing: "The next crime short of highway robbery is monkeying with a business without making any profit." Anyone of sound sense will agree that, if not a crime, it is foolish and disastrous.

There are many things involved in the conduct of a business, which determine its success or failure. Knowledge of the business, executive ability, the employment of competent, help, judicious buying, care in giving credits, fidelity in collecting accounts, skill and enterprise in pushing trade—all these and other factors, besides the amount of capital put in, have a bearing in determining whether the business shall prove profitable or not.

The particular point I have in mind to speak of just now, and one on which profits largely depend, is the price at which goods are sold. At what per cent. above costs are goods sold? In figuring cost are all the items counted which may legitimately be reckoned in? Having fixed a selling price which is a reasonable advance upon cost, is this price strictly and impartially adhered to? These are questions which every merchant should consider vital to his success.

There should be no occasion to speak of the nececsity of sticking to prices, without deviation under any circumstances, but there is. The business world knows, and the worst of it is there are customers who know, that some merchants cut prices. When they do this they not only lose the profit to which they are entitled, but they injure business—their own as well as their neighbors'.

When a customer finds out that he can buy goods under the regular price, he has the merchant at a disadvantage, and will not hesitate to improve his opportunity. Nor does it stop with him, for people delight in boasting to others when they secure a cut in prices. Thus the merchant's own business is demoralized and his competitors, with whom he ought to live in harmony, are justly incensed.

A merchant is just as much entitled to get from customers in the money received for goods a legitimate profit as to get the cost of the goods. The merchant cheats himself who sells goods without profit. It would be a good thing for some merchants, and it would not hurt any, to write out the last two sentences, underscore them in red, and stick them up in their counting rooms, where they will often meet the eye.

Experience has proved that more goods can be sold at good prices firmly maintained than can be sold under the price-cutting policy. The merchants who have achieved fortune and success are those who have made it an invariable rule to make a fair profit on every sale.

A man who charges a good price shows he has confidence in his goods, and the very fact of charging a uniform price impartially to all necessarily begets confidence in the customer that the goods are right and desirable. When a merchant runs down his own goods by letting down the price, the customer may well entertain a suspicion as to their character, and if he is after first-class goods, seeks elsewhere.—Business is business.—Michigan Tradesman.

NEAT PACKAGES.

To tie up a neat package is an art, and requires taste and skill to do it, so as to make it nicely proportioned and well formed. It is a source of great annoyance to shoppers to have a bundle look ragged, with corners not turned in, string on one end with a tendency to break and become loosened, thus exposing its contents. This has happened to many, and they generally bless, in a quiet way, the store or shop that tied the bundle up. To do up a bundle properly requires simply care, order, and practice. Druggists always take time to do up their packages, and hence are proverbial for their orderliness and neatness in this particular. They are trained to the business. Every merchant should see that the packages which go out of his store are done up carefully and properly, and if he is a progressive business man he will generally have his name and advertisement of his goods on the paper plainly exposed to view. Some merchants show great taste in having a special mark or brand on their package paper, so that every one can see from whom the goods were bought. It should be the custom of every enterprising merchant to have his name on every package that goes out of his store. The moment anyone sees these packages they know where the shoppers made their purchases. This affords a good means of advertising, provided the packages are done up by skillful hands.—Exchange.

Restore goods to their proper places as soon after using as possible.

THE E. B. EDDY BRANCH.

Mr. S. A. Weldon is installed as manager of the new branch of the E. B. Eddy Company that has been opened in this city. He is receiving full supplies in all the lines made at the Hull manufactory, and in the large premises at 29 Front St. West, he will have ample warehouse accommodation. Already he has a few carloads of the E. B. Eddy wares in stock, and is in a position to do business on the largest scale. Their matches, woodenware, indurated wares, washboards, manilla, tissue manilla, toilet, news and wrapping papers, sulphite fibre, wood board, wood pulp, etc., will have an emporium here not less important than that at the head office. Supplies can be forwarded with as much despatch and satisfaction to customers as from the head centre at Hull. Mr. Weldon will be found prompt and affable and altogether the kind of man that business men like to meet. Mr. Rowley was up last Friday and Saturday, and will be here from time to time to see how the branch is getting along. Their new price list, which we publish below, will appear in substance in our Prices Current of next week:

"GENUINE TELEGRAPH" MATCHES.

		Cases.	P. Case.	Spl.
1	(10 gross) case and under	5	$4.20	
5	" " "	10	4.10	
10	" " "	25	4.05	
25	" " "	50	4.00	
50	" " "	100	4.00	2%
100	" " and upwards		4 00	5%

"TELEPHONE" MATCHES.

		cases	p. case	spl.
1	(10 gross) case and under	5	$4.00	
5	" " "	10	3.90	
10	" " "	25	3.85	
25	" " "	50	3.80	
50	" " "	100	3.80	2%
100	" " and upwards		3.80	5%

"EAGLE PARLOR" MATCHES.

(12 slide boxes to case).

1 case	200's and under	5 cases	$1.75	
5 "	" "	10 "	1.70	
10 "	" "	25 "	1.65	
25 "	" "	50 "	1.60	
50 "	" and upwards		$1.60	2% spcl.

SAFETY MATCHES.

		cases.	
1 case	(5 gross in case) and under	5	$4.30
5 "	" " "	10	4.20
10 "	" " and upwards		4.00
1 "	(2 gross in case) and under	5	1.75
5 "	" " "	10	1.65
10 "	" " and upwards		1.60

Thieves broke into the grocery store of Messrs. Honor & Scott, Walton street, Port Hope, Tuesday night. They forced an entrance through a back window into the cellar, and made their way into the store by prying open a trap door, on which was standing a barrel of sugar. The firm can miss nothing but about $1.50 in small change, which was left in the till. The culprits are supposed to be boys, who, judging from the apt manner they performed this job, are making fair preparations for an extended visit to Kingston.

THE HAMILTON GROCERS' PICNIC.

The Hamilton grocers' had faultless weather for their picnic on the 15th. The temperature was high enough to make the fresh breezes on the lake grateful to the excursionists and the shady grove on land delightful to the pic-nickers.

The first party embarked on the Macassa at 10 o'clock, and the remainder crowded on the Modjeska at 2.15. The grocers were accompanied by their wives and families. Two neat evergreen arches, with mottoes of welcome, erected by the townspeople of Oakville, greeted the visitors.

The pic-nickers broke up into small camps at the grounds, and, clustering round the lunch baskets, proceeded to appease the appetites which an excellent sail upon the lake had given them. The games committee got to work, and, assisted by Ald. Stewart, the long list of contests was soon in full swing. With the exception of the boot race, for boys, everything went off well. In a boot race, the boots of all contestants are piled about the middle of the course, odd boots being tied together and otherwise generally mixed up. The racers run and pick out their boots, lace them up and run back to the finish. Not satisfied with mixing the boots up those in charge of the boots put a quantity of bran and an egg in each boot. In the scramble the eggs were smashed and formed an omelet in each boot into which the little boys stuck their feet, unknowingly, and got themselves into a very bad mess.

The biscuit-eating contest was laughable. The contestants were furnished with four soda biscuits each, which they were to eat without taking a drink of water, and their struggles to get outside of them were very amusing, the smart boys getting most of them down their coat sleeves.

When the judges—George Hunt, G. H. Hunter and John Eustice—called upon the mothers to produce their entries for the baby show no less than fourteen responded, and each chick was of a different type of beauty. Up and down the judges walked, hesitating to say anything until they finally withdrew to draw up a verdict which was sure to please one mother and offend the other thirteen. They had to do it, however, and they decided to please Mrs. Beckman, of Oakville, by saying that her cherub, a bright faced little boy, was the handsomest one of the lot. Mrs. Rolls secured second prize with her baby, and Mrs. Reoston third.

The prize winners in the races and jumping contests are attached :

Three-legged race, boys under 14—Smith and Freeman, $1 ; Dore and Moreley, 50c. ; Dennis and Evel, 25c.

Girls' race, under 14—Agnes Mulcahey, $1; Agnes Ryan, 50c; G. Crofton, 25c.

Old men's race, 50 years and over—George Hunt, $3; Thomas Grace, $2.

Hop, step and jump, open—O. Morris, 36ft., $3; J. Burrows, 35ft. 10in., $2; J. Ryckman, 36ft. 10in., $1.

Boat race—R. McLelland, $1; T. Paradine, 50c.; F. Cronin, 25c.

Married ladies' race, 75 yards—Mrs. Connors, $1; Mrs. Morton, $1; Mrs. Phuston, 50c.

100 yards race, open—J. Ryckman, $3; O. Morris, $2; C. Morris, $1.

Standing long jump, open—John Murphy, 9ft., $3; C. Munn, 8ft. 11in.; D. Carroll, 8ft. 8in., $1.

Sack race, open—C. Dodman, $2; R. Crooks, $1; M. Dore, 50c.

Running long jump, open—O. Morris, 15ft. 7in., $3; C. Munn., 15ft., $2; F. Hutty, 14ft. 3in., $1.

Fat men's race, open—G. Nicholson, $3 ; J. Eustice, $2 ; F. Hunt, $1.

Half mile race, open—F. Hutty, $3; J. Brown, $2 ; G. Goyette, $1.

Egg race -C. Munn, $2 ; B. Martin, $1 ; M. Dore, 50c.

Smoking race—F. Hutty, $2 ; G. H. Hunter, $1 ; C. Dodman, 50c.

Biscuit eating contest—D. Richardson, $1 ; F. Corryn, 50c.; E. Sterling, 25c.

Open race, 300 yards—J. Brown, $3 ; F. Hutty, $2.

Half mile race, special—A. Yearst, $3 ; J. Burrows, $2 ; R. Crooks, $1.

Men's three-legged race — Dore and Brown, $3 ; F. Hutty and Goyette, $2 ; W. Lovell and C. Munn, $1.

Special 100 yards' race—J. Ravis, $2 ; J. Ryckman, $1 ; J. Burrows, 50c.

Committee men's race—W. J. Ballentine, $3 ; Edward Morton, $2 ; G. J. Smith, $1.

The retail and wholesale grocers settled a long standing difference on the baseball diamond, while the majority of the pic-nickers were witnessing the racing and jumping. With many of the players it was their initiatory game, and it was understood from the start that no balls would be stopped which gave the fielders any difficulty. To explain the heavy batting of both teams it is necessary to say that the pitching was all underhand and that curves were declared out of order. The retailers proved livelier than their opponents, and won a five innings struggle by 17 runs to 12. The winning team is composed of W. Ballentine, McBride, A. Ballentine, Garson, Searles, Moore, Galvin, Scott and Smith, and the opposing team was made up of M. Wilson, Myles, Gentle, Bews, Wilson, Chilman, Moncur, Casey and Rissman.

The wholesalers defeated the retailers by two straights in the tug of war.

The Thirteenth Band was on the grounds during the afternoon and evening and rendered an excellent programme of dance music. The party returned in two sections, the last load reaching the city at 12 o'clock.

Pickpockets assiduously plied their art when the crowd was embarking on their return passage, and many persons, chiefly ladies, were robbed.

LONDON RETAIL GROCERS' PICNIC PROGRAMME.

The London Grocers' Association holds its pic-nic on the same day as the Toronto Association's is held, that is on Wednesday next, the 29th inst. The day's enjoyments will be ordered according to the following programme : Young men's race, 100 yards. Sack race, 100 yards. Fat men's race, 100 yards. 200 yd. race. Single ladies' race, 100 yards. Drummers race, 150 yds. Comic song. Egg race, 100 yds., 10 eggs. Sack race, 100 yds. Married ladies' race, 100 yds. Married men's race, 100 yds. Egg and spoon race, 50 yds. and return. Irish jig. Catching greasy pig. Frog race, 100 yds. Three-legged race, 100 yds. Obstacle race, 100 yds. and return, 10 obstacles. Half mile race. Trotting race, 1 mile heats, best 2 in 3. Bicycle race, 1 mile. Hornpipe. Half mile running race, best 2 in 3. Quoiting match, quoiting rules to govern. Catching greasy pig. Base ball match, between north and south side Dundas street. Procession of grocery wagons.

CITY TRAVELLERS' EXCURSION AND PIC-NIC.

On Wednesday at 5 or 6 a. m., at "the breezy call of incense-breathing morn," a large number of people rose from their downy couches, and an hour or so afterwards poured forth from street cars and carriages upon the wharf, about the time that the shrill clarion of a certain steamboat was confounding men's senses by its warning note. It did not escape the notice of these early risers that the sun was shining brightly, that the sky was cloudless, the bosom of the lake unruffled and the weather fresh—too fresh perhaps to be in strict keeping with the retiring natures of the observers, but not fresh enough to jar with their thermal susceptibilities. The day was a glorious one, as well it might be, for that particular day had been bespoken, had been marked out in the calendar weeks before, by the Commercial Travelers' Association of this city, as a day worthy to be the date of their first excursion and picnic. And it entirely adapted itself to the greatness of the occasion. In the dewy shade the robin trilled his lay in sweetest note, and the flowers worn by the ladies and gentlemen made grateful offerings of beauty and perfume to a day of pleasure. All things seemed to chime in with the spirits of the pleasure-seekers. And a goodly company they were. Among them could be seen the grizzled locks of the veteran who had borne the grip through storm and tide for a score of years, alongside of the mantling cheek of him whose first order was in the near past, and whose second was probably in the distant future. All the varieties of type that could be crowded between these two ends of the scale got on the boat, and all agreed in being contributors to the fund of

entertainment. They were going to Niagara Falls to gaze on the mighty cataract, and to disport them as gleefully as they might on the romantic banks between which its waters glide. And they were accompanied by their wives, their daughters and their sweethearts, and the innumerable host of kindred comprehended under the general name of friends. And the ladies served as reflectors to all the other charming features of the day, themselves the most charming. The sun shone more brightly because they were along, the birds sang more sweetly, and the memory of the day will on their account be longer cherished. Music, too, with its voluptuous swell gave the soft winds a voice. Marcicano's string band was there and it played long, languishing strains that melted the hearts and animated the heels of the festive company. There was joy on board. The evil spirit of sea-sickness seemed to be even pleased, and few there were who had to go down to the side of the ship with "the return of the swallows."

Great has been the talk for the last ten days as to the result of the base ball match —Travelers vs. Grocers. Friends of both sides became so interested that they were even willing to gamble their last dollar Therefore, when the Falls were reached no time was lost in repairing to the scene of action. Space prevents our going in detail the efforts of each individual player to make more than one run. The Knights of the grip were evidently "not in it" as the score stood 11 to 1 in favor of the retail grocers and one innings to spare. The travelers now claim that half their team were not present. However, that is no excuse, and the grocers hold the fort. The players were as follows :— Travelers—Messrs. Caldwell, (he made the one run for them), Muldrew, J. Park, Eckhardt, Fox, Thompson, Lucas, W. Park and Dimmock ; Grocers—Messrs. Saulter Mulgneen, Stewart, McCleary, Forster, Sykes, Gibs, Campbell and W. F. Britton.

In the evening when "calm stillness and the night become the touches of sweet harmony," Marcicano's band laid itself out to transfix with admiration and render spellbound every human being within bearing who would not dance. So when they got their bowes rosined up and the deck was cleared for action they struck in, and the crowd walked and schottisched and polkaed, and kept things going by the hour, and when the orchestra got tired they asked for more. It was truly a goodly sight. But this was not all, in the cabin a grand concert was in progress. You know the travellers can do anything. They sang there till the boat reached her dock. Besides a number of selections from the Travelers Glee Club, under the leadership of Mr. C. Dimmock, songs were given by Messrs. J. Park, A. H. Lawson, McCann, C. Lucas, F. Morley, C. S. Fairbairn, Spencer, C. A. Caldwell, Bradshaw, F. C. Crean, Jas. Owen, A. M. Gorrie, Henry Wright, (Jock McCraw) C. Rupert. Mr. Geo. Taylor, grocer, Spadina avenue, also gave an excellent song.

Now, among the grocers who saw, heard and enjoyed all these things were noticed the following : Messrs. Barron, Gibson, Thackray, Butcher, Mara, Sykes, Mills, Williamson, Swan, Milligan, Johnston, Saunders, R. Donald, jr., Webb, Dewey. Radcliffe, F. Britton, A. Smith, Anderson, Roberts, and McCulloch.

Among the travelers who seemed everywhere at the same time we saw Messrs. Maxwell, Piper, Fairbairn, Dimmock, Gallow, Bradshaw, Sloan, Owen and Furnival.

The whole day was a success in all respects, and the committe shares with Jupiter Pluvius the honor of making it a success. Only rain could have made a failure of it with so competent a committee, and last and best it was a financial success.

THE MERCHANTS' GREATEST NEED.

There never was a time that could compare with the present in the amount of gratuitous and frequently worthless advice tendered merchants for their guidance in business. Much that is offered is of such a character that any merchant with a vein of common sense in his make-up would waste his time in devoting it to the reading of such articles.

In a general sense advice is a good thing for a merchant to receive, providing he has the time to think it over and carefully consider the supposed merits of the argument. But to the hustling, energetic merchant, the one who is busily employed with working out his own advice through the practical workings of his business, there is no necessity of his wasting valuable time in considering the smaller ethics of the trade. Those things which are of the utmost importance in one's business, gradually unfold themselves to the thinking man no matter what his walk in life.

There is one thing, however, which no amount of thought nor advice can do for a merchant, and that is bring to him reliable information. Reliable information is the keynote to success in any business. It always has been and always will be so. A merchant may be the peer intellectually of any man; may be bright and quick to take advantage of a competitor in his methods of doing business and yet prove a dismal failure through the lack of reliable information. He may be prudent, economical and apparently thrifty yet men of this character are just as prone to split on this rock as those of any other class. Reliable information, backed with only a moderate amount of brains, has been the secret of many a rich man's wealth, and how much more valuable does it become when possessed by an energetic and persistent business man who has the brains to carry out a project or purchase merchandise on the strength of the latest and most accurate information.

The world is full of wealthy men, and it is safe to say that originally ninety per cent secured the basis of their fortune through the possession of reliable information. Opportunity is the link that connects with this essential element and if taken advantage of leads on to the success which every merchant strives for. To keep posted on all the different items which make up ones stock can never come through the process of thinking alone. It requires the facts and conditions which must be gleaned from a point as near the source of supply as possible and it must be constant and accurate. It is self evident that the merchant who is constantly alert and seeking the best information to be obtained regarding the product or products which he offers for sale is the one who will have more to his credit in his bank account than the merchant who relies on the every day talk he receives from other dealers who sell him and make their profits out of him.

The larger dealer has an advantage over the smaller dealer in obtaining this "reliable information" by reason of the fact that he gets closer to the source of supply and even if not able to secure his product direct, yet becomes familiar with all the necessary facts which enables him to buy much closer than he otherwise would. The only means that the smaller dealer has of keeping posted must naturally come through reliable newspapers which have their reporters and competent editors and correspondents who watch each turn of the markets, the condition of growing crops, the financial ability of manufacturers to prevent or demoralize a market, etc., etc. It is to be regretted that there are not more journals which aim to give merchants information, but there are a limited number of good trade journals one of which at least every enterprising dealer should take and carefully read. Reliable information is what is most needed and it may be had at a trivial cost. The possession of it was never so necessary as in this day of close competition, small profits and brainy business men.—Chicago Grocer.

PRACTICAL SUGGESTIONS FOR THE BUSINESS MAN.

It is a good plan for every business man to use printed stationery in carrying on his correspondence, no matter how large or how small may be his trade Most merchants do this, but now and then a letter is received having nothing but the chirography of the writer to indicate his name and place of business. When name and address are written plainly, which is done in the great majority of cases, they can of course, be readily deciphered without the supplementary work of the printer, but the fact will not be disputed that the writing of many persons cannot always be read easily by those unfamiliar with it. Where words in the body of a letter are ambiguous, they can usually be deciphered without great difficulty by examining them in relation to the context, but such a key is not obtainable in an attempt to read the name. A printed note head makes the name plain, looks business-like, and the cost is insignificant in proportion to the benefit derived. This is a cheap mode of advertising that dealers should not neglect to improve.

Enterprising business houses make it a point to preserve all correspondence. Letters written are copied in books provided for that purpose, while communications received are filed systematically for future reference in case they should be wanted. The wisdom and necessity of this policy are exemplified every day. The memory of a correspondent is at fault. He feels sure that the terms of a contract have not been complied with, that he ordered something different to what he received. A reference to his letter corrects the defect in his memory and convinces him of his error. If the letter has been destroyed it may be impossible to make a patron believe that he is mistaken, and the careless business man may be compelled to choose between the unpleasant alternative of losing the trade of a good customer or yielding to an unjust demand. Few letters may ever be required for perusal after they have been answered, but when a man does want an old letter, he wants it. So it pays to give close and exact attention to the preserving and filing correspondence.—Ex.

TOO MUCH ATTENTION TO DETAILS.

In conducting a retail grocery business successfully it is obvious that details must not be overlooked, owing to the circumstance that the business is largely made up of details, yet it will not pay a dealer to give too much attention to them, otherwise he may have no time to attend to more important matters, such as the careful buying of goods, laying plans for extending trade through advertising, &c., not to mention the most essential of all the general supervision of the business. The dealer beginning business on a small capital must necessarily give nearly as much attention to the little things as to larger matters, simply because he cannot afford a large staff of clerks, but the time may come, and must come if his efforts are rewarded by success, when it will be the wisest plan to add to the number of clerks and leave many details entirely to them, while the proprietor supervises things generally. A good many dealers from force of habit continue to fuss with minor matters which assistants can attend to as well if not better, long after their business has reached a stage where a different system is required. Others, again, either because they do not pay their clerks sufficient or do not treat them well, or have not given sufficient attention to the hiring of the assistants, find it difficult to escape an annoying degree of attention to details, from the fact that the clerks are ignorant, stupid or careless, and incompetent to perform very trivial tasks unless constantly watched and instructed by the employer. Whatever be the cause of the compulsory employment of the dealer at tasks which could be as well performed by those whose time is far less valuable, the result is the same—the important, the absolutely essential matters are partly neglected owing to the physical impossibility of doing two or three things at once, and the dealer never has a moment he can call his own, save at meals or when the store is closed and he can draw a sigh of thankfulness and relief.

No matter how much money a retail grocer is making, no matter how quickly the dollars may be pouring in, we hold that he has not yet mastered his business, if he has not succeeded in establishing a system by which only a general supervision of the business is required from him while petty details are left to the clerks who are hired to attend to them.

One of the most successful retail grocers within the metropolitan district conducts a very large business, yielding an enormous revenue, yet never "turns a hair," as the saying is. Serene and imperturbable, yet keeping a grasp upon the whole business which never relaxes, he can be seen at nearly any hour of the buisness day in one of his several establishments, never interfering with the clerks and unknown personally to many of his customers, but the system is so well arranged that the machine runs smoothly whether he is present or absent. Contrast the business methods of this dealer with those of many other retailers, and the wisdom of the former will appear at a glance.—Merchants, Review.

A PRIZE ESSAY.

Our "over the water" contemporaries contain the result of a $500 prize essay competition recently participated in by grocery clerks in England. The subject of the essay was: "How to Commence and Carry on a Retail Grocery and Provision Business with a Capital of $500, Buying and Selling for Cash." We make extracts from the prize essay, as doubtless there are pointers therein of value to grocers and clerks hereabouts:—

The universal ambition of the shop assistant is, or at least ought to be, to become his own master; at any rate, such is my ambition, if happily I were possessed of the necessary capital. Say I had $500 at my disposal and supposing that amount to be the limit of my capital, I would select a shop in a good medium-class neighborhood, and in a good thoroughfare. My object in choosing a thoroughfare would of course be to be in a position to command a good cash trade. I would take care that my rent did not exceed $175 per annum, and of course taxes, which would make the shop cost me altogether about $225. I would, if possible, secure a corner shop, as in my opinion a corner situation is always the most commanding for business.

Having secured my shop in the desired locality, which I presume is already fitted as far as fixtures are concerned—by fast fixtures I mean counter, shelving, window fixtures, and rails on which to hang provisions, my intention being to open a general grocery and provision business—about a week previous to my opening I would have 5,000 handbills printed, and by means of these would make my intention as widely known in the neighborhood as possible, taking care to impress upon the people that my leading feature would be quality combined, of course with reasonable prices. The 5,000 handbills mentioned above would be my first item of expenditure. Next I would proceed to purchase my loose trade utensils. I may say then I would endeavor to make my shop as attractive as possible; at the same time I would endeavor to be economical. Now I am assuming that what I have termed "fast fixtures" will include a row of drawers the whole length of the grocery side, say about fourteen in number; these I would use for spices and small sundries.

As to my utensils, I would purchase twelve cannisters, a coffee canister, syrup can, grocer scale, provision scale, and a butter scale. I would, of course, have a complete set of weights to each scale. I would also purchase a weighing machine, a coffee mill, and a bacon tank. The weighing machine and coffee mill for a beginning, with a capital of $500, may at first seem heavy items of expenditure, but I would consider both necessary in order to carry on a business successfully. I would consider the weighing machine neccessary inasmuch as it would enable me to weigh my goods as I would receive them from the different wholesale firms with which I would do business. The coffee mill I would consider necessary as I could grind my coffee daily, and this I would consider beneficial to my trade, fresh ground coffee always being best. As to the bacon tank, I would always buy my provisions in salt, which I consider to my advantage, as I would save an extra profit wholesale firms might charge for washing and drying. I would have the satisfaction of knowing that I had paid no more than the actual cost, and thus I would add a little to the profit on my provisions.

The aforementioned articles would cover the principal parts of my expenditure as far as my utensils would be concerned. I would of course yet require a number of scoops, butter paddles, paddle mug, knife, saw, steel, a set of butter tickets, and a number of provision tickets and window bills. I would also require about three and a half dozen bacon hooks, a pole, watering can, brush and step ladder. I would purchase a set of books which I would consider necessary to carry on my business in a business-like system; these would include a diary, cash book, journal and trade ledger, which I would keep on the double entry principle.

All that I would now require would be gas-fittings, and I would see that these were arranged in such a style that I would have a well lighted shop. Thus fixtures would be complete, and I would at once proceed to buy my stock. I would pay "cash," by that I mean I would pay for every article at the time of purchase.

It would not be my intention to go in for a cheap, or what is generally termed a "cutting" trade; being in a medium-class neighborhood, I would make it a point to sell a good article even if it should cost me a little more. Quality would be first consideration; at the same time I would always endeavor to sell at a reasonable price, and by doing that, by selling at a reasonable price, I would gain the confidence of my customers, and would undoubtedly build up a business.

My "main line" articles would be provisions, butter, tea and sugar. I would of course buy a few eggs, and would not forget to buy all the various articles I would class as sundries, such as jams, tin goods, biscuits, pickles, sauce, soap, dry soap, washing soda, blue, black lead, blacking, rice, tapioca, sago, starch, ground rice, corn flour, pepper, mustard, caraway seeds, cocoas, coffee, chicory, fruits, candied peel, almonds, nutmegs, cloves, ground ginger, arrow-root, etc., etc.

As to my profit, I would expect my provisions to yield 10 per cent, butter and margarine 17½ per cent, tea 20 per cent, sugar 7½ per cent, sundries 7½ per cent.

"REDUCED"

The price of Diamond Crystal Salt is now lower than we have ever sold it. The 20x14's are a splendid size for "Butter Makers."

C. F. Chandler, Ph. D., New York, says this salt is the "purest" he has ever analyzed—following are the results :

Chloride of Sodium	99.698 per cent.	Chloride of Magnesium	traces.
Sulphate of Lime	0.044 "	Insoluble matter	0.015 per cent.
Chloride of Calcium	0.009 "	Moisture	0.234 "

Agents for Hamilton :

LUCAS, PARK & CO.,

71 McNab St. North, Hamilton, Ont.

Special figures for five barrels and over.

Fresh arrivals of Red and Blue Label Hillwattee Teas just to hand, also "Under Two Flags" Japans.

Special Notice to

Grocers and Confectioners.

A Grocer writes that our specially prepared Ice Cream and Fruit Color, warranted pure and wholesome, is the best he ever used, beating Chicago goods, and half the price. Send us thirty-five (35) cents in stamps for four ounce sample bottle by return mail. Price, $1.50 per pint.

The Snow-Drift Baking Powder Co.,

BRANTFORD.

KOFF NO MORE.

Watson's Cough Drops are the best in the world for the throat and chest; for the voice unequalled. "R. & T. W." Stamped on each drop. Write

R. & T. WATSON, TORONTO,

for Prices, etc.

Mention THE GROCER.

DURABLE PAILS AND TUBS.

TRY THEM

The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by

Chas. Boeckh & Sons, Toronto,
Jas. Lee & Co., Montreal.

LOCKERBY BROS., WHOLESALE GROCERS, 75 ST. PETER STREET, MONTREAL, P. Q.,

ARE OFFERING THIS WEEK

SUGARS. TEAS. { Barbadoes and Cuba } MOLASSES.

FINE LARGE DRY COD IN BUNDLES. BONELESS FISH IN BOXES.

Canned Salmon, Lobsters, Mackerel and Oysters.

HUDON, HEBERT & CIE.,

WHOLESALE GROCERS

— AND —

WINE IMPORTERS,

NO TRAVELLERS ON THE ROAD.

304, 306 St. Paul St.
143, 145 Commissioners St. MONTREAL.

Seasonable Goods for Camping and Picnic Purposes.

CUNNINGHAM & DE FOURIER CHOICE CANNED GOODS :

Camp Pies. Wild Boars' Head.
Irish Sausages. Potted Meats and Game.
Sardine, Anchovy and Bloater Paste.

Every first-class Grocer should have the above goods in stock.

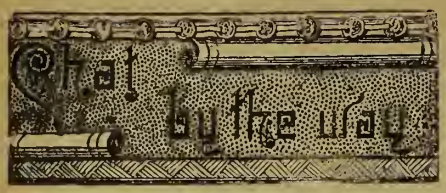
CAVERHILL, ROSE, HUGHES & CO., Montreal.

BEST GOODS IN THE MARKET.

FRANKFORT, CAMBRIDGE, BOLOGNA, CHICKEN, HAM and TONGUE SAUSAGES.

PUT UP BY THE MOFFATT PACKING CO.,

MONTREAL.



Granulated sugar is said to be retailing in Kingston at 5c. a pound.

The store of Mr. James Hardiman, a Hamilton grocer, was robbed the other day.

Mr. George F. Brown, Admaston, Ont., offers his dwelling house and store for sale.

Mr. John Hodgins has opened out a new grocery and provision store in Shawville, Ont.

A Dutton paper says a lawyer in St. Thomas recently charged $63.06 for collecting an account of $28.65.

Mr. John Fullerton, representing Rowat & Co., pickle manufacturers, Glasgow, has been in the city for some days.

The St. Lawrence Sugar Refinery contributed $200 to the pic-nic fund of the Montreal Grocers' Association.

Messrs. Lucas, Park & Co., Hamilton, for the past two weeks or so have been filling all their sugar orders promptly, and are still in a position to do the same.

Mushrooms are being shipped from Oil Springs over the St. Clair branch. The heavy rains and cool weather have produced a crop before the usual time, the fall.

A meeting of Ottawa city clerks was held on Monday evening at Labor hall to discuss the early closing movement. The clerks have met with considerable encouragement.

The creditors of W. H. Hill & Co., Sarnia, Ont., met on the 15th and agreed to accept 30 cents on the dollar in settlement of their claims. Mr. Hill is again carrying on his business.

Mr. C. J. Williams, Hamilton, whose store was burnt some time ago, was fined $10 by the police magistrate for keeping more than five barrels of coal on his premises within the fire limits.

A Merigomish, N. B., gentleman has attempted canning fresh butter for the West Indian market. One shipment has gone forward and it is thought the experiment will be a success.

The majority of the business firms on Hastings street, Vancouver, who have leased their places of business, have been notified that after August 1st they will be required to pay an increased rental.

John H. Treleaven, general merchant, of Tara, and brother of Rev. R. J. Treleaven, of St. Thomas, died on Sunday morning. Deceased was stricken with paralysis a few days ago while in the best of health.

The firm of Edwards, Catchpole & Co., of this city, manufacturers of essential oils, flavoring extracts, writing inks, blacking, etc., have dissolved partnership. Both of the retiring parties will continue alone—Mr. E. M. Edwards at 265 Gladstone avenue, and Mr. S. G. Catchpole at the old stand, 33 Wellington street east, under the name and style of S. G. Catchpole & Co.

Mr. W. J. King, grocer, Acton, Ont., has sold out his business with the intention of moving to British Columbia. THE GROCER is liked by Mr. King, and would still have his support were it not for the above reason.

Mr. Wm. Kenney, late with Mr. D. McCart, Sarnia, will open out in the grocery business in Jas. Watson's old stand in the Ireland block. The store is being refitted and repainted and a plate glass front is being put in.

W. R. Baskerville, grocer driver, London, challenges any other grocery driver of London to play a game of quoits for $5, distance 18 yards, at the grocers' picnic in Queen's Park, to be held on 29th of July. Address "Queen's Grocery."

Mr. John Fried, late traveler for John Marshall & Co., has entered into partnership with Mr. Schiedel, of New Dundee. The new firm of Schiedel & Fried have purchased the general stock in the store of J. & J. Livingstone in Waterloo.

In Wallaceburg, Ont., the building owned by Mrs. Henry Martin and occupied by J. E. Malone as a grocery, caught fire from a lamp explosion, and was completely destroyed. There was no insurance on the building, but the stock was insured for a small amount.

We have received a copy of the Official Record of the proceedings of the eighth annual convention of the National Confectioners' Association of the United States. The convention met at St. Louis on the 5th of May. The Record is full of matter interesting to confectioners.

Mr. Rod Weir, the pushing member of the Winnipeg Early Closing Association, on the eve of a trip to England, was presented with a handsome walking cane. The members of the association accompanied the presentation with an address expressing their appreciation of his services.

THE CANADIAN GROCER is one of the best trade journals published either in this or any other country. It is gotten up in attractive shape, and is both bright and instructive all the way through. It should be and doubtless is of decided help to the grocers generally throughout Canada. It is full of ideas and everything is presented in readable shape. Says the Grocers' Monthly Review.

The pedlars of London, Ont., are trying to evade the particular of the local by-law which requires them to sell their wares from wagons. One of them named Guyma, is accused by the market clerk of building extensions to his wagon of 10 feet, whereby he was able to carry much more stock than is contemplated by the regulation. The case against him has not been decided, though it has been heard. Judgment has been reserved for eight days.

Fred. Buscombe, one of the most popular and best known travelers from the Atlantic to the Pacific, left to-day for Vancouver, B. C., where he will reside for the future. Mr. Buscombe will be the resident and managing partner in Vancouver of the branch establishment of James A. Skinner & Co., of Hamilton. Mr. Buscombe entered the employ of the firm as an errrand boy about 13 years ago at a salary of $2 per week, and by steady perseverance and strict attention to his employers' interest is now a partner in one of the oldest firms in Canada.

Some months ago Mr. Joseph Warren, collector of customs at Perth, seized a consignment of pork which was passing in bond from the United States to Walford Station, Ont. A wrong invoice had been sent. The Government have given the American firm all this time to prove that fraud was not intended, which they have not done to their satisfaction. The Government has confiscated the pork and it will be sold at Perth. The firm paid $300 in duty on the pork, having entered it as mess instead of back, the duty on the latter being about double as high as on the former. The loss to the firm will be $1,600 in all

CHARTERED BANKS.

The following is a list of the banks in Canada acting under a Dominion Government Charter:

ONTARIO.

Bank of Toronto.	Imp'l Bank of Canada.
Can. Bank of Com'erce.	Traders' do
Dominion Bank.	Bank of Hamilton.
Ontario Bank.	Bank of Ottawa.
Standard Bank.	Western Bank of Can.

QUEBEC.

Bank of Montreal.	Merchants Bank of Can
Bank of B. N. America.	Banque Nationale.
Banque du Peuple.	Quebec Bank.
Banque Jacques Cartier	Union Bank of Canada.
Banque Ville Marie.	Banque de St. Jean.
Banque d'Hochelaga.	Banq de St. Hyacinthe.
Molson's Bank.	East. Townships Bank

NOVA SCOTIA.

Bank of Nova Scotia.	Halifax Banking Co.
Mer. Bank of Halifax.	Bank of Yarmouth.
People's Bank do	Exch. B'k of Yarmouth
Union Bank do	Com'l B'k of Windsor

NEW BRUNSWICK.

Bank of N. Brunswick. | People's Bank.
St. Stephen's Bank.

MANITOBA.

Commercial Bank of Manitoba.

BRITISH COLUMBIA.

Bank of British Columbia

STORAGE
FREE AND IN BOND.

Customs Entries Passed, and goods stored at lowest rates. Special facilities for shipping goods to all points. Goods MARKED and WEIGHTS and GUAGES taken CORRECTLY. You can save DOUBLE FREIGHTS by keeping Teas, Sugars and other heavy goods with us.

BLAIKLOCK BROS, Agents,
17 Common St., MONTREAL.

ALL GROCERS SHOULD SELL
THE
Baltimore Fruit Puddine.

Manufactured by
ELLIS & KEIGHLEY,
TORONTO.

Established 1849.

GOLD, SILVER
—AND—
BRONZE MEDALS
20 1st prizes.

Reg. Trade Mark.
MICHEL LEFEBVRE & CO'Y
Manufacturers of
Lion--L--Brand
Pure Vinegars, Mixed Pickles, Jellies, Jams, Preserves.
Montreal, P.Q.

P. DOTY & SON,
(Successors to W. B. Chisholm)
MANUFACTURERS OF

1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.
OAKVILLE ONT.

SOMETHING NEW!
A GREAT TREAT.
Fresh Cod
TONGUES
In 1 lb. Tins.
This is the Delicacy of the Season.
Pronounced by connoisseurs far ahead of oysters.
A GREAT LUXURY.
Apply to
EBY, BLAIN & CO., Toronto.
STEWART MUNN & CO., Montreal.
JAS. TURNER & CO., } Hamilton.
LUCAS, PARK & CO., }
Send for Samples.

STUART, HARVEY & Co.
Importers and
WHOLESALE GROCERS
A Large and Well-Assorted Stock of
Teas, Sugars and General Groceries
HAMILTON, ONT.

FOR THE
HOME, PICNIC,
CRUISE, or CAMP
The "STAR BRAND" delicious
HAMS & BACON
CAN BE HAD FROM ALL THE BEST GROCERS
F. W. FEARMAN,
Hamilton, Ont.

PACK OF 1891.
"THISTLE" Brand Haddies.
These Fish are most carefully prepared and are recommended by leading medical authorities as
The Finest of Fish
Second only to the Oyster from a dietetic standpoint. 30
Order this Brand. For sale by all leading Wholesale Houses.

Just one year ago Ram Lal's Tea was placed on the Canadian market. Sales to date amount to two thousand five hundred chests which proves to the grocer that Ram Lal's is the favorite blend of pure Indian package Tea

Ram Lal's PURE INDIAN TEA
GUARANTEED ABSOLUTELY PURE AS MANUFACTURED ON THE GARDENS IN INDIA.

JAMES TURNER & CO., - - Hamilton.
WHOLESALE AGENTS.

"EMPIRE" TOBACCO.

THE GROCERY CLERK QUESTION.

Elisha Winter, in the Grocers' Monthly Review says : The question of skilled labor is the question of the hour in all walks in life. In the distrubution of food supplies to the consumer, it deserves much more attention than it has ever yet received. A movement among the clerks of New York in the direction of their mutual educational advancement has been making steady and most encouraging progress for the past few months. They have commenced a series of instuctive debates on topics connected with the practical duties of a clerk in the store.

Recently, at the German Branch Y. M. C. A. 142 Second Avenue, corner 9th Street, New York the topic of debate was one which touched on the very important and recent developement of trade away from the grocer.

The present tendency of the ladies to spend much of their spare time in the dry goods stores and as little as possible, or none at all, in the grocery store, is gradually concentrating the grocery trade in those dry goods stores. There are dry goods stores in New York to-day that take a new article of food product and introduce it quicker than fifty grocers could. To compete against this growing trade tendency much can be done by the clerk in the store, because the only time you can reach most of these ladies is when they come out to buy their fruits and vegetables, and the stores which present the most attractive appearance, keep the best goods and employ the best clerks are bound to secure the best trade. As was stated by one of the clerks debating the question, a large proportion of the population move about as often as the grocers do. Opinions differ as to how often that is, but it is too often for the good of either. This new transcient population is invariably attracted to the best looking stores, or if the clerk is out soliciting orders, the trade is secured by the clerk offering the best goods for the least money. Where one clerk meets the others on price and quality, then the most polite, tidy and intelligent clerk naturally secures the preponderance. It is not difficult for one grocer to meet another on price and quality of goods, but when this question of skilled labor comes in, then most grocers seem incapable of giving it intelligent treatment or even consideration.

After years of observation of the development of the grocer movement, we wonder at their neglect of this important factor in the success of their business.

Some two years ago an attempt was made to establish a system of introducing food specialties in some two hundred grocery stores. In about one hundred stores the clerks were reasonably intelligent, very industrious and attentive to business, so far as they were required to be. But it is just there, in the requirement of the average clerk, that the average grocer breaks down. The standard of trade is too automatic. A good nickle-in-the-slot machine, set up on each corner, would knock most of those clerks out, especially if it sold vegetables by weight, and it would stay longer in one place than the average clerk does. Customers don't more than get to identify a clerk in most stores before he is gone and a strange clerk takes his place. When a grocer has a good clerk, or a good clerk as a good employer, the success of that store is reasonably assured—other things being equal, of course. They generally can be made equal, with ordinary business management.

If this clerk's movement could develope two hundred clerk's who in five years could develope two hundred model stores in this vicinity, they could establish a standard of trade that would be profitable to them, would be a benefit to the community and would drive hundreds of nominal grocers out of business who are now not making any money themselves and not allowing their neighbors to make any.

The best costomers in this city scarcely enter a grocery store, and must be reached by the order clerk. The grocer who can attract a customer to his store, and hold that customer's confidence, will hold that customer's trade. It can easily be seen that it is therefore important to first have a good order clerk to induce that customer to call, and then a good store clerk to keep the customer calling.

If manufacturers would raise a half million dollars one year and put one thousand good order clerks in one thousand good stores of this city, they could introduce their goods cheaper and quicker than by any other method. Let the manufacturers announce that they would guarantee the integrity, intelligence and industry of that one thousand clerks, as well as the purity of their goods, and they would easily find one thousand good grocers only too glad to get them, and at the end of the year they would realize that it would pay them to keep those good clerks and pay them good wages.

Grocers are to-day paying better wages, but complain that they are not getting better clerks. The only way to settle that is to grade the clerks Commence by either making the term "first clerk" mean something, or else abolish the term. It means nothing to-day. A first clerk in one store becomes a second or third clerk in another store, and vice versa.

If some of the grocer associations would only take hold of this clerk question in dead earnest and give it the "right of way" for one year, they never would allow it again to be neglected, and until it is done, they never can expect to see much permanent good come out of the grocer movement. Just at present there seems to be no direction in which such effort could more advantageously be directed, and grocers should give it the benefit of their most earnest consideration.

No young man can possibly have mistaken his calling who finds in it what the world wants done

One Trial

Will convince you that the "MALLAWALLA" blend of Pure Indian and Ceylon teas is something delicious and a sure favorite with black tea drinkers, 1 lb. and 1-2 lb. tin foil packages, 50 lbs. in a case. If you want the best buy "MALLAWALLA."

DIAMOND BAKING POWDER in ¼, ½ and 1 lb. tins is more satisfactory and netts you a better profit than any first-class powder on the market.

Merit tells, "Wherever sold it has been a repeater." Have you tried it?

W. H. GILLARD & CO.,

WHOLESALE GROCERS, HAMILTON, ONT.,

Agents for Canada.

ORIENT MILLS.

SINCLAIR, HOOD & CO.,

(SUCCESSORS TO W. A. BRADSHAW & CO.)

Importers and Manufacturers of

Coffees,
Spices,
Mustards,

CREAM OF TARTAR, BAKING POWDERS, FLAVORING EXTRACTS, ETC.

48-50 Lombard Street, Toronto.

JOHN PETERS & CO.,

General Commission Merchants and Brokers,

Halifax, N. S. and
Kingston, Jamaica, W.I.

Agents for The E. B. EDDY MFG CO., HULL, P. Q.

We are open to accept one or two more Agencies of first-class houses, either at Halifax or Kingston. We have a good connection and splendid storage facilities.

References: The Merchants Bank of Halifax. The E. B. Eddy Mfg Co., Hull, P.Q. The Mercantile Agencies.

JAMES E. BAILLIE,
PORK PACKER, TORONTO.

Hams, Breakfast Bacon Rolls.

GANONG BROS.,

ST. STEPHEN, N.B.

MANUFACTURERS OF THE

G. B.

CHOCOLATES.

N. K. FAIRBANK & CO.,

COMPOUND REFINED LARD.

185 WELLINGTON ST., MONTREAL.

CHICAGO. ST. LOUIS. NEW YORK.

Condensed Mince Meat.

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all seasons.

Will not ferment in warm weather.

DIRECTIONS
THE CONTENTS OF THIS PACKAGE WILL MAKE TWO LARGE PIES. ADD 1½ PINTS OF WATER, OR HALF THAT AMOUNT FOR EACH PIE. BOIL 15 OR 20 MINUTES, IF TOO THICK, ADD A LITTLE WATER, IF TOO THIN, BOIL TO THE PROPER CONSISTENCY. IT IS THEN READY FOR THE CRUST. A LITTLE SUGAR, VINEGAR, WINE OR OTHER SPIRITS MAY BE ADDED IF DESIRED.
CONDENSED
MINCE MEAT
FOR
MINCE PIES
J.H. WETHEY
ST. CATHARINES, ONT.
SOLE MANUFACTURER FOR CANADA

Although fruits are scarce and high, price same as last season, $13.50 per gross net.

Packed in ¼ and ½ gross cases.

Ask your wholesale grocer for it.

Sole manufacturer for Canada.

J. H. WETHEY, St. Catharines, Ont.

GEO. MATTHEWS

-PACKER and CURER.-

HAMS | BACON | LARD | PORK

PURE LEAF LARD A SPECIALTY.

PACKING HOUSES, OTTAWA, PETERBORO' and LINSDAY, ONT.

TORONTO MARKETS.

TORONTO, July 23, 1891.

GROCERIES.

Trade moves onward upon the line that marked its course last week. The trade in sugar dwarfs that in every other commodity, and takes up so much of the time and attention of wholesalers and retailers that hardly anything else can be got in edgewise. Indeed there would be a greater tax on the time and attention of jobbers to do a sugar business if the sugar could be produced about three times as fast as it is. Canned goods are arousing some interest, though less than they usually do at this time of year. Teas are rather more active, as an opportunity to do a little business in them can be sandwiched in between sugar movements, which are prevented from being continuous because of the backwardness of supplies. Dried fruit is going out fairly well. The general expectation of a good crop infuses trade with a better feeling, and money moves less cautiously in lines out of the grocery trade. The late rains have been very refreshing to the spirits of trade as well as to vegetable life everywhere.

CANNED GOODS.

Spot goods are about exhausted, and there is every probability that there will be none before new stock is well in. Inquiry for new pack peas, tomatoes and corn is becoming more active, though kept in abeyance by the great excitement in sugar. The prospects of the crop, though not yet nearly through the formative period, are still in a very hopeful position, the fine rains and the tempered warmth of the weather being the most favoring conditions the vegetables which constitute the packer's raw material could have. The tenor of reports from all quarters is that a large yield and a full pack are looked for. The signs have encouraged outside retailers to overtures for business in future goods upon a basis of $1.05 to $1.10, the latter for unexceptionable brands, while for others prices are quoting as low as $1. The shading which brings quotations down to this point is not done on first-class goods, as the demand is always trusted to take these off at remunerative prices, and even for future business with all apparent favorable possibilities for a large pack, jobbers are firm for what is No. 1. There are a few new peas in stock but they are not really marketable, the object of packers in hurrying them into stock being obviously to get first on the market. They will require a fortnight or more to make them really merchantable stock. Salmon is not particularly active as a future line these days, and reports from the fisheries do not furnish data for any calculations as to the probable extent of the pack. All prices are firm at unchanged quotations.

The Baltimore people are trying this market with quotations on peaches and other lines, but cannot put prices on a comparative basis with Canadian to make business possible.

Horse Shoe salmon and Clover Leaf salmon will be put up this year in flat as well as in tall tins, the former being preferred in the English market.

Sloan & Crowther expect the first shipment of Clover Leaf lobster in a day or two.

COFFEE.

There is an ample supply of all grades but an active demand is wanting to make business. There is very little trade at prices quoted for some time.

DRIED FRUIT.

Dried fruit is coming to the fare after a temporary spell of neglect, owing solely to the concentration of all trade attention upon sugar. In the intervals when there is no sugar being shipped because no sugar is to be had, dried fruit is selling in considerable volume. Cheapness is giving an edge to the demand in addition to the sharpening effect of the season, which always is a very good one for dried fruit. Prunes were quoted as low as 6¼c. in large lots. They are going out freely. Valencia raisins are unchanged. Good stock is steady at prices ranging from 5¼ to 6c., while grades corresponding to prices as low as 4½c. and upwards are still on the market and selling. Currants are firm at quotations standing a week ago, with a considerable quantity in request.

NUTS.

The trade in nuts is light at prices quoted. There is no change in any line.

RICE AND SPICES.

There is plenty of rice, but there is no fine quality stock. A cargo of Japan is on the way and is expected by the mills to arrive soon. The demand is good and prices are unchanged. In spices business moves along at its usual level of activity.

SUGAR.

The demand for sugar has not slackened, the refineries are turning out stock to the full extent of their capacity, but they are unequal to the task of keeping the demand satisfied day by day. They are said to be working night and day and on Sundays. The St. Lawrence has at last refused to take any more orders except at open prices to be fixed at the time of shipment, which is to be after present orders are filled. The advance orders for granulated are said to be so numerous that they will keep the refineries busy till the end of the month at least. Some of the local jobbers have followed the example of the refinery referred to, and have instructed their travelers to take no further business on present or any quotations for granulated, all orders having to be taken subject to prices ruling at the time of supply. The demand for granulated is made greater not only absolutely but also comparatively to that for yellow. If the same quantity of sugar were wanted, but in the relative proportions of granulated and raw that existed before the removal of the duty, the demand would not be so far beyond the resources of the supply. But the main rush of the demand is for granulated, and as the machinery of the refineries cannot at once be adjusted to the shifted relations of the demand, they are not able to get out enough granulated while they are able to get out yellow in about the volume that is wanted. All the refineries but Redpath's advanced ⅛c. on Friday last on granulated, but they might as well stick to 6⅜c., because they will be unable to produce for some time more than has been bargained for at that figure. The price is unchanged here, quoting 5c. for quantities of 15 barrels and over and 5⅛c. for smaller quantities. Yellows are from 4c. up. There was some talk during the week of asking the Government to suspend temporarily the duty on granulated in order to admit of sufficient importations from the United States to satisfy the demand and save the fruit that is reported to be wasting for lack of sugar. A small arrival of raw, No. 14 Dutch standard, which is duty free, was brought in, but as it simply took the place of yellow, and as there is no famine for yellow, little of it was necessary at present prices.

Eby, Blain & Co. have on the way three car loads of fine Trinidad raw sugar which they will be able to sell at $3.85 to $3.90 per cwt.

SYRUPS AND MOLASSES.

There is very little call for syrups, and stocks are limited, being out of low grades, and not very full in higher ones. Prices are unchanged. Molasses is moving slowly at prices current last week.

TEAS.

Some movement has got started in medium and low grade new-season Japans which are now rather plentiful at prices from 19c. upwards. The want of Young Hysons at suitable prices is more acutely felt than ever. Business in new make Congous goes on slowly as it will be a month before stock can be put on the market. Ningchows and Monings from 10d. to 1s. 6d. have been offering to arrive for some time. New Darjeilings are offering at prices to jobbers ranging from 13d. to 1s. 9d. The quality is good.

PETROLEUM.

The market is quiet and prices stationery at the points held at last week.

The following is the petrolia Advertiser's weekly oil report: Petrolia crude $1.31 per bbl., Oil Springs crude $1.31 per bbl. The above figures are the ruling price this morning, there being really no difference between the Oil Springs and Petrolia prices. The business on 'Change is very dull, there being no excitement whatever, and very few transactions are recorded. The drill keeps at it all over the territory, and many new wells are being struck, which only continue to add to the ever increasing production. As we stated last week a hundred acres of the very best oil producing territory has been placed in our hands for disposal, either for sale out-

CLEMES BROS. :-

Will open up about 1st August at 51 Front St. East, Wholesale Fruit and Commission.

Fine New Ceylon Teas.

These Teas are from the Celebrated

Gartmore Estate,

a small parcel of whose teas brought recently on the London market over $100.00 per lb. See London Graphic, Midsummer Number.

P. C. LARKIN & CO.,

WHOLESALE GROCERS,

25 FRONT ST. E.

Brain Tire and Worry Offset.

Edwin Thompson, Esq., Montreal, writes:—As an offset to the evil results of tire, worry and heavy mental labor, bilious headaches, restlessness, etc.,

ST. LEON
is the
SWEETEST
REFRESHER.

I have ever experienced.
In my office and family we drink four times daily with strict regularity.

St. Leon Mineral Water Co., Ltd.,
Toronto.

BRANCH—Tidy's Flour Depot, 164 Yonge St.

ALL GROCERS SHOULD SELL
THE

BALTIMORE FRUIT PUDDINE.

Manufactured by
ELLIS & KEIGHLEY,
TORONTO.

TO GROCERS.

SIMCOE CANNING COY'S

Goods are warranted first-class.

PUSH THEM.

Order through your wholesale House.

A. HAAZ & CO.,

Bonded Manufacturers of

Honey Dew, White Wine, Malt and Cider

VINEGARS.

74 Bagot Street, - Kingston, Ont.

THE PELEE ISLAND WINE & VINEYARDS CO. LIMITED

Brantford and Pelee Island } J. S. HAMILTON & CO'Y, BRANTFORD, ONT
Sole Agents for Canada.

IS A BOOK

Which will secure to you a larger profit than you are at present making,

Which will secure an increasing trade,

ANY USE TO YOU?

THE 26 SPECIMEN BLENDS contained in "Tea and the Science of Blending" will show you how this may be done.

Criticised most favorably by THE CANADIAN GROCER and countenanced by the largest Manufacturers and leading Wholesale Houses in Canada.

R. S. McINDOE, 24 Front St. E.,
TORONTO.

PRICE 1.00.

REFERENCE: The Wholesale Grocery Trade of Toronto.

Seasonable Goods.

The Celebrated "Reindeer Brand" Preparations: "Condensed Milk" "Condensed Coffee" and "Condensed Cocoa" are admirably suited for Picnics, Holiday Excursions, &c., &c.

Sold by First-Class Grocers everywhere.

The Truro Condensed Milk and Canning Co., Ltd.,
Manufacturers,
Truro, Nova Scotia

James Lumbers

Wholesale Grocer,

67 FRONT STREET EAST,

TORONTO, ONT.

MARKETS—Continued.

right or for lease. Owing to continued illness of the owner this step has been taken, and will be disposed of on easy terms to the purchaser. Refined yesterday sold at 12½ to 13c., and may be regarded as the market price for the present.

DRUGS AND CHEMICALS.

Not much out of the routine is to be said this week. The cool weather has cast something of a chill over the trade in summer drinks and has therefore adversely affected the sale of the chemical constituents of those drinks. There are no changes in prices.

Advices from England say that the United Alkali Company expect to make a still further advance on prices.

BUTTER AND CHEESE.

Throughout the latter part of last week and the early part of the present week there was a want of butter in all grades, and prices felt for the time the stimulating effect of the scarcity. On Wednesday supplies had become again quite liberal, and common butter had begun to accumulate. The position of the finest grades continues unchanged. They are wanted, and the capacity of the market for them will expend with the supply. There is no danger of any excess stock in these grades. Butter suitable for baking is now fairly plentiful, but at prices rather higher than buyers of this class care to pay as a rule. The demand for it is slightly behindhand on this account, as most of the butter was bought in a better state of the market, and is held at prices that tend to check consumption somewhat. For selected dairy tubs a very good demand on export account existed and was quite active at 14c., but this could be got from the home market for the class wanted. Some 400 packages were picked up at prices ranging from 13½ to 14c. Creamery butter is not in strong request. An offer of 18½c. was made for a lot of 300 barrels but it was refused and the lot was disposed of to an eastern buyer at some advance on this price. What tends to make the market slow for creamery tubs is the fact that this year the quality of dairy butter is on the average much higher than it was last year, when the creamery market was better than it now is. The heavy rains of the spring and early summer of '90 produced rank herbage and this yielded butter that lost its freshness and became stale almost as soon as the unwatered grass would.

This year there has been no superabundance of showery weather, and dairy butter that will keep sweet and wholesome-looking for several days is now plentiful. It is also wanted for export. This makes creamery somewhat inactive. Prices are: Choice dairy tubs 14 to 15½c., medium tubs 11½ to 13½c., low grade to common 10 to 11½c., dairy pound rolls 16 to 17c., creamery tubs 19c., creamery pound rolls 21 to 22c.

Cheese has become firmer at 9 to 9½c., the price being based on purchases made before the recent advance, and being liable to go up rather than down.

Questions Answered.

LOCKPORT, April, 1888.

DEAR SIRS—,—We have got a box of your Surprise Soap. It is the best self-washing soap made. We tell our neighbors that it is the best soap that ever was made. Yours truly,

F. W. SUTHERLAND

SHELBURNE.

The longer I use Surprise Soap the better I like it.

SARAH PEUNEY.

NEWCASTLE, Dec. 15, 1888.

DEAR SIRS,—I use one pound Surprise Soap every week, for there is a big family, and I shall never use any other so long as I can get this, even if I should have to go a good distance for every pound. There is no other like it in the world.

MRS. THOMAS F. BLACK.

The St. Croix Soap Mf'g Co.,

St. Stephen, N. B.

Branches:

MONTREAL: 17 St. Nicholas St.

TORONTO: Wright & Copp, 40 Wellington St. East.

COUNTRY PRODUCE.

BEANS—The market is low in stock, and the demand is slight at $1.80 for choice, and nominal prices down to $1.50 for lower grades which are about out.

DRIED APPLES—Very few are in stock and scarcely any are wanted at 8½ to 9c.

EVAPORATED APPLES—The stock is more than adequate for the demand which is quiet at 13½ to 14c.

EGGS—The market has been unsettled for some time, buyers having conflicting views as to the stability of the situation. It has been unchanged, however, for above a week. The price is 14c. Receipts are fairly liberal but the market seems equal to the absorption of all that come.

HAY—is higher, baled being worth $12 to $12.50, with few receipts. New hay is arriving on the streets to sell at $9, which the farmers prefer to $15 in the winter.

HIDES—are dull and unchanged at 5½c. for weights of 60 lbs. and above, and 5c. for lighter weights. Green are quiet a 6c.

HONEY—The dulness is unbroken at 7 to 10c. for strained and 14 to 16c. for sections.

HOPS—Are quiet and getting into small compass at 35 to 38c. for '90 stock and 25c. for select yearlings. The reports favor the expectation of a good yield and low prices.

POTATOES—There are no old potatoes. New United States potatoes are $2.50 to $2.75 per barrel, and Canadian are $2.75 to $3 per barrel.

SKINS—Pelts are up to 30c., and lamb skins are 40c. Calfskins are unchanged at 5 to 7c.

STRAW—Is quiet at $6 to $8.

WOOL—Is coming in very freely but not going out. Prices are 18 to 19c.

FISH.

Few fish suffice to satisfy the demand these days which keeps on at the snail pace of the past several weeks. Prices are unchanged and stocks are kept small. The fish now to be had are white and salmon trout at 6½c., lake herring at $1.50 to $1.75, and B. C. salmon at 15 to 16c.

GREEN FRUIT.

Mediterranean sweets are $5.50 and nearly done. Rodis are $7.50 and scarce. Of other oranges those in most abundant supply are Sorrentos and Palermos, which sell in 200's at $4.25 to $4.50. There are no Palermo lemons. Messinas are $5.50 and plentiful. Oranges have not sold freely since the influx of small fruit. Lemons have been dull throughout the week, as a consequence of the cool weather we have had. Pineapples are no longer in stock, their season is over. Bananas are very plentiful and rather neglected, quoting at $1.75 for firsts and $1.25 to $1.50 for seconds.

SMALL FRUITS, ETC.

Raspberries are very plentiful at 8 to 9c. Cherries are 75c., with an easier tendency. Peaches are $2.25. Apricots are done. California plums are $2.25. Cucumbers are 90c. in boxes and $1.75 for four-basket crates of Acme and $1.25 for four-basket crates of Trophy. Watermelons are 20 to 25c. Cucumbers are 60 to 70c. per doz.

PROVISIONS.

A very good trade goes on in provisions. The local demand is steady at a high point of activity, while inquiry from outside points continues.

BACON—Long clear is firm at 8 to 8¼c., bellies at 10 to 10½c., backs at 10 to 10½c., rolls at 8½ to 9c.

WE ARE BUYING

Dried Apples.

SEND SAMPLES AND QUOTATIONS

ESTABLISHED 1869.

STANWAY & BAYLEY.

BROKERS AND GENERAL COMMISSION MERCHANTS.

44 FRONT ST. EAST. TORONTO.

WE ARE BUYING

Evaporated Apples

SEND SAMPLES AND QUOTATIONS.

ALL GROCERS SHOULD SELL
THE
BALTIMORE FRUIT PUDDINE.

Manufactured by
ELLIS & KEIGHLEY,
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THOMPSON & KING,
Consignees, Brokers, General Commission and Mercantile Agents,
51 Wharf Street, cor. Fort, Victoria, B.C.
Storage. Correspondence Solicited.

T. W. CLARK & CO.,
General Commission and Provision Merchants and Wholesale Dealers in Dairy Products.
Consignments solicited and business transacted for Eastern Canada Merchants.
Established 1886.
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References: Bank of British Columbia.

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Produce and Commission Merchant,
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WANTED,
CHOICE DAIRY BUTTER
Correspondence Solicited.

All kinds of produce handled. Consignments solicited. Carriers supplied.

J. CLEGHORN & SON,
Wholesale Fruits, Fish and Oysters
94 YONGE ST., TORONTO.

ORANGES.

Last car of Florida oranges for the season just received. Fancy stock. Send for prices of oranges and lemons. Prices are advancing daily.

J. F. YOUNG & CO.,
PRODUCE AND COMMISSION MERCHANTS
74 Front St. E., Toronto.

Our business is Solely Commission. The only plan which does justice to the Consignor. We handle everything which the Country Storekeeper has to send from home to sell. None of our own goods to sell in preference to yours when the market is good. Nothing between you and best price obtainable except a small commission.
Prompt Sales and Quick Returns.
We Furnish Egg Cases. Try Us.

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Commission and Wholesale Fruits.

FANCY CALIFORNIA EVAPORATED AND GREEN FRUITS A SPECIALTY.

Correspondence solicited, and prices on Foreign Fruits, Figs, Dates, Nuts, etc., furnished on application.
29 Church St., Toronto
TELEPHONE 806.

ESTABLISHED 1841.
W. H. Schwartz and Sons,
Coffees,
Spices,
Mustard.
HALIFAX, N.S.

Hams, Breakfast and Roll Bacon,
New curing, now ready.
For Choice full flavor goods send us a Sample order.
Jas. Park & Son,
Toronto, Ontario.

GOLDEN BRAND
CANNED
FINNAN HADDIE
Are put up in flat and tall tins.
Quality guaranteed.
AGENTS,
H. W. NORTHRUP & CO.
South Wharf, Saint John, N. B.

KING, GRAINGER & CO.
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Produce and Commission Merchants.
BUTTER, EGGS,
and Country Produce.
Correspondence Solicited. Prompt Returns Mad
TELEPHONE 2237.

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GENERAL AGENT.
Consignments Solicited.
SPECIALTIES: Canned Goods, Dried Apples, Evaporated Apples, Codfish.
Quotations and samples sent on application. A trial solicited.
41 St. Francois Xavier Sts., Montreal.

LAURENCE GIBB
Provision Merchant,
83 COLBORNE STREET, - TORONTO.
All kinds of Hog Products handled. Also Butter, Cheese, Poultry, Tallow, Etc.
PATENT EGG CARRIERS SUPPLIED.
Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.
26 WEST MARKET STREET,
Provision and Commission Merchants,
Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

Reesor & Rogers,
Produce and Commission Merchants
Solicit consignments of Country Produce from Storekeepers.
71 Colborne St., Toronto.
Telephone 2291.

Established 1874.
W. H. SMITH,
Wholesale Produce
Commission Merchant
186 KING ST. EAST, TORONTO.
Wholesale Dealer in Butter, Eggs and General Produce Consignments solicited First-class reference

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McLAREN'S
Is Honest Goods and just the Thing on Which to make or Extend a Business.
COOK'S FRIEND BAKING POWDER.
The Best Grocers Make a point of Keeping it always in Stock.

MARKETS—Continued.

HAMS—Are very scarce. Smoked are firm at 11½ to 12c.

LARD—Is firm at 10 to 10½c.

MESS PORK—Virtually there is no heavy mess, though quotations may be continued at $15 for United States. Short cut is steady at $16.

DRY GOODS.

The trade look forward to a good business in the fall. The majority of the travelers are taking holidays. Nothing in the way of change in prices is to be noted.

MONTREAL MARKETS.

MONTREAL, July 23, 1891.

All leading lines of groceries have exhibited a gratifying share of activity during the past week, and a generally hopeful feeling actuates the trade, while payments are not being complained of, and the favorable crop reports from different sections is a strong factor of encouragement. Sugar, tea, and coffee, dried fruit, in fact all lines have been subjected to a good demand, a considerable quantity of stock, as will be seen from the appended reviews, leaving first hands, while the tone of values, generally, are shady. The week, on the whole, has been a good one.

SUGAR, ETC.

This has been a brisk market, and now from sheer want of supplies, business is somewhat restricted for refiners are blocked with orders. Indeed the idea of importing English sugar has been broached, as at present values it could be laid down here, but the speculators who are disposed to go in on this are afraid that after the refiners get ahead with their orders and the tension is relieved that there will be a shrinkage in values which would bring them a loss on importation. Refined stock has advanced ⅛ in New York, and prices here are very firm at 4⅝c., and it may take on another fraction. Some raw sugar has arrived recently, but nothing has been done in it yet, with the scarcity of other stock, however, and the firmness of yellows, the holders of it ought to do well, for yellows are held at 4c. and over, according to color.

Syrups continue nominal in the absence of offerings from the refiners.

MOLASSES.

This market is firm at 42c. for small lots, the jobbing trade being good. A cargo lot of 900 puncheons has changed hands at 40c. and we quote 42c. for jobbing transactions. Since our last some 2000 puncheons has arrived and a good portion of it has been turned over on the above basis. No further quantity of any account is expected after this.

TEAS.

There has been a good active trade in teas during the week, a good round quantity of Japan stock running from 19 to 23c. having changed hands. Grades below this are quiet, while there is more enquiry for blacks. On the whole the tea market is an encouraging one.

RICE.

There is no particular change in rice with a good distributive change to note. We quote : Patna, $4.50 to $5; choice, $4.25 to $4.50; standard $3.90, and off-grades, $3.50 in car lots.

COFFEES AND SPICES.

The coffee market has continued active with the movement restricted simply on account of the small supply. A good fair quantity of Rio has been moved during the week at 20c. and Jamaicas are moving at 20 to 21c.

British Markets.

Having closed out our local business, we are now prepared to give special attention to all lines of

Canadian Produce

in British Markets.

We have a large trade in

Cheese, Eggs, Butter,

and Apples, also

Canned and Evaporated Goods,

Honey, etc., etc.

Liberal advances made on suitable goods.

Correspondence Solicited.

IMPERIAL PRODUCE CO'Y.,

OF TORONTO, LTD.,

69 Front Street East, Toronto.

for good grades. Java remains as before. Spices are dull and unchanged with no call to speak of.

DRIED FRUIT.

There was quite an active business in dried fruit since our last, and some good round quantities both of raisins and currants have been turned over, so that stock on spot are pretty well reduced, in fact the market is bare as regards first hands while values generally are firm Scarcity of currants has already been noted, and this condition still prevails, for stock arriving was picked up and moved forward almost immediately at 5¾ to 6c., and now with small supplies a good enquiry and higher values in New York, prices here are ⅛ to ⅜ higher at 5⅞ to 6¼c. which we now quote as a range. In raisins the low price 3¾c. combined with a good enquiry effected a large reduction of stock, the supply in the hands of the principal holder on the market being cut down to 1,000 boxes, the sales during the week from first hands aggregating over 4,000 boxes. This movement, combined with improvement in New York, has induced a firmer feeling here and now it is unlikely that any stock even in round lots could be moved under 4c. and we quote 4 to 4¼c. as holders are now freely asking it for prime fruit.

CANNED GOODS.

There is a fair enquiry for salmon and business in round quantities from first hands has been done on a basis of $1.15 to $1.20. Tomatoes also have been active some, and 1,000 cases have been placed at 95c. to $1 since our last. On the whole there is a good fair enquiry for staple lines.

GREEN FRUIT.

In green fruit there is a good active business and supplies of most descriptions are kept well cleared up. Lemons are steady with a good business at $4.50 to $5 and oranges move with freedom at $6 to $7.50 per case. Bananas are steady at $1.25 to $1.75, and pineapples 2 to 10c. each in barrels.

FISH.

The fish market remains dull and uninteresting, with no business to speak of except the merest jobbing kind. There is no stock arriving in any quantity, while the demand is small, therefore we have no change to note. Next week supplies will commence to arrive, dry cod, mackerel, etc., etc., and until then the market is likely to remain dull.

HOPS.

The hop market locally is purely nominal for with nothing offering here to speak of, and little demand, business is unimportant. In fact there is no business at all to note, unless it be a bale now and then. Advices from the States are somewhat firmer, but some hops are selling now in New York for a wonderful reduction on what was offered for them last year. One transaction that is reported is a case in point. A grower was offered 45c. for a round lot, he refused and held all through the winter and now it is said sold for 15c., a loss of $60 a bale compared with the 45c. refused last fall.

PROVISIONS.

Provisions generally are firmer in sympathy with the stronger feeling in the west, but business does not improve to any material extent, while prices here are not quotably higher : — Canadian short cut, per barrel, $16.25 to $16.75; mess pork, western, per barrel $15.00 to $15.50; short cut, western, per brl $16.25 to $16.75 ; hams, city cured, per pound 10 to 11c.; hams, canvassed, per lb 0 00 to 0 00c.; lard, Canadian, in pails, 8¾ to 9c.; bacon, per pound, 9 to 10c.; lard, com., refined, per lb, 7¾ to 8c.

EGGS.

This market shows no change of a material kind, while values on the whole are maintained. The demand is fair and we quote prices steady at 12½ to 13c. the market showing no accumulation.

BUTTER.

The butter market is not satisfactory with the demand restricted as it is. The cause is simple, holders are getting in some cases full figures on creamery, and they imagine that a regular movement can be induced on the basis. If it can it is a long time coming, and it looks now as though shippers and dealers here were content to let the factorymen carry the article since the latter stick out for a high figure, taking only what they want, confident that if there is any call later on they will be able to get what they want with the accumulation of early makes, and the later makes becoming a factor. Factorymen ought to realize this also and be content with a reasonable figure, for it is quite likely that some practical concession would lead to business in a general way on creamery. The same remarks apply to Western dairy. Creamery 18 to 19c., Townships dairy 16 to 18c., Morrisburg and Brockville 16 to 17c., Western dairy 14 to 15c.

CHEESE.

Cheese has had quite an active week of it, and the benevolent gentlemen, who made those low offers, have not had a rosy time of it recently. They tried to be very clever, sold short, and it is more than likely that some of them were punched pretty badly, and it serves them right, for they interfere with the regular course of the market by their tactics. Colored continues to have the preference, and since a week ago has established an advance of ⅛ to ⅜c., and now stands at 8⅞ to 9c., while white runs from

MARKETS—Continued.

8⅝ to 8¾c., on which basis business has been done. The cable is higher also, at 4 3-6. We quote finest colored, 8⅞ to 9c. ; finest white, 8⅝ to 8¾c. ; fine, 8⅜ to 8½c. ; Medium 8¼ to 8⅜c. ; Cable, 43s. 6d.

GRAIN.

There is little change in grain business generally being quiet while prices are unchanged. The stock in store compared with those of a week ago, show a decrease of 8,517 bushels of wheat, 24,651 bushels of oats, 193,196 bushels of barley and an increase of 689 bushels of corn, 12,386 bushels of peas. Compared with the corresponding date last year there is an increase of 251,804 bushels of wheat, and a decrease of 110,035 bushels of corn, 86,885 bushels of peas, 33,354 bushels of oats, and 13,217 bushels of barley. We quote :—No. 1 hard Manitoba, $0 ; No. 2 $1.10 ; to $1.12 ; No. 3 do., 99c ; No. 2 Northern, $1.01 to $1.03 ; feed do., 70c; peas 91c. per 66 pounds in store; 92c. afloat; Manitoba oats; 52½c. to 53½c.; Upper Canada do., 55½c. to 56c. per 34 pounds; corn, 72c. to 75c. duty paid; feed barley, 56c. to 58c; good malting do., 65c. to 67c.

FLOUR.

The flour market has been helped materially by recent export business which has pulled down stocks some 1100 odd barrels during the week, and with the low prices ruling the market has a very hopeful feeling. The stock in store is 11,896 barrels less than a week ago and 2,331 barrels compared with a year ago. Patent spring $5.50 to $0.00 patent winter $5.25 to $5.55; straight roller $4.95 to $5,00; extra $4.60 to $4.75; superfine $4.00 to $4.20; city strong bakers' $5.25 to $0.00; strong bakers' $5,00 to $5.20.

Brantford New Mills.

DEAR SIR,—We can supply you with Flour, Meal and Feed in whole or mixed cars, at prices as low, if not lower, than any firm in Ontario, and should you favor us with a trial order, we feel confident of a continuance of your trade.
Orders filled promptly. Wire for prices.
Yours. etc.,
J. & R. ROBSON,
Brantford, Ont.

S. C. CATCHPOLE & CO'Y

MANUFACTURERS OF
French Blacking,
Stove Polish,
Writing Inks and Mucilage.
33 Wellington East, Toronto.

MELDRUM & DAVIDSON,

MERCHANT MILLERS,
PETERBORO',
MANUFACTURERS OF
Choice Winter Wheat and Manitoba
FLOURS
Mikado, White Lilly,
Delight, Manitoba.
Feed of all kinds and Mixed Cars a Specialty. It will pay you to give trial order.
HALIFAX AGENT. - J. P. Cox.

Dominion Mills,

LONDON, ONT.
HEADQUARTERS FOR
OATMEAL
CORNMEAL, POT BARLEY,
SPLIT PEAS, ROLLED WHEAT,
AND ALL BREAKFAST CEREALS.
Write for Samples and Prices.
CARTLEY & THOMSON,
303 to 311 Talbot St.

The Ontario Produce Co'y.

Produce Brokers and Commission Agents,
70 COLBORNE STREET, TORONTO.
BUTTER
—AND—
EGGS
In good demand and prices improving.
Also solicit consignments of Cheese, Fish, Fruit, Potatoes.

IMPORTANT FACTS
ABOUT NOURISHING FOODS.

"OUR NATIONAL FOODS," put up in packages only, are not ordinary foods. They are prepared by the conversion of the starch into dextrine. THEY CONTAIN OVER DOUBLE THE NOURISHMENT THAT IS IN FLESH MEAT. A 4 lb. PACKAGE OF IRELAND'S DESICCATED WHEAT AT 25c. CONTAINS 30 GRAINS MORE NOURISHMENT THAN 10 lbs. OF BEEFSTEAK COSTING ABOUT $1.50. THINK OF THAT. People are beginning to find it out, when they ask now for Ireland's Desiccated Wheat in packages they mean it. The grocer need not say "we have it in bulk just as good," for the customer is at once suspicious, for we do not sell it in bulk. Sold by all first-class grocers and manufactured only by

The Ireland National Food Co., Ltd.,
TORONTO.

Canadian White Enamel Sign Co.,

Sole Agents for Caesar Bros.
The Most Durable Sign Letter.
4 Adelaide St. W., Toronto.
☞A responsible agent wanted in every town and city.

N. WENGER & BROS.,

AYTON, ONT.
- - MILLERS - -
(Hungarian Process)
BRANDS :
KLEBER, MAY BLOSSOM.
AGENTS :
J. L. SMITH & SON, - Montreal.
EPHRAIM ERB, - Halifax.

HODD & CULLEN

Roller Millers.
FLOUR
Manufactured "Hulgarian" System.
Our brands are
Classic,
Anchor,
White Frost,
Challenge,
Diadem,
Strong Bakers.
Heavy dealers in
Oats, Oatmeal, Beans,
Peas. Middlings, Bran.
Quotations by wire.
Address, STRATFORD, ONT.

EMBRO OATMEAL MILLS.

D. R. ROSS, - - EMBRO, ONT.
A CHOICE QUALITY OF
Roller, Standard and Granulated
Oatmeal
IN BARRELS, HALF BARRELS OR BAGS.
Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways. Have new machinery for the manufacture of Rolled Wheat and Graham Flour and will be pleased to have orders.

HALIFAX MARKET QUOTATIONS.

(Wholesale Selling Rates.)

HALIFAX, July 22, 1891.

BREADSTUFFS — Continue unchanged.—Many of the mills have closed down owing to scarcity of wheat, and yet there seems to be considerable flour ground up ready for shipment.

We shall not see any lower prices before October, and the chances are we shall see higher prices So far as we are concerned we do not want to sell flour made from raw wheat before October.

Manitoba highest grade patents, $6.00 to 6.25 ; High grade patents, $5.60 to 5.75 ; Good 90 per cent Patents, $5.30 to 5.40 ; Straight grade, $5.10 to 5.20 ; Superior extras, $4.85 to 5.10 ; Good seconds, $4.65 to 5.65 ; Graham flour, $4.90 to 5.10 ; Oatmeal, $6 ; Oatmeal rolled, $6.10 ; Kiln dried cornmeal, $3 to 3.60 ; Rolled wheat, $5.50 ; Wheat bran per ton, $19 to 20 ; Shorts per ton $26 to 27 ; Middlings $27.50 to 28.50 ; Cracked corn, $35 ; Ground oil cake, $34 to $35 ; Moulee, $30 ; Split peas, $4.40 to $4.50 ; White beans per bushel, $1.80 to 2 ; Pot barley per barrel, $3.90 to 4.10 ; Canadian oats, choice quality, 63c. to 65c. ; Hay per ton, $11.75 to 13.

MOLASSES—There is a fair jobbing trade going on in molasses, but the stocks everywhere are known to be small, so that holders show no disposition at all to hurry or force sales believing that prices are sure to go up before long. Advices from the Island continue to be very strong and this imparts a firm tone to American and Canadian markets.

Barbados, 40c. ; Demerara, 35 to 38c. ; Diamond N. 48c.; Porto Rico, 37 to 38c.; Trinidad, 34 to 35c. ; Antigua, 34 to 35.

SUGARS.—The movement of refined sugar during the past week has been brisk and of large volume. From now out as the small fruit season has just set in it is to be expected that the movement will be heavy. There is a good demand for yellows. The market for raw sugars is very firm and holders are not forcing supplies as they appear to have great confidence in the future.

Cut loaf, 5c. ; Granulated, 4¾c. ; Circle A, 4½c.; White extra C, 3½c.; Standard, 3¾c.; Extra yellow C, 3½c. ; Yellow C, 3⅜c.

FISH.—There have been no new features to note in our fish market since our last report. A few small lots of new catch cod have been brought in, but they were not sufficient to produce any effect on the market. However, what were received sold at $4 for small and $5 for large. Bait continues to be extremely scarce so that though cod and kindred fish are plentiful it is impossible to take them. The Mackerel that hovered about our coasts for the past two weeks have nearly all left and only a few are now being taken.

Codfish, Hard C. B. $5 ; Western Shore, $4.50 ; Haddock, $3 ; Hard C. B. $3.50 ; Bank and Western, $3.25 ; Hake $2.50.

ST. JOHN, N.B., MARKETS.

ST. JOHN, N.B., July 22, 1891.

Sugar still continues to be in good demand —in fact is the one article in the grocery line that every one calls for. Fruits also are selling readily and reports are that there will be a plentiful supply.

SUGAR.—There is very little to note in the sugar market, as prices remain firm and a good steady demand. Granulated is quoted $4.65 to $4.80, yellows $3.90 to $4⅜.

MOLASSES—Is a shade easier. Barbadoes is quoted 38 to 39c.

FLOUR.—At present it is very difficult to give the market on flour, as quotations received would indicate higher prices shortly —while holders of stocks seem inclined to sell even if lower figures have to be given to do so. Trade is about as usual, and prices have not changed materially. Manitoba is quoted $6.10 to $6.25, Ontario high grades $5.60 to $5.70, medium patents $5.30 to $5.40.

CORN MEAL.—There is no change either in price or demand, only a small jobbing trade is being done. A cargo of American ground was landed last week and sold at $3.40 per barrel.

OATMEAL—There is a steady demand for oatmeal, and prices have not changed. Roller is quoted $6.10 to $6.15; standard, $5.95 to $6.

FEED—There is nothing new to report, the price remains unchanged and is selling quite steadily at $27.50 to $28.50 per ton.

OATS—Are selling at 59 to 61c.

PROVISIONS—Clear pork is quoted $16.50 to $17, plate beef $15.25 to $15.75; hams, cured, 11 to 12c.; roll bacon, 9½ to 10½c.

EGGS—The market is steady at 12 to 13c.

BUTTER—No change, 15 to 18c. seems the ruling prices.

FISH—Large cod are scarce and sell readily at $4.25 to $4.50, mediums $3.75 to $4, pickled herring (bay) are selling ex vessels at $1.45 to $1.50, smoked herring have advanced some, and now are selling at 11 to 12½c.

NOTES.

Trade among the retailers has been considerably affected lately on account of a strike at the lumber mills, as the owners wished to go back to the 10 hour system, the men refusing to do so. As a consequence most of the mills are idle and hundreds of men are out of work.

There have been several failures among the retail grocers lately. First was McGovern Brothers, who ran a small grocery and in the winter got out lumber. They lost on their lumber and had to assign. John A. Cunningham closed up. The want of good business training is given as the cause.

Samuel McBride who has been doing a large business at Haymarket square, assigned Saturday 18th. There are several judgments standing against him in amounts from $600 to $1000, it is not known yet what his liabilities are.

James R. Hatfield who has been doing business on the City Road, gave a bill of sale of his stock last week and is closed up now. Report say she has skipped to the States.

John S. Lake whose store was on Paradice Row, is in difficulty. Could not be found at his place of business to-day.

GO IN AND WIN.

In New York city alone are constantly 40,000 persons out of employment. In other cities the proportion is the same according to population. All these unfortunate individuals profess their anxiety to work, to toil for almost any price, that they may keep soul and body together. The sole reason why they do not work, they would have it believed, is because the world is against them and will not suffer them to earn an honest living.

Try them. Give them employment. It will be found that not one sewing woman in five can even run a decent seam. Not one girl in ten of those who profess to do housework can kindle a fire properly. Of the men, not one carpenter in four can be trusted to perform a simple task in woodwork. Not one iron worker in four can do exactly what he professes to do. In large printing offices, it is with great difficulty that satisfactory proof readers are secured. Among stenographers and typewriters, undoubtedly, not one in twenty knows the proper construction of the English language, or enough of current events and literature to make a tolerable business letter writer. Probably a third of them are shaky in their spelling.

This is why three-fourths of the unemployed in America are out of work. They are out of work because they have not gone in with all their might to prepare themselves in the best way for what they had chosen. They did not go in to win. If one who has a task to do puts all his soul into it, and resolves that he will do it as well as it can be done no matter how simple it is, that person will not be long out of employment. The world has its soul vexed out of it because of slovenly work. Life is a burden to those who hire employes, because of things half-done.

All depends on the spirit with which one starts in life. The winner selects his future occupation carefully. He is bound down to no particular rut of success. He only knows that whatever task he has selected, he is going to accomplish it as well as it is possible to do it, and that in the long run he is going to win. He may be out of employment. He may be forced to change his occupation. But he still knows that in him is good, faithful work ; that there is a field for it somewhere, and it is his place to find that field. The winner is he who never lets himself run down.—B. C. Commercial Journal.

Soap and water are cheap, but soil on goods is expensive.

A customer secured is a promise of greater salary in time.

Goods conveniently located save time, money and temper in showing.

A feather duster disperses but does not remove the dust from the store.

A reputation for truthfulness is indispensable to permanent and satisfying success.

The neglect to look after minute details in the factory is a source of great loss to many producers.

"One man ov genius in 97 thousand 4 hundred and 42 men of ordinary business talent, is just about the right proportion for actual business." —JOSH BILLINGS.

"There are geniuses in trade, as well as in war, or the state, or letters; and the reason why this or that man is fortunate is not to be told. It lies in the man."—EMERSON.

A. H. BADGEROW. ALEX. H. DIXON.

The Badgerow, Dixon Bonded Vinegar

Manufacturing Co.,

79 and 81 Jarvis St., Toronto

Highest award, Toronto Exhibition.

DAVIDSON & HAY

Wholesale Grocers,

36 Yonge Street,

TORONTO, ONT.

WE ARE NOW PREPARED

To book orders for the undermentioned fine brands of Canadian packed canned Tomatoes, Corn and Peas, "Delhi," "Aylmer," "Simcoe," "Nelles," "A. C. Miller & Co.," "Boulter's," "Lakeport" and "Erie." Early buyers will likely do well this season.

Sloan & Crowther

WHOLESALE GROCERS,
59, 61 and 63 Front St. E.,
TORONTO.

SUGARS.

To the Trade.

We are now able to fill all orders for Sugars promptly.

H. P. ECKARDT & CO

Wholesale Grocers,
3 FRONT ST. EAST, TORONTO.

Thos. KINNEAR & Co

Wholesale Grocers and Importers of
TEAS,
SUGARS,
COFFEES,

AGENTS FOR
Cherry's Irish Mustard, X.D.S.F.
This is superior to any other grade in the market. Try it.
47 Front St. E., - TORONTO.

WARREN BROS. & BOOMER,

IMPORTERS
AND
WHOLESALE GROCERS,
35 and 37 Front St. East,
TORONTO, ONT.

SUGARS, COFFEES AND TEAS, SPECIALTIES.

EDWARD ADAMS & CO.

ESTABLISHED 1846.

Wholesale Grocers and Importers of
TEAS,
SUGARS,
COFFEES,
TOBACCOS.
95 & 97 Dundas St., London, Ont.

BALFOUR & CO.,

IMPORTERS OF TEAS
—AND—
WHOLESALE GROCERS,
HAMILTON.

WESTERN ONTARIO AGENTS FOR
Cherry's Irish Mustard, X.D.S.F.
This is superior to any other grade in the market. Try it.

SMITH & KEIGHLEY

Wholesale Grocers and Importers of
TEAS,
COFFEES,
SUGARS,
and General Groceries.

Canned peas, 1891 pack now in stock, first of the season. Write for quotations. Letter orders promptly attended to.

9 Front St. E., Toronto

"MONSOON"

Is the Registered Trade Mark of the
PURE INDIAN TEA
That has become such a favorite.

These Teas have had a Three Year's Test.

Particulars on application to
STEEL, HAYTER & CO.,
Growers and Importers,
11 & 13 Front St. E. Toronto.

CORONET BRAND
B
CEYLON BLEND

This celebrated brand of
CEYLON TEA
Is packed expressly for
J. W. LANG & CO.,
Wholesale Grocers,
TORONTO.

PERKINS, INCE & Co.,

41 and 43 Front St., Toronto.
IMPORTERS.

Just to hand:

NEW JAPANS

Our first shipment of new season's garden picked Japan Teas arrived this week.

Send for samples and quotations.

J. F. EBY. HUGH BLAIN.

RAW SUGARS

TRINIDAD
IN BARRELS.

Arriving next week.

EBY, BLAIN & Co.,

Wholesale Grocers,
FRONT AND SCOTT STS. TORONTO.

A NUISANCE TO TRAVELING SALESMEN.

One of our greatest nuisances of the present day, and one to which traveling men are especially subjected, is the almost universal manner in which tips to servants are given wherever and whenever the slightest service has been rendered. Originally intended as a token of appreciation of some service rendered in an unusually good manner, or close attention to ones wants, it has grown to such proportions that it is now expected, and generally paid wherever service is performed, whether particularly well done or not.

An occasional gratuity for good services rendered is quite correct. It is in its universality that the evil lies, and for this state of affairs travelers have themselves to thank. Promiscuous tipping on any and all occasions has led the serving class to expect it, while thoughtless tips out of all proportions to the service rendered has had the effect of raising the amount which is expected.

While this might not be noticed as an occasional evil, it becomes of really serious moment to the man of limited means who is compelled to be on the road a greater part of the year, and is a constant hotel patron, for it is in hotels that the tipping evil reaches its highest perfection.

Many who deplore the evil and would if they could avoid it, say, that it is often a choice between getting little attention, and that of the poorest, or giving a tip, and that in the end they find it better for their comfort and peace of mind to give in gracefully and give the expected fee.

Tipping can not be entirely done away with, nor would it be advisable if it could, for a small gratuity for service exceptionally well performed is proper, and tends to increase the efficiency of the serving class. It is in the extent to which it is carried and the amount paid that the evil lies, and this can be remedied if traveling men determine that they will give only where faithful and efficient services warrant it, and that the amount given shall be strictly in proportion to the services rendered. On the Continent, tipping is regulated by established custom as to the amounts paid for a given service, and no more is expected or given. It would be a good thing if a similar system were instituted in this country.—Ex.

The trader who pays his way must sell at a profit, and cannot afford to cut below others in the same line.

Credit is often too cheap and overbubing far too common. Don't be guilty of the one, and don't abuse the other.

Competition is keen and active, and the only way to meet it successfully is to buy from the best houses, and at lowest prices.

GURD'S Ginger Ale is guaranteed Superior to all others. Orders promptly attended to.

HO! FOR THE GROCERS' PICNIC!

AT VICTORIA PARK,

ON WEDNESDAY THE 29TH OF JULY, 1891.

The SIXTH ANNUAL PICNIC under the auspices of the TORONTO RETAIL GROCERS' ASSOCIATION will be held as above stated. Victoria Park, the most beautiful grove on Lake Ontario, may be reached by either boats or street cars. Steamers will leave Yonge Street Wharf at 10.30 a. m., and at short intervals during the afternoon.

A MOST ATTRACTIVE PRIZE LIST

for the full programme of games and sports has been provided by the Committee, who have spared no pains to make this the most enjoyable, successful picnic ever held by the Toronto grocers. STRING BAND FOR DANCING IN ATTENDANCE.

Tickets, Adults, 25c, -- Children, 15c.

J. F. THACKRAY, Secretary. R. BARRON, Chairman of Committee.

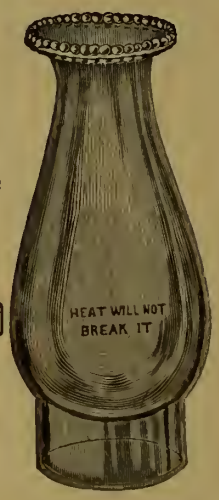
"THE GENUINE CHIMNEY"

A FULL LEAD

Glass Chimney.

NICELY WRAPPED AND LABELLED

Write for Prices.



Cannot be Beaten for Design or Workmanship.

Done up in One-Half Gross Cases.

GOWANS, KENT & CO.,

Crockery, Glass and Lamp Goods Dealers,

Toronto and Winnipeg.

GOLD MEDAL AWARDED

DELHI CANNING CO.,

Jamaica Exhibition.

WE are still at the front and propose staying there, the high standard of excellence for which our goods are noted will be fully maintained this coming season. When purchasing Canned Goods keep in mind the Maple Leaf Brand prepared by the Delhi Canning Co. Every can is honestly filled and perfectly reliable. Our fruits are noted for their high syrups and natural flavors.

Delhi Fruit and Vegetable Co.,

FACTORIES: DELHI AND NIAGARA.

Respectfully Submitted ! ! !

That the "BARM" Yeast is rapidly taking a foremost place in the estimation of consumers. It is a repeater every time when once introduced, solely through its unrivalled quality making it a favorite with all grocers.

Ask your wholesale grocer for a box or write direct to

THE BARM YEAST MFG. CO.,

TELEPHONE 1920. 35 Wellington St. E., Toronto.

SAPOLIO Is a solid handsome cake of SCOURING SOAP Which has no equal for all cleaning purposes except the laundry. It will clean paint, make oil cloths bright and give the floors, tables and shelves a new appearance. It will take the grease off the dishes, and off the pots and pans. It scours the knives, the wash basin, bath tub, even the greasy kitchen sink. It brightens all metals except silver or gold. If you have not sold it yet, send your order at once to

EMIL POLIWKA & Co.
36 Front st., East, Toronto, Ont.
Dominion Agents.

J. A. Mathewson. S. J. Mathewson.
W. B. Mathewson. J. A. Mathewson, Jr.
Established 1834.

J. A. MATHEWSON & CO'Y,
IMPORTERS and WHOLESALE GROCERS.

Goods from First and Best Markets. Quality warranted. Full assortment. New Crop Japan Teas have arrived in quantity. Fine assortment and quality desirable. Orders carefully and promptly attended to.

Have claimed, and do claim, freedom to buy and sell anywhere without interference or hindrance from any quarter No commercial or personal slavery.

202 McGill St., MONTREAL.

WRIGHT & COPP,
40 Wellington St. East, Toronto.
REPRESENTING

Van DerVeer & Holmes' Biscuits, New York.
E. C. Hazard & Co., Shrewsbury Tomato Ketchup, etc.
St. Croix Soap Mf'g Co., "Surprise" Soap.
Day & Martin's Blacking.
T. D. Millar's Royal Paragon Cheese.

Bryant & May—Safety Matches, etc.

Correspondence Solicited.
TELEPHONE 2662.

TANGLEFOOT

STICKY FLY PAPER

Price 65c. per box. Each box contains 25 double sheets of Tanglefoot and one 5c. Holder (26 five cent articles.

Trade mark registered in Canada.

Sold by all large wholesale druggists in Canada.

O. & W. THUM, Grand Rapids, Mich.

M. J. Woodward & Co.,
PRODUCERS OF CRUDE,
Manufacturers of
Illuminating Oils,
Lubricating Oils,
Paraffine Oils
and Wax, &c.

PETROLIA, - ONTARIO.

JACQUAND FRENCH BLACKING

PRICES
In cases of 6 gross each, assorted if necessary.

No.
2—$2 00 per gross.
3— 3 00 "
4— 4 00 "
5— 6 00 "

5 per cent. discount cash.

DAVID REA & CO., - 30 Hospital St.
MONTREAL.

The Norton Manufacturing Co.,

E. P. Breckenridge, Toledo, Pres. C. C. Warren, New York, Sec.-Treas.
Edwin Norton, Chicago, Vice-Pres. W. C. Breckenridge, Resident-Manager.

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

FRUIT, PAINT, LARD, BAKING POWDER, FISH AND LOBSTER
CANS.

Capacity, fifty thousand cans per day.

Sole Agents in Canada for Norton Brothers
"Solder Hemmed" Caps.
Inquiries and Correspondence Solicited.
HAMILTON, - ONT.

DO YOU SELL

"Peerless" Washing Compound. There is nothing equal to it. It will pay you a handsome profit. Your customers will like it. Address

Pure Gold Manufacturing Co.,
31 Front Street East, Toronto.

Todhunter, Mitchell & Co.

—DIRECT IMPORTERS OF—
HIGH GRADE COFFEES,
Old Government Java Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.
Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS. :: TORONTO

ELLIOTT, MARR & CO., IMPORTERS OF TEAS,

—AND—

Wholesale Grocers, LONDON, ONT.

WE are in receipt of a large and varied assortment of Library, Hall and Piano Lamps.

Values are far ahead of previous years

Inspect before placing orders and save money.

R. TEW & CO.,

Importers of

CROCKERY, GLASSWARE, CHINA, LAMP GOODS, ETC,

10 FRONT ST. East,

(Adjoining Board of Trade Building.)

Business Changes

SALES MADE OR PENDING.

Todd & Caster, general merchants, Oshawa, Ont., have sold out to W. Harkness.

W. J. Sargent, general merchant, Pendennis, Man., has sold out to H. E. Donald.

The stock in the estate of Falconer & Durning, Acadia Mines, N. S., is advertised for sale.

The general stock in the estate of A. L. McKechnie, Mount Forest, Ont., has been sold.

The general store business of Mrs. J. W. Gamsboy, Huntingville, Que., is advertised for sale.

The dry goods and grocery stock in the estate of S. McBride, Markham, Ont., has been sold.

PARTNERSHIPS FORMED AND DISSOLVED.

Thos. McCready & Son, manufacturers of vinegar, St. John, N. B., have dissolved.

Oldershaw & Dodds, grocers, Victoria, B. C., have dissolved, Mr. E. Dodd continuing.

Richardson & Heathorn, commission merchants, Victoria, B.C., have dissolved, Richardson continuing.

REMOVALS AND DEATHS.

Mrs. E. O. Taylor, general merchant, Burk's Falls, Ont., is giving up business there and removing to Gore Bay.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

Wm. Minto, general merchant, Cardigan, P. E. I., has assigned.

Quevillion & Lamoureaux, grocers, Coaticooke Que., have assigned.

Mr. D. A. Blais, general merchant, St. Moise, N. W. T., has assigned.

Jos. H. McKinnon, general merchant, Beaver Cove, N. S., has assigned.

Bonhomme & Co., general merchants, St. Albert, Ont., have compromised.

Wm. Ormsby & Co., grocers, Toronto, have assigned to John Meharg, Toronto.

The Bryant Manufacturing and Supply Co., Toronto, is offering to compromise.

Doughty Bros., general merchants, Warsaw, Ont., have called a meeting of their creditors.

C. A. Harmon & Co., general merchant and lumber dealer, Peel, N. B., is asking an extension.

S. H. Caswell, general merchant and banker Qu' Appelle, Assa., has been granted an extension.

MOLASSES VERSUS COAL FOR FUEL.

The remarkable proposal is made by the sugar interest of New Orleans to utilize a surplus of molasses by burning it for fuel instead of coal. With a crop of 550,000,000 pounds of sugar, there will be 700,000 barrels, 27,000,000 gallons, or 300,000,000 pounds of molasses, which the planters do not know how to get rid of. It is added that the output of molasses in Louisiana is now so great that there is no market for the lower grades and it doesn't pay to sell it. It is this emergency that brings about the startling proposal of molasses for fuel which on its face would seem even more wasteful than the burning of their corn by the Western farmers, against which there arose such a popular outcry a few years ago. But it is contended that molasses makes really much cheaper fuel than either corn or coal, and here is the comparison with the respect to the latter: "The lowest grades of vacuum pan molasses contain from 20 to 25 per cent. of sugar, which cannot be extracted by existing machinery. Estimating a barrel of such molasses to be worth net 50 cents or $1 a barrel to hold 550 pounds of molasses, the molasses would be worth 1 to 2 cents a gallon and from 1-11 to 4-5 cents a pound. Pittsburg coal, brought to the sugar house furnace, has for about ten years cost 1-5 cent per pound."—Stoves and Hardware Reporter.

COFFEE MILLS

CHEESE CUTTERS. BEEF SLICERS.

Scales, Scoops and Funnels.

GEO. SPARROW & CO.,

33 Colborne St., Toronto, Ont.

BUSINESS CHANCES.

GENERAL STORE TO LET. IMMEDIATE possession. Good front. Best stand in the village. Low rent. Apply J. K. Falconbridge, Richmond Hill. 30

FOR SALE—One of the finest premises in London for groceries, flour and feed business. Prominent corner, building 26x90, 3 stores with 80 feet cellar. For particulars address F. Barnard, owner, 609 Dundas St., corner Adelaide St., London, Ontario.

GOLD MEDAL, PARIS, 1878.

W. BAKER & Co.'S Breakfast Cocoa

from which the excess of oil has been removed,

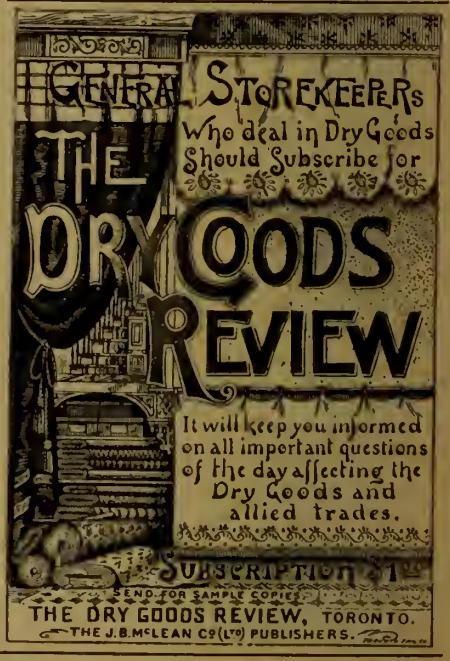
Is Absolutely Pure and it is Soluble.

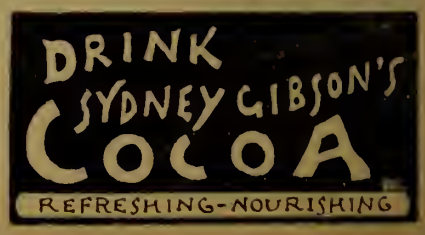
No Chemicals

are used in its preparation. It has *more than three times the strength* of Cocoa mixed with Starch, Arrowroot or Sugar, and is therefore far more economical, *costing less than one cent a cup.* It is delicious, nourishing, strengthening, EASILY DIGESTED, and admirably adapted for invalids as well as for persons in health.

Sold by Grocers everywhere.

W. BAKER & CO., DORCHESTER, MASS.


GENERAL STOREKEEPERS
Who deal in Dry Goods
Should Subscribe for
THE DRY GOODS REVIEW
It will keep you informed on all important questions of the day affecting the Dry Goods and allied trades.
SUBSCRIPTION $1
SEND FOR SAMPLE COPIES
THE DRY GOODS REVIEW, TORONTO.
THE J.B. McLEAN Co (Ltd) PUBLISHERS.



ESTABLISHED 1851. INCORPORATED 1856.

EDDY'S

MADE ON HONOR

SOLD ON MERIT

AT ATTRACTIVE PRICES
WITH LIBERAL DISCOUNTS.

MATCHES

A Food. A Drink. A Medicine.

JOHNSTON'S FLUID BEEF
has threefold usefulness
As Beef Tea,
As a Stimulating Tonic,
As a perfect Substitute for Meat.

It contains the vital principles of PRIME BEEF.

W. G. A. LAMBE & CO.,
Commission Merchants,
TORONTO.

AGENTS FOR
The St. Lawrence Sugar Ref'g Co., Montreal.
The British America Starch Co., Brantford.

Chivers' Carpet Soap

For cleansing and restoring carpets. Warranted to take out grease or ink, and restore the colors. Likewise in all woolen fabrics

Chivers' Disinfectant Cloth Soap

Will clean all kinds of cloth, removing grease, ink, etc., restoring the colors like new. For price. etc., address

J. H. WALKER,
Alma, Ont.

TULLOCH & CO.,

Manufacturers' Agents
and
Export Merchants,

85 Gracechurch St., London, Eng.,

Exporters of

Naval and Oilmans' Stores, Linseed Oil, Portland Cement, Building Materials, Pig Iron and Metals.

N.B.—Correspondence invited from Canadian firms interested in any of the above lines

CONSIGNMENTS OF PRODUCE SOLICITED.

eow

GROCERS should try our two new lines, CHOCOLATE ICING and CHOCOLATE PUDDING, packed in two four dozen cases, either straight or assorted.

F. W. Schwartz, Halifax, N.S.
Agent for Maritime Provinces.

The Cowan Cocoa and Chocolate Co. L'd, Toronto.

Dont' Fail to Get

—A BOX OF—

Adams' Monte Cristo
CHEWING GUM.

Each box contains a brilliant ring which is set in the latest Parisian style.
Be sure to ask your Jobber for it.

ADAMS & SONS' CO'Y
11 and 13 Jarvis St., Toronto.

TO THE TRADE
—IN—
Canned Goods.

We are making all arrangements for this season's pack—and enlarging our factory considerably—Thanks for last season's trade and soliciting this year's.

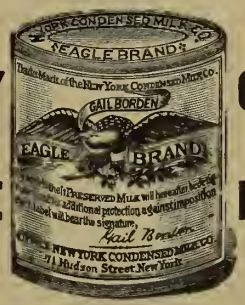
Faithfully yours,

D. W. DOUGLAS,
St. Johns, P.Q.

ALL GROCERS SHOULD SELL THE

BALTIMORE FRUIT PUDDINE.

Manufactured by
ELLIS & KEIGHLEY,
TORONTO.

BUY  ONLY THE BEST

NEW YORK CONDENSED MILK CO.
EAGLE BRAND
Trade Mark of the New York Condensed Milk Co.
GAIL BORDEN
EAGLE BRAND
NEW YORK CONDENSED MILK CO.
71 Hudson Street, New York

THE GAIL BORDEN
Eagle Brand Condensed Milk

Has maintained its high reputation for ABSOLUTE PURITY for over a QUARTER OF A CENTURY.

AS A FOOD FOR INFANTS IT HAS NO EQUAL.

FOR SALE BY
Grocers and Druggists Everywhere.

For reliable brands of cut smoking and chewing Tobaccos use the following:

CUT SMOKING:
OLD FLAG.
GOLD FLAKE.
HAND MADE.

FINE CUT CHEWING:
GOLDEN THREAD. GLOBE.
VICTORIA. HIGH COURT.
JERSEY LILY.

MANUFACTURED BY

THE GLOBE TOBACCO WORKS CO., OF LONDON, Ltd.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, July 23, 1890.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Cleveland's Superior Baking Powder in tin cans, per dozen net.

10 cent tins	1 00
¼ lb. "	1 50
6 oz. "	2 20
½ lb. "	2 80
12 oz. "	4 25
1 lb.	5 50
5 lbs.	25 50

	Per doz
Dunn's No. 1, in tins	2 00
" " 2, in tins	75
Cook's Gem, in 1 lb pkgs	$1 75
" " 7 oz "	85
" " 2 oz "	40
" " 5 lb. tins	65
" " bulk, per lb	12

	Per doz.
Empire, 5 dozen 4 oz cans	$0 75
" 4 " 8 "	1 15
" 2 " 16 "	2 00
" ½ " 5 lb cans	9 00
" bulk, per lb	15

COOK'S FRIEND.

(In Paper Packages.)

	Per doz
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, ½ "	14 00
Ocean Wave, ¼ lb, 4 doz cases	75
" ½ lb, 4 "	1 30
" No. 1, 2 "	1 90
" 1 lb, 2 "	2 20
" 5 lb, ½ "	9 60

BISCUITS.

	Per lb
Arrowroot	$0 11½
Abernethy	9
Ginger Nuts	11½
New York Fruit	15
People's Mixed	11
Pilot Family	6
Snowflake	11½
Niagara	15
Soda	6½
" 3 lb "	21
Sultana	11½
Oyster crackers	7
Milk biscuit	9½
Butter crackers	6½
Tea	11½
Wine	9
Wine, sweet	9

BLACKING.

Day & Martin's, pints, per doz	$3 20
" ½ "	2 10
" ⅓ "	1 10
Spanish, No. 3	4 50
" " 10	9 00

EDWARDS, CATCHPOLE & CO'S

No. 1 per gross	9 00
No. 2 do	4 50
No. 3 do	3 60

JACQUAND FRENCH BLACKING.

No 2 per gross	2 00
No 3 "	3 00
No 4 "	4 00
No 5 "	6 00

BLACK LEAD.

Reckitt's Black Lead, per box... 1 15
Each box contains either 1 gro., 1 oz.; ½ gro., 2 oz., or ¼ gro., 4 oz.

TELLIER, ROTHWELL & CO'S.

Royal Black Lead, per gross..... $1 80

F. F. DALLEY & CO.

Per gross.

Silver Star Stove Paste 9 00
Packed in fancy wood boxes, each box contains 3 doz.

EDWARDS, CATCHPOLE & CO'S

Crown Polish, No. 1, per gross... 9 00
" " No. 2, " ... 4 80

BLUE.

Reckitt's Pure Blue, per gross.. 2 10

TELLIER, ROTHWELL & CO'S.

Parisian Square Blue, per lb..13 to 14c

BROOMS.

		Per doz.
Carpet	4 strings	2 90
X Parlor	2 "	2 65
Louise	3 "	2 65
1 Gem	4 "	3 25
2 "	3 "	2 65
3 "	2 "	2 20
4 "	2 "	1 95
O Hurl	4 "	2 65
"	3 "	2 35
2 "	3 "	2 05
3 "	3 "	1 70
OK "	2 "	1 35
Hvy Mill	4 "	3 70

CORN BROOMS.

CHAS. BOECKH & SONS. per doz

X Carpet,	4 strings, net		$3 20
2 "	4 "	"	2 90
3 "	3 "	"	2 65
XXX Hurl	4 "	"	2 60
1X "	4 "	"	2 40
2X Parlor	4 "	"	2 25
3 "	3 "	"	1 95
4 "	3 "	"	1 70
5 "	2 "	"	1 30
Girls "	2 "	"	1 50
Railway	4 "	"	3 00
Ship	4 "	"	4 00
2 Cable	2 wire bands, net		3 00
3 "	3 "	"	4 00
1 Hearth	2 strings, net		1 75
2 "	2 "	"	1 50
3 "	1 "	"	1 20
4 "	1 "	"	1 00

CANNED GOODS.

	Per doz	
Apples, 3's	$....	$1 15
" gallons	....	3 25
Blackberries, 2	2 00	2 10
Blueberries, 2	1 25	1 40
Beans, 2	0 95	1 10
Corn, 2's	1 10	1 25
" Special Brands	1 30	2 10
Cherries, red pitted, 2's	2 25	2 40
Peas, 2's	1 40	1 50
Pears, Bartlett, 2's	2 00	2 25
" Sugar, 2's	....	1 70
Pineapple, Baltimore	2 40	2 50
" Bahama	2 90	3 00
Peaches, 2's	2 40	2 50
" 3's	3 50	3 60
" Pie, 3's	1 60	1 65
Plums, Gr Gages, 2's	2 00	2 10
" Lombard	2 00	2 10
" Damson Blue	1 90	2 00
Pumpkins, 3's	0 90	1 00
" gallons	3 00	3 25
Raspberries, 2's	2 45	2 50
Strawberries, choice 2's	2 25	2 40
Succotash, 2's	1 50	1 65
Tomatoes, 3's	1 55	1 60
Finnan haddies	.....	1 50
Lobster, Clover Leaf	.....	2 75
" Other brands	2 10	2 25
Mackerel	1 15	1 25
Salmon, 1's	1 40	1 55
" white	1 10	1 25
Sardines Albert, ¼'s tins	10½,	11½
" " ½'s "	15,	18
" Martiny, ¼'s "	10	10½
" " ½'s "	18,	19
" Other brands, 9¾,	11, 16,	19
" P & C, ¼'s tins	23,	25
" " ½'s "	33,	36
" Amer, ¼'s "	6½,	8
" " ½'s "	9,	11

JAMS AND JELLIES.

1 lb. white pots, 4 doz. assorted, per doz. $2.35

Jams.
Gooseberry
Strawberry
Black Currant.
Red Currant
Green Gage
Apricot
Raspberry
Damson
Plum
Red Currant and Raspberry

Jellies. Red Currant, 1 lb. white. $2.75
Black Currant, 1 lb. white 2.75

DELHI CANNING CO.

Jams assorted, 1's	2 35
Jellies, 1's	2 25

CANNED MEATS.

Comp. Corn Beef	1 lb cans	$1 70	$1 75
" "	2 "	2 75	2 80
" "	4 "	5 00	5 15
" "	6 "	8 75	9 25
" "	14 "	20 00	21 00
Minced Collops,	2 lb cans		2 80
Roast Beef	1 "		1 60
"	2 "	2 75	2 80
"	4 "		5 85
Par Ox Tongue,	2 "	$8 50	3 75
Ox Tongue	2 "	8 25	8 50
Lunch Tongue	1 "		3 25
"	2 "	5 75	6 25
English Brawn	2 "	2 75	2 80
Camb. Sausage	1 "		2 50
"	2 "		4 00
Soups, assorted	1 "		1 35
"	2 "		2 25
Soups & Boulli	2 "		1 80
"	6 "		4 50

Potted Chicken, Turkey, or Game, 6 oz cans 1 50
Potted Ham, Tongue or Beef, 6 oz cans 1 35
Devilled Tongue or Ham, ½ lb cans 1 35
Devilled Chicken or Turkey, ½ lb cans 2 25
Sandwich Ham or Tongue, ½ lb cans 1 50
Ham, Chicken and Tongue, ½ lb cans 1 50

MINCE MEAT.

BRYANT, GIBSON & CO.'S—TORONTO.

Mince Meat, ½ gal glass jars, $9 50
Ditto, 25 and 40 lb pails, per lb. 12½c

J. H. WETHEY'S—ST. CATHARINES.

Condensed, per gross, net..... $13 50

CHEWING GUM.

ADAMS & SONS.

		To Retailers.
Tutti Frutti, 36 5c bars		$1 30
Bo-Kay (new)	150 pieces	1 00
Sappota,	150 "	1 00
Magic Trick,	115 "	0 85

CLEVELAND'S BAKING POWDER is fast supplementing all others, and after a thorough analysis has been adopted by the U. S. Government as the standard baking powder for the army.

Prices Current, Continued—

Black Jack,	115 pieces	...	0 85
Red Rose,	115 "	...	0 85
Sweet Fern,	230 "	...	0 85
Adams' N.Y. Gum,	200 "	...	0 50
Caramel Tolu,	72 "	...	0 40
New Fruit Asst.,	115 " new		0 75
Puzzle Gum	115 "	....	0 75
Oolah " "	115 "	...	0 75

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO.S.

Chocolate—	Per 1b.
Frenoh, ¼'s....6 and 12 lbs.	0 30
Caraccas, ¼'s..6 and 12 lbs..	0 35
Premium, ½'s..6 and 12 lbs...	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs .	0 24
Sticks, gross boxes, each...	1 00
Cocoa, Homœopat'c, ¼'s, 8 & 14 lbs	30
" Pearl " " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs	18

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma.....per lb	$0 30
Mott's Prepaired Cocoa.....	28
Mott's Homœopat'c Cocoa(¼s)	32
Mott's Breakfast Cocoa.....	40
Mott's Breakf. Cocoa(in tins)	40
Mott's No. 1 Chocolate.....	35
Mott's Breakfast Chocolate...	28
Mott's Caracas Chocolate.....	40
Mott's Diamond Chocolate....	22
Mott's French-Can. Chocolate	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibbs.....	30
Mott's Cocoa Shells.....	5
Mott's Vanilla Chocolate stick	22&24
Mott's Pure Confeo Chocolate	22c—38
Mott's Sweet Confeo. Choc.	21c—30

COWAN COCOA AND CHOCOLATE CO.

Cocoas—	
Hygienic, 1, ½, ¼ lb. boxes	70, 75
Iceland Moss ¼lb in 12lb boxes	35
Soluble (bulk) 15 & 30 lb bxs...	18, 20
Soluble(tins) 6 lb and 12 lb....	20
Cocoa Nibs, any quantity ...	30, 35
Cocoa Shells, any quantity...	05
Cocoa Essence.....per doz	1 40
Chocolates—	
Mexican, ¼, ½ in 10 lb bxs	30
Queen's Dessert, "	40
Vanilla "	35
Sweet Caracas "	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross...	00
Pure Caracas (plain) ¼, ½ lbs	40
Royal Navy (sweet) "	30
Confectioners', in 10 lb oakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

WALTER, BAKER & CO'S.

Chocolate—	
Pre'um No. 1, bxs. 12 & 25 lbs each	40
Baker's Vanilla in bxs 12 lbs each	42
Caraccas Sweet bxs 6 lbs each, 12 bxs in case	35
Eagle, sweet & spiced, bxs 12 lbs each	33
Vanilla Tablets, 416 in box, 24 bxs in case, per box	3 65
Spanish Tablets, 100 in box, 12 bxs in case	3 00
German Sweet Chocolate—	
Grocers' Style, in cases 12 boxes, 12 lbs each	25
Grocers' Style, in cases 24 boxes, 6 lbs each	25
48 Fingers to the lb., in cases 12 bxs 12 lbs each	25
48 Fingers to the lb., in cases 24 bxs 6 lbs each	25
Cocoa—	
Pure Prepared boxes, 12 lbs each	40
Cracked, boxes, 20 lbs each, 1 lb and assorted papers	32
Cracked, in bxs, 12 lbs., each, ½ lb. papers	32
Cracked, in bags, 6, 10 & 25 lbs each	32
Cocoa and shells, 12s and 25s	30
Breakfast Cocoa—	
In bxs, 6 & 12 lbs., each, ½ lb. tins	45
In boxes, 12 lbs., each, 1 lb. tins, decorated canisters	45
Broma—	
In boxes, 12 lbs., each, ½ lb. tins	40

GIBSON & GIBSON'S

	per lb
Sydney Gibson's Cocoa, ¼s	0 30
Dr. Clarke's Cocoa, ½'s and ¼'s, tins	0 45
Soluble Cocoa bulk in boxes	0 18
Prepared do " "	0 22
Sydney Gibson's Chocolate, ¼s. and ½s	0 28
Gibson's Rock do ½s.	0 28
Dr. Clarke's do ¼s.	0 30
Confectioners' Pure Chocolate 10 lb. blocks	0 30
Vanilla choc. sticks, per gross	1 00
	per doz
Gibson's Icina, ½s. 2 doz. in case.	1 25
Gibson's Icina, 1lb 2 " "	2 25

COFFEE.

GREEN

	c. per 1b.
Mocha	32, 35
Old Government Java	30, 33
Rio	21, 22½
Plantation Ceylon	29, 31
Porto Rico	24, 28
Guatamala	24, 26
Jamaica	22, 23
Maracaibo	24, 26

WHOLE ROASTED OR PURE GROUND.
ELLIS & KEIGHLEY'S.

	c. per 1b
Java	33, 34
Java and Mocha	34, 36
Plantation Ceylon	35
Arabian Mocha	37
Santos	28, 28
English Breakfast	16, 24
Royal Dandelion in 1 lb tins	26

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	33
Our Own "	31
Laguayra "	29
Mocha and Java	32, 33
Java, Standard	33
" Old Government	30, 32
Arabian Mocha	36
Santos	28

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs	30
Standard Imperial in sealed tins, 25 and 50 lbs	32
Standard Blend in sealed tins, 25 and 50 lbs	33
Ground, in tins, 5, 10, 15 and 25 lbs	20, 30
Say's Parisien, in ½ and 1lb tins	30

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	$0 75
" " " " 1, 1½ oz....	1 25
" " " 2, 2 oz.....	1 75
" " " " 3, 3 oz.....	2 00

FLOUR AND MEAL.

	per bbl.	
Flour, Manitoba Patent..	5 80	5 90
" Ontario patents....	4 75	5 25
" Straight Roller	4 40	4 50
" Extra.....	4 20	4 25
" Low grades	2 00	3 75
" Strong bakers'....	5 50	5 60
Oatmeal, standard, bbls	....	5 75
" granulated, "	....	5 90
" rolled "	.....	5 90
Rolled Oats	....	5 90
Bran, per ton	....	15 50
Shorts	19 00	20 00
Cornmeal	4 00	4 40

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz.	
Cases, No. 1, 2 oz tins.....	$2 75	$3 00
" No. 2, 4 oz tins.....	4 50	5 00
" No. 3, 8 oz tins.....	8 00	8 75
" No. 4, 1 lb tins.....	12 60	14 25
" No. 5, 2 lb tins.....	25 00	27 00

FRUITS.

FOREIGN.	o. per 1b.	
Currants, Provincial, bbls...	6½,	6½
" " ½ bbls	6⅝,	6¾
" " cases	...	6¾
" Filiatras, bbls....	6½,	6⅝
" " ½ bbls ...	6⅝,	6½
" " cases ..	6½,	6⅝
" Patras, bbls.....	6⅞,	7
" " ½ bbls	7,	7⅛
" " cases.....	7⅛,	7⅜
" Vostizzas, cases.	8,	9½
" " ½ cases	8½,	9¾
" 5-crown Excelsior (cases).....	9½,	10
" ½ case....	9⅛,	9⅝
Dates, Persian, boxes, ...	5¾	6
Figs, Elemes, 14 oz., per box	...	10
" 10 lb boxes	12½	13
" 20-lb "	15	16
" Seven-Crown	...	18
Prunes, Bosnia, bags	6¼	7½
" " cases, ...	7	8
Raisins, Valencia, off stalk,	4½	6
Selected	7¾	8
Layers	8½	9
Raisins, Sultanas.....	16,	18
" Eleme	7½	8
" Malaga:		
London layers	2 70	3 00
Loose muscatels	2 35	2 75
Imperial cabinets	3 25	3 50
" " qrs., flat.		1 00
Connoisseur clusters	4 00	4 25
Extra dessert "	4 75	5 00
" " " qrs.		1 50
Royal clusters	6 00	6 50
Fancy Vega cartoons	.....	2 75
Black baskets	4 00	4 25
" " qrs	1 30	1 35
Blue "	4 75	5 00
" " qrs	1 50	1 60
Fine Dehesas	7 00	7 25
" " qrs	2 00	2 25
Lemons, Palermos	.....	6 00
" Messina.....	5 50	6 00
Oranges, Floridas	....	....
" Messinas	.....	....
" Mediter'n sweets	5 00	5 50

DOMESTIC.

Apples, Dried, per 1b	0 07½	0 08½
do Evaporated.....	0 12	0 13½

GLASSWARE.

TAYLOR, SCOTT & CO.

	c. per doz
Lamp Chimneys, O.....	32
" " A.....	35
" " B.....	45

GRAIN.

Wheat, Fall, No. 2, ...	1 02	1 03
" Red Winter, No. 2	1 01	1 02
" Spring, No. 2	....	0 99
" Man Hard, No. 1..	.....	.....
" " No. 2..	....	1 07
Oats, No. 2, per 34 lbs.....	49	51
Barley, No. 2, per 48 lbs...	50	51
" No. 3, extra.....	55	56
" No. 3.....	48	55
Rye.....	80	81
Peas.....	70	75
Corn.....	...	70

HAY & STRAW.

Hay, Pressed, "on track	12 00	12 50
Straw Pressed, "	5 00	7 00

LARD.

"FAIRBANK'S" REFINED COMPOUND.

In Butter Tubs.....	0 08½
Fancy "	0 09
3-hoop pails	0 09 0 09¼
60 lb. cases of 3 lb., 5lb., and 10 lb. tins, per lb	0 10

MUSTARD.

ELLIS & KEIGHLEY'S.

	cts
Durham, Fine, in ¼ and ½ lb tins per lb	25
" Fine, in 1 lb jars.....	22
" Fine, in 4 lb jars.....	70
" Ex. Sup., in bulk, per lb.	30
" Superior, in bulk, per lb	20
" Fine, " "	15

COLMAN'S AND KEEN'S

In 4 lb jars.....	75
In 1 lb jars.....	25
D. S. F., in tins, per lb	41
" in ½ lb tins.....	42
" in ¼ lb tins, per lb.....	44
D. F. in ½ lb tins, per lb	26
" ¼ " "	28

NUTS.

	per lb.	
Almonds, Ivica	14	15
" Tarragona.....	15	16
" Fornigetta	...	...
Almonds, Shelled Valencias ...	...	...
" " Jordon.	45,	55
Brazil.....	12	13
Cocoanuts, per 100	...	6 00
Filberts, Sicily.....	...	11
Filberts, Oblong	11	11½
Peanuts, roasted	12,	13
" green	9	10
Walnuts, Grenoble	17	18
" Bordeaux	12,	13
" Naples, cases	...	...
" Marbots.....	...	13½
" Chilis	12	13

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO PICKLES.

John Bull, mixed, in bulk.....	$0 45
" Chow Pic'le, in bulk	0 50
" m'xed & Chow Chow	1 90
" Mixed & Chow-Chow pts	2 15
" Mixed & Chow-Chow qts	3 40
" " " 16 g.	1 90
Horse Radish, bottles, per doz	2 25

MARSH MALLOW The Toronto Biscuit and Confectionery Co. are making the finest Mallow in Canada, put up in small tin boxes and in bulk; also CHOCOLATE MALLOW. Send for sample order. Nothing like these goods ever before manufactured.---7 FRONT ST. E., TORONTO.

Prices current, continued—

SAUCES.

John Bull, kegs, per gal	1 25
" ½ pt. bottles, per doz.	
" ½ pt. bottles, per doz (accerding to quantity) 90c to	1 00
Devonshire Relish, kegs p. gal	1 75
" " ½ pt, bottles, per doz	1 25
Niagara Tomato, kegs, per gal	1 25
" " Reputed pints	1 25
Raspberry Vinegar, per doz	2 25
Raspberry Syrup and vinegar	2 25
Terry's Candied Peels. c. per	peels
Lemon, 7 lb boxes	...
Orange, "	...
Citron "	...

CROSSE & BLACKWELL'S.

Pickles, all kinds, pints, per doz	3 25

LEA & PERRIN'S. per doz.

Worcester Sauce, ½ pts	$3 60 $3 75
" " pints	6 25 6 50

LAZENBY & SONS.

	Per doz
Pickles, all kinds, pints	3 25
" " quarts	6 00
Harvey Sauce—genuine—hlf. pts	3 25
Mushroom Catsup " "	2 25
Anchovy Sauce " "	3 25

PRODUCE.

DAIRY.

	Per lb	
Butter, creamery, rolls	$0 21	$0 22
" " tub	0 19	0 21
" dairy, tubs, choice	0 14	0 15
" " medium	0 10	0 12
" low grades to com.	....	....
Butter, pound rolls	0 15	0 16
" large rolls	0 12	0 14
" store crocks	0 12	0 14
Cheese	0 09	0 09½

COUNTRY

Eggs, fresh, per doz	.....	0 14
" limed	.....	....
Beans	1 60	1 80
Onions, per bbl	....	4 00
Potatoes, per bbl	2 50	2 75
Hops, 1889 crop	0 15	0 18
" 1890 "	0 35	0 38
Honey, extracted	0 08	0 10
" section	0 14	0 16

PROVISIONS.

Bacon, long clear, p lb.	0 08	0 08½
Pork, mess, p. bbl	15 00	16 00
Hams, smoked, per lb	0 11½	0 12
" pickled	.....	....
Bellies	0 10½	0 11
Rolls	0 08½	0 09
Backs	0 10	0 10½
Lard, Canadian, per lb.	0 10	0 10½
Hogs	.....	....
Tallow, refined, per lb	0 05	0 05½
"rough, "	.....	0 02

RICE, ETC.

	Per lb
Rice, Aracan	3⅞, 4c
" Patna	4¼, 5½
" Japan	5, 5½
" extra Burmah	3⅞, 4
Grand Duke	6¾, 7½
Sago	4¾, 5½
Tapioca,	5⅞, 6½

SPICES.

GROUND.

	Per lb.	
Pepper, black, pure	$0 18	$0 20
" fine to superior	12	18
" white, pure	32	35
" fine to choice	25	30
Ginger, Jamaica, pure	25	27
" African, "	..	18
Cassia, fine to pure	18	25
Cloves, " "	20	40
Allspice, choice to pure	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure.	30	35
Cream of Tartar, fine to pure	25	37

STARCH.

EDWARDSBURGH STARCH MFG. CO. MONTREAL.
BRITISH AMERICA STARCH CO BRANTFORD.

	c. per lb.
No. 1 Laundry, 4 lb cartoons	5½c
Canada Laundry	4½
Silver Gloss, crates	6½
Lily White, crates	6½
Silver Gloss, 1 lb chromos	6½
Lily White, 1 lb chromos	6½
Satin, Starch 1 lb chromos	7½
Brantford Gloss, 1 lb chromos	7½
No 1 Laundry, barrels & halves	4½
No 1 Prepared Corn	7½
Canada Corn	6½
Challenge Corn	6½
Rice Starch, 1 lb	9
Cube, 1 lb	7½

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40-lb boxes. 1, 2, and 4 lb. pack'g's	8
36-lb boxes, 3 lb. packages	8
12-lb "	8½
38 to 45-lb boxes	8
Silver Gloss Starch—	
40-lb " 1, 2 and 4 lb packages.	9
40-lb " ½ lb package	9½
40-lb " ¼ "	10
40-lb " assorted ½ and ¼ lbs	9¾
6-lb " sliding covers	9½
38 to 45 lb boxes	9
Oswego Corn Starch—for Puddings, Custards, etc.—	
40 lb boxes, 1 lb packages	8½
20 " "	8½

SUGAR.

	c. per lb
Granulated, 15 bbls or over	5
less than 15 bbls	5⅛
Paris Lump, bbls and 100 lb. bxs	5⅜
" " 50 lb. boxes	5⅜
Extra Ground, bbls	5⅜
" " less than a bbl.	6⅛
Powdered, bbls	5⅛
" less than a bbl	5⅛
Extra bright refined	4⅛
Bright Yellow	4⅛
Medium "	4 4⅛
Brown	
Raw Jamaica, in bags	None

SYRUPS AND MOLASSES.

SYRUPS.	Per lb. bbls.	½ bbls
D	2⅝	2¾
M	2¾	2⅞
B	2⅞	3
V.B	3	3⅛
E.V.B	3⅛	3⅜
E.S.V.B	3⅛	3⅜
XX	3⅜	3⅝
XXX	3½	3⅝

MOLASSES.

	Per gal.	
Trinidad, in puncheons	0 38	0 40
" bbls	0 40	0 42
" ½ bbls	0 42	0 44
New Orleans, in bbls	0 48	0 65
Porto Rico, hdds	0 38	0 45
" barrels	0 42	0 47
" ½ barrels	0 44	0 49

TEAS.

GREENS.

Gunpowder—	Per lb
Cases, extra firsts	42, 50c
Half chests, ordinary firsts	22, 38
Cases, siftcd, extra firsts	42, 50
Cases, small leaf, firsts	35, 40
Young Hyson—Moyunes	
Half chests, ordinary firsts	22, 38
" " seconds	20, 22
" " common	18, 20

PING SUEYS.

Half chests, firsts	28, 32
" " seconds	20, 22
Half Boxes, firsts	28, 32
" " seconds	20, 22

JAPAN.

Half Chests—	
Choicest	38, 40
Choice	32, 36
Finest	28, 30
Fine	25, 27
Good medium	22, 24
Medium	19, 20
Good common	18, 19
Common	16, 17
Nagasaki, ½ chests Pekoe	20, 22
" " Oolong	17, 18
" " Gunpowder	18, 20
" " Siftings	8, 12½

CONGOUS.

Half chests, Kaisow, Moning	52, 55
Caddies and half chests	15, 50
Cadies, Paklingand new makes	18, 50

SCENTED ORANGE PEKOE

Boxes, Foochow and Canton	28, 60

OOLONG.

Half chests Formosa	34, 50
Caddies	36 55

ASSAMS.

Chests and half-chests Pekoe	27 40
No. 1 Finest Assam Pekoe	40
2 Assam Broken Pekoe	35
3 Assam Pekoe Souchong	25

TOBACCO AND CIGARS.

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	67c
Ingots, rough and ready, 7's	64
Laurel, 3's	57
Brier, 7's	55
Index, 7's	50
Honeysuckle, 7's	58
Napoleon, 8's	54
Royal Arms, 12's	55
Victoria, 12's	53
Brunette and Lovely, 12's	50½
Prince of Wales, in caddies	51½
" in 75 lb boxes	51
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	53
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
½ lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

KINGSFORD'S OSWEGO ∴ STARCH.

"Pure" and "Silver Gloss"
FOR THE LAUNDRY.

Corn ∴ Starch,
FOR THE TABLE,

Standard of Excellence. Absolutely Pure.

For Sale by all Leading Jobbers in Canada.

T. KINGSFORD & SON, Oswego, N.Y.

KNOX, MORGAN & CO.,

Wholesale Dry Goods Importers,

HAMILTON, - - - ONTARIO.

FLANNELETTES.

We can offer you a drive in these SEASONABLE GOODS, having cleared 1,500 pieces of DESIRABLE COLOURINGS.

Price 7 3-4c. usual terms. Samples on Application. General Stock fully assorted.

Prices current, continued—

GLOBE TOBACCO COMPANY.
CUT SMOKING TOBACCO.

	Per 1b.
The Old Flag, ⅛ 1b. in 5 1b. boxes.	70c
" " " 1 1b. Fancy Tins....	70c
" " " ½ " " "	41c
Gold Flake, 1-5, 6 1b boxes.....	70c
" " ⅛, 5 "	70c
" " 1-10, 5 "	80c
" " 1 fancy tins	70c
" " ½ " "	41c
" " 1 " glass jars.....	77c
Hand Made, 1-5, 6 1b boxes	65c
" " ⅛ 6 "	68c
" " 1 fancy tins.....	68c
" " ½ " "	40c
" " 1 glass jars.....	75c

GRANULATED SMOKING TOBACCO.

Uncle Tom, 1-5, 6 1b boxes.....	45o
" " 1-10, 6 1b "	45o

LONG CUT SMOKING TOBACCO.

Wig Wag, ½, 6 1b boxes	41c
" " 1-5, 6 1b "	43c
" " 1-10, 6 1b "	45o

FINE CUT CHEWING TOBACCO.

Golden Thread, 5 & 10 1b pails.....	95c
Globe, - - " "	90c
Victoria, - - " "	75c
High Court, - " "	70c
Jersey Lilly, - " "	65c
Golden Thread, 1-16 " Foil in ¼ gro. boxes, per gross.....	9 05
Solace " 1-16 " Foil in ¼ gro. boxes, per gross	6 05

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M
Madre E' Hijo, Lord Landsdowne	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos.....	85 00
" " Longfellow.....	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial ..	50 00
" Conchas de Regalia	50 00
" Bouquet.....	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine.....	35 00
Cable, Conchas.....	30 00
Queens	29 00

Cigarettes, all Tobacco—

Cable	7 00
El Padre.....	11 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.
CIGARETTES.

	Per M.
Athlete.....	$7 50
Puritan.....	6 25
Sultana.....	5 75
Derby.....	4 00
B. C. No. 1	4 00
Sweet Sixteen.....	3 50

CUT TOBACCOS.

	per 1b
Puritan, ⅛ 1b pkg., 5 1b. boxes...	70
Old Chum, ½ 1b pkg. 5 1b box....	70
Old Virgin., 1-10 1b pkg., 10 1b bxs	62
Gold Block, ½ 1b pkg, 5 1b boxes	70

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 1b boxes	83
Puritan, 1-10, 5 1b boxes.....	85
Athlete, per 1b.....	1 15

SOAP.

Ivory Bar, 1 1b. bars.....per 1b	5½
Do. 2, 6-16 and 3 1b bars "	5
Primrose, 4½ 1b bars, wax W "	4½
" 1 " " "	4¾
John A, cake, wax W. per doz	42
Mayflower, cake, " "	42
Gem, 31b bars per 1b.....	3½
" 13 oz, 1 and 2 1b. bars	3¾
Queen's Laundry, per bar.....	5½
Pride of Kitchen, per box.....	2 75
Sapolio, ½ gross boxes	3 25
" per gross, net cash	12 00

TOILET SOAP.
TAYLOR, SCOTT & CO.

	per doz.
Baby's Own, ½ doz boxes	$1 25
Our Boys, ¼ " "	1 25
Sea Foam, ½ "	75
London Bouquet, ½ "	60
Oatmeal, 1 "	85
" ½ "	60
Paris Assorted, ¼ " "	0 75
Albert Oatmeal bar, 2 doz. boxes	0 75
White Castile bar, 2 doz. boxes.....	0 75

	per gro.
Fatherland, ¼ doz boxes....	5 00

WOODENWARE.

	per doz
Pails, 2 hoop, clear .....No. 1...	$1 70
" 3 " " ..... " ...	1 90
Pails, 2 hoops, clear.....No. 2..	$1 60
" 3 " " ..... " ..	1 80
" 3 " painted ... " ...	1 80
Tubs, No. 0.....	9 50
" 1.....	8 00
" 2.....	7 00
" 3.....	6 00
Washboards, Globe..... $1 90	2 00
" Water Witch.... ..	1 40
" Northern Queen.	2 25
" Planet.	1 70
" Waverly.....	1 60
" X X.....	1 50
" X.....	1 30
" Single Crescent....	1 85
" Double " ...	2 75
" Jubilee	2 25

Matches,	5 case lots.	Single cases
Parlor		$1 75
Telephone....	4 05	4 15
Telegraph	4 30	4 40
French.....	3 60	3 75

	per doz.
Mops and Handles, comb.	1 25
Butter tubs	$1 60 $3 20
Butter Bowls, crates ast'd	3 60

CLOTHES PINS.

5 gross, per box	0 75
4 gross, "	0 85
6 gross, "	1 20

CHAS. BŒCKH & SONS.

	per box	
5 gross, single and ten box lots.....	0 75	0 80
Star, ¼ doz. in package	.....	0 85
" 6 " "	.....	1 25
" 4 " cotton bags		0 90

INDURATED FIBRE WARE.

½ pail, 6 qt.....	$4 00
Star Standard, 12 qt.....	4 50
Milk, 14 qt.....	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Nests of 3.....	3 40
Keelers No. 1.....	10 00
" 2.....	9 00
" 3.....	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms.....	2 75
" round "	3 00
Handy dish	3 75
Water Closet Tanks	18 00

DURABLE PAILS AND TUBS
WM. CANE & SONS, MANUFACTURING CO NEWMARKET.

	Per doz.
Steel hoops, painted and grain'd	2 20
Brass hoops, oiled and varnish.	3 25
No 1 tubs	9 50
No 2 "	8 50
No 3 "	7 50

BARM YEAST.

	per box
3 doz. 5c. packages, in boxes.....	1 00
3 doz. 10c. " "	1 95
1½ " 10c. and 3 doz. 5c. packages in assorted boxes	2 00

"OUR NATIONAL FOODS."

	pkg.	doz
Desiccated Wheat.....	4 1b.	$2 35
" Rolled Oats...	4 "	2 35
Snow Flake Barley.....	4 "	2 35
Dessicated Rolled Wheat.	3 "	2 35
Buckwheat Flour, S. R...	4 "	2 25
Prepared Pea Flour.....	2½ "	2 00
Baravena Milk Food.....	1 "	3 53
Patent Prepared Barley	1 "	2 00
Patent Prepared Groats	1 "	1 50
Gluten Flour.....	4 1b.	3 00
Farina, very choice.....1½ 1b.		1 40

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto:		
10 dy. to 60 dy	2 35	2 40
8 dy. and 9 dy	2 65	2 70
4 dy. to 7 dy	2 90	2 95
3 dy ....C.P.	3 95	4 00
3 dy .....A.P	3 45	3 50

HORSE NAILS:
"C" 50 and 10 per cent. to 60 and 5 from list.

HORSE SHOES:
From Toronto, per keg .. 3 60 3 75

SCREWS: Wood—
Flat head iron 77½ p.c. dis
Round " " 72½ p.c. dis.
Flat head brass 75 p.c. dis.
Round head brass 70 p.c.

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under).....		1 45	
2nd "	(26 to 40 inches)	1 35	
3rd "	(41 to 50 ")	3 40	
4th "	(51 to 60 ")	3 70	
5th "	(61 to 70 ")	4 00	

ROPE: Manilla	0 14	0 14½
Sisal	0 10½	0 11

BINDER TWINE:

Crown Brand (from factory)...	11
Red Cap " " ..	12
Blue Ribbon " " ..	14
Silver Composite" " ...	9

AXES: Per box, $6 to $12.
SHOT: Canadian, dis. 7½ per cent.

HINGES: Heavy T and strap ...04½	05
" Screw, hook & strap. 03½	04½

WHITE LEAD: Pure Ass'n guarantee ground in oil.

25 1b. irons.....per 1b	5¾
No. 1 ..... "	5¼
No. 2 ..... "	4¾
No. 3 ..... "	4¼

TURPENTINE: Selected packages, per gal	0 59	0 60
LINSEED OIL per gal, raw		0 64
Boiled, per gal.....	....	0 67
CASTOR OIL: Best per lb...	0 10½	0 11
GLUE: Common. per lb ...	0 10	0 11

PETROLEUM.

	Imp. gal.	
F. O. B. Toronto.....	Imp. gal.	$0 16
Canadian	.....	$0 16
Carbon Safety.....	0 17½	0 18
Canadian Water White	0 20	0 22
Amer'n Prime White ..	0 23	0 24
" Water White..	0 25	0 00
Photogene.....	0 27	0 00

DRUGS AND CHEMICALS.

Alum 1b	$0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone.....	0 02½	0 03½
Borax	0 13	0 14
Camphor	0 75	0 80
Carbolic Acid	0 40	0 45
Castor Oil	0 11½	0 12½
Cream Tartar	0 30	0 31
Epsom Salts	0 01½	0 02
Paris Green	0 16	0 17
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per 1b	0 18	0 20
Hellebore	0 16	0 17
Iodine.....	5 50	6 00
Insect Powder.....	0 38	0 45
Salpetre.....	0 08½	0 09
Soda Bicarb, per keg	2 50	2 75
Sal Soda.....	1 00	1 25
Madder	0 12½	....

VINEGAR.
A. HAAZ & CO

XX, W.W.....	0 2C
XXX, W.W.....	0 25
Honey Dew	0 30
Pickling	0 30
Malting	0 45

THE BADGEROW FALCONER VINEGAR CO

French Bordeau.....per gal.		0 34
Tarragona	"	0 32
Triple	"	0 30
Fruit Vinegar.....	"	0 27
Pickling.....	"	0 28
XXX	"	0 25
Extra XX	"	0 22
XX	"	0 20
X.....	"	0 16
Cider Vinegar.....	0 16 to	0 25
Honey Vinegar		0 25
Eng. Malt Vinegar	0 50 to	0 60
Bottled Malt Vinegar, qts.....		2 00
Methylated Spirits.....	2 00 to	2 25

INK.
EDWARD CATCHPOLE & CO.

Blue black, 2 oz., per gross.....	4 00
Jet Black, 2 oz., "	3 75
All colors, 2 oz., "	4 50
Blue black, quarts, per doz.....	5 00
" pints, "	3 25

FISH.

Pickerel..... per 1b	....	....
Pike ..... do	.....	.....
White fish.....	.....	0 06½
Salmon Trout	.....	0 06½
Lake herring.....	1 50	1 75
Pickled and Salt Fish :		
Labrador herring, p. bbl	5 75	5 50
Shore herring ..... "	4 50	5 50
Salmon trout, per ½ bbl	4 25	4 50
Dried Fish:		
Codfish, per quintal.....	5 25	5 75
" cases	5 00	5 50
Boneless fish .....per 1b	.....	0 04
Boneless cod ..... "	0 06½	0 08½
Smoked Fish:		
Finnan Haddies ..per 1b	0 07½	0 08
Bloaters..... per box	1 00	1 50
Digby herring ..... "	.....	0 16
Sea Fish:		
Haddock .....per 1b	.....	.....
Cod ..... "	....	....
B.C. salmon ..... "	.....	0 16

THE ST. LAWRENCE SUGAR REFINING CO'S

GRANULATED AND YELLOWS AND SYRUPS

ARE PURE.

NO BLUEING

Material whatsoever is used in the manufacture of

OUR GRANULATED.

THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL.

Offer for sale all grades of REFINED SUGARS and SYRUPS of the well-known brand of

Redpath

CERTIFICATES OF STRENGTH AND PURITY.

OFFICE OF THE PUBLIC ANALYST,

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Co., Montreal:

GENTLEMEN,—I have personally taken samples from a large stock of your Granulated Sugar, "REDPATH" brand, and carefully tested them by the Polariscope, and I find these samples to be as near to absolute purity as can be obtained by any process of Sugar-Refining.

The test by the Polariscope showed in yesterday s yield 99·90 per cent. of Pure Cane Sugar, which may be considered commercially as ABSOLUTELY PURE SUGAR.

JOHN BAKER EDWARDS, P.L.D., D.C.L., F.C.S.,

Public Analyst for the District of Montreal, and Professor of Chemistry.

CHEMICAL LABORATORY, MEDICAL FACULTY, MCGILL UNIVERSITY.

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Company:

GENTLEMEN,—I have taken and tested a sample of your "EXTRA GRANULATED" Sugar, and find that it yielded 99·88 per cent. of Pure Sugar It is practically as pure and good a Sugar as can be manufactured.

Yours truly,

G. P. GIRDWOOD.

THE CANADA MEAT PACKING CO.,

MONTREAL,

BEEF AND PORK PACKERS,

Curers of the Celebrated C.M.P Brand of Smoked Meat, Sugar cured extra-flavored Hams and Bacon.

Compressed Corned Beef. Ox and Lunch Tongue.
Pure Lard a Specialty.

WRITE FOR QUOTATIONS.

-: HOW TO SELL GOODS :-

Send Ten Cents to the GROCER PUBLISHING Co. for a copy of B. F. Cumming's Prize Essay on "How to Sell Goods."

GROCER PUB. CO.,

6 Wellington St. W., Toronto.

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Corner Hastings and Granville Streets, one block from Railway Station and Steamship dock.

Vancouver, B.C.

PROUT & INSLEY, Proprietors.

THE COLONIAL,

New Westminster, B.C.

Headquarters for Commercial Travellers. Fine Sample Rooms. First-class in every respect.

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THE WINDSOR.

Regina, Assa.

First-class Family and Commercial Hotel.

Good sample rooms. Livery in connection.

MRS. DOIG, Proprietress.

THE SANITARIUM

BANFF, N.W.T.

Favorite Western Summer Resort. The best of accommodation for travellers.

R. G. BRETT, Medical Director. H. RANSFORD, Mgr.

Grand Pacific Hotel

KAMLOOPS, B.C.

The leading hotel in the city. Sample rooms convenient to stores, provided for commercial men

CREEDEN & SMITH, Props

The Hilliard House

RAT PORTAGE, ONT.

Strictly first-class. The favorite commercial house along the line of C. P. R.

LOUIS HILLIARD, Prop.

LELAND HOUSE,

Graduated Prices. Recently furnished.

W. D. DOUGLAS & CO., Proprietors.

The finest hotel in the Northwest. Pure spring water. Corner Main and Albert Sts., City Hall Square, WINNIPEG, MAN.

The Clarendon Hotel,

Winnipeg, Man.

RUTLEY & McCAFFREY Proprietors.

The Algoma House.

PORT ARTHUR, ONTARIO.

Beautifully situated, fine sample rooms. Special attention and accommodation for travelling men

MERRILL & HODDER, Props.

PATERSON HOUSE,

OWEN SOUND, ONT.

One of the best appointed houses in Ontario, situated in the business centre of the town. All modern improvements. Headquarters for commercial men A DUNCAN, Prop

It is well-known

That successful Doctors read all the latest medical books and papers and go abroad occasionally to study. Successful lawyers read legal publications to learn the latest legal decisions and points constantly cropping up. Teachers, clergymen, druggists, architects, all read the publication issued in the interests of their profession. They must do so to keep up with the times.

The same applies to grocers and general merchants. They must not only read the best papers published in their interests but must also watch the advertisements closely. There they learn the rise and fall in prices; latest trade news and methods of buying, handling and selling goods, so that they may make the greatest profit. A doctor reads much that he already knows, so does a lawyer. So does a number of any of the other professions. So will a merchant. It is often the issue of the paper he misses that is worth dollars to him. His best and safest policy, therefore, is to subscribe for his trade paper.

The only exclusively grocery and general store paper is THE CANADIAN GROCER, issued weekly, subscription price $2 00 per year.

"KENT BRAND"

Canned Goods and Fine Mixed Pickles

—ARE—

The Standard Goods.

If your wholesale grocer does not handle these goods write direct to

The KENT CANNING AND PICKLING CO.,

Chatham, - Ont.

JOHN TAYLOR & Co's WHITE ROSE AND LILAC BLOSSOM PERFUMES.

ORDER IVORY BAR SOAP

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

"Quick and Easy"

IS THE BEST

WASHBOARD

The Brandon Manufacturing Co., Ltd., Makers
Strachan Avenue, Toronto.

This board has a double crimp and only the best materials are used in its manufacture all first-class grocers keep it.

T. G. Williamson & Co.,

COMMISSION MERCHANTS.
TEAS, COFFEES, FRUITS, SUGARS, ETC
42 Front Street East,
TORONTO, ONT.

ORDER A CASE OF

OCEAN WAVE BAKING POWDER

From your Wholesale Grocer.

Sells itself after one Trial. Prices Current

Fraser River Salmon

"ROYAL"
- AND -
"BRITANNIA"

Brands of canned salmon are the finest packed in British Columbia. The canneries being situated at the mouth of the Fraser River are in a position to pack their fish fresh from the boats.

BELL-IRVING & PATERSON,
AGENTS,
Vancouver and New Westminster, B.C

CORTICELLI

SPOOL SILKS & TWISTS,
EMBROIDERIES & FANCY SILKS.

To satisfy and please your customers you must keep the best lines. "CORTICELLI" has that reputation; if you want to put in a line of these goods. Send for further information and prices to

CORTICELLI SILK CO.,
ST. JOHNS, P. Q.

Commercial Travellers.

To any traveller who will send us one new subscriber for three months we will send all the back numbers of the paper containing "Drum Taps." A most entertaining sketch of a week spent on the road by a well-known American Traveller.

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128 Adelaide E., Toronto,

Sole City Agents for the "Canada Salt Association"

Dealers in all kinds of Table, Dairy, Meat Curing, Barrel and Land Salts.

The "Acme" Table Salt (new process) will not get damp or hard.

Two Silver Medals, at Industrial Exhibition, Toronto, 1890, for our "Acme" Table Salt and our "Star Brand" Dairy Salt.

SAW YOUR
ADVERTISEMENT
IN THE
CANADIAN GROCER.

When writing to our advertisers please inclose the above

BROKERS

—AND—

COMMISSION MERCHANTS

IN CANADA

Open to receive an agency for a British House not now represented here, give references.

Address, J. B., care this paper.

- PARISIAN -
BLUE!

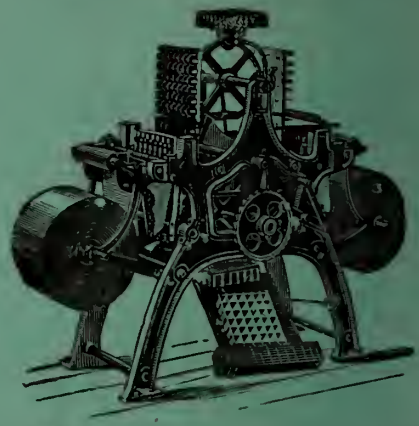
Is Stronger and More Economical
THAN ANY OTHER BLUE.

It Does Not Stain the Linen.

TELLIER, ROTHWELL & CO.

Northumberland Paper and Egg Case Co

Sole Manufacturers of Machine Made Egg Case Fillers. (Straw Board.)



We also make a first-class Wooden Case, and can therefore supply a complete Egg Case at the lowest possible price. For prices and other information, address the Mills, CAMPBELLFORD, ONT

To Subscribers.

Those wishing to keep their copies of THE GROCER in good condition, and have them on hand for reference, should use a Binder. We can send by mail A STRONG PLAIN BINDER for 75c., postage prepaid.

These Binders have been made expressly for THE GROCER, and are of the best manufacture. The papers can be placed in the Binder week by week thus keeping the file complete. Address—

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6 Wellington St. W., Toronto.

ESTABLISHED 1856.

To please your customers sell Martin's Mount Forest Oatmeals.

Ordinary oatmeal is hard to digest because it is not boiled long enough.

By our New Process the meal is partly cooked and is easily digested.

If your wholesale grocer does not keep them write direct to

MARTIN BROS.,

Mount Forest, Ont.

Oats and Feed a Specialty.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

FINE GOODS OUR SPECIALTY

THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY $2.00 PER YEAR

VOL. V. TORONTO, JULY 31, 1891. No. 31

Registered.

RECIPES
FRUIT PIE
CAKE
SAVORY DISH
INFANTS FOOD
OMELET
OTHER RECIPES
W. T. BENSON & CO'S.
CANADA
PREPARED CORN
FOR CULINARY PURPOSES.
The most Delicious of all preparations for PUDDINGS, CUSTARDS, INFANTS FOOD CAKES, &c., is universally acknowledged to be superior to any preparation of a similar kind the UNITED STATES OR GREAT BRITAIN; IS
GUARANTEED PURE
and superior to any similar preparation ever offered to the public; has taken FIRST PRIZE at all CANADIAN EXHIBITIONS and received the
PRIZE MEDAL
AT THE
International Exhibition, London, 1862
ALSO A MEDAL AT THE
Centennial Exhibition, Philadelphia, 1876
Manufactured and Refined by the
EDWARDSBURG STARCH CO'Y
CARDINAL ONT
With Houses at Port Colborne and Montreal Attached
MONTREAL, CANADA.

Fac-Simile of Package.

CAUTION:

BENSON'S CANADA PREPARED CORN

Has been sold by every respectable grocer in Canada for more than 33 years. The popularity, purity and excellence of Benson's Prepared Corn for Blanc Mange, Infants' Food, etc., and all dietary purposes, has induced some covetous and unprincipled manufacturers to imitate even the color and general appearance of the wrapper, whereby ordinary purchasers may be easily deceived, unless they protect themselves against imposition by examining the package for the old name, "Benson's Canada Prepared Corn." Manufactured by the

EDWARDSBURG STARCH CO.,

Manufacturers of the Celebrated "Silver Gloss," "Satin," "Canada Laundry," "Rice Starch," "Potato Starch," Etc. MONTREAL.

H. A. NELSON & SONS

MANUFACTURERS

AND

Wholesale Dealers

—IN—

BROOMS

AND

WHISKS,

Brushes, Woodenware,
Baskets, Cordage,
Grocers' Sundries.

MONTREAL, - TORONTO.

MOTT'S DIAMOND CHOCOLATE
JOHN P. MOTT & CO
HALIFAX, N.S.
ESTABLISHED 1844
IS THE BEST.

ASK FOR

MOTT'S

DUNN'S BAKING POWDER

THE COOK'S BEST FRIEND

Largest Sale in Canada.

Taylor, Scott & Co.

TORONTO.

THE BEST

IS THE CHEAPEST.

Retail Price. 25c.

For sale by all first-class grocers.

MONGO CIGARS, EXCEPTIONALLY FINE.

MADRE E' HIJO (7 SIZES).

EL PADRE AND CABLE.

ALL-TOBACCO CABLE AND EL PADRE CIGARETTES.

EVERY Reader of this paper is a buyer. Therefore advertisers should see that their advertisements do not grow stale. Change them constantly, introducing new goods if you have them; if not let us know what you have in seasonable articles. This is what buyers want

BRYANT, GIBSON & Co.,

TORONTO,

Manufacturers of

This is a facsimile of our bottles.

"Worcestershire Sauce," "Yorkshire Sauce" "Devonshire Relish" Raspberry Vinegar, Evaporated Vegetables, Chocolates, Cocoas, Confectionery.

W. BOULTER & SONS,

PICTON, ONT.

PACKERS OF THE CELEBRATED

LION BRAND

Canned Fruits and Vegetables.

Every can has a Lion on the Label as Trade Mark and the words Bay of Quinte canning factories. This Label is a guarantee to the consumer that the quality is first-class. Ask your wholesale grocer for the Lion Brand; do not take any other. The Wholesale Trade only supplied.

Bay of Quinte
Canning Factories.

Head Office, PICTON. Branch, DEMORESTVILLE.

LEONARD H. DOBBIN,

Commission Merchant,

Representing the chief Lobster Canneries of the Dominion.

1891 packs now offering.

Send or Quotations.

Fraser Building St. Sacrament St.,
MONTREAL, P.Q.

WHY Do 75 per cent. of our Canadian Canners buy their labels and other lithographic work from

The Sabiston Litho. & Pub. Co.?

BECAUSE They have the largest corps of skilled Artists in the country.

BECAUSE They have the best machinery.

BECAUSE Their equipment is more complete than any other Litho. house in the country, and

BECAUSE They turn out the most satisfactory work.

This Company occupies 4 flats of the GAZETTE building, in Montreal, equal to a floor space of 35,000 square feet.

The business was commenced a little over 3 years ago by A. Sabiston and from the smallest establishment at that time has grown within the above period to be the largest of its kind in the country. This fact speaks for itself.

Before placing your orders for lithographic work, see what

The Sabiston Litho. & Pub. Co.

can do for you. Address all communications to

A. Sabiston, Man. Dir. Sabiston Litho. & Pub. Co., MONTREAL

How is your stock of Soap?

Scourine

Soap

Is right and yields Profitably.

ARMITAGE & CO.,

22 Bay St. Manufacturers, TORONTO, CANADA.

SPANISH BLACKING

THE KING OF BLACKINGS.

SCRIVEN, ENG

THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY. $2.00 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

Vol. V. TORONTO, JULY 31, 1891. No. 31

J. B. McLEAN, President. HUGH C. McLEAN, Sec.-Treas.

THE J. B. McLEAN PUBLISHING COMPANY,

FINE MAGAZINE PRINTERS AND TRADE JOURNAL PUBLISHERS.

HEAD OFFICE: 6 Wellington West, Toronto.

MONTREAL OFFICE: 115 St. Francois Xavier St. G. Hector Ciemes, Manager.

NEW YORK OFFICE: Room 105, Times Building, Roy V. Somerville, Manager.

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

The law of cohesion is gradually asserting itself in the grocery trade. Like interests are grouping the forces of localities into distinct bodies, while the movement to unify and concentrate the action of these in a national or provincial corporation makes safe progress. The number of associations formed has been greater during the present than during any former summer, and the number of them that have connected themselves with the Toronto body is gratifyingly large. What will further tend to give compactness to the grocery trade is the coming convention, which will stimulate both local organization and national solidarity. True solidarity is the thing that is wanted. If it exists associations will hang together, otherwise they will not. It is the property which distinguishes common movement, whether for the immediate gain or the immediate loss of the individuals, so long as the ultimate end is the general advancement of the common cause. If the cutter has to be extinguished and it is thought expedient to shear off the whole fringe of profit on some line to suppress him, there ought to be as much readiness to agree to do this as there ought to be to resort to some proposed means to secure direct advantage.

The healthy circulation of opinion within association channels will be provided for when local associations exist everywhere and they are linked together. Such a circulation will be a strong preservative and incentive, and may be expected to withstand the tendency of small bodies to fall into decay when exciting local questions are not present to bring them together. Questions will drift along the current of Association sympathy, through the medium of constitutional connection, and the lack of local issues will be made up for by the introduction by correspondence of questions from outside. The general federation, when it is once accomplished, will no doubt have its council, whose business will in part be the preparation and prescription of subjects for discussion at periodical meetings of all the local associations. This would be useful from many points of view. The lesson leaves of Sunday school associations are analogous outlines of work sketched by a central committee and accepted by all the branches. Such a course would be merely supplementary to the local programme, and would be for the purpose of giving distinctness and force to association opinion.

* * * *

The most of the local associations formed this year have come into being since the agitation to hold a convention was started. This seems to signify that a general movement to sift questions peculiar to the grocery trade will do more to unite the trade at all competitive points than the pressure of merely local problems. There is a feeling that something can be done by a fusion of all the grocery influence in the country, while there may not be much faith in the potency of an isolated town association. Clearly it seems that one of the best encouragers to the development of local organization is such an attempt as the convention is proposed to be to focus the general sense of the provincial trade upon leading questions. The importance of that meeting cannot be over-estimated, therefore, and its success is an object in which the services of every Toronto association man ought to be warmly enlisted. It ought to be the forerunner of many other such gatherings held annually.

* * * *

An object that should be more distinctly enunciated in the statement of benefits aimed at by associations is the protection of the trade against the undermining methods that constitute the competitive strategy of certain traders. Protection against the deadbeat, the jobber or the manufacturer is more easily provided for, but the insidious work of the price-cutter, the unprincipled opposition that speaks ill of a rival, that questions the weight he deals out, the purity of the goods he sells, or the soundness of his position in business ought to be stifled, and associations should set themselves against such practices. Reputable dealing ought to get more encouragement than it does, it should receive not only moral countenance but active and declared support from the association.

* * * *

It seems to be the case that there are fewer failures among the members of associations than among non-members. Those who become members, by that act show themselves possessed of a desire to do business according to the best light, and are likely to take whatever steps they can to make a success of their trade. They also strengthen themselves as business men to hold their own against the difficulties of trade, when they join an association, and the association may fairly be ranked as a force that makes for solvency. When it gets a little older it will probably rank high among the causes of success. Like all institutions it can not come in for historic treatment until it has unrolled its character over two or three generations, and has established a past that is looked back to for imitation.

AN EXPORT TRADE IN CANNED GOODS.

The conditions for doing an export trade in canned goods, particularly in fruits, are now realized. We have an abundance of small fruits, there is a demand for these fruits in the British market, our sugar is on the free list, and our tin plate is likewise duty—free. The fact that the United States duty on tin plate is 2 1-5c. per lb. handicaps our only competitor on this continent in the rivalry for British and European trade in the small fruits grown in this country. In other respects we are on the same footing. Free sugar is enjoyed by the United States, and what tends probably to keep prices at a lower level than they rule here is the fact that raw up to No. 16 Dutch standard is also free, while raw is free here only up to No. 14 of the same standard. We have an advantage in the fact that there is a general disposition in Britain to foster a more strictly internal trade policy among the parts of the Empire, though of course not to the exclusion of trade with other nations. The first item in the programme of subjects suggested for consideration at the Congress of the Chambers of Commerce of the Empire for 1892, is "Commercial relations of the Mother Country with her colonies and possessions, with special regard to the renewal of European treaties, and recent commercial legislation in the United States."

Of course the United States canners will not feel at once the full force of the disadvantage the heavy duty on their plate places them under. The duty came into effect after several months' warning on the 1st of July, so that they had ample opportunity, that they did not neglect, to lay in large supplies in advance of present needs before the change in the tariff affected them. But at the best their tin plate cost them 1 1-10c. per lb. more than ours, as prior to the 1st of July it had to bear a duty equal to that difference, But the difference in the comparative cost of tin plate to us and the United States is not balanced by adding an amount to our outlay for tin plate equal to an equivalent rate of duty. Our plate is cheaper to us by another circumstance. The necessity for buying before the 1st of July, recognized simultaneously by all United States importers of tin plate, turned a very sudden and heavy volume of demand upon the English market which brought up the value of the tin plate. When that demand ceased prices went down, and there was yet time for Canadians to do some business. The United States tin plate importers therefore bought on a rising market, while the Canadians bought on a falling one. When we come to sell our fruits this advantage should tell very greatly in our favor.

AN OFFICIAL ANALYSIS OF TEA.

The twenty-fourth in the series of bulletins issued by the Inland Revenue Department at Ottawa presents the results of a very searching and comprehensive examination of the physical and chemical properties of the tea that is sold in this country. The bulletin contains the report of Professor Edgar B. Kenrick, official analyst of Manitoba, upon fifty-eight samples of tea that had been submitted to him for analysis, and contains as well an introduction by Mr. Thomas Macfarlane, Chief Analyst of the Department. In the introduction comparison is made as to usefulness of result, between extraction by the methods of the analysts and the domestic method. The latter, which was followed by Prof. Kenrick, is plainly shown to be the more suitable. The household method of drawing does not effect complete extraction of soluble substances, but what is left in the leaf contains more than half of the tannin, the astringent principle in tea, and the one identified among the causes of dyspepsia. The theine, a constituent that is considered beneficial, being a remedy for sick headache, is wholly rendered by the household method. Complete extraction, which exact scientific methods enable the analyst to arrive at, would be misleading and rather unfair to base a judgment of the wholesomeness of tea upon, as it would show the presence of an astringent element in a far higher degree than it ever appears in the tea we drink.

The quality of our tea has been vindicated rather than otherwise by the results of Prof. Kenrick's analysis. Only two or three out of the fifty-eight samples examined appear to have been adulterated. He found no leaves from any other source than the tea plant. As to exhausted leaves, there was difficulty in determining how much an excess over a conventional maximum of ash might be due to them, the maximum adopted being in the Professor's opinion too high. One sample seemed to be adulterated with exhausted leaves. No adulteration by means of sand, magnetic oxide of iron or other mineral substances was discovered. The coloring or "facing" of teas was not systematically investigated, the analyst regarding the substances used as harmless, inappreciable in weight and fraudulent only when they disguised an inferior tea. The popular theory that the color of green and Japan teas is due to the presence of copper acquired from copper vessels during the process of preparation, may date its explosion with the issue of this pamphlet, as the Professor states that he can find no record of copper ever having been detected in tea. The green color is natural, and is imparted to tea as to nearly all plants by chlorophyll. Further, this chlorophyll is not dissolved out by the tea-maker. Two of the Gunpowder samples illustrated the "lie tea" that is heard of now and then. They were composed of "little spherules of agglutinated dust and dirt made up in clever imitations of the genuine leaf-balls." Lie-tea is swept from the floors of warehouses, and is worked up with coloring matter and rice water to a very clever imitation of good gunpowder tea. It appears that it most frequently occurs in the class known as Ping Suey.

Upon the relation to quality of the physical characteristics of the leaves, the Professor says:

"The primary causes influencing the value of a tea appear to be chiefly the age of the plant, the age of the leaf, and the time of year at which the leaves are picked. The younger the leaf the more tender and juicy will it be, and the more ready to give up its soluble constituents to hot water. Thus, the more valuable grades of any kind of tea will consist of the younger and smaller leaves. Much will naturally depend upon the care bestowed upon it in its preparation, and no doubt the quality of a tea is much influenced by the nature of the soil, the climate, etc. Furthermore, as is well known, tea loses its "goodness" on keeping, the characteristic aroma and odor gradually passing off. Thus, even if it were possible by the physical characters alone to judge of the value of a tea at a known interval from the date of its preparation, owing to the deterioration which takes place on keeping, it would be impossible by an examination of the leaves alone to form an estimate of their value if the year of their growth were unknown.

In the technical valuation of tea the "tea-taster" pours a measured quantity of boiling water on a weighed amount of the tea sample, and after the lapse of exactly three minutes pours off the infusion from the leaves. The unrolled leaves left in the vessel are carefully examined, and note taken of their size and the extent to which they are broken up or damaged. In forming a judgment on the infusion, both the strength and flavor are taken into account, and the peculiar odor of the unfolded leaves is noticed. It may thus happen that two tea samples, having equally good "drawing" or infusing qualities, may have a very different commercial value, owing to the difference in the physical characters of the leaves. In the process of manufacture the different sized leaves are separated by sifting, and no doubt in this process a quantity of fine fragments and dust is obtained, and this, though possibly having good drawing qualities, would be sold at a cheap rate. Among the samples I have examined there were teas consisting very largely of these small fragments, and as these samples had very little of the characteristic odor of tea it may be that teas consisting of these broken-up leaves would deteriorate more rapidly than those made up of tightlyrolled, perfect leaves.

The analyst shows that in black and Japan teas the soluble solids increase with the price, and the insoluble ash, or that which cannot be extracted by brewing, decreases. Sometimes a cheap tea will give a very strong infusion, its cheapness being due to the fragmentary leaves composing it. Dark green Japan teas appear to give the richest extract. Congous give a less amount of total solids in solution than greens and Japans, and Indian and Ceylon infusions yield more solid matter than Congous, and less than greens and Japans. Black teas have less of the tannim than Japans and greens, and in that respect are not liable to retard digestion. On the other hand they contain more of theine than green, which is another advantage.

CANADA'S INTERNATIONAL EXHIBITION.

Arrangements are in progress for holding a dairyman's convention at St. John, N.B., during this exhibition, and it is expected that several experts will be present and will give some lectures on dairy interests. Arrangements are also being made for showing several varieties of cream separators and other dairy apparatus in operation. It is also proposed to offer some special prizes for dairy products, and that the competition may be open to all the provinces. Prof. Robertson, of the Dominion Experimental Farm, who is now visiting the creameries and cheese factories throughout the maritime provinces, is taking quite an active interest in this matter. The exhibition opens on September 23rd and continues until October 3rd.

PRICE TICKETS.

In an article treating of the rather stale subject of the ticketing of goods, an exchange recently referred to the fact that a large number of metropolitan retail grocers' are opposed to the practice, and proceeded to point out the advantages to be derived from the use of price tickets. The Merchant's Review always has favored the practice, but we can understand why a good many dealers do not adopt it, and believe it to be against their best interests to urge them to do so without a clear understanding of the peculiar circumstances of each case. Tickets affixed to goods and bearing the price of the article,which perhaps a few words of commendation, are expected to attract the attention of customers to either the superior quality or the low price of the goods to which they are attached. Now, if the quality is nothing to brag of, and the price rather above than below the market rate, it is clear that a price ticket would do more harm than good. Take the case of fruits, for instance, which are peculiarly well adapted to special display and the use of price placards, because they are usually placed on the sidewalk outside the store where they can catch the eyes of passersby, and are extremely perishable, requireing to be disposed of quickly. Walk through some of the city's streets and avenues, and notice the fruit displays of many grocery stores. It will be found that neither the quality or the price of the goods is deserving of special notice, and therefore a price placarded could do no possible good. Another point—a minor one perhaps but still worthy of consideration—is the habit many people have of beating down the price of everything. When such people are numbered among the customers of a retailer, he can escape a prolonged controvercy over prices and more easily effect a sale by giving them a higher price than his regular rate, knowing, of course, that they will not close the bargain until the price asked has been reduced considerably. This perfectly justifiable proceeding—under the circumstances mentioned—would be impossible were the goods all marked with their prices.

However, there can be no dispute as to the value of price tickets when attached to goods possessing distinctive merits, either of quality or cheapness, or both, and there is no doubt that they are not sufficiently employed by otherwise enterprising dealers, who possibly entertain the notion that they savor of the Cheap John style of doing business, and therefore are beneath the dignity of a reputable food purveyor—Merchants' Review.

GROCERS' SHOW WINDOWS.

Having for ten years draped windows of all styles and sizes, plain and fancy, spectacular and artistic, I should say in a general way, arrange grocers' windows on a plan similar to that adopted by dry goods houses, men's furnishers, clothiers, etc.; that is to display one line of goods each week, and not show so many articles at one time. The foundations may consist of boxes and a few boards. By taking a look at grocers' windows in any city or town, you will find that the goods displayed are invariably arranged at the bottom of the window and usually create no interest in a passer-by; when, if the windows were built up with goods on foundations, how much more it would add to the effect and to the appearance of the windows! The solid display will make the passer-by stop to inspect the articles shown.

To arrange a window after the manner stated, I would suggest a display of relishes, as pickles, sauces, catsups, etc.. showing everything that is carried in stock in that line, and display it for one week. The arrangement can be carried out by beginning at the bottom of the window near the glass. After covering the floor with clean white paper, arrange the bottles in a tasteful manner; then at each end place a box, which should be covered with white paper, and lay a board from one box to the other. On this shelf you can begin in the center and build up a small pyramid of pickle bottles; on each side form a circle of sauces; then a bottle of mixed pickles, and another circle of catsups. Back of this shelf build one still higher, which will require higher boxes. If you have a pretty advertisement relative to sauces, display it in the centre, and on each side you can display the goods which are described in the advertisement. Continue to arrange until the shelf is full. A third shelf, and a fourth if necessary, may be added, and filled with goods from this department. Neat cards may be distributed throughout the window, marked with the different brands of sauces; and to complete the effect, one or two advertising frames can be arranged at the back of the window. This display can be changed to include everything in the fish line, as sardines, lobsters, salmon, shrimps, etc., the same arrangement being followed, the different brands being shown in various styles as taste dictates, but with a slight change, which may be made by the use of an arch which can be cut from a board the width of a box of sardines. The sardine boxes may be attached to the arch by a narrow strip of tin or by a wire. On each box of sardines a letter can be fastened, cut from pasteboard, the whole arranged to spell the firm's name. This arch may be placed in the centre of the window directly over the steps.

A display from the department of washing compounds, such as starch, soaps, soda, pearline, blue, etc., is easy to make. For this display a novelty may be introduced by placing in the centre of the window a washtub, washboard, etc. Around this may be displayed several bars of soap, packages of starch, pearline, etc. If a picture advertising card can be procured of a washing compound, place it at the washtub. On each side of this steps should be built at least to the height of the centre of the window, and ornamental shelf paper laid on the steps. You can then build up stacks and pyramids of soaps, or you can take long bars of soap and lay diagonally from one step to the step above, and between place a package of starch or soda. Another novelty for the centre of a window is to build a miniature house from packages of pearline, which is done by making a skeleton framework and securing the pearline to it. You can place soda in front of the house, and build a fence from bars of soap. Then run several clothes lines and hang up small pieces of wearing apparel just as from the wash. A miniature washtub with a doll dressed as an old washerwoman, will complete the scene.

The coffee department can be arranged in a manner somewhat different from the others; and right here I will say that there is nothing that creates more interest than the constant change of window displays, always getting up new ideas which in themselves are advertisements. I would arrange the packages of coffee, put up for the purpose, in the form of columns. The columns can be made by sawing out three round pieces from a board, and nailing on strips—a circle at the top and one at the bottom, and one in the centre. The columns you nail to the floor. You then start from the floor, building around the column, and build up and tie with a stout cord so as to keep the packages in position. The columns can be built to any height. On the top of them a square board can be placed, and packages of coffee arranged as a finish. For a novelty a Turkish café can be erected. For this you merely require four uprights built in the shape of a square, and arches at the top which extend from upright to upright. Cover this with cloth, which forms the dome, and on the top place a crescent cut from pasteboard. The uprights can be concealed by building up packages of coffee to the dome. In the interior you can arrange coffee in bulk or in packages.—Harry Harman, Window Dresser.

A HUGE INDUSTRY.

Most people who have been to the Dominion capital have taken a run across the river to the lumber town of Hull, and viewed from the outside the collection of huge lumber and other mills clustered around the grand water power, which nature has placed on the Ottawa river at and around that town. Only a small number, however, have gone beyond the outside view, and only the small number who have visited and inspected the mills and factories of the E. B. Eddy Manufacturing Company have any idea of the triumph of enterprise, indomitable energy and mechanical skill there to be seen. In fact it is questionable if the works of this company do not furnish the greatest monument to industrial skill and enterprise in Canada. The magnitude of these works has its first indication in the appearance they present from the outside. They stretch along the bank of the river taking up an area of 165 acres and have nearly two miles of railway track, within this limit, when all switches and side-tracks are taken into consideration, while the buildings, distributed over and containing the different factories, are all built of solid stone, presenting a massive appearance, very unusual in connection with lumber factory structures.

Sufficient space for anything like an accurate description of all the different branches of manufacture cannot be given in this journal at present, and we must content ourselves with noting some points about the best known ones, commencing with the pioneer one, started in on a very small scale in the year 1854 by Mr. E. B. Eddy himself, namely,

THE MATCH FACTORY.

Few of those who carelessly use or waste the lucifer, can form any idea of the ingenuity brought to bear to facilitate and cheapen their manufacture. First the blocks of pine are cut and cross cut, until each block resembles a heckle or wool carder. The next process after the matches are cut clear of the blocks in the rolling machine. Belt conveyors carry the matches along to a small hub like wheel around which they are wound with a girth belt, until about half a gross of boxes full are formed in wheel shape, when the whole is removed in a solid shape, and a fresh hub attached to the machine and the winding process proceeded with. The embryo matches are on this hub two ordinary lucifers in length, so that in the sulphur dip, and afterwards in the phosphorous dip, both sides of the wheel of splints are dipped, and after drying and taking off the wheel they are taken on to another belt conveyor, leading to a circular cutter, which cuts them in equal halves, thus leaving the ordinary full fledged lucifer. It is worthy of note that the old system of fire meting the phosphorus dip has been superceded by high steam heating in the troughs, thus avoiding all danger of the explosions which so frequently occurred in match factories in years past. The most wonderful piece of machinery in the whole factory is the match box cutter. The band of tough paper from which those boxes are made is conveyed by an ingenious piece of mechanism off the roll, into the cutter in which it is cut, grooved at the seams, printed and glued, pressed into form, and thrown out a box complete. The whole process has no paralell for mechanical completeness, except it be that mythical machine of the minstrel negro, into which sucker fish were thrown, and by placing the mouth to a tube and turning a crank handle the cooked fish went down your throat, and the bones out into the back yard. When it is learned that the machine can turn out 280 boxes inside of one minute, its wondrous mechanism can be in some degree comprehended.

The next process is the boxing of the matches, and this is purely handiwork accomplished by girls, whose accuracy of grasp and touch is truly wonderful. How those nimble hands can grasp a handful of matches and stuff them into a paper sheath uncounted, not going three matches over or under the standard 100 in one box in a gross, is a study for the professional palmist.

Next in importance to the match factory, is the manufacture of

INDURATED WARE

as the wood pulp utensils now so popular are called. The pulp used in the manufacture is almost the same as that used in making pulp for paper, and we need not therefore describe its manufacture. In making indurated ware this pulp reduced to a gruelly thickness and freed from lumps of every description is pressed into tubs, pails, dish pans or whatever utensils intended to be made, and under a hydraulic pressure of 160 pounds to the square inch it is moulded and turned out, and after this the moulded goods are dried and taken to another floor, where by different kinds of machine driven saws they are trimmed, then put upon a lathe they are polished. After this it is taken to the indurating vat and then thoroughly dipped in a solution which, as Dundreary says, "no fellow can understand," seeing the composition of the solution is kept a secret. After this the articles are dried in a kiln heated to 500 degrees fahrenheit. When dried in the kiln, another dipping takes place in a solution which puts on the glaze finish, after which the goods are ready for market, unless in pails, tubs, and such like where handles have to be fastened on. These goods are then strong enough to allow any man of more than average weight to jump upon them without their being injured, and there can be no doubt, but they must rapidly replace not only the wooden and crockery ware, but also a large proportion of the metallic ware utensils now in use.

Another Branch of this business is the manufacture of wooden ware, and especially of those wire hooped goods, which do not fall to pieces or become leaky if left for a length of time in a dry and empty state. The sawing, turning, hooping, handling and so forth of these goods are all calculated to awaken interest in any mind with a leaning to mechanical affairs; but after inspecting the match and indurated ware factories the manufacture of plain wooden ware becomes tame, we will, therefore, dispense with a detailed discription of its process.

The sash and door factory and the manufacture of paper pulp, and some other goods make up the balance of the industries carried on in these factories, the company having giving up the saw mill business a few years ago to go more fully into general manufacture of goods made from lumber and lumber-mill refuse. That the concern is a gigantic one, finds another proof in the fact, that in connection therewith some 2,500 hands are regularily employed, and at times the number reaches nearly 3,000. As already stated it is probably the greatest monument in Canada to mechanical skill and enterprise.

Like most gigantic industrial concerns the E. B. Eddy Company's works had a small beginning, when Mr. Eddy started his small match factory in 1854, and even with the pail and tub factory added in 1856, the institution was but a modest one. After going into lumbering and sash and door manufacture in 1858, the business went forward rapidly, but received a bad set back in 1873-4 during the great panic and crash, from which it recovered in 1877 and again went rapidly forward until the fall of 1882, when a disastrous fire swept away over two-thirds of the whole institution. It was after this fire, that the stone buildings were erected so as to avoid a similar disaster in future. Since then the company have had another turn of prosperity and progress, and the factories now take their place as one of the largest industrial concerns located at one point in the Dominion. Their wonderful growth and development are due almost entirely to the energy, enterprise and commercial courage of their founder and president of the existing company, Mr. E. B. Eddy. —Winnipeg Commercial.

Readers must keep in mind the western branch of this establishment, whose seat is in Toronto, at 29 Front street, west. Mr. T. A. Weldron—whose first initial, by the way, was misprinted S last week—extends a hearty invitation to all the trade to call, not necessarily for business, but to walk over the premises and be able afterwards to locate his wherabouts.

The Vancouver Board of Trade has published in pamphlet form its annual report for the year ending March, 1891. It is a very full statement of progress made and of resources developed, and of the industrial and physical possibilities of the province of British Columbia. It is an excellent compend of the economical and material growth of the province.

Restore goods to their proper places as soon after using as possible.

TORONTO GROCERS' PIC-NIC.

In spite of the warning of the Meteorological Department that the weather of the 29th would be diversified by local showers and thunderstorms, Toronto grocers and their friends sallied forth to have the fun that was due them by future contract on that particular day. They had yielded to atmospheric pressure last year, and they weren't going to do it again. The frown of a sulky July day wouldn't dampen their ardor any, albeit the showers of the self-same day might wet their skins. Each individual grasped his trusty umbrella and blessed the day he first beheld it in the lonely corner where it had been forsaken by its natural guardian. The rain did fall, in accordance with the "tip" the weather had given Old Probs, and it timed its descent with the start-out of the first afternoon boat, so as to make generally epidemic, if possible, the dreaded malady of the blues. But a wilderness of umbrellas, raised their defiant domes to the dripping clouds, and under that protection a serene crowd wended its way to the appointed place. And they did wisely. They had nothing to look back to but a dreary day within doors, as they had advised their customers that no business would be done on that day. Ahead of them was the possibility that a fairly pleasant time might be spent. To put off the day might not mend matters. It would be certain to have the effect of lessening the number present, as many would refuse to lose a second afternoon. This was the lesson of last year.

The grocers, their salesmen and other help, their wives and children, the city grocery travelers and hosts of other friends, joined the throng that stood waiting for the boats, which plied at intervals of 35 minutes between Victoria Park and Yonge street wharf. The trip itself was a feature of the day that even a lowering sky could not make commonplace. While the sail itself was enjoyable, the opportunities it gave for the jolly good fellowship that springs spontaneously from a large company on pleasure bent were probably greater than if the weather had more attractions to draw attention from social enjoyment. Everybody seemed to be proof against the bored feeling that is the peculiar spell which a wet day can cast over a man.

The amusements of the picnickers were framed and cut out according to a programme that gave little time for dulness between events. All the contests were carried on with spirit and good humor, and the following are the events, with the winners :

1. Boys' race, 200 yards—Open to grocers' sons and employes under 16 years of age. 1st, M. Whinton, $5 ; 2nd, W. Markel, $3 ; 3rd, C. Ross, $2.40.

2. Butcher boys' race, 200 yards—1st, B. Aull, $6 ; 2nd, J. A. McDermott, $4 ; 3rd, F. Patterson, $4.

3. Old men's race, 100 yards—Open to members of association only, over 45 years of age. Former winners of 1st prize debarred from 1st prize. 1st, T. H. Miller, $30 ; 2nd, — Smith, $15 ; 3rd, — White, $4.

4. Girls' race, 100 yards—Open to grocers' daughters under 16 years of age. 1st, Janet McGregor, $5 ; 2nd, Annie Martin, $4 ; 3rd, Alice Hill, $3.

5. Putting the 16-pound shot—Open to all. 1st, W. D. Gills, $6 ; 2nd, — Callender, $3.

6. Walking match, 3 laps of ring—Open to commercial travelers representing city houses connected with the trade, and who have been traveling six months in the city. 1st, C. Dineen, $16 ; 2nd, T. B. Nicholson, $10 ; 3rd, A. W. P. Eckardt, $8.

7. Wheelbarrow race, 50 yards—Open to grocers' sons and employes. 1st, Tingle and Armstrong, $4 ; 2nd, Rilly and Lundy, $3.75 ; 3rd, Ringer and Conlin, $3.50.

8. Three-legged race, 1 lap of ring—Open to grocers' sons and employes, 16 years of age and over. 1st, Atkinson and Tippet, $6 ; 2nd, Shuter and McCleary, $4 ; 3rd, Armstrong and Sinclair, $3.

9. Hurdle race, half a mile — Open to grocers' sons and grocers' employes. 1st, W. Milner, $15 ; 2nd, W. Simpson, $8.50.

10. Donkey race, 1 lap of ring—Open to master grocers. Weight not over 160 pounds. 1st, T. Dallimore, $15 ; 2nd, R. Mills, $12 ; 3rd, H. W. McCulloch, $4.

11. Ladies' race, 100 yards—Open to grocers' wives, daughters and employes. 1st, Annie Martin, $15 ; 2nd, Miss Robertson, $4 ; 3rd, Alice Hill, $3.

12. Half-mile race—Open to warehousemen and drivers of wholesale houses connected with the grocery trade. 1st, A. Anderson, $8 ; 2nd, S. Smith, $3.

13. Donkey race—Open to grocers' sons under 14 years of age (last donkey to win.) 1st, W. Calhoun, $5 ; 2nd, F. White, $3.

14. Three-legged race, 100 yards—Open to boys under 16 years of age. 1st, McCleary and Hunter, $5 ; 2nd, Young and Martel, $4 ; 3rd, White and Munro, $2.

15. Girl's tricycle race—Open to grocer's daughters under 12 years of age. 1st, M. Bowick, $3 ; 2nd, B. Beatty, $2 ; 3rd, S. Prescott, $1.50.

16. Ball throwing competition—Open to all ladies. 1st, Mrs. Saunders, $3.50 ; 2nd, Mrs. Bee, $2.50 ; 3rd, Miss O'Leary. $1.50.

18. Obstacle race, ¼ mile—Open to all employes of the retail grocery trade. 1st, W. Simpson, $10 ; 2nd, L. McDermott, $3 ; 3rd, L. Bonnsall, $3.

19. Donkey race, 1 lap of ring—Open to travelers (see No. 8.) Weight not over 160. 1st, A.W.P. Eckardt, $5 ; 2nd, J. M. Wright, $5 ; 3rd, J. B. Nicholson, $3.50.

20. Sack race, 100 yards—Open to grocers and grocers' employees over 16 years of age. 1st, K. Hurst, $3.50 ; 2nd, R. McCleary, $3 ; 3rd, G. Sinclair, $1.50.

21. Donkey race, 1 lap of ring—Open to members of Pic-Nic Committee only. Weight not over 160. 1st, R. Barron, $12 ; ; 2nd, R. Mills, $10 ; 3rd, W. Binnie, $7.

The sports concluded with an exciting tug-of-war between a team captained by Robt. Barron and composed of A. R. Williamson, F. S. Roberts, W H. McCulloch, W. Binney, W. G. Sykes, A. G. Booth and K. H. Stewart, and a team composed of J. T. Gibson, captain, F. Johnson, R. Calhoun, R. Mills, W. F. Britton, A. J. Shaw and J. Sampson. Captain Barron's team won the prize.

As will be seen the prizes were many and handsome, for which the Association have to thank the following houses :

St. Lawrence Sugar Refining Co., Christie Brown & Co., Davidson & Hay, Perkins, Ince & Co., Eby, Blain & Co., H. P. Eckardt & Co., McWilliam & Everist, Lawson Bros., T. Kinnear & Co., Morgan, Davies & Co., Jno. Taylor & Co. (Soap manufacturers,) Toronto Biscuit and Confectionery Co., Clemes Bros., Kilgour Bros., T. A. Lytle & Co., Jas Lumbers, J. W. Lang & Co., Toronto Salt Co., D. Richards, (Woodstock), Empire Tobacco Co., McLaughlin, Moore & Co., Howland & Elliott, British American Starch Co., Edwardsburg Starch Co., Pugsley, Dingman & Co., Fleischman & Co., Jardine & Co., Todhunter, Mitchell & Co., Nelson & Sons, Sinclair, Hood & Co., Surprise Soap Company, C. Boeckh & Sons, Ellis & Keighley, Bryant & Gibson, Wm. Wilson & Co., (vinegar manufacturers), Sidney Gibson, T. B. Greening & Co., (Hamilton,) Robertson, Bros., Citizens' Milling Co., Taylor, Scott & Co., D. Morton & Sons (Hamilton), Chase & Sanborn, Robt. Thompson & Co.

The thanks of the Association are due to the Committee who made this, the Sixth Annual Pic-nic, such a success. They left no stone unturned to make it both a financial success and provide plenty of amusement for the spectators. The following composed the committee :

R. Barron, Chairman, Robert Mills, Treasurer. J. F. Thackray, Secretary, J. G. Gibson, F. S. Roberts, A. White, W. G. Sykes, A. E. Saunders, D. W. Clark, A. G. Booth, J. F. Copland, W. Binnie, J. Westren, H. W. McCulloch, F. Britton, A. R. Williamson, W. Calhoun, A. Sinclair, H. Tolchard. F. Johnson.

The Judges were F. J. Gibson, Toronto ; Adam Balantyne, John Ronan, and G. J. Smith, of Hamilton.

The last contingent of the pic-nickers gathered upon the wharf at 10 p.m., the hour when the Steinhoff was due to touch again for its latest trip. Three hundred trusting merry-makers had deferred their departure to that time, and then circumstances over which they had no control deferred it considerably longer. For the Steinhoff did not touch again. A vessel did glide past and the party made all the clamor and signals of distress it could, but the vessel kept its course, and the hearts of the forlorn pic-nickers sank as the lights of the vessel became swallowed up in the darkness. Thick fog enveloped the weary waiters and rain began to fall. Some betook themselves to the highway to walk to the street car terminus, a mile and a half away, if haply they might get there before the street cars had got to their time terminus, and would have ceased running for the day. Some got home one way, some another, but the last 300 had a long day of it.

IS THE SALESMAN YOUR FRIEND?

What wonder if it occurs to the retail dealer that it is a good thing to number the traveling salesmen among his best friends. Their acquaintance can certainly be used to good advantage by careful, thoughtful, shrewd traders. We do not mean that it may be taken advantage of, or that friendliness with a salesman may be the cover for squeezing him down to the last farthing in his prices. That would be unjust to the salesman, and, in the end, to the disadvantage of the trader.

In the first place, have you his confidence? Does he feel when he enters your store that he is not going to be browbeaten or treated as if he were an intruder; that his goods are not going to be made the scapegoat for all the offences of which the clerks in his employer's store may be guilty; that he is not to be blamed because the last shipment did not arrive until fifteen days after it was due?

Such things are calculated to take all the confidence and starch out of a man in about two minutes. Don't you think if you greeted him pleasantly with a few words as to his health, what district he had been in last, what the business prospects were there and asked him what he had new to offer he would be more apt to give you closer attention and perhaps a little better prices than he gave a few moments before to your competitor who treated him differently?

We do not forget that there are drummers and drummers; that some of them ought to be hoeing potatoes or pounding rocks. The drummer we refer to is the man who knows his business; who knows how and when to approach a merchant; who does not offer goods that are not what the merchant wants; who can tell when his customer would like to have a good story, and when not; who knows enough to have his story clean. No man has any great respect for the narrator of nasty stories, although he may laugh at the time, and the traveler who desires the esteem and good will of the best merchants avoids that style of entertaining them.

The drummer we refer to always has his samples neat and clean. He can generally give you a price the moment it is asked for, and is not afraid to tell you what the prospects are on a certain line of goods even if it should be against himself, for he is smart enough to know that it does not pay to deceive a customer.

It pays to treat that kind of a drummer well. If there is a bargian in his sample case he is apt to save it for the man who does so. He will take special pains to see that the order is filled promptly and exactly as wanted. He will not put in a case or more of something for you to try just as an "opener for that item." He will see that your goods are sent by the cheapest route and do many little favors that are really worth something.

A very amusing instance was told us where a few weeks ago a salesman, anxious to please the customer by prompt shipment, wrote on a slip of paper "Ship——'s order quick. He is the biggest kicker in the State." This he pinned to the order and it was allowed to remain there for the benefit of the shipping and bill clerks. The bill clerk thought it a good idea to leave it for the benefit of the mail clerk, who evidently did not think anything at all about it, for he sent the bill off with this slip pinned to it. As a result, the next time the drummer came around, Mr.——wanted to know what he meant by such remarks, but at the same time it pleased him so well that he gave the drummer another order. He appreciated the fact that his interests were being looked after.

We claim, therefore, that it pays to treat traveling salesmen with some consideration. As a rule they are a hardworking, intelligent set of men, who labor under many discouragements, away from home most of the time, needing a cheerful word of sympathy and encouragement, for all of which they are willing to pay the very heaviest kind of interest in a solicitous anxiety for the best interests of those who favor them with a share of their orders.

Of course it is impossible to give an order to every salesman who comes along, but a kind word, a pleasant request to be excused from ordering anything that day, and cheery good-by, are capital which is bound to bring you good returns.—American Grocer.

THE MAN MAKES THE BUSINESS.

While the above heading is true to the letter, there is no doubt whatever that other contingencies are necessary in order to make or build up a successful business. But if all the other conditions are rolled into one they have not so much real, true influence upon the success or failure of a business as the individual who directs it. No matter how good the situation of the business may be, how much capital there is at the disposal of the individual, or how many other advantages he may have, none of these will be fully taken advantage of if the man who is directing the affairs is not able to fully develop them. How many men have succeeded where others have failed? We have known more than one case where men have taken hold of a business that has been considered worthless, yet through originality, hard work, intelligence and well directed energy built upon the ruins an admirable and lucrative trade. It is positively amazing when you come to consider what influence the head of a concern has upon a business. It is not only in devising and scheming how it shall be carried on, not only in directing and executing the ideas which are formed, but in influencing the spirit of the employes and thus getting every advantage that it is possible to obtain.

It is not the minister of religion who is introduced into the pulpit with the greatest forms or under the most advantageous circumstances who has the greatest influence for good or who has the capacity to draw about him the largest congregation. The fact is that history has proved time and time again that it is the one who has the least advantages to commence with who generally blossoms out into the greatest leader. No matter whether we take this country or the older countries, the story is the same. The Beechers, the Talmages, the Spurgeons, the Luthers, and many others too numerous to mention have sprung up from the ranks, commencing at the bottom and building up fame.

If we look back into history we shall also find that the greatest generals have, the same as the greatest preachers, been their own architects. In it possibly more necessary in a general than in any one else that his individuality should be of a character that should inspire confidence and command respect. It is the individuality of the general which is capable of seizing the opportunities and turning defeat into victory. Self-reliance, careful and earnest work, courage and honesty are absolutely necessary.

It is the same in business as it is with the pulpit and the battlefield. If the individual is not indowed with the capacities necessary for pushing and conducting a business profitably, then success is very doubtful indeed. In every case where success has crowned the efforts of business men, there has always been a capacity to make every opportunity contribute to the success. We do not say that it is impossible for successful business men to err, for that would be a stretch of the imagination. All make mistakes, but the more successful a business man is the fewer of these mistakes can be credited to him. Every opportunity that is allowed to pass by is a grave mistake, for there is no telling what it might have led to. Small things often lead to great results. Be careful, therefore, that no opportunity shall pass without it contributing its quota to your success.— National Grocer.

CHARTERED BANKS.

The following is a list of the banks in Canada acting under a Dominion Government Charter:

ONTARIO.

Bank of Toronto.	Imp'l Bank of Canada.
Can. Bank of Com'erce.	Traders' do
Dominion Bank.	Bank of Hamilton.
Ontario Bank.	Bank of Ottawa.
Standard Bank.	Western Bank of Can.

QUEBEC.

Bank of Montreal.	Merchants Bank of Can
Bank of B. N. America.	Banque Nationale.
Banque du Peuple.	Quebec Bank.
Banque Jacques Cartier	Union Bank of Canada.
Banque Ville Marie.	Banque de St. Jean.
Banque d'Hochelaga.	Banq de St. Hyacinthe
Molson's Bank.	East. Townships Bank

NOVA SCOTIA.

Bank of Nova Scotia.	Halifax Banking Co.
Mer. Bank of Halifax.	Bank of Yarmouth.
People's Bank do	Exch. B'k of Yarmouth
Union Bank do	Com'l B'k of Windsor

NEW BRUNSWICK.

Bank of N. Brunswick. | People's Bank.
St. Stephen's Bank.

MANITOBA.

Commercial Bank of Manitoba.

BRITISH COLUMBIA.

Bank of British Columbia

"REDUCED"

The price of Diamond Crystal Salt is now lower than we have ever sold it. The 20x14's are a splendid size for "Butter Makers."

C. F. Chandler, Ph. D., New York, says this salt is the "purest" he has ever analyzed—following are the results :

Chloride of Sodium	99.698 per cent.	Chloride of Magnesium	traces.
Sulphate of Lime	0.044 "	Insoluble matter	0.015 per cent.
Chloride of Calcium	0.009 "	Moisture	0.234 "

Agents for Hamilton :

LUCAS, PARK & CO.,

71 McNab St. North, Hamilton, Ont.

Special figures for five barrels and over.

Fresh arrivals of Red and Blue Label Hillwattee Teas just to hand, also "Under Two Flags" Japans.

Special Notice to Grocers.

GENTLEMEN :—

We are now preparing goods for Fall grinding and would ask our Grocer friends who want pure clean Spices to send their orders direct to us, or hold until our traveller calls. Our "Motto" is, serve the public well and you will well serve yourself.

Very respectfully yours,

The Snow-Drift Baking Powder Co.,

BRANTFORD.

Chivers' Carpet Soap

For cleansing and restoring carpets. Warranted to take out grease or ink, and restore the colors. Likewise in all woolen fabrics

Chivers' Disinfectant Cloth Soap

Will clean all kinds of cloth, removing grease, ink, etc., restoring the colors like new. For price. etc., address

J. H. WALKER,
Alma, Ont.

DURABLE PAILS AND TUBS.

TRY THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.
Represented by

Chas. Boeckh & Sons, Toronto,
Jas. Lee & Co., Montreal.

LOCKERBY BROS., WHOLESALE GROCERS, 75 ST. PETER STREET, MONTREAL, P. Q.,

ARE OFFERING THIS WEEK

SUGARS. TEAS. { Barbadoes and Cuba } MOLASSES.

FINE LARGE DRY COD IN BUNDLES. BONELESS FISH IN BOXES.

Canned Salmon, Lobsters, Mackerel and Oysters.

HUDON, HEBERT & CIE.,

WHOLESALE GROCERS

—AND—

WINE IMPORTERS,

NO TRAVELLERS ON THE ROAD.

304, 306 St. Paul St.
143, 145 Commissioners St. MONTREAL.

Seasonable Goods for Camping and Picnic Purposes.

CUNNINGHAM & DE FOURIER CHOICE CANNED GOODS :

Camp Pies. Wild Boars' Head.
Irish Sausages. Potted Meats and Game.
Sardine, Anchovy and Bloater Paste.

Every first-class Grocer should have the above goods in stock.

CAVERHILL, ROSE, HUGHES & CO., Montreal.

BEST GOODS IN THE MARKET.

FRANKFORT, CAMBRIDGE, BOLOGNA, CHICKEN, HAM and TONGUE SAUSAGES.

PUT UP BY THE MOFFATT PACKING CO.,

MONTREAL.

"EMPIRE" TOBACCO.

BUSINESS TENACITY.

The temptation to abandon one vocation for another is greatly increased by the false lights in which you see other people's work, and other people's circumstances. Most men prosper to their neighbors, who see only their mode of life, and their expenditures, knowing nothing of their toil or of the economy which they find it necessary to practice in private. So, too, every man's work seems easier and more agreeable than our own, simply because we see it from the outside, knowing nothing of the drudgery incident to it, the difficulty of doing it or the poverty of its results as its doer knows them. Of our own work we tire now and then, and when we do we exaggerate its difficulty and disagreeable things attending it. Its results are much smaller than we had hoped, perhaps, and we naturally assume that they are smaller than those obtained by our neighbor. We draw unjust comparisons between his lot or his work and our own, knowing our own perfectly and his imperfectly. Now it is a well ascertained fact that the profits of different handicrafts do not materially vary from one standard, and it is safe to say that there is no great difference between the net results of all the different vocations open to any one man. In other words, every man's money making power is limited by his character, his intellectual capacity, his education and his capital. These enable him to follow any one of certain vocations, and his earnings will be substantially the same whether he adopt one or another of the callings thus open to him. What the result would be if he had a larger capital, or a better education, or greater capacity, and so were fitted for some business which he cannot follow at all as he is, it is not worth while to inquire. Such as he is, he is capable of making a certain amount of money, and he could hardly increase the amount if his business were other than it is. To change, therefore, from one of the businesses open to him to another which cannot pay better, it is useless in any case, and, when the change is from a calling in which the man is an expert to one in which he is a mere tryo, it is mere folly. And yet changes of this kind are made every day by men who seriously hope to better their conditions in this way. Now and then one does benefit himself by such a change, and this fact serves to tempt others all the more strongly. But cases of this kind are rare exceptions to a well-nigh universal rule, and when they occur at all, there is nearly always some factor involved which is not common to all other cases at all. The man has some special fitness for the new undertaking, or was in some way specially unfitted for the old ; or he is a man of more than ordinary versatility; or he has entered upon his new calling under peculiarly favorable auspices ; or, as is sometimes the case, pure accident has come to his assistance. Whatever the cause of his success may be, it is exceptional, and in no way affects the rule that it is always dangerous and often disastrous to change from one vocation to another.—B. C. Commercial Journal.

SALMON IN GLASS.

An extremely interesting experiment has been proceeding at the Bon Accord Salmon Cannery during the past week, namely, the packing of salmon in glass jars. The glass jars were manufactured in England, and are of the capacity of an ordinary one-pound can. They are rendered air tight by an appliance similar to that used in fruit preserving jars, a zinc screw cap fitting over a rim of rubber in such a manner that the zinc and rubber do not come into contact with the fish. The cooking process is performed in precisely similar manner to that employed in ordinary canning, a puncture or "blowhole" being left in the glass cap. After the cooking is finished, this puncture is closed with sealing wax. The experiment is regarded as highly successful, the only drawback being the cracking of some of the jars occasioned by the sudden change of temperature upon being removed from the oven. It is believed, however, that this will be wholly obviated by the use of another description of glass. In all, some 15 or 20 cases were put up, and these will be shipped to the old country. Fish packed in this manner would cost about 50 per cent. more than the ordinary canned article to the consumer, but they would command a ready sale among a class of people to whom the extra cost would be no obstacle in purchasing. There has always been a more or less pronounced antipathy in England to canned goods, and though it is perhaps felt less now than at any time heretofore, owing to the uniform excellence of the Fraser River pack, still there is a considerable section of the more wealthy class of people who would always give the preference to fish preserved in glass.

The barque Guy C. Goss; with a cargo of $500,000 worth of tea, dropped anchor at Tocoma, on Saturday, 44 days from Yokohama, long overdue. When 15 days out, "Tom" Hiskiaski, a Japanese sailor, mounted to the topsail to reef it during a gale. A lurch of the vessel threw him headlong into the sea, and he was seen suddenly to disappear. The lifeboat was put out, but no trace of the missing sailor was found. When returning to the vessel, a whale rose to the surface. The crew then suspected what had become of Hiskiaski. The whale seemed to be in great disress. Suddenly, after a violent convulsion, Hiskiaski was thrown from the whale's mouth onto the crest of a wave and upon the deck of the Goss. He was unconscious and badly injured. Careful nursing brought him around, and he is now in his normal health. Capt. Mallette vouches for the truth of this story, and the sailor was pointed out.

ALL GROCERS SHOULD SELL
THE
Baltimore Fruit Puddine.

Manufactured by
ELLIS & KEIGHLEY,
TORONTO.

Reg. Trade Mark.

Established 1849.

GOLD, SILVER
—AND—
BRONZE MEDALS
20 1st prizes.

MICHEL LEFEBVRE & CO'Y
Manufacturers of
Lion--L--Brand
Pure Vinegars, Mixed Pickles, Jellies, Jams, Preserves.
Montreal, P.Q.

P. DOTY & SON,

(Successors to W. B. Chisholm)
MANUFACTURERS OF

1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel luuch baskets
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

OAKVILLE ONT.

SOMETHING NEW!
A GREAT TREAT.

Fresh Cod
TONGUES
In 1 lb. Tins.
This is the Delicacy of the Season.

Pronounced by connoisseurs far ahead of oysters.

A GREAT LUXURY.

Apply to
EBY, BLAIN & CO., Toronto.
STEWART MUNN & CO., Montreal.
JAS. TURNER & CO., } Hamilton.
LUCAS, PARK & CO., }
Send for Samples.

STUART, HARVEY & Co.
Importers and
WHOLESALE GROCERS
A Large and Well-Assorted Stock of
Teas, Sugars and General Groceries

HAMILTON, ONT.

FOR THE
HOME, PICNIC,
CRUISE, or CAMP
The "STAR BRAND" delicious
HAMS & BACON
CAN BE HAD FROM ALL THE BEST GROCERS

F. W. FEARMAN,
Hamilton, Ont.

E. Lazenby & Sons,
18 Trinity St., London, S.E.
SOLE PROPRIETORS OF
Lazenby's Harvey Sauce,

We beg to remind our friends that EVERY ARTICLE prepared by us is ENTIRELY UNADULTERATED and our labels are affixed to the CHOICEST DESCRIPTION OF GOODS only.

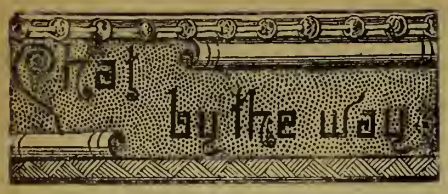
For full Price List on application to
A. P. TIPPET & CO.,
1 Wellington St. E., Toronto.
or St. JOHN, N.B.

Just one year ago Ram Lal's Tea was placed on the Canadian market.

Ram Lal's PURE INDIAN TEA
GUARANTEED ABSOLUTELY PURE AS MANUFACTURED ON THE GARDENS IN INDIA.

Sales to date amount to two thousand five hundred chests which proves to the grocer that Ram Lal's is the favorite blend of pure Indian package Tea

JAMES TURNER & CO., - - Hamilton.
WHOLESALE AGENTS.



The dried herring industry recently started on the Ducks has collapsed.

H. & W. J. Crothers, biscuit manufacturers, Kingston, Ont., have dissolved partnership.

The retail grocers', Hamilton Association, made $150 or $200 out of their pic-nic at Oakville.

Kingston business men are talking of setting apart one week in every summer for decoration purposes.

Perrin's Biscuit Factory employes and their families and friends picnicked at Port Stanley, Saturday.

A number of Aurora merchants have decided to close their stores at 6 each evening excepting Saturday.

Mr. Fraser Viger's grocery, at the corner of Bleury and St. Catharine streets, Montreal, was burnt on Saturday.

Velie & Carey, wholesale liquor merchants, Winnipeg, have moved into the store lately occupied by H. A. Seed.

The Hamilton and Dundas grocers are arranging for a game of baseball to be played in the park in the near future.

A deputation of Hamilton wholesale grocers were in London, on Friday, on business connected with the grocers' guild.

The grocers', of Woodstock, have agreed to close their places of business on and after Aug. 1, at 7 p.m., Saturdays excepted.

Owing to the pressuse of the sugar trade the wholesale houses are unable to keep strictly to the 5 o'clock closing agreement.

THE GROCER acknowledges with thanks the receipt of an invitation to pic-nic on the 5th prox., of the Montreal Grocers' Association.

The stock of Mr. M. Robertson, grocer St. Thomas, Ont., was sold on Saturday by auction to Mr. W. Trott, at 41 cents on the dollar.

The Vancouver Sugar Refinery Company expect to have their new works ready for operation in December. The capacity will be 250 barrels per day.

The grocers of St. John, N. B., held a meeting and decided in regard to closing at 7 p.m. the year round, to refer the matter to the various trades unions.

P. C. Larkin & Co. have now everything in ship-shape in their new premises at No. 25 Front street east, Toronto, whither they transferred themselves from their former place of business on Colborne street. They have got through the reconstruction confusion incidental to every moving, with unusual despatch, though all the while, like all the other wholesale grocers, they were fairly besieged with orders for sugar.

The merchants of Middlemiss have drawn up and signed an agreement to the effect that the stores will be closed three nights a week, viz., Monday, Wednesday and Friday, at 8 o'clock sharp.

Arthur V. Rose and W. A. Clark have dissolved the partnership under which they carried on business as fruitiers and general merchants in Vancouver, B. C. M. Clark continues the business.

Mr. W. H. Seyler has forsaken his accustomed place in the sample room of Eby, Blain & Co., and is seeking in rural solitudes a little of that peace to which his poetic soul has been a stranger since the Budget came down. He will soon be back.

Trade on the Pacific coast is being opened up quite early this year, the travelers of Toronto houses doing business there having departed some days ago. A large season's trade is anticipated.

The Montreal representatives of foreign houses are on the market with fine liquors ealier than usuul this year. The goods of John de Kuyper & Son, Rotterdam; Martell & Co., Cognac, and E. & J. Burke, Dublin and Liverpool, are now offering.

The early closing movement in Aylmer is about given up already. Most of the merchants make a pretence at closing, but the key is often left in the door, and the proprietor may be seen standing a few feet away. enjoying the pleasure of an evening's outing. —Aylmer Express.

Thomas G. Somerville, general merchant, of Fitzroy, made an assignment on Monday to Messrs. Mutchmor & Gordon. The assets are about $2,000 and the liabilities about the same amount. His creditors will meet at 3 o'clock, on August 5th, in Messrs. Mutchmor & Gordon's office.

G. Hector Clemes, representing the J. B. McLean Co., of Toronto, trade journal publishers, was in Winnipeg last week, and will make a trip as far as the coast, in the interest of the four trade journals published by the company, the best known of which is probably the CANADIAN GROCER.—Winnipeg Commercial.

The Canadian Salt Association has reduced the prices of salt. Notice has been given that the price of fine or coarse salt, in carload lots, will be 85 cents per barrel, free on board cars at point of shipment. The price of coarse salt was formerly $1.10 per barrel. It sells now in the United States at 60 cents a barrel.

A meeting of the creditors of Mr. St. Pierre, insolvent general merchant, of Sarsfield, Ont., was held Saturday in Mr. Larsmonth's office. The inspectors are Messrs. J. M. Garland, John McLean and W. Lesperance of Montreal. Mr. Larmonth was confirmed as assignee. The insolvent made an offer of about 25 cents on the dollar to his creditors. It was not accepted and the assignee was instructed to sell the estate.

The Montreal Exposition Company has issued its circular announcing the 17th to the 25th of September, as the time of its next Exhibition. The Company proposes to make the Exhibition an annual event in the agricultural and industrial life of the Province of Quebec. Arrangements have been made for a large exhibit in all lines.

Belgian butter is now sent to China via the Canadian Pacific railway. The time is not far distant when a large butter trade will be done with the East from the Canadian Pacific coast. What portion of this trade will be in Canadian butter depends on Canada learning to make the class of butter that will stand the voyage and suit the market.

Lucas, Park & Co., of Hamilton, have a second shipment of the "Under Two Flags" Japan tea on the G. C. Goss. Her passage of 44 days was a long one. The now celebrated Tom His Kiaski was one of her crew. Messrs. Lucas, Park & Co. still claim to fill all customers' sugar orders promptly and have no back orders on hand.

Mr. James C. Fraser, of Liverpool, Eng., accompanied by Mr. Robert Munroe, of Montreal, both of whom are directors of the Woodside Sugar Refinery, near Halifax, paid a joint visit to the new refinery there. Upon their return to Montreal they report business very brisk and have no doubt that the old country capitalists, who have purchased this refinery, will be well pleased with their investment. Under vigorous management, only the finest quality of goods will be made. The Woodside brand has already been shipped to every distributing point, where there are jobbers, in the Dominion. It need scarcely be said that the shareholders are elated at the warm reception the Woodside sugars have met with.

No young man can possibly have mistaken his calling who finds in it whatthe world wants done

Soap and water are cheap, but soil on goods is expensive.

A customer secured is a promise of greater salary in time.

Goods conveniently located save time, money and temperin showing.

STORAGE

FREE AND IN BOND.

Customs Entries Passed, and goods stored at lowest rates. Special facilities for shipping goods to all points. Goods MARKED and WEIGHTS and GUAGES taken CORRECTLY. You can save DOUBLE FREIGHTS by keeping Teas, Sugars and other heavy goods with us.

BLAIKLOCK BROS, Agents,
17 Common St., MONTREAL.

One Trial

Will convince you that the "MALLAWALLA" blend of Pure Indian and Ceylon teas is something delicious and a sure favorite with black tea drinkers, 1 lb. and 1-2 lb. tin foil packages, 50 lbs. in a case. If you want the best buy "MALLAWALLA."

DIAMOND BAKING POWDER in ¼, ½ and 1 lb. tins is more satisfactory and netts you a better profit than any first-class powder on the market.

Merit tells, "Wherever sold it has been a repeater." Have you tried it?

W. H. GILLARD & CO.,

WHOLESALE GROCERS, HAMILTON, ONT.,

Agents for Canada.

ORIENT MILLS.

SINCLAIR, HOOD & CO.,

(SUCCESSORS TO W. A. BRADSHAW & CO.)

Importers and Manufacturers of

Coffees,
Spices,
Mustards,

CREAM OF TARTAR, BAKING POWDERS, FLAVORING EXTRACTS, ETC.

48-50 Lombard Street, Toronto.

JOHN PETERS & CO.,

General Commission Merchants and Brokers,

Halifax, N. S. and
Kingston, Jamaica, W.I.

Agents for The E. B. EDDY MFG CO., HULL, P. Q.

We are open to accept one or two more Agencies of first-class houses, either at Halifax or Kingston. We have a good connection and splendid storage facilities.

References: The Merchants Bank of Halifax.
The E. B. Eddy Mfg Co., Hull, P.Q.
The Mercantile Agencies.

JAMES E. BAILLIE,

PORK PACKER, TORONTO.

Hams, Breakfast Bacon Rolls.

GANONG BROS.,

ST. STEPHEN, N.B.

MANUFACTURERS OF THE

C. B.

CHOCOLATES.

N. K. FAIRBANK & CO.,

COMPOUND REFINED LARD.

185 WELLINGTON ST., MONTREAL.

CHICAGO. ST. LOUIS. NEW YORK.

Condensed Mince Meat.

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all seasons.

Will not ferment in warm weather.

DIRECTIONS
THE CONTENTS OF THIS PACKAGE WILL MAKE TWO LARGE PIES. ADD 1½ PINTS OF WATER, OR HALF THAT AMOUNT FOR EACH PIE. BOIL IS OR 20 MINUTES. IF TOO THICK, ADD A LITTLE WATER. IF TOO THIN, BOIL TO THE PROPER CONSISTENCY. IT IS THEN READY FOR THE CRUST. A LITTLE SUGAR, VINEGAR, WINE OR OTHER SPIRITS MAY BE ADDED IF DESIRED.
CONDENSED
MINCE MEAT
FOR
MINCE PIES
J. H. WETHEY
ST. CATHARINES, ONT.
SOLE MANUFACTURER FOR CANADA

Although fruits are scarce and high, price same as last season, $13.50 per gross net.

Packed in ¼ and ½ gross cases.

Ask your wholesale grocer for it.

Sole manufacturer for Canada.

J. H. WETHEY, St. Catharines, Ont.

GEO. MATTHEWS

-PACKER and CURER.-

HAMS | BACON | LARD | PORK

PURE LEAF LARD A SPECIALTY.

PACKING HOUSES, OTTAWA, PETERBORO' and LINSDAY, ONT.

TORONTO MARKETS.

TORONTO, July 30, 1891.

GROCERIES.

There is little versatility about trade these days. One week is the counterpart of another, the supreme demand for sugar causing a monotony of dulness in nearly all other lines and incessant activity in that one line. There is a general disposition to look ahead hopefully and anticipate a good fall trade, which reports of the crops just now warrant. The weather, too, is favorable to the taking off of the harvest, and a better spirit is prevailing in the country. At present money is not found to be over-plentiful, current expenses for help, etc., in the fields, taking up the ready money of the farmers. Engagements are met with reasonable promptness.

CANNED GOODS.

There is small danger of an eclipse in the canned goods market owing to any conjunction between old and new stocks. Goods of the '90 pack will leave the horizon pretty clear for the advent of the new pack. What few tomatoes are yet to be had are very firmly held at $1.60. That price was quoted to an outside jobber who made an inquiry that included nearly all the goods on this market. Corn and peas are unchanged. What interest there is in the market is bestowed almost entirely on future business, which elicits increasing enquiry every day. The basis for vegetables is pretty firm at $1.05. An offer of $1 by a local jobber for a 2,000-case lot of tomatoes was declined. Though there is more active enquiry now than there was a week ago there is not yet so brisk a movement of orders for future goods, probably the sugar business engrosses too much attention for the usual amount to be given to canned goods. A small lot of new peas to sell at $1.15 has been received by a few houses, but there is no eagerness to push business in them till the peas are matured goods. In future salmon the jobbers are moving upon the market very warily. Their past experience inclines them to put upon the canners the carrying of the stock to a greater extent than heretofore. The canners report a short run. There is an advance in the price of Clover Leaf Lobster to $2.95, the canners stating that storms and the attacks of warships along the Newfoundland coast have precluded the possibility of realizing half a pack. They are withholding fully one-half of the quantity contracted for by the local house which handles the brand.

Authentic private advices received on Monday morning from Victoria, B.C., say: "The reports from the north are that the run so far has been a failure. No fish on Nash or Albert bay, few on River's inlet and only fair on Skeena, while on the Fraser river they are away below the mark. Salmon dealers here seem anxious to buy now in anticipation of a rise."

Sloan & Crowther received their first car of Clover Leaf lobster on Monday,

COFFEE.

Dulness continues. The demand has no energy in it, but prices are firm, particularly in Javas, fine grades of which cannot be jobbed out under 30c. An outside advance is the cause.

The New York Commercial Bulletin of Monday, says: The market for Brazils has kept in very good shape all this week, developing a fair business, gaining a little in price, and strengthening the convictions of those who believe that the selling side must carry the advantage without difficulty well into the fall months. Buyers have not taken hold with quite the avidity that might be deemed thouroughly satisfactory by the more sanguine, but holders claim to feel greatly encouraged, especially upon the better qualities likely to become available for early delivery, and express the usual determination to carry. Exactly how the speculative element feels it is difficult to determine, in view of the flatly contradictory statements at times to be heard, and the variable policy pursued. In a general way, however, the bulls have carried most of the advantages, and forced a considerable covering, especially upon nearby months. To-day the turn was rather in an opposite direction, and buyers had the advantage throughout. The local bull element did not appear to be either aggressive or even very greatly on the defensive, and with Europe inclined to sell, rates settled and left final figures 5 to 15 points off. On the street there was light trading, and to some extent a nominal tone, though holders claiming to ask full former rates, with much firmness, and making only a moderate offering. Sales are reported of 250 bags well-dried No. 8 at 17 3-8c from near-by steamer, and 500 bags No. 7 at 17c. per Catainia. European advices were tame to-day, with Brazilian accounts somewhat ambiguous, though evidences pointed to continued weakness in sterling exchange, and some of the trade had an idea that some sort of financial trouble may be brewing.

DRIED FRUIT.

This week's trade adds no new features to those which have been made familiar by the past few weeks reports. Trade is moderately good, the harvest season awakening a considerable demand, which the easy prices of Valencia raisins have seconded. These are still plentiful and cheap at 4½ to 6c. Currants have not relapsed from the firmness which the last advance in New York imparted to their position. They quote at 6¼ to 6½c. for barrels and 6⅜ to 6¾c. in half barrels. Other grades are unchanged. Prunes are weak at 6½ and upwards for cases.

From Denia reports of the Valencia raisin crop by private communication are to the effect that favorable weather is being experienced, that the bunches of berries are thriving, and that the total yield will probably not reach 700,000 quintals, or about 200,000 quintals less than last year. Prices are expected to rule low. The opening price promises not to exceed, and perhaps not reach, that of a year ago. The gathering will begin on the 10th of August.

Cable advices from Patras quote prices on new currants on about a parity with those of last year's opening market.

NUTS.

The usual off and on trade in nuts goes on. Stocks are light and prices steady. A slightly better demand rules this week than was operative a week ago.

Ferd, Ballerd & Co., Messina, advise importers here that a very active United States demand for filberts has caused an advance in the price of about 10s. on last month's qnotations. They are reported to be fully one-third short of last year's supply.

RICE AND SPICES.

A good demand for rice subsists, and Aracan is firmer under its action a3⅞ to 4c., the contract price being $3.70 at the mills. Spices are featureless, the usual domestic consumption keeping the market going.

Perkins, Ince & Co. have received a direct shipment of Japan rice, ex s. s. Empress of India. It is imported ready milled.

SUGAR.

There have been no lulls in the demand for sugar. The demend, indeed, is not so much a matter of to-day as is the clamor from all parts about delay on the part of the supply. A very large part of the contracts for sugar now wanted was recorded a few days after the duty was taken off, that event having precipitated a demand made voracious by long previous fasting, as it were, and further sharpened by the promise of the fruit crops. There is a new demand springing up every day though trying to get orders in edgewise between some of those of long standing, but those fare poorly who had n t ordered early in the month at latest. Some jobbers in their eagerness to get granulated for their customers and in their despair of getting any for some time from the refiners have offered above the list price to get temporary supplies from their neighbors on the street. The situation was somewhat relieved on Monday, when supplies of Grocers' A, long off this market, were received to supplement the quantity of granulated here. It proved an acceptable substitute, being only a grade inferior to granulated and selling ⅛c. lower. It had pretty well gone out of trade during the past few years, the small difference between it and granulated determining the popular choice in favor of the latter. The pans being idle the refiners could keep them into use simultaneously with those for producing granulated. Raws have also come in to help out yellows but they were less needed for that purpose, as there is no appreciable deficit of yellow. There is a demand for raws, however, at 3⅞

CLEMES BROS. :-

We can sell you Lemons and Oranges right this week.

Write us.

51 Front St. East, Toronto.

Fine New Ceylon Teas

In 50 lb. Chests.

These Teas are from the Celebrated

Gartmore Estate,

a small parcel of whose teas brought recently on the London market over $100.00 per lb. See London Graphic, Midsummer Number.

P. C. LARKIN & Co.,

WHOLESALE GROCERS,

25 FRONT ST. E.

St. Leon at the top of the Tree at Last.

We have at last obtained for St. Leon the praiseworthy title of being the best Mineral Water known for Uric Acid, Diathesis, Gout, Rheumatism and diseases of the kidneys, including Diabetes, Melitus, and Bright's Disease of the kidneys, when freely used.

The Hotel in connection with the springs opened on Monday, June 15th, with a full and well-equipped staff of waiters, etc., managed by Mr. M. A. Thomas.

Take a trip down to the Springs this summer, and enjoy yourself for a month and return home recuperated and feeling like a new person.

St. Leon Mineral Water Co., Ltd.,
Head Office, 101½ King St. W., Toronto.
BRANCH—Tidy's Flour Depot, 164 Yonge St.

ALL GROCERS SHOULD SELL THE

BALTIMORE FRUIT PUDDINE.

Manufactured by

ELLIS & KEIGHLEY,
TORONTO.

TO GROCERS.

SIMCOE CANNING COY'S

Goods are warranted first-class.

PUSH THEM.

Order through your wholesale House.

A. HAAZ & CO.,

Bonded Manufacturers of

Honey Dew, White Wine, Malt and Cider VINEGARS.

74 Bagot Street, - Kingston, Ont.

PELEE ISLAND WINE & VINEYARDS Co. LIMITED

Brantford and Pelee Island } J. S. HAMILTON & CO'Y, BRANTFORD, ONT Sole Agents for Canada.

IS A BOOK

Which will secure to you a larger profit than you are at present making,

Which will secure an increasing trade,

ANY USE TO YOU?

THE 26 SPECIMEN BLENDS contained in "Tea and the Science of Blending" will show you how this may be done.

Criticised most favorably by THE CANADIAN GROCER and countenanced by the largest Manufacturers and leading Wholesale Houses in Canada.

R. S. McINDOE, 24 Front St. E., TORONTO.

PRICE 1.00.

REFERENCE : The Wholesale Grocery Trade of Toronto.

Seasonable Goods.

The Celebrated "Reindeer Brand" Preparations : "Condensed Milk" "Condensed Coffee" and "Condensed Cocoa" are admirably suited for Picnics, Holiday Excursions, &c., &c.

Sold by First-Class Grocers everywhere.

The Truro Condensed Milk and Canning Co., Ltd.,
Manufacturers,
Truro, Nova Scotia

James Lumbers

Wholesale Grocer,

67 FRONT STREET EAST,

TORONTO, ONT.

MARKETS—Continued.

to 4c., which takes them off the market rapidly. Granulated quotes at 5⅛c. for less than 15 barrels, and 5c. for not less than 15 barrels. Grocers' A quotes ⅛c. below these prices, that is at 5c. for less than 15 barrel lots, and 4⅞c. for not less than 15 barrel lots. Yellows are firm 4c. upwards. Raws are 3⅞ to 4c. The grades of raw in stock are very dark.

The Moncton refinery is quoting once more, it having withdrawn quotations some time ago on account of not being able to fill orders beyond those in hand. Its price at the refinery is 4½c net cash.

The Montreal refineries are evidently doing their best to satisfy the demand. One house here received an invoice from one of them dated on Sunday last. They are working all the time.

Willet & Gray in their weekly report from New York say: A mysterious quietness has brooded over the refined market this week which will require a little waiting to explain. Refiners were so confident that the demand of the season had set in that they felt their way towards a further advance of 1-16c, but, to their disappointment, they find they were over sanguine, and have been obliged to abandon the attempt to advance prices at this time. The country seems to be able to get along with the very full supplies which are now being turned out, which are evidently a little in excess of the obsorbing power, which is probably the real reason of the apparent present dulness of the refined sugar trade, which is evidently more apparent than real, judging by the figures of consumption now going on, and the demand only needs a little time to catch up to refiners' extreme expectations, as shown by their disposition to constant over-production.

SYRUPS AND MOLASSES.

Not much activity characterizes this department, the time of year not propitious. Low grade syrups would sell if they could be supplied. Molasses is in some request, fine table grade of New Orleans being somewhat active at about 55c. West Indies stock moves slowly.

Syrups from the new Vancouver refinery are offering freely on this market at 2¾ to 3½c.

TEAS.

The big sugar movement has been somewhat adverse to the tea market, which is usually more active at this time of year than it is at present. Interest in it has begun to open up, however, and drawing has begun to be a feature of the activity in sample rooms. Consignments of New Darjeelings will be here soon. Japans as low as 17 to 18c. are on hand and in very good request. Young Hysons are wanted, but of course cannot be supplied.

The latest private advices from Calcutta report a good demand for all grades of Indian except medium Pekoe Souchongs, which sold rather in buyers' favor. Even-leaf Pekoes, without much liquor, are wanted for Bombay at enhanced values. Fine parcels are very scarce. The few good liquoring invoices sell readily.

PETROLEUM.

Local prices quote on last week's basis. Business is considered good for the season, as it is expected to be its quietest in midsummer.

The Petrolia Advertiser reports: Petrolia crude $1.31 per bbl., Oil Springs crude $1.31 per bbl. There is nothing of importance to report this week. Business is quiet on 'Change. Above quotations were the closing prices yesterday. Refined is unchanged and may be quoted at 12½ to 13c. f.o.b. here.

DRUGS AND CHEMICALS.

The cool weather has flattened trade in seasonable goods. Flies are not plentiful, plant insects are not particularly numerous and the call for summer beverages is not up to the average in this rather dry, cool weather. Quinine runs from 25 to 38c. There is no other change in prices.

The United Alkali Company, which controls, with one exception, the whole of the British chemical trade, has withdrawn quotations for bleach. This will affect the paper-making industry somewhat, as withdrawal is generally equivalent to a warning that an advance will be made.

BUTTER AND CHEESE.

The butter market is dull. The best western dairy goes off readily but the highest price paid, and that rarely, is 15c. The ruling quotation for choice dairy is 14c. There is no excess of that class. What keeps prices heavy for it is the fact that other grades of butter only a few removes below the best abound, and as they make a fairly acceptable substitute for the best, consumption would betake itself to them and neglect the best were any movement made to advance prices on the latter. Medium grades range from 11½ to 13c. common from 9 to 11c. Creamery butter is not favored with demand it had last year. Houses that averaged 1000 lbs. of rolls for every day's sales last July find it up-hill work to get rid of 300 lbs. per day, and have had to have their supplies from the factories reduced. The prices is 21 to 23c. Creamery tubs are nearly lifeless. Prices are slow and supplies so liberal in dairy tub that this market offers a poor opening to creamery tub at 19c.

Cheese is firm at 9 to 9½c., with a quarter higher now and then quoted.

COUNTRY PRODUCE.

BEANS—A revived inquiry for beans fails to bring any additions of consequence to the small stock upon the market, which is firm at $1.70 to $1.80.

DRIED APPLES—Are lifeless at 8½ to 9c.

EVAPORATED APPLES—Are seldom called for, while a fair amount of stock offers at 13½ to 14c.

EGGS—The market has weakened to 13 and 13½c. Several houses were overstocked and came to the lower figure for relief, as they considered any excess undesirable in summer weather. Coolness has shortened receipts somewhat and favored the possibility of firmer prices.

HAY—All that comes baled is taken at $11.50 to $12, but there is only a limited quantity moving. On the part of both the supply and the demand there is a disposition to await advantageous developments.

ANSWERS!

SPRINGHILL, Nov. 13, 1887.

DEAR SIRS,—I have only been from England about six months. I like your Soap better than any I have used either in the old country or this. I am sure it is superior to any other.

I remain yours truly, S. MURRAY.

PICTOU, ONT.

ST. CROIX SOAP CO.—I can assure you I could not get along without your valuable Soap (Surprise) in my large family.

MRS. S. HOLLINGWORTH.

ST. MARYS, ONT.

ST. CROIX SOAP CO.,—We find Surprise Soap all you claim for it.

MIRA POTTERFIELD.

ST. JOHN, N.B.

DEAR SIRS,—I came from the Upper Provinces and have used several brands of Soap before I tried yours. Your Soap surprised me, indeed. Since using it I have discarded Pearline, washing soda and all other compounds. One seven cent cake cleanses a fortnight's wash, does the after cleaning and scrubbing up, with a piece to spare. Then the perfume makes it a nice toilet soap. MRS. B. MITCHELL.

The St. Croix Soap Mf'g Co.,

St. Stephen, N. B.

Branches:

MONTREAL: 17 St. Nicholas St.

TORONTO: Wright & Copp, 40 Wellington St. East.

WE ARE BUYING

Dried Apples.

SEND SAMPLES AND QUOTATIONS

ESTABLISHED 1869.

STANWAY & BAYLEY.

BROKERS

AND

GENERAL COMMISSION MERCHANTS.

44 FRONT ST. EAST. TORONTO.

WE ARE BUYING

Evaporated Apples

SEND SAMPLES AND QUOTATIONS.

ALL GROCERS SHOULD SELL THE

BALTIMORE FRUIT PUDDINE.

Manufactured by

ELLIS & KEIGHLEY,
TORONTO.

GEO. C. THOMPSON. CHAS R. KING.

THOMPSON & KING,

Consignees, Brokers, General Commission and Mercantile Agents,

51 Wharf Street, cor. Fort, Victoria, B.C.

Storage. Correspondence Solicited.

T. W. CLARK & CO.,

General Commission and Provision Merchants and Wholesale Dealers in Dairy Products.

Consignments solicited and business transacted for Eastern Canada Merchants.

Established 1886.

VANCOUVER, B.C.

References: Bank of British Columbia.

WILLIAM RYAN,

Produce and Commission Merchant,

72 FRONT ST. EAST, Toronto, Ont.

WANTED,

CHOICE DAIRY BUTTER

Correspondence Solicited.

All kinds of produce handled. Consignments solicited. Carriers supplied.

J. CLEGHORN & SON,

Wholesale Fruits, Fish and Oysters

94 YONGE ST., TORONTO.

ORANGES.

Last car of Florida oranges for the season just received. Fancy stock. Send for prices of oranges and lemons. Prices are advancing daily.

J. F. YOUNG & CO.,

PRODUCE AND COMMISSION MERCHANTS

74 Front St. E., Toronto.

Our business is Solely Commission. The only plan which does justice to the Consignor. We handle everything which the Country Storekeeper has to send from home to sell. None of our own goods to sell in preference to yours when the market is good. Nothing between you and best price obtainable except a small commission.

Prompt Sales and Quick Returns.
We Furnish Egg Cases. Try Us.

R. C. MURDOCH AND CO.,

Commission and Wholesale Fruits.

FANCY CALIFORNIA EVAPORATED AND GREEN FRUITS A SPECIALTY.

Correspondence solicited, and prices on Foreign Fruits, Figs, Dates, Nuts, etc., furnished on application.

29 Church St., Toronto

TELEPHONE 806.

ESTABLISHED 1841.

W. H. Schwartz and Sons,

Coffees,
Spices,
Mustard.

HALIFAX, N.S.

Hams, Breakfast and Roll Bacon,

New curing, now ready.

For Choice full flavor goods send us a Sample order.

Jas. Park & Son,
Toronto, Ontario.

GOLDEN BRAND

CANNED

FINNAN HADDIE

Are put up in flat and tall tins.
Quality guaranteed.

AGENTS,

H. W. NORTHRUP & CO.

South Wharf, Saint John, N. B.

KING, GRAINGER & CO.

81 Front St. E.

Produce and Commission Merchants.

BUTTER, EGGS,

and Country Produce.

Correspondence Solicited. Prompt Returns Mad

TELEPHONE 2237.

JNO. A. MOIR,

GENERAL AGENT.

Consignments Solicited.

SPECIALTIES: Canned Goods, Dried Apples, Evaporated Apples, Codfish.

Quotations and samples sent on application. A trial solicited.

41 St. Francois Xavier Sts., Montreal.

LAURENCE GIBB

Provision Merchant,

83 COLBORNE STREET, - TORONTO.

All kinds of Hog Products handled. Also Butter, Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.
Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.

26 WEST MARKET STREET,

Provision and Commission Merchants,

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

Reesor & Rogers,

Produce and Commission Merchants

Solicit consignments of Country Produce from Storekeepers.

71 Colborne St., Toronto.

Telephone 2291.

Established 1874.

W. H. SMITH,

Wholesale Produce

Commission Merchant

186 KING ST. EAST, TORONTO.

Wholesale Dealer in Butter, Eggs and General Produce Consignments solicited First-class reference

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McLAREN'S

Is Honest Goods and just the Thing on Which to make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock.

MARKETS—Continued.

HIDES—Are unchanged. Under 60 lbs. green are 5c., while over that weight bring 5½c. Cured are quiet at 6c.

HONEY—Sells very slowly, clear being 7 to 10c., and comb 14 to 16c.

HOPS—Stocks are getting light at 35 to 37c. New crop hops are quoted for future delivery from New York at low figures.

POTATOES—Canadian are all that are now on the market. They rule at $1.75 to $2.

SKINS—Pelts are 30c. and lambskins 40c. Calfskins are 5 to 7c. At about the beginning of next week the prices of sheep and lambskins are expected to go up.

STRAW—Is very quiet at $6 to $8.

WOOL—Continues to be exceedingly dull at 18 to 19c. for fleeces.

FISH.

The market is still lacking in activity. More is doing than was done a week ago, but there is not much at the best. Salmon trout and white fish are 6½c., lake herring $1.50 to $1.75 and British Columbia salmon 16 to 17c.

GREEN FRUIT.

Cool weather has been against activity in the green fruit market, particularly in the sale of lemons. These have gone down in consequence to $4.75 and $5. Oranges sell at $4.50 for Sarrentos and $7.50 for Rodis. Bananas are $1.75 to $2 for firsts and $1.25 for seconds. They are slow of sale and plentiful.

SMALL FRUITS, ETC.

Small fruits are plentiful in all lines but cherries, which are about done. Red raspberries are 8½c., black are 8 to 8½c., gooseberries $1 to $1.25, red currants $1 to $1.25, black currants $1.50 to $1.75. California fruit had a good week of it. Peaches went out at $2.50 to $2.75 for Crawfords, purple Duane and Washington plums at $2.50, German prunes at $3.25, Bartlett pears at $3.50 to $4, California grapes at $3 to $3.50. Tomatoes are plentiful at $1 to $1.15, a few Canadian being received. Watermelons are becoming a drug on the market at 15 to 20c. A great many have been shipped here. Cucumbers are 40 to 50c. per doz.

PROVISIONS.

Round lots are not the order of the week, but a very brisk jobbing trade is. In this way a considerable quantity of products has gone out within the week, and it makes a very perceptible diminution in local stocks, which are getting light in smoked meats, hams particularly, in long clear bacon, and almost depleted in heavy mess.

BACON—Long clear is firm at 8¼c., bellies at 10½ to 11c., an advance of ½c., backs at 11 to 11½c. or an advance of 1c., rolls at 8½ to 9c.

HAMS—Smoked are very scarce, and have gone up to 12c. firm. The season of most active demand is yet ahead, so that prices are immoveable. In sympathy with smoked, sweet pickled are firm and higher, quoting at 10 to 11c.

LARD—Canadian in tubs is 10c., in pails 10½c. Not more than two houses have stock which is firmly held. Compound is 8½ to 9c.

MESS PORK—is all but out of stock, at $15 for heavy and $16.50 for short cut.

SALT.

The demand for salt has fallen off somewhat. Haying caused quite a demand for coarse, and butter-making for the firm grades, as well as meats that could not be consumed while fresh. Two cars of barrel salt moved off at $1.20, 2 cars of sacks at 70c., and a car of dairy at $1.25.

British Markets.

Having closed out our local business, we are now prepared to give special attention to all lines of

Canadian Produce

in British Markets.

We have a large trade in

Cheese, Eggs, Butter,

and Apples, also

Canned and Evaporated Goods,

Honey, etc., etc.

Liberal advances made on suitable goods.

Correspondence Solicited.

IMPERIAL PRODUCE CO'Y.,

OF TORONTO, LTD.,

69 Front Street East, Toronto.

DRY GOODS.

One week resembles another very closely in the midsummer dry goods market. Trade shows no new aspect with this week. There is some sorting up going on, and encouragement from reports of the crops in the country.

MONTREAL MARKETS.

MONTREAL, July 28, 1891.

There has been another favorable week to report in the grocery trade, most lines showing a fair movement, while the activity in sugar has continued, and values have a firmer tendency. Further business, out of first hands, is also to be noted in dried fruits, coffees, etc., indicating pretty plainly that jobbers are having a good call from their customers or have good reason for expecting it. On the whole the situation continues quite as favorable.

SUGAR AND SYRUP.

The brisk movement in this article continues—the refiners doing the best they can for their customers. Granulated is quoted very firm, 4⅝ being the figure, but values have a firmer tendency while yellows are stiff at 4 to 4¼c. The raw sugar to which we referred in our last is very bright crystal stock and is held at 4½c. while there has been some business in dark Barbadoes at 3⅞c.

Syrups are firm with a better enquiry, bright stock selling freely at 3c.

MOLASSES.

No further business in a large way is reported in molasses, but there are several round lots on the market to be moved at 40c. We quote 42c. for jobbing business.

TEAS.

The market presents a fair share of activity, mainly on Western accounts, while advices from New York indicate a much stronger tendency. Offerings of low grade here are small. In consequence of the clearing up of the English market for new crop a considerable quantity of black's are coming this way, but the demand is satisfactory.

CANNED GOODS.

There is only a quiet trade in canned goods this week but stocks are well reduced and a good healthy business is expected in the fall. With the uncertainty of values on sugar, contracts for fruit are few until the basis is more firmly established. In fish, lobsters are firm under light offerings, and present stocks of tomatoes having run low jobbers are asking more, $1.60 to $1.65 being the range.

COFFEES AND SPICES.

The coffee market has continued fairly active since our last, with supplies kept in small proportions. A fair turn over of Rios is to be noted at 20 to 21c., with Jamaicas about the same. Spices continue quiet, but there has been some business in black pepper out of first hands at 10c. Other spices present no features.

DRIED FRUIT.

There has been an active movement from first hands in this branch of trade, both in currants and raisins. The latter are well reduced, some holders being entirely sold out, while round quantities of currants have been turned over during the week. Barrel stock moved freely at 5⅞c., and cases at 6 to 6⅛c., according to quality. Raisins are adopting a firmer tone, and as noted last week the stock of the principal holder has been further reduced, and now nothing really prime can be had under 4c., which is only for round lots, while we quote 4 to 4¼c. as a range. Advices from New York display the same firm tone, stock there being bought up on speculative account, and there is little to be had.

GREEN FRUIT.

There is the usual sort of trade doing in green fruit with nothing particular to say. Oranges are unchanged at $6 to $7 per case, while lemons are somewhat lower at $4 to $5 per box. Pineapples, bananas, etc., are unchanged.

FISH.

This market remains quiet and featureless, with only a jobbing business to note. The coming month will probably see some fair receipts of new stock and more will be doing.

HOPS.

There is no change locally in this article since our last, and the spot market is a purely nominal one. About 20c. is the idea for stock.

PROVISIONS.

There is a fair demand reported for provisions. Packers and holders of pork are very firm in their views, the price of short cut being advanced to $17 to $17.25 per bbl. Canadian short cut, per barrel, $17.00 to $17.25; mess pork, western, per barrel $15.00 to $15.50; short cut, western, per brl $17.00 to $17.25; hams, city cured, per pound 10 to 11c.; hams, canvassed, per lb 0 00 to 0 00c.; lard, Canadian, in pails, 8¾ to 9c.; bacon, per pound, 9 to 10c.; lard, com., refined, per lb, 7¾ to 8c.

EGGS.

There has been no change in this market since our last and prices have maintained a steady level throughout. The demand continues very satisfactory and prices are the same at 12½ to 13c.

MONTREAL MARKETS—Continued.

BUTTER.

Our remarks of a week ago may be repeated in connection with this market for there has been no alteration whatever. News from different parts of the country indicate that the stock is being held in first hands for extreme figures, consequently the movement aside from the jobbing demand on local account is restricted. Creamery 18 to 19c., townships dairy 16 to 18c., Morrisburg and Brockville 16 to 17c., western dairy 14 to 15c.

CHEESE.

After the activity of the previous week we have now a rather quiet market but prices are steady. There is a disposition for business at about present values but the danger is in the fact that the factorymen are disposed to wring entreme figures out of buyers. With the Britisher as he feels at present this is quite as likely to check the demand as not. We quote: Finest colored 8⅞ to 9c., finest white 8⅝ to 8¾c., fine 8⅜ to 8½c., medium 8¼ to 8⅜, cable 44s.

GRAIN.

The demand for grain continues small. Oats are easier in the West, being quoted at 53c, and sales have been made for spot account at some concession. The stocks in store show a decrease of 15,890 bushels of wheat, 2,704 bushels of corn, 11,863 bushels of peas, 2,417 bushels of oats, and an increase of 7,028 bushels of barley compared with a week ago. Compared with the same period last year there is an increase of 284-

CURD'S Ginger Ale is guaranteed Superior to all others. Orders promptly attended to.

Brantford New Mills.

DEAR SIR,—We can supply you with Flour, Meal and Feed in whole or mixed cars, at prices as low, if not lower, than any firm in Ontario, and should you favor us with a trial order, we feel confident of a continuance of your trade.
Orders filled promptly. Wire for prices.
Yours. etc.,
J. & R. ROBSON,
Brantford, Ont.

Dont' Fail to Get
—A BOX OF—
Adams' Monte Cristo
CHEWING GUM.
Each box contains a brilliant ring which is set in the latest Parisian style.
Be sure to ask your Jobber for it.
ADAMS & SONS' CO'Y
11 and 13 Jarvis St., Toronto.

TO THE TRADE
—IN—
Canned Goods.

We are making all arrangements for this season's pack—and enlarging our factory considerably—Thanks for last season's trade and soliciting this year's.

Faithfully yours,
D. W. DOUGLAS,
St. Johns, P.Q.

MELDRUM & DAVIDSON,
MERCHANT MILLERS,
PETERBORO',
MANUFACTURERS OF
Choice Winter Wheat and Manitoba
FLOURS
Mikado, White Lilly,
Delight, Manitoba.
Feed of all kinds and Mixed Cars a Specialty. It will pay you to give trial order.
HALIFAX AGENT. - J. P. Cox.

Dominion Mills,
LONDON, ONT.
HEADQUARTERS FOR
OATMEAL
CORNMEAL, POT BARLEY,
SPLIT PEAS, ROLLED WHEAT,
AND ALL BREAKFAST CEREALS.
Write for Samples and Prices.
CARTLEY & THOMSON,
303 to 311 Talbot St.

The Ontario Produce Co'y.
Produce Brokers and Commission Agents,
70 COLBORNE STREET, TORONTO.
BUTTER
—AND—
EGGS
In good demand and prices improving.
Also solicit consignments of Cheese, Fish, Fruit, Potatoes.

THE "MONSOON" BRAND
—OF—
PURE INDIAN TEA
Is the brand to handle if you want to satisfy your customers with a fragrant and delicious tea.
Grown on the gardens of
STEEL, HAYTER & CO.,
Calcutta, London, Eng., and Toronto.

Canadian White Enamel Sign Co.,
Sole Agents for Caesar Bros.
The Most Durable Sign Letter.
4 Adelaide St. W., Toronto.
☞A responsible agent wanted in every town and city.

N. WENGER & BROS.,
AYTON, ONT.
- - MILLERS - -
(Hungarian Process)
BRANDS:
KLEBER, MAY BLOSSOM.
AGENTS:
J. L. SMITH & SON, - Montreal.
EPHRAIM ERB, - Halifax.

HODD & CULLEN
Roller Millers.
FLOUR
Manufactured "Hulgarian" System.
Our brands are
Classic,
Anchor,
White Frost,
Challenge,
Diadem,
Strong Bakers.
Heavy dealers in
Oats, Oatmeal, Beans,
Peas. Middlings, Bran.
Quotations by wire.
Address, STRATFORD, ONT.

EMBRO OATMEAL MILLS.
D. R. ROSS, - - EMBRO, ONT.
A CHOICE QUALITY OF
Roller, Standard and Granulated
Oatmeal
IN BARRELS, HALF BARRELS OR BAGS.
Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways. Have new machinery for the manufacture of Rolled Wheat and Graham Flour and will be pleased to have orders.

MONTREAL Markets Continued.

963 bushels of wheat, 994 bushels of oats, 1,146 bushels of rye and a decrease of 58,079 bushels of corn, 119,702 bushels of peas and 6,990 bushels of barley. We quote:—No. 1 hard Manitoba, $0 ; No. 2 do., $1.10 ; to $1.12; No. 3 do., 99c ; No. 2 Northern, $1.01 to $1.03 ; feed do., 70c; peas 90c. per 66 pounds in store; 91c. afloat; Manitoba oats; 51c. to 52c.; Upper Canada do., do., 55c. per 34 pounds; corn, 72c.to 75c. duty paid; feed barley, 56c. to 58c; good malting do., 65c. to 67c.

FLOUR.

There is a fair local demand for flour, while some enquiry is noted on export account, although no sales have actually been made. The stock in store shows a further decrease of 4098 bbls. compared with a week ago, and 1310 bbls. compared with a year ago. Meal remains as before. Patent spring $5.50 to $0.00 patent winter $5.25 to $5.50; straight roller $4.90 to $5,00; extra $4.60 to $4.70; superfine $4.00 to $4.20; city strong bakers' $5.25 to $0.00; strong bakers' $5,00 to $5.20.

HALIFAX MARKET QUOTATIONS.

(Wholesale Selling Rates.)

HALIFAX, July 29, 1891.

BREADSTUFFS.—There is a better tone in the bread market. Wheat and corn have both advanced some 4 or 5c. per bushel. It looks like higher market. Stocks, we believe, are small for this season of the year.

Manitoba highest grade patents, $6.00 to 6.25 ; High grade patents, $5.60 to 5.75 ; Good 90 per cent Patents, $5.30 to 5.40 ; Straight grade, $5.10 to 5.20 ; Superior extras, $4.85 to 5.00 ; Good seconds, $4.55 to 4.65 ; Graham flour, $4.90 to 5.10 ; Oatmeal, $5.75; Oatmeal rolled,$6.15; Kiln dried cornmeal, $3 to 3.45 ; Rolled wheat, $5.50; Wheat bran per ton, $19 to 20 ; Shorts per ton $26 to 27 ; Middlings $27.50 to 28.50 ; Cracked corn, $35 ; Ground oil cake, $34 to $35 ; Moulee, $30 ; Split peas, $4.40 to $4.50 ; White beans per bushel, $1.80 to 2 ; Pot barley per barrel, $3.90 to 4.10 ; Canadian oats, choice quality, 60c. to 63c. ; Hay per ton, $11.75 to 13.

SUGAR.—The market for refined sugar is in exactly the position that it was last week. Refiners are using their best endeavors to distribute as impartially as possible the goods as they are manufactured in order to satisfy the urgency of the demand from all quarters.

Cut loaf, 5c. ; Granulated, 4½c. ; Circle A, 4¼c. ; White extra C, 4c. ; Standard, 3⅞c. to 4c.; Extra yellow C, 3¾c.; Yellow C, 3¾c.

MOLASSES.—The molasses market is very firm and the jobbing trade is fair. The receipts from the producing points are about all in now, and the trade can fix prices in proportion to the quantity "in sight."

Barbados, 40c. ; Demerara, 35 to 38c. ; Diamond N. 48c.; Porto Rico, 37 to 38c.; Trinidad, 34 to 35c. ; Antigua, 34 to 35.

FISH.—There has been nothing new locally in fish since our last report. Receipts continue to be meager and shipments small, and with the home consumptive demand very light the trade has a decidedly dull aspect. Quid have reported to have struck in Canso and the vicinity, and some vessels have baited, but the majority are obliged to still longer wait their chances.

Codfish, Hard C. B. $5 ; Western Shore, $4.50.

PROVISIONS.—Beef—Am. Ex. Mess, duty paid, $14.50 to 15. Am. Plate, $15 to 15.50. Am. Ex. Plate, $16 to 16.50.

Pork—Mess, American, $16.50 to $17 American clear, $18.50 to 19. P. E. I. Mess' $15 to 15.50. P. E. I. Thin Mess, $14 to 14.50. Prime Mess, $11.50 to 12.50. Lard, tubs and pails, P. E. Island, 12c. do American, 11c. to 12. Hams, P. E. I., Green, 10c. to 11.

ST. JOHN, N.B., MARKETS.

ST. JOHN, N.B., July 29, 1891.

The scarcity of money here this past week has caused a general shrinkage of trade with both wholesalers and retailers, though we do not notice any change in the prices of groceries.

FLOUR—There is very little flour moving and that only in a jobbing way, with a not very encouraging outlook for improvement in the near future. Prices are unchanged from last week.

MEAL—Oatmeal is a shade easier ; there has been several lots offered here at $5.75 ex car, and buyers do not seem anxious to take.

CORN MEAL—A steady demand the past week with prices the same as last quoted, $3.35 to $3.45, is all that can be said about the corn meal market.

SALT—A cargo of Liverpool salt is now discharging. The price ex ship is from 55 to 60c. and is selling readily, as the market has been quite bare lately, large white sacks selling at $1.25 to $1.30.

MOLASSES—The only kind obtainable has been Barbadoes (until last week), and is selling at 38 to 39c. Some Porto Rico has arrived and is selling readily at 35 to 36c.

SUGARS.—The demand for sugar still keeps up, and is likely to for a few weeks, or until the small fruit season is over. The prices are unchanged. Granulated is 4⅝ to 4⅞c. Yellows 4 to 4⅜c.

EGGS—Are coming in more freely, though prices have not changed much, 12 to 13c. are the only figures.

POTATOES.—New potatoes are arriving in large quantities, and as a consequence prices have dropped from $2.75 per bbl. to $1.50, at which figure they are holding steady.

FISH.—Large cod are scarce and sell readily. Mediums are coming in in large quantities, and keeps the market well supplied. The present prices $3.60 to $3.75 for medium, and $4.25 to $4.40 for large. Pollock sell readily at $1.60 to $1.75.

NOTE.

Manks & Co., hatters, have been compelled to assign for the benefit of their creditors. Their liabilities were not known at the time of writing this.

THE TRADE BUYER AND THE SELLER COMPARED.

Perhaps in no department of trade is there unity of opinion regarding the relative merits and worth of buyer and seller. It is probable that there will always be differences of opinion on that point and strong reasoning in behalf of each.

To A. T. Stewart, the merchant prince, is credited the statement that a salesman was not very hard to find, and if not readily found, one could easily be trained up, but a buyer is a product of nature, that is to say a good buyer. Yet even this experienced judgment can hardly be said to apply in all cases. It may be and probably is, that the buyer is of supreme importance in his own department, but his relations to the public, even to the trade, are limited. The buyer of raw material for the manufacturer is not generally known outside of a comparitively small circle handling raw products. Even the buyer for the jobber, or purchasing agent as he is more generally termed, operates within a comparatively small circle of manufacturers or importers, although his dealings are of immense magnitude, larger by far than those of any salesman of like experience and standing. He is a factor in the market, yet in a limited sense and not as the purchaser who is himself a seller that directs and deals directly with the consumer. Necessarily, buyers are not so numerous as salesmen and for that reason alone are not so well known through all the ramnifications of trade and commerce down to the consumer.

Yet no one would underrate the importance of the seller to the trade at large nor deny that the successful salesman has acquired an art as of great value to himself and his employer as the buyer could possibly attain. To the student of human nature the salesman is a greater and more interesting study than the buyer, and this is true whether the art of selling is represented by the man behind the counter in the store or by the commercial traveler whose life is spent on the road. The successful salesman must himself be a student of human nature and a close observer of persons especially, the better to enable him to deal with his customer. Patience, caution and determination are also elements in the make up of a good salesman. It is difficult to realize the tax to which these characteristics are often subjected, especially the trait of patience. Customers are naturally unsympathetic and sometimes imagine it a special privilege to exact for themselves more than ordinary deference. But the salesman must take no umbrage—nor could a buyer under like circumstances—that's what he is there for, to sell if he can, but at all events not to antagonize the customer. The latter is especially true in retailing, and the storekeeper who is largely his own salesman, assisted it may be by one or two others, finds it especially incumbent on him to restrain himself, as so many have learned by unpleasant experience. —Stove and Hardware Reporter.

Competition is keen and active, and the only way to meet it successfully is to buy from the best houses, and at lowest prices.

"There are geniuses in trade, as well as in war, or the state, or letters; and the reason why this or that man is fortunate is not to be told. It lies in the man."—EMERSON.

A. H. BADGEROW. ALEX. H. DIXON.

The Badgerow, Dixon Bonded Vinegar Manufacturing Co.,

79 and 81 Jarvis St., Toronto

Highest award, Toronto Exhibition.

DAVIDSON & HAY

Wholesale Grocers,

36 Yonge Street,

TORONTO, ONT.

CLOVER LEAF LOBSTERS.

Owing to storms on the Coast and attacks of the warships along the treaty shore we have only been able to secure half the quantity required of the above celebrated brand of canned lobsters. Prices are necessarily higher than last season but quality is unequalled. One car just arrived.

Sloan & Crowther

WHOLESALE GROCERS,
59, 61 and 63 Front St. E.,
TORONTO.

-RAW SUGARS-

Grainy and good color.

SAMPLES ON APPLICATION.

H. P. ECKARDT & CO

Wholesale Grocers,
3 FRONT ST. EAST, TORONTO.

Thos. KINNEAR & Co

Wholesale Grocers and Importers of
TEAS,
SUGARS,
COFFEES,

AGENTS FOR
Cherry's Irish Mustard, X.D.S.F.
This is superior to any other grade in the market. Try it.
47 Front St. E., - TORONTO.

WARREN BROS. & BOOMER,

IMPORTERS
AND
WHOLESALE GROCERS,
35 and 37 Front St. East,
TORONTO, ONT.

SUGARS, COFFEES AND TEAS, SPECIALTIES.

EDWARD ADAMS & CO.

ESTABLISHED 1846.
Wholesale Grocers and Importers of
TEAS,
SUGARS,
COFFEES,
TOBACCOS.
95 & 97 Dundas St., London, Ont.

BALFOUR & CO.,

IMPORTERS OF TEAS
—AND—
WHOLESALE GROCERS,
HAMILTON.

WESTERN ONTARIO AGENTS FOR
Cherry's Irish Mustard, X.D.S.F.
This is superior to any other grade in the market. Try it.

SMITH & KEIGHLEY

Wholesale Grocers and Importers of
TEAS,
COFFEES,
SUGARS,
and General Groceries.

Canned peas, 1891 pack now in stock, first of the season. Write for quotations. Letter orders promptly attended to.

9 Front St. E., Toronto

Rice and Valencia Raisins.

To the Trade.

We offer
1000 Boxes Valencia Raisins,
2300 Sacks of Rice.
Write for quotations.

N. QUINTAL & FILS,

WHOLESALE GROCERS,
274 St. Paul Street,
MONTREAL.

CORONET BRAND
B
CEYLON BLEND

This celebrated brand of
CEYLON TEA
Is packed expressly for
J. W. LANG & CO.,
Wholesale Grocers,
TORONTO.

PERKINS, INCE & Co.,

41 and 43 Front St., Toronto.
IMPORTERS.

Just to hand:
NEW JAPANS

Our first shipment of new season's garden picked Japan Teas arrived this week.

Send for samples and quotations.

J. F. EBY. HUGH BLAIN.

RAW SUGARS

TRINIDAD
IN BARRELS.

Arriving next week.

EBY, BLAIN & Co.,

Wholesale Grocers,
FRONT AND SCOTT STS. TORONTO.

SPECULATION CLOSES AN IDEAL ALL CASH STORE.

The widely prevalent theory or belief in storekeeping circles that selling for cash exclusively, must always result in success, says an exchange, received something of a knock out blow the other day in St. Louis, in the suspension of what may be called a fairly ideal cash establishment in the way of the retail grocery trade. It was conducted at least under an ideal system, with respect to selling exclusively for cash. No individual book accounts were kept, no charge of any sort made against the customer; the expense of booking and collecting current accounts was wholly done away with; and yet the system, perfect in theory, proved defective in practice The plan comprehended the retailing of wares at but a trifle above jobbers' prices, this policy, being possible, it was conducted through the C. O. D. system, for the cash was always collected on the delivery of the goods. Selling upon so close a margin the house soon secured and maintained for years a very large trade; one, of wholesale proportions, indeed. Ample capital was necessary and utilized, and was believed with large profit until a few days ago.

It is now shown that the system employed was as near perfection as was claimed for it, and had it been carried out in practice strictly on the theory upon which it was based, must have succeeded. But after all, business is comething of a humdium, the more so if a system is rigidly followed, and there is constant temptation, at least in the city trade, to travel outside of the lines of what sometimes becomes monotony.

In this instance, what the operators on 'Change would call "occasional flyers" were taken in the way of before-hand purchases of large lots of goods. So long as these deals were confined to staple wares in steady demand and within reasonable proportions, the effect was not especially detrimental to the current business of the house, although extensive speculating even in his own line of goods, can rarely be entered upon by the retailer, without injury to his current trade. The purchase of carload lots of goods at an opportune time may prove a profitable speculation, if confined to wares in regular and constant demand rather than fluctuating inquiry, but even then, there is danger of becoming habituated to speculation to the neglect of plain every day trade ; and the development of the speculative mania in the storekeeper is to be deplored.

So it proved in this instance. Speculation was itself made a specialty of and a single article having place in the general stock necessarily limited on account of its character, was pushed to the front, or "boomed" it might be said, at the expense of more staple goods. Now, while a specialty in any trade is often pushed with much advantage, it can be readily overdone, and this was the result here. The speculative transactions in this single article in demand as compared with the general stock in a proportion of less than one to fifteen, ultimately absorbed the profits of the more staple goods in stock and drained the large resources of the storekeeper to an extent compelling him to suspend operations. While not entirely going outside of the line of his regular business, he was forced to neglect the latter or to use it as a prop for the speculative article that was unable to stand alone. It was as if a hardward dealer, conceiving the idea of a possible extraordinary demand for monkey-wrenches had loaded himself up with a sufficient supply for three or four seasons at once, and to work off the excess was compelled to devote his sole attention to that effort to the exclusion of furthering the sale of other goods in current demand. In storekeeping the speculative and the strictly legitimate cannot go together long, one must ultimately fail. Such a result is inevitable, and therein lies the moral contained in the foregoing narration of the failure of a prosperous business. The country storekeeper is fortunate in being subject to less temptation than the city dealer to speculate, and hence is more likely to give exclusive attention to the current and legitimate demands of his trade.

BREADMAKER'S DRY HOP YEAST

Makes light white, wholesome, and delicious Bread.

For sale by all wholesale grocers, at $1 per box.

Manufactured by

THE BREADMAKER'S YEAST CO.,

TORONTO, ONT.

LEONARD BROS.,

Wholesale Fish Dealers,

Are now prepared to fill all orders for their

Celebrated Boneless Codfish

(from new fish)

packed in 5, 10, 25 and 40 lb. boxes, 2 lb. blocks wrapped in waxed paper.

SEND FOR QUOTATIONS.

ST.JOHN, N.B. MONTREAL, P.Q.

GOLD MEDAL AWARDED

DELHI CANNING CO.,

Jamaica Exhibition.

WE are still at the front and propose staying there, the high standard of excellence for which our goods are noted will be fully maintained this coming season. When purchasing Canned Goods keep in mind the Maple Leaf Brand prepared by the Delhi Canning Co. Every can is honestly filled and perfectly reliable. Our fruits are noted for their high syrups and natural flavors.

Delhi Fruit and Vegetable Co.,

FACTORIES : DELHI AND NIAGARA.

CLEVELAND'S BAKING POWDER yields best profit to the grocer, and of such a superior quality that a customer gained is always retained.

The quickest worker,
The longest keeper, and
The most reliable of any
Yeast known.

Get a box and be convinced.

THE BARM YEAST MFG. CO.,

TELEPHONE 1920. 35 Wellington St. E., Toronto.

SAPOLIO Is a solid handsome cake of SCOURING SOAP Which has no equal for all cleaning purposes except the laundry. It will clean paint, make oil cloths bright and give the floors, tables and shelves a new appearance. It will take the grease off the dishes, and off the pots and pans. It scours the knives, the wash basin, bath tub, even the greasy kitchen sink. It brightens all metals except silver or gold. If you have not sold it yet, send your order at once to

EMIL POLIWKA & Co.
36 Front st., East, Toronto, Ont.
Dominion Agents.

J. A. Mathewson. S. J. Mathewson.
W. B. Mathewson. J. A. Mathewson, Jr.
Established 1834.

J. A. MATHEWSON & CO'Y,
IMPORTERS and WHOLESALE GROCERS.

Goods from First and Best Markets. Quality warranted. Full assortment. New Crop Japan Teas have arrived in quantity. Fine assortment and quality desirable. Orders carefully and promptly attended to.

Have claimed, and do claim, freedom to buy and sell anywhere without interference or hindrance from any quarter. No commercial or personal slavery.

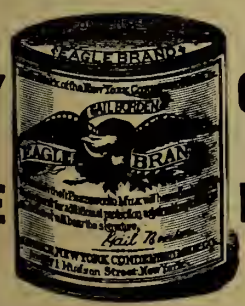
202 McGill St., MONTREAL.

WRIGHT & COPP,
40 Wellington St. East, Toronto.

REPRESENTING

St. Croix Soap Mf'g Co., "Surprise" Soap.
Van DerVeer & Holmes' Æ Biscuits, New York.
E. C. Hazard & Co., Shrewsbury Tomato Ketchup, etc.
Day & Martin's Blacking, Russet, Cream, etc.
Bryant & May's Safety, Wax and Parlor Matches
T. D. Millar's Royal Paragon Cheese.

Correspondence Solicited.
TELEPHONE 2662.

BUY  ONLY THE BEST

THE GAIL BORDEN
Eagle Brand Condensed Milk

Has maintained its high reputation for ABSOLUTE PURITY for over a QUARTER OF A CENTURY.

AS A FOOD FOR INFANTS IT HAS NO EQUAL.
FOR SALE BY
Grocers and Druggists Everywhere.

M. J. Woodward & Co.,
PRODUCERS OF CRUDE,
Manufacturers of
Illuminating Oils,
Lubricating Oils,
Paraffine Oils
and Wax, &c.

PETROLIA, - ONTARIO.

JACQUAND FRENCH BLACKING

PRICES

In cases of 6 gross each, assorted if necessary.

No.
2—$2 00 per gross.
3— 3 00 "
4— 4 00 "
5— 6 00 "

5 per cent. discount cash.

DAVID REA & CO., - 30 Hospital St.
MONTREAL.

The Norton Manufacturing Co.,

E. P. Breckenridge, Toledo, Pres. C. C. Warren, New York, Sec.-Treas.
Edwin Norton, Chicago, Vice-Pres. W. C. Breckenridge, Resident-Manager.

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

FRUIT, PAINT, LARD, BAKING POWDER, FISH AND LOBSTER CANS.

Capacity, fifty thousand cans per day.

Sole Agents in Canada for Norton Brothers "Solder Hemmed" Caps.

Inquiries and Correspondence Solicited.
HAMILTON, - ONT.

DO YOU SELL

"Peerless" Washing Compound. There is nothing equal to it. It will pay you a handsome profit. Your customers will like it. Address

Pure Gold Manufacturing Co.,
31 Front Street East, Toronto.

Todhunter, Mitchell & Co.

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS. :: TORONTO.

ELLIOTT, MARR & CO., IMPORTERS OF TEAS,
—AND—
Wholesale Grocers, LONDON, ONT.

WE are in receipt of a large and varied assortment of Library, Hall and Piano Lamps.

Values are far ahead of previous years

Inspect before placing orders and save money.

R. TEW & CO.,

Importers of

CROCKERY, GLASSWARE, CHINA, LAMP GOODS, ETC,

10 FRONT ST. East,

(Adjoining Board of Trade Building.)

Business Changes

SALES MADE OR PENDING.

M. Robertson's fruit stock, St. Thomas, Ont., has been sold.

The stock in the estate of Wm. Ormsby & Co., grocers, Toronto, has been sold.

I. Lawlor & Son, Dartmouth, N.S., advertise their general grocery business for sale.

The stock in the estate of Godfrey Bros., grocers, Yarmouth, N. S., is advertised for sale.

Isabella Lawlor & Son's, hardware and grocery stock, Dartmouth, N. S., is advertised for sale.

PARTNERSHIPS FORMED AND DISSOLVED.

Jarry & Tremblay, grocers, etc., Montreal, have dissolved.

Bourgeau & Herron, spice manufacturers, etc., Montreal, have dissolved. A Bourgeau retires, S. W. Ewing is admitted, and the style becomes Ewing, Herron & Co.

REMOVALS AND DEATHS.

J. H. Treleavan, general merchant, Tara, Ont., is dead.

T. A. Jeffrey of Jeffrey, Montreuil & Co., fish dealers, Quebec, is dead.

Neil Campbell, of the firm of Kennedy & Co., grocers, St. Johns, Newfoundland, is dead.

FIRES.

S. C. Pennock, grocer, Castleton, Ont., is burnt out.

H. P. Gould, general merchant, Castleton, Ont., is burnt out.

Morley Bonter, grocer and baker, Castleton, Ont., is burnt out.

James MaCarthy, grocer, Montreal, is partially burned out. Insured.

E. Morgan, hardware, produce and egg dealer, Delhi, Ont., is burnt out.

J. B. Boudreau, & Co., grocers, Montreal, are partially burnt out. Insured.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

J. A. Cunningham, grocer, St. John, N. B. has assigned.

Matthias St. Pierre, general merchant, Sursfield, Ont., has assigned.

E. Jonathan, grocer, Brantford, has assigned to W. Muir, Brantford.

L. Lanoix & Co., general merchants, St. Guillaume d' Upton, Que., have assigned.

Dougherty Bros., general merchants, Warsaw, Ont., have assigned to Robert Fair, Peterboro', Ont.

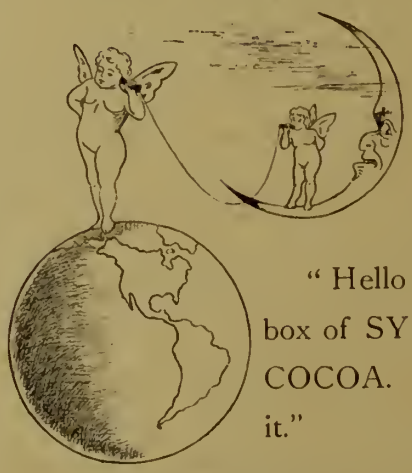
THE CLOVE CROP.

News has reached London from Zanzibar purporting a heavy fall of rain in the clove districts, and speculation now is rife as to the effect the same will have on the growing crop. Some people seem to be of opinion that a heavy downpour could but prove most detrimental to the young struggling plants, and they therefore are inclined to believe in a short crop this season. Others, on the other hand, strongly pronounce in favor of the rain, considering it most beneficial to the growing crops, and they therefore anticipate another of those big yields as we have seen during the last five or six years. Judging, however, from the decline in value, both of spot and delivery cloves, we reluctantly come to the conclusion that the majority of people in the trade favor the latter opinion—another big picking. What a boon it would be to all interested in cloves if the majority were wrong, and if for once the long unbroken line of bumper crops would be broken, leaving us to face a short crop or even a downright failure. There would be no other country to take Zanzibar's place, for Penang and Amboyna, although producing better quality, have but comparatively small crops. Zanzibar is the only place where quantities are grown. Then there might be a chance for cloves to recover their enormous depreciation in value, caused alone by excessive shipments and wild speculation consequent upon heavy crops. Only five years ago our stocks were still small and fair Zanzibar readily fetched 11d. to 12d. per pound delivered, whereas to-day 3⅜d. per pound is about the value. Who can tell where prices will go to if, as the majority seem to believe, the fallen rain has improved the growing of young plants? Not only an unimportant little fluctuating market, but a steady decline, may with a certainty be forecast. The increase of shipments naturally commanded a greater amount of speculation, and every year business gained in dimensions. The old contract form for delivery was no longer deemed suitable, a modification appeared most desirable, and a meeting of the trade was arranged to declare the intended new contract as in force. However, although excellent in many points, and quite in accordance with the moving of the times, the proposal fell through owing to want of proper support. The promoters of the new contract, we feel sure, are by no means discouraged by their defeat; they will sooner or later renew their proposal, and being then properly supported, will carry the day.—London Com. Record.

BUSINESS CHANCES.

GENERAL STORE TO LET. IMMEDIATE possession. Good front. Best stand in the village. Low rent. Apply J. K. Falconbridge, Richmond Hill. 30

FOR SALE—One of the finest premises in London for groceries, flour and feed business. Prominent corner, building 26x90, 3 stores with 80 feet cellar. For particulars address F. Barnard, owner, 609 Dundas St., corner Adelaide St., London, Ontario.



"Hello! hello! Send me a box of SYDNEY GIBSON'S COCOA. Can't do without it."

Sold in 10c. packets only.

Order a 6 lb. box from your wholesale grocer or direct from

GIBSON & GIBSON, Toronto

Bond or Free

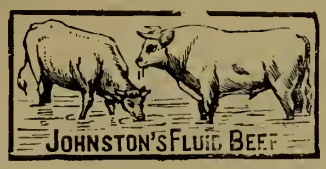
Warehouse Receipts Issued, Negotiable anywhere

R. CARRIE,

Front St. E. Toronto.

eow

STORAGE

All seeking recreation by Lake, River or Mountain
SHOULD SUPPLY THEMSELVES WITH
Johnston's 

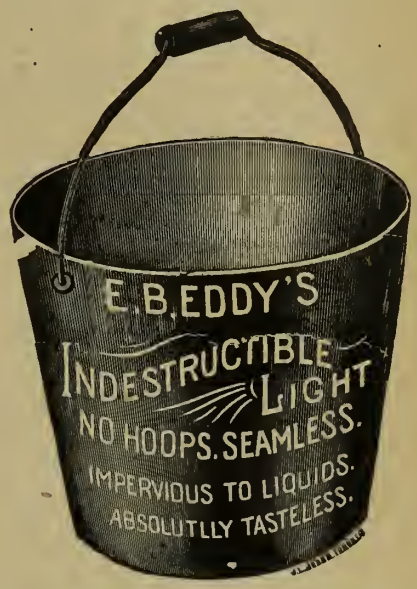
Fluid Beef
Which will materially assist in restoring exhausted vitality.
Convenient for Camping-out parties:
In small compass supplying good Meat diet.

W. G. A. LAMBE & CO.,
Commission Merchants,
TORONTO.
AGENTS FOR
The St. Lawrence Sugar Ref'g Co., Montreal.
The British America Starch Co., Brantford.

Robertson, Thompson & Co.,
GRAIN, FLOUR,
Produce and General Commission,
185 NOTRE DAME ST., EAST,
P.O. Box 615. WINNIPEG.
Correspondence solicited from Merchants and Manufacturers desirous of introducing their goods in Manitoba and the Northwest Territories.

-STORAGE-
(BOND AND FREE)
Warehouse Receipts Issued.
THE SHEDDEN CO., Ltd.,
184 Front St. East,
TORONTO

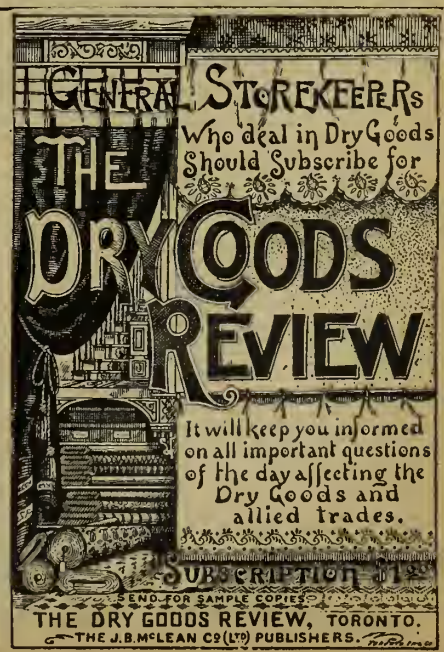
CATCH ON!



The Old Wooden Bucket. E. B. Eddy's Indurated Fibre Pail.
The Neatest, most Durable, most Attractive and very Best Ware in the Market! The Cheapest because the most Durable!
These Superior Wares are moulded in one piece from wood fibre. No hoops. No joints. Cannot leak, shrink, swell or water soak. Will not taint milk or other liquids. Proof against hot and cold water, kerosene oil, benzine or naptha
If your Wholesale Grocer does not keep these wares in stock, apply direct to the sole owners of the Patents and sole Manufacturers in Canada.
THE E. B. EDDY MFG. CO.,
HULL CANADA

Cowan's
Soluble Cocoa
made from carefully selected Beans, produces a Cocoa of the best quality and finest flavor.
The Cowan Cocoa and Chocolate Co. L'd, Toronto.
14 and 16 Mincing Lane, Wellington St. W.
Samples free. Correspondence Solicited.

ALL GROCERS SHOULD SELL
THE
BALTIMORE
FRUIT
PUDDINE.
Manufactured by
ELLIS & KEIGHLEY,
TORONTO.


GENERAL STOREKEEPERS
Who deal in Dry Goods
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THE DRY GOODS REVIEW
It will keep you informed on all important questions of the day affecting the Dry Goods and allied trades.
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SEND FOR SAMPLE COPIES
THE DRY GOODS REVIEW, TORONTO.
THE J.B. McLEAN Co (Ltd) PUBLISHERS.

For reliable brands of cut smoking and chewing Tobaccos use the following:

CUT SMOKING:
OLD FLAG.
GOLD FLAKE.
HAND MADE.

FINE CUT CHEWING:
GOLDEN THREAD. GLOBE.
VICTORIA. HIGH COURT.
JERSEY LILY.

MANUFACTURED BY

THE GLOBE TOBACCO WORKS CO., OF LONDON, Ltd.

THE CANADIAN GROCER PRICES CURRENT.

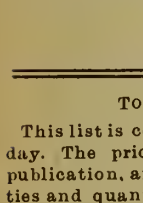
TORONTO, July 30, 1890.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.



Cleveland's Superior Baking Powder in tin cans, per dozen net.

10 cent tins	1 00
¼ lb. "	1 50
6 oz. "	2 20
½ lb. "	2 80
12 oz. "	4 25
1 lb.	5 50
5 lbs.	25 50

	Per doz
Dunn's No. 1, in tins	2 00
" " 2, in tins	75
Cook's Gem, in 1 lb pkgs	$1 75
" " 7 oz "	85
" " 2 oz "	40
" " 5 lb. tins	65
" " bulk, per lb	12

	Per doz.
Empire, 5 dozen 4 oz oa s	$0 75
" 4 " 8 "	1 15
" 2 " 16 "	2 00
" ½ " 5 lb cans	9 00
" bulk, per lb	15

COOK'S FRIEND.

(In Paper Packages.)	Per doz
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, ½ "	14 00
Ocean Wave, ¼ lb, 4 doz cases.	75
" ½ lb, 4 "	1 30
" No. 1, 2 "	1 90
" 1 lb, 2 "	2 20
" 5 lb, ½ "	9 60

BISCUITS.

	Per lb
Arrowroot	$0 11½
Abernethy	9
Ginger Nuts	11½
New York Fruit	15
People's Mixed	11
Pilot Family	6
Snowflake	11½
Niagara	15
Soda	6½
" 3 lb "	21
Sultana	11½
Oyster crackers	7
Milk biscuit	9½
Butter crackers	6½
Tea	11½
Wine	9
Wine, sweet	9

BLACKING.

Day & Martin's, pints, per doz	$3 20
" ½ "	2 10
" ¼ "	1 10
Spanish, No. 3	4 50
" " 10	9 00

EDWARDS, CATCHPOLE & CO'S

No. 1 per gross	9 00
No. 2 do	4 50
No. 3 do	3 60

JACQUAND FRENCH BLACKING.

No 2 per gross	2 00
No 3 "	3 00
No 4 "	4 00
No 5 "	6 00

BLACK LEAD.

Reckitt's Black Lead, per box... 1 15
Each box contains either 1 gro., 1 oz.; ½ gro., 2 oz., or ¼ gro., 4 oz.

TELLIER, ROTHWELL & CO'S.

Royal Black Lead, per gross..... $1 80

F. F. DALLEY & CO.

Per gross.

Silver Star Stove Paste 9 00
Packed in fancy wood boxes, each box contains 3 doz.

EDWARDS, CATCHPOLE & CO'S

Crown Polish, No. 1, per gross... 9 00
" " No. 2, " ... 4 80

BLUE.

Reckitt's Pure Blue, per gross.. 2 10

TELLIER, ROTHWELL & CO'S.

Parisian Square Blue, per lb..13 to 14c

BROOMS.

	Per doz.
Carpet....4 strings	2 90
X Parlor, 2 "	2 65
Louise 3 "	2 65
1 Gem 4 "	3 25
2 " 3 "	2 65
3 " 2 "	2 20
4 " 2 "	1 95
O Hurl... 4 "	2 65
" 3 "	2 35
2 " 3 "	2 05
3 " 3 "	1 70
OK " 2 "	1 35
Hvy Mill 4 "	3 70

CORN BROOMS.

CHAS. BOECKH & SONS. per doz

X Carpet, 4 strings, net	$3 20
2 " 4 " "	2 90
3 " 3 " "	2 65
XXX Hurl 4 " "	2 60
1X " 4 " "	2 40
2X Parlor 4 " "	2 25
3 " 3 " "	1 95
4 " 3 " "	1 70
5 " 2 " "	1 30
Girls " 2 " "	1 50
Railway 4 " "	3 00
Ship 4 " "	4 00
2 Cable 2 wire bands, net	3 00
3 " 3 " "	4 00
1 Hearth 2 strings, net	1 75
2 " 2 " "	1 50
3 " 1 " "	1 20
4 " 1 " "	1 00

CANNED GOODS.

	Per doz	
Apples, 3's	$....	$1 15
" gallons	....	3 25
Blackberries, 2	2 00	2 10
Blueberries, 2	1 25	1 40
Beans, 2	0 95	1 10
Corn, 2's	1 10	1 25
" Special Brands	1 30	2 10
Cherries, red pitted, 2's	2 25	2 40
Peas, 2's	1 40	1 50
Pears, Bartlett, 2's	2 00	2 25
" Sugar, 2's	....	1 70
Pineapple, Baltimore	2 40	2 50
" Bahama	2 90	3 00
Peaches, 2's	2 40	2 50
" 3's	3 50	3 60
" Pie, 3's	1 60	1 65
Plums, Gr Gages, 2's	2 00	2 10
" Lombard	2 00	2 10
" Damson Blue	1 90	2 00
Pumpkins, 3's	0 90	1 00
" gallons	3 00	3 25
Raspberries, 2's	2 45	2 50
Strawberries, choice 2's	2 25	2 40
Succotash, 2's	1 50	1 65
Tomatoes, 3's	1 55	1 60
Finnan haddies	.....	1 50
Lobster, Clover Leaf	.....	2 95
" Other brands	2 10	2 25
Mackerel	1 15	1 25
Salmon, 1's	1 40	1 55
" white	1 10	1 25
Sardines Albert, ¼'s tins	10½,	11½
" " ½'s "	15,	18
" Martiny, ¼'s "	10	10½
" " ½'s "	18,	19
" Other brands, 9¾,	11, 16,	19
" P & C, ¼'s tins	23,	25
" " ½'s "	33,	36
" Amer, ¼'s "	6½,	8
" " ½'s "	9,	11

JAMS AND JELLIES.

Red Currant and Raspberry ....

1 lb. white pots, 4 doz. assorted, per doz. $2.35.

Jams.
Gooseberry .....
Strawberry ....
Black Currant.
Red Currant....
Green Gage ...
Apricot .....
Raspberry .....
Damson.....
Plum .....

Jellies. Red Currant, 1 lb. white. $2.75
Black Currant, 1 lb. white 2.75

DELHI CANNING CO.

Jams assorted, 1's	2 35
Jellies, 1's	2 25

CANNED MEATS.

Comp. Corn Beef	1 lb cans	$1 70	$1 75
" "	2 "	2 75	2 80
" "	4 "	5 00	5 15
" "	6 "	8 75	9 25
" "	14 "	20 00	21 00
Minced Collops,	2 lb cans		2 80
Roast Beef	1 "		1 60
"	2 "	2 75	2 80
"	4 "		5 85
Par Ox Tongue,	2½ "	$8 50	8 75
Ox Tongue	2 "	8 25	8 50
Lunch Tongue	1 "		3 25
"	2 "	5 75	6 25
English Brawn,	2 "	2 75	2 80
Camb. Sausage	1 "		2 50
" "	2 "		4 00
Soups, assorted,	1 "		1 35
" "	2 "		2 25
Soups & Boulli	2 "		1 80
" "	6 "		4 50

Potted Chicken, Turkey, or Game, 6 oz cans	1 50
Potted Ham, Tongue or Beef, 6 oz cans	1 35
Devilled Tongue or Ham, ½ lb cans	1 35
Devilled Chicken or Turkey, ½ lb cans	2 25
Sandwich Ham or Tongue, ½ lb cans	1 50
Ham, Chicken and Tongue, ½ lb cans	1 50

MINCE MEAT.

BRYANT, GIBSON & CO.'S—TORONTO.

Mince Meat, ½ gal glass jars,	$9 50
Ditto, 25 and 40 lb pails, per lb.	12½c

J. H. WETHEY'S—ST. CATHARINES.

Condensed, per gross, net	$13

CHEWING GUM.

ADAMS & SONS.

		To Retailers.
Tutti Frutti,	36 5o bars	$1 30
Bo-Kay (new)	150 pieces	1 00
Sappota,	150 "	1 00
Magic Trick,	115 "	0 85

ALWAYS ORDER RECKITT'S BLUE.

Prices Current, Continued—

Black Jack,	115 pieces	...	0 85
Red Rose,	115 "	...	0 85
Sweet Fern,	230 "	...	0 85
Adams' N.Y. Gum,	200 "	...	0 50
Caramel Tolu,	72 "	...	0 40
New Fruit Asst.,	115 " new		0 75
Puzzle Gum	115 "	....	0 75
Oolah " "	115 "	...	0 75

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO.S.

Chocolate—	Per lb.
French, ¼'s....6 and 12 lbs.	0 30
Caraccas, ¼'s..6 and 12 lbs..	0 35
Premium, ½'s..6 and 12 lbs...	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs .	0 24
Sticks, gross boxes, each...	1 00
Cocoa, Homœopat'c, ¼'s, 8 & 14 lbs	30
" Pearl " " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs	18

JOHN P. MOTT & CO.'s

R. S. McIndoe, Agent, Toronto.)

Mott's Broma.....per lb	$0 30
Mott's Prepaired Cocoa.....	28
Mott's Homœopat'c Cocoa(¼s)	32
Mott's Breakfast Cocoa.....	40
Mott's Breakf. Cocoa(in tins)	40
Mott's No. 1 Chocolate.....	35
Mott's Breakfast Chocolate...	28
Mott's Caracas Chocolate.....	40
Mott's Diamond Chocolate....	22
Mott's French-Can. Chocolate	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibbs.....	30
Mott's Cocoa Shells.....	5
Mott's Vanilla Chocolate stick	22&24
Mott's Pure Confec Chocolate	22c–38
Mott's Sweet Confec. Choc.	21c—30

COWAN COCOA AND CHOCOLATE CO.

Cocoas—	
Hygienic, 1, ½, ¼ lb. boxes	70, 75
Iceland Moss ¼lb in 12lb boxes	35
Soluble (bulk) 15 & 30 lb bxs...	18, 20
Soluble (tins) 6 lb and 12 lb....	20
Cocoa Nibs, any quantity ...	30, 35
Cocoa Shells, any quantity...	05
Cocoa Essence.....per doz	1 40
Chocolates—	
Mexican, ¼, ½ in 10 lb bxs	30
Queen's Dessert, "	40
Vanilla "	35
Sweet Caracas "	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross...	00
Pure Caracas (plain) ¼, ½ lbs	40
Royal Navy (sweet) "	30
Confectioners', in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

WALTER, BAKER & CO'S

Chocolate—	
Pre'um No. 1, bxs. 12 & 25 lbs each	40
Baker's Vanilla in bxs 12 lbs each	42
Caraccas Sweet bxs 6 lbs each, 12 bxs in case	35
Eagle, sweet & spiced, bxs 12 lbs each	33
Vanilla Tablets, 416 in box, 24 bxs in case, per box.....3	65
Spanish Tablets, 100 in box, 12 bxs in case.....3	00
German Sweet Chocolate—	
Grocers' Style, in cases 12 boxes, 12 lbs each	25
Grocers' Style, in cases 24 boxes, 6 lbs each	25
48 Fingers to the lb., in cases 12 bxs 12 lbs each	25
48 Fingers to the lb., in cases 24 bxs 6 lbs each	25
Cocoa—	
Pure Prepared boxes, 12 lbs each	40
Cracked, boxes, 20 lbs each, 1 lb and assorted papers	32
Cracked, in bxs, 12 lbs., each, ½ lb. papers	32
Cracked, in bags, 6, 10 & 25 lbs each	32
Cocoa and shells, 12s and 25s...	30
Breakfast Cocoa—	
In bxs, 6 & 12 lbs., each, ½ lb. tins	45
In boxes, 12 lbs., each, 1 lb. tins, decorated canisters	45
Broma—	
In boxes, 12 lbs., each, ½ lb. tins	40

GIBSON & GIBSON'S

	per lb
Sydney Gibson's Cocoa, ¼s	0 30
Dr. Clarke's Cocoa, ½'s and ¼s, tins	0 45
Soluble Cocoa bulk in boxes	0 18
Prepared do " " ...	0 22
Sydney Gibson's Chocolate, ¼s. and ⅛s	0 28
Gibson's Rock do ½s.	0 28
Dr. Clarke's do ¼s.	0 30
Confectioners' Pure Chocolate 10 lb. blocks	0 30
Vanilla choc. sticks, per gross ...	1 00
	per doz
Gibson's Icina, ½s. 2 doz. in case.	1 25
Gibson's Icina, 1 lb 2 " "	2 25

COFFEE.

GREEN

	c. per lb.
Mocha.....	32, 35
Old Government Java.....	30, 33
Rio.....	21, 22½
Plantation Ceylon.....	29, 31
Porto Rico.....	24, 28
Guatamala..	24, 26
Jamaica.....	22, 23
Maracaibo	24, 26

WHOLE ROASTED OR PURE GROUND.

ELLIS & KEIGHLEY'S.

	c. per lb
Java.....	33, 34
Java and Mocha.....	34, 36
Plantation Ceylon.....	...35
Arabian Mocha	...37
Santos.....	28, 28
English Breakfast.....	16, 24
Royal Dandelion in 1 lb tins..	... 26

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend.....	... 33
Our Own "	... 31
Laguayra "	... 29
Mocha and Java.....	32, 33
Java, Standard.....	... 33
" Old Government	30, 32
Arabian Mocha.....	 36
Santos	... 28

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs.....	30
Standard Imperial in sealed tins, 25 and 50 lbs.....	32
Standard Blend in sealed tins, 25 and 50 lbs.....	33
Ground, in tins, 5, 10, 15 and 25 lbs.....	20, 30
Say's Parisien, in ½ and 1 lb tins	30

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	$0 75
" " " " 1, 1½ oz....	1 25
" " " 2, 2 oz.....	1 75
" " " " 3, 3 oz.....	2 00

FLOUR AND MEAL.

	per bbl.	
Flour, Manitoba Patent..	5 80	5 90
" Ontario patents....	4 75	5 25
" Straight Roller	4 40	4 50
" Extra.....	4 20	4 25
" Low grades	2 00	3 75
" Strong bakers'....	5 50	5 60
Oatmeal, standard, bbls	....	5 75
" granulated, "	....	5 90
" rolled "	.....	5 90
Rolled Oats	....	5 90
Bran, per ton.....	....	15 50
Shorts	19 00	20 00
Cornmeal	4 00	4 40

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz.	
Cases, No. 1, 2 oz tins.....	$2 75	$3 00
" No. 2, 4 oz tins.....	4 50	5 00
" No. 3, 8 oz tins.....	8 00	8 75
" No. 4, 1 lb tins.....	12 60	14 25
" No. 5, 2 lb tins.....	25 00	27 00

FRUITS.

FOREIGN.	c. per lb.	
Currants, Provincial, bbls...	6¼,	6½
" " ½ bbls	6⅝,	6⅞
" " cases	...	6¾
" Filiatras, bbls....	6½,	6⅝
" " ½ bbls...	6⅜,	6½
" " cases ..	6½,	6⅝
Patras, bbls.....	6⅞,	7
" " ½ bbls.....	7,	7⅛
" " cases.....	7⅛,	7⅜
" Vostizzas, cases.	8,	9½
" " ½ cases	8½,	9¾
" 5-crown Excelsior (cases).....	9½,	10
" ½ case....	9⅝,	9⅝
Dates, Persian, boxes, ...	5¾	6
Figs, Elemes, 14 oz., per box	...	10
" 10 lb boxes	12½	13
" 20-lb "	15	16
" Seven-Crown	...	18
Prunes, Bosnia, bags	6¼	7½
" " cases, ...	7	8
Raisins, Valencia, off stalk,	4½	6
Selected	7¾	8
Layers	8½	9
Raisins, Sultanas.....	16,	18
" Eleme	7½	8
" Malaga:		
London layers	2 70	3 00
Loose muscatels	2 35	2 75
Imperial cabinets	3 25	3 50
" " qrs., flat.	...	1 00
Connoisseur clusters	4 00	4 25
Extra dessert "	4 75	5 00
" " " qrs.	...	1 50
Royal clusters	6 00	6 50
Fancy Vega cartoons	.....	2 75
Black baskets	4 00	4 25
" " qrs	1 30	1 35
Blue "	4 75	5 00
" " qrs	1 50	1 60
Fine Dehesas	7 00	7 25
" " qrs	2 00	2 25
Lemons, Palermos	4 75	5 00
" Messina.....	4 75	5 00
Oranges, Floridas	....	....
" Rodis	.....	7 50
" Sorrentos	.....	4 50

DOMESTIO.

Apples, Dried, per lb	0 08½	0 09
do Evaporated.....	0 13½	0 14

GLASSWARE.

TAYLOR, SCOTT & CO.

	c. per doz
Lamp Chimneys, O.....	32
" " A.....	35
" " B.....	45

GRAIN.

Wheat, Fall, No. 2, ...	1 02	1 03
" Red Winter, No. 2	1 01	1 02
" Spring, No. 2.....	....	0 99
" Man Hard, No. 1..	.....	.....
" " No. 2..	....	1 07
Oats, No. 2, per 34 lbs.....	49	51
Barley, No. 2, per 48 lbs...	50	51
" No. 3, extra.....	55	56
" No. 3.....	48	55
Rye.....	80	81
Peas.....	70	75
Corn	...	70

HAY & STRAW.

Hay, Pressed, " on track	12 00	12 50
Straw Pressed, "	5 00	7 00

LARD.

"FAIRBANK'S" REFINED COMPOUND.

	cts
In Butter Tubs.....	0 08½
Fancy "	0 09
3-hoop pails	0 09 0 09½
60 lb. cases of 3 lb., 5 lb., and 10 lb. tins, per lb	0 10

MUSTARD.

ELLIS & KEIGHLEY'S.

	cts
Durham, Fine, in ¼ and ½ lb tins per lb	25
" Fine, in 1 lb jars.....	22
" Fine, in 4 lb jars.....	70
" Ex. Sup., in bulk, per lb.	30
" Superior, in bulk, per lb	20
" Fine, " "	15

COLMAN'S AND KEEN'S

In 4 lb jars.....	75
In 1 lb jars.....	25
D. S. F., in tins, per lb	41
" in ½ lb tins.....	42
" in ¼ lb tins, per lb.....	44
D. F. in ½ lb tins, per lb	26
" ¼ " "	28

NUTS.

	per lb.	
Almonds, Ivica	14	15
" Tarragona..... ...	15	16
" Fornigetta	...	...
Almonds, Shelled Valencias ...	...	...
" " Jordon.	45,	55
Brazil.....	12	13
Cocoanuts, per 100	...	6 00
Filberts, Sicily..... ...	...	11
Filberts, Oblong	11	11½
Peanuts, roasted	12,	13
" green	9	10
Walnuts, Grenoble	17	18
" Bordeaux	12,	13
" Naples, cases	...	...
" Marbots..... ...	...	13½
" Chilis	12	13

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO PICKLES.

John Bull, mixed, in bulk.....	$0 45
" Chow Pic'le, in bulk	0 50
" m'xed & Chow Chow	1 90
" Mixed & Chow-Chow pts	2 15
" Mixed & Chow-Chow qts	3 40
" " " 16 g.	1 90
Horse Radish, bottles, per doz	2 25

MARSH MALLOW The Toronto Biscuit and Confectionery Co. are making the finest Mallow in Canada, put up in small tin boxes and in bulk; also CHOCOLATE MALLOW. Send for sample order. Nothing like these goods ever before manufactured.---7 FRONT ST. E., TORONTO.

Prices current, continued—

SAUCES.

John Bull, kegs, per gal	1 25
" ½ pt bottles, per doz.	
" pt. bottles, per doz (according to quantity) 90c to	1 00
Devonshire Relish, kegs p. gal	1 75
" " ½ pt, bottles, per doz	1 25
Niagara Tomato, kegs. per gal	1 25
" " Reputed pints	1 25
Raspberry Vinegar, per doz	2 25
Raspberry Syrup and vinegar	2 25

Terry's Candied Peels. c. per peels

Lemon, 7 lb boxes	...
Orange, "	...
Citron "	...

CROSSE & BLACKWELL'S.

Pickles, all kinds, pints, per doz	3 25

LEA & PERRIN'S. per doz.

Worcester Sauce, ½ pts	$3 60 $3 75
" " pints	6 25 6 50

LAZENBY & SONS.

	Per doz
Pickles, all kinds, pints	3 25
" " quarts	6 00
Harvey Sauce—genuine—hlf. pts	3 25
Mushroom Catsup " "	2 25
Anchovy Sauce " "	3 25

PRODUCE.

DAIRY.

	Per lb	
Butter, creamery, rolls	$0 21	$0 22
" " tub	0 19	0 21
" dairy, tubs, choice	0 14	0 15
" " medium	0 10	0 12
" low grades to com.	....	....
Butter, pound rolls	0 15	0 16
" large rolls	0 12	0 14
" store crocks	0 12	0 14
Cheese	0 09	0 09½

COUNTRY

Eggs, fresh, per doz	0 13	0 13½
" limed	....	....
Beans	1 70	1 80
Onions, per bbl	....	4 00
Potatoes, per bbl	1 75	2 00
Hops, 1889 crop	0 15	0 18
" 1890 "	0 35	0 38
Honey, extracted	0 08	0 10
" section	0 14	0 16

PROVISIONS.

Bacon, long clear, p lb.	0 08	0 08½
Pork, mess, p. bbl	15 00	16 50
Hams, smoked, per lb	....	0 12
" pickled	0 10	0 11
Bellies	0 10½	0 11
Rolls	0 08½	0 09
Backs	0 11	0 11½
Lard, Canadian, per lb.	0 10	0 10½
Hogs	....	....
Tallow, refined, per lb	0 05	0 05½
"rough, "	0 02	

RICE, ETC.

	Per lb
Rice, Aracan	3¾, 4c
" Patna	4½, 5½
" Japan	5, 5½
" extra Burmah	3¾, 4
Grand Duke	6¾, 7¼
Sago	4¾, 5¼
Tapioca,	5⅝, 6¼

SPICES.

GROUND.

	Per lb.	
Pepper, black, pure	$0 18	$0 20
" fine to superior	12	18
" white, pure	32	35
" fine to choice	25	30
Ginger, Jamaica, pure	25	27
" African, "	..	18
Cassia, fine to pure	18	25
Cloves, " "	20	40
Allspice, choice to pure	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure.	30	35
Cream of Tartar, fine to pure	25	37

STARCH.

EDWARDSBURG STARCH CO. LIMITED, MONTREAL.

	c. per lb.
No. 1 White, 4 lb cartoons	5½c
Canada Laundry	4½
Silver Gloss, crates	6¾
Silver Gloss, 1 lb chromos	6¾
Satin, Starch 1 lb chromos	7½
No 1 White, barrels & halves	4¾
Benson's Canada Prepared Corn	7½
Canada Corn	6¾
Rice Starch, 1 lb	9

BRITISH AMERICA STARCH CO BRANTFORD.

1st quality white, 3 lb. cartoons,	5½
Lily White gloss, crates	6¾
Brantford gloss, 1 lb	7½
Lily White gloss, 1 lb chromo	6¾
Canada Laundry, Boxes	4½
Pure Prepared corn	7½
Challenge Corn	6¾
Rice Starch, fancy cartoons	9
" cubes	7½

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40-lb boxes. 1, 2, and 4 lb. pack'g's	8
36-lb boxes, 3 lb. packages	8
12-lb "	8½
38 to 45-lb boxes	8
Silver Gloss Starch—	
40-lb " 1, 2 and 4 lb packages.	9
40-lb " ½ lb package	9½
40-lb " ¼ "	10
40-lb " assorted ½ and ¼ lbs	9½
6-lb " sliding covers	9½
38 to 45 lb boxes	9
Oswego Corn Starch—for Puddings, Custards, etc.—	
40 lb boxes, 1 lb packages	8½
20 " "	8½

SUGAR.

	c. per lb
Granulated, 15 bbls or over	5
less than 15 bbls	5⅛
Paris Lump, bbls and 100 lb. bxs	5⅜
" " 50 lb. boxes	5⅜
Extra Ground, bbls	5⅜
" " less than a bbl.	6⅛
Powdered, bbls	5⅛
" less than a bbl	5⅛
Extra bright refined	4⅛
Bright Yellow	4⅛
Medium "	4 4⅛
Brown	... ...
Raw Jamaica, in bags	None

SYRUPS AND MOLASSES.

SYRUPS.	Per lb. bbls.	½ bbls
D	2⅝	2¾
M	2¾	2⅞
B	2⅞	3
V.B	3	3⅛
E.V.B	3⅛	3⅜
E.S.V.B	3⅜	3⅝
XX	3⅝	3¾
XXX	3¾	3⅞

MOLASSES.	Per gal.	
Trinidad, in puncheons	0 38	0 40
" bbls	0 40	0 42
" ½ bbls	0 42	0 44
New Orleans, in bbls	0 48	0 65
Porto Rico, hdds	0 38	0 45
" barrels	0 42	0 47
" ½ barrels	0 44	0 49

TEAS.

GREENS.

Gunpowder—	Per lb
Cases, extra firsts	42, 50c
Half chests, ordinary firsts	22, 38
Cases, sifted, extra firsts	42, 50
Cases, small leaf, firsts	35, 40
Young Hyson—Moyunes	
Half chests, ordinary firsts	22, 38
" " seconds	20, 22
" " common	18, 20

PING SUEYS.

Half chests, firsts	28, 32
" " seconds	20, 22
Half Boxes, firsts	28, 32
" " seconds	20, 22

JAPAN.

Half Chests—	
Choicest	38, 40
Choice	32, 36
Finest	28, 30
Fine	25, 27
Good medium	22, 24
Medium	19, 20
Good common	16, 17
Common	18, 19
Nagasaki, ½ chests Pekoe	20, 22
" " Oolong	17, 18
" " Gunpowder	18, 20
" " Siftings	8, 12½

CONGOUS.

Half chests, Kaisow, Moning	52, 55
Caddies and half chests	15, 50
Cadies, Paklingand new makes	18, 50

SCENTED ORANGE PEKOE

Boxes, Foochow and Canton	28, 60

OOLONG.

Half chests Formosa	34, 50
Caddies	36 55

ASSAMS.

Chests and half-chests Pekoe	27 40
No. 1 Finest Assam Pekoe	40
2 Assam Broken Pekoe	35
3 Assam Pekoe Souchong	25

TOBACCO AND CIGARS.

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	67c
Ingots, rough and ready, 7's	64
Laurel, 3's	57
Brier, 7's	55
Index, 7's	50
Honeysuckle, 7's	58
Napoleon, 8's	54
Royal Arms, 12's	55
Victoria, 12's	53
Brunette and Lovely, 12's	50½
Prince of Wales, in caddies	51½
" in 75 lb boxes	51
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	53
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
½ lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

KNOX, MORGAN & CO.,

Wholesale Dry Goods Importers,

HAMILTON, - - - ONTARIO.

FLANNELETTES.

We can offer you a drive in these SEASONABLE GOODS, having cleared 1,500 pieces of DESIRABLE COLOURINGS.

Price 7 3-4c. usual terms. Samples on Application. General Stock fully assorted.

Prices current, continued—

GLOBE TOBACCO COMPANY.
CUT SMOKING TOBACCO.

	Per lb.
The Old Flag, ⅛ lb. in 5 lb. boxes.	70c
" " " 1 lb. Fancy Tins....	70c
" " " ½ " "	41c
Gold Flake, 1-5, 6 lb boxes.....	70c
" " ⅛, 5 "	70c
" " 1-10, 5 "	80c
" " 1 fancy tins	70c
" " ½ " "	41c
" " 1 " glass jars.....	77c
Hand Made, 1-5, 6 lb boxes	65c
" " ⅛ 6 "	68c
" " 1 fancy tins.....	68c
" " ½ " "	40c
" " 1 glass jars.....	75c

GRANULATED SMOKING TOBACCO.

Uncle Tom, 1-5, 6 lb boxes.....	45c
" " 1-10, 6 lb "	45c

LONG CUT SMOKING TOBACCO.

Wig Wag, ½, 6 lb boxes	41c
" " 1-5, 6 lb "	43c
" " 1-10, 6 lb "	45c

FINE CUT CHEWING TOBACCO.

Golden Thread, 5 & 10 lb pails.....	95c
Globe, - - " "	90c
Victoria, - - " "	75c
High Court, - " "	70c
Jersey Lilly, - " "	65c
Golden Thread, 1-16 " Foil in ¼ gro. boxes, per gross.....	9 05
Solace " 1-16 " Foil in ¼ gro. boxes, per gross	6 05

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M
Madre E' Hijo, Lord Landsdowne	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos.....	85 00
" " Longfellow.....	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial ..	50 00
" Conchas de Regalia	50 00
" Bouquet.....	55 00
" Pins.....	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine.....	35 00
Cable, Conchas.....	30 00
Queens	29 00

Cigarettes, all Tobacco—

Cable	7 00
El Padre	11 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.
CIGARETTES.

	Per M.
Athlete.....	$7 50
Puritan.....	6 25
Sultana.....	5 75
Derby.....	4 00
B. C. No. 1	4 00
Sweet Sixteen.....	3 50

CUT TOBACCOS.

	per lb
Puritan, ⅛ lb pkg., 5 lb. boxes...	70
Old Chum, ½ lb pkg. 5 lb box....	70
Old Virgin., 1-10 lb pkg., 10 lb bxs	62
Gold Block, ⅛ lb pkg, 5 lb boxes	70

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	83
Puritan, 1-10, 5 lb boxes.....	85
Athlete, per lb.....	1 15

SOAP.

Ivory Bar, 1 lb. bars.....per lb	5½
Do. 2, 6-16 and 3 lb bars "	5
Primrose, 4½ lb bars, wax W "	4½
" 1 " " "	4¾
John A, cake, wax W. per doz	42
Mayflower, cake, " "	42
Gem, 3 lb bars per lb.....	3½
" 13 oz, 1 and 2 lb. bars	3¾
Queen's Laundry, per bar.....	5½
Pride of Kitchen, per box.....	2 75
Sapolio, ½ gross boxes	3 25
" per gross, net cash	12 00

TOILET SOAP.
TAYLOR, SCOTT & CO.

	per doz.
Baby's Own, ½ doz boxes	$1 25
Our Boys, ½ " "	1 25
Sea Foam, ½ " "	75
London Bouquet, ½ "	60
Oatmeal, 1 "	85
" ½ " "	60
Paris Assorted, ½ " "	0 75
Albert Oatmeal bar, 2 doz. boxes	0 75
White Castile bar, 2 doz. boxes.....	0 75
	per gro.
Fatherland, ½ doz boxes....	5 00

WOODENWARE.

	per doz
Pails, 2 hoop, clear .....No. 1...	$1 70
" 3 " " ..... " ...	1 90
Pails, 2 hoops, clear.....No. 2..	$1 60
" 3 " ..... " ..	1 80
" 3 " painted... " ...	1 80
Tubs, No. 0.....	9 50
" 1.....	8 00
" 2.....	7 00
" 3.....	6 00
Washboards, Globe..... $1 90	2 00
" Water Witch.... ..	1 40
" Northern Queen.	2 25
" Planet.	1 70
" Waverly.....	1 60
" X X.....	1 50
" X.....	1 30
" Single Crescent....	1 85
" Double " ...	2 75
" Jubilee.....	2 25

Matches,	5 case lots.	Single cases
		per case.
Parlor.....	1 70	$1 75
Telephone....	3 90	4 00
Telegraph....	4 10	4 20
Safety.....	4 20	4 30
French.....	3 60	3 75

	per doz.
Mops and Handles, comb.	1 25
Butter tubs	$1 60 $3 20
Butter Bowls, crates ast'd	3 60

CLOTHES PINS.

5 gross, per box	0 75
4 gross, "	0 85
6 gross, "	1 20

CHAS. BŒCKH & SONS.

	per box	
5 gross, single and ten box lots.....	0 75	0 80
Star, 4 doz. in package	.....	0 85
" 6 " "	.....	1 25
" 4 " cotton bags	.....	0 90

INDURATED FIBRE WARE.

½ pail, 6 qt.....	$4 00
Star Standard, 12 qt.....	4 50
Milk, 14 qt.....	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Nests of 3.....	3 40
Keelers No. 1.....	10 00
" 2.....	9 00
" 3.....	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms.....	2 75
" " round "	3 00
Handy dish	3 75
Water Closet Tanks	18 00

DURABLE PAILS AND TUBS
WM. CANE & SONS, MANUFACTURING CO NEWMARKET.

	Per doz.
Steel hoops, painted and grain'd	2 20
Brass hoops, oiled and varnish.	3 25
No 1 tubs	9 50
No 2 "	8 50
No 3 "	7 50

BARM YEAST.

	per box
3 doz. 5c. packages, in boxes.....	1 00
3 doz. 10c. " "	1 95
1½ " 10c. and 3 doz. 5c. packages in assorted boxes	2 00

"OUR NATIONAL FOODS."

	pkg.	doz
Desiccated Wheat.....	4 lb.	$2 35
" Rolled Oats...	4 "	2 35
Snow Flake Barley.....	4 "	2 35
Dessicated Rolled Wheat.	3 "	2 35
Buckwheat Flour, S. R...	4 "	2 25
Prepared Pea Flour.....	2½ "	2 00
Baravena Milk Food.....	1 "	3 53
Patent Prepared Barley	1 "	2 00
Patent Prepared Groats	1 "	1 50
Gluten Flour.....	4 lb.	3 00
Farina, very choice.....1½ lb.		1 40

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto:		
10 dy. to 60 dy	2 20	2 30
8 dy. and 9 dy	2 65	2 70
4 dy. to 7 dy	2 90	2 95
3 dy ....C.P.	3 95	4 00
3 dy .....A.P	3 45	3 50

HORSE NAILS:
"C" 50 and 10 per cent. to 60 from list.

HORSE SHOES:
From Toronto, per keg .. 3 60 3 75

SCREWS: Wood—
Flat head iron 77½ p.c. dis
Round " " 72½ p.c. dis.
Flat head brass 75 p.c. dis.
Round head brass 70 p.c.

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under).....	1 45	
2nd " (26 to 40 inches)	1 35	
3rd " (41 to 50 ")	3 40	
4th " (51 to 60 ")	3 70	
5th " (61 to 70 ")	4 00	
ROPE: Manilla	0 14	0 14½
Sisal	0 10½	0 11

BINDER TWINE:

Crown Brand (from factory)...		11
Red Cap " " ..		12
Blue Ribbon " " ..		14
Silver Composite" " ...		9

AXES: Per box, $6 to $12.

SHOT: Canadian, dis. 7½ per cent.

HINGES: Heavy T and strap ...04¾ 05
" Screw, hook & strap. 03¾ 04¾

WHITE LEAD: Pure Ass'n guarantee ground in oil.

25 lb. irons.....per lb		5½
No. 1 ..... "		5
No. 2 ..... "		4½
No. 3 ..... "		4

TURPENTINE: Selected packages, per gal 0 58 0 59

LINSEED OIL per gal, raw 0 62
Boiled, per gal..... .... 0 65

CASTOR OIL: Best per lb... 0 09 0 09½

GLUE: Common. per lb.... 0 10 0 11

PETROLEUM.

	Imp. gal.	
F. O. B. Toronto.....	Imp. gal.	
Canadian	.....	$0 16
Caroon Safety.....	0 17½	0 18
Canadian Water White	0 20	0 22
Amer'n Prime White ..	0 23	0 24
" Water White..	0 25	0 00
Photogene.....	0 27	0 00

DRUGS AND CHEMICALS.

Alum 1b	$0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone.....	0 02½	0 03½
Borax	0 13	0 14
Camphor	0 75	0 80
Carbolic Acid	0 40	0 45
Castor Oil	0 11½	0 12½
Cream Tartar	0 30	0 31
Epsom Salts	0 01½	0 02
Paris Green	0 16	0 17
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 18	0 20
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder.....	0 38	0 45
Salpetre	0 08½	0 09
Soda Bicarb, per keg	2 50	2 75
Sal Soda.....	1 00	1 25
Madder	0 12½	....

VINEGAR.
A. HAAZ & CO

XX, W.W.....	0 20
XXX, W.W.....	0 25
Honey Dew	0 30
Pickling	0 30
Malting	0 45

THE BADGEROW FALCONER VINEGAR Co

French Bordeau.....per gal		0 34
Tarragona	"	0 32
Triple	"	0 30
Fruit Vinegar.....	"	0 27
Pickling.....	"	0 28
XXX	"	0 25
Extra XX	"	0 22
XX	"	0 20
X.....	"	0 16
Cider Vinegar.....	0 16 to	0 25
Honey Vinegar.....		0 25
Eng. Malt Vinegar	0 50 to	0 60
Bottled Malt Vinegar, qts.....		2 00
Methylated Spirits.....	2 00 to	2 25

INK.
EDWARD CATCHPOLE & Co.

Blue black, 2 oz., per gross.....	4 00
Jet Black, 2 oz., "	3 75
All colors, 2 oz., "	4 50
Blue black, quarts, per doz.....	5 00
" pints, "	3 25

FISH.

Pickerel..... per lb	....	....
Pike ..... do	.....	.....
White fish.....	.....	0 06½
Salmon Trout	.....	0 06½
Lake herring.....	1 50	1 75
Pickled and Salt Fish :		
Labrador herring, p. bbl	5 75	5 50
Shore herring ..... "	4 50	5 50
Salmon trout, per ½ bbl	4 25	4 50
Dried Fish:		
Codfish, per quintal.....	5 25	5 75
" cases	5 00	5 50
Boneless fish .....per lb	.....	0 04
Boneless cod ..... "	0 06½	0 08½
Smoked Fish:		
Finnan Haddies ..per lb	0 07½	0 08
Bloaters..... per box	1 00	1 50
Digby herring ..... "	.....	0 16
Sea Fish:		
Haddock .....per lb	.....	.....
Cod ..... "	....	....
B.C. salmon ..... "	.....	0 16

THE ST. LAWRENCE SUGAR REFINING CO'S

GRANULATED AND YELLOWS AND SYRUPS

ARE PURE.

NO BLUEING

Material whatsoever is used in the manufacture of

OUR GRANULATED.

THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL.

Offer for sale all grades of REFINED SUGARS and SYRUPS of the well-known brand of

Redpath

CERTIFICATES OF STRENGTH AND PURITY.

OFFICE OF THE PUBLIC ANALYST,

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Co., Montreal:

GENTLEMEN,—I have personally taken samples from a large stock of your Granulated Sugar, "REDPATH" brand, and carefully tested them by the Polariscope, and I find these samples to be as near to absolute purity as can be obtained by any process of Sugar-Refining.

The test by the Polariscope showed in yesterday s yield 99·90 per cent. of Pure Cane Sugar, which may be considered commercially as ABSOLUTELY PURE SUGAR.

JOHN BAKER EDWARDS, P.L.D., D.C.L., F.C.S.,

Public Analyst for the District of Montreal, and Professor of Chemistry.

CHEMICAL LABORATORY, MEDICAL FACULTY, MCGILL UNIVERSITY.

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Company:

GENTLEMEN,—I have taken and tested a sample of your "EXTRA GRANULATED" Sugar, and find that it yielded 99·88 per cent. of Pure Sugar It is practically as pure and good a Sugar as can be manufactured.

Yours truly,

G. P. GIRDWOOD.

THE CANADA MEAT PACKING CO.,

MONTREAL,

BEEF AND PORK PACKERS,

Curers of the Celebrated C.M.P Brand of Smoked Meat, Sugar cured extra-flavored Hams and Bacon.

Compressed Corned Beef. Ox and Lunch Tongue.
Pure Lard a Specialty.

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Corner Hastings and Granville Streets, one block from Railway Station and Steamship dock.

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PROUT & INSLEY, Proprietors.

THE COLONIAL,

New Westminster, B.C.

Headquarters for Commercial Travellers. Fine Sample Rooms. First-class in every respect.

GEO. R. RAYMOND, Proprietor.

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First-class Family and Commercial Hotel.

Good sample rooms. Livery in connection.

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Favorite Western Summer Resort. The best of accommodation for travellers.

R. G. BRETT, Medical Director. H. RANSFORD, Mgr.

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KAMLOOPS, B.C.

The leading hotel in the city. Sample rooms convenient to stores, provided for commercial men

CREEDEN & SMITH, Props

The Hilliard House

RAT PORTAGE, ONT.

Strictly first-class. The favorite commercial house along the line of C. P. R.

LOUIS HILLIARD, Prop.

LELAND HOUSE,

Graduated Prices. Recently furnished.

W. D. DOUGLAS & CO., Proprietors.

The finest hotel in the Northwest. Pure spring water. Corner Main and Albert Sts.,

City Hall Square, WINNIPEG, MAN.

The Clarendon Hotel,

Winnipeg, Man.

RUTLEY & McCAFFREY Proprietors.

The Algoma House.

PORT ARTHUR, ONTARIO.

Beautifully situated, fine sample rooms. Special attention and accommodation for travelling men

MERRILL & HODDER, Props.

PATERSON HOUSE,

OWEN SOUND, ONT.

One of the best appointed houses in Ontario, situated in the business centre of the town. All modern improvements. Headquarters for commercial men A DUNCAN, Prop

It is well-known

That successful Doctors read all the latest medical books and papers and go abroad occasionally to study. Successful lawyers read legal publications to learn the latest legal decisions and points constantly cropping up. Teachers, clergymen, druggists, architects, all read the publication issued in the interests of their profession. They must do so to keep up with the times.

The same applies to grocers and general merchants. They must not only read the best papers published in their interests but must also watch the advertisements closely. There they learn the rise and fall in prices; latest trade news and methods of buying, handling and selling goods, so that they may make the greatest profit. A doctor reads much that he already knows, so does a lawyer. So does a number of any of the other professions. So will a merchant. It is often the issue of the paper he misses that is worth dollars to him. His best and safest policy, therefore, is to subscribe for his trade paper.

The only exclusively grocery and general store paper is THE CANADIAN GROCER, issued weekly, subscription price $2 00 per year.

"KENT BRAND"

Canned Goods and Fine Mixed Pickles

—ARE—

The Standard Goods.

If your wholesale grocer does not handle those goods write direct to

The KENT CANNING AND PICKLING CO.,

Chatham, - Ont.

JOHN TAYLOR & Co's WHITE ROSE AND LILAC BLOSSOM PERFUMES.

ORDER IVORY BAR SOAP

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

"Quick and Easy"

IS THE BEST

WASHBOARD

The Brandon Manufacturing Co., Ltd., Makers
Strachan Avenue, Toronto.

This board has a double crimp and only the best materials are used in its manufacture all first-class grocers keep it.

T. G. Williamson & Co.,

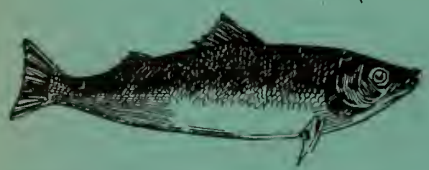
COMMISSION MERCHANTS.
TEAS, COFFEES, FRUITS, SUGARS, ETC
42 Front Street East,
TORONTO, ONT.

ORDER A CASE OF

OCEAN WAVE BAKING POWDER

From your Wholesale Grocer.

Sells itself after one Trial. Prices Current



Fraser River Salmon

"ROYAL"
- AND -
"BRITANNIA"

Brands of canned salmon are the finest packed in British Columbia. The canneries being situated at the mouth of the Fraser River are in a position to pack their fish fresh from the boats.

BELL-IRVING & PATERSON,
AGENTS,
Vancouver and New Westminster, B.C

CORTICELLI

SPOOL SILKS & TWISTS,
EMBROIDERIES & FANCY SILKS.

To satisfy and please your customers you must keep the best lines. "CORTICELLI" has that reputation; if you want to put in a line of these goods. Send for further information and prices to

CORTICELLI SILK CO.,
ST. JOHNS, P. Q.

Commercial Travellers.

To any traveller who will send us one new subscriber for three months we will send all the back numbers of the paper containing "Drum Taps." A most entertaining sketch of a week spent on the road by a well-known American Traveller.

TORONTO SALT WORKS,

128 Adelaide E., Toronto,

Sole City Agents for the "Canada Salt Association"

Dealers in all kinds of Table, Dairy, Meat Curing, Barrel and Land Salts.

The "Acme" Table Salt (new process) will not get damp or hard.

Two Silver Medals, at Industrial Exhibition, Toronto, 1890, for our "Acme" Table Salt and our "Star Brand" Dairy Salt.

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Address, J. B., care this paper.

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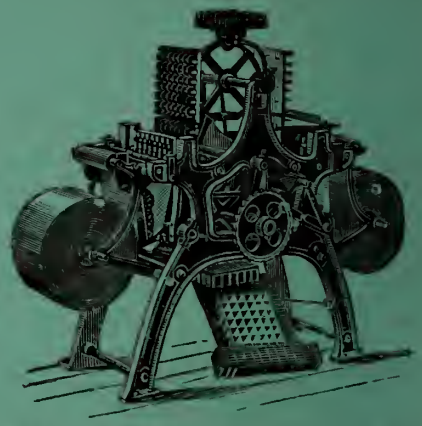

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THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY $2.00 PER YEAR

VOL. V. TORONTO, AUGUST 7, 1891. No. 32

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THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY. $2.00 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

Vol. V. TORONTO, AUGUST 7, 1891. No. 32

J. B. McLEAN, President. HUGH C. McLEAN, Sec.-Treas.

THE J. B. McLEAN PUBLISHING COMPANY,

FINE MAGAZINE PRINTERS AND TRADE JOURNAL PUBLISHERS.

HEAD OFFICE: 6 Wellington West, Toronto.

MONTREAL OFFICE: 115 St. Francois Xavier St. G. Hector Clemes, Manager.

NEW YORK OFFICE: Room 105, Times Building, Roy V. Somerville, Manager.

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

The consumption of sugar in this country since the middle of last June far exceeds that of any former summer in our history. The high rate of activity at which it began has been steadily kept up, and the capacity of the demand could not have been more markedly increased by the sudden addition of a couple of millions to our population, than it has been by the real causes. Those causes are the removal of the duty and the uncommon yield of small fruits. It was expected that the cheapness of sugar would greatly expand the demand for small fruits and so make these dearer, but the fruits came to hand so much faster than the sugar did that prices ruled generally low for them. The process of the refiners was a slower one than the ripening process of nature. Yet the season was favorable to the sugar situation. There could not have been better weather. It was just sufficiently tempered by coolness to bring the large fruit crop into gradual maturity. In most summers the demand has a shorter spell of it, all classes of small fruits thronging together more closely, and making the necessity for sugar more urgent over the shorter space of time.

There is being more fruit put down this year by housewives throughout the country than there ever was before, as never before was the cost of raw material so cheap, and canning material was never cheaper. In this fact native canning houses have an extra inducement to look to an export trade for the better placing of their fruit output. There is a much more limited market for it at home than there ever was before, while the demand from Great Britain, Germany and some other countries has possibilities in it that will probably more than counterbalance the falling off of the home demand, and maintain a larger fruit-canning industry here. The possible direct and indirect effects of the removal of the sugar duty are many and interesting.

* * * *

One effect that might naturally be looked for to show itself before this is a distinct advance in the price of raw. With an average of nearly two cents a pound taken off the sugar consumed by the two English-speaking nations of this continent, a vast addition to the world's consumption is made, one that the stock of raw could scarcely be expected to be prepared for. Of course, the removal of the United States duty on the 1st of April last was not like the removal of ours on the 17th of June—a sudden step. It was provided for by a revision of the tariff that took general effect in the previous October. To a considerable extent the growers were therefore forewarned that an unusual consumption would rule this year, though as to Canada's part in the increase neither growers nor refiners could anticipate it, as the removal of the duty was not preceded by any announcement of the Government's intention in that respect.

* * * *

Another effect foreseen but, unlike the advance in price, now realized, is a larger importation of raw on the part of wholesale grocers. Though the price of yellow refined is very low there is a demand for raw, both of darker and brighter grades than the lowest refined. This has been responded to by stocks of Trinidad, Barbados and Demerara sugars which have been brought in in large quantities. The trade in these grades is not now at its best, the call for granulated monopolizing present attention, but there is likelihood that they will divide with yellows the trade which has heretofore fallen altogether to the latter. Here raw sugar is duty-free up to No. 14 Dutch standard, but in the United States it is free up to No. 16. If it were free up to the same limit in this country there is little doubt that yellow refined would be still lower with us or the lowest grades would not be turned out, as the rivalry of raw for cooking purposes would have odds against lowest grade yellows in popularity and in price. All the applications to which the cheaper sugar will be put, now that it is so very low priced, have probably not yet been anticipated. One that has come under observation more generally than ever before is its use in the dairy. Some butter-makers, to make their product retain its sweetness, or probably to impart sweetness where there was none inherent, add sugar nowadays. The nasal sense and the palate may both be pleased by the addition, but neither can be deceived by it.

* * * *

Despite the fact that an unprecedented demand has been experienced in the United States, the price of granulated has kept pretty steady in the New York market. United States consumption for the past half of this year has increased about 20 per cent. over that of the corresponding half of last year, and the sugar supplies of the world appear not to be in excess of those of a year ago. The stationary price of granulated in the face of these facts seems inexplicable upon any other theory than that the United States refiners aim to keep down the price of raw. Prices here cannot well go up until a pending contracts are filled.

HOG PRODUCTS.

The market is approaching its usual summer bareness in hog products. Heavy mess pork is all but done, whether of Canadian or United States packing. Long clear bacon is getting low, and stocks will soon have to be replenished by importation, that being an annual necessity at this time of year. Smoked meats are in limited compass, a shortage being foreshadowed in hams especially. Pure lard is becoming a scarce article, being in slender stock and divided among only two or three holders. The situation of the market for all hog products is, so far as internal circumstances determine it, unusually strong. Outside influences are at one with inside conditions, and if this market were strictly in sympathy with that of Chicago, there would be a considerable advance in most lines, in long clear perhaps more than in anything else. The price at which the various products can be imported now are much higher than those at which provision houses here are selling.

The consumption of long clear bacon in summer is very large. It shares with smoked meats the position of equivalent for fresh meats where the supply cannot be laid in daily. The cheapness makes it a substitute for these even where they are easily available, and as well gets it a part of the summer consumption, many people using it because it is cheaper than smoked meats. The laboring classes and the farmers maintain the demand for it.

New supplies will begin to be put in cure to replenish the stocks of smoked meats in about a month. They will, however, not be converted into smoked meats for about 60 days after they are cut up. Already the market for dressed hogs is beginning to assume its preliminary features. Outsiders are offering rail lots but at high prices, their attitude so far being firm for $7.50. But before new smoked stock can be got ready for trade there will be great scarcity here.

THE BUTTER MARKET.

The lethargy which now holds the butter market as in a spell, is not unlikely to be a ruling feature for some time. The low prices going have been current for many weeks. One of two effects low prices in summer always have. They either lead to accumulation at central points like Toronto, or they cause a falling off of supplies from the country stores where butter is collected —in other words, they cause accumulation among the retailers. The latter is the effect this year, and indeed is the one most commonly consequent upon low prices. If it were not so, it would mean that buyers had to do the holding and prices would drop farther on that account. It is usually, however, a better course to sell June and July butter at such prices as can be got now than to hold for higher ones. The fallacy upon which every dealer counts is, that the market is dull now because the offers are excessive, and that the carrying off of this excess will be followed by better prices when there will be less butter to sell. The prices obtained on a late autumn or a winter market are always far below those to be had at this time of year, so that it is best to sell butter when it is fresh and new.

The present dulness is not owing to any appreciable over-supply of butter. There is no lack of butter ; all can be had that is wanted for local consumption at the easy prices that prevail. But the supply would be much greater if there were no reserve on the part of country holders. They will not take the prices that the export market offers, and they consequently hold on to the stock. Canadian butter is not making the pressure upon the market that keeps prices for export at their present low level. The quantity of it upon the market is not great enough for that, while the quality is not below the average of former years. As a matter of fact, the quality is better, the moderately dry weather of spring and early summer having produced a less luxuriant herbage than the cows fed upon a year ago. The rank growth of the grass crop of '90 was one cause of a good deal of the butter of that year going off flavor. The easy prices of dairy butter makes business dull in creamery stock. There has been remarkably little creamery butter handled here this year.

The cause of the dulness must be looked for outside. Exporters can get the very best creamery for their customers abroad, laid down here from the United States at 17c. That price is not inclusive of duty, because there is no duty on butter brought in for export. The butter is shipped and may be kept stored in bond, and as it costs only about ⅜c. per lb. to store it from now till January, it can be kept if need be for a better market and yet undersell Canadian creamery. Fancy Elgin is said to be the equal to our best, and it is offered from Chicago at 17c., while other fancy goods are quoted at 16½c., with 16c. for storage grades and occasional lots at 15½c. This is enough to make our creamery as well as our dairy butter dull. Fancy ladles are offered from the same source in car lots, half No. 1 and half No. 2, at 12¼ to 12½c. for the No. 1 and at a cent lower for the No. 2. Our dairy butter cannot sell for 14c. on foreign account while these prices hold. Canadian shippers are buying and storing at Montreal from United States houses, that course enabling them to supply butter to the English market, while to depend on the Canadian supply would make business impossible.

The manufacturers of French matches are now agreed upon prices. Their list is now out, quoting French matches at $3.50 in small lots.

DECEIT IN SELLING GOODS.

Misrepresentation in the sale of goods as well as in the affairs of life do not add to the profit of those who use this means to secure trade. The truth can as well be spoken, and it will aid in the establishing of reputation to those who practice the same. One reason why many of the most successful of our retail grocery firms have obtained and held the trade they serve, is because of the truthfulness of statements made concerning goods sold by them. They have secured the confidence of their patrons, and this is the keynote of success. We allude to this matter because we had occasion to call upon a grocer lately, who during our visit had quite a wrangle with a lady who had purchased two pounds of best butter, quoted on a placard at the price of twenty-three cents a pound. When she paid for same the grocer charged at the rate of twenty-five cents a pound. To this she objected, and rightly to. The grocer claimed that while he offered his best butter at twenty-three cents he did not mean his Elgin creamery butter. This was certainly a most foolish argument. The lady contended that there was gross deception on the part of the grocer and that "best" did not mean second quality. She did not take the butter, and left the store in a frame of mind that may prove an injury to the grocer.

Is there any doubt about such business methods being detrimental? A grocer who pursues such a course injures not alone his own reputation, but gives opportunity for many unpleasant and unjust criticisms by those who delight to slur and ridicule efforts made to elevate the trade. There is no surer way to drive away trade than to make misrepresentation. It is bound to leak out. The grocer who thinks he can fool his patrons will find out when too late that he has been fooling himself. Better follow the golden rule, treat your patrons as you want to be treated, and you will secure their confidence, respect and support.—Retail Grocers' Advocate.

TOO IMPORTANT.

A certain dry goods clerk was in the habit of saying to his associates that the concern would find it pretty hard to get along without him. These remarks came to the ears of the senior partner, and he called the clerk into the inner office.

"Mr. Jenkins," he began, "you have been very efficient, and we highly appreciate your services, but we have heard it said that if you were to die, the business could not possibly survive the loss. This has worried us a good deal, for you, like all the rest of us, are liable to drop off suddenly.

"We have concluded, therefore, for our peace of mind, to experiment while we are both in good health, and see if the concern can bear up under your loss. You will accordingly consider yourself dead for one year, and we will try to get on without you for that length of time."

THE CHINA TEA TRADE.

Mr. Consul Gardener of Hankow in a report just issued, has a good deal to say about the tea trade, a synopsis of which we reproduce from the London Grocer as follows: The advantages Indian and Ceylon tea growers have over those in China may be recited as follows: First, greater command of capital; second, facility of obtaining loans at a lower rate of interest; third, freedom from likin, octroi, and export duty; fourth, command of a better and cheaper labor market; fifth command of chemical and agricultural knowledge; sixth, better acquaintance with tastes and requirements of purchasers; seventh, easier modes of transport; eight, great nearness to countries that purchase; ninth, enormous public works facilitating irrigation in dry seasons and preventing floods in wet seasons; tenth, large size of tea estates; eleven, better machinery.

First—Greater command of capital. In India and Ceylon tea estates are generally owned by companies, consisting of many share-holders, whose livelihood is not dependent on the out-turn of the estate for a year or two. The companies can consequently afford to carry on business at a loss for several years; can purchase expensive land, machinery and plant: and can spend large sums of money on experiments, on agents, and on investigating the tastes and requirements of purchasers.

Second—Facility of obtaining loans at a lower rate of interest. The Indian tea grower can borrow money at from 4 per cent. to 5 per cent. a year, while the Chinese tea grower has to pay from 20 per cent to 30 per cent.

Third—In India and Ceylon the land tax is lighter than in China, and there is absolutely no likin, octroi or export duty to pay. In China the likin and export duty often amount to 30 per cent. of the selling price of tea abroad, and to 100 per cent. of the prime cost of its production in China.

Fourth—Command of a better and cheaper labor market. The Indian and Ceylon agriculturist do not, indeed, possess the physical strength, endurance or intelligence of the Chinaman; but, in the climates best suited for tea, he is able to subsist on less than the Chinaman can, and by growing and picking tea, and doing nothing else, he attains great manual dexterity in this occupation, which more than compensates for his lack of physical strength and of general intelligence, both of which qualities can in this branch of labor be dispensed with.

Fifth—The command of chemical and agricultural knowledge. None but an expert in both chemical science and agricultural chemistry can explain how important this point is. I will only give one illustration. One of the chemical ingredients of tea is "tannin," which gives tea its bitter and astringent flavor. In every country the water differs. In some parts of England the water is of such a nature that it does not easily assimilate with the tannin; hence for those regions a tea with much tannin in it is desirable. The water on the plains of Russia, on the other hand, easily assimilates with tannin; hence in those regions, tea to be saleable must contain only a little tannin, or else it will be too bitter and too astringent. The tea planters in India and Ceylon have the necessary knowledge of chemistry and chemical agriculture at their command to produce in the tea, by cultivation and manufacture, the requisite amount of tannin.

Sixth—Better acquaintance with the tastes and requirements of purchasers. Thus, in Great Britain, where tea is drunk with milk, strength is the requisite; in Russia, where tea is taken without milk, flavor. Hitherto the Indian and Ceylon growers have devoted their principal attention to strength, but the Ceylon grower has lately been successful in producing flavor. Hitherto the Indian and Ceylon growers have been contented in supplying the British markets, but efforts are now being made to supply the Russian also. The Indian and Ceylon growers have a further advantage over the Chinese in being intimate with the retail dealers and their mode of conducting business.

Seventh—Easier modes of transport. Many of the Indian and Ceylon tea estates have railways running right to their packing-houses from wharves, along side which the steamers lie. Hence the chests are carried cheaply to their destination, and the contents are not injured by being constantly moved and banged about by careless porters.

Eighth—Ceylon is not half the distance from England and Russia that China is, and India is only 60 per cent. of the distance. Hence there is a saving in freight and a quicker sale, and consequent speedier return of the money invested.

Ninth—The enormous public works in India facilitating irrigation in dry seasons and preventing floods in wet seasons. Hence the Indian tea grower has far less to fear from floods and droughts than the Chinese.

Tenth—The size of the tea estates. The enormous size of the tea estates in India and Ceylon, as compared with those in China, gives the growers in the former countries the following advantages over the growers in the last country: (a) The pickers, etc., being constantly employed on exactly the same work, attain in that work a skill and celerity unattainable by men who only occasionally do the work. (b) The tea for a whole chop, being picked in a shorter time, is of more uniform quality. (c) The firing establishment is on the plantation. The leaf can, therefore, be at once stored, and there is no danger of its being injured by weather on the way from the tea garden to the store-house. (d) There is a saving of carriage and packing from the tea garden to the firing establishment. (e) The various processes of preparation can be carried on without intermission. There is consequently no waste of labor or fuel.

Eleventh—Better machinery in India gives a treble advantage to the Indian grower. It lessens the cost of preparation. It turns out a better quality of tea, and it insures uniformity between the sample and the bulk.

Against all these advantages of the Indian and Ceylon grower China possesses one advantage, and that is that the Chinese tea grower, working for his own hand instead of wages, brings often greater care and more industry to the task. Experience takes the place of science, and he is able to produce a finer flavored tea than has yet been produced in India. A noteworthy feature in the tea trade of 1890 has been that some of the Russian and British merchants here have sent skilled agents to the tea firers in the interior to teach them how to select leaves and fire the tea, so as specially to suit the Moscow market. The chops thus produced have sold so well in Russia that doubtless this year this operation will be extended. In America and Canada green tea from Japan is drank; our teas do not go to those countries. As for Australasia, where some of our teas go, the competition of India and Ceylon is telling there, though in a degree less than in Great Britain.

Mr. Gardner also states that tea dust brick tea is made at Hankow from common tea dust, and adheres by pressure after being steamed in a cotton cloth bag for a moment. The pressure is hand pressure, i.e., the quantity of tea dust required is placed in a bag, and, after being steamed, is poured into a wooden mould, and is pressed to the required consistency by blows from a heavy mallet wielded by one of the laborers. The cost of the common tea dust is between 1⅓d. and 1½d. per pound. The cost of manufacture, export duty, packing, etc., about doubles the price; so that the cost on board ship for export from here amounts to say 2¾d. per pound. About 300 pounds to 400 pounds of brick tea go to a basket made of light bamboo. Two baskets form a camel load. Brick tea is in bulk about one-sixth of ordinary tea. Formerly much of the brick tea reached Urga by going to the Han River, and thence through the Ning-usia gate in the great wall of China. In 1890 all the brick tea exported from Hankow through the imperial maritime customs went by steamer to Tientsin, whence it found its way—the tea dust brick tea to Russian Siberia, and the other brick tea to Mongolia.

The St. Thomas council has passed a grocers' early closing by-law, which requires that all grocers shall, after Aug. 10 next, close every night at 7 o'clock, except on Saturdays and nights before holidays. A petition was signed by three-fourths of the grocers in the city, or by 36 out of 46. The penalty for violating the by-law is not less than $1 or more than $50, with imprisonment in default of payment.

SOMETHING FOR NOTHING.

A leading receiver of country produce who had lost the patronage of a leading steamship company which he had held for several years replied when asked in relation thereto: "Some one else wanted to furnish something for nothing. I get nothing for doing nothing, and, therefore, am just as well off. Ain't I?'

Our answer was yes. What is yours? If we judge by the record and results we find that there are thousands, yea, tens of thousands answering differently; they are engaged in furnishing something for nothing. They work supplying household goods fourteen to eighteen hours per day, year in and year out, adding nothing to their capital and many trading the something with which they started business for nothing The cutter is a giver of something for nothing. The dealer who sells granulated sugar at 4 to 4½ cents per pound is working for less than nothing, because he throws in paper, string, loss in weight, time and a portion of his general store expenses just for the fun of the thing.

Another class distribute popular proprietary articles for nothing; others provisions or staple canned goods. Fortunately, we now and then meet a prosperous retailer who talks in this way: "I get 10 per cent. advance on sugar, and average a fair profit all around; we keep such an extensive line of goods that this is much easier to do than formerly." The one in mind has a very extensive business in two large cities and is a type of the successful grocer in all cities.

The men who have made their mark in the retail trade are not those who have aimed at selling goods at very low prices; rather, those whose constant study has been high quality, variety and a complete service. With such a policy one can win against all competitors, irrespective of location or class of customers served.

In one of our large city markets is a man who has made a fortune selling butter and cheese. His stand is crowded from morn till night, in marked contrast to other nearby stands where customers are only seen occasionally. His inflexible rule has been to keep only the finest grade of butter cheese and eggs. The result has been a reputation for quality that is in itself worth a competency.

Another of our most successful retailers, who started fifty-one years ago with $900, and to-day is a millionaire, said, when asked for the secret of his success: "Only one thing, Always reliable. Everything we sell must be of that character; there must be no deviation.

People are willing to pay for satisfactory service. It is akin to paying your tailor, or shoemaker for style and fit, or your doctor for his skill and experience.

Even the heathen prefer to pay for the gospel than have it free. Father Gavazzi, the Italian missionery, said the free distribution of Bibles was a mistake, because the poor argued that what was not worth paying for was not worth having, and so they lit their pipes with the tracts and Testaments that cost nothing, treasuring them, however, when they were obtained at some cost, no matter how slight.

People are always suspicious of the merchant who offers something for nothing, or next door to nothing. And they are right. Customers know that it costs something to open a store, heat, light, superintendent and carry it on, and that they are expected to pay therefor, in addition to a fair price for the merchant's time, knowledge and service. The moment the seller announces goods at cost he challenges suspicion. Why then pursue the wretched policy of "giving something for nothing, when you can get nothing for doing nothing.—American Grocer.

THE CONTRACT SYSTEM.

We hardly understand why a number of trade journalists are frothing at the mouth in their highly wrought indignation regarding "contract system." We will admit, at the start, the contract system may have its faults, but did it ever occur to these editors that a manufacturer has the right of having his own property rights recognized.

Say two men start in the manufacturing of plug tobacco. By care, attention, good judgment, push and advertising, they begin to thrive. Soon their tobacco begins to be actively called for. Why? Because the wholesaler has pushed its sale? No! But because of the two men's care, attention, good judgment, push and advertising.

Soon these two men find that people are trying to make capital or improve their own business by pushing the two men's plug—selling at cost—below cost—and then making their profit up on other goods. Have not these two men the right to protect what is their own, and to say to these wholesalers, who, by selling at or below cost, would deter scores of others from selling the tobacco. "Now, to protect ourselves, and in justice to the majority, we ask you to agree to sell our own property at the price we shall establish, or we cannot sell you what we have made entirely through our own care, attention, good judgment, push and advertising?"

Take away this contract system, which compels the cutter to make a profit, and protects the careful, legitimate wholesaler, and in less than five years the largest plug tobacco manufacturers in the United States will lose 50 per cent. of the business they built up entirely through their own care, attention, good judgment, push and advertising.

We have followed this matter for many years, and we know the manufacturer is justified, by facts and figures, to protect himself against the jobber selling at cost.—Grocery Trade Price List.

TOO SMART.

The red flag fluttered over the door of Gillam's Emporium. The villagers were crowding the sidewalk, while from within came the sound of the auctioneer's nasal tones and the rap of his hammer. Mr. Whiffin, a merchant from the neighboring county town, stopped in a group of men outside.

"Ned Gillam sold out by the sheriff! What does that mean? I should have said that of all the young men in this village he was the one who would make his way. Has he taken to drink?"

"Not at all," said the squire. "He's sober enough."

"Ned understood his business," pursued Whiffin, still curious. "He was a salesman for me for two years, you know. I never had a more polite fellow to customers, nor one who could run off goods faster. I never had any damaged goods left on his counter. He sold them at full price. He was almost too smart."

"You have hit the nail on the head, there!" said the squire. "Gillam is a pleasant, polite fellow, but tricky. When he opened the Emporium we all went there to buy. I took my custom from old David Longaker at the corner, thinking that we must have the 'fine table delicacies' which Ned promised.

"But presently I discovered that whenever he could palm off inferior goods for the best he did so. I never went back to him. David's goods were just what he represented them to be. He's a crusty old fellow, but his word is to be taken."

"Our experience was the same," said the doctor. "My wife and daughters wanted to keep up with the fashion, and bought their hats and gowns which Ned declared were the style in New York.

"But when they found they were old auction goods which he had bought cheap and sold at high profit, they never went into his store again.

"That is the history of his dealings with most of the villagers. One after another dropped away until he had nobody left. Hence—the red flag and the sheriff!" waving his hand.

"Well! well! I always thought Ned Gillam would score a success in this world!" said Mr. Whiffin, as he climbed into his buggy and drove toward home. "Such a polite fellow and so agreeable to everybody!" he muttered, flicking his horse gently.

Young Gillam himself, as he watched the auctioneer and the buyers, wondered bitterly at his defeat. He had started with but little capital, but clear of debt. Now he owed every one, and the assets would not cover his debts.

"I tried to be civil and pleasant," he said. "I looked sharply after my own interest. I don't know where my mistake was!"

But every villager in the crowd knew.

The secret was a truth as old as the first trade which was made between the children of Adam; it repeats itself in every individual life to-day; and most readers who have seen this glimpse of village history can tell what it is.—Youth's Companion.

THE TORTOISE AND THE HARE.

'Tis an old story which has been often and often repeated, that it is not the first in the start of the race which wins, but the one who gets by the winning post before any of the others. Every one of our readers, no doubt, remembers the nursery legend of the Hare and the Tortoise. It may appear somewhat foolish on the face of it, but, nevertheless, it is having pertinent illustration in every day life. The hare is no doubt the fleetest and would, under ordinary circumstances, outstrip the tortoise, but the tortoise has got an indefatigable power for hard work when it starts out to accomplish a certain object, but there is just a possibility of it beating the hare. So far as everyday business is concerned we can recall to our mind many illustrations of the fact that the tortoise in business has many times outstripped the hare.

It is not where you start in life by which you are judged, but where you end. Shakespeare says, "All's well that ends well," and there is no better illustration to be found of this maxim than in the business and commercial world. We have in our mind two young men who about twelve years ago were in positions very wide apart, so far as remuneration and responsibility is concerned. One of them was earning in the neighborhood of $1,000 a year, and the other was earning somewhere in the neighborhood of $250, or about one-fourth. There was very little difference in their ages, and the young man who was earning $1,000 a year looked down upon the $250 cuss with a certain amount of contempt. Time passed on and about three years ago these same two individuals happened to meet in our presence. The gentleman with $1,000 a year income was still earning $1,000 a year and no more, but the disparaged individual, who formerly was struggling hard for his $250, was earning $6,000 a year. "All's well that ends well," and in this case as in many others, it was not the one who had the most advantages and opportunities who succeeded the best. If anyone had been told that the individual who was then earning $250 a year, had the audacity to even aspire to $6,000 a year, let alone to actually accomplish it, or to absolutely earn it, they would have been considered fit subjects for a lunatic asylum. While this case may appear to a very large extent a romantic one, such things are accomplished, or are in process of being accomplished every day in the year.

As an illustration of how easily money can be lost or rather wasted, we may mention that quite recently a very apt illustration came under our own personal notice. A young man of more than ordinary intelligence entered a business. It was new to him. He had very little experience in it and less cautiousless than he had knowledge of the trade in which he was engaged. He took a place the rent of which would frighten an ordinary business man, fitted it up elaborately and expected great things, but was lamentably surprised when he found that customers did not walk in and buy his wares with a rush. The expenses were still continuing but the customers failed to realize. The result was that in less than six months he had sunk a round six thousand dollars in the business without the remotest possibility of ever getting it back again. His only assets were his fixtures and these put up by the hammer would not realize sufficient to pay the auctioneer. He attempted to be a hare in the race for business but he was many degrees below the slowest tortoise ever born. Young men commencing business should always remember the story of the hare and the tortoise. It would be serviceable to them as well as profitable. "All's well that ends well." Never mind the beginning but take good care of the finish; then you are all right.—National Grocer.

LIFE BEHIND THE COUNTER.

Life behind the counter is a deceptive one. Thousands are attracted to it on account of its apparent ease. The farmer comes to town these hot days with a load of wood or a load of hay and after tramping about for an hour or two he disposes of it. After paying the horseshoer for the setting of a new shoe to replace the one lost off coming in, and a new neckyoke to replace the one he broke trying to back his load into an alley, he starts for home. As he jolts along over the cobble stones astride of his boom pole, covered with dust, and the muddy sweat dropping from the end of his nose, he occasionally passes a store. He peeps in under the heavy awning and catches a glimpse of the smiling face of the trader as he stands in the open doorway, in his nice clean white shirt sleeves with a pencil over his right ear and surrounded with a most temptingly display of goods. It looks so cool, cosy and pleasant that it reminds the farmer of an oasis in a desert, and he soliliquizes, "Now that Jones had only $600 when he went into business. He worked Tom Brown's farm on shares and didn't know any more about the business than I do. My little farm is worth $3,000, and yet I am compelled to keep my nose on the grindstone from morning till night and work like a confounded slave and be baked in the sun, smothered with dirt and dust, and be dubbed a dolt and a fool by every young upstart in town. I am subjected to all this simply for the sake of keeping soul and body together, while Jones, with a capital of only $600, can live like a gentleman, wear fine clothes, smoke cigars, go to the theatre, live on top shelf and make money beside." And so the farmer goes home with a flea in his ear and resolves to sell his little farm and embark in the mercantile business and join the great army of men who live behind the counter. In my travels I come across many a man who had thus been lured away from safe moorings and had become stranded on the rock of merchandising. We say life behind the counter is a deceptive one. The seeming ease that appears on the surface is a fraud and a delusion. No man who chooses a life behind a counter, for the sake of comfort and ease, and finds it, will ever succeed. It is a great mistake (and a very common one, too) to suppose that a man can dress up and sit down in an easy chair behind the counter and smoke and read and make money. Thousands have made this mistake to their sorrow, and thousands more are making it to-day, but will not make the discovery until it is too late.

When men learn the fact that a life behind the counter requires a careful preparation and that certain qualifications are absolutely necessary to insure success, then will fewer mistakes be made. No farmer is stupid enough to suppose for an instant that he could succeed at the bench, build a house or make a watch without some previous training, yet large numbers of them are just foolish enough to suppose that no special qualifications are necessary to conduct a successful mercantile business. Did you ever go behind the counter and look under? I shall never forget the first time I went behind the counter. I was a little fellow and lived on a farm. One day I was in the village store and the merchant, who was busy at the rear end of the store, sent me behind the counter for a box of old nails and the hatchet. I had always held a very exalted opinion of the counter. It was so nicely painted and finished and I had seen so much money pass over it and drop with a "chink" into some mysterious receptacle, and then the man who stood behind the counter was a very important personage in my childish estimation, and my highest ambition was to become a great man just like he was when I got to be a man. But when I looked under that counter and saw its skeleton, I was frightened. I saw its rough frame work braced in every direction with dusty old cob-webs. I saw the ruined remains of what had once been quite a collection of useful articles, and I was afraid to explore for the nail box for fear that I might discover the remains of some human being.

Since that early event in my life I have passed through many experiences, some of which have been bitter ones, and have learned a great many things. To-day, when I look under the counter, I see in my imagination the dust-covered bones of thousands of farmers, and mechanics, and young men with money but nothing else, who made the fatal mistake already referred to, and were sacrificed on the altar of ignorance and incompetency.—E. A. Owen in Michigan Trader.

A feather duster disperses but does not remov the dust from the store.

A reputation for truthfulness is indispensable to permanent and satisfying success.

ALL KINDS OF DEBTORS AND HOW TO MEET THEM.

There is a class of debtors in every community regarded as hopeless. Some of them, strange to say, are in business and getting credit, and yet have been regarded as hopeless for years. They manage to continue in business by preying upon the inexperienced or careless seller, whose object is rather to make a sale than to make a collection. There is a form of advertising now resorted to by many new concerns which consists in putting out goods everywhere, no matter what the credit, for the purpose of introducing them, and with the ultimate object of dropping unworthy customers when the goods have found a market. This and many other similar reasons may be given for the long life of many business houses that are utterly insolvent and unworthy of credit, and that live only to beat their creditors and to boast of it. Claims received by lawyers against these houses, extending through a series of years, tell the story of the fraud of which such houses are guilty, and of the fearful ignorance or carelessness of some salesmen or credit men. There is one house in Detroit, to-day, doing an apparently thriving business on a leading thoroughfare, which seems to meet with no difficulty whatever in getting goods, and yet inquiry of almost any lawyer in the city will show uncollectable bills all the way from a day to six years overdue.

The faithful efforts of the mercantile agencies, instead of killing this business, seemingly have no effect upon it, for what can the agency do when men will fly in the face of unfavorable reports and sell their goods notwithstanding. The most independent man on earth is frequently the hopeless debtor. His very hopelessness is his strength. Lawyers do not threaten, because they know it means ridiculous failure. Collectors do not bore them because they know them to be proof against duns. The sheriff does not bother them, because previous efforts have proven the unsatisfactory outcome of levies.

Thus, so long as he can get goods—and there appears no limit to his ability to do so—he is all right. Men will sell this sort of a tradesman, and then blame the collector for what appears to be lukewarm effort to collect. The failure to realize is charged to the lawyer's or the agency's incompetency, instead of placing the burden of blame where it belongs, that is, on the credit man.

The way to meet this man is never to sell him—and if he once becomes your debtor do not hesitate to recognize your mistake and blame the proper person for it. You can close this man up, but at your own expense and with little profit to yourself, and for this reason you will let him run to suck the blood of other victims. A sharp, watchful attorney may some day see a chance to slip in and get a stray dollar, and that is your only hope. The best way to meet this class of debtors is to keep away from it.—The Collector.

MANUFACTURERS AND GROCERS.

The retailer is the only medium of distribution who comes in direct contact with the vast army of consumers. It is for this reason that the retail grocer is the most important factor in the distribution of food products. His power in the premises is tremendous, and it should not be overlooked. Advertising creates a demand, but the demand so created is not always satisfied; in other words, the manufacturer may expend many thousands of dollars a year in advertising, and yet many of those he hopes to reach in this way are not influenced to buy his goods. They may be influenced, but the force of the advertising is often neutralized by the grocer. The grocer may be induced to do this for many reasons; through a desire to handle other goods, or, through prejudice, pique and ignorance. But no matter what the occasion is, the fact remains that any retail grocer who has a good trade, and has the confidence of that trade, can make or break a brand of goods, as far as his particular trade is concerned. Of course, such action on the part of the grocer often carries its own penalty, for if a customer wants a certain article, and will not take any other brand; if his wants are not supplied by the grocer with whom he regularly deals, then he will go elsewhere for it. This would go to prove that once a legitimate demand is created for an article, the grocer must obtain a supply or lose his trade. This is the natural sequence. But again, as it very often happens, the grocer will say: "I do not keep these goods, but I have something better." To a stranger or a transient or occasional customer, such an argument on the part of the grocer would carry little weight, but should that customer have confidence in the grocer, whether the customer is a regular one or not, it can readily be seen how easily the grocer can supplant one brand for another, or induce the customer to drop all enquiry for an article for which the demand was created by advertising. We know of many instances where certain brands of goods were kept out of stock by grocers, who made up their minds that they would not keep them. We have also known of instances where the grocer was compelled to keep goods in stock because he could not help himself, for the simple reason that good customers insisted upon having them, and would take nothing else. But it is a bad plan, these forced purchases, and they do not always result satisfactorily to the manufacturer. It is much the better plan to establish a friendly, if not cordial relation with the grocer on the part of the manufacturer, and then it is comparatively smooth sailing all the way through. The grocer will then take much more interest in the goods, and will keep them out to the front, and push them, not only for the profit, but for the sake of that friendly feeling. Again, we would say, the manufacturer should help the grocer if he would have the grocer help him. It is a fair division of labor, and it will result in a fair division of profits all around. The manufacturer who ignores the value of the retail grocers' assistance in helping him introduce his goods does not know his business.—Grocers' Monthly Review.

HONESTY IN THE GROCERY TRADE.

There are tricks in every trade, is an old saying. To-day we hear a great deal of trade morality, pure food, etc., but little about the tricks of the retailer. One would suppose that there were none. We hear the cry that the wholesaler is retailing and that it isn't right. But what do we hear about the retailer? Nothing, absolutely nothing. He hasn't any tricks. He don't give false measure or short weight. and in all his dealings he is a model to be followed.

Such talk as the above is simply bosh. There is hardly a wholesaler in business but could give column after column of impositions and frauds that the retailer has practiced upon him.

"The last barrel of eggs I received from you is three dozen short and there were two dozen bad." The grocer, however, was cutting on the price of eggs and so underselling his neighbor grocer. Now, does any sane man believe such a statement as the above, and especially so when every barrel of eggs purchased would be sure (?) to run short or contain a number of bad ones. This is not fiction, but solid substantial truth we are giving.

We have known cases of retailers writing: "Box received and three bottles broken." Not a bottle was broken, but a rebate on those that they claim was broken increased their profit just so much.

Now these are only a few of the illustrations that could be given to show that there are unscrupulous retailers in the grocery trade as in every other business.

Would not some of our exchanges be doing a good work if occasionally they got hold of the retailer and gave him a roasting, to speak? There is a great deal to reform in the grocery trade right among the retailers themselves. Honesty in dealing with customers in their weight, measure and quality should be every merchant's first thought, and associations should not hesitate to condemn in words that contain no double meaning, that while we ask no more than justice from the wholesaler, at the same time our object and aim is to require the same upon the part of the retailer in his dealings with the wholesaler.

We hope associations all through the state will now begin to correct abuses among themselves, and there are many of them that need handling with gloves off. We must begin at the foundation if we would rear a noble and permanent structure.

How soon could the retailer drive from the market impure and unwholesome goods if he saw fit to do so. He stands between the manufacturer and consumer, and a few words of warning from him to the consumer, regarding such goods would have a most beneficial effect. But how many do this? The margin on adulteration is larger than on pure goods. These are questions that can be handled with good effect by all our associations.—Merchants' Mail.

ALL GROCERS SHOULD SELL THE

Royal Dandelion Coffee

Manufactured by

ELLIS & KEIGHLEY,
TORONTO.

Established 1849.

GOLD, SILVER

—AND—

BRONZE MEDALS

20 1st prizes.

Reg. Trade Mark.

MICHEL LEFEBVRE & CO'Y

Manufacturers of

Lion--L--Brand

Pure Vinegars, Mixed Pickles, Jellies, Jams, Preserves.

Montreal, P.Q.

P. DOTY & SON,

(Successors to W. B. Chisholm)

MANUFACTURERS OF

1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel luuch baskets
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

OAKVILLE ONT.

SOMETHING NEW!

A GREAT TREAT.

Fresh Cod

TONGUES

In 1 lb. Tins.

This is the Delicacy of the Season.

Pronounced by connoisseurs far ahead of oysters.

A GREAT LUXURY.

Apply to

EBY, BLAIN & CO., Toronto.
STEWART MUNN & CO., Montreal.
JAS. TURNER & CO., } Hamilton.
LUCAS, PARK & CO., }

Send for Samples.

STUART, HARVEY & Co.

Importers and

WHOLESALE GROCERS

A Large and Well-Assorted Stock of

Teas, Sugars and General Groceries

HAMILTON, ONT.

FOR THE

HOME, PICNIC,
CRUISE, or CAMP

The "STAR BRAND" delicious

HAMS & BACON

CAN BE HAD FROM ALL THE BEST GROCERS

F. W. FEARMAN,

Hamilton, Ont.

PACK OF 1891.

"THISTLE" Brand Haddies.

These Fish are most carefully prepared and are recommended by leading medical authorities as

The Finest of Fish

Second only to the Oyster from a dietetic standpoint. 30

Order this Brand. For sale by all leading Wholesale Houses.

Just one year ago Ram Lal's Tea was placed on the Canadian market.

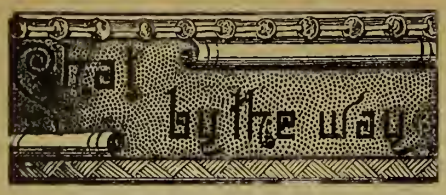
Ram Lal's PURE INDIAN TEA

GUARANTEED ABSOLUTELY PURE AS MANUFACTURED ON THE GARDENS IN INDIA

Sales to date amount to two thousand five hundred chests which proves to the grocer that Ram Lal's is the favorite blend of pure Indian package Tea.

JAMES TURNER & CO., - - Hamilton.

WHOLESALE AGENTS.



Mr. P. T. McBride, grocer, John street Hamilton is spending his vacation in Akron Ohio.

Mr. I. Linitime, of Springfield Ont., has disposed of his general business here to Mr. E. Hemstreet, of Aylmer.

W. A. Thornton, of South London, has sold out his stock of groceries and good-will to Mr. Weir. Mr. Thornton intends going to the North-West Territory.

John D. Sibbald & Co., of Regina, N. W. T., are pushing their business as commission merchants. This should be a good chance for some good houses to get a connection through the West.

P. J. Wall, grocer, London, is in financial difficulty. Stock is being taken, and it is hoped things will be found satisfactory. Lucas, Park & Co., of Hamilton, are the principal creditors.

The style R. Prate, general merchant Wolfville N. S., has been changed to Prate & Collins. Mr Prate in renewing his subscription to THE GROCER says, I like your journal very much and should not care to be without it.

Mr. J. Blachet, fruitier and grocer, North Bay, Ont., found a tarantula in a bunch of bananas a few evenings ago, the body of which was 1¼ inch in length. The weather being cool it was not very active, consequently he had no difficulty in capturing it.

The Secretary of the Toronto Retail Grocers'Association has received,from Montreal, a very cordial invitation for the president and members to be present at the pic-nic of the Montreal Retail Grocers' Association, accompanied by complimentary tickets.

We would call attention to the large sales of 20 | 14s in Diamond Crystal Salt, which Messrs. Lucas, Park & Co., of Hamilton, are having. This is intended as a strictly butter salt, and requires special care from the manufacturers. The packages will be found particularly attractive. It is sold as against Higgins' and Ashton's goods, and should be pushed in districts where the making of good butter is made a specialty of. When once introduced it is an easy seller.

The other evening, the merchants of West Lorne held a meeting over McPherson Bros. store, and organized as the Commercial Union, with Dugald McPherson, President, F. Mettam, Secretary, and a committee of management, consisting of the Pres., Sec'y., and W. Colwell, the object being to establish a better cash system of doing business, more particularily, for the benefit of the cash paying customers, in order to give them the full benefit of their cash, and in all cases to give them a cash discount,and to encourage cash transactions, to regulate trade, and establish a good market for all kinds of produce in West Lorne.

Fire the other morning, at Cookston, Man., destroyed the premises of A. Holmboe, general merchandise, loss $22,000.

The manufacturers of French matches are now agreed upon prices. Their list is out, quoting French matches at $3.50 in small lots.

Mr. R. A. Lucas, Hamilton, organized a large party which left for Vernon Island, Muskoka, on Tuesday for a two weeks' holiday.

Mr. J. Malabar, of Winnipeg, has opened out in the grocery line in Brandon. Mr. Malabar has been in the employ of Geo. Craig & Co., Winnipeg, for a number of years.

Mr. J. W. Anderson, accountant in the H. B. Co., general stores, at Winnipeg, has been promoted to the position of chief accountant of the H. B. Co., at Victoria, B. C.

The retail grocers of St. John, N. B., have joined the half-holiday movement, and hereafter the grocery stores will be closed at one o'clock on Friday, up to and including Sept. 4th.

The Board of Trade, of Victoria, B. C., recommended the council of that city to assist in sending an exhibit to the Toronto Industrial Exhibition, and the council has concluded to act upon the suggestion by voting a liberal grant for the getting up of an exhibit.

A convention of the fish dealers and others interested in the fishing industry on the Georgian Bay and adjacent waters, will be held at the Globe hotel, Collingwood, on Wednesday, the 12th day of August, for the purpose of taking the fishing industry of our inland lakes into consideration, and the best methods of preserving the same.

A large number of the old friends of Sam. Grigg, the late proprietor of the Grigg House at London, gathered in the lecture room of the Young mens Christian Association the other afternoon to hear him speak to commercial travelers. He gave a simple unvarnished account of the manner in which he had been led to accept Christianity and and give up his position of hotel-keeper. "From whiskey to the Word of God" might have been taken as his text. Mr. J. C. Madill, the vice-president of the Travelers' Circle, occupied the chair, and Miss Grace Walton Sang a solo at the close of the address.

Notwithstanding the continuous descent of rain on the 29th ult., the procession of grocery wagons from the Market Square to Queen's Park in London in connection with the picnic was large and proved a pleasing sight. Some 40 rigs formed in line, decorated in various ways, and keen competition for the prizes was the result. Owing to the unfavorable weather the band of the Seventh Fusiliers, who had been engaged for the occasion, did not march as was expected. However, the procession was a creditable display, the decorations on some of the wagons giving evidence of excellent taste. Grocers from all parts of the city were represented in the line of march.

M. Manoury, a chemist in Cuba, recently discovered a means of utilising molasses in the glucose from it and rendering it fit for crystallisation. The discovery was received by sugar planters in the island with much enthusiasm, and some leading West Indian planters have visited Cuba. By the process the molasses are so modified that they are fit to be sent on with the cane juice, with which it is mingled, to the vacuum pan. The Sugar Trust in New York has refused to receive any of the new process sugar from the Constancia Usine, where the process is in operation, and the rejection of two shipments that had been sent forward. The complaint of the Trust is based upon an analysis made for the Trust by its chemists. The Spanish people accuse the Trust of having given a false reading of the polariscope, with the express purpose of injuring the sugar trade of Cuba.—Home and Colonial Mail.

C. M. Bostwick & Co., of St. John, N.B., are in trouble with the customs authorities. Some time ago they entered a lot of molasses for warehouse, but instead of placing it as the papers called for the firm took some of the packages to their own premises. The customs officers seized the goods. The matter was referred to Ottawa, and the firm was allowed to take the seized goods on the payment of the duty and a fine of $25. The other day the firm had a similar case which resulted in the seizure of two packages of molasses. They had obtained an order from Mr. Matthews on Monday for the removal of the molasses, but the collector decided that Matthews had no power to give it. The collector has reported the case to Ottawa. Mr. Bostwick is of the opinion that the Government should devise some other mode of dealing with molasses than the present system. If the firm was allowed to pay the duty when the molasses was entered for warehouse all this trouble would be avoided.

Competition is keen and active, and the only way to meet it successfully is to buy from the best houses, and at lowest prices.

"There are geniuses in trade, as well as in war, or the state, or letters; and the reason why this or that man is fortunate is not to be told. It lies in the man."—EMERSON.

STORAGE

FREE AND IN BOND.

Customs Entries Passed, and goods stored at lowest rates. Special facilities for shipping goods to all points. Goods MARKED and WEIGHTS and GUAGES taken CORRECTLY. You can save DOUBLE FREIGHTS by keeping Teas, Sugars and other heavy goods with us.

BLAIKLOCK BROS, Agents,
17 Common St., MONTREAL.

"REDUCED"

The price of Diamond Crystal Salt is now lower than we have ever sold it. The 20x14's are a splendid size for "Butter Makers."

C. F. Chandler, Ph. D., New York, says this salt is the "purest" he has ever analyzed—following are the results :

Chloride of Sodium	99.698 per cent.	Chloride of Magnesium	traces.
Sulphate of Lime	0.044 "	Insoluble matter	0.015 per cent.
Chloride of Calcium	0.009 "	Moisture	0.234 "

Agents for Hamilton :

LUCAS, PARK & CO.,

71 McNab St. North, Hamilton, Ont.

Special figures for five barrels and over.

Fresh arrivals of Red and Blue Label Hillwattee Teas just to hand, also "Under Two Flags" Japans.

Special Notice to Grocers.

GENTLEMEN :—

We are now preparing goods for Fall grinding and would ask our Grocer friends who want pure clean Spices to send their orders direct to us, or hold until our traveller calls. Our "Motto" is, serve the public well and you will well serve yourself.

Very respectfully yours,

The Snow-Drift Baking Powder Co.,

BRANTFORD.

Chivers' Carpet Soap

For cleansing and restoring carpets. Warranted to take out grease or ink, and restore the colors. Likewise in all woolen fabrics

Chivers' Disinfectant Cloth Soap

Will clean all kinds of cloth, removing grease, ink, etc., restoring the colors like new. For price. etc., address

J. H. WALKER,
Alma, Ont.

DURABLE PAILS AND TUBS.

TRY THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.
Represented by

Chas. Boeckh & Sons, Toronto,
Jas. Lee & Co., Montreal.

LOCKERBY BROS., WHOLESALE GROCERS, 75 ST. PETER STREET, MONTREAL, P. Q.,

ARE OFFERING THIS WEEK

SUGARS. TEAS. { Barbadoes and Cuba } MOLASSES.

FINE LARGE DRY COD IN BUNDLES. BONELESS FISH IN BOXES.

Canned Salmon, Lobsters, Mackerel and Oysters.

HUDON, HEBERT & CIE.,

WHOLESALE GROCERS

— AND —

WINE IMPORTERS,

NO TRAVELLERS ON THE ROAD.

304, 306 St. Paul St.
143, 145 Commissioners St. MONTREAL.

Seasonable Goods for Camping and Picnic Purposes.

CUNNINGHAM & DE FOURIER CHOICE CANNED GOODS :

Camp Pies. Wild Boars' Head.
Irish Sausages. Potted Meats and Game.
Sardine, Anchovy and Bloater Paste.

Every first-class Grocer should have the above goods in stock.

CAVERHILL, ROSE, HUGHES & CO., Montreal.

BEST GOODS IN THE MARKET.

FRANKFORT, CAMBRIDGE, BOLOGNA, CHICKEN, HAM and TONGUE SAUSAGES.

PUT UP BY THE MOFFATT PACKING CO.,
MONTREAL.

"EMPIRE" TOBACCO.

TRENTON RETAIL GROCERS' ASSOCIATION.

TRENTON, July 13, 1891.

The Retail Grocers' Association, of Trenton, met twice last month. The following is a report of the proceedings:—

Minutes of last meettng read and confirmed.

Moved by Mr. Clarke, seconded by Mr. Spafford, that Mr. Craig settle the account re Oakes estate with Mr. Young, and old committee be discharged. Carried.

Moved by Mr. Hendricks, seconded by Mr. Solmes, that Mr. Spafford's offer of $25 for $39 as per invoice of Oakes estate be accepted. Carried.

Mr. Spafford's motion re appointment of man referring to early closing was laid over by advice of President Craig.

The meeting adjourned.

TRENTON, July 27, 1891.

The minutes of last meeting were read and confirmed.

There were ten members present.

Moved by Mr. Hetherington, seconded by Mr. Spafford, that the by-law adopting the cash system on 1st August, be amended and the time extended to thirty days. Carried.

Moved by Mr. Spafford, seconded by Mr. Clarke, that the settlement of the Oakes estate by Mr. Craig be accepted. Carried.

Moved by Mr. McLellan, seconded by Mr. Saylor, that a list of delinquents be furnished by each member of the association to the Secretary, to enable him to furnish each member with a full list of delinquents. Carried.

Notice of motion by Mr. Hetherington, seconded by Mr. Saylor, that Sec. II. Art. 12 be changed to meet once a month in place of twice. Carried.

J. W. HENDRICK, Sec.
JAMES CRAIG, Pres.

PRICES UP OR DOWN.

Shall a merchant advance or reduce prices on goods in stock as their market value may change? This is an interesting question, particularly for the merchants in the smaller towns, where they have one or more competitors. Jobbers advance or reduce prices on goods as the market changes. Jobbers and manufacturers as a class are successful in business, so the rule would appear to be a good one for retailers to follow. But to return to our question: If, for instance, I bought a line of goods at prices that were unusually low, and by the time they were delivered the price had advanced 25 per cent., would it not be better to make the selling price conform to present cost, or to make a leader of the goods and rush them off, ignoring the rise in the market?

If the goods were rushed off in a hurry it would no doubt attract temporary custom, but when the supply was exhausted the same goods could not be placed except at an advance. As long as the goods lasted the low prices would no doubt worry my competitor, but my object is to build up my business, not to break down his. If, on the other hand, the goods in question had declined after mine had been bought, and my competitor had bought at the lower price, I should have had to lower my price to meet his. The fact that a merchant often has to follow the downward tendency of the market is an argument in favor of his taking advantage of an upward tendency and realizing large profits. If he is obliged to drop his price to meet competition let it be done quickly and to all customers alike. Do not fear your competitors, but if there is money to be lost lose it in a week rather than in ten weeks. Prompt action on your part will show that you intend to meet any price that is necessary to hold your trade, and it may be that one lesson of this kind will be all that will be required. I should advise a close and continuous scrutiny of the tendency of the market and a revision of prices of goods in stock to conform to such changes.—A. F. G. in Iron Age.

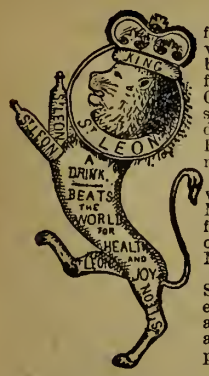
THE ART OF SELLING.

To the student of human nature probably no greater field to study odd and peculiar characters presents itself than in several departments of a large retail house. A few days spent at one of these houses will bring one in contact with more quaint and curious people than one would encounter in a long journey. The machinery of a salesman's life does not revolve as smoothly as one would suppose, judging by a superficial glance.

It is generally supposed that a salesman's duties consist merely in showing his goods and having them wrapped up. A more mistaken idea could not be imagined; for, if this were all, selling would be a pastime. The successful salesman must be a close observer to enable him to "size up" his customer at a glance and know how to approach him. He must be cool, cautious, determined, and possess an almost inexhaustible supply of patience.

In nearly all houses there is a rule that if a salesman fails to effect a sale he must transfer his customer to another salesman. The sales made by these transfers are numerous, proving conclusively one or two things—either the first salesman, through some reason or other, failed to make the proper impression, or the customer was such a peculiar character that the manner and language, combined with the different tactics of the second salesman, happened to catch his fancy. No one without the personal experience can realize the tremendous strain and tax to which a salesman's patience is subjected. He must be prepared to meet all sorts of statements and arguments and be able to disprove them promptly and in a genial manner. Under no circumstances must he lose his temper; if he does he is lost, no matter how much time and labor he has spent or menial worry he has suffered.—Am. Storekeeper.

St. Leon at the top of the Tree at Last.



We have at last obtained for St. Leon the praiseworthy title of being the best Mineral Water known for Uric Acid, Diathesis, Gout, Rheumatism and diseases of the kidneys, including Diabetes, Melitus, and Bright's Disease of the kidneys, when freely used.

The Hotel in connection with the springs opened on Monday, June 15th, with a full and well-equipped staff of waiters, etc., managed by Mr. M. A. Thomas.

Take a trip down to the Springs this summer, and enjoy yourself for a month and return home recuperated and feeling like a new person.

St. Leon Mineral Water Co., Ltd.,
Head Office, 101½ King St. W., Toronto.
BRANCH—Tidy's Flour Depot, 164 Yonge St.

ALL GROCERS SHOULD SELL THE

ROYAL DANDELION COFFEE

Manufactured by

ELLIS & KEIGHLEY,
TORONTO.

TO GROCERS.

SIMCOE CANNING COY'S

Goods are warranted first-class.

PUSH THEM.

Order through your wholesale House.

A. HAAZ & CO.,

Bonded Manufacturers of

Honey Dew, White Wine, Malt and Cider VINEGARS.

74 Bagot Street, - Kingston, Ont.

THE PELEE ISLAND WINE & VINEYARDS Co. LIMITED

Brantford and Pelee Island } J. S. HAMILTON & CO'Y, BRANTFORD, ONT Sole Agents for Canada.

IS A BOOK

Which will secure to you a larger profit than you are at present making,

Which will secure an increasing trade,

ANY USE TO YOU?

THE 26 SPECIMEN BLENDS contained in "Tea and the Science of Blending" will show you how this may be done.

Criticised most favorably by THE CANADIAN GROCER and countenanced by the largest Manufacturers and leading Wholesale Houses in Canada.

R. S. McINDOE, 24 Front St. E.,
TORONTO.

PRICE 1.00.

REFERENCE: The Wholesale Grocery Trade of Toronto.

Seasonable Goods.

The Celebrated "Reindeer Brand" Preparations: "Condensed Milk" "Condensed Coffee" and "Condensed Cocoa" are admirably suited for Picnics, Holiday Excursions, &c., &c.

Sold by First-Class Grocers everywhere.

The Truro Condensed Milk and Canning Co., Ltd.,
Manufacturers,
Truro, Nova Scotia

James Lumbers

Wholesale Grocer,

67 FRONT STREET EAST,

TORONTO, ONT.

MARKETS—Continued.

of medium and common qualities, for which there is not at present a very active demand. The Oonfa, with the first regular import of new Kaisows, arrived on Thursday, and the bulk of the samples have been placed on the market ; the quality, however, does not compare favarably with black leaf kinds, and comparatively few sales are reported. At the public sales of China teas rather more than 12,000 packages of Congou were offered without reserve, all of which sold at about previous low rates.

PETROLEUM.

There is some cutting going on in Canadian refined which is shaded from 16c. to 15c. for ten barrel lots. Other prices hold at former quotations. Business is very quiet.

The Petrolia Advertiser reports : Petrolia crude $1.34½ per bbl. Oil Springs crude $1.34½ per bbl. Oil has taken a jump in price since the vote on the Budget was taken, and is firm at the above quotations. Refined remains unchanged.

DRUGS AND CHEMICALS.

There is a very quiet time in the drug trade which has been deepened by the unseasonably cool weather. No features of importance have developed to change prices or otherwise affect the situation.

DAIRY PRODUCE.

Butter comes in quite up to the capacity of the demand, which is merely local. The supply has further resources and so has the demand, as there is an accumulation of stocks in the country on the one hand while on the other butter is wanted for export, but buyers and sellers are widely apart. The best price going, and it is due to local consumption that it is not lower, is 14 to 15c. Medium tub butter brings 11½ to 13c. The only scarce grades are those which would sell in the neighbourhood of 10c. and be suitable for baking purposes. The market is depressed by the offers of and operations in United States butter for export, which may be stored in bond here until a favorable market abroad opens up. The prices of this United States stock are away below those current here, and much farther below those held for by collectors in the country. Creamery butter is receiving little attention.

Cheese is firmer in sympathy with the export market, prices holding now at 9¼ to 9¾c.

COUNTRY PRODUCE.

BEANS—A car was distributed last week along the street at $1.60. It is jobbing out at $1.70 to $1.80. They are very scarce.

DRIED APPLES—An order from Winnipeg has probably cleaned out this market. A hundred barrels were wanted, but only 48 could be got together, the price being 8c. Job lots are quoted nominally at 8½ to 9c.

EVAPORATED APPLES—The last interest manifested in the market was also on Winnipeg account, which involved the shipment of a moderate sized parcel at 13½c.

EGGS—The egg market has not yet quite levelled down or up. Some houses quote at 12½ to 13c., others at 13 simply, others again at 13 to 13½c., each being ruled by the circumstances peculiar to its own trade. Supplies are fairly good.

HAY—The supply appears to be increasing and prices accordingly do not favor seller any more than ever, $11 to $12 being the basis of present business. New baled hay is coming in.

HIDES—Are steady, last week's quotations holding, viz., 5c. for weights below calls, and 8½c. for others. Cured are featureless at 6c.

HONEY—Is dull at 7 to 10c. for clear, and 14 to 16c. for comb.

HOPS—Are in small compass and quiet at 35 to 37c. for 90's and 25c. for finest yearlings.

POTATOES—Are utterly demoralized, $1 to $1.25 per barrel being the unprecedented prices now going.

SKINS—Pelts are up to 40c., and lambskins to 50c.

STRAW—Is scarce at $6 to $8 for pressed oat.

WOOL—Is not in request, but is in fair supply at 18 to 19c. for fleeces.

FISH.

There is little life in the fish market. Consumption is still at an ebb. Stocks are light and prices at last week's basis, shown in Prices Current.

GREEN FRUIT.

Cool weather is yet a drawback to trade. It is adverse to prices, particularly of lemons, which have declined greatly in the New York market, where stocks are large. Prices are $4.50 for Palermos and $4.75 for Messinas. There are no Rodi oranges now in stock. Sarrentos are $4.50 and firm. Bananas are $1.25 to $1.50 and rather indiscriminately classed, "firsts" and "seconds" being meaningless terms this week.

SMALL FRUITS, ETC.

Red raspberries quote at 7½c., and are about done. Black ones are 8½c. Red currants are out of stock, the last selling at $1.25. Black currants are $1.75. California plums are $2.50. Early variety clingstone peaches of native growth are coming in at 60c. a basket. California peaches are $1.75. Delaware Mountain Rose peaches (freestones) are $1.50 in half-bushel baskets. Bartlett pears are $3.50 in cases and kegs. Tomatoes are $1 for United States stock, 90c. for native stock, which is scarce on account of cool weather. Apples are $2.25 to $2.75 per barrel. Cucumbers are 25c. a dozen. All the stock received now is Canadian.

PROVISIONS.

There has been more activity on a large scale, though round lots have been more a subject of inquiry than of actual transactions, the hindrance to them being scantiness of stock. All lines are firm and approaching scarceness is foreseen in most departments. Prices are expected to go up to be on a gravity with those of Chicago. An inquiry for a mixed car of backs and shoulders to make rolls was unable to get a quotation as the stock on the market was too limited.

BACON—Long clear is firm at 8¼ to 8½c. A car changed hands at 8c. for eastern shipment, and a half car at 8c. on Winnipeg account. Bellies are 10½ to 11c., backs 11 to 11½c., rolls 9c., all very firm.

SURPRISE

Is unequalled by any other soap in the ordinary ways of washing either by soaking or boiling the clothes, or both. But the best results are obtained by following the directions according to the new "Surprise way." All we ask is to give it a fair trial (without boiling or scalding) and see if Surprise Soap does not make every piece like new, taking out streaks, stains, and all of the yellowish look that other soaps are sure to give when garments get a little old.

Do your customers use Surprise Soap ? We will be pleased to sell you, write us.

The St. Croix Soap Mf'g Co.,
St. Stephen, N. B.

Branches :
MONTREAL : 17 St. Nicholas St.
TORONTO : Wright & Copp, 40 Wellington St. East.

WE ARE BUYING
Dried Apples.
SEND SAMPLES AND QUOTATIONS

ESTABLISHED 1869.
STANWAY & BAYLEY.
BROKERS
AND
GENERAL COMMISSION MERCHANTS.
44 FRONT ST. EAST. TORONTO.

WE ARE BUYING
Evaporated Apples
SEND SAMPLES AND QUOTATIONS

One Trial

Will convince you that the "MALLAWALLA" blend of Pure Indian and Ceylon teas is something delicious and a sure favorite with black tea drinkers, 1 lb. and 1-2 lb. tin foil packages, 50 lbs. in a case. If you want the best buy "MALLAWALLA."

DIAMOND BAKING POWDER in ¼, ½ and 1 lb. tins is more satisfactory and netts you a better profit than any first-class powder on the market.

Merit tells, "Wherever sold it has been a repeater." Have you tried it?

W. H. GILLARD & CO.,

WHOLESALE GROCERS, HAMILTON, ONT.,

Agents for Canada.

ORIENT MILLS.

SINCLAIR, HOOD & CO.,

(SUCCESSORS TO W. A. BRADSHAW & CO.)

Importers and Manufacturers of

Coffees,
Spices,
Mustards,

CREAM OF TARTAR, BAKING POWDERS, FLAVORING EXTRACTS, ETC.

48-50 Lombard Street, Toronto.

JOHN PETERS & CO.,

General Commission Merchants and Brokers,

Halifax, N. S. and
Kingston, Jamaica, W.I.

Agents for The E. B. EDDY MFG CO., HULL, P. Q.

We are open to accept one or two more Agencies of first-class houses, either at Halifax or Kingston. We have a good connection and splendid storage facilities.

References: The Merchants Bank of Halifax. The E. B. Eddy Mfg Co., Hull, P.Q. The Mercantile Agencies.

JAMES E. BAILLIE,

PORK PACKER, TORONTO.

Hams, Breakfast Bacon Rolls.

GANONG BROS.,

ST. STEPHEN, N.B.

MANUFACTURERS OF THE

G. B.

CHOCOLATES.

N. K. FAIRBANK & CO.,

COMPOUND REFINED LARD.

185 WELLINGTON ST., MONTREAL.

CHICAGO. ST. LOUIS. NEW YORK.

Condensed Mince Meat.

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all seasons.

Will not ferment in warm weather.

J.H.WETHEY
ST. CATHARINES ONT.
CONDENSED
MINCEMEAT
FOR
MINCE PIES
J.H.WETHEY
ST CATHARINES ONT.
SOLE MANUFACTURER FOR CANADA
DIRECTIONS
THE CONTENTS OF THIS PACKAGE WILL MAKE TWO LARGE PIES. ADD 1½ PINTS OF WATER, OR HALF THAT AMOUNT FOR EACH PIE. BOIL 15 OR 20 MINUTES. IF TOO THICK, ADD A LITTLE WATER. IF TOO THIN, BOIL TO THE PROPER CONSISTENCY. IT IS THEN READY FOR THE CRUST. A LITTLE SUGAR, VINEGAR, WINE OR OTHER SPIRITS MAY BE ADDED IF DESIRED.
TOR. ENG. CO.

Although fruits are scarce and high, price same as last season, $13.50 per gross net.

Packed in ¼ and ½ gross cases.

Ask your wholesale grocer for it.

Sole manufacturer for Canada.

J. H. WETHEY, St. Catharines, Ont.

GEO. MATTHEWS

-PACKER and CURER.-

HAMS | BACON | LARD | PORK

PURE LEAF LARD A SPECIALTY.

PACKING HOUSES, OTTAWA, PETERBORO' and LINSDAY, ONT.

TORONTO MARKETS.

TORONTO, August 6, 1891.

GROCERIES.

A review of the grocery market is still mainly a report of the sugar trade, with minor variations for each week. Other lines are of subordinate interest, as trade in them is dull, not only relatively to the sugar trade, but dull absolutely. Future canned goods have not got nearly into the position of activity they had reached a year ago as objects of trading interest. Teas are in only moderate request or inquiry. Dried fruit is fairly active. The dulness is not owing entirely to the overwhelming business in sugar. It is a seasonable feature. August is one of the dullest months in the grocery trade of the year, usually being exceeded in dulness only by February. The opening of the month was not marked by any notable slowness in meeting engagements, a considerable portion of which came due about the 3rd. Crop reports from all parts of the country are cheering. If present prospects are realized the autumn trade ought to be a good one.

CANNED GOODS.

Spot stock in canned goods is now too small to affect appreciably the situation of the new pack, even if remnants of the '90 pack should be carried over. The rate at which those remnants are becoming smaller almost precludes the possibility of any of them being left. Spot salmon is becoming very scarce and has advanced in price, Horse Shoe being now firm at $1.55. The new pack is yet in the embryotic state, and its outlines of the position it will hold in the market are not yet discernible. Everything is conjectural. New peas are in stock to sell at $1.12½ to $1.20. The new tomato crop ought to be a good one if it encounters no crosses in the shape of frost, as the recent weather has been the very best for growing plants. The price for corn and tomatoes of the new pack continues to quote from $1.05 to $1.10. New strawberries, samples of which were shown weeks ago, are also in stock quoting at $1.30 to $1.40. Raspberry and strawberry jams are offering at 25c. a dozen less than a year ago, the difference being due to the lower price of sugar. Canned mackerel are expected to be cheaper as the run and largeness of the fish are said to be unusual. The shortage in the French pack of sardines is almost certain to raise prices. Clover Leaf lobster is unchanged at the advance to $2.95.

The British Columbia Commercial Journal says: Advices from the Columbia river state that the pack there is now 100,000 cases short of what it was at the same period this time last year. The run in the Fraser still continues poor. A gentleman of considerable experience in the canning business, says that the big school of fish are liable to appear at at Beechy Bay just after the full moon which occurs early next week, and that they would reach the Fraser River in forty-eight hours after appearing there.

The Salmon run on the Skeena is the best that has been known for years, the fish being so thick that it is with difficulty they are handled. The canneries cannot keep up with the catch. The run on the Naas is also improving wonderfully and the canners are loooking forward to a splendid season.

Sloan & Crowther received on Monday their first shipment of the Simcoe cannery's new peas.

COFFEE.

The week has developed no new features in the coffee market. Business is dull, stocks are sufficient and prices are unchanged. Java continues to be very firm.

DRIED FRUIT.

A fair movement of stock from jobbers' hands is kept up. Currants are still the only line whose prices have any stamina in them. They are firm but unchanged at 6¼ to 6½c. for barrels, and 6⅜ to 6¾c. for half-barrels. Valencia raisins are weak, their range continuing between 4½ to 6c. Prunes are also weak at 4½c. and upwards.

NUTS.

The nut trade is not a fertile source of change at this time of year, and the past week's business has developed nothing new. Prices are steady, with stocks somewhat broken.

RICE AND SPICES.

A very good business goes on in rice. The receipt of the Japan rice noted a week ago has given an impulse to trade, as that class of rice had been several weeks out of stock. More is expected shortly. Spices offer no feature upon which to make special comment They sell steadily but prices have not varied.

SUGAR.

The demand for granulated appears to be almost insatiable. In the work of supplying it there are few opportunities to collect stock. Jobbers now and then do have a lull, but the hand to mouth supplies they have distributed to get a breathing spell come simultaneously to an end, and then another feverish spell begins. The demand is still roomy and an immense lot of granulated sugar is bespoken. That probably is the reason prices have not gone up. The amount of sugar contracted for at current prices will keep the refiners busy for a considerable time yet, so that business is essentially on the basis of a past market. Nothing but new contracts could be affected by an advance, and as most of the refineries refuse to take new contracts except at an open price to be agreed upon at time of delivery, and as the time of delivery is indefinite, the market is ruled by the conditions which prevailed when the influx of orders went in above a month ago. Granulated is unchanged at 5c. for quantities of not less than 15 barrels and 5⅛c. for smaller quantities. Grocers' A does not go out rapidly as a supplement to granulated. It is little different from a soft sugar. The price is 4⅞ to 5c. The refiners are not producing any N. B. yellows now, leaving to low grade raws the filling of the demand for very dark sugars. There are not now any yellows to be had below 4⅛c. Raws are in liberal supply and in very good demand. Trinidad raws from 3⅞ to 4c., the under price being shaded in some cases, has fair sale. Barbadoes raws are also in stock.

Messrs. Davidson & Hay, in order to get through with their deliveries as promptly as possible, have imported 1,000 barrels of granulated sugar. They paid the 8-10c. per lb. of duty to shorten the lingering suspense of their customers.

Redpath's 5 lb. cartoons of cut loaf sugar are quoting again for the first time since the duty was removed. The price is 30c.

Davidson & Hay have received a shipment of vacuum pan Demerara and Barbados raws. They are fine, bright, crystalline sugars, to sell at 4⅜ to 4½c.

SYRUPS AND MOLASSES.

The week's business in syrups and molasses has been unimportant. The demand has very little life in it for either. Prices hold at quotations in our List.

TEAS.

The position of the tea market has not materially changed. Business is limited by both the supply and the demand, the demand being backward because the grades most in favor are not in stock, with the exception of a few Japans as low as 17c. The low grades are not here yet, but are on the way and are in strong inquiry. Low grade Young Hysons are in as strong request as ever.

The Produce Markets' Review of the 25th ult. says: Business generally remains quiet in Congous, but prices show no material change except in the case of common new teas, which are rather cheaper. Fine and finest grades, on the other hand, are firmly held, as there can be little doubt that the supply of these will be far from excessive, and it will probably be found that the best teas of the season have been imported in the Moyune and Telemon, although possibly a few counterparts may arrive in later vessels. The Glenorchy, just arrived, has brought scarcely any fine parcels, although the shipment will prove a useful one, if merchants are willing to sell at moderate prices. Tarry teas are rather difficult to realize, even at the low rates now current, although in some districts there appears to be no objection to their flavor when not too pronounced. Pure black leafs from 9d. to 10d. show very good value at the recent decline on opening rates, and a fair amount of business has been transacted in these kinds, chiefly for home consumption, the export inquiry so far having been mainly for the finer qualities. Samples ex Benledi were shown on Thursday; the ship has brought a few counterparts of some fine parcels which arrived in the Moyune and Telemon, but the bulk of the cargo consists

CLEMES BROS. :-

We can sell you Lemons and Oranges right this week.

Write us.

51 Front St. East, Toronto.

Fine New Ceylon Teas

In 50 lb. Chests.

These Teas are from the Celebrated

Gartmore Estate,

a small parcel of whose teas brought recently on the London market over $100.00 per lb. See London Graphic, Midsummer Number.

P. C. LARKIN & Co.,

WHOLESALE GROCERS,

25 FRONT ST. E.

MONTREAL Markets Continued.

per 34 pounds; corn, 82c. duty paid; feed barley, 56c. to 58c; good malting do., nominal.

FLOUR AND MEAL

Flour is quiet with prices low and somewhat more disposition for business. The stock in store shows a further decrease of 4160 bbls. compared with a week ago, and 2766 bbls. compared with a year ago. Patent spring $5.25 to $5.50 patent winter $4.25 to $5.50; straight roller $4.90 to $5,00; extra $4.60 to $4.70; superfine $4.00 to $4.20; city strong bakers' $5.25 to $0.00; strong bakers' $5,00 to $5.20. Oatmeal standard, per bag $2.85 to $3.00; oatmeal granulated $2.85 to $3 oatmeal, rolled $2.85 to $3.

HALIFAX MARKET QUOTATIONS.

(Wholesale Selling Rates.)

HALIFAX, Aug. 5, 1891.

BREADSTUFFS.—There has been quite a sharp advance in both wheat and corn in the United States. Canadian markets remain much the same, but the unfavorable wheat report from Europe are likely to have a strong tendency to advance our Canadian wheat.

Manitoba highest grade patents, $6.00 to 6.25 ; High grade patents, $5.40 to 5.50 ; Good 90 per cent Patents, $5.20 to 5.30 ;

GURD'S Ginger Ale is guaranteed Superior to all others. Orders promptly attended to.

THE "MONSOON" BRAND

—OF—

PURE INDIAN TEA

Is the brand to handle if you want to satisfy your customers with a fragrant and delicious tea.

Grown on the gardens of

STEEL, HAYTER & CO.,

Calcutta, London, Eng., and Toronto.

Brantford New Mills.

DEAR SIR,—We can supply you with Flour, Meal and Feed in whole or mixed cars, at prices as low, if not lower, than any firm in Ontario, and should you favor us with a trial order, we feel confident of a continuance of your trade.

Orders filled promptly. Wire for prices.

Yours, etc.,

J. & R. ROBSON,

Brantford, Ont.

HODD & CULLEN

Roller Millers.

FLOUR

Manufactured "Hulgarian" System.

Our brands are

Classic,
Anchor,
White Frost,
Challenge,
Diadem,
Strong Bakers.

Heavy dealers in

Oats, Oatmeal, Beans, Peas. Middlings, Bran.

Quotations by wire.

Address, STRATFORD, ONT.

EMBRO OATMEAL MILLS.

D. R. ROSS, - - EMBRO, ONT.

A CHOICE QUALITY OF

Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways. Have new machinery for the manufacture of Rolled Wheat and Graham Flour and will be pleased to have orders.

N. WENGER & BROS.,

AYTON, ONT.

- - MILLERS - -

(Hungarian Process)

BRANDS:

KLEBER, MAY BLOSSOM.

AGENTS:

J. L. SMITH & SON, - Montreal.

EPHRAIM ERB, - Halifax.

MELDRUM & DAVIDSON,

MERCHANT MILLERS,

PETERBORO',

MANUFACTURERS OF

Choice Winter Wheat and Manitoba

FLOURS

Mikado, White Lilly,
Delight, Manitoba.

Feed of all kinds and Mixed Cars a Specialty. It will pay you to give trial order.

HALIFAX AGENT. - J. P. Cox.

Dominion Mills,

LONDON, ONT.

HEADQUARTERS FOR

OATMEAL

CORNMEAL, POT BARLEY,
SPLIT PEAS, ROLLED WHEAT,
AND ALL BREAKFAST CEREALS.

Write for Samples and Prices.

CARTLEY & THOMSON,

303 to 311 Talbot St.

IMPORTANT FACTS

ABOUT NOURISHING FOODS.

"OUR NATIONAL FOODS," put up in packages only, are not ordinary foods. They are prepared by the conversion of the starch into dextrine. THEY CONTAIN OVER DOUBLE THE NOURISHMENT THAT IS IN FLESH MEAT. A 4 lb. PACKAGE OF IRELAND'S DESICCATED WHEAT AT 25c. CONTAINS 30 GRAINS MORE NOURISHMENT THAN 10 lbs. OF BEEFSTEAK COSTING ABOUT $1.50. THINK OF THAT. People are beginning to find it out, when they ask now for Ireland's Desiccated Wheat in packages they mean it. The grocer need not say "we have it in bulk just as good," for the customer is at once suspicious, for we do not sell it in bulk. Sold by all first-class grocers and manufactured only by

The Ireland National Food Co., Ltd.,

TORONTO.

The Ontario Produce Co'y.

Produce Brokers and Commission Agents,

70 COLBORNE STREET, TORONTO.

BUTTER

—AND—

EGGS

In good demand and prices improving.

Also solicit consignments of Cheese, Fish, Fruit, Potatoes.

The trader who pays his way must sell at a profit, and cannot afford to cut below others in the same line.

Credit is often too cheap and overbubing far too common. Don't be guilty of the one, and don't abuse the other.

You can lose more than we do by not subscribing for this paper.

GOLD MEDAL, PARIS, 1878.

W. BAKER & Co.'s Breakfast Cocoa

from which the excess of oil has been removed,

Is Absolutely Pure and it is Soluble.

No Chemicals

are used in its preparation. It has *more than three times the strength* of Cocoa mixed with Starch, Arrowroot or Sugar, and is therefore far more economical, *costing less than one cent a cup.* It is delicious, nourishing, strengthening, EASILY DIGESTED, and admirably adapted for invalids as well as for persons in health.

Sold by Grocers everywhere.

W. BAKER & CO., DORCHESTER, MASS.

COFFEE MILLS

CHEESE CUTTERS. BEEF SLICERS.
Scales, Scoops and Funnels.

GEO. SPARROW & CO.,
33 Colborne St., Toronto, Ont.

Queen's Hotel,
WINNIPEG, MAN.

First-class in every respect.

JAS. O'CONNOR, Prop. FRED. SPRADO, Mgr.

A. H. BADGEROW. ALEX. H. DIXON.

The Badgerow, Dixon Bonded Vinegar Manufacturing Co.,
79 and 81 Jarvis St., Toronto

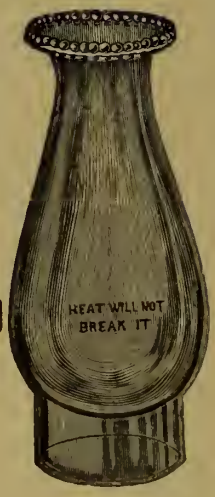
Highest award, Toronto Exhibition.

"THE GENUINE CHIMNEY"

A FULL LEAD

Glass Chimney.

NICELY WRAPPED AND LABELLED



Cannot be Beaten for Design or Workmanship.

Done up in One-Half Gross Cases.

Write for Prices.

GOWANS, KENT & CO.,
Crockery, Glass and Lamp Goods Dealers,
Toronto and Winnipeg.

GOLD MEDAL AWARDED

DELHI CANNING CO.,

Jamaica Exhibition.

WE are still at the front and propose staying there, the high standard of excellence for which our goods are noted will be fully maintained this coming season. When purchasing Canned Goods keep in mind the **Maple Leaf Brand** prepared by the Delhi Canning Co. Every can is honestly filled and perfectly reliable. Our fruits are noted for their high syrups and natural flavors.

Delhi Fruit and Vegetable Co.,
FACTORIES: DELHI AND NIAGARA.

Finest Rich Sweet Oranges--Ex Direct Steamers.

Half Boxes, 80's, 100's, and 120's; Half Boxes Bloods, 100's; Boxes, 160's, 200's, 220's, 240's, 300's; Cases Valencias, 420's; Cases Valencias, 714's; Lemons, 300's, 360's; also Pine Apples, Bananas, Strawberries arriving daily.

Dates, Figs, Nuts and Evaporated fruit at lowest prices. Orders personally supervised and given prompt attention

McBRIDE, HARRIS & Co., Montreal, P.Q.

ALL GROCERS SHOULD SELL THE

Royal Dandelion Coffee

Manufactured by
ELLIS & KEIGHLEY,
TORONTO.

GEO. C. THOMPSON. CHAS R. KING.

THOMPSON & KING,

Consignees, Brokers, General Commission and Mercantile Agents,

51 Wharf Street, cor. Fort, Victoria, B.C.
Storage. Correspondence Solicited.

T. W. CLARK & CO.,

General Commission and Provision Merchants and Wholesale Dealers in Dairy Products.

Consignments solicited and business transacted for Eastern Canada Merchants.

Established 1886.

VANCOUVER, B.C.

References: Bank of British Columbia.

WILLIAM RYAN,

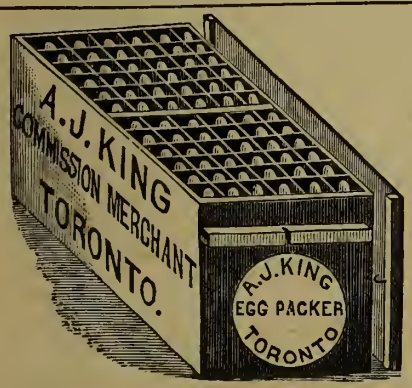
Produce and Commission Merchant,

72 FRONT ST. EAST, Toronto, Ont.

WANTED,

CHOICE DAIRY BUTTER

Correspondence Solicited.



All kinds of produce handled. Consignments solicited. Carriers supplied.

J. CLEGHORN & SON,

Wholesale Fruits, Fish and Oysters

94 YONGE ST., TORONTO.

ORANGES.

Last car of Florida oranges for the season just received. Fancy stock. Send for prices of oranges and lemons. Prices are advancing daily.

J. F. YOUNG & CO.,

PRODUCE AND COMMISSION MERCHANTS

74 Front St. E., Toronto.

Our business is Solely Commission. The only plan which does justice to the Consignor. We handle everything which the Country Storekeeper has to send from home to sell. None of our own goods to sell in preference to yours when the market is good. Nothing between you and best price obtainable except a small commission.

Prompt Sales and Quick Returns.
We Furnish Egg Cases. Try Us.

R. C. MURDOCH AND CO.,

Commission and Wholesale Fruits.

FANCY CALIFORNIA EVAPORATED AND GREEN FRUITS A SPECIALTY.

Correspondence solicited, and prices on Foreign Fruits, Figs, Dates, Nuts, etc., furnished on application.

29 Church St., Toronto
TELEPHONE 806.

ESTABLISHED 1841.

W. H. Schwartz and Sons,

Coffees,
Spices,
Mustard.

HALIFAX, N.S.

Hams, Breakfast and Roll Bacon,

New curing, now ready.

For Choice full flavor goods send us a Sample order.

Jas. Park & Son,
Toronto, Ontario.

GOLDEN BRAND CANNED FINNAN HADDIE

Are put up in flat and tall tins.
Quality guaranteed.

AGENTS,

H. W. NORTHRUP & CO.

South Wharf, Saint John, N. B.

KING, GRAINGER & CO.

81 Front St. E.
Produce and Commission Merchants.

BUTTER, EGGS,
and Country Produce.

Correspondence Solicited. Prompt Returns Mad
TELEPHONE 2237.

JNO. A. MOIR,

GENERAL AGENT.

Consignments Solicited.

SPECIALTIES: Canned Goods, Dried Apples, Evaporated Apples, Codfish.

Quotations and samples sent on application. A trial solicited.

41 St. Francois Xavier Sts., Montreal.

LAURENCE GIBB

Provision Merchant,
83 COLBORNE STREET, - TORONTO.

All kinds of Hog Products handled. Also Butter, Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.
Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.

26 WEST MARKET STREET,
Provision and Commission Merchants,

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

Reesor & Rogers,

Produce and Commission Merchants

Solicit consignments of Country Produce from Storekeepers.

71 Colborne St., Toronto.
Telephone 2291.

Established 1874.

W. H. SMITH,

Wholesale Produce

Commission Merchant

186 KING ST. EAST, TORONTO.

Wholesale Dealer in Butter, Eggs and General Produce Consignments solicited First-class reference

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McLAREN'S

Is Honest Goods and just the Thing on Which to make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock.

MARKETS—Continued.

HAMS—Are unaltered at 12c. for smoked and 10 to 11c. for pickled. A bid of 10c. for a car load of pickled was refused.

LARD—Canadian tubs are 10¼c., with pails 10¼c., and firm. Compound is 8 1-2 to 9c.

MESS PORK—Is very scarce at $15.50 for heavy and $16.50 to $17 for Canadian short cut. A carload changed hands at $16.50.

DRESSED HOGS—Inquiries for lots of two and three cars are heard now and then for mid September delivery, but $7.50 is the invariable quotation.

SALT.

The sales of salt for the past week have been larger than usual. The sales of Tuesday, alone, by the Toronto Salt Works include 4 cars of sacks at 70c., 3 cars of barrels at $1.20, 2 cars of dairy at $1.25, and a car of rock salt at $12 per ton.

DRY GOODS.

The trade is featureless and wanting in activity. Nothing has transpired to make any change in the situation.

MONTREAL MARKETS.

MONTREAL, Aug 6, 1891.

There is little change to note in the position of affairs this week except that aside from the briskness entailed by pushing forward supplies of sugar other lines generally are quiet, supplies in firsts hands having been reduced. On the whole the indications are generally encouraging.

SUGAR AND SYRUP.

The brisk demand for sugar continues but refiners are making more progress in clearing off old olders. Values remain about the same, but in the case of especially prompt delivery, buyers are willing to concede a fraction or so. Quite a lot of raw stock has left first hands during the week on Western account at a fraction over 4c. We quote granulated 4⅝ to 4¾c. and yellows 3⅞ to 4¼c.

Syrups have a small movement at prices ranging from 2¾ to 3c.

MOLASSES.

There is only a small quiet sort of business doing in molasses, Barbadoes selling in 50 puncheon lots at 40c.

TEAS.

Japan teas running from 16 to 19c. have a good enquiry, and a considerable business has been done on this basis during the week. Blacks are easier, while some small lots of Ceylon and India stock have changed hands during the week.

COFFEES AND SPICES.

There is no change in the coffee market which continues quiet, with stock small. Prices are firmly maintained at 20 to 21c. for Rio and Jamaica stock. Spices are dull with little doing. Pepper steady at 8 to 10c.

RICE.

The rice market remains about the same, but there are reports of some cutting. We quote prices the same, however : Patna, $4.50 to $5 ; choice, $4.25 to $4.50 ; standard, $3.90, and off-grades, $3.50 in car lots.

DRIED FRUIT.

There is no activity to note in dried fruit as buyers appear to have supplied themselves pretty well during the last fortnight, for some 50 tons of currants and raisins in the aggregate must have passed out of the hands of one importer alone. In fact stocks of both currants and raisins are reduced very much now, and it is doubtful if there is any quantity in first hands. Advices with regard to new crop, currants are favorable but reports regarding raisins are not so favorable as they were. There is some orders for new crop to note, but none have been booked at a price yet either on raisins or currants, for there are no quotations in this connection. We quote currants 5⅞ to 6⅛c., and raisins 4c.

GREEN FRUIT.

In staple lines business is quiet with prices steady. Messina and Sorrento oranges in boxes run from $3.50 to $4.50, and Jamaicas $7 to $8 in barrels, while lemons are steady at $4 to $5 per box.

CANNED GOODS.

There is little business doing in canned goods, but the market is shaping itself for more business. New peas are offering, in a jobbing way, $1.10 to $1.25, and tomatoes are being contracted for at 95 to 97½c. In fish business is fair, sales of salmon being made, while offerings are liberal enough.

FISH.

It is still a quiet and featureless market that we have to note, and business is so small as to be hardly worth mentioning.

SEASONABLE FRUIT.

There is quite a lot of fresh fruit of a seasonable character arriving now, and all the dealers are busy in consequence. Raspberries are still coming in freelw and selling at 60 to 80c. per pail, and 8 to9c. per box in crates. The cherry season is about over, what is arriving being of poor quality, selling at 90c. to $1 per basket. Receipts of early peaches are quite heavy and they run from 50 to 75c. per basket, occasional fancy lots bringing $1. The market is overstocked with Southern States stock, seven carloads arriving to-day and yesterday, and prices have dropped to $2 to $2.25 per bbl. New York State pears are in plentiful supply at $5 to $5.50, with a slow sale owing to the large receipts of California stock. California fruit run from $2.75 to $3.25, ditto peaches $1.75 to $2, and plums $1.75 to $2 per box. Moore's early grapes in 8-lb. baskets are selling at 75 to 80c., and bananas dull at 65c. to $1, with large receipts. Canada apples in baskets 25 to 40c. per basket ; early harvest ditto $2 to $2.25 per bbl.

HOPS.

There is little change in hops and no prospect of any on spot, the position being uninteresting in the absence of business. At the time of reports of serious crop damages in the States some of our local brewers got frightened and bought pretty freely on the basis of 30c. and over, laid down here, and they are not exactly pleased over it, as the market has taken a drop since then. In fact for what little stock there is here 20c. would quickly be accepted.

PROVISIONS.

The local provision market remains the same as noted a week ago, while prices generally are maintained. The quotations are : — Canadian short cut, per barrel, $17.00 to $17.25; mess pork, western, per barrel $15.25 to $15.75; short cut, western, per brl $17.00 to $17.25 ; hams, city cured, per pound 10 to 11c.; hams, canvassed, per lb 0 00 to 0 00c.; lard, Canadian, in pails, 8¾ to 9c.; bacon, per pound, 9 to 10c.; lard, com., refined, per lb, 7¾ to 8c.

EGGS.

Trade in eggs has been somewhat slower, but the demand has been sufficient to maintain values at 12½ to 13c.

BUTTER.

It is still a quiet butter market, and with buyers ideas as high as they are there is little change for anything in the way of export. Therefore the only business there is at present is largely a jobbing one. However, some holders have been relaxing the tension lately, and offerings of creameries at 19c. are noted for which 20c. was asked a week ago, but it will have to be 18½c. before business can be general. Western dairy is also held from 14½ to 16c. in the country, and such prices are not possible. Creamery 18. to 19c., townships dairy 16 to 18c., Morrisburg and Brockville 16 to 17c., western dairy 14 to 15c.

CHEESE.

The market was a quiet but steady one during the week with considerable activity in the country, which was not reflected on spot, as the cable enquiries are still unsatisfactory. We quote prices steady as follows: Finest colored 8⅞ to 9c., finest white 8⅝ to 00c., fine 8⅜ to 8½c., medium 8¼ to 8⅜, cable 44s.

GRAIN.

There is nothing except a quiet trade to note and no change of importance has occured. The stocks in store compared with those of a week ago show a decrease of 62,634 bushels of wheat, 3,091 bushels of corn, 12,207 bushels of peas, 14,258 bushels of oats, 3,915 bushels of barley. Compared with the corresponding date last year there is an increase of 221,337 bushels of wheat and a decrease of 40,720 bushels corn, 79,053 bushels of peas 14,537 bushels of oats, 10,014 bushels of barley. No. 1 hard Manitoba, $0 ; No. 2 do., $1.05 ; to $1.07; No. 3 do., 97c ; No. 2 Northern, 96 to 97 ; feed do., 70c; peas 90c. per 66 pounds in store; 91c. afloat; Manitoba oats; 50c. Upper Canada do., do., 51c.

British Markets.

Having closed out our local business, we are now prepared to give special attention to all lines of

Canadian Produce

in British Markets.

We have a large trade in

Cheese, Eggs, Butter,

and Apples, also

Canned and Evaporated Goods,

Honey, etc., etc.

Liberal advances made on suitable goods.

Correspondence Solicited.

IMPERIAL PRODUCE CO'Y.,

OF TORONTO, LTD.,

69 Front Street East, Toronto.

The quickest worker,
The longest keeper, and
The most reliable of any
Yeast known.

Get a box and be convinced.

THE BARM YEAST MFG. CO.,

TELEPHONE 1920. 35 Wellington St. E., Toronto.

Cowan's Soluble Cocoa

made from carefully selected Beans, produces a Cocoa of the best quality and finest flavor.

The Cowan Cocoa and Chocolate Co. L'd, Toronto
14 and 16 Mincing Lane, Wellington St. W.

Samples free. Correspondence Solicited.

J. A. Mathewson. S. J. Mathewson.
W. B. Mathewson. J. A. Mathewson, Jr.
Established 1834.

J. A. MATHEWSON & CO'Y,

IMPORTERS and WHOLESALE GROCERS.

Goods from First and Best Markets. Quality warranted. Full assortment. New Crop Japan Teas have arrived in quantity. Fine assortment and quality desirable. Orders carefully and promptly attended to.

Have claimed, and do claim, freedom to buy and sell anywhere without interference or hindrance from any quarter. No commercial or personal slavery.

202 McGill St., MONTREAL.

WRIGHT & COPP,

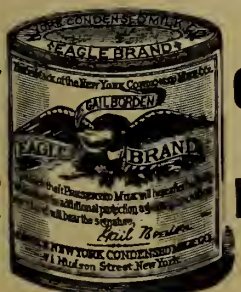
40 Wellington St. East, Toronto.

REPRESENTING

St. Croix Soap Mf'g Co., "Surprise" Soap.
Van DerVeer & Holmes' Æ Biscuits, New York.
E. C. Hazard & Co., Shrewsbury Tomato Ketchup, etc.
Day & Martin's Blacking, Russet, Cream, etc.
Bryant & May's Safety, Wax and Parlor Matches
T. D. Millar's Royal Paragon Cheese.

Correspondence Solicited.

TELEPHONE 2662.

BUY  ONLY
THE BEST

THE GAIL BORDEN Eagle Brand Condensed Milk

Has maintained its high reputation for ABSOLUTE PURITY for over a QUARTER OF A CENTURY.

AS A FOOD FOR INFANTS IT HAS NO EQUAL.

FOR SALE BY

Grocers and Druggists Everywhere.

M. J. Woodward & Co.,

PRODUCERS OF CRUDE,

Manufacturers of

Illuminating Oils,
Lubricating Oils,
Paraffine Oils
and Wax, &c.

PETROLIA, - ONTARIO.

JACQUAND FRENCH BLACKING

PRICES

In cases of 6 gross each, assorted if necessary.

No.
2—$2 00 per gross.
3— 3 00 "
4— 4 00 "
5— 6 00 "

5 per cent. discount cash.

DAVID REA & CO., - 30 Hospital St.
MONTREAL.

The Norton Manufacturing Co.,

E. P. Breckenridge, Toledo, Pres. C. C. Warren, New York, Sec.-Treas.
Edwin Norton, Chicago, Vice-Pres. W. C. Breckenridge, Resident-Manager.

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

FRUIT, PAINT, LARD, BAKING POWDER, FISH AND LOBSTER CANS.

Capacity, fifty thousand cans per day.

Sole Agents in Canada for Norton Brothers "Solder Hemmed" Caps.

Inquiries and Correspondence Solicited.

HAMILTON, - ONT.

DO YOU SELL

"Peerless" Washing Compound. There is nothing equal to it. It will pay you a handsome profit. Your customers will like it. Address

Pure Gold Manufacturing Co.,
31 Front Street East, Toronto.

Todhunter, Mitchell & Co.

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS. :: TORONTO.

ELLIOTT, MARR & CO., IMPORTERS OF TEAS,

—AND—

Wholesale Grocers, LONDON, ONT.

WE are in receipt of a large and varied assortment of Library, Hall and Piano Lamps.

Values are far ahead of previous years

Inspect before placing orders and save money.

R. TEW & CO.,

Importers of

CROCKERY, GLASSWARE, CHINA, LAMP GOODS, ETC,

10 FRONT ST. East,

(Adjoining Board of Trade Building.)

Business Changes.

SALES MADE OR PENDING.

The stock of S. McBride, grocer, St. John, N. B., is sold.

Geo. King, fruit dealer, Victoria, B. C., has sold out to Williams, Deakin, & Co.

Edward Adams & Co., wholesale grocers and liquor dealers, London, Ont., have sold out their liquor business to J. S. Hamilton & Co., Brantford.

REMOVALS AND DEATHS.

Chas. Siefert, general merchant, Westchester, N. S., is dead.

P. J. Watt, grocer and liquor dealer, London., has closed his store.

FIRES.

G. D. Travis, grocer, St. John, N. B., is burnt out.

J. R. Vanwart, grocer, St. John, N. B., is burnt out.

The Lang Mfg. Co., manufacturers of biscuits, Montreal, are partially burnt out. Insured.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

David S. Jones, grocer, Bristol, N. B., is offering to compromise.

S. C. Pennock, grocer, Castleton, Ont., is offering to compromise.

Hyman Levius, general merchant, Waterville, Que., has assigned.

M. J. Woodward & Co., oil refiners, Petrolea, Ont., have assigned to John Fraser.

G. N. Ferrier, fruit and vegetable dealer, Toronto, has assigned to Campbell & May.

Miller & Co., warehouse and commission men Toronto, have assigned to Henry Barber.

Thos. G. Somerville, general merchant, Fitzroy Harbor, Ont., has assigned to J. H. Gordon, Ottawa.

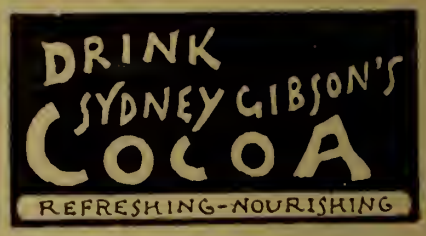
"One man ov genius in 97 thousand 4 hundred and 42 men of ordinary business talent, is just about the right proportion for actual business."
—JOSH BILLINGS.

TABLET TEA.

Tablet tea is manufactured at Hankow in factories belonging to Russian firms there. It is made of the finest tea dust procurable. The selection of the dust is the work of skilled experts; the cost of the dust varies from 10d. a pound upwards. This dust is manufactured into tablets by steam machinery. About two ounces and a half of dust are poured into a steel mould or a steel cylinder. The dust is poured in dry without steaming, and the pressure brought to bear is two tons per tablet. Great care is required in the manufacture and packing of tablet tea, and the cost is comparatively high. The tablets are wrapped first in tinfoil, then in expensive and attractive paper wrappers and finally packed in tin-lined cases for export to Russia. The tea, it is stated, loses none of its flavor by being pressed into tablets, and, as tablet tea is only one-sixth of the bulk of leaf tea, it is most convenient for travelers, and also for importing into the remoter regions of Russia. The increase in the export of tea dust from Hankow to 726,729 pounds in 1890, from 140,933 pounds in 1889, is due to the fact that while Indian and Ceylon teas are ousting China tea from the British market, many consumers, being accustomed to the flavor of China tea, wish for it. To meet this demand grocers use China tea dust to flavor the Indian tea. All the tea dust exported goes to Great Britain. Just lately a new commodity has come on the Hankow market, to which the customs give the name of log tea. It is an inferior tea with stalks packed in the shape of logs, which weigh from 8 to 80 pounds each log. The tea is wrapped in the leaves of the Bambusa latifolio, and then reduced in bulk by binding round the log with lengths of split bamboo. This log tea is sent to the Chinese ports for consumption, and is packed thus from motives of economy, both of packing and of freight.—London Grocer.

DISASTROUS RESULTS OF OUTSIDE SPECULATIONS.

The recent failure of several large mercantile firms in a prominent New England city, some of which had been in business for over half a century, and the notable instance of the financial embarrassment of the leading banking house in Great Britain, leads to the inquiry if mercantile and financial concerns, like individuals, especially in this speculative era, have not a limit set to their existence. Certainly the disasters we have noted seem to warrant this belief. All these firms under their founders and their immediate successors were highly prosperous, but the conservative method of doing business which characterized their management of affairs seems of late years to have been changed for a policy of rash and hazardous speculation which brought its usual results. In several recent conspicuous instances where large mercantile firms have failed it has been due wholly to operations outside of their legitimate business, to which cause, aside from that of insufficient capital, is to be attributed, no doubt, the greater proportion of such casualties. This is quite as true of the small trader who becomes bankrupt, as of the merchant whose operations involve the investment of millions. The man who has made a success of the dry goods business, for instance, conceives the idea that this sphere of activity is too narrow for his remarkable abilities and that he has only to direct his attention to mines, petroleum, or stocks in order to increase his gains a hundred fold. To hide a light of such enormous candle power under a dry goods counter, he thinks, is a waste of time and energy, and the thought that Jay Gould once sold mouse-traps, and that Rockafeller formerly dealt out oil by the gallon haunts his imagination day and night. The placidity and modest gains of the dry goods business lose their charms, and our friend goes in for the fascinations of speculation or embarks in a line of business which he does not understand and for which he has no natural aptitude. After a career, the duration of which is limited to the extent of the capital he has accumulated by years of saving and self-denial, he joins the army of shorn lambs and ends his career, perhaps, in an insane asylum; takes to drink or degenerates into a seedy insolvent, who shuffles around town among his former business associates, and bores them with musty anecdotes which they have no time nor inclination to hear. This is no fancy sketch, but its truth can, we are sure, be vouched for by all our mercantile readers of any experience. Its moral is obvious.—Grocer and Country Merchant.



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Who deal in Dry Goods
Should Subscribe for
THE DRY GOODS REVIEW
It will keep you informed on all important questions of the day affecting the Dry Goods and allied trades.
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SEND FOR SAMPLE COPIES
THE DRY GOODS REVIEW, TORONTO
THE J. B. McLEAN CO. (LTD) PUBLISHERS.

DAVIDSON & HAY

Wholesale Grocers,

36 Yonge Street,

TORONTO, ONT.

CLOVER LEAF LOBSTERS.

Owing to storms on the Coast and attacks of the warships along the treaty shore we have only been able to secure half the quantity required of the above celebrated brand of canned lobsters. Prices are necessarily higher than last season but quality is unequalled. One car just arrived.

Sloan & Crowther

WHOLESALE GROCERS,
59, 61 and 63 Front St. E.,
TORONTO.

-RAW SUGARS-

Grainy and good color.

SAMPLES ON APPLICATION.

H. P. ECKARDT AND CO

Wholesale Grocers,
3 FRONT ST. EAST, TORONTO.

Thos. KINNEAR & Co

Wholesale Grocers and Importers of
TEAS,
SUGARS,
COFFEES,

AGENTS FOR
Cherry's Irish Mustard, X.D.S.F.
This is superior to any other grade in the market. Try it.
47 Front St. E., - TORONTO.

WARREN BROS. & BOOMER,

IMPORTERS
AND
WHOLESALE GROCERS,
35 and 37 Front St. East,
TORONTO, ONT.

SUGARS, COFFEES AND TEAS, SPECIALTIES.

EDWARD ADAMS & CO.

ESTABLISHED 1846.
Wholesale Grocers and Importers of
TEAS,
SUGARS,
COFFEES,
TOBACCOS.
95 & 97 Dundas St., London, Ont.

BALFOUR & CO.,

IMPORTERS OF TEAS
—AND—
WHOLESALE GROCERS,
HAMILTON.

WESTERN ONTARIO AGENTS FOR
Cherry's Irish Mustard, X.D.S.F.
This is superior to any other grade in the market. Try it.

SMITH & KEIGHLEY

Wholesale Grocers and Importers of
TEAS,
COFFEES,
SUGARS,
and General Groceries.

Canned peas, 1891 pack now in stock, first of the season. Write for quotations. Letter orders promptly attended to.

9 Front St. E., Toronto

Rice and Valencia Raisins.

To the Trade.

We offer
1000 Boxes Valencia Raisins,
2300 Sacks of Rice.
Write for quotations.

N. QUINTAL & FILS,

WHOLESALE GROCERS,
274 St. Paul Street,
MONTREAL.

Grocers and Tea Blenders

If you wish a sample of our Celebrated Ceylon Tea
"CORONET BRAND"
drop us a card, we will forward at once.

J. W. LANG & CO.,

Wholesale Grocers,
TORONTO.

PERKINS, INCE & Co.,

41 and 43 Front St., Toronto.
IMPORTERS.

Just to hand:

NEW JAPANS

Our first shipment of new season's garden picked Japan Teas arrived this week.

Send for samples and quotations.

J. F. EBY. HUGH BLAIN.

NEW CEYLON TEAS.

Extra fine quality for Blending.

SEND FOR SAMPLES.

EBY, BLAIN & Co.,

Wholesale Grocers,
FRONT AND SCOTT STS. TORONTO.

MARKETS—Continued.

Straight grade, $5.00 to 5.10 ; Superior extras, $4.85 to 5.00 ; Good seconds, $4.55 to 4.65 ; Graham flour, $4.90 to 5.10 ; Oatmeal, $5.75; Oatmeal rolled,$6.15; Kiln dried cornmeal, $3 to 3.45 ; Rolled wheat, $5.50; Wheat bran per ton, $19 to 20 ; Shorts per ton $26 to 27 ; Middlings $27.50 to 28.50 ; Cracked corn, $35 ; Ground oil cake, $34 to $35 ; Moulee, $30 ; Split peas, $4.40 to $4.50 ; White beans per bushel, $1.80 to 2 ; Pot barley per barrel, $3.90 to 4.10 ; Canadian oats, choice quality, 60c. to 63c. ; Hay per ton, $11.75 to 13.

SUGAR.—There is no change in the position of the market for refined sugar, the demand being as urgent as ever. It is stated that in about a week or ten days' buyers will have little or no cause to complain that their orders are not promptly excuted.

Cut loaf, 5½c. ; Granulated, 4¾ to 5c.; Circle A, 4½c. ; White extra C, 4¼c. ; Standard, 3⅞c. to 4c. ; Extra yellow C, 3¾c. ; Yellow C, 3⅝c. to 3¾c.

MOLASSES.—The market, has, during the week under review, developed signs of weakness that were not looked for. Some business has been done, but the Upper Province markets have been overstocked by the importation of lower grades and American mixtures of molasses, so that the disposition of that article is restricted at present.

Barbados, 40c. ; Demerara, 35 to 38c. ; Diamond N. 48c.; Porto Rico, 37 to 38c.; Trinidad, 34 to 35c. ; Antigua, 34 to 35.

FISH.—There is nothing new to note in the local fish market. The outside demand continues to be so small as to be unappreciable.

Hard C. B. $5, ex vessel ; Western Shore, $4.50.

ST. JOHN, N.B., MARKETS.

ST. JOHN, N.B., Aug. 3rd, 1891.

The condition of our market remains unchanged. Money is still scarce and that has a depressing effect upon business, though the opinion generally expressed is that trade will show considerable improvement during the next few weeks.

FLOUR—The quantity of flour handled lately compares very favorably with other years. There is a steady demand and very little change in price, though the tendency seems to be downward. We quote Manitoba patents $6 to $6.15, high grade patents $5.55 to $5.65, mediums $5.25 to $5.40.

MEAL—Considerable cornmeal has been brought here from the United States, which, after paying the duty, gives a better profit than can be made by handling domestic ground. The ruling price is $3.35 to $3.40.

OATMEAL — The price of oatmeal has fallen considerably since last quoted. It is being offered ex car for $5.35 for standard. Roller is selling for $5.60 to $5.75.

SALT—Is again in demand. The last cargo being only enough to create a demand, prices have stiffened considerably, 65 to 70c being now wanted with very good prospects for a further advance before the next arrives, which is expected in about 10 day.

POTATOES—Are holding steady, and are in good demand. The ruling price is $1.25 to $1.50 per bbl.

COUNTRY PRODUCE—The weather has been so fine and farmers are very busy taking care of their hay. Consequently the supply of butter, eggs and other farm produce has not been as large as usual. Prices have advanced a little for the former, though lower prices than usual are obtained for eggs.

MOLASSES—Several large lots of molasses have lately been placed on the market and prices have lowered somewhat, though a good jobbing trade is being done. Barbados is quoted at 37 to 39c. Porto Rica 35 to 36c.

SUGAR—The market remains steady, a good demand and regular prices prevail. Granulated is 4⅝ to 4¾c., yellows 3⅝. to 4⅜c.

GRAIN—Beans are selling at $1.80 to $2 per bush. Split peas per barrel $4.25 to $4.40. Barley $3.80 to $4. Oats 60 to 62c.

PROVISIONS—Beef per barrel $15.50 to $15.75. Pork, mess, $16.50 to $17.

CANNED GOODS—Our market is quite bare of certain lines of canned goods. Lobsters sell readily at $8.25 to $8.50 per case of 4 doz. Tomatoes are scarce, selling at $1.40 to $1.50 per doz., corn at $1.15 to $1.20, plums at $1.85 to $2. The demand for canned haddies is steadily increasing. They sell at $1.25 to $1.40 per doz.

NOTES.

The retail grocers of St. John have lately arrived at the conclusion that their hours are too long, and have agreed to try as an experiment closing their stores at 1 p.m. on Fridays, beginning with last Friday and up to 4th September inclusive. All spoken to say they are sorry they did not start earlier in the season, there being only one grocery open last Friday afternoon.

ADVERTISING IN TRADE JOURNALS.

In contrast with the general announcement of seasonable goods and bargains, in the dailies, the advertisements in trade publications are recognized as of more vital interest to the readers, because they refer to their daily work.

One expects to find in the trade publications advertisements of leading houses, the announcement of new machines, appliances and supplies. A knowledge of these standard machines and supplies is of importance to every business man, therefore the advertising pages of trade publications are of special importance to the paper's clientage.

While the primary object of advertising is to make immediate sales, yet in many lines of manufacture this is not the only end to be gained. The standing advertisement in trade publications gives a familiarity to the production of the advertiser, which will undoubtedly secure business at some time.

"The man who advertises his business once or twice a year," says the Western Stationer, "naturally concludes that it does not pay him. The familiar name of his competitor, who runs a display advertisement the year round in half a dozen journals, becomes insensibly stamped upon the mind of the trade, and the volume of business, by a certain instinct, drifts to him, and the less enterprising man ceases to advertise even semi-occasionally, losing the small patronage he might otherwise command."

"The dealer does not throw aside the trade journal unread. He may not order a bill of goods from every number of the journal he receives, but when he does want to stock up, it is to the trade journal he goes for information as to who and what offers him the best inducements. The more humble the business the more efforts should be made to sell your goods. There is no firm so strong, so well known, that it cannot be benefitted by judicious advertising—advertising in a class journal representing its business."

The value of the publication also depends largely upon the degree of consideration which it receives. The attention of business concerns is especially called to the advertising pages in THE CANADIAN GROCER. This journal has received great attention from leading concerns in all parts of the country. Advertising rates will be furnished on application.

CHARTERED BANKS.

The following is a list of the banks in Canada acting under a Dominion Government Charter:

ONTARIO.

Bank of Toronto.	Imp'l Bank of Canada.
Can. Bank of Com'erce.	Traders' do
Dominion Bank.	Bank of Hamilton.
Ontario Bank.	Bank of Ottawa.
Standard Bank.	Western Bank of Can.

QUEBEC.

Bank of Montreal.	Merchants Bank of Can
Bank of B. N. America.	Banque Nationale.
Banque du Peuple.	Quebec Bank.
Banque Jacques Cartier	Union Bank of Canada.
Banque Ville Marie.	Banque de St. Jean.
Banque d'Hochelaga.	Banq de St. Hyacinthe
Molson's Bank.	East. Townships Bank.

NOVA SCOTIA.

Bank of Nova Scotia.	Halifax Banking Co.
Mer. Bank of Halifax.	Bank of Yarmouth.
People's Bank do	Exch. B'k of Yarmouth
Union Bank do	Com'l B'k of Windsor

NEW BRUNSWICK.

Bank of N. Brunswick. | People's Bank.
St. Stephen's Bank.

MANITOBA.

Commercial Bank of Manitoba.

BRITISH COLUMBIA.

Bank of British Columbia

Restore goods to their proper places as soon after using as possible.

No young man can possibly have mistaken his calling who finds in it what the world wants done

Soap and water are cheap, but soil on goods is expensive.

A customer secured is a promise of greater salary in time.

Goods conveniently located save time, money and temper in showing.

Every line of goods embodies a history and a science worth years of study to understand.

If you want books, it is rarely wise to pay double price for them to a travelling book-seller

ESTABLISHED 1851. INCORPORATED 1856.

EDDY'S

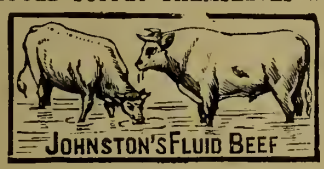
MADE ON HONOR

SOLD ON MERIT

AT ATTRACTIVE PRICES
WITH LIBERAL DISCOUNTS.

MATCHES

All seeking recreation by Lake, River or Mountain
SHOULD SUPPLY THEMSELVES WITH

Johnston's 

Fluid Beef

Which will materially assist in restoring exhausted vitality.

Convenient for Camping-out parties:
In small compass supplying good Meat diet.

W. G. A. LAMBE & CO.,

Commission Merchants,

TORONTO.

AGENTS FOR
The St. Lawrence Sugar Ref'g Co., Montreal.
The British America Starch Co., Brantford.

LEONARD BROS.,

Wholesale Fish Dealers,

Are now prepared to fill all orders for their

Celebrated Boneless Codfish
(from new fish)

packed in 5, 10, 25 and 40 lb. boxes, 2 lb. blocks wrapped in waxed paper.

SEND FOR QUOTATIONS.

ST. JOHN, N.B. MONTREAL, P.Q.

Robertson, Thompson & Co.,

GRAIN, FLOUR,

Produce and General Commission,

185 NOTRE DAME ST., EAST,

P.O. Box 615. **WINNIPEG.**

Correspondence solicited from Merchants and Manufacturers desirous of introducing their goods in Manitoba and the Northwest Territories.

Dont' Fail to Get

—A BOX OF—

Adams' Monte Cristo
CHEWING GUM.

Each box contains a brilliant ring which is set in the latest Parisian style.

Be sure to ask your Jobber for it.

ADAMS & SONS' CO'Y
11 and 13 Jarvis St., Toronto.

TULLOCH & CO.,

Manufacturers' Agents and Export Merchants,

85 Gracechurch St., London, Eng.,

Exporters of

Naval and Oilmans' Stores, Linseed Oil. Portland Cement, Building Materials, Pig Iron and Metals.

N.B.—Correspondence invited from Canadian firms interested in any of the above lines

CONSIGNMENTS OF PRODUCE SOLICITED.

eow

STAR FIRE LIGHTER.

No kindling. No Coal Oil.

Retails 3 cakes of 6 squares each for 5c. One square lights a fire without coal oil, etc.

Each gross box contain 36 free samples and advertising matter. See our prices.

Ask your wholesaler for them.

STAR MFG. CO., London.

ALL GROCERS SHOULD SELL THE

ROYAL DANDELION COFFEE

Manufactured by
ELLIS & KEIGHLEY,
TORONTO.

TO THE TRADE

—IN—

Canned Goods.

We are making all arrangements for this season's pack—and enlarging our factory considerably—Thanks for last season's trade and soliciting this year's.

Faithfully yours,

D. W. DOUGLAS,
St. Johns, P.Q.

For reliable brands of cut smoking and chewing Tobaccos use the following:

CUT SMOKING:
OLD FLAG.
GOLD FLAKE.
HAND MADE.

FINE CUT CHEWING:
GOLDEN THREAD. GLOBE.
VICTORIA. HIGH COURT.
JERSEY LILY.

MANUFACTURED BY

THE GLOBE TOBACCO WORKS CO., OF LONDON, Ltd.

THE CANADIAN GROCER PRICES CURRENT.

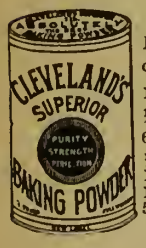
TORONTO, Aug. 6, 1890.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.



Cleveland's Superior Baking Powder in tin cans, per dozen net.

10 cent tins	1 00
¼ lb. "	1 50
6 oz. "	2 20
½ lb. "	2 80
12 oz. "	4 25
1 lb.	5 50
5 lbs.	25 50

	Per doz
Dunn's No. 1, in tins	2 00
" " 2, in tins	75
Cook's Gem, in 1 lb pkgs	$1 75
" " 7 oz "	85
" " 2 oz "	40
" " 5 lb. tins	65
" " bulk, per lb	12

	Per doz.
Empire, 5 dozen 4 oz cans	$0 75
" 4 " 8 "	1 15
" 2 " 16 "	2 00
" ½ " 5 lb cans	9 00
" bulk, per lb	15

COOK'S FRIEND.

(In Paper Packages.)	Per doz
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, ½ "	14 00
Ocean Wave, ¼ lb, 4 doz cases.	75
" ½ lb, 4 "	1 30
" No. 1, 2 "	1 90
" 1 lb, 2 "	2 20
" 5 lb, ½ "	9 60

BISCUITS.

	Per lb
Arrowroot	$0 11½
Abernethy	9
Ginger Nuts	11½
New York Fruit	15
People's Mixed	11
Pilot Family	6
Snowflake	11½
Niagara	15
Soda	6½
" 3 lb "	21
Sultana	11½
Oyster crackers	7
Milk biscuit	9½
Butter crackers	6½
Tea	11½
Wine	9
Wine, sweet	9

BLACKING.

Day & Martin's, pints, per doz	$3 20
" ½ "	2 10
" ⅓ "	1 10
Spanish, No. 3	4 50
" " 10	9 00

EDWARDS, CATCHPOLE & CO'S

No. 1 per gross	9 00
No. 2 do	4 50
No. 3 do	3 60

JACQUAND FRENCH BLACKING.

No 2 per gross	2 00
No 3 "	3 00
No 4 "	4 00
No 5 "	6 00

BLACK LEAD.

Reckitt's Black Lead, per box... 1 15
Each box contains either 1 gro., 1 oz.; ½ gro., 2 oz., or ¼ gro., 4 oz.

TELLIER, ROTHWELL & CO'S.

Royal Black Lead, per gross..... $1 80

F. F. DALLEY & CO.

	Per gross.
Silver Star Stove Paste	9 00

Packed in fancy wood boxes, each box contains 3 doz.

EDWARDS, CATCHPOLE & CO'S

Crown Polish, No. 1, per gross...	9 00
" " No. 2, " ...	4 80

BLUE.

Reckitt's Pure Blue, per gross.. 2 10

TELLIER, ROTHWELL & CO'S.

Parisian Square Blue, per lb..13 to 14c

BROOMS.

	Per doz.
Carpet....4 strings	2 90
X Parlor, 2 "	2 65
Louise 3 "	2 65
1 Gem 4 "	3 25
2 " 3 "	2 65
3 " 2 "	2 20
4 " 2 "	1 95
O Hurl... 4 "	2 65
" 3 "	2 35
2 " 3 "	2 05
3 " 3 "	1 70
OK " 2 "	1 35
Hvy Mill 4 "	3 70

CORN BROOMS.

CHAS. BOECKH & SONS. per doz

X Carpet, 4 strings, net	$3 20
2 " 4 " "	2 90
3 " 3 " "	2 65
XXX Hurl 4 " "	2 60
1X " 4 " "	2 40
2X Parlor 4 " "	2 25
3 " 3 " "	1 95
4 " 3 " "	1 70
5 " 2 " "	1 30
Girls " 2 " "	1 50
Railway 4 " "	3 00
Ship 4 " "	4 00
2 Cable 2 wire bands, net	3 00
3 " 3 " "	4 00
1 Hearth 2 strings, net	1 75
2 " 2 " "	1 50
3 " 1 " "	1 20
4 " 1 " "	1 00

CANNED GOODS.

	Per doz
Apples, 3's	$.... $1 15
" gallons	.... 3 25
Blackberries, 2	2 00 2 10
Blueberries, 2	1 25 1 40
Beans, 2	0 95 1 10
Corn, 2's	1 10 1 25
" Special Brands	1 30 2 10
Cherries, red pitted, 2's	2 25 2 40
Peas, 2's	1 40 1 50
Pears, Bartlett, 2's	2 00 2 25
" Sugar, 2's	.... 1 70
Pineapple, Baltimore	2 40 2 50
" Bahama	2 90 3 00
Peaches, 2's	2 40 2 50
" 3's	3 50 3 60
" Pie, 3's	1 60 1 65
Plums, Gr Gages, 2's	2 00 2 10
" Lombard	2 00 2 10
" Damson Blue	1 90 2 00
Pumpkins, 3's	0 90 1 00
" gallons	3 00 3 25
Raspberries, 2's	2 45 2 50
Strawberries, choice 2's	2 25 2 40
Succotash, 2's	1 50 1 65
Tomatoes, 3's	1 55 1 60
Finnan haddies	..... 1 50
Lobster, Clover Leaf	..... 2 95
" Other brands	..... 2 10 2 25
Mackerel	1 15 1 25
Salmon, 1's	1 40 1 55
" white	1 10 1 25
Sardines Albert, ¼'s tins	....10½, 11½
" ½'s "	..... 15, 18
" Martiny, ¼'s "	. 10 10½
" ½'s "	. 18, 19
" Other brands, 9¾, 11, 16, 19	
" P & C, ¼'s tins	..... 23, 25
" ½'s "	..... 33, 36
" Amer, ¼'s "	..... 6½, 8
" ½'s "	..... 9, 11

JAMS AND JELLIES.

1 lb. white pots, 4 doz. assorted, per doz. $2.35

Jams.
Gooseberry .....
Strawberry ....
Black Currant.
Red Currant....
Green Gage ...
Apricot .....
Raspberry .....
Damson.....
Plum .....
Red Currant and Raspberry ....

Jellies. Red Currant, 1 lb. white $2.75
Black Currant, 1 lb. white 2.75

DELHI CANNING CO.

Jams assorted, 1's	2 35
Jellies, 1's	2 25

CANNED MEATS.

Comp. Corn Beef	1 lb cans	$1 70	$1 75
" "	2 "	2 75	2 80
" "	4 "	5 00	5 15
" "	6 "	8 75	9 25
" "	14 "	20 00	21 00
Minced Collops,	2 lb cans		2 80
Roast Beef	1 "		1 60
"	2 "	2 75	2 80
"	4 "		5 85
Par Ox Tongue,	2½ "	$8 50	8 75
Ox Tongue	2 "	8 25	8 50
Lunch Tongue	1 "		3 25
"	2 "	5 75	6 25
English Brawn.	2 "	2 75	2 80
Camb. Sausage.	1 "		2 50
" "	2 "		4 00
Soups, assorted.	1 "		1 35
" "	2 "		2 25
Soups & Boulli.	2 "		1 80
" "	6 "		4 50

Potted Chicken, Turkey, or Game, 6 oz cans 1 50
Potted Ham, Tongue or Beef, 6 oz cans 1 35
Devilled Tongue or Ham, ½ lb cans 1 35
Devilled Chicken or Turkey, ½ lb cans 2 25
Sandwich Ham or Tongue, ½ lb cans 1 50
Ham, Chicken and Tongue, ½ lb cans 1 50

MINCE MEAT.

BRYANT, GIBSON & CO.'S—TORONTO.
Mince Meat, ½ gal glass jars, $9 50
Ditto, 25 and 40 lb pails, per lb. 12½c

J. H. WETHEY'S—ST. CATHARINES.
Condensed, per gross, net..... $13

CHEWING GUM.

ADAMS & SONS.

		To Retailers.
Tutti Frutti,	36 5c bars	$1 50
Bo-Kay (new)	150 pieces	1 00
Sappota,	150 "	1 00
Magic Trick,	115 "	0 85

CLEVELAND'S BAKING POWDER yields best profit to the grocer, and of such a superior quality that a customer gained is always retained.

Prices Current, Continued—

Black Jack,	115 pieces	...	0 85
Red Rose,	115 "	...	0 85
Sweet Fern,	230 "	...	0 85
Adams' N.Y. Gum,	200 "	...	0 50
Caramel Tolu,	72 "	...	0 40
New Fruit Asst.,	115 " new		0 75
Puzzle Gum	115 "	....	0 75
Oolah " "	115 "	...	0 75

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO.S.

Chocolate—	Per lb.
French, ¼'s....6 and 12 lbs .	0 30
Caraccas, ¼'s..6 and 12 lbs..	0 35
Premium, ½'s..6 and 12 lbs...	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs .	0 24
Sticks, gross boxes, each...	1 00
Cocoa, Homœopat'c, ¼'s, 8 & 14 lbs	30
" Pearl " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs.....	18

JOHN P. MOTT & CO.'s

R. S. McIndoe, Agent, Toronto.)

Mott's Broma.....per lb	$0 30
Mott's Prepaired Cocoa.....	28
Mott's Homœopat'c Cocoa(¼s)	32
Mott's Breakfast Cocoa.....	40
Mott's Breakf. Cocoa(in tins)	40
Mott's No. 1 Chocolate.....	35
Mott's Breakfast Chocolate...	28
Mott's Caracas Chocolate.....	40
Mott's Diamond Chocolate....	22
Mott's French-Can. Chocolate	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibbs.....	30
Mott's Cocoa Shells.....	5
Mott's Vanilla Chocolate stick	22&24
Mott's Pure Confec Chocolate	22c—38
Mott's Sweet Confec. Choc.	21c—30

COWAN COCOA AND CHOCOLATE CO.

Cocoas—	
Hygienic, 1, ½, ¼ lb. boxes	70, 75
Iceland Moss ¼ lb in 12 lb boxes	35
Soluble (bulk) 15 & 30 lb bxs...	18, 20
Soluble (tins) 6 lb and 12 lb....	20
Cocoa Nibs, any quantity ...	30, 35
Cocoa Shells, any quantity...	05
Cocoa Essence.....per doz	1 40
Chocolates—	
Mexican, ¼, ½ in 10 lb bxs	30
Queen's Dessert, "	40
Vanilla "	35
Sweet Caracas "	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross...	00
Pure Caracas (plain) ¼, ½ lbs	40
Royal Navy (sweet) "	30
Confectioners', in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

WALTER, BAKER & CO'S.

Chocolate—	
Pre'um No. 1, bxs. 12 & 25 lbs each	40
Baker's Vanilla in bxs 12 lbs each	52
Caraccas Sweet bxs 6 lbs each, 12 bxs in case.....	35
Eagle, sweet & spiced, bxs 12 lbs each	33
Vanilla Tablets, 416 in box, 24 bxs in case, per box.....3	65
Spanish Tablets, 100 in box, 12 bxs in case.....3	00
German Sweet Chocolate—	
Grocers' Style, in cases 12 boxes, 12 lbs each	25
Grocers' Style, in cases 24 boxes, 6 lbs each	25
48 Fingers to the lb., in cases 12 bxs 12 lbs each.....	25
48 Fingers to the lb., in cases 24 bxs 6 lbs each	25
Cocoa—	
Pure Prepared boxes, 12 lbs each	40
Cracked, boxes, 20 lbs each, 1 lb and assorted papers.....	32
Cracked, in bxs, 12 lbs., each, ½ lb. papers	32
Cracked, in bags, 6, 10 & 25 lbs each	32
Cocoa and shells, 12s and 25s.....	30
Breakfast Cocoa—	
In bxs, 6 & 12 lbs., each, ½ lb. tins	45
In boxes, 12 lbs., each, 1 lb. tins, decorated canisters.....	45
Broma—	
In boxes, 12 lbs., each, ½ lb. tins.....	40

GIBSON & GIBSON'S

	per lb
Sydney Gibson's Cocoa, ¼s	0 30
Dr. Clarke's Cocoa, ½'s and ¼'s, tins	0 45
Soluble Cocoa bulk in boxes	0 18
Prepared do " " ...	0 22
Sydney Gibson's Chocolate, ¼s. and ½s	0 30
Gibson's Rock do ½s.	0 28
Dr. Clarke's do ¼s.	0 30
Confectioners' Pure Chocolate 10 lb. blocks	0 30
Vanilla choc. sticks, per gross ...	1 00
	per doz
Gibson's Icina, ½s. 2 doz. in case.	1 25
Gibson's Icina, 1 lb 2 " "	2 25

COFFEE.

GREEN

	c. per lb.
Mocha.....	32, 35
Old Government Java.....	30, 33
Rio.....	21, 22½
Plantation Ceylon.....	29, 31
Porto Rico.....	24, 28
Guatamala.....	24, 26
Jamaica.....	22, 23
Maracaibo	24, 26

WHOLE ROASTED OR PURE GROUND.

ELLIS & KEIGHLEY'S.

	c. per lb
Java.....	33, 34
Java and Mocha.....	34, 36
Plantation Ceylon.....	... 35
Arabian Mocha	... 37
Santos.....	28, 28
English Breakfast.....	16, 24
Royal Dandelion in 1 lb tins..	... 26

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend.....	... 33
Our Own "	... 31
Laguayra "	... 29
Mocha and Java.....	32, 33
Java, Standard.....	... 33
" Old Government	30, 32
Arabian Mocha.....	 36
Santos	... 28

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs.....	36
Standard Imperial in sealed tins, 25 and 50 lbs.....	32
Standard Blend in sealed tins, 25 and 50 lbs.....	33
Ground, in tins, 5, 10, 15 and 25 lbs.....	20, 30
Say's Parisien, in ½ and 1 lb tins	30

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	$0 75
" " " " 1, 1½ oz....	1 25
" " " " 2, 2 oz.....	1 75
" " " " 3, 3 oz.....	2 00

FLOUR AND MEAL.

	per bbl.	
Flour, Manitoba Patent..	5 80	5 90
" Ontario patents....	4 75	5 25
" Straight Roller	4 40	4 50
" Extra.....	3 85	3 90
" Low grades	2 00	3 75
" Strong bakers'....	5 20	5 30
Oatmeal, standard, bbls	....	5 75
" granulated, "	....	5 90
" rolled "	.....	5 90
Rolled Oats	....	5 90
Bran, per ton.....	....	15 75
Shorts	19 00	20 00
Cornmeal	4 00	4 40

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz.	
Cases, No. 1, 2 oz tins.....	$2 75	$3 00
" No. 2, 4 oz tins.....	4 50	5 00
" No. 3, 8 oz tins.....	8 00	8 75
" No. 4, 1 lb tins.....	12 60	14 25
" No. 5, 2 lb tins.....	25 00	27 00

FRUITS.

FOREIGN.	c. per lb.	
Currants, Provincial, bbls...	6½,	6½
" " ½ bbls	6⅝,	6⅝
" " cases	...	6¾
" Filiatras, bbls....	6½,	6⅝
" " ½ bbls...	6⅝,	6¾
" cases ..	6¾,	6⅞
Patras, bbls.....	6⅞,	7
" " ½ bbls.....	7,	7⅛
" " cases.....	7½,	7⅝
" Vostizzas, cases.	8,	9½
" " ½ cases	8½,	9¾
" 5-crown Excelsior (cases).....	9½,	10
" ½ case....	9⅝,	9⅝
Dates, Persian, boxes, ...	5¾	6
Figs, Elemes, 14 oz., per box	...	10
" 10 lb boxes	12½	13
" 20-lb "	15	16
" Seven-Crown	...	18
Prunes, Bosnia, bags	6¼	7½
" " cases, ...	7	8
Raisins, Valencia, off stalk,	4½	6
Selected	7½	8
Layers	8½	9
Raisins, Sultanas.....	16,	18
" Eleme	7½	8
" Malaga:		
London layers	2 70	3 00
Loose muscatels	2 35	2 75
Imperial cabinets	3 25	3 50
" " qrs., flat.		1 00
Connoisseur clusters	4 00	4 25
Extra dessert "	4 75	5 00
" " " qrs.		1 50
Royal clusters	6 00	6 50
Fancy Vega cartoons	.....	2 75
Black baskets	4 00	4 25
" " qrs	1 30	1 35
Blue "	4 75	5 00
" " qrs	1 50	1 60
Fine Dehesas	7 00	7 25
" " qrs	2 00	2 25
Lemons, Palermos	.....	4 50
" Messina.....	.....	4 75
Oranges, Floridas	....	....
" Rodis	.....	7 50
" Sorrentos	.....	4 50

DOMESTIC.

Apples, Dried, per lb	0 08½	0 09
do Evaporated.....	0 13½	0 14

GLASSWARE.

TAYLOR, SCOTT & CO.

	c. per doz
Lamp Chimneys, O.....	32
" " A.....	35
" " B.....	45

GRAIN.

Wheat, Fall, No. 2, ...	1 02	1 03
" Red Winter, No. 2	1 02	1 03
" Spring, No. 2	0 97	0 98
" Man Hard, No. 1..	.....	.....
" " No. 2..	....	1 08
Oats, No. 2, per 34 lbs.....	46	47
Barley, No. 2, per 48 lbs...	50	51
" No. 3, extra.....	55	56
" No. 3.....	48	55
Rye.....	80	81
Peas.....	70	75
Corn	...	70

HAY & STRAW.

Hay, Pressed, "on track	11 00	12 00
Straw Pressed, "	5 00	7 00

LARD.

"FAIRBANK'S" REFINED COMPOUND.

In Butter Tubs.....	.....	0 08½
Fancy "	.....	0 09
3-hoop pails	0 09	0 09½
60 lb. cases of 3 lb., 5 lb., and 10 lb. tins, per lb	.....	0 10

MUSTARD.

ELLIS & KEIGHLEY'S.

	cts
Durham, Fine, in ¼ and ½ lb tins per lb	25
" Fine, in 1 lb jars.....	22
" Fine, in 4 lb jars.....	70
" Ex. Sup., in bulk, per lb.	30
" Superior, in bulk, per lb	20
" Fine, " "	15

COLMAN'S AND KEEN'S

In 4 lb jars.....	75
In 1 lb jars.....	25
D. S. F., in tins, per lb	41
" in ½ lb tins.....	42
" in ¼ lb tins, per lb.....	44
D. F. in ½ lb tins, per lb	26
" ½ " "	28

NUTS.

	per lb.	
Almonds, Ivica	14	15
" Tarragona..... ...	15	16
" Fornigetta	...	...
Almonds, Shelled Valencias ...		...
" " Jordon.	45,	55
Brazil.....	12	13
Cocoanuts, per 100	...	6 00
Filberts, Sicily.....	...	11
Filberts, Oblong	11	11½
Peanuts, roasted	12,	13
" green	9	10
Walnuts, Grenoble	17	18
" Bordeaux	12,	13
" Naples, cases	...	...
" Marbots.....	...	13½
" Chilis	12	13

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO PICKLES.

John Bull, mixed, in bulk.....	$0 45
" Chow Pic'le, in bulk	0 50
" m'xed & Chow Chow	1 90
" Mixed & Chow-Chow pts	2 15
" Mixed & Chow-Chow qts	3 40
" " " 16 g.	1 90
Horse Radish, bottles, per doz	2 25

MARSH MALLOW The Toronto Biscuit and Confectionery Co. are making the finest Mallow in Canada, put up in small tin boxes and in bulk; also CHOCOLATE MALLOW. Send for sample order. Nothing like these goods ever before manufactured.---7 FRONT ST. E., TORONTO.

Prices current, continued—

SAUCES.

John Bull, kegs, per gal	1 25
" ½ pt. bottles, per doz.	
" ½ pt. bottles, per doz (according to quantity) 90c to	1 00
Devonshire Relish, kegs p. gal	1 75
" " ½ pt, bottles, per doz	1 25
Niagara Tomato, kegs, per gal	1 25
" " Reputed pints	1 25
Raspberry Vinegar, per doz	2 25
Raspberry Syrup and vinegar	2 25

Terry's Candied Peels.	c. per peels
Lemon, 7 lb boxes	...
Orange, "	...
Citron "	...

CROSSE & BLACKWELL'S.

Pickles, all kinds, pints, per doz	3 25

LEA & PERRIN'S.

	per doz.
Worcester Sauce, ½ pts	$3 60 $3 75
" " pints	6 25 6 50

LAZENBY & SONS.

	Per doz
Pickles, all kinds, pints	3 25
" " quarts	6 00
Harvey Sauce—genuine—hlf. pts	3 25
Mushroom Catsup " "	2 25
Anchovy Sauce " "	3 25

PRODUCE.

DAIRY.	Per lb	
Butter, creamery, rolls	$0 21	$0 22
" " tub	0 19	0 21
" dairy, tubs, choice	0 14	0 15
" " medium	0 10	0 12
" low grades to com.	....	....
Butter, pound rolls	0 16	0 16
" large rolls	0 12	0 14
" store crocks	0 12	0 14
Cheese	0 09½	0 09½

COUNTRY

Eggs, fresh, per doz	0 12½	0 13
" limed	....	....
Beans	1 70	1 80
Onions, per bbl	....	....
Potatoes, per bbl	1 00	1 50
Hops, 1889 crop	0 15	0 18
" 1890 "	0 35	0 38
Honey, extracted	0 08	0 10
" section	0 14	0 16

PROVISIONS.

Bacon, long clear, p lb.	0 08½	0 08½
Pork, mess, p. bbl	15 50	16 50
Hams, smoked, per lb	....	0 12
" pickled	0 10	0 11
Bellies	0 10½	0 11
Rolls	0 08½	....
Backs	0 11	0 11½
Lard, Canadian, per lb	0 10½	0 10½
Hogs	....	....
Tallow, refined, per lb	0 05	0 05½
"rough, "	0 02	

RICE, ETC.

	Per lb
Rice, Aracan	3¾, 4c
" Patna	4½, 5½
" Japan	5, 5½
" extra Burmah	3¾, 4
Grand Duke	6¾, 7½
Sago	4¾, 5½
Tapioca,	5¾, 6½

SPICES.

GROUND.

	Per lb.	
Pepper, black, pure	$0 18	$0 20
" fine to superior	12	18
" white, pure	32	35
" fine to choice	25	30
Ginger, Jamaica, pure	25	27
" African, "	..	18
Cassia, fine to pure	18	25
Cloves, " "	20	40
Allspice, choice to pure	12	16
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure.	30	35
Cream of Tartar, fine to pure	25	37

STARCH.

EDWARDSBURG STARCH CO. LIMITED, MONTREAL.

	c. per lb.
No. 1 White, 4 lb cartoons	5½c
Canada Laundry	4½
Silver Gloss, crates	6¾
Silver Gloss, 1 lb chromos	6¾
Satin, Starch 1 lb chromos	7½
No 1 White, barrels & halves	4¾
Benson's Canada Prepared Corn	7½
Canada Corn	6¾
Rice Starch, 1 lb	9

BRITISH AMERICA STARCH CO BRANTFORD.

1st quality white, 3 lb. cartoons,	5½
Lily White gloss, crates	6¾
Brantford gloss, 1 lb	7½
Lily White gloss, 1 lb chromo	6¾
Canada Laundry, Boxes	4½
Pure Prepared corn	7½
Challenge Corn	6¾
Rice Starch, fancy cartoons	9
" cubes	7½

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40-1b boxes. 1, 2, and 4 lb. pack'g's	8
36-1b boxes, 3 lb. packages	8
12-lb "	8½
38 to 45-1b boxes	8
Silver Gloss Starch—	
40-lb ' 1, 2 and 4 lb packages.	9
40-lb " ½ lb package	9½
40-lb ' ¼ "	10
40-lb " assorted ½ and ¼ lbs	9½
6-lb " sliding covers	9½
38 to 45 lb boxes	9
Oswego Corn Starch—for Puddings, Custards, etc.—	
40 lb boxes, 1 lb packages	8½
20 " "	8½

SUGAR.

	c. per lb
Granulated, 15 bbls or over	5
less than 15 bbls	5⅛
Paris Lump, bbls and 100 lb. bxs	5⅜
" " 50 lb. boxes	5⅜
Extra Ground, bbls	5⅜
" " less than a bbl.	6⅛
Powdered, bbls	5⅛
" less than a bbl	5⅛
Extra bright refined	4⅛
Bright Yellow	4⅛
Medium "	4⅛
Brown	...
Raw	4⅛

SYRUPS AND MOLASSES.

SYRUPS.	Per lb. bbls.	½ bbls
D	2⅝	2⅝
M	2⅞	2⅞
B	2⅝	3
V.B	3	3⅛
E.V.B	3⅛	3⅛
E.S.V.B	3⅛	3⅜
XX	3⅜	3⅜
XXX	3⅜	3⅝

MOLASSES.	Per gal.	
Trinidad, in puncheons	0 38	0 40
" bbls	0 40	0 42
" ½ bbls	0 42	0 44
New Orleans, in bbls	0 48	0 65
Porto Rico, hdds	0 38	0 45
" barrels	0 42	0 47
" ½ barrels	0 44	0 49

TEAS.

GREENS.

	Per lb
Gunpowder—	
Cases, extra firsts	42, 50c
Half chests, ordinary firsts	22, 38
Cases, sifted, extra firsts	42, 60
Cases, small leaf, firsts	35, 40
Young Hyson—Moyunes	
Half chests, ordinary firsts	22, 38
" " seconds	20, 22
" " common	18, 20

PING SUEYS.

Half chests, firsts	28, 32
" " seconds	20, 22
Half Boxes, firsts	28, 32
" " seconds	20, 22

JAPAN.

Half Chests—	
Choicest	38, 40
Choice	32, 36
Finest	28, 30
Fine	25, 27
Good medium	22, 24
Medium	19, 20
Good common	18, 19
Common	16, 17
Nagasaki, ½ chests Pekoe	20, 22
" " Oolong	17, 18
" " Gunpowder	18, 20
" " Siftings	8, 12½

CONGOUS.

Half chests, Kaisow, Moning	52, 66
Caddies and half chests	15, 50
Cadies, Paklingand new makes	18, 50

SCENTED ORANGE PEKOE

Boxes, Foochow and Canton	28, 60

OOLONG.

Half chests Formosa	34, 50
Caddies	36 55

ASSAMS.

Chests and half-chests Pekoe	27 40
No. 1 Finest Assam Pekoe	40
2 Assam Broken Pekoe	35
3 Assam Pekoe Souchong	25

TOBACCO AND CIGARS.

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	67c
Ingots, rough and ready, 7's	64
Laurel, 3's	67
Brier, 7's	55
Index, 7's	60
Honeysuckle, 7's	58
Napoleon, 8's	54
Royal Arms, 12's	55
Victoria, 12's	53
Brunette and Lovely, 12's	50½
Prince of Wales, In caddies	51½
" in 75 lb boxes	51
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	53
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
½ lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

KNOX, MORGAN & CO.,

Wholesale Dry Goods Importers,

HAMILTON, - - - ONTARIO.

FLANNELETTES.

We can offer you a drive in these SEASONABLE GOODS, having cleared 1,500 pieces of DESIRABLE COLOURINGS.

Price 7 3-4c. usual terms. Samples on Application. General Stock fully assorted.

Prices current, continued—

GLOBE TOBACCO COMPANY.
CUT SMOKING TOBACCO.

	Per lb.
The Old Flag, ⅛ lb. in 5 lb. boxes.	70c
" " " 1 lb. Fancy Tins....	70c
" " " ½ " " "	41c
Gold Flake, 1-5, 6 lb boxes.....	70c
" " ⅛, 5 "	70c
" " 1-10, 5 "	80c
" " 1 fancy tins	70c
" " ½ " "	41c
" " 1 "glass jars.....	77c
Hand Made, 1-5, 6 lb boxes	65c
" " ⅛ 6 "	68c
" " 1 fancy tins.....	68c
" " ½ " "	40c
" " 1 glass jars.....	75c

GRANULATED SMOKING TOBACCO.

Uncle Tom, 1-5, 6 lb boxes.....	45c
" " 1-10, 6 lb "	45c

LONG CUT SMOKING TOBACCO.

Wig Wag, ½, 6 lb boxes	41c
" " 1-5, 6 lb "	43c
" " 1-10, 6 lb "	45c

FINE CUT CHEWING TOBACCO.

Golden Thread, 5 & 10 lb pails.....	95c
Globe, - - " "	90c
Victoria, - - " "	75c
High Court, - " "	70c
Jersey Lilly, - " "	65c
Golden Thread, 1-16 " Foil in ¼ gro. boxes, per gross.....	9 05
Solace " 1-16 " Foil in ¼ gro. boxes, per gross	6 05

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M
Madre E' Hijo, Lord Landsdowne	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos.....	85 00
" " Longfellow.....	85 00
" " Reina Victoria	80 00
" " Pins.....	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial ..	50 00
" Conchas de Regalia	50 00
" Bouquet.....	55 00
" Pins.....	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine.....	35 00
Cable, Conchas.....	30 00
Queens	29 00

Cigarettes, all Tobacco—

Cable	7 00
El Padre	11 00
Mauricio	15 00

DOMINION OUT TOBACCO WORKS, MONTREAL.
CIGARETTES.

	Per M.
Athlete.....	$7 50
Puritan	6 25
Sultana.....	5 75
Derby.....	4 00
B. C. No. 1	4 00
Sweet Sixteen.....	3 50

OUT TOBACCOS. per lb

Puritan, ½ lb pkg., 5 lb. boxes...	70
Old Chum, ½ lb pkg. 5 lb box....	70
Old Virgin., 1-10 lb pkg., 10 lb bxs	62
Gold Block, ½ lb pkg, 5 lb boxes	70

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	83
Puritan, 1-10, 5 lb boxes.....	85
Athlete, per lb.....	1 15

SOAP.

Ivory Bar, 1 lb. bars.....per lb	5½
Do. 2, 6-16 and 3 lb bars "	5
Primrose, 4½ lb bars, wax W "	4½
" 1 " " "	4½
John A, cake, wax W. per doz	42
Mayflower, cake, " "	42
Gem, 3 lb bars per lb.....	3½
" 13 oz, 1 and 2 lb. bars	3½
Queen's Laundry, per bar.....	5½
Pride of Kitchen, per box.....	2 75
Sapolio, ½ gross boxes	3 25
" per gross, net cash	12 00

TOILET SOAP.
TAYLOR, SCOTT & CO.

	per doz.
Baby's Own, ¼ doz boxes	$1 25
Our Boys, ¼ " "	1 25
Sea Foam, ½ " "	75
London Bouquet, ½ "	60
Oatmeal, 1 " "	85
" ¼ " "	60
Paris Assorted, ¼ " "	0 75
Albert Oatmeal bar, 2 doz. boxes	0 75
White Castile bar, 2 doz. boxes.....	0 75
	per gro.
Fatherland, ¼ doz boxes....	5 00

WOODENWARE.

	per doz
Pails, 2 hoop, clear .....No. 1...	$1 70
" 3 " " ..... " ...	1 90
Pails, 2 hoops, clear.....No. 2..	$1 60
" 3 " " ..... " ..	1 80
" 3 " painted... " ...	1 80
Tubs, No. 0.....	9 50
" 1.....	8 00
" 2.....	7 00
" 3.....	6 00
Washboards, Globe..... $1 90	2 00
" Water Witch.... ..	1 40
" Northern Queen.	2 25
" Planet.	1 70
" Waverly.....	1 60
" X X.....	1 50
" X.....	1 30
" Single Crescent....	1 85
" Double " ...	2 75
" Jubilee	2 25

per case.

Matches,	5 case lots.	Single cases
Parlor	1 70	$1 75
Telephone....	3 90	4 00
Telegraph	4 10	4 20
Safety	4 20	4 30
French.....	3 60	3 75

	per doz.
Mops and Handles, comb.	1 25
Butter tubs $1 60	$3 20
Butter Bowls, crates ast'd	3 60

CLOTHES PINS.

5 gross, per box	0 75
4 gross, "	0 85
6 gross, "	1 20

CHAS. BŒCKH & SONS.

	per box
5 gross, single and ten box lots.....	0 75 0 80
Star, 4 doz. in package	0 85
" 6 " "	1 25
" 4 " cotton bags	0 90

INDURATED FIBRE WARE.

½ pail, 6 qt.....	$4 00
Star Standard, 12 qt...	4 50
Milk, 14 qt.....	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Nests of 3.....	3 40
Keelers No. 1.....	10 00
" 2.....	9 00
" 3.....	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms.....	2 75
" " round "	3 00
Handy dish	3 75
Water Closet Tanks	18 00

DURABLE PAILS AND TUBS
WM. CANE & SONS, MANUFACTURING CO NEWMARKET.

	Per doz.
Steel hoops, painted and grain'd	2 20
Brass hoops, oiled and varnish.	3 25
No 1 tubs	9 50
No 2 "	8 50
No 3 "	7 50

BARM YEAST.

	per box
3 doz. 5c. packages, in boxes.....	1 00
3 doz. 10c. " "	1 95
1½ " 10c. and 3 doz. 5c. packages in assorted boxes	2 00

"OUR NATIONAL FOODS."

	pkg.	doz
Desiccated Wheat.....	4 lb.	$2 35
" Rolled Oats...	4 "	2 35
Snow Flake Barley.....	4 "	2 35
Dessicated Rolled Wheat.	3 "	2 35
Buckwheat Flour, S. R...	4 "	2 25
Prepared Pea Flour.....	2½ "	2 00
Baravena Milk Food.....	1 "	3 53
Patent Prepared Barley	1 "	2 00
Patent Prepared Groats	1 "	1 50
Gluten Flour.....	4 lb.	3 00
Farina, very choice.....1½ lb.		1 40

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto:		
10 dy. to 60 dy	2 20	2 30
8 dy and 9 dy	2 65	2 70
4 dy. to 7 dy	2 90	2 95
3 dy ..... C.P.	3 95	4 00
3 dy .....A.P	3 45	3 50

HORSE NAILS:
"C" 50 and 10 per cent. to 60 from list.

HORSE SHOES:
From Toronto, per keg .. 3 60 3 75

SCREWS: Wood—
Flat head iron 77½ p.c. dis
Round " " 72½ p.c. dis.
Flat head brass 75 p.c. dis.
Round head brass 70 p.c.

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break	(25 in and under).....	1 45	
2nd "	(26 to 40 inches)	1 35	
3rd "	(41 to 50 ")	3 40	
4th "	(51 to 60 ")	3 70	
5th "	(61 to 70 ")	4 00	

ROPE: Manilla	0 14	0 14½
Sisal	0 10½	0 11

BINDER TWINE:

Crown Brand (from factory)...	11
Red Cap " " ..	12
Blue Ribbon " " ..	14
Silver Composite" " ...	9

AXES: Per box, $6 to $12.
SHOT: Canadian, dis. 7½ per cent.

HINGES: Heavy T and strap ...04¾		05
" Screw, hook & strap.	03¾	04¾

WHITE LEAD: Pure Ass'n guarantee ground in oil.

25 lb. irons.....per lb		5½
No. 1 ..... "		5
No. 2 ..... "		4½
No. 3 ..... "		4

TURPENTINE: Selected packages, per gal 0 57 0 58
LINSEED OIL per gal, raw 0 62
Boiled, per gal..... 0 65
CASTOR OIL: Best per lb... 0 09 0 09½
GLUE: Common, per lb ... 0 10 0 11

PETROLEUM.

	Imp. gal.	
F. O. B. Toronto.....		Imp. gal.
Canadian	0 15	$0 16
Carbon Safety.....	0 17½	0 18
Canadian Water White	0 20	0 22
Amer'n Prime White ..	0 23	0 24
" Water White..	0 25	0 00
Photogene.....	0 27	0 00

DRUGS AND CHEMICALS.

Alum .....lb	$0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone.....	0 02½	0 03½
Borax	0 13	0 14
Camphor	0 75	0 80
Carbolic Acid	0 40	0 45
Castor Oil	0 11½	0 12½
Cream Tartar	0 30	0 31
Epsom Salts	0 01½	0 02
Paris Green	0 16	0 17
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 18	0 20
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder.....	0 38	0 45
Salpetre	0 08½	0 09
Soda Bicarb, per keg	2 50	2 75
Sal Soda.....	1 00	1 25
Madder	0 12½	....

VINEGAR.
A. HAAZ & CO.

XX, W.W.....	0 20
XXX, W.W.....	0 25
Honey Dew	0 30
Pickling	0 30
Malting	0 45

THE BADGEROW FALCONER VINEGAR CO

French Bordeau.....per gal		0 34
Tarragona	"	0 32
Triple	"	0 30
Fruit Vinegar.....	"	0 27
Pickling.....	"	0 28
XXX	"	0 25
Extra XX	"	0 22
XX	"	0 20
X.....	"	0 16
Cider Vinegar.....	0 16 to	0 25
Honey Vinegar		0 25
Eng. Malt Vinegar	0 50 to	0 60
Bottled Malt Vinegar, qts.....		2 00
Methylated Spirits.....	2 00 to	2 25

INK.
EDWARD CATCHPOLE & CO.

Blue black, 2 oz., per gross.....	4 00
Jet Black, 2 oz., "	3 75
All colors, 2 oz., "	4 50
Blue black, quarts, per doz.....	5 00
" pints, "	3 25

FISH.

Pickerel..... per lb	....	....
Pike ..... do	....	....
White fish.....	.....	0 06½
Salmon Trout	.....	0 06½
Lake herring.....	1 50	1 75
Pickled and Salt Fish:		
Labrador herring, p. bbl	5 75	5 50
Shore herring ..... "	4 50	5 50
Salmon trout, per ½ bbl	4 25	4 50
Dried Fish:		
Codfish, per quintal.....	5 25	5 75
" cases	5 00	5 50
Boneless fish .....per lb	.....	0 04
Boneless cod ..... "	0 06½	0 08½
Smoked Fish:		
Finnan Haddies ..per lb	0 07½	0 08
Bloaters..... per box	1 00	1 50
Digby herring ..... "	.....	0 16
Sea Fish:		
Haddock .....per lb	.....	.....
Cod ..... "	....	....
B.C. salmon ..... "	.....	0 16

THE ST. LAWRENCE SUGAR REFINING CO'S

GRANULATED AND YELLOWS AND SYRUPS

ARE PURE.

NO BLUEING

Material whatsoever is used in the manufacture of

OUR GRANULATED.

THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL.

Offer for sale all grades of REFINED SUGARS and SYRUPS of the well-known brand of

Redpath

CERTIFICATES OF STRENGTH AND PURITY.

OFFICE OF THE PUBLIC ANALYST,

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Co., Montreal:

GENTLEMEN,—I have personally taken samples from a large stock of your Granulated Sugar, "REDPATH" brand, and carefully tested them by the Polariscope, and I find these samples to be as near to absolute purity as can be obtained by any process of Sugar-Refining.

The test by the Polariscope showed in yesterday s yield 99·90 per cent. of Pure Cane Sugar, which may be considered commercially as ABSOLUTELY PURE SUGAR.

JOHN BAKER EDWARDS, P.L.D., D.C.L., F.C.S.,

Public Analyst for the District of Montreal, and Professor of Chemistry.

CHEMICAL LABORATORY, MEDICAL FACULTY, McGILL UNIVERSITY.

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Company:

GENTLEMEN,—I have taken and tested a sample of your "EXTRA GRANULATED" Sugar, and find that it yielded 99·88 per cent. of Pure Sugar It is practically as pure and good a Sugar as can be manufactured.

Yours truly,

G. P. GIRDWOOD.

THE CANADA MEAT PACKING CO.,

MONTREAL,

BEEF AND PORK PACKERS,

Curers of the Celebrated C.M.P Brand of Smoked Meat, Sugar cured extra-flavored Hams and Bacon.

Compressed Corned Beef. Ox and Lunch Tongue.
Pure Lard a Specialty.

WRITE FOR QUOTATIONS.

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Send Ten Cents to the GROCER PUBLISHING Co. for a copy of B. F. Cumming's Prize Essay on "How to Sell Goods."

GROCER PUB. CO.,
6 Wellington St. W., Toronto.

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WM. PROUT. J. E. INSLEY, Manager.

LELAND HOTEL

Corner Hastings and Granville Streets, one block from Railway Station and Steamship dock.

Vancouver, B.C.

PROUT & INSLEY,
Proprietor..

THE COLONIAL,

New Westminster, B.C.

Headquarters for Commercial Travellers. Fine Sample Rooms. First-class in every respect.

GEO. R. RAYMOND, Proprietor.

THE WINDSOR.

Regina, Assa.

First-class Family and Commercial Hotel.

Good sample rooms. Livery in connection.

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Favorite Western Summer Resort. The best of accommodation for travellers.

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The leading hotel in the city. Sample rooms convenient to stores, provided for commercial men

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Four large sample rooms.

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Strictly first-class. The favorite commercial house along the line of C. P. R.

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Graduated Prices. Recently furnished.

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The finest hotel in the Northwest. Pure spring water. Corner Main and Albert Sts.,
City Hall Square, WINNIPEG, MAN.

The Clarendon Hotel,

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Beautifully situated, fine sample rooms. Special attention and accommodation for travelling men

MERRILL & HODDER, Props.

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OWEN SOUND, ONT.

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THE LELAND HOUSE,

Portage La Prairie, Man.

Best sample rooms west of Winnipeg. Strictly first-class.

WM. NEVINS, Prop.

It is well-known

That successful Doctors read all the latest medical books and papers and go abroad occasionally to study. Successful lawyers read legal publications to learn the latest legal decisions and points constantly cropping up. Teachers, clergymen, druggists, architects, all read the publication issued in the interests of their profession. They must do so to keep up with the times.

The same applies to grocers and general merchants. They must not only read the best papers published in their interests but must also watch the advertisements closely. There they learn the rise and fall in prices; latest trade news and methods of buying, handling and selling goods, so that they may make the greatest profit. A doctor reads much that he already knows, so does a lawyer. So does a number of any of the other professions. So will a merchant. It is often the issue of the paper he misses that is worth dollars to him. His best and safest policy, therefore, is to subscribe for his trade paper.

The only exclusively grocery and general store paper is THE CANADIAN GROCER issued weekly, subscription price $2.00 per year.

"KENT BRAND"

Canned Goods
and
Fine Mixed Pickles
—ARE—
The Standard Goods.

If your wholesale grocer does not handle these goods write direct to

The KENT CANNING AND PICKLING CO.,
Chatham, - Ont.

JOHN TAYLOR & Co's WHITE ROSE AND LILAC BLOSSOM PERFUMES.

ORDER IVORY BAR SOAP

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

"Quick and Easy"

IS THE BEST

WASHBOARD

The Brandon Manufacturing Co., Ltd., Makers
Strachan Avenue, Toronto.

This board has a double crimp and only the best materials are used in its manufacture all first-class grocers keep it.

T. G. Williamson & Co.,

COMMISSION MERCHANTS.
TEAS, COFFEES, FRUITS, SUGARS, ETC
42 Front Street East,
TORONTO, ONT.

ORDER A CASE OF

OCEAN WAVE BAKING POWDER

From your Wholesale Grocer.

Sells itself after one Trial. Prices Current

Fraser River Salmon

"ROYAL"
- AND -
"BRITANNIA"

Brands of canned salmon are the finest packed in British Columbia. The canneries being situated at the mouth of the Fraser River are in a position to pack their fish fresh from the boats.

BELL-IRVING & PATERSON,
AGENTS,
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CORTICELLI

SPOOL SILKS & TWISTS,
EMBROIDERIES & FANCY SILKS.

To satisfy and please your customers you must keep the best lines. "CORTICELLI" has that reputation; if you want to put in a line of these goods. Send for further information and prices to

CORTICELLI SILK CO.,
ST. JOHNS, P. Q.

Commercial Travellers.

To any traveller who will send us one new subscriber for three months we will send all the back numbers of the paper containing "Drum Taps." A most entertaining sketch of a week spent on the road by a well-known American Traveller.

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128 Adelaide E., Toronto,

Sole City Agents for the "Canada Salt Association"

Dealers in all kinds of Table, Dairy, Meat Curing, Barrel and Land Salts.

The "Acme" Table Salt (new process) will not get damp or hard.

Two Silver Medals, at Industrial Exhibition, Toronto, 1890, for our "Acme" Table Salt and our "Star Brand" Dairy Salt.

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ADVERTISEMENT
IN THE
CANADIAN GROCER.

When writing to our advertisers please inclose the above

BROKERS

—AND—

COMMISSION MERCHANTS

IN CANADA

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Address, J. B., care this paper.

- PARISIAN -
BLUE!

Is Stronger and More Economical
THAN ANY OTHER BLUE.

It Does Not Stain the Linen.

TELLIER, ROTHWELL & CO.

Northumberland Paper and Egg Case Co.

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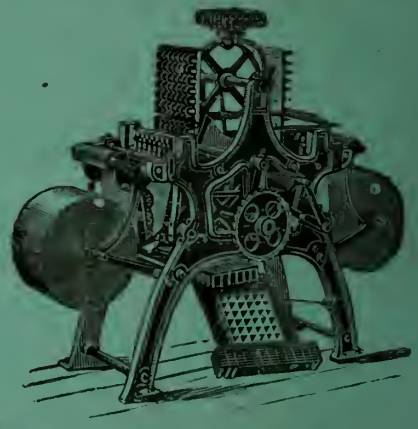


We also make a first-class Wooden Case, and can therefore supply a complete Egg Case at the lowest possible price. For prices and other information, address the Mills. CAMPBELLFORD. ONT

To Subscribers.

Those wishing to keep their copies of THE GROCER in good condition, and have them on hand for reference, should use a Binder. We can send by mail A STRONG PLAIN BINDER for 15c., postage prepaid.

These Binders have been made expressly for THE GROCER, and are of the best manufacture. The papers can be placed in the Binder week by week thus keeping the file complete. Address—

THE CANADIAN GROCER,
6 Wellington St. W., Toronto.

ESTABLISHED 1856.

To please your customers sell Martin's Mount Forest Oatmeals.

Ordinary oatmeal is hard to digest because it is not boiled long enough.

By our New Process the meal is partly cooked and is easily digested.

If your wholesale grocer does not keep them write direct to

MARTIN BROS.,

Mount Forest, Ont.

Oats and Feed a Specialty.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

FINE GOODS OUR SPECIALTY.

MADRE E' HIJO (7 SIZES).

THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY $2.00 PER YEAR

VOL. V. TORONTO, AUGUST 14, 1891. No. 33

Registered.

RECIPES
FRUIT PIE
CAKE
SAVOURIES
INFANTS FOOD
OMELET
OTHER DISHES
W. T. BENSON & CO'S.
CANADA
PREPARED CORN
FOR CULINARY PURPOSES.
The most Delicious of all preparations for PUDDINGS, CUSTARDS, INFANTS FOOD CAKES &c. is universally acknowledged to be superior to any preparation of a similar kind the UNITED STATES or GREAT BRITAIN; IS
GUARANTEED PURE
and superior to any similar preparation ever offered to the public; has taken FIRST PRIZE at all CANADIAN EXHIBITIONS and received the
PRIZE MEDAL
AT THE
International Exhibition, London, 1862;
ALSO A MEDAL AT THE
Centennial Exhibition, Philadelphia, 1876.
Manufactured and Refined by the
EDWARDSBURG STARCH CO'Y
CARDINAL ONT
With Houses at Port Colborne and Normanby Stations
MONTREAL, CANADA.

Fac-Simile of Package.

CAUTION:

BENSON'S CANADA PREPARED CORN

Has been sold by every respectable grocer in Canada for more than 33 years. The popularity, purity and excellence of Benson's Prepared Corn for Blanc Mange, Infants' Food, etc., and all dietary purposes, has induced some covetous and unprincipled manufacturers to imitate even the color and general appearance of the wrapper, whereby ordinary purchasers may be easily deceived, unless they protect themselves against imposition by examining the package for the old name, "Benson's Canada Prepared Corn." Manufactured by the

EDWARDSBURG STARCH CO.,

Manufacturers of the Celebrated "Silver Gloss," "Satin," "Canada Laundry," "Rice Starch," "Potato Starch," Etc. MONTREAL.

H. A. NELSON & SONS

MANUFACTURERS

AND

Wholesale Dealers

—IN—

BROOMS

AND

WHISKS,

Brushes, Woodenware,
Baskets, Cordage,
Grocers' Sundries.

MONTREAL, - TORONTO.

MOTT'S DIAMOND CHOCOLATE. JOHN P. MOTT & Co HALIFAX, N.S. ESTABLISHED 1844

IS THE BEST.

ASK FOR

MOTT'S

DUNN'S BAKING POWDER

THE COOK'S BEST FRIEND

Largest Sale in Canada.

Taylor, Scott & Co.

TORONTO.

THE BEST

IS THE CHEAPEST.

Retail Price, 25c.

For sale by all first-class grocers

MUNGO CIGARS, EXCEPTIONALLY FINE.

EL PADRE AND CABLE.

ALL-TOBACCO CABLE AND EL PADRE CIGARETTES.

EVERY Reader of this paper is a buyer, Therefore advertisers should see that their advertisements do not grow stale. Change them constantly, introducing new goods if you have them; if not let us know what you have in seasonable articles. This is what buyers want

BRYANT, GIBSON & Co.,

TORONTO,

Manufacturers of

This is a facsimile of our bottles.

"Worcestershire Sauce," "Yorkshire Sauce" "Devonshire Relish" Raspberry Vinegar, Evaporated Vegetables, Chocolates, Cocoas, Confectionery.

W. BOULTER & SONS,

PICTON, ONT.

PACKERS OF THE CELEBRATED

LION BRAND

Canned Fruits and Vegetables.

Every can has a Lion on the Label as Trade Mark and the words Bay of Quinte canning factories. This Label is a guarantee to the consumer that the quality is first-class. Ask your wholesale grocer for the Lion Brand; do not take any other. The Wholesale Trade only supplied.

Bay of Quinte
Canning Factories.

Head Office, PICTON. Branch, DEMORESTVILLE.

LEONARD H. DOBBIN,

Commission Merchant,

Representing the chief Lobster Canneries of the Dominion.

1891 packs now offering.

Send or Quotations.

Fraser Building St. Sacrament St.,
MONTREAL, P.Q.

WHY Do 75 per cent. of our Canadian Canners buy their labels and other lithographic work from

The Sabiston Litho. & Pub. Co.?

BECAUSE They have the largest corps of skilled Artists in the country.

BECAUSE They have the best machinery.

BECAUSE Their equipment is more complete than any other Litho. house in the country, and

BECAUSE They turn out the most satisfactory work.

This Company occupies 4 flats of the GAZETTE building, in Montreal, equal to a floor space of 35,000 square feet.

The business was commenced a little over 3 years ago by A. Sabiston and from the smallest establishment at that time has grown within the above period to be the largest of its kind in the country. This fact speaks for itself.

Before placing your orders for lithographic work, see what

The Sabiston Litho. & Pub. Co.

can do for you. Address all communications to

A. Sabiston, Man. Dir. Sabiston Litho. & Pub. Co., MONTREAL

How is your stock of Soap?

Scourine

Soap

Is right and yields Profitably.

ARMITAGE & CO.,

22 Bay St. Manufacturers, TORONTO, CANADA.

SPANISH BLACKING

THE KING OF BLACKINGS.

SCRIVEN, ENG

THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY. $2.00 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

Vol. V. TORONTO, AUGUST 14, 1891. No. 33

J. B. McLEAN, President. HUGH C. McLEAN, Sec.-Treas.

THE J. B. McLEAN PUBLISHING COMPANY,

FINE MAGAZINE PRINTERS AND TRADE JOURNAL PUBLISHERS.

HEAD OFFICE: 6 Wellington West, Toronto.

MONTREAL OFFICE: 115 St. Francois Xavier St. G. Hector Clemes, Manager.

NEW YORK OFFICE: Room 105, Times Building, Roy V. Somerville, Manager.

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

The merchant who has good store help ought to congratulate himself, for in that he possesses a most powerful auxiliary for the doing of a successful business. The instances are numerous enough where men in trade have made money in spite of their own business incapacity, and because of the fidelity and capability of employes. There are a great many men to-day in the forefront of commerce who laid the foundations of their eminence in the conscientious discharge of their duty to others in whose service they were. We know of stores which do what may truly be termed a clerk-made business. There is no denying the fact that the part the clerk can play in building up an enduring trade for his employer is a very large one. It is according to the extent to which a clerk is instrumental in enlarging or confirming the scope of the business his employer does, that his rating as a good, indifferent or bad shop assistant should be. By that test he should stand or fall.

* * * *

But in these times the maximum benefit is rarely got out of clerk service. There is less to assist the enthusiasm and loyalty of clerks in their employers' interests, to develop their business powers or to select the fittest men for the calling. Undoubtedly there is to-day behind the counters of Canadian stores a large number of shop salesmen who are the peers of the very best, but these are the exceptions. There is another but much larger number of clerks who are not the fully equipped men they should be, and not by any means the men they would have been were they employed in similar positions some years ago or in old country stores. There is too little in life behind the counter to induce the best raw material to take to it on a very large scale nowadays. There are young men now engaged as street car drivers who left the ranks of salesmen to accept that position. And they were not driven out by better men. Their places were taken by worse men, if willingness to accept lower pay be taken as an acknowledgment of inferiority. The men who left the stores to become street car drivers did so because they could make more money as street car drivers. They are good drivers as they would have been good clerks.

* * * *

The shop salesman is becoming, like many another of the best adjuncts of sound business, a sacrifice to the spirit of competition by which trade is possessed. Profits are little more than nominal, adulterated and inferior goods are eagerly taken up, every device whereby prices can be let down is studied. Business is increased, the labor of the shop assistant increases in direct proportion, while his rate of pay declines from the standard of sounder times accordingly. Small pay cannot purchase a high quality of service. Boys and girls consequently have to be taken to fill places that men experienced in business and skilled in human nature ought to occupy. And when these boys become men, when they ought to be ready trained shop hands, they usually betake themselves to some other occupation where their service will find better pay. Manual labor, though less, attractive is usually more remunerative, and several take to it in preference to salesmanship.

* * * *

The clerk is not only underpaid, but he is not nowadays trained in so healthy a school as he was years ago. His calling is a less dignified one, and for the reason that the whole bent of his training is to perfect him in the one art of persuading customers to believe in the incomparable cheapness of his prices. He has to make prices appear lower than those of others, rather than to know how to gain a customer's confidence and attach trade for future years. This does not tend to bring out his best parts as a business man any more than the meagre pay he receives tends to bring the best men into the work. The solid, personal qualities and business practices that are guarantees of genuineness and fair-dealing are the valuable elements in a clerk, and the ones it pays to give a good salary to keep. Brains, integrity, experience, tact and industry have still a market, even if the salesroom does not afford it, and to that market the best material will take itself. There are merchants who pay good salaries, and their wisdom is approved by its results.

* * * *

The retail grocers cry out against the wholesale grocers that the latter are so hedging themselves round that retailers have no chance to make their way into wholesale circles. The clerks have at least equal reason for exclaiming against the retailers that the latter are placing all the obstacles they can in the way of the clerks becoming master-traders. And if the ranks of the master-traders are not to be recruited from the ranks of the clerks, whence are they to be recruited? Are the farms and workshops to be the training schools of the merchants who are to succeed our present storekeepers? One reason why trade has got into its present unsatisfactory state is

that too many traders have not had the benefit of a good training as clerks. Let the clerks be well paid and they will make ample return. They can easily be made one of the strongest mainstays of business. It is conceivable that clerks should organize upon the cardinal principle not to work for price-cutting employers. It would be a good way to establish a fund in retailers' profits for the adequate payment for employees' services.

WHOLESALERS WHO RETAIL.

The complaint which appears over the signature "Country Merchants" on another page is not the first one which has reached us upon the same subject within the past few days. Accusations equally express in their reference to actual transactions or overtures for business, and no less explicit in their indication of the source of this wholesale competition with retailers have been rather numerous of late. They are too numerous and circumstantial, and to well authenticated for it to be probable that any mistake has been made. We therefore feel warranted in bringing the matter before the attention of our readers, and publish the last communication upon the matter which has reached us.

The re-appearance of the question of wholesalers dealing with consumers is rather startling. It was thought to be a dead and buried issue. It seems as if the hand had gone back a decade on the dial of time to bring us into the presence of the old question which the protests of the retailers were supposed to have forever laid. The protests of the retailers were nothing more than statements of the indefensible unfairness of the practice which certain wholesalers followed in cultivating direct trade with retailers. It was because they were convinced of its unfairness that the wholesalers in question abandoned it. That fact itself is more significant, and more strongly condemns the practice than any amount of argument. The reasons why the practice ought to be decried are manifest enough, but the action of the wholesalers with reference to it makes it a matter of supererogation to set forth those reasons. It is repugnant to the moral business sense.

If a retail trader has a constituency ofcustom it is no preserve of his. He has no preferential claim upon it, no vested rights in it, aside from what he is able to establish by his business address, probity, etc. Any man may come in and open a store in the same district and carry on business in the same way. There is no poaching about that. But it is another thing when the local trader has to meet the competition of the wholesale house from which probably he buys his goods. Even if the competition introduced by the wholesaler were on equal terms so far as prices were concerned, it would still be a most unfair competition. For, to be worth looking after at all, it would involve the getting a hold of the largest local consumers, the boarding house people, hotel men and contractors. To select from the local retailer's customers the best of them is to do him a grievous wrong, even if his prices are not undermined. To open up the sources of wholesale supply and fill all the retail channels on the one hand; then, on the other, to choke up the outlets of these channels by supplying consumers, can only have the one tendency, which is to extinguish the retailers and beget a nondescript trading class, neither of the wholesale nor the retail species. When prices are lower than those at which retailers can sell, it is plain that the wholesaler who concedes them to consumers, is taking advantage, not only of his long reach as a distributor, but of his power as a wholesaler to put the consumer on the same footing as a retailer. That cannot be too strongly reprehended. It is unjust to the retail trade and most unfair to competing wholesalers, who depend upon the mediation of the retailer to sell their goods.

A singular coincidence pointed out by one correspondent is the fact that the circulars received in his neighborhood have been distributed among people who were formerly the customers of another old offender in this respect. This does not necessarily involve the inference that the list of consumers has been transferred from the former to the present transgressor of the rule that wholesalers shall not sell to consumers, but there has been some curiosity expressed by readers.

An instance of an order shipped a few days ago from another wholesale house in this city to a country milling firm has also been brought under our notice. This is probably typical of a practice not uncommon nor restricted to a house or two. It ought nevertheless to be strongly denounced by the retail trade as an infringement of their rights.

Credit is often too cheap and overbubing far too common. Don't be guilty of the one, and don't abuse the other.

"There are geniuses in trade, as well as in war, or the state, or letters; and the reason why this or that man is fortunate is not to be told. It lies in the man."—EMERSON.

SUPERCILIOUS WOMEN.

Supercilious women are a nuisance to a general storekeeper. They will go into his store, sample his goods, put him to no end of trouble to take them down and display them, and, after monopolizing a good deal of valuable time and taxing his patience they will turn away in a very contemptuous manner with the remark that they can buy the same quality of goods at a much lower price somewhere else.

They assume to know a great deal more about his business than he does himself. They are greatly given to fault finding and are very hard to please. They will return goods after they have been permitted to spoil, insinuating that the merchant knew they were unwholesome and unfit for human consumption when he sold them. In short, they occasion the average grocer an endless amount of vexation and trouble, and he feels like running and hiding himself somewhere whenever such a women enters the store. Perhaps no class of men receive more scoldings during the year than the grocer and market-man. He gets used to it after awhile and does not mind it, at least to an extent that keeps him awake nights.

A grocer once said that the two women who gave him the most trouble were a woman who wanted something he didn't have in stock and another woman who could not make up her mind what she wanted. They rarely came into his store without going away dissatisfied, and no matter how courteous, agreeable or patient he attempted to be in waiting upon them, he found it utterly impossible to please them. They made his life a dreary burden; a cold chill was sure to creep up his spine whenever he saw them coming. Probably there are few storekeepers who have not had more or less experience with women of this character. Some of our correspondents have detailed their experiences with such people in an amusing manner. They have undoubtedly made it very difficult for many men to be successful storekeepers and consistent Christians.

We never knew of but one case in which a storekeeper "got even" with a woman of this character. It is related that a somewhat supercilious female once walked into the establishment of a well-know grocer and market-man, and picking up a large lobster which lay upon the counter, held it up to her nose with the offensive remark, "It smells, sir." Suddenly the offending crustacean, which was alive and very active, fixed its claws upon the prominent proboscis of its inquisitor, who, with a scream of affright, allowed it to slip from her hand. As it hung dangling from her nose, the good-natured but unsympathetic grocer blandly inquired, "Does it smell offensive to you now?"

But it is not often that the retailer has such an opportunity of repaying the indignities heaped upon him by supercilious customers; yet there is occasionally a humerous as well as a serious side to the retail grocery bnsiness; and we imagine that there could be nothing more satisfactory to the average retailer than some unexpected incident which tends to take the superciliousness out of a woman who constantly worries him.—Criterion.

DIRECT WHOLESALE TRADE WITH CONSUMERS.

To the Editor CANADIAN GROCER.

DEAR SIR,—We notice that your paper contains the advertisements of a great many of the very best houses in the wholesale grocery trade, but we fail to see that of a party in whom we at present are much interested.

We write in the hope that you or some of your readers can give us some information, and at the same time inform our brother merchants what we know of him.

His name is F. W. Humphrey, of 64 Front street east, Toronto, and in his circulars addressed to consumers he styles himself "Importer and wholesale grocer."

We would like to know the opinion of grocers on a couple of points in connection with these circulars. In the first place, is it an honorable way of doing business for a man who has the advantage of jobbers' prices, gained through being a wholesaler, to offer to sell to consumers at prices which we, dealing with one of the most reputable firms in Canada, cannot buy underneath—in fact the best quoted wholesale prices?

Again, if this styling of "Importer and wholesale grocer" be a figure of rhetoric, could any retail merchant in your city, buying on the most advantageous terms, afford to offer, delivered free at Gravenhurst, extra bright sugar at 4½c., P. of W. tobacco at 51½c., Brier at 55c., Myrtle Navy at 61c., Japan rice at 5c., tapioca at 6c., and sago at 5c.?

We have a circular sent to one of our customers offering these, as above. We only mention a few quotations.

We have before us THE CANADIAN GROCER of 7th inst. and we see no quotations there that would justify a retail grocer in asking his tailor to trust him for a suit of clothes while he was selling goods at above figures.

We have read many articles in your paper containing advice and information to retail merchants. We believe there are many who would be glad to have you take up the subject of wholesalers supplying consumers.

Yours truly,

COUNTRY MERCHANTS.

COURTESY TO TRAVELLERS.

WIARTON, ONT., August 11, 1891.

J. B. MCLEAN, ESQ., Toronto.

DEAR SIR,—Enclosed find P. O. order for $2 in renewal of my subscription to THE CANADIAN GROCER. I have watched with a great deal of interest the growth of your paper, which is now acknowledged to be the best in Canada. Your editorial and market columns are replete with information, and your selections from leading American papers are always good. By the way, I sometimes think the wholesale prices you quote are just a little below the mark, at least it sometimes happens that they are below what I am at liberty to sell at, but as your paper is published particularly in the interests of the retail trade, I suppose it is commendable to err on the right side, or in the interests of your customers, but the trouble is the prices quoted on some things occasionally show no margin at all, and the average storekeeper is willing to swear that you are right. However, I must say that you are nearly always correct; also that you have been remarkably successful in forecasting the markets. In your issue of July 31st, you ask: "Is the salesman your friend?" Then follows an article which I entirely agree with. I am sure I but echo the sentiments of all travellers when I say that the merchant who receives us kindly and courteously is the one who gets any favors we have to offer in the way of goods or prices. I think the majority of merchants recognize this. It is a pleasure to call on some merchants, even if they do not buy from us, they have a faculty of sending us away feeling quite happy, but I am free to admit that we feel happier when we have the order booked, especially if we had counted upon it. There are some merchants who are discourteous and ungentlemanly in their manner. Happily the number is few. Such men only get the common 'vittles;' they do not get the 'dessert,' but what they deserve. Certainly the most successful merchants are those who are polite and courteous in all their intercourse. I scarcely think it possible that a man can make a permanent success of storekeeping who fails to observe those rules.

Yours truly,

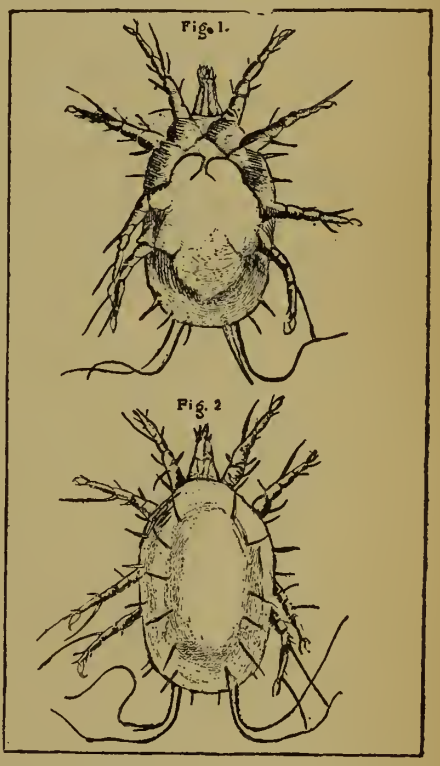
F. W. VANLAVEN,
of Stuart Harvey & Co.

A misprint occurs in a paragraph which appeared in last week's issue. It was that in which P. J. Wall, a London grocer, was said to be in financial difficulties. The name should have read P. J. Watt. What makes the error an unfortunate one is the fact that there is a London grocer whose name is Wall, Mr. C. J. Wall, whose financial standing is unquestioned. We apologize to Mr. Wall for an apparent reflection upon his solvency.

WHAT ARE RAW SUGARS?

Professor Cameron, public analyst of the city of Dublin, who has examined samples of raw sugar, states that they contained great numbers of disgusting insects, which produce a disgusting disease. Their shape is very accurately shown in the accompanying figures, magnified two hundred diameters, Fig. 1 is the under side and Fig. 2 is the upper side. His description is as follows:—

"The Acarus sacchari is a formidably organized, exceedingly lively, and decidedly ugly little animal. From its oval shaped body stretches forth a proboscis terminating in a kind of scissor, with which it seizes upon its food. Its organs of locomotion consist of eight legs, each jointed and furnished at its



extremity with a hook. In the sugar, its movements from one place to another are necessarily very slow, but when placed on a perfectly clean and dry surface, it moves along with great rapidity."

He adds that "the number of Acari found in raw sugar is sometimes exceedingly great, and in no instance is the article quite free from either the insects or their eggs." "Muscovado, as it comes from the colonies, should never be used."

He further says: "The Acari sacchari do not occur in refined sugar of any quality, because they cannot pass through the charcoal filters of the refinery, and because refined sugar does not contain any nitrogenous substance upon which they could feed."

The neglect to look after minute details in the factory is a source of great loss to many producers.

Competition is keen and active, and the only way to meet it successfully is to buy from the best houses, and at lowest prices.

MONTREAL GROCERS' PICNIC.

Everyone pronounced the Montreal grocers' picnic, of the 5th inst., the best ever held, and rightly so because there was a tangible improvement on the pic-nics of former years. It is a recognised fact that the grocers' pic-nic is the pic-nic of the year, and this one was a more decided success than its predecessors. The grocers' never do things by halves; all went to Berthierville with the firm intention of enjoying themselves, and none were discoverable who did not fully carry out this intention.

At eight o'clock a train consisting of eight coaches and a baggage car, left Dalhousie station with about 600 persons on board, under the charge of Mr. Ibbotson, outside passenger agent of the Canadian Pacific Railway. Another train followed in about half an hour with an equal number on board. Berthierville was reached about eleven o'clock, and in a few minutes afterwards everyone was making himself at home in the Manor grounds. It is in keeping with the fitness of things that those who stand between the city and starvation should be well fed themselves, and if the multitude of fat baskets and hampers that were carried up to the grounds is any criterion, all fared well.

The Manor grounds, or Cuthbert grove, as they are sometimes called, are well suited for pic-nicing purposes, the only drawback being that they are a little too distant from the city. Many historic associations are connected with them in regard to the early history of the country, they being the seat of Berthier seigniory, which came into the possession of the Cuthbert family in 1765. The ruins of the old Manor house are still to be seen in the midst of the grounds, and near by is the first Protestant chapel built in Canada. It is of stone and still in a good state of preservation. The builder was the Hon. James Cuthbert, who erected it in 1785 to shelter the remains of his wife. The magnificent elm and butternut trees of the old park provide grateful shade, and the lawns and drives are suitable for games and sports of all kinds. The park is situated on the banks of a placidly picturesque stream, flowing into the St. Lawrence, called the Boyonne, and is about two miles from the town proper. The river provides splendid facilities for boating, being deep and sluggish. Several steam yachts were on hand to carry the pleasure-seekers to the town, and carriages were on hand for the same purpose, the drive to the town being quite pretty. The town is pretty, but it is open to the same objection as most French-Canadian towns—narrow streets. Soon after the arrival on the grounds baskets were spread and the contents discussed with appetite. A large tent was erected on the grounds, where lunch was served to the members of the committees and others. Messrs. Hall & Scott were the caterers. It was a good lunch and was well appreciated. Afterwards a short list of toasts was ably discussed. The president, Mr. Edward Elliott, occupied the chair and the vice-chairs were ably filled by Mr. Stanislas Demers, vice-president, and Mr. A. D. Fraser, honorary secretary. Among those at the tables were Ald. Rolland, Gauthier, Brunet, M.L.A., and Savignac. Letters of regret at being unable to attend were read by Mr. Fraser from Hon. J. A. Chapleau, Mr. J. J. Curran, Q.C., M.P.; Hon. L. O. Taillon, Ald. Cunningham and Ald. Stevenson. Mr. Fraser submitted the toast of "Our guests," which was ably responded to by Ald. Rolland, Mr. George Wait and Ald. Jeannotte. "The Town of Berthierville" called ex-Mayor Tranchemontagne, Mr. McConnell and Ald. Savignac, of Montreal, to their feet, and each made a pleasing speech. "The Grocers' Association" was responded to by Ald. Gauthier, Mr. Laporte, Mr. John Robertson, and Mr. Fred Hughes, president of the Dominion Commercial Travellers' Association. "The Press" and "The Ladies" were responded to by Mr. E. H. Tellier, editor of the Courier, of Louisville, and Mr. Charbonneau, of La Presse.

This part of the programme finished, the sports and games were entered into with zest. The list of events—27 in all—was rather lengthy, however, and there was scarcely time to carry it out.

Under the guidance of Mr. Montaigue a number of the guests paid a short visit to the defunct beet root sugar factory in the evening and were shown through it. Afterwards the town was visited, and many of the pic-nickers enjoyed the hospitality of Mayor and Mrs. Lamarche at their pretty residence overlooking the Berthier river. About 7 o'clock the early train left and arrived in the city about 10 o'clock. The other train was over an hour later in reaching the city. Everyone was tired, but not sorry for it, for they had all spent a good time.

The Victoria Rifles band, Blasis' orchestra and two Highland pipers provided plenty of beautiful music during the day. The dancing pavilion was well patronized.

LONDON GROCERS' PIC-NIC.

On the 5th inst., promptly at one o'clock, headed by the Seventh Band, the London grocers' procession started from the Market Square. It was one of the prettiest and most novel parades ever seen in London. Fully 60 rigs were in line, in the decoration of which artistic genius had been applied most happily. The inscription on one of the unembellished vehicles was witty and caused amusement. "Business brisk; no time to decorate," was the way it read. Some of the ornamentations were elaboratively handsome. One enterprising merchant had four little girls in his rig partaking of afternoon tea from a well-set table. Another had a minstrel on board playing a guitar, and a third a canine, elegantly clothed, shaded with an umbrella, and perched at a lofty height. With so much evidence of taste and pretty effect it would be invidious to make individual mention.

Upon arrival at the scene of action the gaily festooned rigs paraded around the race track and made a charming appearance. Judges Dr. Gardiner, J. W. Jones and John Fairgrieves experienced a great deal of difficulty in awarding the prizes for the best turnout with so much excellence to decide upon, but finally A. Tytler, J. N. Tamlin, F. Barnard, Ferguson & Co. and H. Winder, wereannounced as possessors of the best ornamented vehicles.

It is calculated that with the late additions, the grand stands have a seating capacity of over 7,000. They were all jammed and many could not gain admittance: This gives some idea of the size of the gathering, which amounted to about 8000. The chief interest, however, centered in the athletic events, and a programme of length, variety and unsurpassed merit, was provided for the assembled thousands, and carried through expeditiously. The prizes were valuable enough to bring out a plenitude of competitors and give the successful ones reason to rejoice. The contests were all interesting, chief among them being the grand chase for the greasy pig, the obsticle horse, ladies' and fat men's races, and the Irish jig and hornpipe dancing. Following is a complete list of events and prize-winners:

Young men's race, 100 yards—1 Gibbons, 2 Garvey, 3 O'Dell.

Sack race, 100 yards—1 Altman, 2 Tierney, 3, Gatecliffe.

Fat men's race, 100 yards—1 Trebilcock, 2 Horner, 3 Woods.

200-yard race, open to all amatures—1 Young, 2 Beling, 3 O'Neill.

Drummer's race, 150 yards—1 Markle 2 Hurley, 3 Rolston.

Comic song—1 Bowler, 2 Butt.

Egg race, 100 yards, 10 eggs—1 Little, 2 McCarley, 3 Millie.

Single ladies' race, 100 yards—1 Rebecca Sharp, 2 Witty Towser, 3 Ettie Drew.

Sack race, 100 yards—1 Croden, 2 Tierney, 3 McCormick.

Married ladies' race, 100 yards—1 Mrs. Evans, 2 Mrs. Stinson, 3 Mrs. McDonald.

Married men's race, 100 yards—1 Barnard, 2 Osborne, 3 Mossop.

Egg and spoon race, 50 yards and return—1 McCurly, 2 Gillett, 3 Branton.

Irish jig, open to all—1 Mrs. Gilligan, 2 Jakie Butts.

Catching greasy pig—Tierney.

Frog race, 100 yards—1 Young, 2 Altman, 3 Brown.

Three-legged race, 100 yards—1 McCormick and Croden, 2 Mossop and Hurley, 3 Maxwell and Lee.

Obstacle race, 100 yards and return, 10 obstacles—1 Fitzmaurice, 2 Lee, 3 Young.

Half-mile race, open to all amateurs—1 Little, 2 Watson, 3 Millie.

Bicycle race, 1 mile—1 McCormick, 2 Edwards, 3 Gould.

Quoiting match, for grocers, grocers' sons or employes— 1 Lewis, 21 ; 2 R Robertson, 17.

Hornpipe, open to the world—1 Wilson, 2 Templeton.

Catching greasy pig—Parry.

Quoiting match, for outsiders—1 Errington, 31 ; 2 W. Bell, 19.

Shoe race—Jimmie Jupp.

The one mile trotting race for horses which had been driven for three months in delivery wagons was an exciting one. There were five entries, Wood's "Wellington Star," Gourd's "Maud," Winder's "Nellie," Thornton's "Gipsy" and Barnard's "Maud B." "Wellington Star" won in two straight heats, "Maud was second and "Nellie" third. The time of the winner in the second heat was announced on the board as 2.08. The record was considered "remarkable" by the crowd.

The half-mile running race, for horses owned by grocers' at least three months previous to race, was very entertaining. R. S. Copeland's horse won easily, with Murphy's second and Shea's a good third.

Thos. Hutchinson was starter, and J. W. Jones, H. Dreaney and R. Hueston the judges in the horse races.

A special 50 yard race for grocers over 50 years of age was won by R. S. Copeland, the prize being a gold-headed cane.

Among other interesting events was a baseball match between the north and south sides of Dundas street, viewed by a large crowd of spectators. Score :

NORTH SIDE.	R.	H.	E.	SOUTH SIDE.	R.	H.	E.
Self	1	1	2	Trebilcock	1	1	1
Osborne	2	0	0	Croden	2	1	0
Donaghy	1	1	0	Lewis	1	0	0
Jeffrey	1	0	0	Ferguson	0	0	0
Connor	0	0	0	Dunkin	1	1	0
McGuffin	0	0	1	Paul	0	1	2
Wilson	1	2	0	Belton	0	0	1
Loveless	1	0	0	Kussell	0	0	0
Ryan	2	1	0	Bright	1	0	0
Totals	9	5	3	Totals	6	4	4

	R.	H.	E.
North	0 0 2 7—9	5	3
South	1 1 3 1—6	4	4

Batteries, Osborne and Self, Trebilcock and Paul ; earned runs, South 1, North 2 ; passed balls, Paul 3, Self 7 ; wild pitches, Trebilcock 4 ; left on bases, North 2, South 2 ; official scorer, Frank Lilley ; umpire, Jesse Symonds.

The Seventh Band added much to the general enjoyment of all by the rendition of their favorite selections.

F. Saunders, F. Evans, Dr. Gardiner, G. Belton and H. Dreaney acted as judges in the athletic sports to the entire satisfaction of all concerned.

The managing committee, who are worthy of great praise, included A. McCormick, president ; W. H. Ferguson, vice-president; John Scandrett, treasurer; E. Sutton, secretary.

DETAILS.

To most men details are irksome, and that is probably the chief cause for the failure of the many and the success of the few. The mastery of any subject, profession or calling is impossible without a thorough grasp of details. The want of a shadow may spoil a picture otherwise perfect ; failure to know a road, or to post a sentinel may lose a battle; that twice one are two must be learned before difficult mathematical problems can be solved. And yet how we rebel against the application and energy demanded in the acquisition of rudiments or details ! Now and then we meet a man who is called a "born genius," and yet the world's history and our experience teaches that the so-called genius is master by dint of hard work and application. For instance, Edison.

Plain as is the fact, conscious as we are of its truth, we are painfully conscious of an inward rebellion against detail. It is easier to jump at a conclusion than to reach it by reasoning. We aim to "get rich in a hurry," rather than patiently work, save and acquire. And all the time there is before us the practical demonstration that the leaders in all the walks of life have won their honors by dint of patient toil, slow but steady growth. Successful merchants are not born great, but have acquired greatness because of their mastery of the little things, the obnoxious, wearisome, worrying, incessant, provoking details.

Unfortunately there are many who think they can become merchants without previous training. They claim that "any one can sell goods," utterly oblivious that buying as well as selling is an art ; that experience is a school, that training is discipline, that there is a business alphabet to be acquired, failing which there can be no progress, no success. Such soon come to grief, their numbers swelling, far too fast, the long list of bankrupts.

There is another class, and we regret their large numbers ; those who have had their early training and experience, and still neglect—details. They work, and work hard, year in and year out, and never forge ahead. We recall those who have been in business in one locality for ten, twenty, and even forty years, and are no better off, if as well conditioned, as when they started. They have ignored details. Year after year rolls away and no inventory is taken. Goods are bought and received without the thought of checking them off by the invoice to see if all that is to be paid for has come to hand, or whether the count, weight, measure or gauge is correct. They are utterly oblivious of what margin of profit they are getting ; the relation of the expense account to gross profits ; the proportion of the sale of any one article to all goods in stock. Railway charges and classifications are not examined to see if freights are properly adjusted. There is no well defined system of keeping accounts. The stock is poorly arranged and no means adopted to check the accumulation of old stock or avoid being overstocked. There are leaks innumerable, for there is no check upon the cash, nor upon goods sold upon credit to see if they are properly charged ; the clerks are unrestrained, and there is pilfering and waste at every turn and all the time.

The only remedy for these ever present evils is in a thorough mastery of detail. That it is possible to cover every feature of a business by a thorough system has been practically demonstrated over and over again. Next week we will present the history of a large general store, where there is an almost perfect supervision of details carried so far as to keep an account with each of nearly 1,200 articles kept in stock, besides analyzing the class of customers served. Elsewhere in this number we reproduce from a Western contemporary an article, "Make a Profit," which is in thorough harmony with our oft-repeated views and which is of direct interest in connection with details.

Unless a man is master of his own business the business will master him. Ruin and mortification are the rewards of inattention to the minutiæ of life's work.—American Grocer.

PUSH NEEDED IN BUSINESS.

It is an assured fact nowadays that if you intend to make money you must take hold of something ; you must devote your work, your time, your skill, your experience and whatever money you have to something. To very few indeed does a fortune come by merely waiting for it. And these fortunes themselves are the results of previous years of labor.

Caution is indeed a great thing in investment, but, as in everything else, there can be too much of it. The man who is too cautious in his business policy runs a greater risk of being ruined by missing golden opportunities than one who is seemingly reckless in his undertakings. Conservatism of the genuine sort should be the characteristic of every legitimate business man ; aggressiveness, however, in any line of commerce, enlarges to a thousand fold the possibilities of success, while at the same time permitting of the employment of conservative methods.

Gambles in trade or in any other sphere of activity generally come to grief. The genuine business man is a speculator ; he is no gambler. He takes risks, but they are warranted by the necessities of his enterprises. He, also, often comes to grief, but his ruin only emphasizes the mistakes that should be avoided by others.

Any man who wishes to invest has lots of good chances. But we must act ; and by rightly acting he will win. —Journal of Finance.

THE MIDDLE-MAN IN TRADE.

The statement will not be disputed that in marketing the great bulk of manufactured products the producer to-day deals directly with the consumer. Exceptions will be found in the case of food products and articles intended for personal use, or for domestic purposes, but even here the producer is brought closer to the consumer than was once the case, as sales are made largely from the factory to the retail store. The middle-man, whether he be a jobber, a a broker or a commission merchant, has been overshadowed and shorn of his importance by the multiplication of factories and their distribution over a much wider area. It is easy and perhaps natural to deduce the broad inference and the tendency in trade is to the gradual extinction of middle-men. This idea is encouraged to a great extent by the huge growth of direct trading, and the apparent confinement of the middle-men within certain limits. It is however, encouraged fully as much by one's own inborn preference or prejudice, which leads him to endeavour to buy from "first hands" whenever possible, and to avoid paying a profit to any others who are merely in the line of distribution. Even the middle-men themselves always seek principles when they desire to make purchases. The complete extinction of the middle-man is the dream of a very large class of people, with whom "the wish is father to the thought.

And yet with the apparently steady progress toward closer relations between producer and consumer, it is unmistakable that middle-men occupy a position of permanence. Better qualifications are of course necessary now than the mere possession of capital and business connections. The business man who to-day ventures to stand between the manufacturer and the retailer and extract a profit from what trade he can divert through his own hands needs to be blessed with a keen insight into methods and processes and channels of trade, as well as the power of foresight with regard to the operation of current commercial influences. There are men in the iron trade to-day who are able to conduct a large business in which they derive profit from merely buying and selling and are neither manufacturers nor distributors. It is sometimes gratuitously assumed by those who buy from them that such middle-men are unnecessary and are in fact a weight on legitimate trade. In one sense they are a weight, but it is in the sense of a balance weight, in which case they are most useful to sellers. Take, for instance, the dealers in old railway material, who form an important class of middle-men. When the mills are supplied with such stock or hesitate to take in more, the dealers are very useful to the railroads, and will often take risks of an unfavorable turn in the market that a consumer would by no means care to assume. It is possible that this function is not specially agreeable to consumers, but it certainly must be to producers or sellers, who also have a right to be considered as parties to a transaction.

Middle-men make themselves of value in both directions—to manufacturers or producers, as well as to retailers or consumers—and they will never become extinct, even if all manufacturers combined against them to avoid paying commissions on sales, and if all consumers endeavored to go as nearly as they could to "first hands." The bright wits of the born traders who take up the avocation of middle-men will find openings for themselves, and they will extract profits in spite of the unfriendliness of one side or the undisguised hostility of the other.—Iron Age.

A SUGAR WAR.

"Granulated sugar sold Tuesday for the lowest price at which it ever has been offered in the history of the sugar business. It was offered by the Spreckels Philadelphia Company at 4 cents a pound, with a 2 per cent discount for cash. In the absence of H. O. Havemeyer, the President of the Sugar Trust, who was attending his father's funeral a few days ago, the Spreckels Company made a reduction in the price of this quality of from 1 cent to 1 1-16 cents a pound. Mr. Havemeyer did not return to the office of the trust until Monday, when he saw the Spreckels reduction, and made a further cut in the price of one-eighth of a cent a pound. On Monday afternoon Spreckels went another sixteenth of a cent below the trust rate, and Tuesday morning the Havemeyers made an equal cut. Tuesday afternoon Mr. Spreckels anthorized the sale of granulated sugar at 4 cents a pound, with a 2 per cent reduction for cash, equivalent to 3.92 cents per pound. When the business day ended, Mr. Spreckels was still offering the lowest rate. Whether or not the trust people will make a further reduction depends wholly on whether they think more of a high profit than they do of defeating their most bitter antagonist.

From the above, which appeared in the Boston Journal on Wednesday, a wrong impression of the true state of affairs might easily be obtained; as well as the statement of the Herald on Wednesday morning, which said that Spreckels is after the Trust with a sharp stick. The actual facts of the matter are as follows:—The Franklin Sugar Refinery—Harrison, Frazer & Co.—of Philadelphia, it seems, had accumulated a large surplus of sugar, and were overloaded. This concern is an independent refinery and is not in the Trust. Thinking it would be money in their pockets to unload their surplus of sugar even at a low price rather than carry it at a cost, they began to offer at cut rates. As a result the Trust, wishing to head off Harrison, Frazer & Co., selected Spreckels, because his refinery is right on the same stamping ground, so to speak, that is, in Philadelphia, where Harrison, Frazer & Company are located. Spreckels' refinery, although the public are not generally aware of it, is a part and parcel of the trust, and has been since Speckels formed a stock company, when Havemeyer was the heaviest buyer of the stock. So this cutting between the Trust and Spreckels was an understood thing, a move to head off Harrison, Frazer & Co. The prices declined until Harrison, Frazer & Co. stopped cutting, which they did because they could not afford to sell their sugar and follow trust cut rates. They had better hold it. The market is stronger to-day; and the exact variation in the last three days will be seen by our sugar card.

The Standard Sugar Refinery here followed the trust, of course, and as a result were able to unload a large amount of sugar, as the grocers nearly all bought heavily while the lowest cut rate lasted. The market is already stronger, now that the refineries have made up their minds that it is better for them to carry their sugar than to unload at such a low price. The trade here is not at all anxious to see sugar back at 4 cents; still, it is probable that the trade will not see a normal market until the next new sugar comes to hand about next December.—N. E. Grocer.

THE SALMON OUTLOOK.

Advices from the Fraser River, of the most reliable description, are by no means of a favorable character. It appears to be beyond all question that the salmon pack will be small, and that the results will be a source of disappointment and loss to all concerned. This loss will not only be entailed by the comparative idleness of the plant with which the canneries are supplied, but considerable quantities of cans, cases and other material already prepared will be required to be held over. The canner will undoubtedly be a sufferer, inasmuch, as a rule, he is not accustomed to carry over stocks of fish, and cannot benefit by the advance; but the middleman and the dealer will hardly fail to be advantaged, as the value of their stocks must be materially enhanced. They have been mostly laid in at a comparatively low figure, and must go up, the difference enuring to the holder, who is likely to make a good thing out of it. There is one mistake to be guarded against, and that is that should there be a late run—of which there appears to be some probability—the canners, with a view to utilizing their material and employing their hands, may use every endeavor to make up for lost time, and catch and pack all the fish that is possible for them to do. This would hardly be good policy, as it would tend to keep the market in a demoralized state, and to continue the existing unsatisfactory condition of the trade, which a little waiting would in all probability be the means of resuscitating. There are many packers who feel gloomy and look gloomy, too. Let them look ahead and make up their minds to build upon the future.—B. C. Commercial Journal.

PENINSULAR SAENGERFEST.

The 11th celebration of the above will be held in the City of Hamilton this month, commencing 18th, ending 21st. We shall be pleased to see our customers and their friends. Our private office will be at your disposal and letters and telegrams can be sent in our care.

LUCAS, PARK & CO.,

Telephone 447

71 McNab St. North, Hamilton, Ont.

Special Notice to Grocers.

GENTLEMEN :—

We are now preparing goods for Fall grinding and would ask our Grocer friends who want pure clean Spices to send their orders direct to us, or hold until our traveller calls. Our "Motto" is, serve the public well and you will well serve yourself.

Very respectfully yours,

The Snow-Drift Baking Powder Co.,

BRANTFORD.

Chivers' Carpet Soap

For cleansing and restoring carpets. Warranted to take out grease or ink, and restore the colors. Likewise in all woolen fabrics

Chivers' Disinfectant Cloth Soap

Will clean all kinds of cloth, removing grease, ink, etc., restoring the colors like new. For price. etc., address

J. H. WALKER,
Alma, Ont.

DURABLE PAILS AND TUBS.

TRY THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.
Represented by
Chas. Boeckh & Sons, Toronto,
Jas. Lee & Co., Montreal.

LOCKERBY BROS., WHOLESALE GROCERS, 75 ST. PETER STREET, MONTREAL, P. Q.,

ARE OFFERING THIS WEEK

SUGARS. TEAS. { Barbadoes and Cuba } MOLASSES.

FINE LARGE DRY COD IN BUNDLES. BONELESS FISH IN BOXES.

Canned Salmon, Lobsters, Mackerel and Oysters.

HUDON, HEBERT & CIE.,

WHOLESALE GROCERS
— AND —
WINE IMPORTERS,

NO TRAVELLERS ON THE ROAD.

304, 306 St. Paul St.
143, 145 Commissioners St. **MONTREAL.**

Seasonable Goods for Camping and Picnic Purposes.

CUNNINGHAM & DE FOURIER CHOICE CANNED GOODS :

Camp Pies. Wild Boars' Head.
Irish Sausages. Potted Meats and Game.
Sardine, Anchovy and Bloater Paste.

Every first-class Grocer should have the above goods in stock.

CAVERHILL, ROSE, HUGHES & CO., Montreal.

BEST GOODS IN THE MARKET.

FRANKFORT, CAMBRIDGE, BOLOGNA, CHICKEN, HAM and TONGUE SAUSAGES.

PUT UP BY THE MOFFATT PACKING CO.,
MONTREAL.

"EMPIRE" TOBACCO.

HOW TO SUCCEED AS A GROCER.

A writer in the London Grocer says: "I served my apprenticeship, as you know, to the grocery business, and since then I have worked for four years as an assistant in the co-operative stores. I am now 25, and earn precisely that number of shillings per week. What do you advise me to do? I see no prospect of becoming anything more than head assistant at 30s. per week if I stay here all my days, and I must frankly confess the thought of it appals me, for I started life with some ambitious hopes.

"I haven't capital to start on my own account, unless in a very small way, and in these days of big firms and co-operative stores the small beginner has no chance, unless he can take over some prosperous old-established business; and such a business is not a drug in the market just now. What can I—what ought I do?" So wrote a friend to me the other day.

Everyone at all acquainted with the subject would admit that my friends case is only one among very many Thousands of young fellows who have spent three or four years as apprentices to the grocery, drapery or similar trade find themselves in similar circumstances when they have reached man's estate. It is not to much to say that every youth, when first he dons an apron and stands behind a counter, pictures himself at 25, if not earlier, either as the manager to some big firm or the proud proprietor of a shop doing a good business, behind which is a comfortably furnished house—a nest for a wife and prospective family—and,may be, the majority of the town in prospective. But in how few cases are these dreams realized! Twenty-five finds the dreamer still an assistant, for even if he can command a little capital, if he has a modicum of prudence, he fears to embark with it on the troublous seas of competition.

Hardly anyone will gainsay the fact that competition is so fierce that a small business, that is not old-established, has not the ghost of a chance of success. One outcome of competition is the great increase of joint-stock methods of trading. Co-operative stores, the rapid development of the parcel post system of trading, and the multiplycation of such firms as John Smith & Co.—with their central establishment in some large town and fifty branch shops in the district round, and who can spend hundreds on advertising—render it sheer lunacy for a man with small capital to start a new business on the old method; for, of course, the big firms can buy largely, and as a consequence, completely undersell the struggling new beginner.

True, if a new shop is opened and the proprietor announces that he will give credit he will not lack customers; but anyone with a grain of sense knows that to start a business on the credit system is the very broadest nnd easiest path to the bankruptcy court.

Summing up what I have already said, it amounts to this: Firstly, that without a young man does embark in business on his own account while young, unless extraordinary circumstances intervene, he must content himself with an assistant's office—and wages—all his life. Secondly, big firms and co-operative enterprises render it almost impossible for a small new business, conducted on conservative lines, to succeed. Thirdly, to start with the credit system is madness.

What then do I advise: I cannot give my advice in better form than by quoting in full the letter I sent to my friend, in reply to the one quoted above.

"Dear G.—I sympathize with you in your difficulty, and will express my sympathy by giving you the best advice in my power. Firstly, close your career as assistant as soon as possible.

"You have, I understand, £100 of your own, and you can borrow enough from your father to take a small business. I know a business, established fifteen years, which you could purchase complete for £300 to £350. Little trade is done in the town proper, but a fair amount is done in the villages round. With energy you might make £2 or £3 a week clear.

"But my recipe for success is this: Make one certain article—an article of your own manufacture, if possible—your specialty. Let it be a genuine article, not rubbish. You will find even in these days of sham and chicanery, that honesty pays.

"Set this article out permanently and call your customers' attention to it. Have circulars printed and sent round the district asking the people to try it, and advertise its merits in the local paper. If it be good there will soon be a demand for it. Set aside the profits you make from it in order to advertise in your county, especially the larger towns in the county. Offer it to the tradesmen in your district at special rates. When you have established its reputation and created a demand for it in the country, spend the profits in spreading forth its virtues over the length and breadth of the land.

"This is a recipe that, providing the article has any merit and you advertise judiciously, cannot fail. You hardly need to be told that the proprietors of certain pills and soaps began at the foot of the ladder and adopted similar methods to those I advise. But let me give you an instance of the success of this method with which I am personally acquainted, and which I can vouch for, as it happened, or rather is happening, in this town.

"Mr. H. is a grocer who five years ago did just enough business to keep his head above water—a slight diminution of business and he must have gone under. Just then he began, in a small way, the making of an article which I will call pork pies (near enough to the real article for the purpose of illustration). There was no doubt but that the pies were good, made with scrupulous cleanliness, and of the very best materials. They soon acquired a name in the district, and then H. sought a larger constituency. He advertised in the papers of two large towns some fifty miles distant, and occasionally acted as his own commercial traveler. I will not trouble you with further details; sufficient to say that he now employs a dozen hands solely for the pie trade, he has laid down machinery, and last Christmastide made and sold nearly two tons of pies. The grocery department is also growing, and H. is on the high road to fortune. That is just the method I wish you to adopt, and I am confident that if you do so your efforts will be crowned with a like success."

If you want books, it is rarely wise to pay double price for them to a travelling book-seller.

ALL GROCERS SHOULD SELL THE

Royal Dandelion Coffee

Manufactured by

ELLIS & KEIGHLEY,
TORONTO.

Reg. Trade Mark.

Established 1849.

GOLD, SILVER

—AND—

BRONZE MEDALS

20 1st prizes.

MICHEL LEFEBVRE & CO'Y

Manufacturers of

Lion--L--Brand

Pure Vinegars, Mixed Pickles, Jellies, Jams, Preserves.

Montreal, P.Q.

P. DOTY & SON,

(Successors to W. B. Chisholm)

MANUFACTURERS OF

1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel luuch baskets
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

OAKVILLE ONT.

SOMETHING NEW!

A GREAT TREAT.

Fresh Cod

TONGUES

In 1 lb. Tins.

This is the Delicacy of the Season.

Pronounced by connoisseurs far ahead of oysters.

A GREAT LUXURY.

Apply to

EBY, BLAIN & CO., Toronto.
STEWART MUNN & CO., Montreal.
JAS. TURNER & CO., } Hamilton.
LUCAS, PARK & CO., }

Send for Samples.

STUART, HARVEY & Co.

Importers and

WHOLESALE GROCERS

A Large and Well-Assorted Stock of

Teas, Sugars and General Groceries

HAMILTON, ONT.

FOR THE

HOME, PICNIC,
CRUISE, or CAMP

The "STAR BRAND" delicious

HAMS & BACON

CAN BE HAD FROM ALL THE BEST GROCERS

F. W. FEARMAN,

Hamilton, Ont.

E. Lazenby & Sons,

18 Trinity St., London, S.E.

SOLE PROPRIETORS OF

Lazenby's Harvey Sauce,

We beg to remind our friends that EVERY ARTICLE prepared by us is ENTIRELY UNADULTERATED and our labels are affixed to the CHOICEST DESCRIPTION OF GOODS only.

For full Price List on application to

A. P. TIPPET & CO.,

1 Wellington St. E., Toronto.
or St. JOHN, N.B.

Just one year ago Ram Lal's Tea was placed on the Canadian market.

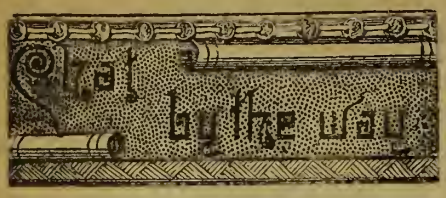
Ram Lal's PURE INDIAN TEA

GUARANTEED ABSOLUTELY PURE AS MANUFACTURED ON THE GARDENS IN INDIA

Sales to date amount to two thousand five hundred chests which proves to the grocer that Ram Lal's is the favorite blend of pure Indian package Tea.

JAMES TURNER & CO., - - Hamilton.

WHOLESALE AGENTS.



Mr. E. L. Body, late of the Hudson's Bay Co., Vancouver, B.C., is starting in business with his brother in Brantford, Ont.

The Ontario Canning Company has received the gold medal for canned goods awarded at the Jamaica exhibition.

Mr. Samuel Taylor, grocer, Moncton, N.B., has removed from his old stand to the corner of Main and Robinson streets.

H. C. Hamelin, having decided to close his general store at Glen Robertson, is now removing the stock to Vankleek Hill.

The St. Thomas City Council has repealed the grocers' early closing by-law at the request of 23 leading grocers of the town.

Mr. Job Hainsworth has bought out the grocery store of Mr. Cowan, on Montreal Street, Sherbrooke, Que., and will carry on the business.

A process has recently been discovered for making flour of bananas; chemical experiments show that this flour contains more nutriment than rice.

The other evening Mr. Alex. W. McLean, manager of the Kingston vinegar works, was married to Miss Georgina Beaton, daughter of the late William Beaton.

Mr. R. Chapman has opened up a neat grocery store on St. Paul street, opposite the Methodist church, in St. Catharines, Ont. The stock is most complete.

Mr. Kennedy, for some time traveller for Gunn & Company, wholesale grocers, Kingston, Ont., has been appointed traveler for a Minneapolis house, and has left for that city.

Messrs. Lucas, Park & Co., of Hamilton, report their sugar stock well assorted, and supply quite equal to demand. Their Jamaica and Demerara goods are pleasing everyone.

The retail grocers of the upper town, of Quebec, commencing from Monday last, will close their establishments every evening, except Saturdays, at 8 o'clock, for a season.

Geo. F. Campbell, grocer, of Cornwall, Ont., leaves next week to accept a position as traveler for Fairbarn & Co., lard refiners, Montreal. His store will be taken in charge by his brother John.

Mr. John White, general merchant, Oak Lake, Man., bought the "Campbell estate hardware store," and will have the building moved back to make room for his new store. The dimensions of the new building will be 25 ft. x 40.

A young man named Ellis Hayden, employed by T. B. Escott & Co., wholesale grocers, London, Ont., was drowned in the river near Saunby's mill while bathing. Deceased was a nephew of Rev. J. E. Lanceley, of Toronto.

H. A. Nelson & Sons have got out their new catalogue. It covers the whole extensive range of the house's manufactures and wares. It is finely illustrated, is well arranged and has a full index at the back. Every member of the trade should obtain a copy.

The vinegar business of Whitney & Co., grocers, Brantford, is now in the hands of Mr. W. Wilson, Toronto, he having bought out that firm's stock and good will. Mr. W. M. Ismand is on the road for Mr. Wilson, and finds the change a healthy one for the volume of business.

Robert B. Jones, an old Hamilton boy, now head of the firm of R. B. Jones & Co., general merchants and importers, of Guayaquil, Ecuador, S.A., was in Hamilron the other day, visiting his uncle, Samuel McNair. Mr. Jones has just returned from a three months purchasing tour in Great Britain, France and Germany.

Mr. John McColl, traveler for Messrs. J. & J. McAdam, has purchased the grocery business of Messrs. Waddell Bros., St. Thomas, Ont., corner Talbot and Hiawatha streets, and will take possession on the 2nd of September. Mr. McColl will be succeeded by Mr. G. A. Gordon, late of the Ideal Manufacturing Co.

It was moved at a recent meeting of the St. John, N. B., board of trade, that the president of the board be requested to confer with the mayor as to the advisability of changing the general pay day to Friday, with the view of having a general half holiday on Saturday afternoons, during summer months. This was carried unanimously.

John C. Cole, grocer, Woodstock, Ont., met with a serious accident the other afternoon. He took his team to deliver some goods to a customer and on driving into the yard the horse became restive and unmanageable, and in his efforts to restrain the animal, Mr. Cole was thrown down. The result was that he received a bad fracture of the right leg, which is broken in two places.

WHY CO-OPERATIVE STORES FAIL HERE.

Distributive co-operation has been, perhaps, brought before the public most prominently through the success of the so-called co-operative stores in England, says B. F. Thurber in the July North American Review, but such stores, strange to say in this country have not been a success, although other forms of co-operation here have succeeded admirably. The reason, however, is probably found in the different conditions. In England the retail trade had grown into a system of long credits. Many landed proprietors and others received their incomes only at long intervals, and this led retail merchants into the habit of selling a large portion of their trade on long time, which inevitably resulted in considerable losses from bad debts; so the dealers had to raise their margins of profit upon all their customers to a point which would still leave a living. This was virtually making the cash-paying customer support the customer who did not pay at all; and when this abuse became extended the persons with fixed incomes who paid their debts naturally objected, and the result was the formation of societies for co-operative distribution on an economical cash basis.

THE MAN BEHIND THE COUNTER.

This individual has it in his power to create or destroy trade, and it is for that reason why every employer should exercise the closest scrutiny as to the character of those they employ, particularly as to the temperament and disposition of employees. A man may be an early riser, attentive to business, industrious and sober, and yet a most undesirable salesman. One of the most important matters to be taken into consideration when employing a salesman, is whether or not he is good natured and obliging. If he lacks these two very essential qualifications, then he lacks the principal ingredients that go to make up a successful salesman. The disobliging sour-faced and ill-natured clerk will wreck any business, if he is employed long enough; and all the advertising in the world will not help matters. If there is one thing more than another that irritates and annoys, it is to be waited upon by an ill-natured clerk. One such experience is enough for the average person, when they invariably go elsewhere for supplies. The majority of persons will never say anything or make any complaint, but they transfer their patronage elsewhere just the same. This is usually a very effective remedy, and a satisfactory one. This is forcibly illustrated with the traveling salesman, who will always give a hotel the "go-by," if not "boycott" it, and all on account of a surly, impertinent specimen of humanity behind the hotel desk as an excuse for a clerk. It is a safe plan to always avoid the disobliging clerk, to the extent of withdrawing one's patronage from the store where he is employed. Anyone who would knowingly employ or retain in his employ one of those miserable creatures, is not deserving of success.—Grocers' Monthly Review.

STORAGE
FREE AND IN BOND.

Customs Entries Passed, and goods stored at lowest rates. Special facilities for shipping goods to all points. Goods MARKED and WEIGHTS and GUAGES taken CORRECTLY. You can save DOUBLE FREIGHTS by keeping Teas, Sugars and other heavy goods with us.

BLAIKLOCK BROS, Agents,
17 Common St., MONTREAL.

One Trial

Will convince you that the "MALLAWALLA" blend of Pure Indian and Ceylon teas is something delicious and a sure favorite with black tea drinkers, 1 lb. and 1-2 lb. tin foil packages, 50 lbs. in a case. If you want the best buy "MALLAWALLA."

DIAMOND BAKING POWDER in ¼, ½ and 1 lb. tins is more satisfactory and netts you a better profit than any first-class powder on the market.

Merit tells, "Wherever sold it has been a repeater." Have you tried it?

W. H. GILLARD & CO.,

WHOLESALE GROCERS, HAMILTON, ONT.,

Agents for Canada.

ORIENT MILLS.

SINCLAIR, HOOD & CO.,

(SUCCESSORS TO W. A. BRADSHAW & CO.)

Importers and Manufacturers of

Coffees,
Spices,
Mustards,

CREAM OF TARTAR, BAKING POWDERS, FLAVORING EXTRACTS, ETC.

48-50 Lombard Street, Toronto.

JOHN PETERS & CO.,

General Commission Merchants and Brokers,

Halifax, N. S. and Kingston, Jamaica, W.I.

Agents for The E. B. EDDY MFG CO., HULL, P. Q.

We are open to accept one or two more Agencies of first-class houses, either at Halifax or Kingston. We have a good connection and splendid storage facilities.

References: The Merchants Bank of Halifax.
The E. B. Eddy Mfg Co., Hull, P.Q.
The Mercantile Agencies.

JAMES E. BAILLIE,

PORK PACKER, TORONTO.

Hams, Breakfast Bacon Rolls.

GANONG BROS.,

ST. STEPHEN, N.B.

MANUFACTURERS OF THE

C. B.

CHOCOLATES.

N. K. FAIRBANK & CO.,

COMPOUND REFINED LARD.

185 WELLINGTON ST., MONTREAL.

CHICAGO. ST. LOUIS. NEW YORK.

Condensed Mince Meat.

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all seasons.

Will not ferment in warm weather.

DIRECTIONS
THE CONTENTS OF THIS PACKAGE WILL MAKE TWO LARGE PIES. ADD 1½ PINTS OF WATER, OR HALF THAT AMOUNT FOR EACH PIE. BOIL 15 OR 20 MINUTES, IF TOO THICK, ADD A LITTLE WATER, IF TOO THIN, BOIL TO THE PROPER CONSISTENCY. IT IS THEN READY FOR THE CRUST. A LITTLE SUGAR, VINEGAR, WINE OR OTHER SPIRITS MAY BE ADDED IF DESIRED.
CONDENSED
MINCEMEAT
FOR
MINCE PIES
J.H.WETHEY
ST CATHARINES, ONT.
SOLE MANUFACTURER FOR CANADA

Although fruits are scarce and high, price same as last season, $13.50 per gross net.

Packed in ¼ and ½ gross cases.

Ask your wholesale grocer for it.

Sole manufacturer for Canada.

J. H. WETHEY, St. Catharines, Ont.

GEO. MATTHEWS

-PACKER and CURER.-

HAMS / BACON / LARD / PORK

PURE LEAF LARD A SPECIALTY.

PACKING HOUSES, OTTAWA, PETERBORO' and LINSDAY, ONT.

TORONTO MARKETS.

TORONTO, August 13, 1891.

GROCERIES.

Trade, like history, repeats itself, and is now going through its usual August experience. In the dog-days and sultry weather trade cannot but languish. It is surely at the minimum of dulness now in all lines but sugar, and sugar is no longer the exciting commodity that it was. The prospects for the fall's trade are now engaging attention. The question, "How are the crops in your part of the country?" is asked of every fresh arrival from rural districts, and is not a mere formula either. There is very deep interest in the question, and the answer pleases or disappoints very appreciably. The general run of the reports from the country is exceedingly hopeful, and it is already beginning to inspire trade with a sanguine feeling. Crops are good both here and in the North-West, and if their appearance does not belie them and their promise be not frustrated, there will be the material in the country for the basis of a big exchange for the next year.

CANNED GOODS.

There is little excitement attending the opening market for the new pack. Retailers are inquiring and placing orders as well, but there is no impetuous eagerness to secure stock. Evidently the situation is not considered to have sufficiently outlined itself, and is too much enveloped in the mists of possibility for buyers to be sure of it. Last year at this time there was more business booked than there is now, but it could scarcely be owing to more pronounced features being discernible. And the early bird got the worm too last year. Opening prices have nothing discouraging about them, but the disposition seems to be to hang back. This means that jobbers will have a large share of the gains or losses that the near future may bring forth than they had a year ago, the early buying of the retailers having put the latter in for a large proportion of the benefit which an advance brought to the pockets of holders. The tomato crop has every appearance of being a good one, if its promise does not miscarry. The weather for the development of plant and fruit has been the very best that mere growth could be favored by. It has been cool and sufficiently moist. And now the weather we are having in August seems to be admirably suited to the ripening stage of the vegetable. Heat and a few showers ought, if there is no frost, to bring one of the largest crops to the hand of the packer that we have seen for some years. Corn is also expected to be a good crop, and a full pack of peas is believed to have been realized. New pack vegetables are unchanged at $1.05 to $1.10.

The salmon pack cannot yet be weighed and measured. The situation is so far only the resultant of conflicting reports concerning the run, with, it must be owned, the bulk of testimony on the side of a short run. Private advices from the Pacific coast on Saturday are as follows: "At Alert bay and Nass river the run is an entire failure, and there is no chance for more fish from these waters. Skeena river and River's Inlet have a fairly good run, but it is not up to that of a year ago. The pack on the Skeena up to the 22nd July averages from 8,500 to 9,000 cases to each canner. The run was very heavy for two days, then it fell off entirely and may improve later. The run on the Fraser is still poor, and so far canners have only one-third of the fish they had at the same date a year ago. Summed up, the pack of British Columbia must be very far short of last season's."

New Crown lobster are on the market to sell at $2.25.

The British Columbia journal of the 4th inst. says:—

There was an improvement in fishing in the Fraser for a few days last week, but it has dropped off again, and the catch continues light. Reports by SS. Islander, from the North, are very favorable. It is stated that the Standard Canning Co. have put up over 10,000 cases; Cunningham, Port Essington, over 10,000 cases; R. Cunningham & Son, Lowe Inlet, 4,000 cases; and the Wannuck Packing Co., Rivers Inlet, 10,390. The run in the Skeena is very good, but the Naas, at last accounts, is a failure.

An Astoria, Or., dispatch of July 30th, says: "The heavy shortage in the 1891 salmon pack bids fair to be much less than has been predicted, and if the August catch comes anywhere near that of the past ten days, the pack will be about the same as last year. Canners men estimate the pack at the present time at from 20,000 to 60,000 cases short of that of a corresponding period last season, a majority of the canners stating that the shortage will not exceed 30,000 cases. The light pack at the Cascades has been the prime factor in causing this shortage, as it is said to be 65,000 cases short of last season. Last week the run was very good, and some of the gill-net men reported as high as 118 fish in a single night, but this run has slacked away again, and many boats came in to-day with but three or four fish. The high boat for season so far known, has in but 1,600 fish, and many boats have not 500.

COFFEE.

Good Rio coffees are not too plentiful. The demand runs after such coffees and finds the market lacking in certain of the finer grades. Prices are firm, green Rio quoting from 21 to 22½c., with 20c. the lowest point for Java and 32c. for Mocha.

DRIED FRUIT.

The quantity of Valencia raisins on hand appears to be large, and a good proportion of it is low grade stock. It is improbable that the market will be bare to receive new crop stock, unless purchasing becomes more active than it is at present. Prices still favor buyers, running from 4½ to 6c. Currants are firm. There is no marked improvement in the demand, that continuing to be fairly good. Prices are unchanged. Barrels are 6¼ to 6½c., and half-barrels 6⅜ to 6¾c. for Provincials. Prunes are dull and weak at 6¼c. upwards for cases. Dried fruits are perhaps receiving less attention because of the large yield of native fruits.

NUTS.

The nut trade offers little matter for comment. It is a very quiet trade just now, and in seasonable lines stocks are full. Prices are unchanged.

RICE AND SPICES.

Rice goes out at a moderately active rate, with no change in prices. Japan continues to be in few hands. In spices the trade is quiet yet. Cloves have been the object of considerable cutting since the last shipment arrived, some dealers going as low as 12c. This price is exceptional and abnormal, however. The ruling range is 15 to 25c.

SUGAR.

The same hot haste and enforced delay that were features of the business in granulated sugar for several weeks have now given place to a normal state of things. Nearly all the contracts undertaken in June and July are now filled by the jobbers who are free to attend to the demand which springs from current wants. Orders for immediate shipment are not longer put at the tail of a long procession of big orders taken a month or six weeks ago. They receive in most cases prompt attention. Granulated is unchanged at 5c. for quantities of not less than 15 barrels and 5⅛c. for smaller quantities. The market in New York gave way towards the close of last week, but recovered on Monday and brought the price up to 4¼c. This market made no corresponding changes, but remained firm at the prices quoted, but is now all the firmer of course on account of the advance of New York granulated and of raw. Yellows here are easier. There are no N. B's., but the lowest branded is down to 4c. The stock on the market is large, while the demand still preponderates for granulated. Yellows are weaker accordingly. Raws are selling at 3¾ to 4c. for Trinidad and 4⅜ to 4½c. for Demeraras.

SYRUPS AND MOLASSES.

The trade in syrups is light, the demand being a small matter and the stock still being limited to medium and bright grades, which are unchanged in quotation. Local business is dull in molasses. The shortage in the West Indies supply is beginning to tell on prices which are firmer at the islands. Trinidad advices are to the effect that the demand is large, prices firm and stock scant. Nearly all the Barbadoes molasses is out of first hands. Only small lots of molasses are available at any of the islands.

A cargo of 800 puncheons of West Indies molasses, consigned to Musson & Morrow of this city, was received from the barque Sabrino, at Montreal, and will be offered for sale in a few days.

CLEMES BROS. :-

We can sell you Lemons and Oranges right this week.

Write us.

51 Front St. East, Toronto.

Fine New Ceylon Teas

In 60 lb. Chests.

These Teas are from the Celebrated

Gartmore Estate,

a small parcel of whose teas brought recently on the London market over $100.00 per lb. See London Graphic, Midsummer Number.

P. C. LARKIN & Co.,

WHOLESALE GROCERS,

25 FRONT ST. E.

St. Leon at the top of the Tree at Last.

We have at last obtained for St. Leon the praiseworthy title of being the best Mineral Water known for Uric Acid, Diathesis, Gout, Rheumatism and diseases of the kidneys, including Diabetes, Melitus, and Bright's Disease of the kidneys, when freely used.

The Hotel in connection with the springs opened on Monday, June 15th, with a full and well-equipped staff of waiters, etc., managed by Mr. M. A. Thomas.

Take a trip down to the Springs this summer, and enjoy yourself for a month and return home recuperated and feeling like a new person.

St. Leon Mineral Water Co., Ltd.,
Head Office, 101½ King St. W., Toronto.
BRANCH—Tidy's Flour Depot, 164 Yonge St.

ALL GROCERS SHOULD SELL THE

ROYAL DANDELION COFFEE

Manufactured by

ELLIS & KEIGHLEY,
TORONTO.

TO GROCERS.

SIMCOE CANNING COY'S

Goods are warranted first-class.

PUSH THEM.

Order through your wholesale House.

A. HAAZ & CO.,

Bonded Manufacturers of

Honey Dew, White Wine, Malt and Cider VINEGARS.

74 Bagot Street, - Kingston, Ont.

Brantford and Pelee Island } J. S. HAMILTON & CO'Y, BRANTFORD, ONT
Sole Agents for Canada.

IS A BOOK

Which will secure to you a larger profit than you are at present making,

Which will secure an increasing trade,

ANY USE TO YOU?

THE 26 SPECIMEN BLENDS contained in "Tea and the Science of Blending" will show you how this may be done.

Criticised most favorably by THE CANADIAN GROCER and countenanced by the largest Manufacturers and leading Wholesale Houses in Canada.

R. S. McINDOE, 24 Front St. E.,
TORONTO.

PRICE 1.00.

REFERENCE: The Wholesale Grocery Trade of Toronto.

Seasonable Goods.

The Celebrated "Reindeer Brand" Preparations: "Condensed Milk" "Condensed Coffee" and "Condensed Cocoa" are admirably suited for Picnics, Holiday Excursions, &c., &c.

Sold by First-Class Grocers everywhere.

The Truro Condensed Milk and Canning Co., Ltd.,
Manufacturers,
Truro, Nova Scotia

James Lumbers

Wholesale Grocer,

67 FRONT STREET EAST,

TORONTO, ONT.

MARKETS—Continued.

TEAS.

There is more activity in the tea market, but business is not yet up to the level of the usual activity at this season. Prices are easier than they were a year ago, owing to the fact that there are more consignees on this market and that there are also more shippers. The lowest grades of Japan are looked for, and are expected to sell well. The first shipment of Northern Congou reached this market last week. They will sell at from 25 to 50c. Some new Nagasaki Japans came in at the beginning of the week. They quote at 18 and 20c.

PETROLEUM.

The market is in the same dull condition that it was in a week ago. Prices are unchanged, Canadian continuing week at 15 to 16c.

The Petrolia Advertiser reports : Petrolia crude $1.34½ per bbl. ; Oil Springs crude $1.34½ per bbl. The oil market at this particular season of the year is very quiet, transactions being very few. Yesterday there were no deals whatever, and consequently no change in the price. The drill continues active, and several small wells have been struck since our last report. Not until the close of the present month or beginning of next may we look for any material change in prices. Refined keeps about the same, and will likely do so until next month, viz.: 12¼ to 12½c.

DRUGS AND CHEMICALS.

The summer trade has been a much smaller one than dealers looked for, cool weather being the chief drawback. This week's trade has been rather better than its predecessors of the past month and a half. Carbolic acid is easier from 35 to 45c., as is insect powder also at 35 to 45c. There are no other changes.

BUTTER AND CHEESE.

The supply of good dairy tub butter is falling off with warmer weather and the continuance of easy prices. There is no interest rest taken in this market upon export account, as prices are still on an easier basis in the United States, and there is little disposition among country holders to sell in the present state of the market. There is a considerable quantity of butter here, but it was purchased sometime ago. Those who have to depend upon the current supply are not well stocked. Commission men are doing next to nothing in dairy tub, and no transactions in creamery tub have been reported. The arrivals of pound rolls are somewhat shorter. Dairy tub is 14 to 15c., with the latter price more commonly paid than it was a week ago. Pound rolls are 15 to 16½c., and in some cases 17c., while there are a few large rolls at 14 to 15c. Creamery tub is 19c., and rolls are 20 to 21c.

Cheese remains firm, and in comparatively active demand at 9¼ to 9¾c.

COUNTRY PRODUCE.

BEANS—The demand is pretty well spent, as well as the supply. Prices are $1.70 to $1.80.

Do you keep SURPRISE SOAP in stock for those who want it?

The St. Croix Soap Mf'g Co.,
St. Stephen, N. B.

Branches :
MONTREAL : 17 St. Nicholas St.
TORONTO : Wright & Copp, 40 Wellington St. East.

DRIED APPLES—Call for no remarks, no trade having been heard of in them. Quotations are still 8½ to 9c.

EVAPORATED APPLES—Quote nominally at 13½ to 14c.

EGGS—Have weakened down to 12 and 13c., with the bulk of the business at 12½c. Hot weather has reduced consumption.

HAY—Receipts are liberal, the remains of the old crop appear to be large and prices accordingly do not go up. Quebec has furnished a considerable proportion of the receipts lately, the United States market being a poor one just now. Prices are $11 to $12 for baled hay.

HIDES—are 5c. to 5½c. for No. 1 green, the latter price being paid for steers. Cured are rather dull at 6c.

HONEY—sells slowly at 7 to 10c. for clear and 14 to 16c. for sections.

HOPS—The residue of the 90 crop goes out quietly at unchanged prices, namely, at 35 to 37c. There will be little or none of it left by the time new crop stock is to hand.

POTATOES—The market still rules low, $1 per barrel being the price most generally holding, though that has been shaded in some cases.

SKINS—are unchanged at 40c. for pelts and 50c. for lambskins.

STRAW—is scarce and unchanged at $6 to $8.

WOOL—is dull and plentiful at 18 to 19c.

FISH.

White fish and salmon trout are getting scarce, and have gone up half a cent. The price now is 6½ to 7c. There is some pickerel in stock, also at 6½ to 7c. There is no pike yet. Lake herring are higher, quoting now at $1.75 to $2. Trade is quiet.

GREEN FRUIT.

Hot weather has been beneficial to trade, which on that account comes in for a better report this week. The popular palate is becoming cloyed with the season's other fruits, and some reaction has begun in favor of green fruit. Prices are unchanged. Lemons are weak in New York where there is an accumulation of them. Here they quote at $4.75 for Massenias and $4.50 for Palermos. Sorrento oranges are $4.50. Bananas are $1.25 to $1.50.

SMALL FRUITS, ETC.

Red raspberries and red and black currants are done. Black raspberries are 8½c., California plums are $2.50. Clingstone peaches are up to 75c. a basket, California peaches are $1.75, Delaware freestones are $1.50 in half bushel baskets. Bartlett pears are $3.50 in cases and kegs. United States tomatoes are $1, while natives are $1.50 in bushel crates. Apples are $2.25 to $2.75 per barrel. Cucumbers are 25c., and are ceasing to be handled by fruit houses. The trade in fruit has been good.

PROVISIONS.

There is as active an inquiry as ever for smoked meats and a more active inquiry and larger business than ever in long clear, which just now is the leading product that is handled in round lots. It will be a scarce article before the season is over, it is in few hands and prices grow firm and advance in

WE ARE BUYING
Dried Apples.
SEND SAMPLES AND QUOTATIONS

ESTABLISHED 1869.
STANWAY & BAYLEY.
BROKERS
AND
GENERAL COMMISSION MERCHANTS.
44 FRONT ST. EAST. TORONTO.

WE ARE BUYING
Evaporated Apples
SEND SAMPLES AND QUOTATIONS.

ALL GROCERS SHOULD SELL THE

Royal Dandelion Coffee

Manufactured by
ELLIS & KEIGHLEY,
TORONTO.

GEO. C. THOMPSON. CHAS R. KING.

THOMPSON & KING,

Consignees, Brokers, General Commission and Mercantile Agents,

51 Wharf Street, cor. Fort, Victoria, B.C.

Storage. Correspondence Solicited.

T. W. CLARK & CO.,

General Commission and Provision Merchants and Wholesale Dealers in Dairy Products.

Consignments solicited and business transacted for Eastern Canada Merchants.

Established 1886.

VANCOUVER, B.C.

References: Bank of British Columbia.

WILLIAM RYAN,

Produce and Commission Merchant,

72 FRONT ST. EAST, Toronto, Ont.

WANTED,

CHOICE DAIRY BUTTER

Correspondence Solicited.

All kinds of produce handled. Consignments solicited. Carriers supplied.

J. CLEGHORN & SON,

Wholesale Fruits, Fish and Oysters

94 YONGE ST., TORONTO.

ORANGES.

Last car of Florida oranges for the season just received. Fancy stock. Send for prices of oranges and lemons. Prices are advancing daily.

J. F. YOUNG & CO.,

PRODUCE AND COMMISSION MERCHANTS

74 Front St. E., Toronto.

Our business is Solely Commission. The only plan which does justice to the Consignor. We handle everything which the Country Storekeeper has to send from home to sell. None of our own goods to sell in preference to yours when the market is good. Nothing between you and best price obtainable except a small commission.

Prompt Sales and Quick Returns.
We Furnish Egg Cases. Try Us.

R. C. MURDOCH AND CO.,

Commission and Wholesale Fruits.

FANCY CALIFORNIA EVAPORATED AND GREEN FRUITS A SPECIALTY.

Correspondence solicited, and prices on Foreign Fruits, Figs, Dates, Nuts, etc., furnished on application.

29 Church St., Toronto

TELEPHONE 806.

ESTABLISHED 1841.

W. H. Schwartz and Sons,

Coffees,
Spices,
Mustard.

HALIFAX, N.S.

Hams, Breakfast and Roll Bacon,

New curing, now ready.

For Choice full flavor goods send us a Sample order.

Jas. Park & Son,
Toronto, Ontario.

The Ontario Produce Co'y.

Produce Brokers and Commission Agents,

70 COLBORNE STREET, TORONTO.

WANTED!

CHOICE DAIRY TUB BUTTER.

Apples and Potatoes.

TELEPHONE 2557.

KING, GRAINGER & CO.

81 Front St. E.

Produce and Commission Merchants.

BUTTER, EGGS,

and Country Produce.

Correspondence Solicited. Prompt Returns Mad

TELEPHONE 2237.

JNO. A. MOIR,

GENERAL AGENT.

Consignments Solicited.

SPECIALTIES: Canned Goods, Dried Apples, Evaporated Apples, Codfish.

Quotations and samples sent on application. A trial solicited.

41 St. Francois Xavier Sts., Montreal.

LAURENCE GIBB

Provision Merchant,

83 COLBORNE STREET, - TORONTO.

All kinds of Hog Products handled. Also Butter, Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.
Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.

26 WEST MARKET STREET,

Provision and Commission Merchants,

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

Reesor & Rogers,

Produce and Commission Merchants

Solicit consignments of Country Produce from Storekeepers.

71 Colborne St., Toronto.

Telephone 2291.

Established 1874.

W. H. SMITH,

Wholesale Produce

Commission Merchant

186 KING ST. EAST, TORONTO.

Wholesale Dealer in Butter, Eggs and General Produce Consignments solicited First-class reference

McLAREN'S

Is Honest Goods and just the Thing on Which to make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock.

MARKETS—Continued.

accordance with these facts. Our basis is still a long way below that at which we could import.

BACON—Long clear is 8¼ to 8¾c. Several cars have change hands at 8c., and one at 8¼c. Bellies are 10½ to 11c., backs 11c., rolls 9c.

HAMS—Are up to 12½ and 13c. for smoked, while a car of pickled changed hands at 11c. The position is very strong.

LARD—Canadian pure is almost literally out of stock. It is 10¼c. in tubs and 10¾c. in pails, while compound is 8½ to 9c.

MESS PORK—Heavy is about out of stock at $15.50, and short cut is scarce at $16.50 to $17.

SALT.

A very good trade is reported, with no variation in quotations. On Tuesday the following sales were made : 2 cars of sacks at 70c., 1 car dairy at $1.25., and 1 car of barrels at $1.20.

DRY GOODS.

The general dulness is not less observable in the dry goods than in the grocery trade. The eyes of all are turned towards the fields just now, from which there are hopes of a very large yield to furnish the power for a big fall and winter trade.

MONTREAL MARKETS.

MONTREAL, Aug 13, 1891.

Speaking generally there is little business to note here aside from what is doing in sugar. The fact is supplies of most kinds in grocers' hands are small, and although the enquiry is dull at the moment prospects are in every respect favorable. This is shown by the orders on fall account which is in fact the main business with importers just now, and they claim to have satisfactory orders for fall shipment.

SUGAR.

This market is the principal active one in groceries at present, but refiners are getting further ahead with their orders than formerly. Values generally rule firm, granulated moving steadily at 4¾c. while yellows have a free sale at 3⅞c. for good sized lots. There are no raws here to speak of, but the feeling on them is decidedly firm. Advices from New York emphasize this, stating that the refineries there are working full time, and in consequence have to come into the market and pay full prices. Fresh supplies are expected in spot in the course of a couple of days and negotiations in connection therewith are on the basis of 3¾ to 4c.

The refineries claim to be out of syrup, but the demand for it is not brisk, the general basis being 2¾ to 3¼c.

MOLASSES.

Considerable cutting is being indulged in by the French wholesale houses, and this is unsettling the market. Sales as low as 37c., and in some cases below that are reported, while there is no difficulty at all in securing small lots at 38½c.

TEAS.

The tea market has been pretty well cleared of all stock worth from 17 to 20c, and a broker who cabled an order for a good round quantity on the basis of 20c. was answered that the order could not be filled. Lower also are not plentiful, and the demand for them is fair.

COFFEES AND SPICES.

The coffee market is very firm under a good enquiry and light supplies. Very little Rio is to be had here values ruling firm at

British Markets.

Having closed out our local business, we are now prepared to give special attention to all lines of

Canadian Produce

in British Markets.

We have a large trade in

Cheese, Eggs, Butter,

and Apples, also

Canned and Evaporated Goods,

Honey, etc., etc.

Liberal advances made on suitable goods.

Correspondence Solicited.

IMPERIAL PRODUCE CO'Y.,

OF TORONTO, LTD.,

69 Front Street East, Toronto.

20½c. while Jamaica stock is practically exhausted. Cable advices point to continued high prices, and a recent one from London to an importer here stated that Rios had advanced 6d and that the very inside figure was 88s. for 100 bag lots. Spices continue dull with nothing particular to say. Some jobbing sales of Pepper have occured on the basis of 8½ to 10c.

RICE.

There is a fair business doing in this article while values rule shady and unchanged. We quote Patna $4.50 to $5, Choice $4.25 to 4.50, Standard 3.90, and off grades 3.50 in car lots.

DRIED FRUIT.

Business has continued quiet in dried fruit and as a result there are no changes to note. Supplies here in first hands are generally light however, and the market has a firm tone while the conditions point to a good business in the fall. Currants are, if anything the scarcest article, and stocks in first hands are light, while values are correspondingly firm. No prime stock could be moved under 6¼ for jobbing lots and we quote 5⅞ to 6¼. Rasins rule the same at 4 to 4¼c.

GREEN FRUIT.

With large arrivals of new green fruits of a seasonable kind attention is solely devoted to such descriptions. As a result staple lines of green fruits are quiet on the whole, but the hot spell has led to a good movement in lemons. Prices are easy, however, at $3.50 to $5, while oranges are unchanged. Pineapples are offering somewhat higher at 15 to 20c., and bananas are unchanged.

CANNED GOODS.

This market is on the quiet side, but there has been some business in lobsters for round lots at 6½c. Mackerel run from $1.10 to $1.20, and salmon are 10 to 15c. per case higher with orders small. Sardines rule higher under the expectation of a small pack. In fruits and vegetables tomatoes are the chief feature. Contracts have been made as low as 95c. from first hands, but this week the best basis is 97½c. to $1 for round lots from first hands for new pack.

SEASONABLE FRUIT.

Receipts of seasonable fruits to-day were large and the market has ruled generally steady, prices being the same as they were a week ago. Canadian peaches are perhaps the only line which show any change. They have been arriving freely, and the hot weather has not been conducive to good condition. They got out slowly at 50 to 70c. a basket. Arrivals of Southern States and California stock are free but the movement is good. New York State pears range from $5 to $5.50, and Southern peaches sell from $2 to $2.25 per barrel. California pears are at $2.75 to $3.25, peaches $1.75 to $3, and plums $1.75 to $2. Native apples sell at 20 to 40c. per basket, early harvest $2 to $2.25 per barrel.

HOPS.

There is little to report in the way of business about the hop market, and supplies of 1890 on spot, aside from what is in consumers hands, are practically exhausted. In fact we know of only a few small lots for which 20c. is asked but no sales have transpired recently. The fact is all the large brewers have, as we said last week, supplied themselves from New York at the time of the scare and the figures they paid were considerably above present values. With regard to the growing crop reports are contradictory but do not show any material change. On the whole the plants seem to be as well forward as they were last year at this time and some new crops may be expected in the course of a month if not before then. No negotiations in connection with early varieties are mentioned, but we may have some to report before the end of the present month.

PROVISIONS.

The provision trade does not show any particular change from the conditions of a week ago. Values may be repeated :— Canadian short cut, per barrel is quoted at $17.00 to $17.25; mess pork, western, per barrel $15.25 to $15.75; short cut, western, per brl $17.00 to $17.25 ; hams, city cured, per pound 10½ to 11½c. ; hams, canvassed, per lb 0 00 to 0 00c.; lard, Canadian, in pails, 8¾ to 9c.; bacon, per pound, 9 to 10c.; lard, com., refined, per lb, 7¾ to 8c.

EGGS.

It has been an essentially steady egg market that has prevailed since our last report. Supplies have been kept in proper shape by a fair demand and there is no change in values. Caudled stock is moving out well at 13 to 13¼c. sales of 50 case lots being made at the outside, while the range for ordinary grades runs from 12½ to 13c.

BUTTER.

It is simply a repetition of an old threadbare matter to repeal the butter market. Holders are holding July creamery for fancy figure, which it is impossible to realize and the same applies to dairy stock. The sooner they realize that there is a limit to everything the better for the market. It is quite true that some extreme figures have been made, but to think that all stock will make such prices is fallacious. There are always buyers who will pay the price for an article, but such figures are not a criterion. It will be well, therefore, for Smith to think seriously

GROCERY AND LIQUOR STOCKS
FOR SALE.

I have instructed W. Y. Brunton, Auctioneer, to sell en-bloc at a rate on the dollar per inventories, at his rooms, London, Monday, 17th August, at 2 o'clock, the stocks of P. J. Watt, grocer, of London, comprising :—

Parcel 1.	General stock of groceries	$4953 30
	Horses and Chattels	405 00
	Shop Fixtures.....	72 00
	Shop Furniture.....	739 35
		$6169 65
Parcel 2.	Liquors in Bond free of duty	$1616 83
	General Liquor Stock ..	5890 10
	Shop Furniture.....	238 25
		$7745 18

Terms—For each stock ¼ cash $200.00 at time of sale, balance 2, 4, 6, month's notes with interest at 7 per cent. satisfactorily secured. The stocks will be offered separately or together as desired.

This is one of the best businesses in London, the receipts having reached $70,000 per annum, presents a first-class opening to enter on an established business. Stocks and Inventories can be seen on premises.

FREDERICK H. LAMB.

Hamilton, Aug. 5th, 1891.

Dont' Fail to Get
—A BOX OF—
Adams' Monte Cristo
CHEWING GUM.

Each box contains a brilliant ring which is set in the latest Parisian style.

Be sure to ask your Jobber for it.

ADAMS & SONS' CO'Y

11 and 13 Jarvis St., Toronto.

BROKERS
—AND—
COMMISSION MERCHANTS
IN CANADA

Open to receive an agency for a British House not now represented here, give references.

Address, J. B., care this paper.

Brantford New Mills.

DEAR SIR,—We can supply you with Flour, Meal and Feed in whole or mixed cars, at prices as low, if not lower, than any firm in Ontario, and should you favor us with a trial order, we feel confident of a continuance of your trade.

Orders filled promptly. Wire for prices.

Yours. etc.,

J. & R. ROBSON,

Brantford, Ont.

Dominion Mills,
LONDON, ONT.

HEADQUARTERS FOR

OATMEAL

CORNMEAL, POT BARLEY,
SPLIT PEAS, ROLLED WHEAT,
AND ALL BREAKFAST CEREALS.

Write for Samples and Prices.

GARTLEY & THOMSON,

303 to 311 Talbot St.

GOLDEN BRAND
CANNED
FINNAN HADDIE

Are put up in flat and tall tins.

Quality guaranteed.

AGENTS,

H. W. NORTHRUP & CO.
South Wharf, Saint John, N. B.

"KENT BRAND"

Canned Goods
and
Fine Mixed Pickles
—ARE—
The Standard Goods.

If your wholesale grocer does not handle these goods write direct to

The KENT CANNING AND PICKLING CO.,

Chatham, - Ont.

N. WENGER & BROS.,
AYTON, ONT.

- - MILLERS - -
(Hungarian Process)

BRANDS:
KLEBER, MAY BLOSSOM.

AGENTS:
J. L. SMITH & SON, - Montreal.
EPHRAIM ERB, - Halifax.

HODD & CULLEN
Roller Millers.

FLOUR

Manufactured "Hulgarian" System.

Our brands are

Classic,
Anchor,
White Frost,
Challenge,
Diadem,
Strong Bakers.

Heavy dealers in

Oats, Oatmeal, Beans,
Peas. Middlings, Bran.

Quotations by wire.

Address, STRATFORD, ONT.

EMBRO OATMEAL MILLS.

D. R. ROSS, - - EMBRO, ONT.

A CHOICE QUALITY OF

Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways. Have new machinery for the manufacture of Rolled Wheat and Graham Flour and will be pleased to have orders.

LEITCH BROS.
MILLERS, OAK LAKE.

LEITCH TRADE MARK OAK LAKE

Grinders of MANITOBA WHEAT EXCLUSIVELY.

MONTREAL Markets Continued.

before he refuses a good bid because "Jones up the road" has made a fancy figure. The season is now well advanced and it is worthy of holders' serious consideration whether a large stock of early makes is advisable when the demand always runs, as it invariably does in the fall, to late made stock. The majority of them have had a dear bought experience in this respect, and should accept fair prices now which are at least 3c. better than the figures realized at the same period last vear, which is profit enough for anyone. At the appended quotations report business possible for all goods, but it is a thankless task apparently to find sellers: Creamery 18½ to 19½c, Townships dairy 16 to 18c., Morrisburg and Brockville 16 to 17c, Western dairy 14 to 15c.

CHEESE.

The market opens the week with a harder feeling in response to the firmness shown at the different country boards on Saturday. Stock here is very scarce and holders are correspondingly firm, while there is a decided hunger for cheese and sales have occurred at extreme values. In fact white could not be touched when quality is a consideration under 8¾c., and finest colored is stiff at 8⅞ to 9c. Shippers talk of want of encouragement from the other side, but the course of the market makes it evident that there is a steady call for stock at ruling values. Finest colored 8⅞ to 9c., finest white 8¾ to 8⅞c., fine 8½ to 8⅝c., medium 8⅜c., cable 44s.

GRAIN.

There is only a small local demand for oats, other grains being dull and crop reports have an easy effect on the former, prices being lower. The stocks in store compared with those of a week ago show a decrease of 32,063 bushels of wheat, 300 bushels of corn, 557 bushels of oats, 4.067 bushels of barley, and an increase of 651 bushels of oats, Compared with the corresponding date last year there is an increase of 150,023 bushels of wheat and a decrease of 77,379 bushels of corn, 81,034 bushels of peas 12,517 bushels of oats, 17,243 bushels of barley and 486 bushels of rye. We quote:—No. 2 hard Manitoba, $1.05; to $1.07; No. 3 do., 97c; No. 2 Northern, 96 to 97; feed do., 70c; peas 90c. per 66 pounds in store; 91c. afloat; Manitoba oats; 41c. Upper Canada do., 42c. per 34 pounds; corn, 75 to 80c. duty paid; feed barley, 55c.; good malting do., nominal.

FLOUR AND MEAL

There is little change in the flour market, with only a hand to mouth movement to note. Values, however, generally rule steady, and it is anticipated that there will be heavy consignments across the water from stocks of Manitoba flour at present in store here which may help the market. The stock in store for the past week shows a decrease of 4761 bbls. compared with a week ago, and 4111 bbls. compared with a year ago. Patent spring $5.25 to $5.50 patent winter $4.25 to $5.45; straight roller $4.80 to $4.90; extra $4.50 to $4.60; superfine $4.00 to $4.10; city strong bakers' $5.25 to $0.00; strong bakers' $5,00 to $5.20. Oatmeal standard, per bag $2.85 to $3.00; oatmeal granulated $2.85 to $3 oatmeal, rolled $2.85 to $3.

HALIFAX MARKET QUOTATIONS.

(Wholesale Selling Rates.)

HALIFAX, Aug. 13, 1891.

BREADSTUFFS.—There has been no material change since our last report excepting in the American markets which have advanced. The Canadian millers are trying to make all they can out of their old stock, their stock of old wheat is small, and it will be some time before the new wheat is harvested and fit to use.

Manitoba highest grade patents, $5.75 to 6.00; High grade patents, $5.30 to 5.40; Good.90 per cent Patents, $5.20 to 5.30; Straight grade, $5.00 to 5.10; Superior extras, $4.85 to 5.00; Good seconds, $4.55 to 4.65; Graham flour, $4.90 to 5.10; Oatmeal, $5.65 to $5.75; Oatmeal rolled, $6.00 to $6.15; Rolled wheat, $5.50; Wheat bran per ton, $20 to 21; Middlings $27.50 to 28; Cracked corn, $35; Ground oil cake, $34 to $35; Moulee, $30; Split peas, $4.40 to $4.50; White beans per bushel, $1.80 to 2; Pot barley per barrel, $3.90 to 4.10; Canadian oats, choice quality, 58c. to 60c.; Hay per ton, $11.75 to 13.

SUGAR.—Although the demand for refined sugars is still unsatisfied, refiners throughout Canada are still gaining ground, and it will not be long before they are in a position to render prompt execution of all orders. In the raw article there is no radical change.

Cut loaf, 5½c.; Granulated, 4⅝ to 4¾.; Circle A, 4½c.; White extra C, 4¼c.; Standard, 3⅞c. to 4c.; Extra yellow C, 3¾c.; Yellow C, 3⅝c. to 3¾c.

MOLASSES.—Quotations remain about the same:

Barbados, 40c.; Demerara, 35 to 38c.; Diamond N. 48c.; Porto Rico, 37 to 38c.; Trinidad, 34 to 35c.; Antigua, 38 to 44.

FISH.—There is nothing new to note regarding the local fish trade. New fish continues to come in slowly, but bait, though still scarce, is in a slightly increased supply, so that it is to be expected that more fish will be taken and will soon be brought here.

Hard C. B. $5, ex vessel; Western Shore, $4.50.

ST. JOHN, N. B., MARKETS.

ST. JOHN. N.B., Aug. 12, 1891.

We do not notice any material change in our markets since last week. Business shows some improvement, and the prospects are encouraging. There has been a slight advance in sugar, and flour shows signs of stiffening in price. Salt also is higher, while molasses acts very much as if it were on the verge of lower prices.

FLOUR—There is a good steady demand with all jobbers. Prices remain unchanged, but holders do not seem as anxious to sell as they were a few weeks ago. The stocks in certain brands such as Goldie's Star are down, We quote: Manitoba $5.95 to $6.10, High grade family $5.50 to $5.60 Medium patents $5.20 to $5.35.

CORN MEAL—There has been a little improvement in the corn meal market, a good healthy demand and prices firm at $3.30 to $3.40.

OATMEAL—No change to note. Stocks are being gradually reduced, while the prices are about the same as last quoted.

SUGAR—The price of sugar at the refineries has advanced a fraction since our last, and some jobbers are getting the higher price, especially for granulated, which is quoted at $4.65 to $4.75. Yellows are without much change. Our market is well supplied with all grades.

MOLASSES—Only a limited quantity is selling, and that at lower prices than for a few weeks, while the indications are for a further decline. Barbadoes is quoted 36 to 37c.

FISH—Smoked herring have advanced some since last quoted, and sell readily at 12 to 14c. per box. Dry cod, large, are in good demand at $4.40 to $4.50, medium $3.60 to $3.70, pollock $1.60 to $1.75. pickled herring (bay) $1.50 to $1.65 [per half brls.

NOTE.

Some of the retail grocers, who do not approve of the Friday half holiday, are endeavoring to get all to close at 7 o'clock, every evening, except Saturday. They meet to decide, and from what can be learned have been very successful in their canvass.

THE MAN WITH THE BOYS.

"Your Uncle Solomon" in the Grocers' Monthly Review, offers the following advice to "the boys": Be patient and industrious, and, above all things, do not become possessed with the idea that your employer cannot get along without your services. This is a mistake, and oftimes a fatal one, that is made by many who are otherwise good salesmen. None of us know it all, and there are none of us whose services are so valuable but that we could be dispensed with, and upon short notice, too. Did you ever, gentle reader, cast a pebble into the placid waters of a mill stream? If so, then you may have noticed that the pebble at once disappears from sight, without so much as disturbing the smooth surface of the water. A circle or two may be effected, but it is all

Commercial Travellers.

To any traveller who will send us one new subscriber for three months we will send all the back numbers of the paper containing "Drum Taps." A most entertaining sketch of a week spent on the road by a well-known American Traveller.

BREADMAKER'S DRY HOP YEAST

Makes light white, wholesome, and delicious Bread.

For sale by all wholesale grocers, at $1 per box.

Manufactured by

THE BREADMAKER'S YEAST CO.,

TORONTO, ONT.

A. H. BADGEROW. ALEX. H. DIXON.

The Badgerow, Dixon Bonded Vinegar Manufacturing Co.,

79 and 81 Jarvis St., Toronto

Highest award, Toronto Exhibition.

DAVIDSON & HAY

Wholesale Grocers,

36 Yonge Street,

TORONTO, ONT.

CLOVER LEAF LOBSTERS.

Owing to storms on the Coast and attacks of the warships along the treaty shore we have only been able to secure half the quantity required of the above celebrated brand of canned lobsters. Prices are necessarily higher than last season but quality is unequalled. One car just arrived.

Sloan & Crowther

WHOLESALE GROCERS,
59, 61 and 63 Front St. E.,
TORONTO.

-RAW SUGARS-

Grainy and good color.

SAMPLES ON APPLICATION.

H. P. ECKARDT & CO

Wholesale Grocers,
3 FRONT ST. EAST, TORONTO.

Thos. KINNEAR & Co

Wholesale Grocers and Importers of
TEAS,
SUGARS,
COFFEES,

AGENTS FOR
Cherry's Irish Mustard, X.D.S.F.
This is superior to any other grade in the market. Try it.
47 Front St. E., - TORONTO.

WARREN BROS. & BOOMER,

IMPORTERS
AND
WHOLESALE GROCERS,
35 and 37 Front St. East,
TORONTO, ONT.

SUGARS, COFFEES AND TEAS, SPECIALTIES.

EDWARD ADAMS & CO.

ESTABLISHED 1846.
Wholesale Grocers and Importers of
TEAS,
SUGARS,
COFFEES,
TOBACCOS.
95 & 97 Dundas St., London, Ont.

BALFOUR & CO.,

IMPORTERS OF TEAS
—AND—
WHOLESALE GROCERS,
HAMILTON.

WESTERN ONTARIO AGENTS FOR
Cherry's Irish Mustard, X.D.S.F.
This is superior to any other grade in the market. Try it.

SMITH & KEIGHLEY

Wholesale Grocers and Importers of
TEAS,
COFFEES,
SUGARS,
and General Groceries.

Canned peas, 1891 pack now in stock, first of the season. Write for quotations. Letter orders promptly attended to.

9 Front St. E., Toronto

Rice and Valencia Raisins.

To the Trade.

We offer
1000 Boxes Valencia Raisins,
2300 Sacks of Rice.
Write for quotations.

N. QUINTAL & FILS,

WHOLESALE GROCERS,
274 St. Paul Street,
MONTREAL.

Grocers and Tea Blenders

If you wish a sample of our Celebrated Ceylon Tea
"CORONET BRAND"
drop us a card, we will forward at once.

J. W. LANG & CO.,

Wholesale Grocers,
TORONTO.

PERKINS, INCE & Co.,

41 and 43 Front St., Toronto.
IMPORTERS.

Just to hand:

NEW JAPANS

Our first shipment of new season's garden picked Japan Teas arrived this week.

Send for samples and quotations.

J. F. EBY. HUGH BLAIN.

PICKLING SPICE.

Whole Mixed.
FRESH GOODS FINELY BLENDED
—FOR—
Pickling Purposes.

ORDER EARLY.

EBY, BLAIN & Co.,
Wholesale Grocers,
FRONT AND SCOTT STS. TORONTO.

over almost immediately. Where's your pebble? It is at the bottom of the stream, unnoticed and forgotten. It is out of sight, out of mind here. And so it will be with you when you get to that point where you imagine you are a bigger man than the boss, and that he cannot get along without you. He can get along without you, and with a double quick motion. So, therefore, it behooves you to go slowly and mind your p's and q's.

A successful salesman must necessarily know a good deal, but he does not want to know too much. Such a large fund of knowledge as the latter usually proves fatal, and the disease is very rapid in its progress. Concede that your employer, if only for the sake of making things pleasant, knows more than you do. It is a little thing, but it counts, for it is apt to please your employer and inspire within him a bit of confidence in your discriminating sense and acumen.

Next, obey orders, especially when those orders are mandatory and allow of no discretion on your part. Do as you are told to do; the boss is guiding the canoe, not you. You are only one of the paddles, not even the hull; the boat will float and get along even though one of the paddles runs foul or gets lost. That's you.

The next thing in order is—understand your business well and thoroughly, and talk business during working hours only. Get plenty of sleep, and have lots of fun, but let them come in the following order: sleep, business and then fun.

Don't get drunk, and don't abuse your stomach with mean liquor. If you feel that you must have a drink, take one, but let it be the proper stuff, and take as little as you can. A little liquor goes a long way with the right kind of a salesman. You are better off without it.

Don't treat your customers with the view of making a sale. The man who must be treated in order to get his business is not worth having as a customer. And besides, you are ruining your stomach and destroying your digestion, which is a pretty poor piece of business in itself.

Don't swear. You will find that a good many of your customers or contemplated customers are churchmen, and they do not take kindly to oaths. If you find that you must swear, then wait until you get back to the hotel, and if the steak is bad, you are at liberty to let go at the cook. But it is better not to swear at all. It is just so much steam wasted in a bad cause.

Mind the expense account. The boss foots the bills, of course, and it is awful clever of him to do it, and never say much if anything about it. But then, maybe the boss is thinking, and it is not always a safe investment to bet money on what the boss is thinking about. You are liable to get fooled some day. Better keep down the expense account so that you will always have such a nice boss. The boss will appreciate t.

Never run down your competitor's goods. That's bad business, young man, and it is not going to help the sale of your own merchandise. Praise your own goods, and mind your own business. Stick a pin in this, and make a note of it.

Tell the truth, and tell the liars to go to the D——. But then, they'll get there without your telling them.

Don't oil your hair, and keep your nails clean. These are sure signs of a gentleman

Never boast of how wicked you have been, for you might have a relapse.

Smoke not cigarettes, if you would be known as a man of brains. Young men with brains don't smoke cigarettes.

Don't use cologne. This is bad form, and it often raises a bad smell.

You should not get yourself up too pretty. Somebody might steal you. "Neat, but not gaudy," as the monkey said when he painted his tail sky blue. Blue may be a good color for a cravat, but it would hardly do to decorate a "biled shirt" with. Avoid loud colors, and don't eat onions.

Do not expectorate on the floor and expect your host to wipe it up and call you a gentleman.

If you should be so unfortunate as to have "hocked" your jewelry for the sake of a little loan, don't, in a fit of absent-mindedness, pull out one of these tickets in place of a business card. Such a little thing as this might injure the standing of your house, and tend to bring you your letter of recall.

Don't write to your best girl on the firm's paper. It's apt to get you into trouble.

It is not wise to spoon with too many girls in the same town, particularly if any of your customers have nice daughters who like attention. Business first, boys.

You must not tackle the boss too often for an increase of salary. He might get weary, and you might get fired. It is well to put a high valuation on your services, but be careful and take off a liberal discount when you are talking with the old man. He has a little idea of his own what you are worth, and you do not want to outfigure him any more than you can help.

Deal in facts, but when dealing in figures of the imagination, make it millions; but sell for cash all you can just the same. Cash is always an available asset. Money talks.

Don't quote Scripture at the same time you are selling a man a bill of goods. He may not like it. It is not every man you meet who appreciates your good intentions expressed that way. Better leave the Scripture out during business hours, and you are likely to sell more goods. You can't get a good profit out of a man by filling him up with texts from the Bible. The man will get on to you, young fellow, and he will smite thee and call thee Pharisee.

Monkey not with the band wagon. In other words, avoid ye ballet and ye concert hall, for they are a delusion and a snare. The path that leads their way turns short off from the road that leads to glory and renown.

Lastly, look out for the red-headed girl and the locomotive. There is danger in both.

GOLD MEDAL AWARDED

DELHI CANNING CO.,

Jamaica Exhibition.

WE are still at the front and propose staying there, the high standard of excellence for which our goods are noted will be fully maintained this coming season. When purchasing Canned Goods keep in mind the **Maple Leaf Brand** prepared by the Delhi Canning Co. Every can is honestly filled and perfectly reliable. Our fruits are noted for their high syrups and natural flavors.

Delhi Fruit and Vegetable Co.,

FACTORIES: DELHI AND NIAGARA.

CLEVELAND'S BAKING POWDER yields best profit to the grocer, and of such a superior quality that a customer gained is always retained.

Let us have Peace ! ! !

In all families, by using
"Barm" Yeast.

No disappointments, no failures.
Up to the mark every time.

Ask your Wholesale Grocer for a box,
Or send direct to the Factory.

THE BARM YEAST MFG. CO.,

TELEPHONE 1920. 35 Wellington St: E., Toronto.

Cowan's Soluble Cocoa

made from carefully selected Beans, produces a Cocoa of the best quality and finest flavor.

The Cowan Cocoa and Chocolate Co. L'd, Toronto
14 and 16 Mincing Lane, Wellington St. W.

Samples free. Correspondence Solicited.

J. A. Mathewson. S. J. Mathewson.
W. B. Mathewson. J. A. Mathewson, Jr.
Established 1834.

J. A. MATHEWSON & CO'Y,

IMPORTERS and WHOLESALE GROCERS.

Goods from First and Best Markets. Quality warranted. Full assortment. New Crop Japan Teas have arrived in quantity. Fine assortment and quality desirable. Orders carefully and promptly attended to.

Have claimed, and do claim, freedom to buy and sell anywhere without interference or hindrance from any quarter. No commercial or personal slavery.

202 McGill St., MONTREAL.

WRIGHT & COPP,

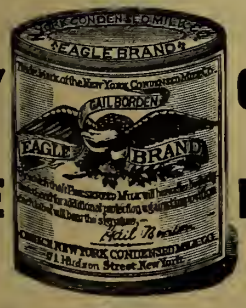
40 Wellington St. East, Toronto.

REPRESENTING

St. Croix Soap Mf'g Co., "Surprise" Soap.
Van DerVeer & Holmes' Æ Biscuits, New York.
E. C. Hazard & Co., Shrewsbury Tomato Ketchup, etc.
Day & Martin's Blacking, Russet, Cream, etc.
Bryant & May's Safety, Wax and Parlor Matches
T. D. Millar's Royal Paragon Cheese.

Correspondence Solicited.

TELEPHONE 2662.

BUY  ONLY THE BEST

THE GAIL BORDEN Eagle Brand Condensed Milk

Has maintained its high reputation for ABSOLUTE PURITY for over a QUARTER OF A CENTURY.

AS A FOOD FOR INFANTS IT HAS NO EQUAL.

FOR SALE BY
Grocers and Druggists Everywhere.

M. J. Woodward & Co.,

PRODUCERS OF CRUDE,

Manufacturers of
Illuminating Oils,
Lubricating Oils,
Paraffine Oils
and Wax, &c.

PETROLIA, - ONTARIO.

JACQUAND FRENCH BLACKING

PRICES

In cases of 6 gross each, assorted if necessary.

No.	
2—	$2 00 per gross.
3—	3 00 "
4—	4 00 "
5—	6 00 "

5 per cent. discount cash.

DAVID REA & CO., - 30 Hospital St.
MONTREAL.

The Norton Manufacturing Co.,

E. P. Breckenridge, Toledo, Pres. C. C. Warren, New York, Sec.-Treas.
Edwin Norton, Chicago, Vice-Pres. W. C. Breckenridge, Resident-Manager.

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

FRUIT, PAINT, LARD, BAKING POWDER, FISH AND LOBSTER CANS.

Capacity, fifty thousand cans per day.

Sole Agents in Canada for Norton Brothers "Solder Hemmed" Caps.

Inquiries and Correspondence Solicited.

HAMILTON, - ONT.

DO YOU SELL

"Peerless" Washing Compound. There is nothing equal to it. It will pay you a handsome profit. Your customers will like it. Address

Pure Gold Manufacturing Co.,
31 Front Street East, Toronto.

Todhunter, Mitchell & Co.

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS. :: TORONTO.

ELLIOTT, MARR & CO., IMPORTERS OF TEAS,

—AND—

Wholesale Grocers, LONDON, ONT.

A LARGE SUPPLY OF PRINTED TOILETS

In Lily and Fruit Decorations.

Assorted colors now on hand.

Best value in the market.

Customers, in order to secure selection, would do well to place their orders at once.

R. TEW & CO.,

Importers of

CROCKERY, GLASSWARE, CHINA, LAMP GOODS, ETC,

10 FRONT ST. East,

(Adjoining Board of Trade Building.)

Business Changes

SALES MADE OR PENDING.

The stock of P. J. Watt, London, is advertised to be sold by Auction on Monday Aug 17th. at 2 o'clock.

PARTNERSHIPS FORMED AND DISSOLVED.

Grant & Bucknell, commission merchants, Winnipeg, have dissolved, Mr. Bucknell continuing.

Robert Orr, general merchant, Wingham, Ont., has admitted John H. Hiscocks as partner, under the style Orr & Hiscocks.

Rupert Pratt and E. S. Collins, have registered a partnership as general merchants, in Wolfville, N.S., under the style, Pratt & Collins.

John Hunter & Son, the well-known grocers, corner James & Barton streets, Hamilton, have dissolved partnership, Mr. Hunter, sen., retiring. The business will be continued by William T. Hunter, who has been in partnership with his father for some years.

REMOVALS AND DEATHS.

Bonnell Bros., general merchants, Walters Falls, Ont., have been succeeded by F. N. Kirkham.

James Ellard & Co., general merchants, New Westminister B. C., have sold out to J. W. Harvey.

L. M. Hobbes & Co., wholesale liquor dealers, Nanaimo, B. C., have sold out to McKinnel & Cole.

W. & G. Wolfenden, grocers, New Westminister, B. C., have been succeeded by Wolfenden & Annandale.

FIRES.

Bowes & Bissonnette, general merchants Parham, Ont., are burnt out. Partially insured.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

George Bertrand, grocer, Montreal, has assigned.

Edward Babin, grocer, Moncton, N. B., has assigned.

O. Panze, general merchant, L'Epiphanie, Que., has assigned.

N. C. Lemyre, general merchant, Maskinonge, has assigned.

Elie Lachance, general merchant, St. Praxede, Que., has assigned.

McLeod & Stewart, grocers, Charlottetown, P.E.I., have assigned.

Benj. Bache, grocer, Toronto, has assigned to Campbell & May, Toronto.

Wm. K. Fisher, grocer, Toronto, has assigned to Thos. Tyler, Toronto.

Marshall A. Smith, general merchant, Summerfield, N. B., has assigned.

G. N. Ferrier, dealer in fruits and vegetables, Toronto, has compromised.

Joseph Rosart, fruit dealer, Hamilton, Ont., has assigned to Arch, McKellar.

W. A. & J. W. Sherwood, general merchants, Bristol, N. B., have asssigned.

Samuel Russell, general merchant, Millerton, N. B., is offering to compromise.

J. C. Lapointe, general merchant, St. Jerome, Que., is offering to compromise.

A. M. Spafford, grocer and liquor dealer, Trenton, Ont., has assigned to John Taylor.

Nesbitt Bros., liquor dealers, Woodstock, Ont., have assigned to Walter Anderson, Hamilton.

Thomas Thomson, general merchant. Buttonville, Ont., has called a meeting of his creditors.

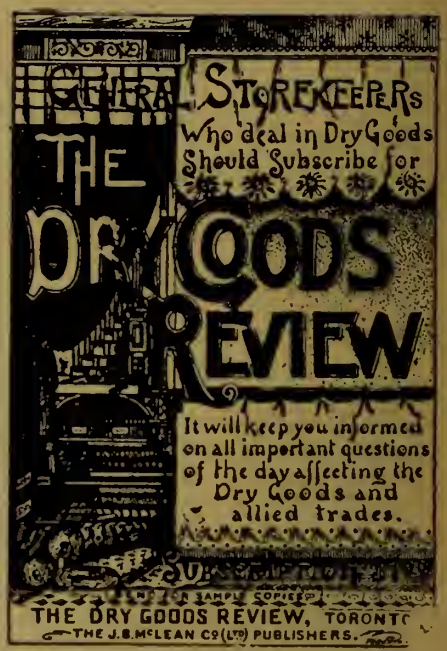
Wm. D. Taylor, general merchant, Maple Valley, Ont., has assigned to T. H. Lamb, Hamilton.

J. R. Mader & Co., general merchants, Newmarket, Ont., has assigned to J. D. Ivey, Toronto.

A feather duster disperses but does not remove the dust from the store.

"One man ov genius in 97 thousand 4 hundred and 42 men of ordinary business talent, is just about the right proportion for actual business." —JOSH BILLINGS.

GURD'S Ginger Ale is guaranteed Superior to all others. Orders promptly attended to.


GENERAL STOREKEEPERS
Who deal in Dry Goods
Should Subscribe for
THE DRY GOODS REVIEW
It will keep you informed on all important questions of the day affecting the Dry Goods and allied trades.
SAMPLE COPIES
THE DRY GOODS REVIEW, TORONTO
THE J.E.McLEAN CO(LTD) PUBLISHERS.

How Would This Strike You ?

When you next place an order for groceries do not fail to include a box or two of SYDNEY GIBSON'S COCOA, or send order direct to

GIBSON & GIBSON, Toronto.

Bond or Free STORAGE

Warehouse Receipts Issued, Negotiable anywhere

R. CARRIE, Front St. E. Toronto.

eow

The Hot Weather is weakening!

JOHNSTON'S FLUID BEEF is strengthening.

Keep up your Strength by taking it regularly.

W. G. A. LAMBE & CO.,

Commission Merchants,

TORONTO.

AGENTS FOR

The St. Lawrence Sugar Ref'g Co., Montreal.

The British America Starch Co., Brantford.

LEONARD BROS.,

Wholesale Fish Dealers,

Are now prepared to fill all orders for their

Celebrated Boneless Codfish

(from new fish)

packed in 5, 10, 25 and 40 lb. boxes, 2 lb. blocks wrapped in waxed paper.

SEND FOR QUOTATIONS.

ST. JOHN, N.B. MONTREAL, P.Q.

Robertson, Thompson & Co.,

GRAIN, FLOUR,

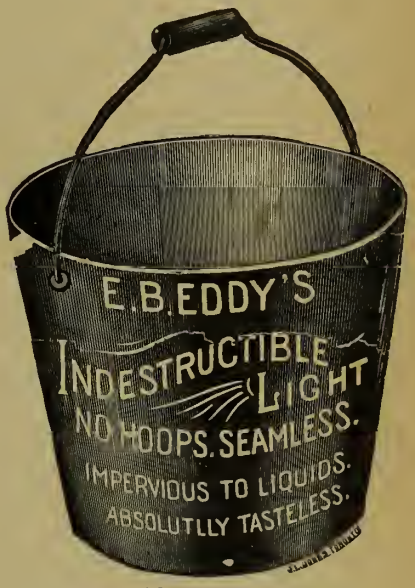
Produce and General Commission,

185 NOTRE DAME ST., EAST,

P.O. Box 615. WINNIPEG.

Correspondence solicited from Merchants and Manufacturers desirous of introducing their goods in Manitoba and the Northwest Territories.

CATCH ON!



The Old Wooden Bucket. E. B. Eddy's Indurated Fibre Pail.

The Neatest, most Durable, most Attractive and very Best Ware in the Market! The Cheapest because the most Durable!

These Superior Wares are moulded in one piece from wood fibre. No hoops. No joints. Cannot leak, shrink, swell or water soak. Will not taint milk or other liquids. Proof against hot and cold water, kerosene oil, benzine or naptha

If your Wholesale Grocer does not keep these wares in stock, apply direct to the sole owners of the Patents and sole Manufacturers in Canada.

THE E. B. EDDY MFG. CO.,

HULL CANADA

Queen's Hotel,

WINNIPEG, MAN.

First-class in every respect.

JAS. O'CONNOR, Prop. FRED. SPRADO, Mgr.

"MONSOON"

Is the Registered Trade Mark of the

PURE INDIAN TEA

That has become such a favorite.

These Teas have had a Three Year's Test.

Particulars on application to

STEEL, HAYTER & CO.,

Growers and Importers,

11 & 13 Front St. E. Toronto.

TO THE TRADE

—IN—

Canned Goods.

We are making all arrangements for this season's pack—and enlarging our factory considerably—Thanks for last season's trade and soliciting this year's.

Faithfully yours,

D. W. DOUGLAS,

St. Johns, P.Q.

ALL GROCERS SHOULD SELL

THE

ROYAL DANDELION COFFEE

Manufactured by

ELLIS & KEIGHLEY,

TORONTO.

PURE ROCK SALT

—FOR—

Cattle and Horses.

TORONTO SALT WORKS,

128 Adelaide Street East

Sole Agents for

RETSOF MINING COMPANY.

Write for Quotations.

For reliable brands of cut smoking and chewing Tobaccos use the following:

CUT SMOKING:
OLD FLAG.
GOLD FLAKE.
HAND MADE.

FINE CUT CHEWING:
GOLDEN THREAD. GLOBE.
VICTORIA. HIGH COURT.
JERSEY LILY.

MANUFACTURED BY

THE GLOBE TOBACCO WORKS CO., OF LONDON, Ltd.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Aug. 13, 1890.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Cleveland's Superior Baking Powder in tin cans, per dozen net.

10 cent tins	1 00
¼ lb. "	1 50
6 oz. "	2 20
½ lb. "	2 80
12 oz. "	4 25
1 lb.	5 50
5 lbs.	25 50

	Per doz
Dunn's No. 1, in tins	2 00
" " 2, in tins	75
Cook's Gem, in 1 lb pkgs	$1 75
" " 7 oz "	85
" " 2 oz "	40
" " 5 lb. tins	65
" " bulk, per lb	12

	Per doz.
Empire, 5 dozen 4 oz cans	$0 75
" 4 " 8 "	1 15
" 2 " 16 "	2 00
" ½ " 5 lb cans	9 00
" bulk, per lb	15

COOK'S FRIEND.

(In Paper Packages.)	Per doz
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, ½ "	14 00
Ocean Wave, ¼ lb, 4 doz cases.	75
" ½ lb, 4 "	1 30
" No. 1, 2 "	1 90
" 1 lb, 2 "	2 20
" 5 lb, ½ "	9 60

BISCUITS.

	Per lb
Arrowroot	$0 11½
Abernethy	9
Ginger Nuts	11½
New York Fruit	15
People's Mixed	11
Pilot Family	6
Snowflake	11½
Niagara	15
Soda	6½
" 3 lb "	21
Sultana	11½
Oyster crackers	7
Milk biscuit	9½
Butter crackers	6½
Tea	11½
Wine	9
Wine, sweet	9

BLACKING.

Day & Martin's, pints, per doz	$3 20
" ½ "	2 10
" ¼ "	1 10
Spanish, No. 3	4 50
" " 10	9 00

EDWARDS, CATCHPOLE & CO'S

No. 1 per gross	9 00
No. 2 do	4 50
No. 3 do	3 60

JACQUAND FRENCH BLACKING.

No 2 per gross	2 00
No 3 "	3 00
No 4 "	4 00
No 5 "	6 00

BLACK LEAD.

Reckitt's Black Lead, per box... 1 15
Each box contains either 1 gro., 1 oz.; ½ gro., 2 oz., or ¼ gro., 4 oz.

TELLIER, ROTHWELL & CO'S.

Royal Black Lead, per gross..... $1 80

F. F. DALLEY & CO.

	Per gross.
Silver Star Stove Paste	9 00

Packed in fancy wood boxes, each box contains 3 doz.

EDWARDS, CATCHPOLE & CO'S

Crown Polish, No. 1, per gross...	9 00
" " No. 2, " ...	4 80

BLUE.

Reckitt's Pure Blue, per gross.. 2 10

TELLIER, ROTHWELL & CO'S.

Parisian Square Blue, per lb..13 to 14c

BROOMS.

		Per doz.
Carpet	4 strings	2 90
X Parlor,	2 "	2 65
Louise	3 "	2 65
1 Gem	4 "	3 25
2 "	3 "	2 65
3 "	2 "	2 20
"	2 "	1 95
O Hurl	4 "	2 65
"	3 "	2 35
4 "	3 "	2 05
3 "	3 "	1 70
OK "	2 "	1 35
Hvy Mill	4 "	3 70

CORN BROOMS.

CHAS. BOECKH & SONS. per doz

X Carpet.	4	strings,	net	$3 20
2 "	4	"	"	2 90
3 "	3	"	"	2 65
XXX Hurl	4	"	"	2 60
1X "	4	"	"	2 40
2X Parlor	4	"	"	2 25
3 "	3	"	"	1 95
4 "	3	"	"	1 70
5 "	2	"	"	1 30
Girls "	2	"	"	1 50
Railway	4	"	"	3 00
Ship	4	"	"	4 00
2 Cable	2	wire bands,	net	3 00
3 "	3	"	"	4 00
1 Hearth	2	strings,	net	1 75
2 "	2	"	"	1 50
3 "	1	"	"	1 20
4 "	1	"	"	1 00

CANNED GOODS.

	Per doz
Apples, 3's	$.... $1 15
" gallons	.... 3 25
Blackberries, 2	2 00 2 10
Blueberries, 2	1 25 1 40
Beans, 2	0 95 1 10
Corn, 2's	1 10 1 25
" Special Brands	1 30 2 10
Cherries, red pitted, 2's	2 25 2 40
Peas, 2's	1 12½ 1 20
Pears, Bartlett, 2's	2 00 2 25
" Sugar, 2's	.... 1 70
Pineapple, Baltimore	2 40 2 50
" Bahama	2 90 3 00
Peaches, 2's	2 40 2 50
" 3's	3 50 3 60
" Pie, 3's	1 60 1 65
Plums, Gr Gages, 2's	2 00 2 10
" Lombard	2 00 2 10
" Damson Blue	1 90 2 00
Pumpkins, 3's	0 90 1 00
" gallons	3 00 3 25
Raspberries, 2's	2 45 2 50
Strawberries, choice 2's	2 25 2 40
Succotash, 2's	1 50 1 65
Tomatoes, 3's	1 55 1 60
Finnan haddies	..... 1 50
Lobster, Clover Leaf	..... 2 95
" Other brands	2 10 2 25
Mackerel	1 15 1 25
Salmon, 1's	1 40 1 55
" white	1 10 1 25
Sardines Albert, ¼'s tins	10½, 11½
" " ½'s "	15, 18
" Martiny, ¼'s "	10 10½
" " ½'s "	18, 19
" Other brands,	9¾, 11, 16, 19
" P & C, ¼'s tins	23, 25
" " ½'s "	33, 36
" Amer, ¼'s "	6½, 8
" " ½'s "	9, 11

JAMS AND JELLIES.

Jams.
Gooseberry .....
Strawberry ....
Black Currant.
Red Currant....
Green Gage ...
Apricot .....
Raspberry .....
Damson.....
Plum .....
Red Currant and Raspberry ....

1 lb. white pots, 4 doz. assorted, per doz. $2.35.

Jellies. Red Currant, 1 lb. white. $2.75
Black Currant, 1 lb. white 2.75

DELHI CANNING CO.

Jams assorted, 1's	2 35
Jellies, 1's	2 25

CANNED MEATS.

Comp. Corn Beef	1 lb cans	$1 70	$1 75
" "	2 "	2 75	2 80
" "	4 "	5 00	5 15
" "	6 "	8 75	9 25
" "	14 "	20 00	21 00
Minced Collops,	2 lb cans		2 80
Roast Beef	1 "		1 60
"	2 "	2 75	2 80
"	4 "		5 85
Par Ox Tongue,	2½ "	$8 50	8 75
Ox Tongue	2 "	8 25	8 50
Lunch Tongue	1 "		3 25
"	2 "	5 75	6 25
English Brawn.	2 "	2 75	2 80
Camb. Sausage.	1 "		2 50
"	2 "		4 00
Soups, assorted.	1 "		1 35
" "	2 "		2 25
Soups & Boulli..	2 "		1 80
" "	6 "		4 50

Potted Chicken, Turkey, or Game, 6 oz cans 1 50
Potted Ham, Tongue or Beef, 6 oz cans 1 35
Devilled Tongue or Ham, ½ lb cans 1 35
Devilled Chicken or Turkey, ½ lb cans 2 25
Sandwich Ham or Tongue, ½ lb cans 1 50
Ham, Chicken and Tongue, ½ lb cans 1 50

MINCE MEAT.

BRYANT, GIBSON & CO.'S—TORONTO.

Mince Meat, ½ gal glass jars, $9 50
Ditto, 25 and 40 lb pails, per lb. 12½c

J. H. WETHEY'S—ST. CATHARINES.

Condensed, per gross, net..... $13

CHEWING GUM.

ADAMS & SONS.

		To Retailers.
Tutti Frutti, 36 5c bars		$1 30
Bo-Kay (new)	150 pieces	1 00
Sappota,	150 "	1 00
Magic Trick,	115 "	0 85

ALWAYS ORDER RECKITT'S BLUE.

Prices Current, Continued—

Black Jack,	115 pieces	...	0 85
Red Rose,	115 "	...	0 85
Sweet Fern,	230 "	...	0 85
Adams' N.Y. Gum,	200 "	...	0 50
Caramel Tolu,	72 "	...	0 40
New Fruit Asst.,	115 " new		0 75
Puzzle Gum	115 "	....	0 75
Oolah " "	115 "	...	0 75

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO.S.

Chocolate—	Per lb.
French, ¼'s....6 and 12 lbs.	0 30
Caraccas, ¼'s..6 and 12 lbs..	0 35
Premium, ½'s..6 and 12 lbs...	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs .	0 24
Sticks, gross boxes, each...	1 00
Cocoa, Homœopat'c, ¼'s, 8 & 14 lbs	30
" Pearl " " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs.....	18

JOHN P. MOTT & CO.'s

R. S. McIndoe, Agent, Toronto.)

Mott's Broma.....per lb	$0 30
Mott's Prepaired Cocoa.....	28
Mott's Homœopat'c Cocoa(¼s)	32
Mott's Breakfast Cocoa.....	40
Mott's Breakf. Cocoa(in tins)	40
Mott's No. 1 Chocolate.....	35
Mott's Breakfast Chocolate...	28
Mott's Caracas Chocolate.....	40
Mott's Diamond Chocolate....	22
Mott's French-Can. Chocolate	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibbs.....	30
Mott's Cocoa Shells.....	5
Mott's Vanilla Chocolate stick	22&24
Mott's Pure Confec Chocolate	22c—38
Mott's Sweet Confec. Choc.	21c—30

COWAN COCOA AND CHOCOLATE CO.

Cocoas—	
Hygienio, 1, ½, ¼ lb. boxes	70, 75
Iceland Moss ¼lb in 12lb boxes	35
Soluble (bulk) 15 & 30 lb bxs...	18, 20
Soluble(tins) 6 lb and 12 lb....	20
Cocoa Nibs, any quantity ...	30, 35
Cocoa Shells, any quantity...	05
Cocoa Essence.....per doz	1 40
Chocolates—	
Mexican, ¼, ½ in 10 lb bxs	30
Queen's Dessert, "	40
Vanilla "	35
Sweet Caracas "	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross...	00
Pure Caracas (plain) ¼, ½ lbs	40
Royal Navy (sweet) "	30
Confectioners', in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

WALTER, BAKER & CO'S.

Chocolate—	
Pre'um No. 1, bxs. 12 & 25 lbs each	40
Baker's Vanilla in bxs 12 lbs each	52
Caraccas Sweet bxs 6 lbs each, 12 bxs in case.....	35
Eagle, sweet & spiced, bxs 12 lbs each	33
Vanilla Tablets, 416 in box, 24 bxs in case, per box.....3	65
Spanish Tablets, 100 in box, 12 bxs in case.....3	00
German Sweet Chocolate—	
Grocers' Style, in cases 12 boxes, 12 lbs each	25
Grocers' Style, in cases 24 boxes, 6 lbs each	25
48 Fingers to the lb., in cases 12 bxs 12 lbs each.....	25
48 Fingers to the lb., in cases 24 bxs 6 lbs each	25
Cocoa—	
Pure Prepared boxes, 12 lbs each	40
Cracked, boxes, 20 lbs each, 1 lb and assorted papers.....	32
Cracked, in bxs, 12 lbs., each, ½ lb. papers	32
Cracked, in bags, 6,10 & 25 lbs each	32
Cocoa and shells, 12s and 25s.....	30
Breakfast Cocoa—	
In bxs, 6 & 12 lbs., each, ½ lb. tins	45
In boxes, 12 lbs., each, 1 lb. tins, decorated canisters.....	45
Broma—	
In boxes, 12 lbs., each, ½ lb. tins.....	40

GIBSON & GIBSON'S

	per lb
Sydney Gibson's Cocoa, ¼s	0 30
Dr. Clarke's Cocoa, ½'s and ¼'s, tins	0 45
Soluble Cocoa bulk in boxes	0 18
Prepared do " " ...	0 22
Sydney Gibson's Chocolate, ¼s. and ⅛s	0 30
Gibson's Rock do ½s.	0 28
Dr. Clarke's do ¼s.	0 30
Confectioners' Pure Chocolate 10 lb. blocks	0 30
Vanilla choc. sticks, per gross ...	1 00
	per doz
Gibson's Icina, ½s. 2 doz. in case.	1 25
Gibson's Icina, 1lb 2 " "	2 25

COFFEE.

GREEN

	c. per lb.
Mocha.....	32, 35
Old Government Java.....	30, 33
Rio.....	21, 22½
Plantation Ceylon.....	29, 31
Porto Rico.....	24, 28
Guatamala..	24, 26
Jamaica.....	22, 23
Maracaibo	24, 26

WHOLE ROASTED OR PURE GROUND.

ELLIS & KEIGHLEY'S.

	c. per lb
Java.....	33, 34
Java and Mocha.....	34, 36
Plantation Ceylon.....	...35
Arabian Mocha	...37
Santos.....	28, 28
English Breakfast.....	16, 24
Royal Dandelion in 1 lb tins..	... 26

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend.....	...33
Our Own "	...31
Laguayra "	...29
Mocha and Java.....	32, 33
Java, Standard.....	...33
" Old Government	30, 32
Arabian Mocha.....	36
Santos	...28

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs.....	30
Standard Imperial in sealed tins, 25 and 50 lbs.....	32
Standard Blend in sealed tins, 25 and 50 lbs.....	33
Ground, in tins, 5, 10, 15 and 25 lbs.....	20, 30
Say's Parisien, in ½ and 1 lb tins	30

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	$0 75
" " " " 1, 1½ oz....	1 25
" " " " 2, 2 oz.....	1 75
" " " " 3, 3 oz.....	2 00

FLOUR AND MEAL.

	per bbl.	
Flour, Manitoba Patent..	5 55	5 65
" Ontario patents....	4 75	5 25
" Straight Roller	4 40	4 50
" Extra.....	3 85	3 90
" Low grades	2 00	3 75
" Strong bakers'....	5 25	5 55
Oatmeal, standard, bbls	....	5 10
" granulated, "	....	5 25
" rolled "	.....	5 25
Rolled Oats	....	5 25
Bran, per ton.....	15 75	17 00
Shorts	19 00	20 00
Cornmeal	4 00	4 40

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz.	
Cases, No. 1, 2-oz tins.....	$2 75	$3 00
" No. 2, 4 oz tins.....	4 50	5 00
" No. 3, 8 oz tins.....	8 00	8 75
" No. 4, 1 lb tins.....	12 60	14 25
" No. 5, 2 lb tins.....	25 00	27 00

FRUITS.

FOREIGN.	c. per lb.	
Currants, Provincial, bbls...	6½,	6¼
" " ½ bbls	6⅝,	6¾
" " cases	...	6¾
" Filiatras, bbls....	6½,	6⅝
" " ½ bbls ...	6⅝,	6¼
" " cases ..	6½,	6⅝
Patras, bbls.....	6⅞,	7
" " ½ bbls.....	7,	7⅛
" " oases.....	7¼,	7⅜
" Vostizzas, cases.	8,	9½
" " ½ cases	8½,	9¾
" 5-crown Excelsior (cases).....	9½,	10
" ½ case....	9⅝,	9⅝
Dates, Persian, boxes, ...	5¾	6
Figs, Elemes, 14 oz., per box	...	10
" 10 lb boxes	12½	13
" 20-lb "	15	16
" Seven-Crown	...	18
Prunes, Bosnia, bags	6¼	7½
" " cases, ...	7	8
Raisins, Valencia, off stalk,	4½	6
Selected	7¾	8
Layers	8½	9
Raisins, Sultanas.....	16,	18
" Eleme	7½	8
" Malaga:		
London layers	2 70	3 00
Loose muscatels	2 35	2 75
Imperial cabinets	3 25	3 50
" " qrs., flat.		1 00
Connoisseur clusters	4 00	4 25
Extra dessert "	4 75	5 00
" " " qrs.		1 50
Royal clusters	6 00	6 50
Fancy Vega cartoons	.....	2 75
Black baskets	4 00	4 25
" " qrs	1 30	1 35
Blue "	4 75	5 00
" " qrs	1 50	1 60
Fine Dehesas	7 00	7 25
" qrs	2 00	2 25
Lemons, Palermos	.....	4 50
" Messina.....	.....	4 75
Oranges, Floridas	....	....
" Rodis	.....	7 50
" Sorrentos	.....	4 50

DOMESTIC.

Apples, Dried, per lb	0 08½	0 09
do Evaporated.....	0 13½	0 14

GLASSWARE.

TAYLOR, SCOTT & CO.

	c. per doz
Lamp Chimneys, O.....	32
" " A.....	35
" " B.....	45

GRAIN.

Wheat, Fall, No. 2, ...	1 02	1 03
" Red Winter, No. 2	1 02	1 03
" Spring, No. 2.....	0 97	0 98
" Man Hard, No. 1..	.....	.....
" " No. 2..	....	1 08
Oats, No. 2, per 34 lbs.....	44	45
Barley, No. 2, per 48 lbs...	50	51
" No. 3, extra.....	55	56
" No. 3.....	48	55
Rye.....	80	81
Peas.....	70	75
Corn	...	70

HAY & STRAW.

Hay, Pressed, "on track	11 00	12 00
Straw Pressed, "	5 00	7 00

LARD.

"FAIRBANK'S" REFINED COMPOUND.

In Butter Tubs.....	0 08½
Fancy "	0 09
3-hoop pails	0 09 0 09½
60 lb. cases of 3 lb., 5lb., and 10 lb. tins, per lb	0 10

MUSTARD.

ELLIS & KEIGHLEY'S.

	cts
Durham, Fine, in ¼ and ½ lb tins per lb	25
" Fine, in 1 lb jars.....	22
" Fine, in 4 lb jars.....	70
" Ex. Sup., in bulk, per lb.	30
" Superior, in bulk, per lb	20
" Fine, " "	15

COLMAN'S AND KEEN'S

In 4 lb jars.....	75
In 1 lb jars.....	25
D. S. F., in tins, per lb	41
" in ½ lb tins.....	42
" in ¼ lb tins, per lb.....	44
D. F. in ½ lb tins, per lb	26
" ¼ " "	28

NUTS.

	per lb.	
Almonds, Ivica	14	15
" Tarragona.... ...	15	16
" Fornigetta		...
Almonds, Shelled Valencias ...		...
" " Jordon.	45,	55
Brazil.....	12	13
Cocoanuts, per 100		6 00
Filberts, Sicily..... ...		11
Filberts, Oblong	11	11½
Peanuts, roasted	12,	13
" green	9	10
Walnuts, Grenoble	17	18
" Bordeaux	12,	13
" Naples, cases		...
" Marbots..... ...		13½
" Chilis	12	13

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO PICKLES.

John Bull, mixed, in bulk.....	$0 45
" Chow Pic'le, in bulk	0 50
" m'xed & Chow Chow	1 90
" Mixed & Chow-Chow pts	2 15
" Mixed & Chow-Chow qts	3 40
" " 16 g.	1 90
Horse Radish, bottles, per doz	2 25

JAMS THE TORONTO BISCUIT AND CONFECTIONERY CO., 7 Front St. E., Toronto, have decided to put up only positively pure jams. We are convinced the public will appreciate this and be willing to pay a trifle more for pure than adulterated goods. Send Sample Order and note quality. Put up in 1 lb. glass jars, 5 and 10 lb. tins and pails.

Prices current, continued—

SAUCES.

John Bull, kegs, per gal	1 25
" ½ pt. bottles, per doz.	
" ¼ pt. bottles, per doz (accerding to quantity) 90c to	1 00
Devonshire Relish, kegs p. gal	1 75
" " ½ pt, bottles, per doz	1 25
Niagara Tomato, kegs, per gal	1 25
" Reputed pints	1 25
Raspberry Vinegar, per doz	2 25
Raspberry Syrup and vinegar	2 25
Terry's Candied Peels. c. per peels	
Lemon, 7 lb boxes	...
Orange, "	...
Citron "	...

CROSSE & BLACKWELL'S.

Pickles, all kinds, pints, per doz	3 25

LEA & PERRIN'S. per doz.

Worcester Sauce, ½ pts	$3 60 $3 75
" " pints	6 25 6 50

LAZENBY & SONS.

	Per doz
Pickles, all kinds, pints	3 25
" " quarts	6 00
Harvey Sauce—genuine—hlf. pts	3 25
Mushroom Catsup " "	2 25
Anchovy Sauce " "	3 25

PRODUCE.

DAIRY.	Per lb	
Butter, creamery, rolls	$0 21	$0 22
" " tub	0 19	0 21
" dairy, tubs, choice	0 14	0 15
" " medium	0 10	0 12
" low grades to com.	....	....
Butter, pound rolls	0 15	0 16
" large rolls	0 12	0 14
" store crocks	0 12	0 14
Cheese	0 09½	0 09½
COUNTRY		
Eggs, fresh, per doz	0 12	0 13
" limed	....	....
Beans	1 70	1 80
Onions, per bbl	....	....
Potatoes, per bbl	....	1 00
Hops, 1889 crop	0 15	0 18
" 1890 "	0 33	0 35
Honey, extracted	0 08	0 10
" section	0 14	0 16

PROVISIONS.

Bacon, long clear, p lb.	0 08½	0 08½
Pork, mess, p. bbl	15 50	17 00
Hams, smoked, per lb	0 12½	0 13
" pickled	0 10	0 11
Bellies	0 10½	0 11
Rolls	0 09	....
Backs	....	0 11
Lard, Canadian, per lb	0 10½	0 10½
Hogs	....	....
Tallow, refined, per lb	0 05	0 05½
"rough, "	....	0 02

RICE, ETC.

	Per lb
Rice, Aracan	3¾, 4c
" Patna	4½, 5½
" Japan	5, 5½
" extra Burmah	3¾, 4
Grand Duke	6½, 7½
Sago	4¾, 5½
Tapioca,	5⅞, 6½

SPICES.

GROUND.

	Per lb.	
Pepper, black, pure	$0 18	$0 20
" fine to superior	12	18
" white, pure	32	35
" fine to choice	25	30
Ginger, Jamaica, pure	25	27
" African, "	..	18
Cassia, fine to pure	18	25
Cloves, " "	14	25
Allspice, choice to pure	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure.	30	35
Cream of Tartar, fine to pure	25	37

STARCH.

EDWARDSBURG STARCH CO. LIMITED, MONTREAL.

	c. per lb.
No. 1 White, 4 lb cartoons	5½c
Canada Laundry	4½
Silver Gloss, crates	6½
Silver Gloss, 1 lb chromos	6½
Satin, Starch 1 lb chromos	7½
No 1 White, barrels & halves	4½
Benson's Canada Prepared Corn	7½
Canada Corn	6½
Rice Starch, 1 lb	9

BRITISH AMERICA STARCH CO BRANTFORD.

1st quality white, 3 lb. cartoons,	5½
Lily White gloss, crates	6½
Brantford gloss, 1 lb	7½
Lily White gloss, 1 lb chromo	6½
Canada Laundry, Boxes	4½
Pure Prepared corn	7½
Challenge Corn	6½
Rice Starch, fancy cartoons	9
" cubes	7½

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40-1b boxes. 1, 2, and 4 lb. pack'g's	8
36-1b boxes, 3 lb. packages	8
12-lb "	8½
38 to 45-1b boxes	8
Silver Gloss Starch—	
40-lb " 1, 2 and 4 lb packages.	9
40-lb " ½ lb package	9½
40-lb " ¼ "	10
40-lb " assorted ½ and ¼ lbs	9½
6-lb " sliding covers	9½
38 to 45 lb boxes	9
Oswego Corn Starch—for Puddings, Custards, etc.—	
40 lb boxes, 1 lb packages	8½
20 " "	8½

SUGAR.

	c. per lb
Granulated, 15 bbls or over	5
less than 15 bbls	5½
Paris Lump, bbls and 100 lb. bxs	5⅝
" " 50 lb. boxes	5½
Extra Ground, bbls	5½
" " less than a bbl.	6½
Powdered, bbls	5½
" less than a bbl	5½
Extra bright refined	4½
Bright Yellow	4½
Medium "	4½
Brown	...
Raw	4½

SYRUPS AND MOLASSES.

SYRUPS.	Per lb. bbls.	½ bbls
D	2⅜	2⅜
M	2¾	2⅞
B	2¾	3
V.B	3	3⅛
E.V.B	3⅛	3¼
E.S.V.B	3¼	3⅜
XX	3⅜	3½
XXX	3½	3⅝

MOLASSES.	Per gal.	
Trinidad, in puncheons	0 38	0 40
" bbls	0 40	0 42
" ½ bbls	0 42	0 44
New Orleans, in bbls	0 48	0 65
Porto Rico, hdds	0 38	0 45
" barrels	0 42	0 47
" ½ barrels	0 44	0 49

TEAS.

GREENS.

	Per lb
Gunpowder—	
Cases, extra firsts	42, 50c
Half chests, ordinary firsts	22, 38
Cases, sifted, extra firsts	42, 50
Cases, small leaf, firsts	35, 40
Young Hyson—Moyunes	
Half chests, ordinary firsts	22, 38
" " seconds	20, 22
" " common	18, 20

PING SUEYS.

Half chests, firsts	28, 32
" " seconds	20, 22
Half Boxes, firsts	28, 32
" " seconds	20, 22

JAPAN.

Half Chests—	
Choicest	38, 40
Choice	32, 36
Finest	28, 30
Fine	25, 27
Good medium	22, 24
Medium	19, 20
Good common	18, 19
Common	16, 17
Nagasaki, ½ chests Pekoe	20, 22
" " Oolong	17, 18
" " Gunpowder	18, 20
" " Siftings	8, 12½

CONGOUS.

Half chests, Kaisow, Moning	52, 55
Caddies and half chests	15, 50
Cadies, Pakling and new makes	18, 50

SCENTED ORANGE PEKOE

Boxes, Foochow and Canton	28, 60

OOLONG.

Half chests Formosa	34, 50
Caddies	36 55

ASSAMS.

Chests and half-chests Pekoe	27 40
No. 1 Finest Assam Pekoe	... 40
2 Assam Broken Pekoe	... 35
3 Assam Pekoe Souchong	... 25

TOBACCO AND CIGARS.

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	67c
Ingots, rough and readv, 7's	64
Laurel, 3's	57
Brier, 7's	55
Index, 7's	50
Honeysuckle, 7's	58
Napoleon, 8's	54
Royal Arms, 12's	55
Victoria, 12's	53
Brunette and Lovely, 12's	50½
Prince of Wales, in caddies	51½
" in 75 lb boxes	51
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	53
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
½ lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

KINGSFORD'S OSWEGO ∴ STARCH.

"Pure" and "Silver Gloss"
FOR THE LAUNDRY.

Corn ∴ Starch,
FOR THE TABLE,

Standard of Excellence. Absolutely Pure.

For Sale by all Leading Jobbers in Canada.

T. KINGSFORD & SON, Oswego, N.Y.

KNOX, MORGAN & CO.,

Wholesale Dry Goods Importers,

HAMILTON, - - - ONTARIO.

FLANNELETTES.

We can offer you a drive in these SEASONABLE GOODS, having cleared 1,500 pieces of DESIRABLE COLOURINGS.

Price 7 3-4c. usual terms. Samples on Application. General Stock fully assorted.

Prices current, continued—

GLOBE TOBACCO COMPANY.
CUT SMOKING TOBACCO.

	Per lb.
The Old Flag, ⅛ lb. in 5 lb. boxes.	70c
" " " 1 lb. Fancy Tins....	70c
" " " ½ " " "	41c
Gold Flake, 1-5, 6 lb boxes.....	70c
" " ⅛, 5 "	70c
" " 1-10, 5 "	80c
" " 1 fancy tins	70c
" " ½ " "	41c
" " 1 " glass jars.....	77c
Hand Made, 1-5, 6 lb boxes	65c
" " ⅛ 6 "	68c
" " 1 fancy tins.....	68c
" " ½ " "	40c
" " 1 glass jars.....	75c

GRANULATED SMOKING TOBACCO.

Uncle Tom, 1-5, 6 lb boxes.....	45c
" " 1-10, 6 lb "	45c

LONG CUT SMOKING TOBACCO.

Wig Wag, ½, 6 lb boxes	41c
" " 1-5, 6 lb "	43c
" " 1-10, 6 lb "	45c

FINE CUT CHEWING TOBACCO.

Golden Thread, 5 & 10 lb pails.....	95c
Globe, - - " "	90c
Victoria, - - " "	75c
High Court, - " "	70c
Jersey Lilly, - " "	65c
Golden Thread, 1-16 " Foil in ½ gro. boxes, per gross.....	9 05
Solace " 1-16 " Foil in ½ gro. boxes, per gross	6 05

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M
Madre E' Hijo, Lord Landsdowne	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos.....	85 00
" " Longfellow.....	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial ..	50 00
" Conchas de Regalia	50 00
" Bouquet.....	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine.....	35 00
Cable, Conchas.....	30 00
Queens	29 00
Cigarettes, all Tobacco—	
Cable	7 00
El Padre	11 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete.....	$7 50
Puritan	6 25
Sultana.....	5 75
Derby.....	4 00
B. C. No. 1	4 00
Sweet Sixteen.....	3 50

CUT TOBACCOS.	per lb
Puritan, ½ lb pkg., 5 lb. boxes...	70
Old Chum, ⅛ lb pkg. 5 lb box....	70
Old Virgin., 1-10 lb pkg., 10 lb bxs	62
Gold Block, ½ lb pkg, 5 lb boxes	70

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	83
Puritan, 1-10, 5 lb boxes.....	85
Athlete, per lb.....	1 15

SOAP.

Ivory Bar, 1 lb. bars.....per lb	5½
Do. 2, 6-16 and 3 lb bars "	5
Primrose, 4½ lb bars, wax W "	4½
" 1 " " "	4¾
John A, cake, wax W. per doz	42
Mayflower, cake, " "	42
Gem, 3 lb bars per lb.....	3½
" 13 oz, 1 and 2 lb. bars	3¾
Queen's Laundry, per bar.....	5½
Pride of Kitchen, per box.....	2 75
Sapolio, ½ gross boxes	3 25
" per gross, net cash	12 00

TOILET SOAP.
TAYLOR, SCOTT & CO.

	per doz.
Baby's Own, ¼ doz boxes	$1 25
Our Boys, ½ " "	1 25
Sea Foam, ½ " "	75
London Bouquet, ½ "	60
Oatmeal, 1 " "	85
" " ½ " "	60
Paris Assorted, ¼ " "	0 75
Albert Oatmeal bar, 2 doz. boxes	0 75
White Castile bar, 2 doz. boxes.....	0 75
	per gro.
Fatherland, ¼ doz boxes....	5 00

WOODENWARE.

	per doz
Pails, 2 hoop, clear .....No. 1...	$1 70
" 3 " " ..... " ...	1 90
Pails, 2hoops, clear.....No. 2..	$1 60
" 3 " " ..... " ..	1 80
" 3 " painted... " ...	1 80
Tubs, No. 0.....	9 50
" 1.....	8 00
" 2.....	7 00
" 3.....	6 00
Washboards, Globe..... $1 90	2 00
" Water Witch.... ..	1 40
" Northern Queen.	2 25
" Planet.	1 70
" Waverly.....	1 60
" X X.....	1 50
" X.....	1 30
" Single Crescent....	1 85
" Double " ...	2 75
" Jubilee	2 25

Matches,	5 case lots.	Single cases
	per case.	
Parlor.....	1 70	$1 75
Telephone....	3 90	4 00
Telegraph	4 10	4 20
Safety	4 20	4 30
French.....	3 60	3 75

Railroad (10 gro. in case)
Single case and under 5 cs. $4 00
5 cases and under 10 cases ... 3 90
Steamship (10 gro. in case)
Single case and under 5 cs. 3 80
5 cases and under 10 cases ... 3 70

	per doz.
Mops and Handles, comb.	1 25
Butter tubs	$1 60 $3 20
Butter Bowls, crates ast'd	3 60

CLOTHES PINS.

5 gross, per box	0 75
4 gross, "	0 85
6 gross, "	1 20

CHAS. BŒCKH & SONS.

	per box
5 gross, single & 10 box lots	0 75 0 80
Star, 4 doz. in package	0 85
" 6 " "	1 25
" 4 " cotton bags	0 90

INDURATED FIBRE WARE.

½ pail, 6 qt.....	$4 00
Star Standard, 12 qt.	4 50
Milk, 14 qt.....	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Nests of 3.....	3 40
Keelers No. 1.....	10 00
" 2.....	9 00
" 3.....	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms.....	3 25
" " round "	3 50
Handy dish	3 75
Water Closet Tanks	18 00

DURABLE PAILS AND TUBS
WM. CANE & SONS, MANUFACTURING CO NEWMARKET.

	Per doz.
Steel hoops, painted and grain'd	2 20
Brass hoops, oiled and varnish.	3 25
No 1 tubs	9 50
No 2 "	8 50
No 3 "	7 50

BARM YEAST.

	per box
3 doz. 5c. packages, in boxes.....	1 00
3 doz. 10c. " "	1 95
1½ " 10c. and 3 doz. 5c. packages in assorted boxes	2 00

"OUR NATIONAL FOODS."

	pkg.	doz
Desiccated Wheat.....	4 lb.	$2 35
" Rolled Oats...	4 "	2 35
Snow Flake Barley.....	4 "	2 35
Dessicated Rolled Wheat.	3 "	2 35
Buckwheat Flour, S. R...	4 "	2 25
Prepared Pea Flour.....	2½ "	2 00
Baravena Milk Food.....	1 "	3 53
Patent Prepared Barley	1 "	2 00
Patent Prepared Groats	1 "	1 50
Gluten Flour.....	4 lb.	3 00
Farina, very choice.....1½ lb.		1 40

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto:		
10 dy. to 60 dy	2 20	2 30
8 dy. and 9 dy	2 65	2 70
4 dy. to 7 dy	2 90	2 95
3 dy ..... C.P.	3 95	4 00
3 dy ..... A.P	3 45	3 50

HORSE NAILS:
"C" 50 and 10 per cent. to 60 from list.
HORSE SHOES:
From Toronto, per keg .. 3 60 3 75
SCREWS: Wood—
Flat head iron 77½ p.c. dis
Round " " 72½ p.c. dis.
Flat head brass 75 p.c. dis.
Round head brass 70 p.c.

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in. and under).....		1 45
2nd " (26 to 40 inches)		1 35
3rd " (41 to 50 ")		3 40
4th " (51 to 60 ")		3 70
5th " (61 to 70 ")		4 00
ROPE: Manilla	0 14	0 14½
Sisal	0 10½	0 11
BINDER TWINE:		
Crown Brand (from factory)...		11
Red Cap " " ..		12
Blue Ribbon " " ..		14
Silver Composite" " ...		9

AXES: Per box, $6 to $12.
SHOT: Canadian, dis. 7½ per cent.

HINGES: Heavy T and strap ...04¾		05
" Screw, hook & strap. 03¾		04¾
WHITE LEAD: Pure Ass'n guarantee ground in oil.		
25 lb. irons.....per lb		5½
No. 1 ..... "		5
No. 2 ..... "		4½
No. 3 ..... "		4

TURPENTINE: Selected packages, per gal 0 56 0 57
LINSEED OIL per gal, raw 0 62
Boiled, per gal..... .... 0 65
CASTOR OIL: Best per lb... 0 09 0 09½
GLUE: Common. per lb.... 0 10 0 11

PETROLEUM.

	Imp. gal.
F. O. B. Toronto.....	$0 16
Canadian	0 15
Carbon Safety.....	0 17½ 0 18
Canadian Water White	0 20 0 22
Amer'n Prime White ..	0 23 0 24
" Water White..	0 25 0 00
Photogene.....	0 27 0 00

DRUGS AND CHEMICALS.

Alum .....lb	$0 02 $0 03
Blue Vitriol	0 06 0 07
Brimstone.....	0 02½ 0 03½
Borax	0 13 0 14
Camphor	0 75 0 80
Carbolic Acid	0 35 0 45
Castor Oil	0 11½ 0 12½
Cream Tartar	0 30 0 31
Epsom Salts	0 01½ 0 02
Paris Green	0 16 0 17
Extract Logwood, bulk	0 13 0 14
" " boxes	0 15 0 17
Gentian	0 10 0 13
Glycerine, per lb	0 18 0 20
Hellebore	0 16 0 17
Iodine	5 50 6 00
Insect Powder.....	0 35 0 45
Salpetre.....	0 08½ 0 09
Soda Bicarb, per keg	2 50 2 75
Sal Soda.....	1 00 1 25
Madder	0 12½ ....

VINEGAR.
A. HAAZ & CO

XX, W.W.....	0 20
XXX, W.W.....	0 25
Honey Dew	0 30
Pickling	0 30
Malting	0 45
THE BADGEROW FALCONER VINEGAR CO	
French Bordeau.....per gal	0 34
Tarragona ..... "	0 32
Triple ..... "	0 30
Fruit Vinegar..... "	0 27
Pickling..... "	0 28
XXX ..... "	0 25
Extra XX ..... "	0 22
XX ..... "	0 20
X..... "	0 16
Cider Vinegar.....	0 16 to 0 25
Honey Vinegar.....	0 25
Eng. Malt Vinegar	0 50 to 0 60
Bottled Malt Vinegar, qts.....	2 00
Methylated Spirits.....	2 00 to 2 25

FISH.

Pickerel..... per lb	....	....
Pike ..... do	....	....
White fish.....	0 06½	0 07
Salmon Trout	0 06½	0 07
Lake herring.....	1 75	2 00
Pickled and Salt Fish :		
Labrador herring, p. bbl	5 75	5 50
Shore herring ..... "	4 50	5 50
Salmon trout, per ½ bbl	4 25	4 50
Dried Fish:		
Codfish, per quintal.....	5 25	5 75
" cases	5 00	5 50
Boneless fish .....per lb	.....	0 04
Boneless cod ..... "	0 06½	0 08½
Smoked Fish:		
Finnan Haddies ..per lb	0 07½	0 08
Bloaters..... per box	1 00	1 50
Digby herring ..... "	.....	0 16
Sea Fish:		
Haddock .....per lb	.....	.....
Cod ..... "	....	....
B.C. salmon ..... "	.....	0 16

THE ST. LAWRENCE SUGAR REFINING CO'S

GRANULATED AND YELLOWS AND SYRUPS

ARE PURE.

NO BLUEING

Material whatsoever is used in the manufacture of

OUR GRANULATED.

THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL,

Offer for sale all grades of REFINED SUGARS and SYRUPS of the well-known brand of

Redpath

CERTIFICATES OF STRENGTH AND PURITY.

OFFICE OF THE PUBLIC ANALYST,

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Co., Montreal:

GENTLEMEN,—I have personally taken samples from a large stock of your Granulated Sugar, "REDPATH" brand, and carefully tested them by the Polariscope, and I find these samples to be as near to absolute purity as can be obtained by any process of Sugar-Refining.

The test by the Polariscope showed in yesterday s yield 99·90 per cent. of Pure Cane Sugar, which may be considered commercially as ABSOLUTELY PURE SUGAR.

JOHN BAKER EDWARDS, P.L.D., D.C.L., F.C.S.,

Public Analyst for the District of Montreal, and Professor of Chemistry.

CHEMICAL LABORATORY, MEDICAL FACULTY, McGILL UNIVERSITY.

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Company:

GENTLEMEN,—I have taken and tested a sample of your "EXTRA GRANULATED" Sugar, and find that it yielded 99·88 per cent. of Pure Sugar It is practically as pure and good a Sugar as can be manufactured.

Yours truly,

G. P. GIRDWOOD.

THE CANADA MEAT PACKING CO.,

MONTREAL,

BEEF AND PORK PACKERS,

Curers of the Celebrated C.M.P Brand of Smoked Meat, Sugar cured extra-flavored Hams and Bacon.

Compressed Corned Beef. Ox and Lunch Tongue.
Pure Lard a Specialty.

WRITE FOR QUOTATIONS.

-: HOW TO SELL GOODS :-

Send Ten Cents to the GROCER PUBLISHING CO. for a copy of B. F. Cumming's Prize Essay on "How to Sell Goods."

GROCER PUB. CO.,

6 Wellington St. W., Toronto.

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WM. PROUT. J. E. INSLEY, Manager.

LELAND HOTEL

Corner Hastings and Granville Streets, one block from Railway Station and Steamship dock.

Vancouver, B.C.

PROUT & INSLEY, Proprietors.

THE COLONIAL,

New Westminster, B.C.

Headquarters for Commercial Travellers. Fine Sample Rooms. First-class in every respect.

GEO. R. RAYMOND, Proprietor.

THE WINDSOR.

Regina, Assa.

First-class Family and Commercial Hotel.

Good sample rooms. Livery in connection.

MRS. DOIG, Proprietress.

THE SANITARIUM

BANFF, N.W.T.

Favorite Western Summer Resort. The best of accommodation for travellers.

R. G. BRETT, Medical Director. H. RANSFORD, Mgr.

Grand Pacific Hotel

KAMLOOPS, B.C.

The leading hotel in the city. Sample rooms convenient to stores, provided for commercial men

CREEDEN & SMITH, Props

- Queen's Hotel -

MOOSOMIN, N.W.T.

Newly built, newly furnished, Four large sample rooms.

WM. CLEVERLY, Prop.

The Hilliard House

RAT PORTAGE, ONT.

Strictly first-class. The favorite commercial house along the line of C. P. R.

LOUIS HILLIARD, Prop.

LELAND HOUSE,

Graduated Prices. Recently furnished.

W. D. DOUGLAS & CO., Proprietors.

The finest hotel in the Northwest. Pure spring water. Corner Main and Albert Sts., City Hall Square, WINNIPEG, MAN.

The Clarendon Hotel,

Winnipeg, Man.

RUTLEY & McCAFFREY Proprietors.

The Algoma House.

PORT ARTHUR, ONTARIO.

Beautifully situated, fine sample rooms. Special attention and accommodation for travelling men

MERRILL & HODDER, Props.

PATERSON HOUSE,

OWEN SOUND, ONT.

One of the best appointed houses in Ontario, situated in the business centre of the town. All modern improvements. Headquarters for commercial men A DUNCAN, Prop

THE LELAND HOUSE,

Portage La Prairie, Man.

Best sample rooms west of Winnipeg. Strictly first-class.

WM. NEVINS, Prop.

It is well-known

That successful Doctors read all the latest medical books and papers and go abroad occasionally to study. Successful lawyers read legal publications to learn the latest legal decisions and points constantly cropping up. Teachers, clergymen, druggists, architects, all read the publication issued in the interests of their profession. They must do so to keep up with the times.

The same applies to grocers and general merchants. They must not only read the best papers published in their interests but must also watch the advertisements closely. There they learn the rise and fall in prices; latest trade news and methods of buying, handling and selling goods, so that they may make the greatest profit. A doctor reads much that he already knows, so does a lawyer. So does a number of any of the other professions. So will a merchant. It is often the issue of the paper he misses that is worth dollars to him. His best and safest policy, therefore, is to subscribe for his trade paper.

The only exclusively grocery and general store paper is THE CANADIAN GROCER issued weekly, subscription price $2 00 per year.

-STORAGE-

(BOND AND FREE)

Warehouse Receipts Issued.

THE SHEDDEN CO., Ltd.,

184 Front St. East,

TORONTO

JOHN TAYLOR & Co's WHITE ROSE AND LILAC BLOSSOM PERFUMES.

ORDER IVORY BAR SOAP

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

"Quick and Easy"

IS THE BEST

WASHBOARD

The Brandon Manufacturing Co., Ltd., Makers
Strachan Avenue, Toronto.

This board has a double crimp and only the best materials are used in its manufacture all first-class grocers keep it.

T. G. Williamson & Co.,

COMMISSION MERCHANTS.

TEAS, COFFEES, FRUITS, SUGARS, ETC

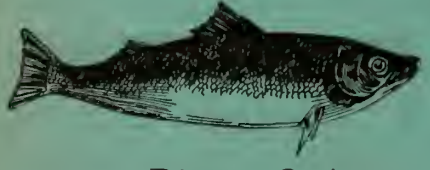
42 Front Street East,
TORONTO, ONT.

ORDER A CASE OF

OCEAN WAVE BAKING POWDER

From your Wholesale Grocer.

Sells itself after one Trial. Prices Current



Fraser River Salmon

"ROYAL"
- AND -
"BRITANNIA"

Brands of canned salmon are the finest packed in British Columbia. The canneries being situated at the mouth of the Fraser River are in a position to pack their fish fresh from the boats.

BELL-IRVING & PATERSON,
AGENTS,
Vancouver and New Westminster, B.C

STAR FIRE LIGHTER.

No kindling. No Coal Oil.

Retails 3 cakes of 6 squares each for 5c. One square lights a fire without coal oil, etc.
Each gross box contain 36 free samples and advertising matter. See our prices.
Ask your wholesaler for them.

STAR MFG. CO., London.

CORTICELLI

SPOOL SILKS & TWISTS,

EMBROIDERIES & FANCY SILKS.

To satisfy and please your customers you must keep the best lines. "CORTICELLI" has that reputation; if you want to put in a line of these goods. Send for further information and prices to

CORTICELLI SILK CO.,

ST. JOHNS, P. Q.

TORONTO SALT WORKS,

128 Adelaide E., Toronto,

Sole City Agents for the "Canada Salt Association"

Dealers in all kinds of Table, Dairy, Meat Curing, Barrel and Land Salts.

The "Acme" Table Salt (new process) will not get damp or hard.

Two Silver Medals, at Industrial Exhibition, Toronto, 1890, for our "Acme" Table Salt and our "Star Brand" Dairy Salt.

SAW YOUR
ADVERTISEMENT
IN THE
CANADIAN GROCER.

When writing to our advertisers please inclose the above

- PARISIAN -

BLUE!

Is Stronger and More Economical

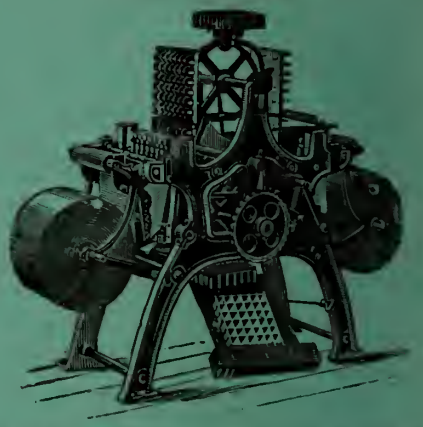
THAN ANY OTHER BLUE.

It Does Not Stain the Linen.

TELLIER, ROTHWELL & CO.

Northumberland Paper and Egg Case Co.

Sole Manufacturers of Machine Made Egg Case Fillers. (Straw Board.)



We also make a first-class Wooden Case, and can therefore supply a complete Egg Case at the lowest possible price. For prices and other information, address the Mills, CAMPBELLFORD, ONT

To Subscribers.

Those wishing to keep their copies of THE GROCER in good condition, and have them on hand for reference, should use a Binder. We can send by mail A STRONG PLAIN BINDER for 75c., postage prepaid.

These Binders have been made expressly for THE GROCER, and are of the best manufacture. The papers can be placed in the Binder week by week thus keeping the file complete. Address—

THE CANADIAN GROCER,
6 Wellington St. W., Toronto.

ESTABLISHED 1856.

To please your customers sell Martin's Mount Forest Oatmeals.

Ordinary oatmeal is hard to digest because it is not boiled long enough.

By our New Process the meal is partly cooked and is easily digested.

If your wholesale grocer does not keep them write direct to

MARTIN BROS.,

Mount Forest, Ont.

Oats and Feed a Specialty.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

THE CANADIAN GROCER & GENERAL STOREKEEPER.

PUBLISHED WEEKLY. $2.00 PER YEAR

VOL. V. TORONTO, AUGUST 21, 1891. No. 34

AHEAD OF ALL.

BRANTFORD PREPARED CORN

Highest Award

JAMAICA EXHIBITION, 1891.

Manufactured by THE BRITISH AMERICA STARCH CO., Ltd., Brantford.

H. A. NELSON & SONS

Manufacturers and Wholesale Dealers

—IN—

BROOMS AND WHISKS,

Brushes, Baskets, Mats, Cordage, Grocers' Sundries,

Railroad and Steamship Matches.

SOLE SELLING AGENTS

for the Celebrated Woodenware manufactured by

THE LONGFORD MANF'G CO.,

Send for Staple Catalogue now ready.

56 AND 58 FRONT ST. WEST, TORONTO.

MOTT'S DIAMOND CHOCOLATE. JOHN P. MOTT & Co HALIFAX, N.S. ESTABLISHED 1844

IS THE BEST.

ASK FOR

MOTT'S

DUNN'S BAKING POWDER

THE COOK'S BEST FRIEND

Largest Sale in Canada.

Taylor, Scott & Co.

TORONTO.

THE BEST

IS THE CHEAPEST.

Retail Price, 25c.

For sale by all first-class grocers.

FINE GOODS OUR SPECIALTY

MUNGO CIGARS, EXCEPTIONALLY FINE.

MADRE E' HIJO (7 SIZES).

EL PADRE AND CABLE.

ALL-TOBACCO CABLE AND EL PADRE CIGARETTES.

EVERY Reader of this paper is a buyer, Therefore advertisers should see that their advertisements do not grow stale. Change them constantly, introducing new goods if you have them; if not let us know what you have in seasonable articles. This is what buyers want

BRYANT, GIBSON & Co.,

TORONTO,

Manufacturers of

This is a facsimile of our bottles.

"Worcestershire Sauce," "Yorkshire Sauce" "Devonshire Relish" Raspberry Vinegar, Evaporated Vegetables, Chocolates, Cocoas, Confectionery.

W. BOULTER & SONS,

PICTON, ONT.

PACKERS OF THE CELEBRATED

LION BRAND

Canned Fruits and Vegetables.

Every can has a Lion on the Label as Trade Mark and the words Bay of Quinte canning factories. This Label is a guarantee to the consumer that the quality is first-class. Ask your wholesale grocer for the Lion Brand; do not take any other. The Wholesale Trade only supplied.

Bay of Quinte
Canning Factories.

Head Office, PICTON. Branch, DEMORESTVILLE.

JOHN TAYLOR & Co's WHITE ROSE AND LILAC BLOSSOM PERFUMES.

WHY Do 75 per cent. of our Canadian Canners buy their labels and other lithographic work from

The Sabiston Litho. & Pub. Co.?

BECAUSE They have the largest corps of skilled Artists in the country.

BECAUSE They have the best machinery.

BECAUSE Their equipment is more complete than any other Litho. house in the country, and

BECAUSE They turn out the most satisfactory work.

This Company occupies 4 flats of the GAZETTE building, in Montreal, equal to a floo space of 35,000 square feet.

The business was commenced a little over 3 years ago by A. Sabiston and from the smallest establishment at that time has grown within the above period to be the largest of its kind in the country. This fact speaks for itself.

Before placing your orders for lithographic work, see what

The Sabiston Litho. & Pub. Co.

can do for you. Address all communications to

A. Sabiston, Man. Dir. Sabiston Litho. & Pub. Co., MONTREAL

How is your stock of Soap?

Scourine

Soap

Is right and yields Profitably.

ARMITAGE & CO.,

22 Bay St. Manufacturers, TORONTO, CANADA

SPANISH BLACKING

THE KING OF BLACKINGS.

SCRIVEN, ENG

THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY. $2.00 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

Vol. V. TORONTO, AUGUST 21, 1891. No. 34

J. B. McLEAN, President. HUGH C. McLEAN, Sec.-Treas.

THE J. B. McLEAN PUBLISHING COMPANY,

FINE MAGAZINE PRINTERS AND TRADE JOURNAL PUBLISHERS.

HEAD OFFICE: 6 Wellington West, Toronto.

MONTREAL OFFICE: 115 St. Francois Xavier St. G. Hector Clemes, Manager.

NEW YORK OFFICE: Room 105, Times Building, Roy V. Somerville, Manager.

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

In an address read before the convention of the National Editorial Association, held recently in St. Paul, Minn., Mr. A. Frank Richardson drew the attention of the press and the public to the large business in substitute goods that is carried on by druggists. These traders are accused of using their influence as salesmen to foist upon purchasers unknown or inferior preparations, in lieu of goods that have risen through their own excellence and the enterprise of their proprietors to a commanding place in popular esteem. The demand for such well-known goods is ready-made and is an extensive one. Any cheaper substitute for one of them is sure to put money in the pocket of him who can invent it, and there accordingly plenty of compounders prepared to offer an equivalent for the articles in most common request. Even if there were any originality about those so-called equivalents, it is certain that very few of them would ever be submitted for sale, were it not for the existence of the articles they strive to displace. When a preparation has a world-wide or national name and has fully explored the resources of the demand, then imitators come to put their wares in the avenues opened up by their forerunner. The imitators, having a demand created beforehand, require no enterprise to put their stuff on the market. They must not claim for it any original merit; otherwise they will have to make good their claim. All they do is to say the article is like some other that is in conspicuous demand. They do not presume to be the originators of any volume of demand, they aim to steal what has been originated.

* * * *

This evil is not confined to the drug trade. There are counterfeiters who use the grocery trade for the circulation of their false or inferior wares. Such men do not invent anything that begets demand. They see some proprietary article receiving large attention, they wait till it has established its network of capillaries through the whole consuming body, and then they make something that is just the same according to their representations. They do not pretend that their article has any individuality. If they did it might probably have no rival, but it certainly would have no prototype. That is what such an invention wants. It requires to start under fraudulent auspices, and as it would be a criminal act to forge the brand of the prototype, the thing has to be represented as having the same qualities but not the same name. What merit and extensive advertising have done for the reputable article is sought to be turned to the advantage of the spurious article. The fraudulent brands under which certain domestic pickles were sold here, and to which THE GROCER referred some time ago, illustrate this. Liberal advertising, undoubted worth and long standing had made a certain brand a guarantee of sale nearly anywhere. This brand the domestic pickle makers in question made their model, and under a modified form of it and an untruthful statement upon the label, they sold where they would never have otherwise sold. There are vinegar-bottlers of whom the same fraud has been alleged. And there are many lines that would not have been if the great success of some eminent predecessor had not called them into existence.

* * * *

The trade should be chary about lending itself to the purposes of adventurous imitators. The men who have the faith in their specialty to launch it out in quest of a demand which had never been offered the like before, deserve some protection. When their specialty becomes a staple it is sure to have many imitations clinging to its skirts which should be brushed off before being dragged into prominence. Wherever there is any attempt to float an article upon anything but its intrinsic merits or the enterprise of its promoters, the trade should refuse to be a party to it. The articles that are standard now in their respective spheres did not get into their prominence by virtue of unscrupulous attempts to seize the trade of something they were made after. Their individuality, not their likeness to something else, was what they were pushed upon. It is always a suspicious argument to say that some new thing is like some old one in its usefulness, and is usually a fair test upon which to decide the trader to let the thing alone.

* * * *

It is not always desirable that the trader should be neutral between the claims of two articles for the buyer's favor. The trader has the consideration of relative profit to bias him one way or the other, but he ought to take a broad view of that aspect of the matter, and compare the articles not by units but by the respective volumes sold of each in a year. By that means he will arrive at a true verdict as to which is the more profitable. Sometimes, too, the trader is driven to prefer the unworthier of two articles by the selfishness of the manufacturers or proprietors, who cut profits down too low on the retailer. The natural effect of this works against the proprietors' interests, and it is just that it should.

"TRAVELER" AND WHOLESALIING RETALIERS.

In another column "Traveler" has something to say about the extent of the trade that is carried on directly between wholesalers and consumers, about the causes of it, and about a remedy for it. He agrees with THE GROCER in deprecating the evil, but appears to think that THE GROCER does not go far enough or does not sufficiently grasp the question. His views, however, differ from those expressed in this paper more in degree than in substance, and would probably undergo some amendment under the influence of wider observation.

In the first place, the action of such wholesalers as have sold to consumers does not furnish grounds for a general onslaught upon the wholesale trade. If there are some members of it whose travelers sell to consumers, that fact does not warrant us in saying that a traveler goes out among consumers to look for trade when he finds he can sell nothing to traders. It only warrants us in saying that such is the procedure of certain houses. It appears that there are several of such houses, but those who do no such business not only outcount, but outweigh those who do. An exaggerated idea of the evil is more likely to retard than to accelerate reform, as, if there is a feeling that such practice is common, some who never countenanced it might resort to it, out of a belief that it is necessary in order to hold their own.

As to the cause of the evil, it is unlikely that it originated in the necessity felt by travelers to find a substitute for retailers' custom, and to fill in time that the retail demand offered no occupation for. Travelers as a rule want no such undignified work as that. The cause of the practice lies in the greed and smallness of the principals who are guilty of it. The travelers have no right to be made the scapegoats. And it is not done by houses that have an assured place in the respect of the trade.

"Traveler" fails to find any remedy proposed by correspondents who have written upon this question in its various acute spells during the last several years. Nor do editorials make any suggestions. But he does. He brings forward the original idea that local organizations shall be formed everywhere, and that all shall be leagued together into a national or provincial body. Surely this notion has been made familiar to him by the numerous references that have been made to it from time to time in this paper. Perhaps there would be faults in trade even after such an association would be perfected, and specific evils would still call for specific treatment. The best remedy is the obvious one: Confine your trade to those who will not sell to consumers. It does not need organization to do this. The sum of individual withdrawals will soon sink an erring house into the obscurity it deserves.

WHOLESALE TRANSGRESSORS.

In the Kingston Whig's Yarker correspondence of the 5th inst., wholesale grocers of Kingston and Napanee are accused of doing a large amount of direct trading with consumers. The writer of the paragraph in which that statement is made ventures the opinion that the Wholesale Grocers' Guild must be in a very weak condition. If the thing alleged is a fact, there can be no question about the justice of the comment. The Guild must be weak, if its power to enforce one of its cardinal principles is so far wanting that violation of that principle becomes the rule rather than the exception on the part of an important local division of the Guild. The wholesalers of Kingston have frequently been complained of before as the systematic competitors of their patrons. The Guild closes its doors to all retail grocers, and its accepted definition of what constitutes a retailer leaves no loophole for the admission of any who are not strictly and solely wholesalers. The retribution that is in the hands of retailers themselves generally evens up things in the end. If certain wholesalers ignore the retailers in the distributive system, the retailers can in turn ignore those wholesalers, and the latter will find their tendency to level down into retail rank is irresistible. The trade alone can maintain any large jobbing house. When it has not the support of the trade its largeness must gradually modify and fade away. There were days when the retailing jobber made money, but his jobbing was a stage in his progress towards full wholesale standing, and was not because of decadence from wholesale standing. The present practice is a downhill one, the old one was an uphill one.

It is an open secret that the Guild is becoming more alive to the fact that to certain of its members some of its fundamental laws are a dead letter. The restriction of trade to retailers is not the only one of its objects whose general realization is hindered by the practice of members. There are artful ways of evading regulations, and if artifice is wanting direct violation is not. Instances of tobacco being sold at standard quotations, but with the inducement of freight thrown in, have come under its notice, and though the freight concession is, in defence, alleged to be an authorized act of travellers and a means taken by them to do business entirely at their own expense, there has been a demand made by some members that $500 shall be deposited as a guarantee that every rule of the Guild shall be carried out by every member of it. This is right. It is as much due to retailers as to conscientious wholesalers, that there shall be no infraction of sound business principles that have once been adopted by the general body of wholesalers.

Credit is often too cheap and overbubing far too common. Don't be guilty of the one, and don't abuse the other.

LOBSTER CANNING.

Last year in addition to supplying the home demand, the lobster canning industry in the Dominion exported 8,001,353 lbs. of tinned lobsters, valued at $967,654. Of this quantity the great republic received nearly one-half and Great Britain nearly as much, with Germany and France as much smaller purchasers. It will surprise some readers to learn that official statistics show that this industry gives employment during the season to 28,818 men, women and boys. There are in the Dominion 364 factories, and last year over half a million traps were in use to supply them with lobsters. The lobster fishery on the coast of Maine has been greatly exhausted by the taking of the young and but partly grown shell-fish, and there is too much reason to believe that our own fishery suffer, in the same way, from lax administration and persistent violation of the law. In the meantime the demand has been increasing, and will be further strengthened by the closing of some six British factories on the Newfoundland coast pending the settlement of the French shore question. Prices are reported to be advancing, and the season promises to be a successful one to those engaged in the canning industry.—St. John, N.B., Telegraph.

BARGAINS.

Do bargain sales pay? is a problem with which every merchant has struggled. Profit is a peculiar thing, and some of the most costly errors of a retailer's experience are committed in dealing with this delusive factor. Any move which redounds to the good of the promoter may consistently be declared profitable, although the single transaction may result in actual loss of money. If the loss of five cents entails a profit of ten cents it is manifestly wise to lose the five. Profit is an effect, rather than a mere difference between cost and selling price in separate transactions, and we know of no rule whereby profits may be computed save as a general result. Every merchant knows that he cannot mark all goods upon a basis of 20 or 25 per cent. profit, for not every line will admit of it, while many will yield 50 per cent. Considering, therefore, the bargain sale in its relation to net profits as we have defined that broad term, we must consider the effect of the bargain sale upon general trade in order to determine whether the slight losses incurred result in profit. The store which is continually offering bargains soon becomes very popular, the general opinion of all shoppers being to the effect that the proprietors are very close buyers, and are, beside, content with small profits. People become accustomed to going to the store, finding that aside from special offerings they can purchase all goods as cheap or cheaper than anywhere else. It unquestionably increases the volume of trade largely, and while the percentage may be somewhat lowered the net profits are considerably larger. Any system enabling a merchant to turn stocks quickly admits of a large business on moderate capital. But if the system of bargain sales entailed an actual loss, it is now so firmly fixed in the minds of purchasers that it cannot be done away with.—Ex.

WISH TO BECOME A SUBSCRIBER.

CANADIAN GROCER.

Enclosed you will please find subscription price for THE CANADIAN GROCER, as I wish to become a subscriber to your valuable paper. I was well pleased with the sample copy you sent me.

Remaining truly,

C. RYAN & CO.,

Macleod, Alberta, N. W. T.

WHOLESALE TRADE WITH CONSUMERS.

August 17, 1891.

To the Editor CANADIAN GROCER.

DEAR SIR,—The communication in last week's GROCER signed "Country Merchants," and your article on the same calls to my mind a rumor I heard while in Toronto some little time back, and which comes more forcibly to the front, as it now seems to be corroborated. The rumor was to the effect that the gentleman named in Country Merchants' letter was starting into the wholesale grocery business for the express purpose of taking up the customers (consumers) who had been dropped by the party whom you style "an old offender." If this is so it accounts for the circulars being distributed among the customers of said old offender. The question of wholesalers supplying consumers is not quite a dead issue, although no really wholesale house will acknowledge the supplying of consumers. It is a noteworthy fact that upon visiting wholesale houses in Toronto you are almost invariably confronted with the sign "Wholesale only" or "The trade only supplied," giving you due warning that the house recognizes the principle laid down by wholesale and retail dealers alike, that the legitimate business of the wholesale grocer is the supplying of the retail trade. There is also another phase to this question. In your issue of April 10th, of the current volume, over the signature of the secretary of the Wholesale Grocers' Guild, is a statement of this very same principle, the rule being laid down by the Guild "That any house selling goods directly to the consumer is a retail house, no matter if, in addition to such trade, it also does some wholesale business."

Now, Sir, this being the rule, it would be interesting to ascertain from the secretary of the Wholesale Grocers' Guild whether Mr. Humphrey is a member of that body or not. If he is, the course is clear. Country merchants need only forward the evidence to the secretary of the Guild, and he will most likely be called down. If he is not a member of the Guild, then the various retail grocers' associations can attend to his case by instructing their members that they have no use for a house which, after selling to the retailer, proceeds to poach upon upon his preserves by supplying his customers. In conclusion, Mr. Editor, I may say that I made enquiries from the secretary of the T.R.G.A. as to the gentleman's membership in that body, as I had heard that he was a member. The secretary, however, informed me that his membership fee was paid up to the end of 1890, but had not been collected for the present year.

I remain yours,

STOREKEEPER.

WHOLESALERS SELLING TO CONSUMERS.

To the Editor CANADIAN GROCER.

SIR,—I have read many letters in the CANADIAN GROCER from country merchants in regard to wholesalers selling to consumers, and I notice your editorial on the subject in last issue. Now, I fancy if there was but one or two or three or ten wholesale merchants that would or did sell to consumers, it would be an easy matter for the publishers to take them in hand for this breach of trade courtesy; for that is just what it amounts to, and nothing more. But I fancy again that the per cent. of wholesalers who break packages and sell to consumers is greater than those who do not, and as a traveler for a wholesale house put it to me the other day, "they all do it," and just here I will give his reasons for their doing it. He said wholesale men put out their travelers, and they go to a town, canvass the trade, all of whom was getting goods from their particular house, and had no reason to change. Consequently, if the travelers got no orders and having time on their hands, they canvass some of the large consumers, and if they do not get a customer, they take his address for future operations, to mail them circulars and bait them for a nibble, and in time they will bite. There are instances where a wholesale house has filled orders of their travelers' sold to the trade and the consumer at the same time, by the same train. The carter had both on the same truck for delivery. This was in the paint trade. I think that firm has since failed, but it would take too much space of your valuable paper to publish all the proofs that could be furnished of cases where wholesale houses sell to consumers to the injury of the retail trade. But I fancy again what the retailer is most interested in is the remedy. I have failed to see any remedy suggested by any of your writers' and even editorials have been very meagre on that point, and that I may not be accused of not having an "opinion" on the subject I will give one, which is that the whole solution of the question lies in the organization of local Associations throughout the Dominion, under a general head or Grand Association, which shall be representative of all the local associations in the Dominion. Until this is done no successful resistance can be made against the evil in question, as well as many others. It will be asked how are associations to deal successfully with this one issue? I will explain this. A and B are wholesale men. B has the trade in Gravenhurst. A comes along, can't sell any goods to the trade, so he takes two or three consumers' orders at wholesale prices. Then he goes to Orillia where he has a good trade custom and books his orders, and is well satisfied to leave the consumers alone, and so one house follows the other perhaps in the same way, all to the detriment of the retailer. Now if the merchants organized into an association in Gravenhurst and Orillia, and the Gravenhurst association reported to Orillia that A had sold to consumers in Gravenhurst because he had no customers there, A's customers in Orillia would be bound to give him the "cold shoulder," and when he found his operations were reported ahead of him in every town his vocation as a "wholesale man" would be gone. Now these are questions and practices of vital importance to all retailers, and all associations should be formed with these vital issues in view. The black list is as important between towns and cities as between local dealers. There will always be kickers in associations of any kind, but merchants should not allow a kicker on some minor question such as "early closing" and "holidays" break up an organization born for more important issues than that.

Yours,

TRAVELLER.

THE ART OF SELLING.

To the student of human nature probably no greater field to study odd and peculiar characters presents itself than in several departments of a large retail house. A few days spent at one of these houses will bring one in contact with more quaint and curious people than one would encounter in a long journey. The machinery of a salesman's life does not revolve as smoothly as one would suppose, judging by a superficial glance.

It is generally supposed that a salesman's duties consist merely in showing his goods and having them wrapped up. A more mistaken idea could not be imagined; for, if this were all, selling would be a pastime. The successful salesman must be a close observer to enable him to "size up" his customer at a glance and know how to approach him. He must be cool, cautious, determined and possess an almost inexhaustible supply of patience.

In nearly all houses there is a rule that if a salesman fails to effect a sale he must transfer his customer to another salesman. The sales made by these transfers are numerous, proving conclusively one or two things —either the first salesman, through some reason or other, failed to make the proper impression, or the customer was such a peculiar character that the manner and language, combined with the different tactics of the second salesman, happened to catch his fancy. No one without the personal experience can realize the tremendous strain and tax to which a salesman's patience is subjected. He must be prepared to meet all sorts of statements and arguments and be able to disprove them promptly and in a genial manner. Under no circumstances must he lose his temper; if he does he is lost, no matter how much time and labor he has spent or mental worry he has suffered.—Am. Storekeeper.

A STUDY IN DETAILS.

Little did we expect or dream to find on the frontier a demonstration of the theory often advanced and advocated in the American Grocer, that it was practicable and of value to so systematize the workings of a retail store as to bring clearly and constantly to view all of the details of the business. We feel assured that our grocers will be glad of an account of the workings of an Arizona general store doing a trade in miscellaneous merchandize of $160,000 per annum, and yet so perfect is the system that the owners know exactly the relation which every article in the stock bears to the total business. The details are simple and cannot be considered as adding to the expenses of management, but rather as contributing to increased profits and perfection of service.

First—There is a very thorough system regarding the receipt of goods. It is a rule to request shippers of goods to note on invoices, weights, classification and rates of freight. Whether this is done or not every invoice of merchandise when received is thoroughly examined, all of the goods weighed, the date of their receipt noted upon the packages, and examination made as to whether the classification is correct and the rate of freight is right or not. It has been found by experience that errors are very numerous in this direction and a very large saving is effected by this thorough inspection of goods purchased and received. Every article in stock is marked so that there will be no blunders or errors in the sale of goods. There is also a system of "Want" books, upon which the clerks are requested to note goods which are likely to be needed within a short time.

At this distant point, Flagstaff, Arizona, freights are so high that the cost adds an average of 30 per cent. to the invoice price of the goods, and yet we find that many articles, particularly those purchased on the Pacific coast, are retailed quite as cheaply as in the larger cities of the East.

The stock is varied and includes all the general lines of groceries, dry goods, boots and shoes, hardware, crockery, glassware, drugs, Yankee notions, Indian supplies, such as are needed by the traders and the Indians direct.

In the department of dry goods an interesting feature is the receipt and sale of Bayeta cloth, brilliant red in color, manufactured and dyed in Spain, and which is purchased almost exclusively by the Indians, who unravel it and use it in manufacturing blankets, etc.

We find in the line of food, table delicacies such as are usually found only in first-class city stores, such as goods put up by Alexis Godillot, Jr., Richardson & Robbins, Gordon & Dilworth, and other first class preservers. We were quite surprised to find, for instance, Philippe & Canaud's sardines, the finest brands of olive oil and the choicer imported delicacies.

There is a very large business done with the Indians, who bring in their blankets, baskets, etc., and exchange for supplies. This gives this store a stock of Indian blankets and curios for which a ready market is found in Texas, New Mexico, California and other points. Eastern people are not apt to appreciate the value, for instance, of Navajo blankets, which run in price from $2 or $4 to some for which $125 have been refused.

Second—In this store an account is kept so thoroughly with each of 1,170 lines, which represent from 1,500 to 3,000 articles in stock, that at a glance the sales of every article for each day, month and year, whether it be of axle grease, emery paper, barley, sugar, flour, or any other article in infrequent or constant request. Let us follow the plan as it covers the grocery department, and we shall have an illustration of how every other department is kept. A record is made of every sale, whether for cash or credit, this being obligatory in any retail business, especially as regards a record of every credit sale. In this Arizona store the salesman uses a blank, the head of which serves for a stub, it being separated from the main part of the blank by a perforation ; this blank is as shown :

RIORDAN MERCANTILE CO.

Salesman.....Date.....Amt.....
Sold to.....No.....
....

RIORDAN MERCANTILE CO. No.....

Salesman.... ...Terms.....Date.....
Sold to.....Shipped by.....

The blanks of each day are used for making bills for each purchaser ; which bills are copied by a letter press in a large invoice or copying book. These blanks are filed while the posting is made directly to the ledger from the invoice book. The originals are preserved, after being carefully checked. These blanks are then passed to a young woman, who goes over every item and posts the sales of each article on sheets, each sheet representing one article. These sheets are arranged alphabetically so that familiarity with them enables the clerk to refer to the account of every article with dispatch. On the reverse side of the sheet the different purchases of each article are noted. Thus we have on one sheet a complete record which shows at a glance the daily sales of every item, and also the sales to date from the beginning of each month and from the commencement of each year. The total sales of each article for the month is posted to a miniature ledger or sheet on which is an account of each article, each sheet affording space for half a dozen or more articles. At the top of each account is noted the total sales and receipts of that article for the preceding year and the average per month, and also the value of the stock on hand as shown by the inventory at the commencement of the year. The purchases are also entered and the sales for each month, for the quarter and year, in a form like the following :

Name of article.
Sales during previous year.
Average per month.
Amount on hand at inventory.

RECEIPTS.

January.
February.
March.
Total receipts first quarter.
April.
May.
June.
Total receipts second quarter.
July.
August.
September.
Total receipts third quarter.
October.
November.
December.
Total receipts fourth quarter.
Total of inventory receipts.

SALES.

January.
February.
March.
Total sales first quarter.
April
May.
June.
Total sales second quarter.
July.
August.
September.
Total sales third quarter.
October.
November.
December.
Total sales fourth quarter.
Total sales for year.
Balance as per records.
Balance as per inventory.

The system used checks itself, for the total of the blanks must agree with the total of the invoice book, and these in turn with the total of the sales of each article. These tests are made daily or weekly and any errors promptly noted and hunted out.

This system furnishes a complete guide in purchasing goods and for the adjustment and averaging of profits. Before adopted it was found that the tendency was to overstock, there being on hand at the last stock-taking, nearly 500 articles valued at $6,000, and for which there was a very small demand, and yet it was necessary to keep some of them in stock, for instance, the sale of emery paper was only $2 or $3 per month, and yet it had to be kept ; but it often happened that purchases were made of too large a quantity and thus a supply was secured that would last for several years, when there was no necessity of purchasing beyond the requirements of two or three months. It

will readily be seen that this system affords a complete check upon any such transactions. The aggregate of over-purchases makes a serious expense account for any store, subjects goods to deterioration, and which must be sold at a sacrifice, to say nothing of the extra labor which an overstock involves.

An analysis is also made of the sales or the character of each day's business. The owners of the store are interested in a large lumber industry, and a railway and thus it happens that goods are bought to be used in these enterprises, as well as for the use of men in the logging camp. A statement is prepared each day showing the nature of the sales. This is kept upon a blank 8½ x 11 inches, ruled in fourteen double columns, bearing these headings: Manufacturing Plant; Working Appliances and Departments; Real Estate and Buildings; Lumber Expenses; Income Expenses; Contingent Income; Contractors; Employees, all of which refer to the Lumber Company. These subdivisions are followed by a column headed: Total A. L. & T. Co., wherein the total purchases of the day of these various interests are footed. Then comes columns headed: Merchandise Expenses; Store Employees; Merchandise Credits; Merchandise Debits; Grand Total. Here at a glance the manager of the store can tell the amount of sales each day, whether to men in the logging camp, or their contractors, store employees or other class of buyers.

A like system is carried on in large hotels, by railway companies and other corporations employing many men. If such institutions can master details and do it in a thorough manner, it is certain a retail grocer, dealing in food products only, can keep a complete record of his business. How many keep an account with the goods that go out of their store? Are the various articles taken for store use charged to store expenses; the brooms used for sweeping, the oil in lighting, the brushes kept for dusting, etc.? If there is no account kept with all these items, there can be no thorough knowledge of the business.

The system adopted in Arizona does not add materially to the expense account. In this case one woman occupies about one-half of her time in this special work. The system makes the proprietor master of details, and therefore a master of his business. We are pleased to find this illustration of a theory often advocated, and which we have never seen in practice except in the case of a large Broadway jewelry store, which keeps an account with every item in the stock. We are pleased to note this practical demonstration of the theory advocated and especially as it relates to a general country store, which is probably the severest test to which it could be applied.

With such examples before us, is there any excuse for grocers not mastering the details of their business and thus guarding themselves against contingencies which, if not provided for, are sure to lead to bankruptcy?—American Grocer.

FARMERS' SUPPLY PURCHASING IDEA.

It is not, as many seem to suppose, an entirely new scheme, says an exchange, the proposition for a greater degree of co-operation among farmers. For instance it is claimed that they might effect a large saving by purchasing and owning agricultural implements and farm machinery in common, and the advocates of this plan, among which is found the Chicago Tribune, urged the present opportunity for farmers to study up the benefits of co-operation through their granges and alliances and to put in practice this system of joint ownership of farming tools.

The singular feature of this proposition is that it should be hailed as in any sense a new one. It has been tried among farmers in various parts of the West several times, and nearly always with ill success. There is a gentleman in St. Louis, still engaged in handling farm machinery, who supplied such merchandize to a number of farmers associated together in the purchase and ownership of working implements, some years ago, and the experience was mutually satisfactory. Aside from the trouble over collecting for the goods which the salemen experienced farmers themselves indulged in more controversy over the use of the implements than the ownership and keeping up of a joint fence would ordinarily occasion. If Farmer A wanted the mower, Farmer B was either useing it or it was down in the farthest corner of Farmer C's lot, ten chances to one it being also out of repair. If Farmer C wanted the reaper jointly owned between them, Farmer B was almost certain to have broken a cog wheel in it while using it the day before. With a surpulus of owners, there was a deficit of room in which to store the machinery when not in use and it soon went to rack and ruin. But not until the families of the numerous owners had shared in the controversies arising over the implements and the whole neighborhood was torn up into fractions. It was like the historical case of farmer Horace Greely who owned a prize bull, but had accommodatingly loaned it to a neighbor, who had permitted it to dissappear and so the use of the animal Uncle Horace never could have.

Co-operation is one thing and community is another. There have been farmers, as others, who lived in association with property common to all, as, for instance, the Oneida community. They jointly carried on agricultural pursuits, and with more than ordinary success, but their fellowship was something entirely different from the mere voluntary association of farmers, not bound by ties of consanguinity or religious sect or craft. The Shakers form an agricultural community, and own property in common, and they have been successful. But their body has a stronger tie than a mere economic alliance of farmers to endeavor to purchase goods cheaply by purchasing jointly. So it may be said that while in exceptional instances under strong fraternal ties or bonds, a community of zealots may be a success, co-operation is a far different matter, so far as the farmer is concerned, and may prove as delusive in general practice, if attempted, as have been the few instances of neighborhood co-operation and the like attempted some years ago under Grange auspices. Anyway co-operation is not new, neither is community. But they are not alike, and it is astonishing that the papers now discussing the question should confound the two. They have nothing in common unless it be that the joint ownership of some property is the desire or theory of one, while the common ownership of all property is the essential tenet of the other.

CLEANLINESS PAYS.

Dirty shops abound everywhere. It is not unusual to see the proprietor or assistants reading a newspaper or standing in the door when customers are few, while plenty of work could be found within. Dirty windows and counters, scraps of meat lying about, bits of paper and twine on the floor, rusty hooks, tarnished brass-work of scales, gas-fittings, etc., indicate the Paddy-go-Easy trader whose creditors will in time suffer for his laziness. Even if a shop is small and the stock meagre the best possible appearance should be put on everything. A neat, carefully-kept place attracts custom. The public appreciate cleanliness where articles of food are handled, and shun the antiquated establishments which are content to jog along in a style that might suit half-a-century back. Dirt, in the past, was considdred a token of stability. Shopkeepers looked upon the dust and cobwebs of years as a soldier would upon a torn and bullet-riddled flag—as something to be proud of; and, evidently, this race is not extinct. Cleanliness pays, and the grocer or provision merchant who is not careful on this point runs the risk of having neither shop nor business to attend to ere he awakens to the importance of adopting modern business methods.—Irish Provision Merchant and Grocery Record.

Burglars visited Teeswater on the night of the 11th inst. The safe in the store of W. H. Carter, general merchant, was blown open and $77 stolen. The safe was drilled from the top, and the explosive blew the door completely off, scattering the books and papers on the floor. There was a cold chamber in the safe, but this the rascals did not meddle with. It is supposed that glycerine was the explosive used. The burglars also visited the post office, entering through the front door. They captured $1 in specie and opened one registered letter, taking the contents cosisting of three negotiable cheques drawn by J. K. McLean, the chairman of the License Commissioners, in favor of Mr. Hewart, the license inspector, on the Bank of Commerce, Walkerton.

BENEFITS OF ASSOCIATION.

"A pleasant answer turneth away wrath, but a pleasant grocer wins trade. Could one have photographed the hearts of the grocers of Minneapolis fourteen months ago you would have found them full of disappointment, discouraged and many almost ready to give up. To-day, could we take another impression, we would find him full of hope and energy. The reason for this is, he is getting his rights, which an unrestricted competition had before deprived him of. He has been doing right by his fellow-men, and is growing to believe that the future is bright, and he hopes by dint of energy and fair dealing some time in the near future to be in a position where he can relieve himself of the great strain of body and mind he has been under in consequence of this relentless competition. To say that I am glad to meet so many of you here to-night but feebly expresses my sentiment. You have not come here groping in the dark as you did formerly, knowing that something ought to be done, and with a sort of blind faith that the way to do it would be discovered. One year ago last month what did we find? We found about 350 grocerymen pulling 350 different ways. You were working like heroes from morning to night, week in and week out, without any visible signs of gain, but hoping that by your industry and sacrificing your whole time and comfort to the business, that you might succeed. Energy such as grocerymen possess will conquer anything on earth that can be conquered with good management your efforts will be fruitless. Harmony is the basis of your actions, your business is one of the most exacting. You cannot give a $15 service for $14 and make money. There is nothing that will bring success like co-operation. We have had a little of that in the past year, and I want to ask you if there is a man in this hall to-night that wants to go back to the old way. In the past year you have raised the value of every grocery stock in the city, you have raised yourself in the estimation of each other as gentlemen, and to-day are in shape to carry out any needed reform. There are plenty of errors in the grocery business yet to be corrected, and we trust that each of you will assist heartily in supporting every movement that may be made in the future in that direction. Let your aim be to take good care of the confidence reposed in you by your customers : when they leave an open order with you see that it is filled conscientiously with the best you have, remembering that you are catering to the palate, and if you please that your success is assured. Away with the idea of cheapness; encourage those that you buy goods of to handle the best goods, by buying the best goods of them, and strive to lead your customers to know the truth, that quality not quantity is the best for them. Low grade goods are always used as leaders, and while they may in some instances yield you a tempory profit, it is a questionable one, as you cannot compute the injury to your reputation in handling such goods, while fine goods are satisfactory and make a walking advertiser of each of your customers."

The reference to the wisdom of handling good goods is especially deserving of the attention of retail grocers, whether members of an association or not, because the temptation to introduce inferior articles for the sake of a higher profit is always present and often very hard to resist when competitors succumb to it and succeed in enticing away one's customers, who, however, generally quickly return after a single trial of the cheaper goods.—Northwest Trade.

THE INCH AND THE OUNCE.

Apropos to the discussion of a system of new weights and measures, some few points in relation to the derivation of the old standards of measurement might not be out of place. As the Jews had a mystical reverence for seven, the ancient Welsh and Celts for three, and the Greeks a perfect philosophy constructed out of the harmonies of all sorts of numbers, so the Romans fell back upon a scale of—or, more properly, upon a scale with—a base of six. According, as they divided the pound into twelve unciæ, so they also divided the foot, which was the standard of lineal measure, into twelve sections, and they called these sections ounciæ, too. But how did they get the inch originally? Rather how did they get at the pound? For that, and not the inch, is the unit. There seems to be no precise information. They would divide any unit into twelfths, and a prevailing notion was at one time that the linear uncia was really the original, and was then transferred as a name to a weight. This, though plausible, is hardly the case. Sometimes, especially in old books written when philology was not what it is now, it was the fashion to derive the unciæ from the same word in the Greek, because after the revival of letters in Europe the admiration of the Greek became so great that whenever similar words were found in it and some other language, it was always said that the other language borrowed them from the Greek. This is very far from being always so, and in the present instance the very reverse appears to have occurred. The ounce is literally the 12th, and thus we see at once the sense of speaking of an ounce of land and an inch of milk, just as of an inch of a man's will or an inch of interest for money on loan. It was always the 12th of a unit ; 12th of an hour ; 12th of a jugerum, that half acre which the two oxen ploughed in a day ; 12th of a sextarius, or equivalent to our pint ; 12th of the entire hereditis ; 12th of the principal lent or hire, when it was money, as usury, that is, over six per cent. It is accordingly as much of a mistake to say that the primary meaning of the word is linear, which is to say that it comes straight from the Greek into the Latin, and thence on to us. The riddle is plain enough when we get to the true origin of the word—a 12th. Once, indeed, it used to be said that the true origin was that the word meant a thumb-breadth, because its equivalent, pollex, in linear measure, was often used in its place. But this is not the case. Some of the old Latins themselves, moreover, thought it meant literally the unit ; but even this will not hold beside the proper signification of the 12th. The pound weight was really never divided by inches or ounces ; it was divided by 12ths, by halves, by thirds, by fourths, and by sixths. And here, again, we see what a convenient base a system of 12ths is for division compared with a system of 10ths, which could only be divided in two ways—by two and five. For seven ounces they use the literal seven-twelths ; for eight ounces they said two parts, that is, two-thirds ; for nine, wanting a fourth, which with us reads like a roundabout way of expressing three-quarters ; for ten, wanting a sixth ; for eleven, a 12th. It will thus be seen that ounce is derived from the Latin uncia, which is put for unica, that is, one part of any whole ; and hence an ounce—an inch ; which are different forms and applications of the same word.—Northern Counties Grocers' Review.

ADVETTISING AS AN ART.

Advertising, as an art that is passing through its several stages of development, only needs to be undertaken with intelligence and carried on with courage all the way through. Beyond this, there is no more mystery about it than there is about many other evolutions of our marvellous modern life.

It is true that some people regard it as they do a lottery, but continued experience soon instructs them that the luck is always on their side. When it is found profitable to advertise certain lines of trade, and not a few callings to the extent of fully two-thirds of the capital invested, the case is taken out of the court of discussion and decided to be settled for good and all.

If it can be shown, as it can be, over and over again, that intelligent and resolute advertising will fully warrant such an outlay, then it must be allowed that advertising, as one of the life-giving elements of business, has gone beyond the experimental stage altogether.

The sole and only secret of its operation is that it shall be continuous and systematic; and by system we mean a deliberate and comprehensive plan of operation to start with, and the sagacious selection of the most effective agencies to carry it out. If even haphazard advertising work yields such surprising results to the impulsine experimenter, there can be no mistake in entering upon it after becoming familiar with its reliable rules and understanding its unvariable conditions.

Once having mastered these, the advertiser may securely conclude that his coveted fortune is wholly in his own hands. He may safely repose in the strengthening thought that he is henceforth the master of the situation and the architect of his future. He has but to maintain his supply of resources at their highest standard, and steady and unflinching advertising will take care of the rest.—Weekly Journalist, Boston.

TEAS.

We are now receiving some fine values in "New Crop" goods. Many such are not of first-class quality, really choice being in limited supply, consequently would advise "dealers" who want good grades to buy at once. No better values have been imported this season than those we offer.

LUCAS, PARK & CO.,
73 McNab St. North, Hamilton, Ont.

Agents for Diamond Crystal Salt and Hillwattee Teas.

Special Notice to Grocers.

GENTLEMEN :—

We are now preparing goods for Fall grinding and would ask our Grocer friends who want pure clean Spices to send their orders direct to us, or hold until our traveller calls. Our "Motto" is, serve the public well and you will well serve yourself.

Very respectfully yours,

The Snow-Drift Baking Powder Co.,
BRANTFORD.

Chivers' Carpet Soap

For cleansing and restoring carpets. Warranted to take out grease or ink, and restore the colors. Likewise in all woolen fabrics

Chivers' Disinfectant Cloth Soap

Will clean all kinds of cloth, removing grease, ink, etc., restoring the colors like new. For price. etc., address

J. H. WALKER,
Alma, Ont.

DURABLE PAILS AND TUBS.

TRY THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.
Represented by
Chas. Boeckh & Sons, Toronto,
Jas. Lee & Co., Montreal.

LOCKERBY BROS., WHOLESALE GROCERS, 75 ST. PETER STREET, MONTREAL, P. Q.,

ARE OFFERING THIS WEEK

SUGARS. TEAS. { Barbadoes and Cuba } MOLASSES.

FINE LARGE DRY COD IN BUNDLES. BONELESS FISH IN BOXES.

Canned Salmon, Lobsters, Mackerel and Oysters.

HUDON, HEBERT & CIE.,

WHOLESALE GROCERS
— AND —
WINE IMPORTERS,

NO TRAVELLERS ON THE ROAD.

304, 306 St. Paul St.
143, 145 Commissioners St. **MONTREAL.**

Seasonable Goods for Camping and Picnic Purposes.

CUNNINGHAM & DE FOURIER CHOICE CANNED GOODS :

Camp Pies. Wild Boars' Head.
Irish Sausages. Potted Meats and Game.
Sardine, Anchovy and Bloater Paste.

Every first-class Grocer should have the above goods in stock.

CAVERHILL, ROSE, HUGHES & CO., Montreal.

BEST GOODS IN THE MARKET.

FRANKFORT, CAMBRIDGE, BOLOGNA, CHICKEN, HAM and TONGUE SAUSAGES.

PUT UP BY THE MOFFATT PACKING CO.,
MONTREAL.

"EMPIRE" TOBACCO.

ALL'S WELL THAT ENDS WELL.

John Goodmurphy of Gore Bay, undertook to make a dazzling flank movement on his creditors a few days ago. John ran a general store at the above named place, and for two years had been carried by his compassionate creditors. He had a lot of lumber he was waiting for an opportunity to dispose of, and his creditors kindly bided the time along with him. But a short time ago a buyer turned up, John expeditiously transferred the lumber to him and pocketed $3,300 for it. He then repaired to this city, where he made the following proposal to the house that was his leading creditor: He would deliver up the $3,300 and would give his own notes for $1,500 more, to be paid in three equal instalments, coming due in ten, twenty and thirty months. This was to liquidate a total indebtedness of $9,000, divided among several creditors. The offer was thus equivalent to about 50c. on the dollar. His proposal was submitted to a meeting of the creditors, and before that meeting he held to his position. The advantage he clearly believed to be on his side, but he was unaware that a detective was shadowing him all the time. He had brazenly acknowledged that the $3,300 was in his pocket, and that he recognized the legal powerlessness of his creditors to get it out. Besides the $3,300 of cash, he had the following assets: Stock $2,500, real estate $3,100, book debts $600, or a total of $9,500. The answer made by his creditors was like unto his proposal: it was of the nature of a bluff. He was told that he had to deliver over the cash. That they would make him pay. He was promised that he would be reasonably dealt with. An important advantage in the hands of his creditors was a power of attorney possessed by one of them, which had been conceded two years ago when Goodmurphy needed an extension. This put it in the power of that creditor to assign all Goodmurphy's belongings, and that step would have been taken if the debtor had not yielded to the terms of the creditors. These were, that he surrender the $3,300 and sign three notes for $833⅓ each, to be due at the intervals named in his proposal. Thus $1000 more was got one of him, and he was let go. He will return to business, though his idea was to depart if he could not get his offer accepted.

The creditors had either to lose a little or be a party to this man's resuming business. It is a pity they had not any legal means of attaching the debtor's money when he is capable of making so shameless an avowal of intention to defraud. If his creditors had rejected his overtures, or had refused to treat with him, they could not have got a hold of the cash. They could not force him to assign it, and they felt no doubt that they had to be content with the best they could do and get the cash. But they ought not to assist such a man back into business with a capital of $4,000, which was all their due. They thus bestow a bonus upon a man who openly declared he was not honest, and he will be the opponent of honest men. His brother-in-law, Alexander Hall, from the same place got away two years ago with a lot of his creditors' money.

AN EXPENSIVE ASSIGNMENT.

Some ten or twelve days ago, Wm. K. Fisher, a Bathurst St. grocer, assigned. The business was continued six days by the assignee after the property had been put in his charge. At the end of that time the creditors authorized their colleague who had the largest interest in the estate to take it over and pay the professional assignee whatever reasonable charges he had against it. He put in a bill of some $67, of which $5 a day for his services was one of the most picturesque items. First, out of the $270 was the landlord's bill for $50. Since the assignee's bill came in he has sent another for the six intervening days at $5 a day, and notifies the creditors that that shall be the rate until he is paid. Thus are the assets being gradually eaten up by the asssignee. Of course there is redress if the charges are excessive. The charges can be regulated by the county judge, but where are the resources to pay the expenses of the judge s intervention? The estate is too small to afford them, and the creditors are at the mercy of the assignee.

The insolvent had evidently been advised to go to a professional assignee. He did so. He could easily have chosen one who would have settled his affairs at less cost to his creditors, or if he could not, he could have had it done by his principal creditor much more economically. Economy ought to be considered by all traders who are about to assign. Whatever is left of their estate is the property of their creditors, and men who are accustomed to stand often between creditors and suspended traders do not make unreasonable charges.

A WHISKEY "AD." RESTRAINED.

The interposing hand of a job printer brought about a rather comical contretemps the other day. Mr. J. W. Lang gave orders to a local printing firm to get him up a neat blotting pad of several pages, wherein to advertise a Scotch whiskey for which he is agent here. He wished the printer to have some suitable cut designed for the pad The tablet was got up and bore the impression of a Highlander in the national guise. The pads were distributed in large numbers. The other day a man called upon Mr. Lang and asked him to circulate no more, as the cut was his property. He had sent it to the printing house in question to be used in a certain piece of work, and it had been put into Mr. Lang's service without the consent of the owner. The owner objected, not because any injury had been done to him through the use of the cut by another, but because he would not permit anything of his to be applied to furthering the sale of whiskey. He is a very strong temperance man.

ALL GROCERS SHOULD SELL THE

Royal Dandelion Coffee

Manufactured by

ELLIS & KEIGHLEY,
TORONTO.

Established 1849.

GOLD, SILVER —AND— BRONZE MEDALS

20 1st prizes.

Reg. Trade Mark.

MICHEL LEFEBVRE & CO'Y

Manufacturers of

Lion--L--Brand

Pure Vinegars, Mixed Pickles, Jellies, Jams, Preserves.

Montreal, P.Q.

P. DOTY & SON,

(Successors to W. B. Chisholm)

MANUFACTURERS OF

1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel luuch baskets
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

OAKVILLE ONT.

SOMETHING NEW!

A GREAT TREAT.

Fresh Cod

TONGUES

In 1 lb. Tins.

This is the Delicacy of the Season.

Pronounced by connoisseurs far ahead of oysters.

A GREAT LUXURY.

Apply to

EBY, BLAIN & CO., Toronto.
STEWART MUNN & CO., Montreal.
JAS. TURNER & CO., LUCAS, PARK & CO., } Hamilton.

Send for Samples.

STUART, HARVEY & Co.

Importers and

WHOLESALE GROCERS

A Large and Well-Assorted Stock of

Teas, Sugars and General Groceries

HAMILTON, ONT.

FOR THE

HOME, PICNIC, CRUISE, or CAMP

The "STAR BRAND" delicious

HAMS & BACON

CAN BE HAD FROM ALL THE BEST GROCERS

F. W. FEARMAN,

Hamilton, Ont.

E. Lazenby & Sons,

18 Trinity St., London, S.E.

EVERY ARTICLE prepared by us is ENTIRELY UNADULTERATED and our labels are affixed to the CHOICEST DESCRIPTION OF GOODS only.

Our goods can be obtained from :—

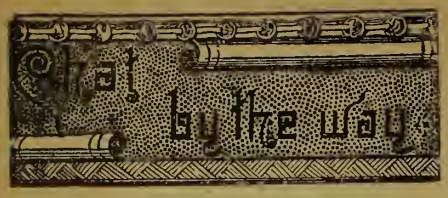
CAVERHILL, ROSE & CO. GEO. CHILDS & CO. Montreal.	BALFOUR & CO. Hamilton.	PERKINS, INCE & CO. J. W. LANG & CO. Toronto.

JAMES TURNER & CO.,

- - Wholesale - -

- - Grocers - -

Hamilton, Ontario.



The merchants of Oswego, Ont., have formed a protective association.

Mr. Wm. Fretts has opened a grocery store on West Dundas street, Deseronto, Ont.

Donald Somerville, Odessa, Ont., has sold out his stock of groceries to J. A. Pomeroy, of Marlbank.

Ex-Mayor M. A. MacLean, of Vancouver, has begun business in that city as a commission merchant.

Mr. John Templeton, is about to open a fine grocery store, on the corner of Bell and Emily streets, Ottawa.

John McMillan has entered into partnership with D. J. Jamieson general storekeeper, Vankleek Hill, Ont., and they are busy taking stock.

M. J. F. Morish, successor to Equi the Yonge St. grocer, is now away on his wedding trip, having been married a few days ago to Miss Farewell.

Mr. J. G. Stacy Frankville, Ont., is selling out his stock of goods, previous to his removal to Manitoba whither he goes on account of his health.

D. Cantelon, the well known apple buyer, is credited with the estimate that there will be 20,000 barrels of apples shipped from Bruce county this fall.

Mr. Robert Shaw, of the well-known grocery firm of Shaw Bros., Cornwall, Ont., is now in Kingston, where he will spend a couple of weeks holidays.

Messrs. C. F. and W. G. Richards have rented the store at present occupied by Mr. J. G. Tracey Frankville, Ont., and will open shortly with a general stock of merchandise.

William Wilson, the wealthy and highly respected general store keeper of Cumberland, Ont., died last week aged 76 years. His eldest son George succeeds his late father's extensive business.

Large quantities of barrels daily come in by trains from the Napanee Cement Works, at Napanee Mills, for shipment to Prince Edward county. About seven thousand are stored in the dock warehouse.

Mr. George Hadrill, the secretary of the Montreal Board of Trade, was married in London, England, on Tuesday, August 11, to Miss. Emeline Copeland, second daughter of Mr. Albert E. Copeland, of Belleford Chelmsford, Eng.

Messrs. Cameron & McDonald, Cornwall, Ont., have a pair of huge cats, that besides destroying mice, rats, and such small quadrupeds, keep the store clear of dogs. The moment a strange canine makes his appearance, inside the shop, he is the object of their combined attack, and the dog generully comes out second best.

The grocers' of the North end St. John, N. B., at a meeting, the other night, passed a resolution, unanimously, to close their stores every evening, at 7 o'clock, excepting Saturday evenings, those of Christmas week and evening before holidays.

The store of James Higgins on Front st., Sarnia, was broken into the other night and plundered to the extent of $50. Charles Higgins, brother of the owner, was arrested in Port Huron next day on suspicion. He will not submit to be taken back to Sarnia, and consequently until extradition papers are got ready will remain in custody of the Sheriff.

A few days ago Messrs. A. Meighen & Bros. made a shipment of cheese from the Riverside (Perth) factory to Yokohama, Japan, and Hong Kong and Shanghai, China. This is the second shipment made from the Perth factory. This lot was specially made to fill an order for the Japan and Chinese market and consisted of 300 cheeses, and it is expected will lead to further orders from Eastern Asia.

Mr. Arthur P. Tippet, was in Toronto, en route to Winnipeg, on Friday last, in the interest of the firms represented by his house. His office, in this city, is at 1 Wellington st. east, and in charge of Mr. Joseph H. Tippet. Mr. Tippet reports business in all lines, represented by his firm as good, notwithstanding that general trade has been below the average. The high class of goods they sell no doubt accounts for this.

The Gommercial Travelers' Circle of the Hamilton Y.M.C.A. had a pleasant outing on Saturday, at Grimsby Park. While some listened to a lecture from Rev. Mr. Wills on Evolution, others engaged in a baseball match between the Toronto and Hamilton travelers, which the former won by three runs. At 5 o'clock they assembled in the Temple, where R. M Stuart took the chair, and a programme of songs and five-minute addresses was entered on. The songs were furnished by J. C. Taylor, W. W. Main and Miss Lowes, and the addresses by J. R. Cox, H. W. Matthews, G. W. Armstrong, G. A. Black, G. Coleman, J. R. Webb, Thomas Gain, Noah Phelps and J. Madill. A pleasant time was spent.

While all are entitled to credit who contributed to make the Canadian display a grand success at the recent Jamaica Exhibition, we may specially mention the exhibit of the enterprising firm of F. F. Dalley & Co., which was large and tastefully arranged. For their Spanish Blacking, Elm City Harness Soap and Oils, they received, besides a certificate of honor, the gold medal, which is the highest award possible. They were also successful in carrying off a certificate of honor for their specialties, consisting of Herst's Pain Exterminator, Dalley's Family Salve, Dalley's Cholera Mixture, May Apple Blood Syrup, Dalley's Eye Salve, Horehound and Elecampane, and their celebrated Silver Cream Baking Powder. Referring to their exhibit as a whole, Mr. Adam Brown, the Commissioner, says, that it was most creditable and a chief feature of the exhibition, and feels satisfied that through it they have laid the foundation of a large and profitable trade with the West Indies.

LICORICE PRODUCTION AND TRADE.

The British Consul at Bussorah, in an interesting report on the growth of the liquorice plant on the banks of the Tigris and Euphrates, says that these great rivers in the part where the root is found flow through flat, treeless praries of uncultivated and nearly uninhabited land, For three months of the year hot winds blow, and the temperature reaches 104 degrees. For six months the climate is moderate and salubrious, and for three months bleak and wintery, the thermometer going down to 30 degrees at night. The liquorice plant is a small shrub, with light foliage, growing to about three feet high, where its root can reach the water. It grows without any cultivation. No lands are leased for the purpose, and no objection is made to its being collected. It is found in abundance from Ctesiphon, ten miles from Bagdad, down to Kut-ul-Anara, half-way between Bussorah and Bagdad. It grows on red-earth soil, and also on light, almost sandy soil, where the wood is best, provided it has plenty of water, and the ground is not more than fifty yards from the actual river or stream. Only one firm works it in Bagdad, and it is well known that the business is a prosperous one. The wood, after being once dug up and cut, grows again better afterwards. The time of collecting is, generally speaking, during the winter, but it is possible all the year round. The root when dug is full of water, and must be allowed to dry, a process which takes the best part of a year, especially in hot weather. It is then sawn or cut into small pieces six inches to a foot long. The good and sound pieces are kept, and the rotten ones are used for firewood. It is then shipped in native river boats to Bussorah, whence it is shipped in pressed bales to London, and again from there to America, where it is used largely in the manufacture of tobacco. The Consul thinks the trade is capable of expansion. The demand in America is great, and shipments are easily disposed of. After sorting there still remains some useless wood in the bales, perhaps 7 per cent. From figures supplied by the Bagdad firm engaged in the business, it seems that the total net cost of a ton of liquorice root laid down in London is about £4.

STORAGE
FREE AND IN BOND.

Customs Entries Passed, and goods stored at lowest rates. Special facilities for shipping goods to all points. Goods MARKED and WEIGHTS and GUAGES taken CORRECTLY. You can save DOUBLE FREIGHTS by keeping Teas, Sugars and other heavy goods with us.

BLAIKLOCK BROS, Agents,
17 Common St., MONTREAL.

One Trial

Will convince you that the "MALLAWALLA" blend of Pure Indian and Ceylon teas is something delicious and a sure favorite with black tea drinkers, 1 lb. and 1-2 lb. tin foil packages, 50 lbs. in a case. If you want the best buy "MALLAWALLA."

DIAMOND BAKING POWDER in ¼, ½ and 1 lb. tins is more satisfactory and netts you a better profit than any first-class powder on the market.

Merit tells, "Wherever sold it has been a repeater." Have you tried it?

W. H. GILLARD & CO.,

WHOLESALE GROCERS, HAMILTON, ONT.,

Agents for Canada.

ORIENT MILLS.

SINCLAIR, HOOD & CO.,

(SUCCESSORS TO W. A. BRADSHAW & CO.)

Importers and Manufacturers of

Coffees,
Spices,
Mustards,

CREAM OF TARTAR, BAKING POWDERS, FLAVORING EXTRACTS, ETC.

48-50 Lombard Street, Toronto.

JOHN PETERS & CO.,

General Commission Merchants and Brokers,

Halifax, N. S. and Kingston, Jamaica, W.I.

Agents for The E. B. EDDY MFG CO., HULL, P. Q.

We are open to accept one or two more Agencies of first-class houses, either at Halifax or Kingston. We have a good connection and splendid storage facilities.

References: The Merchants Bank of Halifax. The E. B. Eddy Mfg Co., Hull, P.Q. The Mercantile Agencies.

JAMES E. BAILLIE,

PORK PACKER, TORONTO.

Hams, Breakfast Bacon Rolls.

GANONG BROS.,

ST. STEPHEN, N.B.

MANUFACTURERS OF THE

G. B.

CHOCOLATES.

N. K. FAIRBANK & CO.,

COMPOUND REFINED LARD.

185 WELLINGTON ST., MONTREAL.

CHICAGO. ST. LOUIS. NEW YORK.

Condensed Mince Meat.

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all seasons.

Will not ferment in warm weather.

DIRECTIONS
THE CONTENTS OF THIS PACKAGE WILL MAKE TWO LARGE PIES. ADD 1½ PINTS OF WATER, OR HALF THAT AMOUNT FOR EACH PIE. BOIL 15 OR 20 MINUTES. IF TOO THICK, ADD A LITTLE WATER. IF TOO THIN, BOIL TO THE PROPER CONSISTENCY. IT IS THEN READY FOR THE CRUST. A LITTLE SUGAR, VINEGAR, WINE OR OTHER SPIRITS MAY BE ADDED IF DESIRED.
J.H.WETHEY
ST CATHARINES ONT
CONDENSED
MINCE MEAT
FOR
MINCE PIES
J.H.WETHEY
ST CATHARINES, ONT
SOLE MANUFACTURER FOR CANADA

Although fruits are scarce and high, price same as last season, $13.50 per gross net.

Packed in ¼ and ½ gross cases.

Ask your wholesale grocer for it.

Sole manufacturer for Canada.

J. H. WETHEY, St. Catharines, Ont.

GEO. MATTHEWS

-PACKER and CURER.-

HAMS | BACON | LARD | PORK

PURE LEAF LARD A SPECIALTY.

PACKING HOUSES, OTTAWA, PETERBORO' and LINSDAY, ONT.

TORONTO MARKETS.

TORONTO, August 20, 1891.

GROCERIES.

The market records of the last three weeks might almost all be struck from one copy. The respects in which they differ are minor and unessential. The outlines of the situation reappear as if they were set and could not farther be modified. The dulness with which the month opened deepens as it advances, and now Diogenes and his lantern in quest of an honest man is nothing to the reporter and his notebook in quest of something new on the market. The season is like the lull between the going out and coming in of the tide, like the eleven minutes of equilibrium when there is no movement either way. The fall prospects have, however, a very roseate hue. Crops continue on their way to the granary without mishap of frost or wet weather, and a liberal yield appears to be a certainty all over the country. Payments are prompt, the largest being of course for sugar.

CANNED GOODS.

All the canners have peas upon the market now. The selling price is steady at $1.12½. Retailers' orders are fairley numerous, but probably not more so than before the pack became an element in the situation that could be weighed and measured. Corn and tomatoes for fall delivery are attracting some attention, and have perhaps increased rather than otherwise in market interest. The price is unchanged at $1.05 to $1.10, with the latter figure for the best brands. What is in store for the salmon market is not yet known. Coast reports are not materially different in their tenor now from what they were a week ago. All Horseshoe pack that the proprietors will so far undertake to furnish on this market has been contracted for by local jobbers, and the same remarks may by made of some other brands. Notwithstanding this jobbers are rather reticent with quotations. One or two houses talk of $1.40 to $1.45, but most of them prefer to look upon stock as still a bird in the bush, and not to be calculated on with certainty. Moreover, there is not likely to be anything lost by waiting, if the estimates of the shortage be true. Spot salmon is in very active demand at $1. 55 to $1.60. Spot tomatoes are almost an abstraction. A very few cases comprise the resources of the market. It requires $1.55 to $1.60 to buy any. The canners are offering fruits now, strawberries and raspberries for immediate, and plums and pears for future delivery, at from 5 to 10c. below last year's opening prices on account of the difference in the cost of sugar. Another advance in Albert sardines is looked for. There has been scarcely any fishing in France.

COFFEE.

An average week's trade has been transacted without any effect upon prices, which are fairly firm at unchanged quotations. Fine grades are rather scarce, but the staple qualities are plentiful.

DRIED FRUIT.

The quantity of Valencia raisins sold this year is very much larger than the average. Probably twice as many off stalks have been handled as were handled a year ago. The low prices that have ruled since spring were the cause of this. These prices are as low as ever, the range of quotations being from 4 to 6½c. The output of stock keeps up, and the new crop supplies will have less to cope with in the way of a surplus from the crop of '90 .than appeared probable some time ago. Advices from Patras upon the subject of the new crop currants say that shipments will begin about 15th or 18th of the present month. The weather has been exceedingly favorable and the quality of the fruit exceptionally fine. Trade in spot currants is moderately active at firm prices. The market for Sultanas has opened with prices somewhat easier than usual, and the probability that prices will rule low throughout the active trading season appears warranted by the outlook.

NUTS.

A light demand is all that continues to be felt. It is quite equal, if it keeps up, to the task of taking all the stock off the market before supplies are in.

RICE AND SPICES.

Japan rice is slow to arrive. There is not a bag now in stock here. The direct shipment reported a fortnight ago went out with remarkable celerity. Ordinary grades are selling well at long standing prices. In spices there will be no special activity until fall pickling and kindred household processes begin. There is no change in prices now.

SUGAR.

A very good demand for granulated is about all that remains of the big sugar flurry. Fruit operations are still going on but are far at their ebb now, and activity will not revive till peaches, pears, plums, etc., are ready. Granulated quotes yet at 5c. in quantities of 15 barrels and over, and at 5⅛c. in smaller quantities. Yellow sugar is easier as a consequence of large stocks and lack of demand, both granulated and raws this year encroaching upon the part of the demand which was formerly the province of yellow. There is a small quantity of a very dark yellow selling at 3¾c. but the next grade above this quotes at 3⅞c. Raw sugars are plentiful. Trinidad is 3.60c., Barbados 3⅞c. Demeraras 4⅜ to 4½c.

Willet and Gray, in their last weekly statistical report, say :

The demand through the week has been good, resulting in an advance of 1-16c. per lb. at which the market remains quiet and firm, but with little disposition to do business either by buyers or sellers. The European markets have been steady through the week, and the quotations for beet sugars remains unchanged. Raws — An effort has been made this week to recover the ground lost during the preceding week. Competition came to an end with sales at 4c. for granulated by the Spreckels refinery alone, and at 4 1-16c. by all other refiners. The Spreckels refinery, having thereby been enabled to dispose of their accumulated surplus, advanced prices, and, joining hands with the other Philadelphia refiners, continued the advance to 4 3-16c. for granulated, and gave the opportunity to the New York refiners to take the trade at 1-16 per lb. less—say at 4⅛c. for western buyers, or 4¼c. for eastern buyers. This fact seems to show that an understanding, expressed or implied, exists between the opposition refiners as to the supplying of the demand without further competition in prices for the present at least ; but the demoralization of the preceding week can scarcely be considered as without present effect, and the trade of the country has dropped again into a hand-to-mouth basis, and there are no signs of any further improvement during the present week. One notable fact seems to have been brought out by the recent course of the refined sugar market, and that is that whenever the Spreckels refinery have accumulated a large surplus of production, the other Philadelphia refiners must stand aside until it is disposed of at a cut of 1-16c. under the market, or else suffer the consequences of a sharp decline in prices. The American Sugar Refining Company therefore appears to be a supporter of the Spreckels Company, although evidently under some peculiar arrangement, which is very difficult to explain intelligently. Another notable fact in connection with the refined market since the 1st of April is that the grocers of the country have repeatedly been free buyers of sugars whenever the price was near 4c. per lb., and that whenever it rises much above that level they abstain from buying to the best of their ability, and wait for something to happen which shall again reduce prices to their views. This is what appears to be taking place at the present moment, but a large and increasing demand for the fruit canning season would delay any downward reaction probably until that demand was well supplied.

SYRUPS AND MOLASSES.

Not much has been done in either product. Prices are steady. Syrups are wanted chiefly in dark grades, which are not to be had, while molasses is scarcely wanted at all.

TEAS.

Business continues to grow more active in teas. A good many Indians and Ceylons are on the market, and all but the lowest grades of Japans. On Monday, Perkins, Ince & Co., received ex s. s. Parthia, a direct shipment of Young Hysons, the first that has reached this market this year. There is nothing new to report from London concerning Indian and Ceylon. Shipments from

CLEMES BROS. :-

California Fruits,
Bananas,
Melons, Etc.

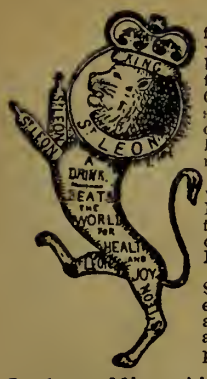
Personal attention.
Prompt shipment.

Phone 1766.

NEW SEASON'S
JAPANS
Excellent value.
Samples on application.

P. C. LARKIN & Co.,
WHOLESALE GROCERS,
25 FRONT ST. E.

St. Leon at the top of the Tree at Last.



We have at last obtained for St. Leon the praiseworthy title of being the best Mineral Water known for Uric Acid, Diathesis, Gout, Rheumatism and diseases of the kidneys, including Diabetes, Melitus, and Bright's Disease of the kidneys, when freely used.

The Hotel in connection with the springs opened on Monday, June 15th, with a full and well-equipped staff of waiters, etc., managed by Mr. M. A. Thomas.

Take a trip down to the Springs this summer, and enjoy yourself for a month and return home recuperated and feeling like a new person.

St. Leon Mineral Water Co., Ltd.,
Head Office, 101½ King St. W., Toronto.
BRANCH—Tidy's Flour Depot, 164 Yonge St.

ALL GROCERS SHOULD SELL THE

ROYAL DANDELION COFFEE

Manufactured by

ELLIS & KEIGHLEY,
TORONTO.

TO GROCERS.

SIMCOE CANNING COY'S

Goods are warranted first-class.

PUSH THEM.

Order through your wholesale House.

IS A BOOK

Which will secure to you a larger profit than you are at present making,

Which will secure an increasing trade,

ANY USE TO YOU?

THE 26 SPECIMEN BLENDS contained in "Tea and the Science of Blending" will show you how this may be done.

Criticised most favorably by THE CANADIAN GROCER and countenanced by the largest Manufacturers and leading Wholesale Houses in Canada.

R. S. McINDOE, 24 Front St. E.,
PRICE 1.00. TORONTO.
REFERENCE: The Wholesale Grocery Trade of Toronto.

GOLD MEDAL AWARDED

DELHI CANNING CO.,

Jamaica Exhibition.

WE are still at the front and propose staying there, the high standard of excellence for which our goods are noted will be fully maintained this coming season. When purchasing Canned Goods keep in mind the **Maple Leaf Brand** prepared by the Delhi Canning Co. Every can is honestly filled and perfectly reliable. Our fruits are noted for their high syrups and natural flavors.

Delhi Fruit and Vegetable Co.,
FACTORIES: DELHI AND NIAGARA.

James Lumbers

Wholesale Grocer,

67 FRONT STREET EAST,

TORONTO, ONT.

MARKETS—Continued.

Galcutta, to 31st July, were 18,830,000 lbs. against 14,540,000 lbs. for the same period last season.

According to McMeekin & Co.'s notes on Indian and Ceylon teas for the month of July, 1891, the offerings of Indian were 48,000 packages, against 28,000 packages in the same month of 1890. Only a small proportion of this quantity was old season's tea. Although not inferior to the average of early arrivals, the new season's were mostly thin and lacking in quality. There were among them very few teas with attractive liquors, but towards the close of the month several good invoices from Assam and the Dooars were offered. In the depressed state of the market, most of the offerings had a bad reception in public sale, and quotations are now considerably lower than those recently current. The quality of the tea to arrive for sale in August show a decided improvement from several districts, but there will be a very large preponderance of poor liquoring sorts. The quantity plucked up till latest telegraphic advices from the gardens is still little in excess of last season's at the same date. The average of public sale prices for the month was about 9¼d. per lb.

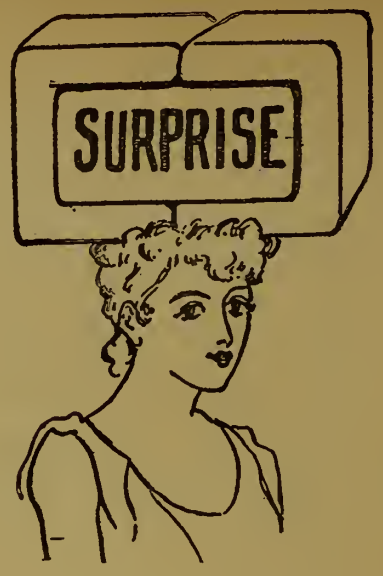
The offerings of Ceylon were 64,000 packages, against 61,000 packages in the same month of 1890. A large proportion of this quantity was poor and unattractive in character, which was freely taken, but at a very low level of price. There was spirited competition throughout the month for all full-flavored teas, anything really good fetching high prices. On such a considerable advance must be quoted. From Colombo the shipments have during the month been on a more moderate scale than recently, and it is reported that teas of better quality are coming forward. The average of public sale prices for the month was about 9d. per lb. against about 10½d. per lb. for the corresponding month last year.

The first of the new season's China teas were offered on the 3rd July, but did not attract much attention from the home trade. The quality was considered better than for several years past, and prices ranged from 7½d. to 3s. per lb. Only small and unattractive offerings of Javas have been made during the month.

PETROLEUM.

This market remains steady at prices for sometime current. The upward movement in the United States market has so far been without influence here. Business is but moderate.

The Petrolia Advertiser reports: Petrolia crude 1.34 1-2 per bbl. Oil Springs crude $1.34 1-2 per bbl. No change has taken place since our last issue in either crude or refined, nor do we expect any during this month. Oil matters are more quiet than dull, and in the month of September a lively business is expected. Very few transactions in crude have taken place during the past week, but the price remains firm at $1.34 1-2 to $1.35.



A Crown Jewel

Of the first water—Surprise Soap—made from the best material—guaranteed to give the best satisfaction to your customers. Surprise Soap really fills that need of a first-class laundry soap at a moderate price.

One cent will send us a postal card.

The St. Croix Soap Mf'g Co.,
St. Stephen, N. B.

Branches:
MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 40 Wellington St. East.

Refined is still selling at 12 1-2 cents in car lots, f. o. b. here, at sixty days or two per cent off for cash.

DRUGS AND CHEMICALS.

A mild midsummer demand is all that the market has to respond to, and that does not create excitement in anything. The price list is unchanged throughout.

BUTTER AND CHEESE.

There is no movement of large lots. Not often is there any transaction involving 25 tubs. There was one on Monday. The price was 13c. There is less stiffness apparently on the part of country holders, as they are offering quite freely in lots of 100 and 120 tubs at prices slightly below those going for trade lots, but the commission men have no use for stock at the proffered figures, as they are too high for the markets to which they look for purchasers. A dealer who had an offer of 14c. some weeks ago for a 100-tub lot, and who thought fit to refuse it at the time, has been on the market this week seeking in vain to get the same offer again. The prices ruling to-day are those which have held for weeks, and are based on the supposition that only ordinary trade lots are moving. They are 14 and 15c. There is no movement of creamery tub.

Cheese is fairly active at 9½c.

COUNTRY PRODUCE.

BEANS—There have been some 50 bag lots handled at $1.70, and only medium stock at that. Demand and supply are both low.

DRIED APPLES—Are nominal at 8½ to 9c.

EVAPORATED APPLES—Lifeless and nominal at 13½ to 14c.

EGGS—Are still exceedingly dull at 12 to 13c. Further concessions would be made if sales would follow. Hot weather and declined consumption made the holding of stock undesirable.

HAY—Is abundant at $11.50 to $12 for either old or new timothy. There is no inquiry for clover.

HIDES—Are steady at 5 to 5½c. for No. 1 green. Cured are 6½c. two cars having sold at that price since our last report.

HONEY—Receives little attention on account of the abundance of fruit. Prices are 7 to 10c. for clear and 14 to 16c. for comb.

HOPS—There has been little change in prices. What stock remains on hand goes out at 33c. in four and five bale lots. There is not much activity, however.

POTATOES—Are in a very weak state. Barrels are 75c. to $1.

SKINS—Pelts and lambskins are now sufficiently wooled to rank as sheepskins, as which they are now classed at 55c.

STRAW—Is wanted at $6 to $7 for oat.

WOOL—Is very dull at 18 to 19c.

FISH.

The fish trade languishes through its offspell. Business will be dull until the beginning, at least, of September. The prices quoted last week hold now. They are 6½ to 7c. for white fish, salmon trout and pickerel, and $1.75 to $2 for lake herring.

GREEN FRUIT.

The week's trade has been fairly satisfactory, the demand having improved perceptibly under the fine weather. Stocks have kept pretty much in the same state as a

WE ARE BUYING
Dried Apples.
SEND SAMPLES AND QUOTATIONS

ESTABLISHED 1869.
STANWAY & BAYLEY.
BROKERS
AND
GENERAL COMMISSION MERCHANTS.
44 FRONT ST. EAST. TORONTO.

WE ARE BUYING
Evaporated Apples
SEND SAMPLES AND QUOTATIONS.

ALL GROCERS SHOULD SELL THE

Royal Dandelion Coffee

Manufactured by
ELLIS & KEIGHLEY,
TORONTO.

GEO. C. THOMPSON. CHAS R. KING.

THOMPSON & KING,

Consignees, Brokers, General Commission and Mercantile Agents,

51 Wharf Street, cor. Fort, Victoria, B.C.
Storage. Correspondence Solicited.

T. W. CLARK & CO.,

General Commission and Provision Merchants and Wholesale Dealers in Dairy Products.

Consignments solicited and business transacted for Eastern Canada Merchants.

Established 1886.

VANCOUVER, B.C.

References: Bank of British Columbia.

WILLIAM RYAN,

Produce and Commission Merchant,

72 FRONT ST. EAST, Toronto, Ont.

WANTED,

CHOICE DAIRY BUTTER

Correspondence Solicited.

All kinds of produce handled. Consignments solicited. Carriers supplied.

J. CLECHORN & SON,

Wholesale Fruits, Fish and Oysters

94 YONGE ST., TORONTO.

ORANGES.

Last car of Florida oranges for the season just received. Fancy stock. Send for prices of oranges and lemons. Prices are advancing daily.

J. F. YOUNG & CO.,

PRODUCE AND COMMISSION MERCHANTS

74 Front St. E., Toronto.

Our business is Solely Commission. The only plan which does justice to the Consignor. We handle everything which the Country Storekeeper has to send from home to sell. None of our own goods to sell in preference to yours when the market is good. Nothing between you and best price obtainable except a small commission.

Prompt Sales and Quick Returns.
We Furnish Egg Cases. Try Us.

R. C. MURDOCH AND CO.,

Commission and Wholesale Fruits.

FANCY CALIFORNIA EVAPORATED AND GREEN FRUITS A SPECIALTY.

Correspondence solicited, and prices on Foreign Fruits, Figs, Dates, Nuts, etc., furnished on application.

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TELEPHONE 806.

ESTABLISHED 1841.

W. H. Schwartz and Sons,

Coffees,
Spices,
Mustard.

HALIFAX, N.S.

Hams, Breakfast and Roll Bacon,

New curing, now ready.

For Choice full flavor goods send us a Sample order.

Jas. Park & Son,
Toronto, Ontario.

The Ontario Produce Co'y.

Produce Brokers and Commission Agents,

70 COLBORNE STREET, TORONTO.

WANTED!

CHOICE DAIRY TUB BUTTER.

Apples and Potatoes.

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KING, GRAINGER & CO.

81 Front St. E.
Produce and Commission Merchants.

BUTTER, EGGS,
and Country Produce.

Correspondence Solicited. Prompt Returns Mad
TELEPHONE 2237.

JNO. A. MOIR,

GENERAL AGENT.

Consignments Solicited.

SPECIALTIES: Canned Goods, Dried Apples, Evaporated Apples, Codfish.

Quotations and samples sent on application. A trial solicited.

41 St. Francois Xavier Sts., Montreal.

LAURENCE GIBB

Provision Merchant,
83 COLBORNE STREET, - TORONTO.

All kinds of Hog Products handled. Also Butter, Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.
Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.

26 WEST MARKET STREET,
Provision and Commission Merchants,

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

Reesor & Rogers,

Produce and Commission Merchants

Solicit consignments of Country Produce from Storekeepers.

71 Colborne St., Toronto.
Telephone 2291.

Established 1874.

W. H. SMITH,

Wholesale Produce
Commission Merchant
186 KING ST. EAST, TORONTO.

Wholesale Dealer in Butter, Eggs and General Produce Consignments solicited First-class reference

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McLAREN'S

Is Honest Goods and just the Thing on Which to make or Extend a Business.

COOK'S FRIEND
BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock.

MARKETS—Continued.

week ago, the output being attended by only moderate replenishment from time to time. There are a few Valencias, brought here from the New York market, to sell at $6.50. Jamaicas will not be brought in untfl the small fruit excitement is over. Sorrento oranges are unchanged, and the chief line on the market, at $4.50. Lemons are locally unchanged at $4.50 for Palermos, and $4.75 for Messinas. Bananas are $1.25 to $1.50.

SMALL FRUITS, ETC.

California plums are $2.25. Clingstone peaches are 75c. a basket, California peaches $1.75, Delaware freestones $1.50 per half bushel basket. Bartlett pears are $3.50 in cases and kegs. Tomatoes are 75c. a basket. Apples are $1 to $1.50 per barrel, and are a drug on the market. Lawton berries are 10c.

PROVISIONS.

The market has lost none of the tone that operations up to the end of last week had communicated to it. There is a large space to fill in the demand during the next two months, and that circumstance, rather than instant needs, is priming prices. Movement in carlots has been a less marked feature of this than of last week, but the jobbing trade has increased. There is said to be an unusual proportion of then hogs in the country this year.

BACON—Is 8½ to 8¾c. for long clear, the latter price for very small quantities. A car was sold on Monday morning on private terms, but there was no concession on prices formerly taken. Bellies are 10½ to 11c. backs 11c., rolls 9c.

HAMS—Are 12½ to 13c. for smoked, which are in small compass and very firm. Pickled are 11c.

LARD—Pure is very scarce at 10¼c. in tubs and 10¾c. in pails, while compound is 8½ to 9c.

MESS PORK—There is no Canadian heavy. A carload of United States has been received this week to sell at $15. Canadian short cut is $16.50 to $17.

SALT.

Salt goes into trade at about the average pace at this season. There is no change in car prices, which are : 70c. for sacks, $1.25 for dairy, $1.20 for barrels.

DRY GOODS.

The trade is looking up. The business of the moment does not call for special comment unless to say that it is rather slow, but reports from the country indicate a latent demand that will become very active in a few weeks.

MONTREAL MARKETS.

MONTREAL, Aug 20, 1891.

There has been no change in the position since a week ago, and the activity in sugar, excepted, matters generally are quiet. Indications, though, are favorable on the whole, and with the continuation of favorable reports regarding the crops a generally hopeful feeling prevails.

SUGAR AND SYRUP.

There are but little signs of let up in the demand for sugar, which goes to show that stocks must have run down, extraordinarily low, or this continued call would not have been possible. Refineries are quoting granulated at 4⅝ to 4¾c. and yellows 3⅜ to 4⅜c. There are no raws here to speak of, the supplies to which we referred in our last having been cleared off, round lots going at 3¾ to 4c., which basis was only possible for large quantities. Some more are expected to arrive shortly, but the quantity is not considerable. For smaller quantities we quote 4 to 4¼c.

Offerings of syrup are light but the demand is small, so that they are ample. We quote 2¾ to 3¼c. as the range.

MOLASSES.

A fair jobbing movement is noted in molasses, recent cutting having induced a better demand. Barbadoes move at 37 to 37½ in 50 barrel lots.

COFFEES AND SPICES.

Coffee continues in good enquiry and values rule firm under light stocks. A shipment of Rio is on the way between here and New York, the enquiry for which is brisk. For what business there has been done here 20½ to 21c. is the idea, Jamaica ruling about the same. Spices continue dull and there is little business to note. The only sale we heard of was a round lot of pepper on Western account at 9½c.

RICE.

A fair movement is to note in rice and business is of an average character. We quote prices the same. Patna $4.50 to $5, choice $4.25 to $4.50, Standard, $3.90 and off grades $3.50 in car lots.

DRIED FRUIT.

There has been little doing in the way of actual business in dried fruit. Raisins have been quiet with but little demand for old stock, prices ruling unchanged for what business there is doing at 4 to 4¼c. The first shipments of new fruit on Montreal account from Denia are expected in the course of a few days, and cannot possibly be here for three or four weeks. Business for fall shipment has been done, but the terms as yet are kept private. Currants are, if anything, a little earlier in New York for round lots, but our market has not shown much change. Stocks here are still comparatively light, and we report our quotations of a week ago, viz., 5⅞ to 6¼c.

CANNED GOODS.

There is only a small local demand for canned goods, buyers preferring to operate only for immediate wants in anticipation of the new pack, some lines of which are offering.

GREEN FRUIT.

In staple lines of green fruit business is quiet, with business mostly directed to fresh arrivals of new stock which are referred to elsewhere. Lemons rule at $3.50 to $4, and oranges $3.50 to $4.50 per box

NEW GREEN FRUIT.

The feature of the market recently has been the free receipt of apples, especially so to-day, and prices in consequence are easier all round. Red Astrachan move readily at $1 to $1.40 and Duchess $1.50 to $1.75. Bartlett pears sell at $5 to $8 the barrel and $1.50 to $2 in half barrels. Peaches are easy at 85 to $1 California fruit are unchanged, receipts to-day fair. Pears sell at $2.25 to $3.25, peaches $1.75 to $3 and plums $1.75 to $2.

HOPS.

There is nothing to say about the local market for the simple reason that no business is doing at all. Only a few small lots of 1890 are offering here, and they would be sold at 20c. if such a bid could be had.

PROVISIONS.

The demand for provisions has been of a quiet sort, and as compared with the position a week ago, there is no change in prices. Canadian short cut, per barrel is quoted at $17.25 to $17.50; mess pork, western, per barrel $15.25 to $15.75; short cut, western, per brl $17.25 to $17.50; hams, city cured, per pound 10½ to 11½c.; hams, canvassed, per lb 0 00 to 0 00c.; lard, Canadian, in pails, 8¾ to 9c.; bacon, per pound, 9 to 10c.; lard, com., refined, per lb, 7¾ to 8c.

EGGS.

Reports from the country state that offerings are freer, but so far there has been no appreciable change here except a somewhat easier feeling and we now quote fine caudled 13c. and ordinary 12¼ to 12½c.

BUTTER.

There is little to say of the butter market and the position is just as it was. High figures have been paid in the country for both creamery and dairy stock which were not warranted by the general run of report enquiry, and limits on this connection still do not leave buyers a decent margin on which to operate. Shipments to date are larger than last year, but cheap American stock in bond make up considerable in this item. Creamery 18¼ to 19½c., Townships dairy 16 to 18c., Morrisburg and Brockville 16 to 17c., Western dairy 14 to 15c.

CHEESE.

Speculative buying in the west by two leading firms who generally engineer a deal in July stock, has given the market a rather sharp hoist, higher in fact than the natural movement of business warrants. In consequence of this there is a regular flurry for cheese, and prices are almost 1c. higher than they were a week ago, owing to the fact that everyone is afraid of being left in the matter of supplies. It remains to be seen whether the figures paid will result profitably, in fact it is simply a question between the holder on this side and the British buyer on the other. If the latter can't do without the chees he will have to pay for it if not the reverse. The

British Markets.

Having closed out our local business, we are now prepared to give special attention to all lines of

Canadian Produce

in British Markets.

We have a large trade in

Cheese, Eggs, Butter,

and Apples, also

Canned and Evaporated Goods,

Honey, etc., etc.

Liberal advances made on suitable goods.

Correspondence Solicited.

IMPERIAL PRODUCE CO'Y.,

OF TORONTO, LTD.,

69 Front Street East, Toronto.

Dont' Fail to Get

—A BOX OF—

Adams' Monte Cristo

CHEWING GUM.

Each box contains a brilliant ring which is set in the latest Parisian style.

Be sure to ask your Jobber for it.

ADAMS & SONS' CO'Y

11 and 13 Jarvis St., Toronto.

PICKLING VINEGAR.

T. A. LYTLE & CO.,

Bonded Manufacturers,

124--128 RICHMOND ST. W.,

TORONTO.

"KENT BRAND"

Canned Goods and Fine Mixed Pickles

—ARE—

The Standard Goods.

If your wholesale grocer does not handle these goods write direct to

The KENT CANNING AND PICKLING CO.,

Chatham, - Ont.

Brantford New Mills.

DEAR SIR,—We can supply you with Flour, Meal and Feed in whole or mixed cars, at prices as low, if not lower, than any firm in Ontario, and should you favor us with a trial order, we feel confident of a continuance of your trade.

Orders filled promptly. Wire for prices.

Yours. etc.,

J. & R. ROBSON,

Brantford, Ont.

Dominion Mills,

LONDON, ONT.

HEADQUARTERS FOR

OATMEAL

CORNMEAL, POT BARLEY,
SPLIT PEAS, ROLLED WHEAT,
AND ALL BREAKFAST CEREALS.

Write for Samples and Prices.

CARTLEY & THOMSON,

303 to 311 Talbot St.

GOLDEN BRAND

CANNED

FINNAN HADDIE

Are put up in flat and tall tins.

Quality guaranteed.

AGENTS,

H. W. NORTHRUP & CO.

South Wharf, Saint John, N. B.

N. WENGER & BROS.,

AYTON, ONT.

- - MILLERS - -

(Hungarian Process)

BRANDS:

KLEBER, MAY BLOSSOM.

AGENTS:

J. L. SMITH & SON, - Montreal.

EPHRAIM ERB, - Halifax.

HODD & CULLEN

Roller Millers.

FLOUR

Manufactured "Hulgarian" System.

Our brands are

Classic,
Anchor,
White Frost,
Challenge,
Diadem,
Strong Bakers.

Heavy dealers in

Oats, Oatmeal, Beans,
Peas. Middlings, Bran.

Quotations by wire.

Address, STRATFORD, ONT.

IMPORTANT FACTS
ABOUT NOURISHING FOODS.

"OUR NATIONAL FOODS," put up in packages only, are not ordinary foods. They are prepared by the conversion of the starch into dextrine. THEY CONTAIN OVER DOUBLE THE NOURISHMENT THAT IS IN FLESH MEAT. A 4 lb. PACKAGE OF IRELAND'S DESICCATED WHEAT AT 25c. CONTAINS 30 GRAINS MORE NOURISHMENT THAN 10 lbs. OF BEEFSTEAK COSTING ABOUT $1.50. THINK OF THAT. People are beginning to find it out, when they ask now for Ireland's Desiccated Wheat in packages they mean it. The grocer need not say "we have it in bulk just as good," for the customer is at once suspicious, for we do not sell it in bulk. Sold by all first-class grocers and manufactured only by

The Ireland National Food Co., Ltd.,

TORONTO.

EMBRO OATMEAL MILLS.

D. R. ROSS, - - EMBRO, ONT.

A CHOICE QUALITY OF

Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways. Have new machinery for the manufacture of Rolled Wheat and Graham Flour and will be pleased to have orders.

LEITCH BROS.

MILLERS, OAK LAKE.

LEITCH TRADE MARK OAK LAKE

Grinders of MANITOBA WHEAT EXCLUSIVELY.

MONTREAL Markets Continued.

gentlemen who have every reason to be happy are the factory men who have pursued the wise course of selling as soon as there stock is marketable, so that they will make money anyhow, and the country be benefitted thereby. They have been getting top prices all along too. Finest Julys 9 to 9½c.; fine Julys 9 to 9¼c.; medium 8¾ to 8⅞c.; poorer grades 8 to 8½c.; cable 44s. 6d.

GRAIN.

The grain market has exhibited no particular change, the flurry in the West having no effect on our market. Peas are somewhat lower. The stocks in store in Montreal compared with those of a week ago show an increase of 16,850 bushels of wheat, and a decrease of 31,387 bushels of peas, 14,601 bushels of oats, 944 bushels of barley. Compared with a year ago there is an increase of 146,739 bushels of wheat and a decrease of 66,842 bushels of corn, 59,922 bushels of peas, 11,949 bushels of oats, 18,179 bushels of barley. We quote:—No. 2 hard Manitoba, $1.05; to $1.07; No. 3 do., 97c; No. 2 Northern, 96 to 97; feed do., 70c; peas 87c. per 66 pounds in store; 88c. afloat; Manitoba oats; 37c. Upper Canada do., 42c. per 34 pounds; corn, 75 to 80c. duty paid; feed barley, 55c.; good malting do., nominal.

FLOUR AND MEAL

There is no change in flour, the local demand being of a small hand to mouth character, while we note nothing particular on export account. There is a decrease of 843 brls. in stock as compared with a week ago, and 4,548 as compared with a year ago. Patent spring $5.25 to $5.50; patent winter $5.25 to $5.45; straight roller $4.80 to $4.90; extra $4.50 to $4.60; superfine $4.00 to $4.10; city strong bakers' $5.25 to $0.00; strong bakers' $5,00 to $5.20.

There is nothing new to note concerning meal, the demand being small. Stocks in store have increased 75 barrels compared with a week ago and decreased 129 with a year ago. Standard $2.80 to $2.90; granulated $2.80 to $2.90; rolled $2.80 to $2.90.

FEED.

Feed of all kinds is in good demand and prices are shady. We quote shorts $19 to $21, bran $15 to $16, middlings $22 to $25 and moullie $22 to $28.

SIGN YOUR NAME PLAINLY.

Why make it so small that it requires unusual care and keen eyesight to read it? Why make it so complicated that no human being but its maker can decipher it? Why sprawl it all all over a check or letter sheet? The writing of a signature is not a small matter with those whose correspondence reaches thousands of letters daily. We have frequently seen all the force in an office sqend half an hour to decipher a signature which should have been so written as to be read at a glance. Some foolishly entertain the idea that an intricate signature is less easily forged, when the truth is that one that is plain and bold is extremely hard to copy. As examples of what a signature should be, study those of George Washington, John Hancock, Hon. Hamilton Fish. If you want to be eccentric take Horace Greely's signature for a model, but spare, oh, spare us your ideas of sprawl, complexity, novelty under the mistaken notion that it ensures safety. It robs others of time and patience and is a nuisance to every one who handles it, unless thoroughly conversant with your abnormal sign manual. These remarks are prompted by the receipt of a signature measuring five-sixteenths of an inch, although it is composed of nine letters, and should occupy not less than one and one half inches, and better if two.—American Grocer.

DON'T DO THINGS BY HALVES.

The most successful men that we have seen either in our time or in history have been those who have not done things by halves. There have been hundreds of men who would have proved themselves successful beyond question, if they had had the capacity to put their entire soul, body and energy into the work in which they were engaged. Truly speaking it is the man who does not do things by halves that succeeds. He succeeds in a most emphatic manner, or if perchance he does not succeed he fails with a promptitude that would put an astronomical calculation into disgrace. There never was in the history of the world a successful general who went into battle with a half-heartiness, or a disposition to suspect defeat. It is exactly the same in business as in war. The individual who enters into any undertaking with doubt, cannot possibly expect to succeed. The will power has a great deal to do with success; so also has conviction. There have been many arguments successfully contended simply because, one of the contestants has really believed in the absolute superiority of his position and the views he had undertaken to defend. Business is unquestionably built on the same lines, and the business man who really enters into the competition of life with a determination to force matters is bound to succeed. It is the half-hearted, unappreciative individual, who does not desire to defend his judgment, or to rely upon his own conviction, who ultimately fails.

There is not at the present time a single general of note who will dispute the fact that many battles have been won simply from the inherent conviction of their superiority, not only physically, but also from a strictly stragetical standpoint. We might almost say that faith not in superstition, but faith in one's own ability conquers where merit sometimes fails.

Napoleon the great, and he is justly designated, is the authority for the expression, "There is no such word as can't." He did not believe that the vocabulary of the world contained such a word. And the Iron Duke, who was his only real competitor and ultimate conqueror, was unquestionably of the same opinion. Any one who came to him with the apology that he "could not do what was set him to do" was unworthy of the profession he followed and the sooner he was hanged the better. It is surprising what a man could do if he only has the capacity not to "do things by halves." Suppose that you had some great undertaking and that you had decided to go into this undertaking with the object of making money. It would be perfectly ridiculous if you were to go into it feeling that there was a great possibility that you would not succeed. This is doing things by halves, and you cannot possibly conduct a successful business upon these lines.

Energy many times counts for more than discretion. How many men in battle have succeeded in obtaining recognition and advancement not because they had displayed a large amount of discretion, but because they have displayed an utter contempt for conventionalities. It was not the observance of cautiousness or hesitancy that caused Napoleon to make Ney a Marshal of the French army. On the contrary, it was his absolute recklessness, putting it in a mild form, that caused his promotion. Timidity is by no means a very valuable friend. It may be of value amongst a lot of men who do not aspire more than the brain of mediocrity, but where genius is wanted it utterly fails.

Don't do things by halves. Whether it is the sweeping of your store or the purchase of a million dollars' worth of goods. Don't do things by halves, whether it is the collection of outstanding accounts or the full attention to a small fad that a customer may desire to have shown to him. Don't do things by halves, whether it is writing a letter to a disagreeable customer or acknowledging the receipt fully by a member of the firm of a small item which may be remitted; Don't do things by halves, whether the engagement of an office boy at $2 a week or a salesman at $10,000 a year. Life is made up of those who regard it as a reality. They are those who unquestionably get the most out of it. They do not live the longest, but they "get there just the same." There never was nor never will be a confirmed success of those who do things by halves. The improvements in machinery and in the methods of conducting business are such that those who refuse to come into the circle will realize that it is the patient, energetic individual who insists upon everything being done in its completeness who will succeed.

We commenced by saying, "Don't do things by halves," and we are absolutely convinced that those who follow the old cautiousness of the past will get miserably left. Our advice to the young and to the old is explicit and emphatic: "Don't do things by halves," particularly with regard to those who cannot pay their bills when they are due. In short, the man who does set out in this life to do things by halves and to thoroughly succeed will find himself unquestionably "in the soup." We would say to all our readers, big and little, of great experience and small experience, and of every other degree of mercantile pursuits. "Don't do things by halves." You will then be much happier and infinitely more contented with this world's gifts.—National Grocer.

A. H. BADGEROW. ALEX. H. DIXON.

The Badgerow, Dixon Bonded Vinegar

Manufacturing Co.,

79 and 81 Jarvis St., Toronto

Highest award, Toronto Exhibition.

DAVIDSON & HAY

Wholesale Grocers,

36 Yonge Street,

TORONTO, ONT.

NEW CANNED PEAS.

Now arriving the undermentioned very choice brands, "Aylmer" "Simcoe" "Boulter's" "Miller's" and "Lakeport." Quality guaranteed. Early purchasers likely to do best. Orders filled promptly.

Sloan & Crowther

WHOLESALE GROCERS,
59, 61 and 63 Front St. E.,
TORONTO.

-RAW SUGARS-

Grainy and good color.

SAMPLES ON APPLICATION.

H. P. ECKARDT & CO

Wholesale Grocers,
3 FRONT ST. EAST, TORONTO.

Thos. KINNEAR & Co

Wholesale Grocers and Importers of
TEAS,
SUGARS,
COFFEES,

AGENTS FOR
Cherry's Irish Mustard, X.D.S.F.
This is superior to any other grade in the market. Try it.
47 Front St. E., - TORONTO.

WARREN BROS. & BOOMER,

IMPORTERS
AND
WHOLESALE GROCERS,
35 and 37 Front St. East,
TORONTO, ONT.

SUGARS, COFFEES AND TEAS, SPECIALTIES.

EDWARD ADAMS & CO.

ESTABLISHED 1846.
Wholesale Grocers and Importers of
TEAS,
SUGARS,
COFFEES,
TOBACCOS.
95 & 97 Dundas St., London, Ont.

BALFOUR & CO.,

IMPORTERS OF TEAS
—AND—
WHOLESALE GROCERS,
HAMILTON.

WESTERN ONTARIO AGENTS FOR
Cherry's Irish Mustard, X.D.S.F.
This is superior to any other grade in the market. Try it.

SMITH & KEIGHLEY

Wholesale Grocers and Importers of
TEAS,
COFFEES,
SUGARS,
and General Groceries.

Canned peas, 1891 pack now in stock, first of the season. Write for quotations. Letter orders promptly attended to.

9 Front St. E., Toronto

Rice and Valencia Raisins.

To the Trade.
We offer
1000 Boxes Valencia Raisins,
2300 Sacks of Rice.
Write for quotations.

N. QUINTAL & FILS,
WHOLESALE GROCERS,
274 St. Paul Street,
MONTREAL.

J. W. LANG & CO.,

Wholesale Grocers,
33 Front St. East,
TORONTO.

PERKINS, INCE & Co.,

41 and 43 Front St., Toronto.
HAVE RECEIVED
New Season's
YOUNG HYSONS
ex S.S. Parthia.

J. F. EBY. HUGH BLAIN.

PICKLING SPICE.

Whole Mixed.
FRESH GOODS FINELY BLENDED
—FOR—
Pickling Purposes.
ORDER EARLY.

EBY, BLAIN & Co.,
Wholesale Grocers,
FRONT AND SCOTT STS. TORONTO.

BUYER AND SELLER.

Perhaps in no department of trade is there unity of opinion, says the Canadian Trade Review, regarding the relative merits and worth of the commercial buyer and seller. It is a point upon which it is probable that there will always be differences of opinion. To A. T. Stewart, the American merchant prince, is credited the statement that a saleman is not very hard to find; that, if not readily found, it would be easy to train one; but that a buyer—that is, of course, a good buyer—is, like the poet, born, not made. Yet even this experienced judgment can hardly be said to apply in all cases. It may be that the buyer is of supreme importance in his own department, but his relations to the public and even to the trade, are limited. We agree with a contemporary in its statement that the buyer of raw material for the manufacturer is not generally known outside of a comparatively small circle handling raw products. Even the buyer for the jobber, or purchasing agent as he is more generally termed, operates within a comparatively small circle of manufacturers or importers, although his dealings are of immense magnitude, larger by far than those of any salesman of like experience and standing. He is a factor in the market, yet in a limited sense and not as the purchaser who is himself a seller that directs and deals directly with the consumer. Necessarily, buyers are not so numerous as salesmen and for that reason alone are not so well known through all the ramifications of trade and commerce down to the consumer. Yet no one would underrate the importance of the seller to the trade at large nor deny that the successful salesman has acquired an art of as great value to himself and his employer as the buyer could possibly attain. To the student of human nature the salesman is a greater and more interesting study than the buyer, and this is true whether the art of selling is represented by the man behind the counter, in the store, or by the commercial traveler whose life is spent on the road. The successful saleman must himself be a student of human nature and a close observer of persons especially, the better to enable him to deal with his customer. Patience, caution, and determination are also elements in the make up of a good salesman. It is difficult to realize the tax to which these characteristics are often subjected, especially the trait of patience. Customers are naturally unsympathetic and sometimes imagine it a special privilege to exact for themselves more than ordinary deference. But the salesman must take no umbrage—nor could a buyer under like circumstances—that's what he is there for, to sell if he can, but at all events not to antagonize the customer. The latter is especially true in retailing, and the storekeeper who is his own salesman, finds it especially incumbent on him to restrain himself, as so many have learned by unpleasant experience.

GURD'S Ginger Ale is guaranteed Superior to all others. Orders promptly attended to.

THE PELEE ISLAND WINE & VINEYARDS Co LIMITED

Brantford and Pelee Island } J. S. HAMILTON & CO'Y, BRANTFORD, ONT Sole Agents for Canada.

ALL GROCERS SHOULD SELL THE

ROYAL DANDELION COFFEE

Manufactured by

ELLIS & KEIGHLEY,

TORONTO.

TO THE TRADE

—IN—

Canned Goods.

We are making all arrangements for this season's pack—and enlarging our factory considerably—Thanks for last season's trade and soliciting this year's.

Faithfully yours,

D. W. DOUGLAS,

St. Johns, P.Q

Queen's Hotel,

WINNIPEG, MAN.

First-class in every respect.

JAS. O'CONNOR, Prop. FRED. SPRADO, Mgr.

"MONSOON"

Is the Registered Trade Mark of the

PURE INDIAN TEA

That has become such a favorite.

These Teas have had a Three Year's Test.

New Season's Teas are now arriving.

Particulars on application to

STEEL, HAYTER & CO.,

Growers and Importers,

11 & 13 Front St. E. Toronto.

COFFEE MILLS

CHEESE CUTTERS. BEEF SLICERS.

Scales, Scoops and Funnels.

GEO. SPARROW & CO.,

33 Colborne St., Toronto, Ont

BENSDORP'S ROYAL DUTCH COCOA.

(Manufactured at Amsterdam, Holland).

Is Absolutely Pure and Soluble. Very delicate in flavor and of Great Strength. It will please more of your customers than any other Cocoa on the market. Order a case at once and prove the above to be correct. Packed 12 lbs. Cocoa in a case.

Price, ¼ lb. cans, $2.40 per doz.
½ " " $4.50 " "
1 " " $8.50 " "

Wholesale by

JAMES TURNER & CO., Hamilton.
EBY, BLAIN & CO., Toronto.
CAVERHILL, ROSE, HUGHES & CO., Montreal.
M. F. EAGAR, Halifax.

STEPHEN L. BARTLETT, Importer,

BOSTON and NEW YORK.

IT CANNOT BE BEAT ! ! !

This is the secret of the great success of "Barm" Yeast, and it is now accepted as a recognized fact by almost every Grocer that for honest quality and rapid selling IT HAS NO EQUAL.

Try a box at once and make your customers happy.

THE BARM YEAST MFG. CO.,

TELEPHONE 1920. 35 Wellington St. E., Toronto.

Cowan's
Soluble Cocoa

made from carefully selected Beans, produces a Cocoa of the best quality and finest flavor.

The Cowan Cocoa and Chocolate Co. L'd, Toronto
14 and 16 Mincing Lane, Wellington St. W.

Samples free. Correspondence Solicited.

J. A. Mathewson. S. J. Mathewson.
W. B. Mathewson. J. A. Mathewson, Jr.
Established 1834.

J. A. MATHEWSON & CO'Y,
IMPORTERS and WHOLESALE GROCERS.

Goods from First and Best Markets. Quality warranted. Full assortment. New Crop Japan Teas have arrived in quantity. Fine assortment and quality desirable. Orders carefully and promptly attended to.
Have claimed, and do claim, freedom to buy and sell anywhere without interference or hindrance from any quarter. No commercial or personal slavery.

202 McGill St., MONTREAL.

WRIGHT & COPP,
40 Wellington St. East, Toronto,
Importers, Manufacturers' Agents.
Grocers' Specialties, Etc.

Correspondence Solicited.
TELEPHONE 2662.

BUY ONLY
THE BEST

THE GAIL BORDEN
Eagle Brand Condensed Milk
Has maintained its high reputation for ABSOLUTE PURITY for over a QUARTER OF A CENTURY.
AS A FOOD FOR INFANTS IT HAS NO EQUAL.
FOR SALE BY
Grocers and Druggists Everywhere.

M. J. Woodward & Co.,
PRODUCERS OF CRUDE,
Manufacturers of
Illuminating Oils,
Lubricating Oils,
Paraffine Oils
and Wax, &c.

PETROLIA, - ONTARIO.

JACQUAND FRENCH BLACKING

PRICES
In cases of 6 gross each, assorted if necessary.

No.
2—$2 00 per gross.
3— 3 00 "
4— 4 00 "
5— 6 00 "

5 per cent. discount cash.

DAVID REA & CO., - 30 Hospital St.
MONTREAL.

The Norton Manufacturing Co.,

E. P. Breckenridge, Toledo, Pres. C. C. Warren, New York, Sec.-Treas.
Edwin Norton, Chicago, Vice-Pres. W. C. Breckenridge, Resident-Manager.

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

FRUIT, PAINT, LARD, BAKING POWDER, FISH AND LOBSTER CANS.

Capacity, fifty thousand cans per day.

Sole Agents in Canada for Norton Brothers
"Solder Hemmed" Caps.
Inquiries and Correspondence Solicited.
HAMILTON, - ONT.

DO YOU SELL

"Peerless" Washing Compound. There is nothing equal to it. It will pay you a handsome profit. Your customers will like it. Address
Pure Gold Manufacturing Co.,
31 Front Street East, Toronto.

Todhunter, Mitchell & Co.
—DIRECT IMPORTERS OF—
HIGH GRADE COFFEES,
Old Government Java Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.
Grocers draw trade by selling their FAVORITE EXOELSIOR BLEND.
RELIABLE ROASTING BY PATENTED PROCESS. :: TORONTO.

ELLIOTT, MARR & CO., IMPORTERS OF TEAS,
—AND—
Wholesale Grocers, LONDON, ONT.

We are now reducing our surplus stock in order to make room for FALL GOODS.

We beg to offer a BIG REDUCTION IN PRICES to our RETAIL FRIENDS. Customers visiting Toronto, during the Exhibition, will find it to their interests to call and inspect stock before placing their fall orders.

R. TEW & CO.,

Importers of

CROCKERY, GLASSWARE, CHINA, LAMP GOODS, ETC,

10 FRONT ST. East,

(Adjoining Board of Trade Building.)

SALES MADE OR PENDING.

J. M. Roberts, general store, Dungannon, has sold out to R. B. Holland.

Mrs. Margaret H. Young, groceries and provisions, Toronto, sold out by auction.

McQueen, J. A. & Co., general store, Point de Bute, advertise closing business.

J. F. Galbraith, Japanese and Chinese goods, Vancouver, advertises his business for sale.

Halfpenny & Washburn, general store, North Bay, stock, etc., advertised to be sold by auction on the 25th inst.

PARTNERSHIPS FORMED AND DISSOLVED.

Ferguson & Co., grocers, Winnipeg, stock sold.

Cummings, A. & Co., groceries, etc., Winnipeg, dissolved partnership.

Chipman, Morgan & Co., commission agents, Vancouver, C. E. Morgan retires.

Brackman & Ker, flour and feed, Victoria, incorporated as the Brackman & Ker Milling Co.

FIRES.

Cavin Lutz, drugs and stationery, Exeter, burnt out.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES

S. S. Young, Wholesale grocer Trenton, Ont., suspended.

J. Goodmurphy, general store, Gore Bay. is offering to compromise.

Douglas & Haines, roofers, Ottawa, Joseph Douglas, chattel mortgage.

C. J. Lenentine, dry goods and groceries, Springfield, assigned in trust.

John Simons, general store, Arthur, has assigned to J. A. Browne, Toronto.

R. J. Thomas, grocer, Brantford, has assigned to John R. Mason, Toronto.

W. J. Brett, grocer, Amherstburg, has assigned to R. R. Brett, Amherstburg.

E. S. Platt, grocer, flour and feed, Campbellford, has assigned to Henry Palmer, Campbellford.

TOO BUSY TO DO BUSINESS.

There are merchants who, if they repeated declarations may be taken as true, are too busy to do business. Traveling men meet them every day, and are rebuffed by them. They ask but five minutes, or ten minutes, to show their lines of goods, but the merchant is too busy to grant the time. In most cases this excuse for turning the salesman away without a hearing is a petty fabrication, and where it is not, there is something radically wrong with the machinery of the concern. To be able to buy well is quite as important as to sell well. Indeed, it is doubtful if goods badly bought can be sold well. Therefore the firm whose buyer has not time to examine the goods that are in the market is placed at a disadvantage, and needs to employ more buyers. The retailer who has no time to examine samples loses many an opportunity for profit. And what is true in this particular, as it relates to salesmen, is also true in regard to everything that pertains to business. The merchant should have time for everything that pertains to business, and every man who calls upon matters of this sort should be accorded a hearing. The merchant who is "too busy" to investigate matters pertaining to his business is not going to win the largest success.—Ex.

The retail grocers of Minneapolis recently organized a grand parade to celebrate the Early Closing Movement. There were a large number of mottoes displayed on banners and transparencies and carried in the procession, among which were the following:

"We are slaves no longer."

"Hurrah for the families who patronize us."

"Now we can visit our girls once in a while."

"Give the grocer clerks a rest."

"Your grocer is humane; let him close at 7."

"No longer do we work 16 hours per day."

"We are not Chinese."

"Grocers and their clerks are not nighthawks."

"Close at 11—That is tough! Close at 7—Good enough!"

"We will have a chance to get acquainted with our families."

"The back door is closed at 7 o'clock too."

"If you expect to go to Heaven, buy your groceries before 7."

"The Nights of labor are a thing of the past."

"Go court your wives anew."

"We are always with you."

"We warrant all goods before 7 P.M."

"We are in it. Who kicks? Nobody but cranks."

STAR FIRE LIGHTER.

I tried a square of your Fire Lighter, and found it burned 11½ minutes, long enough I think to light any fire without coal oil or kindling.

W. FULTON, Grocer, Woodstock.

See our prices.

STAR MFG. CO., London.

BUSINESS CHANCE.

NEW HONEY COMB OR EXTRACTED—We can supply the trade. Write for prices. GOOLD & CO., Brantford, Ont. 46

A. HAAZ & CO.,

Bonded Manufacturers of

Honey Dew, White Wine, Malt and Cider VINEGARS.

74 Bagot Street, - Kingston, Ont.

TULLOCH & CO.,

Manufacturers' Agents and Export Merchants,

85 Gracechurch St., London, Eng.,

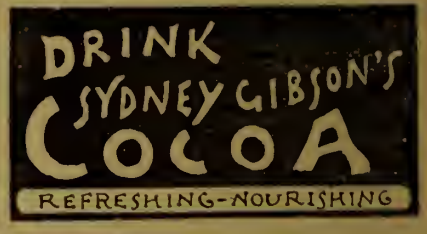
Exporters of

Naval and Oilmans' Stores, Linseed Oil. Portland Cement, Building Materials, Pig Iron and Metals.

N.B.—Correspondence invited from Canadian firms interested in any of the above lines

CONSIGNMENTS OF PRODUCE SOLICITED.

eow



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Who deal in Dry Goods
Should Subscribe for
THE DRY GOODS REVIEW
It will keep you informed on all important questions of the day affecting the Dry Goods and allied trades.
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THE DRY GOODS REVIEW, TORONTO
THE J.B. McLEAN Co (Ltd) PUBLISHERS.

EDDY'S

STANDARD

MATCHES

Telegraphs and

Telephones.

SURE ! SAFE ! SWEET !

Every stick a match,
Every match a lighter.

NO FOUL SMELL ! NO SULPHUR DROPPING.

Sold everywhere. Accept no others.

FACTORIES AT HULL, CANADA. ESTABLISHED 1851.

TORONTO BRANCH : 29 Front West.

MAKE A NOTE OF IT.

When preparing for Picnics, Summer Excursions or Camping-out always procure some of

Johnston's

Fluid Beef.

It is compact, convenient, always ready for use. It makes delicious Sandwiches, and strengthening Beef Tea.

W. G. A. LAMBE & CO.,

Commission Merchants,

TORONTO.

AGENTS FOR

The St. Lawrence Sugar Ref'g Co., Montreal.

The British America Starch Co., Brantford.

LEONARD BROS.,

Wholesale Fish Dealers,

Are now prepared to fill all orders for their

Celebrated Boneless Codfish

(from new fish)

packed in 5, 10, 25 and 40 lb. boxes, 2 lb. blocks wrapped in waxed paper.

SEND FOR QUOTATIONS.

ST. JOHN, N.B. MONTREAL, P.Q.

Robertson, Thompson & Co.,

GRAIN, FLOUR,

Produce and General Commission,

185 NOTRE DAME ST., EAST,

P.O. Box 615. WINNIPEG.

Correspondence solicited from Merchants and Manufacturers desirous of introducing their goods in Manitoba and the Northwest Territories.

"THE GENUINE CHIMNEY"

A FULL LEAD

Glass Chimney.

NICELY WRAPPED AND LABELLED

Write for Prices.

Cannot be Beaten for Design or Workmanship.

Done up in One-Half Gross Cases.

GOWANS, KENT & CO.,

Crockery, Glass and Lamp Goods Dealers,

Toronto and Winnipeg.

PURE ROCK SALT

—FOR—

Cattle and Horses.

TORONTO SALT WORKS,

128 Adelaide Street East

Sole Agents for

RETSOF MINING COMPANY.

Write for Quotations.

For reliable brands of cut smoking and chewing Tobaccos use the following:

CUT SMOKING:
OLD FLAG.
GOLD FLAKE.
HAND MADE.

FINE CUT CHEWING:
GOLDEN THREAD. GLOBE.
VICTORIA. HIGH COURT.
JERSEY LILY.

MANUFACTURED BY

THE GLOBE TOBACCO WORKS CO., OF LONDON, Ltd.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Aug. 20, 1890.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Cleveland's Superior Baking Powder in tin cans, per dozen net.

10 cent tins	1 00
¼ lb. "	1 50
6 oz. "	2 20
½ lb. "	2 80
12 oz. "	4 25
1 lb.	5 50
5 lbs.	25 50

	Per doz
Dunn's No. 1, in tins	2 00
" " 2, in tins	75
Cook's Gem, in 1 lb pkgs	$1 75
" " 7 oz "	85
" " 2 oz "	40
" " 5 lb. tins	65
" " bulk, per lb	12

	Per doz.
Empire, 5 dozen 4 oz cans	$0 75
" 4 " 8 "	1 15
" 2 " 16 "	2 00
" ½ " 5 lb cans	9 00
" bulk, per lb	15

COOK'S FRIEND.

(In Paper Packages.)	Per doz
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, ½ "	14 00
Ocean Wave, ¼ lb, 4 doz cases.	75
" ½ lb, 4 "	1 30
" No. 1, 2 "	1 90
" 1 lb, 2 "	2 20
" 5 lb, ½ "	9 60

BISCUITS.

	Per lb
Arrowroot	$0 11½
Abernethy	9
Ginger Nuts	11½
New York Fruit	15
People's Mixed	11
Pilot Family	6
Snowflake	11½
Niagara	15
Soda	6½
" 3 lb "	21
Sultana	11½
Oyster crackers	7
Milk biscuit	9½
Butter crackers	6½
Tea	11½
Wine	9
Wine, sweet	9

BLACKING.

Day & Martin's, pints, per doz	$3 20
" ½ "	2 10
" ¼ "	1 10
Spanish, No. 3	4 50
" " 10	9 00

EDWARDS, CATCHPOLE & CO'S

No. 1 per gross	9 00
No. 2 do	4 50
No. 3 do	3 60

JACQUAND FRENCH BLACKING.

No 2 per gross	2 00
No 3 "	3 00
No 4 "	4 00
No 5 "	6 00

BLACK LEAD.

Reckitt's Black Lead, per box... 1 15
Each box contains either 1 gro., 1 oz.; ½ gro., 2 oz., or ¼ gro., 4 oz.

TELLIER, ROTHWELL & CO'S.

Royal Black Lead, per gross..... $1 80

F. F. DALLEY & CO.

	Per gross.
Silver Star Stove Paste	9 00

Packed in fancy wood boxes, each box contains 3 doz.

EDWARDS, CATCHPOLE & CO'S

Crown Polish, No. 1, per gross	9 00
" " No. 2, "	4 80

BLUE.

Reckitt's Pure Blue, per gross.. 2 10

TELLIER, ROTHWELL & CO'S.

Parisian Square Blue, per lb..13 to 14c

BROOMS.

		Per doz.
Carpet	4 strings	2 90
X Parlor,	2 "	2 65
Louise	3 "	2 65
1 Gem	4 "	3 25
2 "	3 "	2 65
3 "	2 "	2 20
"	2 "	1 95
O Hurl	4 "	2 65
"	3 "	2 35
2 "	3 "	2 05
3 "	3 "	1 70
OK "	2 "	1 35
Hvy Mill	4 "	3 70

CORN BROOMS.

CHAS. BOECKH & SONS, per doz

X Carpet,	4	strings, net		$3 20
2 "	4	"	"	2 90
3 "	3	"	"	2 65
XXX Hurl	4	"	"	2 60
1X "	4	"	"	2 40
2X Parlor	4	"	"	2 25
3 "	3	"	"	1 95
4 "	3	"	"	1 70
5 "	2	"	"	1 30
Girls "	2	"	"	1 50
Railway	4	"	"	3 00
Ship	4	"	"	4 00
2 Cable	2	wire bands, net		3 00
3 "	3	"	"	4 00
1 Hearth	2	strings, net		1 75
2 "	2	"	"	1 50
3 "	1	"	"	1 20
4 "	1	"	"	1 00

CANNED GOODS.

	Per doz	
Apples, 3's	$....	$1 15
" gallons	....	3 25
Blackberries, 2	2 00	2 10
Blueberries, 2	1 25	1 40
Beans, 2	0 95	1 10
Corn, 2's	1 10	1 25
" Special Brands	1 30	2 10
Cherries, red pitted, 2's	2 25	2 40
Peas, 2's	1 12½	1 20
Pears, Bartlett, 2's	2 00	2 25
" Sugar, 2's	....	1 70
Pineapple, Baltimore	2 40	2 50
" Bahama	2 90	3 00
Peaches, 2's	2 40	2 50
" 3's	3 50	3 60
" Pie, 3's	1 60	1 65
Plums, Gr Gages, 2's	2 00	2 10
" Lombard	2 00	2 10
" Damson Blue	1 90	2 00
Pumpkins, 3's	0 90	1 00
" gallons	3 00	3 25
Raspberries, 2's	2 45	2 50
Strawberries, choice 2's	2 25	2 40
Succotash, 2's	1 50	1 65
Tomatoes, 3's	1 55	1 60
Finnan haddies	.....	1 50
Lobster, Clover Leaf	.....	2 95
" Other brands	2 10	2 25
Mackerel	1 15	1 25
Salmon, 1's	1 40	1 55
" white	1 10	1 25
Sardines Albert, ¼'s tins		10½, 11½
" " ½'s "		15, 18
" Martiny, ¼'s "		10 10½
" " ½'s "		18, 19
" Other brands, 9¾,		11, 16, 19
" P & C, ¼'s tins		23, 25
" " ½'s "		33, 36
" Amer, ¼'s "		6½, 8
" " ½'s "		9, 11

JAMS AND JELLIES.

1 lb. white pots, 4 doz. assorted, per doz. $2.35.

Jams.
Gooseberry
Strawberry
Black Currant.
Red Currant....
Green Gage...
Apricot
Raspberry
Damson
Plum
Red Currant and Raspberry ....

Jellies. Red Currant, 1 lb. white. $2.75
Black Currant, 1 lb. white 2.75

DELHI CANNING CO.

Jams assorted, 1's	2 35
Jellies, 1's	2 25

CANNED MEATS.

Comp. Corn Beef	1 lb cans	$1 70	$1 75
" "	2 "	2 75	2 80
" "	4 "	5 00	5 15
" "	6 "	8 75	9 25
" "	14 "	20 00	21 00
Minced Collops,	2 lb cans		2 80
Roast Beef	1 "		1 60
"	2 "	2 75	2 80
"	4 "		5 85
Par Ox Tongue,	2½ "	$8 50	8 75
Ox Tongue	2 "	8 25	8 50
Lunch Tongue	1 "		3 25
"	2 "	5 75	6 25
English Brawn	2 "	2 75	2 80
Camb. Sausage	1 "		2 50
"	2 "		4 00
Soups, assorted	1 "		1 35
"	2 "		2 25
Soups & Boulli	2 "		1 80
"	6 "		4 50
Potted Chicken, Turkey, or Game, 6 oz cans			1 50
Potted Ham, Tongue or Beef, 6 oz cans			1 35
Devilled Tongue or Ham, ½ lb cans			1 35
Devilled Chicken or Turkey, ½ lb cans			2 25
Sandwich Ham or Tongue, ½ lb cans			1 50
Ham, Chicken and Tongue, ½ lb cans			1 50

MINCE MEAT.

BRYANT, GIBSON & CO.'S—TORONTO.

Mince Meat, ½ gal glass jars,	$9 50
Ditto, 25 and 40 lb pails, per lb.	12½c

J. H. WETHEY'S—ST. CATHARINES.

Condensed, per gross, net	$13

CHEWING GUM.

ADAMS & SONS.

		To Retailers.
Tutti Frutti,	36 5c bars	$1 30
Bo-Kay (new)	150 pieces	1 00
Sappota,	150 "	1 00
Magic Trick,	115 "	0 85

CLEVELAND'S BAKING POWDER yields best profit to the grocer, and of such a superior quality that a customer gained is always retained.

Prices Current, Continued—

Black Jack,	115 pieces	...	0 85
Red Rose,	115 "	...	0 85
Sweet Fern,	230 "	...	0 85
Adams' N.Y. Gum,	200 "	...	0 50
Caramel Tolu,	72 "	...	0 40
New Fruit Asst.,	115 " new		0 75
Puzzle Gum	115 "	....	0 75
Oolah " "	115 "	...	0 75

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO.S.

Chocolate—	Per lb.
French, ¼'s....6 and 12 lbs.	0 30
Caraccas, ¼'s..6 and 12 lbs..	0 35
Premium, ½'s..6 and 12 lbs...	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs .	0 24
Sticks, gross boxes, each...	1 00
Cocoa, Homœopat'c, ¼'s, 8 & 14 lbs	30
" Pearl " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs.....	18

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma.....per lb	$0 30
Mott's Prepaired Cocoa.....	28
Mott's Homœopat'c Cocoa(¼s)	32
Mott's Breakfast Cocoa.....	40
Mott's Breakf. Cocoa(in tins)	40
Mott's No. 1 Chocolate.....	35
Mott's Breakfast Chocolate...	28
Mott's Caracas Chocolate.....	40
Mott's Diamond Chocolate....	22
Mott's French-Can. Chocolate	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibbs.....	30
Mott's Cocoa Shells.....	5
Mott's Vanilla Chocolate stick	22&24
Mott's Pure Confec Chocolate	22c—38
Mott's Sweet Confec. Choc.	21c—30

COWAN COCOA AND CHOCOLATE CO.

Cocoas—	
Hygienic, 1, ½, ¼ lb. boxes	70, 75
Iceland Moss ¼ lb in 12 lb boxes	35
Soluble (bulk) 15 & 30 lb bxs...	18, 20
Soluble (tins) 6 lb and 12 lb....	20
Cocoa Nibs, any quantity ...	30, 35
Cocoa Shells, any quantity...	05
Cocoa Essence.....per doz	1 40
Chocolates—	
Mexican, ¼, ½ in 10 lb bxs	30
Queen's Dessert, "	40
Vanilla "	35
Sweet Caracas "	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross...	00
Pure Caracas (plain) ¼, ½ lbs	40
Royal Navy (sweet) "	30
Confectioners', in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

WALTER, BAKER & CO'S.

Chocolate—	
Pre'um No. 1, bxs. 12 & 25 lbs each	40
Baker's Vanilla in bxs 12 lbs each	52
Caraccas Sweet bxs 6 lbs each, 12 bxs in case.....	35
Eagle, sweet & spiced, bxs 12 lbs each	33
Vanilla Tablets, 416 in box, 24 bxs in case, per box.....3	65
Spanish Tablets, 100 in box, 12 bxs in case.....3	00
German Sweet Chocolate—	
Grocers' Style, in cases 12 boxes, 12 lbs each	25
Grocers' Style, in cases 24 boxes, 6 lbs each	25
48 Fingers to the lb., in cases 12 bxs 12 lbs each.....	25
48 Fingers to the lb., in cases 24 bxs 6 lbs each	25
Cocoa—	
Pure Prepared boxes, 12 lbs each	40
Cracked, boxes, 20 lbs each, 1 lb and assorted papers.....	32
Cracked, in bxs, 12 lbs., each, ½ lb. papers	32
Cracked, in bags, 6, 10 & 25 lbs each	32
Cocoa and shells, 12s and 25s.....	30
Breakfast Cocoa—	
In bxs, 6 & 12 lbs., each, ½ lb. tins	45
In boxes, 12 lbs., each, 1 lb. tins, decorated canisters.....	45
Broma—	
In boxes, 12 lbs., each, ½ lb. tins.....	40

GIBSON & GIBSON'S

	per lb
Sydney Gibson's Cocoa, ¼s	0 30
Dr. Clarke's Cocoa, ½'s and ¼'s, tins	0 45
Soluble Cocoa bulk in boxes	0 18
Prepared do " " ...	0 22
Sydney Gibson's Chocolate, ¼s. and ½s	0 30
Gibson's Rock do ½s.	0 28
Dr. Clarke's do ¼s.	0 30
Confectioners' Pure Chocolate 10 lb. blocks	0 30
Vanilla choc. sticks, per gross ...	1 00
	per doz
Gibson's Icina, ½s. 2 doz. in case.	1 25
Gibson's Icina, 1 lb 2 " "	2 25

COFFEE.

GREEN

	c. per lb.
Mocha.....	32, 35
Old Government Java.....	30, 33
Rio.....	21, 22½
Plantation Ceylon.....	29, 31
Porto Rico.....	24, 28
Guatamala..	24, 26
Jamaica.....	22, 23
Maracaibo	24, 26

WHOLE ROASTED OR PURE GROUND.

ELLIS & KEIGHLEY'S.

	c. per lb
Java.....	33, 34
Java and Mocha.....	34, 36
Plantation Ceylon.....	...35
Arabian Mocha	...37
Santos.....	28, 28
English Breakfast.....	16, 24
Royal Dandelion in 1 lb tins..	...26

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend.....	...33
Our Own "	...31
Laguayra "	...29
Mocha and Java.....	32, 33
Java, Standard.....	...33
" Old Government	30, 32
Arabian Mocha.....	36
Santos	...28

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs.....	30
Standard Imperial in sealed tins, 25 and 50 lbs.....	32
Standard Blend in sealed tins, 25 and 50 lbs.....	33
Ground, in tins, 5, 10, 15 and 25 lbs.....	20, 30
Say's Parisien, in ½ and 1 lb tins	30

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	$0 75
" " " 1, 1½ oz....	1 25
" " " 2, 2 oz.....	1 75
" " " 3, 3 oz.....	2 00

FLOUR AND MEAL.

	per bbl.	
Flour, Manitoba Patent..	5 55	5 65
" Ontario patents....	4 75	5 25
" Straight Roller	4 40	4 50
" Extra.....	3 85	3 90
" Low grades	2 00	3 75
" Strong bakers'....	5 25	5 55
Oatmeal, standard, bbls	....	5 10
" granulated, "	....	5 25
" rolled "	.....	5 25
Rolled Oats	....	5 25
Bran, per ton.....	15 75	17 00
Shorts	19 00	20 00
Cornmeal	4 00	4 40

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz.	
Cases, No. 1, 2 oz tins.....	$2 75	$3 00
" No. 2, 4 oz tins.....	4 50	5 00
" No. 3, 8 oz tins.....	8 00	8 75
" No. 4, 1 lb tins.....	12 60	14 25
" No. 5, 2 lb tins.....	25 00	27 00

FRUITS.

FOREIGN.	c. per lb.	
Currants, Provincial, bbls...	6¼,	6½
" " ½ bbls	6⅜,	6⅝
" " cases	...	6¼
" Filiatras, bbls....	6½,	6⅝
" " ½ bbls ...	6⅝,	6¾
" " cases ..	6½,	6⅝
" Patras, bbls.....	6⅞,	7
" " ½ bbls.....	7,	7⅛
" " cases.....	7¼,	7⅜
" Vostizzas, cases.	8,	9½
" " ½ cases	8½,	9¾
" 5-crown Excelsior (cases).....	9½,	10
" " ½ case....	9⅝,	9⅝
Dates, Persian, boxes, ...	5¾	6
Figs, Elemes, 14 oz., per box	...	10
" 10 lb boxes	12½	13
" 20-lb "	15	16
" Seven-Crown	...	18
Prunes, Bosnia, bags	6¼	7½
" " cases, ...	7	8
Raisins, Valencia, off stalk,	4½	6
Selected	7¾	8
Layers	8½	9
Raisins, Sultanas.....	16,	18
" Eleme	7½	8
" Malaga:		
London layers	2 70	3 00
Loose muscatels	2 35	2 75
Imperial cabinets	3 25	3 50
" " qrs., flat.		1 00
Connoisseur clusters	4 00	4 25
Extra dessert "	4 75	5 00
" " " qrs.		1 50
Royal clusters	6 00	6 50
Fancy Vega cartoons	.....	2 75
Black baskets	4 00	4 25
" " qrs	1 30	1 35
Blue "	4 75	5 00
" " qrs	1 50	1 60
Fine Dehesas	7 00	7 25
" " qrs	2 00	2 25
Lemons, Palermos	.....	4 50
" Messina.....	.....	4 75
Oranges, Floridas	....	....
" Rodis	.....	7 50
" Sorrentos.....	.....	4 50

DOMESTIC.

Apples, Dried, per lb	0 08½	0 09
do Evaporated.....	0 13½	0 14

GLASSWARE.

TAYLOR, SCOTT & CO.

	c. per doz
Lamp Chimneys, O.....	32
" " A.....	35
" " B.....	45

GRAIN.

Wheat, Fall, No. 2, ...	1 02	1 03
" Red Winter, No. 2	1 02	1 03
" Spring, No. 2	0 97	0 98
" Man Hard, No. 1..	.....	.....
" " No. 2..	....	1 08
Oats, No. 2, per 34 lbs.....	37	40
Barley, No. 2, per 48 lbs...	50	51
" No. 3, extra.....	55	56
" No. 3.....	48	55
Rye.....	80	81
Peas.....	70	75
Corn.....	...	70

HAY & STRAW.

Hay, Pressed, " on track	11 50	12 00
Straw Pressed, "	5 00	7 00

LARD.

"FAIRBANK'S" REFINED COMPOUND.

In Butter Tubs.....	.....	0 08½
Fancy "	.....	0 09
3-hoop pails	0 09	0 09½
60 lb. cases of 3 lb., 5 lb., and 10 lb. tins, per lb	.....	0 10

MUSTARD.

ELLIS & KEIGHLEY'S.

	cts
Durham, Fine, in ¼ and ½ lb tins per lb	25
" Fine, in 1 lb jars.....	22
" Fine, in 4 lb jars.....	70
" Ex. Sup., in bulk, per lb.	30
" Superior, in bulk, per lb	20
" Fine, " "	15

COLMAN'S AND KEEN'S

In 4 lb jars.....	75
In 1 lb jars.....	25
D. S. F., in tins, per lb	41
" in ½ lb tins.....	42
" in ¼ lb tins, per lb.....	44
D. F. in ½ lb tins, per lb	26
" ½ " "	28

NUTS.

	per lb.	
Almonds, Ivica	14	15
" Tarragona..... ...	15	16
" Fornigetta	...	...
Almonds, Shelled Valencias ...		...
" " Jordon.	45,	55
Brazil.....	12	13
Cocoanuts, per 100	...	6 00
Filberts, Sicily.....	...	11
Filberts, Oblong	11	11½
Peanuts, roasted	12,	13
" green	9	10
Walnuts, Grenoble	17	18
" Bordeaux	12,	13
" Naples, cases	...	...
" Marbots.....	...	13½
" Chilis	12	13

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO PICKLES.

John Bull, mixed, in bulk.....	$0 45
" Chow Pic'le, in bulk	0 50
" m'xed & Chow Chow	1 90
" Mixed & Chow-Chow pts	2 15
" Mixed & Chow-Chow qts	3 40
" " " 16 g.	1 90
Horse Radish, bottles, per doz	2 25

JAMS

THE TORONTO BISCUIT AND CONFECTIONERY CO., 7 Front St. E., Toronto, have decided to put up only positively pure jams. We are convinced the public will appreciate this and be willing to pay a trifle more for pure than adulterated goods. Send Sample Order and note quality. Put up in 1 lb. glass jars, 5 and 10 lb. tins and pails.

Prices current, continued—

SAUCES.

John Bull, kegs, per gal	1 25
" ½ pt. bottles, per doz.	
" ¼ pt. bottles, per doz	
(according to quantity) 90c to	1 00
Devonshire Relish, kegs p. gal	1 75
" " ½ pt, bottles, per doz	1 25
Niagara Tomato, kegs, per gal	1 25
" " Reputed pints	1 25
Raspberry Vinegar, per doz	2 25
Raspberry Syrup and vinegar	2 25

Terry's Candied Peels.	c. per
Lemon, 7 lb boxes	...
Orange, "	...
Citron "	...

CROSSE & BLACKWELL'S.

Pickles, all kinds, pints, per doz	3 25

LEA & PERRIN'S.

	per doz.
Worcester Sauce, ½ pts	$3 60 $3 75
" " pints	6 25 6 50

LAZENBY & SONS.

	Per doz
Pickles, all kinds, pints	3 25
" " quarts	6 00
Harvey Sauce—genuine—hlf. pts	3 25
Mushroom Catsup " "	2 25
Anchovy Sauce " "	3 25

PRODUCE.

DAIRY.	Per lb	
Butter, creamery, rolls	$0 21	$0 22
" " tub	0 19	0 21
" dairy, tubs, choice	0 14	0 15
" " medium	0 10	0 12
" low grades to com.	....	....
Butter, pound rolls	0 15	0 16
" large rolls	0 12	0 14
" store crocks	0 12	0 14
Cheese	0 09½	0 09½

COUNTRY

Eggs, fresh, per doz	0 12	0 13
" limed	....	....
Beans	1 70	1 80
Onions, per bbl	....	....
Potatoes, per bbl	0 75	1 00
Hops, 1889 crop	0 15	0 18
" 1890 "	0 33	0 35
Honey, extracted	0 08	0 10
" section	0 14	0 16

PROVISIONS.

Bacon, long clear, p lb.	0 08½	0 08½
Pork, mess, p. bbl	15 00	17 00
Hams, smoked, per lb	0 12½	0 13
" pickled	0 10	0 11
Bellies	0 10½	0 11
Rolls	0 09	....
Backs	....	0 11
Lard, Canadian, per lb	0 10½	0 10¾
Hogs	....	....
Tallow, refined, per lb	0 05	0 05½
"rough, "	....	0 02

RICE, ETC.

	Per lb
Rice, Aracan	3½, 4c
" Patna	4¼, 5½
" Japan	5, 5½
" extra Burmah	3¾, 4
Grand Duke	6¾, 7¼
Sago	4¾, 5½
Tapioca,	5⅞, 6½

SPICES.

GROUND.

	Per lb.	
Pepper, black, pure	$0 18	$0 20
" fine to superior	12	18
" white, pure	32	35
" fine to choice	25	30
Ginger, Jamaica, pure	25	27
" African, "	..	18
Cassia, fine to pure	18	25
Cloves, " "	14	25
Allspice, choice to pure	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure.	30	35
Cream of Tartar, fine to pure	25	37

STARCH.

EDWARDSBURG STARCH CO. LIMITED, MONTREAL.

	c. per lb.
No. 1 White, 4 lb cartoons	5½c
Canada Laundry	4½
Silver Gloss, crates	6¾
Silver Gloss, 1 lb chromos	6¾
Satin, Starch 1 lb chromos	7¼
No 1 White, barrels & halves	4⅜
Benson's Canada Prepared Corn	7¼
Canada Corn	6¾
Rice Starch, 1 lb	9

BRITISH AMERICA STARCH CO BRANTFORD.

1st quality white, 3 lb. cartoons,	5½
Lily White gloss, crates	6¾
Brantford gloss, 1 lb	7¼
Lily White gloss, 1 lb chromo	6¾
Canada Laundry, Boxes	4½
Pure Prepared corn	7¼
Challenge Corn	6¾
Rice Starch, fancy cartoons	9
" cubes	7½

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40-1b boxes, 1, 2, and 4 lb. pack'g's	8
36-1b boxes, 3 lb. packages	8
12-lb "	8½
38 to 45-1b boxes	8
Silver Gloss Starch—	
40-lb " 1, 2 and 4 lb packages.	9
40-lb " ½ lb package	9½
40-lb " ¼ "	10
40-lb " assorted ½ and ¼ lbs	9¾
6-lb " sliding covers	9½
38 to 45 lb boxes	9
Oswego Corn Starch—for Puddings, Custards, etc.—	
40 lb boxes, 1 lb packages	8½
20 " "	8¾

SUGAR.

	c. per lb	
Granulated, 15 bbls or over	...	5
less than 15 bbls	...	5⅛
Paris Lump, bbls and 100 lb. bxs	...	5⅜
" " 50 lb. boxes	...	5⅜
Extra Ground, bbls	...	5⅜
" " less than a bbl.	...	5⅜
Powdered, bbls	..	5⅛
" less than a bbl	...	5⅛
Extra bright refined	...	4⅛
Bright Yellow	..	4⅛
Medium "	...	4⅛
Brown	3⅜	3⅜
Raw	3.60	4½

SYRUPS AND MOLASSES.

SYRUPS.	Per lb. bbls.	½ bbls
D	2⅝	2¾
M	2¾	2¾
B	2⅞	3
V.B	3	3⅛
E.V.B	3⅛	3⅛
E.S.V.B	3⅛	3⅜
XX	3⅜	3⅛
XXX	3⅛	3⅜

MOLASSES.	Per gal.	
Trinidad, in puncheons	0 38	0 40
" bbls	0 40	0 42
" ½ bbls	0 42	0 44
New Orleans, in bbls	0 48	0 65
Porto Rico, hdds	0 38	0 45
" barrels	0 42	0 47
" ½ barrels	0 44	0 49

TEAS.

GREENS.

Gunpowder—	Per lb
Cases, extra firsts	42, 50c
Half chests, ordinary firsts	22, 38
Cases, sifted, extra firsts	42, 50
Cases, small leaf, firsts	35, 40
Young Hyson—Moyunes	
Half chests, ordinary firsts	22, 38
" " seconds	20, 22
" " common	18, 20

PING SUEYS.

Half chests, firsts	28, 32
" " seconds	20, 22
Half Boxes, firsts	28, 32
" " seconds	20, 22

JAPAN.

Half Chests—	
Choicest	38, 40
Choice	32, 36
Finest	28, 30
Fine	25, 27
Good medium	22, 24
Medium	19, 20
Good common	18, 19
Common	16, 17
Nagasaki, ½ chests Pekoe	20, 22
" " Oolong	17, 18
" " Gunpowder	18, 20
" " Siftings	8, 12½

CONGOUS.

Half chests, Kaisow, Moning	52, 55
Caddies and half chests	15, 50
Cadies, Paklingand new makes	18, 50

SCENTED ORANGE PEKOE

Boxes, Foochow and Canton	28, 60

OOLONG.

Half chests Formosa	34, 50
Caddies	36 55

ASSAMS.

Chests and half-chests Pekoe	27 40
No. 1 Finest Assam Pekoe	40
2 Assam Broken Pekoe	35
3 Assam Pekoe Souchong	25

TOBACCO AND CIGARS.

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	67c
Ingots, rough and ready, 7's	64
Laurel, 3's	57
Brier, 7's	55
Index, 7's	50
Honeysuckle, 7's	58
Napoleon, 8's	54
Royal Arms, 12's	55
Victoria, 12's	53
Brunette and Lovely, 12's	50½
Prince of Wales, in caddies	51½
" in 75 lb boxes	51
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	53
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
½ lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

KINGSFORD'S OSWEGO STARCH.

"Pure" and "Silver Gloss" FOR THE LAUNDRY.

Corn Starch, FOR THE TABLE,

Standard of Excellence. Absolutely Pure.

For Sale by all Leading Jobbers in Canada.

T. KINGSFORD & SON, Oswego, N.Y.

KNOX, MORGAN & CO.,

Wholesale Dry Goods Importers,

HAMILTON, - - - ONTARIO.

FALL IMPORTATIONS.

OUR STOCK---Is now fully completed for Fall Trade and comprises exceptionally varied and attractive lines of double-width, higher class DRESS GOODS and MANTLE CLOTHS, including Plushes and Sealettes.

FLANNELS, SHIRTS AND DRAWERS---Only the best values being offered.

GENTS' FURNISHINGS---This department specially attractive this season.

LETTER ORDERS---Receive careful and prompt attention.

Prices current, continued—

GLOBE TOBACCO COMPANY.
CUT SMOKING TOBACCO.

	Per lb.
The Old Flag, ⅛ lb. in 5 lb. boxes.	70c
" " " 1 lb. Fancy Tins....	70c
" " " ½ " "	41c
Gold Flake, 1-5, 6 lb boxes.....	70c
" " ⅕, 5 "	70c
" " 1-10, 5 "	80c
" " 1 fancy tins	70c
" " ½ " "	41c
" " 1 " glass jars.....	77c
Hand Made, 1-5, 6 lb boxes.....	65c
" " ⅕ 6 "	68o
" " 1 fancy tins.....	68c
" " ½ " "	40o
" " 1 glass jars.....	75c

GRANULATED SMOKING TOBACCO:

Uncle Tom, 1-5, 6 lb boxes.....	45c
" " 1-10, 6 lb "	45o

LONG CUT SMOKING TOBACCO.

Wig Wag, ½, 6 lb boxes	41c
" " 1-5, 6 lb "	43c
" " 1-10, 6 lb "	45o

FINE CUT CHEWING TOBACCO.

Golden Thread, 5 & 10 lb pails.....	95c
Globe, - - " "	90c
Victoria, - - " "	75c
High Court, - " "	70c
Jersey Lilly, - " "	65c
Golden Thread, 1-16 " Foil in ¼ gro. boxes, per gross.....	9 05
Solace " 1-16 " Foil in ¼ gro. boxes, per gross	6 05

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M
Madre E' Hijo, Lord Landsdowne	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos.....	85 00
" " Longfellow.....	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial ..	50 00
" Conchas de Regalia	50 00
" Bouquet.....	55 00
" Pins.....	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas.....	30 00
Queens	29 00

Cigarettes, all Tobacco—

Cable	7 00
El Padre	11 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.
CIGARETTES.

	Per M.
Athlete.....	$7 50
Puritan	6 25
Sultana.....	5 75
Derby.....	4 00
B. C. No. 1	4 00
Sweet Sixteen.....	3 50

CUT TOBACCOS.

	per lb
Puritan, ⅛ lb pkg., 5 lb. boxes...	70
Old Chum, ⅛ lb pkg. 5 lb box....	70
Old Virgin., 1-10 lbpkg., 10 lbbxs	62
Gold Block, ⅛ lb pkg, 5 lb boxes	70

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	88
Puritan, 1-10, 5 lb boxes.....	85
Athlete, per lb.....	1 15

SOAP.

Ivory Bar, 1 lb. bars.....per lb	5½
Do. 2, 6-16 and 3 lb bars "	5
Primrose, 4½ lb bars, wax W "	4½
" 1 " " "	4¾
John A, cake, wax W. per doz	42
Mayflower, cake, " "	42
Gem, 3lb bars per lb.....	3½
" 13 oz, 1 and 2 lb. bars	3¾
Queen's Laundry, per bar.....	5¼
Pride of Kitchen, per box.....	2 75
Sapolio, ½ gross boxes	3 25
" per gross, net cash	12 00

TOILET SOAP.
TAYLOR, SCOTT & CO.

	per doz.
Baby's Own, ¼ doz boxes	$1 25
Our Boys, ¼ " "	1 25
Sea Foam, ¼ " "	75
London Bouquet, ¼ "	60
Oatmeal, 1 " "	85
" ½ " "	60
Paris Assorted, ¼ " "	0 75
Albert Oatmeal bar, 2 doz. boxes	0 75
White Castile bar, 2 doz. boxes.....	0 75
	per gro.
Fatherland, ½ doz boxes....	5 00

WOODENWARE.

	per doz
Pails, 2 hoop, clear .....No. 1...	$1 70
" 3 " " ...	1 90
Pails, 2hoops, clear.....No. 2..	$1 60
" 3 " " ..	1 80
" 3 " painted... " ...	1 80
Tubs, No. 0.....	9 50
" 1.....	8 00
" 2.....	7 00
" 3.....	6 00
Washboards, Globe..... $1 90	2 00
" Water Witch.... ..	1 40
" Northern Queen.	2 25
" Planet.	1 70
" Waverly.....	1 60
" X X.....	1 50
" X.....	1 30
" Single Cresoent....	1 85
" Double " ...	2 75
" Jubilee.....	2 25
per case.	

Matches, 5 case lots.	Single cases
Parlor 1 70	$1 75
Telephone.... 3 90	4 00
Telegraph 4 10	4 20
Safety..... 4 20	4 30
French..... 3 60	3 75

Railroad (10 gro. in case)

Single case and under 5 cs.	$4 00
5 cases and under 10 cases ...	3 90

Steamship (10 gro. in case)

Single case and under 5 cs.	3 80
5 cases and under 10 cases ...	3 70
	per doz.
Mops and Handles, comb.	1 25
Butter tubs $1 60	$3 20
Butter Bowls, crates ast'd	3 60

CLOTHES PINS.

5 gross, per box	0 75
4 gross, "	0 85
6 gross, "	1 20

CHAS. BŒCKH & SONS.

	per box
5 gross, single & 10 box lots	0 75 0 80
Star, 4 doz. in package	0 85
" 6 " "	1 25
" 4 " cotton bags	0 90

INDURATED FIBRE WARE.

½ pail, 6 qt.....	$4 00
Star Standard, 12 qt.	4 50
Milk, 14 qt.....	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Nests of 3.....	3 40
Keelers No. 1.....	10 00
" 2.....	9 00
" 3.....	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms.....	3 25
" " round "	3 50
Handy dish	3 75
Water Closet Tanks	18 00

DURABLE PAILS AND TUBS
WM. OANE & SONS, MANUFACTURING CO NEWMARKET.

	Per doz.
Steel hoops, painted and grain'd	2 20
Brass hoops, oiled and varnish.	3 25
No 1 tubs	9 50
No 2 "	8 50
No 3 "	7 50

BARM YEAST.

	per box
3 doz. 5c. packages, in boxes.....	1 00
3 doz. 10c. " "	1 95
1½ " 10c. and 3 doz. 5c. packages in assorted boxes	2 00

"OUR NATIONAL FOODS."

	pkg. doz
Desiccated Wheat.....	4 lb. $2 35
" Rolled Oats...	4 " 2 35
Snow Flake Barley.....	4 " 2 35
Dessicated Rolled Wheat.	3 " 2 35
Buckwheat Flour, S. R...	4 " 2 25
Prepared Pea Flour.....	2½ " 2 00
Baravena Milk Food.....	1 " 3 53
Patent Prepared Barley	1 " 2 00
Patent Prepared Groats	1 " 1 50
Gluten Flour.....	4 lb. 3 00
Farina, very choice.....1½ lb.	1 40

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto:		
10 dy. to 60 dy	2 20	2 30
8 dy. and 9 dy	2 65	2 70
4 dy. to 7 dy	2 90	2 95
3 dy ..... C.P.	3 95	4 00
3 dy ..... A.P	3 45	3 50

HORSE NAILS:
"C" 60 to 60 and 5 per cent. from list.

HORSE SHOES:
From Toronto, per keg .. 3 60 3 75

SCREWS: Wood—
Flat head iron 77½ p.c. dis
Round " " 72½ p.c. dis.
Flat head brass 75 p.c. dis.
Round head brass 70 p.c.

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under).....	1 45
2nd " (26 to 40 inches)	1 35
3rd " (41 to 50 ")	3 40
4th " (51 to 60 ")	3 70
5th " (61 to 70 ")	4 00
ROPE: Manilla 0 12½	0 14½
Sisal 0 0J	0 11

BINDER TWINE:

Crown Brand (from factory)...	11
Red Cap " " ..	12
Blue Ribbon " " ..	14
Silver Composite" " ...	9

AXES: Per box, $6 to $12.

SHOT: Canadian, dis. 7½ per cent.

HINGES: Heavy T and strap ...04¾ 05
" Screw, hook & strap. 03¾ 04¾

WHITE LEAD: Pure Ass'n guarantee ground in oil.

25 lb. irons.....per lb	5½
No. 1 ..... "	5
No. 2 ..... "	4½
No. 3 ..... "	4

TURPENTINE: Selected packages, per gal 0 56 0 57
LINSEED OIL per gal, raw 0 61
Boiled, per gal..... 0 64
CASTOR OIL: Best per lb... 0 09 0 09½
GLUE: Common, per lb.... 0 10 0 11

PETROLEUM.

	Imp. gal.
F. O. B. Toronto.....	
Canadian	0 15 $0 16
Carbon Safety.....	0 17½ 0 18
Canadian Water White	0 20 0 22
Amer'n Prime White ..	0 23 0 24
" Water White..	0 25 0 00
Photogene.....	0 27 0 00

DRUGS AND CHEMICALS.

Alum .....lb	$0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone.....	0 02½	0 03½
Borax	0 13	0 14
Camphor	0 75	0 80
Carbolic Acid	0 35	0 45
Castor Oil	0 11½	0 12½
Cream Tartar	0 30	0 31
Epsom Salts	0 01½	0 02
Paris Green	0 16	0 17
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 18	0 20
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder.....	0 35	0 45
Salpetre	0 08½	0 09
Soda Bicarb, per keg	2 50	2 75
Sal Soda.....	1 00	1 25
Madder	0 12½	....

VINEGAR.
A. HAAZ & CO

XX, W.W.....	0 20
XXX, W.W.....	0 25
Honey Dew	0 30
Pickling	0 30
Malting	0 45
THE BADGEROW FALCONER VINEGAR CO	
French Bordeau.....per gal	0 34
Tarragona ..... "	0 32
Triple ..... "	0 30
Fruit Vinegar..... "	0 27
Pickling..... "	0 28
XXX ..... "	0 25
Extra XX ..... "	0 22
XX ..... "	0 20
X..... "	0 16
Cider Vinegar.....	0 16 to 0 25
Honey Vinegar	0 25
Eng. Malt Vinegar	0 50 to 0 60
Bottled Malt Vinegar, qts.....	2 00
Methylated Spirits.....	2 00 to 2 25

FISH.

Pickerel..... per lb	....	....
Pike ..... do	....	....
White fish.....	0 06½	0 07
Salmon Trout	0 06½	0 07
Lake herring.....	1 75	2 00

Pickled and Salt Fish:

Labrador herring, p. bbl	5 75	5 50
Shore herring ..... "	4 50	5 50
Salmon trout, per ½ bbl	4 25	4 50

Dried Fish:

Codfish, per quintal.....	5 25	5 75
" cases	5 00	5 50
Boneless fish .....per lb	.....	0 04
Boneless cod ..... "	0 06½	0 08½

Smoked Fish:

Finnan Haddies ..per lb	0 07½	0 08
Bloaters..... per box	1 00	1 50
Digby herring ..... "	.....	0 16

Sea Fish:

Haddock .....per lb	.....	.....
Cod ..... "	....	....
B.C. salmon ..... "	.....	0 16

THE ST. LAWRENCE SUGAR REFINING CO'S

GRANULATED AND YELLOWS AND SYRUPS

ARE PURE.

NO BLUEING

Material whatsoever is used in the manufacture of

OUR GRANULATED.

THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL,

Offer for sale all grades of REFINED SUGARS and SYRUPS of the well-known brand of

Redpath

CERTIFICATES OF STRENGTH AND PURITY.

OFFICE OF THE PUBLIC ANALYST,

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Co., Montreal:

GENTLEMEN,—I have personally taken samples from a large stock of your Granulated Sugar, "REDPATH" brand, and carefully tested them by the Polariscope, and I find these samples to be as near to absolute purity as can be obtained by any process of Sugar-Refining.

The test by the Polariscope showed in yesterday s yield 99·90 per cent. of Pure Cane Sugar, which may be considered commercially as ABSOLUTELY PURE SUGAR.

JOHN BAKER EDWARDS, P.L.D., D.C.L., F.C.S.,

Public Analyst for the District of Montreal, and Professor of Chemistry.

CHEMICAL LABORATORY, MEDICAL FACULTY, MCGILL UNIVERSITY.

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Company:

GENTLEMEN,—I have taken and tested a sample of your "EXTRA GRANULATED" Sugar, and find that it yielded 99·88 per cent. of Pure Sugar It is practicaHy as pure and good a Sugar as can be manufactured.

Yours truly,

G. P. GIRDWOOD.

THE CANADA MEAT PACKING CO.,

MONTREAL,

BEEF AND PORK PACKERS,

Curers of the Celebrated C.M.P. Brand of Smoked Meat, Sugar cured extra-flavored Hams and Bacon.

Compressed Corned Beef. Ox and Lunch Tongue.
Pure Lard a Specialty.

WRITE FOR QUOTATIONS.

-: HOW TO SELL GOODS :-

Send Ten Cents to the GROCER PUBLISHING Co. for a copy of B. F. Cumming's Prize Essay on "How to Sell Goods."

GROCER PUB. CO.,
6 Wellington St. W., Toronto.

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LELAND HOTEL

Corner Hastings and Granville Strects, one block from Railway Station and Steamship dock.

Vancouver, B.C.

PROUT & INSLEY, Proprietors.

THE COLONIAL,

New Westminster, B.C.

Headquarters for Commercial Travellers. Fine Sample Rooms. First-class in every respect.

GEO. R. RAYMOND, Proprietor.

THE WINDSOR.

Regina, Assa.

First-class Family and Commercial Hotel.

Good sample rooms. Livery in connection.

MRS. DOIG, Proprietress.

THE SANITARIUM

BANFF, N.W.T.

Favorite Western Summer Resort. The best of accommodation for travellers.

R. G. BRETT, Medical Director. H. RANSFORD, Mgr.

Grand Pacific Hotel

KAMLOOPS, B.C.

The leading hotel in the city. Sample rooms convenient to stores, provided for commercial men

CREEDEN & SMITH, Props

- Queen's Hotel -

MOOSOMIN, N.W.T.

Newly built, newly furnished, Four large sample rooms.

WM. CLEVERLY, Prop.

The Hilliard House

RAT PORTAGE, ONT.

Strictly first-class. The favorite commercial house along the line of C. P. R.

LOUIS HILLIARD, Prop.

LELAND HOUSE,

Graduated Prices. Recently furnished.

W. D. DOUGLAS & CO., Proprietors.

The finest hotel in the Northwest. Pure spring water. Corner Main and Albert Sts., City Hall Square, WINNIPEG, MAN.

The Clarendon Hotel,

Winnipeg, Man.

RUTLEY & McCAFFREY Proprietors.

The Algoma House.

PORT ARTHUR, ONTARIO.

Beautifully situated, fine sample rooms. Special attention and accommodation for travelling men

MERRILL & HODDER, Props.

PATERSON HOUSE,

OWEN SOUND, ONT.

One of the best appointed houses in Ontario, situated in the business centre of the town. All modern improvements. Headquarters for commercial men A DUNCAN, Prop

THE LELAND HOUSE,

Portage La Prairie, Man.

Best sample rooms west of Winnipeg. Strictly first-class.

WM. NEVINS, Prop.

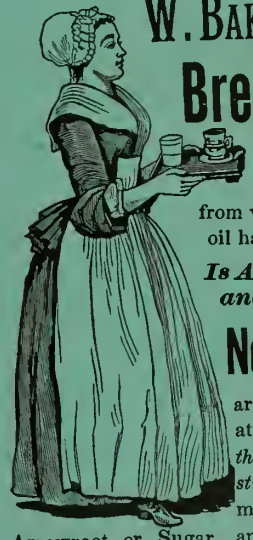
It is well-known

That successful Doctors read all the latest medical books and papers and go abroad occasionally to study. Successful lawyers read legal publications to learn the latest legal decisions and points constantly cropping up. Teachers, clergymen, druggists, architects, all read the publication issued in the interests of their profession. They must do so to keep up with the times.

The same applies to grocers and general merchants. They must not only read the best papers published in their interests but must also watch the advertisements closely. There they learn the rise and fall in prices; latest trade news and methods of buying, handling and selling goods, so that they may make the greatest profit. A doctor reads much that he already knows, so does a lawyer. So does a number of any of the other professions. So will a merchant. It is often the issue of the paper he misses that is worth dollars to him. His best and safest policy, therefore, is to subscribe for his trade paper.

The only exclusively grocery and general store paper is THE CANADIAN GROCER issued weekly, subscription price $2.00 per year.

GOLD MEDAL, PARIS, 1878.



W. BAKER & Co.'s Breakfast Cocoa

from which the excess of oil has been removed,

Is Absolutely Pure and it is Soluble.

No Chemicals

are used in its preparation. It has *more than three times the strength* of Cocoa mixed with Starch, Arrowroot or Sugar, and is therefore far more economical, *costing less than one cent a cup.* It is delicious, nourishing, strengthening, EASILY DIGESTED, and admirably adapted for invalids as well as for persons in health.

Sold by Grocers everywhere.

W. BAKER & CO., DORCHESTER, MASS.

ORDER IVORY BAR SOAP

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

"Quick and Easy"

IS THE BEST

WASHBOARD

The Brandon Manufacturing Co., Ltd., Makers, Strachan Avenue, Toronto.

This board has a double crimp and only the best materials are used in its manufacture all first-class grocers keep it.

T. G. Williamson & Co.,

COMMISSION MERCHANTS.

TEAS, COFFEES, FRUITS, SUGARS, ETC

42 Front Street East, TORONTO, ONT.

ORDER A CASE OF

OCEAN WAVE BAKING POWDER

From your Wholesale Grocer.

Sells itself after one Trial. Prices Current

Fraser River Salmon

"ROYAL"

- AND -

"BRITANNIA"

Brands of canned salmon are the finest packed in British Columbia. The canneries being situated at the mouth of the Fraser River are in a position to pack their fish fresh from the boats.

BELL-IRVING & PATERSON, AGENTS,

Vancouver and New Westminster, B.C

CORTICELLI

SPOOL SILKS & TWISTS,

EMBROIDERIES & FANCY SILKS.

To satisfy and please your customers you must keep the best lines. "CORTICELLI" has that reputation; if you want to put in a line of these goods. Send for further information and prices to

CORTICELLI SILK CO.,

ST. JOHNS, P. Q.

Commercial Travellers.

To any traveller who will send us one new subscriber for three months we will send all the back numbers of the paper containing "Drum Taps." A most entertaining sketch of a week spent on the road by a well-known American Traveller.

TORONTO SALT WORKS,

128 Adelaide E., Toronto,

Sole City Agents for the "Canada Salt Association"

Dealers in all kinds of Table, Dairy, Meat Curing, Barrel and Land Salts.

The "Acme" Table Salt (new process) will not get damp or hard.

Two Silver Medals, at Industrial Exhibition, Toronto, 1890, for our "Acme" Table Salt and our "Star Brand" Dairy Salt.

SAW YOUR ADVERTISEMENT IN THE CANADIAN GROCER.

When writing to our advertisers please inclose the above

BROKERS

—AND—

COMMISSION MERCHANTS

IN CANADA

Open to receive an agency for a British House not now represented here, give references.

Address, J. B., care this paper.

- PARISIAN -

BLUE!

Is Stronger and More Economical

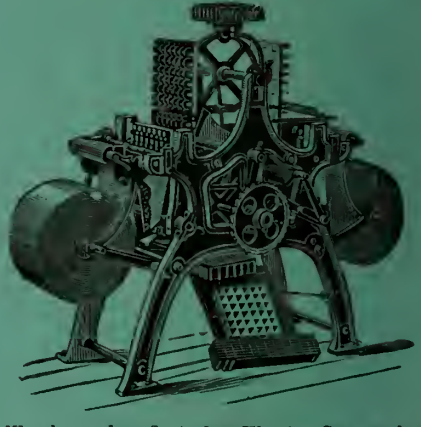
THAN ANY OTHER BLUE.

It Does Not Stain the Linen.

TELLIER, ROTHWELL & CO.

Northumberland Paper and Egg Case Co.

Sole Manufacturers of Machine Made Egg Case Fillers. (Straw Board.)



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To Subscribers.

Those wishing to keep their copies of THE GROCER in good condition, and have them on hand for reference, should use a Binder. We can send by mail A STRONG PLAIN BINDER for 75c., postage prepaid.

These Binders have been made expressly for THE GROCER, and are of the best manufacture. The papers can be placed in the Binder week by week thus keeping the file complete. Address—

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6 Wellington St. W., Toronto.

ESTABLISHED 1856.

To please your customers sell Martin's Mount Forest Oatmeals.

Ordinary oatmeal is hard to digest because it is not boiled long enough.

By our New Process the meal is partly cooked and is easily digested.

If your wholesale grocer does not keep them write direct to

MARTIN BROS.,

Mount Forest, Ont.

Oats and Feed a Specialty.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

FINE GOODS OUR SPECIALTY

MADRE E' HIJO (7 SIZES).

THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY $2.00 PER YEAR

VOL. V. TORONTO, AUGUST 28, 1891. No. 35

Registered.

RECIPES
FRUIT PIE
CAKE
SAVORY DISH
INFANTS FOOD
OMELET
OTHER DISHES
W. T. BENSON & CO'S.
CANADA
PREPARED CORN
FOR CULINARY PURPOSES.
This most Delicious of all preparations for PUDDINGS, CUSTARDS, INFANTS FOOD CAKES &c. is universally acknowledged to be superior to any preparation of a similar kind the UNITED STATES or GREAT BRITAIN; IS
GUARANTEED PURE
and superior to any similar preparation ever offered to the public; has taken FIRST PRIZE at all CANADIAN EXHIBITIONS and received the
PRIZE MEDAL
AT THE
International Exhibition, London, 1862
ALSO A MEDAL AT THE
Centennial Exhibition, Philadelphia, 1876
Manufactured and Refined by the
EDWARDSBURG STARCH CO'Y.
CARDINAL ONT
Warehouses St Peter and Nazareth Streets
MONTREAL, CANADA.

Fac-Simile of Package.

CAUTION:

BENSON'S CANADA PREPARED CORN

Has been sold by every respectable grocer in Canada for more than 33 years. The popularity, purity and excellence of Benson's Prepared Corn for Blanc Mange, Infants' Food, etc., and all dietary purposes, has induced some covetous and unprincipled manufacturers to imitate even the color and general appearance of the wrapper, whereby ordinary purchasers may be easily deceived, unless they protect themselves against imposition by examining the package for the old name, "Benson's Canada Prepared Corn." Manufactured by the

EDWARDSBURG STARCH CO.,

Manufacturers of the Celebrated "Silver Gloss," "Satin," "Canada Laundry," "Rice Starch," "Potato Starch," Etc. MONTREAL.

H. A. NELSON & SONS

Manufacturers and Wholesale Dealers

—IN—

BROOMS AND WHISKS,

Brushes, Baskets, Mats, Cordage, Grocers' Sundries,

Railroad and Steamship Matches.

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for the Celebrated Woodenware manufactured by

THE LONGFORD MANF'G CO.,

Send for Staple Catalogue now ready.

56 AND 58 FRONT ST. WEST, TORONTO.

MOTT'S DIAMOND CHOCOLATE. JOHN P. MOTT & Co HALIFAX, N.S. ESTABLISHED 1844

IS THE BEST.

ASK FOR

MOTT'S

DUNN'S BAKING POWDER

THE COOK'S BEST FRIEND

Largest Sale in Canada.

Taylor, Scott & Co.

TORONTO.

THE BEST

IS THE CHEAPEST.

Retail Price, 25c.

For sale by all first-class grocers

MUNGO CIGARS, EXCEPTIONALLY FINE.

EL PADRE AND CABLE.

ALL-TOBACCO CABLE AND EL PADRE CIGARETTES.

BRYANT, GIBSON & Co.,

TORONTO,

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THE CANADIAN GROCER & GENERAL STOREKEEPER.

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SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

The statement made in these columns a fortnight ago, that "it seems to be the case that there are fewer failures among members of associations than among non-members," is not only questioned but is contradicted by the Philadelphia Cash Grocer. Our contemporary is good enough to see in the phrase "it seems" a sort of rear-guard upon which we can retire if we find our general position untenable. We are not yet convinced, however, that we have advanced too far. We believed what we said, and believe it still, but as we had not the whole field of observation under our eye, we left the proposition in the dependent form. So far as Canadian experience goes the statement is in accordance with the facts. It is based upon the weekly reports of the commercial agencies which had been watched a long time before the statement was ventured. And while it is in accordance with facts, it is also in accordance with reason. The statement, within the limits of Canadian experience, is not more anomalous than untrue.

* * * *

There is abundant proof in the records of associations, as well as in the actual circumstances of business, that radical reforms in methods and conditions of trade have been effected through the agency of associations. And there is no direction a trade reform can take so as not to have a bearing upon solvency. Anything that tends to soften the asperities of competition is of economical value, and if association effort bears no other fruit than to make rival grocers friendly, it is of commercial service to them. Which is the stand-point that a man in any department of activity is going to make the more progress from: that of jealous isolation from his peers, or that of friendly, frictionless inter-communion with them? Undoubtedly the latter is the relation that it best pays a trader to stand in towards his fellows. It does him more good to be in such a relation to them. It enlarges the nature of the man to share in and contribute to the community of opinion that the traders of his class and locality can fund in an association. "Brethren in council but rivals in the field" are live men in business or any other kind of competition.

* * * *

Even if the statement that associations are nurseries of solvency were developed merely from the theoretic aims and objects of associations, and not from their practical results, the counter-statement of the Cash Grocer would scarcely dispose us to let go of it as an opinion. Undoubtedly association men ought to be able as a rule to avoid the pitfalls of business more than non-association men do. One reason for this opinion is given in the preceding paragraph. Another is, that associations are not made up of so diverse elements as the non-associated trade is. Associations are not only collections; they are also selections. That is to say, those who join associations are a pretty safe class of traders. Their joining of the association is only one evidence among many that their course affords of business sagacity. They join the association as they sell or buy their goods, as they meet their payments, and perform their other business functions. It is one of the steps by which they show their rank as business men, and a body made up of select men ought to show a higher average of success in the struggle to keep solvent than a heterogeneous body. The man who means to cut does not join as a rule. It is also manifest that those who stand out of an association are at the disadvantage of competing against the solid body as a whole. The many against one contest is in favor of the association people.

* * * *

The Cash Grocer seems to think that its dissent from our statement calls for a defence of its friendship towards associations, and unless the trade of Philadelphia is peculiar, it would seem as if our contemporary had little warrant for throwing this bucket of cold water upon the idea of organization among grocers. If organization does not promote, directly or indirectly, the financial well being of the trade, what good does it do? That is the end toward which all benefits tend, and if it does not further that then it does no good. Hence there is nothing in them to merit the friendship of the Cash Grocer or of anybody else, if associations fail in the respect wherein our contemporary says they do. Why therefore does that paper refrain from condemning as altogether vain and useless the whole association idea? It declares itself friendly to associations, though it denies that they realize the one end for which they were called into existence. Or, if it admits that grocers' associations benefit the retailer in any respect, it cancels its own assertion that there are as many of its members fail as there are of other grocers. It should go the whole hog or none. Associations are good or bad; they are not indifferent. If the Cash Grocer had said they were indifferent, it would have wound up its comments more consistently, though not more justly than it did. To say they are useless but praisworthy is nonsense.

ALL IS NOT GOLD THAT GLITTERS.

Counterfeiters, like thoroughgoing burglars and other rogues by profession, are dishonest from principle. Their perversion of certain principles makes something of a science of their calling. They therefore take an interest in it, that is not entirely derived from the excitement of its risks or from the comfortable exemption from hard work it affords. One of the principles to which counterfeiters hold, for example, is a cynical disbelief in business honor. They probably consider they have ample warrant for their disbelief in this species of virtue, but the difficulty is, that not all human beings in like positions to certain others in contemplation, can be depended on to act as those others did. The fact that twenty respected men are open to temptation does not afford safe premises from which to conclude that any other given respected man will yield to equal or even greater temptation. The sweeping generalization that all men are venal is what is unsound in the position of the counterfeiter. Only when it is considered how cardinal an assumption this is in the profession of the counterfeiter, can it be understood why the most sterling men in trade are approached by these tempters. It is of course to the advantage of the counterfeiter to do business with men the reputation of whose honesty and financial standing is unquestioned in the community where such they are sought to be installed as "agents." We frequently wonder why the blacklegs and very needy men of a district are not the ones to whom overtures are made for buying fraudulent "green goods," but the reason lies in the two considerations presented above.

One of the principals in a well-known grocery house in this city, received a few days ago a confidential letter from one of these "green goods" men. The recipient of the communication is a strictly honorable man, and if he were not, his means put him above the temptation held out by money-making artists. He handed the stuff over to THE GROCER as a curiosity. The letter is a prolix affair. It abounds in aphorisms of honesty and maxims of business thrift that would do credit to a better cause. The moral argument in favor of dealing in "green goods" is not left out. The plea that Uncle Sam has millions of the people's money lying idle and unproductive in his Treasury is urged in extenuation, and the attempt to make wrong right is well calculated to break down a weak man's scruples. The bustling business tone of the letter, the confidential, even affectionate language in which it is couched, and the safeguards it represents the circulation of the money to be surrounded by, make it a dangerous document in the hands of greedy people. It is remarkable how unreservedly and withal safely, these counterfeit men throw themselves on the mercy of those they would lure into their unlawful traffic. There is a contemptuous pity too commonly allowed to stand between these men and their exposure to the proper authorities. They ought to be exposed. Not only do they corrupt people of weak principles, but they make perfectly sound men the instruments of their villainy, as any man may unwittingly receive at third hand and circulate the spurious stuff. Every citizen is in danger of losing his money and of being imprisoned for handling false currency, even in the best of faith. If the worst man in the world should fail to prove the source and manner whereby he got such money to be lawful, so far as he was concerned, he is liable to be made the scapegoat of the counterfeiter and his accomplices.

The particular letter to which reference was made in a preceding paragraph was accompanied by what was represented to be a clipping from a newspaper. The clipping was, from evidence on the face of it, as fraudulent as the money. The matter alleged to be thus clipped is in the form of a news item, explaining how a certain wealthy man who died suddenly had got his wealth. It was as the circulator of false money. Then the money is described as made from genuine plates stolen from the Treasury by one of the workmen, and it is represented that expert sworn testimony maintained the stuff was as good as if the notes were genuine. All such matter is humbug intended to delude the unwary. The alleged clipping is composed by a type setting machine, so that but one person is a party to that portion of the fraud. Nobody should hesitate to expose these fellows at once to the U. S. Treasury Department.

FISH NARRATIVES.

The Toronto Retail Grocers' pic-nic was this year, as every other year, a matter of all work and no play to the committee which had it in charge The preparations that have to be made for it weeks beforehand and the management of it during its progress, leave little time for enjoyment to the hustling committee. They generally have their turn when the thing is over and the business which follows it has been brought to a conclusion. This year the members of the committee betook themselves to the shady retreats, the cool waters and picturesque scenery of Muskoka. For a day or two the rocks and vales of that romantic district reverberated with the sounds of their glee, as they chased each other through its virgin wilds. Long will the denizens and transient sojourners remember how full the woods seemed when this handful of men began their sylvan revelry. And though there are many lakes in Muskoka, and deep ones too, as well as dense forests, the committee got back without the loss of a man. There was nothing heard of two or three of them for a few days, but they turned up all right before any search was begun.

Their friends have heard from them since they came back, for they all have fishing adventures to tell about. And good stories they are. The other day we ran across a manual of fishing-stories—which, by the way, no sport should be without—that we intended to read up during our own holidays at the end of the century, so as to be able to give an interesting account of how we enjoyed ourselves. We have looked into it but fail to find any of the anecdotes that have been so graphically and frequently told of the fishing that was done by the committee in Muskoka. The book is now a tame affair, having been entirely superseded by the association lads. When their wives and families heard the descriptions that were given of the lovely speckled trout their guardians had taken, their admiration was great. They naturally longed to see the matchless beauties. They were told that "Gibson and some of the other fellows" had the fish of the party in charge, and would soon be down with them. We ourselves listened with respectful but experienced incredulity to some of the exciting accounts. Who has not, when the fancy is free and the thirst quenched, been able to tell how he landed a nine-pounder, to describe the doubtful struggle between man and fish, and show how the strategy of the game wound the line round a log, how capsizes were averted and how weary the three men were who carried the day's catch across a lot?

The fishermen returned and entertained their friends, who listened with bated breath to the tales of deeds done with baited hook. The rear-guard also returned, but had no fish for their friends of the interesting anecdotes. Fish did come, but the men who brought them stoutly affirmed that they themselves caught them. Alas! 'twas ever thus. Now the only hope of the disappointed sports is with the hotel man, and as he is said to be a decent fellow, well aware of the fact that a fish tale ought to be illustrated by fish, it is likely he will forward those caught by the narrators. We hope he will. Worms are high in Muskoka and the man who gets them has to rise early. So it is with the fish.

The village of Portland, on Rideau Lake, was the scene of a bad fire on the 20th inst. The place is utterly without protection, and nothing but the most determined work saved the whole village from destruction. The flames were first seen at 1.30 o'clock in the rear of a building occupied by Fred C. Heath, general merchant, and the G. N. W. Telegraph Co. Before all the villagers could be aroused, the flames had got under such headway that scarcely anything was saved from the whole building.

BUTTER AND EGGS IN ENGLAND.

Mr. John Dyke, Canadian Government agent at Liverpool, sends to the Department of Agriculture some interesting information relative to the egg trade with Great Britain, which it would be well for exporters to make careful note of. He says that owing to the fact of three or four shipments of Canadian eggs having arrived in England recently not properly selected and carelessly packed, the demand for them has somewhat fallen off, otherwise the prices all round would have been higher

"The most successful Canadian shipper is Mr. Wilson, of seaforth. His eggs are carefully selected, well packed and properly shipped; that is, they are placed in a cool part of the ship, not near the machinery, where they are liable to sweat. The consequence is that at present Mr. Wilson's eggs are fetching 8 shillings per long hundred (ten dozen), while for inferior and badly shipped Canadian eggs prices are down as low as 5s. 6d. The best Irish eggs are today selling at 7s. 6d. to 8s.; German, 5s. to 6s. 6d.; Danish, 7s. to 7s. 8d., and Russian 5s. 2d. to 6s. Very few French eggs reach the Liverpool market, but choice selected French eggs are realizing from 7s. to 8s. per 120. The prices are said to be abnormally high for the time of the year. They usually rise from this time until Chaistmas, but of course they cannot be guaranteed; they may fall. The eggs must be sent in Belgian packing in packages of 1,200 eggs with one division. Mr. Wilson seems to have met the requirements of this market admirably. I may add that the best grade of Canadian eggs weighs from 16½ lbs. to 17½ lbs. per 120."

It will be seen from the foregoing observation that Canadian eggs, properly selected, packed and shipped will command the highest price in the British market. There is not the slightest excuse for slipshod packing, and if regard be paid to Mr. Dyke's hints and the suggestions made in the department bulletins, there is no reason why Canadian eggs should not bring the very highest prices in the markets of the old land.

Mr. Dyke does not write very encouragingly with regard to the shipments of Canadian butter to Britain. He says what is going over is of very poor quality. Some shipments of American butters, manufactured on the creamery principle, are also being made to the mother country, but even these leave much to be desired. The prices of American creamery at present are 87s. to 90s. per 112 pounds; Limerick and Clonmel, 108s.; Danish, 104s.; whilst French margarine, in itself superior to any butter ever shipped from Canada, is selling at 98s. per 112 pounds. Unless Canadian butter is made on the factory principle, says Mr. Dyke, and some little intelligence is put into the business, it can never hope to find a place on this market. Mr. Kirkwood, of Orillia, recently brought here (Liverpool) two or three packages of specially selected butter. This was much better than the ordinary shipments and was packed in tin-lined tubs. This would realize about 80s. per 112 pounds. In butter for the English market there must be quality, uniformity, careful salting and great care in packing."

THE RETAILERS' SUGAR BOYCOTT ---WHERE IS IT NOW?

Some few months ago the Toronto Retail Grocers' Association passed a resolution pledging themselves to support the St. Lawrence Sugar Refinery, of Montreal, "and in the matter of granulated sugar to sell the product of that refinery only." At a meeting held on the 20th of May, the Montreal Association endorsed the resolution of their Toronto friends, and urged their members by circulars to "strictly adhere to its terms, as a measure of getting for the retailers better prices, and better terms on sugar." It is difficult to understand how the carrying out of such a resolution could possibly result in getting better terms or lower prices. Probably the association imagined that by boycotting the Canada Company they would force the Redpaths to make a cut. If so, we believe the Retail Grocers took the very best means to defeat their object. If an unfair combination existed between the refineries—which we doubt very much—surely the retail grocers could not expect to destroy it by forming a worse. Suppose, for the sake of illustration, that the grocers succeeded in enforcing their resolutions to the letter, and that not a pound of granulated sugar were purchased from the Redpaths, If that were a weak concern it would be forced to close. For, had they the combined wealth of Vanderbilt and Gould would they not, as shrewd business men, do as they did years ago, close down on an unprofitable business and invest their capital in some remunerative enterprise? What then would be the result of the action of the retail grocers? One refinery would be left in Montreal to dictate terms—better terms and better prices for themselves—just as a greater monopoly or avarice might suggest. But there is little danger that such a monopoly will exist. The sugar industries of Canada are not so easily disturbed; and we believe that at present both of the refineries in Montreal are taxed to their utmost capacity in endeavoring to supply the increased demand caused by the decrease in prices consequent upon the removal of the tax. The decrease in the price of sugar, since the retail grocers took their peculiar stand, may enable them to see things in a very different light. We have a word to say to the gentlemen of the Retail Grocers' Association: If you are wise you will rescind your resolutions. Your threat to combine against the refineries may induce them to combine against you, if only for a time, in order to teach you a salutary lesson. Or, if you really think that these refineries are treating you harshly, why not start one of your own? There is surely money enough amongst you for the purpose. —Canadian Trade Review.

"A CERTAIN MAN."

The Philadelphia Cash Grocer should keep cool even tho' the weather be warm. We had supposed from its attacks upon the Boston and Minneapolis Retail Grocers' Associations' card price and sugar system (which in Boston, at least, is the one thing above all others that interests the members), that it condemned associated efforts. Now it says that to entertain such an opinion is to "foully wrong" it. "Law sakes," as the country women say, "that do beat all." And can it be that it has been talking for effect and really does believe in Associations (combines it calls them); but yet in the same issue it says it is opposed to fixing arbitrary prices—and that is just what Boston and Minneapolis do on sugar. Ergo our contemporary is opposed to the principles of those Associations. We thank thee for those words "foully wronged" and "obtuse," esteemed contemporary. We can apply them to you —but we will not—When you say the New England Grocer is "published by an organization of wholesale and retail grocers." No wholesale grocer has anything to do with the publication of the New England Grocer, and you ought to know it. Not one dollar's worth of stock is owned by a wholesaler. Why make such unwarrantable statements? The CANADIAN GROCER having said that "it seems to be the case that there are fewer failures among the members of Associations than among non-members," the Cash Grocer goes off into an explanation that "it seems" means there is a doubt about it. That was not what the CANADIAN GROCER intended to state, and our contemporary knows it. A minister preached from the text "A certain man went down into Jericho," and based his sermon on the word certain. It was a certain not an uncertain, man, he said, etc. Thus our contemporary picks out the unimportant word and hangs a theory upon it. It is very, very warm in Philadelphia just now? Come over to Boston, Brother Scanlan, and get cooled off."—New England Grocer.

THE COUNTRY MERCHANT.

As matter of fact the task with which the average country storekeeper is confronted is quite as difficult as any which puzzles his city brother. At best his constituency is limited, and it is hard to increase it. Trade there is not naturally of a floating character. Everybody has a preference or an antipathy. Everybody being acquainted, thinks he must be given credit. It is hard to collect, hard to work off odds and ends, hard to satisfy the people who are all the time getting posted on city styles and bargain day prices. To please and stimulate one's customers, to get new ones, to keep close enough to popular demand, yet to avoid accumulation of unsalables, to turn one's capital fast enough to make it earn a living profit—these are some of the conundrums the successful solution of which mark the merchant and should enlist for him the admiring appreciation of the mercantile community everywhere.—Commercial Enquirer.

THE WHOLESALE TRADE WITH CONSUMERS.

To the Editor CANADIAN GROCER.

DEAR SIR,—In the GROCER of the 18th I notice your comments on wholesalers selling to consumers, and also "Country Merchants'" remarks. The retailers throughout the country have ample cause for finding fault with wholesalers selling to consumers, and there is more of it done than many people think there is. What would you think of a well-known house sending circulars to the country merchants quoting close prices, on said circulars the note "I sell to the trade only," while at the same time that house is sending circulars to our customers quoting close prices, and on the latter circular the note that "those prices are for goods delivered at your nearest railway station?" Is it fair to us, or is it honest? Only a few days ago I saw at our station here goods for one of our storekeepers from a well-known wholesale house in Toronto, and at the same time goods from the same house to one of his customers here. You would hardly believe that you had wholesalers in your city that would wear two faces, or have the cheek to ask a storekeeper to buy from them after supplying their customers in this way. Nevertheless it is true. If they want to sell to the consumers let them do so, but let them not ask a retailer for an order. I find the farmers and consumers throughout the country are as well posted on wholesale prices as we are, and will quote prices that they can buy at, delivered at their station, and prove it with such circulars as above stated. It is a difficult matter to know just how to remedy the evil. If the Merchants' Convention that was held a few years ago in Hamilton had been followed up, as I think it should have been, annually, this with other evils could have been discussed with good results, and until such annual conventions are arranged for I am afraid we will not be able to get the necessary remedy. However, such houses should be exposed, and every retailer that knows of such unprincipled wholesalers doing business in that way should do what he can to stop it, and withdraw his patronage at once, for there are respectable wholesalers, who will not play such cutthroat game.

MERCHANT.

To the Editor CANADIAN GROCER.

SIR,—The discussion on this subject is getting to be quite interesting, and not a few good points have been made. The question, however, in my mind, is: "Does the retailer support the wholesaler in his efforts to do a strictly wholesale business?" "Is he looked upon by the retailer as the man who should get the orders in preference to the jobber who will sell to anybody and everybody?" I think not, and my opinion is based upon an experience of ever ten years with a wholesale house which has always done their business with the trade only, no consumer, to my knowledge, having ever obtained one dollar's worth of goods from this firm. Another question presents itself: "What thanks does a wholesale house get for doing its business in the manner as above stated?" The solution to the difficulty is easy, and the reason the evil still exists in the trade is easily explained. If the retailers during the past had supported the houses who were endeavoring to do their business in the interests af the retailer, there would be fewer wholesale houses selling to the consumer to-day. I would ask this question: "How many retailers can say they have never endeavored to buy anything outside of their own line of business for use in their own household, and for the sole purpose of getting the article at a little lower than the retail price?"

Knowing these facts, one cannot be blamed for having the opinion that about nine-tenths of the retail trade will buy from any Tom, Dick or Harry who comes along, utterly disregarding the principles of the house represented. The retailer has the remedy in his own hands. It is his duty to use it. Will he do so? Let the retailer reply.

Yours truly,

SKEPTIC.

DO YOUR CLERKS TATTLE?

There is a great deal of truth in the subjoined from the San Francisco Grocer:

Not only should merchants be careful to keep their business affairs to themselves but they should strictly charge their employes to speak to no one, not connected with the establishment, about the business plans of the firm, or the condition of the trade of the house, if not satisfactory. A great amount of harm can be innocently done to the trade of an establishment by talkative clerks. Competitors are naturally anxious to get something of an insight into each other's business affairs, and there is no easier way to obtain such knowledge than from an over communicative employe. Parties under different employers can drop very valuable information in the course of a conversation which, when repeated to the several proprietors may be made use of in such a way as to play havoc with business plans. It is liable to prove far more injurious for employes to mention, even in a casual way, defects in the business, than for competitors to circulate any amount of unfavorable reports, as in the latter case very great allowances are usually made, which, of course, can not be expected in the former, Merchants who are most wise make sure that their business affairs and plans are not generally known.

LONDON RETAIL GROCERS' ASSOCIATION.

The annual meeting of the Retail Grocers' Association of London, was held in Sherwood Hall, on August 12th, with the President in the chair.

The minutes of last meeting were confirmed as read.

The officers' roll call found the following at their station: Messrs. A. McCormick, president, W. H. Ferguson, vice-president, R. W. Sharpe, treasurer, W. H. McCutcheon and C. J. Wall of the finance committee, Jas. Fitzgerald and J. B. Murphy, directors, W. H. Brauton, guard, E. Sutton, secretary. Sixteen other members were present as well. Mr. W. H. Ferguson, chairman of the pic-nic committee, gave a short report of the success of the pic-nic and called on the secretary for the financial statement as far as completed. The statement showed the total cash receipts to be $360.58, expenditure to date $168.73. It was moved and seconded, that the report be received and refrered to the finance committee.—Carried.

The President stated that this being our annual meeting the next order of business would be the election of officers for the ensuing year.

The President was requested to vacate the chair, and it was moved and seconded, that Mr. A. McCormick be re-elected President. Mr. McCormick declined the honor, stating that he felt that on account of other duties he could not give the position the attention required for the success of the association, and regretted that he had been obliged during the past year to leave a considerable portion of his duty for others to perform, and he would suggest that Mr. W. H. Ferguson be president. His nomination was therefore withdrawn.

Moved and seconded, that Mr. W. H. Ferguson be president, and there being no further nominations he was declared elected.

Mr. A. McCormick said he was pleased to see that the association was unanimous in electing Mr. Ferguson president and with much pleasure would invite him to take the chair.

Mr. Ferguson on taking the chair said he felt highly honored on being placed in the position of president of this association. He was pleased to see the association in such a flourishing condition as it is at the present time under the management of the retiring president, and would ask the members to assist him in the furtherance of the interests of the association, and trusted that the coming year would see the work through united effort pushed forward with success. He had not forgotten the day when some half dozen of the grocers' first spoke of forming an association. It was said that it could not be done in the city of London, as there was too much jealousy in the trade. He was pleased

to know,however, that they had succeeded in forming as good an association as existed in Ontario to-day. (Cheers).

Nominations for vice-president were then called for. It was moved and seconded that Mr. John Scandrett be vice-president. There being no other nominations, Mr. Scandrett was declared elected.

Mr. Scandrett thanked the members for placing him in the position of vice-president, but was not sure that they would have as good a vice this coming year as they had during the past. He would, however, do all in his power to further their interests. He felt that the association had been the means of bringing about a better feeling among the grocers at the present time than ever existed to his knowledge during the past thirty years, and hoped this friendly feeling would continue to increase as it should. There should be no jealousy in the trade. It was time all such petty feelings were done away with.

It was moved and seconded that all the remaining officers be reappointed.

Mr. R. W. Sharpe requested that the association appoint some one as Treasurer in his place, as he was too far away from the other officers, and suggested that some one be appointed convenient to the Secretary's office, and with the consent of the mover and seconder of the above resolution would decline the nomination of treasurer.

It was then moved and seconded that Mr. C. J. Wall be treasurer.—Carried.

Mr. Wall thought that they had appointed a very young man to take charge of the finances of the association, especially as the pic-nic just past was likely to be quite a financial success. He thought the treasurer would be able to take a month or two of holidays when all returns were in.

It was moved and seconded that the present secretary be retained.—Carried.

The remaining offices were filled as follows: Mr. W. H. Brauton, guard; Messrs. Jas. Wilson, W. H. McCutcheon, J. C. Trebilcock, finance committee; Messrs. P. McGlade, Jas. Fitzgerald, J. B. Murphy, directors; Messrs. J. Moule and R. W. Sharpe, auditors.

The secretary was requested to retire for a few minutes, and when asked to return again was informed by the president that as a token of appreciation for services rendered the pic-nic committee the association had decided to present him with $50.

It was moved and seconded that all drivers of grocers' rigs in the procession at the pic-nic (excepting those given prizes by the judges) get $1 each.—Carried.

After disposing of some other business of local interest, the meeting adjourned at 5.

The B. C., Commerce and Maritime Register says: The salmon run in the Fraser continues to be above the average. The canneries are busy; and notwithstanding all that is being said to the contrary, the pack this season will be a fair one Prices are likely to rule high, so that the operations of the season in all probability will be regarded as satisfactory—that is, if the canneries are satisfied with fair profits.

POINTS FOR CLERKS.

Perhaps some one may find a useful hint in the suggestions of Professor Wells of Ohio. "Have you ever stopped to calculate," he says, "how much of the spot of the American people is carried on by proxy? A thousand men and boys gather in God's sunshine, surrounded by His inspiring air, with the blood in their veins and the muscles of their bodies begging for a rough-and-tumble game with the elements; these thousand men and boys troop forth some summer day for sport. What is the sport? To sit on crowded, uncomfortable boards, breathing tobacco smoke, and eating peanuts, and howling, while eighteen men, some score of yards away, are doing their playing for them! Twenty thousand people to watch a game of base-ball! What a toughening must have come to those 20,000 set of muscles—through the eyes! How the blood must have been invigorated, and the brain cleared, and foul air driven from the lungs—through the eyes!

"People of the United States do a vast deal of playing by proxy. After a great game of base ball what large editions of our papers are sold, and how many hundreds of dandies, with cigarettes held in their nerveless hands that never felt a base ball bat in their flabby lives, spend their nickels to see whether the Chicagoes or Cincinnatis or Clevelands came out ahead! Better five hours with bat in hand, or speeding around the diamond, than a lifetime of newspaper reading about games played by others. Better a day's vigorous pull at the oars than attendance on all the regattas that ever were. Better a ten-mile walk on your own feet than the witnessing of all the O'Leary's and Westons that ever trod the sawdust path. Better a twenty mile spin on your own bicyle than all the programmes of all the fancy riders on this planet. Better a thousand fold the clumsiest activity of your own body and brain than the spectacle of the most proficient amusement mongers this lazy world ever paid to do its playing for it.

"Why, success now-a-days absolutely demands a healthy body. They used to make out of the sickly son a preacher or a college professor. The days are past when such a disposition was possible. The demands made now on men and women of all callings are so strenuous that invalid or a semi-invalid is drawn aside from the race almost before the word 'Go.' And health is impossible for any long time to any one who has not an abnormally strong constitution, without some active and cheerful sport.

"Success demands, too, besides health, push, vivacity, energy. No man can succeed in the most humble work without will power. Other ages have been ages of gold or iron or bronze; but this is the age of steam, and not merely of boiling water, but of what Paul calls 'boiling spirit;' 'feverent in spirit,' our translation reads. Cold-blooded men and women must fall to the rear. Men and women of ready adaptability, of quick and keen preceptions, of vim and vigor—the demand of our times has wrought out the needed supply of these.

Now the man who has forgotten how to play is a man half-asleep. He is in a semi-torpid condition. Sport, mirth, recreation, is absolutely neccessary to maintain an alert brain, a wide-awake set of powers.

"But most of all, success in these times requires a cheery and serene nature. You think that a queer statement, having doubtless in your mind some fussy, worrying rich man of your acquaintance. But none the less the statement is true, and I repeat it, that the men in any honorable calling who achieve a permanent, worthy success, are men who at regular and frequent intervals escape from the tension, the fume, the toil of their business, to make themselves, over fresh and new recreate themselves, that is, with hearty, innocent mirth. At a time when nervous disorders are becoming alarmingly prevalent, and sudden deaths of overworked men startingly frequent, material for the support of my declaration is sure to be plentiful within the circle of each man's acquaintance; and I have no doubt that your own experience and observation will show you that when other things are equal, it is always the man of equanaimity, of peaceful serenity, of a gay and mirthful temper, who bears life's stress most victoriously, and lasts the longest to accomplish the most."

HOW TO EXPEL WORMS FROM CURRANTS.

All grocers are aware that dried fruits are liable to become infested with small worms, even when great pains are taken to prevent their appearance, and many have probably been put to their wit's ends in attempting to fight the pests, after they had once gained possession. At the best, it is no easy matter to cope with the intruders, and a method of driving them from the fruit, which has been recommended by one having had experience may be acceptable to those troubled in a similar manner. By putting the infested fruit into a large pan and placing over a vessel of boiling water, the worms will sooner or latter become uncomfortably warm, when they will crawl to the surface. If strips of paper are then placed on the fruit, and a covering laid over all to exclude the light, the worms will crawl onto the strips of paper, which can then be thrown into the fire. Several hours may be required to get rid of the worms, the times being proportioned to the amount of fruit.—California Grocer.

A feather duster disperses but does not remove the dust from the store.

Credit is often too cheap and overbubing far too common. Don't be guilty of the one, and don't abuse the other.

"One man ov genius in 97 thousand 4 hundred and 42 men of ordinary business talent, is just about the right proportion for actual business."—Josh Billings.

EARLY CLOSING.

The retail grocers of Minneapolis, will no longer keep open their stores half the night for the accommodation of customers, who could just as well make their purchases at a seasonable hour. We hope that the Minneapolis grocers', will maintain the commendable position they have taken in this respect and not allow a few malcontents to obstruct a movement so auspiciously inaugurated. In the matter of early closing it appears that in no department of business is the submission to popular will so complete as in the grocery business. When asked why he does not close his store at an early hour, the reply of the grocer is, in nine cases out of ten, that many of his customers defer trading until late in the evening, and that in order to retain their patronage he must accommodate them. In this city, late working hours for the grocer are the rule, the few exceptions being only found in those cases where the retailer is not dependent upon a strictly local trade. So long has this custom obtained that undoubtedly if early closing became general, the public would regard it in the light of an unwelcome innovation. Experience has shown that in large cities it is almost an impossibility to secure unity of action for the advancement of a cause that in so far as it pertains to the subject under discussion. There are always to be found tradesmen who imagine that much is to be gained by prolonging the work of the day far into the night, and they never fail to practically express their ideas. Let the public once understand that the grocer requires, in common with other representatives of the human race, a certain number of hours for rest and recreation, and there will be no difficulty in preserving the integrity of any compact in that direction that the grocers may choose to make. The housewife can, as a rule, lay in her stores as conveniently during the day as at nine o'clock in the evening, and, in truth, to better advantage, for she will then have not the attention of a tired out clerk, but of one who is courteous and obliging. The grocer cannot very well blame the clerk, who at half-past nine or ten o'clock in the evening, performs his duties in a perfunctory manner and crowds the limitations of discourtesy in his attitude toward the nocturnal customer. Tired out, body and soul, by twelve or fourteen hours of hard work, it is not surprising that neither the grocer or his clerk, when they do finally close up, fail to manifest any indication of a sweet or lovable disposition. They have no time in which to seek diversion. The unfortunate grocer has his nose placed on the grindstone by the public, and all because he has allowed himself to become the slave of a custom that is detrimental, to say the least, to his best interests. Cannot Philadelphia grocers follow the example of their Minneapolis brethren and bring about a reform in this matter. It cannot be accomplished in a week nor a month, but if the grocerymen take hold of the matter with a determination to make it one of the realities of the near future, they will, in the end, have the satisfaction of seeing their efforts rewarded.—Grocery World.

THE LEARNED GROCER.

"Mother wants a pound of dried currants," said a little girl who came into the learned grocer's store on Eighth avenue.

"I hain't got a dried currant in the store, and there hain't one in the city," replied the grocer. "But I know what you want, and I've got 'em." The learned grocer brought forth a box of the little, sticky, sugary, dried fruit, popularly known as dried currants, and used in fruit cake, plum puddings, mince pies, buns and the like.

"Why, them's 'em," said the little girl.

"Yes, them's 'em," assented the grocer; "and if the Grecian maiden who trod this particular lot of fruit into the package had used a little water on her feet before she began, there wouldn't be so much sand and grit in 'em as there is. She must have been having a regular hoe-down on the classic sands before she began to dance on this box of fruit. There, sissy, tell your mother she must bathe 'em in several waters before she uses 'em, or she might just as well put a lot of sandpaper in her fruit cake. And tell her they ain't dried currants, either."

"What's the reason they ain't dried currants?" asked a disputative customer

"They ain't dried currants any more than they're dried pumpkins!" replied the grocer "The reason they ain't dried currants is that they weren't currants before they were dried. That's reason enough, ain't it?"

"Yes," said the customer less disputative. "But what does everybody call 'em dried currants for?"

"'Cause they don't know any better!" replied the grocer. "They'll go right on coming in here and asking for dried currants just the same after I tell 'em why they ain't dried currants as they did before."

"What should they ask for then?" inquired the customer.

"If any man should ever come in here and ask for dried corinths," said the grocer, "he would not necessarily be a gentleman, but I'd bet on him for being a scholar. Dried corinths is what you should ask for when you want this little sugar-coated, gritty raisin for it's a raisin, pure and simple."

How's that?" the customer wanted to know.

"Because it was a grape before it was dried," said the grocer, "and if dried grapes ain't rasins, what are they?"

"But you said these were dried corinths!" said the customer. "What's a corinth, anyhow?"

"A corinth is the smallest grape that grows," said the grocer, "and it lost its name years and years ago, because it was gradually corrupted into currant, which became the name of the acidulated little berry of our garden, which you might dry until Gabriel sounds his horn without getting it any nearer the condition of a raisin than a pea is. This little grape grows all over the islands of the Grecian archipelago, and was first exported from Corinth, and that's what gave it its name. The bunches don't grow much bigger than a stem of red currants, and they are so full of sugar that when they are picked and dried in the sun they actually seem to melt and run together, and it takes a good deal of care and labor to separate them again. After they are separated is the time when the Grecian maiden gets her work in on them, for it is one of her pleasant duties to jump on a heap of the sticky fruit with her bare feet until she has compressed enough of the little raisins to pile three boxes into one. No hydraulic press could do it any better. If it could, we wouldn't have the sand and grit the maiden's feet mingle with the fruit, without which no dried corinths are genuine.

"Still, I shall expect folks to come in here and ask for dried currants just the same," said the learned grocer, as he went to wait on a new customer.—Sun.

EGGS.

We have good reasons to believe that the egg trade of a great many retail grocers in the cities is about on a par with their sugar department, so far as profit is concerned, the small margin between the trouble and selling price barely paying for the cost of handling the staple. There is decidedly something "rotten in Denmark" when retail profits on an article or series of articles have sunk so low that their sale is unremunerative and persisted in only because it is a convenience to customers, and in this case we believe the usual explanation will hold good, i.e., that quality has been sacrificed for some reason, probably in an effort to catch trade by holding out low prices as an inducement. We think this is a serious mistake with any food product like eggs, and butter which, if not good, must be actually worthless. There are many descriptions of groceries, which in point of quality, cover a wide range, yet the most inferior grades possess their merits, and a positive intrinsic value. It is different with eggs. A stale egg is an abomination, and there is but little leeway between the finest fresh-laid and the grade below which no prudent, experienced retailer cares to pass in selecting eggs. We believe it will pay grocers to give especial attention to the quality of the eggs which they handle, and to take pains to secure a grade that will invariably give satisfaction even though the price has to be marked up correspondingly. In other words, we believe that fine eggs at a good profit will sell more freely than poor or irregular stock at just about cost.

The neglect of retail grocers to "candle" eggs often leads to a loss of custom. A bad one will be found occasionally in packages of really good stock, and if left with the rest may disgust a good customer and provoke her to the point of transferring her trade to another store. "Candling" takes time and is perhaps unnecessary when absolutely fresh eggs are procured from a quarter beyond suspicion, but when the quality of an invoice is in the least degree doubtful, it should be rigorously practiced and the stale eggs removed.—Merchants' Review.

TEAS.

We are now receiving some fine values in "New Crop" goods. Many such are not of first-class quality, really choice being in limited supply, consequently would advise "dealers" who want good grades to buy at once. No better values have been imported this season than those we offer.

LUCAS, PARK & CO.,
73 McNab St. North, Hamilton, Ont.

Agents for Diamond Crystal Salt and Hillwattee Teas.

Just to hand direct shipment New Orleans Molasses--Offering same very cheap

Special Notice to Grocers.

GENTLEMEN :—

We are now preparing goods for Fall grinding and would ask our Grocer friends who want pure clean Spices to send their orders direct to us, or hold until our traveller calls. Our "Motto" is, serve the public well and you will well serve yourself.

Very respectfully yours,

The Snow-Drift Baking Powder Co.,
BRANTFORD.

Chivers' Carpet Soap

For cleansing and restoring carpets. Warranted to take out grease or ink, and restore the colors. Likewise in all woolen fabrics

Chivers' Disinfectant Cloth Soap

Will clean all kinds of cloth, removing grease, ink, etc., restoring the colors like new. For price, etc., address

J. H. WALKER,
Alma, Ont.

DURABLE PAILS AND TUBS.

TRY THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.
Represented by

Chas. Boeckh & Sons, Toronto,
Jas. Lee & Co., Montreal.

LOCKERBY BROS., WHOLESALE GROCERS, 75 ST. PETER STREET, MONTREAL, P. Q.,

ARE OFFERING THIS WEEK

SUGARS. TEAS. {Barbadoes and Cuba MOLASSES.

FINE LARGE DRY COD IN BUNDLES. BONELESS FISH IN BOXES.

Canned Salmon, Lobsters, Mackerel and Oysters.

HUDON, HEBERT & CIE.,

WHOLESALE GROCERS
— AND —
WINE IMPORTERS,

NO TRAVELLERS ON THE ROAD.

304, 306 St. Paul St.
143, 145 Commissioners St. MONTREAL.

Seasonable Goods for Camping and Picnic Purposes.

CUNNINGHAM & DE FOURIER CHOICE CANNED GOODS :

Camp Pies. Wild Boars' Head.
Irish Sausages. Potted Meats and Game.
Sardine, Anchovy and Bloater Paste.

Every first-class Grocer should have the above goods in stock.

CAVERHILL, ROSE, HUGHES & CO., Montreal.

BEST GOODS IN THE MARKET.

FRANKFORT, CAMBRIDGE, BOLOGNA, CHICKEN, HAM and TONGUE SAUSAGES.

PUT UP BY THE MOFFATT PACKING CO.,
MONTREAL.

"EMPIRE" TOBACCO.

STYLE IN STORES.

St. Anthony successfully withstood many temptations of the devil, says an exchange, but the smile of a beautiful woman captivated him. From the time of Adam, the first man, to that of Adam Forepaugh, the showman, beauty has been man's greatest attraction. Millions of dollars are annually spent for things which are not needed, because they are beautiful and because of the enjoyable sense of possessing that which is lovely.

There was a time in the early development of this country when our forefathers considered it sinful to have anything in their homes not of a strictly useful character. Preachers in the pulpit denounced the vanity of wearing personal ornaments. Everything was prim, plain and unattractive in the matter of dress, and home decoration was an undiscovered art. Stores were gloomy places with narrow barred windows, which admitted but little light and less ventilation, and the exact quality and color of goods could only be ascertained by carrying them out of doors and examining them by sunlight. Show windows had not been invented. Goods were kept on unsightly shelves or packed away from sight in secluded drawers, and the housewife in making her selections had but little variety to choose from.

Now everything is changed. In nothing has greater progress been made than in the art of general storekeeping. We say art, because the display and disposition of goods has become an art with our modern storekeepers, an art that is capable of still higher developement.

A walk along the streets where the principal retail business is done in any of our leading Western towns is a constant series of surprises and pleasures. Goods of every conceivable kind and character from almost every part of the inhabitable globe are artistically displayed behind massive plate-glass windows. A tour of inspection of our leading retail establishments in Chicago is like a visit to a great exposition, where the products and skill of the most expert workmen in the world are displayed. Our merchants have learned the secret of successful merchandising by making their goods appear beautiful and attractive.

By displaying goods with appropriate and tasteful surroundings they gain a vast amount of custom that would not otherwise come to them. People in carelessly passing along the street are attracted by the beautiful things which are presented to their gaze and are induced often to purchase things they would not otherwise have thought of buying had they not been presented to their attention in this manner. If asked our candid opinion in the matter we would say that it pays to keep a stylish store. A store can be made to appear stylish without extravagant expenditure; good taste in the arrangement and display of goods; constant care of stock; a few mirrors and other adornments here and there in different parts of the store, skillfully arranged, give a greatly enlarged appearance to the place and reflect many things as the customer passes by them that would not otherwise be seen. In short, there are a thousand ways in which a storekeeper can make his place appear stylish and attractive, without a great expenditure of money, if he will bestow more care and thought upon this matter.

The exterior of the store should be kept neat as well as the interior. A bright, clean awning gives a pleasant effect. Its coolness is inviting to the passer-by. It protects the goods in the windows and those which are displayed upon the sidewalk in front of the store. The storekeeper should not allow it to become soiled or discolored, or at least should not allow it to remain there in a weather-beaten and filthy condition. It can be taken down and washed or replaced at little expense with a new one. The iron frame-work will last for many years if properly taken care of.

We believe in neat storekeeping. A reputation for neatness has made the fortune of many a retailer, and those engaged in the trade cannot remind their clerks and employes of this matter too often. We are convinced from long observation that style is a good thing in trade, though many tradesmen affect to despise it. Customers like to be seen and to have it known that they deal in the most stylish place in town, and they invariably experience a sense of mortification, if they are possessed of that petty pride so common to the human race, if anyone encounters them in the vicinity of a second-class establishment.

"Always keep up a good front. If you are down in the world never show it by your appearance if you want to do business. It is an axiom of human nature that people prefer to do business with successful people, or those who have the appearance, rather than with those who are behind hand." The above remarks are from a manufacturer who has risen from poverty to affluence, and they are worth keeping in one's memory. He said—"Not many years ago when I was very poor, not one of my customers ever knew it. I spent more money on them, and generally gave out the idea of my success. Had I not done this, but appeared poor and shabby, I would have lost my trade. There is no knowing how far the appearance of prosperity goes. Magnificent office, a busy place, the indication of wealth all impress a man, and he prefers to do business with you if you have the semblance of success, than with a seemingly poorer neighbor.—Irish Provision Merchant.

If you want books, it is rarely wise to pay double price for them to a travelling book-seller.

A reputation for truthfulness is indispensable to permanent and satisfying success.

ALL GROCERS SHOULD SELL THE

Empire Baking Powder.

Manufactured by

ELLIS & KEIGHLEY,
TORONTO.

Reg. Trade Mark.

Established 1849.

GOLD, SILVER

—AND—

BRONZE MEDALS

20 1st prizes.

MICHEL LEFEBVRE & CO'Y

Manufacturers of

Lion--L--Brand

Pure Vinegars, Mixed Pickles, Jellies, Jams, Preserves.

Montreal, P.Q.

P. DOTY & SON,

(Successors to W. B. Chisholm)

MANUFACTURERS OF

1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel luuch baskets
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

OAKVILLE ONT.

SOMETHING NEW!

A GREAT TREAT.

Fresh Cod

TONGUES

In 1 lb. Tins.

This is the Delicacy of the Season.

Pronounced by connoisseurs far ahead of oysters.

A GREAT LUXURY.

Apply to

EBY, BLAIN & CO., Toronto.
STEWART MUNN & CO., Montreal.
JAS. TURNER & CO., } Hamilton.
LUCAS, PARK & CO., }

Send for Samples.

STUART, HARVEY & Co.

Importers and

WHOLESALE GROCERS

A Large and Well-Assorted Stock of

Teas, Sugars and General Groceries

HAMILTON, ONT.

FOR THE

HOME, PICNIC,
CRUISE, or CAMP

The "STAR BRAND" delicious

HAMS & BACON

CAN BE HAD FROM ALL THE BEST GROCERS

F. W. FEARMAN,

Hamilton, Ont.

PACK 1891.

PACK 1891.

Packed in Flat Tins only.

Order this Brand. **For sale by all leading Wholesale Houses**

—or—

ARTHUR P. TIPPET & CO., 1 Wellington St. East, Toronto.
SOLE WHOLESALE AGENTS.

Desirable Green Teas

Are scarce and hard to get. We have in store an invoice of this season's Young Hysons, good in crop, first rate style, just suitable for twenty-five and forty cent teas. They are selling quickly so get in at once.

JAMES TURNER & CO., Wholesale Grocers,
Hamilton, Ontario.

Mr. A. Patterson has purchased the grocery business of Mr. Joseph Hemenway, Kemptville, Ont.

The Hamilton vinegar works is going to put up a $3,500 warehouse on Jarvis street, near King.

Eighty thousand dollars' worth of peanuts was destroyed in a fire in Norfolk, Va., on the 16th inst.

Geo. Calcott, has sold his farm in Lambeth, to Mr. Robinson, of London, and has bought the grocery business formerly kept by J. Goslin, corner King and Ridout streets.

We beg to call attention to the choice value offering by Lucas Park & Co., of Hamilton, in New Orleans molasses. The brand "Cote Blanche" is quite a celebrated one.

Mr. V. Cornell, the obliging and genial manager of Mr. J. T. Carmichael's grocery store, Petrolia, Ont., was married to Miss Mary McKellar, of Forest, at Sarnia, on the 4th inst.

The Hawthornbark sailed Aug. 3rd from Java for Vancouver with 1,750 tons of raw sugar for the Vancouver refinery. She may be expected there about the middle of October.

Messrs. Wright & Copp, manufacturers' agents, have been appointed agents for Canada for the well-known lines manufactured by the T. A. Snider Preserve Co., of Cincinnati.

Kennedy Bros., the well-known grocers of Wellington street, Ottawa, had the contract for supplying Robinson's mammoth show with groceries, during their performance, Monday, 17th.

A prominent young grocer, in the city, held a lucky number in the last drawing of the Louisianna lottery, and as a consequence is a cool $500 ahead. The check was received on Wednesday and cashed.—St. Catharines Star.

G. Hector Clemes, representing the J. B. McLean Co., Limited, is in town, on business for his firm. The company have made a specialty of trade journals in the East, and publish in Toronto BOOKS AND NOTIONS, HARDWARE, THE DRY GOODS REVIEW, and the CANADIAN GROCER, all reliable authorities.—B. C. Commercial Journal.

Cheese is as great a success this year in Hastings county as it was last, and the quantity produced greater. Within easy distance of Madoc village there are 15 factories that will average each 200,000 lbs., making a total of 3,000,000 lbs. of cheese, with a value, at 9 cents average, of $270,000. The county has nearly a hundred factories. The N. Hastings Lumber Manufacturing Company expects to turn out from 40,000 to 50,000 cheese boxes.

Mr. Arthur W. Ault, deputy reeve of Osnawbrooke, and general merchant at Aultsville, Ont., has undertaken matrimonial responsibilities. On the 18th inst., he was married to Miss McPherson, a young lady from the other side of the border.

The Wednesday half-holiday among the merchants in Harriston has been broken after a first trial. That particular Wednesday, farmers came along as usual, and in fact more numerous than usual, and the result was a lot of mad farmers and sorry merchants.

Walter Baker & Co., manufacturers of high grade chocolate and cocoa, are about to construct a large additional factory, with boiler and engine house at Dorchester, Mass. This new factory will be 100 by 156 feet, six stories high, and the boiler and engine house 48 by 68 feet.

Last Saturday there arrived at Smith's Falls five car loads of tea direct from Yokohama, Japan. The tea was consigned to Smith's Falls as the most central point in Ontario, and was re-shipped from there in small lots to Kingston, Ottawa, Brockville, and other points.

Mr. G. Hector Clemes, representing the J. B. McLean Publishing Company, is in the city, and paid Commerce a pleasant call. This enterprising firm publishes the following valuable commercial weeklies, namely: HARDWARE, BOOKS AND NOTIONS, DRY GOODS REVIEW, and the CANADIAN GROCER.—B. C. Commerce and General Register.

The proprietorship of the British Columbia Commerce and Maritime Register, published at Vancouver, has changed hands. Messrs. J. A. Fulton & Co. have bought out Messrs. Pearne & Main, and in the first number of the second volume they make a hopeful beginning.

Prof. Robertson has expressed a wish to get six tubs of choice British Columbia butter to be exhibited at the Dominion Exhibition, which this year is to be held at Sherbrooke, P. Q. The express charges will be paid by the Dominion and the packages, if not sold, will be returned to the owners.

Mr. Herbert Galt, of G. H. & J. Galt, Vancouver, B.C., has returned by the Parthia after a three months' business trip to China. He was over to attend the market during the tea season, and spent most of his time in Foo Chow and Shanghai. He had an enjoyable trip, but is glad to get back again to Canada. Mr. Galt expects to take another trip across the Pacific next year.

Messrs. Armour and Cunningham have opened a new grocery store in Weatherhead's new block on King street east, Brockville. The store has been elegantly fitted up and is one of the most attractive in town. A stock of everything first class in the grocery line will be kept. The members of the firm are both well and favorably known and will no doubt receive a liberal share of patronage.

The finest display to be seen of indurated ware, made by the E. B. Eddy Company, of Hull, is in the large display window of Mr. R. Barron, of 728 Yonge street. He has piled his window full of this ware, and the assortment includes pails, tubs, milk pans, dish pans, wash-basins, handy dishes, barrel covers and various other articles of every-day household use. Owing to the fact that recently these goods had to be imported from the United States at a very high rate of duty, householders generally did not know much about the neatness, usefulness and economy of this ware. But since the Eddy Company has gone so largely into its manufacture and are pushing the business so thoroughly well through their Toronto branch, 29 Front street west, every grocery and a great many hardware and fancy goods dealers throughout the country find that it is imperative for them to keep a full line of these goods in stock.

SIMPLIFIED CUSTOMS ROUTINE.

The receipt by importers of sample parcels through express has for a long time been a source of trouble and complaint owing to the fact that before they could get these parcels it was necessary for them to go through all the formalities that are required to get valuable parcels out of the custom house. Collector Kilvert, of Hamilton, has been in communication with the department on the subject, and the result has been that a new regulation will be put into force as an experiment, and if it works well it will remain permanent.

Hereafter, importers receiving by express sample parcels of little value can get them simply by going to the customs warehouse and signing their names in a book kept there for the purpose of showing that they have received the parcels consigned to them. This simple formula will be observed when the sample parcels do not exceed $10 in value; all which are valued above that figure will be subject to the ordinary customs regulation.

Of course this new regulation does not affect the express company's regulations. Before a parcel is delivered by the customs authorities it will be necessary to get an order for it from the express company.

STORAGE
FREE AND IN BOND.

Customs Entries Passed, and goods stored at lowest rates. Special facilities for shipping goods to all points. Goods MARKED and WEIGHTS and GUAGES taken CORRECTLY. You can save DOUBLE FREIGHTS by keeping Teas, Sugars and other heavy goods with us.

BLAIKLOCK BROS, Agents,
17 Common St., MONTREAL.

One Trial

Will convince you that the "MALLAWALLA" blend of Pure Indian and Ceylon teas is something delicious and a sure favorite with black tea drinkers, 1 lb. and 1-2 lb. tin foil packages, 50 lbs. in a case. If you want the best buy "MALLAWALLA."

DIAMOND BAKING POWDER in ¼, ½ and 1 lb. tins is more satisfactory and netts you a better profit than any first-class powder on the market.

Merit tells, "Wherever sold it has been a repeater." Have you tried it?

W. H. GILLARD & CO.,

WHOLESALE GROCERS, HAMILTON, ONT.,

Agents for Canada.

INCREASE YOUR TRADE

BY HANDLING

"KENT BRAND"

Fine Mixed Pickles.

Ask your Wholesale Grocer for them or write direct to

The KENT CANNING AND PICKLING CO.,

Chatham, - Ont.

JOHN PETERS & CO.,

General Commission Merchants and Brokers,

Halifax, N. S. and Kingston, Jamaica, W.I.

Agents for The E. B. EDDY MFG CO., HULL, P. Q.

We are open to accept one or two more Agencies of first-class houses, either at Halifax or Kingston. We have a good connection and splendid storage facilities.

References: The Merchants Bank of Halifax.
The E. B. Eddy Mfg Co., Hull, P.Q.
The Mercantile Agencies.

JAMES E. BAILLIE,

PORK PACKER, TORONTO.

Hams, Breakfast Bacon Rolls.

GANONG BROS.,

ST. STEPHEN, N.B.

MANUFACTURERS OF THE

G. B.

CHOCOLATES.

N. K. FAIRBANK & CO.,

COMPOUND REFINED LARD.

185 WELLINGTON ST., MONTREAL.

CHICAGO. ST. LOUIS. NEW YORK.

Condensed Mince Meat.

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all seasons.

Will not ferment in warm weather.

DIRECTIONS
THE CONTENTS OF THIS PACKAGE WILL MAKE TWO LARGE PIES. ADD 1½ PINTS OF WATER, OR HALF THAT AMOUNT FOR EACH PIE. BOIL 15 OR 20 MINUTES. IF TOO THICK, ADD A LITTLE WATER. IF TOO THIN, BOIL TO THE PROPER CONSISTENCY. IT IS THEN READY FOR THE CRUST. A LITTLE SUGAR, VINEGAR, WINE OR OTHER SPIRITS MAY BE ADDED IF DESIRED.
CONDENSED
MINCEMEAT
FOR
MINCE PIES
J.H.WETHEY
ST CATHARINES, ONT.
SOLE MANUFACTURER FOR CANADA
J.H.WETHEY
ST CATHARINES

Although fruits are scarce and high, price same as last season, $13.50 per gross net.

Packed in ¼ and ½ gross cases.

Ask your wholesale grocer for it.

Sole manufacturer for Canada.

J. H. WETHEY, St. Catharines, Ont.

GEO. MATTHEWS

-PACKER and CURER.-

HAMS | BACON | LARD | PORK

PURE LEAF LARD A SPECIALTY.

PACKING HOUSES, OTTAWA, PETERBORO' and LINSDAY, ONT.

TORONTO MARKETS.

TORONTO, Aug 27, 1891.

GROCERIES.

Profound dulness is the ruling condition of the market. On the street it might almost be said that "All the air a solemn stillness holds" The lowest rate of activity at all events in the course of the whole year's trade is that of the current market. We are at the fag-end of one crop year and scarcely at the beginning of another, when all the money in the country is needed to pay the expenses of harvesting, and circulates only for pressing wants. Much of the harvest money is not spent until long after it is earned, as there is generally a desire to save as much of it as possible for a time of year when work is scarcer. The transition from summer to autumn though as dull this year as it ever is, is yet unaccompanied by so much murmuring against hard times as we are accustomed to hear. The excellent prospects that appear to lie in the near future are the basis of this better feeling.

CANNED GOODS.

The demand is still in reserve, Comparatively little buying suffices to keep consumption going, and there is probably too little ready money available for dealers to do much laying in of fall supplies. The abundance of seasonable fruit and vegetables obtainable in the natural state satisfies a considerable proportion of the consumption that at other seasons goes to the benefit of the canned goods trade. The canners have probably transferred the bulk of their pea pack to the jobbers, who in turn are distributing now what was contracted for early in the season. The ruling price for round assorted lots of peas, tomatoes and corn for fall delivery is $1.10, though offers have been made at $1.05. Peas in the usual retailers lots are $1.12½ to $1.20. New beans are in to sell at $1. There seems but one side to the question whether there will or will not be a large tomato crop and pack. Every indication favors the affirmative side of the question. There is no business of any moment in future tomatoes. One reason is that everything is too problematical yet, but the situation is supposed to favor late buyers. On the other hand jobbers do not invite retailers to bind them unconditionally to supply stock that is far from generally mature yet. New mackerel is arriving at $1.10 to $1.20. The prices are easier on account of the run this year having been liberal and the fish large. Business in future salmon is almost at a standstill. The canners have probably sold their output.

The B. C. Commercial Journal says:—The season on the Columbia river closed on the 10th, and definite information as to the pack has been received. The actual pack this season was 393,070 cases, while last season the pack was 432,300 cases, showing a shortage of nearly 40,000 cases. The canneries at River's Inlet and on the Skeena have closed for the season. It is estimated that the pack on the Skeena is about 70,000 cases. The run on the Fraser improved last week, and the canneries did very well, having increased the pack to 120,000 cases. Some of the canneries expect to fill all the cans that they have prepared although the indications are that the sockeye run is near an end. Shipments of fresh salmon to Montreal, Toronto and New York were heavy last week. The demand from the east is increasing, on account of the season on the east coast being nearly over. In England, the market is said to be steady, pending information as to the actual results of the season's pack. The bark Serica and the ship Blair Athole will shortly commence loading salmon at Victoria, and the Morayshire at New Westminster, all for the U. K.

The first shipment of new salmon, consisting of a carload of the Horse-shoe brand in tall and flat tins, reached this market on Tuesday. New flat tins contain only select cuts of the fish and are very fine. The price is $1.70 per doz., and for talls $1.45. The shipment was divided among the following houses: Eby, Blain & Co., Perkins, Ince & Co., J. W. Lang & Co., Warren Brothers & Boomer.

Tomatoes are reported to be ripening slowly. The price is much higher for raw stock than it was towards the end of last August. A year ago they were 60c. a bushel, now they are about $1.

COFFEE.

The inquiry for coffee does not mend. A mild rate of activity is kept up, but the features of the market remain identically what they were some time ago. The finest grades continue to be rather scarce. Prices are steady and unchanged.

DRIED FRUIT.

The business in spot goods is fairly good. There appears to be a considerable stock of low grade Valencias yet, as prices are as lax as ever, quoting at 4 to 5c. The new crop will probably arrive before all the old is cleared off. Currants are steady and going out rather quietly at quotations now current for some time. Prunes are dull from 6½c. upwards. The first shipment of new Valencias was made last week, as was that of new Patras currants. The market for both opened pretty much on a par with prices of a year ago. New figs open much lower this year than they did last year. The largeness of the currant crop is this year counterbalanced, in its tendency to cause easy prices, by the largeness of the French demand and the fact that rot is said to be affecting the fruit.

P. L. Mason & Co., in a recent circular say:

Valencia raisins—Bordehore & Co., write: "The nearer we approach harvest time the appearance of the vines points more and more every day to a diminution in the calculations made as to the size of crop, and it is now estimated that outturn will be nothing like last year's, nor in any way approach it. Malaga fruit—Mr. Casado writes, July 31, 1891:—"The raisin crop is expected to yield only 500,000 boxes, and progresses in very good condition. The cutting of the grapes will begin by August 20. So far quality of grapes is fair. Figs—The crop is good, and if we do not have adverse weather during harvesting you can depend on fair quality and low prices." Currants—Bariff & Co. write, July 31: "There have been some complaints lately of damage by rot, but we do not think the damage till now is of any consequence. Should it continue, however, we may have considerable damage to quality. Shipments about August 25. Cutting only commences to-day." Prunes—Messrs. J. and W. Liebman & Co, write us that their advices are all favorable as regards quality and quantity of the Bosnia crop. They anticipate moderate prices.

Another drop has taken place in Valencia raisins. The best off stalk now on the market is quoted at 4¾ to 5c. Private cable advices from Denia on Tuesday say that the new crop is considerably shorter than it was supposed to be.

RICE AND SPICES.

Rice is selling quite as freely now as at any time of year. The one difficulty is the scarcity of high grades. Japan is now in and selling at 5 to 5¼c. Pickling operations are creating a demand for spices, which consequently are selling better than they commonly do, though the prices of them are unaffected.

SUGAR.

The present state of trade in granulated shows a very marked relapse from that which practically monopolized market attention three weeks ago. Then it was impossible to meet the demand with enough sugar, now it is impossible to rouse the demand to the most ordinary state of activity. Granulated sugar is now nearly as slow a line as any other on the market. It is unchanged in quotation, being yet 5c. for quantities of not less than 15 barrels, and 5⅛c. for smaller quantities. Yellows are very quiet at from 3¾c. upwards, the bottom price being for a very dark sugar. Raws quote from 3½c., a very dark Trinidad being procurable at that price. Barbados is 3⅞c. and Demerara 4⅜ to 4½c. The trade in raws is about on a par with that in refined. Prices would probably stiffen if a better demand existed, as an advance of ¼c. took place on Saturday in the New York market.

SYRUPS AND MOLASSES.

No business in syrups comes in for special remark. Small purchases and few of them are the order of the day. All the stock on the spot or available at the refineries consists of bright grades only. Molasses does not improve in the demand. Some has been offering, but has created little interest among jobbers.

TEAS.

Business in teas has rather dragged so far this season in the process of transferring stock from brokers to second hands. Prices

CLEMES BROS. :-

California Fruits,
Bananas,
Melons, Etc.

Personal attention.
Prompt shipment.

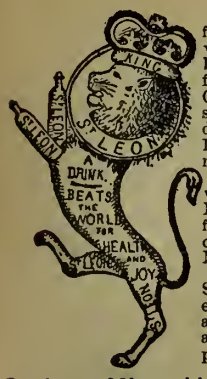
Phone 1766.

NEW SEASON'S
JAPANS

Excellent value.
Samples on application.

P. C. LARKIN & Co.,
WHOLESALE GROCERS,
25 FRONT ST. E.

St. Leon at the top of the Tree at Last.



We have at last obtained for St. Leon the praiseworthy title of being the best Mineral Water known for Uric Acid, Diathesis, Gout, Rheumatism and diseases of the kidneys, including Diabetes, Melitus, and Bright's Disease of the kidneys, when freely used.

The Hotel in connection with the springs opened on Monday, June 15th, with a full and well-equipped staff of waiters, etc., managed by Mr. M. A. Thomas.

Take a trip down to the Springs this summer, and enjoy yourself for a month and return home recuperated and feeling like a new person.

St. Leon Mineral Water Co., Ltd.,
Head Office, 101½ King St. W., Toronto.
BRANCH—Tidy's Flour Depot, 164 Yonge St.

ALL GROCERS SHOULD SELL THE

EMPIRE BAKING POWDER

Manufactured by
ELLIS & KEIGHLEY,
TORONTO.

TO GROCERS.

SIMCOE CANNING COY'S

Goods are warranted first-class.

PUSH THEM.

Order through your wholesale House.

DO YOU SELL

"Peerless" Washing Compound. There is nothing equal to it. It will pay you a handsome profit. Your customers will like it. Address
Pure Gold Manufacturing Co.,
31 Front Street East, Toronto.

Todhunter, Mitchell & Co.

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS. :: TORONTO.

GOLD MEDAL AWARDED

DELHI CANNING CO.,

Jamaica Exhibition.

WE are still at the front and propose staying there, the high standard of excellence for which our goods are noted will be fully maintained this coming season. When purchasing Canned Goods keep in mind the **Maple Leaf Brand** prepared by the Delhi Canning Co. Every can is honestly filled and perfectly reliable. Our fruits are noted for their high syrups and natural flavors.

Delhi Fruit and Vegetable Co.,

FACTORIES: DELHI AND NIAGARA.

James Lumbers

Wholesale Grocer,

67 FRONT STREET EAST,

TORONTO, ONT.

MARKETS—Continued.

have ruled lower than usual. Chinese, Japan, Indian and Ceylon teas of the new crop are offering freely. Retailers, however, are not contributing a very strong element to the demand side of the market, and this makes business go slower between importers and jobbers. New season's Japans as low as 16c. are here. The business done in Indian teas has been fairly good, especially for country orders. From London we see that with a general improvement in the quality of Indian Teas the demand has strengthened considerably, and a larger trade has been done at higher prices for good to fine kinds, but poor liquoring lots are cheaper. The Wednesday sales will be resumed next week. Ceylon Teas were mostly of inferior cup, and the sales resulted in some very low quotations. The exports of tea from Great Britain illustrate a satisfactory increase in the use of British grown teas in markets. The exports of Indian and Ceylon teas are relatively for June and July, 7 per cent, and 9 per cent, as compared with 5 per cent, and 4 per cent, during the same months last year, and the difference is recounted for by a corresponding shrinkage in the export of China tea.

The shipment of Young Hysons received by Perkins. Ince & Co. sells at prices ranging from 17 to 45c. and the drawing quality shows good value. All the low priced teas were sold before they arrived, and without samples, so strong was the demand which awaited new Young Hyson teas of low grade.

PETROLEUM.

Local business is improving. Prices, however are stationary.

The Petrolia Advertiser reports: Petrolia Crude $1.34½ per bbl., Oil Springs crude $1.34½ per bbl. This being the dullest season of the year for the refined trade, an excellent opportunity is now offered to the refining interest of absorbing surplus stocks of crude. This opportunity, though, does not seem to be readily taken advantage of, by the majority of the refiners, as, with but two exceptions their stocks of the raw material are pretty well kept up by the individual stockholders in the various interests, being large producers. They claim that the price of crude is too high as compared with that they get for refined, to warrant any speculative market. There is one thing certain that the producers are playing right into the manufacturer's hands by the continual run of the drill. There are actually being finished over one hundred new wells per month throughout this oil region. As quite a large refining capacity has been added to the several refineries since last fall's trade, it is obvious that a control of the crude stock, will give to the interest holding such control, a large command of the trade—a leverage by the way the refiners have nearly always managed to obtain, and can easily be done by the producers drilling for an increased production, causing the crude market to be uncertain and speculative. The conjectural question, which must as the fall approaches, be what is probably the actual supply of crude in Petrolia? It will be to the interest of the producer to endeavor to create the impression that there is not enough "to go around," but it is equally to the advantage of those who need stocks and have not got them that there should be a suspicion of existence of hoarded stores, which may be opportunely thrown upon the market when the proper time comes, to demoralize the market. All such conjecture may be set down as purely speculative. The price of crude oil on to-day's exchange was firm at $1.34½. Refined is quoted at 12½ to 13c. in barrels, and 9½c. in tank cars, f.o.b. here, less two per cent off for cash.

BUY

SURPRISE SOAP

WE SELL IT.

The St. Croix Soap Mf'g Co.,

St. Stephen, N. B.

Branches:

MONTREAL: 17 St. Nicholas St.

TORONTO: Wright & Copp, 40 Wellington St. East.

DRUGS AND CHEMICALS.

The trade in drugs has not varied perceptibly from its ordinary course. The demand is but moderate in staples, while special hot weather lines have not been in average request. Prices are steady at last quotations.

BUTTER AND CHEESE.

Butter sells readily if the quality is good, at 14 to 15c., with a shade higher for unexceptionable stock. The week's receipts have been about according to the average for this and the preceding month. Internal consumption is the sole sustaining influence. Export business has not got started yet. There are signs, however, that when it does commence it will be on a fair price basis. In the United States prices have risen on the grades that have been the chief competitor of Canadian for an export market. Elgin creamery, which was offered, from Chicago, to be laid down here at prices considerably under our own creamery, and which there was some business in to store in bond for export, has advanced 3c. recently. Also, buyers here are not loath to carry good stock if they can get round lots of it at 14c. One dealer bought 200 tubs of choice a few days ago at that figure. Another offered 13½c. for a 135 tub lot. Two local buyers have a considerable quantity in store for autumn export, one of them holding 1,200 tubs, the other probably more. For creamery tub there is no demand yet.

Cheese advanced a few days ago to 9½c. at the factories, and though some houses which bought before the advance are quoting as low as that to retailers, yet 10c. is the generally current price.

COUNTRY PRODUCE.

BEANS—Are in small volume and firm at $1.70 to $1.80.

DRIED APPLES—Are nominal at 7½ to 8½c. A few barrels turned up the other day and changed hands at the former figure.

EVAPORATED APPLES—Are in stock but not in demand at 13½ to 14c.

EGGS—Are plentiful at 11½ to 12½c. Consumers are still lacking. Some of the stock is said to be in bad condition. Country buyers are accused of shipping the small eggs to this market to make up good selections for the English market.

HAY—Receipts are still ample at $11 to $12 The lower figure appears to be the one that rules. Both old and new timothy is freely offering. Outside buyers are making inquiry previous to pressing.

HIDES—Are steady at 5 to 5½c. for No. 1 green, and 6½c. for cured.

WE ARE BUYING

Dried Apples.

SEND SAMPLES AND QUOTATIONS

ESTABLISHED 1868.

STANWAY & BAYLEY.

BROKERS AND GENERAL COMMISSION MERCHANTS.

44 FRONT ST. EAST, TORONTO.

WE ARE BUYING

Evaporated Apples

SEND SAMPLES AND QUOTATIONS.

ALL GROCERS SHOULD SELL THE

Empire Baking Powder.

Manufactured by
ELLIS & KEIGHLEY,
TORONTO.

GEO. C. THOMPSON. CHAS R. KING.

THOMPSON & KING,

Consignees, Brokers, General Commission and Mercantile Agents,

51 Wharf Street, cor. Fort, Victoria, B.C.

Storage. Correspondence Solicited.

T. W. CLARK & CO.,

General Commission and Provision Merchants and Wholesale Dealers in Dairy Products.

Consignments solicited and business transacted for Eastern Canada Merchants.

Established 1886.

VANCOUVER, B.C.

References: Bank of British Columbia.

WILLIAM RYAN,

Produce and Commission Merchant,

72 FRONT ST. EAST, Toronto, Ont.

WANTED,

CHOICE DAIRY BUTTER

Correspondence Solicited.

All kinds of produce handled. Consignments solicited. Carriers supplied.

J. CLEGHORN & SON,

Wholesale Fruits, Fish and Oysters

94 YONGE ST., TORONTO.

ORANGES.

Last car of Florida oranges for the season just received. Fancy stock. Send for prices of oranges and lemons. Prices are advancing daily.

J. F. YOUNG & CO.,

PRODUCE AND COMMISSION MERCHANTS

74 Front St. E., Toronto.

Our business is Solely Commission. The only plan which does justice to the Consignor. We handle everything which the Country Storekeeper has to send from home to sell. None of our own goods to sell in preference to yours when the market is good. Nothing between you and best price obtainable except a small commission.

Prompt Sales and Quick Returns.
We Furnish Egg Cases. Try Us.

R. C. MURDOCH AND CO.,

Commission and Wholesale Fruits.

FANCY CALIFORNIA EVAPORATED AND GREEN FRUITS A SPECIALTY.

Correspondence solicited, and prices on Foreign Fruits, Figs, Dates, Nuts, etc., furnished on application.

29 Church St., Toronto

TELEPHONE 806.

ESTABLISHED 1841.

W. H. Schwartz and Sons,

Coffees,
Spices,
Mustard.

HALIFAX, N.S.

Hams, Breakfast and Roll Bacon,

New curing, now ready.

For Choice full flavor goods send us a Sample order.

Jas. Park & Son,
Toronto, Ontario.

The Ontario Produce Co'y.

Produce Brokers and Commission Agents,

70 COLBORNE STREET, TORONTO.

WANTED!

CHOICE DAIRY TUB BUTTER.

Apples and Potatoes.

TELEPHONE 2557.

KING, GRAINGER & CO.

81 Front St. E.

Produce and Commission Merchants.

BUTTER, EGGS,
and Country Produce.

Correspondence Solicited. Prompt Returns Mad
TELEPHONE 2237.

JNO. A. MOIR,

GENERAL AGENT.

Consignments Solicited.

SPECIALTIES: Canned Goods, Dried Apples, Evaporated Apples, Codfish.

Quotations and samples sent on application. A trial solicited.

41 St. Francois Xavier Sts., Montreal.

LAURENCE GIBB

Provision Merchant,
83 COLBORNE STREET, - TORONTO.

All kinds of Hog Products handled. Also Butter, Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.
Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.

26 WEST MARKET STREET,
Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

Reesor & Rogers,

Produce and Commission Merchants

Solicit consignments of Country Produce from Storekeepers.

71 Colborne St., Toronto.

Telephone 2291.

Established 1874.

W. H. SMITH,

Wholesale Produce
Commission Merchant

186 KING ST. EAST, TORONTO.

Wholesale Dealer in Butter, Eggs and General Produce Consignments solicited First-class reference

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McLAREN'S

Is Honest Goods and just the Thing on Which to make or Extend a Business.

COOK'S FRIEND
BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock.

MARKETS—Continued.

HONEY—Is as dull as ever at 7 to 10c. for clear, and 14 to 16c. for comb.

HOPS—Are steady and in small compass at 33 to 35c.

POTATOES—Show no falling off in the supply nor strengthening of the price, 75c. to $1.

SKINS—Sheepskins are 55c.

STRAW—Is scarce at $6 to $7.

WOOL—Does not improve at 18 to 19c.

FISH.

There is very little doing in the fish market. Prices are as they quoted last week, viz., 6½ to 7c. for whitefish, salmon trout and pickerel, and $1 75 to $2 for lake herring. A revival in the trade is looked for when the exhibition opens.

GREEN FRUIT.

The business in green fruit has not been appreciably more active this week than it was last week. Oranges move quietly into consumption. Jamacias are here at $8.50, but they are not well into the market yet. There are some Valencias at $6.50, and Sorrentos are unchanged at $4.50. Lemons shot up in New York under the influence of the hot spell and the prospect of probable scarcity before new fruit comes in in November. Both Palermos and Messinas are $5 here. Bananas are unchanged at $1.20 to $1.50.

SMALL FRUITS, ETC.

California plums are yet in stock, but are declining in rate of supply in the face of incoming home fruit. They remain at $2.25. Canadian plums are coming in at the following prices : blues 75c., Lombards and Imperial gauges are $1. No Canadian freestone peaches are yet at the market. Clingstones are 75c., Delaware freestones are $1.50 per half bushel basket. California Bartlett pears are 3.50 in cases and kegs. Canadian Bartletts are arriving, green, at $6 to $6.50 per barrel. Apples are superabundant at 75c. to $1.25 per barrel. Lawtonberries are nearly out at 10c.

PROVISIONS.

The provision trade of the week has been one of direct movement towards the consumer. There has been no pause on the route to change hands in a speculative way. Car lots are now the exception, the scarcity of stock disposing holders, and the stiffness of prices disposing speculative buyers to take less interest in round lots. Consequenly immediate consumption affords the present firm bottom to the market.

BACON—Long clear is very firm at 8½c. Smoked bellies are 10½ to 11c., backs 11c. rolls 9c.

HAMS—are immovably firm at 12½ to 13c. for smoked, and 11 to 11½c. for pickled.

LARD—is 10¼c in tubs and 10¾c. in pails for pure, which is scarcely obtainable now. Compound is 8½ to 9c.

MESS PORK—United States is jobbing out at $15. There is virtually no Canadian heavy, though $15.50 is still quoted. Canadian short cut is $16 to $17.

SALT.

The market is active at unchanged prices. The following sales were made by the Toronto Salt Works, on Tuesday : 4 cars of barrels at $1.20, 1 car of dairy at $1.25, 3 cars of sacks at 68c.

DRY GOODS.

The outlook brightens with the advance of August. Reports from the road are much better than they were. A good many traders have been in the city recently. Payments are no better than they usually are at this time of year.

British Markets.

Having closed out our local business, we are now prepared to give special attention to all lines of

Canadian Produce

in British Markets.

We have a large trade in

Cheese, Eggs, Butter,

and Apples, also

Canned and Evaporated Goods,

Honey, etc., etc.

Liberal advances made on suitable goods.

Correspondence Solicited.

IMPERIAL PRODUCE CO'Y.,

OF TORONTO, LTD.,

69 Front Street East, Toronto.

MONTREAL MARKETS.

MONTREAL, Aug 27, 1891.

There is no particular change to note in groceries or other similar branches, and actual business at the moment is small, but the indications for the fall trade continues favorable. In sugar there is a quiet feelng, but buyers are only taking their breath, so to speak, and farther demand is anticipated. Orders to arrive in dried fruit show a somewhat higher level on Valencia rasins, but currants have no business as yet. In provisions, etc., there is no change to note, the market generally maintaining values steady.

SUGAR AND SYRUP.

The continued demand that has been noted from week to week has pretty well filled wants for the present, and the market has a quiet feeling, but there is no change in prices. Yellows rule at 3⅝ to 4⅜c., and granulated 4⅝c. Raw sugars remain about the same, and there are a few lots offering here from first hands at 3¾ to 4c.

MOLASSES.

The market is very quiet, but there is not much offering here just at present. Four or five cargoes are reported on the way, however, and some have been received since our last, a sale being advertised for Friday. Barbadoes is quoted nominally at 38c., but this would, probably, be cut on for 200 puncheon lots.

TEAS.

There has been a fairly active tea market, all arrivals being picked up. Since our last some 2,000 odd packages of Japans have changed hands 15 to 20c. There is very little doing in blacks.

COFFEES AND SPICES.

There has been a fair enquiry for coffee since our last, and some round lots of Jamaica have changed hands at 20 to 21½c. Spices continue dull with little doing.

RICE.

There is a fair demand for rice and prices remain steady. We quote :—Patna, $4.50 to $5; choice, $4.25 to $4.50; standard, $3.90 and off-grades $3.50 in car lots.

DRIED FRUIT.

The market does not present any very new features, but the indications are for a good opening for the fall trade. Old stock is pretty well reduced here, and there is not much doing in it at present. Valencias remain at 4 to 4¼ ex store, but if the reports about damage to the new crops, show that matters are really dangerous it is possible that there will be a stiffening on this figure. First shipments of new crop Valencias are due in Liverpool, to-day, and may possibly be in time for Fridays steamers for the St. Lawerence, in which case they ought to be here in eight days or so. Latest quotations on them are 21s. 6d. which is about equal to 7⅛c. here. There has been some fair orders to arrive booked on this basis. In currants there is no particular business to note in old stock, which rules steady at 5⅞, with supply light. First shipments from primary markets are now being made. They represent a basis of 17s. to 17s. 6d. f. o. b. and will be here toward the end of September. These figures mean about 5¾c. as an inside, but buyers are not disposed to operate in them yet, and we have heard of no business being done to arrive.

GREEN FRUIT.

There is no change in staple lines of green fruit and there is only a small jobbing business to note. Lemons rule steady at $3.50 to $4 per box and oranges $3.50 to $4.50.

FRESH GREEN FRUIT.

The market although well supplied has been kept pretty well cleared up but apples are a large offering and easy in consequence. $1 to $1.50 per barrel. Plums rule from 75c. to $1, and peaches 75c. to $1.25 per basket. Bartlett pears in kegs $1.50 to $2 and in barrels $4 to $5. Clapp favorite pears in kegs $1.50 and in barrels $3 to $4. Blue grapes sell at 7 to 9c. per lb. and watermelons 20 to 25c. each.

CANNED GOODS.

The local demand is small, buyers generally holding off for this season's pack. There is no material change in prices but some may occur in the course of a week or so. Fruits show an unmistakably easy tendency and contracts for tomatoes have been made at $1.

EGGS.

Receipts of eggs are much heavier, western dealers consigning freely. The market, therefore, is rather overstocked, but prices remain 12¼ to 12½c. for ordinary, and 13 to 13½c. for candled.

BUTTER.

The butter market remains dull and except in the matter of supplying local wants the values in this connection being no guide as to report possibilities. Holders apparently are beginning to be anxious about accumulating stocks, and are offering most freely, stating their willingness to accept prices that they could not possibly listen to a fortnight ago. Finest creamery 19 to 19 1-2c., finest townships 16 to 17c., finest western 13 1-2 to 14 1-2c.

CHEESE.

The market has a quiet, steady aspect, but although that exceeding hunger for cheese that there was a fortnight ago is not notice-

Brantford New Mills.

DEAR SIR,—We can supply you with Flour, Meal and Feed in whole or mixed cars, at prices as low, if not lower, than any firm in Ontario, and should you favor us with a trial order, we feel confident of a continuance of your trade.
Orders filled promptly. Wire for prices.
Yours. etc.,

J. & R. ROBSON,
Brantford, Ont.

PELEE ISLAND WINE & VINEYARDS Co. LIMITED

Brantford and Pelee Island } J. S. HAMILTON & CO'Y, BRANTFORD, ONT Sole Agents for Canada.

A. HAAZ & CO.,

Bonded Manufacturers of

Honey Dew, White Wine, Malt and Cider

VINEGARS.

74 Bagot Street, - Kingston, Ont.

STAR FIRE LIGHTER.

I tried a square of your Fire Lighter, and found it burned 11½ minutes, long enough I think to light any fire without coal oil or kindling.
W. FULTON, Grocer, Woodstock.

See our prices.

STAR MFG. CO., London.

SAPOLIO Is a solid handsome cake of SCOURING SOAP Which has no equal for all cleaning purposes except the laundry. It will clean paint, make oil cloths bright and give the floors, tables and shelves a new appearance. It will take the grease off the dishes, and off the pots and pans. It scours the knives, the wash basin, bath tub, even the greasy kitchen sink. It brightens all metals except silver or gold. If you have not sold it yet, send your order at once to

EMIL POLIWKA & Co.
36 Front st., East, Toronto, Ont.
Dominion Agents.

Cowan's Soluble Cocoa

made from carefully selected Beans, produces a Cocoa of the best quality and finest flavor.

The Cowan Cocoa and Chocolate Co. L'd, Toronto
14 and 16 Mincing Lane, Wellington St. W.

Samples free. Correspondence Solicited.

STEEL, HAYTER & CO.,

Importers of

INDIAN TEAS

Direct from their estates in Assam.

New Season's Teas are now arriving.

PROPRIETORS OF THE WELL-KNOWN

" MONSOON " BRAND.

Samples and Quotations on application.

11 & 13 Front St. E. Toronto.

Calcutta and London Firm : Octavius Steel & Co.

Telephone 2354.

Dont' Fail to Get

—A BOX OF—

Adams' Monte Cristo

CHEWING GUM.

Each box contains a brilliant ring which is set in the latest Parisian style.
Be sure to ask your Jobber for it.

ADAMS & SONS' CO'Y

11 and 13 Jarvis St., Toronto.

PICKLING VINEGAR.

T. A. LYTLE & CO.,

Bonded Manufacturers,

124--128 RICHMOND ST. W.,

TORONTO.

Dominion Mills,

LONDON, ONT.

HEADQUARTERS FOR

OATMEAL

CORNMEAL, POT BARLEY,
SPLIT PEAS, ROLLED WHEAT,
AND ALL BREAKFAST CEREALS.

Write for Samples and Prices.

CARTLEY & THOMSON,
303 to 311 Talbot St.

GOLDEN BRAND CANNED FINNAN HADDIE

Are put up in flat and tall tins.
Quality guaranteed.

AGENTS,

H. W. NORTHRUP & Co.

South Wharf, Saint John, N. B.

N. WENGER & BROS.,

AYTON, ONT.

- - MILLERS - -

(Hungarian Process)

BRANDS:
KLEBER, MAY BLOSSOM.

AGENTS:
J. L. SMITH & SON, - Montreal.
EPHRAIM ERB, - Halifax.

HODD & CULLEN

Roller Millers.

FLOUR

Manufactured "Hulgarian" System.
Our brands are
Classic,
Anchor,
White Frost,
Challenge,
Diadem,
Strong Bakers.
Heavy dealers in
Oats, Oatmeal, Beans,
Peas. Middlings, Bran.

Quotations by wire.

Address, STRATFORD, ONT.

EMBRO OATMEAL MILLS.

D. R. ROSS, - - EMBRO, ONT.

A CHOICE QUALITY OF

Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways. Have new machinery for the manufacture of Rolled Wheat and Graham Flour and will be pleased to have orders.

LEITCH BROS. MILLERS, OAK LAKE.

LEITCH TRADE MARK OAK LAKE

Grinders of MANITOBA WHEAT EXCLUSIVELY

MONTREAL Markets Continued.

able, there is no desire to pass by August stock at an acceptable figure. Shippers still complain, however, of unsatisfactory limits and narrow margin for business, but there is a quiet sort of business being put through for all that, though the basis is close and the English market is slow about following the advance here. Still prices are rather stiff, and the majority incline to the opinion that it would be unwise to force them higher. The factorymen, who seem to have pretty high ideas of the value of their Augusts, can bear this in mind. Based on prices in the country it would cost 9¾ to 9⅞c. and better to turn over finest Brockville stock, and shippers claim they have no bids to permit such. For States and Eastern makes 9½c. is certainly an inside, and they are held for more than that, for 9⅝c. has been paid for French country make. Finest Brockville stock, 9¾ to 9⅞c.; Finest Eastern and States, 9½ to 9¾c.; fine, 9 to 9¼c.; medium, 8½ to 8⅞c.; cable, 46s.

PROVISIONS.

The demand for provisions is a trifle improved, but the volume of business is still very small, and prices are about the same. Canadian short cut, per barrel is quoted at $17.00 to $17.25; mess pork, western, per barrel $15.25 to $15.75; short cut, western, per brl $17.00 to $17.25; hams, city cured, per pound 10½ to 11½c.; hams, canvassed, per lb 0 00 to 0 00c.; lard, Canadian, in pails, 8¾ to 9c.; bacon, per pound, 9 to 10c.; lard, com., refined, per lb, 7¾ to 8c.

GRAIN.

There is only a small jobbing business doing in grain. The stocks in store compared with those of a week ago show an increase of 678 bushels of wheat, 3,963 bushels of corn, 3,269 bushels of rye and a decrease of 13,500 bushels of peas, 8,784 bushels of oats, 2,093 bushels of barley. Compared with a year ago there is an increase of 166-268 bushels of wheat 3,030 bushelss of rye and a decrease of 28,476 bushels of corn, 37,225 bushels of peas, 10,806 bushels of oats, 19,254 bushels of barley. We quote:—No. 1 hard Manitoba, $0.00; No. 2 do. $1.05 to $1.07; No. 3 do., 97c; No. 2 Northern, 96 to 97; feed do., 70c; peas 87c. per 66 pounds in store; 88c. afloat; Manitoba oats; 37c. Upper Canada do., 42c. per 34 pounds; corn, 80 to 82c. duty paid; feed barley, 55c.; good malting do., nominal.

FLOUR.

The market has a better tone but there is no particular change to mention. The stock in store shows an increase of 1,962 brls. compared with a week ago, and 6,521 brls. compared with a year ago. Patent spring $5.35 to $5.75; patent winter $5.25 to $5.50; straight roller $4.85 to $5.00; extra $4.60 to $4.70; superfine $4.20 to $4.30; city strong bakers' $5.25 to $5.50; strong bakers' $5,00 to $5.25.

OATMEAL.

There is only a small jobbing business doing. Standard, per bag, $2.80 to $2 90; Granulated $2.80 to $2.90; Rolled $2.80 to $2.90.

FEED.

Feed quiet, with a fair jobbing demand. We quote shorts, $19 to $21; bran, $15.50 to $16.50; middlings, $22 to $25, and moullie $22 to $28.

HALIFAX MARKET QUOTATIONS.

(Wholesale Selling Rates.)

HALIFAX, Aug. 26, 1891.

BREADSTUFFS.—There has been a decided change since our last, and wheat is up equal to an advance of 25c., and 30c. a barrel on flour. The idea of lower flour is now a thing of the past, for this year, as Europe can take three times as much surplus wheat as can be estimated in the world to date.

Manitoba highest grade patents, $5.50 to 5.75; High grade patents, $5.25 to 5.30; Good 90 per cent Patents, $5.10 to 5.20; Straight grade, $4.90 to 5.00; Superior extras, $4.75 to 4.85; Good seconds, $4.40 to 4.50; Graham flour, $4.90 to 5.10; Rolled $5.50; Middlings, $27.50 to $28.50; Split Peas $4.40 to $4.50; Pot Barley, $3.90 to $4.10.

SUGAR.—In refined sugar a good bright business is still in progress, chiefly in executing previous orders.

Cut loaf, 5½c.; Granulated, 4⅝ to 3¾.; Circle A, 4½c.; White extra C, 4¼c.; Standard, 3⅞c. to 4c.; Extra yellow C, 3¾c.; Yellow C, 3⅝c. to 3¾c.

MOLASSES.—Barbados, 40c.; Demerara, 35 to 38c.; Diamond N. 48c.; Porto Rico, 37 to 38c.; Trinidad, 34 to 35c.; Antigua, 34 to 35.

FISH.—There is nothing of interest to relate in this line since our last report.

ST. JOHN, N. B., MARKETS.

ST. JOHN, N.B., Aug. 26, 1891.

About the only changes to note in the grocery trade are the lowering of prices in sugars and molasses, and the stronger tone of flour and corn meal.

FLOUR—There has been a good steady demand for flour the past week, and as the stock of old wheat is growing smaller the price is very firm with indications for a slight advance. Some are now asking 10c. per barrel higher than when last quoted. Manitoba is quoted $6 to $6.10, high grade family $5.55 to $5.65, medium patent $5.25 to $5.35.

MEAL—Cornmeal has taken quite a sharp upward turn, with a good demand. Whereas last week our millers were asking $3.30 to $3.35, they now want $3.45 to $3.50, and do not seem anxious to sell at those figures.

SUGAR—The demand for sugar is not as great as some two weeks ago, and the refiners have been offering quite freely at lower prices than for some time. Granulated is quoted at 4½ to 4⅝c., yellows $3.60 to $3.85.

MOLASSES—Is without any change.

POTATOES—The market has been very unsteady. Last week the price was $1.30 to $1.45, and this 80c. to $1 with plenty offering for all demands.

BUTTER—The quality of butter has been below what is usually offered at this season. A choice article is readily disposed of at 18c.

EGGS—There has been a good trade done in eggs lately. The price keeps steady, 10 to 11c.

FEED—Keeps high. It is quoted at $27 to $28 per ton.

OATS—Are 56 to 57c. per bushel.

FISH—Dry cod are in good demand. Large are $4.40 to $5.50, mediums $3.50 to $3.65, pollock $1.50 to $1.75, pickled herring, bay, $1.50 to $1.60 per half bbl., Canso $3 to $3.25 per half bbl., shad $5.

NOTES.

The seven o'clock closing movement is spreading. The grocers of North End have voted in favor of it, and now we hear of a like movement among the grocers of the West End. As all say, the grocerymen have been working too long hours. It only requires a little energetic pushing among the grocers of the city to get them to fall in line also.

Daniel Gunn, grocer, Inglis street, Truro, N. S., has a book of very ancient date. The following is the inscription on the fly leaf; "A practical Exposition of the Ten Commandments by the learned labors and faithful servant of Jesus Christ, James Durham, late minister of Glasgow. Printed by Robert Sanders at Glasgow, Scotland, in 1675." The book was brought to this country by Mrs. Gunn's uncle, George McKenzie. The typographical make up of the book is peculiar to that age when the present small "f" did duty as the "s" of to-day. Mr. and Mrs. Gunn are also the possessors of a china service, and a book on Freemasonery nearly 100 years old.

Every line of goods embodies a history and a cience worth years of study to understand.

The trader who pays his way must sell at a profit, and cannot afford to cut below others in the same line.

A. H. BADGEROW. ALEX. H. DIXON.

The Badgerow, Dixon Bonded Vinegar Manufacturing Co.,

79 and 81 Jarvis St., Toronto

Highest award, Toronto Exhibition.

Queen's Hotel,

WINNIPEG, MAN.

First-class in every respect.

JAS. O'CONNOR, Prop. FRED. SPRADO, Mgr.

DAVIDSON & HAY

Wholesale Grocers,

86 Yonge Street,

TORONTO, ONT.

NEW CANNED PEAS.

Now arriving the undermentioned very choice brands, "Aylmer" "Simcoe" "Boulter's" "Miller's" and "Lakeport." Quality guaranteed. Early purchasers likely to do best. Orders filled promptly.

Sloan & Crowther

WHOLESALE GROCERS,
59, 61 and 63 Front St. E.,
TORONTO.

- FISH -

NEW PACK.

Pure Codfish in 1 pound rolls.

Boneless Fish in 25 and 40 lb. boxes.

H. P. ECKARDT & CO

Wholesale Grocers,
3 FRONT ST. EAST, TORONTO.

Rice and Valencia Raisins.

To the Trade.

We offer
1000 Boxes Valencia Raisins,
2300 Sacks of Rice.

Write for quotations.

N. QUINTAL & FILS,
WHOLESALE GROCERS,
274 St. Paul Street,
MONTREAL.

SALMON.

New Catch "HORSE SHOE"
NOW IN STOCK.

WARREN BROS. & BOOMER,

35 and 37 Front St. East,
TORONTO, ONT.

EDWARD ADAMS & CO.

ESTABLISHED 1846.

Wholesale Grocers and Importers of
TEAS,
SUGARS,
COFFEES,
TOBACCOS.

95 & 97 Dundas St., London, Ont.

BALFOUR & CO.,

IMPORTERS OF TEAS
—AND—
WHOLESALE GROCERS,
HAMILTON.

WESTERN ONTARIO AGENTS FOR
Cherry's Irish Mustard, X.D.S.F.
This is superior to any other grade in the market. Try it.

JUST ARRIVED !

Consignment finest Mocha Coffee.

Write for Samples and Quotations.

SMITH & KEIGHLEY

WHOLESALE GROCERS,
9 Front St. E., Toronto

Thos. KINNEAR & Co

Wholesale Grocers and Importers of
TEAS,
SUGARS,
COFFEES,

AGENTS FOR
Cherry's Irish Mustard, X.D.S.F.
This is superior to any other grade in the market. Try it.
47 Front St. E., - TORONTO.

1891 PACK

Horse Shoe Salmon

FLAT AND TALL TINS
NOW IN STORE.

J. W. LANG & CO.,

Wholesale Grocers,
TORONTO.

PERKINS, INCE & Co.,

41 and 43 Front St., Toronto.

HAVE RECEIVED

New Season's

YOUNG HYSONS

ex S.S. Parthia.

J. F. EBY. HUGH BLAIN.

Japan Rice

NEW CROP.

EBY, BLAIN & Co.,
Wholesale Grocers,
FRONT AND SCOTT STS. TORONTO.

AMERICAN AND FOREIGN STOREKEEPING CONTRASTED.

American storekeepers who have not been abroad, have small conception of the advantages they enjoy in this country over those possessed by their confreres on the continent, if indeed it may be said that the foreign storekeeper enjoys any advantages or conveniences of trade at all.

To begin with the retailer in Europe has almost no social recognition by his fellow men, for while the wholesaler enjoys a certain degree of popular regard such as is usually shared by commoners, the small storekeeper, especially the dealer in interior towns and villages, is considered a very commonplace sort or a person indeed. To the English storekeeper this is more or less of a blow for he craves social recognition, which is there a sort of a standard of excellence, in theory at least. In attendance upon his customers behind the counter he is most obsequious in his manner, but with all his unbending and humility, he is only tolerated and upon his own premises, for the gentry accord him not even a nod of recognition beyond those confines, unless it be a patronizing glance or something of the sort in church or at some public meeting, when it is the "custom of the higher orders" to be more than ordinarily affable to the lower.

Of course no self respecting, public spirited American would tolerate such an attempt to remand him to the rear socially. In word and manner, he would make very robust assertion of his undoubted right to take his place among the best of the land. He would not demean himself to solicit or retain the trade of any patron who accorded him less than a reasonable degree of social recognition. On the contrary, he would speedily take means to inform the latter that they were placed upon a plane of strict equality, that the storekeeper asked no more and would be satisfied with no less. He would find it impossible to conceive of a man behind the counter humbling himself after the manner of an English shopman, but of the two he would be the more courteous and polite to those who understand and are capable of appreciating true courtesy and politeness.

As regards the conveniences of trade, an old storekeeper recently returned from a tour of the European continent, and a very observant one, says that dealers in this country are so far in advance of those in Europe that the latter can scarcely form an idea of the trade progress with which they are unacquainted. Our methods are new, theirs were discarded here more than a century ago. Whatever they have that is all new is borrowed or imitated from American methods and wares. But in many places on the continent, they appear to retain old methods as a matter of choice. In the hardware line, for instance, you ask for a package of tacks and the shopkeeper does not know what you mean. You endeavor to explain and then he takes a loose handiful or two of tacks, weighs them out and wraps them up in a sort of an old-fashioned horn of plenty, hurriedly made out of paper, such as our butchers use, and which is also still used by that trade over there, for it hasn't yet learned the convenience of wooden platters. A handsome penknife would be wrapped in the same sort of paper, for cartoons or convenient little packing boxes seem to be unknown on the continent, though used to some extent in London. The chances are, however, that the London shopkeeper would want the inevitable tuppence extra for the box, if the purchaser desired to carry it away. In fact it would appear to be a custom there to keep case goods only long enough in their cases to show them and in the event that the case is wanted the purchasers must pay a round sum for it in addition to the price of the wares. In case he does not the chances are that the goods will be wrapped up in last week's paper, may be not over clean at that. The conveniences of systematic departments are so wanting in some of the bazaars or stores in larger cities as leave it simply a marvel to the visitor to imagine how they get along at all. The country store is simply a place of barter, with little pretence to any sort of conveniences. Thither the gentry usually send their servants to make purchases, rarely appearing in person at any but the larger stores in the cities. An American storekeeper could scarcely overcome all the obstacles to the orderly conduct of business to be found upon the other side, and would not want to.—Ex.

GURD'S Ginger Ale is guaranteed Superior to all others. Orders promptly attended to.

-BROOMS-

EXTRA SELECT.

35, 30, 25, 20, 15.

Just what you want for choice family trade at prices to suit all.

These Brooms are made of selected stock, handsomely finished and warranted to be always same weight and quality.

Note our Special Brands.

35 "Peerless" 35
30 "Ideal" 30
25 "Royal" 25
20 "Anchor" 20
15 "Crown" 15

Manufactured by

CHAS. BOECKH & SONS, - TORONTO.

—ALSO—

Household Brushes of every description, Pails, Tubs, Washboards, Matches, etc.

Price List sent on application.

Ice your CAKE in 3 minutes with GIBSON'S Icina. No Eggs required.

For one man to follow in another's footsteps is to pay him a great compliment. For one manufacturer to infringe upon or imitate the products of a rival, is not only the sincerest form of flattery, but a practical acknowledgement that he is deficient in those finer feelings of commercial honor which help to make business life endurable.

GIBSON'S "Icina" (formerly known as Dr. Clarke's Prepared Cake and Pastry Icings) is the original and only genuine preparation, and the favor with which it has been received by the public has had the usual effect of inducing others to endeavor to profit by its popularity. Insist upon getting GIBSON'S ICINA, the only genuine article made for the instantaneous icing of cakes and pastry.

Put up in 1 lb. and ½ lb. packets, 2 doz. in a case, in either Chocalate, Pink, or White ; any kind separate or assorted. See Price List page 25.

Each packet bears the signature of the sole proprietors.

GIBSON & GIBSON, Toronto,

Sold by Wholesale Grocers generally.

CLEVELAND'S BAKING POWDER yields best profit to the grocer, and of such a superior quality that a customer gained is always retained.

IT CANNOT BE BEAT ! ! !

This is the secret of the great success of "Barm" Yeast, and it is now accepted as a recognized fact by almost every Grocer that for honest quality and rapid selling IT HAS NO EQUAL.

Try a box at once and make your customers happy.

THE BARM YEAST MFG. CO.,

TELEPHONE 1920. 35 Wellington St. E., Toronto.

JACQUAND FRENCH BLACKING

PRICES

In cases of 6 gross each, assorted if necessary.

No.
2—$2 00 per gross.
3— 3 00 "
4— 4 00 "
5— 6 00 "

5 per cent. discount cash.

DAVID REA & CO., - 30 Hospital St. MONTREAL.

T. A. Snider Preserve Co., Cincinnati, O

Snider's Tomato Catsup.
do Chili Sauce.
do Tomato Soup.
do Chicken, Mock Turtle, etc.

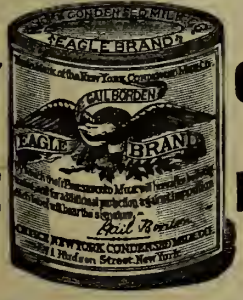
To be had of Wholesale Grocers.

AGENTS :

WRIGHT & COPP,

40 Wellington St. East, Toronto,

TELEPHONE 2662.

BUY  ONLY THE BEST

THE GAIL BORDEN
Eagle Brand Condensed Milk

Has maintained its high reputation for ABSOLUTE PURITY for over a QUARTER OF A CENTURY.

AS A FOOD FOR INFANTS IT HAS NO EQUAL.

FOR SALE BY

Grocers and Druggists Everywhere.

ORIENT MILLS.

SINCLAIR, HOOD & CO.,

(SUCCESSORS TO W. A. BRADSHAW & CO.)

Importers and Manufacturers of

Coffees,
Spices,
Mustards,

CREAM OF TARTAR, BAKING POWDERS, FLAVORING EXTRACTS, ETC.

48-50 Lombard Street, Toronto.

-STORAGE-

(BOND AND FREE)

Warehouse Receipts Issued.

THE SHEDDEN CO., Ltd.,

184 Front St. East, TORONTO

ELLIOTT, MARR & CO., IMPORTERS OF TEAS,

—AND—

Wholesale Grocers, LONDON, ONT.

BENSDORP'S ROYAL DUTCH COCOA.

(Manufactured at Amsterdam, Holland).

Is Absolutely Pure and Soluble. Very delicate in flavor and of Great Strength. It will please more of your customers than any other Cocoa on the market. Order a case at once and prove the above to be correct. Packed 12 lbs. Cocoa in a case.

Price, ¼ lb. cans, $2.40 per doz.
½ " " $4.50 " "
1 " " $8.50 " "

Wholesale by

JAMES TURNER & CO., Hamilton.
EBY, BLAIN & CO., Toronto.
CAVERHILL, ROSE, HUGHES & CO., Montreal.
M. F. EAGAR, Halifax.

STEPHEN L. BARTLETT, Importer,

BOSTON and NEW YORK.

We are now reducing our surplus stock in order to make room for FALL GOODS.

We beg to offer a BIG REDUCTION IN PRICES to our RETAIL FRIENDS. Customers visiting Toronto, during the Exhibition, will find it to their interests to call and inspect stock before placing their fall orders.

R. TEW & CO.,

Importers of

CROCKERY, GLASSWARE, CHINA, LAMP GOODS, ETC,

10 FRONT ST. East,

(Adjoining Board of Trade Building.)

SALES MADE OR PENDING.

Miss L. Izen, fruit dealer, Nanaimo, B.C., has sold out to A. Anderson.

The groceries and liquors in the estate of P. J. Watt, London, Ont, has been sold.

PARTNERSHIPS FORMED AND DISSOLVED.

Dixon & Coggins, grocers, Montreal, have dissolved.

Ford & Thompson, grocers, Moncton, N. B., have dissolved.

McEnnery & Billinghurst. wholesale liquor dealers, Victoria, B. C., have dissolved, McEnnery & Co. succeeding.

REMOVALS AND DEATHS.

Wm. Hoggan, general merchant, Nanaimo, B. C.. is closing out to quit business.

Geo. Offer, general merchant, Wood's Land, P.E.I., has removed to Charlottetown.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES

A. E. Brasher, general merchant, Lucknow, Ont., has assigned to D. Henderson, Toronto.

E. S. Clarke (The Tea Company), Toronto, is offering to compromise.

J. F. Mowat, dealer in groceries, etc., Regina, N.W.T., has assigned.

Chas. W. Boon, grocer, Montreal, has assigned.

Mrs. T. David, general merchant, St. Vincent de Paul, Que., has assigned.

H. Levius, general merchant, Waterville Que., is offering to compromise.

The following warning from the St. Louis Grocer may be of value to merchants: "Look out for a brand of salmon purporting to be put out by the 'Westport Packing Company,' of Westport Oregon. There is no such canning company, and the stuff in the can which came under our observation, would disgust a srarving vulture. Who is responsible for this outrage we do not know. but we hope the guilty party will be exposed. It is such stuff as this that is killing the trade in canned salmon."

AN EASY METHOD OF BECOMING RICH.

Andrew Jackson's Tennessee friend who, according to "Old Hickory's" statement to James Buchanan, "made a large fortune by minding his own business," offers an example of a method of successful accumulation which deserves more general imitation. It is not to be supposed, of course, that the Tennessee capitalist who was so indifferent to other folk's affairs had no other talents; he was, we dare say, a sharp, shrewd man of business. This business, we are justified in believing, grew to such an extent as to become the marvel of the neighborhood and even attracted the attention of the President of the United States. Few men of business who make it their policy to push their own trade and let their neighbor's affairs alone can expect their virtues to becomc a matter of historical record, as have those of the reticent Tennessean, but that they will thereby in a majority of cases; at least, attain prosperity, there can be little question. The chief object, no doubt, the merchant has in view who devotes much of his time to prying into the affairs of his competitors in trade, is to secure points to be used to the supposed disadvantage of the latter with customers and friends. We have known of such whose satisfaction in finding out a bit of scandal to be used in this manner was greater than that felt in selling a good bill of goods. Such men make the mistake of supposing that throwing mud at a rival builds up their own business at his expense, when in fact, the result is always just the reverse. The social reformer who is widely traduced soon becomes famous and finds abuse the best aid to success. So the business man whose rivals make him the object of special attention and unfavorable comment may safely regard this not only as a confession of their failure, but as a tribute to the abilities of their more successful competitor. — S. F. Country Merchant.

BUSINESS CHANCE.

NEW HONEY. COMB OR EXTRACTED—We can supply the trade. Write for prices. GOOLD & CO., Brantford, Ont. 46

BREADMAKER'S DRY HOP YEAST

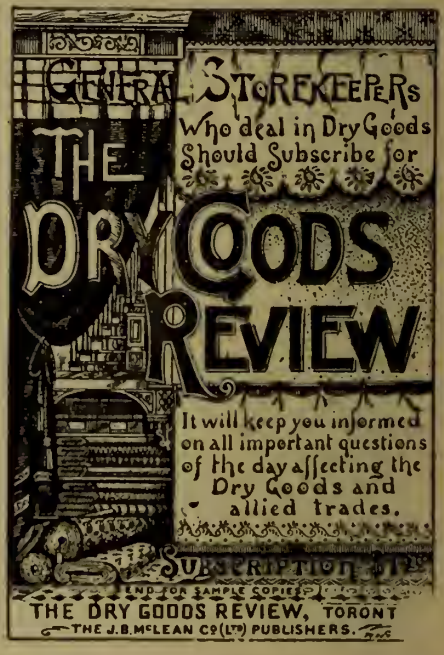
Makes light white, wholesome, and delicious Bread.

For sale by all wholesale grocers, at $1 per box.

Manufactured by

THE BREADMAKER'S YEAST CO.,

TORONTO, ONT.


GENERAL STOREKEEPERS
Who deal in Dry Goods
Should Subscribe for
THE DRY GOODS REVIEW
It will keep you informed on all important questions of the day affecting the Dry Goods and allied trades.
SUBSCRIPTION $1.00
SEND FOR SAMPLE COPIES
THE DRY GOODS REVIEW, TORONT
THE J.B. McLEAN Co (Ltd) PUBLISHERS.

Bond or Free

Warehouse Receipts Issued, Negotiable anywhere

R. CARRIE,

Front St. E. Toronto.

eow

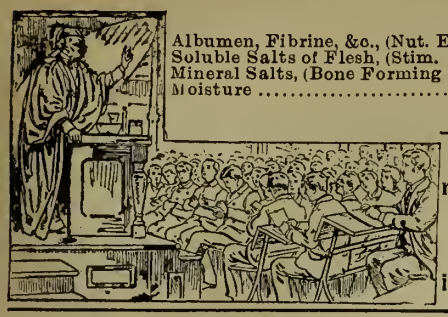
STORAGE

SPANISH BLACKING

THE KING OF BLACKINGS.

SCRIVEN ENG

STUDY THIS COMPARATIVE ANALYSIS.



	Johnston's Fluid Beef.	Beef Extracts.
Albumen, Fibrine, &c., (Nut. Element)	22.10	None
Soluble Salts of Flesh, (Stim. "	33.40	58.50
Mineral Salts, (Bone Forming "	12.60	21.50
Moisture	31.90	20.00
	100.00	100.00

Beef Extracts are merely stimulants.

Johnston's Fluid Beef is Real Food.

W. G. A. LAMBE & CO.,

Commission Merchants,

TORONTO.

AGENTS FOR

The St. Lawrence Sugar Ref'g Co., Montreal.

The British America Starch Co., Brantford.

LEONARD BROS.,

Wholesale Fish Dealers,

Are now prepared to fill all orders for their

Celebrated Boneless Codfish

(from new fish)

packed in 5, 10, 25 and 40 lb. boxes, 2 lb blocks wrapped in waxed paper.

SEND FOR QUOTATIONS.

ST.JOHN, N.B. MONTREAL, P.Q.

Robertson, Thompson & Co.,

GRAIN, FLOUR,

Produce and General Commission,

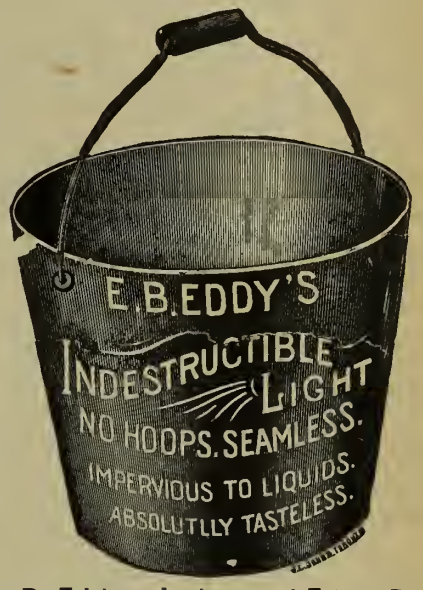
185 NOTRE DAME ST., EAST,

P.O. Box 615. **WINNIPEG.**

Correspondence solicited from Merchants and Manufacturers desirous of introducing their goods in Manitoba and the Northwest Territories.

CATCH ON!

The Old Wooden Bucket.



E. B. Eddy's Indurated Fibre Pail.

The Neatest, most Durable, most Attractive and very Best Ware in the Market! The Cheapest because the most Durable!

These Superior Wares are moulded in one piece from wood fibre. No hoops. No joints. Cannot leak, shrink, swell or water soak. Will not taint milk or other liquids. Proof against hot and cold water, kerosene oil, benzine or naptha

If your Wholesale Grocer does not keep these wares in stock, apply direct to the sole owners of the Patents and sole Manufacturers in Canada.

THE E. B. EDDY MFG. CO.,

HULL CANADA

The Norton Manufacturing Co.,

E. P. Breckenridge, Toledo, Pres. C. C. Warren, New York, Sec.-Treas.

Edwin Norton, Chicago, Vice-Pres. W. C. Breckenridge, Resident-Manager.

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

FRUIT, PAINT, LARD, BAKING POWDER, FISH AND LOBSTER

CANS.

Capacity, fifty thousand cans per day.

Sole Agents in Canada for Norton Brothers

"Solder Hemmed" Caps.

Inquiries and Correspondence Solicited.

HAMILTON, - ONT.

ALL GROCERS SHOULD SELL THE

EMPIRE BAKING POWDER

Manufactured by

ELLIS & KEIGHLEY,

TORONTO.

TO THE TRADE

—IN—

Canned Goods.

We are making all arrangements for this season's pack—and enlarging our factory considerably—Thanks for last season's trade and soliciting this year's.

Faithfully yours,

D. W. DOUGLAS,

St. Johns, P.Q.

PURE ROCK SALT

—FOR—

Cattle and Horses.

TORONTO SALT WORKS,

128 Adelaide Street East

Sole Agents for

RETSOF MINING COMPANY.

Write for Quotations.

For reliable brands of cut smoking and chewing Tobaccos use the following:

CUT SMOKING:
OLD FLAG.
GOLD FLAKE.
HAND MADE.

FINE CUT CHEWING:
GOLDEN THREAD. GLOBE.
VICTORIA. HIGH COURT.
JERSEY LILY.

MANUFACTURED BY

THE GLOBE TOBACCO WORKS CO., OF LONDON, Ltd.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Aug. 28, 1890.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Cleveland's Superior Baking Powder in tin cans, per dozen net.

10 cent tins	.....	1 00
¼ lb.	"	1 50
6 oz.	"	2 20
½ lb.	"	2 80
12 oz.	"	4 25
1 lb.	.....	5 50
5 lbs.	.....	25 50

	Per doz
Dunn's No. 1, in tins	2 00
" " 2, in tins	75
Cook's Gem, in 1 lb pkgs	$1 75
" " 7 oz "	85
" " 2 oz "	40
" " 5 lb. tins	65
" " bulk, per lb	12
	Per doz.
Empire, 5 dozen 4 oz cans	$0 75
" 4 " 8 "	1 15
" 2 " 16 "	2 00
" ½ " 5 lb cans	9 00
" bulk, per lb	15

COOK'S FRIEND.

(In Paper Packages.)	Per doz
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, ½ "	14 00
Ocean Wave, ¼ lb, 4 doz cases	75
" ½ lb, 4 "	1 30
" No. 1, 2 "	1 90
" 1 lb, 2 "	2 20
" 5 lb, ½ "	9 60

BISCUITS.

Abernethy	8½
Arrowroot	$0 11
Butter	0 6½
Caline	0 7½
Cottage	0 8½
Digestive	0 10
Daisy Wafer	0 16
Garibaldi	0 10
Gingerbread	0 11
Ginger Nuts	0 10½
Graham Wafer	0 09½
Lemon	0 10
Milk	0 09½
Nic Nac	0 12
Oyster	0 06½
People's Mixed	10½
Pic Nic	0 09
Prairie	0 08½
Rich Mixed	0 14
School Cake	0 11½
Soda	0 06½
" 3 lb "	0 21
Sultana	0 11
Tea	0 11
Tid Bits	0 09½
Variety	0 11
Village	0 07½
Wine	0 08½

BLACKING.

Day & Martin's, pints, per doz	$3 20
" ½ "	2 10
" ½ "	1 10
Spanish, No. 3	4 50
" " 10	9 00

JACQUAND FRENCH BLACKING.

No 2 per gross	2 00
No 3 "	3 00
No 4 "	4 00
No 5 "	6 00

BLACK LEAD.

Reckitt's Black Lead, per box... 1 15
Each box contains either 1 gro., 1 oz.; ½ gro., 2 oz., or ¼ gro., 4 oz.

TELLIER, ROTHWELL & CO'S.

Royal Black Lead, per gross..... $1 80

F. F. DALLEY & CO.

	Per gross.
Silver Star Stove Paste	9 00

Packed in fancy wood boxes, each box contains 3 doz.

BLUE.

Reckitt's Pure Blue, per gross.. 2 10

TELLIER, ROTHWELL & CO'S.

Parisian Square Blue, per lb..13 to 14c

BROOMS.

	Per doz.
Carpet....4 strings	2 90
X Parlor, 2 "	2 65
Louise 3 "	2 65
1 Gem 4 "	3 25
2 " 3 "	2 65
3 " 2 "	2 20
" 2 "	1 95
O Hurl... 4 "	2 65
" 3 "	2 35
2 " 3 "	2 05
3 " 3 "	1 70
OK " 2 "	1 35
Hvy Mill 4 "	3 70

CORN BROOMS.

CHAS. BOECKH & SONS. per doz

X Carpet. 4 strings, net	$3 20
2 " 4 " "	2 90
3 " 3 " "	2 65
XXX Hurl 4 " "	2 60
1X " 4 " "	2 40
2X Parlor 4 " "	2 25
3 " 3 " "	1 95
4 " 3 " "	1 70
5 " 2 " "	1 30
Girls " 2 " "	1 50
Railway 4 " "	3 00
Ship 4 " "	4 00
2 Cable 2 wire bands, net	3 00
3 " 3 " "	4 00
1 Hearth 2 strings, net	1 75
2 " 2 " "	1 50
3 " 1 " "	1 20
4 " 1 " "	1 30

CANNED GOODS.

	Per doz	
Apples, 3's	$....	$1 15
" gallons	....	3 25
Blackberries, 2	2 00	2 10
Blueberries, 2	1 25	1 40
Beans, 2	.....	1 00
Corn, 2's	1 10	1 25
" Special Brands	1 30	2 10
Cherries, red pitted, 2's	2 25	2 40
Peas, 2's	1 12½	1 20
Pears, Bartlett, 2's	2 00	2 25
" Sugar, 2's	....	1 70
Pineapple, Baltimore	2 40	2 50
" Bahama	2 90	3 00
Peaches, 2's	2 40	2 50
" 3's	3 50	3 60
" Pie, 3's	1 60	1 65
Plums, Gr Gages, 2's	2 00	2 10
" Lombard	2 00	2 10
" Damson Blue	1 90	2 00
Pumpkins, 3's	0 90	1 00
" gallons	3 00	3 25
Raspberries, 2's	2 45	2 50
Strawberries, choice 2's	2 25	2 40
Succotash, 2's	1 50	1 65
Tomatoes, 3's	1 55	1 60
Finnan haddies	.....	1 50
Lobster, Clover Leaf	.....	2 95
" Other brands	2 10	2 25
Mackerel	1 10	1 20
Salmon, 1's	1 40	1 55
" white	1 10	1 25
Sardines Albert, ¼'s tins		10½, 11½
" ½'s "		15, 18
" Martiny, ¼'s "		10 10½
" ½'s "		18, 19
" Other brands, 9¾, 11, 16, 19		
" P & C, ¼'s tins		23, 25
" ½'s "		33, 36
" Amer, ¼'s "		6½, 8
" ½'s "		9, 11

JAMS AND JELLIES.

DELHI CANNING CO.

Jams assorted, 1's	2 35
Jellies, 1's	2 25

TORONTO BISCUIT & CONFECTIONERY CO.

	Per lb
Jams, absolutely pure—apple	$0 06
Family	0 07
Black and Red current. Raspberry, Strawberry, Peach and Gooseberry per lb	0 12
Plum	0 10
Jellies—pure—all kinds	0 10

These goods are put up in glass jars and in 5, and 10 lb. tins and 28 lb. pails.

Marmalade—orange	0 12

CANNED MEATS.

Comp. Corn Beef	1 lb cans	$1 70	$1 75
" "	2 "	2 75	2 80
" "	4 "	5 00	5 15
" "	6 "	8 75	9 25
" "	14 "	20 00	21 00
Minced Collops,	2 lb cans		2 80
Roast Beef	1 "		1 60
"	2 "	2 75	2 80
"	4 "		5 85
Par Ox Tongue,	2½ "	$8 50	8 75
Ox Tongue	2 "	8 25	8 50
Lunch Tongue	1 "		3 25
"	2 "	5 75	6 25
English Brawn	2 "	2 75	2 80
Camb. Sausage	1 "		2 50
"	2 "		4 00
Soups, assorted	1 "		1 35
"	2 "		2 25
Soups & Boulli	2 "		1 80
"	6 "		4 50
Potted Chicken, Turkey, or Game, 6 oz cans			1 50
Potted Ham, Tongue or Beef, 6 oz cans			1 35
Devilled Tongue or Ham, ½ lb cans			1 35
Devilled Chicken or Turkey, ½ lb cans			2 25
Sandwich Ham or Tongue, ½ lb cans			1 50
Ham, Chicken and Tongue, ½ lb cans			1 50

MINCE MEAT.

BRYANT, GIBSON & CO.'S—TORONTO.

Mince Meat, ½ gal glass jars,	$9 50
Ditto, 25 and 40 lb pails, per lb.	12½c

J. H. WETHEY'S—ST. CATHARINES.

Condensed, per gross, net	$13

ALWAYS ORDER RECKITT'S BLUE.

Prices Current, Continued—

CHEWING GUM.

ADAMS & SONS.

	To Retailers.
Tutti Frutti, 36 5c bars	$1 30
Bo-Kay (new) 150 pieces	1 00
Sappota, 150 "	1 00
Magic Trick, 115 "	0 85
Black Jack, 115 pieces	0 85
Red Rose, 115 "	0 85
Sweet Fern, 230 "	0 85
Adams' N.Y. Gum, 200 "	0 50
Caramel Tolu, 72 "	0 40
New Fruit Asst., 115 " new	0 75
Puzzle Gum 115 "	0 75
Oolah " " 115 "	0 75

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO.S.

	Per 1b.
Chocolate—	
French, ¼'s....6 and 12 lbs.	0 30
Caraccas, ½'s..6 and 12 lbs..	0 35
Premium, ½'s..6 and 12 lbs...	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs.	0 24
Sticks, gross boxes, each...	1 00
Cocoa, Homœopat'c, ¼'s, 8 & 14 lbs	30
" Pearl " " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs	18

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma.....per lb	$0 30
Mott's Prepaired Cocoa.....	28
Mott's Homœopat'c Cocoa (¼s)	32
Mott's Breakfast Cocoa.....	40
Mott's Breakf. Cocoa(in tins)	40
Mott's No. 1 Chocolate.....	35
Mott's Breakfast Chocolate...	28
Mott's Caracas Chocolate.....	40
Mott's Diamond Chocolate....	22
Mott's French-Can. Chocolate	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibbs.....	30
Mott's Cocoa Shells.....	5
Mott's Vanilla Chocolate stick	22&24
Mott's Pure Confec Chocolate	22c—38
Mott's Sweet Confeo. Choc.	21c—30

COWAN COCOA AND CHOCOLATE CO.

Cocoas—	
Hygienic, 1, ½, ¼ lb. boxes	70, 75
Iceland Moss ¼lb in 12lb boxes	35
Soluble (bulk) 15 & 30 lb bxs...	18, 20
Soluble (tins) 6 lb and 12 lb....	20
Cocoa Nibs, any quantity ...	30, 35
Cocoa Shells, any quantity...	05
Cocoa Essence.....per doz	1 40
Chocolates—	
Mexican, ¼, ½ in 10 lb bxs	30
Queen's Dessert, "	40
Vanilla "	35
Sweet Caracas "	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross...	00
Pure Caracas (plain) ¼, ½ lbs	40
Royal Navy (sweet) "	30
Confectioners', in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

WALTER, BAKER & CO'S.

Chocolate—	
Pre'um No. 1, bxs. 12 & 25 lbs each	40
Baker's Vanilla in bxs 12 lbs each	52
Caraccas Sweet bxs 6 lbs each, 12 bxs in case	35
Eagle, sweet & spiced, bxs 12 lbs each	33
Vanilla Tablets, 416 in box, 24 bxs in case, per box	3 65
Spanish Tablets, 100 in box, 12 bxs in case	3 00
German Sweet Chocolate—	
Grocers' Style, in cases 12 boxes, 12 lbs each	25
Grocers' Style, in cases 24 boxes, 6 lbs each	25
48 Fingers to the lb., in cases 12 bxs 12 lbs each	25
48 Fingers to the lb., in cases 24 bxs 6 lbs each	25
Cocoa—	
Pure Prepared boxes, 12 lbs each	40
Cracked, boxes, 20 lbs each, 1 lb and assorted papers	32
Cracked, in bxs, 12 lbs., each, ½ lb. papers	32
Cracked, in bags, 6, 10 & 25 lbs each	32
Cocoa and shells, 12s and 25s	30
Breakfast Cocoa—	
In bxs, 6 & 12 lbs., each, ½ lb. tins	45
In boxes, 12 lbs., each, 1 lb. tins, decorated canisters	45
Broma—	
In boxes, 12 lbs., each, ½ lb. tins	40

GIBSON & GIBSON'S

	per 1b
Sydney Gibson's Cocoa, ⅛s	0 30
Dr. Clarke's Cocoa, ¼'s and ½'s, tins	0 45
Soluble Cocoa bulk in boxes	0 18
Prepared do " "	0 22
Sydney Gibson's Chocolate, ¼s. and ⅛s	0 30
Gibson's Rock do ½s.	0 28
Dr. Clarke's do ¼s.	0 30
Confectioners' Pure Chocolate 10 lb. blocks	0 30
Vanilla choc. sticks, per gross	1 00
	per doz
Gibson's Icina, ½s. 2 doz. in case.	1 25
Gibson's Icina, 1lb 2 " "	2 25

COFFEE.

GREEN

	c. per 1b.
Mocha	32, 35
Old Government Java	30, 33
Rio	21, 22½
Plantation Ceylon	29, 31
Porto Rico	24, 28
Guatamala	24, 26
Jamaica	22, 23
Maracaibo	24, 26

WHOLE ROASTED OR PURE GROUND.

ELLIS & KEIGHLEY'S.

	c. per 1b
Java	33, 34
Java and Mocha	34, 36
Plantation Ceylon	35
Arabian Mocha	37
Santos	28, 28
English Breakfast	16, 24
Royal Dandelion in 1 lb tins..	26

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	33
Our Own "	31
Laguayra "	29
Mocha and Java	32, 33
Java, Standard	33
" Old Government	30, 32
Arabian Mocha	36
Santos	28

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs	30
Standard Imperial in sealed tins, 25 and 50 lbs	32
Standard Blend in sealed tins, 25 and 50 lbs	33
Ground, in tins, 5, 10, 15 and 25 lbs	20, 30
Say's Parisien, in ½ and 1 lb tins	30

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	$0 75
" " " " 1, 1½ oz.	1 25
" " " " 2, 2 oz.	1 75
" " " " 3, 3 oz.	2 00

FIRE LIGHTER.

"Star" Fire Lighter, per gross.	$1 70

FLOUR AND MEAL.

	per bbl.	
Flour, Manitoba Patent..	5 55	5 65
" Ontario patents....	4 75	5 25
" Straight Roller	4 40	4 50
" Extra.....	3 85	3 90
" Low grades	2 00	3 75
" Strong bakers'....	5 25	5 55
Oatmeal, standard, bbls	....	5 10
" granulated, "	....	5 25
" rolled "	.....	5 25
Rolled Oats	.....	5 25
Bran, per ton.....	15 75	17 00
Shorts	19 00	20 00
Cornmeal	4 00	4 40

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz.	
Cases, No. 1, 2 oz tins.....	$2 75	$3 00
" No. 2, 4 oz tins.....	4 50	5 00
" No. 3, 8 oz tins.....	8 00	8 75
" No. 4, 1 lb tins.....	12 60	14 25
" No. 5, 2 lb tins.....	25 00	27 00

FRUITS.

FOREIGN. c. per 1b.

Currants, Provincial, bbls...	6½, 6½
" " ½ bbls	6⅝, 6¾
" " cases	6¾
" Filiatras, bbls....	6½, 6⅝
" " ½ bbls ...	6⅝, 6½
" " cases ..	6½, 6⅝
Patras, bbls.....	6⅞, 7
" " ½ bbls.....	7, 7⅛
" " cases.....	7¼, 7⅜
" Vostizzas, cases.	8, 9½
" " ½ cases	8½, 9¾
" 5-crown Excelsior (cases).....	9½, 10
" ½ case....	9⅛, 9⅝
Dates, Persian, boxes, ...	5¾ 6
Figs, Elemes, 14 oz., per box	... 10
" 10 lb boxes	12½ 13
" 20-lb "	15 16
" Seven-Crown	... 18
Prunes, Bosnia, bags	6¼ 7½
" cases,	7 8
Raisins, Valencia, off stalk,	4½ 6
Selected	7⅛ 8
Layers	8½ 9
Raisins, Sultanas	16, 18
" Eleme	7½ 8
" Malaga:	
London layers	2 70 3 00
Loose muscatels	2 35 2 75
Imperial cabinets	3 25 3 50
" " qrs., flat.	1 00
Connoisseur clusters	4 00 4 25
Extra dessert "	4 75 5 00
" " " qrs.	1 50
Royal clusters	6 00 6 50
Fancy Vega cartoons	2 75
Black baskets	4 00 4 25
" " qrs	1 30 1 35
Blue "	4 75 5 00
" " qrs	1 50 1 60
Fine Dehesas	7 00 7 25
" " qrs	2 00 2 25
Lemons, Palermos	5 00
" Messina	5 00
Oranges, Floridas	....
" Rodis	7 50
" Sorrentos	4 50

DOMESTIC.

Apples, Dried, per 1b	0 08½ 0 09
do Evaporated	0 13½ 0 14

GLASSWARE.

TAYLOR, SCOTT & CO.

	c. per doz
Lamp Chimneys, O	3
" A	3½
" B	4 5

GRAIN.

Wheat, Fall, No. 2,	1 02	1 03
" Red Winter, No. 2	1 02	1 03
" Spring, No. 2	0 97	0 98
" Man Hard, No. 1..	.....	.....
" " No. 2..	....	1 08
Oats, No. 2, per 34 lbs	37	40
Barley, No. 2, per 48 lbs	50	51
" No. 3, extra	55	56
" No. 3	48	55
Rye	80	81
Peas	70	75
Corn	...	70

HAY & STRAW.

Hay, Pressed, "on track	11 50	12 00
Straw Pressed, "	5 00	7 00

LARD.

"FAIRBANK'S" REFINED COMPOUND.

In Butter Tubs	.....	0 08½
Fancy "	.....	0 09
3-hoop pails	0 09	0 09½
60 lb. cases of 3 lb., 5 lb., and 10 lb. tins, per lb	.....	0 10

MUSTARD.

ELLIS & KEIGHLEY'S.

	cts
Durham, Fine, in ¼ and ½ lb tins per lb	25
" Fine, in 1 lb jars	22
" Fine, in 4 lb jars	70
" Ex Sup., in bulk, per lb.	30
" Superior, in bulk, per lb	20
" Fine, " "	15

COLMAN'S AND KEEN'S

In 4 lb jars	75
In 1 lb jars	25
D. S. F., in tins, per lb	41
" in ½ lb tins	42
" in ¼ lb tins, per lb	44
D. F. in ½ lb tins, per lb	26
" ¼ " "	28

NUTS.

	per lb.	
Almonds, Ivica	14	15
" Tarragona	15	16
" Fornigetta	...	...
Almonds, Shelled Valencias	...	...
" " Jordon.	45,	55
Brazil	12	13
Cocoanuts, per 100	...	6 00
Filberts, Sicily	...	11
Filberts, Oblong	11	11½
Peanuts, roasted	12,	13
" green	9	10
Walnuts, Grenoble	17	18
" Bordeaux	12,	13
" Naples, cases	...	...
" Marbots	...	13½
" Chilis	12	13

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO PICKLES.

John Bull, mixed, in bulk	$0 45
" Chow Pic'le, in bulk	0 50
" m'xed & Chow Chow	1 90
" Mixed & Chow-Chow pts	2 15
" Mixed & Chow-Chow qts	3 40
" " 16 g.	1 90
Horse Radish, bottles, per doz	2 25

SEE ALL YOU CAN

When in the City during the Fair your sight-seeing will not be completed till you have seen through the large factory of the Toronto Biscuit and Confectionery Co., 7 Front St. East, Toronto. You are specially invited to call upon them and see the manufacture of their celebrated biscuits and confectionery.

Prices current, continued—

SAUCES.

John Bull, kegs, per gal	1 25
" ½ pt bottles, per doz.	
" ½ pt. bottles, per doz (according to quantity) 90c to	1 00
Devonshire Relish, kegs p. gal	1 75
" " ½ pt, bottles, per doz	1 25
Niagara Tomato, kegs, per gal	1 25
" " Reputed pints	1 25
Raspberry Vinegar, per doz	2 25
Raspberry Syrup and vinegar	2 25
Terry's Candied Peels. c. per peels	
Lemon, 7 lb boxes	...
Orange, "	...
Citron "	...

ORUSSE & BLACKWELL'S.

Pickles, all kinds, pints, per doz	3 25

LEA & PERRIN'S. per doz.

Worcester Sauce, ½ pts	$3 60 $3 75
" " pints	6 25 6 50

LAZENBY & SONS.

	Per doz
Pickles, all kinds, pints	3 25
" " quarts	6 00
Harvey Sauce—genuine—hlf. pts	3 25
Mushroom Catsup " "	2 25
Anchovy Sauce " "	3 25

PRODUCE.

DAIRY.

	Per lb	
Butter, creamery, rolls	$0 21	$0 22
" " tub	0 19	0 21
" dairy, tubs, choice	0 14	0 15
" " medium	0 10	0 12
" low grades to com.	....	....
Butter, pound rolls	0 15	0 16
" large rolls	0 12	0 14
" store crocks	0 12	0 14
Cheese	0 09½	0 10

COUNTRY

Eggs, fresh, per doz	0 11½	0 12½
" limed	....	....
Beans	1 70	1 80
Onions, per bbl	....	....
Potatoes, per bbl	0 75	1 00
Hops, 1889 crop	0 15	0 18
" 1890 "	0 33	0 35
Honey, extracted	0 08	0 10
" section	0 14	0 16

PROVISIONS.

Bacon, long clear, p lb.	0 08½	0 08½
Pork, mess, p. bbl	15 00	17 00
Hams, smoked, per lb	0 12½	0 13
" pickled	0 10	0 11
Bellies	0 10½	0 11
Rolls	0 09	....
Backs	....	0 11
Lard, Canadian, per lb	0 10½	0 10½
Hogs	....	....
Tallow, refined, per lb	0 05	0 05½
"rough, "	....	0 02

RICE, ETC.

	Per lb
Rice, Aracan	3⅞, 4c
" Patna	4⅜, 5½
" Japan	5, 5½
" extra Burmah	3⅜, 4
Grand Duke	6¾, 7¼
Sago	4¼, 5½
Tapioca,	5⅞, 6½

SPICES.

GROUND.

	Per lb.	
Pepper, black, pure	$0 18	$0 20
" fine to superior	12	18
" white, pure	32	35
" fine to choice	25	30
Ginger, Jamaica, pure	25	27
" African, "	..	18
Cassia, fine to pure	18	25
Cloves, " "	14	25
Allspice, choice to pure	12	15
Cayenne, " "	30	35
Nutmegs, " "	76	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure	30	35
Cream of Tartar, fine to pure	26	37

STARCH.

EDWARDSBURG STARCH CO. LIMITED, MONTREAL.

	c. per lb.
No. 1 White, 1 lb cartoons	5½c
Canada Laundry	4½
Silver Gloss, crates	6½
Silver Gloss, 1 lb chromos	6½
Satin, Starch 1 lb chromos	7½
No 1 White, barrels & halves	4½
Benson's Canada Prepared Corn	7½
Canada Corn	6½
Rice Starch, 1 lb	9

BRITISH AMERICA STARCH CO BRANTFORD.

1st quality white, 3 lb. cartoons,	5½
Lily White gloss, crates	6½
Brantford gloss, 1 lb	7½
Lily White gloss, 1 lb chromo	6½
Canada Laundry, Boxes	4½
Pure Prepared corn	7½
Challenge Corn	6½
Rice Starch, fancy cartoons	9
" cubes	7½

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40-1 lb boxes. 1, 2, and 4 lb. pack'g's	8
36-1 lb boxes, 3 lb. packages	8
12-1 lb "	8½
38 to 45-1 lb boxes	8
Silver Gloss Starch—	
40-1 lb " 1, 2 and 4 lb packages.	9
40-1 lb " ½ lb package	9½
40-1 lb " ¼ "	10
40-1 lb " assorted ½ and ¼ lbs	9½
6-1 lb " sliding covers	9½
38 to 45 lb boxes	9
Oswego Corn Starch—for Puddings, Custards, etc.—	
40 lb boxes, 1 lb packages	8½
20 " "	8½

SUGAR.

	c. per lb
Granulated, 15 bbls or over	6
less than 15 bbls	5⅞
Paris Lump, bbls and 100 lb. bxs	5⅞
" " 50 lb. boxes	5⅞
Extra Ground, bbls	5⅞
" " less than a bbl.	6⅛
Powdered, bbls	5⅞
" less than a bbl	5⅞
Extra bright refined	4⅞
Bright Yellow	4⅞
Medium "	4⅛
Brown	3⅞
Raw	3.60 4⅛

SYRUPS AND MOLASSES.

SYRUPS.	Per lb. bbls.	½ bbls
D	2⅝	2⅞
M	2⅝	2⅞
B	2⅝	3
V.B	3	3⅛
E.V.B	3⅛	3⅜
E.S.V.B	3⅛	3⅜
XX	3⅜	3⅝
XXX	3⅜	3⅝

MOLASSES.	Per gal.	
Trinidad, in puncheons	0 38	0 40
" bbls	0 40	0 42
" ½ bbls	0 42	0 44
New Orleans, in bbls	0 48	0 65
Porto Rico, hdds	0 38	0 45
" barrels	0 42	0 47
" ½ barrels	0 44	0 49

TOBACCO AND CIGARS.

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	67c
Ingots, rough and ready, 7's	64
Laurel, 3's	67
Brier, 7's	55
Index, 7's	50
Honeysuckle, 7's	58
Napoleon, 8's	54
Royal Arms, 12's	65
Victoria, 12's	53
Brunette and Lovely, 12's	50½
Prince of Wales, in caddies	51½
" in 75 lb boxes	51
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	53
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
½ lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

GLOBE TOBACCO COMPANY.
CUT SMOKING TOBACCO.

	Per lb.
The Old Flag, ⅛ lb. in 5 lb. boxes	70c
" " " 1 lb. Fancy Tins	70c
" " " ½ " " "	41c
Gold Flake, 1-5, 6 lb boxes	70c
" " ⅛ 5 "	70c
" " 1-10, 5 "	80c
" " 1 fancy tins	70c
" " ½ " "	41c
" " 1 "glass jars	77c
Hand Made, 1-5, 6 lb boxes	65c
" " ⅛ 6 "	68c
" " 1 fancy tins	68c
" " ½ " "	40c
" " 1 glass jars	75c

GRANULATED SMOKING TOBACCO.

Uncle Tom, 1-5, 6 lb boxes	45c
" " 1-10, 6 lb "	45c

LONG CUT SMOKING TOBACCO.

Wig Wag, ½, 6 lb boxes	41c
" " 1-5, 6 lb "	43c
" " 1-10, 6 lb "	45c

FINE CUT CHEWING TOBACCO.

Golden Thread, 5 & 10 lb pails	95c
Globe, - - " "	90c
Victoria, - - " "	75c
High Court, - " "	70c
Jersey Lilly, - " "	65c
Golden Thread, 1-16 "Foil in ½ gro. boxes, per gross	9 05
Solace " 1-16 "Foil in ½ gro. boxes, per gross	6 05

OIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M
Madre E' Hijo, Lord Landsdowne	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" Longfellow	85 00
" Reina Victoria	80 00
" " Pins	65 00

KNOX, MORGAN & CO.,

Wholesale Dry Goods Importers,

HAMILTON, - - - ONTARIO.

FALL IMPORTATIONS.

OUR STOCK---Is now fully completed for Fall Trade and comprises exceptionally varied and attractive lines of double-width, higher class DRESS GOODS and MANTLE CLOTHS, including Plushes and Sealettes.

FLANNELS, SHIRTS AND DRAWERS---Only the best values being offered.

GENTS' FURNISHINGS---This department specially attractive this season.

LETTER ORDERS---Receive careful and prompt attention.

Prices current, continued—

El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
" Queens	29 00
Cigarettes, all Tobacco—	
Cable	7 00
El Padre	11 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

OIGARETTES.	Per M.
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 00
B. C. No. 1	4 00
Sweet Sixteen	3 50

CUT TOBACCOS.	per lb
Puritan, ½ lb pkg., 5 lb. boxes	70
Old Chum, ½ lb pkg. 5 lb box	70
Old Virgin., 1-10 lb pkg., 10 lb bxs	62
Gold Block, ½ lb pkg, 5 lb boxes	70

CIGARETTE TOBACCO.	
B. C. N. 1, 1-10, 5 lb boxes	83
Puritan, 1-10, 5 lb boxes	85
Athlete, per lb	1 15

SOAP.

Ivory Bar, 1 lb. bars, per lb	5½
Do. 2, 6-16 and 3 lb bars "	5
Primrose, 4½ lb bars, wax W "	4½
" 1 " " "	4¾
John A, cake, wax W. per doz	42
Mayflower, cake, " "	42
Gem, 3 lb bars per lb	3½
" 13 oz, 1 and 2 lb. bars	3¾
Queen's Laundry, per bar	5½
Pride of Kitchen, per box	2 75
Sapolio, ½ gross boxes	3 25
" per gross, net cash	12 00

TAYLOR, SCOTT & CO.

	per doz.
Baby's Own, ½ doz boxes	$1 25
Our Boys, ¼ " "	1 25
Sea Foam, ½ " "	75
London Bouquet, ½ "	60
Oatmeal, 1 " "	85
" ½ " "	60
Paris Assorted, ¼ " "	0 75
Albert Oatmeal bar, 2 doz. boxes	0 75
" White Castile bar, 2 doz. boxes	0 75
Fatherland, ½ doz boxes, p. gro.	5 00

MORSE'S SOAPS.	Per lb
Mikado (wrapped)	0 04½
Eclipse "	0 04½
Stanley Bar	0 04½
Defiance	0 04½
Toronto, 12 oz	Per doz 0 50
Ruby, 10 oz	" 0 30
Monster, 8 oz	" 0 24
Detroit, 14 oz	" 0 48
Lily White	" 0 90
Everyday	" 0 80
Queen City, 14 oz	" 0 72
	Per box
Mottled in 5 box lots, 100 bars	5 00
" " " 60 bars	3 00
Floater (boxes free)	6 50
Electric	2 75
Hard Water Electric	2 50
Royal Laundry	3 25
Octagon	4 00
	Per doz
Royal Magnum	0 25
" " 25 doz per box.	0 20
Anchor, Assorted	0 10
" Castile	0 50
Morse's Assorted	0 45
Morse's Rose	0 45
" Windsor	0 45
" Castile	0 45
Bouquet, paper and wood	0 80
Prize Magnum, White Castile	0 72
" " Honey	0 72
" " Glycerine	0 72
" " Oatmeal	0 72
	Per box
" " Honeysuckle	0 72
Sweet Briar	0 85
Extra Perfume	0 55
Old Brown Windsor Squares	0 30
White Lavender	1 00
	Per doz
White Castile Bars	0 85
White Oatmeal	0 85
Persian Boquet, paper	2 50
Oriental	0 45
Pure Cocoanut, 3 doz. bxs, wood	0 40
Heliotrope, paper	1 50
Carnation	0 60
Rose Boquet	0 60
Cocoa Castile	0 40
Arcadian	0 45
New Arcadian, per gross	4 25
Ocean Boquet	0 45
Barber's Bar, per lb	0 25
Pure Bath	1 00
Magnolia	1 20
Oatmeal	0 85
Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey	0 70
Plain Glycerine	0 70
Plain Windsor	0 70
Fine Bouquet	1 00
Morse's Toilet Balls	0 90
Turkish Bath	0 60
Infants' Delight	1 20

WOODENWARE. per doz

Pails, 2 hoop, clear No. 1	$1 70
" 3 " " "	1 90
Pails, 2 hoops, clear No. 2	$1 60
" 3 " " "	1 80
" 3 " painted "	1 80
Tubs, No. 0	9 50
" 1	8 00
" 2	7 00
" 3	6 00
Washboards, Globe	$1 90 2 00
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
" Single Crescent	1 85
" Double "	2 75
" Jubilee	2 25

	per case.	
Matches,	5 case lots.	Single cases
Parlor	1 70	$1 75
Telephone	3 90	4 00
Telegraph	4 10	4 20
Safety	4 20	4 30
French	3 60	3 75
Railroad (10 gro. in case)		
Single case and under 5 cs.		$4 00
5 cases and under 10 cases		3 90
Steamship (10 gro. in case)		
Single case and under 5 cs.		3 80
5 cases and under 10 cases		3 70
		per doz.
Mops and Handles, comb.		1 25
Butter tubs		$1 60 $3 20
Butter Bowls, crates ast'd		3 60

CLOTHES PINS.

5 gross, per box	0 75
4 gross, "	0 85
6 gross, "	1 20

CHAS. BOECKH & SONS.

	per box	
5 gross, single & 10 box lots	0 75	0 80
Star, 4 doz. in package		0 85
" 9 " "		1 25
" 4 " cotton bags		0 90

INDURATED FIBRE WARE.

½ pail, 6 qt	$4 00
Star Standard, 12 qt.	4 50
Milk, 14 qt	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	3 25
" " round "	3 50
Handy dish	3 75
Water Closet Tanks	18 00

DURABLE PAILS AND TUBS

WM. CANE & SONS, MANUFACTURING CO NEWMARKET.

	Per doz.
Steel hoops, painted and grain'd	2 20
Brass hoops, oiled and varnish.	3 25
No 1 tubs	9 50
No 2 "	8 50
No 3 "	7 50

BARM YEAST.

	per box
3 doz. 5c. packages, in boxes	1 00
3 doz. 10c. " "	1 95
1½ " 10c. and 3 doz. 5c. packages in assorted boxes	2 00

"OUR NATIONAL FOODS."

	pkg.	doz
Desiccated Wheat	4 lb.	$2 35
" Rolled Oats	4 "	2 35
Snow Flake Barley	4 "	2 35
Dessicated Rolled Wheat	3 "	2 35
Buckwheat Flour, S. R.	4 "	2 25
Prepared Pea Flour	2½ "	2 00
Baravena Milk Food	1 "	3 53
Patent Prepared Barley	1 "	2 00
Patent Prepared Groats	1 "	1 50
Gluten Flour	4 lb.	3 00
Farina, very choice	1½ lb.	1 40

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto:	
10 dy. to 60 dy	2 30
8 dy. and 9 dy	2 65 2 70
4 dy. to 7 dy	2 90 2 95
3 dy C.P.	3 95 4 00
3 dy A.P	3 45 3 50
HORSE NAILS: "C" 60 to 60 and 10 per cent. from list.	
HORSE SHOES: From Toronto, per keg	3 60 3 75
SCREWS: Wood— Flat head iron 77½ p.c. dis Round " " 72½ p.c. dis. Flat head brass 75 p.c. dis. Round head brass 70 p.c.	

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 paue the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under)	1 45
2nd " (26 to 40 inches)	1 35
3rd " (41 to 50 ")	3 40
4th " (51 to 60 ")	3 70
5th " (61 to 70 ")	4 00
ROPE: Manilla	0 12½ 0 14½
Sisal	0 09 0 11
BINDER TWINE:	
Crown Brand (from factory)	11
Red Cap " "	12
Blue Ribbon " "	14
Silver Composite "	9
AXES: Per box, $6 to $12.	
SHOT: Canadian, dis. 7½ per cent.	
HINGES: Heavy T and strap	04¾ 05
" Screw, hook & strap.	03¾ 04¾
WHITE LEAD: Pure Ass'n guarantee ground in oil.	
25 lb. irons	per lb 5½
No. 1	" 5
No. 2	" 4½
No. 3	" 4
TURPENTINE: Selected packages, per gal	0 55 0 56
LINSEED OIL per gal, raw	0 59 0 60
Boiled, per gal	0 62 0 63
CASTOR OIL: Best per lb	0 08¾ 0 09
GLUE: Common, per lb	0 10 0 11

PETROLEUM.

	Imp. gal.	
F. O. B. Toronto		
Canadian	0 15	$0 16
Carbon Safety	0 17½	0 18
Canadian Water White	0 20	0 22
Amer'n Prime White	0 23	0 24
" Water White	0 25	0 00
Photogene	0 27	0 00

DRUGS AND CHEMICALS.

Alum lb	$0 02 $0 03
Blue Vitriol	0 06 0 07
Brimstone	0 02½ 0 03½
Borax	0 13 0 14
Camphor	0 75 0 80
Carbolic Acid	0 35 0 45
Castor Oil	0 11½ 0 12½
Cream Tartar	0 30 0 31
Epsom Salts	0 01½ 0 02
Paris Green	0 16 0 17
Extract Logwood, bulk	0 13 0 14
" " boxes	0 15 0 17
Gentian	0 10 0 13
Glycerine, per lb	0 18 0 20
Hellebore	0 16 0 17
Iodine	5 50 6 00
Insect Powder	0 35 0 45
Salpetre	0 08½ 0 09
Soda Bicarb, per keg	2 50 2 75
Sal Soda	1 00 1 25
Madder	0 12½ ....

VINEGAR.

A. HAAZ & CO

XX, W.W.	0 20
XXX, W.W.	0 25
Honey Dew	0 30
Pickling	0 30
Malting	0 45
THE BADGEROW FALCONER VINEGAR CO.	
French Bordeau per gal	0 34
Tarragona "	0 32
Triple "	0 30
Fruit Vinegar "	0 27
Pickling "	0 28
XXX "	0 25
Extra XX "	0 22
XX "	0 20
X "	0 16
Cider Vinegar	0 16 to 0 25
Honey Vinegar	0 25
Eng. Malt Vinegar	0 50 to 0 60
Bottled Malt Vinegar, qts.	2 00
Methylated Spirits	2 00 to 2 25

FISH.

Pickerel	per lb	....
Pike	do	....
White fish		0 06½ 0 07
Salmon Trout		0 06½ 0 07
Lake herring		1 75 2 00
Pickled and Salt Fish:		
Labrador herring, p. bbl		5 75 5 50
Shore herring "		4 50 5 50
Salmon trout, per ½ bbl		4 25 4 50
Dried Fish:		
Codfish, per quintal		5 25 5 75
" cases		5 00 5 50
Boneless fish	per lb	.... 0 04
Boneless cod	"	0 06½ 0 08½
Smoked Fish:		
Finnan Haddies	per lb	0 07½ 0 08
Bloaters	per box	1 00 1 50
Digby herring	"	.... 0 16
Sea Fish:		
Haddock	per lb	....
Cod	"	....
B.C. salmon	"	.... 0 16

THE ST. LAWRENCE SUGAR REFINING CO'S

GRANULATED AND YELLOWS AND SYRUPS

ARE PURE.

NO BLUEING

Material whatsoever is used in the manufacture of

OUR GRANULATED.

THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL,

Offer for sale all grades of REFINED SUGARS and SYRUPS of the well-known brand of

Redpath

CERTIFICATES OF STRENGTH AND PURITY.

OFFICE OF THE PUBLIC ANALYST,

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Co., Montreal:

GENTLEMEN,—I have personally taken samples from a large stock of your Granulated Sugar, "REDPATH" brand, and carefully tested them by the Polariscope, and I find these samples to be as near to absolute purity as can be obtained by any process of Sugar-Refining.

The test by the Polariscope showed in yesterday s yield 99·90 per cent. of Pure Cane Sugar, which may be considered commercially as ABSOLUTELY PURE SUGAR.

JOHN BAKER EDWARDS, P.L.D., D.C.L., F.C.S.,

Public Analyst for the District of Montreal, and Professor of Chemistry.

CHEMICAL LABORATORY, MEDICAL FACULTY, MCGILL UNIVERSITY.

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Company:

GENTLEMEN,—I have taken and tested a sample of your "EXTRA GRANULATED" Sugar, and find that it yielded 99·88 per cent. of Pure Sugar It is practically as pure and good a Sugar as can be manufactured.

Yours truly,

G. P. GIRDWOOD.

THE CANADA MEAT PACKING CO.,

MONTREAL,

BEEF AND PORK PACKERS,

Curers of the Celebrated C.M.P. Brand of Smoked Meat, Sugar cured extra-flavored Hams and Bacon.

Compressed Corned Beef. Ox and Lunch Tongue.
Pure Lard a Specialty.

WRITE FOR QUOTATIONS.

HOW TO SELL GOODS

Send Ten Cents to the GROCER PUBLISHING Co. for a copy of B. F. Cumming's Prize Essay on "How to Sell Goods."

GROCER PUB. CO.,
6 Wellington St. W., Toronto.

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LELAND HOTEL

Corner Hastings and Granville Streets, one block from Railway Station and Steamship dock.

Vancouver, B.C.

PROUT & INSLEY, Proprietors.

THE COLONIAL,

New Westminster, B.C.

Headquarters for Commercial Travellers. Fine Sample Rooms. First-class in every respect.

GEO. R. RAYMOND, Proprietor.

THE WINDSOR.

Regina, Assa.

First-class Family and Commercial Hotel.

Good sample rooms. Livery in connection.

MRS. DOIG, Proprietress.

THE SANITARIUM

BANFF, N.W.T.

Special apartments for invalids. Bath houses in connection and a staff of male and female attendants. The best of accomodation for Travelers. Rates, $2.00 and $2.50.

R. G. BRETT, Medical Director. J. HASTIE, Prop.

Grand Pacific Hotel

KAMLOOPS, B.C.

The leading hotel in the city. Sample rooms convenient to stores, provided for commercial men

H. SMITH, Proprietor.

- Queen's Hotel -

MOOSOMIN, N.W.T.

Newly built, newly furnished. Four large sample rooms.

WM. CLEVERLY, Prop.

The Hilliard House

RAT PORTAGE, ONT.

Strictly first-class. The favorite commercial house along the line of C. P. R

LOUIS HILLIARD, Prop.

LELAND HOUSE,

Graduated Prices. Recently furnished.

W. D. DOUGLAS & CO., Proprietors.

The finest hotel in the Northwest. Pure spring water. Corner Main and Albert Sts., City Hall Square, WINNIPEG, MAN.

The Clarendon Hotel,

Winnipeg, Man.

RUTLEY & McCAFFREY Proprietors.

The Algoma House.

PORT ARTHUR, ONTARIO.

Beautifully situated, fine sample rooms. Special attention and accommodation for travelling men

MERRILL & HODDER, Props.

PATERSON HOUSE,

OWEN SOUND, ONT.

One of the best appointed houses in Ontario, situated in the business centre of the town. All modern improvements. Headquarters for commercial men A DUNCAN, Prop

THE LELAND HOUSE,

Portage La Prairie, Man.

Best sample rooms west of Winnipeg. Strictly first-class.

WM. NEVINS, Prop.

It is well-known

That successful Doctors read all the latest medical books and papers and go abroad occasionally to study. Successful lawyers read legal publications to learn the latest legal decisions and points constantly cropping up. Teachers, clergymen, druggists, architects, all read the publication issued in the interests of their profession. They must do so to keep up with the times.

The same applies to grocers and general merchants. They must not only read the best papers published in their interests but must also watch the advertisements closely. There they learn the rise and fall in prices; latest trade news and methods of buying, handling and selling goods, so that they may make the greatest profit. A doctor reads much that he already knows, so does a lawyer. So does a number of any of the other professions. So will a merchant. It is often the issue of the paper he misses that is worth dollars to him. His best and safest policy, therefore, is to subscribe for his trade paper.

The only exclusively grocery and general store paper is THE CANADIAN GROCER issued weekly, subscription price $2.00 per year.

W. BOULTER & SONS,

PICTON, ONT.

PACKERS OF THE CELEBRATED

LION BRAND

Canned Fruits and Vegetables.

Every can has a Lion on the Label as Trade Mark and the words Bay of Quinte canning factories. This Label is a guarantee to the consumer that the quality is first-class. Ask your wholesale grocer for the Lion Brand; do not take any other. The Wholesale Trade only supplied.

Bay of Quinte Canning Factories.

Head Office, PICTON. Branch, DEMORESTVILLE.

EVERY Reader of this paper is a buyer, Therefore advertisers should see that their advertisements do not grow stale. Change them constantly, introducing new goods if you have them; if not let us know what you have in seasonable articles. This is what buyers want

ORDER IVORY BAR SOAP

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

"Quick and Easy"

IS THE BEST

WASHBOARD

The Brandon Manufacturing Co., Ltd., Makers; Strachan Avenue, Toronto.

This board has a double crimp and only the best materials are used in its manufacture all first-class grocers keep it.

T. G. Williamson & Co.,

COMMISSION MERCHANTS.

TEAS, COFFEES, FRUITS, SUGARS, ETC

42 Front Street East, TORONTO, ONT.

ORDER A CASE OF

OCEAN WAVE BAKING POWDER

From your Wholesale Grocer.

Sells itself after one Trial. Prices Current

Fraser River Salmon

"ROYAL"

- AND -

"BRITANNIA"

Brands of canned salmon are the finest packed in British Columbia. The canneries being situated at the mouth of the Fraser River are in a position to pack their fish fresh from the boats.

BELL-IRVING & PATERSON, AGENTS,

Vancouver and New Westminster, B.C

CORTICELLI

SPOOL SILKS & TWISTS,

EMBROIDERIES & FANCY SILKS.

To satisfy and please your customers you must keep the best lines. "CORTICELLI" has that reputation; if you want to put in a line of these goods. Send for further information and prices to

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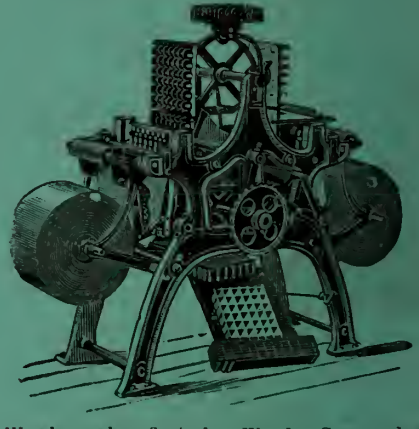

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PUBLISHED WEEKLY $2.00 PER YEAR

VOL. V. TORONTO, SEPTEMBER 4, 1891. No. 36

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PUBLISHED WEEKLY. $2.00 PER YEAR.

Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

Vol. V. TORONTO, SEPTEMBER 4, 1891. No. 36

J. B. McLEAN, President. HUGH C. McLEAN, Sec.-Treas.

THE J. B. McLEAN PUBLISHING COMPANY,

FINE MAGAZINE PRINTERS AND TRADE JOURNAL PUBLISHERS.

HEAD OFFICE: 6 Wellington West, Toronto.

MONTREAL OFFICE: 115 St. Francois Xavier St. G. Hector Clemes, Manager.

NEW YORK OFFICE: Room 105, Times Building, Roy V. Somerville, Manager.

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

Now that the country is blessed with an abundant yield, it is to be hoped that the farmers will not follow any obstructive tactics, to delay that circulation whose mainspring is in the produce stored or being stored in their barns. They have the grain, they need the money, and the palms of their creditors, the country merchants' are itching to handle some of it. The crop has done its part, and now the farmers ought to do theirs. The policy of hanging back to wait for better prices they have tried again and again, though not with general satisfaction, and they may do it again. Thus they may put brakes on the business that the country is naturally prepared for. The reaping is assured but the marketing is not.

* * * *

The country merchant cannot but look on with exasperation at good market prices melting away, while the local farmers are idly holding on for an advance. On the verge of the McKinley Act's coming into force last October there was a general rush of barley to the border, but there were not wanting farmers who missed that tide of the market merely through waiting for it to rise a cent or two higher. When they have a good thing they are prone to wait for a better. Like the Indian, too much, with them, is enough. There are times when holding is warranted, when it is not a matter of pure chance, but the prompting of clear insight into the situation. This, however, only the few possess, and it is more like the gift of divination than business sagacity.

* * * *

After the country merchant has carried a dozen or more farmers all year, he naturally becomes impatient with the complaisant way those customers have of leaving him out of the question when the time for selling their grain comes. If prices do not suit them, and seldom the opening prices do, they will wait with the utmost calmness until prices have to suit. The country store continues to be their commissariat, and the merchant may make what shifts he can to pay old debts and buy new goods without their money. Instead of a bright spell of fall trade he has to lengthen out a little longer his experience of "niggering it through."

* * * *

The country merchant would probably be neither better nor worse off than he is to-day, if, instead of selling all his goods at a price to his farmer-customer, he entered into a grub-stake contract with the latter, agreeing to clothe and feed the farmer and his family for half the farmer's crop. And though luckless prospectors have often eaten the settler out of house and home under a grub-stake contract, yet they have more frequently raised him to affluence than the farmers have done the country merchants. Many a rural trader has gone to the wall, not because his assets did not balance his liabilities, but because too great a proportion of the assets were book-debts against farmers, and so not immediately or not completely convertible into money. Farmers' debts are a sufficient mill-stone round the trader's neck without the addition of postponed marketing when the market is good.

* * * *

If everything goes well, there ought to be an increase in business, not only temporarily but throughout the year. This fall ought to place many farmers in a better position. It should enable mortgages to be raised, machinery to be paid for, old accounts to be settled, etc. If it does there will be less to hamper the farmer and keep down his living wants to a low point. Thus he ought to be a better customer throughout the year. The fact that his consumptive capacity has been kept within narrower bounds by harder times in the past ought itself to beget a reaction in favor of the trader.

* * * *

Of the money obtained from the sale of farm products in the fall, the country merchant has often to be thankful if he gets only what is owing him on account. When the farmers have plenty of money they do not as a rule bring it to him. They go to the town or city where prices are cut and with their ready cash they get bargains. They have little use for their creditor when cash abounds. He supplies them with what they need when they have no money, and the close urban seller supplies them when they have. The country merchant should therefore have good interest on the capital that is locked up in the farmhouses from autumn to autumn. His prices ought to be such as will enable him to recoup himself for the long use of his money his credit customers have had. Thus he will to some extent even up the drawback of long and large credit with fair prices. There is no reason why he should lose profit as well as interest. If he does not look after these maters and tax his credit customers for them, he will find that his cash customers, who supply the mobile capital necessary to keep business going on, are really carrying the credit customers.

SACCHARINE PURITY.

Another bulletin, submitting the results of an investigation into the purity of the sugars, syrups and molasses consumed in this country, has been issued from the laboratory of the Inland Revenue Department. It contains the report of Mr. F. W. Babington, F.I.C., assistant to the Chief Analyst, upon 100 samples which had been subjected to a second and very minute examination. These samples were taken from a large number that had been collected in the Maritime Provinces, Quebec and Ontario, and been examined by the district analysts. It is very satisfactory to the public and the trade, and must be gratifying to the refiners, to have an assurance so well supported as Mr. Babington's report, of the purity of our sugars. The methods applied for testing the samples were evidently of the most rigid sort, and it speaks well for the quality of our sugars that they stood the ordeal so well. In his prefatory letter the chief analyst says: "The percentages of cane sugar contained in the white or granulated class vary from 98.84 to 99.8; the average is 98.26. There is no adulteration, and indeed, as has been remarked before now, these sugars are probably among the purest food substances in commerce."

This shows that our granulated sugars are practically, and all but absolutely, free of any but saccharine constituents. The yellow or brown sugars yielded an average of 90.23 of cane sugar, which shows they also possess a high degree of purity. It is clear that we may complacently fold our hands upon the matter of the comparative sweetness of our sugar, and be thankful we are not as other nations are. Most people were ready to be told that the saccharine element in the yellow sugar of commerce was highly diluted, particularly in the lower grades. It is to the credit of the sugar-making industry of the country that most people would be wrong. No adulteration was detected in sugar.

Thirty-one samples of molasses and twenty-six of syrups were examined, and in the latter only was any adulterant found. Three samples were shown to be genuine, starch glucose having been detected in them. One of these three specimens became semi-solid on keeping, while the other two counterfeited the genuine article well, both with respect to taste and appearance.

With reference to the terms "molasses" and "syrups," Mr. McFarlane says: "It would, however, be of advantage, both in trade and technology, if these terms were always used more in accordance with their original signification. If this were done, then it might be possible to restrict the term molasses to the drainings from raw sugar as produced from sugar cane in tropical countries. The word 'treacle' was originally used to signify the thicker product which drains from refined sugar in the moulds used in the same localities. It seems now to be almost obsolete in this country, and possibly even in the tropics it is being replaced by the word 'syrup.' It is not unlikely, for instance, that the grade known as 'Barbadoes syrup' may be equivalent to what was formerly known as 'treacle.' 'Syrup' in pharmacy means an aqueous solution containing about 66.7 per cent. of pure cane sugar, and the word might in commerce be restricted to the high-grade products of the refineries of the consuming country. As now used, however, the term includes products of very variable composition."

QUALITY IN CANNED TOMATOES.

It is a very good time for some of the canners to recall to mind the historical fact that there were some very bad tomatoes put on the market by last year's pack, and that a considerable amount of sullen dissatisfaction was awakened among consumers and among the trade. Some of these tomatoes were likened to "hogs' feed" and were considered neither toothsome nor tempting to the eye. Will there be any such stock put up this year? Let us hope there won't be. Those who put them up a year ago ought now to ponder well the question whether it will pay to do the same unclean sort of work again. The punishment that fits the crime may probably have overtaken them before this in the form of departed patronage, or it may be that the faltering confidence of their customers may require stronger guarantees that only good stock will be shipped. Let good stock be furnished though the heavens fall. It is for civilized white people to eat.

The raw material from which the most objectionable of last year's tomato pack was made was undoubtedly unripe fruit. The reason probably was that the crop of green tomatoes was a larger one than that of ripe tomatoes at a certain part of the month. It always happens that way in the early part of August, but if there is plenty of sunshine and no frost, all the green tomatoes will be red before the public are greatly excited for new canned tomatoes. And canners ought to wait in all cases until the tomatoes are red before they put them up in packages for people's table. Possibly the practice of contracting to supply stock before the raw material is blooming may have something to do with the manufacture of green into canned tomatoes. But a contract to arrive presupposes quality as well as quantity, and though there may be danger that the quality is not going to be available if only perfect raw material is depended on, is it going to mend matters to sacrifice quality in order to piece out the quantity? Jobbers would prefer to have the quantity curtailed rather than the quality lowered. The desire to produce goods at a minimum cost had probably more to do with the matter than any other cause. It is a very shallow course to pursue at all events, as it does the very reverse of what a wide-awake manufacturing policy always aims to do, that is, to expand the consumptive demand by the popularity of the goods turned out, not to cause a shrinkage in it.

There may be some difficulty in getting enough ripe tomatoes this year, as cool and cloudy weather has been rather common for some time, and that is not the kind to ripen tomatoes. A short pack there may be, but there is no earthly necessity why there should be a bad or partially bad one. A confectioner may find it hard to get enough sound eggs to make a required number of cakes, but that difficulty seldom drives him to bad eggs as a substitute. Such a course would get him into a worse hole than the one he was trying to get out of.

FIVE O'CLOCK CLOSING.

The agreement among the wholesale grocery houses to close at 5 o'clock came to an end on Monday, that being the last day of August. The practice of closing at 5 had become popular, however, and nearly everybody concerned was sorry to see the thing run out. Consequently it has been proposed, and with quite general approval, that the agreement be renewed. The majority appear to favor the idea of making 5 o'clock the closing hour all the year round. There would be nothing lost by doing so. Unless in very stirring times there is not enough business done after 5 o'clock to make it necessary that all hands should remain in the office and warehouse another hour. And in really busy times, as in the midst of the summer's sugar excitement, nobody sticks out for the very letter of the closing rule. There was a lot of over-work done cheerfully by the staffs of the various houses last July, and this ought to be considered when the proposal to make 5 o'clock the perennial closing hour is brought before the attention of the principals. A little time for recreation and self-improvement is time really invested in the service of employers, and the extra hour should not be begrudged. To be at leisure for the evening a man ought to have his dinner at 6 o'lock, and if he has to work till six he will have little chance to avail himself and his family of the many opportunities afforded by evening life in this city for healthful, thoughtful and pleasurable entertainment. Of course, in bygone years the office hours were longer than they are now, but everyone wonders why, as nobody was really benefited. All work and no recreation makes a machine of a man. An exacting sense of duty may be begotten of such discipline, but energetic business powers can not be. Something more than an alternation between work and sleep is necessary to make a business man out of the best mental and physical material.

A customer secured is a promise of greater salary in time.

HINTS ON BOOKKEEPING.

ARTICLE III.

A source of more trouble to Retail Merchants than any other book that is kept in connection with their business is the day book. Numerous are the disputes that arise between merchants and their customers over entries contained therein, and many a customer is lost because some one has blundered in the making up of these entries. What is everybody's business is nobody's business, and the custom that prevails so generally of allowing every one in the store to make entries in the day book is the principal cause of so many of these unfortunate disputes arising. The clerk who makes a wrong entry in the day book generally sticks to it that he is right even if a strong suspicion exists in his mind that he may be wrong. Being afraid of the censure of his employer, he rarely admits having made an error unless the error is so plain that there can be no doubt about it. The benefit of the doubt is seldom given to the customer, who leaves the shop feeling that he has been cheated and makes up his mind to deal somewhere else.

Disputes often take place over goods that have been returned because no credit entry has been made in the day book of the returns. When an article has been returned by a customer, which has been charged to him, credit should be given him in the day book for the amount, even if an exchange has been made for other goods of the same value, in which case the goods given in exchange should be charged, for many customers have a distinct recollection of returning goods, but no recollection of receiving an equivalent in value in other goods, and if no record is kept of the transaction it is impossible to prove the exchange. Every day book should have separate columns for the debit and credit entries, and the debit columns containing the amounts of goods sold on credit can be added up and entered in the ledger to the credit of merchandise account, then the credit columns containing the amounts of produce received on account and goods returned, when added up can be entered to the credit of merchandise account, and the sums total of these colums will balance the debit and credit entries made to the accounts of the different customers. By this means the double entry system is carried out without any more work than the single entry.

Mistakes often happen, too, by cancelling a day book entry when a customer pays for a bill of goods within a few days after getting it, by marking "paid" in the margin of the book opposite the entry. When the keeping of the day book is everybody's business an entry is often cancelled in this way after the amount has been posted to the debit of the customer's account in the ledger, so that accounts are often rendered with items included which have been paid for, causing customers to lose faith in the honesty of the merchant they are dealing with. An entry once made should never be cancelled or erased if books are to be kept accurately.

When the very common custom originated of crediting cash received on account in the day book we do not know, but it is a very bad one, for if no entry of cash received on account is made in the cash book it of course must go in with the cash sales, thereby showing an erroneous idea of the business done on a cash basis, and if it is entered from the day book in to the cash book the day book entry is a useless one and only leads to complications in the bookkeeping.

Complications too frequently arise from the manner in which enteries are made in produce dealings. It would be an excellent plan if every country merchant kept a produce account which would show the profit or loss made on all the produce handled, but an account would need more careful attention than the majority could devote to it, therefore the next best thing to do in this matter is to keep a correct record of all the produce received on account by entering the full particulars in the day book when giving the customer credit for it. When a customer brings in produce and trades it over the counter for goods, if the exact amount of the produce is traded out their is no necessity for an entry when a produce account is not kept, but if the goods purchased amount to more than the produce or vice versa then the details of the whole transaction should be entered, to avoid disputes when an account is rendered, in place of the usual entry "balance on trade."

(TO BE CONTINUED.)

CHATHAM RETAIL GROCERS' ASSOCIATION.

CHATHAM, Ont., Aug. 25th, 1891.

When the meeting was called to order by the president, there was a fair crowd of members, John McCowie, Esq., president, in the chair.

The minutes of the previous meeting were read and approved.

Mr. Wilson withdrew his notice of motion as given at the last meeting.

The secretary proposed Mr. T. W. Pearson as a member.

Moved by Mr. Wilson, seconded by Mr. Heyward, that Mr. Pearson, just proposed, be accepted as a member and enrolled.—Carried.

The secretary informed the meeting that Mr. Maranette's retiring from business left his office as director vacant.

Moved by Mr. Heyward, seconded by Mr Wood, that Mr. Brenan be director in place of Mr. Maranette, retired.—Carried.

Moved by Mr. Heyward, seconded by Mr. Morgan, that the secretary notify each member to be present at the next meeting to discuss the peddling nuisance.—Carried.

After attending to some other small matters the meeting adjourned.

W. H. ADAMS, Secretary.

The Chatham association will always be glad to hear from other associations.

SUCCESS DEPENDENT ON OPPORTUNITY.

Do we ever stop to realize how much human success is dependent upon opportunity? The world is full of square men who are industriously engaged in trying to fill round holes, and the men occupying the square holes are in like manner misfits. How many men waste the energies of an entire life in misdirected efforts simply because they have never found a fit opportunity for the development of such abilities as they possess. A man who possesses decided executive capacity, is competent to successfully handle great interests, or control an army of workers, perhaps plods away for years in some subordinate, routine position, because the opportunity has never come for him to display his mental calibre. He has never struck the right line, is probably engaged in a business for which he is wholly unfitted, and in which he will never be anything but a failure. Another, perhaps through a merely fortuitous circumstance, it may be an almost accidental connection with a man prominent in some special line, is placed in a position for which he happens to possess marked capabilities, although as yet undeveloped. He does not even know himself that he possesses any special fitness for the post. But with opportunity comes development. Manifesting continually increasing capacity for the business, he is pushed ahead, the scope of his authority broadened, and he becomes in time a type of the highly successful man.

Placed in a different position, one for which he had no aptitude, he might have run on in the same dull groove gradually deteriorating into a mere machine, doing his work perfunctorily and without interest. But when he has found his special work he grows mentally with every day's experience, and finally rises to the extreme height of efficiency.

It is too often the case that the unsuccessful men, those who have made a failure of their life's work, have merely lacked the opportunity to develop what was in them, and in their failures are rather to be pitied than blamed. It is true that even persistent plodding will sometimes reach the goal of success, but the way is a long one, and the final rewards hardly commensurate with the toil involved.

The man is indeed fortunate to whom opportunity comes early in life, and who has the good judgment to grasp it while the way is clear. It is said of some men that they compel opportunity; but for one who succeeds in that effort there are many who fail. That occupation for which a man is well adapted, by natural temperament, by physical and mental qualifications, and by training, is the one to which he ought to devote his best energies, for although he may achieve a measure of success in other callings, it will never be so complete or so liberal in its material rewards as that for which he is naturally qualified. Let us have fewer square pegs in round holes.—Ex,

THE CURRANT CROP.

Messrs. Burlumi & Co., of London, under date of August 12th, report : Our estimate of the crop of 1890, has been fully verified. In our annual report of August 6th, 1890, we put it at about 140,000 to 150,000 tons. The actual outturn was 147,500 tons, against 145,000 in 1889, and 160,000 in 1888. The distribution has been as follows : United Kingdom and Australia, 69,000 tons ; United States and Canada, 16,500 ; France, 40,700 ; rest of Europe, 21,300. The quality, though somewhat deficient in size, was very good ; and the average of the prices obtained by the growers above that of the previous season. The anticipations of those speculators who sold "bear" at the outset, on the expectation that the excise duty (droit de fabrication) imposed in France in the end of July, 1890, would be the death-blow of the industry of wine-making from currants, were not realised. France used fewer currants in the last than in the previous season, simply because she could get no more. She used all that could be spared from the other consuming countries, and at prices higher on the average than in any previous season since 1882-83. The new French tariff has been voted by the Chamber of Deputies, and is now before the Senate. There is very little doubt that it will become law, and come into force in March next, substantially as it left the Chamber of Deputies. It raises the duty on currants and raisins from 6 fr to 15 fr.; but the excise duty is reduced from 12 fr. to 3 fr., leaving the burden practically as it was. On the other hand, the duty on wines has been quadrupled, and currants will certainly feel the benefit of this alteration sooner or later. The estimates as to the yield of the new crop vary as usual. It will certainly be larger than the last, and probably the largest on record; it may exceed 160,000 tons, but we doubt whether it will reach 170,000 tons. The quality looks promising, but we fear that the fruit will not be as sound as that of last season, owing to the prevalence of south winds in the month of July and the consequent appearance of rot in several districts. Cutting has commenced, and will become general within the week. The farmers are willing to do their best to house the fruit in good condition, and it is to be hoped that fine dry weather will second their efforts. One full month from date is required to secure the whole crop. Shipments will be about a week later than last year, unless forced by unwise competition amongst the shippers. The growers have high pretensions, being encouraged by the high prices at which the remnants of the old crop have lately been bought for France. They expect moreover, great things from the new French tariff. Business has already been done at the parity of 17s. 9d. for Calamata, and 18s. for Gargagliano, c.i.f. London in barrels. In Marseilles over 2,000 tons have been sold for September delivery at from 39 fr. 50c. to 41 fr. c.i.f., these being about the equivalent of the above prices in English money. By the end of the current month the stocks in the countries of consumption, with the exception of England, will have been exhausted, and this fact will, no doubt, be taken advantage of by the growers. If the new French tariff comes into force in March, 1892, all currants will have been exported from Greece before that time. Consuming countries, other than France, must complete their yearly supplies earlier, because what they do not take will be sent to France, to avoid the payment of 15 fr. instead of 6 fr., the present import duty.

WHOLESOMENESS OF CANNED GOODS.

The explanations of science are as unsatisfactory to the common-sense logician as a woman's reasons. At the time we last went to press, trade circles were agitated by an alleged case of poisoning by canned salmon. A boy ate some canned salmon, and the boy died ; an inquest was held, and adjourned for further evidence. The salmon had been supplied by Messrs. Game, Harrison and Larner, and had been packed by one of the most respectable of Canadian firms, so there was nothing suspicious, as regards its origin. Moreover the Metropolitan Grocers' and Provision Dealers' Asssociation with commendable promptitude seized upon a couple of the tins of the same salmon and sent them for analysis to Mr. Otto Hehner, who was so well satisfied of their wholesomeness that, after analysing a portion, he breakfasted on the remainder with perfect satisfaction to himself and with no disturbance to his internal economy.

Still the boy died, and science had to account for his death. The scientific explanation was that the boy died from poisoning by a rare form of animal poison called ptomaine which is produced by the decomposition—which need not necessarily be putrefactive decomposition—of the albumen of animal foods. This decomposition may occur entirely irrespective of the process of canning. In fact, so said the chemist, it may occur in any animal food, milk or cheese, or even in bread ; so that, according to this theory, unsuspected death may lurk in the simple chop or the unsophisticated crust of bread and cheese. There was no "ptomaine" discovered in the vicera of the child or in the remaining contents of the tin, but the jury, as, I suppose, in duty bound, discovered that the child died from "the effects of an irritant poison — ptomaine — probably contained in the tin of salmon," though they added, "the tins of salmon have been medically examined and found sound and properly preserved, and no blame attaches to the vendor.

Could anything more unsatisfactory be conceived? Either the salmon was unwholesome and the boy died from eating it, or it was perfectly wholesome and he died from something else. The theory of "ptomaine" is captivating to the imagination, but whoever heard of a death being attributed to the ptomainiacal roast mutton or slice of blead? Why should canned provisions be handicapped by an adverse verdict, which has no direct evidence to support it? It is another evidence of the iniquitous prejudice which exists against canned foods in this country, and will find means of damning them without reason.

I have always maintained that canned foods, if obtained from a good house, supply better evidence of purity than any other comestibles that we can obtain ; their label is a certificate of origin. The business of canning is not to be lightly undertaken. The packers are firms who employ labor to an immense extent, and who live by their reputation—so for the matter of that do the great importing firms in this country. They can't afford to be dishonest or careless. It would mean ruin. Accidents may accasionally occur. No human enterprise is free from them, else there would be railroad disasters, and Her Majesty's ships would not sink in mid-channel. Now and then air may get into an imperfectly soldered tin and the contents may decompose, but the occurrence is rare. Mr. McAuslane testified at the inquest that thirty-three and a half million tins were imported into the United Kingdom last year,and although he had heard he said, of alleged cases of poisoning, he had never yet seen one proved. I have studied the subject for some years and my opinion is at one with that of Mr. McAuslane.

Apropos of this subject The Trade, of Baltimore, the organ of the canning industry in the United States, has been discussing the question whether the consumption of canned goods displaces other foods, and if so to what extent. The Trade assumes that the working classes of the United States, being about three-fifths of the population, consume about sixteen million dollars worth of canned goods in the year or about half the production, but our contemporary concludes that canned food is with the American working man something in the nature of a luxury which he would forego, if times were hard. He says if they "grew severe enough, the consumption of canned goods would cease for ordinary staples; the business itself is an outgrowth of the improvement of living in America as compared with that of other countries, and the canned goods business is not possible in those old countries as it has been with us, because they live much nearer to mere necessity than we do, at least among their wage working class."

This, in the simple language of Euclid, is absurd; in politer phrase our contemporary is misled in his conclusions by his imperfect knowledge of the conditions that obtain over here. The ordinary diet of our working classes is, in proportion to its force value, about the most extravagant in the world. They would probably economise if they would take to canned foods, but they are governed by prejudice and would die of starvation rather than do so.—The Provision Trades' Gazette.

COURTESY AND CASH.

Everybody's Chum writes in New England Grocer :

Said a gentleman to me the other day :— " There are very few retail grocers who are not perfectly courteous to customers, but there are some who seem to overlook entirely the fact that courtesy is just as much a stock in trade as are good goods, honest prices and honest weight. There is one in our town who is not only himself impolite, overbearing and discourteous, but all of his clerks are the same way—made so from the example set them by their employer probably. They wait upon customers as if they were doing a great favor by allowing people the high privilege of trading there, just as if there were not a plenty of good stores near by. They act as if they were angry if you ask for what you want, and if they take up a thing that you don't want, and you tell them so, they slam and slat around at a great rate. They snap and snarl, and were never known to give anybody a civil reply."

"Now I never run a bill, not even for a week or a day, as I pay cash. It never makes any difference, it is always cash. If I purchase a yeast cake or a barrel of flour it is cash down. For this reason, if for no other, when that grocer has scores of people who are as well, and better, able to pay their bills as I am, but keep dragging along and paying only small amounts at long intervals, while I pay cash, I think I ought at least to be treated with courtesy, and that I am entitled to civil answers. If I pay cash and buy the best, I don't know why I shouldn't have what I want, and why the clerks shouldn't wait upon me pleasantly, as I never make any more bother for them than I cannot possibly help. I am not singled out for this sort of treatment, but everybody complains of it."

I quite agree with my friend in what he says ; but am inclined to think it is on account of thoughtlessness more than wilfulness. But it reems to me that the proprietor is most to blame, for if he sets such an example to his clerks, it is only natural, (and he must expect it), for them to follow. This is a topic worthy of serious consideration by every grocer in the land. Courtesy and pleasant manner toward customers are what do most toward building up a good trade. Cash customers pay if any do, first, because cash customers usually buy the best goods and think more of getting good goods rhan getting them at a low price. But cash customers are not bound to any one store ; and if they do not receive what they think is proper treatment they will leave and go somewhere else.

My advice would be to grocers : Study courtesy and politeness, and insist upon your clerks doing the same.

Although I have a small family and don't require so many goods as some, I pay cash down for everything I buy, be it one cent's worth or $10 worth. Every time a thing is ordered, it is paid for. I am at square ends with my grocer exery hour of the day, and every day in the year. If I dou't find what I want at one place I go to another ; but if I was shabbily treated I would leave a place mighty quick, and leave for good.

CHANGED CONDITIONS.

Merchants and manufacturers are fast geting rid of the notion that open and free competition is the life of trade, and are coming more and more to advocate fair competition and co-operation. These new ideas are taking hold of the retail grocers, and we are pleased to note being advocated in their gatherings. Recently Mr. J. G. Robb addressed the Minneapolis Association, and in an admirable manner brought many truths and axioms of trade to notice, as witness the following exracts from his speech :

A pleasant answer turneth away wrath, but a pleasant grocer wins trade. Could one have photographed the hearts of the grocers of Minneapolis, fourteen months ago, you would have found them full of dissapointment, discouraged and many almost ready to give up. To-day, could we take another impression, we would find them full of hope and energy. The reason for this is, he is getting his rights, which an unrestricted competition had before deprived him of. He has been doing right by his fellow men, and is growing to believe that the future is bright and he hopes by dint of energy and fair dealing some time in the near future to be in a position where he can relieve himself of the great strain of body and mind he has been under in consequense of this relentless competition. One year ago last month what did we find? We found 350 grocerymen pulling 350 different ways. You were working like heroes from morning to night, week in and week out, without any visible signs or gain, but hoping that by your industry and sacrificing your whole time and comfort to the business, that you might succeed.

Energy such as grocerymen possess will conquer anything on earth that can be conquered with good management, but without good management your efforts will be fruitless.

Harmony is the basis of your actions ; your business is one of the most exacting.

You cannot give a $15 service for $14 and make money.

There is nothing that will bring success like co-operation.

In the past year you have raised the value of every grocery stock in the city, you have raised yourself in the estimation of each other as gentlemen, and to-day are in shape to carry out any needed reform.

There are plenty of errors in the grocery business yet to be corrected, and we trust that each of you will assist heartily in supporting every movement that may be made in the future in that direction. Let your aim be to take good care of the confidence reposed in you by your customers ; when they leave an open order with you see that it is filled conscientiously with the best you have, remembering that you are catering to the palate, and if you please that your success is assured.

Away with the idea of cheapness ! Encourage those that you buy goods of to handle the best goods, by buying the best goods of them, and strive to lead your customers to know the truth, that quality not quantity is the best for them. Low-grade goods are always used as leaders, and while they may in some instances yield you a temporary profit, it is a questionable one, as you cannot compute the injury to your reputation in handling such goods, while fine goods are satisfactory and makes a walking advertiser of each of your customers.

There is a world of force in the statement that "You cannot give a $15 service for $14 and make money." And yet that is steadily being done and to such an extent that associations can only modify instead of cure the evil. In a large Westerr. city where the grocers are nearly all connected with an association there is an agreement that flour shall be sold at a margin of 40c. per barrel or 10c. per bag. This is an instance of a $15 service for $14. If a barrel of flour costs $5 delivered at the store it will be found that it costs 40c. to perform the service connected with its sale. It must bear its proportion of labor, rent, insurance, taxes, interest, delivery wagon and indentals of the business, which experience shows to be about 8 per cent., taking an average for the United States. The grocers in the city referred to cover the cost of their flour service and literally work for nothing. In order to get a fair pay for their work flour should be sold at a profit over lay down cost of not less than 75c. per barrel. Probably the grocers formerly were foolish enough to do what many are doing to-day and sell flour at an advance of from 10 to 25c. per barrel—in other words, pay the consumer a premium for the privilege of service.

This folly can only be overcome by persistent labor by grocers among themselves and in the manner adopted by Mr. Robb.

It is the complete service which wins and holds trade rather than price, a fact which many retailers have yet to recognize. It is encouraging, however, to note progress in the right direction, and we urge grocers to continue to patiently labor for fair pay for an honest and competent service.

If by co-operation they can secure a margin of 40c. per barrel or the cost of the service, why cannot they go a step further and secure a profit?—American Grocer.

A reputation for truthfulness is indispensable to permanent and satisfying success.

Every line of goods embodies a history and a cience worth years of study to understand.

The trader who pays his way must sell at a profit, and cannot afford to cut below others in the same line.

THE PROPRIETOR "FORWARD."

Says Ironmongery: How many business men fully appreciate the fact that the public, and particularly regular customers, do not take kindly to a shop where the proprietor is seldom or never seen, or if seen, keeps aloof from them? It is a fact, however, as many a tradesman has discovered to his cost, perhaps when too late to rectify the fault. Some men have a repugnance to serving customers; they ought never to have gone into trade at all, they are unsuited for it. Others conceive that their duty is a general supervision, that their place is in the office, which should be as remote from the shop as possible, or that they cannot afford to waste time in talk that is not immediately productive. All this ignores certain traits of human nature whereof it would be more profitable to take note. It goes without saying that the tradesman cannot be equally attentive to all his customers, nor do all look for his personal attention, but he ought as far as possible to be where he can see who comes into his shop and discriminate judiciously as to whom he ought to see personally. It never derogates from any man's dignity to be courteous and affable, and a gracious word to this one, an inquiry of that if he is being served with what he wants, are ways of being affable that take little time and yet impart to the customer that agreeable sense of being welcome and a person of some importance. Even time spent in apparently unproductive chat with a customer who expects to be treated with extra consideration is not wasted, only put out at interest. We have to deal with human nature as it is, not as we should like it to be, and human nature, as a rule, likes to be made much of. Customers like to know the man they deal with, or to think that they know him, which is much the same thing, and where the tradesman understands the fine art of being social without presumption, attentive without obsequiousness, cordial without impertinence, he will bind his customers to him by ties which few men are proof against.

SPLENDID PEACHES.

In the light of present facts, the peach crop of 1891 will rank in the history of the Chesapeake peach region as one of the finest ever known. Despite all the murmurs of a month ago about yellows and reduced estimates, the yield is phenominal in quantity and unprecented in the quality of the fruit. Other years have had great yields, but the size of the bulk of the fruit was in inverse ratio to the number of peaches; other years have produced magnificently fine fruit, but it was at the expense of quantity.

This year, in our experience and opinion, stands alone in this section in having produced an immense crop of splendid peaches. As we write we have a half dozen peaches before us, bought in a daily market shed, and they measure from 9¼ to 10 inches in circumference. These were selling at 60 cents per peck retail, and were not held as prize peaches. Large lots of such have been received during the past few days. Every year brings some, but the fruit stands and packers bid them up to such prices that they never get into the retail market houses; this year they are numerous enough to be found by all. Peaches of what would usually be considered very fine size are in immense quantities, and it is certain better peaches will this year be packed as pie stock than often go into standards. The entire receipts are far above the average quality, even of short crop years, the flavor is as rich as the quantity of fruit is great, and the prices as low as low can be.

This phenominal condition is due to the rest the trees have had by the reason of the entire failure of the crop last year, but it is not a good thing for the peach growers, as they lost last year entire and get hardly freight this year, from the excess, fine as the goods are.

But we think the Maryland and Delaware Canned Goods Packers should take this exceptional opportunity to put up fine selected fruit, if only to let the world know that it can furnish such as cannot be equalled for the three combined qualities of size, flavor and the firmness of texture that is requisite to a perfect canned peach. Such goods will attract immense attention at Chicago next year, and this is the chance to pack them for the trees will probably not be, even in their best average condition in a season following such an one as this is.—Baltimore trade.

TWO VIEWS OF MIDDLEMEN.

A few week's since one of our Eastern contemporaries discussed the question of middlemen in trade, presenting the problem whether they could be profitably dispensed with by manufacturers and if that course would also be in the saving and interest of the retail storekeepers. No conclusion was reached in that article nor did there seem to be a desire throughout its whole length to solve the problem presented. In fact, the question of intermediate agents between maker and seller was treated much as the enigmas in the puzzle column of certain journals, which, having presented a conundrum, leave its solution to whoever is minded to undertake that task.

Singularly enough the puzzle presented by the New York trade paper in question, has since been taken up and attempted to be solved by a gathering of persons styling themselves the Alliance Commercial Convention, and assembled at Topeka, Kan., last week. This body, which, as its name implies, was chiefly composed of farmers, fearlessly grappled with the question, being fully persuaded that it had a sufficient commercial knowledge to instantly solve the problem that has perplexed the business world, according to writers sacred and secular from about the time of Joseph, governor of Egypt in the time of his father Jacob, and who charged that certain middlemen were only spies come to see the nakedness of the land.

After first determining that some of the Alliances represented in the convention were so managed as to make their business integrity a subject of strong suspicion, and insisting that the crooked ones should be made straight and the worthless ones rooted out entirely, the body resolved that out of the remainder the best should be retained as commercial agents, or, rather, as members of the Consolidated Commercial Alliance. A brief outline of the full purpose of the convention being called for, it was succintly stated to be to kill the middlemen, and reasons numerous, diverse and of varying force were given why the work of slaughter should not be delayed, commencement being suggested at Kansas Gity in order that farmers might save to themselves the sums of money that commission merchants now exacted for selling the stock of one farmer to another. Hereafter, it was ordered, buyer and seller must come together personally.

Thus it will be seen that the farmers have determined that however it may be with others, for themselves they want no middlemen. Yet as a matter of fact the farmers are almost the only class having products to sell who cannot get along without middlemen. The manufacturer may be his own jobber, and in some lines is. He may buy direct and sell direct, but that privilege is not open to the farmer, who of himself has no commercial connections whatever. Yet the manufacturer who is constantly in the market generally finds it prudent and presumably profitable also to retain the services of others to sell his wares, and so of trade at large. The middleman is a part of the existing commercial system and method which neither of the other departments of commerce cares to dispense with. He is a convenience to both maker and seller, and it could readily be shown that so far from being an expense to those he serves his employment by them is an economic policy. Only the inexperience in commercial affairs of the farmers permits them to doubt the wisdom and economy of retaining the middlemen, and as we have said, they cannot do without them. The farmer cannot sell his own grain in Europe. He cannot even arrange for its ocean transportation. He cannot even sell it on the domestic exchange without paying a commission for the privilege, and to extemporize methods of getting his wheat to market through other than the regular commercial channels would cost him far more than the services of the most experienced middleman would amount to.

It is more than likely that if he essayed to contrive a plan of his own to deal on the wholesale plan he might encounter the experience and adversity outlined in the subjoined account of fraud recently and extensively practiced upon Michigan farmers. In that case it related that a bogus firm styling itself the Chicago Dealers Association imposed upon guillible farmers after this manner: An agent made the rounds and sold privileges for $5 each to buy goods at wholesale prices, securing about seventy-five or eighty member. Each was given a catalogue of prices. It was found on examination, however, that the so-called wholesale rates were about 10 per cent. higher than the regular prices in the retail stores, and, beside this, the patrons of the association must pay freight and buy in wholesale quantities. This is like the experience of patrons of grange stores some years ago that were organized to do away with middlemen. But the regular middlemen were soon invited to return and heartily welcomed to their old places.—Ex.

Following lines to hand this week :

Bres. Newfoundland Herrings.
1-2 Bres. Mackerel.
Kitt's Mackerel.
Mackerel in Tomato Sauce.
Dry Cod in Bundles.
Soft Cured Cod in Cases.
Codfish in 2 lb. Blocks.
Hake in 2 lb. Blocks.

LUCAS, PARK & CO.,

73 McNab St. North, Hamilton, Ont.

Agents for Diamond Crystal Salt and Hillwattee Teas.

Special Notice to Grocers.

GENTLEMEN :—

We are now preparing goods for Fall grinding and would ask our Grocer friends who want pure clean Spices to send their orders direct to us, or hold until our traveller calls. Our "Motto" is, serve the public well and you will well serve yourself.

Very respectfully yours,

The Snow-Drift Baking Powder Co.,
BRANTFORD,

Chivers' Carpet Soap

For cleansing and restoring carpets. Warranted to take out grease or ink, and restore the colors. Likewise in all woolen fabrics

Chivers' Disinfectant Cloth Soap

Will clean all kinds of cloth, removing grease, ink, etc., restoring the colors like new. For price, etc., address

J. H. WALKER,
Alma, Ont.

DURABLE PAILS AND TUBS.

TRY THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.
Represented by
Chas. Boeckh & Sons, Toronto,
Jas. Lee & Co., Montreal.

LOCKERBY BROS., WHOLESALE GROCERS, 75 ST. PETER STREET, MONTREAL, P. Q.,

ARE OFFERING THIS WEEK

SUGARS. TEAS. {Barbadoes and Cuba} MOLASSES.

FINE LARGE DRY COD IN BUNDLES. BONELESS FISH IN BOXES.

Canned Salmon, Lobsters, Mackerel and Oysters.

HUDON, HEBERT & CIE.,

WHOLESALE GROCERS
— AND —
WINE IMPORTERS,

NO TRAVELLERS ON THE ROAD.

304, 306 St. Paul St.
143, 145 Commissioners St. MONTREAL.

Seasonable Goods for Camping and Picnic Purposes.

CUNNINGHAM & DE FOURIER CHOICE CANNED GOODS :

Camp Pies. Wild Boars' Head.
Irish Sausages. Potted Meats and Game.
Sardine, Anchovy and Bloater Paste.

Every first-class Grocer should have the above goods in stock.

CAVERHILL, ROSE, HUGHES & CO., Montreal.

BEST GOODS IN THE MARKET.

FRANKFORT, CAMBRIDGE, BOLOGNA, CHICKEN, HAM and TONGUE SAUSAGES.

PUT UP BY THE MOFFATT PACKING CO.,
MONTREAL.

"EMPIRE" TOBACCO.

CLEANLINESS IN CANNING SALMON

The sale of salmon in many localities is affected by unfounded prejudice which seems to have gained ground either through ignorance or spite. Grocers have no doubt heard something like this: "If you knew how salmon were packed on the river you would not eat them."

The fact is that most canneries on the Columbia river are as clean as any eastern kitchen. It does not necessarily follow that the employment of Chinamen and other foreigners renders the fish any more liable to contamination. The work is done under the supervision of the proprietor, and very often the man who attends to distributing them in eastern markets, the greatest care being taken in all departments to insure cleanliness.

The retail grocer who deals directly with the consumer may find it to his advantage to refute this idea that fish are packed in great haste and put into the cans in any way. The process of canning these fish is quite interesting and may prove instructive to those who have not had the opportunity of witnessing it. First the fish are thrown on the wharf from the boats and counted. From there they are put on a long table and the heads cut off and the viscera removed. The offal falls through holes in the cleaning table and into deep water.

The canneries are usually some distant from the shore line, so there is no danger of the refuse drifting ashore. The eviscerated and headless fish is then thrown into a tank filled with water, and the scurvy, slime and dirt partially removed. After a thorough soaking the fish are put into another tank and undergo a second and more thorough cleansing. The salmon being nice and clean is then placed on a drainer and thoroughly dried.

From the drainer the fish is conveyed to a gang knife with blades which are so arranged as to cut the fish just the right length to be placed in a can, to wit: five inches. The cutter is operated with a lever and it is remarkable how rapidly a salmon can be cut into length, and a half turn of the lever is all that is necessary to do the work. From the gang knife the cut-up fish passes into a hopper.

The hopper feeds into a most ingenious machine called the can filler. This machine fills the cans at the rate of 55 a minute—nearly a can every second. The can filled with salmon is then carefully washed off to remove small pieces of salmon and is then passed to the toppers, who dexterously and almost in the twinkling of an eye put the top on the can. The crimper next takes the can in hand, and it is really astonishing how quickly the top is crimped.

The next process is where the top of the can is soldered. It is done automatically by a machine and it is marvelous how nicely the work is done. The can is then hustled along into an inclined trough with the solder on the top in a soft liquid state. The can revolves in going down the inclined trough and thus the solder sets evenly all around the top, Near the end of the trough is a jet of water which cools the can and sets the solder good and hard.

Then the cans are put in iron coolers, each of which contains 152 cans, and plunged into cold water. Here the can is tested. If a bubble is seen on any part of the can, top, sides or bottom, it is marked and sent back for repair.

From the cooling trough the cans are conveyed to the boiling tanks. There are six of them. They are of cast iron, filled with water, which is heated by steam. The cans remain in the boiling water for an hour, and here the fish is well cooked. After the first cooking is finished, the cans are all pierced and all the gas and air is blown off, when the cans are again sealed up. The cans are then supposed to be ready for another cooking.

Another test is made in cold water to discover if there are any holes in the cans. The cans are then placed on little cars and run into a large boiler retort. This retort is 13 feet in length, and about 6 feet in diameter, and holds a large number of cans. When the cans are safely immersed in this boiler the door is hermetically sealed and about 13 or 14 pounds pressure of steam to the square inch is turned on. The result is that the heat on the interior of the boiler rises to 240 degrees Fahrenheit. In this heat the salmon is cooked for a full hour.

After coming out of the hot ordeal it is presumed that the salmon is cooked well enough to suit the most fastidious. The cans are then put into a solution which is 60 per cent. caustic soda, and here they are thoroughly cleaned of oil, dirt and other impurities.

Next the cans are piled up 10 or 15 high and allowed to cool off. An examination is made at intervals for "swell." The cans that are swelled are immediately condemned, as the presence of gas in a can is positive evidence that decomposition has set in, and canners prefer to sustain the loss themselves rather than that the reputation of canned salmon should suffer. The next step in the progress of the can is to lacquer it. The lacquer consists of a composition of asphaltum, varnish or turpentine. From 120 to 150 cans are dipped into the composition, which is heated, at a time. The coated can dries almost as soon as the can is lifted out of the lacquer. Labels are then put on the cans, and then they are put into cases ready for the market.—Chicago Grocer.

The match between the grocers of Hamilton and Dundas, at baseball, has fallen through, the Hamilton grocers having backed out. It seems that they learned in some way that the Dundas grocers stayed up at nights pounding bags of sand to harden their hands and get their muscles into order for wielding the bat, and run fifteen times around the Dundas race track before breakfast every morning so as to enable them to run the bases without being winded, and this rather frightened the Hamilton men off the game. When Dundas undertakes to do anything it does it right up to the handle, and the Hamilton grocers have probably saved themselves from deep and lasting humiliation by declining to face them on the ball field.—Dundas Banner.

ALL GROCERS SHOULD SELL THE

Empire Baking Powder.

Manufactured by
ELLIS & KEIGHLEY,
TORONTO.

Established 1849.

GOLD, SILVER
—AND—
BRONZE MEDALS
20 1st prizes.

Reg. Trade Mark.
MICHEL LEFEBVRE & CO'Y
Manufacturers of
Lion--L--Brand
Pure Vinegars, Mixed Pickles, Jellies, Jams, Preserves.
Montreal, P.Q.

P. DOTY & SON,
(Successors to W. B. Chisholm)
MANUFACTURERS OF

1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.
OAKVILLE ONT.

SOMETHING NEW!
A GREAT TREAT.
Fresh Cod
TONGUES
In 1 lb. Tins.
This is the Delicacy of the Season.
Pronounced by connoisseurs far ahead of oysters.
A GREAT LUXURY.
Apply to
EBY, BLAIN & CO., Toronto.
STEWART MUNN & CO., Montreal.
JAS. TURNER & CO., } Hamilton.
LUCAS, PARK & CO., }
Send for Samples.

STUART, HARVEY & Co.
Importers and
WHOLESALE GROCERS
A Large and Well-Assorted Stock of
Teas, Sugars and General Groceries
HAMILTON, ONT.

FOR THE
HOME, PICNIC,
CRUISE, or CAMP
The "STAR BRAND" delicious
HAMS & BACON
CAN BE HAD FROM ALL THE BEST GROCERS
F. W. FEARMAN,
Hamilton, Ont.

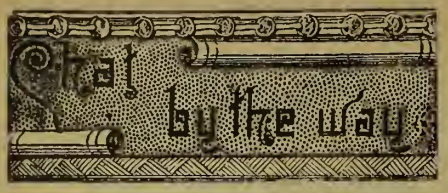
E. Lazenby & Sons,
18 Trinity St., London, S.E.
EVERY ARTICLE prepared by us is ENTIRELY UNADULTERATED and our labels are affixed to the CHOICEST DESCRIPTION OF GOODS only.
Our goods can be obtained from :—

CAVERHILL, ROSE & CO. GEO. CHILDS & CO. Montreal.	BALFOUR & CO. Hamilton.	PERKINS, INCE & CO. J. W. LANG & CO. Toronto.

Desirable Green Teas

Are scarce and hard to get. We have in store an invoice of this season's Young Hysons, good in crop, first rate style, just suitable for twenty-five and forty cent teas. They are selling quickly so get in at once.

JAMES TURNER & CO., Wholesale Grocers,
Hamilton, Ontario.



Mr. F. W. Fearman has been very ill at his summer residence in Muskoka.

Mr. P. C. Barnard, commission merchant London, died last week, aged 71 years.

Mr. Thos. Nichol, merchant, Richmond, Que., was married to Mrs. Maffat, on the 19th inst.

The death is announced of Mr. Jas. Hicks, the oldest merchant in Perth, at the advanced age of 84 years.

G.W. Clerihew has been appointed agent, at Kingston, of the Moncton sugar refinery company, of New Brunswick.

McLean & Forbes, grocers, Moncton, N. B., are removing to Steeve's brick building, two doors below their present store.

Mr. J. L. Black has built an addition to his store at Middle Sackville, N. S., to be used as a store house for iron and heavy groceries.

Mr. Brown, of the firm of Brown & Nelson, pork packers, Brantford, was thrown from his rig the other day and had his shoulder dislocated.

Over 2,000 people attended the Grocers' Union picnic at Brandon, on the 26th ult. Three trains carried the people from Winnipeg and Brandon.

The other night burglars entered Mayhew's general store, Huntsville, and carried away quite a number of articles, besides $150 which they took out of the till.

The Courtright Salt Co., St. Thomas, shipped 3,000 barrels of salt the other day by the steam-barge "Resolute" to Kingston, the largest shipment ever made from the works.

Mr. Jas. Burnett, of Lucan, has bought out Mr. Bart. Cottam's grocery and restaurant business, Market Square, London, and will take possession about the 1st of September.

Wm. Mack, who has kept a store at Kurtzville, County of Perth, for several years, has sold out, and has removed to West Lorne, where he has purchased fifty acres of land for market gardening purposes.

The Regina Board of Trade has made arrangements to send a car-load of exhibits to the fairs at Toronto, London, Ottawa, and other points. Mr. Jos. Jackson,and another to be yet appointed,will have charge of it.

In the fire which devastated the business portion of Omemee on Thursday night the 27th ult., Ivory's general store, Tisdale's grocery and Mulligan's store were destroyed. Mr. Ivory and Mr. Tisdale had just laid in a lot of new stock. Twelve business houses went down in the general ruin. The village was at the mercy of the fire, as the only protection at hand was entirely inadequate.

The merchants of Seaforth have almost unanimously signed an agreement to close their business places, at 9 o'clock, on Saturday nights, and nights before holidays, Christmas Eve and New Years Eve, excepted.

Jno. McConnell, of the firm of McConnell & Dunkley, grocers, of Baldom street, North Chatham, slipped and fell off a ladder the other morning, breaking two ribs at the back bone, and injuring himself severely. He will be laid up for a month at the least.

A few nights ago some parties entered Wallace's grocery shop on the corner of Hanover and North Star streets, Halifax, and carried away a quantity of tobacco, a piece of ham, several bottles of lime juice and about $2 in cash out of the till.

The Niagara District Fruit Growers' Association have shipped a carload of tomatoes, apples and pears to Winnipeg. The car left on Friday night. This shipment is a trial one and if the fruit holds out well regular shipments will hereafter be made from that district.

Mr. Herbert Galt left Vancouver, B. C., on the 21st ult., on a business trip through Eastern Canada. He will be gone about four weeks. The firm of G. F. & J. Galt, with which he is connected, intend shortly to open a branch store in Victoria to carry nothing but teas.

The flour and feed dealers of Hamilton are going to organize and place a buyer on the grain market to purchase for them so as to keep prices steadier. At present there are so many representatives on the market that the prices are constantly fluctuating, owing to the unsteady character of the demand.

The by-law prohibiting the peddling of vegetables by market gardeners from door to door has gone into force in Owen Sound. Henceforth they must expose their goods for sale on the market until 10:30 a. m., after which they may sell them to storekeepers, but not to private families.

The Carleton, N. B., grocery clerks are asking that the few paltry cents which some storekeepers might make by keeping open all night, should not weigh against the early closing movement. They think that when the dealers who really do the business of the west side are in favor of the movement that those who have but small patronage should fall into line.

Messrs. W. H. and Fred Davis, grocers, of Mitchell, have had hard luck with their horses. Two years ago they purchased a fine animal in Wingham, which cost them nearly $150, and it soon after died on their hands. A couple of weeks ago, another, which was not of much value, also died, and on Saturday evening, while their boy was delivering parcels in town, driving along leisurely, the third horse, for which they paid a good price only a little while ago, broke one of his legs.

Messrs. Cowan & Wilson, wholesale grocers, Victoria, have opened a branch warehouse in Vancouver.

Mr. W. Cunningham, grocer, of Rideau street, Ottawa, secured the contract for supplying groceries for the big national meeting of the Dominion Rifle Association, held on Rideau rifle range last week.

Mr. Fleischman, the yeast manufacturer, his wife and party, of Buffalo, were interested spectators at the races, St. Catharines, last week, having driven the entire distance. Their turnout was very much admired.

The firm of Cinq-Mars & Marchildon, general merchants, Glen Robertson, has been dissolved through the death of Leander Marchildon. The business will be carried on under the name and style of A. Cinq-Mars & Co.

In conversation with Mr. Byrn, of Turner, Beeton & Co., Victoria, B.C., a representative of THE GROCER, was informed that neither of the companies' brands of canned salmon, "Balmoral" or "Inverness," would be on sale for the Canadian market this year. It is all going to foreign ports.

A lawsuit that will prove of the greatest interest to business men is about to be brought before the courts in Quebec. A merchant, finding himself in financial difficulties, applied to a certain party for a loan of $1,000 and gave his note for that sum and another note for $4,000 at three months as collateral security. The lender deducted $100 from the loan for commission and interest and the borrower actually received only $900. Later on he failed and when his estate was being wound up the two notes, which by this time had passed into the hands of a third party, were presented for payment. The curators refused to recognize the $4,000 note on the ground that no consideration had been received and are going to test the matter in court. The lender's claim is that he took this note in order to secure himself if the borrower failed, and that the proceeds of the two notes will not even refund him the amount he lent in cash.

STORAGE
FREE AND IN BOND.

Customs Entries Passed, and goods stored at lowest rates. Special facilities for shipping goods to all points. Goods MARKED and WEIGHTS and GUAGES taken CORRECTLY. You can save DOUBLE FREIGHTS by keeping Teas, Sugars and other heavy goods with us.

BLAIKLOCK BROS, Agents,
17 Common St., MONTREAL.

BENSDORP'S ROYAL DUTCH COCOA.

Manufactured at Amstersdam, Holland.

Is absolutely Pure and Soluble Very delicate in flavor and of great strength. It will please more of your customers than any other Cocoa on the market.

Packed in cases of 12 lbs. each.
Price, ¼ lb. cans, $2.40 per doz.
½ lb. cans, $4.50 per doz.
1 lb. cans, $8.50 per doz.

Don't fail to call at our Exhibit at the Toronto Fair and drink a cup of this Delicious Cocoa.

ORDER A CASE AT ONCE OF

Eby, Blain & Co., Toronto. James Turner & Co., Hamilton.
Caverhill, Rose, Hughes & Co., Montreal. M. F. Eager, Halifax.

Stephen L. Bartlett, Importer, Boston and New York.

INCREASE YOUR TRADE

BY HANDLING

"KENT BRAND"

Fine Mixed Pickles.

Ask your Wholesale Grocer for them or write direct to

The KENT CANNING AND PICKLING CO.,
Chatham, - Ont.

GANONG BROS.,

ST. STEPHEN, N.B.

MANUFACTURERS OF THE

G. B.

CHOCOLATES.

N. K. FAIRBANK & CO.,

COMPOUND REFINED LARD.

185 WELLINGTON ST., MONTREAL.

CHICAGO. ST. LOUIS. NEW YORK.

JOHN PETERS & CO.,

General Commission Merchants and Brokers,

Halifax, N. S. and
Kingston, Jamaica, W.I.

Agents for The E. B. EDDY MFG CO., HULL, P. Q.

We are open to accept one or two more Agencies of first-class houses, either at Halifax or Kingston. We have a good connection and splendid storage facilities.

References: The Merchants Bank of Halifax. The E. B. Eddy Mfg Co., Hull, P.Q. The Mercantile Agencies.

Condensed Mince Meat.

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all seasons.

Will not ferment in warm weather.

DIRECTIONS
THE CONTENTS OF THIS PACKAGE WILL MAKE TWO LARGE PIES. ADD 1½ PINTS OF WATER, OR HALF THAT AMOUNT FOR EACH PIE. BOIL 15 OR 20 MINUTES. IF TOO THICK, ADD A LITTLE WATER. IF TOO THIN, BOIL TO THE PROPER CONSISTENCY. IT IS THEN READY FOR THE CRUST. A LITTLE SUGAR, VINEGAR, WINE OR OTHER SPIRITS MAY BE ADDED IF DESIRED.
CONDENSED
MINCEMEAT
FOR
MINCE PIES
J.H.WETHEY
ST CATHARINES, ONT.
SOLE MANUFACTURER FOR CANADA

Although fruits are scarce and high, price same as last season, $13.50 per gross net.

Packed in ¼ and ½ gross cases.

Ask your wholesale grocer for it.

Sole manufacturer for Canada.

J. H. WETHEY, St. Catharines, Ont.

JAMES E. BAILLIE,

PORK PACKER, TORONTO.

Hams, Breakfast Bacon Rolls.

GEO. MATTHEWS

-PACKER and CURER.-

HAMS | BACON | LARD | PORK

PURE LEAF LARD A SPECIALTY.

PACKING HOUSES, OTTAWA, PETERBORO' and LINSDAY, ONT.

TORONTO MARKETS.

TORONTO, Sept. 3, 1891.

GROCERIES.

August did not die just exactly as it lived, for on its very last day there was a very notable improvement in trade, particularly in sugar. September opened favorably in this respect and at present there is encouraging movement in the grocery market. This is rather an earnest than a sample of the business that is looked for after the close of the Exhibition. A much higher rate of activity than has been experienced for several falls is bargained for, and there seems to be the material wealth in the country to realize this expectation. However, no disposition to count the chickens before they are hatched is allowed to get the upper hand, and buying is still regulated by current demand. No heavy buying is being built upon the anticipation of a big fall's trade. Money seems reasonably plentiful, and the big sugar purchases are mostly paid for.

CANNED GOODS.

The tomato situation develops slowly. The plants are thrifty, the fruit formed, but the ripening of it is backward. The want of sunny weather has been felt for the last two weeks. It may come and last long enough to ripen every tomato on the vines, but in the meantime the temperature may take a drop and do a large amount of injury to the fruit. There is not much odds on either side; whether for a full pack or a short one. Jobbers recognize this and refrain from pushing business, as they know neither how much stock they will be able to get nor what the market will probably be when the pack is due. Some houses refuse to quote and will undertake future business only upon conditions that virtually nullify the contract. Some business has been done in round lots of peas, corn and tomatoes upon a basis of $1.10 to deliver when packed. The packing of tomatoes has scarcely been begun yet by the canners, though last year operations at the factories were well on by the middle of August. The price of raw fruit is still about double of that holding a year ago. Peas are selling quite freely at $1.12½ to $1.20. Salmon is active at $1.40 to $1.55 for talls and $1.70 for flats. There is a very good demand. The price of canned corn beef has been lowered by the manufacturers 5c. on 1's and 10c. on 2's.

Mr. W. B. Smith, of Sloan & Crowther, who has just returned from a visit to the Niagara district, reports the appearance of the peach orchards to be very flourishing, and to be far ahead of that of former seasons. The pack this season will almost certainly be a large one.

Says the B. C. Commercial Journal:—Fishing on the Fraser stopped last Wednesday, the 19th Aug., as the sockeye run is over. The Boscowitz arrived from the North on Saturday, with 12,000 cases salmon. There were 700 cases shipped east last week—350 cases to Toronto and 350 to Hamilton.

COFFEE.

The trade in coffee keeps on its even way. The market is well stocked with everything but fine grade Rios. There is a good supply of common grades and of good Mochas, though Javas are not plentiful. Rios are 21 to 23c.

Smith & Keighley received on Monday a consignment of very fine Mocha coffees.

DRIED FRUIT.

A quiet trade continues. The demand for Valencia raisins has been rather better for the finer grades than it was, the easing of the prices for these having drawn more attention to them. The range for Valencias is now 4 to 5c., with 5c. shaded for low grades. Currants are steady and unchanged.

The early shipments of both currants and Valencia rasins are now a fortnight on the way.

The first shipment of sultana rasins was made two weeks ago.

What is expected to make the French demand an unusually large element in the currant market this year, is a proposed change in the tariff, which seems likely to be adopted. The change contemplates a lowering of the excise duty on currant wines, and a raising of the customs duty on fruit from 6 to 15 francs. If this passes it will take effect on the first of March, and all the currants that can possibly be imported into France before that date may be expected to be brought in. The lower excise duty on wines will encourage the French demand which will be as active as possible during the last days of the present customs duty.

NUTS.

Nuts are quiet and featureless, the condition of stocks and the range of quotations remaining unaltered. The Grenoble walnut crop is reported to be a fortnight later than it was last year, owing to the long winter, the rains and lack of warm weather.

RICE AND SPICES.

Some new Japan from our own mills followed the arrival of that which was brought by way of New York a week ago. The later shipment sells ¼c. below the prices at which the first was held, and now Japan rice quotes at 4¾ to 5c. Other grades of rice are quiet, but the trade in Japan is active. Spices have not got into their fall movement yet, but are going out steadily at unchanged prices.

SUGAR.

The incoming of plums, pears, peaches, etc., is creating a very marked revival in the demand for sugar, which begins about the time that the bulk of the sugar bought to preserve the first fruits is paid for. As in the case in the former demand, granulated is what is in leading request, and it goes out briskly at 5c. for lots of 15 barrels and over 5¼c. for smaller lots. The sales for a single day during the present week have been on an average more than those for any whole week during the past month. Yellow sugars are still to be had as low as 3¾c., though the lowest priced is a very dark sugar. Raws are steady at 3½ to 4½c. The lower grades have sold moderately well. The movements of the New York sugar market during the past ten days have been on a basis that was essentially firm, though the prices of refined have gone down. The fall in granulated was undoubtedly a strategic movement to bring down the price of raw, which the refiners were in a position to buy.

SYRUPS AND MOLASSES.

Dark grades of syrups are now offering and are in some request. Some non-branded are selling at 2½ to 2⅝c. Molasses is not receiving much attention on the part either of buyers or sellers. Importers do not consider the present a favorable time to offer.

TEAS.

The demand for teas is steady and substantial. Stocks are increasing all the time and the range of grades and growths is now getting quite full. The lowest-priced Japans are 16c. The demand for new season's Congous is fairly good. It is said to be quite strong in China this year for new crop common Congou.

Game, Harrison and Larner, in a recent circular say: When we last had the pleasure of writing on the 10th ult., we reported the arrival of the first steamer from Hankow, and ventured to predict that the crop was superior to any seen for some years. We are glad to be able to endorse these remarks, as subsequent arrivals have in no way given us reason to alter our views. We very much wish we could speak in such high terms of the Foochow crop. The first cargo of any magnitude arrived on the 23rd ult., and the reception accorded to it by the trade must have been anything but pleasant to the importers, as dealers utterly refused even to make offers. The fine chops of Soo Moo, which are usually the medium of strong competition on arrival, have so far failed to find buyers, and we are not in the least surprised, considering that they in no way compare with the quality the trade has been accustomed to in former years. So far, the only lines sold have been a few parcels of Saryunes, which brought from 6¼d. to 6½d., and one or two parcels of Panyongs from 9d. to 1s. 1½d., and even these look dear when compared with teas of last season's growths. What the future of this year's Foochow crop is likely to be it is difficult to say, but at the time of writing it looks as if it would be most disastrous to importers. Paklings have changed hands freely, prices ranging from 8d. to 11d. for the common and medium kinds; one or two fine lines made from 1s. to 1s. 3d. per lb. New make Congous have been in full supply, and prices have ruled from 7½d. to 8½d. for medium kinds, showing easier rates. Fine and finest kinds are in small supply and bring long prices. Since our last report the New Season's Indian teas have been arriving more freely. Many useful kinds of clear bright liquoring Pekoes with good make are now selling at much under Calcutta cost, thus

CLEMES BROS. :-

Will be glad to see you during Exhibition Week.

FRUITS, NUTS, ETC.

51 Front Street East.

Phone 1766.

NEW SEASON'S
JAPANS

Excellent value.
Samples on application.

P. C. LARKIN & Co.,
WHOLESALE GROCERS,
25 FRONT ST. E.

MAN'S WONDERFUL NETWORK.

As oil lights up the ebbing flames, as fresh fuel replaces the dead embers, SUCH VIRTUES HATH ST. LEON WATER--POWERFUL BEYOND COMPARISON--- to electrify, to support and assist that wonderful network, the nerves, through which alone building and repairing of the body is carried on and health and strength flows. To all who drink St. Leon comes such health and pleasure as never before known.

St. Leon Mineral Water Co., Ltd.,
Head Office, 101½ King St. W., Toronto.
BRANCH—Tidy's Flour Depot, 164 Yonge St.

ALL GROCERS SHOULD SELL THE

EMPIRE BAKING POWDER

Manufactured by
ELLIS & KEIGHLEY,
TORONTO.

TO GROCERS.

SIMCOE CANNING COY'S

Goods are warranted first-class.

PUSH THEM.

Order through your wholesale House.

DO YOU SELL

"Peerless" Washing Compound. There is nothing equal to it. It will pay you a handsome profit. Your customers will like it. Address
Pure Gold Manufacturing Co.,
31 Front Street East, Toronto.

Todhunter, Mitchell & Co.

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS. :: TORONTO.

GOLD MEDAL AWARDED

DELHI CANNING CO.,

Jamaica Exhibition.

WE are still at the front and propose staying there, the high standard of excellence for which our goods are noted will be fully maintained this coming season. When purchasing Canned Goods keep in mind the **Maple Leaf Brand** prepared by the Delhi Canning Co. Every can is honestly filled and perfectly reliable. Our fruits are noted for their high syrups and natural flavors.

Delhi Fruit and Vegetable Co.,

FACTORIES: DELHI AND NIAGARA.

James Lumbers

Wholesale Grocer,

67 FRONT STREET EAST,

TORONTO, ONT.

MARKETS—Continued.

bringing the market in favor of export from this country. Moreover, at this early time of the year the teas generally carry much more make and style than when the leaf has grown coarser, which is almost invariably the case as the season advances in India. We can now offer good parcels of Pekoe Souchong at about 8½d., and Pekoe leaf to wiry Orange Pekoe from about 9d. to 11d. per lb. This should, we think, induce a good shipping trade for the next few months, and assist in furthering the demand for Indians abroad. Low prices and relatively good quality have created the present heavy consumption of Indian tea in this country, and should the present rates continue, as in all probability will be the case, we consider the same result to be likely on your side. Our foregoing remarks respecting Indian teas in reference to the export trade are applicable to all lower grades of Ceylons. Teas with good make, 10d. and under, are in plentiful supply, and show value exceptionally in favor of buyers.

Sloan & Crowther received on Monday a large shipment of new season's medium Congou and Orange Pekoes.

Davidson & Hay received on Monday 2,100 packages of new season's Congous to sell at prices ranging from 20 to 52c. The quality is better than that of a year ago for corresponding prices.

MARKET NOTES.

Representatives of English houses are now taking orders for fall delivery of bi-carbonate of soda.

The wholesale dealers in wet groceries are being called upon by a representative of James Hennessey & Co., Cognac.

The 5 o'clock closing agreement among wholesale grocers came terminated on Monday evening.

Mr. Wm. Ince, sr., and Mr. A. M. Smith, have returned to town.

Mr. W. E. Murray, local representative of the Canada Sugar Refinery, is back from his holidays.

BUTTER AND CHEESE.

The demand is yet limited to an internal market. All the butter arriving here is consumed here or within but a short radius from this point. Export inquiry is still heard from once in a while, and there is no lack of inquiry from country dealers. But there is from 1½ to 2c. between the two sides of the market, and neither seems disposed to make the gulf narrower. Good dairy tub is steady at 14 to 15½c. What keeps up this price is the limitation of the supply which is still bounded by the needs of local consumers, who are more numerous since people have begun to return from their holidays. If more butter arrived that price would not keep up, and export activity might be begun. A firm which is collecting butter for the market abroad, advises buyers here that if the latter cannot get good straight yellow stock at 13c. it is useless to buy at all, as butter above that price cannot be disposed of to pay. Dealers outside want 14c. for their butter, and some of them are unwilling to sell at that figure. The firm in question would take a carload or two on foreign account, but would not go above an offer of a cent below the bid they made three weeks ago. Thirty-five tubs changed hands on Friday at 13c. and was not choice stock either. A round lot of 80 tubs of low grade was sold at 11c. while another 40 tubs of choice stock brought 13c.

Cheese is steady at 10c. for full creams and 9c. for half creams. The British market is firm.

PETROLEUM.

This week's business has been larger than that of any past week for some time. The shrinking daylight is flavoring the demand. Prices are steady at quotations.

The Petrolia Advertiser reports: Petrolia crude $1.35 per bbl. Oil Springs crude $1.35 per bbl. It is reported on good authority that a combination will control the refined burning oil business of Canada this fall. The manufacturers and dealers who have been trying to crush each other by underselling without lessening competition, have concluded that a new departure must be taken this year if any profit is to be derived from the business, and certain prominent gentlemen in the refinery business are said to be quietly mapping out a plan for future co-operation; it undoubtedly will be in the nature of a syndicate, and it is on the cards a proposal will be made to pass the entire business through the hands of one selling agent. The main purpose of course is to advance prices and keep them at a profitable point. The trials and troubles of the last syndicate are still fresh in the minds of the refiners, and some are inclined to think that the same obstacles to success encountered previously, would still be a stumbling block. There are not many active refiners and we understand that they favor an agreement on prices, if a penalty clause could be attached which would act as a menance to violaters of faith. But serious doubts are entertained as to the success of an association which regulates the out put from each refinery and restricts the business to one central head. This feature proved suicidal in the last undertaking on account of broken obligations, but a remedy could be found by either ignoring the guilty persons or having a severe penalty for future offenses. Every association for regulating trade has its trials and it is seldom that we hear of proving unsuccessful when surrounded by the proper safe-guards.

Operations in the drilling line still go on as per usual, all the contractors having their hands' full for quite a while to come, both here and in Oil springs. The producing situation at present is interesting, pending the movements of the manufacturers, which may prove to be an important factor in turning the idea of speculative values either down or up in the immediate future. Waggon oil tanks keep constantly delivering oil at the reciving stations.

DRUGS AND CHEMICALS.

The drug market, so far as it concerns the general traders of the country, shows no important changes. Quotations are steady, and business but fair.

SURPRISE is the BEST.

MONTREAL.

St. Croix Soap Co.

I use your Surprise Soap, and no other. It is the best I ever used.

MRS. WALSHAW.

NEWPORT LANDING, N.S.

St. Croix Soap Co.

I am still using Surprise Soap. I find it pays a great deal better than any I have ever had. It is, as it says, "the best on earth," and is the cheapest and best soap I have ever used.

MRS. HENRY LYNCH.

St. Croix Soap Co. OTTAWA.

I like your Surprise Soap better than any I ever used before. I find I can do my washing far easier than with any other.

MRS. P. WHITTY.

Costs one Cent to inquire of us.

The St. Croix Soap Mf'g Co.,
St. Stephen, N. B.

Branches:
MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 40 Wellington St. East.

WE ARE BUYING
Dried Apples.
SEND SAMPLES AND QUOTATIONS

ESTABLISHED 1868.
STANWAY & BAYLEY.
BROKERS
AND
GENERAL COMMISSION MERCHANTS.
44 FRONT ST. EAST. TORONTO.

WE ARE BUYING
Evaporated Apples
SEND SAMPLES AND QUOTATIONS.

ALL GROCERS SHOULD SELL THE

Empire Baking Powder.

Manufactured by
ELLIS & KEIGHLEY,
TORONTO.

GEO. C. THOMPSON. CHAS R. KING.

THOMPSON & KING,

Consignees, Brokers, General Commission and Mercantile Agents,

51 Wharf Street, cor. Fort, Victoria, B.C.
Storage. Correspondence Solicited.

T. W. CLARK & CO.,

General Commission and Provision Merchants and Wholesale Dealers in Dairy Products.

Consignments solicited and business transacted for Eastern Canada Merchants.

Established 1886.

VANCOUVER, B.C.

References: Bank of British Columbia.

WILLIAM RYAN,

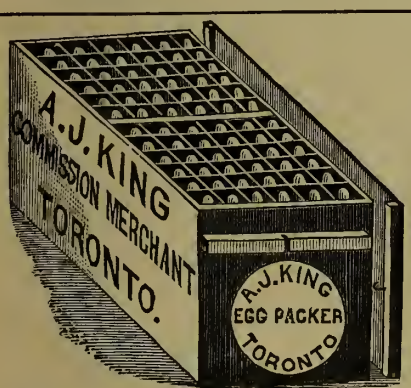
Produce and Commission Merchant,

72 FRONT ST. EAST, Toronto, Ont.

WANTED,

CHOICE DAIRY BUTTER

Correspondence Solicited.



All kinds of produce handled. Consignments solicited. Carriers supplied.

J. CLEGHORN & SON,

Wholesale Fruits, Fish and Oysters

94 YONGE ST., TORONTO.

ORANGES.

Last car of Florida oranges for the season just received. Fancy stock. Send for prices of oranges and lemons. Prices are advancing daily.

J. F. YOUNG & CO.,

PRODUCE AND COMMISSION MERCHANTS

74 Front St. E., Toronto.

Our business is Solely Commission. The only plan which does justice to the Consignor. We handle everything which the Country Storekeeper has to send from home to sell. None of our own goods to sell in preference to yours when the market is good. Nothing between you and best price obtainable except a small commission.

Prompt Sales and Quick Returns.
We Furnish Egg Cases. Try Us.

R. C. MURDOCH AND CO.,

Commission and Wholesale Fruits.

FANCY CALIFORNIA EVAPORATED AND GREEN FRUITS A SPECIALTY.

Correspondence solicited, and prices on Foreign Fruits, Figs, Dates, Nuts, etc., furnished on application.

29 Church St., Toronto

TELEPHONE 806.

ESTABLISHED 1841.

W. H. Schwartz and Sons,

Coffees,
Spices,
Mustard.

HALIFAX, N.S.

Hams, Breakfast and Roll Bacon,

New curing, now ready.

For Choice full flavor goods send us a Sample order.

Jas. Park & Son,
Toronto, Ontario.

The Ontario Produce Co'y.

Produce Brokers and Commission Agents,

70 COLBORNE STREET, TORONTO.

WANTED!

CHOICE DAIRY TUB BUTTER.

Apples and Potatoes.

TELEPHONE 2557.

KING, GRAINGER & CO.

81 Front St. E.
Produce and Commission Merchants.

BUTTER, EGGS,
and Country Produce.

Correspondence Solicited. Prompt Returns Mad
TELEPHONE 2237.

JNO. A. MOIR,

GENERAL AGENT.

Consignments Solicited.

SPECIALTIES: Canned Goods, Dried Apples, Evaporated Apples, Codfish.

Quotations and samples sent on application. A trial solicited.

41 St. Francois Xavier Sts., Montreal.

LAURENCE GIBB

Provision Merchant,
83 COLBORNE STREET, - TORONTO.

All kinds of Hog Products handled. Also Butter, Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.
Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.

26 WEST MARKET STREET,
Provision and Commission Merchants,

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

Reesor & Rogers,

Produce and Commission Merchants

Solicit consignments of Country Produce from Storekeepers.

71 Colborne St., Toronto.

Telephone 2291.

Established 1874.

W. H. SMITH,

Wholesale Produce

Commission Merchant

186 KING ST. EAST, TORONTO.

Wholesale Dealer in Butter, Eggs and General Produce Consignments solicited First-class reference

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McLAREN'S

Is Honest Goods and just the Thing on Which to make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock.

MARKETS—Continued.

COUNTRY PRODUCE.

BEANS—It is almost immaterial what they quote at, there is so little doing. Prices are $1.70 to $1.80.

DRIED APPLES—Are 7½ to 8c., about non-existent and not wanted.

EVAPORATED APPLES—Are 13½ to 14c., and not in demand.

EGGS—Are somewhat firmer, though but a shade, at 12 to 12½c. The local demand which the Exhibition will give rise to begins to have an effect upon values. Supplies are moderate.

HAY—The receipts have fallen off and prices may probably have to go up to induce freer delivery. They are at present $11 to $12.

HIDES—Are unchanged at 5 to 5½c. for green No. 1 and 6⅛c. for cured, a car of the latter having changed hands last week at that figure.

HONEY—Is unchanged at 7 to 10c. for clear, and 14 to 16c. for comb. New honey is coming in.

HOPS—Are quiet at 30 to 33c. Samples of the new crop have been shown on this market, but opening prices have not been quoted.

POTATOES—Are plentiful and weak at 50 to 60c. a bag.

SKINS—Sheep skins have advanced to 60c.

STRAW—Is in demand and scarce at $6 to $7.

WOOL—Is steady and plentiful at 19c. A lot of 25,000 pounds sold at this figure outside, and another 14,000 lb lot was sold a few days later.

FISH.

The demand is still slow. Prices are in no respect changed. Whitefish are 6½ to 7c., as are also salmon trout and pickerel. Lake herring are steady at $1.75 to $2.

SMALL FRUITS, ETC.

Canadian Crawford peaches are coming in at $1.60 to $1.75 per basket, and Bartlett pears at $5.50 to $6.50 per barrel. Green gauge plums are 75c., Lombards 75c., blues 65c., and common 40 to 50c. Grapes are 10c. per lb. Melons are 20 to 25c Apples are $1.25 per barrel. Crab apples are 30 to 35c. per basket.

GREEN FRUIT.

The demand for green fruit is not yet satisfactory to dealers. Valencia oranges are scarce at $6.50, there are a few Jamaicas at $8.50 to $10, and Sarentos are plentiful at $4.50. Messina lemons are $4.50 to $6.50 according to quality, and Messinas are $5.50 to $6.50. Maoris are $7 to $8.50. Bananas are arriving less freely at $1 to $1.75.

PROVISIONS.

The demand for hog products is still active and prices under its continued operation retain and lend to increase their strength. Some country packers are beginning to inquire for supplies from local houses, which shows that stocks are declining. Also the hogs from which new supplies are to be cut up are now thinner than they usually are at this season, and so are not likely to be ready for slaughter nearly so soon as in former years.

BACON—Long clear is firm at 8½c., bellies at 10½ to 11c., backs 11c., rolls 9c.

HAMS—Are unchanged and in strong demand at 12½ to 13c. for smoked, and 11 to 11½c. for pickled.

LARD—Pure is nearly done, but quotations are still 10¼ to 10¾c., while compound for they remain at 8½ to 9c.

British Markets.

Having closed out our local business, we are now prepared to give special attention to all lines of

Canadian Produce

in British Markets.

We have a large trade in

Cheese, Eggs, Butter,

and Apples, also

Canned and Evaporated Goods,

Honey, etc., etc.

Liberal advances made on suitable goods.

Correspondence Solicited.

IMPERIAL PRODUCE CO'Y.,

OF TORONTO, LTD.,

69 Front Street East, Toronto.

MESS PORK—Heavy is $15 to $15.50, and short cut is $16 to $17.

SALT.

A good trade is maintained at prices which quote on last week's basis for car lots, viz., 70c. for coarse sacks, 80c. for fine, $1.20 for barrels, $1.25 for dairy.

DRY GOODS.

A large business has been transacted since last report. September has opened satisfactorily. Quite an incursion of visitors to the various houses has been a feature that was due to the millinery openings.

MONTREAL MARKETS.

MONTREAL, Sept. 3, 1891.

It is not the busy season yet, and consequently as regards actual movement, there is little or no business to note in a wholesale way. The indications, however, continue favorable, and importing houses, in all the leading lines, anticipate a good brisk movement this fall. This is more especially the case with dried fruit, etc., but sugar, also, promises a good movement, despite the heavy business that has deen done.

SUGAR AND SYRUP.

The demand for sugar has not been large, but there has been a fair business doing at former prices. Yellows rule at 3¾c. and 4¼c. and a lot of 100 puncheons Barbadoes was sold at 3¾c. Granulated is unchanged at 4⅝c.

Syrups rule quiet and dull at 2¾ to 3¼c.

MOLASSES.

There is a better feeling in molasses. Since our last a cargo has arrived comprising 400 puncheons in which there has been business at 38c. The stock compared with that of last year is much smaller, some 4,600 puncheons against 11,000 puncheons last year.

TEAS.

There is an active market and Japan stock is freely taken around 14½ to 18c., a round quantity in the aggregate being moved during the week. Advices from primary markets report a good business, principally in low grades, and about two-thtrds of the crop has been disposed of. Low grade blacks also meet with good enquiry locally, stock worth from 12½ to 13c. being scarce and wanted.

COFFEE AND SPICES.

There is a fair demand for Rio stock, but the supply here is limited and prices are firm at 20 to 20½c. Prices show no change worth mentioning.

RICE.

Foreign advices on this article are very firm the demand for it being brisk owing to the small crop of grain of all kinds in Europe. We quote Patna $4.50 to $5, choice $4.25 to $4.50, standard $3.90 and off grades 13.50 in car lots.

DRIED FRUIT.

There has been little actual business on spot and in this respect last week's report applies. With regard to business for forward delivery, however, importers state that it was never more encouraging and they anticipate a brisk business this fall. There is nothing new to report regarding new crop in addition to the information given last week either in regard to raisins or currants. Spot values at store on the former are unchanged 4 to 4¼c. and on the latter 5⅞ to 6c.

GREEN FRUIT.

Staple lines of green fruit show no change. Lemons ruling the same $3.50 to $4 and oranges $3.50 to $4.50. In fresh green stock the ordinary jobbing business has been doing with nothing special to mention.

CANNED GOODS.

In a jobbing way the enquiry is small and with nothing on which to base any change, we have none to mention in prices for lots ex store here. Fruits and vegetables, however, show a tendency as regards the future. Tomatoes have been contracted for at 97½c. to $1.01½, a good portion of the local pack being already placed within this. In fish salmon is the chief feature for business, and values have a firmer tendency. Advices claim that the pack is even smaller than expected, and one lot that was bought at $1.12½ on the coast has since been turned over at $1.15. First-class brands are now offering at $1.17 to $1.20.

EGGS.

Despite the fact of free receipts and a large supply, the market as far as prices are concerned has maintained a fairly steady basis. Within the past few days 12½c. has been paid for ordinary and from 13 to 13½c. for limed.

BUTTER.

The market does not show any more activity than a week ago, although a little stir was noted in creamery at one time owing to the fact of a shipper having sold short on August's. This however was a special matter for as far as the natural conditions are concerned the market is the same. Stocks are still held in first hands to high for export as a general thing, but if holders would concede, a fraction movement might result. In fact business in creamery is possible at 20c. and Western dairy 14 to 15c. Finest creamery 20 to 20¼c.; finest townships 16 to 17c.; finest western 14½ to 15c.

Brantford New Mills.

DEAR SIR,—We can supply you with Flour, Meal and Feed in whole or mixed cars, at prices as low, if not lower, than any firm in Ontario, and should you favor us with a trial order, we feel confident of a continuance of your trade.
Orders filled promptly. Wire for prices.
Yours. etc.,

J. & R. ROBSON,
Brantford, Ont.

THE PELEE ISLAND WINE & VINEYARDS CO. LIMITED

Brantford and Pelee Island } J. S. HAMILTON & CO'Y, BRANTFORD, ONT
Sole Agents for Canada.

TO THE TRADE
—IN—
Canned Goods.

We are making all arrangements for this season's pack—and enlarging our factory considerably—Thanks for last season's trade and soliciting this year's.

Faithfully yours,

D. W. DOUGLAS,
St. Johns, P.Q

STEEL, HAYTER & CO.,
Importers of
INDIAN TEAS
Direct from their estates in Assam.

New Season's Teas are now arriving.

PROPRIETORS OF THE WELL-KNOWN
"MONSOON" BRAND.
Samples and Quotations on application.
11 & 13 Front St. E. Toronto.
Calcutta and London Firm : Octavius Steel & Co.
Telephone 2354.

Dont' Fail to Get
—A BOX OF—
Adams' Monte Cristo
CHEWING GUM.

Each box contains a brilliant ring which is set in the latest Parisian style.
Be sure to ask your Jobber for it.

ADAMS & SONS' CO'Y
11 and 13 Jarvis St., Toronto.

PICKLING VINEGAR.

T. A. LYTLE & CO.,
Bonded Manufacturers,
124--128 RICHMOND ST. W.,
TORONTO.

Dominion Mills,
LONDON, ONT.
HEADQUARTERS FOR
OATMEAL
CORNMEAL, POT BARLEY,
SPLIT PEAS, ROLLED WHEAT,
AND ALL BREAKFAST CEREALS.
Write for Samples and Prices.
CARTLEY & THOMSON,
303 to 311 Talbot St.

N. WENGER & BROS.,
AYTON, ONT.
- - MILLERS - -
(Hungarian Process)

BRANDS:
KLEBER, MAY BLOSSOM.

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J. L. SMITH & SON, - Montreal.
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HODD & CULLEN
Roller Millers.
FLOUR
Manufactured "Hulgarian" System.
Our brands are
Classic,
Anchor,
White Frost,
Challenge,
Diadem,
Strong Bakers.
Heavy dealers in
Oats, Oatmeal, Beans,
Peas. Middlings, Bran.
Quotations by wire.
Address, STRATFORD, ONT.

EMBRO OATMEAL MILLS.
D. R. ROSS, - - EMBRO, ONT.
A CHOICE QUALITY OF
Roller, Standard and Granulated
Oatmeal
IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways. Have new machinery for the manufacture of Rolled Wheat and Graham Flour and will be pleased to have orders.

IMPORTANT FACTS
ABOUT NOURISHING FOODS.

"OUR NATIONAL FOODS," put up in packages only, are not ordinary foods. They are prepared by the conversion of the starch into dextrine. THEY CONTAIN OVER DOUBLE THE NOURISHMENT THAT IS IN FLESH MEAT. A 4 lb. PACKAGE OF IRELAND'S DESICCATED WHEAT AT 25c. CONTAINS 30 GRAINS MORE NOURISHMENT THAN 10 lbs. OF BEEFSTEAK COSTING ABOUT $1.50. THINK OF THAT. People are beginning to find it out, when they ask now for Ireland's Desiccated Wheat in packages they mean it. The grocer need not say "we have it in bulk just as good," for the customer is at once suspicious, for we do not sell it in bulk. Sold by all first-class grocers and manufactured only by

The Ireland National Food Co., Ltd.,
TORONTO.

LEITCH BROS. MILLERS, OAK LAKE

LEITCH TRADE MARK OAK LAKE

Grinders of MANITOBA WHEAT EXCLUSIVELY

MONTREAL Markets Continued.

PROVISIONS.

This market continues quiet and without noteworthy feature. A small jobbing demand for pork and lard is all there is to be noted, but prices generally are unchanged. Canadian short cut, per barrel is quoted at $17.00 to $17.25; mess pork, western, per barrel $15.25 to $15.75; short cut, western, per brl $17.00 to $17.25; hams, city cured, per pound 10½ to 11½c.; hams, canvassed, per lb 0 00 to 0 00c.; lard, Canadian, in pails, 8¾ to 9c.; bacon, per pound, 9 to 10c.; lard, com., refined, per lb, 7¾ to 8c.

CHEESE.

As far as purchasing on this side is concerned the market continues active, but in view of the offers from and disposition shown by the Britishers, values here seem high. In fact whether buyers come out on the right side or not rests solely on their ability to make the English buyers come up. At present it is extremely slow work, and what business there is doing is only for actual requirements. For finest western stock here, taking prices paid in the country for a criterion, 10c. and over would have to be paid, and we cannot learn that it has actually been established, in fact 9⅞ is the best price so far. Still 9¾c. has been paid for French stock at the foot, and 9½c. and over for country purchases. We quote: Finest Brockvilles, etc., 9⅞c., finest eastern and States 9⅝ to 9⅞c., fine 9¼ to 9⅜c., medium 8½ to 9c., cable 46s.

GRAIN.

There are no special features to the grain market, actual business on spot being unimportant. The stocks in store compared with a week ago show a decrease of 7,131 bushels of wheat, 5,265 bushels of peas, 12,723 bushels of oats, 1,141 bushels of barley, and a increase of 11,406 bushels of corn, and 1,285 bushels of rye. Compared with the same date last year there is an increase of 186,303 bushels of wheat, 4,317 bushelss of rye, and a decrease of 2,081 bushels of corn, 20,254 bushels of peas, 11,593 bushels of oats, 15,563 bushels of barley. We quote:—No. 2 hard Manitoba, $1.05 to $1.07; No. 3 do., 97c; No. 2 Northern, $1.04 to $1.05, peas 87c. to 88c. per 66 pounds in store; 89 to 90c. afloat; oats, 37 to 38c. per 34 pound; corn, 80 to 82c. duty paid; feed barley, 55c.; good malting do., nominal.

FLOUR.

The tone is steady while holders are in a very independent humor. The fact is millers instructions are to refuse any request for concession. Local demand is fair sufficient to induce a good movement in car lots of staple lines of strong bakers and straight rollers at quotations. There are enquiries for export also, but the bids are too low for holders' ideas here. The stock in store shows a decrease of 5,084 barrels compared with a week ago, and an increase of 5,574 barrels compared with a year ago. Patent spring $5.35 to $5.75, patent winter $5.25 to $5.55, straight roller $4.85 to $5.00, extra $4.60 to $4.70, superfine $4.20 to $4.30, city strong bakers' $5.25 to $5.50, strong bakers' $5.00 to $5.02.

OATMEAL.

There is only a small demand for oatmeal and the market presents nothing important. The stock in store is nil compared with 151 barrels for the same week last year. Standard, per bag $2.80 to $2.90; granulated $2.80 to $2.90; rolled $2.80 to $2.90.

FEED.

The feed market is fairly active under a steady jobbing demand for all sorts. Prices remain steady and we quote:—Bran, $15 to $16; shorts, $19 to $21; middlings, $22 to $25 and moullie, $25 to $30.

HALIFAX MARKET QUOTATIONS.

(Wholesale Selling Rates.)

HALIFAX, Sept. 2, 1891.

BREADSTUFFS.—Have advanced some since our last. Prices keep very firm, with a good export demand for wheat. We believe present prices, will be maintained, at least, until after the fall trade is over and navigation closes.

Manitoba highest grade patents, $6.00 to 6.25; High grade patents, $5.30 to 5.50; Good 90 per cent Patents, $5.20 to 5.50; Straight grade, $5.00 to 5.10; Superior extras, $4.75 to 4.85; Good seconds, $4.40 to 4.55; Graham flour, $4.90 to 5.10; Oatmeal, $5.50 to 5.60; Oatmeal rolled $5.70 to 5.80; Kiln dried corn meal, $3.60 to 3.70; Rolled wheat, $5.50; Wheat bran per ton, $18.50 to 19.50; Middlings, $27.50 to $28.50; Cracked corn, $39.00; Moulee, $30.00; Split Peas $4.40 to $4.50; White beans per bushel, $1.80 to 1.90; Pot Barley per bbl, $3.90 to $4.10; Canadian oats choice quality, 53c. to 55; P. E. I. Oats 46c. to 48.

SUGAR.—Now that the immediate wants of grocers have been filled, the market for soft sugars is easier, a common and expected result being a sag back from extreme figures after the recent large transactions. There are, however, signs of improvement discernable, and very soon when the sugars now in wholesalers hands have gone into consumption another brisk period is expected.

Cut loaf, 5½c.; Granulated, 4⅝ to 4¾.; Circle A, 4½c.; White extra C, 4¼c.; Standard, 3⅞c. to 4c.; Extra yellow C, 3¾c.; Yellow C, 3⅝c. to 3¾c.

MOLASSES.—The molasses market is very quiet, There is little offering on spot but additional supplies are understood to be on the way.

Barbados, 40c.; Demerara, 35 to 38c.; Diamond N. 48c.; Porto Rico, 37 to 38c.; Trinidad, 34 to 35c.; Antigua, 34 to 35.

ST. JOHN, N. B., MARKETS.

ST. JOHN, N.B., Sept. 2, 1891.

We do not see any change in the markets for the past week. The jobbers and wholesalers have been fairly busy, there being a good demand for all lines. Sugar is gradually getting lower in price, while flour and meal show considerable firmness.

SUGAR--The heaviest demand for sugar seems to be over and prices are declining slowly. About ¼c. less is what the refineries are quoting, with sufficient in the hands of local dealers for a week or two. We expect to see still lower prices both in sugars and molasses.

FLOUR—A firmer tone and prospects for a slight advance is the present state of our flour market. There has been a good demand the past week, while stocks of old wheat are getting smaller.

MEAL—The market is nearly bare and without much chance of improvement, as several of our local mills are closed for repairs. The price is holding steady at $3.40 to $3.50.

FISH—Smoked herring are several cents lower than when last quoted. Several cargoes have lately arrived as curers are anxious to sell before any new comes in. Dry cod are without change. Pollock keeps steady at $1.50 to $1.75. Pickled herring are coming in slowly and are in good demand, Bay $1.60 to $1.75 per half bbl, Shelbourne $5.50 to $6 per bbl.

APPLES—Are arriving quite freely from N.S., and reports say the crop will be an average one.

PLUMS—Are high in price and only a limited trade.

POTATOES—Are selling readily at $1 per barrel, with the price not liable to much change.

GRAIN—Beans $1.85 to $2. Peas, green, $1.60 to $1.70. Barley, $4.25 to $4.50 per barrel.

OATMEAL—Rolled, $4.60 to $4.75; standard, $5.35 to $5.60.

CANNED LOBSTERS—Are scarce and high. The new pack have lately been placed on the market at $1.90 to $2.10 per doz.

A MATCH CIRCULAR.

The E. B. Eddy Co. are distributing the following circular to agents:—We send you by concurrent post in "knock down" shape in various colors, specimens of the ¼ gross woodboard boxes in which our No. 1 "Telegraph" matches will henceforth be packed. These boxes are made from very superior woodboard of our own manufacture and are scored, cut and printed on our own machines, are stitched with wire at ends and corners and will be in every respect a thoroughly first class strong package. Each ¼ gross box will contain 36 of our small machine made boxes and as the small boxes and the ¼ gross boxes are made on our own premises and by our own machinery, the regular average count of our No. 1 matches will be substantially exact and can be guaranteed most unreservedly and with the greatest confidence. These ¼ gross boxes will be packed as before in 10 gross cases. The cases will be considerably smaller in size and considerably lighter in weight, but will be of a strength and substantial construction as heretofore. The great advantage in this recent improvement in our packages will be manifest to you and to all. The 10 gross cases will be lighter, easier to handle, occupy less room and cost less to freight. Our ¼ gross match boxes will now rank with the very best grocery shelf goods. We may be able to make some little further improvement in this respect, and shall lose no effort and spare neither pains, time nor money to accomplish this.

A gentleman from Cuba is to start a cigar factory in Montreal. He will bring 300 employees with him from New York.

Mr. Austin G. Chambers of the Empire Tea Co., Woodstock, Ont., was married at Shediac, N. B., to Miss Jennie Atkinson.

A. H. BADGEROW. ALEX. H. DIXON.

The Badgerow, Dixon Bonded Vinegar Manufacturing Co.,

79 and 81 Jarvis St., Toronto

Highest award, Toronto Exhibition.

DAVIDSON & HAY

Wholesale Grocers,

36 Yonge Street,

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NEW CANNED PEAS.

Now arriving the undermentioned very choice brands, "Aylmer" "Simcoe" "Boulter's" "Miller's" and "Lakeport." Quality guaranteed. Early purchasers likely to do best. Orders filled promptly.

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WHOLESALE GROCERS,
59, 61 and 63 Front St. E.,
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- FISH -

NEW PACK.

Pure Codfish in 1 pound rolls.

Boneless Fish in 25 and 40 lb. boxes.

H. P. ECKARDT & CO

Wholesale Grocers,
3 FRONT ST. EAST, TORONTO.

Rice and Valencia Raisins.

To the Trade.

We offer
1000 Boxes Valencia Raisins,
2300 Sacks of Rice.

Write for quotations.

N. QUINTAL & FILS,
WHOLESALE GROCERS,
274 St. Paul Street,
MONTREAL.

SALMON.

New Catch "HORSE SHOE"
NOW IN STOCK.

WARREN BROS. & BOOMER,
35 and 37 Front St. East,
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ESTABLISHED 1846.

Wholesale Grocers and Importers of
TEAS,
SUGARS,
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95 & 97 Dundas St., London, Ont.

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IMPORTERS OF TEAS
—AND—
WHOLESALE GROCERS,
HAMILTON.

WESTERN ONTARIO AGENTS FOR
Cherry's Irish Mustard, X.D.S.F.
This is superior to any other grade in the market. Try it.

JUST ARRIVED !

Consignment finest Mocha Coffee.

Write for Samples and Quotations.

SMITH & KEIGHLEY
WHOLESALE GROCERS,
9 Front St. E., Toronto

Thos. KINNEAR & Co

Wholesale Grocers and Importers of
TEAS,
SUGARS,
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AGENTS FOR
Cherry's Irish Mustard, X.D.S.F.
This is superior to any other grade in the market. Try it.
47 Front St. E., - TORONTO.

1891 PACK

Horse Shoe Salmon

FLAT AND TALL TINS
NOW IN STORE.

J. W. LANG & CO.,

Wholesale Grocers,
TORONTO.

PERKINS, INCE & Co.,

41 and 43 Front St., Toronto.

HAVE RECEIVED

New Season's

YOUNG HYSONS

ex S.S. Parthia.

J. F. EBY. HUGH BLAIN.

Japan Rice

NEW CROP.

EBY, BLAIN & Co.,
Wholesale Grocers,
FRONT AND SCOTT STS. TORONTO.

-BROOMS-

EXTRA SELECT.

35, 30, 25, 20, 15.

Just what you want for choice family trade at prices to suit all.

These Brooms are made of selected stock, handsomely finished and warranted to be always same weight and quality.

Note our Special Brands.

35 "Peerless" 35
30 "Ideal" 30
25 "Royal" 25
20 "Anchor" 20
15 "Crown" 15

Manufactured by

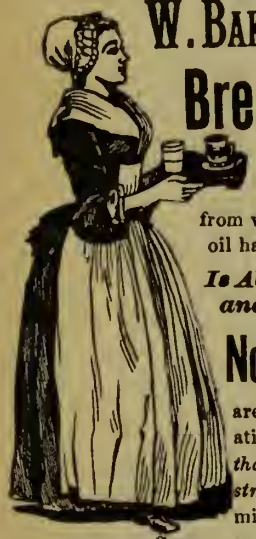
CHAS. BOECKH & SONS, - TORONTO.

—ALSO—

Household Brushes of every description, Pails, Tubs, Washboards, Matches, etc.

Price List sent on application.

GOLD MEDAL, PARIS, 1878.



W. BAKER & Co.'s Breakfast Cocoa

from which the excess of oil has been removed,

Is Absolutely Pure and it is Soluble.

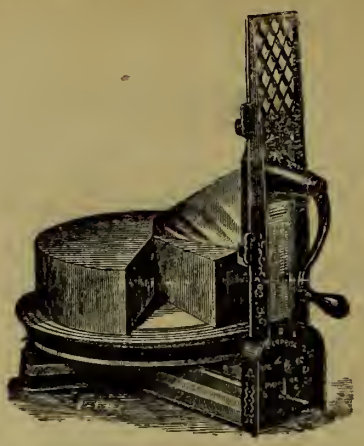
No Chemicals

are used in its preparation. It has *more than three times the strength* of Cocoa mixed with Starch, Arrowroot or Sugar, and is therefore far more economical, *costing less than one cent a cup.* It is delicious, nourishing, strengthening, EASILY DIGESTED, and admirably adapted for invalids as well as for persons in health.

Sold by Grocers everywhere.

W. BAKER & CO., DORCHESTER, MASS.

Self-Guaging Cheese Knife.



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It does away with all the hard labor of cutting by hand.
An ornament to every counter.

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BUY ONLY THE BEST

THE GAIL BORDEN Eagle Brand Condensed Milk

Has maintained its high reputation for ABSOLUTE PURITY for over a QUARTER OF A CENTURY.

AS A FOOD FOR INFANTS IT HAS NO EQUAL.

FOR SALE BY

Grocers and Druggists Everywhere.

Cowan's Soluble Cocoa

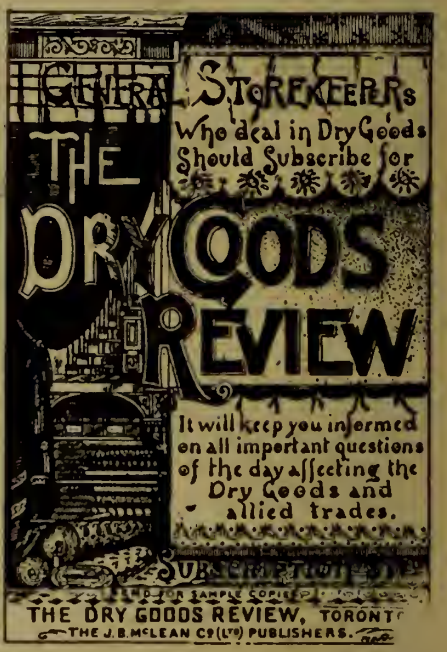
made from carefully selected Beans, produces a Cocoa of the best quality and finest flavor.

The Cowan Cocoa and Chocolate Co. L'd, Toronto.
14 and 16 Mincing Lane, Wellington St. W.

Samples free. Correspondence Solicited.

DRINK SYDNEY GIBSON'S COCOA

REFRESHING-NOURISHING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Headquarters for Bananas.

Table Raisins. Fine Jellies and Jams in 7 lb. pails. Oranges, Jamaica, in bbls., Finest Lemons, Fine 300s, and 360s, Choice 300s 360s, and 420s. Bananas. Blueberries. We are receiving daily the famous Hudson River Fruit—Pears, Bartletts, finest. Plums, Fancy Blue, in 5 and 10 lb. baskets. Grapes, Blue, in carriers of 8 baskets and 10 lb. baskets. This fruit is meeting with ready sale, and is only rivaled by California fruit. Peaches, American and Canadian, in baskets. Plums, Canadian. Apples in barrels and baskets. Watermelons. Sweet Potatoes. Spanish Onions. Finest California Fruit. Pears. Peaches. Plums. Fine Fall Cabbages. Cocoanuts, fine and fresh. Evaporated Fruit .Apples, fine, 50 lb. Boxes. Peaches, Fine 25 lb. Boxes. Nuts. Grenoble Walnuts, Finest Filberts. Peanuts, Green. Almonds, soft Shell. Brazil. Pecans. YOUR ORDERS SOLICITED.

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Our friends and customers from the country are cordially invited to visit our Factory whilst in Toronto.

Samples of this wonderful Yeast FREE.

THE BARM YEAST MFG. CO.,

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One Trial

Will convince you that the "MALLAWALLA" blend of Pure Indian and Ceylon teas is something delicious and a sure favorite with black tea drinkers, 1 lb. and 1-2 lb. tin foil packages, 50 lbs. in a case. If you want the best buy "MALLAWALLA."

DIAMOND BAKING POWDER in ¼, ½ and 1 lb. tins is more satisfactory and netts you a better profit than any first-class powder on the market.

Merit tells, "Wherever sold it has been a repeater." Have you tried it?

W. H. GILLARD & CO.,

WHOLESALE GROCERS, HAMILTON, ONT.,

Agents for Canada.

The British Columbia Fruit Canning and Coffee Co'y, Lt'd.

VANCOUVER, B.C.

Importers and Manufacturers of

COFFEES, SPICES, MUSTARDS,
CREAM TARTAR, BAKING POWDER, &c.,
FLAVORING EXTRACTS,
CANDIED PEELS,
JAMS, JELLIES, MARMALADES and
CANNED FRUITS.

The Norton Manufacturing Co.,

E. P. Breckenridge, Toledo, Pres. C. C. Warren, New York, Sec.-Treas.

Edwin Norton, Chicago, Vice-Pres. W. C. Breckenridge, Resident-Manager.

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

FRUIT, PAINT, LARD, BAKING POWDER, FISH AND LOBSTER CANS.

Capacity, fifty thousand cans per day.

Sole Agents in Canada for Norton Brothers "Solder Hemmed" Caps.

Inquiries and Correspondence Solicited.

HAMILTON, - ONT.

Queen's Hotel,

WINNIPEG, MAN.

First-class in every respect.

JAS. O'CONNOR, Prop. FRED. SPRADO, Mgr.

ORIENT MILLS.

SINCLAIR, HOOD & CO.,

(SUCCESSORS TO W. A. BRADSHAW & CO.)

Importers and Manufacturers of

Coffees,
Spices,
Mustards,

CREAM OF TARTAR, BAKING POWDERS, FLAVORING EXTRACTS, ETC.

48-50 Lombard Street, Toronto.

A. HAAZ & CO.,

Bonded Manufacturers of

Honey Dew, White Wine, Malt and Cider VINEGARS.

74 Bagot Street, - Kingston, Ont.

GOLDEN BRAND CANNED FINNAN HADDIE

Are put up in flat and tall tins. Quality guaranteed.

AGENTS,

H. W. NORTHRUP & CO.

South Wharf, Saint John, N. B.

ELLIOTT, MARR & CO., IMPORTERS OF TEAS,

—AND—

Wholesale Grocers, LONDON, ONT.

We are now reducing our surplus stock in order to make room for FALL GOODS.

We beg to offer a BIG REDUCTION IN PRICES to our RETAIL FRIENDS. Customers visiting Toronto, during the Exhibition, will find it to their interests to call and inspect stock before placing their fall orders.

R. TEW & CO.,

Importers of

CROCKERY, GLASSWARE, CHINA, LAMP GOODS, ETC,

10 FRONT ST. East,

(Adjoining Board of Trade Building.)

SALES MADE OR PENDING.

A. V. Bossi, grocer, Victoria, B. C., advertises to sell out at cost.

The Kootenay Mining Store Co., grocery dealers, Ainsworth, B. C., have sold out to H. Giegrich.

R. Dunsmuir & Sons, general merchants, Wellington, B. C., have sold out to E. Cook & Co.

The stock of T. Irving Ford, grocer, Moncton, N.B., has been disposed of and the business closed.

PARTNERSHIPS FORMED AND DISSOLVED.

Lariviere & Desjarlais, grocers, Yamaska, Que., have dissolved.

G. W. Craig & Co., grocers, Moncton, N.B., have dissolved.

P. Daly & Co., flour and feed dealers, Edmonton, Man., have admitted —. Griffin as partner, under style Daly and Griffin.

Davis & Lowther, general merchants, Oxford, N.S., have dissolved, Chas. Lowther selling out to T. F. Davis. The style is now Davis Bros. & Co.

REMOVALS AND DEATHS.

Watson Eaton, of W. Eaton & Son., commission merchants, Halifax, is dead.

FIRES.

T. Ivory & Sons, general merchants, Omemee, Ont., are burnt out.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES

Geo. Porter, grocer, Wolfville, N. S., has assigned.

J. Kuhn & Son, general merchants, Balmoral, Man., have assigned.

Wm. Quick, grocer, Bowmanville, Ont., has assigned to W. P. Prower.

Margaret F. Slattery, general merchant, Louisburg, N. S., has assigned.

E. S. Clarke, The Tea Company, Toronto, has assigned to Campbell & May, Toronto.

N. Tetreau has been appointed curater of the business of J. A. Vian, grocer, Hull, Que.

Arthur W. Emerson, general merchant, Bothwell, Ont., has assigned to John Mercer.

The Eclipse grocery store, which was about to be started in Vancouver, has changed hands, the proprietors having decided that groceries were sold at a very small margin in Vancouver, sold their stock to the proprietors of the Ideal Grocery of the same city.

Mr. Watson Eaton, of Watson Eaton & Co., provision and commission merchants, Halifax, who died last week in his 73rd year, had been connected with the business interests of Nova Scotia for half a century and was very widely and favorably known. He met with several reverses, but through the failure of others to meet their obligations. He was generous to a fault and highly respected by his large circle of friends and acquaintances.

Two Chinese capitalists named Chu Lai and Ung Sun, who arrived from Hong Kong on the SS. Empress of Japan, have decided to erect a large salmon cannery on the Fraser River. The cannery will be erected in time to begin packing next year. The Chinese Rice Mill Syndicate, have purchased a site in Vancouver, and the erection of the mill will soon be proceeded with. There are four Chinamen interested, and ample capital has been secured. The intention is to put up a mill of sufficient capacity to supply the whole interior country, instead of being dependent on the Victoria Rice Mill as at present. The raw material will be brought in ships direct from China and as the demand for rice is large the promoters hope to realise handsomely on their investment. It is stated on good authority that the Chinese Government, which has been urged by the Chinese residents for some time to appoint a consul in the province of British Columbia,has at last agreed to do so.

Burglars broke in through the cellar of Mr. A. Taillon's grocery, Montreal, early on Sunday morning. After ransacking the store and taking two caddies of tobbacco, some tins of sardines, chocolate and pencils, one of them picked up a large cheese knife off the counter and in company with his companion, entered the seleeping room of the couple, who were in bed. One of them searched the pocket of Mrs. Tallon's dress and secured $230, while the other held the knife over the couple. Mr. Taillon woke up, but did not stir when he saw the knife. As soon as the burglars had decamped, however, he raised an outcry. The officer in charge of No. 9 police station telephoned to police headquarters for a detective, and James Lafontaine was sent. After going to work he soon secured a clue, and searched a house further down the street, where he found the two caddies of tobacco and John Morgan and Archibald Prentiss, two laborers, in bed. They stated that they had bought the two caddies for twenty-five cents, but a further search of the house revealed, in a cupboard a handkerchief in which was tied up a large quantity of coppers, quarters and five cent pieces. Detective Lafontaine then arrested them, with the assistance of Constables Picard and Butcher, on the charge of being the burglars. Tney were taken to the Central.

BUSINESS CHANCE.

NEW HONEY. COMB OR EXTRACTED—We can supply the trade. Write for prices. GOOLD & CO., Brantford, Ont. 46

GURD'S Ginger Ale is guaranteed Superior to all others. Orders promptly attended to.

STAR FIRE LIGHTER.

FAST SELLER. GOOD PROFIT.

285 gross sold in London, Ont., in 5 weeks, and sells faster every day.

NO COAL OIL.

Send for sample. See our prices.

STAR MFG. CO., London.

ALL GROCERS SHOULD SELL THE

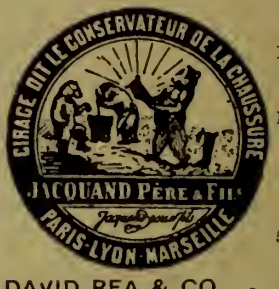
EMPIRE BAKING POWDER

Manufactured by

ELLIS & KEIGHLEY,

TORONTO.

JACQUAND FRENCH BLACKING



PRICES

In cases of 6 gross each, assorted if necessary.

No.
2—$2 00 per gross.
3— 3 00 "
4— 4 00 "
5— 6 00 "

5 per cent. discount cash.

DAVID REA & CO., - 30 Hospital St. MONTREAL.

TULLOCH & CO.,

Manufacturers' Agents and Export Merchants,

85 Gracechurch St., London, Eng.,

Exporters of

Naval and Oilmans' Stores, Linseed Oil. Portland Cement, Building Materials, Pig Iron and Metals.

N.B.—Correspondence invited from Canadian firms interested in any of the above lines

CONSIGNMENTS OF PRODUCE SOLICITED.

eow

EDDY'S

STANDARD

MATCHES

Telegraphs and Telephones.

SURE ! SAFE ! SWEET !

Every stick a match,
Every match a lighter

NO FOUL SMELL ! NO SULPHUR DROPPING.

Sold everywhere. Accept no others.

FACTORIES AT HULL, CANADA. ESTABLISHED 1851.

TORONTO BRANCH : 29 Front West.

The Embodiment of Strength.

JOHNSTON'S FLUID BEEF

—IMPARTS—

Robustness, Lustiness, Vigor.

An invaluable means of developing FIRMNESS OF MUSCLE, POWER OF ENDURANCE, and GENERAL HEALTHFULNESS.

W. G. A. LAMBE & CO.,

Commission Merchants,

TORONTO.

AGENTS FOR

The St. Lawrence Sugar Ref'g Co., Montreal.

The British America Starch Co., Brantford.

LEONARD BROS.,

Wholesale Fish Dealers,

Are now prepared to fill all orders for their

Celebrated Boneless Codfish

(from new fish)

packed in 5, 10, 25 and 40 lb. boxes, 2 lb blocks wrapped in waxed paper.

SEND FOR QUOTATIONS.

ST. JOHN, N.B. MONTREAL, P.Q.

Robertson, Thompson & Co.,

GRAIN, FLOUR,

Produce and General Commission,

185 NOTRE DAME ST., EAST,

P.O. Box 615. WINNIPEG.

Correspondence solicited from Merchants and Manufacturers desirous of introducing their goods in Manitoba and the Northwest Territories.

"THE GENUINE CHIMNEY"

A FULL LEAD

Glass Chimney.

NICELY WRAPPED AND LABELLED

Write for Prices.

Cannot be Beaten for Design or Workmanship.

Done up in One-Half Gross Cases.

GOWANS, KENT & CO.,

Crockery, Glass and Lamp Goods Dealers,

Toronto and Winnipeg.

PURE ROCK SALT

—FOR—

Cattle and Horses.

TORONTO SALT WORKS,

128 Adelaide Street East

Sole Agents for

RETSOF MINING COMPANY.

Write for Quotations.

For reliable brands of cut smoking and chewing Tobaccos use the following:

CUT SMOKING:
OLD FLAG.
GOLD FLAKE.
HAND MADE.

FINE CUT CHEWING:
GOLDEN THREAD. GLOBE.
VICTORIA. HIGH COURT.
JERSEY LILY.

MANUFACTURED BY

THE GLOBE TOBACCO WORKS CO., OF LONDON, Ltd.

THE CANADIAN GROCER PRICES CURRENT.

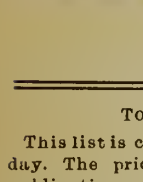
TORONTO, Sept. 3, 1890.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.



Cleveland's Superior Baking Powder in tin cans, per dozen net.

10 cent tins	1 00
¼ lb. "	1 50
6 oz. "	2 20
½ lb. "	2 80
12 oz. "	4 25
1 lb.	5 50
5 lbs.	25 50

	Per doz
Dunn's No. 1, in tins	2 00
" " 2, in tins	75
Cook's Gem, in 1 lb pkgs	$1 75
" " 7 oz "	85
" " 2 oz "	40
" " 5 lb. tins	65
" " bulk, per lb	12

	Per doz.
Empire, 5 dozen 4 oz cans	$0 75
" 4 " 8 "	1 15
" 2 " 16 "	2 00
" ½ " 5 lb cans	9 00
" bulk, per lb	15

COOK'S FRIEND.

(In Paper Packages.)	Per doz
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, ½ "	14 00
Ocean Wave, ¼ lb, 4 doz cases.	75
" ½ lb, 4 "	1 30
" No. 1, 2 "	1 90
" 1 lb, 2 "	2 20
" 5 lb, ½ "	9 60

BISCUITS.

Abernethy	8½
Arrowroot	$0 11
Butter	0 6½
Caline	0 7½
Cottage	0 8½
Digestive	0 10
Daisy Wafer	0 16
Garibaldi	0 10
Gingerbread	0 11
Ginger Nuts	0 10½
Graham Wafer	0 09½
Lemon	0 10
Milk	0 09½
Nic Nac	0 12
Oyster	0 06½
People's Mixed	10½
Pic Nic	0 09
Prairie	0 08½
Rich Mixed	0 14
School Cake	0 11½
Soda	0 06½
" 3 lb "	0 21
Sultana	0 11
Tea	0 11
Tid Bits	0 09½
Variety	0 11
Village	0 07½
Wine	0 08½

BLACKING.

Day & Martin's, pints, per doz	$3 20
" ½ "	2 10
" ⅓ "	1 10
Spanish, No. 3	4 50
" " 10	9 00

JACQUAND FRENCH BLACKING.

No 2 per gross	2 00
No 3 "	3 00
No 4 "	4 00
No 5 "	6 00

BLACK LEAD.

Reckitt's Black Lead, per box... 1 15
Each box contains either 1 gro., 1 oz.; ½ gro., 2 oz., or ¼ gro., 4 oz.

TELLIER, ROTHWELL & CO'S.

Royal Black Lead, per gross..... $1 80

F. F. DALLEY & CO.

Per gross.

Silver Star Stove Paste 9 00
Packed in fancy wood boxes, each box contains 3 doz.

BLUE.

Reckitt's Pure Blue, per gross.. 2 10

TELLIER, ROTHWELL & CO'S.

Parisian Square Blue, per lb..13 to 14c

BROOMS.

	Per doz.
Carpet....4 strings	2 90
X Parlor, 2 "	2 65
Louise 3 "	2 65
1 Gem 4 "	3 25
2 " 3 "	2 65
3 " 2 "	2 20
" 2 "	1 95
O Hurl... 4 "	2 65
" 3 "	2 35
2 " . 3 "	2 05
3 " 3 "	1 70
OK " 2 "	1 35
Hvy Mill 4 "	3 70

CORN BROOMS.

CHAS. BOECKH & SONS. per doz

X Carpet, 4 strings, net	$3 20
2 " 4 " "	2 90
3 " 3 " "	2 65
XXX Hurl 4 " "	2 60
1X " 4 " "	2 40
2X Parlor 4 " "	2 25
3 " 3 " "	1 95
4 " 3 " "	1 70
5 " 2 " "	1 30
Girls " 2 " "	1 50
Railway 4 " "	3 00
Ship 4 " "	4 00
2 Cable 2 wire bands, net	3 00
3 " 3 " "	4 00
1 Hearth 2 strings, net	1 75
2 " 2 " "	1 50
3 " 1 " "	1 20
4 " 1 " "	1 30

CANNED GOODS.

	Per doz	
Apples, 3's	$....	$1 15
" gallons	....	3 25
Blackberries, 2	2 00	2 10
Blueberries, 2	1 25	1 40
Beans, 2	.....	1 00
Corn, 2's	1 10	1 25
" Special Brands	1 30	2 10
Cherries, red pitted, 2's	2 25	2 40
Peas, 2's	1 12½	1 20
Pears, Bartlett, 2's	2 00	2 25
" Sugar, 2's	....	1 70
Pineapple, Baltimore	2 40	2 50
" Bahama	2 90	3 00
Peaches, 2's	2 40	2 50
" 3's	3 50	3 60
" Pie, 3's	1 60	1 65
Plums, Gr Gages, 2's	2 00	2 10
" Lombard	2 00	2 10
" Damson Blue	1 90	2 00
Pumpkins, 3's	0 90	1 00
" gallons	3 00	3 25
Raspberries, 2's	2 45	2 50
Strawberries, choice 2's	2 25	2 40
Succotash, 2's	1 50	1 65
Tomatoes, 3's	1 55	1 60
Finnan haddies	.....	1 50
Lobster, Clover Leaf	.....	2 95
" Other brands	2 10	2 25
Mackerel	1 10	1 20
Salmon, 1's	1 40	1 55
" white	1 10	1 25
Sardines Albert, ¼'s tins	10½,	11½
" " ½'s "	15,	18
" Martiny, ¼'s "	10	10½
" " ½'s "	18,	19
" Other brands, 9¾,	11,	16, 19
" P & C, ¼'s tins	23,	25
" " ½'s "	33,	36
" Amer, ¼'s "	6½,	8
" " ½'s "	9,	11

JAMS AND JELLIES.

DELHI CANNING CO.

Jams assorted, 1's	2 35
Jellies, 1's	2 25

TORONTO BISCUIT & CONFECTIONERY CO.

	Per lb
Jams, absolutely pure—apple	$0 06
Family	0 07
Black and Red current. Raspberry, Strawberry, Peach and Gooseberry per lb	0 12
Plum	0 10
Jellies—pure—all kinds	0 10
These goods are put up in glass jars and in 5, and 10 lb. tins and 28 lb. pails.	
Marmalade—orange	0 12

CANNED MEATS.

Comp. Corn Beef	1 lb cans	$1 70	$1 75
" "	2 "	2 75	2 80
" "	4 "	5 00	5 15
" "	6 "	8 75	9 25
" "	14 "	20 00	21 00
Minced Collops,	2 lb cans		2 80
Roast Beef	1 "		1 60
"	2 "	2 75	2 80
"	4 "		5 85
Par Ox Tongue,	2½ "	$8 50	8 75
Ox Tongue	2 "	8 25	8 50
Lunch Tongue	1 "		3 25
"	2 "	5 75	6 25
English Brawn	2 "	2 75	2 80
Camb. Sausage	1 "		2 50
"	2 "		4 00
Soups, assorted	1 "		1 35
"	2 "		2 25
Soups & Boulli	2 "		1 80
"	6 "		4 50

Potted Chicken, Turkey, or Game, 6 oz cans	1 50
Potted Ham, Tongue or Beef, 6 oz cans	1 35
Devilled Tongue or Ham, ½ lb cans	1 35
Devilled Chicken or Turkey, ½ lb cans	2 25
Sandwich Ham or Tongue, ½ lb cans	1 50
Ham, Chicken and Tongue, ½ lb cans	1 50

MINCE MEAT.

BRYANT, GIBSON & CO.'S—TORONTO.

Mince Meat, ½ gal glass jars,	$9 50
Ditto, 25 and 40 lb pails, per lb.	12½c

J. H. WETHEY'S—ST. CATHARINES.

Condensed, per gross, net	$13 00

CLEVELAND'S BAKING POWDER yields best profit to the grocer, and of such a superior quality that a customer gained is always retained.

Prices Current, Continued—

CHEWING GUM.

ADAMS & SONS.

		To Retailers.
Tutti Frutti, 36 5c bars		$1 30
Bo-Kay (new)	150 pieces	1 00
Sappota,	150 "	1 00
Magic Trick,	115 "	0 85
Black Jack,	115 pieces	0 85
Red Rose,	115 "	0 85
Sweet Fern,	230 "	0 85
Adams' N.Y. Gum,	200 "	0 50
Caramel Tolu,	72 "	0 40
New Fruit Asst.,	115 " new	0 75
Puzzle Gum	115 "	0 75
Oolah " "	115 "	0 75

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO.S.

Chocolate—	Per lb.
French, ¼'s....6 and 12 lbs.	0 30
Caraccas, ¼'s..6 and 12 lbs..	0 35
Premium, ½'s..6 and 12 lbs...	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs .	0 24
Sticks, gross boxes, each...	1 00
Cocoa, Homœopat'c, ¼'s, 8 & 14 lbs	30
" Pearl " " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs	18

JOHN P. MOTT & CO.'s

R. S. McIndoe, Agent, Toronto.)

Mott's Broma, per lb	$0 30
Mott's Prepaired Cocoa	28
Mott's Homœopat'c Cocoa (¼s)	32
Mott's Breakfast Cocoa	40
Mott's Breakf. Cocoa (in tins)	40
Mott's No. 1 Chocolate	35
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	22
Mott's French-Can. Chocolate	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibbs	30
Mott's Cocoa Shells	5
Mott's Vanilla Chocolate stick	22&24
Mott's Pure Confec Chocolate	22c—38
Mott's Sweet Confec. Choc.	21c—30

COWAN COCOA AND CHOCOLATE CO.

Cocoas—	
Hygienic, 1, ½, ¼ lb. boxes	70, 75
Iceland Moss ¼ lb in 12 lb boxes	35
Soluble (bulk) 15 & 30 lb bxs	18, 20
Soluble (tins) 6 lb and 12 lb	20
Cocoa Nibs, any quantity	30, 35
Cocoa Shells, any quantity	05
Cocoa Essence, per doz	1 40
Chocolates—	
Mexican, ¼, ½ in 10 lb bxs	30
Queen's Dessert, "	40
Vanilla "	35
Sweet Caracas "	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross	00
Pure Caracas (plain) ¼, ½ lbs	40
Royal Navy (sweet) "	30
Confectioners', in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

WALTER, BAKER & CO'S

Chocolate—	
Pre'um No. 1, bxs. 12 & 25 lbs each	40
Baker's Vanilla in bxs 12 lbs each	52
Caraccas Sweet bxs 6 lbs each, 12 bxs in case	35
Eagle, sweet & spiced, bxs 12 lbs each	33
Vanilla Tablets, 416 in box, 24 bxs in case, per box	3 65
Spanish Tablets, 100 in box, 12 bxs in case	3 00
German Sweet Chocolate—	
Grocers' Style, in cases 12 boxes, 12 lbs each	25
Grocers' Style, in cases 24 boxes, 6 lbs each	25
48 Fingers to the lb., in cases 12 bxs 12 lbs each	25
48 Fingers to the lb., in cases 24 bxs 6 lbs each	25
Cocoa—	
Pure Prepared boxes, 12 lbs each	40
Cracked, boxes, 20 lbs each, 1 lb and assorted papers	32
Cracked, in bxs, 12 lbs., each, ½ lb. papers	32
Cracked, in bags, 6, 10 & 25 lbs each	30
Cocoa and shells, 12s and 25s	45
Breakfast Cocoa—	
In bxs, 6 & 12 lbs., each, ½ lb. tins	45
In boxes, 12 lbs., each, 1 lb. tins, decorated canisters	45
Broma—	
In boxes, 12 lbs., each, ½ lb. tins	40

GIBSON & GIBSON'S

	per lb
Sydney Gibson's Cocoa, ¼s	0 30
Dr. Clarke's Cocoa, ¼'s and ½'s, tins	0 45
Soluble Cocoa bulk in boxes	0 18
Prepared do " "	0 22
Sydney Gibson's Chocolate, ¼s. and ½s	0 30
Gibson's Rock do ½s.	0 28
Dr. Clarke's do ¼s.	0 30
Confectioners' Pure Chocolate 10 lb. blocks	0 30
Vanilla choc. sticks, per gross	1 00
	per doz
Gibson's Icina, ½s. 2 doz. in case.	1 25
Gibson's Icina, 1 lb 2 " "	2 25

COFFEE.

GREEN

	c. per lb.
Mocha	32, 35
Old Government Java	30, 33
Rio	21, 22½
Plantation Ceylon	29, 31
Porto Rico	24, 28
Guatamala	24, 26
Jamaica	22, 23
Maracaibo	24, 26

WHOLE ROASTED OR PURE GROUND.

ELLIS & KEIGHLEY'S.

	c. per lb
Java	33, 34
Java and Mocha	34, 36
Plantation Ceylon	35
Arabian Mocha	37
Santos	28, 28
English Breakfast	16, 24
Royal Dandelion in 1 lb tins	26

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend	33
Our Own "	31
Laguayra "	29
Mocha and Java	32, 33
Java, Standard	33
" Old Government	30, 32
Arabian Mocha	36
Santos	28

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs	30
Standard Imperial in sealed tins, 25 and 50 lbs	32
Standard Blend in sealed tins, 25 and 50 lbs	33
Ground, in tins, 5, 10, 15 and 25 lbs	20, 30
Say's Parisien, in ½ and 1 lb tins	30

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	$0 75
" " " " 1, 1½ oz	1 25
" " " " 2, 2 oz	1 75
" " " " 3, 3 oz	2 00

FIRE LIGHTER.

"Star" Fire Lighter, per gross.	$1 70

FLOUR AND MEAL.

	per bbl.
Flour, Manitoba Patent	5 55 5 65
" Ontario patents	4 75 5 25
" Straight Roller	4 40 4 50
" Extra	3 85 3 90
" Low grades	2 00 3 75
" Strong bakers'	5 25 5 55
Oatmeal, standard, bbls	5 10
" granulated, "	5 25
" rolled "	5 25
Rolled Oats	5 25
Bran, per ton	15 75 17 00
Shorts	19 00 20 00
Cornmeal	4 00 4 40

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz.
Cases, No. 1, 2 oz tins	$2 75 $3 00
" No. 2, 4 oz tins	4 50 5 00
" No. 3, 8 oz tins	8 00 8 75
" No. 4, 1 lb tins	12 60 14 25
" No. 5, 2 lb tins	25 00 27 00

FRUITS.

FOREIGN. c. per lb.

Currants, Provincial, bbls	6½, 6½
" " ½ bbls	6⅝, 6¾
" " cases	6¾
" Filiatras, bbls	6½, 6⅝
" " ½ bbls	6⅝, 6¾
" " cases	6½, 6⅝
Patras, bbls	6⅞, 7
" " ½ bbls	7, 7⅛
" " cases	7½, 7¾
" Vostizzas, cases.	8, 9½
" " ½ cases	8½, 9¾
" 5-crown Excelsior (cases)	9½, 10
" ½ case	9⅛, 9⅝
Dates, Persian, boxes,	5¾ 6
Figs, Elemes, 14 oz., per box	10
" 10 lb boxes	12½ 13
" 20-lb "	15 16
" Seven-Crown	18
Prunes, Bosnia, bags	6¼ 7½
" " cases	7 8
Raisins, Valencia, off stalk,	4½ 6
Selected	7½ 8
Layers	8½ 9
Raisins, Sultanas	16, 18
" Eleme	7½ 8
" Malaga:	
London layers	2 70 3 00
Loose muscatels	2 35 2 75
Imperial cabinets	3 25 3 50
" " qrs., flat.	1 00
Connoisseur clusters	4 00 4 25
Extra dessert "	4 75 5 00
" " " qrs.	1 50
Royal clusters	6 00 6 50
Fancy Vega cartoons	2 75
Black baskets	4 00 4 25
" " qrs	1 30 1 35
Blue "	4 75 5 00
" " qrs	1 50 1 60
Fine Dehesas	7 00 7 25
" " qrs	2 00 2 25
Lemons, Palermos	5 00
" Messina	5 00
Oranges, Floridas	
" Rodis	7 50
" Sorrentos	4 50

DOMESTIC.

Apples, Dried, per lb	0 08½ 0 09
do Evaporated	0 13½ 0 14

GLASSWARE.

TAYLOR, SCOTT & CO.

	c. per doz
Lamp Chimneys, O	32
" " A	35
" " B	45

GRAIN.

Wheat, Fall, No. 2	1 02	1 03
" Red Winter, No. 2	1 02	1 03
" Spring, No. 2	0 97	0 98
" Man Hard, No. 1		
" " No. 2		1 08
Oats, No. 2, per 34 lbs	37	40
Barley, No. 2, per 48 lbs	50	51
" No. 3, extra	55	56
" No. 3	48	55
Rye	80	81
Peas	70	75
Corn		70

HAY & STRAW.

Hay, Pressed, "on track	11 50	12 00
Straw Pressed, "	5 00	7 00

LARD.

"FAIRBANK'S" REFINED COMPOUND.

In Butter Tubs	0 08½
Fancy "	0 09
3-hoop pails	0 09 0 09½
60 lb. cases of 3 lb., 5 lb., and 10 lb. tins, per lb	0 10

MUSTARD.

ELLIS & KEIGHLEY'S.

	cts
Durham, Fine, in ¼ and ½ lb tins per lb	25
" Fine, in 1 lb jars	22
" Fine, in 4 lb jars	70
" Ex Sup., in bulk, per lb.	30
" Superior, in bulk, per lb	20
" Fine, " "	15

COLMAN'S AND KEEN'S

In 4 lb jars	75
In 1 lb jars	25
D. S. F., in tins, per lb	41
" in ½ lb tins	42
" in ¼ lb tins, per lb	44
D. F. in ½ lb tins, per lb	26
" ¼ " "	28

NUTS.

	per lb.	
Almonds, Ivica	14	15
" Tarragona	15	16
" Fornigetta		
Almonds, Shelled Valencias		
" " Jordon.	45,	55
Brazil	12	13
Cocoanuts, per 100		6 00
Filberts, Sicily		11
Filberts, Oblong	11	11½
Peanuts, roasted	12,	13
" green	9	10
Walnuts, Grenoble	17	18
" Bordeaux	12,	13
" Naples, cases		
" Marbots		13½
" Chilis	12	13

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO PICKLES.

John Bull, mixed, in bulk	$0 45
" Chow Pic'le, in bulk	0 50
" m'xed & Chow Chow	1 90
" Mixed & Chow-Chow pts	2 15
" Mixed & Chow-Chow qts	3 40
" " " 16 g.	1 90
Horse Radish, bottles, per doz	2 25

SEE ALL YOU CAN

When in the City during the Fair. Your sight-seeing will not be completed till you have been through the large factory of the Toronto Biscuit and Confectionery Co., 7 Front St. East, Toronto. You are specially invited to call upon them and see the manufacture of their celebrated Biscuits and Confectionery.

Prices current, continued—

SAUCES.

John Bull, kegs, per gal	1 25
" ½ pt. bottles, per doz.	
" ¼ pt. bottles, per doz (according to quantity) 90c to	1 00
Devonshire Relish, kegs p. gal	1 75
" " ½ pt, bottles, per doz	1 25
Niagara Tomato, kegs. per gal	1 25
" " Reputed pints	1 25
Raspberry Vinegar, per doz	2 25
Raspberry Syrup and vinegar	2 25
Terry's Candied Peels. c. per peels	
Lemon, 7 lb boxes	...
Orauge, "	...
Citron "	...

CROSSE & BLACKWELL'S.

Pickles, all kinds, pints, per doz	3 25

LEA & PERRIN'S. per doz.

Worcester Sauce, ½ pts	$3 60
" " pints	6 25
	$3 75
	6 50

LAZENBY & SONS.

	Per doz
Pickles, all kinds, pints	3 25
" " quarts	6 00
Harvey Sauce—genuine—hlf. pts	3 25
Mushroom Catsup " "	2 25
Anchovy Sauce " "	3 25

PRODUCE.

DAIRY.

	Per lb	
Butter, creamery, rolls	$0 21	$0 22
" " tub	0 19	0 21
" dairy, tubs, choice	0 14	0 15
" " medium	0 10	0 12
" low grades to com.	....	....
Butter, pound rolls	0 15	0 16
" large rolls	0 12	0 14
" store crocks	0 12	0 14
Cheese	0 09½	0 10

COUNTRY

Eggs, fresh, per doz	0 11½	0 12½
" limed	....	....
Beans	1 70	1 80
Onions, per bbl	....	....
Potatoes, per bbl	0 75	1 00
Hops, 1889 crop	0 15	0 18
" 1890 "	0 33	0 35
Honey, extracted	0 08	0 10
" section	0 14	0 16

PROVISIONS.

Bacon, long clear, p lb.	0 08½	0 08½
Pork, mess, p. bbl	15 00	17 00
Hams, smoked, per lb	0 12½	0 13
" pickled	0 10	0 11
Bellies	0 10½	0 11
Rolls	0 09	....
Backs	....	0 11
Lard, Canadian, per lb	0 10½	0 10¾
Hogs	....	....
Tallow, refined, per lb	0 05	0 05½
"rough, "	....	0 02

RICE, ETC.

	Per lb
Rice, Aracan	3¾, 4c
" Patna	4¾, 5½
" Japan	5, 5½
" extra Burmah	3¾, 4
Grand Duke	6¾, 7¼
Sago	4¾, 5½
Tapioca,	5⅝, 6½

SPICES.

GROUND.

	Per lb.	
Pepper, black, pure	$0 18	$0 20
" fine to superior	12	18
" white, pure	32	35
" fine to choice	25	30
Ginger, Jamaica, pure	25	27
" African, "	..	18
Cassia, fine to pure	18	25
Cloves, " "	14	25
Allspice, choice to pure	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure.	30	35
Cream of Tartar, fine to pure	25	37

STARCH.

EDWARDSBURG STARCH CO. LIMITED, MONTREAL.

	c. per lb.
No. 1 White, 4 lb cartoons	5½c
Canada Laundry	4½
Silver Gloss, crates	6¾
Silver Gloss, 1 lb chromos	6¾
Satin, Starch 1 lb chromos	7¼
No 1 White, barrels & halves	4⅜
Benson's Canada Prepared Corn	7¼
Canada Corn	6¾
Rice Starch, 1 lb	9

BRITISH AMERICA STARCH CO BRANTFORD.

1st quality white, 3 lb. cartoons,	5½
Lily White gloss, crates	6¾
Brantford gloss, 1 lb	7¼
Lily White gloss, 1 lb chromo	6¾
Canada Laundry, Boxes	4½
Pure Prepared corn	7½
Challenge Corn	6¾
Rice Starch, fancy cartoons	9
" cubes	7½

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40-lb boxes. 1, 2, and 4 lb. pack'g's	8
36-lb boxes, 3 lb. packages	8
12-lb "	8½
38 to 45-lb boxes	8
Silver Gloss Starch—	
40-lb " 1, 2 and 4 lb packages.	9
40-lb " ½ lb package	9½
40-lb " ¼ "	10
40-lb " assorted ½ and ¼ lbs	9½
6-lb " sliding covers	9½
38 to 45 lb boxes	9
Oswego Corn Starch—for Puddings, Custards, etc.—	
40 lb boxes, 1 lb packages	8½
20 " "	8½

SUGAR.

	c. per lb	
Granulated, 15 bbls or over	...	5
less than 15 bbls	...	5⅛
Paris Lump, bbls and 100 lb. bxs	...	5⅜
" " 50 lb. boxes	...	5⅜
Extra Ground, bbls	...	5⅜
" " less than a bbl.	...	6¼
Powdered, bbls	..	5¼
" less than a bbl	...	5½
Extra bright refined	...	4¼
Bright Yellow	..	4¼
Medium "	...	4⅜
Brown	3⅜	3⅝
Raw	3.60	4⅛

SYRUPS AND MOLASSES.

SYRUPS.

	Per lb. bbls.	½ bbls
D	2⅜	2⅜
M	2⅜	2⅜
B	2⅞	3
V.B	3	3¼
E.V.B	3¼	3¼
E.S.V.B	3¼	3⅜
XX	3⅜	3½
XXX	3½	3⅝

MOLASSES.

	Per gal.	
Trinidad, in puncheons	0 38	0 40
" bbls	0 40	0 42
" ½ bbls	0 42	0 44
New Orleans, in bbls	0 48	0 65
Porto Rico, hdds	0 38	0 45
" barrels	0 42	0 47
" ½ barrels	0 44	0 49

TOBACCO AND CIGARS.

British Consols, 4's; brighttwist, 5's; Twin Gold Bar, 8's	67c
Ingots, rough and readv, 7's	64
Laurel, 3's	57
Brier, 7's	55
Index, 7's	50
Honeysuckle, 7's	58
Napoleon, 8's	54
Royal Arms, 12's	55
Victoria, 12's	53
Brunette and Lovely, 12's	50½
Prince of Wales, in caddies	51½
" in 75 lb boxes	51
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	53
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
½ lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

GLOBE TOBACCO COMPANY.

CUT SMOKING TOBACCO.

	Per lb.
The Old Flag, ½ lb. in 5 lb. boxes.	70c
" " " 1 lb. Fancy Tins	70c
" " " ½ " " "	41c
Gold Flake, 1-5, 6 lb boxes	70c
" " ⅛, 5 "	70c
" " 1-10, 5 "	80c
" " 1 fancy tins	70c
" " ½ " "	41c
" " 1 "glass jars	77c
Hand Made, 1-5, 6 lb boxes	65c
" " ⅛ 6 "	68c
" " 1 fancy tins	68c
" " ½ " "	40c
" " 1 glass jars	75c

GRANULATED SMOKING TOBACCO.

Uncle Tom, 1-5, 6 lb boxes	45c
" " 1-10, 6 lb "	45c

LONG CUT SMOKING TOBACCO.

Wig Wag, ⅛, 6 lb boxes	41c
" " 1-5, 6 lb "	43c
" " 1-10, 6 lb "	45c

FINE CUT CHEWING TOBACCO.

Golden Thread, 5 & 10 lb pails	95c
Globe, - - - " "	90c
Victoria, - - " "	75c
High Court, - " "	70c
Jersey Lilly, - " "	65c
Golden Thread, 1-16 " Foil in ¼ gro. boxes, per gross	9 05
Solace " 1-16 " Foil in ¼ gro. boxes, per gross	6 05

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M
Madre E' Hijo, Lord Landsdowne	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" Longfellow	85 00
" Reina Victoria	80 00
" " Pins	55 00

KINGSFORD'S OSWEGO .·. STARCH.

"Pure" and "Silver Gloss"
FOR THE LAUNDRY.

Corn .·. Starch,
FOR THE TABLE,

Standard of Excellence. Absolutely Pure.

For Sale by all Leading Jobbers in Canada.

T. KINGSFORD & SON, Oswego, N.Y.

KNOX, MORGAN & CO.,

Wholesale Dry Goods Importers,

HAMILTON, - - - ONTARIO.

FALL IMPORTATIONS.

OUR STOCK---Is now fully completed for Fall Trade and comprises exceptionally varied and attractive lines of double-width, higher class DRESS GOODS and MANTLE CLOTHS, including Plushes and Sealettes.

FLANNELS, SHIRTS AND DRAWERS---Only the best values being offered.

GENTS' FURNISHINGS---This department specially attractive this season.

LETTER ORDERS---Receive careful and prompt attention.

Prices current, continued—

El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00
Cigarettes, all Tobacco—	
Cable	7 00
El Padre	11 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 00
B. C. No. 1	4 00
Sweet Sixteen	3 50

CUT TOBACCOS.	per lb
Puritan, ½ lb pkg., 5 lb. boxes	70
Old Chum, ½ lb pkg 5 lb box	70
Old Virgin, 1-10 lb pkg., 10 lbs bxs	62
Gold Block, ½ lb pkg, 5 lb boxes	70

CIGARETTE TOBACCO.	
B. C. N. 1, 1-10, 5 lb boxes	83
Puritan, 1-10, 5 lb boxes	85
Athlete, per lb	1 15

SOAP.

Ivory Bar, 1 lb. bars, per lb	5½
Do. 2, 6-16 and 3 lb bars "	5
Primrose, 4½ lb bars, wax W "	4½
" 1 " " "	4¾
John A, cake, wax W. per doz	42
Mayflower, cake, " "	42
Gem, 31b bars per lb	3½
" 13 oz, 1 and 2 lb. bars	3¾
Queen's Laundry, per bar	5½
Pride of Kitchen, per box	2 75
Sapolio, ½ gross boxes	3 25
" per gross, net cash	12 00

TAYLOR, SCOTT & CO.

	per doz.
Baby's Own, ½ doz boxes	$1 25
Our Boys, ½ " "	1 25
Sea Foam, ½ "	75
London Bouquet, ½ "	60
Oatmeal, 1 " "	85
" ½ " "	60
Paris Assorted, ¼ " "	0 75
Albert Oatmeal bar, 2 doz. boxes	0 75
" White Castle bar, 2 doz. boxes	0 75
Fatherland, ½ doz boxes, p. gro.	5 00

MORSE'S SOAPS.	Per lb
Mikado (wrapped)	0 04½
Eclipse "	0 04½
Stanley Bar	0 04½
Defiance	0 04½
Toronto, 12 oz	Per doz 0 50
Ruby, 10 oz	" 0 30
Monster, 8 oz	" 0 24
Detroit, 14 oz	" 0 48
Lily White	" 0 90
Everyday	" 0 80
Queen City, 14 oz	" 0 72
	Per box
Mottled in 5 box lots, 100 bars	5 00
" " " 60 bars	3 00
Floater (boxes free)	6 50
Electric	2 75
Hard Water Electric	2 50
Royal Laundry	3 25
Octagon	4 00
	Per doz
Royal Magnum	0 25
" " 25 doz per box.	0 20
Anchor, Assorted	0 10
" Castile	0 50
Morse's Assorted	0 45
Morse's Roso	0 45
" Windsor	0 45
" Castile	0 45
Bouquet, paper and wood	0 80
Prize Magnum, White Castile	0 72
" " Honey	0 72
" " Glycerine	0 72
" " Oatmeal	0 72
	Per box
" " Honeysuckle	0 72
Sweet Briar	0 85
Extra Perfume	0 55
Old Brown Windsor Squares	0 30
White Lavender	1 00
	Per doz
White Castile Bars	0 85
White Oatmeal	0 85
Persian Boquet, paper	2 50
Oriental	0 45
Pure Cocoanut, 3 doz. bxs, wood	0 40
Heliotrope, paper	1 50
Carnation	0 60
Rose Boquet	0 60
Cocoa Castile	0 40
Arcadian	0 45
New Arcadian, per gross	4 25
Ocean Boquet	0 45
Barber's Bar, per lb	0 25
Pure Bath	1 00
Magnolia	1 20
Oatmeal	0 85
Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey	0 70
Plain Glycerine	0 70
Plain Windsor	0 70
Fine Bouquet	1 00
Morse's Toilet Balls	0 90
Turkish Bath	0 60
Infants' Delight	1 20

WOODENWARE. per doz

Pails, 2 hoop, clear No. 1	$1 70
" 3 " " "	1 90
Pails, 2 hoops, clear No. 2	$1 60
" 3 " "	1 80
" 3 " painted "	1 80
Tubs, No. 0	9 50
" 1	8 00
" 2	7 00
" 3	6 00
Washboards, Globe	$1 90 2 00
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
" Single Crescent	1 85
" Double "	2 75
" Jubilee	2 25

	per case.	
Matches,	5 case lots.	Single cases
Parlor	1 70	$1 75
Telephone	3 90	4 00
Telegraph	4 10	4 20
Safety	4 20	4 30
French	3 60	3 75
Railroad (10 gro. in case)		
Single case and under 5 cs.		$4 00
5 cases and under 10 cases		3 90
Steamship (10 gro. in case)		
Single case and under 5 cs.		3 80
5 cases and under 10 cases		3 70

	per doz.
Mops and Handles, comb.	1 25
Butter tubs	$1 60 $3 20
Butter Bowls, crates ast'd	3 60

CLOTHES PINS.

5 gross, per box	0 75
4 gross, "	0 85
6 gross, "	1 20

CHAS. BOECKH & SONS.

	per box
5 gross, single & 10 box lots	0 75 0 80
Star, 4 doz. in package	0 85
" 6 "	1 25
" 4 " cotton bags	0 90

INDURATED FIBRE WARE.

½ pail, 6 qt	$4 00
Star Standard, 12 qt.	4 50
Milk, 14 qt	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	3 25
" round "	3 50
Handy dish	3 75
Water Closet Tanks	18 00

DURABLE PAILS AND TUBS

WM. CANE & SONS, MANUFACTURING CO NEWMARKET.

	Per doz.
Steel hoops, painted and grain'd	2 20
Brass hoops, oiled and varnish.	3 25
No 1 tubs	9 50
No 2 "	8 50
No 3 "	7 50

BARM YEAST.

	per box
3 doz. 5c. packages, in boxes	1 00
3 doz. 10c. " "	1 95
1½ " 10c. and 3 doz. 5c. packages in assorted boxes	2 00

"OUR NATIONAL FOODS."

	pkg.	doz
Desiccated Wheat	4 lb.	$2 35
" Rolled Oats	4 "	2 35
Snow Flake Barley	4 "	2 35
Dessicated Rolled Wheat	3 "	2 35
Buckwheat Flour, S. R	4 "	2 25
Prepared Pea Flour	2½ "	2 00
Baravena Milk Food	1 "	3 53
Patent Prepared Barley	1 "	2 00
Patent Prepared Groats	1 "	1 50
Gluten Flour	4 lb.	3 00
Farina, very choice	1½ lb.	1 40

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto:		
10 dy. to 60 dy		2 30
8 dy and 9 dy	2 65	2 70
4 dy. to 7 dy	2 90	2 95
3 dy C.P.	3 95	4 00
3 dy A.P	3 45	3 50

HORSE NAILS:
"C" 60 to 60 and 5 per cent. from list.

HORSE SHOES:
From Toronto, per keg .. 3 60

SCREWS: Wood—
Flat head iron 77½ p.c. dis
Round " " 72½ p.c. dis.
Flat head brass 75 p.c. dis.
Round head brass 70 p.c.

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under)	1 45
2nd " (26 to 40 inches)	1 35
3rd " (41 to 50 ")	3 40
4th " (51 to 60 ")	3 70
5th " (61 to 70 ")	4 00

ROPE: Manilla	0 12½	0 12½
Sisal	0 08½	0 08½
New Zealand	0 08½	0 08½

BINDER TWINE:

Crown Brand (from factory)	11
Red Cap " "	12
Blue Ribbon " "	14
Silver Composite" "	9

AXES: Per box, $6 to $12.

SHOT: Canadian, dis. 7½ per cent.

HINGES: Heavy T and strap	03½	05
" Screw, hook & strap.	03½	04½

WHITE LEAD: Pure Ass'n guarantee ground in oil.	
25 lb. irons per lb	5½
No. 1 "	5
No. 2 "	4½
No. 3 "	4
TURPENTINE: Selected packages, per gal	0 55 0 56
LINSEED OIL per gal, raw	0 59 0 60
Boiled, per gal	0 62 0 63
CASTOR OIL: Best per lb	0 08½ 0 09
GLUE: Common, per lb	0 10 0 11

PETROLEUM.

F. O. B. Toronto	Imp. gal.
Canadian	0 15 $0 16
Carbon Safety	0 17½ 0 18
Canadian Water White	0 20 0 22
Amer'n Prime White	0 23 0 24
" Water White	0 25 0 00
Photogene	0 27 0 00

DRUGS AND CHEMICALS.

Alum lb	$0 02 $0 03
Blue Vitriol	0 06 0 07
Brimstone	0 02½ 0 03½
Borax	0 13 0 14
Camphor	0 75 0 80
Carbolic Acid	0 35 0 45
Castor Oil	0 11½ 0 12½
Cream Tartar	0 30 0 31
Epsom Salts	0 01½ 0 02
Paris Green	0 16 0 17
Extract Logwood, bulk	0 13 0 14
" " boxes	0 15 0 17
Gentian	0 10 0 13
Glycerine, per lb	0 18 0 20
Hellebore	0 16 0 17
Iodine	5 50 6 00
Insect Powder	0 35 0 45
Salpetre	0 08½ 0 09
Soda Bicarb, per keg	2 50 2 75
Sal Soda	1 00 1 25
Madder	0 12½ ....

VINEGAR.

A. HAAZ & CO

XX, W.W	0 20
XXX, W.W	0 25
Honey Dew	0 30
Pickling	0 30
Malting	0 45
THE BADGEROW FALCONER VINEGAR CO	
French Bordeau per gal	0 34
Tarragona "	0 32
Triple "	0 30
Fruit Vinegar "	0 27
Pickling "	0 28
XXX "	0 25
Extra XX "	0 22
XX "	0 20
X "	0 16
Cider Vinegar	0 16 to 0 25
Honey Vinegar	0 25
Eng. Malt Vinegar	0 50 to 0 60
Bottled Malt Vinegar, qts	2 00
Methylated Spirits	2 00 to 2 25

FISH.

Pickerel per lb	....
Pike do	....
White fish	0 06½ 0 07
Salmon Trout	0 06½ 0 07
Lake herring	1 75 2 00
Pickled and Salt Fish:	
Labrador herring, p. bbl	5 75 5 50
Shore herring "	4 50 5 50
Salmon trout, per ½ bbl	4 25 4 50
Dried Fish:	
Codfish, per quintal	5 25 5 75
" cases	5 00 5 50
Boneless fish per lb	.... 0 04
Boneless cod "	0 06½ 0 08½
Smoked Fish:	
Finnan Haddies per lb	0 07½ 0 08
Bloaters per box	1 00 1 50
Digby herring "	.... 0 16
Sea Fish:	
Haddock per lb	....
Cod "	....
B.C. salmon "	.... 0 16

THE ST. LAWRENCE SUGAR REFINING CO'S

GRANULATED AND YELLOWS AND SYRUPS

ARE PURE.

NO BLUEING

Material whatsoever is used in the manufacture of

OUR GRANULATED.

THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL.

Offer for sale all grades of REFINED SUGARS and SYRUPS of the well-known brand of

Redpath

CERTIFICATES OF STRENGTH AND PURITY.

OFFICE OF THE PUBLIC ANALYST,

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Co., Montreal:

GENTLEMEN,—I have personally taken samples from a large stock of your Granulated Sugar, "REDPATH" brand, and carefully tested them by the Polariscope, and I find these samples to be as near to absolute purity as can be obtained by any process of Sugar-Refining.

The test by the Polariscope showed in yesterday's yield 99·90 per cent. of Pure Cane Sugar, which may be considered commercially as ABSOLUTELY PURE SUGAR.

JOHN BAKER EDWARDS, P.L.D., D.C.L., F.C.S.,

Public Analyst for the District of Montreal, and Professor of Chemistry.

CHEMICAL LABORATORY, MEDICAL FACULTY, MCGILL UNIVERSITY.

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Company:

GENTLEMEN,—I have taken and tested a sample of your "EXTRA GRANULATED" Sugar, and find that it yielded 99·88 per cent. of Pure Sugar It is practically as pure and good a Sugar as can be manufactured.

Yours truly,

G. P. GIRDWOOD.

THE CANADA MEAT PACKING CO.,

MONTREAL,

BEEF AND PORK PACKERS,

Curers of the Celebrated C.M.P. Brand of Smoked Meat, Sugar cured extra-flavored Hams and Bacon.

Compressed Corned Beef. Ox and Lunch Tongue.
Pure Lard a Specialty.

WRITE FOR QUOTATIONS.

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Send Ten Cents to the GROCER PUBLISHING Co. for a copy of B. F. Cumming's Prize Essay on "How to Sell Goods."

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6 Wellington St. W., Toronto.

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Corner Hastings and Granville Streets, one block from Railway Station and Steamship dock.
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PROUT & INSLEY, Proprietors.

THE COLONIAL,

New Westminster, B.C.

Headquarters for Commercial Travellers. Fine Sample Rooms. First-class in every respect.
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THE WINDSOR.

Regina, Assa.
First-class Family and Commercial Hotel.
Good sample rooms. Livery in connection.
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Special apartments for invalids. Bath houses in connection and a staff of male and female attendants. The best of accomodation for Travelers. Rates, $2.00 and $2.50.
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Four large sample rooms.
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Strictly first-class. The favorite commercial house along the line of C. P. R
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Graduated Prices. Recently furnished.
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The finest hotel in the Northwest. Pure spring water. Corner Main and Albert Sts.,
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Beautifully situated, fine sample rooms. Special attention and accommodation for travelling men
MERRILL & HODDER, Props.

PATERSON HOUSE,

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THE LELAND HOUSE,

Portage La Prairie, Man.

Best sample rooms west of Winnipeg. Strictly first-class.
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It is well-known

That successful Doctors read all the latest medical books and papers and go abroad occasionally to study. Successful lawyers read legal publications to learn the latest legal decisions and points constantly cropping up. Teachers, clergymen, druggists, architects, all read the publication issued in the interests of their profession. They must do so to keep up with the times.

The same applies to grocers and general merchants. They must not only read the best papers published in their interests but must also watch the advertisements closely. There they learn the rise and fall in prices; latest trade news and methods of buying, handling and selling goods, so that they may make the greatest profit. A doctor reads much that he already knows, so does a lawyer. So does a number of any of the other professions. So will a merchant. It is often the issue of the paper he misses that is worth dollars to him. His best and safest policy, therefore, is to subscribe for his trade paper.

The only exclusively grocery and general store paper is THE CANADIAN GROCER issued weekly, subscription price $2.00 per year.

W. BOULTER & SONS,

PICTON, ONT.

PACKERS OF THE CELEBRATED

LION BRAND

Canned Fruits and Vegetables.

Every can has a Lion on the Label as Trade Mark and the words Bay of Quinte canning factories. This Label is a guarantee to the consumer that the quality is first-class. Ask your wholesale grocer for the Lion Brand; do not take any other. The Wholesale Trade only supplied.

Bay of Quinte Canning Factories.

Head Office, PICTON. Branch, DEMORESTVILLE.

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"Quick and Easy"

IS THE BEST

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The Brandon Manufacturing Co., Ltd., Makers; Strachan Avenue, Toronto.

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T. G. Williamson & Co.,

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TEAS, COFFEES, FRUITS, SUGARS, ETC

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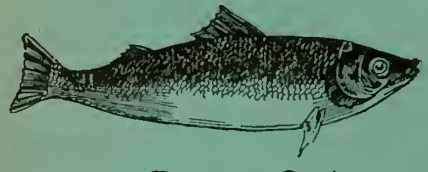
ORDER A CASE OF

OCEAN WAVE BAKING POWDER

From your Wholesale Grocer.

Sells itself after one Trial. Prices Current



Fraser River Salmon

"ROYAL"

- AND -

"BRITANNIA"

Brands of canned salmon are the finest packed in British Columbia. The canneries being situated at the mouth of the Fraser River are in a position to pack their fish fresh from the boats.

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SPOOL SILKS & TWISTS,

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CORTICELLI SILK CO.,

ST. JOHNS, P. Q.

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To any traveller who will send us one new subscriber for three months we will send all the back numbers of the paper containing "Drum Taps." A most entertaining sketch of a week spent on the road by a well-known American Traveller.

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Sole City Agents for the "Canada Salt Association"

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Is Stronger and More Economical -

THAN ANY OTHER BLUE.

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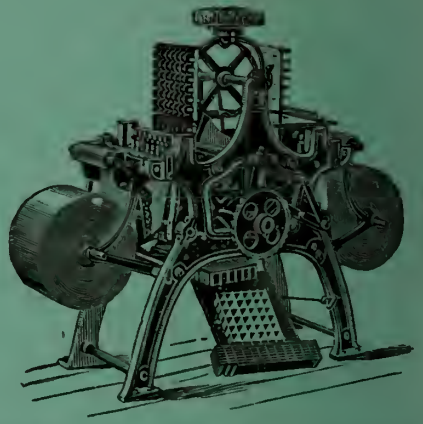

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Ordinary oatmeal is hard to digest because it is not boiled long enough.

By our New Process the meal is partly cooked and is easily digested.

If your wholesale grocer does not keep them write direct to

MARTIN BROS.,

Mount Forest, Ont.

Oats and Feed a Specialty.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

FINE GOODS OUR SPECIALTY

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THE CANADIAN GROCER & GENERAL STOREKEEPER.

PUBLISHED WEEKLY $2.00 PER YEAR

VOL. V. TORONTO, SEPTEMBER 11, 1891. No. 37

Registered.

RECIPES
FRUIT PIE
CAKE
SAVORY DISH
INFANTS FOOD
OMELET
OTHER RECIPES
W. T. BENSON & CO'S.
CANADA
PREPARED CORN
FOR CULINARY PURPOSES.
The most Delicious of all preparations for PUDDINGS, CUSTARDS, INFANTS FOOD CAKES, &c., is universally acknowledged, to be superior to any preparation of a similar kind the UNITED STATES or GREAT BRITAIN; IS
GUARANTEED PURE
and superior to any similar preparation ever offered to the public; has taken FIRST PRIZE at all CANADIAN EXHIBITIONS and received the
PRIZE MEDAL
AT THE
International Exhibition, London, 1862
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Manufactured and Refined by the
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MONTREAL, CANADA.

Fac-Simile of Package.

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Has been sold by every respectable grocer in Canada for more than 33 years. The popularity, purity and excellence of Benson's Prepared Corn for Blanc Mange, Infants' Food, etc., and all dietary purposes, has induced some covetous and unprincipled manufacturers to imitate even the color and general appearance of the wrapper, whereby ordinary purchasers may be easily deceived, unless they protect themselves against imposition by examining the package for the old name, "Benson's Canada Prepared Corn." Manufactured by the

EDWARDSBURG STARCH CO.,

Manufacturers of the Celebrated "Silver Gloss," "Satin," "Canada Laundry," "Rice Starch," "Potato Starch," Etc. MONTREAL.

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Manufacturers and Wholesale Dealers

—IN—

BROOMS AND WHISKS,

Brushes, Baskets, Mats, Cordage, Grocers' Sundries,

Railroad and Steamship Matches.

SOLE SELLING AGENTS

for the Celebrated Woodenware manufactured by

THE LONGFORD MANF'G CO.,

Send for Staple Catalogue now ready.

56 AND 58 FRONT ST. WEST, TORONTO.

MOTT'S DIAMOND CHOCOLATE. JOHN P. MOTT & Co HALIFAX, N.S. ESTABLISHED 1844

IS THE BEST.

ASK FOR

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DUNN'S BAKING POWDER

THE COOK'S BEST FRIEND

Largest Sale in Canada.

Taylor, Scott & Co.

TORONTO.

THE BEST

IS THE CHEAPEST.

Retail Price, 25c.

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For sale by all first-class grocers

MUNGO CIGARS, EXCEPTIONALLY FINE.

EL PADRE AND CABLE.

ALL-TOBACCO CABLE AND EL PADRE CIGARETTES.

BRYANT, GIBSON & Co.,
TORONTO,
Manufacturers of

This is a facsimile of our bottles.

"Worcestershire Sauce," "Yorkshire Sauce" "Devonshire Relish" Raspberry Vinegar, Evaporated Vegetables, Chocolates, Cocoas, Confectionery.

How is your stock of Soap ?

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Soap

Is right and yields Profitably.

ARMITAGE & CO.,

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Before placing your orders for lithographic work, see what

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THE BRITISH COLUMBIA SUGAR REFINING CO'Y.,

LIMITED.

WORKS: VANCOUVER, B. C.

Paris Lumps, Powdered, Granulated and Yellow Sugars.

All of very finest quality and absolutely unadulterated. Manufactured from Pure Cane Sugar.

-: Finest Golden Syrups. :-

THE CANADIAN GROCER & GENERAL STOREKEEPER.

PUBLISHED WEEKLY. $2.00 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

Vol. V. TORONTO, SEPTEMBER 11, 1891. No. 37

J. B. McLEAN, President. HUGH C. McLEAN, Sec.-Treas.

THE J. B. McLEAN PUBLISHING COMPANY,

FINE MAGAZINE PRINTERS AND TRADE JOURNAL PUBLISHERS.

HEAD OFFICE: 6 Wellington West, Toronto.

MONTREAL OFFICE: 115 St. Francois Xavier St. G. Hector Clemes, Manager.

NEW YORK OFFICE: Room 105, Times Building, Roy V. Somerville, Manager.

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

Price-cutting may be prompted by aggressiveness or by self-defence. When the latter is the motive which leads to it, extenuating circumstances may be allowed to moderate the judgment that is pronounced on the general practice. But the difficulty is, that what is an effect becomes in turn a cause, and a cut which begins at one end of the street will run to the other, each addition to the cutting series pleading the irresistible example of his neighbor as his justification. The evil cannot be isolated. No cordon can be drawn around the infected district. One who is forced to price-cutting as a means of holding his own has to do it, but he ought to be sure first that he is forced. He must realize that he is helping on a general pell-mell in local business by the step he is taking to meet prices initiated by a cutting trader. To plunge the whole trade of a town into a state of demoralization is what no clear-headed, scrupulous, substantial business man will help to do unless driven by necessity, which knows no law.

* * * *

The man who is provoked to a contest in price cutting is usually in a position different from that of the trader who brings on the contest in this respect: that the former has everything to lose, the latter everything to gain. The trader who begins a cut usually does so because he lacks customers, and resorts to an attack upon profits as a means of getting customers. His neighbor in the same trade has customers. The lowering of prices on the part of two such dealers is for the purpose of gaining customers on the one hand and that of saving customers on the other. With the one there is no risk, with the other there is the risk of losing his customers. It is this consideration which leads the legitimate, stable trader to take a hand in a cutting game that is inaugurated by his neighbor. He does not want to see his opponent get that which the opponent really needs to make competition a spirited thing between the two, namely, custom. The custom which years of square dealing has attached to the one store must not be let shift to another which makes a single momentary and not over scrupulous effort to get it. Once that custom becomes divided then the advantage of an established connection is lost, and the conditions of rivalry are equalized. To keep his customers a trader must be as adventurous as his rival who lacks customers.

* * * *

The established trader is in a better position than the one who seeks to get himself established. The former can choose between losing his profits or losing his customers. One is likely to be only a temporary loss, the other a more or less permanent one. The customers he must aim to retain. They must not be allowed to go. As long as they are kept there is business being done, and the more there are of them the greater is the quantity by which the small margin is multiplied. A profit, no matter how large, is no good without customers. There is no such thing as profit without customers. It is plain, therefore, that the maintenance of prices in the face of close competition which narrows the margin of profit is an impossibility. Fire must be fought with fire. The main object of self-defence in such a struggle is to suppress the enemy in as short a time as possible. This can be done only by cutting off his supplies, by diverting all the money possible from his store into yours.

* * * *

Dull times often act as an irritant to traders' price-cutting propensities. Such traders may have their share of the business that is going, but they want more. They send round a boy to a competitor to buy a few pounds of currants, or this or that, the boy doing the business in the name of a consumer. The price is noted and immediately a compaign is started with this particular commodity or article as a leader. This is expected to liven up trade. Such an expectation is illogical, as it neglects the consideration that the other man will lower his prices as well, and hold all he held before. It is like the case of the old man who felt that the steps of the stairs he had to climb every night were too far apart. He accordingly laid a piece of two-inch plank on each of them. He didn't take account of the fact, that although each lower step was brought two inches closer to the one above it, the latter was brought two inches farther away. In the same way, the price cutter neglects to notice that though he moves a cent or two closer to the custom of his rival, the latter moves it a cent or two further out of harm's way. Price-cutting is a game, and two can play at it. And the element of bluff is not lacking to it. The man who begins it is usually not hard to outstay, if his antagonist have plenty of heart in him. The price-cutter wins where his opponent's spirits collapse under the worry of the continuous onslaught upon prices. The price-cutter goes to pieces when his opponent cheerfully follows him in every reduction.

THE EXHIBITION.

It needs but continued good weather to make the Industrial Exhibition now in progress the greatest that has yet been held in Toronto. Every year of course is marked by spontaneity on the part of exhibiters, who are moved to ask for space long before the fall yield is a reality. The exhibition is therefore always a full one, but this year it is a richer one, in natural products at all events, than it has been for years. A bounteous crop has been taken safely off, and the pick of field and stall ought to make a fine show this year.

Handiwork, mechanical skill and physical power will do their share, with better heart this year than they have for a long time past, as nothing stimulates the industrial forces like material wealth. Useful arts that are the most remotely connected with natural production, reflect the agricultural prosperity of the year. And there will be a large business done on the grounds. Industries will start when the Exhibition is closed, markets in this and that commodity will open, all because of the demand whose measure will be taken for another year by observers, who are on the ground. The business booked on the ground will undoubtedly be large in many lines. Never, possibly before, was the Industrial Exhibition a better advertisement, not only of the things exhibited, but of the general state of the country. The press cannot have too much to say to spread the fame of it everywhere. It is such accounts that bring immigrants to the country. Reports of the exhibition are worth tons of Christmas Number and Ice Palace literature, as the latter tend to drive people out of the mind to come to Canada, where eternal frost not abundance, seem to be the ruling condition. This year's exhibition is a great note of progress, which needs to be repeated as often as possible and made the most of to repair our census returns. It is not merely a great spectacular effect. It is a great trading occasion. It is a Fair. Men from other countries are here with specimen wares, and to look at specimen wares with a view to exchange with us. Every trader ought to give himself a holiday or two and spend it in the midst of the great throng of sights and people. When in the city old friends or new, will, we hope, find time for a call on THE GROCER.

THE PEDLARS' BY-LAW.

The grocers of the city are not detectives, nor should they have to be informers. The civic authorities have no right to make the grocers the guardians of the by-law which regulates pedlars' traffic on the streets. That by-law is the same as any other. The transgression of it should be almost an impossibility. There is nothing covert about the business done by the pedlars. It is carried on in the light of day, and every pedlar is required to show his badge when asked. Nor is there anything complicated about his privileges, to make it difficult for a policeman to decide whether the man professing to be a pedlar of a certain class of license is or is not such a pedlar. The duty of the police is simple enough in the matter of the pedlars. Why should they be exempt from any obligation to do that duty? It seems to be assumed by the Council, that because the grocers are the most directly concerned in having the peddling trade regulated, the grocers may be depended on to see that the by-law is carried out strictly. But that is a wrong idea. Not only does it put a duty on citizens for which officers are paid, but it tends to establish strife between two particular classes of citizens. The police should be instructed to challenge the pedlar's license in every case where suspicion of irregular trading appears to be reasonably well-grounded.

FARMERS VS. MERCHANTS.

"Observer" writes as follows in last week's Bruce Telescope: I may premise that I am not a merchant, nor are any of my relatives. I have not one cent invested directly or indirectly in storekeeping; my judgment is not swayed by fear of any personal loss or hope of personal gain, but having lived more than half a century in this world, having travelled considerable, read much and mixed with business men of all professions, and in mercantile matters my relations with business men have enabled me to look behind the screens, and I must confess my astonishment that some honest farmers do not use their intelligence but allow "organizers" to dupe them by railing at what they call the monopoly and oppression of the merchants. Take away the fat living from those organizers of 'Patrons of Industry' and the voices of those self sacrificing 'benevolent gentlemen' will be silent about those 'enormous profits' 'crushing combines' of merchants 'grinding the life out of the farmer by their extortion' and one hundred and one et ceteras in the adjective line.

Hunt's Merchants' Magazine—perhaps the most reliable authority upon the subject—published a few years ago mercantile statistics collected for the preceding 50 years from the most accurate sources in America, which showed that out of every hundred persons engaged in mercantile pursuits, ninety were financially ruined; 5 per cent., that is 5 out of each hundred made a mere living, and the other five made an independent fortune. And later than this that 'mercantile prince, the late Senator McDonald of Toronto, than whom a better authority could not be cited published an essay in which he places the successful merchants lower than the above calculation 2½ per cent., I think.

Let any of our intelligent farmers who have lived fifteen or twenty years in this section just run over in his recollection the different persons who during that time have been engaged in mercantile life in Walkerton, and they are many in number, and there is not a single one now in mercantile business here who was in that business twenty years ago, except F. Guggisberg, and ask himself who of those has made a fortune by store keeping—and the echo of his voice will answer "Who?"

I will venture to extend the investigation during the same period to any town or village around us, and the result will be that for every one who has made his fortune in the business more than ninety have failed.

Then dear farmers—let your own observation and common sense teach you rather than listen to some double-barreled orators gasconading the country enriching themselves by duping you into the belief that the merchant who asks more than 12 or 14 per cent. on invoice prices on any goods is robbing you.

Robbery indeed! Merchants would be glad to sell at less than 10 per cent. profit if there were not enormous losses by the miserable credit system or losses by perishable goods, or losses by changing fashions.

A merchant in this town the other day showed me an article of lady's dress in millinery which cost him $3, now out of style, and he is offering it for 25 cents, and he has many other articles upon which he would be glad to realize "cost," yes, one-half of cost if he only could find customers.

If any one should profess to sell all articles to the patrons slightly above cost—then watch and wait and—you will see.

"I speak as to wise men. Judge ye as to what I say."

THE B. C. CANNING CO.

The third ordinary general meeting of the British Columbia Canning Company, Limited, was held at Winchester House London, Eng., recently, under the presidency of Mr. J. H. Brodie, who in addressing the meeting said that the catch of 1890 had been very satisfactory and the directors were able to recommend a very substantial dividend. Their agents who had visited all the canneries reported everything in a most satisfactory condition. They recommended some little improvements, and also advised the purchase of another small property in the Rivers Inlet, which they had agreed to do at a cost for the whole property and improvements of some £250. They had taken up some 1,500 to 2,000 acres of timber land, which has been very judiciously chosen. The sum of £200 was to be expended in building another wharf on the Naas. A new steamer has been purchased for the Skeena. The prospects for the present year were most bright.

A reputation for truthfulness is indispensable to permanent and satisfying success.

"There are geniuses in trade, as well as in war, or the state, or letters; and the reason why this or that man is fortunate is not to be told. It lies in the man."—EMERSON.

TORONTO RETAIL GROCERS' ASSOCIATION.

The September meeting of the Toronto Retail Grocers' Association was held on Monday evening in Richmond Hall. It was 20 minutes to 10 before a quorum assembled.

The following members were present: Messrs. Barron, Mills, Gibson, Thackray, Binnie, McCulloch, Sykes, Sinclair, Clarke, Jones, Booth, Williamson.

President Barron was in the chair.

The minutes of last meeting were read, and upon motion of Mr. Mills, seconded by Mr. Clarke, were confirmed.

The only officer absent was one member of the executive committee.

A SICK COMMITTEE.

Mr. Gibson moved, in accordance with a notice of motion given at the July meeting, that the constitution be amended so as to provide for the appointment of a sick visiting committee. Mr. Clarke seconded the motion, which was carried.

Mr. Gibson then moved, seconded by Mr. Mills, that, by virtue of this amendment to the constitution, the president be empowered to nominate monthly three members of the executive committee to serve as sick visiting committee, whose duties shall be to call upon any fellow-member who is laid up, and assist in the management of his business, etc.—Carried.

DELINQUENT OFFICERS.

The notice of motion, given at the July meeting, for the purpose of amending the constitution to enable the Association to deal with cases of continued absence of officers from the monthly meetings, was not acted upon, as it was found that the constitution needed no amending in this respect. A by-law was turned up, which ruled that any office would become vacant at the end of any three consecutive months of absence from the meetings on the part of the person elected to that office.

Mr. Mills moved, seconded by Mr. Jones, that Mr. Donald's attention be called to the article of the constitution relating to the above matter, and that he be informed that some notice of his absence from the meetings has been taken by the Association.—Carried.

NEW MEMBERS.

Mr. Williamson proposed ex-Ald. Booth of Parkdale.

Mr. Gibson proposed Mr. Snow and Mr. Mulqueen.

COMMUNICATIONS.

Mr. John R. McDonald wrote from Sand Point asking for information, by-laws, etc., as a basis on which to establish an association in his district where cutting is rife.

Mr. E. Sutton, Secretary of the London Association, wrote expressing regret that the London grocers had chosen the same day for their pic-nic as the Toronto grocers had for theirs.

Mr. H. T. Barker wrote from Stratford for constitution and other information, organize an association upon.

Mr. W. L. Scott, secretary of the newly ormed Stratford Association, wrote asking for information concerning the handling of dead beats, and whether a secretary should or should not be selected from the trade.

The following letter came from Mr. James Egan the secretary of the St. Thomas Association:

To JOHN F. THACKRAY, ESQ., Toronto.

DEAR SIR,—At our regular meeting Monday, July 27th, resolutions were unanimously passed heartily endorsing the letter which appeared in the CANADIAN GROCER of July 10th, from the Windsor Association, in the stand they have taken against hawkers of tea, etc., and we intend to do all in our power to abate the pedlar nuisance. We also approve of a general convention of retail grocers.

I am, yours truly,

JAMES EGAN, Secy.

Upon the motion of Mr. Clarke, seconded by Mr. Mills, these communications were received.

ACCOUNTS.

An account of $9.75 for rent, and another for $4.66 for postage, etc., to call meetings, were passed upon the motion of Mr. Jones, seconded by Mr. Gibson.

THE PIC-NIC REPORT.

Mr. Mills reported that the pic-nic committee had not met yet and asked that auditors be appointed, so that the whole matter might be closed up at next meeting.

Mr. Clarke, seconded by Mr. Williamson, moved that Mr. Jones and Mr. Mark McMillan be appointed auditors.—Carried.

THE PEDLARS.

Mr. Williamson reported that he and Mr. Mara had called upon the Mayor to urge the thorough enforcement of the pedlars' by-law; that his worship had recommended the placing of the matter before his attention in the form of a letter written by the secretary, asking that more assistance be given Inspector Awde to carry out the by-law. Then the matter of authorizing the police to look after pedlars could be considered by the council and the markets and health committee.

Mr. Gibson objected to more help being given to Inspector Awde. It ought to be the duty of the police without any special by-law. It was thought to be the business of the police to protect all laws. If some despatch were not shown, he would advise that the police commissioners be directly communicated with.

Mr. Clarke felt the new by-law relating to public harangues was identically on the same footing as that relating to pedlars; yet the police did not look idly on at the former being violated.

Mr. Mills moved, seconded by Mr. Williamson, that the secretary be authorized to write to the Mayor to ask that the enforcement of the pedlars' by-law be looked after by the police.—Carried.

THE CONVENTION.

Mr. Mills reported that the committee had considered that common action should be prepared for by a preliminary meeting of the executive committees of leading associations, those of Toronto, Hamilton and London were named, to decide upon questions for discussion. The Hamilton association was written to concerning this proposal, and Hamilton was mentioned as the best place to meet, as it would be a compromise between Toronto and London. The Hamilton body considered the matter and replied, apparently with the idea that Toronto was to be the place of the preliminary meeting. In other respects the Hamilton association was acquiescent.

Mr. Gibson, seconded by Mr. Williamson, moved that the secretary write to the Hamilton Association, asking the latter body to arrange with London what day both can send their executive committees to Toronto, as any day will suit the Toronto Association, provided 24 hours' notice be given.—Carried.

The meeting then adjourned.

NOTES.

President Barron looked well in a new suit, the ample checks of whose tartan pattern needed but the signature of the wearer to make them as good as currency of the realm.

Vice-President Gibson suggests that grocers who consider the present membership fee too high be admitted free, and that a chromo be given to each as a mark of the association's gratitude to them for connecting themselves with it.

Mr. Clarke and Mr. McCulloch were publicly complimented for being the fathers of the babies who took the two best prizes given at the Hamilton pic-nic.

The gentle undertone of Mr. Booth still discoursed of fish taken in Muskoka lakes. His voice fell almost to a whisper as he told how he shrank amid the shrubbery, while from his garments, propped up on stakes, steamed the moisture that the lake had soaked them with when he was in them.

The word "boodle" is getting into the usually undefiled English of Mr. Sykes. "Public service public manners breeds." Mr. Sykes is the witness who gave no evidence before the Public Accounts Committee at Ottawa, and altogether for the reason that he was not a certain other Mr. Sykes.

When the "late treasurer" is spoken of no one thinks for a moment that Mr. Williamson's predecessor in office is meant. The phrase labels a treasurer whose beaming presence is first felt at about 10 p. m.

The mills of the gods grind slowly, but they may be said to have a gait on in comparison with the President's gavel.

The Hamilton Retail Grocers' Association discussed an old grievance on the evening of the 1st inst., that of wholesalers selling to friends, and thus depriving them of business. The practice they say is general, and it has a bad effect upon their trade. A notice of motion that the association formally declare against it was tendered and will come up at the next regular meeting. The subject of giving Christmas presents will also be discussed and the discontinuance of the practice suggested.

IGNORANCE IN REGARD TO TEA.

It is astonishing how few there are in this country, comparatively, whether dealer or consumer, who know anything about the quality and value of tea. In England, when it comes to tea—and they have it there down to a science—it is an exception, and not the rule, when either the seller or purchaser is not fully posted as to both quality and value. But in the United States it is just the reverse, and it is a rare thing when the consumer is able to judge good tea from bad, and it is still rarer when the dealer knows anything about it. As a rule, the consumer is a better judge of tea than the dealer, singular as that may seem; and, what is still more remarkable a better grade of tea for less money can be bought at a gift-enterprise tea store than can be bought from the average grocer. The reason for this latter is, however, obvious, for the man who deals in tea usually knows his business, and, being a competent judge of grades and values, he can, by reason of his knowledge, buy a better article than the average grocer, and for much less money. He can, therefore, well afford to give a cup and saucer, costing six or eight cents, with a sixty cent pound of tea. This is all wrong. It is the grocer who should have the best tea and it is he who should be able to sell it for less profit. The trouble with the grocer is, he pays too little attention to this all important article. If the grocer will give less time to flour and pork, and more to selecting his teas, he will find that he is not only making more money on that article, but is giving general satisfaction to his customers, and constantly adding to his trade. For if a grocer keeps good tea and sells it at a fair price, this, more than all the sugars at cost or below the price cutting generally, will advertise the grocer and prove a profitable trade winner.

The gift enterprise tea store must make large profits, for it all comes out of tea, which must not only yield the proprietor a good profit, but must pay for the crockery and chromos. It is often wondered how it is that these combination stores can continue to do business, multiply and prosper, when the legitimate merchant sometimes finds it a hard matter to make both ends meet. It is all very well to decry these "fake" establishments, as they are called, but there is a good and valid reason why they exist and thrive. It may be a surprise to some, but these gift stores are patronized quite as much by those who care nothing for chromos, etc., as by those who do. It does not take the housewife long to find out where to get a good article of tea, and once satisfied on that score, she will continue to purchase her tea of the man who keeps a good article and sells it at a reasonable price.

The truth of what is here stated will doubtless be called into question, but it is nevertheless a fact, It is the experience of a great many others. As may be supposed, this is not written in the interest of the gift enterprise store, but for the sake of the grocer. Let this be a note of warning to those who need it, and there are thousands of grocers throughout this country who do need such advice. The only remedy the grocer has in the premises, and one that he can speedily apply with profit, is to make purchases of tea from those only who understand their business and who conduct that business in an honest and legitimate manner. Steer clear of the impostor who would delude you into believing that he has "great bargains in teas, etc." It is these fakes and manipulators of grades and prices who are, after all, the ones to blame for the wretchedly trashy stuff on the market that is sold under the guise of "the very best." Let the grocer make a specialty of his teas, and he need not fear the "competition" of his price-cutting neighbor at the next corner.—Grocers' Monthly Review.

CONSTANTLY IMPROVE YOUR BUSINESS.

Those merchants who have usually succeeded in business the best are those who are constantly making improvements in some branch of their business. It is a kind of religion with them that it is practically impossible for any business to stand still. If it does not progress and develop and increase in strength, it will in some way or other deteriorate. They believe that a business cannot possibly be at a complete standstill, but must go either up or down hill. These men are ever watchful, always on the alert for something that will in some way or other improve their business. They will make changes which at first appear trivial, but which will lead on to developments that were never dreamed of when the first improvement was thought of. It is to small beginnings as a rule that the large businesses owe so much. Trivial matters of detail which are attended to in a proper manner always result satisfactorily.

Merchants in this particular matter can learn a great deal from modern inventors, some of whom will spend an infinite amount of time simply to perfect a most trivial part of a machine. Yet the development of that trivial part is absolutely necessary for the perfect success of the invention. An old inventor, speaking upon this matter not very long ago, said that there was no such thing as a perfect machine; all were capable of improvement; and it is this improvement that sometimes, although small, works a revolution in some branch of business. The old marine steam engines of fifteen years ago are to-day practically useless. No such developments in marine architecture or such great strides in marine transportation as has been perfected in recent years was possible under the old system, yet it was but a very small matter that worked this great transformation. The next step will be no doubt quite as trivial as the last one, yet it may just turn the point that will make it produce even greater results than the last invention. Such men as Edison have worked upon an apparently trivial matter for years, yet when the result has been accomplished it has produced a complete revolution. The little piece of bamboo in the incandescent light made that practical and made electricity an agreeable and pleasant light, although perhaps not quite so economical as could be wished.

If merchants would carefully study their business in the light which inventors do they would be able to make very rapid progress in developing their business. We once knew a grocery store that for ten years did not vary its receipts probably ten dollars a week. The man who owned it and worked it was just able to make a living. He was saving no money, but just managed by dint of hard work and economy to keep his head above water. New blood was imparted into the firm, but the suggestions made were for a long time resolutely opposed by the principal, who maintained that the cost of business satisfied him for the last twenty years, it ought to be perfectly satisfactory to everybody else concerned. By dint of perseverance and by a constant placing of various schemes and ideas, the new blood ultimately made his influence felt. The first concession that was granted, we understand, was to have the window dressed in a certain manner, leaving out some things perhaps that had occupied the same position for ten years, only being removed in order to be cleaned. The result of the change was at once felt upon the business, and it was so satisfactory that the old gentleman put on one side much of his conservatism and allowed the younger one a little more free scope. Changes came in rapid succession until the old man almost became scared, but seeing that each one of them resulted in a satisfactory manner, was compelled by force of circumstances to withdraw his opposition to anything proposed, until one day the younger one proposed to take out the entire front of the store and put in a new one at an expenditure of some $2,500. A little opposition was forthcoming at first, but this was gradually withdrawn and consent for the alteration granted. The result was the finest store of its kind in that city and beyond question the finest business. It grew within a space of five years from an annual turn-over of say $5,000 to one of $150,000. The illustration is a good one, and it is founded on fact. At the same time there are scores of other similar illustrations, but they do not come within our personal knowledge.

"Constantly improve your business." Is there no means by which you can improve your business? Is there not some little change that, could be made which would be an improvement on the present methods in vogue? Can you reasonably suggest any to yourself? You ought to be able to, and if you can satisfy yourself that they will be profitable lose no time whatever in their adoption. There is no knowing what you can do if you only set about it in a right spirit and in a proper manner. It may be sometimes bad policy to let well enough alone, but always try in doing so to do better by "constantly improving your business."—National Grocer.

ENTERPRISE.

It is the enterprising business man who succeeds, and the application of the term to a merchant is about as high a compliment as a newspaper man can pay him, hence the common use of the word in newspaper columns in notices of local business men. Yet, how few men deserve to be called enterprising. The word means: "Bold or forward to undertake; resolute, active, or prompt to attempt." We question whether ten per cent. of the retail tradesmen of even this pushing, active nation deserve the appellation, for the majority are too much inclined to jog along in well-marked ruts, never attempting anything novel, but waiting instead for some enterprising dealer to make a trial of new goods or new business methods. Enterprise will redeem many shortcomings and mistakes in business. Even if loss does attend the introduction of some special article or of some new way of attracting public attention, it is sure to be more than balanced by successes with other articles and other methods. That enterprise is quite a rare quality in many branches of the retail trade becomes obvious in a brief glance at the advertising pages of any country newspaper. It would seem, as a writer in one of the magazines for this month observes, that the general run of country merchants feel that enterprise in advertising is a violation of modesty, hence when they do contract for space in their local journal, it is not utilized as it should be, their announcements being so seldom changed that oftentimes winter goods are advertised in the early part of the summer, and vice versa. They are apt to look upon the shrewd dealer who does properly utilize his newspaper space as a sensational, theatric sort of fellow who violates all the canons of good taste, but the chances are ten to one that they will in time follow his example in advertising and in other respects. But in the meantime the exceptional dealer catches the bulk of the trade, even if his business methods do at times savor of the circus and the peripatetic tooth-powder and quack medicine vendors. It is at the store of the enterprising dealer that novelties are to be had some time before less sagacious rivals gather sufficient courage to put them in stock, and these make trade, besides paying good profits, for when certain goods are only to be got at one establishment in a town the public is forced to patronize it, and the proprietor is enabled to obtain any price in reason.

When a dealer continually bewails the dulness of trade, he may be set down, without much chance of one's going astray, as lacking in enterprise, for the enterprising merchant is too busily employed in devising means of stimulating trade, and in carrying them out, to find time for complaints on that score. When all has been accomplished that can be in the direction of advertising, and in securing tempting novelties, the enterprising dealer directs his attention to the improvement of his service, to the renovation of the store and the arrangement of goods. Or, more correctly speaking, we should say that he has all of these things in view continually, and the work in each direction is carried on at the same time. Necessarily his time is too much occupied for complaints of dull times to be heard from him. To put the elements of business success in brief, the famous saying of the French revolutionist, Danton, may be paraphrased: Enterprise; enterprise; always enterprise.—Merchants' Review.

DON'T DEPEND ON LUCK.

There is too much of a tendency among people to ascribe the success or failure in life to the caprice or partiality of fortune. Whether one succeeds or fails an explanation is always ready that the condition is due to luck. Luck to such people seems everything, and a man's endeavors to improve amount to nothing unless the wheel of fortune throws in his path that which by no possibility he could earn. Observation shows that these devotees of the luck system make it an excuse for their indolence and non-progressiveness. In their superficial manner of looking at events they have neglected those obvious conditions which a more close examination would have revealed as the true cause of any person's condition.

Thus two young men may start in life with apparently equal abilities and prospects. One will succeed in amassing a competence, while the other barely manages, as the saying is, to keep soul and body together. If the course of life followed by these two men is closely studied, the result to which each has come will be seen to be due to the effort, or lack of effort, shown by each, and there would be no recourse to luck to explain the difference in their conditions. It will probably be found that one valued present ease and pleasure too much to make any sacrifice for the future; he lived only for the good each day might bring him. As time passed and he compared his condition with that of the other man, then it was that his failure was laid to luck, and the success of the other to the same convenient term.

While there may be many strange events in men's lives, which seem to need chance as an explanation, it will generally be found that each individual has been the arbiter of his own fortune. It is a failing of human nature to shift responsibility upon others; and from the time of the man who said the woman did it, down to the present, the same sort of excuse is rendered. And in the moral world the same scapegoat system is practiced, and many a sin is laid to the devil by those who need not go outside of themselves for the true source; they desire to do bad deeds, but did not care to shoulder the responsibility. No doubt thousands of people pass through life dissatisfied with themselves and blaming fate for what they themselves are responsible for.—St. Louis Grocer.

EXCESSIVE COAL OIL STOCK.

Before the Hamilton police magistrate on the 1st inst., Constable Hunter prosecuted Andrew Watson, who has a shop on King William street, for a violation of the fire by-law in having more than sixty barrels of oil on his premises. The constable said he found two barrels of benzine; fifty-six barrels of coal oil were stored on the ground and twenty-nine barrels were above them.

Lawyer Carscallen asked to have the case adjourned as the City Council had passed a resolution recommending that the markets, fire and police committee consider the advisability of amending the by-law allowing eighty-five instead of sixty barrels to be stored. "I don't know," said he, "if the committee will accept the suggestion. The dealers say sixty brarels is a car load."

The magistrate—I will fine him now, because if an accident occurs I will be blamed for not enforcing the law.

Lawyer Carscallen—I ask you not to do that until you see what the committee will do.

The magistrate fined the defendant $20, which will not be enforced if the committee amends the by-law.

SAGE ADVICE TO DEALERS.

The live wide-awake merchant does not buy all his goods from traveling salesmen, but visits the large jobbing markets at least twice a year. Wisely these western merchants pursue this policy, and they are already beginning to pay their autumn visit prior to fall trade in larger number, perhaps, than ever before to the Minneapolis and St. Paul jobbing houses. It is useful and beneficial, both to the retail merchant and to the jobber, that the former should visit the house where he does most of his buying. Personal intercourse establishes trade relations on a firmer and more intelligent basis, and more consideration, other things being equal, is likely to be shown from each to each, when personal acquaintance is a factor. The chances for undue exactions and unfortunate misunderstandings are largely eliminated by such intercourse. We are glad to note that the northwestern merchants are recognizing the truth of these statements and that their visits each year are becoming so much more numerous. There is another factor which ought not to be ignored in this matter and that is that the retail merchant buys to better advantage (we do not refer so much to prices as to some other features of buying), when he buys directly in the house, and it is a duty that the buyer owes not only to himself but to those who give him credit that he should buy to the best of his ability. —Ex.

Every line of goods embodies a history and a cience worth years of study to understand.

The trader who pays his way must sell at a profit, and cannot afford to cut below others in the same line.

ABSOLUTISM IN BUSINESS.

There is a growing tendency towards what might be termed mechanical absolutism in business methods, due no doubt to the difficulties of managing large mercantile enterprises properly in all their details. The purchasing public becomes painfully aware of this fact through daily contact with salesmen and clerks of all sorts. While we do not wish to enter the unlimited, though by no means unpopulated or unpopular field of the social analyst, we do wish to point out a danger to the best interests of the merchant, which though indefinitely felt by the public, is apt to escape notice in the strenuous efforts to obtain invariable rules for testing the honesty and efficiency of clerks. As to honesty, it is sufficient to say that though the honest clerk is more than willing that a check should be kept on his transactions, the devices for obviating the risks employers must take in this direction are far from having a desirable effect on the integrity of employes as a class.

Regarding the efficiency or worth of a clerk the method of judging it almost entirely by the columns of the salesbook is in almost every store an unjust and, therefore, an injurious one. To divide the bulk of necessary labor and the stock in such a manner as to make it strictly equitable for all employes is practically impossible. The evils of partial adoption of some very good methods and the lack of perfect methods can, we think, be best shown by a few illustrations.

A large general store adopts the system of sale-slips and cashier. Each clerk has a number and puts the amount of sale on the slips, without the cost of the goods, under his number as salesman. There is an endless amount of work to be performed which cannot be made to show on the salesbook. Clerk 1 shirks all such work and put his energies entirely into the line of making sales. Clerk 2 feels the responsibilities of his position and has the interests of the firm at heart. One morning the coal oil tank is empty; there are five barrels of oil to be brought in and emptied into the tank. Clerk 2 takes it upon himself to do this job, which work temporarily unfits him to act as salesman. Clerk 1 meanwhile receives the coming customers and gets their respective orders. The person who buys the empty oil barrels comes in and pays Clerk 1 for the five. Clerk 2 has worked for two hours without getting a sale while Clerk 1 has been raking in the cash and swelling his sales amount.

Again, goods are to be sold strictly at one price. Clerk 1 wishes to make a good showing. Clerk 2 wishes to be conscientious. Clerk 1 offers a slight cut on some staple, induces the customer to buy a larger amount and gets larger sales, while clerk 2 finds customers shunning him because he enforces the one price rule.

Clerk 1 makes strenuous efforts to sell staples, which while they amount to large sums bear little or no profit, while clerk 2 puts in his work in selling fancy goods, sells a smaller amount but makes more money for the firm.

These are only a few of the actual occurrences having a bearing on the question in hand. Other difficulties are the attempts on the part of forward clerks to take more orders than they can fill properly; to neglect customers known to buy small quantities for those known to buy largely, or those buying nicknacks for those buying staples.

Of course all of these differences in the character and methods of employes are bound to create more or less friction and ill-feeling, some of which must react on the customer to the detriment of the firm. The larger and more complicated the business becomes and the farther removed the heads of firms are from the purchasers of goods, the more these difficulties multiply and the more unmanageable they become.

It is on these lines that the efforts of large firms must be expended and it is also on these lines that the smaller dealers must grasp what few advantages there remains for them over the ever growing concentration of business.—Ex.

AN EASY METHOD OF BECOMING RICH.

Andrew Jackson's Tennessee friend who, according to "Old Hickory's" statement to James Buchanan, "made a large fortune by minding his own business," offers an example of a method of successful accumulation which deserves more general imitation. It is not to be supposed, of course, that the Tennessee capitalist who was so indifferent to other folk's affairs had no other talents; he was, we dare say, a sharp, shrewd man of business. While his competitor on the other corner was nosing around early in the morning on his Paul Pry errand, he was employed in fixing up his stock or posting his books before getting ready for business. This business, we are justified in believing, grew to such an extent as to become the marvel of the neighborhood, and even attracted the attention of the President of the United States. Few men of business who make it their policy to push their own trade and let their neighbor's affairs alone can expect their virtues to become a matter of historical record, as have those of the Tennessean, but that they will thereby in a majority of cases, at least, attain prosperity, there can be little question. The chief object, no doubt, the merchant has in view who devotes much of his time to prying into the affairs of his competitors in trade, is to secure points to be used to the supposed disadvantage of the latter with customers and friends. We have known of such, whose satisfaction in finding out a bit of scandal to be used in this manner was greater than that felt in selling a good bill of goods. Such men make the mistake of supposing that throwing mud at a rival builds up their own business at his expense, when, in fact, the result is always just the reverse. The social reformer who is widely traduced suddenly becomes famous and finds abuse the best aid to success. So the business man whose rivals make him the object of special attention and unfavorable comment, may safely regard this not only as a confession of their failure, but as a tribute to the abilities of their more successful competitors.—Grocer and Country Merchant.

DISCOUNTS AND UNDERSELLING.

After long and careful thought we do not understand how men are to be helped out of difficulties into which they have deliberately thrown themselves, and for reasons that still exist, and will continue to exist for a longer period than we can define, except by an entire alteration of conduct. The competition of business men has been widely lauded as the producer of all kinds of trade excellence, economy, and civility; but, of course, there are drawbacks on the other side, especially when the contest has been keen, the capital unequally distributed, and recklessness has entered the arena. Underselling of all kinds is a product of Competition and it is only reasonable, therefore, to argue, that if the product is of such a growing character that it has at length run away with all the profits, that Combination shouldbe resorted to as the antidote. Traders in antagonism bring out each other's pluck, endurance, energy, skill, ingenuity, etc., the consumers getting side benefits in the shape of lower prices and greater civility; but traders in antagonism know no mercy, and so they kill each other, the weak going to the wall, and the stronger living only as before, all the resultant profits being given away to the almighty public.

Combination alone, faithful and true, will hold the fort safely.

We have heard very much lately about the evils of the Discount System, and all kinds of remedies are proposed, many of which seem to us unsuitable. If retailers choose to give away all or nearly all their profits to purchasers of their goods, whatever these goods may be, we cannot understand what it has to do with the men who sell to the retailers, nor why they should be asked or presume to act as judges or umpires by charging higher prices to reduce the profits of retailers, and compel them to keep up their prices to the public (i. e., filching from Peter and Paul may be the gainer.) Nor do we know by what right the wholesale house or manufacturer, having once sold his goods, is deemed to have a voice in deciding what profit shall be placed on them by the retailer; nor that it should be asked that the large purchaser be charged exactly on the same scale as the smaller purchaser. These are each in contravention of sound principles; is, in fact, doing evil that good may come,—which it probably never will in such a connection.

Following lines to hand this week :

Bres. Newfoundland Herrings.
1-2 Bres. Mackerel.
Kitt's Mackerel.
Mackerel in Tomato Sauce.
Dry Cod in Bundles.
Soft Cured Cod in Cases.
Codfish in 2 lb. Blocks.
Hake in 2 lb. Blocks.

LUCAS, PARK & CO.,

73 McNab St. North, Hamilton, Ont.

Agents for Diamond Crystal Salt and Hillwattee Teas.

Special Notice to Grocers.

GENTLEMEN :—

We are now preparing goods for Fall grinding and would ask our Grocer friends who want pure clean Spices to send their orders direct to us, or hold until our traveller calls. Our " Motto " is, serve the public well and you will well serve yourself.

Very respectfully yours,

The Snow-Drift Baking Powder Co.,
BRANTFORD,

Chivers' Carpet Soap

For cleansing and restoring carpets. Warranted to take out grease or ink, and restore the colors. Likewise in all woolen fabrics

Chivers' Disinfectant Cloth Soap

Will clean all kinds of cloth, removing grease, ink, etc., restoring the colors like new. For price. etc., address

J. H. WALKER,
Alma, Ont.

DURABLE PAILS AND TUBS.

TRY THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.
Represented by

Chas. Boeckh & Sons, Toronto,
Jas. Lee & Co., Montreal.

LOCKERBY BROS., WHOLESALE GROCERS, 75 ST. PETER STREET, MONTREAL, P. Q.,

ARE OFFERING THIS WEEK

SUGARS. TEAS. { Barbadoes and Cuba } MOLASSES.

FINE LARGE DRY COD IN BUNDLES. BONELESS FISH IN BOXES.

Canned Salmon, Lobsters, Mackerel and Oysters.

HUDON, HEBERT & CIE.,

WHOLESALE GROCERS
— AND —
WINE IMPORTERS,

NO TRAVELLERS ON THE ROAD.

304, 306 St. Paul St.
143, 145 Commissioners St. MONTREAL.

Seasonable Goods for Camping and Picnic Purposes.

CUNNINGHAM & DE FOURIER CHOICE CANNED GOODS :

Camp Pies. Wild Boars' Head.
Irish Sausages. Potted Meats and Game.
Sardine, Anchovy and Bloater Paste.

Every first-class Grocer should have the above goods in stock.

CAVERHILL, ROSE, HUGHES & CO., Montreal.

BEST GOODS IN THE MARKET.

FRANKFORT, CAMBRIDGE, BOLOGNA, CHICKEN, HAM and TONGUE SAUSAGES.

PUT UP BY THE MOFFATT PACKING CO.,
MONTREAL.

THE BEST

TOBACCO

ONLY

IS MADE BY

Us.

Empire Tobacco Co.,

Montreal.

NEAT CLERKS.

How many are there? If we were to answer this question we should say that there are fewer neat grocery clerks than there ought to be. Indeed, a neat grocery clerk is to our mind an exception, even in the largest and best regulated stores they have their shortcomings. To a great extent the responsibility of this condition of affairs lies entirely with the owner. But why should there not be many more of them! It would make the store much brighter and increase the confidence of the customers and help matters along generally. We know very well that the average grocery clerk has a pretty hard time of it. He has to get up early in the morning in a city like this, and as a rule is in the store between 5 and 6 o'clock, it does not give him time certainly to prepare his toilet, and when he has to work until 9 o'clock at night his ambition is perhaps not what it ought to be. There are, however, grocery stores which open at reasonable hours and close early, and it is in these where the reform should begin. We know of one grocery store which employs in the neighborhood of fifty clerks. Of course it is a fine grocery store, where there is no fruit or vegetables sold, and the owner made up his mind that the clerks should always appear neat and clean. In summer time he supplies each clerk with a clean white shirt three times a week and pays for the washing of their white aprons, a clean one being necessary every morning. In winter time a short black jacket is supplied, and we must confess that the store, so far as the clerks are concerned, is a picture of cleanliness and neatness. The first thing in the morning the clerks look like a company of soldiers on dress parade, and when the expense and the trouble is considered it is a very trivial matter when the result is taken into consideration.

What looks worse than entering a grocery store and seeing the clerks with dirty shoes, dirty aprons and dirty shirts and faces that have not been either shaved or washed for a week, and we must confess that we have seen some stores of which this would be a fair description of the clerks to be found in them? Possibly some excuse might be given for their conduct if it were not for the fact that all grocery stores sell soap, and water as a rule is by no means an expensive luxury. Our inquisitiveness was once aroused by a clerk in a small grocery store which we had need to enter very often. He very seldom had an apron on and his boots were always in a deplorable condition. We asked him if he sold blacking and he said yes, and in reply to a further question of which was the best there came over his face an innocent grin, for our eyes were directed at his boots when we asked the question, and he was honest enough to confess his ignorance upon the point at issue. Our point had been gained and we advised him to use a little blacking as it might improve the wearing capacity of his shoes.

A little attention in the direction of neatness amongst clerks would certainly add considerable attractiveness to the stores. We are sure that the results would amply repay any expense or extra effort necessary in the matter.

APPRECIATE YOUR BUSINESSS.

That man is a poor specimen of enterprise who runs down his own business and wishes he had never gone into it. We heard a mechanic say: "If I had a boy he should never learn my trade; it is the poorest way of making a living there is, and anything else is better." The chances are that he was a poor workman and vented his spite by cursing his employment. The day's labor was regarded as a task, and the hours spent in his shop as so many robbers of his liberty.

The same is true of a merchant who despises his honorable calling. Nothing in all secular employment has furnished nobler examples of intellectual vigor, honorable success and useful life than the vocation of a merchant, and any man should be proud to be in it. No business has done more to create the civilization of the age and oil the wheels of the world's progress.

King Solomon, the wisest man of ancient history, was a merchant on the reciprocity plan, with Hiram King of Tyre, who thought he could make a good bargain. He is said to have cleared about $120,000,000 on a single investment, but his family expenses were heavy and he needed large profits. He imported timber from the Tyrians; linen yarn, horses and chariots from Egypt; exported wheat, barley, wine and oil; and we venture to say he never spoke ill of his business, king that he was.

What class of men have given more for schools, colleges, hospitals and general charities than the merchants of England and America? The pedigrees of kings do not furnish their equals. Why, then, should anyone in such good company have a contempt for it? What would the country be without merchants? In fifty years the world would drift back into barbarism.

Brother storekeepers, put a high value on your position. Hold up its honor, its integrity, its business principles. The community in which you live have a right to expect it of you, and take a pride in seeing you meet their expectations.—Mixed Stocks.

On the Skeena river and at Rivers inlet the canners have good cause to grumble at the curious freaks of the salmon. Only a few days ago the salmon stopped running, so the canneries were shut down and the fishermen paid off. Now, just after the men have left the river, the fish have commenced to run again, and in large numbers. If the fishermen had not left the river, the packs of the different canneries could be greatly increased. They have been having splendid weather in the north.—Vaucouver World, Aug. 23rd.

ALL GROCERS SHOULD SELL THE

Royal Dandelion Coffee.

Manufactured by

ELLIS & KEIGHLEY,
TORONTO.

Established 1849.

GOLD, SILVER

—AND—

BRONZE MEDALS

20 1st prizes.

Reg. Trade Mark.

MICHEL LEFEBVRE & CO'Y

Manufacturers of

Lion--L--Brand

Pure Vinegars, Mixed Pickles, Jellies, Jams, Preserves.

Montreal, P.Q.

P. DOTY & SON,

(Successors to W. B. Chisholm)

MANUFACTURERS OF

1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

OAKVILLE ONT.

SOMETHING NEW!

A GREAT TREAT.

Fresh Cod

TONGUES

In 1 lb. Tins.

This is the Delicacy of the Season.

Pronounced by connoisseurs far ahead of oysters.

A GREAT LUXURY.

Apply to

EBY, BLAIN & CO., Toronto.
STEWART MUNN & CO., Montreal.
JAS. TURNER & CO., } Hamilton.
LUCAS, PARK & CO., }

Send for Samples.

STUART, HARVEY & Co.

Importers and

WHOLESALE GROCERS

A Large and Well-Assorted Stock of

Teas, Sugars and General Groceries

HAMILTON, ONT.

FOR THE

HOME, PICNIC,
CRUISE, or CAMP

The "STAR BRAND" delicious

HAMS & BACON

CAN BE HAD FROM ALL THE BEST GROCERS

F. W. FEARMAN,

Hamilton, Ont.

PACK 1891.

PACK 1891.

Packed in Flat Tins only.

Order this Brand.

For sale by all leading Wholesale Houses

—or—

ARTHUR P. TIPPET & CO., 1 Wellington St. East, Toronto.
SOLE WHOLESALE AGENTS.

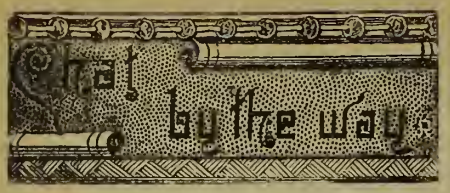
Do you wish to furnish your customers with the finest blend of Indian Tea in the World?

Then sell only Ram Lal's.

Do you wish a tea that no peddlers or gift stores can bother your customers with?

Then sell only Ram Lal's Pure Indian Tea. Keep no other choice black tea.

JAMES TURNER & CO., Wholesale Agents,
Hamilton, Ontario.



Baker & Sherwood, Centreville, Ont., are converting Balloch's hotel into a large general grocery.

Wm. Martin, Belmont, Ont., has extracted 3,000 pounds of honey from his apiary of 105 colonies.

The Fraser River Trent Canning Co. intend shipping apples in the natural state to China and Japan.

The death is announced in St. John, N.B., of Mr. Geo. Morrison, who for a number of years carried on a grocery business.

F. A. Ashbaugh, Aylmer, Ont., has received a situation as traveler for the British American Starch Company, Brantford.

A firm of Montreal wholesale grocers are said to be looking for a suitable building, in Vancouver, in which to begin business.

While on his trip through Manitoba, Mr. Wellington Boulter, canner, Picton, Ont., appointed Tees and Persse, his agents in Winnipeg.

Mr. E. H. Switzer has returned to West Lorne, where he has been appointed manager of a general store, a branch of Broderick & Co.'s St. Thomas business.

J. B. Stringer & Co., Chatham, dealers in grain and beans, report quite an active deal in new wheat for export, and among some 10,000 bushels they have already exported via Boston and Cunard Line to Liverpool.

The Portage la Prairie Early Closing Association have appointed a committee consisting of Messrs. Manville, Miller and Purvis to wait on the merchants to see if they will agree to close at 7.30 during September.

One of the most prominent business houses of Thorold, has closed, the store being that of Haist & Sutherland, grocers. Mr. Sutherland will leave for Pennsylvania, while Mr. Haist will travel for a wholesale grocery firm.

Constables Lacroix and Gregoire surprised a burglar at work in Mr. McMillan's grocery store, on the corner of St. Denis and Roy streets, Montreal, the other night. The thief had about $100 worth of spoil ready when he was forced to leave it in order to escape himself.

Samuel McClean, an ex-councilor, in Owen Sound, and brother of Mayor McClean, died on Wednesday, the 26th ult. The deceased was a well-known figure in local grain circles and was a member of the firm of W. A. McClean & Co. He was highly respected by all classes.

J. J. Ryan, traveling representative of Michael & Lefabre, pickle manufacturers, Montreal, was entertained to luncheon at the Queen's, Winnipeg, by a number of admiring friends, Saturday. He was presented with a gold coin watch charm, on which his monogram was engraved.

A recent number of THE CANADIAN GROCER contains a half tone plate, giving an interior view of the grocery store of Mr. Robert Barron, Yonge street, Toronto. This is, by long odds, one of the handsomest stores we have ever seen, and if there is a better equipped and more attractive establishment in this country or Canada, we have never heard of it. Mr. Barron is to be congratulated upon his "Model Grocery Store."—Grocers' Monthly Review.

Between one and four o'clock Sunday morning, the 30th ult., some unknown persons entered the stores of Messrs. Hockin & Pool, and D. E. MacDiarmid & Co., of Dutton, Ont. They first entered MacDiarmid's store through the back window and some $3 or $4 were taken. The safe was badly used up, but they failed to make an entrance. They then entered Hockin's store through the cellar door by cutting a hole through and pulling out the cross bar. They obtained $5 from Hockin's, but did not touch the safe. It is said the safe contained $700.

The sugar ship Tobique, which left the Phillipine Islands on April 8th with a cargo of sugar for the St. Lawrence sugar refinery, is aground at Hochelaga. Owing to the absence of the buoy, the pilot lost his reckoning, failed to bring the ship far enough up the stream, and in making his turn too soon ran the ship on her broadside just about 500 feet off the end of the pier. There she stuck fast. Three tugs have since been trying to move her, but all to no purpose. Lighters are alongside of her and the cargo is being taken off.

This year Messrs. Hatheway & Co., of Boston, have purchased the greater quantity of the total pack of Westmorland county, and are the largest importers of lobsters in Boston. This year they imported 30,000 cases of 70 pounds each. The other day, through the working of the McKinley bill, they paid $1,312 duty on a recent importation from Halifax. The Boston Herald in speaking of this says: "The firm does not loose this money. It will still continue to make a profit, and whenever it is necessary to make explanations in regard to the rise in price the only answer that can be given is the 'McKinley Bill.' Nearly all these goods go to the West where McKinley lives and in the south. New England people eat their lobsters within 24 hours after they are alive, but those who buy the canned article can get no other.—Moncton (N. B.,) Times.

Mr. W. Boulter, the proprietor of the Bay of Quinte Canning Factory, Picton, Ont., and president of the Canadian Packers' Association, has just returned from an extended trip through Manitoba. From personal observation obtained by driving through several large wheat growing sections, he is of the opinion that very little damage has been done to the wheat crop by the frost, and that the crop is one not only the largest, but of the best quality ever grown in Manitoba. Business is booming among the wholesale grocers, and larger importations are now being made by them and others in general trade. The above is what Mr. Boulter told our reporter, who had the pleasure of his company east from Winnipeg. It was an amusing sight to look into his stateroom on board the Athabaska, on the upper lakes, and see the large sheaf of wheat and other samples that was given him by the general agent of the N.P.R.R., at Winnipeg, Capt. H. Swinford. These were off the various fields throughout the province where he had personally inspected. Mr. Boulter is a good traveling companion, and our representative looks forward to the pleasure of meeting him on such an occasion again.

The business of McArthur, Stevenson & McIver, wholesale general merchants, Kamloops, B.C., is being conducted by Mr. J. McIver, who has been appointed receiver and manager. He sends out the following circular, which explains the position in which the business is: I desire to inform you that in an action taken by Catharine McArthur, administratrix of the estate of James McArthur, deceased, against Mr. C. E. Stevenson and myself, to have the affairs of the late firm of McArthur, Stevenson & McIver wound up, I have been appointed by an order of a Judge of the Supreme Court of British Columbia as receiver and manager. The business of the late firm will be continued as a going concern under the old firm name so long as is consistent with the proper winding up of same, with power to myself to make such purchases of staple goods as in my opinion may be necessary to carry on the business. The creditors will be paid proportionately and rateably out of funds coming into my hands, and at such time as I have sufficient funds on hand to make a dividend. You will oblige by furnishing me with a complete statement of the firm's indebtedness to you up to the date hereof.

STORAGE
FREE AND IN BOND.

Customs Entries Passed, and goods stored at lowest rates. Special facilities for shipping goods to all points. Goods MARKED and WEIGHTS and GUAGES taken CORRECTLY. You can save DOUBLE FREIGHTS by keeping Teas, Sugars and other heavy goods with us.

BLAIKLOCK BROS, Agents,
17 Common St., MONTREAL.

BENSDORP'S ROYAL DUTCH COCOA.

Manufactured at Amstersdam, Holland.

Is absolutely Pure and Soluble Very delicate in flavor and of great strength. It will please more of your customers than any other Cocoa on the market. Packed in cases of 12 lbs. each. Price, ¼ lb. cans, $2.40 per doz.; ½ lb. cans, $4.50 per doz.; 1 lb. cans, $8.50 per doz.

Don't fail to call at our Exhibit at the Toronto Fair and drink a cup of this Delicious Cocoa.

ORDER A CASE AT ONCE OF

Eby, Blain & Co., Toronto. James Turner & Co., Hamilton.
Caverhill, Rose, Hughes & Co., Montreal. M. F. Eager, Halifax.

Stephen L. Bartlett, Importer, Boston and New York.

INCREASE YOUR TRADE

BY HANDLING

"KENT BRAND"

Fine Mixed Pickles.

Ask your Wholesale Grocer for them or write direct to

The KENT CANNING AND PICKLING CO.,
Chatham, - Ont.

GANONG BROS.,

ST. STEPHEN, N.B.

MANUFACTURERS OF THE

G. B.

CHOCOLATES.

N. K. FAIRBANK & CO.,

COMPOUND REFINED LARD.

185 WELLINGTON ST., MONTREAL.

CHICAGO. ST. LOUIS. NEW YORK.

JOHN PETERS & CO.,

General Commission Merchants and Brokers,

Halifax, N. S. and
Kingston, Jamaica, W.I.

Agents for The E. B. EDDY MFG CO., HULL, P. Q.

We are open to accept one or two more Agencies of first-class houses, either at Halifax or Kingston. We have a good connection and splendid storage facilities.

References: The Merchants Bank of Halifax.
The E. B. Eddy Mfg Co., Hull, P.Q.
The Mercantile Agencies.

Condensed Mince Meat.

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all seasons.

Will not ferment in warm weather.

Although fruits are scarce and high, price same as last season, $12.00 per gross net.

Packed in ¼ and ½ gross cases.

Ask your wholesale grocer for it.

Sole manufacturer for Canada.

J. H. WETHEY, St. Catharines, Ont.

JAMES E. BAILLIE,

PORK PACKER, TORONTO.

Hams, Breakfast Bacon Rolls.

GEO. MATTHEWS

-PACKER and CURER.-

HAMS | BACON | LARD | PORK

PURE LEAF LARD A SPECIALTY.

PACKING HOUSES, OTTAWA, PETERBORO' and LINSDAY, ONT.

TORONTO MARKETS.

TORONTO, Sept. 10, 1891.

GROCERIES.

The sale of groceries increases with each week's business. Trade is plainly well started on the upward movement towards fall activity. The week's report records a strong demand for sugar, a fair rate of activity in the tea trade, delay in the receipts of canned goods, the arrival of the first new Valencia raisins. The city has not yet been visited by many traders from the country. Their calls on the wholesalers during the Exhibition are not usually in the way of business, but to renew friendly relations with acquaintances among representatives and principals. When the Exhibition is in full blast trade may be expected to drop into the background temporarily, and to show little activity in any but local business.

CANNED GOODS.

There is a moderately good demand for canned goods. Peas are selling at $1.12½ to $1.15, and a considerable amount of business has been done in them. Corn and tomatoes of the new pack are just beginning to arrive, and are wanted. There is a demand for tomatoes, for which the supply is inadequate. The old pack is out and the new pack is just beginning to come in. The crop matures slowly, which keeps packing operations very backward. The packers report great difficulty in getting stock. Salmon quote from $1.35 upwards. Later reports from France confirm those received some time ago as to the failure of the sardine fishery. This year's fishing is the worst on record. At some points there are no fish, at others few, and where there are any they are large, averaging sizes that are unsuitable to this market. An advance of 25 per cent. has taken place in the primary market. Good quality Portuguese sardines are advanced in sympathy with French prices.

Smith & Keighley and Sloan & Crowther received shipments of new canned tomatoes, on Monday, from Boulton & Sons, Picton, Ont. The latter wholesale grocery house have also received new tomatoes from the Lakeport cannery.

Sloan & Crowther received on Tuesday the invoice of the first car of corn of the new pack to reach this market.

A sample of the Delhi company's new season's peach jam in glass has been received by R. S. McIndoe, the local representative of that firm.

There were 200 cases lobsters from Glace bay, on the schooner J. L. Crossley which sank at her wharf in the great hurricane at Halifax on Tuesday.

The following is the latest estimate of the B. C. Salmon pack: Naas River, 10,000 cases; Skeena River, 75,000 cases; Lowe Inlet, Gardiner's Inlet and Alert Bay, 8,000 cases; Rivers Inlet, 35,000 cases; and Fraser River, 140,000 cases, making a total of 268,000 cases which shows, at the last, a shortage of 150,000 cases from last years pack.—B. C. Commercial Journal.

COFFEE.

There is no new feature in the demand for coffee, which continues equable at the prices reported a week ago. The range of Mochas and Javas is complete, but fine grades of Rios are still in low stock. The latter are 21 to 23c., Java 27 to 32c. and Mocha 29 to 35c.

DRIED FRUIT.

The pace of trade cannot be said to have appreciably quickened or slackened since last week. It is pretty much the same now as it was then. Valencia raisins have been selling rather freely at the easy prices ruling, that is 4 to 5c. There is a considerable volume of old stock unsold as the new comes in. The first arrival of new was on Wednesday, when part of the indirect shipment by way of Liverpool came in ex S.S. Sardinian. Currants are very firm and scarce at 6¼ to 6½c. for provincials in barrels. Houses along the street are helping one another out with orders. Prunes are quiet at 6½c. upwards. Sultana raisins are getting into small compass. There are indications that the present prices, 14½ to 16c., will be advanced and the market bare before new Sultanas arrive.

J. L. Watt & Scott have received samples of new crop provincial currants. They show a better than average quality.

The first shipment of currants via Liverpool is about three weeks on the way. The first direct shipment to Canadian importers loaded at Patras a week ago. The quality on the whole is reported to be below that of last year. This week the same vessel touches at Denia for the first direct shipment of Valencias.

The currants to arrive by the first direct steamer have not been bought freely, as buyers look for lower prices. On the other hand, the market at Patras has advanced during the last few days, and this has further restricted sales.

Prunes of the new crop are not attracting local attention very much yet, as they do not arrive till about the 1st of October.

NUTS.

A small amount of interest is kept up in the nut trade. There is no new local feature to note. Cocoanuts are in at $5.50.

Quotations for new filberts are very high, the crop being reported to be only about half of that of last year.

McAndrews & Co., Taragona, cable quotations on soft shell almonds at the same figure as for the corresponding date of last year. The crop this year is larger.

RICE AND SPICES.

Rice stocks are at last in a condition to stand a good demand. Canadian milled Japan is plentiful and selling at a lively rate at 4¾ to 5c. Other descriptions are also in request. Spices show some little activity above the average common place movement, as fall culinary operations are beginning. There is no change in price.

SUGAR.

Sugar has had another good week of it. There is a repetition in a mild way of the July rush for stock, the abundance of plums, etc., giving a strong impulse to the trade. Some large deals in sugar have taken place between local wholesale houses and refiners. The prices of granulated are still 5 to 5⅛c. Yellows appear to be somewhat firmer, as offers upon a bearish basis made have been declined at the refineries more frequently than they were last week. The prices for yellows quote still at 3¾c. upwards. Raws are in considerable request at 3½ to 4½c. Trinidad and Demerara standing at the two extremes of the scale of quality and value.

Willett & Gray in their weekly report of the New York sugar market, says: Raws—The market was quiet during the early part of the week, and has only shown its strong condition plainly towards the close, when holders are rewarded for their patience by an increased demand at very full prices. The statistical position is now such, that no matter how long buyers withdraw from the market, they find just the same difficulties in making parchases at concessions as have existed at any time for the past two months. It is not unlikely that an advance on present quotations may be scored before the new crops are available for use. The European markets are also inclined to be firmer again. Refined—"Actions speak louder than words," and no better confirmation of harmony among refiners is needed than is shown by the course of the refined market during the week and its ending at 1-16c. above its opening. The steadiness and improving tendency of it have given more confidence to buyers than has existed for a long time, and the rasult is that the refined market is very firm at the advance, and buyers do not fear a letting down of prices on them just as soon as they purchase freely. The indications from all parts of the country point to the fact that the anticipated increase of consumption of sugar is being more than realized. It is evident that the people spend just as much money for sugar as ever, but, of course, get a third more sugar for the same money.

SYRUPS AND MOLASSES.

Syrups are somewhat firmer since the disappearance of the bulk of the Vancouver stock sold here some time ago at easy prices. Dark non-branded syrups are selling very well at 2½ to 2⅝c. Molasses are very quiet, with no change in prices to note.

TEAS.

A fair business in low grade blacks is being transacted between brokers and jobbers. The lowest values received are from 15 to 16c. Japans are receiving some attention at about 16 to 18c., the former being the lowest price available. Young Hysons are

CLEMES BROS. :-

Will be glad to see you during Exhibition Week.

FRUITS, NUTS, ETC.

51 Front Street East.

Phone 1766.

C. MORAND & CO.'S

New Valencias

First arrival of the Season.

P. C. LARKIN & Co.,

WHOLESALE GROCERS,

25 FRONT ST. E.

MAN'S WONDERFUL NETWORK.

As oil lights up the ebbing flames, as fresh fuel replaces the dead embers, SUCH VIRTUES HATH ST. LEON WATER--POWERFUL BEYOND COMPARISON--to electrify, to support and assist that wonderful network, the nerves, through which alone building and repairing of the body is carried on and health and strength flows. To all who drink St. Leon comes such health and pleasure as never before known.

St. Leon Mineral Water Co., Ltd.,
Head Office, 101½ King St. W., Toronto.
BRANCH—Tidy's Flour Depot, 164 Yonge St.

ALL GROCERS SHOULD SELL THE

ROYAL DANDELION COFFEE

Manufactured by
ELLIS & KEIGHLEY,
TORONTO.

TO GROCERS.

SIMCOE CANNING COY'S

Goods are warranted first-class.

PUSH THEM.

Order through your wholesale House.

DO YOU SELL

"Peerless" Washing Compound. There is nothing equal to it. It will pay you a handsome profit. Your customers will like it. Address
Pure Gold Manufacturing Co.,
31 Front Street East, Toronto.

Todhunter, Mitchell & Co.

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS. :: TORONTO

GOLD MEDAL AWARDED

DELHI CANNING CO.,

Jamaica Exhibition.

WE are still at the front and propose staying there, the high standard of excellence for which our goods are noted will be fully maintained this coming season. When purchasing Canned Goods keep in mind the Maple Leaf Brand prepared by the Delhi Canning Co. Every can is honestly filled and perfectly reliable. Our fruits are noted for their high syrups and natural flavors.

Delhi Fruit and Vegetable Co.,
FACTORIES : DELHI AND NIAGARA.

James Lumbers

Wholesale Grocer,

67 FRONT STREET EAST,

TORONTO, ONT.

MARKETS—Continued.

going well, but are in few hands and in limited range of quality. There is little good stock below 20c.

The demand for Indian teas is improving, and shipments of the new season's teas are arriving. The demand continues chiefly for medium Pekoes. In London for all the better liquoring descriptions competition continues strong, and good new season's teas are in active demand at advancing rates. Amongst the most desirable invoices offering those from the Jokai Co., Ld., commanded the best attention, the teas from their "Hukanpukri" Division realizing exceptionally high prices, and as much as 4s. 8d. per lb. was paid for a fair-sized parcel. Private advices from Calcutta state: There was improved demand for all descriptions at last auction, and values had a hardening tendency. There was a revival of the enquiry from Bombay, and suitable teas in many instances advanced ¼ to ½c. an anna. A large proportion of low grade Pekoe Souchongs and leafy brokens was taken for the colonies.

The Produce Markets' Review says: At the auctions 12,436 packages of Congou were offered without reserve, including some two or three breaks of fine Ningchows, which realized poor prices compared with those which could have been obtained on arrival. The demand, however, for this class of tea from the home trade is small, Kintucks being much preferred, and, owing probably to the considerable fall which has taken place in the value of the rouble, there is not at present much demand for Ningchows from the Russian market. An improvement, however, is probable later in the season, as prices here are now considerably lower than those paid in China by Russian buyers. Fine Kintucks, although not much in request at the moment, appear to be more desirable stock to hold than Ningchows, as the former are undoubtedly of better quality than has been seen for some years past, and most of the export orders lately received have been for Kintucks. Following the advance which has recently taken place in the terminal market, common grades, both of red and black leaf, are firm, although the amount of business transacted has not been large. Souchongs have been quite neglected, as the imports of this season are generally inferior to those of last year. New-make Congous are fairly plentiful, and sell at previous rates.

MARKET NOTES.

Sago has gone up 2s. a long cwt. in England, which is equivalent to about ½c. here. Tapioca is also firmer. Both have been very low here for a long time.

Mr. Bowlby, of the Waterford Cannery, was in the city on Tuesday.

Mr. Matthews, of the Lakeport canning house, was on the street early in the week.

Two or three wholesale grocery houses continued to close at 5 until the end of the week in which the agreement terminated,

SURPRISE

SOAP for sale over all of Canada.

The St. Croix Soap Mf'g Co.,

St. Stephen, N. B.

Branches :

MONTREAL : 17 St. Nicholas St.

TORONTO : Wright & Copp, 40 Wellington St. East.

but as their example was not followed by others, they fell in with the latter and now all close at 6.

Mr. Smylie, of Young & Smylie, licorice manufacturers, Brooklyn, N.Y., was in the city on Saturday.

PETROLEUM.

Prices are firmer but not changed in quotation. A better business is being transacted.

The Petrolia Advertiser reports: Petrolia crude $1.35 per bbl. Oil Springs crude $1.35 per bbl. The market in both crude and refined remain about the same as last week viz: $1.35 for crude, with very little offering at that figure. From this out we expect to see crude gradually ascend to at least a dollar forty, if not one-forty-five, particularly if no large spouters are struck in the meantime. The production, which is steadily on the increase, is we are happy to say, not of that character to cause uneasiness as to another half-a-million surplus being on our hands.

Refined keeps as formerly, 9½ to 10 cents in car lots, while it takes 12½ to 13 cents to purchase the best refined article in barrels, f. o. b. here, less two per cent. off for cash.

DRUGS AND CHEMICALS.

No material change is observable in the drug market. Business is but moderately active in seasonable lines. Prices are steady and unchanged.

S. W. Royse & Co., Manchester, in their latest report say: Speaking generally there is little animation in the Chemical Trade at present. In some articles there is a tendency to a lower level of prices; consumers are therefore only buying these goods in comparatively small quantities. On the other hand the prices of some articles have fallen considerably and are now so low that advances may at any time take place, and this is more evinced by the steadier tone in prices that have recently prevailed; buyers therefore would do well to watch carefully the market for such articles. A fair enquiry exists for Caustic Soda, Soda Ash, and Soda Crystals chiefly for the northern markets: there is little change in the home demand. The advance in Bleaching Powder is bringing more buyers forward. Acetate of Lime continues quiet at old rates, but freights from America may at any time cause a rapid rise in price on this side. There is considerable more enquiry for Sulphate of Copper for forward delivery, but buyers are only disposed to pay moderate premiums on present rates. Green Copperas is also experiencing better demand at unchanged prices. Acetate of Soda maintains the improvement recorded in our last report. Sulphate of Ammonia closes steady with a tendency upwards, and Prussiate of Potash rather slower of sale and slightly weaker. An effort is being made to advance White Sugar of Lead but so far consumers are not responding. A strong demand continues for Miscible Naptha at full rates. Consumers are keeping full stocks of Bichromates of Soda and Potash anticipating a sudden advance.

BUTTER AND CHEESE.

The signs of improvement noted some time ago in the butter market are being gradually confirmed by the facts of current trade. In a local way the demand has been greatly enlarged by the returning summer holidayers and the influx of visitors to the exhibition. The export demand has at last

WE ARE BUYING
Dried Apples.
SEND SAMPLES AND QUOTATIONS

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STANWAY & BAYLEY.
BROKERS
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GENERAL COMMISSION MERCHANTS.
44 FRONT ST. EAST. TORONTO.

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Evaporated Apples
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ALL GROCERS SHOULD SELL THE

Royal Dandelion Coffee.

Manufactured by
ELLIS & KEIGHLEY,
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Consignees, Brokers, General Commission and Mercantile Agents,

51 Wharf Street, cor. Fort, Victoria, B.C.
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General Commission and Provision Merchants and Wholesale Dealers in Dairy Products.

Consignments solicited and business transacted for Eastern Canada Merchants.

Established 1886.

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CHOICE DAIRY BUTTER

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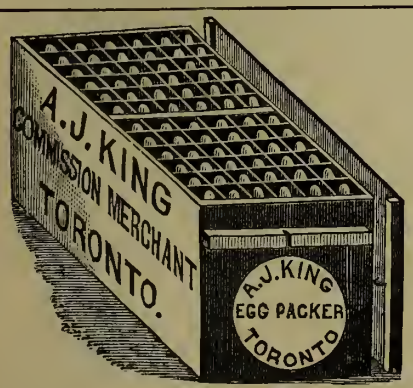

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Wholesale Fruits, Fish and Oysters

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ORANGES.

Last car of Florida oranges for the season just received. Fancy stock. Send for prices of oranges and lemons. Prices are advancing daily.

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PRODUCE AND COMMISSION MERCHANTS

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Our business is Solely Commission. The only plan which does justice to the Consignor. We handle everything which the Country Storekeeper has to send from home to sell. None of our own goods to sell in preference to yours when the market is good. Nothing between you and best price obtainable except a small commission.

Prompt Sales and Quick Returns.
We Furnish Egg Cases. Try Us.

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Commission and Wholesale Fruits.

FANCY CALIFORNIA EVAPORATED AND GREEN FRUITS A SPECIALTY.

Correspondence solicited, and prices on Foreign Fruits, Figs, Dates, Nuts, etc., furnished on application.

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W. H. Schwartz and Sons,

Coffees,
Spices,
Mustard.

HALIFAX, N.S.

Hams, Breakfast and Roll Bacon,

New curing, now ready.

For Choice full flavor goods send us a Sample order.

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CHOICE DAIRY TUB BUTTER.

Apples and Potatoes.

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BUTTER, EGGS,
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SPECIALTIES: Canned Goods, Dried Apples, Evaporated Apples, Codfish.

Quotations and samples sent on application. A trial solicited.

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Provision Merchant,
83 COLBORNE STREET, - TORONTO.

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PATENT EGG CARRIERS SUPPLIED.
Good Prices paid for Good Dairy Butter.

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Solicit consignments of Country Produce from Storekeepers.

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Wholesale Produce
Commission Merchant
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Wholesale Dealer in Butter, Eggs and General Produce Consignments solicited First-class reference

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McLAREN'S

Is Honest Goods and just the Thing on Which to make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock.

MARKETS—Continued.

got down to business, and taken off eight or ten carloads of dairy tub from the west at prices running from 12½ to 13½c. Butter bought at the upper figure ranked as choice. This outward movement has cleared up a great many country store stocks. It seems reasonable to suppose that buying for a foreign market will continue on as good terms as those of the transactions noted, and probably upon better terms. Activity in a smaller way has not been wanting. Shipments in 25 and 50 tub lots have been made quite often to both western and eastern points. Good dairy tub is wanted, and extra stock is valued at 15 to 16c., with 14 to 15c. for choice and 11½ to 13c. for medium. The distance between buyers and sellers is narrowing, and the former are closing up more of the internal than the latter are.

Cheese is firm at 10c. for August and other summer makes. Half creams are 9c.

COUNTRY PRODUCE.

BEANS—Are about nominal at $1.70 to $1.80.

DRIED APPLES—Are 7½ to 8c. and lifeless.

EVAPORATED APPLES—Are 13½ to 14c. and not in demand at all.

EGGS—Are firmer and higher, quoting now at 13½ to 14c. The exhibition has given strength to the market.

HAY—Buyers cannot induce supplies to come faster at present prices, namely, $11 to $12. Street supplies are increasing at $13 to $16 for timothy.

HIDES—Are unchanged at 5 to 5½c. for No. 1 green and 6⅛c. for cured. A car was sold at the latter price on Monday.

HONEY—Is abundant, dull and weak at 7 to 10c. for strained, and 14 to 16c. for sections.

HOPS—The market is in a transition state. New crop hops have not got well into the market, and their value will not be a settled matter till the English crop is harvested. Also the brewers' demand will not be an actual influence for some weeks yet. Yearlings quote at 25c., and new would brobably be worth about 30c., though as yet the latter are nominal.

POTATOES—Are in liberal receipt at 50 to 60c. a bag. Carloads are talked of at 40c.

SKINS—Are unchanged at 60c. for sheep, and 5 to 7c. for calf.

STRAW—Is becoming more plentiful at $6 to $7.

WOOL—Varies in no respect. It is as plentiful and weak as ever. Fleeces are 10c.

FISH.

Trade is looking up somewhat with cooler weather and the exhaustion of small fruits. Stocks are in a good condition, and the local demand is quite strong. Whitefish, salmon trout and pickerel are 6½ to 7c. Lake herring are $1.75 to $2.

FRUITS.

Peaches are becoming plentiful but are in strong demand at $1 to $1.25 for Crawfords and 75c. to $1 for others. Bartlett pears are $4 to $4.75 per barrel. Apples are $1.75 to $2.75. Plums are very abundant at 30 to 75c. a basket. Water melons are freer in arrival at 15 to 20c., muskmelons at $3.75 to $4.50 per barrel. Tomatoes are 20 to 25c. a basket. The fruit of the egg plant from Merritt's fruit farm at St. Catharines is in and selling at 25c. Grapes are quoted at the following prices for dark: 2½ to 3c. for Champions, 6 to 7c. for More's Early. Jessica, a light grape, is 4 to 5c.

GREEN FRUIT.

A fair amount of business is reported at prices in the main stationary at last week's points of quotation. There are no Palermo lemons. Messinas are $4.50 to $5.50. Maoris are $6.50 to $8. Valencia oranges are almost, if not quite, out of stock. Sorrentos are $3.75 to $4.50. Jamaicas are in fuller stock at $8 to $8.50. Bananas are $1 to $1.50. Sweet potatoes are becoming plentiful at $3.50 to $4.

PROVISIONS.

Activity still characterizes the trade in provisions. As well as a smart jobbing trade there has been a good deal of business in car lots. Prices are very firm.

BACON—Long clear is 8½c. Two cars were sold on Monday upon private terms, but at outside prices. Several other cars changed hands during the week. Smoked bellies are 10½ to 11c., backs 11c., and rolls 9c.

HAMS—A car of pickled was sold on Monday on private terms, but at no concession. In a jobbing way the price is 11 to 11½c. Smoked are 12½ to 13c., firm and becoming scarce.

LARD—The supply of pure is kept from becoming exhausted by current slaughter in a small way. The price is 10¼ to 10¾c. Compound is 8½ to 9c.

MESS PORK—is quiet at $15 to $15.50 for heavy and $16 to $17 for short cut.

DRESSED HOGS—A carload arrived towards the endof last week. The hogs showed light feeding, and it is probable the regular fall run of supplies will be somewhat late in beginning. The price is $7.

SALT.

Trade is satisfactory. The movement of it may be gauged from the record of the following one day's sales made by the Toronto salt works: 2,000 sacks of coarse at 68c., 3 cars of barrels at $1.20, 1 car of fine sacks at 85c. and 2 cars of dairy at $1.25.

DRY GOODS.

The dry goods men are now in the thick of business. The millinery openings inaugurated a very bright spell, which the exhibition appears to have helped along rather than hindered. A good fall is anticipated. No notable changes are reported.

MONTREAL MARKETS.

MONTREAL, Sept. 10, 1891.

There are several gratifying features to note this week, from which importers and jobbers generally agree that there will be a good movement this fall. This is but natural, if the continued reports regarding the tea conditions are not the greatest fa sehoods on record, for they have been encouraging all along. Anyhow, importers and large dealers, generally, report a better demand from jobbers for the various staples, both for prompt and future delivery, which may be taken to mean that orders on the latter are satisfactory. Sugar is actively called for, and the same applies to tea and coffee, the latter being very firm, while spices which have been dull all along show an improving tendency. The same may be said of dried fruit, the active call for currants almost exhausting present stocks on spot, while there is a good enquiry for future delivery. In fact, generally speaking, the week presents a greatly improved aspect as far as the grocery market is concerned.

SUGAR, ETC.

The sugar market has continued an active one for all descriptions. Yellows have shown a somewhat easier tendency, but this increased the call and prices are steady, especially as the New York market shows more firmness. Business in this description of stock has been at 3¾ or thereabouts, while granulated rules steady at 4⅝c. per lb. For raw stock importers report an improved inquiry. sales of low grades having been made in fair sized lots, at 3⅜ to 3½ and finer descriptions at 3⅝ to 3¾.

There is only a fair sort of trade doing in syrups with prices steady 2¾ to 3¼c. per lb.

MOLASSES.

This article is quiet, but the market has a better feeling than formerly. Stocks here are rather small, and with comparatively low prices at the moment it does not seem likely that values will descend. We quote Barbadoes 37 to 38c.

TEAS.

Teas have had a fair enquiry since our last, and the demand was quite equal to the supply. In fact that business was not so large in the aggregate was due to the light supplies. Japan stock worth from 14½ to 15½c. sold well in a round way.

COFFEE AND SPICES.

There is no weakness apparent in coffee, which has manifested a strong tone for some time back. In fact supplies continue light and are just about sufficient to fill current wants at the moment. Prices therefore are firm and business in Rios transpires at 20 to 20½, and Jamaicas 19½ to 20½ according to quality.

Spices which have been dull and easy latterly show an improved feeling under a better demand.

RICE.

The rate competition among some of the jobbing houses, to which previous reference has been made, has induced a more active market on this article, and the demand at the moment being good. We quote: Patna, $4.50 to $5; choice, $4.25 to $4.50; standard, $3.90, and off grades, $3.50 in car lots.

DRIED FRUIT.

Business in dried fruit has shown a noticeable improvement during the week. This is especially the case with currants which have found an active enquiry on Western account for prompt shipment sufficient to almost exhaust stock at present here. The business has all been on a basis of 6⅛c., and no holder would agree to any concession upon this, figure for stock ex store. In addition to this, good business has been done on new crop to arrive on a range of 6 to 6⅛c. Advices from primary markets report a large proportion of the crop as damaged and in bad condition. For Valencia raisins spot business has not been active but values show an easier tendency abroad. Opening prices on the goods were 21s 6d f. o.b., and now they stand at 17s. f. o. b. via. Liverpool. By the direct steamers, although some are quoting prices, none of the reliable importers, have as far as can be learned, quoted prices at Denia yet.

CANNED GOODS.

There is but little doing in a jobbing way in canned goods, but considerable contracting is being done. The tomato crop promises large and orders are being taken freely for the best brands at 97½c. Salmon is gaining strength. Some brands which were offering at $1.12½ a fortnight ago have been withdrawn in consequence of heavy shipments from the coast on English account.

GREEN FRUIT.

There is no change in staple lines of this description. Business is well maintained of a jobbing kind, and oranges and lemons show no change.

FRESH FRUIT.

There is a seasonable enquiry for fresh fruit of all kinds with no particular change to mention. California pears sell at $3.50,

Brantford New Mills.

DEAR SIR,—We can supply you with Flour, Meal and Feed in whole or mixed cars, at prices as low, if not lower, than any firm in Ontario, and should you favor us with a trial order, we feel confident of a continuance of your trade.
Orders filled promptly. Wire for prices.
Yours. etc.,

J. & R. ROBSON,
Brantford, Ont.

THE PELEE ISLAND WINE & VINEYARDS Co LIMITED

Brantford and Pelee Island } J. S. HAMILTON & CO'Y, BRANTFORD, ONT
Sole Agents for Canada.

PICKLING VINEGAR.

T. A. LYTLE & CO.,

Bonded Manufacturers,

124--128 RICHMOND ST. W.,

TORONTO.

STEEL, HAYTER & CO.,
Importers of

INDIAN TEAS

Direct from their estates in Assam.

New Season's Teas are now arriving.

PROPRIETORS OF THE WELL-KNOWN

"MONSOON" BRAND.

Samples and Quotations on application.

11 & 13 Front St. E. Toronto.

Calcutta and London Firm : Octavius Steel & Co.

Telephone 2354.

T. A. Snider Preserve Co., Cincinnati, O

Snider's Tomato Catsup.

do Chili Sauce.
do Tomato Soup.
do Chicken, Mock Turtle, etc.

To be had of Wholesale Grocers.

AGENTS :

WRIGHT & COPP,

40 Wellington St. East, Toronto.

TELEPHONE 2662.

Dont' Fail to Get

——A BOX OF——

Adams' Monte Cristo

CHEWING GUM.

Each box contains a brilliant ring which is set in the latest Parisian style.
Be sure to ask your Jobber for it.

ADAMS & SONS' CO'Y

11 and 13 Jarvis St., Toronto.

BRANDON ROLLER MILLS,

Brandon, Man

——MANUFACTURERS OF——

Hungarian, Patent, Strong Bakers

-- FLOUR --

Also Oatmeal, Rolled Oats, Rolled Oatmeal, Granulated and Standard.

Dealers in all kinds of grain and feed.

ALEXANDER, KELLY & CO'Y,
PROPRIETORS.

Dominion Mills,

LONDON, ONT.

HEADQUARTERS FOR

OATMEAL

CORNMEAL, POT BARLEY,
SPLIT PEAS, ROLLED WHEAT,
AND ALL BREAKFAST CEREALS.

Write for Samples and Prices.

CARTLEY & THOMSON,
303 to 311 Talbot St.

GOLDEN BRAND
CANNED

FINNAN HADDIE

Are put up in flat and tall tins.
Quality guaranteed.

AGENTS,

H. W. NORTHRUP & Co.

South Wharf, Saint John, N. B.

N. WENGER & BROS.,

AYTON, ONT.

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(Hungarian Process)

BRANDS :
KLEBER, MAY BLOSSOM.

AGENTS :
J. L. SMITH & SON, - Montreal.
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HODD & CULLEN

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FLOUR

Manufactured "Hulgarian" System.
Our brands are
Classic,
Anchor,
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Strong Bakers.
Heavy dealers in
Oats, Oatmeal, Beans,
Peas. Middlings, Bran.

Quotations by wire.

Address, STRATFORD, ONT.

EMBRO OATMEAL MILLS.

D. R. ROSS, - - EMBRO, ONT.

A CHOICE QUALITY OF

Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways. Have new machinery for the manufacture of Rolled Wheat and Graham Flour and will be pleased to have orders.

LEITCH BROS. MILLERS, OAK LAKE

LEITCH TRADE MARK OAK LAKE

Grinders of MANITOBA WHEAT EXCLUSIVELY

MONTREAL Markets Continued.

plums $1.50, grapes $1.75 to $2, and nectarines $1.50. Other fruit are about the same. Bartlet pears rule at $3 to $3.50 per barrel and 50 to 75c. per basket, Clapp pears $4 to $4.50 per barrel, plums 40 to 75c, and peaches 75c. to $1.25 do., white grapes are 4½ to 5c.

APPLES.

There is little to say about apples as yet for beyond the usual reports customary to the opening of the season there is little on which to base an opinion. A letter from the representative of a well-known exporting house,here who is now making a trip through Ontario and other sections, is worthy of mention. This gentleman opines that the prospects for a profitable shipping season this year are small just at present. He learns that 50c. has been paid for the sample fruit which would mean about $1.60 on the cars, and says that there will be more apples in Canada this year available for shipment than ever before. In Maine also he calculates that the crop of Baldwins will be large.

HOPS.

Nothing definite can be said about the hop market as regards new crop. We have already noted that sales of Palmers have been made at 32c., but the buyers seem to think that prices will come very much lower, and have as encouragement that prices which mean a concession on the above have been accepted, for a small lot of course, but still a fact is a fact.

PROVISIONS.

With the approach of the fall months there has been some improvement to the provision market, but it is not very appreciable as yet. However there is more demand for short cut and large which have considerable attention at present. Prices rule steady. Canadian short cut, per barrel is quoted at $17.00 to $17.25; mess pork, western, per barrel $15.25 to $15.75; short cut, western, per brl $17.00 to $17.25; hams, city cured, per pound 10½ to 11½c.; hams, canvassed, per lb 0 00 to 0 00c.; lard, Canadian, in pails, 8¾ to 9c.; bacon, per pound, 9 to 10c.; lard, com., refined, per lb, 7¾ to 8c.

EGGS.

The local demand for eggs is small at present while the receipts are large. Still the demand on export account is a factor and sufficient at the moment to keep the market fairly steady. Prices. though, are lower than at the time of our last. We quote 12c. to 13c.

BUTTER.

This market shows a very shady tone the demand on export account being fair and it would be larger if prices were not held so high. For August creamery holders are asking extreme figures but at 20¼ to 20½ a fair business is possible and those holders who are willing to accept are cleaning out. In western dairy buyers in the West seem to have another scare on for they are reported to be paying 15c. there. On spot, this is on outside,and as holders want it in the country business is restricted, Finest creamery 20 to 20¼c., finest townships 16 to 17c., finest western 14½ to 15c.

CHEESE.

It is a stand off between English buyers and Ganadian sellers. Speculative operations have forced values up altogether too high, and now the market drops. At 9¾ to 9⅞c. there is a chance for business, but holders don't seem disposed to talk on this basis hence the market is dull. Finest Brockville, etc., 9¾ to 9⅞c., finest Eastern and States 9⅝ to 9¾c., fine 9 to 9¼c., medium 8½ to 8⅞c., cable 46s.

GRAIN.

There is no activity in this market, business ruling very quiet. The stocks in store compared with those of a week ago, show an increase of 47,330 bushels of wheat, 10,515 bushels of oats, 3,224 bushels of rye, and a decrease of 9,773 bushels of corn, 1,514 bushels of peas, and 6,609 bushels of barley. Compared with the corresponding date last year there is an increase of 256,353 bushels of wheat, 570 bushels of corn, 1,313 bushels of peas, 7,536 bushels of rye, and a decrease of 1,655 bushels of oats, 22,142 bushels of barley. We quote:—No. 2 hard Manitoba, $1.05 to $1.07; No. 3 do., 97c ; No. 2 Northern, $1.04, peas 81c. per 66 pounds in store; 83c. afloat; oats, 35 to 36c. per 34 pounds; corn, 80 to 82c. duty paid; feed barley, 55c.; good malting do., nominal.

FLOUR.

There is no activity to speak of in flour, a quiet business moving on local account at steady prices. In fact holders are still firm, although buyers are calculating on better terms with new wheat stock. The stock in store shows an increase of 1,523 barrels compared with a week ago, and 4,870 barrels compared with a year ago. Patent spring $5.35 to $5.75, patent winter $5.25 to $5.55, straight roller $4.85 to $5.00, extra $4.60 to $4.70, superfine $4.20 to $4.30, city strong bakers' $0.00 to $5.50, strong bakers' $0.00 to $5.25.

HALIFAX MARKET QUOTATIONS.

(Wholesale Selling Rates.)

HALIFAX, Sept. 9, 1891.

BREADSTUFFS.—Markets remain much the same, some mills asking $9 for good 90 per cent. patents at mill, to which must be added 35 to 90c. freght. Exporters are taking wheat at about $1 per bushel. We make very few changes in quotations.

Manitoba highest grade patents, $6.00 to 6.25 ; High grade patents, $5.30 to 5.50 ; Good 90 per cent Patents, $5.20 to 5.50 ; Straight grade, $5.00 to 5.10 ; Superior extras, $4.75 to 4.85 ; Good seconds, $4.40 to 4.55 ; Graham flour, $4.90 to 5.10 ; Oatmeal, $5.50 to 5.60 ; Oatmeal rolled $5.70 to 5.80 ; Kiln dried corn meal, $3.60 to 3.70 ; Rolled wheat, $5.50 ; Wheat bran per ton, $18.50 to 19.50 ; Middlings, $27.50 to $28.50 ; Cracked corn, $39.00 ; Moulee, $30.00 ; Split Peas $4.40 to $4.50 ; White beans per bushel, $1.80 to 1.90 ; Pot Barley per bbl, $3.90 to $4.10 ; Canadian oats choice quality, 53c. to 55 ; P. E. I. Oats 46c. to 48.

SUGAR.—The demand for sugar here has not been large during the week, as retailers are pretty well stocked up, but a good fair business is reported in both granulated and yellows at steady unchanged prices.

Cut loaf,5½c.; Granulated, 4⅝ to 4¾.; Circle A, 4½c. ; White extra C, 4¼c. ; Standard, 3¾c. to 3⅞c; Extra yellow C, 3⅛c. ; Yellow C, 3⅝c. to 3¾c.

MOLASSES.—The market for molasses,here, has been very dull, and no change in any respect has been developed.

Barbados, 40c. ; Demerara, 35 to 38c. ; Diamond N. 48c. ; Porto Rico, 37 to 38c.; Trinidad, 34 to 35c. ; Antigua, 34 to 35.

FISH.—We have no change to note in the position of fish in this market, which continues to be lifeless and devoid of any interesting features.

Codfish, Hard C.B., $4.75, ex vessel; Western shore, $4.50.

ST. JOHN, N. B., MARKETS.

ST. JOHN, N.B., Sept. 7, 1891.

It is too early for much improvement in business, though all our wholesale houses are kept fairly busy filling orders and preparing for the fall trade.

CHEESE—The reported shortage in cheese has caused quite an advance in that article, and with only a limited quantity here the price is likely to rule high for some time ; 10¼ to 10½c. is the ruling price now.

BUTTER—Butter is in good demand and the quantity offering is not large, though in quality is quite up to the standard. It ranges in price from 15 to 18c.

FLOUR—There has been a steady demand for flour, and as what is held is mostly old wheat, it has advanced some with a good prospect of holding firm for some weeks. Medium patents $5.30 to $5.45, high grade $5.55 to $5.60, Manitoba $6 to $6.05.

CORN MEAL—Is in good demand at ruling prices $3.40 to $3.50.

OATMEAL—Roller is selling at $5.60 to $5.70, standard $5.40 to $5.50.

SUGARS—Are without life, with a tendancy downward.

MOLASSES—The quantity is less than is usually held, with a limited demand. Barbadoes is quoted at 36 to 38c.

FISH—We have had a good demand for all lines of fish. Dry cod, medium, are selling at $3.70 to $4., and large at $4.35 to $4.50. Pollock sell readily at $1.65 to $1.75. Herring, smoked, cargo arrived last week, which were sold at 9 to 10c. Pickled, a few cargoes of Shelburn have lately been placed on the market, and are selling at $4.50 to $4.75.

A. H. BADGEROW. ALEX. H. DIXON.

The Badgerow, Dixon Bonded Vinegar

Manufacturing Co.,

79 and 81 Jarvis St., Toronto

Highest award, Toronto Exhibition.

COUGH DROPS.

Every retailer should have them at this season of the year. Watson's Cough Drops are the best in the world for the throat and chest ; for the voice unequalled. "R. & T. W." stamped on each drop. Write

R. & T. WATSON, TORONTO,

for Prices, etc.

Mention THE GROCER.

Elliott, Marr & Co.,

Importers of Teas

—AND—

Wholesale Grocers.

LONDON, ONT.

DAVIDSON & HAY

Wholesale Grocers,

36 Yonge Street,

TORONTO, ONT.

NEW CANNED PEAS.

Now arriving the undermentioned very choice brands, "Aylmer" "Simcoe" "Boulter's" "Miller's" and "Lakeport." Quality guaranteed. Early purchasers likely to do best. Orders filled promptly.

Sloan & Crowther

WHOLESALE GROCERS,

59, 61 and 63 Front St. E.,

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Arriving this week

New Valencias

H. P. ECKARDT AND CO

Wholesale Grocers,

3 FRONT ST. EAST, TORONTO.

Rice and Valencia Raisins.

To the Trade.

We offer

1000 Boxes Valencia Raisins,

2300 Sacks of Rice.

Write for quotations.

N. QUINTAL & FILS,

WHOLESALE GROCERS,

274 St. Paul Street,

MONTREAL.

SALMON.

New Catch "HORSE SHOE"

NOW IN STOCK.

WARREN BROS. & BOOMER,

35 and 37 Front St. East,

TORONTO, ONT.

EDWARD ADAMS & CO.

ESTABLISHED 1846.

Wholesale Grocers and Importers of

TEAS,

SUGARS,

COFFEES,

TOBACCOS.

95 & 97 Dundas St., London, Ont.

BALFOUR & CO.,

IMPORTERS OF TEAS

—AND—

WHOLESALE GROCERS,

HAMILTON.

WESTERN ONTARIO AGENTS FOR

Cherry's Irish Mustard, X.D.S.F.

This is superior to any other grade in the market. Try it.

JUST ARRIVED !

Consignment finest Mocha Coffee.

Write for Samples and Quotations.

SMITH & KEIGHLEY

WHOLESALE GROCERS,

9 Front St. E., Toronto

Thos. KINNEAR & Co

Wholesale Grocers and Importers of

TEAS,

SUGARS,

COFFEES,

AGENTS FOR

Cherry's Irish Mustard, X.D.S.F.

This is superior to any other grade in the market. Try it.

47 Front St. E., - TORONTO.

1891 PACK

Horse Shoe Salmon

FLAT AND TALL TINS NOW IN STORE.

J. W. LANG & CO.,

Wholesale Grocers,

TORONTO.

PERKINS, INCE & Co.,

41 and 43 Front St., Toronto.

NEW

Valencia Raisins

In Store.

J. F. EBY. HUGH BLAIN.

VISITORS TO THE FAIR

Will find it to their advantage to visit our WAREHOUSE. Corner Front and Scott Sts.

EBY, BLAIN & Co.,

Wholesale Grocers,

FRONT AND SCOTT STS. TORONTO.

EXPORTS IN TIN PLATE PACKAGES.

CHRISTIANIA, Aug. 24, 1891.

To the Editor of THE CANADIAN GROCER.
Toronto.

DEAR SIR,—In THE CANADIAN GROCER of July 31st there is on page 2 a very interesting article headed: "An Export Trade in Canned Goods." You there show how the U.S. canners are handicapped by a duty on tin plate of 2 1-5c. per lb. We have had some experience in regard to this, and fully appreciate the truthfulness of your statement in that article, as we represent one of the largest biscuit factories in the U.S. and a house that should be able to compete with English houses in this market, but on account of the duty on tin plate their biscuits are more expensive. This is what they write us: "Although the prices charged, we think, are in some instances dearer than the English, the quality of the goods will be in all respects as good, if not better. However, on packages such as tins and boxes the English will compare more favorably than ours, for the reason that there is no duty upon the tin in England, and consequently tins can be made from 25 to 40 % cheaper there than in this country." We have mentioned this as we thought it might interest you to know that U.S. houses are openly admitting that duty on tin plates makes it difficult for them to compete where that article is needed.

Yours respectfully,
C. E. SONTUM,
of C. E. Sontum & Co., Christiania, Norway.

NOTES TAKEN ON THE ROAD.

Messrs. Elliott. Marr & Co., wholesale grocers, London, have removed to the large commodious premises lately occupied by Struthers, Anderson & Co., Waterloo block, where their facilities for handling their steadily increasing business are much increased.

Mr. A. Archibald, late clerk with Wm. Mitchell, grocer, Hamilton, has bought an interest in the business of his employer, with prospect of shortly being sole proprietor. The GROCER wishes him every success, and predicts that close adherance to the many good points found in this journal the goal of his ambition will soon be reached.

LOST WITHOUT IT.

F. W. Kirkham, general merchant, Walter's Falls, writes as follows: The present address of my GROCER is West Hill. Please change it to Walter's Falls, Ont. Have not seen a copy of my own GROCER for six weeks, and am lost without it. Be sure and send next copy to me.

Ice your CAKE in 3 minutes with GIBSON'S Icina. No Eggs required.

GIBSON'S ICINA (formerly known as Dr. Clarke's Cake and Pastry Icings) stands in the same relation to the ordinary way of icing cakes and pastry as Baking Powder does to the old fashioned way of leavening biscuits.

IT IS A LABOR SAVER.
IT IS A BOON TO HOUSEKEEPERS.
IT IS PREPARED FROM THE BEST MATERIALS.

Put up in 1 lb. and ½ lb. packets, 2 doz. in a case, in either Chocolate, Pink, or White; any kind, separate or assorted. See Price List page 25.

Each packet bears the signature of the sole proprietors,

GIBSON & GIBSON, Toronto.

Sold by Wholesale Grocers generally.

SPANISH BLACKING
THE KING OF BLACKINGS.
SCRIVEN. ENG.

TORONTO ENGRAVING CO.
53 KING STREET W. ENTRANCE ON BAY ST.
CUTS FOR ALL ILLUSTRATIVE PURPOSES.
FIRST CLASS WORK MODERATE PRICE
OUR PROCESSES
WOOD ENGRAVING
PHOTO ENGRAVING
ZINC ENGRAVING
HALF TONE
WAX ENGRAVING
DESIGNING
F. BRIGDEN MGR.

GENERAL STOREKEEPERS
Who deal in Dry Goods
Should Subscribe for
THE DRY GOODS REVIEW
It will keep you informed on all important questions of the day affecting the Dry Goods and allied trades.
SUBSCRIPTION $1
SAMPLE COPIES
THE DRY GOODS REVIEW, TORONT
THE J.B. McLEAN CO (LTD) PUBLISHERS.

One Trial

Will convince you that the "MALLAWALLA" blend of Pure Indian and Ceylon teas is something delicious and a sure favorite with black tea drinkers, 1 lb. and 1-2 lb. tin foil packages, 50 lbs. in a case. If you want the best buy "MALLAWALLA."

DIAMOND BAKING POWDER in ¼, ½ and 1 lb. tins is more satisfactory and netts you a better profit than any first-class powder on the market.

Merit tells, "Wherever sold it has been a repeater." Have you tried it?

W. H. GILLARD & CO.,

WHOLESALE GROCERS, HAMILTON, ONT.,

Agents for Canada.

SEE our great EXHIBIT !!!

At Toronto Industrial Exhibition.

Our friends and customers from the country are cordially invited to visit our Factory whilst in Toronto.

Samples of this wonderful Yeast FREE.

THE BARM YEAST MFG. CO.,

TELEPHONE 1920. 35 Wellington St. E., Toronto.

The British Columbia Fruit Canning and Coffee Co'y, Lt'd.

VANCOUVER, B.C.

Importers and Manufacturers of

COFFEES, SPICES, MUSTARDS,
CREAM TARTAR, BAKING POWDER, &c.,
FLAVORING EXTRACTS,
CANDIED PEELS,
JAMS, JELLIES, MARMALADES and
CANNED FRUITS.

The Norton Manufacturing Co.,

E. P. Breckenridge, Toledo, Pres. — C. C. Warren, New York, Sec.-Treas.

Edwin Norton, Chicago, Vice-Pres. — W. C. Breckenridge, Resident-Manager.

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

FRUIT, PAINT, LARD, BAKING POWDER, FISH AND LOBSTER

CANS.

Capacity, fifty thousand cans per day.

Sole Agents in Canada for Norton Brothers

"Solder Hemmed" Caps.

Inquiries and Correspondence Solicited

HAMILTON, - ONT.

-BROOMS-

EXTRA SELECT.

35, 30, 25, 20, 15.

Just what you want for choice family trade at prices to suit all.

These Brooms are made of selected stock, handsomely finished and warranted to be always same weight and quality.

Note our Special Brands.

35	"Peerless"	35
30	"Ideal"	30
25	"Royal"	25
20	"Anchor"	20
15	"Crown"	15

Manufactured by

CHAS. BOECKH & SONS, - TORONTO.

—ALSO—

Household Brushes of every description, Pails, Tubs, Washboards, Matches, etc.

Price List sent on application.

A. HAAZ & CO.,

Bonded Manufacturers of

Honey Dew, White Wine, Malt and Cider

VINEGARS.

74 Bagot Street, - Kingston, Ont.

Cowan's Soluble Cocoa

made from carefully selected Beans, produces a Cocoa of the best quality and finest flavor.

The Cowan Cocoa and Chocolate Co. L'd, Toronto. 14 and 16 Mincing Lane, Wellington St. W.

Samples free. Correspondence Solicited.

ORIENT MILLS.

SINCLAIR, HOOD & CO.,

(SUCCESSORS TO W. A. BRADSHAW & CO.)

Importers and Manufacturers of

Coffees,
Spices,
Mustards,

CREAM OF TARTAR, BAKING POWDERS, FLAVORING EXTRACTS, ETC.

48-50 Lombard Street, Toronto.

We are now reducing our surplus stock in order to make room for FALL GOODS.

We beg to offer a BIG REDUCTION IN PRICES to our RETAIL FRIENDS. Customers visiting Toronto, during the Exhibition, will find it to their interests to call and inspect stock before placing their fall orders.

R. TEW & CO.,

Importers of

CROCKERY, GLASSWARE, CHINA, LAMP GOODS, ETC,

10 FRONT ST. East,

(Adjoining Board of Trade Building.)

SALES MADE OR PENDING.

Watson Bros., grocers and liquor dealers, Guelph Ont., have sold out to E. S. Kilgour.

G. R. Gilroy, general merchant, Holstein, Ont., has sold out to J. H. Richards & Co.,

J. Sinclair & Son's crockery and glassware stock, Toronto, are advertised to be sold on the 15th inst.

PARTNERSHIPS FORMED AND DISSOLVED.

P. J. Hubley & Sons, feed dealers, Halifax, have dissolved.

Young & Hopkins, general merchants. Hartney, Man., have dissolved.

Daignault & Quintal, hay and flour dealers, Montreal, have dissolved, P. Daignault continuing.

Busche & Lajeunesse, grocers and hardware dealers, Walkerville, Ont., have dissolved, J. E. Lajeunesse continuing.

REMOVALS AND DEATHS.

George Morrison, jr., wholesale grocer, St. John N. B., is dead.

James J. Grieve, senior partner in the firm Blaine, Johnson & Co., general store, etc., St. John's, Nf'l'd is dead.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES,

Napoleon Brodeur, grocer, Montreal, has assigned.

Louis Giroux, general merchant, Berthier, Que., has assigned.

S. S. Young, wholesale grocer, Trenton, Ont., is offering to compromise.

Adolphe Methot, general merchant, St. Roch des Aulnais, Que., has assigned.

A feather duster disperses but does not remove the dust from the store.

Goods conveniently located save time, money and temper in showing.

If you want books, it is rarely wise to pay double price for them to a travelling book-seller.

SELL GOOD GOODS.

We believe it is a fact that the most successful retail grocers are the ones who sell goods of a high quality, and certain it is that such a policy has everything to command it. While fine quality goods may cost a little more to the consumer, this fact is more than counterbalanced by the satisfaction of the buyer, and by the fact that such goods go further under the management of the housewife than do cheap goods.

And the dealer in fine goods is not slow to educate his customers to the fact that high priced goods are cheaper in the end than low priced ones. It does not take much argument to show that a pound of pure pepper is worth much more to the consumer than a pound of cheap trash, and there is a long list of articles of which the same statement is true.

In canned goods especially it is important to handle only a good quality, and such can be sold at profitable prices. Nothing disgusts a customer more quickly than to cut a can of some article, say salmon, and find it scarcely fit to be eaten, let alone its repulsive appearance. Not only is the grocer apt to lose a customer by selling such stuff, but he injures the trade in canned salmon at the same time. When a customer is certain of good butter, good tea, good coffee, etc., he will stick to such a store even if prices are sometimes higher. The grocer who deals in fine goods rarely has trouble with customers; there is no sending back of articles, and no fault finding about quality. It is the right method of doing business.—St. Louis Grocer.

BREADMAKER'S DRY HOP YEAST

Makes light white, wholesome, and delicious Bread.

For sale by all wholesale grocers, at $1 per box.

Manufactured by

THE BREADMAKER'S YEAST CO.,

TORONTO, ONT.

STAR FIRE LIGHTER.

FAST SELLER. GOOD PROFIT

285 gross sold in London, Ont., in 5 weeks, and sells faster every day.

NO COAL OIL.

Send for sample. See our prices.

STAR MFG. CO., London.

PURE ROCK SALT

—FOR—

Cattle and Horses.

TORONTO SALT WORKS,

128 Adelaide Street East

Sole Agents for

RETSOF MINING COMPANY.

Write for Quotations

BUSINESS CHANCE.

NEW HONEY. COMB OR EXTRACTED—We can supply the trade. Write for prices. GOOLD & CO., Brantford, Ont. 46

SAPOLIO Is a solid handsome cake of SCOURING SOAP Which has no equal for all cleaning purposes except the laundry. It will clean paint, make oil cloths bright and give the floors, tables and shelves a new appearance. It will take the grease off the dishes, and off the pots and pans. It scours the knives, the wash basin, bath tub, even the greasy kitchen sink. It brightens all metals except silver or gold. If you have not sold it yet, send your order at once to

EMIL POLIWKA & Co.

36 Front st., East, Toronto, Ont.

Dominion Agents.

ALL GROCERS SHOULD SELL THE

ROYAL DANDELION COFFEE

Manufactured by

ELLIS & KEIGHLEY,

TORONTO.

TO THE TRADE

—IN—

Canned Goods.

We are making all arrangements for this season's pack—and enlarging our factory considerably—Thanks for last season's trade and soliciting this year's.

Faithfully yours,

D. W. DOUGLAS,

St. Johns, P.Q.

BUY ONLY THE BEST

THE GAIL BORDEN Eagle Brand Condensed Milk

Has maintained its high reputation for ABSOLUTE PURITY for over a QUARTER OF A CENTURY.

AS A FOOD FOR INFANTS IT HAS NO EQUAL.

FOR SALE BY

Grocers and Druggists Everywhere.

KNOX, MORGAN & CO.,

Wholesale Dry Goods Importers,

HAMILTON, - - - ONTARIO.

FALL IMPORTATIONS.

OUR STOCK---Is now fully completed for Fall Trade and comprises exceptionally varied and attractive lines of double-width, higher class DRESS GOODS and MANTLE CLOTHS, including Plushes and Sealettes.

FLANNELS, SHIRTS AND DRAWERS---Only the best values being offered.

GENTS' FURNISHINGS---This department specially attractive this season.

LETTER ORDERS---Receive careful and prompt attention.

Everyone should see

THE JOHNSTON'S FLUID BEEF CO.'S EXHIBIT

at the Provincial Exhibition in Montreal.

Life Size Statute of Hercules.

W. C. A. LAMBE & CO.,

Commission Merchants,

TORONTO.

AGENTS FOR

The St. Lawrence Sugar Ref'g Co., Montreal.

The British America Starch Co., Brantford.

LEONARD BROS.,

Wholesale Fish Dealers,

Are now prepared to fill all orders for their

Celebrated Boneless Codfish

(from new fish)

packed in 5, 10, 25 and 40 lb. boxes, 2 lb blocks wrapped in waxed paper.

SEND FOR QUOTATIONS.

ST. JOHN, N.B. MONTREAL, P.Q.

Robertson, Thompson & Co.,

GRAIN, FLOUR,

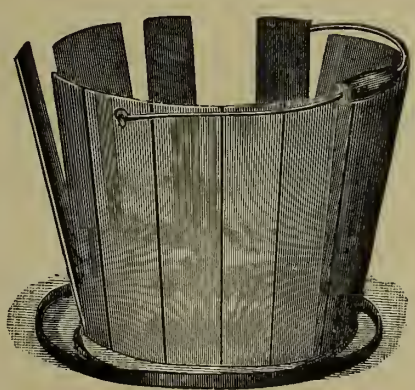
Produce and General Commission,

185 NOTRE DAME ST., EAST,

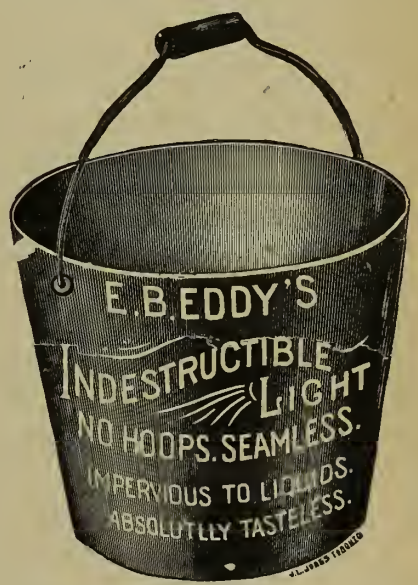
P.O. Box 615. **WINNIPEG.**

Correspondence solicited from Merchants and Manufacturers desirous of introducing their goods in Manitoba and the Northwest Territories.

CATCH ON!



The Old Wooden Bucket.



E. B. Eddy's Indurated Fibre Pail.

The Neatest, most Durable, most Attractive and very Best Ware in the Market! The Cheapest because the most Durable!

These Superior Wares are moulded in one piece from wood fibre. No hoops. No joints. Cannot leak, shrink, swell or water soak. Will not taint milk or other liquids. Proof against hot and cold water, kerosene oil, benzine or naptha

If your Wholesale Grocer does not keep these wares in stock, apply direct to the sole owners of the Patents and sole Manufacturers in Canada.

THE E. B. EDDY MFG. CO.,

HULL CANADA

CLEVELAND'S BAKING POWDER

yields best profit to the grocer, and of such a superior quality that a customer gained is always retained.

For reliable brands of cut smoking and chewing Tobaccos use the following:

CUT SMOKING:
OLD FLAG.
GOLD FLAKE.
HAND MADE.

FINE CUT CHEWING:
GOLDEN THREAD. GLOBE.
VICTORIA. HIGH COURT.
JERSEY LILY.

MANUFACTURED BY

THE GLOBE TOBACCO WORKS CO., OF LONDON, Ltd.

THE CANADIAN GROCER PRICES CURRENT.

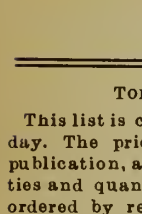
TORONTO, Sept. 10, 1890.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.



Cleveland's Superior Baking Powder in tin cans, per dozen net.

10 cent tins	1 00
¼ lb. "	1 50
6 oz. "	2 20
½ lb. "	2 80
12 oz. "	4 25
1 lb.	5 50
5 lbs.	25 50

	Per doz
Dunn's No. 1, in tins	2 00
" " 2, in tins	75
Cook's Gem, in 1 lb pkgs	$1 75
" " 7 oz "	85
" " 2 oz "	40
" " 5 lb. tins	65
" " bulk, per lb	12

	Per doz.
Empire, 5 dozen 4 oz cans	$0 75
" 4 " 8 "	1 15
" 2 " 16 "	2 00
" ½ " 5 lb cans	9 00
" bulk, per lb	15

COOK'S FRIEND.

(In Paper Packages.)	Per doz
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, ½ "	14 00
Ocean Wave, ¼ lb, 4 doz cases	75
" ½ lb, 4 "	1 30
" No. 1, 2 "	1 90
" 1 lb, 2 "	2 20
" 5 lb, ½ "	9 60

BISCUITS.

Abernethy	8½
Arrowroot	$0 11
Butter	0 6½
Caline	0 7½
Cottage	0 8½
Digestive	0 10
Daisy Wafer	0 16
Garibaldi	0 10
Gingerbread	0 11
Ginger Nuts	0 10½
Graham Wafer	0 09½
Lemon	0 10
Milk	0 09½
Nic Nac	0 12
Oyster	0 06½
People's Mixed	10½
Pic Nic	0 09
Prairie	0 08½
Rich Mixed	0 14
School Cake	0 11½
Soda	0 06½
" 3 lb "	0 21
Sultana	0 11
Tea	0 11
Tid Bits	0 09½
Variety	0 11
Villago	0 07½
Wine	0 08½

BLACKING.

Day & Martin's, pints, per doz	$3 20
" ½ "	2 10
" ½ "	1 10
Spanish, No. 3	4 50
" " 10	9 00

JACQUAND FRENCH BLACKING.

No 2 per gross	2 00
No 3 "	3 00
No 4 "	4 00
No 5 "	6 00

BLACK LEAD.

Reckitt's Black Lead, per box... 1 15
Each box contains either 1 gro., 1 oz., ½ gro., 2 oz., or ¼ gro., 4 oz.

TELLIER, ROTHWELL & CO'S.

Royal Black Lead, per gross..... $1 80

F. F. DALLEY & CO.

	Per gross.
Silver Star Stove Paste	9 00

Packed in fancy wood boxes, each box contains 3 doz.

BLUE.

Reckitt's Pure Blue, per gross.. 2 10

TELLIER, ROTHWELL & CO'S.

Parisian Square Blue, per lb..13 to 14c

BROOMS.

	Per doz.
Carpet....4 strings	2 90
X Parlor, 2 "	2 65
Louise 3 "	2 65
1 Gem 4 "	3 25
2 " 3 "	2 65
3 " 2 "	2 20
" 2 "	1 95
O Hurl... 4 "	2 65
" 3 "	2 35
4 " 3 "	2 05
3 " 3 "	1 70
OK " 2 "	1 35
Hvy Mill 4 "	3 70

CORN BROOMS.

CHAS. BOECKH & SONS. per doz

X Carpet, 4 strings, net	$3 20
2 " 4 " "	2 90
3 " 3 " "	2 65
XXX Hurl 4 " "	2 60
1X " 4 " "	2 40
2X Parlor 4 " "	2 25
3 " 3 " "	1 95
4 " 3 " "	1 70
5 " 2 " "	1 30
Girls " 2 " "	1 50
Railway 4 " "	3 00
Ship 4 " "	4 00
2 Cable 2 wire bands, net	3 00
3 " 3 " "	4 00
1 Hearth 2 strings, net	1 75
2 " 2 " "	1 50
3 " 1 " "	1 20
4 " 1 " "	1 00

CANNED GOODS.

	Per doz	
Apples, 3's	$....	$1 15
" gallons	....	3 25
Blackberries, 2	2 00	2 10
Blueberries, 2	1 25	1 40
Beans, 2	.....	1 00
Corn, 2's	1 10	1 25
" Special Brands	1 30	2 10
Cherries, red pitted, 2's	2 25	2 40
Peas, 2's	1 12½	1 20
Pears, Bartlett, 2's	2 00	2 25
" Sugar, 2's	....	1 70
Pineapple, Baltimore	2 40	2 50
" Bahama	2 90	3 00
Peaches, 2's	2 40	2 50
" 3's	3 50	3 60
" Pie, 3's	1 60	1 65
Plums, Gr Gages, 2's	2 00	2 10
" Lombard	2 00	2 10
" Damson Blue	1 90	2 00
Pumpkins, 3's	0 90	1 00
" gallons	3 00	3 25
Raspberries, 2's	2 45	2 50
Strawberries, choice 2's	2 25	2 40
Succotash, 2's	1 50	1 65
Tomatoes, 3's	1 55	1 60
Finnan haddies	.....	1 50
Lobster, Clover Leaf	.....	2 95
" Other brands	2 10	2 25
Mackerel	1 10	1 20
Salmon, 1's	1 40	1 55
" white	1 10	1 25
Sardines Albert, ¼'s tins		10½, 11½
" " ½'s "		15, 18
" Martiny, ¼'s "		10 10½
" " ½'s "		18, 19
" Other brands, 9¾,		11, 16, 19
" P & C, ½'s tins		23, 25
" " ½'s "		33, 36
Sardines Amer, ¼'s "		6½, 8
" " ½'s "		9, 11

JAMS AND JELLIES.

DELHI CANNING CO.

Jams assorted, 1's	2 35
Jellies, 1's	2 25

TORONTO BISCUIT & CONFECTIONERY CO.

	Per lb
Jams, absolutely pure—apple	$0 06
Family	0 07
Black and Red current. Raspberry, Strawberry, Peach and Gooseberry per lb	0 12
Plum	0 10
Jellies—pure—all kinds	0 10

These goods are put up in glass jars and in 5, and 10 lb. tins and 28 lb. pails.

Marmalade—orange	0 12

CANNED MEATS.

Comp. Corn Beef	1 lb cans	$1 65	$1 70
" "	2 "	2 65	2 70
" "	4 "	4 80	5 00
" "	6 "	8 50	9 00
" "	14 "	19 00	20 00
Minced Collops,	2 lb cans		2 80
Roast Beef	1 "		1 60
"	2 "	2 75	2 80
"	4 "		5 85
Par Ox Tongue,	2½ "	$8 50	8 75
Ox Tongue	2 "	8 25	8 50
Lunch Tongue	1 "		3 25
"	2 "	5 75	6 25
English Brawn,	2 "	2 75	2 80
Camb. Sausage	1 "		2 50
"	2 "		4 00
Soups, assorted	1 "		1 35
"	2 "		2 25
Soups & Boulli	2 "		1 80
"	6 "		4 50

Potted Chicken, Turkey, or Game, 6 oz cans	1 50
Potted Ham, Tongue or Beef, 6 oz cans	1 35
Devilled Tongue or Ham, ½ lb cans	1 35
Devilled Chicken or Turkey, ½ lb cans	2 25
Sandwich Ham or Tongue, ½ lb cans	1 50
Ham, Chicken and Tongue, ½ lb cans	1 50

MINCE MEAT.

BRYANT, GIBSON & CO.'S—TORONTO.

Mince Meat, ½ gal glass jars,	$9 50
Ditto, 25 and 40 lb pails, per lb.	12½c

J. H. WETHEY'S—ST. CATHARINES.

Condensed, per gross, net	$12 00

CHEWING GUM.

ADAMS & SONS.

	To Retailers.
Tutti Frutti, 36 5c bars	$1 30
Bo-Kay (new) 150 pieces	1 00
Sapnota, 150 "	1 00
Magic Trick, 115 "	0 85

ALWAYS ORDER RECKITT'S BLUE.

Prices Current, Continued—

Black Jack,	115 pieces	...	0 85
Red Rose,	115 "	...	0 85
Sweet Fern,	230 "	...	0 85
Adams' N.Y. Gum,	200 "	...	0 50
Caramel Tolu,	72 "	...	0 40
New Fruit Asst.,	115 "	new	0 75
Puzzle Gum	115 "	....	0 75
Oolah " "	115 "	...	0 75

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO.S.

Chocolate—	Per lb.
French, ¼'s....6 and 12 lbs.	0 30
Caraccas, ½'s..6 and 12 lbs..	0 35
Premium, ½'s..6 and 12 lbs...	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs .	0 24
Sticks, gross boxes, each...	1 00
Cocoa, Homœopat'c, ¼'s, 8 & 14 lbs	30
" Pearl " " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs.....	18

BENSDORP'S ROYAL DUTCH COCOA.

¼ lb. cans, per doz.....	$2 40
½ " " "	4 50
1 " " "	8 50

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma.....per lb	$0 30
Mott's Prepaired Cocoa.....	28
Mott's Homœopat'c Cocoa (¼s)	32
Mott's Breakfast Cocoa.....	40
Mott's Breakf. Cocoa(in tins)	40
Mott's No. 1 Chocolate.....	35
Mott's Breakfast Chocolate...	28
Mott's Caracas Chocolate.....	40
Mott's Diamond Chocolate....	22
Mott's French-Can. Chocolate	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibbs.....	30
Mott's Cocoa Shells.....	5
Mott's Vanilla Chocolate stick	22&24
Mott's Pure Confec Chocolate	22c—38
Mott's Sweet Confec. Choc.	21c—30

COWAN COCOA AND CHOCOLATE CO.

Cocoas—	
Hygienic, 1, ½, ¼ lb. boxes	70, 75
Iceland Moss ¼lb in 12lb boxes	35
Soluble (bulk) 15 & 30 lb bxs...	18, 20
Soluble (tins) 6 lb and 12 lb....	20
Cocoa Nibs, any quantity ...	30, 35
Cocoa Shells, any quantity...	05
Cocoa Essence.....per doz	1 40
Chocolates—	
Mexican, ¼, ½ in 10 lb bxs	30
Queen's Dessert, "	40
Vanilla "	35
Sweet Caracas "	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross...	00
Pure Caracas (plain) ¼, ½ lbs	40
Royal Navy (sweet) "	30
Confectioners', in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

WALTER, BAKER & CO'S

Chocolate—	
Pre'um No. 1, bxs. 12 & 25 lbs each	40
Baker's Vanilla in bxs 12 lbs each	52
Caraccas Sweet bxs 6 lbs each, 12 bxs in case.....	35
Eagle, sweet & spiced, bxs 12 lbs each	33
Vanilla Tablets, 416 in box, 24 bxs in case, per box.....3	65
Spanish Tablets, 100 in box, 12 bxs in case.....3	00
German Sweet Chocolate—	
Grocers' Style, in cases 12 boxes, 12 lbs each	25
Grocers' Style, in cases 24 boxes, 6 lbs each	25
48 Fingers to the lb., in cases 12 bxs 12 lbs each.....	25
48 Fingers to the lb., in cases 24 bxs 6 lbs each	25
Cocoa—	
Pure Prepared boxes, 12 lbs each	40
Cracked, boxes, 20 lbs each, 1 lb and assorted papers.....	32
Cracked, in bxs, 12 lbs., each, ½ lb. papers	32
Cracked, in bags, 6, 10 & 25 lbs each	32
Cocoa and shells, 12s and 25s.....	30
Breakfast Cocoa—	
In bxs, 6 & 12 lbs., each, ½ lb. tins	45
In boxes, 12 lbs., each, 1 lb. tins, decorated canisters.....	45
Broma—	
In boxes, 12 lbs., each, ½ lb. tins.....	40

GIBSON & GIBSON'S

	per lb
Sydney Gibson's Cocoa, ¼s	0 30
Dr. Clarke's Cocoa, ½'s and ¼'s, tins	0 45
Soluble Cocoa bulk in boxes	0 18
Prepared do " " ...	0 22
Sydney Gibson's Chocolate, ¼s. and ⅛s	0 30
Gibson's Rock do ½s.	0 28
Dr. Clarke's do ¼s.	0 30
Confectioners' Pure Chocolate 10 lb. blocks	0 30
Vanilla choc. sticks, per gross ...	1 00
	per doz
Gibson's Icina, ½s. 2 doz. in case.	1 25
Gibson's Icina, 1 lb 2 " "	2 25

COFFEE.

GREEN

	c. per lb.
Mocha.....	32, 35
Old Government Java.....	30, 33
Rio.....	21, 22½
Plantation Ceylon.....	29, 31
Porto Rico.....	24, 28
Guatamala..	24, 26
Jamaica.....	22, 23
Maracaibo	24, 26

WHOLE ROASTED OR PURE GROUND.
ELLIS & KEIGHLEY'S.

	c. per lb
Java.....	33, 34
Java and Mocha.....	34, 36
Plantation Ceylon.....	...35
Arabian Mocha	...37
Santos.....	28, 28
English Breakfast.....	16, 24
Royal Dandelion in 1 lb tins..	...26

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend.....	...33
Our Own "	...31
Laguayra "	...29
Mocha and Java.....	32, 33
Java, Standard.....	...33
" Old Government.....	30, 32
Arabian Mocha.....	36
Santos	...28

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs.....	30
Standard Imperial in sealed tins, 25 and 50 lbs.....	32
Standard Blend in sealed tins, 25 and 50 lbs.....	33
Ground, in tins, 5, 10, 15 and 25 lbs.....	20, 30
Say's Parisien, in ½ and 1 lb tins	30

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	$0 75
" " " " 1, 1½ oz....	1 25
" " " " 2, 2 oz.....	1 75
" " " " 3, 3 oz.....	2 00

FIRE LIGHTER.

"Star" Fire Lighter, per gross. $1 70

FLOUR AND MEAL.

	per bbl.	
Flour, Manitoba Patent..	5 80	5 85
" Ontario patents....	4 75	5 25
" Straight Roller	4 50	4 60
" Extra.....	4 20	4 30
" Low grades	2 00	3 75
" Strong bakers'....	5 50	5 60
Oatmeal, standard, bbls	....	5 10
" granulated, "	....	5 25
" rolled "	.....	5 25
Rolled Oats	....	5 25
Bran, per ton.....	11 50	12 00
Shorts	17 00	18 00
Cornmeal.....	4 00	4 40

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz.	
Cases, No. 1, 2 oz tins.....	$2 75	$3 00
" No. 2, 4 oz tins.....	4 50	5 00
" No. 3, 8 oz tins.....	8 00	8 75
" No. 4, 1 lb tins.....	12 60	14 25
" No. 5, 2 lb tins.....	25 00	27 00

FRUITS.

FOREIGN.	c. per lb.	
Currants, Provincial, bbls...	6½,	6½
" " ½ bbls	6⅝,	6⅝
" " cases	...	6½
" Filiatras, bbls....	6½,	6⅝
" " ½ bbls...	6¾,	6¾
" " cases ..	6¾,	6⅞
Patras, bbls.....	6⅞,	7
" " ½ bbls.....	7,	7⅛
" " cases.....	7⅛,	7⅜
" Vostizzas, cases.	8,	9¼
" " ½ cases	8½,	9¾
" 5-crown Excelsior (cases).....	9½,	10
" ½ case....	9⅛,	9⅝
Dates, Persian, boxes, ...	5¾	6
Figs, Elemes, 14 oz., per box	...	10
" 10 lb boxes	12½	13
" 20-lb	15	16
" Seven-Crown	...	18
Prunes, Bosnia, bags	6¼	7½
" cases, ...	7	8
Raisins, Valencia, off stalk,	4½	6
Selected	7¾	8
Layers.....	8½	9
Raisins, Sultanas.....	16,	18
" Eleme	7½	8
" Malaga:		
London layers	2 70	3 00
Loose muscatels	2 35	2 75
Imperial cabinets	3 25	3 50
" " qrs., flat.		1 00
Connoisseur clusters	4 00	4 25
Extra dessert "	4 75	5 00
" " " qrs.		1 50
Royal clusters	6 00	6 50
Fancy Vega cartoons	.....	2 75
Black baskets	4 00	4 25
" " qrs	1 30	1 35
Blue "	4 75	5 00
" " qrs	1 50	1 60
Fine Dehesas	7 00	7 25
" " qrs	2 00	2 25
Lemons, Palermos	4 50	6 50
" Messina.....	5 50	6 50
Oranges, Floridas	....	....
" Rodis	.....	7 50
" Sorrentos.....	.....	4 50

DOMESTIC.

Apples, Dried, per lb	0 08½	0 09
do Evaporated.....	0 13½	0 14

GLASSWARE.

TAYLOR, SCOTT & CO.

	c. per doz
Lamp Chimneys, O.....	3/2
" " A.....	3/5
" " B.....	4/5

GRAIN.

Wheat, Fall, No. 2, ...	0 96	0 99
" Red Winter, No. 2	0 97	0 98
" Spring, No. 2	0 94	0 95
" Man Hard, No. 1..	.....	.....
" " No. 2..	....	1 10
Oats, No. 2, per 34 lbs.....	35	37
Barley, No. 2, per 48 lbs...	50	51
" No. 3, extra.....	55	56
" No. 3.....	48	55
Rye.....	80	81
Peas.....	67	70
Corn	...	70

HAY & STRAW.

Hay, Pressed, "on track	11 50	12 00
Straw Pressed, "	5 00	7 00

LARD.

"FAIRBANK'S" REFINED COMPOUND.

In Butter Tubs.....	.....	0 08½
Fancy "	.....	0 09
3-hoop pails	0 09	0 09½
60 lb. cases of 3 lb., 5 lb., and 10 lb. tins, per lb	.....	0 10

MUSTARD.

ELLIS & KEIGHLEY'S.

	cts
Durham, Fine, in ¼ and ½ lb tins per lb	25
" Fine, in 1 lb jars.....	22
" Fine, in 4 lb jars.....	70
" Ex Sup., in bulk, per lb.	30
" Superior, in bulk, per lb	20
" Fine, " "	15

COLMAN'S AND KEEN'S

In 4 lb jars.....	75
In 1 lb jars.....	25
D. S. F., in tins, per lb	41
" in ½ lb tins.....	42
" in ¼ lb tins, per lb.....	44
D. F. in ½ lb tins, per lb	26
" ¼ " "	28

NUTS.

	per lb.	
Almonds, Ivica	14	15
" Tarragona.....	15	16
" Fornigetta	...	...
Almonds, Shelled Valencias ...		...
" " Jordon.	45,	55
Brazil.....	12	13
Cocoanuts, per 100	...	6 00
Filberts, Sicily.....	...	11
Filberts, Oblong	11	11½
Peanuts, roasted	12,	13
" green	9	10
Walnuts, Grenoble	17	18
" Bordeaux	12,	13
" Naples, cases	...	...
" Marbots.....	...	13½
" Chilis	. 12	13

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO PICKLES.

John Bull, mixed, in bulk.....	$0 45
" Chow Pic'le, in bulk	0 50
" m'xed & Chow Chow	1 90
" Mixed & Chow-Chow pts	2 15
" Mixed & Chow-Chow qts	3 40
" " " 16 g.	1 90
Horse Radish, bottles, per doz	2 25

SEE ALL YOU CAN

When in the City during the Fair. Your sight-seeing will not be completed till you have been through the large factory of the Toronto Biscuit and Confectionery Co., 7 Front St. East, Toronto. You are specially invited to call upon them and see the manufacture of their celebrated Biscuits and Confectionery.

Prices current, continued—

SAUCES.

John Bull, kegs, per gal	1 25
" ½ pt bottles, per doz.	
" ¼ pt. bottles, per doz	
(accerding to quantity) 90c to	1 00
Devonshire Relish, kegs p. gal	1 75
" " ½ pt, bottles, per doz	1 25
Niagara Tomato, kegs, per gal	1 25
" " Reputed pints	1 25
Raspberry Vinegar, per doz	2 25
Raspberry Syrup and vinegar	2 25
Terry's Candied Peels. c. per	peels
Lemon, 7 lb boxes	...
Orange, "	...
Citron "	...

CROSSE & BLACKWELL'S.

Pickles, all kinds, pints, per doz	3 25

LEA & PERRIN'S. per doz.

Worcester Sauce, ½ pts	$3 60	$3 75
" " pints	6 25	6 50

LAZENBY & SONS.

	Per doz
Pickles, all kinds, pints	3 25
" " quarts	6 00
Harvey Sauce—genuine—hlf. pts	3 25
Mushroom Catsup " "	2 25
Anchovy Sauce " "	3 25

PRODUCE.

DAIRY.

	Per lb	
Butter, creamery, rolls	$0 21	$0 22
" " tub	0 19	0 21
" dairy, tubs, choice	0 14	0 15
" " medium	0 10	0 12
" low grades to com.	....	....
Butter, pound rolls	0 15	0 16
" large rolls	0 12	0 14
" store crocks	0 12	0 14
Cheese	0 09	0 10

COUNTRY

Eggs, fresh, per doz	0 13	0 13½
" limed	....	....
Beans	1 70	1 80
Onions, per bbl	....	....
Potatoes, per bag	0 50	0 60
Hops, 1889 crop	0 15	0 18
" 1890 "	0 33	0 35
Honey, extracted	0 08	0 10
" section	0 14	0 16

PROVISIONS.

Bacon, long clear, p lb		0 08½
Pork, mess, p. bbl	15 00	17 00
Hams, smoked, per lb	0 12½	0 13
" pickled	0 10	0 11
Bellies	0 10½	0 11
Rolls	0 09	....
Backs	....	0 11
Lard, Canadian, per lb	0 10½	0 10¾
Hogs	7 00	7 25
Tallow, refined, per lb	0 05	0 05½
"rough, "	....	0 02

RICE, ETC.

	Per lb
Rice, Aracan	3⅞, 4c
" Patna	4¼, 5½
" Japan	4¼, 5
" extra Burmah	3½, 4
Grand Duke	6¾, 7½
Sago	4¾, 5½
Tapioca,	5⅞, 6½

SPICES.

GROUND.

	Per lb.	
Pepper, black, pure	$0 18	$0 20
" fine to superior	12	18
" white, pure	32	35
" fine to choice	25	30
Ginger, Jamaica, pure	25	27
" African, "	..	18
Cassia, fine to pure	18	25
Cloves, " "	14	25
Allspice, choice to pure	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure	30	35
Cream of Tartar, fine to pure	25	37

STARCH.

EDWARDSBURG STARCH CO. LIMITED, MONTREAL.

	c. per lb.
No. 1 White, 4 lb cartoons	5½c
Canada Laundry	4½
Silver Gloss, crates	6½
Silver Gloss, 1 lb chromos	6½
Satin, Starch 1 lb chromos	7½
No 1 White, barrels & halves	4½
Benson's Canada Prepared Corn	7½
Canada Corn	6½
Rice Starch, 1 lb	9

BRITISH AMERICA STARCH CO BRANTFORD.

1st quality white, 3 lb. cartoons,	5½
Lily White gloss, crates	6½
Brantford gloss, 1 lb	7½
Lily White gloss, 1 lb chromo	6½
Canada Laundry, Boxes	4½
Pure Prepared corn	7½
Challenge Corn	6½
Rice Starch, fancy cartoons	9
" cubes	7½

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40-1b boxes. 1, 2, and 4 lb. pack'g's	8
36-1b boxes, 3 lb. packages	8
12-lb "	8½
38 to 45-1b boxes	8
Silver Gloss Starch—	
40-lb ' 1, 2 and 4 lb packages.	9
40-lb " ½ lb package	9½
40-lb ' ¼ "	10
40-lb " assorted ½ and ¼ lbs	9½
6-lb " sliding covers	9½
38 to 45 lb boxes	9
Oswego Corn Starch—for Puddings, Custards, etc.—	
40 lb boxes, 1 lb packages	8½
20 " "	8½

SUGAR.

	c. per lb
Granulated, 15 bbls or over	5
less than 15 bbls	5⅛
Paris Lump, bbls and 100 lb. bxs	5⅝
" " 50 lb. boxes	5¾
Extra Ground, bbls	5¾
" " less than a bbl.	6⅛
Powdered, bbls	5¼
" less than a bbl	5¾
Extra bright refined	4¼
Bright Yellow	4¼
Medium "	3¾
Brown	3⅜
Raw	4½

SYRUPS AND MOLASSES.

SYRUPS.	Per lb. bbls.	½ bbls
D	2⅜	2¾
M	2¾	2⅞
B	2⅞	3
V.B	3	3⅛
E.V.B	3⅛	3¼
E.S.V.B	3¼	3⅜
XX	3⅜	3½
XXX	3½	3⅝

MOLASSES.	Per gal.	
Trinidad, in puncheons	0 38	0 40
" bbls	0 40	0 42
" ½ bbls	0 42	0 44
New Orleans, in bbls	0 48	0 65
Porto Rico, hdds	0 38	0 45
" barrels	0 42	0 47
" ½ barrels	0 44	0 49

TOBACCO AND CIGARS.

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	67c
Ingots, rough and ready, 7's	64
Laurel, 3's	57
Brier, 7's	55
Index, 7's	50
Honeysuckle, 7's	58
Napoleon, 8's	54
Royal Arms, 12's	55
Victoria, 12's	53
Brunette and Lovely, 12's	50½
Prince of Wales, in caddies	51½
" in 75 lb boxes	51
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	53
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
½ lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

GLOBE TOBACCO COMPANY.

CUT SMOKING TOBACCO.

	Per lb.
The Old Flag, ⅛ lb. in 5 lb. boxes	70c
" " " 1 lb. Fancy Tins	70c
" " " ½ " " "	41c
Gold Flake, 1-5, 6 lb boxes	70c
" " ½, 5 "	70c
" " 1-10, 5 "	80c
" " 1 fancy tins	70c
" " ½ " "	41c
" " 1 " glass jars	77c
Hand Made, 1-5, 6 lb boxes	65c
" " ½ 6 "	68c
" " 1 fancy tins	68c
" " ½ " "	40c
" " 1 glass jars	75c

GRANULATED SMOKING TOBACCO:

Unole Tom, 1-5, 6 lb boxes	45c
" " 1-10, 6 lb "	45c

LONG CUT SMOKING TOBACCO.

Wig Wag, ½, 6 lb boxes	41c
" " 1-5, 6 lb "	43c
" " 1-10, 6 lb "	45c

FINE CUT CHEWING TOBACCO.

Golden Thread, 5 & 10 lb pails	95c
Globe, - - - " "	90c
Victoria, - - - " "	75c
High Court, - " "	70c
Jersey Lilly, - " "	65c
Golden Thread, 1-16 " Foil in ½ gro. boxes, per gross	9 05
Solace " 1-16 " Foil in ½ gro. boxes, per gross	6 05

CIGARS—S. DAVIS & SONS, Montreal.

	Sizes.	Per M
Madre E' Hijo, Lord Landsdowne		$60 00
" " Panetelas		60 00
" " Bouquet		60 00
" " Perfectos		85 00
" " Longfellow		85 00
" " Reina Victoria		80 00
" " Pins		55 00

KINGSFORD'S OSWEGO ∴ STARCH.

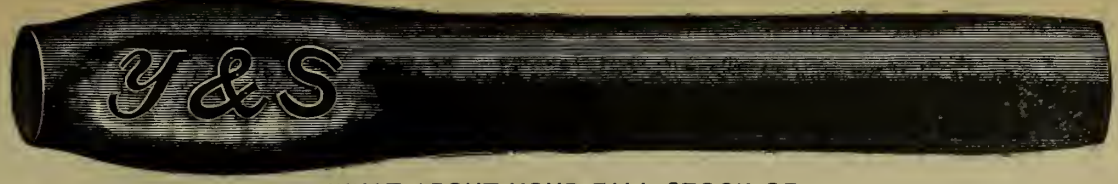
"Pure" and "Silver Gloss"
FOR THE LAUNDRY.

Corn ∴ Starch,
FOR THE TABLE,

Standard of Excellence. Absolutely Pure.

For Sale by all Leading Jobbers in Canada.

T. KINGSFORD & SON, Oswego, N.Y.



WHAT ABOUT YOUR FALL STOCK OF

LICORICE!

PURE CALABRIA BRAND, Y. & S.
4, 6, 8, 12 and 16 sticks to pound.

THESE GOODS CAN BE OBTAINED FROM ANY OF THE LEADING FIRST-CLASS HOUSES IN CANADA.

YOUNG & SMYLIE,

54, 56, 58, 60, 62 & 64 South 5th Street, - BROOKLYN, NEW YORK.

Prices current, continued—

El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
" Queens	29 00
Cigarettes, all Tobacco—	
Cable	7 00
El Padre	11 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 00
B. C. No. 1	4 00
Sweet Sixteen	3 50
CUT TOBACCOS.	per lb
Puritan, ½ lb pkg., 5 lb. boxes	70
Old Chum, ½ lb pkg. 5 lb box	70
Old Virgin, 1-10 lb pkg., 10 lb bxs	62
Gold Block, ½ lb pkg, 5 lb boxes	70
CIGARETTE TOBACCO.	
B. C. N. 1, 1-10, 5 lb boxes	83
Puritan, 1-10, 5 lb boxes	85
Athlete, per lb	1 15

SOAP.

Ivory Bar, 1 lb. bars, per lb	5½
Do. 2, 6-16 and 3 lb bars "	5
Primrose, 4½ lb bars, wax W "	4½
" 1 " " "	4¾
John A, cake, wax W. per doz	42
Mayflower, oake, " "	42
Gem, 3 lb bars per lb	3½
" 13 oz, 1 and 2 lb. bars	3¾
Queen's Laundry, per bar	5½
Pride of Kitchen, per box	2 75
Sapolio, ½ gross boxes	3 25
" per gross, net cash	12 00

TAYLOR, SCOTT & CO.

	per doz.
Baby's Own, ¼ doz boxes	$1 25
Our Boys, ½ " "	1 25
Sea Foam, ½ " "	75
London Bouquet, ½ "	60
Oatmeal, 1 " "	85
" ½ " "	60
Paris Assorted, ½ " "	0 75
Albert Oatmeal bar, 2 doz. boxes	0 75
" White Castile bar, 2 doz. boxes	0 75
Fatherland, ½ doz boxes, p. gro.	5 00

MORSE'S SOAPS.

	Per lb
Mikado (wrapped)	0 04½
Eclipse "	0 04½
Stanley Bar	0 04¾
Defiance	0 04¾
Toronto, 12 oz. Per doz	0 50
Ruby, 10 oz "	0 30
Monster, 8 oz. "	0 24
Detroit, 14 oz "	0 48
Lily White "	0 90
Everyday "	0 80
Queen City, 14 oz "	0 72
	Per box
Mottled in 5 box lots, 100 bars	5 00
" " " 60 bars	3 00
Floater (boxes free)	6 50
Electric	2 75
Hard Water Electric	2 50
Royal Laundry	3 25
Octagon	4 00
	Per doz
Royal Magnum	0 25
" " 25 doz per box.	0 20
Anchor, Assorted	0 10
" Castile	0 50
Morse's Assorted	0 45
Morse's Roso	0 45
" Windsor	0 45
" Castile	0 45
Bouquet, paper and wood	0 80
Prize Magnum, White Castile	0 72
" " Honey	0 72
" " Glycerine	0 72
" " Oatmeal	0 72
	Per box
" " Honeysuckle	0 72
Sweet Briar	0 85
Extra Perfume	0 55
Old Brown Windsor Squares	0 30
White Lavender	1 00
	Per doz
White Castile Bars	0 85
White Oatmeal	0 85
Persian Boquet, paper	2 50
Oriental	0 45
Pure Cocoanut, 3 doz. bxs, wood	0 40
Heliotrope, paper	1 50
Carnation	0 60
Rose Boquet	0 60
Cocoa Castile	0 40
Arcadian	0 45
New Arcadian, per gross	4 25
Ocean Boquet	0 45
Barber's Bar, per lb	0 25
Pure Bath	1 00
Magnolia	1 20
Oatmeal	0 85
Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey	0 70
Plain Glycerine	0 70
Plain Windsor	0 70
Fine Bouquet	1 00
Morse's Toilet Balls	0 90
Turkish Bath	0 60
Infants' Delight	1 20

WOODENWARE. per doz

Pails, 2 hoop, clear No. 1	$1 70
" 3 " " "	1 90
Pails, 2 hoops, clear No. 2	$1 60
" 3 " " "	1 80
" 3 " painted "	1 80
Tubs, No. 0	9 50
" 1	8 00
" 2	7 00
" 3	6 00
Washboards, Globe	$1 90 2 00
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
" Single Crescent	1 85
" Double "	2 75
" Jubilee	2 25

Matches,	5 case lots.	Single cases
	per case.	
Parlor	1 70	$1 75
Telephone	3 90	4 00
Telegraph	4 10	4 20
Safety	4 20	4 30
French	3 60	3 75

Railroad (10 gro. in case)
Single case and under 5 cs. $4 00
5 cases and under 10 cases ... 3 90
Steamship (10 gro. in case)
Single case and under 5 cs. 3 80
5 cases and under 10 cases ... 3 70

	per doz.
Mops and Handles, comb.	1 25
Butter tubs	$1 60 $3 20
Butter Bowls, crates ast'd	3 60

CLOTHES PINS.

5 gross, per box	0 75
4 gross, "	0 85
6 gross, "	1 20

CHAS. BŒCKH & SONS.

	per box
5 gross, single & 10 box lots	0 75 0 80
Star, 4 doz. in package	0 85
" 6 " "	1 25
" 4 " cotton bags	0 90

INDURATED FIBRE WARE.

½ pail, 6 qt.	$4 00
Star Standard, 12 qt.	4 50
Milk, 14 qt.	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	3 25
" round "	3 50
Handy dish	3 75
Water Closet Tanks	18 00

DURABLE PAILS AND TUBS

WM. CANE & SONS, MANUFACTURING CO NEWMARKET.

	Per doz.
Steel hoops, painted and grain'd	2 20
Brass hoops, oiled and varnish.	3 25
No 1 tubs	9 50
No 2 "	8 50
No 3 "	7 50

BARM YEAST.

	per box
3 doz. 5c. packages, in boxes	1 00
3 doz. 10c. " "	1 95
1½ " 10c. and 3 doz. 5c. packages in assorted boxes	2 00

"OUR NATIONAL FOODS."

	pkg.	doz
Desiccated Wheat	4 lb.	$2 35
" Rolled Oats	4 "	2 35
Snow Flake Barley	4 "	2 35
Dessicated Rolled Wheat	3 "	2 35
Buckwheat Flour, S. R.	4 "	2 25
Prepared Pea Flour	2½ "	2 00
Baravena Milk Food	1 "	3 53
Patent Prepared Barley	1 "	2 00
Patent Prepared Groats	1 "	1 50
Gluten Flour	4 lb.	3 00
Farina, very choice	1½ lb.	1 40

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto:

10 dy. to 60 dy		2 30
8 dy. and 9 dy	2 65	2 70
4 dy. to 7 dy	2 90	2 95
3 dy C.P.	3 95	4 00
3 dy A.P	3 45	3 50

HORSE NAILS:
"C" 60 to 60 and 5 per cent. from list.

HORSE SHOES:
From Toronto, per keg 3 60

SCREWS: Wood—
Flat head iron 77½ p.c. dis
Round " " 72½ p.c. dis.
Flat head brass 75 p.c. dis.
Round head brass 70 p.c.

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under)	1 45
2nd " (26 to 40 inches)	1 35
3rd " (41 to 50 ")	3 40
4th " (51 to 60 ")	3 70
5th " (61 to 70 ")	4 00
ROPE: Manilla	0 12½ 0 12½
Sisal	0 08½ 0 08½
New Zealand	0 08½ 0 08½

BINDER TWINE:

Crown Brand (from factory)	11
Red Cap " "	12
Blue Ribbon " "	14
Silver Composite " "	9

AXES: Per box, $6 to $12.
SHOT: Canadian, dis. 7½ per cent.
HINGES: Heavy T and strap ...04¾ 05
" Screw, hook & strap. 03¾ 04¾
WHITE LEAD: Pure Ass'n guarantee ground in oil.

25 lb. irons per lb	5½
No. 1 "	5
No. 2 "	4½
No. 3 "	4

TURPENTINE: Selected packages, per gal 0 55 0 56
LINSEED OIL per gal, raw 0 59 0 60
Boiled, per gal 0 62 0 63
CASTOR OIL: Best per lb 0 08¾ 0 09
GLUE: Common. per lb 0 10 0 11

PETROLEUM.

	Imp. gal.	
F. O. B. Toronto		
Canadian	0 15	$0 16
Carbon Safety	0 17½	0 18
Canadian Water White	0 20	0 22
Amer'n Prime White	0 23	0 24
" Water White	0 25	0 00
Photogene	0 27	0 00

DRUGS AND CHEMICALS.

Alum lb	$0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 02½	0 03½
Borax	0 13	0 14
Camphor	0 75	0 80
Carbolic Acid	0 35	0 45
Castor Oil	0 11½	0 12½
Cream Tartar	0 30	0 31
Epsom Salts	0 01½	0 02
Paris Green	0 16	0 17
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 18	0 20
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 35	0 45
Salpetre	0 08½	0 09
Soda Bicarb, per keg	2 50	2 75
Sal Soda	1 00	1 25
Madder	0 12½	....

VINEGAR.

A. HAAZ & CO

XX, W.W	0 20
XXX, W.W	0 25
Honey Dew	0 30
Pickling	0 30
Malting	0 45
THE BADGEROW FALCONER VINEGAR CO	
French Bordeau per gal	0 34
Tarragona "	0 32
Triple "	0 30
Fruit Vinegar "	0 27
Pickling "	0 28
XXX "	0 25
Extra XX "	0 22
XX "	0 20
X "	0 16
Cider Vinegar	0 16 to 0 25
Honey Vinegar	0 25
Eng. Malt Vinegar	0 50 to 0 60
Bottled Malt Vinegar, qts	2 00
Methylated Spirits	2 00 to 2 25

FISH.

Pickerel per lb	....	....
Pike do	....	....
White fish	0 06½	0 07
Salmon Trout	0 06½	0 07
Lake herring	1 75	2 00
Pickled and Salt Fish:		
Labrador herring, p. bbl	5 75	5 50
Shore herring "	4 50	5 50
Salmon trout, per ½ bbl	4 25	4 50
Dried Fish:		
Codfish, per quintal	5 25	5 75
" cases	5 00	5 50
Boneless fish per lb	....	0 04
Boneless cod "	0 06½	0 08½
Smoked Fish:		
Finnan Haddies per lb	0 07½	0 08
Bloaters per box	1 00	1 50
Digby herring "	....	0 16
Sea Fish:		
Haddock per lb	....	....
Cod "	....	....
B.C. salmon "	....	0 16

THE ST. LAWRENCE SUGAR REFINING CO'S

GRANULATED AND YELLOWS AND SYRUPS

ARE PURE.

NO BLUEING

Material whatsoever is used in the manufacture of

OUR GRANULATED.

THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL,

Offer for sale all grades of REFINED SUGARS and SYRUPS of the well-known brand of

Redpath

CERTIFICATES OF STRENGTH AND PURITY.

OFFICE OF THE PUBLIC ANALYST,

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Co., Montreal:

GENTLEMEN,—I have personally taken samples from a large stock of your Granulated Sugar, "REDPATH" brand, and carefully tested them by the Polariscope, and I find these samples to be as near to absolute purity as can be obtained by any process of Sugar-Refining.

The test by the Polariscope showed in yesterday's yield 99·90 per cent. of Pure Cane Sugar, which may be considered commercially as ABSOLUTELY PURE SUGAR.

JOHN BAKER EDWARDS, P.L.D., D.C.L., F.C.S.,

Public Analyst for the District of Montreal, and Professor of Chemistry.

CHEMICAL LABORATORY, MEDICAL FACULTY, McGILL UNIVERSITY.

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Company:

GENTLEMEN,—I have taken and tested a sample of your "EXTRA GRANULATED" Sugar, and find that it yielded 99·88 per cent. of Pure Sugar It is practically as pure and good a Sugar as can be manufactured.

Yours truly,

G. P. GIRDWOOD.

THE CANADA MEAT PACKING CO.,

MONTREAL,

BEEF AND PORK PACKERS,

Curers of the Celebrated C.M.P Brand of Smoked Meat, Sugar cured extra-flavored Hams and Bacon.

Compressed Corned Beef. Ox and Lunch Tongue.
Pure Lard a Specialty.

WRITE FOR QUOTATIONS.

HOW TO SELL GOODS

Send Ten Cents to the GROCER PUBLISHING Co. for a copy of B. F. Cumming's Prize Essay on "How to Sell Goods."

GROCER PUB. CO.,

6 Wellington St. W., Toronto.

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J. EDWARDS. J. E. INSLEY.

LELAND HOTEL

Corner Hastings and Granville Streets, one block from Railway Station and Steamship dock.

Vancouver, B.C.

INSLEY & EDWARDS, Proprietors.

THE SANITARIUM
BANFF, N.W.T.

Special apartments for invalids. Bath houses in connection and a staff of male and female attendants. The best of accomodation for Travelers. Rates, $2.00 and $2.50.

R. G. BRETT, Medical Director. J. HASTIE, Prop.

- The Alberta Hotel -
CALGARY, N.W.T.

Strictly first-class. Headquarters for Commercial Men. Large sample rooms.

H. A. PERLEY, Prop.

Grand Pacific Hotel
KAMLOOPS, B.C.

The leading hotel in the city. Sample rooms convenient to stores, provided for commercial men

H. SMITH, Proprietor.

- Queen's Hotel -
MOOSOMIN, N.W.T.

Newly built, newly furnished, Four large sample rooms.

WM. CLEVERLY, Prop.

The Hilliard House
RAT PORTAGE, ONT.

Strictly first-class. The favorite commercial house along the line of C. P. R

LOUIS HILLIARD, Prop.

The Clarendon Hotel,
Winnipeg, Man.

RUTLEY & McCAFFREY Proprietors.

PATERSON HOUSE,
OWEN SOUND, ONT.

One of the best appointed houses in Ontario, situated in the business centre of the town. All modern improvements. Headquarters for commercial men A DUNCAN, Prop

THE LELAND HOUSE,
Portage La Prairie, Man.

Best sample rooms west of Winnipeg. Strictly first-class.

WM. NEVINS, Prop.

Queen's Hotel,
WINNIPEG, MAN.

First-class in every respect.

JAS. O'CONNOR, Prop. FRED. SPRADO, Mgr.

It is well-known

That successful Doctors read all the latest medical books and papers and go abroad occasionally to study. Successful lawyers read legal publications to learn the latest legal decisions and points constantly cropping up. Teachers, clergymen, druggists, architects, all read the publication issued in the interests of their profession. They must do so to keep up with the times.

The same applies to grocers and general merchants. They must not only read the best papers published in their interests but must also watch the advertisements closely. There they learn the rise and fall in prices; latest trade news and methods of buying, handling and selling goods, so that they may make the greatest profit. A doctor reads much that he already knows, so does a lawyer. So does a number of any of the other professions. So will a merchant. It is often the issue of the paper he misses that is worth dollars to him. His best and safest policy, therefore, is to subscribe for his trade paper.

The only exclusively grocery and general store paper is THE CANADIAN GROCER issued weekly, subscription price $2.00 per year.

W. BOULTER & SONS,
PICTON, ONT.

PACKERS OF THE CELEBRATED

LION BRAND

Canned Fruits and Vegetables.

Every can has a Lion on the Label as Trade Mark and the words Bay of Quinte canning factories. This Label is a guarantee to the consumer that the quality is first-class. Ask your wholesale grocer for the Lion Brand; do not take any other. The Wholesale Trade only supplied.

Bay of Quinte Canning Factories.

Head Office, PICTON. Branch, DEMORESTVILLE.

EVERY Reader of this paper is a buyer, Therefore advertisers should see that their advertisements do not grow stale. Change them constantly, introducing new goods if you have them; if not let us know what you have in seasonable articles. This is what buyers want

ORDER IVORY BAR SOAP

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

"Quick and Easy"

IS THE BEST

WASHBOARD

The Brandon Manufacturing Co., Ltd., Makers
Strachan Avenue, Toronto.

This board has a double crimp and only the best materials are used in its manufacture all first-class grocers keep it.

T. G. Williamson & Co.,

COMMISSION MERCHANTS.

TEAS, COFFEES, FRUITS, SUGARS, ETC

42 Front Street East,
TORONTO, ONT.

ORDER A CASE OF

OCEAN WAVE BAKING POWDER

From your Wholesale Grocer.

Sells itself after one Trial. Prices Current

-STORAGE-

(BOND AND FREE)

Warehouse Receipts Issued.

THE SHEDDEN CO., Ltd.,

184 Front St. East,
TORONTO

CORTICELLI

SPOOL SILKS & TWISTS,

EMBROIDERIES & FANCY SILKS.

To satisfy and please your customers you must keep the best lines. "CORTICELLI" has that reputation; if you want to put in a line of these goods. Send for further information and prices to

CORTICELLI SILK CO.,

ST. JOHNS, P. Q.

Commercial Travellers.

To any traveller who will send us one new subscriber for three months we will send all the back numbers of the paper containing "Drum Taps." A most entertaining sketch of a week spent on the road by a well-known American Traveller.

TORONTO SALT WORKS,

128 Adelaide E., Toronto,

Sole City Agents for the "Canada Salt Association"

Dealers in all kinds of Table, Dairy, Meat Curing, Barrel and Land Salts.

The "Acme" Table Salt (new process) will not get damp or hard.

Two Silver Medals, at Industrial Exhibition, Toronto, 1890, for our "Acme" Table Salt and our "Star Brand" Dairy Salt.

SAW YOUR
ADVERTISEMENT
IN THE
CANADIAN GROCER.

When writing to our advertisers please inclose the above

BROKERS

—AND—

COMMISSION MERCHANTS

IN CANADA

Open to receive an agency for a British House not now represented here, give references.

Address, J. B., care this paper.

-PARISIAN-

BLUE!

Is Stronger and More Economical

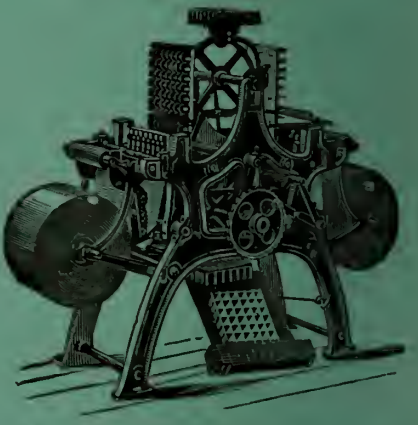
THAN ANY OTHER BLUE.

It Does Not Stain the Linen.

TELLIER, ROTHWELL & CO.

Northumberland Paper and Egg Case Co.

Sole Manufacturers of Machine Made Egg Case Fillers. (Straw Board.)



We also make a first-class Wooden Case, and can therefore supply a complete Egg Case at the lowest possible price. For prices and other information, address the Mills, CAMPBELLFORD, ONT

To Subscribers.

Those wishing to keep their copies of THE GROCER in good condition, and have them on hand for reference, should use a Binder. We can send by mail A STRONG PLAIN BINDER for 75c., postage prepaid.

These Binders have been made expressly for THE GROCER, and are of the best manufacture. The papers can be placed in the Binder week by week thus keeping the file complete. Address—

THE CANADIAN GROCER,
6 Wellington St. W., Toronto.

ESTABLISHED 1856.

To please your customers sell Martin's Mount Forest Oatmeals.

Ordinary oatmeal is hard to digest because it is not boiled long enough.

By our New Process the meal is partly cooked and is easily digested.

If your wholesale grocer does not keep them write direct to

MARTIN BROS.,

Mount Forest, Ont.

Oats and Feed a Specialty.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

THE CANADIAN GROCER
& GENERAL STOREKEEPER.
PUBLISHED WEEKLY
$2.00 PER YEAR

VOL. V. TORONTO, SEPTEMBER 18, 1891. No. 38

FINE GOODS OUR SPECIALTY.

MADRE E' HIJO (7 SIZES).

MUNGO CIGARS, EXCEPTIONALLY FINE.

EL PADRE AND CABLE.

AHEAD OF ALL.

BRANTFORD PREPARED CORN

Highest Award

JAMAICA EXHIBITION, 1891.

Manufactured by THE BRITISH AMERICA STARCH CO., Ltd., Brantford.

H. A. NELSON & SONS

Manufacturers and Wholesale Dealers

—IN—

BROOMS AND WHISKS,

Brushes, Baskets, Mats,
Cordage, Grocers' Sundries,

Railroad and Steamship Matches.

SOLE SELLING AGENTS

for the Celebrated Woodenware manufactured by

THE LONGFORD MANF'G CO.,

Send for Staple Catalogue now ready.

56 AND 58 FRONT ST. WEST, TORONTO.

IS THE BEST.

ASK FOR

MOTT'S

DUNN'S BAKING POWDER

THE COOK'S BEST FRIEND

Largest Sale in Canada.

Taylor, Scott & Co.

TORONTO.

THE BEST

IS THE CHEAPEST.

Retail Price, 25c.

—o—

For sale by all first-class grocers

ALL-TOBACCO CABLE AND EL PADRE CIGARETTES.

BRYANT, GIBSON & Co.,

TORONTO,

Manufacturers of

This is a facsimile of our bottles.

"Worcestershire Sauce," "Yorkshire Sauce" "Devonshire Relish" Raspberry Vinegar, Evaporated Vegetables, Chocolates, Cocoas, Confectionery.

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The Sabiston Litho. & Pub. Co.?

BECAUSE They have the largest corps of skilled Artists In the country.

BECAUSE They have the best machinery.

BECAUSE Their equipment is more complete than any other Litho. house in the country, and

BECAUSE They turn out the most satisfactory work.

This Company occupies 4 flats of the GAZETTE building, in Montreal, equal to a floo space of 35,000 square feet.

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Before placing your orders for lithographic work, see what

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THE BRITISH COLUMBIA SUGAR REFINING CO'Y.,

LIMITED.

WORKS: VANCOUVER, B. C.

Paris Lumps, Powdered, Granulated and Yellow Sugars.

All of very finest quality and absolutely unadulterated. Manufactured from Pure Cane Sugar.

-: Finest Golden Syrups. :-

THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY. $2.00 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

Vol. V. TORONTO, SEPTEMBER 18, 1891. No. 38

J. B. McLEAN, President. HUGH C. McLEAN, Sec.-Treas.

THE J. B. McLEAN PUBLISHING COMPANY,

FINE MAGAZINE PRINTERS AND TRADE JOURNAL PUBLISHERS.

HEAD OFFICE: 6 Wellington West, Toronto.

MONTREAL OFFICE: 115 St. Francois Xavier St. G. Hector Clemes, Manager.

NEW YORK OFFICE: Room 105, Times Building, Roy V. Somerville, Manager.

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

OUR FALL NUMBER.

The Fall Number of THE GROCER will be issued this year on the second of October. We have ventured a much larger outlay upon it than upon any other special issue we have yet got out, and believe our readers will justly pronounce it the finest fall number that has appeared in this country. It will be bound in a handsome lithographed cover. Its pages will be ornamented with cuts, on which alone a large amount has been expended. Every grocer and general merchant in Canada will receive a copy. It is a grand opportunity for advertisers, as the attractiveness, timeliness and wide circulation of the issue afford the very finest auspices under which an advertisement can be sent forth. The paper goes out at the moment when the country is in the first flush of large hopes fully realized, and when the disposition to trade is apt to be most generous. Advertisers, enlarge your space.

The German government has at last raised the embargo on United States pork ; the American hog is no longer a forbidden animal in the Kaiser's dominions. The dread of trichinosis has had to make way for other considerations, chief among which was the necessity of obtaining a market for German beet sugar. On and after the first of next January the President of the United States will have power to suspend the provisions of the McKinley Tariff Act relating to free sugar produced in countries which impose what seems to him an excessive duty on United States products of any class. The hint that the President might use this power in the case of German beet sugar was probably given. The consciousness that such a power existed was the only new element in the German view of the situation, and was certainly the most persuasive. All the other considerations had been urged again and again before, but failed to moderate the strictness of the prohibition. Now the arrangement is that hogs and hog products from the United States are admissible into Germany upon the same terms of duty as hogs and hog products from any other country, and the President of the United States is not to impose a duty on German beet sugar.

* * * *

The production of beet sugar is a huge industry in Germany, and hog-raising is a huge industry in the United States. What may be deemed an equal reciprocal arrangement has probably been effected. The German government had followed the policy of allowing bounties on all sugar exported and thus had fostered an enormous industry. It could not afford to lose any of the markets it had, and its sugar, paying a duty, would be unable to hold its own in competition with that of countries whose sugar went into the United States market free. The loss of the United States market would be disastrous to Germany. On the other hand, the United States could not make the most of its great natural facilities for producing pork, if the many millions of consumers in the German empire were not to be turned to account as part of the demand. It was important that United States pork should be put on the same customs footing as other pork.

Canada is concerned in this arangement. Our hogs were not shut out of the German market, but that was of little moment, as we are not raising hogs for export yet. But the fact that United States hogs were shut out from Germany acted as a hindrance to the development of the hog-raising industry in this country. Here we were beside a country whose cornfields teemed yearly with cheap food for many millions of hogs. The very numbers fed depressed the market, and the cost of production here made it impossible to compete with United States prices before the change in our duty, which gave needed protection to our own growers and revived a waning industry. This year the corn crop in the Western States will be enormous, Western hogs will be produced in myriads, and Canadians must view with satisfaction the enlargement of the foreign market for them. As long as the German demand was muzzled the overflow into this market would be greater than if all Europe were open to the producers of cheap hogs. A greatly enlarged market will probably act as an offset to a big yield of corn, and prices will probably rule at values encouraging to the native grower and packer. The re-opening of German ports to United states pork cannot be otherwise than healthy for the Canadian hog-raising and attendant industries. Before the prohibition was imposed by Germany, that country paid about $10,000,000 a year to the United States shippers for pork. If the German trade should be worth that now it would give a momentum to the current of trade alongside of us, that would render impossible any such flushes of stock upon this market at prices that are the despair of our own producers. It is unlikely that German consumption will be altogether unreserved at once, as suspicions of trichinosis may act as a check, but the fact that United States pork is so much more cheaply produced than that in European countries will be apt to tell against prejudice or mistrust. It is to be hoped, at all events, that Canada will reap a very substantial benefit from the arrangement between Germany and the United States.

A DEARTH OF FRUIT JARS.

Another consequence of the cheapness of sugar and the abundance of fruit is a shortage in fruit jars. Receipts of sugar were scarcely more behindhand when the first fruits came in than has been the supply of jars to meet the demands for putting up the second fruits. The crop of berries, currants and cherries that came in in July called for nearly all the jars in the country. When peaches, plums and pears came in there was consequently little glassware suitable for putting them up. The retailers have had to scour the sources of supply to get enough stock to satisfy the pressing wants of their customers. Traders had to buy from each other to tide over intervals when jars could not be furnished by the manufacturers. The dealers in old material to whom in spring people leaving the city usually bring their empties, were able to dispose of all they could get hold of at good prices. The supply manufactured here this year was entirely inadequate. Nor could we replenish supplies readily by drawing on the United States. We did import some jars but the United States market was in the same state as ours. There it is said, as many jars were sold in the last six months as were sold in the previous six years. Added to the same causes as are operative here, are the strikes in western glass furnaces of the United States. Prices advanced 50 per cent. in that country. A Boston dealer is reported by the New England Grocer to have found an argument for the reform in the tariff on jars, in the fact that the factories of Canada would have sent their jars in to supply the American market during the shortage but for the 40 per cent duty on glass preserve jars and the cost of transportation, which kept them out, leaving the Pennsylvania manufacturers free to control the markets. But the Canadian manufacturers had no stock to offer outside, as all they could put on this market found ready sale.

The scarcity of sugar in July and the scarcity of fruit jars in September have appreciably limited the quantity of fruit put up, though more has been put up this year than ever before in Canada. The price of fruit has consequently been slightly affected by these circumstances, and would have ruled somewhat higher on an average than it has ruled, if sugar and jars had been ready to hand when wanted.

If sugar should be equally cheap and fruit equally plentiful next year it will not follow that an equally strong demand will be experienced by the trade and manufacturers for fruit jars. The jars of one year will come in for service the next year, and partly because of this fact and because of the almost unvarying level of fruit preserving for years, the demand for jars had got to be comparatively small before this year. It may possibly be as well for the trade to keep in mind for next summer the fact that there are a good many jars now in the households of the people.

AT THE EXHIBITION.

The Exhibition may be pronounced a success from every point of view. It was crowded with attractions and thronged with spectators every day. The exhibits were such as might be looked for in a yearly developing institution ; they illustrated progress not only in an industrial way but also in the art of display. Each exhibitor apparently vied as much with his own efforts at past fairs as with those of his fellow-exhibitors at this. So many students of effect could not fail to make a beautifully diversified spectacle. Some of the exhibits have been made special mention of below.

THE COWAN COCOA AND CHOCOLATE CO. (LTD.)—The display of their manufacture, in the main building, showed to advantage. These goods are making headway among the trade.

GLOBE TOBACCO CO.—If a neat showing of tobaccos will tempt men to try goods, the smokers and chewers of our country will be asking for Globe tobacco. Samples were given out to the public, and should have an increased sale in the future.

IRELAND'S NATIONAL FOODS—Ireland's National Foods always strike the ladies' eye. These goods are on sale everywhere now. There was enough in their pile on the ground floor of the main building to feed a good many families.

DICK, RIDOUT & CO.—In displaying their bags in the Annex also showed special designs of trade marks of some of the best millers in the country, showing just where they sell their goods.

LAKE OF THE WOODS MILLING CO.—This company has built an old-time mill in the centre of their exhibit. around which was piled sacks of their flour.

TORONTO SALT WORKS—Just to the left of the entrance to the Annex this company had some fine specimens of rock salt, also a display of their package and log salt, which should be on sale at all grocery stores.

EDWARDSBURG STARCH CO.—To the left of the front entrance of the main building, the Edwardsburg Starch Co. made a great hit with their show of all kinds of starch, put up in their various forms.

B. F. BABBITT—Had boys dressed as pages in blue and white silk clothes, giving away samples of their soap and soap powder. They looked very pretty and a good many families will be trying these goods after the fair.

OGILVIE'S FLOUR—Was there in piles in all shapes, also photos of the manufacturers' different mills, and one of Mr. A. W. Ogilvie, as well as some medals they had won at the different exhibitions where they showed their goods.

PURE GOLD MANUFACTURING CO.—The phonograph these people had at their exhibit for the public to listen to the praises of Pure Gold goods, was in constant use. The idea was a good one, and together with the display of goods kept the place crowded with sight seers.

SINCLAIR, HOOD & CO.—Baking powder, spices, extracts, coffees, etc., in just-so sort of piles, could not helpcausing the west end of the main building to be thronged. This firm made a pretty exhibit.

WALTER BAKER & CO.—This was one of the most attractive of the many displays Whether the ladies who gave out the chocolate, in neat china cups, or the goods themselves, were the attraction of everybody who entered the main building would be hard to say. These ladies dressed as their trade mark, in costumes of cocoa girls, were exceedingly pretty. Mr. Williams who had charge of the exhibit, was kept busy, with the merchants who called at the counter.

PELEE ISLAND WINE CO.—J. S. Hamilton & Co., Brampton, Ont., agents for these wines, showed all kinds of their manufacture.

D. W. MCLAREN & CO.—Who were next to the above exhibitors, with Mr. McLaren in charge, were on the corner to catch the eye of the passer by. Such staple goods as these are always praised by both consumers and traders.

BARM YEAST CO.—Gave thousands of cakes away of their celebrated yeast at the exhibition this year, as they did last. The company not only say they have a good thing but like to have others know it, and take this way of advertising to the public.

ADAMS' TUTTI FRUITTI—Was on sale at every other stand on the grounds. These goods are very popular among gum chewers.

BANSDORP'S ROYAL DUTCH GOCOA—Put up in round tins with yellow labels, and served out to the visitors in china cups, drew crowds of people anxious to do sampling. Thousands drank at the counter free, and all went away with praises for "Bensdrop."

SURPRISE SOAP—Made at St. Stephen, N.B., by the St. Croix Soap Co., who are well known as original advertisers. The manufacturers had an immense bar of soap on exhibit, and gave out tickets on which the public were entitled to a free guess at the weight of the same. A prize of $200 will be given to the nearest guesser. More will be said about this later.

THE NATIONAL CASH REGISTER was heard clicking from many parts of the building. Careful and shrewd business men are all getting a cash register and the national seems the favorite in the race.

MORGAN'S SAPOLIO—A trial order of these goods always calls for a repeat.

ROYAL FRUIT GUM—C. T. Heisel, of Cleveland, Ohio, and of Toronto, had a stand of their own to display and sell their gum. This is put up in neat and handy boxes and is a good seller.

R. & T. WATSON'S candies had ready sale. On children's day all the little ones' spare coppers went for Watson's candies, and for those who were out late that evening Watson's cough drops.

W. A. BRADSHAW & CO.—These people had a very tasty array of "Ammonia Soap." Large blocks of the article were piled in artistic shape, and made a very pretty sight.

A CHEERY WORD.

GELERT, Sept. 7, 1891.

To the Editor CANADIAN GROCER.

SIR,—I have great pleasure in renewing my subscription to THE GROCER. The articles upon bookkeeping have been worth more to me than the cost of the paper for the year. I had the pleasure of meeting their author the other day, and if country storekeepers would follow the lines he lays down we should greatly profit by doing so. Your first article on Sept. 4th is well worth reading and studying. It is all truth, as I know to my cost. Reading your paper has convinced me that the safest business is a cash business, and I have taken that stand some few months ago, and intend to keep to it. The curse of a country store is credit and bad butter. We give the one and take the other, much to the detriment of our noses and pockets. Any grocer who does not take your paper is behind the times and is to be pitied. May you have every success.

Yours truly,

J. W. WATSON

A LETTER FROM REGINA.

REGINA, N.W.T., Can., Sept. 10, 1891.

Editor CANADIAN GROCER.

SIR,—We send you a sample of this year's wheat. There are millions of bushels round Regina, and the only thing we want now is a buyer. There are no buyers in this town. Last year there was just one buyer for wheat, and the farmers not only got a very poor price (some sold at 25 to 35 cents a bushel), but what they did get was trade, not cash, and that trade was at high prices. They got less than 40 per cent. from those small prices. We are badly in need of a few buyers of wheat with capital, and the country will be all right. Those buyers could make money. We have the whole trade of the German settlers, which are about 400, and they all have wheat. We were requested to write for buyers, or for some commission house for whom we could buy, and as we have no acquaintance down East we thought it advisable to write to you. If you would place it in your paper, which has so many readers, it might be of some use. We expect a number of new German settlers at the end of this month. One other thing we want, is a wholesale grocery business, which is needed here very much, as there is none from Winnipeg to Vancouver. A house like that could make good business here.

Respectfully yours,

BERKMAN & BENNETT.

[The sample of wheat enclosed was a handful of very fine goose wheat. We commend the letter of our correspondent to those who contemplate investing money in either grain or the wholesale grocery business.—ED.]

DUTY ON CANNED GOODS PACKAGES IN THE UNITED STATES.

PICTON, Sept. 11, 1891.

Editor CANADIAN GROCER.

SIR,—In a communication in the GROCER of Sept. 11th, page 20, we find a misstatement—that the U. S. canners are handicapped by the duty on tin plate. The following from U. S. Custom Law of 1890 shows that the American exporters are not handicapped to the extent that C. E. Sontum, Esq., has been led to believe, nor which your article of July 31st stated. Paragraph 328: There shall be allowed on the imported tin plate used in the manufacture of cans, boxes, packages and all articles of tinware exported either empty or filled with domestic products, a drawback equal to the duty paid on such tin plate less one per centum of such duty, which shall be retained for the use of the United States.

Yours sincerely,

CENTURY.

["Century" is correct, and we thank him for calling our attention to the oversight of the drawback.—ED.]

CHATHAM RETAIL GROCERS' ASSOCIATION.

CHATHAM, Sept. 8th, 1891.

The Chatham Retail Grocers' Association held their regular meeting at 2 p.m. in their rooms in Heyward's block. It was very largely attended. John McCorvie, Esq., president, was in the chair. Under the head of new business, Mr. Heyward very ably pointed out the necessity of the pedlars paying a license fee that they may sell their goods upon equal basis. Messrs. Weaver, Holden and others also made a few remarks in favor of petitioning the council to pass a by-law to compel pedlars to pay license.

Moved by Mr. Dunlop, seconded by Mr. Spashett, that Messrs. Heyward, Smythe, and the president, be a committee, with power to add to their number, to draft a petition to present to the council at its next meeting.—Carried.

Moved by Mr. Holden, seconded by Mr. Spashett, that the association recommend to the council the rates of fees just read by Mr. Heyward from an old number of THE CANADIAN GROCER.—Carried.

At this point Mr. Weaver explained the necessity of a deputation to attend the council, as the members of the council may wish to hear from them.

Moved by Mr. Singer, seconded by Mr. Pearson, that the committee named be a deputation to wait on the council at its next meeting.

After a few remarks, in the interest of the association, the meeting adjourned at 4 p.m.

W. H. ADAMS, Sec.

MARKING UP, A PROBLEM FOR STORE-KEEPERS.

One of the hardest problems numerous retailers have to contend with, says J. M. Batchelor in a contemporary is when the price of goods they may have on hand has risen to a considerable figure in excess of that paid to jobbers, whether such rise should be at once taken advantage of to mark up the stock; or if it would be more expedient to sell at old prices, and thus cut under the figures of rivals, who not having a stock on hand are obliged to buy at higher rates.

Many stores have taken either one attitude or another on this large issue, and do not care to hear any suggestions, while others, particularly new traders, are totally in the dark regarding what course is the more expedient to pursue.

A moment's reflection over a few well known facts will quickly expose the advantages of marking up goods in accordance with the change in the market. At least inform every customer of the rise in values among the manufacturers or jobbers, and then if it be decided to sell at old figures, give the customers positive knowledge of the great bargains thus offered, and treat such sales as bargains, and do not class them with regular transactions, for they are not regular; instead they are deductions from actual values.

The advantages of at once marking up goods on hand, under such circumstances are, that if you make a concession in values to customers, it is best to make them comprehend the fact; and if you sell at the newer market values, they in a spirit of fairness cannot complain when they are told that new goods cost so much more.

It is a rule when the jobbing price declines, to at once mark down the stocks on hand, to prevent being undersold by rivals who are in a position to buy fresh stocks; and as an offset to losses from such a source, if there are profits to be made by a rise in jobbing values, the retailer should not hesitate to take advantage of it.

To the complaint of customers who may say "your goods only cost so much, therefore it is unjust to put up prices because new goods cost more," the answer is: A retailer is a man between the manufacturer and the customer, who, by making a specialty of retail distribution, enables the manufacturer to give his exclusive attention to fabrication on a large scale; for if such manufacturer was obliged to retail his goods he could not do so large a business, and thus his goods would cost more to make, as it is the quantity that permits a low cost; thus the retailer is a most necessary convenience to the public, in the distribution of products made on a large scale at localities where the best economy is permissable; and for such convenience the retailer justifiably asks a fair compensation for service rendered at market valuations, be they high or low. The answer will convince the customer of the justice of marking up goods when the market requires it.

NOTES TAKEN ON THE ROAD.

The Battersby hotel, Simcoe, is metropolitan in every respect.

Mr. W. P. Price is another Simcoe groceryman who has built up an enviable trade in that town, as well as a pleasant residence.

Mr. J. E. Baxter is one of the permanent corner stones of this live town. He has a fine store in Simcoe, and an exceptionally fine stock in it.

Mrs. Jennie Smith, of Acton, Ont., has taken the store lately occupied by Mr. W. J. King, in that village, and has put in a stock of goods entirely new and fresh. It is a venture I trust she may succeed in.

Mr. J. C. Watson and C. Marlett, although last mentioned, are not least as prominent Simcoe business men. They can always be relied on to further the interest of the trade or the welfare of the town and its citizens.

Mr. Geo. J. McKiee, who has just retired from the grocery business in Simcoe, has made a handsome fortune. His brother, R. J. McKiee, again takes on the habiliments of the business, and I venture to say it will lose nothing in his hands.

Mr. Geo. W. Lea is the popular fruiterer and confectioner of Simcoe. The boys and girls take their ice cream in his elegant parlors. He also has the pure Mungo, Madree, Hijo, El Padre and Cable cigars always on hand for those who relish a first class Havana.

G. W. Calcott has bought out the grocery business of J. R. Gosline, London, the latter again taking the hotel business which he sold some time ago to Alonzo Hall. Mr. Calcott comes from the farm, and is said to be "well fixed," as the saying is, and having his own farm produce to sell, will have the advantage of retail prices.

Mr. R. Dowrie, grocer, Guelph, says he begins to feel the effects of the good harvest in increased trade and collections. Although Mr. Dowrie is located where farmers can conveniently trade, his business does not depend wholly on them He is in the manufacturing district, and does a large everyday trade that is permanent.

Messrs. Walker & Son, Guelph, have done a very large business in fruits the past ten days, and expect it to continue yet for some time. They are very heavy handlers of peaches, plums, grapes, pears, and all varieties of foreign fruits. They have two very large stores, one of which is used exclusively for fruits, canned goods, etc.

One of the oldest grocery stands in the town of Simcoe is that on the corner of Norfork and Robinson streets, occupied by Mr. G. A. Curtis, who succeeded to the business ten years ago, and whose father did business on the same spot for thirty years previous. This old landmark will soon have to give way to a more modern structure, as Simcoe is fast approaching the period when she will put on a city garb and may take first place on the home stretch at no distant day with surrounding cities. The grocery trade in Simcoe is in the hands of enterprising citizens, which is essential to any growing prosperous town.

Mr. M. J. Morrow, Peterborough, received on Saturday last, from the railway freight houses several dray loads of goods (ordinary orders I think) which he left piled up in front of his store during the day, and which must have been quite an advertisement, as Saturday is a day when Peterborough shows what her surroundings are, the main streets being a veritable "wall street" for traffic and business.

The Simcoe canning house is one of the industries that help to make up this place. Nearly, if not quite, all the vegetable pack of this cannery is grown in the immediate vicinity, which puts a considerable amount of money in circulation early in the season when it seems to do the most good. Mr. Innis, the president of the company, is a pushing business man, not only for the company but also in the interests of the town as a citizen.

Messrs. Watson Bros., Guelph, have sold out their stock of groceries to Mr. E. S. Kilgour, but they retain the wine and liquor business which is partitioned off entirely separate. Mr. Kilgour comes from the traveling staff of J. W. Cowan & Co., Toronto, and I know of no one better fitted to succeed in the grocery business than one who has traveled for them for a number of years. With Mr. Kilgour's experience success is certain.

Messrs. Jackson and Hallett are among the successful grocery merchants of Guelph, and if their delivery wagons are kept as busy other days as on the day I was there they have no reason to complain of hard times, but I should say they are not of the complaining kind anyway. Several travelers called while I was there, and all were received with frank, open courtesy, free from any complaints or grumbling. This is characteristic of all the best merchants in Guelph.

"A year since you were here," said Mr. P. Anderson, Guelph. "Well, I am glad to say it is not a week yet since the GROCER was here, or I should miss it. I like the paper," he said, and wonder that you have any one left to canvass for it. All should take it by this time. Such remarks are made every day by leading busy grocerymen like Mr. Anderson. You never hear such busy men say they don't have time to read it. No such men of business consider that they are idle when they are reading THE CANADIAN GROCER.

"SEE ALL YOU CAN" was the advise sent out by the Toronto Biscuit & Confectionery Co., 7 Front east, Toronto, to all the grocerymen and confectionery dealers throughout the Dominion when visiting the city during the fair, and to say that a great many accepted the advice and called not only to see the immense works and stock of this concern but to leave their orders, is attested by the severe strain on their capacity to fill orders. Inquirers at the factory were met by the information that they were working over time to fill orders. The success of this firm in establishing a reputation for fine goods, with the grocery trade, is phenomenal, they having been established only since April last. They have not only the very best retail houses in the city but also throughout the country to seel their goods. Their fancy biscuits give universal satisfaction and are equal to any goods on the market. Their butter crackers, ginger cookies, graham wafers, grandma's cookies, oyster crackers, soda biscuits, school cake, etc., etc., are in great demand by the trade.

In conversation with one of the many advertising patrons of the GROCER some days ago, substantial proofs were given of the benefits they derived from advertising in this valuable medium, and that brought to mind another recent conversation with a prominent manufacturer of Toronto. Being solicited for an advertisement for THE CANADIAN GROCER, the latter remarked that his firm did no advertising, and they cared nothing for the grocery trade. His belief was that if goods were made such as the people wanted, that was all the advertising they required; and when the writer mildly suggested that the grocer was the man that bought the goods, and the one the manufacturer looked to for his pay, the grocer was surely "in it" in some sense. I was summarily informed, however, that he knew quite as much about it as I did, and when I considered to the party's long business career and phenomenal success, I had to admit that his position was a strong one financially and conceitedly, but I consoled myself with the reflection that in these days when a man thinks he is a little superior to all others, that no other goods are manufactured equal to his, that others are not as strictly honest in the manufacturing business as he is, that the tradesman is no factor in the case; I am inclined to think that perhaps it is just as well for him that the old trade mark is a good one, and the name a strong one, and very large capital behind it, and it is just as well that he is very enthusiastic on the point of his own importance in the matter. The firm has unquestionably a wide reputation and a large trade, but the competition by live prosperous firms, in the same line, can be counted by the dozen, and they, too, attribute their success to good goods and honest dealing. At the same time they do advertising and believe in it.

A customer secured is a promise of greater salary in time.

Soap and water are cheap, but soil on goods is expensive.

Restore goods to their proper places as soon after using as possible.

A feather duster disperses but does not remove the dust from the store.

CHICAGO GROCERS VS. PEDLARS.

In their fight against the pedlar, the Grocers' and Butchers' Association of Chicago certainly has the sympathy of the public. They have asked the assistance of the Taxpayers' Association in a manly way, and their request will no doubt meet with respectful consideration. In support of its depreciation of pedling, the grocers' and butchers' cite the following reasons :

1. Pedling is to some degree a nuisance, and is only tolerated when licensed.

2. The pedlar is a detriment to permanent business interests because he is never permanently located.

3. Pedlars are dangerous competitors of those who own stores.

4. Pedlars deteriorate the public streets without making adequate return for their use.

5. Fruit pedlars endanger the public health by depositing their refuse in the streets.

6. Their business methods damage the store-keeper who cannot cry his wares from street to street.

7. Pedlars who pay but a single license very frequently have many helpers, each of whom should pay a license.

8. Pedlars dispose of decayed and injurious food products, otherwise unsalable, to the detriment of the public health.

9. There are many dishonest pedlars who defraud the public by light weights and short measures.

10. The pedling business is monopolized by an undesirable class.

11. Pedlars' licenses in Chicago are lower than in any other large city, but in justice to the permanent business interests they ought to be largely increased. This is the most just way of repleting the city treasury.—Chicago Grocer.

BLEACHING DRIED FRUIT A MISTAKE.

The subject of this paper should command the careful attention of consumers of dried fruit, of conscientious fruit dealers, and of all health authorities. Fruit is now regarded more as a necessity than as a luxury, the want of it being a common cause of ill health.

As fresh fruit is not always obtainable, various methods for preserving it are in use, drying being one of the oldest and best for many fruits. Middle-aged people recollect when sun or air drying was the only method for market. Then some good housewife discovered that more rapid drying by artificial heat, with or without the addition of sugar, was a cleaner method, safer against fermentation and decay, retained the flavor better, and the fruit was also lighter colored, than when sun or air dried. The present evaporators are only an enlargement of the idea of such more rapid drying, while canning consists in the exclusion of the micro-organic germs of fermentation.

This is an age of progress, yet experience often shows that not all changes are improvements. It is about fifteen years since the sulphuring or bleaching of dried fruit began. At first only the uniform light color was sought, as in apples, pears, etc., but for some years past nearly all the large evaporating establishments have "sulphured" all kinds of fruits and some vegetables, and now much of the California sun-dried fruit for market is also treated in the same manner. The light color, especially of apples, early attracted unthinking consumers and commercial men, thus materially increasing the price of such fruit. That caused the practice to spread even to those who disapproved of it. The expense and trouble were very slight. Fruit so treated is said to dry more readily, consequently all now prefer to do it.

While the apparent change is only in color, there is a loss of the natural fruit flavor, even by the most careful sulphuring. Unfortunately, some people do not notice the difference, but careful comparison shows it, as is admitted by the manufacturer of such fruit.

The practice began in California with apricots, as early as 1879. At the Twelfth State Fruit Growers' Convention, held in Fresno during four days in November, 1889, a paper on "Fruit Drying" was read by J. L. Mosher, of San Jose, and in his paper he remarked,—"If fruit be picked before ripe and oversulphured to produce whiteness, it is devoid of its true rich taste and flavor, and only requires polishing to make buttons." In discussing the paper, one gentlemen said, —"I believe sulphuring the fruit is the greatest mistake in the world. I do it but I believe it is wrong ; the flavor of the fruit is gone after it is sulphured."

This change in quality was the first thing that called the attention of the writer's family to what was lacking in the "nice, uniformly colored" bleached fruits.

Later investigations have proved the presence of sulphate of zinc, "white vitrol," in all samples of fruit where zinc surfaced trays were used to hold the sulphered fruit while drying. Interested parties have charged the German prohibition of American evaporated apples to rival trade opposition, but there is no German fruit to compete with them. The real cause was the finding of zinc poison in considerable quantity. A good paternal government aims to protect its people.

The advocates of sulphuring fruit say :—(1) It dries quicker, (2) looks better, (3) keeps better, and (4) sells better. Besides, it makes ripe, unripe, and poor fruit all look alike ; and if not so good for it, but few know it.

Sulphurous acid is formed by burning sulphur, and is readily absorbed by water. It abstracts oxygen from many vegetable substances, and thereby bleaches them. It also tends to prevent misroscopic organizations that cause fermentation. The acid in liquid form is colorless, very cheap, and smells like burning sulphur ; is antiseptic, a preservative fluid for some substances,—sample fruits, etc. Sulphur is often burned to disinfect sick-rooms of disease germs, and to kill rats, mice, and vermin, but its use with food is objectionable. Ants and other insects, it is said, will not touch sulphured fruit, while they readily attack well ripened fruit that is not sulphured. The instinct of insects and animals is sometimes better than the practice of human beings. In general, substances that repel such creatures are hardly safe for human food. The effect on consumption has seemed to be a decided falling off in demand among the more intelligent class of people. Retail grocers know that many who once used dried fruit extensively say, "Somehow we have lost our relish for it," and have almost ceased to use it since the craze for sulphuring fruits began. Fruit men say, "The public demands sulphured fruit, will pay more for it, and we will supply it." The public will yet show them that it can get its eyes open. As the green and canned fruit interests are the only permanent gainers by the sulphuring process, they are interested to have it continued.

It is not easy to obtain a superior quality of unbleached fruit. In 1889 several retail grocers who understood the question corresponded with parties evaporating apples. The reply was, that "if an order for not less than twenty barrels was received at one time, apples would be furnished unbleached, otherwise not"

The slightly yellowish brown color of unbleached dried fruit is an evidence of ripeness, good quality, and proper drying. The more rapid drying the lighter will be the color, and the fruit will keep well if at once properly excluded from the air. When sulphured, the good, the poor, and the unripe all look alike. Not so with the unbleached. No poor nor unripe fruit can make good dried fruit. The gain of sulphering is always with the dealer, and not with the consumer.

In preferring looks to quality, the people are often at fault. Public enlightenment will correct most dietetic errors. Good health is now sought by many, and will be by more in the near future, through correct living, rather than by the swallowing of drugs. And in that more excellent way, "in the good time coming," there will be no demand for sulphured and other drugged fruit among intelligent people.

There is danger from fruit in metal cans, as is well known, and fresh fruit is frequently unobtainable, while both are often more expensive than dried fruits. Good unsophisticated dried fruits are always harmless. If green fruits are at times unobtainable, canned fruits dangerous, and a popular craze has rendered dried fruits also dangerous, what can the suffering public do? It is between the alternatives of using no fruit, or that which is injured or poisonious. Is the sulphuring of fruit a mistake, or a crime?

To correct the error, enlighten the people, and prohibit injurious practices. Legal suasion only will stop it at present. The common schools in many states are required to teach the effects of alcohol and narcotics. Why not also include the effects of different foods?—Transactions of American Health Association, Vol. 14.

EGGS.

We have good reason to believe that the egg trade of a great many retail grocers' in the cities, is about on a par with their sugar department, so far as profit is concerned, the small margin between the trouble and selling price barely paying for the cost of handling the staple. There is decidedly something "rotten in Denmark" when retail profits on an article or series of articles have sunk so low that their sale is unremunerative and persisted in only because it is a convenience to customers, and in this case we believe the usual explanation will hold good, i.e., that quality has been sacrificed for some reason, probably in an effort to catch trade by holding out low prices as an inducement. We think this is a serious mistake with any food product like eggs, and butter which if not good, must be actually worthless. There are many descriptions of groceries, which in the point of quality, cover a wide range, yet the most inferior grades possess their merits and positive intrinsic value. It is different with eggs. A stale egg is an abomination, and there is but little leeway between the finest fresh laid and the grade below which no prudent, experienced retailer cares to press in selecting eggs. We believe it will pay grocers to give especial attention to the quality of the eggs which they handle, and to take pains to secure a grade that will invariably give satisfaction even though the price has to be marked up correspondingly. In other words, we believe that fine eggs at a good profit will sell more freely than poor or irregular stock at just about cost.

The neglect of retail grocers to "candle" eggs often leads to a loss of custom. A bad one will be found occasionally in packages of really good stock, and if left with the rest may disgust a good customer and provoke her to the point of transferring her trade to another store. "Candling" takes time, and is perhaps unnecessary when absolutely fresh eggs are procured from a quarter beyond suspicion, but when the quality of an invoice is in the least degree doubtful, it should be rigorously practiced and the stale eggs removed.—Merchants' Review.

MAINTAINING APPEARANCES.

There is a fact that business men cannot afford to lose sight of, and that is, that cheerfulness pays. With good health, pleasant surroundings, and a prosperous business, cheerfulness is natural. But there are not many men so fortunate as to exist under such a fevorable combination of circumstances.

The part of a complete business education consists in presenting to the world a face that has the appearance of reflecting a contented mind. It matters not how unfortunate the possessor may be, or how complicated and embarrassed his business may become, no man can afford to appear distressed. He must counterfeit prosperity, whether he has it or not.

Business is essentially selfish, and the man who would deliberately bankrupt you in the course of business, might be the first to extend you aid afterward if you went to him for charity. The poor, the dispirited, and the discouraged are not attractive, and no one buys of a failing merchant because of his misfortune. People prefer to be deceived rather than know the truth, if the truth is unpleasant.

So maintain appearances at any cost. If business is dull, don't confess it. If collections are slow, don't acknowledge it. If your business affairs are becoming complicated, keep it to yourself. Don't frighten customers away by a clouded face. If you must frown, do so after business hours. Cheerfulness, real or simulated, is worth many a hundred dollars to a business man.—St. Louis Evening Reporter.

HOW THE MERCHANT CAN MAINTAIN HIS CREDIT.

If he has any claims for shortage or damage, let him send them on the day the goods are checked.

When a monthly statement is rendered, check it, and if wrong write about the error at once.

When he writes, let him remember that civility is the password to good treatment, and that business correspondence is an art which, when properly cultivated, brings large returns.

If he cannot remit when asked to he should drop a line stating when he reasonably expects to be able to do so.

If notified that after a lapse of time, he will be drawn upon, immediate attention should be given to the matter, first to see that the amount and terms are correct, and, secondly, that his bill book will permit him to accept the draft. If not, let him write exactly what he wants. Unless there is a prior understanding to the contrary, let it be his ardent ambition never to dishoner a draft.

If he cannot meet a draft at maturity, he should write or telegraph.

And above all things he should make it his firm purpose never to "kick," when kicking is prompted solely by a captious spirit or when he is sure kicking will do no good.

To these suggestions we might add one more thing, and that is in ordering from salesmen or by mail, to order deliberately and with such intelligence that it will be unnecessary to cancel any order ever given for the worst crank in business is the cancellation crank, and we sometimes speculate as to whether it would not be wiser for a man who has been hasty in sending an order, or has made a mistake in it, to stand the cost and charge it to experience rather than to class himself among the cranks referred to. —Exchange.

WHAT MAY "STORE ATTRACTIONS" IMPLY?

To the question "what may store attractions imply?" there comes a list of answers from a multitude of shoppers :

"A certain artful system of coaxing to buy without being conscious of the coaxing!" says one clever student of human nature.

"A getting there first, every time!" exclaims a bright though slangy observer.

"The greatest variety of the newest goods!" says another decisively.

"The best arrangement of material forming the special supply of each establishment!"

"The most systematic management!"

"The finest, most tasteful presentation of wares!"

"The finest building with the greatest conveniences for exhibition of goods!"

"Convenience and ease in procuring one's desires!"

"Shopping without friction and irritation of nerves!"

"Each department kept exclusively by those understanding it thoroughly!"

"Perfect neatness in all surroundings, employees included!"

"Promptitude in waiting upon customers!"

"Shopping made a pleasure through general cheerfulness of atmosphere and manners of employed!"

"Courteous clerks, having an innate sense of propriety, and a good deal of tact!"

"The largest assortment and the most reasonable prices!"

"The most reliable goods and the knack of springing them upon the market!"—Pennsylvania Grocer.

At the annual meeting of stockholders of the Moncton sugar refinery company, the following directors were appointed : Messrs. Frank Ross, Quebec ; Joseph Wood, M.P., Sackville ; J. L. Harris, John A. Humphrey, H. W. Palmer, C. P. Harris, Moncton ; J. W. Bigelow. At a subsequent meeting of the Board of Directors, Mr. J. L. Harris was re-elected president ; Mr. J. A. Humphrey, vice-president ; Mr. John McKenzie, secretary ; and Mr. C. P. Harris, treasurer.

In the United States there are 84,000,000 cans of tomatoes consumed annually, of which Maryland produces over one-third. This season the output in Maryland will not be more than one-fourth the usual quantity. The continued rain and unfavorable weather ruined what promised at the beginning of the season to be an unusually fine crop. The Virginia crop of tomatoes will be light. The wet weather does not permit the fruit to ripen. It is predicted that prices will be higher this winter.—New England Grocer.

New Valencia Raisins.
New Digby Chickens.
New Medium Herrings.
New Clover Leaf Lobsters.
New Miller's Baked Beans.

Hazard's Tomato Catsup.
Hazard's Tomato Chutney.
Hazard's Mayonnaise Dressing.
Condrey's Devilled Ham.
Condrey's Chipped Beef.

LUCAS, PARK & CO.,
73 McNab St. North, Hamilton, Ont.

Agents for Diamond Crystal Salt and Hillwattee Teas.

Special Notice to Grocers.

GENTLEMEN :—

We are now preparing goods for Fall grinding and would ask our Grocer friends who want pure clean Spices to send their orders direct to us, or hold until our traveller calls. Our "Motto" is, serve the public well and you will well serve yourself.

Very respectfully yours,

The Snow-Drift Baking Powder Co.,
BRANTFORD.

Chivers' Carpet Soap

For cleansing and restoring carpets. Warranted to take out grease or ink, and restore the colors. Likewise in all woolen fabrics

Chivers' Disinfectant Cloth Soap

Will clean all kinds of cloth, removing grease, ink, etc., restoring the colors like new. For price. etc., address

J. H. WALKER,
Alma, Ont.

DURABLE PAILS AND TUBS.

TRY THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.
Represented by
Chas. Boeckh & Sons, Toronto,
Jas. Lee & Co., Montreal.

LOCKERBY BROS., WHOLESALE GROCERS, 75 ST. PETER STREET, MONTREAL, P. Q.,

ARE OFFERING THIS WEEK

SUGARS. TEAS. { Barbadoes and Cuba } MOLASSES.

FINE LARGE DRY COD IN BUNDLES. BONELESS FISH IN BOXES.

Canned Salmon, Lobsters, Mackerel and Oysters.

HUDON, HEBERT & CIE.,

WHOLESALE GROCERS
— AND —
WINE IMPORTERS,

NO TRAVELLERS ON THE ROAD.

304, 306 St. Paul St.
143, 145 Commissioners St. **MONTREAL.**

NEW PATRAS CURRANTS.

Barrels, Half Barrels and Cases.

Arriving Monday per Ex S.S. Vancouver.

CAVERHILL, ROSE, HUGHES & CO., Montreal.

BEST GOODS IN THE MARKET.

FRANKFORT, CAMBRIDGE, BOLOGNA, CHICKEN, HAM and TONGUE SAUSAGES.

PUT UP BY THE MOFFATT PACKING CO.,
MONTREAL.

Mr. Geo. Morrison, of St. John, N. B., died last week.

Mr. W. H. McGuire, has opened a branch office in Westport, for the Ginger Manufacturing Co.

It is said that Mr. Jones contemplates retiring from business at Zephyr, Ont., as general merchant.

James W. Oulton, grocer, Moncton, N.B., has retired from business. His son George succeeds him.

Mr. W. Ross has been awarded the contract of supplying groceries to the brigade camp, St. Thomas.

F. X. Savard's general store at St. Felicien, Lake St. John, Que., was burned to the ground the other evening.

Magee's woodenware works, London, Ont., were damaged by fire to the extent of $2,000, on Thursday, the 10th inst.

The Cuban sugar crop promises 800,000 tons, the largest ever grown and 20 per cent. is excess of last year. Prices are 25 per cent. less.

Mr. Geo. Leach, of Brown & Leach, grocers, of Tilsonburg, was married on Wednesday last, to Miss Jennie Taylor, of the same place.

J. A. McQueen offers his general store for sale, together with his dwelling house, as he proposes leaving Point du Bute, N. B., by October 1st.

Mr. W. J. Wethey, St. Catharines, wishes to draw the attention of the trade to the reduced prices of Condensed Mince Meat. It is now $12 per gross net.

Miss Mary A. Hughes, of Collfield, daughter of Michael Hughes, Esq., general merchant, was married, on Monday last, to Dr. A. Charlebois, of Escanaba, Michigan.

Mr. T. Paget the well known fruit man from Williamstown, N. Y., is going to erect and run a large fruit evaporator at Port Dalhousie, which will employ a number of hands.

The merchants at Portage la Prairie have agreed to close their places of business at 7.30, until Sept. 15th, and from that date until October 1st the store, will be closed at 8 o'clock.

At a meeting of the Hamilton fire and market committee, held in Hamilton, the other night, it was decided to allow coal oil dealers to store eighty-five barrels instead of sixty barrels as before.

H. A. Lyle, who has for so many years been on the road for Ganong Bros. of St. Stephen, has gone to Vancouver, having been advised by his physician to go to the Pacific for the benefit of his health. While out west Mr. Lyle will act as the agent of the Messrs. Ganong, and there is no doubt that he will work up a good business for them.

Mr. Taylor, of Taylor Scott & Co., Toronto, who met with a somewhat serious accident last week, is, we are informed, on the mend, and Mr. Scott expects to see him at his usual post in a few weeks.

Messrs. McKay and Ryckman M.P's., and President Bristol, of the Hamilton Board of Trade, waited upon the Custom Department at Ottawa, the other day, with reference to the duty upon syrups and molasses.

The merchants of Hull, P. Q., have just taken into consideration the early closing movement, and it is expected that all stores will close from henceforth at half-past six every night, except Saturday night.

Messrs. J. & J. McAdam, wholesale grocers, St. Thomas, have been appointed wholesale agents for the sale of the Star Fire Lighter, and are receiving large shipments of the goods.

The difficulty in connection with the destitute Jewish refugees who arrived in Montreal, by the Oregon, was settled on Saturday, by the timely assistance of Mr. S. Davis, the well-known cigar manufacturer, who subscribed $500 towards their relief.

On Sunday morning a fire started in a quarter of Quebec city, and before it was stopped destroyed $75,000 of property. It orginated in the house of a grocer, Octave Oullet, whose infuriated neighbors, sufferers in the fire, sought to wreak summary vengence upon him as the alleged cause of the fire.

An important change has been made in the management of Dun, Wiman & Co.'s mercantile agency in Montreal. Mr. W. W. Johnson, who has been manager for many years, has resigned, and is succeeded by Mr. A. C. Matthews, who was formerly connected with the Toronto office, and has been manager of the Winnipeg office.

About three o'clock on Saturday morning George R. Gray's cheese factory, Delhi, Ont., containing about $2,000 worth of cheese was consumed by fire. Loss on building and plant $1,500, insured for $1,200; cheese insured for $1,500. The cause is supposed incendiarism, as fire was discovered in the building the previous night and extinguished.

Mr. John Calder, of the H. B. Co., who has been at the Vidette, Qu'Appelle, post for the past nine years, and has proved himself a most competent and painstaking official, has now received his well-earned promotion, being called to a position in the N. D. offices at Winnipeg.

The E. B. Eddy Co. warns its agents that orders for woodenware, indurated ware, matches, etc., will be likely to be delayed by the fall grain movement, if they are not booked before that movement begins to monopolize the freight facilities of the railroads. The stocks should be in the stores when the autumn money circulation begins, as the trade in these wares will undoubtedly be a very large one.

Mr. Wm. Germyn, Dunsford, Ont., has rented his farm to Mr. George Scholdice for a term, and will now be able to give his whole attention to his general business place in the village. He is now getting in his stock of fall goods direct from Montreal. Call and see it, whether you wish to buy or not.

W. B. McLeod, the junior member of the firm of Milton, McLeod & Co., Butternut Ridge, has retired from the firm to his farm. The business is continued under the same name, Mr. McLeod having associated with him his son who has been clerking for him. They do a good business in the grocery and general line.

A business block on Front street, Belleville, Ont., owned by H. H. Leavens, and tenanted by Mr. McMullan, grocer, and J. Young, grocer, was slightly, and the stock within it severely damaged by fire one morning last week. The losses, which will foot up to about $4,000, are said to be covered by insurance.

The retail grocers of this city must have rubbed their eyes to see in a morning contemporary a report of a meeting under the heading "The Retail Grocers." A glance through the report itself would convince any member of the local trade that somebody had blundered. "The Retail Druggists" was probably the label intended.

Reference was made in THE GROCER some time ago to an old book in the possession of Mr. Gunn, of Truro, N. S. Another rarity, that would be coveted by the bibliographer, has turned up in the hands of Mr. J. W. Watson of Gelert, Ont. It is a Bible in German text, printed in 1629. Its condition is perfect. Mr. Watson is open to offers for it.

The salmon canning industry alone throughout the entire province of British Columbia, during the year, produced a net revenue of $2,400,000. Of this amount $1,476,300 is credited to the Fraser river es-

STORAGE
FREE AND IN BOND.

Customs Entries Passed, and goods stored at lowest rates. Special facilities for shipping goods to all points. Goods MARKED and WEIGHTS and GUAGES taken CORRECTLY. You can save DOUBLE FREIGHTS by keeping Teas, Sugars and other heavy goods with us.

BLAIKLOCK BROS, Agents,
17 Common St., MONTREAL.

ALL GROCERS SHOULD SELL
THE

Royal Dandelion Coffee.

Manufactured by
ELLIS & KEIGHLEY,
TORONTO.

Established 1849.

GOLD, SILVER
—AND—
BRONZE MEDALS
20 1st prizes.

Reg. Trade Mark.

MICHEL LEFEBVRE & CO'Y
Manufacturers of
Lion--L--Brand
Pure Vinegars, Mixed Pickles, Jellies, Jams, Preserves.
Montreal, P.Q.

P. DOTY & SON,

(Successors to W. B. Chisholm)
MANUFACTURERS OF

1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.
For sale by all Woodenware Dealers.

Oakville, Ont.

SOMETHING NEW!

A GREAT TREAT.

Fresh Cod

TONGUES

In 1 lb. Tins.
This is the Delicacy of the Season.

Pronounced by connoisseurs far ahead of oysters.

A GREAT LUXURY.

Apply to
EBY, BLAIN & CO., Toronto.
STEWART MUNN & CO., Montreal.
JAS. TURNER & CO., } Hamilton.
LUCAS, PARK & CO., }
Send for Samples.

STUART, HARVEY & Co.

Importers and

WHOLESALE GROCERS

A Large and Well-Assorted Stock of

Teas, Sugars and General Groceries

HAMILTON, ONT.

FOR THE
HOME, PICNIC,
CRUISE, or CAMP
The "STAR BRAND" delicious

HAMS & BACON

CAN BE HAD FROM ALL THE BEST GROCERS

F. W. FEARMAN,

Hamilton, Ont.

E. Lazenby & Sons,

18 Trinity St., London, S.E.

EVERY ARTICLE prepared by us is ENTIRELY UNADULTERATED and our labels are affixed to the CHOICEST DESCRIPTION OF GOODS only.

Our goods can be obtained from :—

CAVERHILL, ROSE & CO. GEO. CHILDS & CO. Montreal.	BALFOUR & CO. Hamilton.	PERKINS, INCE & CO. J. W. LANG & CO. Toronto.

Do you wish to furnish your customers with the finest blend of Indian Tea in the World?

Then sell only Ram Lal's.

Do you wish a tea that no peddlers or gift stores can bother your customers with?

Then sell only Ram Lal's Pure Indian Tea. Keep no other choice black tea.

JAMES TURNER & CO., Wholesale Agents,
Hamilton, Ontario.

EMPIRE TOBACCO COMPANY'S COLUMN

EMPIRE TOBACCO CO.,

MONTREAL.

tablishments, which means that nearly two-thirds of the canning business is carried on through the agency of New Westminister.—New Westminster Business Review.

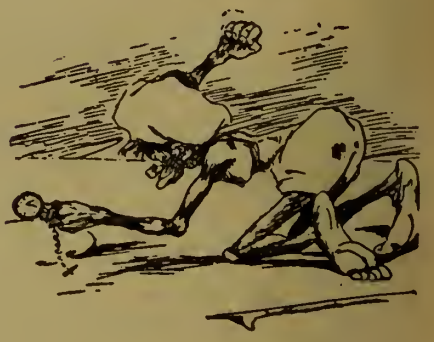
The catalogue issued by Ganong Bros., St. Stephen, N. B., is a very handsome and detailed one. All the lines manufactured by this celebrated firm of confectioners are enumerated and classified. Their list of cream-made bon bons, chocolate goods, mixtures, lozenges, caramel and cocoanut goods is a very lengthy one. The form of the programme is three fold, opening upon two hinges.

The retail grocers of Sarnia held their first annual picnic on Monday afternoon in Bayview park. Business was entirely suspended and at one o'clock a long procession was formed of all the grocery rigs in town, headed by the 27th battalion band, which proceeded to the athletic grounds of the park, where the afternoon was occupied with horse races, bicycle races, baseball match and other sports and games, which were witnessed by a large gathering of people. In the evening the clerks were entertained by their employers at an oyster supper.

A meeting of the merchants and business men of Watford was held a few evenings ago for the purpose of organizing a local Board of Trade. There was a large representation. The chair was occupied by Frank Kenward, and Mr. H. Williams acted as secretary. Organization was proceeded with, and the following officers duly elected: President, F. Kenward; first vice-president, H. P. Lawrence; second vice-president, T. B. Taylor; secretary, R. Moody; treasurer, H. F. Williams. The executive committee will be appointed at the next meeting of the Board.

Mr. Patterson of Brant, on Thursday moved an amendment to the bill enacting the amended sugar duties, raising the standard of free sugar from 14 Dutch standard to 16 Dutch standard, and admitting all above this at ½ cent per pound duty. He criticised the promise of the government that the people should have free sugar, and stated that they had really only given free sugar to the refiners. Sugar from 14 Dutch standard down he urged would hardly ever be used for domestic consumption, hence the people would be practically taxed for their sugar. The tax of all sugar over the 16 D. standard, he proposed to reduce from a duty of 8 10ths of a cent per pound to 5-10ths of a cent. The amendment was voted down.

THE HINDOO AND THE WATERBURY WATCH SPRING.



Compare the quality with any other.

BENSDORP'S ROYAL DUTCH COCOA.

Manufactured at Amstersdam, Holland.

Is absolutely Pure and Soluble Very delicate in flavor and of great strength. It will please more of your customers than any other Cocoa on the market, and please you because it pays a good profit. Packed in cases of 12 lbs. each. Price, ¼ lb. cans, $2.40 per doz.; ½ lb. cans, $4.50 per doz.; 1 lb. cans, $8.50 per doz.

Don't fail to call at our Exhibit at the Toronto Fair and drink a cup of this Delicious Cocoa.

ORDER A CASE AT ONCE OF

Eby, Blain & Co., Toronto. James Turner & Co., Hamilton.
Caverhill, Rose, Hughes & Co., Montreal. M. F. Eager, Halifax.

STEPHEN L. BARTLETT, Sole Importer, Boston, Mass.

INCREASE YOUR TRADE

BY HANDLING

"KENT BRAND"

Fine Mixed Pickles.

Ask your Wholesale Grocer for them or write direct to

The KENT CANNING AND PICKLING CO.,
Chatham, - Ont.

JOHN PETERS & CO.,

General Commission Merchants and Brokers,

Halifax, N. S. and
Kingston, Jamaica, W.I.

Agents for The E. B. EDDY MFG CO., HULL, P. Q.

We are open to accept one or two more Agencies of first-class houses, either at Halifax or Kingston. We have a good connection and splendid storage facilities.

References: The Merchants Bank of Halifax.
The E. B. Eddy Mfg Co., Hull, P.Q.
The Mercantile Agencies.

JAMES E. BAILLIE,

PORK PACKER, TORONTO.

Hams, Breakfast Bacon Rolls.

GANONG BROS.,

ST. STEPHEN, N.B.

MANUFACTURERS OF THE

C. B.

CHOCOLATES.

N. K. FAIRBANK & CO.,

COMPOUND REFINED LARD.

185 WELLINGTON ST., MONTREAL.

CHICAGO. ST. LOUIS. NEW YORK.

Condensed Mince Meat.

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all seasons.

Will not ferment in warm weather.

DIRECTIONS
THE CONTENTS OF THIS PACKAGE WILL MAKE TWO LARGE PIES. ADD 1½ PINTS OF WATER, OR HALF THAT AMOUNT FOR EACH PIE. BOIL 15 OR 20 MINUTES. IF TOO THICK, ADD A LITTLE WATER. IF TOO THIN, BOIL TO THE PROPER CONSISTENCY. IT IS THEN READY FOR THE CRUST. A LITTLE SUGAR, VINEGAR, WINE OR OTHER SPIRITS MAY BE ADDED IF DESIRED.
CONDENSED
MINCEMEAT
FOR
MINCE PIES
J.H.WETHEY
ST CATHARINES, ONT.
J.H.WETHEY
ST CATHARINES ONT

The best and cheapest Mince Meat on Earth. Price reduced to $12.00 per gross, net.

J. H. WETHEY, St. Catharines, Ont.

GEO. MATTHEWS

-PACKER and CURER.-

HAMS | BACON | LARD | PORK

PURE LEAF LARD A SPECIALTY.

PACKING HOUSES, OTTAWA, PETERBORO' and LINSDAY, ONT.

TORONTO MARKETS.

TORONTO, Sept. 17, 1891.

GROCERIES.

The progress of the wholesale grocery trade is seldom concurrent with that of the Exhibition. There is usually a lull in actual business while the great Fair is on. That lull is not unsatisfactory, as it is more of the nature of a breathing space before a spell of strong activity than of a loss of time. The travelers are always in during the last week, and though the traders of the country usually come in freely and call upon the wholesale houses, it is not much in the way of business. There have been as many retailers in the city at this Exhibition as at former ones, and there has been no more business done by the wholesale houses than during former exhibitions. The week has been bare of incidents of market importance. Trade goes along at the pace it commonly holds when summer shades into autumn.

CANNED GOODS.

The canned goods market has not yet reached that stage or degree of activity when a week's trade reveals any startlingly new aspect. The transactions or other market influences of the week have done little to bring into bolder relief the essential features of the situation. It does not seem as if either buyers or sellers had yet made up their minds definitely as to whether, for instance, there is an excess or otherwise of peas packed. Consequently neither desire to sell nor desire to buy is more acute than it was. Prices are therefore unmodified, peas quoting from $1.10. Tomatoes may still tip the scale on the side of a fair crop or may come out short. Last week the weather was beautiful, the very finest that September could deal out, and it probably increased the chances of a full pack. In the meantime round lots of peas, corn, and tomatoes in equal parts are quoted at $1.10 still, and neither side of the market appears eager for business yet. Corn is not much farther forward than are tomatoes. The extent of the pack of either is still enveloped in uncertainty. Salmon quotes from $1.25 to $1.50 for tall tins of Fraser River. On the coast the market is very firm, and offers below quotations are declined by the packers. New Star lobsters are in stock, and higher than they were a year ago, quoting now at $2.50.

The Delhi Canning Company is adopting a new and attractive label for this year's pack of peaches.

COFFEE.

A demand of the usual weekly proportions has been experienced. Mild grades are in chief request. The stock is sufficient in everything but choice Rios for which there is some call. Rios at 21 to 22c. are the lowest and most in sale. Javas and Mochas sell quite freely as well. There are no changes to record.

DRIED FRUIT.

By an error in last week's report the first shipment of new Valencias to reach this market was stated to be on the Sardinian. In correction it is right to say that the Lake Winnipeg was the boat on which the first Valencias arrived. The new raisins show good color and condition, but appear to be slightly under the average in size. They are selling at 8c. per lb. The price advanced 1s. in Denia the day the first stock arrived. The stock of old crop Valencias is still considerable and cheap, quoting from 4 to 5c. Currants are very firm and scarce at 6¼ to 6½c. in barrels. Prunes are dull and weak at 5½ to 6½c. This shipment made the shortest time on record for the first new season's Valencias to reach this market, having come to hand 24 days after leaving Denia.

A cable from Trieste advises importers of a slight decline in prices for new Sphinx prepared prunes.

NUTS.

The local nut market is as uneventful as usual. Buying is in small quantities and in frequent orders. Prices are steady at points indicated in Prices Current a week ago.

RICE AND SPICES.

A steady call for rice keeps trade moving. The grades most in request are the finer ones. Prices are firm at quotations, Japan being particularly so at 4¾ to 5c. Spices present no new aspect. They are perhaps in slightly more active demand.

A sale of 100 bags of B rice was made the other day by Davidson & Hay for the Hudson Bay Company's store at Winnipeg.

SUGAR.

There is a continuance of the brisk demand for sugar that has been the leading feature of trade during the past fortnight. The sales increase as fruit gets more plentiful. Granulated still over-balances yellows, though the latter are in better request than they were in the sugar flurry of July. Granulated is steady at 5 to 5⅛c., yellows from 3¾c. upwards, raws from 3½ to 4½c. In yellows the market appears to be now rather firmer than it was a few days ago. Raws are quiet.

Willett & Gray's weekly statistical says of the New York market: Following the large transactions on the last day of the last week's review, an advance of 1-16c. was obtained on Saturday on both Muscovados and Centrifugals, which advance has been maintained to the close, although business has been only moderate. The demand for refined, however, continues so large that a further activity in the raw market is probable very soon. The European markets have shown very little change during the week, operators on both sides waiting the development of the beet crop now near at hand. The market for refined has been all one way, and scarcely a day has passed without an advance being made on one or more grades of refined sugar. These advances have not checked the demand, which continues very heavy under the urgent necessities of the fruit canning season. Fruits are abundant, and refiners are reaping a rich harvest of profits from their enormous business. The demand has been so enormous that the refiners have been unable to keep up with it. Orders are only taken subject to a delay in shipment of five days on some grades and ten days on others.

SYRUPS AND MOLASSES.

The trade in syrups is light. Some darks are selling, but only to a limited extent, neither the supply nor the demand amounting to much in these grades. Molasses is very quiet, a sale of an ordinary quantity occurring only now and then. Prices of both syrups and molasses are unchanged.

TEAS.

There is more movement of stock now. Transactions between brokers and jobbers are more frequently heard of. Japans are quite active. The market seems to be in a good condition for the ready distribution of new season's stock, as all the old crop teas have been pretty well cleaned up, not only in this country but everywhere. Prices are reported higher in Japan, but competition among the importers keeps them from rising here. The grades that are in chief sale are to job at from 17 to 20c. Congous are also selling well. The lowest grades are 18c. Those from 18 to 20c. show unusually good value. Young Hyson's are still scarce, and are firm and higher in China and chief seats of distribution.

There is nothing of importance to report about Indian, the demand continues steady and there has been some enquiry for cheap Pekoe Souchongs in London. As will be seen from the figures given below the deliveries of all teas during last month show a satisfactory increase over those of the corresponding period last year. By wire we learn that the export from Calcutta during August was about 14 million lbs., and that from Ceylon a little over 4½ million lbs., against 6¼ millions for June and a little over 5½ millions in July. The improved quality in the bulk of the offerings noticed last week has been maintained; many excellent invoices have been offered and some high quotations recorded. During the last day or so some irregularity has been noticeable in the bidding for teas over 1s. per lb., and in many instances the best prices of last week have scarcely been realised. Teas with useful liquors under 10d. per lb. have well maintained their prices.

McMeekin & Co,'s Notes for August on Indian and Ceylon Teas, says: The offerings of Indian were 81,000 packages, against 62,000 packages in the same month of 1890. The quality of a large proportion was very poor, but there was a fair quantity of really desirable teas, particularly in the latter portion of the month. Low quotations were made throughout for the inferior grades, but for all the better liquoring teas prices gradually hardened, and showed a decided advance on the level currant in the previous month. Many of the teas from Assam were very fine, and several Darjeeling gardens showed more choice quality than at any

CLEMES BROS. :-

Are handling tons of grapes that you can have at right prices. Send in your orders.

New Sweet Potatoes just in.

51 Front Street East,
TORONTO.

Phone 1766.

C. MORAND & CO.'S
New Valencias
First arrival of the Season.

P. C. LARKIN & Co.,
WHOLESALE GROCERS,
25 FRONT ST. E.

MAN'S WONDERFUL NETWORK.

As oil lights up the ebbing flames, as fresh fuel replaces the dead embers, SUCH VIRTUES HATH ST. LEON WATER--POWERFUL BEYOND COMPARISON—— to electrify, to support and assist that wonderful network, the nerves, through which alone building and repairing of the body is carried on and health and strength flows. To all who drink St. Leon comes such health and pleasure as never before known.

St. Leon Mineral Water Co., Ltd.,
Head Office, 101½ King St. W., Toronto.
BRANCH—Tidy's Flour Depot, 164 Yonge St.

ALL GROCERS SHOULD SELL THE

ROYAL DANDELION COFFEE

Manufactured by
ELLIS & KEIGHLEY,
TORONTO.

TO GROCERS.

SIMCOE CANNING COY'S

Goods are warranted first-class.

PUSH THEM.

Order through your wholesale House.

DO YOU SELL

"Peerless" Washing Compound. There is nothing equal to it. It will pay you a handsome profit. Your customers will like it. Address
Pure Gold Manufacturing Co.,
31 Front Street East, Toronto.

Todhunter, Mitchell & Co.

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS. :: TORONTO.

GOLD MEDAL AWARDED

DELHI CANNING CO.,

Jamaica Exhibition.

WE are still at the front and propose staying there, the high standard of excellence for which our goods are noted will be fully maintained this coming season. When purchasing Canned Goods keep in mind the **Maple Leaf Brand** prepared by the Delhi Canning Co. Every can is honestly filled and perfectly reliable. Our fruits are noted for their high syrups and natural flavors.

Delhi Fruit and Vegetable Co.,

FACTORIES: DELHI AND NIAGARA.

James Lumbers

Wholesale Grocer,

67 FRONT STREET EAST,

TORONTO, ONT.

MARKETS—Continued.

time all last season ; consequently some exceedingly high prices were recorded. The improvement in quality led to more general trade, and a better tone was apparent in the market, latterly, than for several months past. The average of public sale prices for the month was about 10¼d. per lb. The imports were 8,998,165 lbs., and the deliveries 7,268,049 lbs., leaving in stock at 31st Aug., 20,314,389 lbs. The teas to arrive for sale in September, although of better average quality, do not embrace so many really fine invoices as have recently been offered. Advices home, by mail, from Calcutta, are now stating the crop estimates at several millions lower than previously ; but from telegraphic reports direct from several districts, it is evident that pluckings are now largely ahead of those at the same period of last season. By wire, the shipments from Calcutta till 31st August are advised as 5½ million pounds in excess of the quantity at that date in 1890. The offerings of Ceylon were 70,000 packages, against 49,000 packages in the same month of 1890. The character of the trading was much the same as in July. The great bulk of the quantity sold was very inferior and undesirable, and for such teas the market gradually declined. On the other hand, there was a strong demand throughout the month for all teas standing out from the ordinary level, and a marked advance in the value of such was established, extending in some classes to many pence per pound. The average of public sales prices for the month was about 9d. per lb., against 10¼d. per lb. for the corresponding month last year. The imports were 6,019,994 lbs., and the deliveries 5,156,082 lbs., leaving in stock at 31st August 17,146,520 lbs. It is satisfactory to know that the teas coming forward show better quality, and that the quantity will be less than of late. The shipments from Colombo in August were only 4¾ million lbs. The market for China Teas was very dull, with little business passing At 31st August the quantity exported from China to the United Kingdom stood four million pounds in excess of the quantity at same date last year. Small auctions of Java teas passed at firm prices.

NOTES.

Mr. R. S. McIndoe has been appointed agent here for young & Smylie, licorice manufacturers, Brooklyn, N. Y.

A representative of Taussig & Co., manufacturers of New Orleans molasses, New Orleans and New York, was in the city, on Thursday. Mr. R. S. McIndoe is now the resident agent for that house.

New currants are expected to arrive in a few days. A second shipment of new Valencia raisins reached Montreal on the Sardinian.

Mr. T. M. Cutler, secretary of the Nova Scotia sugar refinery, was in town, on Tuesday.

Mr. Elmenhorst, president of the St. Lawrence sugar refinery, was in the city, the other day. He was accompanied by his brother-in-law, Admiral Pascher, of the German navy.

The wholesale grocers closed on Monday afternoon, that being citizens' day at the Fair.

Mr. Nixon, general purchasing agent for the Hudson Bay Company's stores, was here a few days.

COMPARE "Surprise" with any Soap in the market for

Purity,
Price,
Profit,

We will send you a sample free.

The St. Croix Soap Mf'g Co.,
St. Stephen, N. B.

Branches :
MONTREAL : 17 St. Nicholas St.
TORONTO : Wright & Copp, 40 Wellington St. East.

PETROLEUM.

The trade in petroleum pursues a very unvarying course. Though the demand for refined improves, yet no attendant change is to be noted, prices continuing, though firmer, at standing quotations.

The Petrolia Advertiser reports: Petrolia Crude 1.35 per bbl. Oil Springs crude $1.35 per bbl. So far as activity is concerned, the oil market continues on the whole "Stale Flat and uninteresting." Apart from a hand to mouth sort of inquiry, there are few buyers. A good many requests come in from the east for quotations for refined oil ; but the sending of prompt replies seems hardly to stimulate business. Perhaps the explanation is to be found in the fact that none of the refiners are particularly anxious to sell at present market figures, and it is barely possible that the prices telegraphed have not proved attractive. Of course with their state of affairs the existing stocks of crude oil are slightly increasing. No one however, for a moment, anticipates that the refined oil market will weaken in consequence of plethora. It would be exceedingly interesting reading if each manufacturer would candidly take the general public into its confidence as to their supply of raw material. In the absense of definite information, surmise must take the place of certainty, and guesses must snpplement information. We think we speak "by the card," although we do not pretend to have received any direct information, when we reiterate our previous statements that there is no large surplus of either refined or crude. With an ordinary market springing up which is bound to come with the fall trade and as the days get shorter, manufacturers will find themselves taxed to their utmost capacity to supply the wants of their customers. The Imperial Oil Company however is rushing business in great shape, their business connections are so large that it keeps their refinery running almost full capacity all the year round. The drillers are kept busy but small wells are the result of most of the later ventures.

DRUGS AND CHEMICALS.

With the exception of a reduction in the price of camphor, nothing has occured in the drug market to cause any modification of the report that suited a week ago. Camphor is 65 to 75c., or 10c., cheaper than it was. Trade is very good.

BUTTER AND CHEESE.

The sale of butter has not materially slackened. All that comes is freely taken, and while local consumption does not warrant any further enlargement of the supply, yet export business does, if easier prices can be got. Choice butter runs from 14 to 16c., mediums at 10 to 13c. In the better class of mediums the tendency appears to be towards accumulation, as the demand for table use as well as that for baking is for other grades. In the qualities nearest to choice some collecting for export is reported, a car being made up last Saturday at about 13c. Stocks

WE ARE BUYING
Dried Apples.
SEND SAMPLES AND QUOTATIONS

ESTABLISHED 1869.
STANWAY & BAYLEY.
BROKERS
AND
GENERAL COMMISSION MERCHANTS.
44 FRONT ST. EAST, TORONTO.

WE ARE BUYING
Evaporated Apples
SEND SAMPLES AND QUOTATIONS.

ALL GROCERS SHOULD SELL THE

Royal Dandelion Coffee.

Manufactured by
ELLIS & KEIGHLEY,
TORONTO.

GEO. C. THOMPSON. CHAS R. KING.

THOMPSON & KING,

Consignees, Brokers, General Commission and Mercantile Agents,

51 Wharf Street, cor. Fort, Victoria, B.C.

Storage. Correspondence Solicited.

T. W. CLARK & CO.,

General Commission and Provision Merchants and Wholesale Dealers in Dairy Products.

Consignments solicited and business transacted for Eastern Canada Merchants.

Established 1886.

VANCOUVER, B.C.

References: Bank of British Columbia.

WILLIAM RYAN,

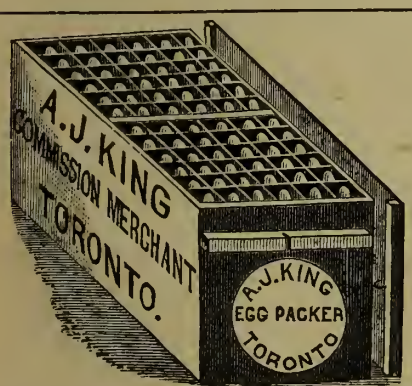
Produce and Commission Merchant,

72 FRONT ST. EAST, Toronto, Ont.

WANTED,

CHOICE DAIRY BUTTER

Correspondence Solicited.



All kinds of produce handled. Consignments solicited. Carriers supplied.

J. CLECHORN & SON,

Wholesale Fruits, Fish and Oysters

94 YONGE ST., TORONTO.

ORANGES.

Last car of Florida oranges for the season just received. Fancy stock. Send for prices of oranges and lemons. Prices are advancing daily.

J. F. YOUNG & CO.,

PRODUCE AND COMMISSION MERCHANTS

74 Front St. E., Toronto.

Our business is Solely Commission. The only plan which does justice to the Consignor. We handle everything which the Country Storekeeper has to send from home to sell. None of our own goods to sell in preference to yours when the market is good. Nothing between you and best price obtainable except a small commission.

Prompt Sales and Quick Returns.
We Furnish Egg Cases. Try Us.

R. C. MURDOCH AND CO.,

Commission and Wholesale Fruits.

FANCY CALIFORNIA EVAPORATED AND GREEN FRUITS A SPECIALTY.

Correspondence solicited, and prices on Foreign Fruits, Figs, Dates, Nuts, etc., furnished on application.

29 Church St., Toronto

TELEPHONE 806.

ESTABLISHED 1841.

W. H. Schwartz and Sons,

Coffees,
Spices,
Mustard.

HALIFAX, N.S.

Hams, Breakfast and Roll Bacon,

New curing, now ready.

For Choice full flavor goods send us a Sample order.

Jas. Park & Son,
Toronto, Ontario.

The Ontario Produce Co'y.

Produce Brokers and Commission Agents,

70 COLBORNE STREET, TORONTO.

WANTED!

CHOICE DAIRY TUB BUTTER.

Apples and Potatoes.

TELEPHONE 2557.

KING, GRAINGER & CO.

81 Front St. E.

Produce and Commission Merchants.

BUTTER, EGGS,

and Country Produce.

Correspondence Solicited. Prompt Returns Mad
TELEPHONE 2237.

JNO. A. MOIR,

GENERAL AGENT.

Consignments Solicited.

SPECIALTIES: Canned Goods, Dried Apples, Evaporated Apples, Codfish.

Quotations and samples sent on application. A trial solicited.

41 St. Francois Xavier Sts., Montreal.

LAURENCE GIBB

Provision Merchant,
83 COLBORNE STREET, - TORONTO.

All kinds of Hog Products handled. Also Butter, Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.
Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.

26 WEST MARKET STREET,

Provision and Commission Merchants,

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

Reesor & Rogers,

Produce and Commission Merchants

Solicit consignments of Country Produce from Storekeepers.

71 Colborne St., Toronto.

Telephone 2291.

Established 1874.

W. H. SMITH,

Wholesale Produce

Commission Merchant

186 KING ST. EAST, TORONTO.

Wholesale Dealer in Butter, Eggs and General Produce Consignments solicited First-class reference

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McLAREN'S

Is Honest Goods and just the Thing on Which to make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock.

MARKETS—Continued.

of butter in the country are believed to be not excessive, the movement referred to in last week's report having supplied a healthy outlet for a surplus that threatened to weaken prices. Also, the market had nothing to carry over of old stock as in former years.

Cheese is firm and in reasonably good request. Full creams are 10c., with 9c. for half creams and 8½c. for skims.

COUNTRY PRODUCE.

BEANS—Are $1.70 to $1.80. A few small sales reported.

DRIED APPLES—Are still in the background. New is 6c.

EVAPORATED APPLES—Have not roused any interest for weeks. Some new have been offered, but nobody wants to buy yet. The price is 9½ to 10c.

HAY—A few cars come in each day for $11.50 to $12, but not enough to make scarcity a less pronounced feature.

HIDES—Green are steady at 5 to 5½c. for No. 1 green below and up to 60lbs. respectively. Cured 6½c.

HONEY—Is unchanged at 7 to 10c. for strained, and 14 to 16c. for sections.

HOPS—Are yet unsettled. The brewers are working off old crop stock, and prefer to let the market find its level through the anxiety of growers rather than by the interest of buyers. New run up to 25c., with yearlings 18 to 20c.

POTATOES—Are selling at 40c. on track, and 50 to 55c. out of stock.

SKINS—Sheepskins advanced to 65c. today. Calfskins are 5 to 7c.

STRAW—Sells readily at $6 to $7.

WOOL—Buyers continue to pay 19c., but say they would rather have the money than the wool.

FISH.

Some improvement is to be chronicled this week. More fish have been in demand, and stocks have been increased. Prices have also gone up. Pickrel are 6c., pike 5c., whitefish and salmon trout are 7 to 8c., lake herring are $2.50 to $3., haddock are 6c., B. C. salmon 16c. These are the varieties in stock.

FRUITS.

Receipts continue liberal in certain lines and prices to weaken. Early Crawford peaches cannot now bring above $1, others are 75c. Bartlett pears, after a week spell, have firmed up again to $4 and $4.75 per barrel. Apples are steady at $1.75 to $2.75 per barrel. Watermelons are going out of demand, but quote yet at 15 to 20c. Musk melons are $1.75 to $2 per barrel. Tomatoes are unchanged at 20 to 25c. a basket. Eggplant fruit is 25c. Grapes sell at 2½ to 3c. for Champions, 5 to 6c. for Mare's Early and 4 to 5c. for Jessica.

GREEN FRUIT.

Trade is fairly good. Stocks are not large, but they suffice for the proportions of the business done. Messina lemons are scarce at $4.50 to $5.50. Maoris are $8. Verdillis, fancy, are $7. Sorrento oranges are $3.75 to $4.50. Jamaicas are $8 to $8.50. Bananas are $1 to $1.50. Sweet potatoes are unchanged at $3.50 to $4.

PROVISIONS.

There is no relapse from the strong state of the demand. Prices are firm, and scarcity is a more general feature in all packing and provision houses.

BACON—Long clear has advanced another ¼c. It is now 8¾c. in trade lots and 8½c. in round lots. Of the latter there are few moving, owing to difficulty in making up anything approaching a carload. Smoked bellies are 10 to 11c., backs 11c., rolls 9c.

HAMS—Are in strong request at 12½ to 13c. for smoked, and 11 to 11½c. for sweet pickled.

LARD—Is scarce at 10¼ to 10¾c. for pure, and 8½ to 9c. for compound.

MESS PORK—Brings $15 to $15.50 for heavy, and $16 to $17 for short cut. Trade is quiet.

DRESSED HOGS—A car occasionally arrives. The price paid for rail lots is $7, though this market is weaker since the last car was bought.

SALT.

Trade has beeh quiet since the opening of the week. Exhibition attractions having affected it. The sales include 2 cars of barrels at $1.20, 1 of dairy at $1.25, and 2 cars of sacks at 70c.

DRY GOODS.

Visitors from the general stores and dry goods of the country appear to make the dry goods quarter their favorite rendezvous these days. There have been a good many received by the various houses in the city this week, and a good deal of business is reported. A buoyant feeling predominates in that department of trade, as the fall outlook brightens as it approaches.

HALIFAX MARKET QUOTATIONS.

(Wholesale Selling Rates.)

HALIFAX, Sept. 16, 1891.

BREADSTUFFS.—The local flour market is quiet and steady with prices unchanged, as millers speak of nothing in the way of concessions. However, business cannot be characterized as brisk, although steady enough, as buyers show no disposition to operate, except in a small way. Car lots of strong bakers and straight rollers move in a quiet way. In lower grades business is very quiet while offerings are not heavy. There is only a small demand for meal, but prices rule steady. The demand for feed is good, but the supply is sufficient.

SUGAR.—A good demand is reported for yellow sugars. The range as quoted at the refineries is a shade below last week's quotations, but in view of the fact that yellows have just been marked up in New York, an advance would not surprise the trade here. Granulated is in fair demand and firm, and an advance of 1-16 has been reported in New York.

MOLASSES.—Molasses is quiet, but the market shows some improvement. Stocks here are rather small and prices comparatively low.

FISH.—There is little to add to our previous reports on the fish situation. The catch of all kinds of fish has been so far this season very much below the average.

ST. JOHN, N. B., MARKETS.

ST. JOHN, N.B., Sept. 14, 1891.

Business during the past week has been quiet. In both wholesale and retail the trade is not up to what it was last year at this date. The effects of the strike in the mills is still felt, although it is now almost a month since they began work again. Fruits are in light demand, especially apples which are coming in quite freely. Flour and meal is steady. Sugar and syrups easy. Provisions firm and steady.

COUNTRY PRODUCE.

BUTTER—The supply of good table butter is quite limited with considerable enquiry. Prices have advanced some, and quotations are 18 to 19c. for choice stock.

CHEESE—The firmness in this article continues, and stocks are light with considerable demand at 10½ to 11.

EGGS—We cannot report much about eggs as the stock offering is not as fresh as dealers want. Quotations are about as last week 11 to 11½c. with quiet trade.

POTATOES—The receipts are light and market firm for good stock. Farmers report them rotting badly, sales are made at $1 to $1.10 per bbl.

APPLES—The apple crop is about an average one. The supply at present is quite large owing to the storm of last week having blown off so many it will likely cause considerable higher prices next month than are being obtained now. Quotations are $1 to $2.50 per bbl.

PLUMS—This fruit is quite limited in supply with active inquiry at $3 to $4 per bushel.

FLOUR.—The quotations on flour are about the same as last week, with a steady jobbing trade for small lots. Buyers are cautious about giving orders, as they do not know what turn the market will take.

OATMEAL—Is moving slowly at lower prices and a weaker market is looked for.

CORNMEAL—Is steady at $3.45 to $3.50 per barrel.

FISH—The scarcity of cod fish during the past week has caused an upward movement in prices. Mediums are quoted at $3.85 to $4.25 per quintal, large are $4.75 to $5, and considerable activity is noticed.

POLLOCK—Are moving in accord with codfish, with about the same advance in prices. Pickled fish are steady as before. Shelburn $4.50 to $4.75 per barrel. Canso $6 to $6.25. Smoked herring 8 to 9c., new 11 to 13c.

Digby chickens 14 to 15c. in moderate supply.

THE SARNIA ASSOCIATION MILITANT.

The trouble between the Grocers' Association of Sarnia and those grocers who don't belong to it still continues. All the wholesale houses have been notified by the association not to sell goods to grocers who are not members of the association, under penalty that if they so sell, the members of the association will cease dealing with those wholesale houses which sell to the non-members.

The above paragraph is clipped from the London Free Press. As it was scarcely self-explanatory, we deemed it prudent to submit it to the secretary of the association concerned, and ask whether the statement agreed with the fact. The following reply was forwarded, and it shows the course of the association was fully justified :

SARNIA, Sept. 15th 1891.

SIR :—I beg to acknowledge the receipt of your favor of the 9th inst., which came duly to hand, and in reply would state that the item referred to in the London Free Press is not untrue. The members of the Grocer's Association of Sarnia, have been obliged to

Brantford New Mills.

DEAR SIR,—We can supply you with Flour, Meal and Feed in whole or mixed cars, at prices as low, if not lower, than any firm in Ontario, and should you favor us with a trial order, we feel confident of a continuance of your trade.
Orders filled promptly. Wire for prices.
Yours. etc.,
J. & R. ROBSON,
Brantford, Ont.

THE PELEE ISLAND WINE & VINEYARDS CO. LIMITED

Brantford and Pelee Island } J. S. HAMILTON & CO'Y, BRANTFORD, ONT Sole Agents for Canada.

PICKLING VINEGAR.

T. A. LYTLE & CO.,

Bonded Manufacturers,

124--128 RICHMOND ST. W.,,

TORONTO.

STEEL, HAYTER & CO.,
Importers of

INDIAN TEAS

Direct from their estates in Assam.
New Season's Teas are now arriving.
PROPRIETORS OF THE WELL-KNOWN
" MONSOON " BRAND.
Samples and Quotations on application.
11 & 13 Front St. E. Toronto.
Calcutta and London Firm : Octavius Steel & Co.
Telephone 2354.

Dont' Fail to Get

——A BOX OF——

Adams' Monte Cristo

CHEWING GUM.

Each box contains a brilliant ring which is set in the latest Parisian style.
Be sure to ask your Jobber for it.

ADAMS & SONS' CO'Y
11 and 13 Jarvis St., Toronto.

BRANDON ROLLER MILLS,

Brandon, Man

——MANUFACTURERS OF——

Hungarian, Patent, Strong Bakers

-- FLOUR --

Also Oatmeal, Rolled Oats, Rolled Oatmeal, Granulated and Standard.
Dealers in all kinds of grain and feed.

ALEXANDER, KELLY & CO'Y,
PROPRIETORS.

Dominion Mills,

LONDON, ONT.

HEADQUARTERS FOR

OATMEAL

CORNMEAL, POT BARLEY,
SPLIT PEAS, ROLLED WHEAT,
AND ALL BREAKFAST CEREALS.

Write for Samples and Prices.

CARTLEY & THOMSON,
303 to 311 Talbot St.

N. WENGER & BROS.,

AYTON, ONT.

- - MILLERS - -

(Hungarian Process)

BRANDS:
KLEBER, MAY BLOSSOM.

AGENTS:
J. L. SMITH & SON, - Montreal.
EPHRAIM ERB, - Halifax.

HODD & CULLEN

Roller Millers.

FLOUR

Manufactured "Hulgarian" System.
Our brands are
Classic,
Anchor,
White Frost,
Challenge,
Diadem,
Strong Bakers.
Heavy dealers in
Oats, Oatmeal, Beans,
Peas. Middlings, Bran.

Quotations by wire.

Address, STRATFORD, ONT.

EMBRO OATMEAL MILLS.

D. R. ROSS, - - EMBRO, ONT.

A CHOICE QUALITY OF
Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways. Have new machinery for the manufacture of Rolled Wheat and Graham Flour and will be pleased to have orders.

IRELAND'S HEALTH FOODS.

The choicest Breakfast Cereals and Hygenic Foods made. This class of prepared cereals is put up only in packages and known as

" OUR NATIONAL FOODS."

Dessiccated Wheat	For Dyspepsia, &c.	Rye Meal	Liver & Kidney Troubles
Dessiccated Rolled Oats	Porridge, easily digested.	Farinose or Germ Meal.	Porridge, &c
Snow Flake Barley	Porridge, Puddings, &c.	White Corn Gritz	Porridge and Corn Cakes
Dessiccated Rol'd Wheat	Porridge, &c.	Gluten Flour	Diabetes and Indigestion
Buckwheat Flour, S.R.	Griddle Cakes, &c	Breakfast Hominy	Porridge, Puddings, &c.
Prepared Pea Flour	Soup, Brose, &c	Frumenty	Puddings, Soups
Baravena Milk Food	For Infants.	Pearl Barley (xxx)	Soups, &c
Patent Prepared Barley	Invalids and Children.	Farnia	Puddings, &c., very choice
Patent Prepared Groats	Children, Light Suppers	Snow Flake Hominy	Puddings, &c., very choice
Barley Meal	Scons, Porridge, &c	Gluten Biscuits	For Diabetes

For sale by all first-class grocers and the trade supplied by

The Ireland National Food Co., (Ltd.,) Toronto.

F. C. IRELAND, B. Sc., Managing Director, 109 Cottingham Street.

LEITCH BROS. MILLERS, OAK LAKE

LEITCH TRADE MARK OAK LAKE

Grinders of MANITOBA WHEAT EXCLUSIVELY

resort to their present mode of dealing with at least two non-members, because of the unfair and unprincipled way in which they have endeavoured to increase their own trade, at the expense of the association. They have represented us as having combined for the purpose of enriching ourselves at the poor man's expense, by asking larger profits, and to substantiate their argument are selling some leading articles at and below cost, and in this way try to work upon the sympathy of the consumer. Such assersions are false in every sense of their meaning, and you sir know enough of retail grocers' associations to know the facts, and can realize at once our position. I might state further that we have used every kindly persuasion to have these gentlemen join us, but they thought they saw millions in staying out, and the same evil motive with which they accuse us is here characterized in their own actions. We recognize the rights of these men to do business, but must demand that the line of said rights be drawn at truth.

The consumers of Sarnia and vicinity are an intelligent people, and are not to be influenced by the tact and skill of these non-members, and I think the grand success which attained our first annual outing yesterday, is an evidence that we still enjoy the confidence of our customers. Out of a population of six and a half thousand about five thousand assembled at the Park to witness and take part in the demonstration which proved a grand success. The different events were all well contested and every body delighted with the programme.

Yours truly,

M. A. SANDERS,
Sec'y. of Association.

P.S.—I might state in regard to the item in Free Press, it is apt to be misleading ; it is true in part, but not to the extent that it is evidently designed to convey. We have not approached any of the wholesale grocers in the matter, and have confined our actions to a few wholesale firms in other lines only. In thinking this over more carefully I deem it essential that this part should be explained.

M. A. S.

MAKE MEN OF YOUR BOYS.

Close observation extending through many years has clearly demonstrated to the Criterion that the best way to make useful, self-reliant men of your boys is to teach them and oblige them to work a portion of each day at some helpful occupation. Show them how and encourage them in making things useful and ornamental. Take time, and if need be expend money in getting them interested in the construction of things requiring manual skill. Take them a part of the day into your stores and show them how to sell goods and how to do business. Some time you may feel that you have accumulated sufficient of this world's goods to retire from trade. You do not want to abandon a business which has required the best years of your life to build up. You naturally expect your son or sons to become your successor or successors. Are you training them in youth in such a way that you feel confident that they will be a credit and honor to you in years that are to come? Are you schooling them in the art of good management so that they may live frugally and conduct the business as wisely and judiciously as you have done, if at some future time they assume control?

We have noticed that rich storekeepers' sons as a general thing, do not amount to much. Many of them have no ambition beyond that of being a swell, which chiefly consists in scenting and bejewelling one's self and wearing gaudy apparel. Sometimes we think we would prefer to have a son turn out a smart rascal than an inane, addle-pated dude. And yet how many rich and prosperous merchants are afflicted and mortified by sons of this useless character.

We have a plan with our boys which seems to be working admirably, We have found them a pair of restless, active little fellows, who must be kept occupied in order to keep them out of mischief and away from influences. We do not permit them to roam about the town or to visit or to associate with other boys without our knowledge. We have a fine shop fitted up for them, provided with tools and material, where they make whatever they choose for playthings or home adornment. They saw wood, assist in keeping the place in order, do the marketing and other chores, for which service we pay them a regular salary. In this way they obtain their spending money ; and the oldest has already accumulated several hundred dollars, which he has invested in building association stock. Up to the present time our plan has worked admirably. The boys are learning the value and cost of a dollar, and are becoming self-reliant rather than depend upon us for what ever they want or need.

We want to make men of our boys if we can. If we fail we will not in the hereafter have occasion to reproach ourselves if they turn out poorly.

We think many make a grave mistake in allowing their boys unrestricted freedom and a liberal amount of money to squander. It saps the energy and ambition of a boy to become impressed with the idea that he is "well fixed," and that there is no need of any particular exertion on his part to get a start in the world. The most useless people in the world are those who wait for "dead men's shoes." Better for a man and a merchant by far to enjoy the comforts and recreations of life as he goes along, than to scrimp and save for thankless and greedy heirs.—Grocers' Criterion.

A reputation for truthfulness is indispensable to permanent and satisfying success.

Competition is keen and active, and the only way to meet it successfully is to buy from the best houses, and at lowest prices.

Every line of goods embodies a history and a cience worth years of study to understand.

The trader who pays his way must sell at a profit, and cannot afford to cut below others in the same line.

"One man ov genius in 97 thousand 4 hundred and 42 men of ordinary business talent, is just about the right proportion for actual business." —JOSH BILLINGS.

"There are geniuses in trade, as well as in war, or the state, or letters; and the reason why this or that man is fortunate is not to be told. It lies in the man."—EMERSON.

BUSINESS CHANCE.

NEW HONEY. COMB OR EXTRACTED—We can supply the trade. Write for prices. GOOLD & CO., Brantford, Ont. 46

WANTED—CITY TRAVELER TO HANDLE fast selling article. Can be handled in connection with regular trade. Liberal commission. Star Manufacturing Co., London, Ont.

A. H. BADGEROW. ALEX. H. DIXON.

The Badgerow, Dixon Bonded Vinegar

Manufacturing Co.,

79 and 81 Jarvis St., Toronto

Highest award, Toronto Exhibition.

Send for Price List of our various brands of chewing gum.

C. T. HEISEL,

36-38 Lombard St.

TORONTO.

ALL GROCERS SHOULD SELL

THE

ROYAL DANDELION COFFEE

Manufactured by

ELLIS & KEIGHLEY,

TORONTO.

Elliott, Marr & Co.,

Importers of Teas

—AND—

Wholesale Grocers.

LONDON, ONT.

DAVIDSON & HAY

Wholesale Grocers,

36 Yonge Street,

TORONTO, ONT.

NEW CANNED PEAS.

Now arriving the undermentioned very choice brands, "Aylmer" "Simcoe" "Boulter's" "Miller's" and "Lakeport." Quality guaranteed. Early purchasers likely to do best. Orders filled promptly.

Sloan & Crowther

WHOLESALE GROCERS,
59, 61 and 63 Front St. E.,
TORONTO.

Arriving this week

New Valencias

H. P. ECKARDT AND CO

Wholesale Grocers,
3 FRONT ST. EAST, TORONTO.

Rice and Valencia Raisins.

To the Trade.

We offer
1000 Boxes Valencia Raisins,
2300 Sacks of Rice.

Write for quotations.

N. QUINTAL & FILS,
WHOLESALE GROCERS,
274 St. Paul Street,
MONTREAL.

RIO COFFEE

Ex. S. S. Phidias.

WARREN BROS. & BOOMER,

35 and 37 Front St. East,
TORONTO, ONT.

EDWARD
ADAMS & CO.
ESTABLISHED 1846.
Wholesale Grocers and Importers of
TEAS,
SUGARS,
COFFEES,
TOBACCOS.
95 & 97 Dundas St., London, Ont.

BALFOUR & CO.,

IMPORTERS OF TEAS
—AND—
WHOLESALE GROCERS,
HAMILTON.

WESTERN ONTARIO AGENTS FOR
Cherry's Irish Mustard, X.D.S.F.
This is superior to any other grade in the market. Try it.

JUST ARRIVED !

Consignment finest Mocha Coffee.

Write for Samples and Quotations.

SMITH & KEIGHLEY

WHOLESALE GROCERS,
9 Front St. E., Toronto

Thos. KINNEAR & Co

Wholesale Grocers and Importers of
TEAS,
SUGARS,
COFFEES,

AGENTS FOR
Cherry's Irish Mustard, X.D.S.F.
This is superior to any other grade in the market. Try it.
47 Front St. E., - TORONTO.

- CEYLON TEAS -

THE CELEBRATED
"Crescent Brand"
is packed expressly for

J. W. LANG & CO.,

Wholesale Grocers,
TORONTO.

PERKINS, INCE & Co.,

41 and 43 Front St., Toronto.

NEW

Valencia Raisins

In Store.

J. F. EBY. HUGH BLAIN.

New Valencias

EBY, BLAIN & CO.,
Wholesale Grocers,
FRONT AND SCOTT STS. TORONTO.

KNOX, MORGAN & CO.,

Wholesale Dry Goods Importers,

HAMILTON, - - - ONTARIO.

FALL IMPORTATIONS.

OUR STOCK---Is now fully completed for Fall Trade and comprises exceptionally varied and attractive lines of double-width, higher class DRESS GOODS and MANTLE CLOTHS, including Plushes and Sealettes.

FLANNELS, SHIRTS AND DRAWERS---Only the best values being offered.

GENTS' FURNISHINGS---This department specially attractive this season.

LETTER ORDERS---Receive careful and prompt attention.

LONDON RETAIL GROCERS' ASSOCIATION.

LONDON, Sept. 16th, 1891.

The regular meeting of the London Retail Grocers' Association was held in Sherwood Hall last Wednesday. The minutes of last meeting were confirmed as read.

Seven applications were received, and by motion were admitted as members of the association.

A resolution was passed that a notice be put in each of the city daily papers requesting all drivers of grocers' rigs in the procession at the grocers' pic-nic, who have not as yet called on the secretary for their donation, be given to Oct. 1st., and that after that date the books will be closed and audited, and a report prepared for next meeting.

A committee was named to revise the constitution and by-laws of the association and report at next meeting.

Notice of motion was given that any amendment or changes of the constitution and by-laws,made and adopted at next meeting, become law on and after that date.

A communication was received from the Toronto Association requesting that delegates from London Association be appointed to attend a convention of Toronto, Hamilton and London Associations, at a date of which due notice will be given. The delegates were appointed and the secretary requested to notify the Toronto Association of the same.

A committee was appointed to revise the delinquent list, and it was moved and seconded that a new book be printed from the revised list taken from the original book kept by the secretary, and that all members be requested to furnish all information possible before the book is printed.

The meeting adjourned at 5 p. m.

E. SUTTON, Sec.

P.S.—The London Retail Grocers' Association "have 80 members."

No young man can possibly have mistaken his calling who finds in it what the world wants done

If you want books, it is rarely wise to pay double price for them to a travelling book-seller.

The neglect to look after minute details in the factory is a source of great loss to many producers.

PURE CONFECTIONERY, FINEST BISCUITS.

Manufactured by

J. McLAUCHLAN & SONS,

OWEN SOUND, ONT.

To Subscribers.

Those wishing to keep their copies of THE GROCER in good condition, and have them on hand for reference, should use a Binder. We can send by mail A STRONG PLAIN BINDER for 75c., postage prepaid.

These Binders have been made expressly for THE GROCER, and are of the best manufacture. The papers can be placed in the Binder week by week thus keeping the file complete. Address—

THE CANADIAN GROCER,
6 Wellington St. W., Toronto.

SAW YOUR ADVERTISEMENT IN THE CANADIAN GROCER.

When writing to our advertisers please inclose the above

Commercial Travellers.

To any traveller who will send us one new subscriber for three months we will send all the back numbers of the paper containing "Drum Taps." A most entertaining sketch of a week spent on the road by a well-known American Traveller.

DRINK SYDNEY GIBSON'S COCOA

REFRESHING-NOURISHING

GOLD MEDAL, PARIS, 1878.

W. BAKER & Co.'s Breakfast Cocoa

from which the excess of oil has been removed,

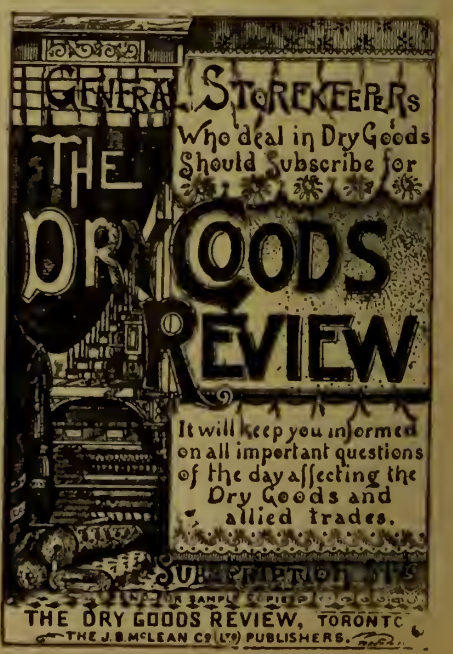
Is Absolutely Pure and it is Soluble.

No Chemicals

are used in its preparation. It has *more than three times the strength* of Cocoa mixed with Starch, Arrowroot or Sugar, and is therefore far more economical, *costing less than one cent a cup.* It is delicious, nourishing, strengthening, EASILY DIGESTED, and admirably adapted for invalids as well as for persons in health.

Sold by Grocers everywhere.

W. BAKER & CO., DORCHESTER, MASS.


GENERAL STOREKEEPERS
Who deal in Dry Goods
Should Subscribe for
THE DRY GOODS REVIEW
It will keep you informed on all important questions of the day affecting the Dry Goods and allied trades.
SUBSCRIPTION $1.5
THE DRY GOODS REVIEW, TORONTO
THE J.B. McLEAN CO (LTD) PUBLISHERS.

SEE our great EXHIBIT ! ! !

At Toronto Industrial Exhibition.

Our friends and customers from the country are cordially invited to visit our Factory whilst in Toronto.

Samples of this wonderful Yeast FREE.

THE BARM YEAST MFG. CO.,

TELEPHONE 1920. 35 Wellington St. E., Toronto.

STAR FIRE LIGHTER.

FAST SELLER. GOOD PROFIT

285 gross sold in London, Ont., in 5 weeks, and sells faster every day.

NO COAL OIL.

Send for sample. See our prices.

STAR MFG. CO., London.

COUGH DROPS.

Every retailer should have them at this season of the year. Watson's Cough Drops are the best in the world for the throat and chest ; for the voice unequalled. "R. & T. W." stamped on each drop. Write R. & T. WATSON, TORONTO, for Prices, etc.

Mention THE GROCER.

The British Columbia Fruit Canning and Coffee Co'y, Lt'd.

VANCOUVER, B.C.

Importers and Manufacturers of

COFFEES, SPICES, MUSTARDS,
CREAM TARTAR, BAKING POWDER, &c.,
FLAVORING EXTRACTS,
CANDIED PEELS,
JAMS, JELLIES, MARMALADES and
CANNED FRUITS.

TULLOCH & CO.,

Manufacturers' Agents and Export Merchants,

85 Gracechurch St., London, Eng.,

Exporters of

Naval and Oilmans' Stores, Linseed Oil. Portland Cement, Building Materials, Pig Iron and Metals.

N.B.—Correspondence invited from Canadian firms interested in any of the above lines

CONSIGNMENTS OF PRODUCE SOLICITED.

eow

BROKERS

—AND—

COMMISSION MERCHANTS

IN CANADA

Open to receive an agency for a British House not now represented here, give references.

Address, J. B., care this paper.

-BROOMS-

EXTRA SELECT.

35, 30, 25, 20, 15.

Just what you want for choice family trade at prices to suit all.

These Brooms are made of selected stock, handsomely finished and warranted to be always same weight and quality.

Note our Special Brands.

35	"Peerless"	35
30	"Ideal"	30
25	"Royal"	25
20	"Anchor"	20
15	"Crown"	15

Manufactured by

CHAS. BOECKH & SONS, - TORONTO.

—ALSO—

Household Brushes of every description, Pails, Tubs, Washboards, Matches, etc.

Price List sent on application.

A. HAAZ & CO.,

Bonded Manufacturers of

Honey Dew, White Wine, Malt and Cider VINEGARS.

74 Bagot Street, - Kingston, Ont.

Cowan's Soluble Cocoa

made from carefully selected Beans, produces a Cocoa of the best quality and finest flavor.

The Cowan Cocoa and Chocolate Co. L'd, Toronto.
14 and 16 Mincing Lane, Wellington St. W.
Samples free. Correspondence Solicited.

GOLDEN BRAND CANNED FINNAN HADDIE

Are put up in flat and tall tins.
Quality guaranteed.

AGENTS,

H. W. NORTHRUP & CO.

South Wharf, Saint John, N. B.

ORIENT MILLS.

SINCLAIR, HOOD & CO.,

(SUCCESSORS TO W. A. BRADSHAW & CO.)

Importers and Manufacturers of

Coffees,
Spices,
Mustards,

CREAM OF TARTAR, BAKING POWDERS, FLAVORING EXTRACTS, ETC.

48-50 Lombard Street, Toronto.

We are now reducing our surplus stock in order to make room for FALL GOODS.

We beg to offer a BIG REDUCTION IN PRICES to our RETAIL FRIENDS. Customers visiting Toronto, during the Exhibition, will find it to their interests to call and inspect stock before placing their fall orders.

R. TEW & CO.,

Importers of
CROCKERY, GLASSWARE, CHINA, LAMP GOODS, ETC,

10 FRONT ST. East,

(Adjoining Board of Trade Building.)

Business Changes.

SALES MADE OR PENDING.

A. W. Wright, grocer, Vancouver, B. C., has sold out to C. Anderson.

A. V. Bossi, grocer, Victoria, B.C., has sold out to Wm. H. McDonald.

The stock in the Estate of E. S. Clark, (The Tea Co.) Toronto, is sold.

Bond Bros.' general store stock, Sheffield, Ont., is advertised for sale on the 23rd inst.

T. A. Mosher's general store stock, Avondale, N.S., is advertised for sale by tender.

The grocery stock in the estate of W. Quick, Bowmanville, Ont., is advertised for sale.

PARTNERSHIPS FORMED AND DISSOLVED.

Leveillee and Farlier, general merchants, St. Agathe, Man., have dissolved, E. Leveillee continuing.

Chalmers & Grand, general merchants, etc., Kintare, Ont., advertise to dissolve on the 13th of October.

REMOVALS AND DEATHS.

James E. Dickie, of the firm of J. E. Dickie & Sons, general merchants, Upper Stewiacke, N. S., is dead.

John Hetherington & Co., flour and feed dealers, Trenton, Ont., have gone out of that business. W. W. Miller succeeds.

FIRES.

The stock of M. McMillen, grocer, Belleville, Ont., was damaged by smoke and water in a recent fire.

The stock of Jane Young, grocer, Belleville, Ont., was damaged by smoke and water in a recent fire.

The Magee Mfg. Co., London, Ont., manufacturers of horse pokes, timber rules, etc., are burnt out. Partially insured.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

The Jackson Tea Co., London, have assigned.

J. H. Jackson, grocer, Bedford, Que., has assigned.

Rivard & Saucier, grocers, Montreal, have assigned.

J. A. Claran & Co., grocers, Montreal, have assigned.

J. A. Dubuc & Co., grocers, Sherbrooke, Que., have assigned.

E. Meredith, general merchant, Quyon, Que., has assigned.

R. F. Black, general merchant, Pugwash, N. S., has assigned.

J. E. Trothier, general merchant, Normandin, Que., has assigned.

David Landriau, general merchant, Plaisance, Que., has assigned.

Praxide, Legault, liquor dealer, Ottawa, has assigned to J. H. Garden, Ottawa.

Telesphore Perrault, general merchant, St. Sophie de Levard, Que., has assigned.

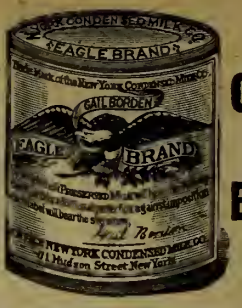
Demand of assignment has been made upon J. A. Cloran & Co., grocers, Montreal.

Scott & Partners, general merchants, Mount Forest, Ont., have assigned to J. B. Laing, Toronto.

John Kerr, confectioner and canned goods dealer, London, has assigned to Alford Robinson, London.

I. A. Croteau, wholesale grocer, doing business in Quebec under the style of Croteau & Frere, has assigned at the demand of the National bank. J. J. Thomas has been named provisional guardian. The principal creditors are Joseph & Sons, $35,000; Whitehead & Turner, $2,600; F. H. Ledroit, $545; B. Houd & Co., $848. A meeting of creditors is called for the 29th instant.

Goods conveniently located save time, money and temper in showing.

BUY  ONLY THE BEST

THE GAIL BORDEN
Eagle Brand Condensed Milk

Has maintained its high reputation for ABSOLUTE PURITY for over a QUARTER OF A CENTURY.

AS A FOOD FOR INFANTS IT HAS NO EQUAL.

FOR SALE BY
Grocers and Druggists Everywhere.

Self-Guaging Cheese Knife.

A Necessity to Every Grocer.

It does away with all the hard labor of cutting by hand.

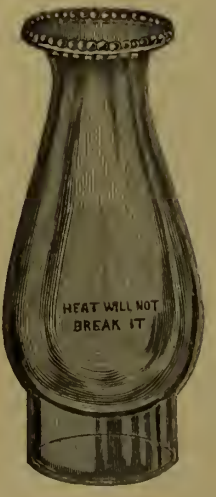
An ornament to every counter.

GEO. SPARROW & CO.,
33 Colborne St., Toronto, Ont.

"THE GENUINE CHIMNEY"

A FULL LEAD
Glass Chimney.

NICELY WRAPPED AND LABELLED



Write for Prices.

Cannot be Beaten
for Design
or Workmanship.

Done up in
One-Half Gross Cases.

GOWANS, KENT & CO.,
Crockery, Glass and Lamp Goods Dealers,
Toronto and Winnipeg.

Everyone should see
THE JOHNSTON'S FLUID BEEF CO.'S
EXHIBIT
at the Provincial Exhibition in Montreal.

Life Size Statute of Hercules.

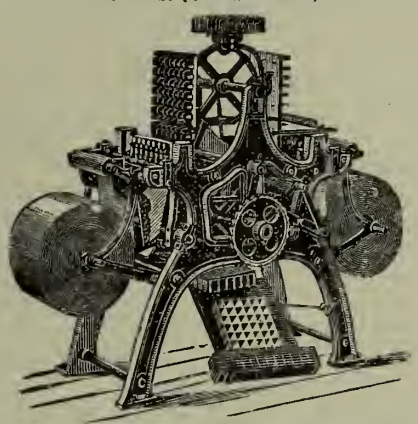
W. G. A. LAMBE & CO.,
Commission Merchants,
TORONTO.
AGENTS FOR
The St. Lawrence Sugar Ref'g Co., Montreal.
The British America Starch Co., Brantford.

ORDER A CASE OF
OCEAN WAVE BAKING POWDER
From your Wholesale Grocer.
Sells itself after one Trial. Prices Current

TO THE TRADE
—IN—
Canned Goods.

We are making all arrangements for this season's pack—and enlarging our factory considerably—Thanks for last season's trade and soliciting this year's.
Faithfully yours,
D. W. DOUGLAS,
St Johns, P.Q.

Northumberland Paper and Egg Case Co.
Sole Manufacturers of Machine Made Egg Case Fillers. (Straw Board.)



We also make a first-class Wooden Case, and can therefore supply a complete Egg Case at the lowest possible price. For prices and other information, address the Mills, CAMPBELLFORD, ONT

The Norton Manufacturing Co.,
E. P. Breckenridge, Toledo, Pres. C. C. Warren, New York, Sec.-Treas.
Edwin Norton, Chicago, Vice-Pres. W. C. Breckenridge, Resident-Manager.
MANUFACTURERS OF
TIN CANS
By Automatic Machinery.
FRUIT, PAINT, LARD, BAKING POWDER, FISH AND LOBSTER
CANS.
Capacity, fifty thousand cans per day.
Sole Agents in Canada for Norton Brothers
"Solder Hemmed" Caps.
Inquiries and Correspondence Solicited.
HAMILTON, - ONT.

LEONARD BROS.,
Wholesale Fish Dealers,
Are now prepared to fill all orders for their
Celebrated Boneless Codfish
(from new fish)
packed in 5, 10, 25 and 40 lb. boxes, 2 lb blocks wrapped in waxed paper.
SEND FOR QUOTATIONS.
ST.JOHN, N.B. MONTREAL, P.Q.

Robertson, Thompson & Co.,
GRAIN, FLOUR,
Produce and General Commission,
185 NOTRE DAME ST., EAST,
P.O. Box 615. WINNIPEG.
Correspondence solicited from Merchants and Manufacturers desirous of introducing their goods in Manitoba and the Northwest Territories.

LICORICE
LOZENGES
(Y. & S. BRAND.)
Packed in handsome glass jars. Also in fancy tin cans, with glass fronts, 5 lbs. each (see cut.)
Manufactured exclusively by
Young & Smylie,
54 to 64 South 5th St.,
Brooklyn, N.Y.

PURE ROCK SALT
—FOR—
Cattle and Horses.
TORONTO SALT WORKS,
128 Adelaide Street East
Sole Agents for
RETSOF MINING COMPANY.
Write for Quotations

For reliable brands of cut smoking and chewing Tobaccos use the following:

CUT SMOKING:
OLD FLAG.
GOLD FLAKE.
HAND MADE.

FINE CUT CHEWING:
GOLDEN THREAD. GLOBE.
VICTORIA. HIGH COURT.
JERSEY LILY.

MANUFACTURED BY

THE GLOBE TOBACCO WORKS CO., OF LONDON, Ltd.

THE CANADIAN GROCER PRICES CURRENT.

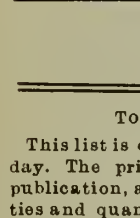
TORONTO, Sept. 17, 1890.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.



Cleveland's Superior Baking Powder in tin cans, per dozen net.

10 cent tins	.....	1 00
¼ lb. "	.....	1 50
6 oz. "	.....	2 20
½ lb. "	.....	2 80
12 oz. "	.....	4 25
1 lb.	.....	5 50
5 lbs.	.....	25 50

	Per doz
Dunn's No. 1, in tins	2 00
" " 2, in tins	75
Cook's Gem, in 1 lb pkgs	$1 75
" " 7 oz "	85
" " 2 oz "	40
" " 5 lb. tins	65
" " bulk, per lb	12
	Per doz.
Empire, 5 dozen 4 oz cans	$0 75
" 4 " 8 "	1 15
" 2 " 16 "	2 00
" ½ " 5 lb cans	9 00
" bulk, per lb	15

COOK'S FRIEND.

(In Paper Packages.)	Per doz
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, ½ "	14 00
Ocean Wave, ¼ lb, 4 doz cases	75
" ½ lb, 4 "	1 30
" No. 1, 2 "	1 90
" 1 lb, 2 "	2 20
" 5 lb, ½ "	9 60

BISCUITS.

Abernethy	8½
Arrowroot	$0 11
Butter	0 6½
Caline	0 7½
Cottage	0 8½
Digestive	0 10
Daisy Wafer	0 16
Garibaldi	0 10
Gingerbread	0 11
Ginger Nuts	0 10½
Graham Wafer	0 09½
Lemon	0 10
Milk	0 09½
Nic Nac	0 12
Oyster	0 06½
People's Mixed	10½
Pic Nic	0 09
Prairie	0 08½
Rich Mixed	0 14
School Cake	0 11½
Soda	0 06½
" 3 lb "	0 21
Sultana	0 11
Tea	0 11
Tid Bits	0 09½
Variety	0 11
Village	0 07½
Wine	0 08½

BLACKING.

Day & Martin's, pints, per doz	$3 20
" ½ "	2 10
" ⅓ "	1 10
Spanish, No. 3	4 50
" " 10	9 00

JACQUAND FRENCH BLACKING.

No 2 per gross	2 00
No 3 "	3 00
No 4 "	4 00
No 5 "	6 00

BLACK LEAD.

Reckitt's Black Lead, per box... 1 15
Each box contains either 1 gro., 1 oz.; ½ gro., 2 oz., or ¼ gro., 4 oz.

TELLIER, ROTHWELL & CO'S.

Royal Black Lead, per gross..... $1 80

F. F. DALLEY & CO.

	Per gross.
Silver Star Stove Paste	9 00

Packed in fancy wood boxes, each box contains 3 doz.

BLUE.

Reckitt's Pure Blue, per gross.. 2 10

TELLIER, ROTHWELL & CO'S.

Parisian Square Blue, per lb..13 to 14o

BROOMS.

	Per doz.
Carpet....4 strings	2 90
X Parlor, 2 "	2 65
Louise 3 "	2 65
1 Gem 4 "	3 25
2 " 3 "	2 65
3 " 2 "	2 20
" 2 "	1 95
O Hurl... 4 "	2 65
" 3 "	2 35
2 " 3 "	2 05
3 " 3 "	1 70
OK " 2 "	1 35
Hvy Mill 4 "	3 70

CORN BROOMS.

CHAS. BOECKH & SONS. per doz

X Carpet, 4 strings, net	$3 20
2 " 4 " "	2 90
3 " 3 " "	2 65
XXX Hurl 4 " "	2 60
1X " 4 " "	2 40
2X Parlor 4 " "	2 25
3 " 3 " "	1 95
4 " 3 " "	1 70
5 " 2 " "	1 30
Girls " 2 " "	1 50
Railway 4 " "	3 00
Ship 4 " "	4 00
2 Cable 2 wire bands, net	3 00
3 " 3 " "	4 00
1 Hearth 2 strings, net	1 75
2 " 2 " "	1 50
3 " 1 " "	1 20
4 " 1 " "	1 00

CANNED GOODS.

	Per doz	
Apples, 3's	$....	$1 15
" gallons	3 00	3 20
Blackberries, 2	2 00	2 10
Blueberries, 2	1 25	1 40
Beans, 2	.....	1 00
Corn, 2's	1 10	1 25
" Special Brands	1 30	2 10
Cherries, red pitted, 2's	2 25	2 40
Peas, 2's	1 10	1 20
Pears, Bartlett, 2's	....	2 00
" Sugar, 2's	....	1 70
Pineapple, Baltimore	2 40	2 50
" Bahama	2 90	3 00
Peaches, 2's	2 40	2 50
" 3's	3 25	3 50
" Pie, 3's	1 60	1 65
Plums, Gr Gages, 2's	....	1 60
" Lombard	2 00	2 10
" Damson Blue	1 90	2 00
Pumpkins, 3's	.....	0 75
" gallons	3 00	3 25
Raspberries, 2's	2 45	2 50
Strawberries, choice 2's	2 25	2 40
Succotash, 2's	1 50	1 65
Tomatoes, 3's	1 55	1 60
Finnan haddies	.....	1 50
Lobster, Clover Leaf	.....	2 95
" Other brands	2 10	2 30
Mackerel	1 90	1 10
Salmon, 1's, talls	1 35	1 55
" " flats	1 60	1 70
" white	1 10	1 25
Sardines Albert, ¼'s tins	....	11, 11½
" " ½'s "	.....	17, 18
" Martiny, ¼'s "	.	10 10½
" " ½'s "	.	18, 19
" Other brands, 9¾,		11, 16, 19
" P & C, ¼'s tins	.....	23, 25
" " ½'s "	.....	33, 36
Sardines Amer, ¼'s "	.....	6½, 8
" " ½'s "	.....	9, 11

JAMS AND JELLIES.

DELHI CANNING CO.

Jams assorted, 1's	2 35
Jellies, 1's	2 25

TORONTO BISCUIT & CONFECTIONERY CO.

	Per lb
Jams, absolutely pure—apple	$0 06
Family	0 07
Black and Red current. Raspberry, Strawberry, Peach and Gooseberry per lb	0 12
Plum	0 10
Jellies—pure—all kinds	0 10
These goods are put up in glass jars and in 5, and 10 lb. tins and 28 lb. pails.	
Marmalade—orange	0 12

CANNED MEATS.

Comp. Corn Beef	1 lb cans	$1 65 $1 70
" "	2 "	2 65 2 70
" "	4 "	4 80 5 00
" "	6 "	8 50 9 00
" "	14 "	19 00 20 00
Minced Collops,	2 lb cans	2 80
Roast Beef	1 "	1 60
"	2 "	2 75 2 80
"	4 "	5 85
Par Ox Tongue,	2½ "	$8 50 8 75
Ox Tongue	2 "	8 25 8 50
Lunch Tongue	1 "	3 25
"	2 "	5 75 6 25
English Brawn.	2 "	2 75 2 80
Camb. Sausage.	1 "	2 50
" "	2 "	4 00
Soups, assorted.	1 "	1 35
" "	2 "	2 25
Soups & Boulli.	2 "	1 80
" "	6 "	4 50
Potted Chicken, Turkey, or Game, 6 oz cans		1 50
Potted Ham, Tongue or Beef, 6 oz cans		1 35
Devilled Tongue or Ham, ½ lb cans		1 35
Devilled Chicken or Turkey, ½ lb cans		2 25
Sandwich Ham or Tongue, ½ lb cans		1 50
Ham, Chicken and Tongue, ½ lb cans		1 50

MINCE MEAT.

BRYANT, GIBSON & CO.'S—TORONTO.

Mince Meat, ½ gal glass jars, $9 50
Ditto, 25 and 40 lb pails, per lb. 12½c

J. H. WETHEY'S—ST. CATHARINES.

Condensed, per gross, net..... $12 00

CHEWING GUM.

ADAMS & SONS.

		To Retailers.
Tutti Frutti, 36 5c bars		$1 20
Bo-Kay (new)	150 pieces	1 00
Sappota,	150 "	1 00
Magic Trick,	115 "	0 75

Cleveland's Baking Powder yields best profit to the grocer, and is of such a superior quality that a customer gained is always retained.

Prices Current, Continued—

Red Rose,	115 pieces	...	0 75
Sweet Fern,	230 "	...	0 75
Puzzle Gum	115 "	....	0 75
Oolah " "	115 "	...	0 75
Monte Cristo, new	180 "	...	1 30

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO.S.

Chocolate—	Per lb.
French, ¼'s....6 and 12 lbs .	0 30
Caraccas, ¼'s..6 and 12 lbs..	0 35
Premium, ½'s..6 and 12 lbs...	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs .	0 24
Stioks, gross boxes, each...	1 00
Cocoa, Homœopat'c, ¼'s, 8 & 14 lbs	30
" Pearl " " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs.....	18

BENSDORP'S ROYAL DUTCH COCOA.

¼ lb. cans, per doz.....	$2 40
½ " " "	4 50
1 " " "	8 50

JOHN P. MOTT & CO.'s

R. S. McIndoe, Agent, Toronto.)

Mott's Broma.....per lb	$0 30
Mott's Prepaired Cocoa.....	28
Mott's Homœopat'c Cocoa (¼s)	32
Mott's Breakfast Cocoa.....	40
Mott's Breakf. Cocoa (in tins)	40
Mott's No. 1 Chocolate.....	35
Mott's Breakfast Chocolate...	28
Mott's Caracas Chocolate.....	40
Mott's Diamond Chocolate....	22
Mott's French-Can. Chocolate	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibbs.....	30
Mott's Cocoa Shells.....	5
Mott's Vanilla Chocolate stick	22&24
Mott's Pure Confec Chocolate	22c—38
Mott's Sweet Confeo. Choc.	21c—30

COWAN COCOA AND CHOCOLATE CO.

Cocoas—	
Hygienic, 1, ½, ¼ lb. boxes	70, 75
Iceland Moss ¼ lb in 12 lb boxes	35
Soluble (bulk) 15 & 30 lb bxs ...	18, 20
Soluble (tins) 6 lb and 12 lb....	20
Cocoa Nibs, any quantity ...	30, 35
Cocoa Shells, any quantity...	05
Cocoa Essence.....per doz	1 40
Chocolates—	
Mexican, ¼, ½ in 10 lb bxs	30
Queen's Dessert, "	40
Vanilla "	35
Sweet Caracas "	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross...	00
Pure Caracas (plain) ¼, ½ lbs	40
Royal Navy (sweet) "	30
Confectioners' in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

WALTER, BAKER & CO'S

Chocolate—	
Pre'um No. 1, bxs. 12 & 25 lbs each	40
Baker's Vanilla in bxs 12 lbs each	52
Caraccas Sweet bxs 6 lbs each, 12 bxs in case.....	35
Eagle, sweet & spiced, bxs 12 lbs each	33
Vanilla Tablets, 416 in box, 24 bxs in case, per box.....3	65
Spanish Tablets, 100 in box, 12 bxs in case.....3	00
German Sweet Chocolate—	
Grocers' Style, in cases 12 boxes, 12 lbs each	25
Grocers' Style, in cases 24 boxes, 6 lbs each	25
48 Fingers to the lb., in cases 12 bxs 12 lbs each.....	25
48 Fingers to the lb., in cases 24 bxs 6 lbs each	25
Coooa—	
Pure Prepared boxes, 12 lbs each	40
Cracked, boxes, 20 lbs each, 1 lb and assorted papers.....	32
Cracked, in bxs, 12 lbs., each, ½ lb. papers	32
Cracked, in bags, 6, 10 & 25 lbs each	32
Cocoa and shells, 12s and 25s.....	30
Breakfast Cocoa—	
In bxs, 6 & 12 lbs., each, ½ lb. tins	45
In boxes, 12 lbs., each, 1 lb. tins, decorated canisters.....	45
Broma—	
In boxes, 12 lbs., each, ½ lb. tins.....	40

GIBSON & GIBSON'S

	per lb
Sydney Gibson's Coooa, ¼s	0 30
Dr. Clarke's Cocoa, ¼'s and ½'s, tins	0 45
Soluble Cocoa bulk in boxes	0 18
Prepared do " " ...	0 22
Sydney Gibson's Chocolate, ¼s. and ½s	0 30
Gibson's Rock do ½s.	0 28
Dr. Clarke's do ¼s.	0 30
Confectioners' Pure Chocolate 10 lb. blocks	0 30
Vanilla choc. sticks, per gross...	1 00
	per doz
Gibson's Ioina, ½s. 2 doz. in case.	1 25
Gibson's Icina, 1 lb 2 " "	2 25

COFFEE.

GREEN

	c. per lb.
Mocha.....	32, 35
Old Government Java.....	30, 33
Rio.....	21, 22½
Plantation Ceylon.....	29, 31
Porto Rico.....	24, 28
Guatamala..	24, 26
Jamaica.....	22, 23
Maracaibo	24, 26

WHOLE ROASTED OR PURE GROUND.

ELLIS & KEIGHLEY'S.

	c. per lb
Java.....	33, 34
Java and Mocha	34, 36
Plantation Ceylon.....	...35
Arabian Mocha	...37
Santos.....	28, 28
English Breakfast.....	16, 24
Royal Dandelion in 1 lb tins..	...26

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend.....	...33
Our Own "	...31
Laguayra "	...29
Mocha and Java.....	32, 33
Java, Standard.....	...33
" Old Government	30, 32
Arabian Mocha.....	36
Santos	...28

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs.....	36
Standard Imperial in sealed tins, 25 and 50 lbs.....	32
Standard Blend in sealed tins, 25 and 50 lbs.....	33
Ground, in tins, 5, 10, 15 and 25 lbs.....	20, 30
Say's Parisien, in ½ and 1 lb tins	30

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	$0 75
" " " " 1, 1½ oz....	1 25
" " " " 2, 2 oz.....	1 75
" " " " 3, 3 oz.....	2 00

FIRE LIGHTER.

"Star" Fire Lighter, per gross.	$1 70

FLOUR AND MEAL.

	per bbl.	
Flour, Manitoba Patent..	5 80	5 85
" Ontario patents....	4 75	5 25
" Straight Roller	4 50	4 60
" Extra.....	4 20	4 30
" Low grades	2 00	3 75
" Strong bakers'....	5 50	5 60
Oatmeal, standard, bbls		4 40
" granulated, "		4 50
" rolled "		4 50
Rolled Oats	....	4 50
Bran, per ton.....	11 50	12 00
Shorts	17 00	18 00
Cornmeal.....	4 00	4 40

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz	
Cases, No. 1, 2 oz tins.....	$2 75	$3 00
" No. 2, 4 oz tins.....	4 50	5 00
" No. 3, 8 oz tins.....	8 00	8 75
" No. 4, 1 lb tins.....	12 60	14 25
" No. 5, 2 lb tins.....	25 00	27 00

FRUITS.

	FOREIGN. c. per lb.	
Currants, Provincial, bbls...	6½,	6¾
" " ½ bbls	6⅝,	6¾
" " cases	6¾,	7
" Filiatras, bbls....	6¾,	6⅞
" " ½ bbls ...	6⅜,	6½
" " cases ..	6½,	6⅝
" Patras, bbls.....	6⅞,	7
" " ½ bbls.....	7,	7⅛
" " cases.....	7¼,	7⅜
" Vostizzas, cases.	7¾,	9¼
" " ½ cases	8½,	10
" 5-crown Excelsior (cases).....	9½,	10
" ½ case....	9⅛,	9⅝
Dates, Persian, boxes, ...	5¾	6
Figs, Elemes, 14 oz., per box	...	10
" 10 lb boxes	12½	13
" 20-lb "	15	16
" Seven-Crown	...	18
Prunes, Bosnia, bags	6¼	7½
" " cases, ...	5½	6½
Raisins, Valencia, off stalk,	4	5
" New, off stalk.....	...	8
Selected	7¾	8
Layers	8½	9
Raisins, Sultanas.....	16,	18
" Eleme	7½	8
" Malaga:		
London layers	2 70	3 00
Loose muscatels	2 35	2 75
Imperial cabinets	3 25	3 50
" " qrs., flat.		1 00
Connoisseur clusters	4 00	4 25
Extra dessert "	4 75	5 00
" " qrs.		1 50
Royal clusters	6 00	6 50
Fancy Vega cartoons	.....	2 75
Black baskets	4 00	4 25
" qrs	1 30	1 35
Blue "	4 75	5 00
" " qrs	1 50	1 60
Fine Dehesas	7 00	7 25
" " qrs	2 00	2 25
Lemons, Palermos	4 50	6 50
" Messina.....	5 50	6 50
Oranges, Floridas	....	....
" Rodis	.....	7 50
" Sorrentos	.....	4 50

DOMESTIC.

Apples, Dried, per lb	0 08½	0 09
do Evaporated.....	0 13½	0 14

GLASSWARE.

TAYLOR, SCOTT & CO.

	c. per doz
Lamp Chimneys, O.....	32
" " A.....	35
" " B.....	45

GRAIN.

Wheat, Fall, No. 2, ...	0 96	0 99
" Red Winter, No. 2	0 97	0 98
" Spring, No. 2.....	0 94	0 95
" Man Hard, No. 1..	.....	.....
" " No. 2..	....	1 10
Oats, No. 2, per 34 lbs.....	35	37
Barley, No. 2, per 48 lbs...	50	51
" No. 3, extra.....	55	56
" No. 3.....	48	55
Rye.....	80	81
Peas.....	67	70
Corn.....	...	70

HAY & STRAW.

Hay, Pressed, "on track	11 50	12 00
Straw Pressed, "	5 00	7 00

LARD.

"FAIRBANK'S" REFINED COMPOUND.

In Butter Tubs.....	.....	0 08½
Fancy "	.....	0 09
3-hoop pails	0 09	0 09½
60 lb. cases of 3 lb., 5 lb., and 10 lb. tins, per lb		0 10

MUSTARD.

ELLIS & KEIGHLEY'S.

	cts
Durham, Fine, in ¼ and ½ lb tins per lb	25
" Fine, in 1 lb jars.....	22
" Fine, in 4 lb jars.....	70
" Ex Sup., in bulk, per lb.	30
" Superior, in bulk, per lb	20
" Fine, " "	15

COLMAN'S AND KEEN'S

In 4 lb jars.....	75
In 1 lb jars.....	25
D. S. F., in tins, per lb	41
" in ½ lb tins.....	42
" in ¼ lb tins, per lb.....	44
D. F. in ½ lb tins, per lb	26
" ¼ " "	28

NUTS.

	per lb.	
Almonds, Ivica	14	15
" Tarragona.....	15	16
" Fornigetta	...	...
Almonds, Shelled Valencias ...		...
" " Jordon.	45,	55
Brazil.....	12	13
Cocoanuts, per 100	...	6 00
Filberts, Sicily.....	...	11
Filberts, Oblong	11	11½
Peanuts, roasted	12,	13
" green	9	10
Walnuts, Grenoble	16	17
" Bordeaux	12,	13
" Naples, cases	...	...
" Marbots.....	...	13
" Chilis	12	13

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO PICKLES.

John Bull, mixed, in bulk.....	$0 45
" Chow Pic'le, in bulk	0 50
" m'xed & Chow Chow	1 90
" Mixed & Chow-Chow pts	2 15
" Mixed & Chow-Chow qts	3 40
" " " 16 g.	1 90
Horse Radish, bottles, per doz	2 25

SEE ALL YOU CAN

When in the City during the Fair. Your sight-seeing will not be completed till you have been through the large factory of the Toronto Biscuit and Confectionery Co., 7 Front St. East, Toronto. You are specially invited to call upon them and see the manufacture of their celebrated Biscuits and Confectionery.

Prices current, continued—

SAUCES.

John Bull, kegs, per gal	1 25
" ½ pt bottles, per doz.	
" ¼ pt. bottles, per doz (according to quantity) 90c to	1 00
Devonshire Relish, kegs p. gal	1 75
" " ½ pt, bottles, per doz	1 25
Niagara Tomato, kegs, per gal	1 25
" " Reputed pints	1 25
Raspberry Vinegar, per doz	2 25
Raspberry Syrup and vinegar	2 25
Terry's Candied Peels. c. per	peels
Lemon, 7 lb boxes	...
Orange, "	...
Citron "	...

CROSSE & BLACKWELL'S.

Pickles, all kinds, pints, per doz	3 25

LEA & PERRIN'S. per doz.

Worcester Sauce, ½ pts	$3 60 $3 75
" " pints	6 25 6 50

LAZENBY & SONS.

	Per doz
Pickles, all kinds, pints	3 25
" " quarts	6 00
Harvey Sauce—genuine—hlf. pts	3 25
Mushroom Catsup " "	2 25
Anchovy Sauce " "	3 25

PRODUCE.

DAIRY.	Per lb	
Butter, creamery, rolls	$0 21	$0 22
" " tub	0 19	0 21
" dairy, tubs, choice	0 14	0 15
" " medium	0 10	0 12
" low grades to com.	....	....
Butter, pound rolls	0 15	0 16
" large rolls	0 12	0 14
" store crocks	0 12	0 14
Cheese	0 09	0 10
COUNTRY		
Eggs, fresh, per doz	0 13	0 14
" limed	....	....
Beans	1 70	1 80
Onions, per bbl	....	....
Potatoes, per bag	0 40	0 55
Hops, 1889 crop	0 15	0 18
" 1890 "	0 20	0 25
Honey, extracted	0 08	0 10
" section	0 14	0 16

PROVISIONS.

Bacon, long clear, p lb.	0 08½
Pork, mess, p. bbl	15 00 17 00
Hams, smoked, per lb	0 12½ 0 13
" pickled	0 10 0 11
Bellies	0 10½ 0 11
Rolls	0 09 ....
Backs	.... 0 11
Lard, Canadian, per lb	0 10½ 0 10¾
Hogs	7 00 7 25
Tallow, refined, per lb	0 05 0 05½
"rough, "	0 02

RICE, ETC.

	Per lb
Rice, Aracan	3¾, 4c
" Patna	4⅜, 5½
" Japan	4⅜, 5
" extra Burmah	3⅜, 4
Grand Duke	6¾, 7¼
Sago	4¾, 5¾
Tapioca,	5⅞, 6½

SPICES.

GROUND.

	Per lb.	
Pepper, black, pure	$0 18	$0 20
" fine to superior	12	18
" white, pure	32	35
" fine to choice	25	30
Ginger, Jamaica, pure	25	27
" African, "	..	18
Cassia, fine to pure	18	25
Cloves, " "	14	25
Allspice, choice to pure	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure.	30	35
Cream of Tartar, fine to pure	25	37

STARCH.

EDWARDSBURG STARCH CO. LIMITED, MONTREAL.

	c. per lb.
No. 1 White, 4 lb cartoons	5½c
Canada Laundry	4½
Silver Gloss, crates	6¾
Silver Gloss, 1 lb chromos	6¾
Satin, Starch 1 lb cbromos	7½
No 1 White, barrels & halves	4¾
Benson's Canada Prepared Corn	7½
Canada Corn	6¾
Rice Starch, 1 lb	9

BRITISH AMERICA STARCH CO BRANTFORD.

1st quality white, 3 lb. cartoons,	5½
Lily White gloss, crates	6¾
Brantford gloss, 1 lb	7½
Lily White gloss, 1 lb cbromo	6¾
Canada Laundry, Boxes	4½
Pure Prepared corn	7½
Challenge Corn	6¾
Rice Starch, fancy cartoons	9
" cubes	7½

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40-1lb boxes. 1, 2, and 4 lb. pack'g's	8
36-1lb boxes, 3 lb. packages	8
12-1lb "	8½
38 to 45-1lb boxes	8
Silver Gloss Starch—	
40-1lb " 1, 2 and 4 lb packages.	9
40-1lb " ½ lb package	9½
40-1lb " ¼ "	10
40-1lb " assorted ¼ and ½ lbs	9½
6-1lb " sliding covers	9½
38 to 45 lb boxes	9
Oswego Corn Starch—for Puddings, Custards, etc.—	
40 lb boxes, 1 lb packages	8½
20 " "	8½

SUGAR.

	c. per lb
Granulated, 15 bbls or over	5
less than 15 bbls	5⅛
Paris Lump, bbls and 100 lb. bxs	5⅜
" " 50 lb. boxes	5½
Extra Ground, bbls	5¼
" " less than a bbl.	6¼
Powdered, bbls	5¼
" less than a bbl	5½
Extra bright refined	4¼
Bright Yellow	4¼
Medium "	3¾
Brown	3⅜
Raw	3.60 4½

SYRUPS AND MOLASSES.

SYRUPS.	Per lb. bbls.	½ bbls
D	2⅝	2⅝
M	2⅞	2⅞
B	2⅞	3
V.B	3	3⅛
E.V.B	3⅛	3⅛
E.S.V.B	3⅛	3⅜
XX	3⅜	3½
XXX	3½	3⅝

MOLASSES.	Per gal.	
Trinidad, in puncheons	0 38	0 40
" bbls	0 40	0 42
" ½ bbls	0 42	0 44
New Orleans, in bbls	0 48	0 65
Porto Rico, hdds	0 38	0 45
" barrels	0 42	0 47
" ½ barrels	0 44	0 49

TOBACCO AND CIGARS.

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	67c
Ingots, rough and ready, 7's	64
Laurel, 3's	57
Brier, 7's	55
Index, 7's	50
Honeysuckle, 7's	58
Napoleon, 8's	54
Royal Arms, 12's	55
Victoria, 12's	53
Brunette and Lovely, 12's	50½
Prince of Wales, in caddies	51½
" in 75 lb boxes	51
Brigbt Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	53
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
½ lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

GLOBE TOBACCO COMPANY.

CUT SMOKING TOBACCO.

	Per lb.
The Old Flag, ⅛ lb. in 5 lb. boxes	70c
" " " 1 lb. Fancy Tins	70c
" " " ½ " " "	41c
Gold Flake, 1-5, 6 lb boxes	70c
" " ⅕, 5 "	70c
" " 1-10, 5 "	80c
" " 1 fancy tins	70c
" " ½ " "	41c
" " 1 " glass jars	77c
Hand Made, 1-5, 6 lb boxes	65c
" " ⅛ 6 "	68c
" " 1 fancy tins	68c
" " ½ " "	40c
" " 1 glass jars	75c

GRANULATED SMOKING TOBACCO.

Uncle Tom, 1-5, 6 lb boxes	45c
" " 1-10, 6 lb "	45c

LONG CUT SMOKING TOBACCO.

Wig Wag, ½, 6 lb boxes	41c
" " 1-5, 6 lb "	43c
" " 1-10, 6 lb "	45c

FINE CUT CHEWING TOBACCO.

Golden Thread, 5 & 10 lb pails	95c
Globe, - - " "	90c
Victoria, - - " "	75c
High Court, - " "	70c
Jersey Lilly, - " "	65c
Golden Thread, 1-16 " Foil in ½ gro. boxes, per gross	9 05
Solace " 1-16 " Foil in ½ gro. boxes, per gross	6 05

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M
Madre E' Hijo, Lord Landsdowne	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" Perfectos	85 00
" Longfellow	85 00
" Reina Victoria	80 00
" " Pins	55 00

One Trial

Will convince you that the "MALLAWALLA" blend of Pure Indian and Ceylon teas is something delicious and a sure favorite with black tea drinkers, 1 lb. and 1-2 lb. tin foil packages, 50 lbs. in a case. If you want the best buy "MALLAWALLA."

DIAMOND BAKING POWDER in ¼, ½ and 1 lb. tins is more satisfactory and netts you a better profit than any first-class powder on the market.

Merit tells, "Wherever sold it has been a repeater." Have you tried it?

W. H. GILLARD & CO.,

WHOLESALE GROCERS, HAMILTON, ONT.,

Agents for Canada.

Prices current, continued—

El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00
Cigarettes, all Tobacco—	
Cable	7 00
El Padre	11 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 00
B. C. No. 1	4 00
Sweet Sixteen	3 50
CUT TOBACCOS.	per lb
Puritan, ½ lb pkg., 5 lb. boxes	70
Old Chum, ½ lb pkg. 5 lb box	70
Old Virgin, 1-10 lbpkg., 10 lbbxs	62
Gold Block, ½ lb pkg, 5 lb boxes	70
CIGARETTE TOBACCO.	
B. C. N. 1, 1-10, 5 lb boxes	83
Puritan, 1-10, 5 lb boxes	85
Athlete, per lb	1 15

SOAP.

Ivory Bar, 1 lb. bars per lb	5½
Do. 2, 6-16 and 3 lb bars "	5
Primrose, 4½ lb bars, wax W "	4½
" 1 " " "	4½
John A, cake, wax W. per doz	42
Mayflower, cake, " "	42
Gem, 3lb bars per lb	3½
" 13 oz, 1 and 2 lb. bars	3½
Queen's Laundry, per bar	5½
Pride of Kitchen, per box	2 75
Sapolio, ½ gross boxes	3 25
" per gross, net cash	12 00

TAYLOR, SCOTT & CO.

	per doz.
Baby's Own, ½ doz boxes	$1 25
Our Boys, ½ " "	1 25
Sea Foam, ½ " "	75
London Bouquet, ½ "	60
Oatmeal, 1 "	85
" ½ " "	60
Paris Assortud, ½ " "	0 75
Albert Oatmeal bar, 2 doz. boxes	0 75
" White Castile bar, 2 doz. boxes	0 75
Fatherland, ½ doz boxes, p. gro.	5 00

MORSE'S SOAPS.

	Per lb
Mikado (wrapped)	0 04½
Eclipse "	0 04½
Stanley Bar	0 04½
Defiance	0 04½
Toronto, 12 oz Per doz	0 50
Ruby, 10 oz "	0 30
Monster, 8 oz "	0 24
Detroit, 14 oz "	0 48
Lily White "	0 90
Everyday "	0 80
Queen City, 14 oz "	0 72
	Per box
Mottled in 5 box lots, 100 bars	5 00
" " " 60 bars	3 00
Floater (boxes free)	6 50
Electric	2 75
Hard Water Electric	2 50
Royal Laundry	3 25
Octagon	4 00
	Per doz
Royal Magnum	0 25
" " 25 doz per box.	0 20
Anchor, Assorted	0 40
" Castile	0 50
Morse's Assorted	0 45
Morse's Roso	0 45
" Windsor	0 45
" Castile	0 45

Bouquet, paper and wood	0 80
Prize Magnum, White Castile	0 72
" " Honey	0 72
" " Glycerine	0 72
" " Oatmeal	0 72
	Per box
" " Honeysuckle	0 72
Sweet Briar	0 85
Extra Perfume	0 55
Old Brown Windsor Squares	0 30
White Lavender	1 00
	Per doz
White Castile Bars	0 85
White Oatmeal	0 85
Persian Boquet, paper	2 50
Oriental	0 45
Pure Cocoanut, 3 doz. bxs, wood	0 40
Heliotrope, paper	1 50
Carnation	0 60
Rose Boquet	0 60
Cocoa Castile	0 40
Arcadian	0 45
New Arcadian, per gross	4 25
Ocean Boquet	0 45
Barber's Bar, per lb	0 25
Pure Bath	1 00
Magnolia	1 20
Oatmeal	0 85
Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey	0 70
Plain Glycerine	0 70
Plain Windsor	0 70
Fine Bouquet	1 00
Morse's Toilet Balls	0 90
Turkish Bath	0 60
Infants' Delight	1 20

WOODENWARE. per doz

Pails, 2 hoop, clear No. 1	$1 70
" 3 " " "	1 90
Pails, 2 hoops, clear No. 2	$1 60
" 3 " " "	1 80
" 3 " painted "	1 80
Tubs, No. 0	9 50
" 1	8 00
" 2	7 00
" 3	6 00
Washboards, Globe	$1 90 2 00
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
" Single Crescent	1 85
" Double "	2 75
" Jubilee	2 25
	per case.

Matches,	5 case lots.	Single cases
Parlor	1 70	$1 75
Telephone	3 90	4 00
Telegraph	4 10	4 20
Safety	4 20	4 30
French	3 60	3 75

Railroad (10 gro. in case)
Single case and under 5 cs. $4 00
5 cases and under 10 cases ... 3 90
Steamship (10 gro. in case)
Single case and under 5 cs. 3 80
5 cases and under 10 cases ... 3 70

	per doz.
Mops and Handles, comb.	1 25
Butter tubs	$1 60 $3 20
Butter Bowls, crates ast'd	3 60

CLOTHES PINS.

5 gross, per box	0 75
4 gross, "	0 85
6 gross, "	1 20

CHAS. BOECKH & SONS.

	per box
5 gross, single & 10 box lots	0 75 0 80
Star, 4 doz. in package	0 85
" 6 " "	1 25
" 4 " cotton bags	0 90

INDURATED FIBRE WARE.

½ pail, 6 qt	$4 00
Star Standard, 12 qt.	4 50

Milk, 14 qt	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	3 25
" " round "	3 50
Handy dish	3 75
Water Closet Tanks	18 00

DURABLE PAILS AND TUBS

WM. CANE & SONS, MANUFACTURING CO NEWMARKET.

	Per doz.
Steel hoops, painted and grain'd	2 20
Brass hoops, oiled and varnish.	3 25
No 1 tubs	9 50
No 2 "	8 50
No 3 "	7 50

BARM YEAST.

	per box
3 doz. 5c. packages, in boxes	1 00
3 doz. 10c. " "	1 95
1½ " 10c. and 3 doz. 5c. packages in assorted boxes	2 00

"OUR NATIONAL FOODS."

	pkg.	doz
Desiccated Wheat	4 lb.	$2 35
" Rolled Oats	4 "	2 35
Snow Flake Barley	4 "	2 35
Dessicated Rolled Wheat	3 "	2 35
Buckwheat Flour, S. R.	4 "	2 25
Prepared Pea Flour	2½ "	2 00
Baravena Milk Food	1 "	3 53
Patent Prepared Barley	1 "	2 00
Patent Prepared Groats	1 "	1 50
Gluten Flour	4 lb.	3 00
Farina, very choice	1½ lb.	1 40

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto:

10 dy. to 60 dy		2 30
8 dy. and 9 dy	2 65	2 70
4 dy. to 7 dy	2 90	2 95
3 dy C.P.	3 95	4 00
3 dy A.P	3 45	3 50

HORSE NAILS:
"C" 60 to 60 and 10 per cent. from list.

HORSE SHOES:
From Toronto, per keg .. 3 50

SCREWS: Wood—
Flat head iron 77½ p.c. dis
Round " " 72½ p.c. dis.
Flat head brass 75 p.c. dis.
Round head brass 70 p.c.

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under)	1 45
2nd " (26 to 40 inches)	1 35
3rd " (41 to 50 ")	3 40
4th " (51 to 60 ")	3 70
5th " (61 to 70 ")	4 00

ROPE: Manilla 0 12½ 0 12½
Sisal 0 08½ 0 08½
New Zealand 0 08½ 0 08½

BINDER TWINE:

Crown Brand (from factory)	11
Red Cap " "	12
Blue Ribbon " "	14
Silver Composite " "	9

AXES: Per box, $6 to $12.

SHOT: Canadian, dis. 7½ per cent.

HINGES: Heavy T and strap 04½ 05
" Screw, hook & strap. 03½ 04½

WHITE LEAD: Pure Ass'n guarantee ground in oil.

25 lb. irons per lb	5½
No. 1 "	5
No. 2 "	4½
No. 3 "	4

TURPENTINE: Selected packages, per gal 0 55 0 56
LINSEED OIL per gal, raw 0 60 0 61
Boiled, per gal 0 63 0 64
CASTOR OIL: Best per lb 0 08½ 0 09
GLUE: Common, per lb 0 10 0 11

PETROLEUM.

F. O. B. Toronto	Imp. gal.
Canadian	0 15 $0 16
Carbon Safety	0 17½ 0 18
Canadian Water White	0 20 0 22
Amer'n Prime White	0 23 0 24
" Water White	0 25 0 00
Photogene	0 27 0 00

DRUGS AND CHEMICALS.

Alum lb	$0 02 $0 03
Blue Vitriol	0 06 0 07
Brimstone	0 02½ 0 03½
Borax	0 13 0 14
Camphor	0 65 0 75
Carbolic Acid	0 35 0 45
Castor Oil	0 11½ 0 12½
Cream Tartar	0 30 0 31
Epsom Salts	0 01½ 0 02
Paris Green	0 16 0 17
Extract Logwood, bulk	0 13 0 14
" " boxes	0 15 0 17
Gentian	0 10 0 13
Glycerine, per lb	0 18 0 20
Hellebore	0 16 0 17
Iodine	5 50 6 00
Insect Powder	0 35 0 45
Salpetre	0 08½ 0 09
Soda Bicarb, per keg	2 50 2 75
Sal Soda	1 00 1 25
Madder	0 12½ ....

VINEGAR.
A. HAAZ & CO

XX, W.W	0 20
XXX, W.W	0 25
Honey Dew	0 30
Pickling	0 30
Malting	0 45
THE BADGEROW FALCONER VINEGAR CO	
French Bordeau per gal	0 34
Tarragona "	0 32
Triple "	0 30
Fruit Vinegar "	0 27
Pickling "	0 28
XXX "	0 25
Extra XX "	0 22
XX "	0 20
X "	0 16
Cider Vinegar	0 16 to 0 25
Honey Vinegar	0 25
Eng. Malt Vinegar	0 50 to 0 60
Bottled Malt Vinegar, qts	2 00
Methylated Spirits	2 00 to 2 25

FISH.

Pickerel per lb	0 06
Pike do	0 05
White fish	0 07 0 08
Salmon Trout	0 07 0 08
Lake herring	2 50 3 00
Pickled and Salt Fish:	
Labrador herring, p. bbl	5 75 5 50
Shore herring "	4 50 5 50
Salmon trout, per ½ bbl	4 25 4 50
Dried Fish:	
Codfish, per quintal	5 25 5 75
" cases	5 00 5 50
Boneless fish per lb	0 04
Boneless cod "	0 06½ 0 08½
Smoked Fish:	
Finnan Haddies per lb	0 07½ 0 08
Bloaters per box	1 00 1 50
Digby herring "	0 16
Sea Fish:	
Haddock per lb	0 06
Cod "	....
B.C. salmon "	0 16

THE ST. LAWRENCE SUGAR REFINING CO'S

GRANULATED AND YELLOWS AND SYRUPS

ARE PURE.

NO BLUEING

Material whatsoever is used in the manufacture of

OUR GRANULATED.

THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL,

Offer for sale all grades of REFINED SUGARS and SYRUPS of the well-known brand of

Redpath

CERTIFICATES OF STRENGTH AND PURITY.

OFFICE OF THE PUBLIC ANALYST,

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Co., Montreal:

GENTLEMEN,—I have personally taken samples from a large stock of your Granulated Sugar, "REDPATH" brand, and carefully tested them by the Polariscope, and I find these samples to be as near to absolute purity as can be obtained by any process of Sugar-Refining.

The test by the Polariscope showed in yesterday s yield 99·90 per cent. of Pure Cane Sugar, which may be considered commercially as ABSOLUTELY PURE SUGAR.

JOHN BAKER EDWARDS, P.L.D., D.C.L., F.C.S.,

Public Analyst for the District of Montreal, and Professor of Chemistry.

CHEMICAL LABORATORY, MEDICAL FACULTY, MCGILL UNIVERSITY.

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Company:

GENTLEMEN,—I have taken and tested a sample of your "EXTRA GRANULATED" Sugar, and find that it yielded 99·88 per cent. of Pure Sugar It is practically as pure and good a Sugar as can be manufactured.

Yours truly,

G. P. GIRDWOOD.

THE CANADA MEAT PACKING CO.,

MONTREAL,

BEEF AND PORK PACKERS,

Curers of the Celebrated C.M.P Brand of Smoked Meat, Sugar cured extra-flavored Hams and Bacon.

Compressed Corned Beef. Ox and Lunch Tongue.
Pure Lard a Specialty.

WRITE FOR QUOTATIONS.

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Send Ten Cents to the GROCER PUBLISHING Co. for a copy of B. F. Cumming's Prize Essay on "How to Sell Goods."

GROCER PUB. CO.,

6 Wellington St. W., Toronto.

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J. EDWARDS. J. E. INSLEY.

LELAND HOTEL

Corner Hastings and Granville Streets, one block from Railway Station and Steamship dock.

Vancouver, B.C.

INSLEY & EDWARDS, Proprietors.

THE SANITARIUM

BANFF, N.W.T.

Special apartments for invalids. Bath houses in connection and a staff of male and female attendants. The best of accomodation for Travelers. Rates, $2.00 and $2.50.

R. G. BRETT, Medical Director. J. HASTIE, Prop.

- The Alberta Hotel -

CALGARY, N.W.T.

Strictly first-class. Headquarters for Commercial Men. Large sample rooms.

H. A. PERLEY, Prop.

Grand Pacific Hotel

KAMLOOPS, B.C.

The leading hotel in the city. Sample rooms convenient to stores, provided for commercial men

H. SMITH, Proprietor.

- Queen's Hotel -

MOOSOMIN, N.W.T.

Newly built, newly furnished, Four large sample rooms.

WM. CLEVERLY, Prop.

The Hilliard House

RAT PORTAGE, ONT.

Strictly first-class. The favorite commercial house along the line of C. P. R

LOUIS HILLIARD, Prop.

The Clarendon Hotel,

Winnipeg, Man.

RUTLEY & McCAFFREY Proprietors.

PATERSON HOUSE,

OWEN SOUND, ONT.

One of the best appointed houses in Ontario, situated in the business centre of the town. All modern improvements. Headquarters for commercial men A DUNCAN, Prop

THE LELAND HOUSE,

Portage La Prairie, Man.

Best sample rooms west of Winnipeg. Strictly first-class.

WM. NEVINS, Prop.

Queen's Hotel,

WINNIPEG, MAN.

First-class in every respect.

JAS. O'CONNOR, Prop. FRED. SPRADO, Mgr.

It is well-known

That successful Doctors read all the latest medical books and papers and go abroad occasionally to study. Successful lawyers read legal publications to learn the latest legal decisions and points constantly cropping up. Teachers, clergymen, druggists, architects, all read the publication issued in the interests of their profession. They must do so to keep up with the times.

The same applies to grocers and general merchants. They must not only read the best papers published in their interests but must also watch the advertisements closely. There they learn the rise and fall in prices; latest trade news and methods of buying, handling and selling goods, so that they may make the greatest profit. A doctor reads much that he already knows, so does a lawyer. So does a number of any of the other professions. So will a merchant. It is often the issue of the paper he misses that is worth dollars to him. His best and safest policy, therefore, is to subscribe for his trade paper.

The only exclusively grocery and general store paper is THE CANADIAN GROCER issued weekly, subscription price $2.00 per year.

W. BOULTER & SONS,

PICTON, ONT.

PACKERS OF THE CELEBRATED

LION BRAND

Canned Fruits and Vegetables.

Every can has a Lion on the Label as Trade Mark and the words Bay of Quinte canning factories. This Label is a guarantee to the consumer that the quality is first-class. Ask your wholesale grocer for the Lion Brand; do not take any other. The Wholesale Trade only supplied.

Bay of Quinte Canning Factories.

Head Office, PICTON. Branch, DEMORESTVILLE.

EVERY Reader of this paper is a buyer. Therefore advertisers should see that their advertisements do not grow stale. Change them constantly, introducing new goods if you have them; if not let us know what you have in seasonable articles. This is what buyers want

ORDER IVORY BAR SOAP

"Quick and Easy"

IS THE BEST

WASHBOARD

The Brandon Manufacturing Co., Ltd., Makers
Strachan Avenue, Toronto.

This board has a double crimp and only the best materials are used in its manufacture all first-class grocers keep it.

CORTICELLI

SPOOL SILKS & TWISTS,

EMBROIDERIES & FANCY SILKS.

To satisfy and please your customers you must keep the best lines. "CORTICELLI" has that reputation; if you want to put in a line of these goods. Send for further information and prices to

CORTICELLI SILK CO.,

ST. JOHNS, P. Q.

T. G. Williamson & Co.,

COMMISSION MERCHANTS.

TEAS, COFFEES, FRUITS, SUGARS, ETC

42 Front Street East,
TORONTO, ONT.

TORONTO SALT WORKS,

128 Adelaide E., Toronto,

Sole City Agents for the "Canada Salt Association"

Dealers in all kinds of Table, Dairy, Meat Curing, Barrel and Land Salts.

The "Acme" Table Salt (new process) will not get damp or hard.

Two Silver Medals, at Industrial Exhibition, Toronto, 1890, for our "Acme" Table Salt and our "Star Brand" Dairy Salt.

- PARISIAN -
BLUE!

Is Stronger and More Economical

THAN ANY OTHER BLUE.

It Does Not Stain the Linen.

TELLIER, ROTHWELL & CO.

ESTABLISHED 1856.

To please your customers sell Martin's Mount Forest Oatmeals.

Ordinary oatmeal is hard to digest because it is not boiled long enough.

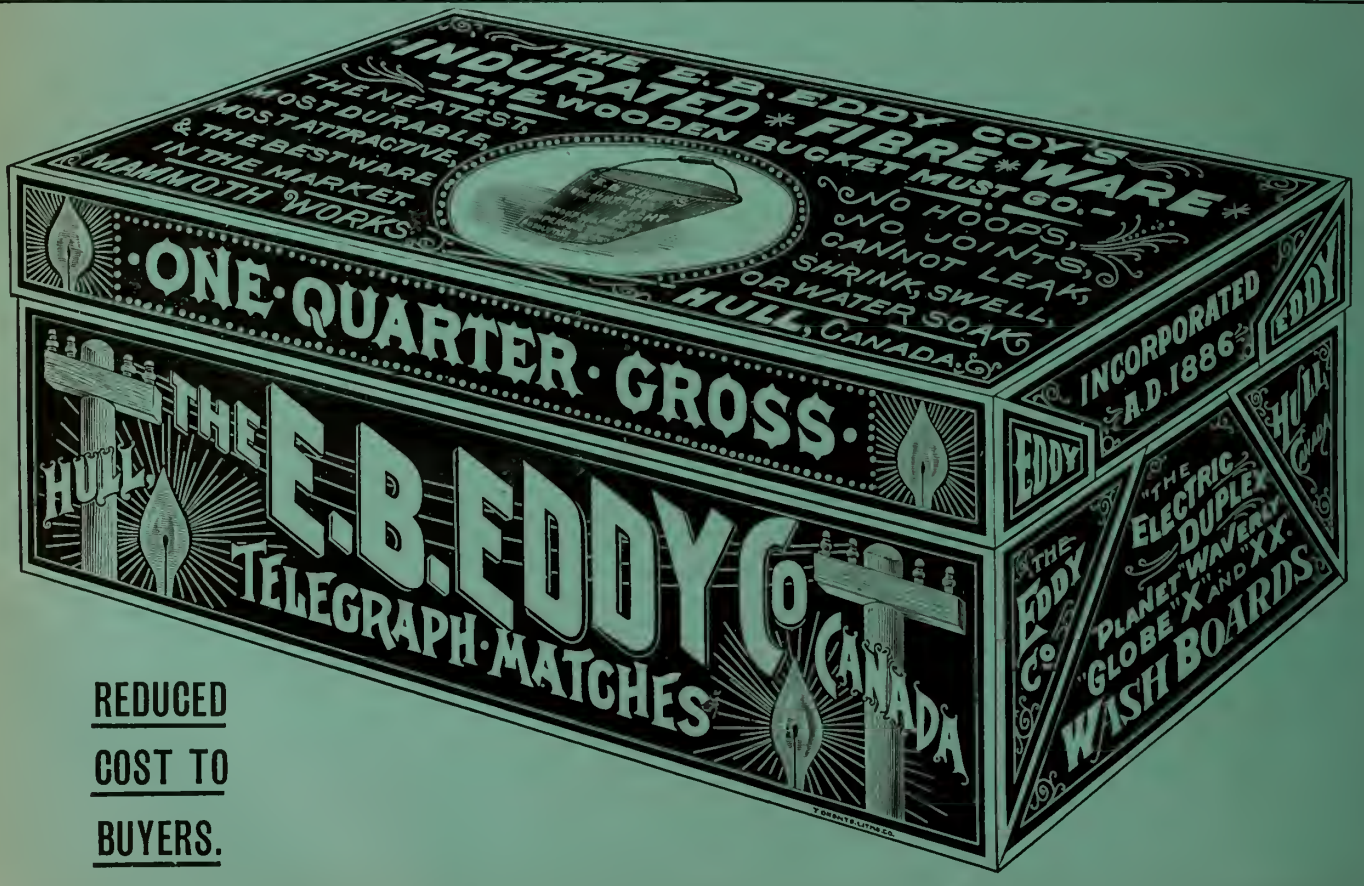
By our New Process the meal is partly cooked and is easily digested.

If your wholesale grocer does not keep them write direct to

MARTIN BROS.,

Mount Forest, Ont.

Oats and Feed a Specialty.



REDUCED COST TO BUYERS.

Our "No. 1 Telegraph" matches are now packed in Woodboard Caddies, thus reducing the weight of the 10 gross case to about 60 lbs but without reducing the quantity, size or quality. These caddies are printed in assorted colors and make a handsome display. The trade should send their orders at once. Consumers will buy no other matches.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

FINE GOODS OUR SPECIALTY.

MADRE E' HIJO (7 SIZES).

MUNGO CIGARS, EXCEPTIONALLY FINE.

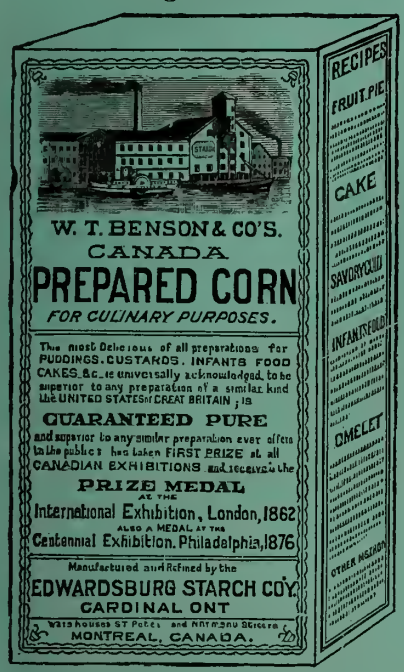
EL PADRE AND CABLE.

THE CANADIAN GROCER & GENERAL STOREKEEPER.

PUBLISHED WEEKLY. $2.00 PER YEAR

VOL. V. TORONTO, SEPTEMBER 25, 1891. No. 39

Registered.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CANADA
PREPARED CORN
FOR CULINARY PURPOSES.
The most Delicious of all preparations for PUDDINGS, CUSTARDS, INFANTS FOOD CAKES, &c., is universally acknowledged to be superior to any preparation of a similar kind the UNITED STATES or GREAT BRITAIN; IS
GUARANTEED PURE
and superior to any similar preparation ever offered to the public has taken FIRST PRIZE at all CANADIAN EXHIBITIONS and received the
PRIZE MEDAL
AT THE
International Exhibition, London, 1862
ALSO A MEDAL AT THE
Centennial Exhibition, Philadelphia, 1876
Manufactured and Refined by the
EDWARDSBURG STARCH CO'Y.
CARDINAL ONT
Wholesale Warehouses ST PETER and NOTRE DAME STREETS
MONTREAL, CANADA.
RECIPES
FRUIT PIE
CAKE
SAVORY OLIO
INFANTS FOOD
OMELET
OTHER MEALS

Fac-Simile of Package.

CAUTION:

BENSON'S -:- -:-

CANADA PREPARED CORN

Has been sold by every respectable grocer in Canada for more than 33 years. The popularity, purity and excellence of Benson's Prepared Corn for Blanc Mange, Infants' Food, etc., and all dietary purposes, has induced some covetous and unprincipled manufacturers to imitate even the color and general appearance of the wrapper, whereby ordinary purchasers may be easily deceived, unless they protect themselves against imposition by examining the package for the old name, "Benson's Canada Prepared Corn." Manufactured by the

EDWARDSBURG STARCH CO.,

Manufacturers of the Celebrated "Silver Gloss," "Satin," "Canada Laundry," "Rice Starch," "Potato Starch," Etc. MONTREAL.

H. A. NELSON & SONS

Manufacturers and Wholesale Dealers

—IN—

BROOMS AND WHISKS,

Brushes, Baskets, Mats, Cordage, Grocers' Sundries,

Railroad and Steamship Matches.

SOLE SELLING AGENTS

for the Celebrated Woodenware manufactured by

THE LONGFORD MANF'G CO.,

Send for Staple Catalogue now ready.

56 AND 58 FRONT ST. WEST, TORONTO.

ASK FOR

MOTT'S

DUNN'S BAKING POWDER

THE COOK'S BEST FRIEND

Largest Sale in Canada.

Taylor, Scott & Co.

TORONTO.

THE BEST

IS THE CHEAPEST.

Retail Price, 25c.

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For sale by all first-class grocers

ALL-TOBACCO CABLE AND EL PADRE CIGARETTES.

BRYANT, GIBSON & Co.,

TORONTO,

Manufacturers of

This is a facsimile of our bottles.

"Worcestershire Sauce," "Yorkshire Sauce" "Devonshire Relish" Raspberry Vinegar, Evaporated Vegetables, Chocolates, Cocoas, Confectionery.

WHY Do 75 per cent. of our Canadian Canners buy their labels and other lithographic work from The Sabiston Litho. & Pub. Co.?

BECAUSE They have the largest corps of skilled Artists in the country.

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BECAUSE Their equipment is more complete than any other Litho. house in the country, and

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This Company occupies 4 flats of the GAZETTE building, in Montreal, equal to a floo space of 35,000 square feet.

The business was commenced a little over 3 years ago by A. Sabiston and from the smallest establishment at that time has grown within the above period to be the largest of its kind in the country. This fact speaks for itself.

Before placing your orders for lithographic work, see what

The Sabiston Litho. & Pub. Co.

can do for you. Address all communications to

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THE BRITISH COLUMBIA SUGAR REFINING CO'Y.,

LIMITED.

WORKS: VANCOUVER, B. C.

Paris Lumps, Powdered, Granulated and Yellow Sugars.

All of very finest quality and absolutely unadulterated. Manufactured from Pure Cane Sugar.

-: Finest Golden Syrups. :-

THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY. $2.00 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

Vol. V. TORONTO, SEPTEMBER 25, 1891. No. 39

J. B. McLEAN, President. HUGH C. McLEAN, Sec.-Treas.

THE J. B. McLEAN PUBLISHING COMPANY,

FINE MAGAZINE PRINTERS AND TRADE JOURNAL PUBLISHERS.

HEAD OFFICE: 6 Wellington West, Toronto.

MONTREAL OFFICE: 115 St. Francois Xavier St. G. Hector Clemes, Manager.

NEW YORK OFFICE: Room 105, Times Building, Roy V. Somerville, Manager.

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

A beautifully kept grocery store is sure to produce an atmosphere of taste that will make itself felt in any populous quarter where such store stands. Where one store is really attractive, neighboring stores throughout a considerable radius from it will show the ascendancy of its influence by attempts more or less successful at effects such as it has reached. They will all aim to be beautiful according to their light or means. This shows the power of example, and yields the highest flattery, that is imitation, to the local leaders in elegant shopkeeping. These may take credit to themselves very often for lifting shop-keeping in their district upon a far higher plane than they found it upon among their neighbors. Efforts made in behalf of one's own business can thus raise the general level of shopkeeping very perceptibly. The keeper of a handsome store is therefore one to whom the public owes some gratitude as a reformer in taste. This ought to be some satisfaction to him, but he needs no more than the sense of value received in the way of enhanced trade.

* * * *

The term "competition" is common enough in trade parlance to be understood. Yet its use in trade has tended to specialize the meaning, and narrow it down to the expression of but one form of competition. There are many traders to whom the word suggests no other effect but that of grading down prices. Competition with them means a strife in which opposing dealers vie with each other in the one sole matter of prices. That is a wrong idea of what competition means, and that narrow acceptance of the word is probably responsible for much of the evil of price-cutting. If traders more generally recognized that they could compete in many other ways than by that of low prices there would be less sacrifice of profit to-day and more solvency in trade. It is equally true that the excesses of competition would be less heard of, as they cannot be practised to so mischievous a degree in other forms of the principle as in that of price warfare. The benefits of it are also more obvious in nearly any other mode of manifestation.

* * * *

Take the competition, for example, in which one neighbor trader undertakes to cope with his rival as a stock keeper, or store dresser. Where a trader goes in to cast his competitor's attractions into the shade, he makes use of a means in which there are both utility and beauty as resources of attraction to customers. He will thereby certainly draw some trade. And the tax upon his inventiveness and versatility will do him good, will educate him as a shopkeeper, whereas the tax upon his profits in a price-competition very seldom builds him up financially or morally. It tends to pull him down morally, and to accustom him to look with complaisance upon the idea of forcing his ditorscre to take 50c. or thereabout on the dollar. But the dealer who moves steadily upon his opponent's custom along the line of competition in store attractiveness is pursuing a course that is healthy in all its effects. People like to go into a shop beautified by tasteful arrangement, freshened, well lighted and attended by courteous salesmen. They like the pleasant experience, and will pay a slight tribute in the way of an addition to prices often to enjoy it, particularly if the opposing dealer keeps a very disorderly looking place.

* * * *

Pleasant manners are another respect wherein traders can compete with each other. The public are not always after material returns for their money. They like to be well treated, they value considerateness and courtsey. The store keeper ought, if not from natural disposition, at least from policy, aim to be an agreeable man to meet, and to keep agreeable help about him. He will be a hard rival to do business against if he is such a man, and also makes a study of the appearance of his store. An affable, hearty manner would make a dull store bright. Much more would such a manner tell as a resource for drawing trade in a store whose appointment was as nearly faultless as it could be kept.

* * * *

These forms of competition are wholesome. They benefit not only the man who practises them but all the trade within range of his influence. An instance comes to mind of a trading quarter in a city where the stores in one line of business were noted for the lack of taste or order in the keeping of their stocks. A new comer opened up there and made a specialty of tasteful, often varied arrangement. In a few years the effect was a complete transformation of the general appearance of the quarter. Neatness had become epidemic, for it was found to pay. The trim, bright well kept stores that are to be seen to-day are the very antipodes of those that were there before the new comer came. The improvement is all due to the example of one man, to whom the city owes not a little for raising the standard of taste, but also the value of property in that quarter.

THE PETTY TYRANNY OF CASH.

A salesman ought to have a liberal knowledge of human nature, either as the effect or the cause of his being a salesman. Not only should he have that knowledge, but he ought also to have control enough over the bent of his own idiosyncracies to be able to humor the whims of people, no matter how trying they are. The man who can do this without too much waste of nervous force has learnt the most important lesson taught in the salesroom. He requires to be something of a philosopher to practise it. Egotism, above all things must be effaced, yet in a knowledge of his own nature must he first look for the secret motives that underlie the eccentricities and perversities of customers. To know how to work with the grain of a possible buyer is hard enough usually, but actually to work with it is many times harder. The grain is often very wayward and frequently doubles on the edge that would cut with it, and what can work freely in direction with the windings of a knot? The salesmen whose equanimity is not disturbed by contact with such natures are as rare as saints. The constant suppression of one's own opinions or knowledge in the face of the most vulgar ignorance is hard but wholesome. It is the sort of schooling which makes the perfect salesman. The malicious desire to get the salesman to make conflicting statements, the miserable artifices to beat down prices, the mean attempts at bluff, the petty criticisms, the affected indifference as to buying, all these things are apt to inflame a man's blood if he is not a stoic in self-control. We have seen a man whose very boot toes itched to kick his tormentor, stand in seeming tranquillity and suffer the utmost irritation and yet make no sale. That salesman was a well-disciplined man, though naturally a hot-headed one.

The necessity to avoid running counter to a customer's faults and of flattering his vanity, is a necessity that Cash imposes. Those whose trade is considerable and whose money is sure, may be as boorish as they please, they consider, and it is usually more profitable not to disabuse their minds of this error. It is an easier matter, hard though it be, for a salesman to educate himself to passive toleration of his customers' aggravating manners, than it is for him to educate the customers to better manners. What makes customers good to the salesmen is their power to give ready money or its equivalent for goods. Not that the salesman ought to be a sordid man, but he must look out to make no enemies among eligible customers. But the credit customer is satisfied with more brusque treatment. It is well to remember, however, that he may have cash some day, and then he may remember where civility was unstinted.

THE USE OF A STORE WINDOW.

No matter how little or much you spend on newspaper advertising, never omit the valuable and inexpensive method of drawing public attention by the display of goods in your store window. Hundreds of people pass your door every hour, of whom a large percentage are in quest of, or need articles which you keep in stock, and if your window is so arranged as to attract attention, very little further effort is necessary to effect the sale.

Some years ago, among a certain class of so-called "exclusive tradesmen," it was thought the proper thing to have dark blue curtains lowered to conceal half the height of the windows, which were entirely empty save for a gilt sign or mirror in the rear; but the traders of to-day vie with each other in their efforts to attract attention and admiration from the passing throng, by the display in their windows; indeed to such an art has this mode of advertising become that we find in our larger cities many individuals who earn large incomes by their skillful service in artistic window dressing, and in Chicago there has been published for some time a journal which treats entirely of this subject. It is, therefore, not the intention of this article to furnish any new ideas upon the subject, but rather to impress upon the mind of traders the importance of bestowing great care upon his window display.

The quickest route to the public pocket is via the eye, and it is, therefore, to the sense of color, size, and pleasing combination, which window display must cater. The first thing to do is to keep the glass perfectly clean and free from streaks or dust, and the woodwork tastefully painted in a subdued color which will harmonize with the surroundings; nothing repels a transient customer more than an unwashed and fly-specked window, and the brighter the lights within, the more prominent appears the dirt upon the surface of the glass. The inside of the window at the back and sides should be covered with cloth, or paint which will reflect the light without color upon the goods, and not detract the attention, but a pleasing background for the display; plain white, red, yellow are too glaring and offend the eye, while wine, olive, old gold and others, either entire or in combinations, attract the eye and add to the appearance of the goods.

If the window is small its size may be apparently enlarged by the use of mirrors, at the sides and rear, to duplicate by reflection the articles displayed. A platform of steps made in movable sections, and covered with cloth, is essential to the display of many small articles and admit of easy change and arrangement of the goods. The light for the window should be reflected from the outside for the reason that gas or electric jets in a window detract from the appearance of the goods and form shadows, besides covering the glass with steam which turns to ice in winter; and even if the window is so ventilated as to prevent this, the heat or gas produced is often injurious to the goods.

In arranging the articles in the window, the effect must be considered from the outside, which can only be ascertained by stepping out occasionally as you arrange to observe how the goods combine. One often sees articles appear "left handed" and "looking backward" in store windows, because the one who arranged them failed to consider them from an outside standpoint. Another point to keep in mind is to have some of the goods a little in advance of the season to catch the eye of those thrifty individuals who "take time by the forelock" and buy for future needs; and to turn the public attention to the fact that you are well prepared for their coming wants. Goods which are new or novel should find a place in the window, not only to force their sale, but to keep the public interested in your store and merchandise. If you are advertising any particular article in the newspaper, have a variety of the goods in the window and if the value was stated, attach a tag "as advertised" with the price to the article; by this means, if your advertisement has caught the eye of somebody who needs the goods the display reminds him of it, when he passes your store, and may prevent a competitor from profiting at your expense. It is a good plan, regardless of your other advertising, to have many of the articles tagged with the price, and some remark as to their use, if of a novel character. Many people admire goods in store windows, but dislike to come in and ask the price, as they do not expect to buy, but if the cost was plainly marked so that "he who runs may read," they would remember the price and buy later, and perhaps tell somebody else who needed the goods. To make "somebody tell somebody else" is the result sought after by shrewd traders who recognize the value of such personal advertisement of their goods and prices.

TRUTHFUL ADVERTISING.

The King's Jester for September contains an article on truth in advertising, in which the veracious grocer is made to speak of his wares as follows:—

"Our finest white bleached Coney Island and Rockaway Sand is gradually superseding the granulated sugar of the past."

"Try our excellent mixed coffee; a splendid blending of Burnt Bread and Old Government Java; 25 cents a pound, cheap at 10 cents."

"There is absolutely no Butter in our Oleomargarine."

"Our half-cured hams are going fast, judging by the smell of them. They are real 'live' bargains now."

"No better or more able-bodied cheese in the market than we now handle. It will call at customers' houses personally for inspection if so desired."

"Last year's eggs are nearly all sold out; only a few boxes left at low prices."

A WEEK'S CALLS AT ONE HOUSE.

Messrs Eby, Blain & Co., report visits from the following merchants during the second week of the Exhibition :

MONDAY, 14TH SEPTEMER,

R. F. Taylor, (Taylor, Skelton & Co.) Grand Valley, Ont. ; W. J. Newman, Castleton, Ont. ; A. Campbell, Lindsay, Ont. ; Mr. Smiley, (of W. H. Berkinshaw & Co.) Stirling, Ont. ; G. L. Scott, Sterling, Ont. ; W. McKenzie, North Bay, Ont. ; Oaten & Co., Hamilton, Ont. ; T. Donner, Orangeville, Ont. ; S. Donner, Orangeville, Ont. ; D. Mitchell, Dunedin, Ont. ; A. Carmichael, Rat Portage, Ont. ; J. Lindsay, Orangeville, Ont. ; G. T. McKague, Bexley, Ont. ; Mr. and Mrs T. Fred Best, Niagara-on-the-Lake, Ont. ; A. Taylor, Dromore, Ont. ; W. H. Deverell, (C. Deverell), Ravenshoe ; J. Mack, New Hamburg ; Wm. Yates, (of Sweet & Son), Victoria Harbor ; C. Bokstal, Windsor, Ont. ; G. Ratcliffe, Stouffville, Ont.

TUESDAY, 15TH SEPTEMBER.

A. McEowen, Duncan, Ont. ; A. McLean, Redickville, Ont. ; T. German, Trenton, Ont. ; Henry Lake, (buyer for Jas. Playfair & Son, Sturgeon Bay, Ont. ; Dunke & Co., Berlin, Ont.; C. Rowe (of Bateman & Rowe), Belleville, Ont. ; Shore Lyons, Kingston, J. Johns, Kingston, Ont. ; J. Weber (of Weber & Erb) Elmira, Ont. ; Chas. Nairn, Goderich, Ont. ; D. McCoy, Midland, Ont., G. H. Powell Vandorf, Ont. ; G. H. Wright, Queensville, Ont. ; D. Williams, (Follis & Williams) Prince Albert, Ont. ; S. Mills, Ivy, Ont., D. Mahoney, Keswick, Ont. ; A. Robertson, Drayton, Ont. ; J. Lunz, Drayton, Ont. ; P. N. Ulrop, Berlin, Ont. ; O. E. Robinson, & Co., Ingersoll, Ont. ; N.D. Galbreath, Hamilton, Ont. ; J. K. Applebe, Trafalgar, Ont. ; F. Morriston, Schomberg, Ont. ; Henry Ball, Thoronton, Ont. ; G. M. Lyons, Weston, Ont. ; R. J. Hiscox, Teeswater, Ont.; T. Whitehead, Walkerton, Ont. ; John Brown, Brown Hill, Ont. ; R. A. Smith, Newmarket, Ont. ; M. Gleason, Greenwood, Ont. ; R. T. Grey, Duntroon, Ont., J. Carveeth, Banda, Ont. ; R. M. VanNorman, Sault St Marie, Ont. ; James Hamilton, Glenhuron, Ont. ; W. W. Playter, Newmarket, Ont. ; Hamilton & Co., Tottenham, Ont.

WEDNESDAY 16TH. SEPTEMBER.

T. Hanna, Rosemont, Ont. ; E. T. Honor, Port Hope, Ont. ; F. Kean, Orillia, Ont. ; Kenneth Campbell, Chatham, Ont. ; J. F. Ardill, Queensville, Ont. ; Geo Upton. Allis-ton, Ont. ; J. Yake, Stouffville, Ont. ; D. Lavery, Janetville, Ont. ; Mr. Smith Tilbury Centre, Ont. ; G. Hackett, Hockley, Ont. ; A. Stewart, Harriston, Ont. ; A. C. Taylor, Sunderland, Ont. ; Oliver Buck, Norwood, Ont. ; Wesley Saylor, Trenton, Ont. ; Henry Cross, Fenella, Ont. ; A. Elliott, (Winter & Elliott) Brantford, Ont. ; E. E. Dundass, (Dundass & Menhennick) Ingersoll, Ont.; L. J. Dickie, Oshawa, Ont. ; A. Tytler, London, Ont.; T. Henderson Milton, Ont. ; H. M. Rees, Brantford, Ont. ; Geo. Homer, (Homer & Co.,) Gravenhurst, Ont. ; W. Moir, Wick, Ont. ; J. S. Bowman, Listowel, Ont. ; H. A. Vandusen, Tara, Ont. ; J. H. Notter, Owen Sound, Ont. ; Joseph Ball, Warminster, Ont. ; J. H. Herres, St. Agatha, Ont. ; R. A. Elliottt, Roseneath, Ont. ; G. Grawford, Oro Station, Ont. ; J. S. Boddy & Bro.; Bradford, Ont., John Davis Alton, Ont. ; G. W. Mahon, Egbert, Ont. ; John Hunter, Durham, Ont. ; Mrs. J. Defoe, Utica, Ont. ; G. M. Long, Orono, Ont. ; Mrs. Nixon, Elmvale, Ont. ; H. Grant Gamebridge, Ont.

THURSDAY, 17TH SEPTEMBER.

Geo. Glass, Port Hope, Ont.; A. R. Finlayson, Lochalsh, Ont.; D. W. Mason, Windsor, Ont.; R. A. Wade, Orillia, Ont.; J. Halliday, Merlin, Ont.; J. Whimster, Aurora, Ont.; Jas. A. Blain, Gilford, Ont.; Miss M. Bowman, Almira, Ont.; A. R. Lyons, Glenwilliams, Ont.; D. R. McIntosh, Lucknow, Ont.; M. O'Neill, Uxbridge, Ont.; F. W. Reed, Bobcaygeon, Ont.; Mrs. M. Yemen, Keldon, Ont.; E. H. Crandell, Brampton, Ont.; Miss Hurst, Brampton, Ont.; J. Brown & Co., Moonstone, Ont.; T. T. Richards, Emsdale, Ont.; W. Hampton, Mt. Forest, Ont.; Hy. Wilson, Oakville, Ont.; G. Smith, Maple, Ont.; Elliott & Co. Lucknow, Ont.; J. Canning, Lemonville, Ont.; D. Curry, Nottawa, Ont.; W. McLauchlan (McLauchlan & Son) Owen Sound, Ont.; Mrs. J. J. Bernard, Brechin, Ont.; Gardiner & McGregor, Kemble, Ont.; James Hunter, Durham, Ont.; Mr. Sheehan, (Moore Lumber Co.) Detroit, Mich.; McDonald & Evans, Flesherton, Ont.; D. Brown, Vasey, Ont.

FRIDAY, 18TH SEPTEMBER.

James Crawford (Crawford Bros.) Tara, Ont.; R. H. Ramsay, Chesley, Ont.; J. Laidlaw, Seaforth, Ont.; Mr. Kirkpatrick (Kirkpatrick & Gilpin) Lefroy, Ont. ; A. Ewart, Bolton, Ont.; Mr. S. Lemont, Fredericton, N. B.; Guilfoyle Bros., Collingwood, Ont.; J. Urquhart, Stouffville, Ont.; J. Harmer (Mayhew & Harmer) Thamesville, Ont.; Wm. Jenkins, Cashel, Ont.; John Armstrong, McKellar, Ont.; E. Allport, (Perry & Allport) Orillia, Ont.; John Sloan, Owen Sound, A. McPherson, Cherrywood, Ont.; James Wiggins, Ottawa, Ont.; J. H. Fulton, York Mills, Ont.

PICTON'S CANNERIES.

Says "Rambler" in the Kingston Whig : The crowning industry of Picton is perhaps its canning factories. The goods of W. Boulton & Sons are known and sought after by dealers in the principal markets of the old land to which large shipments of goods are constantly being made. Mr. Boulter has just returned from an extended trip to our great North-West and the Pacific coast and has his pocket-book filled with large orders. There is a large branch factory in connection with Mr. Boulter's farm in Demorestville, but how they will be able to fill all their orders is a mystery to your correspondent. One thing is certain their customers will find them equal to the occasion. Another large factory, rivalling the one previously referred to, is that of A. C. Miller & Co. I visited this factory and was courteously shown through the different departments. In one building were skilled mechanics making the cans, for which 3,000 boxes of tin plate will be used this season ; in another department they were busy receiving tomatoes, which were passed to a long line of women and girls who were peeling them, and, with the canning, cooking, sealing, testing, labeling and packing departments, make up busy hives of industry. On the premises are boilers, one of 60 and one of 120 horse power, which supply steam necessary for the different machines and cooking requirements. This factory, in its busy time, employs about 20 men and 120 women and girls. Their goods are put up in 2 lb., 3 lb. and gallon cans, and consist of raspberries, strawberries, currants, plums, corn, tomatoes, beans, apples, etc. They expect their output this season to be about 1,000,000 of cans. To supuly the necessary syrups they will use nearly 300 barrels of sugar. They find a market for their goods in England, and in Canada from Nova Scotia to the Pacific coast.

LOBSTER FISHERIES.

Next to the mackerel catch, the lobster fisheries on the New England, Canadian and Newfoundland coasts are being watched with more than ordinary interest. The demand, therefore, from Europe and the Continent is expected to be heavier than in 1890, and hence the fisheries have been pushed with increased energy. The catch this year has been large, but stocks were so well taken last year that canners have felt justified in again raising prices.

The Massachusetts catch is said to be fully up to the average ; but while the output is comparatively small, it has, nevertheless, become an important factor in the market. The provisions of the lobster law are being strictly enforced, and it is confidently believed that the supply will increase under State protection. The natural and artificial means which are being used to assist propagation are being in large part counteracted by the presence in the waters of large quantities of the natural enemies of the lobster.

On the main coast the catch this year has been smaller than usual. This result is due to the non-observance of the lobster laws in previous years, which has caused a rapid falling off in the supply. The law requires that no lobster under 10½ inches be taken, unless for canning purposes, and that none be used in the factories under nine inches. The statute also forbids fishermen taking

egg-bearing lobsters. All these provisions have been flagrantly violated, as nothing has been done to secure their enforcement.

The weather on the Nova Scotia coast has been very favorable for lobster fishing, and the large profits which were realized last year by both canners and fishermen have stimulated them to push the industry, and secure a larger output than in 1890. It is said that orders have been received by the provincial canners from England, France and Germany which will take almost the entire production of this year. The United States offers a good market for fresh lobsters from the provinces. In 1890 our receipts from Nova Scotia, New Brunswick and Quebec amounted to 29,359 barrels, valued at $140,639.

There are 364 lobster canning factories in Canada and the provinces, of which sixty-six are owned by citizens of the United States. It required 554,541 traps in 1890 to provide these factories with lobsters. The canneries are said to have employed last year 28,818 men, women and boys. The report of Andrew R. Gordon to the Minister of Marine and Fisheries of Canada contains the following: "The lobster fishery of 1890 was, speaking generally, a great improvement over that of 1889. On the Atlantic coasts of Nova Scotia the weather was somewhat stormy during the season, and, as a consequence, the catch was smaller there than in the previous year. The extraordinary advance in price has made the business a very profitable one to the packer, though I am not aware of any case in which the fishermen have been permitted to share in the increased profit. In the Gulf of St. Lawrence the total pack will be found to have exceeded considerably that of 1889, and it is satisfactory again to be able to say that in the early part of the season, at least, the size of the lobster showed considerable improvement."

The total exports from Canada and the provinces of canned lobsters last year amounted to 8,001, 355 pounds, valued at $99,654. The principal importers of these goods, with their amounts and values, were as follows:

	Pounds.	Values.
Great Britain.....	3,420,775	$436,432
United States.....	3,851,447	460,317
France	570,280	79,865
Germany.....	130,258	18,060
Belgium.....	11,232	1,404
British West Indies...	10,196	723

Nova Scotia is the largest Canadian importer of canned lobsters, her shipments last year amounting to 6,424,664 pounds, valued at $816,114. The exports from New Brunswick in 1890 amounted to 769,550 pounds, valued at $84,547; those from Prince Edward Island being 761,765 pounds, valued at $90,504; and from Quebec, 44,776 pounds, valued at $6,440.

The recent closing of sixty British lobster factories in the district claimed by the French in Newfoundland is a retaliatory measure for the refusal by the Newfoundland Government to allow the French fisherman to buy bait in Fortune and Placentia Bays. The French own fishing rights in St. Pierre, Miquelon, and Langley Islands, and on the coast of Newfoundland from Cape Ray to the Straits of Belle Isle. When the old treaties were made between England and France, lobsters had no commercial value. Their abundance on the west coast has naturally been a great inducement to capitalists to erect factories there, and in this enterprise the English have outstripped the French, there being five canneries owned by British subjects to one operated by the French. The failure of the shore cod fishery and the refusal by the French to allow American vessels to take bait from any point in their district has limited the fishermen to the catching of lobsters, an industry which has netted them very profitable returns owing to the good demand which has been made by the British canneries. The closing of the factories not only deprives the fishermen of a market for their single fish product, but as the United States depends upon these canneries for a large part of its supplies, the effect will be seriously felt in this country. As this action of the French tends to bring the troubles between them and the fishermen of Newfoundland to a crisis, dealers here believe that it must result in breaking down the restrictions which each has placed against the other, and that thus our fishermen will be permitted to exchange supplies with the French as freely as they do now with the British subjects on the island.—Bradstreet's.

THE GROWING AND CURING OF TEA.

Tea is a shrub indigenous to India—not imported from China. It is planted out on the estate generally as a small nursery plant, in line and at measured distance from its neighbors. It grows at an elevation, but quicker at a low elevation. I have known tea to grow higher in one year than I could reach at a low elevation, while in the high districts it would take two or three years to attain the height of say six feet. When fully matuted, it is pruned down to 20 inches, the result being a flush of young wood. This is what is wanted for "leaf," but to allow the bush an opportunity to give us a surface to pluck from it is left for a time. The leaf is then plucked, not from the sides, which increases the surface, but the top. Two leaves and a half are used for manufacture, those lower down being considered two coarse.

In plucking, we have three grades of tea, namely the terminal leaf bud, and the very small leaf called "flowery" or "orange" Pekoe. Then comes the medium leaf, called "Pekoe," and lastly the largest and coarsest, called Pekoe Souchong. All are plucked and, put in the basket indiscriminately to be sifted out after manufacture. Twice a day the baskets of tea leaf are taken to the factory and spread out thinly on canvas to wither, that is, become soft and pliable. The leaf thus spread out in the evening would be ready for rolling next day. It will be observed from the above illustration that the withering takes place in the interior of the factory, not in the sun. When sufficiently withered the leaf is let down through a funnel into the "roller," which has taken the place of the hands and feet of the great unwashed. This machine consists of a receptacle for the leaf, on which the pressure is automatically applied. The rolling surfaces, which move at right angles to one another, but appear by a peculiar crank motion to be revolving, are made of wood, so that the tea leaf does not come in contact with any metal.

The tea when rolled is received in a trolly from the bottom of the machine and appears like cooked spinach and green. If fired immediately it would be a pure green tea and would in process of firing turn black. It is, however, laid thickly on a table or in drawers for a season to oxidize, and in an hour it will have commenced to turn from green to a bright brown color. This is a matter which requires careful attention, as over-fermenting or under-fermenting alters the flavor entirely. Only the practiced eye can decide, and it decides at a glance, when the tea is right. When it is comes the firing. Several machines have been invented for this purpose, but I presume the sirocco is the one most commonly used. This is a machine which looks like a very large T, and is known as the T sirocco. Along the top are trays upon which the leaf is spread thinly. Below is the furnace and hot air pipes heating, if I remember right, to about 180 degrees. Two coolies tend the machine—one at each end—and pass the trays through until it is black and crisp.

Now comes the classifying of the tea. Three grades have to be separated, and this is accomplished by sifting by hand or machinery, as the case may be. Through the fine sieves we get the fine Flowery Pekoe, next size the Pekoe, and the large leaf remains, all being cleaned and dusted before packing.

This completes the process of manufacture. There has been no adulteration of any kind, and all the operations have been performed in a factory so clean that one might almost eat his dinner off the well-cemented floor. No smoking is allowed, nor is anything permitted which could possibly contaminate the precious leaf.

In 1878 the exportation of tea from Ceylon was 25,000 pounds; this year the estimate is 61,000,000 pounds, while the consumption of China tea in England fell from 125,000,000 pounds in 1879 to 61,000,000 pounds in 1889. Such an alteration in trade has so alarmed the Chinese that fully five years ago the chamber of commerce at Shanghai sent a commission to Ceylon and India to investigate. The commissioners returned with the warning that if China did not send better and purer teas from her shores and open her gates to the foreigner with his machinery, she must eventually lose her export trade. It is to be hoped that China and Japan will one day tear down these walls of conservatism and open their gates to scientific and modern appliances for the cultivation and preparation of tea. Their export trade is even now in extremities.—Philadelphia Times.

THE CANADIAN GROCER

FALL NUMBER, 1891.

NOTICE TO ADVERTISERS.

THE Fall Number of THE CANADIAN GROCER, for 1891, will be issued next week. Its like, both from an artistic point of view and its value as an advertising medium has never before been attempted by any trade journal in Canada. and by few on the other side.

TWELVE thousand copies will be issued, which means that every grocer and general storekeeper in the Dominion will receive a copy.

We take this opportunity of advising advertisers that copy for advertisements must reach this office not later than Tuesday noon, otherwise changes cannot be made.

REDUCED COST TO BUYERS.

Our "No. 1 Telegraph" matches are now packed in Woodboard Caddies, thus reducing the weight of the 10 gross case to about 60 lbs but without reducing the quantity, size or quality. These caddies are printed in assorted colors and make a handsome display. The trade should send their orders at once. Consumers will buy no other matches.

CANADIAN EGGS IN ENGLISH MARKETS.

The experiment of shipping eggs from Canada to England, which began last autumn, when it became absolutely necessary to find a market to replace that which the energy of Mr. McKinley had closed to our Canadian cousins, would seem by accounts to hand to have resulted in a great success, although a year has not passed since the first consignment was laid down at Liverpool. Like all new ventures, it has met with a great deal of opposition, principally from those in the Dominion who are interested in the drawing nearer together of the United States and Canada, and who therefore are inclined to look with disfavor on every move and every enterprise which tends to show that the colony is independent of her neighbor, and can, if the necessity arises, make up in other quarters of the world what it loses by exclusion from America. The question of the shipment of eggs, however, is only another instance of the many that could be adduced to show that the McKinley Tariff has failed of its objects, and has recoiled on the Americans to their serious detriment, for not only has Canada been able to dispose remuneratively in English markets of all her surplus eggs, but consignments have found their way into American markets, notwithstanding the duty, and the consumer has had to pay for the patriotism so-called of the Legislature. In the first instance, many Canadian farmers, despairing of getting rid of the produce of their poultry yards with their usual outlet closed, killed off their hens, in consequence of which there has been a diminution in the supply of eggs on the Montreal market compared with previous years. But the reports sent from this side as to the reception of the eggs by consumers and merchants here were such as to give animation to the trade, and a brisk business has been passing during the present season in what promises to be a permanent and profitable branch of Anglo-Canadian trade. The business of conveying across the ocean and placing on the markets throughout England perishable food-products is an eminently risky one, no matter what department is concerned, but eggs offer an even greater difficulty to the packer and receiver, for the least liability to breakage or exposure renders them unsaleable, save at ruinous prices, by reason of their musty condition and their chipped and broken appearance. Thus it is that success attends those exporters who are able to place their stocks at the different ports in a few days, the large houses in France having such an advantage over their competitors in different centres that, shipping two or three times a week fresh eggs in well ordered cases, they obtain the top prices of the market, those coming from Russia being invariably at the bottom of the list. The seemingly insuperable barrier to the development of a profitable trade in this respect between Canada and the mother country placed in the way by the nine days in transit across the ocean, added to the time occupied in collection from the farmers on the other side, has been got over by the aid of modern science and the energy and enterprise of those engaged in the business at the points of departure, and it has been proved in practice that, by the use of the refrigerator on the Atlantic liners, eggs can be laid down in Liverpool, London or Bristol, not only fresh and in good condition, but free from chipping or breakage, the Canadian exporters having adopted a special style of packing according with the exceptional nature of the cargo.

The proof of the manner in which these eggs are received here is to be found in the fact that they have been fetching almost the best price in the market, the average for the consignments sold here being above 7s. per long hundred, which is considerably in excess of the rates secured for Russian, and compares favorably with those paid for the best Irish and French. Of those that have been disposed of in England during this summer the same flattering description is given as was evoked by the first trial shipments, with the natural result that almost all the surplus stock of Canada has found its way here. During the first three months of the present season—that is, since the opening of navigation on the St. Lawrence to the 31st July—9,000,000 eggs have been shipped from the Dominion to England, the bulk of the consignments going to Liverpool and the North, where they are said to be looked on with great favor, though a certain amount has reached London, and trial shipments have been made to Bristol and other ports. The figures given above may seem heavy, but, as a matter of fact, they bear but a small proportion to the enormous amount brought into the country in the same time from all sources. In the month of July alone there landed in England nearly 91,000,000 eggs, while in the six months the imports were close on 725,000,000, the figures for the whole of last year being 1,234,949,520, to the value of £3,428,802! It will thus be seen that there is a splendid opportunity for Canada to add to her income by the export to this country of her surplus eggs, as we are evidently capable of taking extraordinary amounts of this indispensible adjunct of the breakfast-table, and Canada's opportunity is all the more clear when we reflect that each year's Board of Trade returns give evidence of enhanced consumption to a large extent. Moreover, there is great discontent frequently expressed by receivers here of the condition of many of the Russians, and if Canada can only succeed in displacing these she will have netted a handsome return, as £243,206 has found its way in the past six months, alone into the hands of Muscovite exporters. The value of this new branch of internationa trade is fully realized by this time in Canada and it seems more probable that before long this department of commerce will have become an established and profitable fact with our colonial cousins. The fact that prices have been maintained on the other side in face of the arrival of what is generally the dull season is proof that their has not been such a "crop" as is usual, and the figures of export go similarly to show that all the eggs possible to have been shipped from Montreal have been cleared thence. The commission men on this side having charge of the disposal of the eggs have shown their appreciation by cabeling repeated orders, and many shippers at Montreal have engaged freight for eggs on out going steamers till the end of October, while nearly every vessel clearing from the St. Lawrence port has taken during the past few months eggs as part of its cargo.—Manchester Grocers' Review.

THE EVILS OF ENDORSING.

When we read in a morning paper the other day, writes the editor of the Grocers' Criterion, that a man who was formerly a a wealthy citizen of a prominent city in Indiana was taken to the poor-house in a state of great destitution, as a direct result of going on the bonds of his friends, we came to the conclusion that it was not good policy to endorse bonds. The friends proved false and irresponsible and he was compelled to pay their obligations, and the result was that he was stripped of his fortune and was left in his old age a burden upon the town in which he had long resided.

Now this is but one instance of thousands daily occurring in this country. It is one of the most difficult things in the world for a man to say no to a friend, particularly a political friend, who, in assuming the duties of some responsible office to which he has been elected, is required to give bonds for his integrity and good behavior while in office. It is hard to refuse a friend who is in a pinch for a little ready money when one can accommodate him in such a simple way as by writing one's name across the back of a small piece of paper. Men do this thoughtlessly, often impulsively, and so make themselves responsible for large amounts, for which they do not receive the slightest consideration. Hundreds of merchants have been ruined by endorsing notes and bonds, or becoming security in some way for other people. One who indorses a note or bond never knows exactly how he is coming out. He has nothing to depend on but the promises of the integrity of the party whom he accommodates; and in the majority of cases where bonds are forfeited and the bondsmen are called upon to make up the deficiency or loss, the unfortunate endorser is treated with the greatest ingratitude by the party whom he has accommodated.

Our advice to merchants is, do not endorse. Do not put your name as security on any note or bond without some security to protect you in case the party giving the bond should fail to meet his requirements. Do not ask other people to go on your bond if by any possible way you can avoid it. Avoid borrowing money wherever it is possible, though it may submit you to some inconvenience and require you to practice close economy.

New Valencia Raisins.
New Digby Chickens.
New Medium Herrings.
New Clover Leaf Lobsters.
New Miller's Baked Beans.

Hazard's Tomato Catsup.
Hazard's Tomato Chutney
Hazard's Mayonnaise Dressing.
Condrey's Devilled Ham.
Condrey's Chipped Beef.

LUCAS, PARK & CO.,
73 McNab St. North, Hamilton, Ont.

Agents for Diamond Crystal Salt and Hillwattee Teas.

Special Notice to Grocers.

GENTLEMEN :—

We are now preparing goods for Fall grinding and would ask our Grocer friends who want pure clean Spices to send their orders direct to us, or hold until our traveller calls. Our "Motto" is, serve the public well and you will well serve yourself.

Very respectfully yours,

The Snow-Drift Baking Powder Co.,
BRANTFORD.

Chivers' Carpet Soap

For cleansing and restoring carpets. Warranted to take out grease or ink, and restore the colors. Likewise in all woolen fabrics

Chivers' Disinfectant Cloth Soap

Will clean all kinds of cloth, removing grease, ink, etc., restoring the colors like new. For price. etc., address

J. H. WALKER,
Alma, Ont.

DURABLE PAILS AND TUBS.

TRY THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.
Represented by
Chas. Boeckh & Sons, Toronto,
Jas. Lee & Co., Montreal.

LOCKERBY BROS., WHOLESALE GROCERS, 75 ST. PETER STREET, MONTREAL, P. Q.,

ARE OFFERING THIS WEEK

SUGARS. TEAS. {Barbadoes and Cuba MOLASSES.

FINE LARGE DRY COD IN BUNDLES. BONELESS FISH IN BOXES.

Canned Salmon, Lobsters, Mackerel and Oysters.

HUDON, HEBERT & CIE.,

WHOLESALE GROCERS
— AND —
WINE IMPORTERS,

NO TRAVELLERS ON THE ROAD.

304, 306 St. Paul St.
143, 145 Commissioners St. MONTREAL.

Seasonable Goods for Camping and Picnic Purposes.

CUNNINGHAM & DE FOURIER CHOICE CANNED GOODS :

Camp Pies. Wild Boars' Head.
Irish Sausages. Potted Meats and Game.
Sardine, Anchovy and Bloater Paste.

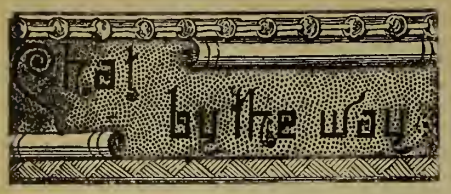
Every first-class Grocer should have the above goods in stock.

CAVERHILL, ROSE, HUGHES & CO., Montreal.

BEST GOODS IN THE MARKET.

FRANKFORT, CAMBRIDGE, BOLOGNA, CHICKEN, HAM and TONGUE SAUSAGES.

PUT UP BY THE MOFFATT PACKING CO.,
MONTREAL.



Mr. Campbell, of Lordes, Ont., has opened up his general store.

Mr. S. F. Brown. general merchant Admaston, Ont., offers his store and dwelling house for sale.

Mr. John McCarty, Hamilton, is reported to have bought Mr. Michael Maguire's grocery business in St. Catharines.

The date of Miss Hendrie's marriage to Lieut. J. D. Hay, of Toronto, has been fixed for Oct. 7.—Hamilton Herald.

Messrs. Kirkwood, Lennox & Co. have opened out in Sudbury as wholesale dealers in groceries, provisions and lumbermen's supplies.

Mr. Wm. Umpherson, Poland, Ont., has sold his general store to Mr. Paul, and has purchased the saw mill of Mr. Parks, about two miles from Poland.

Mr. Stephen L. Bartlett, of Boston, sole representative of Bensdorp's Royal Dutch Cocoa, passed through the city, Wednesday, on his way to Chicago.

A lamp exploded in W. McGaw's grocery, King street east, Hamilton, the other evening. The firemen were called out, but their services were not required.

Messrs. George and Leonard Hargrave, Lindsay, Ont., have purchased Mr. Adam Doran's grocery business, and will take possession on the first of October.

John Hannah, the Seaforth creamery man, recently shipped two carloads of butter, which weighed 48,000 pounds and netted nearly $10,000. It goes to the old country.

The early closing movement on three nights of the week, during the summer, has proved such a success in Arnprior that an effort will be made to continue it during the year.

There is a movement on foot in Smith Falls, to ask the merchants to extend the early closing into the winter months. It is expected that very little persuasion will have to be used, as the merchants all favor the movement.

From some cause not exactly known fire broke out in the roof of Perrin's biscuit factory, London, about 7.30 the other evening, and before it was quenched perhaps $10 worth of shingles had been destroyed. The firemen were called upon.

The E. B. Eddy Co. inform us that there has been no strike at their mills or factories. The trouble was that some rioters from Ottawa and Hull came and attacked their men and the officers of the company, in the open and in the new paper mill now building, and compelled the workmen to desist from work twice in one day only. No attempt was made to enter any of the company's factories; no work was stopped in any of them, and their usual facilities for meeting all the requirements of the trade have not been in any way interfered with.

When the clerk of C. J. Wall's grocery, corner Talbot street and Market sqare, London, opened the store, the other morning, he found a swarm of bees in charge. They had cleaned out one or two boxes of honey, and it took several hours to get them out of the building.

Herbert Mortimer, bookkeeper for Smith & Keighley, is an extremely modest man. He left, ostensibly on his holidays a few days ago, but said nothing about his intention of taking a wife with him. The boys in the warehouse, however, heard of it, and before he got to his house they had placed a handsome piano lamp there.

NEW CROP DRIED FRUIT.

The season for the fall activity in the staple lines of imported dried fruit—raisins and currants—is at hand, and importers are calculating up the chances of the season. Business is gradually improving in them, and already a fair quantity of new crop Valencia raisins, which have been arriving from time to time at Montreal during the last few weeks, has been turned over at prices which, although high as compared with old stock, are not so when the opening figures of former seasons are considered. The difference between old and new stock this season however, is greatly due to the unfavorable markets that the fruit has experienced during the summer just past. However, this difference in price has effected one good object, it has stimulated the demand for old stock until it is almost cleaned up in Montreal so that new fruit will be in a better position. The same remarks apply to New York also, but there is a factor that is receiving the consideration of importers, and one which is worthy of the attention of their Canadian confreres also, which is the competition of California fruit. But at present values, importers believe in the stability of imported fruit, and ground their belief on the small imports from Denia, which are due to the cause mentioned above, viz., California competition. The imports to date at Montreal are much smaller, although the exact figures are not definitely known, while the first direct steamer has not sailed from Denia, where at last reports she was still waiting for fruit. In fact the exports from Denia, thus far this season, have been 50,000 boxes to America, against 468,000 boxes for the corresponding period last year. It is evident, therefore, that California is feared, and from advices from there it is evident that growers in that state will make a strong effort to force their bog fruit into all sections of their home market. In such a case they will have strong bearing on the values of European imported stock on this side the Atlantic.

In currants there is nothing particular except the scarcity of fruit for the moment. The first imports of new fruit have been received at Montreal during the week, and met with a free sale at 6 to 6¼c. in barrels, half barrels and cases.

DON'T DEPEND ON MEMORY.

Doubtless many merchants, says an exchange, each lose hundreds of dollars annually through a defective memory. A failure to make a charge at once for goods is often likely to result in loss or an error, and a disputed account is something a good merchant invariably endeavors to avoid.

A merchant may think he can wait upon two or three customers at once, charge their accounts and keep everything straight, but it takes a wonderful head to do it.

If a storekeeper does not have time to go to his desk and charge up the goods sold to each customer, he should have a small memorandum book always at hand, in which to briefly make a note of the things purchased and price paid for them. It is not very much trouble for him to do this, and it will repay him many times the extra labor it imposes on him before the end of the year.

Another bad policy is to forget to deliver goods at specified hour. Often, by trusting to his memory, the merchant or clerk overlooks the matter, and the customer is put to great annoyance and inconvenience because the goods fail to materialize. It taxes the patence of a housekeeper to be compelled to send twice for goods. A merchant or clerk should never promise to do anything at a given time unless he knows very well he can perform it, and when he agrees to perform any office of the character referred to he should not allow it, under any circumstances, to slip from his memory. Therefore, in writing out an order which is to be delivered, make a memorandum of the time of delivering and have the goods at their destination on or before the hour when they are expected.

Careful attention to the details of business like those enumerated above contribute a great deal to the success of the retail storekeeper. A neglect of these is often one of the causes of failure.

STORAGE
FREE AND IN BOND.

Customs Entries Passed, and goods stored at lowest rates. Special facilities for shipping goods to all points. Goods MARKED and WEIGHTS and GUAGES taken CORRECTLY. You can save DOUBLE FREIGHTS by keeping Teas, Sugars and other heavy goods with us.

BLAIKLOCK BROS, Agents,
17 Common St., MONTREAL.

ALL GROCERS SHOULD SELL THE

Royal Dandelion Coffee.

Manufactured by

ELLIS & KEIGHLEY,
TORONTO.

Established 1849.

GOLD, SILVER

—AND—

BRONZE MEDALS

20 1st prizes.

Reg. Trade Mark.

MICHEL LEFEBVRE & CO'Y

Manufacturers of

Lion--L--Brand

Pure Vinegars, Mixed Pickles, Jellies, Jams, Preserves.

Montreal, P.Q.

P. DOTY & SON,

(Successors to W. B. Chisholm)

MANUFACTURERS OF

1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers.

Oakville, Ont.

SOMETHING NEW!

A GREAT TREAT.

Fresh Cod

TONGUES

In 1 lb. Tins.

This is the Delicacy of the Season.

Pronounced by connoisseurs far ahead of oysters.

A GREAT LUXURY.

Apply to

EBY, BLAIN & CO., Toronto.
STEWART MUNN & CO., Montreal.
JAS. TURNER & CO., } Hamilton.
LUCAS, PARK & CO., }

Send for Samples.

STUART, HARVEY & Co.

Importers and

WHOLESALE GROCERS

A Large and Well-Assorted Stock of

Teas, Sugars and General Groceries

HAMILTON, ONT.

FOR THE

HOME, PICNIC, CRUISE, or CAMP

The "STAR BRAND" delicious

HAMS & BACON

CAN BE HAD FROM ALL THE BEST GROCERS

F. W. FEARMAN,

Hamilton, Ont.

PACK 1891.

PACK 1891.

Packed in Flat Tins only.

Order this Brand. For sale by all leading Wholesale Houses

—or—

ARTHUR P. TIPPET & CO., 1 Wellington St. East, Toronto.
SOLE WHOLESALE AGENTS.

Do you wish to furnish your customers with the finest blend of Indian Tea in the World?

Then sell only Ram Lal's.

Do you wish a tea that no peddlers or gift stores can bother your customers with?

Then sell only Ram Lal's Pure Indian Tea. Keep no other choice black tea.

JAMES TURNER & CO., Wholesale Agents,
Hamilton, Ontario.

"Golden Plug"

— IS —

The Greatest Success

Of any brand of fine Smoking Tobacco.

Do You Sell It?

Send for Price List and Sample Caddies to

Empire Tobacco Co.,

MONTREAL.

SOME PECULIAR MERCHANTS WE HAVE KNOWN.

Not long ago a circular was sent out by a monthly journal requesting the opinion of competent persons upon the neccessities required for successful drummers in a certain line. One of these gentlemen, who was requested to give an opinion, said that there were so many varieties, all of them being more or less successful, that it was impossible to lay down a golden rule. The same may be said with regard to merchants. While there are some golden rules that are neccessary for success there are at the same time so many peculiarities apparently opposite in their composition, possessed by men who have made their way in the world, that the wonder is how such things are possible. We have known a few successful merchants in our time and must confess that in many cases what has led to the success in one would perhaps have ruined another. It might be interesting reading to call to mind some of the peculiarities possessed by the merchants we have known.

The principal partners in two of the largest wholesale houses in this city are about as opposite in their characteristics as you could imagine any two human beings to be. One is ever ready to say a good word to his patrons, witty and filled with diplomacy. He believes that mollasses will catch more flies than vinegar. He is shrewd with all and always has an eye to making an honest penny. He is successful and may be said to be wise in his generation. The other gentleman is very reserved in his manner and has very little conversational ability, not anxious at all for noteriety, prompt and hardworking, but not briiliant, but practical. Both have been marked successes.

Two manufacturers have wide difference in their general method of business, one we have in mind is almost unknown to the public and his patrons. He never has anything to do with the business relationship of his customers. Men transacting thousands of dollars a year with the firm would not know him if they tumbled over him in the street. Yet he is regular at his factory and sees most of the people with whom business is transacted, but has never anything to say to them and does not care for an introduction. His great forte is his choice of managers and his own shrewd sound common sense in directing the affairs of the concern. He is master of every detail of the manufacturing business and never goes to church. The other we have in mind sees every customer that he possibly can, does six times the amount of work so far as interviews and general business relationship is concerned. His name is often before the public and everybody knows him. He is so religious that at times he will leave his business to attend a prayer-meeting, and is the head and front of the denomination to which he belongs. There is, however, no choice between the two, so far as success is concerned, and both of them are worth millions.

The difference does not only extend to the retail trade, but it extends to almost every branch of trade, commerce and art. A retailer, who is now dead, was a very marked contrast in his success to many others. He was very prompt, absolute in his rules, undiplomatic and lost many customers because he would not bend his knee or make an exception. His store must be open prompt in the morning, but always half an hour behind any other store, and it must be closed prompt in the evening, no matter how many customers there were in the store at the time. He was a kind of rule of three merchant and his store was regulated in such a manner that work was conducted with the regularity of a chronometer. He was a believer in cash trading and wouldn't have opened an account for a Vanderbilt. Indeed, he said the richer a man was there was all the more reason he should pay cash. He was jolly in his way, affable and loved a joke, but was thundering mean and perhaps never gave a ten-dollar bill to charity in his life. He had few friends because they considered him a crank. But it did not trouble him as he supplied his own amusement and was a world to himself. Another merchant, residing in the same town and in the same line of business, was the opposite. His store was open at all hours and closed when it was convenient to his wishes. He bragged that he worked his clerks longer than anybody else and took more money in his business than any of his competitors with the same number of hands. He wasted more money by carelessness that would have been a fortune when he retired from business. He was very obliging, fulsome in dealings with his customers and comparitively successful.

Our readers can possibly make no comparisons of a similar nature to those given above of the drummers that call on them and do business with them. Some sell goods by personal friendship, others by force of character and power of will and others because they represent houses that the merchant likes. There is really no golden rule in any of these lines. In art one artist makes a success because of his power to produce light and shade while another's success is achieved because he is ignorant of the same. Turner painted landscapes, Landseen animals, Mesonier realistic scenes, Raphael portraits, Milais achieved the greatest success with child pictures, Whittler in black and white, and so on, indefinitely, illustrations might be given to prove that success depends much more upon the individual than upon the methods.—National Grocer.

If you want books, it is rarely wise to pay double price for them to a travelling book-seller.

The neglect to look after minute details in the factory is a source of great loss to many producers.

Compare the quality with any other.

BENSDORP'S ROYAL DUTCH COCOA.

Manufactured at Amstersdam, Holland.

Is absolutely Pure and Soluble Very delicate in flavor and of great strength. It will please more of your customers than any other Cocoa on the market, and please you because it pays a good profit. Packed in cases of 12 lbs. each. Price, ¼ lb. cans, $2.40 per doz.; ½ lb. cans, $4 50 per doz.; 1 lb. cans, $8.50 per doz.

ORDER A CASE AT ONCE OF

Eby, Blain & Co., Toronto. James Turner & Co., Hamilton.
Caverhill, Rose, Hughes & Co., Montreal. M. F. Eager, Halifax.

STEPHEN L. BARTLETT, Sole Importer, Boston, Mass.

INCREASE YOUR TRADE

BY HANDLING

"KENT BRAND"

Fine Mixed Pickles.

Ask your Wholesale Grocer for them or write direct to

The KENT CANNING AND PICKLING CO.,
Chatham, - Ont.

GANONG BROS.,

ST. STEPHEN, N.B.

MANUFACTURERS OF THE

G. B.

CHOCOLATES.

N. K. FAIRBANK & CO.,

COMPOUND REFINED LARD.

185 WELLINGTON ST., MONTREAL.
CHICAGO. ST. LOUIS. NEW YORK.

JOHN PETERS & CO.,

General Commission Merchants and Brokers,

Halifax, N. S. and
Kingston, Jamaica, W.I.

Agents for The E. B. EDDY MFG CO., HULL, P. Q.

We are open to accept one or two more Agencies of first-class houses, either at Halifax or Kingston. We have a good connection and splendid storage facilities.
References: The Merchants Bank of Halifax. The E. B. Eddy Mfg Co., Hull, P.Q. The Mercantile Agencies.

Condensed Mince Meat.

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all seasons.

Will not ferment in warm weather.

DIRECTIONS
THE CONTENTS OF THIS PACKAGE WILL MAKE TWO LARGE PIES. ADD 1½ PINTS OF WATER, OR HALF THAT AMOUNT FOR EACH PIE. BOIL 15 OR 20 MINUTES. IF TOO THICK, ADD A LITTLE WATER; IF TOO THIN, BOIL TO THE PROPER CONSISTENCY. IT IS THEN READY FOR THE CRUST. A LITTLE SUGAR, VINEGAR, WINE OR OTHER SPIRITS MAY BE ADDED IF DESIRED.
CONDENSED
MINCE MEAT
FOR
MINCE PIES
J. H. WETHEY
ST CATHARINES, ONT.
SOLE MANUFACTURER FOR CANADA.
J.H. WETHEY
ST CATHARINES ONT.

The best and cheapest Mince Meat on Earth. Price reduced to $12.00 per gross, net.

J. H. WETHEY, St. Catharines, Ont.

JAMES E. BAILLIE,
PORK PACKER, TORONTO.

Hams, Breakfast Bacon Rolls.

GEO. MATTHEWS

PACKER and CURER of the "Rose Brand"

Hams, Bacon and Lard,

ALL NEW STOCK.

PACKING HOUSES, OTTAWA, PETERBORO' and LINSDAY, ONT.

TORONTO MARKETS.

TORONTO, Sept. 24, 1891.

GROCERIES.

The wheels of trade have got back into the track out of which they were jostled by the Exhibition, and are running again at about the same rate as they were before that interruption. On Monday morning the travellers resumed their routes. A fairly good business goes on in the wholesale houses, though the brisk activity that is expected to characterise the fall trade has not yet begun. Sugar is in strong demand, canned goods are awakening livelier interest and a very good trade in tea is reported. The state of trade is much better than it was in the latter fortnight of last September. Just yet there seems to be not quite enough loose money to go round, but very sanguine hopes continue to be held of the extent of the trade that will be done in October and the following two or three months.

CANNED GOODS.

The glorious weather we are now having is beginning to tell upon the position of the tomato pack. Under the influence of liberal sunlight the fruit is taking on a glow much more rapidly, and canners are getting some raw material. They still discourage, however, the anticipation of a large pack. One jobbing house also which freely undertook contracts early in the season, declines to book any more, and has no quotations except such as may easily be withdrawn from. Other jobbers quote at $1.10 to $1.20. Corn is not nearly so far on as it usually is at this season. Jobbers complain that receipts are very backward, and retailers seem more importunate for supplies the greater the difficulty is to furnish them. Peas are reported to be a shorter pack than they were estimated to be. One packer has been allowed by several houses to withdraw partially from his contract to furnish peas, he having urgently represented that he would be at least 10 per cent. short of the quantity necessary to fill the contracts already assumed. Round lots of corn and peas in equal quantities quote from $1.05 to $1.10. Salmon is stiffer at the coast, and there are fewer jobbers here who quote as low as $1.35 now. That price, by a misprint, was quoted $1.25 last week. With the majority of dealers $1.40 is the lowest now going.

The B. C. Commercial Journal says of the salmon market: The canneries are winding up their season's pack, and the end of the month will show pretty well how they stand. The northern canneries are all closed, and the pack is being brought down to shipping points as rapidly as it can be handled. The low prices have stimulated consumption in England, which, together with increased inquiry, has had a hardening effect. The last auction sales at Liverpool show an improvement, prices realized varying from 16s. 6d. up to 20s. 3d. A good deal of enquiry from the east is reported. The Serica and Callao will sail about the end of the month for London, and together will take about 84,000 cases.

Sloan & Crowther received on Saturday a carload of corn from the Simcoe cannery, and a carload of tomatoes from the Erie cannery.

The same house received on Tuesday the first car of Clover Leaf salmon that has come on the market this season. The price is $1.45 for talls and $1.70 for flats.

The N. Y. Bulletin says: Canned lobster is merely holding its own in price, and buyers take hold rather indifferently, as though uninfluenced by the reports made early in the season of shortage in the pack. Prices, therefore, merely hold steady. Formerly Prince Edward Island turned off about 100,000 cases in a season. During the one just ended only 40,000 cases were put up at that point, and the entire pack of the province, it is claimed, will exceed the old Prince Edward Island record very little, if at all. Newfoundland packing is put down as being 25,000 to 35,000 cases short, and, upon the whole, the early reports of small aggregate supply made early in the season would appear to be confirmed by latest statistics. Home demand for the canned crustacean is rather slow at present, but export sales have increased somewhat during the past week, and there are still enquiries that promise well for more movement in the same direction later on.

COFFEE.

Rio coffee has taken a drop in Brazil. Spot stock quotes here from 19 to 21c., having declined in sympathy with the movement in the primary market, where stock appears to be very plentiful. As stock bought at present prices in Rio will not arrive for six weeks or two months, there is time for further change before purchases made now come to hand, and Rio advices favor the probability that the change, if there be any, will be upward. On this market the receipts of high grade Rios are small and infrequent, though a demand exists for such grades. Javas and Mochas show no deviation from the quiet trade that usually is maintained in them.

DRIED FRUIT.

Old currants had got into small compass by the time new reached the market. The first of the new crop came to hand on Tuesday. Prices are not materially changed so far, Provincials quoting at 6¼ to 6⅜c. in barrels. Advices from Patras reports the Provincial, Filiatra, and Pergos currants to be largely very common, damp, and of poor keeping quality. Common provincials are selling in the primary market at 2s. below what the grade of currants usually required for the Canadian market is going at. There is therefore a big margin for quotations. Really fine dry stock, owing to scarcity, is held for good prices, but common and damp grades are neglected. Choice Vostizza and Patras are reported to be all bought up. The last direct steamer has left Patras. New sultana raisins arrived on Monday. The opening price is 12 to 14c. The old stock is limited and preferred by bakers. There is a difference of about 40 per cent. between this year's and last year's prices of sultanas. Low grades are expected to touch 9c., but Vourlas will probably be stationary at 14c. Smyrna advices say that rain did considerable damage to the crop, that shippers raided the market and caused a heavy advance. Easier prices are expected to be the rule. The quality of this season's figs is said to be remarkably good. New Valencia raisins are steady at 7½ to 8c., with old at what holders can get for them, which is usually somewhere in the range of 4 to 5c. It is reported that rains in Denia destroyed or damaged about 5000 tons of the Valencia crop.

NUTS.

The nut trade is featureless and of insignificant proportions. All prices remain as they were. There will be no new stock on the market for three weeks yet. The quotations in last week's "Prices Current" require no amending.

An advance of 6d. in Sicily filberts is cabled from Palermo.

RICE AND SPICES.

Rice is in steady request at firm prices. Fine Japan is 5 to 5½c. Other grades are steady at unchanged quotations. The new crop of Japan rice is reported to be very large. Tapioca has advanced 1s. 2d. in England, and is expected to be higher here.

Spices are quite active, September being one of the best spice months in the year. Low prices have characterized them for sometime.

SUGAR.

The sale of sugar is still a very considerable part of current grocery business. Domestic and factory fruit canning continue on a very large scale, as the raw material is plentiful and cheap. Granulated sugar is unchanged at 5 to 5⅛c. Yellows have held pretty steadily at 3¾c. as their lowest point until the beginning of the week when 3⅝c. was reached. This was probably to bring prices closer to those of low grade raws which were receiving the bulk of the attention given to cheap sugars. What makes it more difficult to get yellows down to a basis to compete with low grade raws here is the fact that the refiners had to buy their supply of raw when prices were higher.

Willet & Gray, in their weekly review of the New York sugar market say:

Raws—Very little business was done in either Muscovados or centrifugals until near the close of the week. This delay of buyers had its usual ending by holders giving way 1-16c. in price. Refiners drew largely upon their own stocks to meet their requirements, and they still hold sufficient stock to protect themselves for a while longer, but if the present large demand for refined holds into

CLEMES BROS. :-

Are handling tons of grapes that you can have at right prices. Send in your orders.

New Sweet Potatoes just in.

51 Front Street East,
TORONTO.

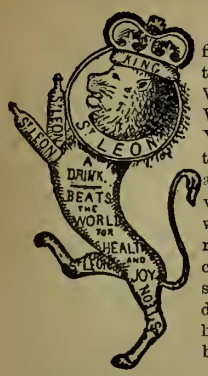
Phone 1766.

New Currants.
New Sultanas.
New Valencias.

First arrival of the Season.

P. C. LARKIN & Co.,
WHOLESALE GROCERS,
25 FRONT ST. E.

MAN'S WONDERFUL NETWORK.



As oil lights up the ebbing flames, as fresh fuel replaces the dead embers, SUCH VIRTUES HATH ST. LEON WATER--POWERFUL BEYOND COMPARISON--to electrify, to support and assist that wonderful network, the nerves, through which alone building and repairing of the body is carried on and health and strength flows. To all who drink St. Leon comes such health and pleasure as never before known.

St. Leon Mineral Water Co., Ltd.,
Head Office, 101½ King St. W., Toronto.
BRANCH—Tidy's Flour Depot, 164 Yonge St.

ALL GROCERS SHOULD SELL THE

ROYAL DANDELION COFFEE

Manufactured by
ELLIS & KEIGHLEY,
TORONTO.

TO GROCERS.

SIMCOE CANNING COY'S

Goods are warranted first-class.

PUSH THEM.

Order through your wholesale House.

DO YOU SELL

"Peerless" Washing Compound. There is nothing equal to it. It will pay you a handsome profit. Your customers will like it. Address
Pure Gold Manufacturing Co.,
31 Front Street East, Toronto.

Todhunter, Mitchell & Co.

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS. :: TORONTO.

GOLD MEDAL AWARDED

DELHI CANNING CO.,

Jamaica Exhibition.

WE are still at the front and propose staying there, the high standard of excellence for which our goods are noted will be fully maintained this coming season. When purchasing Canned Goods keep in mind the **Maple Leaf Brand** prepared by the Delhi Canning Co. Every can is honestly filled and perfectly reliable. Our fruits are noted for their high syrups and natural flavors.

Delhi Fruit and Vegetable Co.,
FACTORIES: DELHI AND NIAGARA.

James Lumbers

Wholesale Grocer,

67 FRONT STREET EAST,

TORONTO, ONT.

MARKETS—Continued.

October, as it gives signs of doing, there must be increased buying from holders who are waiting in expectation of higher prices, and there may be a moderate advance in raw sugars during the next 30 days. There is nothing new regarding the beet crop, the first estimates of which are now due, as manufacture in some countries has begun in a small way. The European markets give no indications at the moment of a tendency either up or down, and are simply waiting.

Refined—The fruit canning season is now in full effect on the sugar market, and the demand for refined exceeds the supply for prompt shipment, and the trade are reminded of the state of things existing during April by the urgency of the orders for sugar. The country is short of sugar, strange as it may appear in view of the largely increased amounts furnished to consumers since April. The exceptionally large fruit crops have exhausted all the jars in the land and canning will very likely be extended into next month, waiting the manufacture of new material. That the grocers generally are anticipating a good month in October is evidenced by the number of orders now coming in for next month's shipment of sugar. There is nothing doing in foreign refined, the quotations for old crop being above parity, and new crop product is not yet available. The Louisiana crop has improved in prospects recently, and a similar crop to last year is now hoped for. The first sugars may be expected about the middle of October. A good part of the crop will no doubt come to the northern refiners, the same as last year.

The Empire's special cable from London to-day says: Cane quiet, nothing doing; beet, dull, little doing.

SYRUPS AND MOLASSES.

The trade in syrups is still a light one, but it has more life in it than it had a fortnight ago. The abundance and cheapness of fruit tend to keep the demand off syrups. There are dark grades as low as 2⅝c., and prices generally rule easier, as quoted in Prices Current. One house bought two cars last week at easy prices. In molasses, movement is not more active than it was a week ago. The stock of West Indies molasses at Montreal, the chief distributing point in the country, is said to be only 5,000 puncheons, as against 14,000 puncheons a year ago. New Orleans molasses, since it ceased to be classed as a syrup by the Customs collectors, has increased very greatly in consumption.

TEAS.

The trade in teas is fairly active. The benefit of the demand, which is much stronger than at the beginning of the month, goes to Japans and Congous chiefly, as these have the main hold on consumers' favor, are in fullest supply throughout the range of value. Young Hysons are very scarce. Low grades of them would for sometime sell freely if they were in stock, though not nearly so large a volume of the demand awaits them as goes to Japans, the latter getting more and more in the ascendancy every year. The lowest prices are 16c. for Congou, 16½c. for Japans, and 18½c., for Young Hyson. Great uncertainty exists amongst buyers as to the probable course of the Indian tea market during the next few months, and prices during the week have been irregular except where the liquors have possessed any special point and character. This uneasy feeling, has doubtless been caused by the greatly increased estimate of crop as given by the Indian Tea Association in Calcutta at the outset of the season, and by the exceptionally early arrival of the crop in quantity, Judging from figures which we have obtained, giving actual production to the 31st ultimo as wired by many of the representative estates in each of the producing districts, the yield to that date—say for two thirds of the season—shows an increase of only 7 to 8 per cent. as against an estimated increase of about 13 per cent. all round.

PETROLEUM.

The prices do not vary for refined, though trade improves. Local business has been very active this week.

The Petrolia Advertiser reports: Petrolia crude $1.35 per bbl., Oil Springs crude $1.35 per bbl. So far as the business in refined oil is concerned this week, it shows a much stronger feeling in the way of business done, although prices have not advanced any. In fact, Refined oil can be purchased for 9c. in bulk. Now there cannot be any money in selling refined oil at that price, but the fact still remains. Of course a number of new wells are being finished every day, both here, in Moor township and Oil Springs. When we hear of parties bonding or purchasing land and contracting for from two to three wells to as high as twenty, one can readily make up his mind that crude oil is not liable to go up into the fifties, where it would have been long before this if the drill had not been so persistently worked. It's the producers own funeral, and of course they must abide by the consequences. No doubt there is one great point that is being thoroughly demonstrated to the outside public, and to those members of parliament who are so desirous of taking the duty off American refined oil coming into Canada, and that is we have thousands of acres of valuable oil lands all through the various townships sourrounding us which are and will be gradually developed. Such being the case we cannot suffer from any depletion in the raw material so that our refiners here can supply this great Dominion of ours with the very best of illuminating oil, without asking any aid from our American friends. The Standard Oil Co. would indeed very much like to make a slaughter market of this country for their accumulaled stocks of Ohio crude, but we hope and trust that "the powers that be" in their wisdom will see that we are perfectly able to take care of ourselves."

DRUGS AND CHEMICALS.

Unchanged prices and quiet trade are about all there is to note in the drug and chemical business. Just now there is nothing in very special demand; the wares that sell being such as are more or less active at all seasons.

A PURE SOAP
at moderate price.

SURPRISE
THE ST. CROIX SOAP M'F'G CO.
ST. STEPHEN, N. B.
SOAP.

A postal card of inquiry costs one cent.
We will answer it.

The St. Croix Soap Mf'g Co.,
St. Stephen, N. B.

Branches:
MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 40 Wellington St. East.

WE ARE BUYING
Dried Apples.
SEND SAMPLES AND QUOTATIONS

ESTABLISHED 1869.
STANWAY & BAYLEY.
BROKERS
AND
GENERAL COMMISSION MERCHANTS.
44 FRONT ST. EAST, TORONTO.

WE ARE BUYING
Evaporated Apples
SEND SAMPLES AND QUOTATIONS.

ALL GROCERS SHOULD SELL THE

Royal Dandelion Coffee.

Manufactured by
ELLIS & KEIGHLEY,
TORONTO.

GEO. C. THOMPSON. CHAS R. KING.

THOMPSON & KING,

Consignees, Brokers, General Commission and Mercantile Agents,

51 Wharf Street, cor. Fort, Victoria, B.C.
Storage. Correspondence Solicited.

T. W. CLARK & CO.,

General Commission and Provision Merchants and Wholesale Dealers in Dairy Products.

Consignments solicited and business transacted for Eastern Canada Merchants.

Established 1886.

VANCOUVER, B.C.

References: Bank of British Columbia.

WILLIAM RYAN,

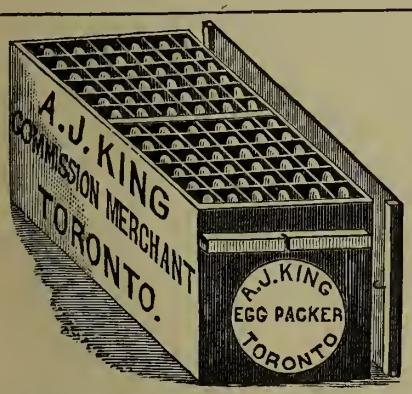
Produce and Commission Merchant,

72 FRONT ST. EAST, Toronto, Ont.

WANTED,

CHOICE DAIRY BUTTER

Correspondence Solicited.



All kinds of produce handled. Consignments solicited. Carriers supplied.

J. CLECHORN & SON,

Wholesale Fruits, Fish and Oysters

94 YONGE ST., TORONTO.

ORANGES.

Last car of Florida oranges for the season just received. Fancy stock. Send for prices of oranges and lemons. Prices are advancing daily.

J. F. YOUNG & CO.,

PRODUCE AND COMMISSION MERCHANTS

74 Front St. E., Toronto.

Our business is Solely Commission. The only plan which does justice to the Consignor. We handle everything which the Country Storekeeper has to send from home to sell. None of our own goods to sell in preference to yours when the market is good. Nothing between you and best price obtainable except a small commission.

Prompt Sales and Quick Returns.
We Furnish Egg Cases. Try Us.

R. C. MURDOCH AND CO.,

Commission and Wholesale Fruits.

FANCY CALIFORNIA EVAPORATED AND GREEN FRUITS A SPECIALTY.

Correspondence solicited, and prices on Foreign Fruits, Figs, Dates, Nuts, etc., furnished on application.

29 Church St., Toronto

TELEPHONE 806.

ESTABLISHED 1841.

W. H. Schwartz and Sons,

Coffees,
Spices,
Mustard.

HALIFAX, N.S.

Hams, Breakfast and Roll Bacon,

New curing, now ready.

For Choice full flavor goods send us a Sample order.

Jas. Park & Son,
Toronto, Ontario.

The Ontario Produce Co'y.

Produce Brokers and Commission Agents,

70 COLBORNE STREET, TORONTO.

WANTED!

CHOICE DAIRY TUB BUTTER.

Apples and Potatoes.

TELEPHONE 2557.

KING, GRAINGER & CO.

81 Front St. E.
Produce and Commission Merchants.

BUTTER, EGGS,
and Country Produce.

Correspondence Solicited. Prompt Returns Mad
TELEPHONE 2237.

JNO. A. MOIR,

GENERAL AGENT.

Consignments Solicited.

SPECIALTIES: Canned Goods, Dried Apples, Evaporated Apples, Codfish.

Quotations and samples sent on application. A trial solicited.

41 St. Francois Xavier Sts., Montreal.

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Provision Merchant,
83 COLBORNE STREET, - TORONTO.

All kinds of Hog Products handled. Also Butter, Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.
Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.

26 WEST MARKET STREET,
Provision and Commission Merchants,
Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

Reesor & Rogers,

Produce and Commission Merchants

Solicit consignments of Country Produce from Storekeepers.

71 Colborne St., Toronto.
Telephone 2291.

Established 1874.

W. H. SMITH,

Wholesale Produce

Commission Merchant

186 KING ST. EAST, TORONTO.

Wholesale Dealer in Butter, Eggs and General Produce Consignments solicited First-class reference

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McLAREN'S

Is Honest Goods and just the Thing on Which to make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock.

MARKETS—Continued.

BUTTER AND CHEESE.

There is no very marked activity in the butter trade, but the market cannot be said to be in an unsatisfactory condition. Quicker movement, a wider demand and higher prices are undoubtedly desirable, but, when all things are considered, it must be manifest that the butter market has seldom been in so good a position at this season in past years. In the first place, there is no residue of old stock; and, in the second, a large volume of summer-made stock has gone off through export channels. Country holders evidently believe in the future of the market, and do not readily come to the prices that purchasers for export hold out. A lot of 150 tubs of straight yellows was sold on Friday at 13c., and this was the lowest for that quality of butter reported this season. There is a good market for any quantity of the same kind at the same price. Good table butter in small lots sells freely at 14 to 16c., and seconds at 11 to 13c. The latter abounds. Of bakers' grades there is a marked scarcity, as the poorest butter keeps generally above the price that lard sells at.

Cheese is very firm at 10 to 10½c. The latter price is hard to obtain, but as the stock bought before the advance at the factories decreases, the higher price is more frequently realized. At the factories, prices are 10 to 10⅛c.

COUNTRY PRODUCE.

BEANS—Are $1.70 to $1.75. Trade is continued in a small way. The new crop will begin to arrive in a few weeks.

DRIED APPLES—New fruit is offering, but no concern is evinced by buyers. The price is 6c.

EVAPORATED APPLES—New evaporated are opening low, carloads having been offered at 8½ to 9c. The demand side of the market is indifferent.

HAY—Is arriving more plentifully at $11.50 to $12. Pressing is reported to be more general.

HIDES—There is no change. No. 1 green are 5c. for hides of less than 60 lbs. weight, and 5½c. for hides of not less than that weight. Cured sell at 6c., a car having been shipped at that price on Monday.

HONEY—Is featureless and in light demand at 14 to 16c. for sections, and 7 to 10c. for strained.

HOPS—Are coming into more prominence, though they are not yet very active. New rule at 20 to 25c., and yearlings at 15 to 18c.

ONIONS—New are in and selling at $2 to $2.25 per barrel.

POTATOES—Are dull. Cars can scarcely be disposed of, because wholesalers find no outlet for them. The local demand is the only one looked to for a market, and that is clogged by large street receipts. The price is 35c. on track and 40 to 45c. out of store.

SHEEPSKINS—Are plentiful at 65c. Calfskins are quiet at 5c. for No. 2, and 7c. for No. 1.

WOOL—Are not more eager than they have been for the past several weeks to take quantities at 19c., but supplies keep on arriving.

FISH.

The activity noted last week was but local and temporary, the Exhibition demand being the main sustainer of it. There is some trade now, but cooler weather is needed to bring it up to the level of the usual fall average. Pickerel are 6c. pike 5c. whitefish and salmon trout are 7 to 8c., lake herring are $2.50 to $3, haddock are 6c., B. C. salmon are 16c.

FRUITS.

Fewer peaches are arriving. Prices are consequently stiffer. Early Crawfords are $1 to $1.15, and others are 75 to 85c. Bartlett pears are steady and in lower supply at $4 to $4.75 per barrel. Apples are growing scarcer at $1.75 to $2.75 per barrel. Watermelons are neglected and easy at 5 to 10c. each. Musk melons are $1.50 to $1.75 per barrel. Tomatoes are 20 to 25c. a basket. Egg plant is 25c. Grapes are 2½c. for Champions, 4c. for More's Early, 3 to 3½c. for Concord, 5c. for Rogers and 4c. for Jessicas.

GREEN FRUIT.

There is a very good trade in lemons, of which at the moment there is a very limited stock. Messinas are scarce at $4 to $5.50. Maoris are probably out of stock, as also are Verdellis. Sorrento oranges are $3.75 to $4.50. Jamaicas are $8 to $8.50. Bananas are $1 to $1.50. Sweet potatoes are $3.25 to $4.25.

PROVISIONS.

The continuance of hot weather keeps the demand as high as at midsummer. Stocks are declining rapidly and prices are stiff.

BACON—Long clear is 8¾c. The movement of stock has been confined to trade lots. Smoked back and bellies are 11c., and rolls are 9c.

HAMS—There is no change in the demand, which is active at 12½ to 13c. for smoked.

LARD—The stock of pure receives small additions from current slaughter, but the stock is still small at 10¼ to 10¾c. Compound is active at 8½ to 9c.

MESS PORK—There is little doing in mess pork. It sells at $15 to $15.50 for heavy, and $16.50 to $17.25 for short cut.

DRESSED HOGS—An occasional car arrives at $6.50. Street receipts at about the same figure are quite numerous.

SALT.

A fairly good demand for salt is reported by the manufacturers. Prices are steady at last weeks quotations, Viz.: dairy $1.25, sacks 70c., barrels $1.20. These are the prices for cars.

DRY GOODS.

The brighter aspect of the outlook as well as the quickened life of current trade, which were noted in last weeks report are more conspicuous in this week's business. Of course this week's business was rather a spasmodic than a normal spell of activity, but it has not been followed by the calm that generally comes after such spells.

MONTREAL MARKETS.

MONTREAL, Sept. 24, 1891.

Trade in groceries is still quiet in a strictly wholesale sense, although jobbers report a little more activity in a small way, consequent upon the fact that it is exhibition week, which has brought with it its incidental purchasers. This, however, cannot be called the regular fall movement, which still keeps off. The fact is there will be no continued period of activity until the farmers are through with their crops and have got the money buttoned up in their inside pocket. Once this feat is accomplished some business may be expected in a regular way. Of course there is business doing all the time from first hands, which at intervals, recently, has quickened into a really active move, but this was due to anticipation on the part of jobbers who, when they considered that they had supplied themselves far enough ahead, discontinued operations. These spells of buying, however, may be taken as an earnest of what is to come, viz., a good active fall business, which should follow the bountiful crops of grain, etc., that Canada has been blessed with. As to actual business features for the week, there are few. They may be condensed as sugar, steady and quiet; dried fruit firmer, especially raisins; tea nothing particular doing, and country produce, etc., etc., without especial feature.

SUGAR, ETC.

The movement continues small in so far as wholesale business is concerned, and there are few features to note. The tendency of values is distinctly firm, and the general impression is that as soon as the present lull is over, and jobbers commence to operate, a good active movement will ensue. At present the latter are doing some business in a small way, but they are not taking any fresh supplies of consequence. Granulated rules steady at 4⅝c., and yellows 3⅝c. to 4¼c. In raw sugars there is not any more business to note than in refined stock. Refiners grades of raw are held for about 3¼c. While grocery Muscovados have been moved from first hands at 3¾ to 4c. for round lots. There is nothing doing in syrups, the demand being limited to a small call for actual wants, prices ruling steady at 2¾ to 3¼c. Molasses, however, has a free movement in 25 and 50 puncheon lots at 38 to 38½c.

TEAS.

There is a fair sort of business doing in teas, but nothing very special, while supplies here are light. Low grade Japans, as usual, find the most favor at steady values, while blacks continue quiet and no further movement is reported in greens.

COFFEE AND SPICES.

The coffee market shows a weaker feeling, although little change can actually be cited as ruling on the spot market. The alteration is due to the fact that Rios have taken a big drop over the line, but there is comparatively no stock on the market, so the change is not appreciable to the same extent. However, business has been done at 19 to 19½c., which is a fractional decline, and Jamaicas are on about the same level.

Spices show a firmer tendency, but there has been no important business as yet to fully demonstrate this.

RICE.

The demand for rice has fallen off to a certain degree since our last, but there is still a fair movement in progress. We quote Patna, $4.50 to $5.00; Japan, $4.25 to $4.50; standard, $3.90, and off grades $3.50 in car lots.

DRIED FRUIT.

The week has not been an active one in new fruit, but there has been a fair business doing for all that in new crop Valencia raisins, although it is not so large as some of the importers would like, a feature in the respect is the wide difference in price between old stock and new, the former being much lower and this has materially stimulated its sale so that there is practically none to be had here, about 3c. being the nominal idea. However despite this difference in price the values on new crop are not high as compared with the opening prices last season. so that it is disappointing to many that business should not be greater. The stock that has arrived so far has sold freely in a small way at 6¼c. A consignment that arrived in port to-day being turned over on this basis. All the fruit so far received has been via Liperpool, and the first direct steamer has not left Denia yet, where she was at last reports waiting for

STEEL, HAYTER & CO.,
Importers of
INDIAN TEAS
Direct from their estates in Assam.
New Season's Teas are now arriving.
PROPRIETORS OF THE WELL-KNOWN
"MONSOON" BRAND.
Samples and Quotations on application.
11 & 13 Front St. E. Toronto.
Calcutta and London Firm : Octavius Steel & Co.
Telephone 2354.

BRANDON ROLLER MILLS,
Brandon, Man
——MANUFACTURERS OF——
Hungarian, Patent, Strong Bakers
-- FLOUR --
Also Oatmeal, Rolled Oats, Rolled Oatmeal, Granulated and Standard.
Dealers in all kinds of grain and feed.
ALEXANDER, KELLY & CO'Y,
PROPRIETORS.

Dominion Mills,
LONDON, ONT.
HEADQUARTERS FOR
OATMEAL
CORNMEAL, POT BARLEY,
SPLIT PEAS, ROLLED WHEAT,
AND ALL BREAKFAST CEREALS.
Write for Samples and Prices.
CARTLEY & THOMSON,
303 to 311 Talbot St.

Brantford New Mills.
DEAR SIR,—We can supply you with Flour, Meal and Feed in whole or mixed cars, at prices as low, if not lower, than any firm in Ontario, and should you favor us with a trial order, we feel confident of a continuance of your trade.
Orders filled promptly. Wire for prices.
Yours. etc.,
J. & R. ROBSON,
Brantford, Ont.

Brantford and Pelee Island } J. S. HAMILTON & CO'Y, BRANTFORD, ONT Sole Agents for Canada.

HARRY T. DEVINE & CO.,
FLOUR, FEED AND PRODUCE MERCHANTS.
Sole Agents for Vancouver, New Westminster and District for LEITCH BROS.' CELEBRATED OAK LAKE MANITOBA FLOUR.
City Office and Store : 130 Condova St.
Wharves, No. 1 and 2 : False Creek, Westminster Avenue,
VANCOUVER, B.C.

T. A. Snider Preserve Co., Cincinnati, O
Snider's Tomato Catsup.
do Chili Sauce.
do Tomato Soup.
do Chicken, Mock Turtle, etc.
To be had of Wholesale Grocers.
AGENTS :
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N. WENGER & BROS.,
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- - MILLERS - -
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KLEBER, MAY BLOSSOM.
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Roller Millers.
FLOUR
Manufactured "Hulgarian" System.
Our brands are
Classic,
Anchor,
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Strong Bakers.
Heavy dealers in
Oats, Oatmeal, Beans,
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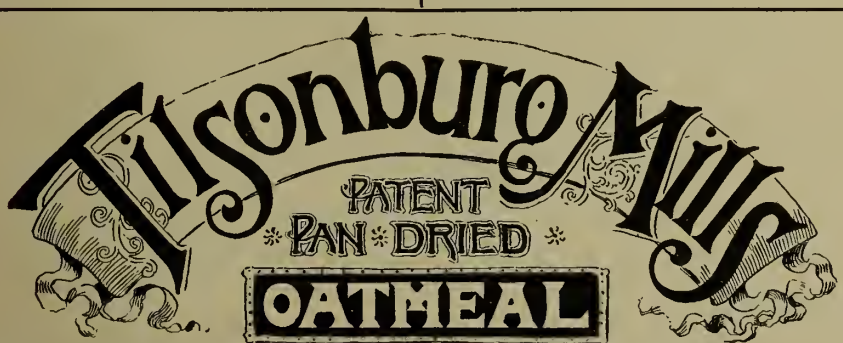
Quotations by wire.
Address, STRATFORD, ONT.

EMBRO OATMEAL MILLS.
D. R. ROSS, - - EMBRO, ONT.
A CHOICE QUALITY OF
Roller, Standard and Granulated
Oatmeal
IN BARRELS, HALF BARRELS OR BAGS.
Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways. Have new machinery for the manufacture of Rolled Wheat and Graham Flour and will be pleased to have orders.



FLOUR High Patents, Bakers and Low Grades.
Split Peas, Pot Barley and Corn Meal.
Feed of all kinds.
TILSONBURG, ONT.

MONTREAL Markets Continued.

fruit. Nothing in the way of business has transpired in relation to her lots, but advices from primary market show a distinctly firm tendency, and would mean equal to over 6c. laid down here. The same state of affairs prevails in New York, where however the California offerings are a factor for consideration. The first receipts of new crop currants have been received lately and met with a fair demand as the old stock is practically nil, scarcity having been a ruling factor for some weeks back. The shipment mentioned above has been partly turned over already at 6c. per brl., 6⅛ for half barrels and 6¼c. in cases.

CANNED GOODS.

The jobbing and wholesale trade in canned goods is quiet at the moment. Salmon appears to be plentiful now, more so than was expected, and one dealer has sent out circulars offering a leading brand at $1.15 on the coast. As already mentioned the tomato pack is very large, and nothing has transpired of importance since our last. In the natural course of events, though, values should rule very easy. The heavy crop of fruit is having the same effect, and nothing is doing, as buyers are operating very cautiously in anticipation of more favorable terms. Values, therefore, are generally nominal.

GREEN FRUIT.

There is no change in lemons or oranges, business in them being of a normal kind of steady values. Jamaica oranges in barrels move at $7 to $8, and Sorrentos at $3.50 to $4.50 per box. Lemons meet a quiet demand at $3 50 to $4 per box, and on round lots firmer.

FRESH FRUIT.

The market, generally, has been abundantly supplied, and values rule very easy on all descriptions. Grapes are a plentiful offering, Concords moving easy at 2 1-2 to 3c., and others from 3 1-2 to 6c. Pears are not so plentiful as they were, but there is sufficient for the demand, and prices are unchanged. Bartletts rule at $6 to $8, and Flemish beautys $3.50 to $4.50 the brl. Plums are nearly done, those arriving, mostly, showing a wasted condition, selling from 30 to 40c. per basket. Peaches are a light receipt now selling from 75c to $1, as to quality.

APPLES.

As the season advances, the crop gives every promise of being enormous, and a dealer who has just returned from a trip through the various districts in Ontario, etc., says: That 1,000,000 barrels as the Canadian output is not excessive. The fruit shows splendid quality, but the large crop is inducing operators to proceed very cautiously. At present $1.00, or thereabouts, is being asked for the fruit picked, and $1.60 f.o.b., on the cars. Fall apples are coming in freely—St. Lawrence, etc.—and meet a fair demand at $1.00 to $2.00. Some small export consignments of them are also going forward on growers' account.

HOPS.

This product continues to present an indefinite aspect as far as actual business on spot is concerned. It is certain though that considerably lower values have been accepted for new crop stock than was paid for the first purchases. It is well known that considerably under 20c. has been accepted in the country for new crop, and some stock from one of the best growers in Canada would be parted with at the figure mentioned on spot, but buyers at the basis are hard to find. The fact is brewers are only taking for immediate wants, and therefore content themselves with a bale or so at a time. They evidently don't expect values to advance.

PROVISIONS.

There is a good jobbing trade in provisions, especially in pork, which moves freely at quotations. Smoked meats are also receiving considerable attention, but lard continues in slow demand:—We quote Canadian short cut, per barrel is quoted at $17.00 to $17.25; mess pork, western, per barrel $15.25 to $15.75; short cut, western, per brl $17.00 to $17.50; hams, city cured, per pound 10½ to 11½c.; hams, canvassed, per lb 0 00 to 0 00c.; lard, Canadian, in pails, 8¾ to 9c.; bacon, per pound, 9 to 10c.; lard, com., refined, per lb, 7¾ to 8c.

EGGS.

Reports from the country state that dispite the tariff provisions, American buyers are taking all the eggs they can lay their hands on in the Morrisburg district, paying as high as 14c. for good fresh stock, all of which is going into cold storage, either for shipment across the line later, or some other source of outlet. In consequence of these operations, supplies of strictly fresh stock on spot are small, and prices have advanced to 14 to 14¼c. per doz. Medium and poor stock however continue in large supply and, are hard to move at 10c. to 12c., candled stock being only in fair demand at 13c.

BUTTER.

The market is a steady one, with a fair demand for late made creamery for shipment, but otherwise there was nothing special to mention during the week. Holders, however, do a good deal to check business by their policy of holding for extreme values. For business in a regular way 21c. is the idea for August on spot, but more could be made for September creamery if it were here. In Western dairy there is nothing doing for shipment, and the demand for local wants is only a bagatelle. Finest creamery 20½ to 21c, finest townships 16 to 17c., finest Western 14½ to 15c.

CHEESE.

The big operators by their speculative operations have put factorymen into such a humor, aided by the supplementory of small local speculators throughout the country, that values have been forced altogether too high, and as a result the market drags along slowly, and business in a regular way, at a fair margin, is entirely precluded by the first cost of the article. Therefore there is little to note of importance. Finest Brockvilles, etc., 10 to 10⅛c. Finest Eastern and States 9⅞ to 10c. Fine 9¼c. Medium 8 1-2 to 9c. Cable 45s. 6d.

GRAIN.

The grain market shows no change locally, but deliveries at interior points in Manitoba are more freer. The stocks in store show a decrease of 85,359 bushels of wheat, 2,987 bushels of rye, and an increase of 2,500 bushels of corn, 47,685 bushels of peas, 14,463 bushels of oats, 582 bushels of barley, compared with a week ago, and an increase of 97,427 bushels of wheat, 51,034 bushels of oats, and 4,261 bushels of rye, and a decrease of 7,673 bushels of corn, 8,213 bushels of peas, and 13,546 bushels of barley. We quote:—No. 2 hard Manitoba, $1.05 to $1.07; No. 3 do., 97c.; No. 2 Northern, $1.04, peas 80c. per 66 pounds in store; 81c. afloat; oats, 34 to 35c. per 34 pounds; corn, 75 to 77c. duty paid; feed barley, 50c.; good malting do., 55 to 57c.

FLOUR.

The small tiff between the two big city millers here and the reduction prices that it caused has not brightened up the market to any appreciable extent, for buyers obstinately pursuit the hand to mouth policy. The stock in store shows a decrease of 3,578 barrels compared with a week ago, and 4,238 barrels compared with a year ago. Patent spring $5.25 to $5.50, patent winter $5.25 to $5.50, straight roller $4.85 to $5.00, extra $4.60 to $4.70, superfine $4.20 to $4.30, city strong bakers' $0.00 to $5.25, strong bakers' $5.00 to $5.25.

BUSINESS CHANCE.

NEW HONEY. COMB OR EXTRACTED—We can supply the trade. Write for prices. GOOLD & CO., Brantford, Ont. 46

WANTED—CITY TRAVELER TO HANDLE fast selling article. Can be handled in connection with regular trade. Liberal commission. Star Manufacturing Co., London, Ont.

A. H. BADGEROW. ALEX. H. DIXON.

The Badgerow, Dixon Bonded Vinegar Manufacturing Co.,
79 and 81 Jarvis St., Toronto
Highest award, Toronto Exhibition.

PURE CONFECTIONERY, FINEST BISCUITS.
Manufactured by
J. McLAUCHLAN & SONS,
OWEN SOUND, ONT.

BREADMAKER'S DRY HOP YEAST

Makes light white, wholesome, and delicious Bread.
For sale by all wholesale grocers, at $1 per box.

Manufactured by
THE BREADMAKER'S YEAST CO.,
TORONTO, ONT.

Elliott, Marr & Co.,
Importers of Teas
—AND—
Wholesale Grocers.
LONDON, ONT.

DAVIDSON & HAY

Wholesale Grocers,

36 Yonge Street,

TORONTO, ONT.

NEW CANNED PEAS.

Now arriving the undermentioned very choice brands, "Aylmer" "Simcoe" "Boulter's" "Miller's" and "Lakeport." Quality guaranteed. Early purchasers likely to do best. Orders filled promptly.

Sloan & Crowther

WHOLESALE GROCERS,

59, 61 and 63 Front St. E.,

TORONTO.

Arriving this week

New Valencias

H. P. ECKARDT AND CO

Wholesale Grocers,

3 FRONT ST. EAST, TORONTO.

Rice and Valencia Raisins.

To the Trade.

We offer

1000 Boxes Valencia Raisins,

2300 Sacks of Rice.

Write for quotations.

N. QUINTAL & FILS,

WHOLESALE GROCERS,

274 St. Paul Street,

MONTREAL.

RIO COFFEE

Ex. S. S. Phidias.

WARREN BROS. & BOOMER,

35 and 37 Front St. East,

TORONTO, ONT.

EDWARD ADAMS & CO.

ESTABLISHED 1846.

Wholesale Grocers and Importers of

TEAS,

SUGARS,

COFFEES,

TOBACCOS.

95 & 97 Dundas St., London, Ont.

BALFOUR & CO.,

IMPORTERS OF TEAS

—AND—

WHOLESALE GROCERS,

HAMILTON.

WESTERN ONTARIO AGENTS FOR

Cherry's Irish Mustard, X.D.S.F.

This is superior to any other grade in the market. Try it.

JUST ARRIVED !

Consignment finest Mocha Coffee.

Write for Samples and Quotations.

SMITH & KEIGHLEY

WHOLESALE GROCERS,

9 Front St. E., Toronto

Thos. KINNEAR & Co

Wholesale Grocers and Importers of

TEAS,

SUGARS,

COFFEES,

AGENTS FOR

Cherry's Irish Mustard, X.D.S.F.

This is superior to any other grade in the market. Try it.

47 Front St. E., - TORONTO.

- CEYLON TEAS -

THE CELEBRATED

"Crescent Brand"

is packed expressly for

J. W. LANG & CO.,

Wholesale Grocers,

TORONTO.

PERKINS, INCE & Co.,

41 and 43 Front St., Toronto.

NEW FRUITS IN STORE.

Valencia Raisins

and Currants.

J. F. EBY. HUGH BLAIN.

CEYLON

—AND—

ASSAM

TEAS

IN GREAT VARIETY.

EBY, BLAIN & Co.,

Wholesale Grocers,

FRONT AND SCOTT STS. TORONTO.

A BIG SURPRISE CAUSES RANDOM GUESSES.

Of the exhibits in the Main building at the Industrial Exhibition none attracted more attention than that of the St. Croix Soap Manufacturing Company, whose brand, the Surprise, has now an enormous sale in every part of the Dominion. Morning, noon, and night the exhibit was surrounded by thousands anxious to see the enormous cake of Surprise soap which was enclosed in a large glass case inside the stand. U. C. packages of this soap were built up in a huge pyramid, and 75,000 samples were given away to be tested by housekeepers, who will thus be made familiar with the superior qualities of this kind of soap for household purposes. The St. Croix Manufacturing Co. placed the big cake of soap on exhibition for the purpose of giving the people an opportunity of guessing its correct weight, coupons being provided free for that purpose. These coupons, when filled in, were deposited in a large box, and the lucky guesser was to receive a prize of $200. Mr. W. J. Forrestall, the Ontario representative of the Company was in charge of the exhibit, and he and his assistant were taxed to the utmost to keep pace with the demands for coupons. At the hour the cake was to be weighed the stand was surrounded by a surging crowd, anxious to hear what the correct weight was. However, Mr. John I. Davidson, president of the Board of Trade and Mr. R. Barron, president of the Grocers' Association, who had the arrangements in their own hands, decided not to announce the weight at that time, but to do so when the cupons had been examined and the name of the winner known. The whole exhibit, including the big cake, was sold to Michie & Co., who will place it in their window. Some idea of the interest this guessing competition has arroused can be gathered from the following, which appeared in the Detroit News last Wednesday:—"The centrepiece of an Industrial Exhibition is the Main building. Here I find that the principal attraction of the Main building is a very nice looking young man, with a lovely moustache, giving away small packages of prize soap. So great is the eagerness of the crowd to obtain this soap that the railing around this building is broken down every day in the mad rush for soap. Here is also found a huge cake of soap, upon the weight of which the people are guessing for a $200 prize. The interest in soap here is something enormous. This popular interest in soap exeeds the expectations of the managers, and at times the services of a dozen policemen are required to force the people from this exhibit to the Art gallery.

The weight of the soap is announced in the following report of Messrs. R. Barron and John I. Davidson :—

TORONTO, Sept 19, 1891.

Messrs Wright & Copp, 40 Wellington street east, Toronto.

DEAR SIRS : The weight of the bar of Surprise Soap as weighed by us was 947 pounds.

The $200 will have to be divided among eleven persons who were the nearest to the exact weight. They will have to forward their coupons to Messrs Wright & Copp, 40 Wellington street east, the Toronto agents of the St. Croix Soap Co., who will pay them the divided amount at once.

CAPE COD'S CRANBERRIES.

It will be a merry and busy time among the sunny sand knolls of Cape Cod this week, says a despatch from Chatham, for then about 1,000 berry pickers will begin to gather its great cranberry harvest. In all Barnstable county, from Buzzard's Bay to the tip end of Provincetown, every level bog among the hills will be bright with the gay garb and animated by the chatter of squads of nimble-fingered pickers.

Most of the harvesters are Cape Cod lads and maidens, who have become expert pickers after long practice, and who, like the country women of Connecticut, yearly earn snug little fortunes at gathering cranberries in September. Some of the best harvesters, though, are Portuguese, who came years ago in whalers from the Azores to the cape, and others are cotton mill hands from Fall River and New Bedford, who looked forward all the year with happy expectations to the annual outing in the cranberry bogs among the fragrant pine woods of the cape.

Clean, sweet and pleasant work it is, that of cape cranberry picking, for the harvesters are in the mild sunlight and wholesome salt air from sunrise till sunset, and at night the stars shine into the open windows of their cabins at the bay, and the night wind comes to them laden with the aroma of pines and ocean. The giris sing and chat at their work in the dry fragrant bogs, the fellows whistle and shout, and make love to the maidens, and pretty nearly a third of the nuptial engagements in the villages between Plymouth and Provincetown are made in the cranberry patches of the cape in September.

The long drought of the summer did not help the cape cranberries, but heavy rains the other day succored them in the nick of time, so they are ripening well now and the crop will be an average one. "It is no better and no worse than that," said Mr. A. D. Makepeace, the cranberry man of West Barnstable, the other day. "If the drought had continued two weeks longer, the berries would have been seriously injured. The Wareham and Carver crops caught more rain and are in a very good condition. I expect, on the whole, that we shall get a fair average crop unless something unexpected happens, for you see the cranberry crop is an extra hazardous one to raise at best, there are so many things that may occur suddenly and spoil the crop. The prices, I anticipate, will open at about the same figure as last year, that is, about $7 a barrel. That is what the sellers reasonably ought to expect, but of course the buyers will have a good deal to say about that when they get together and decide on the price.

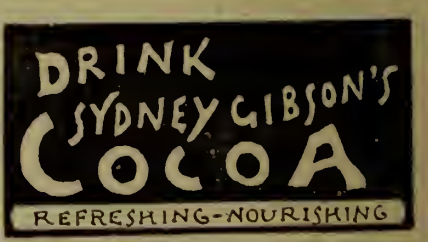
"The harvesting is about to begin all along the cape, and the uniform price of ten cents per measure of six quarts will probably be paid by most bog owners to the pickers. There may be a few cases where extra inducements will be offered to pickers, but 10 cents have come to be the uniform price all through south-western Massachusetts. We have little difficulty in getting all the pickers we need."

A WORD TO THE YOUNG MEN.

Too many young men at the present time have an altogether wrong impression of life. Seeing those about them in a prosperous business, employing a large capital, with an immense plant, and doing business on a large scale, they are ambitious to do the same. They do not stop to consider that it has taken years, possibly generations, to develop what they see. They only see it as it is, and believe that in order to become successful it is necessary to do business in the same way, upon the same extensive scale.

A prominent writer says that the great industrial enterprises of the world have, as it were, developed unconsciously to those who have been their principal manipulators. Many of them have commenced so insignificantly that some of our bright young men of to-day would scorn the idea of commencing life in a similar manner. It is said that one of the largest sugar refining institutions of the world was commenced by a single kettle virtually over a kitchen fire, and we know positively of one business which was capitalized very recently for a couple of million dollars that was started in a small wash kitchen, when the stock in trade, fixtures, machinery and business utensils would not have brought $20 under the hammer, and the man who started it lived to see it placed on the market at $2,000,000, and declared several years successful dividends. We know of another business enterprise, which to-day is worth at least $2,500,000, that was commenced on $100, and that was borrowed.

Constant dropping wears away the stone. Constant work, intelligently directed, brings success. It is idle to say that there are no opportunities and things are not what they used to be. The opportunities of to-day are just as great as they ever were, if we only have the ability and the energy to take advantage of them. Mistakes will occur, and bright prospects are sometimes blasted, but the fault generally lies with the individual, and not with the circumstances or with the opportunity. We have heard men say that they have failed to do certain things because circumstances have been against them. Our reply is that they failed because they did not have the ability to make the most of their opportunities and guard against loss. There are many palliating circumstances, we must admit, but it is the individual who has the ability to get up and get who brings success. Many men fail ; some men fail often. Yet all of these ultimately succeed, simply because they do not and will not give up. They are just as ready and eager for the fray as they were before they had been knocked down twice. Indeed, the partial failure has only acted as an incentive for increased effort.—Exchange.



Cleveland's Baking Powder yields best profit to the grocer, and is of such a superior quality that a customer gained is always retained.

SEE our great EXHIBIT !!!

At Toronto Industrial Exhibition.

Our friends and customers from the country are cordially invited to visit our Factory whilst in Toronto.

Samples of this wonderful Yeast FREE.

THE BARM YEAST MFG. CO.,

TELEPHONE 1920. 35 Wellington St: E., Toronto.

Dont' Fail to Get

—A BOX OF—

Adams' Monte Cristo

CHEWING GUM.

Each box contains a brilliant ring which is set in the latest Parisian style.

Be sure to ask your Jobber for it.

ADAMS & SONS' CO'Y

11 and 13 Jarvis St., Toronto.

PICKLING VINEGAR.

T. A. LYTLE & CO.,

Bonded Manufacturers,

124--128 RICHMOND ST. W,,

TORONTO.

Send for Price List of our various brands of chewing gum.

C. T. HEISEL,

36-38 Lombard St.

TORONTO.

ALL GROCERS SHOULD SELL THE

ROYAL DANDELION COFFEE

Manufactured by

ELLIS & KEIGHLEY,

TORONTO.

Robertson, Thompson & Co.,

GRAIN, FLOUR,

Produce and General Commission,

185 NOTRE DAME ST., EAST,

P.O. Box 615. WINNIPEG.

REPRESENTING.

ERIE PRESERVING CO., Canned Goods, &c.
MONCTON SUGAR REFINING CO., Sugars.
JAMES E. BAILLIE, Toronto, Hams and Bacon.
ALEXANDER KELLY & CO., Brandon, Flour, Oatmeal, &c.

-STORAGE-

(BOND AND FREE)

Warehouse Receipts Issued.

THE SHEDDEN CO., Ltd.,

184 Front St. East,

TORONTO

Acme Licorice Pellets.

In Five Pound Tins.

Manufactured exclusively by

Young & Smylie,

54 to 64 South 5th St.,

Brooklyn, N.Y.

PURE ROCK SALT

—FOR—

Cattle and Horses.

TORONTO SALT WORKS,

128 Adelaide Street East

Sole Agents for

RETSOF MINING COMPANY.

Write for Quotations

We are now reducing our surplus stock in order to make room for FALL GOODS.

We beg to offer a BIG REDUCTION IN PRICES to our RETAIL FRIENDS. Customers visiting Toronto, during the Exhibition, will find it to their interests to call and inspect stock before placing their fall orders.

R. TEW & CO.,

Importers of

CROCKERY, GLASSWARE, CHINA, LAMP GOODS, ETC,

10 FRONT ST. East,

(Adjoining Board of Trade Building.)

SALES MADE OR PENDING.

J. J. Jelly, grocer, Petrolea, Ont., has sold out.

Oxford Bros., general merchants, Glenboro, Man., have sold out to A. Thompson and J. F. Fumerton.

The general store stock in the estate of James H. Hunter, Durham, Ont., is advertised for sale by tender.

PARTNERSHIPS FORMED AND DISSOLVED.

J. H. Roy & Co., grocers, Montreal, have dissolved.

FIRES.

Octave Quellet, grocer, Quebec, P. Q., is burnt out.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES

D. F. Power, grocer, Halifax, has assigned.

H. D. Beland, grocer, Montreal, has assigned.

J. C. Campbell, grocer, Montreal, has assigned.

Baker & Sherwood, grocers, etc., Centreville, N. B., have assigned.

J. F. Commean, general merchant, Petit Rocher, N. B., has assigned.

L. W. Gauvin, general merchant, Notre Dame de Stanbridge, Que., has assigned.

D. M. Smith, general merchant, Beaverton, Ont., has assigned to Henry Barber & Co., Toronto.

R. Henderson, grocer and dealer in agricultural implements, Allıston, Ont., has assigned to C. S. Scott, Hamilton.

NO SUCH THING AS LUCK.

"You young people," said a successful banker, "are fond of talking of luck and chance. As for myself, I do not believe in either.

"Each year that I live I am more impressed with the order and meaning which underlie events—the least as well as the greatest. Under this inexorable law the smallest incident in our lives works for our good, if we try to do right. If you live long enough to look back, and are observing and thoughtful, you will find this to be true.

"There was a certain snow storm, for example, which for twenty years I regarded as the unluckiest accident of my life. This is a true story, remember.

"At the time of this storm I was a young man just beginning my business career as a clerk in the employ of a large firm of cotton brokers," says a writer in the Jamesbury Advance.

"A heavy hail storm had broken down the telegraph poles coming into the place, and I was bidden to take a despatch to the nearest city and send it by wire to New York. The success of a large venture which the firm had made depended on it.

"I set out in a sleigh with a stout pair of horses; but the fiercest snow storm I ever knew set in, and before I had made half the distance to my destination the drifts were impassable.

"I was forced to turn back. As I plowed my way through the night and storm, I heard a feeble cry for help, and found buried in the snow by the roadside a woman and her child nearly frozen. The almshouse was near and I managed to reach it with them. The mother died that night, but the child lived and remained in the almshouse.

"I could not send the despatch. In consequence our firm lost a third of its capital, and in the financial embarrassment that followed I was thrown out of employment and went to the West.

"For years, as I said, I regarded that storm as a cruel accident.

"But when I look back at it now I find that the loss of money was but a temporary matter, which affected no human life seriously. The firm recovered from the shock in a year or two. My 'ill luck' forced me to exert myself as I had never done before, and new avenues of success opened before me.

"The boy, who would have died if I had not been driven back by the storm, was a thin, nervous little fellow, full of energy and courage. He pushed his way through school and college, became a specialist in medicine, and has made scientific discoveries which have benefited the civilized world.

"We grumble against fate whenever our plans are defeated by what we call accident or luck. It is not in a day, perhaps, nor in a year, possibly not in this life, that we shall see the whole meaning of the defeat. But God sees it, and I am sure means the defeat as a part of our education."—Exchange.

No doubt "ill luck" is the poor excuse of many who do not succeed, whereas the proper term should be want of ability. And yet we take it no man would assert that luck or good fortune does not enter largely into business and every day life.

We overheard the captain of a Boston schooner tell a little story the other day to this effect: "I have been sailing up and down Boston harbor for years," said he; "hardly a day have I been far distant from a certain point on which a schooner went ashore yesterday. But on that day I was obliged to sail out to another port, and when I was there a shooner went ashore. A tramp boat came along and helped her off and got $3,000 salvage. I sailed by ten minutes later. There was ill luck for you."

Can any one gainsay that? A man dies and a clerk steps into the business. Of course he must have ability to carry it on—but another clerk may have just as much ability and work for a man who lives on and on—he has no chance to rise.

Had there been no rebellion, Grant would have died unknown, and so we might go on giving similar cases.

Mind you, we have no sympathy with those who are continually crying about ill luck, nor yet for those that wait, Macawber like, for something to turn up. But we do claim that luck and chance do play a part in the world. Opportunity gives some men the chance—let the men be equal to it. To others it may not come, and they have no opportunity to know whether or not they would be equal to it.—New England Grocer.

THE LESSON OF A RECENT COMMERCIAL FAILURE.

The recent suspension of a prominent retail house in this city is ascribed on good authority to the ambition of its proprietor to do a more extensive trade than the means at his command warranted. Having by enterprise and hard work attained success in a moderate way of business, like many other merchants under similar circumstances, it was his ambition to branch out in a bigger establishment on a more prominent thoroughfare, where rents and other expenses of doing business were largely increased, without a corresponding gain in sales. Financial embarrassment—the usual result—followed this step, which it is probable would not have occurred had a more conservative policy been followed. The merchant who has the wisdom to let well enough alone, and to restrict his business to safe limits, not only makes more money than those who possess less discretion, but what is even better, preserves his dignity and peace of mind. The position of the trader who must give the best part of his time to "shinning around" to provide means to carry on a business too large for his capital, is most unenviable. The attention demanded to the details of even a small business, if success is to be attained therein, will absorb the best energies of its proprietor. When to this is added the anxiety incident to insufficient means, prosperity is next to impossible. There are found now and then merchants of such rare financial skill that they are able to overcome even so great an obstacle to success as lack of capital, but they are the exception rather than the rule. Recent statistics of mercantile failures on this coast show that 40 per cent. of these disasters came not from inexperience in trade, but from insufficient means. The loss to creditors by failures thus caused is by no means the worst feature of this exhibit. In a majority of such instances solvent merchants are obliged to meet the competition of such insolvents, which is often of the most risky character.—Ex.

STRENGTH
IS WHAT
JOHNSTON'S FLUID BEEF
IMPARTS.

Forms SINEW and MUSCLE, and gives SOUNDNESS to the CONSTITUTION

W. G. A. LAMBE & CO.,
Commission Merchants,
TORONTO.
AGENTS FOR
The St. Lawrence Sugar Ref'g Co., Montreal.
The British America Starch Co., Brantford.

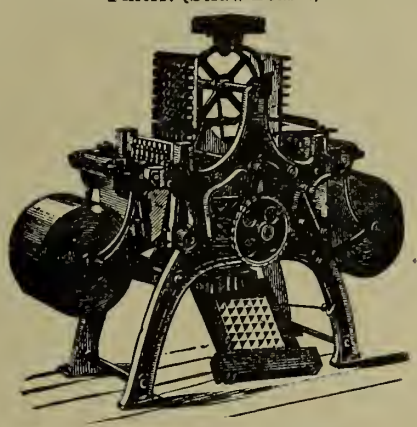
ORDER A CASE OF
OCEAN WAVE BAKING POWDER
From your Wholesale Grocer.
Sells itself after one Trial. Prices Current

TO THE TRADE
—IN—
Canned Goods.

We are making all arrangements for this season's pack—and enlarging our factory considerably—Thanks for last season's trade and soliciting this year's.

Faithfully yours,
D. W. DOUGLAS,
St. Johns, P.Q.

Northumberland Paper and Egg Case Co.
Sole Manufacturers of Machine Made Egg Case Fillers. (Straw Board.)



We also make a first-class Wooden Case, and can therefore supply a complete Egg Case at the lowest possible price. For prices and other information, address the Mills, CAMPBELLFORD, ONT

The Norton Manufacturing Co.,
E. P. Breckenridge, Toledo, Pres. — C. C. Warren, New York, Sec.-Treas.
Edwin Norton, Chicago, Vice-Pres. — W. C. Breckenridge, Resident-Manager.
MANUFACTURERS OF
TIN CANS
By Automatic Machinery.
FRUIT, PAINT, LARD, BAKING POWDER, FISH AND LOBSTER
CANS.
Capacity, fifty thousand cans per day.
Sole Agents in Canada for Norton Brothers
"Solder Hemmed" Caps.
Inquiries and Correspondence Solicited.
HAMILTON, - ONT.

A. HAAZ & CO.,
Bonded Manufacturers of
Honey Dew, White Wine, Malt and Cider
VINEGARS.
74 Bagot Street, - Kingston, Ont.

Cowan's
Soluble Cocoa
made from carefully selected Beans, produces a Cocoa of the best quality and finest flavor.
The Cowan Cocoa and Chocolate Co. L'd, Toronto. 14 and 16 Mincing Lane, Wellington St. W.
Samples free. Correspondence Solicited.

LEONARD BROS.,
Wholesale Fish Dealers,
Are now prepared to fill all orders for their
Celebrated Boneless Codfish
(from new fish)
packed in 5, 10, 25 and 40 lb. boxes, 2 lb blocks wrapped in waxed paper.
SEND FOR QUOTATIONS.
ST.JOHN, N.B. MONTREAL, P.Q.

GOLDEN BRAND
CANNED
FINNAN HADDIE
Are put up in flat and tall tins.
Quality guaranteed.
AGENTS,
H. W. NORTHRUP & CO.
South Wharf, Saint John, N. B.

ORIENT MILLS.
SINCLAIR, HOOD & CO.,
(SUCCESSORS TO W. A. BRADSHAW & CO.)
Importers and Manufacturers of
Coffees,
Spices,
Mustards,
CREAM OF TARTAR, BAKING POWDERS, FLAVORING EXTRACTS, ETC.
48-50 Lombard Street, Toronto.

The British Columbia Fruit Canning and Coffee Co'y, Lt'd.
VANCOUVER, B.C.
Importers and Manufacturers of
COFFEES, SPICES, MUSTARDS,
CREAM TARTAR, BAKING POWDER, &c.,
FLAVORING EXTRACTS,
CANDIED PEELS,
JAMS, JELLIES, MARMALADES and
CANNED FRUITS.

For reliable brands of cut smoking and chewing Tobaccos use the following:

CUT SMOKING:
OLD FLAG.
GOLD FLAKE.
HAND MADE.

FINE CUT CHEWING:
GOLDEN THREAD. GLOBE.
VICTORIA. HIGH COURT.
JERSEY LILY.

MANUFACTURED BY

THE GLOBE TOBACCO WORKS CO., OF LONDON, Ltd.

THE CANADIAN GROCER PRICES CURRENT.

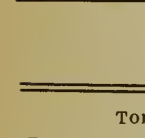
TORONTO, Sept. 25, 1890.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.



Cleveland's Superior Baking Powder in tin cans, per dozen net.

10 cent tins	1 00
¼ lb. "	1 50
6 oz. "	2 20
½ lb. "	2 80
12 oz. "	4 25
1 lb.	5 50
5 lbs.	25 50

	Per doz
Dunn's No. 1, in tins	2 00
" " 2, in tins	75
Cook's Gem, in 1 lb pkgs	$1 75
" " 7 oz "	85
" " 2 oz "	40
" " 5 lb. tins	65
" " bulk, per lb	12

	Per doz.
Empire, 5 dozen 4 oz cans	$0 75
" 4 " 8 "	1 15
" 2 " 16 "	2 00
" ½ " 5 lb cans	9 00
" bulk, per lb	15

COOK'S FRIEND.

(In Paper Packages.)

	Per doz
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, ½ "	14 00
Ocean Wave, ¼ lb, 4 doz cases.	75
" ½ lb, 4 "	1 30
" No. 1, 2 "	1 90
" 1 lb, 2 "	2 20
" 5 lb, ½ "	9 60

BISCUITS.

Abernethy	8½
Arrowroot	$0 11
Butter	0 6½
Cabin	0 7½
Cottage	0 8½
Digestive	0 10
Daisy Wafer	0 16
Garibaldi	0 10
Gingerbread	0 11
Ginger Nuts	0 10½
Graham Wafer	0 09½
Lemon	0 10
Milk	0 09½
Nic Nac	0 12
Oyster	0 06½
People's Mixed	10½
Pic Nic	0 09
Prairie	0 08½
Rich Mixed	0 14
School Cake	0 11½
Soda	0 06½
" 3 lb "	0 21
Sultana	0 11
Tea	0 11
Tid Bits	0 09½
Variety	0 11
Village	0 07½
Wine	0 08½

BLACKING.

Day & Martin's, pints, per doz	$3 20
" ½ "	2 10
" ½ "	1 10
Spanish, No. 3	4 50
" " 10	9 00

JACQUAND FRENCH BLACKING.

No 2 per gross	2 30
No 3 "	3 45
No 4 "	4 60
No 5 "	6 90

BLACK LEAD.

Reckitt's Black Lead, per box... 1 15
Each box contains either 1 gro., 1 oz.; ½ gro., 2 oz., or ¼ gro., 4 oz.

TELLIER, ROTHWELL & CO'S.

Royal Black Lead, per gross..... $1 80

F. F. DALLEY & CO.

Per gross.

Silver Star Stove Paste 9 00
Packed in fancy wood boxes, each box contains 3 doz.

BLUE.

Reckitt's Pure Blue, per gross.. 2 10

TELLIER, ROTHWELL & CO'S.

Parisian Square Blue, per lb..13 to 14c

BROOMS.

	Per doz.
Carpet....4 strings	2 90
X Parlor, 2 "	2 65
Louise 3 "	2 65
1 Gem 4 "	3 25
2 " 3 "	2 65
3 " 2 "	2 20
" 2 "	1 95
O Hurl... 4 "	2 65
" 3 "	2 35
2 " 3 "	2 05
3 " 3 "	1 70
OK " 2 "	1 35
Hvy Mill 4 "	3 70

CORN BROOMS.

CHAS. BOECKH & SONS. per doz

X Carpet, 4 strings, net	$3 20
2 " 4 " "	2 90
3 " 3 " "	2 65
XXX Hurl 4 " "	2 60
1X " 4 " "	2 40
2X Parlor 4 " "	2 25
3 " 3 " "	1 95
4 " 3 " "	1 70
5 " 2 " "	1 30
Girls " 2 " "	1 50
Railway 4 " "	3 00
Ship 4 " "	4 00
2 Cable 2 wire bands, net	3 00
3 " 3 " "	4 00
1 Hearth 2 strings, net	1 75
2 " 2 " "	1 50
3 " 1 " "	1 20
4 " 1 " "	1 00

CANNED GOODS.

	Per doz	
Apples, 3's	$1 00	$1 15
" gallons	3 00	3 20
Blackberries, 2	2 00	2 10
Blueberries, 2	1 25	1 40
Beans, 2		1 00
Corn, 2's	1 10	1 15
" Special Brands	1 30	2 10
Cherries, red pitted, 2's	2 25	2 40
Peas, 2's	1 10	1 20
Pears, Bartlett, 2's		2 00
" Sugar, 2's		1 70
Pineapple, Baltimore	2 40	2 50
" Bahama	2 90	3 00
Peaches, 2's	2 25	2 40
" 3's	3 25	3 50
" Pie, 3's	1 60	1 65
Plums, Gr Gages, 2's		1 40
" Lombard	1 75	2 00
" Damson Blue	1 90	2 00
Pumpkins, 3's		0 75
" gallons	3 00	3 25
Raspberries, 2's	2 25	2 40
Strawberries, choice 2's	2 25	2 40
Succotash, 2's	1 50	1 65
Tomatoes, 3's	1 10	1 20
Finnan haddies		1 50
Lobster, Clover Leaf		2 95
" Other brands	2 10	2 30
Mackerel	1 00	1 10
Salmon, 1's, talls	1 35	1 55
" " flats	1 60	1 70
" white	1 10	1 25
Sardines Albert, ¼'s tins		11½
" " ½'s "		18
" Martiny, ¼'s "	10	10½
" " ½'s "	16,	17
" Other brands, 9¾, 11, 16,		17
" P & C, ¼'s tins	23,	25
" " ½'s "	33,	36
Sardines Amer, ¼'s "	6½,	8
" " ½'s "	9,	11

JAMS AND JELLIES.

DELHI CANNING CO.

Jams assorted, 1's	2 35
Jellies, 1's	2 25

TORONTO BISCUIT & CONFECTIONERY CO.

	Per lb
Jams, absolutely pure—apple	$0 06
Family	0 07
Black and Red currant, Raspberry, Strawberry, Peach and Gooseberry per lb	0 12
Plum	0 10
Jellies—pure—all kinds	0 10

These goods are put up in glass jars and in 5, and 10 lb. tins and 28 lb. pails.

Marmalade—orange	0 12

CANNED MEATS.

Comp. Corn Beef	1 lb cans	$1 60	$1 65
" "	2 "	2 60	2 70
" "	4 "	4 80	5 00
" "	6 "	8 00	8 25
" "	14 "	18 00	19 50
Minced Collops,	2 lb cans		2 80
Roast Beef	1 "		1 60
"	2 "	2 75	2 80
"	4 "		5 85
Par Ox Tongue,	2½ "	$8 50	8 75
Ox Tongue	2 "	8 25	8 50
Lunch Tongue	1 "		3 25
"	2 "	5 75	6 25
English Brawn	2 "	2 75	2 80
Camb. Sausage	1 "		2 50
"	2 "		4 00
Soups, assorted	1 "		1 35
"	2 "		2 25
Soups & Boulli..	2 "		1 80
"	6 "		4 50

Potted Chicken, Turkey, or Game, 6 oz cans 1 50
Potted Ham, Tongue or Beef, 6 oz cans 1 35
Devilled Tongue or Ham, ½ lb cans 1 35
Devilled Chicken or Turkey, ½ lb cans 2 25
Sandwich Ham or Tongue, ½ lb cans 1 50
Ham, Chicken and Tongue, ¼ lb cans 1 50

MINCE MEAT.

BRYANT, GIBSON & CO.'S—TORONTO

Mince Meat, ½ gal glass jars, $9 50
Ditto, 25 and 40 lb pails, per lb. 12½c

J. H. WETHEY'S—ST. CATHARINES.

Condensed, per gross, net..... $12 00

CHEWING GUM.

ADAMS & SONS

	To Retailers.
Tutti Frutti, 36 5c bars	$1 20
Bo-Kay (new) 150 pieces	1 00
Sappota, 150 "	1 00
Magic Trick, 115 "	0 75

ALWAYS ORDER RECKITT'S BLUE.

Prices Current, Continued—

Red Rose,	115 pieces	...	0 75
Sweet Fern,	230 "	...	0 75
Puzzle Gum	115 "	....	0 75
Oolah " "	115 "	...	0 75
Monte Cristo, new	180 "	...	1 30

C. T. HEISEL.

	No. in box.	Per box
Red Jacket,	115 pieces.	0 75
Royal Fruit,	365 pkgs.	1 20
Digestic,	120 pieces.	0 80
Largest Heart p. gum	150 "	1 00
Globe picture gum,	159 "	1 00

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO.S.

Chocolate—	Per 1b.
French, ¼'s....6 and 12 lbs .	0 30
Caraocas, ¼'s..6 and 12 lbs..	0 35
Premium, ½'s..6 and 12 lbs...	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs .	0 24
Sticks, gross boxes, each...	1 00
Cocoa, Homœopat'c,¼'s, 8 & 14 lbs	30
" Pearl " " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs.....	18

BENSDORP'S ROYAL DUTCH COCOA.

¼ lb. cans, per doz.....	$2 40
½ " " "	4 50
1 " " "	8 50

JOHN P. MOTT & CO.'s

R. S. McIndoe, Agent, Toronto.)

Mott's Broma.....per lb	$0 30
Mott's Prepaired Cocoa.....	28
Mott's Homœopat'c Cocoa(¼s)	32
Mott's Breakfast Cocoa.....	40
Mott's Breakf. Cocoa(in tins)	40
Mott's No. 1 Chocolate.....	35
Mott's Breakfast Chocolate...	28
Mott's Caracas Chocolate.....	40
Mott's Diamond Chocolate....	22
Mott's French-Can. Chocolate	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibbs.....	30
Mott's Cocoa Shells.....	5
Mott's Vanilla Chocolate stick	22&24
Mott's Pure Confec Chocolate	22c—38
Mott's Sweet Confeo. Choc.	21c—30

OOWAN COCOA AND CHOCOLATE CO.

Cocoas—	
Hygienic, 1, ½, ¼ lb. boxes	70, 75
Iceland Moss ¼lb in 12lb boxes	35
Soluble (bulk) 15 & 30 lb bxs...	18, 20
Soluble (tins) 6 lb and 12 lb....	20
Cocoa Nibs, any quantity ...	30, 35
Cocoa Shells, any quantity...	05
Cocoa Essence.....per doz	1 40
Chocolates—	
Mexican, ¼, ½ in 10 lb bxs	30
Queen's Dessert, "	40
Vanilla "	35
Sweet Caracas "	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross...	00
Pure Caracas (plain) ¼, ½ lbs	40
Royal Navy (sweet) "	30
Confectioners' in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

WALTER, BAKER & CO'S.

Chocolate—	
Pre'um No. 1, bxs. 12 & 25 lbs each	40
Baker's Vanilla in bxs 12 lbs each	52
Caraccas Sweet bxs 6 lbs each, 12 bxs in case.....	35
Eagle, sweet & spiced, bxs 12 lbs each	33
Vanilla Tablets, 416 in box, 24 bxs in case, per box.....3	65
Spanish Tablets, 100 in box, 12 bxs in case.....3	00
German Sweet Chocolate—	
Grocers' Style, in cases 12 boxes, 12 lbs each	25
Grocers' Style, in cases 24 boxes, 6 lbs each	25
48 Fingers to the lb., in cases 12 bxs 12 lbs each.....	25
48 Fingers to the lb., in cases 24 bxs 6 lbs each	25
Cocoa—	
Pure Prepared boxes, 12 lbs each	40
Cracked, boxes, 20 lbs each, 1 lb and assorted papers.....	32
Cracked, in bxs, 12 lbs., each, ½ lb. papers	32
Cracked, in bags, 6, 10 & 25 lbs each	32
Cocoa and shells, 12s and 25s...	30
Breakfast Cocoa—	
In bxs, 6 & 12 lbs., each, ½ lb. tins	45
In boxes, 12 lbs., each, 1 lb. tins, decorated canisters.....	45
Broma—	
In boxes, 12 lbs., each, ½ lb. tins.....	40

Packed chocolate, white and pink assorted, or if required, any kind separate.

GIBSON & GIBSON'S

	per 1b
Sydney Gibson's Cocoa, ¼s	0 30
Dr. Clarke's Cocoa, ¼'s and ½'s, tins	0 45
Soluble Cocoa bulk in boxes	0 18
Prepared do " " ...	0 22
Sydney Gibson's Chocolate, ¼s. and ½s	0 30
Gibson's Rock do ½s.	0 28
Dr. Clarke's do ¼s.	0 30
Confectioners' Pure Chocolate 10 lb. blocks	0 30
Vanilla choc. sticks, per gross ...	1 00
	per doz
Gibson's Icina, ½s. 2 doz. in case.	1 25
Gibson's Icina, 1 lb 2 " "	2 25

COFFEE.

GREEN

	c. per 1b.
Mocha.....	32, 35
Old Government Java.....	30, 33
Rio	19, 21
Plantation Ceylon.....	29, 31
Porto Rico.....	24, 28
Guatamala..	24, 26
Jamaica.....	22, 23
Maracaibo	24, 26

WHOLE ROASTED OR PURE GROUND.

ELLIS & KEIGHLEY'S.

	c. per 1b
Java.....	33, 34
Java and Mocha	34, 36
Plantation Ceylon.....	...35
Arabian Mocha	...37
Santos.....	28, 28
English Breakfast.....	16, 24
Royal Dandelion in 1 lb tins..	...26

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend.....	...33
Our Own "	...31
Laguayra "	...29
Mocha and Java.....	32, 33
Java, Standard.....	...33
" Old Government	30, 32
Arabian Mocha.....	36
Santos	...28

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs.....	36
Standard Imperial in sealed tins, 25 and 50 lbs.....	32
Standard Blend in sealed tins, 25 and 50 lbs.....	33
Ground, in tins, 5, 10, 15 and 25 lbs.....	20, 30
Say's Parisien, in ½ and 1 lb tins	30

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	$0 75
" " " " 1, 1½ oz....	1 25
" " " " 2, 2 oz.....	1 75
" " " " 3, 3 oz.....	2 00

FIRE LIGHTER.

"Star" Fire Lighter, per gross. $1 70

FLOUR AND MEAL.

	per bbl.	
Flour, Manitoba Patent..	5 80	5 85
" Ontario patents....	4 75	5 25
" Straight Roller	4 50	4 60
" Extra.....	4 20	4 30
" Low grades	2 00	3 75
" Strong bakers'....	5 50	5 60
Oatmeal, standard, bbls	....	4 40
" granulated, "	....	4 50
" rolled "	.....	4 50
Rolled Oats	....	4 50
Bran, per ton.....	11 50	12 00
Shorts	17 00	18 00
Cornmeal.....	4 00	4 40

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz	
Cases, No. 1, 2 oz tins.....	$2 75	$3 00
" No. 2, 4 oz tins.....	4 50	5 00
" No. 3, 8 oz tins.....	8 00	8 75
" No. 4, 1 lb tins.....	12 60	14 25
" No. 5, 2 lb tins.....	25 00	27 00

FRUITS.

FOREIGN.	c. per 1b.	
Currants, Provincial, bbls...	6¼,	6⅝
" " ½ bbls	6⅝,	6¾
" " cases	6¾,	7
" Filiatras, bbls....	6¼,	6⅝
" " ½ bbls...	6⅜,	6½
" " cases ..	6½,	6⅝
Patras, bbls.....	6⅞,	7
" " ½ bbls.....	7,	7⅛
" " cases.....	7⅛,	7⅜
" Vostizzas, cases.	7¾,	9¼
" " ½ cases	8½,	10
" 5-crown Excelsior (cases).....	9½,	10
" ½ case....	9⅛,	9⅝
Dates, Persian, boxes, ...	5¾	6
Figs, Elemes, 14 oz., per box	...	10
" 10 lb boxes	12½	13
" 20-lb "	15	16
" Seven-Crown	...	18
Prunes, Bosnia, bags	...	...
" cases, ...	5½	6½
Raisins, Valencia, off stalk,	4	5
" New, off stalk.....	7½	8
Selected	7¾	8
Layers	8½	9
Raisins, Sultanas.....	12,	14
" Eleme	7½	8
" Malaga:		
London layers	2 70	3 00
Loose muscatels	2 35	2 75
Imperial cabinets	3 25	3 50
" " qrs., flat.		1 00
Connoisseur clusters	4 00	4 25
Extra dessert "	4 75	5 00
" " " qrs.		1 50
Royal clusters	6 00	6 50
Fancy Vega cartoons	.....	2 75
Black baskets	4 00	4 25
" " qrs	1 30	1 35
Blue "	4 75	5 00
" " qrs	1 50	1 60
Fine Dehesas	7 00	7 25
" " qrs	2 00	2 25
Lemons, Palermos	4 00	6 50
" Messina.....	4 00	6 50
Oranges, Jamaicas.....	....	....
" Sorrentos	.....	4 50

DOMESTIC.

Apples, Dried, per 1b	0 08½ 0 09
do Evaporated.....	0 13½ 0 14

GLASSWARE.

TAYLOR, SCOTT & CO.

	c. per doz
Lamp Chimneys, O.....	32
" " A.....	35
" " B.....	45

GRAIN.

Wheat, Fall, No. 2, ...	0 96	0 99
" Red Winter, No. 2	0 97	0 98
" Spring, No. 2	0 94	0 95
" Man Hard, No. 1..	.....	.....
" " No. 2..	....	1 10
Oats, No. 2, per 34 lbs.....	35	37
Barley, No. 2, per 48 lbs...	50	51
" No. 3, extra.....	55	56
" No. 3.....	48	55
Rye.....	80	81
Peas.....	67	70
Corn	...	70

HAY & STRAW.

Hay, Pressed, "on track	11 50	12 00
Straw Pressed, "	5 00	7 00

LARD.

"FAIRBANK'S" REFINED COMPOUND.

In Butter Tubs.....	0 08½
Fancy "	0 09
3-hoop pails	0 09 0 09½
60 lb. cases of 3 lb., 5 lb., and 10 lb. tins, per lb	0 10

MUSTARD.

ELLIS & KEIGHLEY'S.

	cts
Durham, Fine, in ¼ and ½ lb tins per lb	25
" Fine, in 1 lb jars.....	22
" Fine, in 4 lb jars.....	70
" Ex Sup., in bulk, per lb.	30
" Superior, in bulk, per lb	20
" Fine, " "	15

COLMAN'S AND KEEN'S

In 4 lb jars.....	75
In 1 lb jars.....	25
D. S. F., in tins, per lb	41
" in ½ lb tins.....	42
" in ¼ lb tins, per lb.....	44
D. F. in ½ lb tins, per lb	26
" ¼ " "	28

NUTS.

	per 1b.	
Almonds, Ivica	14	15
" Tarragona..... ...	15	16
" Fornigetta	15	16
Almonds, Shelled Valencias ...	...	...
" " Jordon.	45,	55
Brazil.....	12	13
Cocoanuts, per 100		6 00
Filberts, Sicily..... ...		11
Filberts, Oblong	11	11½
Peanuts, roasted	12,	13
" green	9	10
Walnuts, Grenoble	16	17
" Bordeaux	12,	13
" Naples, cases		...
" Marbots..... ...		13
" Chilis	12	13

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO PICKLES.

John Bull, mixed, in bulk.....	$0 45
" Chow Pic'le, in bulk	0 50
" m'xed & Chow Chow	1 90
" Mixed & Chow-Chow pts	2 15
" Mixed & Chow-Chow qts	3 40
" " " 16 g.	1 90
Horse Radish, bottles, per doz	2 25

B. Grocers, Confectioners and Druggists.

The season is now at hand when you will be asked for Cough Drops. Send us Sample Order for the Celebrated

F. **B. F. P. COUGH DROPS,**

Put up in 5c. Tins, Bottles and Boxes, and in 5c. Packages.

P. Nothing like them for Sore Throat, Hoarseness, Coughs, Colds.

Toronto Biscuit and Confectionery Co.,

7 Front St. East, Toronto.

Prices current, continued—

SAUCES.

John Bull, kegs, per gal	1 25
" ½ pt bottles, per doz.	
" ¼ pt. bottles, per doz (according to quantity) 90c to	1 00
Devonshire Relish, kegs p. gal	1 75
" " ½ pt, bottles, per doz	1 25
Niagara Tomato, kegs. per gal	1 25
" " Reputed pints	1 25
Raspberry Vinegar, per doz	2 25
Raspberry Syrup and vinegar	2 25
Terry's Candied Peels. c. per peels	
Lemon, 7 lb boxes	...
Orange, "	...
Citron "	...

CROSSE & BLACKWELL'S.

Pickles, all kinds, pints, per doz	3 25

LEA & PERRIN'S. per doz.

Worcester Sauce, ½ pts	$3 60 $3 75
" " pints	6 25 6 50

LAZENBY & SONS.

	Per doz
Pickles, all kinds, pints	3 25
" " quarts	6 00
Harvey Sauce—genuine—hlf. pts	3 25
Mushroom Catsup " "	2 25
Anchovy Sauce " "	3 25

PRODUCE.

DAIRY.

	Per lb	
Butter, creamery, rolls	$0 21	$0 22
" " tub	0 19	0 21
" dairy, tubs, choice	0 14	0 16
" " medium	0 10	0 12
" low grades to com.	....	....
Butter, pound rolls	0 15	0 16
" large rolls	0 12	0 14
" store crocks	0 12	0 14
Cheese	0 09	0 10

COUNTRY

Eggs, fresh, per doz	0 13	0 14
" limed	....	....
Beans	1 65	1 70
Onions, per bbl	....	....
Potatoes, per bag	0 35	0 55
Hops, 1890 crop	0 15	0 18
" 1891 "	0 20	0 25
Honey, extracted	0 08	0 10
" section	0 14	0 16

PROVISIONS.

Bacon, long clear, p lb.	0 08½	0 09
Pork, mess, p. bbl	15 00	17 25
Hams, smoked, per lb	0 12½	0 13
" pickled	0 10	0 11
Bellies	0 10½	0 11
Rolls	0 09	....
Backs	....	0 11
Lard, Canadian, per lb	0 10½	0 10¾
Hogs	7 00	7 25
Tallow, refined, per lb	0 05	0 05½
"rough, "	....	0 02

RICE, ETC.

	Per lb
Rice, Aracan	3¾, 4c
" Patna	4¾, 5½
" Japan	5, 5½
" extra Burmah	3¾, 4
Grand Duke	6¾, 7¼
Sago	4¾, 5½
Tapioca	5½, 6

SPICES.

GROUND.

	Per lb.	
Pepper, black, pure	$0 15	$0 18
" fine to superior	10	15
" white, pure	25	28
" fine to choice	20	25
Ginger, Jamaica, pure	25	27
" African, "	..	18
Cassia, fine to pure	18	25
Cloves, " "	14	25
Allspice, choice to pure	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure.	30	35
Cream of Tartar, fine to pure	25	37

STARCH.

EDWARDSBURG STARCH CO. LIMITED, MONTREAL.

	c. per lb.
No. 1 White, 4 lb cartoons	5½c
Canada Laundry	4½
Silver Gloss, crates	6½
Silver Gloss, 1 lb chromos	6¾
Satin, Starch 1 lb chromos	7¼
No 1 White, barrels & halves	4¾
Benson's Canada Prepared Corn	7¼
Canada Corn	6¾
Rice Starch, 1 lb	9

BRITISH AMERICA STARCH CO BRANTFORD.

1st quality white, 3 lb. cartoons,	5½
Lily White gloss, crates	6¾
Brantford gloss, 1 lb	7¼
Lily White gloss, 1 lb chromo	6¾
Canada Laundry, Boxes	4½
Pure Prepared corn	7¼
Challenge Corn	6¾
Rice Starch, fancy cartoons	9
" cubes	7½

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40-1b boxes. 1, 2, and 4 lb. pack'g's	8
36-lb boxes, 3 lb. packages	8
12-lb "	8½
38 to 45-lb boxes	8
Silver Gloss Starch—	
40-lb " 1, 2 and 4 lb packages.	9
40-lb " ½ lb package	9½
40-lb " ¼ "	10
40-lb " assorted ½ and ¼ lbs	9¾
6-lb " sliding covers	9½
38 to 45 lb boxes	9
Oswego Corn Starch—for Puddings, Custards, etc.—	
40 lb boxes, 1 lb packages	8½
20 " "	8¾

SUGAR.

	c. per lb
Granulated, 15 bbls or over	5
less than 15 bbls	5½
Paris Lump, bbls and 100 lb. bxs	5¾
" " 50 lb. boxes	5¾
Extra Ground, bbls	5¾
" " less than a bbl.	6¼
Powdered, bbls	5½
" less than a bbl	5½
Extra bright refined	4¾
Bright Yellow	4¼
Medium "	3¾
Brown	3½
Raw	3½ 4½

SYRUPS AND MOLASSES.

SYRUPS.	Per lb. bbls.	½ bbls
D	2⅝	2¾
M	2¼	2⅜
B	...	..
V.B	2⅝	2¾
E.V.B	2¾	2¼
E. Superior	2¼	3
XX	2⅝	3
XXX	3	3⅛

MOLASSES.	Per gal.	
Trinidad, in puncheons	0 38	0 40
" bbls	0 40	0 42
" ½ bbls	0 42	0 44
New Orleans, in bbls	0 48	0 65
Porto Rico, hdds	0 38	0 40
" barrels	0 42	0 45
" ½ barrels	0 44	0 47

TOBACCO AND CIGARS.

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	67c
Ingots, rough and ready, 7's	64
Laurel, 3's	57
Brier, 7's	55
Index, 7's	50
Honeysuckle, 7's	58
Napoleon, 8's	54
Royal Arms, 12's	55
Victoria, 12's	53
Brunette and Lovely, 12's	50½
Prince of Wales, in caddies	51½
" in 75 lb boxes	51
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	53
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
½ lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

GLOBE TOBACCO COMPANY.
CUT SMOKING TOBACCO.

	Per lb.
The Old Flag, ⅛ lb. in 5 lb. boxes.	70c
" " " 1 lb. Fancy Tins	70c
" " " ½ " " "	41c
Gold Flake, 1-5, 6 lb boxes	70c
" " ⅕, 5 "	70c
" " 1-10, 5 "	80c
" " 1 fancy tins	70c
" " ½ " "	41c
" " 1 " glass jars	77c
Hand Made, 1-5, 6 lb boxes	65c
" " ⅕ 6 "	68c
" " 1 fancy tins	68c
" " ½ " "	40c
" " 1 glass jars	75c

GRANULATED SMOKING TOBACCO.

Uncle Tom, 1-5, 6 lb boxes	45c
" " 1-10, 6 lb "	45c

LONG CUT SMOKING TOBACCO.

Wig Wag, ½, 6 lb boxes	41c
" " 1-5, 6 lb "	43c
" " 1-10, 6 lb "	45c

FINE CUT CHEWING TOBACCO.

Golden Thread, 5 & 10 lb pails	95c
Globe, - - " "	90c
Victoria, - - " "	75c
High Court, - " "	70c
Jersey Lilly, - " "	65c
Golden Thread, 1-16 " Foil in ½ gro. boxes, per gross	9 05
Solace " 1-16 " Foil in ½ gro. boxes, per gross	6 05

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M
Madre E' Hijo, Lord Landsdowne	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00

One Trial

Will convince you that the "MALLAWALLA" blend of Pure Indian and Ceylon teas is something delicious and a sure favorite with black tea drinkers, 1 lb. and 1-2 lb. tin foil packages, 50 lbs. in a case. If you want the best buy "MALLAWALLA."

DIAMOND BAKING POWDER in ¼, ½ and 1 lb. tins is more satisfactory and netts you a better profit than any first-class powder on the market.

Merit tells, "Wherever sold it has been a repeater." Have you tried it?

W. H. GILLARD & CO.,

WHOLESALE GROCERS, HAMILTON, ONT.,

Agents for Canada.

Prices current, continued—

El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00
Cigarettes, all Tobacco—	
Cable	7 00
El Padre	11 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 00
B. C. No. 1	4 00
Sweet Sixteen	3 50

CUT TOBACCOS.	per lb
Puritan, ½ lb pkg., 5 lb. boxes	70
Old Chum, ½ lb pkg 5 lb box	70
Old Virgin., 1-10 lb pkg., 10 lb bxs	62
Gold Block, ½ lb pkg, 5 lb boxes	70

CIGARETTE TOBACCO.	
B. C. N. 1, 1-10, 5 lb boxes	83
Puritan, 1-10, 5 lb boxes	85
Athlete, per lb	1 15

SOAP.

Ivory Bar, 1 lb. bars per lb	5½
Do. 2, 6-16 and 3 lb bars "	5
Primrose, 4½ lb bars, wax W "	4½
" 1 " " "	4½
John A, cake, wax W. per doz	42
Mayflower, cake, " "	42
Gem, 3lb bars per lb	3½
" 13 oz, 1 and 2 lb. bars	3½
Queen's Laundry, per bar	5½
Pride of Kitchen, per box	2 75
Sapolio, ½ gross boxes	3 25
" per gross, net cash	12 00

TAYLOR, SCOTT & CO.

	per doz.
Baby's Own, ½ doz boxes	$1 25
Our Boys, ½ " "	1 25
Sea Foam, ½ "	75
London Bouquet, ½ "	60
Oatmeal, 1 " "	85
" ½ " "	60
Paris Assorted, ½ " "	0 75
Albert Oatmeal bar, 2 doz. boxes	0 75
" White Castile bar, 2 doz. boxes	0 75
Fatherland, ½ doz boxes, p. gro.	5 00

MORSE'S SOAPS.	Per lb
Mikado (wrapped)	0 04½
Eclipse "	0 04½
Stanley Bar	0 04½
Defiance	0 04½
Toronto, 12 oz. Per doz	0 50
Ruby, 10 oz "	0 30
Monster, 8 oz. "	0 24
Detroit, 14 oz "	0 48
Lily White "	0 90
Everyday "	0 80
Queen City, 14 oz "	0 72
	Per box
Mottled in 5 box lots, 100 bars	5 00
" " " 60 bars	3 00
Floater (boxes free)	6 50
Electric	2 75
Hard Water Electric	2 50
Royal Laundry	3 25
Octagon	4 00
	Per doz
Royal Magnum	0 25
" " 25 doz per box.	0 20
Anchor, Assorted	0 40
" Castile	0 50
Morse's Assorted	0 45
Morse's Rose	0 45
" Windsor	0 45
" Castile	0 45
Bouquet, paper and wood	0 80
Prize Magnum, White Castile	0 72
" " Honey	0 72
" " Glycerine	0 72
" " Oatmeal	0 72
	Per box
" " Honeysuckle	0 72
Sweet Briar	0 85
Extra Perfume	0 55
Old Brown Windsor Squares	0 30
White Lavender	1 00
	Per doz
White Castile Bars	0 85
White Oatmeal	0 85
Persian Boquet, paper	2 50
Oriental	0 45
Pure Cocoanut, 3 doz. bxs, wood	0 40
Heliotrope, paper	1 50
Carnation	0 60
Rose Boquet	0 60
Cocoa Castile	0 40
Arcadian	0 45
New Arcadian, per gross	4 25
Ocean Boquet	0 45
Barber's Bar, per lb	0 25
Pure Bath	1 60
Magnolia	1 20
Oatmeal	0 85
Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey	0 70
Plain Glycerine	0 70
Plain Windsor	0 70
Fine Bouquet	1 00
Morse's Toilet Balls	0 90
Turkish Bath	0 60
Infants' Delight	1 20

WOODENWARE. per doz

Pails, 2 hoop, clear No. 1	$1 70
" 3 " " "	1 90
Pails, 2 hoops, clear No. 2	$1 60
" 3 " " "	1 80
" 3 " painted "	1 80
Tubs, No. 0	9 50
" 1	8 00
" 2	7 00
" 3	6 00
Washboards, Globe $1 90	2 00
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
" Single Crescent	1 85
" Double "	2 75
" Jubilee	2 25

	per case.	
Matches,	5 case lots.	Single cases
Parlor	1 70	$1 75
Telephone	3 90	4 00
Telegraph	4 10	4 20
Safety	4 20	4 30
French	3 60	3 75

Railroad (10 gro. in case)
Single case and under 5 cs. $4 00
5 cases and under 10 cases ... 3 90
Steamship (10 gro. in case)
Single case and under 5 cs. 3 80
5 cases and under 10 cases ... 3 70

	per doz.
Mops and Handles, comb.	1 25
Butter tubs	$1 60 $3 20
Butter Bowls, crates ast'd	3 60

CLOTHES PINS.

5 gross, per box	0 75
4 gross, "	0 85
6 gross, "	1 20

CHAS. BOECKH & SONS.

	per box
5 gross, single & 10 box lots	0 75 0 80
Star, 4 doz. in package	0 85
" 6 " "	1 25
" 4 " cotton bags	0 90

INDURATED FIBRE WARE.

½ pail, 6 qt	$4 00
Star Standard, 12 qt.	4 50
Milk, 14 qt	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	3 25
" round "	3 50
Handy dish	3 75
Water Closet Tanks	18 00

DURABLE PAILS AND TUBS

WM. CANE & SONS, MANUFACTURING CO NEWMARKET.

	Per doz.
Steel hoops, painted and grain'd	2 20
Brass hoops, oiled and varnish.	3 25
No 1 tubs	9 50
No 2 "	8 50
No 3 "	7 50

BARM YEAST.

	per box
3 doz. 5c. packages, in boxes	1 00
3 doz. 10c. " "	1 95
1½ " 10c. and 3 doz. 5c. packages in assorted boxes	2 00

"OUR NATIONAL FOODS."

	pkg.	doz
Desiccated Wheat	4 lb.	$2 35
" Rolled Oats	4 "	2 35
Snow Flake Barley	4 "	2 35
Dessicated Rolled Wheat.	3 "	2 35
Buckwheat Flour, S. R.	4 "	2 25
Prepared Pea Flour	2½ "	2 00
Baravena Milk Food	1 "	3 53
Patent Prepared Barley	1 "	2 00
Patent Prepared Groats	1 "	1 50
Gluten Flour	4 lb.	3 00
Farina, very choice	1½ lb.	1 40

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto:

10 dy. to 60 dy		2 30
8 dy. and 9 dy	2 65	2 70
4 dy. to 7 dy	2 90	2 95
3 dy C.P.	3 95	4 00
3 dy A.P	3 45	3 50

HORSE NAILS:
"C" 60 to 60 and 10 per cent. from list.

HORSE SHOES:
From Toronto, per keg .. 3 50

SCREWS: Wood—
Flat head iron 77½ p.c. dis
Round " 72½ p.c. dis.
Flat head brass 75 p.c. dis.
Round head brass 70 p.c.

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under)	1 45
2nd " (26 to 40 inches)	1 35
3rd " (41 to 50 ")	3 40
4th " (51 to 60 ")	3 70
5th " (61 to 70 ")	4 00

ROPE: Manilla	0 12½	0 12½
Sisal	0 08½	0 08½
New Zealand	0 08½	0 08½
BINDER TWINE:		
Crown Brand (from factory)		11
Red Cap " "		12
Blue Ribbon " "		14
Silver Composite " "		9

AXES: Per box, $6 to $12.

SHOT: Canadian, dis. 7½ per cent.

HINGES: Heavy T and strap ...04½ 05
" Screw, hook & strap. 03½ 01½

WHITE LEAD: Pure Ass'n guarantee ground in oil.

25 lb. irons per lb	5½
No. 1 "	5
No. 2 "	4½
No. 3 "	4

TURPENTINE: Selected packages, per gal 0 55 0 56

LINSEED OIL per gal, raw 0 60 0 61
Boiled, per gal 0 63 0 64

CASTOR OIL: Best per lb 0 08¾ 0 09

GLUE: Common. per lb 0 10 0 11

PETROLEUM.

	Imp. gal.	
F. O. B. Toronto		
Canadian	0 15	$0 16
Caroon Safety	0 17½	0 18
Canadian Water White	0 20	0 22
Amer'n Prime White	0 23	0 24
" Water White	0 25	0 00
Photogene	0 27	0 00

DRUGS AND CHEMICALS.

Alum lb	$0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 02½	0 03½
Borax	0 13	0 14
Camphor	0 65	0 75
Carbolic Acid	0 35	0 45
Castor Oil	0 11½	0 12½
Cream Tartar	0 30	0 31
Epsom Salts	0 01½	0 02
Paris Green	0 16	0 17
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 18	0 20
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 35	0 45
Salpetre	0 08½	0 09
Soda Bicarb, per keg	2 50	2 75
Sal Soda	1 00	1 25
Madder	0 12½	....

VINEGAR.

A. HAAZ & CO

XX, W.W		0 20
XXX, W.W		0 25
Honey Dew		0 30
Pickling		0 30
Malting		0 45
THE BADGEROW FALCONER VINEGAR CO		
French Bordeau per gal		0 34
Tarragona "		0 32
Triple "		0 30
Fruit Vinegar "		0 27
Pickling "		0 28
XXX "		0 25
Extra XX "		0 22
XX "		0 20
X "		0 16
Cider Vinegar	0 16 to	0 25
Honey Vinegar		0 25
Eng. Malt Vinegar	0 50 to	0 60
Bottled Malt Vinegar, qts		2 00
Methylated Spirits	2 00 to	2 25

FISH.

Pickerel per lb	....	0 06
Pike do	....	0 05
White fish	0 07	0 08
Salmon Trout	0 07	0 08
Lake herring	2 50	3 00
Pickled and Salt Fish:		
Labrador herring, p. bbl	5 75	5 50
Shore herring "	4 50	5 50
Salmon trout, per ½ bbl	4 25	4 50
Dried Fish:		
Codfish, per quintal	5 25	5 75
" cases	5 00	5 50
Boneless fish per lb		0 04
Boneless cod "	0 06½	0 08½
Smoked Fish:		
Finnan Haddies per lb	0 07½	0 03
Bloaters per box	1 00	1·50
Digby herring "		0 16
Sea Fish:		
Haddock per lb		0 03
Cod "		
B.C. salmon "		0 16

THE ST. LAWRENCE SUGAR REFINING CO'S

GRANULATED AND YELLOWS AND SYRUPS

ARE PURE.

NO BLUEING

Material whatsoever is used in the manufacture of

OUR GRANULATED.

THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL,

Offer for sale all grades of REFINED SUGARS and SYRUPS of the well-known brand of

Redpath

CERTIFICATES OF STRENGTH AND PURITY.

OFFICE OF THE PUBLIC ANALYST,

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Co., Montreal:

GENTLEMEN,—I have personally taken samples from a large stock of your Granulated Sugar, "REDPATH" brand, and carefully tested them by the Polariscope, and I find these samples to be as near to absolute purity as can be obtained by any process of Sugar-Refining.

The test by the Polariscope showed in yesterday s yield 99·90 per cent. of Pure Cane Sugar, which may be considered commercially as ABSOLUTELY PURE SUGAR.

JOHN BAKER EDWARDS, P.L.D., D.C.L., F.C.S.,

Public Analyst for the District of Montreal, and Professor of Chemistry.

CHEMICAL LABORATORY, MEDICAL FACULTY, McGILL UNIVERSITY.

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Company:

GENTLEMEN,—I have taken and tested a sample of your "EXTRA GRANULATED" Sugar, and find that it yielded 99·88 per cent. of Pure Sugar It is practicaHy as pure and good a Sugar as can be manufactured.

Yours truly,

G. P. GIRDWOOD.

THE CANADA MEAT PACKING CO.,

MONTREAL,

BEEF AND PORK PACKERS,

Curers of the Celebrated C.M.P Brand of Smoked Meat, Sugar cured extra-flavored Hams and Bacon.

Compressed Corned Beef. Ox and Lunch Tongue.
Pure Lard a Specialty.

WRITE FOR QUOTATIONS.

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Send Ten Cents to the GROCER PUBLISHING Co. for a copy of B. F. Cumming's Prize Essay on "How to Sell Goods."

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Corner Hastings and Granville Streets, one block from Railway Station and Steamship dock.

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INSLEY & EDWARDS, Proprietors.

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BANFF, N.W.T.

Special apartments for invalids. Bath houses in connection and a staff of male and female attendants. The best of accomodation for Travelers. Rates, $2.00 and $2.50.

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Strictly first-class. Headquarters for Commercial Men. Large sample rooms.

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The leading hotel in the city. Sample rooms convenient to stores, provided for commercial men

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Newly built, newly furnished, Fonr large sample rooms.

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Strictly first-class. The favorite commercial house along the line of C. P. R

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Best sample rooms west of Winnipeg. Strictly first-class.

WM. NEVINS, Prop.

Queen's Hotel,

WINNIPEG, MAN.

First-class in every respect.

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It is well-known

That successful Doctors read all the latest medical books and papers and go abroad occasionally to study. Successful lawyers read legal publications to learn the latest legal decisions and points constantly cropping up. Teachers, clergymen, druggists, architects, all read the publication issued in the interests of their profession. They must do so to keep up with the times.

The same applies to grocers and general merchants. They must not only read the best papers published in their interests but must also watch the advertisements closely. There they learn the rise and fall in prices; latest trade news and methods of buying, handling and selling goods, so that they may make the greatest profit. A doctor reads much that he already knows, so does a lawyer. So does a number of any of the other professions. So will a merchant. It is often the issue of the paper he misses that is worth dollars to him. His best and safest policy, therefore, is to subscribe for his trade paper.

The only exclusively grocery and general store paper is THE CANADIAN GROCER issued weekly, subscription price $2.00 per year.

W. BOULTER & SONS,

PICTON, ONT.

PACKERS OF THE CELEBRATED

LION BRAND

Canned Fruits and Vegetables.

Every can has a Lion on the Label as Trade Mark and the words Bay of Quinte canning factories. This Label is a guarantee to the consumer that the quality is first-class. Ask your wholesale grocer for the Lion Brand; do not take any other. The Wholesale Trade only supplied.

Bay of Quinte Canning Factories.

Head Office, PICTON. Branch, DEMORESTVILLE.

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ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

"Quick and Easy"

IS THE BEST

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The Brandon Manufacturing Co., Ltd., Makers
Strachan Avenue, Toronto.

This board has a double crimp and only the best materials are used in its manufacture all first-class grocers keep it.

T. G. Williamson & Co.,

COMMISSION MERCHANTS.

TEAS, COFFEES, FRUITS, SUGARS, ETC

42 Front Street East,
TORONTO, ONT.

TORONTO SALT WORKS,

128 Adelaide E., Toronto,

Sole City Agents for the "Canada Salt Association"

Dealers in all kinds of Table, Dairy, Meat Curing, Barrel and Land Salts.

The "Acme" Table Salt (new process) will not get damp or hard.

Two Silver Medals, at Industrial Exhibition, Toronto, 1890, for our "Acme" Table Salt and our "Star Brand" Dairy Salt.

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SPOOL SILKS & TWISTS,

EMBROIDERIES & FANCY SILKS.

To satisfy and please your customers you must keep the best lines. "CORTICELLI" has that reputation; if you want to put in a line of these goods. Send for further information and prices to

CORTICELLI SILK CO.,

ST. JOHNS, P. Q.

Commercial Travellers.

To any traveller who will send us one new subscriber for three months we will send all the back numbers of the paper containing "Drum Taps." A most entertaining sketch of a week spent on the road by a well-known American Traveller.

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FAST SELLER. GOOD PROFIT

285 gross sold in London, Ont., in 5 weeks, and sells faster every day.

NO COAL OIL.

Send for sample. See our prices.

STAR MFG. CO., London.

COUGH DROPS.

Every retailer should have them at this season of the year. Watson's Cough Drops are the best in the world for the throat and chest; for the voice unequalled. "R. & T. W." stamped on each drop. Write

R. & T. WATSON, TORONTO,
for Prices, etc.

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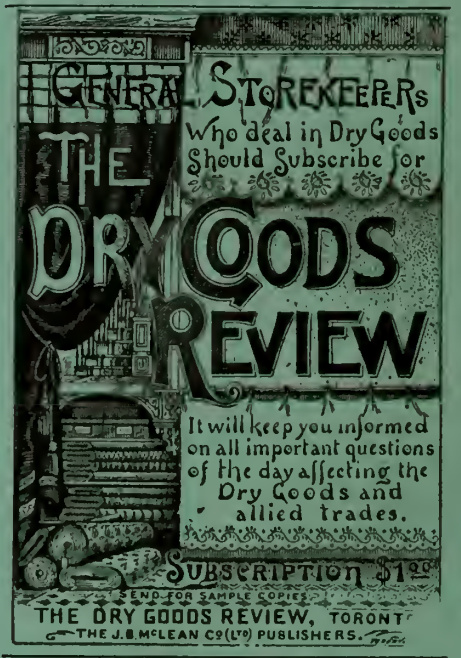
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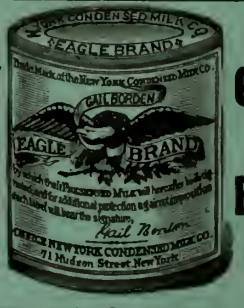
BUY  ONLY

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THE GAIL BORDEN Eagle Brand Condensed Milk

Has maintained its high reputation for ABSOLUTE PURITY for over a QUARTER OF A CENTURY.

AS A FOOD FOR INFANTS IT HAS NO EQUAL.

FOR SALE BY

Grocers and Druggists Everywhere.

- PARISIAN - BLUE!

Is Stronger and More Economical

THAN ANY OTHER BLUE.

It Does Not Stain the Linen.

TELLIER, ROTHWELL & CO.

- BROOMS -

EXTRA SELECT.

35, 30, 25, 20, 15.

Just what you want for choice family trade at prices to suit all.

These Brooms are made of selected stock, handsomely finished and warranted to be always same weight and quality.

Note our Special Brands.

35	"Peerless"	35
30	"Ideal"	30
25	"Royal"	25
20	"Anchor"	20
15	"Crown"	15

Manufactured by

CHAS. BOECKH & SONS, - TORONTO.

—ALSO—

Household Brushes of every description, Pails, Tubs, Washboards, Matches, etc.

Price List sent on application.

ESTABLISHED 1856.

To please your customers sell Martin's Mount Forest Oatmeals.

Ordinary oatmeal is hard to digest because it is not boiled long enough.

By our New Process the meal is partly cooked and is easily digested.

If your wholesale grocer does not keep them write direct to

MARTIN BROS.,

Mount Forest, Ont.

Oats and Feed a Specialty.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

THE CANADIAN GROCER.

FALL NUMBER.

·1891·

Toronto

EDDY'S No. 1 MATCHES

In Woodboard Caddies. Weight only 63 pounds. Other makes weigh 80 to 90 pounds.

-:-UNIFORM IN SIZE.-:-

-:-SUPERIOR IN QUALITY.-:-

-:-HANDSOME IN APPEARANCE.-:-

-:-UNRESERVEDLY GUARANTEED.-:-

THE E.B. EDDY CO'Y'S
INDURATED * FIBRE * WARE
THE WOODEN BUCKET MUST GO.
NO HOOPS, NO JOINTS, CANNOT LEAK, SHRINK, SWELL, OR WATER SOAK
HULL, CANADA.
THE NEATEST, MOST DURABLE, MOST ATTRACTIVE & THE BEST WARE IN THE MARKET.
MAMMOTH WORKS
ONE QUARTER GROSS
INCORPORATED A.D. 1886
EDDY
HULL
THE E.B. EDDY CO
TELEGRAPH MATCHES
CANADA
"THE ELECTRIC" "DUPLEX" "PLANET" "WAVERLY" "GLOBE" "X" AND "XX"
WASH BOARDS

⊛ EVERY STICK A MATCH.----EVERY MATCH A LIGHTER. ⊛

The Ten Gross Cases are well and strongely made.

The Quarter Gross Caddies are neatly and handsomely printed.

The Small Boxes are machine made, uniform in size, and regular in count.

To the dealer there is a great saving in freight and storage.

To the consumer, great satisfaction in use, known excellence of manufacture, absolute guarantee as to quantity and quality.

SOLD EVERYWHERE.

Mammoth Factories at Hull, Canada.

ESTABLISHED 1851.

AHEAD OF ALL.

BRANTFORD PREPARED CORN

Highest Award

JAMAICA EXHIBITION, 1891.

Manufactured by THE BRITISH AMERICA STARCH CO., Ltd., Brantford.

WE ARE BUYING
Dried Apples.
SEND SAMPLES AND QUOTATIONS

ESTABLISHED 1880.

STANWAY & BAYLEY.

BROKERS
AND
GENERAL COMMISSION MERCHANTS.
44 FRONT ST. EAST. TORONTO.

WE ARE BUYING
Evaporated Apples
SEND SAMPLES AND QUOTATIONS

H. A. NELSON & SONS

Manufacturers and Wholesale Dealers
—IN—
BROOMS AND WHISKS,
Brushes, Baskets, Mats, Cordage, Grocers' Sundries,
Railroad and Steamship Matches.

SOLE SELLING AGENTS
for the Celebrated Woodenware manufactured by
THE LONGFORD MANF'G CO.,
Send for Staple Catalogue now ready.
56 AND 58 FRONT ST. WEST, TORONTO.

MOTT'S DIAMOND CHOCOLATE.
JOHN P. MOTT & Co
HALIFAX, N.S.
ESTABLISHED 1849
IS THE BEST.

ASK FOR
MOTT'S

DUNN'S BAKING POWDER

THE COOK'S BEST FRIEND
Largest Sale in Canada.

Taylor, Scott & Co.

TORONTO.

THE BEST

IS THE CHEAPEST.

Retail Price, 25c.

—o—

For sale by all first-class grocers

- EMPIRE -

Coffee, Spice and Mustard Steam Mills.

THE LEADING HOUSE IN THE TRADE.

Royal Dandelion Coffee.

Empire Baking Powder.

FULL LINES

Pure Coffees, Pure Spices, Flavoring Extracts.

GROCERS' SUNDRIES.

The attention of the trade is called to the superior excellence of all goods manufactured by us. Live grocers will note the fact, and place their orders with us. Prices and samples furnished on application. Mail orders receive prompt attention.

ELLIS & KEIGHLEY,

Bay and Esplanade Sts, Toronto.

YOUNG & SMYLIE,
BROOKLYN, N. Y.

LICORICE

SPECIALTIES

THESE GOODS CAN BE OBTAINED FROM ANY OF THE LEADING FIRST-CLASS HOUSES IN CANADA.

--- THE SUCCESSFUL GROCER ---

READS HIS TRADE PAPER.

OCTOBER 2, 1891.

DEAR SIR,

We beg to hand you herewith a sample copy of THE CANADIAN GROCER and ask you to look over it carefully, not for the sake of passing the time, and with the idea that its pages cannot contain anything of value to you, but with the same carefulness and attention that you would give to a new investment on which you expected good returns.

You are one of a few who are not now subscribers to THE CANADIAN GROCER. We know that it is only the matter of a short time when every grocer and general storekeeper in Canada will be on our lists. But we want them now. You would have been with us long ago if the matter had been put to you as plainly as it is now. Supposing a line of goods were offered you in which you could make a profit of fifty per cent., would you let it pass? One year's subscription to THE CANADIAN GROCER will pay you One Hundred per cent. at the least. Such has been the experience of others.

Reliable reports of the leading markets are given. This feature alone will often save many times the subscription. To prove this we quote from a commercial traveller's letter received the other day. He says:—" * * * * I have watched with a great deal of interest the growth of your paper, which is now acknowledged to be the best in Canada. Your editorial and market columns are replete with information, and your selections from leading American papers are always good. By the way, I sometimes think the wholesale prices you quote are just a little below the mark, at least it sometimes happens that they are below what I am at liberty to sell at, but as your paper is published particularly in the interests of the retail trade, I suppose it is commendable to err on the right side, or in the interests of your customers, but the trouble is the prices quoted on some things occasionally show no margin at all, and the storekeeper is willing to swear that you are right." The news is entirely for and about business men; articles dealing with the best and most profitable ways of conducting business, being the experience of successful merchants, articles on the latest and most approved methods of window dressing, interior store arrangements, with photogravure illustrations of the best grocery stores in the country, office arrangement, advertising, handling clerks, etc., are given from time to time. Will you give it a trial? The subscription price is TWO DOLLARS per annum. Fill out the blanks on page 42 of this number, return at once and get the balance of the year free.

THE CANADIAN GROCER
& GENERAL STOREKEEPER.
PUBLISHED WEEKLY.
$2.00 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

Vol. V. TORONTO, OCTOBER 2, 1891. No. 40

WITH the feeling that we have done our best to make it a credit to the season, we deliver this year's Fall Number of THE GROCER into the hands of our readers. If it calls forth a little admiration from them, it will repay us for the outlay of time, money and special effort that has been made upon it. As to our own opinion of it, we naturally think that there is little in the best conception of a fall number that is not realized in this particular one. It is much larger and more handsome than our autumn issue of last year. The difference is due to and indicates the progress THE GROCER has made since a year ago. It is as an index of our rate of progress that we wish the Fall Number always to be taken, and if each future year's stride onward is as great as that of last year, the future Fall Numbers will improve upon each other by the same ratio of progression as that of this year improves upon that of last year.

***

This number, ample though it is, does not quite fill out the scale of the plan we had designed for it The cause of this is that we preferred to be punctual rather than ideal. We had a time to appear, and we have appeared just when we are due, according to promise. We regret that this promptness must cause disappointment to advertisers whose copy was not forthcoming early enough to go in. It was not our fault, however, as warning was more than once given that the Number could not wait. If we had taken a week longer, several additional pages would have been put in to afford room for the advertising matter that had to be left out. Sixty-four pages make up a bulky volume to go out in one issue of a paper, and the fact of that space being inadequate to meet the advertising demand upon it, supplies its own comment. It shows that the extent and character of our circulation are appreciated. Some other valuable matter we strained a point in vain to find room for. Articles specially contributed by members of the trade fully qualified to write upon the subjects discussed have been crowded out. Several illustrations had to suffer the same fate. None of the material we had would have been superfluous if we could have foreseen, in time to make provision for, the great demand upon our space by advertisers. As it is, the excess matter which overflows from this Number would of itself make up a very good special issue.

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It is pretty generally known to all whom it concerns—that is, to the manufacturers and jobbers whose goods retail through the grocery and general store trades—that THE GROCER can count more individual connections with those trades than any other paper or medium in Canada. It is the great nerve centre of these trades. It is the organ though which the advertiser or agitator of any movement for the benefit of these trades can make the strongest impression upon them. And it is so regarded. This year we have gone on filling in the gaps in our list at all the points where grocers and general merchants trade. In most places the list is solid, presenting no unfilled outlines for the names of traders not in it. Not only is our subscription list a dense one ; it is also far-extending. There is no grocer west of Winnipeg whose name is not on it as a subscriber in full standing. In the whole Canadian trade numbers few non-subscribers.

***

The great scope of our circulation must be satisfactory to our readers. The friends of the trade must regard with hope the growth of any common agency for its welfare. Associations have come into existence rapidly and in large numbers, but these manifestations of community of trade feeling are not always connected with what is their most fertile cause. That cause is THE CANADIAN GROCER. It has diffused and inculcated association principles until the whole body of the trade is gradually becoming impregnated with them. It leavens the whole mass of the trade with the example of associations whose doings it reports. THE CANADIAN GROCER is the most successful thing that has resulted from common action on the part of the trade. Its success ought to give encouragement to adherents of the idea that a national association can be welded together out of the local bodies scattered throughout the country. It also shows that wholesalers and retailers can put shoulder to shoulder and work out a common end, and if they can do it in one thing they can do it in another without bracing against each other at opposite ends of the yoke.

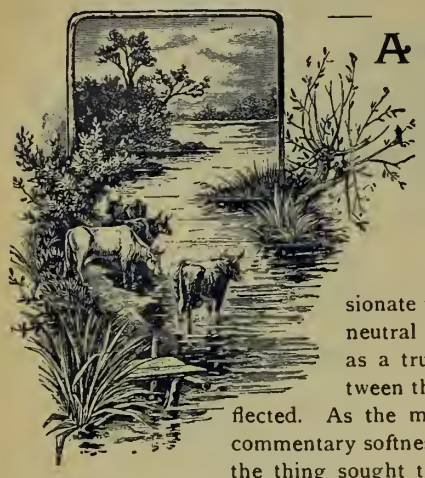
***

A review of our pages throughout the year intervening between this and our last Fall number, will show that events, movements, and tendencies have chased each other rapidly across the horizon of trade. None of them have been too fleet-winged to be caught and reproduced in THE GROCER. Our record for the year is a long one. It comprises the report of all news bearing upon our readers' interests ; the editorial presentation of all the trade questions that have occurred ; articles upon the causes of failures, stock-keeping, book-keeping and like subjects ; the extension of association influence ; the views of intelligent and well-informed readers upon timely topics ; sketches of successful business men ; detailed market reports; the advertisements of leading distributors. The value of such matter we leave our readers to estimate, and we take their awards every day in renewals.

***

In a year when the forces of nature have wrought so generously by man, and at a season when the store-houses of the country are bursting with fulness, it is a source of satisfaction to us to find warrant in the circumstances of our own progress to issue a Number whose key note is that of the prosperity of the season. And as the autumn fair exhibits products of the year's industry in attractive array with the sole commercial object of promoting busines between buyer and seller, so the Fall Number, with its copious assortment of advertisements laid open before the eyes of thousands, brings advertisers and retailers together in what my be called an autumn fair issue.

The Facts in Market Reports.



A MARKET report is useful only to the extent to which it is trustworthy. If it is not trust worthy itis worse than useless: it is injurious. To be reliable, it must be based on full information, and expressed in an independent medium. It is a dispassionate presentation of facts. It is neutral between buyer and seller, as a true mirror ought to be between the sight and the object reflected. As the mirror should introduce no commentary softness or harshness to modify the thing sought to be beheld, so the report should aim at strict identity between the fact and the professed utterance of the fact. In one sense the report should not be a market influence. That is, it should not weigh a grain on the side either of cheapness or dearness: it should be neither a bull nor a bear. In another sense it ought to be a market influence, and the degree to which it is one in that sense is the test of its value: it ought to promote business, and therein be one of the chief auxiliaries of advertising as a market influence.

There are market reports and there are market reports so-called. The latter usually exemplify one or all of the following faults; They are prepared in haste; the information is obtained from questionable sources; the reporter does not realize the importance of his position as an arbiter between buyer and seller; he is lacking in industry; or, he is wanting in the judgment to put two and two together properly; consequently, trifles are made matters of moment, exceptions are put forward as the rule, the eccentric is taken for the normal; the report may be biassed by fear, favor, animus, or affection, of which a particular person or interest may be the object. The fault that is most commonly at the bottom of inaccuracy is laziness. Sense of duty is better than any amount of brilliancy, almost everywhere, and it is out of oll comparison better in the market reporter.

The market is frequently disturbed by effects of combination or competition, which may bring about an abnormal condition for the time being. It is not the business of the market report to aggravate that condition. If the market is going to pieces, it is an easy matter for the report to do a little of the shading and postpone indefinitely the restoration of profitable prices. In the same way, the market report may furnish inflating material for those whose designs are to put and maintain prices at unreasonably high points. Such are not functions of a report. They are mischievous interferences and are usually soon found out to be so.

There are reports which may be denominated as neither good nor bad. What prevents them from being bad is the fact that nobody reads them. Their baneful essence thus gets no chance of escaping, and no harm is done. They are regarded as so much inconsequential babble, which nobody can correct, and all agree to let it flow on. If the matter of such reports were taken seriously it would undoubtedly do some harm for a time, but would ultimately have to lapse into the neglected state it is in. A market report of a Toronto paper, in its issue of the 10th inst., quotes ½c. of difference between lots of less than 15 barrels and lots of not less than 15 barrels of granulated sugar; the same report quotes $1.55 for flat tins of salmon. A daily paper of the same date and place quotes yellow sugar 4 to 4½c., peas at $1.40 to $1.45, corn at $1.20 to $1.25, new tomatoes at $1.60 to $1.65, prunes 8½ to 9c., Valencia raisins 6¼ to 6½c. Another paper speaks of Palermo lemons being so much "per barrel," of canned mackerel in barrels, and numerous other absurdities. In one paper the stock item of the arrival of Nagasaki Japans at about 20c. has been running for weeks. The Japans in question were mostly consumed before that paper had got through talking about their arrival. These are not rarities. They are rather typical specimens of the journals from which they are taken. The fact that such nonsense appears day after day, week after week, is evidence that nobody reads it. If people who are concerned did read it, there is no doubt that healthy criticism would be brought to bear upon it, unless, as indeed is the case, the stuff looks too hopelessly beyond redemption by criticism. There are more travesties of market reports than there are market reports.

The methods of the conscientious commercial reporter are the same as those of the man of science. He will not, any more than the latter, jump at conclusions, or allow surmises to be the steps by which he moves towards the truth. Some men apparently cannot resist the fascination there is in a plausible conjecture, and have a certain facility in getting up ingenious theories. Their usefulness is not in market work, where everything must be verified. The tendency to generalize from a single fact is nearly as common, where the activity to get about and learn all the facts is wanting. Patience, industry and careful observation are the qualities most essential. The disposition to make the wish father to the thought or to the statement of the thought must be crushed out. Credulity must be controlled. Truth must be got out of the very bottom of the well. Then the state of the market, unmixed with the feelings or guesses, and uncolored by the fancy of the writer, as well as free from the taint of particular interests, will be the result.

The ideal market report is no doubt more approximately realized by the reputable journals of special trades than by any other branch of the press. Reports of the market are the fundamental specialty of such papers. The matter of them is intended for traders, not for consumers, and on that account information is more freely given by the leading distributors to the special trade press than to general newspapers. Further, the trade press, circulating among a particular body of traders, has nothing to gain by working upon the prejudices of the general public, to excite them against any action on the part of the government in the matter of duty, on the part of the wholesalers in the matter of time or profits, on the part of the retailers in the matter of refusing to sell this or that article of merchandise. The paper circulates only in the sphere of trade, and is not nearly so likely to allow extraneous considerations to give obliqueness to its sketch of the market.

"The truth, the whole truth and nothing but the truth," is the formula that states most exactly what should be rendered by every market report. Where that test is satisfied business is benefited, though occasionally individuals are not interested in seeing so frank a face put upon commercial news. No sound interest, however, is hurt by it, and the truthful market report has done as much good to commerce as the truthful parliamentary or court report has done to public service or to justice. No good end is served by keeping or raising clouds between buyer and seller. It is a very short-sighted policy that depends upon obscuring the real aspect of things. This touches the sources of the information rather than the medium of its diffusion. Those in a commercial position to know the facts should not consider that the suppression or the contradiction of them is going to prop up anything that ought not to be propped up. Market reports will be published any way. The truth will come forth where pains are taken to get at it, and they will be taken by such a paper as THE GROCER, which makes a specialty of accuracy. Where quotations, reports and views of the situation which emerge from a thorough canvass of those who have to do with the wholesale distribution of the wares concerned are presented to readers every week a well informed trade is the result. The grocery trade is the best informed one in Canada, and THE CANADIAN GROCER circulates freely throughout it.

"Champignon" is a word apt to scare one on sight,
And whenever I see, I denounce it,
"Mushroom" is good enough, and far easier to write,
And besides—every man can pronounce it.

Association Benefits for Association Members.

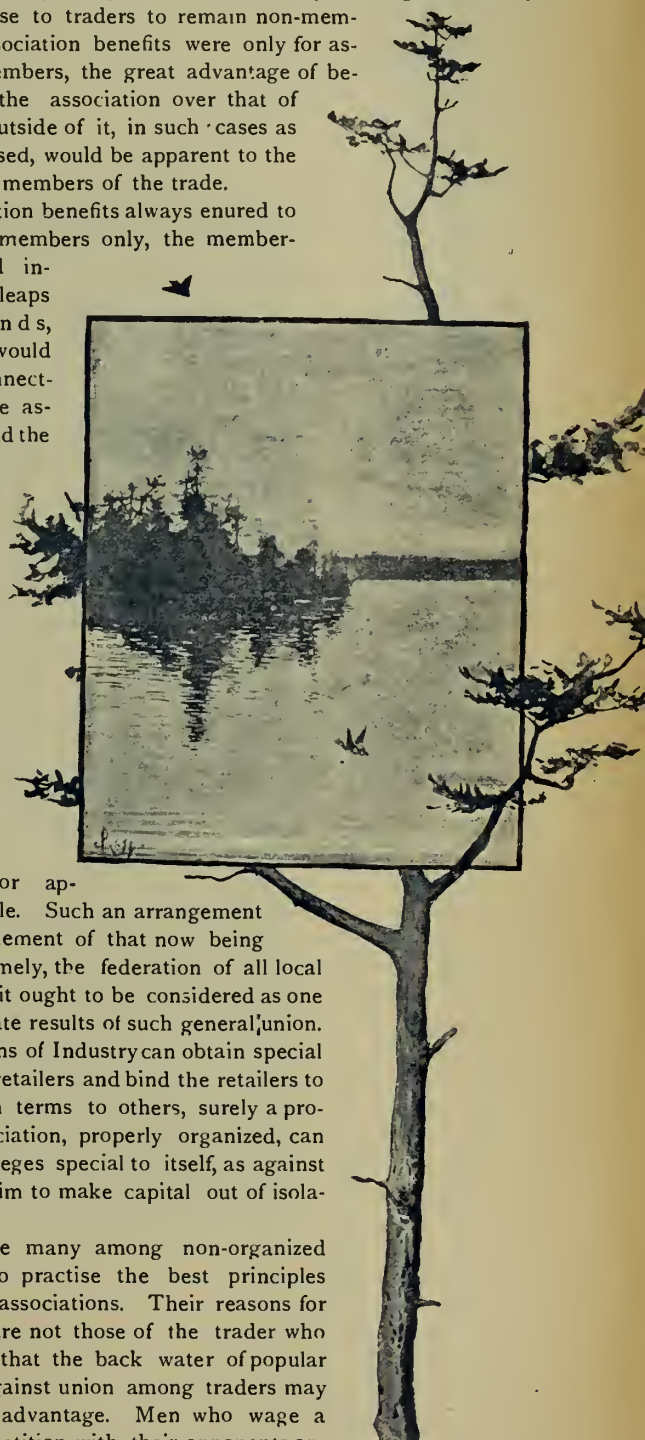
It is time that Associations bethought themselves of their own special interests as distinct from the interests of the whole trade. So long as they go on winning benefits that are as free to people outside of the Association as to people in it, so long will they virtually be putting a premium on staying outside. Traders who do not belong will be likely to consider that they do not need to belong, as in all the victories won by association they are sharers equally with the members. This must delay the realizing of the Association idea, and of course cause the victories to be fewer and of less moment. Associations to be better must become more selfish.

It is true that there are important benefits which can be derived only through membership, but they are not of the nature that appeals most strongly to some minds, and so are too generally deemed of little account. The good that comes from meeting together in friendly council, from acting together for the furtherance of common ends, is not sufficiently appreciated by those who have no part in it. There are various good results flow from merely breaking down the barriers of reserve, from rubbing off that film of exclusiveness in which the individual's self is apt to be wrapped, which acts as a non-conductor of sympathy between trader and trader. And because outsiders are inexperienced in the essential effects of Association, the majority are liable to and do underestimate the value of these effects. The argument of more material advantages is necessary to bring them in. The miracle of the loaves and fishes attracted more followers than the sublime teachings and revelations of the Author of that miracle. It is in the nature of 'the general' to prefer tangible to subtle effects, no matter how much more potential the latter may be. And since the bulk of the tangible effects can be got without joining associations at all, there are many grocers who are kept from joining by that sole consideration. Associations have to a considerable extent prevailed in the matter of wholesalers doing a retail business. All grocers, non-members as well as members, enjoy the fruits of this arrangement. In Toronto, the exertions of the local association have brought peddling to be more strictly regulated than it ever was before, and the results accrue to members as to non-members. The Toronto Association caused a very great mitigation, practically a cessation, of the vexatious following up of tobacco because of some official's fault in not seeing that it bore the Inland Revenue stamp. This is a relief to all grocers. There are many other results of Association treaties, such for example, as the trade discounts on starch, the substituting of ten days for spot cash as the condition for full discount, that are as open to non-members as to members.

Of course it is sometimes difficult to corral advantages and confine them to the associations. It would necessitate the incorporating of associations and the merging of them into one provincial or national institution. The latter movement is already in progress, and the former will most probably be an early consequence of the realization of the latter. When the association shall have provincial extension and legal existence it will be comparatively easy for it to obtain special recognition from manufacturers, wholesalers and even from legislatures, town and city councils, etc. Then what it wins will be for itself, and those who do not belong will perceive the disadvantage of remaining aloof.

This would prevent and render unnecessary a resort to such questionable, though sometimes defensible practices as boycotting. The association does not aim to strengthen the position of outsiders whose object is to make capital of their independence. Outsiders should not reap where they do not sow. It is conceivable that one designing man in a town will do his utmost to form a local association that will comprehend the whole local trade; help to get it in running order; force it into some attitude that is strongly at variance with the views of consumers; and then depart from it to make himself solid with these consumers, by opposing the association and drawing its hostility upon himself if he can, that he may seem a persecuted man. Then his advertisement appeals to people's sympathy as well as their cupidity, for he will sell to more customers at lower prices. It is not only conceivable but it is a fact, that there are men who, probably not going the length of this supposed one to promote local union, yet rather forward than hinder it by their influence, for the sole purpose of getting into a position that is peculiar in their town, by remaining outside of it when it is formed. It places the association at a disadvantage, rouses odium against it and really furthers the selfish ends of the outsider, to resort to an attempt to boycott him among wholesalers. It would be much better if the association had within itself and entirely under its own control, privileges that would vastly outweigh such temptations as these to traders to remain non-members. If association benefits were only for association members, the great advantage of belonging to the association over that of remaining outside of it, in such cases as those supposed, would be apparent to the most selfish members of the trade.

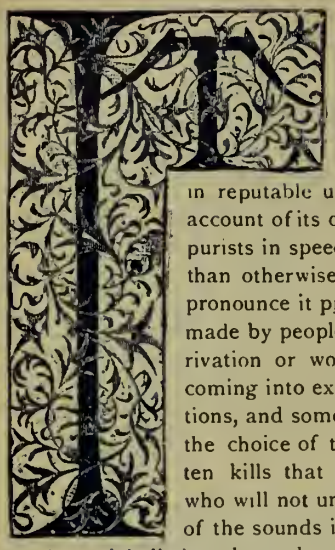
If association benefits always enured to association members only, the membership would increase by leaps and bounds, members would continue connected with the association, and the mass and solidity of the body would make it an irresistible agency of reform and progress. It would furnish solutions of questions that are now very perplexing or appear insoluble. Such an arrangement is the complement of that now being agitated, namely, the federation of all local bodies, and it ought to be considered as one of the ultimate results of such general union. If the Patrons of Industry can obtain special terms from retailers and bind the retailers to give no such terms to others, surely a provincial association, properly organized, can secure privileges special to itself, as against those who aim to make capital out of isolation.



There are many among non-organized traders who practise the best principles adopted by associations. Their reasons for separation are not those of the trader who stays apart that the back water of popular prejudice against union among traders may flow to his advantage. Men who wage a manly competition with their opponents are not the enemies of association, even if they do not become members. The enemies are those who professedly denounce associations as leagues against the people, though such men are themselves the last to give a thought to the interests of the people.

Now tannic acid's tincture deep
Doth rob my weary eyes of sleep,
And every drop of blood red juice
With my digestion plays the deuce.

Words Heard At The Grocery Counter.



IT WOULD be too much to expect of the public, or even of educated people among the public, that they should be able to pronounce correctly the names of all things kept in grocery stocks. Many a word in reputable use as a commercial term would, on account of its origin, be ranked as a barbarism by purists in speech, who would feel rather flattered than otherwise with the idea that they could not pronounce it properly. Such words are coinages made by people unacquainted with the laws of derivation or word-composition. New names are coming into existence as rapidly as new preparations, and some very queer notions often underlie the choice of them. It is certain that a name often kills that which bears it. There are people who will not undertake to express orally the sum of the sounds involved in the strange chain of letters that is labelled on the packages of odd-named things. That ought to be considered by the proprietors of such goods. It is well that names should be as picturesque as possible in their suggestiveness, but they should suggest as much as possible their own pronunciation, if the people interested in selling them want to have them inquired for. At some future date we may particularize names that are a fetter to the trade in the articles that bear them. What is well-known is the fact that a great many people are very sensitive to ridicule, and would rather forego a purchase than expose themselves to the danger of correction or remark by pronouncing at a venture.

But the names of staples are often grossly abused in the mouths of people. Things that are asked for every day are frequently almost disguised by the utterance of men and women who can read and write. This tends to vitiate pronunciation in stores, and that is not a good effect, looked at from either the stand point of elegance or business. There are fastidious people who like to hear their grocer give a thing its right name. They like to have their children come in contact with correctness of all kinds as much as they can. Nothing is lost by the endeavor to give things the names they are entitled to. Those who did not know the pronunciation before they heard it from the grocer will take his quantity and accent as authority, frequently with a feeling of secret pleasure that they have found out the right way before stumbling into an error.

Geographical names furnish a considerable part of the grocer's vocabulary, and some of them are stumbling-blocks. 'Vostizza,' the name of a Grecian town, noted for its currants, is usually pronounced as it is written, whereas it ought to be pronounced as if spelt vos-teet-sa, with the 'o' long, as in 'old,' and the accent on 'teet.' 'Rio,' which is short for 'Rio de Janeiro,' often coupled with coffee, is pronounced as if the 'i' were long, as in 'iron.' Usage has established this, however, but 'Reo' represents the native, and primarily correct pronunciation. 'Java,' also identified with coffee, ought to be pronounced with a broad sound to the first 'a.' 'Barbados,' referred to often as a source of raw sugar, molasses, etc., should have the accent on the second 'ba,' and be pronounced as if written Bar-bay-duz, the first 'a' being broad. 'Ivica', an island in the Mediterranean whence almonds are shipped, should be pronounced as if written Iv-ee-sa, with the accent on the 'ee.' 'Bordeaux,' as the source of walnuts should be called Bor-do, the 'o' in both cases being as in 'old.' 'Cayenne' pepper is often called Ki-en pepper, but the name suggests its pronunciation. 'Ceylon' in 'Ceylon tea' ought to be pronounced as if it we Se-lone, with the accent on 'lone.' 'Demerara,' which is associated in the grocer's mind with sugar, has 'a' in both cases sounded like 'ah,' with the accent on the first of them. 'Cognac,' which gives a name to a French brandy, ought to be uttered as if spelt Kon yak, with the 'o' as in 'old,' and the accent on 'yak.' 'Maori,' naming certain lemons, is Ma-o-ri with 'a' as in 'at,' 'o' as in 'old' and 'i' indefinite, the accent being on 'o'. 'Hiogo,' connected with Japan tea, is "Hee o go, o" in both cases as in 'old' and accent on the first one. 'Worcester' as the name of a sauce, is in sound 'Wooster.' 'Bosnia,' as descriptive of prunes, is Boznia, with the accent on 'Boz' and the 'o' as in 'not.' 'Pekoe Souchong' is Peck o Soo shong, with the accent on each first syllable. 'Sisal' a port in Yucatan, which gives its name to a hemp used as rope material is Siz-al, the accent on the 'al', the 'a' of which is like 'ah,' while 'i' is the same as in 'pin.

There are numberless words not geographical in their reference mispronounced by customers. Many leave out a letter, as the first 'r' in 'cartridge' and 'partridge,' the second 'p' in 'pumpkin,' the 'y' in 'yeast,' the first 'r' in 'sarsaparilla' the second 'i' in 'vitriol,' the 'ant' in 'currants.' In cases where a letter should be dropped in the pronunciation it is often put in. 'Venison' should be pronounced as 'venzn', 'chestnut' as 'chesnut', 'groats' as 'grots'. One sound is wrongly substituted for another in certain words, as in 'licorice' where the last syllable is improperly uttered as if written 'ish'; an 'm' wrongly takes the place of 'n' in 'cranberries'; steelyard' is mis-spoken as if it were stillyard, and an 's' is vulgarly put at the end; the word 'ration' ought always to be pronounced ray-shun; the word 'senna' as it is spelt, not 'seenie'; 'camphor' is not 'camfire', but Kam-fur; 'horse radish' is to be uttered as written, not 'horse reddish'; 'halibut' should be pronounced hall-i-but, the accent on the first syllable; 'apricot' should be pronounced with the 'a' as in 'ape'; 'Cochineal' is pronounced like cotch-i-neal, not 'coach i neal'; 'syrup' is not 'surrup,' but a short and fine sound is to be given the 'y'; 'tomatoes' may be pronounced with the 'a' long or broad, but the best usage is in favor of the former, the 'a' being as in 'ate'; the various forms 'catsup', 'ketchup', 'catchup' are all used with equal sanction from lexicographers. The word has nothing to do with the English words 'catch' 'up', 'sup' or 'soup.' It is East Indian in its make-up. 'Resin' is just as good as 'rosin.' The word 'quintal', which denotes a weight of eight stone, that is a long hundred weight, is sometimes written and pronounced 'kentle.' 'Aloes' is of two syllables, not three, as often pronounced; al-oz represents the pronunciation. A great many people stupidly put an 'r' to the end of 'lozenge'. 'Pecan' as the name of a species of nut is pronounced properly pe-kawn, with the accent on 'kawn'. In vermicelli, the 'c' ought to be sounded 'sh'.

The list of mispronounced words might be extended ad infinitum if attention were paid to the monstrosities committed by many illiterate people. The words already noted suffer in utterance at the tongues of many people who ought to and do know better. Such people now and then speak of molasses as if that word were a plural and there were such a thing as a molass. And the grocer sometimes asks how many his customer wants, instead of how much. 'Cheese' sounds like a plural, too, and is very often spoken of as 'they.' Other words, which seem like colloquialisms, are good English words. 'Mother,' the name given to the sediment deposited in vinegar barrels, is one. It is simply an extension, with a change from 'd' to 'th,' of the word 'mud.' This word tempts one off into a pursuit of interesting derivations among grocery names, but space is too short. One or two cases may be mentioned. 'Mustard,' for example, is so named because the powdered seeds of the plant were first mixed with 'must' to make a condiment. 'Must' is the unfermented juice of the grape. 'Cereal,' a name given to grains, such as wheat, rye, rice, is taken from 'Ceres,' the name of the divinity that in Roman mythology was regarded as the guardian of the fruits of the earth. 'Pickerel' is a diminutive of 'pike.' 'Haddie' is Scotch for 'haddock.' 'Nicotine,' the name of an extract from tobacco, is so called after Nicot, the man who in the 17th century introduced tobacco into France.

Since sugar's down a cent or so,
Why shouldn't kisses
From sweetest misses
Come down on youthful lips, d'ye know?

THE MUSIC MASTER.

Specimen of Half Tone Engraving from
The Canadian Photo-Eng. Bureau,
Toronto.

Some Effects of the Present Terms Offered the Retail Grocery Trade.

About a year or less ago, the Guild of Wholesale Grocers altered the terms upon which goods might be bought by their customers, in this wise : Goods formerly known as "sixty days" were shortened to thirty days, the discounts for cash being reduced from one and a half per cent. off in fifteen days, to one per cent. off in ten days, while goods formerly sold on four months' credit were altered to three months ; the discounts for cash in this class being the same as before, viz., three per cent. off in fifteen days, saving only the substitution of ten for fifteen days.

This then is a correct statement of the alteration, the effects of which we mean to discuss in this paper. In order to arrive at a correct estimate of the workings of these new terms we thought it necessary to procure the opinions of some of the best of our retail trade here, in Hamilton, and in Montreal ; of the wholesaler and of his traveller (usually very well informed in these matters), and of the brokers. We did thus enquire, of both cash and credit, of both Greek and Barbarian, and with interesting results. The opinions asked for have been cheerfully given in the main, but with a woeful lack of the evidence of having ever thought the matter over at all, in some cases. So many of our tradesmen are so little given to consulting Madam How and Lady Why, that when occasion does offer they are not prepared to set forth any opinion, but rather close up, like oysters, with a snap. One man writes that "discounts are too small for cash in proportion to the time as compared with former discounts allowed," when, as a matter of fact, the reverse is the case. Another man says, "that the terms are objectionable, because they are neither favorable to the cash nor credit buyer ;" while another says nothing but that "he is in favor of the old terms," as are, we have no doubt, many others. The climax is reached by the outspoken man, who says that "the new terms are simply ruinous to the retail trade." One prominent Torontonian writes a very full and complete denunciation of the guild's iniquity and autocratic methods ; nor is he so very far astray. The best commentary on the subject to our hand, says three or four things in a very few lines : "1st, fewer middlemen (that is, buy direct from the manufacturer) : 2nd, fewer retail stores ; 3rd, fewer dollars saved by discounts ; 4th, fewer considerations for large buyers ;" and all these are many enough to ponder over deeply. The last of our contributions, before starting upon the subject proper, is the subjoined schedule, showing the condition of the trade, furnished us by the efficient and painstaking Toronto agent of Bradstreet's, Mr. T. C. Irving :

The total number of grocers and general store dealers reported to Bradstreet's as having failed in Canada during the first six months of 1890 and 1891, with totals of actual assets and liabilities is as follows :

	1890.			1891,		
	FAILURES.	ASSETS.	LIABILITIES	FAILURES.	ASSETS.	LIABILITIES.
Ontario	135	$443,757	$941,262	137	$267,580	$611,762
Quebec	87	156,778	310,689	131	284,043	825,418
New Brunswick	5	5,350	18,600	14	53,200	100,141
Nova Scotia	21	74,950	138,380	37	140,500	239,287
P. E. Island	3	19,380	33,398	5	26,200	38,100
Newfoundland	1	300	1,000	3	4,100	15,400
Manitoba	13	70,000	137,795	20	67,133	176,098
North-west Territory	6	53,337	86,532	6	15,770	56,440
British Columbia	3	17,080	26,515	3	6,300	9,900
Total	274	$840,932	$1,694,171	356	$864,826	$2,072,546

It will be apparent to the most simple tyro in the grocery business that the halving of the time allowance in the heavy items comprising sixty days goods would of itself be revolutionary ; this has been actually the case. Leaving out the question of discounts, for after all that bore less heavily than anything else, the mere fact that the purchaser of, say, twenty-five barrels of sugar, had to pay for them in thirty instead of sixty days, meant something more than poetry to eleven out of every twelve grocers. If we could arrive definitely at the effect produced by this one change, we imagine that a short and readable paper would be the result.

The first effect which we would notice is that of curtailed buying. This is indisputable. The wonder is that the retail grocers have been such fools as not to have reached this desirable quality long since. The folly of endeavoring to carry a large part of a wholesaler's stock for him ought to have been apparent long ago, and the shortening of the time limit for payment was, we may safely affirm, something of the nature of an "eye-opener" for the weary, overworked and overstocked retailer. We do not disclaim against legitimate speculation. "Goods well bought are already half sold," and it may be stated without fear of contradiction, that many of the dollars earned during the past three years have been secured by buying, not selling. We urge against allowing oneself to be persuaded into buying ordinary goods, in anything but the very smallest quantities obtainable at close prices. So long as the guild puts a premium on small buyings, we say, encourage it by buying small.

Another effect has been to operate hardly upon the credit buyer. It could not possibly be otherwise, and those who say, so much the worse for the credit buyer, do violence to their ideas of that which is right and fair. With all due deference to those who preach cash all round, we must dissent. There is not cash enough to go round for one thing, and credit is therefore a practical necessity for the proper conducting of trade. Some of the best trade among grocers is conducted upon credit principles, and to say that a rule which operates objectionably upon respectable traders is a good one, requires some knowledge of the subject which we have not been able to secure. One of the most discerning of the travellers of our acquaintance remarked the other day, that he knew of good men who had had all they could do to keep above water on account of the short terms on heavy invoices ; and he further assured me that his experience was not exceptional by any means. These large invoices coming due before the goods are opened in many cases must be a source of much embarrassment and difficulty to many a weary storekeeper.

A third effect has been to curtail the losses of the wholesale houses. Formerly a person might effect a credit for a considerable amount before payment could be decently demanded, and before the expiring of the old terms of four months many a rank dead-beat had run up sums not at all comforting or satisfactory to the wholesale merchant, especially when renewals were in order. Now, before such a condition of things can exist, the false shows itself, also the true. Yes, the wholesaler knew his "muttons" when he engineered the new terms through, however much the other way the knife might cut.

Effect four might consist of the engendering of a better class of retail traders. We think this because that there is not the same inducement for the rascal to get in his work. He cannot "get in" enough to pay. Then if there are any in the trade they will speedily take themselves out, so that it may safely be stated that every day the standard of men in the retail trade is becoming higher and better. Of course the wholesale man, not being subject to this purifying and clarifying process, is not thus progressing, so that ere long we may expect to be confronted by the edifying spectacle of the retail traders undertaking to regulate the wholesalers, and why should they not? Who gave it into the hands of the guild to say, why and how these things should be? If they only all knew it, they legislate by means of a pure autocracy, and nothing short of a threatened revolution secured the paltry ten days grace for discount. We would like very much to know what is to hinder the whole trade working harmoniously together, whenever this matter comes up, instead of a baker's dozen of men, influential enough in a way perhaps, sitting down and deciding the fortunes, nothing less, of a thousand or two fellow citizens. When next the trade is tampered with, we hope the "legislature" will be called for advice.

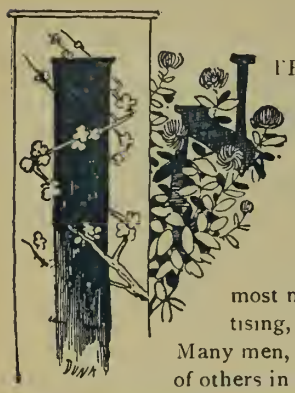
Another result has been, of course, to reduce actual cash discount at the expense of the retailer for the benefit of the wholesale dealer. We imagine we see a certain wholesaler's hands go up in holy horror at the rank heresy contained in the sentence just written. His argument was this, when last heard from: "You see we count up the cost of an article, including the discount we allow to cash buyers, so that if we do not have to take off so much, we do not need to put it on, thus making a lower price for everything, excepting, of course, 'listed goods.'" Any grocer who has persuaded a customer out of wanting a tin can in with her five pounds of tea, knows the whole procedure. Well, granted the wholesale man's premises, where, oh where! are the allowances in the shape of reduced prices? "Ask of the winds." Everything is in statu quo. There is no denying the fact that business is more profitable for the wholesale man in the matter of discounts. After all, is there any adequate cause of complaint? Perhaps not, the objections in many ways are, to say the truth, rather over weighted by the points to be made in favor of the new order. We do not desire to return to the old order. Any step in the direction of shortened credits, will, we imagine, find favor with the best section of any trade, in fact most of those of whom we spoke as having expressed themselves, did not entirely condemn the new terms. Perhaps some point could be given this article, if an attempt were made to line out some changes suggested by a study of the whole matter. These opinions being personal, are of course given for what they are worth as such.

In the first place this system into which we are drifting of doing all the business and getting all the money during the first twenty days of the month and starving the other ten days, is pernicious, in fact very much so. To an ordinary trader it is a burdensome and severe trial. What must it be to a large and extensive business? And it can be averted by a systematic effort to make two "firsts" of the month, viz., 1st and 15th. Let all statements be sent out twice instead of only once a month, strive to secure payments instead of leaving tradesmen to hunt up the accounts and come or send and pay you. Make known your intention, you wholesale men, to send around regularly twice a month to secure settlements wherever there is a desire to settle, not simply as a demand, but rather as a convenience to your customers. Supply your travellers with duplicate order books, so that a correct copy of that which is bought may remain with the buyer. You may smile at these suggestions, but the house which wakes up to the fact that these innovations are quite necessary, will not only secure the hearty thanks of a large group of buyers, but will also, especially by means of the statements on the 1st and 15th, do much to break up what is becoming an unmitigated nuisance, and a most serious inconvenience.

Then regarding the terms themselves. Is there any pressing necessity for two classes of merchandise? We think not. The best interests of the grocery trade demand that all goods shall be classed the same and bear the same treatment regarding terms. We have long thought that a proposal to sell goods at a uniform price of two months' credit with a discount of two per cent. within fifteen days would be an equitable and fair one, and one which would meet with universal favor. This might appear too much on sugar, but we are convinced that the saving from the shortened credit and discount on 3 months goods would fairly meet the case. Besides, under the aforementioned scheme of "adding on before you take off" there need be no actual loss. We would again record our being in accord with the scheme of shortening credits and encouraging cash buyers, or rather encouraging all to become cash buyers. We may be wrong, but we imagine that this levelling up of all goods to one class, with a settling day, such as the issuing of statements every fifteen days would inaugurate, would be the very thing to build up and encourage cash buyers. Settlements would be placed beyond all cavil and dispute, and, providing of course that the cash was to hand, "settling day" would become a real pleasure, as it ought to be. No rule can be made to cover the case of a "prominent" wholesale merchant who is not far from Church street, going west, coolly gives five per cent. off wherever it is necessary to procure an order, "salting" the poor buyer, wherever possible. His case suggests the thought that he would drive a coach and four through any agreement. Nor would any agreement do anything for the breakers of one agreement, and the upholders of another which suits them better to keep. These things must of themselves work their own cure. It is too bad that honest traders pay for the fun in the meantime. We have now finished. To many, other points, which are possibly more important, have been omitted. Perhaps sufficient has been said to suit both the editor and the reader.

RICHARD DONALD, JR.

Advertising For Retail Grocers.



THESE days of almost universal advertising, I take it for granted that there are very few business men who would contend that advertising, if properly done, does not pay. The vast amount of money spent in advertising by some of the shrewdest men of business in all parts of the civilized world, is to most minds, conclusive evidence that advertising, when properly conducted, does pay. Many men, emboldened no doubt by the success of others in the field of advertising, have launched out in the same path, and made a failure of it, simply because they did not understand how the thing should be done.

It might as well be contended for the reason that many merchants and tradesmen fail to carry on business profitably, that trade and commerce do not pay at all, as to say that because advertising does not always pay everybody who indulges in it, it pays no one. I take it that you agree with me then, gentle readers, that advertising where perseveringly and intelligently prosecuted, is a good paying investment. This then being true, it will be conceded that the art of advertising is to the retail grocer—as to other business men—a suitable means to the desired and desirable end of success.

The question, then, that naturally arises is, what is the best way for retail grocers to advertise? In reply, I would say that advertisements should only be placed where they are likely to meet the eyes of a considerable number of probable customers. What profit is there, for instance, for a retail grocer in placing his advertisement in a hotel register, or a card hanging in a railway station? Are people during the hurry and bustle of travel likely to care a brass button whether or not Brown is offering the best value in teas to be found in town, or whether or not it is the correct caper to patronize the Liverpool warehouse because the proprietor is the happy possessor of "a choice and well selected stock of seasonable groceries?" What also, I would enquire, does a grocer expect to gain from a tin sign nailed to a telegraph pole, or a fence, 25 or 30 miles from his place of business, advising the people to "Buy your tobacco from Green and save a cent a pound?" Are many people likely to go fifteen or twenty miles out of their way to save a cent a pound on tobacco? If any do they are not likely to be of a class very desirable as customers.

Of course, it makes a difference to a retail dealer, in advertising, whether his place of business is in a large town or city, or in a country village. If in the former, he has a much larger territory to appeal to in his announcements than if located in the latter. If situated in a metropolitan centre, a retail grocer may, perhaps, find it to his advantage to reach out for trade from outlying towns and villages. But, on the other hand, a grocer in one of these outlying towns could hardly expect an advertisement placed in one of the metropolitan papers, or even in a journal published in a rival town, to render him an adequate return; even though these newspapers have a limited circulation in his own immediate neighborhood. He would be paying for circulation that can do him but little good, seeing that only a few probable customers are reached. It would, no doubt, pay a manufacturer of soap, for instance, to advertise his wares in a high-class magazine like Harper's or Century, or in a metropolitan daily, because every reader is a possible customer, and the constituency he appeals to is large; but a Century reader, located perhaps in Chicago, would take but little interest in an announcement in its columns, except perhaps as a curiosity, that Black & White, of Boston, are offering splendid value in raisins and currants. I believe that the best paying advertising medium for a retail grocer, if he is doing business in a large town or city, is to be found in some largely circulated newspapers published in his own town, because the circulation of town papers is usually confined to the place of publication and the district immediately tributary, for retail trade, thereto. As newspaper advertising rates are usually regulated by circulation, it can easily be seen that our advertiser pays only for what he gets in the way of circulation; in other words, none of the circulation he pays for is wasted, so far as he is concerned. If a grocer's lot in life, however, is to be found in a country town or village, he will on the same principle fire off his ammunition through the columns of one or more of his local papers, every copy of which should contain his advertisement changed each issue.

In looking over country newspapers, how often one is struck by the incongruity of some of the advertisements. Such, for instance, as advertising winter goods in the middle of summer. Perhaps we are gravely informed in the middle of July that the Italian Warehouse has "just received a large consignment of Christmas fruits and other choice holiday goods." Money spent in such advertising is worse than thrown away. No wonder some grocers find that advertising does not pay! Another style of advertisement to be religiously avoided in my opinion—though favored by many—is the tricky advertisement. It usually has quite an innocent look, and starts off with some beguiling remarks about the Prince of Wales or Emperor William or some other notable, and first thing you know you are reading about somebody's neckties or some one else's soap, or how some fortunate fellow had his liver made all right through using Smith's Sarsaparilla, all of which no doubt is supposed to be immensely clever, but the question is, does it help sell the goods advertised or does it create a feeling of antagonism against the wares of the people who have so often fooled us? For my part, most decidedly the latter. Another objectionable style is the familiar advertisement, such as "Say, mister, try a pound of our 5c. tea." Then there is the advertisement that looks as if it had been set up by the printer's devil, who apparently has mixed a little molasses with the ink, just for a joke. And we must not forget our old friend who sticks by us so closely, the circus style of advertisement, calling upon the people to "come right along and take advantage of the wonderful bargains we are offering." We also are never without the always interesting advertising liar, who gets in his fine work (in his own estimation) to the tune of "goods at half price; money no object." And, lastly, there is the man who lacks originality, and who, in commencing, tells us that "Peter Jones begs to inform his numerous friends and the public generally that he has opened out in the market block a well-selected stock of staple and fancy groceries, and hopes by diligence and attention to business to merit a share of their patronage." And so on to the end of the chapter.

Advertisements, then, should first of all be in the right medium, original and frequently changed, tastefully arranged, and made to say, in straightforward and dignified language, exactly what the advertiser means, and, above all, the truth only should be told; for lying pays no better in advertising than in anything else.

The fragrant leaf of China's fields
To Ceylon's culture prestige yields.

The ancient chestnut hath been cracked,
Since sugar's cheap no sand is packed.

Bookkeeping For a Modest Business.

READER, if you are a merchant in a large way of business, employing a staff of efficient clerks, do not read this article; it is not intended for you. It is addressed to the small storekeeper, who, with the assistance of his family, runs the corner store, to be met with in every section of a large city. To such a one is asked the question: What about your bookkeeping? Do you know a simple and short way of keeping the accounts between yourself and your customers? Is it one of the trials of your life to find out how much Mrs. Murphy owes you? And are you prepared to make out her account at a moment's notice? If not, why not? Here is a plan by means of three books by which you can grasp the situation. Let us give them a name: First, a day-book; second, a ledger; third, a cash-book. You do not need a "bills receivable" or a "bills payable" book. Those to whom you owe money will take care that you do not forget it, and if you have a note to meet, a small memorandum book is all you need for that.

1st. Your day-book lies on your desk all the time. In it you enter all credit sales, all orders received, and also all monies received in payment of accounts. You use such a book now, and possibly by systematising it, it would be in good order. Mrs. Brown comes in and leaves an order. Down it goes in your day-book to be checked off when the goods are sent out. Mr. Jones comes in and pays his account of $5.75 in full. Enter that in your day-book: Mr. Jones, Cr. by cash, $5.75. Then in comes Mrs. Robinson with a tale of woe, and a two dollar bill on account. Enter that also as Mrs. Robinson, Cr. by cash on account, $2. Now comes a cash customer, leaves an order and pays for it; mark it paid. The next comes in and buys some article, pays for it and carries it away. No booking needed here at all, and consequently the day-book does not come into use. Our day-book as far as we have gone now appears as follows:—

Wednesday, Aug. 16.

Mrs. Brown, ——— Street.

18 lbs. Granulated Sugar	$1.00
1 lb. Coffee	40
1 lb. Mixed Tea	60
Matches 10, soap 10	20

Mr. Jones, ——— Street.

Credit by cash	$5.75

Mrs. Robinson, ——— Street.

Credit by cash on account	$2.00

Mr. Jackson, ——— Street.

18 lbs. Granulated	$1.00
½ lb. Mixed Tea	30
1 bar N. P. Soap	15
2 bars Electric Soap	10
1 C. F. B. Powder	10
(Paid.)	$1.65

This is a glance at our day-book. Now for the ledger. At the head of each page should appear a customer's name and address. The ledger for the purpose we have in view is ruled as below, and here is Mrs. Brown's entry with a credit of $1.50 on account:—

Mrs. Brown, ——— Street.

1891.		Dr.		Cr.	
Aug. 16	Sugar $1, Coffee 40, Tea 60, Matches 10, Soap 10	$ 2	20		
		1	50		
			70		
Aug. 20				$ 1	50

How simple to make out a bill from such a showing as this. When entering the items from the day book to the ledger, you place a distinctive mark opposite the entry in the day book to show that it has been posted. Our next book is the cash book, and for the small store the simpler it is the better. It shows at a glance both receipts and expenditure. Here is the ruling of the page with a few entries to illustrate the mode of procedure:

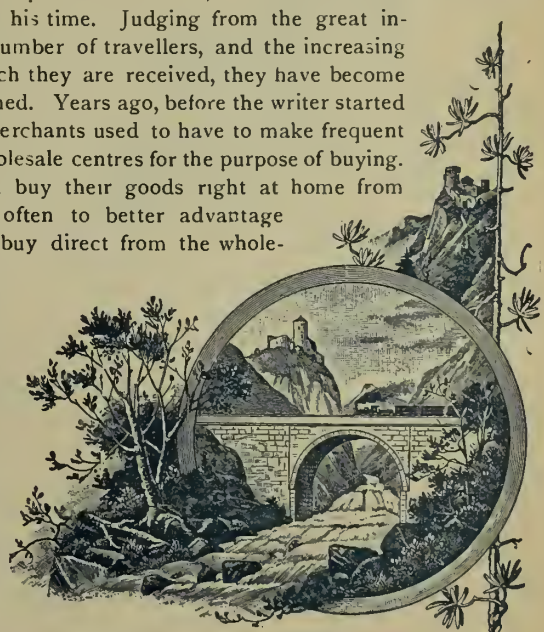
1891		$	c.	$	c.
Aug 20	To Cash on hand			21	00
	1 Bag potatoes 50c., 1 doz. celery 50c., bread 75c.	1	75		
	Paid T. Wilson's ac. $5.19, paid John Jones on ac. $7.00	12	19		
20	Cash receipts			14	25
21	Bread 75c., 1 bbl. salt $1.50, milk ac. $2.10	4	35		
21	Cash receipts			11	20
22	Paid W. Robinson's ac. $17.28, small wares 75c.	18	03		
22	Cash receipts			15	10
23	Paid rent to 22nd, $20.00	20	00		
23	Cash receipts			10	75
		56	32	72	30
	To Cash on hand			15	98

This is intended to show a week's transactions, but is abbreviated for lack of space. At the close of the week both columns are added up as shown in the above, and the cash on hand brought down. When the amount of cash on hand becomes large an entry "Deposited in bank" should appear in paid out column, sufficient being kept on hand to meet current expenses. This simple method of bookkeeping is intended for the small storekeeper, and will be all he requires for a small business. With larger concerns this article has nothing to do, and is not intended to exemplify the bookkeeping in a large establishment, where a bookkeeper is kept.

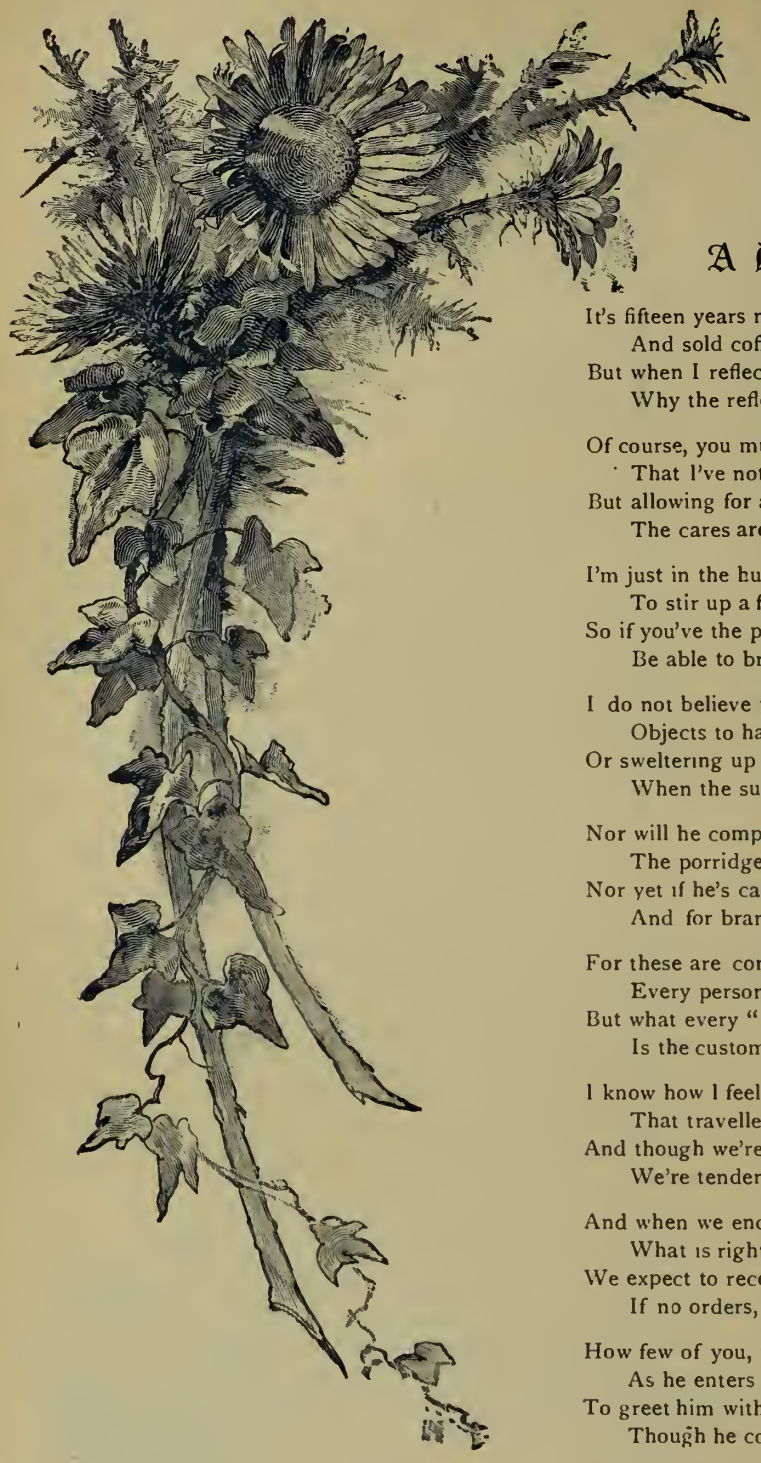
J. F. THACKRAY.

How Travellers' Visits Are Received.

Being a traveler, I suppose, entitles me to know something about this subject, but it seems to me that the merchants of the country, the men we call upon, are the best entitled to speak. I think I am correct in saying that they fully appreciate the value and importance of commercial travellers. Generally speaking, as a class, we are received kindly and courteously, although dropping in on the merchants at all hours of the day, and even late at night, and often during their most busy moments, when perhaps they are worried over some of the many petty annoyances inseparable from business. At such times it occasionally happens that they are further annoyed by the persistency of the salesman, but he is a wise traveller who is willing to bide his time. Judging from the great increase in the number of travellers, and the increasing favor with which they are received, they have become firmly established. Years ago, before the writer started on the road, merchants used to have to make frequent visits to the wholesale centres for the purpose of buying. Now they can buy their goods right at home from samples, and often to better advantage than they can buy direct from the wholesaler or manufacturer, owing in part to the keen competition among travellers, but owing principally to the good feeling between merchants and travelers. How a traveller is received depends largely upon the general outlook. This year unusually good crops should put spirit into the merchants. To the drummers who sacrifice the comforts of home for the toilsome life of the road, they should extend open arms.



F. W. VANLUVEN.



A Drummer's Reflections.

It's fifteen years now that I've carried the grip
And sold coffees, teas, sugar and rice,
But when I reflect on each troublesome trip,
Why the reflection, my friend, isn't nice.

Of course, you must know, and I don't mean to say
That I've not had my share of good times,
But allowing for all the joys of each day,
The cares are as dollars to dimes.

I'm just in the humor this blustry wet night
To stir up a few of my troubles,
So if you've the patience to listen, I might
Be able to break your own bubbles.

I do not believe there's a man on the road
Objects to hard toil or rough weather,
Or sweltering up Durham's main street with a load
When the sun's strong enough to burn leather.

Nor will he complain if his meals are not right,
The porridge burnt brown as a berry,
Nor yet if he's caught in a snow storm at night,
And for brandy is handed out sherry.

For these are contingencies likely to strike
Every person who drinks in ozone,
But what every "ooy" on the road does dislike
Is the customer's cross, grumpy tone.

I know how I feel on this point, and may state
That travellers are nothing but human,
And though we're not treated o'er kindly by Fate,
We're tender at times like a woman.

And when we endeavor to do by the trade
What is right, good and best for us all,
We expect to receive, when our visits are made,
If no orders, at least not a bawl.

How few of you, friends, think it's rough on a chap
As he enters your store with a smile,
To greet him with rudeness, and insult mayhap,
Though he comes for your good all the while.

Each smile from you means just a dollar more won,
And each hearty handshake one more friend,
Just try it and see, it's quite easily done,
And perfection from practice does tend.

Civility always will get its reward,
While rudeness has never been known
To gain a man's friendship, or even regard,
And can reap but the tares it has sown.

So kindly remember to treat "the boy" well
As he smilingly enters your store,
Though orders are light you can cheerfully tell
That the next time he comes he'll get more.

W. H. SEYLER.

Why Don't You Run Your Own Business?

BELOW is given a lengthy article from the Chicago Journal of Commerce on the abuses of advertising agencies, which is worth its length in gold to both the large and small advertiser.

Advertising agencies have had their day. They have flourished like the green bay tree. And have made money. But as is quoted below, "bigotry, deceit, petty jealousies and fraud may prosper for a time, but the end is inevitable, failure and disgrace."

The way these agencies do business is this: As soon as they see a firm doing a little advertising they find out the exact amount to be spent. The agent then makes up a list of papers and submits it. The advertiser is surprised, and his heart at once gladdens at getting into so many papers at such a small figure, and the agent's contract is signed, then a placard neatly framed is hung in a conspicuous place in the advertiser's office, with the legend:

ALL PROPOSITIONS
FOR
ADVERTISING
should be made to W. E. FLEECEYOU & Co.
Advertising Agents.
WHO HAVE CHARGE OF WHATEVER BUSINESS WE HAVE TO DO WITH NEWSPAPERS.

The advertiser retires to his private office, congratulating himself on the time and money he has saved and at once prepares for a big run of business. Then the agent begins his work. In the list of papers he had submitted there are probably not more than three of value to the advertiser or anybody else. These three are among the best known in the country, and are the bait with which the advertiser is caught. The rest of the list is composed of papers that the advertiser has never seen or heard of. He thinks of course they are as valuable and well-known as the three mentioned. The copy for the advertisement is then made out and printed and sent, together with a letter, to each paper on the list. The letter is an offer, (generally seventy-five per cent. lower than regular advertising rates) to run the advertisement, and finishes something like this: "If you accept our offer we will forward you cheque by return mail less our twenty-five per cent. commission." Oh ye gods what a chance this is for the half-starved publishers who make up this list! Of course the offer is accepted, the "ad" is inserted, and the paper—save the mark—appears. The quality of the paper used is of the cheapest, the ink is nothing better than coal tar, and the type is worn down to the second-nick in nine cases out of ten, and it is almost impossible to decipher the advertisement. But the advertiser does not know this. He has the utmost confidence in the agency, and thinks all is right. However, the months slip by, "the business that he looked for never came," his money and his confidence in advertising are gone; he plants his foot down firmly and says "advertising don't pay."

Just another word. You would never think of handing your book-keeping over to an agency, or your correspondence. And yet you do it with the most important part of your business. The old saying: "He that by the plow would thrive, himself must either hold or drive" might be very properly applied here.

This is what the Journal of Commerce says:

It is absolutely necessary in this age of competition for business men to advertise. They must disseminate the knowledge among the people of the intrinsic value of their products or merchandise.

Every day there are thousands of dollars virtually thrown away because of the lack of knowledge of how or when to advertise, and too frequently on account of the confidence reposed in men who make a specialty of dealing with the publishers of papers throughout the country.

There is another class of advertising agents who are prone to impose upon the publisher and abuse the confidence of their patrons. Their cupidity and selfishness is too apparent to in any manner consider equity and justice. Instances have been known where publications of reputed worth and bona fide circulation have been ignored, for the simple reason that space could not be obtained upon such advantageous terms as desired.

Oftentimes the agent referred to or his representative allows personal prejudice and strong political or religious preferences to interfere with the transactions of their legitimate business, and not infrequently the advertiser who selects a list of papers whose circulation and standard of excellence are apparent, is given to understand either directly or by innuendo that such and such a paper against which the agent may have a real or fancied grievance, is not worthy of his consideration, and for that reason is stricken from the list of papers to be favored with his business. The advertiser who is a thorough man of business is looking only for results which he knows a judicious and liberal use of printer's ink always insures, and his wishes should not be thwarted by the narrow gauge policy of ignorant and prejudiced bigots, who form the class to which reference is made.

The advertising agent who endeavors to increase his income by trickery and alleged smart business methods, with the publisher on the one hand, and his patron on the other, must sooner or later reap the result of such questionable means, and if he loses the confidence of one, and the business of the other, he has no one to blame but his own shortsighted self. An instance may be cited which will give the interested reader an idea how the unscrupulous advertising agent herewith referred to is prone to abstract a profit both from the publisher and his patron, the advertiser.

The advertiser selects his list of papers in which he desires his advertisement to appear. The agent notes that among the list selected there is possibly one or two papers in which he has no contracted space. He forthwith communicates with the publisher and is informed that there is no deviation from the card rates and that no commission is allowed. For example we will say that the space desired is $100 per month. The agent has the letter wherein it is explicitly stated that no less price will be accepted. Reluctantly he shows it to the advertiser, who thus satisfied that that is the ultimatum, consents that the agent place his advertisement in that especial publication at the price named. Then it is the agent begins to work upon the cupidity and firmness of the publisher. A letter is forwarded stating that the agent is very sorry that the valuable paper aforesaid was not at first included in the list selected and that the amount of money appropriated for the purpose was nearly, if not quite exhausted, but upon his own responsibility he will offer say $60, which he has every reason to believe will be refused. It is refused.

This serves to lengthen the correspondence and the next letter is cunningly worded. The publisher is, figuratively, patted upon the back and told that after further consideration it had been decided to strike from the list a less important publication and make his valuable journal the best offer possible, and that it would be considered a favor if the enclosed check for $75 would be accepted for the space mentioned. Nine times out of ten the publisher does not refuse the $75 at hand cash in advance for the space.

The advertising agent has thus acquired the $100 space for $75, and credits himself with what his ingenious correspondence earned him. Of course he charges the advertiser a small per cent., say 12½c., and thus on the one publication his aggregate profit is $37.50. Such methods are considered sharp, and there are advertising agents who do not hesitate to employ them. Many business men, however are having their eyes opened to the deceit and trickery, as practiced by a certain class of agents who pass as the sponsors for honesty and integrity in business. It is for this reason that large advertisers have found it to their advantage to place a competent man in charge of that department of their business. Much more than his salary is saved in commissions usually allowed by the provincial press, and there is, beside, the satisfaction of conducting their own business without hindrance or interference. No petty spites or jealousies enter into the contract-making.

Every advertising agent who has the business interests of his patron at heart should and does study how best to serve him. Bigotry, deceit, petty jealousies and fraud may prosper for a time, but the end is inevitable, failure and disgrace.

"Best on Earth"

For Washing Clothes.

We want you to have "Surprise Soap" in stock. You get a good profit and it gives the best satisfaction to your customers.

"Surprise" is a good soap to sell. Everybody likes it. Drop us a Postal Card.

BRANCHES--

MONTREAL—17 St. Nicholas St.

TORONTO—Wright & Copp, Agents, 40 Wellington St. East.

St. Croix Soap Mfg. Co.
St. Stephen, N.B.

SELL AND RECOMMEND

— FOR —

DRINKING AND COOKING

SELLS FASTER, PAYS BETTER, PLEASES YOUR CUSTOMERS MORE THAN ANY OTHER.

Send Order for Sample Case to Wholesale Agents :

Eby, Blain & Co., Toronto. James Turner & Co., Hamilton.
Caverhill, Rose, Hughes & Co., Montreal. M. F. Eager, Halifax.

STEPHEN L. BARTLETT, Sole Importer, Boston, Mass.

The Survival of the Fittest.

The thoroughgoing upholders of unadulterated competition are fond of the above phrase. They disapprove of the interference of any agency to prevent business disaster that must clearly follow excessive competition. The fittest, according to their view, will survive, the weakest will go to the wall. The adherents of such a view think they are arguing when they fall back on this phrase. They take it for granted that it expresses the principle on which human affairs are ordered. They forget that it is but one of the formulas of what is merely a theory, and that a theory which has been put by biologists to account for how life has attained to its present phase, and not as an ethical principle. Accepted in the application which the Philadelphia Cash Grocer makes of it, it means that morality is weakening not strengthening as a social force. That of course is not true. Nor is the use of the phrase admirable from any standpoint. If a man believes in what it enunciates he must be a fatalist. He holds that those who survive are the fittest. The fact that they survive is the reason that they are the fittest. The means by which they survive, the accidents which prevented their effacement, are of no moment to him as materials whereon to form a judgment of a man's essential fitness. A believer in such a theory can shut his eyes and say that moral, physical and intellectual efforts are worthless, if he finds them predominating on the side that goes to the wall.

Civilization is nothing but the triumph of man's moral sense over man's brute force. Before the moral sense became the chief bond of social unity, there is no doubt the fittest to survive in such rough times were the ones who did. But civilized society has come into existence just in defence of the weakest and in restraint of the strongest. Consequently, those who survive in trade or any other field of activity may be, as compared with those who go down, the weaker in the strife. A phrase that is a better comment upon the outcome of business competition is "The race is not always to the swift." There is more truth in that than in "The fittest survive."

If the traders wage a campaign against each other in price-cutting, the man with the larger capital may survive. But that does not prove him the fitter of the two. Capital is an accident, not an essential, and it would probably be in circulation if the particular man who is supposed to have had it in this case were dead. It represents a certain amount of power in itself which must not be taken into the account of a man's essential fitness. Also, in a business rivalry between two men the abler may be handicapped by a large family. And he may go under. The fitter in such a case does not survive. The test of fitness must be a man's power and will to benefit the cause he is connected with. The extent to which a man can satisfy that test is not to be measured by the degree of his success in a business competition. His unscrupulousness or special advantage sometimes does more than his fitness. The same principle has been exploded in other forms of expression and other special applications. It was involved in the ordeal by combat of the Middle Ages, the man who killed his antagonist being held to be the one who was morally as well as physically entitled to live. Many a man who had the best end of the difference went down before a more skilled, more collected or more powerful adversary, and the ordeal passed out of social usage because it proved to be no test of the sort of fitness it had been adopted to bring out. In the same way the Malthusian doctrine regarded that portion of the population which emerged from the struggle for existence as the one which was the fitter to exist. It would oppose any interference by philanthropists, economists or mutual effort to check the effects of starvation, unhealthy environment, etc., but let the struggle go on in civilization as it had gone on in the most primitive barbarism. So it is with those who plead for untrammeled freedom of competition; they condemn associations because these would temper its excesses with moderation, and so would prevent the alleged effect of selecting the fit from the unfit by a destructive and far from unerring process of discrimination.

In competition, as in any other social relation between men, morality ought to subsist. A healthy trade sense, as exacting at least as public opinion, should be established, and then competition will be moderated. To say that a half-witted man, who has money enough to outstay a poorer but able rival, shows himself thereby to be a fitter man than his rival is nonsense. A knave who dupes the public, fleeces his creditors and impoverishes his rival is surely not a "fit" man to stay in business. There ought to be a few more conditions than mere survival involved in the test of fitness. A good name from creditors and customers ought to go along with the accident of self-preservation; but a good name from creditors and customers to a man who had been forced to the wall in the modern circumstances of competition would be worth just as much. There is no lack of eulogy for the soldiers who come off alive from a hard-won victory, while probably the men who fell did the most of the fighting. In the same way the general progress of trade in any place or department of commerce may be as much owing to men who have had to succumb to sharp competition as to men who have not.

There is a good deal of the cant of the evolution theory talked these days. Several catchy phrases were coined by the discoverers of and investigators into that theory, and these phrases are very glibly quoted as if they were the very touchstone of social, political and religious truth. This "survival of the fittest" is such a phrase. The fittest to evade the just consequences of their own rascality are not a desirable fittest, and if unregulated competition favors such more than it does square men, it surely is in need of modifying. Of those who have outlived some sharp spells of competition, a very great proportion undoubtedly have thereby shown themselves to be of the right metal for business, but it is equally true that others have come successfully through hard passes by virtue of trickery rather than business ability. To check the excesses of competition, to put an end to the pirate trading in stocks bought back at a pittance in the dollar by the man who had run for the fall, to obtain a fair profit on goods sold, to limit credit, to consolidate the influence of the trade for better collection laws, etc., are legitimate objects to be sought by conjoint effort. It is gratifying to see that this is more clearly recognized every day, and that as a consequence there are getting to be more associations. They cannot be too numerous. Competition has its laws. Trade needs some authority to lay them down, and that trade is gradually evolving as it brings associations more numerously into existence.

The Virtue next to Godliness.

The Moslem's Koran teaches, sagely too,
That "cleanliness to godliness is kin":
So, grocer friends, be sure whate'er you do,
See that your store and goods be ever clean.

***

Strange as it seems to some, I know,
Their trade does not increase.
The reason why I straight can show,
They don't apply 'nuff elbow grease.

***

What reck they though the flies hold revel
Like wanton artists on a spree,
They'd sooner see things to the devil
Then dust, and scrub, and cleanly be.

—W. H. Seyler

My First Drunk.

I AM now a middle-aged man and a firm believer in total abstinence. Don't misunderstand me ; I am not going to inflict upon you a temperance sermon. What I propose to do is to relate how I first tasted of the cup that cheers and inebriates.

At the age of fourteen I was apprenticed to a grocer in a town in Scotland. He was a hard-working, pushing young fellow and did a rattling trade, but temptation in the shape of liquor got the better of him and he began to neglect his business. The result was, of course, an assignment. I had been with him for two years when the crash came, and could not but feel sorry for him, as he had struggled hard to mend his ways, but without success. Well, in due course a solicitor to the estate was appointed, and a few evenings afterwards the solicitor, a big burly man, and two appraisers, came to the store to value the stock. The solicitor had forgotten to bring a clerk with him, and I was engaged to write down the various items and their values. We first went to the cellar, but got no further. The grocer, whom I will call Jones, tapped a quarter cask of port wine and filled a large goblet with the rosy liquid. Each took a long pull and smacked his lips, remarking that it was good stuff—in fact, it was so good that the goblet had to be replenished and sampled all over again. I resisted at first, but was induced to take a sip. I liked it so well that I took another sip, explaining that it "tasted fine." I wrote down the quantity and the value, and a quarter cask of sherry was next in order. Apparently the sherry was a superior article also, as the goblet was filled twice and I had my share. By this time I had begun to lose my sense of awe of the big men around me, and did not hesitate to express my opinion freely and decidedly upon the quality of the liquor. Well, a whisky quarter cask was next touched, but one goblet appeared to be enough. I had my share of it also. Then came brandy—Hennessy's best—and it came in for a good sampling, especially from the solicitor and one of the appraisers, an auctioneer. All this time jokes were being cracked, and it looked more like a convivial meeting than a stock-appraising. I began to feel very much exhilarated, and laughed as loud and as long as any of them. The writing and figures began to dance before my eyes, but I had still sense enough to know what I was doing. But as bad luck would have it, they next approached some cases of champagne. Jones insisted upon opening a bottle. The others offered no objection and I was deputed to procure a supply of crackers and cheese to lay a sort of foundation on their stomachs. I managed, not without some difficulty, to get the eatables, and when I came back to the cellar I found the merry company seated on boxes and each with a glass of the sparkling beverage in his hand. After I placed the crackers and cheese on the top of a barrel I found a seat also, and was handed a tumbler of champagne. The solicitor got on his feet and made a rattling speech referring to Jones' embarrassment, and expressing the hope that he would get a favorable settlement from his creditors and would soon be in business again. We all sang "For he's a jolly good fellow" and I remember that I started the chorus and Jones shook me warmly by the hand, in fact he was so much affected that I expected every moment he would embrace me and weep out his sorrows on my manly bosom. Jones before replying insisted upon refilling the glasses. At this juncture the solicitor asked if any one could sing a song. I at once began a popular ditty in these days, "The Bobby," and they all joined in the chorus. Then Jones got up to reply, but as he had been imbibing very freely he could only stand, sobbing as if his heart would break, and saying nothing but "My dear friends (sob), I thank you (sob) from the bottom of my heart (sob, sob, sob)." Finally he sat down but my tears were falling fast and I could see that the others were also dropping silent tears. The gloom was dreadful but the auctioneer dispelled it by beginning to sing in lusty tones "Should auld acquaintance be forgot." Immediately we all joined in, and when the grand old song was finished the solicitor suggested that the stock-taking should be deferred till the next day, and that they should make a "night of it." This was received with cheers, and then the fun began in earnest. Song, speech, and story followed each other in quick succession, and the last thing I remembered was the solicitor trying to dance "The Sword dance" over two brooms crossed on the floor, the auctioneer supplying the music in imitation of the bagpipes.

How I got home was explained to me in the morning, and that is a morning I won't forget in a hurry. While my head was splitting and my tongue sticking to the roof of my mouth, my esteemed parent gave me a lecture I have never forgotten. It appears he got alarmed at my absence and called at the store. He failed to get an entrance for some time, and when he went down to the cellar his amazement and indignation were great. I suspect he gave them a bit of his mind,—at least that's what I got next morning. I did not taste liquor again for some years. Jones did not again start in business, his stock being sold by auction, and I completed my apprenticeship with another firm.

SCOTTY.

The Manufacture of Candied Peel.

Few storekeepers who are in the daily habit of weighing out the candied peels of the orange, lemon and citron have any idea of the way in which these necessary adjuncts to the toothsome cake or pudding are prepared. They are probably aware that the fruit is not grown in Canada, but the mode of its preparation is to them a blank. What would be the surprise of the storekeeper to know that the fruit, when it arrives in this country, is in pickle, and as salt as salt can make it? At the place of growth the lemons and oranges, likewise the citrons, are cut in halves and placed in very large barrels, termed pipes ; each pipe being filled with brine to the top before shipping. In this manner it arrives at the confectioner's, whose duty it is to extract the salt and finish the preserving process. The common mode of procedure is to open the pipe at the end and allow the brine to run off. The fruit is then placed in large steam coppers with fresh water and boiled until tender. It is then taken from the copper and thrown into a tub of fresh water and, as soon as it can be handled, the pulp is taken from the peels ; the latter going into fresh water again. The water being changed every day until the peels are thoroughly freshened no trace of salt left. As soon as perfectly fresh, they are taken out and drained, and then carefully packed into other tubs. Each tub, when full, has a lid which fits inside and can be fastened on the top of the peels. This is done to prevent them floating during the process of preserving. Thick syrup, boiling hot, is then poured into the tub until the peels are submerged. The next morning the syrup, which has now lost considerable of its sweetening qualities, is drawn off, more sugar is added and the whole boiled up again, to be once more poured on to the peels. This performance continues for several days, until the syrup, when drawn off, is almost as thick as when it went on. It is now in a preserved state, and will absorb no more sugar. After being left for a few days in this syrup, the peel are taken out, drained and slightly dried, when they become the drained peel of commerce, as known to the baker ; but that which is destined to pass over the grocer's counter has to undergo the further process of candying. A quantity of sugar is taken and boiled to a certain consistency, when the peels are thrown in and the confectioner manipulates his spatula until the syrup is grained, when, with a fork and a sharp stick, he picks out the peels one by one and places them upon wire trays to drain. The syrup hardens upon the peels, and, as soon as cold, they are ready to be placed in boxes and sold to the grocer, and by him passed on to the housekeeper to be cut up and placed in the cakes and puddings which from time to time adorn our tables.

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The J.B. McLean Publishing Co.
TRADE JOURNAL PUBLISHERS
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ETC, ETC.
not what you pay for an ADVERTISEMENT but what it pays you.
EVERY READER IS A BUYER OF THE GOODS ADVERTISED.
THESE ARE THE ONLY PUBLICATIONS IN CANADA THAT GO EXCLUSIVELY TO THE TRADE REPRESENTED BY EACH.
WHY ADVERTISE IN A PAPER WITH CIRCULATION DIVIDED OVER SEVERAL TRADES, IF YOU ONLY WANT TO REACH ONE OF THEM? MORE THAN HALF THE CIRCULATION OF A GENERAL PAPER IS LOST TO YOU

Two Legal Points as to Book Debts.

TWO judicial utterances that have an important bearing for retail traders, particularly general merchants and grocers, have recently been made, the one by Judge Muir at Guelph, the other by Judge Rose According to the first, a debt contracted by a wife who has been forbidden by her husband to pledge his credit, cannot be collected from the husband if he can furnish satisfactory evidence that he had so forbidden her. The other deliverance is,that it is no libel to advertise debts for sale, if the debtor has persisted in his neglect or refusal to pay a long-standing account.

Traders who do a credit business will learn with some uneasiness that it is so precarious to open an account to a married woman without the formal sanction of her husband. Heretofore it was thought to be necessary and sufficient for a husband to serve the trader with, or to advertise, a notice of his intention not to be responsible for debts undertaken by his wife. But according to Judge Muir's view of the matter, it is not necessary for the trader to be advised by the husband. It seems that, in the eye of the law, a man must be presumed irresponsible unless he formally undertakes or acknowledges responsibility. If a wife cannot, without obtaining first her husband's consent, put him in for a bill of goods that he as well as she will make use of, then there is a legal loop hole by which husband and wife, if they are unprincipled, with the assistance of some third party as a witness, may swindle the merchant out of payment of his account. It is an easy matter for an unscrupulous man to warn his wife solemnly in the presence of some respectable third person that she is not to buy anything on credit. In such a case she will probably buy to the full limits of her husband's credit, and practically with his consent. When, however, such a man is served with the account, he will make a theatrical display of prostrating astonishment. He will be unable to understand it, as it has been an invariable rule of his to do no business but on a strictly cash basis. He will learn with horror that the goods were ordered by his wife, and will recall the fact that he forbade her to contract debts. An action may or may not be begun, according as the trader is or is not satisfied of its futility, the nature of the evidence forthcoming swaying him to one course or the other. Such a probability of knavery is not at all far-fetched. It will appear to be a reasonably likely and frequent outcome of a widespread apprehension that the law on the matter is as it is quoted by Judge Muir. There is not a legal loop-hole open which has not been used again and again by debtors who would seem to be above taking advantage of such means of escaping the payment of their debts, or the punishment of their repudiation of them from any other standpoint. The number of civil servants who are not above taking advantage of the defect in the law which makes their salaries non-garnishable, the number of wage-earners who carefully keep from allowing the attachable amount of their pay to remain in employers' hands, the number of fathers who get out of paying their sons' debts, etc., are already too numerous. The law has many defects, and human honesty is too rarely found to be above the temptation of making the most of them. To add to the number of them will simply be to extend the practice of fraud.

There is one effect of this legal ruling that may be healthy. It may bring within moderate bounds the number of accounts that are on the storekeeper's books. If it is the means of making some accounts worthless it is likely also to be a means of making fewer accounts. The trader will see the wisdom of making the husband assume responsibility before the debt gets large, while wives will probably be less prone to buy on credit. It is possible that there may exist very many instances of accounts opened by wives contrary to the orders of their husbands, but which have been paid simply because the husband did not suppose such prohibition released him from responsibility. Now, however, it is likely to be different. Where the husband in good faith forbids his wife to contract debts he will be likely to repudiate them as readily as the man who imposes such a prohibition in a scheming way. There are many men who are made debtors by their wives, the men themselves being genuine in their aversion to such financial entanglements. Such men, afraid of scandal if they gave formal notice to the traders concerned, have been forced by their wives into debt. Now no scandal is necessary. Only the wife needs to be told in the presence of a discreet witness that the husband will not be responsible, and the husband can not be made responsible. This makes his position much less embarrassing, and he can repudiate a debt without difficulty. These considerations ought to take hold of the mind of the trader, and the result will be fewer and safer accounts. In that way the knowledge of this view of the law will be good. That it is the law, however, is not a matter of decision, but one of incidental statement in a summing up by the judge.

The other law point referred to did emerge in a decision which settled an action undertaken against an agency that had posted an account for sale. It is a relief to know that it is not libellous to publish a debt for sale, after every other method of getting money out of it has been exhausted. It would truly be an anomaly if a debtor could evade with impunity the payment of an account justly due to another man, and then recover damages from that other man because the latter had tried to turn the account into money by putting it on the market. The trader will learn with satisfaction that recourse may be had to posting accounts for sale when every other means of collecting them has failed. It is in his power to expose the man who has not redeemed his credit. The knowledge of that fact may mend the honesty of some dignified deadbeats who cannot be got at by any other mode of attack. It makes them wince to publish their names as debtors They usually terrorize the trader from resorting to such a course by their threats of vengeance of the law, but such threats are impotent. Law is not violated though dignity may be touched.

Cut off in His Prime.

The news of the death of George S. Findlay, a traveller for W. H. Gillard & Co., wholesale grocers, Hamilton, will be received with keen regret by his many friends among the trade. Mr. Findlay was a native of Hamilton, Scotland, and came from there to Hamilton, Ont., in his 19th year. For nine years and a half he was employed by the late firm of Simpson Stuart & Co., and after a year or two with Lucas, Park & Co. he entered the service of W. H. Gillard & Co., with whom he has remained for the last seven years, being highly thought of by his employers. He was a prominent member of the A. O. U. W., having been Master of Concord Lodge, which he with one or two others was chiefly instrumental in forming, and from which he received a silver service as a token of the high regard in which he was held by the members. He also belonged to Temple Lodge, A, F. & A. M., and was a member of the Congregational Church. His illness has been long and painful. He leaves a widow and several children, together with his mother and a large circle of friends to mourn his loss. At his own request, Concord Lodge, A. O. U. W., will take charge of his funeral.

Owed (?) to the Bean.

I saw in days of early youth
Tall camels bear o'er Arab sand
The golden berry that, forsooth,
Was blessed in every clime and land.

***

But now, alas, the scene is changed ;
In dark and gruesome alleyway,
With coloured mud we see arranged
The coffee bean of modern day.

***

Old Boston, proudly raise thy head,
Thou Athens of to-day !
Whate'er the changes that are made,
Thy bean is pure alway.

—W. H. SEYLER.

SAPOLIO Is a solid handsome cake of SCOURING SOAP Which has no equal for all cleaning purposes except the laundry. It will clean paint, make oil cloths bright and give the floors, tables and shelves a new appearance. It will take the grease off the dishes, and off the pots and pans. It scours the knives, the wash basin, bath tub, even the greasy kitchen sink. It brightens all metals except silver or gold. If you have not sold it yet, send your order at once to

EMIL POLIWKA & Co.
36 Front st., East, Toronto, Ont.
Dominion Agents.

Chivers' Carpet Soap

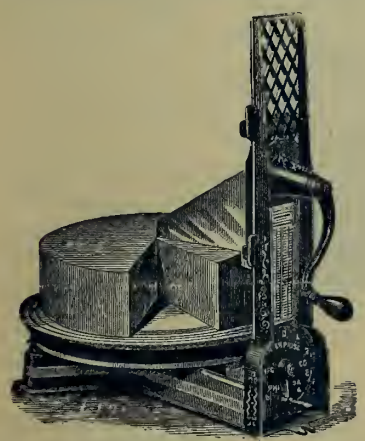
For cleansing and restoring carpets. Warranted to take out grease or ink, and restore the colors. Likewise in all woolen fabrics

Chivers' Disinfectant Cloth Soap

Will clean all kinds of cloth, removing grease, ink, etc., restoring the colors like new. For price. etc., address

J. H. WALKER,
Alma, Ont.

Self-Guaging Cheese Knife.



A Necessity to Every Grocer.

It does away with all the hard labor of cutting by hand.
An ornament to every counter.

GEO. SPARROW & CO.,
33 Colborne St., Toronto, Ont.

TULLOCH & CO.,

Manufacturers' Agents
and
Export Merchants,

85 Gracechurch St., London, Eng.,
Exporters of
Naval and Oilmans' Stores, Linseed Oil.
Portland Cement, Building Materials,
Pig Iron and Metals.

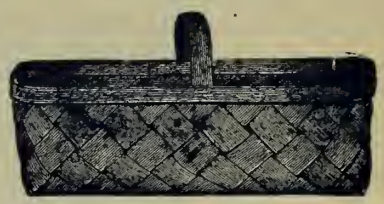
N.B.—Correspondence invited from Canadian firms interested in any of the above lines

CONSIGNMENTS OF PRODUCE SOLICITED.
eow

P. DOTY & SON,

(Successors to W. B. Chisholm)

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers.

Oakville, Ont.

DO YOU SELL

"Peerless" Washing Compound. There is nothing equal to it. It will pay you a handsome profit. Your customers will like it. Address

Pure Gold Manufacturing Co.,
31 Front Street East, Toronto.

Todhunter, Mitchell & Co.

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS. :: TORONTO.

DURABLE PAILS AND TUBS.

TRY THEM

The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by

Chas. Boeckh & Sons, Toronto,
Jas. Lee & Co., Montreal.

Northumberland Paper and Egg Case Co.

Sole Manufacturers of Machine Made Egg Case Fillers. (Straw Board.)

We also make a first-class Wooden Case, and can therefore supply a complete Egg Case at the lowest possible price. For prices and other information, address the Mills, CAMPBELLFORD, ONT

The Norton Manufacturing Co.,

E. P. Breckenridge, Toledo, Pres. C. C. Warren, New York, Sec.-Treas.
Edwin Norton, Chicago, Vice-Pres. W. C. Breckenridge, Resident-Manager.

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

FRUIT, PAINT, LARD, BAKING POWDER, FISH AND LOBSTER

CANS.

Capacity, fifty thousand cans per day.

Sole Agents in Canada for Norton Brothers
"Solder Hemmed" Caps.
Inquiries and Correspondence Solicited
HAMILTON, - ONT.

Cleveland's Baking Powder yields best profit to the grocer, and is of such a superior quality that a customer gained is always retained.

Henry Saunders, Victoria, B. C., (Liquors).

Henry Saunders, Victoria, B. C., (Groceries).

DAVIDSON & HAY

Wholesale Grocers,

36 Yonge Street,

TORONTO, ONT.

- FLATS -

In stock fresh "Clover Leaf" Salmon and "Clover Leaf" Lobsters, in flat tins, containing the finest parts of the fish.

Be particular to look for the word "CLOVER LEAF" on every label.

Sloan & Crowther

WHOLESALE GROCERS,

59, 61 and 63 Front St. E.,

TORONTO.

Arriving this week

New Valencias

H. P. ECKARDT AND CO

Wholesale Grocers,

3 FRONT ST. EAST, TORONTO.

STEEL, HAYTER & CO.,

Importers of

INDIAN TEAS

Direct from their estates in Assam.

New Season's Teas are now arriving.

PROPRIETORS OF THE WELL-KNOWN

"MONSOON" BRAND.

Samples and Quotations on application.

11 & 13 Front St. E. Toronto.

Calcutta and London Firm : Octavius Steel & Co.

Telephone 2354.

RIO COFFEE

Ex. S. S. Phidias.

WARREN BROS. & BOOMER,

35 and 37 Front St. East,

TORONTO, ONT.

EDWARD ADAMS & CO.

ESTABLISHED 1846.

Wholesale Grocers and Importers of

TEAS,

SUGARS,

COFFEES,

TOBACCOS.

95 & 97 Dundas St., London, Ont.

BALFOUR & CO.,

IMPORTERS OF TEAS

—AND—

WHOLESALE GROCERS,

HAMILTON.

WESTERN ONTARIO AGENTS FOR

Cherry's Irish Mustard, X.D.S.F.

This is superior to any other grade in the market. Try it.

JUST ARRIVED !

Consignment finest Mocha Coffee.

Write for Samples and Quotations.

SMITH & KEIGHLEY

WHOLESALE GROCERS,

9 Front St. E., Toronto

Thos. KINNEAR & Co

Wholesale Grocers and Importers of

TEAS,

SUGARS,

COFFEES,

AGENTS FOR

Cherry's Irish Mustard, X.D.S.F.

This is superior to any other grade in the market. Try it.

47 Front St. E., - TORONTO.

New Currants.

New Sultanas.

New Valencias.

First arrival of the Season.

P. C. LARKIN & Co.,

WHOLESALE GROCERS,

25 FRONT ST. E.

PERKINS, INCE & Co.,

41 and 43 Front St., Toronto.

NEW FRUITS IN STORE.

Valencia Raisins

and Currants.

STUART, HARVEY & Co.

Importers and

WHOLESALE GROCERS

A Large and Well-Assorted Stock of

Teas, Sugars and General Groceries

HAMILTON, ONT.

Pedlar vs. Storekeepr.

One of the questions which agitate the mind of the storekeeper is, how to cope with the pedlar. It is felt that a great injustice is done to the storekeeper by the unfair competition to which he is subjected. In large cities the pedlar makes his presence felt most, and in small towns and villages he is seldom or never heard of. The reason for this is plain. He requires a large field for his operations In small towns and villages the population is too much scattered to enable him to make a success of peddling ; therefore, he hies him to a large city, where he can meet fresh faces at every turn. His business is strictly cash, and his turnover large. It is claimed by some that he always handles the refuse of the market, but this is not the case. While some pedlars pick up the refuse in order to sell at low prices, there are others who handle good fruit, and they are perhaps the most dangerous competitors the storekeepers have. It works this way : Mr. A., who keeps the store, may have bought in the same market as the pedlar. He may have paid exactly the same price, but when Mrs. B., who is his customer, comes along, he has to calculate on a month's credit, perhaps, while, if Mrs. B. stops the pedlar, she buys the same stuff at a lower rate, but has to plank down the cash. And there is the point—cash vs. credit. The man who sells for cash has but little loss and can easily outsell the man who sells for credit. A loaf of bread is bought for 10 cents and sold for 11 cents, just a profit of 1 cent per loaf. A customer buys a loaf and pays cash. The storekeeper has made a cent profit. Supposing that this transaction takes place on the 1st of the month, and that same 10 cents is again invested in bread on the 2nd, at the end of ten working days the storekeeper has his original 10 cents and 10 cents profit besides, or enough to invest in two loaves, which now earn 2 cents daily. At the end of five days more he is enabled to buy three loaves with the original 10 cents, plus the profit earned It will be found that at the end of the month he can purchase about seven loaves of bread. Now, if on the 1st of the month he had booked that loaf of bread and the customer was a straightforward, honest party, who always settled on the 1st, our friend the storekeeper would be just one cent ahead on the trans action. So much for cash as against credit, leaving out losses by bad debts, errors, etc. Nowthe pedlar has just that advantage. He sells his goods and gets the money. He turns that money over many times more in the course of the month than the storekeeper does, besides making no bad debts, being under less expense, and suffering no loss. No wonder then that associations get to work to put a ring around the pedlar's operations. In Toronto the fight has been going on a long time, but the pedlar proves to be a stubborn foe. He claims the earth, and seems determined to get it. It behooves the tradesmen of the city to work shoulder to shoulder and see that their representatives in the city council do their duty in the matter. The Markets and License Committee is about to recommend that the pedlars be prohibited on certain streets from plying their vocation, but even if this passes the council, it can only come into force next July—in other words, at the end of the license year. A new council comes into power in January, and they may not see the matter in the same light as their predecessors. The tradesmen should be on the lookout, and when the would-be aldermen come around hand-shaking at the end of 1891, just politely ask them what they propose to do with the pedlars.

Uniformity in Store Package Butter.

The butter problem is one of the most difficult questions of the day. We will start with the word uniformity. It is no doubt understood to the sorrow of many country merchants that our Canadian butter is at a very low ebb in the old country. I was very much pleased to see that the travelling dairy is trying to introduce a system of uniformity among butter makers, that is, to try and get all butter makers to make butter in the same way. It is a well known fact that at present a merchant may in the course of a few days get a great many different colors and shades of butter, and he finds it very hard to select and blend them so as to have many tubs of a uniform shade. Now I would suggest that the travelling dairy print in circular form the best system of making butter, and the one adopted by them, and let every merchant throughout the Dominion have a copy, so that he could get the circulars printed and distributed to every customer, pressing home to everyone the great necessity of making butter all on the same plan, showing that this must be done in order to develop a demand in the English market. When in England in 1885, I visited eight days with my uncle, whose business was solely in butter, milk and eggs. I noticed he was exceedingly particular that all receipts were perfectly fresh, or he would return them at once. Then you see we have quite a competition in New Zealand. The country storekeepers are not careful enough about handling the butter. Many have poor, unventilated cellars, all colors are thrown in together and are not put up in good shape. A traveller told me the other day I could get a few tubs of choice butter out north. Well, I sent for four tubs, and on arrival it was only No. 2. We turned the butter out on our stone slabs, and we found several colors in one tub. Another had one-half inch of salt in the bottom. Between salt and over weight of the tubs I had to dock 15 lbs. on the four tubs. Now, butter shipped to England in that condition will net the merchant poor returns, and he certainly can blame no one but himself.

Too little attention is given to the care and manufacture of butter. Badly ventilated cellars, keeping the cream too long, having only one set of pans and consequently not airing them enough, leaving too much buttermilk in the butter, are leading causes of deterioration in the manufactured artice, being destructive of its keeping powers. Now, I do not know any better way to remedy all these difficulties than for the Government to issue a circular giving in detail the proper system, and putting it into the hands of every farmer throughout the Dominion, and urging upon the attention of all makers the fact that such an article will always demand a ready sale and yield good returns. I am sure of this fact, that if butter is shipped in good shape—if the weights are all right and the quality originally good—there will be no trouble to repeat the orders. I hope that every merchant in our Dominion will take a deep interest in the butter question, and keep the one motto in view —uniformity. I have not been able to give the subject much thought lately, but I know your excellent paper is alive on the subject.

H. T. BARKER.

The song of the tea-tester :

Ever on tea I'm fondly beaming,
One soothing cup my sad heart can cheer ;
All, all, alone ! nor sugar nor cream in,
To mar thy rich beauty and fragrance so dear.

SOMETHING NEW!

A GREAT TREAT.

Fresh Cod

TONGUES

In 1 lb. Tins.

This is the Delicacy of the Season.

Pronounced by connoisseurs far ahead of oysters.

A GREAT LUXURY.

Apply to

EBY, BLAIN & CO., Toronto.
STEWART MUNN & CO., Montreal.
JAS. TURNER & CO., } Hamilton.
LUCAS, PARK & CO., }

Send for Samples.

Reg. Trade Mark.

Established 1849.

GOLD, SILVER

—AND—

BRONZE MEDALS

20 1st prizes.

MICHEL LEFEBVRE & CO'Y

Manufacturers of

Lion--L--Brand

Pure Vinegars, Mixed Pickles, Jellies, Jams, Preserves.

Montreal, P.Q.

TO GROCERS.

SIMCOE CANNING COY'S

Goods are warranted first-class.

PUSH THEM.

Order through your wholesale House.

TO THE TRADE

—IN—

Canned Goods.

We are making all arrangements for this season's pack—and enlarging our factory considerably—Thanks for last season's trade and soliciting this year's.

Faithfully yours,

D. W. DOUGLAS,
St. Johns, P.Q.

GOLDEN BRAND CANNED FINNAN HADDIE

Are put up in flat and tall tins.
Quality guaranteed.

AGENTS,

H. W. NORTHRUP & CO.

South Wharf, Saint John, N. B.

LEONARD BROS.,

Wholesale Fish Dealers,

Are now prepared to fill all orders for their

Celebrated Boneless Codfish

(from new fish)

packed in 5, 10, 25 and 40 lb. boxes, 2 lb blocks wrapped in waxed paper.

SEND FOR QUOTATIONS.

ST.JOHN, N.B. MONTREAL, P.Q.

FAULDER'S "SILVER-PAN" PRESERVES

ARE THE BEST—NO EXTRA CHARGE.

GOLD MEDAL : - Melbourne, 1888.
FIRST PRIZE : - Windsor, 1889.
GOLD MEDAL : - Edinburgh, 1890.

MADE IN SILVER PANS TO AVOID CONTACT OF FRUIT WITH COPPER.

ARTHUR P. TIPPET & CO.,

SOLE AGENTS FOR CANADA,

1 Wellington Street East, Toronto.

BEST GOODS IN THE MARKET.

FRANKFORT, CAMBRIDGE, BOLOGNA, CHICKEN, HAM and TONGUE SAUSAGES.

PUT UP BY THE MOFFATT PACKING CO.,

MONTREAL.

GOLD MEDAL AWARDED

DELHI CANNING CO.,

Jamaica Exhibition.

WE are still at the front and propose staying there, the high standard of excellence for which our goods are noted will be fully maintained this coming season. When purchasing Canned Goods keep in mind the **Maple Leaf Brand** prepared by the Delhi Canning Co. Every can is honestly filled and perfectly reliable. Our fruits are noted for their high syrups and natural flavors.

Delhi Fruit and Vegetable Co.,

FACTORIES : DELHI AND NIAGARA.

Messrs. Leitch Bros., Oak Lake, Man., (Millers).

Geo. Hendersons, Kingston. Ont.

Develop your Muscles by Exercise.

Supply your system with MUSCLE-FORMING ELEMENTS by taking

JOHNSTON'S FLUID BEEF,

The Great Muscle Former.

W. G. A. LAMBE & CO.,

Commission Merchants,

TORONTO.

AGENTS FOR

The St. Lawrence Sugar Ref'g Co., Montreal.

The British America Starch Co., Brantford.

PICKLING VINEGAR.

T. A. LYTLE & CO.,

Bonded Manufacturers,

124--128 RICHMOND ST. W.,

TORONTO.

LOCKERBY BROS., WHOLESALE GROCERS, 75 ST. PETER STREET,

MONTREAL, P. Q.,

ARE OFFERING THIS WEEK

SUGARS. TEAS. { Barbadoes and Cuba } MOLASSES.

FINE LARGE DRY COD IN BUNDLES. BONELESS FISH IN BOXES.

Canned Salmon, Lobsters, Mackerel and Oysters.

PICKING HILLWATTEE TEA.

Loch Tyne Herrings. Hazard's Puree de Tomatoes.

New Currants. Hazard's Pepper Sauce.

New Sultanas. Armour's Key Beef.

Chili Walnuts. Armour's Key Chipped Beef.

LUCAS, PARK & CO.,

73 McNab St. North, Hamilton, Ont.

Agents for Diamond Crystal Salt and Hillwattee Teas.

James Lumbers

Wholesale Grocer,

67 FRONT STREET EAST,

TORONTO, ONT.

A Few Hints for Spectacular Window Effects.

THE newspaper carries the fame of the merchant and the virtues of a few of his goods through the country at large; but for catching and alluring the transient, as well as retaining and increasing the local trade, there is no better medium than a tempting and neatly dressed window. Grocers should take special interest in this matter. There is nothing that appeals so strongly to a man as his stomach, and when catering to that above all things he wants cleanliness. No matter how you have your window dressed, neatly or artistically, have it bright and clean. No old fly-blown goods that have their age but too plainly depicted in their appearance. Goods should not be left there long enough to get that way. Your window should be changed in summer time daily if possible. Do not let the flies be more industrious than you.

Great taste may be displayed in this line by showing your goods in an original and artistic manner. Seek always new ideas. Never have the same window twice if possible, as people grow tired looking at it and pass on. If you have your goods in right side up one time, turn them upside down the next. Change and variety are what you want. Do your best to get them.

If a line of goods is handsomely wrapped and cased, with a moderate supply of advertising matter and show cards, by utilizing everything you can make a big display with a few goods. Save your fancy cases, wrappers, etc., and use them. Build your window up and make it look stocky. Show your goods in original packages, if they happen to be attractive. People are sometimes interested in style of packing, etc. A barrel of Lazenby's pickles, for instance, placed in your window with the head partially knocked out, and the bottles tumbled out carelessly, will attract more attention than five dozen bottles of the same goods arranged systematically. During the summer months, when the heat and dust are most injurious to your goods, the grocer can change from a strictly grocery window and display his taste in some other attractive manner. People's senses are generally held by the improbable, and a few green sods, bright flowers, ferns, etc, a picnic scene, a stream of running water, or a representation of anything of local interest, will brighten the store, be refreshing to look at during the heated term, and create endless talk. Display your taste and originality, and with a little extra work you will find your well-dressed windows will bring you what we all want—an increased business. D. M.

The State's Business Interests.

It is now tolerably certain that the preliminary meeting for the purpose of increasing the effectiveness of the various commercial organizations of the state, the formation of a central association, will be held in Rochester some time next month. The name of the central organization will be the New York State Board of Trade, but beyond that no definite arrangements have been made nor rules formulated. While the New York Board of Trade and Transportation is the prime mover in the scheme, it does not desire to be in the slightest degree dictatorial in the matter, and any suggestions that have emenated from the board are simply suggestions that may be adopted or rejected, according to the pleasure of the conference. The suggestions that have been made contemplate the simplest and most economical plan of organization, but one that will be effective in securing prompt co-operation and action among the various State bodies on questions of common interest. The form of organization suggested follows closely that of the National Board of Trade and it is well illustrated by the following extract from the Constitution of the Massachusetts State Board of Trade Viz.: "Article 11 Sec. 1. Every local board of trade or other body organized in this State for general commercial and not for special or private purposes, may be admitted to membership in this association on the approval of two-thirds of the bodies represented at any meeting of the association, and shall be accorded the following representation: Each association having fifty members or less shall be entitled to one delegate; over fifty members, two delegates, and for each additional fifty members, one additional delegate."

It is not considered feasible to hold the initial meeting of the Board in New York city, as that is too far away from the western cities. Several of the more interior towns have sent invitations to have the organization meeting held there, and as the Rochester Chamoer of Commerce's invitation was first received, it is probable that it will be accepted. Many of the commercial organizations do not hold meetings during the summer months, including September, and the question of their co-operation in the movement will be acted upon at the first meeting in October. So far, twenty organizations have agreed to appoint delegates to attend the first meeting. These include, in addition to the New York Board of Trade and Transportation, the Buffalo Merchants' Exchange; Chamber of Commerce, Albany; The Board of Trade, Elmira; Business Men's Association and Exchange, Syracuse; Rochester Chamber of Commerce, Rochester; Olean Board of Trade; Board of Trade, Corning; Italian Chamber of Commerce, New York; Board of Trade, Mount Vernon; Business Men's Association, Niagara Falls; Retail Grocers' Union, New York; Crockery Board of Trade, New York; Board of Trade, Hudson; Coal Dealers' Board of Trade, Albany; United Retail Grocers' Association, Brooklyn; Trunkman's Association, New York, and the Jewelers' Board of Trade, New York.

The promoters of the movement earnestly hope that every Chamber of Commerce, Board of Trade, Exchange, Merchants' and Manufacturers' association, &c., &c., receiving this request will be represented at the convention, it being understood that attendance at the convention, shall not bind any organization to become a member unless the plan adopted shall be approved by such organization. There are on record in New York State 137 commercial organizations that are eligible for membership in the proposed State Board. It is conservatively estimated that they represent an aggregate of thirty thousand merchants, bankers and manufacturers, and should they be banded successfully together it is believed that a pressure can be brought to bear on legislation affecting business interests that will secure such safety for capital from legislative attack that could not otherwise be secured.

As a matter of fact, the excitement that existed in commercial, financial and manufacturing circles during the last session of the State Legislature on account of the threatened passage of the Liston, Listing, Interest and other bills, is responsible for the present movement in the direction of establishing a central business organization. It was found to be a most difficult matter to bring the various commercial associations into line in order to make a combined and effective protest against the measures. The matter was referred to the Committee on Legislation of the New York Board of Trade, who informally communicated with a number of State organizations, and finding the sentiment in every case favorable, it was determined to recommend the establishment of a State Board.

The Broker.

"Now by my modesty a goodly broker."
—Two Gentlemen of Verona.

A question puzzleing in most high degree
Is, what's a broker? An you please tell me.

* * *

Old as the classic mound of Greece,
Yea, old as Ararat itself,
Their motto's e're been "Bait and seize
"Till you've both seller's and buyer's pelf."

* * *

No longer do they love to hear themselves
Be termed in simple parlance "broker",
They're known as "Agents" or "Commission" men
Or "merchants" too.—This last's a joker.

W. H. SEYLER.

This wonderful Yeast and the bread made from it attracted the attention of thousands from all parts of the Dominion at the late Industrial Exhibition in Toronto.

It is now put up in one dollar boxes containing 3 dozen 5 cent packages.

☞GROCERS !
Write us

☞TRAVELLERS !
Call upon us,

THE BARM YEAST MFG. CO.,

TELEPHONE 1920. 35 Wellington St. E., Toronto.

A. H. BADGEROW. ALEX. H. DIXON.

The Badgerow, Dixon Bonded Vinegar

Manufacturing Co.,

79 and 81 Jarvis St., Toronto

Highest award, Toronto Exhibition.

A. HAAZ & CO.,

Bonded Manufacturers of

Honey Dew, White Wine, Malt and Cider VINEGARS.

74 Bagot Street, - Kingston, Ont.

THE PELEE ISLAND WINE & VINEYARDS Co? LIMITED

Brantford and Pelee Island } J. S. HAMILTON & CO'Y, BRANTFORD, ONT. Sole Agents for Canada.

Elliott, Marr & Co.,

Importers of Teas

—AND—

Wholesale Grocers.

LONDON, ONT.

Send for Price List of our various brands of chewing gum.

C. T. HEISEL,

36-38 Lombard St.

TORONTO.

MAN'S WONDERFUL NETWORK.

As oil lights up the ebbing flames, as fresh fuel replaces the dead embers, SUCH VIRTUES HATH ST. LEON WATER--POWERFUL BEYOND COMPARISON—— to electrify, to support and assist that wonderful network, the nerves, through which alone building and repairing of the body is carried on and health and strength flows. To all who drink St. Leon comes such health and pleasure as never before known.

St. Leon Mineral Water Co., Ltd.,
Head Office, 101½ King St. W., Toronto.
BRANCH—Tidy's Flour Depot, 164 Yonge St.

The British Columbia Fruit Canning and Coffee Co'y, Lt'd.

VANCOUVER, B.C.

Importers and Manufacturers of

COFFEES, SPICES, MUSTARDS,
CREAM TARTAR, BAKING POWDER, &c.,
FLAVORING EXTRACTS,
CANDIED PEELS,
JAMS, JELLIES, MARMALADES and
CANNED FRUITS.

GOLD MEDAL, PARIS, 1878.

W. BAKER & Co.'s Breakfast Cocoa

from which the excess of oil has been removed,

Is Absolutely Pure and it is Soluble.

No Chemicals

are used in its preparation. It has *more than three times the strength* of Cocoa mixed with Starch, Arrowroot or Sugar, and is therefore far more economical, *costing less than one cent a cup.* It is delicious, nourishing, strengthening, EASILY DIGESTED, and admirably adapted for invalids as well as for persons in health.

Sold by Grocers everywhere.

W. BAKER & CO., DORCHESTER, MASS.

Headquarters for Bananas.

Table Raisins. Fine Jellies and Jams in 7 lb. pails. Oranges, Jamaica, in bbls., Finest Lemons, Fine 300s, and 360s, Choice 300s 360s, and 420s. Bananas. Blueberries. We are receiving daily the famous Hudson River Fruit—Pears, Bartletts, finest. Plums, Fancy Blue, in 5 and 10 lb. baskets. Grapes, Blue, in carriers of 8 baskets and 10 lb. baskets. This fruit is meeting with ready sale, and is only rivaled by California fruit. Peaches, American and Canadian, in baskets. Plums, Canadian. Apples in barrels and baskets. Watermelons. Sweet Potatoes. Spanish Onions. Finest California Fruit. Pears. Peaches. Plums. Fine Fall abbages. Cocoanuts, fine and fresh. Evaporated Fruit .Apples, fine, 50 lb. Boxes. Peaches, Fine 25 lb. Boxes. Nuts. Grenoble Walnuts, Finest Filberts. Peanuts, Green. Almonds, soft Shell. Brazil. Pecans. YOUR ORDERS SOLICITED.

McBRIDE, HARRIS & Co., Montreal, P.Q.

The British Columbia Sugar Refinery, Vancouver, B.C.

New Tobacco Factory of Geo. E. Tuckett & Son, Hamilton.

Compare the quality with any other.

BENSDORP'S ROYAL DUTCH COCOA.

Manufactured at Amstersdam, Holland.

Is absolutely Pure and Soluble Very delicate in flavor and of great strength. It will please more of your customers than any other Cocoa on the market, and please you because it pays a good profit. Packed in cases of 12 lbs. each. Price, ¼ lb. cans, $2.40 per doz.; ½ lb. cans, $4 50 per doz.; 1 lb. cans, $8.50 per doz.

ORDER A CASE AT ONCE OF

Eby, Blain & Co., Toronto. James Turrer & Co., Hamilton.
Caverhill, Rose, Hughes & Co., Montreal. M. F. Eager, Halifax.

STEPHEN L. BARTLETT, Sole Importer, Boston, Mass.

INCREASE YOUR TRADE

BY HANDLING

"KENT BRAND"

Fine Mixed Pickles.

Ask your Wholesale Grocer for them or write direct to

The KENT CANNING AND PICKLING CO.,
Chatham, - Ont.

JOHN PETERS & CO.,

General Commission Merchants and Brokers,

Halifax, N. S. and
Kingston, Jamaica, W.I.

Agents for The E. B. EDDY MFG CO., HULL, P. Q.

We are open to accept one or two more Agencies of first-class houses, either at Halifax or Kingston. We have a good connection and splendid storage facilities.

References: The Merchants Bank of Halifax.
The E B. Eddy Mfg Co., Hull, P.Q.
The Mercantile Agencies.

JAMES E. BAILLIE,
PORK PACKER, TORONTO.

Hams, Breakfast Bacon Rolls.

GANONG BROS.,

ST. STEPHEN, N.B.

MANUFACTURERS OF THE

G. B.

CHOCOLATES.

N. K. FAIRBANK & CO.,

COMPOUND REFINED LARD.

185 WELLINGTON ST., MONTREAL.

CHICAGO. ST. LOUIS. NEW YORK.

Condensed Mince Meat.

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all seasons.

Will not ferment in warm weather.

DIRECTIONS
THE CONTENTS OF THIS PACKAGE WILL MAKE TWO LARGE PIES. ADD 1½ PINTS OF WATER, OR HALF THAT AMOUNT FOR EACH PIE. BOIL 15 OR 20 MINUTES. IF TOO THICK, ADD A LITTLE WATER. IF TOO THIN, BOIL TO THE PROPER CONSISTENCY. IT IS THEN READY FOR THE CRUST. A LITTLE SUGAR, VINEGAR, WINE OR OTHER SPIRITS MAY BE ADDED IF DESIRED.
CONDENSED
MINCEMEAT
FOR
MINCE PIES
J.H.WETHEY
ST CATHARINES ONT.
SOLE MANUFACTURER FOR CANADA

The best and cheapest Mince Meat on Earth. Price reduced to $12.00 per gross, net.

J. H. WETHEY, St. Catharines, Ont.

GEO. MATTHEWS

PACKER and CURER of the "Rose Brand"

Hams, Bacon and Lard,

ALL NEW STOCK.

PACKING HOUSES, OTTAWA, PETERBORO' and LINSDAY, ONT.

ONE MOMENT

DO YOU KNOW what is eating the heart of your business away and making a loophole through which the profits escape? It is the innumerable small Credit Sales which you neglect to record at the time the transactions are made, and in consequence lose all trace of them. Three per cent. of all Credit Sales are never charged.

WHY NOT PUT A STOP TO THIS ?

THE NATIONAL CASH REGISTER

Checks your Cash and Credit Sales, and all Money Paid In, Paid Out, or Received on Account. It is the only reliable system in use. It guards you from all mistakes or carelessness on the part of your clerks, and gives you an accurate account of your daily transactions. In fact, it is "the one thing needfull" in your business.

CALL, OR DROP US A POSTAL, AND WE WILL EXPLAIN THE SYSTEM TO YOU.

THE NATIONAL CASH REGISTER COMPANY,
OFFICE, 67 YONGE STREET, TORONTO.

GREAT SELLERS

Adams' Staple Chewing Gums.

Monte Cristo,
(With Sparkling Brilliant Stone Ring to retailer with each box.)

Sweet Vern.

Red Rose.

Magic Trick.
English.

Magic Trick,
French.

BO-KAY.

OOLAH.

PUZZLE.

SAPPOTA.

For descriptive catalogue, elegant hanger signs for windows, etc., address

ADAMS & SONS CO., 11 and 13 Jarvis St., Toronto, Ont.

Toronto Markets.

TORONTO Oct. 1, 1891.

GROCERIES.—Trade is more backward than it was a week ago. There is less sugar selling, canned goods are quieter and teas not so active. Payments are not specially complained of, but evidently there is no more money current among the retail trade than what suffices to keep business going at its present quiet movement. There is not the same feeling now as was general a year ago when dulness prevailed. Then the trade was somewhat disheartened, now it is hopeful. The material basis for a good circulation exists, and all that is wanted is to get it moving. Business cannot but mend when the grain begins to sell, however early or late that may be. In the meantime trade will be apt to drag a little.

CANNED GOODS.—Orders are not coming forward very freely. The tomato pack has now nearly all the chances in its favor, so that the apprehension of a short pack is now pretty well dissipated. Buyers are consequently neither eager nor numerous and prices are weakening. It is probable that stock could be bought as low as $1.05, though $1.10 is the prevailing quotation. There ought to be no excuse for resorting to an inferior quality of raw material for this year's pack, as the tomatoes are excellent. The pack may be curtailed, if not by limitations in the quantity of raw material, probably by limitations in the time left canners to operate. They made a very late beginning Peas seem to be showing signs of prospective scarcity. Orders are only partially filled by some packers, and the demand is becoming more ernest. The price is $1.10 to $1.20. Corn is $1.05 to $1.10. Apples quote nominally yet as nobody is interested in them. They will rule low this year. Salmon is quiet but $1.35 is quoted less generally, $1.40 being the most common lowest point.

Perkins, Ince & Co., have just received the first shipment of the Nimpkish River Salmon, the whole season's pack of which they have secured.

The British Columbia Commercial Bulletin says: The market is reported quiet, but firm. Fraser River brands are quoted at $4.60 a case, while, last year, they fetched $4.75 and $4.80 a case. The short pack, in all probability, will send the prices higher as the season advances, and already it is noted that the market is hardening in England. Shipments to Eastern Canada, this year, are fair, and it is expected will reach about 60,000 cases for the season.

COFFEE.—Fresh receipts of Mocha coffee have increased the stock of that growth and made prices rather easier, though the same figures are used for quotations. The lowest price quoted for Mocha, 32c., could probably be shaded. Rio coffees are 19 to 21c., with no sign of recovery from the position that last week's drop brought them to. The coffee trade is about of the ordinary volume.

DRIED FRUIT.—Only a moderate quantity of new currants is yet on the market. The price is 6½c. per barrel. Old quote about ⅛c. less, but, all there is of them would muster a very small quantity. Two direct shipments are now on the way. All the remainder of the new crop in fact is afloat. Trade in Valencia raisins is dull. New are selling at 7 1-2c., while all are 4 to 5c. The new came in too early to find a bare market,and as there is some very acceptable old fruit the new is not receiving much attention. They are cabled firm at Denia, and likely to advance for good quality. Sultana raisins are selling moderately well at 11 to 12c. The long difference between this and last season's prices is not having the stimulating effect upon the demand it would be supposed to have. Prunes are slow of sale at 5½ to 6½c. New stock will soon be forthcoming. New Eleme figs will arrive this week. They are on board the Sarnia. Old figs in good condition are plentiful and demoralized. They are said to be obtainable at 6c. in 10 lb. boxes. A big consignment that was brought here proved too large for this market to distribnte and a considerable portion of it was disposed of in the United States. There is still a surpulus on the spot.

NUTS.—No new nuts are yet quite due. Interest in this class of stock is not quite due yet either. Business goes on in lots of 25 and 30 lbs. with the sale of an occasional bale at steady prices,

RICE AND SPICES.—The demand for rice varies little, and a airly good trade is reported. Japan continues to be in leading equest. Spices are going out quite freely.

SUGAR.—A falling-off in the sugar trade begins to be quite perceptible. Its mainstay, the fruit supply is failing it. The change in the demand has not so far affected the price of granulated, which remains 5⅞c. in quantities of less than 15 barrels and 5c. in quantities not less. Yellows are rather dull and are accumulating. The competition of low grade raws, as well as the decline in the demand, affects prices, which quote from 3⅝c. up for brands. Raws are also easier, 3.45 being touched in this week's trade.

SYRUPS AND MOLASSES.—Syrups are moving somewhat at prices ranging from 2½c. up. Corn syrups are offering at 3¾ to 4c. per lb. In molasses there is little business yet heard of. Some moderate-sized sales of New Orleans are reported.

TEAS.—The tea trade is less brisk than it was a week ago. Stocks are now in good condition, and scarcity is wanting as an incentive. Blacks from 7d. upwards represent the best value that has been received for years, while the difference in quality for 1d. below that is remarkable. The lowest grades do not yield quality equal to that of a year ago. Prices range from 15c. upwards. Young Hysons are arriving. There is a scarcity of really good this year. The quality of the early samples is below that of last season. The lowest priced Hyson in stock is 17c. Japans from 16 to 20c. are in very good demand.

The local demand for new season's Indian teas continues steady. The London market appears to have recovered itself. Considering the time of year, rather a large amount of Indian tea has been offered. Prices have been fully maintained for all medium and fine grades, but some irregularity has been shown in the common sorts. It must not be forgotten, however, that a large quantity of very indifferent stuff was brought forward. The supply of Ceylon was smaller than for some time past, and prices were firm all round. Private advices from Calcutta say: "Owing to a falling off in the Bombay demand, common and medium Pekoes, with ordinary liquors, sold at easier rates. All other descriptions were in good demand at hardening values. Fair liquoring Pekoe Souchongs in many cases advanced 3 pie.

PETROLEUM.—Prices are steady, but without change on last week's quotations. The trade is growing larger every day.

The Petrolia Advertiser reports: Petrolia crude $1.35½ per bbl, Oil Springs crude $1.35½ per bbl. The price of crude still continues to be dubbed $1.35, but that is merely nominal, as the very few transactions that take place on Change at that figure clearly indicate. It is every day getting firmer and firmer, and only the few operators that appear on Change, is the reason of its remaining at that figure. By the 1st of October we fully expect the price to reach $1.40. Refined still remains at 9 cents in bulk or 12 cents in barrels. We don't expect these figures to last, as they are both too low, and are only the result of some cutting on the part of one or two refiners who are trying to make it uncomfortably warm for those who are not overburdened with crude.

DRUGS AND CHEMICALS.—This week's trade offers no feature for special comment. Business is reported fairly active, with prices unchanged in lines handled by the grocery and general store trade.

BUTTER AND CHEESE.—The hot weather has caused a very marked decline in the receipts of butter. Prices are stiffer accordingly, good dairy tub being salable at from 15 to 17c., the latter figure of course representing the very choicest stock. The country does not seem to be overstocked. The fall trade will in all probability lack the usual drawback of bad butter arriving in shoals of packages. There is not so active inquiry from holders as to prices for future delivery with an eye to catching an export market this fall. This goes to show that the excess is not great, and that there is probably more than warm weather at the bottom of the present shortage in the supply. Seconds bring from 11 to 13c. and sell more readily than they did. Baker's grades are in stronger request on account of the stiffening in the value of lard, but that description of butter is quite scarce. The source of supply for grades to sell below 11c. is usually surplus butter carried over from the previous year. There was no surplus carried over last spring; hence very low grades are not to be had in quantites.

Cheese is higher. It is not so much because of any change in the English market or new strength on the part of makers' prices as because stock bought before the advance reported two weeks ago is mostly sold, and replenishment must be on the basis of the advance. Prices are 10 to 10½c.

BEANS—Are easier at $1.65 to $1.75. A few samples of new have been shown.

DRIED APPLES—Are 6 to 7c. Stock offers freely, but does not readily find buyers.

EVAPORATED APPLES—Are very dull at 8 to 8½c.

HAY—Receipts are larger and prices weaker. Pressing has begun quite generally. On track bales of timothy are $11 to $11.50.

HIDES—No. 1 green are 5c. for cows' and 5½c. for steers'. Buffs are 6c. in carloads. Hides are somewhat dull.

MARKETS.—Continued.

HONEY—Is 7 to 10c., according to quality, for strained. Sections are 12½c.

HOPS—Are weak and several cents cheaper. There is not much activity yet, but prices rule at 12 to 13c. for choice yearlings and new crop stock.

ONIONS—Are quiet at $2 to $2.25 per barrel.

POTATOES—The market shows no improvement. Stock is very plentiful, street receipts being particularly large, and carloads are very hard to sell at 35c. Out of store prices are 40 to 45c.

SKINS—Are steady and firmer as the wool grows' at 65 to 70c. Calfskins are 5c. for No. 2 and 7c. for No. 1.

WOOL—The demand is indifferent. Wool comes in freely at 18 to 19c. for fleeces.

FISH—The warm weather of the past few weeks has been a drawback to the fish trade. Small sales and not many of them are the order of current trade. There is no class of stock upon the market other than what was noted as here a week ago. Pickerel are 6c., pike 5c., whitefish and salmon trout 7 to 8c., lake herring $2.50 to $3, haddock 6c., British Columbia salmon 16c.

FRUITS—Peaches come in quite freely. The price is better, $1 to $1.25 for Crawfords and 75 to 85c. for other sorts. Bartlett pears are as good as done. The few to be had are worth $6 to $7 per barrel. Apples are plentiful and easier at $1.25 per barrel. Watermelons are out of stock. Muskmelons are $1.50 to $1.75 per barrel. Tomatoes are firmer at 25 to 35c. per basket. In grapes, Champions are done, More's Early are 4c., Concord 3c., Rogers 4c., Jessicas 3½ to 4c.

GREEN FRUIT—Lemons have had a good spell of it during the hot weather. Stocks are now very low and prices high. Messinas are very scarce at $5.50 to $7. Maoris are $9 to $10. Verdellis are all but done at $5.50 to $7. There are no Sorrento oranges. Jamaicas are $8 to $8.50. New Floridas are coming in at $4.50 to $5. They are rather green yet. Bananas have about got through their season and quote at $1 to $1.50. Sweet potatoes are $3.25 to $4.25.

PROVISIONS—There has been a slackening of activity in some lines, notably in hams. Other smoked meats have continued to go out at about the same rate of movement as was chronicled a week ago. Long clear had another lively week of it, one house having a big call on it to supply outside packers whose stock was exhausted. The week ended with all stocks virtually exhausted. Hogs are not arriving freely since the weather became so warm. Bacon—Long clear is 8¾ to 9c. and about out of stock. Some new is coming in. Smoked backs and bellies are 10½ to 11c. Rolls are 9c. Hams—Smoked are down to 11½ to 12½c. The demand has shrunk considerably. Lard—Pure has gone up to 10½ and 11c. Compound is steady at 8½ to 9c. Mess Pork—Heavy is $15 to $15.50, and short cut is $17 to $17.25. Dressed Hogs are quiet at $6.50 to $6.75. Supplies are backward on account of the heat. The packers are ready to begin cutting on a large scale when supplies begin to arrive freely.

SALT.—Trade is fairly good at last week's prices. Until cutting becomes general among the packers the season's trade in barrel salt will be slow. The prices of last week have held throughout this week. They are 70c. for coarse sacks, 85c. for fine sacks, $1.20 for barrels.

DRY GOODS.—This trade is not so much affected by delay in the autumn movement of grain. Business is done on longer time and easier terms generally than in the grocery trade, so that an assured outlook induces buying more readily than in the grocery trade, where the conditions have to be fully realized before buying begins to be very active. Good reports of trade are the rule among the dry goods houses these days.

Montreal Markets.

MONTREAL, 1st OCT., 1891.

The week does not show any appreciable change as yet, but within the past few days a somewhat more active feeling has been shown in several of the leading lines which may be taken as an indication that trade is commencing to open up. Anyhow jobbers show more desire for business, which should mean that consumers are beginning to take more freely, and as a consequence trade in a wholesale way shows a wider basis than a week ago, while the tone generally is steady. A good sign also is the activity in wines and spirits which is always a fair barometer of the position. The business in this respect has been especially good from first hands during the past few days. Dried fruit is another feature. Arrivals are light so far compared with last season, and the indications point to a smaller supply this, so that sellers show a firm tone. First direct arrivals of raisins and currants are expected in the course of a fortnight or so, and business has been done to arrive on a comparatively shady basis. Sugar, tea and coffee all show steadiness, while the movement in them also is beginning to pick up. On the whole, the week gives unmistakable signs of more activity.

SUGAR, ETC.—The sugar market does not show any particular change from a week ago, but business shows a somewhat freer tendency within the last few days. Values rule the same. We quote granulated 4⅝c., yellows 3⅝ and 4¼c. Remarks made last week regarding raw stock may be repeated, for matters are precisely the same.

Syrups are moving slowly at 2¾ to 3¼c. and business in molasses is confined to a few jobbing sales at 38 to 38½c. for Barbadoes.

TEAS—Trade in Japan teas has been dull during the week, as the attention of the trade was centered on the usual fall sale by Messrs. Duncan, at which the values realized were very fair. A better movement is expected from this time forward. Low grade blacks are firmer in London, but are neglected here.

COFFEES AND SPICES—The weaker feeling and unsettled state of outside markets have not affected the local coffee market to any appreciable extent yet, and prices hold fairly steady for the reason that really desirable grades are hard to get. Consequently, we quote the old basis of 19 to 20c., as business could not be done any better than that. For spices there is a better demand, and values show some advance, several fair lots of pepper being moved during the week.

RICE.—A better delivery is reported in rice, but prices show no change. Advices since our last state that a great part of the crop in Japan has been destroyed by storms, but as no details are given, the effect is simply a matter of conjecture. We quote Patna $4.50 Japan $4.25 to $4.50, standard $3.90, and off grades $3.50, all in car lots.

DRIED FRUIT.—There has been no change in the market since our last, and with the prospect of exceedingly light arrivals, holders show a firm tendency. This is easily understood. The annual consumptive wants of Canada for dried fruit are increasing every year, and it now takes, at a very low estimate, 300,000 boxes of raisins to supply us. When it is stated therefore that the receipts of new crop and the lots on the way so far amount to only 80,000 boxes, it is easy to understand that holders are firm, even allowing for the very large stocks of old material that are in the country already. The first direct fruit steamer, the Avlona, left Denia on the 21st, and will, bar accidents, arrive here about the 15th October. She brings out 57,000 boxes Valencia raisins, which is an unusually small quantity, while the cargo is very well distributed throughout Canada, and she has no large accounts in Montreal. The Dracona, the next and last direct fruit steamer, will follow her in about a fortnight, which vessel is reported to have only 15,000 boxes of raisins. Fruit ex Avlona has been offering this week at 18s. to 19s., according to quality, C. I. F., or equal to 5½ to 5¾c., Montreal terms. On spot sales of new fruit continue to be made at 6¼c. for best brands, no inferior stock yet to hand. For old stock, of which supplies, as already stated, are becoming much reduced, common sells at 3¾c. The scarcity of currants is still a feature of the market, and they are a much wanted article on spot at 6 to 6¼c. for prompt delivery. To arrive by the Avlona, the steamer referred to above, sales have been made at 6c. for invoices comprising barrels, half-barrels and cases, while in smaller lots business has been done at 6c. for barrels and 6 1-8c. for half-barrels and cases. Supplies on the way are supposed to be very light.

GREEN FRUIT—The market for green fruit shows no particular change. Lemons and oranges move along quietly, the former being somewhat firmer at $4 to $4.50 per box. New Eleme figs are commencing to arrive, and business has opened in them at steady prices. We quote 14 to 15c. as a range for business transpiring.

FRESH FRUIT—There has been no change of a material kind in this connection since our last. Arrivals continue large and values generally easy. Grapes are a heavy supply on the market at present, and prices rule low at 2 to 3c. for Concord and 3 to 3½c. for Niagara. Pears rule at $3.04 per barrel and 50 to 60c. per basket, plums 75c. to $1, quinces 75 to 90c., and peaches 75c. to $1 per basket. Fall apples are a glut, and prices show an easy tendency at $1 to $1.25 per barrel.

CANNED GOODS—Business in canned goods is very small, while the pack of both fruit and vegetables promises to be exceptionally large. Buyers, therefore, seem assured of the future, and show no desire for business at all beyond supplying immediate wants, the movement on this account being small. In fish the market here is said to be pretty well stocked up with salmon, and despite the repeated stories anent the pack, Montreal dealers seem confident that they will have all the stock they want to select from. Advices from the West indicate that canners are winding up their season's

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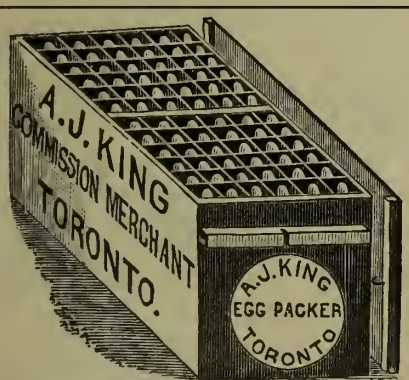

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MONTREAL MARKETS.—Continued.

pack, so that it will soon be settled to a certainty exactly how they stand. In a jobbing way on spot, values on all descriptions of goods have an easy tendency.

FISH.—The fish market does not show any marked activity, for the reason that arrivals so far are inconsiderable, and most dealers expect a light supply this fall—arguing thus from the light catch in several sections, some being practically a failure. As a consequence, values have a firm tendency. Labrador herring are a small stock at present, offering at $4.75 to $5.25 per barrel, and half barrels $2.75 to $3.00. There is little or no Cape Breton stock here, and it is held for $5.00 to $5.50. Cod of all kinds is scarce and firm, and there are no green cod offering to speak of. No. 1 rule at $5.00 to $5.50, other grades in proportion ; and Labrador salmon are firm at $16.00 for No. 1, Nos. 2 and 3 at a reduction of $1.00 and $2.00 respectively.

HOPS.—Locally there has been nothing particular to say regarding the market, for the reason that business from second hands is a bagatelle. A few lots are on spot and held for full figures, but there are reports of offers on a basis considerably below, in fact it is certain that 15c. would move a good quantity, if the buyer could be found willing to pay the figure.

PROVISIONS.—The demand this week for provisions is not so brisk, but prices all round rule steady, with no change to note. Short cut pork is especially firm in tone under a somewhat restricted supply. Canadian short cut per barrel is quoted at $17.00 to $17.25; mess pork, western, per barrel $15.25 to $15.75; short cut, western, per brl $17.25 to $17.50 ; hams, city cured, per pound 10½ to 11½c.; hams, canvassed, per lb 0 00 to 0 00c.; lard, Canadian, in pails, 8¾ to 9c.; bacon, per pound, 9 to 10c.; lard, com., refined, per lb, 7¾ to 8c.

EGGS.—The local demand for eggs continues good, and the improvement in tone effected by the country buying noted in our last is fully maintained. The supply of culls and poor stock generally is pretty well cleared up, and this, of course, adds strength to the situation. Choice fresh candled stock is firm at 14 to 14½c.

BUTTER.—The market is a quiet one, and were it not for the demand for late made creamery for shipment, the market would be a very dull one. In this connection, though, the inquiry from shippers continues fair, and were it not for the extreme views held by holders, a good free movement would result. As it is, good figures have been paid for guaranteed September stock in the country—21½ to 22c. being spoken of—but so far the highest figure actually made on a spot turnover has been 21¾c. In Western dairy there is nothing doing, dealers here being content to let those buyers in the West who sent up the price do all the business they like. For the stock, 14½ to 15c. is the idea here, but holders will not listen to propositions on this basis. It is understood that a good deal of this stock is being consigned by the buyers aforesaid. Perhaps when they come to balance up they will have the experience and somebody else the profit. Finest creamery, 21½ to 21¾c. ; finest Townships, 16 to 17c. ; finest Western, 14½ to 15c.

CHEESE—Another week and no change in the dead lock between buyers and sellers, and with holders in their present temper and buyers so stubborn it looks as though we were going to have a dragging market for some time to come. This is always a result when prices in the country are forced up unduly, and now, if speculators have their fingers burned as they generally do to a certain extent, it will take a very small quilt to cover the mourners. It seems hard that a small clique of speculators should be able to break up the market in this way, but as the factorymen have been getting good figures there is no great cause to complain. The latter should not be jockeyed into the false step of holding their late makes too long, however, and would be wise to sell them at prevailing quotations. Of course it is natural to expect more for September than August, but it seems unlikely now that the difference will be great. In fact the quality of the last half of August is such that such difference, if there is any, will only be sentimental. We quote the following range as a nominal one, for business is small at present, for whereas 50s. to 51s. could easily have been made a fortnight ago, cable bids are now 1s. lower: Finest Brockville, etc., 10 to 10⅛c.; finest Eastern and States, 9⅞ to 10c.; fine, 9¼ to 10c.; medium, 8½ to 9c.; cable, 45s. 6d.

GRAIN.—The market does not show any particular activity, while values naturally have an easier tendency with the approach of the time for offerings of new crops. The stocks in store, compared with those of a week ago, show a decrease of 4,589 bushels of wheat, 13,000 corn, and an increase of 29,636 bushels of peas, 3,679 bushels of oats, 11,810 bushels of barley nnd 2,462 bushels of rye. Compared with a year ago there is an increase of 82,817 bushels of wheat, 26,925 bushels of peas, 75,250 bushels of oats, 6,041 bushels of rye, and a decrease of 16,190 bushels of corn and 1,041 bushels of barley. We quote:—No. 2 hard Manitoba, $1.05 to $1.07 ; No. 3 do., 97c.; No. 2 Northern, $1.04, peas 77c. per 66 pounds in store, 78c. afloat ; oats, 32 to 33c. per 34 pounds; corn, 75 to 77c. duty paid ; feed barley, 48c. ; good malting do., 55 to 57c.

FLOUR— There is only a small jobbing trade doing in flour, and prices have a downward tendency, and we quote values somewhat lower than a week ago. The stock in store shows an increase of 5,681 bbls. for the week, and 2,469 bbls. compared with the corresponding date last year. Patent spring $5.25 to $5 40, patent winter $5.25 to $5.40, straight roller $4 80 to $5.90 extra $4.40 to $4.50, superfine $4.20 to $4.30, city strong bakers' $5, strong bakers' $5.

Halifax Prices Current.

HALIFAX, Oct. 1, 1891.

BREADSTUFFS.—There is very little change to note since our last week report. Markets all seem to hang on close fluctuations. We reduce our quotations slightly on oatmeal, and rolled oats. Cornmeal may be said to be a little easier. Oats a trifle lower.

Manitoba highest grade patents, $6.00 to 6.25 ; High grade patents, $5.30 to 5.50 ; Good 90 per cent Patents, $5.20 to 5.30 ; Straight grade, $5.00 to 5.10 ; Superior extras, $4.75 to 4.85 ; Good seconds, $4.40 to 4.55 ; Graham flour, $4.90 to 5.10 ; Oatmeal, $5.90 to 6.00 ; Oatmeal rolled $5.00 to 5.10 ; Kiln dried corn meal, $3.55 to 3.60 ; Rolled wheat, $5.50 ; Wheat bran per ton, $18.50 to 19.50 ; Middlings, $25 to $25.50 ; Cracked corn per ton, including bags, $39.00 ; Ground oil cake, $34 to $35 ; Moulee, $26 ; Split Peas $4.40 to $4.50 ; White beans per bushel, $1.80 to 1.90 ; Pot Barley per bbl, $3.90 to $4.10 ; Canadian oats choice quality, 43c. to 45 ; P. E. I. Oats 40c. to 43.

SUGAR.—A good seasonable demand for refined sugars is reported with granulated at about 4½c. at the refineries. There has been some business in choice bright and lower grades of yellows.

Cut loaf, 5½c.; Granulated, 4⅝ to 4¾.; Circle A, 4½c. ; White extra C, 4¼c. ; Standard, 3¾c. to 3⅞c; Extra yellow C, 3⅝c ; Yellow C, 3½c. to 3⅝c.

MOLASSES.—There has been no activity in molasses. Stocks are said to be much lighter than at this time last year, and holders seem to manifest confidence at present prices, but should outside lots be attracted to Canada between now and the closing of navigation on the St. Lawrence, the position may be changed.

Barbados, 40c. ; Demerara, 35 to 38c. ; Diamond N. 48c. ; Porto Rico, 37 to 38c.; Trinidad, 34 to 35c. ; Antigua, 34 to 35.

FISH.—There is nothing new to note in the fish situation here. Codfish, Hard C.B., $4.80, ex vessel ; Western shore, $4.50.

St. John Markets.

ST. JOHN, N.B., Sept. 30, 1891.

Our annual exhibition opened last week, and is bringing lots of visitors to the city and causes quite an improvement in business.

FLOUR —There has been a steady demand for flour. Prices are a little easier. We quote : Manitoba Patents, $5.90 to $6.00 ; high grade patents, $5.50 to $5.55 ; medium patents, $5.20 to $5.30.

MEAL—Is somewhat easier with a fair demand. Several large lots of American ground have lately been placed on the market, which has had a tendency to lower prices. The last sales are reported at $5.30 to $5.35 for local ground, $3.40 to $3.45 for American.

OATMEAL—Is much scarcer, though as soon as the new arrives prices will be much lower. It is being sold at $8.25 per barrel

BUTTER—Is still very scarce for choice stock, and prices are firm at 17 to 19c.

EGGS—The receipts have been light with a firm market for good stock at 11 to 12c.

POTATOES—Are reported to be rotting badly. The quantity offering is not large, and prices are firmer at $1 to $1.20.

CHEESE—Our market is pretty well supplied. Prices remain firm at 10¼ to 10¾c.

APPLES —Are coming in very freely. Gravensteins sell for $1.75 to $2.50.

FISH—The supply is considerably short of that at the same time last season, and prices remain firm. Large cod are selling ex vessel at $4.60 to $4.70, mediums $3.70 to $3.85. Pollock are scarce and sell steady at $1.60 to $1.75.

The Toronto Secretary is in receipt of communications from the Mayor, the Chief Constable and the License Inspector, in reply to his letter re the enforcement of the peddling by-law, which he sent in accordance with instructions received at last meeting of the Association.

St. Lawrence Starch Co.

(LIMITED)

Starch Manufacturers,

PORT CREDIT, ONTARIO.

The advertisement of the St. Lawrence Starch Co., Port Credit, Ont., which appears this issue for the first time since they commenced operations at the beginning of this year, deserves more than passing notice, on account of the close alliance that the members of this Company have had with the grocery trade of Canada for the past 17 years. The directorate of the Company is Jas. Kilgour, President; Robt. Kilgour, Vice-President; John Gray, Managing Director; and Arch. Hutchison, Secretary and Treasurer.

The Messrs. Kilgour are widely known on account of their business as Kilgour Bros., paper bag manufacturers; and Mr. Gray was for the last 17 years superintendent of the Edwardsburg Starch Co., previous to which time he was engaged in one of the largest factories of the same kind in Scotland, where he had the fullest opportunities of studying the business in all its phases. Mr. Hutchison was likewise employed in the Edwardsburg Co. and is widely known throughout Canada, having been their western representative for about fifteen years.

The thoroughly practical knowledge which the management of this Company have of their business in all its details places them in a position to offer to the public a very superior quality of goods, which, we notice, are very rapidly coming into first favor in the market. They seemed from the outset to have recognised the fact that all preeminence of position as manufacturers is created only one way—by making the very best quality of goods which it is possible to turn out, and likewise to put such goods up in the most acceptable manner.

Being the most recently erected factory of the kind in the Dominion, they have introduced into it the most modern improved machinery, and neither expense nor research has been spared to get the latest appliances to produce the best results in this branch of business.

The high standard of their brands of St. Lawrence Corn Starch for cooking and Ivory Gloss for the laundry is already displacing similar goods of both home and foreign manufacture, evidence of the fact that from the beginning of their career they have been placing a line of goods on the market the quality of which must be perfect.

We cannot but compliment them on the taste displayed in the selection of designs for both their shelf goods and box labels. It is seldom that one sees so many labels so well selected, and they present a very handsome appearance if properly and prominently placed in the store.

Many buyers can bear us out in all that we say relative to the goods of the St. Lawrence Starch Co., and to those who have not yet handled them we should suggest your giving them a trial, confident that you will have the greatest satisfaction in handing them over the counter to the most fastidious customer whom it might be your privilege to serve. For brands and values we refer our readers to Prices Current.

For reliable brands of cut smoking and chewing Tobaccos use the following:

CUT SMOKING:
OLD FLAG.
GOLD FLAKE.
HAND MADE.

FINE CUT CHEWING:
GOLDEN THREAD. GLOBE.
VICTORIA. HIGH COURT.
JERSEY LILY.

MANUFACTURED BY

THE GLOBE TOBACCO WORKS CO., OF LONDON, Ltd.

THE CANADIAN GROCER PRICES CURRENT.

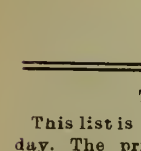
TORONTO, Oct. 1, 1890.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.



Cleveland's Superior Baking Powder in tin cans, per dozen net.

10 cent tins	.....	1 00
¼ lb.	"	1 50
6 oz.	"	2 20
½ lb.	"	2 80
12 oz.	"	4 25
1 lb.	.....	5 50
5 lbs.	.....	25 50

	Per doz
Dunn's No. 1, in tins	2 00
" " 2, in tins	75
Cook's Gem, in 1 lb pkgs	$1 75
" " 7 oz "	85
" " 2 oz "	40
" " 5 lb. tins	65
" " bulk, per lb	12

	Per doz.
Empire, 5 dozen 4 oz cans	$0 75
" 4 " 8 "	1 15
" 2 " 16 "	2 00
" ½ " 5 lb cans	9 00
" bulk, per lb	15

COOK'S FRIEND.

(In Paper Packages.)	Per doz
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, ½ "	14 00
Ocean Wave, ¼ lb, 4 doz cases.	75
" ½ lb, 4 " .	1 30
" No. 1, 2 " .	1 90
" 1 lb, 2 " .	2 20
" 5 lb, ½ " .	9 60

BISCUITS.

Abernethy	8½
Arrowroot	$0 11
Butter	0 6½
Cabin	0 7½
Cottage	0 8½
Digestive	0 10
Daisy Wafer	0 16
Garibaldi	0 10
Gingerbread	0 11
Ginger Nuts	0 10½
Graham Wafer	0 09½
Lemon	0 10
Milk	0 09½
Nic Nac	0 12
Oyster	0 06½
People's Mixed	10½
Pic Nic	0 09
Prairie	0 08½
Rich Mixed	0 14
School Cake	0 11½
Soda	0 06½
" 3 lb "	0 21
Sultana	0 11
Tea	0 11
Tid Bits	0 09½
Variety	0 11
Village	0 07½
Wine	0 08½

BLACKING.

Day & Martin's, pints, per doz	$3 20
" ½ "	2 10
" ¼ "	1 10
Spanish, No. 3	4 50
" " 10	9 00

JACQUAND FRENCH BLACKING.

No 2 ..... per gross	2 30
No 3 ..... "	3 45
No 4 ..... "	4 60
No 5 ..... "	6 90

BLACK LEAD.

Reckitt's Black Lead, per box... 1 15
Each box contains either 1 gro., 1 oz.; ½ gro., 2 oz., or ¼ gro., 4 oz.

TELLIER, ROTHWELL & CO'S.

Royal Black Lead, per gross..... $1 80

F. F. DALLEY & CO

Per gross.

Silver Star Stove Paste 9 00
Packed in fancy wood boxes, each box contains 3 doz.

BLUE.

Reckitt's Pure Blue, per gross.. 2 10

TELLIER, ROTHWELL & CO'S.

Parisian Square Blue, per lb..13 to 14c

BROOMS.

	Per doz.
Carpet....4 strings	2 90
X Parlor, 2 "	2 65
Louise 3 "	2 65
1 Gem 4 "	3 25
2 " 3 "	2 65
3 " 2 "	2 20
" 2 "	1 95
O Hurl... 4 "	2 65
" 3 "	2 35
2 " 3 "	2 05
3 " 3 "	1 70
OK " 2 "	1 35
Hvy Mill 4 "	3 70

CORN BROOMS.

CHAS. BOECKH & SONS. per doz

X Carpet, 4 strings, net.....	$3 20
2 " 4 " "	2 90
3 " 3 " "	2 65
XXX Hurl 4 " "	2 60
1X " 4 " "	2 40
2X Parlor 4 " "	2 25
3 " 3 " "	1 95
4 " 3 " "	1 70
5 " 2 " "	1 30
Girls " 2 " "	1 50
Railway 4 " "	3 00
Ship 4 " "	4 00
2 Cable 2 wire bands, net	3 00
3 " 3 " "	4 00
1 Hearth 2 strings, net.....	1 75
2 " 2 " "	1 50
3 " 1 " "	1 20
4 " 1 " "	1 00

CANNED GOODS.

	Per doz	
Apples, 3's	$1 00	$1 15
" gallons	3 00	3 20
Blackberries, 2	2 00	2 10
Blueberries, 2	1 25	1 40
Beans, 2	.....	1 00
Corn, 2's	1 05	1 10
" Special Brands	1 30	2 10
Cherries, red pitted, 2's ...	2 25	2 40
Peas, 2's	1 10	1 20
Pears, Bartlett, 2's	....	2 00
" Sugar, 2's	....	1 70
Pineapple, Baltimore	2 40	2 50
" Bahama	2 90	3 00
Peaches, 2's	2 25	2 40
" 3's	3 25	3 50
" Pie, 3's	1 60	1 65
Plums, Gr Gages, 2's	1 75	2 00
" Lombard	1 75	2 00
" Damson Blue	1 90	2 00
Pumpkins, 3's	.....	0 75
" gallons	3 00	3 25
Raspberries, 2's	2 25	2 40
Strawberries, choice 2's ..	2 25	2 40
Succotash, 2's	1 50	1 65
Tomatoes, 3's	1 10	1 20
Finnan haddies	.....	1 50
Lobster, Clover Leaf	.....	2 95
" Other brands	2 10	2 30
Mackerel	1 00	1 10
Salmon, 1's, talls	1 35	1 55
" " flats	1 60	1 70
" white	1 10	1 25
Sardines Albert, ¼'s tins		11½
" " ½'s "		18
" Martiny, ¼'s " .	10	10½
" " ½'s " .	16,	17
" Other brands, 9¾,	11, 16,	17
" P & C, ¼'s tins	23,	25
" " ½'s "	33,	36
Sardines Amer, ¼'s "	6½,	8
" " ½'s "	9,	11

JAMS AND JELLIES.

DELHI CANNING CO.

Jams assorted, 1's	2 35
Jellies, 1's	2 25

TORONTO BISCUIT & CONFECTIONERY CO.

	Per lb
Jams, absolutely pure—apple ...	$0 06
Family	0 07
Black and Red currant. Raspberry, Strawberry, Peach and Gooseberry per lb.....	0 12
Plum	0 10
Jellies—pure—all kinds	0 10
These goods are put up in glass jars and in 5 and 10 lb. tins and 28 lb. pails.	
Marmalade—orange	0 12

CANNED MEATS.

Comp. Corn Beef	1 lb cans	$1 60	$1 65
" "	2 "	2 60	2 70
" "	4 "	4 80	5 00
" "	6 "	8 00	8 25
" "	14 "	18 00	19 50
Minced Collops,	2 lb cans		2 80
Roast Beef	1 "		1 60
"	2 "	2 75	2 80
"	4 "		5 85
Par Ox Tongue,	2½ "	$8 50	8 75
Ox Tongue	2 "	8 25	8 50
Lunch Tongue ..	1 "		3 25
"	2 "	5 75	6 25
English Brawn,	2 "	2 75	2 80
Camb. Sausage,	1 "		2 50
" "	2 "		4 00
Soups, assorted,	1 "		1 35
" "	2 "		2 25
Soups & Boulli..	2 "		1 80
" "	6 "		4 50
Potted Chicken, Turkey, or Game, 6 oz cans.....			1 50
Potted Ham, Tongue or Beef, 6 oz cans			1 35
Devilled Tongue or Ham, ½ lb cans			1 35
Devilled Chicken or Turkey, ½ lb cans			2 25
Sandwich Ham or Tongue, ½ lb cans			1 50
Ham, Chicken and Tongue, ½ lb cans			1 50

MINCE MEAT.

BRYANT, GIBSON & CO.'S—TORONTO.

Mince Meat, ½ gal glass jars, $9 50
Ditto, 25 and 40 lb pails, per lb. 12½c

J. H. WETHEY'S—ST. CATHARINES.

Condensed, per gross, net..... $12 00

CHEWING GUM.

ADAMS & SONS.

	To Retailers.
Tutti Frutti, 36 5c bars	$1 20
Bo-Kay (new) 150 pieces ...	1 00
Sappota, 150 " ...	1 00
Magic Trick, 115 " ...	0 75

ALWAYS ORDER RECKITT'S BLUE.

GUARANTEED

—OUR—

RAILROAD AND STEAMSHIP

MATCHES

Are Guaranteed to be Equal in Quality to Any Sulphur Matches Made.

SAMPLE ORDERS SOLICITED.

H. A. NELSON & SONS,

Manufacturers and Wholesale Dealers in

Brooms, Whisks, Brushes, Woodenware, Matches, Baskets, Mats, Cordage and Twines, Grocers Sundries, Tobacco, Cigars, etc., etc.

—SEND FOR STAPLE CATALOGUE.—

---

56 and 58 Front Street West,

TORONTO.

Prices Current, Continued—

Red Rose,	115 pieces ...	0 75
Sweet Fern,	230 " ...	0 75
Puzzle Gum	115 "	0 75
Oolah " "	115 " ...	0 75
Monte Cristo, new	180 " ...	1 30

C. T. HEISEL.

	No. in box.	Per box
Red Jacket,	115 pieces.	0 75
Royal Fruit,	365 pkgs.	1 20
Digestic,	120 pieces.	0 80
Largest Heart p. gum	150 "	1 00
Globe picture gum,	159 "	1 00

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO.S.

Chocolate—	Per lb.
French, ¼'s....6 and 12 lbs.	0 30
Caraccas, ¼'s..6 and 12 lbs..	0 35
Premium, ½'s..6 and 12 lbs...	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ⅛'s, 6 and 12 lbs .	0 24
Sticks, gross boxes, each...	1 00
Cocoa, Homœopat'c, ¼'s, 8 & 14 lbs	30
" Pearl " " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs.....	18

BENSDORP'S ROYAL DUTCH COCOA.

¼ lb. cans, per doz.....	$2 40
½ " " "	4 50
1 " " "	8 50

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma.....per lb	$0 30
Mott's Prepaired Cocoa.....	28
Mott's Homœopat'c Cocoa(¼s)	32
Mott's Breakfast Cocoa.....	40
Mott's Breakf. Cocoa(in tins)	40
Mott's No. 1 Chocolate.....	35
Mott's Breakfast Chocolate...	28
Mott's Caracas Chocolate.....	40
Mott's Diamond Chocolate....	22
Mott's French-Can. Chocolate	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibbs.....	30
Mott's Cocoa Shells.....	5
Mott's Vanilla Chocolate stick	22&24
Mott's Pure Confec Chocolate	22c—38
Mott's Sweet Confec. Choc.	21c—30

COWAN COCOA AND CHOCOLATE CO.

Cocoas—	
Hygienic, 1, ½, ¼ lb. boxes	70, 75
Iceland Moss ¼lb in 12lb boxes	35
Soluble (bulk) 15 & 30 lb bxs...	18, 20
Soluble(tins) 6 lb and 12 lb....	20
Cocoa Nibs, any quantity ...	30, 35
Cocoa Shells, any quantity...	05
Cocoa Essence.....per doz	1 40
Chocolates—	
Mexican, ¼,½ in 10 lb bxs	30
Queen's Dessert, "	40
Vanilla "	35
Sweet Caracas "	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross...	00
Pure Caracas (plain) ¼, ½ lbs	40
Royal Navy (sweet) "	30
Confectioners' in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

WALTER, BAKER & CO'S

Chocolate—	
Pre'um No. 1, bxs. 12 & 25 lbs each	40
Baker's Vanilla in bxs 12 lbs each	52
Caraccas Sweet bxs 6 lbs each, 12 bxs in case.....	35
Eagle, sweet & spiced, bxs 12 lbs each	33
Vanilla Tablets, 416 in box, 24 bxs in case, per box.....3	65
Spanish Tablets, 100 in box, 12 bxs in case.....3	00
German Sweet Chocolate—	
Grocers' Style, in cases 24 boxes, 6 lbs each	25
Grocers' Style, in cases 24 boxes, 6 lbs each	25½
48 Fingers to the lb., in cases 12 bxs 12 lbs each.....	25
48 Fingers to the lb., in cases 24 bxs 6 lbs each	25
Cocoa—	
Pure Prepared boxes, 12 lbs each	40
Cracked, boxes, 20 lbs each, 1 lb and assorted papers.....	32
Cracked, in bxs, 12 lbs., each, ½ lb. papers	32
Cracked, in bags, 6, 10 & 25 lbs each	32
Cocoa and shells, 12s and 25s.....	30
Breakfast Cocoa—	
In bxs, 6 & 12 lbs., each, ½ lb. tins	45
In bxes, 12 lbs., each, 1 lb. tins, decorated canisters.....	45
Broma—	
In boxes, 12 lbs., each, ½ lb. tins.....	40

GIBSON & GIBSON'S per lb

Sydney Gibson's Cocoa, ¼s	0 30
Dr. Clarke's Cocoa, ½'s and ¼'s, tins	0 45
Soluble Cocoa bulk in boxes	0 18
Prepared do " ...	0 22
Sydney Gibson's Chocolate, ¼s. and ⅛s	0 30
Gibson's Rock do ½s.	0 28
Dr. Clarke's do ¼s.	0 30
Confectioners' Pure Chocolate 10 lb. blocks	0 30
Vanilla choc. sticks, per gross ...	1 00

per doz

Gibson's Icina, ½s. 2 doz. in case.	1 25
Gibson's Icina, 1lb 2 " "	2 25

Packed chocolate, white and pink assorted, or if required, any kind separate.

COFFEE.

GREEN

	c. per lb.
Mocha.....	32, 35
Old Government Java.....	30, 33
Rio	19, 21
Plantation Ceylon.....	29, 31
Porto Rico.....	24, 28
Guatemala.....	24, 26
Jamaica.....	22, 23
Maracaibo	24, 26

WHOLE ROASTED OR PURE GROUND. ELLIS & KEIGHLEY'S.

	c. per lb
Java.....	33, 34
Java and Mocha	34, 36
Plantation Ceylon.....	35
Arabian Mocha	37
Santos.....	28, 28
English Breakfast.....	16, 24
Royal Dandelion in 1 lb tins..	26

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend.....	33
Our Own "	31
Laguayra "	29
Mocha and Java.....	32, 33
Java, Standard.....	33
" Old Government	30, 32
Arabian Mocha.....	36
Santos	28

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs.....	30
Standard Imperial in sealed tins, 25 and 50 lbs.....	32
Standard Blend in sealed tins, 25 and 50 lbs.....	33
Ground, in tins, 5, 10, 15 and 25 lbs.....	20, 30
Say's Parisien, in ½ and 1 lb tins	30

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	$0 75
" " " " 1, 1½ oz....	1 25
" " " 2, 2 oz.....	1 75
" " " " 3, 3 oz.....	2 00

FIRE LIGHTER.

"Star" Fire Lighter, per gross.	$1 7

FLOUR AND MEAL.

	per bbl.	
Flour, Manitoba Patent..	5 50	5 60
" Ontario patents....	4 75	5 25
" Straight Roller	4 40	4 50
" Extra.....	4 20	4 25
" Low grades	2 00	3 75
" Strong bakers'....	5 00	5 10
Oatmeal, standard, bbls	....	4 25
" granulated, "	....	4 35
" rolled "	.....	4 35
Rolled Oats	....	4 35
Bran, per ton.....	12 50	14 00
Shorts	17 50	19 00
Cornmeal.....	4 00	4 40

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz	
Cases, No. 1, 2 oz tins.....	$2 75	$3 00
" No. 2, 4 oz tins.....	4 50	5 00
" No. 3, 8 oz tins.....	8 00	8 75
" No. 4, 1 lb tins.....	12 60	14 25
" No. 5, 2 lb tins.....	25 00	27 00

FRUITS.

	c. per lb.	
Currants, Provincial, bbls...	6⅜,	6½
" " ½ bbls	6⅝,	6⅞
" " cases	6⅞,	7
" Filiatras, bbls....	6¼,	6⅜
" " ½ bbls ...	6⅜,	6½
" " cases ..	6¼,	6⅝
" Patras, bbls.....	6⅞,	7
" " ½ bbls	7,	7⅛
" " cases.....	7¼,	7⅜
" Vostizzas, cases.	7⅜,	9½
" " ½ cases	8½,	10
" 5-crown Excelsior (cases).....	9¼,	10
" ½ case....	9⅝,	9⅝
Dates, Persian, boxes, ...	5¾	6
Figs, Elemes, 14 oz., per box	...	10
" 10 lb boxes	5	7
" 20-lb "	15	16
" Seven-Crown	...	18
Prunes, Bosnia, bags	...	...
" " cases, ...	5½	6½
Raisins, Valencia, off stalk,	4	5
" New, off stalk.....	...	7
Selected	7¾	8
Layers	8½	9
Raisins, Sultanas.....	11,	12
" Eleme	7½	8
" Malaga:		
London layers	2 70	3 00
Loose muscatels	2 35	2 75
Imperial cabinets	3 25	3 50
" " qrs., flat.	1 00	
Connoisseur clusters	4 00	4 25
Extra dessert "	4 75	5 00
" " " qrs.		1 50
Royal clusters	6 00	6 50
Fancy Vega cartoons	.....	2 75
Black baskets	4 00	4 25
" " qrs	1 30	1 35
Blue "	4 75	5 00
" " qrs	1 50	1 60
Fine Dehesas	7 00	7 25
" " qrs	2 00	2 25
Lemons, Palermos	4 00	6 50
" Messina....	5 50	7 00
Oranges, Jamaicas.....	8 00	8 50
" Sorrentos	.....	....

DOMESTIC.

Apples, Dried, per lb	0 06	0 07
do Evaporated.....	0 08	0 08½

GLASSWARE.

TAYLOR, SCOTT & CO.

	c. per doz
Lamp Chimneys, O.....	32
" " A.....	35
" " B.....	45

GRAIN.

Wheat, Fall, No. 2, ...	0 94	0 95
" Red Winter, No. 2	0 94	0 95
Wheat, Spring, No. 2.....	0 94	0 95
" Man Hard, No. 1..	.....	.....
" " No. 2..	1 05	1 07
Oats, No. 2, per 34 lbs.....	30	32
Barley, No. 2, per 48 lbs...	50	51
" No. 3, extra.....	44	46
" No. 3.....	40	42
Rye.....	83	85
Peas.....	64	68
Corn.....	...	70

HAY & STRAW.

Hay, Pressed, "on track	11 00	11 50
Straw Pressed, "	5 00	7 00

LARD.

"FAIRBANK'S" REFINED COMPOUND.

In Butter Tubs.....	0 08½
Fancy "	0 09
3-hoop pails	0 09 0 09¼
60 lb. cases of 3 lb., 5 lb., and 10 lb. tins, per lb	0 10

MUSTARD.

ELLIS & KEIGHLEY'S. cts

Durham, Fine, in ¼ and ½ lb tins per lb	25
" Fine, in 1 lb jars.....	22
" Fine, in 4 lb jars.....	70
" Ex Sup., in bulk, per lb.	30
" Superior, in bulk, per lb	20
" Fine, " "	15

COLMAN'S AND KEEN'S

In 4 lb jars.....	75
In 1 lb jars.....	25
D. S. F., in tins, per lb	41
" in ½ lb tins.....	42
" in ¼ lb tins, per lb.....	44
D. F. in ½ lb tins, per lb	26
" ¼ " "	28

NUTS.

	per lb.	
Almonds, Ivica	14	15
" Tarragona..... ...	15	16
" Fornigetta	15	16
Almonds, Shelled Valencias ...	...	...
" " Jordan.	45,	55
Brazil.....	12	13
Cocoanuts, per 100	...	6 00
Filberts, Sicily.....	...	11
Filberts, Oblong	11	11½
Peanuts, roasted	12,	13
" green	9	10
Walnuts, Grenoble	16	17
" Bordeaux	12,	13
" Naples, cases	...	...
" Marbots.....	...	13
" Chilis	12	13

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO PICKLES.

John Bull, mixed, in bulk.....	$0 45
" Chow Pic'le, in bulk	0 50
" m'xed & Chow Chow	1 90
" Mixed & Chow-Chow pts	2 15
" Mixed & Chow-Chow qts	3 40
" " " 16 g.	1 90
Horse Radish, bottles, per doz	2 25

SAUCES.

John Bull, kegs, per gal	1 25
" ½ pt. bottles, per doz.	
" ½ pt. bottles, per doz (according to quantity) 90c to	1 00
Devonshire Relish, kegs p. gal	1 75
" " ½ pt. bottles, per doz	1 25
Niagara Tomato, kegs. per gal	1 25
" " Reputed pints	1 25
Raspberry Vinegar, per doz	2 25
Raspberry Syrup and vinegar ...	2 25
Terry's Candied Peels.	c. per peels
Lemon, 7 lb boxes.....	...
Orange, "	...
Citron " "	...

CROSSE & BLACKWELL'S.

Pickles, all kinds, pints, per doz	3 25

B. Grocers, Confectioners and Druggists.

The season is now at hand when you will be asked for Cough

F. Drops. Send us Sample Order for the Celebrated

B. F. P. COUGH DROPS,

P. Put up in 5c. Tins, Bottles and Boxes, and in 5c. Packages.

Nothing like them for Sore Throat, Hoarseness, Coughs, Colds.

Toronto Biscuit and Confectionery Co.,

7 Front St. East, Toronto.

FREE! THE CANADIAN GROCER

CUT THIS PAGE OUT

FILL IN THE BLANK and return to us at once, together with $2.00, and we will send you THE CANADIAN GROCER from date till December 31, '92. You will then be receiving it **THREE MONTHS FOR NOTHING.** You really cannot afford to be without it. For proof, we would ask you to read this number carefully, and particularly page 4.

Enclosed please find Two Dollars for which send us **THE CANADIAN GROCER** from now till Dec. 31, 1892.

DATE_____

Prices current, continued—

LEA & PERRIN'S.

	per doz.	
Worcester Sauce, ½ pts	$3 60	$3 75
" " pints	6 25	6 50

LAZENBY & SONS.

	Per doz
Pickles, all kinds, pints	3 25
" " quarts	6 00
Harvey Sauce—genuine—hlf. pts	3 25
Mushroom Catsup " "	2 25
Anchovy Sauce " "	3 25

PRODUCE.

DAIRY.

	Per lb	
Butter, creamery, rolls	$0 21	$0 22
" " tub	0 19	0 21
" dairy, tubs, choice	0 14	0 16
" " medium	0 10	0 12
" low grades to com.	....	....
Butter, pound rolls	0 15	0 16
" large rolls	0 12	0 14
" store crooks	0 12	0 14
Cheese	0 09½	0 10½

COUNTRY

Eggs, fresh, per doz	0 13	0 14
" limed	....	....
Beans	1 60	1 65
Onions, per bbl	2 00	2 25
Potatoes, per bag	0 35	0 55
Hops, 1890 crop	0 15	0 18
" 1891 "	0 20	0 25
Honey, extracted	0 08	0 10
" section	0 14	0 16

PROVISIONS.

Bacon, long clear, p lb.	0 08½	0 09
Pork, mess, p. bbl	15 00	17 2[illegible]
Hams, smoked, per lb	0 11½	0 12½
" pickled	0 ..	0 10½
Bellies	0 10½	0 11
Rolls	0 09	....
Backs	0 10½	0 11
Lard, Canadian, per lb	0 11	0 11½
Hogs	6 50	6 75
Tallow, refined, per lb	0 05	0 05½
"rough, "	0 02	

RICE, ETC.

	Per lb
Rice, Aracan	3¾, 4c
" Patna	4¾, 5½
" Japan	5, 5½
" extra Burmah	3¾, 4
Grand Duke	6¾, 7½
Sago	4¾, 5½
Tapioca,	5½, 6

SPICES.

GROUND.

	Per lb.	
Pepper, black, pure	$0 15	$0 18
" fine to superior	10	15
" white, pure	25	28
" fine to choice	20	25
Ginger, Jamaica, pure	25	27
" African, "	..	18
Cassia, fine to pure	18	25
Cloves, " "	14	25
Allspice, choice to pure	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure.	30	35
Cream of Tartar, fine to pure	25	37

STARCH.

EDWARDSBURG STARCH CO. LIMITED, MONTREAL.

	c. per lb.
No. 1 White, 4 lb cartoons	5¼c
Canada Laundry	4½
Silver Gloss, crates	6½
Silver Gloss, 1 lb chromos	6¾
Satin, Starch 1 lb chromos	7¼
No 1 White, barrels & halves	4¼
Benson's Canada Prepared Corn	7⅛
Canada Corn	6¾
Rice Starch, 1 lb	9

BRITISH AMERICA STARCH CO BRANTFORD.

1st quality white, 3 lb. cartoons,	5½
Lily White gloss, crates	6¾
Brantford gloss, 1 lb	7¼
Lily White gloss, 1 lb cbromo	6¾
Canada Laundry, Boxes	4½
Pure Prepared corn	7½
Challenge Corn	6¾
Rice Starch, fancy cartoons	9
" cubes	7½

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40-1b boxes. 1, 2, and 4 lb. pack'g's	8
36-1b boxes, 3 lb. packages	8
12-lb "	8½
38 to 45-1b boxes	8
Silver Gloss Starch—	
40-lb ' 1, 2 and 4 lb packages.	9
40-lb " ½ lb package	9½
40-lb ' ½ "	10
40-lb " assorted ½ and ¼ lbs	9¾
6-lb " sliding covers	9½
38 to 45 lb boxes	9
Oswego Corn Starch—for Puddings, Custards, etc.—	
40 lb boxes, 1 lb packages	8½
20 " "	8¾

ST. LAWRENCE STARCH CO.'S

Culinary Starches—	
St. Lawrence corn starch	7½
Durham corn starch	6¾
Laundry Starches—	
No. 1, White, 4 lb. Cartons	5½
" "	4¾
" "	4½
Canada Laundry	4½
Ivory Gloss, six 6 lb. bozes, sliding covers	6¾
Ivory Gloss, fancy picture, 1 lb packs	6¾
Patent Starch, fancy picture, 1 lb. cartons	7½

SUGAR.

	c. per lb
Granulated, 15 bbls or over	5
less than 15 bbls	5⅛
Paris Lump, bbls and 100 lb. bxs	5⅜
" " 50 lb. boxes	5½
Extra Ground, bbls	5⅝
" " less than a bbl.	6⅛
Powdered, bbls	5¼
" less than a bbl	5½
Extra bright refined	4¼
Bright Yellow	4¼
Medium "	3⅞
Brown	3⅝
Raw	3½ 4½

SYRUPS AND MOLASSES.

SYRUPS.	Per lb. bbls.	½ bbls
D	2½	2⅝
M	2⅝	2¾
B	2¼	2⅜
V.B	2⅜	2½
E. V. B.	2½	2¼
E. Superior	2⅝	3
XX	2⅞	3
XXX	3	3⅛

MOLASSES.	Per gal.	
Trinidad, in puncheons	0 38	0 40
" bbls	0 40	0 42
" ½ bbls	0 42	0 44
New Orleans, in bbls	0 48	0 65
Porto Rico, hdds	0 38	0 40
" barrels	0 42	0 45
" ½ barrels	0 44	0 47

TOBACCO AND CIGARS.

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	67c
Ingots, rough and readv, 7's	64
Laurel, 3's	57
Brier, 7's	55
Index, 7's	50
Honeysuckle, 7's	58
Napoleon, 8's	54
Royal Arms, 12's	55
Victoria, 12's	53
Brunette and Lovely, 12's	50½
Prince of Wales, in caddies	51½
" in 75 lb boxes	51
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	53
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
½ lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

GLOBE TOBACCO COMPANY.

CUT SMOKING TOBACCO.

	Per lb
The Old Flag, ⅛ lb. in 5 lb. boxes	70c
" " " 1 lb. Fancy Tins	70c
" " " ½ " " "	41c
Gold Flake, 1-5, 6 lb boxes	70c
" " ⅕, 5 "	70c
" " 1-10, 5 "	80c
" " 1 fancy tins	70c
" " ½ " "	41c
" " 1 " glass jars	77c
Hand Made, 1-5, 6 lb boxes	65c
" " ⅕ 6 "	68c
" " 1 fancy tins	68c
" " ½ " "	40c
" " 1 glass jars	75c

GRANULATED SMOKING TOBACCO.

Uncle Tom, 1-5, 6 lb boxes	45c
" " 1-10, 6 lb "	45c

LONG CUT SMOKING TOBACCO.

Wig Wag, ½, 6 lb boxes	41c
" " 1-5, 6 lb "	43c
" " 1-10, 6 lb "	45c

FINE CUT CHEWING TOBACCO.

Golden Thread, 5 & 10 lb pails	95c
Globe, - - - "	90c
Victoria, - - - "	75c
High Court, - " "	70c
Jorsey Lilly, - " "	65c
Golden Thread, 1-16 " Foil in ¼ gro. boxes, per gross	9 05
Solace " 1-16 " Foil in ¼ gro. boxes, per gross	6 05

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M
Madre E' Hijo, Lord Landsdowne	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00

BRYANT, GIBSON & Co.,
TORONTO,
Manufacturers of

This is a facsimile of our bottles.

"Worcestershire Sauce," "Yorkshire Sauce" "Devonshire Relish" Raspberry Vinegar, Evaporated Vegetables, Chocolates, Cocoas, Confectionery.

"THE GENUINE CHIMNEY"

A FULL LEAD
Glass Chimney.

NICELY WRAPPED AND LABELLED

Write for Prices.

Cannot be Beaten
for Design
or Workmanship.

Done up in
One-Half Gross Cases.

GOWANS, KENT & CO.,
Crockery, Glass and Lamp Goods Dealers,
Toronto and Winnipeg.

THE BRITISH COLUMBIA SUGAR REFINING CO'Y.,

LIMITED.

WORKS: VANCOUVER, B. C.

Paris Lumps, Powdered, Granulated and Yellow Sugars.

All of very finest quality and absolutely unadulterated. Manufactured from Pure Cane Sugar.

-: Finest Golden Syrups. :-

Business Changes.

SALES MADE OR PENDING.

M. R. Kidd, grocer, Peterboro', Ont., has sold out to J. W. Moore.

A. L. Johnson, general merchant, Cartwright, Man., has sold out to I. M. Menary.

The stock in the estate of Geo. Morrison, Jr., wholesale grocer, St. John, N.B., is advertised for sale by tender.

PARTNERSHIPS FORMED AND DISSOLVED.

Burns & McEwan, general merchants, Sudbury, Ont., have dissolved.

REMOVALS AND DEATHS.

Lud Wurzburg, commission dealer, Halifax, is succeeded by J. Noble Crane.

Oliver C. Cummings, of Wm. Cummings & Son, general merchants, Truro, N.S., is dead.

Thomas D. Markill, of Markill & Scott, general merchants, Dominion City, Man., is dead.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

Jos. Cheff, grocer, Rigaud, Que., has assigned.

G. A. Dugal & Co., general merchant, Masson, Que., has assigned.

A. Weedge, general merchant and harness maker, Vienna, Ont., has assigned.

Clark Bros., grocers, etc., Toronto, have assigned to E. R. C. Clarkson, Toronto.

Narcisse Gelinas, general merchant, Three Rivers, Que., is offering to compromise.

C. J. Brownridge, general merchant, Anten Mills, Ont., has assigned to B. W. Wood, Toronto.

King, Grainger & Co., produce and commission dealers, Toronto, have assigned to Henry Barber, Toronto.

Prices current, continued—

El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00
Cigarettes, all Tobacco—	
Cable	7 00
El Padre	11 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 00
B. C. No. 1	4 00
Sweet Sixteen	3 50

CUT TOBACCOS.	per lb
Puritan, tenths, 5 lb. boxes	74
Old Chum, ninths, 5 lb box	71
Old Virgin., 1-10 lbpkg., 10 lbbxs	62
Gold Block, ninths, 5 lb boxes	73

CIGARETTE TOBACCO.	
B. C. N. 1, 1-10, 5 lb boxes	83
Puritan, 1-10, 5 lb boxes	85
Athlete, per lb	1 15
Hyde Park	10 50

SOAP.

Ivory Bar, 1 lb. bars, per lb	5½
Do. 2, 6-16 and 3 lb bars "	5
Primrose, 4½ lb bars, wax W "	4½
" 1 " " "	4¾
John A, cake, wax W. per doz	42
Mayflower, cake, " "	42
Gem, 3lb bars per lb	3½
" 13 oz, 1 and 2 lb. bars	3¾
Queen's Laundry, per bar	5½
Pride of Kitchen, per box	2 75
Sapolio, ½ gross boxes	3 25
" per gross, net cash	12 00

TAYLOR, SCOTT & CO.

	per doz.
Baby's Own, ½ doz boxes	$1 25
Our Boys, ¼ " "	1 25
Sea Foam, ½ " "	75
London Bouquet, ½ "	60
Oatmeal, 1 " "	85
" ½ " "	60
Paris Assorted, ½ " "	0 75
Albert Oatmeal bar, 2 doz. boxes	0 75
" White Castile bar, 2 doz. boxes	0 75
Fatherland, ½ doz boxes, p. gro.	5 00

MORSE'S SOAPS.

	Per lb
Mikado (wrapped)	0 04½
Eclipse "	0 04½
Stanley Bar	0 04½
Defiance	0 04½
Toronto, 12 oz	Per doz 0 50
Ruby, 10 oz	" 0 30
Monster, 8 oz	" 0 24
Detroit, 14 oz	" 0 48
Lily White	" 0 90
Everyday	" 0 80
Queen City, 14 oz	" 0 72

	Per box
Mottled in 5 box lots, 100 bars	5 00
" " " 60 bars	3 00
Floater (boxes free)	6 50
Electric	2 75
Hard Water Electric	2 50
Royal Laundry	3 25
Octagon	4 00

	Per doz
Royal Magnum	0 25
" " 25 doz per box.	0 20
Anchor, Assorted	0 40
" Castile	0 50
Morse's Assorted	0 45
Morse's Rose	0 45
" Windsor	0 45
" Castile	0 45
Bouquet, paper and wood	0 80
Prize Magnum, White Castile	0 72
" " Honey	0 72
" " Glycerine	0 72
" " Oatmeal	0 72

	Per box
" " Honeysuckle	0 72
Sweet Briar	0 85
Extra Perfume	0 55
Old Brown Windsor Squares	0 30
White Lavender	1 00

	Per doz
White Castile Bars	0 85
White Oatmeal	0 85
Persian Boquet, paper	2 50
Oriental	0 45
Pure Cocoanut, 3 doz. bxs, wood	0 40
Heliotrope, paper	1 50
Carnation	0 60
Rose Boquet	0 60
Cocoa Castile	0 40
Arcadian	0 45
New Arcadian, per gross	4 25
Ocean Boquet	0 45
Barber's Bar, per lb	0 25
Pure Bath	1 00
Magnolia	1 20
Oatmeal	0 85
Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Houey	0 70
Plain Glycerine	0 70
Plain Windsor	0 70
Fine Bouquet	1 00
Morse's Toilet Balls	0 90
Turkish Bath	0 60
Infants' Delight	1 20

WOODENWARE, per doz

Pails, 2 hoop, clear No. 1	$1 70
" 3 " " "	1 90
Pails, 2 hoops, clear No. 2	$1 60
" 3 " " "	1 80
" 3 " painted "	1 80
Tubs, No. 0	9 50
" 1	8 00
" 2	7 00
" 3	6 00
Washboards, Globe	$1 90 2 00
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
" Single Crescent	1 85
" Double "	2 75
" Jubilee	2 25

per case.

Matches, 5 case lots.	Single cases
Parlor 1 70	$1 75
Telephone 3 90	4 00
Telegraph 4 10	4 20
Safety 4 20	4 30
French 3 60	3 75

Railroad (10 gro. in case)	
Single case and under 5 cs.	$4 00
5 cases and under 10 cases	3 90
Steamship (10 gro. in case)	
Single case and under 5 cs.	3 80
5 cases and under 10 cases	3 70

	per doz.
Mops and Handles, comb.	1 25
Butter tubs	$1 60 $3 20
Butter Bowls, crates ast'd	3 60

CLOTHES PINS.

5 gross, per box	0 75
4 gross, "	0 85
6 gross, "	1 20

CHAS. BŒCKH & SONS.

	per box
5 gross, single & 10 box lots	0 75 0 80
Star, 4 doz. in package	0 85
" 6 " "	1 25
" 4 " cotton bags	0 90

INDURATED FIBRE WARE.

½ pail, 6 qt	$4 00
Star Standard, 12 qt.	4 50
Milk, 14 qt	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	3 25
" " round "	3 50
Handy dish	3 75
Water Closet Tanks	18 00

DURABLE PAILS AND TUBS

WM. CANE & SONS, MANUFACTURING CO NEWMARKET.

	Per doz.
Steel hoops, painted and grain'd	2 20
Brass hoops, oiled and varnish.	3 25
No 1 tubs	9 50
No 2 "	8 50
No 3 "	7 50

BARM YEAST.

	per box
3 doz. 5c. packages, in boxes	1 00
3 doz. 10c. " "	1 95
1½ " 10c. and 3 doz. 5c. packages in assorted boxes	2 00

"OUR NATIONAL FOODS."

	pkg.	doz
Desiccated Wheat	4 lb.	$2 35
" Rolled Oats	4 "	2 35
Snow Flake Barley	4 "	2 35
Desiccated Rolled Wheat	3 "	2 35
Buckwheat Flour, S. R.	4 "	2 25
Prepared Pea Flour	2½ "	2 00
Baravena Milk Food	1 "	3 53
Patent Prepared Barley	1 "	2 00
Patent Prepared Groats	1 "	1 50
Gluten Flour	4 lb.	3 00
Farina, very choice	1½ lb.	1 40

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto:	
10 dy. to 60 dy	2 30
8 dy. and 9 dy	2 65 2 70
4 dy. to 7 dy	2 90 2 95
3 dy C.P.	3 95 4 00
3 dy A.P	3 45 3 50
HORSE NAILS:	
"C" 60 to 60 and 10 per cent. from list.	
HORSE SHOES:	
From Toronto, per keg	3 50
SCREWS: Wood—	
Flat head iron 77½ p.c. dis	
Round " " 72½ p.c. dis.	
Flat head brass 75 p.c. dis.	
Round head brass 70 p.c.	

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under)	1 45
2nd " (26 to 40 inches)	1 35
3rd " (41 to 50 ")	3 40
4th " (51 to 60 ")	3 70
5th " (61 to 70 ")	4 00
ROPE: Manilla	0 12½ 0 12½
Sisal	0 08½ 0 08½
New Zealand	0 08½ 0 08½
BINDER TWINE:	
Crown Brand (from factory)	11
Red Cap " "	12
Blue Ribbon " "	14
Silver Composite "	9
AXES: Per box, $6 to $12.	
SHOT: Canadian, dis. 7½ per cent.	
HINGES: Heavy T and strap	04¾ 05
" Screw, hook & strap.	03¾ 04¾
WHITE LEAD: Pure Ass'n guarantee ground in oil.	
25 lb. irons per lb	5½
No. 1 "	5
No. 2 "	4¼
No. 3 "	4
TURPENTINE: Selected packages, per gal	0 55 0 56
LINSEED OIL per gal, raw	0 59 0 60
Boiled, per gal	0 62 0 63
CASTOR OIL: Best per lb	0 08¾ 0 09
GLUE: Common. per lb	0 10 0 11

PETROLEUM.

F. O. B. Toronto	Imp. gal.
Canadian	0 15 $0 16
Carbon Safety	0 17½ 0 18
Canadian Water White	0 20 0 22
Amer'n Prime White	0 23 0 24
" Water White	0 25 0 00
Photogene	0 27 0 00

DRUGS AND CHEMICALS.

Alum lb	$0 02 $0 03
Blue Vitriol	0 06 0 07
Brimstone	0 02½ 0 03½
Borax	0 13 0 14
Camphor	0 65 0 75
Carbolic Acid	0 35 0 45
Castor Oil	0 11½ 0 12½
Cream Tartar	0 30 0 31
Epsom Salts	0 01½ 0 02
Paris Green	0 16 0 17
Extract Logwood, bulk	0 13 0 14
" " boxes	0 15 0 17
Gentian	0 10 0 13
Glycerine, per lb	0 18 0 20
Hellebore	0 16 0 17
Iodine	5 50 6 00
Insect Powder	0 35 0 45
Salpetre	0 08½ 0 09
Soda Bicarb, per keg	2 50 2 75
Sal Soda	1 00 1 25
Madder	0 12½ ....

VINEGAR.

A. HAAZ & CO

XX, W.W	0 20
XXX, W.W	0 25
Honey Dew	0 30
Pickling	0 30
Malting	0 45

THE BADGEROW FALCONER VINEGAR CO

French Bordeau per gal	0 34
Tarragona "	0 32
Triple "	0 30
Fruit Vinegar "	0 27
Pickling "	0 28
XXX "	0 25
Extra XX "	0 22
XX "	0 20
X "	0 16
Cider Vinegar	0 16 to 0 25
Honey Vinegar	0 25
Eng. Malt Vinegar	0 50 to 0 60
Bottled Malt Vinegar, qts.	2 00
Methylated Spirits	2 00 to 2 25

FISH.

Pickerel per lb	0 06
Pike do	0 05
White fish	0 07 0 08
Salmon Trout	0 07 0 08
Lake herring	2 50 3 00
Pickled and Salt Fish:	
Labrador herring, p. bbl	5 75 5 50
Shore herring "	4 50 5 50
Salmon trout, per ½ bbl	4 25 4 50
Dried Fish:	
Codfish, per quintal	5 25 5 75
" cases	5 00 5 50
Boneless fish per lb	0 04
Boneless cod "	0 06½ 0 08½
Smoked Fish:	
Finnau Haddies per lb	0 07½ 0 08
Bloaters, per box	1 00 1 50
Digby herring "	0 16
Sea Fish:	
Haddock per lb	0 06
Cod "	
B.C. salmon "	0 16

THE ST. LAWRENCE SUGAR REFINING CO'S

GRANULATED AND YELLOWS AND SYRUPS

ARE PURE.

NO BLUEING

Material whatsoever is used in the manufacture of

OUR GRANULATED.

THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL.

Offer for sale all grades of REFINED SUGARS and SYRUPS of the well-known brand of

Redpath

CERTIFICATES OF STRENGTH AND PURITY.

OFFICE OF THE PUBLIC ANALYST,

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Co., Montreal:

GENTLEMEN,—I have personally taken samples from a large stock of your Granulated Sugar, "REDPATH" brand, and carefully tested them by the Polariscope, and I find these samples to be as near to absolute purity as can be obtained by any process of Sugar-Refining.

The test by the Polariscope showed in yesterday's yield 99·90 per cent. of Pure Cane Sugar, which may be considered commercially as ABSOLUTELY PURE SUGAR.

JOHN BAKER EDWARDS, P.L.D., D.C.L., F.C.S.,

Public Analyst for the District of Montreal, and Professor of Chemistry.

CHEMICAL LABORATORY, MEDICAL FACULTY, MCGILL UNIVERSITY.

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Company:

GENTLEMEN,—I have taken and tested a sample of your "EXTRA GRANULATED" Sugar, and find that it yielded 99·88 per cent. of Pure Sugar. It is practically as pure and good a Sugar as can be manufactured.

Yours truly,

G. P. GIRDWOOD.

PURE ROCK SALT
—FOR—
Cattle and Horses.
TORONTO SALT WORKS,
128 Adelaide Street East
Sole Agents for
RETSOF MINING COMPANY.
Write for Quotations

THE CANADA MEAT PACKING CO.,

MONTREAL,
BEEF AND PORK PACKERS,

Curers of the Celebrated C.M.P Brand of Smoked Meat, Sugar cured extra-flavored Hams and Bacon.

Compressed Corned Beef. Ox and Lunch Tongue.
Pure Lard a Specialty.

WRITE FOR QUOTATIONS.

-: HOW TO SELL GOODS :-

Send Ten Cents to the GROCER PUBLISHING Co. for a copy of B. F. Cumming's Prize Essay on "How to Sell Goods."

GROCER PUB. CO.,
6 Wellington St. W., Toronto.

TRAVELLERS' GUIDE

J. EDWARDS. J. E. INSLEY.
LELAND HOTEL
Corner Hastings and Granville Streets, one block from Railway Station and Steamship dock.
Vancouver, B.C.
INSLEY & EDWARDS, Proprietors.

THE SANITARIUM
BANFF, N.W.T.
Special apartments for invalids. Bath houses in connection and a staff of male and female attendants. The best of accomodation for Travelers. Rates, $2.00 and $2.50.
R. G. BRETT, Medical Director. J. HASTIE, Prop.

- The Alberta Hotel -
CALGARY, N.W.T.
Strictly first-class. Headquarters for Commercial Men. Large sample rooms.
H. A. PERLEY, Prop.

- Queen's Hotel -
MOOSOMIN, N.W.T.
Newly built, newly furnished, Four large sample rooms.
WM. CLEVERLY, Prop.

The Hilliard House
RAT PORTAGE, ONT.
Strictly first-class. The favorite commercial house along the line of C. P. R
LOUIS HILLIARD, Prop.

The Clarendon Hotel,
Winnipeg, Man.
RUTLEY & McCAFFREY Proprietors.

THE LELAND HOUSE,
Portage La Prairie, Man.
Best sample rooms west of Winnipeg. Strictly first-class.
WM. NEVINS, Prop.

Queen's Hotel,
WINNIPEG, MAN.
First-class in every respect.
JAS. O'CONNOR, Prop. FRED. SPRADO, Mgr.

It is well-known

That successful Doctors read all the latest medical books and papers and go abroad occasionally to study. Successful lawyers read legal publications to learn the latest legal decisions and points constantly cropping up. Teachers, clergymen, druggists, architects, all read the publication issued in the interests of their profession. They must do so to keep up with the times.

The same applies to grocers and general merchants. They must not only read the best papers published in their interests but must also watch the advertisements closely. There they learn the rise and fall in prices; latest trade news and methods of buying, handling and selling goods, so that they may make the greatest profit. A doctor reads much that he already knows, so does a lawyer. So does a number of any of the other professions. So will a merchant. It is often the issue of the paper he misses that is worth dollars to him. His best and safest policy, therefore, is to subscribe for his trade paper.

The only exclusively grocery and general store paper is THE CANADIAN GROCER issued weekly, subscription price $2.00 per year.

W. BOULTER & SONS,
PICTON, ONT.
PACKERS OF THE CELEBRATED
LION

BRAND
Canned Fruits and Vegetables.
Every can has a Lion on the Label as Trade Mark and the words Bay of Quinte canning factories. This Label is a guarantee to the consumer that the quality is first-class. Ask your wholesale grocer for the Lion Brand; do not take any other. The Wholesale Trade only supplied.
Bay of Quinte Canning Factories.
Head Office, PICTON. Branch, DEMORESTVILLE.

EVERY Reader of this paper is a buyer, Therefore advertisers should see that their advertisements do not grow stale. Change them constantly, introducing new goods if you have them; if not let us know what you have in seasonable articles. This is what buyers want

ORDER IVORY BAR SOAP

The Tomato Pack in Quebec.

In Quebec Province the pack of tomatoes will, it is said, be enormous. Packers are working night and day in order to keep up with supplies. It is worthy of note in this connection also, as applying to the Montreal market, that a very large new packing establishment is now in working operation at St. Eustache. This district is considered to be the banner tomato district of Quebec, and the proprietors of this new concern state that their capacity for output is quite equal to the requirements of their district. They may be considered, therefore, as a new and important factor in the source of supply. Briefly, there can be no possible doubt of a large supply of canned tomatoes, as evidenced by the fact that farmers are practically giving them away at the retail markets in Montreal because the packing establishments cannot take care of all they are getting, and their owners don't want them to rot away.

Toronto Travellers' Association.

The first annual meeting of the City Travellers' Association was held at their rooms in Richmond Hall on Friday evening, and was very largely attended. The report of the secretary showed a very substantial fund in the treasury, and a flourishing condition of the financial affairs of the Association. Six new members were introduced, and after the transaction of routine business the election of officers for the ensuing year was proceeded with, with the following result: M. C. Lynde, president (by acclamation); F. Gallow, first vice-president; J. Mortimer, second vice-president; J. Owen, secretary (re-elected by acclamation); Gus Piper, treasurer (re-elected by acclamation); R. M. Corrie, chaplain; S. H. Moore, marshal; C. Spencer, guard; board of directors, E. Davis, C. S. Fairbairn, B. McCann, A. A. Graham, F. B. Nicholson, G. Symons, F. McDonald, C. J. Graham, R. M. Corrie, V. J. Gingrau, S. G. Martin, R. W. Beaddie. After the election of officers was completed, a very pleasant feature of the meeting was introduced, in the presentation of a gold-headed cane, accompanied by an address, to the retiring president, Mr. R. Maxwell, and also the presentation to the secretary, Mr. James Owen, of another gold-headed cane and address, both of whom responded in a manner only familiar to the knights of the grip.

Chinese Sugar.

At a meeting on Monday of the Labor Day Committee and Trades' Council of Vancouver the importation of Chinese sugar was freely commented upon, with the result that the following resolution was unanimously adopted:—

Whereas, it has come to the knowledge of this Council that Chinese made sugar is being extensively imported into this city and Province, to the possible serious injury of an important local industry by reason of the conditions of manufacture causing a most unequal competition;

Be it therefore resolved that we recommend the members of the various unions herein represented, and the public generally, to buy only the B. C. Refinery Company's manufacture, and to deal by preference with those stores that sell exclusively that brand, as the members of this Council pledge themselves to do;

And be it further resolved that we invite the co-operation of the workingmen of the other cities of this Province for the encouragement of an important Provincial industry and the protection of white labor.

Bannerman's Patent Phenyle.

In this issue on page 52 will be found the advertisement of this article, which will be of interest to our readers. We have examined this matter to a considerable extent and feel satisfied that it has great merits. It is a well-known fact to the public that an article of this kind is greatly needed. It is a saving to everyone to prevent diseases if possible, and by the use of this disinfectant much trouble of this kind and money may be saved. Every household would be benefitted by its use, and more especially all public places. Although great care may be used, we know that many of them are rank, bad and unsafe. This article comes well recommended by all the best people of Chicago and by many cities in the South, where it has done good service, and it bears testimonials from their various boards of health. It is not half as expensive as any other disinfectant that we know of. It is not only a disinfectant, but it is a Germicide and Deodorizer. Mr. Alonzo W. Spooner, of Port Hope, is the sole proprietor and manufacturer for Canada, and we wish him every success. This article will be handled by the hardware and general stores, same as Paris Green, etc.

BUSINESS CHANCE.

GROCERY AND CROCKERY BUSINESS FOR sale, in Woodstock. The situation is one of the best in town; not more than two thousand dollars in stock; good reasons for selling; price, 85c. on the dollar

BOX 671, WOODSTOCK, ONT.

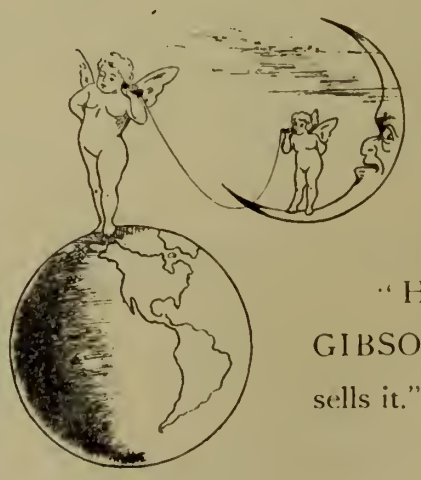
42

Cowan's
Soluble Cocoa

made from carefully selected Beans, produces a Cocoa of the best quality and finest flavor.

The Cowan Cocoa and Chocolate Co. L'd, Toronto.
14 and 16 Mincing Lane, Wellington St. W.

Samples free. Correspondence Solicited.



2 doz. in a case. Any kind separate or assorted.

Price List page 41.

GIBSON'S ICINA.

PINK,
WHITE,
CHOCOLATE.

"Hello! hello! Send me a case of GIBSON'S ICINA; your wholesale grocer sells it."

GIBSON & GIBSON,
Sole Proprietors,
Toronto.

Letter and telegraph orders receive prompt and careful attention. Our business rule —all orders shipped on day of receipt.

We handle only goods of the best quality, and guarantee satisfaction which is giving us a continually increasing trade.

H. P. ECKARDT & CO.,

WHOLESALE GROCERS,

TORONTO, ONT.

Selling agents for Diamond, Crystal, Table, and Dairy Salt. Webb's Perfect Starch.

Our stock of new fruits now arriving—special values in Currants, Raisins, Nuts, Figs Prunes and dried fruits of all descriptions

SAMPLES AND QUOTATIONS ON APPLICATION.

W. H. GILLARD & CO'S WAREHOUSE, Hamilton.

SAMPLE ROOM OF LAMP DEPT. GOWANS, KENT & CO., Toronto.

ARE YOU ALIVE :---

——:To the fact that the King of Lamps is "THE PITTSBURGH."

ALL SIZES. ALL KINDS.

BANQUET.

VASE.

PIANO.

HANGING.

STRONG LIGHT. NOTHING TO GET OUT OF ORDER.
WHITE FLAME. SPIRAL WICK ACTION.
NO DIRT POCKET. WELL MADE AND FINISHED.

——ALL OF THE GOOD DEALERS KEEP IT.——

GOWANS, KENT & CO.,

TORONTO AND WINNIPEG.

SOLE AGENTS FOR CANADA.

Bannerman's :-: Patent :-: Phenyle.

THE MOST EFFECTIVE POWDERED

Disinfectant - Deodorizer and Germicide

KNOWN TO MODERN SCIENCE. MANUFACTURED BY

ALONZO W. SPOONER,

SOLE PROPRIETOR,

PORT HOPE - - - ONT.

Destroys Offensive Odors--Certain Death to Insect Life. Prevents Contagious Diseases, and those arising from foul premises, "and sweetens things generally." For Residence, Home, Farm, Factory, Offices, Business Places, Halls, Stations, Stables, Animal Pens, &c., &c., and will Cure Hog Cholera.

The Phenyle will be Put Up in Pound Packages, which Sells at 25 Cents Each, Retail.

Put up in boxes for store trade, 5 doz. packages in a box. It is also put up in large pails, air tight, 50 to 75 lbs. in bulk, which will be convenient for large users. It is also put up in barrels, 200 to 250 lbs. each. Liberal discount to the trade. Correspondence and inquiries cheerfully answered. This is a genuine good article—and something wanted by the people. It will benefit every establishment that uses it—because it will do all that is claimed for it, and far more.

Horace R. Ridout,

AGENT,

22 and 28 John Street, Montreal.

The Old Wooden Bucket Must Go

Indurated Fibre Ware.

NO HOOPS, NO JOINTS, CANNOT LEAK, SWELL, OR WATER SOAK.

The E. B. Eddy Co.
MAMMOTH WORKS
HULL, CANADA.

A THOROUGHLY GOOD SELLER.

No good House can afford to be without them, while otherwise poorer houses are building up a trade by a good show of these wares.

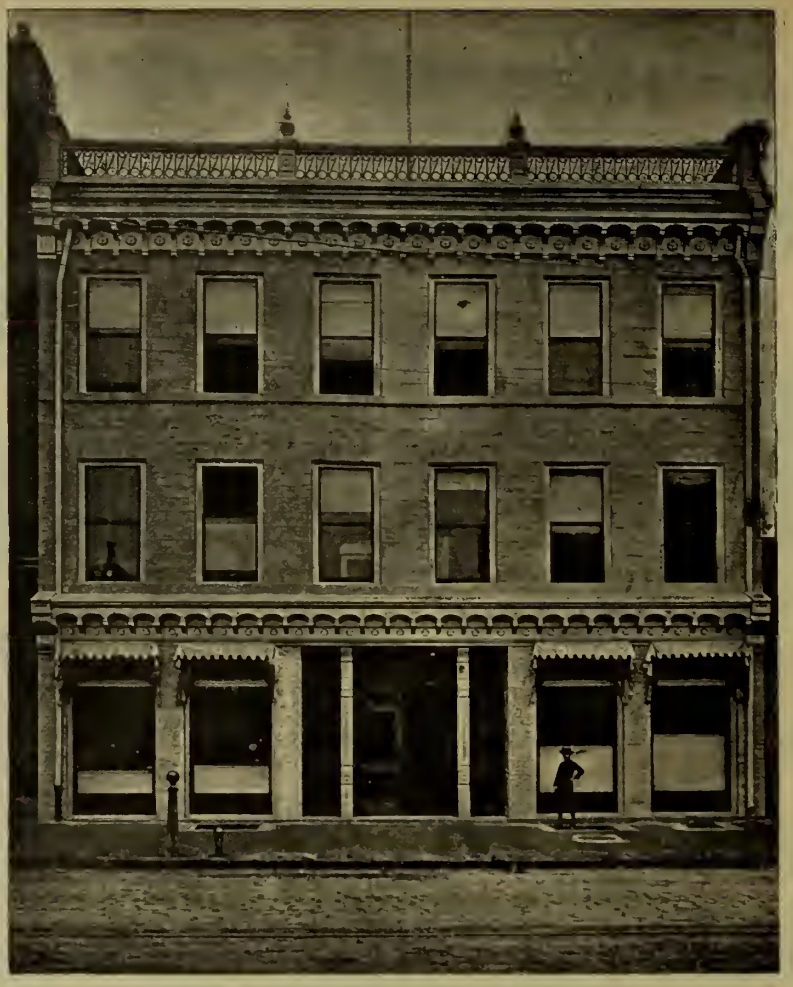
It is the only absolutely seamless. Though hard it is Elastic. Though impervious to hot or cold water it is not brittle.

MOULDED IN ONE PIECE.

Lighter than Metal, Stronger than Wood. Heavier than any other Hollowware. Will not shrink. Imparts no Taste or Flavor to its contents.

Commends itself for General House and Farm use. Invaluable for Manufacturers, Brewers, Cotton Spinners, etc. Indispensible for Steamboat and Vessel use.

THE WARE OF THE PRESENT AND FUTURE.



JAMES TURNER & CO'S WAREHOUSE, Hamilton.

JAMES TURNER & CO.,

WHOLESALE GROCERS, WINES AND LIQUORS.

Our stocks comprise everything in Groceries, including the latest novelties.

We are selling agents for the following leading lines :

Ram Lal Pure Indian Teas,

Three grades, FINE, EXTRA, CHOICEST.

Bensdorp's Royal Dutch Cocoa,

Batger's Jams and Marmalades.

Pickstone's Washing Crystal,

Mrs. Miller's Maccaboy Snuff.

The above goods in their respective lines cannot be excelled.

J. F. EBY

HUGH BLAIN

INDIA
ASSAM
TEAS CEYLON

THE
LEADING
WHOLESALE
GROCERS
AND
IMPORTERS
OF

COFFEES
SPICES

Agents for
HIGGIN'S
"EUREKA"
SALT

EBY, BLAIN & CO.

TORONTO, ONT.

Agents for
Bensdorp's
Royal Dutch
COCOA

STAPLE AND FANCY
GROCERIES
TABLE DELICACIES
A
SPECIALTY.

NEW
CANNED
GOODS

BRUSHES
BROOMS
WOODENWARE

"MONSOON"

Is the registered trade mark of the **first** brand of **Pure Indian Tea** ever upon the Canadian market. It has for the last FOUR YEARS held its own against all rival brands, and given satisfaction to the consumer and **profit to the dealer.**

"MONSOON"

Our Teas come direct from our gardens in India, specially packed for us, by direct shipment from Calcutta. There being no middle profits, we are in a position to offer all descriptions of Assam, Darjeeling, Kangra, Cachar, Sylhet Teas, in original packages at VERY LOW RATES

If you have not yet secured an Agency for the "MONSOON" brand, kindly write to us for samples and particulars.

"MONSOON"

STEEL, HAYTER & CO.,

14 Old Court House Street, Calcutta.
34 Old Broad Street, London, Eng.

11 and 13 Front Street East,
TORONTO.

LEITCH BROS. MILLERS, OAK LAKE

LEITCH TRADE MARK OAK LAKE

Grinders of MANITOBA WHEAT EXCLUSIVELY.

MANUFACTURERS OF FINEST GRADES ROLLER PROCESS FLOURS

FROM BEST QUALITY HARDWHEAT

OUR BRANDS:

HUNGARIAN PATENT.
—
PRAIRIE QUEEN.
—
STRONG BAKERS.
—
STRAIGHT BAKERS.
— AND —
SECOND BAKERS.
—
LOW GRADE.

Our Flours Guaranteed,
Second to None.

Shorts, Bran, Oats, Barley.

MIXED CARS A SPECIALTY.

WRITE DIRECT TO MILL FOR PRICES AND SAMPLES

LEITCH BROS:, -- OAK LAKE, -- MANITOBA.

J. J. STUART. ALEX. HARVEY. R. N. STERLING.

STUART, HARVEY & CO.,

IMPORTERS AND

WHOLESALE GROCERS,

HAMILTON.

Write for Samples of New Teas.

Special Attention Paid to Letter Orders.

"Mallawalla": blend of Fine Indian and Ceylon Black Teas—is acknowledged the best of all Package Teas; put up in ½ and 1 lb. tin foil,—each 50 lb. cases. Write us for quotation. No leading grocer can afford to be without this

"Diamond Baking Powder": in ¼, ½ and 1 lb. tins---sells better and leaves retailer a better margin than any other. Sales doubled during last six months. Sample tins with full particulars on application.

"Spices": We call special attention to this department. We grind all our own goods, and all lines under our GUARANTEE LABEL are strictly pure. Send for price list.

"Pickles": Gillard's imported 46 oz. bottles are the best offered. Ask our Travellers for price. All leading Grocers keep this line.

"Teas": Now in store; new seasons; "Japans," "Slugs," "Congous," "Fine Moning," "Ceylons," ("Packlings," in Catties,) "Paklums,) and "Extra fine Orange Pekoe." All our own importation and fine values. Ask for prices and samples.

W. H. GILLARD & CO.

Wholesale Grocers,

HAMILTON, - - - - ONT.

"SURPRISE SOAP" EXHIBIT, INDUSTRIAL EXHIBITION, Toronto.

J. F. EBY. HUGH BLAIN.

BATGER'S SOLIDIFIED

JELLIES.

LARGE FALL SHIPMENT JUST ARRIVED.

All Sizes and all flavors.

EBY, BLAIN & CO.,

Wholesale Grocers,

FRONT AND SCOTT STS. TORONTO.

IN STORE:

New London Layers,
Do. Imperial Cabrets,
Do. Dessert Clusters,
Do. Royal Dehesas,
New Valencia Almonds in boxes.

Arriving in a few days our annual shipment of Lavant Beauty Figs. Finest goods imported.

CAVERHILL, ROSE, HUGHES & CO., Montreal.

THOS. LAWRY & SON.,

Pork Packers and Lard Refiners.

Curers of the Celebrated "L & S" and Imperial brands of smoked Meats.

PURE LARD A SPECIALTY.

Hamilton = = Ont.

BUSINESS CHANCE.

NEW HONEY. COMB OR EXTRACTED—We can supply the trade. Write for prices. GOOLD & CO., Brantford, Ont. 46

WANTED—CITY TRAVELER TO HANDLE fast selling article Can be handled in connection with regular trade. Liberal commission. Star Manufacturing Co., London, Ont.

PURE CONFECTIONERY, FINEST BISCUITS.

Manufactured by

J. McLAUCHLAN & SONS,

OWEN SOUND, ONT.

Grand Pacific Hotel

KAMLOOPS, B.C.

The leading hotel in the city. Sample rooms convenient to stores, provided for commercial men

H. SMITH, Proprietor.

CLEMES BROS. :-

51 Front Street East,

TORONTO.

Wholesale Fruit and Commission Merchants, Importers of Nuts, Figs, Dates, Oranges, and Lemons, Fancy California Evaporated and Dried Fruits, Sweet Potatoes, Cranberries, etc.

CORRESPONDENCE SOLICITED.

Phone 1766.

We are now reducing our surplus stock in order to make room for FALL GOODS.

We beg to offer a BIG REDUCTION IN PRICES to our RETAIL FRIENDS. Customers visiting Toronto, during the Exhibition, will find it to their interests to call and inspect stock before placing their fal orders.

R. TEW & CO.,

Importers of

CROCKERY, GLASSWARE, CHINA, LAMP GOODS, ETC,

10 FRONT ST. East,

(Adjoining Board of Trade Building.)

STORAGE

FREE AND IN BOND.

Customs Entries Passed, and goods stored at lowest rates. Special facilities for shipping goods to all points. Goods MARKED and WEIGHTS and GUAGES taken CORRECTLY. You can save DOUBLE FREIGHTS by keeping Teas, Sugars and other heavy goods with us.

BLAIKLOCK BROS, Agents,

17 Common St., MONTREAL

WRIGHT & COPP,

IMPORTERS & MANUFACTURERS AGENT

40 Wellington Street East, Toronto

FANCY CHEESE OF ALL KINDS.

ROQUEFORT, GORGONZOLA, EDAM, PINE APPLE, SWISS, ETC., ETC.

Van Derveer & Holmes Celebrated Æ BISCUITS, New York.

SNIDER'S TOMATO CATSUP.
Do. CHILI SAUCE.
Do. TOMATO SOUP.
Do. SOUPS—TURTLE, CHICKEN, OX TAIL, ETC.

To Be Had of Wholesale Grocers.

TELEPHONE 2,662.

HALIFAX.

The reputation of the "REINDEER BRAND" Condensed Goods is as wide as one Continent at least. Every leading Wholesale Grocer from "Ocean to Ocean" handles

REINDEER BRAND

Condensed Milk,
Condensed Coffee,
or Condensed Cocoa.

The popularity of these preparations has grown out of honest merit. Retail Grocers will find the "REINDEER BRAND" goods reliable, saleable and profitable.

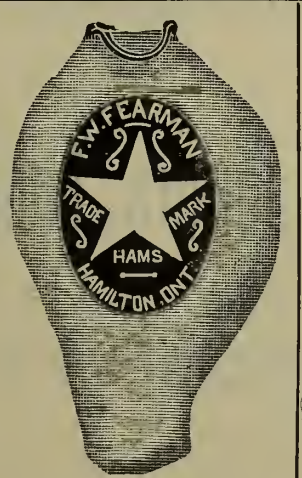
THE TRURO CONDENSED MILK AND CANNING CO., Ltd.,

Manufacturers, TRURO, N. S.

VICTORIA.

THE "STAR" BRAND

Hams * and * Bacon



Are all that the best of Material,

Care and Attention can make them.

MILD, SWEET,

DELICIOUS FLAVOR

The Favorite in the HOME,

HOTEL and RESTAURANT.

ASK YOUR GROCER FOR THEM.

F. W. FEARMAN, = HAMILTON.

HUDON, HEBERT & CIE,

304-306 St. Paul, 143-146 Commissionures, and 4-6 St. Jean Baptiste Streets.

MONTREAL, PROV. OF QUEBEC.

IMPORTERS OF

TEAS, COFFEES, SUGARS, MOLASSES,

Spirits and French Liqueurs,
Farinaceous Goods,
Dried Fruits,
Spices.
Spanish, French and Italian Wines,
American and French Preserved Food Products.
Etc., Etc., Etc.

N. Quintal & Fils

274 ST. PAUL STREET,

MONTREAL.

IMPORTERS OF

Groceries, Wines and Liquors, Tobaccos, Cigars, etc.

WE MAKE A SPECIALTY OF SUGARS.

WRITE US FOR SAMPLES AND PRICES.

ESTABLISHED 1842.

L. CHAPUT, FILS & CIE.,

Wholesale Grocers, Importers of

Teas, Wines, Liquors, Fruit, Molasses, Etc.

Marsala and other Sacramental **wines**

GREENBANK'S Solid and Powdered **LYE**, Caustic Soda, Caustic Potash, Chloride of Lime, Etc.
Merchants are cordially invited to visit our Stores, which will be found to be the most spacious in the city.
Samples and quotations sent without delay when asked for.

CORNER OF { DeBresoles Street, 2, 4 and 6.
St. Dizier " 17.
Le Royer " 123 to 133.

FIRST STREET EAST OF NOTRE DAME CHURCH, MONTREAL.

Caverhill, -:- Rose, -:- Hughes, -:- & Co.

— IMPORTERS OF —

Teas, Staple and Fancy Groceries, and Table Delicacies,

MONTREAL.

ON HAND AND ARRIVING.

VOSTIZZA CURRANTS,
PATRAS CURRANTS,
PROVINCIAL CURRANTS,
IN BARRELS, ½ BARRELS, AND CASES,
ELEME FIGS, " BOXES"
MALAGA FIGS, " MATTS,"
PRUNES " ATLAS" IN CASES,

VALENCIA ALMONDS SHELLED,
JORDON " "
TANAGONA "

LONDON LAYERS,
INPERIAL CABINETS,
BLACK BASKETS,
DESERT CLUSTERS,
ROYAL DEHESAS,
VALENCIA RAISINS OFF STOCK,
VALENCIA RAISINS, LAYERS.
SULTANAS FINE TO CHOICE,
WALNUTS,
GRENOBLE,
CHILLA.

AGENTS FOR, BATGERS JAMS AND JELLIES.

Cunningham De Fourier & Co., Celebrated Potted Meats, Fish, Game, Camp Pie, and Wild Boars' Head, Choice Assortment Foreign and Domestic Canned Fruits and Vegetables,

Our Tea department has the especial attention of Mr. Hughes. See our values before placing your fall order. Every attention given to letter orders. Write for Prices and Samples.

ST. JOHN'S STONE AND CHINA WARE CO.,

ST. JOHN'S, P. Q.

Manufacturers of all kinds of Decorated and White China Ware.

Our goods are on sale at nearly all the crockery houses in Canada.

See that you are selling these of Canadian Manufacture.
We lead—others follow.

Goods Made to Order on Shortest Notice.

Wholesome
—AND—
Digestible !

Dunn's Baking Powder.

The Cook's Best Friend.

Makes food prepared with it light, delicious, and digestible.
It always gives satisfaction.

W. G. DUNN AND CO.,

HAMILTON and LONDON, Eng.

OUR LEADING BRANDS

GOLDEN PLUG. GEM. ST. LAWRENCE.

"SOMETHING GOOD." STERLING.

STAR. JUDGE. CURRENCY.

EMPIRE TOBACCO CO.,

758 to 788 NOTRE DAME STREET,

MONTREAL.

SEND FOR PRICE LIST OR SAMPLE CADDY.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

"Quick and Easy"

IS THE BEST

WASHBOARD

The Brandon Manufacturing Co., Ltd., Makers
Strachan Avenue, Toronto.

This board has a double crimp and only the best materials are used in its manufacture all first-class grocers keep it.

T. G. Williamson & Co.,

COMMISSION MERCHANTS.
TEAS, COFFEES, FRUITS, SUGARS, ETC
42 Front Street East,
TORONTO, ONT.

TORONTO SALT WORKS,

128 Adelaide E., Toronto,
Sole City Agents for the "Canada Salt Association"

Dealers in all kinds of Table, Dairy, Meat Curing, Barrel and Land Salts.

The "Acme" Table Salt (new process) will not get damp or hard.

Two Silver Medals, at Industrial Exhibition, Toronto, 1890, for our "Acme" Table Salt and our "Star Brand" Dairy Salt.

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SPOOL SILKS & TWISTS,
EMBROIDERIES & FANCY SILKS.

To satisfy and please your customers you must keep the best lines. "CORTICELLI" has that reputation; if you want to put in a line of these goods. Send for further information and prices to

CORTICELLI SILK CO.,
ST. JOHNS, P. Q.

Commercial Travellers.

To any traveller who will send us one new subscriber for three months we will send all the back numbers of the paper containing "Drum Taps." A most entertaining sketch of a week spent on the road by a well-known American Traveller.

STAR FIRE LIGHTER.

FAST SELLER. GOOD PROFIT

285 gross sold in London, Ont., in 5 weeks, and sells faster every day.

NO COAL OIL.

Send for sample. See our prices.

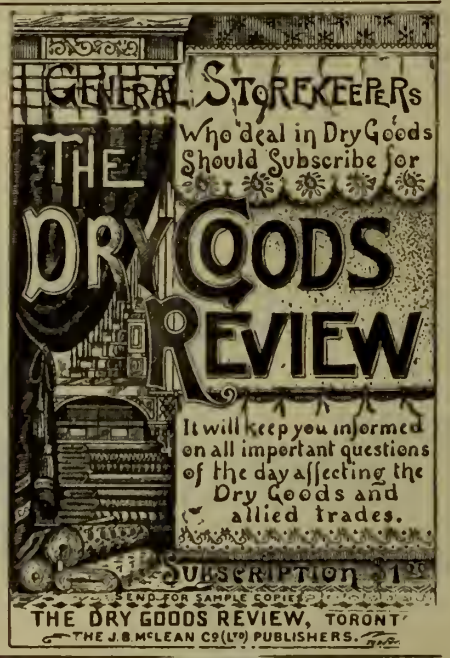
STAR MFG. CO., London.

COUGH DROPS.

Every retailer should have them at this season of the year. Watson's Cough Drops are the best in the world for the throat and chest; for the voice unequalled. "R. & T. W." stamped on each drop. Write

R. & T. WATSON, TORONTO,
for Prices, etc.

Mention THE GROCER.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THE GAIL BORDEN
Eagle Brand Condensed Milk

Has maintained its high reputation for ABSOLUTE PURITY for over a QUARTER OF A CENTURY.

AS A FOOD FOR INFANTS IT HAS NO EQUAL.

FOR SALE BY
Grocers and Druggists Everywhere.

- PARISIAN -
BLUE!

Is Stronger and More Economical
THAN ANY OTHER BLUE.

It Does Not Stain the Linen.

TELLIER, ROTHWELL & CO.

- BROOMS -

EXTRA SELECT.

35, 30, 25, 20, 15.

Just what you want for choice family trade at prices to suit all.

These Brooms are made of selected stock, handsomely finished and warranted to be always same weight and quality.

Note our Special Brands.

35	"Peerless"	35
30	"Ideal"	30
25	"Royal"	25
20	"Anchor"	20
15	"Crown"	15

Manufactured by

CHAS. BOECKH & SONS, - TORONTO.

—ALSO—

Household Brushes of every description, Pails, Tubs, Washboards, Matches, etc.

Price List sent on application.

ESTABLISHED 1856.

To please your customers sell Martin's Mount Forest Oatmeals.

Ordinary oatmeal is hard to digest because it is not boiled long enough.

By our New Process the meal is partly cooked and is easily digested.

If your wholesale grocer does not keep them write direct to

MARTIN BROS.,
Mount Forest, Ont.

Oats and Feed a Specialty.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

Our Illustrations.

The well-known manufactories and business places of which illustrations are scattered through this issue possess an interest for our readers to which something supplementary in the way of letter-press is due. Accordingly some descriptive reference is made to the subject of each of the illustrations, and all matter relating to them is grouped under the above-named general head. As was stated in the introduction, we were unable to wait on several other cuts which were promised to be forthcoming on the date this issue goes out. Those that appear constitute a very important feature of the number.

F. F. DALLEY & CO., HAMILTON.

F. F. Dalley & Co., Hamilton, manufacturers of blacking, inks, shoe dressing, harness oils, flavoring extracts, patent medicines, dye stuffs, spices, baking powder, etc., and wholesale dealers in oils, drug sundries, etc., are located in a large handsome brick building at 99 James street, north, Hamilton, Ont. Inside, the arrangement of the different flats is complete. The first flat is divided into general and private offices and sample rooms, and the rear half is the packing and shipping department. The cellars extend completely under the whole building, and contain a fifteen horse power engine, two boilers, drug and spice mill, mixers. The second flat is used for putting up the various articles manufactured. Here from thirty to forty hands are kept constantly employed. The top flat is the laboratory, where all goods are made under the personal supervision of Mr. E. A. Dalley, whose thorough knowledge of the various branches of this intricate business eminently fit him for that work. The business was established in 1846 by the father of the Messrs. Dalley now of the firm. From small beginnings it has constantly increased until the firm name has become a household word and a guarantee of the excellence of the goods. The business extends throughout the Dominion, and half a dozen travellers are constantly on the road booking orders.

THE BRITISH COLUMBIA SUGAR REFINING CO. (L'TD.)

The British Columbia Sugar Refinery, which started up on Jan. 17th of this year, is now in full swing. The company is under the management of Mr. B. T. Rodgers, formerly with Havemeyers & Elder, sugar refiners, New York. He is the youngest manager of a refinery on the continent. The refinery was built with a capacity of 200 barrels per day, and has since been increased to a capacity of 350 barrels. It is so arranged that should the trade require more, it can be made to turn out 800 barrels, which will most likely be needed in a few years. Only cane sugar that is imported from Manilla and Java is used. The company is looking for the westerly trade only, the refinery being fitted up with all modern machinery and built on a siding of the C. P. R., with a wharf to receive the raw sugar from the ocean ships and also to ship to points along the coast. They have large storage capacity that will take 8,000 tons of raw sugar. The building is lighted by electric light, and last but not least, it turns out a good sample of all grades of refined sugars.

LEITCH BROS., OAK LAKE, MAN.

The cut of the mill on another page shows a five-storey building 45x45 ft., with attached stone engine and boiler house, 35x47 ft. A Corliss engine of 200 horse-power runs the mill. The mill was fitted up by Wm. & J. G. Grey, of Toronto, with capacity of 250 barrels. Being on main line of the C. P. R. right along side of the track, it has excellent shipping advantages. The Leitch Bros. are four in number, Archibald, Alexander, Angus J. and Malcolm. The mill has ten double set of rolls, and all the latest improved packers, purifiers and cleaning machinery, and a storage capacity for 30,000 bushels. The mill's foreman is D. W. Round, formerly of the Ogilvie milling Co., Goderich, Ont. The soil around Oak Lake is sandy loam, and the wheat grown in that section is seldom frozen and affords extra advantages in making flour. Their stroug bakers' flour in 1890 was adopted by the government as the standard for that year. The firm have a good connection in British Columbia, and are extending their trade east to Quebec and the Lower Provinces.

STORE OF HENRY SAUNDERS, VICTORIA, B.C.

It is a pleasure for us to be able to show a cut of the inside of Henry Saunders' grocery, liquor, etc., store, at Victoria, B.C. The house was established twenty-five years ago, and is without doubt the bon ton grocery of the city—in fact of the far West. The place of business is one of the most elegant in the city, being centrally located and handsomely fitted: two floors, two basements 40 x 124 feet in dimensions, and light and airy, making one of the neatest and most attractive stores for displaying goods in the province. Mr. Saunders sells goods on their merits, and prides himself somewhat for the fact that no misrepresentations are made in their sale. This is the contracting supply house for Her Majesty's navy at Esquimalt. A large number of hands are employed. Several wagons are kept constantly busy in handling his large business, the steady growth of which must always be a satisfaction to the proprietor. A glance at our cuts will give the reader an idea of the skill shown in the array of goods.

GEO. E. TUCKETT & SON.

A cut of the new establishment of Geo. E. Tuckett & Son, Hamilton, Ont., is shown. This firm was established in 1857, when they started business with but a few employees. They have since developed into one of the largest tobacco concerns in Canada. In April of the present year they moved from their old premises, which had several times to be enlarged to do the amount of business their orders called for. Their present quarters take up nearly two acres of ground, having an excise and storage building in the rear of the one shown. The building has a solid stone foundation, is built of solid brick, and is fire-proof. It is heated by steam and lighted by gas. The engine-room contains a fifty horse-power engine, manufactured by Messrs. Goldie & McCulloch, of Galt, Ont. There is a tunnel built from the main building to the excise building, where the raw tobacco is brought to an elevator and carried to the top floor. There some fifty people are at work, opening and selecting the stock and working the hands (a hand is 6 leaves of tobacco) into shape for the rolling room below. On the fourth floor the tobacco is moistened and got into shape for working. There are, also separate from this large room, and at each side, lunch rooms, where the employes can bring their lunch and eat at the tables which are built for them. There are two of these rooms, one for the girls and one for the men. On the floor below is the rolling room. Here the tobacco is stemmed, stripped and rolled into sizes ready to be pressed into plugs. Fully two hundred hands are at work here the year round. On the first floor are the presses on trucks, where the tobacco is run under hydraulic pressure and brought out in plugs. These are then packed in boxes and shipped not only to Canadian points, but to Ceylon, New Zealand, Australia, and to Egypt, for the British soldiers. The plug tobaccos which the firm manufacture are, T. & B., Solace and Aromatic and the cut tobacco T. & B. The cut tobacco is put up in packages of ⅛, and ¼ lb. and in 1 lb. and ½ lb. tins. The office on this floor is very attractive There is the private office of Mr. Geo. E. Tuckett, to the left of the main entrance and the general office. On the right are the enquiry office and excise office. On the ground floor the cut tobacco is put up also, where the boxes are made to pack these goods in. In all, the factory is one of the most modern on the continent, and the company are now in shape to fill orders of any size. The factory is under the management of Mr. G. T. Tuckett, one of Hamilton's most popular young men, and the "son" in the firm's name. Our representative had

the pleasure of being shown through this establishment by Mr. J. W. Lamoreaux, who has charge of the office department. It is really a little world in itself.

THE ITALIAN WAREHOUSE, KINGSTON.

This business was originally started in 1868, Mr. J. S. Henderson having carried it on since 1879. Large additions, alterations, etc., were made to the premises two years ago, when Mr. Henderson took in the store adjoining and added a large warehouse to the rear of the grocery department, which now has a continuous depth of 132 feet. The frontage of both grocery and liquor departments is 38 feet. The large show window 20 feet wide on the grocery side of the premises is often admired by crowds of visitors and the citizens generally. It is handsomely and freshly decorated from time to time. As we saw it a week or two ago it represented the Rideau Canal locks at Kingston mills, and everything to the minutest detail around that pretty and delightful spot was fully represented. This is only one of many windows which have been dressed in similar style. The work is done by Mr. D. McGun, the foreman, who has been in Mr. Henderson's employ for about ten years. The assortment of fine groceries, fruits, confectionery, etc., etc., kept in the grocery department is simply wonderful, and many wonder how it pays to keep such an immense establishment. But it does pay, and we are informed that almost daily Mr. Henderson receives orders from Toronto, Hamilton and other Western cities for goods, mostly private family orders. The business is almost entirely confined to the retail. The amount of business done is enormous for a retail store. In the liquor departments adjoining a large trade is also carried on, not alone with the city family trade, as in this department Mr. Henderson branches out and solicits orders from the trade all over the surrounding country.

THOMAS LAURY & SON.

For a firm that has stood the test as long as the one named, and which has a reputation such as this one from Ontario to the Pacific coast and east to the Atlantic, little need be said. In conversation with Mr. Thos. Laury a few weeks ago our representative learned from the good natured proprietor that he would wager that not one ham of any other manufacture than his and Messrs. Fearman's, could be found in Hamilton. This goes to show just what kind of goods the Hamilton people turn out, and how it is appreciated by the grocers and consumers. Messrs. Laury & Son manufacture pure leaf lard, hams and bacon, and are always pleased to send prices and sample orders of goods, upon application to their office, Hamilton, Ont.

THE ST. JOHN'S STONE AND CHINA WARE CO.

This firm is the largest of its kind in Canada, and yet we suppose there are many of our readers who have never had a glimpse of their factory, or a chance to read much about the establishment. The reason of this is that the firm does business among the wholesale and jobbing trade only, and yet there is hardly a merchant in Canada to-day who does not sell these goods. The firm had a beautiful exhibit at Montreal Exhibition this year, and Mr. S. Macdonald, who was on the grounds from the time they opened until they closed, is to be congratulated on his efforts to please and explain the manufacture of chinaware. The firm's place of business is St. John's, P.Q. There they manufacture everything in the stone or china ware line—pitchers, toilet sets, sanitary ware and stone ware. The company have illustrated catalogues and hangers which will be sent on application.

GOWANS, KENT & CO.

The lamp sample room of Gowans, Kent & Co. bursts in all its splendor upon the beholder who enters it when it is intensely dark and experiences the effect of a sudden and liberal flow of light. It is indeed a gorgeous spectacle. It is hard to believe that the multitude of lamps brought together in it are all unlike, and but merely samples. The panoramic effect is deepened by the background of mirrors that ranges along the whole circuit of the room. The disposition of the lamps in groups and the general fitting of the room, its drapings, its colors, etc., are very artistic. It is a dreamland vision realized. Among the new things exemplified are lamps with onyx pillars and gold plating and lamps of antique silver plating, very beautiful goods. The Pittsburgh lamp for which Gowans, Kent & Co. are the sole Dominion Agents, are shown in many elegant forms. The points of excellence of this lamp are becoming generally apprehended, and its superiority is telling in the way of greatly increased trade. The sample room will be a permanent feature and one that the trade should see.

BENSDORP'S COCOA EXHIBIT, INDUSTRIAL EXHIBITION, Toronto.

BENSDORP'S ROYAL DUTCH COCOA.

To those who saw the exhibit of this favorite cocoa at the Industrial Exhibition, our illustration of that handsome display will recall the immense throng of spectators and samplers who hedged it round from morn till night, every day the great show was open. The cost of that exhibit, including advertising, was $1,500. It took thirty thousand cups of cocoa to go round among the thirsty crowd which encircled Bensdorp's quarter. The total consumption was 50 cases of goods and 264 gallons of milk. All this went down with the crowd as did the claims of the Cocoa to be an A 1 article.

Messrs. David Morton & Sons, Victora Soap Works, Hamilton, have just purchased Bengough's oil portrait of the late Sir John Macdonald, as he was wont to be seen in his seat in the House of Commons. Messrs. Morton & Sons are having it reproduced in an oleograph, in sixteen printings, by the Toronto Lithographing Company, as a show card for their "N. P." Soap. The sum paid was two thousand dollars.

Chat By The Way.

McVerney Bros, of Bathurst, are opening a grocery store in Moncton, N. B.

Mr. James Ireland, of the West Oxford Factory, has completed one of the 5,000 lb. cheese for Messrs. Lipton & Co., Chicago.

Messrs. C. & W. Richards have opened out their stock of general merchandise in the stand vacated by J. G. Steacy, Frankville, Ont.

All the travellers of Messrs. Caverhill, Rose, Hughes & Co., Montreal, were in for the exhibition;—in fact nearly all the travellers of the grocery houses were in.

Mr. Alexander McDonald, Cornwall, Ont., is repairing the stand in the Snetsinger block next door to the Clifton House. He will remove his stock of grocer's thither.

Willis Rowe, son of Lt-Col. Rowe, for the past three years in a large general store at Angus, Que., is about to enter into business with Henry Hewson in the L. H. Derick store at Noyan.

Page & Needham, a grocery firm on Pender street, near Howe, Vancouver, B. C., have sold out their business to I. D. McNider, who will continue it at the old stand.

J. O. Davis, Prince Albert, Sask., has removed his general store business to the building next door west of Sproat & McLeod's where he is busy opening out a large and fresh supply of goods.

John Caniff, grocer, Canifton, Ont., died Saturday with stricture of the heart. The deceased had kept a grocery at Canifton nearly all his life except during an interval of a few years when he was in the States.

Mr. Herb, C. Davis has purchased Mr. Graham's grocery business in Dundas and will take possession when Mr. Graham steps into the post office. He has been a success as a baseball player, and we have no doubt he will put up a good game behind the counter.

Parties in Madoc, Ont., have been systematically robbing the merchants there by having duplicate keys of their stores. This was discovered by a woman dissatisfied with a pair of stolen boots which she brought to the original owner for exchange.

A horse owned by M. Conroy, grocer, Kingston was found in its field the other day with its side almost literally laid open. How it was done no one knows, but a barbed wire fence has come under suspicion. The horse is now under the care of a veterinary surgeon.

Mr. Fred. Sutherland, of Orwell, Ont., has exchanged his dwelling house, store and stock of general goods with Mr. F. C. Paulin, for a house and lot on Wellington street and two houses in West Toronto Junction. Mr. O. Norsworthy will enter into partnership with Mr. Paulin in the store at Orwell and will conduct it.

Mr. T. W. Scandrett, son of Mr. John Scandrett, grocer, London, has been called to the bar. Mr. Scandrett was a student in the office of E. Meredith, Q. C. He was a faithful student, and worked conscientiously, passing as solicitor in May, and his bar examination this month, when he stood among the first twelve, intead of among the oral list, as appeared when the lists were published.

The name alone of the E. B. Eddy Co. brings up a big concourse of ideas in most minds, and really needs little in the way of descriptive account to enlarge the popular notion of the great industries it is identified with. The two advertisements which in this issue put before the attention of the trade some of the standard wares manufactured by the company, will remind rather than inform the grocers and general merchants of the country that the source of supply for these goods is the E. B. Eddy Co. Their matches have pleaded their own cause effectively enough to be on the very crest of popular favor to-day. The claims of their fibreware upon domestic regard have been admitted without reserve, and they are excellent trade-making material for the dealer.

"My friend," earnestly exclaimed the temperance lecturer, pointing a long, quivering forefinger straight at the cowering figure of a man on the back seat, "What will you do when you come to the end of your career, and find honor, hope, friends, home and all that make life valuable or the future cheering, are lost?" "Lost!" echoed Mr. Rambo, dimly conscious that a question had been addressed to him, "B, George (hic) I'd avertizhe!"

In the Division Court the Case of R. G. Barrett, owner of the steamer Steinhoff, who sued the Victoria Park Compaay for $100, was decided in favor of the plaintiff, who secured $80. On the occasion of the Grocers' picnic in Victoria park last month the Steinhoff was chartered by the Park company to make five trips at $20 each. The steamer made four trips all right, but owing to the dense fog did not complete the last, a great number of those at the picnic having in consequence to walk back to the city. The company refused to pay the steamer's owner, claiming a breach of the agreement.

It is surprising, the progress and development the National Cash Register has made in producing a perfect and reliable business system for retailers, by adapting their registers to the requirements of their users, giving them a complete check on all monetary transactions. A noticeable feature of the late Exhibition was their exhibit of fourteen different kinds of cash registers, comprising total and detail adders, and check-device machines, suited to all the requirements of business. This company has 45,000 machines in use in all parts of the world. The grand stride it has made in the past augurs well for the future. The day cannot be far distant when all merchants will consider a National Cash Register as necessary an acquisition in their business as their stock.

The E. B. Eddy Co. advise their agents to notify the trade that No. 1 Telegraph Matches of the same uniformly good quality and the same guaranteed count in the small box as heretofore, are now put up in neatly made, handsomely printed woodboard ¼ gross caddies, enclosed in strongly cleated, tongued and grooved, planed inside and outside, plainly stencilled, perfectly strong and tight 10 gross cases. The weight of these No, 1 10 gross cases is only 60 lbs as against 80 to 85 lbs. or 90 lbs., the weight of all other cases of Matches except their No. 1 "Telegraphs." So soon as it was known bysome of the trade that this change was in contemplation they had such increased demand for the neater, newer, lighter packages that it was necessary to at once put them in full supply on the market, so agents can now accept orders for immediate shipment of the new goods giving as much notice as possible ahead of the probable requirments of the trade so that Company may govern themselves accordingly. The two last issues of the "CANADIAN GROCER" contain an illustration of the new box.

To-day it is imperative that dealers in matches should keep in stock only the best and most reliable brands. The general run of people haven't time to "fool around" with bad matches. Nothing is more disgusting and annoying than to come across matches that won't light, to strike them in every conceivable way, and on every article within your reach, and then have them fool you with a phizz and a splutter and all to no purpose. Oh, is it not annoying? All the bad within you seems to be most uncomfortably near the surface. Your language is not of the choicest Who comes in for all this abuse? Is it the manufacturer? No. The jobber? No. The retail grocer? Yes. He is the unlucky one. All the hard names and abuse are his. Does he deserve it? Yes, most emphatically yes. There is no excuse whatever for him, when there are matches like the "Railroad" and "Steamship" brands to be had, brands that are guaranteed and that you can depend on as being good in every respect, although comparatively new, being made in Quebec Province, and sold by H. A. Nelson & Sons, of Toronto. When matches are guaranteed sure fire and full count every time, the trade will and must have them. Consumers soon begin to recognise which are the right goods, and unless you can supply them you must give place to those who can Attention might also be drawn to the attractive way in which the Railroad and Steamship matches are put on the market. No cheap, eye-sore label.

This celebrated Yeast and the bread made from it attracted the attention of thousands at the Toronto Exhibition, 1891.

It is now put up in One Dollar Boxes, containing 3 dozen 5 cent packages. Be sure and get one from your Wholesale Grocer, as there is nothing equal to it in the Market.

BARM YEAST

GROCERS,
WRITE US.
TRAVELLERS,
CALL AND SEE US.

BARM YEAST MF'G. CO.,

35 Wellington Street East,

TELEPHONE 1920. TORONTO.

J. W. LANG & CO.,

WHOLESALE

GROCERS,

TORONTO, ONT.

BRANTFORD PREPARED CORN.

HIGHEST AWARD JAMAICA EXHIBITION 1891.

LILY WHITE.

COLD WATER RICE.

BRANTFORD LAUNDRY STARCHES.

CHALLENGE CORN.

PURE. STRONG. ECONOMICAL.

MANUFACTURED BY THE

BRITISH AMERICA STARCH CO.

BRANTFORD, ONT.

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY $2.00 PER YEAR

VOL. V. TORONTO, OCTOBER 9, 1891. No. 41

Registered.

Fac-Simile of Package.

CAUTION:

BENSON'S CANADA PREPARED CORN

Has been sold by every respectable grocer in Canada for more than 33 years. The popularity, purity and excellence of Benson's Prepared Corn for Blanc Mange, Infants' Food, etc., and all dietary purposes, has induced some covetous and unprincipled manufacturers to imitate even the color and general appearance of the wrapper, whereby ordinary purchasers may be easily deceived, unless they protect themselves against imposition by examining the package for the old name, "Benson's Canada Prepared Corn." Manufactured by the

EDWARDSBURG STARCH CO.,

Manufacturers of the Celebrated "Silver Gloss," "Satin," "Canada Laundry," "Rice Starch," "Potato Starch," Etc. MONTREAL.

H. A. NELSON & SONS

Manufacturers and Wholesale Dealers

—IN—

BROOMS AND WHISKS,

Brushes, Baskets, Mats, Cordage, Grocers' Sundries,

Railroad and Steamship Matches.

SOLE SELLING AGENTS

for the Celebrated Woodenware manufactured by

THE LONGFORD MANF'G CO.,

Send for Staple Catalogue now ready.

56 AND 58 FRONT ST. WEST, TORONTO.

ASK FOR

MOTT'S

DUNN'S BAKING POWDER

THE COOK'S BEST FRIEND

Largest Sale in Canada.

Taylor, Scott & Co.

TORONTO.

THE BEST

IS THE CHEAPEST.

Retail Price, 25c.

For sale by all first-class grocers

FINE GOODS OUR SPECIALTY

MUNGO CIGARS, EXCEPTIONALLY FINE.

MADRE E' HIJO (7 SIZES).

EL PADRE AND CABLE.

ALL-TOBACCO CABLE AND EL PADRE CIGARETTES.

BRYANT, GIBSON & Co.,

TORONTO,

Manufacturers of

This is a facsimile of our bottles.

"Worcestershire Sauce," "Yorkshire Sauce" "Devonshire Relish" Raspberry Vinegar, Evaporated Vegetables, Chocolates, Cocoas, Confectionery.

WHY Do 75 per cent. of our Canadian Canners buy their labels and other lithographic work from

The Sabiston Litho. & Pub. Co.?

BECAUSE They have the largest corps of skilled Artists in the country.

BECAUSE They have the best machinery.

BECAUSE Their equipment is more complete than any other Litho. house in the country, and

BECAUSE They turn out the most satisfactory work.

This Company occupies 4 flats of the GAZETTE building, in Montreal, equal to a floo space of 35,000 square feet.

The business was commenced a little over 3 years ago by A. Sabiston and from the smallest establishment at that time has grown within the above period to be the largest of its kind in the country. This fact speaks for itself.

Before placing your orders for lithographic work, see what

The Sabiston Litho. & Pub. Co.

can do for you. Address all communications to

A. Sabiston, Man. Dir. Sabiston Litho. & Pub. Co., MONTREAL

THE BRITISH COLUMBIA SUGAR REFINING CO'Y.,

LIMITED.

WORKS: VANCOUVER, B. C.

Paris Lumps, Powdered, Granulated and Yellow Sugars.

All of very finest quality and absolutely unadulterated. Manufactured from Pure Cane Sugar.

-: Finest Golden Syrups. :-

THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY · $2.00 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

Vol. V. TORONTO, OCTOBER 9, 1891. No. 41

J. B. McLEAN, President. HUGH C. McLEAN, Sec.-Treas.

THE J. B. McLEAN PUBLISHING COMPANY,

FINE MAGAZINE PRINTERS AND TRADE JOURNAL PUBLISHERS.

HEAD OFFICE: 6 Wellington West, Toronto.

MONTREAL OFFICE: 115 St. Francois Xavier St. G. Hector Clemes, Manager.

NEW YORK OFFICE: Room 105, Times Building, Roy V. Somerville, Manager.

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

In this month the country merchant usually makes out the accounts of his credit customers. When the debtors are numerous and the accounts lengthened out by a great many small items, the task is no easy one. Where the trader is short-handed and has to make up his books by the light of the lamp, the difficulty of getting all the statements made out is sometimes very great. Stock-taking is not a more dreaded process. The making out of accounts is itself a species of stock-taking: the list of accounts rendered being an inventory of the whereabouts and the various amounts of the portion of the trader's capital that is held on a credit-tenure by his customers. There ought to be some satisfaction in the drudgery this year. The statements will be more likely to be followed by early and full payments than those of many past years. Taken from one end of Canada to the other, the crops are probably as good as were ever raised in the country. The basis of sufficient means, therefore, to pay the accounts of the country merchants is not wanting, though the conversion of products into money may not be generally negotiated as soon as desirable.

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A good big sheaf of country store accounts is undoubtedly valuable property this year, and in a farming section ought to represent 100 cents on the dollar. But there are other claims on the crop. A large amount has to go for interest on mortgages, to pay for buildings, farm implements, etc. There are many other creditors besides the country merchant waiting for the first movement of the grain crop, in order to change notes or accounts against farmers into cash. The merchant ought to be in ahead of everybody else. He should not be put off until the whole crop has been marketed and the proceeds transferred to the hands of implement men, note-shavers, etc. Accounts ought therefore to be made out and delivered, with the modest request that payment shall be made in a few days It will not do to wait till the farmer asks for his account. Some traders have rather a slipshod habit of letting their books go to seed, as it were, simply charging for what is bought for future payment, and crediting what is given on account, never having clear ideas as to how this or that customer stands. Of course they lose money. The rule of making out statements of all, even the most petty, accounts on the books, ought to be rigidly followed at this time of year. When the customer gets his bill he should also be led to realize that prompt payment is the thing expected and desired. Scores of people receive their accounts without taking to themselves the hint that they are wanted to come down with the ready cash for the balance due. They frequently feel that the trader would not insult them by sending them a dun, but as he has a rule of making out accounts at this time of year, he simply hands them theirs in a formals ort of way. Then the matter is let go. The trader can get credit, and can afford to give some. They are good for the amount any time, and it's all right. There are plenty of people who could pay their accounts almost at sight, who are an unreasonably long time paying them, simply because they have this easy way of looking at their indebtedness. It might awaken some conscience in them if they knew how exact the grocer's creditors are. The suggestion of early payment ought to be the postscript in every account.

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A class of account more difficult to collect than the farmers' is that of the workmen, mechanics and small tradesmen of the hamlets and villages in which country stores stand. Many of these are supposed to have something due them from the farmers at this time of year, and so ought to be served with statements now. Their accounts are supposed to be kept within narrower limits than the farmers', as their means of livelihood are generally taken up concurrently with consumption, so that there is less to look for from them in the fall. Such accounts ought at no time to represent any great amount of money.

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To some customers the merchant hands his statement of indebtedness with almost as much fear and trembling as the tailor experiences when he comes to try the finished coat on his most mulish customer. The trader knows beforehand that the debtor or the debtor's wife will vehemently declare there are things in that bill which were never received, or which, received, were paid for at the time. There are no means of proving the truth of the statement of account save by the merchant's books, and the books, the protesting debtor will affirm, have been stuffed with entries here and there that there was no corresponding business for. And let one protesting debtor whisper his suspicions to some other debtor, and there will soon be other protesters. This is one of the vexations of the credit system. The merchant carries the farmer all year, gets no thanks at the time, and gets abuse very often when the account comes to be settled. Pass-books or coupons ought to be used in every store where a credit trade is done. They keep the debtor reminded as to how fast his account is growing, and they furnish a check not only upon the entries in the merchant's books, but also on the reckless declarations that this or that particular item is wrong.

A CONFERENCE OF DELEGATES.

The preparations which have been going on for some weeks past by the Toronto Retail Grocers' Association, with a view to getting the various local associations together, are likely to culminate on Monday afternoon next, when delegates from those invited are expected to come together. Monday evening being the regular association meeting, it is hoped there will be a large turn out of the Toronto men, as it is altogether likely the men from the west will stay over. The Secretary has been instructed to get the members out as much as possible, and there is no doubt that much good will result from the meeting. THE GROCER extends to the delegates a cordial greeting, and will be pleased to have them call at the office.

THE FAIRS.

Taken all in all, this autumn's fairs ought to be the best ever held in one season in this country. And, judged by the reports that come from the various points at which they are held, they appear to be the best the country has ever had. The reasons why they ought to be lie in the conditions by which they are favored. In the first place, there never was larger scope for a selection of exhibits, and probably there never was so high a general level of excellence in the natural products of the country. Abundance and superiority offer exceptional resources for the stocking of stalls and halls at the fair. Also manual and mechanical accomplishment is making progress, and must have more trophies to show now than it ever had. However men may differ about the economy of the present trade policy of the country, they must agree in crediting to it a very great development in the skill of many classes of artisans. Our own manufactured products are an improved feature every year at the fairs held throughout the country.

But the condition that brings crowds out to look at the fine exhibits is the glorious weather that has ruled steadily since the opening of September. Fine, bright sunny days, with an average temperature that would seem more seasonable in July, have been very plentiful, and hardly a board of directors could be unfortunate in their choice of a fair day this year. Perhaps no one now alive ever saw the trees so fresh-looking on the first of October. There was nothing to prevent their looking fresh. They had little wear and tear in the way of storms or frost to bleach or strip off their leaves. There was enough moisture in the form of heavy dews to keep their foliage refreshed. We are having a grand autumn, we have had a full harvest, and our fairs are a great success as a consequence.

It is desirable that they should be a success in the two respects of attractive exhibits and large crowds, that they may be a success as promoters of business. The fall fairs are looked to to give a start to the mass of farm produce held in first hands. They are meeting places between representatives of supply and demand. They were instituted for a market purpose, and directly or indirectly they serve the purpose contemplated in their origin. If they do not incite to many transactions between buyer and seller on the spot, they at all events advertise what is on the market. Also, among the number of strangers who visit them or who read good reports of them, the fairs are an influence to attract population and capital to the country. They are an economic influence, and the best weather is not too good for them.

THAT FALL NUMBER OF OURS.

Batches of our Fall Number have been distributed from every post office in the country long before this, and already we begin to hear in flattering notes from our friends something of the reception the issue received. We value such compliments as judgments, because they are uttered by busy men, who have also a right to criticise us adversely if we do not come up to their expectations, and who can not always snatch a moment from business to notice merit. The issue was got out on time. For that there is some credit due to us, as much of the matter came in at the last moment. The issue went through the press 40,000 times, the paper in it weighed nearly three tons, yet the whole thing was got off our hands in time for the mails we catch for every issue. The number speaks for itself. Its matter and make-up meet with praise from all the quarters we have yet heard from. Its advertisements are of attractive composition ; new type, the highest quality of ink and paper, combining to produce the freshest and most taking appearance. Regular advertisers receive the benefit of this special issue without extra cost. No other journal can give than an equal advantage in the Canadian grocery trade.

A DANGER AND A BENEFIT POINTED OUT.

At the last meeting of the Manchester, Eng., Grocers' Association, according to the Grocer' Review of that city, President Duckworth said that he should strongly deprecate coming to any resolution binding themselves to any prices. The moment they did that they would find themselves stranded on the rocks. (Applause.) They would steer clear if they left themselves free and took their own course how they conducted their own businesses. There was a great advantage in associations like their own when each member treated the other in an honourable manner, and did not resort to any means whereby he could draw trade from one of his fellows. As an instance of the good to be derived from an association, he would like to say that a few weeks ago he received a wire from a competitor of his, in the same town, stating that, as Kiel butters had risen, he intended raising the price 1d. per lb., and asking his co-operation. He readily granted it, and both of them obtained the higher price, which they were justly entitled to through the state of the market. (Hear, hear.) Now, he felt confident that had not that gentleman been a member of a similar association he would never have heard from him, and they would have remained fighting one another with advanced prices, and would have had to go without even a legitimate profit. (Applause.) It was most impracticable to attempt to control prices, and over it many associations had split. They could not tie themselves down to hard and fast lines, but they ought to possess that esprit de corps which would keep them from beating one another down. (Hear, hear.) He considered that there was enough business for all if it was conducted in a proper way, and his experience had led him to have full confidence in the fact that the grocer could get a profit on every article. There was no necessity to play "ducks and drakes" with the stock to catch trade. The more they combined the greater confidence would exist, and the greater satisfaction derived from the business carried on. (Applause.)

A MEED OF PRAISE WHERE IT IS DUE.

The Petrolia Advertiser takes this notice of the store of one of our friends in that town :—Whilst passing the general store of Mr. John Rogers, in the Kerr block, the other day, we were attracted by a large number of barrels, and we were curious to know what they contained. Upon inquiry we were informed that a carload of 80 barrels of sugar had just been received, and that this was the third consignment of a like quantity since the preserving season commenced about two months ago. When we take into consideration the fact that Mr. Rogers has sold, within two months, two carloads, containing 160 barrels or 44,800 pounds of sugar, and has just received another 22,400 pounds which he expects to sell before October is out, we may perhaps have some idea of the enormous business that is accomplished in his unostentatious way. There is little of show or pretentious parade in this store. But there is a solidity about it that speaks volumes. His customers know that they can depend upon getting a good sound article at a fair honest value. He does not cut the price in one thing and put it on to another. Mr. Rogers is a man of sound principles. In the seven years that he has conducted business here he has exemplified this fact beyond doubt, and is now reaping the benefit of it. His store is well stocked with groceries, boots and shoes, staple dry goods, glass and crockery ware. His motto is "Right." He makes a point to sell the right goods, of a right quality, at a right price. We wish him continued success.

REAL OR FICTITIOUS.

Editor CANADIAN GROCER:

Sir,—Would you kindly let me know through THE GROCER if there is a company doing business in Toronto by the name of the United States Club Company. There is an agent around here selling tickets and getting all the farmers to join. He says that the company is going to start a store in the "Soo," and he is offering every thing at less than cost. A reply will oblige. P. M.

[There is no such name to be found in the city directory. We should judge from the style quoted that it is a limited company if it exists. If it is, we have seen no notice in either the Canada or the Ontario Gazette of its having applied for or having obtained incorporation. Nor have we heard of any advertisement of such a concern. It is, therefore, the safe course to assume that there is no such company. If there is, it should be able to show credentials of some description. Farmers ought to be warned by stationary traders that a good deal of swindling has been done under pretensions similar to the representations of this agent. —EDITOR.]

THE NEED FOR WIDER UNION.

WIARTON, ONT., SEPT. 26TH 1891.

To the Editor of THE CANADIAN GROCER.

SIR,—The need of organization among the retail merchants of the country was never so apparent as at the present time. They have been finding fault with the Wholesale Grocers' Guild when an association of the kind among themselves is the one thing needful. In many places they are sapping their life-blood fighting the Patron stores, when by united, well-directed effort on their part the latter might never have obtained a foothold. Meantime prices are demoralized. The non-patron merchant who buys his goods cheaper is underselling the Patron store, and eventually will succeed in crowding the latter out, but at what a sacrifice? Now all this might have been prevented if the retail merchants had an association in every place, and had they taken firm ground. Had they said to the wholesaler, "We do not want you to supply Patron stores," the wholesaler as in duty bound would have acceded to their wishes, because if this war of prices continues the wholesaler as well as the retailer will suffer. There have been some pretty bad failures already. Perhaps it is not too late yet for merchants to organize and take action on this line.

Yours truly,

TRAVELLER.

THE WINDSOR ASSOCIATION.

Reports of a hitch in the relations that originally existed among the members of the Windsor Grocers' and Provision Dealers' Association having got abroad, THE GROCER deemed the matter worth looking into, and upon inquiry obtained the following official version of the facts: The association was just formed when the changes in the duties took place on sugars and tobaccos. A special meeting was immediately called and a list of prices made out at which the articles affected were to be sold. Granulated sugar was to be 17 lbs. for a dollar, if the market continued at the then quoted prices, but a committee was appointed to watch the market closely, and if any change occurred it was empowered to make a change in the prices and notify the secretary, he to at once notify all members of their decision. The object was that there should be no sugar sold at or below cost. The thing worked smoothly enough for a few weeks. Then D. W. Mason, of the Queen's Grocery, Sandwich street, treasurer of the association, bought from T. B. Escott & Co., of London, a carload of sugar at the usual slight reduction on car lots, and notwithstanding the fact that he found he had more than he could conveniently handle, and that some other members of the association took part of it spot cash to relieve him, he at once announced a great sugar sale, flooding the town with dodgers proclaiming, for two days only, 20 lbs. granulated sugar and 1 lb. 25c. tea for $1.25, 20 lbs. granulated sugar and 3 bars soap for $1.25, etc., etc. This action on his part was resented by the secretary, who called the executive committee together and placed the dodger in their hands. A special meeting was called, and at that meeting the treasurer was treated to considerable plain talk by his fellow-members. He went off angry. Moral suasion was then tried. Arguments were brought to bear, but without effect. Charges were preferred against him, but he resigned before they were reported on. His resignation was accepted. The resolution fixing prices was rescinded unknown to him, so that he was beaten at his own game.

With respect to the trouble between the association and the millers, the statement that gives the association's account of the matter is the following letter:

WINDSOR, Ont., Sept. 29, 1891.

To the Editor CANADIAN GROCER.

SIR,—As a statement to the effect that the grocers of Windsor have declared a boycott on Mr. Thomas Vallans, of the Champion Mills, has been going the rounds of the press, I consider it my duty as secretary of the Windsor Grocers' and Provision Dealers' Association to give you the facts in the case for publication.

Mr. Vallans built and commenced running the Champion Mills in Windsor thirteen years ago, and from the first has paid as much, if not more, attention to the retail part of his business than to supplying storekeepers with the products of his mill. You can to-day, and always could, purchase at the mill two lbs. of flour or meal or any other article he had in stock. This has been known to the retailers here, and Mr. Vallans has often been told that he could not expect to command the trade of the merchants here as long as he persisted in this method of doing business. This has been the case many times before the association was formed or even thought of.

On the 16th of September, a regular meeting of this association was held. When a member who has recently come to Windsor and started business in the immediate neighborhood of Mr. Vallans' mill made the statement that a customer had come in to his store and asked the price of the ⅛-bbl. sacks of flour, upon being told the price, she replied she was afraid he would sell no flour, as that was four cents more than it could be bought at the mill for. The flour the merchant had in stock was the Champion Mills flour, so he immediately went to the mill and asked: "Is it true that you retail flour here?" Upon being answered in the affirmative, he asked: "What are you selling the sacks for?" The answer was 4 cents less than every storekeeper was selling for, showing that the miller had made a drop in price a few weeks previously of 25 cents a barrel to the retailer and 32 cents to the consumer, without so much as notifying the storekeepers who were selling his flour of his intention of doing so.

This statement having been made at the meeting above referred to, the matter was fully discussed, and resulted in the appointment of a committee with instructions to wait on Mr. Vallans and lay the matter before him, and request him to at once quit the business of retailing and sell only to storekeepers. Should he refuse to do so the members of the association seriously contemplate passing a resolution binding themselves not to buy from him.

Now, sir, I want everybody to know that the Windsor Grocers' and Provision Dealers' Association passed the following resolution at their regular meeting held on the 16th of June last:

"Moved by Jas. Anderson, seconded by H. Albert, that this association be known as an auxiliary of the Windsor Board of Trade. —Carried.

Moreover, sir, I believe every member of the association regrets that our local miller will insist on pursuing this course, and thereby driving money out of the town that rightfully should stay in it. It is and has been for years the only flouring mill here, and we are all convinced that his flour is just as good as it can be made, and in fact superior to some that is sold here. Notwithstanding the fact that this association pledges itself to buy only Vallans flour if he will only use us decently as merchants, he still refuses to give up the business of retailing. We very much regret the fact that Chatham, Highgate, Guelph, St. Thomas and half a dozen other mills are selling flour here, in fact I don't believe that our local mill supplies one half of the flour consumed here, in Windsor, Walkerville and Sandwich. This should not be. Mr. Vallans should do at least nine-tenths of the local business, and we individually and collectively as an association regret that he does not. The reason he does not must not be looked for since the formation of this association, but to his business methods ever since he came here.

I am, sir, respectfully,

B. G. DAVIS,
Secretary

THE MAN WHO SLEEPS IN TRADE.

Many years ago we remember having a talk over methods of doing business with an old-time merchant. We remember that he said to us practically: "No man should go to sleep over his business, and by that I mean that he should be alert and watchful over every sale or purchase, always being certain that the man he deals with is ready to catch him napping."

Further, he said, in the course of many long talks (for he was much given to telling his experience of the days when he "was on the road") that many close buyers were "close" only on certain goods and at certain times; and most men got off their guard quite frequently, and that his harvest came at such times as this.

In other words he made good profitable sales when his customers, as he put it, had "gone to sleep."

No doubt many of our readers can recall occasions when they, too, have "gone to sleep," and when they have accepted prices and goods, and have neither studied their own requirements nor made a study of the goods or the markets. How many men can truly say that they really rely on their own judgments as to the market? And how many really have no judgment at all in the matter, and have never tried to have any, and have been and are content to let others do their thinking for them? Very, very many, we fear, could attest to the truth of this statement if they would, and are now sailing along with the hand of another at the helm of their business. There are hundreds of men in this city and other large centers, who are fattening on the lack of knowledge of the men to whom they supply goods.

These latter are the men who, by their lack of business knowledge, are keeping themselves from a financial competency, because what they should gain by close buying is daily going into the coffers of those who have had the energy and ambition to master their business thoroughly. These are of those who make possible great fortunes amassed in the jobbing trade, but who, for themselves, can barely scrape out of their toil and risk a bare existence.

If you have been asleep, wake up! Study your business and that of all the rest of the world, and be independent of the judgment of any one. When a man can say to himself, "I have saved to-day five per cent. on my purchases alone" over the prices that he has been wont to accept as all right and proper, the day has then come when he can begin to own his business.

For the minute that the purchaser shows to the practiced seller that he has waked up to the necessities of the occasion the time has then come when he will command the respect of that man, and will always get the best price that the goods can be sold at.

A regular daily study of the market and a study of wants and needs will always supply material to ward off sleep.—National Grocer.

SEASONABLE GOODS.

From the close of summer until nearly the end of the year the importing and jobbing grocery trades are generally kept pretty busy receiving new crop goods, the receipts of such articles being always much heavier in the fall and early winter months than during the remainder of the year. This month dried currants, foreign and domestic raisins, French prunes, Jordan almonds, French vegetables, New York State and California honey, Edam cheese and several descriptions of canned goods usually come to hand. In October the following articles may be expected:—Preserved fruits, mince meat, many kinds of canned fruits and vegetables, several descriptions of almonds, Turkish and California prunes, figs, Moyune green teas, and New Orleans molasses. The month of November brings to hand, fresh from the field or the factory, choice dates, Sicily almonds, filberts, walnuts, pecan nuts and peanuts, dried julienne, canned poultry, catsups, and bird-seed. In December we may look for new crop Fard dates, and in January for imported molasses. With this long list of goods coming to market in so brief a space of time the jobbing trade, as we have said, are kept busily employed, receiving, distributing and storing, until the usual dullness following the holidays sets in and affords them an opportunity to take an inventory and reckon up their annual gains—or losses. A period of such activity for the wholesale grocers naturally is a season of more than usual bustle for successful retailers. New crop goods must be placed in stock immediately after their arrival in jobbers' hands, otherwise rival dealers may steal a march upon the negligent retailer and draw away his patrons by attractive displays of new edibles of various kinds. Having purchased and received the goods, the next thing—most important of all, in fact—is to sell them. This may be no trouble, perhaps, in cases where there is a steady, large demand for both staple and fancy groceries, but as a rule there is less trouble experienced in stocking up than in disposing of goods. It would appear that the first step in the latter process ought to be an announcement in the newspapers, or in the shape of a circular, that new crop goods have been received, with a description of their merits. In every package of staple articles sent out of the store should be placed a leaflet calling attention to new goods which are generally considered as luxuries and which, in consequence, need a little push to get the public to make a trial of them. Do not imagine that everybody in town is so deeply interested in your business that they are aware without being told through the usual channels that toothsome delicacies have come to hand, and that you are ready to dispose of them at reasonable prices. As it is part of your business to keep posted as to the times when the new crops of groceries are to be expected, and to have them in stock promptly, so it is also part of your duty to yourself as a business man to promptly acquaint your patrons and the public generally with the fact that new goods are in market, that you have them in your store and are desirous of selling them.

All signs point to a very profitable year for grocers as well as other retail dealers in this country, and the promising outlook may encourage a good many grocers to stock up more liberally this season than in former years. As to the wisdom of this policy we can only say that conservatism is always the safest policy in purchasing goods, because of the tendency of the markets to fluctuate, but we believe that the retail grocers in many localities will have a better opportunity this winter than ever before to extend the sale of fancy groceries. The consumption of staples is not so much affected by periods of depression or revival of business as is that of the luxuries which people can do without. Hence when prosperous times come around it is the demand for luxuries that most quickly expands. Now this is the class of goods that pays the retailer best, and it behooves him to take pains to stimulate the demand for them as much as possible, in order that he may reap the benefit in increased profits. The goods that we have mentioned above, and which are now or shortly will be in season, belong principally to the order of luxuries, or goods that can be dispensed with at a pinch. Upon his degree of success in distributing them will depend much of the grocer's profit during the next six months. Therefore we say, push them. Let your patrons and the public generally know of their arrival, point out to them their merits in your advertisement in the local papers, taking care to change the form and matter often. Distribute the useful and inexpensive leaflet, containing a description of the goods you particularly wish to dispose of. There are a good many articles, mostly imported delicacies, that are not known at all in some neighborhoods; the local grocers, having never had a call for them, never have thought of ordering a small lot and trying to introduce them. A glance through any jobbing price list will show you what goods we mean—we have not the space to enumerate them here—and, judging by the cheerful trade outlook, this fall and winter would be a good time to introduce them in such localities. They come under the head of "seasonable goods," and ought to have a place at this time of year in every enterprising grocer's stock.—Merchants' Review.

A customer secured is a promise of greater salary in time.

Soap and water are cheap, but soil on goods is expensive.

Credit is often too cheap and overbuying far too common. Don't be guilty of the one, and don't abuse the other.

H. P. ECKARDT & CO.,

WHOLESALE GROCERS,

3 FRONT STREET EAST, TORONTO.

Correspondence for Samples and Quotations solicited.

TEAS :—Mallawalla Blend, in ½ and 1 lb. tin foil packages, is the best of all package teas.

IN STORE :—Japans, Ceylons, Formosa Oolongs, Orange Pekoes, Congoes, (all descriptions), Paklings, Packlums, (all new season's goods, and A.1 values).

NEW VALENCIAS, New Scaled Herrings, New Salmon, New Newfoundland Herrings (in barrels), New Peas, Tomatoes and Corn.

JUST RECEIVED DIRECT :—Jamaica, Maracaibo and Rio Coffees (extra values).

NEW ORLEANS MOLASSES (barrels and ½s).

Proprietors of Diamond Baking Powder and Spice Mills, Agents for Wethey's Condensed Mince Meat, Leckie's Washing Crystal, and Gillard's New Pickles, (44 oz.) The latter is a delicious relish and should be kept by all grocers.

MAIL ORDERS SOLICITED.

W. H. GILLARD & CO.,

WHOLESALE GROCERS, HAMILTON, ONT.,

REDUCED COST TO BUYERS.

Our "No. 1 Telegraph" matches are now packed in Woodboard Caddies, thus reducing the weight of the 10 gross case to about 60 lbs. but without reducing the quantity, size or quality. These caddies are printed in assorted colors and make a handsome display. The trade should send their orders at once. Consumers will buy no other matches.

THE PATRONS' OPPOSITION TO COMBINES.

In the following letter which appeared in the Empire last week Mr. F. E. Tobias, Hamilton, gives utterance to a few truths that cannot be too widely scattered among consumers and traders:—

SIR,—Under the heading of "London News," dated 23rd inst., there appeared in your columns recently a brief account of a meeting of the grand court of the Patrons of Industry of Ontario. I would beg space for this letter in connection with this institution.

In the first place I would draw attention to the remark of President Kennedy, who stated that the farmers of Manitoba "were very anxious for organization against monopolies and combines." Ye gods! I wonder whether the majority of your readers are aware that this organization is one of the wickedest combines that exist? Their very title is a satire, for the only industries they would patronise are their own Their mode of procedure at present is to get some fool to sign a one-sided agreement to supply them goods at 12 per cent. advance on invoice cost, and they only agree to trade with him on this understanding, whilst they are not bound at all. Now, in the first place, and on the face of it, it is absurd and unbusinesslike. For what man can invest his capital, pay freight, rent, taxes, insurance, allow for shrinkages, breakages, and make other necessary allowances, and get a living at 12 per cent?

Would these "highly intelligent" individuals like to sell their produce on the same basis? If it cost them 75 cents a bushel to raise wheat, would they like to sell it at say 84c.? Why, they would rise in rebellion! If it cost them 8 cents to produce one pound of butter, how would they like to accept 9 cents a pound for it? The trouble is that very few of them know what 12 per cent. advance means. Some of them do, but the majority do not.

Why, sir, the farmers belonging to this monstrously unjust society in the county of Monck have openly declared that they would crush out the merchants of Dunnville! And in Haldimand one of them the other day said they were going to "do away with the commercial traveller and his top buggy and make them work as they (the farmers) did." As a traveller, let me tell that man that we work every bit as hard as they do, and put in from three to six hours a day more than they. So short-sighted are these "anti-combine" patrons that they cannot see that by endeavoring to kill off everyone's business but their own, they will, if successful (which is doubtful), kill themselves; for, if everyone is to be a producer, who will consume the surplus produced, and, if no surplus be produced, how can a community thrive?

The fact is the farmer has been spoiled and petted by the merchant until the former has become "too big for his boots," and the latter is perfectly frightened to take a firm stand when necessity should compel him to do so. Too much and too long credit have been the leading factors in this, and new countries opening up in the west have had a tendency to reduce prices in older settled parts. Had the men in the latter parts managed their affairs to suit the times, all might have been well; but instead of curtailing expenditure, they went on and on, buying superfluous machinery, etc., till they got head over heels in debt, and when, now, they recognize the necessity of economy, they expect the merchant who has trusted them, and fed and clothed them, to do the economizing for them. Gratitude they do not recognize, but they will turn and sting the hand that helped them! Truly has it been said that "Man's inhumanity to man makes countless thousands mourn." Whilst there are many good, honest and capable farmers, there are many more who are the opposite, and they are to be found most prominently in such associations as the P. O. I. Not capable of managing their own affairs successfully, they attempt to regulate the affairs of others.

To the merchants I would say, stand firm; do not be bullied or "bluffed" into any such undertaking as they expect of you, and the natural end of this association will come as surely as the end of the Grangers came in disaster and death to the institution. Apologising for the length of this communication,

I remain yours, etc.,

F. E. TOBIAS.

P.S.—There are two very able articles in THE CANADIAN GROCER of February 29 and July 10 last, but unfortunately the general public do not see this publication. That article in the latter number I commend to newspapers' particular attention.

F. E. T.

CHOICE OF A CALLING.

I once heard a young man who was a clerk in a grocery store, say: "If my parents had been in possession of a little more means, I should have been educated for a different calling than the simple grocery business." He seemed to deplore the fact of having been compelled to become a grocery man. I thought I would put a few questions to him relative to the countries to which the articles he held for sale were indigenous, and I found him as lamentably ignorant in geography as upon most subjects. I began to dilate at some length upon those countries whence the various articles for human consumption were imported, speaking of their climate, inhabitants, flora, etc. And when I found the young man most interested in my discourse, I closed by saying: "You see all these things a good grocer should know, or he does not come up to the standard of his calling." He understood the rebuke, and his face was covered with blushes.

Several evenings afterwards I was sitting in my room when some one knocked at my door, and who should come in but the young man of the grocery store. He told me that he had resolved to spend his nights trying to improve himself intellectually, and he desired me to give him the necessary instructions.

I do not think I ever had a more painstaking pupil, and after a few years of drudgery the young man acquired a good education. To-day he owns one of the largest business houses in that city, and is proud to be a simple grocer.—Cincinnati Grocer.

THE REWARD OF LABOR.

What are grocers' clerks getting for their toil?

It is likely that this question would draw forth a different answer from each clerk to whom it should be put. And these replies would give a remarkably clear insight into the characters of those interrogated.

One lad may get three dollars per week for his work. If he ever gets more it will be because with years he becomes physically, rather than mentally, larger and stronger. His labor yields him three dollars, and nothing more.

Another lad gets three dollars in cash and a growing knowledge of the business. His reward is double. It is money and valuable experience; and the experience will make him more serviceable to his employer, who can afford to pay him larger wages.

Thus knowledge becomes capital with the boy, which he can invest with his present, or some other, employer, and draw constantly enlarging dividends upon.

The reward of labor depends upon whom the employe recognizes as his master. If the employer be the master he will be apt to continue so. But if the employe be his own master, demanding of himself the best services of which he is capable, his reward will be greater, for he will be worthier of better things.

The clerk who acts only at the specific directions of his employer, and has no ambition to put his own thought into the work, will always need a master, for he cannot master himself. And the man who furnishes the brains will get the larger profit when working in conjunction with the man who can supply nothing but sluggish muscle.

Expert labor can always command a good price. There is on Broadway in this city an illustration of this. An employer had in his service a young man who worked for something more than his wages. He worked for skill and perfection in his calling. He knew his business thoroughly, and when his employer discharged him, in order to fill his place with an employe who would work for less, it developed that the apparent servant was the master of the situation. He knew the business better than his employer, and, entering into competition with him, drew away his custom and became a leader in his line.

Clerks who do not work for expert knowledge, as well as for the money received at the week's end, do not get out of their labor all the reward that it ought to bring. The work that yields no reward in the doing of it is not properly done. There should be profit in the labor as well as from the labor. —St. Louis Grocery Reporter.

PICKING HILLWATTEE TEA.

This Choice Blend is sold only to the Trade and put up in pound and half-pound lead foil packets.

SELLING AGENTS :

LUCAS, PARK & CO.,

73 McNab St. North, Hamilton, Ont.

" Frequently grocers who have not handled Snow Drift Baking Powder and our Extracts ask us to send them a trial case, we are pleased to do this and make them special offers for first orders that will pay them to introduce our goods to their trade.

Respectfully,

The Snow-Drift Baking Powder Co.,

BRANTFORD

ORDER A CASE OF

OCEAN WAVE BAKING POWDER

From your Wholesale Grocer.

Sells itself after one Trial. Prices Current

Dont' Fail to Get

—A BOX OF—

Adams' Monte Cristo

CHEWING GUM.

Each box contains a brilliant ring which is set in the latest Parisian style.

Be sure to ask your Jobber for it.

ADAMS & SONS' CO'Y

11 and 13 Jarvis St., Toronto.

Send for Price List of our various brands of chewing gum.

C. T. HEISEL,

36-38 Lombard St.

TORONTO.

Brantford and Pelee Island } J. S. HAMILTON & CO'Y, BRANTFORD, ONT. Sole Agents for Canada.

A. HAAZ & CO.,

Bonded Manufacturers of

Honey Dew, White Wine, Malt and Cider VINEGARS.

74 Bagot Street, - Kingston, Ont.

LOCKERBY BROS., WHOLESALE GROCERS, 75 ST. PETER STREET, MONTREAL, P. Q.,

ARE OFFERING THIS WEEK

SUGARS. TEAS. { Barbadoes and Cuba } MOLASSES.

FINE LARGE DRY COD IN BUNDLES. BONELESS FISH IN BOXES.

Canned Salmon, Lobsters, Mackerel and Oysters.

HUDON, HEBERT & CIE.,

WHOLESALE GROCERS

—AND—

WINE IMPORTERS.

NO TRAVELLERS ON THE ROAD.

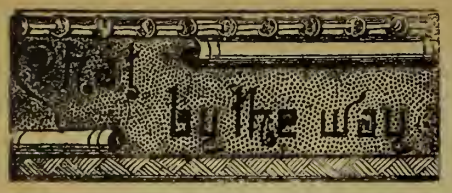
304, 306 St. Paul St.
143, 145 Commissioners St. MONTREAL.

IN STORE:

New London Layers,
Do. Imperial Cabrets,
Do. Dessert Clusters,
Do. Royal Dehesas,
New Valencia Almonds in boxes.

Arriving in a few days our annual shipment of Lavant Beauty Figs. Finest goods imported.

CAVERHILL, ROSE, HUGHES & CO., Montreal.



Another canning factory will be opened in Picton.

William Polly has started an evaporator in Trenton, Ont.

T. Farrell, grocer, Kingston, has left for Ireland to visit friends.

The Patrons of Industry have opened out three supply stores at Dunnville.

G. M, Kent, fruit dealer, Hamilton, made a shipment of peaches to Scotland for Wm. Hendrie.

Patrick Tierney, liquor merchant, Kingston, and Miss M. E. Doyle, were married on the 1st inst.

Mr. Thos. Loftus, of Montreal, is opening out a wholesale and retail fruit store on Pitt street, Cornwall.

Mr. Redpath, of the Canada sugar refinery, has presented a $200,000 library building to Magill University.

Mr. Daniel Day, of Napanee packed for the English market 500 dozen eggs per day during the month of August.

The members of the Hamilton branch of the Commercial Travellers' Association will meet shortly to arrange for the annual ball.

Miss Gillard and Miss Annie Gillard, daughters of W. H. Gillard, Hamilton, returned home from Europe on the Britannic.

A. H. Houghton's grocery store, at Alexandria Bay, was destroyed by fire a few days ago ; loss 4,000. The cause of the fire is a mystery.

Mr. H. W. Shaw, tea merchant, Sparks street, Ottawa, is going to run his coffee grinder by electricity. This is the first attempt of the kind in that city.

Dame M. C. McGinnis is suing Napoleon Morin, grocer, St. Maurice-street, Montreal, for $1000 damages sustained by falling through a trap door in defendant's store.

Lucas, Park & Co., of Hamilton, report Valencia raisins, Sultana raisins, barrel and case currants, Eleme figs, and Erbelli seven crown figs, going well, and quality very fine.

Mr. Wilkinson, grocer, of Ingersoll, had a narrow escape from being gored by a ferocious bull on Thames street the other evening His agility and presence of mind in dodging the infuriated beast in all probability saved his life.

There is a large demand for potatoes in the Cuban markets, and so encouraging are the reports that a number of dealers in Nova Scotia have gone extensively into the business. Last week the steamer Winthrop carried to New York 450 barrels consigned to dealers in Havana. The Monticello on Saturday landed 394 barrels. A thousand barrels have been shipped from Digby alone, to the West Indies.

Among the passengers on the SS. Empress of China was Mr. J. Sampson, who is connected with the firm of Messrs. Reid Evans & Co., who are one of the largest tea houses in China.

Brown, Smellie & Co., general merchants, Russell, Man., have decided to enlarge their premises, their business having increased to such proportions ; their present accomodation is no longer sufficient.

At the last meeting of the Deseronto town council a petition, neatly engrossed and bound together by a blue ribbon, was presented by several grocers asking for a repeal of the early-closing by-law. It was held over for future consideration.

It is said that T. L. Snook, Kingston, will appeal against the decision given by Judge Rose in the case of Green vs. the Canadian collecting agency. The appeal will be heard in the court of Queen's bench.

The handsome new granite vault, erected by George E. Tuckett in Burlington cemetery, has been completed. The vault is a very handsome structure of Canadian grey granite, some of the stones weighing eight tons.

Wilson & Ranahan is the style of a new grocery house which has started at 265 Dundas street, London. Mr. Wilson has been the junior in Wilson Bros., Richmond street, and Mr. Ranahan was senior clerk with John Lawson, Dundas street. Both are popular, energetic young men with many years' practical experience, which will stand them in good stead.

Messrs. Willet and Maloney, Vivianville, Ont., have bought out Mr. Mageau and purpose stocking their place with fresh lines of dry goods and groceries. The brothers Armstrong in the same village have purchased the general store business of Johnston and Purvis which they purpose extending.

R. Hutchison & Son, grocers, Listowel, announce in an advertisement filling about one-third of a page of the Banner of that town, that on and after the first of November next they will do business only on a strictly cash basis. They urge, logically enough, the greater economy to both buyer and seller as their reason for this departure. On the one hand prices have not to carry a big expense account that the credit system entails, on the other, losses through bad debts are not suffered.

"The boycott of the Grocers' association against non-members of the association—particularly Messrs. Wm. Kenny and C. Lacroix—still continues, and the boycotted men still hang on with tenacity. The agent for McCormick, of London, was here the other day, and went away without a single order because his house had sold goods to Kenny when it had been warned by the association not to do it. Joe Wilcox, the traveller, looked awful tired when he was leaving town.—Sarnia Sun.

The license commissioners of London, Ont., have decided that the separation of ownership of liquor stores and grocery stores shall be made absolute from and after the expiration of the present year's licenses.

A consignment of about 50,000 pounds of raw sugar, slightly damaged, for the underwriters, was sold at the Grand Trunk freight sheds, London, Ont., on Saturday. Mr. A. M. Smith was the purchaser at 2½ cents a pound.

The Oriental Traders' Company of Vancouver, will shortly open a warehouse in Toronto, where they already have an agent, which will be the distributing point for their trade in the eastern provinces. They also contemplate establishing a branch warehouse in Victoria which is deemed necessary to secure the advantages of shipping by the Upton Steamship Line to and from the Orient.

The removal of the duty on sugar has caused a falling off in revenue. The Customs receipts during the past month at the Montreal Custom house were $587,460.23 as compared with $793,088.95 for September, 1890, a decrease for the present year of $205,628.82. The inland revenue receipts for September were $179,807.59, and for the same month last year $151,392.81, showing an increase in favour of the present year of $28,404.78.

With all reverence, etc., we tell this tale. It was in a church in an eastern town where our representative was spending Sunday, and had turned out in his best suit of clothes to early morning service. When all was over and the crowd were leaving in a hurry to do justice to the usual Sunday dinner, our reporter was gently tapped on the left shoulder by one of the prominent business men of the town, and on the right by the pastor of the church. The preacher welcomed him and inquired after his spiritual welfare, and the merchant wanted to know what so many lines of space would cost him to advertise

STORAGE
FREE AND IN BOND.

Customs Entries Passed, and goods stored at lowest rates. Special facilities for shipping goods to all points. Goods MARKED and WEIGHTS and GUAGES taken CORRECTLY. You can save DOUBLE FREIGHTS by keeping Teas, Sugars and other heavy goods with us.

BLAIKLOCK BROS, Agents,
17 Common St., MONTREAL.

FOR THE
HOME, PICNIC,
CRUISE, or CAMP
The "STAR BRAND" delicious
HAMS & BACON
CAN BE HAD FROM ALL THE BEST GROCERS
F. W. FEARMAN,
Hamilton, Ont.

SOMETHING NEW!
A GREAT TREAT.
Fresh Cod
TONGUES
In 1 lb. Tins.
This is the Delicacy of the Season.
Pronounced by connoisseurs far ahead of oysters.
A GREAT LUXURY.
Apply to
EBY, BLAIN & CO., Toronto.
STEWART MUNN & CO., Montreal.
JAS. TURNER & CO., } Hamilton.
LUCAS, PARK & CO., }
Send for Samples.

ALL GROCERS SHOULD SELL THE
ROYAL DANDELION COFFEE
Manufactured by
ELLIS & KEIGHLEY,
TORONTO.

TO THE TRADE
—IN—
Canned Goods.
We are making all arrangements for this season's pack—and enlarging our factory considerably—Thanks for last season's trade and soliciting this year's.
Faithfully yours,
D. W. DOUGLAS,
St. Johns, P.Q.

PICKLING VINEGAR.

T. A. LYTLE & CO.,
Bonded Manufacturers,
124--128 RICHMOND ST. W.,
TORONTO.

BEST GOODS IN THE MARKET.
FRANKFORT, CAMBRIDGE, BOLOGNA, CHICKEN, HAM and TONGUE SAUSAGES.
PUT UP BY THE MOFFATT PACKING CO.,
MONTREAL.

THOS. LAWRY & SON,
PORK PACKERS AND LARD REFINERS.
Curers of the Celebrated "L. & S." and Imperial brands of Smoked Meats.
PURE LARD A SPECIALTY. | Hamilton, Ont.

E. Lazenby & Sons,
18 Trinity St., London, S.E.
EVERY ARTICLE prepared by us is ENTIRELY UNADULTERATED and our labels are affixed to the CHOICEST DESCRIPTION OF GOODS only.
Our goods can be obtained from :—
CAVERHILL, ROSE & CO.
GEO. CHILDS & CO.
Montreal.
BALFOUR & CO.
Hamilton.
PERKINS, INCE & CO.
J. W. LANG & CO.
Toronto.

JAMES TURNER AND CO., WHOLESALE GROCERS, WINES AND LIQUORS.
Our stocks comprise everything in groceries, including the latest novelties.
We are selling agents for the following leading lines :
Ram Lal Pure Indian Teas,
Three grades, FINE, EXTRA, CHOICEST.
Bendsdorp's Royal Dutch Cocoa,
Batger's Jams and Marmalades,
Pickstone's Washing Crystal,
Mrs. Millar's Maccaboy Snuff.
The above goods in their respective lines cannot be excelled.

- RATS -

Spell this word backward and you have

- STAR -

which is a brand of

TOBACCO

which has sold for the past six years and is now taking 1st place in the market of

CANADA.

Send for Price List or Sample Caddy

Empire Tobacco Co.,

MONTREAL.

in THE GROCER. This is the first time our man didn't want an advertisement. There is no telling what might have been done in the church, had the minister held the pulpit, but he being close at hand, we cannot illustrate what might have been the outcome of the merchant's inquiry by referring to ad. on page so and so.

Eby, Blain & Co., have removed into their new building across on Scott and Front streets, formerly occupied by Frank Smith & Co. It has been partially rebuilt, and is now one of the most complete and commodious in Canada.

The Globe Tobacco Works at London, Ont., have been seized by the sheriff, and the stock and plant advertised for sale. The concern, which is one of considerable importance, only started up about seven months ago and was granted a 10 years' exemption from civic taxation. The seizure is understood to be the result of an effort on the part of some of the directors to reorganize the company. They will probably buy in the property and continue the business.

The regular annual meeting of the Montreal Grocers' association was held on Thursday evening, the 1st. inst., in the Mechanics' Institute. The election of officers took place and resulted as follows :—President, Mr. S. Demers ; vice-president, Mr. John Robertson ; honorary-secretary, Ald. T. Gauthier ; Treasurer, Mr. John Scanlon ; and committee, Messrs. A. D. Fraser, James O'Shaughnessy, J. O. Levesque, P. Desormiers, O. Lebrecque, and H. Viger.

In the conflagration which swept away so much property in Halifax last week, the following losers are noted as more or less connected with the grocery trade : John Taylor & Co., wholesale fish dealers ; Joseph R. Sieman, grocer and liquor dealer ; the Halifax broom factory ; J. B. Neilly & Co., commission merchants ; Shatford Bros., oil dealers ; John Cronan, grocer ; Mary J. Morley, grocer ; Mrs. M. A. Roache, grocer ; Wm. Wise, Wm. Barnes, Geo. Gilbert, fish dealers.

On Saturday, September 26th, the remains of an old lifelong resident of the township of Adolphustown, universally respected, were laid at rest. John Joseph Watson has been a well-known character in the Midland district for half a century. He was born near the site of his late residence—which is a beautiful edifice on the north shore of the Bay of Quinte, with a commanding view in all directions—in the year 1816, and was consequently at the time of his decease in his 76th year. Among his classmates at the school house near by was Sir John A. Macdonald. The deceased was a successful business man, and accumulated considerable of a fortune. He carried on a mercantile business and farming combined. His broad intelligence and genial manner led him into municipal matters, and for a number of years he represented the township in the county council. He was warden of the county.

NOTES TAKEN ON THE ROAD.

Mr. L. Revell, grocer, 479 York st., Hamilton, contemplates purchasing another store in that city if he can get what suits him in location.

Mr. Wm. Mitchell, formerly of Hamilton, has opened up again in the grocery line in the flourishing town of Grimsby under very favorable circumstances, his stock all new and first class.

One of the oldest grocerymen in Hamilton, and still in that business, is Mr. W. Ronald, York street. He has completed his thirty-third year in the trade, and although his son James H. has taken an active interest, the father still remains at the helm. Mr. Ronald expressed himself as satisfied with trade generally, and reports the prospective trade as particularly promising.

Mr. J. E. Doyle, Hamilton, makes hay while the sun shines, and he has got a good supply of that "hay" money in his pocket now, the result of years of hard labor in the grocery trade.

One trade well worked is better for a man than to be Jack of all trades, even if he can master them all, and S. E. Mabey, Grimsby, realizes that. He has made money at his business of buying, shipping and butchering stock, since he relieved himself of a stock of groceries, and Mr. Mabey is now "The Butcher" of Grimsby. He is fully alive to his responsibility, and buys nothing but boneless cattle and tender lambs, and is therefore in great favor with "popular authority" on meats.

Messrs. Kenney & Co., grocers, Guelph, have opened a meat shop in connection with their business. Meat in connection with the grocery trade now is like a kitchen to a dining-room—indispensable.

B. R. Nelles, proprietor of the Beaver brand of canned goods, is now very busy packing and shipping car lots from his canning establishment at Grimsby. The location of this factory, being, as it were, in the garden of Ontario, has every facility for putting up stock of a superior quality, and that is what Mr. Nelles makes it a point to do. He will make some consignments "under special label" this year to England, where his goods will compare favorably with, if not excel, anything in that market.

J. E. McElderry, Guelph, has been in the grocery business in his present stand over 20 years, and looking from his door but few names can be read on signs that were on at that time. Mr. McElderry says it requires close attention to business in all its details now-a-days, to keep on the right side of the ledger in the grocery trade, "unless one is in the wholesale trade and a Guild, then he has some one to do it for him."

Mr. R. Mitchell, Guelph, is generally the recipient of the choice 1st prize exhibit of apples in the county fair, and this year they were very fine and make an excellent display in his store, they being arranged in front of a long mirror amongst the shelf goods. Mr. Mitchell's store, like the majority in Guelph, is kept clean, and goods are so arranged that one has to remark on the ingenuity and good taste of the management. When I go to Guelph again I'll try and find out if some of the clerks are not entitled to a good share of praise for this state of things in that city.

Mr. Wm. Buckley, Guelph, succeeds to the grocery business of S. K. Townsend of that place. G. H. Townsend, formerly with S. K. Townsend, will remain a year with Mr. Buckley. This will enable him to steer clear of dead beats and poor pays that are always ready to jump on a new man in any town or city.

Compare the quality with any other.

BENSDORP'S ROYAL DUTCH COCOA.

Manufactured at Amstersdam, Holland.

Is absolutely Pure and Soluble Very delicate in flavor and of great strength. It will please more of your customers than any other Cocoa on the market, and please you because it pays a good profit. Packed in cases of 12 lbs. each. Price, ¼ lb. cans, $2.40 per doz.; ½ lb. cans, $4.50 per doz.; 1 lb. cans, $8.50 per doz.

ORDER A CASE AT ONCE OF

Eby, Blain & Co., Toronto. James Turner & Co., Hamilton.
Caverhill, Rose, Hughes & Co., Montreal. M. F. Eager, Halifax.

STEPHEN L. BARTLETT, Sole Importer, Boston, Mass.

INCREASE YOUR TRADE

BY HANDLING

"KENT BRAND"

Fine Mixed Pickles.

Ask your Wholesale Grocer for them or write direct to

The KENT CANNING AND PICKLING CO.,
Chatham, - Ont.

JOHN PETERS & CO.,

General Commission Merchants and Brokers,

Halifax, N. S. and
Kingston, Jamaica, W.I.

Agents for The E. B. EDDY MFG CO., HULL, P. Q.

We are open to accept one or two more Agencies of first-class houses, either at Halifax or Kingston. We have a good connection and splendid storage facilities.

References: The Merchants Bank of Halifax.
The E. B. Eddy Mfg Co., Hull, P.Q.
The Mercantile Agencies.

JAMES E. BAILLIE, PORK PACKER, TORONTO.

Hams, Breakfast Bacon Rolls.

GANONG BROS.,

ST. STEPHEN, N.B.

MANUFACTURERS OF THE

G. B.

CHOCOLATES.

N. K. FAIRBANK & CO.,

COMPOUND REFINED LARD.

185 WELLINGTON ST., MONTREAL.

CHICAGO. ST. LOUIS. NEW YORK.

Condensed Mince Meat.

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all seasons.

Will not ferment in warm weather.

CONDENSED
MINCE MEAT
FOR
MINCE PIES
J. H. WETHEY
ST CATHARINES, ONT.
SOLE MANUFACTURER FOR CANADA
DIRECTIONS
THE CONTENTS OF THIS PACKAGE WILL MAKE TWO LARGE PIES. ADD 1½ PINTS OF WATER, OR HALF THAT AMOUNT FOR EACH PIE. BOIL 15 OR 20 MINUTES. IF TOO THICK, ADD A LITTLE WATER. IF TOO THIN, BOIL TO THE PROPER CONSISTENCY. IT IS THEN READY FOR THE CRUST. A LITTLE SUGAR, VINEGAR, WINE OR OTHER SPIRITS MAY BE ADDED IF DESIRED.

The best and cheapest Mince Meat on Earth. Price reduced to $12.00 per gross, net.

J. H. WETHEY, St. Catharines, Ont.

GEO. MATTHEWS

PACKER and CURER of the "Rose Brand"

Hams, Bacon and Lard,

ALL NEW STOCK.

PACKING HOUSES, OTTAWA, PETERBORO' and LINSDAY, ONT.

TORONTO MARKETS.

TORONTO, Oct. 8, 1891.

GROCERIES.

More headway in selling is to be reported this week. The improvement is slight, but no more could be looked for while the grain market is so nearly at a standstill. The price of wheat is the barometer for the moment, and until that becomes steady at a dollar or over, if it is to get to that figure, the circulation of money will likely be slow. The orders received by the grocery houses are for current trade only. Scarcely any business is done in a speculative way. A local sign that brisker times are at hand is the increasing number of farmers' wagons loaded with produce of one description or another, that are to be seen on the street market. Work on the farms has slackened, roads and weather are yet good, so that movement of farm produce ought, if prices suit, to become strong. It would seem that the danger of overstocking, though carefully guarded against by the retail trade, is this fall at a minimum, as the country should be capable of absorbing more grocery stock than in any previous fall and winter for years.

CANNED GOODS.

A quiet spell has settled upon this branch of the trade. Every line in it has now pretty well emerged from the prospective stage, and in the situation there appears to be little to make retailers specially eager to secure stock now. The tomato packers have had an unexpected lengthening of the time wherein to operate, owing to the remarkably fine weather lately enjoyed. It may turn out yet though that there is not more than enough time to get a large pack ready. The present attitude of buyers, that of standing aloof, is no doubt warranted by the views of the market that the situation suggests. If there be a large pack it comes on a bare market, and the price struck at the outset was a low one, so that those who have bought will be likely to get their own again out of the stock. Prices rule now at $1.05 to $1.15. Peas are firm at $1.10 to $1.15. Longer time does not show the pack to appear larger than that estimate of it upon which the price moved up three weeks ago. Corn is steady from $1.05 up. Some sales as low as $1 have been heard of. Salmon is rather quiet, from $1.35 for talls and $1.70 for flats. New peaches are in to sell at $2.10 to $2 25 for twos and $3 to $3.50 for threes. There are new apples in and they quote at $1 to $1.10 for threes and $2.60 to $2.75 for gallons. Some new California canned pineapples are in to sell at $3. They are of the clover leaf brand.

The B. C. Commercial Journal says : The bark Serica cleared Sept. 28 for London with 38,623 cases of salmon, valued at $200,782, which is the first shipment of this season's fish for the United Kingdom. The Callao will also sail shortly. The Rothesay Bay, which arrived Sept 27, 150 days out from Glasgow, is under charter to load salmon for the United Kingdom, direct port, at 43s. 6d. Up to Sept. 18, arrivals of Alaska fish at San Francisco, were 334,609 cases against 281,539 cases for 1889. Salmon is being rushed forward, but it is probable that final figures will be about equal to last year. From the fact that preparations were not extensive, it is expected that in some quarters the final figures may show a smaller pack than heretofore. The impression is gaining ground that the entire pack of the Pacific coast will be about equal to former years, but the factor of the Alaska pack is a very uncertain one, as no reliable information is to be had. This statement must be received with caution.

COFFEE.

Easier prices for Rio coffees have been followed by a reduction in the quotations on Mochas and Javas, stocks of which at the moment are quite full. Mocha ranges from 30 to 35c., with Java at 27 to 32c. Rio is unchanged at 19 to 21c. and high grades are not more plentiful than they were reported to be a fortnight ago. The demand for coffee is steady.

DRIED FRUIT.

The market is becoming fairly stocked with new season's fruits. The second shipment of Valencia raisins that by direct steamer, having arrived, prices are easier for new fruit, the basis for off stalk being now 6½c. Old are still plentiful and receiving the greater part of the attention given to Valencias at 4½ to 5c. Sultana raisins are likewise easier as stocks increase and the old crop goods disappear. Prices are 10 to 11c. Malaga raisins have begun to arrive but are not in sufficient stock to be yet quotable at the prices to hold for the season. The receipts of them so far comprise small lots of Imperial London layers, Connoisseur clusters, black baskets and extra dessert. The layers open at $3, the clusters at $4. They are very choice fruit this season. This autumn there are fewer London layers than formerly. As the country has grown in wealth, the demand has run more on the better grades. One wholesale house, which at one time imported large quantities, have ordered only 50 boxes this year.

Sultana raisins are cabled 2s. firmer in the primary markets. New Eleme figs are now in, and are quoted at 11 to 12c., in 10 lb. boxes. The fruit is said to be of first-class quality. Currants are steady at 6⅜c. for barrels, old and new being on an equality. The quantity of the former on the market is a small one. The arrival of new prunes will soon be due. The market is yet well stocked with old at easy prices, 5½ to 6½c. being the range of quotations for cases.

Smith & Keighley are offering a line of 14 oz. old stock figs at 3c.

NUTS.

The volume of business at this time of year is never large, and the present season is not an exception to that rule. A business in small-sized lots goes on, but even in that way the orders received are few in number. The accession of new stock always starts business going. Arrivals of filberts are expected in a short time.

RICE AND SPICES.

The demand for rice shows about the usual strength. A fair movement of stock at firm prices is about all the comment called for by the local market. Abroad the situation is stronger than it has been at any other part of the year. Burmah shippers are reported to be making offers to repurchase from English buyers cleaned rice contracted to be delivered. Terms have been asked even for re-shipment back to Burmah in cases where delivery has been made. Tapioca is firm at 5½c. White pepper has advanced 1d. per lb. in England. Nutmegs are stronger than they have been for months, no stock being obtainable at less than 75c., with $1.20 as outside quotation for fine quality.

SUGAR.

There is a considerable quantity of sugar sold by wholesalers, but the supply appears to be rather more than the market requires. A diminution of the supply, however, there must be for the remainder of the fall as the Moncton refinery has closed down and the Woodside refinery is reported to be about to close. The price of yellows under the pressure of temporary over-production and the competition of raw, has shrunk to 3⅝c. as the regular quotation for the lowest grade, and 3½c., at Montreal for carloads to western or northern points. This latter price is reported even to be shaded in the case of large deals. Raws range from 3.45, and holders appear to be in a position to adapt still further their quotations to those going for yellow. Granulated is steady at 5 to 5⅛c.

In their weekly statistical Willet & Gray, New York, say: Raws declined ⅛c. Refined unchanged for granulated, ⅛c. lower for many other grades. Total stock in all the principal countries at latest uneven dates, 567, 859 tons, against 427,781 tons at same dates last year. The market for raws has tended in favor of buyers, who have obtained an advantage of ⅛c. per lb. in their purchases, and are now asking a further reduction. Cuba is still a seller of the balance of crop, and the tendency of prices their favors buyers. The beet sugar countries are steady and quiet while waiting for new crop sugars. M. Licht has not yet issued his first crop estimates, but telegraphs that the prospects are favorable. For refined—There has been a fair demand during the week, but refiners have caught up with deliveries and found it necessary to lower prices for many grades of refined. Those grades for which prices are sustained, including granulated, must soon take the downward tendency to get on to the new parity of prices growing out of

CLEMES BROS. :-
51 Front Street East,
TORONTO.

Wholesale Fruit and Commission Merchants, Importers of Nuts, Figs, Dates, Oranges, and Lemons, Fancy California Evaporated and Dried Fruits, Sweet Potatoes, Cranberries, etc.

CORRESPONDENCE SOLICITED.
Phone 1766.

New Currants.
New Sultanas.
New Valencias.
First arrival of the Season.

P. C. LARKIN & Co.,
WHOLESALE GROCERS,
25 FRONT ST. E.

BILIOUS HEADACHES CO.

I had rheumatism in my knees and fingers, bilious headaches, etc., every few weeks. Mr. Higgins, Empire Laundry, urged me to try ST. LEON MINERAL WATER. I did, and it set me all right; headaches and pains all gone. My wife and three children also use it. We all find St. Leon Water very good and healthy.

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Watchmaker and Jeweler,
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St. Leon Mineral Water Co., Ltd.,
Head Office, 101½ King St. W., Toronto.
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ALL GROCERS SHOULD SELL THE

Royal Dandelion Coffee.

Manufactured by
ELLIS & KEIGHLEY,
TORONTO.

TO GROCERS.

SIMCOE CANNING COY'S

Goods are warranted first-class.

PUSH THEM.

Order through your wholesale House.

DO YOU SELL

"Peerless" Washing Compound. There is nothing equal to it. It will pay you a handsome profit. Your customers will like it. Address

Pure Gold Manufacturing Co.,
31 Front Street East, Toronto.

Todhunter, Mitchell & Co.

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS. :: TORONTO.

GOLD MEDAL AWARDED

DELHI CANNING CO.,

Jamaica Exhibition.

WE are still at the front and propose staying there, the high standard of excellence for which our goods are noted will be fully maintained this coming season. When purchasing Canned Goods keep in mind the Maple Leaf Brand prepared by the Delhi Canning Co. Every can is honestly filled and perfectly reliable. Our fruits are noted for their high syrups and natural flavors.

Delhi Fruit and Vegetable Co.,

FACTORIES: DELHI AND NIAGARA.

James Lumbers

Wholesale Grocer,

67 FRONT STREET EAST,

TORONTO, ONT.

MARKETS—Continued.

the beginning of a new campaign year. The production in October will be considerably reduced to meet the smaller consumption.

SYRUPS AND MOLASSES.

Low prices have benefited trade in syrups, the value of which is now better than has been hitherto obtainable at any time. Quotations run from 2½c. upwards. In molasses the chief movement has been in New Orleans stocks, table grades of which have sold quite freely recently.

TEAS.

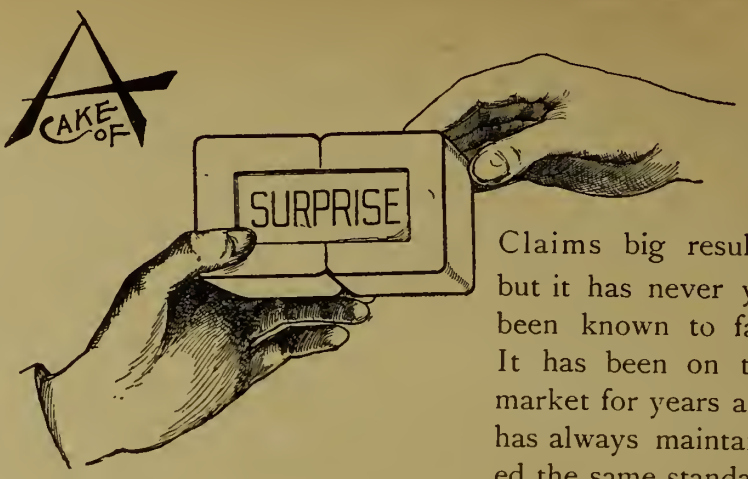
No perceptible lapse from last week's generally satisfactory business comes up for notice. Lowness of old stocks and moderate buying of new leave the retail traders throughout the country ready to buy when the money gets into their hands to warrant a little stocking ahead. The value appears to be good; in Japans particularly business is said to be on a basis here much lower than the state of the primary market would sanction. Japans sell well at 16 to 20c., as do medium grades. Blacks are steady from 15c. upwards. Young Hysons are in demand, but the grades in leading favor are scarce. Prices are 17c. and upwards.

Mail advices from Japan report in substance that the exports this year will probably show an increase of 2,000,000 or 3,000,000 lbs., reaching about 50,000,000; but as the consumption of Japan teas in the United States and Canada steadily increases, the quantity will probably not be found excessive. The grades now principally shipping are common to good medium. The higher grades are practically finished, and arrivals from this time to the end of the season (estimated at 30,000 piculs) will consist chiefly of the lower grades. Quotations remain unchanged, the natives holding firmly to their previous line of valuation.

PETROLEUM.

The local market offers little to make any special reference to. The trade is fairly good, the time of year being on when refined is coming into its strongest period of demand. Prices show no tendency either upward or downward, the firmness noted a few weeks ago not having held out nor ended in any advance. Canadian refined is steady at 15 to 16c.

The Petrolia Advertiser reports: Petrolia crude $1.35¾ per bbl., Oil Springs Crude $1.35¾ per bbl., $1.35¾ is the price which ruled on Thursday on Change, and at which figure several hundred barrels exchanged hands. The past week has not been a particularly stirring one so far as anything in relation to the oil business is concerned. The market has been quiet but firm, with an upward tendency, while the territory shows up very little that can excite much interest. The North West and the Township of Moore gradually giving up their claim to phenomenal, and will soon be known as a matter of history. The new strikes which were brought in during the week have all been of very small calibre, but which in the aggregate may tend to keep up the production, and prove to all would-be skeptics that the precious fluid is still here for the simple pumping. Refined still keeps at 12 cents in barrels and nine cents in bulk, at which prices a large quantity is now being sent out.



Claims big results, but it has never yet been known to fail. It has been on the market for years and has always maintained the same standard of excellence, and always will.

The St. Croix Soap Mf'g Co.,
St. Stephen, N. B.

Branches:
MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 40 Wellington St. East.

DRUGS AND CHEMICALS.

Improvement in the drug trade seems to be the uniform experience of wholesalers. Prices are steady in all lines which concern the grocer or general trader, and business in these lines may be considered stationary. In holiday goods there is some activity, as buying is just now seasonable for such wares.

BUTTER AND CHEESE.

The market for butter improves as receipts decline in volume. The hot weather of the past month acted as a check to delivery and backed the firm ideas of holders. Prices show this advantage in the position of the supply side of the market as they have advanced all the way to 17c., with a few sales of rare butter at 19c. The range of prices is from 15 to 17c. for choice, and 11 to 13c. for medium grades. The demand for both classes of butter is good, with the supply stronger in the latter. The market is not sufficiently stocked with choice and not overstocked with seconds. Altogether the position has improved very materially for sellers, who seem disposed to make the most of the advantage. The demand is equal to the absorption of more stock than is arriving, but high prices begin to check business somewhat. The dip in the temperature on Monday night was followed by larger receipts, but prices remain unchanged.

Cheese is fairly active and unquestionably firm at 10 to 10½c. for full creams.

COUNTRY PRODUCE.

BEANS—Are shrinking in quotation as new come in. They quote now $1.50 to $1.60.

DRIED APPLES—Are offering but moderately at 6½c, with some interest on the part of the demand.

EVAPORATED APPLES—Are offering quite freely at 8 to 8½c.

HAY—Is in adequate supply at $11 to $11.50 for pressed timothy.

HIDES—Green are steady at 5 to 5½c., but cured are down to 5⅞c.

HONEY—Is quiet at 7 to 10c. for strained and 12½c. for comb.

HOPS—Are coming forward steadily at 13 to 15c. for new and choice yearlings.

ONIONS—Are unchanged but more plentiful at $2 to $2.25.

POTATOES—Are dull at 35c. for cars, though these do not sell readily, and 45c. for lots out of store.

SKINS—Sheep are firm at 70c. and calf at 5 to 7c.

WOOL—Is listless at 18 to 19c.

FRUITS.

The receipts of fruit in all lines but apples are beginning to fall off very considerably. Apples have been very plentiful, and though arriving less freely now, are still beyond the capacity of the demand to dispose of them. They run at 50c. to $1.50 per barrel; peaches are 75c. to $1.50 per basket; quinces 50c. per basket; plums 70 to 90c. per basket; pears, $2 to $5 per barrel; crabapples, 10 to 15c. per basket;

WE ARE BUYING
Dried Apples.
SEND SAMPLES AND QUOTATIONS

ESTABLISHED 1869.
STANWAY & BAYLEY.
BROKERS
AND
GENERAL COMMISSION MERCHANTS.
44 FRONT ST. EAST. TORONTO.

WE ARE BUYING
Evaporated Apples
SEND SAMPLES AND QUOTATIONS

ORIENT MILLS.

SINCLAIR, HOOD & CO.,

(SUCCESSORS TO W. A. BRADSHAW & CO.)

Importers and Manufacturers of

Coffees,
Spices,
Mustards,

CREAM OF TARTAR, BAKING POWDERS, FLAVORING EXTRACTS, ETC.

48-50 Lombard Street, Toronto

Robertson, Thompson & Co.,

GRAIN, FLOUR,

Produce and General Commission,

185 NOTRE DAME ST., EAST,

P.O. Box 615. **WINNIPEG.**

REPRESENTING.

ERIE PRESERVING CO., Canned Goods, &c.
MONCTON SUGAR REFINING CO., Sugars.
JAMES E. BAILLIE, Toronto, Hams and Bacon.
ALEXANDER KELLY & CO., Brandon, Flour, Oatmeal, &c.

T. W. CLARK & CO.,

General Commission and Provision Merchants and Wholesale Dealers in Dairy Products.

Consignments solicited and business transacted for Eastern Canada Merchants.

Established 1886.

VANCOUVER, B.C.

References: Bank of British Columbia.

All kinds of produce handled. Consignments solicited. Carriers supplied.

J. CLEGHORN & SON,

Wholesale Fruits, Fish and Oysters

94 YONGE ST., TORONTO.

ORANGES.

Last car of Florida oranges for the season just received. Fancy stock. Send for prices of oranges and lemons. Prices are advancing daily.

J. F. YOUNG & CO.,

PRODUCE AND COMMISSION MERCHANTS

74 Front St. E., Toronto.

Our business is Solely Commission. The only plan which does justice to the Consignor. We handle everything which the Country Storekeeper has to send from home to sell. None of our own goods to sell in preference to yours when the market is good. Nothing between you and best price obtainable except a small commission.

Prompt Sales and Quick Returns.
We Furnish Egg Cases. Try Us.

R. C. MURDOCH AND CO.,

Commission and Wholesale Fruits.

FANCY CALIFORNIA EVAPORATED AND GREEN FRUITS A SPECIALTY.

Correspondence solicited, and prices on Foreign Fruits, Figs, Dates, Nuts, etc., furnished on application.

29 Church St., Toronto

TELEPHONE 806.

WILLIAM RYAN,

Produce and Commission Merchant,

72 FRONT ST. EAST, Toronto, Ont.

WANTED,

CHOICE DAIRY BUTTER

Correspondence Solicited.

Hams, Breakfast and Roll Bacon,

New curing, now ready.

For Choice full flavor goods send us a Sample order.

Jas. Park & Son,
Toronto, Ontario.

The Ontario Produce Co'y.

Produce Brokers and Commission Agents,

70 COLBORNE STREET, TORONTO.

WANTED!

CHOICE DAIRY TUB BUTTER.

Apples and Potatoes.

TELEPHONE 2557.

KING, GRAINGER & CO.

81 Front St. E.

Produce and Commission Merchants.

BUTTER, EGGS,

and Country Produce.

Correspondence Solicited. Prompt Returns Mad
TELEPHONE 2237.

GEO. C. THOMPSON. CHAS R. KING.

THOMPSON & KING,

Consignees, Brokers, General Commission and Mercantile Agents,

51 Wharf Street, cor. Fort, Victoria, B.C.

Storage. Correspondence Solicited.

LAURENCE GIBB

Provision Merchant,

83 COLBORNE STREET, - TORONTO.

All kinds of Hog Products handled. Also Butter, Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.

Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.

26 WEST MARKET STREET,

Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

Reesor & Rogers,

Produce and Commission Merchants

Solicit consignments of Country Produce from Storekeepers.

71 Colborne St., Toronto.

Telephone 2291.

JNO. A. MOIR,

GENERAL AGENT.

Consignments Solicited.

SPECIALTIES: Canned Goods, Dried Apples, Evaporated Apples, Codfish.

Quotations and samples sent on application. A trial solicited.

41 St. Francois Xavier Sts., Montreal.

McLAREN'S

Is Honest Goods and just the Thing on Which to make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock.

MARKETS—Continued.

muskmelons $1 to $1.50 per barrel; grapes are 1¼ to 1¾c. per lb. Cape cod cranberries, very fine stock this season, have arrived. They sell at $8 to $8.50 per barrel.

GREEN FRUIT.

The demand for Jamaica oranges is slow; the fruit is not yet fully sweetened. The price is $8 to $8.50. New Florida and Louisiana oranges are in and selling at $4.50 to $5. They are not yet at their best either. Lemons are scarce; Maoris are the only variety. They sell at $8 to $9. There are a few old Messinas at $4 to $5. The cooler weather of the past few days has checked the smart demand for lemons that had been quite steady for a long time before that. Bananas are scarce at $1.25 to $1.75 per bunch. Baltimore sweet potatoes are $2.50 to $3, and Jerseys are $3 to $3.50.

PROVISIONS.

The market is stocked only with the remains of the last pack and with such additions as are made from the new raw material that is arriving. Of the old pack the largest unconsumed surplus is in hams, which are steady at 11½ to 12½c. Hogs are coming in more freely since the change in the weather. Before Tuesday morning the supply of hogs had fallen off, but the drop of 25 degrees in the temperature the night before greatly improved the demand of buyers and increased the receipts.

BACON—Long clear is now scarce at 9c. The market is recruited by some supplies of new. Smoked backs and bellies are 11c. Rolls are 9c.

HAMS—Are but moderately active at 11½ to 12½c.

LARD—The scarcity of pure makes the price, 10½ to 11c., very firm. Compound is 8½ to 9c.

MESS PORK—Heavy is quiet at $15 to $15.50, and short cut at $17 to $17.25.

DRESSED HOGS—Are arriving at $6 to $6.50.

FISH.

The receipts of fish are light, but they would not need to be heavy to supply the demand. Salmon trout are quite scarce at 7c., and white fish are hard to get at all at 8c. Lake herring are quiet at $2.50 to $3. Pike are 5c., and pickerel 6c. Haddock are 6 to 6½c. British Columbia salmon are 14 to 16c., and are becoming scarce. Freezing is now going on, the excess over present requirements being all needed to put down for winter consumption.

SALT.

The sales of the week have been satisfactory. Prices have not changed for any description. The resumption of operations by the packers has improved the demand for barrel salt. Coarse sacks are 70c., fine sacks 85c., barrels $1.20.

FLOUR AND FEED.

A moderately good demand is kept up for flour, on which the quotations in car lots are given in Prices Current. In smaller lots they quote at $5.75 for Manitoba patent, $5.25 to $5.35 for Ontario patents, $4.50 for straight roller, $4.40 to $4.50 for extra, $2.25 to $4 for low grades, $5.25 to $5.40 for strong bakers'. Graham flour is $4.50, standard oatmeal $4.25, rolled oats $4.35. Kiln-dried corn meal is $4, rolled wheat $5, wheat bran $12, cracked corn $30, mixed chop $20 to $25, split peas $4, pot barley $4.50, oats 30 to 32c.

DRY GOODS.

The fine weather has been unfavorable rather than otherwise to some departments of trade referred to above, notably that in dressed hogs, but in no other branch has its effect been so strongly felt as in the dry goods trade. The need of a spell of cool weather was very clearly realized on all hands, and things began to mend among the dry goods men when such weather came. There is ample room for improvement yet.

N. B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal.

EVERY CAN WARRANTED.

J. H. TODD & SON,

Victoria, B.C., Owners.

AGENTS, Stanway & Bayley, Toronto.
" W. S. Goodhugh & Co., Montreal.
" Grant, Horn & Bucknall, Winnipeg.

MONTREAL MARKETS.

MONTREAL, Oct. 8, 1891.

The grocery market generally shows a fair degree of activity, but the movement is not as extensive as it might be. It is picking up however, sugar is moving fairly well, and the same can be said of tea, while locally coffee holds its position firmly, despite the unsettled feeling of primary markets. In dried fruit buyers are not taking hold freely, but importers and jobbers with light receipts of new stock show no anxiety as to the future.

SUGAR AND SYRUP.

A fair trade is doing in sugar but there is no special activity to note, though graulated is unchanged, but yellows have sold somewhat lower during the week at 3½c. In fact there is some desire shown to induce business through concessions.

Syrups have not yet commenced to move freely but a few sales are being made on a 2¾ to 3¼c. basis. There is a fair jobbing demand for Molasses, Barbadoes being quoted at 38c.

TEAS.

Japan teas furnish more business than a week ago, anything worth 13½ to 15c. moving pretty freely, while the feeling generally is firm. There is very little doing in blacks on this market.

COFFEE AND SPICES.

The unsettled condition of affairs at primary markets still exists, but locally coffee is quite firm and unchanged. This is accounted for by the fact of limited supplies, while there are no low grades offering, and all kinds are scarce. In fact really good coffee, Nos. 5 or 6, is difficult to obtain, and bring relatively high prices. Prices therefore rule unchanged, and we note the sale of a round lot of Rio at 19½c.

Spices rule quiet with no enquiry. There is no Pimento on the market, while pepper, cloves, etc., are not wanted, hence prices are more or less nominal.

RICE.

There is a fair business doing in rice at unchanged prices. Cables from abroad note a hardening in values, but the competition between some local dealers continues, despite this although the cutting is said to have ceased. We quote: Patna, $4.50 to $5; Japan, $4.25 to $4.50; standard, $3.90, and off grades $3.50 in car lots.

DRIED FRUIT.

Holders show no anxiety regarding dried fruit despite the fact that buyers are very indifferant or at any rate appear so at the moment. The jobbers therefore are not doing much on actual consumptive account, the reason for this being plain, the good supply of old stock still to be disposed of in the country. Holders admit that this is considerable but say that the light receipts this fall are a counter reason why there should be no anxiety. Therefore although consumers are showing no desire for business there has been business from first hand in fruit to arrive on a steady basis. The Avolona will be in port in two weeks at the latest and sales to arrive of Valencia raisins are made at 18s. for strictly wholesale lots of a 1000 boxes, which is equal to 5¼ to 5⅜c. In a regular way no such figures could be had, and jobbing from stock here is going steadily on at 6 to 6¼c. on new fruit. Reports of lower offers are prevalent, but they cannot be confirmed and in fact are very doubtful. For old stock Valencia sellers are taking what they can get, the quantity available on spot being further reduced now at 3½c. is a fair quotation for it. Currants show no alteration, the scarcity being very noticeable, in fact the spot market is absolutely bare of stock at the moment. Several enquiries are noted and business could be done at 6 to 6¼c. for prompt delivery. To arrive transactions are noted on the basis of 5⅞ to 6¼c. according to the size of the package. The quantity on the Avolona is not exactly known, but is supposed to be about 200 tons which is a very small consignment.

CANNED GOODS.

The feature that occupies most attention at present is the pack of tomatoes. There is no need to modify our remarks of last week for the pack promises to be enormous. The inside price now is 95c. here, but the tendency is such that lower values are quite possible on round lots very shortly. In other lines of vegetables no change is to note. In fish, salmon remains as before. Advices from the coast intimate smaller shipments but buyers continue independent and there is plenty to fill all wants.

GREEN FRUIT.

There is no change in this branch, with a very ordinary jobbing trade to note. Oranges rule unchanged at $4.50 to $5, with little or no business doing; and lemons $4.50 to $6 per box, according to quality. The supply of the latter is small.

FRESH FRUIT.

The supply of all kinds of fresh fruit, with one exception, is plentifully maintained, and there is no scarcity to note except in pears, which are in lighter receipt than formerly, and rule steady at $4 to $5 and $6, according to quality. Grapes are in heavy supply and easy. Concord sell at 2 to 2½c., Niagara 2 1-2 to 3c., and Delawares at 3 to 4c.

STEEL, HAYTER & CO.,
Importers of
INDIAN TEAS
Direct from their estates in Assam.
New Season's Teas are now arriving.
PROPRIETORS OF THE WELL-KNOWN
"MONSOON" BRAND.
Samples and Quotations on application.
11 & 13 Front St. E. Toronto.
Calcutta and London Firm : Octavius Steel & Co.
Telephone 2354.

The British Columbia Fruit Canning and Coffee Co'y, Lt'd.
VANCOUVER, B.C.
Importers and Manufacturers of
COFFEES, SPICES, MUSTARDS,
CREAM TARTAR, BAKING POWDER, &c.,
FLAVORING EXTRACTS,
CANDIED PEELS,
JAMS, JELLIES, MARMALADES and
CANNED FRUITS.

Chivers' Carpet Soap
For cleansing and restoring carpets. Warranted to take out grease or ink, and restore the colors. Likewise in all woolen fabrics
Chivers' Disinfectant Cloth Soap
Will clean all kinds of cloth, removing grease, ink, etc., restoring the colors like new. For price. etc., address
J. H. WALKER,
Alma, Ont.

SPECIALTY.
- Stone Ground Flour -
No Frozen Wheat used.
Meals and Feed of all kinds.
Mention this Paper.
J. & R. ROBSON,
Brantford, Ont.

HARRY T. DEVINE & CO.,
FLOUR, FEED AND PRODUCE MERCHANTS.
Sole Agents for Vancouver, New Westminster and District for LEITCH BROS.' CELEBRATED OAK LAKE MANITOBA FLOUR.
City Office and Store : 130 Condova St.
Wharves, No. 1 and 2 : False Creek, Westminster Avenue,
VANCOUVER, B.C.

BRANDON ROLLER MILLS,
Brandon, Man
——MANUFACTURERS OF——
Hungarian, Patent, Strong Bakers
-- FLOUR --
Also Oatmeal, Rolled Oats, Rolled Oatmeal, Granulated and Standard.
Dealers in all kinds of grain and feed.
ALEXANDER, KELLY & CO'Y,
PROPRIETORS.

Dominion Mills,
LONDON, ONT
HEADQUARTERS FOR
OATMEAL
CORNMEAL, POT BARLEY,
SPLIT PEAS, ROLLED WHEAT,
AND ALL BREAKFAST CEREALS.
Write for Samples and Prices.
CARTLEY & THOMSON,
303 to 311 Talbot St.

N. WENGER & BROS.,
AYTON, ONT.
- - MILLERS - -
(Hungarian Process)
BRANDS :
KLEBER, MAY BLOSSOM.
AGENTS :
J. L. SMITH & SON, - Montreal.
EPHRAIM ERB, - Halifax.

HODD & CULLEN
Roller Millers.
FLOUR
Manufactured "Hulgarian" System.
Our brands are
Classic,
Anchor,
White Frost,
Challenge,
Diadem,
Strong Bakers.
Heavy dealers in
Oats, Oatmeal, Beans,
Peas. Middlings, Bran.
Quotations by wire.
Address, STRATFORD, ONT.

EMBRO OATMEAL MILLS.
D. R. ROSS, - - EMBRO, ONT.
A CHOICE QUALITY OF
Roller, Standard and Granulated
Oatmeal
IN BARRELS, HALF BARRELS OR BAGS.
Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways. Have new machinery for the manufacture of Rolled Wheat and Graham Flour and will be pleased to have orders

Tilsonburg Mills
PATENT
PAN DRIED
OATMEAL
FLOUR High Patents, Bakers and Low Grades.
Split Peas, Pot Barley and Corn Meal.
Feed of all kinds.
E. D. TILLSON, TILSONBURG, ONT.

LEITCH BROS.
MILLERS, OAK LAKE
LEITCH TRADE MARK OAK LAKE
Grinders of MANITOBA WHEAT EXCLUSIVELY

MONTREAL Markets Continued.

per lb. Quince remain 50 to 75c., and plum are all done. Receipts of cranberries are freer, prices ruling from $7.50 to $8 per barrel.

APPLES.

There is nothing new to say with regard to winter apples, but the heavy receipts of fall stock continue, and to a certain extent may be taken as a criterion of what to expect with later varieties. Each day sees heavy arrivals of them, and now it is a question of what buyers will give rather than an asking price. Car lots are selling at 50c. to $1 per barrel, and no one can have any difficulty in filling his wants on this basis. Consignments on export account continue, and some returns which have been received regarding the early shipments show more favorable conditions in Liverpool than on spot. It should be remembered, however, that the stock being shipped is better than that offering locally.

FISH.

The arrivals are still inconsiderable, while the market does not show any particular change from a week ago. Values generally, rule steady. Cod of best kind continues scarce. No. 1 being steady at $5.00 to $5.50, other grades in proportions. Labrador salmon rules firm at $16.00 for prime stock and herring show no change from $4.75 to $5.25 per bbl.

HOPS.

The hop market remains quiet, with no business of sufficient importance to offer a reliable quotation. The tone, however, may be described as easy, and it is more than likely that 15c. would move stock here if it was bid.

PROVISIONS.

The week did not show anything particularly new and has had a quiet close. Demand for pork has continued fairly good, owing to the commencement of lumbering preparations and smoked meats and lard have held their own at steady prices. Canadian short cut, per brl. $17 to $17.25 ; mess pork, western, per brl. $15.25 to $15.75 ; short cut, western, per brl. $17.25 to $17.50 ; hams, city cured, per lb. 10 1-2 to 11 1-2 ; hams, canvassed, per lb. 00 to 00 ; lard Canadian, in pails, 8¾ to 9c ; bacon, per lb. 9 to 10c ; lard com. refined per lb. 7¾ to 8c.

EGGS.

The egg market has not shown any important change. Fresh candled stock still moving at 14 to 14½c. There is some export demand, but dealers claim that offerings are not quite the thing for the English market, and are operating carefully. Culls have been pretty well cleared up of the local market.

BUTTER.

The market rules quiet, for with holders showing very extreme views on late made creamery, the opportunity for shipping business is limited. As high as 22¾c. has, it is claimed, been paid in the country, but no business in a general way is possible on such a basis on spot. For dairy stock the demand calls for something of the quality of Morrisburg or Brockville stock, so the business in Western dairy is small, as this class of stock is in small supply. Holders are asking 15c. for Western, but it is hard to make for a round lot.

CHEESE.

It is now simply a question of strength between the holder on this side and the English buyer on the other. The former has bought the cheese at a pretty high figure and is finding it slow work in getting the Britisher to pay it. However the factory man, aside from those west of Toronto, is pretty well out of it, as he has sold the ballance of his season's make at 10 to 10¼c., so he can afford to look on the fight with indifference. We quote the following as fair spot values:—Finest Septembers, 10c.; finest August and Septembers, 9¾ to 9⅞c.; fine, 9¼ to 9 1-2c.; medium, 8 1-2 to 9c. ; cable, 46s.

GRAIN.

The grain market, locally, is a purely nominal one as regard values, for business is quiet and small. The stocks in store compared with those of a week ago show a decrease of 83,752 bushels of wheat, 6,083 bushels of peas, and an increase of 300 bushels of corn, 29,130 bushels of oats, 13,897 bushels of barley, 6,250 bushels of rye. Compared with the corresponding period last year there is an increase of 2,329 bushels of wheat, 107,020 bushels of oats, 13,456 bushels of barley, 9,567 bushels of rye, and a decrease of 59,979 bushels of corn, 8,036 bushels of peas. We quote: No. 1 hard Manitoba, $0 No. 2 do. $1.05 to $1.07 ; No. 3 do., 97c ; No. 2 Northern, $1.04 ; peas, 76c. per 66 pounds in store, 77c. afloat; oats, 32c. to 33c. per 34 pounds ; corn, 68c. to 69c duty paid ; feed barley, 48c ; good malting do. 55c. to 57c.

FLOUR.

There is only a small local jobbing business doing in flour, and prices are more or less nominal with an easy tendency. The stock in store is 2,936 barrels less than that of a week ago, and 767 barrels less than that of the corresponding time last year. Patent spring $5 25 to $5.40 ; Patent winter $5.25 to $5.40 ; straight roller $4.80 to $4.90 ; Extra $4.40 to $4.50 ; Superfine $4.20 to $4.30; City strong bakers' $5 ; Strong bakers' $5.

HALIFAX MARKET QUOTATIONS.

(Wholesale Selling Rates.)

HALIFAX, Oct. 7, 1891.

BREADSTUFFS.—There is very little change to note since our last week's report. Buyers are unwilling to lay in stocks until future prices are better assured.

SUGAR.—There is only a fair trade doing in sugars, and while prices are not quotably changed, the competitions between refineries have resulted in some cutting, and sales are reported to have been effected below the nominal figures.

TEAS.—There has not been much doing in teas during the week, but a better movement is expected from this forward. Some grade blacks are firmer in London, but this has not affected prices here as yet.

FISH.—The alongshore catching season is virtually over, and many owners have taken in and housed their seines, regarding the chances of large schools of fish coming in after this date as too remote to justify them in exposing their property to destruction by the October gales, that may now come on at any day.

A SALMON MAN EN ROUTE.

Carl Strauss, of London, Eng., passed through the city on Saturday afternoon on his way from British Columbia to the old country. Mr. Strauss is the representative in England of the salmon industry on the coast province. His headquarters are in London, but he comes out every summer to the Fraser river, and as soon as the pack has been completed returns to the old country. As three-quarters of the total salmon pack of British Columbia goes to England, it is easily understood how large are the interests Mr. Strauss represents. He is one of the veterans of the coast, arriving there in '62. and what he does not know about salmon and the salmon trade could be put into a small 15-cent can of that edible. "This season," said Mr. Strauss, "the pack is about 100,000 cases less than last year, when over 400,000 cases were packed. 1890 was the salmon leap year, for, as perhaps you know, every fourth season the salmon swarm in large numbers. I regard this year's pack as very satisfactory considering the big haul of 1890. There are four runs of salmon each season, and this year they were all light and thin with the exception of the sockeyes, which were wonderfully abundant. The increase in this run was due to the new hatchery placed in the Fraser river by the Dominion Government. The restrictions that the Government has enforced respecting the taking of the fish, while reducing the pack slightly at present, will have the effect in future of increasing the yield.

If you want books, it is rarely wise to pay double price for them to a travelling book-seller.

A. H. BADGEROW. ALEX. H. DIXON.

The Badgerow, Dixon Bonded Vinegar Manufacturing Co.,

79 and 81 Jarvis St., Toronto

Highest award, Toronto Exhibition.

BREADMAKER'S DRY HOP YEAST

Makes light white, wholesome, and delicious Bread.

For sale by all wholesale grocers, at $1 per box.

Manufactured by

THE BREADMAKER'S YEAST CO.,

TORONTO, ONT.

Elliott, Marr & Co.,

Importers of Teas

—AND—

Wholesale Grocers.

LONDON, ONT.

DAVIDSON & HAY

Wholesale Grocers,

36 Yonge Street,

TORONTO, ONT.

- FLATS -

In stock fresh "Clover Leaf" Salmon and "Clover Leaf" Lobsters, in flat tins, containing the finest parts of the fish.

Be particular to look for the word "CLOVER LEAF" on every label.

Sloan & Crowther

WHOLESALE GROCERS,

59, 61 and 63 Front St. E.,

TORONTO.

STUART, HARVEY & Co.

Importers and

WHOLESALE GROCERS

A Large and Well-Assorted Stock of

Teas, Sugars and General Groceries

HAMILTON, ONT.

Rice and Valencia Raisins.

To the Trade.

We offer

1000 Boxes Valencia Raisins,

2300 Sacks of Rice.

Write for quotations.

N. QUINTAL & FILS,

WHOLESALE GROCERS,

274 St. Paul Street,

MONTREAL.

RIO COFFEE

Ex. S. S. Phidias.

WARREN BROS. & BOOMER,

35 and 37 Front St. East,

TORONTO, ONT.

EDWARD ADAMS & CO.

ESTABLISHED 1846.

Wholesale Grocers and Importers of

TEAS,

SUGARS,

COFFEES,

TOBACCOS.

95 & 97 Dundas St., London, Ont.

BALFOUR & CO.,

IMPORTERS OF TEAS

—AND—

WHOLESALE GROCERS,

HAMILTON.

WESTERN ONTARIO AGENTS FOR

Cherry's Irish Mustard, X.D.S.F.

This is superior to any other grade in the market. Try it.

JUST ARRIVED !

Consignment finest Mocha Coffee.

Write for Samples and Quotations.

SMITH & KEIGHLEY

WHOLESALE GROCERS,

9 Front St. E., Toronto

Thos. KINNEAR & Co

Wholesale Grocers and Importers of

TEAS,

SUGARS,

COFFEES,

AGENTS FOR

Cherry's Irish Mustard, X.D.S.F.

This is superior to any other grade in the market. Try it.

47 Front St. E., - TORONTO.

- CEYLON TEAS -

THE CELEBRATED

"Crescent Brand"

is packed expressly for

J. W. LANG & CO.,

Wholesale Grocers,

TORONTO.

PERKINS, INCE & Co.,

41 and 43 Front St., Toronto.

NEW FRUITS IN STORE.

Valencia Raisins

and Currants.

J. F. EBY. HUGH BLAIN.

NEW MALAGA FRUIT,

Black Baskets,

IMPERIAL LONDON LAYERS,

CONNOISSEUR CLUSTERS.

EXTRA DESSERT CLUSTERS.

Also arrived

Choice Eleme Figs,

7 CROWNS—28 lbs., 56 lb. boxes. Also 14 oz. 5 lbs., 10 lb. and 20 lb. boxes.

EBY, BLAIN & Co.,

Wholesale Grocers,

FRONT AND SCOTT STS. TORONTO.

QUESTIONS AND ANSWERS.

WAUPOOS, Oct. 1st, '91.

Editor CANADIAN GROCER.

DEAR SIR,—Would you kindly advise me where I can procure a brand of tobacco called "Sunny South," and where made, and oblige, Yours respectfully,

JAMES S. CARR.

[Any of our readers who can furnish the information asked for in the foregoing inquiry will oblige by forwarding it to this office.—ED.]

AS YOU LIKE IT.

Weight versus measures; if not weight why not?

How many pounds are there in a box of fruit? How many in a crate? How many in a basket? Come, you who are buying and selling by measure, tell us: Are you buying and selling fruit, or empty space with some fruit?

What is your standard for a box of California fruit, for instance? We are gravely informed that a box of plums contains 20 lbs., of cherries 10 lbs., of peaches 20 lbs. net, of pears 40 lbs.

And then in the measurements of your fruits, produce and provisions, how uniform the means of measurement and how easy to fix a standard! That is shown by a little lesson in nomenclature, as follows:

Tub of butter.	Basket of peaches.
Box of cheese.	Crate of muskmelons.
Bolt of cloth.	Box of raisins.
Hogshead of prunes.	Barrel of cider.
Barrel of rice.	Barrel of cranberries.
Tierce of lard.	Basket of grapes.
Stone of salt.	Barrel of flour.
Peck of spinach.	Bunch of pieplant.
Dozen (12) of eggs.	Dozen (13) buns.

Beautiful system isn't it? You know so clearly and see so quickly how much you are buying and selling.—Northwest Trade.

CASH AS AN AVAILABLE ASSET.

Promises to pay are sometimes good. Cash in hand is always reliable. Book accounts, no matter how good they may be, will not pay a bill or take up a note when it falls due. Having too many accounts "good as wheat" has ruined many a man, for the simple reason that he could not realize on them at the time when he needed money the most. It would seem impossible to do business without credit; but all business need not necessarily be done on a credit basis. Keep a supply of ready money always on hand, no matter what the temptation may be otherwise. This is an absolutely safe rule for all business men. Occasions may arise, and often do arise, when cash, and cash only, will do the talking. During a stringency in the money market, and in times of panic, it is the man who has the cash who is master of the situation. Instances are known where millionaires, many times over, could not raise money on the giltest of gilt edge securities. The great firm of Baring Bros., one of the oldest and wealthiest banking firms in the world, got into trouble because they had too many "securities" and not enough cash. And so it is likely to happen with every business man, if he neglects this all-important matter of ready money. Any man may be a shrewd investor and money maker, and yet a spendthrift, not in the sense that he throws his money away, but for the reason that he has it all "invested" when his cash drawer should be full of coin. It is a bad, and, oftentimes, a ruinous system of doing business, to have one's entire capital tied up in stocks and bonds, or merchandise and book accounts. Never fail to keep a good cash balance in one or more banks, when misfortune is much less likely to overtake you.—Grocers' Monthly Review.

A reputation for truthfulness is indispensable to permanent and satisfying success.

Every line of goods embodies a history and a cience worth years of study to understand.

No young man can possibly have mistaken his calling who finds in it what the world wants done.

If you want any kind of

- PRINTING -

go or send to the

MAIL JOB PRINTING CO.,
Toronto.

We do the best work quick, and at low prices.

TELEPHONE 647.

W. A. SHEPARD,
Manager.

ESTABLISHED 1842.

L. CHAPUT, FILS & CIE.,

Wholesale Grocers, Importers of

Teas, Wines, Liquors, Fruit, Molasses, Etc.
Marsala and other Sacramental Wines.

GREENBANK'S Solid and Powdered LYE, Caustic Soda, Caustic Potash, Chloride of Lime, etc.

Merchants are cordially invited to visit our stores, which will be found to be the most spacious in the city. Samples and quotations sent without delay when asked for.

CORNER OF { De Bresoles Street, 2, 4 and 6. / St. Dizier " 17. / Le Royer " 123 to 133. } First Street East of Notre Dame Church, MONTREAL.

Ice your cake in 3 minutes with Gibson's ICINA. No Eggs required.

GIBSON'S ICINA,

(Trade Mark Registered.)

PINK
WHITE
CHOCOLATE

It is a labor saver, a boon to housekeepers and is prepared from the best materials. Put up in 1 lb. and 1-2 lb. packets, 2 doz. in a case, assorted, or any kind separate. See price list page 25.

Order through your wholesale grocer

or direct from the Sole Proprietors,

GIBSON & GIBSON,
Toronto.

It Never Fails !!!

To give satisfaction to the consumer.
Profitable results to the Grocer.
Big returns to the Jobber.

It pays every one to handle "BARM" Yeast. Write us for particulars.

BARM YEAST MFG. CO.,

TELEPHONE 1920. 35 Wellington St. E., Toronto.

BUSINESS CHANCES.

NEW HONEY. COMB OR EXTRACTED—We can supply the trade. Write for prices. GOOLD & CO., Brantford, Ont. 46

WANTED—CITY TRAVELER TO HANDLE fast selling article Can be handled in connection with regular trade. Liberal commission. Star Manufacturing Co., London, Ont.

GROCERY AND CROCKERY BUSINESS FOR sale, in Woodstock. The situation is one of the best in town; not more than two thousand dollars in stock; good reasons for selling; price, 85c. on the dollar.
42 BOX 671, WOODSTOCK, ONT.

Established 1849.

GOLD, SILVER
—AND—
BRONZE MEDALS
20 1st prizes.

Reg. Trade Mark.

MICHEL LEFEBVRE & CO'Y
Manufacturers of
Lion--L--Brand
Pure Vinegars, Mixed Pickles, Jellies, Jams, Preserves.
Montreal, P.Q.

P. DOTY & SON,

(Successors to W. B. Chisholm)
MANUFACTURERS OF

1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers.

Oakville, Ont.

T. G. Williamson & Co.,

COMMISSION MERCHANTS.
TEAS, COFFEES, FRUITS, SUGARS, ETC
42 Front Street East, TORONTO, ONT.

ESTABLISHED 1841.

W. H. Schwartz and Sons,

Coffees,
Spices,
Mustard.
HALIFAX, N.S.

COUGH DROPS.

Every retailer should have them at this season of the year. Watson's Cough Drops are the best in the world for the throat and chest; for the voice unequalled. "R. & T. W." stamped on each drop. Write R. & T. WATSON, TORONTO, for Prices, etc.

Mention THE GROCER.

Cowan's Soluble Cocoa

made from carefully selected Beans, produces a Cocoa of the best quality and finest flavor.

The Cowan Cocoa and Chocolate Co. L'd, Toronto.
14 and 16 Mincing Lane, Wellington St. W.
Samples free. Correspondence Solicited.

GOLDEN BRAND CANNED FINNAN HADDIE

Are put up in flat and tall tins.
Quality guaranteed.

AGENTS,

H. W. NORTHRUP & CO.
South Wharf, Saint John, N. B.

LEONARD BROS.,

Wholesale Fish Dealers,

Are now prepared to fill all orders for their

Celebrated Boneless Codfish
(from new fish)

packed in 5, 10, 25 and 40 lb. boxes, 2 lb blocks wrapped in waxed paper.

SEND FOR QUOTATIONS.

ST. JOHN, N.B. MONTREAL, P.Q.

B. R. Nelles,

GRIMSBY, ONT.

Packer and Preserver of the Celebrated BEAVER Brand Canned Goods, Evaporated Apples.

JAMS and JELLIES
IN GLASS AND PAILS.
Wholesale Only.

We are now reducing our surplus stock in order to make room for FALL GOODS.

We beg to offer a BIG REDUCTION IN PRICES to our RETAIL FRIENDS. Customers visiting Toronto, during the Exhibition, will find it to their interests to call and inspect stock before placing their fal orders.

R. TEW & CO.,

Importers of

CROCKERY, GLASSWARE, CHINA, LAMP GOODS, ETC,

10 FRONT ST. East,

(Adjoining Board of Trade Building.)

SALES MADE OR PENDING.

Herbert Eastlake, general merchant, Ridley, Ont., has sold out.

A. G. Harner, general merchant, Victoria, B.C., has advertised to sell out.

The stock of A. McRae & Co., general merchants, Glencoe, Ont., is advertised to be sold by auction on the 13th inst.

The general stock of Aaron Weedge, of Vienna, Ont., amounting to $1,033.47, was sold to Mr. Brasher, of the same place, for 63c. on the dollar.

Mr. Geo. Clements, Winnipeg, has sold out his grocery business, run under the style of Hodges & Co., to M. Craig, who will conduct it under the same style.

PARTNERSHIPS FORMED AND DISSOLVED.

Livernois & Bowker, wholesale fruit dealers, have dissolved, M. E. Livernois continuing.

J. W Horne, grocer, Winnipeg, has admitted George Thompson as partner in branch store, under the style of Horne & Thompson.

REMOVALS AND DEATHS.

F. G. Davison, general merchant, Saskatoon, Sask., has removed to Edmonton, Alberta.

Jas. W. Oulton, wholesale and retail grocer and provision dealer, Moncton, N.B., has retired from business, and is succeeded by his son, Geo. A. Oulton.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES

Hogarth Bros., general merchants, Mattawa, Ont., have assigned.

F. X. Bertrand, general merchant, Lachute Mills, Ont., has assigned.

Benjamin McLeod, general merchant, Weldford, N.B., has assigned.

John White, general merchant, Heathcote, Ont., is offering to compromise.

Wm. Gearin, flour and feed dealer, Thorold, Ont., has assigned to Thos. F. Pattison, Thorold.

Wm. Campbell, general merchant, Elora, Ont., has assigned to Henry Barber & Co., Toronto.

POTATO EXPORT TRADE.

The potato trade has recently been a good deal concerned to know what action the Spanish government would take in regard to duties upon Canadian potatoes shipped into the West Indies. Nova Scotia and Prince Edward Island, the Commercial Enquirer says, have heretofore supplied a very large part of the requirements of West Indian ports, and the duties charged upon the entry of the goods have been so high that, should they remain in force, about all of this trade would be diverted to the United States, under the recent reciprocity treaty which admits potatoes from the United States into the West India ports free of duty. Spain, however, has a treaty with England which provides that British products shall be admitted into the Spanish possessions upon as favorable terms as those of any other nation, and efforts have been made upon these grounds to induce the Spanish government to remit duties upon Canadian agricultural products to the extent of the concessions granted to the United States. The argument of our government has been that having procured these concessions from Spain at the cost of similar concessions in duties from West Indian products imported into the States, the discrimination as to duties on the part of Spain in favor of the United States is fully justified, and that if the products of other nations should be admitted into the West Indies upon the same terms as have been granted to the United States, the whole principle of reciprocity would be subverted. The decision of Spain has been against our interests, however, at least for the present season. A cargo of Nova Scotia potatoes has been admitted into Cuba free of duty, the Spanish authorities considering themselves bound to this course by the treaty with England referred to. But this treaty will expire next February, and while we can learn of no official declaration upon the subject, it is generally believed by those most interested that Spain will not renew it in its present form, and that thereafter a discrimination will be made in favor of the United States.

Do not, on any account, store honey in a cellar. The dampness causes it to sweat, and then the cappings will break and you have a lot of ruined honey. Our honey room is in the second storey of our house and will hold two tons. It is 6x10 feet and nine feet high, with two doors—one on each side—one opening from the hall, the other opening into a room over the porch. This room has one window. Here we put our honey first to let it harden, keeping this room light. After exposing it to the light for about two weeks, we place it in the honey room. Never on any account, place more than two boxes on top of one another, but place shelves above each other on the order of a library. If little red ants bother honey, place the honey on a bench and put each leg or foot in a pan of water, and my word for it, if you keep water in the pans no ants will bother the honey. Our honey room is as dark as anything can be made to be.—Maryland Farmer.

The principal centre of the citron candying industry is Leghorn. Italy enjoys a considerable advantage over Corsica in this industry on account of the drawback allowed on the sugar used in the process of candying; this almost amounts to a bounty on the export. The manufacturer pays duty on his sugar in the ordinary way, but the amount of drawback returned is calculated on the amount of sugar estimated to have been used in candying the citrons. This estimate, being always considerably in excess of the real amount consumed, is equivalent to endowing the Italian candied citron industry to that extent.—Provision Trade Gazette.

WRIGHT & COPP,

Importers and Manufacturers Agents,

40 Wellington St. East, Toronto.

FANCY CHEESE OF ALL KINDS.

Roquefort. Gorgonzola, Edam, Pine Apple, Swiss, etc., etc.

Van Derveer & Holmes' celebrated Æ Biscuits, New York.

SNIDER'S TOMATO CATSUP.
do CHILI SAUCE.
do TOMATO SOUP.
do SOUPS—TURTLE, CHICKEN, OX TAIL, ETC.

To be had of Wholesale Grocers.

TELEPHONE 2662.

ALL GROCERS SHOULD SELL THE

ROYAL DANDELION COFFEE

Manufactured by

ELLIS & KEIGHLEY,

TORONTO.

-STORAGE-

(BOND AND FREE)

Warehouse Receipts Issued.

THE SHEDDEN CO., Ltd.,

184 Front St. East,

TORONTO

The Dyspeptic Needs
Nourishing Food--easy of digestion.

A Food that has these essential qualities is

JOHNSTON'S FLUID BEEF

It contains all THE VIRTUES OF PRIME BEEF, rendered very digestible so that the smallest expenditure of vital energy is needed in the process of PERFECT ASSIMILATION.

W. G. A. LAMBE & CO.,
Commission Merchants,
TORONTO.

AGENTS FOR
The St. Lawrence Sugar Ref'g Co., Montreal.
The British America Starch Co., Brantford.

DURABLE PAILS AND TUBS.

TRY THEM

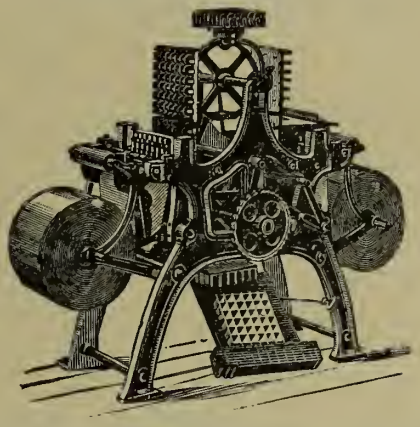
The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by
Chas. Boeckh & Sons, Toronto,
Jas. Lee & Co., Montreal.

Northumberland Paper and Egg Case Co.

Sole Manufacturers of Machine Made Egg Case Fillers. (Straw Board.)



We also make a first-class Wooden Case, and can therefore supply a complete Egg Case at the lowest possible price. For prices and other information, address the Mills, CAMPBELLFORD. ONT

The Norton Manufacturing Co.,

E. P. Breckenridge, Toledo, Pres. C. C. Warren, New York, Sec.-Treas.
Edwin Norton, Chicago, Vice-Pres. W. C. Breckenridge, Resident-Manager.

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

FRUIT, PAINT, LARD, BAKING POWDER, FISH AND LOBSTER
CANS.

Capacity, fifty thousand cans per day.

Sole Agents in Canada for Norton Brothers
"Solder Hemmed" Caps.
Inquiries and Correspondence Solicited.
HAMILTON, - ONT.

PURE CONFECTIONERY, FINEST BISCUITS.

Manufactured by
J. McLAUCHLAN & SONS,
OWEN SOUND, ONT.

Grand Pacific Hotel
KAMLOOPS, B.C.

The leading hotel in the city. Sample rooms convenient to stores, provided for commercial men

H. SMITH, Proprietor.

ALL GROCERS SHOULD SELL THE
Royal Dandelion Coffee.

Manufactured by
ELLIS & KEIGHLEY,
TORONTO.

R. B. NELLES
Acme Licorice Pellets.

In Five Pound Tins.

Manufactured exclusively by
Young & Smylie,
54 to 64 South 5th St.,
Brooklyn, N.Y.

For reliable brands of cut smoking and chewing Tobaccos use the following:

CUT SMOKING:
OLD FLAG.
GOLD FLAKE.
HAND MADE.

FINE CUT CHEWING:
GOLDEN THREAD. GLOBE.
VICTORIA. HIGH COURT.
JERSEY LILY.

MANUFACTURED BY

THE GLOBE TOBACCO WORKS CO., OF LONDON, Ltd.

THE CANADIAN GROCER PRICES CURRENT.

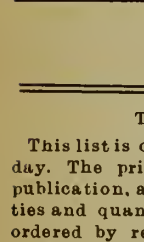
TORONTO, Oct. 8, 1890.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.



Cleveland's Superior Baking Powder in tin cans, per dozen net.

10 cent tins	1 00
¼ lb. "	1 50
6 oz. "	2 20
½ lb. "	2 80
12 oz. "	4 25
1 lb.	5 50
5 lbs.	25 50

	Per doz
Dunn's No. 1, in tins	2 00
" " 2, in tins	75
Cook's Gem, in 1 lb pkgs	$1 75
" " 7 oz "	85
" " 2 oz "	40
" " 5 lb. tins	65
" " bulk, per lb	12

	Per doz.
Empire, 5 dozen 4 oz cans	$0 75
" 4 " 8 "	1 15
" 2 " 16 "	2 00
" ½ " 5 lb cans	9 00
" bulk, per lb	15

COOK'S FRIEND.

(In Paper Packages.)	Per doz
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, ½ "	14 00
Ocean Wave, ¼ lb, 4 doz cases	75
" ½ lb, 4 "	1 30
" No. 1, 2 "	1 90
" 1 lb, 2 "	2 20
" 5 lb, ¼ "	9 60

BISCUITS.

Abernethy	8½
Arrowroot	$0 11
Butter	0 6½
Cabin	0 7½
Cottage	0 8½
Digestive	0 10
Daisy Wafer	0 16
Garibaldi	0 10
Gingerbread	0 11
Ginger Nuts	0 10½
Graham Wafer	0 09½
Lemon	0 10
Milk	0 09½
Nic Nac	0 12
Oyster	0 06½
People's Mixed	10½
Pic Nic	0 09
Prairie	0 08½
Rich Mixed	0 14
School Cake	0 11½
Soda	0 06½
" 3 lb "	0 21
Sultana	0 11
Tea	0 11
Tid Bits	0 09½
Variety	0 11
Village	0 07½
Wine	0 08½

BLACKING.

Day & Martin's, pints, per doz	$3 20
" ½ "	2 10
" ⅓ "	1 10
Spanish, No. 3	4 50
" " 10	9 00

JACQUAND FRENCH BLACKING.

No 2 per gross	2 30
No 3 "	3 45
No 4 "	4 60
No 5 "	6 90

BLACK LEAD.

Reckitt's Black Lead, per box... 1 15
Each box contains either 1 gro., 1 oz.; ½ gro., 2 oz., or ¼ gro., 4 oz.

TELLIER, ROTHWELL & CO'S.

Royal Black Lead, per gross..... $1 80

F. F. DALLEY & CO.

Per gross.

Silver Star Stove Paste 9 00
Packed in fancy wood boxes, each box contains 3 doz.

BLUE.

Reckitt's Pure Blue, per gross.. 2 10

TELLIER, ROTHWELL & CO'S.

Parisian Square Blue, per lb..13 to 14c

BROOMS.

	Per doz.
Carpet....4 strings	2 90
X Parlor, 2 "	2 65
Louise 3 "	2 65
1 Gem 4 "	3 25
2 " 3 "	2 65
3 " 2 "	2 20
" 2 "	1 95
O Hurl... 4 "	2 65
" 3 "	2 35
2 Hurl..... 3 "	2 05
3 " 3 "	1 70
OK " 2 "	1 35
Hvy Mill 4 "	3 70

CORN BROOMS.

CHAS. BOECKH & SONS. per doz

X Carpet, 4 strings, net	$3 20
2 " 4 " "	2 90
3 " 3 " "	2 65
XXX Hurl 4 " "	2 60
1X " 4 " "	2 40
2X Parlor 4 " "	2 25
3 " 3 " "	1 95
4 " 3 " "	1 70
5 " 2 " "	1 30
Girls " 2 " "	1 50
Railway 4 " "	3 00
Ship 4 " "	4 00
2 Cable 2 wire bands, net	3 00
3 " 3 " "	4 00
1 Hearth 2 strings, net	1 75
2 " 2 " "	1 50
3 " 1 " "	1 20
4 " 1 " "	1 00

CANNED GOODS.

	Per doz	
Apples, 3's	$1 00	$1 10
" gallons	2 60	2 75
Blackberries, 2	2 00	2 10
Blueberries, 2	1 25	1 40
Beans, 2		1 00
Corn, 2's	1 05	1 10
" Special Brands	1 30	2 10
Cherries, red pitted, 2's	2 25	2 40
Peas, 2's	1 10	1 15
Pears, Bartlett, 2's		2 00
" Sugar, 2's		1 70
Pineapple, Baltimore	2 40	2 50
" Bahama	2 90	3 00
Peaches, 2's	2 10	2 25
" 3's	3 00	3 50
" Pie, 3's	1 60	1 65
Plums, Gr Gages, 2's	1 75	2 00
" Lombard	1 75	2 00
" Damson Blue	1 90	2 00
Pumpkins, 3's		0 75
" gallons	3 00	3 25
Raspberries, 2's	2 25	2 40
Strawberries, choice 2's	2 25	2 40
Succotash, 2's	1 50	1 65
Tomatoes, 3's	1 05	1 15
Finnan haddies		1 50
Lobster, Clover Leaf		2 95
" Other brands	2 10	2 30
Mackerel	1 00	1 10
Salmon, Horseshoe, talls		1 40
" flats		1 70
" white	1 10	1 25
Sardines Albert, ¼'s tins		11½
" ½'s "		18
" Martiny, ¼'s "	10	10½
" ½'s "	16,	17
" Other brands, 9¾,	11, 16,	17
" P & C, ¼'s tins	23,	25
" ½'s "	33,	36
Sardines Amer, ¼'s "	6½,	8
" ½'s "	9,	11

JAMS AND JELLIES.

DELHI CANNING CO.

Jams assorted, 1's	2 35
Jellies, 1's	2 25

TORONTO BISCUIT & CONFECTIONERY CO

	Per lb
Jams, absolutely pure—apple	$0 06
Family	0 07
Black and Red currant. Raspberry, Strawberry, Peach and Gooseberry per lb	0 12
Plum	0 10
Jellies—pure—all kinds	0 10
These goods are put up in glass jars and in 5, and 10 lb. tins and 28 lb. pails.	
Marmalade—orange	0 12

CANNED MEATS.

Comp. Corn Beef	1 lb cans	$1 60	$1 65
" "	2 "	2 60	2 70
" "	4 "	4 80	5 00
" "	6 "	8 00	8 25
" "	14 "	18 00	19 50
Minced Collops,	2 lb cans		2 80
Roast Beef	1 "		1 60
"	2 "	2 75	2 80
"	4 "		5 85
Par Ox Tongue,	2½ "	$8 50	8 75
Ox Tongue	2 "	8 25	8 50
Lunch Tongue	1 "		3 25
"	2 "	5 75	6 25
English Brawn	2 "	2 75	2 80
Camb. Sausage	1 "		2 50
"	2 "		4 00
Soups, assorted	1 "		1 35
"	2 "		2 25
Soups & Boulli	2 "		1 80
"	6 "		4 50
Potted Chicken, Turkey, or Game, 6 oz cans			1 50
Potted Ham, Tongue or Beef, 6 oz cans			1 35
Devilled Tongue or Ham, ½ lb cans			1 35
Devilled Chicken or Turkey, ½ lb cans			2 25
Sandwich Ham or Tongue, ½ lb cans			1 50
Ham, Chicken and Tongue, ½ lb cans			1 50

MINCE MEAT.

BRYANT, GIBSON & CO.'S—TORONTO.

Mince Meat, ½ gal glass jars, $9 50
Ditto, 25 and 40 lb pails, per lb. 12½c

J. H. WETHEY'S—ST. CATHARINES.

Condensed, per gross, net..... $12 00

CHEWING GUM.

ADAMS & SONS.

	To Retailers.
Tutti Frutti, 36 5c bars	$1 20
Bo-Kay (new) 150 pieces	1 00
Sappota, 150 "	1 00
Magic Trick, 115 "	0 75

Cleveland's Baking Powder yields best profit to the grocer, and is of such a superior quality that a customer gained is always retained.

Prices Current, Continued—

Red Rose,	115 pieces	...	0 75
Sweet Fern,	230 "	...	0 75
Puzzle Gum	115 "	....	0 75
Oolah " "	115 "	...	0 75
Monte Cristo, new	180 "	...	1 30

C. T. HEISEL.

	No. in box.	Per box
Red Jacket,	115 pieces.	0 75
Royal Fruit,	365 pkgs.	1 20
Digestic,	120 pieces.	0 80
Largest Heart p. gum	150 "	1 00
Globe picture gum,	159 "	1 00

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO.S.

Chocolate—	Per lb.
French, ¼'s....6 and 12 lbs .	0 30
Caraccas, ¼'s..6 and 12 lbs..	0 35
Premium, ½'s..6 and 12 lbs...	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs .	0 24
Sticks, gross boxes, each...	1 00
Cocoa, Homœopat'c, ¼'s, 8 & 14 lbs	30
" Pearl " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs.....	18

BENSDORP'S ROYAL DUTCH COCOA.

¼ lb. cans, per doz.....	$2 40
½ " " "	4 50
1 " " "	8 50

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma.....per lb	$0 30
Mott's Prepaired Cocoa.....	28
Mott's Homœopat'c Cocoa (¼s)	32
Mott's Breakfast Cocoa.....	40
Mott's Breakf. Cocoa(in tins)	40
Mott's No. 1 Chocolate.....	35
Mott's Breakfast Chocolate...	28
Mott's Caracas Chocolate.....	40
Mott's Diamond Chocolate....	22
Mott's French-Can. Chocolate	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibbs.....	30
Mott's Cocoa Shells.....	5
Mott's Vanilla Chocolate stick	22&24
Mott's Pure Confec Chocolate	22c—38
Mott's Sweet Confec Choc.	21c—30

COWAN COCOA AND CHOCOLATE CO.

Cocoas—	
Hygienic, 1, ½, ¼ lb. boxes	70, 75
Iceland Moss ¼ lb in 12 lb boxes	35
Soluble (bulk) 15 & 30 lb bxs...	18, 20
Soluble (tins) 6 lb and 12 lb....	20
Cocoa Nibs, any quantity ...	30, 35
Cocoa Shells, any quantity...	05
Cocoa Essence.....per doz	1 40
Chocolates—	
Mexican, ¼, ½ in 10 lb bxs	30
Queen's Dessert, "	40
Vanilla "	35
Sweet Caracas "	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross...	00
Pure Caracas (plain) ¼, ½ lbs	40
Royal Navy (sweet) "	30
Confectioners' in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

WALTER, BAKER & CO'S

Chocolate—	
Pre'um No. 1, bxs. 12 & 25 lbs each	40
Baker's Vanilla in bxs 12 lbs each	52
Caraccas Sweet bxs 6 lbs each, 12 bxs in case.....	35
Eagle, sweet & spiced, bxs 12 lbs each	33
Vanilla Tablets, 416 in box, 24 bxs in case, per box 3	65
Spanish Tablets, 100 in box, 12 bxs in case.....3	00
German Sweet Chocolate—	
Grocers' Style, in cases 12 boxes, 12 lbs each	25
Grocers' Style, in cases 24 boxes, 6 lbs each	25
48 Fingers to the lb., in cases 12 bxs 12 lbs each.....	25
48 Fingers to the lb., in cases 24 bxs 6 lbs each	25
Cocoa—	
Pure Prepared boxes, 12 lbs each	40
Cracked, boxes, 20 lbs each, 1 lb and assorted papers.....	32
Cracked, in bxs, 12 lbs., each, ½ lb. papers	32
Cracked, in bags, 6, 10 & 25 lbs each	32
Cocoa and shells, 12s and 25s.....	30
Breakfast Cocoa—	
In bxs, 6 & 12 lbs., each, ½ lb. tins	45
In boxes, 12 lbs., each, 1 lb. tins, decorated canisters.....	45
Broma—	
In boxes, 12 lbs., each, ½ lb. tins.....	40

GIBSON & GIBSON'S per lb

Sydney Gibson's Cocoa, ¼s	0 30
Dr. Clarke's Cocoa, ½'s and ¼'s, tins	0 45
Soluble Cocoa bulk in boxes	0 18
Prepared do " " ...	0 22
Sydney Gibson's Chocolate, ¼s. and ½s	0 30
Gibson's Rock do ½s.....	0 28
Dr. Clarke's do ¼s.	0 30
Confectioners' Pure Chocolate 10 lb. blocks	0 30
Vanilla choc. sticks, per gross ...	1 00

per doz

Gibson's Icina, ½s. 2 doz. in case.	1 25
Gibson's Icina, 1 lb 2 " "	2 25

Packed chocolate, white and pink assorted, or if required, any kind separate.

COFFEE.

GREEN

	c. per lb
Mocha.....	30, 35
Old Government Java.....	27, 32
Rio	19, 21
Plantation Ceylon.....	29, 31
Porto Rico.....	24, 28
Guatemala.....	24, 26
Jamaica.....	22, 23
Maracaibo	24, 26

WHOLE ROASTED OR PURE GROUND.

ELLIS & KEIGHLEY'S.

	c. per lb
Java.....	33, 34
Java and Mocha	34, 36
Plantation Ceylon.....	...35
Arabian Mocha	...37
Santos.....	28, 28
English Breakfast.....	16, 24
Royal Dandelion in 1 lb tins..	...26

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend.....	.. 33
Our Own "	...31
Laguayra "	...29
Mocha and Java.....	32, 33
Java, Standard.....	...33
" Old Government	30, 32
Arabian Mocha.....	36
Santos	...28

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs.....	30
Standard Imperial in sealed tins, 25 and 50 lbs.....	32
Standard Blend in sealed tins, 25 and 50 lbs.....	33
Ground, in tins, 5, 10, 15 and 25 lbs.....	20, 30
Say's Parisien, in ½ and 1 lb tins	30

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	$0 75
" " " " 1, 1½ oz....	1 25
" " " 2, 2 oz.....	1 75
" " " " 3, 3 oz.....	2 00

FIRE LIGHTER.

"Star" Fire Lighter, per gross.	$1 70

FLOUR AND MEAL.

	per bbl.	
Flour, Manitoba Patent..	5 50	5 60
" Ontario patents....	4 75	5 25
" Straight Roller	4 25	4 30
" Extra.....	4 20	4 25
" Low grades	2 00	3 75
" Strong bakers'....	5 00	5 10
Oatmeal, standard, bbls	....	4 25
" granulated, "	....	4 35
" rolled "	.....	4 35
Rolled Oats	....	4 35
Bran, per ton.....	12 50	14 00
Shorts	17 50	19 00
Cornmeal.....	4 00	4 40

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz	
Cases, No. 1, 2 oz tins.....	$2 75	$3 00
" No. 2, 4 oz tins.....	4 50	5 00
" No. 3, 8 oz tins.....	8 00	8 75
" No. 4, 1 lb tins.....	12 60	14 25
" No. 5, 2 lb tins.....	25 00	27 00

FRUITS.

FOREIGN.	c. per lb.	
Currants, Provincial, bbls...	6⅜,	6½
" ½ bbls	6⅝,	6⅝
" cases	6¾,	7
" Filiatras, bbls....	6¼,	6⅜
" ½ bbls ...	6⅜,	6½
" cases ..	6½,	6⅝
" Patras, bbls.....	6⅞,	7
" ½ bbls	7,	7⅛
" cases.....	7¼,	7⅜
" Vostizzas, cases.	7¾,	9¼
" ½ cases	8½,	10
" 5-crown Excelsior (cases).....	9½,	10
" ½ case....	9⅛,	9⅜
Dates, Persian, boxes, ...	5½	6
Figs, Elemes, 14 oz., per box	...	12½
" 10 lb boxes	5	7
" 20-lb "	15	16
" Seven-Crown	...	18
Prunes, Bosnia, bags	...	...
" " cases, ...	5½	6½
Raisins, Valencia, off stalk,	4	5
" New, off stalk.....	...	6½
Selected	7¾	8
Layers	8½	9
Raisins, Sultanas.....	10,	11
" Eleme	7½	8
" Malaga:		
London layers	2 70	3 00
Loose muscatels	2 35	2 75
Imperial cabinets	3 25	3 50
" " qrs., flat.	...	1 00
Connoisseur clusters	4 00	4 25
Extra dessert "	4 75	5 00
" " " qrs.	...	1 50
Royal clusters	6 00	6 50
Fancy Vega cartoons	.....	2 75
Black baskets	.....	4 00
" " qrs	1 30	1 35
Blue "	4 75	5 00
" " qrs	1 50	1 60
Fine Dehesas	7 00	7 25
" " qrs	2 00	2 25
Lemons, Messina.....	4 00	5 00
" Maori.....	8 00	9 00
Oranges, Jamaicas	8 00	8 50
" Floridas.....	4 50	5 00

DOMESTIC.

Apples, Dried, per lb	0 06½	0 07
do Evaporated.....	0 08	0 08½

GLASSWARE.

TAYLOR, SCOTT & CO.

	c. per doz
Lamp Chimneys, O.....	32
" " A.....	35
" " B.....	45

GRAIN.

Wheat, Fall, No. 2, ...	0 94	0 95
" Red Winter, No. 2	0 94	0 95
Wheat, Spring, No. 2	0 94	0 95
" Man Hard, No. 1..	.....	1 10
" " No. 2..	1 07	1 08
Oats, No. 2, per 34 lbs.....	31	32
Barley, No. 2, per 48 lbs...	51	52
" No. 3, extra.....	44	46
" No. 3.....	41	42
Rye.....	83	85
Peas.....	64	68
Corn	...	70

HAY & STRAW.

Hay, Pressed, "on track	11 00	11 50
Straw Pressed, "	5 00	7 00

LARD.

"FAIRBANK'S" REFINED COMPOUND.

In Butter Tubs.....	0 08½	
Fancy "	0 09	
3-hoop pails	0 09	0 09½
60 lb. cases of 3 lb., 5 lb., and 10 lb. tins, per lb	0 10	

MUSTARD.

ELLIS & KEIGHLEY'S. cts

Durham, Fine, in ¼ and ½ lb tins per lb	25
" Fine, in 1 lb jars.....	22
" Fine, in 4 lb jars.....	70
" Ex Sup., in bulk, per lb.	30
" Superior, in bulk, per lb	20
" Fine, " "	15

COLMAN'S AND KEEN'S

In 4 lb jars.....	75
In 1 lb jars.....	25
D. S. F., in tins, per lb	41
" in ½ lb tins.....	42
" in ¼ lb tins, per lb.....	44
D. F. in ½ lb tins, per lb	26
" ¼ " "	28

NUTS.

	per lb.	
Almonds, Ivica	14	15
" Tarragona..... ...	15	16
" Fornigetta	15	16
Almonds, Shelled Valencias ...	...	...
" " Jordan.	45,	55
Brazil	12	13
Cocoanuts, per 100	...	6 00
Filberts, Sicily.....	...	11
Filberts, Oblong	11	11½
Peanuts, roasted	12,	13
" green	9	10
Walnuts, Grenoble	16	17
" Bordeaux	12,	13
" Naples, cases	...	...
" Marbots.....	...	13
" Chilis	12	13

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO PICKLES.

John Bull, mixed, in bulk.....	$0 45
" Chow Pic'le, in bulk	0 50
" m'xed & Chow Chow	1 90
" Mixed & Chow-Chow pts	2 15
" Mixed & Chow-Chow qts	3 40
" " " 16 g.	1 90
Horse Radish, bottles, per doz	2 25

SAUCES.

John Bull, kegs, per gal	1 25
" ½ pt. bottles, per doz.	
" ½ pt. bottles, per doz (according to quantity) 90c to	1 00
Devonshire Relish, kegs p. gal	1 75
" " ½ pt, bottles, per doz	1 25
Niagara Tomato, kegs. per gal	1 25
" " Reputed pints	1 25
Raspberry Vinegar, per doz	2 25
Raspberry Syrup and vinegar ...	2 25
Terry's Candied Peels. c. per peels	
Lemon, 7 lb boxes.....	...
Orange, "	...
Citron "	...

CROSSE & BLACKWELL'S.

Pickles, all kinds, pints, per doz	3 25

B. Grocers, Confectioners and Druggists.

The season is now at hand when you will be asked for Cough

F. Drops. Send us Sample Order for the Celebrated

B. F. P. COUGH DROPS,

P. Put up in 5 lb. Tins, Bottles and Boxes, and in 5c. Packages.

Nothing like them for Sore Throat, Hoarseness, Coughs, Colds.

Toronto Biscuit and Confectionery Co.,

7 Front St. East, Toronto.

Prices current, continued—

LEA & PERRIN'S.

	per doz.
Worcester Sauce, ½ pts	$3 60
" " pints	6 25
	$3 75
	6 50

LAZENBY & SONS.

	Per doz
Pickles, all kinds, pints	3 25
" " quarts	6 00
Harvey Sauce—genuine—hlf. pts	3 25
Mushroom Catsup " "	2 25
Anchovy Sauce " "	3 25

PRODUCE.

DAIRY.

	Per lb	
Butter, creamery, rolls	$0 21	$0 22
" " tub	0 19	0 21
" dairy, tubs, choice	0 14	0 17
" " medium	0 10	0 13
" low grades to com.	....	....
Butter, pound rolls	0 15	0 18
" large rolls	0 12	0 14
" store crocks	0 12	0 14
Cheese	0 09½	0 10½

COUNTRY

Eggs, fresh, per doz	0 13	0 13½
" limed	....	....
Beans	1 50	1 60
Onions, per bbl	2 00	2 25
Potatoes, per bag	0 35	0 40
Hops, 1890 crop	0 13	0 15
" 1891 "	0 13	0 15
Honey, extracted	0 08	0 10
" section	0 12½	0 14

PROVISIONS.

Bacon, long clear, p lb.	0 08¾	0 09
Pork, mess, p. bbl	15 00	17 25
Hams, smoked, per lb	0 11½	0 12½
" pickled	0 ...	0 10½
Bellies	0 10½	0 11
Rolls	0 09	....
Backs	0 10½	0 11
Lard, Canadian, per lb	0 11	0 11½
Hogs	6 50	6 75
Tallow, refined, per lb	0 05	0 05½
"rough, "	0 02	

RICE, ETC.

	Per lb
Rice, Aracan	3¾, 4c
" Patna	4¾, 5½
" Japan	5, 5½
" extra Burmah	3¾, 4
Grand Duke	6¾, 7½
Sago	4¾, 5½
Tapioca,	5½

SPICES.

GROUND.

	Per lb.	
Pepper, black, pure	$0 15	$0 18
" fine to superior	10	15
" white, pure	25	28
" fine to choice	20	25
Ginger, Jamaica, pure	25	27
" African, "	..	18
Cassia, fine to pure	18	25
Cloves, " "	14	25
Allspice, choice to pure	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure.	30	35
Cream of Tartar, fine to pure	25	37

STARCH.

EDWARDSBURG STARCH CO. LIMITED, MONTREAL.

	c. per lb.
No. 1 White, 4 lb cartoons	5½c
Canada Laundry	4½
Silver Gloss, crates	6¾
Silver Gloss, 1 lb chromos	6¾
Satin, Starch 1 lb chromos	7¼
No 1 White, barrels & halves	4¾
Benson's Canada Prepared Corn	7¼
Canada Corn	6¾
Rice Starch, 1 lb	9

BRITISH AMERICA STARCH CO BRANTFORD.

1st quality white, 3 lb. cartoons,	5½
Lily White gloss, crates	6¾
Brantford gloss, 1 lb	7¼
Lily White gloss, 1 lb chromo	6¾
Canada Laundry, Boxes:	4½
Pure Prepared corn	7½
Challenge Corn	6¾
Rice Starch, fancy cartoons	9
" cubes	7½

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40-lb boxes. 1, 2, and 4 lb. pack'g's	8
36-lb boxes, 3 lb. packages	8
12-lb "	8½
38 to 45-lb boxes	8
Silver Gloss Starch—	
40-lb " 1, 2 and 4 lb packages.	9
40-lb " ½ lb package	9½
40-lb " ¼ "	10
40-lb " assorted ½ and ¼ lbs.	9½
6-lb " sliding covers	9½
38 to 45 lb boxes	9
Oswego Corn Starch—for Puddings, Custards, etc.—	
40 lb boxes, 1 lb packages	8¼
20 " "	8¾

ST. LAWRENCE STARCH CO.'S

Culinary Starches—	
St. Lawrence corn starch	7½
Durham oorn starch	6¾
Laundry Starches—	
No. 1, White, 4 lb. Cartons	5½
" "	4¾
" "	4¾
Canada Laundry	4½
Ivory Gloss, six 6 lb. bozes, sliding covers	6¾
Ivory Gloss, fancy picture, 1 lb packs	6¾
Patent Starch, fancy picture, 1 lb. cartons	7½

SUGAR.

	c. per lb
Granulated, 15 bbls or over	5
less than 15 bbls	5½
Paris Lump, bbls and 100 lb. bxs	5⅝
" 50 lb. boxes	5¾
Extra Ground, bbls	5¾
" less than a bbl.	6⅛
Powdered, bbls	5½
" less than a bbl	5¾
Extra bright refined	4¾
Bright Yellow	4¼
Medium "	3⅞
Brown	3⅝ 3¾
Raw	3½ 4½

SYRUPS AND MOLASSES.

SYRUPS.	Per lb. bbls.	½ bbls
D	2½	2⅝
M	2⅝	2¾
B	2¾	2⅞
V.B.	2⅞	2¾
E.V.B.	2¾	2⅞
E. Superior	2⅞	3
XX	2¾	3
XXX	3	3¼

MOLASSES.	Per gal.	
Trinidad, in puncheons	0 38	0 40
" bbls	0 40	0 42
" ½ bbls	0 42	0 44
New Orleans, in bbls	0 48	0 65
Porto Rico, hdds	0 38	0 40
" barrels	0 42	0 45
" ½ barrels	0 44	0 47

TOBACCO AND CIGARS.

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	67c
Ingots, rough and ready, 7's	64
Laurel, 3's	57
Brier, 7's	55
Index, 7's	50
Honeysuckle, 7's	58
Napoleon, 8's	54
Royal Arms, 12's	55
Victoria, 12's	53
Brunette and Lovely, 12's	50½
Prince of Wales, in caddies	51½
" in 75 lb boxes	51
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	53
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
½ lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

GLOBE TOBACCO COMPANY.

CUT SMOKING TOBACCO.

	Per lb
The Old Flag, ⅛ lb. in 5 lb. boxes.	70c
" " " 1 lb. Fancy Tins	70c
" " " ½ " " "	41c
Gold Flake, 1-5, 6 lb boxes	70c
" " ⅛, 5 "	70c
" " 1-10, 5 "	80c
" " 1 fancy tins	70c
" " ½ " "	41c
" " 1 " glass jars	77c
Hand Made, 1-5, 6 lb boxes	65c
" " ⅛ 6 "	68c
" " 1 fancy tins	68c
" " ½ " "	40c
" " 1 glass jars	75c

GRANULATED SMOKING TOBACCO.

Uncle Tom, 1-5, 6 lb boxes	45c
" " 1-10, 6 lb "	45c

LONG CUT SMOKING TOBACCO.

Wig Wag, ½, 6 lb boxes	41c
" " 1-5, 6 lb "	43c
" " 1-10, 6 lb "	45c

FINE CUT CHEWING TOBACCO.

Golden Thread, 5 & 10 lb pails	95c
Globe, - - " "	90c
Victoria, - - " "	75c
High Court, - " "	70c
Jorsey Lilly, - " "	65c
Golden Thread, 1-16 " Foil in ¼ gro. boxes, per gross	9 05
Solace " 1-16 " Foil in ¼ gro. boxes, per gross	6 05

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M
Madre E' Hijo, Lord Landsdowne	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	55 00
" " Reina Victoria	80 00
" " Pins	55 00

ST. LAWRENCE STARCH COMPANY,

(LIMITED)

Starch Manufacturers,

PORT CREDIT, ONTARIO.

Prices current, continued—

El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pirs	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00

Cigarettes, all Tobacco—

Cable	7 00
El Padre	11 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 00
B. C. No. 1	4 00
Sweet Sixteen	3 50

CUT TOBACCOS.	per lb
Puritan, tenths, 5 lb. boxes	74
Old Chum, ninths, 5 lb box	71
Old Virgin., 1-10 lb pkg., 10 lb bxs	62
Gold Block, ninths, 5 lb boxes..	73

CIGARETTE TOBACCO.	
B. C. N. 1, 1-10, 5 lb boxes	83
Puritan, 1-10, 5 lb boxes	85
Athlete, per lb	1 15
Hyde Park	10 50

SOAP.

Ivory Bar, 1 lb. bars, per lb	5½
Do. 2, 6-16 and 3 lb bars "	5
Primrose, 4½ lb bars, wax W "	4½
" 1 " " "	4¼
John A, cake, wax W. per doz	42
Mayflower, cake, " "	42
Gem, 3 lb bars per lb	3½
" 13 oz, 1 and 2 lb. bars	3¾
Queen's Laundry, per bar	5½
Pride of Kitchen, per box	2 75
Sapolio, ½ gross boxes	3 25
" per gross, net cash	12 00

TAYLOR, SCOTT & CO.

	per doz.
Baby's Own, ½ doz boxes	$1 25
Our Boys, ½ " "	1 25
Sea Foam, ½ "	75
London Bouquet, ½ "	60
Oatmeal, 1 " "	85
" ½ " "	60
Paris Assorted, ½ " "	0 75
Albert Oatmeal bar, ½ doz. boxes	0 75
" White Castile bar, 2 doz. boxes	0 75
Fatherland, ½ doz boxes, p. gro.	5 00

MORSE'S SOAPS.	Per lb
Mikado (wrapped)	0 04½
Eclipse	0 04½
Stanley Bar	0 04½
Defiance	0 04½
Toronto, 12 oz	Per doz 0 50
Ruby, 10 oz	" 0 30
Monster, 8 oz	" 0 24
Detroit, 14 oz	" 0 48
Lily White	" 0 90
Everyday	" 0 80
Queen City, 14 oz	" 0 72

	Per box
Mottled in 5 box lots, 100 bars	5 00
" " " 60 bars	3 00
Floater (boxes free)	6 50
Electric	2 75
Hard Water Electric	2 50
Royal Laundry	3 25
Octagon	4 00

	Per doz
Royal Magnum	0 25
" " 25 doz per box	0 20
Anchor, Assorted	0 40
" Castile	0 50
Morse's Assorted	0 45
Morse's Roso	0 45
" Windsor	0 45
" Castile	0 45
Bouquet, paper and wood	0 80
Prize Magnum, White Castile	0 72
" " Honey	0 72
" " Glycerine	0 72
" " Oatmeal	0 72

	Per box
" " Honeysuckle	0 72
Sweet Briar	0 85
Extra Perfume	0 55
Old Brown Windsor Squares	0 30
White Lavender	1 00

	Per doz
White Castile Bars	0 85
White Oatmeal	0 85
Persian Boquet, paper	2 50
Oriental	0 45
Pure Cocoanut, 3 doz. bxs, wood	0 40
Heliotrope, paper	1 50
Carnation	0 60
Rose Boquet	0 60
Cocoa Castile	0 40
Arcadian	0 45
New Arcadian, per gross	4 25
Ocean Boquet	0 45
Barber's Bar, per lb	0 25
Pure Bath	1 00
Magnolia	1 20
Oatmeal	0 85
Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey	0 70
Plain Glycerine	0 70
Plain Windsor	0 70
Fine Bouquet	1 00
Morse's Toilet Balls	0 90
Turkish Bath	0 60
Infants' Delight	1 20

WOODENWARE. per doz

Pails, 2 hoop, clear No. 1	$1 70
" 3 " " "	1 90
Pails, 2 hoops, clear No. 2	$1 60
" 3 " " "	1 80
" 3 " painted "	1 80
Tubs, No. 0	9 50
" 1	8 00
" 2	7 00
" 3	6 00
Washboards, Globe	$1 90 2 00
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
" Single Crescent	1 85
" Double "	2 75
" Jubilee	2 25

per case.

Matches,	5 case lots.	Single cases
Parlor	1 70	$1 75
Telephone	3 90	4 00
Telegraph	4 10	4 20
Safety	4 20	4 30
French	3 60	3 75

Railroad (10 gro. in case)	
Single case and under 5 cs.	$4 00
5 cases and under 10 cases	3 90
Steamship (10 gro. in case)	
Single case and under 5 cs.	3 80
5 cases and under 10 cases	3 70

	per doz.
Mops and Handles, comb.	1 25
Butter tubs	$1 60 $3 20
Butter Bowls, crates ast'd	3 60

CLOTHES PINS.

5 gross, per box	0 75
4 gross, "	0 85
6 gross, "	1 20

CHAS. BŒCKH & SONS.

	per box
5 gross, single & 10 box lots	0 75 0 80
Star, 4 doz. in package	0 85
" 6 " "	1 25
" 4 " cotton bags	0 90

INDURATED FIBRE WARE.

½ pail, 6 qt.	$4 00
Star Standard, 12 qt.	4 50
Milk, 14 qt.	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	3 25
" " round "	3 50
Handy dish	3 75
Water Closet Tanks	18 00

DURABLE PAILS AND TUBS

WM. OANE & SONS, MANUFACTURING CO NEWMARKET.

	Per doz.
Steel hoops, painted and grain'd	2 20
Brass hoops, oiled and varnish.	3 25
No 1 tubs	9 50
No 2 "	8 50
No 3 "	7 50

BARM YEAST.

	per box
3 doz. 5c. packages, in boxes	1 00
3 doz. 10c. " "	1 95
1½ " 10c. and 3 doz. 5c. packages in assorted boxes	2 00

"OUR NATIONAL FOODS."

	pkg.	doz
Desiccated Wheat	4 lb.	$2 35
" Rolled Oats	4 "	2 35
Snow Flake Barley	4 "	2 35
Desiccated Rolled Wheat	3 "	2 35
Buckwheat Flour, S. R.	4 "	2 25
Prepared Pea Flour	2½ "	2 00
Baravena Milk Food	1 "	3 53
Patent Prepared Barley	1 "	2 00
Patent Prepared Groats	1 "	1 50
Gluten Flour	4 lb.	3 00
Farina, very choice	1½ lb.	1 40

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto:	
10 dy. to 60 dy	2 30
8 dy. and 9 dy	2 65 2 70
4 dy. to 7 dy	2 90 2 95
3 dy C.P.	3 95 4 00
3 dy A.P	3 45 3 50
HORSE NAILS:	
"C" 60 to 60 and 10 per cent. from list.	
HORSE SHOES:	
From Toronto, per keg	3 50
SCREWS: Wood—	
Flat head iron 77½ p.c. dis	
Round " " 72½ p.c. dis.	
Flat head brass 75 p.c. dis.	
Round head brass 70 p.c.	
WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]	
1st break (25 in and under)	1 45
2nd " (26 to 40 inches)	1 35
3rd " (41 to 50 ")	3 40
4th " (51 to 60 ")	3 70
5th " (61 to 70 ")	4 00
ROPE: Manilla	0 12½ 0 12½
Sisal	0 08½ 0 08½
New Zealand	0 08½ 0 08½
BINDER TWINE:	
Crown Brand (from factory)	11
Red Cap " "	12
Blue Ribbon " "	14
Silver Composite " "	9
AXES: Per box, $6 to $12.	
SHOT: Canadian, dis. 7½ per cent.	
HINGES: Heavy T and strap	04¾ 05
" Screw, hook & strap.	03¾ 04¾
WHITE LEAD: Pure Ass'n guarantee ground in oil.	
25 lb. irons per lb	5½
No. 1 "	5
No. 2 "	4½
No. 3 "	4
TURPENTINE: Selected packages, per gal	0 55 0 56
LINSEED OIL per gal, raw	0 59 0 60
Boiled, per gal	0 62 0 63
CASTOR OIL: Best per lb	0 08¾ 0 09
GLUE: Common. per lb	0 10 0 11

PETROLEUM.

F. O. B. Toronto	Imp. gal.
Canadian	0 15 $0 16
Caroon Safety	0 17½ 0 18
Canadian Water White	0 20 0 22
Amer'n Prime White	0 23 0 24
" Water White	0 25 0 00
Photogene	0 27 0 00

DRUGS AND CHEMICALS.

Alum lb	$0 02 $0 03
Blue Vitriol	0 06 0 07
Brimstone	0 02½ 0 03½
Borax	0 13 0 14
Camphor	0 65 0 75
Carbolic Acid	0 35 0 45
Castor Oil	0 11½ 0 12½
Cream Tartar	0 30 0 31
Epsom Salts	0 01½ 0 02
Paris Green	0 16 0 17
Extract Logwood, bulk	0 13 0 14
" " boxes	0 15 0 17
Gentian	0 10 0 13
Glycerine, per lb	0 18 0 20
Hellebore	0 16 0 17
Iodine	5 50 6 00
Insect Powder	0 35 0 45
Salpetre	0 08½ 0 09
Soda Bicarb, per keg	2 50 2 75
Sal Soda	1 00 1 25
Madder	0 12½ ....

VINEGAR.

A. HAAZ & CO

XX, W.W	0 20
XXX, W.W	0 25
Honey Dew	0 30
Pickling	0 30
Malting	0 45
THE BADGEROW FALCONER VINEGAR CO	
French Bordeau per gal	0 34
Tarragona "	0 32
Triple "	0 30
Fruit Vinegar "	0 27
Pickling "	0 28
XXX "	0 25
Extra XX "	0 22
XX "	0 20
X "	0 16
Cider Vinegar	0 16 to 0 25
Honey Vinegar	0 25
Eng. Malt Vinegar	0 50 to 0 60
Bottled Malt Vinegar, qts	2 00
Methylated Spirits	2 00 to 2 25

FISH.

Pickerel per lb	0 06
Pike do	0 05
White fish	0 07 0 08
Salmon Trout	0 07 0 08
Lake herring	2 50 3 00
Pickled and Salt Fish:	
Labrador herring, p. bbl	5 75 5 50
Shore herring "	4 50 5 50
Salmon trout, per ½ bbl	4 25 4 50
Dried Fish:	
Codfish, per quintal	5 25 5 75
" cases	5 00 5 50
Boneless fish per lb	0 04
Boneless cod "	0 06½ 0 08½
Smoked Fish:	
Finnan Haddies per lb	0 07½ 0 03
Bloaters per box	1 00 1 50
Digby herring "	0 16
Sea Fish:	
Haddock per lb	0 06
Cod "	
B.C. salmon "	0 16

THE ST. LAWRENCE SUGAR REFINING CO'S

GRANULATED AND YELLOWS AND SYRUPS

RE PURE.

NO BLUEING

Material whatsoever is used in the manufacture of

OUR GRANULATED.

THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL,

Offer for sale all grades of REFINED SUGARS and SYRUPS of the well-known brand of

Redpath

CERTIFICATES OF STRENGTH AND PURITY.

OFFICE OF THE PUBLIC ANALYST,

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Co., Montreal:

GENTLEMEN,—I have personally taken samples from a large stock of your Granulated Sugar, "REDPATH" brand, and carefully tested them by the Polariscope, and I find these samples to be as near to absolute purity as can be obtained by any process of Sugar-Refining.

The test by the Polariscope showed in yesterday s yield 99·90 per cent. of Pure Cane Sugar, which may be considered commercially as ABSOLUTELY PURE SUGAR.

JOHN BAKER EDWARDS, P.L.D., D.C.L., F.C.S.,

Public Analyst for the District of Montreal, and Professor of Chemistry.

CHEMICAL LABORATORY, MEDICAL FACULTY, McGILL UNIVERSITY.

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Company:

GENTLEMEN,—I have taken and tested a sample of your "EXTRA GRANULATED" Sugar, and find that it yielded 99·88 per cent. of Pure Sugar It is practically as pure and good a Sugar as can be manufactured.

Yours truly,

G. P. GIRDWOOD.

PURE ROCK SALT
—FOR—
Cattle and Horses.
TORONTO SALT WORKS,
128 Adelaide Street East
Sole Agents for
RETSOF MINING COMPANY.
Write for Quotations

THE CANADA MEAT PACKING CO.,

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BEEF AND PORK PACKERS,

Curers of the Celebrated C.M.P Brand of Smoked Meat, Sugar cured extra-flavored Hams and Bacon.

Compressed Corned Beef. Ox and Lunch Tongue.
Pure Lard a Specialty.

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INSLEY & EDWARDS, Proprietors.

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Special apartments for invalids. Bath houses in connection and a staff of male and female attendants. The best of accomodation for Travelers. Rates, $2.00 and $2.50.
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Strictly first-class. Headquarters for Commercial Men. Large sample rooms.
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Newly built, newly furnished, Four large sample rooms.
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RAT PORTAGE, ONT.
Strictly first-class. The favorite commercial house along the line of C. P. R
LOUIS HILLIARD, Prop.

The Clarendon Hotel,
Winnipeg, Man.
RUTLEY & McCAFFREY Proprietors.

THE LELAND HOUSE,
Portage La Prairie, Man.
Best sample rooms west of Winnipeg. Strictly first-class.
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WINNIPEG, MAN.
First-class in every respect.
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That successful Doctors read all the latest medical books and papers and go abroad occasionally to study. Successful lawyers read legal publications to learn the latest legal decisions and points constantly cropping up. Teachers, clergymen, druggists, architects, all read the publication issued in the interests of their profession. They must do so to keep up with the times.

The same applies to grocers and general merchants. They must not only read the best papers published in their interests but must also watch the advertisements closely. There they learn the rise and fall in prices; latest trade news and methods of buying, handling and selling goods, so that they may make the greatest profit. A doctor reads much that he already knows, so does a lawyer. So does a number of any of the other professions. So will a merchant. It is often the issue of the paper he misses that is worth dollars to him. His best and safest policy, therefore, is to subscribe for his trade paper.

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W. BOULTER & SONS,
PICTON, ONT.
PACKERS OF THE CELEBRATED
LION

BRAND
Canned Fruits and Vegetables.
Every can has a Lion on the Label as Trade Mark and the words Bay of Quinte canning factories. This Label is a guarantee to the consumer that the quality is first-class. Ask your wholesale grocer for the Lion Brand; do not take any other. The Wholesale Trade only supplied.
Bay of Quinte Canning Factories.
Head Office, PICTON. Branch, DEMORESTVILLE.

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"Quick and Easy"

IS THE BEST

WASHBOARD

The Brandon Manufacturing Co., Ltd., Makers
Strachan Avenue, Toronto.

This board has a double crimp and only the best materials are used in its manufacture all first-class grocers keep it.

STAR FIRE LIGHTER.

FAST SELLER. GOOD PROFIT

285 gross sold in London, Ont., in 5 weeks, and sells faster every day.

NO COAL OIL.

Send for sample. See our prices.

STAR MFG. CO., London.

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128 Adelaide E., Toronto,

Sole City Agents for the "Canada Salt Association"

Dealers in all kinds of Table, Dairy, Meat Curing, Barrel and Land Salts.

The "Acme" Table Salt (new process) will not get damp or hard.

Two Silver Medals, at Industrial Exhibition, Toronto, 1890, for our "Acme" Table Salt and our "Star Brand" Dairy Salt.

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SPOOL SILKS & TWISTS,

EMBROIDERIES & FANCY SILKS.

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CORTICELLI SILK CO.,

ST. JOHNS, P. Q.

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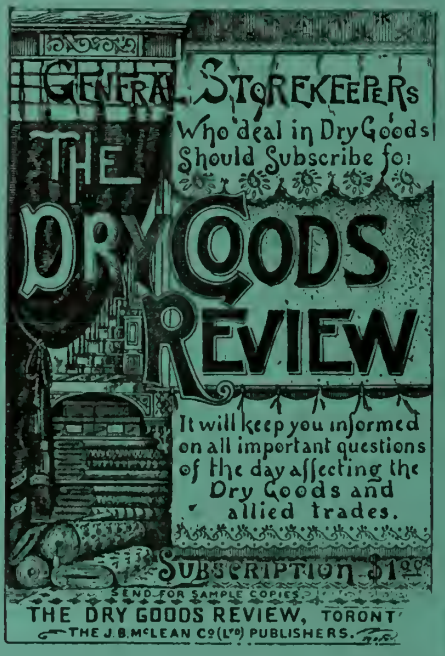
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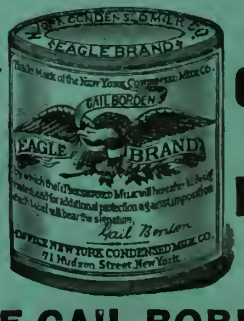

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Eagle Brand Condensed Milk

Has maintained its high reputation for ABSOLUTE PURITY for over a QUARTER OF A CENTURY.

AS A FOOD FOR INFANTS IT HAS NO EQUAL.

FOR SALE BY
Grocers and Druggists Everywhere.

- PARISIAN - BLUE!

Is Stronger and More Economical

THAN ANY OTHER BLUE.

It Does Not Stain the Linen.

TELLIER, ROTHWELL & CO.

-BROOMS-

EXTRA SELECT.

35, 30, 25, 20, 15.

Just what you want for choice family trade at prices to suit all.

These Brooms are made of selected stock, handsomely finished and warranted to be always same weight and quality.

Note our Special Brands.

35	"Peerless"	35
30	"Ideal"	30
25	"Royal"	25
20	"Anchor"	20
15	"Crown"	15

Manufactured by

CHAS. BOECKH & SONS, - TORONTO.

—ALSO—

Household Brushes of every description, Pails, Tubs, Washboards, Matches, etc.

Price List sent on application.

ESTABLISHED 1856.

To please your customers sell Martin's Mount Forest Oatmeals.

Ordinary oatmeal is hard to digest because it is not boiled long enough.

By our New Process the meal is partly cooked and is easily digested.

If your wholesale grocer does not keep them write direct to

MARTIN BROS.,

Mount Forest, Ont.

Oats and Feed a Specialty.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

FINE GOODS OUR SPECIALTY

THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY $2.00 PER YEAR

VOL. V. TORONTO, OCTOBER 16, 1891. No. 42

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BRANTFORD PREPARED CORN

Highest Award

JAMAICA EXHIBITION, 1891.

Manufactured by THE BRITISH AMERICA STARCH CO., Ltd., Brantford.

H. A. NELSON & SONS

Manufacturers and Wholesale Dealers

—IN—

BROOMS AND WHISKS,

Brushes, Baskets, Mats, Cordage, Grocers' Sundries,

Railroad and Steamship Matches.

SOLE SELLING AGENTS

for the Celebrated Woodenware manufactured by

THE LONGFORD MANF'G CO.,

Send for Staple Catalogue now ready.

56 AND 58 FRONT ST. WEST, TORONTO.

MOTT'S DIAMOND CHOCOLATE. JOHN P. MOTT & Co. HALIFAX, N.S. ESTABLISHED 1844

IS THE BEST.

ASK FOR

MOTT'S

DUNN'S BAKING POWDER

THE COOK'S BEST FRIEND

Largest Sale in Canada.

Taylor, Scott & Co.

TORONTO.

THE BEST

IS THE CHEAPEST.

Retail Price, 25c.

—o—

For sale by all first-class grocers

MUNGO CIGARS, EXCEPTIONALLY FINE.

MADRE E' HIJO (7 SIZES).

EL PADRE AND CABLE.

ALL-TOBACCO CABLE AND EL PADRE CIGARETTES.

BRYANT, GIBSON & Co.,

TORONTO,

Manufacturers of

This is a facsimile of our bottles.

"Worcestershire Sauce," "Yorkshire Sauce" "Devonshire Relish" Raspberry Vinegar, Evaporated Vegetables, Chocolates, Cocoas, Confectionery.

"THE GENUINE CHIMNEY"

A FULL LEAD

Glass Chimney.

NICELY WRAPPED AND LABELLED

Write for Prices.

Cannot be Beaten for Design or Workmanship.

Done up in One-Half Gross Cases.

GOWANS, KENT & CO.,

Crockery, Glass and Lamp Goods Dealers,

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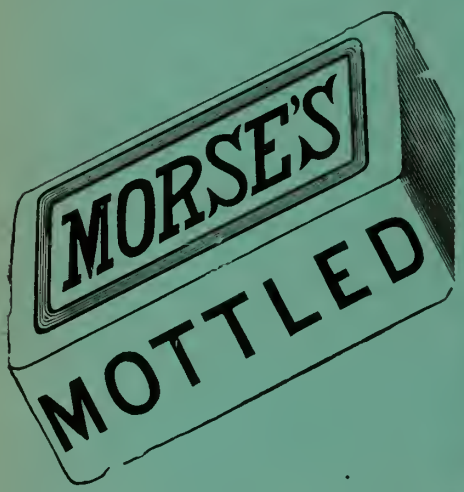

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WORKS: VANCOUVER, B. C.

Paris Lumps, Powdered, Granulated and Yellow Sugars.

All of very finest quality and absolutely unadulterated. Manufactured from Pure Cane Sugar.

-: Finest Golden Syrups. :-

THE CANADIAN GROCER & GENERAL STOREKEEPER

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Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

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SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

The meeting of the delegates which was held here on Monday is an important event in the annals of the trade. If things go on as they have gone on and as they tend, the grocery trade of Canada will have a history in a few years that will be worth writing, and that will possess a peculiar interest for the student of economy. The association is an agency of conscious history—making, a means towards a clearly discerned end. It ought to be developed and extended. The days of blind groping and of moving in a circle are passing away. They are disappearing before a general movement of conjoint effort. The meeting of Monday shows that the sum of local conjoint efforts is within possibility of collection. The delegates from the Associations represented were got together with comparatively little trouble and in a short time. They were accessible because they were connected with Toronto. This shows the value of confederacy, and also of a recognized centre. The bold move of the Toronto secretary in urging the adoption of a wider basis of membership is thus justified by its results. It is to be hoped that other associations will speedily avail themselves of the clause in the Toronto constitution which makes two of their members eligible for membership in the Toronto body.

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Enlarged views, enthusiasm and massed force are begotten of such gatherings as that on Monday. The danger of working at cross purposes or of wasting strength is provided against when counsel is taken from all quarters. The tactics of the most skilled generals have usually been directed to dividing the forces of their opponents in all doubtful engagements. A score or so of associations scattered over the country present too loose a front to a common opponent if they are not held together in some scheme of comprehension. The bond of union links the separate vertebræ into a firm spinal column, and too much backbone the associations cannot have. It will nerve the smallest of them to feel that it has the support of the whole organized trade. That will bring in members faster than any other agency. The strongest of local associations cannot help acquiring an insulated temper, if it has no intercourse with its fellows, any more than an individual man can who lives apart. Confined views are to be avoided. A broader way of looking at things was apparent from the very outset of the proceedings on Monday. Interchange of thought stimulated thought, and Toronto members never appeared to better advantage than they did then. The same no doubt could be said of the other members by any one familiar with them as participants in the proceedings of their local meetings. The touch of other conditions and considerations opens up ideas.

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Of not the least value is the enthusiasm generated. To find others zealous in the pursuit of the same end as oneself is pursuing is inspiriting. There is more heart in the grocers who met together on Monday than there was before they met. They have got better acquainted and have come to like each other. That brings out latent force for the carrying out of a common object. Trade affinity is not strong enough to do much of itself. It must be organized, and the best fruit of organization is friendly feeling, the nursing medium of all improvement. Friendly feeling does more than trade feeling for the benefit of trade. Trade feeling is too often animosity towards fellow traders.

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The delegates reflect credit upon the associations which sent them. They were clear-headed, fluent men, with intimate knowledge of the ins and outs of what they were talking about. There was no talking for the sake of talking. An idea was flung out every time a man spoke, and often great ingenuity and insight were shown in the remarks. They would compare favorably in the relevance, clearness, and originality of their suggestions and proposals with a body of similar size made up of members of any one of the learned professions. They illustrated well the value of business as a means of mental discipline. It would be a wholesome thing for those grocers who consider themselves above their calling to be present at the deliberations of such a body. They would learn that they would have to level up, not that they had levelled down. If a few associations can send such men to a general meeting why cannot many associations do the same thing? The practice of choosing delegates to represent associations at a central gathering would then result in great benefit. The deliberations of selected representatives could not but put the trade on a much higher plane than it now stands upon. Plainly the right class of men are in the trade if they could be brought together. The deputies who were here this week show this to be the case, and also their coming together shows that general association is possible.

CHEAPER GRANULATED SUGAR.

The decline of ⅛c. in the price of granulated sugar on Saturday had been looked for for some time before it came. The fruit-preserving demand has almost spent itself, and lower prices are therefore not a surprise. The fall in price is not an unmixed good to the retailer. It brings him again to the dangerous possibility of selling 20 lbs. for a dollar. That is a round number of pounds, and round numbers have a fascination for traders, though they do not succeed in attracting prices upwards from a number that is inconvenient for dividing. When the trader could not give 20lbs. for a dollar, he sold, not 19 lbs., but 18 lbs., the latter number representing more profit and being more amenable to division. Now he will strain a point to sell 20 lbs. The man who does a big enough business to warrant his buying in 15 barrel lots will do so, and having paid 4⅞c. a pound, he will try to sell at 5c. a pound. This will be the despair of the trader who must buy in smaller lots and pay 5c. a pound. Yet, if his big rival gives 20 lbs. for a dollar, the small trader must do it too. It is a pity, when a change had to be made from the point prices stood at, that it was not equal to about ⅜c., thus putting both the small and the large buyer in a position to obtain a profit on 20 lbs. for a dollar. If there be as much money in the country this fall as everybody calculates upon, the trade in selling sugar by the barrel to supply farmers for the winter ought to be a big one. But if there is to be no profit on it, it is of little consequence how big the trade is. Already we hear of some retailers offering 20 lbs. for a dollar.

CLEARANCE PRICES.

Grocers ought to make a big push to get rid of all lines that are likely to be cast in the shade by seasonable holiday stock. To be able to lay in fresh stocks of all the new Christmas goods, the retailer must bestir himself to unload everything that will look rusty or be out of demand by that time. It will not do to keep a thing beyond the period of its salableness. Rather than lose all on it, loose enough to make it sell. That is not price-cutting. It is marking down the price as the article depreciates in market value. Such stock has to be treated like damaged ware to make a clearance of it while it is wanted, and in time to leave a bare place for what is seasonable.

There are various articles kept in stock by the grocer that will become lumber if the price never eases; they will fill space and consume interest, while the goods in current demand would be causing a turn in the amount invested in them every few days, yielding a fair profit every time they move. Table ware is often kept till it has eaten up the margin in interest, and then sold at the sacrifice of more than the margin. Articles that suffer for want of use cannot be kept long and sold at full prices. It is attention to these matters that makes the difference often between a progressive and a backward grocer. The former begins to make his clearances in time. He has foresight and keenness. Another will not recognize in time whither he is drifting, and will be caught often with a big collection of unsold and unsalable goods, which no body would count as an asset. There is something due to new goods. They want all the advantage that trim surroundings can give them, they want no shabby looking fellowwares in their environment. What has passed its season has forfeited its profit, and ought to be sold if from no other motive than to brighten up the store for the benefit of the new goods.

THE FALL PEDDLING TRADE.

Toronto traders have this season stronger reasons than usual for insisting on the pedlars' by-law being enforced. When fruit and vegetables are cheap, the pedlar's trade in them is always large, the grocer's correspondingly small. This autumn the prices of potatoes and of apples have been almost phenomenally low. Hence the pedlar lays in stock every day, the larger consumption due to lower prices enables him to dispose of a great deal of stock, and not wishing to keep any over night he drums the street hard until he gets rid of it. This stops the demand for the grocer. The remarkable cheapness of the pedlar's prices of to-day, as compared with the grocer's prices of yesterday or last week persuades the housewife that it is a saving of money to buy of the former. The fact that nobody cares to handle potatoes in a large way just now leads to big street arrivals every day, and the grower, real or pretended, drives from door to door to get rid of them. For the same reason that carloads are not handled, the grocer also has to buy of the grower, and prices often are no easier to the grocer than to the consumer. This makes the difficulty of meeting the pedlar's prices a hard one. Apples are selling on the street these days very freely. The small stock of the pedlar and the methods he resorts to to get rid of it enable him to take advantage of the sudden dips in price that the market takes. All this makes competition with the pedlar a rather one-sided affair. He has made big encroachments this year in the berry, peach and pear trade of the city grocers. It is no wonder the Toronto Association was urgent in its report to the city council to have the pedlars kept strictly within the limits of their license rights.

At the evening session of the meeting of the delegates on Monday, ex-President Mills made a good suggestion when he advised that the co-operation of the landlords who owned stores tenanted by grocers be secured. As heavy tax payers these would have an influence, and it would not be difficult to show them that the business of the pedlars was a depreciating factor of some moment in the rental value of the premises used by grocers. The interest of their tenants ought to be enough of itself to induce the landlords to lend their weight to the movement of the stationary grocery trade for the better regulation of the peddling business. The general public have been appealed to in vain. Their support cannot be depended on, as they reason that the greater the competition the greater is the probability that prices will be kept down. That consideration offsets the annoyance caused by the pedlars.

THE SCARCITY OF FRUIT JARS.

The scarcity of jars this summer and fall became more aggravated as the preserving season advanced. Loud and numerous have been the complaints made of late about the consequences of this scarcity. It checked trade to a very marked degree. With some dealers the result was very exasperating. They could not sell jars because they could get none to sell. The demand for fruit fell off because no jars could be got to put it in. The sales of sugar shrank into much smaller volume under the same cause. Fruit, whose very abundance exposed prices to hourly downward fluctuations, was a source of loss because it could neither be kept nor sold. In no former summer has trade been blockaded to a like extent by the same cause. The preserving of the first fruit of the season taxed the supply of jars pretty severely. Consumption has been at work upon domestic supplies, many jars have been emptied in time to come into service for the second time in the season, but that has no effect on the dearth. In the summer of 1890 the buyers of old material could get all the jars they wanted, and more. They could scarcely give any away. This summer the demand upon them would have cleaned out half a dozen times as much stock as they had on hand. The fault for the scarcity lies at nobody's door. It could hardly have been prevented, unless manufacturers could have foreseen the abundance of the fruit crop and the removal of the duty from sugar. Importation has been put out of the question by the strength of the demand and corresponding scarcity in the United States.

THE DOMINION GUILD IN SESSION.

On Tuesday afternoon the Dominion Wholesale Grocers' Guild met in the Board of Trade rooms, in London, to transact their annual business. The delegates are: Messrs. William Ince, president, Toronto; Edgar A. Wills, secretary, Toronto; T. S. Kinnear, Lewis A. Howard, H. Blain, W. C. Crowther, P. C. Larkin, W. W. Keighley, H. C. Boomer, J. W. Lang, Toronto; George J. Fenwick, Kingston; W. A. Gilmour, Brockville; Richard Turner, Quebec; Charles P. P. Herbert, J. C. Rose, G. A. Irwin, D. T. Tees, Charles Chaput, H. LaPorte and Geo. W. Childs, Montreal; A. Balfour, R. A. Sterling, C. Scott and A. Turner, Hamilton; L. A. Carrier, Quebec, and James Watt, Brantford.

DELEGATES FROM ASSOCIATIONS MEET.

The meeting arranged for some time ago, with the object of focussing association opinion upon some of the more prominent trade questions of the day, was held in the Palmer House, Toronto, on Monday last. The following delegats from the associations invited were present : Messrs, John Ronan, J. O. Carpenter, B. Winnifrith, from Hamilton ; Mr. James Craig from Trenton ; Messrs. W. H. Ferguson, C. J. Wall from London ; Messrs. Geo. Heyward and John McCorvie from Chatham ; Messrs. Geo. Wenino and W. H. Hill from Sarnia. The members of the Executive Committee of the Toronto Association were also present.

President Barron extended a welcome from the Toronto Association. The Secretary read the list of subjects which had been drafted by the Toronto Executive as specially calling for discussion. They were : The Wholesale Grocers' Guild, The terms of the Guild, selling to consumers by wholesalers, the peddling question, the giving of credit to irresponsible traders, the disposal of bankrupt stocks, settlements granted insolvent debtors, supply stores, and the curtailment of credit.

Mr. Barron was then moved into the chair.

Mr. Thackray was requested to record the proceedings.

The following summary of questions emerged from the discussion which followed, the secretary being instructed to forward a copy of these questions to every Association in Ontario, and to prominent grocers in the towns and villages of the province, with a request that answers be prepared and returned as soon as possible :

The questions were as follows :

ON THE WHOLESALE GROCERS' GUILD.

1. What is the feeling of your Association on the time terms as last put in force by the Wholesale Grocers' Guild ?

2. As to the sliding scale of prices on quantities of starches, sugar and various other goods as enforced by the Guild ?

3. Would you be in favor of the following terms on sugars and syrups : 45 days, with 1½ per cent. discount for cash in 15 days, all other goods 3 months, with 3 per cent. discount for cash in 15 days ?

THE SELLING TO CONSUMERS BY WHOLESALE HOUSES.

1. Are wholesale houses in the habit of selling to consumers in your locality ?

2. Do they sell to charitable institutions, hotels, or any but retailers ?

3. What steps would you suggest to stop this practice in future ?

4. Do you know of any professedly wholesale houses who are or who have been selling to consumers ?

THE GIVING OF CREDIT TO IRRESPONSIBLE TRADERS.

1. Would you, in cases where credit has been given to irresponsible traders, be in favor of withdrawing your custom from the wholesale house granting such credit ?

2 What are your views as to the disposal of bankrupt and bankrupt stocks ?

SUPPLY STORES.

1. Are there any supply stores in your locality ; if so, by whom are they supplied ?

2. What means do you suggest for their suppression ?

PEDDLING—HUCKSTERS, ETC.

1. How is the peddling business conducted in your locality ?

2. What action has been taken with regard to its suppression ?

3. Can you suggest further steps with a view to its suppression ?

4. What license fee, if any, is paid by pedlars in your locality ?

These questions having been agreed upon the meeting was adjourned, the President inviting the delegates to attend the regular Association meeting in the evening. The afternoon meeting was adjourned at 6 o'clock, the delegates meeting in Richmond hall again at 7.30 p.m., when the last questions were decided upon.

TORONTO RETAIL GROCERS' ASSOCIATION.

The regular monthly meeting of the Toronto Retail Grocers' Association was held on Monday evening. Business was hurried through, as the hour was well on when the evening session of the delegates was over, and the local association had arranged to adjourn at about 9:30 or 10 p. m. for the dinner got up in compliment to the visitors. Consequently only the routine business of the monthly meeting could be sandwiched in between these two matters. President Barron called the meeting to order at about 9:15. The following other members were present : Messrs. Gibson, Thackray, Mills, Williamson, McCulloch, Hodgins, Sykes, Johnson, Butcher, Binnie, White, Sinclair Calhoun, Donald, Clarke, Tolchard, Booth, Saunders, Roberts, White. The following delegates were also present : Messrs. Ferguson and Wall, London; Craig, Trenton; Watson, Simcoe; Ronan and Carpenter, Hamilton; Hill, Sarnia.

The President opened the meeting by referring to the visitors present, for whom he bespoke a hearty reception from the Toronto Association. The members responded by a burst of applause, and the President conveyed to the visitors the welcome which was thus signified. In response neat speeches were made by Mr. Ferguson of London, Mr. Craig of Trenton, Mr. Watson of Simcoe, Mr. Ronan of Hamilton, and Mr. Hill of Sarnia, all pronouncing the meeting they had attended here to be one of the pleasantest they ever had anything to do with, and expressing sanguine hopes as to the beneficial results of their coming together in this way.

The minutes of last meeting were read and confirmed.

All the officers answered the roll-call.

NEW MEMBERS.

Mr. Thackray moved that Mr. Snow and Mr. Mulqueen be accepted as members.—Carried.

THE PIC-NIC REPORT.

Mr. Mills, the treasurer of the pic-nic committee, presented the report of that committee, which showed a gratifying balance on the right side of the ledger. The report was adopted.

Mr. Gibson moved, seconded by Mr. Tolchard, that the thanks of the Association be conveyed to Mr. Mills for his painstaking and satisfactory management of the financial affairs of the pic-nic.—Carried unanimously.

Mr. Mills made a suitable reply.

COMMUNICATIONS.

Letters were read, from the Chatham Association, asking for a copy of the municipal by-law regulating the city peddling trade; from Mr. Donald, tendering his resignation from the executive committee; from Mayor Clarke, in reply to the Association's complaint as to laxity in the enforcement of the peddling by-law, stating that the matter had been laid before the board of police commissioners; from Chief of Police Grassett, to whom the commissioners had passed on the Association's letter, stating that he had forwarded it again to License Inspector Awde, and expressing the opinion that breaches of the by-law were infrequent; from Inspector Awde, questioning the truth of the charge that the by-law was very commonly violated, and asking that a particular accusation be made, so that he may have something more than vague fault-finding to deal with, promising his confidence to all who would come forward with charges pointing to particular cases of violation.

The letter from the Chatham Association has been answered by the secretary.

Mr. Donald's resignation was not accepted, in view of the short time in which his tenure of office would expire.

The letters from the Mayor, Chief of Police, and License Inspector were referred to the executive committee.

The meeting then adjourned, all the members and visitors repairing to the dining-room of the Palmer House.

THE DINNER.

Thirty-two gentlemen gathered in the dining hall of the Palmer House, round the festive board, at the head of which sat President Barron, while installed as vice-chairman at the other end, was ex-president Mills. The following constituted the rest of the company: Messrs. Ferguson, Craig, Ronan, Carpenter, Williamson, Binnie, Jones, Stewart, Donald, Clarke, Roberts,

Sykes, Sinclair, Mills, Hill, Tolchard, White, Calhoun, Booth, McCulloch, Shaw, Johnson, Gibson, Thackray, Wall, Heyward, McCorvie, Watson, Riddell.

Ample justice was done to the menu, which was followed by the conventional toasts and the usual amount of after-dinner speaking. Messrs. Booth, Mills, Donald, Ferguson, Craig, Watson, McCorvie, Heyward, Wall, Gibson, all took a hand in, and the evening was worn away very agreeably, the speeches being all the happier because there was little chance to premeditate them. The most cordial good feeling found frequent expression, and laudatory words were again and again uttered to the credit of the association principle, for introducing such a spirit of intimacy among members of a trade that but a few years ago seemed to be possessed of more mutual antagonism than any other feeling. Respect for their calling was a prominent sentiment in the utterances of various speakers. They deprecated the habit of mind in a grocer which disposed him to blame adverse accident or unfortunate necessity because he had drifted into the trade. Robust common sense and fraternal feeling pervaded all the speeches. The party broke up shortly after midnight.

KEEP YOUR PROMISES.

It may appear somewhat strange to take the above headline as a text for an article addressed to men of business, or more correctly, perhaps, men engaged in conducting business for themselves. But there is, nevertheless, abundance of room for such an article. There are many men who do not seriously consider the promises they make, previous to making them. If they did they would not make them at all. There could possibly be no better recommendation for a business than as Skakespeare put it :

"He was ever precise in promise-keeping."

When it becomes known in business circles that a man's word is just as good as his bond, the world trusts him, and would sooner take his word than many other people's bond. Confidence in one another is certainly the very life and soul of sound business, and when once confidence is seriously shaken, it takes an immense amount of struggling to get it back again. Some men are very easy in their promises, and very slack in their fulfilment. All our readers know well that if they have a promise from a customer that an overdue bill shall be paid on a certain date, they know well that it is a disappointment to them if it is not fulfilled, and at the same time, they never look upon that customer with the same degree of confidence that they did previously. They are always reminded of the broken promise when dealing with them. It is exactly the same when dealing with some one else, and when you are placed in the position of your customer, and make a promise and do not fulfil it. It is a great deal better to make no promises, and to face the music, as it were, by saying that you cannot do it, or that you would rather not than to make a rash promise, and knowing that there is some doubt as to fulfilling it.

It has been said that there is "honor among thieves." If, therefore, there is honor to be found among lawbreakers, there is much more reason that honor should be the standard of business. In your dealings with drummers the one who makes loose promises is often the one to be guarded against. His only object is to effect a sale, and he will do this at the expense of truth and at the expense of his own honor, sometimes. The large volume of business that is transacted every day upon our exchanges by the simple word of mouth, without any written contract whatever, is an example to all other business men. We are used to calling these men speculators, and names that are hardly justifiable, yet when we look upon their record and the large volume of business transacted by them without any written contract whatever, it is quite evident that they are men who fulfil their promises.

We once knew a peculiar and interesting gentleman, who laid it down as the first principle in his business, never to give a note promising to pay, and if he was asked for the payment of any sum of money, would never promise it unless he was absolutely certain that he would be able to fulfil it. He would sooner risk the ill-will of the person he was trading with, by not making a promise than by making one, that there was the least doubt of being fulfilled. No doubt, this gentleman experienced some difficulty at times, but, in the end, he came out ahead. One day he made an appointment with a gentleman who was about to make a long journey, and the hour named left very little time for him to catch the train. As the hand of the clock pointed to the hour of the appointment, the traveller became quite anxious, when a friend stepped up and told him of the appointment he had made, the reply was unique, the gentleman saying, that if so and so promised to be there at a stated hour, you can depend upon its fulfilment, as he never made a promise that he did not perform it is needless to add that the appointment was kept, and the traveller was happy.

The old adge that "Promises" are like pie-crusts made to be broken" is not applicable to busines men. Therefore be careful of making promises.—National grocer.

BUTTER AND CHEESE WANTED.

A British Columbia firm want the names of two or three first-class butter and cheese dealers who are prepared to supply them from time to time with these commodities. Readers who are in a position to do so should send names, address and particulars to THE GROCER at once.

A MODEL PACKING HOUSE.

During the past month Mr. W. Ryan, one of the best known and most enterprising provision merchants of this city, has been making extensive alterations to his large warehouses, 70 and 72 Front street east, refitting a portion of them with the necessary machinery and apparatus for packing and curing hams, bacon, pork, and rendering lard. THE GROCER called one afternoon this week and was shown over the premises. The cellars, which are concreted and well drained, are each 35 feet by 130, and are particularly adapted for curing and storing. In the rear portion of No. 70 is situated the cutting room, a spacious, clean apartment 60 feet by 30, adjoining which is the boiler room, boiler being a 30 horse power. On the second flat are two large jacket driers, one large lard press, and one very large cooler. On the third flat are two mammoth lard tanks and smoke house. The machinery is of the latest improved and best kind, and THE GROCER feels safe in saying that when the work is finished Mr. Ryan will have one of the best and finest equipped packing houses in the province. Mr. Ryan intends making the curing of extra fine hams and breakfast bacon a specialty. The large quantities of produce and provisions in the remaining portions of the warehouses, and the activity in every department are evidences of the large business carried on by Mr. Ryan. We wish him every success in the enterprise he has shown in refitting and thoroughly equipping his packing house.

FILL ORDERS CORRECTLY.

If there is one thing above all others that will cause a dealer to lose his customers, it is his carelessness in filling orders, and in the delivery of goods. This applies to all classes of business men, who supply the wants of the consumer. A customer may give an order for half a dozen or more articles, in the filling of which one small item may be overlooked. In the majority of cases, this slight oversight will cause more trouble than if all the other articles had been omitted and the one small item sent forward. The checking system is almost a certain preventive of these costly mistakes. That system should be strictly adhered to by all sellers, who should make it an ironclad rule that no goods be sent out of the house without having been checked off after the order is filled. Some merchants depend entirely too much on their memory, but the safest plan, after all, is to put orders on the book when they are taken. The dealer should never be without a memorandum book or tab, upon which to note the articles purchased by a customer. Details of this sort are too important to be overlooked, and carelessness is a dangerous habit to form.—Ex.

ANSWERS TO CORRESPONDENTS.

Mr. A. D. Urlin, Dutton, Ont., answers an inquiry made by a correspondent in our columns, by stating that Sunny South tobacco, is made by The Empire Tobacco Co., Montreal.

This Choice Blend is sold only to the Trade and put up in pound and half-pound lead foil packets.

SELLING AGENTS :

LUCAS, PARK & CO.,

73 McNab St. North, Hamilton, Ont.

TEAS :—Mallawalla Blend, in ½ and 1 lb. tin foil packages, is the best of all package teas.

IN STORE :—Japans, Ceylons, Formosa Oolongs, Orange Pekoes, Congoes, (all descriptions), Paklings, Packlums, (all new season's goods, and A.1 values).

NEW VALENCIAS, New Scaled Herrings, New Salmon, New Newfoundland Herrings (in barrels), New Peas, Tomatoes and Corn.

JUST RECEIVED DIRECT :—Jamaica, Maracaibo and Rio Coffees (extra values).

NEW ORLEANS MOLASSES (barrels and ½s).

Proprietors of Diamond Baking Powder and Spice Mills, Agents for Wethey's Condensed Mince Meat, Leckie's Washing Crystal, and Gillard's New Pickles, (44 oz.) The latter is a delicious relish and should be kept by all grocers.

MAIL ORDERS SOLICITED.

W. H. GILLARD & CO.,

WHOLESALE GROCERS, HAMILTON, ONT.,

The OLD WOODEN BUCKET MUST GO

Indurated Fibre Ware.

NO HOOPS, NO JOINTS, CANNOT LEAK, SWELL, OR WATER SOAK.

The E. B. EDDY CO.
MAMMOTH WORKS
HULL, CANADA.

No good House can afford to be without them, while otherwise poorer houses are building up a trade by a good show of these wares. It is the only absolutely seamless. Though hard it is Elastic. Though impervious to hot or cold water it is not brittle. Lighter than Metal, Stronger than Wood. Heavier than any other Hollowware. Will not shrink. Imparts no taste or flavor to its contents. Commends itself for general House and Farm use. Invaluable for Manufacturers, Brewers, Cotton Spinners, etc. Indispensible for Steamboat and Vessel use.

THE WARE OF THE PRESENT AND FUTURE.

DOES THE GROCERY BUSINESS PAY?

This question, answered in various ways by different men, is always interesting and debatable. The foundation of a fortune, says an eminent capitalist, "lies in hard work." The working grocers are the successful men in the trade. Nearly all of the leading jobbers of the country commenced with no other capital than their natural abilities and capacity for work. The same is true of the prominent retailer and hundreds of others, whose name und record are unknown out of their respective neighborhoods.

Work, then, is the stepping stone to fortune, the extent of which will depend upon the character of the work, its continuity and the ability of the worker to husband and invest his net earnings.

Almost daily, however, we meet grocers from different parts of the country, who complain of slow trade, who assert that "there is no longer any profit in the business; too much competition; where there was one store ten years ago, there are now twenty little shops that cut away trade," and so the excuses go on. The men who succeed rise above such drawbacks, asserting their individuality and activity. They push ahead, not stopping to consider drawbacks or discouragements.

Some of the unsuccessful grocers and others belonging to the class who say, "I am holding my own," will find a conclusive answer to their position and argument in the experience of hundreds of money-acquiring grocers all over the land. Over in Brooklyn, where competition is excessive, there are many foreign-born grocers who have achieved a marked success. There is one who came to this country only five years ago penniless, who to-day is worth over $40,000, owns valuable real estate, keeps several stores and sells goods so cheap as to astonish and annoy his neighbors, who are puzzled to know how he does it. We venture the opinion that he is up at daylight and at work until bedtime; that in the beginning he spent nothing except for subsistence, and then as little as possible. He overcame the most difficult step to fortune—laying a foundation, or as others put it, making a beginning.

We could multiply such instances by the hundred in the ranks of grocers and from record of retailers in other branches of business, for the principles requisite for success are the same, regardless of the character of the business. One or two instances will suffice: A few years ago we were directed to a tailor, an industrious German, who occupied very small and poorly furnished quarters on the east side of the city. His shop had a poverty stricken look, but he made good clothes and held the patronage of well-to-do people, many of whom were sent to him by one of the richest cloth jobbing firms in the city. Last week we again called upon this same tailor. The credit clerk of one of our largest dry goods houses states that he is rich, owns a fine property in the business section, a tenement on the east side, a flat on the west side, houses in Harlem and still keeps a little tailor shop on—street, by no means pretentious, but neat, quiet and well appointed. He is worth at least $100,000. What is the secret of his success? Nothing more than that he worked, gave satisfaction, held and increased his trade, saved, invested and the accumulations grew with rapidity. One of his customers remarked, that he "attended to business instead of ball playing and the races."

One other case: In —— street is a shoe dealer who a few years ago lost all he had by a rascally partner. He started anew and in debt, and to-day is worth $100,000. He says "hard work and economy is all there is to it. I lived over my store and my wife did the work, for we thought it better to do this and discount bills. A friend who lived in a fine house criticised my way, little knowing I could buy him out three or four times over. Now I am able to own my stock free from any claims. I live in a $15,000 house. My wife keeps a servant. Myself and children each have a Columbia bicycle, and we live generously, but we save and pay for what is bought, whether it be boots and shoes or real estate." In short, he followed the advice penned by the Hon. Charles A. Dana, when getting $15 per week on the New York Tribune—"Pay as you go"—and who to-day is able to spend a fortune on art treasures and books, and whose newspaper, the Sun, shines for all.

It does not require a brilliant mind, or special qualifications, to attain success. Luck is not to be considered. A classical education is not necessary, but the better educated a man the more marked his success, provided he has the capacity and willingness to work and save.

Stop, then, my good friend, you who are out of conceit with your business, and look at yourself and see if you have laid the right sort of a foundation. Possibly you may discover that you started wrong and now have travelled so far and are so badly handicapped that you are out of the race, too old to start afresh. If so, do not grumble and lay the blame on the business, but go to work and train your boys and your clerks to avoid your mistake.

The grocery business is all right; it is the men who handle it who are responsible for success or failure. It is a business with fewer risks than almost any other. Dull times seldom come to the grocer. His stock is quickly turned; never goes out of style; is always wanted; is subject to no closer competition than any other; in fact, profits are more liberal than with many other lines of goods. Therefore, be content with your calling, satisfied that if you work and save the measure of your success is a mere matter of a few years' intelligent effort. —American Grocer.

CAN SPECULATION BE CHECKED?

No better evidence that there is a general expectation in trade circles of rising markets and widespread activity could well be furnished than the appearance of warnings against the fostering of a speculative spirit. It is well worth, under the circumstances, to inquire whether it is profitable to take active measures to oppose a speculative tendency. We know that past experience has taught that, in the long run, the evil after effects of a wildly speculative fever largely counterbalance temporary advantages. We know that a boom usually lets in a good deal of foreign material. In other words, it drives work abroad which could have been kept at home had not the demand been artificially exaggerated by the operations of outsiders. A boom may be defined as a scare of buyers, created by speculators. During such a period only a few are great gainers, a far larger number of manufacturers and traders profit more than they otherwise do, while the great majority look back upon such a period with mortification and regret.

Yet it is difficult to see how a rise can be prevented when circumstances warrant the movement. Speculators cannot be kept out of any business. They are buyers when others are still in doubt, and are only too glad to sell their goods. The more venturesome in the trade are the first to follow the lead thus taken, purchasing raw materials liberally, while they hold back on a part of their product. The craze spreads until all are involved in it, and the great majority have reached the conclusion that a passing fever is to be the normal condition for a long period to come. It is then that he becomes a public enemy who dares to utter sentiments which a short time before would have received general applause.

However numerous those may be who are determined to oppose a rapid rise, there will always be a small but powerful minority who initiate the movement, and give it sufficient impetus to win over converts rapidly. We question whether there are many who have witnessed former booms, who have not back of all their protestations the desire to take an earlier hand in buying, and be quicker at selling than they were before. We believe that this feeling is far more general, and would prove a more potent factor for action than the desire to preserve the trade generally from any future dangers and complications by abstinence from or resistance to a rising market.

So far as we can learn there are none in the trade now who look forward to advances in price at all comparable with the famous boom period of 1879-1880. The word "boom" is so intimately associated in the minds of many with that extraordinary time that it is possibly misleading and unwise to use it now in connection with the improvement looked forward to. The term has, however, become identified with any upward tendency in trade, and has entered general usage in that sense.—Ex.

California Evaporated Fruits

APRICOTS and NECTARINES

Packed in 25 lb. boxes.

H. P. ECKARDT & CO.,

WHOLESALE GROCERS,

3 FRONT STREET EAST, TORONTO.

" Frequently grocers who have not handled Snow Drift Baking Powder and our Extracts ask us to send them a trial case, we are pleased to do this and make them special offers for first orders that will pay them to introduce our goods to their trade.

Respectfully,

The Snow-Drift Baking Powder Co.,

BRANTFORD.

ORDER A CASE OF

OCEAN WAVE BAKING POWDER

From your Wholesale Grocer.

Sells itself after one Trial. Prices Current

Cowan's Soluble Cocoa

made from carefully selected Beans, produces a Cocoa of the best quality and finest flavor.

The Cowan Cocoa and Chocolate Co. L'd, Toronto.
14 and 16 Mincing Lane, Wellington St. W.

Samples free. Correspondence Solicited.

Dont' Fail to Get

—A BOX OF—

Adams' Monte Cristo

CHEWING GUM.

Each box contains a brilliant ring which is set in the latest Parisian style.

Be sure to ask your Jobber for it.

ADAMS & SONS' CO'Y

11 and 13 Jarvis St., Toronto.

PELEE ISLAND WINE & VINEYARDS Co LIMITED

Brantford and Pelee Island } J. S. HAMILTON & CO'Y, BRANTFORD, ONT. Sole Agents for Canada.

A. HAAZ & CO.,

Bonded Manufacturers of

Honey Dew, White Wine, Malt and Cider VINEGARS.

74 Bagot Street, - Kingston, Ont.

LOCKERBY BROS., WHOLESALE GROCERS, 75 ST. PETER STREET, MONTREAL, P. Q.,

ARE OFFERING THIS WEEK

SUGARS. TEAS. { Barbadoes and Cuba MOLASSES.

FINE LARGE DRY COD IN BUNDLES. BONELESS FISH IN BOXES.

Canned Salmon, Lobsters, Mackerel and Oysters.

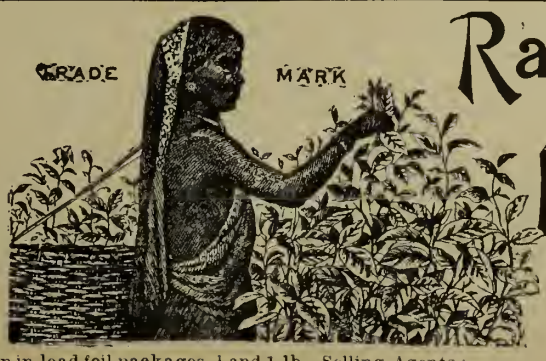
Just Landing per S. S. Avlona ! ! !

100 Barrels Filiatra Currants.
100 Half Barrels Filiatra Currants.
2000 Half Boxes "Juan Merle" Fine off-stalk Valencias.
1000 Half Boxes "Juan de Llano" Fine off-stalk Valencias.
500 Half Boxes "Juan de Llano" 4 Crs. Layer Valencias.

Arriving in a few days, 1000 boxes "Extra" Sultana Raisins.

Write for our quotations before placing your orders.

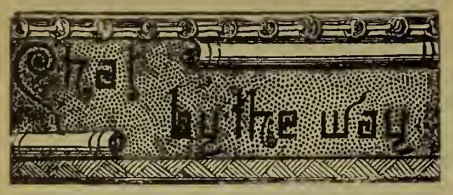
Hudon, Hebert & Cie., Montreal.



Ram Lal's PURE INDIAN TEA

GUARANTEED ABSOLUTELY PURE AS MANUFACTURED ON THE GARDENS IN INDIA.

Put up in lead foil packages, ½ and 1 lb. Selling Agents:
CAVERHILL, ROSE, HUGHES & CO., Montreal.



Mr. Chas. A. Bremner, grocer, Hamilton, was in the city on Monday.

The Leamington canning factory has been paying $300 a day for apples for some time.

Mr. J. Buckley Hodgins, London, is retiring with honor and a fortune, it is said, from the grocery trade.

We are pleased to see Mr. Taylor, of Taylor, Scott & Co., at business again after his accident.

The early closing arrangement among Moncton, N.B., grocers has been partly broken up.

Joseph Hiscock, grocer, has been awarded the contract of supplying groceries to the Kingston Orphans' Home.

A very large consignment of tea for Toronto, Montreal, Kingston and other centres was divided up at Smith's Falls last week.

Geo. Shillington, groceries and hardware, Carberry, Man., has purchased the hardware stock of R. Black, of the same place.

The Aylmer canning factory received an order from London, England, last week for 8,000 cases of canned apples and 1,200 cases of canned meats.

W. Hobert Dyde, of the firm of Redden & Co., grocers, Kingston, was married on the 5th inst. to Miss Francis A. Fenwick, daughter of Mr. G. S. Fenwick.

Smart's Tea Company, 295 Young street, Toronto, with a stock at $1,749.31, was sold to J. W. Broderick, of London, Ont., on the 7th inst, at 60 cents on the dollar.

On the 7th inst. Mr. J. D. Hay, of Davidson & Hay, wholesale grocers, Toronto, was married to Miss Hendrie, the eldest daughter of Mr. William Hendrie, Holmdale, Hamilton. The wedding was one of the social events of the year.

The grocers of Montreal on the 7th inst. presented to Mr. A. T. Hodge, traveller for Messrs. Chase & Sanborn, an address, together with a beautiful china dinner set, with silver knives and forks, upon the occasion of his marriage. From his employers and fellow employees he received a silver tea set, engraved, and from the Iona Social Club, of which he is a popular officer, he was the recipient of a splendid ice pitcher and goblet, also engraved.

THE GROCER is informed that a Toronto wholesale house is selling to the Patrons of Industry. We do not believe that any reputable firm would do so when all discountenance any such action. Such double dealing would be unfair to the retailer and the jobber. The Guild says to a merchant that he must be either a retailer or wholesaler. He cannot be both under the sugar agreement. The jobber has a monopoly of the wholesale trade, and he has no possible right to sell the Patrons.

CHEAPEST SOURCE OF INFORMATION.

H. P. Ostroner, general merchant, Port Rowan, writes:—Dear Sirs,—Please send on again THE GROCER, as I cannot get cheaper information from any other source.

NOTES TAKEN ON THE ROAD.

The grocery trade in a manufacturing town is a very precarious business until a man has learned by experience the ups and downs of it. The mechanic who comes to town a stranger and goes to work in the shop is only on "trial," to start with. His employers may or may not like him; and on the other hand, after a week or two he may not like his job. In either case the chances are, if he is a family man, that the grocer has him on his book, and will probably always have him there unless he decides to tear out that particular leaf. It is this class of roving artisans that bring discredit on the honest mechanic, who settles down at his work to make a home, and in many cases has to suffer for the shortcomings of his brother workman. Few grocerymen in manufacturing towns but could retire a good many hundreds, and often thousands of dollars, if they had cash for the bad book accounts they have against dead beat transient workmen. They suffer far more loss by them than the city grocers do from the genteel, slippery dead beat among them, because in the former case prices, cash or credit are on a rock bottom basis, while in the latter allowance is often made for the risk. I think a high price is often a good test, as the beat is seldom a kicker about prices.

Mr. J. Gander, grocer, Merriton, is working up a very nice trade in that town. His location is a good one. He has long been a resident of that locality, and having the experience of a long service in the grocery business, as well as a successful record, he has a good basis to work on.

Mrs. Leo has again returned to Merriton, after an absence of two years, and once more opens out a first-class grocery stock. She is a good business woman, and after a trip to the North-west and other sections of the country, it is safe to make the assertion that she thinks the business chances are as good in Merriton as any where.

Flynn Bros., grocers, St. Catharines, have shipped large quantities of fruit this season, mostly to points in western Ontario. In this way they have turned several hundred dollars of accounts into cash. They also report their meat trade as nearly double that of any former year.

Mr. Leeson, grocer, Merriton, is one of the oldest business men in that busy manufacturing town, and although he owns a grocery store, he is quite independent of that business. Mr. Leeson owns a tug on the Welland Canal and a coal and wood yard in Merriton. His son now has charge of the grocery business. They pay cash for all they buy and have no sleepless nights over "bills payable."

Mr. A. Wilson, grocer, St. Catharines, says the Fall Number of the CANADIAN GROCER was a "Calker" this year, and that the trade must respond liberally in its patronage to warrant such an edition. Mr. Wilson is strongly in favor of the present short credit system adopted by the wholesalers, and he can stand still another twist. He said, if Toronto grocers would bridle their tongues about the Guild and come to an agreement on a percentage of profits outside of Guild articles, they would be better off

Business in Thorold is pretty well cut up, and I think in the grocery line Mr. S. McMann is the only one that adheres strictly to that business, and I am satisfied he is doing better than if he carried on a a boot and shoe business, or a hardware business, or any other business with it. A general store is all right and necessary in a place where business can be done but by two or three stores, but in a city or fair sized town, it looks to me like going back fifty-years, when my father had a blacksmith and wagon shop connected with his grocery store.

Messrs Chatfield & Neelon, St. Catharines, are successors to the old established firm of Burrows & Chatfield. Mr. Neelon says their trade has been good all summer. St. Catharines has been reported dull for months, but the plumbing gasfitting and tinwork which this firm have had to do have kept them out of the dull swim entirely. This firm has had a large sale of stoves the past year, among which the Sultana Heater takes the lead. In ranges they have just taken in the John Bull and contemplate a large sale the coming Season.

One of the most useful articles lately placed on the market, and one which is bound to command a large sale when its excellence becomes generally known, is the Star Fire Lighter, manufactured by the Star Mfg Co., London. It does away altogether with the dangerous use of coal oil for starting fires, and obviates the necessity of pine or kindling. It is put up in cakes containing six squares each, one square being sufficient to light a fire. It is useful not only for wood fire, but will ignite soft coal without difficulty. Its great usefulness is also combined with cheapness, five cents worth being sufficient for eighteen fires. It has been placed on sale at the various grocery stores and its increased sale since its introduction is sufficient recommendation. If any of our readers have not tried it we would advise them to do so and they will not regret it.

STORAGE
FREE AND IN BOND.

Customs Entries Passed, and goods stored at lowest rates. Special facilities for shipping goods to all points. Goods MARKED and WEIGHTS and GUAGES taken CORRECTLY. You can save DOUBLE FREIGHTS by keeping Teas, Sugars and other heavy goods with us.

BLAIKLOCK BROS, Agents,
17 Common St., MONTREAL.

FOR THE
HOME, PICNIC,
CRUISE, or CAMP
The "STAR BRAND" delicious
HAMS & BACON
CAN BE HAD FROM ALL THE BEST GROCERS
F. W. FEARMAN,
Hamilton, Ont.

SOMETHING NEW!
A GREAT TREAT.
Fresh Cod
TONGUES
In 1 lb. Tins.
This is the Delicacy of the Season.
Pronounced by connoisseurs far ahead of oysters.
A GREAT LUXURY.
Apply to
EBY, BLAIN & CO., Toronto.
STEWART MUNN & CO., Montreal.
JAS. TURNER & CO., LUCAS, PARK & CO., } Hamilton.
Send for Samples.

ALL GROCERS SHOULD SELL THE
ROYAL DANDELION COFFEE
Manufactured by
ELLIS & KEIGHLEY,
TORONTO.

BEST GOODS IN THE MARKET.
FRANKFORT, CAMBRIDGE, BOLOGNA, CHICKEN, HAM and TONGUE SAUSAGES.
PUT UP BY THE MOFFATT PACKING CO.,
MONTREAL.

THOS. LAWRY & SON,
PORK PACKERS AND LARD REFINERS.
Curers of the Celebrated L. & S." and Imperial brands of Smoked Meats.
PURE LARD A SPECIALTY. | Hamilton, Ont.

B. R. Nelles,
CRIMSBY, ONT.
Packer and Preserver of the Celebrated BEAVER Brand Canned Goods, Evaporated Apples.
JAMS and JELLIES
IN GLASS AND PAILS.
Wholesale Only.

FAULDER'S "SILVER-PAN" PRESERVES
ARE THE BEST—NO EXTRA CHARGE

GOLD MEDAL : - Melbourne, 1888.
FIRST PRIZE : - Windsor, 1889.
GOLD MEDAL : - Edinburgh, 1890.
MAD N SILVER PANS TO AVOID CONTACT OF FRUIT WITH COPPER.
ARTHUR P. TIPPET & CO.,
SOLE AGENTS FOR CANADA,
1 Wellington Street East, Toronto.

JAMES TURNER AND CO., WHOLESALE GROCERS, WINES AND LIQUORS.
Our stocks comprise everything in groceries, including the latest novelties.
We are selling agents for the following leading lines :
Ram Lal Pure Indian Teas,
Three grades, FINE, EXTRA, CHOICEST.
Bendsdorp's Royal Dutch Cocoa,
Batger's Jams and Marmalades,
Pickstone's Washing Crystal,
Mrs. Millar's Maccaboy Snuff.
The above goods in their respective lines cannot be excelled.

Retailers

ATTENTION !

It pays to sell

OUR BRANDS.

Over **3000**

customers can testify to it.

Superior Quality.

Send for Price List or Sample Caddy

Empire Tobacco Co.,

MONTREAL.

AN IDEAL CLERK.

We do not often incline to print, we are too modest ; the dew and shade of morning light suits better our complexion than does the glare of noonday ; but when great necessities are thrust upon us, what would you do ?

The necessity in this case that so beguiles us to lay ourselves at the mercy of the devil —printers devil of course—and the public is a demand upon us for a synopsis of an ideal clerk, labeled " A Nineteenth Century Impossibility."

Handsome, of course, because his customers are chiefly ladies with great eyes of unearthly sweetness ; patience than which Job's was an invalid frazlin ; elasticity of movement that would put the flea to shame ; oratory of such unctious flavor as would reduce a Shylock to distribute sheckles, and taste, quotha, such as the richest of the orient could not satisfy ; meek, too, as Moses (when the bullrushes past him) ; your foot upon his prostrate neck, in seeming ; a scholar and a gentleman, forsooth ; so blind to circumstance of birth or paltry greed ; as honest as the daily sun and thrice as searching—Cash !—New Orleans Trade Index.

ODD MOMENTS.

Various questions have been discussed during the past few months, says a contemporary and communications on the different subjects have been presented by readers in various parts of the country. Whether a man can be a storekeeper and a Christian; what constitutes good and bad storekeeping; how would you spend a yearly income of a million dollars, are some of the subjects which have engaged the attention of the public, and now the question how to spend winter evenings seems to be the one under consideration.

To many of our readers daylight and leisure rarely come together, and there are not many evenings when they have much choice as to occupation. However, we can safely say, with a recent writer, that much more can be made of the odd moments if they are wisely seized on.

" Take it in the single matter of reading; in these days of pocket editions and the popularization of good literature, practically anybody can, between the hours of uprising and sleep, get a precious impulse from a five minutes' perusal of some masterpiece of fiction, essay, poetry, or philosophy. There are always spare fractions of an hour, before or after meal-time, in the journey to and from our place of business, or during the many brief waiting-whiles of daily existence, when man is betwixt and between as to actual work; and these interludes of quiet and inactivity, rightly appreciated, can be made to yield rich harvestings of comfort, instruction and inspiration,—of education in the deepest and most catholic sense. The world fairly teems with examples of those who have gained their power and their success in this way.

" Many so-called self-made men who have earned an education by snatching these odd moments from the very maw of Time, in order to read the prized volume, say that they relished and got good from it fifty times more because they came by it so. They have consumed the books that made them informed, between the stints of work, perchance while the right hand swung the blacksmith's hammer, or the eye glanced from the printed page to the machine whose movements it superintended. Of course, the knowledge thus acquired was scrappy and unregulated when compared with that received from the college curriculum: but it was sternly mastered, what there was of it, and the choice lay between that and nothing at all. Hence, to such seekers after light, odd moments are golden beacons and good friends, to stead them when naught else can."

WORKING FOR TRADE.

There are those who believe that a merchant's work should go no further than to offer a stock of merchandise for sale in an attractive store. Like many professional men and stock brokers they regard it undignified and contrary to the ethics of their calling to solicit business.

The merchant who is content to await trade and who puts forth no effort to increase business by solicitation or otherwise, confesses by his action that he is deficient in push and enterprise.

If it requires the calling upon people at their houses and the maintainence of a stable to win additional business do not debate over the expense, but render the required service.

It is well to remember that people are always willing to pay for goods according to the character and cost of the service required in their distribution. That is why one store averages 25 per cent. gross and 12 per cent. net profit and another in a different neighborhood in the same place 16 per cent. gross and 8 per cent. net.

It is legitimate and requisite to push for business in every honorable way. Appeal to the eye, and ear, the taste of people. Do not deceive yourself with the notion that because you are located in a small place you cannot expand your business. It doesn't matter if yours is the only store in a village of fifty houses and no other store within miles trade can be developed. Teach people to use goods which are new to them ; tempt them with delicacies, and if you cannot do any better, work on their feelings as do the the patent medicine men. Get trade and and keep getting trade. The means and methods are without limit, because new measures can be adopted even if they must be invented. We prefer such as are free from clap-trap—those that are like a flash in the pan. Avoid anything which offends public opinion ; which caters to nastiness ; which sounds like buncombe. One can blow his own horn without calling into question his sanity. To those who work and push, new ways will suggest themselves as one result of their continued effort and experience. It pays to be alive and vigorous, even if it is in the line of storekeeping.—American Grocer.

Compare the quality with any other.

BENSDORP'S ROYAL DUTCH COCOA.

Manufactured at Amstersdam, Holland.

Is absolutely Pure and Soluble Very delicate in flavor and of great strength. It will please more of your customers than any other Cocoa on the market, and please you because it pays a good profit. Packed in cases of 12 lbs. each. Price, ¼ lb. cans, $2.40 per doz.; ½ lb. cans, $4 50 per doz.; 1 lb. cans, $8.50 per doz.

ORDER A CASE AT ONCE OF

Eby, Blain & Co., Toronto. James Turner & Co., Hamilton.
Caverhill, Rose, Hughes & Co., Montreal. M. F. Eager, Halifax.

STEPHEN L. BARTLETT, Sole Importer, Boston, Mass.

INCREASE YOUR TRADE

BY HANDLING

"KENT BRAND"

Fine Mixed Pickles.

Ask your Wholesale Grocer for them or write direct to

The KENT CANNING AND PICKLING CO.,
Chatham, - Ont.

GANONG BROS.,

ST. STEPHEN, N.B.

MANUFACTURERS OF THE

C. B.

CHOCOLATES.

N. K. FAIRBANK & CO.,

COMPOUND REFINED LARD.

185 WELLINGTON ST., MONTREAL.
CHICAGO. ST. LOUIS. NEW YORK.

JOHN PETERS & CO.,

General Commission Merchants and Brokers,

Halifax, N. S. and
Kingston, Jamaica, W.I.

Agents for The E. B. EDDY MFG CO., HULL, P. Q.

We are open to accept one or two more Agencies of first-class houses, either at Halifax or Kingston. We have a good connection and splendid storage facilities.

References: The Merchants Bank of Halifax.
The E. B. Eddy Mfg Co., Hull, P.Q.
The Mercantile Agencies.

Condensed Mince Meat.

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all seasons.

Will not ferment in warm weather.

J.H.WETHEY
ST CATHARINES ONT
CONDENSED
MINCEMEAT
FOR
MINCE PIES
J.H.WETHEY
ST CATHARINES, ONT.
SOLE MANUFACTURER FOR CANADA
DIRECTIONS
THE CONTENTS OF THIS PACKAGE WILL MAKE TWO LARGE PIES. ADD 1½ PINTS OF WATER, OR HALF THAT AMOUNT FOR EACH PIE. BOIL 15 OR 20 MINUTES. IF TOO THICK, ADD A LITTLE WATER. IF TOO THIN, BOIL TO THE PROPER CONSISTENCY. IT IS THEN READY FOR THE CRUST. A LITTLE SUGAR, VINEGAR, WINE OR OTHER SPIRITS MAY BE ADDED IF DESIRED.

The best and cheapest Mince Meat on Earth. Price reduced to $12.00 per gross, net.

J. H. WETHEY, St. Catharines, Ont.

JAMES E. BAILLIE,

PORK PACKER, TORONTO.

Hams, Breakfast Bacon Rolls.

GEO. MATTHEWS

PACKER and CURER of the "Rose Brand"

Hams, Bacon and Lard,

ALL NEW STOCK.

PACKING HOUSES, OTTAWA, PETERBORO' and LINSDAY, ONT.

TORONTO MARKETS.

TORONTO, Oct. 15, 1891.

GROCERIES.

The fine open weather is not a propagator of trade. What it will be mainly turned to account for is fall ploughing. More land will be turned over this autumn than the farmers commonly get time for between wet weather and frost. This hinders buying at the retail counters and is felt through all the grades of the trade. Moreover, the same cause keeps money scarce, for, until farmers turn their attention to selling, fall circulation must be postponed. Preserving operations have about come to a close, so that the last motive of hot weather activity is pretty well exhausted as a business impulse before fall trade can be said to have fairly started. Payments which begin to be due at the middle of the month will probably be as prompt as usual, as buying has not been on a large scale.

CANNED GOODS.

The great abundance and cheapness of raw tomatoes have caused somewhat of a recoil in the demand for the canned product. The price in lots is $1.05. Some packers report themselves yet unable to fill orders not taken some time ago, the business booked during and before the cool spell which hindered the ripening having been considerable. They admit that there is a glut of raw material, but say that they can make daily use of only so much as their manufacturing capacity is equal to. The fact that they are getting their raw material very cheap ought of itself to affect prices as soon as the output of stock exceeds the requirements defined in orders now placed for future delivery. Corn is arriving freely, and a full pack is the general estimate. It quotes as low as $1.05. Peas are firm at $1.10 as lowest quotation. A moderately good business in salmon is reported, most sellers starting from the same point, $1.40, with occasional transactions at $1.35. Lobsters are quiet and unchanged.

It is reported that anti-pool canners are already at work packing oysters in Baltimore and naming comparatively low prices. Apparently the outsiders are inclined to keep under the umbrella.

The B. C. Commercial Journal says: The bark Callao cleared Oct. 23 for Liverpool with 41,600 cases valued at $212.090. The situation in England is as bad as ever. The market is very flat, and prices continue low. The news of the large pack in Alaska has created an unfavorable effect. Late quotations are 20s.6d. per case ex-ship in London, It is estimated that there are 360,000 cases in warehouse in England.

It is generally known that the Alaska pack for this season is over 600,000 cases, and it probably will be as much as the previous year. In 1890 Alaska packed 688,332 cases, and in 1889 709,347 cases. The arrivals of Alaska in San Francisco up till September 29th were 445,216 cases, against 329,395 for 1890, and 216,801 for 1889. In view of the above heavy arrivals and the disastrous effect in prices, a combination has been formed in San Francisco, concerning which the Commercial News says: "The event of the week has been the combination formed among the Alaska salmon packers. The agreement was entered into Wednesday afternoon, and while a number of details are to be perfected, rates now in force are $1.05 for King, $1 for red and 95c. for silver salmon. Such action was necessary to save the market from demoralization, as the pack in Alaska promises to exceed early anticipation."

COFFEE.

The week's business in coffee has been an average one. Prices show no variation from last week's quotations. Stocks are full in all lines but choice Rios.

DRIED FRUIT.

The prices of Valencia raisins have ruled low lately, as there has been some cutting in new fruit. Very good off-stalk are offering from 6¾ to 7c., with 7¼c. in some cases. The demand is but fair, the cheap old stock still unsold coming in for a good share of the current trade. Sultanas are moderately active at 10 to 11c. Eleme figs are being received quite liberally and selling at 11 to 12c. in 10-lb boxes. For seven-crown figs the price is 16 1-2 to 17c. Currants quote from 6¼ up. Dried fruit generally is in slightly improved request since the fall-off in the supply of native fruits.

NUTS.

The trade in nuts is at about its minimum activity at this time of year. Little can be said about the current week's business except that it is very small. New Tarragona almonds are afloat and expected to arrive here in about ten days. Filberts are cabled firmer in Sicily.

RICE AND SPICES.

Rice is selling quite freely but without any change in quotations. In spices black pepper has declined to 12½ and 14c., at which prices it is easy.

Messrs. Richard Gough & Co., New York, are in receipt of advices through which they are enabled to make the following statement regarding the India rice situation: "From Burmah comes verification of the recent reports of impending famine. The works for the relief of the distress are being vigorously carried on, £60,000 having so far been granted for the purpose, and £40,000 for special agricultural advances, and it is expected that these amounts will have to be much increased. The scarcity of food supplies in Lower Burmah, caused by the over-exportation of rice during the past season, is engaging the special attention of the British Chief Commissioner, Sir A. McKenzie, who, on September 19, held a meeting of the principal millers and rice merchants of Rangoon, to ascertain the amount of the available stocks. The general opinion was that about 50,000 tons would be available, a portion of which would be shipped from Singapore. Some estimates have placed the requirements of Burmah until new crop as high as 125,000 to 150,000 tons in excess of their stocks on hand, and the fact that most of the ordinary Asiatic sources of supply have by this time of the year usually disposed of their exportable surplus has caused the Government to invite European millers to make tenders of cleaned Rangoon, Bassein, etc., for reshipment to Burmah. The reports of the growing crop are so far favorable."

SUGAR.

The price of granulated sugar took a drop of ⅛c. on Saturday, and is therefore quoted now at 4 7 8 to 5c. This is a consequence of the easing off of the demand, which since the slowing up of preserving activity rests upon a dull basis. For all sugars there is a much slacker demand than there was. Brighter times are looked for when the grain market becomes lively, and sugar now has to wait on that as well as any other grocery line. Yellows are quiet from 3 1-2c. upwards. The lowest price in common quotation is 3⅝c., but there are sales at the figure first mentioned. Raws are selling as low as 3.40.

SYRUPS AND MOLASSES.

The business in neither syrups nor molasses shows any improvement. A very mild demand for syrups is met at prices ranging from 2½c. upwards. Molasses is quiet, trade in West Indian not being pushed by importers, though a little continues to be done in New Orleans stock.

TEAS.

While no marked trade feature has appeared in this week's business to distinguish it from that of a week ago, there is a degree more of spirit in the general movement of tea than there was then. The conditions have not yet arrived to start the big winter demand for large households, that comes in to the benefit of retailers in the fall in every good year. Farmers buy by the chest when money is plentiful, and a good deal of that sort of business is expected to be done in the near future. Good value in Japans continues to be given for grades from about 20c. upwards. Buying is briskest in the lowest grades, those selling at 16c. Blacks are in satisfactory request. The lowest point in the quotations for them is 15c. Young Hysons are scarce, while a strong demand for a limited supply of them exists. There is nothing in stock to sell below 17c.

The month's statistics show an increase of 5,000,000 lbs. in the stock of British grown tea. Still deliveries during September rank among the heaviest of any month on record, an encouraging feature when it is remembered that September is a comparatively light month. All good liquoring descriptions passed very firmly with occasional slight advances, poorest kinds alone

CLEMES BROS. :-
51 Front Street East,
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Wholesale Fruit and Commission Merchants, Importers of Nuts, Figs, Dates, Oranges, and Lemons, Fancy California Evaporated and Dried Fruits, Sweet Potatoes, Cranberries, etc.

CORRESPONDENCE SOLICITED.
Phone 1766.

New Currants.
New Sultanas.
New Valencias.
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WHOLESALE GROCERS,
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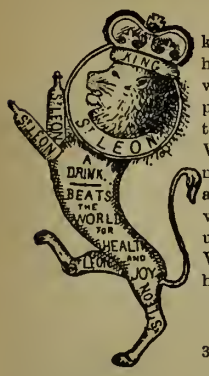
BILIOUS HEADACHES CO.



I had rheumatism in my knees and fingers, bilious headaches, etc., every few weeks. Mr. Higgins, Empire Laundry, urged me to try ST. LEON MINERAL WATER. I did, and it set me all right; headaches and pains all gone. My wife and three children also use it. We all find St. Leon Water very good and healthy.

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ALL GROCERS SHOULD SELL THE

Royal Dandelion Coffee.

Manufactured by
ELLIS & KEIGHLEY,
TORONTO.

TO GROCERS.

SIMCOE CANNING COY'S

Goods are warranted first-class.

PUSH THEM.

Order through your wholesale House.

DO YOU SELL

"Peerless" Washing Compound. There is nothing equal to it. It will pay you a handsome profit. Your customers will like it. Address

Pure Gold Manufacturing Co.,
31 Front Street East, Toronto.

Todhunter, Mitchell & Co.

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS. :: TORONTO.

GOLD MEDAL AWARDED

DELHI CANNING CO.,

Jamaica Exhibition.

WE are still at the front and propose staying there, the high standard of excellence for which our goods are noted will be fully maintained this coming season. When purchasing Canned Goods keep in mind the **Maple Leaf Brand** prepared by the Delhi Canning Co. Every can is honestly filled and perfectly reliable. Our fruits are noted for their high syrups and natural flavors.

Delhi Fruit and Vegetable Co.,

FACTORIES: DELHI AND NIAGARA.

SUGARS DOWN.

The Wholesale Grocers' Boycotte does not prevent me underselling them 17 cents per hundred on

GRANULATED SUGAR—

The Combination price is now 5 cents per lb., and I am selling at $4.83 per hundred. I have a large stock.

New Currants, New Raisins, New Figs, Canned Goods (1891 pack)

Which I am selling at lowest Cash prices. Write for quotations of Teas and General Groceries.

JAMES LUMBERS,

WHOLESALE GROCER,

TORONTO.

MARKETS—Continued.

showing a tendency to weaker prices. The market this week has fully maintained the steady tone previously ruling, competition being brisk for all grades, especially for finest kinds, as these descriptions are much wanted and still very scarce. Advices from Calcutta to Toronto state : 'There was less demand at auction, common grades declined 3 per cent., and medium about half an anna. The few fine teas on offer were well competed for and sold at late rates"

Gow, Wilson & Stantons' circular state : It is satisfactory to note that the week's average price for Ceylon has again advanced a farthing per pound, making a gain of half penny in a fortnight. It now stands a penny above the quotation a month ago. Demand for all but poor liquoring teas has been very strong, with animated competition, advances being paid here and there, especially for choice parcels of Pekoe and broken Pekoe. Commonest teas alone have lacked the support of buyers. Quality has as usual at this season been gradually improving and thus inducing more concentrated attention towards Ceylon growths.

PETROLEUM.

The market is not in any specially interesting stage so as to influence business one way or the other. The present requirements of consumers impart all the activity there is in the trade. Prices are unchanged, Canadian refined being 15 to 16c.

The Petrolia Advertiser reports: Petrolia crude 1.35¼ per bbl., Oil Springs crude $1.35¼ per bbl. Crude remains about the same as last week, nothing having transpired to make any material change. The drill keeps at it night and day, but no heavy gushers are brought to light. In the aggregate the production is increasing, but not to the extent to cause any alarm on the part of the producers or to affect the price. On the other hand the stocks are decreasing fast, and by the end of the present month every shadow of a surplus will have vanished—whether ever to appear again is a question to be demonstrated by the inevitable future. Refined remains still at 12½ cents in barrels or 9 to 9½ cents in bulk. At these figures there is any amount going out, and, notwithstanding these prices a very good article is being make.

DRUGS AND CHEMICALS.

The trade in chemicals handled by general traders and grocers is a normal one, sulphur, alum, vitriol and such lines being in steady request at unchanged prices.

BUTTER AND CHEESE.

BUTTER.—Receipts of butter both here and at outside points have been very light all week, and prices are higher. Country merchants in some sections north and west say they have increased buying prices for fresh sweet grades at 20c. in trade without getting an increased supply. On spot fine gradesare urgently inquired for at full prices. Consignments have come forward in mixed qualities from common to good and have sold at 14 to 16c. Picked or selected lots have gone as high as 19c. while bakers have been able to buy the culls at 10c. up as to quality. Dealers look for an increased make when the cheese factories close. Creameries are very scarce and firm at 25 to 26c. In British Columbia, Ontario dairy is worth 25c. and Manitoba 20 to 22c.

CHEESE.—Quiet and without change. Dealers are buying small lots of August make at 9½ to 9⅝c. here. Out of stock sales have been made at 10 to 10½c.

COUNTRY PRODUCE.

BEANS—New crop is beginning to move and prices are unsettled. Quality averages good. In the west a car of choice hand picked sold for Halifax at $1.55 f.o.b. Local dealers have not yet purchased many, but a car of prime medium was distributed among the dealers, this week at $1.35 to $1.40. Resales in smaller quantities are being made at $1.55 to $1.65.

DRESSED MEATS—Beef is plentiful and easy at 3½ to 5c. for forequarters, and 6c. to 8c. for hind. Veal is scarce and firm at 8½ to 9c. Mutton and lamb easy at 7 to 8c. respectively, mutton is not wanted.

DRIED FRUIT—Weak and unsettled. Offerings are larger and sellers are asking for bids, while buyers are holding off. Ordinary dried sold out of store at 5 1-2c. today, and dealers would not pay over 4 1-2 to 5c. for lots delivered here. Evaporated lower; 50-box lots sold here at 7c., and cars were offered to arrive at the same price.

EGGS—Have advanced still further. Held fresh are offered at 15c., but for strictly new-laid buyers have to pay 16c. Receipts have fallen off materially this week, and it has at times been difficult to secure supplies and a few pickled have come out.

HAY AND STRAW—Demand for hay continues good, supply is liberal, and prices are steady at $11.50 for average timothy on track. Straw dull and unchanged, at $5.50 to $6.50.

HONEY—Supplies are coming forward freely and prices are irregular. Good quality extracted sells at 9 to 10c. Comb averages 15 to 16c., but the range is 13 to 18c.

HOPS—Are still quiet. Local dealers are getting 14 to 16c, for single bales out of stock for 1891 and 12 to 14c. for 1890, but for large lots of 1891 Canadians 13 to 14c. is quoted.

POTATOES AND VEGETABLES—The potatoe market is very irregular. Light street receipts here have advanced out of store prices to 50 to 60c. per bag, but 45c. seems to be the top figure for track offerings, owing to the uneven quality. Onions are plentiful and easy at $2 to $2.25 per bbl. for natives.

POULTRY AND GAME—In fair demand at steady prices. Chickens are selling at 30 to 35c. for country store stock, and 50 to 60c. a pair for hand picked. Ducks rule from 45 to 60c. a pair. Geese sold at 5c. for scalded to 7½c. for hand picked. Turkeys steady at 12½c. per lb.

Partridges are steady at 50c. a brace for average quality. Wild ducks scarce and firm, with prices ranging from 40 to 75c. a pair for butter ball to large black.

DRESSED HOGS AND PROVISIONS.

Receipts of dressed hogs are light. Demand for packers weights are good at steady

A Good Soap.
Pure Soap.
Peculiar Soap.

Made specially for laundry purposes!

Good for any washing or cleansing!

Sell Surprise.

The St. Croix Soap Mf'g Co.,
St. Stephen, N. B.

Branches :
MONTREAL : 17 St. Nicholas St.
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WE ARE BUYING
Dried Apples.
SEND SAMPLES AND QUOTATIONS.

ESTABLISHED 1869.
STANWAY & BAYLEY.
BROKERS
AND
GENERAL COMMISSION MERCHANTS.
44 FRONT ST. EAST, TORONTO.

WE ARE BUYING
Evaporated Apples
SEND SAMPLES AND QUOTATIONS

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W. H. Schwartz and Sons,

Coffees,
Spices,
Mustard.

HALIFAX, N.S.

ORIENT MILLS.

SINCLAIR, HOOD & CO.,

(SUCCESSORS TO W. A. BRADSHAW & CO.)
Importers and Manufacturers of

Coffees,
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CREAM OF TARTAR, BAKING POWDERS,
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185 NOTRE DAME ST., EAST,

P.O. Box 615. WINNIPEG, MAN.

We are desirous of representing two or three more Importers or Manufacturers in any lines of Grocery goods we do not now handle.

All kinds of produce handled. Consignments solicited. Carriers supplied.

J. CLEGHORN & SON,

Wholesale Fruits, Fish and Oysters

94 YONGE ST., TORONTO.

ORANGES.

Last car of Florida oranges for the season just received. Fancy stock. Send for prices of oranges and lemons. Prices are advancing daily.

J. F. YOUNG & CO.,

PRODUCE AND COMMISSION MERCHANTS

74 Front St. E., Toronto.

Our business is Solely Commission. The only plan which does justice to the Consignor. We handle everything which the Country Storekeeper has to send from home to sell. None of our own goods to sell in preference to yours when the market is good. Nothing between you and best price obtainable except a small commission.

Prompt Sales and Quick Returns.
We Furnish Egg Cases. Try Us.

T. W. CLARK & CO.,

General Commission and Provision Merchants and Wholesale Dealers in Dairy Products.

Consignments solicited and business transacted for Eastern Canada Merchants.

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WANTED,

CHOICE DAIRY BUTTER

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Hams, Breakfast and Roll Bacon,

New curing, now ready.

For Choice full flavor goods send us a Sample order.

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The Ontario Produce Co'y.

Produce Brokers and Commission Agents,

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CHOICE DAIRY TUB BUTTER.

Apples and Potatoes.

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GEO. C. THOMPSON. CHAS R KING.

THOMPSON & KING,

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All kinds of Hog Products handled. Also Butter, Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.

Good Prices paid for Good Dairy Butter.

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26 WEST MARKET STREET,

Provision and Commission Merchants,

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

Reesor & Rogers,

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Solicit consignments of Country Produce from Storekeepers.

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JNO. A. MOIR,

GENERAL AGENT

Consignments Solicited.

SPECIALTIES: Canned Goods, Dried Apples, Evaporated Apples, Codfish.

Quotations and samples sent on application. A trial solicited.

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McLAREN'S

Is Honest Goods and just the Thing on Which to make or Extend a Business.

COOK'S FRIEND
BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock.

MARKETS—Continued.

prices but smaller hogs are slow. Good packing hogs 125 to 300 lbs have sold readily at $5.90 to $6.10 per cwt.

BACON—Long clear is selling as soon as ready, the supply being hardly liberal enough for the demand. Prices are firm at 9c. No larger lots are obtainable.

PORK—Mess is lower at $14.50 to $15. Short-cut Canadian remains steady at $17 to $17.50.

SMOKED MEATS—Hams are still plentiful and easy at 11c. for old. New make of backs and bellies are going at 11c. and rolls at 9c.

LARD—Since cutting has become more general, the supply of lard has been larger and values are easier, at 10 1-2 to 10¾c. for pure. Compound remains at 8 1-2 to 9c.

FRUITS.

Fewer fruits remain to market now. Apples are improving, quotations now running from $1 to $1.75 per barrel. Pears are in great variety at $2.50 to $4.50 per barrel. Quite a liberal supply of peaches for the fag-end of the season continues to be received at 60 to 90c. Grapes are firmer and higher with cooler weather, at 2 to 3c. for Concord, 2 1-2 to 4c. for Rogers, and 3 1-2 to 4c. for Niagaras. Quinces are very plentiful at $3 to $3.25 per barrel and 40 to 50c. a basket. Cranberries are $8 to $8.50 per barrel and $3 to $3.50 per box.

GREEN FRUIT.

Maori lemons are the only description now in stock. They quote at $8.50 to $9. Jamaica oranges are plentiful and well seasoned usually, at $7.50 to $8. Re-packed in New York they arrive here in good condition. Florida oranges are in very slender supply so far. They are green and hard yet. It will be a fortnight before they are ripened for use. They are worth $3.50 to $4.50. The market for them opens this year lower than it ever did before. Bananas are scarce at $1.25 to $1.75. Sweet potatoes quote at $2.75 to $3.00 for Baltimores, and $3.50 for Jerseys.

FISH.

A slow trade is the order of the season. A very moderate quantity of any description is selling, with prices in the main on the basis reported last week. There is one exception. Lake herring quote as low as $1.75 and up to $2.50 per hundred, by count, but this is owing to an increase in the receipts of quite small fish. British Columbia salmon is 16c. and selling quietly. A car is standing on offer now, and there is every probability that there will be a big loss upon them before they are disposed of.

SALT.

Seasonable activity is reported by the salt houses. Prices are unchanged. In car lots the quotations are: Dairy, $1.20; fine sacks, 88c.; coarse sacks. 70c.; barrels, $1.20. The demand seems to be strongest for coarse sacks.

DRY GOODS.

Orders are small. The retail traders are cautious and the wholesalers are not pushing trade. The weather is too fine for the sort of trade that is commonly seasonable at this time of year. Last week's trade however, was better than that of the corresponding week of a year ago. That is not saying much, however.

FLOUR AND FEED.

Trade is fairly active. Prices in some lines are easier. In trade lots prices are: $5.75 for Manitoba patent, $5.25 to $5.35 for Ontario patents, $4.50 for straight roller, $4.40 to $4.50 for extra, $2.25 to $4 for low grades, $5.25 to $5.40 for strong bakers'. Graham flour is $4.50, standard oatmeal $3.80 to 4. rolled oats $4. Kiln-dried corn meal is $4, rolled wheat $5, wheat bran $12, cracked corn $30, mixed chop $20 to $25, split peas $4, pot barley $4.25, oats 30c.

MONTREAL MARKETS.

MONTREAL, Oct. 15, 1891.

The grocery and allied markets generally show a better feeling this week, but the change is hardly appreciable yet. However the last half of October is the time that activity ensures, consequent upon the advance in freights after that, and some anticipatory ordering is already being done, which gives the market generally a more lively look. Dried fruit—Teas, spices, coffees, etc., have shared in the improvement.

SUGAR, ETC.

There is a fair business doing in sugars, and while raws are stronger and have advanced on all grades, the local refiners have made no advance in the price of refined, but hint at an early advance of strength on raws Granulated is still quoted at 4⅝ and yellows 3½ to 4¼ according to quality.

There is a very small demand for syrups, and prices are unchanged at 2¾ to 3¼c., no transactions of importance are reported in molasses, but there is a fair jobbing trade passing in Barbadoes at 38 to 38½c.

TEAS.

There is a good demand for Japan teas, anything worth from 13½ to 15c. bring in very good demand. Better goods are also moving well, business on the whole being very fair. Blocks are quiet and more or less neglected on spot

COFFEES AND SPICES.

The coffee market has shown no change during the week, but a fair degree of activity has experienced and were it not for the unsettled condition of primary markets the demand would be better. Rios have sold at 19 to 19½ and Jamaica at the same figure in fair sized lots. Spices have shown more activity during the week, and some fair sized lots of pepper have changed hands at 9½ and cloves at 9¼c.

RICE.

There is a good demand for rice at unchanged prices. We quote:—Patna, $4.50 to $5; Japan, $4.25 to $4.50; standard, $3.90, and off grades $3.50 in car lots.

DRIED FRUIT.

The market for dried fruit has shown considerable activity during the week, and some large sales of prime new Valencia to arrive have been made on the basis of 18s. to 18s. 6d. for first hands, seconds moving for 1s. less. The S. S. Avlona arrived in port today, being the first direct steamer from Spain this season. She only brings between 50,000 and 60,000 boxes altogether. This quantity is small, but although this is so the demand is disappointing. Jobbers are now taking orders from customers at 5½ to 6c., which is a noticeable decline from previous figures. It is expected, however, that as soon as the season for domestic green fruit which is very plentiful, that more attention will be paid to foreign dried, and prices are consequently expected to improve.

The S. S. Avlona also brings first direct shipments of new currants, for the moment the market is fully supplied. A fair demand is experienced and considerable sales have been made ex ship of round lots at 5⅝ to 6c. The quantity to hand and expected is only moderate in the aggregate, but owing to the lower grades lacking keeping qualities they have an easy tendency.

CANNED GOODS.

There is nothing doing in canned goods, the large supplies of fresh fruit and vegetables being very large and sufficient for all requirements. The tomato pack for this province alone is estimated at 23,000 cases, and while packers are asking $1, they would, no doubt, accept a bid of 95c. or less for a round lot.

GREEN FRUIT.

The market shows no change in green fruit, and lemons and oranges are unchanged at $4.50 to $6 for the former, and $3.50 to $4.50 per case for the latter.

FISH.

There is no change in fish, and the arrivals so far, have not been large. Prices, generally, are steady under an ordinary sort of demand.

PROVISIONS.

The position of the provisian market is without change of note. Pork continues to move out in a very satisfactory manner at firm prices, the stocks in dealers' hands here being very small. Canadian short cut, per brl. $17 to $17.25; mess pork, western, per brl. $15.25 to $15.75; short cut, western, per brl. $17.25 to $17.50; hams, city cured, per lb. 10 1-2 to 11 1-2; hams, canvassed, per lb. 00 to 00; lard Canadian, in pails, 0.08¾ to 9c; bacon, per lb. 9c. to 10c; lard com. refined, per lb. 7¾ to 8c.

EGGS.

The demand for eggs was good to-day, and the receipts moderate. The market holds steady at 14 to 14½c. with an occasional sale at 15c.

PARTRIDGE.

The receipts of partridge are moderate and are picked up freely on arrival. Choice birds bring 40 to 45c. per brace, and seconds about 25c.

BUTTER.

Butter does not take on any particular activity, but for all that moves along in a steady satisfactory way. For late made creamery high prices have checked the demand, and the movement is small in consequence, but shippers are paying more attention to seconds, Townships, etc., at 17 to 18c., and some business has been done for export, while the supply is not large, which has a hardening tendency on prices. Western dairy is not active, the quality being unacceptable. Late made creamery, 22 to 22½c.; earlier makes, 21½ to 21¾c.; finest Townships, 17 to 18c.; finest Western, 14½ to 15c.

CHEESE.

Cheese presents a fairly steady aspect, and although not active, enquiry for French country stock, which has been experienced since Saturday, has stirred up business a little. This induced some free buying in St. Hyacinthe on Saturday, where 5,000 odd cheese were taken from first hands at 9⅝c., and at the wharf the other day 3,000 more odd were turned over, the most of it at 9¾c., with the rise which meant a fraction or so more. On the whole, therefore, it is safe to call it a steady 10c. market at the present time. At any rate strictly finest late made stock, which is not plentiful here, could not be moved under that figure, while colored would undoubtedly command a premium, and unless more of it is turned out in the country, may be possibly worth a noticeable fraction over white before long. Finest Septembers, 10c.; finest August and Septembers, 9¾ to 9⅞c.; fine, 9⅜ to 9½c.; medium, 9 to 9¼c.; cable, 46s. 6d.

SPECIALTY.

- Stone Ground Flour -

No Frozen Wheat used.

Meals and Feed of all kinds.

Mention this Paper.

J. & R. ROBSON,
Brantford, Ont.

Dominion Mills,

LONDON, ONT.

HEADQUARTERS FOR

OATMEAL

CORNMEAL, POT BARLEY,
SPLIT PEAS, ROLLED WHEAT,
AND ALL BREAKFAST CEREALS.

Write for Samples and Prices.

CARTLEY & THOMSON,
303 to 311 Talbot St.

HARRY T. DEVINE & CO.,

FLOUR, FEED AND PRODUCE MERCHANTS.

Sole Agents for Vancouver, New Westminster and District for LEITCH BROS.' CELEBRATED OAK LAKE MANITOBA FLOUR.

City Office and Store : 130 Condova St.
Wharves, No. 1 and 2 : False Creek, Westminster Avenue,
VANCOUVER, B.C.

BRANDON ROLLER MILLS,

Brandon, Man

—MANUFACTURERS OF—

Hungarian, Patent, Strong Bakers

-- FLOUR --

Also Oatmeal, Rolled Oats, Rolled Oatmeal, Granulated and Standard.

Dealers in all kinds of grain and feed.

ALEXANDER, KELLY & CO'Y,
PROPRIETORS.

N. WENGER & BROS.,

AYTON, ONT.

- - MILLERS - -

(Hungarian Process)

BRANDS :
KLEBER, MAY BLOSSOM.

AGENTS :
J. L. SMITH & SON, - Montreal.
EPHRAIM ERB, - Halifax.

HODD & CULLEN

Roller Millers.

FLOUR

Manufactured "Hulgarian" System.

Our brands are
Classic,
Anchor,
White Frost,
Challenge,
Diadem,
Strong Bakers.

Heavy dealers in
Oats, Oatmeal, Beans,
Peas. Middlings, Bran.

Quotations by wire.

Address, STRATFORD, ONT.

IRELAND'S HEALTH FOODS.

The choicest Breakfast Cereals and Hygenic Foods made. This class of prepared cereals is put up only in packages and known as

"OUR NATIONAL FOODS."

Dessiccated Wheat	For Dyspepsia, &c.	Rye Meal	Liver & Kidney Troubles
Dessiccated Rolled Oats	Porridge, easily digested.	Farinose or Germ Meal.	Porridge, &c
Snow Flake Barley	Porridge, Puddings, &c.	White Corn Gritz	Porridge and Corn Cakes
Dessiccated Rol'd Wheat	Porridge, &c.	Gluten Flour	Diabetes and Indigestion
Buckwheat Flour, S.R.	Griddle Cakes, &c	Breakfast Hominy	Porridge, Puddings, &c.
Prepared Pea Flour	Soup, Brose, &c.	Frumenty	Puddings, Soups.
Baravena Milk Food	For Infants.	Pearl Barley (xxx)	Soups, &c
Patent Prepared Barley	Invalids and Children	Farnia	Puddings, &c., very choice
Patent Prepared Groats	Children, Light Suppers	Snow Flake Hominy	Puddings, &c., very choice
Barley Meal	Scons, Porridge, &c.	Gluten Biscuits	For Diabetes

For sale by all first-class grocers and the trade supplied by

The Ireland National Food Co., (Ltd.,) Toronto.

F. C. IRELAND, B. Sc., Managing Director, 109 Cottingham Street.

EMBRO OATMEAL MILLS.

D. R. ROSS, - - EMBRO, ONT.

A CHOICE QUALITY OF

Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways. Have new machinery for the manufacture of Rolled Wheat and Graham Flour and will be pleased to have orders

---

Tilsonburg Mills

PATENT
PAN DRIED
OATMEAL

FLOUR High Patents, Bakers and Low Grades.
Split Peas, Pot Barley and Corn Meal.
Feed of all kinds.

E. D. TILLSON, TILSONBURG, ONT.

LEITCH BROS.

MILLERS, OAK LAKE, MANITOBA

LEITCH TRADE MARK OAK LAKE

Grinders of WHEAT EXCLUSIVELY

MONTREAL Markets Continued.

GRAIN.

No business of importance is reported in grain and prices are unchanged. We quote: No. 1 hard Manitoba, $o No. 2 do. $1.05 to $1.07 ; No. 3 do., 97c ; No. 2 Northern, $1.04; peas, 74c. per 66 pounds in store, 75c. afloat; oats, 31c. to 32c. per 34 pounds ; corn, 68c. to 69c duty paid ; feed barley, 48c ; good malting do. 55c. to 57c.

FLOUR.

The flour market does not pick up any and business is still of the same jobbing kind that has been noted from day to day. A slow movement progresses countrywards, but with the fine reports generally of all kinds of produce from the farming sections buyers anticipate a smaller movement on this account. On lower province and eastern account nothing beyond the ordinary is doing as buyers have not commenced to think of winter stocks yet. Patent spring $5.15 to $5.30 ; Patent winter $5.00 to $5.25 ; straight roller $4.75 to $4.85 ; Extra $4.40 to $4.50 ; Superfine $4.10 to $4.25 ; City strong bakers' $5.00 ; Strong bakers' $4.75 to $5.00.

ST. JOHN, N. B., MARKETS.

ST. JOHN, N.B., Oct. 12, 1891.

There was not the increase in trade the past week that had been looked for, though good business was done. Buyers seem to be holding off, as they are only filling immediate wants. Flour, sugar and molasses are a shade easier, while fish are in good demand and prices are firmer, with a prospect for still greater advance. Canned goods are arriving from the packers, and prospects point to lower prices in some lines than last season.

FLOUR—While there is a good demand for breadstuffs, the prices are weakening. We quote : Manitoba, $5.80 to $6 ; high grade family, $5.40 to $5.50 ; medium patent, $5 to $5.15.

MEAL—Tnere is only a small amount moving and prices are unchanged.

OATMEAL—The trade is well supplied with oatmeal at the lower prices, though the amount moving is not large, $4.60 to $4.75 being the present price

FISH—Our market has been only fairly supplied with big fish, pollock being especially in demand, and prices have advanced from 50c. a quintal the past ten days, with prospects good for still higher prices.

COD—Are not coming in as freely as usual, which has caused a firmer tone to the market.

COUNTRY PRODUCE—Butter still keeps scarce and prices are not much changed. Cheese is in only limited demand, with all dealers fairly well stocked, 10 to 10½c. being the prevailing price. Potatoes are in good demand and sell readily at $1.10 to $1.15 per barrel. Beans are $1.80 to $1.90, pot barley is $4.15 to $4.25, split peas $4 to $4.25, rice 3¾ to 3⅞c., oats 38 to 41c.

Customer—You sell cracked eggs at half price, do you not ?

Clerk—Yes'm, we always sell cracked goods at 50 per cent. discount. Anything else to-day ?

Customer—Yes you may give me a dollar's worth of cracked wheat, and here is your fifty cents

HOW BAD DEBTS ARE MADE.

People often wonder how it is that a retail grocer gets so many bad debts among his accounts. To the dealer who has had the "experience," while the deadbeats have the "money," the operation is a very simple one.

The whole trouble arises from the slowness of the dealer to say "no" when more credit is wanted. The merchant grants a little more credit in order, as he thinks, to keep his customers in good nature and so secure the old balance. But it is just here he makes a fatal mistake. It a customer cannot pay one week's or one month's bill, certainly the lapse of time will not help matters, but the account will get so large that the customer will find it cheaper to "move than to pay rent," as the expression goes, and he jumps his account and goes to look for some other victim.

This is the history of three-fourths of all the cases of bad debts; and if the merchant had said "no" when the first bill was in arrears, his loss would have been small compared with what it finally was. And further, a firm refusal to extend credit would often have the effect of making the customer pay up, hoping for another chance to "get in" to the grocer. Then is the time to give the dead-beater the grand bounce and be rid of him.

Bear in mind, and act upon the knowledge, that if a man cannot pay one week's bill, he certainly cannot pay a two weeks' bill.—St. Louis Grocer.

IRASCIBLE STOREKEEPERS.

It is a fact that some men cannot help being fretful and cross. They are born so, and they carry these unamiable qualities from the cradle to the grave. We feel sorry for such people, says a contemporary, for we regard their failings as incurable diseases.

Men who are constitutionally of an irascible temper ought not to engage in the storekeeping business ; for in that field they are likely to encounter so many crosses and tribulations that they are sure to fret themselves to death in a few years, not to speak of the worry they occasion other people.

Irascibility is one of the worst faults a retail storekeeper could possibly have, as it drives away trade, makes enemies, and while he may be at heart a very good fellow, his manner conveys the general impression to his customers that he is about as near a savage as it is possible for a white man to be.

A man, to become a successful storekeeper, must be patient and self-possessed at all times. He cannot afford to fly in a passion at every trifling annoyance which he encounters. The children of a town hate an irascible merchant, and will give him the go-by whenever they can, or else in a spirit of malicious mischief constantly devise schemes for fretting and annoying him. They will yell at him derisively when he goes down the street, slam his doors and perhaps break his windows and do other things which tend to keep him in a state of continuous mental disturbance.

We pity a man of this kind. We believe it is a mistake for him to attempt to continue in business. He had better sell out his store and stock and remove to some secluded and quiet locality where he will not be brought into constant friction with other people.

Irascibility grows upon a man when it once gets a good hold upon him. As he gets to be older he becomes a chronic grumbler. He opposes every movement of a public spirited character in the town in which he resides. He is a disturbing factor in church and politics. Nothing in the world seems to move in accordance with his opinions. He is really deserving of sympathy, but he never gets it. His fellow townsmen learn to dislike him, and as the gray hairs whiten his crown, he is derisively called "Old Snarly." Even his age is not respected.

It seems to us as we contemplate the career of such a man, that his existence is not worth the trouble which it costs him.

BUSINESS CHANCE.

NEW HONEY. COMB OR EXTRACTED—We can supply the trade. Write for prices. GOOLD & CO., Brantford, Ont. 46

Grand Pacific Hotel
KAMLOOPS, B.C.

The leading hotel in the city. Sample rooms convenient to stores, provided for commercial men
H. SMITH, Proprietor.

COUGH DROPS.

Every retailer should have them at this season of the year. Watson's Cough Drops are the best in the world for the throat and chest ; for the voice unequalled. "R. & T. W." stamped on each drop. Write
R. & T. WATSON, TORONTO,
for Prices, etc.

Mention THE GROCER.

A. H. BADGEROW. ALEX. H. DIXON.
The Badgerow, Dixon Bonded Vinegar
Manufacturing Co.,
79 and 81 Jarvis St., Toronto
Highest award, Toronto Exhibition.

Elliott, Marr & Co.,
Importers of Teas
—AND—
Wholesale Grocers.
LONDON, ONT.

DAVIDSON & HAY

Wholesale Grocers,

36 Yonge Street,

TORONTO, ONT.

- FLATS -

In stock fresh "Clover Leaf" Salmon and "Clover Leaf" Lobsters, in flat tins, containing the finest parts of the fish.

Be particular to look for the word "CLOVER LEAF" on every label.

Sloan & Crowther

WHOLESALE GROCERS,

59, 61 and 63 Front St. E.,

TORONTO.

STUART, HARVEY & Co.

Importers and

WHOLESALE GROCERS

A Large and Well-Assorted Stock of

Teas, Sugars and General Groceries

HAMILTON, ONT.

Rice and Valencia Raisins.

To the Trade.

We offer

1000 Boxes Valencia Raisins,

2300 Sacks of Rice.

Write for quotations.

N. QUINTAL & FILS,

WHOLESALE GROCERS,

274 St. Paul Street,

MONTREAL.

RIO COFFEE

Ex. S. S. Phidias.

WARREN BROS. & BOOMER,

35 and 37 Front St. East,

TORONTO, ONT.

EDWARD ADAMS & CO.

ESTABLISHED 1846.

Wholesale Grocers and Importers of

TEAS,

SUGARS,

COFFEES,

TOBACCOS.

95 & 97 Dundas St., London, Ont.

BALFOUR & CO.,

IMPORTERS OF TEAS

—AND—

WHOLESALE GROCERS,

HAMILTON.

WESTERN ONTARIO AGENTS FOR

Cherry's Irish Mustard, X.D.S.F.

This is superior to any other grade in the market. Try it.

JUST ARRIVED !

Consignment finest Mocha Coffee.

Write for Samples and Quotations.

SMITH & KEIGHLEY

WHOLESALE GROCERS,

9 Front St. E., Toronto

Thos. KINNEAR & Co

Wholesale Grocers and Importers of

TEAS,

SUGARS,

COFFEES,

AGENTS FOR

Cherry's Irish Mustard, X.D.S.F.

This is superior to any other grade in the market. Try it.

47 Front St. E., - TORONTO.

- CEYLON TEAS -

THE CELEBRATED

"Crescent Brand"

is packed expressly for

J. W. LANG & CO.,

Wholesale Grocers,

TORONTO.

PERKINS, INCE & Co.,

41 and 43 Front St., Toronto.

NEW FRUITS IN STORE.

Valencia Raisins

and Currants.

J. F. EBY. HUGH BLAIN.

FIGS CHOICE NEW ELEME

7 Crown 28-56 lbs.

EBY, BLAIN & Co.,

Wholesale Grocers,

FRONT AND SCOTT STS. TORONTO.

THE POSITION OF COFFEE.

Three months ago, on March 21st, we stated that the statistical position of coffee was sounder than it ever had been before, and that there was no chance of prices falling for some months to come. So far our prediction has been fully verified. The import season of the London and Continental markets is over, and the world's supply stands at 50,000 tons below that of last year. The effect has naturally been to enhance the price of coffee, but instead of causing consumption to drop off, it has increased in the United States, one of the most, if not quite the most, important consuming country, and a high authority in London States that the home consumption may be said to be increasing pretty steadily, it having comprised during the first five months of the year 114,310 cwt. against 107,630 cwt. in 1890, and would probably further augment if circumstances all round were more propitious for dealers and consumers. The last mail from home brought out the news of a fall in the price, but this was due to there being no desirable qualities brought forward, and buyers not being keen about purchasing those kinds that were to be found in the salerooms, and sellers, especially Central American, requiring money and allowing their parcels to be knocked down at whatever sum was offered for them. Since then there has been a reaction, but little attention at the present time need be paid to Reuter's quotations, which afford only a comparative idea of the true value of the product, and are largely influenced by speculative action. The position of coffee to-day is stronger than it was, and if only a consignment of really good plantation could find its way into the salerooms, there is no telling what price it would realize.

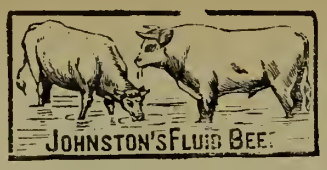
There now looms before us that spectre of the Brocken, the Brazil estimates. A good authority lately set down the total exports of coffee from Brazil for the season 1890-91 at five and a quarter millions, and taking the estimate, seven millions, which we are inclined to consider at least half a million too high, Brazil will export one and three-quarter million bags above what she has done this past season, or, reducing it into tons, one hundred thousand tons. That this will have an effect on the market it cannot be doubted, but much of it will not reach home till after all East Indian, which promises to be an early crop in every district, has been marketed. We shall be surprised if the world's supply of coffee on May 31st, 1892, stands at a higher figure than it did on the same date in 1890. We are told that the production is going to increase enormously, but those who give utterance to these statements appear to utterly ignore the numerous "ifs" on which this depends.

Where planters have most to fear, in our opinion, is from Java. Plantation crops are reported to be heavy, and being of a quality similar to East Indian, it will cause London buyers to hold off as much as possible till larger supplies come forward. Coffee from Southern Indian districts should be in the market some weeks before the first Java reaches Amsterdam, and we may safely predict that, provided the first consignments show a clean, bold, and coloury bean, the price they will realise will equal the average of the past season. Reports from the various districts so far point to the quality of exports being decidedly better than last season's, which will have some effect on the value of the coffee in London. We shall be much surprised if the average of next season's "plantation" falls below 95s. In the meantime there is no reason to anticipate a general fall in price. We prefer to wait and see this Brazil crop of seven million bags shipped before we make any forecast on the effect it will have on the future of coffee, and in the meantime would advise planters to put all their available land, not already opened, under coffee.—Madras Times.

THE MANUFACTURE OF OLIVE OIL.

The gathering of the olive is as far as possible done by hand, and the greatest care must be taken to pick only the dead-ripe olives, and to avoid breaking the bearing twigs which will produce the next year's crop. Coarse sheets are sometimes spread under the trees, and the fruit gently shaken off, so that only the perfectly ligh: portion falls. It is then looked over, cleared of accidental admixture and inferior berries, and taken to the mills as soon as possible. The peasants often pretend that keeping the fruit till it ferments facilitates pressing and gives a larger yield. This is, however, an excuse for delay, and any supposed advantage is more than counterbalanced by a deterioration of quality. The simplest and most primitive mill was one in which one or two large mill-stones travelled edgewise over a bed of hard stone. Oxen or horses attached to a strong radial axis furnished the power. In this way the fruit was reduced, stones and all, to a slimy paste. But more perfect and complete machinery of modern design had superseded the old picturesque oil mill, which, as far as France is concerned, is now only to be found in remote villages. Besides, changes in the arrangements of the industry have tended to do away with the old cumbrous mill. It is now very unusual for a farmer or olive grower to press his own crops. In all centres of olive culture there are sure to be one or more professional oil pressers, who have embarked considerable capital in the requisite plant. Of these there are two classes. First, there are those who simply crush and press for the farmer who brings his crop to them, and who are paid in kind by retaining a percentage of the produce as agreed upon. Then there are others who may be called merchant crushers. These buy up olives from the growers and dealers, manufacture the oil, and sell it themselves.

Several large firms in Marseilles possess branch mills in different centers of olive culture and in Algeria and Tunis, working upon the large scale, and their produce is as well known by its trade as are special wines. The system of the lower grade of oil crushers is obviously liable to abuses which are difficult to suppress, and the peasant frequently finds, when his oil is returned to him, it is very far below the calculation he had made of the probable yield of his crop. The crushed fruit is distributed into short, squat sacks, made of esparto and horse-hair, holding about 15 lbs. each. The mouths of these scourtins, as they are called, are indrawn, as if half closed. Consequently when 10 or 12 of them are piled one above the other on the bed plate of the press the bottom of one bag rests on the mouth of the next below and perfectly closes it. When the pile is set true the press is worked very slowly and gradually. The oil oozes from all sides of the scourtins, and trickles from the delivery groove of the bed plate into a receiver. This first pressing is huile vierge, virgin oil, and has a delicate greenish color, and a peculiar nutty flavor. Cleanliness in the crushing mill and press is an essential. Everything about the oil must be scrupulously clean, so that no color or stale and rancid flavor be communicated to it. When the oil ceases to flow, the bags are taken out, and their hard, apparently dry contents broken up. The mass is mixed with boiling water and steamed. A second time it is pressed, precisely as before, and the mixture of oil and water that comes away is allowed to stand till the oil has cleared and risen to the top. It is then syphoned off as second quality oil. The marc, or residue, is either sold as oil cake for stock feeding or manure, or is treated by quite another class of manufacturers, who get from it a third quality of oil, suitable only for soap making, by treating it with chemicals, chiefly bisulphide of carbon. The processes up to this point do not admit of any variety, but the skill of different firms is supposed to be shown in clarifying and refining. The product of the presses is kept in immense tanks or in jars, till a sediment has deposited itself, when the clear oil is separated and filtered through specially prepared papers, through cotton or other ways, fancied to be trade secrets. It will be clear, then, that olive growing and oil pressing are two distinct trades, and that they are best kept separate. Unless a grower had a large capital at command to work a mill, and kept a staff of skilled hands, he would never be able to attend to the digging, pruning, and fertilizing of his olive trees, more particularly as this has to be done just at the same time of the year as the all important first pressing. The grower has plenty to do, if he attends to his work properly. Left to itself the olive tree certainly produces some fruit, but one well cultivated repays its owner ten-fold. An outlay of about £10 per acre is considered a sound investment. A full grown Pendoulier well cared for will give about 30 gallon measures of olives for its crop; the Cayon under similar circumstances may give an average of 7 or 8 gallons. The output of oil is about 14 per cent. for the two pressings. —Textile Mercury.

Johnston's 

Fluid Beef.

It is a **genuine and reliable** Meat Food, absolutely pure, and free from any adulteration.

It is manufactured from the finest quality of BEEF and supplies all the virtues that exist in PRIME BEEF.

W. G. A. LAMBE & CO.,
Commission Merchants,
TORONTO.

AGENTS FOR
The St. Lawrence Sugar Ref'g Co., Montreal.
The British America Starch Co., Brantford.

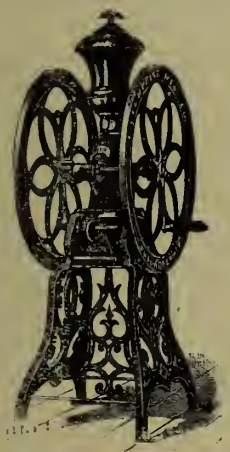
PICKLING VINEGAR.

T. A. LYTLE & CO.,
Bonded Manufacturers,
124--128 RICHMOND ST. W.,
TORONTO.

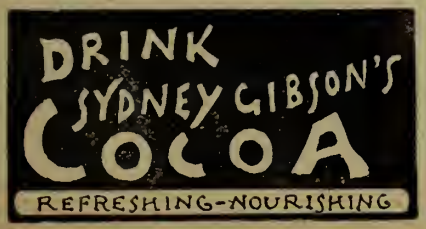
Send for Price List of our various brands of chewing gum.

C. T. HEISEL,
36-38 Lombard St.
TORONTO.

COFFEE MILLS.



Coffee Mills, Scoops, Cash Drawers and Grocers' Hardware.
Send for Illustrated Catalogue.
GEO. SPARROW & CO.,
33 Colborne St., Toronto, Ont.



ESTABLISHED 1842.

L. CHAPUT, FILS & CIE.,
Wholesale Grocers, Importers of
Teas, Wines, Liquors, Fruit, Molasses, Etc.
Marsala and other Sacramental Wines.

GREENBANK'S Solid and Powdered LYE, Caustic Soda, Caustic Potash, Chloride of Lime, etc.
Merchants are cordially invited to visit our stores, which will be found to be the most spacious in the city. Samples and quotations sent without delay when asked for.

CORNER OF { De Bresoles Street, 2, 4 and 6. / St. Dizier " 17. / Le Royer " 123 to 133. | First Street East of Notre Dame Church, **MONTREAL.**

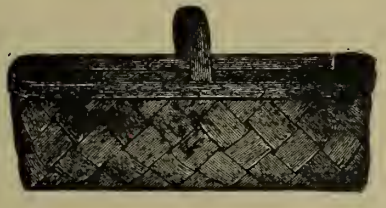
Reg. Trade Mark.

Established 1849.

GOLD, SILVER —AND— BRONZE MEDALS
20 1st prizes.

MICHEL LEFEBVRE & CO'Y
Manufacturers of
Lion--L--Brand
Pure Vinegars, Mixed Pickles, Jellies, Jams, Preserves.
Montreal, P.Q.

P. DOTY & SON,
(Successors to W. B. Chisholm)
MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers.

Oakville, Ont.

ALL GROCERS SHOULD SELL THE

ROYAL DANDELION COFFEE

Manufactured by
ELLIS & KEIGHLEY,
TORONTO.

SAPOLIO Is a solid handsome cake of **SCOURING SOAP** Which has no equal for all cleaning purposes except the laundry. It will clean paint, make oil cloths bright and give the floors, tables and shelves a new appearance. It will take the grease off the dishes, and off the pots and pans. It scours the knives, the wash basin, bath tub, even the greasy kitchen sink. It brightens all metals except silver or gold. If you have not sold it yet, send your order at once to
EMIL POLIWKA & Co.
36 Front st., East, Toronto, Ont.
Dominion Agents.

TULLOCH & CO'Y,
Manufacturers' Agents and Export Merchants,
85 Gracechurch St., London, Eng.,
Exporters of
Naval and Oilmans' Stores, Linseed Oil.
Portland Cement, Building Materials,
Pig Iron and Metals.

N.B.—Correspondence invited from Canadian firms interested in any of the above lines

CONSIGNMENTS OF PRODUCE SOLICITED.
eow

Business Changes

SALES MADE OR PENDING.

Allen Stairs, general store, Southampton, N.S., sold out.

D. F. Power, grocer, Halifax, stock for sale by tender.

John Harvey, miller, Acton, Ont., advertises his business for sale.

R. G. Murdoch & Co., wholesale fruit dealers, Toronto, have sold out to R. Berger.

The Hudson's Bay Co.'s general store, Fort Ellice, Man., has sold out to T. V. Wheeler.

PARTNERSHIPS FORMED AND DISSOLVED.

Rousseau & Brazeau, grocers, Montreal, dissolved.

Kelly Bros., general store, Acton, retiring from business.

Jas. Veale, crockery, Toronto, retiring from business.

Moran & Bent, general store, Amherst, N.S., dissolved.

A. W. Moffatt, grocer, Amherst, N.S., succeeded by Chas. F. Black.

Herres & Co., general store, St. Agatha, Ont., succeeded by Hasenflug & Co.

John Hennessy, general store, Joggins, N.S., succeeded by Hennessy & Molancon.

E. G. Shand, grocer, Windsor, Ont., Edgar D. Shand admitted partner; now Shand Bros.

Howard & MacDonald, general commission, Brandon, dissolved, F. Howard continuing.

FIRES.

Mrs. Garrett Brock, fruits, Ottawa, burnt out, partially insured.

Patrick McEvoy, grocer, Ottawa, burnt out, partially insured.

I. M. Chase & Co., match manufacturers, Halifax, partially burnt out, no insurance.

P. Baskerville & Bros., groceries and liquors, Ottawa, bonded stock partially burned, insured.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES

Chas. E. Bennett, grocer, Brockville, Ont., has assigned.

Clarence Ed. Carter, grocer, Montreal, assigned in trust.

J. G. Archambault, grocer, Montreal, has assigned in trust.

John B. Smith, general store, Fort McLeod, is in liquidation.

Mrs. L. Godin, fish dealer, Ottawa, has assigned to A. C. Larose.

Jas. Dorais, general merchant, St. Chrysostome, Que., has assigned.

Donald McLean, grocer, Petrolea, Ont., has assigned to J. Peat, Petrolea.

G. H. Gass & Co., general merchants, Spring Hill, U.S., have assigned.

H. J. Corin, grocer and fruit dealer, Toronto, has assigned to W. H. Davis.

The creditors of L. R. Baker, general merchant, Beauharnois, Que., have been called together.

Anderson & Co., grocers, Halifax. C. F. Mott advertises the business to be closed by 29th prox.

Jas. Taylor, tinware and crockery dealer, Toronto, has assigned to D. M. Robertson, Toronto.

Susan Vance, general merchant, Hepworth, Ont., has assigned to J. J. Jermyn, Wiarton.

David L. Holtzman, general merchant, Morriston, Ont., has assigned to H. J. Holtzman, Drayton.

Chivers' Carpet Soap

For cleansing and restoring carpets. Warranted to take out grease or ink, and restore the colors. Likewise in all woolen fabrics

Chivers' Disinfectant Cloth Soap

Will clean all kinds of cloth, removing grease, ink, etc., restoring the colors like new. For price, etc., address

J. H. WALKER,
Alma, Ont.

TO THE TRADE
—IN—
Canned Goods.

We are making all arrangements for this season's pack—and enlarging our factory considerably—Thanks for last season's trade and soliciting this year's.

Faithfully yours,

D. W. DOUGLAS,
St. Johns, P.Q.

GOLDEN BRAND
CANNED
FINNAN HADDIE

Are put up in flat and tall tins.
Quality guaranteed.

AGENTS,

H. W. NORTHRUP & CO.
South Wharf, Saint John, N. B.

PURE CONFECTIONERY, FINEST BISCUITS.

Manufactured by
J. McLAUCHLAN & SONS,
OWEN SOUND, ONT.

ALL GROCERS SHOULD SELL THE
Royal Dandelion Coffee.

Manufactured by
ELLIS & KEIGHLEY,
TORONTO.

The British Columbia Fruit Canning and Coffee Co'y, Lt'd.
VANCOUVER, B.C.

Importers and Manufacturers of

COFFEES, SPICES, MUSTARDS,
CREAM TARTAR, BAKING POWDER, &c.,
FLAVORING EXTRACTS,
CANDIED PEELS,
JAMS, JELLIES, MARMALADES and
CANNED FRUITS

STEEL, HAYTER & CO.,
Importers of
INDIAN TEAS

Direct from their estates in Assam.

New Season's Teas are now arriving.

PROPRIETORS OF THE WELL-KNOWN
"MONSOON" BRAND.
Samples and Quotations on application.
11 & 13 Front St. E. Toronto.
Calcutta and London Firm : Octavius Steel & Co
Telephone 2354.

LEONARD BROS.,
Wholesale Fish Dealers,

Are now prepared to fill all orders for their
Celebrated Boneless Codfish
(from new fish)

packed in 5, 10, 25 and 40 lb. boxes, 2 lb blocks wrapped in waxed paper.

SEND FOR QUOTATIONS.

ST. JOHN, N.B. MONTREAL, P.Q.

Cleveland's Baking Powder yields best profit to the grocer, and is of such a superior quality that a customer gained is always retained.

It Never Fails !!!

To give satisfaction to the consumer.
Profitable results to the Grocer.
Big returns to the Jobber.

It pays every one to handle "BARM" Yeast. Write us for particulars.

BARM YEAST MFG. CO.,

TELEPHONE 1920. 35 Wellington St. E., Toronto.

DURABLE PAILS AND TUBS.

TRY THEM

The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

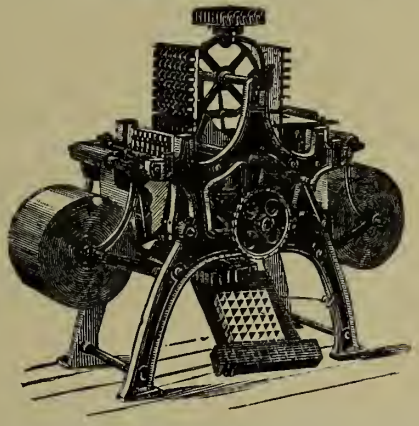
The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. **BEST GOODS MADE.**

Represented by

Chas. Boeckh & Sons, Toronto,
Jas. Lee & Co., Montreal.

Northumberland Paper and Egg Case Co.

Sole Manufacturers of Machine Made Egg Case Fillers. (Straw Board.)



We also make a first-class Wooden Case, and can therefore supply a complete Egg Case at the lowest possible price. For prices and other information, address the Mills, CAMPBELLFORD, ONT

The Norton Manufacturing Co.,

E. P. Breckenridge, Toledo, Pres. C. C. Warren, New York, Sec.-Treas.
Edwin Norton, Chicago, Vice-Pres. W. C. Breckenridge, Resident-Manager.

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

FRUIT, PAINT, LARD, BAKING POWDER, FISH AND LOBSTER CANS.

Capacity, fifty thousand cans per day.

Sole Agents in Canada for Norton Brothers
"Solder Hemmed" Caps.
Inquiries and Correspondence Solicited.
HAMILTON, - ONT.

GOLD MEDAL, PARIS, 1878.

W. BAKER & Co.'s Breakfast Cocoa

from which the excess of oil has been removed,

Is Absolutely Pure and it is Soluble.

No Chemicals

are used in its preparation. It has *more than three times the strength* of Cocoa mixed with Starch, Arrowroot or Sugar, and is therefore far more economical, *costing less than one cent a cup.* It is delicious, nourishing, strengthening, EASILY DIGESTED, and admirably adapted for invalids as well as for persons in health.

Sold by Grocers everywhere.

W. BAKER & CO., DORCHESTER, MASS.

Licorice Lozenges.

Manufactured exclusively by

YOUNG & SMYLIE,

Brooklyn, N.Y.

These goods can be obtained from any of the leading First-class Houses in Canada.

For reliable brands of cut smoking and chewing Tobaccos use the following:

CUT SMOKING:
OLD FLAG.
GOLD FLAKE.
HAND MADE.

FINE CUT CHEWING:
GOLDEN THREAD. GLOBE.
VICTORIA. HIGH COURT.
JERSEY LILY.

MANUFACTURED BY

THE GLOBE TOBACCO WORKS CO., OF LONDON, Ltd.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Oct. 15, 1890.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Clevcland's Superior Baking Powder in tin cans, per dozen net.

10 cent tins	1 00
¼ lb. "	1 50
6 oz. "	2 20
½ lb. "	2 80
12 oz. "	4 25
1 lb.	5 50
5 lbs.	25 50

	Per doz
Dunn's No. 1, in tins	2 00
" " 2, in tins	75
Cook's Gem, in 1 lb pkgs	$1 75
" " 7 oz "	85
" " 2 oz "	40
" " 5 lb. tins	65
" " bulk, per lb	1½
	Per doz.
Empire, 5 dozen 4 oz cans	$0 75
" 4 " 8 "	1 15
" 2 " 16 "	2 00
" ½ " 5 lb cans	9 00
" bulk, per lb	15

COOK'S FRIEND.

(In Paper Packages.)	Per doz
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, ½ "	14 00
Ocean Wave, ¼ lb, 4 doz cases.	75
" ½ lb, 4 "	1 30
" No. 1, 2 "	1 90
" 1 lb, 2 "	2 20
" 5 lb, ½ "	9 60

BISCUITS.

Abernethy	8½
Arrowroot	$0 11
Butter	0 6½
Cabin	0 7½
Cottage	0 8½
Digestive	0 10
Daisy Wafer	0 16
Garibaldi	0 10
Gingerbread	0 11
Ginger Nuts	0 10½
Graham Wafer	0 09½
Lemon	0 10
Milk	0 09½
Nic Nac	0 12
Oyster	0 06½
People's Mixed	10½
Pic Nic	0 09
Prairie	0 08½
Rich Mixed	0 14
School Cake	0 11½
Soda	0 06½
" 3 lb "	0 21
Sultana	0 11
Tea	0 11
Tid Bits	0 09½
Variety	0 11
Village	0 07½
Wine	0 08½

BLACKING.

Day & Martin's, pints, per doz	$3 20
" ½ "	2 10
" ⅓ "	1 10
Spanish, No. 3	4 50
" " 10	9 00

JACQUAND FRENCH BLACKING.

No 2 per gross	2 30
No 3 "	3 45
No 4 "	4 60
No 5 "	6 90

BLACK LEAD.

Reckitt's Black Lead, per box... 1 15
Each box contains either 1 gro., 1 oz.; ½ gro., 2 oz., or ¼ gro., 4 oz.

TELLIER, ROTHWELL & CO'S.

Royal Black Lead, per gross..... $1 80

F. F. DALLEY & CO.

Per gross.

Silver Star Stove Paste 9 00
Packed in fancy wood boxes, each box contains 3 doz.

BLUE.

Reckitt's Pure Blue, per gross.. 2 10

TELLIER, ROTHWELL & CO'S.

Parisian Square Blue, per lb..13 to 14c

BROOMS.

	Per doz.
Carpet....4 strings	2 90
X Parlor, 2 "	2 65
Louise 3 "	2 65
1 Gem 4 "	3 25
2 " 3 "	2 65
3 " 2 "	2 20
" 2 "	1 95
O Hurl... 4 "	2 65
" 3 "	2 35
2 Hurl..... 3 "	2 05
3 " 3 "	1 70
OK " 2 "	1 35
Hvy Mill 4 "	3 70

CORN BROOMS.

CHAS. BOECKH & SONS. per doz

X Carpet, 4 strings, net	$3 20
2 " 4 " "	2 90
3 " 3 " "	2 65
XXX Hurl 4 " "	2 60
1X " 4 " "	2 40
2X Parlor 4 " "	2 25
3 " 3 " "	1 95
4 " 3 " "	1 70
5 " 2 " "	1 30
Girls " 2 " "	1 50
Railway 4 " "	3 00
Ship 4 " "	4 00
2 Cable 2 wire bands, net	3 00
3 " 3 " "	4 00
1 Hearth 2 strings, net	1 75
2 " 2 " "	1 50
3 " 1 " "	1 20
4 " 1 " "	1 00

CANNED GOODS.

	Per doz	
Apples, 3's	$1 00	$1 10
" gallons	2 60	2 75
Blackberries, 2	2 00	2 10
Blueberries, 2	1 25	1 40
Beans, 2		1 00
Corn, 2's		1 05
" Special Brands	1 30	2 10
Cherries, red pitted, 2's	2 25	2 40
Peas, 2's	1 10	1 15
Pears, Bartlett, 2's		2 00
" Sugar, 2's		1 70
Pineapple, Baltimore	2 40	2 50
" Bahama	2 90	3 00
Peaches, 2's	2 10	2 25
" 3's	3 00	3 50
" Pie, 3's	1 60	1 65
Plums, Gr Gages, 2's	1 75	2 00
" Lombard	1 75	2 00
" Damson Blue	1 90	2 00
Pumpkins, 3's		0 75
" gallons	3 00	3 25
Raspberries, 2's	2 25	2 40
Strawberries, choice 2's	2 25	2 40
Succotash, 2's	1 50	1 65
Tomatoes, 3's		1 05
Finnan haddies		1 50
Lobster, Clover Leaf		2 95
" Other brands	2 10	2 30
Mackerel	1 00	1 10
Salmon, Horseshoe, talls		1 40
" " flats		1 70
" white	1 10	1 25
Sardines Albert, ¼'s tins		11½
" ½'s "		18
" Martiny, ¼'s "	10	10½
" ½'s "	16,	17
" Other brands, 9¾,	11, 16,	17
" P & C, ¼'s tins	23,	25
" ½'s "	33,	36
Sardines Amer, ¼'s "	6½,	8
" ½'s "	9,	11

JAMS AND JELLIES.

DELHI CANNING CO.

Jams assorted, 1's	2 35
Jellies, 1's	2 25

TORONTO BISCUIT & CONFECTIONERY CO

	Per lb
Jams, absolutely pure—apple	$0 06
Family	0 07
Black and Red currant. Raspberry, Strawberry, Peach and Gooseberry per lb	0 12
Plum	0 10
Jellies—pure—all kinds	0 10
These goods are put up in glass jars and in 5, and 10 lb. tins and 28 lb. pails.	
Marmalade—orange	0 12

CANNED MEATS.

Comp. Corn Beef	1 lb cans	$1 60	$1 65
" "	2 "	2 60	2 70
" "	4 "	4 80	5 00
" "	6 "	8 00	8 25
" "	14 "	18 00	19 50
Minced Collops,	2 lb cans		2 80
Roast Beef	1 "		1 60
"	2 "	2 75	2 80
"	4 "		5 85
Par Ox Tongue,	2½ "	$8 50	8 75
Ox Tongue	2 "	8 25	8 50
Lunch Tongue	1 "		3 25
"	2 "	5 75	6 25
English Brawn	2 "	2 75	2 80
Camb. Sausage	1 "		2 50
" "	2 "		4 00
Soups, assorted	1 "		1 35
" "	2 "		2 25
Soups & Boulli	2 "		1 80
" "	6 "		4 50
Potted Chicken, Turkey, or Game, 6 oz cans			1 50
Potted Ham, Tongue or Beef, 6 oz cans			1 35
Devilled Tongue or Ham, ½ lb cans			1 35
Devilled Chicken or Turkey, ½ lb cans			2 25
Sandwich Ham or Tongue, ½ lb cans			1 50
Ham, Chicken and Tongue, ½ lb cans			1 50

MINCE MEAT.

BRYANT, GIBSON & CO.'S—TORONTO.

Mince Meat, ¼ gal glass jars, $9 50
Ditto, 25 and 40 lb pails, per lb. 12½c

J. H. WETHEY'S—ST. CATHARINES.

Condensed, per gross, net..... $12 00

CHEWING GUM.

ADAMS & SONS.

	To Retailers.
Tutti Frutti, 36 5o bars	$1 20
Bo-Kay (new) 150 pieces	1 00
Sappota, 150 "	1 00
Magic Trick, 115 "	0 75

ALWAYS ORDER RECKITT'S BLUE.

Prices Current, Continued—

Red Rose,	115 pieces ...	0 75
Sweet Fern,	230 " ...	0 75
Puzzle Gum	115 "	0 75
Oolah " "	115 " ...	0 75
Monte Cristo, new	180 " ...	1 30

C. T. HEISEL.

	To retailers per box	
Red Jacket,	115 pieces.	0 75
Royal Fruit,	36 5c. pkgs.	1 20
Digestive,	120 pieces.	0 80
Largest Heart	150 "	1 00
Globe picture	150 "	1 00

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO.S.

	Per lb.
Chocolate—	
French, ¼'s....6 and 12 lbs.	0 30
Caraccas, ¼'s..6 and 12 lbs..	0 35
Premium, ½'s..6 and 12 lbs...	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs .	0 24
Sticks, gross boxes, each...	1 00
Cocoa, Homœopat'c, ¼'s, 8 & 14 lbs	30
" Pearl " " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs.	18

BENSDORP'S ROYAL DUTCH COCOA.

¼ lb. cans, per doz	$2 40
½ " " "	4 50
1 " " "	8 50

JOHN P. MOTT & CO.'s

R. S. McIndoe, Agent, Toronto.)

Mott's Broma.....per lb	$0 30
Mott's Prepaired Cocoa.....	28
Mott's Homœopat'c Cocoa(¼s)	32
Mott's Breakfast Cocoa.....	40
Mott's Breakf. Cocoa(in tins)	40
Mott's No. 1 Chocolate.....	35
Mott's Breakfast Chocolate...	28
Mott's Caracas Chocolate.....	40
Mott's Diamond Chocolate....	22
Mott's French-Can. Chocolate	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibbs.....	30
Mott's Cocoa Shells.....	5
Mott's Vanilla Chocolate stick	22&24
Mott's Pure Confec Chocolate	22c—38
Mott's Sweet Confec. Choc.	21c—30

COWAN COCOA AND CHOCOLATE CO.

Cocoas—	
Hygienic, 1, ½, ¼ lb. boxes	70, 75
Iceland Moss ¼lb in 12lb boxes	35
Soluble (bulk) 15 & 30 lb bxs...	18, 20
Soluble (tins) 6 lb and 12 lb....	20
Cocoa Nibs, any quantity ...	30, 35
Cocoa Shells, any quantity...	05
Cocoa Essence.....per doz	1 40
Chocolates—	
Mexican, ¼, ½ in 10 lb bxs	30
Queen's Dessert, "	40
Vanilla "	35
Sweet Caracas "	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross...	00
Pure Caracas (plain) ¼, ½ lbs	40
Royal Navy (sweet) "	30
Confectioners' in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

WALTER, BAKER & CO'S

Chocolate—	
Pre'um No. 1, bxs. 12 & 25 lbs each	40
Baker's Vanilla in bxs 12 lbs each	52
Caraccas Sweet bxs 6 lbs each, 12 bxs in case.....	35
Eagle, sweet & spiced, bxs 12 lbs each	33
Vanilla Tablets, 416 in box, 24 bxs in case, per box.....3	65
Spanish Tablets, 100 in box, 12 bxs in case.....3	00
German Sweet Chocolate—	
Grocers' Style, in cases 12 boxes, 12 lbs each	25
Grocers' Style, in cases 24 boxes, 6 lbs each	25
48 Fingers to the lb., in cases 12 bxs 12 lbs each.....	25
48 Fingers to the lb., in cases 24 bxs 6 lbs each	25
Cocoa—	
Pure Prepared boxes, 12 lbs each	40
Cracked, boxes, 20 lbs each, 1 lb and assorted papers.....	32
Cracked, in bxs, 12 lbs., each, ½ lb. papers.....	32
Cracked, in bags, 6, 10 & 25 lbs each	32
Cocoa and shells, 12s and 25s.....	30
Breakfast Cocoa—	
In bxs, 6 & 12 lbs., each, ½ lb. tins	45
In boxes, 12 lbs., each, 1 lb. tins, decorated canisters.....	45
Broma—	
In boxes, 12 lbs., each, ½ lb. tins.....	40

GIBSON & GIBSON'S

	per lb
Sydney Gibson's Cocoa, ¼s	0 30
Dr. Clarke's Cocoa, ½'s and ¼'s, tins	0 45
Soluble Cocoa bulk in boxes	0 18
Prepared do " " ...	0 22
Sydney Gibson's Chocolate, ¼s. and ½s	0 30
Gibson's Rock do ½s.....	0 28
Dr. Clarke's do ¼s.	0 30
Confectioners' Pure Chocolate 10 lb. blocks	0 30
Vanilla choc. sticks, per gross ...	1 00

	per doz
Gibson's Icina, ½s. 2 doz. in case.	1 25
Gibson's Icina, 1lb 2 " "	2 25

Packed chocolate, white and pink assorted, or if required, any kind separate.

COFFEE.

GREEN

	c. per lb.
Mocha.....	30, 35
Old Government Java.....	27, 32
Rio	19, 21
Plantation Ceylon.....	29, 31
Porto Rico.....	24, 28
Guatemala.....	24, 26
Jamaica.....	22, 23
Maracaibo	24, 26

WHOLE ROASTED OR PURE GROUND.
ELLIS & KEIGHLEY'S.

	c. per lb
Java.....	33, 34
Java and Mocha	34, 36
Plantation Ceylon.....	...35
Arabian Mocha	...37
Santos.....	28, 28
English Breakfast.....	16, 24
Royal Dandelion in 1 lb tins..	...26

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend.....	...33
Our Own "	...31
Laguayra "	...29
Mocha and Java.....	32, 33
Java, Standard.....	...33
" Old Government.....	30, 32
Arabian Mocha.....	36
Santos	...28

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs.....	30
Standard Imperial in sealed tins, 25 and 50 lbs.....	32
Standard Blend in sealed tins, 25 and 50 lbs.....	33
Ground, in tins, 5, 10, 15 and 25 lbs.....	20, 30
Say's Parisien, in ½ and 1 lb tins	30

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	$0 75
" " " " 1, 1½ oz....	1 25
" " " " 2, 2 oz.....	1 75
" " " " 3, 3 oz.....	2 00

FIRE LIGHTER.

"Star" Fire Lighter, per gross. $1 70

FLOUR AND MEAL.

	per bbl.	
Flour, Manitoba Patent..	5 40	5 50
" Ontario patents....	4 60	5 10
" Straight Roller	4 20	4 25
" Extra.....	4 00	4 10
" Low grades	2 00	3 75
" Strong bakers'....	4 90	5 00
Oatmeal, standard, bbls		4 25
" granulated, "		4 35
" rolled "		4 35
Rolled Oats		4 35
Bran, per ton.....	12 25	13 00
Shorts	17 00	18 00
Cornmeal	4 00	4 40

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz	
Cases, No. 1, 2 oz tins.....	$2 75	$3 00
" No. 2, 4 oz tins.....	4 50	5 00
" No. 3, 8 oz tins.....	8 00	8 75
" No. 4, 1 lb tins.....	12 60	14 25
" No. 5, 2 lb tins.....	25 00	27 00

FRUITS.

FOREIGN.

	c. per lb.
Currants, Provincial, bbls...	6½, 6½
" " ½ bbls	6⅝, 6¾
" " cases	6¾, 7
" Filiatras, bbls....	6¼, 6⅜
" " ½ bbls ...	6⅜, 6½
" " cases ..	6½, 6⅝
Patras, bbls.....	6⅞, 7
" " ½ bbls	7, 7⅛
" " cases.....	7⅛, 7¾
" Vostizzas, cases.	7¾, 9½
" " ½ cases	8½, 10
" 5-crown Excelsior (cases).....	9½, 10
" ½ case....	9½, 9⅝
Dates, Persian, boxes, ...	5¾ 6
Figs, Elemes, 14 oz., per box	... 12½
" 10 lb boxes	5 12
" 20-lb "	15 16
" Seven-Crown	16½ 17
Prunes, Bosnia, bags	... ..
" " cases, ...	5½ 6½
Raisins, Valencia, off stalk,	4 5
" New, off stalk.....	6½ 7
Selected	7¾ 8
Layers	8½ 9
Raisins, Sultanas.....	10, 11
" Eleme	7½ 8
" Malaga:	
London layers	2 70 3 00
Loose muscatels	2 35 2 75
Imperial cabinets	3 25 3 50
" " qrs., flat.	1 00
Connoisseur clusters	4 00 4 25
Extra dessert "	4 75 5 00
" " " qrs.	1 50
Royal clusters	6 00 6 50
Fancy Vega cartoons	..... 2 75
Black baskets	..... 4 00
" " qrs	1 30 1 35
Blue "	4 75 5 00
" " qrs	1 50 1 60
Fine Dehesas	7 00 7 25
" " qrs	2 00 2 25
Lemons, Messina.....	....
" Maori.....	8 50 9 00
Oranges, Jamaicas.....	7 50 8 00
" Floridas.....	3 50 4 50

DOMESTIC.

Apples, Dried, per lb	0 06 0 06½
do Evaporated.....	0 08 0 08½

GLASSWARE.

TAYLOR, SCOTT & CO.

	c. per doz
Lamp Chimneys, O.....	32
" " A.....	35
" " B.....	45

GRAIN.

Wheat, Fall, No. 2, ...	0 94	0 95
" Red Winter, No. 2	0 94	0 95
Wheat, Spring, No. 2.....	0 94	0 95
" Man Hard, No. 1..	.....	1 10
" " No. 2..	1 07	1 08
Oats, No. 2, per 34 lbs.....	30	31
Barley, No. 2, per 48 lbs...	50	52
" No. 3, extra.....	44	46
" No. 3.....	40	42
Rye.....	83	85
Peas.....	60	63
Corn	...	70

HAY & STRAW.

Hay, Pressed, "on track	11 00	11 50
Straw Pressed, "	5 00	7 00

LARD.

"FAIRBANK'S" REFINED COMPOUND.

In Butter Tubs.....	0 08½
Fancy "	0 09
3-hoop pails	0 09 0 09½
60 lb. cases of 3 lb., 5 lb., and 10 lb. tins, per lb	0 10

MUSTARD.

ELLIS & KEIGHLEY'S.

	cts
Durham, Fine, in ¼ and ½ lb tins per lb	25
" Fine, in 1 lb jars.....	22
" Fine, in 4 lb jars.....	70
" Ex Sup., in bulk, per lb.	30
" Superior, in bulk, per lb	20
" Fine, " "	15

COLMAN'S AND KEEN'S

In 4 lb jars.....	75
In 1 lb jars.....	25
D. S. F., in tins, per lb	41
" in ½ lb tins.....	42
" in ¼ lb tins, per lb.....	44
D. F. in ½ lb tins, per lb	26
" ¼ " "	28

NUTS.

	per lb	
Almonds, Ivica	14	15
" Tarragona.....	15	16
" Fornigetta	15	16
Almonds, Shelled Valencias ...		...
" " Jordan.	45,	55
Brazil.....	12	13
Cocoanuts, per 100	...	6 00
Filberts, Sicily.....	...	11
Filberts, Oblong	11	11½
Peanuts, roasted	12,	13
" green	9	10
Walnuts, Grenoble	16	17
" Bordeaux	12,	13
" Naples, cases	...	...
" Marbots.....	...	13
" Chilis	12	13

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO PICKLES.

John Bull, mixed, in bulk.....	$0 45
" Chow Pic'le, in bulk	0 50
" m'xed & Chow Chow	1 90
" Mixed & Chow-Chow pts	2 15
" Mixed & Chow-Chow qts	3 40
" " " 16 g.	1 90
Horse Radish, bottles, per doz	2 25

SAUCES.

John Bull, kegs, per gal	1 25
" ½ pt. bottles, per doz.	
" ½ pt. bottles, per doz (according to quantity) 90c to	1 00
Devonshire Relish, kegs p. gal	1 75
" " ½ pt, bottles, per doz	1 25
Niagara Tomato, kegs, per gal	1 25
" " Reputed pints	1 25
Raspberry Vinegar, per doz	2 25
Raspberry Syrup and vinegar ...	2 25

	c. per peels
Terry's Candied Peels.	
Lemon, 7 lb boxes.....	...
Orange, "	...
Citron "	...

CROSSE & BLACKWELL'S.

Pickles, all kinds, pints, per doz	3 25

DON'T FAIL TO PUT
B. F. P.
COUGH DROPS
ON YOUR LIST.
THEY ARE THE BEST.

Manufactured by
The
Toronto
Biscuit and
Confectionery Co.,
Toronto.

Prices current, continued—

LEA & PERRIN'S.

	per doz.
Worcester Sauce, ½ pts	$3 60 $3 75
" " pints	6 25 6 50

LAZENBY & SONS.

	Per doz
Pickles, all kinds, pints	3 25
" " quarts	6 00
Harvey Sauce—genuine—hlf. pts	3 25
Mushroom Catsup " "	2 25
Anchovy Sauce " "	3 25

PRODUCE.

DAIRY.	Per lb	
Butter, creamery, rolls	$0 21	$0 22
" " tub	0 19	0 21
" dairy, tubs, choice	0 16	0 18
" " medium	0 13	0 15
" low grades to com.	0 10	0 13
Butter, pound rolls	0 15	0 18
" large rolls	0 12	0 14
" store crocks	0 12	0 14
Cheese	0 09½	0 10½
COUNTRY		
Eggs, fresh, per doz	0 14½	0 15
" limed		
Beans	1 50	1 60
Onions, per bbl	2 00	2 25
Potatoes, per bag	0 40	0 60
Hops, 1890 crop	0 13	0 15
" 1891 "	0 13	0 15
Honey, extracted	0 08	0 10
" section	0 12½	0 14

PROVISIONS.

Bacon, long clear, p lb		0 09
Pork, mess, p. bbl	15 00	17 50
Hams, smoked, per lb	0 11	0 11½
" pickled	0	0 10½
Bellies		0 11
Rolls	0 09	
Backs		0 11
Lard, Canadian, per lb	0 10½	0 11
Hogs	5 75	6 25
Tallow, refined, per lb	0 05	0 05½
"rough, "		0 02

RICE, ETC.

	Per lb
Rice, Aracan	3¾, 4c
" Patna	4½, 5½
" Japan	5, 5½
" extra Burmah	3¾, 4
Grand Duke	6¾, 7½
Sago	4¾, 5½
Tapioca,	5½

SPICES.

GROUND.

	Per lb.	
Pepper, black, pure	$0 12½	$0 14
" fine to superior	10	15
" white, pure	25	28
" fine to choice	20	25
Ginger, Jamaica, pure	25	27
" African, "	..	18
Cassia, fine to pure	18	25
Cloves, " "	14	25
Allspice, choice to pure	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure.	30	35
Cream of Tartar, fine to pure	25	37

STARCH.

EDWARDSBURG STARCH CO. LIMITED, MONTREAL.

	c. per lb.
No. 1 White, 4 lb cartoons	5½c
Canada Laundry	4½
Silver Gloss, crates	6½
Silver Gloss, 1 lb chromos	6½
Satin, Starch 1 lb chromos	7½
No 1 White, barrels & halves	4½
Benson's Canada Prepared Corn	7½
Canada Corn	6½
Rice Starch, 1 lb	9

BRITISH AMERICA STARCH CO BRANTFORD.

1st quality white, 3 lb. cartoons,	5½
Lily White gloss, crates	6½
Brantford gloss, 1 lb	7½
Lily White gloss, 1 lb chromo	6½
Canada Laundry, Boxes	4½
Pnre Prepared corn	7½
Challenge Corn	6½
Rice Starch, fancy cartoons	9
" cubes	7½

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40-lb boxes, 1, 2, and 4 lb. pack'g's	8
36-lb boxes, 3 lb. packages	8
12-lb "	8½
38 to 45-lb boxes	8
Silver Gloss Starch—	
40-lb " 1, 2 and 4 lb packages.	9
40-lb " ½ lb package	9½
40-lb " ¼ "	10
40-lb " assorted ½ and ¼ lbs	9½
6-lb " sliding covers	9½
38 to 45 lb boxes	9
Oswego Corn Starch—for Puddings, Custards, etc.—	
40 lb boxes, 1 lb packages	8½
20 " "	8½

ST. LAWRENCE STARCH CO.'S

Culinary Starches—	
St. Lawrence corn starch	7½
Durham corn starch	6½
Laundry Starches—	
No. 1, White, 4 lb. Cartons	5½
" "	4½
" "	4½
Canada Laundry	4½
Ivory Gloss, six 6 lb. bozes, sliding covers	6½
Ivory Gloss, fancy picture, 1 lb packs	6½
Patent Starch, fancy picture, 1 lb. cartons	7½

SUGAR.

	c. per lb
Granulated, 15 bbls or over	4⅞
less than 15 bbls	5
Paris Lump, bbls and 100 lb. bxs	5⅛
" " 50 lb. boxes	5⅛
Extra Ground, bbls	5⅛
" " less than a bbl.	6
Powdered, bbls	5⅛
" less than a bbl	5⅜
Extra bright refined	4⅜
Bright Yellow	4⅜
Medium "	3⅞
Brown	3½
Raw	3.40 4½

SYRUPS AND MOLASSES.

SYRUPS.	Per lb. bbls.	½ bbls
D	2½	2⅝
M	2⅝	2¾
B	2¾	2⅞
V.B	2⅞	2⅞
E.V.B	2¾	2⅞
E. Superior	2⅞	3
XX	2¾	3
XXX	3	3¼

MOLASSES.	Per gal.	
Trinidad, in puncheons	0 38	0 40
" bbls	0 40	0 42
" ½ bbls	0 42	0 44
New Orleans, in bbls	0 48	0 65
Porto Rico, hdds	0 38	0 40
" barrels	0 42	0 45
" ½ barrels	0 44	0 47

TOBACCO AND CIGARS.

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	67c
Ingots, rough and ready, 7's	64
Laurel, 3's	57
Brier, 7's	55
Index, 7's	50
Honeysuckle, 7's	58
Napoleon, 8's	54
Royal Arms, 12's	55
Victoria, 12's	53
Brunette and Lovely, 12's	50½
Prince of Wales, in caddies	51½
" in 75 lb boxes	51
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	53
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
½ lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

GLOBE TOBACCO COMPANY.

CUT SMOKING TOBACCO.

	Per lb
The Old Flag, ¼ lb. in 5 lb. boxes	70c
" " " 1 lb. Fancy Tins	70c
" " " ½ " " "	41c
Gold Flake, 1-5, 6 lb boxes	70c
" " ½, 5 "	70c
" " 1-10, 5 "	80c
" " 1 fancy tins	70c
" " ½ " "	41c
" " 1 " glass jars	77c
Hand Made, 1-5, 6 lb boxes	65c
" " ½ 6 "	68c
" " 1 fancy tins	68c
" " ½ " "	40c
" " 1 glass jars	75c

GRANULATED SMOKING TOBACCO.

Uncle Tom, 1-5, 6 lb boxes	45c
" " 1-10, 6 lb "	45c

LONG CUT SMOKING TOBACCO.

Wig Wag, ½, 6 lb boxes	41c
" " 1-5, 6 lb "	43c
" " 1-10, 6 lb "	45c

FINE CUT CHEWING TOBACCO.

Golden Thread, 5 & 10 lb pails	95c
Globe, - - " "	90c
Victoria, - - " "	75c
High Court, - " "	70c
Jersey Lilly, - " "	65c
Golden Thread, 1-16 " Foil in ¼ gro. boxes, per gross	9 05
Solace " 1-16 " Foil in ¼ gro. boxes, per gross	6 05

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M
Madre E' Hijo, Lord Landsdowne	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" Longfellow	85 00
" Reina Victoria	80 00
" " Pins	55 00

THE ST. LAWRENCE STARCH COMPANY,

(LIMITED)

Starch Manufacturers,

PORT CREDIT, ONTARIO.

Prices current, continued—

El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00
Cigarettes, all Tobacco—	
Cable	7 00
El Padre	11 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 00
B. C. No. 1	4 00
Sweet Sixteen	3 50
CUT TOBACCOS.	per lb
Puritan, tenths, 5 lb. boxes	74
Old Chum, ninths, 5 lb box	71
Old Virgin., 1-10 lb pkg., 10 lb bxs	62
Gold Block, ninths, 5 lb boxes	73
CIGARETTE TOBACCO.	
B. C. N. 1, 1-10, 5 lb boxes	83
Puritan, 1-10, 5 lb boxes	85
Athlete, per lb	1 15
Hyde Park	10 50

SOAP.

Ivory Bar, 1 lb. bars, per lb	5½
Do. 2, 6-16 and 3 lb bars "	5
Primrose, 4½ lb bars, wax W "	4½
" 1 " " "	4¼
John A, cake, wax W. per doz	42
Mayflower, cake, " "	42
Gem, 3 lb bars per lb	3½
" 13 oz, 1 and 2 lb. bars	3½
Queen's Laundry, per bar	5½
Pride of Kitchen, per box	2 75
Sapolio, ½ gross boxes	3 25
" per gross, net cash	12 00

TAYLOR, SCOTT & CO.

	per doz.
Baby's Own, ½ doz boxes	$1 25
Our Boys, ½ " "	1 25
Sea Foam, ½ "	75
London Bouquet, ½ "	60
Oatmeal, 1 " "	85
" ½ " "	60
Paris Assorted, ¼ " "	0 75
Albert Oatmeal bar, 2 doz. boxes	0 75
" White Castile bar, 2 doz. boxes	0 75
Fatherland, ½ doz boxes, p. gro.	5 00

MORSE'S SOAPS.

	Per lb
Mikado (wrapped)	0 04½
Eclipse "	0 04½
Stanley Bar	0 04½
Defiance	0 04½
Toronto, 12 oz	Per doz 0 50
Ruby, 10 oz	" 0 30
Monster, 8 oz	" 0 24
Detroit, 14 oz	" 0 48
Lily White	" 0 90
Everyday	" 0 80
Queen City, 14 oz	" 0 72
	Per box
Mottled in 5 box lots, 100 bars	5 00
" " " 60 bars	3 00
Floater (boxes free)	6 50
Electric	2 75
Hard Water Electric	2 50
Royal Laundry	3 25
Octagon	4 00
	Per doz
Royal Magnum	0 25
" " 25 doz per box.	0 20
Anchor, Assorted	0 10
" Castile	0 50
Morse's Assorted	0 45
Morse's Roso	0 45
" Windsor	0 45
" Castile	0 45
Bouquet, paper and wood	0 80
Prize Magnum, White Castile	0 72
" " Honey	0 72
" " Glycerine	0 72
" " Oatmeal	0 72
	Per box
" " Honeysuckle	0 72
Sweet Briar	0 85
Extra Perfume	0 55
Old Brown Windsor Squares	0 30
White Lavender	1 00
	Per doz
White Castile Bars	0 85
White Oatmeal	0 85
Persian Boquet, paper	2 50
Oriental	0 45
Pure Cocoanut, 3 doz. bxs, wood	0 40
Heliotrope, paper	1 50
Carnation	0 60
Rose Boquet	0 60
Cocoa Castile	0 40
Arcadian	0 45
New Arcadian, per gross	4 25
Ocean Boquet	0 45
Barber's Bar, per lb	0 25
Pure Bath	1 00
Magnolia	1 20
Oatmeal	0 85
Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey	0 70
Plain Glycerine	0 70
Plain Windsor	0 70
Fine Bouquet	1 00
Morse's Toilet Balls	0 90
Turkish Bath	0 60
Infants' Delight	1 20

WOODENWARE. per doz

Pails, 2 hoop, clear, No. 1	$1 70
" 3 " " " 1	1 90
Pails, 2 hoops, clear, No. 2	$1 60
" 3 " " " 1	1 80
" 3 " painted " 1	1 80
Tubs, No. 0	9 50
" 1	8 00
" 2	7 00
" 3	6 00
Washboards, Globe	$1 90 2 00
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
" Single Crescent	1 85
" Double "	2 75
" Jubilee	2 25

per case.

Matches, 5 case lots	Single cases
Parlor 1 70	$1 75
Telephone 3 90	4 00
Telegraph 4 10	4 20
Safety 4 20	4 30
French 3 60	3 75

Railroad (10 gro. in case)
Single case and under 5 cs. $1 00
5 cases and under 10 cases 3 90
Steamship (10 gro. in case)
Single case and under 5 cs. 3 80
5 cases and under 10 cases 3 70

	per doz.
Mops and Handles, comb.	1 25
Butter tubs	$1 60 $3 20
Butter Bowls, crates ast'd	3 60

CLOTHES PINS.

5 gross, per box	0 75
4 gross, "	0 85
6 gross, "	1 20

CHAS. BŒCKH & SONS.

	per box	
5 gross, single & 10 box lots	0 75	0 80
Star, 4 doz. in package		0 85
" 6 " "		1 25
" 4 " cotton bags		0 90

INDURATED FIBRE WARE.

½ pail, 6 qt	$4 00
Star Standard, 12 qt.	4 50
Milk, 14 qt	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	3 25
" " round "	3 50
Handy dish	3 75
Water Closet Tanks	18 00

DURABLE PAILS AND TUBS

WM. CANE & SONS, MANUFACTURING CO NEWMARKET.

	Per doz.
Steel hoops, painted and grain'd	2 20
Brass hoops, oiled and varnish.	3 25
No 1 tubs	9 50
No 2 "	8 50
No 3 "	7 50

BARM YEAST.

	per box
3 doz. 5c. packages, in boxes	1 00
3 doz. 10c. " "	1 95
1½ " 10c. and 3 doz. 5c. packages in assorted boxes	2 00

"OUR NATIONAL FOODS."

	pkg.	doz
Desiccated Wheat	4 lb.	$2 35
" Rolled Oats	4 "	2 35
Snow Flake Barley	4 "	2 35
Desiccated Rolled Wheat	3 "	2 35
Buckwheat Flour, S. R.	4 "	2 25
Prepared Pea Flour	2½ "	2 00
Baravena Milk Food	1 "	3 53
Patent Prepared Barley	1 "	2 00
Patent Prepared Groats	1 "	1 50
Gluten Flour	4 lb.	3 00
Farina, very choice	1½ lb.	1 40

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto:

10 dy. to 60 dy		2 30
8 dy. and 9 dy		2 65 2 70
4 dy. to 7 dy		2 90 2 95
3 dy	C.P.	3 95 4 00
3 dy	A.P	3 45 3 50

HORSE NAILS:
"C" 60 to 60 and 10 per cent. from list.

HORSE SHOES:
From Toronto, per keg 3 50

SCREWS: Wood—
Flat head iron 77½ p.c. dis
Round " " 72½ p.c. dis.
Flat head brass 75 p.c. dis.
Round head brass 70 p.c.

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under)		1 45
2nd " (26 to 40 inches)		1 35
3rd " (41 to 50 ")		3 40
4th " (51 to 60 ")		3 70
5th " (61 to 70 ")		4 00
ROPE: Manilla	0 12½	0 12½
Sisal	0 08½	0 08½
New Zealand	0 08½	0 08½

BINDER TWINE:

Crown Brand (from factory)	11
Red Cap " "	12
Blue Ribbon " "	14
Silver Composite "	9

AXES: Per box, $6 to $12.
SHOT: Canadian, dis. 7½ per cent.

HINGES:		
Heavy T and strap	04¾	05
" Screw, hook & strap.	03¾	04¾
WHITE LEAD: Pure Ass'n guarantee ground in oil.		
25 lb. irons	per lb	5½
No. 1	"	5
No. 2	"	4½
No. 3	"	4
TURPENTINE: Selected packages, per gal	0 55	0 56
LINSEED OIL per gal, raw	0 59	0 60
Boiled, per gal	0 62	0 63
CASTOR OIL: Best per lb	0 08½	0 09
GLUE: Common. per lb	0 10	0 11

PETROLEUM.

F. O. B. Toronto	Imp. gal.	
Canadian	0 15	$0 16
Caroon Safety	0 17½	0 18
Canadian Water White	0 20	0 22
Amer'n Prime White	0 23	0 24
" Water White	0 25	0 00
Photogene	0 27	0 00

DRUGS AND CHEMICALS.

Alum	lb $0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 02½	0 03½
Borax	0 13	0 14
Camphor	0 65	0 75
Carbolic Acid	0 35	0 45
Castor Oil	0 11½	0 12½
Cream Tartar	0 30	0 31
Epsom Salts	0 01½	0 02
Paris Green	0 16	0 17
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 18	0 20
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 35	0 45
Salpetre	0 08½	0 09
Soda Bicarb, per keg	2 50	2 75
Sal Soda	1 00	1 25
Madder	0 12½	....

VINEGAR.

A. HAAZ & CO

XX, W.W	0 20
XXX, W.W	0 25
Honey Dew	0 30
Pickling	0 30
Malting	0 45

THE BADGEROW FALCONER VINEGAR CO

French Bordeau	per gal	0 34
Tarragona	"	0 32
Triple	"	0 30
Fruit Vinegar	"	0 27
Pickling	"	0 28
XXX	"	0 25
Extra XX	"	0 22
XX	"	0 20
X	"	0 16
Cider Vinegar		0 16 to 0 25
Honey Vinegar		0 25
Eug. Malt Vinegar		0 50 to 0 60
Bottled Malt Vinegar, qts		2 00
Methylated Spirits		2 00 to 2 25

FISH.

Pickerel	per lb	0 06
Pike	do	0 05
White fish		0 07 0 08
Salmon Trout		0 07 0 08
Lake herring		1 75 3 00
Pickled and Salt Fish:		
Labrador herring, p. bbl		5 75 5 50
Shore herring	"	4 50 5 50
Salmon trout, per ½ bbl		4 25 4 50
Dried Fish:		
Codfish, per quintal		5 25 5 75
" cases		5 00 5 50
Boneless fish	per lb	0 04
Boneless cod	"	0 06½ 0 08½
Smoked Fish:		
Finnan Haddies	per lb	0 07½ 0 08
Bloaters	per box	1 00 1 50
Digby herring	"	0 16
Sea Fish:		
Haddock	per lb	0 06
Cod	"	....
B.C. salmon	"	0 16

THE ST. LAWRENCE SUGAR REFINING CO'S

GRANULATED AND YELLOWS AND SYRUPS

RE PURE.

NO BLUEING

Material whatsoever is used in the manufacture of

OUR GRANULATED.

THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL,

Offer for sale all grades of REFINED SUGARS and SYRUPS of the well-known brand of

Redpath

CERTIFICATES OF STRENGTH AND PURITY.

OFFICE OF THE PUBLIC ANALYST,

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Co., Montreal:

GENTLEMEN,—I have personally taken samples from a large stock of your Granulated Sugar, "REDPATH" brand, and carefully tested them by the Polariscope, and I find these samples to be as near to absolute purity as can be obtained by any process of Sugar-Refining.

The test by the Polariscope showed in yesterday s yield 99·90 per cent. of Pure Cane Sugar, which may be considered commercially as ABSOLUTELY PURE SUGAR.

JOHN BAKER EDWARDS, P.L.D., D.C.L., F.C.S.,

Public Analyst for the District of Montreal, and Professor of Chemistry.

CHEMICAL LABORATORY, MEDICAL FACULTY, McGILL UNIVERSITY.

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Company:

GENTLEMEN,—I have taken and tested a sample of your "EXTRA GRANULATED" Sugar, and find that it yielded 99·88 per cent. of Pure Sugar It is practically as pure and good a Sugar as can be manufactured.

Yours truly,

G. P. GIRDWOOD.

PURE ROCK SALT
—FOR—
Cattle and Horses.
TORONTO SALT WORKS,
128 Adelaide Street East
Sole Agents for
RETSOF MINING COMPANY.
Write for Quotations

THE CANADA MEAT PACKING CO.,

MONTREAL,
BEEF AND PORK PACKERS,

Curers of the Celebrated C.M.P Brand of Smoked Meat, Sugar cured extra-flavored Hams and Bacon.

Compressed Corned Beef. Ox and Lunch Tongue.
Pure Lard a Specialty.

WRITE FOR QUOTATIONS.

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Corner Hastings and Granville Streets, one block from Railway Station and Steamship dock.
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INSLEY & EDWARDS, Proprietors.

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H. A. PERLEY, Prop.

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Newly built, newly furnished, Four large sample rooms.
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The Hilliard House
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Strictly first-class. The favorite commercial house along the line of C. P. R
LOUIS HILLIARD, Prop.

The Clarendon Hotel,
Winnipeg, Man.
RUTLEY & McCAFFREY Proprietors.

THE LELAND HOUSE,
Portage La Prairie, Man.
Best sample rooms west of Winnipeg. Strictly first-class.
WM. NEVINS, Prop.

Queen's Hotel,
WINNIPEG, MAN.
First-class in every respect.
JAS. O'CONNOR, Prop. FRED. SPRADO, Mgr.

It is well-known

That successful Doctors read all the latest medical books and papers and go abroad occasionally to study. Successful lawyers read legal publications to learn the latest legal decisions and points constantly cropping up. Teachers, clergymen, druggists, architects, all read the publication issued in the interests of their profession. They must do so to keep up with the times.

The same applies to grocers and general merchants. They must not only read the best papers published in their interests but must also watch the advertisements closely. There they learn the rise and fall in prices; latest trade news and methods of buying, handling and selling goods, so that they may make the greatest profit. A doctor reads much that he already knows, so does a lawyer. So does a number of any of the other professions. So will a merchant. It is often the issue of the paper he misses that is worth dollars to him. His best and safest policy, therefore, is to subscribe for his trade paper.

The only exclusively grocery and general store paper is THE CANADIAN GROCER issued weekly, subscription price $2.00 per year.

W. BOULTER & SONS,
PICTON, ONT.
PACKERS OF THE CELEBRATED

LION BRAND

Canned Fruits and Vegetables.

Every can has a Lion on the Label as Trade Mark and the words Bay of Quinte canning factories. This Label is a guarantee to the consumer that the quality is first-class. Ask your wholesale grocer for the Lion Brand; do not take any other. The Wholesale Trade only supplied.

Bay of Quinte Canning Factories.
Head Office, PICTON. Branch, DEMORESTVILLE.

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BRYANT, GIBSON & Co.,
TORONTO,
Manufacturers of

This is a facsimile of our bottles.

"Worcestershire Sauce," "Yorkshire Sauce" "Devonshire Relish" Raspberry Vinegar, Evaporated Vegetables, Chocolates, Cocoas, Confectionery.

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- PRINTING -

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MAIL JOB PRINTING CO.,
Toronto.

We do the best work quick, and at low prices.

TELEPHONE 647.

W. A. SHEPARD,
Manager.

You can lose more than we do by not subscribing for this paper

THE BRITISH COLUMBIA SUGAR REFINING CO'Y.,

LIMITED.

WORKS: VANCOUVER, B. C.

Paris Lumps, Powdered, Granulated and Yellow Sugars.

All of very finest quality and absolutely unadulterated. Manufactured from Pure Cane Sugar.

-: Finest Golden Syrups. :-

THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY. $2.00 PER YEAR

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MONTREAL OFFICE: 115 St. Francois Xavier St. G. Hector Clemes, Manager.

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SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

There are some wholesale grocers who adhere strictly both to the letter and the spirit of the rule to sell only to retailers. There are others who consider that the principle of this rule is upheld, so long as the only exceptions from it are in favor of employes, very intimate friends, and people they have other than grocery business connections with. There probably could not be much said against that view of the matter, if the exceptions admitted were few. A wholesaler, like any other man, ought to have some latitude of discretion in the management of his own business. But the exclusion of everybody except retailers from its list of customers is a creditable thing to any house which enforces it, and we learn that one firm has decided to make this an inflexible and invariable practice. It is purely a recognition of the rights of the retailer and a desire to avoid any seeming violation of those rights which has led the house in question to adopt this rule. So thoroughly is the principle carried out that members of the firm even have to buy their household supplies from retail grocers. Thus there is no ground for suspicion that faith is broken with the trade. Such a method is the only one to put a stop to business between wholesalers and consumers. The fact that it has been adopted in the case referred to transpired in conversation in the most casual way. The firm to whom honor for the departure is due desire that their name shall not be connected with it, for fear that a bid for cheap popularity may seem to be the motive which led to it.

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It is right to say something from the point of view of the employes. The travellers, the office men, the warehouse men, who have families, no doubt have been taught by usage to look upon their standing as privileged customers of the firm as part of their remuneration. It pieces out the stipulated salary very considerably to add to it the discount of retailers' profits on the groceries they consume in a year. To take that suddenly off is to reduce salaries in effect. It means twice the retail grocer's profits to them, for instead of having those profits on a year's bill added to their stated salaries, they are to have them taken off. A time-established custom like that of regarding employes as retailers ought not to be revoked without compensation to the employes in the form of increased pay.

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There are wholesale houses in the grocery trade which are engaged in other commercial or industrial activities as well as that of the grocery trade. Employes or associates in these other relations, as well as wholesalers in other departments of trade, are apt to expect favors that will make them independent of the retailer. An instance of a house that finds such claims as these embarrassing on account of a good reciprocal spirit on the other side, has also come under our notice. This house sends for some retail grocer who deals with it and is near the would-be preferred customer, and asks this grocer to deliver the goods as ordered, and take the margin. The retailer sends his delivery wagon to the warehouse, brings the goods to the man who ordered them and gets his profit the same as if he made the sale. Here the wholesale house gives a profit it does not get itself. It charges the customer the wholesale price and charges itself the retail price. The same house has been known to make the sale as ordered, deliver at its own expense, and forward the margin of profit to one of its customers who locally would be entitled to the order.

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This is scrupulous dealing. Is it appreciated always? A generous man cannot fail to be grateful for such treatment, but all men are not generous. It is a fact to which many retailers can certify, that very often wholesale grocers fill orders they receive from large concerns or corporations in a town, forward the goods and send a check to the local retailer who is on their books as a customer, the check representing the difference between the aggregate retail and wholesale prices of the goods involved in the transaction In too many instances these checks are not even acknowledged. An extreme case of thanklessness is reported: An hotel man sent an order for a quantity of goods to a Montreal wholesale house; the house at once forwarded the order to the only grocer in the hotel man's village, and wrote to the hotel man informing him that he could deal as cheaply with the resident retailer and advising him to do so. That was the end of the matter for some time, no further communication being heard from either hotel man or retailer. But one of the firm happened to stay at the hotel in the village some weeks afterwards. He then learned that the retailer had made the sale, but that the retailer had placed the order with another wholesale house, one in opposition to that which had furnished him the order and bespoken the custom of the hotel man. Of course such a man as that must be an exceptional one, and it would be a pity that his indescribable meanness should endanger the principle of selling only to retailers.

DOMINION WHOLESALE GROCERS' GUILD MEETING.

The annual meeting of the Guild was held in the Board of Trade rooms, London, Ont., 13th, 14th, and 15th inst Mr. Ince, President, was in the chair.

The following were present :—Quebec, Messrs. Turner and Carrier ; Montreal, Messrs. Hebert, Childs, Tees, Chaput, Laporte and Rose; Kingston, Mr. G. F. Fenwick; Brockville, Mr. W. A. Gilmour; Hamilton, Messrs. Balfour, Bristol, Sterling, Gillard and Turner; Berlin, Mr. Wm. Roos; St. Thomas, Mr. J. McAdams; Brantford, Mr. G. Watts; Sarnia, Mr. T. Kenny; London, Messrs. Smith, Cleghorn, Screaton, Masuret and Elliot; Toronto, Messrs. Ince, Blain, Crowther, Keighley, Boomer and Larkin.

RE NEXT ANNUAL MEETING.

Moved, seconded and resolved, That the invitation of the Hamilton, London and Brantford Guild, through Messrs. Turner and Bristol, for the next annual meeting of the Guild being held in Hamilton, be accepted. Carried unanimously.

ELECTION OF OFFICERS.

The President called for nominations for the office of President.

On motion of Mr. Turner, of Hamilton, seconded by Mr. Hebert, Mr. Ince was nominated. The nomination was received with acclamation. Mr. Ince, in a brief but pointed speech, absolutely declined to accept the office, and pointed out to the meeting that he had now been seven years in the position and that he gave due notice a year ago or more that he would not and could not retain the position any longer. Every effort was made by the meeting to induce Mr. Ince to re-consider his decision. It was without avail, however, and on motion of Mr. Bristol, seconded by Mr. Tees, Mr. Chas. P. Hebert, of Montreal, was nominated for the office. There being no other nominations, the President declared Mr. Hebert President for the ensuing year. The declaration was received with loud acclamations, every member rising to his feet.

Nominations were then called for the Vice-Presidency. Mr. Blain nominated Mr. Fenwick. Mr. Fenwick absolutely declined, and nominated, seconded by Mr. Masuret, Mr. Hugh Blain for the office. There being no other nominations, the President declared Mr. Blain duly elected Vice-President. The decision was received with loud applause.

Mr. Balfour proposed Mr. E. A. Wills as Secretary. The election, however, was not proceeded with, the secretary having requested that the matter be held over for discussion at the morning session, in order that he might confer with the retiring and newly-elected presidents.

This was concurred in, and the meeting adjourned to meet again on Thursday, the 15th, at 10.30 a.m.

In the meantime Mr. Masuret, on behalf of the London members of the Hamilton, London and Brantford Guild, invited the delegates remaining over to partake of their hospitality in a visit to the Opera House and afterwards to a dejeuner at the club; also to luncheon on Thursday at the club, driving over afterwards to the Kennels.

Meeting adjourned.

THURSDAY, Oct. 15, 10.30 a.m.

President Chas. P. Hebert in the chair.

The following resolution of thanks was passed to the London Board of Trade :—

Moved, seconded and resolved, That the Dominion Wholesale Grocers' Guild, in meeting assembled, hereby tenders through the London members of the Hamilton, London and Brantford Guild, its cordial thanks to the President and officers of the London Board of Trade for their great kindness in placing at the disposal of the Guild the use of their rooms for their place of meeting. Carried unanimously.

Replied to by Mr. Masuret.

Resolution of thanks to London members of the H. L. & B. Guild :—Moved, seconded and resolved, that the thanks of the Dominion Wholesale Grocers' Guild be, and are hereby tendered to the London members of the Hamilton, London and Brantford Guild for their most cordial reception and hearty entertainment of the delegates attending this meeting. Carried unanimously.

Replied to by Mr. Masuret.

Resolution of thanks to Mr. Ince :—Moved, seconded and resolved, that the Dominion Wholesale Grocers' Guild recognizing the able and indefatigable manner in which Mr. Ince has for many years past occupied the position of President of the Guild, hereby tender that gentleman their most hearty thanks for the many services which he has always so willingly and gladly bestowed upon the Guild, and furthermore that the following Committee be appointed to draw up a suitable testimonial to be hereafter presented to Mr. Ince : Messrs. C. P. Hebert, Blain, Turner of Hamilton, and Masuret. Carried.

The meeting adjourned.

WITH THE HOUNDS.

Of the run the London Advertiser says : The weekly run was held Thursday in special honor of the the Wholesale Grocers' Guild members from a distance. Many of them were forced to take early trains for home, and had to deny themselves the hospitality of the Hunt. Messrs. Ince and Blain, of Toronto ; Carrier, of Quebec ; Herbert Irwin and Tees, of Montreal ; Sterling, of Hamilton ; Fenwick, of Kingston, and several more were present, accompanied by local wholesale and retail grocers. The gathering was one of the largest ever seen at Glenmore, the ladies in particular turning out in unusual numbers. Carriage after carriage rolled up, and the occupants were immediately invited into the club house to partake of the refreshments provided in plenty by the Hunt. On the north side of the building the Seventh Band rendered sprightly airs while the hounds in the rear kept up a lively accompaniment. They generally know when a run is in prospect. Their noisy impatience in the kennels and their frantic joy on being released for the cross country chase gives a splendid illustration of "animal spirits."

Among those noticed on the grounds were M. Masuret, Major Smith, R. C. Macfie, George C. Gibbons, John Marshall R. Larmour, Lieut.-Col. Dawson, Ald. J. Fitzgerald, A. E. Pavey, W. J. Craig, Samuel Screaton, R. A. Jones, J. R. Minhinnick, W. J. Reid, Harry Carling, H. R. Abbott, Charles Richardson, Patrick Mulhern, E. A. Cleghorn, John Hunt, Captain Cartwright, Captain Denison, Dr. English, Isaac Waterman, Adam Beck, Dr. Niven, John Fulcher, W. R. Wadsworth, J. Bland, W. C. L. Gill, R. C. Struthers, E. B. Smith, John Coote, H. B. White, W. H. Ferguson, E. Sutton and others.

The run was one of the prettiest, the course being laid so that the spectators in carriages could witness nearly all the jumps. Huntsman Fulcher located the throw-off at the snug little hamlet of Masonville. The onlookers drove via the Proof Line and the 5th concession, as the hunters rode over Gibson's Crump's and Jackson's farms, crossed Adelaide street and Dart's property to the 5th concession, down which they came in full view of their itinerant audience assembled at the junction of the two last named roads. It was glorious hunting weather—cool and bright—and the sight of the scarlet-attired horsemen flying over the sun-lit fields was very pleasant to the eye, the more so to those who were strangers to the spectacle. There was an unusual number of vehicles in line, making an imposing escort.

READ FROM COVER TO COVER.

WINDSOR, Oct. 14th, 1891.

DEAR SIR—Occasionally, I do not receive my GROCER, and as I did not get The Fall Number, please send me a copy, as I read all of them from cover to cover, and would not be without its good business hints.

Yours truly, H. G. TAYLOR.

The President of the Brooklyn United Retail Grocers' Association, has received by acclamation the Republican nomination for Mayor. Mr. Meyer is a man of fine physical appearance, who was educated in the public schools and then devoted three years in preparation for the Lutheran ministry. He is a man of sterling integrity, tact and good executive ability. He is immensely popular in the Eastern District of Brooklyn and seems to possess the faculty of securing the enthusiastic support of his admirers. We have no doubt of his leading with credit an enthusiastic canvass, and of his fulfilling, if elected, the pledges which he has made or will make.—American Grocer.

THE PATRONS OF INDUSTRY AND CASH TRADE.

A correspondent, whose name we have just added to our subscription list, writes: "How are you on the Patrons of Industry? What do you think of them? They are trying to organize in this county (Grey), but I do not think they will succeed very well, as other kindred societies, the Grangers, Farmers' Clubs, etc., have not succeeded. You cannot get a farmer to work for nothing and board himself. I believe in getting a cash system established, but I think giving discounts off regular prices for cash purchases is the best plan."

There is no ambiguity in the attitude of THE GROCER upon the first question. The Patrons of Industry have received some attention in these columns before now, as we have watched and commented upon their progress from the moment of the founding of their first lodges. They are an exotic institution, and until about half a year ago were a branch of the parent body in the United States. They are an economic symptom of hard times. The association was incubated in a period of agricultural depression in the United States. In that country the Farmers' Alliance has since cast it into the shade. Both associations are identified with chimerical and impracticable theories of government, finance and trade. They have discovered nothing; the views they hold have been enthusiastically supported before, and nearly all of them have been consigned by practical men to the limbo of exploded ideas. In what respect is the business of the trader at any point less essential than that of the primary distributor, that is, than that of the producer? Why, therefore, should the trader be combined against more than the producer, to whom the Patrons wish to cut a shorter road through the profits of the traders? Can not prices in the case of traders, as well as in that of producers, be left to the play of supply and demand, or to the division which cuts up the supply and causes competition? Ultimately they will be, despite the guarantees the Patrons secure in the form of discount treaties with storekeepers. Time and again, financiers, corporations, states, have tried to fix the value of a currency they issued by putting it on a land basis, and in spite of their efforts the value of this money depreciated in every case and brought ruin on all who handled it. The Patrons will succeed no better in fixing an arbitrary limit to their traders' profits. If the Patrons become numerous enough to get control of the stores of the country (which they never will), they would simply have to be admitted as an expense item for which discount would have to be made by wholesalers in their prices to retailers; the discount would be made up for by previous addition. No such agreement as the Patrons impose on the trader can ever be carried out slavishly; it will be evaded or it will be the end of the unhappy trader who undertakes it. If the Patrons would contract to furnish a constant definite market force, agreeing to take 300 barrels of sugar, and a specified quantity of other goods every year, then there would be a covenant in which each party is responsible to the other, and the thing might be a success. But the trader has nothing but the vague promise of customers, in whose behalf he may overstock himself, in whose service he may have all his merchandise burnt up, on whose account he may become ineligible as a credit customer in the wholesale market, and between whose spells of intermittent buying he may go to the wall. The Patrons may decree, but they will not effect, the change whereby the trader will sink from the position of an independent business man to that of a hireling.

We agree with our correspondent that discount for cash usually induces more trade than the rule to sell for cash does. Where discounts are given, the trade of a man who may be perfectly good but lacks ready money is not driven away. That plan secures both the cash and credit trade. Along with selection of customers who are considered worthy of credit, the discount plan must be the most satisfactory. It is better for a trader to refuse credit to those who are undeserving of it than to refuse credit to everybody, at the same time holding out the inducement of discount for all persons to buy for cash.

THE REAL AND THE IDEAL ASSOCIATION.

BY RICHARD DONALD, JR.

The present seems an exceedingly opportune time to discuss ideal association methods and workings. We have before us the strenuous efforts of the executive of the Toronto Association to awaken a lively interest in united work and its possible results. We are now entering upon another season of long, dull evenings, to be made useful or otherwise by the above means, if thought desirable. We are fast becoming rid of that undesirable, and withal, nonsensical idea, that no matter how learned we may become, no matter how well we may manage our business affairs, no matter how beneficial to others some of our cherished plans would be, at no personal loss whatever, we say that we are speedily becoming rid of the idea that we must live for self and self alone. It is well that this is so.

These aforementioned conditions being existent, as all will probably allow, there is good ground for hoping that a few observations in the way of suggested lines of action would not be amiss; but rather meet with perhaps more than passing notice from the crowds of busy men who weekly read the contents of their GROCER One of the necessary requisites, of course, of any successful society, is an intelligent and regular attendance; and to secure this very comfortable and reassuring feature of a society's outfit, is perhaps a task of some magnitude, if not of the greatest, in the work. If we could in the course of a paragraph or two, outline some easily worked plan, which might engender a hearty enough interest to create a regular attendance at the meetings of the Groeers' Association, then indeed would we have accomplished our task, and be amply repaid thereby.

Man is essentially a social creature, and this latent quality, when brought out and broadened and brightened in the process, is of the most intense interest to students of human nature. The growth in the social qualities of any of us, is encouraged or retarded, just in so far as we allow them to be, and also allow ourselves to be influenced by others. A man who permits the cares of business to overlap into his night of rest, ease and recreation, to the extent of debarring himself from the society of others, will find himself eventually lagging in the race for mental and commercial supremacy, when running against the man, who notwithstanding that he mayhap has many sore distresses on his mind, does, when his day's work is over, betake himself to the haunts of other congenial spirits there to receive his just reward, in the shape of bright conversation, agreeable company and uplifting tendencies.

If this be so, we must then provide means of entertainment, fit proportioned to the work of the man throughout the day. The grocer having all the live-long day been bothered most to death, with petty details and miserable annoyances, does not find the antithesis of this in the same round of petty detail, etc., only of another description, at the meeting in the night. Rather the reverse. We would then, consign all business to the executive committee, and at the very utmost the first-half hour only to the association meeting. This done, the battle is almost won. The ground is then clear for some real good to be done, and improvement to each participant will soon follow. Do not do this, but prolong over the whole meeting your letters for constitutions, information, etc., somebody's "tuppenny hapeny" grievances, and a lot of "smalls" utterly unintelligible to the majority of those present; and it will be small wonder if occasionally there is a quorum present at about 9:45, and an odd officer does not turn up until "buzzed."

Our ideal association will then immediately upon the selection of officers, appoint a programme committee pretty well described by the name. This committee would proceed to lay out a series of instructive debates, essays and addresses, with discussions thereon, for the year's work; having a due regard to the important point that rocks must be avoided, in the shape of dryness, sameness and want-of-promptness. This programme should include something out of the ordinary, once in a while, to which ex-

traordinary thing, every one should be invited, and get without extra expense. After the programme has been drawn out, a very important point remains, and it is this—get every one to take some part in it, no matter how small it may be; "look after the back seats." Many a man strays into the back seats, who if properly taken in hand, would make a first-class debater, and a useful member of the society. Direct promise to participate has been found the most effectual method to accomplish this end, because, if the promise is never fulfilled, there is the one good done, viz., some notice has been given the attender that his presence has been noticed. So much for the meetings. With the help of a good wide-a-wake president and secretary no persons should go away feeling that they had wasted an evening, or that they had been neglected in any way. The business being promptly done, the after part should be as promptly attacked, and the interest sustained therein to the end.

Many other spheres of usefulness remain undiscribed, to our sorrow. The editor says that this paper is already too long, nor do we wonder. After all, the meeting is the "piece de resistance" of the grocers' association. If these meetings be not successful, then will every other venture be tinctured with the same poison. One grand idea should always be before the mind of those in the trade, and it is this :—strive, every man of you, to live up to the highest notch of business ability, honesty and manliness. Don't be carried away by that insane idea, that the almighty dollar is, and constitutes everything for which you strive. Are there not greater things, honor, city, province, and Dominion? Which of you shall say calmly and decisively: "Here is my little store, by it I shall live, in it I shall exist, and outside of it let others do as they like; as for me, I am content?" Surely that is not our goal, surely there is a niche for every one, in accomplishing good and noble deeds in the world's theatre, no matter how small that niche may be, or how small its influence. There is a miserable, ill-bred manner some ignorant people have, of disparaging the grocer and his trade. All trade is honorable if made so by the honest practices of the men engaged therein; but if ever so honest, the grocer must keep true to the march of progressive business methods, must keep himself in thorough accord with current business literature, must have as good an education as can possibly be got, and above all, must present to the country with his fellows, a strong unbroken front, displaying in the breeze a broad pennon, with this device :

"Our toil hath made the country great."

Now, we know of no better educator than a good meeting of interested parties, inclined towards the betterment of themselves, their business interests, and the collection of useful information regarding the calling in which they are engaged. We can very well imagine a meeting of grocers gathered together to discuss the profitableness or reverse of buying in conjunction with others; the best methods of blending teas and selling them; how to contrive to make one thousand dollars do when two are actually necessary; the requisite knowledge to dress windows and decorate stores properly; the credit, both wholesale and retail, so lavishly given by one and so sparingly by the other; and many other problems. These all have been attacked, in a way, but surely not systematically. In our ideal association we would have a decent programme laid out, embracing these and many other points, and if properly managed we do not fear small attendances, but we do, indeed, court success.

REMINISCENCES.

While engaged for about two years as corresponding clerk in a wholesale grocery warehouse in another colony, some amusing incidents came under my observation. The firm received large consignments of liquor from manufacturers in Great Britain and Europe and had a bonded warehouse in connection with their establishment where all these consignments were placed. The man in charge of the bond was an old Irishman, a character in his way. He came to me one day with a long face and told me that he narrowly escaped getting into serious trouble, as it was by the merest chance the head of the firm failed to detect him giving a glass of brandy to an old bum who came regularly every morning and worried the life out of him for a drop of something. I was sorry for Tom, as he was constantly in disgrace over his good-heartedness in this respect. I advised him to give the bum a dose of Jamaica rum, 33 overproof, and say something while he was swallowing it so that he would gulp it down quick before he found out how strong it was. "It will be a case of kill or cure," said I. "Begorra," said Tom, "I'll do it though it kill the ould soak." Next morning the bum came as usual and Tom handed him a tumblerful of the rum. Just as he had the glass to his lips Tom shouted, "Drink it quick, here's the boss!" Mr. Bum gulped it down and sank to the ground gasping for breath. He began to get black in the face, and Tom got into a fearful state, thinking it was a clear case of "kill." We loosened the bum's collar and poured a liberal quantity of water down his throat and he gradually recovered. But he never bothered Tom again.

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One day while business was dull Tom took into his head to clean out some of the odds and ends that had accumulated in the corners of the bond for years back. Along in the afternoon he came into the office and told me that the locker wanted to see me. When I got to the bond I saw an old case half filled with straw and the other half contained five bottles of sauterne. It was the remnant of a consignment that had been placed in the bond eleven years before and had been stowed away in a corner and lost to sight through an accumulation of rubbish. Connoisseurs can appreciate the enjoyment we derived from that old wine. We polished off two of the bottles and each took one home. It was a rare treat.

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The head salesman was constantly complaining that his sample boxes of cigars got empty too soon to be pleasant, and he determined to put an end to it. He happened to mention the matter to the captain of a German brig, who had recently arrived with a cargo of tea from China. The captain told him he had a few cigars with fire crackers in them and if he placed them on the top of one of the sample boxes of his best brands he might discover the thief This was done, and we all awaited developments. One of the most frequent visitors to the warehouse was an old friend of the head of the firm—a close-fisted Scotchman. Well, he called as usual that day and went into the sample room. He didn't call again for several days, and then his long silky moustache was gone and his lips looked as if they had been roasted. Nothing was said, but the salesman knew he had discovered the pilferer of his sample cigars, and that he would have no cause for complaint again.

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A dispute had arisen as to the responsibility for a quarter cask of Irish whiskey which had one its staves broken and a good deal of the liquor had leaked out. The railway people had given a clear receipt for it, but it was apparent that the damage could not have been done during the brief transit on the railway. The quarter cask lay in the freight shed for a couple of days till an amicable settlement was arrived at, and then it was found that there was very little whiskey left in it. It turned out that the men in the freight sheds took relays of sucking the whiskey through long straws, and when any of them felt tipsy they slept the effects off on top of some bales of wool where no one would look for them. There were eleven men in the freight sheds, and in two days they had drunk between four and five gallons. The foreman and three others were discharged. One of them, an old sailor, told me he was drunk five times in the two days and he had never put in such a high old time in his life.

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The firm got a consignment of Chinese notions from Hong-Kong, and among them were some cases of native liquor. The Hong-Kong firm had instructed a well-informed Chinaman in our locality to give all the aid he could in explaining the quality of the goods. I happened to be in the freight sheds while the custom house officer was

PICKING HILLWATTEE TEA.

This Choice Blend is sold only to the Trade and put up in pound and half-pound lead foil packets.

SELLING AGENTS :

LUCAS, PARK & CO.,

73 McNab St. North, Hamilton, Ont.

TEAS :—Mallawalla Blend, in ½ and 1 lb. tin foil packages, is the best of all package teas.

IN STORE :—Japans, Ceylons, Formosa Oolongs, Orange Pekoes, Congoes, (all descriptions), Paklings, Packlums, (all new season's goods, and A.1 values).

NEW VALENCIAS, New Scaled Herrings, New Salmon, New Newfoundland Herrings (in barrels), New Peas, Tomatoes and Corn.

JUST RECEIVED DIRECT :—Jamaica, Maracaibo and Rio Coffees (extra values).

NEW ORLEANS MOLASSES (barrels and ½s).

Proprietors of Diamond Baking Powder and Spice Mills, Agents for Wethey's Condensed Mince Meat, Leckie's Washing Crystal, and Gillard's New Pickles, (44 oz.) The latter is a delicious relish and should be kept by all grocers.

MAIL ORDERS SOLICITED.

W. H. GILLARD & CO.,

WHOLESALE GROCERS, HAMILTON, ONT.,

THE ST LAWRENCE STARCH Co. PORT CREDIT, ONT.

"The Goods are right."

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ST. LAWRENCE CORN STARCH } For Cooking.

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Grand Pacific Hotel

KAMLOOPS, B.C.

The leading hotel in the city. Sample rooms convenient to stores, provided for commercial men

H. SMITH, Proprietor.

COUGH DROPS.

Every retailer should have them at this season of the year. Watson's Cough Drops are the best in the world for the throat and chest ; for the voice unequalled. "R. & T. W." stamped on each drop. Write R. & T. WATSON, TORONTO, for Prices, etc.

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Pure Vinegars, Mixed Pickles, Jellies, Jams, Preserves.

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WRIGHT & COPP,

Importers and Manufacturers Agents,

40 Wellington St. East, Toronto.

FANCY CHEESE OF ALL KINDS.

Roquefort, Gorgonzola, Edam, Pine Apple, Swiss, etc., etc.

Van Derveer & Holmes' celebrated Æ Biscuits, New York.

SNIDER'S TOMATO CATSUP.
do CHILI SAUCE.
do TOMATO SOUP.
do SOUPS—TURTLE, CHICKEN, OX TAIL, ETC.

To be had of Wholesale Grocers.

TELEPHONE 2662.

examining the liquor, and he quietly slipped a pint bottle into my hand. I asked the Chinaman what the name of was, and he said "Shum-fou," at least it sounded like that to me. When I got to the warehouse Tom, and I and the locker finished the bottle and the effect was startling. We felt as if we were walking in the air and our heads seemed to swell out as large as a balloon. The desire to climb up something was terrific but fortunately for us there was nothing handy for us to practise upon. Then we got as merry as possible and laughed and danced like a trio of lunatics. This wore off and a feeling of hopeless despair took possession of us. Tom at this juncture suggested a glass of brandy, and after partaking of it we felt better. All this passed in less than an hour. I don't know what "Shum-fou" is, but I'll swear there was opium in it. None of us cared to taste it again.

SEMPER PARATUS.

STOP THIEF!

We entreat our daily contemporaries to keep themselves on their guard, if they do not wish to make themselves unwittingly accomplices in a species of theft which to them as to us is particularly odious.

Here is the matter in question. We find in L'Etendard of Monday last, under the title of "Les organes de publicite," an excellent article on the disadvantages which result to commercial houses from doing business through an advertising agency. But our confrere gives credit for this article to Le Moniteur du Commerce. Now, it is an exact translation from an article which appeared some time ago in the Chicago Journal of Commerce, and which our confrere THE CANADIAN GROCER, of Toronto, reproduced, rightfully giving credit, in its magnificent fall number.

We have already on several occasions, caught the Moniteur in the act of reproducing (without giving credit, be it well understood) from our own articles. Nearly every week we find again in it reprints of articles from the CANADIAN GROCER and other special journals, and credit is never given for these reproductions. It happens on the contrary quite often that daily contemporaries, unaware of the piracy of the Moniteur, reproduce in their turn these articles, giving in good faith credit to this latter, and sometimes even adding complimentary remarks as to the cleverness of its editorial.

The Moniteur, thanks to this means of little honesty, succeeds in making itself a reputation as a well-edited journal with those who do not read anything else. A Montreal merchant said the other day to one of our subscribers, "I readily admit that Le Prix Courant is better informed and gives the most exact prices, as its title indicates, but Le Moniteur du Commerce has some excellent editorial articles."

We are not ambitious for a reputation acquired by such means; our readers find in our columns reprints of the best articles we find in our exchanges, but we never claim any other merit than that of translation and choice, and we give to the confrere copied the credit that is due him. This way of doing, the only honest one, gives the Moniteur a temporary advantage, but as we believe firmly in the proverb, "Honesty is the best policy," we hope the commercial public will soon be undeceived.

In the meantime we beg our daily confreres who hold to literary honesty, to look twice before copying the good articles of the Moniteur, for ten to one that these articles are only unmarked reprints. — Le Prix Courant.

NOTES TAKEN ON THE ROAD.

Oshawa has a number of prosperous grocers, and I find Mr. G.N. Bloomfield among them. He always welcomes THE GROCER representative.

Mr. M. E. May, Oshawa, is having a genuine old-fashioned house-cleaning, and with paper and paint and some alterations, he will have a very pleasant and attractive store.

Messrs. Young & Co., Bowmanville, have shipped quite largely of fruits of all kinds this season, and although prices have varied and as a rule been low, they did fairly well by the fruit trade.

Mr. J. W. Moore has bought out the grocery stock of W. R. Kidd, Peterborough. Mr. Moore has been interested for a number of years in the inspection as well as manufacture of cheese at Lakefield, nine miles out from Peterborough. He was inspector for the Imperial Produce Co. for a time.

Grain has been moving freely in Port Hope the past week or two, and the trade is showing more life in consequence. Mr. Mitchell remarked that things were quiet and peaceful. What a blessing if grocerymen in some other towns could say it as truthfully. Peacefulness, born of not coveting your neighbor's trade, is a blessing to any community.

A farmer who had just deposited the proceeds of his grain crop in the bank at Oshawa is reported as saying to a grocery man whom he owed, "I have a little money in the bank, but don't like to draw it out just yet." What should be done by the grocer in that case? I will answer that question by asking another: If you saw a tramp going out of your door with the money from your till, would you collar him or let him go? A part of that money in the bank is yours, and it is adding insult to injury for a man to tell you that you have some money in the bank but you can't have it. That man does not look on business as a commercial man looks on it. He is very apt to feel that the man whom he owes should be satisfied with the bare knowledge that the money is on hand in a firm grip. A little commercial business principle might be taught him that would do him a valuable service for the future.

L. J. Dickie, Oshawa, has returned to his old grocery stand. He sold out two years ago to a party who was not a success in the business, but one has only to step inside now to see that the master hand is there again. Mr. Dickie sells for cash; even a loaf of bread on hand he considers a better asset than the price of it on his book. The clean, bright store and tasty arrangement of shelf goods, etc., bespeak the presence of lovely woman on the premises.

Messrs. Conger Bros., Belleville, placed in their show window a terra cotta figure of a school boy sitting by the wayside with his school bag slung over his shoulders, and, flute in hand, he seemed to be intently listening to the vibrations of his music in the distance. The knee breeches, the rusty boots, the open collar and flannel shirt, give the dress of the genuine Hibernian, but the features are the true type of innocent childhood regardless of nationality. It was quite a "draw" for Saturday.

Farmers around Bowmanville are marketing their grain quite freely, and it is being shipped by lake and rail direct to Europe, via Montreal. One or two vessel loads of barley are going across to the States. Mr. J. McMurtrie is a large buyer at this point, and he reports a promptness and willingness among the farmers to settle old accounts as fast as deliveries are made, which makes it very pleasant for him, as he has a large country patronage for groceries, dry goods, etc.

ANSWERS TO CORRESPONDENTS.

Mr. H. L. Pullen, St. Thomas, writes: I see by THE CANADIAN GROCER of October 15th, page 4, that Sunny South tobacco is made by the Empire Tobacco Co., Montreal. Now, I bought Sunny South tobacco from McAlpine Tobacco Co., Toronto. I suppose it was made by them.

Yours truly,
H. L. PUTTEN.

Mr. W. Carmichael, Collingwood, writes: Mr. Urlin is in error. Sunny South is made by McAlpine, Toronto. The Empire's brand, same size, is something good. This is a seller.

A. G.—Being a subscriber I take the liberty of asking you to give me some quotations for genuine apple-cider. Who manufactures it? ANSWER—Not much business has been done yet; but in 20 gallon lots 20c. per. gallon appears to be about the value, and 21 to 22c. for smaller quantities. If any of our subscribers have some to offer we will be pleased to put them in communication with our enquirer who is in the province of Quebec.

FLOUR MILLER.—Would you kindly procure for me at your earliest convenience the address of a few large barrel manufacturers in Ontario? ANSWER—We have looked over our exchanges, but fail to find any advertised. The only firms we know of are Decew & Co., Essex Centre; Sutherland, Innes & Co., Chatham, and the London and Petrolia Barrel Co., London.

DIAMOND CRYSTAL SALT

It is free from impurities. It is unequalled for sweetness, purity and flavor. It is made by an entirely new and expensive process, which is the principal reason why other manufacturers cannot compete with it for quality. For the table DIAMOND CRYSTAL has no equal. Its freeness from hardening makes it the best for table use. For the Dairy, DIAMOND CRYSTAL has no equal. Its remarkable antiseptic qualities make it the best for Dairy use. For table use, packed in barrels containing 115-2½s—100-3s—60-5s—40-7s and 30-10 lb. bags. For Dairy use, packed in barrels containing 20-14 lb. bags, also 28 and 56 lb. Sacks. On account of the combination entered into by the Canadian Salt Manufacturers, we are enabled to import this high-class manufacture, and are selling at prices as low as ordinary kinds.

Send us a trial order and be convinced of the correctness of the above statements.

Selling Agents for Diamond Crystal Salt.

H. P. ECKARDT & CO.,
Wholesale Grocers, TORONTO.

Self-Rising Buckwheat Flour.

We are now mailing letters to the trade giving price for this line of goods for this Season. If any friend should be overlooked kindly drop us a card and letter will be sent at once."

The Snow-Drift Baking Powder Co.,
BRANTFORD.

ORDER A CASE OF
OCEAN WAVE BAKING POWDER
From your Wholesale Grocer.
Sells itself after one Trial. Prices Current

Cowan's Soluble Cocoa

made from carefully selected Beans, produces a Cocoa of the best quality and finest flavor.

The Cowan Cocoa and Chocolate Co. L'd, Toronto.
14 and 16 Mincing Lane, Wellington St. W.
Samples free. Correspondence Solicited.

GREAT SELLERS.

Adams' Tutti Frutti and other Staple Chewing Gums.

Each box of Adams' Monte Cristo Gum contains a sparkling brilliant stone ring which is set in the latest Parisian styles.

For descriptive catalogue and elegant hanger signs for windows. Address

ADAMS & SONS' CO'Y
11 and 13 Jarvis St., Toronto.

PELEE ISLAND WINE & VINEYARDS Co. LIMITED

Brantford and Pelee Island } J. S. HAMILTON & CO'Y, BRANTFORD, ONT.
Sole Agents for Canada.

A. HAAZ & CO.,

Bonded Manufacturers of
Honey Dew, White Wine, Malt and Cider
VINEGARS.
74 Bagot Street, - Kingston, Ont.

LOCKERBY BROS., WHOLESALE GROCERS, 75 ST. PETER STREET, MONTREAL, P. Q.,

ARE OFFERING THIS WEEK

SUGARS. TEAS. { Barbadoes and Cuba } MOLASSES.

FINE LARGE DRY COD IN BUNDLES. BONELESS FISH IN BOXES.
Canned Salmon, Lobsters, Mackerel and Oysters.

Just Landing per S. S. Avlona ! ! !

100 Barrels Filiatra Currants.
100 Half Barrels Filiatra Currants.
2000 Half Boxes "Juan Merle" Fine off-stalk Valencias.
1000 Half Boxes "Juan de Llano" Fine off-stalk Valencias.
500 Half Boxes "Juan de Llano" 4 Crs. Layer Valencias.

Arriving in a few days, 1000 boxes "Extra" Sultana Raisins.

Write for our quotations before placing your orders.

Hudon, Hebert & Cie., Montreal.

Ram Lal's PURE INDIAN TEA

GUARANTEED ABSOLUTELY PURE AS MANUFACTURED ON THE GARDENS IN INDIA.

Put up in lead foil packages, ½ and 1 lb. Selling Agents:
CAVERHILL, ROSE, HUGHES & CO., Montreal.

Mr. John Sturrock, general merchant for twenty years at Laggan, Ont., died on the 14th inst.

Hamilton Retail Grocers' Association is $305 ahead as a result of the pic-nic held at Oakville last summer.

The Varuna has already taken down over six thousand bushels of tomatoes from the Bay of Quinte ports to Picton.

The annual coffee crop of the world is estimated at over 11,000,000,000 pounds, worth in first hands over $135,000,000.

The Deseronto Tribune says that one million cans of tomatoes have been put up at A. C. Miller's canning factory, Picton.

The total valuation of the sugar plantation of Hawaii is placed at $35,000,000, nearly four-fifths of which are owned by Americans.

Mrs. Butler, Smith's Falls, is succeeded in her Beckwith St. stand by Mr. Phillips, who will continue the grocery trade there, while Mrs. Butler will open a grocery across the river.

Foreign capitalists are said to have secured an option on all the rice mills in the South, with the expectation of introducing machinery from Holland and cornering the product. The price named is $2,000,000.

The Toronto Biscuit and Confectionery Co., have a very novel advertisement in this copy of THE GROCER. This Company are pushing the sale of the B. F. P. Cough Drops from the Atlantic to the Pacific and report enormous sales.

Messrs. Anning & Co., of Picton, Ont., have bought the old stove foundry in Belleville for a canning factory, and the city gives them exemption from taxes for 10 years and remits last year's taxes.

Mr. Rose, of Caverhill, Rose, Hughes & Co., wholesale grocers, Montreal, spent the greater part of last week among many of his old friends in the city. Mr. R. is one of the oldest, best known, and most popular travellers on the road.

As further evidence of the general prosperity of the country, we have to announce a new enterprise recently started by a leading firm of grocery brokers in this city, namely, the catching and curing of rats for Chinese trade. The pack is likely to be large this season.

In almost all the United States returns of exports to Canada there appear entries of shipments of oleomargarine. For the last seven months the amount so appearing is about seventy-five thousand pounds as compared with about thirty-three thousand last year. The importation of oleomargarine into Canada is prohibited by law, but it can pass through in bond, and the shipments from the United States are not for consumption in Canada at all, but are simply in transit for Newfoundland, where large quantities of the stuff are used.

Frank Siddalls, the prominent soap manufacturer, was once asked why he did newspaper advertising altogether, and did not follow in the footsteps of other manufacturers, putting up sign boards, etc. He replied that in his experience he found that the man who does not read the newspapers never uses soap.

An order-in-council has been passed fixing the close season for fresh-water herring and ciscoes in Ontario from October 15 to November 30 each year, during which time no one shall fish for, catch, kill, buy, sell or possess any such fish, the order not to come into force until next year.

A retail grocers' association has been formed in Stratford for mutual protection, not for the purpose of regulating prices. The officers are:—Messrs. H.T. Baker, President; John Hislop, Secretary Treasurer ; E. K. Barnsdale, E. Walsh and J. T. Doak, Executive Committee.

Mr. D. Marshall who has been employed in the wolesale grocery of Geo. Robertson & Son., Kingston, left the other day to accept a position with the firm of Warren Bros., and Boomer, of Toronto. With his removal the Kingston lacrosse team loses the services of a hard working and enthusiastic secretary.

One of the executive of the Ottawa Clerks' Union says that the agitation has been somewhat retarded by the strike at the Chaudiere in which part of the city they have been canvassing for subscriptions to the early closing list. The clerks have now the signatures of the necessary three-fourths of the merchants in each line except furniture, in which two are holding back.

The suit of A. Watts & Co., Brantford, against the purchasers of the Buffalo Electric Soap works, to recover a portion of the sale under the agreement which was disputed by the purchasers, was tried at Warren, Pennsylvania, last week, and a verdict in full was awarded to A. Watts & Co., with costs of the suit, which has been going on since 1883.

According to word sent from Utrecht, the Hollanders are making artificial almonds in large quantities from paste composed of glucose. They are shaped and colored to nature, and steeped in nitro-benzole to give the necessary odor. Hundreds of bushels have been sold to unscrupulous dealers, who mix them with the genuine article. The same people are at work on a varnished coffee bean.

At a meeting of the Y. M. C. A., London, the other afternoon, the Hon G. W. Ross, Minister of Education of Ontario, said : "Thirty-five years ago, I served as a grocer's apprentice in this city taking down shutters as early as 7 o'clock in the morning, putting them up again at hours varying from 9 to 10 at night, and carrying parcels to supply the wants—very pressing wants I sometimes thought—of the citizens for their dinner table requirements." [Laughter.]

Messrs. Gibson & Gibson, of 35 Wellington street east, this city, have been appointed selling agents for the Gwaltney & Bunkley Peanut Co'y, of Smithfield and Norfolk, Va.

Thomas Flannigan's general store in Chatham was entered by burglars the other night, who stole a quantity of prints and some bottled goods. The clerk had cautiously hidden the receipts of the day, leaving nothing in the cash drawer.

Mr. Henry Gillard, father of W. H. Gillard wholesale grocer, Hamilton, died on the evening of the 13th inst. at the residence of his daughter, Mrs. G. H. Moore, Burlington. Deceased, who was 80 years of age, had lived a retired life for a good many years. Death was the result of natural decay. W. H. Gillard was in London, attending the Wholesale Grocers' Guild meeting, when the news of his father's death reached him.

Mr. R. S. Gallagher has called a meeting of his creditors. The wholesale and retail fruit business he has carried on for fourteen years on King and Colborne streets met with no reverses during that time and appeared to be on a prosperous footing. The late long dull spell, however, has at last reached the breaking strain and the meeting referred to has been called. It is to be hoped that Mr. Gallagher can obtain a satisfactory settlement.

Yeoman & Co., the yeast, baking powder, and washing compound manufacturers, have disposed of their business to John M. Lowes & Son, who will continue the same in their new factory 26 to 94 Adelaide street east. Yeoman & Co., were the successors of Churchill & Co., the original manufacturers of The Breadmakers' Yeast, they also adding White Star Baking Powder and Housekeepers Quick Washing Compound to their lines. The new firm will still manufacture the three articles as in the past.

"CAIRN'S"
HOME MADE MARMALADE.

In 1, 2 and 7 lbs., in Glass, White and Stone Jars.

We are now taking orders for January shipment of this delicious preserve. Send in your orders early as the stock is limited."

BLAIKLOCK BROS,
General Agents for Canada.
MONTREAL

TORONTO AGENTS:
WRIGHT & COPP,
40 Wellington St. East, Toronto.

FOR THE
HOME, PICNIC,
CRUISE, or CAMP
The "STAR BRAND" delicious
HAMS & BACON
CAN BE HAD FROM ALL THE BEST GROCERS
F. W. FEARMAN,
Hamilton, Ont.

SOMETHING NEW!
A GREAT TREAT.
Fresh Cod
TONGUES
In 1 lb. Tins.
This is the Delicacy of the Season.
Pronounced by connoisseurs far ahead of oysters.
A GREAT LUXURY.
Apply to
EBY, BLAIN & CO., Toronto.
STEWART MUNN & CO., Montreal.
JAS. TURNER & CO., LUCAS, PARK & CO., } Hamilton.
Send for Samples.

ALL GROCERS SHOULD SELL THE
ROYAL DANDELION COFFEE
Manufactured by
ELLIS & KEIGHLEY,
TORONTO.

"We offer to the Trade."
3,000 half boxes new fine off stalk Valencia Raisins.
3,000 half boxes 3 and 4 Crown Layers.
200 packages New Currants, barrels, half barrels, cases and half cases.
Figs in 1, 6, and 12 lb. boxes, mats and bags.
Peels—Lemon, Orange and Citron, also
500 cases 2lb. blue berries.
Please ask for samples and quotations.
L. CHAPUT, FILS & CIE., Montreal.

BEST GOODS IN THE MARKET.
FRANKFORT, CAMBRIDGE, BOLOGNA, CHICKEN, HAM and TONGUE SAUSAGES.
PUT UP BY THE MOFFATT PACKING CO.,
MONTREAL.

THOS. LAWRY & SON,
PORK PACKERS AND LARD REFINERS.
Curers of the Celebrated L. & S." and Imperial brands of Smoked Meats.
PURE LARD A SPECIALTY. | Hamilton, Ont.

E. Lazenby & Sons,
18 Trinity St., London, S.E.
EVERY ARTICLE prepared by us is ENTIRELY UNADULTERATED and our labels are affixed to the CHOICEST DESCRIPTION OF GOODS only.
Our goods can be obtained from :—

CAVERHILL, ROSE & CO. GEO. CHILDS & CO. Montreal.	BALFOUR & CO. Hamilton.	PERKINS, INCE & CO. J. W. LANG & CO. Toronto.

JAMES TURNER AND CO., WHOLESALE GROCERS, WINES AND LIQUORS.
Our stocks comprise everything in groceries, including the latest novelties.
We are selling agents for the following leading lines :
Ram Lal Pure Indian Teas,
Three grades, FINE, EXTRA, CHOICEST.
Bendsdorp's Royal Dutch Cocoa,
Batger's Jams and Marmalades,
Pickstone's Washing Crystal,
Mrs. Millar's Maccaboy Snuff.
The above goods in their respective lines cannot be excelled.

EMPIRE TOBACCO COMPANY'S COLUMN

"JUDGE"

The Finest Chewing Tobacco In Canada.

For Sale Everywhere.

Empire Tobacco Co.,

MONTREAL.

LONDON RETAIL GROCERS' ASSOCIATION.

The regular meeting of the Retail Grocers' Association of London was held in Sherwood hall on Oct. the 14th, with all the officers present and a fair representation of the members.

The minutes of last meeting were read and confirmed.

After the regular routine of business was got through, the delegates to the convention in Toronto were called on to give an account of themselves.

The president, Mr. W. H. Ferguson, said the delegates were well received by the members of the Toronto Association, and that he was much pleased with the meeting and was satisfied that great good would come from it. The delegates from the various associations were very enthusiastic and entered into the discussion freely and with good feeling, and the result of the discussion was that a number of questions was suggested to be sent to the various associations throughout the country to obtain the views of the members of each association, delegates to be appointed to meet at some future date and some plan arranged whereby a more united action may be taken on all important trade questions. He said that the secretary promised to send them a copy of the questions before they left the city, so that he could bring them up at this meeting, but he did not receive them. He had not charged his mind with the questions sufficiently to be able to give all of them, as they were quite numerous. He then called on Mr. C. J. Wall, who was also a delegate. Mr. Wall said that he thought the president had gone pretty well over the ground, but he would give the members a few of the questions proposed to be sent to the different associations, from memory. He was sorry they did not receive the copy as promised, but no doubt it would come to hand in time for discussion at our next meeting. The question of peddling was one that appeared to cause as much trouble in other cities as in London, and was as much of a nuisance in Toronto as the merchants and citizens find it to be here. The question of wholesale firms selling goods at retail was another important one in the list. The Patrons of Husbandry was another. But as these questions would all come before this association at our next meeting in proper form he would not detain the members any longer, only to say that they were well entertained by the members of the Toronto Association, that the trip to Toronto had been a pleasant one, and that the meeting, he felt satisfied, would result in doing good to the trade throughout all Ontario.

The reports of the delegates were heartily received.

A communication was received from the local members of the Wholesale Guild inviting the officers and members of the Retail Association to meet the members of the Wholesale Guild at the Kennels on Thursday at 3 p.m., and it was moved and seconded that the invitation be received and that as many of the officers and members as can, attend the meet.

The meeting adjourned at 5.20 p.m.

SUGAR PACKAGES.

"What do I think of the proposal to make all sugar barrels of uniform capacity?" said a prominent retail grocer to a representative of the Merchants' Review, the other day, "I think it is excellent. With the introduction of a uniform sugar barrel would disappear several annoying features incidental to the handling of refined sugar by retail grocers, and certainly the trick of changing the figures on the barrels would cease. Several times I have had that same trick played on me, and a grocer can never be certain that he will not be imposed upon in that way while the present system of packing sugar lasts. As regards the notion of sugar in cardboard packages," said the dealer, "I believe it will take some time to popularize it. There are not a few dealers who are accustomed to give rather light weight, owing to the small margin on which sugar is sold, and in that way they have a chance to come out even or possibly get a small profit. If the packing were done at the refinery, the weight would be exact and these dealers would lose by the change. Yet there are, on the other hand, many grocers who are indifferent as to sugar profits and dislike the trouble of weighing out and packing the staple. To such dealers a small sugar package would doubtless be a boon, and the notion is at least worth a trial. I would, however, suggest that small bags, such as are used for salt, be employed instead of cartons of paper or cardboard—these would be cheaper and stand rougher handling than the cartons."—Merchants' Review.

Soap and water are cheap, but soil on goods is expensive.

Restore goods to their proper places as soon after using as possible.

Goods conveniently located save time, money and temper in showing.

A feather duster disperses but does not remove the dust from the store.

A reputation for truthfulness is indispensable to permanent and satisfying success.

If you want books, it is rarely wise to pay double price for them to a travelling book-seller.

Credit is often too cheap and overbuying far too common. Don't be guilty of the one, and don't abuse the other.

One thing in particular should be impressed upon clerks—the necessity of careful attention to small customers.

Competition is keen and active, and the only way to meet it successfully is to buy from the best houses, and at lowest prices.

"There are geniuses in trade, as well as in war, or the state, or letters; and the reason why this or that man is fortunate is not to be told. It lies in the man."—EMERSON.

Compare the quality with any other.

BENSDORP'S ROYAL DUTCH COCOA.

Manufactured at Amstersdam, Holland.

Is absolutely Pure and Soluble Very delicate in flavor and of great strength. It will please more of your customers than any other Cocoa on the market, and please you because it pays a good profit. Packed in cases of 12 lbs. each. Price, ¼ lb. cans, $2.40 per doz.; ½ lb. cans, $4 50 per doz.; 1 lb. cans, $8.50 per doz.

ORDER A CASE AT ONCE OF

Eby, Blain & Co., Toronto. James Turner & Co., Hamilton.
Caverhill, Rose, Hughes & Co., Montreal. M. F. Eager, Halifax.

STEPHEN L. BARTLETT, Sole Importer, Boston, Mass.

INCREASE YOUR TRADE

BY HANDLING

"KENT BRAND"

Fine Mixed Pickles.

Ask your Wholesale Grocer for them or write direct to

The KENT CANNING AND PICKLING CO.,
Chatham, - Ont.

GANONG BROS.,

ST. STEPHEN, N.B.

MANUFACTURERS OF THE

C. B.

CHOCOLATES.

N. K. FAIRBANK & CO.,

COMPOUND REFINED LARD.

185 WELLINGTON ST., MONTREAL.

CHICAGO. ST. LOUIS. NEW YORK.

JOHN PETERS & CO.,

General Commission Merchants and Brokers,

Halifax, N. S. and Kingston, Jamaica, W.I.

Agents for The E. B. EDDY MFG CO., HULL, P. Q.

We are open to accept one or two more Agencies of first-class houses, either at Halifax or Kingston. We have a good connection and splendid storage facilities.

References: The Merchants Bank of Halifax.
The E. B. Eddy Mfg Co., Hull, P.Q.
The Mercantile Agencies.

Condensed Mince Meat.

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all seasons.

Will not ferment in warm weather.

J.H.WETHEY
ST CATHARINES ONT
CONDENSED
MINCEMEAT
FOR
MINCE PIES
J.H.WETHEY
ST CATHARINES ONT
SOLE MANUFACTURER FOR CANADA
DIRECTIONS
THE CONTENTS OF THIS PACKAGE WILL MAKE TWO LARGE PIES. ADD 1½ PINTS OF WATER, OR HALF THAT AMOUNT FOR EACH PIE. BOIL 15 OR 20 MINUTES. IF TOO THICK, ADD A LITTLE WATER. IF TOO THIN, BOIL TO THE PROPER CONSISTENCY. IT IS THEN READY FOR THE CRUST.
A LITTLE SUGAR, VINEGAR, WINE OR OTHER SPIRITS MAY BE ADDED IF DESIRED.

The best and cheapest Mince Meat on Earth. Price reduced to $12.00 per gross, net.

J. H. WETHEY, St. Catharines, Ont.

JAMES E. BAILLIE,

PORK PACKER, TORONTO.

Hams, Breakfast Bacon Rolls.

GEO. MATTHEWS

PACKER and CURER of the "Rose Brand"

Hams, Bacon and Lard,

ALL NEW STOCK.

PACKING HOUSES, OTTAWA, PETERBORO' and LINSDAY, ONT.

TORONTO MARKETS.

TORONTO, Oct. 22, 1891.

GROCERIES.

The weather is still in the ascendant among market influences. It is very favorable for the tilling of the soil though adverse to trade. More grain has been sold this week, but the difference has not been felt among wholesale grocers' who find money scarce both for payments due and for current business. At this time of year the renewals that are occasionally necessary are not expected to be asked for, but the present season has its exceptions to this rule. All orders for goods are on the scale of the needs of the moment, which are evidently kept within narrow bounds. Sugar sells quietly, fruits are dull, cannned goods are in small request, tea is but moderately active. Some retail traders report a considerable amount of wheat selling in their district, but say the farmers are not coming down with the part of the proceeds that is due on their store accounts Stocks throughout the country are low, so that it will take a good deal of buying to replenish them for a lively trade when money does begin to move

CANNED GOODS.

The extent of the pack of tomatoes, and the proportion it will bear to the demand, are still enveloped in uncertainty. The opposite views that it will be excessive and that it will not are adhered to as tenaciously as ever, but among the majority of jobbers, who were undecided, there is a growing undercurrent of opinion that the pack may not be more than what is wanted to go round. The crop of peas was good but yet the pack seems to have been a short one, the limitations on the time in which it had to be put up circumscribing the canners as much as a shortage in raw material would. Whatever may be the volume of the pack, the course now followed by retailers is probably the wisest one ; they are not placing orders freely. Some packers claim to have everything sold that they can put up. The price now holding is $1.05 for equal quantities of peas, corn and tomatoes. An instance of a sale to a jobbing house of 700 cases of assorted vegetables at $1 is reported, though the brand is not the best. Two round lots of tomatoes alone sold at $1.05. The very best brands have been sold at $1.10, though efforts were made to get better quotations by canvassing the street. Peas alone are held at $1.10. All extra quality goods are firmly held and will be likely to be. There is little doing in salmon or in lobsters. Prices are steady at quotations.

"It was reported," says the New York Bulletin, "that about 10,000 crates of New York state gallon canned apples have recently been taken for export to Livepool at $2 per dozen delivered on steamer. We learn also of 1,000 crates prime evaporated apples at 5¾c. for the same market.

The B. C. Commercial Journal says ; The bark Wanlock, 745 tons, Capt. Cooper, arrived last week and she is chartered for salmon to Liverpool by Turner, Beeton & Co. Shipments are being hurried forward and there is little else to note. The Anglo British Columbia Packing Company Ltd., shipped a train load to Montreal on the 6th inst., consisting of 15 cars this season's pack. The SS. Mexico arrived at Vancouver on the 7th inst, with 6,000 cases of Alaska fish for shipment east over the C. P. R. The salmon is from the canneries at Point Ellis, Permit Harbor, Chilcat, Yes Bay, Labouchere Bay, Loring, Hunter's Bay and Nicholas Bay. 2,500 cases of salmon from R. Cunningham's cannery, Skeena River, arrived by the SS. Danube on the 10th for shipment to Australia via San Francisco. It is stated that the Alaska Salmon Packers' Association comprises the controlling interests in thirty-three canneries.

COFFEES.

The scarcity of good Rios is still a draw back to trade. The supply is said to be exhausted in the primary market. Common Rios to sell at 19 to 21c. are plentiful enough. Mochas and Javas are in liberal supply at steady prices. The Dutch Government sale of Java coffees at Amsterdam took place on Tuesday, 20th inst., with 29,000 bags, valued at 48 florins.

DRIED FRUIT.

Though stocks are in good condition, being now quite full and varied, buying does not proceed as actively as it might. Currants are ⅜c. less firm than they have been for several weeks, barrels quoting from 5¾c. upwards. There is still an abundance of old Valencia raisins purchasable at 4 to 5c., and even lower, 28lb. boxes selling in some cases at $1. New season's stock is easy at 6 to 6¾c. for off-stalk raisins. Selected layers are 7½ to 8c. There are four grades of Sultanas, of which the prices range from 8 to 13c. The stock of Malagas is still incomplete. The prices of those on hand are $1 to $3.10 for London layers, $3.25 to $3.50 fo3 Imperial cabinets, $4.25 to $4.40 for Connoisseur clusters, $4.50 to $4.75 for extra dessert, $4 to $4.10 for black baskets. Cable advices recently received announce an advance of 1s. to 2s. on Bosnia prunes. Eleme figs run at 11 to 12½c. for new, with nominal prices for certain grades of old that are offering.

The Revista Commercial, of Valencia, under date of 29th ult., advises a number of packers at Denia putting up rain-damaged raisins, together with sweepings, nicely topped off, and branded as layers. This fruit, the paper says, is intended for America, and pictures the surprise that will be manifested here when the goods are inspected upon arrival. The packers are credited with paying $2 per quintal for their stock.

NUTS.

A very easy demand is reported by all holders of stock. A better business is due by and by, when both stocks and demand will be in greater strength. Tarragona almonds are 15 to 16c. Cocoanuts are $6 per hundred.

RICE AND SPICES.

The trade in rice is falling off, as it always does at this time of year. Stocks are ample and prices steady. Among spices ginger is very firm at 25 to 27c., and nutmegs at 75c. to $1.20. All spices are in seasonably good demand.

SUGAR.

There was a moment in the week when the price of granulated appeared to be on the verge of an advance of ⅛c. Refiners sold ⅛c. higher in Montreal, but their example was not followed here, and before the end of the week the price wavered in sympathy with the New York market, which declined ¼c. on Saturday. It declined ⅛c. more on Tuesday. Abroad both cane and beet are higher, the fluctuations in the New York market being apparently independent of the ups and downs in the raw market. Yellows have received more benefit from the momentary improvement that took place on Friday last, and have been generally held at prices averaging about ⅛c. higher all round, though some are still obtainable at 3½c. There is more quoting in decimal fractions than there was, such forms of quotation as 3.60, etc., being heard more frequently than they used to be. The refiners stiffened on the prices of yellows on Friday, and have not been in a conceding mood since.

The report that the Woodside refinery would shut down shortly turns out to be wrong.

Willett & Gray, New York, in their weekly sugar statistical report, put the visible supply at 463,824 tons, against 337,640 tons a year ago. They say : "The market for raws has been strong throughout the week, and with the securing of pretty much all the available supplies, it is now a question of where the next absolute requirements of the refiners is to come from. Brazil and beet countries are very backward and Cuba stocks are disappearing very rapidly. Under these conditions a firm and improving market seems to be assured for some time. The crop of all Europe is not expected to much exceed last year's. Notwithstanding, a very general opinion prevails among buyers that a decline must come in granulated sugar to meet the parity of the foreign markets, and in consequence of this opinion the country are buying on a hand-to-mouth basis, yet the demand continues sufficient to take the production and thus far prevent the necessity of any reduction in price. Lower prices are made, however, for grades below hards, and sooner or later the demand should slacken more perceptibly."

SYRUPS AND MOLASSES.

The commonplace movement of the demand keeps stocks of syrup moving outward at the usual quiet rate, with no advance on last week's prices, which quote as low as 2½c. for the darkest grades. More activity in the molasses market is apparent, three carloads of West Indian being reported on the way from Montreal for delivery to purchasers in Toronto and other Ontario centres. The price is 38 to 40c. in puncheons, 40 to 42c. in barrels, and 42 to 44c. in half-barrels.

TEAS.

No new feature has got into the situation. Greens are exceptionally scarce, more particularly in the lower grades. There is no

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51 Front Street East,
TORONTO.

Wholesale Fruit and Commission Merchants, Importers of Nuts, Figs, Dates, Oranges, and Lemons, Fancy California Evaporated and Dried Fruits, Sweet Potatoes, Cranberries, etc.

CORRESPONDENCE SOLICITED.
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New Currants.
New Sultanas.
New Valencias.
New Figs.
P. C. LARKIN & Co.,
WHOLESALE GROCERS,
25 FRONT ST. E.

LEONARD BROS.,

Wholesale Fish Dealers,

Are now prepared to fill all orders for their

Celebrated Boneless Codfish

(from new fish)

packed in 5, 10, 25 and 40 lb. boxes, 2 lb blocks wrapped in waxed paper.

SEND FOR QUOTATIONS.

ST. JOHN, N.B. MONTREAL, P.Q.

ALL GROCERS SHOULD SELL THE

Royal Dandelion Coffee.

Manufactured by
ELLIS & KEIGHLEY,
TORONTO.

TO GROCERS.

SIMCOE CANNING COY'S

Goods are warranted first-class.

PUSH THEM.

Order through your wholesale House.

DO YOU SELL

"Peerless" Washing Compound. There is nothing equal to it. It will pay you a handsome profit. Your customers will like it. Address

Pure Gold Manufacturing Co.,
31 Front Street East, Toronto.

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—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS. :: TORONTO.

GOLD MEDAL AWARDED

DELHI CANNING CO.,

Jamaica Exhibition.

WE are still at the front and propose staying there, the high standard of excellence for which our goods are noted will be fully maintained this coming season. When purchasing Canned Goods keep in mind the **Maple Leaf Brand** prepared by the Delhi Canning Co. Every can is honestly filled and perfectly reli able. Our fruits are noted for their high syrups and natural flavors.

Delhi Fruit and Vegetable Co.,

FACTORIES : DELHI AND NIAGARA.

SUGARS DOWN.

The Wholesale Grocers' Boycotte does not prevent me underselling them 17 cents per hundred on

GRANULATED SUGAR--

The Combination price is now 5 cents per lb., and I am selling at $4.83 per hundred. I have a large stock.

New Currants, New Raisins, New Figs, Canned Goods (1891 pack)

Which I am selling at lowest Cash prices. Write for quotations of Teas and General Groceries.

JAMES LUMBERS,

WHOLESALE GROCER,

TORONTO.

MARKETS—Continued.

description of tea in which the stocks are heavy. The trade reports some holding off this week on the part of retailers, who do not buy even as freely as they did last week. Values are unusually good. Blacks are steady at from 15c. upwards and Japans from 16c. In lower grades,there seems to be a growing yearly indisposition to deal, and fewer Japans below 16c. will be brought into the country this year. Last year's imports of stock at lower prices than this showed a marked falling off from those of the year previous.

The four-masted schooner Olga arrived at Vancouver, B.C., on Monday, from Yokohama, with 1,066,500 pounds of tea. She reports that the ship Heola sailed from Kobe for Vancouver with a cargo of tea nine days before she did, and fears are entertained that the Hecla foundered in the terrific gale which raged on September 14.

Says the Minneapolis Commercial Bulletin: The largest bulk of tea ever en route to a Pacific coast port is now on its way to Vancouver, consigned to the C. P. R. for transmission overland. The tea now afloat on the Empress of China and the tea clippers Benjamin Sewell, Hecla and Olga amounts to over 13,000 tons, and is for Minneapolis. St. Paul and Chicago jobbers.

PETROLEUM.

Prices hold at the points at which they have been marked for months, Canadian refined being quoted at 15 to 16c. A good local demand exists.

The Petrolia Advertiser reports ; Petrolia crude $1.35 per bbl. Oil Springs crude $1.35 per bbl. The crude oil market has been very quiet for the past week in consequence of the low price of refined which has been ruling. The competition between local refiners has been so keen lately that refined oil which should bring from 13 to 14 cents a gallon has been sold as low as 12 cents, and we have even heard of offers having been made as low as 11¾ cents. In consequence of this state of affairs refiners have been holding off from purchasing crude until they have now nearly used up their last barrel of stock on hand, and some of them will either have to shut down or pay a dollar thirty-five for more crude at which price they will make a handsome loss in the manufacture of refined oil to be sold at the present rates The crude oil market is very firm, and although we are pumping more crude than ever we were before, yet the demand for refined oil has so increased that it takes all the crude oil which is pumped here daily to supply the needs of refiners for our own Canadian market.

DRUGS AND CHEMICALS.

A fairly free movement of certain staples, as alum, sulphur, borax, camphor, cream tartar, etc., seems to be going on now towards country stores. The week shows no fluctuations in prices.

BUTTER AND CHEESE.

The butter market is in an exceptionally healthy state. All good stock finds immediate sale and makes its way readily into consumption. Prices are firm for the upper grades, some quoting as high as 18 to 20c., but there is not one tub in twenty-five that will stand the test necessary to bring these prices. The best that is in fairly general supply is worth from 16 to 18c., and that is scarce enough. Lower grades are comparatively plentiful, varieties of quality being available for all shades of value between 10 and 15c. As always happens abou this season increased supplies of dairy butter follow upon the closing of the cheese factories and the creameries. The raw material which was manufactured in the latter is of itself considerable, and will make a good deal of butter, which will come as creamery butter did not to any extent, upon the domestic market. While butter is firm and high, it must be remembered buyers are selecting, as they can get plenty of ordinary stock at the prices quoted for it.

Cheese is steady at 10 to 10½c., the under figure representing closely the price asked at the factories. There is little activity in the demand.

COUNTRY PRODUCE.

BEANS—Good old hand-picked beans sell at $1.50 to $1.60. Growers who have choice old are firm for $1.40. New are not yet in free receipt.

DRIED APPLES—Quotations are 5 to 5½c. from wholesale hands here, with 4½c. and upward paid to holders outside. The market is not more settled than it was last week.

EVAPORATED APPLES—Change hands in occasional 50-box lots at 7 to 8c. Offerings are free.

EGGS—Are scarce and wanted at 16 to 17c. Along with a falling off in the supply, there is reported a considerable demand from other collecting points to make up shipments for export. Some business is said to have been done by Canadian exporters on the New York market. Limed are now in stock and quoting at 15c.

GAME—Wild ducks are coming in at 45 to 50c. a brace, partridges at 50c., venison at 6½c. for bucks in the carcase and 5 to 6c. for does.

HAY—Is in good supply and active demand, with no change from prices running last week for bales on track—that is, $11 to $11.50.

HIDES—Are weaker. Green may be expected soon to take a drop of from ¼ to ½c., as cured have shown no tendency towards recovery. Green are quoted at 5c. for cows and 5½c. for steers. A car of selected buff was sold on Tuesday at 5½c., and common grades went in round lots for a shade less.

HONEY—Is inactive and plentiful. Extracted sells at 9 to 10c. for low grades, and for inferior at prices as low as 7c. Sections are 12½ to 15c.

HOPS—Business in large lots is exceptional, and only desultory buying in lots of moderate size is reported. Prices are 13 to 15c. for new crop and good yearlings, but are nominal for older stock.

ONIONS.—Are quiet at $2 to $2.25 per barrel.

POULTRY—Receipts are increasing and the demand is gathering strength. Dressed turkeys are 10 to 11c. per lb., geese 6 to 7c. per lb., chickens 40 to 50c. per pair, domestic ducks 25 to 50c. per pair, according to size.

ARE YOU ALIVE

TO THE FACT THAT

Surprise Soap

IS POPULAR ALL OVER

CANADA.

Made only by

The St. Croix Soap Mf'g Co.,

St. Stephen, N. B.

Branches :

MONTREAL : 17 St. Nicholas St.
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WE ARE BUYING
Dried Apples.
SEND SAMPLES AND QUOTATIONS.

ESTABLISHED 1869.
STANWAY & BAYLEY
BROKERS
AND
GENERAL COMMISSION MERCHANTS.
44 FRONT ST. EAST, TORONTO.

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Evaporated Apples
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ESTABLISHED 1841.

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Coffees,
Spices,
Mustard.

HALIFAX, N.S.

ORIENT MILLS.

SINCLAIR, HOOD & CO.,

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Importers and Manufacturers of
Coffees,
Spices,
Mustards,
CREAM OF TARTAR, BAKING POWDERS,
FLAVORING EXTRACTS, ETC.

48-50 Lombard Street, Toronto.

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Commission Merchants,

185 NOTRE DAME ST., EAST,

P.O. Box 615. WINNIPEG, MAN.

We are desirous of representing two or three more Importers or Manufacturers in any lines of Grocery goods we do not now handle.

All kinds of produce handled. Consignments solicited. Carriers supplied.

J. CLECHORN & SON,

Wholesale Fruits, Fish and Oysters
94 YONGE ST., TORONTO.

ORANGES.

Last car of Florida oranges for the season just received. Fancy stock. Send for prices of oranges and lemons. Prices are advancing daily.

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Our business is Solely Commission. The only plan which does justice to the Consignor. We handle everything which the Country Storekeeper has to send from home to sell. None of our own goods to sell in preference to yours when the market is good. Nothing between you and best price obtainable except a small commission.

Prompt Sales and Quick Returns.
We Furnish Egg Cases. Try Us.

T. W. CLARK & CO.,

General Commission and Provision Merchants and Wholesale Dealers in Dairy Products.

Consignments solicited and business transacted for Eastern Canada Merchants.

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VANCOUVER, B.C.

References: Bank of British Columbia.

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WANTED,

CHOICE DAIRY BUTTER

Correspondence Solicited.

Hams, Breakfast and Roll Bacon,

New curing, now ready.

For Choice full flavor goods send us a Sample order.

Jas. Park & Son,
Toronto. Ontario.

The Ontario Produce Co'y.

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CHOICE DAIRY TUB BUTTER.

Apples and Potatoes.

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TEAS, COFFEES, FRUITS, SUGARS, ETC

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Storage. Correspondence Solicited.

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83 COLBORNE STREET, - TORONTO.

All kinds of Hog Products handled. Also Butter, Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.
Good Prices paid for Good Dairy Butter.

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Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

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Solicit consignments of Country Produce from Storekeepers.

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Quotations and samples sent on application. A trial solicited.

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Is Honest Goods and just the Thing on Which to make or Extend a Business.

McLAREN'S

COOK'S FRIEND
BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock.

MARKETS—Continued.

POTATOES—Are firm for the time being. Cars are taken at 40 to 45c., and 50 to 60c. is quoted for out of store lots.

SEEDS—Alsike clover brings $5.50 to $6 for prime to choice, with a little higher figure for extra choice to finest samples for export. There is an improved inquiry and a few lots now offering.

SKINS—Are unchanged, at 75c. for sheep and 5 to 7c. for calf. The supply is fairly large.

WOOL—Is very dull; sellers find difficulty in getting more than 18c. Receipts are large. Dealers do not encourage sellers, as they have no expectations of any early improvement in the situation of the market.

DRESSED HOGS AND PROVISIONS.

The trade in provisions is as good as the limitations upon the resources of immediate supply will allow. All old stock is exhausted, and consumption is already busy upon the yet meagre products of the new pack.

BACON—What long clear can be supplied goes at 9c. Smoked backs and bellies are 11c. and selling well. Rolls are active at 9c.

HAMS—Of the new cure are all that the market now contains. They are selling as fast as they can be produced at 11 to 11½c.

LARD—Pure is easier, because more plentiful. Pails are 10½c., tubs 10c.

BARREL PORK—Mess is steady at $15, and Canadian short cut at $17. Ready sale for all new pack stock is reported.

DRESSED HOGS—The range of price is from 5½ to 6⅛c. Packers' weights have not been plentiful for some days, but at the moment receipts are larger. The strength of the market begins also to decline as the close of lake navigation approaches. Since no new products of hogs now arriving can be got ready in time for the last boats, packers are disposed to keep below 6¼c.

FISH.

An easy demand for fresh fish keeps up. Freezing in the meantime is going on. Stock does not arrive freely. All prices remain unchanged. Pickerel is 6c., pike 5c., whitefish and salmon trout 7 to 8c., lake herring $1.75 to $2.50, haddock is 6c., British Columbia salmon is 16c. Of pickled and salt fish, Labrador herring is $5.50, shore herring $5. The catch of Labrador herring is said to be very short this year. Bloaters are $1 to $1.50.

FLOUR AND FEED.

A normal demand is reported for flour and feed. Prices are steady and unchanged. They are: $5.75 for Manitoba patent, $5.25 to $5.35 for Ontario patents, $4.50 for straight roller, $4.40 to $4.50 for extra, $2.25 to $4 for low grades, $5.25 to $5.40 for strong bakers'. Graham flour is $4.50, standard oatmeal $3.75, rolled oats $3.75, Kiln-dried corn meal is $3.75 to $4.00, rolled wheat $5, wheat bran $12, cracked corn $1.50 per cwt., mixed chop $20 to $25, split peas $4, pot barley $4.25, oats 30 to 31c.

FRUITS.

The varieties now arriving are less numerous than those of a week ago. Apples constitute the bulk of the receipts, and though plentiful they are steady in quotation and are stronger than they were last week. Snow apples are $1.50, other fall apples are $1.00. Enquiry is beginning to be heard from holders of winter stock, which quote in an experimental sort of way at $2.25. Pears are still quite plentiful at the old range of $2.50 to $4.50. Grapes quote at 2½ to 3c. for Concords, 2½ to 4c. for Rogers, and 3½ to 4c. for Niagaras. Quinces are unchanged and in liberal receipt at $3 25 per barrel, and 40 to 50c. a basket. Cranberries are $8 per barrel and $2.75 to $3.25 per box.

N. B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal.

EVERY CAN WARRANTED.

J. H. TODD & SON,

Victoria, B.C., Owners.

AGENTS, Stanway & Bayley, Toronto. Agents for Ontario.
" W. S. Goodhugh & Co., Montreal.
" Grant, Horn & Bucknall, Winnipeg.

GREEN FRUIT.

An easier demand for lemons is a consequence of cool weather. Maoris are firm at $9, and have the market almost entirely to themselves. There are a few Malaga lemons at $6.50 per half chest. Jamaica oranges are steady at $7.50 to $8. Floridas are in more acceptable condition and in more free receipt at $4 to $4.25. New Malaga grapes are just coming into stock at $6 per keg. Bananas are scarce st $1.25 to $1.75. Sweet potatoes at $3.50 to $4 for Jerseys and $2.75 to $3 for Baltimores.

SALT.

The week's business in salt has been satisfactory to the wholesalers, who report more sales in large lots than they made a week ago. The Toronto Salt Works sold 3 cars of coarse sacks at 70c., and 2 cars of barrels at $1.18 on Tuesday.

DRY GOODS.

The tone of trade is slightly better, more seasonable weather having a bracing influence upon it. There is nothing to be specially jubilant over even yet, however, as the activity in buying is but slightly better than it was a week ago, while the orders are of the hand to mouth description.

MONTREAL MARKETS.

MONTREAL, Oct. 23, 1891.

The grocery market during the week just past has been a quiet one for various reasons. In the first place a pending trade sale of teas, molasses, etc., kept buyers back on these lines, while in dried fruit they seem decidedly nervous about the future. This feeling seems strange in view of the light shipments of raisins, etc., to this side the Atlantic, which were fully 25 per cent. less to the end of September than for the same time last year, but buyers no doubt have in mind the very large offerings of all kinds of green fruits which have to be consumed and are remarkably cheap.

SUGAR, SYRUP, ETC.

Advices from all primary markets continue strong, and sharp advances are reported in cane as well as beet sugars, particularly the latter. The changes, however, have had little effect on spot prices, although refiners say if the tone continues as strong they will have to make figures a little higher. Granulated is quoted here at 4½c. at the refinery, and yellows 3½ to 4¼c., with a fairly good trade doing.

Syrups are receiving more attention and are held about ⅛c. higher, at 2⅞ to 3⅜c. Choice Barbadoes molasses is steady at 38c., notwithstanding sales at less recently by auction. Antigua has sold at 30½c. and Porto Rico 32c.

TEAS.

There is a fairly active demand for teas, but the trade sale interfered with trade somewhat. At the sale ideas were very low and quite half the quantity was withdrawn. For all that the market is steady.

COFFEE AND SPICES.

The coffee markets generally have a better feeling but as the local market has been but slightly effected either by the rise or fall, there is no change to note on this market. Very little stock is offering here, and we still quote 19 to 19½c. Spices are steady, pepper moving 9¼ to 9 1-2, and aloes the same.

RICE.

The rice market has been quiet during the week, with a fair jobbing trade doing, however. Mill prices are as follows:—Patna $4.50 to $5, Japan $4.25 to $4.50, Standard $3.90 and off grades $3.50 in car lots.

DRIED FRUIT.

The market is pretty much the same as it was a week ago and there is the same absence of demand complained of. Jobbers who at this season of the year usually stock up in anticipation of holiday trading, seem afraid to do so this fall and business in consequence is not brisk. It seems hard to account for this spirit in view of the light shipments of dried fruit to this side of the Atlantic. A letter from a leading firm in in Spain states that up to the end of September, the date of the letter, the shipments of raisins to America altogether were 25 per cent. less than the shipments to the same date last season, yet no one seems at all anxious. Buyers are taking very sparingly and transactions amounting to 500 boxes are rare. Some round lots of prime stock have been moved at 5⅜c., with second brands ⅛ to ¼c. less, and values have an easy tendency as low offers continue to be made from London, which to a certain extent interferes with the market. With the close of navigation and higher freights however, this factor will be removed. Currants also are slightly easier, and some round lots of Provincials have been moved at 5⅜ to 5⅝c. in barrels, with proportionate advances for jobbing lots.

GREEN FRUIT.

The market for both lemons and oranges show no particular change, business being of an ordinary jobbing character. Malaga lemons have been moved at $9. to $10 per case and Sorento oranges $3.50 to $4.50 per box. Other kinds are the same.

CANNED GOODS.

Canned goods continue very quiet. Tomatoes are offering freely in round lots at 95c., but jobbers are holding off in anticipation of lower prices owing to the unprece-

SPECIALTY.

- Stone Ground Flour -

No Frozen Wheat used.

Meals and Feed of all kinds.

Mention this Paper.

J. & R. ROBSON,
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PURE CONFECTIONERY, FINEST BISCUITS.

Manufactured by

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OWEN SOUND, ONT.

Send for Price List of our various brands of chewing gum.

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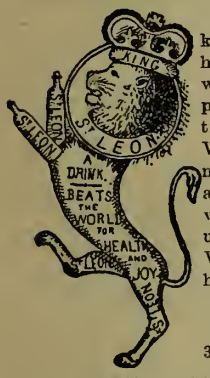

I had rheumatism in my knees and fingers, bilious headaches, etc., every few weeks. Mr. Higgins, Empire Laundry, urged me to try ST. LEON MINERAL WATER. I did, and it set me all right; headaches and pains all gone. My wife and three children also use it. We all find St. Leon Water very good and healthy.

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Hungarian, Patent, Strong Bakers

-- FLOUR --

Also Oatmeal, Rolled Oats, Rolled Oatmeal, Granulated and Standard.

Dealers in all kinds of grain and feed.

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PROPRIETORS.

Dominion Mills,

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CORNMEAL, POT BARLEY,
SPLIT PEAS, ROLLED WHEAT,
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Write for Samples and Prices.

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EPHRAIM ERB, - Halifax.

HODD & CULLEN

Roller Millers.

FLOUR

Manufactured "Hulgarian" System.

Our brands are

Classic,
Anchor,
White Frost,
Challenge,
Diadem,
Strong Bakers.

Heavy dealers in

Oats, Oatmeal, Beans,
Peas. Middlings, Bran.

Quotations by wire.

Address, STRATFORD, ONT.

EMBRO OATMEAL MILLS.

D. R. ROSS, - - EMBRO, ONT.

A CHOICE QUALITY OF

Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways. Have new machinery for the manufacture of Rolled Wheat and Graham Flour and will be pleased to have orders

---

Tilsonburg Mills

PATENT
PAN DRIED
OATMEAL

FLOUR High Patents, Bakers and Low Grades.
Split Peas, Pot Barley and Corn Meal.
Feed of all kinds.

E. D. TILLSON, TILSONBURG, ONT.

LEITCH BROS.

LEITCH TRADE MARK OAK LAKE

MILLERS, OAK LAKE, Grinders of MANITOBA WHEAT EXCLUSIVELY

MONTREAL Markets Continued.

dented pack in this province. With large quantities of fresh green stock offering fruits are neglected, and the market generally is quite flat.

FISH.

The fish market is not active, but prices rule firm under light supplies. Herring are strong and higher at $5.25 to $6 per barrel, and green cod is quite scarce and firm. No. 1 has advanced to $5.50 to $5.75, No. 2 in proportion. Dry cod is steady, and the same can be said of salmon, red sea trout, etc.

APPLES.

The local market does not improve, but advices of sales of stock in Liverpool show very fair figures compared with a year ago. In fact they are quite as good as last year's opening whatever change the future will show. This will be known as soon as the heavy shipments during the present and previous week will be on the English market shortly and afford a reliable test of its consumptive abilities. During the week the shipments from this port aggregated 43,238 barrels, 28,064 to Liverpool, 10,569 to Glasgow, 4,605 to London. Returns on first shipments of fall apples just to hand state that they netted about $2.50 to $2.25 a barrel, and locally $1.75 to $2.00 is the idea for winter varieties, and $1.50 for fall discriptions while snows run from $1.00 up.

HOPS.

There is no change in hops, and buyers are only booking in a hand to mouth way. About 15c. would move as much stock as anyone wants, but buyers do not seem disposed to operate ahead, so that values are more or less nominal.

PROVISIONS.

Pork has been fairly active during the week but the demand for smoked meats and lard has fallen off. Values rule unchanged. We quote:—Canadian short cut, per brl. $17 to $17.25; mess pork, western, per brl. $14.50 to $14.75; short cut, western, per brl. $17.25 to $17.50; hams, city cured, per lb. 10 1-2 to 11 1-2; hams, canvassed, per lb. 00 to 00; lard Canadian, in pails, 0.08¾ to 9c; bacon, per lb. 9c. to 10c; lard com. refined, per lb. 7¾ to 8c.

EGGS.

The egg market has maintained a steady level throughout the week, and there is no change to note in our prices as compared with a week ago. Demand has been good, and within the past few days has picked up somewhat. Prices are the same, 14 to 14½c. for round lots and 15c. for single packages.

BUTTER.

There is nothing to complan of about the market and holders have been pretty well cleared up here. The export demand is maintained while high values rule across the line so that it would seem as though we were going to have a strong range of values right through the winter. A certain quality will be required for home consumption and with a good shipping demand for all kinds and stock well sold up in first hands a change in the direction of lower prices seems hardly possible. Late made creamery has been selling for export as high as 23 1-2 and there is a call for Township dairy as well at 18½c.

CHEESE.

This product drags along quietly, with no change since our last and business unimportant. It is a stand-off between the English buyer and the Canadian holder. At present the latter does not seem inclined to give way, while the former is taking only what he absolutely wants. This makes a quiet market and it is hard to predict as regards the future, but it is likely that a quiet sort of trade will rule until the opening of December, as November is always a dull month in the export cheese trade. Finest is held nominally at 10c. and over here.

GRAIN.

There is no change in grain with very little doing in wheat, business being principally conferred to coarse grains such as peas and oats which are moving slowly at quotations. The stocks in store compared with a week ago show an increase of 49,459 wheat, 4,100 corn, 78,012 peas, 47,374 oats, 40,863 barley, and 41,735 rye. Compared with a year ago there is an increase of 231,094 wheat, 240'792 peas, 142,264 oats, 81,633 barley, 74,729 rye, and a decrease of 28,365 corn. We quote: No. 1 hard Manitoba, $o No. 2 do. $1.05 to $1.07; No. 3 do., 97c; No. 2 Northern, $1.04; peas, 72c. per 66 pounds in store, 73c. afloat; oats, 31c. per 34 pounds; corn, 68c. to 69c. duty paid; feed barley, 48c; good malting do. 55c. to 57c.

FLOUR.

The market has been quiet during the week with little change, but within the past few days the call for local wants has improved somewhat, as buyers want to have a certain proportion of old wheat stock on hand before new wheat stock is on the market. Values, however, are the same. The stock in store shows a decrease of 3,608 brls. compared to a year ago. Patent spring $5.00 to $5.30; Patent winter $5.00 to $5.25; straight roller $4.75 to $4.85; Extra $4.40 to $4.50; Superfine $3.95 to $4.25; City strong bakers' $5.00 to $5.10; Strong bakers' $4.75 to $5.

ST. JOHN, N. B., MARKETS.

ST. JOHN, N.B., Oct. 21, 1891.

While there has been a good trade the past week we hear complaints about the difficulty in collecting money which seems to be very scarce.

SUGAR—A slight advance has been reported in refined sugar and Yellows are in good demand, the last sales reported are, Yellows 3½ to 3¾c., Granulated 4½ to 4⅝c.

FLOUR—A fair demand with dealers well supplied, prices not much changed, though lower prices seem very probable.

MEAL—Lower prices this week and a steady demand with a preference for American ground.

OATMEAL—Is steady with a good demand.

FISH—Smoked herring are arriving in large quantities and prices some easier, the catch this season is larger than for years. Dry fish still keep scarce and higher prices will be the rule. Pollock are quoted at $2.00 to $2.15. Cod, medium, $3.80 to $4.00; large, $4.75 to $5.00.

BUTTER—The market is very poorly supplied and what is offering is only of fair quality, prices range from 17 to 19c.

EGGS—Are very scarce and firmer in price, 12 to 13½c.

POTATOES—Are selling readily at $1.15 to $1.20 per bbl., and as large quantities are being shipped it keeps an active demand here.

OATS—Are selling at 37 to 39c.

The neglect to look after minute details in the factory is a source of great loss to many producers.

The trader who pays his way must sell at a profit, and cannot afford to cut below others in the same line.

"One man ov genius in 97 thousand 4 hundred and 12 men of ordinary business talent, is just about the right proportion for actual business."—JOSH BILLINGS.

BUSINESS CHANCE.

NEW HONEY. COMB OR EXTRACTED—We can supply the trade. Write for prices. GOOLD & CO., Brantford, Ont. 46

STEEL, HAYTER & CO.,
Importers of
INDIAN TEAS
Direct from their estates in Assam.
New Season's Teas are now arriving.
PROPRIETORS OF THE WELL-KNOWN
"MONSOON" BRAND.
Samples and Quotations on application.
11 & 13 Front St. E. Toronto.
Calcutta and London Firm: Octavius Steel & Co
Telephone 2354.

ALL GROCERS SHOULD SELL THE
ROYAL DANDELION COFFEE
Manufactured by
ELLIS & KEIGHLEY,
TORONTO.

SAPOLIO Is a solid handsome cake of SCOURING SOAP Which has no equal for all cleaning purposes except the laundry. It will clean paint, make oil cloths bright and give the floors, tables and shelves a new appearance. It will take the grease off the dishes, and off the pots and pans. It scours the knives, the wash basin, bath tub, even the greasy kitchen sink. It brightens all metals except silver or gold. If you have not sold it yet, send your order at once to
EMIL POLIWKA & Co.
36 Front st., East, Toronto, Ont.
Dominion Agents.

A. H. BADGEROW. ALEX. H. DIXON.
The Badgerow, Dixon Bonded Vinegar
Manufacturing Co.,
79 and 81 Jarvis St., Toronto
Highest award, Toronto Exhibition.

Elliott, Marr & Co.,
Importers of Teas
—AND—
Wholesale Grocers.
LONDON, ONT.

DAVIDSON & HAY

Wholesale Grocers,

36 Yonge Street,

TORONTO.

- FLATS -

In stock fresh "Clover Leaf" Salmon and "Clover Leaf" Lobsters, in flat tins, containing the finest parts of the fish.

Be particular to look for the word "CLOVER LEAF" on every label.

Sloan & Crowther

WHOLESALE GROCERS,

59, 61 and 63 Front St. E.,

TORONTO.

STUART,

HARVEY & Co.

Importers and

WHOLESALE GROCERS

A Large and Well-Assorted Stock of

Teas, Sugars and General Groceries

HAMILTON, ONT.

To the Trade.

NEW ARRIVAL OF

NEW SULTANA RAISINS.
NEW LONDON LAYER RAISINS.
NEW IMPERIAL CABINET do
NEW CONNOISSEUR CLUSTER RAISINS.
NEW CURRANTS IN BARRELS.
NEW CURRANTS IN ½ BARRELS.

Write for quotations. Specialty of Sugars.

N. QUINTAL & FILS,

WHOLESALE GROCERS,

274 St. Paul Street,

MONTREAL.

RIO COFFEE

Ex. S. S. Phidias.

WARREN BROS. & BOOMER,

35 and 37 Front St. East,

TORONTO, ONT.

EDWARD

ADAMS & CO.

ESTABLISHED 1846.

Wholesale Grocers and Importers of

TEAS,

SUGARS,

COFFEES,

TOBACCOS.

95 & 97 Dundas St., London, Ont.

BALFOUR & CO.,

IMPORTERS OF TEAS

—AND—

WHOLESALE GROCERS,

HAMILTON.

WESTERN ONTARIO AGENTS FOR

Cherry's Irish Mustard, X.D.S.F.

This is superior to any other grade in the market. Try it.

JUST ARRIVED !

Consignment finest Mocha Coffee.

Write for Samples and Quotations.

SMITH & KEIGHLEY

WHOLESALE GROCERS,

9 Front St. E., Toronto

Thos. KINNEAR & Co

Wholesale Grocers and Importers of

TEAS,

SUGARS,

COFFEES,

AGENTS FOR

Cherry's Irish Mustard, X.D.S.F.

This is superior to any other grade in the market. Try it.

47 Front St. E., - TORONTO.

- CEYLON TEAS -

THE CELEBRATED

"Crescent Brand"

is packed expressly for

J. W. LANG & CO.,

Wholesale Grocers,

TORONTO.

NEW FRUITS.

(IN STORE)

CURRANTS--

VOSTIZZA,
"CRESCENT"
FINE PROVINCIAL,

(In cases, barrels and ½ barrels.

RAISINS--

VALENCIA, C. Morand brand.
Selected and finest Off Stalk.
Black Basket Malaga.

FIGS--

Fine to Choicest Eleme in 1 lb., 10 lb. and 20 lb. boxes.

PERKINS, INCE & Co.,

41 and 43 Front St., Toronto.

J. F. EBY. HUGH BLAIN.

FIGS

CHOICE

NEW

ELEME

7 Crown 28-56 lbs.

EBY, BLAIN & Co.,

Wholesale Grocers,

FRONT AND SCOTT STS. TORONTO.

NEW GOODS.

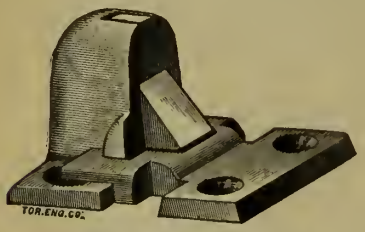
THE ROYAL DAUBER.

The accompanying cut shows "The Royal Dauber" which is manufactured in Troy, N. Y., by Messrs. Peabody and Parks, and is on sale in Canada by Messrs. Chas. Bœckh & Sons, Toronto. The dauber is an entirely new thing in blacking brushes, consisting solely of tinned malleable iron and pure

bristles. It also has a scraper for removing mud from the crevices of the shoes, and is indestructible, because the only materials used in its manufacture are tin coated iron and bristles, fastened to the handle and held in one solid mass by compression in a grip of iron, and fastened with an iron rivet. Merchants should see this dauber. It is said to be a dandy.

A REVOLUTION IN SASH LOCKS.

Among builders and architects there has been felt for a comsiderable time, the great necessity of a thoroughly good and simple sash lock, and the Automatic Sash Lock Co., Toronto, have at last succeeded in perfecting a lock, with which, in simplicity, durability and safety, none can compare. Numerous unsuccessful attempts have been made to manufacture a lock which would



overcome the necessity of a house parade every night, to see that windows were locked, but this Company have succeeded in making a lock that renders it an impossibility for windows to be closed and not locked. It also draws the sash tightly together, and prevents the most shaky windows from rattling. This lock may be obtained from all the jobbing houses, or from the Company's sole agents, Messrs. Craig, MacArthur & Co., Scott and Front Sts., Toronto.

In order to maintain retail prices of sugar the Minneapolis retail grocers' association requested the jobbers of its city not to sell to retailers who cut sugar. The jobbers signed an agreement to that effect, but recently it was violated by one of the wholesalers, in spite of protests by the association. The retailers are also having trouble with the commission merchants, some of whom persist in selling to consumers. -Merchants' Review.

SEVENTEEN POUNDS FOR A DOLLAR.

BRANTFORD, Oct. 17, '91.

DEAR EDITOR,—From THE GROCER I infer that 20 lbs. granulated sugar has all season been the ruling price, in most of the neighboring towns and cities, when the wholesale price was 5c. I am surprised at the lack of wisdom of such grocers, and feel proud to learn that we, in Brantford, can teach them a lesson in the sugar business, insomuch as the general price here has since July 1st been 17 lbs., which price was conceded by the members of our Association, and has been well maintained to date by the leading grocers, though possibly more pounds have been the rule in one end of our town where they usually cut very deep. I hope the dealers in other towns may learn something, in the line of sugar, from the wiseacres of Brantford.

Yours truly,

A 17 POUNDER.

[Twenty pounds for a dollar has not been a common concession, since the time previous to the first advance after the removal of the duty. The danger that it might become somewhat general since prices got down to the same basis again is what THE GROCER wished to guard against.—ED.]

THE COPP CLARK CO., Ltd.,

Wholesale and Manufacturing Stationers,

9 Front St., - - - Toronto.

NOTE PAPERS.
ENVELOPES.
BLANK BOOKS of all qualities and bindings.
PASS BOOKS.

Lead and Slate Pencils, Pens, Slates, School Books, Exercise Books, Scribbling Books, Note Books and all School Supplies.

General Stores write for our new Illustrated Catalogue just issued with trade discounts.

Ice your cake in 3 minutes with Gibson's ICINA. No Eggs required.

This entirely new preparation is offered to the public as an important adjunct to the culinary department of every well regulated household. It is prepared from the choicest materials, such as any housekeeper would just chose for herself. Will if used according to directions prove satisfactory.

Write for Prices and All Particulars.

GIBSON & GIBSON,
TORONTO.

It Never Fails !!!

To give satisfaction to the consumer.
Profitable results to the Grocer.
Big returns to the Jobber.

It pays every one to handle "BARM" Yeast. Write us for particulars.

BARM YEAST MFG. CO.,

TELEPHONE 1920. 35 Wellington St. E., Toronto.

ALL GROCERS SHOULD SELL THE

Royal Dandelion Coffee.

Manufactured by
ELLIS & KEIGHLEY,
TORONTO.

PICKLING VINEGAR.

T. A. LYTLE & CO.,

Bonded Manufacturers,

124--128 RICHMOND ST. W.,

TORONTO.

P. DOTY & SON,

(Successors to W. B. Chisholm)

MANUFACTURERS OF

1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers.

Oakville, Ont.

B. R. Nelles,

GRIMSBY, ONT.

Packer and Preserver of the Celebrated BEAVER Brand Canned Goods, Evaporated Apples.

JAMS and JELLIES
IN GLASS AND PAILS.
Wholesale Only.

The British Columbia Fruit Canning and Coffee Co'y, Lt'd.

VANCOUVER, B.C.

Importers and Manufacturers of

COFFEES, SPICES, MUSTARDS,
CREAM TARTAR, BAKING POWDER, &c.,
FLAVORING EXTRACTS,
CANDIED PEELS,
JAMS, JELLIES, MARMALADES and
CANNED FRUITS.

Chivers' Carpet Soap

For cleansing and restoring carpets. Warranted to take out grease or ink, and restore the colors. Likewise in all woolen fabrics

Chivers' Disinfectant Cloth Soap

Will clean all kinds of cloth, removing grease, ink, etc., restoring the colors like new. For price. etc., address

J. H. WALKER,
Alma, Ont.

TO THE TRADE

—IN—

Canned Goods.

We are making all arrangements for this season's pack—and enlarging our factory considerably—Thanks for last season's trade and soliciting this year's.

Faithfully yours,

D. W. DOUGLAS,
St. Johns, P.Q.

SALES MADE OR PENDING.

H. A. Wilton & Co., grocers, Port Williams, N. S., have sold out.

The stock of E. J. Keeping, general merchant, Austin, Man., has been sold.

I. Lawlor & Son, dealers in hardware and groceries, Dartmouth, N. S., have sold out.

Robert Woolfe, grocer and fruit dealer, Stratford, Ont., advertises his business for sale.

The stock of Hagarth Bros., general merchants, Mattawa, Ont., is advertised for sale by tender.

PARTNERSHIPS FORMED AND DISSOLVED.

Boiron & Michea, wine merchants, Montreal, have dissolved.

R. O. Chisholm & Co., grocers, Canning, N.S., have dissolved.

Todhunter & Crowe, fruit and provision dealers, Victoria, B.C., have dissolved, A. Crowe succeeding.

REMOVALS AND DEATHS.

Robert West, general merchant, Bridgewater, N. S., is dead.

Charles Pass, grocer and liquor dealer, Sydney, N.S., is dead

Edward Kelly, grocer, Sarnia, Ont., has been succeeded by B. Gerow.

Azias Troop, of the firm G. A. Troop & Co., vinegar manufacturers, St. John, N. B., is dead.

FIRES.

The saw mill and a stock of lumber belonging to Geo. Moffat & Co., general merchants and lumber makers, Dalhousie, N. B., is burnt.

DIFFICULTIES, ASSIGNMENTS. COMPROMISES.

Moodie, Graham & Co., grocers, Montreal, have assigned.

D. A. McLeod, grocer, New Glasgow, N. S., has assigned.

C. M. Marshall, general merchant, Clarence, N. S., has assigned.

N. Gelinas, general merchant, Three Rivers, Que., has assigned.

J. S. Grant, grocer, Toronto, has assigned to Campbell & May, Toronto.

F. A. Belknap, fruit dealer, Toronto, has called a meeting of his creditors.

William Wall, grocer and liquor dealer, Ottawa, is offering to compromise.

Clark Bros., grocers, bakers and milk dealers, Toronto, are offering to compromise.

B. Woods, general merchant, Hillsburg, Ont., has assigned to Duncan A. Ferguson.

Elzear Doucet, general merchant, Granby, Que., has assigned to C. Desmarteau, Montreal.

Jewell & Duff, general merchants, Pembroke, Ont., havr assigned to Henery Barber & Co., Toronto.

John Leslie & Co., general merchants, Beaverton, Ont., has assigned to Joel Hallworth, jr., Toronto.

R. L. Gallagher, wholesale and retail fruit dealer, Toronto, has called a meeting of his creditors for the 26th inst.

BUSINESS DEVELOPMENTS.

If some of our forefathers who lived only a hundred years ago, says the National Grocer, were able to come and spend a short time upon this terrestrial sphere they would vividly recognize that during those one hundred years the world had not been at a standstill. They would realize that what was the voyage of a lifetime could now almost be measured by hours. They would realize the fact much more forcibly than we do that the world's progress was more rapid and considerably more certain than we are willing to admit that it is. It is this gradual and onward march of progress that makes itself felt in science, in business, and almost every sphere of life, excepting perhaps theology and law.

Let us see. Is it not in the memory of many of our readers when the grocery trade was by no means what it is to-day? We well remember the time when there was no such thing as granulated sugar or cut loaf sugar; yes, when there was scarcely such a thing as refined sugar. We had to accept from the cane growers an abortion which used to be termed in trade parlance White Barbadoes, but which was a solid cake weighing, more or less, 200 pounds, and the best way to get into it was to drop it out of a three-storey window and then place is upon a tray and get a good steel chisel and heavy mallet in order to break it in sufficiently small lumps to place it in the sugar mill. Then there was the old fashioned sugar loaf, which varied from 20 to 50 pounds, and the industrious grocer's boy had to cut this with an ordinary chopper into conveniently small lumps for the housewife. We could go on repeating this story almost indefinitely and as a kind of variation record the time when the grocer boy would stand over a small mill grinding pepper. One great advantage of the latter manipulation would be an absolute impossibility to get to sleep over the operation. But all these things are past and gone. The grocer of to-day has his granulated sugar neatly delivered in barrels and his loaf sugar evenly cut to deliver out to his customer, and the pepper, if he so desires, neatly packed in two-ounce packages ready to hand to his patron. There was a time when the sugar mite was a bane to the grocer's boy, but alas even this is a thing of the past, and yet the trade complains how hard its lot is.

Who says that the world is not progresing and that the grocery trade is at a standstill? We can all mourn at our lot, but are there not some who are worse off than ourselves? We must confess that there is not much inspiration to be obtained from the dilapidated grocery store which burns an oil lamp and has a conspicuous landmark a ne'er-do-well appearance. But what about the modern grocery, with its bright fittings, its clerks and its brilliant electric lights? There is some inspiration in this, because it is an illustration of the development of business. The time of the old tallow dip is gone no more to return and in its place has come a new order of things, which has brought forth something that can be cherished. The customer at the modern store would despise even the choicest that was given in the old time dilapidated store which in most cases only exists in memory.

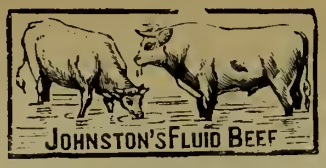
Do you intend to live up to the times? If so you must take cognizance of every improvement which is calculated to increase the efficiency of your establishment and add to its economy and attractiveness.

The world does not stand still as you do.

The Winnipeg Board of Trade has passed the following resolution: "That this board while disclaiming any right to interfere with the matter of the amalgamation of the Northwest Commercial Travellers' Association with the Commercial Travellers' Association of Canada, desires to express its opinion that no action should be taken which would tend to weaken the unity of Northwestern trade, which the mercantile element of this province has sacrificed so much to build up and cement, and in which sacrifice the Northwest Commercial Travellers' Association has borne its share.

For some days past promenaders have been attracted by yellow posters on the boardings around town announcing accounts for sale by the Canadian Commercial agency, on December 16. This in itself is not what attracts the curious; it is the list of names under the heading. There can be seen a list of thirty-two names of persons, more or less prominent, who are alleged to owe amounts from $2 to $50 to grocers, tailors, shoemakers and jewelers. The name is given, where the person is employed, his private address and the class of goods he is said to owe for as well as the amount. But the name of the firm to which the money is said to be owing is not given. At the bottom of the bill is an offer of a reward of $10 for the names of persons defacing or destroying the bills. On another part it says that these accounts will be sold by public auction on the date mentioned, unless previously settled. These bills are posted in all parts of the city, but the largest number are on the boards at the corner of Ontario and St. Lawrence streets, where they attracted a great deal of attention yesterday.—Montreal Gazette.

A customer secured is a promise of greater salary in time.

Johnston's  Fluid Beef.

It is a **genuine and reliable** Meat Food, absolutely pure, and free from any adulteration.

It is manufactured from the finest quality of BEEF and supplies all the virtues that exist in PRIME BEEF.

W. G. A. LAMBE & CO.,

Commission Merchants,

TORONTO.

AGENTS FOR

The St. Lawrence Sugar Ref'g Co., Montreal.

The British America Starch Co., Brantford.

DURABLE PAILS AND TUBS.

TRY THEM

The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. **BEST GOODS MADE.**

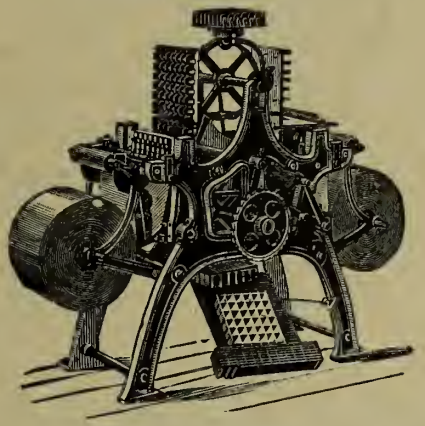
Represented by

Chas. Boeckh & Sons, Toronto,

Jas. Lee & Co., Montreal.

Northumberland Paper and Egg Case Co.

Sole Manufacturers of Machine Made Egg Case Fillers. (Straw Board.)



We also make a first-class Wooden Case, and can therefore supply a complete Egg Case at the lowest possible price. For prices and other information, address the Mills, CAMPBELLFORD. ONT

The Norton Manufacturing Co.,

E. P. Breckenridge, Toledo, Pres. — C. C. Warren, New York, Sec.-Treas.

Edwin Norton, Chicago, Vice-Pres. — W. C. Breckenridge, Resident-Manager.

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

FRUIT, PAINT, LARD, BAKING POWDER, FISH AND LOBSTER

CANS.

Capacity, fifty thousand cans per day.

Sole Agents in Canada for Norton Brothers

"Solder Hemmed" Caps.

Inquiries and Correspondence Solicited.

HAMILTON, - ONT.

REDUCED COST TO BUYERS.

Our "No. 1 Telegraph" matches are now packed in Woodboard Caddies, thus reducing the weight of the 10 gross case to about 60 lbs. but without reducing the quantity, size or quality. These caddies are printed in assorted colors and make a handsome display. The trade should send their orders at once. Consumers will buy no other matches.

For reliable brands of cut smoking and chewing Tobaccos use the following:

CUT SMOKING:
OLD FLAG.
GOLD FLAKE.
HAND MADE.

FINE CUT CHEWING:
GOLDEN THREAD. GLOBE.
VICTORIA. HIGH COURT.
JERSEY LILY.

MANUFACTURED BY

THE GLOBE TOBACCO WORKS CO., OF LONDON, Ltd.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Oct. 22, 1890.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Cleveland's Superior Baking Powder in tin cans, per dozen net.

10 cent tins	1 00
¼ lb. "	1 50
6 oz. "	2 20
½ lb. "	2 80
12 oz. "	4 25
1 lb.	5 50
5 lbs.	25 50

	Per doz
Dunn's No. 1, in tins	2 00
" " 2, in tins	75
Cook's Gem, in 1 lb pkgs	$1 75
" " 7 oz "	85
" " 2 oz "	40
" " 5 lb. tins	65
" " bulk, per lb	12

	Per doz.
Empire, 5 dozen 4 oz cans	$0 75
" 4 " 8 "	1 15
" 2 " 16 "	2 00
" ½ " 5 lb cans	9 00
" bulk, per lb	15

COOK'S FRIEND.

(In Paper Packages.)	Per doz
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, ½ "	14 00
Ocean Wave, ¼ lb, 4 doz cases.	75
" ½ lb, 4 "	1 30
" No. 1, 2 "	1 90
" 1 lb, 2 "	2 20
" 5 lb, ½ "	9 60

BISCUITS.

Abernethy	8½
Arrowroot	$0 11
Butter	0 6½
Cabin	0 7½
Cottage	0 8½
Digestive	0 10
Daisy Wafer	0 16
Garibaldi	0 10
Gingerbread	0 11
Ginger Nuts	0 10½
Graham Wafer	0 09½
Lemon	0 10
Milk	0 09½
Nic Nac	0 12
Oyster	0 06½
People's Mixed	10½
Pic Nic	0 09
Prairie	0 08½
Rich Mixed	0 14
School Cake	0 11½
Soda	0 06½
" 3 lb "	0 21
Sultana	0 11
Tea	0 11
Tid Bits	0 09½
Variety	0 11
Village	0 07½
Wine	0 08½

BLACKING.

Day & Martin's, pints, per doz	$3 20
" ½ "	2 10
" ¼ "	1 10
Spanish, No. 3	4 50
" " 10	9 00

JACQUAND FRENCH BLACKING.

No 2 per gross	2 30
No 3 "	3 45
No 4 "	4 6
No 5 "	6 90
	0

BLACK LEAD.

Reckitt's Black Lead, per box... 1 15
Each box contains either 1 gro., 1 oz.; ½ gro., 2 oz., or ¼ gro., 4 oz.

TELLIER, ROTHWELL & CO'S.

Royal Black Lead, per gross..... $1 80

F. F. DALLEY & CO.

Per gross.

Silver Star Stove Paste 9 00
Packed in fancy wood boxes, each box contains 3 doz.

BLUE.

Reckitt's Pure Blue, per gross.. 2 10

TELLIER, ROTHWELL & CO'S.

Parisian Square Blue, per lb..13 to 14c

BROOMS.

	Per doz.
Carpet....4 strings	2 90
X Parlor, 2 "	2 65
Louise 3 "	2 65
1 Gem 4 "	3 25
2 " 3 "	2 65
3 " 2 "	2 20
" 2 "	1 95
O Hurl... 4 "	2 65
" 3 "	2 35
2 Hurl..... 3 "	2 05
3 " 3 "	1 70
OK " 2 "	1 35
Hvy Mill 4 "	3 70

CORN BROOMS.

CHAS. BOECKH & SONS. per doz

X Carpet, 4 strings, net	$3 20
2 " 4 " "	2 90
3 " 3 " "	2 65
XXX Hurl 4 " "	2 60
1X " 4 " "	2 40
2X Parlor 4 " "	2 25
3 " 3 " "	1 95
4 " 3 " "	1 70
5 " 2 " "	1 30
Girls " 2 " "	1 50
Railway 4 " "	3 00
Ship 4 " "	4 00
2 Cable 2 wire bands, net	3 00
3 " 3 " "	4 00
1 Hearth 2 strings, net	1 75
2 " 2 " "	1 50
3 " 1 " "	1 20
4 " 1 " "	1 00

CANNED GOODS.

	Per doz	
Apples, 3's	$1 00	$1 10
" gallons	2 60	2 75
Blackberries, 2	2 00	2 10
Blueberries, 2	1 25	1 40
Beans, 2	.....	1 00
Corn, 2's	1 05	1 10
" Special Brands	1 30	2 10
Cherries, red pitted, 2's	2 25	2 40
Peas, 2's	1 10	1 15
Pears, Bartlett, 2's	....	2 00
" Sugar, 2's	....	1 70
Pineapple, Baltimore	2 40	2 50
" Bahama	2 90	3 00
Peaches, 2's	2 10	2 25
" 3's	3 00	3 50
" Pie, 3's	1 60	1 65
Plums, Gr Gages, 2's	1 75	2 00
" Lombard	1 75	2 00
" Damson Blue	1 90	2 00
Pumpkins, 3's	....	0 75
" gallons	3 00	3 25
Raspberries, 2's	2 25	2 40
Strawberries, choice 2's	2 25	2 40
Succotash, 2's	1 50	1 65
Tomatoes, 3's	....	1 05
Finnan haddies	.....	1 50
Lobster, Clover Leaf	.....	2 95
" Other brands	2 10	2 30
Mackerel	1 00	1 10
Salmon, Horseshoe, talls	....	1 40
" " flats	....	1 70
" white	1 10	1 25
Sardines Albert, ¼'s tins	..	11½
" ½'s "	.....	18
" Martiny, ¼'s "	10	10½
" ½'s "	16,	17
" Other brands, 9¾,	11, 16,	17
" P & C, ¼'s tins	23,	25
" ½'s "	33,	36
Sardines Amer, ¼'s "	6½,	8
" ½'s "	9,	11

JAMS AND JELLIES.

DELHI CANNING CO.

Jams assorted, 1's	2 35
Jellies, 1's	2 25

TORONTO BISCUIT & CONFECTIONERY CO

	Per lb
Jams, absolutely pure—apple	$0 06
Family	0 07
Black and Red currant. Raspberry, Strawberry, Peach and Gooseberry per lb	0 12
Plum	0 10
Jellies—pure—all kinds	0 10

These goods are put up in glass jars and in 5, and 10 lb. tins and 28 lb. pails.

Marmalade—orange	0 12

CANNED MEATS.

Comp. Corn Beef	1 lb cans	$1 60	$1 65
" "	2 "	2 60	2 70
" "	4 "	4 86	5 00
" "	6 "	8 00	8 25
" "	14 "	18 00	19 50
Minced Collops,	2 lb cans	.....	2 80
Roast Beef	1 "	.....	1 60
"	2 "	2 75	2 80
"	4 "	.....	5 85
Par Ox Tongue,	2½ "	$8 50	8 75
Ox Tongue	2 "	8 25	8 50
Lunch Tongue	1 "	....	3 25
"	2 "	5 75	6 25
English Brawn	2 "	2 75	2 80
Camb. Sausage	1 "	....	2 50
" "	2 "	....	4 00
Soups, assorted	1 "	....	1 35
" "	2 "	....	2 25
Soups & Boulli	2 "	....	1 80
" "	6 "	....	4 50

Potted Chicken, Turkey, or Game, 6 oz cans	1 50
Potted Ham, Tongue or Beef, 6 oz cans	1 35
Devilled Tongue or Ham, ½ lb cans	1 35
Devilled Chicken or Turkey, ½ lb cans	2 25
Sandwich Ham or Tongue, ½ lb cans	1 50
Ham, Chicken and Tongue, ½ lb cans	1 50

MINCE MEAT.

BRYANT, GIBSON & CO.'S—TORONTO.

Mince Meat, ½ gal glass jars,	$9 50
Ditto, 25 and 40 lb pails, per lb.	12½c

J. H. WETHEY'S—ST. CATHARINES.

Condensed, per gross, net	$12 00

CHEWING GUM.

ADAMS & SONS.

	To Retailers.
Tutti Frutti, 36 5c bars	$1 20
Bo-Kay (new) 150 pieces	1 00
Sappota, 150 "	1 00
Magic Trick, 115 "	0 75

Cleveland's Baking Powder yields best profit to the grocer, and is of such a superior quality that a customer gained is always retained.

Prices Current, Continued—

Red Rose,	115 pieces ...	0 75
Sweet Fern,	230 " ...	0 75
Puzzle Gum	115 "	0 75
Oolah " "	115 " ...	0 75
Monte Cristo, new	180 " ...	1 30

C. T. HEISEL.

	To retailers per box
Red Jacket,	115 pieces. 0 75
Royal Fruit,	36 5c. pkgs. 1 20
Digestive,	120 pieces. 0 80
Largest Heart	150 " 1 00
Globe picture	150 " 1 00

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO.S.

Chocolate—	Per lb.
French, ¼'s....6 and 12 lbs .	0 30
Caraccas, ¼'s..6 and 12 lbs..	0 35
Premium, ½'s..6 and 12 lbs...	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs .	0 24
Sticks, gross boxes, each...	1 00
Cocoa, Homœopat'c,¼'s, 8 & 14 lbs	30
" Pearl " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs.....	18

BENSDORP'S ROYAL DUTCH COCOA.

¼ lb. cans, per doz.....	$2 40
½ " " "	4 50
1 " " "	8 50

JOHN P. MOTT & CO.'s
R. S. McIndoe, Agent, Toronto.)

Mott's Broma.....per lb	$0 30
Mott's Prepaired Cocoa.....	28
Mott's Homœopat'c Cocoa(¼s)	32
Mott's Breakfast Cocoa.....	40
Mott's Breakf. Cocoa(in tins)	40
Mott's No. 1 Chocolate.....	35
Mott's Breakfast Chocolate...	28
Mott's Caracas Chocolate.....	40
Mott's Diamond Chocolate....	22
Mott's French-Can. Chocolate	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibbs.....	30
Mott's Cocoa Shells.....	5
Mott's Vanilla Chocolate stick	22&24
Mott's Pure Confec Chocolate	22c—38
Mott's Sweet Confec. Choc.	21c—30

COWAN COCOA AND CHOCOLATE CO.

Cocoas—	
Hygienic, 1, ½, ¼ lb. boxes	70, 75
Iceland Moss ¼lb in 12lb boxes	35
Soluble (bulk) 15 & 30 lb bxs...	18, 20
Soluble (tins) 6 lb and 12 lb....	20
Cocoa Nibs, any quantity ...	30, 35
Cocoa Shells, any quantity...	05
Cocoa Essence.....per doz	1 40
Chocolates—	
Mexican, ¼,½ in 10 lb bxs	30
Queen's Dessert, "	40
Vanilla "	35
Sweet Caracas "	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross...	00
Pure Caracas (plain) ¼, ½ lbs	40
Royal Navy (sweet) "	30
Confectioners' in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

WALTER, BAKER & CO'S

Chocolate—	
Pre'um No. 1, bxs. 12 & 25 lbs each	40
Baker's Vanilla in bxs 12 lbs each	52
Caraccas Sweet bxs 6 lbs each, 12 bxs in case.....	35
Eagle, sweet & spiced, bxs 12 lbs each	33
Vanilla Tablets, 416 in box, 24 bxs in case, per box.....3	65
Spanish Tablets, 100 in box, 12 bxs in case.....3	00
German Sweet Chocolate—	
Grocers' Style, in cases 12 boxes, 12 lbs each	25
Grocers' Style, in cases 24 boxes, 6 lbs each	25
48 Fingers to the lb., in cases 12 bxs 12 lbs each.....	25
48 Fingers to the lb., in cases 24 bxs 6 lbs each	25
Cocoa—	
Pure Prepared boxes, 12 lbs each	40
Cracked, boxes, 20 lbs each, 1 lb and assorted papers.....	32
Cracked, in bxs, 12 lbs., each, ½ lb. papers	32
Cracked, in bags, 6, 10 & 25 lbs each	32
Cocoa and shells, 12s and 25s.....	30
Breakfast Cocoa—	
In bxs, 6 & 12 lbs., each, ½ lb. tins	45
In boxes, 12 lbs., each, 1 lb. tins, decorated canisters.....	45
Broma—	
In boxes, 12 lbs., sach, ½ lb. tins.....	40

GIBSON & GIBSON'S

	per lb
Sydney Gibson's Cocoa, ¼s	0 30
Dr. Clarke's Cocoa, ½'s and ¼'s, tins	0 45
Soluble Cocoa bulk in boxes	0 18
Prepared do " " ...	0 22
Sydney Gibson's Chocolate, ¼s. and ½s	0 30
Gibson's Rock do ½s.	0 28
Dr. Clarke's do ¼s.	0 30
Confectioners' Pure Chocolate 10 lb. blocks	0 30
Vanilla choc. sticks, per gross ...	1 00

	per doz
Gibson's Icina, ½s. 2 doz. in case.	1 25
Gibson's Icina, 1lb 2 " "	2 25

Packed chocolate, white and pink assorted, or if required, any kind separate.

COFFEE.

GREEN

	c. per lb.
Mocha.....	30, 35
Old Government Java.....	27, 32
Rio	19, 21
Plantation Ceylon.....	29, 31
Porto Rico.....	24, 28
Guatemala.....	24, 26
Jamaica.....	22, 23
Maracaibo	24, 26

WHOLE ROASTED OR PURE GROUND.
ELLIS & KEIGHLEY'S.

	c. per lb
Java.....	33, 34
Java and Mocha	34, 36
Plantation Ceylon.....	...35
Arabian Mocha	...37
Santos.....	28, 28
English Breakfast.....	16, 24
Royal Dandelion in 1 lb tins..	... 26

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend.....	... 33
Our Own "	... 31
Laguayra "	... 29
Mocha and Java.....	32, 33
Java, Standard.....	... 33
" Old Government	30, 32
Arabian Mocha.....	 36
Santos	... 28

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs.....	30
Standard Imperial in sealed tins, 25 and 50 lbs.....	32
Standard Blend in sealed tins, 25 and 50 lbs.....	33
Ground, in tins, 5, 10, 15 and 25 lbs.....	20, 30
Say's Parisien, in ½ and 1 lb tins	30

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	$0 75
" " " " 1, 1½ oz....	1 25
" " " 2, 2 oz.....	1 75
" " " " 3, 3 oz.....	2 00

FIRE LIGHTER.

"Star" Fire Lighter, per gross.	$1 70

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz	
Cases, No. 1, 2 oz tins.....	$2 75	$3 00
" No. 2, 4 oz tins.....	4 50	5 00
" No. 3, 8 oz tins.....	8 00	8 75
" No. 4, 1 lb tins.....	12 60	14 25
" No. 5, 2 lb tins.....	25 00	27 00

FRUITS.

FOREIGN. c. per lb.

Currants, Provincial, bbls...	6½, 6½
" " ½ bbls	6⅝, 6¾
" " cases	6¾, 7
" Filiatras, bbls....	6¼, 6⅜
" " ½ bbls ...	6⅜, 6½
" " cases ..	6½, 6⅝
" Patras, bbls.....	6⅞, 7
" " ½ bbls.....	7, 7⅛
" " cases.....	7¼, 7⅜
" Vostizzas, cases.	7¾, 9½
" " ½ cases	8½, 10
" 5-crown Excelsior (cases).....	9½, 10
" ½ case....	9⅛, 9⅝
Dates, Persian, boxes, ...	5½ 6
Figs, Elemes, 14 oz., per box	... 12½
" 10 lb boxes	5 12
" 20-lb "	15 16
" Seven-Crown	16½ 17
Prunes, Bosnia, bags	... ..
" " cases, ...	5½ 6½
Raisins, Valencia, off stalk,	4 5
" New, off stalk.....	6 6½
Selected	7¾ 8
Layers	8½ 9
Raisins, Sultanas.....	10, 13
" Eleme	... ...
" Malaga:	
London layers	3 00 3 10
Loose muscatels	2 35 2 75
Imperial cabinets	3 25 3 50
" " qrs., flat.	1 00
Connoisseur clusters	4 25 4 40
Extra dessert "	4 50 4 75
" " " qrs.	1 50
Royal clusters	6 00 6 50
Fancy Vega cartoons	..... 2 75
Black baskets	4 00 4 10
" " qrs	1 30 1 35
Blue "	4 75 5 00
" " qrs	1 50 1 60
Fine Dehesas	7 00 7 25
" " qrs	2 00 2 25
Lemons, Messina.....	....
" Maori.....	..... 9 00
Oranges, Jamaicas	7 50 8 00
" Floridas.....	4 00 4 25

DOMESTIC.

Apples, Dried, per lb	0 05 0 05½
do Evaporated.....	0 07½ 0 08

GRAIN.

Wheat, Fall, No. 2, ...	0 95 0 96
" Red Winter, No. 2	0 95 0 96
Wheat, Spring, No. 2	0 94 0 95
" Man Hard, No. 1..	..... 1 10
" " No. 2..	1 07 1 10
Oats, No. 2, per 34 lbs.....	30 32
Barley, No. 2, per 48 lbs...	50 52
" No. 3, extra.....	44 46
" No. 3.....	42 43
Rye.....	83 85
Peas.....	60 63
Corn	... 70

HAY & STRAW.

Hay, Pressed, "on track	11 00 11 50
Straw Pressed, "	5 00 6 50

LICORICE.

YOUNG & SMYLIE'S LIST.

5 lb boxes, wood or paper, per lb	0 40
Fancy bxs. (36 or 50 sticks), per box.....	1 00 1 25
"Ringed" 5 lb boxes, per lb.	0 40
"Acme" Pellets, 5 lb cans, per lb	2 00
" " Fancy boxes (30s) per box.....	1 00
"Acme" Pellets, Fancy paper boxes, per box (40s)	1 25
Tar Licorice and Tolu Wafers, 5 lb cans	1 75
Licorice Lozenges, 5 lb glass jars	1 75
" " 5 lb cans.....	1 50
"Purity" Licorice, 200 sticks ...	1 45
" " 100 "	0 72½
Imitation Calabria, 5 lb bxs	1 lb 0 25

LARD.

"FAIRBANK'S" REFINED COMPOUND.

In Butter Tubs.....	0 08½
Fancy "	0 09
3-hoop pails	0 09 0 09½
60 lb. cases of 3 lb., 5 lb., and 10 lb. tins, per lb	0 10

MUSTARD.

ELLIS & KEIGHLEY'S. cts

Durham, Fine, in ¼ and ½ lb tins per lb	25
" Fine, in 1 lb jars.....	22
" Fine, in 4 lb jars.....	70
" Ex Sup., in bulk, per lb.	30
" Superior, in bulk, per lb	20
" Fine, " "	15

COLMAN'S AND KEEN'S

In 4 lb jars.....	75
In 1 lb jars.....	25
D. S. F., in tins, per lb	41
" in ½ lb tins.....	42
" in ¼ lb tins, per lb.....	44
D. F. in ½ lb tins, per lb	26
" ¼ " "	28

NUTS.

	per lb.	
Almonds, Ivica	14	15
" Tarragona.....	15	16
" Fornigetta	15	16
Almonds, Shelled Valencias ...	...	...
" " Jordan.	45,	55
Brazil.....	12	13
Cocoanuts, per 100	...	6 00
Filberts, Sicily.....	...	11
Filberts, Oblong	11	11½
Peanuts, roasted	12,	13
" green	9	10
Walnuts, Grenoble	16	17
" Bordeaux	12,	13
" Naples, cases	...	...
" Marbots.....	...	13
" Chilis	. 12	13

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO PICKLES.

John Bull, mixed, in bulk.....	$0 45
" Chow Pic'le, in bulk	0 50
" m'xed & Chow Chow	1 90
" Mixed & Chow-Chow pts	2 15
" Mixed & Chow-Chow qts	3 40
" " " 16 g.	1 90
Horse Radish, bottles, per doz	2 25

SAUCES.

John Bull, kegs, per gal	1 25
" ½ pt. bottles, per doz.	
" ½ pt. bottles, per doz (according to quantity) 90c to	1 00
Devonshire Relish, kegs p. gal	1 75
" " ½ pt, bottles, per doz	1 25
Niagara Tomato, kegs. per gal	1 25
" " Reputed pints	1 25
Raspberry Vinegar, per doz	2 25
Raspberry Syrup and vinegar ...	2 25

Terry's Candied Peels.	c. per peels
Lemon, 7 lb boxes.....	...
Orange, "	...
Citron "	...

CROSSE & BLACKWELL'S.

Pickles, all kinds, pints, per doz	3 25

Send for sample and price.

USE B.F.P. COUGH DROPS

Manufactured only by
The Toronto Biscuit and Confectionery Co., 7 Front St. E., Toronto.

Prices current, continued—

LEA & PERRIN'S.

	per doz.
Worcester Sauce, ½ pts	$3 60 $3 75
" " pints	6 25 6 50

LAZENBY & SONS.

	Per doz
Pickles, all kinds, pints	3 25
" " quarts	6 00
Harvey Sauce—genuine—hlf. pts	3 25
Mushroom Catsup " "	2 25
Anchovy Sauce " "	3 25

PRODUCE.

DAIRY.

	Per lb	
Butter, creamery, rolls	$0 21	$0 22
" " tub	0 19	0 21
" dairy, tubs, choice	0 16	0 18
" medium	0 13	0 15
" low grades to com.	0 10	0 13
Butter, pound rolls	0 15	0 18
" large rolls	0 16	0 18
" store crocks	0 16	0 18
Cheese	0 09½	0 10½

COUNTRY

Eggs, fresh, per doz	0 15	0 17
" limed	....	....
Beans	1 50	1 60
Onions, per bbl	2 00	2 25
Potatoes, per bag	0 40	0 55
Hops, 1890 crop	0 13	0 15
" 1891 "	0 13	0 15
Honey, extracted	0 08	0 10
" section	0 12½	0 14

PROVISIONS.

Bacon, long clear, p lb		0 09
Pork, mess, p. bbl	15 00	17 50
Hams, smoked, per lb	0 11	0 11½
" pickled	0 ...	0 10½
Bellies	....	0 11
Rolls	0 09	.....
Backs	....	0 11
Lard, Canadian, per lb	0 10	0 10½
Hogs	6 00	6 25
Tallow, refined, per lb	0 05	0 05½
"rough, "	....	0 02

RICE, ETC.

	Per lb
Rice, Aracan	3⅞, 4c
" Patna	4½, 5½
" Japan	5, 5½
" extra Burmah	3⅞, 4
Grand Duke	6¾, 7½
Sago	4¾, 5½
Tapioca,	5½

SPICES.

GROUND.

	Per lb.	
Pepper, black, pure	$0 12½	$0 15
" fine to superior	10	15
" white, pure	20	28
" fine to choice	20	25
Ginger, Jamaica, pure	25	27
" African, "	..	18
Cassia, fine to pure	18	25
Cloves, " "	14	25
Allspice, choice to pure	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure.	30	35
Cream of Tartar, fine to pure	25	37

STARCH.

EDWARDSBURG STARCH CO. LIMITED, MONTREAL.

	c. per lb.
No. 1 White, 4 lb cartoons	5½c
Canada Laundry	4½
Silver Gloss, crates	6½
Silver Gloss, 1 lb chromos	6¾
Satin, Starch 1 lb chromos	7½
No 1 White, barrels & halves	4⅜
Benson's Canada Prepared Corn	7½
Canada Corn	6¾
Rice Starch, 1 lb	9

BRITISH AMERICA STARCH CO BRANTFORD.

1st quality white, 3 lb. cartoons,	5½
Lily White gloss, crates	6¾
Brantford gloss, 1 lb	7½
Lily White gloss, 1 lb chromo	6¾
Canada Laundry, Boxes	4½
Pure Prepared corn	7½
Challenge Corn	6¾
Rice Starch, fancy cartoons	9
" cubes	7½

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40-1b boxes, 1, 2, and 4 lb. pack'g's	8
36-1b boxes, 3 lb. packages	8
12-lb "	8½
38 to 45-1b boxes	8
Silver Gloss Starch—	
40-lb " 1, 2 and 4 lb packages.	9
40-lb " ½ lb package	9½
40-lb " ¼ "	10
40-lb " assorted ½ and ¼ lbs	9¾
6-lb " sliding covers	9½
38 to 45 lb boxes	9
Oswego Corn Starch—for Puddings, Custards, etc.—	
40 lb boxes, 1 lb packages	8
20 " "	8

ST. LAWRENCE STARCH CO.'S

Culinary Starches—	
St. Lawrence corn starch	7½
Durham corn starch	6¾
Laundry Starches—	
No. 1, White, 4 lb. Cartons	5½
" " Bbls	4⅜
" " Kegs	4⅜
Canada Laundry	4½
Ivory Gloss, six 6 lb. bozes, sliding covers	6¾
Ivory Gloss, fancy picture, 1 lb packs	6¾
Patent Starch, fancy picture, 1 lb. cartons	7½

SUGAR.

	c. per lb
Granulated, 15 bbls or over	4⅞
less than 15 bbls	5
Paris Lump, bbls and 100 lb. bxs	5½
" " 50 lb. boxes	5⅝
Extra Ground, bbls	5⅝
" " less than a bbl.	6
Powdered, bbls	5½
" less than a bbl	5⅝
Extra bright refined	4⅜
Bright Yellow	4⅛
Medium "	3⅞
Brown	3½
Raw	3.40 4½

SYRUPS AND MOLASSES.

SYRUPS.	Per lb. bbls.	½ bbls
D	2½	2⅝
M	2⅝	2¾
B	2¾	2⅞
V.B	2⅞	2⅞
E.V.B.	2⅞	3
E. Superior	2⅞	3
XX	2⅞	3
XXX	3	3⅛

MOLASSES.	Per gal.	
Trinidad, in puncheons	0 38	0 40
" bbls	0 40	0 42
" ½ bbls	0 42	0 44
New Orleans, in bbls	0 48	0 65
Porto Rico, hdds	0 38	0 40
" barrels	0 42	0 45
" ½ barrels	0 44	0 47

TOBACCO AND CIGARS.

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	67c
Ingots, rough and ready, 7's	64
Laurel, 3's	57
Brier, 7's	55
Index, 7's	50
Honeysuckle, 7's	58
Napoleon, 8's	54
Royal Arms, 12's	55
Victoria, 12's	53
Brunette and Lovely, 12's	50½
Prince of Wales, in caddies	51½
" in 75 lb boxes	51
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	53
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
½ lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

GLOBE TOBACCO COMPANY.

CUT SMOKING TOBACCO.

	Per lb
The Old Flag, ⅛ lb. in 5 lb. boxes	70c
" " " 1 lb. Fancy Tins	70c
" " " ½ " " "	41c
Gold Flake, 1-5, 6 lb boxes	70c
" " ⅕, 5 "	70c
" " 1-10, 5 "	80c
" " 1 fancy tins	70c
" " ½ " "	41c
" " 1 " glass jars	77c
Hand Made, 1-5, 6 lb boxes	65c
" " ½ 6 "	68c
" " 1 fancy tins	68c
" " ½ " "	40c
" " 1 glass jars	75c

GRANULATED SMOKING TOBACCO.

Uncle Tom, 1-5, 6 lb boxes	45c
" " 1-10, 6 lb "	45c

LONG CUT SMOKING TOBACCO.

Wig Wag, ½, 6 lb boxes	41c
" " 1-5, 6 lb "	43c
" " 1-10, 6 lb "	45c

FINE CUT CHEWING TOBACCO.

Golden Thread, 5 & 10 lb pails	95c
Globe, - - " "	90c
Victoria, - - " "	75c
High Court, - " "	70c
Jersey Lilly, - " "	65c
Golden Thread, 1-16 " Foil in ½ gro. boxes, per gross	9 05
Solace " 1-16 " Foil in ½ gro. boxes, per gross	6 05

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M
Madre E' Hijo, Lord Landsdowne	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00

KINGSFORD'S OSWEGO ∴ STARCH.

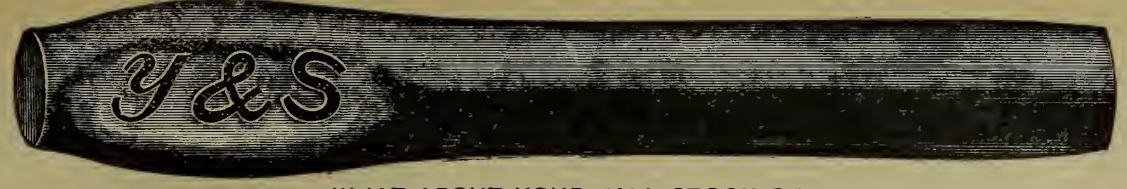
"Pure" and "Silver Gloss"
FOR THE LAUNDRY.

Corn ∴ Starch,
FOR THE TABLE,

Standard of Excellence. Absolutely Pure.

For Sale by all Leading Jobbers in Canada.

T. KINGSFORD & SON, Oswego, N.Y.



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LICORICE!

PURE CALABRIA BRAND, Y. & S.
4, 6, 8, 12 and 16 sticks to pound.

THESE GOODS CAN BE OBTAINED FROM ANY OF THE LEADING FIRST-CLASS HOUSES IN CANADA.

YOUNG & SMYLIE,

54, 56, 58, 60, 62 & 64 South 5th Street, - BROOKLYN, NEW YORK.

Prices current, continued—

El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Lougfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00

Cigarettes, all Tobacco—

Cable	7 00
El Padre	11 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 00
B. C. No. 1	4 00
Sweet Sixteen	3 50

CUT TOBACCOS.	per lb
Puritan, tenths, 5 lb. boxes	74
Old Chum, ninths, 5 lb box	71
Old Virgin., 1-10 lb pkg., 10 lb bxs	62
Gold Block, ninths, 5 lb boxes	73

CIGARETTE TOBACCO.	
B. C. N. 1, 1-10, 5 lb boxes	83
Puritan, 1-10, 5 lb boxes	85
Athlete, per lb	1 15
Hyde Park	10 50

SOAP.

Ivory Bar, 1 lb. bars, per lb	5½
Do. 2, 6-16 and 3 lb bars "	5
Primrose, 4½ lb bars, wax W "	4½
" 1 " " "	4¾
John A, cake, wax W. per doz	42
Mayflower, cake, " "	42
Gem, 3lb bars per lb	3½
" 13 oz, 1 and 2 lb. bars	3¾
Queen's Laundry, per bar	5½
Pride of Kitchen, per box	2 75
Sapolio, ½ gross boxes	3 25
" per gross, net cash	12 00

TAYLOR, SCOTT & CO.

	per doz.
Baby's Own, ½ doz boxes	$1 25
Our Boys, ½ " "	1 25
Sea Foam, ½ " "	75
London Bouquet, ½ "	60
Oatmeal, 1 " "	85
" ½ " "	60
Paris Assorted, ½ " "	0 75
Albert Oatmeal bar, 2 doz. boxes	0 75
" White Castile bar, 2 doz. boxes	0 75
Fatherland, ½ doz boxes, p. gro.	5 00

MORSE'S SOAPS.	Per lb
Mikado (wrapped)	0 04½
Eclipse "	0 04¾
Stanley Bar	0 04¾
Defiance	0 04½
Toronto, 12 oz	Per doz 0 50
Ruby, 10 oz	" 0 30
Monster, 8 oz	" 0 24
Detroit, 14 oz	" 0 48
Lily White	" 0 90
Everyday	" 0 80
Queen City, 14 oz	" 0 72

	Per box
Mottled in 5 box lots, 100 bars	5 00
" " " 60 bars	3 00
Floater (boxes free)	6 50
Electric	2 75
Hard Water Electric	2 50
Royal Laundry	3 25
Octagon	4 00

	Per doz
Royal Magnum	0 25
" " 25 doz per box.	0 20
Anchor, Assorted	0 10
" Castile	0 50
Morse's Assorted	0 45
Morse's Roso	0 45
" Windsor	0 45
" Castile	0 45
Bouquet, paper and wood	0 80
Prize Magnum, White Castile	0 72
" " Honey	0 72
" " Glycerine	0 72
" " Oatmeal	0 72

	Per box
" " Honeysuckle	0 72
Sweet Briar	0 85
Extra Perfume	0 55
Old Brown Windsor Squares	0 30
White Lavender	1 00

	Per doz
White Castile Bars	0 85
White Oatmeal	0 85
Persian Boquet, paper	2 50
Oriental	0 45
Pure Cocoanut, 3 doz. bxs, wood	0 40
Heliotrope, paper	1 50
Carnation	0 60
Rose Boquet	0 60
Cocoa Castile	0 40
Arcadian	0 45
New Arcadian, per gross	4 25
Ocean Boquet	0 45
Barber's Bar, per lb	0 25
Pure Bath	1 00
Magnolia	1 20
Oatmeal	0 85
Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey	0 70
Plain Glycerine	0 70
Plain Windsor	0 70
Fine Bouquet	1 00
Morse's Toilet Balls	0 90
Turkish Bath	0 60
Infants' Delight	1 20

WOODENWARE. per doz

Pails, 2 hoop, clear No. 1	$1 70
" 3 " " "	1 90
Pails, 2 hoops, clear No. 2	$1 60
" 3 " " "	1 80
" 3 " painted "	1 80
Tubs, No. 0	9 50
" 1	8 00
" 2	7 00
" 3	6 00
Washboards, Globe	$1 90 2 00
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
" Single Crescent	1 85
" Double "	2 75
" Jubilee	2 25

per case.

Matches,	5 case lots	Single cases
Parlor	1 70	$1 75
Telephone	3 90	4 00
Telegraph	4 10	4 20
Safety	4 20	4 30
French	3 60	3 75

Railroad (10 gro. in case)
Single case and under 5 cs. $4 00
5 cases and under 10 cases ... 3 90
Steamship (10 gro. in case)
Single case and under 5 cs. 3 80
5 cases and under 10 cases ... 3 70

	per doz.
Mops and Handles, comb.	1 25
Butter tubs	$1 60 $3 20
Butter Bowls, crates ast'd	3 60

CLOTHES PINS.

5 gross, per box	0 75
4 gross, "	0 85
6 gross, "	1 20

CHAS. BOECKH & SONS.

	per box
5 gross, single & 10 box lots	0 75 0 80
Star, 4 doz. in package	0 85
" 6 " "	1 25
" 4 " cotton bags	0 90

INDURATED FIBRE WARE.

½ pail, 6 qt	$4 00
Star Standard, 12 qt	4 50
Milk, 14 qt	5 50
Ronnd bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	3 25
" " round "	3 50
Handy dish	3 75
Water Closet Tanks	18 00

DURABLE PAILS AND TUBS

WM. CANE & SONS, MANUFACTURING CO NEWMARKET.

	Per doz.
Steel hoops, painted and grain'd	2 20
Brass hoops, oiled and varnish.	3 25
No 1 tubs	9 50
No 2 "	8 50
No 3 "	7 50

BARM YEAST.

	per box
3 doz. 5c. packages, in boxes	1 00
3 doz. 10c. " "	1 95
1½ " 10c. and 3 doz. 5c. packages in assorted boxes	2 00

"OUR NATIONAL FOODS."

	pkg.	doz
Desiccated Wheat	4 lb.	$2 35
" Rolled Oats	4 "	2 35
Snow Flake Barley	4 "	2 35
Desiccated Rolled Wheat	3 "	2 35
Buckwheat Flour, S. R	4 "	2 25
Prepared Pea Flour	2½ "	2 00
Baravena Milk Food	1 "	3 53
Patent Prepared Barley	1 "	2 00
Patent Prepared Groats	1 "	1 50
Gluten Flour	4 lb.	3 00
Farina, very choice	1½ lb.	1 40

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto:		
10 dy. to 60 dy		2 20
8 dy. and 9 dy		2 65 2 70
4 dy. to 7 dy		2 90 2 95
3 dy	C.P.	3 95 4 00
3 dy	A.P	3 45 3 50

HORSE NAILS:
"C" 60 to 60 and 10 per cent. from list.

HORSE SHOES:
From Toronto, per keg .. 3 50

SCREWS: Wood—
Flat head iron 77½ p.c. dis
Round " " 72½ p.c. dis.
Flat head brass 75 p.c. dis.
Round head brass 70 p.c.

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under)		1 35
2nd "	(26 to 40 inches)	1 35
3rd "	(41 to 50 ")	3 30
4th "	(51 to 60 ")	3 50
5th "	(61 to 70 ")	4 00
ROPE: Manilla	0 12	0 12½
Sisal	0 08	0 08½
New Zealand	0 08	0 08½

BINDER TWINE:
Crown Brand (from factory)...
Red Cap " "
Blue Ribbon " "
Silver Composite" "

AXES: Per box, $6 to $12.

SHOT: Canadian, dis. 7½ per cent.

HINGES: Heavy T and strap ...04¾ 05
" Screw, hook & strap. 03¾ 04¾

WHITE LEAD: Pure Ass'n guarantee ground in oil.

25 lb. irons	per lb 5½
No. 1	" 5
No. 2	" 4½
No. 3	" 4

TURPENTINE: Selected packages, per gal 0 55 0 56

LINSEED OIL per gal, raw 0 58 0 59
Boiled, per gal 0 61 0 62

CASTOR OIL: Best per lb 0 08½ 0 09

GLUE: Common, per lb 0 10 0 11

PETROLEUM.

F. O. B. Toronto	Imp. gal.
Canadian	0 15 $0 16
Carbon Safety	0 17½ 0 18
Canadian Water White	0 20 0 22
Amer'n Prime White	0 23 0 24
" Water White	0 25 0 00
Photogene	0 27 0 00

DRUGS AND CHEMICALS.

Alum lb	$0 02 $0 03
Blue Vitriol	0 06 0 07
Brimstone	0 02½ 0 03½
Borax	0 13 0 14
Camphor	0 65 0 75
Carbolic Acid	0 35 0 45
Castor Oil	0 11½ 0 12½
Cream Tartar	0 30 0 31
Epsom Salts	0 01½ 0 02
Paris Green	0 16 0 17
Extract Logwood, bulk	0 13 0 14
" boxes	0 15 0 17
Gentian	0 10 0 13
Glycerine, per lb	0 18 0 20
Hellebore	0 16 0 17
Iodine	5 50 6 00
Insect Powder	0 35 0 45
Salpetre	0 08½ 0 09
Soda Bicarb, per keg	2 50 2 75
Sal Soda	1 00 1 25
Madder	0 12½ ....

VINEGAR.

A. HAAZ & CO

XX, W.W	0 20
XXX, W.W	0 25
Honey Dew	0 30
Pickling	0 30
Malting	0 45
THE BADGEROW FALCONER VINEGAR CO	
French Bordeau per gal	0 34
Tarragona "	0 32
Triple "	0 30
Fruit Vinegar "	0 27
Pickling "	0 28
XXX "	0 25
Extra XX "	0 22
XX "	0 20
X "	0 16
Cider Vinegar	0 16 to 0 25
Honey Vinegar	0 25
Eng. Malt Vinegar	0 50 to 0 60
Bottled Malt Vinegar, qts	2 00
Methylated Spirits	2 00 to 2 25

FISH.

Pickerel per lb	0 06
Pike do	0 05
White fish	0 07 0 08
Salmon Trout	0 07 0 08
Lake herring	1 75 3 00
Pickled and Salt Fish:	
Labrador herring, p. bbl	5 50
Shore herring "	5 00
Salmon trout, per ½ bbl	4 25 4 50
Dried Fish:	
Codfish, per quintal	5 25 5 75
" cases	5 00 5 50
Boneless fish per lb	0 04
Boneless cod "	0 06½ 0 08½
Smoked Fish:	
Finnan Haddies per lb	0 07½
Bloaters per box	1 00 1 50
Digby herring "	0 16
Sea Fish:	
Haddock per lb	0 06
Cod "	
B.C. salmon "	0 16

— THE —

ST. LAWRENCE SUGAR REFINING CO'S

GRANULATED
AND YELLOWS
AND SYRUPS

ARE PURE.

: NO BLUEING :

Material whatsoever is used in the manufacture of

OUR GRANULATED.

THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL.

Offer for sale all grades of REFINED SUGARS and SYRUPS of the well-known brand of

Redpath

CERTIFICATES OF STRENGTH AND PURITY.

OFFICE OF THE PUBLIC ANALYST,

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Co., Montreal:

GENTLEMEN,—I have personally taken samples from a large stock of your Granulated Sugar, "REDPATH" brand, and carefully tested them by the Polariscope, and I find these samples to be as near to absolute purity as can be obtained by any process of Sugar-Refining.

The test by the Polariscope showed in yesterday s yield 99·90 per cent. of Pure Cane Sugar, which may be considered commercially as ABSOLUTELY PURE SUGAR.

JOHN BAKER EDWARDS, P.L.D., D.C.L., F.C.S.,

Public Analyst for the District of Montreal, and Professor of Chemistry.

CHEMICAL LABORATORY, MEDICAL FACULTY, McGILL UNIVERSITY.

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Company:

GENTLEMEN,—I have taken and tested a sample of your "EXTRA GRANULATED" Sugar, and find that it yielded 99·88 per cent. of Pure Sugar It is practically as pure and good a Sugar as can be manufactured.

Yours truly,

G. P. GIRDWOOD.

PURE ROCK SALT
—FOR—
Cattle and Horses.
TORONTO SALT WORKS,
128 Adelaide Street East
Sole Agents for
RETSOF MINING COMPANY.
Write for Quotations

THE CANADA MEAT PACKING CO.,

MONTREAL,
BEEF AND PORK PACKERS,

Curers of the Celebrated C.M.P Brand of Smoked Meat, Sugar cured extra-flavored Hams and Bacon.

Compressed Corned Beef. Ox and Lunch Tongue.
Pure Lard a Specialty.

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INSLEY & EDWARDS, Proprietors.

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Special apartments for invalids. Bath houses in connection and a staff of male and female attendants. The best of accomodation for Travelers. Rates, $2.00 and $2.50.
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Strictly first-class. Headquarters for Commercial Men. Large sample rooms.
H. A. PERLEY, Prop.

- Queen's Hotel -
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Newly built, newly furnished, Four large sample rooms.
WM. CLEVERLY, Prop.

The Hilliard House
RAT PORTAGE, ONT.
Strictly first-class. The favorite commercial house along the line of C. P. R
LOUIS HILLIARD, Prop.

The Clarendon Hotel,
Winnipeg, Man.
RUTLEY & McCAFFREY Proprietors.

THE LELAND HOUSE,
Portage La Prairie, Man.
Best sample rooms west of Winnipeg. Strictly first-class.
WM. NEVINS, Prop.

Queen's Hotel,
WINNIPEG, MAN.
First-class in every respect.
JAS. O'CONNOR, Prop. FRED. SPRADO, Mgr.

It is well-known

That successful Doctors read all the latest medical books and papers and go abroad occasionally to study. Successful lawyers read legal publications to learn the latest legal decisions and points constantly cropping up. Teachers, clergymen, druggists, architects, all read the publication issued in the interests of their profession. They must do so to keep up with the times.

The same applies to grocers and general merchants. They must not only read the best papers published in their interests but must also watch the advertisements closely. There they learn the rise and fall in prices; latest trade news and methods of buying, handling and selling goods, so that they may make the greatest profit. A doctor reads much that he already knows, so does a lawyer. So does a number of any of the other professions. So will a merchant. It is often the issue of the paper he misses that is worth dollars to him. His best and safest policy, therefore, is to subscribe for his trade paper.

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W. BOULTER & SONS,
PICTON, ONT.
PACKERS OF THE CELEBRATED
LION

BRAND
Canned Fruits and Vegetables.
Every can has a Lion on the Label as Trade Mark and the words Bay of Quinte canning factories. This Label is a guarantee to the consumer that the quality is first-class. Ask your wholesale grocer for the Lion Brand; do not take any other. The Wholesale Trade only supplied.
Bay of Quinte Canning Factories.
Head Office, PICTON. Branch, DEMORESTVILLE.

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SOAP

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

GOLDEN BRAND
CANNED
FINNAN HADDIE

Are put up in flat and tall tins.
Quality guaranteed

AGENTS,

H. W. NORTHRUP & Co.
South Wharf, Saint John, N. B.

-STORAGE-

(BOND AND FREE)

Warehouse Receipts Issued.

THE SHEDDEN CO., Ltd.,
184 Front St. East,
TORONTO

Star Polishing Paste

For all kinds of Metals, Glass, etc., cannot be excelled for putting a brilliant lustre on same.

Retails at 5c. and 10c.

Send direct to

STAR MFG. CO., London.

TORONTO SALT WORKS,
128 Adelaide E., Toronto,

Sole City Agents for the "Canada Salt Association"

Dealers in all kinds of Table, Dairy, Meat Curing, Barrel and Land Salts.

The "Acme" Table Salt (new process) will not get damp or hard.

Two Silver Medals, at Industrial Exhibition, Toronto, 1890, for our "Acme" Table Salt and our "Star Brand" Dairy Salt.

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SPOOL SILKS & TWISTS,
EMBROIDERIES & FANCY SILKS.

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ST. JOHNS, P. Q.

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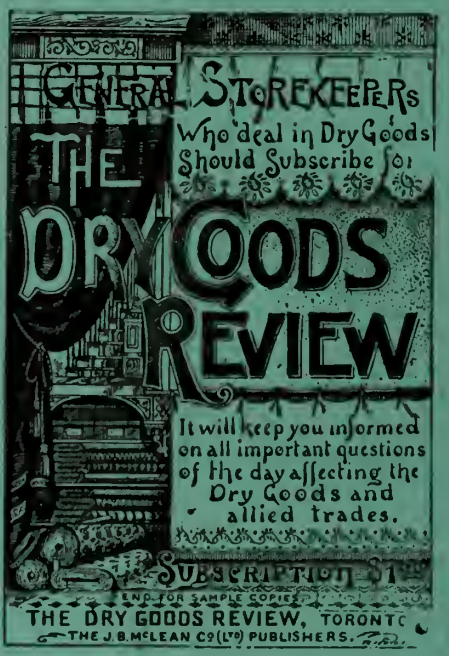
To any traveller who will send us one new subscriber for three months we will send all the back numbers of the paper containing "Drum Taps." A most entertaining sketch of a week spent on the road by a well-known American Traveller.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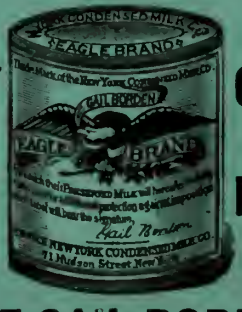
BUY  ONLY
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THE GAIL BORDEN
Eagle Brand Condensed Milk

Has maintained its high reputation for ABSOLUTE PURITY for over a QUARTER OF A CENTURY.

AS A FOOD FOR INFANTS IT HAS NO EQUAL.

FOR SALE BY
Grocers and Druggists Everywhere.

-PARISIAN-
BLUE!

Is Stronger and More Economical
THAN ANY OTHER BLUE.

It Does Not Stain the Linen.

TELLIER, ROTHWELL & CO.

-BROOMS-

EXTRA SELECT.

35, 30, 25, 20, 15.

Just what you want for choice family trade at prices to suit all.

These Brooms are made of selected stock, handsomely finished and warranted to be always same weight and quality.

Note our Special Brands.

35	"Peerless"	35
30	"Ideal"	30
25	"Royal"	25
20	"Anchor"	20
15	"Crown"	15

Manufactured by

CHAS. BOECKH & SONS, - TORONTO.

—ALSO—

Household Brushes of every description, Pails, Tubs, Washboards, Matches, etc.

Price List sent on application.

ESTABLISHED 1856.

To please your customers sell Martin's Mount Forest Oatmeals.

Ordinary oatmeal is hard to digest because it is not boiled long enough.

By our New Process the meal is partly cooked and is easily digested.

If your wholesale grocer does not keep them write direct to

MARTIN BROS.,
Mount Forest, Ont.

Oats and Feed a Specialty.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

FINE GOODS OUR SPECIALTY

MUNGO CIGARS, EXCEPTIONALLY FINE.

THE CANADIAN GROCER & GENERAL STOREKEEPER.

PUBLISHED WEEKLY $2.00 PER YEAR

VOL. V. TORONTO, OCTOBER 30, 1891. No. 44

White as a lily.

"LILY WHITE"

STARCH.

Manufactured by THE BRITISH AMERICA STARCH CO., Ltd., Brantford.

H. A. NELSON & SONS

Manufacturers and Wholesale Dealers

—IN—

BROOMS AND WHISKS,

Brushes, Baskets, Mats, Cordage, Grocers' Sundries,

Railroad and Steamship Matches.

SOLE SELLING AGENTS

for the Celebrated Woodenware manufactured by

THE LONGFORD MANF'G CO.,

Send for Staple Catalogue now ready.

56 AND 58 FRONT ST. WEST, TORONTO.

MOTT'S DIAMOND CHOCOLATE. JOHN P. MOTT & Co. HALIFAX, N.S. ESTABLISHED 1814

IS THE BEST.

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MOTT'S

DUNN'S BAKING POWDER

THE COOK'S BEST FRIEND

Largest Sale in Canada.

Taylor, Scott & Co.,

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THE BEST

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Retail Price, 25c.

—o—

For sale by all first-class grocers

MADRE E' HIJO (7 SIZES).

EL PADRE AND CABLE.

ALL-TOBACCO CABLE AND EL PADRE CIGARETTES

BRYANT, GIBSON & Co.,

TORONTO,

Manufacturers of

This is a facsimile of our bottles.

"Worcestershire Sauce," "Yorkshire Sauce" "Devonshire Relish" Raspberry Vinegar, Evaporated Vegetables, Chocolates, Cocoas, Confectionery.

"THE GENUINE CHIMNEY"

A FULL LEAD

Glass Chimney.

NICELY WRAPPED AND LABELLED

Write for Prices.

Cannot be Beaten for Design or Workmanship.

Done up in One-Half Gross Cases.

GOWANS, KENT & CO.,

Crockery, Glass and Lamp Goods Dealers,

Toronto and Winnipeg.

DALLEY'S

FROST PROOF INK.

2 OZ. CONE BOTTLES

Retails at 5 cents per bottle. Packed in 3, 6 and 12 doz. cases. Sold by all wholesale dealers or the manufacturers.

This is a first-class Black Ink that is guaranteed not to freeze in the coldest weather.

F. F. DALLEY & CO.,

HAMILTON, CANADA.

THE BRITISH COLUMBIA SUGAR REFINING CO'Y.,

LIMITED.

WORKS: VANCOUVER, B. C.

Paris Lumps, Powdered, Granulated and Yellow Sugars.

All of very finest quality and absolutely unadulterated. Manufactured from Pure Cane Sugar.

-: Finest Golden Syrups. :-

THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY · $2.00 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

Vol. V. TORONTO, OCTOBER 30, 1891. No. 44

J. B. McLEAN, President. HUGH C. McLEAN, Sec.-Treas.

THE J. B. McLEAN PUBLISHING COMPANY,

FINE MAGAZINE PRINTERS AND TRADE JOURNAL PUBLISHERS.

HEAD OFFICE : 6 Wellington West, Toronto.

MONTREAL OFFICE : 115 St. Francois Xavier St. G. Hector Clemes, Manager.

NEW YORK OFFICE : Room 105, Times Building, Roy V. Somerville, Manager.

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

Slow but apparently sure, is the progress of trade towards that state of activity which everybody has looked forward to for the past two months. Traders who have a ledger full of accounts due them cannot but be impatient, while the wheat lies stored in the granaries of the farmers. But our farmers are waiting for the price to go up, while the tremendous exports from the United States to Europe are bringing the prices down. The receipts abroad are very considerably in excess of present requirements, so that the English and Continental markets are accordingly dull. The great rush of deliveries was made upon the strength of rumors that the crops of Russia, Germany and France would be very short. While the shortage may be no less than estimated, it is certain that it has not been given time to tell on prices the way it was expected to tell on them. The German crop is stated in an official report to be 18 per cent. below the average of the past few years. The estimated deficit in France, based on government statistics, also show a big deficit in the yield. Russia has up to the present been a perplexing factor in the situation, the large receipts from that country helping to bear the European market and to upset calculations. The recent interference of the Russian government to prohibit exports of corn, oats and wheat has had a reassuring effect, and restored confidence has been reflected in Liverpool quotations. The returns showing shortage in the German wheat crop are followed by reports that rye flour mixed with cornmeal will be the raw material of the bread used in the army. While this shows the wheat crop to be short, it also betokens a falling off in the consumption of wheat flour. High prices or prospective high prices have often the effect of bringing forward a substitute that will affect the market.

* * * *

Easy prices may be temporary, and the weight of opinion is on that side of the question. The United States crop, like our own, has been very large. First, that fact, next the tempting prospects which a big upward movement in prices about the first of September conjured up, and lastly the repeated rumors of European scarcity led to a sudden exportation movement from the United States, at a time when all the vigor there is in the European crops was being exerted. The pressure of hard times was forcing the farmers of England, France, Germany, Russia and the other wheat growing countries over the sea to market their grain. At this unseasonable moment the United States fairly inundated the storehouses of Europe with supplies, sending forward more than twice the quantity of wheat it had shipped by this time last year. This could not fail to have a depressing effect upon prices even in a year of greater scarcity. Buyers have got a lot of wheat at easier prices as a consequence of this precipitate movement.

* * * *

It is to be hoped that the waiting game being played by the majority of our farmers will be the best one. They may not be waiting so much on account of reasonable expectations as on account of habit. It is their usual custom to be backward in selling, and they as often lose as gain by it. At present their course seems to have the sanction of common sense. Of course, there is still an immense amount of wheat yet to ship from the United States, and that will affect the future market as the portion already exported has affected the current market. But the crop grown in European countries will not be so much in the way, and the home supply being reduced, the home demand will be calculable in advances if the supply be not generously forced from this side as it has been for some time. The market may be turned to the advantage of the sellers on this continent if they hold judiciously, in the same way as it was turned to the advantage of buyers in Europe because growers did not hold judiciously.

* * * *

Though prices are almost certain to be good, even in the dim light of the present situation, there is no doubt that if they were not, there ought to be a lot of money moving this fall and winter, as the farmer has more bushels to sell than ever he had, and even with low prices he is not likely to get less per bushel than he sold for last year. Better times are at hand. If the farmer ever were well deserving of trust he ought to be now. Country traders ought to realize this, if they can afford to let him get a little more on account, for there are ten chances to one that if he waits to buy until after he gets his fall money, he will go to some town or city dealer with the money and leave his old friend the country merchant just so much the less money. The sales of wheat so far have mostly been made under pressure to realize. A comparison between the condition of the farmer in this country, and that of the farmer in the United States is suggested by the comparison of the quantities of wheat that has moved from first hands already. It would seem to favor the conclusion that the United States agricultural population is in more straitened circumstances than the Canadian, otherwise they would have held on longer to their wheat. Mortgages are numerous enough here, and interest as well as rent is heavy enough, but it seems these have not forced the farmer to sell to any large extent while prices are low.

MEN OF THE TIMES.

MR. G. W. GANONG.

The fruit that does so quickly waste
Thou comfitest in sweets to make it last.
—COWLEY.

Many people who are reasonably open to conviction, and who are prepared to admit that a rose would smell as sweet if called by any other name, will dispute the statement that a bon-bon or a cream chocolate will give equal delight to the palate if it bore any other mark than the letters "G. B." These two consonants appeal in this connection less to the hearing than to the taste, and though they may not be the sweetest-sounding in the alphabet, they are voted by a large body of candy epicures to be the sweetest-tasting. These letters are the initials of Ganong Bros., the well-known confectionery manufacturers in St. Stephen, N.B. The brand G. B. is a certificate of excellence, which in every case is confirmed by the goods that bear it. This is the only way whereby it is possible to make a brand significant of quality; it will mean good, indifferent or bad to people, according as the wares bearing it prove themselves good, indifferent or bad. When the test of time has brought it into mental association with one or other of these attributes in the public or commercial regard, it will mean as much if quoted in an invoice or an advertisement as if attached to the goods.

MR. G. W. GANONG.

Mr. G. W. Ganong is the senior partner in the firm of Ganong Bros. The other member is Mr. E. B. Kierstead. The style is the survival of a time when the composition of the firm accorded with the firm-name. Mr. Ganong is a native of Springfield, in King's County, New Brunswick, where he was born in the year 1851. There he also received his education. At the age of 17 he became a school teacher. Four years afterwards he abandoned this calling and went into produce and commission trading. His next step, taken three years later, was into the manufacture of confectionery. This was in the year 1874. He started on a modest scale, employing but one man, and limited his output to hard candy goods, doing at the same time a fair-sized jobbing business. He was getting along very well when his progress was suddenly and disastrously checked by a fire, in which he lost about all that he had made. This misfortune befel him in the same year as the city of St. John was devastated, by a fire which has now become historical. Two years later Mr. Ganong and his brother James H., a sketch of whom appeared in an earlier part of this series, went into partnership in St. Stephen, for the manufacture of confectionery, the firm name being that under which the business goes on to-day. The two brothers continued together until 1885, when James H. left to start the St. Croix Soap Company's business. Mr. G. W. now carried on the business alone for some time. In 1887 his trade had outgrown his premises, and he bought from St. Stephen Bank the site of his firm's present manufactory. Here he constructed a fine large building 100 feet in depth, and had got it nicely into running order when he ran up against another reverse from his old enemy the fire fiend. The new factory was burnt to the ground. In 1889 he built on the same spot the factory in which his firm does business now. In the same year Mr. Kierstead came in

The present premises of the firm are ample in space, and constructed with an eye to protection from the scourge of fire, which has twice touched with disaster the fortunes of the founder of the house. The factory covers an area of 200 x 52 square feet and is three storeys high, with a spacious basement under it. Throughout its entire height the building is divided into three sections by fire-walls. The basement is used for storage and chocolate making. On the first floor the retail store and offices take up a full section, the stock and shipping department require another, and the third is the boiler and engine room. On the second floor, one section is given up to help and dressing room, another to packing and hard candy making, and the other one to cocoanut and pan work. On the third floor handmade creams are produced in one section, the second section is the room for lozenges, moulded goods, and marsh-mallow goods, the third section is occupied by a starch room and the manufacture of gum and grain work. An annex building for paper and wooden boxes completes the establishment. This fine factory is heated by steam, lighted by gas and traversed from basement to top storey by steam elevators. The works need to be large, the warehouse space commodious and the staff of employes numerous to maintain the supply of the firm's choice confectionery, now in request all over Canada. The processes through which the raw material goes to become the finished product are complex, scientific and interesting, but cannot be compressed into the space allotted to a sketch. One or two things may be noticed. Cooling is done not only by means of marble slabs but also by cold water. An interesting thing is a patent marker for chocolate goods and bon bons, to impress upon them with a rubber plate the letters G. B. Cream goods are moulded not only in starch but also in rubber, by a process which goes by the name of the Coleman Patent Rubber Mould, which the firm control in the Maritime Provinces. They make a specialty of high class creams and chocolates, in the manufacture of which, as their reputation shows, they excel.

The force that is behind this business of huge volume and wide distribution is strong in the character and ability of its principal. Mr. Ganong showed himself a man who could buffet with adversity and not come out second best in the end. The spirit of the majority of men in the same circumstances would have collapsed after the first fire, and few would not have knocked under to the second. But Mr. Ganong was made

of more enduring stuff, and his position today among the manufacturers of the country is no more than is due to a man of so much pluck. He is an active and enlightened supporter of every movement that makes for the good of his town.

COLLECTION LAWS AND CREDIT.

Our collection laws are imperfect. Where they are most needed they are of least service. In this province the class of debtors most refractory from the collector's standpoint have really been made so by the law. Of course this class of debtors, in the very nature of their character and their circumstances, would be hard to recover a debt from, but law, in undertaking to make them responsible has really made them more dangerous to the trader. If there were no garnishee law for the trader to have recourse to, all the chances would be against this class of customers obtaining credit. They would be thrown on their own merits, which means that they would not be accepted as credit customers. The easy problem of keeping their earnings out of the way of garnishee they are almost forced to solve by their necessities. Very few of them can afford to lie out of their wages long enough for the balance in the hands of employers to amount to the minimum garnishable by a creditor. And where they could afford to do so, they are usually wily enough in knowledge of the law and dishonest enough to get the money out of harm's way. Thus the trader is tempted by the seeming security of the law to trust people whom he would not otherwise trust. The law fails to make them eligible debtors in the majority of cases, and the trader loses what is owing to him. An order from the court is as often impotent as not with this class of people, whose movements cannot be watched and checked by the only man concerned in keeping them in sight.

There ought to be some means of making dead beats responsible to their creditors. The law needs amending in this respect. When imprisonment was a penalty for indebtedness, there was a good deal of hardship in the carrying out of the law, that made it most desirable for this mode of punishing debtors to be abolished. From the standpoint of sympathy with the unfortunate but worthy debtor, it is well off our statute books, where and from that point of view it must be looked upon as a disgrace to the times to which it was continued. But unless the laws to which a man may have recourse for the recovery of money from worthless debtors can be made more effective for that purpose, it would be better that all of them should follow that for the imprisonment of debtors and be blotted out from among our enactments. If they were. there would be a remarkable curtailment of credit, and business would be on a much sounder basis. Credit would have a basis only in property, and would be the stronger for the removal from under it of the collecting laws that have been devised for getting money of people who have no stake of any sort in the community.

THE POSITION OF SUGAR.

The conditions necessary to be taken into account to anticipate the movements of the sugar market during the next few weeks are not yet clearly defined. Prices may not vary from the points they now rest at, or they may. The indefinite factor is the beet crop, which is yet a matter of estimate, and the statistician who is looked to as an authority, M. Licht, has been calling in former estimates lately, and in his most recent conjecture leaves himself a considerable range of latitude. The latest estimate of the European crops shows that there ought to be 400,000 tons of surplus for export. This news comes on the heels of liberal receipts of Brazilian cane, which came on the New York market at easier prices on account of the recent political disturbances in South America, which disturbances enhanced the necessity for the sellers to realize on their sugar as early as possible. Supplies of Java to the same market have also been liberal. Despite the signs of easier prices, however, the price of granulated went up 1-16c. in New York on Monday.

In the New York market prices are unsettled still, but the weakness that characterized the situation throughout last week is passing away. There demoralization was rife among the refiners on the 22d inst., when prices got down to 4c. and made that date notable as the one on which the heaviest sales of sugar were made that have ever been effected there in a single day's business. The cutting was begun by the Spreckels Refinery in Philadelphia. Though outside of the Trust, there is little doubt that this refiner co-operates with the Trust. He inaugurates a cut when refined begins to accumulate, and furnishes a pretext for the Trust refiners to lower prices to protect themselves, when their, as well as his, real object is to bring down the price of raw. Brazilian receipts were just beginning to arrive when the warfare began, and this coincidence harmonizes with others that have been observed in other cutting spells. The cutting is also at times a piece of strategy on the part of a majority of stockholders in the Trust whose object is to force down temporarily the price of shares, scare timid holders and then buy. Spreckels' refinery comes in handy for that object of the Trust as well, which is a policy of concentration on the part of wily operators. A cut in such circumstances is a sign of strength rather than weakness, as it shows the stock is evidently desirable property in the eyes of the manipulators of the cut.

The movements of the New York market are thus frequently due to speculative intrigue ; hence our market does not accompany them in all their aberrations. Even every movement that is the outcome of legitimate business on that market has not its counterpart here, though the disturbance in the relation between the supply and demand must finally affect the markets of the world in some degree. A little shading in the United States means a big total in a country where the distribution is so large. It is therefore worth shading for, even if it means the addition of the troublesome fraction 1-16c. Here a change is not made in response to every influence, but is usually put off till the sum of the movements warrant a change of ⅛c.

A peculiarity of consumption this fall is that it has been strong in grades that were expected to be the most neglected. It was anticipated that the demand would be almost restricted to granulated and low grade yellows, whereas it has taken a strong set in the line of good bright yellows. The sale of low grade raws has also fallen off, but that is less due to the bent of the demand towards bright sugars, than to the low prices at which dark refined has been obtainable.

Prices at the Canadian refineries are at the moment firm. The state of the market in New York led to expectations of weakness here, and offers slightly under current rates were made but were declined. An attitude of aloofness on the part of buyers has developed no signs of giving way, and the recovery on the other side of the line has given fresh strength to the situation. Along with this and to the same end operated a report of a very great shortage in the European beet crop that was said to have come from M. Lecht. This though subsequently denied had a bracing effect for the time.

WELL WORDED APPROVAL.

OTTERVILLE, Oct. 20, 1891.

THE J. B. MCLEAN, PUBLISHING CO.

DEAR SIRS,—Please find enclosed payment in full for CANADIAN GROCER and for HARDWARE for one year from Feb. 1st 1891 to Feb. 1st, 1892. I am well pleased with both papers, and I consider them the best published in your city. I find your market quotations very reliable, your weekly review of the same is very instructive, and the pointers you give on trade, store management, human nature, etc., are indeed useful for merchants that are young in the business, and the old traders can glean some knowledge as well. Hoping there is a bright future in store for you.

Yours truly,

CHAS. BURKHOLDER.

P.S.—What will you furnish THE GROCER, HARDWARE, and DRY GOODS REVIEW at for one year ? Please send me a specimen copy of THE DRY GOODS REVIEW, and oblige.

A TYPOGRAPHICAL ERROR.

SARNIA, 21st Oct., 1891.

To the Editor CANADIAN GROCER.

DEAR SIR,—Re tobacco Price List in CANADIAN GROCER, we find you quote Lily 53c. Is this correct ? As we were advised some time ago by the manufacturer of an advance of 2c., making it 55c., we think you should have it the same.

J. KENNY & CO.

[We are obliged to Messrs. Kenny & Co. for drawing our attention to this error. The figure 3 was set up by mistake for 5, and escaped our attention.—ED.]

A WORK ON THE GROCERY TRADE.

VICTORIA, Oct. 20, 1891.

Editor CANADIAN GROCER :

DEAR SIR,—Would you kindly advise me where I could procure the best work relating to the grocery trade? I saw in your paper a piece stating that every good grocer should know his business thoroughly ; hence the question. GROCER.

[The source from which a grocer must draw the most thorough knowledge is not a trade text-book, but a good training, frequent contact with other minds in the same trade, and close attention to the current history of the trade. All these influences are desirable, but where all are impossible, one or two of them must be at work in a successful business career. A training is got usually in youth in the service of other grocers, contact with members of the same trade is obtainable through organization, and the current history of the trade is to be read in the journal specially devoted to that trade.—EDITOR.]

SELLING TO CONSUMERS.

TORONTO, ONT., Oct. 23, 1891.

EDITOR CANADIAN GROCER,

DEAR SIR,—In your editorial, of to-day, you state that "there are some wholesale grocers who adhere both to the letter and the spirit of the rule to sell only to retailers." I am very glad to hear it, for I know to my sorrow that there are others who adhere neither to the letter nor spirit of it. I have had several accounts taken from me by the wholesale trade of this city. No later than last week I was informed by the steward of an educational institution, that if he were buying from a retailer he would give me the preference, but that he purchased his goods from Messrs. ————————, a large (and I ought to say) very respectable Front st. firm. The account would be from $75 to $100 per month. A very fair one for a retailer, but one can scarcely imagine a large wholesale firm breaking faith with the retail trade for it.

No wholesale grocer should sell to any but those in the trade. Large hotels and large government institutions are exempt, because they purchase in larger quantities than the average retailer, and could import their own goods if necessary.

But the wholesale merchants have no more right to sell ordinary institutions and boarding houses than to private families, and those doing so should not receive the support of the retail trade.

Yours truly,

WM. MARA.

CULLED COMPLIMENTS.

The October number of THE CANADIAN GROCER, which should be taken by every merchant, contains many superior articles. Extracts therefrom will appear in The Warder.—Lindsay Warder.

The Fall number of THE CANADIAN GROCER is out. Its 70 pages of advertising and reading matter are well printed, and the articles are replete with information valuable to the grocery trade.—World.

A special edition of THE CANADIAN GROCER has been issued, handsomely printed and illustrated. Among the engravings, are several cuts of western commercial establishments.—Winnipeg Commercial.

Magnificent Fall numbers of both THE CANADIAN GROCER and St. Joseph Journal of Commerce have been received. Both publications surpass any of their previous efforts, and that is saying a great deal.—Denver Commercial Tribune.

The Fall issue of THE CANADIAN GROCER proved to be very interesting last week, and we wish to congratulate our friend McLean upon its handsome appearance. It contained 70 pages, printed on heavy paper, elegantly illustrated and ably edited.—Chicago Grocer.

THE GROCER, of this city, issued, a week or two ago, one of the neatest specials it has yet sent out. A large addition to its advertising columns helped, no doubt, to pay for the expenditure that must have been involved in so fine an exhibition of printer's art.—Canadian Shoe and Leather Journal

The Fall number of THE CANADIAN GROCER is a very pretty and very interesting publication. It is replete with illustrations of great artistic merit, interesting articles on a variety of subjects, and special reports of considerable value relating to the trade of the past year. The type and paper, too, are of a superior class.—Canadian Trade Review.

We offer our congratulations to Messrs. J. B. McLean & Co., publishers of THE CANADIAN GROCER, upon the handsome appearance of the Fall number of that valued exchange. It is a 70 page issue, is printed on heavy super paper, elegantly illustrated and ably edited. In every respect it is a credit to the publishers.—N. Y. Merchants' Review.

The Fall number of THE CANADIAN GROCER, both from a literary and artistic viewpoint, is of unusual excellence. The last few years have witnessed rapid advances in the constitution of the trade press generally, and a glance at our northern friend is sufficient to show that it has enjoyed a full participation in the common improvement.—Grocery World.

The Fall number of THE CANADIAN GROCER, which we have just received, is a veritable jewel; cuts, printing, paper, everything in it is artistic; it is needless to say that the editorial part leaves nothing to be desired ; our friend Mr. McLean is not the man to let himself be distanced by anybody. From another point of view, that of the advertisements, it is also a grand success.—Le Prix Courant.

THE CANADIAN GROCER has just issued its Fall number, consisting of about 70 pages of intensely interesting matter to the grocers, canners, produce and provision dealers and general storekeepers. The number is an exceptionally good one, is beautifully illustrated, some of it in colors, and reflects the highest credit on its publishers, the J. B. McLean Publishing Co. Published weekly at $2 a year.—Delhi Reporter.

The Fall number of THE CANADIAN GROCER now out is a very artistically gotten up number, reflecting much credit on the proprietors. THE GROCER has already established a good name among the trade, and its enterprise in putting out this special number will add to its popularity. This issue contains many pretty illustrations and some well selected reading matter.—The Mail.

The Fall number of THE CANADIAN GROCER is an issue of 70 pages, bound in a new, illustrated cover. It is printed on calendered paper and contains many interesting cuts, some illustrative of the interior retail stores. We also have a picture of the British Columbia sugar refinery at Vancouver, B. C. The number contains several pertinent and timely practical articles. In its entire make up the issue is characteristic of the push and enterprise of the proprietor and editors.—American Grocer.

The Fall number of THE CANADIAN GROCER; just issued, is a work of art, as well as being a review of the events, movements and tendencies which have chased each other rapidly across the horizon of trade during the past year. It comprises reports of all the news bearing upon trade questions, articles upon the causes of recent failures, stockkeeping, bookkeeping and like subjects all of which are pregnant with interest for merchant and trader. It contains articles contributed by gentlemen high up in trade circles throughout Canada, which will be found to be well worth reading, as advancing the latest thoughts and solutions of problems which for centuries have been disturbing commerce.—The Empire.

We were not aware that it was possible for any one journal to practically include all the members of a trade in its circulation until we read such a statement in print.—Toronto Merchant.

PICKING HILLWATTEE TEA.

This Choice Blend is sold only to the Trade and put up in pound and half-pound lead foil packets.

SELLING AGENTS :

LUCAS, PARK & CO.,

73 McNab St. North, Hamilton, Ont.

TEAS :—Mallawalla Blend, in ½ and 1 lb. tin foil packages, is the best of all package teas.

IN STORE :—Japans, Ceylons, Formosa Oolongs, Orange Pekoes, Congoes, (all descriptions), Paklings, Packlums, (all new season's goods, and A.1 values).

NEW VALENCIAS, New Scaled Herrings, New Salmon, New Newfoundland Herrings (in barrels), New Peas, Tomatoes and Corn.

JUST RECEIVED DIRECT :—Jamaica, Maracaibo and Rio Coffees (extra values).

NEW ORLEANS MOLASSES (barrels and ½s).

Proprietors of Diamond Baking Powder and Spice Mills, Agents for Wethey's Condensed Mince Meat, Leckie's Washing Crystal, and Gillard's New Pickles, (44 oz.) The latter is a delicious relish and should be kept by all grocers.

MAIL ORDERS SOLICITED.

W. H. GILLARD & CO.,

WHOLESALE GROCERS, HAMILTON, ONT.,

Grand Pacific Hotel

KAMLOOPS, B.C.

The leading hotel in the city. Sample rooms convenient to stores, provided for commercial men

H. SMITH, Proprietor.

HOW'S THIS FOR BIZ. :

Orders for 69 Gross Star Fire Lighter by mail alone in one day.

Grocers send for sample and press opinions, of the fastest selling article of the day, big seller, big profit.

STAR MFG. CO., London.

PURE CONFECTIONERY, FINEST BISCUITS.

Manufactured by

J. McLAUCHLAN & SONS,

OWEN SOUND, ONT.

COUGH DROPS.

Every retailer should have them at this season of the year. Watson's Cough Drops are the best in the world for the throat and chest ; for the voice unequalled. "R. & T. W." stamped on each drop. Write

R. & T. WATSON, TORONTO,

for Prices, etc.

Mention THE GROCER.

Reg. Trade Mark.

Established 1849.

GOLD, SILVER

—AND—

BRONZE MEDALS

20 1st prizes.

MICHEL LEFEBVRE & CO'Y

Manufacturers of

Lion--L--Brand

Pure Vinegars, Mixed Pickles, Jellies, Jams, Preserves.

Montreal, P.Q.

THE COPP CLARK CO., Ltd.,

Wholesale and Manufacturing Stationers,

9 Front St., - - - Toronto.

NOTE PAPERS.
ENVELOPES.
BLANK BOOKS of all qualities and bindings.
PASS BOOKS.

Lead and Slate Pencils, Pens, Slates, School Books, Exercise Books, Scribbling Books, Note Books and all School Supplies.

General Stores write for our new Illustrated Catalogue just issued with trade discounts.

NOTES TAKEN ON THE ROAD.

Mr. H. N. Shaw, Ottawa, thinks he has the only coffee mill run by electricity in the Dominion. The cost is about $40 per year.

Mr. J. S. Baxter, Smith's Falls, holds his own in volume of trade with the best of them, and speaks very favorably of the prospects for the good live business men of the town.

The firm of Fitzpatrick & Harris dissolved partnership last June, since which time Mr. Geo. Fitzpatrick has been sole proprietor. He says his trade is steadily increasing and is well satisfied with the past year's business.

S. B. and J. A. Kennedy, 238 and 240 Rideau street, Ottawa, are one of the successful retail grocery firms of that city. They are young men, ever ready, obliging and courteous to all, even if it be a canvasser or agent.

In dressing windows grocers usually make some special feature that will attract attention, and I noticed one while in Ottawa that took the cake. It was a black figure in the window of Mr. E. B. Brown, 103 Sparks street, turning a coffee mill.

It took J. M. Dowdall, Ottawa, three out of four years to learn that there is no money to be made in the grocery trade by giving long credits. Now he trades for cash both ways, saves all cash discounts, buys close, and can compete with any one that sells goods at a profit and pays 100 cents on the dollar.

A. S. Wickware, Smith's Falls, has confectionery, bakers' goods, oyster and ice cream parlors in connection with his grocery business. He has a connection with the water mains of the town which drive his ice cream freezers and save him an immense amouut of labor. Mr. Wickware is a pusher, and allows no grass to grow under his feet.

The town of Smith's Falls is steadily growing. Year after year shows steady improvements in the streets, and modern appliances for the health, comfort and pleasure of its citizens. Several fine large brick and stone buildings have gone up on the main street the past year. The block in which is located the grocery business of Mr. J. Murray has been raised an additional storey, making as fine a block as is in town.

Messrs. Washburn & Co., Smith's Falls, are leading merchants and carry a very large stock of dry goods and groceries, the two departments being entirely separate, except a passage between the two. Mr. Washburn attends to all the different details of the business in person. Mr. D. B. Keith is his salesman in the grocery department, and is thoroughly posted in all matters connected with the grocery business.

P. Baskerville & Bros., wholesale grocers, 43, 45 and 58 George street, Ottawa, had a destructive fire in their premises on the 6th of the present month, cleaning out the entire storehouse part of the establishment. Notwithstanding the great loss and inconvenience, they have kept pace with their trade and expect to have a roof on a fine new storehouse structure, 167 x 33, before winter sets in. This new addition will give them many advantages over the old premises in receiving and shipping goods.

Messrs. Percival & Craig, Smith's Falls, have within the four walls of their store everything that could be desired by the purchasing community in and around that thriving town. Their stock includes cloths and suitings good enough for an Astor or a Vanderbilt, dry goods and notions, groceries and grocers' specialties that load down two entire flats and basement. Once inside, the most exacting are satisfied with the varieties of goods and attendance of clerks and proprietors.

BRITAIN'S SUPPLY OF EGGS.

According to the statistics of the Board of Trade, we are getting more and more indebted to the foreigner for our supplies of food. Our egg bill alone is a most formidable document, and seems to be growing, slowly but surely, year by year. In 1871 we imported eggs to the value of £1,263,612 ; in 1881 our annual bill for foreign eggs had grown to £2,322,390, or about exactly doubled, and in 1889 it amounted to no less than £3,127,590, the number of eggs imported into the United Kingdom in that year being 1,131,900,360, or 30 per head of the population. Foreign eggs are now three times as numerous as in 1861-65, and more than twice as plentiful as in 1866-70, when 14 were brought to our shores annually for each person, against 30 per head in each of the last two years.

To this branch of the British commissariat Germany and France contribute most largely, and about equally, Belgium and Denmark coming next. From Russia we had nearly 75,000,000 eggs last year. Holland, Portugal and the Channel islands each sent us between two and three million, and we draw smaller quantities from Spain, Sweden, Egypt, Morocco, Malta, Italy, Turkey and Norway. Australia even has begun to send us eggs, which must be at least six weeks old before they can be put on the British market. Until the last year or two, however, the quantity from Australia has been inconsiderable.

EGGS IMPORTED IN 1889.

From	No. of Eggs.
Germany	360,606,600
France	345,070,320
Belgium	219,240,840
Denmark	113,605,680
Russia	74,764,320
Holland	2,688,720
Portugal	2,138,280
Channel Islands	2,059,440
Spain	1,648,320
Sweden	973,080
Egypt	51,480
Morocco	33,120
Malta	27,120
Italy	8,640
Turkey	7,200
Norway	4,080
New South Wales	3,120
Total	1,331,900,360

—Edinburgh Scotsman.

LINES TO THE NATIONAL RAT CATCHING STOCK CO., LTD.

When times are dull,
We all do look
For ways of making money,
But the "ways and means,"
Of commission men,
Are really very funny.

A prominent Merchanr on the street.
Found business very slow,
So thought he of a brilliant scheme,
To make things brisker grow.

Jay Gould, Depew, and other men,
Are clamoring loud for shares,
And should things keep on as they are,
Will all be millionaires.

This simple but effective plan,
Was worked with a piece of twine,
To catch the festive prowling rat,
Who happened to be in "line."

The catch so far is beyond compare,
And the rush for shares is great,
So all who want to take some up,
Must hurry or they'll be too late.

THE APPLE-BARREL.

"What ho, there, Mister Grocer !
Come listen unto me,
I want a barrel of apples,
And want them quickly. See ?"

And as he spoke he pointed
At one which open stood :
"I reckon this is the right one,"
Said he—"they're large and good.

"So head this barrel up, sir,"
He said, the while his eyes
Upon the top ones rested,
Which were about this size :—
O O O O O O O.

A sudden thought that moment
Occurred unto the man,
And he winked his nether optic,
At his formulated plan.

"A word with you, I prithee,"
He said, "my grocer friend :—
If not too much, I'd ask you,
To unhead the other end."

The grocerman with sorrow,
Quite realized his fix,
And also saw t'was useless,
To indulge in any kicks.

So he turned the barrel bravely,
And plied his little adze,
Although he muttered something,
About "such beastly cads."

And when the barrel's bottom
Came out, what met their eyes?
A lot of "measley" apples,
About this sort and size :—
o o o o o o o o o.

"There are geniuses in trade, as well as in war, or the state, or letters; and the reason why this or that man is fortunate is not to be told. It lies in the man."—EMERSON.

DIAMOND CRYSTAL SALT

It is free from impurities. It is unequalled for sweetness, purity and flavor. It is made by an entirely new and expensive process, which is the principal reason why other manufacturers cannot compete with it for quality. For the table DIAMOND CRYSTAL has no equal. Its freeness from hardening makes it the best for table use. For the Dairy, DIAMOND CRYSTAL has no equal. Its remarkable antiseptic qualities make it the best for Dairy use. For table use, packed in barrels containing 115-2½s—100-3s—60-5s—40-7s and 30-10 lb. bags. For Dairy use, packed in barrels containing 20-14 lb. bags, also 28 and 56 lb. Sacks. On account of the combination entered into by the Canadian Salt Manufacturers, we are enabled to import this high-class manufacture, and are selling at prices as low as ordinary kinds.

Send us a trial order and be convinced of the correctness of the above statements.

Selling Agents for Diamond Crystal Salt.

H. P. ECKARDT & CO.,
Wholesale Grocers, TORONTO.

Self-Rising Buckwheat Flour.

We are now mailing letters to the trade giving price for this line of goods for this Season. If any friend should be overlooked kindly drop us a card and letter will be sent at once."

The Snow-Drift Baking Powder Co.,
BRANTFORD.

ORDER A CASE OF
OCEAN WAVE BAKING POWDER
From your Wholesale Grocer.
Sells itself after one Trial. Prices Current

Cowan's Soluble Cocoa

made from carefully selected Beans, produces a Cocoa of the best quality and finest flavor.

The Cowan Cocoa and Chocolate Co. L'd, Toronto.
14 and 16 Mincing Lane, Wellington St. W.
Samples free. Correspondence Solicited.

GREAT SELLERS.

Adams' Tutti Frutti and other Staple Chewing Gums.

Each box of Adams' Monte Cristo Gum contains a sparkling brilliant stone ring which is set in the latest Parisian styles.

For descriptive catalogue and elegant hanger signs for windows. Address

ADAMS & SONS' CO'Y
11 and 13 Jarvis St., Toronto.

LOCKERBY BROS., WHOLESALE GROCERS, 75 ST. PETER STREET, MONTREAL, P. Q.,

ARE OFFERING THIS WEEK

SUGARS. TEAS. { Barbadoes and Cuba } MOLASSES.

FINE LARGE DRY COD IN BUNDLES. BONELESS FISH IN BOXES.

Canned Salmon, Lobsters, Mackerel and Oysters.

Ex DRACONA.

Malaga Fruits.

W. C. BEVAN & CO.'S	DELIUS BROS. A CO.'S
Imperial London Layers.	Loose Muscatels.
Imperial Cabinets.	London Layers.
Connoisseurs Clusters.	Blackbasket best choice.
Extra Dessert Clusters.	Black Crown Dehesa.
Royal Buckingham Clusters.	Blue Crown Fine Dehesa.
Royal Dehesa Layers.	Malaga Figs, 28 lb. boxes.

Tarragona Soft Shell Almonds.
W. C. Bevan & Co's 3 Crown Shelled Almonds.
Rein & Co's Best Shelled Almonds.

Hudon, Hebert & Cie., Montreal.

Ram Lal's PURE INDIAN TEA

GUARANTEED ABSOLUTELY PURE AS MANUFACTURED ON THE GARDENS IN INDIA.

Put up in lead foil packages, ½ and 1 lb. Selling Agents:
CAVERHILL, ROSE, HUGHES & CO., Montreal.

CHAT BY THE WAY.

Russell Sage, the manifold millionaire, was a clerk. He learned frugality in his brother's grocery store at Troy.

Messrs. McCallum Bros., Vankleek Hill, Ont., are opening a grocery in the McCallum block, on John street.

Mr. Hemenway, grocer of Kemptville, has disposed of his business there to Mr. Patterson, and has removed to Detroit, Mich.

Mr. George Maling's grocery, Halifax, was entered some nights ago by robbers who took away about $30 worth of property.

On the 21st inst, the steamer Halifax took from the N.S. refinery 1,000 barrels of sugar for Boston. She will take a like number this week.

Mr. W. Buchanan, late of the Ottawa Street Railway Company, has left Ottawa for Winnipeg, where he intends going into the grocery business.

Tomato canning is finished for this year in the Demorestville Canning Factory. The pack this year has been large. They will pack a few thousand cases of apples.

The sorghum factory of J. W. Grece, Dresden, is now in full operation. The cane is very rich in saccharine matter, as the latter part of the season was most favorable.

Among the disappointments of the week, was our absence when Mr. G. Hector Clemes, representing THE CANADIAN GROCER and other trade publications called.—American Grocer.

The merchants of Walkerton have been complaining the last few days of being bothered with bees. There seems to be a scarcity of honey in the hives this fall, and the bees skirmish around the stores after sugar.

The potato crop of Prince Edward Island is greatly affected by rot owing to wet weather. Half the crop is still in the ground. Prices are lower, potatoes ruling at 18 and 20 cents a bushel, and oats 30 cents a bushel.

Mr. C. W. Keeling, merchant of Cargill, Ont., has bought out the stock of Mr. John McNamara, of Eden Grove consisting of dry goods, groceries, &c.. which he intends selling off from Mr. McNamara's store at the Grove.

The other night the grocery store of Fred Woods, Chatham, was entered by burglars who carried off a few dollars' worth of plunder. The same gang visited W. Sharpe's grocery in that city, but did not succeed in getting a hold of more than a few cents of money.

The value of a genuine frost-proof ink is recognized by everybody who has to buy or use ink in this country, when the temperature begins to frisk round the part of the thermometer that stretches away below zero. Parents have to buy ink several times every winter for the use of their children at school, whereas 5 cents paid for one bottle of Dalley's Frost Proof would liquidate the whole bill for the term. The same outlay, comparing great things with small, would be equally satisfactory to office men. See advt. on another page.

Mr. Pedler, our sometime merchant, took his departure last week without notifying his friends, some of whom would be glad to see him. His methods of doing business ever since his advent to Gravenhurst have not been of that character which would be likely to gain the confidence of the many, and some of those whose confidence he did secure are not the better of it.—Gravenhurst Banner.

Grocers and general traders might as well share in the aggregate benefit that comes to those who handle the toilet papers manufactured by the E. B. Eddy Co. It is by taking on such lines that the trader makes money nowadays. These papers are got up in packages and rolls, the rolls either perforated or plain. The raw stock is the purest and choicest. The profit is ample and the goods are ready sellers.

A Moncton merchant opened a half-chest supposed to contain tea, but found it filled with a white powdered substance and a pair of Chinese sandals. Mr. W. Frank Hatheway, the St. John importer, was written concerning the matter, and he in turn wrote to his agents in China. A reply was received from them a couple of days ago. They say that the coolies carrying the tea from up country frequently remove the tea from the boxes and place in its stead a quantity of sweet potatoes chopped fine.

On Saturday morning the stipendiary magistrate of Charlottetown P. E. I., says the Examiner, issued a summons to a leading wholesale merchant, calling on him to show the cause why he has not made the return to the city clerk of the quantity of kerosene he has stored in the city, as imperatively required by the city by-law. The summons is for the purpose of compelling a return by everyone having kerosene on his premises : this the fire department must know to guard against being overtaken by the same fate as was witnessed in Halifax a couple of weeks ago.

Mr. W. G. McLauchlan, of James McLauchlan & Sons, biscuit and confectionery manufacturers, Owen Sound, was on the 21st inst. married to Miss Jennie Brown,at the residence of her father, Mr. James Brown, Poulette street. The bride was the recipient of a large number of very fine presents. Rev. John Somerville, M. A., performed the ceremony, and the happy couple left in the afternoon for Toronto, Montreal and other points. Mr. McLauchlan was presented by the employes of the firm with a beautiful ebonized clock, accompanied by an address.

Work on the oil storehouse which was being erected near the C.P.R. station in Peterborough, Ont., has been stopped. The complaints of residents in the vicinity caused the law to be ferretted out, and an order-in-council passed in 1889 has been found which makes it illegal to store oil within 100 yards of any other building. The company claim that there was another order-in-council passed rescinding the one mentioned. If the enactments of the order-in-council of 1889 are good and are enforced, it is said it will affect several places now used for the storage of more than two barrels of petroleum.

TORONTO MARKETS.

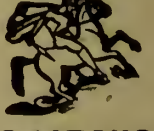
TORONTO, Oct. 29, 1891.

GROCERIES.

More animated movement is reported and is observable in the wholesale houses, though satisfaction is far from general. Large ideas have become seated, and will not be dislodged even though the trade being done is of considerably more volume than that of a year ago. While preparations for a strong demand have been made, and while stocks of new season goods are arriving every day, the shortage in the buying interest calculated upon has disappointment rather than loss of confidence. The fact that everybody with goods to sell still believes in the prospects, whose realization has so far been deferred. is reflected in the general steadiness of prices. Cutting is not commonly resorted to. Where declines have taken place they are the effect of later shipments, whose arrival fixes rather than disturbs the normal state of quotations. The weather has lately taken a turn in favor of trade. The low temperature of Tuesday was followed by quite a hopeful feeling among the wholesalers. There is a big demand on this market for general groceries from the North-West, where there has been more selling done by the farmers than here.

CANNED GOODS.

Frost has brought to a close the operations of the tomato canners by cutting off their supplies of raw material. This has been followed by some improvement in the demand, the future having nothing to bring forth in the way of increased supplies to determine any one to hold off. Prices have also taken a stronger tone as a consequence of this and of the inability of canners in some cases to take any more orders. Not merely do they decline more business, but in one or two instances they ask buyers whose orders were booked long ago to accept goods made by other canners. Those who have not oversold are being fallen back upon to keep out those who have. All this relates to first class brands. Some jobbers hold the best of these gooods at $1.10 in small lots and will sell nothing below $1.05. In the latter quotation nearly all agree. Increased consumption, and a bare beginning and limitations upon the time of the packers,are expect-



"CAIRN'S"
HOME MADE MARMALADE.

In 1, 2 and 7 lbs., in Glass, White and Stone Jars.

We are now taking orders for January shipment of this delicious preserve. Send in your orders early as the stock is limited."

BLAIKLOCK BROS,
General Agents for Canada.
MONTREAL

TORONTO AGENTS:
WRIGHT & COPP,
40 Wellington St. East, Toronto.

FOR THE
HOME, PICNIC,
CRUISE, or CAMP
The "STAR BRAND" delicious
HAMS & BACON
CAN BE HAD FROM ALL THE BEST GROCERS
F. W. FEARMAN,
Hamilton, Ont.

SOMETHING NEW!
A GREAT TREAT.
Fresh Cod
TONGUES
In 1 lb. Tins.
This is the Delicacy of the Season.
Pronounced by connoisseurs far ahead of oysters.
A GREAT LUXURY.
Apply to
EBY, BLAIN & CO., Toronto.
STEWART MUNN & CO., Montreal.
JAS. TURNER & CO., } Hamilton.
LUCAS, PARK & CO., }
Send for Samples.

ALL GROCERS SHOULD SELL
THE
EMPIRE
BAKING
POWDER.
Manufactured by
ELLIS & KEIGHLEY,
TORONTO.

"We offer to the Trade."
3,000 half boxes new fine off stalk Valencia Raisins.
3,000 half boxes 3 and 4 Crown Layers.
200 packages New Currants, barrels, half barrels, cases and half cases.
Figs in 1, 6, and 12 lb. boxes, mats and bags.
Peels—Lemon, Orange and Citron, also
500 cases 2lb. blue berries.
Please ask for samples and quotations.
L. CHAPUT, FILS & CIE., Montreal.

BEST GOODS IN THE MARKET.
FRANKFORT, CAMBRIDGE, BOLOGNA, CHICKEN, HAM and TONGUE SAUSAGES.
PUT UP BY THE MOFFATT PACKING CO.,
MONTREAL.

THOS. LAWRY & SON,
PORK PACKERS AND LARD REFINERS.
Curers of the Celebrated L. & S." and Imperial brands of Smoked Meats.
PURE LARD A SPECIALTY. | Hamilton, Ont.

FAULDER'S
"SILVER-PAN"
PRESERVES
ARE THE BEST—NO EXTRA CHARGE.

GOLD MEDAL : - Melbourne, 1888.
FIRST PRIZE : - Windsor, 1889.
GOLD MEDAL : - Edinburgh, 1890.
MADE IN SILVER PANS TO AVOID CONTACT OF FRUIT WITH COPPER.
ARTHUR P. TIPPET & CO.,
SOLE AGENTS FOR CANADA,
1 Wellington Street East, Toronto.

JAMES TURNER AND CO., WHOLESALE GROCERS, WINES AND LIQUORS.
Our stocks comprise everything in groceries, including the latest novelties.
We are selling agents for the following leading lines :
Ram Lal Pure Indian Teas,
Three grades, FINE, EXTRA, CHOICEST.
Bendsdorp's Royal Dutch Cocoa,
Batger's Jams and Marmalades,
Pickstone's Washing Crystal,
Mrs. Millar's Maccaboy Snuff.
The above goods in their respective lines cannot be excelled.

"St. Lawrence"

Best 10-cent plug of smoking tobacco in Canada.

Sells readily and gives the retailer a

PROFIT.

Send for price list and sample caddy to

Empire Tobacco Co.,

MONTREAL.

MARKETS—Continued.

ed to offset the large yield of raw material, which came too hurriedly upon the market to be made full use of by the canners. As a sign of a growing feeling $1.10 was asked and is yet held out for in response to an inquiry for a 500 case lot of choice brand tomatoes. A very large round lot was sold about a week ago for $1, but probably the same lot, which was made up of miscellaneous qualities, would bring more now. Peas are quite firm at $1.10. The corn pack is to all appearances a full one. The price is $1.05, at which also round assorted lots of vegetables are selling. Pumpkins are stiffer and quote at 90c. to $1. Quite a large business, contrary to expectations, has been done in jams and jellies in glass tin and wood. This year the sales of glass goods are larger than were those of a year ago up to the same time. Salmon is steady from $1.40 for talls to $1.70 for flats. Lobsters are quiet. Clover leaf are $2.95, and Crown quote at $2.25 to $2.35 in tall tins and $2.75 to $3 in flats. Fine quality sardines are reported to be getting into small compass outside. On account of heavy sales in low-priced goods an advance in choice French and Portguese sardines is looked for.

There were inquiries in this market from Halifax for canned lobster for export to Europe. Evidently the shortage in the Province pack is beginning to tell.

COFFEES.

The present weather stimulates the demand somewhat, and coffee sells better than it did last week. Choice Rios are hard to get to sell at 23 to 24c., but grades from 19 to 21c. are in full stock. Javas and Mochas receive more attention because of the scarcity of high grade Rios. Rios in the primary market are almost imperceptible, but are surely gaining strength. Holders both at Rio and Santos have been forced to sell until lately, but now they are showing a little more tenacity.

DRIED FRUIT.

The demand is much better than it was. It still fails to furnish the power necessary for the business that has been in prospect for the past several weeks. Trade in fruits is even behind its average activity at this season. New arrivals have brought down the price of currants, not because an oversupply is foreseen, but because a very large proportion of the stock coming in is inferior. Some very poor currants have found their way here, and are quoted as low as 5¾c. Others are quoted to arrive at 5¾ to 5⅞c. Enormous supplies of currants and raisins, both rain-damaged, have lately been shipped both to this market and New York. This is expected to bring down prices probably farther, at all events more generally here. Good currants cannot be got under 6c. All dried fruit is low-priced and is likely to remain so. Valencia raisins are quiet, at 6 to 6½c. for new crop off-stalk and 4 to 5c. for old goods. Malaga stocks are light yet, and there have been no changes in price. New Bosnia prunes have not yet been received, and are cabled somewhat higher in Trieste. The Eleme figs in stock are the finest that have come to this market for years. Ten-pound boxes quote at 12c. for new. Some old are offering at very low prices.

NUTS.

Inquiry has almost dropped off, and buyers are now awaiting the arrival of new stocks and place orders for only small quantities at present. The new nuts will begin to arrive in a short time, filberts first, almonds next, and then walnuts. Cocanuts are firm at $6 per 100.

Says the N.Y. Daily Commercial Bulletin: Word comes from Beracoa, Cuba, to the effect that the crop of cocoanuts there is very short, and that the outlook for future crops is extremely dubious. Last year the locality named turned out about 22,000,000 nuts, but it is claimed that not over 5,000,000 nuts were gathered this season, and that nearly the entire quantity will be required to supply the Cuban oil works. This great falling off is attributed to the ravages of some variety of insect that practically kills the trees, first covering the leaves with lime-like spots, subsequently causing them to fall, and so imparing the vitality of the trees, that they not only fail to produce well-developed nuts, but become lifeless as though stricken by blight of unusual destroying force. At the rate of destruction that has been going on this year, it is asserted, Baracoa will cease to be a cocoanut producer during the next twelve months. The local supply of nuts from that section is now practically nil, only one cargo having arrived during the past thirty days. The supply of other varieties is only fair, and the quantity, as far as can be learned, is hardly up to the average for the season. As natural under such conditions prices are slowly but steadily advancing.

Dadelszel cables from Bordeaux that the quality of the new crop Marbots is poor, but that quality of the Kahors is good. Shipments will take place first week in November.

RICE AND SPICES.

Though the demand for rice has lapsed from the high state of activity seasonable and currant in summer, it is still quite strong, a considerable outward movement being reported at firm prices. Spices are in request at steady to firm prices.

SUGAR.

Just now there is but a fair amount of buying. Two circumstances appear to hold the demand in check; they are, first delayed movement in grain and, second, a notion that prices may further favor buyers. As sugar is sold on the shortest time now conceded to retailers, the latter endeavor to get cash, its equivalent or what approximates to cash, that is early payment for sugar. Hence the want of money in the country tells more on the sugar trade than probably upon any other. With the view that easier prices are in store for the buyer who waits for them, it is difficult either to differ or agree. It can be scarcely more than a hope, as it is not founded on knowledge. Just now our own refiners are, compared with a week ago, unwontedly firm. Advances have been made by buyers, who have so far been unable to do any business at offers very little lower than quotations. The New York market advanced 1-16c. on Monday, but what significance that advance may have, except that refiners have just bought a lot of raw, it is unsafe to say. At present local prices are 4⅞c. for granulated, in lots of at least 15 barrels, and 5c. in smaller lots. Yellows quote from 3½ to 4½c., and raws 3⅜c. all the way up to 4½c., the latter price for hard Demerara sugars. M. Licht's latest report shows still an increase over last year's beet crop, but a smaller one than was first estimated.

The long expected estimate of beet root crop by M. Licht has at last been received, and places the figures for all Europe at 3,730,000 tons, against 3,675,000 tons last year. This is a much smaller increase of prospective yield than calculated upon, and has already stimulated the European markets with a reflection expected here.

SYRUPS AND MOLASSES.

Syrups are in quite active demand. Low prices continue to rule, and to them is due the increase in business. Nearly all grades of both bright and dark are to be had. Mo-

Compare the quality with any other.

BENSDORP'S ROYAL DUTCH COCOA.

Manufactured at Amstersdam, Holland.

Is absolutely Pure and Soluble Very delicate in flavor and of great strength. It will please more of your customers than any other Cocoa on the market, and please you because it pays a good profit. Packed in cases of 12 lbs. each. Price, ¼ lb. cans, $2.40 per doz.; ½ lb. cans, $4.50 per doz.; 1 lb. cans, $8.50 per doz.

ORDER A CASE AT ONCE OF

Eby, Blain & Co., Toronto. James Turner & Co., Hamilton.
Caverhill, Rose, Hughes & Co., Montreal. M. F. Eager, Halifax.

STEPHEN L. BARTLETT, Sole Importer, Boston, Mass.

INCREASE YOUR TRADE

BY HANDLING

"KENT BRAND"

Fine Mixed Pickles.

Ask your Wholesale Grocer for them or write direct to

The KENT CANNING AND PICKLING CO.,
Chatham, - Ont.

JOHN PETERS & CO.,

General Commission Merchants and Brokers,

Halifax, N. S. and
Kingston, Jamaica, W.I.

Agents for The E. B. EDDY MFG CO., HULL, P. Q.

We are open to accept one or two more Agencies of first-class houses, either at Halifax or Kingston. We have a good connection and splendid storage facilities.
References: The Merchants Bank of Halifax. The E. B. Eddy Mfg Co., Hull, P.Q. The Mercantile Agencies.

JAMES E. BAILLIE, PORK PACKER, TORONTO.

Hams, Breakfast Bacon Rolls.

GANONG BROS.,

ST. STEPHEN, N.B.

MANUFACTURERS OF THE

G. B.

CHOCOLATES.

N. K. FAIRBANK & CO.,

COMPOUND

REFINED LARD.

185 WELLINGTON ST., MONTREAL.
CHICAGO. ST. LOUIS. NEW YORK.

Condensed Mince Meat.

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all seasons.

Will not ferment in warm weather.

DIRECTIONS
THE CONTENTS OF THIS PACKAGE WILL MAKE TWO LARGE PIES. ADD 1½ PINTS OF WATER, OR HALF THAT AMOUNT FOR EACH PIE. BOIL 15 OR 20 MINUTES. IF TOO THICK, ADD A LITTLE WATER. IF TOO THIN, BOIL TO THE PROPER CONSISTENCY. IT IS THEN READY FOR THE CRUST. A LITTLE SUGAR, VINEGAR, WINE OR OTHER SPIRITS MAY BE ADDED IF DESIRED.
CONDENSED
MINCEMEAT
FOR
MINCE PIES
J.H.WETHEY
ST CATHARINES, ONT.
SOLE MANUFACTURER FOR CANADA

The best and cheapest Mince Meat on Earth. Price reduced to $12.00 per gross, net.

J. H. WETHEY, St. Catharines, Ont.

GEO. MATTHEWS

PACKER and CURER of the "Rose Brand"

Hams, Bacon and Lard,

ALL NEW STOCK.

PACKING HOUSES, OTTAWA, PETERBORO' and LINSDAY, ONT.

MARKETS—Continued.

lasses is easier and quiet. Trinidad in puncheons quotes at 35 to 36c., in barrels 38 to 40c., and in half-barrels 40 to 42c. Porto Rico is unchanged. New Orleans is easier at 45 to 50c. for the best grades, and for lower grades 32c. in barrels and 35c. in half-barrels.

TEAS.

Amendment in the tea trade is general and considerable. A satisfactory trade is engaging the attention of jobbers, who can give better tea for the money than they ever could before. A better supply of Young Hysons is a feature of the week's business. Offers from New York are liberal and on a basis that there is little fault found with. Some purchases have been made of low-priced grades, which are the lines this market is lacking in. Green is now to be had as low as 17c. Japans continue to be in strong favor at prices in the neighborhood of 20c., with business going on in blacks at about the same point in the scale of quotation. The local demand for Indian teas is improving, especially for those teas having flavor as well as strength. Fine make is not so much looked for as formerly, quality in cup being the first consideration. The increase which took place in the home consumption of dry tea last year appeared clearly traceable to the greater weight of dry leaf necessary to supply the expanding consumption of liquid tea. This expansion in the liquid consumption had been imperceptibly progressing for many years. It did not, however, cause much increase in the use of dry tea so long as the weaker China tea was being displaced by the stronger teas of India and Ceylon. In 1890 the displacement of China tea was very slight; therefore a greater weight of Indian and Ceylon tea became necessary. During the last nine months the displacement of China tea has again been comparatively small, and therefore a further increase in the weight of dry tea was necessary—a condition which must continue so long as any increase takes place in the quantity of liquid tea used. In Ceylon tea the low prices current for some months past are doubtless answerable for increased use, and it now seems probable that Indian tea will, from a similar cause, be forced more extensively into consumption. With good demand sales passed steadily at last week's rates, all useful liquoring kinds being actively competed for. There is not much change in the general aspect of the market. Common teas still predominate largely, and are rather slow of sale, although prices continue low. There is no appreciable difference in quotations for inferior grades as compared with last week's prices. Fine and finest sorts sell well, and in most cases very full rates are being paid for all teas with quality. Ceylons under 7d. are rather easier, but fine invoices are eagerly competed for, and show an advance upon recent prices. Speaking generally, the quality of the Ceylons throughout the week has been poor.

NOTES.

Our Prices Current show some changes in the quotations for canned meats, all in the way of reduction.

New citron, lemon and orange peel have arrived. The prices are higher by 20 per cent. than they were a year ago, and have gone up outside since the receipt of stock here.

Messrs. T. Kinnear & Co., wholesale grocers, have bought the premises one door to the east of their old stand. Their number on Front St. east now is 49 instead of 47. Their new warehouse will be a handsome and very convenient one when the improvements now in progress are completed. Finely appointed, well-lighted offices and sample rooms, separated by plate glass and cherry partitions will give a very bright appearance to the front part. The building is 181 x 36 square feet, and four storeys high. The greater space it affords is what Messrs. Kinnear & Co. are after.

The Breadmaker's Yeast Co. have placed upon the market a 2c. package of their well known Yeast which promises to be a good seller, as it fills a long felt want in furnishing an imperishable yeast at a popular price.

Messrs. Steel, Hayter & Co., growers and importers of Indian teas, have just received a large consignment of fine Darjeelings, having the true hill flavor for which these teas are renowned.

The quotations of Young & Smylie'e licorice goods, which appear in Prices Current, are from a list on which we are advised, that there have been some changes. The changes have not been specified in our advice, but will appear in the Prices Current of our next issue.

An advance in Ceylon in the price of chocolate has caused an upward movement in some of the prices in John P. Mott's list, notably in Ceylon, which now quotes at 40c. instead of 38c. as heretofore. Gilt edge sweet chocolate liquors have also gone up 2c.; with vanilla the price is now 32c., without, 30c.

PETROLEUM.

A tranquil business, with no tendency towards movement one way or the other in prices, is reported. The volume of the business now doing growes steadily with the advance of the season.

The Petrolia Advertiser reports : Petrolia crude $1.34½ per bbl. Oil Springs crude $1.35 per bbl. In consequence of several new wells having been struck in Sarnia and Moore Townships the price of Petrolia Crude has weakened this week half a cent a barrel, which was chiefly caused by the striking of a well in the township of Sarnia by Messrs. R. & J. Jackson of this town. This territory is very spotted, and the first well these gentlemen put down upon the Jackson farm turned out to be a dry hole, but they have struck a good deposit in their second well, as after striking the oil-bearing rock at a depth of 460 feet the fluid rose in the hole 250 feet and a considerable supply of oil and gas manifested itself, and the well started off pumping at the rate of 50 barrels a day. The drillers have removed the rig from it to another location and the proprietors are putting on a rig of their own to pump the oil with, which is at present shut down while the change is being made.

The production of Oil Springs is falling off in consequence of a cessation of drilling there, most of the drillers having removed their tools to Petrolia. On this account, the demand of Oil Springs oil is continued as before, and we have not, therefore, noticed any particular change in the price of that commodity.

We quote refined oil at 11¾ to 12 cents. Some of the refiners, we hear, are trying to sell their oil at even lower figures than these, but we haven't got on to any particular sales yet, as soon as we do, however, we will let our readers have the full benefit of it.

DRUGS AND CHEMICALS.

Sales are not reported either large or numerous. The state of the market is about as usual at this season, particularly when healthy, bracing weather is the rule, as it is now. There have been no changes in prices.

BUTTER AND CHEESE.

A pretty fair delivery of butter is reported. The prices have stimulated offerings, but all holders are firm in their ideas of the value of their stock, so that prices have not been depressed by freer receipts. Good dairy tub brings prices whose range opens at 17c., with the possibility of closing at 20c. for very choice stock, a few small parcels having changed hands at that figure. Buying is free, though some dealers feel that prices have got on too high a plane and retard business. But it seems certain that receipts are coming forward as freely as production will warrant. The supply of butter is limited now almost to stuff of the current make, as June, July, August and September butter have for the most part found their exit before this. Creamery butter has not drifted this way to any extent during the year, and even now there are no strong inducements for sellers, as export prices are as good and will move more stock. Tubs quote at 23 to 24c., with 26c. and even more occasionally paid for rolls. Some large rolls of dairy butter have made their appearance since the fall in the temperature. They sell readily at 16 to 18c.

Cheese is not in especial demand, but the price retains its strength, notwithstanding that the Liverpool market is rather dull. Makers clearly hold out for a brighter future and prices here are unchanged at 10½c. for full creams.

COUNTRY PRODUCE.

BEANS—The market is beginning to receive more varied supplies, accessions from the new crop. Common farm offerings are to be obtained as low as $1, but $1.60 holds firmly for bright hand-picked. A demand is developing that may for a time offset the tendency of receipts to affect prices.

DRIED APPLES—Sundried are offered and taken quite freely, lots bringing 4½c. The selling price ruling is 4¾ to 5 1-4c.

EVAPORATED APPLES — The supposed large output of the factories has a depressing influence upon buying. Sellers are plentiful at 7c., but they cannot work up much interest on the other side of the market Out of stock prices are 7½ to 8c.

EGGS—The rate of receipt is about as it was a week ago, the demand being maintained at present prices quite as strongly as the supply. Good candled stock is 17c., with a tendency towards 18c. Limed are 15c.

CLEMES BROS. :-
51 Front Street East,
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Wholesale Fruit and Commission Merchants, Importers of Nuts, Figs, Dates, Oranges, and Lemons, Fancy California Evaporated and Dried Fruits, Sweet Potatoes, Cranberries, etc.

CORRESPONDENCE SOLICITED.
Phone 1766.

New Currants.
New Sultanas.
New Valencias.
New Figs.

P. C. LARKIN & Co.,
WHOLESALE GROCERS,
25 FRONT ST. E.

LEONARD BROS.,

Wholesale Fish Dealers,

Are now prepared to fill all orders for their

Celebrated Boneless Codfish

(from new fish)

packed in 5, 10, 25 and 40 lb. boxes, 2 lb blocks wrapped in waxed paper.

SEND FOR QUOTATIONS.

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ALL GROCERS SHOULD SELL THE

Empire Baking Powder.

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ELLIS & KEIGHLEY,
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TO GROCERS.

SIMCOE CANNING COY'S

Goods are warranted first-class.

PUSH THEM.

Order through your wholesale House.

DO YOU SELL

"Peerless" Washing Compound. There is nothing equal to it. It will pay you a handsome profit. Your customers will like it. Address

Pure Gold Manufacturing Co.,
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—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS. :: TORONTO.

GOLD MEDAL AWARDED

DELHI CANNING CO.,

Jamaica Exhibition.

WE are still at the front and propose staying there, the high standard of excellence for which our goods are noted will be fully maintained this coming season. When purchasing Canned Goods keep in mind the **Maple Leaf Brand** prepared by the Delhi Canning Co. Every can is honestly filled and perfectly reli able. Our fruits are noted for their high syrups and natural flavors.

Delhi Fruit and Vegetable Co.,

FACTORIES: DELHI AND NIAGARA.

SUGARS DOWN.

The Wholesale Grocers' Boycotte does not prevent me underselling them 17 cents per hundred on

GRANULATED SUGAR--

The Combination price is now 5 cents per lb., and I am selling at $4.83 per hundred. I have a large stock.

New Currants, New Raisins, New Figs, Canned Goods (1891 pack)

Which I am selling at lowest Cash prices. Write for quotations of Teas and General Groceries.

JAMES LUMBERS,

WHOLESALE GROCER,

TORONTO.

MARKETS—Continued.

GAME.—Receipts come rather faster than they go, particularly in partridges, which quote at 50c. per brace. Ducks are quoted according to size at from 30 to 40c. per brace. Venison is 6c. in the carcase and 10c. in saddles.

HAY—Stock goes through buyers' hands more rapidly, the supply being well kept up and a fairly strong demand continuous. The price is from $11 to $11.50.

HIDES—Prices are still tottering but not yet down. The controversy between the ¼c. and the ½c. views as to reduction has not ended, and prices continue to yield sellers the advantage of what may be clipped off, as the market is no stronger than ever. The price of green is 5c. for cows, with 5½c. doubtful for steers, or weights not under 60 lbs. Buffs, choice, in carloads, move at 5½c.

HONEY—No material improvement is to be noted, and there ought to be now, as fruits are beginning to relinquish their place as competitors. The price is 7 to 10c. for clear and 12½ to 15c. for sections.

HOPS—There is more inquiry and more selling. Old are out of the question and supposed to be almost out of stock. If they were more plentiful, the low prices of new would throw the old into neglect. The market for new is irregular, the price running from 13 to 16c. Holders are not free sellers at these figures.

ONIONS—Prices are $2 and $2.25 per barrel. Stock sells, but it is very plentiful and offered liberally.

POULTRY—All that comes disappears by the end of the week, though accumulation begins usually as early as Wednesday, consumption being strongest evidently on Sunday. Chickens sell at 35 to 50c. a pair, ducks at 50 to 70c. a pair, geese at 6½ to 7c. a pound, turkeys at 11c. a pound. Chickens are most in request.

POTATOES—The better state of the market that has been the leading feature of reports for the past three weeks shows signs of exhaustion. Prices for actual sales quote at 40c. for cars, though offers rule at 45c. Out of store lots are 50c. a bag.

SEEDS—Very little alsike has yet been seen on this market. The price remains $5.50 to $6 for prime to choice, with $6.50 for extra, but offerings have been meagre, and the market opens unusually late..

SKINS — Sheepskins are quiet and unchanged. The number bought since the price got to its present quotation does not show the increase expected in receipts. They are 75c. Calfskins are 5 to 7c.

WOOL—The dulness is apparantly chronic. Stock has been held long for higher prices, but 18c. is still weak.

DRESSED HOGS AND PROVISIONS.

What now puts limits on the provision trade is not the supply but the demand. Curing has not been long enough in progress to get the stuff on the market as rapidly as it is wanted. Prices are easier, as they always are when packers begin fall operations. Hogs arrive fairly freely.

BACON—Long clear is 8½ to 8¾c., for new, strong in demand and steady in quotation. Smoked backs and bellies are active at 10½ to 11c.

HAMS—Are in steady request at 11 to 12½c. for new cure.

LARD—Canadian pure is 10½c. in tubs and 10¾c. in pails. Compound is 8½ to 8¾c.

BARREL PORK—Mess is $14 to $14.50, and short cut is $16.50 to $17. All is taken as soon as prepared.

DRESSED HOGS—The colder weather has increased receipts, which have lately been liberal. The upward movement in the price of grains used in feeding tends to cause more urgent offerings as well. Easier prices have been the consequence of better supplies, and quotations now range from 5½ to 6c., with a weak feeling as to the upper figure which may decline to 5⅞ or 5¾c.

FISH AND OYSTERS.

The demand for fish is of small volume. Prices are steady at last week's points. The close season for white fish and salmon trout opens on Monday. The oyster trade is opening up to sell quite actively at $1.25 to $1.30 per gallon. This year stock is plentiful and good.

FLOUR AND FEED.

A fairly good demand is reported. Prices are unchanged in all but oats and oatmeals, which have advanced. They are :—$5.75 for Manitoba patent, $5.25 to $5.35 for Ontario patents, $4.50 for straight roller, $4.40 to $4.50 for extra, $2.25 to $4 for low grades, $5.25 to $5.40 for strong bakers'. Graham flour is $4.50, standard oatmeal $4.25, rolled oats $4.25, Kiln-dried corn meal is $3.75 to $4.00, rolled wheat $5, wheat bran $12, cracked corn $1.50 per cwt., mixed chop $20 to $25, split peas $4, pot barley $4.25, oats 30 to 34c.

FRUITS.

Apples are $1.50 to $2 per barrel, the price being higher and stronger. The demand is quite active. Pears are quiet at 30 to 40c. per basket. Grapes are 1¾ to 2 1-2c. per lb. Cranberries are $8.50 to $9 per barrel and $3 to $3.25 per crate.

GREEN FRUIT.

Maori lemons are firm at $9, Malaga at $6.50 per half-chest. Jamaica oranges still quote at $7.50 to $8, Floridas at $4 to $4.25. New Malaga grapes are $5 to $5.50 per keg. Bananas range from $1.25 to $2. Sweet potatoes are selling at $3.25 to $3.50 for Jerseys and $2.75 to $3 for Baltimores. The trade in green fruit is quieter as the effect of cold weather.

SALT.

A very good demand is kept up. Prices steady and unchanged. They are, in car lots, $1.25 for dairy, $1.18 for barrels, and 70c. for coarse sacks. Several cars have moved this week.

DRY GOODS.

The cooler weather has raised hopes a few degrees higher. Present business is also slightly better, but there must be a big stretch yet for actual business to overtake prospects that are now some months old.

You can recommend

Surprise Soap

highly for washing laces and fine clothing. It will not harm the most delicate laces ; cleansing without hard rubbing.

We guarantee every cake of "Surprise."

The St. Croix Soap Mf'g Co.,

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WE ARE BUYING

Dried Apples.

SEND SAMPLES AND QUOTATIONS.

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BROKERS

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GENERAL COMMISSION MERCHANTS.

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Evaporated Apples

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Coffees,
Spices,
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HALIFAX, N.S.

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SINCLAIR, HOOD & CO.,

(SUCCESSORS TO W. A. BRADSHAW & CO.)
Importers and Manufacturers of
Coffees,
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CREAM OF TARTAR, BAKING POWDERS,
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We are desirous of representing two or three more Importers or Manufacturers in any lines of Grocery goods we do not now handle.

All kinds of produce handled. Consignments solicited. Carriers supplied.

J. CLECHORN & SON,
Wholesale Fruits, Fish and Oysters
94 YONGE ST., TORONTO.

ORANGES.

Last car of Florida oranges for the season just received. Fancy stock. Send for prices of oranges and lemons. Prices are advancing daily.

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PRODUCE AND COMMISSION MERCHANTS
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Our business is Solely Commission. The only plan which does justice to the Consignor. We handle everything which the Country Storekeeper has to send from home to sell. None of our own goods to sell in preference to yours when the market is good. Nothing between you and best price obtainable except a small commission.
Prompt Sales and Quick Returns.
We Furnish Egg Cases. Try Us.

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References: Bank of British Columbia.

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NEW CURING HAMS,
BACON, PORK,
NEW PURE LARD.

Hams, Breakfast and Roll Bacon,
New curing, now ready.

For Choice full flavor goods send us a Sample order.

Jas. Park & Son,
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The Ontario Produce Co'y.

Produce Brokers and Commission Agents,
70 COLBORNE STREET, TORONTO,
Solicit consignments of the following:
Tub, Large and Pound Roll BUTTER.
POULTRY.
BEANS. ONIONS. APPLES.
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TEAS, COFFEES, FRUITS, SUGARS, ETC
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PATENT EGG CARRIERS SUPPLIED.
Good Prices paid for Good Dairy Butter.

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26 WEST MARKET STREET,
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Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

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Consignments Solicited.
SPECIALTIES: Canned Goods, Dried Apples, Evaporated Apples, Codfish.
Quotations and samples sent on application. A trial solicited.
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COOK'S FRIEND
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The Best Grocers Make a point of Keeping it always in Stock.

MONTREAL MARKETS.

MONTREAL Oct. 29, 1891.

The week shows a noticeable increase in the volume of business over last in most lines of groceries, for jobbers report an improvement in the movement countryward, while the business from first hands also is somewhat better than it was. In fact money will soon commence to circulate from consumers, and business is bound to be better. No particular change has been developed in any line during the week. Sugars have a firmer tone owing to the stiffness in New York, but there is no change in price. Teas are dull, while coffees show a stronger tendency, with supplies small and buyers in a much better humor than formerly. Dried fruit is firm, and there is an absence of the disposition toward concession shown by importers until recently. The fact is prices have advanced 2s. and 6d at Denia, while the supplies here are small. This has made importers more cautious. Demand for fruit has been better also. Canned goods rule easy, and in produce and provisions there are no important changes. Butter is fairly active and very strong, cheese dull, provisions steady and flour and grain without particular feature.

SUGAR.

The raw sugar market made a sudden jump to activity in New York, on Saturday, when the refiners went on the market and cleared up the entire stock. This naturally is a strong feature, but beyond imparting a somewhat firmer tone to the spot market, it has not induced any change in prices. Jobbers report a fair volume of trade, with buyers more agreeable in this respect than a week ago, and of course business from first hands naturally shows improvement in a proportionate ratio. Granulated is quoted steady at 4½c. and yellows 3½ to 4¼c. from first hands.

Syrups are moving out a good deal better also at 2 7-8 to 3 3-8c., with indications of further improvement. Molasses comes in for attention in a jobbing way, but no large transactions are reported. Choice Barbadoes are quoted at 38c., Antigua at 30½ to 31c., and Porto Rico 32 to 32 1-2c.

CANADIAN BEET ROOT SUGAR.

The first samples of white sugar from Canadian beets are now being placed on this market by W. T. Costigan & Co., the agents of the Fordham refinery, and is meeting a fair reception at 4¾ to 4½c. for jobbing lots, round quantities would be shaded. The projectors of the industry hope to make it profitable to the farmers of this section, and it is said the return was $5 the ton to the farmer, and the output averages 15 to 20 tons to the acre. If these estimates are correct there should be some money for the farmers in the crop, provided the sugar meets the reception that is expected. The sample at present shown is certainly a fine one, if it is a fair criterion.

TEAS.

The tea market is quiet, buyers being well stocked up for some weeks to come. Offerings, however, are not large. Blacks are very dull and the English market has continued its downward course.

COFFEE AND SPICES.

Coffee shows a firmer tendency and buyers are showing more disposition to operate. This has led to some fair business in good Rios at 18 to 19½c. from first hands There is no stock of Jamaicas here, but offers for shipment at 16½ to 18c. are being made. Spices are quiet. Pepper steady at 9½ to 10c., and cloves same.

RICE.

There is a good fair movement in rice at steady prices, while prospects point to a strong market in the course of a month. We quote: Patna, $4.50 to $5; Japan, $4.25 to $4.50; standard $3.90, and off grades $3.50 in car lots.

DRIED FRUIT.

There is but little actual change in the spot position of dried fruit, but the market has a firm tendency for various reasons. In the first place cables received to-day from Denia quote an advance of 2s. 6d., which is bound to have immediate influence with importers in their present temper. Then, too, without any very apparent reason, values from first hands have been fully 1-2c. below the ruling equivalent in New York, so that prices are if anything a little firmer. Jobbers report a somewhat improved demand from the country, and with new supplies so small importers are disposed toward caution. They are operating with care, therefore, but there has been a considerable quantity of Valencias moved from first hands since our last report. Firsts brought 5¼ to 5⅜c. and seconds 5 to 5 1-8c. for round lots. Jobbing prices of course are proportionately higher, and we quote firsts 5 1-2 to 5 3-4c. and seconds 5 1-4 to 5 3-8c. Currants are fully 1-4c. better on the week, owing to an advance at primary markets, and values here are very firm. In fact there is very little stock to be had at the inside figure, 5½, and 5 5-8 to 5¾c. is now the ruling idea for good provincials. The Dracona, the last direct fruit steamer for this port, is due at the end of the week. She has no currants and only a limited quantity of Valencia raisins.

GREEN FRUIT.

There is only a small business on jobbing account done in green fruit, not sufficient to induce any change. Prices rule at $3.50 to $4.50 for Sorrento oranges, and $4.50 to $6 for lemons per box.

CANNED GOODS.

The local demand for canned goods continues very slow. Packers are offering tomatoes freely at inside figures, in fact all vegetables except peas are a free offering.

APPLES.

Locally there is a steady market for apples with no change in price. In this respect the demand is equal to the supply, and car lots of good winter stock move at $2.10 with small quantities $2.50. Fall varieties are almost finished. The shipments continue heavy. This week the Liverpoool market will show how it can absorb the recent heavy shipments. Cables received to-day indicate a somewhat easier feeling, but nothing extraordinary considering the large offerings. The quotations were Kings 17s. to 27s. other reds 13s. to 20s. greenings 13s. to 16s. damaged stock 4s. to 5s. less.

SPANISH ONIONS.

The crop of domestic onions is both large and fine, but there is other stock wanted for all that. This led to a very satisfactory sale of a cargo lot of 70,000 crates of Spanish onions ex Avlona, which all found buyers at 75 to 80c. a crate, These prices are very satisfactory for buyers were anxious, as shippers this year are small.

FISH.

There is a good demand for fish but supplies continue so limited as to make prices in some instances prohibitive. This is the case with Labrador herring, receipts of which are exceptionally light while prices are so stiff as to interfere with the demand.

HOPS.

This product is purely nominal in the absence of business, and 15c. may be quoted as a fair idea for strictly fine stock. A couple of consignments of Bavarian are expected next week, but nothing about them can be given definitely.

PROVISIONS.

There is a good demand for pork, and locally prices are steady under small supplies, although there has been a break in the west. Smoked meats move fairly well at former rates. Canadian short cut, per brl. $17 to $17.25; mess pork, western, per brl. $14.00 to $14.50; short cut, western, per brl. $17.25 to $17.50; hams, city cured, per lb. 10 1-2 to 11 1-2; hams, canvassed, per lb. 00 to 00; lard Canadian, in pails, 0.08¾ to 9c; bacon, per lb. 9c. to 10c; lard com. refined, per lb. 7¾ to 8c.

EGGS.

Since our last, there has been nothing particular to note, except that prices have worked somewhat firmer. This is due to the greater scarcity of strictly fresh stock, for owing to present complaints about stale eggs, country buying has been stopped and dealers here are commencing on their limed goods, which are offering at 16 to 17c. per dozen. Run of stock moves quietly at 15 to 16c.

BUTTER.

The butter market rules steady, and although high prices have somewhat checked the movement there is a fair volume of business doing. Finest creamery runs from 23½ to 24c., and Townships dairy 18 to 19c.

CHEESE.

There is no change from the dullness noted a week ago, and prices for shipment are purely nominal. In fact with the usual November dullness the market will likely drag along quietly with no change until the opening of December. For finest 10c. is the nominal idea.

GRAIN.

There is no change in grain and little doing in wheat. Oats and peas are in demand and held firm at quotations and there is a small movement in barley. The stocks in store compared with those of a week ago show a decrease of 39,459 wheat, 4,250 corn, 52,889 peas, and an increase of 12,037 oats, 48,982 barley, and 20,446 rye. Compared with a year ago there is an increase of 259,099 wheat, 191,033 peas, 142,828 oats, 133,713 barley, 86,513 rye, and a decrease of 24,451 corn. We quote: No. 1 hard Manitoba, $0; No. 2 do. $1.05 to $1.07; No. 3 do., 97c; No. 2 Northern, $1.04; peas, 73 1-2c. per 66 pounds in store, 74 1-2c. afloat; oats, 32 1-2 to 33c. per 34 pounds; corn, 68c. to 69c. duty paid; feed barley, 48c; good malting do. 57 to 59c.

FLOUR.

The demand for flour continues rather slow, buyers still holding off, but prices remain steady and without change. The stock in store shows an increase of 6,091 barrels compared with a week ago, and 8,007 barrels compared with a year ago. Patent spring $5.00 to $5.30; Patent winter $5.00 to $5.25; straight roller $4.75 to $4.85; Extra $4.40 to $4.50; Superfine $3.95 to $4.25; City strong bakers' $5.00 to $5.10; Strong bakers' $4.75 to $5.

HALIFAX MARKET QUOTATIONS.

(Wholesale Selling Rates.)

HALIFAX, Oct. 28, 1891.

BREADSTUFFS.—Oatmeal and cornmeal are steady, oatmeal has probably touched bottom, cornmeal may go lower later on. We make no changes in qnotations but concessions on prices are obtainable.

Manitoba highest grade patents, $5.75 to 6.00; High grade patents, $5.20 to 5.30; Good 90 per cent Patents, $5.05 to 5.10; Straight grade, $4.90 to 5.00; Good seconds,

SPECIALTY.

- Stone Ground Flour -

No Frozen Wheat used.

Meals and Feed of all kinds.

Mention this Paper.

J. & R. ROBSON,
Brantford, Ont.

Dominion Mills,

LONDON, ONT.

HEADQUARTERS FOR

OATMEAL

CORNMEAL, POT BARLEY,
SPLIT PEAS, ROLLED WHEAT,
AND ALL BREAKFAST CEREALS.

Write for Samples and Prices.

GARTLEY & THOMSON,
303 to 311 Talbot St.

HARRY T. DEVINE & CO.,

FLOUR, FEED AND PRODUCE MERCHANTS.

Sole Agents for Vancouver, New Westminster and District for LEITCH BROS.' CELEBRATED OAK LAKE MANITOBA FLOUR.

City Office and Store : 130 Condova St.
Wharves, No. 1 and 2 : False Creek, Westminster Avenue,
VANCOUVER, B.C.

BRANDON ROLLER MILLS,

Brandon, Man

—MANUFACTURERS OF—

Hungarian, Patent, Strong Bakers

-- FLOUR --

Also Oatmeal, Rolled Oats, Rolled Oatmeal, Granulated and Standard.

Dealers in all kinds of grain and feed.

ALEXANDER, KELLY & CO'Y,
PROPRIETORS.

N. WENGER & BROS.,

AYTON, ONT.

- - MILLERS - -

(Hungarian Process)

BRANDS :
KLEBER, MAY BLOSSOM.

AGENTS :
J. L. SMITH & SON, - Montreal.
EPHRAIM ERB, - Halifax.

HODD & CULLEN

Roller Millers.

FLOUR

Manufactured "Hulgarian" System.

Our brands are

Classic,
Anchor,
White Frost,
Challenge,
Diadem,
Strong Bakers.

Heavy dealers in

Oats, Oatmeal, Beans,
Peas. Middlings, Bran.

Quotations by wire.

Address, STRATFORD, ONT.

With eight years experience in putting up prepared cereals in packages, we have seen imitations come up and go down and then disappear except from the Grocers shelves where they have remained an annoyance sometimes for years.

IRELAND'S PREPARED FOODS

Stand the test. They are reliable, delicious and nourishing, because they are PREPARED FOODS. They are not common goods like those sold in bulk. People will not buy common goods in packages but once or twice, they soon see the fraud. There is only one cataract like Niagara and only one class of prepared foods like those put up in packages by

The Ireland National Food Co., (Ltd.,) Toronto.

F. C. IRELAND, B. Sc., Managing Director, 109 Cottingham Street.

EMBRO OATMEAL MILLS.

D. R. ROSS, - - EMBRO, ONT.

A CHOICE QUALITY OF

Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways. Have new machinery for the manufacture of Rolled Wheat and Graham Flour and will be pleased to have orders

---

Tilsonburg Mills

PATENT
PAN DRIED
OATMEAL

FLOUR High Patents, Bakers and Low Grades.
Split Peas, Pot Barley and Corn Meal.
Feed of all kinds.

E. D. TILLSON, TILSONBURG, ONT.

LEITCH BROS.

MILLERS, OAK LAKE

LEITCH TRADE MARK OAK LAKE

Grinders of MANITOBA WHEAT EXCLUSIVELY.

MARKETS—Continued.

$4.40 to 4.60 ; Graham flour, $4.90 to 5.15 ; Oatmeal, $4.30 to 4.40; Kiln dried corn meal, $3.25 to 3.40 ; Rolled wheat, $5.55 ; Wheat bran per ton, $18.50 to 19.50; Middlings, $23 to $23 50 ; Shorts, $21.50 to $22.50. ; Cracked corn, per ton, $35.00 ; Moulee, $24 ; Split Peas $4.00 to $4.10; White beans per bushel, $1.50 to 1.55 ; Pot Barley per bbl, $3.90 to $4.10 ; Canadian oats 38c. to 40c. ; P. E. I. Oats 36c. to 37c. ; Hay per ton, $12 to 13.

SUGAR AND MOLASSES.—There is no particular change, the market being on the quiet side. Advices from sugar producing countries continue strong and sharp, advances are reported in cane as well as beet sugars, but particularly in the latter. The refiners claim that they will be compelled to advance prices if unrefined sugars continue strong as at present. A fairly good trade is progressing just now. Molasses is quiet but very firm, but there is very little actually doing in it.

Cut loaf, 5½c.; Granulated, 4⅝ to 4¾.; Circle A, 4½c.; White extra C, 4¼c.; Standard, 3⅝c. to 3¾c; Extra yellow C, 3½c ; Yellow C, 3½c. to 3⅝c.

MOLASSES.—Barbados, 40c. ; Demerara, 35 to 38c. ; Diamond N. 48c. ; Porto Rico, 37 to 38c. ; Trinidad, 34 to 35c. ; Antigua, 34 to 35.

FISH.—There is nothing new to note regarding the local fish situation, which remains dull and featureless.

ST. JOHN, N. B., MARKETS.

ST. JOHN, N.B., Oct. 28, 1891.

There is nothing specially new in the grocery line and prices are very little changed. Flour is reported a shade easier, while sugar is decidely firm.

FLOUR—The market has not changed much, a good jobbing trade is being done, though buyers still are holding off evidently under the impression that bottom has not been touched yet. The last sales reported were made at lowest prices this fall. We quote Manitoba $5.85 to $6, High grade family $5.25 to $5.30, Medium patents $4.90 to $5.

MEAL—There is very little doing in either oatmeal or cornmeal, with prices unchanged. Cornmeal $3.20 to $3.30, oatmeal $4.40 to $4.65.

SUGAR—While a fair jobbing trade has been done prices are very firm. Granulated 4½ to 4⅝c., yellow 3½ to 3⅞c.

FRUIT—Apples are coming in very freely and in good condition. While prices are not as large as usually obtained, the greater quantity gathered will more than make up for the lower prices. No. 1 Gravenstein $1.90 to $2.25, No. 2 are selling at $1.50 to $1.70.

POTATOES—The recent advance in potatoes has brought several large lots in, but they were quickly bought at ruling prices, $1.15 to $1.20.

EGGS—Are in good demand, with only a limited quantity offering, the price is unchanged, 13 to 13½c.

BUTTER—The market is unchanged, any good lots offering are readily picked up, the price is steady, 17 to 19c.

CHEESE—Not much doing, prices steady, 10 to 10½c.

FISH—Our market has been well supplied with all kinds of dry and pickled fish, several vessels having arrived from the south shore with large cargoes, though the catch is reported less than usual. Cod, large, sold at $4.65 to $4.75 ex-vessel; medium, $3.80 to $4; pollock, $2 to $2.10; pickled herring, bay, $2.85 for barrels, $1.65 for half-barrels; Shelburn, $4.40 to $4.50; Canso, $6 to $6.10.

BUSINESS CHANCE.

NEW HONEY. COMB OR EXTRACTED—We can supply the trade. Write for prices. GOOLD & CO., Brantford, Ont. 46

STEEL, HAYTER & CO.,
Importers of
INDIAN TEAS
Direct from their estates in Assam.
New Season's Teas are now arriving.
PROPRIETORS OF THE WELL-KNOWN
"MONSOON" BRAND.
Samples and Quotations on application.
11 & 13 Front St. E. Toronto.
Calcutta and London Firm : Octavius Steel & Co
Telephone 2354.

ALL GROCERS SHOULD SELL THE
EMPIRE BAKING POWDER.
Manufactured by
ELLIS & KEIGHLEY,
TORONTO.

SAPOLIO Is a solid handsome cake of SCOURING SOAP Which has no equal for all cleaning purposes except the laundry. It will clean paint, make oil cloths bright and give the floors, tables and shelves a new appearance. It will take the grease off the dishes, and off the pots and pans. It scours the knives, the wash basin, bath tub, even the greasy kitchen sink. It brightens all metals except silver or gold. If you have not sold it yet, send your order at once to
EMIL POLIWKA & Co.
36 Front st., East, Toronto, Ont.
Dominion Agents.

A. H. BADGEROW. ALEX. H. DIXON.
The Badgerow, Dixon Bonded Vinegar
Manufacturing Co.,
79 and 81 Jarvis St., Toronto
Highest award, Toronto Exhibition.

Elliott, Marr & Co.,
Importers of Teas
—AND—
Wholesale Grocers.
LONDON, ONT.

A. HAAZ & CO.,
Bonded Manufacturers of
Honey Dew, White Wine, Malt and Cider
VINEGARS.
74 Bagot Street, - Kingston, Ont.

TORONTO SALT WORKS,
128 Adelaide E., Toronto,
Sole City Agents for the "Canada Salt Association".
Dealers in all kinds of Table, Dairy, Meat Curing, Barrel and Land Salts.
The "Acme" Table Salt (new process) will not get damp or hard.
Two Silver Medals, at Industrial Exhibition, Toronto, 1890, for our "Acme" Table Salt and our "Star Brand" Dairy Salt.

CORTICELLI
SPOOL SILKS & TWISTS,
EMBROIDERIES & FANCY SILKS.
To satisfy and please your customers you must keep the best lines. "CORTICELLI" has that reputation ; if you want to put in a line of these goods. Send for further information and prices to
CORTICELLI SILK CO.,
ST. JOHNS, P. Q.

THE PELEE ISLAND WINE & VINEYARDS Co.
Brantford and Pelee Island } J. S. HAMILTON & CO'Y, BRANTFORD, ONT.
Sole Agents for Canada.

Dyspepsia and Bronchitis Cured.

Suffered for three years with dyspepsia and bronchitis, tried several remedies prescribed by the most expert physicians without benefit; was induced to try ST. LEON MINERAL WATER. I used the same freely as directed for a few months, as I found this water the first remedy to relieve me from above complaints. I recommend ST. LEON with the greatest pleasure.
P. T. LEMAISTRE,
Master S.S. Beaver,
Pictou, N.S
St. Leon Mineral Water Co., Ltd.,
Head Office, 101½ King St. W., Toronto.
BRANCH—Tidy's Flower Depot, 164 Yonge St.

Send for Price List of our various brands of chewing gum.
C. T. HEISEL,
36-38 Lombard St.
TORONTO.

DAVIDSON & HAY

Wholesale Grocers,

36 Yonge Street,

TORONTO.

- FLATS -

In stock fresh "Clover Leaf" Salmon and "Clover Leaf" Lobsters, in flat tins, containing the finest parts of the fish.

Be particular to look for the word "CLOVER LEAF" on every label.

Sloan & Crowther

WHOLESALE GROCERS,

59, 61 and 63 Front St. E.,

TORONTO.

STUART, HARVEY & CO.

IMPORTERS AND

WHOLESALE GROCERS

A Large and Well-Assorted Stock of

Teas, Sugars and General Groceries

NOW IN STORE:

New Muscatels,
" London Layers,
" Connoisseur Clusters,
" Valencia Shelled Almonds,
" Sultanas.

HAMILTON, ONT.

To the Trade.

NEW ARRIVAL OF

NEW SULTANA RAISINS.
NEW LONDON LAYER RAISINS.
NEW IMPERIAL CABINET do
NEW CONNOISSEUR CLUSTER RAISINS.
NEW CURRANTS IN BARRELS.
NEW CURRANTS IN ½ BARRELS.

Write for quotations. Specialty of Sugars.

N. QUINTAL & FILS,

WHOLESALE GROCERS,

274 St. Paul Street,

MONTREAL.

RIO COFFEE

Ex. S. S. Phidias.

WARREN BROS. & BOOMER,

35 and 37 Front St. East,

TORONTO, ONT.

EDWARD ADAMS & CO.

ESTABLISHED 1846.

Wholesale Grocers and Importers of

TEAS,

SUGARS,

COFFEES,

TOBACCOS.

95 & 97 Dundas St., London, Ont.

BALFOUR & CO.,

IMPORTERS OF TEAS

—AND—

WHOLESALE GROCERS,

HAMILTON.

WESTERN ONTARIO AGENTS FOR

Cherry's Irish Mustard, X.D.S.F.

This is superior to any other grade in the market. Try it.

JUST ARRIVED !

Consignment finest Mocha Coffee.

Write for Samples and Quotations.

SMITH & KEIGHLEY

WHOLESALE GROCERS,

9 Front St. E., Toronto

Thos. KINNEAR & Co

Wholesale Grocers and Importers of

TEAS,

SUGARS,

COFFEES,

AGENTS FOR

Cherry's Irish Mustard, X.D.S.F.

This is superior to any other grade in the market. Try it.

47 Front St. E., - TORONTO.

CEYLON TEAS.

THE CELEBRATED

is packed expressly for

J. W. LANG & CO.,

Wholesale Grocers, Toronto.

NEW FRUITS.

(IN STORE)

CURRANTS--
VOSTIZZA,
"CRESCENT"
FINE PROVINCIAL,
(In cases, barrels and ½ barrels.

RAISINS--
VALENCIA, C. Morand brand.
Selected and finest Off Stalk.
Black Basket Malaga.

FIGS--
Fine to Choicest Eleme in 1 lb., 10 lb. and 20 lb. boxes.

PERKINS, INCE & Co.,

41 and 43 Front St., Toronto.

J. F. EBY. HUGH BLAIN.

FIGS

CHOICE NEW ELEME

7 Crown 28-56 lbs.

EBY, BLAIN & Co.,

Wholesale Grocers,

FRONT AND SCOTT STS. TORONTO.

J. W. LANG & CO.,

WHOLESALE GROCERS,

TORONTO.

It Never Fails !!!

To give satisfaction to the consumer.
Profitable results to the Grocer.
Big returns to the Jobber.

It pays every one to handle "BARM" Yeast. Write us for particulars.

BARM YEAST MFG. CO.,

TELEPHONE 1920. 35 Wellington St: E., Toronto

ALL GROCERS SHOULD SELL THE

Empire Baking Powder.

Manufactured by
ELLIS & KEIGHLEY,
TORONTO.

PICKLING VINEGAR.

T. A. LYTLE & CO.,

Bonded Manufacturers,

124--128 RICHMOND ST. W.,

TORONTO.

P. DOTY & SON,

(Successors to W. B. Chisholm)

MANUFACTURERS OF

1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers.

Oakville, Ont.

B. R. Nelles,

GRIMSBY, ONT.

Packer and Preserver of the Celebrated BEAVER Brand Canned Goods, Evaporated Apples.

JAMS and JELLIES
IN GLASS AND PAILS.
Wholesale Only.

The British Columbia Fruit Canning and Coffee Co'y, Lt'd.

VANCOUVER, B.C.

Importers and Manufacturers of

COFFEES, SPICES, MUSTARDS,
CREAM TARTAR, BAKING POWDER, &c.,
FLAVORING EXTRACTS,
CANDIED PEELS,
JAMS, JELLIES, MARMALADES and
CANNED FRUITS.

Chivers' Carpet Soap

For cleansing and restoring carpets. Warranted to take out grease or ink, and restore the colors. Likewise in all woolen fabrics

Chivers' Disinfectant Cloth Soap

Will clean all kinds of cloth, removing grease, ink, etc., restoring the colors like new. For price. etc., address

J. H. WALKER,
Alma, Ont.

TO THE TRADE

—IN—

Canned Goods.

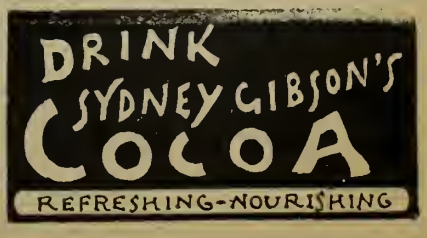
We are making all arrangements for this season's pack—and enlarging our factory considerably—Thanks for last season's trade and soliciting this year's.

Faithfully yours,

D. W. DOUGLAS,
St. Johns, P.Q.

The Latest. The 2c. Package. It is the thing. You should have it. Order at once a box containing 45 packages. Price, 50c.

THE BREADMAKERS' YEAST CO.,
TORONTO, manufacturers of White Star Baking Powder, Breadmakers' Yeast, and Housekeepers Quick-Washing Compound.



Business Changes.

SALES MADE OR PENDING.

Robt. Miller, tea-merchant, St. John, N. B., has sold out.

Wm. Ashfield, grocer, Ottawa, advertises his business for sale.

Carphin Bros., general merchants, Sintaluta, Man., have sold out to C. J. Dutton.

W. F. Reed, general merchant, Berwick, N. S. has sold out to James M. Patterson.

The stock of the Jackson Tea Co., London, is to be sold by auction on the 30th inst.

The liquor stock in the estate of J. W. Reter, Clinton, Ont., is advertised for sale.

Edward A. Kastner, general merchant, Mitchell, Ont., advertises that he is closing out his business.

PARTNERSHIPS FORMED AND DISSOLVED.

Tierney & Jackson, grocers, Vancouver, B. C., have dissolved, H. E. Jackson succeeding.

Allan & Brown, pork packers, Winnipeg, Man., have dissolved, W. A. Allan continuing.

REMOVALS AND DEATHS.

Wm. Dunlap, grocer, St. John, N.B., is dead.

Geo. Arnold, general merchant, Bell's Corners, Ont., is dead.

Thos. Stennett, grocer and flour and feed dealer, Toronto, is dead.

John Baird, general merchant, St. Johns, Newfoundland, is dead.

FIRES.

Mr. H. Sinclair, general merchant, Bathurst, N.B., is burnt out. Insured.

The factory of the Dodge & Bliss Box Co., Waubaushene, Ont., is burnt. Partially insured.

The grocery store of Mr. J. A. Chevalier, St. Louis du Mile End, Montreal, was destroyed by fire last week. The loss is $5000 of which $2000 is covered by insurance.

On the night of the 20th inst. a fire which broke out in a block in the city of Quebec destroyed the grocery stock of W. Lawlor, who occupied one of the stores in the building. Mr. Lawlor owned the block. To the right of the building stands the grocery of Mr. J. B. Lambut, which was also damaged.

In the fire which destroyed Laing & Meharry's block in Port Perry last week, T. C. Corman & Co., grocers, proprietors of an adjacent store, lost $2,000 by water and removal. This is covered by insurance. Ross & Son, general merchants, suffered loss also in the way of damage to building and to stock, the latter through smoke and removal, but were protected by insurance.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

J. B. Fortier, general merchant, St. Claire, Que., has assigned.

Joseph Gague, general merchant, Rimouski, Que., has assigned.

W. H. Larne, general merchant, Murray Bay, Que., has assigned.

Joseph Smith, general merchant, Cedar Hill, Que., has assigned.

Francois Caron, general merchant, St. Irenee, Que., has assigned.

J.C. Murray, grocer, Toronto, has assigned to Campbell & May, Toronto.

D. P. Burke, general merchant, Joggins, N. S., is offering to compromise.

Mrs. Stella Maguire, dealer in fruit, etc., Arnprior, Ont., has assigned to E. Mohr.

James H. Cummisky, general merchant, Hickey's Wharf, P. E. I., is offering to compromise.

Mrs. E. M. Crawford, dealer in crockery, etc., Toronto, has assigned to Campbell & May, Toronto.

A. McClung Hagerman, baker and grocer, Newmarket, Ont., has assigned to Campbell & May, Toronto.

Nelson Simmons, general merchant, Webbwood, Ont., has assigned to James Lynch, Sudbury.

WHOLESALE GROCERS AS RETAILERS' CUSTOMERS.

It is due to another firm of wholesale grocers in this city to say of it that its principals buy all the groceries consumed in their households from retailers, and have always been in the habit of doing so. In the leader of last issue credit for starting out to follow this rule as a departure was given to another house, and the unostentatious way in which the former had been doing the same thing for a long time escaped notice, or it should have been referred to in the same connection.

ANSWERS TO CORRESPONDENTS.

GENUINE APPLE CIDER.

The following answers have been received to a query as to cost and where genuine apple cider can be got :—

J. R. Shields & Co., Toronto, write offering genuine pure apple cider at 6c. f.o.b. Belleville, the buyer to supply barrels, as usual, or pay cost of same, which is $2 for a large sized one.

Collier & Wallace, Picton, "Think we can supply him with all he wants."

John Bassett, Port Hope, "We can get from five gallons to a car load."

COMBINATION ALARM TILL.

The most Improved Till made. It can be set to 32 different combinations. Price, $2.50.

GEO. SPARROW & CO.,
33 Colborne St., Toronto, Ont.

A Straight Tip.

Have you ordered your supply of LICORICE for the Fall and Winter trade? If not, then multiply your business this year in this article by ordering YOUNG & SMYLIE'S goods and you will discover that the best Licorice gives the best satisfaction and will cost no more. All of this is of immense importance to buyer, seller and consumer, and a stock of Y. & S. Stick Licorice with Acme Licorice Pellets will prove a blessing all around. Try it and gather the same experience that is profiting your competitor and neighbor.

Cleveland's Baking Powder yields best profit to the grocer, and is of such a superior quality that a customer gained is always retained.

The Great Strength-Giver.

One pound of JOHNSTON'S FLUID BEEF contains as much real nutrition as fourteen and a quarter pounds of Prime Beefsteak.

A valuable food for ATHLETES when training.

W. G. A. LAMBE & CO.,

Commission Merchants,

TORONTO.

AGENTS FOR

The St. Lawrence Sugar Ref'g Co., Montreal.

The British America Starch Co., Brantford.

DURABLE PAILS AND TUBS.

TRY THEM

The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

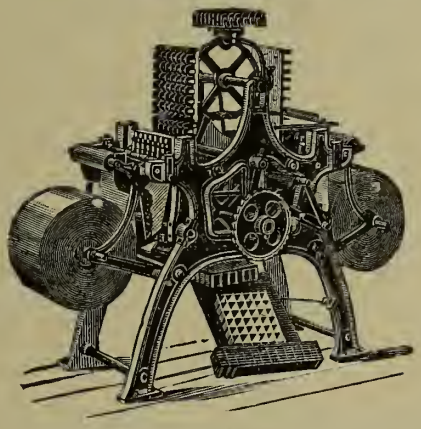
The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. **BEST GOODS MADE.**

Represented by

Chas. Boeckh & Sons, Toronto,
Jas. Lee & Co., Montreal.

Northumberland Paper and Egg Case Co.

Sole Manufacturers of Machine Made Egg Case Fillers. (Straw Board.)



We also make a first-class Wooden Case, and can therefore supply a complete Egg Case at the lowest possible price. For prices and other information, address the Mills, CAMPBELLFORD, ONT

The Norton Manufacturing Co.,

E. P. Breckenridge, Toledo, Pres. — C. C. Warren, New York, Sec.-Treas.

Edwin Norton, Chicago, Vice-Pres. — W. C. Breckenridge, Resident-Manager.

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

FRUIT, PAINT, LARD, BAKING POWDER, FISH AND LOBSTER

CANS.

Capacity, fifty thousand cans per day.

Sole Agents in Canada for Norton Brothers

"Solder Hemmed" Caps.

Inquiries and Correspondence Solicited.

HAMILTON, - ONT.

TOILET PAPERS

IN PACKAGES AND IN ROLLS. PERFORATED AND PLAIN.

Made from very Choicest, Purest Stock.

IN PACKAGES		
IMPERIAL,	4½ x 6½	1000 sheets.
ROYAL,	4½ x 6½	Special
PURITAN,	5½ x 7½	1000 sheets.

PERFORATED AND PLAIN ROLLS	
STANDARD,	HOTEL,
FACTORY,	ATLANTIC.

SPECIAL BRANDS AND WRAPPERS PUT UP TO ORDER. ENCOURAGE CANADIAN MANUFACTURE.

We are sole owners in Canada of all the Patents and Rights of The Albany P. W. Paper Co.

Prices Attractive and Discounts Liberal.

THE E. B. EDDY CO., - HULL, CANADA.

For reliable brands of cut smoking and chewing Tobaccos use the following:

CUT SMOKING:
OLD FLAG.
GOLD FLAKE.
HAND MADE.

FINE CUT CHEWING:
GOLDEN THREAD. GLOBE.
VICTORIA. HIGH COURT.
JERSEY LILY.

MANUFACTURED BY

THE GLOBE TOBACCO WORKS CO., OF LONDON, Ltd.

THE CANADIAN GROCER PRICES CURRENT.

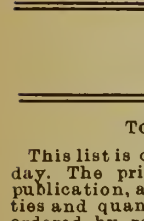
TORONTO, Oct. 29, 1890.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.



Cleveland's Superior Baking Powder in tin cans, per dozen net.

10 cent tins	1 00
¼ lb. "	1 50
6 oz. "	2 20
½ lb. "	2 80
12 oz. "	4 25
1 lb.	5 50
5 lbs.	25 50

	Per doz
Dunn's No. 1, in tins	2 00
" " 2, in tins	75
Cook's Gem, in 1 lb pkgs	$1 75
" " 7 oz "	85
" " 2 oz "	40
" " 5 lb. tins	65
" " bulk, per lb	12

	Per doz.
Empire, 5 dozen 4 oz cans	$0 75
" 4 " 8 "	1 15
" 2 " 16 "	2 00
" ½ " 5 lb cans	9 00
" bulk, per lb	15

COOK'S FRIEND.

(In Paper Packages.)	Per doz
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, ½ "	14 00
Ocean Wave, ¼ lb, 4 doz cases	75
" ½ lb, 4 "	1 30
" No. 1, 2 "	1 90
" 1 lb, 2 "	2 20
" 5 lb, ½ "	9 60

WHITE STAR	per doz
4 oz tins, 3 doz in case	0 75
10 " 2 doz in case	2 00

BISCUITS.

Abernethy	8½
Arrowroot	$0 11
Butter	0 6½
Cabin	0 7½
Cottage	0 8½
Digostive	0 10
Daisy Wafer	0 16
Garibaldi	0 10
Gingerbread	0 11
Ginger Nuts	0 10½
Graham Wafer	0 09½
Lemon	0 10
Milk	0 09½
Nic Nac	0 12
Oyster	0 06½
People's Mixed	10½
Pio Nic	0 09
Prairie	0 08½
Rich Mixed	0 14
School Cake	0 11½
Soda	0 06½
" 3 lb "	0 21
Sultana	0 11
Tea	0 11
Tid Bits	0 09½
Variety	0 11
Village	0 07½
Wine	0 08½

BLACKING.

Day & Martin's, pints, per doz	$3 20
" ½ "	2 10
" ½ "	1 10
Spanish, No. 3	4 50
" " 10	9 00

JACQUAND FRENCH BLACKING.

No 2 per gross	2 30
No 3 "	3 45
No 4 "	4 6
No 5 "	6 90
	0

BLACK LEAD.

Reckitt's Black Lead, per box... 1 15
Each box contains either 1 gro., 1 oz.; ½ gro., 2 oz., or ¼ gro., 4 oz.

TELLIER, ROTHWELL & CO'S.

Royal Black Lead, per gross..... $1 80

F. F. DALLEY & CO.

Per gross.

Silver Star Stove Paste 9 00
Packed in fancy wood boxes, each box contains 3 doz.

BLUE.

Reckitt's Pure Blue, per gross.. 2 10

TELLIER, ROTHWELL & CO'S.

Parisian Square Blue, per lb..13 to 14c

BROOMS.

		Per doz.
Carpet	4 strings	2 90
X Parlor	2 "	2 65
Louise	3 "	2 65
1 Gem	4 "	3 25
2 "	3 "	2 65
3 "	2 "	2 20
"	2 "	1 95
O Hurl	4 "	2 65
"	3 "	2 35
2 Hurl	3 "	2 05
3 "	3 "	1 70
OK "	2 "	1 35
Hvy Mill	4 "	3 70

CORN BROOMS.

CHAS. BOECKH & SONS. per doz

X Carpet,	4 strings,	net	$3 20
2 "	4 "	"	2 90
3 "	3 "	"	2 65
XXX Hurl	4 "	"	2 60
1X "	4 "	"	2 40
2X Parlor	4 "	"	2 25
3 "	3 "	"	1 95
4 "	3 "	"	1 70
5 "	2 "	"	1 30
Girls "	2 "	"	1 50
Railway	4 "	"	3 00
Ship	4 "	"	4 00
2 Cable	2 wire bands,	net	3 00
3 "	3 "	"	4 00
1 Hearth	2 strings,	net	1 75
2 "	2 "	"	1 50
3 "	1 "	"	1 20
4 "	1 "	"	1 00

CANNED GOODS.

	Per doz	
Apples, 3's	$1 00	$1 10
" gallons	2 60	2 75
Blackberries, 2	2 00	2 10
Blueberries, 2	1 25	1 40
Beans, 2		1 00
Corn, 2's	1 05	1 10
" Special Brands	1 30	2 10
Cherries, red pitted, 2's	2 25	2 40
Peas, 2's	1 10	1 15
Pears, Bartlett, 2's		2 00
" Sugar, 2's		1 70
Pineapple, Baltimore	2 40	2 50
" Bahama	2 90	3 00
Peaches, 2's	2 10	2 25
" 3's	3 00	3 50
" Pie, 3's	1 60	1 65
Plums, Gr Gages, 2's	1 75	2 00
" Lombard	1 75	2 00
" Damson Blue	1 90	2 00
Pumpkins, 3's	0 90	1 00
" gallons	3 00	3 25
Raspberries, 2's	2 25	2 40
Strawberries, choice 2's	2 25	2 40
Succotash, 2's	1 50	1 65
Tomatoes, 3's		1 05
Finnan haddies		1 50
Lobster, Clover Leaf		2 95
" Other brands	2 10	2 30
Mackerel	1 00	1 10
Salmon, Horseshoe, talls		1 40
" " flats		1 70
" white	1 10	1 25
Sardines Albert, ¼'s tins		11½
" " ½'s "		18
" Martiny, ¼'s "	10	10½
" " ½'s "	16,	17
" Other brands, 9¾, 11,	16,	17
" P & C, ¼'s tins	23,	25
" " ½'s "	33,	36
Sardines Amer, ¼'s "	6½,	8
" " ½'s "	9,	11

JAMS AND JELLIES.

DELHI CANNING CO.

Jams assorted, extra fine, 1's	2 35
Jellies, extra fine 1's	2 25

TORONTO BISCUIT & CONFECTIONERY CO

	Per lb
Jams, absolutely pure—apple	$0 06
Family	0 07
Black and Red currant, Raspberry, Strawberry, Peach and Gooseberry per lb	0 12
Plum	0 10
Jellies—pure—all kinds	0 10

These goods are put up in glass jars and in 5, and 10 lb. tins and 28 lb. pails.

Marmalade—orange	0 12

CANNED MEATS.

Comp. Corn Beef	1 lb cans		$1 50	$1 65
" "	2 "		2 55	2 70
" "	4 "		4 80	5 00
" "	6 "		8 00	8 25
" "	14 "		17 50	18 50
Minced Collops,	2 lb cans			2 60
Roast Beef	1 "			1 50
"	2 "		2 60	2 75
"	4 "			4 75
Par Ox Tongue,	2½ "		$8 50	8 75
Ox Tongue	2 "		7 85	8 00
Lunch Tongue	1 "			3 25
"	2 "		6 00	6 25
English Brawn	2 "		2 75	2 80
Camb. Sausage	1 "			2 50
"	2 "			4 00
Soups, assorted	1 "			1 35
"	2 "			2 25
Soups & Boulli	2 "			1 80
"	6 "			4 50

Potted Chicken, Turkey, or Game, 6 oz cans 1 60
Potted Ham, Tongue or Beef, 6 oz cans 1 35
Devilled Tongue or Ham, ½ lb cans 1 40
Devilled Chicken or Turkey, ½ lb cans 2 25
Sandwich Ham or Tongue, ½ lb cans 1 50
Ham, Chicken and Tongue, ½ lb cans 1 75

MINCE MEAT.

BRYANT, GIBSON & CO.'S—TORONTO.

Minoe Meat, ½ gal glass jars, $9 50
Ditto, 25 and 40 lb pails, per lb. 12½c

J. H. WETHEY'S—ST. CATHARINES.

Condensed, per gross, net..... $12 00

CHEWING GUM.

ADAMS & SONS.

	To Retailers.	
Tutti Frutti,	36 5c bars	$1 20
Bo-Kay (new)	150 pieces	1 00
Sappota,	150 "	1 00
Magic Trick,	115 "	0 75

ALWAYS ORDER RECKITT'S BLUE.

Prices Current, Continued—

Red Rose,	115 pieces	...	0 75
Sweet Fern,	230 "	...	0 75
Puzzle Gum	115 "	....	0 75
Oolah "	115 "	...	0 75
Monte Cristo, new	180 "	...	1 30

C. T. HEISEL.

	To retailers	per box
Red Jacket,	115 pieces.	0 75
Royal Fruit,	36 5c. pkgs.	1 20
Digestive,	120 pieces.	0 80
Largest Heart	150 "	1 00
Globe picture	150 "	1 00

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO.S.

Chocolate—	Per lb.
French, ¼'s....6 and 12 lbs.	0 30
Caraccas, ¼'s..6 and 12 lbs..	0 35
Premium, ½'s..6 and 12 lbs...	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs .	0 24
Sticks, gross boxes, each...	1 00
Cocoa, Homœopat'c, ¼'s, 8 & 14 lbs	30
" Pearl " " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs	18

BENSDORP'S ROYAL DUTCH COCOA.

¼ lb. cans, per doz	$2 40
½ " " "	4 50
1 " " "	8 50

JOHN P. MOTT & CO.'S
R. S. McIndoe, Agent, Toronto.)

Mott's Broma.....per lb	$0 30
Mott's Prepared Cocoa	28
Mott's Homœopat'c Cocoa (¼s)	32
Mott's Breakfast Cocoa.....	35
Mott's Breakf. Cocoa(in tins)	40
Mott's No. 1 Chocolate.....	30
Mott's Breakfast Chocolate...	28
Mott's Caracas Chocolate.....	40
Mott's Diamond Chocolate....	22
Mott's French-Can. Chocolate	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibbs.....	30
Mott's Cocoa Shells.....	5
Mott's Vanilla Chocolate stick	22&24
Mott's Confec Chocolate.....22c—	40
Mott's Sweet Choc. Liquors 21c—	30

COWAN COCOA AND CHOCOLATE CO.

Cocoas—	
Hygienic, 1, ½, ¼ lb. boxes	70, 75
Iceland Moss ¼ lb in 12 lb boxes	35
Soluble (bulk) 15 & 30 lb bxs...	18, 20
Soluble (tins) 6 lb and 12 lb....	20
Cocoa Nibs, any quantity ...	30, 35
Cocoa Shells, any quantity...	05
Cocoa Essence.....per doz	1 40
Chocolates—	
Mexican, ¼, ½ in 10 lb bxs	30
Queen's Dessert, "	40
Vanilla "	35
Sweet Caracas "	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross...	00
Pure Caracas (plain) ¼, ½ lbs	40
Royal Navy (sweet) "	30
Confectioners' in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

WALTER, BAKER & CO'S

Chocolate—	
Pre'um No. 1, bxs. 12 & 25 lbs each	40
Baker's Vanilla in bxs 12 lbs each	52
Caraccas Sweet bxs 6 lbs each, 12 bxs in case.....	35
Eagle, sweet & spiced, bxs 12 lbs each	33
Vanilla Tablets, 416 in box, 24 bxs in case, per box.....3	65
Spanish Tablets, 100 in box, 12 bxs in case.....3	00
German Sweet Chocolate—	
Grocers' Style, in cases 12 boxes, 12 lbs each	25
Grocers' Style, in cases 24 boxes, 6 lbs each	25
48 Fingers to the lb., in cases 12 bxs 12 lbs each.....	25
48 Fingers to the lb., in cases 24 bxs 6 lbs each	25
Cocoa—	
Pure Prepared boxes, 12 lbs each	40
Cracked, boxes, 20 lbs each, 1 lb and assorted papers.....	32
Cracked, in bxs, 12 lbs., each, ½ lb. papers	32
Cracked, in bags, 6, 10 & 25 lbs each	32
Cocoa and shells, 12s and 25s.....	30
Breakfast Cocoa—	
In bxs, 6 & 12 lbs., each, ½ lb. tins	45
In boxes, 12 lbs., each, 1 lb. tins, decorated canisters.....	45
Broma—	
In boxes, 12 lbs., each, ½ lb. tins.....	40

GIBSON & GIBSON'S

	per lb
Sydney Gibson's Cocoa, ¼s	0 30
Dr. Clarke's Cocoa, ½'s and ¼'s, tins	0 45
Soluble Cocoa bulk in boxes	0 18
Prepared do " " ...	0 22
Sydney Gibson's Chocolate, ¼s. and ⅛s	0 30
Gibson's Rock do ½s.	0 28
Dr. Clarke's do ¼s.	0 30
Confectioners' Pure Chocolate 10 lb. blocks	0 30
Vanilla choc. sticks, per gross ...	1 00
	per doz
Gibson's Icina, ½s. 2 doz. in case.	1 25
Gibson's Icina, 1 lb 2 " "	2 25

Packed chocolate, white and pink assorted, or if required, any kind separate.

COFFEE.

GREEN

	c. per lb.
Mocha.....	30, 35
Old Government Java.....	27, 32
Rio	19, 24
Plantation Ceylon.....	29, 31
Porto Rico.....	24, 28
Guatemala.....	24, 26
Jamaica.....	22, 23
Maracaibo	24, 26

WHOLE ROASTED OR PURE GROUND.
ELLIS & KEIGHLEY'S.

	c. per lb
Java.....	33, 34
Java and Mocha	34, 36
Plantation Ceylon.....	...35
Arabian Mocha	...37
Santos.....	28, 28
English Breakfast.....	16, 24
Royal Dandelion in 1 lb tins..	... 26

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend.....	... 33
Our Own "	... 31
Laguayra "	... 29
Mocha and Java.....	32, 33
Java, Standard.....	... 33
" Old Government	30, 32
Arabian Mocha.....	 36
Santos	... 28

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs.....	36
Standard Imperial in sealed tins, 25 and 50 lbs.....	32
Standard Blend in sealed tins, 25 and 50 lbs.....	33
Ground, in tins, 5, 10, 15 and 25 lbs.....	20, 30
Say's Parisien, in ½ and 1 lb tins	30

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	$0 75
" " " " 1, 1½ oz....	1 25
" " " " 2, 2 oz.....	1 75
" " " " 3, 3 oz.....	2 00

FIRE LIGHTER.

"Star" Fire Lighter, per gross.	$1 70

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz	
Cases, No. 1, 2 oz tins.....	$2 75	$3 00
" No. 2, 4 oz tins.....	4 50	5 00
" No. 3, 8 oz tins.....	8 00	8 75
" No. 4, 1 lb tins.....	12 60	14 25
" No. 5, 2 lb tins.....	25 00	27 00

FRUITS.

FOREIGN.	c. per lb.	
Currants, Provincial, bbls...	5¾,	6½
" " ½ bbls	6,	6¾
" " cases	6½,	7
" Filiatras, bbls.....	6¼,	6¾
" " ½ bbls...	6⅜,	6½
" " cases ..	6½,	6⅝
" Patras, bbls.....	6⅞,	7
" " ½ bbls.....	7,	7⅛
" " cases.....	7¼,	7⅜
" Vostizzas, cases.	7¾,	9½
" " ½ cases	8½,	10
" 5-crown Excelsior (cases).....	9½,	10
" ½ case....	9⅝,	9⅝
Dates, Persian, boxes, ...	5¾	6
Figs, Elemes, 14 oz., per box	...	12½
" 10 lb boxes	5	12
" 20-lb "	15	16
" Seven-Crown	16½	17
Prunes, Bosnia, bags	...	..
" " cases, ...	5½	6½
Raisins, Valencia, off stalk,	4	5
" New, off stalk.....	6	6½
Selected	7¾	8
Layers	8½	9
Raisins, Sultanas.....	10,	13
" Eleme	...	...
" Malaga:		
London layers	3 00	3 10
Loose muscatels	2 35	2 75
Imperial cabinets	3 25	3 50
" " qrs., flat.	1 00	
Connoisseur clusters	4 25	4 40
Extra dessert "	4 50	4 75
" " " qrs.	1 50	
Royal clusters	6 00	6 50
Fancy Vega cartoons	.....	2 75
Black baskets	4 00	4 10
" " qrs	1 30	1 35
Blue "	4 75	5 00
" " qrs	1 50	1 60
Fine Dehesas	7 00	7 25
" " qrs	2 00	2 25
Lemons, Malaga	.....	6 50
" Maori.....	.....	9 00
Oranges, Jamaicas.....	7 50	8 00
" Floridas.....	4 00	4 25

DOMESTIC.

Apples, Dried, per lb	0 04¾	0 05½
do Evaporated.....	0 07	0 08

GRAIN.

Wheat, Fall, No. 2, ...	0 95	0 96
" Red Winter, No. 2	0 95	0 96
Wheat, Spring, No. 2	0 94	0 95
" Man Hard, No. 1..	.....	1 10
" " No. 2..	1 07	1 10
Oats, No. 2, per 34 lbs.....	30	32
Barley, No. 2, per 48 lbs...	50	52
" No. 3, extra.....	44	46
" No. 3.....	42	43
Rye.....	83	85
Peas.....	60	63
Corn	...	70

HAY & STRAW.

Hay, Pressed, "on track	11 00	11 50
Straw Pressed."	5 00	6 50

LICORICE.

YOUNG & SMYLIE'S LIST.

5 lb boxes, wood or paper, per lb	0 40
Fancy bxs. (36 or 50 sticks), per box.....	1 00 1 25
"Ringed" 5 lb boxes, per lb.	0 40
"Acme" Pellets, 5 lb cans, per lb	2 00
" " Fancy boxes (30s) per box.....	1 00
"Acme" Pellets, Fancy paper boxes, per box (40s)	1 25
Tar Licorice and Tolu Wafers, 5 lb cans	1 75
Licorice Lozenges, 5 lb glass jars	1 75
" " 5 lb cans.....	1 50
"Purity" Licorice, 200 sticks ...	1 45
" " 100 " ...	0 72½
Imitation Calabria, 5 lb bxs 1 lb	0 25

LARD.

"FAIRBANK'S" REFINED COMPOUND.

In Butter Tubs.....	0 08½
Fancy "	0 09
3-hoop pails	0 09 0 09½
60 lb. cases of 3 lb., 5 lb., and 10 lb. tins, per lb	0 10

MUSTARD.

ELLIS & KEIGHLEY'S.

	cts
Durham, Fine, in ¼ and ½ lb tins per lb	25
" Fine, in 1 lb jars.....	22
" Fine, in 4 lb jars.....	70
" Ex Sup., in bulk, per lb.	30
" Superior, in bulk, per lb	20
" Fine, " "	15

COLMAN'S AND KEEN'S

In 4 lb jars.....	75
In 1 lb jars.....	25
D. S. F., in tins, per lb	41
" in ½ lb tins.....	42
" in ¼ lb tins, per lb.....	44
D. F. in ½ lb tins, per lb	26
" ¼ " "	28

NUTS.

	per lb.	
Almonds, Ivica	14	15
" Tarragona..... ...	15	16
" Fornigetta	15	16
Almonds, Shelled Valencias ...	...	...
" " Jordan.	45,	55
Brazil.....	12	13
Cocoanuts, per 100		6 00
Filberts, Sicily.....	...	11
Filberts, Oblong	11	11½
Peanuts, roasted	12,	13
" green	9	10
Walnuts, Grenoble	16	17
" Bordeaux	12,	13
" Naples, cases	...	...
" Marbots.....	...	13
" Chilis	12	13

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO

PICKLES.

John Bull, mixed, in bulk.....	$0 45
" Chow Pic'le, in bulk	0 50
" m'xed & Chow Chow	1 90
" Mixed & Chow-Chow pts	2 15
" Mixed & Chow-Chow qts	3 40
" " 16 g.	1 90
Horse Radish, bottles, per doz	2 25

SAUCES.

John Bull, kegs, per gal	1 25
" ½ pt. bottles, per doz.	
" ½ pt. bottles, per doz (according to quantity) 90c to	1 00
Devonshire Relish, kegs p. gal	1 75
" " ½ pt, bottles, per doz	1 25
Niagara Tomato, kegs. per gal	1 25
" " Reputed pints	1 25
Raspberry Vinegar, per doz	2 25
Raspberry Syrup and vinegar ...	2 25
Terry's Candied Peels. c. per peels	
Lemon, 7 lb boxes.....	...
Orange, "	...
Citron "	...

CROSSE & BLACKWELL'S.

Pickles, all kinds, pints, per doz	3 25

The B. F. P. Cough Drops

Are a sure remedy for Coughs and Colds. TRY THEM.

SEND FOR SAMPLE AND PRICE LIST.

MANUFACTURED BY

The Toronto Biscuit & Confectionery Co.,

TORONTO.

Prices current, continued—

LEA & PERRIN'S.

	per doz.
Worcester Sauce, ½ pts	$3 60 $3 75
" " pints	6 25 6 50

LAZENBY & SONS.

	Per doz
Pickles, all kinds, pints	3 25
" " quarts	6 00
Harvey Sauce—genuine—hlf. pts	3 25
Mushroom Catsup " "	2 25
Anchovy Sauce " "	3 25

PRODUCE.

DAIRY.

	Per lb	
Butter, creamery, rolls	$0 25	$0 27
" " tub	0 24	0 26
" dairy, tubs, choice	0 17	0 19
" " medium	0 13	0 16
" low grades to com.	0 10	0 13
Butter, pound rolls	0 18	0 20
" large rolls	0 16	0 18
" store crocks	0 16	0 18
Cheese	0 09½	0 10½

COUNTRY

Eggs, fresh, per doz	0 17	0 18
" limed		
Beans	1 50	1 60
Onions, per bbl	2 00	2 25
Potatoes, per bag	0 40	0 50
Hops, 1890 crop	0 13	0 15
" 1891 "	0 13	0 15
Honey, extracted	0 08	0 10
" section	0 12½	0 14

PROVISIONS.

Bacon, long clear, p lb.	0 08½	0 08¾
Pork, mess, p. bbl	14 00	17 00
Hams, smoked, per lb	0 10½	0 11½
" pickled		
Bellies	0 10½	0 11
Rolls	0 09	
Backs	0 10½	0 11
Lard, Canadian, per lb	0 10	0 10½
Hogs	5½	6½
Tallow, refined, per lb	0 05	0 05½
"rough, "		0 02

RICE, ETC.

	Per lb
Rice, Aracan	3½, 4c
" Patna	4½, 5½
" Japan	5, 5½
" extra Burmah	3¾, 4
Grand Duke	6¾, 7½
Sago	4¾, 5½
Tapioca	5½

SPICES.

GROUND.

	Per lb.	
Pepper, black, pure	$0 12½	$0 15
" fine to superior	10	15
" white, pure	20	23
" fine to choice	20	25
Ginger, Jamaica, pure	25	27
" African, "	..	18
Cassia, fine to pure	18	25
Cloves, " "	14	25
Allspice, choice to pure	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure.	30	35
Cream of Tartar, fine to pure	25	37

STARCH.

EDWARDSBURG STARCH CO. LIMITED, MONTREAL.

	c. per lb.
No. 1 White, 4 lb cartoons	5½c
Canada Laundry	4½
Silver Gloss, crates	6½
Silver Gloss, 1 lb chromos	6¾
Satin, Starch 1 lb chromos	7½
No 1 White, barrels & halves	4⅝
Benson's Canada Prepared Corn	7½
Canada Corn	6¾
Rice Starch, 1 lb	9

BRITISH AMERICA STARCH CO BRANTFORD.

1st quality white, 3 lb. cartoons,	5½
Lily White gloss, crates	6¾
Brantford gloss, 1 lb	7½
Lily White gloss, 1 lb chromo	6¾
Canada Laundry, Boxes	4½
Pure Prepared corn	7½
Challenge Corn	6¾
Rice Starch, fancy cartoons	9
" cubes	7½

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40-lb boxes. 1, 2, and 4 lb. pack'g's	8
36-lb boxes, 3 lb. packages	8
12-lb "	8½
38 to 45-lb boxes	8
Silver Gloss Starch—	
40-lb " 1, 2 and 4 lb packages.	9
40-lb " ½ lb package	9½
40-lb " ¼ "	10
40-lb " assorted ½ and ¼ lbs	9½
6-lb " sliding covers	9½
38 to 45 lb boxes	9
Oswego Corn Starch—for Puddings, Custards, etc.—	
40 lb boxes, 1 lb packages	8½
20 " "	8

ST. LAWRENCE STARCH CO.'S

Culinary Starches—	
St. Lawrence corn starch	7½
Durham corn starch	6¾
Laundry Starches—	
No. 1, White, 4 lb. Cartons	5½
" " Bbls	4⅞
" " Kegs	4⅝
Canada Laundry	4½
Ivory Gloss, six 6 lb. bozes, sliding covers	6¾
Ivory Gloss, fancy picture, 1 lb packs	6¾
Patent Starch, fancy picture, 1 lb. cartons	7½

SUGAR.

	c. per lb
Granulated, 15 bbls or over	4⅞
less than 15 bbls	5
Paris Lump, bbls and 100 lb. bxs	5⅛
" 50 lb. boxes	5⅜
Extra Ground, bbls	5⅜
" less than a bbl.	6
Powdered, bbls	5½
" less than a bbl.	5⅝
Extra bright refined	4⅜
Bright Yellow	4¼
Medium "	4
Brown	3½
Raw	3⅜

SYRUPS AND MOLASSES.

SYRUPS.	Per lb.	bbls. ½ bbls
D	2¼	2⅝
M	2⅝	2¾
B	2¾	2⅞
V.B.	2⅞	2¾
E.V.B.	2¾	2⅞
E. Superior	2⅞	3
XX	2⅞	3
XXX	3	3⅛

MOLASSES.	Per gal.	
Trinidad, in puncheons	0 35	0 36
" bbls	0 38	0 40
" ½ bbls	0 40	0 42
New Orleans, in bbls	0 45	0 50
Porto Rico, hdds	0 38	0 40
" barrels	0 42	0 45
" ½ barrels	0 44	0 47

TOBACCO AND CIGARS.

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	67c
Ingots, rough and ready, 7's	64
Laurel, 3's	57
Brier, 7's	55
Index, 7's	50
Honeysuckle, 7's	58
Napoleon, 8's	54
Royal Arms, 12's	55
Victoria, 12's	53
Brunette and Lovely, 12's	50½
Prince of Wales, in caddies	51½
" in 75 lb boxes	51
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	55
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
½ lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

GLOBE TOBACOO COMPANY.
CUT SMOKING TOBACCO.

	Per lb
The Old Flag, ⅛ lb. in 5 lb. boxes	70c
" " " 1 lb. Fancy Tins	70c
" " " ½ " " "	41c
Gold Flake, 1-5, 6 lb boxes	70c
" " ⅛, 5 "	70c
" " 1-10, 5 "	80c
" " 1 fancy tins	70c
" " ½ " "	41c
" " 1 " glass jars	77c
Hand Made, 1-5, 6 lb boxes	65c
" " ⅛ 6 "	68c
" " 1 fancy tins	68c
" " ½ " "	40c
" " 1 glass jars	75c

GRANULATED SMOKING TOBACCO.

Uncle Tom, 1-5, 6 lb boxes	45c
" " 1-10, 6 lb "	45c

LONG CUT SMOKING TOBACCO.

Wig Wag, ½, 6 lb boxes	41c
" " 1-5, 6 lb "	43c
" " 1-10, 6 lb "	45c

FINE CUT CHEWING TOBACCO.

Golden Thread, 5 & 10 lb pails	95c
Globe, " "	90c
Victoria, " "	75c
High Court, " "	70c
Jersey Lilly, " "	65c
Golden Thread, 1-16 " Foil in ¼ gro. boxes, per gross	9 05
Solace " 1-16 " Foil in ¼ gro. boxes, per gross	6 05

OIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M
Madre E' Hijo, Lord Landsdowne	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00

KINGSFORD'S OSWEGO ∴ STARCH.

"Pure" and "Silver Gloss"
FOR THE LAUNDRY.

Corn ∴ Starch,
FOR THE TABLE,

Standard of Excellence. Absolutely Pure.

For Sale by all Leading Jobbers in Canada.

T. KINGSFORD & SON, Oswego, N.Y.

"The Goods are right."

--PUBLIC OPINION.

ST. LAWRENCE CORN STARCH } For Cooking.

ST. LAWRENCE IVORY GLOSS } For the Laundry.

Prices current, continued—

El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00

Cigarettes, all Tobacco—

Cable	7 00
El Padre	11 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 00
B. C. No. 1	4 00
Sweet Sixteen	3 50

CUT TOBACCOS.	per lb
Puritan, tenths, 5 lb. boxes	74
Old Chum, ninths, 5 lb box	71
Old Virgin., 1-10 lb pkg., 10 lb bxs	62
Gold Block, ninths, 5 lb boxes	73

CIGARETTE TOBACCO.	
B. C. N. 1, 1-10, 5 lb boxes	83
Puritan, 1-10, 5 lb boxes	85
Athlete, per lb	1 15
Hyde Park	10 50

SOAP.

Ivory Bar, 1 lb. bars, per lb	5½
Do. 2, 6-16 and 3 lb bars "	5
Primrose, 4½ lb bars, wax W "	4½
" 1 " " "	4¾
John A, oake, wax W. per doz	42
Mayflower, cake, " "	42
Gem, 3lb bars per lb	3½
" 13 oz, 1 and 2 lb. bars	3¾
Queen's Laundry, per bar	5½
Pride of Kitchen, per box	2 75
Sapolio, ½ gross boxes	3 25
" per gross, net cash	12 00

TAYLOR, SCOTT & CO.

	per doz.
Baby's Own, ½ doz boxes	$1 25
Our Boys, ½ " "	1 25
Sea Foam, ½ " "	75
London Bouquet, ½ "	60
Oatmeal, 1 " "	85
" ½ " "	60
Paris Assorted, ½ " "	0 75
Albert Oatmeal bar, 2 doz. boxes	0 75
" White Castle bar, 2 doz. boxes	0 75
Fatherland, ½ doz boxes, p. gro.	5 00

MORSE'S SOAPS.	Per lb
Mikado (wrapped)	0 04½
Eclipse "	0 04½
Stanley Bar	0 04½
Defiance	0 04½
Toronto, 12 oz. Per doz	0 50
Ruby, 10 oz "	0 30
Monster, 8 oz "	0 24
Detroit, 14 oz "	0 48
Lily White "	0 90
Everyday "	0 80
Queen City, 14 oz "	0 72
	Per box
Mottled in 5 box lots, 100 bars	5 00
" " " 60 bars	3 00
Floater (boxes free)	6 50
Electric	2 75
Hard Water Electric	2 50
Royal Laundry	3 25
Octagon	4 00

	Per doz
Royal Magnum	0 25
" " 25 doz per box.	0 20
Anchor, Assorted	0 10
" Castile	0 50
Morse's Assorted	0 45
Morse's Rose	0 45
" Windsor	0 45
" Castile	0 45
Bouquet, paper and wood	0 80
Prize Magnum, White Castile	0 72
" " Honey	0 72
" " Glycerine	0 72
" " Oatmeal	0 72
	Per box
" " Honeysuckle	0 72
Sweet Briar	0 85
Extra Perfume	0 55
Old Brown Windsor Squares	0 30
White Lavender	1 00
	Per doz
White Castile Bars	0 85
White Oatmeal	0 85
Persian Boquet, paper	2 50
Oriental	0 45
Pure Cocoanut, 3 doz. bxs, wood	0 40
Heliotrope, paper	1 50
Carnation	0 60
Rose Boquet	0 60
Cocoa Castile	0 40
Arcadian	0 45
New Arcadian, per gross	4 25
Ocean Boquet	0 45
Barber's Bar, per lb	0 25
Pure Bath	1 00
Magnolia	1 20
Oatmeal	0 85
Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey	0 70
Plain Glycerine	0 70
Plain Windsor	0 70
Fine Bouquet	1 00
Morse's Toilet Balls	0 90
Turkish Bath	0 60
Infants' Delight	1 20

WOODENWARE. per doz

Pails, 2 hoop, clear No. 1	$1 70
" 3 " " "	1 90
Pails, 2 hoops, clear No. 2	$1 60
" 3 " " "	1 80
" 3 " painted "	1 80
Tubs, No. 0	9 50
" 1	8 00
" 2	7 00
" 3	6 00
Washboards, Globe	$1 90 2 00
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
" Single Crescent	1 85
" Double "	2 75
" Jubilee	2 25

Matches,	per case. 5 case lots.	Single cases
Parlor	1 70	$1 75
Telephone	3 90	4 00
Telegraph	4 10	4 20
Safety	4 20	4 30
French	3 60	3 75

Railroad (10 gro. in case)

Single case and under 5 cs.	$4 00
5 cases and under 10 cases	3 90

Steamship (10 gro. in case)

Single case and under 5 cs.	3 80
5 cases and under 10 cases	3 70
	per doz.
Mops and Handles, comb.	1 25
Butter tubs	$1 60 $3 20
Butter Bowls, crates ast'd	3 60

CLOTHES PINS.

5 gross, per box	0 75
4 gross, "	0 85
6 gross, "	1 20

CHAS. BOECKH & SONS.

	per box
5 gross, single & 10 box lots	0 75 0 80
Star, 4 doz. in package	0 85
" 6 " "	1 25
" 4 " cotton bags	0 90

INDURATED FIBRE WARE.

½ pail, 6 qt	$4 00
Star Standard, 12 qt.	4 50
Milk, 14 qt	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	3 25
" " round "	3 50
Handy dish	3 75
Water Closet Tanks	18 00

WASHING COMPOUND.

Housekeeper's Quick-Washing p.case	
5c packages 100 in case	3 50
10 " 60 in case	4 00

DURABLE PAILS AND TUBS

WM. CANE & SONS, MANUFACTURING CO NEWMARKET.

	Per doz.
Steel hoops, painted and grain'd	2 20
Brass hoops, oiled and varnish.	3 25
No 1 tubs	9 50
No 2 "	8 50
No 3 "	7 50

YEAST.

BARM MFG. CO.

	per box
3 doz. 5c. packages, in boxes	1 00
3 doz. 10c. " "	1 95
1½ " 10c. and 3 doz. 5c. packages in assorted boxes	2 00

BREADMAKER'S

	per box
5c packages, 36 in box	1 00
2c " 45 in box	0 50

"OUR NATIONAL FOODS."

	pkg.	doz
Desiccated Wheat	4 lb.	$2 25
" Rolled Oats	4 "	2 25
Snow Flake Barley	3 "	2 25
Desiccated Rolled Wheat	3 "	2 25
Buckwheat Flour, S. R.	5 "	2 25
Prepared Pea Flour	2½ "	2 00
Baravena Milk Food	1 "	3 50
Patent Prepared Barley	1 "	2 00
Patent Prepared Groats	1 "	1 50
Gluten Flour	4 lb.	3 00
Farina, very choice	1½ lb.	1 40

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto:

10 dy. to 60 dy		2 20
8 dy. and 9 dy	2 65	2 70
4 dy. to 7 dy	2 90	2 95
3 dy	C.P. 3 95	4 00
3 dy	A.P 3 45	3 50

HORSE NAILS:

"C" 60 to 60 and 10 per cent. from list.

HORSE SHOES:

From Toronto, per keg .. 3 50

SCREWS: Wood—

Flat head iron 77½ p.c. dis
Round " " 72½ p.c. dis.
Flat head brass 75 p.c. dis.
Round head brass 70 p.c.

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under)		1 35
2nd " (26 to 40 inches)		1 35
3rd " (41 to 50 ")		3 30
4th " (51 to 60 ")		3 50
5th " (61 to 70 ")		4 00
ROPE: Manilla	0 12	0 12½
Sisal	0 08	0 08½
New Zealand	0 08	0 08½

AXES: Per box, $6 to $12.

SHOT: Canadian, dis. 7¼ per cent.

HINGES: Heavy T and strap ...04½ 05
" Screw, hook & strap. 03½ 04½

WHITE LEAD: Pure Ass'n guarantee ground in oil.

25 lb. irons	per lb	5½
No. 1	"	5
No. 2	"	4½
No. 3	"	4

TURPENTINE: Selected packages, per gal 0 55 0 56

LINSEED OIL: per gal, raw 0 58 0 59
Boiled, per gal 0 61 0 62

CASTOR OIL: Best per lb 0 08½ 0 09

GLUE: Common, per lb 0 10 0 11

PETROLEUM.

F. O. B. Toronto	Imp. gal.	
Canadian	0 15	$0 16
Carbon Safety	0 17½	0 18
Canadian Water White	0 20	0 22
Amer'n Prime White	0 23	0 24
" Water White	0 25	0 00
Photogene	0 27	0 00

DRUGS AND CHEMICALS.

Alum	lb $0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 02½	0 03½
Borax	0 13	0 14
Camphor	0 65	0 75
Carbolic Acid	0 35	0 45
Castor Oil	0 11½	0 12½
Cream Tartar	0 30	0 31
Epsom Salts	0 01½	0 02
Paris Green	0 16	0 17
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 18	0 20
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 35	0 45
Salpetre	0 08½	0 09
Soda Bicarb, per keg	2 50	2 75
Sal Soda	1 00	1 25
Madder	0 12½	....

VINEGAR.

A. HAAZ & CO

XX, W.W	0 20
XXX, W.W	0 25
Honey Dew	0 30
Pickling	0 30
Malting	0 45

THE BADGEROW FALCONER VINEGAR CO

French Bordeau	per gal	0 34
Tarragona	"	0 32
Triple	"	0 30
Fruit Vinegar	"	0 27
Pickling	"	0 28
XXX	"	0 25
Extra XX	"	0 22
XX	"	0 20
X	"	0 16
Cider Vinegar	0 16 to	0 25
Honey Vinegar		0 25
Eng. Malt Vinegar	0 50 to	0 60
Bottled Malt Vinegar, qts		2 00
Methylated Spirits	2 00 to	2 25

FISH.

Oysters	1 25	1 30
Pickerel	per lb	0 06
Pike	do	0 05
White fish	0 07	0 08
Salmon Trout	0 07	0 08
Lake herring	1 75	3 00

Pickled and Salt Fish:

Labrador herring, p. bbl		5 50
Shore herring	"	5 00
Salmon trout, per ½ bbl	4 25	4 50

Dried Fish:

Codfish, per quintal	5 25	5 75
" cases	5 00	5 50
Boneless fish per lb		0 04
Boneless cod "	0 06½	0 08½

Smoked Fish:

Finnan Haddies per lb		0 07½
Bloaters per box	1 00	1 50
Digby herring "		0 16

Sea Fish:

Haddock per lb		0 06
Cod "		....
B.C. salmon "		0 16

— THE —

ST. LAWRENCE SUGAR REFINING CO'S

GRANULATED
AND YELLOWS
AND SYRUPS

ARE PURE.

: NO BLUEING :

Material whatsoever is used in the manufacture of

OUR GRANULATED.

THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL.

Offer for sale all grades of REFINED SUGARS and SYRUPS of the well-known brand of

Redpath

CERTIFICATES OF STRENGTH AND PURITY.

OFFICE OF THE PUBLIC ANALYST,

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Co., Montreal:

GENTLEMEN,—I have personally taken samples from a large stock of your Granulated Sugar, "REDPATH" brand, and carefully tested them by the Polariscope, and I find these samples to be as near to absolute purity as can be obtained by any process of Sugar-Refining.

The test by the Polariscope showed in yesterday s yield 99·90 per cent. of Pure Cane Sugar, which may be considered commercially as ABSOLUTELY PURE SUGAR.

JOHN BAKER EDWARDS, P.L.D., D.C.L., F.C.S.,

Public Analyst for the District of Montreal, and Professor of Chemistry.

CHEMICAL LABORATORY, MEDICAL FACULTY, McGILL UNIVERSITY.

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Company:

GENTLEMEN,—I have taken and tested a sample of your "EXTRA GRANULATED" Sugar, and find that it yielded 99·88 per cent. of Pure Sugar It is practically as pure and good a Sugar as can be manufactured.

Yours truly,

G. P. GIRDWOOD.

PURE ROCK SALT
—FOR—
Cattle and Horses.
TORONTO SALT WORKS,
128 Adelaide Street East
Sole Agents for
RETSOF MINING COMPANY.
Write for Quotations

THE CANADA MEAT PACKING CO.,

MONTREAL,
BEEF AND PORK PACKERS,

Curers of the Celebrated C.M.P Brand of Smoked Meat, Sugar cured extra-flavored Hams and Bacon.

Compressed Corned Beef. Ox and Lunch Tongue.
Pure Lard a Specialty.

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Corner Hastings and Granville Streets, one block from Railway Station and Steamship dock.
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INSLEY & EDWARDS, Proprietors.

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Special apartments for invalids. Bath houses in connection and a staff of male and female attendants. The best of accomodation for Travelers. Rates, $2.00 and $2.50.
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CALGARY, N.W.T.
Strictly first-class. Headquarters for Commercial Men. Large sample rooms.
H. A. PERLEY, Prop.

- Queen's Hotel -
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Newly built, newly furnished, Four large sample rooms.
WM. CLEVERLY, Prop.

The Hilliard House
RAT PORTAGE, ONT.
Strictly first-class. The favorite commercial house along the line of C. P. R
LOUIS HILLIARD, Prop.

The Clarendon Hotel,
Winnipeg, Man.
RUTLEY & McCAFFREY Proprietors.

THE LELAND HOUSE,
Portage La Prairie, Man.
Best sample rooms west of Winnipeg. Strictly first-class.
WM. NEVINS, Prop.

Queen's Hotel,
WINNIPEG, MAN.
First-class in every respect.
JAS. O'CONNOR, Prop. FRED. SPRADO, Mgr.

It is well-known

That successful Doctors read all the latest medical books and papers and go abroad occasionally to study. Successful lawyers read legal publications to learn the latest legal decisions and points constantly cropping up. Teachers, clergymen, druggists, architects, all read the publication issued in the interests of their profession. They must do so to keep up with the times.

The same applies to grocers and general merchants. They must not only read the best papers published in their interests but must also watch the advertisements closely. There they learn the rise and fall in prices; latest trade news and methods of buying, handling and selling goods, so that they may make the greatest profit. A doctor reads much that he already knows, so does a lawyer. So does a number of any of the other professions. So will a merchant. It is often the issue of the paper he misses that is worth dollars to him. His best and safest policy, therefore, is to subscribe for his trade paper.

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W. BOULTER & SONS,
PICTON, ONT.
PACKERS OF THE CELEBRATED
LION

BRAND

Canned Fruits and Vegetables.
Every can has a Lion on the Label as Trade Mark and the words Bay of Quinte canning factories. This Label is a guarantee to the consumer that the quality is first-class. Ask your wholesale grocer for the Lion Brand; do not take any other. The Wholesale Trade only supplied.

Bay of Quinte Canning Factories.
Head Office, PICTON. Branch, DEMORESTVILLE.

EVERY Reader of this paper is a buyer, Therefore advertisers should see that their advertisements do not grow stale. Change them constantly, introducing new goods if you have them; if not let us know what you have in seasonable articles. This is what buyers want

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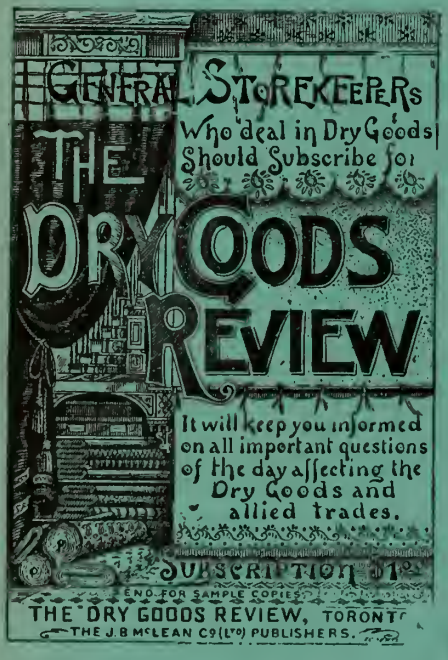
To any traveller who will send us one new subscriber for three months we will send all the back numbers of the paper containing "Drum Taps." A most entertaining sketch of a week spent on the road by a well-known American Traveller.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AS A FOOD FOR INFANTS IT HAS NO EQUAL.

FOR SALE BY
Grocers and Druggists Everywhere.

GOLDEN BRAND CANNED FINNAN HADDIE

Are put up in flat and tall tins.
Quality guaranteed.

AGENTS,

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Manufacturers' Agents and Export Merchants,

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N.B.—Correspondence invited from Canadian firms interested in any of the above lines

CONSIGNMENTS OF PRODUCE SOLICITED.

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GOLD MEDAL, PARIS, 1878.

W. BAKER & Co.'s Breakfast Cocoa

from which the excess of oil has been removed,

Is Absolutely Pure and it is Soluble.

No Chemicals

are used in its preparation. It has *more than three times the strength* of Cocoa mixed with Starch, Arrowroot or Sugar, and is therefore far more economical, *costing less than one cent a cup.* It is delicious, nourishing, strengthening, EASILY DIGESTED, and admirably adapted for invalids as well as for persons in health.

Sold by Grocers everywhere.

W. BAKER & CO., DORCHESTER, MASS.

-PARISIAN- BLUE!

Is Stronger and More Economical

THAN ANY OTHER BLUE.

It Does Not Stain the Linen.

TELLIER, ROTHWELL & CO.

-BROOMS-

EXTRA SELECT.

35, 30, 25, 20, 15.

Just what you want for choice family trade at prices to suit all.

These Brooms are made of selected stock, handsomely finished and warranted to be always same weight and quality.

Note our Special Brands.

35	"Peerless"	35
30	"Ideal"	30
25	"Royal"	25
20	"Anchor"	20
15	"Crown"	15

Manufactured by

CHAS. BOECKH & SONS, - TORONTO.

—ALSO—

Household Brushes of every description, Pails, Tubs, Washboards, Matches, etc.

Price List sent on application.

ESTABLISHED 1856.

To please your customers sell Martin's Mount Forest Oatmeals.

Ordinary oatmeal is hard to digest because it is not boiled long enough.

By our New Process the meal is partly cooked and is easily digested.

If your wholesale grocer does not keep them write direct to

MARTIN BROS.,
Mount Forest, Ont.

Oats and Feed a Specialty.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY $2.00 PER YEAR

VOL. V. TORONTO, NOVEMBER 6, 1891. No. 45

Registered.

RECIPES
FRUIT PIE
CAKE
SAVORY OMLET
INFANTS FOOD
OMELET
OTHER MIXTURE
W. T. BENSON & CO'S.
CANADA
PREPARED CORN
FOR CULINARY PURPOSES.
The most Delicious of all preparations for PUDDINGS, CUSTARDS, INFANTS FOOD CAKES &c. is universally acknowledged to be superior to any preparation of a similar kind the UNITED STATES or GREAT BRITAIN; IS
GUARANTEED PURE
and superior to any similar preparation ever offered to the public; has taken FIRST PRIZE at all CANADIAN EXHIBITIONS and received the
PRIZE MEDAL
AT THE
International Exhibition, London, 1862
ALSO A MEDAL AT THE
Centennial Exhibition, Philadelphia, 1876
Manufactured and Refined by the
EDWARDSBURG STARCH CO'Y
CARDINAL ONT
Warehouse St Peter and Norman Streets
MONTREAL, CANADA.

Fac-Simile of Package.

CAUTION:

BENSON'S -:- -:-

CANADA PREPARED CORN

Has been sold by every respectable grocer in Canada for more than 33 years. The popularity, purity and excellence of Benson's Prepared Corn for Blanc Mange, Infants' Food, etc., and all dietary purposes, has induced some covetous and unprincipled manufacturers to imitate even the color and general appearance of the wrapper, whereby ordinary purchasers may be easily deceived, unless they protect themselves against imposition by examining the package for the old name, "Benson's Canada Prepared Corn." Manufactured by the

EDWARDSBURG STARCH CO.,

Manufacturers of the Celebrated "Silver Gloss," "Satin," "Canada Laundry," "Rice Starch," "Potato Starch," Etc. MONTREAL.

H. A. NELSON & SONS

Manufacturers and Wholesale Dealers

—IN—

BROOMS AND WHISKS,

Brushes, Baskets, Mats, Cordage, Grocers' Sundries,

Railroad and Steamship Matches.

SOLE SELLING AGENTS

for the Celebrated Woodenware manufactured by

THE LONGFORD MANF'G CO.,

Send for Staple Catalogue now ready.

56 AND 58 FRONT ST. WEST, TORONTO.

ASK FOR

MOTT'S

DUNN'S BAKING POWDER

THE COOK'S BEST FRIEND

Largest Sale in Canada.

Taylor, Scott & Co.,

TORONTO.

THE BEST

IS THE CHEAPEST.

Retail Price, 25c.

For sale by all first-class grocers

FINE GOODS OUR SPECIALTY

MADRE E' HIJO (7 SIZES).

MONOPOL CIGARS, EXCEPTIONALLY FINE.

EL PADRE AND CABLE.

ALL-TOBACCO CABLE AND EL PADRE CIGARETTES.

BRYANT, GIBSON & Co.,

TORONTO,

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THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY. $2.00 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

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THE J. B. McLEAN PUBLISHING COMPANY,

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SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

What with the prevalence of keen competition, the pettiness of people's tempers, and the shortcomings of salesmen, the trader is often put to his wit's end to solve the problem how to retain his hold on a body of desirable custom that may have drifted to his shop. For a moment, as it were, he may find himself surrounded by a group of substantial families whose trade is large and perfectly safe, but just when he is beginning to felicitate himself upon this acquisition, the visits of this or that particular one of the solid customers begin to fall off. Such defections must always be, even if grocers were perfect mortals: that is, the fault is not always on the grocer's side, and therefore not always within his power of correction. But where he is able to control circumstances that cause such withdrawals, he should be vigilant and prompt to do it. The whim, crankiness, or taste of a customer must not be taken against the grain if it is possible to humor it, but not always is it possible. In the case of reasonable people who look for a pretty close correspondence between what they want and what they get, the fault is usually the dealer's if their custom silently steals away.

* * * *

When it goes it most commonly does steal away. The trader is given little warning. Ten chances to one he never hears any complaint about faulty delivery, unsatisfactory value, bad stock or any other defect on the part of him or his. The majority of people do not like to wrangle. If they get stale eggs morning after morning, strong butter every time they buy, tea below the standard of what used to be sent, they will probably stand it awhile, the wife or housekeeper may repine a little about it to a neighbor, who will at once dilate on the excellence of some other grocer's tea, service, etc., and the result will be that trade is transferred from the dealer complained of by one customer to the dealer who is lauded by another. Thus custom migrates, and the medium on which the best of it shifts is opinion more or less publicly uttered. It would certainly be more satisfactory to the well-meaning members of the trade, if their patrons were generally given to grumbling more. If customers would let their dissatisfaction be heard at the counter oftener, there would probably be more attached trade than there is to-day, and every live grocer would hail with approval the general adoption of such a practice. Those traders who make it a point to use well every body who deals with them, ought to display in their stores and on their wagons the notice that all customers dissatisfied with the way orders are filled or delivered will oblige by making complaint.

* * * *

This would enable the trader to get at and amend the causes of loss of custom. He will by this means also be able to study his best customers, and once their peculiarities are known to their grocer, there will be small danger of their custom leaving him, provided of course that he puts his knowledge to use in their behalf. It is an easy enough matter to become intimate with the nature of the grocery wants in each household worth making a study of. It seems difficult, but if there were a hundred such customers to look after, a man with a progressive purpose in him would soon know all their shopping eccentricities. A mailing clerk will learn in a few weeks just in what one of a few hundred compartments any particular letter should be placed, that knowledge involving several particulars as to branch of railway, time of next mail train, etc., relative to the post offices named in the addresses. The task a grocer sets himself, when he aims to become acquainted thoroughly with the idiosyncracies of each family in the range of his best custom is a much easier one than the mail clerk's.

* * * *

The value of a complaint must be estimated according to its source and according to the views of the trader to whom it is made. There are some people who will complain upon the least grounds, or upon no grounds at all. Then there are traders who take a complaint as an insult. The latter are to be pitied, as the less disposed they are to stand fault-finding the less adapted they are for trade, and the chances are numerous against their success. Just complaints are the escape valves of adverse opinion that may grow so strong as to damage or wreck a business, if it finds no vent or satisfaction in grumbling. The man who grumbles with cause puts the dealer on his guard, who can thus lay in the goods that suit, correct his delivery-wagon driver, or in any other way rectify evils that may ensue in loss if not checked. Live merchants are uneasy when nobody complains. They are conscious that in everything human there are faults, but they aim to have no faults in their way of doing business except such as they cannot help. Hence, they lay hold of every murmur for their own improvement, and have misgivings that some trade is slipping from their grasp if there is no imperfection pointed out. They wisely encourage customers to speak out, and prefer criticism to withdrawal of trade.

Men of the Times.

MR. GEORGE C. TAYLOR.

He forewarns his care
With rules to push his fortune or to bear.
—DRYDEN.

In the long roll of successful business men that this country can boast, nothing is more striking than the increasing number entitled to rank in it before they have reached middle life. There seems to be more men who attain an assured position before their prime is passed than there used to be. Changed ideas underlie this feature of the last half of the present century; young men undertake with boldness the tasks that only tried experience was supposed in earlier times to be equal to; the will of the declining generation acts less as a fetter to the advancing one. The consequence is that ability, with a chance to unfold earlier, accomplishes its mission earlier, and there is in business more adaptation to modern wants, less old-fogyism, as it were, than there used to be. This is an improvement. Though young men are brought to the front, incapable ones are not promoted any faster than their intrinsic merits entitle them to be, while able men are not held back by a false sentiment that only those seasoned to the toil are fit for the responsibility.

MR. GEORGE C. TAYLOR.

Mr. George C. Taylor is one of the youngest men in a prominent commercial position to-day. He is head of the well-known firm, Taylor, Scott & Co., manufacturers of woodenware, Toronto. He is a Canadian, a native of the Eastern Townships, born and brought up in Sherbrooke. The greater part of his life has, however, so far been spent in Ontario. His firm was founded in 1885. It does a vast domestic business extending from Halifax to Vancouver, and an export trade of very large proportions with the United Kingdom and other parts of the Empire. Seven travellers have all they can do to keep the firm in half-yearly touch with the immense volume of the Canadian trade whose stocks of woodenware, baskets, brushes, grocers' sundries, etc., are bought from Taylor, Scott & Co. The firm's office is a commodious and well-appointed one at 120 Bay street, under the same roof as its warehouse. Its factories are at 108 Bay street and from No. 1 to No. 9, inclusive, Pearl street. The broom factory is under the management of Mr. Hennessey, one of the most experienced and practical broom-makers in Canada. The foreman of the washboard factory has equal prominence in his specialty, having for several years been manager of one of the largest washboard establishments in the United States. Both the firm's factories are equipped with the latest improved machinery, such as steam sewing machines, etc.

The products of Taylor, Scott & Co.'s factories are familiar both in name and quality to our readers. Their brooms command wide sale. The manufacture of them is conducted with the utmost care, and the material selected with equal exactness. The broom corn is bought directly from the growers, a man being sent every year to buy in the fields. A specialty is made of very fine quality goods. In this country there is the very best class of demand for brooms, and it is due to our manufacturers that this is a fact. In Chicago, which is the shipping point for the bulk of the broom corn, the majority of the brooms made would not sell here at all. A most valuable patent in connection with broom making belongs to the firm; it is a brown bag. It is put on a broom to keep it in place, to keep it clean, to prevent the corn from bleaching when exposed to the weather. It is wrapped, ready for delivery, when it reaches the grocer. The firm's success in broom making is due to the quality and attractiveness of its manufacture. Shapely handles, smooth, bright finish, lithographed labels, co-operated with substantial worth to make Taylor, Scott & Co.'s brooms sell.

The firm owns the patent for the Northern Queen washboard, and the Improved Globe washboard. These boards have found their way into countless laundries throughout the country. They are exported in very large orders to England, Scotland and Ireland, as the firm's various brands of brooms are. The zinc in the manufacture of the boards is imported direct from Belgium, and the lumber is selected in the forests. Many other lines of woodenware, such as butter bowls, ladles, baskets, brushes, etc., are shipped from their factory to all parts of the country, the demand having been enormously stimulated in late years by low prices and good quality. Woodenware is now as cheap in this country as it is anywhere in the United States.

Push, principle and sagacity are the elements into which the secret of Mr. Taylor's success analyzes. His own personal exertions must count for much. His experience is also a big factor in his success. He went through all the grades of service, from office boy to head traveller, in the wholesale grocery trade. For seven years he was on the road. This, he considers, contributed more to his business education than any other portion of his training. The knowledge he acquired on the road enables him to understand the wants of country merchants more than he otherwise could. He holds firmly to the opinion that if you see a man and scan his store, you know something about him; whereas, if your communication with him is impersonal you know nothing about him. This belief causes him to put much store on travellers, whose business he deems it to be, not simply to sell goods, but to sell goods to deserving customers, requiring of travellers the judgment to select customers as well as the tact to make sales. Hence, all the firm's travellers are trained in the warehouse, not picked up. Their aptitude for the work

must show itself before they are given a commission for the road, and when they start out they know something about the stock they have to sell. Mr. Taylor lays little stress on connections, without qualifications. The connection is all right if the man is. Nor does he believe in luck. In his view, man, to be successful of himself, must be sufficiently able and sufficiently in earnest to push his purpose to completion.

ATTRACTIVE CANNED GOODS LABELS.

The next thing to a good name is a good appearance. It is doubtful, indeed, if the majority of people give second place to appearance. At all events, it is very frequently made to do service in default of a good name, and often with success. The part that attractive labels play in trade is an important one. Manufacturers recognise this to a very great extent, and usually mark their packages with wrappers that appeal strongly to one's sense of beauty. The demand for any given class of goods may have its fundamental basis on another sense entirely, yet the sight is sought to be captivated, as it is well known to be an important selecting influence. The relation between the taste and the sight is close and made the most of. Hence, manufacturers of edibles put up in packages rarely neglect to dress up the exterior with a captivating label. Our canners go in for handsome labels, and the development of labels in this country has made quite satisfactory progress in the main, though there is still room for improvement. Some very appetising designs are embodied in labels now in use, while others are defective in this quality. The canner should take a leaf out of the variety show manager's book. The latter advertises by means of pictures that are suggestive in a certain way; they are objectionable, to be sure, but they suggest feelings that are the basis on which such concerns are maintained. The canner ought to aim to have pictorial labels as seductive to the appetite, labels that suggest a longing to eat of the contents of the package. The goods will seem tempting, esculent, toothsome, mouth-watering, if labels are made the most of. Thus will they promote business, and the grocer as well as the canner will appreciate that effect of art in labels.

In another way will they minister to trade: The packages bearing such taking wrappers will differ with different classes of contents and with different brands. The goods of one manufacturer, the peaches, tomatoes, peas, corn, etc., will bear different labels, and constitute a varied series of themselves, and the assorted goods of two or three canners will give a rich source of diversity, which the grocer can turn to account in making his store attractive. Canned goods, well labelled, are beautiful shelf goods, as the material is sufficiently diverse to engage a tasteful stock-keeper's study after varied effect. Not only in shelf array, but also in an ornamental pile, as a centre piece to the space between counters, or as a background at the end of the store, do the canned goods packages offer a resource of very considerable possibilities to the stock-dresser.

There are, as was said above, some attractive labels now on Canadian goods but there are others that fail to interest the eye for a moment. Colors are badly assorted, a staring, naked void in green or yellow yawns round a picture of this vegetable or that, the background is unrelieved, life is lacking, the design is not striking. These are faults illustrated in some labels now used. They have conventionalized forms upon them instead of natural ones. The full, rich rotundity of life is not aimed at, voluptuousness of effect seems to be absent from the intention, and it ought not to be. Such labels look melancholy and sombre and out of date. Exposure to flies a few days would complete the look of desolation that hangs over them. If they were bright and got up in a style calculated to impress the epicure, there would be an increase in sales that would soon justify the improvement. But quality ought always to be behind attractiveness of appearance.

PROFIT IN QUICK PAYMENTS.

The question "Are quick payments profitable?" can only be answered in one way. They certainly are, both to the buyer and to the seller. For the buyer a saving of interest, at a high rate easy to be calculated, and for the seller a prompt settlement of the account. This cancels the risk, besides giving him ready money to use in his business. The interesting part of the question is, however, not whether such payments are profitable, but why we do not find more firms taking advantage of them. This opens up nearly the whole of the very large subject of general credits, if not of the conduct of business. At the present time, I will undertake to discuss only that part of the subject which concerns the reason why discounts are not more often taken, rather than what is to be gained by so doing.

This, as hinted above, carries with it the discussion of methods of business. Lack of capital is, perhaps, more often assigned as a reason for inability to discount one's purchases than anything else, and this, to the man who sees no way of increasing his capital, appears an insuperable difficulty. Those persons, however, who have had the pleasure of seeing a large business grow under their hands from very small beginnings, have learned that there are other ways to practically increase capital without actually having ready cash put in from outside sources. This is, perhaps, the portion of the subject which will prove, if not the most interesting, certainly the most valuable to the ordinary retail merchant. Good collecting—the calling in of funds which have for a long time been locked up in outstanding accounts, perhaps some of them being due from what the merchant is in the habit of considering the best class of trade, and which he fears to make much of an effort to collect from, owing to the danger of incurring ill-will and perhaps losing patronage—good collecting, I repeat, is essential. He should remember that there is no money made on the sale until the account is paid, and that over it stands an interest charge which slowly but surely eats up the profit. Often in this best class of accounts are found those which for one reason or another drop into the lower class, and a fair proportion of them are never paid at all. The nearer the seller who has not an unlimited cash capital can arrange to do a strictly cash business himself, the more possible it will be for him to do his buying for cash.

Another method of increasing the ready capital at one's command is by turning old stock into cash. There are few stores, if any, in which goods do not accumulate which are not easy to sell. Changes of styles, broken assortment, to say nothing of actual mistakes in buying, all contribute to this end. A certain amount of stock must necessarily be carried, but no matter how carefully this part of the business is looked after, there are accumulated goods which originally cost money, but which it is hard to again turn into it. Every dollar of such stock that is sold furnishes the merchant with a dollar with which to buy goods which can be turned in a short time, thus giving him the cash with which to discount new purchases. Another cell in which is locked up many a good dollar is that of too large a stock. In these days when most of the business is done by travelling salesmen, who are selected in the main simply for their ability to sell the most goods, it is not always easy to confine one's purchases within the limit originally dictated by the best judgment. Added to this is the demand which every storekeeper has often had from people coming in every day and asking for an article which he has not on his shelves. It is easy at such times to think that if the wished-for article were only in his store an easy sale and sure profit might have been made. Everyone of our most successful business men have, however, learned that there are some sales which it is more profitable to lose than to make, very largely because the profit on an occasional transaction is more than compensated for by the interest on the stock of goods which he would be compelled to carry, and from which he would sell only at rare intervals.

These are only a few of the many methods of increasing an active capital which will suggest themselves to the mind of a man who gives the matter careful thought. The reward which comes to the merchant who conducts his business on a cash basis is so ample that it should stimulate an intelligent effort on the part of those who have heretofore thought it impossible to accomplish.—Ex.

INSOLVENCY.

"Continual dropping wears away the stone." The moral in this prompts us to return to the old subject of the Canadian insolvency laws. Of course, the name is a misnomer, for we have no such thing as "Canadian Insolvency Laws," but insolvency matters are in a "mix and muddle" state, so discreditable to the Dominion and its Government, and so productive of distrust in the minds of foreign merchants, that no excuse is necessary for bringing the matter before our readers again and again, until, by our very importunity, a solution is reached. Recent business troubles among us have drawn special attention to the matter in England, and trade journals there are very outspoken indeed, and we fear very much that the impression is general that Canadian laws favor Canadian creditors at the expense of foreign creditors. We desire for the sake of Canadian credit in England to state emphatically that this is not the case. The laws make no distinction betweed "Home" and "Foreign" creditors, but the foreign creditors have of course the disadvantages attaching to non-residence and long dating The Canadian creditor, on the spot is naturally able to detect signs of weakness, and shorter dating sometiines brings him out safe and sound, while foreign firms, giving longer dating, suffer. Apart from these considerations, which will work their own cure, all creditors stand alike, and we press this strongly because of our views published in England, which are, we believe, entirely erroneous. None the less, we still have to face the fact that the state of the law in Canada is bad, and the question forces itself into greater prominence every day. In what direction shall these laws be amended? This question is not easy to answer, but that is no reason why it should be shirked. At the very outset of the consideration of the matter we are met by the difficulty that opinions are as numerous and as various as the parties by whom they are expressed. Merchants, bankers, accountants—all admit the evil, but scarcely any two agree as to the remedy. There is, however a unanimous desire that there should be an assimilation of laws, and, as far as possible, a uniformity of proceedure throughout the Dominion. It is well known that a Toronto lawyer, no matter how great his ability or how large his experience in winding up insolvent estates in Ontario, may come to Montreal and be utterly at sea—helpless as a child—if he attempts to handle a Montreal estate; and while no doubt Montreal lawyers are well able to discharge all duties devolving upon them, it seems on the face of it absurd that a lawyer in one Province should be as ignorant as a layman in another. Of course, it is useless to point out diseases without at least suggesting remedies, and with a view to an ultimate cure we may point out the chief evils to be removed. We have already denied the truth of statements to the effect that foreign creditors are discriminated against, but it cannot be disputed that undue preferences can be and are constantly being given to one creditor at the expense of all the rest. What business man has not suffered severe loss from a chattel mortgage in Ontario, or a bill of sale in the Lower Provinces? What Ontario lawyer is there who cannot devise for his client a lien still more dangerous than a chattel mortgage, because its registration is not necessary? What have we seen recently of open accounts transferred even to banks? And if banks take security, will not every merchant try to shield himself at the expense of his less lucky fellow creditors? Being in a position, then, to judge of the effects of preferences of the kinds mentioned, we urge with all possible emphasis, that we should have immediately such a uniformity of law as will render everything that is unjust in these matters impossible. We believe that the Province of Quebec may properly claim that her laws in commercial matters are, in many respects, nearer to what is fair and square all round than those of any other province. Chattel mortages, bills of sale and assignments of accounts are here illegal and liable to speedy detection and punishment. The laws governing the distrubition of assets, too (though perhaps savoring of red tape), seem so framed that a speedy and equitable distribution is certain if the curator is competent and the inspectors painstakings. If these statements are correct, Quebec laws may be taken as a foundation and the laws of provinces brought into harmony. We leave the matter for the present, but shall be glad to open our columns to any suggestions that may tend to bring about a better state of affairs.—The Shareholder,

A GUILD MEETING.

A very important conference was in sesion all day, yesterday, in one of the parlors of the Windsor. It was composed of delegates from the Toronto Wholesale Grocers' guild, appointed to meet a similar body from the Montreal guild to discuss matters appertaining to the trade. The Toronto delegates were Messrs, William Ince, ex-president of the Toronto Board of Trade; Hugh Blain, vice-president of that body; W. W. Gillard, of Hamilton; Geo. Meritt, of London, and Geo. Watt of Brantford. The meeting was presided over by Mr. Hebert, president of the Montreal guild. The press were not admitted, but one of the members told the Gazette that the sugar question took up a large portion of the meeting. The terms of membership in the Guild and what should qualify an applicant also came up for consideration. The delegates drew up a circular embodying their conclusions, which will be sent to all the local guilds throughout Canada for their approval.—Montreal Gazette (30th ult.)

AS TO CHEAP MATCHES.

The following letter has been sent by the Eddy company to all their agents: "It seems advisable that the trade and all jobbers in and users of matches should know that in addition to Eddy's 'No. 1 Telegraph' match and Eddy's 'Telephone' match, this company has four or five other grades and brands of French matches for sale. The makers of and agents for other brands may as well understand fully that all these brands of French matches are sold by this company and its agents solely in order to steady the trade, and to meet any competition offered by any other party with any other brand or grade or make of other matches. Our 'No. 1 Telegraph' match has been the standard match in Canada for nearly half a century. It has no equal anywhere, as a box contains the most of the best matches for the least money. When a portion of the trade asked for a lower priced article, we began to supply them with our 'Telephone' match some 15 years ago. The 'Telephone' is superior to any other sulphur match in America, except our 'No. 1 Telegraphs.' Sometimes, however, there is a call for an inferior, cheap, uncertain grade of matches; so to answer such a call we supply a Lower Province match to meet any and all competition that presents itself. This company and its agents throughout Canada are headquarters for all the grades of matches asked for. It is important that dealers in, and users of, matches should fully understand this and get our quotations, so as not to be deceived; for, although we do nct cut prices, we always try to protect our customers. We never have been, and we never will be, undersold in matches in Canada. We have now a full line in stock, comprising: 'No. 1 Telegraphs,' put up in handsomely printed ¼ gross woodboard caddies, making the handsomest shell packages in Canada, packed in 10-gross cases, weighing only 60 lbs., while all other makes weigh from 25 to 30 lbs. heavier per case; also 'Telephones,' in our usual strongly made tongued and grooved box; also the Lower Province French brands, such as 'Stars,' 'Dominions,' 'Carnivals,' 'Electric Light,' etc., etc. We quote the lowest prices, the most liberal discounts and the most favorable terms, and can, and will, give in the future, as we have in the past, the most prompt delivery and the most satisfactory service throughout. See our prices and advertisement in THE CANADIAN GROCER.

"Yours truly,

"THE E. B. EDDY CO., Hull.

"Toronto Branch, 29 Front street West."

A motion in the action of Adams & Sons against Summerville & Co. of London, Ont., for an injunction to restrain the defendants from manufacturing alleged tutti frutti gum came up before Mr. Justice Meridith, but was enlarged for two weeks.

PICKING HILLWATTEE TEA.

Lady Charlotte Gelatine.
L. P. & Co's Pure Spices.
L. P. & Co's Pure Coffees.
Diamond Crystal Salt.
Hillwattee Tea.

Selling Agents for above :

LUCAS PARK & CO.,
73 McNab St. North, Hamilton, Ont.

HAVE YOU BOUGHT

NEW CANNED GOODS.

They will be dearer late in the season. Write us for prices and brands. Complete in every line, Tomatoes, Corn, Peas, Peaches (3s), Strawberries, Cherries, Etc., Etc.

W. H. GILLARD & CO.,
Wholesale Grocers,
HAMILTON.

To GROCERS, GENERAL MERCHANTS, TEA DEALERS.

It is important to secure competition from good sources when you are in the Market for **TEAS.**

We carry full lines of :—

CHINA, INDIA, CEYLON AND JAPAN TEAS,

in all grades, and you will find it to your advantage to obtain our samples when buying.

THOS. B. GREENING & CO., Hamilton.
GREENING, BALFOUR & CO., Winnipeg.

THE ARTICLE OF GLUCOSE.

How is glucose produced commercially? asks and answers the New England Grocer. The process of making it will be best understood by following the corn from which it is made from the time it enters the factory until it runs out of the spigot, a clear, odorless liquid. The shell-corn is first soaked for several days in water to soften the hull and prepare it for the cracking process. The softened corn is conveyed by elevators to one of the highest stories of the factory, and shovelled into large hoppers, from which it passes into mills that merely crack the grains without reducing them at once to a fine meal. The cracked grain is then conducted to a large tank filled with rinsing water. The hulls of the corn float at the top of the water, the germs sink to the bottom, and the portions of the grain, becoming gradually reduced to flour by friction, are held in solution in the water. By an ingenious process both the hulls and the germs are removed, and the flour part now held in solution contains nothing but starch and glucose.

This liquid is then made to flow over a series of tables, representing several acres in area, and the difference in the specific gravity of the two substances causes the gluten and the starch to separate without the use of chemicals. The gluten is of a golden yellow color, and the starch snow white. By the time the gluten has been completely eliminated, the starch assumes a plastic form, and is collected from the separating tables by wheel-barrowfuls and taken to a drying room where it is prepared as the starch of commerce or is placed in a chemical apparatus to be converted into glucose.

The conversion is effected by submitting the starch to the action of a minute percentage of dilute sulphuric acid, which, without becoming a constituent part of the compound, produces by its presence merely a miraculous change. This change from starch to glucose is a gradual process, and has four or five well-defined stages. On the addition of the acid the first change results in the production of what is known to chemists as dextrine. If at this stage the acid is neutralized by the addition of lime water, the process is choked, and dextrine is the permanent product. If the process is allowed to go on, the acid, however, works a second change, and maltose is the result. Here, also, the process can, if necessary, be interrupted by neutralizing the acid by means of lime water, and for some processes in the art of brewing this is sometimes done. The third and important stage in the chemical change wrought by the action results in the production of glucose, and just here is where the greatest skill of the chemist is required. The product must show by tests that it responds to the chemical formula, C_6, H_{12}, O_6. By comparing the formula with that of starch, which is O_6, H_{10}, O_5—that is, 6 parts of carbon to 10 of hydrogen and 5 of oxygen—it will be seen that the sulphuric acid has not added to the starch, but has taken up two parts of hydrogen, and the only gain in the starch is one part of oxygen.

The lime water introduced to neutralize the acid forms, with it, a product called gypsum—sulphate of time—which can be removed from glucose without leaving any appreciable trace. The fourth stage in the chemical process results in crystalizing the liquid and then the product is called grape sugar. There is a fifth stage, in which caramel or burnt sugar, could be produced were it of any commercial value. The gypsum, or sulphate of lime, formed by the neutralizaing lime water and sulphuric acid, sinks by gravitation to the bottom of the vessel, and the supernatant taccharine liquid is drawn off from the top. This is almost pure chemical glucose, but it is still subject to a filtering process through bone black, and refined in the same way as cane sugar is refined. The bone black has anything but the appearance of a puryfying agent, but possesses the peculiar property of attracting to itself all coloring matter. The glucose, passing through a labyrnhtine system of filtering is drawn off through spigots in the lower part of the building, and is ready to be shipped away in barrels. To give the glucose the appearance of cane syrup as well as to impart some of the characteristic taste, a small amount of that syrup is added to suit the fancy of the buyers. To make grape sugar the glucose is dried in rapidly revolving vessels from which much of the moisture escapes by virtue of the centrifugal force. Neither the glucose nor the grape sugar is used for domestic purposes, although either one is about two-thirds as sweet as the sweetest cane sugar. Glucose is largely used by makers of cheap candies; but chiefly for fermenting purposes, and of late years has become valuable to the brewer in making beer and pale ales. It is also largely used in mixtures with cane syrups and molasses, and is esteemed by those who are best capable of forming an opinion on the subject as being more wholesome than the cane product, which is, at least, only a side product or residue in the manufacture of sugar.

CASH VS. CREDIT.

No one will deny that it would be a good thing for the retail merchant and beneficial to the consumer if the cash system were in general use. Columns of space in the mercantile trade papers are given to the subject, which may eventually do some good in the direction of the object sought to be attained by inducing the dealers to change their methods of doing business.

Thirty or more years ago there were spasmodic efforts to do something in the way of bringing more "cash" and less "credit" to the retailer's till, but as there were no papers devoted to the merchant's interests and no organization among them, nothing could be done to break up the universal system of "charging" for nearly every sale made.

It would be only repeating an old story over and over again to say that any and every retail dealer will tell you that he is in favor of the cash system; that he would like to see it generally adopted, but—and then he will tell you why he can not make the change. His reasons are simply and uniformly to the effect that he would lose trade; that if he did not "trust," his neighbor in the same line would, and thus draw his customers away. And therein, it seems to us, lies the great secret (if it is a secret) of the failure to do business on a "cash down" basis, i, e., want of unanimity and desire on the part of one to sell more goods than his neighbor.

Those who sell the articles of daily consumption by every family know when they give the head of the household one of those universal "pass books" that, in nine cases out of ten, a great many more sales will be made than if the cash accompanied every purchase. The tendency to buy what may be desired but not absolutely necessary, when the article need not be paid for at the time of purchase, is almost universal among people of moderate means, and this frailty of human nature is too frequently taken advantage of by the dealer to increase his sales. There are others who are too good-natured to say "no" even to persons whom they are morally certain will not or can not pay their bills in a reasonable time, if ever, but take the risk hoping that all will come out right in the end.

As a rule, the mechanic and laboring man of the present day, could pay cash for everything he needs at the time of purchase. Of course, there are occasional exceptions, such as cases of misfortune, sickness, etc., but this could be provided for by mutual understanding. He receives pay for his work every week, or two weeks, but the unfortunate credit system usually absorbs his earnings, if he pays at the end of the week for what has already been consumed, and he must again be "trusted" for future supplies. Frequently the temptation to "stave off" part or the whole of his bill at the grocery, butcher shop, etc., is irresistible—in order that he may have a little change in his pocket—and it is not a great while until the debt is too formidable for his means. And so it goes.

A partial remedy for the evils referred to lies in the use of what is known as "coupon books," and we advise those of our mercantile readers who really desire to get out of the credit rut, but do not find it feasible to adopt the cash in hand system abruptly, to examine the merits (and demerits if there be any) of the coupon book method of doing business.

It appears to us, however, that without thorough organization very little can, or rather will, be done to make the cash system absolute and universal. This, we repeat, appears to us the only way by which the desired end can be accomplished, and the sooner it is done the better for all concerned, both seller and buyer.—Grocer and Trade Index.

DIAMOND CRYSTAL SALT

It is free from impurities. It is unequalled for sweetness, purity and flavor. It is made by an entirely new and expensive process, which is the principal reason why other manufacturers cannot compete with it for quality. For the table DIAMOND CRYSTAL has no equal. Its freeness from hardening makes it the best for table use. For the Dairy, DIAMOND CRYSTAL has no equal. Its remarkable antiseptic qualities make it the best for Dairy use. For table use, packed in barrels containing 115-2½s—100-3s—60-5s—40-7s and 30-10 lb. bags. For Dairy use, packed in barrels containing 20-14 lb. bags, also 28 and 56 lb. Sacks. On account of the combination entered into by the Canadian Salt Manufacturers, we are enabled to import this high-class manufacture, and are selling at prices as low as ordinary kinds.

Send us a trial order and be convinced of the correctness of the above statements.

Selling Agents for Diamond Crystal Salt.

H. P. ECKARDT & CO.,
Wholesale Grocers, TORONTO.

Self-Rising Buckwheat Flour.

We are now mailing letters to the trade giving price for this line of goods for this Season. If any friend should be overlooked kindly drop us a card and letter will be sent at once."

The Snow-Drift Baking Powder Co.,
BRANTFORD.

ORDER A CASE OF
OCEAN WAVE BAKING POWDER
From your Wholesale Grocer.
Sells itself after one Trial. Prices Current

Cowan's

Royal Navy Rock Chocolate;
Cowan's Chocolate Icing;
Cowan's Chocolate Pudding.

The standard preparations for culinary purposes.
Order through your wholesale grocer or direct from
The Cowan Cocoa and Chocolate Co. L'd,
14 and 16 Mincing Lane, Wellington St. W. Toronto.

GREAT SELLERS.

Adams' Tutti Frutti and other Staple Chewing Gums.

Each box of Adams' Monte Cristo Gum contains a sparkling brilliant stone ring which is set in the latest Parisian styles.

For descriptive catalogue and elegant hanger signs for windows. Address

ADAMS & SONS' CO'Y
11 and 13 Jarvis St., Toronto.

LOCKERBY BROS., WHOLESALE GROCERS, 75 ST. PETER STREET, MONTREAL, P. Q.,

ARE OFFERING THIS WEEK

SUGARS. TEAS. { Barbadoes and Cuba } MOLASSES.

FINE LARGE DRY COD IN BUNDLES. BONELESS FISH IN BOXES.

Canned Salmon, Lobsters, Mackerel and Oysters.

Ex DRACONA.

Malaga Fruits.

W. C. BEVAN & CO.'S	DELIUS BROS. A CO.'S
Imperial London Layers.	Loose Muscatels.
Imperial Cabinets.	London Layers.
Connoisseurs Clusters.	Blackbasket best choice.
Extra Dessert Clusters.	Black Crown Dehesa.
Royal Buckingham Clusters.	Blue Crown Fine Dehesa.
Royal Dehesa Layers.	Malaga Figs, 28 lb. boxes

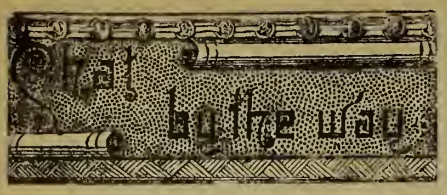
Tarragona Soft Shell Almonds.
W. C. Bevan & Co's 3 Crown Shelled Almonds.
Rein & Co's Best Shelled Almonds.

Hudon, Hebert & Cie.,
Montreal.

Ram Lal's PURE INDIAN TEA

GUARANTEED ABSOLUTELY PURE AS MANUFACTURED ON THE GARDENS IN INDIA.

Put up in lead foil packages, ½ and 1 lb. Selling Agents:
CAVERHILL, ROSE, HUGHES & CO., Montreal.



Mr. James Anderson, grocer, of Newtown, N. S.. has been appointed postmaster for Lunenburg.

J. Cleghorn & Son are just in receipt of 500 kegs Almeria grapes. They are reported to be extra fine and sound.

The steamer State of Indiana took from Halifax 1,000 barrels of sugar, on Saturday, for points west of Toronto via Boston.

Mr. H. P. Finlay has bought the general stock of Mr. George Sutherland, Fingal, Ont., amounting to about $7,000 at a rate on the dollar.

Mr. E. C. Jones, Moncton, N. B. will shortly open a new business. He will confine his attention to glass, crockeryware and fancy goods.

The sugar-laden ship Caldera, from Cebu, Philipine Islands for Montreal, arrived in Halifax on Friday for repairs. She lost her spars and is leaking.

Stratford & Taylor's store, Vernon, B. C., was burglarized the other night. About $150 in cash, cheques and bills was stolen. The thieves escaped.

A by-law was passed at last week's meeting of the Woodstock town council by which the grocery stores will in future close at 7 o'clock, excepting on Saturday nights.

The Agricultural Congress recently held at the Hague, Holland, recommends the establishment of an international Commission by the leading governments to protect their people from impure food.

Mr. Albert Shaw, grocer, Davenport Road and Yonge street, Toronto, is an annexationist. He annexed a handsome American girl last week. He is now receiving the congratulations of his numerous friends.

Messrs. Isaac Anderson, J. C. Anderson, C. E. Smith, W. C. Matthews and E. Lee Barr, of Toronto, are applying for letters patent of incorporation as "The Anderson Trading Company," with a capital stock of $12,000.

The merchants of Port Stanley, Ont., with the exception of one, have decided to close their places of business at 8 o'clock each evening of the week, Saturday excepted, to come into effect on November 1st. They signed an agreement to the above effect, and any one violating it will be fined ten dollars.

While returning late Saturday evening from the labor of a busy day J. Mallabar, grocer, of Brandon, was accosted by two men who sought, with the assistance of a pistol, to make him disgorge the cash of Saturday's sales. Frightened by the outcries of Mallabar the robbers, after a sharp struggle, decamped without any boodle.

The E. B. Eddy Co. feel constrained to say, that since the "Eddy matches" have been on the Canadian market—a matter of 40 years—none have ever been offered to the trade by auction, owing either to dulness in business or stress of competition, and that they have never had any returned or refused goods to furnish material for such a sale.

The grocery and dwelling belonging to Messrs. M. Carignan & Co., Cote St. Paul, Montreal together with the adjoining house, were totally destroyed by fire on the evening of the 28th ult. Despite the efforts of the several firemen, however, damage to the extent of about $6,000 was done. The store, the stock in which was almost totally destroyed by water, was partially insured.

Liff Rollston, the 12 year old son of Robert W. Rollston, who keeps a grocery store at 330 Burwell Street, London, met with an unfortunate accident the other evening. He was running, chased by a companion, on Wellington street, and on the corner of Dundas street collided with an old gentleman named Ashton. The shock knocked the lad down, and he fell on his left arm, breaking both bones.

The fine stock and store of Messrs. W. A. McClean & Co., the well-known grocers and provision dealers, Owen Sound, was damaged by fire on Sunday last. The fire originated in a men's furnishing store next door and extended to Messrs. McClean & Co.'s premises, where it did some damage, but not so much as the firemen who opened their water-batteries on the stock and certainly quenched the fire, but also soaked a great deal of stock to its damage. Trade is at a standstill in the store till the insurance inspector shall have noted the extent of the harm done.

Mr. D. J. McGeein, manager at J. S. Henderson's grocery store, Kingston, was on the evening of the 28th ult. made the recipient of a beautiful massive gold-headed umbrella in acknowledgment of valuable services rendered at the Toronto Exposition in connection with "Surprise Soap" exhibit. W. J. Forrestall, western representative of the St. Croix Soap Manufacturing Company, made the presentation at the British American Hotel. The umbrella is suitably inscribed.

Mr. Newton D. Galbraith, grocer, Hamilton, has returned from a ten day visit to Boston, where the great Food Exhibition under the auspices of the New England Retail Grocers' Association was held. Mr. Galbraith, like the live and energetic man that he is, kept his eyes and ears open during his visit and ever watchful for the best interests of his customers, has secured a large number of pointers on the preparation of dainties which are comparative strangers to Canadian tables.

TORONTO MARKETS.

TORONTO, Nov. 5, 1891.

GROCERIES.

Bright hopes are still cherished though dull times are still experienced. Closely related to the slackness of trade is the shortage in grain receipts upon this market and at all buying points. Throughout our circulation week deliveries have been rather meagre. The stagnation in the grocery trade cannot well be assigned to any other cause, as the season is now on when buying is usually active. If there were worse weather there would probably be more business, but as farmers have a rare opportunity to get ploughing done they will not hurry even their threshing, much less their marketing. They can thresh in foul weather, or when the land is frozen up so that they cannot plough. The demand from Manitoba and the North-West remains an exception to the general dulness. As lake navigation approaches its close, the prospects of the higher railway freights urges traders in that part of the country to lay in their orders for early delivery. A few flakes of snow would impart new life to mercantile hopes these days.

CANNED GOODS.

The trade in canned goods languishes along with that in other lines, though a stronger tone continues to pervade quotations on vegetables. Deliveries in the meantime are being looked after, a very considerable business having been booked for forwarding now. Jobbers are receiving slender supplies of tamatoes, notwithstanding the mass of evidence that a large pack was expected. In two instances where canners had signed for the delivery of 2,000 cases, they advise that it is impossible to furnish more than 400. There is no doubt that the reports rife a few weeks ago to the effect that there would be a superfluity of tomatoes, had the result of thwarting tendencies that were alleged to be pointing that way. Canners were restrained by these rumors from putting up stock to the extent of their full capacity, as they had a misgiving that everybody else was preparing very large supplies. The frost as well

"CAIRN'S"
HOME MADE MARMALADE.

In 1, 2 and 7 lbs., in Glass, White and Stone Jars.

We are now taking orders for January shipment of this delicious preserve. Send in your orders early as the stock is limited."

BLAIKLOCK BROS,
General Agents for Canada.
MONTREAL

TORONTO AGENTS:
WRIGHT & COPP,
40 Wellington St. East, Toronto.

FOR THE
HOME, PICNIC,
CRUISE, or CAMP
The "STAR BRAND" delicious
HAMS & BACON
CAN BE HAD FROM ALL THE BEST GROCERS
F. W. FEARMAN,
Hamilton, Ont.

SOMETHING NEW!
A GREAT TREAT.
Fresh Cod
TONGUES
In 1 lb. Tins.
This is the Delicacy of the Season.
Pronounced by connoisseurs far ahead of oysters.
A GREAT LUXURY.
Apply to
EBY, BLAIN & CO., Toronto.
STEWART MUNN & CO., Montreal.
JAS. TURNER & CO., } Hamilton.
LUCAS, PARK & CO., }
Send for Samples.

ALL GROCERS SHOULD SELL THE
EMPIRE BAKING POWDER.
Manufactured by
ELLIS & KEIGHLEY,
TORONTO.

"We offer to the Trade."
3,000 half boxes new fine off stalk Valencia Raisins.
3,000 half boxes 3 and 4 Crown Layers.
200 packages New Currants, barrels, half barrels, cases and half cases.
Figs in 1, 6, and 12 lb. boxes, mats and bags.
Peels—Lemon, Orange and Citron, also
500 cases 2lb. blue berries.
Please ask for samples and quotations.
L. CHAPUT, FILS & CIE., Montreal.

BEST GOODS IN THE MARKET.
FRANKFORT, CAMBRIDGE, BOLOGNA, CHICKEN, HAM and TONGUE SAUSAGES.
PUT UP BY THE MOFFATT PACKING CO.,
MONTREAL.

THOS. LAWRY & SON,
PORK PACKERS AND LARD REFINERS.
Curers of the Celebrated "L. & S." and Imperial brands of Smoked Meats.
PURE LARD A SPECIALTY. | Hamilton, Ont.

E. Lazenby & Sons,
18 Trinity St., London, S.E.
EVERY ARTICLE prepared by us is ENTIRELY UNADULTERATED and our labels are affixed to the CHOICEST DESCRIPTION OF GOODS only.
Our goods can be obtained from :—

CAVERHILL, ROSE & CO. GEO. CHILDS & CO. Montreal.	BALFOUR & CO. Hamilton.	PERKINS, INCE & CO. J. W. LANG & CO. Toronto.

JAMES TURNER AND CO., WHOLESALE GROCERS, WINES AND LIQUORS.
Our stocks comprise everything in groceries, including the latest novelties.
We are selling agents for the following leading lines :
Ram Lal Pure Indian Teas,
Three grades, FINE, EXTRA, CHOICEST.
Bendsdorp's Royal Dutch Cocoa,
Batger's Jams and Marmalades,
Pickstone's Washing Crystal,
Mrs. Millar's Maccaboy Snuff.
The above goods in their respective lines cannot be excelled.

OUR AIM

Is to make the very best grades of tobacco that is sold in Canada, and we do every time.

All the retailers buy from us if they want to make money.

Send for price list and sample caddies.

Empire Tobacco Co.,

MONTREAL.

MARKETS—Continued.

nipped in the bud prospects of an unusually big pack. Prices of assorted round lots of peas, corn and tomatoes are uniform with all jobbers at $1.05, but quoted separately tomatoes in some cases are held higher. All other lines are quiet and unchanged.

COFFEES.

New Rio coffees will be in stock shortly. The crop is quite large and delivery has been a matter of pressure with the growers, who have been adversely affected by political troubles. Hence, prices rule on the easy side. Spot stock quotes at 19 to 21c. for ordinary and up to 24c. for choice, with a marked shortage in the supply of the latter. Java coffees are steady and unchanged, as are also Mocha and other varieties.

DRIED FRUIT.

Valencia raisins of the last crop continue to quote variously, but the difference in price between two dealers usually corresponds to a difference in quality, and not to a difference in holders' ideas as to what good stock is worth. Off-stalk of the new crop offers as low as 5½c., and as high as 6½c., with the bulk of sales made at 6c. There are grades to meet to all these prices. Old Valencias tend to weaken the new, as the former are still plentiful at 4 and 5c. Selected Valencias are 7½ to 7¾c., and layers are 7¾ to 8c. In Malaga fruit there is a momentary scarcity. Supplies are on the way to and will shortly be to hand. London layers are going to be fully a dollar cheaper than they were at this time last year, but the higher grades of Malaga fruit are as dear as ever. Currants are steady at 5¾ to 6½c. Prunes are quiet and unchanged at 5½ to 6½c. in cases. The new crop prunes are growing higher priced, which is contrary to the tendency of their opening. Small prunes are scarce, and this is assigned as the reason for stiffer values. Eleme figs are steady at prices ranging from 12½ to 16c. Late shipments are on the way. Twelve ounce boxes are 8½c. Seven crowned figs are 17c. New Persian dates ex S.S. Renown, from Bassora, are to be put up at auction on the New York market to-day.

NUTS.

The nut trade is quiet yet. New goods are arriving and are cheaper. New Taragona almonds are in, to sell at 13½ to 15c,, and new Valencia shelled almonds at 29 to 35c., according to quality. Other receipts are looked for to arrive at an early date.

RICE AND SPICES.

A small business in rice is kept up by country orders, the bulk of the trade being in medium grades. Spices are unaltered, rather quiet, and disposed towards stiffer quotations in some lines.

SUGAR.

A further shrinkage in the demand is to be chronicled. Friday and Saturday of last week were very good days for the refiners, as jobbers moved a considerable quantity of suguar against the advance in railway freights which took effect on Monday. Their action betokens confidence on their part in the strength of present prices, as it would pay them to wait and bring in supplies at the higher freight, if a sag in prices should take piace in a short time. The general position of the sugar market favors the inference that prices will be steady. Raw is stronger on account of the big discount that M. Licht in his last utterance has made upon his first estimate of the beet crop. Cane has stiffened perceptibly, and holders are not forcing sales in New York. Prices here are unchanged at 4⅞ to 5c. for granulated, 3½ to 4½c. for yellow, and 3.40 to 4½ for raws. The Farnham granulated sugars, the product of Canadian beet, are now listed at 4½c. for 15 barrels and over, and 4⅝c. for smaller lots.

SYRUPS AND MOLASSES.

The trade in either line does not tax the wholesalers. A very tranquil movement is all there is to note. Syrups are in liberal supply at easy prices, ranging from 2½c. A very choice sugar syrup is in stock at 3½c. Molasses is listless, the livelier trade in table grades having come to a halt.

The St. Lawrence Starch Co. are showing a very fine line of corn syrups which will be sold wholesale at about 3¾c.

TEAS.

The jobbers are now pretty well supplied with all descriptions of stock, new teas having come in quite freely recently. Young Hysons of low grade are more plentiful and sell at from 17c. upwards. Japans can be had at almost any price for rough makes, but sales run in lines valued at from 16 to 20c. Congous are having a good run, the bottom price lines in request being 16c. Fine tippy Ceylon Pekoes are getting into smaller compass and are held firmer than a couple of weeks ago. London advices say the late arrivals there show much better quality.

The Produce Markets' Review says:—"There was a diminution in the quantities of Indian tea offered this week, and owing to a well-sustained enquiry, prices for most grades are firm, while the finest descriptions in some cases show an advance. The moderate prices and good value to be obtained from 1s. downwards are exemplified by the largely increasing consumption, and as there is no immediate prospect that these grades will rise in value, a further important expansion in the demand is probable. At any rate, the comparative value of Indian teas is favourable in this direction, and as there will probably be a falling off in the supply of the Ceylon growths a little later on, a greater impetus will be given to the use of the former. At a recent meeting the tea brokers agreed to endeavour to regulate the quantity to be offered at the public sales. To make this effectual it will be necessary to allow a reasonable time for sampling and valuing the teas, for it is frequently the case at present that the samples are not ready at the warehouses until the afternoon prior to the sale. If importers would adopt the principle of not issuing the catalogues until the teas are actually ready for sampling it would greatly facilitate business, and save much loss of time and labor. At the public sales 32,250 packages were brought forward, including a good assortment of most kinds. The bidding was active and a firm tendency was manifest for all good descriptions, while the downward movement for undesirable sorts continues. Ceylon teas have only been sparingly offered, but as the attention of buyers generally has been more or less monopolized by Indian teas, there has been no corresponding rise in values; indeed, although good to fine teas have maintained late prices, the lower kinds have sold at easier rates. The quality of the teas brought forward, although not quite so good as of late, is fairly satisfactory, a point to be specially borne in mind now that the fine China Monings and Ningchows, with which teas Ceylons chiefly compete, are selling at prices hitherto unheard of."

PETROLEUM.

A steady movement of stock at old prices constitutes the main force of the trade that is going on. The volume of business is up

Compare the quality with any other.

BENSDORP'S ROYAL DUTCH COCOA.

Manufactured at Amstersdam, Holland.

Is absolutely Pure and Soluble Very delicate in flavor and of great strength. It will please more of your customers than any other Cocoa on the market, and please you because it pays a good profit. Packed in cases of 12 lbs. each. Price, ¼ lb. cans, $2.40 per doz.; ½ lb. cans, $4 50 per doz.; 1 lb. cans, $8.50 per doz.

ORDER A CASE AT ONCE OF

Eby, Blain & Co., Toronto. James Turner & Co., Hamilton.
Caverhill, Rose, Hughes & Co., Montreal. M. F. Eager, Halifax.

STEPHEN L. BARTLETT, Sole Importer, Boston, Mass.

INCREASE YOUR TRADE

BY HANDLING

"KENT BRAND"

Fine Mixed Pickles.

Ask your Wholesale Grocer for them or write direct to

The KENT CANNING AND PICKLING CO.,
Chatham, - Ont.

JOHN PETERS & CO.,

General Commission Merchants and Brokers,

Halifax, N. S. and
Kingston, Jamaica, W.I.

Agents for The E. B. EDDY MFG CO., HULL, P. Q.

We are open to accept one or two more Agencies of first-class houses, either at Halifax or Kingston. We have a good connection and splendid storage facilities.

References: The Merchants Bank of Halifax.
The E. B. Eddy Mfg Co., Hull, P.Q.
The Mercantile Agencies.

JAMES E. BAILLIE,
PORK PACKER, TORONTO.

Hams, Breakfast Bacon Rolls.

GANONG BROS.,

ST. STEPHEN, N.B.

MANUFACTURERS OF THE

G. B.

CHOCOLATES.

N. K. FAIRBANK & CO.,

COMPOUND REFINED LARD.

185 WELLINGTON ST., MONTREAL.

CHICAGO. ST. LOUIS. NEW YORK.

Condensed Mince Meat.

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all seasons.

Will not ferment in warm weather.

DIRECTIONS
THE CONTENTS OF THIS PACKAGE WILL MAKE TWO LARGE PIES. ADD 1½ PINTS OF WATER, OR HALF THAT AMOUNT FOR EACH PIE. BOIL 15 OR 20 MINUTES. IF TOO THICK, ADD A LITTLE WATER. IF TOO THIN, BOIL TO THE PROPER CONSISTENCY. IT IS THEN READY FOR THE CRUST. A LITTLE SUGAR, VINEGAR, WINE OR OTHER SPIRITS MAY BE ADDED IF DESIRED.
CONDENSED
MINCEMEAT
FOR
MINCE PIES
J.H. WETHEY
ST. CATHARINES, ONT.
MANUFACTURER FOR CANADA

The best and cheapest Mince Meat on Earth. Price reduced to $12.00 per gross, net.

J. H. WETHEY, St. Catharines, Ont.

GEO. MATTHEWS

PACKER and CURER of the "Rose Brand"

Hams, Bacon and Lard,

ALL NEW STOCK.

PACKING HOUSES, OTTAWA, PETERBORO' and LINSDAY, ONT.

MARKETS—Continued.

to that which is average in the fall trade usually, but otherwise does not call for comment.

The Petrolia Advertisers report : Petrolia crude $1.34¼ per bbl. Oil Springs crude $1.35 per bbl. The market is very quiet and very firm, with exceedingly few transactions taking place that is worthy of note.

There have been several new developments in the producing line the past week, particularly we might mention that mother earth being induced by the sights and oleageneous wishes of the fair ladies of Petrolia has smiled on them so far as to give the "Ladies Syndicate" a gusher in the Township of Moore. Mr. T. Sanson we are sorry to say has met with a severe loss in the same locality by the burning down of his rig, it was a complete clean out, and to make the matter more agravating the Titchborne boys within a few feet had just completed the well for Mr. S. F. Griffiths. Mr. James Loughead, Jackson Bros. and a dozen others are finishing wells and adding to our production every week, but with few exceptions the well in the North West do not continue spouters very long, the enormous pressure of gas peculiar to this territory has a trick of deceiving many an excited would be oil king, as soon as the oil bearing rock is reached all the oil in the immediate vicinity of a new hole is rushed to the same by the gas pressure and unless supported by good oil bearing rock the production soon falls down. Refiners appeare to have settled down to the belief that prices for crude oil all along the line have been run up to the highest point that existing conditions justify, and that their is nothing to lose by following a conservative course for the present. The big fight in refined oil still continues and fractions and freights are brought into play like blackthorns at a Donnybrook fair. The Imperial Oil Co'y and the Premier Oil Co'y are the two principal contesttants for supremacy on the market. A party informed us yesterday that refined oil could purchased in London in bulk for 11 7-16 f. o. b. there. This is a fair sample of the fraction line of business. The small fry have to stand by and look on and in doing so its our humble opinion that their profits will show up larger at the end of the season.

DRUGS AND CHEMICALS.

The present week's business does not show any variation from the quiet movement that has all along been the most notable feature of the fall trade. Prices have remained at the points quoted for some time.

BUTTER AND CHEESE.

Freer supplies of butter are telling upon prices, which are from one to two cents easier than they were a week ago. Cool weather enabled makers to hold stock, and the same operations on the farms that check the delivery of grain were hindering the marketing of butter to a considerable extent. High prices have caused, however, freer offerings, which in turn have re-acted on values. Choice dairy is now obtainable at 17 to 18½ or 19c., though fewer parcels have been able to bring that. A 25-tub lot of selections sold on Monday from commission hands at 17c., but this is not quite a representative transaction, better prices holding for high-grade stock even in larger lots. The receipts are mostly of good quality, the weather favoring condition. Though more liberal offerings are the rule, there are no indications of any depression being near, as the supply of stock is mostly kept up by current making, no accumulation being reported from any quarter. Very good prices are to be had for medium grade butter, the best of which sells at 17c. Creamery is high and firm, but not selling here. Tubs are worth 23c., and a cent or two more for very choice stock.

Cheese does not waver in any respect from the position it has occupied for some time. The trade is rather light, but as makers are firm, basing their attitude on sanguine views of the export outlook, the price here continues to be 10½c. for full-cream stock.

COUNTRY PRODUCE.

BEANS—New crop beans come forward slowly, holders being tenacious for better prices, those ruling now being $1.30 to $1.40. Re-selling is done on a basis of $1.50 to $1.60. The demand has not opened out to its usual late fall capacity yet.

DRIED APPLES—Buyers are wary and are repressing their wants in the expectation that prices may shade off to their views, which are represented in offers of 4c. outside, or 1-2c. below prices asked by holders. Stock sells from the hands of local holders at 5 to 5½c. Trade is dull.

EVAPORATED APPLES—Offerings are as numerous as ever, but the disposition to stock up makes slow headway. Purchases are made of car lots at 6½c., and sales from stock at 7 to 8c. There is little doing.

EGGS—Though not exactly scarce, they find ready sale upon delivery at 17c. for fresh stock. Consumption is more active and production is more limited than a few weeks ago.

GAME—Partridges bring 40 to 50c., and ducks 30 to 50c. per brace, according to size and condition. Venison is worth 5c. in the caicase and 7 to 9c. in the haunch. Cooler weather disposes dealers to take stock more freely.

HAY—All is bought that is offered, as holders come to the prices of buyers, whose quotations range yet at $11 to $11.50.

HIDES—Green have taken the drop that seemed inevitable more than a fortnight ago. The range is 4¾c. for weights under 60 lbs., and 5¼c. for heavier hides. The Chicago market has weakened a quarter since the decline here, and this is almost certain to inaugurate another drop here. Cured are unsteady at 5⅜ to 5½c.

HONEY—Little development takes place from week to week in the honey market, the absence of buyers being a chronic complaint. Clear is 7 to 10c., sections are 12½ to 15c

HOPS—Delayed demand still holds the market in suspense. Some transactions have taken place at the prices quoted, out these prices represent buyers' attitude rather than sellers', and the former are yet rather indifferent. They quote 13 to 15c.

ONIONS—The price is easier, $2 being the highest obtainable for barrels. A somewhat slow demand is experienced.

POULTRY—Favorable weather has given an impulse to shipping from country points to this market, and there is a glut of stock some days. Chickens are quoted at 30 to 50c., according to weight, ducks at 40 to 50c., turkeys at 7½ to 10c. per lb., and geese at 4½ to 6c. A lot of 300 lbs. of dressed turkeys was sold at 8c. on Monday. A lot of poor poultry is arriving.

POTATOES—Hold their own despite the signs of lower prices. There has not been a large amount of business done in cars, but for what has been, the basis is 45c. Out of store lots are 50 to 55c.

SEEDS—Scarcely any alsike has been marketed. The price holds yet at the quotations given a week ago, that is, $5.50 to $6 for prime to choice, and $6.50 for extra selected for export. Threshing has not yet been done in the country, and growers seem to depend on a later market to get the long prices of last fall ; wherein they will be disappointed, unless a freak of chance shall entirely change the situation.

SKINS—With the first of the month 5c. more was added to the price of sheepskins, bringing them to 80c. Calfskins are rather scarce at 5 to 7c.

STRAW—The supply is fairly good at $6 to $6.50.

WOOL—Is perhaps imperceptibly improved, as some offerings have been taken at 19c. Buyers are not eager for business at 18c. for average quality.

DRESSED HOGS AND PROVISIONS.

There has lately been an extraordinary delivery of small hogs that cannot be taken care of by the packers. They are suitable only for butchers whose capacity for putting them into consumption is too limited to maintain a market for such large and continuous receipts. The stiffer values of grains used in feeding have caused this over-supply of half-grown hogs. The owners prefer to market the grain henceforth, and therefore slaughter the hogs prematurely. Values for these small hogs run as low as $4.50, and even at that price sales are on a full market hard to effect. Packers' weights are worth $5.50. This class includes hogs of 125 lbs. and upwards.

BACON—Long clear is more plentiful, an easing off of the demand along with increased supplies tending to put the balance of trade on the side of buyers. The price is 8½c. Smoked bellies and backs are 10½ to 11c. Rolls are 8¾ to 9c.

HAMS—New smoked hams are in free demand at 11 to 12c.

LARD—Pure is 10c. in tubs and 10½c. in pails. Compound is easier at 8¼ to 8½c.

BARREL PORK—Is fairly active at $14 to $14.50 for heavy mess and $16.50 to $17 for short cut.

FISH AND OYSTERS.

The supply of white fish and salmon trout has ceased, the close season beginning on the first of the month. Stocks of frozen are

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Wholesale Fruit and Commission Merchants, Importers of Nuts, Figs, Dates, Oranges, and Lemons, Fancy California Evaporated and Dried Fruits, Sweet Potatoes, Cranberries, etc.

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Wholesale Fish Dealers,

Are now prepared to fill all orders for their

Celebrated Boneless Codfish

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packed in 5, 10, 25 and 40 lb. boxes, 2 lb blocks wrapped in waxed paper.

SEND FOR QUOTATIONS.

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ALL GROCERS SHOULD SELL THE

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Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS. :: TORONTO.

GOLD MEDAL AWARDED

DELHI CANNING CO.,

Jamaica Exhibition.

WE are still at the front and propose staying there, the high standard of excellence for which our goods are noted will be fully maintained this coming season. When purchasing Canned Goods keep in mind the **Maple Leaf Brand** prepared by the Delhi Canning Co. Every can is honestly filled and perfectly reliable. Our fruits are noted for their high syrups and natural flavors.

Delhi Fruit and Vegetable Co.,

FACTORIES : DELHI AND NIAGARA.

SUGARS DOWN.

The Wholesale Grocers' Boycotte does not prevent me underselling them 17 cents per hundred on

GRANULATED SUGAR--

The Combination price is now 5 cents per lb., and I am selling at $4.83 per hundred. I have a large stock.

New Currants, New Raisins,
New Figs, Canned Goods (1891 pack)

Which I am selling at lowest Cash prices. Write for quotations of Teas and General Groceries.

JAMES LUMBERS,

WHOLESALE GROCER,

TORONTO.

MARKETS—Continued.

not supposed to be large as receipts during the open season were rather backward. The price is still quoted at 7 to 8c. Other descriptions of fish sell at values quoted in Prices Current. The demand is easy. Oysters go out freely at $1 25 to $1.30 per gallon.

FLOUR AND FEED.

The volume of the week's business comes up to that commonly realized in the trade of this season. Prices are as here follow :—$5.75 for Manitoba patent, $5.25 to $5 35 for Ontario patents, $4.50 for straight roller, $4.40 to $4.50 for extra, $2.25 to $4 for low grades, $5.25 to $5.40 for strong bakers'. Graham flour is $4.50, standard oatmeal $4 to 4.30, rolled oats $4 to 4.30, Kiln-dried corn meal is $3.75 to $4 00, rolled wheat $4.50 to 4.75 ; wheat bran $12, cracked corn $1.50 per cwt., mixed chop $20 to $25, split peas $4, pot barley $4.25, oats 34c.

FRUITS.

Apples are higher on account of the preponderance of winter-keeping fruit that is now on the market. The range is $1.50 to $2.50. Pears are becoming scarce at 30 to 40c. per basket. Grapes are also getting into small volume at 1¾ to 3c. per lb. Cranberries are unchanged at $8.50 to $9 per barrel, and $3 to $3.25 per crate.

GREEN FRUIT.

Better supplies are easing prices both in oranges and lemons. The attention given to either by traders is onlymoderate. Maori lemons are $8.50 to $9, Malagas $8 to $8.50 per chest and $4 to $5.50 per box. Jamaica oranges are steady at $7.50, and Floridas at $3.75 to $4.25. In Malaga grapes there is no change. They quote at $5 to $5.50 per keg. Bananas are scarce at $1.25 to $2 per bunch. Sweet potatoes quote at $2.75 to $3.50 for Jerseys and $2.75 to $3 for Baltimore.

SALT.

Business is chiefly confined to deliveries of contracts made some time ago with packers. In other directions the movement of trade is slow, calling for not more than two or three carloads a week. Prices are unchanged.

DRY GOODS.

The same general dullness characterizes this trade as the grocery trade. There has been some improvement since last week, as seasonable weather has braced up the demand a bit, but until freezing up takes place or snow falls or grain prices go up, the substantial basis of the trade will change but little.

MONTREAL MARKETS.

MONTREAL, Nov. 5, 1891.

The grocery market has exhibited a fair degree of activity during the past week, principally in dried fruit, but jobbers generally report encouraging prospects in most lines. These active symptoms are due to the advance of the season, and the fact that the movement of supplies toward their final destination is commencing in earnest. No particular line shows any radical change, and values generally, as will be seen by the appended reviews are steady.

SUGAR, SYRUP, ETC.

All the raw sugar markets are reported firm, but there is little doing on spot as refiners are pretty well supplied. There is a small cargo in the river, but nothing can be said about it definitely yet. In refined, business is rather quiet and prices rule at 3½ to 4¼c. for yellows, with granulated 3½ to 4¼c. Syrup is moving slowly at prices ranging from 2 to 2⅜c., and there is a fair jobbing trade in molasses at 37 to 38c. according to quantity.

TEAS.

The tea market is quiet, and dealers are not taking more than they require for immediate wants, as they are apparently well supplied.

RICE.

The rice market is very quiet at the moment, and prices are unchanged. We quote: Patna, $4.50 to $5 ; Japan, $4.25 to $4.50 ; Standard, $3.90, and off grades, $3.50 in car lots.

COFFEES AND SPICES.

All advices on coffee from outside markets show a firmer tendency, and although prices here are not altered, they have a stronger tendency. Rio has been moved for wholesale lots during the week at 18½ to 19c., but it is likely to be higher, and the same can be said of Jamaica. Spices were quiet during the week, pepper and cloves 9½ to 10c.

DRIED FRUIT.

The week has witnessed more activity in dried fruit, more especially from first hands, and this is a good indication that jobbers are feeling the want of fresh supplies. There has been a good call for Valencia raisins since our last, and fully 7,000 boxes must have been moved out of first hands during the past few days, on a steady basis of 5 to 5⅜, which is only possible in the case of a round lot, stocks in first hands are therefore brought into narrow compass by these transactions, and holders are more independent in their views. In fact to job out the goods the basis is steady at 5½ to 5¾ for firsts and 5¼ to 5⅜ for seconds. Valencia layers have also furnished a fair business during the week, at 6 to 6½ for round lots, a large quantity being moved and the feeling on them is distinctly firmer. Currants are in good demand business in a wholesale way has been done at 5 1-2 to 5 3-4 with a proprtionate advance for jobbing business. The tendency is upwards in sympathy with leading markets, and strong advices from primary sources.

CANNED GOODS.

The canned goods market does not show any improvement. Reports indicate that there is a large stock of lobsters in first hands, and that they are anxious to sell, but trade moves very slowly indeed. In fact a lot of 700 cases was offered Monday at a very low figure, with no takers. Tomatoes are firmer owing to rumors that the pack in the West is smaller, but stocks here continue large. Business has been done at 97 1-2 to $1. Some 2,500 cases of new blueberries have been placed on this market at about

SURPRISE Soap

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100 Cakes to the box

IN ATTRACTIVE WRAPPERS.

In each box of SURPRISE SOAP there is one hundred 3 lb. paper bags which answer equally as an advertisement of SURPRISE SOAP and as an ordinary 3 lb. bag for the grocer.

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At a fair price to the consumer and with a good profit to the grocer.

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Branches :
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WE ARE BUYING
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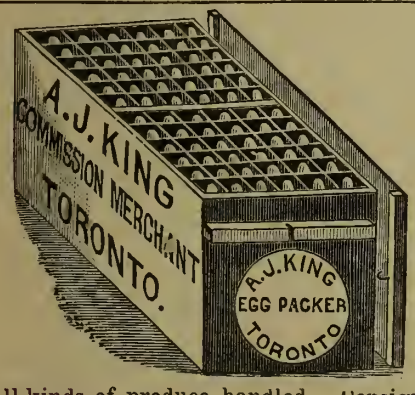

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Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

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Quotations and samples sent on application. A trial solicited.

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Is Honest Goods and just the Thing on Which to make or Extend a Business.

COOK'S FRIEND
BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock.

MONTREAL MARKETS.—Continued

90c., but packers in the east are now offering as low as 80c., and wholesale jobbers here are known to have sold as low as 75c. and expect still lower prices, owing to the large supplies in first hands. Peas are scarce and jobbers' stocks are small. Very little is doing in corn, and a difference of 15c. is reported in prices from first hands, the market being unsettled owing to the fact that dealers don't know definitely how the future will develop. Fruits are generally dull and sick.

GREEN FRUIT.

There is no particular change in green fruit which moves along quietly in a jobbing way with prices steady. Jamaica oranges in barrels move at $7 to $8 and Florida stock is now on the market at $3.75 to $4. Lemons are unchanged at $4.50 to $6 per box.

FISH.

The fish market generally is firm under light supplies while demand is fair. The first shipment of B. C. salmon in barrels were placed on the market during the week at $12 spot, a fair price. There were quite a few arrivals of Labrador stock also by the recent steamers, but the supply was readily picked up at quotations, 14 to 16c. according to grade. Advices regarding the regular fall trout sales at St. John, N. F., state that all the offerings were bought up on American account at $6.75 to $7. Attempts have been made to place some of the purchases on the market, but the figure prohibited the idea of business. A fair business is doing in lake trout at $4 the half barrel. Herring are firm and scarce, high prices checking the demand.

APPLES.

The apple market continues fairly steady, and although cable advices do not quote at outside figures so high at Liverpool, the difference there is not so great considering the large shipments which must have depressed the market, at present there is a good demand from shippers which leads to a good business in car lots at $2 to $2.10 the bulk of the business at the inside figure. Recent cables quote a range in Liverpool of 13 to 21s. as follows. Kings 20 to 21s. Ribstone 18s. Baldwin's 16s. and Greenings 13s. 6d. The shipments for last week were heavy the largest yet this fall 24,660 bls to Liverpool, 13,626 to Glasgow, and 10,283 to London, a total of 48,569. From Boston the shipments to the same three ports were 11,106.

DRIED AND EVAPORATED APPLES.

There is nothing doing in dried stock yet as none is offering. Evaporated rules at 8 to 9c.

HOPS.

The hop market does not show any change. Some odd trading in a small way has transpired, but the terms are kept quiet. However, we think 15c. a fair nominal quotation. The lot of Bavarian referred to last week, will be here this week, and 35c. is the price asked for them.

PROVISIONS.

The provision trade is quiet, but the market holds steady under a fair jobbing demand. We quote:—Canadian short cut, per brl. $17 to $17.25; mess pork, western, per brl. $14.00 to $14.50; short cut, western, per brl. $17.25 to $17.50; hams, city cured, per lb. 10 1-2 to 11 1-2; hams, canvassed, per lb. 00 to 00; lard Canadian, in pails, 0.08¾ to 9c; bacon, per lb. 9c. to 10c; lard com. refined, per lb. 7¾ to 8c.

EGGS.

There is a good steady demand for eggs at unchanged prices. Limed eggs sell at 15 1-2 to 16c. and held stock 15 to 16c.

BUTTER.

The butter market remains firm, with sufficient reasons evident for buyers to keep independent. Late-made creamery furnishes business at 24c. for export and 25c. has been made for selected parcels on local account. High prices have also been made in Townships dairy, and on the whole the market is firm. Finest creamery, 23 1-2 to 24c.; finest Townships, 17 to 19c.; Western dairy, 16 to 17c.

CHEESE.

The market has commenced to show a little more life recently, and there are more shippers who speak of a possibility of business now, than formerly, although they still complain of limits. It is noticeable, though, that business is doing in grades under finest at about 9¾c., and it is to be presumed that some are picking up the best they can get and sending it forward. For strictly finest there is no reliable basis to quote, as we do not know of any business in it. Some business over the cable in October stock at 48s.9d. is reported, but it was for pasty October which had been offered to a Bristol house. Of course everyone heard of it and cabled to their correspondents on this side that their neighbors were offering below them. The fact is, no finest could be moved here at present under ten cents, and our quotations of that price is a purely nominal one. The cable to-day advanced to 50s, but it will have to climb a little more yet before holders of finest can operate on a paying basis. Finest September and October 10c; finest French and eastern 9¾ to 9⅞c; medium 9 to 9 2-1; cable 50s.

GRAIN.

There is no change in the grain trade; business being confined to oats and peas, which continue to move out fairly well at quotations. The stocks in store compared with those of a week ago show a decrease of 2,216 wheat, 50 corn, 95,638 oats, 16,401 barley, and an increase of 101,610 peas, and 12,603 rye. Compared with a year ago there is an increase of 246,496 wheat, 255,264 peas, 53,123 oats, 115,351 barley, 92,035 rye, and a decrease of 11,534 corn. We quote: No. 1 hard Manitoba, $0; No. 2 do. $1.05 to $1.07; No. 3 do., 97c; No. 2 Northern, $1.04; peas, 76 to 77c. per 66 pounds in store, 77 to 78c. afloat; oats, 34c. per 34 pounds in store; corn, 68c. to 69c. duty paid; feed barley, 48 to 50c.; good malting do., 60 to 62c.

FLOUR.

The flour market is quiet, with only a moderate enquiry reported for local account. The stock in store shows a decrease of 9,775 barrels compared with a week ago, and an increase of 2,839 barrels compared with a year ago. Patent spring, old wheat, $0.00 to $5.40; Patent spring, new wheat, $5.00 to $5.30; Patent winter, $5 to $525; straight roller $4.75 to $4.80; Extra $4.40 to $4.50; Superfine $3.95 to $4.25; City strong bakers' old wheat, $0.00 to $5.10; City strong bakers, new wheat, $0.00 to $5.00; Strong bakers' $4.75 to $5.

HALIFAX MARKET QUOTATIONS.

(Wholesale Selling Rates.)

HALIFAX, Nov. 4, 1891.

BREADSTUFFS—There is nothing new to be said in connection with this trade, except that there is a demand for flour at the reduced values. Cornmeal and oatmeal will remain firm, at least for some time, with probabilities that oatmeal will not go lower this crop year. Whilst we make no change in quotations, yet sales are made below our quoted prices, in some lines at least.

Manitoba highest grade patents, $5.75 to 6.00; High grade patents, $5.20 to 5.30; Good 90 per cent Patents, $5.05 to 5.01; Straight grade, $4.90 to 5.00; Good seconds, $4.40 to 4.60; Graham flour, $4.90 to 5.15; Oatmeal, $4.30 to 4.40; Kiln dried corn meal, $3.25 to 3.40; Rolled wheat, $5.55; Wheat bran per ton, $18.50 to 19.50; Middlings, $23 to $23 50; Shorts, $22.00 to $22.50.; Cracked corn, per ton, $00.00; Moulee, $24; Split Peas $4.00 to $4.10; White beans per bushel, $1.50 to 1.55; Pot Barley per bbl, $3.90 to $4.00; Canadian oats, choice quality new, 38c. to 40c.; Hay per ton, $12 to 13.

SUGAR AND MOLASSES.—The movement in sugar during the past week has been only fair. The raw sugar markets are quoted firm, but there is no advance in refined, owing, no doubt, to the curtailed demand. Molasses is receiving some attention in a jobbing way, but no large transactions are reported.

Cut loaf, 5½c.; Granulated, 4 ½ to 4⅝.; Circle A, 4½c.; White extra C, 4¼c.; Standard, 3½c. to 3⅝c; Yellow C, 3¼c.

MOLASSES.—Barbados, 36c.; Demerara, 35 to 38c.; Diamond N. 48c.; Porto Rico, 34 to 35c.; Trinidad, 32½ to 33c.; Antigua, 33 to 34.

FISH—There is absolutely nothing new to note regarding the position of the local fish market Receipts are very small indeed, but as there is no demand, prices do not advance.

ST. JOHN, N. B., MARKETS.

ST. JOHN, N.B., Nov. 2, 1891.

There has been a considerable increase in business the past week. Wholesalers and jobbers are looking forward to a good fall trade. Money continues scarce, and unless it gets more plentiful trade will not expand as much as was expected.

FLOUR—Has been in better demand the past week. During the next two or three weeks it should increase still more. The prices are not much changed, though holders of large stocks are more inclined to give concessions than a week ago. Manitoba patent, $5.75 to $5.90; high grade, $5.25 to $5.35; medium patents, $4.90 to $5.10.

MEAL—The price of cornmeal is gradually getting down. The quantity moving is not large and the lower prices should start it some. Quotations are $3.05 to $3.15.

OATMEAL—Has advanced the past few days about 25c. per barrel, though the general opinion is it will soon be got at the old prices or lower, as the oat crop is reported the largest for years.

SUGAR—Sugars are reported firmer at the refineries, yet wholesalers are offering better grades at lower prices than for several weeks. Granulated 4½ to 4⅝c.; yellows 3.40 to 3¾c.

SYRUPS—Are easier and the market is pretty well supplied with both golden and maple, which are offered in both cans and kegs.

BUTTER—Is in good demand for choice stock, of which very little is offering, is quoted at 17 to 19c.

EGGS — Very few offering with prices firmer.

POTATOES—Are still being shipped in large quantities and keeps prices steady; $1.15 to $1.80 as to quality are the ruling prices.

NOTE.—S.S. Saymouth Castle arrived yesterday, from Bermuda. Her inward cargo was light. She is expected to sail again on Wednesday with a full cargoe of potatoes, fish, butter, etc.

SPECIALTY.

- Stone Ground Flour -

No Frozen Wheat used.

Meals and Feed of all kinds.

Mention this Paper.

J. & R. ROBSON,
Brantford, Ont.

New Season's Pack

SNIDERS' TOMATO CATSUP.
" " SOUP.
" CHILI SAUCE.

The finest goods in the Market to be had of Wholesale Grocers.

WRIGHT & COPP,
AGENTS,
TORONTO.

-STORAGE-

(BOND AND FREE)

Warehouse Receipts Issued.

THE SHEDDEN CO., Ltd.,
184 Front St. East,
TORONTO

HARRY T. DEVINE & CO.,

FLOUR, FEED AND PRODUCE MERCHANTS.

Sole Agents for Vancouver, New Westminster and District for LEITCH BROS.' CELEBRATED OAK LAKE MANITOBA FLOUR.

City Office and Store : 130 Condova St.
Wharves, No. 1 and 2 : False Creek, Westminster Avenue,
VANCOUVER, B.C.

BRANDON ROLLER MILLS,

Brandon, Man

—MANUFACTURERS OF—

Hungarian, Patent, Strong Bakers

-- FLOUR --

Also Oatmeal, Rolled Oats, Rolled Oatmeal, Granulated and Standard.

Dealers in all kinds of grain and feed.

ALEXANDER, KELLY & CO'Y,
PROPRIETORS.

Dominion Mills,

LONDON, ONT.

HEADQUARTERS FOR

OATMEAL

CORNMEAL, POT BARLEY,
SPLIT PEAS, ROLLED WHEAT,
AND ALL BREAKFAST CEREALS.

Write for Samples and Prices.

CARTLEY & THOMSON,
303 to 311 Talbot St.

N. WENGER & BROS.,

AYTON, ONT.

- - MILLERS - -

(Hungarian Process)

BRANDS:
KLEBER, MAY BLOSSOM.

AGENTS:
J. L. SMITH & SON, - Montreal.
EPHRAIM ERB, - Halifax.

HODD & CULLEN

Roller Millers.

FLOUR

Manufactured "Hulgarian" System.

Our brands are

Classic,
Anchor,
White Frost,
Challenge,
Diadem,
Strong Bakers.

Heavy dealers in

Oats, Oatmeal, Beans,
Peas. Middlings, Bran.

Quotations by wire.

Address, STRATFORD, ONT.

EMBRO OATMEAL MILLS.

D. R. ROSS, - - EMBRO, ONT.

A CHOICE QUALITY OF

Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways. Have new machinery for the manufacture of Rolled Wheat and Graham Flour and will be pleased to have orders

---

Tilsonburg Mills

PATENT
PAN DRIED
OATMEAL

FLOUR High Patents, Bakers and Low Grades.
Split Peas, Pot Barley and Corn Meal.
Feed of all kinds.

E. D. TILLSON, TILSONBURG, ONT.

LEITCH BROS. Millers, Oak Lake

LEITCH TRADE MARK OAK LAKE

Grinders of Manitoba Wheat Exclusively

ANSWERS TO CORRESPONDENTS.

A Reader writes: Would you be so kind as to give us the address of some good agents of Toronto, who handle bankrupt stocks of groceries and soaps, pipes and tobaccos. We buy all our groceries from wholesale houses in Winnipeg, but their are often chances in large cities like Toronto from bankrugt sales, and we do a fair Indian trade.

We could not now do without our weekly visitor THE GROCER. Your fall number was splendid.

Ans—The periodical trade sales furnish the best opportunities for such bargains as our correspondent asks about. Perhaps further information can be furnished by readers.—ED.

SOME REFLEXIVE QUESTIONS.

Does the condition of the public highways effect your trade, and in what way?

By adopting which principle, cash or credit, will a merchant do the most business and find himself better off at the end of the year?

If you have been an advertiser, what system has proved the most profitable?

Do you find cheap or high railroad fares the greatest advantage to your business?

Does cutting prices in competition bring you a desirable trade or, is their anything gained by it in the end?

Are you bothered with loungers about your store; and if so, what means do you take to break it up?

Do lady clerks aid in bringing certain customers that you would otherwise lose?

Do you find it difficult to secure efficient help in the way of clerks? What do you think constitutes good help?

Do you visit the wholesalers and jobbers often; or, can you do as well by patronizing drummers and agents?

Do you find much information in trade journals and do you subscribe for many.—Country Merchants and Storekeepers' Guide.

WHEN TO STOP ADVERTISING.

An English trade journal once requested a number of its largest advertisers to give their opinion concerning the best time to stop advertising, and the following replies were received: "When you have convinced everybody whose life will touch yours that you have better goods and lower prices than they can ever get anywhere else." "When you perceive it to be the rule that men who never advertise are outstripping their neighbors in the same line of business." "When men stop making fortunes right in your very sight solely through the discreet use of this mighty agent." "When you can forget the words of the shrewdest and most successful business men concerning the main cause of their prosperty." "When every man has become so thoroughly a creature in habit that he will certainly buy this year where he bought last year." "When younger and fresher houses in your line cease starting up and using the newspapers in telling the people how much better they can do for them than you can." "When you would rather have your own way and fail, then take advice and win." "When nobody else thinks 'it pays to advertise.'"

It is an easy matter to adulterate licorice so as to sell it at almost any price, but consumers soon become disgusted at the dirty, gritty stuff, so that it does not pay the retailer to handle it. To be on the safe side sell the licorice of Young & Smylie, and you will never have complaint from the buyers. The reputation of the goods are A1, and their quality is always kept up to the standard.

Two steamers and two schooners arrived at Halifax from Newfoundland ports on Friday, bringing 15,000 quintals of codfish. These fish were admitted into Canada duty free, and in one day aggregated more than Newfoundland's exports to the United States in one year. The effect is to decrease prices in Halifax. Thus, while Canada admits these products duty free, the Newfoundland Government refuses the decencies of civilization to Canadian fishermen in Newfoundland waters. Two steamer loads of over 10,000 quintals of these imports were to Hon. A. G. Jones.

The early-closing business seems to be gradually playing out. This seems too bad, as winter is about setting in, when the volume of business done after seven in the evening is not likely to pay for the extra gas consumed, while at the same time inducing people to form the bad habit of deferring purchases (which could as readily be made in the daytime) until after tea. The by-law may have some harsh features, but, on the whole, it is a good thing for the clerks and storekeepers, and a conference of all interested would perhaps lead to the suggestion of amendments beneficial to all.—Port Hope Times.

The note struck by the Deseronto Tribune in the following paragraph will find responsive chords in the experience of the majority of general merchants and grocers just now. It says:—Business men in town complain of the great difficulty which they experience in collecting debts, both large and small. They are too frequently only paid in promises. They say there is a lamentable want of honor in keeping a promise to fulfil obligations. "I will pay you next week sure," has become a stale story on which no reliance is placed. There are silly people who get angry when in the ordinary course of business they are presented with a statement of their accounts. They flare up and threaten to take away their custom. The town has more than its share of dead-beats. The machinery of the law is slow and unsatisfactory in collecting lawful debts as far as Deseronto is concerned. The limits of forbearance are about reached.

DISSOLUTION OF PARTNERSHIP.

Notice is hereby given that the partnership heretofore subsisting between us under the name of SINCLAIR, HOOD & Co., dealers in coffees and spices, at numbers 48 and 50 Lombard street, Toronto, has this day been dissolved by mutual consent. All debts owing to the said partnership to be paid to the undersigned, WILLIAM HOOD, and all claims against the said partnership are to be presented to him for payment.

Dated at Toronto this 31st day of October, A. D. 1891.

Witness, (sd.) WILLLIAM HOOD.
(sd.) R. A. DICKSON. (sd.) JOHN A. SINCLAIR.

The business will be continued in the same premises by Mr. Hood under the name of William Hood & Co'y

BUSINESS CHANCE.

NEW HONEY. COMB OR EXTRACTED—We can supply the trade. Write for prices. GOOLD & CO., Brantford. Ont. 46

STEEL, HAYTER & CO.,
Importers of
INDIAN TEAS
Direct from their estates in Assam.
New Season's Teas are now arriving.
PROPRIETORS OF THE WELL-KNOWN
"MONSOON" BRAND.
Samples and Quotations on application.
11 & 13 Front St. E. Toronto.
Calcutta and London Firm: Octavius Steel & Co
Telephone 2354.

A. H. BADGEROW. ALEX. H. DIXON.
The Badgerow, Dixon Bonded Vinegar
Manufacturing Co.,
79 and 81 Jarvis St., Toronto
Highest award, Toronto Exhibition.

Elliott, Marr & Co.,
Importers of Teas
—AND—
Wholesale Grocers.
LONDON, ONT.

N. B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal.

EVERY CAN WARRANTED.

J. H. TODD & SON,
Victoria, B.C., Owners.
AGENTS, Stanway & Bayley, Toronto, Agents for Ontario.
" W. S. Goodhugh & Co., Montreal.
" Grant, Horn & Bucknall, Winnipeg.

DAVIDSON & HAY

Wholesale Grocers,

36 Yonge Street,

TORONTO.

- FLATS -

In stock fresh "Clover Leaf" Salmon and "Clover Leaf" Lobsters, in flat tins, containing the finest parts of the fish.

Be particular to look for the word "CLOVER LEAF" on every label.

Sloan & Crowther

WHOLESALE GROCERS,

59, 61 and 63 Front St. E.,

TORONTO.

STUART, HARVEY & CO.

IMPORTERS AND

WHOLESALE GROCERS

A Large and Well-Assorted Stock of

Teas, Sugars and General Groceries

NOW IN STORE:

New Muscatels,
" London Layers,
" Connoisseur Clusters,
" Valencia Shelled Almonds,
" Sultanas.

HAMILTON, ONT.

To the Trade.

NEW ARRIVAL OF

NEW SULTANA RAISINS.
NEW LONDON LAYER RAISINS.
NEW IMPERIAL CABINET do
NEW CONNOISSEUR CLUSTER RAISINS.
NEW CURRANTS IN BARRELS.
NEW CURRANTS IN ½ BARRELS.

Write for quotations. Specialty of Sugars.

N. QUINTAL & FILS,

WHOLESALE GROCERS,

274 St. Paul Street,

MONTREAL.

RIO COFFEE

Ex. S. S. Phidias.

WARREN BROS. & BOOMER,

35 and 37 Front St. East,

TORONTO, ONT.

EDWARD ADAMS & CO.

ESTABLISHED 1846.

Wholesale Grocers and Importers of

TEAS,
SUGARS,
COFFEES,
TOBACCOS.

95 & 97 Dundas St., London, Ont.

BALFOUR & CO.,

IMPORTERS OF TEAS

—AND—

WHOLESALE GROCERS,

HAMILTON.

WESTERN ONTARIO AGENTS FOR

Cherry's Irish Mustard, X.D.S.F.

This is superior to any other grade in the market. Try it.

JUST ARRIVED !

Consignment finest Mocha Coffee.

Write for Samples and Quotations.

SMITH & KEIGHLEY

WHOLESALE GROCERS,

9 Front St. E., Toronto

Thos. KINNEAR & Co

Wholesale Grocers and Importers of

TEAS,
SUGARS,
COFFEES,

AGENTS FOR

Cherry's Irish Mustard, X.D.S.F.

This is superior to any other grade in the market. Try it.

47 Front St. E., - TORONTO.

CEYLON TEAS.

THE CELEBRATED

CRESCENT BRAND
REGISTERED.
CEYLON TEA

is packed expressly for

J. W. LANG & CO.,

Wholesale Grocers, Toronto.

NEW FRUITS.

(IN STORE)

CURRANTS--
VOSTIZZA,
"CRESCENT"
FINE PROVINCIAL,
(In cases, barrels and ½ barrels.

RAISINS--
VALENCIA, C. Morand brand.
Selected and finest Off Stalk.
Black Basket Malaga.

FIGS--
Fine to Choicest Eleme in 1 lb., 10 lb. and 20 lb. boxes.

PERKINS, INCE & Co.,

41 and 43 Front St., Toronto.

J. F. EBY. HUGH BLAIN.

NEW
Ceylon and India

TEAS.

Extra value. Write for Samples.

EBY, BLAIN & Co.,

Wholesale Grocers,

FRONT AND SCOTT STS. TORONTO.

CORRIDI,

Accountant, Auditor, Etc.

EXPERT AUDITING, BUSINESS INVESTIGATIONS and GENERAL ACCOUNTING A SPECIALTY.

Accounts Adjusted, Books Opened, or Audited. Books written up. Trial Balances and Balance Sheets Prepared.

Office 139 Yonge St., TORONTO.

THE PELEE ISLAND WINE & VINEYARDS Co. LIMITED

Brantford and Pelee Island } J. S. HAMILTON & CO'Y, BRANTFORD, ONT. Sole Agents for Canada.

HEISEL'S RED JACKET CHEWING GUM — CHEWING GUM — HEISEL'S ROYAL FRUIT

Send for Price List of our various brands of chewing gum.

C. T. HEISEL,

36-38 Lombard St.

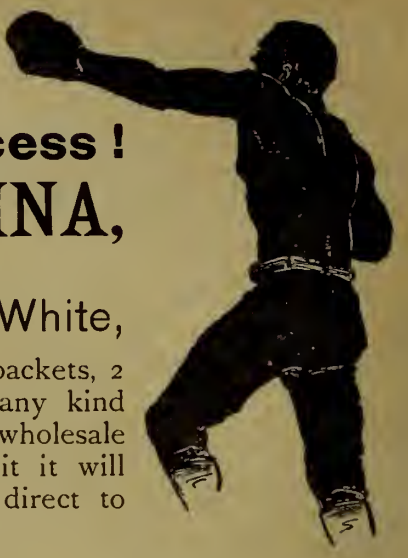
TORONTO.

A Striking Success!

GIBSON'S ICINA,

(Trade Mark registered)

Chocolate, Pink and White,



Put up in 1 lb. and 1-2 lb. packets, 2 doz. in a case, assorted or any kind separate. Order through your wholesale grocer and should he not keep it it will only cost you a cent to write direct to the sole proprietors,

GIBSON & GIBSON,

Cocoa and Chocolate Makers,

Toronto.

Grand Pacific Hotel

KAMLOOPS, B.C.

The leading hotel in the city. Sample rooms convenient to stores, provided for commercial men

H. SMITH, Proprietor.

COUGH DROPS.

Every retailer should have them at this season of the year. Watson's Cough Drops are the best in the world for the throat and chest; for the voice unequalled. "R. & T. W." stamped on each drop. Write

R. & T. WATSON, TORONTO,

for Prices, etc.

Mention THE GROCER.

M. LEFEBVRE & CO.

Established 1849.

GOLD, SILVER

—AND—

BRONZE MEDALS

20 1st prizes.

Reg. Trade Mark.

MICHEL LEFEBVRE & CO'Y

Manufacturers of

Lion--L--Brand

Pure Vinegars, Mixed Pickles, Jellies, Jams, Preserves.

Montreal, P.Q.

HOW'S THIS FOR BIZ.:

Orders for 69 Gross Star Fire Lighter by mail alone in one day.

Grocers send for sample and press opinions, of the fastest selling article of the day, big seller, big profit.

STAR MFG. CO., London.

PURE CONFECTIONERY, FINEST BISCUITS.

Manufactured by

J. McLAUCHLAN & SONS,

OWEN SOUND, ONT.

THE COPP CLARK CO., Ltd.,

Wholesale and Manufacturing Stationers,

9 Front St., - - - Toronto.

NOTE PAPERS.
ENVELOPES.
BLANK BOOKS of all qualities and bindings.
PASS BOOKS.

Lead and Slate Pencils, Pens, Slates, School Books, Exercise Books, Scribbling Books, Note Books and all School Supplies.

General Stores write for our new Illustrated Catalogue just issued with trade discounts.

Headquarters for Fruit.

We beg to quote you:—Oranges, Jamaica, in bbls., New Florida; Lemons, Fine Fancy bright. Fresh Chestnuts. Bananas. Red and Yellow Onions. Blue grapes. Roger grapes. Apples. Sweet potatoes, extra fine. Spanish Onions. Valencia Onions, per crate. Cranberries. Cape Cod, fancy. Malaga grapes. Pine Apples, Havana. Raisins, New Bevans brand—New Imperial London Layers, New Extra Dessert Clusters, New Buckingham Clusters, New Connoisseur Clusters, New Connoisseur Clusters, ½ boxes, 5½ lbs, New Fancy Cartoon Raisins, fancy style. Canned Goods—French Peas, F. Delory's Petits Pois Fins, 2 lb. tins, cases containing 50 tins, Aylmer Canned Chicken, Aylmer Canned Turkey, Aylmer Canned Pig's Feet, Simcoe Canned Corn, Boulter's Canned Peas, Simcoe Canned Tomatoes, Pears and Plums, Various brands canned apples. Finest California Fruit—Peaches, Grapes, Tokays and Muscats, half crates and crates, Honey, 1 lb. sections. Fine Fall Cabbages. Cocoanuts, fine and fresh. Evaporated Fruit—Apples, fine, 50 lb. boxes, Peaches, fine, 25 lb. boxes. Dried Fruit—Figs, 10 lb. boxes, Prunes, fine and fancy, Apples in bbls Nuts—Grenoble Walnuts, Filberts, Peanuts, Valencia Shelled Almonds. 28 lb. boxes, Almonds, Soft Shell, Brazil, finest, Pecans. Fine Jellies and Jams in 7 lb. pails. Special quotations for carloads of Onions and Apples.

McBRIDE, HARRIS & CO., Montreal, P.Q.

Always Reliable !!!

The secret of the great popularity which "BARM" Yeast enjoys is that it can be depended upon,

Always reliable.
Never Fails.
Successful every time.

Consequently it pays every one to handle "BARM" Yeast.

TRY IT !!!

BARM YEAST MFG. CO.,

TELEPHONE 1920. 35 Wellington St. E., Toronto.

ALL GROCERS SHOULD SELL THE

Empire Baking Powder.

Manufactured by
ELLIS & KEIGHLEY,
TORONTO.

PICKLING VINEGAR.

T. A. LYTLE & CO.,

Bonded Manufacturers,

124--128 RICHMOND ST. W.,

TORONTO.

P. DOTY & SON,

(Successors to W. B. Chisholm)

MANUFACTURERS OF

1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers.

Oakville, Ont.

B. R. Nelles,

CRIMSBY, ONT.

Packer and Preserver of the Celebrated BEAVER Brand Canned Goods, Evaporated Apples.

JAMS and JELLIES
IN GLASS AND PAILS.
Wholesale Only.

The British Columbia Fruit Canning and Coffee Co'y, Lt'd.

VANCOUVER, B.C.

Importers and Manufacturers of

COFFEES, SPICES, MUSTARDS,
CREAM TARTAR, BAKING POWDER, &c.,
FLAVORING EXTRACTS,
CANDIED PEELS,
JAMS, JELLIES, MARMALADES and
CANNED FRUITS

Chivers' Carpet Soap

For cleansing and restoring carpets. Warranted to take out grease or ink, and restore the colors. Likewise in all woolen fabrics

Chivers' Disinfectant Cloth Soap

Will clean all kinds of cloth, removing grease, ink, etc., restoring the colors like new. For price. etc., address

J. H. WALKER,
Alma, Ont.

TO THE TRADE

—IN—

Canned Goods.

We are making all arrangements for this season's pack—and enlarging our factory considerably—Thanks for last season's trade and soliciting this year's.

Faithfully yours,

D. W. DOUGLAS,
St. Johns, P.Q.

A. HAAZ & CO.,

Bonded Manufacturers of

Honey Dew, White Wine, Malt and Cider VINEGARS.

74 Bagot Street, - Kingston, Ont.

The Latest. The 2c. Package. It is the thing. You should have it. Order at once a box containing 45 packages. Price, 50c.

THE BREADMAKERS' YEAST CO., TORONTO, manufacturers of White Star Baking Powder, Breadmakers' Yeast, and Housekeepers Quick-Washing Compound.

Business Changes

SALES MADE OR PENDING.

The stock of B Woods, general merchant, Hillsburg Ont., has been sold.

J. B. Wylie, general merchant, Almonte, Ont., advertises his business for sale.

The business of Frank M. Elliott, grocer, Dartmouth, N.S., is advertised for sale.

The grocery stock in the estate of Thos. S. Grant, grocer, Toronto, has been sold.

F. X. Lachance, grocer and liquor dealer, Kingston, advertises his business for sale.

The estate of J. W. Bourque, general merchant, Amherst, N.S., is advertised for sale by tender.

David Spence, liquor dealer, Walkerton, Ont., has sold out to Richard Hanley, who takes possession on the 15th inst.

PARTNERSHIPS FORMED AND DISSOLVED.

Randall & Glass, general merchants, Bayfield, N. S., have dissolved.

Boright & Soule, general merchants, Cowansville, Que., have dissolved.

Hinck & Ulrich, general merchants, Longenburg, N. W. T., have dissolved, Paul Ulrich continuing.

Sinclair, Hood & Co., spice manufacturers, Toronto, have dissolved, Wm. Hood continuing under the style Wm. Hood & Co.

REMOVALS AND DEATHS.

J. F. Pearce, general merchant, Uxbridge Ont., is dead.

James Watson, of James Watson & Co., wholesale dealers in spices and coffees, Toronto, is dead.

FIRES.

Alex. Wilson & Son, fish dealers, Halifax are burnt out.

Ramsay & Clingham, general merchants, Virden, Man., are burnt out.

Wilcox & Co., general merchants, Virden, Man., are partially burnt out.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

O. B. Ranger, grocer, Montreal, has assigned.

Ranger & Verner, grocers, Montreal, have assigned.

Wm. G. Coombs, manufacturers' agent, Halifax, has assigned.

S. L. Tingley, general merchant, Aspy Bay, N.S., has assigned.

Wm. Proudfoot, general merchant, Hopewell, Ont., has assigned.

C. J. Thomas, grocer, Toronto, has called a meeting of his creditors.

R. A. Starrs & Co., wholesale liquor dealears, Ottawa, have assigned.

Derby & Co., general merchants, St. Charles, Que have assigned.

Mrs Laurina Stevens, general merchant, Wallace N. S., has assigned.

Ezra Rose Newmans, produce dealer, London, has assigned to P. Levy.

Bernard, Savard & Pepin, grocers and liquor dealers, Que., have assigned.

Nathaniel McNair, general merchant, Bel River Crossing N. B. has assigned.

Joubert & Le Pailleur, grocers and hardware dealers, Montreal, have assigned.

F. A. Belknap, fruit dealer, Toronto, has assigned to F. W. Brownlow, Toronto.

Edward Young, general merchant, Burlington, N.S., is offering to compromise.

James H. Cummisky, general merchant, Hickey's Wharf, P. E. I., have assigned.

Dugrenier & Lagnon, manufacturers of butter tubs, Racine, Que., have assigned.

A. McC. Hagerman, grocer and baker, Newmarket, Ont., is offering to compromise.

Miss M. J. Freeland, grocer, London, has assigned to H. W. Ewing, Palmerston, Ont.

Magor Bros. & Co., shipping and commission merchants, Montreal, have suspended.

D. E. McDiarmid & Co., general merchants, Dutton, Ont., have assigned to Jos. Bonnick, Toronto.

BEET SUGAR IN AMERICA.

All the factories are now in the height of sugar making, and the results are proving very satisfactory. The season was much more favorable for the beet roots than last year, and with the bounty of 2c. per lb. the business is so highly remunerative that a considerable "boom" in beet sugar raising is in sight for another year. New factories are apparently about to be built in several States. The production of this season is estimated at 13,000 tons, and it may be doubled next year. Sorghum sugar is also being more successfully produced this season, and although the present amount is small, and scarcely beyond the experimental state, it has increasing possibilities under the stimulus of 2c. per lb. bounty. The sorghum sugar produced at Medicine Lodge is being refined in Brooklyn by the American Sugar Refining Co. before going into consumption. A few years should show rapid progress in sugar production in the United States, as all the interests connected with the business are wide awake, and much encouraged by this season's apparent success. The Treasury Department at Washington pays the bounties promptly in cash. Owing to the short crop of cane sugar in Louisiana the draft upon the Treasury for bounties this year will be much less than the applications indicated.

Mr. E. B. Eddy, of the Eddy Mfg. Co., Hull, accompanied by the mechanical superintendent of this big concern, Mr. Milton, passed through the city, last week, on their way to New York, where they intend to purchase.

Young & Smylie of Brooklyn, N. Y., are the most widely known licorice manufacturers in the United States. The purity and excellence of their licorice is universally conceded, and wherever licorice is found bearing the stamp of Young & Smylie it is sure evidence of its purity. Grocers and general merchants are finding that licorice is desirable to carry in stock ; and while the volume of sales is less than candy, still it is certainly on the increase, and every merchant should embrace in his order a supply of Young & Smylie's toothsome product.

YOUNG & SMYLIE'S

Licorice Preparations

Have been before the public for half a century. This fact tells the story of their popularity. The specialties named below are for sale by all first-class leading houses in the Dominion.

Y & S Pure Calabria Licorice, 4, 6, 8, 12 and 16 sticks to lb.

Y & S Acme Licorice Pellets, 5 lb. Glass Front Cans.

Y & S Licorice Lozengers, 5 lb. Glass Front Cans and Jars.

Y & S Tar, Licorice and Tolu Wafers, 5 lb Tin Cans.

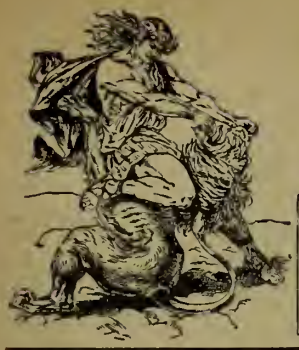
Y & S Ringed Licorice, 17 sticks to lb.

Y & S Purity—Pure Cent Sticks, 100 and 200 Sticks to Box.

Manufactured only by

YOUNG & SMYLIE,

Brooklyn.



WHEN A STRENGTH-GIVING FOOD

IS NEEDED

Always use

JOHNSTON'S FLUID BEEF

W. G. A. LAMBE & CO.,

Commission Merchants,

TORONTO.

AGENTS FOR

The St. Lawrence Sugar Ref'g Co., Montreal.

The British America Starch Co., Brantford.

DURABLE PAILS AND TUBS.

TRY THEM

The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

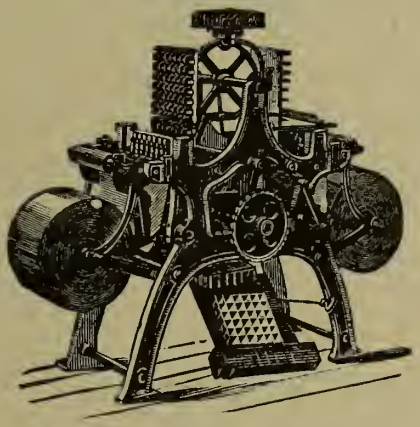
Represented by

Chas. Boeckh & Sons, Toronto,

Jas. Lee & Co., Montreal.

Northumberland Paper and Egg Case Co.

Sole Manufacturers of Machine Made Egg Case Fillers. (Straw Board.)



We also make a first-class Wooden Case, and can therefore supply a complete Egg Case at the lowest possible price. For prices and other information, address the Mills, CAMPBELLFORD, ONT

The Norton Manufacturing Co.,

E. P. Breckenridge, Toledo, Pres. — C. C. Warren, New York, Sec.-Treas.

Edwin Norton, Chicago, Vice-Pres. — W. C. Breckenridge, Resident-Manager.

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

FRUIT, PAINT, LARD, BAKING POWDER, FISH AND LOBSTER

CANS.

Capacity, fifty thousand cans per day.

Sole Agents in Canada for Norton Brothers

"Solder Hemmed" Caps.

Inquiries and Correspondence Solicited.

HAMILTON, - ONT.

TOILET PAPERS

IN PACKAGES AND IN ROLLS. PERFORATED AND PLAIN.

Made from very Choicest, Purest Stock.

IN PACKAGES		
IMPERIAL,	4½ x 6½	1000 sheets.
ROYAL,	4½ x 6½	Special
PURITAN,	5½ x 7½	1000 sheets.

PERFORATED AND PLAIN ROLLS

STANDARD, HOTEL,

FACTORY, ATLANTIC.

SPECIAL BRANDS AND WRAPPERS PUT UP TO ORDER. ENCOURAGE CANADIAN MANUFACTURE.

We are sole owners in Canada of all the Patents and Rights of The Albany P. W. Paper Co.

Prices Attractive and Discounts Liberal.

THE E. B. EDDY CO., - HULL, CANADA.

For reliable brands of cut smoking and chewing Tobaccos use the following:

CUT SMOKING:
OLD FLAG.
GOLD FLAKE.
HAND MADE.

FINE CUT CHEWING:
GOLDEN THREAD. GLOBE.
VICTORIA. HIGH COURT.
JERSEY LILY.

MANUFACTURED BY

THE GLOBE TOBACCO WORKS CO., OF LONDON, Ltd.

THE CANADIAN GROCER PRICES CURRENT.

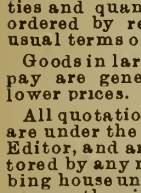
TORONTO, Nov. 5, 1890.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.



Cleveland's Superior Baking Powder in tin cans, per dozen net.

10 cent tins	1 00
¼ lb. "	1 50
6 oz. "	2 20
½ lb. "	2 80
12 oz. "	4 25
1 lb.	5 50
5 lbs.	25 50

	Per doz
Dunn's No. 1, in tins	2 00
" " 2, in tins	75
Cook's Gem, in 1 lb pkgs	$1 75
" " 7 oz "	85
" " 2 oz "	40
" " 5 lb. tins	65
" " bulk, per lb	12

	Per doz.
Empire, 5 dozen 4 oz cans	$0 75
" 4 " 8 "	1 15
" 2 " 16 "	2 00
" ½ " 5 lb cans	9 00
" bulk, per lb	15

COOK'S FRIEND.

(In Paper Packages.)	Per doz
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, ½ "	14 00
Ocean Wave, ¼ lb, 4 doz cases.	75
" ½ lb, 4 "	1 30
" No. 1, 2 "	1 90
" 1 lb, 2 "	2 20
" 5 lb, ½ "	9 60

WHITE STAR	per doz
4 oz tins, 3 doz in case	0 75
10 " 2 doz in case	2 00

BISCUITS.

Abernethy	8½
Arrowroot	$0 11
Butter	0 6½
Cabin	0 7½
Cottage	0 8½
Digestive	0 10
Daisy Wafer	0 16
Garibaldi	0 10
Gingerbread	0 11
Ginger Nuts	0 10½
Graham Wafer	0 09½
Lemon	0 10
Milk	0 09½
Nic Nac	0 12
Oyster	0 06½
	10½
People's Mixed	0 09
Pic Nic	0 08½
Prairie	0 14
Rich Mixed	0 11½
School Cake	0 06½
Soda	0 21
" 3 lb "	0 11
Sultana	0 11
Tea	0 09½
Tid Bits	0 18
Variety	0 07½
Village	0 08½
Wine	

BLACKING.

Day & Martin's, pints, per doz	$3 20
" ½ "	2 10
" ¼ "	1 10
Spanish, No. 3	4 50
" " 10	9 00

JACQUAND FRENCH BLACKING.

No 2 per gross	2 30
No 3 "	3 45
No 4 "	4 60
No 5 "	6 90

BLACK LEAD.

Reckitt's Black Lead, per box... 1 15
Each box contains either 1 gro., 1 oz.; ½ gro., 2 oz., or ¼ gro., 4 oz.

TELLIER, ROTHWELL & CO'S.

Royal Black Lead, per gross..... $1 80

F. F. DALLEY & CO.

	Per gross.
Silver Star Stove Paste	9 00

Packed in fancy wood boxes, each box contains 3 doz.

BLUE.

Reckitt's Pure Blue, per gross.. 2 10

TELLIER, ROTHWELL & CO'S.

Parisian Square Blue, per lb..13 to 14c

BROOMS.

	Per doz.
Carpet....4 strings	2 90
X Parlor, 2 "	2 65
Louise 3 "	2 65
1 Gem 4 "	3 25
2 " 3 "	2 65
3 " 2 "	2 20
" 2 "	1 95
O Hurl... 4 "	2 65
" 3 "	2 35
2 Hurl..... 3 "	2 05
3 " 3 "	1 70
OK " 2 "	1 35
Ivy Mill 4 "	3 70

CORN BROOMS.

CHAS. BOECKH & SONS. per doz

X Carpet, 4 strings, net	$3 20
2 " 4 " "	2 90
3 " 3 " "	2 65
XXX Hurl 4 " "	2 60
1X " 4 " "	2 40
2X Parlor 4 " "	2 25
3 " 3 " "	1 95
4 " 3 " "	1 70
5 " 2 " "	1 30
Girls " 2 " "	1 50
Railway 4 " "	3 00
Ship 4 " "	4 00
2 Cable 2 wire bands, net	3 00
3 " 3 " "	4 00
1 Hearth 2 strings, net	1 75
2 " 2 " "	1 50
3 " 1 " "	1 20
4 " 1 " "	1 00

CANNED GOODS.

	Per doz	
Apples, 3's	$1 00	$1 10
" gallons	2 60	2 75
Blackberries, 2	2 00	2 10
Blueberries, 2	1 25	1 40
Beans, 2		1 00
Corn, 2's	1 05	1 10
" Special Brands	1 30	2 10
Cherries, red pitted, 2's	2 25	2 40
Peas, 2's	1 10	1 15
Pears, Bartlett, 2's		2 00
" Sugar, 2's		1 70
Pineapple, Baltimore	2 40	2 50
" Bahama	2 90	3 00
Peaches, 2's	2 10	2 25
" 3's	3 00	3 50
" Pie, 3's	1 60	1 65
Plums, Gr Gages, 2's	1 75	2 00
" Lombard	1 75	2 00
" Damson Blue	1 90	2 00
Pumpkins, 3's	0 90	1 00
" gallons	3 00	3 25
Raspberries, 2's	2 25	2 40
Strawberries, choice 2's	2 25	2 40
Succotash, 2's	1 50	1 65
Tomatoes, 3's		1 05
Finnan haddies		1 50
Lobster, Clover Leaf		2 95
" Other brands	2 10	2 30
Mackerel	1 00	1 10
Salmon, Horseshoe, talls		1 40
" " flats		1 70
" white	1 10	1 25
Sardines Albert, ¼'s tins		11½
" " ½'s "		18
" Martiny, ¼'s "	10	10
" " ½'s "	16,	17½
" Other brands, 9¾,	11,	16, 17
" P & C, ¼'s tins		23, 25
" " ½'s "		33, 36
Sardines Amer, ¼'s "		6½, 8
" " ½'s "		9, 11

JAMS AND JELLIES.

DELHI CANNING CO.

Jams assorted, extra fine, 1's	2 35
Jellies, extra fine 1's	2 25

TORONTO BISCUIT & CONFECTIONERY CO

	Per lb
Jams, absolutely pure—apple	$0 06
Family	0 07
Black and Red currant. Raspberry, Strawberry, Peach and Gooseberry per lb	0 12
Plum	0 10
Jellies—pure—all kinds	0 10

These goods are put up in glass jars and in 5, and 10 lb. tins and 28 lb. pails.

Marmalade—orange	0 12

CANNED MEATS.

Comp. Corn Beef	1 lb cans	$1 50	$1 65
" "	2 "	2 55	2 70
" "	4 "	4 80	5 00
" "	6 "	8 00	8 25
" "	14 "	17 50	18 50
Minced Collops,	2 lb cans		2 60
Roast Beef	1 "		1 50
"	2 "	2 60	2 75
"	4 "		4 75
Par Ox Tongue,	2½ "	$8 50	8 75
Ox Tongue	2 "	7 85	8 00
Lunch Tongue	1 "		3 25
"	2 "	6 00	6 25
English Brawn,	2 "	2 75	2 80
Camb. Sausage,	1 "		2 50
"	2 "		4 00
Soups, assorted,	1 "		1 35
"	2 "		2 25
Soups & Boulli	2 "		1 80
"	6 "		4 50
Potted Chicken, Turkey, or Game, 6 oz cans			1 60
Potted Ham, Tongue or Beef, 6 oz cans			1 35
Devilled Tongue or Ham, ½ lb cans			1 40
Devilled Chicken or Turkey, ½ lb cans			2 25
Sandwich Ham or Tongue, ½ lb cans			1 50
Ham, Chicken and Tongue, ½ lb cans			1 75

MINCE MEAT.

BRYANT, GIBSON & CO.'S—TORONTO.

Minoe Meat, ½ gal glass jars, $0 50
Ditto, 25 and 40 lb pails, per lb. 12½c

J. H. WETHEY'S—ST. CATHARINES.

Condensed, per gross, net..... $12 00

CHEWING GUM.

ADAMS & SONS.

	To Retailers.
Tutti Frutti, 36 5o bars	$1 20
Bo-Kay (new) 150 pieces	1 00
Sappota, 150 "	1 00
Magio Trick, 115 "	0 75

Cleveland's Baking Powder yields best profit to the grocer, and is of such a superior quality that a customer gained is always retained.

Prices Current, Continued—

Red Rose,	115 pieces ...	0 75
Sweet Fern,	230 " ...	0 75
Puzzle Gum	115 "	0 75
Oolah " "	115 " ...	0 75
Monte Cristo, new	180 " ...	1 30

C. T. HEISEL.

	To retailers per box	
Red Jacket,	115 pieces.	0 75
Royal Fruit,	36 5c. pkgs.	1 20
Digestive,	120 pieces.	0 80
Largest Heart	150 "	1 00
Globe picture	150 "	1 00

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO.S.

	Per lb.
Chocolate—	
French, ¼'s....6 and 12 lbs.	0 30
Caraccas, ¼'s..6 and 12 lbs..	0 35
Premium, ½'s..6 and 12 lbs...	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs .	0 24
Sticks, gross boxes, each...	1 00
Cocoa, Homœopat'c, ¼'s, 8 & 14 lbs	30
" Pearl " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs	18

BENSDORP'S ROYAL DUTCH COCOA.

¼ lb. cans, per doz	$2 40
½ " " "	4 50
1 " " "	8 50

JOHN P. MOTT & CO.'s
R. S. McIndoe, Agent, Toronto.)

Mott's Broma.....per lb	$0 30
Mott's Prepared Cocoa	28
Mott's Homœopat'c Cocoa (¼s)	32
Mott's Breakfast Cocoa	35
Mott's Breakf. Cocoa (in tins)	40
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	22
Mott's French-Can. Chocolate	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibbs	30
Mott's Cocoa Shells	5
Mott's Vanilla Chocolate stick	22&24
Mott's Confec Chocolate	22c–40
Mott's Sweet Choc. Liquors	21c–30

COWAN COCOA AND CHOCOLATE CO.

Cocoas—	
Hygienic, 1, ½, ¼ lb. boxes	70, 75
Iceland Moss ¼ lb in 12 lb boxes	35
Soluble (bulk) 15 & 30 lb bxs	18, 20
Soluble (tins) 6 lb and 12 lb	20
Cocoa Nibs, any quantity	30, 35
Cocoa Shells, any quantity	05
Cocoa Essence.....per doz	1 40
Chocolates—	
Mexican, ¼, ½ in 10 lb bxs	30
Queen's Dessert, "	40
Vanilla "	35
Sweet Caracas "	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross	00
Pure Caracas (plain) ¼, ½ lbs	40
Royal Navy (sweet) "	30
Confectioners' in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

WALTER, BAKER & CO'S

Chocolate—	
Pre'um No. 1, bxs. 12 & 25 lbs each	40
Baker's Vanilla in bxs 12 lbs each	52
Caraccas Sweet bxs 6 lbs each, 12 bxs in case	35
Eagle, sweet & spiced, bxs 12 lbs each	33
Vanilla Tablets, 416 in box, 24 bxs in case, per box	3 65
Spanish Tablets, 100 in box, 12 bxs in case	3 00
German Sweet Chocolate—	
Grocers' Style, in cases 12 boxes, 12 lbs each	25
Grocers' Style, in cases 24 boxes, 6 lbs each	25
48 Fingers to the lb., in cases 12 bxs 12 lbs each	25
48 Fingers to the lb., in cases 24 bxs 6 lbs each	25
Cocoa—	
Pure Prepared boxes, 12 lbs each	40
Cracked, boxes, 20 lbs each, 1 lb and assorted papers	32
Cracked, in bxs, 12 lbs., each, ½ lb. papers	32
Cracked, in bags, 6, 10 & 25 lbs each	32
Cocoa and shells, 12s and 25s	30
Breakfast Cocoa—	
In bxs, 6 & 12 lbs., each, ½ lb. tins	45
In boxes, 12 lbs., each, 1 lb. tins, decorated canisters	45
Broma—	
In boxes, 12 lbs., each, ½ lb. tins	40

GIBSON & GIBSON'S

	per lb
Sydney Gibson's Cocoa, ¼s	0 30
Dr. Clarke's Cocoa, ½'s and ¼'s, tins	0 45
Soluble Cocoa bulk in boxes	0 18
Prepared do " "	0 22
Sydney Gibson's Chocolate, ¼s. and ⅛s	0 30
Gibson's Rock do ½s.	0 28
Dr. Clarke's do ¼s.	0 30
Confectioners' Pure Chocolate 10 lb. blocks	0 30
Vanilla choc. sticks, per gross	1 00
	per doz
Gibson's Icina, ½s. 2 doz. in case.	1 25
Gibson's Icina, 1 lb 2 " "	2 25

Packed chocolate, white and pink assorted, or if required, any kind separate.

COFFEE.

GREEN

	c. per lb.
Mocha	30, 35
Old Government Java	27, 32
Rio	19, 24
Plantation Ceylon	29, 31
Porto Rico	24, 28
Guatemala	24, 26
Jamaica	22, 23
Maracaibo	24, 26

WHOLE ROASTED OR PURE GROUND.
ELLIS & KEIGHLEY'S.

	c. per lb
Java	33, 34
Java and Mocha	34, 36
Plantation Ceylon	35
Arabian Mocha	37
Santos	28, 28
English Breakfast	16, 24
Royal Dandelion in 1 lb tins	26

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend	33
Our Own "	31
Laguayra "	29
Mocha and Java	32, 33
Java, Standard	33
" Old Government	30, 32
Arabian Mocha	36
Santos	28

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs	30
Standard Imperial in sealed tins, 25 and 50 lbs	32
Standard Blend in sealed tins, 25 and 50 lbs	33
Ground, in tins, 5, 10, 15 and 25 lbs	20, 30
Say's Parisien, in ½ and 1 lb tins	30

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	$0 75
" " " " 1, 1½ oz.	1 2
" " " 2, 2 oz.	1 7
" " " " 3, 3 oz.	2 0

FIRE LIGHTER.

"Star" Fire Lighter, per gross.	$1 70

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz
Cases, No. 1, 2 oz tins	$2 75 $3 00
" No. 2, 4 oz tins	4 50 5 00
" No. 3, 8 oz tins	8 00 8 75
" No. 4, 1 lb tins	12 60 14 25
" No. 5, 2 lb tins	25 00 27 00

FRUITS.

FOREIGN.	c. per lb.
Currants, Provincial, bbls	5¾, 6½
" " ½ bbls	6, 6⅞
" " cases	6½, 7
" Filiatras, bbls	6¼, 6¾
" " ½ bbls	6⅝, 6½
" " cases	6½, 6⅝
" Patras, bbls	6⅝, 7
" " ½ bbls	7, 7⅛
" " cases	7½, 7⅜
" Vostizzas, cases	7¾, 9½
" " ½ cases	8½, 10
" 5-crown Excelsior (cases)	9½, 10
" " ½ case	9½, 9⅝
Dates, Persian, boxes,	5¾ 6
Figs, Elemes, 14 oz., per box	12½
" 10 lb boxes	5 12
" 20-lb "	15 16
" Seven-Crown	16½ 17
Prunes, Bosnia, bags	.. ..
" " cases,	5½ 6½
Raisins, Valencia, off stalk,	4 5
" New, off stalk	6 6½
Selected	7¾ 8
Layers	8½ 9
Raisins, Sultanas	10, 13
" Eleme	.. ..
" Malaga:	
London layers	3 00 3 10
Loose muscatels	2 35 2 75
Imperial cabinets	3 25 3 50
" qrs., flat.	1 00
Connoisseur clusters	4 25 4 40
Extra dessert "	4 50 4 75
" " " qrs.	1 50
Royal clusters	6 00 6 50
Fancy Vega cartoons	2 75
Black baskets	4 00 4 10
" qrs	1 30 1 35
Blue "	4 75 5 00
" " qrs	1 50 1 60
Fine Dehesas	7 00 7 25
" " qrs	2 00 2 25
Lemons, Malaga	8 00 8 50
" Maori	8 50
Oranges, Jamaicas	7 50
" Floridas	3 75 4 25

DOMESTIC.

Apples, Dried, per lb	0 04¾ 0 05¼
do Evaporated	0 07 0 08

GRAIN.

Wheat, Fall, No. 2	0 95 0 96
" Red Winter, No. 2	0 95 0 96
Wheat, Spring, No. 2	0 94 0 95
" Man Hard, No. 1	1 06
" " No. 2	1 02 1 04
Oats, No. 2, per 34 lbs	30 32
Barley, No. 2, per 48 lbs	50 52
" No. 3, extra	47 48
" No. 3	42 43
Rye	83 85
Peas	65 67
Corn	70 71

HAY & STRAW.

Hay, Pressed, "on track	11 00 11 50
Straw Pressed, "	5 00 6 50

LICORICE.

YOUNG & SMYLIE'S LIST.

5 lb boxes, wood or paper, per lb	0 40
Fancy bxs. (36 or 50 sticks), per box	1 00 1 25
"Ringed" 5 lb boxes, per lb.	0 40
"Acme" Pellets, 5 lb cans, per can	2 00
" " Fancy boxes (30s) per box	1 50
"Acme" Pellets, Fancy paper boxes, per box (40s)	1 25
Tar Licorice and Tolu Wafers, 5 lb cans per can	2 00
Licorice Lozenges, 5 lb glass jars	1 75
" " 5 lb cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 "	0 72½
Imitation Calabria, 5 lb bxs p lb	0 25

LARD.

"FAIRBANK'S" REFINED COMPOUND.

In Butter Tubs	0 08½
Fancy "	0 09
3-hoop pails	0 09 0 09½
60 lb. cases of 3 lb., 5 lb., and 10 lb. tins, per lb	0 10

MUSTARD.

ELLIS & KEIGHLEY'S. cts

Durham, Fine, in ¼ and ½ lb tins per lb	25
" Fine, in 1 lb jars	22
" Fine, in 4 lb jars	70
" Ex Sup., in bulk, per lb.	30
" Superior, in bulk, per lb	20
" Fine, " "	15

COLMAN'S AND KEEN'S

In 4 lb jars	75
In 1 lb jars	25
D. S. F., in tins, per lb	41
" in ½ lb tins	42
" in ¼ lb tins, per lb	44
D. F. in ½ lb tins, per lb	26
" ½ " "	28

NUTS.

	per lb.
Almonds, Ivica	14 15
" Tarragona	13½ 15
" Fornigetta	15 16
Almonds, Shelled Valencias	29 35
" " Jordan.	45, 55
Brazil	12 13
Cocoanuts, per 100	6 00
Filberts, Sicily	11
Filberts, Oblong	11 11½
Peanuts, roasted	12, 13
" green	9 10
Walnuts, Grenoble	16 17
" Bordeaux	12, 13
" Naples, cases	.. ..
" Marbots	13
" Chilis	12 13

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO PICKLES.

John Bull, mixed, in bulk	$0 45
" Chow Pic'le, in bulk	0 50
" m'xed & Chow Chow	1 90
" Mixed & Chow-Chow pts	2 15
" Mixed & Chow-Chow qts	3 40
" " " 16 g.	1 90
Horse Radish, bottles, per doz	2 25

SAUCES.

John Bull, kegs, per gal	1 25
" ½ pt. bottles, per doz.	
" ¼ pt. bottles, per doz (according to quantity) 90c to	1 00
Devonshire Relish, kegs p. gal	1 75
" " ½ pt, bottles, per doz	1 25
Niagara Tomato, kegs, per gal	1 25
" " Reputed pints	1 25
Raspberry Vinegar, per doz	2 25
Raspberry Syrup and vinegar	2 25
Terry's Candied Peels. c. per peels	
Lemon, 7 lb boxes	..
Orange, "	..
Citron "	..

CROSSE & BLACKWELL'S.

Pickles, all kinds, pints, per doz	3 25

To the Grocers and Confectioners of Canada.

Although only in business since March our success has been such thro' your kindness that we feel we cannot let this opportunity pass without thanking you for your many favors to us the short time we have been running. We assure you it was no easy task to persuade many persons that our goods and prices were right and you no doubt did not always find it an easy task to get your customers to try a new brand such as ours. We have labored hard and spent considerable money to make our Biscuits and Confectionery what they now are—the very best. We assure you nothing will be left undone to keep them perfect so long as we are in the field. We truly try to please you all, and assure you that our aim will be to manufacture from the highest grades of the many articles used in our business. We wish it were possible to make the personal acquaintance of you all, but just now it is not possible for us to visit you all but extend to you a hearty invitation to call upon us when in Toronto. No one will be importuned to buy. We will let our goods, prices and style of doing business win your favors. Again thanking you for your support, we remain,

Yours truly,

The Toronto Biscuit and Confectionery Co.,
7 Front St., E.

GEO. W. BOOTH.
HENRY C. FORTIER.
CHARLES J. PETER.

Prices current, continued—

LEA & PERRIN'S.

	per doz.
Worcester Sauce, ½ pts...	$3 60 $3 75
" " pints	6 25 6 50

LAZENBY & SONS.

	Per doz
Pickles, all kinds, pints	3 25
" " quarts	6 00
Harvey Sauce—genuine—hlf. pts	3 25
Mushroom Catsup " "	2 25
Anchovy Sauce " "	3 25

PRODUCE.

DAIRY.

	Per lb	
Butter, creamery, rolls	$0 25	$0 27
" " tub...	0 24	0 26
" dairy, tubs, choice	0 17	0 19
" medium	0 13	0 16
" low grades to com.	0 10	0 13
Butter, pound rolls	0 18	0 20
" large rolls	0 16	0 18
" store crocks	0 16	0 18
Cheese	0 09½	0 10½

COUNTRY

Eggs, fresh, per doz		0 17
" limed		0 15
Beans		1 50
Onions, per bbl		2 00
Potatoes, per bag	0 40	0 50
Hops, 1890 crop	0 13	0 15
" 1891 "	0 13	0 15
Honey, extracted	0 08	0 10
" section	0 12½	0 14

PROVISIONS.

Bacon, long clear, p lb.		0 08½
Pork, mess, p. bbl.		14 00
" short cut	16 50	17 00
Hams, smoked, per lb.	0 11	0 12
" pickled		
Bellies	0 10½	0 12
Rolls	0 09	
Backs	0 10½	0 11
Lard, Canadian, per lb	0 10	0 10½
Hogs	4 50	5 50
Tallow, refined, per lb.	0 05	0 05½
"rough, "		0 02

RICE, ETC.

	Per lb
Rice, Aracan	3½, 4c
" Patna	4½, 5½
" Japan	5, 5½
" extra Burmah	3½, 4
Grand Duke	6½, 7½
Sago	4¼, 5½
Tapioca,	5½

SPICES.

GROUND.

	Per lb.	
Pepper, black, pure	$0 12½	$0 15
" fine to superior	10	15
" white, pure	20	28
" fine to choice	20	25
Ginger, Jamaica, pure	25	27
" African, "	..	18
Cassia, fine to pure	18	25
Cloves, " "	14	25
Allspice, choice to pure	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure.	30	35
Cream of Tartar, fine to pure	25	37

STARCH.

EDWARDSBURG STARCH CO. LIMITED, MONTREAL.

	c. per lb.
No. 1 White, 4 lb cartoons	5½c
Canada Laundry	4½
Silver Gloss, crates	6½
Silver Gloss, 1 lb chromos	6¾
Satin, Starch 1 lb chromos	7½
No 1 White, barrels & halves	4⅜
Benson's Canada Prepared Corn	7½
Canada Corn	6¾
Rice Starch, 1 lb	9

BRITISH AMERICA STAROH CO BRANTFORD.

1st quality white, 3 lb. cartoons,	5½
Lily White gloss, crates	6½
Brantford gloss, 1 lb	7½
Lily White gloss, 1 lb chromo	6¾
Canada Laundry, Boxes	4½
Pure Prepared corn	7½
Challenge Corn	6¾
Rice Starch, fancy cartoons	9
" cubes	7½

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40-lb boxes. 1, 2, and 4 lb. pack'g's	8
36-lb boxes, 3 lb. packages	8
12-lb "	8½
38 to 45-lb boxes	8
Silver Gloss Starch—	
40-lb " 1, 2 and 4 lb packages.	9
40-lb " ½ lb package	9½
40-lb " ¼ "	10
40-lb " assorted ½ and ¼ lbs	9¾
6-lb " sliding covers	9½
38 to 45 lb boxes	9
Oswego Corn Starch—for Puddings, Custards, etc.—	
40 lb boxes, 1 lb packages	8
20 " "	8½

ST. LAWRENCE STARCH CO.'S

Culinary Starches—	
St. Lawrence corn starch	7½
Durham oorn starch	6¾
Lauudry Starches—	
No. 1, White, 4 lb. Cartons	5½
" " Bbls	4¾
" " Kegs	4⅜
Canada Laundry	4¼
Ivory Gloss, six 6 lb. bozes, sliding covers	6¾
Ivory Gloss, fancy picture, 1 lb packs	6¾
Patent Starch, fancy picture, 1 lb. cartons	7½

SUGAR.

	c. per lb
Granulated, 15 bbls or over	4⅞
less than 15 bbls	5
Paris Lump, bbls and 100 lb. bxs	5½
" " 50 lb. boxes	5⅝
Extra Ground, bbls	5⅝
" " less than a bbl.	6
Powdered, bbls	5½
" less than a bbl.	5⅝
Extra bright refined	4⅜
Bright Yellow	4⅛
Medium "	4
Brown	3⅞
Raw	3⅝

SYRUPS AND MOLASSES.

SYRUPS.	Per lb. bbls.	½ bbls
D	2½	2⅝
M	2⅝	2¾
B	2¾	2⅞
V.B	2⅞	2⅞
E.V.B.	2¾	2⅞
E. Superior	2⅞	3
XX	2⅞	3
XXX	3	3⅛

MOLASSES.	Per gal.	
Trinidad, in puncheons	0 35	0 36
" bbls	0 38	0 40
" ½ bbls	0 40	0 42
New Orleans, in bbls	0 45	0 50
Porto Rico, hdds	0 38	0 40
" barrels	0 42	0 45
" ½ barrels	0 44	0 47

TOBACCO AND CIGARS.

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	67c
Ingots, rough and ready, 7's	64
Laurel, 3's	57
Brier, 7's	55
Index, 7's	50
Honeysuckle, 7's	58
Napoleon, 8's	54
Royal Arms, 12's	55
Victoria, 12's	53
Brunette and Lovely, 12's	50½
Prince of Wales, in caddies	51½
" in 75 lb boxes	51
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	55
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
½ lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

GLOBE TOBACCO COMPANY.
CUT SMOKING TOBACCO.

	Per lb
The Old Flag, ⅛ lb. in 5 lb. boxes.	70c
" " " 1 lb. Fancy Tins	70c
" " " ½ " " "	41c
Gold Flake, 1-5, 6 lb boxes	70c
" " ⅕, 5 "	70c
" " 1-10, 5 "	80c
" " 1 fancy tins	70c
" " ½ " "	41c
" " 1 " glass jars	77c
Hand Made, 1-5, 6 lb boxes	65c
" " ⅛ 6 "	68c
" " 1 fancy tins	68c
" " ½ " "	40c
" " 1 glass jars	75c

GRANULATED SMOKING TOBACCO.

Uncle Tom, 1-5, 6 lb boxes	45c
" " 1-10, 6 lb "	45c

LONG CUT SMOKING TOBACCO.

Wig Wag, ½, 6 lb boxes	41c
" " 1-5, 6 lb "	43c
" " 1-10, 6 lb "	45c

FINE CUT CHEWING TOBACCO.

Golden Thread, 5 & 10 lb pails	95c
Globe, - - "	90c
Victoria, - - " "	75c
High Court, - " "	70c
Jersey Lilly, - " "	65c
Golden Thread, 1-16 " Foil in ½ gro. boxes, per gross	9 05
Solace " 1-16 " Foil in ½ gro. boxes, per gross	6 05

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M
Madre E' Hijo, Lord Landsdowne	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	65 00

KINGSFORD'S OSWEGO ∴ STARCH.

"Pure" and "Silver Gloss"
FOR THE LAUNDRY.

Corn ∴ Starch,
FOR THE TABLE,

Standard of Excellence. Absolutely Pure.

For Sale by all Leading Jobbers in Canada.

T. KINGSFORD & SON, Oswego, N.Y.

"The Goods are right."

--PUBLIC OPINION.

ST. LAWRENCE CORN STARCH } For Cooking.

ST. LAWRENCE IVORY GLOSS } For the Laundry.

Prices current, continued—

El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00
Cigarettes, all Tobacco—	
Cable	7 00
El Padre	11 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.

	Per M.
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 00
B. C No. 1	4 00
Sweet Sixteen	3 50

CUT TOBACCOS.

	per lb
Puritan, tenths, 5 lb. boxes	74
Old Chum, ninths, 5 lb box	71
Old Virgin., 1-10 lb pkg., 10 lb bxs	62
Gold Block, ninths, 5 lb boxes	73

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	83
Puritan, 1-10, 5 lb boxes	85
Athlete, per lb	1 15
Hyde Park	10 50

SOAP.

Ivory Bar, 1 lb. bars, per lb	5½
Do. 2, 6-16 and 3 lb bars "	5
Primrose, 4½ lb bars, wax W "	4½
" 1 " " "	4½
John A, cake, wax W. per doz	42
Mayflower, cake, " "	42
Gem, 3 lb bars per lb	3½
" 13 oz, 1 and 2 lb. bars	3½
Queen's Laundry, per bar	5½
Pride of Kitchen, per box	2 75
Sapolio, ½ gross boxes	3 25
" per gross, net cash	12 00

TAYLOR, SCOTT & CO.

	per doz.
Baby's Own, ¼ doz boxes	$1 25
Our Boys, ¼ " "	1 25
Sea Foam, ¼ " "	75
London Bouquet, ¼ "	60
Oatmeal, 1 " "	85
" ¼ " "	60
Paris Assorted, ¼ " "	0 75
Albert Oatmeal bar, 2 doz. boxes	0 75
" White Castile bar, 2 doz. boxes	0 75
Fatherland, ½ doz boxes, p. gro.	5 00

MORSE'S SOAPS.

	Per lb
Mikado (wrapped)	0 04½
Eclipse "	0 04½
Stanley Bar	0 04½
Defiance	0 04½
Toronto, 12 oz	Per doz 0 50
Ruby, 10 oz	" 0 30
Monster, 8 oz	" 0 21
Detroit, 14 oz	" 0 48
Lily White	" 0 90
Everyday	" 0 80
Queen City, 14 oz	" 0 72

	Per box
Mottled in 5 box lots, 100 bars	5 00
" " " 60 bars	3 00
Floater (boxes free)	6 50
Electric	2 75
Hard Water Electric	2 50
Royal Laundry	3 25
Octagon	4 00

	Per doz
Royal Magnum	0 25
" " 25 doz per box.	0 20
Anchor, Assorted	0 40
" Castile	0 50
Morse's Assorted	0 45
Morse's Roso	0 45
" Windsor	0 45
" Castile	0 45
Bouquet, paper and wood	0 80
Prize Magnum, White Castile	0 72
" " Honey	0 72
" " Glycerine	0 72
" " Oatmeal	0 72

	Per box
" " Honeysuckle	0 72
Sweet Briar	0 85
Extra Perfume	0 55
Old Brown Windsor Squares	0 30
White Lavender	1 00

	Per doz
White Castile Bars	0 85
White Oatmeal	0 85
Persian Boquet, paper	2 50
Oriental	0 45
Pure Cocoanut, 3 doz. bxs, wood	0 40
Heliotrope, paper	1 50
Carnation	0 60
Rose Boquet	0 60
Cocoa Castile	0 40
Arcadian	0 45
New Arcadian, per gross	4 25
Ocean Boquet	0 45
Barber's Bar, per lb	0 25
Pure Bath	1 00
Magnolia	1 20
Oatmeal	0 85
Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey	0 70
Plain Glycerine	0 70
Plain Windsor	0 70
Fine Bouquet	1 00
Morse's Toilet Balls	0 90
Turkish Bath	0 60
Infants' Delight	1 20

WOODENWARE. per doz

Pails, 2 hoop, clear No. 1	$1 70
" 3 " " "	1 90
Pails, 2 hoops, clear No. 2	$1 60
" 3 " " "	1 80
" 3 " painted "	1 80
Tubs, No. 0	9 50
" 1	8 00
" 2	7 00
" 3	6 00
Washboards, Globe	$1 90 2 00
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 35
" Single Crescent	1 85
" Double "	2 75
" Jubiloe	2 25

Matches,	5 case lots.	Single cases
Parlor	1 70	$1 75
Telephone	3 90	4 00
Telegraph	4 10	4 20
Safety	4 20	4 30
French	3 60	3 75

Railroad (10 gro. in case)
Single case and under 5 cs. $1 00
5 cases and under 10 cases ... 3 90
Steamship (10 gro. in case)
Single case and under 5 cs. 3 80
5 cases and under 10 cases ... 3 70

	per doz.
Mops and Handles, comb.	1 25
Butter tubs	$1 60 $3 20
Butter Bowls, crates ast'd	3 60

CLOTHES PINS.

5 gross, per box	0 75
4 gross, "	0 85
6 gross, "	1 20

CHAS. BOECKH & SONS.

	per box
5 gross, single & 10 box lots	0 75 0 80
Star, 4 doz. in package	0 85
" 6 "	1 25
" 4 " cotton bags	0 90

INDURATED FIBRE WARE.

½ pail, 6 qt	$4 00
Star Standard, 12 qt.	4 50
Milk, 14 qt	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	3 25
" " round "	3 50
Handy dish	3 75
Water Closet Tanks	18 00

WASHING COMPOUND.

Housekeeper's Quick-Washing p. case	
5c packages 100 in case	3 50
10 " 60 in case	4 00

DURABLE PAILS AND TUBS

WM. CANE & SONS, MANUFACTURING CO NEWMARKET.

	Per doz.
Steel hoops, painted and grain'd	2 20
Brass hoops, oiled and varnish.	3 25
No 1 tubs	9 50
No 2 "	8 50
No 3 "	7 50

YEAST.

BARM MFG. CO.

	per box
3 doz. 5c. packages, in boxes	1 00
3 doz. 10c. " "	1 95
1½ " 10c. and 3 doz. 5c. packages in assorted boxes	2 00

BREADMAKER'S

	per box
5c packages, 36 in box	1 00
2c " 45 in box	0 50

"OUR NATIONAL FOODS."

	pkg.	doz
Desiccated Wheat	4 lb.	$2 25
" Rolled Oats	4 "	2 25
Snow Flake Barley	3 "	2 25
Desiccated Rolled Wheat	3 "	2 25
Buckwheat Flour, S. R.	5 "	2 25
Prepared Pea Flour	2½ "	2 00
Baravena Milk Food	1 "	3 50
Patent Prepared Barley	1 "	2 00
Patent Prepared Groats	1 "	1 50
Gluten Flour	4 lb.	3 00
Farina, very choice	1½ lb.	1 40

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto:

10 dy. to 60 dy		2 20
8 dy. and 9 dy		2 65 2 70
4 dy. to 7 dy		2 90 2 95
3 dy	C.P.	3 95 4 00
3 dy	A.P	3 45 3 50

HORSE NAILS:
"C" 60 to 60 and 10 per cent. from list.

HORSE SHOES:
From Toronto, per keg .. 3 50

SCREWS: Wood—
Flat head iron 77½ p.c. dis
Round " " 72½ p.c. dis.
Flat head brass 75 p.c. dis.
Round head brass 70 p.c.

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break	(25 in and under)	1 35
2nd "	(26 to 40 inches)	1 35
3rd "	(41 to 50 ")	3 30
4th "	(51 to 60 ")	3 50
5th "	(61 to 70 ")	4 00

ROPE: Manilla 0 12 0 12½
Sisal 0 08 0 08½
New Zealand 0 08 0 08½

AXES: Per box, $6 to $12.

SHOT: Canadian, dis. 7½ per cent.

HINGES: Heavy T and strap ...04½ 05
" Screw, hook & strap. 03½ 04½

WHITE LEAD: Pure Ass'n guarantee ground in oil.

25 lb. irons	per lb	5½
No. 1	"	5
No. 2	"	4½
No. 3	"	4

TURPENTINE: Selected packages, per gal 0 55 0 56
LINSEED OIL per gal, raw 0 58 0 59
Boiled, per gal 0 61 0 62
CASTOR OIL: Best per lb 0 08½ 0 09
GLUE: Common. per lb 0 10 0 11

PETROLEUM.

	Imp. gal.	
F. O. B. Toronto		
Canadian	0 15	$0 16
Caroon Safety	0 17½	0 18
Canadian Water White	0 20	0 22
Amer'n Prime White	0 23	0 24
" Water White	0 25	0 00
Photogene	0 27	0 00

DRUGS AND CHEMICALS.

Alum	lb $0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 02½	0 03½
Borax	0 13	0 14
Camphor	0 65	0 75
Carbolic Acid	0 35	0 45
Castor Oil	0 11½	0 12½
Cream Tartar	0 30	0 31
Epsom Salts	0 01½	0 02
Paris Green	0 16	0 17
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 18	0 20
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 35	0 45
Salpetre	0 08½	0 09
Soda Bicarb, per keg	2 50	2 75
Sal Soda	1 00	1 25
Madder	0 12½	....

VINEGAR.

A. HAAZ & CO

XX, W. W	0 20
XXX, W. W	0 25
Honey Dew	0 30
Pickling	0 30
Malting	0 45

THE BADGEROW FALCONER VINEGAR CO

French Bordeau	per gal	0 34
Tarragona	"	0 32
Triple	"	0 30
Fruit Vinegar	"	0 27
Pickling	"	0 28
XXX	"	0 25
Extra XX	"	0 22
XX	"	0 20
X	"	0 16
Cider Vinegar	0 16 to	0 25
Honey Vinegar		0 25
Eng. Malt Vinegar	0 50 to	0 60
Bottled Malt Vinegar, qts		2 00
Methylated Spirits	2 00 to	2 25

FISH.

Oysters	1 25	1 30
Pickerel	per lb	0 06
Pike	do	0 05
White fish	0 07	0 08
Salmon Trout	0 07	0 08
Lake herring	1 75	3 00

Pickled and Salt Fish:

Labrador herring, p. bbl		5 50
Shore herring	"	5 00
Salmon trout, per ½ bbl	4 25	4 50

Dried Fish:

Codfish, per quintal	5 25	5 75
" cases	5 00	5 50
Boneless fish	per lb	0 04
Boneless cod	"	0 06½ 0 08½

Smoked Fish:

Finnan Haddies	per lb	0 07½
Bloaters	per box	1 00 1 50
Digby herring	"	0 16

Sea Fish:

Haddock	per lb	0 06
Cod	"	
B.C. salmon	"	0 16

— THE —

ST. LAWRENCE SUGAR REFINING CO'S

GRANULATED
AND YELLOWS
AND SYRUPS

ARE PURE.

: NO BLUEING :

Material whatsoever is used in the manufacture of

OUR GRANULATED.

THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL.

Offer for sale all grades of REFINED SUGARS and SYRUPS of the well-known brand of

Redpath

CERTIFICATES OF STRENGTH AND PURITY.

OFFICE OF THE PUBLIC ANALYST,

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Co., Montreal:

GENTLEMEN,—I have personally taken samples from a large stock of your Granulated Sugar, "REDPATH" brand, and carefully tested them by the Polariscope, and I find these samples to be as near to absolute purity as can be obtained by any process of Sugar-Refining.

The test by the Polariscope showed in yesterday's yield 99·90 per cent. of Pure Cane Sugar, which may be considered commercially as ABSOLUTELY PURE SUGAR.

JOHN BAKER EDWARDS, P.L.D., D.C.L., F.C.S.,

Public Analyst for the District of Montreal, and Professor of Chemistry.

CHEMICAL LABORATORY, MEDICAL FACULTY, McGILL UNIVERSITY.

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Company:

GENTLEMEN,—I have taken and tested a sample of your "EXTRA GRANULATED" Sugar, and find that it yielded 99·88 per cent. of Pure Sugar It is practically as pure and good a Sugar as can be manufactured.

Yours truly,

G. P. GIRDWOOD.

PURE ROCK SALT
—FOR—
Cattle and Horses.
TORONTO SALT WORKS,
128 Adelaide Street East
Sole Agents for
RETSOF MINING COMPANY.
Write for Quotations

THE CANADA MEAT PACKING CO.,

MONTREAL,
BEEF AND PORK PACKERS,

Curers of the Celebrated C.M.P Brand of Smoked Meat, Sugar cured extra-flavored Hams and Bacon.

Compressed Corned Beef. Ox and Lunch Tongue.
Pure Lard a Specialty.

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Special apartments for invalids. Bath houses in connection and a staff of male and female attendants. The best of accomodation for Travelers. Rates, $2.00 and $2.50.
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Strictly first-class. Headquarters for Commercial Men. Large sample rooms.
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Newly built, newly furnished, Four large sample rooms.
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Strictly first-class. The favorite commercial house along the line of C. P. R
LOUIS HILLIARD, Prop.

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RUTLEY & McCAFFREY Proprietors.

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Best sample rooms west of Winnipeg. Strictly first-class.
WM. NEVINS, Prop.

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WINNIPEG, MAN.
First-class in every respect.
JAS. O'CONNOR, Prop. FRED. SPRADO, Mgr.

It is well-known

That successful Doctors read all the latest medical books and papers and go abroad occasionally to study. Successful lawyers read legal publications to learn the latest legal decisions and points constantly cropping up. Teachers, clergymen, druggists, architects, all read the publication issued in the interests of their profession. They must do so to keep up with the times.

The same applies to grocers and general merchants. They must not only read the best papers published in their interests but must also watch the advertisements closely. There they learn the rise and fall in prices; latest trade news and methods of buying, handling and selling goods, so that they may make the greatest profit. A doctor reads much that he already knows, so does a lawyer. So does a number of any of the other professions. So will a merchant. It is often the issue of the paper he misses that is worth dollars to him. His best and safest policy, therefore, is to subscribe for his trade paper.

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W. BOULTER & SONS,
PICTON, ONT.
PACKERS OF THE CELEBRATED
LION

BRAND
Canned Fruits and Vegetables.
Every can has a Lion on the Label as Trade Mark and the words Bay of Quinte canning factories. This Label is a guarantee to the consumer that the quality is first-class. Ask your wholesale grocer for the Lion Brand; do not take any other. The Wholesale Trade only supplied.
Bay of Quinte Canning Factories.
Head Office, PICTON. Branch, DEMORESTVILLE.

EVERY Reader of this paper is a buyer, Therefore advertisers should see that their advertisements do not grow stale. Change them constantly, introducing new goods if you have them; if not let us know what you have in seasonable articles. This is what buyers want

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ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

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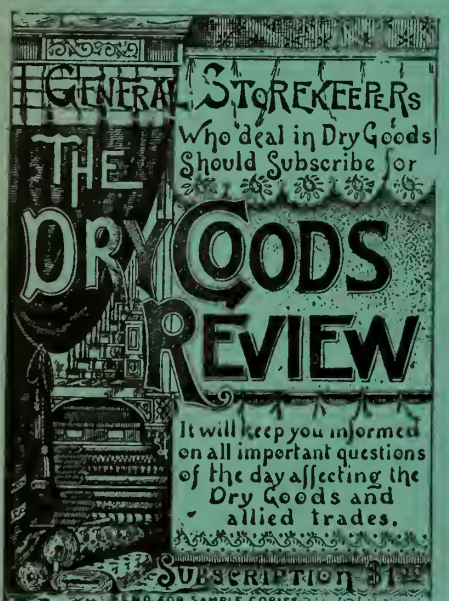
To any traveller who will send us one new subscriber for three months we will send all the back numbers of the paper containing "Drum Taps." A most entertaining sketch of a week spent on the road by a well-known American Traveller.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Eagle Brand Condensed Milk

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AS A FOOD FOR INFANTS IT HAS NO EQUAL.

FOR SALE BY
Grocers and Druggists Everywhere.

DO YOU WANT

Golden { Finnan Haddies, Canned. / Sea Mackerel, Canned.

—OR—

Smoked Herring Codfish, Etc.

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H. W. NORTHRUP & Co.
South Wharf, Saint John, N. B.

ALL GROCERS SHOULD SELL THE

EMPIRE BAKING POWDER.

Manufactured by
ELLIS & KEIGHLEY,
TORONTO.

Dyspepsia and Bronchitis Cured.

Suffered for three years with dyspepsia and bronchitis, tried several remedies prescribed by the most expert physicians without benefit; was induced to try ST. LEON MINERAL WATER. I used the same freely as directed for a few months, as I found this water the first remedy to relieve me from above complaints. I recommend ST. LEON with the greatest pleasure.

P. T. LEMAISTRE,
Master S.S. Beaver,
Picton, N.S.

St. Leon Mineral Water Co., Ltd.,
Head Office, 101¼ King St. W., Toronto.
BRANCH—Tidy's Flower Depot, 164 Yonge St.

-PARISIAN-
BLUE!

Is Stronger and More Economical
THAN ANY OTHER BLUE.

It Does Not Stain the Linen.

TELLIER, ROTHWELL & CO.

-BROOMS-

EXTRA SELECT.

35, 30, 25, 20, 15.

Just what you want for choice family trade at prices to suit all.

These Brooms are made of selected stock, handsomely finished and warranted to be always same weight and quality.

Note our Special Brands.

35	"Peerless"	35
30	"Ideal"	30
25	"Royal"	25
20	"Anchor"	20
15	"Crown"	15

Manufactured by
CHAS. BOECKH & SONS, - TORONTO.

—ALSO—

Household Brushes of every description, Pails, Tubs, Washboards, Matches, etc.

Price List sent on application.

ESTABLISHED 1856.

To please your customers sell Martin's Mount Forest Oatmeals.

Ordinary oatmeal is hard to digest because it is not boiled long enough.

By our New Process the meal is partly cooked and is easily digested.

If your wholesale grocer does not keep them write direct to

MARTIN BROS.,
Mount Forest, Ont.

Oats and Feed a Specialty.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

THE CANADIAN GROCER
& GENERAL STOREKEEPER.
PUBLISHED WEEKLY
$2.00 PER YEAR

VOL. V. TORONTO, NOVEMBER 13, 1891. No. 46

FINE GOODS OUR SPECIALTY

MADRE E' HIJO (7 SIZES).

MUNGO CIGARS, EXCEPTIONALLY FINE.

EL PADRE AND CABLE.

White as a lily.

"LILY WHITE"

STARCH.

Manufactured by THE BRITISH AMERICA STARCH CO., Ltd., Brantford.

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BROOMS AND WHISKS,

Brushes, Baskets, Mats,
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This is a facsimile of our bottles.

"Worcestershire Sauce," "Yorkshire Sauce" "Devonshire Relish" Raspberry Vinegar, Evaporated Vegetables, Chocolates, Cocoas, Confectionery.

"THE GENUINE CRYSTAL"

A FULL LEAD

Glass Chimney.

NICELY WRAPPED AND LABELLED

Write for Prices.

Cannot be Beaten for Design or Workmanship.

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This is a first-class Black Ink that is guaranteed not to freeze in the coldest weather.

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Paris Lumps, Powdered, Granulated and Yellow Sugars.

All of very finest quality and absolutely unadulterated. Manufactured from Pure Cane Sugar.

Finest Golden Syrups.

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Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

Vol. V. TORONTO, NOVEMBER 13, 1891. No. 46

J. B. McLEAN, President. HUGH C. McLEAN, Sec.-Treas.

THE J. B. McLEAN PUBLISHING COMPANY,

FINE MAGAZINE PRINTERS AND TRADE JOURNAL PUBLISHERS.

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MONTREAL OFFICE: 115 St. Francois Xavier St. G. Hector Clemes, Manager.

NEW YORK OFFICE: Room 105, Times Building, Roy V. Somerville, Manager.

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

"Wholesale" writes: At meetings of creditors of insolvent grocers in Toronto for some years past, the writer has asked the insolvent to show a statement of his own drawings from the store for his family use. In no case has the insolvent been able to produce such an account. The answer has been, "we never keep an account of own drawings for family use." What is THE GROCER'S opinion upon this subject? Should there not be some steps taken to compel store keepers, who buy on credit to show where the goods have gone when they become insolvent?

* * * *

The answer to this question should be found in the trader's books. As a consumer, drawing supplies from his store, he should put himself on the same footing as his credit customers hold in his book-keeping, that is, everything that moves from his store to his household ought to be charged, in the same way as if the goods went unpaid for to any other household. So far as the store is concerned, the transfer from a man's stock to his table is a sale, not a gift. It is the same with everything disposed of in a gratuitous way, as charitable offerings, etc. The Household account should be very strictly kept. As with goods, so with money. Every cent taken from the store revenue for personal or household expenditure should be credited to Cash, with some term in the entry to show unmistakably that such item is not for the running of the business. The object to be aimed at is a distinct separation of household and store finances. Confusion between the two is to be avoided, in the interests, not of the household, but of the business.

* * * *

The question is one to which creditors are entitled to a clear answer from every insolvent. They have a right to know whether the household has been an unnecessarily heavy drain upon the business. If an answer could be got at in every instance of failure, an important relation between the trader's domestic and commercial economy might be discovered. Very rarely can a trader say to what extent his family has made drafts upon his stock and business; hence, there is no cause of failure so indefinite in the statistics of commercial failure as this one. It may be a very considerable or a very minor cause; there is no basis upon which to found an estimate of the extent of its effect, for the reason that book-keeping seldom takes cognizance of it. If the question could always be answered, therefore, not only would individual cases of reply be satisfactory to creditors, but the collection of replies would furnish useful data as to what percentage of profits could be honestly spared for household outlay. The indulgence of expensive habits has no more right to be covered up than the making away with fraudulent intent of any part of the assets upon which a man's proprietary rights have morally and perhaps legally lapsed.

* * * *

Nobody can say what proportion of the Canadian trade keeps strict account of the stock and proceeds of the store that go out through the channel of household consumption. There may be many traders who follow the practice. One thing is certain: all that do so maintain their solvency, for among those who so far have failed, none have been able to point to such accounts. That fact alone may throw a good deal of light upon the cause of insolvency in all these cases, as if a sharp eye had been kept upon private expenses there might have been sufficient curtailment of outlay to have prevented failure. The grocer's stock is a sort of magazine of supplies. The family can draw upon it for a great part of the living necessaries, and are apt to draw just as hard in dull times as in brisk times. If the stock were hardware, or a similar line, it would not suffer the same inroads and family expenses would be likely to be kept down, at least in dull times. But nothing tends more to ingraft frugal habits than the practice of book-keeping in household economy. That not only shows a record of expenses but also checks extravagance. Anything that enables a man to see a department of expense growing unreasonably fast is of itself a means to correct that ill speed. It is what we are blind to that does the most mischief, and no trader should keep himself blind to the movement from stock or till to personal or family luxury. To remain blind is like shunning to take stock.

* * * *

To prevent his identity as a buyer from his own stock merging into his identity as the seller of that stock, a trader must keep personal accounts distinct from the accounts of his business, and must see that both are conscientiously looked after. It is simply living in a fool's paradise to wear fine raiment and fare sumptuously every day without any clear idea about the cost of such indulgence, or any assurance that it is not eating the vitals out of the business that is expected to be kept going If a costly mode of living can be afforded, a man should not be afraid to see the daily, weekly or monthly figures which show what the rate of consumption is. If his income warrants it he can keep up the standard of living, if his income from the business does not warrant it, he can lower the standard. Personal accounts in such a case are a sort of warning barometer.

FLOUR AND CREDIT.

A decidedly backward step was taken when certain Ontario millers undertook this fall to force business a little by a return to the credit system. Of the evils of that system, unanimously abandoned by flour manufacturers nine years ago, no other industry had become so completely purged as had theirs. The experience of a period of strictly cash trade has been satisfactory, not only in itself, but also by comparison with the past. Prior to the year 1882, the millers had had a surfeit of the sort of benefits to be derived from selling flour on time. It was their very general and familiar acquaintance with the heavy losses which were the chief harvest of that mode of doing business which led them to renounce it. Everybody in the milling trade felt the enfeebling effects of credit-giving in an unusual degree, in the very last year that the practice was rife. The loss from the eastern trade alone, that in the Maritime Provinces and the Eastern States, was immense. The spirit of failure seemed to be abroad among dealers, and its effects struck nearly all the leading millers of this Province. The result was to precipitate union for the adoption and maintenance of an exclusively cash basis.

Many large dealers in flour ten years ago were enabled to continue in business simply because they were carried by the millers, and were floated upon a capital that represented a part of their indebtedness. A shipment of one or more carloads of flour would be bought on sixty days. The dealer, in need of money, would aim to sell at once if possible and realize cash, not being particular to get as much as he gave, if a concession would accelerate his obtaining the money in view. Before the time of maturity he might operate in some other field of speculation and win or lose, but he generally came short with his payments to the miller. Credit trade in no other manufactured product lends itself so conveniently to designs of this description, as flour is the most staple article in commerce. People must have it, and its conversion into money through sale in small parcels and accommodating prices is a simple matter at anytime. A western miller, towards the close of the credit-epoch, got suspicious that an eastern customer who owed him near $10,000 was trading on no other resource but simply the money yielded by the flour for which he owed; he was taxed with this, and frankly owned up that he possessed nothing in the wide world but what he had come by through the generous credit of the miller. He failed a short time after, paying 10c. in the dollar. It was when smitten with the effects of a series of such failures that our millers shook the dust of the credit system off their feet.

When the departure to cash trading was made, the co-operation of the banks was secured. It was felt that absolute credit would be impracticable without this. A draft at sight upon a man in Halifax would sometimes be presented three weeks before the receipt of the shipment for which it was drawn. To meet this the banks all consented to add 30 days' interest at whatever rate was agreed upon, and to give off that a rebate for as many days less than thirty as were not taken up in transit.

Just now, however, there is a large amount of business done on time, some millers giving 30 days, others 60. They are mostly outside of Toronto, and are shipping in carloads to this city and wherever else they can place an order. Travellers from cash mills find business slow, as they are confronted with as low quotations on time. Thus the downward step is taken at the outset in the rejection of a margin to cover credit. Prices as a consequence rule low, for the cash millers declare their preference for cutting over crediting. The result must be that all millers will get on the same basis, that of time or that of credit, before very long. Flour can stand a credit business about as poorly as any article of consumption. It is the product of raw material for which every cent of its value is paid in hard cash at the moment of sale. Since all grain starts out on a basis of cash, the trade in the products of it should be carried through on that basis. The grain-dealer probably does not average more than one per cent. on the money he has invested. About the same rate, plus the expense of manufacture, would cover the miller's usual margin. There is little room in this for losses consequent on credit dealings. The grocery trade cannot welcome the introduction of the time element in the millers' quotations, as where time is obtained time will be given, and one more source of doubtful and bad debts will be added to those that already beset the retailer. It is to be hoped in the interests of all parties concerned that the millers of the country will all shift back to the moorings of a strictly cash trade. They have a record of a credit business that ought to be rich enough in unsatisfactory experiences to convert any believer in the time-theory to the sounder views that have prevailed for some years now.

Mr. G. T. Florey, grocer, Amherstburg, has leased the Lakeview Corner Store in that place, having found his late premises on Murray street inadequate to his increasing trade. His new premises extend to the wharf, thus enabling him during the summer to attend to the marine trade of which he has an exceptionally large share.

TORONTO RETAIL GROCERS' ASSOCIATION.

The Toronto Retail Grocers' Association met for November on Monday night in Richmond Hall. President Barron occupied the chair. The following other members were on hand: Messrs. Gibson, Thackray, Mara, White, Lindsey, Binnie, Calhoun, Westren, Clarke, Sinclair, Sykes, Booth, McCulloch, Mulqueen, Williamson, Butcher, Noble, Tolchard, Donald, Mills, Roberts.

Shortly after nine o'clock the meeting was opened. The minutes of last meeting were read and confirmed.

Mr. Mara moved, seconded by Mr. Clarke, that Messrs. Jones and Westren be auditors for the current year.—Carried.

NOMINATIONS OF OFFICERS.

The following nominations were made: For President, J. G. Gibson and John Butcher.

For Vice-President, Mr. Butcher and Mr. Clarke.

For Secretary, Mr. Thackray.

For Treasurer, Mr. Williamson, Mr. Westren and Mr. Binnie.

For Directors, four of whom are to be elected, Messrs. Mills, Booth, White, Binnie, Mara.

NOTICE OF MOTION.

Mr. Mara gave notice that he would move at next meeting that the regular meetings be quarterly instead of monthly during the coming Association year.

THE CONVENTION.

Mr. Clarke asked if any communication from the meeting of association delegates held here last month had been sent on to this body.

The secretary said none had been received.

Mr. Mills further explained that the Executive Committee have in hand the list of questions drafted for circulation by the delegates, but were not ready to send the lists out yet, as the expense of printing them was not determined, the question of where the responsibility for that expense should be placed being unsettled. Then the form the circular should take was not decided, the introduction to the questions being a delicate matter on account of the association not wishing to identify itself too prominently with the issue of these circulars. Justice to all parties, and effectiveness as well, required that the questions should appear to emanate from a wider body of trade-opinion. A meeting of the executive should, he admitted, have been held earlier. The executive was directed by the delegates to have the questions printed before circulating to any association.

It was requested that the questions be read, even though the executive was not in order in reporting yet. The chairman directed the secretary to read the list, though

remarking that as everybody had read the list in THE GROCER, there was little necessity for reading them now.

The questions were read by the secretary. They appeared in THE GROCER of the 16th of October.

When they were read, Mr. White drew attention to the fact that the secretary should at once have sent these circulars to every association, including Toronto, as his commission to do so was in the minutes of the meeting at which the questions were formulated. Hence, Mr. Thackray was not called upon to wait for action as to printing or anything else, that might be in consideration by the executive, but should proceed, not as the secretary of the association nor the secretary of the executive, but as the secretary of the convention of delegates.

Mr. Mills admitted that the minutes did bear out Mr. White's view, but explained that at that time the question of expense had not been considered.

The Executive was asked to hasten the preparation and circulation of the questions.

THE COLLECTION DEPARTMENT.

Mr. Booth enquired if it was intended to continue the collection department.

Mr. Gibson said he had heard some dissatisfaction expressed with the work done by this department and thought it ought to be looked into.

Mr. Mara said the Association was responsible for debts collected and for the efficiency of the department.

About this view there was some difference of opinion.

Mr. Mills agreed with Mr. Mara, and moved, seconded by Mr. Thackray, that the Executive look into the working of the collection department at an early date. Carried.

The Secretary turned up the minutes of the meeting at which the plan of the collection department had been adopted, and showed that the Association was responsible.

SHORT MEASURE.

Mr. Noble submitted the question : Should not the jobbers of oysters be required to sell by Imperial measure, instead of by wine measure, the standard on which packages were filled in the United States, and under which they were sold to retailers here ? The law, he added required retailers to give Imperial measure.

Mr. Clark thought that fair measure could be exacted, not only in the case of oysters but also in that of fruit, notably cranberries. He moved, seconded by Mr. Booth, that the Secretary be instructed to write to the Inland Revenue Department to ask that the law be enforced in the sale of oysters from wholesale hands, and that the cranberry and other fruit trade be also carried on in accordance with the law.—Carried.

Mr. Clarke felt that fruit and vegetables ought to be sold by weight. He had found it to be the rule for 3 gollon pails to turn out nine quarts in the case of oysters, and so-called 32-quart boxes held just 26 quarts of cranberries. It was time this was remedied. Spanish onions as well were never up to the weight.

Mr. Westren said that all packages of imported goods, no matter by what foreign standard of volume they were filled, were passed by the Customs officials as containing a certain number of Imperial gallons, quarts, etc. The oyster packages were in all duty charges entered as containing, not 3 gallons, but 2½ gallons.

Mr. Clarke thought that the jobbers of oysters and fruit should be advised by the association that none of their goods would be taken in that did not bear the marks showing the weight of their contents. This did not take the form of a motion.

Mr. White mentioned an instance to show that jobbers' salesmen do not leave themselves liable for prosecution for breaking any clause of the Weights and Measures Act. The salesman says:—"You know as well as I that this pail does not hold as many Imperial gallons as the number of gallons represented, the latter being wine gallons. But it is a pail of oysters nevertheless, and as a pail I sell it for so much. Recollect, I am not quoting now by the gallon."

Mr. Mara said if any person would make to Mr. Stratton, of the Inland Revenue Department, a definite complaint of a package alleged to contain 3 gallons which contained less than that, there is no doubt such a case would be looked into and punished.

Mr. Noble had received five barrels of sweet potatoes, in the bottom of each of which was half a bushel of straw.

THE PIC NIC PROCEEDS.

Mr. Clarke moved, seconded by Mr. Mara, that the net balance of the pic-nic receipts, $228.81, be put in the Trust Fund. Carried. The money was then transferred from the treasurer of the pic-nic committee, Mr. Mills, to the treasurer of the committee of Trustees, Mr. Barron.

The meeting then adjourned.

THE GROCER'S CLERK.

What might be termed the clerical department of the Retail Grocers' Association of this city has been in successful operation for a number of years. Members of the association when in need of a competent clerk make application to the secretary who generally has the names of several would-be grocers' listed, together with the required recommendations or references. Good character is of course the first consideration. If the aspirant for grocerial honors has had experience in the business so much the better, if not capability and aptitude play an important part in finding for him the employment which he seeks. Some grocers may want a boy to learn the business, while others may want a clerk who is thoroughly conversant with the ins and outs of the trade.

Members have found by experience that the association employment bureau is invaluable, and we venture to say that any movement relative to eliminating it from the conformation of their organization would meet with the most strenuous opposition. Not only does the grocer avoid the expense and trouble of advertising by utilizing the facilities offered by the bureau, but all uncertainty as to the status of his new employee is removed, as none but those with an unblemished record are deemed eligible for positions that may be vacant.

There appears to exist in the grocery business, to as great an extent as in any other, difficulties in the way of securing efficient and reliable help that are perpetually harassing the grocer. Just why this is so has been the theme of many an elaborate discussion, but like the questions involved in other innumerable issues it has remained unanswered. By some the grocer has been held accountable, others moralise and point out the impossibility of drawing supplies from a source that is contaminated by the evils of a degenerate age—the rising generation. The first view of the matter is in some instances undoubtedly correct, as there are employers who look upon their subordinates as pieces of mechanism, more or less ingenious, that must be in motion twelve or fourteen hours a day, with as little lubrication in the shape of wages as possible. Their efforts are never rewarded by a nod of approval or word of commendation, and it follows in logical sequence that one day the clerk walks out of the door for the last time while the grocer inserts another ad. in the "want" columns of the local papers. The fact is that with proper treatment many a clerk, who has been summarily dismissed because of incapacity and inefficiency, would have practically demonstrated his worth if his employer had manifested a more generous spirit in his attitude toward him. A contemporary, discussing this subject, says "many people who are really intelligent and active appear stupid at the outset, and if they fall into the wrong hands, woe is them !" This statement is emphasised by the words of a lady who had had charge of many clerks. Speaking of a certain clerk, she said : "I thought when that girl came to me that I could never put up with her, she seemed so slow and stupid, but during the three weeks that I was trying to make up my mind about her, she would once in a while do something that gave me an idea that she had a brain concealed somewhere about her person. Whether it was in her head or not, I could not tell. I set myself to work to find out about her. I first discovered that she was timid and nervous. That defect I helped her to overcome. Next I discovered her to to be slightly hard of hearing on one side. I talked to her on the other. Now she is the best clerk in the place." Manifest more than a selfish interest in their wellfare and benificent results will undoubtedly follow.

Notwithstanding the position taken by the pessimist that in this era there is a lamentable deficiency in the material from which good clerks may be obtained, the fact remains that the transgressions which lead to a disseverance of the business relations are not confined to the wage earners alone. One man's methods are rarely if ever in accordance with another's, but mutual concessions go far toward smoothing the way and maintaining pacific relations.—Grocery World N. Y.

TWO HOURS ON A DELIVERY WAGON.

While walking up Cherry street the other day, I met a grocer's delivery clerk, with whom I was acquainted, who invited me to take a ride with him. Having a little leisure time at my disposal, and being assured by the rascally clerk that we would be back in a few minutes, I accepted the invitation and climbed up on the seat.

"There's a mare that knows her business," said the clerk, as he hit her a crack with the whip that sent my feet skyward and my head into a basket of potatoes. After I had regained my equilibrium and pushed the dents out of my hat, I told the scoundrel that I had every reason to believe that the mare did know her business a confounded sight better than her fool of a driver knew his, and that if he would have the kindness to cause the mare and the vehicle to come to a standstill, I would disembark and wend my way back on foot.

"You bet that old mare knows her biz," observed the lad. "She'd start right from the store without any lines and make the round trip without missing a house or making a wrong turn ; and (throwing the lines over the dash-board) she'll make a turn the shortest possible way, if she has to skin a telegraph or jump a gutter to do it."

"Gewillikens, boy ! What——"

I was interrupted in my remark by the pit of my stomach coming into violent contact with the bullet head of the grocer's dunce. The front wheel on the drivers side struck the curb and slewed around, and the hind wheel ran over the corner and nipped the bark off a maple tree. The driver was used to it and braced himself accordingly, which saved me from being the unwilling cause of holding a coroner's inquest on the corner lot. When I got my breath again, I reminded the grocery slinger that a cabbage head which had tumbled out has been run over and cut in two, and that it would show more respect if he would stop and gather up the remains. But whoever heard of a grocers clerk showing respect for anything ! He said the old mare knew her business and that he had to make the trip before 12 o'clock and could'nt stop for sickness or death.

At a house on a little back street down in Oakdale Park we made our first stop. A peck of peaches and a half dozen eggs were fished out, and, after the dust was blown off the top, it was discovered that five of the eggs had collapsed, and, mingling their contents with the dust of the earth, had imparted to the peaches a sort of daubiness that was not pleasant to look upon. We turned around, ran over the wheelbarrow and started on the home stretch. We had driven a mile and a half with that peck of peaches and six eggs, and delivered them within a few rods of two grocery stores. I supposed that our customer was either on bad terms with her two neighbor grocers, or else she was a mother-in-law to the distant grocer, and I asked my light-headed companion to explain matters. He said that lady had formerly lived near their store ; that "once a customer always a customer" was a law among grocers, and, consequently, a groceryman followed his customers all over the city, and while soliciting orders from them, they often succeeded in picking up new customers in strange territory. I asked the commercial teamster if he could work in subtraction and simple division. Giving the mare a cut with the whip, which upset a basket of potatoes and gave me a kink in the back, he said he had no time to fool away with any such things, and wanted to know why I asked the question. I said I was going to ask him to figure out how long it would take a grocer with fifty customers like the Oakdale Park patron to get rid of a capital of $1,500 ; but as he didn't know how to figure and was young in the business, and as I did not wish to discourage him, I told him not to feel badly, as it was quite evident that he could figure as well as his employer.

Our next stop was at a house somewhere on Thomas street. This time it was a peck of potatoes, a bar of soap and a gallon jug of kerosene oil. I waited fully ten minutes for my captor to pop his head out of that back door, and when he did pop I saw at once that something was the matter with him. He was covered with black spots of rage and soot, and bore marks of of having had a terrific tussel with some object which shed its complexion easily. He sprang to his seat and gave vent to his wrath by dealing that innocent mare a brutal blow with the whip, which put two more kinks in my back But he wasn't mad after all—he only looked made. He said the "old gal" asked him to help her move the cook stove, and he had been on the street long enough to know better than refuse. He said that in the spring and fall, during house-cleaning time, he was frequently asked to help move stoves cupboards etc.; take up and shake carpets, split kindling wood, and help lift the boiler on and off the stove. He had never been asked to entertain the baby while its parent called on a neighbor but he said he was subject to just such things all the time.

At a fashionable place on Henry street the road clerk really got mad. It was a market basket full of small packages, among which had been a sack of eggs. When the basket was lifted from the wagon, a golden stream of yellow colored albumen was exuding from the bottom. Before the clerk discovered it, he had succeeded in ornamenting himself with yellow daubs and stripes of liquid egg. Dropping the basket suddenly on the cobble stones, he pulled out his handkerchief and commenced to rub and swear—that is, if he had not been a grocery delivery clerk he certainly would have used profanity. The more he rubbed, the more highly ornamental his pantaloons became and the more he swore, and the more I laughed. It had come to my turn to enjoy the fun, and I made the best of my opportunity. He tried to clean off the parcels, but the more he tried the worse they looked. He said he wouldn't care so much if it had happened anywhere else, but right there—but I will spare this young man's feelings from any further description of his peculiar predicament, although he showed no disposition to spare my feelings when he had a chance to do so.

The next stop was away up on North College avenue, where we left what remained of a bushel of potatoes. At a house within gunshot of three or four East Bridge street grocery stores the mare halted, and the egg-bedaubed, soot-besmeared and dust-covered clerk jumped out, but the ten pounds of beans had broken out of their paper house and danced all over the bottom of the wagon until they had become so weighted with an accumulation of egg and dust, that they had completely lost their identity, and could not be delivered.

Our next call was at a house on Union street, where a half bushel of potatoes and a peck of apples had been anxiously looked for since 11:30 a. m. (it was then 12:15 p. m.) but not having arrived in time for dinner, the lady of the house was in a proper frame of mind to bite off the heads of all the grocery delivery clerks in the city. May my head be bitten off seventeen times rather than receive one such curtain lecture as that unfortunate clerk received on that occasion ? When we turned the next corner, the lady was still shaking her fists, and reminding the clerk of his utter worthlessness. I was truly repentant by this time and fully forgave my unlucky young friend for the injuries I had suffered at his hands.

When I reached home my wife took me out into the back yard and swept off the dust. She asked me if I had been tied behind some wagon and dragged all the way home. I told her never to speak unkindly to a grocer's delivery boy, or ask him to rock the cradle or carry in the night wood ; and never, under any circumstances, to buy a yeast cake or a lamp wick, and order it delivered and go right home and scold the hired girl and abuse the children because her goods had not arrived in advance of her. I assured her that her reputation would not suffer if she even carried a half pound of tea home, and that it was always safer to carry a half dozen eggs than to order them sent by wagon. I was so impressed with the delivery clerk's troubles and misfortunes that I advised my wife to occasionally kiss him for his mother. —Zeno, in Michigan Tradesman.

If you want books, it is rarely wise to pay double price for them to a travelling book-seller.

Credit is often too cheap and overbuying far too common. Don't be guilty of the one, and don't abuse the other.

PICKING HILLWATTEE TEA.

Lady Charlotte Gelatine.
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THOS. B. GREENING & CO., Hamilton.
GREENING, BALFOUR & CO., Winnipeg.

LOOK AFTER THE STOCK.

Unless due consideration is given to the condition of a retail stock the very finest selling and buying talents will be rendered of little value to their fortunate possessor. How does it avail a dealer to be able to buy down to the lowest notch, and in the quantities most suitable for the needs of his business, if his stock is kept in such bad order that he can never tell just how many of certain kinds of goods he has on hand, or whether the shelves of the store do not contain articles that should have been disposed of long ago and have grown shop-worn and unsalable. At the recent sale of the stock of a bankrupt grocer in a near-by town, it was discovered that several brands of grocers' specialties had remained on the retailer's shelves from the time of purchase, fifteen years ago, up to the day of the auction. These goods were of an ephemeral nature, had attained but a temporary popularity, and finally had disappeared from the market, their very names having been forgotten. Several hundred dollars' worth of these goods were in the bankrupt grocer's possession on the day of the closing-out sale. Many dealers may consider this an exceptional case, and agree that the failure of the dealer was due to the neglect of one of the elementary principles of store-keeping, but it appeared that the bankruptcy was caused solely by speculation in stocks, and that the business had always prospered until too heavy drafts had been made upon it to meet losses on the speculative ventures of the owner A merchant who retains in stock for fifteen years goods that are gradually but steadily deteriorating in value, may be successful in amassing a competence, but it is obvious that he would be better off without the drain through the loss of interest on the capital invested in slow-moving, or rather, stationary goods. We would recommend other merchants who, upon reading this, may feel like criticising the bankrupt above alluded to, to take a look around their own stores and first make sure that their upper shelves contain no stock hidden and forgotten, before condemning a fellow-merchant for similar neglect.

Equally negligent is the care of the stock in a store owned by a prosperous retailer in a neighboring city, judging by the experience of the writer a few days ago. Being asked for a can of a certain brand of prepared soups, a clerk in this establishment informed the inquirer that the proprietor had never handled the goods. Surprised at the reply, the intending customer pointed to a pile of the goods near the door, which he had seen in entering, and asked the clerk what label the goods bore, which was that of the brand wanted. The clerk looked confused for a moment and then apologized for his mistake, saying that there were so many kinds of canned goods in the stock it was difficult if not impossible to remember them all. It is not an uncommon experience of customers of retail grocery stores, upon asking for a certain brand or article, to receive the reply: "Well, I believe we have the goods, but don't remember just where we keep 'em," and after waiting several minutes to be told that the goods will be delivered later, a promise which may be kept or may not, its fulfilment depending upon whether the goods have ever been in stock, or allowed to be sold out before replenishment. It is principally owing to the fact that brands have multiplied so greatly of late years that many retailers' stocks get into such bad shape and, as it were, beyond their control. In past years when one or two brands of soap, starch, chocolate, etc., were all that was deemed necessary in a reasonably well-stocked store, it required but little attention in order to keep the stock well assorted and in good condition, but with the increase of the number of brands of late years the difficulties attending the care of the stock have increased enormously, while the importance of the work has kept pace with the difficulties. It is evident that in the cases such as we have mentioned a stock book is a crying need—a volume in which the quantity of goods purchased should be entered. At frequent intervals the stock must be looked over and the quantities of goods remaining compared with the entries in the book. This constant overhauling of the goods is necessary to ensure cleanliness, as well as to freshen the appearance of the interior of the store, the more often the goods are rearranged on the shelves and the windows the better the impression produced upon customers. It is as though new goods had been received when the stock is thus rearranged, and while performing this task the comparison with the stock book is easily made.—Merchants' Review.

DISCOUNT YOUR BILLS.

This is regarded by many of our most successful retailers a principal element of success. In fact, they lay stress upon the practice, as inculcating economy in store and living expenses. Regarding such a policy as imperative, they live economically and work long hours, keeping at it early and late. Their claim is that the extra discounts which prompt cash payments secure are in themselves a good profit. If a merchant doing $60,000 or $70,000 per annum can save 2½ per cent. by such a course, their is a clear gain of $1,500, which in ten years would amount to about $20,000. Is not that a capital in itself?

The man doing a retail trade of $30,000 per annum, and saving 2½ per cent. on purchases, gains about $750, or adds to capital in ten years, as the result of a wise policy in buying, about $10,000. The amount saved by the believer in discounts often amounts to more than the yearly addition to capital of those who buy on credit. It only requires a few years of what we might term probationary work to make such a man independent, so that he no longer practices an enforced economy, being able to endulge fancies and enjoy things which previously were set aside in obedience to determination to save all discounts.—American Grocer.

CHOOSING A BUSINESS.

The question of choosing a business is a serious one. As a rule, a young man should adopt the calling for which he has a preference. If he has no particular choice, it would be well for him to try different occupations, until he finds one that suits him. I do not council changing about to gratify a spirit of uneasiness, for once a young man is installed in the business that he is suited to, he ought to stock to it, writes Russel Sage to the New York Herald. I have known young men who entered employments reluctantly, and after a trial became fond of them. A young man must be determined to succeed. After all, there is one great lever, and that is will power. Without it very few men succeed.

It depends on the circumstances whether failures betray incapacity in a man. If a failure is due to a cause not general, then it may be attributed to a lack of foresight and understanding. A shrewd merchant will not stock up with unsalable things; a shrewd farmer will not plant his ground to raise unsalable crops. Both the merchant and the farmer must find out what is salable and act accordingly. There are exigencies, to be sure, like contagions, disasters, combinations, strikes and boycotts, that cannot be foreseen. The prudent man of business has prepared himself to stand losses from such causes, and when the troubles have passed the fact of his having weathered them makes his financial position in the community stronger than ever. The present condition of the coal trade well illustrates the uncertainty of things. The mild, open winter could not be foreseen, and has caused great dullness and loss in the trade. Then there is the march of improvement. This is an age of competition, and it requires energy and perception to meet it. It used to take 90 days to find out the condition of the tea crop in Japan or the coffee crop in Brazil. Now an inquiry can be sent and an answer secured in a single day.

The young man should start out in the world by the time he is 21. If he is qualified to begin life at an earlier age he should do it. I began as a clerk when I was 12. At 18 I was in business for myself, and I have kept my sign up ever since. I should say that the average boy could take a clerkship at the age of 16 or 18. A wrong start may not mean a permanent failure. Many of the most successful men have started wrong and afterward righted themselves. There are many instances where men educated for the pulpit have gone to the bar and been conspicuous successes. Then, again, men educated for the bar have gone to the pulpit and achieved success.

DIAMOND CRYSTAL SALT

It is free from impurities. It is unequalled for sweetness, purity and flavor. It is made by an entirely new and expensive process, which is the principal reason why other manufacturers cannot compete with it for quality. For the table DIAMOND CRYSTAL has no equal. Its freeness from hardening makes it the best for table use. For the Dairy, DIAMOND CRYSTAL has no equal. Its remarkable antiseptic qualities make it the best for Dairy use. For table use, packed in barrels containing 115-2½s—100-3s—60-5s—40-7s and 30-10 lb. bags. For Dairy use, packed in barrels containing 20-14 lb. bags, also 28 and 56 lb. Sacks. On account of the combination entered into by the Canadian Salt Manufacturers, we are enabled to import this high-class manufacture, and are selling at prices as low as ordinary kinds.

Send us a trial order and be convinced of the correctness of the above statements.

Selling Agents for Diamond Crystal Salt.

H. P. ECKARDT & CO.,
Wholesale Grocers, TORONTO.

Self-Rising Buckwheat Flour.

We are now mailing letters to the trade giving price for this line of goods for this Season. If any friend should be overlooked kindly drop us a card and letter will be sent at once."

The Snow-Drift Baking Powder Co.,
BRANTFORD.

ORDER A CASE OF
OCEAN WAVE BAKING POWDER
From your Wholesale Grocer.
Sells itself after one Trial. Prices Current

Cowan's
Royal Navy Rock Chocolate ;
Cowan's Chocolate Icing ;
Cowan's Chocolate Pudding.

The standard preparations for culinary purposes.
Order through your wholesale grocer or direct from
The Cowan Cocoa and Chocolate Co. L'd,
14 and 16 Mincing Lane, Wellington St. W.
Toronto.

GREAT SELLERS.

Adams' Tutti Frutti and other Staple Chewing Gums.

Each box of Adams' Monte Cristo Gum contains a sparkling brilliant stone ring which is set in the latest Parisian styles.

For descriptive catalogue and elegant hanger signs for windows. Address

ADAMS & SONS' CO.,
11 and 13 Jarvis St., Toronto.

LOCKERBY BROS., WHOLESALE GROCERS, 75 ST. PETER STREET, MONTREAL, P. Q.,

ARE OFFERING THIS WEEK

SUGARS. TEAS. { Barbadoes and Cuba MOLASSES.

FINE LARGE DRY COD IN BUNDLES. BONELESS FISH IN BOXES.
Canned Salmon, Lobsters, Mackerel and Oysters.

Ex DRACONA.

Malaga Fruits.

W. C. BEVAN & CO.'S	DELIUS BROS. A CO.'S
Imperial London Layers.	Loose Muscatels.
Imperial Cabinets.	London Layers.
Connoisseurs Clusters.	Blackbasket best choice.
Extra Dessert Clusters.	Black Crown Dehesa.
Royal Buckingham Clusters.	Blue Crown Fine Dehesa.
Royal Dehesa Layers.	Malaga Figs, 28 lb. boxes.

Tarragona Soft Shell Almonds.
W. C. Bevan & Co's 3 Crown Shelled Almonds.
Rein & Co's Best Shelled Almonds.

Hudon, Hebert & Cie.,
Montreal.

Ram Lal's PURE INDIAN TEA

GUARANTEED ABSOLUTELY PURE AS MANUFACTURED ON THE GARDENS IN INDIA.

Put up in lead foil packages, ½ and 1 lb. Selling Agents :
CAVERHILL, ROSE, HUGHES & CO., Montreal.

TORONTO MARKETS.

TORONTO, Nov. 12, 1891.

GROCERIES.

The output of the warehouses during the seven days under market review has been unsatisfactorily small. Heavy groceries have been quite neglected. In sundries the movement has never, of course, been at a standstill, but it has been on the weak side throughout the whole period. The want of money is beginning to be noticed in payments quite as perceptibly as in sales. Renewals are heard of more frequently, which is unusual at this season. The conservative buying of retailers has therefore been justified, as if stocks had been heavily reinforced at the beginning of the bright outlook there would have been some heavy engagements now maturing, and renewal would have been less easily obtainable. Wholesalers are not so loath to carry accounts as they would be if a dimmer prospect lay ahead. Grain has been selling, not very freely, but sufficiently to realise money for the urgent wants of the farmers. The nature of these wants is pretty well indicated by reports from trust and loan companies, who report rather prompt payment of interest and instalments maturing this fall.

CANNED GOODS.

The index to the canned tomato situation has apparantly settled down from that wavering movement which perplexed intending buyers for several weeks after ripening began to be general. Every day the conviction is growing stronger that every case of tomatoes put up this year will be salable stock at a paying price. The inter-buying among packers is not so prominent a feature of this week's trade, for the reason that nearly all the canners are on the one side of the market; they seem ready to take lots at fair prices. Shortage in delivery is still complained of, and canners say they can do no better. Tomatoes alone in fair-sized lots are quoted at $1.10, but in assorted lots, corn, peas, and tomatoes quote at $1.05. A report of a sale of assorted goods at 97½c., was followed up and disclosed the fact that the assortment did not include a case of tomatoes and that the corn and peas in it were not of high-class brands. On Saturday a 1000-case lot of tomatoes was sold at $1.05. Corn is probably the easiest at the moment of the three lines of vegetables, but is rarely quoted below $1. Peas are firm at $1.05 to $1.10. Movement in other lines of canned goods is slow. Salmon is quiet at from $1.35 upwards, and lobsters are also inactive and unchanged.

COFFEES.

The ups and downs in the coffee market are usually both so small and transient that their effect on quotations is never felt, the prices quoted always denoting quite accurately the average resultant of changes one way and the other. Trade is quiet and prices are steady at 19 to 24c. for Rios. Good Rios are wanted.

A report from London says: "The market for coffee on the spot is assuming a more healthy tone, and prices for all descriptions over the value of 90s. are 1s. to 2s. better, whilst even middling sorts show a slight improvement. Business, however, is very restricted, and sales are made with difficulty. It will be some time before the effects of the recent disorganization can fully pass away."

DRIED FRUIT.

Though the stock of raisins on this market has rarely been so good or cheap, there is little eagerness shown by retailers to get a hold of supplies. Prices do not harden under this neglect. They quote a shade easier on most lines. Very good Valencia off stalks of this season's growth can be bought at 5¾c. From that to 6½c. is the range for new fruit, while old still abounds at 4 to 5c. The price of Sultanas runs from 9 to 13c., according to quality, from grades being in stock, All Malagas went down upon receipt of second shipments. London layers sell at $2.40 to $2.65, loose muscatels at $2.30 to $2.40, Imperial cabinets at $2.90 to $3, connoisseur clusters at $3.75 to $3.80, extra dessert clusters at $4.50 to $4.75, quarter flats at $1.25 to $1.30, black baskets at $3.80 to $4, blue baskets at $4.50 to $4.60, fine Dehesas at $5.40 to $5.50, Currants stand the dull spell very well, an active demand not being necessary to keep prices stable, the extent of the stock alone so far having that effect. Old figs are as low as 5c., though new are firm and choice at 15 to 16c. for 20 lb. boxes of Elemes. Prunes have not yet come to hand, but the expectation of higher prices is general, an advance of ¼c. having taken place recently. A sufficient stock of old is here yet and selling at 5½ to 6½c. in cases. New Persian dates will soon be on the way. Quotations to New York are made on a basis of 4½c. ex express steamship or 4c. to arrive.

NUTS.

New walnuts are being shipped, but not all the stock is yet afloat. The Grenoble crop is reported good. A considerable remnant of the old stock had been held in the primary market right up to the time when new was coming in. This old has recently been consigned to the United States market. The extent of it and the big prospects of the new crop have dissuaded buyers here from placing orders so far, and easy prices are expected to rule. Some of the old stock has already been sold here as new. It would all have been worked off as new if this year's crop had been short. The prices of almonds, shelled and soft-shelled, have eased slightly under large receipts. Amended quotations are in Prices Current.

Eby, Blain & Co. have received new Tarragona soft-shelled almonds, and Canary, Valencia and Jordan shelled almonds.

RICE AND SPICES.

The season's demand for rice has now quite subsided after running off a pretty big volume of stock. Orders still come in for small parcels. Common grades run from 3 7-8 to 4c., with fine Japan at 5 to 5½c. Spices are featureless, with the exception that domestic pickling gives a little life to the demand for cloves, etc., but at unchanged prices.

SUGAR.

Sugar orders contribute little to the power which runs trade these days. Both granulated and yellow have been exceptionally dull throughout the week. The spell of inactivity which holds all trade in tranquility has perhaps its strongest influence in the sugar market, where buyers are expected to be to the fore even if other lines are slow of sale. What makes the depression the more strongly felt is comparison with the unparalleled summer trade. Granulated quotes still at 4⅞ to 5c., with yellow at 3½ to 4½c. The basis of the sugar market appears to be quite steady as raw is unchanged from the improved position noted last week.

Willet & Gray, New York, in their weekly sugar statistical, say:—Raws—Without any special influences working on the market it has remained quiet and steady to strong during the week. Some purchases of beet-root sugar have been reported at 13s. 9d. per cwt. cost and freight. At the close there are no sellers at quotations owing to the firmness and advance to-day in European markets. Refined—Philadelphia refiners have continued to undersell New York refiners all through the week, notwithstanding that New York has reduced prices 1-16c. per lb. for granulated. All the business now is on a hand-to-mouth basis, and it is very encouraging to note the large increase in October over last year—say 48,544 tons increased meltings for the month. The Louisiana crop being smaller than last year, and there existing no necessity for pushing it to market as was done last year, it is fair to expect a continued showing of increased consumption of refined during November. Only one combined refinery is now working in Brooklyn, but that is running at its very fullest capacity.

SYRUP AND MOLASSES.

All sweets share with sugar in the quietude that is the most notable feature of that market. Molasses has not been a good selling article this week though at the close of last week there was a very good call for the better grades of West Indian and New Orleans. No change in prices to be noted. Syrups are quiet aud rather easy at quotations.

TEAS.

The movement outward of teas has lagged this week, and not much business with retailers is recorded. Japans are dull, a reaction having set in as a consequence of news of the safe arrival of the Hecla, the reported loss of whose mammoth cargo rather sharpened up business for a spell. Blacks are having the best of it at the moment, though there is little to boast of in the busi-

A. H. BADGEROW. ALEX. H. DIXON.

The Badgerow, Dixon Bonded Vinegar

Manufacturing Co.,

79 and 81 Jarvis St., Toronto

Highest award, Toronto Exhibition.

Elliott, Marr & Co.,

Importers of Teas

—AND—

Wholesale Grocers.

LONDON, ONT.

FOR THE
HOME, PICNIC,
CRUISE, or CAMP
The "STAR BRAND" delicious
HAMS & BACON
CAN BE HAD FROM ALL THE BEST GROCERS
F. W. FEARMAN,
Hamilton, Ont.

SOMETHING NEW!
A GREAT TREAT.
Fresh Cod
TONGUES
In 1 lb. Tins.
This is the Delicacy of the Season.
Pronounced by connoisseurs far ahead of oysters.
A GREAT LUXURY.
Apply to
EBY, BLAIN & CO., Toronto.
STEWART MUNN & CO., Montreal.
JAS. TURNER & CO., LUCAS, PARK & CO., } Hamilton.
Send for Samples.

ALL GROCERS SHOULD SELL THE
EMPIRE BAKING POWDER.
Manufactured by
ELLIS & KEIGHLEY,
TORONTO.

"We offer to the Trade."
3,000 half boxes new fine off stalk Valencia Raisins.
3,000 half boxes 3 and 4 Crown Layers.
200 packages New Currants, barrels, half barrels, cases and half cases.
Figs in 1, 6, and 12 lb. boxes, mats and bags.
Peels—Lemon, Orange and Citron, also
500 cases 2lb. blue berries.
Please ask for samples and quotations.
L. CHAPUT, FILS & CIE., Montreal.

BEST GOODS IN THE MARKET.
FRANKFORT, CAMBRIDGE, BOLOGNA, CHICKEN, HAM and TONGUE SAUSAGES.
PUT UP BY THE MOFFATT PACKING CO.,
MONTREAL.

THOS. LAWRY & SON,
PORK PACKERS AND LARD REFINERS.
Curers of the Celebrated L. & S." and Imperial brands of Smoked Meats.
PURE LARD A SPECIALTY. | Hamilton, Ont.

FAULDER'S
"SILVER-PAN"
PRESERVES
ARE THE BEST—NO EXTRA CHARGE

GOLD MEDAL : - Melbourne, 1888.
FIRST PRIZE : - Windsor, 1889.
GOLD MEDAL : - Edinburgh, 1890.
MADE IN SILVER PANS TO AVOID CONTACT OF FRUIT WITH COPPER.
ARTHUR P. TIPPET & CO.,
SOLE AGENTS FOR CANADA,
1 Wellington Street East, Toronto.

JAMES TURNER AND CO., WHOLESALE GROCERS, WINES AND LIQUORS.
Our stocks comprise everything in groceries, including the latest novelties.
We are selling agents for the following leading lines :
Ram Lal Pure Indian Teas,
Three grades, FINE, EXTRA, CHOICEST.
Bendsdorp's Royal Dutch Cocoa,
Batger's Jams and Marmalades,
Pickstone's Washing Crystal,
Mrs. Millar's Maccaboy Snuff.
The above goods in their respective lines cannot be excelled.

EMPIRE TOBACCO COMPANY'S COLUMN

Goods well bought are

1/2

SOLD.

Wide awake retailers buy from us.

We can give you the

BEST GOODS

At the lowest prices.

Try a caddy and see.

Empire Tobacco Co.,

MONTREAL.

MARKETS—Continued.

ness done in them. Grades at about 20c. are the most in favor. Young Hysons are more plentiful and quieter.

There has been more activity in the demand for Indian teas this week, which is probably due to the hardening tendency of the home market.

The Produce Markets' Review says:—"The increased imports of Indian tea continue to supply the market liberally, the quantity offered at the public sales being upwards of 43,500 packages. Notwithstanding this heavy weight of tea, the demand was equal to it, and the market closes strong, with an advance in some cases on the prices of the preceding week. The better quality of the teas generally accounts for the increasing activity in the demand. The growths which command most attention are those from the Assam districts, as these teas are, on the whole, superior to those of several seasons past, which is borne out by the comparatively high prices that have been paid. The quality of the Darjeeling teas is fairly satisfactory, but falls considerably short of the earlier arrivals, while those from the Syhlet and Dooars gardens, with few exceptions, continue to be inferior to the imports of the previous season. It is satisfactory to learn that strong representations have been made to those interested in the manufacture of the latter growths of the undesirability of continuing the newly-adopted method of preparing the leaf, which, it is hoped, will have the desired effect. At the public sales 43,876 packages were brought forward, and only 4,200 were withdrawn. The above quantity comprised a good selection of all grades, and from the quantity sold it will be seen the demand was well sustained. At the public sales very steady prices have been obtained for nearly all descriptions of Ceylon tea. There has been a good assortment of tea of fair quality, all of which has sold well. Fine to finest Brokens were actively competed for, and in several cases 1s. 8d. to 1s. 9d. was realized for fine descriptions. Fine Pekoes were in specially good demand and sold at rather better prices, while the lower grades of Souchongs kept fully up to last week's rates. Of the 14,976 packages offered at auction, 1,620 were withdrawn. In Javas, 808 packages were offered at sale, all of which sold at steady prices.

PETROLEUM.

Shipping is quite active, but with the increased volume of business there has been no increase or other modification in price, the quotations noted for weeks holding good still.

The Petrolia Advertiser reports: Petrolia Crude $1.24 per bl., Oil Springs Crude $1.35. We quote crude oil this week at one dollar and thirty-four cents; but within the last two days a weaker feeling has manifested itself in consequence of the refiners having concluded to work off their present stock on hand before loading up with more crude. The demand for refined oil still continues at 11½c., f.o.b. here for car lots, which is exceedingly low for the magnificent brands that are now being turned out by our refiners.

DRUGS AND CHEMICALS.

A light week's business has been transacted. The usual mild demand in healthy weather is kept up, but with no exciting circumstances to disturb prices.

BUTTER AND CHEESE.

The outside prices of last week are now nearly impossible to realize. The freer delivery of butter which has begun to be notable in last week's trade showed no slackening throughout this and supplies have come forward at a satisfactory rate of arrival. There is an increasing proportion of seconds in the stock received by consignment, the country merchant evidently finding some other mode of outlet for choice butter. Dealers from other collecting centres are said to be giving inducements for the shipping of choice to their hands, and as they buy out and out, they have the preference. A few packages of very fine butter have sold at 19c., but this price is exceptional, 18c. being scarcely attainable any longer. The ruling price for good butter is 17c. Grade at about 16c. are in the most liberal receipt. Stock as low as 13c. also arrives quite freely, though not particularly desired. Large rolls are more numerous this fine weather at 17 to 18c. Creamery tub runs up to 25c., with tubs as high as 28c.

Cheese is not in any new phase. The price is 10½c. for good full creams.

COUNTRY PRODUCE.

BEANS—There is no zest to the demand yet, though usually at this season it is lively. It is now beginning to open up. This market has taken a very considerable quantity of stock from farmers within easy reach. Cars of prime hand-picked are sold at $1.35. Re-selling is at $1.50 to $1.55.

DRIED APPLES—A sale of a lot at 4c. here is reported, though 4¼c. is the quotation which represents the bulk of the business done. The stock jobs out at 4 3-4 and 5c.

EVAPORATED APPLES—Are 6c. outside and 6 1-4c. here in cars for ordinary and 6 1-2 to 6 5-8c. respectively for choice. The business has been limited.

EGGS—Are firm at 18c. for fresh stock, which is scarcer this week, and 14 to 15c. for limed.

GAME—Receipts continue to be fully up to requirements, which are moderated somewhat by freer supplies of poultry. Partridges are 40 to 50c. and ducks 30 to 50c. per brace. Venison is 5c. in the carcase and 7 to 9c. in the haunch.

HAY—Buying is quite free at $1.50 for choice timothy.

HIDES—Have weakened down another quarter, quoting at 4½c. for No. 1 green cows' and 5c. for No. 1 green steers'. Cars of buffs are dull at 5¼c.

HONEY—Slow movement in the honey market continues to be experienced. The stock is ample at 7 to 10c. for strained and 12½ to 15c. for sections.

HOPS—Are firmer and higher at 15 to 16c, though the space between buyers and sellers is not narrowing fast. There is more confidence, however, in the attitude of holders.

ONIONS—The price has eased under freer supplies to $1.75 and $2.25, the outside figure standing for very choice stock.

POULTRY—Large shipments of turkeys have been forwarded to catch the Thanksgiving demand, and prices have kept at 8 to 10c. Fowl are 30 to 50c. a pair, ducks 35 to 60c., and geese 5 to 7c. a pound.

POTATOES—Steadiness is the most marked feature of the situation. Cars are held at 40 to 45c., and out of store lots are 50 to 60c. There is neither a glut nor a dearth of stock.

SEEDS—The situation develops slowly delivery being still very backward. Scarcely any stock has yet been seen. Alsike quotes at $5.50 to $6 for prime to choice and $6.50 for extra.

SKINS—Sheepskins are taken readily at 80c. Fair supplies come forward. Calfskins are quiet at 6 to 7c.

Compare the quality with any other.

BENSDORP'S ROYAL DUTCH COCOA.

Manufactured at Amstersdam, Holland.

Is absolutely Pure and Soluble Very delicate in flavor and of great strength. It will please more of your customers than any other Cocoa on the market, and please you because it pays a good profit. Packed in cases of 12 lbs. each. Price, ¼ lb. cans, $2.40 per doz.; ½ lb. cans, $4.50 per doz.; 1 lb. cans, $8.50 per doz.

ORDER A CASE AT ONCE OF

Eby, Blain & Co., Toronto. James Turner & Co., Hamilton.
Caverhill, Rose, Hughes & Co., Montreal. M. F. Eager, Halifax.
H. N. Bate & Sons, Ottawa. Whitehead, Turner & Co., Quebec.

STEPHEN L. BARTLETT, Sole Importer, Boston, Mass.

INCREASE YOUR TRADE

BY HANDLING

"KENT BRAND"

Fine Mixed Pickles.

Ask your Wholesale Grocer for them or write direct to

The KENT CANNING AND PICKLING CO.,

Chatham, - Ont.

GANONG BROS.,

ST. STEPHEN, N.B.

MANUFACTURERS OF THE

C. B.

CHOCOLATES.

N. K. FAIRBANK & CO.,

COMPOUND REFINED LARD.

185 WELLINGTON ST., MONTREAL.

CHICAGO. ST. LOUIS. NEW YORK.

JOHN PETERS & CO.,

General Commission Merchants and Brokers,

Halifax, N. S. and Kingston, Jamaica, W.I.

Agents for The E. B. EDDY MFG CO., HULL, P. Q.

We are open to accept one or two more Agencies of first-class houses, either at Halifax or Kingston. We have a good connection and splendid storage facilities.

References: The Merchants Bank of Halifax.
The E. B. Eddy Mfg Co., Hull, P.Q.
The Mercantile Agencies.

Condensed Mince Meat.

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all seasons.

Will not ferment in warm weather.

DIRECTIONS
THE CONTENTS OF THIS PACKAGE WILL MAKE TWO LARGE PIES. ADD 1½ PINTS OF WATER, OR HALF THAT AMOUNT FOR EACH PIE. BOIL 15 OR 20 MINUTES. IF TOO THICK, ADD A LITTLE WATER. IF TOO THIN, BOIL TO THE PROPER CONSISTENCY. IT IS THEN READY FOR THE CRUST. A LITTLE SUGAR, VINEGAR, WINE OR OTHER SPIRITS MAY BE ADDED IF DESIRED.
CONDENSED
MINCEMEAT
FOR
MINCE PIES
J.H. WETHEY
ST CATHARINES, ONT.
SOLE MANUFACTURER FOR CANADA

The best and cheapest Mince Meat on Earth. Price reduced to $12.00 per gross, net.

J. H. WETHEY, St. Catharines, Ont.

JAMES E. BAILLIE,

PORK PACKER, TORONTO.

Hams, Breakfast Bacon Rolls.

GEO. MATTHEWS

PACKER and CURER of the "Rose Brand"

Hams, Bacon and Lard,

ALL NEW STOCK.

PACKING HOUSES, OTTAWA, PETERBORO' and LINSDAY, ONT.

MARKETS—Continued.

STRAW—The market is moderately well stocked at $6 to $6.50.

WOOL—No improvement is to be reported. Prices are 18 to 19c. for fleeces.

DRESSED HOGS AND PROVISIONS.

A diminution in the receipts of hogs has been attended by an expansion in prices. The falling-off in the proportion of light weights has also been beneficial. Stock has not gone begging, and instead of packers turning over light weights to butchers the latter have been called on to supply any spare heavy weights to packers. Prices hold firmly at $5.25 to $5.50, with $5.62 1-2 paid in one or two instances to get raw material to continue cutting. All products have been in fairly good request.

BACON—Long clear is more plentiful and easier at 8 1-4 to 8 1-2c. Smoked backs and bellies are 10 1-2 to 11c. Rolls are 8¾ to 9c.

HAMS—Are a shade easier, quoting now 11 to 11 1-2c. for new smoked.

LARD—Is unchanged, at 10 to 10 1-2c. for pure and 8 1-4 to 8 1-2c for compound.

BARREL PORK—Mess is $14 and short cut $16.

FISH AND OYSTERS.

The weather is unfavorable for trade in fresh fish, and the supply of haddock and cod is small, but will be abundant in a couple of weeks. Portland haddies are scarce and the price has risen to 8 1-2c. There has been a good demand for herring and the supply is short. In other kinds the demand is easy. Oysters are moving freely and steadily at $1.25 to $1.30.

FLOUR AND FEED.

The prices of flour and feed have been stationary since last report. A reasonably good run on stock has been experienced. Prices are as here follow:—$5.75 for Manitoba patent, $5.25 to $5 35 for Ontario patents, $4.50 for straight roller, $4.40 to $4.50 for extra, $2.25 to $4 for low grades, $5.25 to $5.40 for strong bakers'. Graham flour is $4.50, standard oatmeal $4 to 4.30, rolled oats $4 to 4.30, Kiln-dried corn meal is $3.75 to $4.00, rolled wheat $4.50 to 4.75; wheat bran $12, cracked corn $1.50 per cwt., mixed chop $20 to $25, split peas $4, pot barley $4.25, oats 35 to 37c.

FRUITS.

Apples are moving quite freely both to and from jobbers' hands. The price range is $1.50 to $2.50, the latter for hard stock. The easy prices help the demand. Cranberries quote at $8.25 to $9 per barrel for dark Cape Cods, and from 25 to 50c. lower for light stock.

Clemes Bros. sold a 1,000-barrel lot of apples the other day for shipment over the border. The fruit was select, red apples preponderating.

GREEN FRUIT.

Jamaica oranges are easier at $7 to $7.50 and find free sale. Floridas are coming forward quite freely at $3.25 to $4. They are quite ripe and merchantable now. In lemons, Maoria's are about done, but Malagas are plentiful at $4.50 to $5. Messinas are just begining to arrive but are not yet quoted. Malaga grapes range from $4.75 to $5 for normal weights but for heavy weights the price runs up to $6.50. Sweet potatoes are $2.50 to $3 for Jerseys. Baltimores are now hard to get, the little stock on the spot quoting at $2 to $2.50. Bananas are scarce. As they are required to be shipped green to arrive here in condition, there is little buying, it being impossible without banana-rooms to bring the stock to a mature state. They are $1 to $1.75.

SALT.

Trade is brisk, in a small way, but wholesale buyers are few. About 2,000 packages of Liverpool coarse has been received, and this ends the shipment for a while. The following are the prices: Coarse, car lots, f.o.b. 70c.; small do 85 to 90c.; Dairy, car lots, f.o.b. $1.25; small do, $1.50.; quarter-sacks, 45 to 50c.; Common five, car lots, 85c.; small do 95 to $1; Rock salt per ton $15.

DRY GOODS.

A little increase in actual business in winter lines is the only modification there is to note. Wholesalers still find fault with the demand, which commonly gets to very good proportions about this time. The season is not so advanced as it is wont to be at this date, and this accounts to a large extent for the backwardness of trade.

MONTREAL MARKETS.

MONTREAL, Nov. 12, 1891.

The markets during the past week have been fairly active, but the volume of business has not been quite so large as it was, but there is a fair trade doing in an urban way in groceries, which makes up quite a jobbing business. To the country, however, the movement is smaller than it was, and jobbers are not taking as freely from first hands as they did. Aside from the comparative quietness, however, there is no change, and in most lines firmness is shown, while stocks in no particular are heavy. The export movement in produce continues, cheese, butter, eggs and apples all sharing equally, while the values are satisfactory, so that the farmer can hardly complain of scarcity of money, especially when his crops in every other respect are most satisfactory. He appears to be holding on a little to long though, and perhaps it would be just as well to realize now as wait for higher prices that might fail to materialize.

SUGAR, ETC.

The sugar market continues steady, with a quiet business doing and prices show no change. Yellows are being quoted at 3½ to 4c., and granulated at 4½c.

Syrups are selling fairly well at at 2⅜ to 2½c., and there is a fair jobbing demand for Barbadoes molasses at 36 to 37c.

TEAS.

Teas are very quiet, in fact the trade may be said to be at a standstill. Some brokers predict a strong enquiry for blacks before the close of navigation, but the indications do not point to any marked improvement.

COFFEES AND SPICES.

All advices on coffee are firm and there is no change in the feeling noted last week. Rios move fairly well at 18½ to 19c., and Jamaicas at the same. Spices steady, with business in cloves and pepper on lb. basis of 9½ to 10c.

RICE.

There is a good movement in rice, the business on Western account being particularly good, with a very fair demand from the Eastern provinces. We quote: Patna $4.50 to $5, Japan $4.25 to $4.50, standard $3.90, and off grades $3.50 in car lots.

DRIED FRUIT.

The activity noted in our last in dried fruit has to a certain extent been continued, and there is a fair business to note both in Valencia raisins and currants. Valencia raisins have moved in round lots at 5⅜c., and stocks in first hands are further reduced, while currants met a fair enquiry at 5½ to 5¾c. On the whole the market is a sound, strong one.

GREEN FRUIT.

There is no change in green fruit, which rules firm and unchanged, Jamaica oranges selling at $7 to $8 and Floridas $3.75 to $4. Lemons are unchanged, at $4.50 to $6 per box.

FISH.

The firm feeling in fish is maintained under small supplies. B. C. salmon in barrels have been moving at 12c. and Labrador stock is unchanged. Lake trout have been moved at $4 and herring are firm, and in fact the same can be said of all other descriptions.

APPLES.

The apple market has maintained a shady feeling and the first heavy shipments to Liverpool seem to have meet a very fair market for the feeling here is unchanged and business transpires on the old basis at $2 to $2.10 in car lots for greenings and red stock respectively.

HOPS.

The hop market does not show any change and there has been no business to note.

PROVISIONS.

There is a good trade doing in pork at lower prices. The stocks of old short cut have been about all moved, and the new pack offering is selling 25c. lower at $16.75 to $17. Western mess is also lower in sympathy with the Chicago market, but nothing but old pork is being dealt in packers holding the new pack for $3 advance over old pack. Lard and smoked meats are in fair demand. We quote:—Canadian short cut, per brl. $16.75 to $17; mess pork, western, per brl. $13.75 to $14.25; short cut, western, per brl. $16.75 to $17.00; hams, city cured, per lb. 10 1-2 to 11 1-2; hams, canvassed, per lb. 00 to 00; lard Canadian, in pails, 0.08¾ to 9c; bacon, per lb. 9c. to 10c; lard com. refined, per lb. 7¾ to 8c.

EGGS.

There is a fairly good demand for eggs. The local demand is very satisfactory, and some small shipments were sent across the

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Wholesale Fruit and Commission Merchants, Importers of Nuts, Figs, Dates, Oranges, and Lemons, Fancy California Evaporated and Dried Fruits, Sweet Potatoes, Cranberries, etc.

CORRESPONDENCE SOLICITED.
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New Currants.
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WHOLESALE GROCERS,
25 FRONT ST. E.

LEONARD BROS.,

Wholesale Fish Dealers,

Are now prepared to fill all orders for their

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(from new fish)

packed in 5, 10, 25 and 40 lb. boxes, 2 lb blocks wrapped in waxed paper.

SEND FOR QUOTATIONS.

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Manufactured by
ELLIS & KEIGHLEY,
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PUSH THEM.

Order through your wholesale House.

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"Peerless" Washing Compound. There is nothing equal to it. It will pay you a handsome profit. Your customers will like it. Address

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—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

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Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS. :: TORONTO.

GOLD MEDAL AWARDED

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SUGARS DOWN.

The Wholesale Grocers' Boycotte does not prevent me underselling them 17 cents per hundred on

GRANULATED SUGAR--

The Combination price is now 5 cents per lb., and I am selling at $4.83 per hundred. I have a large stock.

New Currants, New Raisins, New Figs, Canned Goods (1891 pack)

Which I am selling at lowest Cash prices. Write for quotations of Teas and General Groceries.

JAMES LUMBERS,

WHOLESALE GROCER, **TORONTO.**

MONTREAL MARKETS—Continued.

water last week. There is also some inquiry for well kept eggs from the United States. The range for kept and limed eggs is 15 to 16c.

GAME.

The demand for partridge is slow, the supply being too large for the requirements of the trade. Firsts are quoted at 40c. to 45c. per brace, and seconds 20 to 25c. Venison is not coming in very freely, and sells readily at 13c. to 14c, for saddles and 7 to 8c. for carcases. Hares are quoted at 20 to 25c. per brace.

ASHES.

The demand for ashes is fairly good, and sufficient to absorb all offerings. First pots are quoted at $4.60 to $4.75, seconds at $3.90 to $4, and pearls at $6.25.

BUTTER.

The butter market rules firm, although the demand on export account is not brisk. Late made creamery commands steady prices, and 24c. and over has been made. Choice Townships dairy is not plentiful, and prices are made, 20c. being spoken of. Finest creamery, 23½ to 24c. ; Finest Townships, 17 to 19c.; Western dairy, 16 to 17c.

CHEESE.

The move in cheese continues and, in addition to business already noted, we hear that lots of finest Townships have been moved at 10c., and it is now undoubted that finest Western stock could not be moved under that figure. In fact we advance our quotation slightly in this respect. Finest September and October, 10 to 10¼c.; finest French and Eastern, 9¾ to 9⅞c.; medium, 9 to 9½c.; cable, 50s.

GRAIN.

The grain market continues firm, with a good enquiry reported for coarse grains. The stocks in store compared with those of a week ago show a decrease of 79,270 wheat, 217,992 corn, 27,702 oats, 21,567 rye, and an increase of 25,579 barley ; compared with a year ago there is an increase of 180,618 wheat, 61,082 peas, 18,591 oats, 106,280 barley, 64,011 rye, and a decrease of 10,734 corn. We quote : No. 1 hard Manitoba, $0; No. 2 do. $1.05 to $1.07 ; No. 3 do., 97c; No. 2 Northern, $1.04; peas, 78 to 79c. per 66 pounds in store, 77 to 78c. afloat; oats, 35c. per 34 pounds in store, 36c afloat ; corn, 68c. to 69c. duty paid ; feed barley, 48 to 50c. ; good malting do., 60 to 62c.

FLOUR.

There is a fair local demand reported for flour at steady prices. The stocks in store show a decrease of 15,177 barrels compared with a year ago. Patent spring, old wheat, $5.40; Patent spring, new wheat, $5.00 to $5.30; Patent winter, $5 to $5.28; straight roller $4.75 to $4.80 ; Extra $4.40 to $4.50 ; Superfine $3.95 to $4.00; City strong bakers' old wheat, $5.00 to $0.00 ; City strong bakers, new wheat, $5.00 to $0.00; Strong bakers' $4.75 to $5. to 5.50.

TO THE FIRST BUYER.
TO THE SECOND BUYER.
TO THE THIRD BUYER.
TO THE USER AND CONSUMER.

SURPRISE Soap

gives the best satisfaction.

INQUIRE

The St. Croix Soap Mf'g Co.,
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Branches :
MONTREAL : 17 St. Nicholas St.
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OATMEAL.

There is not much doing in oatmeal, but holders are firmer in their views. Standard, per bag, $2.10 to $2.20; granulated, $2.10 to $2.20; rolled, $2.10 to $2.20.

FEED.

The feed market is quiet but steady, bran and shorts being scarce. We quote:—Bran, $13 to $14; shorts, $15 to $16; middlings, $17 to $18; mouilie, $24 to $25.

HALIFAX MARKET QUOTATIONS.

(Wholesale Selling Rates.)

HALIFAX, Nov. 11, 1891.

BREADSTUFFS.—The flour market remains much the same as it was last week. Cornmeal is firm. Oatmeal is higher. Oats are also firm.

Manitoba highest grade patents, $5.75 to 6.00 ; High grade patents, $5.10 to 5.20 ; Good 90 per cent Patents, $4.95 to 5.05 ; Straight grade, $4.80 to 4.90; Good seconds, $4.40 to 4.60 ; Graham flour, $4.90 to 5.15 ; Oatmeal, $4.35 to 4.45; Kiln dried corn meal, $3.25 to 3.40 ; Rolled wheat, $5.55 ; Wheat bran per ton, $18.50 to 19.50; Middlings, $23 to $23 50 ; Shorts, $21.50 to $22.50.; Cracked corn, per ton, $35.00 ; Moulee, $24 ; Split Peas $4.00 to $4.10; White beans per bushel, $1.50 to 1.55 ; Pot Barley per bbl, $3.90 to $4.00 ; Canadian oats, choice quality new, 41c. to 43c. ; Hay per ton, $12 to 13.

SUGAR AND MOLASSES.—The raw sugar market is still reported firm. The estimate of the beet root supply is smaller than anticipated and the foreign cane product is backward. There is nothing new locally regarding refined sugars, In molasses there is only a small trade in jobbing doing.

Cut loaf, 5½c. ; Granulated, 4½c. ; Circle A, 4⅜c.; White extra C, 4¼c.; Standard, 3½c. to 3⅝c ; Yellow C, 3¼c.

MOLASSES.—Barbados, 36c. ; Demerara, 35 to 38c. ; Diamond N. 48c. ; Porto Rico, 34 to 35c. ; Trinidad, 32½ to 33c.; Antigua, 33 to 34.

BARGAIN COUNTERS.

The bargain counter is one of the principal features of all dry goods stores of any pretensions to magnitude, and is gradually being introduced in the smaller establishments. Probably in time no general storekeeper in the country will be without this feature of enterprising modern store-keeping, because when conducted properly it never fails to act as a powerful magnet with female customers. Not only can the bargain counter be made profitable in itself, but it also is of great assistance in disposing of goods that never reach it. The first use that is generally made of the bargain counter is to work off damaged or shopworn goods, or goods that have been kept in stock until they have become antique in style. The dealer having been successful in quickly moving such goods in this manner, is led to try the virtues of the bargain counter in order to dispose of a portion of an excessive stock of a certain

WE ARE BUYING
Dried Apples.
SEND SAMPLES AND QUOTATIONS.

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STANWAY & BAYLEY.
BROKERS
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GENERAL COMMISSION MERCHANTS.
44 FRONT ST. EAST. TORONTO.

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SINCLAIR, HOOD & CO.,

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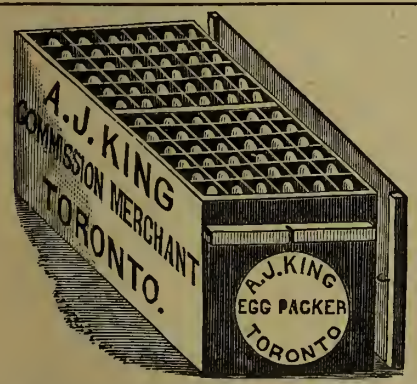
We are desirous of representing two or three more Importers or Manufacturers in any lines of Grocery goods we do not now handle.



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Florida Oranges, Almeria Grapes, Cape Cod Cranberries, Lemons, Spanish Onions, Nuts, Figs, Dates, etc., in stock.

J. F. YOUNG & CO.,

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Our business is Solely Commission. The only plan which does justice to the Consignor. We handle everything which the Country Storekeeper has to send from home to sell. None of our own goods to sell in preference to yours when the market is good. Nothing between you and best price obtainable except a small commission.

Prompt Sales and Quick Returns.
We Furnish Egg Cases. Try Us.

T. W. CLARK & CO.,

General Commission and Provision Merchants and Wholesale Dealers in Dairy Products.

Consignments solicited and business transacted for Eastern Canada Merchants.

Established 1886.

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BACON, PORK,
NEW PURE LARD.

Hams, Breakfast and Roll Bacon,

New curing, now ready.

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Solicit consignments of the following:

Tub, Large and Pound Roll BUTTER.

POULTRY.

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PATENT EGG CARRIERS SUPPLIED.
Good Prices paid for Good Dairy Butter.

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Quotations and samples sent on application. A trial solicited.

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Is Honest Goods and just the Thing on Which to make or Extend a Business.

COOK'S FRIEND
BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock.

line of goods that may be new in style and in fair demand, but which do not move out rapidly enough. From this is but a step to the use of the counter as an attraction for buyers to get them into the store and in the mood for purchasing, when they may be more easily induced to buy of goods that have not been reduced in price, for it must be understood in the first place that "bargain counter" means a place for bargains otherwise goods that have been marked down in price. Considerable skill is usually required to run a bargain counter to the best advantage in localities where competition is brisk, and rival dealers are enterprising and ingenious, and proper attention must be paid to its management, but practice makes perfect, and any trouble to which the dealer may be put will be well rewarded by the results.

All kinds of goods may be placed upon the bargain counter, according to circumstances, such as notions and articles which are supplied by city wholesalers expressly for that purpose, slow-selling goods, damaged goods, and articles which have been bought at especially low rates in large quantities, in fact everything that requires to be disposed of promptly. But when these are not available, articles that are sufficiently attractive to draw customers to the store should be used, or a variety may be offered, the best results usually following when the offerings are numerous and varied.

The dealer having decided to try the virtues of a bargain counter and selected the articles to be placed upon it, the question of location should receive careful consideration. The counter being intended principally as an advertisement, should be given a conspicuous place in the store, not hidden away where it would be difficult for intending customers to find it, but as near as possible to the entrance of the store, and the more room the better. A well managed and advertised bargain counter ought to draw a good many people, in well populated towns and cities, and unless they can be accommodated with sufficient space to move about in and examine the goods, the chances are that they will not visit the store a second time. A recent writer upon this subject says: "When properly and liberally used the bargain counter exerts a subtle and penetrating influence; it is a power that acts like a tonic, toning up and making vigorous the entire system. It tends to increase the number of customers, aisles thronged with ladies create a favorable impression, and convey the idea of the flourishing and prosperous condition of the business." It is obvious, therefore, that the position and space to be accorded the counter are questions of importance. The more the counter is advertised in the local newspapers the better the prospects of its success as an attraction for the public, hence the description of the goods to be offered, as well as their prices, should be announced in the papers at regular intervals. It is not necessary to deceive the public in regard to the merits of the goods offered. Let them be genuine bargains, and the announcement that the prices have been reduced will be sufficient to attract buyers, without resorting to misrepresentation. If damaged goods are to be sold, the depreciation in value must not be concealed, otherwise considerable loss of trade may ensue. Square dealing is essential in the management of the bargain counter as in any other department of a business.—Merchant's Review.

DO YOU DO ALL FOR YOUR BUSINESS?

Some men who have been in business for a very long time get into a certain groove and they never try or make an effort to get out of it. These are generally those of a class who believe that their business is not only satisfactory, but that it cannot be very much improved upon. There is, however, another class who are to some extent in the same condition, or rather frame of mind, but they belong to the ne'er-do-weels. Both of the above would under ordinary circumstances resent any advice given to them, and at the same time consider it a gross piece of interference with their own private affairs, but in doing so they unquestionably stand in their own light and must be conceded to be their own worst enemy. Egotism and impotence have many things in common, and our observation has led us to regard both as an enemy to success.

It is the bright man who is willing and able at all times to take advantage of any suggestion that may be made to him, who by far nowadays stands the best chance of success. It is very unfortunate for people to get an idea into their heads that their business is perfect and that it cannot well be improved upon. We have seen many a business man which if it was pushed to its legitimate ends would really have extraordinary scope, but it has been dwarfed by neglect as well as by the idea that it could not well be improved. Some men, when their business is not just what they would desire, sit down and mope over it, and, Micawber-like, wait to see what will turn up. This is all very well as far as it goes, but it is not the way to get out of a hole or to make the most of your business. It is the man who is capable of spitting on his hands in the hour of adversity and makes a resolution to do certain things who will ultimately succeed. It is idle to suppose that a business cannot be improved. Indeed, it would be impossible to find a business in any part of the world which could not by improved management be bettered in some way or other. It is astonishing when you really view the situation to find how many there are in business who are perfectly satisfied with their lot, and who do not, year in and year out, make any strenuous efforts to bring about any desirable improvement. It may appear strange to many of our readers that a man who owns a business should not show any disposition to improve it. But we could point to scores of stores in this city, and for that matter to many in other parts of the country, where improvement is never thought of and where the same old jog-trot methods of doing business have been in existence for a quarter of a century. They believe that their business has reached its perfection, while they are in some cases hardly able to meet their expenditures. Yet if these same men were to do all for their business that their business and their abilities could command, it would make a very different showing and would tell a very different story indeed.

Have you done all for your business that you possibly can? Have you seriously thought how it can be improved upon? The misfortune is that the bulk of the merchants do not seriously think in this line. They set out for themselves with a certain goal to reach, and when they have got there their ambition ceases. We have seen in many cases where the father has left a business to the son and the son has never made the least effort to improve upon what has been left to him. He has simply gone along in the old rut and been perfectly satisfied with a kind of mechanical conduct of the business. There is something about this method of transacting business that appears to be very attractive to the average merchant. He says the same thing, does the same thing, in the same way from the beginning to the end. There is no sparkling genius that brings itself out, but everything is allowed to go on just the same "as the old man left it." This is unquestionably a gigantic mistake. Indeed, it may be said in some cases to be nothing short of a criminal neglect.

We must repeat the query which heads this article—Do you do all for your business? Is there not some little detail which you neglect? Or is there not something that a little attention to would certainly develop the business in more ways than one? The fact is that even the very best merchant who believes in his innermost soul that he does not neglect any portion of his business really has his weak points. It is well for those who know that they have weak points and can guard against them. If your business is worth doing at all, it is unquestionably worth doing well, and it is just as easy, nay in the long run far better, to do it well than to do it badly. There is much more satisfaction in it, there is less trouble, there is greater profit, and there is infinitely more comfort.—National Grocer.

Soap and water are cheap, but soil on goods is expensive.

Every line of goods embodies a history and a science worth years of study to understand.

No young man can possibly have mistaken his calling who finds in it what the world wants done

SPECIALTY.

- Stone Ground Flour -

No Frozen Wheat used.

Meals and Feed of all kinds.

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SPOOL SILKS & TWISTS,

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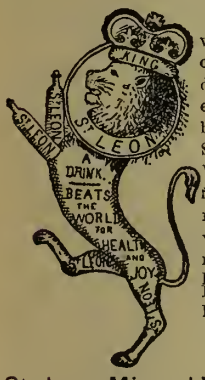
To satisfy and please your customers you must keep the best lines. "CORTICELLI" has that reputation; if you want to put in a line of these goods. Send for further information and prices to

CORTICELLI SILK CO.,

ST. JOHNS, P. Q.

Dyspepsia and Bronchitis Cured.



Suffered for three years with dyspepsia and bronchitis, tried several remedies prescribed by the most expert physicians without benefit; was induced to try ST. LEON MINERAL WATER. I used the same freely as directed for a few months, as I found this water the first remedy to relieve me from above complaints. I recommend ST. LEON with the greatest pleasure.

P. T. LEMAISTRE,
Master S.S. Beaver,
Pictou, N.S.

St. Leon Mineral Water Co., Ltd.,
Head Office, 101½ King St. W., Toronto.
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HARRY T. DEVINE & CO.,

FLOUR, FEED AND PRODUCE MERCHANTS.

Sole Agents for Vancouver, New Westminster and District for LEITCH BROS.' CELEBRATED OAK LAKE MANITOBA FLOUR.

City Office and Store: 130 Condova St.
Wharves, No. 1 and 2: False Creek, Westminster Avenue,
VANCOUVER, B.C.

BRANDON ROLLER MILLS,

Brandon, Man

—MANUFACTURERS OF—

Hungarian, Patent, Strong Bakers

-- FLOUR --

Also Oatmeal, Rolled Oats, Rolled Oatmeal, Granulated and Standard.

Dealers in all kinds of grain and feed.

ALEXANDER, KELLY & CO'Y,
PROPRIETORS.

Dominion Mills,

LONDON, ONT.

HEADQUARTERS FOR

OATMEAL

CORNMEAL, POT BARLEY,
SPLIT PEAS, ROLLED WHEAT,
AND ALL BREAKFAST CEREALS.

Write for Samples and Prices.

CARTLEY & THOMSON,
303 to 311 Talbot St.

N. WENGER & BROS.,

AYTON, ONT.

- - MILLERS - -

(Hungarian Process)

BRANDS:
KLEBER, MAY BLOSSOM.

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J. L. SMITH & SON, - Montreal.
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Roller Millers.

FLOUR

Manufactured "Hulgarian" System.

Our brands are
Classic,
Anchor,
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Heavy dealers in
Oats, Peas. Oatmeal, Middlings, Beans, Bran.

Quotations by wire.

Address, STRATFORD, ONT.

EMBRO OATMEAL MILLS.

D. R. ROSS, - - EMBRO, ONT.

A CHOICE QUALITY OF

Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways. Have new machinery for the manufacture of Rolled Wheat and Graham Flour and will be pleased to have orders

Tilsonburg Mills

PATENT
PAN DRIED
OATMEAL

FLOUR High Patents, Bakers and Low Grades.
Split Peas, Pot Barley and Corn Meal.
Feed of all kinds.
E. D. TILLSON, TILSONBURG, ONT.

LEITCH BROS.

MILLERS, OAK LAKE,

LEITCH TRADE MARK OAK LAKE

Grinders of MANITOBA WHEAT EXCLUSIVELY.

President Barron of the Retail Grocers' Association had a very sharp spell of illness last week.

It is reported that Robertson & Son, wholesale grocers, Kingston, have withdrawn from the Guild.

James Brick, of Kingston, has left for Montreal, where he has accepted a position with a wholesale grocery firm.

Sloan & Crowther will move into the building recently vacated by Eby, Blain & Co., cornor Front and Scott streets.

Mr. Wm. McGill, has bought out Mr. Moderwell, St. Catherines. Mr. McGill will take charge of the store this week.

Messrs. Whitely & Edwards, of Goderich, have shipped to London, Eng., 6,000 barrels of apples. Mr. Whitely will also take the voyage.

The owners of the Jacobs sugar factory, one of the oldest establishments of the kind in Prussia, have made application for an extension of credit.

Mr. George Walker has purchased the grocery business of Mr. Robert Berry, Main street, Deseronto, Ont., and has already entered upon possession.

Mr. W. C. Foster, who has been bookkeeper with Hitchcock Mosher, Cockburn Island, has purchased an interest in the firm of Glanville Bros., Thessalonw.

James Medland, who for the past year or so ran a store for Laing & Co., at Cornwall, Ont., left for Smith's Falls, to conduct a store in the interest of that firm.

Mr. Boomer, of Warren Bros. & Boomer, has been laid up for the past two weeks. He is now on the mend and is expected to be down to business in a day or two.

At the last meeting of the Halifax Grocers' Association the question of early closing was considered, and a campaign in behalf of that movement has been begun.

Mr. A. J. Denny, late of the City Mills, has opened a flour and feed store, at 656 Dundas street east, London, to be known as the "White Cloud" flour and feed store.

Mr. T. J. Foster, Richard's Landing, has been here making his winter purchases for shipment before the close of navigation. He paid a visit to the Board of Trade.

Mr. C. E. Armstrong has opened out in the store on the corner of Buell and George streets, Brockville, Ont., with a new and fresh stock of everything usually found in a well appoined grocery.

Messrs. Robert Vickery and J. O. Clark, of Boston; F. C. Park and A. S. Ewing, of Montreal, and Alexander Jardine, of Toronto, are applying for incorporation as the Clark Coffee Company. The capital stock is to be $50,000.

J. R. Hambridge shipped 100 cases of eggs to Liverpool from Aylmer the other day.

The tea and coffee stock, amounting to $910, of the Jackson Tea Company, was sold to J. W. Broderick, of London, for 53 1-2 cents on the dollar, by W. Y. Brunton, on Friday.

Peanuts have been grown at Bullock's Corners, Ont., this year by W. J. Morden, and sold at the Hamilton market. The appearance and taste are the same as the tropical fruit.

Two of Montreal's most genial wholesale grocers, Mr. C P. Hebert, of Hudon, Hebert & Cie., President Dominion Wholesale Grocers' Guild, and Mr. L. E. Geoffrion, of Chaput, Fils & Cie., were in the city Tuesday last.

For the past two years the seed trade has ben cutting prices to competition until, with one or two exceptions, all the firms lost money. A recent meeting resulted in an agreement and a uniform price, so that all firms will sell at an equal footing.

The Toronto Biscuit and Confectionery Co., this week shipped large orders to British Columbia and Halifax, N. S. This is certainly doing business from the Atlantic to the Pacific Ocean. Toronto maintains its reputation of being the distributing centre for Canada.

Mr. Wm. Richardson shipped, this week, two car loads of eggs, from Walkerton, their destination being to the old country. A car contains 12,000 dozen. The egg season is practically over now and Mr. Richardson is about to take, or has already taken his rigs off the road.

The West Oxford cheese factory has undertaken to manufacture an enormous cheese in 1892, to weigh 15,000 pounds (7 1-2 tons) for the World's Fair at Chicago; 225,000 pounds of milk will be required to produce the curd in the manufacture of this cheese, and will require the milk from 11,250 average cows for two milkings.

The other morning a watchman near Bonner's fruit store, 790 Dorchester street, Montreal, saw a man coming out of the store with something in his hands. Instead of stopping he ran away, at the same time dropping when called a pair of scales on the sidewalk. On going to the store and lighting up the watchman found that the door had been wrenched open, and the stock was in the worst mixed up condition possible, nuts, peaches, grapes, oranges and all kinds of fruits had been taken from baskets, bags and boxes and dumped one on top of the other, the whole being topped with some of the choicest candy in stock.

The Hamilton Retail Grocers' Association have been discussing an early closing hour, but without arriving yet at the adoption of one. The following members were appointed to canvass the retail grocers and report: James Main, Richard Roe, W. J. McFadden, Richard Raycroft, A. Hayes, E. Winnifrith, C. Holt, E. McCoy, John Ronar, John Eustice, A. Ballantine, D. Sullivan, C. Bremner, D. Carroll, J. Horning, W. B. Ballantine, James H. Bolligan, G. Hunt, D. Henry, W. Dodman, O. H. Morris, Geo. Smith, J. Duff, H. McAllister, M. Marlatt, J. Kavanagh, C. H. Peebles, J. O. Carpenter and T. Hazel. They will also try and bring as many into the association as possible. The following motion was also passed: —That the association request all the wholesale houses in the city to discontinue the practice of selling to consumers.

The leading representative of the molasses industry in New York is the house of Messrs. N. W. Taussig & Co., located at Nos. 379, 381 and 383 Washington Street, with a sales office at No. 124 Front Street. This reliable and responsible house was established in 1886, by. Messrs. Wm. Taussig & Sons, in Jersey City, and was removed to that city in 1871. The present firm, consisting of Messrs. N. W. and Felix Taussig, sons of Wm. Taussig succeeded in 1884, and have built up an immense and influencial trade throughout the entire United Sates. The building occupied is a substantial five-story structure, 80 x 60 feet in dimensions, and unsurpassed facilities are possessed for conducting all operations under the most favorable auspices and upon the largest scale. The firm turn out when busy seven hundred barrels of molasses per day. Their supplies come from New Orleans and from Porto Rico, Trinidad, Cuba, Barbadoes, Antigua and some of the smaller islands in the West Indies, and the utmost pains and care exercised in the selection and grading of the same. The firm carry a stock for supplying the wholesale grocery trade in Boston, Baltimore, Chicago, Portland and Bangor, Me., and the exigencies of the business require the services of forty men. The largest orders are filled with promptness and care, and inducements are constantly offered to the trade as regards both reliability of goods and the liberality of terms and prices which challenge comparison and defy successful competition. The Messrs. Taussig are natives of District of Columbia, residents of Jersey City, and young men of large business experience, thorough enterprise and sterling personal worth, who are worthy of every confidence and the largest measure of success. Mr. Felix Taussig was in town a few days ago.

"CAIRN'S"
HOME MADE MARMALADE.

In 1, 2 and 7 lbs., in Glass, White and Stone Jars.

We are now taking orders for January shipment of this delicious preserve. Send in your orders early as the stock is limited."

BLAIKLOCK BROS,
General Agents for Cauada.
MONTREAL

TORONTO AGENTS:
WRIGHT & COPP,
40 Wellington St. East, Toronto.

DAVIDSON & HAY

Wholesale Grocers,

36 Yonge Street,

TORONTO.

- FLATS -

In stock fresh "Clover Leaf" Salmon and "Clover Leaf" Lobsters, in flat tins, containing the finest parts of the fish.

Be particular to look for the word "CLOVER LEAF" on every label.

Sloan & Crowther

WHOLESALE GROCERS,

59, 61 and 63 Front St. E.,

TORONTO.

STUART, HARVEY & CO.

IMPORTERS AND

WHOLESALE GROCERS

A Large and Well-Assorted Stock of

Teas, Sugars and General Groceries

NOW IN STORE:

New Muscatels,
" London Layers,
" Connoisseur Clusters,
" Valencia Shelled Almonds,
" Sultanas.

HAMILTON, ONT.

To the Trade.

NEW ARRIVAL OF

NEW SULTANA RAISINS.
NEW LONDON LAYER RAISINS.
NEW IMPERIAL CABINET do
NEW CONNOISSEUR CLUSTER RAISINS.
NEW CURRANTS IN BARRELS.
NEW CURRANTS IN ½ BARRELS.

Write for quotations. Specialty of Sugars.

N. QUINTAL & FILS,

WHOLESALE GROCERS,

274 St. Paul Street,

MONTREAL.

RIO COFFEE

Ex. S. S. Phidias.

WARREN BROS. & BOOMER,

35 and 37 Front St. East,

TORONTO, ONT.

EDWARD ADAMS & CO.

ESTABLISHED 1846.

Wholesale Grocers and Importers of

TEAS,
SUGARS,
COFFEES,
TOBACCOS.

95 & 97 Dundas St., London, Ont.

BALFOUR & CO.,

IMPORTERS OF TEAS

—AND—

WHOLESALE GROCERS,

HAMILTON.

WESTERN ONTARIO AGENTS FOR

Cherry's Irish Mustard, X.D.S.F.

This is superior to any other grade in the market. Try it.

JUST ARRIVED !

Consignment finest Mocha Coffee.

Write for Samples and Quotations.

SMITH & KEIGHLEY

WHOLESALE GROCERS,

9 Front St. E., Toronto

Thos. KINNEAR & Co

Wholesale Grocers and Importers of

TEAS,
SUGARS,
COFFEES,

AGENTS FOR

Cherry's Irish Mustard, X.D.S.F.

This is superior to any other grade in the market. Try it.

47 Front St. E., - TORONTO.

CEYLON TEAS.

THE CELEBRATED

is packed expressly for

J. W. LANG & CO.,

Wholesale Grocers, Toronto.

NEW FRUITS.

(IN STORE)

CURRANTS--
VOSTIZZA,
"CRESCENT"
FINE PROVINCIAL,
(In cases, barrels and ½ barrels.

RAISINS--
VALENCIA, C. Morand brand.
Selected and finest Off Stalk.
Black Basket Malaga.

FIGS--
Fine to Choicest Eleme in 1 lb., 10 lb. and 20 lb. boxes.

PERKINS, INCE & Co.,

41 and 43 Front St., Toronto.

J. F. EBY. HUGH BLAIN.

New Tarragona Soft Shell

ALMONDS

—ALSO—

New Valencia Shelled Almonds.

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Wholesale Grocers,

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EXPERT AUDITING, BUSINESS INVESTIGATIONS and GENERAL ACCOUNTING A SPECIALTY.

Accounts Adjusted, Books Opened, or Audited. Books written up. Trial Balances and Balance Sheets Prepared.

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Sole City Agents for the "Canada Salt Association"

Dealers in all kinds of Table, Dairy, Meat Curing, Barrel and Land Salts.

The "Acme" Table Salt (new process) will not get damp or hard.

Two Silver Medals, at Industrial Exhibition, Toronto, 1890, for our "Acme" Table Salt and our "Star Brand" Dairy Salt.

REINHARDT & CO.,

SALVADOR LAGER

IS THE VERY BEST.

TORONTO.

SAPOLIO Is a solid handsome cake of SCOURING SOAP Which has no equal for all cleaning purposes except the laundry. It will clean paint, make oil cloths bright and give the floors, tables and shelves a new appearance. It will take the grease off the dishes, and off the pots and pans. It scours the knives, the wash basin, bath tub, even the greasy kitchen sink. It brightens all metals except silver or gold. If you have not sold it yet, send your order at once to

EMIL POLIWKA & Co.
36 Front st., East, Toronto, Ont.
Dominion Agents.

PELEE ISLAND WINE & VINEYARDS Co.

Brantford and Pelee Island } J. S. HAMILTON & CO'Y, BRANTFORD, ONT. Sole Agents for Canada.

HEISEL'S RED JACKET CHEWING GUM CHEWING GUM HEISEL'S ROYAL FRUIT

Send for Price List of our various brands of chewing gum.

C. T. HEISEL,

36-38 Lombard St.

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Grand Pacific Hotel

KAMLOOPS, B.C.

The leading hotel in the city. Sample rooms convenient to stores, provided for commercial men

H. SMITH, Proprietor.

HOW'S THIS FOR BIZ.:

Orders for 69 Gross Star Fire Lighter by mail alone in one day.

GROCERS send for sample and press opinions, of the fastest selling article of the day, BIG SELLER, BIG PROFIT.

STAR MFG. CO., London.

PURE CONFECTIONERY, FINEST BISCUITS.

Manufactured by

J. McLAUCHLAN & SONS,

OWEN SOUND, ONT.

COUGH DROPS.

Every retailer should have them at this season of the year. Watson's Cough Drops are the best in the world for the throat and chest; for the voice unequalled. "R. & T. W." stamped on each drop. Write

R. & T. WATSON, TORONTO,

for Prices, etc.

Mention THE GROCER.

Reg. Trade Mark.

Established 1849.

GOLD, SILVER

—AND—

BRONZE MEDALS

20 1st prizes.

MICHEL LEFEBVRE & CO'Y

Manufacturers of

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Pure Vinegars, Mixed Pickles, Jellies, Jams, Preserves.

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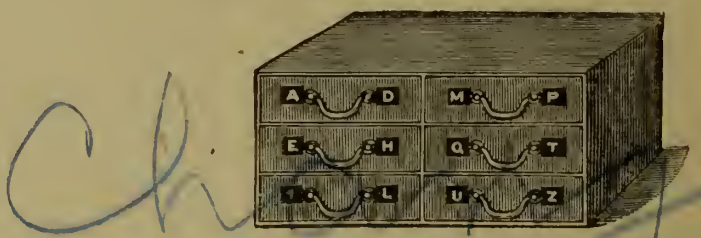
AGE CABINETS.

Strong, Handsome and Useful.

These Cabinets will be found most useful for Business Literary Men and others who require a handy receptacle for papers in daily use. As will be seen by cut they are lettered on each Drawer and inside have clip and filing index.



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THE COPP CLARK CO., Ltd.,

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THE ST LAWRENCE STARCH Co. PORT CREDIT, ONT.

"The Goods are right."

--PUBLIC OPINION.

ST LAWRENCE CORN STARCH } For Cooking.

ST. LAWRENCE IVORY GLOSS } For the Laundry.

Always Reliable !!!

The secret of the great popularity which "BARM" Yeast enjoys is that it can be depended upon,

Always reliable.
Never Fails.
Successful every time.

Consequently it pays every one to handle "BARM" Yeast.

TRY IT !!!

BARM YEAST MFG. CO.,

TELEPHONE 1920. 35 Wellington St. E., Toronto.

ALL GROCERS SHOULD SELL THE

Empire Baking Powder.

Manufactured by
ELLIS & KEIGHLEY,
TORONTO.

PICKLING VINEGAR.

T. A. LYTLE & CO.,

Bonded Manufacturers,

124--128 RICHMOND ST. W.,

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P. DOTY & SON,

(Successors to W. B. Chisholm)

MANUFACTURERS OF

1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers.

Oakville, Ont.

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Packer and Preserver of the Celebrated BEAVER Brand Canned Goods, Evaporated Apples.

JAMS and JELLIES
IN GLASS AND PAILS.
Wholesale Only.

The British Columbia Fruit Canning and Coffee Co'y, Lt'd.

VANCOUVER, B.C.

Importers and Manufacturers of

COFFEES, SPICES, MUSTARDS,
CREAM TARTAR, BAKING POWDER, &c.,
FLAVORING EXTRACTS,
CANDIED PEELS,
JAMS, JELLIES, MARMALADES and
CANNED FRUITS.

Chivers' Carpet Soap

For cleansing and restoring carpets. Warranted to take out grease or ink, and restore the colors. Likewise in all woolen fabrics

Chivers' Disinfectant Cloth Soap

Will clean all kinds of cloth, removing grease, ink, etc., restoring the colors like new. For price. etc., address

J. H. WALKER,
Alma, Ont.

TO THE TRADE

—IN—

Canned Goods.

We are making all arrangements for this season's pack—and enlarging our factory considerably—Thanks for last season's trade and soliciting this year's.

Faithfully yours,

D. W. DOUGLAS,
St. Johns, P.Q.

A. HAAZ & CO.,

Bonded Manufacturers of

Honey Dew, White Wine, Malt and Cider

VINEGARS.

74 Bagot Street, - Kingston, Ont.

BREADMAKERS' YEAST.

BREAD made of this Yeast took 132 First Prizes at Ontario Fall Shows

Over 10,000 ladies have written to say that it surpasses any yeast ever used by them.

It makes the lightest, whitest, sweetest bread, rolls, buns and buckwheat pancakes.

BAKERS in nearly every town in Canada are using it.

PRICE FIVE CENTS.

We are children who cheerfully join in the chorus
When Breadmaker's Yeast *is the subject before us—*
Mamma tried all the rest,
So she knows it's the best, [*lightest,*
'Cause her bread is the whitest, her buns are the
And we eat all the pancakes she dare set before us.

THE BREADMAKER'S YEAST.

Business Changes.

SALES MADE OR PENDING.

The general store stock of R. D. Beals, Nictaux, N. S., is sold.

Joseph Symmington, Brandon, Man., has sold out to J. W. Wallace.

The crockery stock in the estate of Mrs. E. M. Crawford, Toronto, is sold.

I. Lawlor & Son, hardware and grocery dealers, Dartmouth, N. S., have been succeeded by Samuel Thomson.

J. W. Schurman, general merchant and lumber dealer, River Philip, N. S., advertises his business for sale by tender.

PARTNERSHIPS FORMED AND DISSOLVED.

Heckert Bros., general merchants, Commercial Cross, P.E.I., have dissolved.

Lovitt & Lovitt, Yarmouth, N. S., have registered a co-partnership as wholesale grocers.

REMOVALS AND DEATHS.

Geo. Capps, grocer, Toronto, is dead.

Hugh Fraser, grocer, Amhurst, N. S., has removed to Oxford.

John Mahoney, general merchant, Guysboro, N. S., is dead.

R. Crittenden, general merchant, Lakelet, Ont., has removed to Belmore.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

Napoleon Morin, grocer, Montreal, has assigned.

G. Chartier, general merchant, St. Benoit, Que., has assigned.

L. P. Methot, general merchant, Fraserville, Que., has assigned.

James Methot, general merchant, Grand River, Que., has assigned.

A. Blondeau, general merchant, Black Lake, Que., has assigned.

Andrew Gillis, general merchant, Port Milgrave, N.S., has assigned.

C. J. Thomas, grocer, Toronto, has assigned to John Ferguson, Toronto.

F. X. St. Pierre, general merchant, Lyster Station, Que., has assigned.

Gilbert Doucett, grocer and dry goods dealer, Jacquet River, N.B., has assigned.

Clare Bros., general merchants, Lamlash, Ont., have assigned to H. H. Miller, Hanover.

S. S. Young, wholesale grocer, Trenton, Ont., has assigned to John Taylor, Belleville.

A HANDY CATALOGUE.

The new Catalogue of The Copp, Clark Co., Limited, is a well-filled volume of information of the description that is needed to facilitate trade between that house and its army of customers. The convenient arrangement of its matter and the fulness of its entries show that one of the objects aimed at in its compilation was to make the book of service to the retailer. Nothing could come closer to the elimination of distance between wholesaler and retailer than the Catalogue does. A detailed index at the back enables the intending buyer to make ready reference to whatever his stock wants suggest the purchase of. He can then come to town with a certain amount of information noted as a basis of business. The Catalogue, being an exhaustive one, is of course too lengthy for reference to be made even to its general heads. There is an almost endless variety of blank book and stationery lines, classified, described and priced. Office supplies take up another big tract of space with like notes and abundant illustration. School findings are exemplified in manifold forms, and a large mass of miscellaneous matter closes the book. All retailers should be supplied with a copy, as it possesses the sort of information to fore-arm the buyer with.

THE GREATEST WINDOW attractions ever issued for the Holiday season. An original creation, introducing a number of new and novel designs for window displays and store decorating, adapted to any line of business, with illustrations and diagrams. Price, post paid 75c. Send for a copy to

HARRY HARMAN,
Originator of novelties in window dressing and decorating,
P. O. Box 113, LOUISVILLE, KY.

Restore goods to their proper places as soon after using as possible.

Goods conveniently located save time, money and temper in showing.

A feather duster disperses but does not remove the dust from the store.

A reputation for truthfulness is indispensable to permanent and satisfying success.

The neglect to look after minute details in the factory is a source of great loss to many producers.

One thing in particular should be impressed upon clerks—the necessity of careful attention to small customers.

Competition is keen and active, and the only way to meet it successfully is to buy from the best houses, and at lowest prices.

"There are geniuses in trade, as well as in war, or the state, or letters; and the reason why this or that man is fortunate is not to be told. It lies in the man."—EMERSON.

BUSINESS CHANCE.

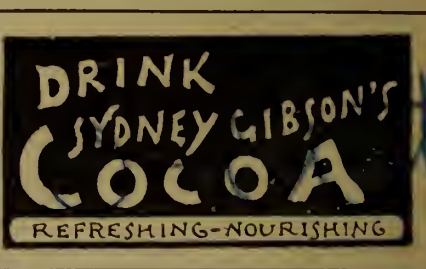
NEW HONEY. COMB OR EXTRACTED—We can supply the trade. Write for prices. GOOLD & CO., Brantford, Ont. 46

STEEL, HAYTER & CO.,
Importers of
INDIAN TEAS
Direct from their estates in Assam.
New Season's Teas are now arriving.
PROPRIETORS OF THE WELL-KNOWN
"MONSOON" BRAND.
Samples and Quotations on application.
11 & 13 Front St. E. Toronto.
Calcutta and London Firm : Octavius Steel & Co
Telephone 2354.

ALL GROCERS SHOULD SELL THE
EMPIRE BAKING POWDER.
Manufactured by
ELLIS & KEIGHLEY,
TORONTO.

COMBINATION ALARM TILL.

The most Improved Till made.
It can be set to 32 different combinations. Price, $2.50.
GEO. SPARROW & CO.,
33 Colborne St., Toronto, Ont.



Cleveland's Baking Powder yields best profit to the grocer, and is of such a superior quality that a customer gained is always retained.

STRENGTH

is what JOHNSTON'S FLUID BEEF imparts

WHAT IT REPRESENTS:

One pound of JOHNSTON'S FLUID BEEF contains as much real nutrition as FOURTEEN AND A QUARTER POUNDS of Prime Beef-Steak.

W. G. A. LAMBE & CO.,

Commission Merchants,

TORONTO.

AGENTS FOR

The St. Lawrence Sugar Ref'g Co., Montreal.

The British America Starch Co., Brantford.

DURABLE PAILS AND TUBS.

TRY THEM

The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by

Chas. Boeckh & Sons, Toronto,
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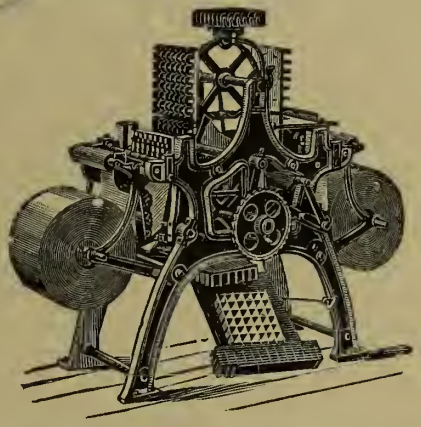
Northumberland Paper and Egg Case Co.

Sole Manufacturers of Machine Made Egg Case Fillers. (Straw Board.)



We also make a first-class Wooden Case, and can therefore supply a complete Egg Case at the lowest possible price. For prices and other information, address the Mills, CAMPBELLFORD, ONT

The Norton Manufacturing Co.,

E. P. Breckenridge, Toledo, Pres. C. C. Warren, New York, Sec.-Treas.

Edwin Norton, Chicago, Vice-Pres. W. C. Breckenridge, Resident-Manager.

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

FRUIT, PAINT, LARD, BAKING POWDER, FISH AND LOBSTER

CANS.

Capacity, fifty thousand cans per day.

Sole Agents in Canada for Norton Brothers

"Solder Hemmed" Caps.

Inquiries and Correspondence Solicited.

HAMILTON, - ONT.

TOILET PAPERS

IN PACKAGES AND IN ROLLS. PERFORATED AND PLAIN.

Made from very Choicest, Purest Stock.

IN PACKAGES		
IMPERIAL,	4½ x 6½	1000 sheets.
ROYAL,	4½ x 6½	Special
PURITAN,	5½ x 7½	1000 sheets.

PERFORATED AND PLAIN ROLLS	
STANDARD,	HOTEL,
FACTORY,	ATLANTIC.

SPECIAL BRANDS AND WRAPPERS PUT UP TO ORDER. ENCOURAGE CANADIAN MANUFACTURE.

We are sole owners in Canada of all the Patents and Rights of The Albany P. W. Paper Co.

Prices Attractive and Discounts Liberal.

THE E. B. EDDY CO., - HULL, CANADA.

For reliable brands of cut smoking and chewing Tobaccos use the following:

CUT SMOKING:
OLD FLAG.
GOLD FLAKE.
HAND MADE.

FINE CUT CHEWING:
GOLDEN THREAD. GLOBE.
VICTORIA. HIGH COURT.
JERSEY LILY.

MANUFACTURED BY

THE GLOBE TOBACCO WORKS CO., OF LONDON, Ltd.

THE CANADIAN GROCER PRICES CURRENT.

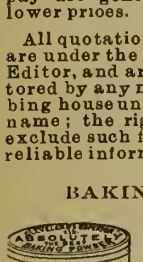
TORONTO, Nov. 12, 1890.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.



Cleveland's Superior Baking Powder in tin cans, per dozen net.

10 cent tins	.....	1 00
¼ lb.	"	1 50
6 oz.	"	2 20
½ lb.	"	2 80
12 oz.	"	4 25
1 lb.	.....	5 50
5 lbs.	.....	25 50

	Per doz
Dunn's No. 1, in tins	2 00
" " 2, in tins	75
Cook's Gem, in 1 lb pkgs	$1 75
" " 7 oz "	85
" " 2 oz "	40
" " 5 lb. tins	65
" " bulk, per lb	12

	Per doz.
Empire, 5 dozen 4 oz cans	$0 75
" 4 " 8 "	1 15
" 2 " 16 "	2 00
" ½ " 5 lb cans	9 00
" bulk, per lb	15

COOK'S FRIEND.

(In Paper Packages.)	Per doz
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, ½ "	14 00
Ocean Wave, ¼ lb, 4 doz cases.	75
" ½ lb, 4 " .	1 30
" No. 1, 2 " .	1 90
" 1 lb, 2 " .	2 20
" 5 lb, ½ " .	9 60

WHITE STAR.	per doz
4 oz tins, 3 doz in case	0 75
12 " 2 doz in case	2 00
5 lb " ½ "	9 00
5 oz glass jars, 2½ doz in case	1 10
8 oz glass jars, 2 doz in case	1 60
Bulk, per lb	0 15

BISCUITS.

Abernethy	8½
Arrowroot	$0 11
Butter	0 6½
Cabin	0 7½
Cottage	0 8½
Digestive	0 10
Daisy Wafer	0 16
Garibaldi	0 10
Gingerbread	0 11
Ginger Nuts	0 10½
Graham Wafer	0 09½
Lemon	0 10
Milk	0 09½
Nic Nac	0 12
Oyster	0 06½
People's Mixed	10½
Pic Nic	0 09
Prairie	0 08½
Rich Mixed	0 14
School Cake	0 11½
Soda	0 06½
" 3 lb "	0 21
Sultana	0 11
Tea	0 11
Tid Bits	0 09½
Variety	0 11
Village	0 07½
Wine	0 08½

BLACKING.

Day & Martin's, pints, per doz	$3 20
" ½ "	2 10
" ¼ "	1 10
Spanish, No. 3	4 50
" " 10	9 00

JACQUAND FRENCH BLACKING.

No 2 ..... per gross	2 30
No 3 ..... "	3 45
No 4 ..... "	4 60
No 5 ..... "	6 90

BLACK LEAD.

Reckitt's Black Lead, per box... 1 15
Each box contains either 1 gro., 1 oz.; ½ gro., 2 oz., or ¼ gro., 4 oz.

TELLIER, ROTHWELL & CO'S.

Royal Black Lead, per gross..... $1 80

F. F. DALLEY & CO.

	Per gross.
Silver Star Stove Paste	9 00

Packed in fancy wood boxes, each box contains 3 doz.

BLUE.

Reckitt's Pure Blue, per gross.. 2 10

TELLIER, ROTHWELL & CO'S.

Parisian Square Blue, per lb..13 to 14c

BROOMS.

	Per doz.
Carpet....4 strings	2 90
X Parlor, 2 "	2 65
Louise 3 "	2 65
1 Gem 4 "	3 25
2 " 3 "	2 65
3 " 2 "	2 20
" 2 "	1 95
O Hurl... 4 "	2 65
" 3 "	2 35
2 Hurl..... 3 "	2 05
3 " 3 "	1 70
OK " 2 "	1 35
Hvy Mill 4 "	3 70

CORN BROOMS.

CHAS. BOECKH & SONS. per doz

X Carpet, 4 strings, net.....	$3 20
2 " 4 " "	2 90
3 " 3 " "	2 65
XXX Hurl 4 " "	2 60
1X " 4 " "	2 40
2X Parlor 4 " "	2 25
3 " 3 " "	1 95
4 " 3 " "	1 70
5 " 2 " "	1 30
Girls " 2 " "	1 50
Railway 4 " "	3 00
Ship 4 " "	4 00
2 Cable 2 wire bands, net	3 00
3 " 3 " "	4 00
1 Hearth 2 strings, net.....	1 75
2 " 2 " "	1 50
3 " 1 " "	1 20
4 " 1 " "	1 00

CANNED GOODS.

	Per doz	
Apples, 3's	$1 00	$1 10
" gallons	2 60	2 75
Blackberries, 2	2 00	2 10
Blueberries, 2	1 25	1 40
Beans, 2	.....	1 00
Corn, 2's	1 05	1 10
" Special Brands	1 30	2 10
Cherries, red pitted, 2's ...	2 25	2 40
Peas, 2's	1 10	1 15
Pears, Bartlett, 2's	....	2 00
" Sugar, 2's	....	1 70
Pineapple, Baltimore	2 40	2 50
" Bahama	2 90	3 00
Peaches, 2's	2 10	2 25
" 3's	3 00	3 50
" Pie, 3's	1 60	1 65
Plums, Gr Gages, 2's	1 75	2 00
" Lombard	1 75	2 00
" Damson Blue	1 90	2 00
Pumpkins, 3's	0 90	1 00
" gallons	3 00	3 25
Raspberries, 2's	2 25	2 40
Strawberries, choice 2's ..	2 25	2 40
Succotash, 2's	1 60	1 65
Tomatoes, 3's	1 05	1 10
Finnan haddies	.....	1 50
Lobster, Clover Leaf	.....	2 95
" Other brands	2 10	2 30
Mackerel	1 00	1 10
Salmon, Horseshoe, talls		1 40
" " flats.		1 70
" white	1 10	1 25
Sardines Albert, ¼'s tins		11½
" " ½'s "		18
" Martiny, ¼'s " .	10	10½
" " ½'s " .	16,	17
" Other brands, 9¾,	11,	16, 17
" P & C, ¼'s tins		23, 25
" " ½'s "		33, 36
Sardines Amer, ¼'s "		6½, 8
" " ½'s "		9, 11

JAMS AND JELLIES.

DELHI CANNING CO.

Jams assorted, extra fine, 1's ...	2 35
Jellies, extra fine 1's	2 25

TORONTO BISCUIT & CONFECTIONERY CO

	Per lb
Jams, absolutely pure—apple ...	$0 06
Family	0 07
Black and Red currant. Raspberry, Strawberry, Peach and Gooseberry per lb.....	0 12
Plum	0 10
Jellies—pure—all kinds	0 10
These goods are put up in glass jars and in 5, and 10 lb. tins and 28 lb. pails.	
Marmalade—orange	0 12

CANNED MEATS.

Comp. Corn Beef	1 lb cans		$1 50	$1 65
" "	2 "		2 55	2 70
" "	4 "		4 80	5 00
" "	6 "		8 00	8 25
" "	14 "		17 50	18 50
Minced Collops,	2 lb cans	.....		2 60
Roast Beef.....	1 "	. ....		1 50
"	2 "	2 60		2 75
"	4 "	.....		4 75
Par Ox Tongue,	2½ "		$8 50	8 75
Ox Tongue.....	2 "		7 85	8 00
Lunch Tongue..	1 "	....		3 25
"	2 "	6 00		6 25
English Brawn.	2 "	2 75		2 80
Camb. Sausage.	1 "	....		2 50
"	2 "	....		4 00
Soups, assorted.	1 "	....		1 35
"	2 "	....		2 25
Soups & Boulli..	2 "	....		1 80
"	6 "	....		4 50
Potted Chicken, Turkey, or Game, 6 oz cans.....				1 60
Potted Ham, Tongue or Beef, 6 oz cans				1 35
Devilled Tongue or Ham, ½ lb cans				1 40
Devilled Chicken or Turkey, ½ lb cans				2 25
Sandwich Ham or Tongue, ½ lb cans				1 50
Ham, Chicken and Tongue, ½ lb cans				1 75

MINCE MEAT.

BRYANT, GIBSON & CO.'s—TORONTO.

Mince Meat, ½ gal glass jars, $9 50
Ditto, 25 and 40 lb pails, per lb. 12½c

ALWAYS ORDER RECKITT'S BLUE.

Price Current, Continued—

J. H. WETHEY'S—ST. CATHARINES.

Condensed, per gross, net..... $12 00

CHEWING GUM.

ADAMS & SONS.

		To Retailers.
Tutti Frutti,	36 5c bars	$1 20
Bo-Kay (new)	150 pieces	1 00
Sappota,	150 "	1 00
Magic Trick,	115 "	0 75
Red Rose,	115 pieces	0 75
Sweet Fern,	230 "	0 75
Puzzle Gum	115 "	0 75
Oolah " "	115 "	0 75
Monte Cristo, new	180 "	1 30

C. T. HEISEL.

	To retailers per box
Red Jacket,	115 pieces. 0 75
Royal Fruit,	36 5c. pkgs. 1 20
Digestive,	120 pieces. 0 80
Largest Heart	150 " 1 00
Globe picture	150 " 1 00

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO.S.

Chocolate—	Per lb.
French, ¼'s....6 and 12 lbs.	0 30
Caraccas, ¼'s..6 and 12 lbs..	0 35
Premium, ½'s..6 and 12 lbs...	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs .	0 24
Sticks, gross boxes, each...	1 00
Cocoa, Homœopat'c, ¼'s, 8 & 14 lbs	30
" Pearl " " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs.....	18

BENSDORP'S ROYAL DUTCH COCOA.

¼ lb. cans, per doz.....	$2 40
½ " " "	4 50
1 " " "	8 50

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma.....per lb	$0 30
Mott's Prepared Cocoa	28
Mott's Homœopat'c Cocoa(¼s)	32
Mott's Breakfast Cocoa.....	35
Mott's Breakf. Cocoa(in tins)	40
Mott's No. 1 Chocolate.....	30
Mott's Breakfast Chocolate...	28
Mott's Caracas Chocolate.....	40
Mott's Diamond Chocolate....	22
Mott's French-Can. Chocolate	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibbs.....	30
Mott's Cocoa Shells.....	5
Mott's Vanilla Chocolate stick	22&24
Mott's Confec Chocolate.....22c—	40
Mott's Sweet Choc. Liquors 21c—	30

COWAN COCOA AND CHOCOLATE CO.

Cocoas—	
Hygienic, 1, ½, ¼ lb. boxes	70, 75
Iceland Moss ¼lb in 12lb boxes	35
Soluble (bulk) 15 & 30 lb bxs...	18, 20
Soluble (tins) 6 lb and 12 lb....	20
Cocoa Nibs, any quantity ...	30, 35
Cocoa Shells, any quantity...	05
Cocoa Essence.....per doz	1 40
Chocolates—	
Mexican, ¼, ½ in 10 lb bxs	30
Queen's Dessert, "	40
Vanilla "	35
Sweet Caracas "	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross...	00
Pure Caracas (plain) ¼, ½ lbs	40
Royal Navy (sweet) "	30
Confectioners' in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

WALTER, BAKER & CO'S

Chocolate—	
Pre'um No. 1, bxs. 12 & 25 lbs each	40
Baker's Vanilla in bxs 12 lbs each	52
Caraccas Sweet bxs 6 lbs each, 12 bxs in case.....	53
Eagle, sweet & spiced, bxs 12 lbs each	33
Vanilla Tablets, 416 in box, 24 bxs in case, per box.....3	65
Spanish Tablets, 100 in box, 12 bxs in case.....3	00
German Sweet Chocolate—	
Grocers' Style, in cases 12 boxes, 12 lbs each	25
Grocers' Style, in cases 24 boxes, 6 lbs each	25
48 Fingers to the lb., in cases 12 bxs 12 lbs each.....	25
48 Fingers to the lb., in cases 24 bxs 6 lbs each	25
Cocoa—	
Pure Prepared boxes, 12 lbs each	40
Cracked, boxes, 20 lbs each, 1 lb and assorted papers.....	32
Cracked, in bxs, 12 lbs., each, ½ lb. papers	32
Cracked, in bags, 6, 10 & 25 lbs each	32
Cocoa and shells, 12s and 25s.....	30
Breakfast Cocoa—	
In bxs, 6 & 12 lbs., each, ½ lb. tins	45
In boxes, 12 lbs., each, 1 lb. tins, decorated canisters.....	45
Broma—	
In boxes, 12 lbs., each, ½ lb. tins.....	40

GIBSON & GIBSON'S

	per lb
Sydney Gibson's Cocoa, ¼s	0 30
Dr. Clarke's Cocoa, ½'s and ¼'s, tins	0 45
Soluble Cocoa bulk in boxes	0 18
Prepared do " " ...	0 22
Sydney Gibson's Chocolate, ¼s. and ⅛s	0 30
Gibson's Rock do ½s.	0 28
Dr. Clarke's do ¼s.	0 30
Confectioners' Pure Chocolate 10 lb. blocks	0 30
Vanilla choc. sticks, per gross...	1 00
	per doz
Gibson's Icina, ½s. 2 doz. in case.	1 25
Gibson's Icina, 1lb 2 " "	2 25

Packed chocolate, white and pink assorted, or if required, any kind separate.

COFFEE.

GREEN	c. per lb
Mocha.....	30, 35
Old Government Java.....	27, 32
Rio	19, 24
Plantation Ceylon.....	29, 31
Porto Rico.....	24, 28
Guatemala.....	24, 26
Jamaica.....	22, 23
Maracaibo	24, 26

WHOLE ROASTED OR PURE GROUND.

ELLIS & KEIGHLEY'S.

	c. per lb
Java.....	33, 34
Java and Mocha	34, 36
Plantation Ceylon.....	35
Arabian Mocha	37
Santos.....	28, 28
English Breakfast.....	16, 24
Royal Dandelion in 1 lb tins..	26

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend.....	33
Our Own "	31
Laguayra "	29
Mocha and Java.....	32, 33
Java, Standard.....	33
" Old Government	30, 32
Arabian Mocha.....	36
Santos	28

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs.....	30
Standard Imperial in sealed tins, 25 and 50 lbs.....	32
Standard Blend in sealed tins, 25 and 50 lbs.....	33
Ground, in tins, 5, 10, 15 and 25 lbs.....	20, 30
Say's Parisien, in ½ and 1 lb tins	30

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	$0 75
" " " " 1, 1½ oz....	1 25
" " " " 2, 2 oz.....	1 75
" " " " 3, 3 oz.....	2 00

FIRE LIGHTER.

"Star" Fire Lighter, per gross. $1 70

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz	
Cases, No. 1, 2 oz tins.....	$2 75	$3 00
" No. 2, 4 oz tins.....	4 50	5 00
" No. 3, 8 oz tins.....	8 00	8 75
" No. 4, 1 lb tins.....	12 60	14 25
" No. 5, 2 lb tins.....	25 00	27 00

FRUITS.

FOREIGN.	c. per lb.
Currants, Provincial, bbls...	5½, 6½
" " ½ bbls	6, 6½
" " cases	6½, 7
" Filiatras, bbls....	6½, 6⅝
" " ½ bbls ...	6⅝, 6¾
" " cases ..	6¾, 6⅝
" Patras, bbls.....	6⅝, 7
" " ½ bbls	7, 7⅛
" " cases.....	7⅛, 7⅜
" Vostizzas, cases.	7⅜, 9½
" " ½ cases	8½, 10
" 5-crown Excelsior (cases).....	9½, 10
" " ½ case....	9½, 9⅝
Dates, Persian, boxes, ...	5½ 6
Figs, Elemes, 14 oz., per box	... 12½
" 10 lb boxes	5 12
" 20-lb "	15 16
" Seven-Crown	16½ 17
Prunes, Bosnia, bags	... ..
" " cases, ...	5½ 6½
Raisins, Valencia, off stalk,	4 5
" New, off stalk.....	5¾ 6½
Selected	7¾ 8
Layers	8½ 9
Raisins, Sultanas.....	9, 13
" Eleme	... ...
" Malaga:	
London layers	2 50 2 65
Loose muscatels	2 30 2 50
Imperial cabinets	2 90 3 00
Connoisseur clusters	3 75 3 80
Extra dessert "	4 50 4 75
" " " qrs.	1 25 1 30
Royal clusters	6 00 6 25
Fancy Vega boxes.....	6 75 6 80
Black baskets	3 80 4 00
" " qrs	1 25 1 30
Blue "	4 50 4 60
Fine Dehesas	5 40 5 50
" " qrs	1 80 1 90
Lemons, Malaga	8 00 8 50
" Maori.....	..... 8 50
Oranges, Jamaicas	.... 7 50
" Floridas.....	3 75 4 25

DOMESTIC.

Apples, Dried, per lb	0 04½ 0 05½
do Evaporated.....	0 07 0 08

LICORICE.

YOUNG & SMYLIE'S LIST.

5 lb boxes, wood or paper, per lb	0 40
Fancy bxs. (36 or 50 sticks), per box.....	1 00 1 25
"Ringed" 5 lb boxes, per lb.	0 40
"Acme" Pellets, 5 lb cans, per can	2 00
" " Fancy boxes (30s) per box.....	1 50
"Acme" Pellets, Fancy paper boxes, per box (40s)	1 25
Tar Licorice and Tolu Wafers, 5 lb cans per can	2 00
Licorice Lozenges, 5 lb glass jars	1 75
" " 5 lb cans.....	1 50
"Purity" Licorice, 200 sticks ...	1 45
" " 100 "	0 72½
Imitation Calabria, 5 lb bxs p lb	0 25

LARD.

"FAIRBANK'S" REFINED COMPOUND.

In Butter Tubs.....	0 08½
Fancy "	0 09
3-hoop pails	0 09 0 09½
60 lb. cases of 3 lb., 5 lb., and 10 lb. tins, per lb	0 10

MUSTARD.

ELLIS & KEIGHLEY'S.

	cts
Durham, Fine, in ¼ and ½ lb tins per lb	25
" Fine, in 1 lb jars.....	22
" Fine, in 4 lb jars.....	70
" Ex Sup., in bulk, per lb.	30
" Superior, in bulk, per lb	20
" Fine, " "	15

COLMAN'S AND KEEN'S

In 4 lb jars.....	75
In 1 lb jars.....	25
D. S. F., in tins, per lb	41
" in ½ lb tins.....	42
" in ¼ lb tins, per lb.....	44
D. F. in ½ lb tins, per lb	26
" ¼ " "	28

NUTS.

	per lb.	
Almonds, Ivica	14	15
" Tarragona..... ...	14	15
" Fornigetta	13	14
Almonds, Shelled Valencias	32	35
" " Jordan.	40	45
" " Canary....	28	30
Brazil.....	12	13
Cocoanuts, per 100		6 00
Filberts, Sicily..... ...		11
Filberts, Oblong	11	11½
Peanuts, roasted	12,	13
" green	9	10
Walnuts, Grenoble	15½	16
" Bordeaux	10,	11
" Naples, cases	...	...
" Marbots.....	12	13
" Chilis	12	13

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO

PICKLES.

John Bull, mixed, in bulk.....	$0 45
" Chow Pic'le, in bulk	0 50
" m'xed & Chow Chow	1 90
" Mixed & Chow-Chow pts	2 15
" Mixed & Chow-Chow qts	3 40
" " " 16 g.	1 90
Horse Radish, bottles, per doz	2 25

SAUCES.

John Bull, kegs, per gal	1 25
" ½ pt. bottles, per doz.	
" ½ pt. bottles, per doz (according to quantity) 90c to	1 00
Devonshire Relish, kegs p. gal	1 75
" " ½ pt, bottles, per doz	1 25
Niagara Tomato, kegs. per gal	1 25
" " Reputed pints	1 25
Raspberry Vinegar, per doz	2 25
Raspberry Syrup and vinegar ...	2 25
Terry's Candied Peels. c. per peels	
Lemon, 7 lb boxes.....	...
Orange, "	...
Citron "	...

LEA & PERRIN'S. per doz.

Worcester Sauce, ½ pts...	$3 60 $3 75
" " pints	6 25 6 50

LAZENBY & SONS.

	Per doz
Pickles, all kinds, pints.....	3 25
" " quarts	6 00
Harvey Sauce—genuine—hlf. pts	3 25
Mushroom Catsup " "	2 25
Anchovy Sauce " "	3 25

PRODUCE.

DAIRY.	Per lb	
Butter, creamery, rolls	$0 27	$0 29
" " tub...	0 25	0 26
" dairy, tubs, choice	0 17	0 19
" " medium	0 13	0 16
" low grades to com.	0 10	0 13

To the Grocers and Confectioners of Canada.

Although only in business since March our success has been such thro' your kindness that we feel we cannot let this opportunity pass without thanking you for your many favors to us the short time we have been running. We assure you it was no easy task to persuade many persons that our goods and prices were right and you no doubt did not always find it an easy task to get your customers to try a new brand such as ours. We have labored hard and spent considerable money to make our Biscuits and Confectionery what they now are—the very best. We assure you nothing will be left undone to keep them perfect so long as we are in the field. We truly try to please you all, and assure you that our aim will be to manufacture from the highest grades of the many articles used in our business. We wish it were possible to make the personal acquaintance of you all, but just now it is not possible for us to visit you all but extend to you a hearty invitation to call upon us when in Toronto. No one will be importuned to buy. We will let our goods, prices and style of doing business win your favors. Again thanking you for your support, we remain,

Yours truly,

The Toronto Biscuit and Confectionery Co.,
7 Front St., E.

GEO. W. BOOTH.
HENRY C. FORTIER.
CHARLES J. PETER.

Prices current, continued—

Butter, pound rolls	0 18	0 20
" large rolls	0 16	0 18
" store crocks	0 16	0 18
Cheese	0 09½	0 10½

COUNTRY

Eggs, fresh, per doz		0 18
" limed		0 15
Beans		1 50
Onions, per bbl	1 75	2 25
Potatoes, per bag	0 40	0 50
Hops, 1890 crop	0 13	0 15
" 1891 "	0 13	0 15
Honey, extracted	0 08	0 10
" section	0 12½	0 14

PROVISIONS.

Bacon, long clear, p lb.	0 08½	0 08½
Pork, mess, p. bbl		14 00
" short cut	16 00	17 00
Hams, smoked, per lb	0 11	0 12
" pickled		
Bellies	0 10½	0 11½
Rolls	0 08½	0 09
Backs	0 10½	0 11
Lard, Canadian, per lb	0 10	0 10½
Hogs	5 25	5 75
Tallow, refined, per lb	0 05	0 05½
"rough, "		0 02

RICE, ETC.

	Per lb
Rice, Aracan	3½, 4c
" Patna	4½, 5½
" Japan	5, 5½
" extra Burmah	3½, 4
Grand Duke	6½, 7½
Sago	4¾, 5½
Tapioca,	5½

SPICES.

GROUND.	Per lb.	
Pepper, black, pure	$0 12½	$0 15
" fine to superior	19	15
" white, pure	20	28
" fine to choice	20	25
Ginger, Jamaica, pure	25	27
" African, "	..	18
Cassia, fine to pure	18	25
Cloves, " "	14	25
Allspice, choice to pure	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure	30	35
Cream of Tartar, fine to pure	25	37

STARCH.

EDWARDSBURG STARCH CO. LIMITED, MONTREAL. c. per lb.

No. 1 White, 4 lb cartoons	5½c
Canada Laundry	4½
Silver Gloss, crates	6½
Silver Gloss, 1 lb chromos	6¾
Satin, Starch 1 lb chromos	7½
No 1 White, barrels & halves	4⅜
Benson's Canada Prepared Corn	7½
Canada Corn	6½
Rice Starch, 1 lb	9

BRITISH AMERICA STARCH CO BRANTFORD.

1st quality white, 3 1b. cartoons,	5½
Lily White gloss, crates	6½
Brantford gloss, 1 lb	7½
Lily White gloss, 1 lb chromo	6¾
Canada Laundry, Boxes	4½
Pure Prepared corn	7½
Challenge Corn	6½
Rice Starch, fancy cartoons	9
" cubes	7½

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40-1b boxes, 1, 2, and 4 lb. pack'g's	8
36-1b boxes, 3 lb. packages	8
12-lb "	8½
38 to 45-1b boxes	8
Silver Gloss Starch—	
40-lb " 1, 2 and 4 lb packages.	9
40-lb " ½ lb package	9½
40-lb " ¼ "	10
40-lb " assorted ½ and ¼ lbs	9½
6-lb " sliding covers	9½
38 to 45 lb boxes	9
Oswego Corn Starch—for Puddings, Custards, etc.—	
40 lb boxes, 1 lb packages	8½
20 " "	8

ST. LAWRENCE STARCH CO.'S

Culinary Starches—	
St. Lawrence corn starch	7½
Durham corn starch	6½
Laundry Starches—	
No. 1, White, 4 lb. Cartons	5½
" " Bbls	4½
" " Kegs	4½
Canada Laundry	4½
Ivory Gloss, six 6 lb. bozes, sliding covers	6¾
Ivory Gloss, fancy picture, 1 lb packs	6½
Patent Starch, fancy picture, 1 lb. cartons	7½

SUGAR.

	c. per lb
Granulated, 15 bbls or over	4⅞
less than 15 bbls	5
Paris Lump, bbls and 100 lb. bxs	5½
" " 50 lb. boxes	5⅝
Extra Ground, bbls	5⅝
" " less than a bbl.	6
Powdered, bbls	5½
" less than a bbl	5⅝
Extra bright refined	4⅜ 4½
Bright Yellow	4¼ 4⅜
Medium "	3¾ 4
Brown	3½ 3⅝
Raw	3⅜ 4½

SYRUPS AND MOLASSES.

SYRUPS.	Per lb. bbls.	½ bbls
D	2½	2⅝
M	2⅝	2¾
B	2¾	2⅞
V.B	2⅞	2¾
E.V.B.	2¾	2⅞
E. Superior	2⅞	3
XX	2¾	3
XXX	3	3½

MOLASSES.	Per gal.	
Trinidad, in puncheons	0 35	0 36
" bbls	0 38	0 40
" ½ bbls	0 40	0 42
New Orleans, in bbls	0 45	0 50
Porto Rico, hdds	0 38	0 40
" barrels	0 42	0 45
" ½ barrels	0 44	0 47

TOBACCO AND CIGARS.

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	67c
Ingots, rough and ready, 7's	64
Laurel, 3's	57
Brier, 7's	55
Index, 7's	50
Honeysuckle, 7's	58
Napoleon, 8's	54
Royal Arms, 12's	55
Victoria, 12's	53
Brunette and Lovely, 12's	50½
Prince of Wales, in caddies	51½
" in 75 lb boxes	51
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	55
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
½ lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

GLOBE TOBACCO COMPANY. CUT SMOKING TOBACCO.

	Per lb
The Old Flag, ½ lb. in 5 lb. boxes	70c
" " " 1 lb. Fancy Tins	70c
" " " ½ " " "	41c
Gold Flake, 1-5, 6 lb boxes	70c
" " ½, 5 "	70c
" " 1-10, 5 "	80c
" " 1 fancy tins	70c
" " ½ " "	41c
" " 1 "glass jars	77c
Hand Made 1-5, 6 lb boxes	65c
" " ½ 6 "	68c
" " 1 fancy tins	68c
" " ½ " "	40c
" " 1 glass jars	75c

GRANULATED SMOKING TOBACCO:

Uncle Tom, 1-5, 6 lb boxes	45c
" " 1-10, 6 lb "	45c

LONG CUT SMOKING TOBACCO.

Wig Wag, ½, 6 lb boxes	41c
" " 1-5, 6 lb "	43c
" " 1-10, 6 lb "	45c

FINE CUT CHEWING TOBACCO.

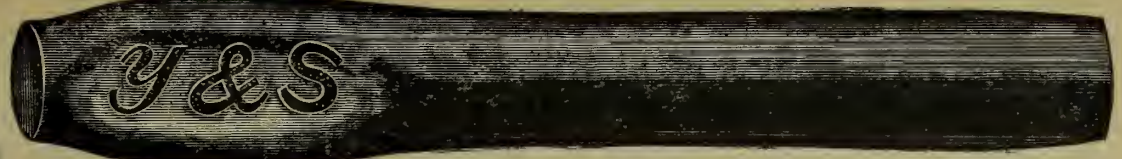
Golden Thread, 5 & 10 lb pails	95c
Globe, - - "	90c
Victoria, - - " "	75c
High Court, - " "	70c
Jersey Lilly, - " "	65c
Golden Thread, 1-16 " Foil in ½ gro. boxes, per gross	9 05
Solace " 1-16 " Foil in ½ gro. boxes, per gross	6 05

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M
Madre E' Hijo, Lord Landsdowne	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00
Cigarettes, all Tobacco—	
Cable	7 00
El Padre	11 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	$7 50
Puritan	6 25
Sultana	5 75



PURE CALABRIA "Y. & S." LICORICE, 4, 6, 8, 12 and 16s to pound.
"ACME" LICORICE PELLETS, In 5-pound Tin Cans.
TAR, LICORICE and TOLU WAFERS, in 5-pound Tin Cans.
LICORICE "Y. & S." LOZENGERS, In 5-pound Tin Cans and 5 pound Glass Jars.
"PURITY," PURE PENNY-LICORICE, 100 and 200 Sticks in a Box.

Manufactured Exclusively by **YOUNG & SMYLIE,**
BROOKLYN, NEW YORK.

☞Where did you see this advertisement?

Prices current, continued—

Derby	4 00
B. C. No. 1	4 00
Sweet Sixteen	3 50

CUT TOBACCOS. per lb

Puritan, tenths, 5 lb. boxes	74
Old Chum, ninths, 5 lb box	71
Old Virgin, 1-10 lbpkg., 10 lbbxs	62
Gold Block, ninths, 5 lb boxes	73

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	83
Puritan, 1-10, 5 lb boxes	85
Athlete, per lb	1 15
Hyde Park	10 50

SOAP.

Ivory Bar, 1 lb. bars, per lb	5½
Do. 2, 6-16 and 3 lb bars "	5
Primrose, 4½ lb bars, wax W "	4½
" 1 " " "	4½
John A, cake, wax W. per doz	42
Mayflower, cake, " "	42
Gem, 3lb bars per lb	3½
" 13 oz, 1 and 2 lb. bars	3½
Queen's Laundry, per bar	5½
Pride of Kitchen, per box	2 75
Sapolio, ½ gross boxes	3 25
" per gross, net cash	12 00

TAYLOR, SCOTT & CO.

	per doz.
Baby's Own, ½ doz boxes	$1 25
Our Boys, ½ " "	1 25
Sea Foam, ½ " "	75
London Bouquet, ½ "	60
Oatmeal, 1 " "	85
" ½ " "	60
Paris Assorted, ½ " "	0 75
Albert Oatmeal bar, 2 doz. boxes	0 75
" White Castile bar, 2 doz. boxes	0 75
Fatherland, ½ doz boxes, p. gro.	5 00

MORSE'S SOAPS. Per lb

Mikado (wrapped)	0 04½
Eclipse "	0 04½
Stanley Bar	0 04½
Defiance	0 04½
Toronto, 12 oz. Per doz	0 50
Ruby, 10 oz "	0 30
Monster, 8 oz "	0 24
Detroit, 14 oz "	0 48
Lily White "	0 90
Everyday "	0 80
Queen City, 14 oz "	0 72

Per box

Mottled in 5 box lots, 100 bars	5 00
" " " 60 bars	3 00
Floater (boxes free)	6 50
Electric	2 75
Hard Water Electric	2 50
Royal Laundry	3 25
Octagon	4 00

Per doz

Royal Magnum	0 25
" " 25 doz per box.	0 20
Anchor, Assorted	0 40
" Castile	0 50
Morse's Assorted	0 45
Morse's Roso	0 45
" Windsor	0 45
" Castile	0 45
Bouquet, paper and wood	0 80
Prize Magnum, White Castile	0 72
" " Honey	0 72
" " Glycerine	0 72
" " Oatmeal	0 72

Per box

" " Honeysuckle	0 72
Sweet Briar	0 85
Extra Perfume	0 55
Old Brown Windsor Squares	0 30
White Lavender	1 00

Per doz

White Castile Bars	0 85
White Oatmeal	0 85
Persian Boquet, paper	2 50
Oriental	0 45
Pure Cocoanut, 3 doz. bxs, wood	0 40
Heliotrope, paper	1 50
Carnation	0 60
Rose Boquet	0 60
Cocoa Castile	0 40
Arcadian	0 45
New Arcadian, per gross	4 25
Ocean Boquet	0 45
Barber's Bar, per lb	0 25
Pure Bath	1 00
Magnolia	1 20
Oatmeal	0 85
Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey	0 70
Plain Glycerine	0 70
Plain Windsor	0 70
Fine Bouquet	1 00
Morse's Toilet Balls	0 90
Turkish Bath	0 60
Infants' Delight	1 20

WOODEN WARE. per doz

Pails, 2 hoop, clear No. 1	$1 70
" 3 " " "	1 90
Pails, 2 hoops, clear No. 2	$1 60
" 3 " " "	1 80
" 3 " painted "	1 80
Tubs, No. 0	9 50
" 1	8 00
" 2	7 00
" 3	6 00
Washboards, Globe	$1 90 2 00
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
" Single Crescent	1 85
" Double "	2 75
" Jubilee	2 25

per case.

Matches,	5 case lots.	Single cases
Parlor	1 70	$1 75
Telephone	3 90	4 00
Telegraph	4 10	4 20
Safety	4 20	4 30
French	3 60	3 75

Railroad (10 gro. in case)

Single case and under 5 cs.	$4 00
5 cases and under 10 cases	3 90

Steamship (10 gro. in case)

Single case and under 5 cs.	3 80
5 cases and under 10 cases	3 70

per doz.

Mops and Handles, comb.	1 25
Butter tubs	$1 60 $3 20
Butter Bowls, crates ast'd	3 60

CLOTHES PINS.

5 gross, per box	0 75
4 gross, "	0 85
6 gross, "	1 20

CHAS. BŒCKH & SONS. per box

5 gross, single & 10 box lots	0 75	0 80
Star, 4 doz. in package		0 85
" 6 " "		1 25
" 4 " cotton bags		0 90

INDURATED FIBRE WARE.

½ pail, 6 qt	$4 00
Star Standard, 12 qt.	4 50
Milk, 14 qt	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	3 25
" round "	3 50
Handy dish	3 75
Water Closet Tanks	18 00

WASHING COMPOUND.

Housekeeper's Quick-Washing per case.

5c pkgs 100 in case	3 50
10c " 60 in case	4 00

DURABLE PAILS AND TUBS

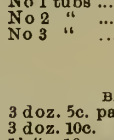
WM. CANE & SONS, MANUFACTURING CO NEWMARKET.

	Per doz.
Steel hoops, painted and grain'd	2 20
Brass hoops, oiled and varnish.	3 25
No 1 tubs	9 50
No 2 "	8 50
No 3 "	7 50

YEAST.

BARM MFG. CO. per box

3 doz. 5c. packages, in boxes	1 00
3 doz. 10c. " "	1 95
1½ " 10c. and 3 doz. 5c. packages in assorted boxes	2 00



BREADMAKER'S

per box

5c packages, 36 in box	1 00
2c " 45 in box	0 50

"OUR NATIONAL FOODS."

	pkg.	doz
Desiccated Wheat	4 lb.	$2 25
" Rolled Oats	4 "	2 25
Snow Flake Barley	3 "	2 25
Desiccated Rolled Wheat	3 "	2 25
Buckwheat Flour, S. R	5 "	2 25
Prepared Pea Flour	2½ "	2 00
Baravena Milk Food	1 "	3 50
Patent Prepared Barley	1 "	2 00
Patent Prepared Groats	1 "	1 50
Gluten Flour	4 lb.	3 00
Farina, very choice	1½ lb.	1 40

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto

10 dy. to 60 dy		2 20
8 dy. and 9 dy	2 65	2 70
4 dy. to 7 dy	2 90	2 95
3 dy C.P.	3 95	4 00
3 dy A.P	3 45	3 50

HORSE NAILS:
"C" 60 to 60 and 10 per cent. from list.

HORSE SHOES:
From Toronto, per keg 3 50

SCREWS: Wood—
Flat head iron 77½ p.c. dis
Round " " 72½ p.c. dis.
Flat head brass 75 p.c. dis.
Round head brass 70 p.c.

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under)		1 35
2nd " (26 to 40 inches)		1 35
3rd " (41 to 50 ")		3 30
4th " (51 to 60 ")		3 50
5th " (61 to 70 ")		4 00
ROPE: Manilla	0 12	0 12½
Sisal	0 08	0 08½
New Zealand	0 08	0 08½

AXES: Per box, $6 to $12.

SHOT: Canadian, dis. 7½ per cent.

HINGES: Heavy T and strap ...04½ 05
" Screw, hook & strap. 03½ 04½

WHITE LEAD: Pure Ass'n guarantee ground in oil.

25 lb. irons	per lb	5½
No. 1	"	5
No. 2	"	4½
No. 3	"	4

TURPENTINE: Selected packages, per gal 0 55 0 56

LINSEED OIL per gal, raw 0 58 0 59
Boiled, per gal 0 61 0 62

CASTOR OIL: Best per lb 0 08½ 0 09

GLUE: Common, per lb 0 10 0 11

PETROLEUM.

	Imp. gal.	
F. O. B. Toronto		
Canadian	0 15	$0 16
Carbon Safety	0 17½	0 18
Canadian Water White	0 20	0 22
Amer'n Prime White	0 23	0 24
" Water White	0 25	0 00
Photogene	0 27	0 00

DRUGS AND CHEMICALS.

Alum lb	$0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 02½	0 03½
Borax	0 13	0 14
Camphor	0 65	0 75
Carbolic Acid	0 35	0 45
Castor Oil	0 11½	0 12½
Cream Tartar	0 30	0 31
Epsom Salts	0 01½	0 02
Paris Green	0 16	0 17
Extract Logwood, bulk	0 13	0 14
" boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 18	0 20
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 35	0 45
Salpetre	0 08½	0 09
Soda Bicarb, per keg	2 50	2 75
Sal Soda	1 00	1 25
Madder	0 12½	....

VINEGAR.

A. HAAZ & CO

XX, W.W	0 20
XXX, W.W	0 25
Honey Dew	0 30
Pickling	0 30
Malting	0 45

THE BADGEROW FALCONER VINEGAR CO

French Bordeau per gal	0 34
Tarragona "	0 32
Triple "	0 30
Fruit Vinegar "	0 27
Pickling "	0 28
XXX "	0 25
Extra XX "	0 22
XX "	0 20
X "	0 16
Cider Vinegar	0 16 to 0 25
Honey Vinegar	0 25
Eng. Malt Vinegar	0 50 to 0 60
Bottled Malt Vinegar, qts	2 00
Methylated Spirits	2 00 to 2 25

FISH.

Oysters, per gallon	1 25	1 30
Pickerel per lb	....	0 06
Pike do	....	0 05
White fish	....	0 08
Salmon Trout	0 07	0 08
Lake herring	1 75	3 00

Pickled and Salt Fish:

Labrador herring, p. bbl	5 50	6 00
Shore herring "	.....	5 00
Salmon trout, per ½ bbl	4 25	4 50

Dried Fish:

Codfish, per quintal	5 25	5 75
" cases	5 00	5 50
Boneless fish per lb	.....	0 04
Boneless cod "	0 06½	0 08½

Smoked Fish:

Finnan Haddies per lb	0 07½	0 08½
Bloaters per box	1 00	2 25
Digby herring "	.....	0 15

Sea Fish:

Haddock per lb	.....	0 06
Cod "	....	....
B.C. salmon "	.....	0 16

— THE —

ST. LAWRENCE SUGAR REFINING CO'S

GRANULATED
AND YELLOWS
AND SYRUPS

ARE PURE.

: NO BLUEING :

Material whatsoever is used in the manufacture of

OUR GRANULATED.

THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL.

Offer for sale all grades of REFINED SUGARS and SYRUPS of the well-known brand of

Redpath

CERTIFICATES OF STRENGTH AND PURITY.

OFFICE OF THE PUBLIC ANALYST,

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Co., Montreal:

GENTLEMEN,—I have personally taken samples from a large stock of your Granulated Sugar, "REDPATH" brand, and carefully tested them by the Polariscope, and I find these samples to be as near to absolute purity as can be obtained by any process of Sugar-Refining.

The test by the Polariscope showed in yesterday s yield 99·90 per cent. of Pure Cane Sugar, which may be considered commercially as ABSOLUTELY PURE SUGAR.

JOHN BAKER EDWARDS, P.L.D., D.C.L., F.C.S.,

Public Analyst for the District of Montreal, and Professor of Chemistry.

CHEMICAL LABORATORY, MEDICAL FACULTY, MCGILL UNIVERSITY.

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Company:

GENTLEMEN,—I have taken and tested a sample of your "EXTRA GRANULATED" Sugar, and find that it yielded 99·88 per cent. of Pure Sugar It is practically as pure and good a Sugar as can be manufactured.

Yours truly,

G. P. GIRDWOOD.

PURE ROCK SALT
—FOR—
Cattle and Horses.
TORONTO SALT WORKS,
128 Adelaide Street East
Sole Agents for
RETSOF MINING COMPANY.
Write for Quotations

THE CANADA MEAT PACKING CO.,

MONTREAL,
BEEF AND PORK PACKERS,

Curers of the Celebrated C.M.P Brand of Smoked Meat, Sugar cured extra-flavored Hams and Bacon.

Compressed Corned Beef. Ox and Lunch Tongue.
Pure Lard a Specialty.

WRITE FOR QUOTATIONS.

-: HOW TO SELL GOODS :-

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GROCER PUB. CO.,
6 Wellington St. W., Toronto.

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Corner Hastings and Granville Streets, one block from Railway Station and Steamship dock.
Vancouver, B.C.
INSLEY & EDWARDS, Proprietor.

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Special apartments for invalids. Bath houses in connection and a staff of male and female attendants. The best of accomodation for Travelers. Rates, $2.00 and $2.50.
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CALGARY, N.W.T.
Strictly first-class. Headquarters for Commercial Men. Large sample rooms.
H. A. PERLEY, Prop.

- Queen's Hotel -
MOOSOMIN, N.W.T.
Newly built, newly furnished, Four large sample rooms.
WM. CLEVERLY, Prop.

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RAT PORTAGE, ONT.
Strictly first-class. The favorite commercial house along the line of C. P. R
LOUIS HILLIARD, Prop.

The Clarendon Hotel,
Winnipeg, Man.
RUTLEY & McCAFFREY Proprietors.

THE LELAND HOUSE,
Portage La Prairie, Man.
Best sample rooms west of Winnipeg. Strictly first-class.
WM. NEVINS, Prop.

Queen's Hotel,
WINNIPEG, MAN.
First-class in every respect.
JAS. O'CONNOR, Prop. FRED. SPRADO, Mgr.

It is well-known

That successful Doctors read all the latest medical books and papers and go abroad occasionally to study. Successful lawyers read legal publications to learn the latest legal decisions and points constantly cropping up. Teachers, clergymen, druggists, architects, all read the publication issued in the interests of their profession. They must do so to keep up with the times.

The same applies to grocers and general merchants. They must not only read the best papers published in their interests but must also watch the advertisements closely. There they learn the rise and fall in prices; latest trade news and methods of buying, handling and selling goods, so that they may make the greatest profit. A doctor reads much that he already knows, so does a lawyer. So does a number of any of the other professions. So will a merchant. It is often the issue of the paper he misses that is worth dollars to him. His best and safest policy, therefore, is to subscribe for his trade paper.

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W. BOULTER & SONS,
PICTON, ONT.
PACKERS OF THE CELEBRATED
LION

BRAND
Canned Fruits and Vegetables.
Every can has a Lion on the Label as Trade Mark and the words Bay of Quinte canning factories. This Label is a guarantee to the consumer that the quality is first-class. Ask your wholesale grocer for the Lion Brand; do not take any other. The Wholesale Trade only supplied.
Bay of Quinte Canning Factories.
Head Office, PICTON. Branch, DEMORESTVILLE.

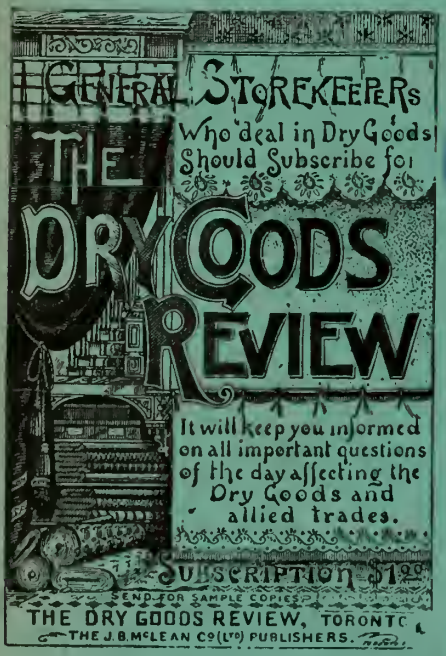
EVERY Reader of this paper is a buyer, Therefore advertisers should see that their advertisements do not grow stale. Change them constantly, introducing new goods if you have them; if not let us know what you have in seasonable articles. This is what buyers want

ORDER IVORY BAR SOAP

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

Commercial Travellers.

To any traveller who will send us one new subscriber for three months we will send all the back numbers of the paper containing "Drum Taps." A most entertaining sketch of a week spent on the road by a well-known American Traveller.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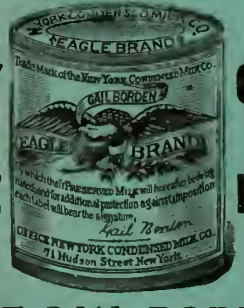

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THE GAIL BORDEN
Eagle Brand Condensed Milk

Has maintained its high reputation for ABSOLUTE PURITY for over a QUARTER OF A CENTURY.

AS A FOOD FOR INFANTS IT HAS NO EQUAL.

FOR SALE BY
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DO YOU WANT

Golden { Finnan Haddies, Canned. / Sea Mackerel, Canned.

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Smoked Herring Codfish, Etc.

WRITE :—

H. W. NORTHRUP & CO.
South Wharf, Saint John, N. B.

Tulloch & Co'y

Manufacturers' Agents and Export Merchants,

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Exporters of

Naval and Oilmans' Stores, Linseed Oil, Portland Cement, Building Materials, Pig Iron and Metals.

N.B.—Correspondence invited from Canadian firms interested in any of the above lines

CONSIGNMENTS OF PRODUCE SOLICITED.

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GOLD MEDAL, PARIS, 1878.

W. BAKER & Co.'s Breakfast Cocoa

from which the excess of oil has been removed,

Is Absolutely Pure and it is Soluble.

No Chemicals

are used in its preparation. It has *more than three times the strength* of Cocoa mixed with Starch, Arrowroot or Sugar, and is therefore far more economical, *costing less than one cent a cup.* It is delicious, nourishing, strengthening, EASILY DIGESTED, and admirably adapted for invalids as well as for persons in health.

Sold by Grocers everywhere.

W. BAKER & CO., DORCHESTER, MASS.

-PARISIAN- BLUE!

Is Stronger and More Economical

THAN ANY OTHER BLUE.

It Does Not Stain the Linen.

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-BROOMS-

EXTRA SELECT.

35, 30, 25, 20, 15.

Just what you want for choice family trade at prices to suit all.

These Brooms are made of selected stock, handsomely finished and warranted to be always same weight and quality.

Note our Special Brands.

35	"Peerless"	35
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Manufactured by

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—ALSO—

Household Brushes of every description, Pails, Tubs, Washboards, Matches, etc.

Price List sent on application.

ESTABLISHED 1856.

To please your customers sell Martin's Mount Forest Oatmeals.

Ordinary oatmeal is hard to digest because it is not boiled long enough.

By our New Process the meal is partly cooked and is easily digested.

If your wholesale grocer does not keep them write direct to

MARTIN BROS.,
Mount Forest, Ont.

Oats and Feed a Specialty.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

FINE GOODS OUR SPECIALTY

MADRE E' HIJO (7 SIZES).

THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY $2.00 PER YEAR

VOL. V. TORONTO, NOVEMBER 20, 1891. No. 47

Registered.

RECIPES
FRUIT PIE
CAKE
SAVOURY
INFANTS FOOD
OMELET
OTHER RECIPES
W. T. BENSON & CO'S.
CANADA
PREPARED CORN
FOR CULINARY PURPOSES.
This most Delicious of all preparations for PUDDINGS, CUSTARDS, INFANTS FOOD CAKES &c. is universally acknowledged to be superior to any preparation of a similar kind the UNITED STATES or GREAT BRITAIN; IS
GUARANTEED PURE
and superior to any similar preparation ever offered to the public; has taken FIRST PRIZE at all CANADIAN EXHIBITIONS and received the
PRIZE MEDAL
AT THE
International Exhibition, London, 1862
ALSO A MEDAL AT THE
Centennial Exhibition, Philadelphia, 1876
Manufactured and Refined by the
EDWARDSBURG STARCH CO'Y.
CARDINAL ONT
Wholesale Grocers and Manufacturers
MONTREAL, CANADA.

Fac-Simile of Package.

CAUTION:

BENSON'S -:- -:-

CANADA PREPARED CORN

Has been sold by every respectable grocer in Canada for more than 33 years. The popularity, purity and excellence of Benson's Prepared Corn for Blanc Mange, Infants' Food, etc., and all dietary purposes, has induced some covetous and unprincipled manufacturers to imitate even the color and general appearance of the wrapper, whereby ordinary purchasers may be easily deceived, unless they protect themselves against imposition by examining the package for the old name, "Benson's Canada Prepared Corn." Manufactured by the

EDWARDSBURG STARCH CO.,

Manufacturers of the Celebrated "Silver Gloss," "Satin," "Canada Laundry," "Rice Starch," "Potato Starch," Etc. MONTREAL.

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BROOMS AND WHISKS,

Brushes, Baskets, Mats, Cordage, Grocers' Sundries,

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for the Celebrated Woodenware manufactured by

THE LONGFORD MANF'G CO.,

Send for Staple Catalogue now ready.

56 AND 58 FRONT ST. WEST, TORONTO.

MOTT'S DIAMOND CHOCOLATE
JOHN P. MOTT & CO
HALIFAX, N.S.
ESTABLISHED 1844
IS THE BEST.

ASK FOR

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DUNN'S BAKING POWDER

THE COOK'S BEST FRIEND

Largest Sale in Canada.

Taylor, Scott & Co.,

TORONTO.

THE BEST

IS THE CHEAPEST.

Retail Price, 25c.

For sale by all first-class grocers

MUNGO CIGARS, EXCEPTIONALLY FINE.

EL PADRE AND CABLE.

ALL-TOBACCO CABLE AND EL PADRE CIGARETTES

BRYANT, GIBSON & Co.,

TORONTO,

Manufacturers of

This is a facsimile of our bottles.

"Worcestershire Sauce," "Yorkshire Sauce" "Devonshire Relish" Raspberry Vinegar, Evaporated Vegetables, Chocolates, Cocoas, Confectionery.

Licorice Lozenges.

Manufactured exclusively by

YOUNG & SMYLIE,

Brooklyn, N.Y.

These goods can be obtained from any of the leading First-class Houses in Canada.

DALLEY'S FROST PROOF INK.

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Retails at 5 cents per bottle. Packed in 3, 6 and 12 doz. cases. Sold by all wholesale dealers or the manufacturers.

This is a first-class Black Ink that is guaranteed not to freeze in the coldest weather.

F. F. DALLEY & CO.,
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THE BRITISH COLUMBIA SUGAR REFINING CO'Y.,

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WORKS: VANCOUVER, B. C.

Paris Lumps, Powdered, Granulated and Yellow Sugars.

All of very finest quality and absolutely unadulterated. Manufactured from Pure Cane Sugar.

-: Finest Golden Syrups. :-

THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY. $2.00 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

Vol. V. TORONTO, NOVEMBER 20, 1891. No. 47

J. B. McLEAN, President. HUGH C. McLEAN, Sec.-Treas.

THE J. B. McLEAN PUBLISHING COMPANY,

FINE MAGAZINE PRINTERS AND TRADE JOURNAL PUBLISHERS.

HEAD OFFICE: 6 Wellington West, Toronto.

MONTREAL OFFICE: 115 St. Francois Xavier St. G. Hector Clemes, Manager.

NEW YORK OFFICE: Room 105, Times Building, Roy V. Somerville, Manager.

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

From the body of the Canadian grocery trade, for the time being at all events, the spirit of speculative buying appears to be all but completely exorcised. Dealers are rarely beguiled by the temptation of easy prices to buy far in excess of present requirements or in advance of the present demand, even though prices may be pluming their wings for a bold upward flight. The traders have not the money for effecting these master-strokes of speculation. The calls upon them for payment of the invoices necessary to keep current business going are too urgent and close together. Their business is on a legitimate footing, and unless the profits accumulate sufficiently to make a fund for speculative investment, that mode of making money must be left alone. The capital of creditors will no longer be risked, as the terms allowed by wholesale grocers debar retailers from engaging any of it in such ventures.

* * * *

The disposition of the trade appears to second the tendency of the terms. Buying, even for current wants, is quite timid, small parcels are the rules and the chances in favor of paying a lot of small freight bills instead of one large one, representing the delivery of as much stock at a lower aggregate of carriage cost, are risked. The uncertainty of fluctuations is probably as much in favor of holding off as of stocking up, and thus speculative considerations of a negative sort may be at work among the causes of the caution. Also the amount of retail capital yet locked up in book-debts enforces limited buying. Until there is pressure or encouragement for the farmer to sell, the tendency of the pressure on the retailer will be to buy very carefully. The ease with which additions may be made to stock in these days of abundant railway facilities co-operates with the other agencies to make the retailer's purchases frequent rather than large. Few are so remotely situated as to be unable to lay in any needed supplies at three days' notice. Without the carrying facilities we have today, the establishment of the present terms by the wholesale grocery trade must have been an impossibility. Hence available freight accommodation is but an indirect cause of less speculation its direct effect being rather in the determining of the terms than in checking buying in advance of needs. Where a man had to get, in one shipment, all the goods he needed for six months ahead, he could not be expected to furnish payment one or three months after purchase.

* * * *

As a result of this virtual suppression of speculative buying, the failures in the grocery trade have this year represented a smaller aggregate in amount, though probably the number of failures have not been fewer than the average. But they have been the sort of failures that were expected. The majority who succumbed this year were traders whose capital or experience were inadequate to sustain the business against the severe conditions imposed by the wholesalers on the one hand, and the difficulties of collecting on the other. Those were the sort expected to follow the setting up of rigid terms, and their failure, though regrettable on their own account, is beneficial to the trade, which undoubtedly was overcrowded. The sum of losses is rarely swollen by the large forfeit of a trader who has staked his solvency upon the issue of some striking move of speculative investment. That cause is gradually disappearing from among the reasons for assignments. Consequently, continuance in business is due now to capital, management, or commercial hardihood.

* * * *

This is no sterile change. It must be productive of effects of the utmost value to the trade. The most important outcome of it must be the attendant necessity of getting a profit on goods sold, to compensate the trader for the decline of venturesome buying, and the restriction of credit allowed to his customers. Already there seems to be less cutting than there used to be, while credit is here and there being limited, if not to shorter time, at all events to particular classes of goods and to selected customers. This is not general, but it is occasional, which of itself is hopeful. General merchants are reported to be getting more and more into the habit of insisting upon cash for all groceries, or for such groceries as they are themselves held to short and strict terms of payment for.

* * * *

During the current year a conservative course was demanded by the scarcity of money in the country. The latter portion of the year has been especially dull, and the big sugar purchases of midsummer made later drafts upon the finances of the trade that in some cases were hard to meet. With country traders much of the sugar was exchanged for butter, for which the market remained inactive for some time after the payment for sugar was due to the wholesale trade. For the past month, however, good butter has been profitable stock, and even if carried from August was salable at from two to four cents above the prices paid for it. Throughout the fall the trade have bought sparingly, and are biding the period of suspense between harvesting and marketing with assuring tenacity.

MEN OF THE TIMES.

HORATIO W. NELSON.

"Sir, there is but one Horatio Nelson in the world."

—Southey's Life of Nelson.

Though Canada abounds in material wealth and all the conditions requisite for national prosperity, it has not yet reached an age to compare with the old world in examples of commercial stability. Across the water are to be found old mercantile houses whose name has been kept before the public by several generations of the same family. These old concerns are held in veneration by their juniors, though such a sentiment seems hardly in keeping sometimes with the years of the reigning chief. In this country the instances of families whose current is kept running for two or three generations in the same commercial channel are necessarily few, and the extent of the past covered by them is necessarily limited. But Canadians feel a pride in every such example we have of strength and continuity of growth from our own soil. They are one of the indications of the vitality and substance of our resources. They are a good sign for a young country.

A house which has enlisted in its ownership and management two generations of the same family is that of H. A. Nelson & Sons. The senior partner of the Toronto branch of this house is Mr. Horatio W. Nelson, whose name stands at the head of this sketch. Mr. Nelson is a Canadian. He was born in Montreal in the year 1846. In that city also he received his education and the business training he has since made so good use of. He was to the manner born, it may be said, as six years before his birth, his father, the late Mr. H. A. Nelson—whose name appears in the style of the firm—associated with Mr. Isaac Butters, founded the Montreal branch of the present business. The original partners traded for several years on McGill street under the firm name Nelson & Butters. Then they bought the property on St. Peter street, where they built warehouses. A few years afterwards, Mr. Butters' health failing, he sold out to Mr. A. S. Wood. The style of the firm then changed to Nelson & Wood. That style became further modified to Nelson, Wood & Co., upon the admission to the firm in 1868 of Messrs. Horatio W. and A. D. Nelson, sons of the senior partner. In 1873 Mr. Wood sold out his interest to his associate partners. Upon his retirement the house took in Messrs. C. H. and F. E. Nelson, and adopted the style of H. A. Nelson & Sons. The last change in the composition of the firm took place in December, 1884, when Mr. H. A. Nelson, the senior partner, died The business was then taken over by his four sons—the remaining partners—and continued both at Montreal and Toronto under its present style.

The Toronto branch was opened on York street in 1868 by Mr. Horatio W. Nelson, who in that year at the age of 22 was admitted into partnership. He has been identified with the western house since its establishment. His colleague here is Mr. C. H. Nelson, who joined the firm in 1873. The Montreal branch is in charge of Messrs. A. D. and F. E. Nelson. Both branches of the business have made remarkable headway in their present hands. While the history of the Toronto house has been one of continuous advance, it has not been at the expense of the parent establishment, whose trade has grown at an equal rate of progress. The Toronto branch is one of the few instances of the successful growth of an offshoot of a Montreal house in this city. Many branch stores from the eastern city have been planted here, but only a small proportion of them outlived their youth. At the outset the firm's brooms and whisks were made in Montreal. In 1871 a factory was opened in this city, and in 1881 the manufacture of brooms, etc., was discontinued in Montreal. Since the latter date all the huge stock handled by the two houses has been made here. Their rate of output is 160 to 175 brooms and whisks per day. These figures require no comment. They show that a larger business is done in this line of production than was believed to be done by any single concern. The other well-known departments, embracing lines of woodenware, full stocks of fancy goods, sporting goods, toys, etc., find an equally large outlet in the trade demand that is tributary to H. A. Nelson & Sons' business.

The magnificent western business is an addition for which the chief credit is due to Mr. Horatio W. Nelson. The scope of that business is the measure of his work, and it is a flattering tribute to his energy and ability. The large and choice trade connections in Manitoba, the Territories and British Columbia are the rich acquisition of Mr. Nelson's foresight and push. He made one of the earliest trips over that ground himself. His efforts of course were well seconded by his very capable coadjutor Mr. C. H. Nelson, and had behind them the weight of a prestige that honorable dealing had secured for his house. The record of a good past is the best key for the unlocking of a good future, and his house had a respected name, which made the opening up of new fields, if not easier, at all events surer. It is a certainty, however, that no amount of prestige will make up for lack of force in the individual.

Mr. Nelson has so far turned a deaf ear to the temptations of political and municipal opportunity. Though favored by repeated requests to come out into public life, he has not seen fit to do so. The claims of business have had the preference with him up to the present, and he has had the satisfaction of seeing his business expand as the result of his concentrated attention to it. One of

his canons of business is promptness. No letter remains unanswered, no order remains unexecuted beyond the time that prompt attention requires for the forwarding of goods or information. This is a more important cause of success than many imagine. Its opposite is certainly one of the most fertile causes of decline in business. He believes in employing as travellers men who possess ability for their work, who are of gentlemanly and steady habits. As a rule he considers he has been happy in his selections. He is a judicious advertiser. His theory is that the trader is the man to make the impression upon. He consequently addresses his advertisements through mediums that reach the trader, and finds that the latter works up the demand among consumers better than advertisements to consumers do.

MEASURES OF CAPACITY AND WEIGHT.

The indeterminateness and confusion of certain terms of measure were discussed at the last meeting of the Toronto Association, in connection with complaints of shortage in the quantity of some bulk goods, notably oysters and cranberries. It was shown that the unit of measure named "gallon" in the United States, and according to which packages received here were filled, is our wine-gallon. The only gallon recognized in this country is the Imperial gallon, and whatever is expressed in gallons and offered for sale must be in terms of that gallon. Fine and confiscation are the penalties where the measure falls short of what it is represented to be. The Imperial gallon must, according to the Weights and Measures Act, contain 277.274 cubic inches, whereas the wine gallon contains but 231 cubic inches. The relation between the two measures is about exactly this: 5 Imperial gallons are equal to 6 wine gallons. Although there is ample punishment prescribed for people who sell by any lower standard than that of Imperial measure, the law is comparatively seldom called into requisition. Grocers may buy according to wine measure, but they are as a rule careful to sell by Imperial measure, dividing the total cost by the figure which represents the actual number of Imperial gallon found in the package, and making that quotient the basis of cost per gallon. If they are charged for 12 gallons of oysters at $1.35, the total cost will be $16.20. But this 12 gallons they know will make but 10 Imperial gallons, which are the kind they must give customers. The cost per Imperial gallon is therefore one-tenth of $16.20, or $1.62, and that, plus the retailer's profit, must be the selling-price per gallon.

A movement is on foot in England for the adoption of a scientific system of measure. This movement is supported by an association, and the system recommended is the metric system, one of the few things that have survived that mania of reform which struck France with so terrible force about a hundred years ago. The metric system is now in use in many parts of the world, and on this side of the Atlantic it is established in the countries of South America in all measures of space, value and weight. Its simplicity is its chief recommendation, and is the one which promises to make the system universal. It is a decimal system, that is, each unit made use of is ten times or one-tenth of some other. It is beautifully simple, measures of length, area, volume, capacity, weight being easily evolved from any given dimensions. The adherents of this movement truly argue in behalf of its adoption that the saving of a boy's or girl's time and labor at school would be enormous, and would allow of more attention to the new subjects of study that are crowding on the school course; that it will promote international trade, as many foreign shippers do not care to export their wares to a country whose system of weights and measures is arbitrary. There is no doubt that a universal standard of measure is about as necessary as a universal language. Office labor would be saved and consequently the expense of handling goods would be reduced, if all countries agreed upon one standard. The little problem given above, in illustration of what is done to get at the price of oysters, is typical of what is done on a large scale and in diverse applications by importers of all lines that are received in quantities expressed in foreign units of weights and measure.

CANADIAN BEET ROOT GRANULATED SUGAR.

The product of our Canadian beet root in the form of granulated sugar, has not been long enough on the market, nor is it produced in sufficient quantity, for its prospects to be very clear yet. The experiment so far points to a distinctly favorable issue, but the test is of course incomplete. Nobody can say how successfully the new sugar can cope with cane-granulated in securing the demand for preserving, because the former has come on the market after all the fruits have been put up. A vegetable flavor has been laid to the charge of the beet sugar, which it is said will detract from its usefulness in some applications, but particularly in fruit canning. That remains to be proved. Its color is dull, and that tells against it. The dulness is not so apparent, if the sugar is not placed by the side of the cane-granulated. Its saccharine strength is nearly equal to that of cane-granulated, showing by polariscope test 99.3 to 99.5 degrees of sweetness. It has no discoloring effect upon tea.

Whatever its future may be, it is at present meeting a demand that cannot be filled by the Farnham refinery. The delivery has so far been limited to a car-load or two to each of the wholesalers. All report ready sale for it and some are several hundred barrels oversold. Its intrinsic worth has, as was said before, not yet been broadly tested, and even to the extent to which it has been, it is hard to say to what degree satisfaction with the result acts as a stimulant to the demand. The trade want a granulated sugar of which they can retail 20 lbs. for a dollar, and their eagerness to get that is likely to dwarf any other considerations at the outset which may weigh for or against buying. The fact that the beet sugar can be retailed with profit at the rate of 20 lbs. for a dollar will count in its favor much more than an offsetting inferiority to cane sugar would count against it. The advantage of being obtainable at a popular price is a great selling point on its side, but that some circumstance clouds the judgment in any attempt to compare the sugars, and to say how closely difference in price corresponds to difference in quality. Difference in selling effect is sometimes independent to a certain extent of this correspondence.

The sugar has obtained a strong foot-hold in having got into the good graces of the retailers, who have considerable control over the demand. What pleases them will be pushed hard before it is allowed to fail in pleasing their customers, and the price is apt to get the new sugar strong trade support. Of course if there is not strength in the claims of the sugar's inherent quality, the attractiveness of price will be counteracted by decline in popular interest. At present the output of the refinery is limited and the bulk of the sugar made finds its way to consumers through the Montreal market.

BUSINESS AND RELIGION.

The familiarity of Chicago merchants with the habits of Toronto business men and the products of Toronto industries, is travestied but not seriously meant to be, in the little story told below by the Chicago Post. The writer seems inaccurate in his geography, as he apparently thinks we are situated near the sea, and credits us with putting up lobster and mackerel. It seems though that the goods are satisfactory, if the manufacturer is a little sanctimonious. The Post says:

"There is a packer in Toronto, Ont., who mixes business and religion in a curious way, something after the style of one Colonel Elliott Shepard. This packer, whose goods occasionally pass through the Chicago Custom House, puts up lobsters, mackerel and blueberries in tin cans. Every invoice of his that reaches the custom house is embellished with scriptural quotations. For instance:

'Lay up for yourself treasures in heaven.'

'Full complement of perfect clams and lobsters.'

'What shall it profit a man if he gain the whole world and lose his own soul!'

'Finest color and flavor, with freedom from acid.'

'The Lord, our country, and the good in man is the neighbor to be loved.'

'Uniform packing in each tin.'

'Up in Canada,' said a Chicago merchant who was importing some of these goods the other day, 'a can of lobsters can hardly be sold unless it is labeled 'God is love' or has the golden rule printed on the outside in black letters. Otherwise the purchaser thinks he is being cheated. There is one thing to be said of the scriptural lobster, mackerel and blueberries put up by the men in Toronto, they are always good and reliable.'

WINDOW DRESSING NOTES.

The window of a grocery store is often taken as an index of the establishment. Is it carefully dressed? If so, carefulness may be taken as a quality of the proprietor. Does it contain clean fresh goods? If so, purchasers will be assured that they are receiving clean fresh articles.

One of the favorite lines of goods for window dressing is canned fruits and vegetables. They are bright and attractive, while they are capable of being arranged in a variety of ways. In a square window, cans can be piled up to form a semi-circular wall, this of course being high in the centre and gradually tapering down where the wall touches the extremities of the window. The space between the circular wall and the window can then be covered with anything desired, such as bottles laid on their sides, and also arranged in a semi-circle. The walls may be of any thickness.

Small heaps of different kinds of nuts make a nice front for a grocery window. For larger windows larger heaps will be required. The piles may be somewhat cone-shaped, the point of the cone being made of candies.

Some grocers exhibit teas and sugars in their windows. This should be avoided, because customers will not be satisfied that such samples, after long exposure will not be mixed with fresher goods. Then, if such samples are thrown away, it entails considerable loss, which is unnecessary.

DODGER.

TRADE SALES.

The bankrupt stock of A. Hay & Co., of Wallaceburg, valued at over $6,000, was sold to Mr. Delmage of Wallaceburg at 63 cents on the dollar.

The salvage stock, of J. J. Shragg, general merchant, Winnipeg, amounting to a considerable amount, was sold the other day by the assignee, S. A. D. Bertrand, to A. Chevrier.

WHY SOME GROCERS SUCCEED.

We have known, says the National Grocer, a good many successful grocers in our time. Some of them have made a record of one even successful business career. The moment they commenced their business up to the time they quit it, their life was marked by an evenness which led one to believe that their business was one of chance more than of individual exertion or special adaptation to the work. They were regarded as men who had what is vulgarly termed a "soft snap." But all this is a mistake. These men owe their success not to chance or any specially favorable circumstances, but to some one special feature which has made their business so much better than their competitors', so that they have succeeded in procuring patronage where others have failed. We do not wish to deny that there are circumstances over which the merchant has little control that operate either favorably or otherwise. Still, more depends upon the individual than upon the circumstances.

No hard-and-fast line can be laid down which will really assure complete success. One merchant succeeds through adopting a certain course, while another succeeds from an entirely different standpoint. Contradictory as this may appear, it is nevertheless true. The other day we heard a strong argument in favor of a certain grocery store upon the ground that you always depend upon obtaining good butter and fresh vegetables. As an argument against dealing there another lady said that the coffee sold was not as good as could be obtained at another store. The answer given was that no store was perfect, but that where you got good coffee you could not always obtain good butter and fresh vegetables. It is very strange when you come to investigate what really has made business a success. One succeeds because of courtesy, another succeeds from a specialty like butter, tea, coffee or fresh vegetables, and another succeeds because he is a careful buyer, a prompt payer and an economical manager of his business. Success does not come from rule of thumb in business, but more from the ability of a merchant to take advantage of the opportunities which are presented to him.

It has been truly said that their is no royal road to success. The field is so wide, the opportunities so varied and the essential elements of success so different that the surprise is so many fail. It is not, as a rule the man of genius who succeeds in business, but the man who has the ability to quietly and surely go on plodding to success. No business is built up in a day, nor a week, nor a year, but is gradually developed from a firm and solid foundation. When a merchant is dealing out at the commencement of his career small portions of his wares to unappreciative patrons he little thinks by doing these small things well, that he is building wisely and is laying the foundation for his future success Men sometimes get rich almost unconsciously. They start out to make small fortunes, and before they know where they are they are worth a million. It may seem strange to many of our readers that this is so, but we could recall to our mind half a dozen men to-day who are worth a million who at their first commencement would have thought themselves quite rich with a thousand a year income. At the same time we must confess that we know many who started in life with the intention of becoming millionaires but who at the present time are down on their uppers. There is no truer democracy in the world than is to be found in everyday business. This does not apply to this country only but is to be found the world over. There is constantly some one from the lower ranks of life gradually climbing the ladder of success, and at times there is a lowly citizen who bursts forth like a periodical star in the dark firmament—the wonder and the talk of the day. That success is within the reach of all is certain, but that all cannot succeed is equally true. It depends more on the individual than aught else. Will you make that success? The answer rests entirely with you.—The National Grocer.

Restore goods to their proper places as soon after using as possible.

Lady Charlotte Gelatine.
L. P. & Co's Pure Spices.
L. P. & Co's Pure Coffees.
Diamond Crystal Salt.
Hillwattee Tea.

Selling Agents for above :

LUCAS PARK & CO.,
73 McNab St. North, Hamilton, Ont.

The Original

"GLOBE" Improved.

Patented Sept. 19, 1891.

The Best WASHBOARD in the Market.

THE LARGEST MANUFACTURERS OF WASHBOARDS IN CANADA.

THE BEST IN STYLE, MATERIAL AND FINISH.

The **original "GLOBE"** Improved **WASHBOARD** has our new patented, **CURVED HEAD-STRIP,** which being turned out of one solid piece of wood, will not easily break, has no sharp angles or edges, and fully protects the user from Splashing.

It has the Original **GLOBE** Crimp, and is turned out by the only complete set of Washboard Machinery in the Country.

All first-class Wholesale Houses keep it on sale.

MANUFACTURED BY THE MAKERS OF THE ORIGINAL "GLOBE" WASHBOARD.

THE BRANDON MANUFACTURING CO., Ltd.,

STRACHAN AVENUE,

TELEPHONE 5322.

TORONTO.

A SALESMAN'S DECALOGUE.

In a recent address on "Procrastinating and Puttering," Professor Wells, of Ohio, gave what he terms his decalogue of work, his ten commandments of labor. They are: Do not procrastinate. Do not putter. Take your own pace. Read work's parables. Remember the promises. Be ambitious. Be easy. Be intelligent. Be orderly. Be upright.

The first commandment of labor is, he says—Do not procrastinate. There was once a Yankee farmer whose acres were covered with bowlders, and very much needed stone fences. "I'll build 'em," said the Yankee, "to-morrow or next day, I guess." But after many to-morrows and next days a good fairy took him in hand. Wherever he walked, she threw bowlders before him. He lifted them out of the way. She sent immense stones in front of his plow. He got a crowbar, and rolled them into the next furrow. She piled them on his wheelbarrow. In surprise he threw them off. At last she sent him a dream,—a dream of a stone fence, broad, square, neat and strong, and far-reaching about his farm. "This is the fence," she cried in his ears, "the fence you might have made with the strength you used in throwing stones out of your way."

Do you ever think of this, that it takes a certain amount of energy to reject tasks when they press upon you for the doing, that the worry over an unaccomplished duty is a burden it takes strength to bear? Do you realize that procrastination requires power, and often a power that, when summed up, would do the deed? Oh, how we cheat ourselves! How we hammer away on cold iron! How we set the mill to grinding after the water has passed, so that we must laboriously turn the mill-wheel ourselves!

The waste of strength is not the worst of it. "By the street of 'By and By' one arrives at the house of 'Never.'" That's the worst of it. Putting off means leaving off. Going to do is going undone, ten cases out of nine.

The second commandment about labor is. Do not putter. This is the second in the order of time, but the first of all in the order of importance. For a worker's prime virtue is vim. Yet there are thousands of workmen, so-called, whose practice, if not whose lips, read the text in this way. "Whatsoever thy hands find to do, dilly-dally with all thy might." Drive your business, or your business will drive you. Go at your work in a straightforward, sensible way. Hold firm reins. Don't jerk and twitch and flap and fuss. Don't putter. For if you do, worry and vexation and disappointment and impatience and wasted time and strength and reputation will harness your soul to the tasks you should have ridden upon, and you will be driven unmercifully by the very powers you were made to drive.

There is a beautiful word, which every one who aspires to the high title of "worker" must manage in some way to get into the vocabulary of his life. That word is "alert." What a picture flashes into our minds when we say it? "Alert,"—bright eyes, quickly moving as the Greeks loved to see them; body in nice equipoise ready for prompt obedience; motions delicate, exact, and swift; speech clear-cut, quiet, and steady. That word "alert" is the poetical form of the American adjective, "business-like," the opposite of "puttering."

A straight line, your geometrics tell you, is the shortest path between two points. The same definition fits the word "alert," the word "business like." It means taking the shortest and easiest way to your goal.

THE MAN MAKES THE BUSINESS.

We cannot sympathize with the grocer who feels ashamed of his business, or who continually complains of it to others as being excessively laborious or unremunerative, although occasionally a successful and otherwise level-headed dealer may be guilty of such weakness. One's business, both in point of profitableness and in the esteem in which it is held by the public, is chiefly what one makes it. If it yields a small return for the capital and labor sunk, let the merchant submit his own conduct, his capabilities and character to an examination before condemning an avocation that must in the very nature of things depend almost entirely upon the man instead of upon circumstances. If the business is regarded with contempt by outsiders, it may be worth the while of those engaged in it to ask themselves whether the fact is not due to their lack of self respect, as evidenced by an indulgence in practices which sap the moral character of the individual, among which are over-charging, short weights and measures and fradulent adulteration.

The dealers whose dissatisfaction with the profits of their business takes the shape of consistant complaints, of course assist to create the disfavor in which it may be held by outsiders. Looking upon their trade with contempt themselves, it is natural that others should take the cue from those familiar with it and act accordingly. One way in which many retailers evince a certain contempt for the business which has given them wealth and reputation is in training their sons to any other business than their own. One reason for this is no doubt a feeling that the boy should be protected from the trials of his parent, and that his path in life should be made smoother. But at bottom there is the other feeling, which the dealer perhaps may be unconscious of but which still exists, viz.: That the business isn't good enough for the boy. Consequently instead of being bred to situitable career, the dealer's son is given a college education and a profession in which he finds it difficult to make his salt. The business that is good enough for the father ought to be good enough for the son, and the business that enables a man to earn an honest livelihood and gain the respect of his neighbors and customers, is fit for any man to engage in, however luxurious his early training or high his pride of birth, and such a business we consider the grocer's to be.—Merchants' Review.

TORONTO SALT WORKS,
128 Adelaide E., Toronto,
Sole City Agents for the "Canada Salt Association"

Dealers in all kinds of Table, Dairy, Meat Curing, Barrel and Land Salts.

The "Acme" Table Salt (new process) will not get damp or hard.

Two Silver Medals, at Industrial Exhibition, Toronto, 1890, for our "Acme" Table Salt and our "Star Brand" Dairy Salt.

CORN -BROOMS-

Owing to a shortage in the Broom Corn crop of 1891, which has caused an advance of nearly 100 per cent. in this staple article, all manufacturers of Brooms have advanced their prices, and further advances may be looked for.

Retailers will find it necessary to advance their prices at least 5c. each on all lines of Brooms.

We are at present considerably behind our orders, and must ask the indulgence of all our customers who have had their orders delayed.

CHAS. BOECKH & SONS,
MANUFACTURERS,
TORONTO.

Ice your cake in 3 minutes with Gibson's ICINA. No Eggs required.

NEW FRUITS ex S. S. "Dracona."

DIRECT FROM THE MEDITERRANEAN.

Vostizza, Patras and Filiatra Currants.
Eleme and Natural Figs.
Bags Tarragona S. S. Almonds.

MALAGA FRUIT:-

Boxes Loose Muscatels.
Boxes and ¼ Boxes Imperial Cabinets.
" ¼ " Connoisseur Clusters.
Boxes and ¼ Boxes Extra Dessert Clusters.
" ¼ " Royal Buckingham Clusters.
Boxes Valencia Shelled Almonds.

H. P. ECKARDT & CO.,
Wholesale Grocers, TORONTO.

Our Thanks to the Trade.

We have had a busy fall, often rushed. Many of our friends will need to stock up in some lines before Xmas. Send us your orders even if small, we will meet you liberal.

The Snow-Drift Baking Powder Co.,
BRANTFORD.

ORDER A CASE OF
OCEAN WAVE BAKING POWDER
From your Wholesale Grocer.
Sells itself after one Trial. Prices Current

Cowan's
Royal Navy Rock Chocolate ;
Cowan's Chocolate Icing ;
Cowan's Chocolate Pudding.

The standard preparations for culinary purposes.
Order through your wholesale grocer or direct from
The Cowan Cocoa and Chocolate Co. L'd,
11 and 16 Mincing Lane, Wellington St. W.
Toronto.

GREAT SELLERS.

Adams' Tutti Frutti and other Staple Chewing Gums.

Each box of Adams' Monte Cristo Gum contains a sparkling brilliant stone ring which is set in the latest Parisian styles.

For descriptive catalogue and elegant hanger signs for windows. Address

ADAMS & SONS' CO.,
11 and 13 Jarvis St., Toronto.

LOCKERBY BROS., WHOLESALE GROCERS, 75 ST. PETER STREET, MONTREAL, P. Q.,

ARE OFFERING THIS WEEK

SUGARS. TEAS. { Barbadoes and Cuba } MOLASSES.

FINE LARGE DRY COD IN BUNDLES. BONELESS FISH IN BOXES.

Canned Salmon, Lobsters, Mackerel and Oysters.

Ex DRACONA.

Malaga Fruits.

W. C. BEVAN & CO.'S	DELIUS BROS. A CO.'S
Imperial London Layers.	Loose Muscatels.
Imperial Cabinets.	London Layers.
Connoisseurs Clusters.	Blackbasket best choice.
Extra Dessert Clusters.	Black Crown Dehesa.
Royal Buckingham Clusters.	Blue Crown Fine Dehesa.
Royal Dehesa Layers.	Malaga Figs, 28 lb. boxes.

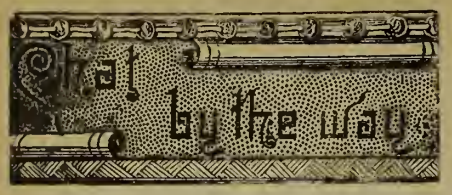
Tarragona Soft Shell Almonds.
W. C. Bevan & Co's 3 Crown Shelled Almonds.
Rein & Co's Best Shelled Almonds.

Hudon, Hebert & Cie., Montreal.

JUST RECEIVED:

Lauf's German Fruits, Assorted.
Batger's Jams and Jellies.
Batger's Nonpariel Jellies.
Batger's Home-Made Marmalade.
Batger's University Marmalade.

Caverhill, Rose, Hughes & Co., Montreal.



John Perry ex-deputy sheriff, has engaged in the grocery business in Woodstock.

James L. Grant & Co., of Ingersoll, have now capacity to kill 1,000 hogs per day.

M. Lynch, grocer, East Cornwall, was united in marriage to Miss Leclair of the same place, on the 8th inst.

Smith & Black, grocers, Elgin street, St. Thomas, have dissolved partnership. The business will be continued by Mr. Black.

Victor Turgeon, late with A. Farlinger, Cornwall, Ont., is about opening up a grocery in Brown's block, First Street, Cornwall.

Mrs. Leah C. Stevenson, wife of Mr. Stevenson, grocer, Wilson avenue St. Thomas, died on the night of the 5th inst., of inflamation of the lungs.

F. Marr, Chatham, has been authorized by the West Kent Farmers' Institute to have 1,000 pamphlets printed describing the cultivation of the sugar beet.

A fire broke out on Friday in the building occupied by Charles Driscoe, Trenton, as a grocery and dwelling house, which was completely destroyed. Origin of fire unknown.

Director Saunders, of the Experimental farm Ottawa, is away investigating the sugar beet industry in the U. S. He will visit some of the largest factories before returning.

A good many Toronto merchants and business men are left with unpaid bills owing to the recent departure of George Anderson, a former assignee here, and now living in Minneapolis, Minn.

The fish shipment from St. John, N.B., to points west this season are about three times as large as last year or the year before. Nine thousand boxes of finnan haddies recently passed through for Quebec and the west from Digby.

The proprietors of a large canning factory in Welland have, it is reported, says the Hamilton Spectator, decided to move their business to Hamilton owing to the scarcity of labor in the latter place during the canning season.

The other morning Mr. Alex. Carmichael, clerk in Arch. Campbell's store, Lindsay, while standing upon a step-ladder, hanging out some goods upon the hooks above the door, slipped, and his hand became impaled upon the sharp spike.

A representative of the firm of Lipton & Son, Chicago, shipped from Ingersoll the other day the five mammoth cheeses ordered from James Ireland, of the west Oxford cheese factory. Four of them weigh 5,500 lbs each, one destined for Glasgow and three for Liverpool, the other one of 2,500 lbs., being for Gibraltar. The representative of Lipton & Son after inspecting the cheese was so well pleased with the make and quality that he made Mr. Ireland a handsome present.

Nearly all the apples turned out by the various evaporating establishments in Prince Edward county this year have already been purchased for the English market. The demand for canned apples is also very large for the same market.

Mr. John Rogers has purchased the stock of D. McLean in the Kerr Block, Petrolia, Ont., at a rate on the dollar, and will give his customers the benefit of the discount. The stock in question consists of new clean goods in the grocery and provision trade.

The Chamber of Commerce and 75 business men of Duluth spent Thanksgiving Day in Winnipeg. They were entertained by members of the Winnipeg City Council and the Board of Trade. A public reception was given the visitors in the opera house.

A dog last week chased a rat into a drawer containing several boxes of matches in a grocery on the corner of Delisle and Dominion streets, Montreal. In the scrimmage the matches set fire to the store and did damage to the extent of over a hundred dollars before the firemen extinguished the flames.

A London, Ont., merchant received a registered letter the other day from Montreal containing $100 on a debt of $135 contracted at Cornwall in 1868. This is the third amount he has similarly received during the past month which he considered as lost. He has in his mind others whom he would be glad to say were just as honest.

Mr. J. Pretty, New Westminister, B.C., is about to build a salmon-curing and ice-storing house on the south side of Lulu Island. It is the intention of this gentleman to go into the fresh fish storing business, and he will put in a large refrigerator for the purpose of freezing the fish before they are shipped. The concern will be run on a lage scale.

Ten new brick stores with plate glass fronts, some entirely new and some rebuilt, have been erected and occupied in Brussels, Ont., this summer. Its numerous factories, all prosperous, the salt well, flax mills, woollen mill, grist mills, cabinet factory, carriage factories, fire engine works—indeed, every institution in the town—is doing well.

Messrs. John W. Snow and Howard Anderson have become members of the firm of Syda and Cousins, the well-known wholesale fish dealers, of Digby N. S. For the present the business will be conducted under the old name. Mr. John H. Syda, has gone to Montreal on business connected with the firm's branch in that city and will remain four or five months.

During October, D. Cantelon, of Clinton, shipped from Watford 3,284 barrels of apples; Ilderton, 1,968; Komoka, 541; Kippen, 435; Hensall, 509; Goderich, 3,147; Brucefield, 2,213; Clinton, 3,123; Blyth, 1,162—a total of 16,382 barrels. The apples were sent to the following places:—Liverpool, 9,572 barrels; Glasgow, 2,248; Manitoba, 4,572.

Marcil Lachapelle, foreman of the St. Lawrence Sugar Refinery, died suddenly the other night. At half past ten o'clock he was seen to enter a yard in the rear of No. 8, Berri street, and to fall to the ground. When assistance came he was speechless. The Notre Dame Hospital ambulance was called up, but when it reached the yard Mr. Lachapelle was dead.

In passing Doty's basket factory at Oakville, Ont., the attention of a representative of THE GROCER was arrested by the stacks of baskets that were being pushed forward on trucks from the shipping door. Upon venturing some comment on this evidence of brisk business, he received the reply that the secret of it was advertising in THE GROCER.

Shipping is fairly brisk at all Prince Edward island ports. Oats and potatoes, the two staples, are of good quality and a large crop. Many cargoes of oats are being shipped to Great Britain, where they are in demand at high prices and will bring a large sum of money back to the island, while local starch factories are consuming enormous quantities of inferior potatoes.

The Ingersoll Board of Trade has chosen the following officers:—President, Mr. Stephen Noxon; First Vice-Pres., Dr McKay, M. P. P.; Second Vice-Pres, Mr. H. Richardson; Secretary, Mr. W. H. Jones; Treasurer, Mr. W. B. Nelles; Council, Messrs. Sumner, Frezell, Mitchell, Enright, J. S. Smith, Ellis, O. E. Robinson, Gurnett, Bellamy, Podmore and C. C. L. Wilson; Auditors, H. Richardson, and J. S. Smith.

At an early hour Saturday McCready's factory on Adelaide road, St. John, N. B. was found to be on fire. The establishment consists of vinegar works and a cornmeal mill, and near by were a barn and dwelling house. All were destroyed, including a small quantity of grain, 30 tons of hay and one of the horses. Mr. McCready estimates

"CAIRN'S"
HOME MADE MARMALADE.

In 1, 2 and 7 lbs., in Glass, White and Stone Jars.

We are now taking orders for January shipment of this delicious preserve. Send in your orders early as the stock is limited."

BLAIKLOCK BROS,
General Agents for Canada.
MONTREAL

TORONTO AGENTS:
WRIGHT & COPP,
40 Wellington St. East, Toronto.

FOR THE
HOME, PICNIC,
CRUISE, or CAMP
The "STAR BRAND" delicious
HAMS & BACON
CAN BE HAD FROM ALL THE BEST GROCERS
F. W. FEARMAN,
Hamilton, Ont.

YOUR STOCK
Is not complete
without a full line of
Munn's Boneless Codfish.
There is no nicer or choicer material packed anywhere.
Be sure and send your orders for this ECONOMICAL and CONVENIENT article of food.
Packed in 2 lb. bricks.
Assorted Boxes 5 lb., 10 lb., 20 lb. and 40 lbs.
We have also on hand
Thick Codfish Steak,
packed in 100 lb. Boxes.
BUY THE BEST.
STEWART MUNN & CO.,
22 St. John St., Montreal.

BALTIMORE FRUIT PUDDINE.
ELLIS & KEIGHLEY,
Agents,
TORONTO.

"We offer to the Trade."
3,000 half boxes new fine off stalk Valencia Raisins.
3,000 half boxes 3 and 4 Crown Layers.
200 packages New Currants, barrels, half barrels, cases and half cases.
Figs in 1, 6, and 12 lb. boxes, mats and bags.
Peels—Lemon, Orange and Citron, also
500 cases 2lb. blue berries.
Please ask for samples and quotations.
L. CHAPUT, FILS & CIE., Montreal.

BEST GOODS IN THE MARKET.
FRANKFORT, CAMBRIDGE, BOLOGNA, CHICKEN, HAM and TONGUE SAUSAGES.
PUT UP BY THE MOFFATT PACKING CO.,
MONTREAL.

THOS. LAWRY & SON,
PORK PACKERS AND LARD REFINERS.
Curers of the Celebrated L. & S." and Imperial brands of Smoked Meats.
PURE LARD A SPECIALTY. | Hamilton, Ont.

FRY'S COCOA.

JAMES TURNER AND CO., WHOLESALE GROCERS, WINES AND LIQUORS.
Our stocks comprise everything in groceries, including the latest novelties.
We are selling agents for the following leading lines :
Ram Lal Pure Indian Teas,
Three grades, FINE, EXTRA, CHOICEST.
Bendsdorp's Royal Dutch Cocoa,
Batger's Jams and Marmalades,
Pickstone's Washing Crystal,
Mrs. Millar's Maccaboy Snuff.
The above goods in their respective lines cannot be excelled.

EMPIRE TOBACCO CO.
MONTREAL.

his loss at $14,000. He has $10,000 insurance. Both the vinegar factory and corn mill will be rebuilt at once.

James Turner & Co., Hamilton, have a splendid assortment of all Christmas delicacies, which they are selling at low prices to the trade.

On Monday evening the business men of Ottawa met for the purpose of bringing into active existence again the Board of Trade, which has been dormant for years. No definite action was taken.

About 160 of the employes of D. S. Perrin & Co., London, recently assembled in the shipping room of the establishment and presented their foreman, Thomas W. Watson, with a gold watch and chain. Mr. Watson has been an employe for four years, and is highly esteemed by his fellow-workmen.

A model of neatness is what the grocery store of Mr. Barron, of Yonge St., may be called. Taking advantage of the holiday last week, he has had his store renovated and decorated. Much artistic taste has been displayed in the ceiling and cornice decorations; the colors harmonize, are bright and pleasing, and add much to the general appearance of the store. Mr. Barron now possesses as pretty a grocery store as can be found in Toronto.

A St. John despatch says: The Abbie S. Hart, which arrived on Saturday, at this port, is the first Montreal sugar ship of the season. Last year the Canadian Pacific began the work of forwarding raw sugar to Montreal from here. This fall the company improved the Carletonbranch, increased its terminal facilities, and made arrangements to handle a large number of cargoes. The first ship brings over 2,000 tons. The work of landing this sugar makes a valuable winter industry for the west side of the harbor.

Complaints, says the Vancouver World, continue to be made by dealers as to the slovenly manner in which the fruit growers of that district continue to pack and ship their fruit. In many instances the boxes fall to pieces before they reach this city. These fruit ranchers complain that whilst they are paid so much per lb. for the fruit before it is put in the boxes, which are generally supposed to contain 50 lbs., whilst in reality they only contain from 36 to 40 lbs, the dealers are asking and receiving the same price as if they were the full sized regulation box of 50l bs. If this is so it should be rectified at once.

LONDON RETAIL GROCERS' ASSOCIATION.

The regular monthly meeting of the Retail Grocers' Association of London was held on Nov. 11th. The meeting opened at 2:45 p.m.

The minutes of last meeting were confirmed as read.

The regular order of business was gone through as quickly as possible, and the delegates' trade questions published in THE CANADIAN GROCER were taken up for discussion.

The report from the committee on amendment of constitution and by-laws was received and adopted, with the suggested amendment that the evening would be a better time for meeting than 2:30 in the afternoon, and the secretary was requested to see if the hall could be secured for evening meetings and report to the committee.

Mr. W. H. Ferguson, the chairman of the picnic committee, reported that the auditors had audited the accounts and reported a balance on hand of $99.

The report was adopted.

The thanks of the chairman were extended to the members who assisted in making the picnic a success.

A communucation from the London Soap Co., was read and the Secretary requested to answer it.

Three new names were added to the list of members and a very interesting meeting closed at 5.30 p. m.

Under the head of new business, the questions drafted at the convention of delegates of the Retail Grocers' Association, held in Toronto on Oct. 12, were taken up and the following answers were prepared, to be forwarded to the secretary of the convention:—

ON THE WHOLESALE GUILD.

No. 1. This association is opposed to the Guild's time terms.

No. 2. This association is not in favor of the Guild's sliding scale on the prices of starches, sugars, etc.

No. 3. We would favor the terms proposed by the delegates for sugars and syrups —viz., 45 days, with 1½ per cent. discount for cash in 15 days; all other goods, 3 months, with 3 per cent. discount for cash in 15 days.

SELLING TO CONSUMERS BY WHOLESALE MEN.

No. 1. We not are aware that local wholesalers sell to consumers.

No. 2. We have reasons for believing that they do supply charitable institutions, but are not aware that they are selling to hotels.

No. 3. As a means of stopping wholesalers selling to consumers, we would suggest to refrain from buying from them.

No. 4. Some of our wholesale houses did sell to consumers, but at the request of the Retail Grocers' Association agreed to discontinue doing so, and we do not know that they have broken faith with us.

GIVING CREDIT TO IRRESPONSIBLE TRADERS.

No. 1. We would be in favor of withdrawing our custom from a wholesale house which gives credit to irresponsible traders.

No. 2. As to the disposal of bankrupts and bankrupt stocks, we would suggest that no settlement be granted to any person or persons where there is any appearance of dishonesty, and that the Association should handle bankrupt stocks.

SUPPLY STORES.

No. 1. There is one supply store, The Empire Tea Co., in the city, and several stores in the neighboring townships that supply the Patrons of Husbandry or Industry.

No. 1. To suppress supply stores, we would approve boycotting.

PEDDLING.

No. 1. Local peddling is being carried on very extensively and payment of fees is very largely evaded.

No. 2. We appealed to the grocers and store keepers of this county to assist us in abating the peddling nuisance and received no response.

No. 3. We would recommend application to the Government as a further step for the solution of the peddling question.

No. 4. The license fee is practically evaded, as the Government does not grant municipalities the proper power to impose fees and collect them.

Compare the quality with any other.

BENSDORP'S ROYAL DUTCH COCOA.

Manufactured at Amstersdam, Holland.

Is absolutely Pure and Soluble Very delicate in flavor and of great strength. It will please more of your customers than any other Cocoa on the market, and please you because it pays a good profit. Packed in cases of 12 lbs. each. Price, ¼ lb. cans, $2.40 per doz.; ½ lb. cans, $4 50 per doz.; 1 lb. cans, $8.50 per doz.

ORDER A CASE AT ONCE OF

Eby, Blain & Co., Toronto. James Turner & Co., Hamilton.
Caverhill, Rose, Hughes & Co., Montreal. M. F. Eager, Halifax.
H. N. Bate & Sons, Ottawa. Whitehead, Turner & Co., Quebec.

STEPHEN L. BARTLETT, Sole Importer, Boston, Mass.

INCREASE YOUR TRADE

BY HANDLING

"KENT BRAND"

Fine Mixed Pickles.

Ask your Wholesale Grocer for them or write direct to

The KENT CANNING AND PICKLING CO.,
Chatham, - Ont.

JOHN PETERS & CO.,

General Commission Merchants and Brokers,

Halifax, N. S. and
Kingston, Jamaica, W.I.

Agents for The E. B. EDDY MFG CO., HULL, P. Q.

We are open to accept one or two more Agencies of first-class houses, either at Halifax or Kingston. We have a good connection and splendid storage facilities.

References: The Merchants Bank of Halifax.
The E. B. Eddy Mfg Co., Hull, P.Q.
The Mercantile Agencies.

JAMES E. BAILLIE,
PORK PACKER, TORONTO.

Hams, Breakfast Bacon Rolls.

GANONG BROS.,

ST. STEPHEN, N.B.

MANUFACTURERS OF THE

G. B.

CHOCOLATES.

N. K. FAIRBANK & CO.,

COMPOUND REFINED LARD.

185 WELLINGTON ST., MONTREAL.

CHICAGO. ST. LOUIS. NEW YORK.

Condensed Mince Meat.

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all seasons.

Will not ferment in warm weather.

J.H.WETHEY
ST CATHARINES ONT
CONDENSED
MINCEMEAT
FOR
MINCE PIES
J.H.WETHEY
ST CATHARINES, ONT
SOLE MANUFACTURER FOR CANADA
DIRECTIONS
THE CONTENTS OF THIS PACKAGE WILL MAKE TWO LARGE PIES. ADD 1½ PINTS OF WATER, OR HALF THAT AMOUNT FOR EACH PIE. BOIL 15 OR 20 MINUTES. IF TOO THICK, ADD A LITTLE WATER. IF TOO THIN, BOIL TO THE PROPER CONSISTENCY. IT IS THEN READY FOR THE CRUST. A LITTLE SUGAR, VINEGAR, WINE OR OTHER SPIRITS MAY BE ADDED IF DESIRED.

The best and cheapest Mince Meat on Earth. Price reduced to $12.00 per gross, net.

J. H. WETHEY, St. Catharines, Ont.

GEO. MATTHEWS

PACKER and CURER of the "Rose Brand"

Hams, Bacon and Lard,

ALL NEW STOCK.

PACKING HOUSES, OTTAWA, PETERBORO' and LINSDAY, ONT.

TORONTO MARKETS.

TORONTO, Nov. 19, 1891.

GROCERIES.

Trade would need to be excellent to be pronounced good by the wholesalers. Their standard this year is a severe one. It is the high line marked two months ago by their anticipations, and as business does not come near that they vote it low. Comparison with the average of former autumns is the fair test of the state of current business; it would show that there is nothing exceptionally backward about the trade of the present season, that in fact it is quite up to the usual fall trade. But though there is discontent with the pace of business there is still confidence in the future, and hopes for the most part remain unblighted. The weather continues to be rather an adverse factor, though the week opened with a broken spell. The signs of freezing up are viewed with hopeful feelings. Sugar is slightly firmer and in better request. Dried fruits are moving more freely, canned goods are more active, and teas are selling. Money is also reported to be more plentiful, but payments are still backward.

CANNED GOODS.

Buyers have been more numerous. This is an effect of a more settled market and of holding off for advantages. The week's trade has helped to stiffen the situation, as there are no rumors of any exchange of assorted vegetables at less than $1.05. Peas and tomatoes are clearly firmer, and corn is a shade easier, though concessions on the latter are usually confined to brands below the finest. Selling appears to be easier than buying, in large lots of tomatoes, the canners being reported sold out of the best brands. Tomatoes of selected brands alone would be hard to buy at $1.05; those who hold them are tenacious for $1.10. Peas are in a similar position. There is no movement in fruits, nor are there any inquiries. Salmon jobs out steadily from $1.35 upwards. Lobster is selling from $1.10 up.

Says the B. C. Commercial Journal: The Alaska packers' combination seems to have most of the elements of stability about it. We understand that the entire pack has been placed in the hands of trustees, and no member can withdraw salmon unless he pays for it on the basis of $4 per case for Red Alaska. This would seem to be an effectual means of maintaining the price. Arrivals of Alaska fish at San Francisco continue large, but are only slightly in excess of previous years. Up to the 30th October, the arrivals were 579,797 cases. For the same period in 1890, they were 563,901 cases, and in 1889, 575,579 cases.

COFFEES.

The sales of coffee have been appreciably larger, probably because stocks are fuller. A 200-bag lot of Rio changed hands on Monday on a basis of 16½ to 17c. The price in retailers, lots is 18c. upwards. Java is in stock at from 27c., and Mocha at 28 to 30c. The roasters have been buying more freely the past few days.

Cable advices report the result of the Government sale of coffees at Batavia covering 25,000 peculs Malang at 54.18 florins. This compares with same quantity on October 8th at 43.87 florins, and shows an advance equal to 3½c. per pound.

DRIED FRUIT.

An improvement in the demand for dried fruit has been a feature of the week's trade. Purchases have not only been more numerous but they have also been larger, giving some token of the interest that is looked for against the holiday trade. Valencia raisins are offered at 6c. for good brands on the spot, and 5½c. to arrive. The week's sales have been quite large. The second shipments of Malaga raisins have been in stock all this week and under the easier prices noted in last week's Prices Current they are meeting a good demand. Currants are active and firm at 5½ to 6½c. in barrels. There is as much diversity in the quality of currants this year as in Valencia raisins, which causes a wide range in quotations. New Malaga figs in 56 lb. bags are in stock and selling at 5 to 5½c. A few lots of dates from New York ex s. s. Renown have arrived and are pronounced very choice. They are quoted at 7½c.

NUTS.

Stocks are fairly replenished in almonds which are moving towards the retailers fairly freely at quotations indicated in Prices Current. Inquiry is active in advance of future business which is expected to be strong when walnut supplies are forward. Tarragona almonds are easier from 13½c. upwards.

RICE AND SPICES.

A few small orders constitute the draft upon stocks of rice at the present. Prices are steady and unchanged. The spice market is dull, with the firmness of nutmeg the leading feature. At the second English mustard sale of the season held at Wisbech, the prices obtained a week before were fully maintained. It is stated that large quantities of mustard remain unthrashed, owing to the unfavorable weather; and this fact, coupled with the smaller growth of the present season, made the market a smaller one than usual. Good bright samples changed hands readily, but inferior seed was hard to sell even at prices greatly in favor of the buyer.

SUGAR.

Firmer prices outside exercise a beneficial influence upon this market, where quotations have hardened the past few days. The undertone of strength has not been without its improving effect upon orders, which have increased, but not largely, since last week. The better tone which M. Licht's estimate of the beet crop imparted to the market has resulted in an advance of about £1 per ton in England, and the improvement is reflected in New York, where granulated advanced 1-16c. on Monday. Here dulness is in the ascendant at the moment, but once the trade that has long been looked for gets started, there can be little in the way of an advance, if present tendencies are not arrested. Granulated is steady at 4⅞ to 5c., yellows at 3½ to 4½c., and raws at 3½c. upwards.

The New York Commercial Bulletin says: —Recent letters from Jamaica to a commission house in this city say that there have been abundant rains, and that the prospects of the coming crop are good. It is expected that the output of sugar from Jamaica will be much larger than usual, and planters are looking forward to a season of increased prosperity.

SYRUPS AND MOLASSES.

The week's trade has been a very quiet one in both classes of sweets, and has been attended by no changes in price. New Orleans and West Indian molasses are about equally inactive, buyers for both being very backward.

TEAS.

Local stocks have been increased by late shipments of Japans, in which a considerable proportion of low grades are included. Japans range from 16½c. upwards. New receipts of Congous as well are about due. Blacks are to be had as low as 14½c. Young Hysons at easier prices are wanted, very little tea as low as 17c. being in stock. Inquiry for medium grades of Japans is getting better, but actual trade is on the slow side in all teas. Brokers have placed more stock with jobbers this week than they did for some time previous.

Messrs. Lloyd & Carter, in their monthly report, say: During the past month the increased imports of Darjeeling tea have supplied buyers liberally, and there has been a strong, active demand at the low quotations ruling. The quality has been fairly satisfactory, though there are not many extra fine parcels offering, and all such give excellent averages. Inferior grades of Darjeeling have further declined in sympathy with the lower prices from all districts, and in view of increased shipments from Calcutta and Ceylon they are hardly likely to show improvement for some little while. It is probable that the present low prices will increase the consumption considerably, but one cannot expect much confidence among dealers while we have such pressure of supplies. The best teas have been from Margaret's Hope, Poobong, Selimbong, Seeyok, Kalej, L M B M K in cross, Goomtee, and Hopetown.

MARKET NOTES.

Mr. H. C. Boomer, of Warren Bros. & Boomer, who has been ill for some time, is convalescent, and will probably be at business next week.

Mr. T. O. Leonard, of the Oswego Starch Co., who was here last week, says that in the Eastern States trade is quite as dull as it is here, but in the west business is more active.

In this week's Prices Current an advance in brooms is marked. Relative to this Messrs. Chas. Boeckh & Sons say:—The advance has been caused by a shortage in the crop, and American manufacturers have

CLEMES BROS. :-

WE OFFER THIS WEEK:

Car Choice Ripe Florida Oranges. New Hallowee "G.M." Dates. New Tarragona Almonds. Choice Ripe Malaga and Messina Lemons. Also another lot Almeria Grapes.

PRICES RIGHT.

51 Front Street East, TORONTO.

Phone 1766.

New Currants.
New Sultanas.
New Valencias.
New Figs.

P. C. LARKIN & Co.,

WHOLESALE GROCERS,

25 FRONT ST. E.

LEONARD BROS.,

Wholesale Fish Dealers,

Are now prepared to fill all orders for their

Celebrated Boneless Codfish

(from new fish)

packed in 5, 10, 25 and 40 lb. boxes, 2 lb blocks wrapped in waxed paper.

SEND FOR QUOTATIONS.

ST. JOHN, N.B. MONTREAL, P.Q.

Baltimore Fruit Puddine.

Ellis & Keighley,

Agents,

TORONTO.

TO GROCERS.

SIMCOE CANNING COY'S

Goods are warranted first-class.

PUSH THEM.

Order through your wholesale House.

There is no other Blacking for sale in Canada equal to

P. G. FRENCH BLACKING.

If you have not already compared it with others, send to us for a sample—Try it—You will be convinced.

PURE GOLD MANUFACTURING CO.,

31 Front Street East, Toronto.

Todhunter, Mitchell & Co.

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXOELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS. :: TORONTO.

GOLD MEDAL AWARDED

DELHI CANNING CO.,

Jamaica Exhibition.

WE are still at the front and propose staying there, the high standard of excellence for which our goods are noted will be fully maintained this coming season. When purchasing Canned Goods keep in mind the Maple Leaf Brand prepared by the Delhi Canning Co. Every can is honestly filled and perfectly reliable. Our fruits are noted for their high syrups and natural flavors.

Delhi Fruit and Vegetable Co.,

FACTORIES : DELHI AND NIAGARA.

SUGARS DOWN.

The Wholesale Grocers' Boycotte does not prevent me underselling them 17 cents per hundred on

GRANULATED SUGAR--

The Combination price is now 5 cents per lb., and I am selling at $4.83 per hundred. I have a large stock.

New Currants, New Raisins,
New Figs, Canned Goods (1891 pack)

Which I am selling at lowest Cash prices. Write for quotations of Teas and General Groceries.

JAMES LUMBERS,

WHOLESALE GROCER,

TORONTO.

MARKETS—Continued.

made an advance of 50c. per dozen. We have received advices showing that best grades are now held at $150 per ton, an advance of nearly 100 per cent. in less than one month, and holders are not anxious to sell even at the advanced figures. Knowing that your valuable paper is carefully read by all live grocers, we think you will be doing them good service by making the above facts known to them. Those requiring stock should order promptly, as all manufacturers are behind in their orders, and there is no doubt whatever that a further advance will take place.

D. Ritchie & Co., of the Dominion Cut Tobacco Cigarette and Snuff Works, Montreal, have added two new brands of cigarettes, The Holder and Hyde Park, which appear in this week's Prices Current.

Wright & Copp have received a large consignment of assorted jams put up by J. Robertson, Paisley, Scotland, and Manchester, England. They are put up in 1 and 2 lb. jars, and consist of plum, gooseberry, currant, strawberry and raspberry.

The Chicago Bulletin says: A convention of broom manufacturers is now being held in this city. It is well attended, and broom makers besides attending this conference have taken advantage of their visit by buying up considerable corn. It is claimed that so far this week over 30 cars have been sold, and gossip has it that about 1,000 tons are wanted. The market for broom corn has worked into a very strong position. The country has been so thoroughly scoured that only a small portion of the crop remains in first hands, and of the stock laid in at this point a considerable portion has been taken. Prices have advanced in nearly all quarters, and holders generally have had their views considerably stiffened. From the present outlook it appears as if every part of the new crop will be needed. A general improvement in prices is quoted. The crop has been so nearly sold that it is now possible to compute with some degree of accuracy the extent of this year's crop, and latest estimates place the aggregate yield as about 23,000 tons, against 30,000 tons last year, and last year it was considerably below the average. Stock of broom corn in the growing sections of Illinois is said to have been reduced to less than 1,000 tons. Missouri and Ohio crops are said to have been about all sold. The crop in the West is also pretty well picked up,

PETROLEUM.

Business is active but prices are stationary at points of quotation that have been reported for months. No new feature comes up for notice.

The Petrolia Advertiser reports: Petrolia crude $1.30 per bbl.; Oil Spring crude $1.30 per bbl. The prices of crude oil on the exchange and private sales during the past week have not demonstrated any special features of interest, business for the most part having been dull, and the drop about 5 cents in the oleagenous has proved our oft repeated advice not to rush the drill and increase the production, thereby playing into the hands of the manufacturers. The course of the crude oil market now appears to be more affected by the hifalutin and absurd reports received from day to day, showing up in almost every case big wells. The refined oil market is about the same as that recorded in our last, but if crude comes down to a dollar, which it will do if this fanatical process is continued, the producers will have no one to blame for it but themselves.

Surprise Soap

Is unequalled by any other Soap in the ordinary ways of washing, either by soaking or boiling the clothes, or both. But the best results are obtained by following the directions according to the new "Surprise way." All we ask is to give it a fair trial (without boiling or scalding) and see if SURPRISE SOAP does not make every piece like new, taking out streaks, stains, and all of the yellowish look that other soaps are sure to give when garments get a little old.

INQUIRE

The St. Croix Soap Mf'g Co.,
St. Stephen, N. B.

Branches:
MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 40 Wellington St. East.

DRUGS AND CHEMICALS.

Nothing new is to be reported in the drug trade, which pursues a tranquil course just now. All seasonable lines are selling fairly well, with the usual call for goods kept in general stocks.

BUTTER AND CHEESE.

Freer receipts are telling on the prices of butter. Local dealers have been able to collect a little stock beyond the immediate needs of consumers, and with this momentary independence of the supply they are not offering so good prices. On the part of the sellers there is more liberal offering, the supply being recruited from milk which throughout the summer and early fall went to the cheese factories. This easier state of the market is more perceptible in the better grades, as the supply of common butter has not increased, and is now rather short. More could find sale if it were available. The best dairy tub rarely gets above 17c., and the range for good extends from 15c. up to that figure. Below that, all the way to 11c. prices are variable for seconds. There have been more liberal offerings of large rolls since the weather cooled. They go at about the same price as good tub. Creamery rolls and tubs are not coming this way, but are quoted at 26 and 24c. respectively.

Cheese had firmed up very notably at the end of last week, but took an easier tone at the beginning of this. The trade is quiet, at 10½c. for full creams.

COUNTRY PRODUCE.

BEANS—Quotations for car lots are $1.30 and $1.35. The movement in a large way has been stronger to make up shipments north-westward. Out of store prices are $1.50 to $1.60.

DRIED APPLES—Negotiations are always pending but proceed slowly towards business as there is a feeling that stock is plentiful. Prices outside in round lots are 4 to 4¼c.; on spot 4½ to 5c.

EVAPORATED APPLES—Do not sell freely. Offers are more plentiful than bids. The price outside is 6 to 6⅞c.; on spot they are 7¼ to 8c.

EGGS—The price is firm at 18c. for candled, which are behindhand in meeting the call for them. Limed are 15c.

GAME—Is fairly plentiful but in better demand with more seasonable weather. Partridges are 30 to 40c. a brace, wild ducks are scarce at 30 to 50c. a brace, and venison is somewhat easy at 4 to 5c. in the carcass and 8 to 9c. in the haunch.

HAY—The price is firmer and higher, ranging at $11.50 to $12.25 for choice timothy on track. All is wanted that comes to hand.

HIDES—No. 1 green, cows', are 4 1-2c., and steers' are 5c. Cured are 5 to 5¼c. The hide market is dull.

WE ARE BUYING
Dried Apples.
SEND SAMPLES AND QUOTATIONS

ESTABLISHED 1869.
STANWAY & BAYLEY.
BROKERS
AND
GENERAL COMMISSION MERCHANTS.
54 FRONT ST. EAST. TORONTO.

WE ARE BUYING
Evaporated Apples
SEND SAMPLES AND QUOTATIONS.

ESTABLISHED 1841.

W. H. Schwartz and Sons,

Coffees,
Spices,
Mustard.

HALIFAX, N.S.

ORIENT MILLS.

WM. HOOD & CO.,

(SUCCESSORS TO W. A. BRADSHAW & CO.)
Importers and Manufacturers of

Coffees,
Spices,
Mustards,

CREAM OF TARTAR, BAKING POWDERS, FLAVORING EXTRACTS, ETC.

48-50 Lombard Street, Toronto.

Robertson, Thompson & Co.,

Commission Merchants,

185 NOTRE DAME ST., EAST,

P.O. Box 615. WINNIPEG, MAN.

Consignments of country produce receive careful attention. Returns made promptly.

All kinds of produce handled. Consignments solicited. Carriers supplied.

J. CLEGHORN & SON,

Wholesale Fruit and Oyster Dealers

94 YONGE ST., TORONTO.

Bulk and Canned Oysters and Haddies, etc., fresh daily.

Florida Oranges, Almeria Grapes, Cape Cod Cranberries, Lemons, Spanish Onions, Nuts, Figs, Dates, etc., in stock.

J. F. YOUNG & CO.,

PRODUCE AND COMMISSION MERCHANTS

74 Front St. E., Toronto.

Our business is Solely Commission. The only plan which does justice to the Consignor. We handle everything which the Country Storekeeper has to send from home to sell. None of our own goods to sell in preference to yours when the market is good. Nothing between you and best price obtainable except a small commission.

Prompt Sales and Quick Returns.
We Furnish Egg Cases. Try Us.

T. W. CLARK & CO.,

General Commission and Provision Merchants and Wholesale Dealers in Dairy Products.

Consignments solicited and business transacted for Eastern Canada Merchants.

Established 1886.

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References: Bank of British Columbia.

WILLIAM RYAN,

PORK PACKER

70 and 72 FRONT ST. EAST,
Toronto, Ont.

NEW CURING HAMS,
BACON, PORK,
NEW PURE LARD.

Hams, Breakfast and Roll Bacon,

New curing, now ready.

For Choice full flavor goods send us a Sample order.

Jas. Park & Son,
Toronto, Ontario.

The Ontario Produce Co'y.

Produce Brokers and Commission Agents,

70 COLBORNE STREET, TORONTO,

Solicit consignments of the following:

Tub, Large and Pound Roll BUTTER.

POULTRY.

BEANS ONIONS APPLES

CHEESE.

T. G. Williamson & Co.,

COMMISSION MERCHANTS.

TEAS, COFFEES, FRUITS, SUGARS, ETC.

42 Front Street East,
TORONTO, ONT.

GEO. C. THOMPSON. CHAS R. KING.

THOMPSON & KING,

Consignees, Brokers, General Commission and Mercantile Agents,

51 Wharf Street, cor. Fort, Victoria, B.C.

Storage. Correspondence Solicited.

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Provision Merchant,

83 COLBORNE STREET, - TORONTO.

All kinds of Hog Products handled. Also Butter, Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.
Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.,

26 WEST MARKET STREET,

Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

Reesor & Rogers,

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Solicit consignments of Country Produce from Storekeepers.

71 Colborne St., Toronto.

Telephone 2291.

JNO. A. MOIR,

GENERAL AGENT.

Consignments Solicited.

SPECIALTIES: Canned Goods, Dried Apples, Evaporated Apples, Codfish.

Quotations and samples sent on application. A trial solicited.

41 St. Francois Xavier Sts., Montreal.

McLAREN'S

Is Honest Goods and just the Thing on Which to make or Extend a Business.

COOK'S FRIEND
BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock.

MARKETS—Continued.

HONEY—The market is rather inactive, but the situation shows signs of improving. Good extracted is worth 10c., and sections are 13 to 16c.

HOPS—The market has undergone marked improvement. Prices now offered are 18 to 23c. for new crop stock. Sellers have higher ideas and ask 21 to 25c. The market has advanced in England and Europe.

ONIONS—A good demand exists and is maintaining a strong movement of stock at $1.90 to $2.25 per barrel according to quality. A considerable amount of shipping is now being done.

POULTRY—Chickens are 40 to 60c. a pair, ducks 60 to 75c. a pair, geese are 6½ to 7c. per lb., turkeys are 10 to 11c. per lb. These quotations are firm in correspondence with the backwardness of the supply.

POTATOES—Are easy, cars standing on offer at 40c., but buyers are not forthcoming. Out of store prices are 50 to 55c.

SEEDS—The weather has been against trade, inasmuch as it has not favored threshing, that being put off as long as outside farm work can be done. Hence deliveries are light. Alsike is unchanged at $5.50 to $6 for prime to choice, and $6.50 for extra export samples.

SKINS—Sheepskins made their usual half-monthly advance of 5c. on Monday, which brings them to 85c. Calfskins are 5 to 7c.

STRAW—Is steady at $6 to $6.50.

WOOL—The first transaction involving the export sale of fancy wool of this season's clip took place on Monday, when a lot of 75,000 lbs. of choice fleece was sold at 19½c. There were several tons offered at the same price, but the United States market is dull. Trade lots are 18 to 19c.

DRESSED HOGS AND PROVISIONS.

The advance in the price of feed has been followed by lighter feeding, and hogs below the weights suitable for packers are still numerous, though less so than they were a week ago. There has been rather a light supply of packers' weights, which sell at from $5.25 to $5.75, with $5.62 1-2 a usual figure. There is some unsettlement in the market, which is felt on every day supplies are heavy, buyers then being slow to take hold.

BACON—Is easier, at 8 to 8 1-4c. for long clear. Smoked backs are 10 1-2 to 11c., and bellies are 10 1-2 to 12c. Rolls are 8¼ to 9c.

HAMS—Are quieter and lower, at 11 to 11 1-2c.

LARD—Is easier at 9 1-2 to 10c. for Canadian pure and compound 8 1-2 to 9c.

BARREL PORK.—Mess pork is quiet at $14 and short cut at $16.

FISH AND OYSTERS.

Fresh fish, especially lake herring, are scarce, and will be so until colder weather sets in. The trade has not been much larger than last week, though haddock and cod are moving at firm prices. The oyster trade is exceedingly good, with prices at the same mark—namely, $1.25 to $1.30. Finnan haddies are scarce and the price keeps firm at 7½ to 8½c.

FLOUR AND FEED.

The usual volume of demand is experienced, with little effect on prices in anything but rolled oats, corn-meal and wheat-bran, all of which are a little firmer and somewhat higher. Prices are as here follow :—$5.75 for Manitoba patent, $5.25 to $5.35 for Ontario patents, $4.50 for straight roller, $4.40 to $4.50 for extra, $2.25 to $4 for low grades, $5.25 to $5.40 for strong bakers'. Graham flour is $4.50, standard oatmeal $4 to 4.30, rolled oats $4.20 to 4.20, Kiln-dried corn meal is $3.80 to $4 00, rolled wheat $4.50 to $4.75 ; wheat bran $12.50, cracked corn $1.50 per cwt., mixed chop $20 to $25, split peas $4, pot barley $4.25, oats 35 to 37c.

FRUITS.

Apples come forward and go out very freely at prices ranging from $1.50 to $2.50. There is more than the usual export and consumptive demand on account of the easy prices and the good quality which this year abounds. A good trade in cranberries is done at $8.25 to $9 per barrel for dark, and from 25 to 50c. less for light-colored Cape Cod fruit.

GREEN FRUIT.

Oranges are selling satisfactorily these days. Jamaicas are steady at $7 to $7.50. Floridas are now in prime condition for consumption, easier in price and in better demand at $3.25 to $3.75. Lots of 50 to 100 boxes would be sold at $3. Malaga lemons are in ample stock at $3.75 to $4.50 in boxes and $7.50 to $8 in chests. In the latter firm of package excellent value is given. Messinas are rather green yet and consequently in low demand at $5 to $6. Malaga grapes are steady at $4.75 to $5 for ordinary weights, and as high as $6.50 for heavy weights. Jersey sweet potatoes are $2.50 to $3, with a few Baltimores yet obtainable at $2 to $2.50. Bananas are scarce at $1.25 to $1.75. Pineapples are 12 to 18c.

SALT.

The wholesale trade has been brisker. Three cars of bbl salt at $1.15 ; 2 cars fine sacks at 85c.; 1 car dairy at $1.25 have moved this week. Prices are steady. Bbl salt car lots $1.15. Coarse, car lots, f.o.b. 70c. ; small do 85 to 90c. ; Dairy, car lots, f.o.b. $1.25 ; small do, $1.50. ; quartersacks, 45 to 50c ; Common fine, car lots, 85c. ; small do 95 to $1 ; Rock salt per ton $15.

DRY GOODS.

The backwardness of the weather is the primary cause in the backwardness of trade. If the weather were wintry, as it is usually expected to be at this season, there would be freer delivery of grain and more money circulating among the people. There would then be both the atmospheric and financial conditions necessary to make business in lines now carried by wholesale dry goods men. There is a little improvement this week.

MONTREAL MARKETS.

MONTREAL Nov. 19, 1891.

There has been no great volume of business doing during the week, but a fair trade has progressed. The feature of the week has been the stir in coffee, etc., the difficulties in Brazil inclining buyers to devote some attention to supplies, while stocks here are light. In Produce, also, the week has witnessed more stir in cheese, caused by the shortage across the line, and there has been considerable speculative business as an advance.

SUGAR, ETC.

The sugar market has been quiet locally, but within the past few days a stir in New York, has occured, and this has livened up our market somewhat. Quotations here are steady 3½ to 4¼c. for yellows, and 4½c. for granulated from refineries. The tendency is firmer though, and round lots of yellows have left first hands at 3½c., and raws also have been moved in a wholesale way at 3¼c.

Syrups are selling slowly at 2⅜ to 2½c., molasses quiet at 36 to 37.

TEAS.

The tea market is quiet and easy in tone. About 1,000 packages of Japan changed hands at 14 to 15½c. Blacks are dull, the only business being the sale of 1,500 packages Oolongs on New York account at 10c.

COFFEES AND SPICES.

The disturbance in Brazil has occassioned a change in the coffee market, for buyers are beginning to feel anxious about supplies in view of the small reserves they have to fall back on. This anxiety has pricipitated a sudden movement from the first, quite a round quantity of stock being moved during the week. Round lots of 100 bags Rio are moving at 18 to 18½c. and Jamaicas are the same. Of course these figures are for lots of the size mentioned, any thing smaller means 19c. Spices are unchanged from before.

RICE.

There is nothing new to say concerning rice, a fair distributive demand being noticed. We quote : Patna, $4.50 to $5; Japan, $4.25 to $4.50 ; standard, $3.90, and off grades $3.50 in car lots.

DRIED FRUIT.

The demand for dried fruit in a wholesale way has fallen off, as jobbers pretty well filled their wants during the active turn we have previously noted, consequently business is duller and prices rule firm and supplies in first hands are small. Valencia raisins rule unchanged, 5½c. for firsts and 5¼c. for seconds. Advices on currants from primary continue firm and holders here are stiff. They have a fair jobbing call at 5½ to 6c.

NUTS.

There is no particular change to mention, about the usual trade passing. New Grenoble walnuts rule at 14 to 15c. and French ditto 10c. Almonds of all sorts are unchanged, while filberts are steady at 9 to 10c., with pecans strong at 16 to 17c.

CANNED GOODS.

The canned goods market is quiet locally, the general features of the market being about the same as reported last week. To-

N. B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal.

EVERY CAN WARRANTED.

J. H. TODD & SON,

Victoria, B.C., Owners.

AGENTS, Stanway & Bayley, Toronto. Agents for Ontario
" W. S. Goodhugh & Co., Montreal.
" Grant, Horn & Bucknall, Winnipeg.

SPECIALTY.

- Stone Ground Flour -

No Frozen Wheat used.

Meals and Feed of all kinds.

Mention this Paper.

J. & R. ROBSON,
Brantford, Ont.

CORTICELLI

SPOOL SILKS & TWISTS,

EMBROIDERIES & FANCY SILKS.

To satisfy and please your customers you must keep the best lines. "CORTICELLI" has that reputation; if you want to put in a line of these goods. Send for further information and prices to

CORTICELLI SILK CO.,

ST. JOHNS, P. Q.

Dyspepsia and Bronchitis Cured.

Suffered for three years with dyspepsia and bronchitis, tried several remedies prescribed by the most expert physicians without benefit; was induced to try ST. LEON MINERAL WATER. I used the same freely as directed for a few months, as I found this water the first remedy to relieve me from above complaints. I recommend ST. LEON with the greatest pleasure.

P. T. LEMAISTRE,
Master S.S. Beaver,
Pictou, N.S.

St. Leon Mineral Water Co., Ltd.,
Head Office, 101½ King St. W., Toronto.
BRANCH—Tidy's Flower Depot, 164 Yonge St.

HARRY T. DEVINE & CO.,

FLOUR, FEED AND PRODUCE MERCHANTS.

Sole Agents for Vancouver, New Westminster and District for LEITCH BROS.' CELEBRATED OAK LAKE MANITOBA FLOUR.

City Office and Store : 130 Condova St.
Wharves, No. 1 and 2 : False Creek, Westminster Avenue,
VANCOUVER, B.C.

BRANDON ROLLER MILLS,

Brandon, Man

—MANUFACTURERS OF—

Hungarian, Patent, Strong Bakers

-- FLOUR --

Also Oatmeal, Rolled Oats, Rolled Oatmeal, Granulated and Standard.

Dealers in all kinds of grain and feed.

ALEXANDER, KELLY & CO'Y,
PROPRIETORS.

Dominion Mills,

LONDON, ONT.

HEADQUARTERS FOR

OATMEAL

CORNMEAL, POT BARLEY,
SPLIT PEAS, ROLLED WHEAT,
AND ALL BREAKFAST CEREALS.

Write for Samples and Prices.

CARTLEY & THOMSON,
303 to 311 Talbot St.

N. WENGER & BROS.,

AYTON, ONT.

- - MILLERS - -

(Hungarian Process)

BRANDS:
KLEBER, MAY BLOSSOM.

AGENTS:
J. L. SMITH & SON, - Montreal.
EPHRAIM ERB, - Halifax.

HODD & CULLEN

Roller Millers.

FLOUR

Manufactured "Hulgarian" System.

Our brands are

Classic,
Anchor,
White Frost,
Challenge,
Diadem,
Strong Bakers.

Heavy dealers in

Oats, Oatmeal, Beans,
Peas. Middlings, Bran.

Quotations by wire.

Address, STRATFORD, ONT.

EMBRO OATMEAL MILLS.

D. R. ROSS, - - EMBRO, ONT.

A CHOICE QUALITY OF

Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways. Have new machinery for the manufacture of Rolled Wheat and Graham Flour and will be pleased to have orders

---

Tilsonburg Mills

PATENT
PAN DRIED
OATMEAL

FLOUR High Patents, Bakers and Low Grades.
Split Peas, Pot Barley and Corn Meal.
Feed of all kinds.

E. D. TILLSON, TILSONBURG, ONT.

LEITCH BROS.

MILLERS, OAK LAKE.

LEITCH TRADE MARK OAK LAKE

Grinders of MANITOBA WHEAT EXCLUSIVELY.

MONTREAL MARKETS—Continued.

matoes are still offering freely, but prices are fairly steady in the expectation of orders from the West.

GREEN FRUIT.

There is a fair jobbing demand for dried fruit, oranges selling quietly at $7 to $8 for Jamaicas in barrels and $3.25 to $3.50 for Floridas in boxes. Lemons are unchanged at $4.50 to $6. Almeria grapes are coming forward in fair quantities, but the demand is steady and prices are unchanged at $5 to $5.50.

APPLES.

The apple market maintains its steady feelng, and the heavy shipments to Liverpool seem to have been absorbed with sufficient celerity as to prevent any material change. This is gratifying to dealers on spot and values in a wholesale way are unchanged, business moving steadily along in car lots at $2 to $2.10. Recent sales quote a range of 13s. to 17s. at Liverpool.

FISH.

The market has been quiet, but the firm feeling is fully maintained and there is no change to note. Herring continue scarce, with holders stiff, and receipts of B. C. salmon and lake trout have been taken at steady prices with sufficient freedom to prevent any accumulation. Cod, etc., rule firm and unchanged.

PROVISIONS.

The provision market is quiet and dealers are holding pork steady at our quotations, but a local packer has issued a circular quoting heavy Canada short cut at $16. We quote as follows: Canadian short cut, per brl. $16.75 to $17; mess pork, western, per brl. $13.75 to $14.25 ; short cut, western, per brl. $16.75 to $17.00 ; hams, city cured, per lb. 10 1-2 to 11 1-2 ; hams, canvassed, per lb. 00 to 00 ; lard Canadian, in pails, 8⅞c. to 9c ; bacon, per lb. 9c. to 10c ; lard com. refined, per lb. 7¾ to 8c.

EGGS.

The egg market is steady under a fair local demand, at 15 to 16c. for held fresh and Montreal limed. Receipts continue light.

POULTRY, ETC.

Receipts of poultry and game are light and there is a good demand, with prices stiff. We quote:—Ducks and turkeys 8 to 9 1-2c., and chickens and geese 5 1-2 to 7c. per lb.; partridge, 40 to 45c. per brace.

BUTTER.

This market does not exhibit any alteration, and although the shipping demand is not so great holders show no anxiety about finest stock. In fact there is no great reason for any, for butter seems safe at a reasonable price. Late-made creamery is held for 24 to 24 1-2c., and finds sufficient buyers to warrant these figures, while Townships dairy is not plentiful, with prices firm at 18 to 20c. Choice western dairy has been moved at 16 to 17c. Late-made creamery, 24 to 24 1-2c.; fine creamery, 23 to 23 1-2c.; finest Townships, 19 to 20c.; finest Western, 16 to 17 1-2c.

CHEESE.

The cheese market rules active, and the turn that had its conception at the time the home demand set in across the line is continued. Business has already been noted at the advance, and further transactions are reported at 10½c., sufficient to justify the market being called brisk. It has to be noted, however, that the business is all confined to this side, and although the cable is advanced to 52s. the complaints about want of encouragement from across the water still continue. Be this as it may there are dealers who are taking their profit whoever is to carry the cheese, and in some cases it constitutes quite a neat little margin on the right side. Finest fall makes, 10¼ to 10½c. ; Fine stock, 10 to 10⅛c. ; Medium grades, 9¾ to 9⅞c. ; Cable, 51s.

GRAIN.

The movement here is largely if not entirely restricted to to the coarser grains, especially oats, which rule very firm. The stocks in store compared with those of a week ago show an increase of 96,436 wheat, 36,935 oats, 369 barley, and a decrease of 50 corn, 3,280 peas, 69,467 rye. Compared with a year ago there is an increase of 268,505 wheat, 60,674 peas, 91,590 oats, 146,273 barley, and a decreose of 9,323 corn. We quote as follows :—No. 1 hard Manitoba, $0; No. 2 do. $1.05 to $1.07 ; No. 3 do., 97c; No. 2 Northern, $1.04; peas, 79 to 80c. per 66 pounds in store, 77 to 78c. afloat; oats, 36c. per 34 pounds in store, 37c afloat ; corn, 68c. to 69c. duty paid ; feed barley, 48 to 50c. ; good malting do., 60 to 62c.

FLOUR.

There is a steady jobbing demand for flour and prices do not show any alteration. Straight rollers move at $4.85 and strong bakers' at $5 to $5.10, while there is a demand for patents' at steady prices. The stocks in store show an increase of 3,156 barrels compared with a week ago, and a decrease of 6,866 barrels compared with a year ago. Patent spring, old wheat, $5.40; Patent spring, new wheat, $5.00 to $5.30; Patent winter, $5 to $5.25; straight roller $4.75 to $4.85 ; Extra $4.40 to $4.50 ; Superfine $3.95 to $4.10; City strong bakers' $5.00 to $5.10; Strong bakers' $4.75 to $5.50.

ST. JOHN, N. B., MARKETS.

ST. JOHN, N. B., Nov. 18. 1891

The wholesale grocers have had a busy week, and even the holiday did not seem to make much difference, as quite a number were at their places of business filling orders. Money still continues hard to collect, which is having the effect of restricting trade somewhat.

FLOUR—The millers have advanced the price of flour about 10c. per bbl. on all grades, though it does not seem to make any difference in the quantity selling, which at this season of the year is usually large. Manitoba is quoted at $5.95 to $6,50 ; Ontario high grade $5.30 to $5.40 ; Medium Patents $5 to $5.15.

MEAL—There is nothing new to report about corn meal. The price is unchanged and likely to remain steady, $3.10 to $3.20 being the quotations.

OATMEAL—Is firmer and some holders are talking of still further advance; $5.75 to $5.80 is the ruling price on roller, with standard about 10c. lower.

BEANS—Have advanced a little in price, and reports received would favor the opinion of another upward movement shortly. The last quotations were $1.60 to $1.65 for hand-picked.

COUNTRY PRODUCE.—Butter is coming in more freely, though the quality is not up to the standard and is selling 16 to 19c. Eggs are very scarce and accordingly high; they readily sell for 20c. The shipment, of potatoes have fallen off somewhat which has caused an easier tone. In cheese there is only a fair demand, with prices unchanged.

FISH—Pickled herring have been unusually scarce this fall, and prices are higher than for several years. There has only been one small vessel with full cargo, and they are principally in half barrels.

COD—Are also scarce, and any that offers are readily picked up, $4.20 to $4.50 for mediums, $4.80 to $5 for large, pollock $2.20 to $2.30.

NOTES.

The first cargo of sugar from Iloilo this fall has arrived in ship Abbie S. Hart, which will be forwarded via I. C. Railway. Last season all was shipped via C. P. R.

The new price-book carried by the travellers of Eby, Blain & Co., is a model one. The mass of detailed information it contains is admirably arranged, while reference is made instant and certain by a system of indexing that is very ingenious and complete. For the conception and preparation of the work great credit is due to the author, Mr. W. H. Seyler.

"Put Money in thy Purse."

Othello, the Moor of Venice.

The words of the immortal Shakespeare have their application to the present time as well as to the days of the scheming Iago.

One way for the grocer to put money in his purse is to handle a popular labor-saver like GIBSON'S ICINA. It is put up Chocolate, Pink and White and is sold in 1 lb. and ½ lb. packets, 2 doz. in a case, assorted or any kind separate

Icina will ice a cake in three minutes without use of eggs. Order through your Wholesale Grocer, and if he does not keep it it will only cost you a cent to write direct to the sole proprietors,

GIBSON & GIBSON,
Cocoa and Chocolate Makers,
TORONTO.

A. H. BADGEROW. ALEX. H. DIXON.

The Badgerow, Dixon Bonded Vinegar
Manufacturing Co.,
79 and 81 Jarvis St., Toronto

Highest award, Toronto Exhibition.

Elliott, Marr & Co.,
Importers of Teas
—AND—
Wholesale Grocers.
LONDON, ONT.

DAVIDSON & HAY

Wholesale Grocers,

36 Yonge Street,

TORONTO.

- FLATS -

In stock fresh "Clover Leaf" Salmon and "Clover Leaf" Lobsters, in flat tins, containing the finest parts of the fish.

Be particular to look for the word "CLOVER LEAF" on every label.

Sloan & Crowther

WHOLESALE GROCERS,

59, 61 and 63 Front St. E.,

TORONTO.

STUART, HARVEY & CO.

IMPORTERS AND

WHOLESALE GROCERS

A Large and Well-Assorted Stock of

Teas, Sugars and General Groceries

NOW IN STORE:

New Muscatels,
" London Layers,
" Connoisseur Clusters,
" Valencia Shelled Almonds,
" Sultanas.

HAMILTON, ONT.

To the Trade.

NEW ARRIVAL OF

NEW SULTANA RAISINS.
NEW LONDON LAYER RAISINS.
NEW IMPERIAL CABINET do
NEW CONNOISSEUR CLUSTER RAISINS.
NEW CURRANTS IN BARRELS.
NEW CURRANTS IN ½ BARRELS.

Write for quotations. Specialty of Sugars.

N. QUINTAL & FILS,

WHOLESALE GROCERS,

274 St. Paul Street,

MONTREAL.

RIO COFFEE

Ex. S. S. Phidias.

WARREN BROS. & BOOMER,

35 and 37 Front St. East,

TORONTO, ONT.

EDWARD ADAMS & CO.

ESTABLISHED 1846.

Wholesale Grocers and Importers of

TEAS,
SUGARS,
COFFEES,
TOBACCOS.

95 & 97 Dundas St., London, Ont.

BALFOUR & CO.,

IMPORTERS OF TEAS

—AND—

WHOLESALE GROCERS,

HAMILTON.

WESTERN ONTARIO AGENTS FOR

Cherry's Irish Mustard, X.D.S.F.

This is superior to any other grade in the market. Try it.

JUST ARRIVED !

Consignment finest Mocha Coffee.

Write for Samples and Quotations.

SMITH & KEIGHLEY

WHOLESALE GROCERS,

9 Front St. E., Toronto

Thos. KINNEAR & Co

Wholesale Grocers and Importers of

TEAS,
SUGARS,
COFFEES,

AGENTS FOR

Cherry's Irish Mustard, X.D.S.F.

This is superior to any other grade in the market. Try it.

47 Front St. E., - TORONTO.

CEYLON TEAS.

THE CELEBRATED

CRESCENT BRAND REGISTERED. CEYLON TEA

is packed expressly for

J. W. LANG & CO.,

Wholesale Grocers, Toronto.

NEW FRUITS.

(IN STORE)

CURRANTS--
VOSTIZZA,
"CRESCENT"
FINE PROVINCIAL,
(In cases, barrels and ½ barrels.

RAISINS--
VALENCIA, C. Morand brand.
Selected and finest Off Stalk.
Black Basket Malaga.

FIGS--
Fine to Choicest Eleme in 1 lb., 10 lb. and 20 lb. boxes.

PERKINS, INCE & Co.,

41 and 43 Front St., Toronto.

J. F. EBY. HUGH BLAIN.

New Tarragona Soft Shell

ALMONDS

—ALSO—

New Valencia Shelled Almonds.

EBY, BLAIN & CO.,

Wholesale Grocers,

FRONT AND SCOTT STS. TORONTO.

BISCUITS

OF EVERY DESCRIPTION

AT LOWEST PRICES.

WE are making a specialty of Biscuits, particularly SODAS, which are unexcelled. Their quality has never been surpassed and never will. Our business is run on modern principles. Our machinery, the latest fruits of modern invention. Our labor the most skillful and experienced on the Continent. Ingredients the best and purest, regardless of ost. RESULT—The finest quality of biscuits and the most digestible food obtainable.

Once used always used is the result of a trial order of any of our lines. Through competition we are compelled to give the retailer concessions that he never before received. Through competition we are compelled to recognize the retailers interests as our own.

The profit of the retail store of to-day is in the buying. To buy successfully you must try the goods and prices of the leading manufacturers. In certain lines one house can do better for you than another.

Last but not least we are prepared to give you satisfaction, if allowed the opportunity.

The Toronto Biscuit and Confectionery Co.,

7 Front St. East,
TORONTO.

TELEPHONE 528.

Always Reliable !!!

The secret of the great popularity which "BARM" Yeast enjoys is that it can be depended upon,

Always reliable.
Never Fails.
Successful every time.

Consequently it pays every one to handle "BARM" Yeast.

TRY IT !!!

BARM YEAST MFG. CO.,

TELEPHONE 1920. 35 Wellington St. E., Toronto.

BALTIMORE FRUIT PUDDINE

ELLIS & KEIGHLEY,

Agents,

TORONTO.

PICKLING VINEGAR.

T. A. LYTLE & CO.,

Bonded Manufacturers,

124--128 RICHMOND ST. W.,

TORONTO.

P. DOTY & SON,

(Successors to W. B. Chisholm)

MANUFACTURERS OF

1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers.

Oakville, Ont.

B. R. Nelles,

CRIMSBY, ONT.

Packer and Preserver of the Celebrated BEAVER Brand Canned Goods, Evaporated Apples.

JAMS and JELLIES

IN GLASS AND PAILS.

Wholesale Only.

The British Columbia Fruit Canning and Coffee Co'y, Lt'd.

VANCOUVER, B.C.

Importers and Manufacturers of

COFFEES, SPICES, MUSTARDS,
CREAM TARTAR, BAKING POWDER, &c.,
FLAVORING EXTRACTS,
CANDIED PEELS,
JAMS, JELLIES, MARMALADES and
CANNED FRUITS.

Chivers' Carpet Soap

For cleansing and restoring carpets. Warranted to take out grease or ink, and restore the colors. Likewise in all woolen fabrics

Chivers' Disinfectant Cloth Soap

Will clean all kinds of cloth, removing grease, ink, etc., restoring the colors like new. For price. etc., address

J. H. WALKER,
Alma, Ont.

TO THE TRADE

—IN—

Canned Goods.

We are making all arrangements for this season's pack—and enlarging our factory considerably—Thanks for last season's trade and soliciting this year's.

Faithfully yours,

D. W. DOUGLAS,
St. Johns, P.Q.

A. HAAZ & CO.,

Bonded Manufacturers of

Honey Dew, White Wine, Malt and Cider VINEGARS.

74 Bagot Street, - Kingston, Ont.

Business Changes

SALES MADE OR PENDING.

H. E. Jackson, grocer, Vancouver, B.C., has sold out to J. T. Brown.

R. A. Storrs & Co., wholesale liquor dealers, Ottawa, advertise their stock for sale by tender.

The grocery stock in the estate of C. J. Thomas, Toronto, is advertised for sale by auction.

PARTNERSHIPS FORMED AND DISSOLVED.

Hamber, Thyme & Henshaw, manufacturer's agents, Vancouver, B. C., have dissolved.

Wm. Patterson, manufacturer of biscuits and confectionery, Brantford, has admitted his son Wm. F. into partnership.

REMOVALS AND DEATHS.

Ira Gould & Sons, millers, Montreal, have sold out and are retiring from business.

Knight & Morrow, general merchants, Souris, P.E.I., have retired and been succeeded by McDonald & McEachern.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

Gideon Lalonde, grocer, Coteau du Lac, Que., has assigned.

A. Frame & Son, general merchants, Maitland, N. S., have assigned.

L. B. Cochrane, general merchant, Medicine Hat, N. W. T., has assigned.

B. McWilliams fruit dealer, Toronto, has assigned, to C. T. Noble, Toronto.

L. Theroux & Co., general merchants, Yamaska, Que., have compromised.

John Chester, general merchant, Widder, Ont., has assigned to Thos. Kenny, Sarnia.

John Stinson, general merchant, Singhamton, Ont., has assigned to E. R. C. Clarkson, Toronto.

Wm. Ablett, grocer and commission merchant, Toronto, has assigned to to Campbell & May Toronto.

Solomon Wigle & Son, general merchants, Leamington, Ont., have assigned to Henry Baker & Co., Toronto.

A. S. Daoust, grocer, Montreal, has assigned at the instance of Charles Mignault, Montreal. The liabilities are in the neighborhood of $3,000. A. Cusson & Sons, $400 ; Daoust Bros., $690 ; and Charles Mignault, $388, the principal creditors.

OYSTERS! OYSTERS!

W. Heyson's Celebrated Baltimore daily by express. Write for quotations.

Jas. Dickson & Co., Agents,
26 W. Market St., Toronto.

Finnan Haddie, Cod Fish,
Labrador Herrings, Ciscoes, &c.

FOR PEARLEY TEETH. TRY SOMERVILLE'S Mexican Fruit **CHEWING GUM.**

BUSINESS CHANCE.

NEW HONEY. COMB OR EXTRACTED—We can supply the trade. Write for prices. GOOLD & CO., Brantford, Ont. 46

STEEL, HAYTER & CO.,
Importers of
INDIAN TEAS

Direct from their estates in Assam.

New Season's Teas are now arriving.

PROPRIETORS OF THE WELL-KNOWN
"MONSOON" BRAND.
Samples and Quotations on application.
11 & 13 Front St. E. Toronto.
Calcutta and London Firm : Octavius Steel & Co.
Telephone 2354.

BALTIMORE FRUIT PUDDINE.

ELLIS & KEIGHLEY,
AGENTS,
Toronto.

PURE CONFECTIONERY, FINEST BISCUITS.
Manufactured by
J. McLAUCHLAN & SONS,
OWEN SOUND, ONT.

HOW'S THIS FOR BIZ. :

Orders for 69 Gross Star Fire Lighter by mail alone in one day.

GROCERS send for sample and press opinions, of the fastest selling article of the day, BIG SELLER, BIG PROFIT.
STAR MFG. CO., London.

The PELEE ISLAND WINE & VINEYARDS Co. Limited

Brantford and Pelee Island } J. S. HAMILTON & CO'Y, BRANTFORD, ONT. Sole Agents for Canada.

REINHARDT & CO.,
SALVADOR LAGER
IS THE VERY BEST.
TORONTO.

SAPOLIO Is a solid handsome cake of SCOURING SOAP Which has no equal for all cleaning purposes except the laundry. It will clean paint, make oil cloths bright and give the floors, tables and shelves a new appearance. It will take the grease off the dishes, and off the pots and pans. It scours the knives, the wash basin, bath tub, even the greasy kitchen sink. It brightens all metals except silver or gold. If you have not sold it yet, send your order at once to
EMIL POLIWKA & Co.
36 Front st., East, Toronto, Ont.
Dominion Agents.

New Season's Pack
SNIDERS' TOMATO CATSUP.
" " **SOUP.**
" **CHILI SAUCE.**

The finest goods in the Market to be had of Wholesale Grocers.

WRIGHT & COPP,
AGENTS,
TORONTO.

Send for Price List of our various brands of chewing gum.

C. T. HEISEL,
36-38 Lombard St.
TORONTO.

Reg. Trade Mark.

Established 1849.

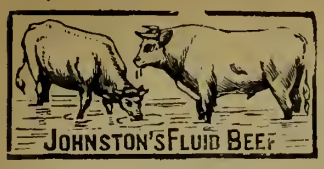
GOLD, SILVER
—AND—
BRONZE MEDALS
20 1st prizes.

MICHEL LEFEBVRE & CO'Y
Manufacturers of
Lion--L--Brand
Pure Vinegars, Mixed Pickles, Jellies, Jams, Preserves.
Montreal, P.Q.

THE PERFECT POCKET PRINTER.

For marking Linen, Books, Cards, etc. Sets up any name. Contains Three Alphabets Rubber Type. Bottle (warranted) indellible ink; Type Holder, Pad, etc., put up in cartons of one dozen each with show cards in colors. Price $2 per doz.

THE COPP, CLARK CO., LTD.,
9 Front St., West. Toronto.



All the Flesh-forming and Strength-Giving Elements of Prime Beef are supplied by

JOHNSTON'S FLUID BEEF

It is a valuable Food for the Sick—an invigorating and stimulating beverage.

NUTRITIOUS, PALATABLE AND EASILY DIGESTED.

W. G. A. LAMBE & CO.,

Commission Merchants,

TORONTO.

AGENTS FOR

The St. Lawrence Sugar Ref'g Co., Montreal.

The British America Starch Co., Brantford.

DURABLE PAILS AND TUBS.

TRY THEM

The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

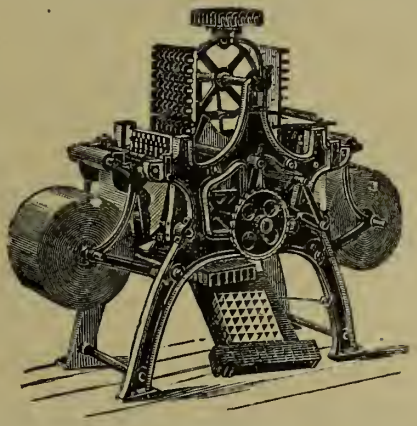
Represented by

Chas. Boeckh & Sons, Toronto,

Jas. Lee & Co., Montreal.

Northumberland Paper and Egg Case Co.

Sole Manufacturers of Machine Made Egg Case Fillers. (Straw Board.)



We also make a first-class Wooden Case, and can therefore supply a complete Egg Case at the lowest possible price. For prices and other information, address the Mills, CAMPBELLFORD, ONT

The Norton Manufacturing Co.,

E. P. Breckenridge, Toledo, Pres. — C. C. Warren, New York, Sec.-Treas.

Edwin Norton, Chicago, Vice-Pres. — W. C. Breckenridge, Resident-Manager.

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

FRUIT, PAINT, LARD, BAKING POWDER, FISH AND LOBSTER

CANS.

Capacity, fifty thousand cans per day.

Sole Agents in Canada for Norton Brothers

"Solder Hemmed" Caps.

Inquiries and Correspondence Solicited.

HAMILTON, - ONT.

TOILET PAPERS

IN PACKAGES AND IN ROLLS. PERFORATED AND PLAIN.

Made from very Choicest, Purest Stock.

IN PACKAGES		
IMPERIAL,	4½ x 6½	1000 sheets.
ROYAL,	4½ x 6½	Special
PURITAN,	5½ x 7½	1000 sheets.

PERFORATED AND PLAIN ROLLS	
STANDARD,	HOTEL,
FACTORY,	ATLANTIC.

SPECIAL BRANDS AND WRAPPERS PUT UP TO ORDER. ENCOURAGE CANADIAN MANUFACTURE.

We are sole owners in Canada of all the Patents and Rights of The Albany P. W. Paper Co.

Prices Attractive and Discounts Liberal.

THE E. B. EDDY CO., - HULL, CANADA.

For reliable brands of cut smoking and chewing Tobaccos use the following:

CUT SMOKING:
OLD FLAG.
GOLD FLAKE.
HAND MADE.

FINE CUT CHEWING:
GOLDEN THREAD. GLOBE.
VICTORIA. HIGH COURT.
JERSEY LILY.

MANUFACTURED BY

THE GLOBE TOBACCO WORKS CO., OF LONDON, Ltd.

THE CANADIAN GROCER PRICES CURRENT.

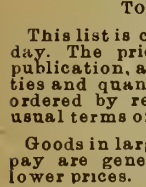
TORONTO, Nov. 12, 1890.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.



Cleveland's Superior Baking Powder in tin cans, per dozen net.

10 cent tins	.....	1 00
¼ lb. "	.....	1 50
6 oz. "	.....	2 20
½ lb. "	.....	2 80
12 oz. "	.....	4 25
1 lb.	.....	5 50
5 lbs.	.....	25 50

	Per doz
Dunn's No. 1, in tins	2 00
" " 2, in tins	75
Cook's Gem, in 1 lb pkgs	$1 75
" " 7 oz "	85
" " 2 oz "	40
" " 5 lb. tins	65
" " bulk, per lb	12

	Per doz.
Empire, 5 dozen 4 oz cans	$0 75
" 4 " 8 "	1 15
" 2 " 16 "	2 00
" ½ " 5 lb cans	9 00
" bulk, per lb	15

COOK'S FRIEND.

(In Paper Packages.)	Per doz
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, ½ "	14 00

Ocean Wave, ¼ lb, 4 doz cases	75
" ½ lb, 4 "	1 30
" No. 1, 2 "	1 90
" 1 lb, 2 "	2 20
" 5 lb, ½ "	9 60

WHITE STAR.	per doz
4 oz tins, 3 doz in case	0 75
12 " 2 doz in case	2 00
5 lb " ½ "	9 00
5 oz glass jars, 2½ doz in case	1 10
10 oz glass jars, 2 doz in case	2 00
Bulk, per lb	0 15

BISCUITS.

TORONTO BISCUIT AND CONFECTIONERY CO.

Abernethy	8½
Arrowroot	$0 11
Butter	0 6
" 3 lbs	0 20
Cabin	0 7½
Cottage	0 8½
Digestive	0 10
Daisy Wafer	0 16
Garibaldi	0 10
Gingerbread	0 11
Ginger Nuts	0 10
Graham Wafer	0 09½
Lemon	0 10
Milk	0 09
Nic Nac	0 12
Oyster	0 06
People's Mixed	10½
Pic Nic	0 09
Prairie	0 08½
Rich Mixed	0 14
School Cake	0 11½
Soda	0 06
" 3 lb "	0 20
Sultana	0 11
Tea	0 11
Tid Bits	0 09½
Variety	0 11
Village	0 07½
Wine	0 08½

BLACKING.

Day & Martin's, pints, per doz	$3 20
" ½ "	2 10
" ¼ "	1 10
Spanish, No. 3	4 50
" " 10	9 00

JACQUAND FRENCH BLACKING.

No 2 per gross	2 30
No 3 "	3 45
No 4 "	4 60
No 5 "	6 90

BLACK LEAD.

Reokitt's Black Lead, per box... 1 15
Each box contains either 1 gro., 1 oz.; ½ gro., 2 oz., or ¼ gro., 4 oz.

TELLIER, ROTHWELL & CO'S.

Royal Black Lead, per gross..... $1 80

F. F. DALLEY & CO.

	Per gross.
Silver Star Stove Paste	9 00

Packed in fancy wood boxes, each box contains 3 doz.

BLUE.

Reckitt's Pure Blue, per gross.. 2 10

TELLIER, ROTHWELL & CO'S.

Parisian Square Blue, per lb.. 13 to 140

CORN BROOMS.

CHAS. BOECKH & SONS. per doz

X Carpet,	4 strings, net		$3 60
"	4 "	"	3 20
3 "	3 "	"	2 95
XXX Hurl	4 "	"	2 90
1X "	4 "	"	2 65
2X Parlor	4 "	"	2 50
3 "	3 "	"	2 25
4 "	3 "	"	1 85
5 "	2 "	"	1 50
Warehouse	4 "	"	3 25
Ship	4 "	"	4 00
1 Cable	2 wire bands, net		3 25
2 "	3 "	"	4 00

CANNED GOODS.

	Per doz	
Apples, 3's	$1 00	$1 10
" gallons	2 60	2 75
Blackberries, 2	2 00	2 10
Blueberries, 2	1 25	1 40
Beans, 2	.....	1 00
Corn, 2's	1 05	1 10
" Special Brands	1 30	2 10
Cherries, red pitted, 2's	2 25	2 40
Peas, 2's	1 10	1 15
Pears, Bartlett, 2's	....	2 00
" Sugar, 2's	....	1 70
Pineapple, Baltimore	2 40	2 50
" Bahama	2 90	3 00
Peaches, 2's	2 10	2 25
" 3's	3 00	3 50
" Pie, 3's	1 60	1 65
Plums, Gr Gages, 2's	1 75	2 00
" Lombard	1 75	2 00
" Damson Blue	1 90	2 00
Pumpkins, 3's	0 90	1 00
" gallons	3 00	3 25
Raspberries, 2's	2 25	2 40
Strawberries, choice 2's	2 25	2 40
Succotash, 2's	1 50	1 65
Tomatoes, 3's	1 05	1 10
Finnan haddies	.....	1 40
Lobster, Clover Leaf	.....	2 95
" Other brands	2 10	2 30
Mackerel	1 00	1 10
Salmon, Horseshoe, talls	....	1 40
" " flats	....	1 70
" white	1 10	1 25
Sardines Albert, ¼'s tins	....	11½
" " ½'s "	....	18
" Martiny, ¼'s "	10	10½
" " ½'s "	16,	17
" Other brands, 9¾,	11, 16,	17
" P & C, ¼'s tins	23,	25
" " ½'s "	33,	36
Sardines Amer, ¼'s "	6½,	8
" " ½'s "	9,	11

JAMS AND JELLIES.

DELHI CANNING CO.

Jams assorted, extra fine, 1's	2 35
Jellies, extra fine 1's	2 25

TORONTO BISCUIT & CONFECTIONERY CO

	Per lb
Jams, absolutely pure—apple	$0 06
Family	0 07
Black and Red currant. Raspberry, Strawberry, Peach and Gooseberry per lb	0 12
Plum	0 10
Jellies—pure—all kinds	0 10

These goods are put up in glass jars and in 5, and 10 lb. tins and 28 lb. pails.

Marmalade—orange	0 12

CANNED MEATS.

Comp. Corn Beef	1 lb oans	$1 50	$1 65
" "	2 "	2 55	2 70
" "	4 "	4 80	5 00
" "	6 "	8 00	8 25
" "	14 "	17 50	18 50
Minced Collops,	2 lb cans		2 60
Roast Beef	1 "		1 50
"	2 "	2 60	2 75
"	4 "		4 75
Par Ox Tongue,	2½ "	$8 50	8 75
Ox Tongue	2 "	7 85	8 00
Lunch Tongue	1 "	....	3 25
"	2 "	6 00	6 25
English Brawn,	2 "	2 75	2 80
Camb. Sausage,	1 "	....	2 50
"	2 "	....	4 00
Soups, assorted,	1 "	....	1 35
"	2 "	....	2 25
Soups & Boulli	2 "	....	1 80
"	6 "	....	4 50

Potted Chicken, Turkey, or Game, 6 oz cans	1 60
Potted Ham, Tongue or Beef, 6 oz cans	1 35
Devilled Tongue or Ham, ½ lb cans	1 40
Devilled Chicken or Turkey, ½ lb cans	2 25
Sandwich Ham or Tongue, ½ lb cans	1 50
Ham, Chicken and Tongue, ½ lb cans	1 75

MINCE MEAT.

BRYANT, GIBSON & CO.'S—TORONTO.

Mince Meat, ½ gal glass jars,	$9 50
Ditto, 25 and 40 lb pails, per lb.	12½c

J. H. WETHEY'S—ST. CATHARINES.

Condensed, per gross, net	$12 00

CHEWING GUM.

ADAMS & SONS.

	To Retailers.	
Tutti Frutti,	36 5o bars	$1 20
Bo-Kay (new)	150 pieces	1 00
Sappota,	150 "	1 00
Magio Trick,	115 "	0 75

Cleveland's Baking Powder yields best profit to the grocer, and is of such a superior quality that a customer gained is always retained.

Prices Current, Continued—

Red Rose,	115 pieces ...	0 75
Sweet Fern,	230 " ...	0 75
Puzzle Gum	115 "	0 75
Oolah " "	115 " ...	0 75
Monte Cristo, new	180 " ...	1 30

C. T. HEISEL.

	To retailers per box	
Red Jacket,	115 pieces.	0 75
Royal Fruit,	36 5c. pkgs.	1 20
Digestive,	120 pieces.	0 80
Largest Heart	150 "	1 00
Globe picture	150 "	1 00

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO.S.

Chocolate—	Per 1b.
French, ¼'s....6 and 12 lbs.	0 30
Caraccas, ¼'s..6 and 12 lbs..	0 35
Premium, ½'s..6 and 12 lbs...	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs .	0 24
Sticks, gross boxes, each...	1 00
Cocoa, Homœopat'c, ¼'s, 8 & 14 lbs	30
" Pearl " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs.....	18

BENSDORP'S ROYAL DUTCH COCOA.

¼ lb. cans, per doz.....	$2 40
½ " " "	4 50
1 " " "	8 50

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma.....per lb	$0 30
Mott's Prepared Cocoa	28
Mott's Homœopat'c Cocoa(¼s)	32
Mott's Breakfast Cocoa.....	35
Mott's Breakf. Cocoa(in tins)	40
Mott's No. 1 Chocolate.....	30
Mott's Breakfast Chocolate...	28
Mott's Caracas Chocolate.....	40
Mott's Diamond Chocolate....	22
Mott's French-Can. Chocolate	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibbs.....	30
Mott's Cocoa Shells.....	5
Mott's Vanilla Chocolate stick	22&24
Mott's Confec Chocolate.....22c—	40
Mott's Sweet Choc. Liquors 21c—	30

COWAN COCOA AND CHOCOLATE CO.

Cocoas—	
Hygienic, 1, ½, ¼ lb. boxes	70, 75
Iceland Moss ¼lbin 12lb boxes	35
Soluble (bulk) 15 & 30 lb bxs ...	18, 20
Soluble (tins) 6 lb and 12 lb....	20
Cocoa Nibs, any quantity ...	30, 35
Cocoa Shells, any quantity...	05
Cocoa Essence.....per doz	1 40
Chocolates—	
Mexican, ¼, ½ in 10 lb bxs	30
Queen's Dessert, "	40
Vanilla "	35
Sweet Caracas "	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross...	00
Pure Caracas (plain) ¼, ½ lbs	40
Royal Navy (sweet) "	30
Confectioners' in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

WALTER, BAKER & CO'S.

Chocolate—	
Pre'um No. 1, bxs. 12 & 25 lbs each	40
Baker's Vanilla in bxs 12 lbs each	52
Caraccas Sweet bxs 6 lbs each, 12 bxs in case.....	53
Eagle, sweet & spiced, bxs 12 lbs each	33
Vanilla Tablets, 416 in box, 24 bxs in case, per box.....$3	65
Spanish Tablets, 100 in box, 12 bxs in case.....$3	00
German Sweet Chocolate—	
Grocers' Style, in cases 12 boxes, 12 lbs each	25
Grocers' Style, in cases 24 boxes, 6 lbs each	25
48 Fingers to the lb., in cases 12 bxs 12 lbs each.....	25
48 Fingers to the lb., in cases 24 bxs 6 lbs each	25
Cocoa—	
Pure Prepared boxes, 12 lbs each	40
Cracked, boxes, 20 lbs each, 1 lb and assorted papers.....	32
Cracked, in bxs, 12 lbs., each, ½ lb. papers	32
Cracked, in bags, 6, 10 & 25 lbs each	32
Cocoa and shells, 12s and 25s.....	30
Breakfast Cocoa—	
In bxs, 6 & 12 lbs., each, ½ lb. tins	45
In boxes, 12 lbs., each, 1 lb. tins, decorated canisters.....	45
In boxes, 12 lbs., each, ½ lb. tins.....	40

GIBSON & GIBSON'S per lb

Sydney Gibson's Cocoa, ¼s	0 30
Dr. Clarke's Cocoa, ½'s and ¼'s, tins	0 45
Soluble Cocoa bulk in boxes	0 18
Prepared do " " ...	0 22
Sydney Gibson's Chocolate, ¼s. and ⅛s	0 30
Gibson's Rock do ½s.....	0 28
Dr. Clarke's do ¼s.	0 30
Confectioners' Pure Chocolate 10 lb. blocks	0 30
Vanilla choc. sticks, per gross ...	1 00
	per doz
Gibson's Icina, ½s. 2 doz. in case.	1 25
Gibson's Icina, 1 lb 2 " "	2 25

Packed chocolate, white and pink assorted, or if required, any kind separate.

COFFEE.

GREEN c. per lb

Mocha.....	30, 35
Old Government Java.....	27, 32
Rio	19, 24
Plantation Ceylon.....	29, 31
Porto Rico.....	24, 28
Guatemala.....	24, 26
Jamaica.....	22, 23
Maracaibo	24, 26

WHOLE ROASTED OR PURE GROUND.

ELLIS & KEIGHLEY'S.

	c. per lb
Java.....	33, 34
Java and Mocha	34, 36
Plantation Ceylon.....	...35
Arabian Mocha	...37
Santos.....	28, 28
English Breakfast.....	16, 24
Royal Dandelion in 1 lb tins..	...26

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend.....	...33
Our Own "	...31
Laguayra "	...29
Mocha and Java.....	32, 33
Java, Standard.....	...33
" Old Government	30, 32
Arabian Mocha.....	36
Santos	...28

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs.....	30
Standard Imperial in sealed tins, 25 and 50 lbs.....	32
Standard Blend in sealed tins, 25 and 50 lbs.....	33
Ground, in tins, 5, 10, 15 and 25 lbs.....	20, 30
Say's Parisien, in ½ and 1 lb tins	30

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	$0 75
" " " " 1, 1½ oz....	1 25
" " " " 2, 2 oz.....	1 75
" " " " 3, 3 oz.....	2 00

FIRE LIGHTER.

"Star" Fire Lighter, per gross.	$1 70

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz	
Cases, No. 1, 2 oz tins.....	$2 75	$3 00
" No. 2, 4 oz tins.....	4 50	5 00
" No. 3, 8 oz tins.....	8 00	8 75
" No. 4, 1 lb tins.....	12 60	14 25
" No. 5, 2 lb tins.....	25 00	27 00

FRUITS.

FOREIGN. c. per lb.

Currants, Provincial, bbls...	5¾, 6
" " ½ bbls	6, 6½
" " cases	6½, 6¾
" Filiatras, bbls....	6, 6½
" " ½ bbls...	6½, 6¾
" " cases ..	6¼, 6½
" Patras, bbls.....	6⅞, 7
" " ½ bbls	7, 7⅛
" " cases.....	7¼, 7⅜
" Vostizzas, cases.	7½, 9¼
" " ½ cases	8½, 10
" 5-crown Excelsior (cases).....	9½, 10
" " ½ case....	9⅛, 9⅝
Dates, Persian, boxes, ...	5¾ 6
Figs, Elemes, 14 oz., per box	... 12½
" 10 lb boxes	5 12
" 20-lb "	15 16
" Seven-Crown	16½ 17
Prunes, Bosnia, bags	... ..
" " cases, ...	5½ 6½
Raisins, Valencia, off stalk,	4 5
" New, off stalk.....	5¾ 6
Selected	7¾ 8
Layers	8½ 9
Raisins, Sultanas.....	9, 13
" Eleme	... ...
" Malaga:	
London layers	2 40 2 65
Loose muscatels	2 30 2 50
Imperial cabinets	2 90 3 00
Connoisseur clusters	3 75 3 80
Extra dessert "	4 50 4 75
" " " qrs.	1 25 1 30
Royal clusters	6 00 6 25
Fancy Vega boxes.....	6 75 6 80
Black baskets	3 80 4 00
" " qrs	1 25 1 30
Blue "	4 50 4 60
Fine Dehesas	5 40 5 50
" " qrs	1 80 1 90
Lemons, Malaga	8 00 8 50
" Maori.....	..... 8 50
Oranges, Jamaicas	7 00 7 50
" Floridas.....	3 25 3 75

DOMESTIC.

Apples, Dried, per lb	0 04¾ 0 05½
do Evaporated.....	0 07 0 08

LICORICE.

YOUNG & SMYLIE'S LIST.

5 lb boxes, wood or paper, per lb	0 40
Fancy bxs. (36 or 50 sticks), per box.....	1 00 1 25
"Ringed" 5 lb boxes, per lb.	0 40
"Acme" Pellets, 5 lb cans, per can	2 00
" " Fancy boxes (30s) per box.....	1 50
"Acme" Pellets, Fancy paper boxes, per box (40s)	1 25
Tar Licorice and Tolu Wafers, 5 lb cans per can	2 00
Licorice Lozenges, 5 lb glass jars	1 75
" 5 lb cans.....	1 50
Purity" Licorice, 200 sticks ...	1 45
" " 100 "	0 72½
Imitation Calabria, 5 lb bxs p lb	0 25

LARD.

"FAIRBANK'S" REFINED COMPOUND.

In Butter Tubs.....	0 08½
Fancy "	0 09
3-hoop pails	0 09 0 09½
60 lb. cases of 3 lb., 5 lb., and 10 lb. tins, per lb	0 10

MUSTARD.

ELLIS & KEIGHLEY'S. cts

Durham, Fine, in ¼ and ½ lb tins per lb	25
" Fine, in 1 lb jars.....	22
" Fine, in 4 lb jars.....	70
" Ex Sup., in bulk, per lb.	30
" Superior, in bulk, per lb	20
" Fine, " "	15

COLMAN'S AND KEEN'S

In 4 lb jars.....	75
In 1 lb jars.....	25
D. S. F., in tins, per lb	41
" in ½ lb tins.....	42
" in ¼ lb tins, per lb.....	44
D. F. in ½ lb tins, per lb	26
" ¼ " "	28

NUTS.

	per lb.	
Almonds, Ivica	14	15
" Tarragona.....	13½	15
" Fornigetta	13	14
Almonds, Shelled Valencias	32	35
" " Jordan.	40	45
" " Canary....	28	30
Brazil	12	13
Cocoanuts, per 100	...	6 00
Filberts, Sicily.....	...	11
Filberts, Oblong	11	11½
Peanuts, roasted	12,	13
" green	9	10
Walnuts, Grenoble	15½	16
" Bordeaux	10,	11
" Naples, cases	...	...
" Marbots.....	12	13
" Chilis	12	13

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO

PICKLES.

John Bull, mixed, in bulk.....	$0 45
" Chow Pic'le, in bulk	0 50
" m'xed & Chow Chow	1 90
" Mixed & Chow-Chow pts	2 15
" Mixed & Chow-Chow qts	3 40
" " " 16 g.	1 90
Horse Radish, bottles, per doz	2 25

SAUCES.

John Bull, kegs, per gal	1 25
" ½ pt. bottles, per doz.	
" ½ pt. bottles, per doz (according to quantity) 90c to	1 00
Devonshire Relish, kegs p. gal	1 75
" " ½ pt, bottles, per doz	1 25
Niagara Tomato, kegs. per gal	1 25
" " Reputed pints	1 25
Raspberry Vinegar, per doz	2 25
Raspberry Syrup and vinegar ...	2 25
Terry's Candied Peels. c. per peels	
Lemon, 7 lb boxes.....	...
Orange, "	...
Citron "	...

LEA & PERRIN'S. per doz.

Worcester Sauce, ½ pts...	$3 60 $3 75
" " pints	6 25 6 50

LAZENBY & SONS.

	Per doz
Pickles, all kinds, pints.....	3 25
" " quarts	6 00
Harvey Sauce—genuine—hlf. pts	3 25
Mushroom Catsup " "	2 25
Anchovy Sauce " "	3 25

PRODUCE.

DAIRY. Per lb

Butter, creamery, rolls	$0 27 $0 29
" " tub...	0 25 0 26
" dairy, tubs, choice	0 16 0 17
" " medium	0 12 0 15
" low grades to com.	0 10 0 13

HAVE YOU BOUGHT

NEW CANNED GOODS.

They will be dearer late in the season. Write us for prices and brands. Complete in every line, Tomatoes, Corn, Peas, Peaches (3s), Strawberries, Cherries, Etc., Etc.

W. H. GILLARD & CO.,

Wholesale Grocers,

HAMILTON.

Prices current, continued—

Butter, pound rolls	0 17	0 18
" large rolls	0 16	0 17
" store crocks	0 16	0 17
Cheese	0 09½	0 10½

COUNTRY

Eggs, fresh, per doz		0 18
" limed		0 15
Beans		1 50
Onions, per bbl	1 75	2 25
Potatoes, per bag	0 40	0 50
Hops, 1890 crop	0 13	0 15
" 1891 "	0 13	0 15
Honey, extracted	0 08	0 10
" section	0 12½	0 14

PROVISIONS.

Bacon, long clear, p lb.	0 08	0 08½
Pork, mess, p. bbl		14 00
" short cut	16 00	17 00
Hams, smoked, per lb.	0 11	0 11½
" pickled		
Bellies	0 11	0 12
Rolls	0 08½	0 09
Backs	0 10½	0 11
Lard, Canadian, per lb		0 10
Hogs	5 00	5 75
Tallow, refined, per lb.	0 05	0 05½
"rough, "		0 02

RICE, ETC.

	Per lb
Rice, Aracan	3½, 4c
" Patna	4½, 5½
" Japan	5, 5½
" extra Burmah	3½, 4
Grand Duke	6½, 7½
Sago	4¾, 5½
Tapioca,	5½

SPICES.

GROUND.	Per lb.	
Pepper, black, pure	$0 12½	$0 15
" fine to superior	10	15
" white, pure	20	23
" fine to choice	20	25
Ginger, Jamaica, pure	25	27
" African, "		18
Cassia, fine to pure	18	25
Cloves, " "	14	25
Allspice, choice to pure	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure.	30	35
Cream of Tartar, fine to pnre	25	37

STARCH.

EDWARDSBURG STARCH CO. LIMITED, MONTREAL. c. per lb.

No. 1 White, 4 lb cartoons	5½c
Canada Laundry	4½
Silver Gloss, crates	6½
Silver Gloss, 1 lb chromos	6½
Satin, Starch 1 lb chromos	7½
No 1 White, barrels & halves	4½
Benson's Canada Prepared Corn	7½
Canada Corn	6½
Rice Starch, 1 lb	9

BRITISH AMERICA STARCH CO BRANTFORD.

1st quality white, 3 lb. cartoons,	5½
Lily White gloss, crates	6½
Brantford gloss, 1 lb	7½
Lily White gloss, 1 lb chromo	6½
Canada Laundry, Boxes	4½
Pnre Prepared corn	7½
Challenge Corn	6½
Rice Starch, fancy cartoons	9
" cubes	7½

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40-lb boxes. 1, 2, and 4 lb. pack'g's	8
36-lb boxes, 3 lb. packages	8
12-lb "	8½
38 to 45-lb boxes	8
Silver Gloss Starch—	
40-lb " 1, 2 and 4 lb packages.	9
40-lb " ½ lb package	9½
40-lb " ¼ "	10
40-lb " assorted ½ and ¼ lbs.	9½
6-lb " sliding covers	9½
38 to 45 lb boxes	9
Oswego Corn Starch—for Puddings, Custards, etc.—	
40 lb boxes, 1 lb packages	8½
20 " "	8

ST. LAWRENCE STARCH CO.'S

Culinary Starches—	
St. Lawrence corn starch	7½
Dnrham oorn starch	6½
Laundry Starches—	
No. 1, White, 4 lb. Cartons	5½
" " Bbls	4½
" " Kegs	4½
Canada Laundry	4½
Ivory Gloss, six 6 lb. bozes, sliding covers	6½
Ivory Gloss, fancy picture, 1 lb packs	6½
Patent Starch, fancy picture, 1 lb. cartons	7½

SUGAR.

	c. per lb
Granulated, 15 bbls or over	4½
less than 15 bbls	5
Paris Lump, bbls and 100 lb. bxs	5½
" " 50 lb. boxes	5½
Extra Ground, bbls	5½
" " less than a bbl.	6
Powdered, bbls	5½
" less than a bbl.	5½
Extra bright refined	4⅜, 4½
Bright Yellow	4¼, 4⅜
Medium "	3⅜, 4
Brown	3½, 3⅝
Raw	3⅜, 4½

SYRUPS AND MOLASSES.

SYRUPS.	Per lb. bbls.	½ bbls
D	2½	2⅝
M	2⅝	2¾
B	2¾	2⅞
V.B	2⅞	2¾
E.V.B.	2¾	2⅞
E. Superior	2⅝	3
XX	2⅞	3
XXX	3	3⅛

MOLASSES.	Per gal.	
Trinidad, in puncheons	0 35	0 36
" bbls	0 38	0 40
" ½ bbls	0 40	0 42
New Orleans, in bbls	0 45	0 50
Porto Rico, hdds	0 38	0 40
" barrels	0 42	0 45
" ½ barrels	0 44	0 47

TOBACCO AND CIGARS.

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	67c
Ingots, rough and readv, 7's	64
Laurel, 3's	57
Brier, 7's	55
Index, 7's	50
Honeysuckle, 7's	58
Napoleon, 8's	54
Royal Arms, 12's	55
Victoria, 12's	53
Brunette and Lovely, 12's	50½
Prince of Wales, in caddies	51½
" in 75 lb boxes	51
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	55
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
½ lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

GLOBE TOBACCO COMPANY.
CUT SMOKING TOBACCO.

	Per lb
The Old Flag, ⅛ lb. in 5 lb. boxes	70c
" " " 1 lb. Fancy Tins	70c
" " " ½ " " "	41c
Gold Flake, 1-5, 6 lb boxes	70c
" " ½, 5 "	70c
" " 1-10, 5 "	80c
" " 1 fancy tins	70c
" " ½ " "	41c
" " 1 " glass jars	77c
Hand Made 1-5, 6 lb boxes	65c
" " ½ 6 "	68c
" " 1 fancy tins	68c
" " ½ " "	40c
" " 1 glass jars	75c

GRANULATED SMOKING TOBACCO.

Uncle Tom, 1-5, 6 lb boxes	45c
" " 1-10, 6 lb "	45c

LONG CUT SMOKING TOBACCO.

Wig Wag, ½, 6 lb boxes	41c
" " 1-5, 6 lb "	43c
" " 1-10, 6 lb "	45c

FINE CUT CHEWING TOBACCO.

Golden Thread, 5 & 10 lb pails	95c
Globe, - - " "	90c
Victoria, - - - " "	75c
High Court, - " "	70c
Jersey Lilly, - " "	65c
Golden Thread, 1-16 " Foil in ½ gro. boxes, per gross	9 05
Solace " 1-16 " Foil in ½ gro. boxes, per gross	6 05

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M
Madre E' Hijo, Lord Landsdowne	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mnngo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00

Cigarettes, all Tobacco—

Cable	7 00
El Padre	11 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	$7 50
Puritan	6 25
Sultana	5 75

"The Goods are right."

--PUBLIC OPINION.

ST LAWRENCE CORN STARCH } For Cooking.

ST. LAWRENCE IVORY GLOSS } For the Laundry.

Prices current, continued—

Derby	4 00
B. C. No. 1	4 00
Sweet Sixteen	3 50
The Holder	3 85
Hyde Park	10 50

CUT TOBACCOS. per lb

Puritan, tenths, 5 lb. boxes	74
Old Chum, ninths, 5 lb box	71
Old Virgin., 1-10 lb pkg., 10 lb bxs	62
Gold Block, ninths, 5 lb boxes..	73

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	83
Puritan, 1-10, 5 lb boxes	85
Athlete, per lb	1 15
Hyde Park	10 50

SALT.

Coarse, car lots, F.O.B.		0 70
" small lots	0 85	0 90
Dairy, car lots, F O.B		1 25
" small lots		1 50
" quarter-sacks	0 45	0 50
Common, five car lots		0 85
" small lots	0 95	1 00
Rock salt, per ton		15 00

SOAP.

Ivory Bar, 1 lb. bars per lb	5½
Do. 2, 6-16 and 3 lb bars "	5
Primrose, 4½ lb bars, wax W "	4½
" 1 " " "	4¾
John A, cake, wax W. per doz	42
Mayflower, cake, " "	42
Gem, 3 lb bars per lb	3½
" 13 oz, 1 and 2 lb. bars	3¾
Queen's Laundry, per bar	5½
Pride of Kitchen, per box	2 75
Sapolio, ½ gross boxes	3 25
" per gross, net cash	12 00

MORSE'S SOAPS. Per lb

Mikado (wrapped)	0 04½
Eclipse "	0 04¾
Stanley Bar	0 04¾
Defiance	0 04½
Toronto 12 oz. Per doz	0 50
Ruby, 10 oz "	0 30
Monster, 8 oz "	0 24
Detroit, 14 oz "	0 48
Lily White "	0 90
Everyday "	0 80
Queen City, 14 oz "	0 72
	Per box
Mottled in 5 box lots, 100 bars	5 00
" " " 60 bars	3 00
Floater (boxes free)	6 50
Electric	2 75
Hard Water Electric	2 50
Royal Laundry	3 25
Octagon	4 00
	Per doz
Royal Magnum	0 25
" " 25 doz per box.	0 20
Anchor, Assorted	0 40
" Castile	0 50
Morse's Assorted	0 45
Morse's Roso	0 45
" Windsor	0 45
" Castile	0 45
	Per box
Bouquet, paper and wood	0 80
Prize Magnum, White Castile	0 72
" " Honey	0 72
" " Glycerine	0 72
" " Oatmeal	0 72
" " Honeysuckle	0 72
Sweet Briar	0 85
Extra Perfume	0 55
Old Brown Windsor Squares	0 30
White Lavender	1 00
	Per doz
White Castile Bars	0 85
White Oatmeal	0 85
Persian Boquet, paper	2 50
Oriental	0 45
Pure Cocoanut, 3 doz. bxs, wood	0 40
Heliotrope, paper	1 50
Carnation	0 60
Rose Boquet	0 60
Cocoa Castile	0 40
Arcadian	0 45
New Arcadian, per gross	4 25
Ocean Boquet	0 45
Barber's Bar, per lb	0 25
Pure Bath	1 00
Magnolia	1 20
Oatmeal	0 85
Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey	0 70
Plain Glycerine	0 70
Plain Windsor	0 70
Fine Bouquet	1 00
Morse's Toilet Balls	0 90
Turkish Bath	0 60
Infants' Delight	1 20

WOODENWARE. per doz

Pails, 2 hoop, clear No. 1	$1 70
" 3 " "	1 90
Pails, 2 hoops, clear No. 2	$1 60
" 3 " "	1 80
" 3 " painted	1 80
Tubs, No. 0	9 50
" 1	8 00
" 2	7 00
" 3	6 00
Washboards, Globe	$1 90 2 00
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
" Single Crescent	1 85
" Double "	2 75
" Jubilee	2 25

per case.

Matches,	5 case lots.	Single cases
Parlor	1 70	$1 75
Telephone	3 90	4 00
Telegraph	4 10	4 20
Safety	4 20	4 30
French	3 60	3 75

Railroad (10 gro. in case)
Single case and under 5 cs. $4 00
5 cases and under 10 cases 3 90
Steamship (10 gro. in case)
Single case and under 5 cs. 3 80
5 cases and under 10 cases 3 70

per doz.

Mops and Handles, comb.	1 25
Butter tubs	$1 60 $3 20
Butter Bowls, crates ast'd	3 60

CLOTHES PINS.

5 gross, per box	0 75
4 gross, "	0 85
6 gross, "	1 20

CHAS. BŒCKH & SONS. per box

5 gross, single & 10 box lots	0 75	0 80
Star, 4 doz. in package		0 85
" 6 " "		1 25
" 4 " cotton bags		0 90

INDURATED FIBRE WARE.

½ pail, 6 qt.	$4 00
Star Standard, 12 qt.	4 50
Milk, 14 qt.	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	3 25
" " round "	3 50
Handy dish	3 75
Water Closet Tanks	18 00

WASHING COMPOUND.
Housekeeper's Quick-Washing per case.

5c pkgs 100 in case	3 50
10c " 60 in case	4 00

DURABLE PAILS AND TUBS

WM. CANE & SONS, MANUFACTURING CO NEWMARKET.

	Per doz.
Steel hoops, painted and grain'd	2 20
Brass hoops, oiled and varnish.	3 25
No 1 tubs	9 50
No 2 "	8 50
No 3 "	7 50

YEAST.

BARM MFG. CO. per box

3 doz. 5c. packages, in boxes	1 00
3 doz. 10c. " "	1 95
1½ " 10c. and 3 doz. 5c. packages in assorted boxes	2 00

BREADMAKER'S

per box

5c packages, 36 in box	1 00
2c " 45 in box	0 50

"OUR NATIONAL FOODS."

	pkg.	doz
Desiccated Wheat	4 lb.	$2 25
" Rolled Oats	4 "	2 25
Snow Flake Barley	3 "	2 25
Desiccated Rolled Wheat.	3 "	2 25
Buckwheat Flour, S. R.	5 "	2 25
Prepared Pea Flour	2½ "	2 00
Baravena Milk Food	1 "	3 50
Patent Prepared Barley	1 "	2 00
Patent Prepared Groats	1 "	1 50
Gluten Flour	4 lb.	3 00
Farina, very choice	1½ lb.	1 40

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto

10 dy. to 60 dy		2 20
8 dy. and 9 dy	2 65	2 70
4 dy. to 7 dy	2 90	2 95
3 dy C.P.	3 95	4 00
3 dy A.P	3 45	3 50

HORSE NAILS:
"C" 60 to 60 and 10 per cent. from list.

HORSE SHOES:
From Toronto, per keg 3 50

SCREWS: Wood—
Flat head iron 77½ p.c. dis
Round " " 72½ p.c. dis.
Flat head brass 75 p.c. dis.
Round head brass 70 p.c.

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under)		1 35
2nd " (26 to 40 inches)		1 35
3rd " (41 to 50 ")		3 30
4th " (51 to 60 ")		3 50
5th " (61 to 70 ")		4 00
ROPE: Manilla	0 12	0 12½
Sisal	0 08	0 08½
New Zealand	0 08	0 08½

AXES: Per box, $6 to $12.

SHOT: Canadian, dis. 7½ per cent.

HINGES: Heavy T and strap ...04½ 05
" Screw, hook & strap. 03½ 04½

WHITE LEAD: Pure Ass'n guarantee ground in oil.

25 lb. irons	per lb	5½
No. 1	"	5
No. 2	"	4½
No. 3	"	4

TURPENTINE: Selected packages, per gal 0 55 0 56

LINSEED OIL per gal, raw 0 58 0 59
Boiled, per gal 0 61 0 62

CASTOR OIL: Best per lb 0 08½ 0 09

GLUE: Common, per lb 0 10 0 11

PETROLEUM.

F. O. B. Toronto	Imp. gal.	
Canadian	0 15	$0 16
Caroon Safety	0 17½	0 18
Canadian Water White	0 20	0 22
Amer'n Prime White	0 23	0 24
" Water White	0 25	0 00
Photogene	0 27	0 00

DRUGS AND CHEMICALS.

Alum	lb $0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 02½	0 03½
Borax	0 13	0 14
Camphor	0 65	0 75
Carbolic Acid	0 35	0 45
Castor Oil	0 11½	0 12½
Cream Tartar	0 30	0 31
Epsom Salts	0 01½	0 02
Paris Green	0 16	0 17
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 18	0 20
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 35	0 45
Salpetre	0 08½	0 09
Soda Bicarb, per keg	2 50	2 75
Sal Soda	1 00	1 25
Madder	0 12½	

VINEGAR.

A. HAAZ & CO

XX, W.W	0 20
XXX, W.W	0 25
Honey Dew	0 30
Pickling	0 30
Malting	0 45

THE BADGEROW FALCONER VINEGAR CO.

French Bordeau	per gal	0 34
Tarragona	"	0 32
Triple	"	0 30
Fruit Vinegar	"	0 27
Pickling	"	0 28
XXX	"	0 25
Extra XX	"	0 22
XX	"	0 20
X	"	0 16
Cider Vinegar	0 16 to	0 25
Honey Vinegar		0 25
Eng. Malt Vinegar	0 50 to	0 60
Bottled Malt Vinegar, qts.	2 00	
Methylated Spirits	2 00 to	2 25

FISH.

Oysters, per gallon	1 25	1 30
Pickerel per lb		0 06
Pike do		0 05
White fish		0 08
Salmon Trout	0 07	0 08
Lake herring	1 75	3 00
Pickled and Salt Fish:		
Labrador herring, p. bbl	5 50	6 00
Shore herring "		5 00
Salmon trout, per ½ bbl	4 25	4 50
Dried Fish:		
Codfish, per quintal	5 25	5 75
" cases	5 00	5 50
Boneless fish per lb		0 04
Boneless cod "	0 06½	0 08½
Smoked Fish:		
Finnan Haddies per lb	0 07½	0 08½
Bloaters per box	1 00	2 25
Digby herring "		0 15
Sea Fish:		
Haddock per lb		0 06
Cod "	0 07½	0 08
B.C. salmon "		0 16

— THE —

ST. LAWRENCE SUGAR REFINING CO'S

GRANULATED
AND YELLOWS
AND SYRUPS

ARE PURE.

: NO BLUEING :

Material whatsoever is used in the manufacture of

OUR GRANULATED.

THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL.

Offer for sale all grades of REFINED SUGARS and SYRUPS of the well-known brand of

Redpath

CERTIFICATES OF STRENGTH AND PURITY.

OFFICE OF THE PUBLIC ANALYST,

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Co., Montreal:

GENTLEMEN,—I have personally taken samples from a large stock of your Granulated Sugar, "REDPATH" brand, and carefully tested them by the Polariscope, and I find these samples to be as near to absolute purity as can be obtained by any process of Sugar-Refining.

The test by the Polariscope showed in yesterday s yield 99·90 per cent. of Pure Cane Sugar, which may be considered commercially as ABSOLUTELY PURE SUGAR.

JOHN BAKER EDWARDS, P.L.D., D.C.L., F.C.S.,

Public Analyst for the District of Montreal, and Professor of Chemistry.

CHEMICAL LABORATORY, MEDICAL FACULTY, MCGILL UNIVERSITY.

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Company:

GENTLEMEN,—I have taken and tested a sample of your "EXTRA GRANULATED" Sugar, and find that it yielded 99·88 per cent. of Pure Sugar It is practically as pure and good a Sugar as can be manufactured.

Yours truly,

G. P. GIRDWOOD.

PURE ROCK SALT
—FOR—
Cattle and Horses.
TORONTO SALT WORKS,
128 Adelaide Street East
Sole Agents for
RETSOF MINING COMPANY.
Write for Quotations

THE CANADA MEAT PACKING CO.,

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BEEF AND PORK PACKERS,

Curers of the Celebrated C.M.P Brand of Smoked Meat, Sugar cured extra-flavored Hams and Bacon.

Compressed Corned Beef. Ox and Lunch Tongue.
Pure Lard a Specialty.

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Corner Hastings and Granville Streets, one block from Railway Station and Steamship dock.
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INSLEY & EDWARDS, Proprietors.

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Special apartments for invalids. Bath houses in connection and a staff of male and female attendants. The best of accomodation for Travelers. Rates, $2.00 and $2.50.
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Strictly first-class. Headquarters for Commercial Men. Large sample rooms.
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LOUIS HILLIARD, Prop.

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First-class in every respect.
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It is well-known

That successful Doctors read all the latest medical books and papers and go abroad occasionally to study. Successful lawyers read legal publications to learn the latest legal decisions and points constantly cropping up. Teachers, clergymen, druggists, architects, all read the publication issued in the interests of their profession. They must do so to keep up with the times.

The same applies to grocers and general merchants. They must not only read the best papers published in their interests but must also watch the advertisements closely. There they learn the rise and fall in prices; latest trade news and methods of buying, handling and selling goods, so that they may make the greatest profit. A doctor reads much that he already knows, so does a lawyer. So does a number of any of the other professions. So will a merchant. It is often the issue of the paper he misses that is worth dollars to him. His best and safest policy, therefore, is to subscribe for his trade paper.

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W. BOULTER & SONS,
PICTON, ONT.
PACKERS OF THE CELEBRATED

LION

BRAND

Canned Fruits and Vegetables.

Every can has a Lion on the Label as Trade Mark and the words Bay of Quinte canning factories. This Label is a guarantee to the consumer that the quality is first-class. Ask your wholesale grocer for the Lion Brand; do not take any other. The Wholesale Trade only supplied.

Bay of Quinte Canning Factories.
Head Office, PICTON. Branch, DEMORESTVILLE.

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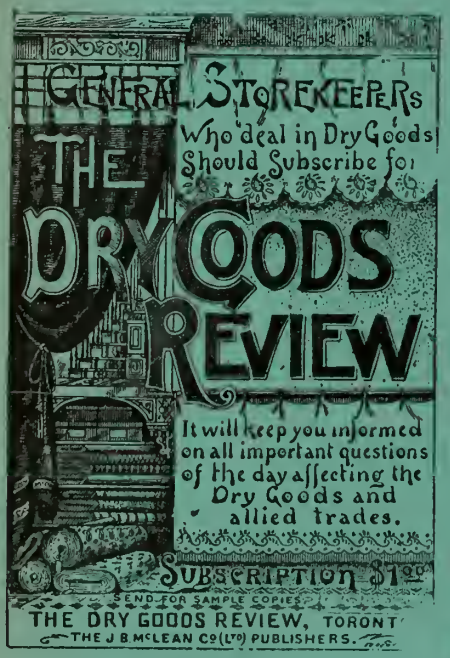
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BLUE!

Is Stronger and More Economical
THAN ANY OTHER BLUE.

It Does Not Stain the Linen.

TELLIER, ROTHWELL & CO.

DO YOU WANT

Golden { Finnan Haddies, Canned. / Sea Mackerel, Canned.

—OR—

Smoked Herring Codfish, Etc.

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South Wharf, Saint John, N. B.

Grand Pacific Hotel
KAMLOOPS, B.C.

The leading hotel in the city. Sample rooms convenient to stores, provided for commercial men

H. SMITH, Proprietor.

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for Prices, etc.

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To please your customers sell Martin's Mount Forest Oatmeals.

Ordinary oatmeal is hard to digest because it is not boiled long enough.

By our New Process the meal is partly cooked and is easily digested.

If your wholesale grocer does not keep them write direct to

MARTIN BROS.,
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Oats and Feed a Specialty.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY $2.00 PER YEAR

VOL. V. TORONTO, NOVEMBER 27, 1891. No. 48

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"LILY WHITE"

STARCH.

Manufactured by THE BRITISH AMERICA STARCH CO., Ltd., Brantford.

ASK YOUR WHOLESALE GROCER

—FOR—

RAILROAD AND STEAMSHIP

MATCHES

GUARANTEED

Second to None.

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Manufacturers and Wholesale Dealers

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MOTT'S DIAMOND CHOCOLATE. JOHN P. MOTT & Co HALIFAX, N.S. ESTABLISHED 1844

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DUNN'S BAKING POWDER

THE COOK'S BEST FRIEND

Largest Sale in Canada.

Taylor, Scott & Co.,

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THE BEST

IS THE CHEAPEST.

Retail Price, 25c.

For sale by all first-class grocers

FINE GOODS OUR SPECIALTY.

MONGO CIGARS, EXCEPTIONALLY FINE.

MADRE E' HIJO (7 SIZES)

EL PADRE AND CABLE.

ALL-TOBACCO CABLE AND EL PADRE CIGARETTES.

BRYANT, GIBSON & Co.,

TORONTO,

Manufacturers of

This is a facsimile of our bottles.

"Worcestershire Sauce," "Yorkshire Sauce" "Devonshire Relish" Raspberry Vinegar, Evaporated Vegetables, Chocolates, Cocoas, Confectionery.

DURABLE PAILS AND TUBS.

TRY THEM

The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. **BEST GOODS MADE.**

Represented by

Chas. Boeckh & Sons, Toronto,
Jas. Lee & Co., Montreal.

DALLEY'S FROST PROOF INK.

2 OZ. CONE BOTTLES

Retails at 5 cents per bottle. Packed in 3, 6 and 12 doz. cases. Sold by all wholesale dealers or the manufacturers.

This is a first-class Black Ink that is guaranteed not to freeze in the coldest weather.

F. F. DALLEY & CO.,
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"THE GENUINE CHIMNEY"

A FULL LEAD

Glass Chimney.

NICELY WRAPPED AND LABELLED

Write for Prices.

Cannot be Beaten for Design or Workmanship.

Done up in One-Half Gross Cases.

GOWANS, KENT & CO.,

Crockery, Glass and Lamp Goods Dealers,
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HAVE YOU

The Original Globe Improved

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The Best Selling Washboard on the Market.

MADE ONLY BY

THE BRANDON MANUFACTURING CO., LTD.,

Strachan Ave., Toronto.

THE CANADIAN GROCER & GENERAL STOREKEEPER.

PUBLISHED WEEKLY. $2.00 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

Vol. V. TORONTO, NOVEMBER 27, 1891. No. 48

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

If a trader employs a sufficient number of capable shop-hands to do the mere mechanical and routine work of his business, ought he himself to do such work? Does he further the ends of his business by making frequent headlong sallies into the packing room, into the warehouse and into the midst of rough service generally, where, with sleeves rolled up, he lifts on heavy cases, tears packages open, and throws things around like a porter. Such a man is much like an impetuous but not well-disciplined foot-ball player, who cannot be brought to believe, when the ball is out of his sphere of action, that it is in somebody's else; he feels that the winning of the game depends upon his exertions, and he cannot be kept in the one place where his usefulness is appreciated and trusted. He spreads himself all over the field, and dissipates his energy to comparatively little purpose, though he may toil and sweat: "like to a harvest man that's tasked to mow or all or lose his hire." When the ball gets to his place the man relied on to take care of it is probably not there, and in default of his presence a goal may be scored by the team he is working against. So it is with the trader who makes a practice of leaving the post for whose keeping he is more particularly responsible.

* * * *

A man may feel that the contagion of his fervid energy will react beneficially upon the industry of his clerks and porters, but he ought also to remember that his own particular duties are entitled to as much of his spare ardor as he has in reserve. Picture a manager whose salary is $15 per day dancing round a big package of goods knocking the cover to pieces with an axe, then yanking out the contents and strewing them over the floor, while a $5-a-week clerk looks on nonchalantly, having long been accustomed to this officious assistance, and having therefore become case-hardened against the stimulating lesson of the example. The manager was really not doing his duty. Instead of being at his place busied with some of the executive problems or devising some of the financial schemes that relate to his proper work, he is really earning but $5 a week, though he draws $15 a day. The clerk could knock that box to pieces with less fuss and in quicker time, if he is employed in a concern whose affairs are properly administered, and the man who is responsible for their proper administration is taking the job out of the clerk's hands.

* * * *

The manager should be able to make his influence felt throughout all the grades of the staff without being under the necessity of taking a hand occasionally for example's sake in the rudimentary or detail work in which employes are engaged. The tone of his rule may be detected in the work of his subordinates, who can be infused with the right ideas and held answerable for the full discharge of their duties by the graded responsibility plan. The vigor of the chief will inform the whole staff if the head of each sub-division is sharply watched by the manager. Then the latter can confine himself to the work for which he is paid, and that work will be done all the better for the undivided attention it receives. There can be no doubt that trained, highly-valued powers are not well employed when the possessor of them is working at what the crudest mind can do as well as he.

* * * *

It is necessary of course that the manager or the head of a business should know all about the detail involved in competent service in any part of that business. Too much such knowledge no man in a leading position can possess. But he is supposed to have acquired it in his training. It is one of the qualifications which fit him for the direction of others. Under judicious management he rose through the different degrees of service till he reached the topmost one, and it is probably as much due to the fact that a disciplinarian was at the helm as to any other external influence. The command of detail, not the slavery of detail, is what is expected of the manager.

* * * *

Failure is sometimes the penalty of misplaced energy. In a big concern there are plenty of chances to give attention to other people's business instead of one's own, as there usually are several other people. The opportunities for neglecting one's own duties are correspondingly numerous, and a business will be apt to drift. A certain business man is in mind who was the proprietor of a large store, engaging many hands. This man was noted for his wonderful physical energy. He would go like a shot from one place to another, but often fruitlessly, frequently neglecting to take note of the fact that what he wanted was at hand. He spent his bodily powers prodigally, but he never made all the use of his head he should have done. In all that he tried it was the same way. In a certain athletic exercise he excelled in quickness, but he often was beaten by a weaker, less capable man, simply because the latter did more head-work. Those who have the control of a business ought to transmit their energy through their mental rather than their physical mechanism.

ONE CAUSE OF TRADE WITH CONSUMERS.

The following correspondence illustrates the nature of the sacrifices that have sometimes to be made by wholesalers to keep faith with their customers, ands point as well to the indifference or unthankfulness of some retailers, when consumers whose overtures are rejected by wholesalers, are put into connection with those retailers. In the particular transaction in question in the correspondence below, the offer of purchase was declined by the wholesale house, and referred to a certain retailer; the retailer was advised of the reference to him, and was further enlightened by copies of the declined order, and of the letter declining it, so that he knew the position of the matter thoroughly. This solicitude for his interests appears not to have been appreciated, as he made no reply to the wholesale house. The sale was therefore lost to the wholesale house, either as a direct or an indirect deal. Such experience must weigh against rather than for protecting the retailer, since it was not deemed worthy of gratitude by this particular retailer, and was the means of throwing trade away for the benefit of a rival wholesale house. The wholesalers whose strictness was unappreciated would be further disinclined to be so careful of the retailers' interests in future, by the consideration that other houses will sell to consumers no matter who does not. It would be unfortunate if a few examples of churlish treatment should be allowed to check the movement towards business in purely trade orders. One man may act as this particular dealer did, while 99 would show becoming appreciation. The conduct of this man ought not to be made a basis of generalizing as to the conduct of the whole trade, which as a body will support conscientious dealing by wholesalers. Still, such an instance is a hindrance to the attainment of purely wholesale-retail distribution. The letters follow in their proper order:

———, 9th Nov., 1891.

Messrs. ———.

DEAR SIRS,—Will you please send me at your earliest convenience twenty-five pounds Ram Lal's tea in lb. packages. The price, I think, is about 38 cents for the kind I require. Your early attention will oblige.

Very truly yours,

————,

Steward, ——— Club.

———, Nov. 10th, 1891.

———, Esq.,

Steward, ——— Club

DEAR SIR,—We are favored with yours of the 29th inst., and for order please accept our thanks. However, we regret that we cannot execute the same, as we make it a rule to sell to retail trade only. However, Messrs. ——— keep the tea, and will no doubt be most happy to fill your order. But you are in error as to the price, as it cannot be sold under 50 cts.

We are, yours truly,

————,

[Wholesale Grocer.]

———, Nov. 10th, 1891.

Messrs. ———,

[Retail Grocers.]

DEAR SIRS,—We herewith enclose letter from Mr. ———, Steward of the ——— Club of your city, inquiring for 25 lbs. R. I. tea. We have written him as per inclose, and trust you will be able to secure the order. We have not had any order from you for some time, and would like to know how this tea is selling in your city. Awaiting your reply, We are, yours truly,

———

———, Nov. 11, 1891.

Messrs. ———.

[Wholesale Grocers.]

GENTLEMEN,—I note your remarks re Ram Hal's tea, and thank you for reminding me that you would see my wants supplied, but I have secured a tea that suits us just as well at wholesale, namely, 38½ cents per lb., about your own price, We use too much to pay 50 cents per lb. for the same goods that I can buy at the above mentioned price. I remain, Very truly yours,

————,

Steward, ——— Club.

The retail firm returned no answer to the third communication above, which was sent to them.

RUSTLING LEAVES OF THE FALL NUMBER.

Our able contemporary the American Grocer has more than a national or continental circulation, and might not inaptly name itself The Cosmopolitan Grocer. The generous notice which it was good enough to give our special number was read by one of its subscribers in Lausanne, Switzerland, who cut out the notice and pasted it on a corner of a letter, which Mr. Barrett, the editor of the American Grocer, kindly forwarded to us. We thank our contemporary for the good turn. The following is the letter:

LAUSANNE, Oct. 27th, 1891.

Editor American Grocer,

143 Chambers street, New York.

SIR,—We read in the American Grocer, of which we are subscribers, the enclosed article of the fall number of THE CANADIAN GROCER. We should very much like to see one of the copies of this paper, and beg to ask you to tell us if it is possible to get it, and how much we should have to send in American stamps for the value and postage of it. We are, sir, yours very thankfully,

MANUEL FRERES.

* * * *

Mr. A. C. Dowse, the clever and enterprising editor of the New England Grocer, returns to his chair from his arduous and successful labors as secretary of the Boston Food and Health Exposition, and takes a general survey of his fellows of the tradepress in a truly fraternal and magnanimous spirit. This look around' is suggested by the pile of exchanges that had accumulated while his pen was idle and he was busy with other matters. The following is his graceful reference to our special number:

"'With the feeling we have done our best to make it a credit to the season, we deliver this year's Fall Number into the hands of our readers. If it calls forth a little admiration from them, it will repay us for the outlay of time, money and special effort that has been made upon it.' This is the modest announcement made by the CANADIAN GROCER as it presents its readers with a model trade journal, brim to the full with able editorials and instructive trade news. It is a credit to Canada, a credit to the trade a credit to all who had to do with its issuance.

By the way, what does our contemporary think of the exclusion from the Canadian mails of the New England Grocer? Would it like our authorities to take similar action upon it. We should regret such a step and enter our protest. How is it with thee, brother?"

We regret that our contemporary should encounter any obstacle, in customs or postal rulings, to its free circulation in this country. There is nothing more exasperating to Canadians themselves than are some of the arbitrary and conflicting interpretations of clauses in our Tariff Act. An instance of capricious and tyrannical ruling in the case of salt is referred to in another part of this issue. The New England Grocer comes through the mails at this port without challenge, while at some other points it is classed as matter contemplated in Article 303 of the Tariff Act. It is unfortunate that so much is left to the petty despotism of officers who can discriminate no better than those at the latter ports do. There ought to be some means of securing uniformity of ruling, for it is ridiculous to see an article admissable through this port under one clause of the tariff and through that port under another. Clause 303 was framed to check the importation of fakir publications, but it seems there is nothing in the way of an absolute customs official using it against the circulation of reputable journals. It seems strange that each port should be a little independent realm, in which the will of the local collector is supreme. If there is any supremacy it should surely be in the Department, whose decisions ought at least to reconcile those of its representatives at the various ports. It is remarkable that a paper should be classed as a journal at this port and as a fakir publication at another.

* * * *

The Petrolia Advertiser honors the Fall Number with the following notice: The Fall Number of THE CANADIAN GROCER is interesting, artistic and useful, not only to the trade it represents, but to all business men. It abounds in pithy, breezy, ably written articles on subjects of considerable importance and interest to the grocer, and which may be found equally full of pointers to other trades. Its illustrations are neat and beautiful. Its advertisements are fresh and clearly set. Indeed it is one of the best, all round, that have found their way to our sanctum.

LONG-ROOM SERVICE.

The wholesale merchants of Toronto have long suffered great inconvenience and loss of time in getting goods through the customs, owing to the habit of customs brokers monopolizing the computation wickets. There have been several instances of one of these wickets being held for hours by a single agent. One broker is known to have invested a wicket from 9 a. m. till 4 p. m., blockading to every other person that particular medium of business with the office. A messenger kept him supplied with entries, and of course the computing clerk had nothing for it but to give him attention as long as he was there to receive it. This sort of thing went on too long, and if it had not been remedied there would be room for suspicion that the customs officers were abetting the brokers in a plan of obstruction, which would finally force the merchants to give over their customs business to the brokers. But reform has at last been vouchsafed. It has come in the form of a division of labor among the computing staff. To one clerk has been allotted the work of attending to brokers' entries, while the three other clerks look after the merchants' business. A desired improvement would be conceded if an addition were made to the staff, which is taxed to its utmost to attend to the entries that are now put through. The business at this port has increased immensely during the past few years, and the service that was adequate in 1885 is now unequal to the work. Two additional clerks at least ought to be put on the present computing staff.

EXPANDING DEMAND FOR CANNED TOMATOES.

This fall the demand for new canned tomatoes has made greater headway in moving stock into consumption than is usual before Christmas. The reason for the difference lies in the fact that in the past there has always been an unconsumed remnant of the old pack carried over into the fall, and this usually sold at prices which gave it the preference in the demand as long as the stock lasted, which commonly was throughout the autumn months. The new stock was as good as intact during a considerable part of this time, and its bulk weakened prices. Healthier conditions now prevail. Consumption began on the new goods as soon as they were ready, and they have consequently been getting into smaller proportions. A factor in the current strong consumption was also active in that of a year ago, which caused such a complete cleaning up of the pack. It is the increased popularity of canned tomatoes, which has been very notable in recent years. At the outset consumers were limited to towns and cities. Now they are nearly as numerous in the country. Progressive consumption is a condition that must be reckoned with in any attempt to estimate the capacity of the demand to absorb any year's pack.

THE RETAIL POTATO TRADE.

One local effect of the abundance of potatoes this year is a very marked decline in the sales of them by retail grocers. The latter, calculating upon easy prices as stimuli to consumption, have been free buyers, but have found selling to be laborious and scarcely profitable. The old difficulty in a greatly aggravated form—the competition of the growers and the soi-disant growers—meets them every day and from every quarter. The large crop makes holders more anxious than scrupulous, and after selling the grocers up to the full capacity in many cases of the prospective consumers' demand, they then lay siege to the latter, and sell to every householder they can induce to buy a peck. The prices are quoted often on a basis that makes their comparative cheapness alongside of those asked by the retailer a fallacy. The equivocal terms "bag," "small measure," etc., give the artful pedlar or the farmer a chance to maintain an apparently fair, stand-up competition with the grocer. The grocer is a responsible resident trader, whose measures are periodically inspected, and who is always to be found at the same place to answer any charges that may be made against him by purchasers; his measures are therefore legal and his prices are quoted for legal measures.

The growers are taking the swiftest way to destroy the stability of the market for potatoes. A grocer who has taken a carload from a farmer who immediately follows the delivery of it by another which he carts out to consumers, is not only unlikely to buy again from that farmer, but is apt to be very slow to buy a round lot from any farmer. To stock up the grocer first and then to quench the demand that the grocer's order was based upon is unprincipled, and cannot but make a potato market, as distinct from a pedlar's route, a precarious thing. If the grocers are driven from handling potatoes, both the growers and consumers will wish they had not been parties to the methods which brought about the change.

THE CALL OF DUTY.

The last fastnesses to which absolute power has retreated before the pursuit of public opinion appear to be the custom houses of this free and enlightened country. There the potent but entirely problematical will of the chief officers is seemingly a law unto itself, though there is a tariff in existence which is supposed to regulate it. The aberrations of appraisement, classification, interpretation and judgment that illustrate the need of reform in our customs service are numerous and ridiculous. One of the last reported relates to some salt entries that were passed in October, 1890. This salt was passed at that time at a certain rate of duty. Just the other day a notice was received by the importers that they were to amend the entries, it having been discovered that more duty was due than was levied and collected. The cost of the salt was made up on a basis including only the duty demanded at the time of entry, and the whole of it had been sold at prices in accordance with that calculation. But now the afterclap of the customs office comes and the receivers are required to pay extra duty, no matter though the increment of the afterthought absorb all the profit which the receivers adjusted their prices to get. In this particular instance the additional duty was not large, but it transgressed just as important a principle as if it had been great enough to sop up the whole selling-price. What security can business men have against such raids upon their prices after goods are sold and prices shortages cannot be redressed, if customs officials can so easily shift the responsibility of their own error from their shoulders to those of importers? It would be a means of obtaining better service in this department if personal responsibility for error were added to the dogmatic competence to say what error is. There would be less heard of past mistakes, if the perpetrators of the mistake were answerable for it. An importer may refuse to pay duty thus demanded after it is out of his power to indemnify himself for the customs officials' error, but it is at peril of having his bond closed on him and of incurring forfeiture of the right to enter more goods until the matter in dispute is settled. In so manifest a case of wrong done a legal appeal would surely issue in the righting of the wrong, but unless the amount is considerable, no importer would care to have his bonded warehouse closed during the time required to settle the matter by law.

WHAT GERMAN RETAILERS HAVE TO COMPETE AGAINST.

Retailers in Canada suffer occasionally from competition with manufacturers and jobbers who sell to consumers direct, but we are well off as compared with the trade in Germany. There manufacturers in most cases go direct to the consumer. Many of the larger ones have retail stores in all large business centres in which their goods are sold. They also do an extensive business by mail. The post office is under government control. Five kilo, or eleven pounds, will go at equal to 12c. to any part of Germany. For distances of less than 125 miles the price is only 6c. It is usual to see 10 lbs. of coffee, sugar, files, cutlery, etc., pass through the mails. The authorities carry parcels from warehouses and factories just as the express business is done here; they go about the street, and when a shipper wants to send a parcel he hangs out a card. For an additional charge of five cents and upwards they will collect c.o.d. parcels and pay over the money to the shippers. The post office also collects notes and drafts at the rate of about 1-10 of 1 per cent.

EASY CREDITS AND EASY SETTLEMENTS.

TRENTON, Nov. 18th, 1891.

Editor CANADIAN GROCER :

SIR,—Our Grocers' Association has seemingly failed in this town, for the present at any rate. We in Trenton seem to be very unfortunate in the grocery trade, there having been six or seven business troubles in that line during the last ten months.

It seems to me credit is too cheap for the good of trade in general. Why is it that people without any capital to speak of can run a fine grocery business, and our wholesale people will take 25 to 50 cents on the $ every once and awhile, and run them on to compete against people who have the capital, and who would pay them without loss for all they might buy?

I think the time has come when this settling at one-quarter or half the liabilities should be stopped and goods sold where security can be given. I would like to hear of some step being taken, and if you, Mr. Editor, can suggest something, in the name of the grocery trade do it, and let groceries be bought and sold at 100 cents on the $.

P.S.—I enclose $1 for 6 months' subscription to your valuable paper.

I am, yours truly,
WESLEY SAYLOR.

SELLING TO CONSUMERS.

A British Columbia firm writes the following interesting letter :—

We second the motion of H. G. Taylor, of Windsor, Ontario. We read THE GROCER from cover to cover. We also pencil-mark the many useful business items to employers and employes for our clerks to read. Your editorial on first page, Oct. 23, has struck a sensitive chord in our mechanism. We followed with interest the fight of the retail grocers and the Wholesale Guild. From our experience of the wholesale grocers in this city, "Guild" is very expressive and, we think, comprehends much in the east. Our sympathies were with the Retail Grocers' Association, and we followed their footsteps in ordering goods. The infringement of the wholesale grocer on the rights of the retailer is felt very severely in our city. With one exception, all have done a retail business. Last month another firm wheeled into line and placed in the front of their shop a card 4 by 6 feet, "Goods sold to the trade only." The Hudson's Bay Co. have also closed or are closing out their retail business. This reminds us of a conversation with one of the Guild who is sick or tired of retailing. In his opinion "there is no branch of trade loses so much in small amounts as does the retail grocery trade." He knows whereof he speaks. He has been there. When we have occasion to go to the jobber to stock up we meet a customer who is selecting a tub of butter, a box of tea, or a side of bacon. We are told at the counter, "Our bill is small this month ; we bought wholesale." One of the Guild, when taxed with selling goods to families, and sending his porter with a hand truck loaded with 50 lbs. of flour, 10 lbs. oatmeal, 10 lbs. cornmeal, 5 lbs. tea, 1 tin of coal oil, said: "I don't send my porter; I hire an express wagon." The manufacturers (and we have a few) sell direct to the consumer at the same price as to the trade. They do it and take offence when we will not carry their goods. They deny the accusation. "Our rule is not less than 1,000 lbs." That is right ; they book 1,000 lbs. and deliver 100 lbs. When told this is retailing, they say : "Oh, we do not always have 1,000 lbs. in stock." Funny, is it not? The Guild doing a retail business do not want the legitimate retailer to be on the same footing and buying goods as themselves. If we buy a carload of sugar or other merchandise, they immediately talk up a boycott on the manufacturer who sold to the retailer. They favor the tax of $200 per annum on the commercial traveler. When one of "the ubiquitous" calls upon one of the Guild he is met, first shot out of the box, "Do you sell the retail?" "Who is the retailer?" As to the rights of employers and friends to obtain goods at cost prices : A customer of ours is a 'friend' who bought a keg of sugar ⅛ of a cent less than we paid in a three-ton lot. 'Friend' had a neighbor who wanted a keg of sugar. Friend told neighbor. We lost the sale of two kegs of sugar. We presume this is the oft-told story, the musty chestnut. We fear you think it is Italian skies with us in the retail grocery business, as well as in climate. The retailers generally are getting tired of the oft-told "We buy wholesale." Even the corner grocery asks assistance and relief.

We intended at the outset only words of appreciation, but our theme became warmly interesting. Should you wish to use any of the within, please suppress our name.

IT BANGS BANAGHER.

Well, yes. Spooner is a great boy entirely. You know Spooner, of course. Everyone knows Copperine Spooner of Port Hope. He has struck a new line now and when Spooner gets started on a line he streaks along it till he reaches the end, though he breaks a leg in getting there. There are some men who go wriggling through the world with nothing more in their heads—fit to mention—than a receipt for making soft soap. Spooner is none of that kind. He is an everlasting pusher, and does it withal so genially that he will load a man up with his Copperine, non-frictional, bearing freezer, who does not know babbit metal from Yorkshire pudding. But what's this got to do with Phenyle. That's Spooner's new line. Phenyle. It is something that no family can do without. It is hopeless to expect domestic happiness without Phenyle. It is the most effective Disinfectant-Deodorizer and Germicide known to modern science. Most of us go plodding along putting in our time dodging the tax collector, and thinking ourselves mighty clever, though if we were to see it we could not tell a protoplasmic molecule from a jack rabbit. But sience tells us that everything and everywhere is just chuck full of molecules. Phenyle is to molecules and insect life, what Chicago whiskey is to humanity—certain death. Phenyle destroys all offensive odors. It will knock the odor of a pig pen cold, and make a tan yard smell as sweet as if it were called by any other name. It purifies cellar drains, cess pools, out-houses, stables, and has won testimonials from Mayors, Jailers, Stock-yarders, Presidents of Boards of Health, and all the great men of this great Continent, and is only 25c. a package. Health, happiness and sweetness, is everything. Twenty-five cents is nothing. Try a package of Spooner's Phenyle and be happy.—Bobcaygeon Independent.

WASTE.

What the wasteful servant is to the household, the careless clerk is to the merchant.

***

No clerk will wilfully waste his employer's wares, but unless watch is constantly kept many habits of carelessness will creep in.

***

To carelessly weigh out wares is the first step to waste in everything. To give a customer 8½ ounces of tea for a half-pound is more than justice to him, while it robs you of one pound of tea in every sixteen pounds. Think of it.

***

The introduction of the balance scales prevents this by making the weighings more accurate. Merchants should see to it that their scales work easily and weigh accurately. Breakage is another waste. Carelessness in handling crockery, eggs, etc., often amounts to considerable as regards the sum total of breakages in the year.

***

Another kind of waste is where fruit and like merchandise is left lying around, destroying or decreasing in value for want of care, by careless handling or unnecessary exposure. These small leakages are the places that need to be closed up tightly and kept closed, or the merchant's profits will be seriously lessened. The attention of clerks should be often drawn to these points, which though small, merit their closest attention.

DODGER.

Lady Charlotte Gelatine.
L. P. & Co's Pure Spices.
L. P. & Co's Pure Coffees.
Diamond Crystal Salt.
Hillwattee Tea.

Selling Agents for above :

LUCAS PARK & CO.,
73 McNab St. North, Hamilton, Ont.

W. H. GILLARD & CO., Hamilton.

Wholesale Grocers.

NEW
CANNED FRUITS
AND
VEGETABLES.

Complete Assortment
—or—
Standard Packs.

NO BETTER
Baking Powder in the Market than
"DIAMOND"
NONE
as profitable both to consumer and dealer.

WRITE US.

We give special care to the execution of mail orders. Full details and quotations promptly given on application.

If you want the best value in the country in a Congou tea to retail at 25 cents write us for samples.

THE BRITISH COLUMBIA SUGAR REFINING CO'Y.,

LIMITED.

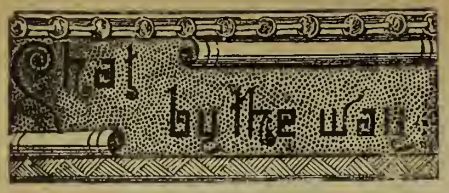
WORKS: VANCOUVER, B. C.

Paris Lumps, Powdered, Granulated and Yellow Sugars.

All of very finest quality and absolutely unadulterated. Manufactured from Pure Cane Sugar.

-: Finest Golden Syrups. :-

Cleveland's Baking Powder yields best profit to the grocer, and is of such a superior quality that a customer gained is always retained.



Patrons will have a store in Welland shortly.

The Sarnia salt wells have been turning out 1,000 barrels a week.

Hatchley Patrons are buying goods from a Patron store in Hamilton.

The St. Clair tunnel will be opened for passenger business on Dec. 7.

Mr. Cooper, the salt merchant of Adelaide St. East, has renovated his office.

On Wednesday 7,750 barrels of apples were shipped from Woodstock to England.

It is proposed to dig a salt well in the farm of Mr. Crookshanks, near Mooretown.

A company is being organized in Halifax to run a line of freight steamers to London and Liverpool.

In Winnipeg 225 new buildings have been erected this year, representing over a million dollars in value.

Over 2,000 barrels of Canadian flour have been shipped from St. John and Halifax for West India ports this week.

The St. Thomas City Council offers $1,000 reward for the conviction of the fire bug who has been operating there of late.

The driver for A. Mossman, grocer, Toronto, was thrown out of his waggon on Jarvis street on Thursday and seriously hurt.

On Sunday evening Bellveille had a number of fires. R. Elvin's grocery was damaged to extent of $150. It is covered by insurance.

Parkhill is to have a Board of Trade, at which business man of McGillivray and East and West Williams will be eligible for membership.

Fire on the 18th inst., did about $500 damage to Mavell & Co.'s spice works, King street, London. The loss is covered by insurance in the Lancashire and Phœnix companies.

Petitions from the Ottawa Early Closing Association for a by-law providing for the closing of stores at 6 p. m., except Saturdays, have been referred by the City Council to the by-laws committee.

The Coyne's Corners, Elgin, Patrons association has about 65 members and is prospering. They have recently bought goods in Toronto and London, as also have the members of the Tyrconnell association.

F. Richards, of D. Richards & Co., soap manufacturers, Woodstock, had the misfortune to slip on the icy pavement the other night, breaking two small bones of his left ankle. He will be laid up for several weeks in consequence.

Ten cars of freight were shipped by Tilsonburg shippers from the B. and T. station one day recently, upwards of 1,000 barrels of apples being part of it.

The fisheries department is considering the prospect of purchasing five hundred barrels of oysters to restock the once profitable beds at Shediac, Westmoreland county, New Brunswick.

Mr. John Eustice, grocer, corner of John and Young streets Hamilton, Ont., was the recipient of a valuable gold-headed cane on Saturday night. The gift was as unexpected as it is appreciated.

A number of Pembroke store keepers have agreed to close their stores, at 7.45 every Wednesday evening, to allow themselves and clerks opportunity to attend the prayer meetings in the different Protestant churches.

Samples of coffee exposed for sale in Ottawa groceries are now being collected by an officer of the Chief Analyst's branch of the inland revenue department for the purpose of subjecting them to a minute analysis to determine the quality of each and every sample.

Mr. John I. Davidson, President of the Toronto Board of Trade, and senior partner in the firm Davidson & Hay, wholesale grocers, Toronto, has been gazetted Lieutenant Colonel, in the 48th Battalion, the new corps of kilted Highlanders being organized in this city.

Mr. J. A. Childs has opened out a fine stock of groceries in a store on the corner of Bruce street and Wortley road, in South London, Ont. All the business places of this part of Ward 6 are occupied now; the business men are friendly, and competition is lively enough to make it interesting to the residents.

Mr. Barron, grocer, Yonge street, is making a fine display of Huntley and Palmer's biscuits in one of his windows. These biscuits are English made and of superior quality.

Two hundred cases matches (The Independent Match Co.) were sold at London by auction last Friday, at the G. T. R. freight sheds, in five case lots, at $1.75 to $2 per case. Some of the London grocers struck it rich, and have matches as cheap as kindling wood.

The contract for supplying the U. S. army with baking powder has again been awarded the Cleveland Baking Powder Co. The fact that the Government requisition calls for baking powder "equal in quality to Cleveland's" is a high tribute to the great merit of the powder.

Messrs. Bishop & Brown have opened a first class fish stall and green grocers' shop in the basement of the City Hall building on the market-place, Sherbrooke, Que., where they will keep a choice assortment of all varieties of fish in season, Caraquet, Malpeque and St. Lucian oysters, etc.

Lucas Park & Co., Hamilton, report increased sale for Diamond Crystal Salt, and the now celebrated Hillwattee tea. Their large stock of crystallized fruits going off fast, including such lines as Angelique, Mirabelles, white nuts, strawberries, melons, potatoes, etc.

Mr. E. B. Eddy, Hull, was in town this week. He is one of the most energetic business men in Canada. He left home recently

NEW FRUITS ex S. S. "Dracona."

DIRECT FROM THE MEDITERRANEAN.

Vostizza, Patras and Filiatra Currants.

Eleme and Natural Figs.

Bags Tarragona S. S. Almonds.

MALAGA FRUIT:=

Boxes Loose Muscatels.
Boxes and ¼ Boxes Imperial Cabinets.
" ¼ " Connoisseur Clusters.
Boxes and ¼ Boxes Extra Dessert Clusters.
" ¼ " Royal Buckingham Clusters.
Boxes Valencia Shelled Almonds.

H. P. ECKARDT & CO.,
Wholesale Grocers, TORONTO.

Our Thanks to the Trade.

We have had a busy fall, often rushed. Many of our friends will need to stock up in some lines before Xmas. Send us your orders even if small, we will meet you liberal.

The Snow-Drift Baking Powder Co.,
BRANTFORD.

ORDER A CASE OF
OCEAN WAVE BAKING POWDER
From your Wholesale Grocer.
Sells itself after one Trial. Prices Current

Cowan's

Royal Navy Rock Chocolate ;
Cowan's Chocolate Icing ;
Cowan's Chocolate Pudding.

The standard preparations for culinary purposes.
Order through your wholesale grocer or direct rom
The Cowan Cocoa and Chocolate Co. L'd,
14 and 16 Mincing Lane, Wellington St. W.
Toronto.

GREAT SELLERS.

Adams' Tutti Frutti and other Staple Chewing Gums.

Each box of Adams' Monte Cristo Gum contains a sparkling brilliant stone ring which is set in the latest Parisian styles.

For descriptive catalogue and elegant hanger signs for windows. Address

ADAMS & SONS' CO.,
11 and 13 Jarvis St., Toronto.

LOCKERBY BROS., WHOLESALE GROCERS, 75 ST. PETER STREET, MONTREAL, P. Q.,

ARE OFFERING THIS WEEK

SUGARS. TEAS. { Barbadoes and Cuba } MOLASSES.

FINE LARGE DRY COD IN BUNDLES. BONELESS FISH IN BOXES.

Canned Salmon, Lobsters, Mackerel and Oysters.

Just Received!!

25 Cases "Cusenier's" Extra superfine assorted Liqueurs in elegant fancy baskets of all descriptions.

Hudon, Hebert & Cie.,
Montreal.

We offer to the Trade:

One Car B. C. Salmon in ½ brls.; One Hundred Brls. pure Sugar American Syrup ; One Hundred ½ Brls. Currants; Three Thousand Cases Tomatoes ; Three Thousand Cases Corn ; Gruyere & Roquefort Cheese.

Please ask for Prices before placing your order elsewhere.

L. CHAPUT, FILS & CIE.

JUST RECEIVED:

Laaf's German Fruits, Assorted.
Batger's Jams and Jellies.
Batger's Nonpariel Jellies.
Batger's Home-Made Marmalade.
Batger's University Marmalade.

Caverhill, Rose, Hughes & Co., Montreal.

with his superintendent on Sunday night, travelled 1,600 miles in the States and Canada, did business with thirty-six firms, and was back in Hull Saturday morning.

A Halifax dispatch says: The local mackerel catch has been very disappointing. The season is about over now. The catch is smaller than in former years. In fact there are virtually none, except a few dozens now and then.

The Chatham Planet says:—T. Steele, Ridgetown, shipped two carloads of beans last week. They were sold in New York and brought $2.15 per bushel. Shippers are handicapped at the present time, not being able to secure cars to ship their beans. Their warehouses are filled to the doors on account of this drawback.

In bidding a party of his guests good-bye, at Vernon, B. C., Lord Aberdeen said it was an open secret that he intended to erect a fruit-canning establishment and jam factory there shortly, and invited the farmers to begin the cultivation of small fruits at once, for which they would find a ready market.

Health seekers travel far to mountains, lakes, seas and springs, but of all the famous waters to thoroughly clense the body of health-destroying impurities, to make the joints supple and the muscles and frame firm, and cause one to feel fresh life trickling through the veins, give me St. Leon Mineral Water.—I. Bliss, Compton, P. Q.

The following resolution has been passed by the finance committee of the Hamilton City Council: "That the buildings that may be erected by T. Lawry & Son, on their property on Wentworth street, for manufacturing purposes, be exempt from taxes for a period of ten years from Jan. 1, 1892, and that water be supplied at cost during the same time; provided the buildings be used for that purpose."

Michie & Co., of Spadina Avenue, have adopted a novel advertising scheme. They have placed in their window, a large cheese, weighing about 800 lbs., and every person purchasing one pound of 50c. tea, has the privilege of recording his guess as to the weight of this mammoth cheese. The person who guesses the exact weight or who comes nearest to it receives a cash prize of $50. The cheese was manufactured by James Ireland, of West Oxford.

J. D. Roberts, general agent of the Pure Gold Manufacturing Co., leaves on Monday for the west and will go as far as San Francisco, on business for his company. Owing to their largely increased business in this country, the Pure Gold Manufacturing Co., intend establishing a permanent exhibition of their goods in Winnipeg.—Winnipeg Tribune.

A general meeting of the Dominion Millers' Association will be held in Toronto on Tuesday, December 8. A programme will be presented to the association, which will include reports from the Committee on Incorporation, Banking, Railway Rates and Bills of Lading. The meeting will be open for the transaction of any other business and the discussion of any subject outside the programme of general interest to millers.

The Fraser River Freezing Co., of Port Haney, B. C., of which Mr. M. M. Mowat is manager, put up 120,000 lbs. of salmon during the past season. Mr. Mowat has received a large number of orders from the east for the fish, and is only waiting for refrigerator cars, which have been promised by the C. P. R., to ship 50,000 lbs. to Detroit, New York and other eastern points. A single order for 100,000 lbs. has been received, but of course the company is not in a position to fill it.

Nominations for the Board of Management of the Commercial Travellers' Mutual Benefit Society for 1892 took place on Saturday. The following were elected by acclamation: President, Joseph Bonnick; vice-president, James Greenfield; treasurer, Warring Kennedy. Nine Toronto trustees have to be elected and ten were nominated, as follows: T. M. Bayne, T. Dunnett, J. Taylor, H. Goodman, H. Lamont, R. H. Crean, S. R. Wickett, W. B. Dack, J. A. Ross, J. G. Crawford. Two have to be elected for Hamilton and three were nominated, as follows: William Bremner, George A. Black, E. A. Dalley.

Van Houten & Zoon, the manufacturers of cocoa at Weesp, Holland, have set apart $100,000 with which to make a splendid exhibit at the Exposition in Chicago in 1893. They intend to erect a large building in the style of old Holland architecture of the fifteenth century and to put in it, besides an exhibit in their own line of business, paintings, views, bric-a-brac, etc., illustrative of the Netherlands and the life and characteristics of the Dutch people. They will have there a "cocoa school" where Dutch maidens, clad in picturesque native attire, will make delicious cocoa beverages according to the most approved methods, and will serve them to visitors.

The Halifax Board of Trade at its last meeting protested against the prevailing west-bound sugar rates on the Intercolonial railway, which discriminate against Halifax and in favor of St. John. This had resulted in destroying the once flourishing raw sugar trade of Halifax. The grain trade was stated to be larger than ever before in the history of the road, and large numbers of cars were going west empty, which might carry back sugar, providing fair rates were given that port. The discrimination against Halifax is 40 cents a ton on the Intercolonial between Halifax and Montreal.

John W. Cook, of Ingersoll, the representative in Western Ontario of the Warringtons, of London, Liverpool, Belleville and Montreal, recently made a "scoop" in the cheese trade, which proved an eye opener to all the other dealers, and has given him the name of the King Bee for the present. At Ingersoll, Listowell and Woodstock he captured 40,000 boxes at 10c. What the result of the deal will be is hard to determine. The price paid is speculative, and as there is an immense quantity of July, August and September cheese to be placed on the English market before the late cheese will have any show, the man who has least stock may be the best off.

For some weeks small advertisements have been inserted in the Empire and Hamilton Spectator calling attention to the "Industrial Protective Alliance, devoted to the interest of the merchant, the manufacturer and mechanic; head office, Stratford, Ont." These flashily worded advertisements usually ended with a "send stamp for reply." The Alliance consisted purely and simple of a Beacon compositor named W. H. Spears, who hit upon this scheme to swindle the unwary. He got several hundred letters, many of them enclosing stamps, and it is said he got from $50 to $100 from "members" who were imbecile enough to send him $1. Recently he learned that the game was up and left for Buffalo.

With the removal of the tariff on sugar and the offering of two cents per pound for all sugar produced in the United States, the Hawaiian Islands lost the advantage they had over producers in the United States, in Cuba, and in the Philippine Islands. Labor is dear in the islands. The natives are dying out, and the islands have to depend on the Chinese, Japanese, Portuguese and laborers from other countries. This year's crop of 140,000 tons was the largest ever raised in Hawaii, although the country ought to produce a good deal more than that. The advantage over other countries before the removal of the United States tariff and the offering of the bounty was about 2 cents a pound in favor of the islands. The planters had no duty to pay and in return the islands received importations from only the United States. While the people regard the United States Government as the one most friendly

"CAIRN'S"
HOME MADE MARMALADE.

In 1, 2 and 7 lbs., in Glass, White and Stone Jars.

We are now taking orders for January shipment of this delicious preserve. Send in your orders early as the stock is limited."

BLAIKLOCK BROS,
General Agents for Canada.
MONTREAL

TORONTO AGENTS:
WRIGHT & COPP,
40 Wellington St. East, Toronto.

FEARMAN'S
FAMOUS
ENGLISH
BREAKFAST
BACON
Mild, Sweet,
Delicious Relish.
OUR CONSTANT AIM TO MAKE IT THE FINEST IN THE WORLD.

CORN
-BROOMS-

Owing to a shortage in the Broom Corn crop of 1891, which has caused an advance of nearly 100 per cent. in this staple article, all manufacturers of Brooms have advanced their prices, and further advances may be looked for.

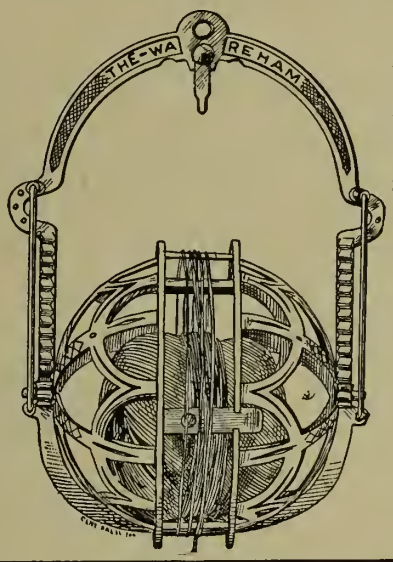
Retailers will find it necessary to advance their prices at least 5c. each on all lines of Brooms.

We are at present considerably behind our orders, and must ask the indulgence of all our customers who have had their orders delayed.

CHAS. BOECKH & SONS,
MANUFACTURERS,
TORONTO.

BEST GOODS IN THE MARKET.
FRANKFORT, CAMBRIDGE, BOLOGNA, CHICKEN, HAM and TONGUE SAUSAGES.
PUT UP BY THE MOFFATT PACKING CO.,
MONTREAL.

The Wareham Gravity Twine Holder.



The gravitation principle applied to this Twine Holder effects this. It rapidly winds up the slack end of the twine, after freely yielding the necessary quantity to the user, leaving the end still convenient to hand.

It is simple in construction, no liability to get out of order, and good for a life-time ; a child can manipulate it.

Price $1.25 retail. Write for trade price.

The Copp Clark Co., Ltd.,
9 Front St. West.
Toronto.

ARTHUR P. TIPPET & CO.,
Wholesale Agents for Canada.
1 Wellington Street East, Toronto.

JAMES TURNER & CO., Hamilton,
Have a splendid assortment of all Christmas delicacies which they are selling at low prices to the trade.

JAMES TURNER & CO.

E.

T. Co.

MONTREAL.

If you do not know what the above stands for you are not posted.

to them, they think faith was broken with them in taking away this advantage, and the object of King Kalakaua's visit to America was to intercede in behalf of the sugar interests, when death overtook him. The way matters are now, the large planters with improved machinery and labor-saving devices may make a little money, but the smaller planters will have to give up.

Last week D. W. Wilson, of Seaforth, shipped 14 carloads of eggs to Liverpool and Glasgow, while during the same week the Grand Trunk carried to the seaboard 23 carloads collected at various points on their system.

HASTE.

No truer words were ever uttered than those by the shepherd boy, David, when fleeing from King Saul, in his interview with Ahimelech, the High Priest, when asked why he had no sword or spear, the young lad replied: "I brought no weapon, because the King's business requires haste." The idea I want to emphasize is that every line of business, especially that in which the American Grocer's contingent are particularly interested, viz., the retail trade, requires great activity and drive, if success is to be eventually won. The methods of to-day are widely different from those of a decade ago. Competition had not entered so fiercely into the various branches of trade, and the merchant went along in comparatively the same rut as his ancestors. Food products of all kinds were sold in what now would be termed a very crude state. Ten years has completely metamorphosed the manner of preparing and placing on the market, essentially all of the food preparations of to-day. Twenty years ago a millionaire was looked upon as a veritable curiosity, while to-day they are numbered by the thousands. The same innate desire on the part of the man of wealth to hastily increase his fortune, and young in years to retire with a competency, while perfectly laudible if accomplished by honorable methods has so often been brought to a successful consummation by means which are repugnant to every lover of equality and justice, that in a majority of instances those who have made haste to be rich have not been altogether innocent. These examples which are multiplied year after year have had a tendency to create the extravagances in living which so often lead to damaging results. This is especially true, and almost universally among such as are given to speculation. The merchant often becomes dissatisfied with his lot and feels that he is not getting on as rapidly as he could wish in his business; when if he could only hold himself aloof from these influences, he would be perfectly happy and contented. I only allude to these matters to note the fact that this inordinate desire for gain has been a stimulus also in the right direction to the merchant, in that it has compelled his inventive genius to originate and prepare products for the table, so that men may eat as they run. The merchant of to-day who sells his codfish as originally dried, and measures his molasses in the old-fashioned gallon measure, is in the "sere and yellow leaf." He must be ahead of the wants of his trade; be the first to introduce the new prepared forms of food, and demonstrate that he is alive to the wants of his customers. The customer of to-day is exacting, and I think even too much so, but we must meet the condition of things as they are, and not as we would like to have them. But a few years ago it was thought a great thing to deliver the wares of the purchaser. But to-day the order must be solicited at the house and delivery made at once. We are living at a rapid rate and "wear out" is the motto we have to live by, and not "rust out." I imagine I hear some clerk who reads this article say—I have always been taught that "haste makes waste." So it does to the man or boy of but little brains or intelligence, but to the boy of this age who graduates from our public school system, it means activity, energy, push and progress. We used to learn our A B C's when we first went to school, now we teach our children to read and spell and the alphabet comes on without routine teaching. If proper haste is insisted upon by the merchant in his clerks, and exemplified before them by himself, it will be very soon demonstrated that more will be accomplished each day, and done in a better manner, than if the labor was performed perfunctorily. In what would I particularly urge haste with the retail merchant? First, haste in opening up and preparing the store for the day's business. Let it be known that your store can be counted upon to be ready for the early customer, who may have wants to be supplied before going to his daily toil. Exercise haste in supplying the wants of the customer, and show an appreciation of his or her presence, no matter how small the purchase may be. Especially when children come to the store, be very prompt in waiting upon them and exercise great care in filling their orders, always giving a bill of items that they may carry to their parents a record of the transaction. Always be prompt in the delivery of your goods, this, as a rule. I know occasions will arise when delay will be unavoidable, but let such cases be very exceptional. The customer will be won or lost to you in this particular in a greater degree than by any other factor about your store, unless it may be by the sale of inferior goods. Again, hasten to rectify any mistakes which may occur, and do not enter into controversy with your customer regarding it. Never make a visiting tour of your order taking; find out quickly what in needed at the house and then get out; always thanking the person giving the order to show appreciation of the same.

Acquire accuracy in figures and haste in computations. These qualifications in the merchant can be impressed on the clerk, and will result in making character for the help, and honest shekels for the proprietor. To make haste successfully, the spirit illustrated at the beginning of this article must be observed; not weighted down with outside affairs, entire and exclusive attention being given to the calling you have chosen. —A Store Crank in American Grocer.

Compare the quality with any other.

BENSDORP'S

ROYAL DUTCH

COCOA.

MANUFACTURED AT AMSTERDAM, HOLLAND.

Is absolutely Pure and Soluble Very delicate in flavor and of great strength. It will please more of your customers than any other Cocoa on the market, and please you because it pays a good profit. Packed in cases of 12 lbs. each. Price, ¼ lb. cans, $2.40 per doz.; ½ lb. cans, $4.50 per doz.; 1 lb. cans, $8.50 per doz.

ORDER A CASE AT ONCE OF

Eby, Blain & Co., Toronto.
James Turner & Co., Hamilton.
Caverhill, Rose, Hughes & Co., Montreal.
M. F. Eager, Halifax.
H. N. Bate & Sons, Ottawa.
Whitehead, Turner & Co., Quebec.

STEPHEN L. BARTLETT, Sole Importer, Boston, Mass.

"KENT" BOTTLED PICKLES

Are fast taking the lead. They are guaranteed 20 oz. bottles, and are packed 5 Doz. in a barrel, 3 Doz. in half-barrel, 2½ Doz. in a case. Order a sample package from your wholesale grocer or write direct to

The KENT CANNING AND PICKLING CO.,
Chatham, - Ont.

GANONG BROS.,

ST. STEPHEN, N.B.

MANUFACTURERS OF THE

G. B.

CHOCOLATES.

N. K. FAIRBANK & CO.,

COMPOUND REFINED LARD.

185 WELLINGTON ST., MONTREAL.
CHICAGO. ST. LOUIS. NEW YORK.

JOHN PETERS & CO.,

General Commission Merchants and Brokers,

Halifax, N. S. and Kingston, Jamaica, W.I.

Agents for The E. B. EDDY MFG CO., HULL, P. Q.

We are open to accept one or two more Agencies of first-class houses, either at Halifax or Kingston. We have a good connection and splendid storage facilities.

References: The Merchants Bank of Halifax. The E. B. Eddy Mfg Co., Hull, P.Q. The Mercantile Agencies.

Condensed Mince Meat.

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all seasons.

Will not ferment in warm weather.

DIRECTIONS
THE CONTENTS OF THIS PACKAGE WILL MAKE TWO LARGE PIES. ADD 1½ PINTS OF WATER, OR HALF THAT AMOUNT FOR EACH PIE. BOIL 15 OR 20 MINUTES. IF TOO THICK, ADD A LITTLE WATER. IF TOO THIN, BOIL TO THE PROPER CONSISTENCY. IT IS THEN READY FOR THE CRUST. A LITTLE SUGAR, VINEGAR, WINE OR OTHER SPIRITS MAY BE ADDED IF DESIRED.
CONDENSED
MINCE MEAT
FOR
MINCE PIES
J.H. WETHEY
ST CATHARINES ONT.
SOLE MANUFACTURER FOR CANADA
J.H.WETHEY
ST CATHARINES ONT

The best and cheapest Mince Meat on Earth. Price reduced to $12.00 per gross, net.

J. H. WETHEY, St. Catharines, Ont.

JAMES E. BAILLIE,

PORK PACKER, TORONTO.

Hams, Breakfast Bacon Rolls.

GEO. MATTHEWS

PACKER and CURER of the "Rose Brand"

Hams, Bacon and Lard,

ALL NEW STOCK.

PACKING HOUSES, OTTAWA, PETERBORO' and LINSDAY, ONT.

TORONTO MARKETS.

TORONTO, Nov. 26, 1891.

GROCERIES.

The weather has corresponded more to agricultural than to immediate commercial needs, but has been the very best that could fall at the present time, when wells are becoming empty, streams low and wheat fields dry. Frost, from the trader's standpoint, would have been more directly beneficial, but freezing-up cannot be long behind the great rainfall we have had. At present roads are bad for country traffic, and commercial travellers do not make their rural connections the more easily because mud abounds. Still, orders are quite on a par in volume with those of a week ago. The mails bring in their daily quota of business which keeps the warehouse hands steadily employed. The trade in fruits, canned goods and sugar gains rather than loses by comparison with that of last week. Tea has had a duller time of it. The tone of prices is stronger in sugar and canned goods, and rather easier in dried fruits, teas and coffees. Payments continue rather slow.

CANNED GOODS.

Confidence in prices is indicated in increasing orders and is encouraged by the attitude of jobbers, who are evidently convinced that there is value in their goods to warrant holding if sales are not easily and instantly effected. Round lots of assorted vegetables are firm at $1.05. Corn is purchasable in separate large-sized lots at $1. Each week reveals further scarcity in the stock of peas while the demand widens. The price is $1.05 to $1.10. Inquiry from Montreal for a car gave further strength to the position of holders on Saturday, as it was significent of short supplies in that market. Tomatoes are unchanged at $1.05 to $1.10. Less is heard of a prodigious pack as the market drifts along and choice brands become cleaned out of first-hands. Resources are said to be more limited even in less desirable stock than was at first believed, and the rarity of any deals below prices holding for the best goods tends to confirm this view. In other lines of canned goods the market is featureless. Salmon is in easy demand at $1.35 upwards, and lobster at $1.10 upwards. All sardines are very firm, with a further upward slant observable in quotations for French and Portuguese goods.

COFFEES.

Coffee does not rise into very great importance in the week's trade, a very ordinary demand having fallen to its credit since last report. The market is well stocked with Rio at 18 to 20c., which prices are easy. Good value is quite generally obtainable at prices not above 20c. Fine grades of Rios are selling up to 23c., Javas at a basis of 27c., and Mochas from 28c. upward received their usual proportion of the orders for coffee. There has been some shifting among first hands of round lots of Rios at 17 to 18c., sales being made both out of stock and to arrive.

DRIED FRUIT.

There have been more purchasers this week than for some time, and a bigger volume of fruit has consequently found its way out of stock. Currants are quite firm at quotations in Prices Current and have been in active request. Shipments now on the way have already been sold by the local importers, who have effected several sales of round lots, for which the demand seems unusually large in some quarters. Prices are from 5½ to 6½c. in barrels. Valencia raisins have sold very well, but the preponderance of low grade stock drags down prices for choice goods, which jobbers vainly try to get 6¼ to 6½c. for. There is plenty of stock whose prices will sell it more readily than does the quality of reliable brands, which therefore have to be disposed of usually at a sacrifice. New crop Valencias are 5½ to 6c. Malaga raisins are more interesting to buyers this week than they were last. The time of year is favorable, and the easy prices and good quality of the fruit are beginning to tell with some effect upon the demand. There are some very fancy special lines carried by a few of the houses.

NUTS.

The demand is opening up slightly, but stocks are yet rather light and not refreshed by new-crop goods in any line but almonds. Sicily filberts are afloat. A lot of almonds is sold now and then at easier prices than held last week, as indicated in Prices Current.

RICE AND SPICES.

The rice trade is becoming so small that it almost escapes attention. In local conditions there are no factors to cause change. Spices are dull, being in considerably less request than they were a week ago.

SUGAR.

Sugar is more active. The price is firmer, not so much in consequence of internal business as in sympathy with the stiffness of raw which is everywhere quite firm in the hands of holders. Lich'ts estimate of the beet crop is finding more acceptance than ever and is even coming to be regarded as excessive. This view makes raw cane a strong commodity at present. In this market an advance in the price of granulated was one of the expectations of the week but did not take place, except in Farnham crystallized, which moved up ⅛c. and is quoting now at 4⅝ and 4¾c. Medium yellows have been advanced ⅛c. at the refineries, but the quotations of jobbers have continued upon the same basis as before, that is at 3½ to 4½c. There has been the usual cutting in this description of sugar. Granulated is firm at 4⅞ and 5c. A limited business in low grade raws from 3½c. upwards has been done.

Willett & Gray in their New York sugar statistical say:

Raws—The tendency of the week has been upward, and with reason. London led the advance on receiving the advice that Mr. Licht made no change in his estimate of only a small excess beet crop, and this being followed by unfavorable reports about the beets, caused a very sharp upward movement, resulting at the close in prices 6d higher for beet and 3d higher for Java than last week. Stocks here in both refiners' and importers' hands are very low, and Cuba stocks are reported by cable as being reduced to 44,000 tons, of which only 26,000 tons are available for this market. The beet, Brazil, and Demerara crops are backward. The refiners are now receiving much higher prices for their products, and, the competition among them having ended, a more healthy tone is given to the market. The general position is certainly a very strong one and holders of sugar are much encouraged.

Refined—As we anticipated, the refiners decided to discontinue furnishing the country with sugar at little or no profit, and evidently arrived at some understanding, in consequence of which the late competition ended, and prices have been marked up 3-16c., leaving now a difference between raw and refined of 66c., being less margin than before the fight began, but out of which they can secure a good profit. The course of the refined market will now, as before, be largely dependent upon the movement in raws, and as the position throughout the world is so strong, it is to be expected that present prices will be maintained firmly, with a prospect of further improvement.

SYRUPS AND MOLASSES.

Syrups are quiet and very low, good medium being obtainable at 30c. a gallon, which is about equivalent to 2⅛c. per lb. In molasses activity has not increased, a very small quantity having been called for during the week.

TEAS.

There is a large and varied stock on this market to choose from, the quantity of old mediums and low grades being very considerable. Japans are selling from 12½c. up, while Congous are obtainable at 14c. and Young Hysons at prices ranging from 17c. The latter is in some request in a small way, while the run is on Congous and Japans, though sales of these have not been up to the point they reached some weeks ago. Teas are this year extremely cheap, mainly as a consequence of the large competition among brokers.

The Produce Markets Review says: "The demand for Indian tea is well maintained, but at the later sales the common grades sold at irregular, but, on the whole, at rather easier prices. These descriptions have been largely represented at recent auctions, and, as many of the teas are very inferior, it is not surprising that their value shows a drooping tendency. The demand for low-priced teas is also less active than it was some time ago, the consumption evidently shaping towards better quality than hitherto. The quantity of Ceylon tea brought forward has again been moderate, and prices (with the exception of the commonest grades, which, in sympathy with the lower Indian and China

CLEMES BROS. :-

WE OFFER THIS WEEK:

Car Choice Ripe Florida Oranges. New Hallowee "G.M." Dates. New Tarragona Almonds. Choice Ripe Malaga and Messina Lemons. Also another lot Almeria Grapes.

PRICES RIGHT.

51 Front Street East, TORONTO.

Phone 1766.

New Currants.
New Sultanas.
New Valencias.
New Figs.

P. C. LARKIN & Co.,

WHOLESALE GROCERS,

25 FRONT ST. E.

PURE CONFECTIONERY, FINEST BISCUITS.

Manufactured by

J. McLAUCHLAN & SONS,
OWEN SOUND, ONT.

HOW'S THIS FOR BIZ.:

Orders for 69 Gross Star Fire Lighter by mail alone in one day.

GROCERS send for sample and press opinions, of the fastest selling article of the day, BIG SELLER, BIG PROFIT.

STAR MFG. CO., London.

LEONARD BROS.,

Wholesale Fish Dealers,

Are now prepared to fill all orders for their

Celebrated Boneless Codfish

(from new fish)

packed in 5, 10, 25 and 40 lb. boxes, 2 lb blocks wrapped in waxed paper.

SEND FOR QUOTATIONS.

ST. JOHN, N.B. MONTREAL, P.Q.

TO GROCERS.

SIMCOE CANNING COY'S

Goods are warranted first-class.

PUSH THEM.

Order through your wholesale House.

There is no other Blacking for sale in Canada equal to

P. G. FRENCH BLACKING.

If you have not already compared it with others, send to us for a sample—Try it—You will be convinced.

PURE GOLD MANUFACTURING CO.,
31 Front Street East, Toronto.

Todhunter, Mitchell & Co.

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS. :: TORONTO.

GOLD MEDAL AWARDED

DELHI CANNING CO.,

Jamaica Exhibition.

WE are still at the front and propose staying there, the high standard of excellence for which our goods are noted will be fully maintained this coming season. When purchasing Canned Goods keep in mind the Maple Leaf Brand prepared by the Delhi Canning Co. Every can is honestly filled and perfectly reliable. Our fruits are noted for their high syrups and natural flavors.

Delhi Fruit and Vegetable Co.,
FACTORIES: DELHI AND NIAGARA.

SUGARS DOWN.

The Wholesale Grocers' Boycotte does not prevent me underselling them 17 cents per hundred on

GRANULATED SUGAR--

The Combination price is now 5 cents per lb., and I am selling at $4.83 per hundred. I have a large stock.

New Currants, New Raisins,
New Figs, Canned Goods (1891 pack)

Which I am selling at lowest Cash prices. Write for quotations of Teas and General Groceries.

JAMES LUMBERS,
WHOLESALE GROCER,
TORONTO.

MARKETS—Continued.

growths, are rather easier to buy) have been firmly maintained. The quality of the teas now coming forward continues to be generally satisfactory, but really juicy teas above 1s. are somewhat scarce and in strong demand."

Smith and Keighley are offering some very low lines in Japan teas.

PETROLEUM.

An active inquiry at slighter weaker prices has prevailed throughout the week for large lots. Current business in a jobbing way continues strong with a relaxing in some grades of prices quoted for the past several months. One or two minor changes are noted in Prices Current.

The Petrolia Advertiser reports: Petrolia crude $1.26½ per bbl. Oil Springs crude $1.27 per bbl. The above quotation is as close to the market price of crude oil to-day as we can probe the position of the market under the present situation. For some time past there has been no regular quotation for crude on the Petrolia Oil Exchange, most of the operators there being bulls, and therefore unwilling to accept the decline in price, which was offered to producers who sold their oil direct to refiners. The demand for refined oil this month so far has been light, which fact has helped to depress the crude market. It is a well-known fact that the decrease in the production in Oil Springs is more than the increase of the production in the vicinity of Petrolia, and therefore producers need not fear a serious decline in prices in consequence of the present stagnation, which in our opinion, is only temporary, and we would advise the producers just now to force as little of their oil on the market as possible, and the refiners will be compelled to pay them their price. Refined oil may be quoted at 11½ cents f. o. b. here, sixty days or two per cent. off for cash.

DRUGS AND CHEMICALS.

The usual routine business is done and prices are steady in all lines, with no important feature to be commented on. Fancy lines such as perfumes, etc., are creating more interest at the moment, as well as several subsidiary articles carried by wholesale druggists, for which the holiday trade opens up a demand.

BUTTER AND CHEESE.

Offerings are not excessive nor stinted. The supply is about normal, sufficing to maintain the health of the market which must now be considered good. Receipts in the form of large rolls have risen to a very considerable place in the volume of the supply. The demand for these is good and weather favors delivery. Prices have eased for them somewhat, as they have done for all descriptions of butter, which comes in more freely since cheese-making stopped. The new rolls though fresh are very commonly tainted with the flavor of turnips. This tends to make rolls low in price and cause a return to tubs, which are quoting higher than rolls. Rolls run from 14 to 16c., and choice tubs from 16 to 18c., with mediums all the way from 12 to 13c. The consignments have not been checked at all by the rains, and no complaint is heard from any quarter about the backwardness of receipts.

Surprise Soap

pleases your customer (it pleases everyone who trys it) in every particular and gives you a good profit. What else is wanted?

INQUIRE

The St. Croix Soap Mf'g Co.,
St. Stephen, N. B.

Branches:
MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 40 Wellington St. East.

Cheese is firm here and higher in England. The local price is 10½c., with a prospect of another half cent being added before long. The demand is not exceptionally bright from jobbers' stocks, but the firmness of makers upheld by good export prices causes the stiffness.

COUNTRY PRODUCE.

BEANS.—Deliveries in large lots are quite as liberal as the present wants of the market require, and prices are moving downward. Large round lots are $1.20 to $1.30, and smaller parcels are $1.40 to $1.50.

DRIED APPLES.—The price of sun-dried is 4 to 4½c. in large lots, and 4½ to 5c. in smaller quantities. There is a considerable exchange of stock, the demand being active though rather behind the rate of supply.

EVAPORATED APPLES.—There is a good deal of inquiry from the east and the northwest, which gives brightness to the outlook but little relief to the situation at the moment, offers of stock being still freer than bids. Small quantities move at 7 to 8c., but round lots at 6 to 6½c.

EGGS—Have eased slightly, some trade being transacted at 17c. for fresh, though 18c. has also been paid. Limed are dull at 14½c.

GAME.—The supply is ample, but the demand is dull. Partridges are quiet at 30 to 40c., with venison in the carcase at 5c., and in haunches 10c.

HAY.—All is wanted that comes forward, and prices in some cases have gone up to $12.50 Less desirable quality of timothy runs from $11.50. There is little call for mixed.

HIDES.—Dulness in this market is a chronic stand-by feature. Green cows are 4½c. for No. 1 and 5c. for steers. Cured are slow of sale at 5c.

HONEY—Holders do not find sales easy though they look forward to better times. Extracted is steady at 10c. for good, with prices shading downward for poor grades. Sections are 13 to 17c.

ONIONS—A lull in the demand has followed the active spell noted last week. Prices are steady at $1.75 to $2.25.

POULTRY—Receipts fall off during the wet days but have picked up since. Buying was not improved by lower stocks and now prices are rather weak. Chickens are 30 to 35c., ducks 45 to 65c., geese are 5 to 6½c., and turkeys 8 to 10c.

POTATOES—There is some difference between buyers and sellers, the former holding for 45c., the latter bidding 40c. Out of store lots are 50 to 55c. per bag.

SEEDS—Alsike is not coming to hand freely yet, but is plainly less backward than it was. Prices are $5.50 to $6 for prime to choice and $6.50 for extra.

SKINS—Sheep are steady at 85c., with all deliveries freely taken. Calf are moderately firm at 5 to 7c.

STRAW—Commands fairly ready sale at $6 to $6.50.

WOOL—The week has not been enlivened by any important transactions. Buyers appear to begrudge present prices, as the de-

WE ARE BUYING
Dried Apples.
SEND SAMPLES AND QUOTATIONS.

ESTABLISHED 1882.
STANWAY & BAYLEY
BROKERS
AND
GENERAL COMMISSION MERCHANTS.
44 FRONT ST. EAST. TORONTO

WE ARE BUYING
Evaporated Apples
SEND SAMPLES AND QUOTATIONS.

ESTABLISHED 1841.

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Coffees,
Spices,
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ORIENT MILLS.

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(SUCCESSORS TO W. A. BRADSHAW & CO.)
Importers and Manufacturers of
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Spices,
Mustards,
CREAM OF TARTAR, BAKING POWDERS,
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Consignments of country produce receive careful attention. Returns made promptly.

All kinds of produce handled. Consignments solicited. Carriers supplied.

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J Cleghorn & Son,

—OFFER—

Car Florida Russetts "all sizes" low
" " Brights "choice."
" " " "fancy."

The later car to arrive from the celebrated grove of D. H. Nortray, "Orange Bend" Florida. A line that commands extra price on account of quality. Superior pack, reliability of marks. If you are in want of something fancy send in your orders.

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Our business is Solely Commission. The only plan which does justice to the Consignor. We handle everything which the Country Storekeeper has to send from home to sell. None of our own goods to sell in preference to yours when the market is good. Nothing between you and best price obtainable except a small commission.

Prompt Sales and Quick Returns.
We Furnish Egg Cases. Try Us.

T. W. CLARK & CO.,

General Commission and Provision Merchants and Wholesale Dealers in Dairy Products.

Consignments solicited and business transacted for Eastern Canada Merchants.

Established 1886.

VANCOUVER, B.C.

References: Bank of British Columbia.

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NEW CURING HAMS,
BACON, PORK,
NEW PURE LARD.

Hams, Breakfast and Roll Bacon,

New curing, now ready.

For Choice full flavor goods send us a Sample order.

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The Ontario Produce Co'y.

Produce Brokers and Commission Agents,

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Solicit consignments of the following:

Tub, Large and Pound Roll BUTTER.

POULTRY.

BEANS ONIONS APPLES

CHEESE.

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All kinds of Hog Products handled. Also Butter, Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.
Good Prices paid for Good Dairy Butter.

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26 WEST MARKET STREET,
Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

Reesor & Rogers,

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GENERAL AGENT.

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Is Honest Goods and just the Thing on Which to make or Extend a Business.

COOK'S FRIEND
BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock.

MARKETS—Continued.

mand on both domestic and export account is extremely dull. Prices are 18 to 19½c. for fleeces.

DRESSED HOGS AND PROVISIONS.

The prices have been rather equable the past week at $5.50 for packers' weights though exceptions have been made in favor of uniformly choice lots at $5.75, and prices as low as $4.50 have been paid for light weights. Sows now and then are bought at $5. Both rail and street receipts are liberal but the demand is rather inconstant, some days being excellent, others somewhat indifferent.

BACON.—is steady at 8 to 8¼c. for long clear, 10 to 11c. for smoked backs, 10½ to 11c. for smoked bellies and 8¾ to 9c. for rolls.

HAMS.—are in very good request at 11 to 11½c.

LARD.—is plentiful at 9½ to 10c. for pure and 8½ to 9c. for compound.

BARREL PORK—is rather quiet at $14 to $14.50 for mess, and $16 to $16.50 for short-cut.

FISH AND OYSTERS.

The bulk of trade has been small this week, which may be accounted for by the weather and also by the cheapness and abundance of poultry. Nevertheless quantities of haddies have been sold and some other kinds have had considerable sale.

Oysters have been selling well, considering the mild weather, and are now firm in price with prospects of a rise, "Select" oysters are quoted at $1.65 to $1.75.

FLOUR AND FEED.

Business is active with little change in prices. The following are quotations on flour in car lots:—Manitoba patents, $5.30 to $5 50; Manitoba strong bakers', $4.90 to $5.10; Ontario patents, $4.50 to $4.90; straight roller, $4.25 to $4.35; extra, $4.10 to $4.15; low grades, per bag, $1.25 to $1.75. Other lines quote at $4.50 for Graham flour, $4 to 4.30 for standard and rolled oatmeal; $3.80 to $4.00 for kiln-dried cornmeal, $4.50 to $4.75 for rolled wheat, $13.50 for wheat bran, $1.50 per cwt. for cracked corn, $20 to $25 per ton for mixed chop, $4 for split peas, $4.25 for pot barley, 35 to 36c. for oats, 70 to 71c. for corn.

SALT.

Trade in small quantities has been very good, while in round lots five car-loads of various kinds has been sold. The prices remain firm and will be found in Prices Current. Liverpool coarse is quoted at 75 to 80c; but only small quantities are selling.

FRUITS.

Apples move freely at at $1.50 to $2.50. They are about all the fruit now being handled in a large way. Northern Spies, Greenings and Russets are beginning to come forward for export. There is no change in cranberries at $8.25 to $9 for prime dark, and 25 to 50c. less per barrel for light. Late pears kept to color by farmers are now arriving in large volume to sell at 50 to 75c. per basket.

GREEN FRUIT.

The week's business in oranges has been satisfactory. Stocks are ample and the fruit is generally choice. Jamaicas are easier at $6.50 to $7. Floridas are also plentiful and salable at lower prices, $3 to $3.50 being the prevailing prices. Malaga lemons are down to $3.50 and $4 per box, and unchanged at $7.50 to $8 in chests. Messinas have fallen very materially, now being quoted at $4.50 to $5. Malaga grapes are higher at $5 to $5.50 in kegs. For the first time in the memory of the customs house officers here, shipments have been received in half-kegs, which are supposed to be superior, and sell at $3 to $3.25. Jersey sweet potatoes are done. Bananas are virtually done, but may be quoted at $1.25 to $1.75. Pineapples are 12 to 18c.

DRY GOODS.

Travellers are now out with samples of spring goods but the reports do not indicate any exceptional progress in placing goods. Current business is not strong in a sorting up way, but it is more active than it could be said to be a week ago. The goods wanted at this time of year when the weather is seasonable ought to be in request for sorting, as advance purchases were light

MONTREAL MARKETS.

MONTREAL, Nov. 26, 1891.

GROCERIES.

The week has not shown any particular feature in groceries except it be the firmness of sugar and cutting in molasses, for business is not active. Advices, however, on sugar from all outside markets are very firm, and this has scared buyers into a little more activity, but holders are not disposed to talk on large lots and an advance in prices would not be a surprise. Molasses are unsettled, owing to the cutting that is being done here by American dealers.

SUGAR, SYRUPS, ETC.

Advices from all outside markets on sugar continue firm, raw stock for instance having advanced a ¼ of a cent on the week in New York. This tendency on crude material has put refiners here in an independent humor, and they are asking firm prices as a general rule. They are not looking for large contracts, and as supplies in consumers' hands are not extensive an advance should not be surprising. We quote granulated 4½c., and yellow 3½ to 4¼c. There is very little raw stock held here, but sales have transpired at 3¼ to 3¼c.

In syrups offerings of American stock at very low prices are competing with home stock, being ¼c. lower in some instances. Molasses is quiet, but there are reports this week of still further cutting by American dealers, who have been offering stock at a still lower price than the basis mentioned last week. We still quote Barbadoes 37c.

TEAS.

There has been a better demand for all grades of Japan teas, low grades being especially in demand. Blacks are also moving more freely, and the English market has steadied up.

COFFEES AND SPICES.

The firm feeling in coffee referred to last week has been maintained, and with supplies here in very small compass prices are firm, while buyers are anxious, but have to come to holders terms. In a jobbing way business in Rio has been done at 19 to 21c., but round lots are moved fractionally under the inside figure. The market is almost clear of this description of stock in first hands. Maracaibos have been moved also at 21c., and there is practically no Jamaica stock offering on spot, but some is expected to arrive shortly, 19 to 20c. being the idea for spot business.

Spices are quiet and unchanged.

RICE.

A fair distributive trade is reported in rice, but the business on the whole is not large. We quote Patna $4.50 to $5, Japan $4.25 to $4.50, standard $3.90 and off grades $3.50 in car lots.

DRIED FRUIT.

The market for dried fruit has been quiet since our last, and the only feature is an easy feeling in raisins. This is owing to the fact that some lots are being forced for sale in New York, which has depressed that market and effected the spot one to a certain extent. In fact for the small business that was done, prices were easier at 5¼ to 5½ for firsts and 5 to 5¼ for seconds. Currants continue firm under strong advices from Patras, while stocks here are very small and gradually decreasing every day. Sales have been made at 5½ in bbls., 5⅝c. in half bbls. and 5¾c. in cases.

NUTS.

There is nothing particular about these to mention. First arrivals of new Grenoble walnuts have been placed on the market and are selling at 14 to 15c., while Chili walnuts are offering at 9 to 10c. Terragona almonds sell at 13 to 14c., and peccans 14 to 15c.

CANNED GOODS.

The market for canned goods is flat at the moment, as dealers are well stocked up with all lines, and packers' agents are for the time being, resting on their oars.

EGGS.

There are few eggs coming in and dealers find no difficulty in maintaining their prices. Limed stock is in good demand at 15 to 16c.

GREEN FRUIT.

There is an ordinary jobbing movement in green fruit with nothing particular to mention. Oranges are offering in fair quantities of Floridas at $2.50 to $3.50 according to quality, with a fair trade doing. Malaga lemons rule steady at $6 to $7 per chest, while the first arrivals of new Messinas are selling at $3 to $3.50. Almeria grapes run from $5 to $5.50 per keg, and cranberries $7.50 to $8 per barrel.

FISH.

There is no particular change to mention in fish, but the firm feeling is maintained. Salmon are scarce and stiff at $14 to $16 for Labrador, according to grade, and the same applies to B. C. which are taken at steady prices. Herring continue in light supply and cod rule firm and unchanged at former prices.

ONIONS.

Spanish onions are moving in a quiet way at 90c. to $1 per crate, and offerings of native stock are plentiful. Good red stock brings $2 and yellow $2.50.

PROVISIONS.

There is a good enquiry for pork and while business is not extensive prospects are encouraging. The scarcety of heavy hogs in Chicago has stiffened, the price of western short cut here, as most of the demand here is for that class of stock. We quote as follows: Canadian short cut, per brl. $16.00 to $16.50; mess pork, western, per brl. $13.75 to $14.25; short cut, western, per brl. $16.50 to $16.75; hams, city cured, per lb. 10 1-2 to 11 1-2; hams, canvassed, per lb. 00 to 00; lard Canadian, in pails, 8⅞c. to 9c; bacon, per lb. 9c. to 10c; lard com. refined, per lb. 7¾ to 8c.

BUTTER.

The butter market moves along quietly, with holders firm as ever. Strictly finest fall creamery cannot be moved under 24½c. at the inside, and the supply is not extensive, while choice Townships dairy is steady at 20c. Western dairy furnishes business in a small way at 16 to 17c. for best descriptions. Late-made creamery, 24 to 24 1-2c.; fine creamery, 23 to 23 1-2c.; finest Townships, 19 to 20c.; finest Western, 16 to 17 1-2c.

SPECIALTY.

- Stone Ground Flour -

No Frozen Wheat used.

Meals and Feed of all kinds.

Mention this Paper.

J. & R. ROBSON,
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SPOOL SILKS & TWISTS,

EMBROIDERIES & FANCY SILKS.

To satisfy and please your customers you must keep the best lines. "CORTICELLI" has that reputation; if you want to put in a line of these goods. Send for further information and prices to

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Health seekers travel far to mountains, lakes, seas and springs, but of all the famous waters to thoroughly clense the body of health-destroying impurities, to make the joints supple and make the muscles and frame firm, and cause one to feel fresh life trickling through the veins, give me St. Leon Mineral Water. — I. Bliss, Compton, P Q.

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BRANDON ROLLER MILLS,

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—MANUFACTURERS OF—

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-- FLOUR --

Also Oatmeal, Rolled Oats, Rolled Oatmeal Granulated and Standard.

Dealers in all kinds of grain and feed.

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PROPRIETORS.

Dominion Mills,

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SPLIT PEAS, ROLLED WHEAT,
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Roller Millers.

FLOUR

Manufactured "Hulgarian" System.

Our brands are

Classic,
Anchor,
White Frost,
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EMBRO OATMEAL MILLS.

D. R. ROSS, - - EMBRO, ONT.

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IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways. Have new machinery for the manufacture of Rolled Wheat and Graham Flour and will be pleased to have orders

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PATENT
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FLOUR High Patents, Bakers and Low Grades.
Split Peas, Pot Barley and Corn Meal.

Feed of all kinds.

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LEITCH BROS.

MILLERS, OAK LAKE,

LEITCH TRADE MARK OAK LAKE

Grinders of MANITOBA WHEAT EXCLUSIVELY

MONTREAL MARKETS—Continued.

CHEESE.

The market has been active all the week but is quieter now, but the firm feeling is maintained and it is unlikely now that there will be any decline of a radical kind. Within the past few days quite a quantity of cheese has been moved around 10¾c. and a fraction better, and 11c. is cited as being paid for a line of Western stock; but it would appear that 10¾ to 10⅞ is a fair enough quotation for the market at present. We quote as follows:—Finest fall makes, 10¾ to 10⅞c.; Fine stock, 10¼ to 10½c.; Medium grades, 10 to 00c.; Cable, 54s. 3d.

GRAIN.

There is no change in the grain market. Oats continue in fair demand, but the enquiry for peas has fallen off almost completely The stocks in store compared with those of a week ago show a decrease of 42,363 wheat, 7,082 peas, 18,311 oats, 22,748 rye, and an increase of 32,869 barley. Compared with a year ago there is an increase of 207,221 wheat, 123,812 peas, 65,378 oats, 164,152 barley, and a decrease of 4,481 corn, and 222 rye. We quote:—No. 1 hard Manitoba, $0; No. 2do. $1.03 to $1.04; No. 3 do., 97c; No. 2 Northern, $1.04; peas, 78c. per 66 pounds in store, oats, 36c. per 34 pounds in store, corn, 72c. duty paid; feed barley, 48 to 50c.; good malting do., 60 to 62c.

FLOUR.

The flour market is steady, with a fair jobbing trade doing. The stocks in store show a decrease of 4,621 compared with a week ago, and 9,121 with a year ago. Patent spring, old wheat, $5.30; Patent spring, new wheat, $5.00 to 5.50; Patent winter, $5 to $5.04; straight roller $4.75 to $4.85; Extra $4.40 to $4.55; Superfine $3.95 to $4.18; City strong bakers' $5.00 to $5.10; Strong bakers' $4.75 to $5.50.

OATMEAL.

The business in oatmeal is small, but prices are steady. Standard, per bag $2.10 to 2.20; Granulated $2.10 to 2.20; Rolled $2.10 to 2.20.

ST. JOHN, N. B., MARKETS.

ST. JOHN, N. B., Nov. 24. 1891

Were money a little more plentiful the wholesalers would have nothing to complain about, as the volume of trade is quite up to their expectations. The grocery market does not present any new features this week, except in brooms, prices are much the same as when last quoted.

SUGAR—Is reported firmer and higher, though the advance has only been slight. Granulated is quoted at 4⅝ to 4¾c., yellow at 3½c., Paris lumps at 6⅝ to 6⅞c.

FLOUR—There has been no change in flour. The price remains firm at the recent advance, and we do not look for any material change for some time. Manitoba is quoted at $6 to $6.10, Ontario high grade at $5.35 to $5.45, mediums at $5.15 to $5.25,

MEAL—Is without change, only a moderate amount moving, with the price the same as last quoted. Oatmeal has been scarce, and the price is firm at recent advance.

COUNTRY PRODUCE.

EGGS—Still continue scarce, and all that offer sell readily at 19 to 20c.

BUTTER—Choice stock seems hard to get. The prices are unchanged.

POTATOES—Are in fair demand with prices slightly easier.

APPLES—The very mild weather has given shippers a chance for placing their pack on the market and prices are somewhat easier.

BROOMS—Have advanced from 10 to 25 cents per doz. on all grades.

FISH—Are coming in very slowly and the demand is light for all kinds.

CHAT BY THE WAY.

(Continued from Page 10.)

The Picton canning factories have closed for the season. Their output was largely in advance of any former year.

S. Bailey, of Bailey & Co., broom makers, Kingston, did a good stroke of work in securing forty carloads of broom corn before the advance in prices occurred.

Gault Bros. & Co. have taken an action against the Beet Sugar Co., of the province of Quebec, at Farnham, for $40,000, amount of promissory notes given to the Eastern Townships Bank and now in the hands of the present plaintiffs.

Albert Smith & Co. bought the stock and plant of the Globe Tobacco Company, London, Ont., last week, for $6,000. The purchase includes all the property of the company, tobacco in and out of bond, and in process of manufacture, labels, packing materials and expensive machinery for manufacturing.

The heavy duty imposed by the McKinley bill upon eggs imported into the United States has caused a drop of from twelve and three-quarter million dozen to seven million three hundred and fifty thousand dozen in the quantity of eggs exported from Canada to the United States during the year ending 30th June, as compared with 1890; while in the number exported from Canada to England there was an increase from 3,600 dozen to 950,000 dozen. The huge customs duty levied upon eggs imported into the United States, has caused a loss of three quarters of a million dollars in that item alone in the exports of Canada during the fiscal year ending 30th June last, as shown by advance figures furnished by the customs department.

Mr. Tuckett had a conference recently with the commissioner of inland revenue in reference to securing permission for Canadian tobacco manufacturers to supply their product in bond to the transatlantic and transpacific steamship lines as "ships' stores." It appears that in England the practice with regard to steamships plying to distant foreign ports, and not touching at another British port on the outward trip, is to allow tobacco to be taken on board in bond for the use of the passengers and crew, the quantity for each voyage being, of course limited, so that there would be no likelihood of its being disposed of as merchandise on the return of the vessel. It is now suggested with regard to the Allan, Dominion, Beaver, Furness, Ross, Donaldson and other lines crossing the Atlantic to Canadian ports that they should be at liberty to obtain Canadian manufactured tobacco in our ports just as readily as they can in Liverpool, that is exempt from excise duty, and in limited quantities as ships stores only. The concession, if granted, would, of course, apply to the C. P. R. line to Japan, but would have to be withheld from the coasting steamers on account of the facilities it would afford for defrauding the revenues. A similar request has been sent to the department by the distillery interests, and the matter is now under consideration.

Messrs. Thomas Laury & Son Hamilton, propose to extend their pork factory on Wentworth street if the City Council will grant the usual exemption given to other applicants in similar cases. The members of The Finance Committee are in favor of granting the request, and said so at a special meeting called hurredly at the request of Mr. Laury, who wishes to go on with the work at once. The fact that the same consideration which Mr. Laury now asks was accorded to Messrs. G. E. Tuckett & Son not long ago was a precedent which the aldermen did not seem to get over, and they will accordingly recommend to the City Council that Mr. Laury's premises be exempt from taxation for ten years from 1st January 1892, and that water be supplied at cost price.

Traveller wants Situation.

WANTED—A SITUATION AS TRAveller for Provision House for New Brunswick and Nova Scotia. Apply care I, this office.

A. H. BADGEROW. ALEX. H. DIXON.

The Badgerow, Dixon Bonded Vinegar Manufacturing Co.,

79 and 81 Jarvis St., Toronto

Highest award, Toronto Exhibition.

TRY

KOH-I-NOOR TEA

Best in the World.

Sold only by

T. B. Escott & Co.,

London, Ont.

Elliott, Marr & Co.,

Importers of Teas

—AND—

Wholesale Grocers.

LONDON, ONT.

DAVIDSON & HAY

Wholesale Grocers,

36 Yonge Street,

TORONTO.

- FLATS -

In stock fresh "Clover Leaf" Salmon and "Clover Leaf" Lobsters, in flat tins, containing the finest parts of the fish.

Be particular to look for the word "CLOVER LEAF" on every label.

Sloan & Crowther

WHOLESALE GROCERS,

59, 61 and 63 Front St. E.,

TORONTO.

STUART, HARVEY & CO.

IMPORTERS AND

WHOLESALE GROCERS

A Large and Well-Assorted Stock of

Teas, Sugars and General Groceries

NOW IN STORE:

New Muscatels,
" London Layers,
" Connoisseur Clusters,
" Valencia Shelled Almonds,
" Sultanas.

HAMILTON, ONT.

To the Trade.

NEW ARRIVAL OF

NEW SULTANA RAISINS.
NEW LONDON LAYER RAISINS.
NEW IMPERIAL CABINET do
NEW CONNOISSEUR CLUSTER RAISINS.
NEW CURRANTS IN BARRELS.
NEW CURRANTS IN ½ BARRELS.

Write for quotations. Specialty of Sugars.

N. QUINTAL & FILS,

WHOLESALE GROCERS,

274 St. Paul Street,

MONTREAL.

RIO COFFEE

Ex. S. S. Phidias.

WARREN BROS. & BOOMER,

35 and 37 Front St. East,

TORONTO, ONT.

EDWARD ADAMS & CO.

ESTABLISHED 1846.

Wholesale Grocers and Importers of

TEAS,
SUGARS,
COFFEES,
TOBACCOS.

95 & 97 Dundas St., London, Ont.

BALFOUR & CO.,

IMPORTERS OF TEAS

—AND—

WHOLESALE GROCERS,

HAMILTON.

WESTERN ONTARIO AGENTS FOR

Cherry's Irish Mustard, X.D.S.F.

This is superior to any other grade in the market. Try it.

JUST ARRIVED !

Consignment finest Mocha Coffee.

Write for Samples and Quotations.

SMITH & KEIGHLEY

WHOLESALE GROCERS,

9 Front St. E., Toronto

Thos. KINNEAR & Co

Wholesale Grocers and Importers of

TEAS,
SUGARS,
COFFEES,

AGENTS FOR

Cherry's Irish Mustard, X.D.S.F.

This is superior to any other grade in the market. Try it.

47 Front St. E., - TORONTO.

CEYLON TEAS.

THE CELEBRATED

CRESCENT BRAND REGISTERED. CEYLON TEA

is packed expressly for

J. W. LANG & CO.,

Wholesale Grocers, Toronto.

NEW FRUITS.

(IN STORE)

CURRANTS--
VOSTIZZA,
"CRESCENT"
FINE PROVINCIAL,
(In cases, barrels and ½ barrels.

RAISINS--
VALENCIA, C. Morand brand.
Selected and finest Off Stalk.
Black Basket Malaga.

FIGS--
Fine to Choicest Eleme in 1 lb., 10 lb. and 20 lb. boxes.

PERKINS, INCE & Co.,

41 and 43 Front St., Toronto.

J. F. EBY. HUGH BLAIN.

BROOMS - EXTRAORDINARY ADVANCE.

From 50c. to $1.00 per dozen.

NOTE: For a short time ONLY we will sell at a small advance on old prices.

Send your Orders in now.

EBY, BLAIN & Co.,

Wholesale Grocers,

FRONT AND SCOTT STS. TORONTO.

A PROGRESSIVE BUSINESS.

The Toronto Biscuit and Confectionery Co. received two more letters this week from country merchants asking for samples and prices, and stating that they had noticed the Company's advertisement in THE GROCER. The firm advise us that they have gained one customer in British Columbia whose trade alone pays their advertisement in this medium. The Company have been running up till 10 p.m. every night for some time past to keep up with their trade. They make everything to order so that the trade are sure of receiving fresh goods all the time.

The Sodas made by the Toronto Biscuit and Confectionery Co. have been in such demand lately that the manufacturers have had to increase the staff in the bakery.

The Toronto Biscuit and Confectionery Co-, although only in the field since March last, have worked up such a business that already their present premises are too small, and they contemplate removing into new ones. We understand their new factory is to be the finest in Canada, furnished throughout with every available piece of machinery for the manufacture of their now justly celebrated goods.

SAPOLIO Is a solid handsome cake of SCOURING SOAP Which has no equal for all cleaning purposes except the laundry. It will clean paint, make oil cloths bright and give the floors, tables and shelves a new appearance. It will take the grease off the dishes, and off the pots and pans. It scours the knives, the wash basin, bath tub, even the greasy kitchen sink. It brightens all metals except silver or gold. If you have not sold it yet, send your order at once to

EMIL POLIWKA & Co.
36 Front st., East, Toronto, Ont.
Dominion Agents.

YOUR STOCK
Is not complete
without a full line of
Munn's Boneless Codfish.

There is no nicer or choicer material packed anywhere.

Be sure and send your orders for this ECONOMICAL and CONVENIENT article of food.
Packed in 2 lb. bricks.
Assorted Boxes 5 lb., 10 lb., 20 lb. and 40 lbs.

We have also on hand
Thick Codfish Steak,
packed in 100 lb. Boxes.

BUY THE BEST.
STEWART MUNN & CO.,
22 St. John St., Montreal.

Reg. Trade Mark.

Established 1849.
GOLD, SILVER
—AND—
BRONZE MEDALS
20 1st prizes.
MICHEL LEFEBVRE & CO'Y
Manufacturers of
Lion--L--Brand
Pure Vinegars, Mixed Pickles, Jellies, Jams, Preserves.
Montreal, P.Q.

Send for Price List of our various brands of chewing gum.
C. T. HEISEL,
36-38 Lombard St.
TORONTO.

STEEL, HAYTER & CO.,
Importers of
INDIAN TEAS
Direct from their estates in Assam.
New Season's Teas are now arriving.
PROPRIETORS OF THE WELL-KNOWN
"MONSOON" BRAND.
Samples and Quotations on application.
11 & 13 Front St. E. Toronto.
Calcutta and London Firm : Octavius Steel & Co.
Telephone 2354.

THOS. LAWRY & SON,
PORK PACKERS AND LARD REFINERS.
Curers of the Celebrated L. & S." and Imperial brands of Smoked Meats.
PURE LARD A SPECIALTY.
Hamilton, Ont.

"The one grand receipe remains for you —the be-all and end-all."

CHOCOLATE, PINK OR WHITE ICING FOR CAKES.

Stir four large tablespoonfuls of Gibson's Chocolate, Pink or White Icina to a smooth paste with about four teaspoonfuls of boiling water, spreading it evenly and smoothly on the cake with a knife, dipping the knife in water if the Icing becomes too thick or hard as one proceeds, If a particularly glossy appearance to the Chocolate Icing be desired, after spreading it on the cake as above directed, make a mixture somewhat thinner for a thin coating over the first Icing after it has sufficiently hardened. This will ice a large cake.

GIBSON'S ICINA is fast displacing the old-fashioned way of icing cakes. It is economical ; it is a labor-saver ; it is a boon to housekeepers.

Sold in 1 lb. and ½lb. packets, 2 doz. in a case, chocolate, pink or white assorted or any kind separate.

Order through your wholesale grocer or direct from

GIBSON & GIBSON,
Cocoa and Chocolate Makers,
TORONTO.

YOUNG & SMYLIE'S
Licorice Preparations

Have been before the public for half a century. This fact tells the story of their popularity. The specialties named below are for sale by all first-class leading houses in the Dominion.

Y & S Pure Calabria Licorice, 4, 6, 8, 12 and 16 sticks to lb.
Y & S Acme Licorice Pellets, 5 lb. Glass Front Cans.
Y & S Licorice Lozengers, 5 lb. Glass Front Cans and Jars.
Y & S Tar, Licorice and Tolu Wafers, 5 lb Tin Cans.
Y & S Ringed Licorice, 17 sticks to lb.
Y & S Purity—Pure Cent Sticks, 100 and 200 Sticks to Box.

Manufactured only by
YOUNG & SMYLIE,
Brooklyn.

Always Reliable !!!

The secret of the great popularity which "BARM" Yeast enjoys that it can be depended upon,

Always reliable.
Never Fails.
Successful every time.

Consequently it pays every one to handle "BARM" Yeast.

TRY IT !!!

BARM YEAST MFG. CO.,

TELEPHONE 1920. 35 Wellington St. E., Toronto.

P. CORRIDI,
Accountant, Auditor, Etc.
EXPERT AUDITING, BUSINESS INVESTIGATIONS and GENERAL ACCOUNTANCY A SPECIALTY.
Accounts Adjusted, Books Opened, or Audited. Books written up. Trial Balances and Balance Sheets Prepared.
Office 139 Yonge St., TORONTO.

THE PELEE ISLAND WINE & VINEYARDS Co. LIMITED

Brantford and Pelee Island } J. S. HAMILTON & CO'Y, BRANTFORD, ONT Sole Agents for Canada.

PICKLING VINEGAR.

T. A. LYTLE & CO.,
Bonded Manufacturers,
124--128 RICHMOND ST. W.,
TORONTO.

P. DOTY & SON,
(Successors to W. B. Chisholm)
MANUFACTURERS OF

1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.
For sale by all Woodenware Dealers.

Oakville, Ont.

B. R. Nelles,
GRIMSBY, ONT.
Packer and Preserver of the Celebrated BEAVER Brand Canned Goods, Evaporated Apples.

JAMS and JELLIES
IN GLASS AND PAILS.
Wholesale Only.

The British Columbia Fruit Canning and Coffee Co'y, Lt'd.
VANCOUVER, B.C.
Importers and Manufacturers of
COFFEES, SPICES, MUSTARDS, CREAM TARTAR, BAKING POWDER, &c., FLAVORING EXTRACTS, CANDIED PEELS, JAMS, JELLIES, MARMALADES and CANNED FRUITS.

Chivers' Carpet Soap
For cleansing and restoring carpets. Warranted to take out grease or ink, and restore the colors. Likewise in all woolen fabrics
Chivers' Disinfectant Cloth Soap
Will clean all kinds of cloth, removing grease, ink, etc., restoring the colors like new. For price, etc., address
J. H. WALKER,
Alma, Ont.

TO THE TRADE
—IN—
Canned Goods.

We are making all arrangements for this season's pack—and enlarging our factory considerably—Thanks for last season's trade and soliciting this year's.
Faithfully yours,
D. W. DOUGLAS,
St. Johns, P.Q.

A. HAAZ & CO.,
Bonded Manufacturers of
Honey Dew, White Wine, Malt and Cider
VINEGARS.
74 Bagot Street, - Kingston, Ont.

SALES MADE OR PENDING.

Frank M. Elliott, grocer, Dartmouth, N.S., has sold out.

Isaac W. Stevenson, grocer, Red Deer, N.W.T., has sold out.

The stock in the estate of C.). Thomas, grocer, Toronto, has been sold.

The general store stock in the estate of F. Park, North Buxton, Ont., is sold.

E. Jordan, general merchant, Rosseau, Ont., has sold out to R. Wade & Co.

James E. Shaw, dealer in fruits and groceries, New Glasgow, N.S., has sold out.

W. H. Maulson & Co., general merchants, Moosomin, Assa., advertise their stock for sale.

J. W. Pringle, general merchant, Nobleton, Ont., has been succeeded by W. R. Hollingshead & Co.

The insolvent estate of S.S. Young, wholesale grocer, Trenton, has been purchased by his wife at 25c. on the dollar cash. The liabilities amounted to about $40,000.

Mr. Prest has purchased the store formerly occupied by Mr. A. Raymer at Portage La Praire, Man., and will open a branch establishment for the Xmas trade. He will afterwards remove his entire stock to that stand.

PARTNERSHIPS FORMED AND DISSOLVED.

Franks & McBride, grocers, Woodbridge, Ont., have dissolved, John W. Franks continuing.

Kay & Smiley, general merchants, Otterville, Ont., have dissolved partnership, W. F. Kay continuing.

G. H. Armitage, general merchant and blacksmith, Minnedosa, Man., has admitted W. G. Brown into partnership.

A. M. Freeman, flour dealer, Amherst, N.S., has admitted Cyrus E. Black as partner, under style Freeman & Black.

FIRES.

Amiss & Tweedle, flour and feed dealers, Beamsville, Ont., are burnt out.

John F. Titus, tanner and general merchant, Titusville, N.B., is burnt out.

T. McCready & Sons., manufacturers of vinegar, St. John, N. B., are burnt out. Insured.

On the 18th ult. a fire broke out in the brick building occupied as a general store by Mr. Geo. W. Beatty, Beamsville, and before it could be controlled the entire building and stock were consumed.

REMOVALS AND DEATHS.

G. A. Hogarth, general merchant, Minnedosa, Man., is removing to Melita.

John A. Canning, general merchant, Southampton, N. S., has removed to Springhill.

Simeon Fortin, of the firm D. Fortin & Co., general merchants, St. Pierre, Que., is dead.

C M. Webb, grocer and general merchant, Toronto and Granton, Ont., is closing out his Granton store.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

A. S. Daoust, grocer, Montreal, has assigned.

L. E. Brooks & Co., grocers, Halifax, have assigned.

Geo. E. Adams, grocer, St. George, N.B., has assigned.

Wm. Branchand, grocer, Montreal, has compromised.

Eusebe Dorion, general merchant, Matapedia, Que., has assigned.

David F. Bedard, general merchant, Richmond Que., has assigned.

Octave Nault, grocer, Grand Rapids, Que., is offering to compromise.

Mary Jane Leblanc, general merchant, Carleton, Que., has assigned.

Leopold Jautras, general merchant, Richmond, Que., has compromised.

V. Portelance & Co., general merchants, Lachevrotiere, Que., has assigned.

Ramsay & Cingan, general merchants, Virden, Man., have compromised.

Thos. Cowan, general merchant, Thorold, Ont., has called a meeting of his creditors.

J. L. Roberge, general merchant, Thedford Mines, Que., has called a meeting of his creditors.

C. E. Creighton & Co., wholesale grocers and commission merchants, Halifax, have suspended.

Demand of assignment has been made upon Martin, Fils & Co., general merchants, Rimouski, Que.

John White, general storekeeper, Heathcote, Ont., is compromising with his creditors at 60 cents on the dollar.

The estate of John Cowan, general merchant, South River, Ont., is to be wound up by assignees Henry Barber & Co., Toronto.

A meeting of the creditors of John Stinson, the insolvent general storekeeper of Singhampton, was held in Assignee Clarkson's office on Saturday afternoon. It was decided to wind up the estate. Liabilities $13,700 and assets nominally the same.

Robert B. Snow, grocer 1292 Queen street west, Toronto has placed his affairs in the hands of J. W. Lang & Co., for the benefit of his creditors. They are now conducting the store. Stock-taking is finished. The liabilities are estimated at $3,500 and the assets slightly less.

W. R. Scott & Co., general merchants, Grand Valley, summoned their creditors to a conference in the office of Davidson & Hay, wholesale grocers, Toronto, a few days ago. The statement presented showed liabilities of $6,000 and assets of $7,000. The insolvents made an offer of 70c. on the dollar, but the creditors held that the estate could pay more. Seventy-five cents was the amount they were willing to take, and the meeting adjourned in order to give the insolvents an opportunity of raising their offer to the desired figure.

TRADE SALES.

The Penetanguishene stock of Corbeau Bros., general merchants, has been sold for 55 cents on the dollar; the Sault Ste. Marie stock brought 50 cents.

The bankrupt general stock of Fergus Park, of North Buxton, was sold by auction at London on the 18th to H. Macklin, of that city, for 56c. on the dollar.

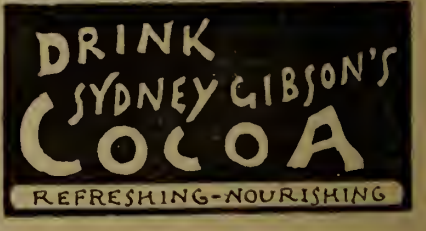
At Suckling & Co's auction rooms on Tuesday, the following stocks were disposed of: J. Villiers' stock of men's furnishings, hats, caps, etc., Barrie, amounting to $2,040, to Mr. Frawley at 56½c. in the dollar; Singer Bros' Yonge St. stock of boots, shoes, etc., Toronto, amounting to $8,575.79, to Cockburn & Drake, Toronto, at 37½c. in the dollar; the general dry goods, boot and shoe stock of the same firm on Jarvis St., amounting to $2,918.69, to N. B. Gould, Port Hope, Ont., at 46½c. in the dollar; the dry goods and grocery stock of M. A. Cole, Ridgetown, amounting to $7,923, to Mara & Co., Galt, at 26c. in the dollar.

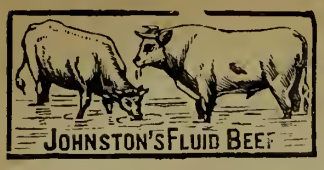
On Tuesday December 8, Suckling & Co. will sell the general stock of the post office store in Eden, Ont. The total value is $7,560, and the bulk of the stock is in dry goods, fancy goods, groceries and sundries.

The handsome lithographed cover of The Copp, Clark Co's. new Catalogue is the work of Russell & Morgan, Cincinnatti, whose advertisement appears on the back and who are noted for their excellent work in this department and also for all grades of playing cards.

McWilliam & Everist,
25 and 27 Church St.,
TORONTO.
Wholesale Fruit and Commission Merchants.
Direct Importers of Oranges, Lemons, Figs, Nuts, Dates, Almeria Grapes, etc.
TELEPHONE 645.
Jobbing in car lots a Specialty.

TORONTO SALT WORKS,
128 Adelaide E., Toronto,
Sole City Agents for the "Canada Salt Association"
Dealers in all kinds of Table, Dairy, Meat Curing, Barrel and Land Salts.
The "Acme" Table Salt (new process) will not get damp or hard.
Two Silver Medals, at Industrial Exhibition, Toronto, 1890, for our "Acme" Table Salt and our "Star Brand" Dairy Salt.





All the Flesh-forming and Strength-Giving Elements of Prime Beef are supplied by

JOHNSTON'S FLUID BEEF

It is a valuable Food for the Sick—an invigorating and stimulating beverage.

NUTRITIOUS, PALATABLE AND EASILY DIGESTED.

W. G. A. LAMBE & CO.,

Commission Merchants,

TORONTO.

AGENTS FOR

The St. Lawrence Sugar Ref'g Co., Montreal.

The British America Starch Co., Brantford.

OYSTERS! OYSTERS!

W. Heyson's Celebrated Baltimore daily by express. Write for quotations.

Jas. Dickson & Co., Agents,
26 W. Market St., Toronto.

Finnan Haddie, Cod Fish,
Labrador Herrings, Ciscoes, &c.

FOR PEARLEY TEETH. TRY SOMERVILLE'S Mexican Fruit **CHEWING GUM.**

REINHARDT & CO.,

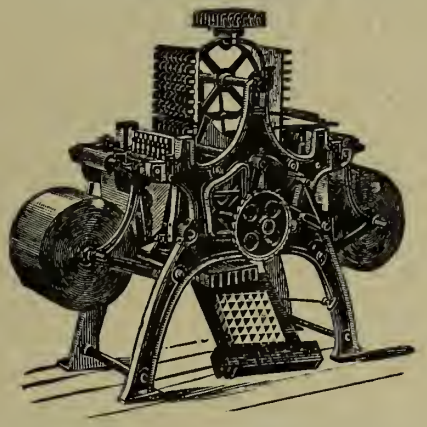
SALVADOR LAGER

IS THE VERY BEST.

TORONTO.

Northumberland Paper and Egg Case Co.

Sole Manufacturers of Machine Made Egg Case Fillers. (Straw Board.)



We also make a first-class Wooden Case, and can therefore supply a complete Egg Case at the lowest possible price. For prices and other information, address the Mills, CAMPBELLFORD, ONT

The Norton Manufacturing Co.,

E. P. Breckenridge, Toledo, Pres. — C. C. Warren, New York, Sec.-Treas.

Edwin Norton, Chicago, Vice-Pres. — W. C. Breckenridge, Resident-Manager.

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

FRUIT, PAINT, LARD, BAKING POWDER, FISH AND LOBSTER

CANS.

Capacity, fifty thousand cans per day.

Sole Agents in Canada for Norton Brothers "Solder Hemmed" Caps.

Inquiries and Correspondence Solicited.

HAMILTON, - ONT.

REDUCED COST TO BUYERS.

Our "No. 1 Telegraph" matches are now packed in Woodboard Caddies, thus reducing the weight of the 10 gross case to about 60 lbs. but without reducing the quantity, size or quality. These caddies are printed in assorted colors and make a handsome display. The trade should send their orders at once. Consumers will buy no other matches.

For reliable brands of cut smoking and chewing Tobaccos use the following:

CUT SMOKING:
OLD FLAG.
GOLD FLAKE.
HAND MADE.

FINE CUT CHEWING:
GOLDEN THREAD. GLOBE.
VICTORIA. HIGH COURT.
JERSEY LILY.

MANUFACTURED BY

THE GLOBE TOBACCO WORKS CO., OF LONDON, Ltd.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Nov. 12, 1890.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Cleveland's Superior Baking Powder in tin cans, per dozen net.

10 cent tins	1 00
¼ lb. "	1 50
6 oz. "	2 20
½ lb. "	2 80
12 oz. "	4 25
1 lb.	5 50
5 lbs.	25 50

	Per doz
Dunn's No. 1, in tins	2 00
" " 2, in tins	75
Cook's Gem, in 1 lb pkgs	$1 75
" " 7 oz "	85
" " 2 oz "	40
" " 5 lb. tins	65
" " bulk, per lb	12

	Per doz.
Empire, 5 dozen 4 oz cans	$0 75
" 4 " 8 "	1 15
" 2 " 16 "	2 00
" ½ " 5 lb cans	9 00
" bulk, per lb	15

COOK'S FRIEND.

(In Paper Packages.)	Per doz
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, ½ "	14 00
Ocean Wave, ¼ lb, 4 doz cases.	75
" ½ lb, 4 "	1 30
" No. 1, 2 "	1 90
" 1 lb, 2 "	2 20
" 5 lb, ½ "	9 60

WHITE STAR.	per doz
4 oz tins, 3 doz in case	0 75
12 " 2 doz in case	2 00
5 lb " ½ "	9 00
5 oz glass jars, 2½ doz in case	1 10
10 oz glass jars, 2 doz in case	2 00
Bulk, per lb	0 15

BISCUITS.

TORONTO BISCUIT AND CONFECTIONERY CO.

Abernethy	8½
Arrowroot	$0 11
Butter	0 6
" 3 lbs	0 20
Cabin	0 7½
Cottage	0 8½
Digestive	0 10
Daisy Wafer	0 16
Garibaldi	0 10
Gingerbread	0 11
Ginger Nuts	0 10
Graham Wafer	0 09½
Lemon	0 10
Milk	0 09
Nic Nac	0 12
Oyster	0 06
People's Mixed	10½
Pic Nic	0 09
Prairie	0 08½
Rich Mixed	0 14
School Cake	0 11½
Soda	0 06
" 3 lb "	0 20
Sultana	0 11
Tea	0 11
Tid Bits	0 09½
Variety	0 11
Village	0 07½
Wine	0 08½

BLACKING.

Day & Martin's, pints, per doz	$3 20
" ½ "	2 10
" ¼ "	1 10
Spanish, No. 3	4 50
" " 10	9 00

JACQUAND FRENCH BLACKING.

No 2 per gross	2 30
No 3 "	3 45
No 4 "	4 60
No 5 "	6 90

BLACK LEAD.

Reckitt's Black Lead, per box... 1 15
Each box contains either 1 gro., 1 oz.; ½ gro., 2 oz., or ¼ gro., 4 oz.

TELLIER, ROTHWELL & CO'S.

Royal Black Lead, per gross..... $1 80

F. F. DALLEY & CO.

	Per gross.
Silver Star Stove Paste	9 00

Packed in fancy wood boxes, each box contains 3 doz.

BLUE.

Reckitt's Pure Blue, per gross.. 2 10

TELLIER, ROTHWELL & CO'S.

Parisian Square Blue, per lb.. 13 to 14c

CORN BROOMS.

CHAS. BOECKH & SONS. per doz

X Carpet, 4 strings, net	$3 60
" 4 " "	3 20
3 " 3 " "	2 95
XXX Hurl 4 " "	2 90
1X " 4 " "	2 65
2X Parlor 4 " "	2 50
3 " 3 " "	2 25
4 " 3 " "	1 85
5 " 2 " "	1 50
Warehouse 4 " "	3 25
Ship 4 " "	4 00
1 Cable 2 wire bands, net	3 25
2 " 3 " "	4 00

CANNED GOODS.

	Per doz	
Apples, 3's	$1 00	$1 10
" gallons	2 40	2 50
Blackberries, 2	2 00	2 10
Blueberries, 2	1 25	1 40
Beans, 2		1 00
Corn, 2's	1 05	1 10
" Special Brands	1 30	2 10
Cherries, red pitted, 2's	2 25	2 40
Peas, 2's	1 10	1 15
Pears, Bartlett, 2's		2 00
" Sugar, 2's		1 70
Pineapple, Baltimore	2 40	2 50
" Bahama	2 90	3 00
Peaches, 2's	2 10	2 25
" 3's	3 00	3 50
" Pie, 3's	1 60	1 65
Plums, Gr Gages, 2's	1 75	2 00
" Lombard	1 75	2 00
" Damson Blue	1 90	2 00
Pumpkins, 3's	0 90	1 00
" gallons	3 00	3 25
Raspberries, 2's	2 25	2 40
Strawberries, choice 2's	2 25	2 40
Succotash, 2's	1 50	1 65
Tomatoes, 3's	1 05	1 10
Finnan haddies		1 40
Lobster, Clover Leaf		2 95
" Other brands	2 10	2 30
Mackerel	1 00	1 10
Salmon, Horseshoe, talls		1 40
" " flats		1 70
" white	1 10	1 25
Sardines Albert, ¼'s tins		11½
" ½'s "		18
Martiny, ¼'s "	10	10½
" ½'s "	16,	17
" Other brands, 9¾,	11,	16, 17
" P & C, ¼'s tins	23,	25
" ½'s "	33,	36
Sardines Amer, ¼'s "	6½,	8
" " ½'s "	9,	11

JAMS AND JELLIES.

DELHI CANNING CO.

Jams assorted, extra fine, 1's	2 35
Jellies, extra fine 1's	2 25

TORONTO BISCUIT & CONFECTIONERY CO

	Per lb
Jams, absolutely pure—apple	$0 06
Family	0 07
Black and Red currant. Raspberry, Strawberry, Peach and Gooseberry per lb	0 12
Plum	0 10
Jellies—pure—all kinds	0 10
These goods are put up in glass jars and in 5, and 10 lb. tins and 28 lb. pails.	
Marmalade—orange	0 12

CANNED MEATS.

Comp. Corn Beef	1 lb cans	$1 50	$1 65
" "	2 "	2 55	2 70
" "	4 "	4 80	5 00
" "	6 "	8 00	8 25
" "	14 "	17 50	18 50
Minced Collops,	2 lb cans		2 60
Roast Beef	1 "		1 50
"	2 "	2 60	2 75
"	4 "		4 75
Par Ox Tongue,	2½ "	$8 50	8 75
Ox Tongue	2 "	7 85	8 00
Lunch Tongue	1 "		3 25
"	2 "	6 00	6 25
English Brawn	2 "	2 75	2 80
Camb. Sausage	1 "		2 50
"	2 "		4 00
Soups, assorted	1 "		1 35
"	2 "		2 25
Soups & Boulli	2 "		1 80
"	6 "		4 50
Potted Chicken, Turkey, or Game, 6 oz cans			1 60
Potted Ham, Tongue or Beef, 6 oz cans			1 35
Devilled Tongue or Ham, ½ lb cans			1 40
Devilled Chicken or Turkey, ½ lb cans			2 25
Sandwich Ham or Tongue, ½ lb cans			1 50
Ham, Chicken and Tongue, ½ lb cans			1 75

MINCE MEAT.

BRYANT, GIBSON & CO.'S—TORONTO.

Mince Meat, ½ gal glass jars, $9 50
Ditto, 25 and 40 lb pails, per lb. 12½c

J. H. WETHEY'S—ST. CATHARINES.

Condensed, per gross, net..... $12 00

CHEWING GUM.

ADAMS & SONS.

	To Retailers.
Tutti Frutti, 36 5c bars	$1 20
Monte Cristo, new 180 "	1 30
(with brilliant stone ring)	
Sappota, 150 "	1 00

ALWAYS ORDER RECKITT'S BLUE.

Prices Current, Continued—

Sweet Fern,	230	" ...	0 75
Red Rose,	115	pieces ...	0 75
Magio Trick,	115	" ...	0 75
Oolah " "	115	" ...	0 75
Puzzle Gum	115	"	0 75
Bo-Kay (new)	150	pieces ...	1 00
Mexican Fruit, 36 5c. bars			1 20

C. T. HEISEL.

	To retailers per box	
Red Jacket,	115 pieces.	0 75
Royal Fruit,	36 5c. pkgs.	1 20
Digestive,	120 pieces.	0 80
Largest Heart	150 "	1 00
Globe picture	150 "	1 00

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO.S.

Chocolate—	Per 1b.
French, ¼'s....6 and 12 lbs .	0 30
Caraccas, ¼'s..6 and 12 lbs..	0 35
Premium, ½'s..6 and 12 lbs...	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs .	0 24
Sticks, gross boxes, each...	1 00
Cocoa, Homœopat'c, ¼'s, 8 & 14 lbs	30
" Pearl " " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs	18

BENSDORP'S ROYAL DUTCH COCOA.

¼ lb. cans, per doz	$2 40
½ " " "	4 50
1 " " "	8 50

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma.....per lb	$0 30
Mott's Prepared Cocoa	28
Mott's Homœopat'c Cocoa (¼s)	32
Mott's Breakfast Cocoa	35
Mott's Breakf. Cocoa (in tins)	40
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	22
Mott's French-Can. Chocolate	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibbs	30
Mott's Cocoa Shells	5
Mott's Vanilla Chocolate stick	22&24
Mott's Confec Chocolate	22c—40
Mott's Sweet Choc. Liquors	21c—30

COWAN COCOA AND CHOCOLATE CO.

Cocoas—	
Hygienic, 1, ½, ¼ lb. boxes	70, 75
Iceland Moss ¼ lb in 12 lb boxes	35
Soluble (bulk) 15 & 30 lb bxs	18, 20
Soluble (tins) 6 lb and 12 lb	20
Cocoa Nibs, any quantity	30, 35
Cocoa Shells, any quantity	05
Cocoa Essence.....per doz	1 40
Chocolates—	
Mexican, ¼, ½ in 10 lb bxs	30
Queen's Dessert, "	40
Vanilla "	35
Sweet Caracas "	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross	00
Pure Caracas (plain) ¼, ½ lbs	40
Royal Navy (sweet) "	30
Confectioners' in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

WALTER. BAKER & CO'S.

Chocolate—	
Pre'um No. 1, bxs. 12 & 25 lbs each	40
Baker's Vanilla in bxs 12 lbs each	52
Caraccas Sweet bxs 6 lbs each, 12 bxs in case	53
Eagle, sweet & spiced, bxs 12 lbs each	33
Vanilla Tablets, 416 in box, 24 bxs in case, per box	3 65
Spanish Tablets, 100 in box, 12 bxs in case	3 00
German Sweet Chocolate—	
Grocers' Style, in cases 12 boxes, 12 lbs each	25
Grocers' Style, in cases 24 boxes, 6 lbs each	25
48 Fingers to the lb., in cases 12 bxs 12 lbs each	25
48 Fingers to the lb., in cases 24 bxs 6 lbs each	25
Cocoa—	
Pure Prepared boxes, 12 lbs each	40
Cracked, boxes, 20 lbs each, 1 lb and assorted papers	32
Cracked, in bxs, 12 lbs., each, ½ lb. papers	32
Cracked, in bags, 6, 10 & 25 lbs each	32
Cocoa and shells, 12s and 25s	30
Breakfast Cocoa—	
In bxs, 6 & 12 lbs., each, ½ lb. tins	45
In boxes, 12 lbs., each, 1 lb. tins, decorated canisters	45
Broma—	
In boxes, 12 lbs., each, ½ lb. tins	40

GIBSON & GIBSON'S

	per lb
Sydney Gibson's Cocoa, ¼s	0 30
Dr. Clarke's Cocoa, ¼'s and ½'s, tins	0 45
Soluble Cocoa bulk in boxes	0 18
Prepared do "	0 22
Sydney Gibson's Chocolate, ¼s. and ½s	0 30
Gibson's Rock do ½s.	0 28
Dr. Clarke's do ¼s.	0 30
Confectioners' Pure Chocolate 10 lb. blocks	0 30
Vanilla choc. sticks, per gross	1 00

	per doz
Gibson's Icina, ½s. 2 doz. in case.	1 25
Gibson's Icina. 1 lb 2 " "	2 25

Packed chocolate, white and pink assorted, or if required, any kind separate.

COFFEE.

GREEN c. per 1b

Mocha	30, 35
Old Government Java	27, 32
Rio	19, 24
Plantation Ceylon	29, 31
Porto Rico	24, 28
Guatemala	24, 26
Jamaica	22, 23
Maracaibo	24, 26

WHOLE ROASTED OR PURE GROUND.

ELLIS & KEIGHLEY'S.

	c. per 1b
Java	33, 34
Java and Mocha	34, 36
Plantation Ceylon	35
Arabian Mocha	37
Santos	28, 28
English Breakfast	16, 24
Royal Dandelion in 1 lb tins	26

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	33
Our Own "	31
Laguayra "	29
Mocha and Java	32, 33
Java, Standard	33
" Old Government	30, 32
Arabian Mocha	36
Santos	28

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs	30
Standard Imperial in sealed tins, 25 and 50 lbs	32
Standard Blend in sealed tins, 25 and 50 lbs	33
Ground, in tins, 5, 10, 15 and 25 lbs	20, 30
Say's Parisien, in ½ and 1 lb tins	30

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	$0 75
" " " " 1, 1½ oz....	1 25
" " " 2, 2 oz.....	1 75
" " " " 3, 3 oz.....	2 00

FIRE LIGHTER.

"Star" Fire Lighter, per gross. $1 70

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz	
Cases, No. 1, 2 oz tins	$2 75	$3 00
" No. 2, 4 oz tins	4 50	5 00
" No. 3, 8 oz tins	8 00	8 75
" No. 4, 1 lb tins	12 60	14 25
" No. 5, 2 lb tins	25 00	27 00

FRUITS.

FOREIGN. c. per 1b.

Currants, Provincial, bbls	5¾, 6
" " ½ bbls	6, 6½
" " cases	6½, 6¾
" Filiatras, bbls	6, 6½
" " ½ bbls	6½, 6¼
" " cases	6¼, 6½
Patras, bbls	6⅞, 7
" " ½ bbls	7, 7⅛
" " cases	7¼, 7⅜
" Vostizzas, cases	7¾, 9½
" " ½ cases	8½, 10
" 5-crown Excelsior (cases)	9½, 10
" " ½ case	9⅝, 9⅝
Dates, Persian, boxes	5¾ 6
Figs, Elemes, 14 oz., per box	... 9
" 10 lb boxes	11½ 12½
" 20-lb "	12 13
" Seven-Crown	16½ 17
Prunes, Bosnia, bags	... ..
" " cases	5½ 6½
Raisins, Valencia, off stalk	4 5
" New, off stalk	5¾ 6
Selected	7½ 8
Layers	8½ 9
Raisins, Sultanas	9, 13
" Eleme	... ...
" Malaga:	
London layers	2 40 2 65
Loose muscatels	2 30 2 50
Imperial cabinets	2 90 3 00
Connoisseur clusters	3 75 3 80
Extra dessert "	4 50 4 75
" " " qrs.	1 25 1 30
Royal clusters	5 00
Fancy Vega boxes	6 75 6 80
Black baskets	3 80 4 00
" " qrs	1 25 1 30
Blue "	4 50 4 60
Fine Dehesas	5 40 5 50
" " qrs	1 80 1 90
Lemons, Malaga boxes	3 50 4 00
" " chests	7 50 8 00
" Messinas	4 50 5 00
Oranges, Jamaicas	6 50 7 00
" Floridas	3 00 3 50

DOMESTIC.

Apples, Dried, per lb	0 04 0 05
do Evaporated	0 06 0 08

LICORICE.

YOUNG & SMYLIE'S LIST.

5 lb boxes, wood or paper, per lb	0 40
Fancy bxs. (36 or 50 sticks), per box	1 25 1 25
"Ringed" 5 lb boxes, per lb.	0 40
"Acme" Pellets, 5 lb cans, per can	2 00
" " Fancy boxes (30s) per box	1 50
"Acme" Pellets, Fancy paper boxes, per box (40s)	1 25
Tar Licorice and Tolu Wafers, 5 lb cans per can	2 00
Licorice Lozenges, 5 lb glass jars	1 75
" " 5 lb cans	1 50
Purity" Licorice, 200 sticks	1 45
" " 100 "	0 72½
Imitation Calabria, 5 lb bxs p lb	0 25

LARD.

"FAIRBANK'S" REFINED COMPOUND.

In Butter Tubs	0 08½
Fancy "	0 09
3-hoop pails	0 09 0 09½
60 lb. cases of 3 lb., 5 lb., and 10 lb. tins, per lb	0 10

MUSTARD.

ELLIS & KEIGHLEY'S. cts

Durham, Fine, in ¼ and ½ lb tins per lb	25
" Fine, in 1 lb jars	22
" Fine, in 4 lb jars	70
" Ex Sup., in bulk, per lb.	30
" Superior, in bulk, per lb	20
" Fine, " "	15

COLMAN'S AND KEEN'S

In 4 lb jars	75
In 1 lb jars	25
D. S. F., in tins, per lb	41
" in ½ lb tins	42
" in ¼ lb tins, per lb	44
D. F. in ½ lb tins, per lb	26
" ¼ " "	28

NUTS.

	per lb.	
Almonds, Ivica	14	15
" Tarragona	13½	15
" Fornigetta	13	14
Almonds, Shelled Valencias	28	30
" " Jordan.	40	45
" " Canary	28	30
Brazil	12	13
Cocoanuts, per 100		6 00
Filberts, Sicily		11
Filberts, Oblong	11	11½
Peanuts, roasted	12,	13
" green	9	10
Walnuts, Grenoble	15½	16
" Bordeaux	10,	11
" Naples, cases		
" Marbots	12	13
" Chilis	12	13

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO

PICKLES.

John Bull, mixed, in bulk	$0 45
" Chow Pic'le, in bulk	0 50
" m'xed & Chow Chow	1 90
" Mixed & Chow-Cbow pts	2 15
" Mixed & Chow-Chow qts	3 40
" " " 16 g.	1 90
Horse Radish, bottles, per doz	2 25

SAUCES.

John Bull, kegs, per gal	1 25
" ½ pt. bottles, per doz.	
" ½ pt. bottles, per doz (according to quantity) 90c to	1 00
Devonshire Relish, kegs p. gal	1 75
" ½ pt, bottles, per doz	1 25
Niagara Tomato, kegs, per gal	1 25
" " Reputed pints	1 25
Raspberry Vinegar, per doz	2 25
Raspberry Syrup and vinegar	2 25

	c. per peels	
Terry's Candied Peels.		
Lemon, 7 lb boxes		...
Orange, "		...
Citron "		...

LEA & PERRIN'S. per doz.

Worcester Sauce, ½ pts	$3 60	$3 75
" " pints	6 25	6 50

LAZENBY & SONS.

	Per doz
Pickles, all kinds, pints	3 25
" " quarts	6 00
Harvey Sauce—genuine—hlf. pts	3 25
Mushroom Catsup " "	2 25
Anchovy Sauce " "	3 25

PRODUCE.

DAIRY.

	Per lb	
Butter, creamery, rolls	$0 27	$0 28
" " tub	0 25	0 26
" dairy, tubs, choice	0 16	0 17
" " medium	0 12	0 15
" low grades to com.	0 10	0 12

THE KEY TO OUR SUCCESS.

We use the BEST MATERIALS for the production of the BEST GOODS.

We personally manage our business in every Department, from the Buying to the Shipping.

If you have not already had our goods send us a trial order. We know the quality of them will convince you and your customers of their superiority.

Our Sodas are without any doubt the best ever produced.

Our Sweet Goods for appearance and fine flavor sell themselves.

The Toronto Biscuit and Confectionery Co.,

7 Front St., E., Toronto,

Prices current, continued—

Butter, pound rolls	0 17	0 18
" large rolls	0 14	0 16
" store crooks	0 14	0 16
Cheese	0 10½	0 11
COUNTRY		
Eggs, fresh, per doz		0 18
" limed		0 15
Beans	1 25	1 50
Onions, per bbl	1 75	2 25
Potatoes, per bag	0 40	0 50
Hops, 1890 crop	0 11	0 13
" 1891 "	0 16	0 18
Honey, extracted	0 08	0 10
" section	0 12½	0 14

PROVISIONS.

Bacon, long clear, p lb.	0 08	0 08½
Pork, mess, p. bbl		14 00
" short cut	16 00	17 00
Hams, smoked, per lb	0 11	0 11½
" pickled		
Bellies	0 11	0 12
Rolls	0 08½	0 09
Backs	0 10½	0 11
Lard, Canadian, per lb		0 10
Hogs	5 00	5 75
Tallow, refined, per lb	0 05	0 05½
"rough, "		0 02

RICE, ETC.

	Per lb
Rice, Aracan	3¾, 4c
" Patna	4½, 5½
" Japan	5, 5½
" extra Burmah	3⅞, 4
Grand Duke	6½, 7½
Sago	4¾, 5½
Tapioca,	5½

SPICES.

GROUND.	Per lb.	
Pepper, black, pure	$0 12½	$0 15
" fine to superior	10	15
" white, pure	20	28
" fine to choice	20	25
Ginger, Jamaica, pure	25	27
" African, "	..	18
Cassia, fine to pure	18	25
Cloves, " "	14	25
Allspice, choice to pure	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure.	30	35
Cream of Tartar, fine to pure	25	37

STARCH.

EDWARDSBURG STARCH CO. LIMITED, MONTREAL. c. per lb.

No. 1 White, 4 lb cartoons	5½c
Canada Laundry	4½
Silver Gloss, crates	6¾
Silver Gloss, 1 lb chromos	6¾
Satin, Starch 1 lb chromos	7¼
No 1 White, barrels & halves	4⅜
Benson's Canada Prepared Corn	7½
Canada Corn	6¾
Rice Starch, 1 lb	9

BRITISH AMERICA STARCH CO BRANTFORD.

1st quality white, 3 lb. cartoons,	5½
Lily White gloss, crates	6¾
Brantford gloss, 1 lb	7¼
Lily White gloss, 1 lb chromo	6¾
Canada Laundry, Boxes	4½
Pure Prepared corn	7½
Challenge Corn	6¾
Rice Starch, fancy cartoons	9
" cubes	7½

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40-1b boxes, 1, 2, and 4 lb. pack'g's	8
36-1b boxes, 3 lb. packages	8
12-lb "	8½
38 to 45-1b boxes	8
Silver Gloss Starch—	
40-lb " 1, 2 and 4 lb packages.	9
40-lb " ½ lb package	9½
40-lb " ¼ "	10
40-lb " assorted ½ and ¼ lbs	9½
6-lb " sliding covers	9½
38 to 45 lb boxes	9
Oswego Corn Starch—for Puddings, Custards, etc.—	
40 lb boxes, 1 lb packages	8½
20 " "	8

ST. LAWRENCE STARCH CO.'S

Culinary Starches—	
St. Lawrence corn starch	7½
Durham corn starch	6¾
Laundry Starches—	
No. 1, White, 4 lb. Cartons	5½
" " Bbls	4⅜
" " Kegs	4⅜
Canada Laundry	4½
Ivory Gloss, six 6 lb. bozes, sliding covers	6¾
Ivory Gloss, fancy picture, 1 lb packs	6¾
Patent Starch, fancy picture, 1 lb. cartons	7½

SUGAR.

	c. per lb
Granulated, cane 15 bbls or over	4⅞
less than 15 bbls	5
" beet, 15 bbls or over	4⅝
" " less than 15 bbls	4¾
Paris Lump, bbls and 100 lb. bxs	5½
" " 50 lb. boxes	5⅝
Extra Ground, bbls	5⅝
" " less than a bbl.	6
Powdered, bbls	5½
" less than a bbl	5⅝
Extra bright refined	4⅝
Bright Yellow	4¼
Medium "	3¾
Brown	3½
Raw	3⅜

SYRUPS AND MOLASSES.

SYRUPS.	Per lb. bbls.	½ bbls
D	2½	2⅝
M	2⅝	2¾
B	2¾	2⅞
V.B	2⅞	2⅞
E.V.B	2⅞	2⅞
E. Superior	2⅞	3
XX	2⅞	3
XXX	3	3⅛

MOLASSES.	Per gal.	
Trinidad, in puncheons	0 35	0 36
" bbls	0 38	0 40
" ½ bbls	0 40	0 42
New Orleans, in bbls	0 45	0 50
Porto Rico, hdds	0 38	0 40
" barrels	0 42	0 45
" ½ barrels	0 44	0 47

TOBACCO AND CIGARS.

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	67c
Ingots, rough and ready, 7's	64
Laurel, 3's	57
Brier, 7's	55
Index, 7's	50
Honeysuckle, 7's	58
Napoleon, 8's	54
Royal Arms, 12's	55
Victoria, 12's	53
Brunette and Lovely, 12's	50½
Prince of Wales, in caddies	51½
" in 75 lb boxes	51
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	55
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
½ lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

GLOBE TOBACCO COMPANY.

CUT SMOKING TOBACCO.

	Per lb
The Old Flag, ⅛ lb. in 5 lb. boxes	70c
" " " 1 lb. Fancy Tins	70c
" " " ½ " " "	41c
Gold Flake, 1-5, 6 lb boxes	70c
" " ½, 5 "	70c
" " 1-10, 5 "	80c
" " 1 fancy tins	70c
" " ½ " "	41c
" " 1 " glass jars	77c
Hand Made 1-5, 6 lb boxes	65c
" " ½ 6 "	68c
" " 1 fancy tins	68c
" " ½ " "	40c
" " 1 glass jars	75c

GRANULATED SMOKING TOBACCO:

Uncle Tom, 1-5, 6 lb boxes	45c
" " 1-10, 6 lb "	45c

LONG CUT SMOKING TOBACCO.

Wig Wag, ½, 6 lb boxes	41c
" " 1-5, 6 lb "	43c
" " 1-10, 6 lb "	45c

FINE CUT CHEWING TOBACCO.

Golden Thread, 5 & 10 lb pails	95c
Globe, - - " "	90c
Victoria, - - " "	75c
High Court, - " "	70c
Jersey Lilly, - " "	65c
Golden Thread, 1-16 " Foil in ½ gro. boxes, per gross	9 05
Solace " 1-16 " Foil in ½ gro. boxes, per gross	6 05

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M
Madre E' Hijo, Lord Landsdowne	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00
Cigarettes, all Tobacco—	
Cable	7 00
El Padre	11 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	$7 50
Puritan	6 25
Sultana	5 75

"The Goods are right."

--PUBLIC OPINION.

ST LAWRENCE CORN STARCH } For Cooking.

ST. LAWRENCE IVORY GLOSS } For the Laundry.

Prices current, continued—

Derby	4 00
B. C. No. 1	4 00
Sweet Sixteen	3 50
The Holder	3 85
Hyde Park	10 50

CUT TOBACCOS. per lb

Puritan, tenths, 5 lb. boxes	74
Old Chum, ninths, 5 lb box	71
Old Virgin., 1-10 lb pkg., 10 lb bxs	62
Gold Block, ninths, 5 lb boxes	73

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	83
Puritan, 1-10, 5 lb boxes	85
Athlete, per lb	1 15
Hyde Park	10 50

SALT.

Bbl salt, car lots		1 15
Coarse, car lots, F.O.B.		0 70
" small lots	0 85	0 90
Dairy, car lots, F O.B		1 25
" small lots		1 50
" quarter-sacks	0 45	0 50
Common, fine car lots		0 85
" small lots	0 95	1 00
Rock salt, per ton		15 00
Liverpool coarse	0 75	0 80

SOAP.

Ivory Bar, 1 lb. bars per lb	5½
Do. 2, 6-16 and 3 lb bars "	5
Primrose, 4½ lb bars, wax W "	4½
" 1 " " "	4½
John A, cake, wax W. per doz	42
Mayflower, cake, " "	42
Gem, 3 lb bars per lb	3½
" 13 oz, 1 and 2 lb. bars	3½
Queen's Laundry, per bar	5½
Pride of Kitchen, per box	2 75
Sapolio, ½ gross boxes	3 25
" per gross, net cash	12 00

MORSE'S SOAPS. Per lb

Mikado (wrapped)	0 04½
Eclipse "	0 04½
Stanley Bar	0 04½
Defiance	0 04½
Toronto, 12 oz. Per doz	0 50
Ruby, 10 oz "	0 30
Monster, 8 oz "	0 24
Detroit, 14 oz "	0 48
Lily White "	0 90
Everyday "	0 80
Queen City, 14 oz "	0 72

Per box

Mottled in 5 box lots, 100 bars	5 00
" " " 60 bars	3 00
Floater (boxes free)	6 50
Electric	2 75
Hard Water Electric	2 50
Royal Laundry	3 25
Octagon	4 00

Per doz

Royal Magnum	0 25
" 25 doz per box.	0 20
Anchor, Assorted	0 10
" Castile	0 50
Morse's Assorted	0 45
Morse's Roso	0 45
" Windsor	0 45
" Castile	0 45
Bouquet, paper and wood	0 80
Prize Magnum, White Castile	0 72
" " Honey	0 72
" " Glycerine	0 72
" " Oatmeal	0 72

Per box

" " Honeysuckle	0 72
Sweet Briar	0 85
Extra Perfume	0 55
Old Brown Windsor Squares	0 30
White Lavender	1 00

Per doz

White Castile Bars	0 85
White Oatmeal	0 85
Persian Boquet, paper	2 50
Oriental	0 45
Pure Cocoanut, 3 doz. bxs, wood	0 40
Heliotrope, paper	1 50
Carnation	0 60
Rose Boquet	0 60
Cocoa Castile	0 40
Arcadian	0 45
New Arcadian, per gross	4 25
Ocean Boquet	0 45
Barber's Bar, per lb	0 25
Pure Bath	1 00
Magnolia	1 20
Oatmeal	0 85
Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey	0 70
Plain Glycerine	0 70
Plain Windsor	0 70
Fine Bouquet	1 00
Morse's Toilet Balls	0 90
Turkish Bath	0 60
Infants' Delight	1 20

WOODEN WARE. per doz

Pails, 2 hoop, clear No. 1	$1 70
" 3 " " "	1 90
Pails, 2 hoops, clear No. 2	$1 60
" 3 " " "	1 80
" 3 " painted "	1 80
Tubs, No. 0	9 50
" 1	8 00
" 2	7 00
" 3	6 00
Washboards, Globe	$1 90 2 00
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
" Single Crescent	1 85
" Double "	2 75
" Jubilee	2 25
" Globe Improved	1 80
" Quick and Easy	1 80
" World	1 75
" Rattler	1 30

per case.

Matches,	5 case lots.	Single cases
Parlor	1 70	$1 75
Telephone	3 90	4 00
Telegraph	4 10	4 20
Safety	4 20	4 30
French	3 60	3 75

Railroad (10 gro. in case)
Single case and under 5 cs. $4 00
5 cases and under 10 cases ... 3 90
Steamship (10 gro. in case)
Single case and under 5 cs. 3 80
5 cases and under 10 cases ... 3 70

per doz.

Mops and Handles, comb.	1 25
Butter tubs	$1 60 $3 20
Butter Bowls, crates ast'd	3 60

CLOTHES PINS.

5 gross, per box	0 75
4 gross, "	0 85
6 gross, "	1 20

CHAS. BOECKH & SONS. per box

5 gross, single & 10 box lots	0 75 0 80
Star, 4 doz. in package	0 85
" 6 " "	1 25
" 4 " cotton bags	0 90

INDURATED FIBRE WARE.

¼ pail, 6 qt.	$4 00
Star Standard, 12 qt.	4 50
Milk, 14 qt.	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	3 25
" " round "	3 50
Handy dish	3 75
Water Closet Tanks	18 00

WASHING COMPOUND.

Housekeeper's Quick-Washing per case.

5c pkgs 100 in case	3 50
10c " 60 in case	4 00

DURABLE PAILS AND TUBS

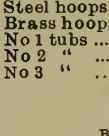
WM. OANE & SONS, MANUFACTURING CO NEWMARKET.

	Per doz.
Steel hoops, painted and grain'd	2 20
Brass hoops, oiled and varnish.	3 25
No 1 tubs	9 50
No 2 "	8 50
No 3 "	7 50

YEAST.

BARM MFG. CO. per box

3 doz. 5c. packages, in boxes	1 00
3 doz. 10c. " "	1 95
1½ " 10c. and 3 doz. 5c. packages in assorted boxes	2 00



BREADMAKER'S

per box

5c packages, 36 in box	1 00
2c " 45 in box	0 50

"OUR NATIONAL FOODS."

	pkg.	doz
Desiocated Wheat	4 lb.	$2 25
" Rolled Oats	4 "	2 25
Snow Flake Barley	3 "	2 25
Desiccated Rolled Wheat	3 "	2 25
Buckwheat Flour, S. R	5 "	2 25
Prepared Pea Flour	2½ "	2 00
Baravena Milk Food	1 "	3 50
Patent Prepared Barley	1 "	2 00
Patent Prepared Groats	1 "	1 50
Gluten Flour	4 lb.	3 00
Farina, very choice	1½ lb.	1 40

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto

10 dy. to 60 dy		2 20
8 dy. and 9 dy	2 65	2 70
4 dy. to 7 dy	2 90	2 95
3 dy C.P.	3 95	4 00
3 dy A.P	3 45	3 50

HORSE NAILS:
"C" 60 to 60 and 10 per cent. from list.

HORSE SHOES:
From Toronto, per keg .. 3 50

SCREWS: Wood—
Flat head iron 77½ p.c. dis
Round " " 72½ p.c. dis.
Flat head brass 75 p.c. dis.
Round head brass 70 p.c.

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under)		1 35
2nd " (26 to 40 inches)		1 35
3rd " (41 to 50 ")		3 30
4th " (51 to 60 ")		3 50
5th " (61 to 70 ")		4 00
ROPE: Manilla	0 12	0 12½
Sisal	0 08	0 08¼
New Zealand	0 08	0 08¼

AXES: Per box, $6 to $12.

SHOT: Canadian, dis. 7½ per cent.

HINGES: Heavy T and strap ...04¾ 05
" Screw, hook & strap. 03¾ 04¾

WHITE LEAD: Pure Ass'n guarantee ground in oil.

25 lb. irons per lb	5½
No. 1 "	5
No. 2 "	4½
No. 3 "	4

TURPENTINE: Selected packages, per gal 0 55 0 56

LINSEED OIL per gal, raw 0 58 0 59
Boiled, per gal 0 61 0 62

CASTOR OIL: Best per lb 0 08¾ 0 09

GLUE: Common. per lb 0 10 0 11

PETROLEUM.

F. O. B. Toronto	Imp. gal.	
Canadian	0 15	$0 16
Carbon Safety	0 17	0 18
Canadian Water White	0 20	0 22
Amer'n Prime White		0 23
" Water White	0 24	0 25
Photogene	0 27	0 00

DRUGS AND CHEMICALS.

Alum lb	$0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 02½	0 03½
Borax	0 13	0 14
Camphor	0 65	0 75
Carbolic Acid	0 35	0 45
Castor Oil	0 11½	0 12½
Cream Tartar	0 30	0 31
Epsom Salts	0 01½	0 02
Paris Green	0 16	0 17
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 18	0 20
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 35	0 45
Salpetre	0 08½	0 09
Soda Bicarb, per keg	2 50	2 75
Sal Soda	1 00	1 25
Madder	0 12½	

VINEGAR.

A. HAAZ & CO

XX, W.W	0 20
XXX, W.W	0 25
Honey Dew	0 30
Pickling	0 30
Malting	0 45

THE BADGEROW FALCONER VINEGAR CO

French Bordeau per gal	0 34
Tarragona "	0 32
Triple "	0 30
Fruit Vinegar "	0 27
Pickling "	0 28
XXX "	0 25
Extra XX "	0 22
XX "	0 20
X "	0 16
Cider Vinegar	0 16 to 0 25
Honey Vinegar	0 25
Eng. Malt Vinegar	0 50 to 0 60
Bottled Malt Vinegar, qts	2 00
Methylated Spirits	2 00 to 2 25

FISH.

Oysters, per gallon	1 25	1 30
" select, per gallon	1 65	1 75
Pickerel per lb		0 06
Pike do		0 05
White fish		0 08
Salmon Trout	0 07	0 08
Lake herring	1 75	3 00
Pickled and Salt Fish:		
Labrador herring, p. bbl	5 50	6 00
Shore herring "		5 00
Salmon trout, per ½ bbl	4 25	4 50
Dried Fish:		
Codfish, per quintal	5 25	5 75
" cases	5 00	5 50
Boneless fish per lb		0 04
Boneless cod "	0 06½	0 08½
Smoked Fish:		
Finnan Haddies per lb	0 06½	0 08½
Bloaters per box	1 00	2 25
Digby herring "		0 15
Sea Fish:		
Haddock per lb		0 0
Cod "	0 07½	0 08
B.C. salmon "		0 6

— THE —

ST. LAWRENCE SUGAR REFINING CO'S

GRANULATED
AND YELLOWS
AND SYRUPS

ARE PURE.

: NO BLUEING :

Material whatsoever is used in the manufacture of

OUR GRANULATED.

THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL.

Offer for sale all grades of REFINED SUGARS and SYRUPS of the well-known brand of

Redpath

CERTIFICATES OF STRENGTH AND PURITY.

OFFICE OF THE PUBLIC ANALYST,

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Co., Montreal:

GENTLEMEN,—I have personally taken samples from a large stock of your Granulated Sugar, "REDPATH" brand, and carefully tested them by the Polariscope, and I find these samples to be as near to absolute purity as can be obtained by any process of Sugar-Refining.

The test by the Polariscope showed in yesterday s yield 99·90 per cent. of Pure Cane Sugar, which may be considered commercially as ABSOLUTELY PURE SUGAR.

JOHN BAKER EDWARDS, P.L.D., D.C.L., F.C.S.,

Public Analyst for the District of Montreal, and Professor of Chemistry.

CHEMICAL LABORATORY, MEDICAL FACULTY, McGILL UNIVERSITY.

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Company:

GENTLEMEN,—I have taken and tested a sample of your "EXTRA GRANULATED" Sugar, and find that it yielded 99·88 per cent. of Pure Sugar It is practically as pure and good a Sugar as can be manufactured.

Yours truly,

G. P. GIRDWOOD.

PURE ROCK SALT
—FOR—
Cattle and Horses.
TORONTO SALT WORKS,
128 Adelaide Street East
Sole Agents for
RETSOF MINING COMPANY.
Write for Quotations

THE CANADA MEAT PACKING CO.,

MONTREAL,
BEEF AND PORK PACKERS,

Curers of the Celebrated C.M.P Brand of Smoked Meat, Sugar cured extra-flavored Hams and Bacon.

Compressed Corned Beef. Ox and Lunch Tongue.
Pure Lard a Specialty.

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Corner Hastings and Granville Streets, one block from Railway Station and Steamship dock.
Vancouver, B.C.
INSLEY & EDWARDS, Proprietors.

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BANFF, N.W.T.
Special apartments for invalids. Bath houses in connection and a staff of male and female attendants. The best of accomodation for Travelers. Rates, $2.00 and $2.50.
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Newly built, newly furnished, Four large sample rooms.
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Strictly first-class. The favorite commercial house along the line of C. P. R
LOUIS HILLIARD, Prop.

The Clarendon Hotel,
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Best sample rooms west of Winnipeg. Strictly first-class.
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Queen's Hotel,
WINNIPEG, MAN.
First-class in every respect.
JAS. O'CONNOR, Prop. FRED. SPRADO, Mgr.

It is well-known

That successful Doctors read all the latest medical books and papers and go abroad occasionally to study. Successful lawyers read legal publications to learn the latest legal decisions and points constantly cropping up. Teachers, clergymen, druggists, architects, all read the publication issued in the interests of their profession. They must do so to keep up with the times.

The same applies to grocers and general merchants. They must not only read the best papers published in their interests but must also watch the advertisements closely. There they learn the rise and fall in prices; latest trade news and methods of buying, handling and selling goods, so that they may make the greatest profit. A doctor reads much that he already knows, so does a lawyer. So does a number of any of the other professions. So will a merchant. It is often the issue of the paper he misses that is worth dollars to him. His best and safest policy, therefore, is to subscribe for his trade paper.

The only exclusively grocery and general store paper is THE CANADIAN GROCER issued weekly, subscription price $2 00 per year.

W. BOULTER & SONS,
PICTON, ONT.
PACKERS OF THE CELEBRATED
LION

BRAND
Canned Fruits and Vegetables.
Every can has a Lion on the Label as Trade Mark and the words Bay of Quinte canning factories. This Label is a guarantee to the consumer that the quality is first-class. Ask your wholesale grocer for the Lion Brand; do not take any other. The Wholesale Trade only supplied.
Bay of Quinte Canning Factories.
Head Office, PICTON. Branch, DEMORESTVILLE.

EVERY Reader of this paper is a buyer. Therefore advertisers should see that their advertisements do not grow stale. Change them constantly, introducing new goods if you have them; if not let us know what you have in seasonable articles. This is what buyers want

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ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

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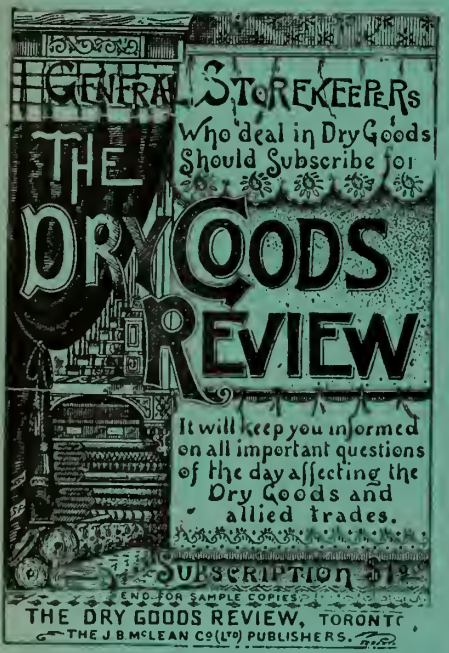
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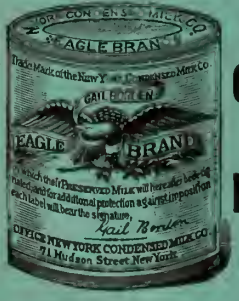

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THE GAIL BORDEN
Eagle Brand Condensed Milk

Has maintained its high reputation for ABSOLUTE PURITY for over a QUARTER OF A CENTURY.

AS A FOOD FOR INFANTS IT HAS NO EQUAL.

FOR SALE BY
Grocers and Druggists Everywhere.

COMBINATION ALARM TILL.

The most Improved Till made.
It can be set to 32 different combinations. Price, $2.50.

GEO. SPARROW & CO.,
33 Colborne St., Toronto, Ont

Tulloch & Co'y

Manufacturers' Agents and Export Merchants,
85 Gracechurch St., London, Eng.,
Exporters of
Naval and Oilmans' Stores, Linseed Oil.
Portland Cement, Building Materials,
Pig Iron and Metals.

N.B.—Correspondence invited from Canadian firms interested in any of the above lines

CONSIGNMENTS OF PRODUCE SOLICITED.

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GOLD MEDAL, PARIS, 1878.

W. BAKER & Co.'S Breakfast Cocoa

from which the excess of oil has been removed,

Is Absolutely Pure and it is Soluble.

No Chemicals

are used in its preparation. It has *more than three times the strength* of Cocoa mixed with Starch, Arrowroot or Sugar, and is therefore far more economical, *costing less than one cent a cup.* It is delicious, nourishing, strengthening, EASILY DIGESTED, and admirably adapted for invalids as well as for persons in health.

Sold by Grocers everywhere.

W. BAKER & CO., DORCHESTER, MASS.

- PARISIAN - BLUE!

Is Stronger and More Economical
THAN ANY OTHER BLUE.

It Does Not Stain the Linen.

TELLIER, ROTHWELL & CO.

DO YOU WANT

Golden { Finnan Haddies, Canned. / Sea Mackerel, Canned. }

—OR—

Smoked Herring Codfish, Etc.

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South Wharf, Saint John, N. B.

Grand Pacific Hotel

KAMLOOPS, B.C.

The leading hotel in the city. Sample rooms convenient to stores, provided for commercial men

H. SMITH, Proprietor.

COUGH DROPS.

Every retailer should have them at this season of the year. Watson's Cough Drops are the best in the world for the throat and chest; for the voice unequalled. "R. & T. W." stamped on each drop. Write

R. & T. WATSON, TORONTO,
for Prices, etc.

Mention THE GROCER.

ESTABLISHED 1856.

To please your customers sell Martin's Mount Forest Oatmeals.

Ordinary oatmeal is hard to digest because it is not boiled long enough.

By our New Process the meal is partly cooked and is easily digested.

If your wholesale grocer does not keep them write direct to

MARTIN BROS.,
Mount Forest, Ont.
Oats and Feed a Specialty.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

FINE GOODS OUR SPECIALTY.

MADRE E' HIJO (7 SIZES).

MONCO CIGARS, EXCEPTIONALLY FINE.

EL PADRE AND CABLE.

THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY $2.00 PER YEAR

VOL. V. TORONTO, DECEMBER 4, 1891. No. 49

Registered.

RECIPES
FRUIT PIE
CAKE
SAVORY DISH
INFANTS FOOD
OMELET
OTHER RECIPES
W. T. BENSON & CO'S.
CANADA
PREPARED CORN
FOR CULINARY PURPOSES.
This most Delicious of all preparations for PUDDINGS, CUSTARDS, INFANTS FOOD CAKES &c is universally acknowledged to be superior to any preparation of a similar kind the UNITED STATES or GREAT BRITAIN; IS
GUARANTEED PURE
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PRIZE MEDAL
AT THE
International Exhibition, London, 1862
ALSO A MEDAL AT THE
Centennial Exhibition, Philadelphia, 1876
Manufactured and Refined by the
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CARDINAL ONT
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MONTREAL, CANADA.

Fac-Simile of Package.

CAUTION:

BENSON'S CANADA PREPARED CORN

Has been sold by every respectable grocer in Canada for more than 33 years. The popularity, purity and excellence of Benson's Prepared Corn for Blanc Mange, Infants' Food, etc., and all dietary purposes, has induced some covetous and unprincipled manufacturers to imitate even the color and general appearance of the wrapper, whereby ordinary purchasers may be easily deceived, unless they protect themselves against imposition by examining the package for the old name, "Benson's Canada Prepared Corn." Manufactured by the

EDWARDSBURG STARCH CO.,

Manufacturers of the Celebrated "Silver Gloss," "Satin," "Canada Laundry," "Rice Starch," "Potato Starch," Etc. MONTREAL.

ASK YOUR WHOLESALE GROCER

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RAILROAD AND STEAMSHIP

MATCHES

GUARANTEED

Second to None.

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Manufacturers and Wholesale Dealers

56 AND 58 FRONT ST. W.,

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DUNN'S BAKING POWDER

THE COOK'S BEST FRIEND

Largest Sale in Canada.

Taylor, Scott & Co.,

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THE BEST

IS THE CHEAPEST.

Retail Price, 25c.

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For sale by all first-class grocers

ALL-TOBACCO CABLE AND EL PADRE CIGARETTES

BRYANT, GIBSON & Co.,

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Manufacturers of

This is a facsimile of our bottles.

"Worcestershire Sauce," "Yorkshire Sauce" "Devonshire Relish" Raspberry Vinegar, Evaporated Vegetables, Chocolates, Cocoas, Confectionery.

DURABLE PAILS AND TUBS.

TRY THEM

The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by

Chas. Boeckh & Sons, Toronto,
Jas. Lee & Co., Montreal.

DALLEY'S FROST PROOF INK.

2 OZ. CONE BOTTLES

Retails at 5 cents per bottle. Packed in 3, 6 and 12 doz. cases. Sold by all wholesale dealers or the manufacturers.

This is a first-class Black Ink that is guaranteed not to freeze in the coldest weather.

F. F. DALLEY & CO.,
HAMILTON, CANADA.

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The Original Globe Improved

It is the BEST in

Style,

Finish,

and Material.

MADE ONLY BY

THE BRANDON MANUFACTURING CO., LTD.,

Strachan Ave., Toronto.

THE CANADIAN GROCER & GENERAL STOREKEEPER.

PUBLISHED WEEKLY. $2.00 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

Vol. V. TORONTO, DECEMBER 4, 1891. No. 49

J. B. McLEAN, President. HUGH C. McLEAN, Sec.-Treas.

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FINE MAGAZINE PRINTERS AND TRADE JOURNAL PUBLISHERS.

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As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

THE CANADIAN GROCER has a bona fide combined circulation among grocers and general merchants double that of any trade journal in Canada.

A common criticism of corporations is that they have no soul. This may be either a detriment or a reproach to corporations, but in whichever way they are looked at the underlying basis of the quotation is always the same—lack of personality. That is an unsatisfactory fault. People regard a Concern as incapable of feeling. They cannot flatter it or wound its sensibilities, and it can never glow with kindly feeling towards them. It is of course served by persons, but these are all officials or employes, not the Concern itself. The central and dominant thing itself is intangible, is of the stuff that dreams are made of, and therefore does not excite the same interest as if it were an individual human being. This fact ought to have some suggestiveness for business men.

* * * *

It means that in business where there is a personality it ought to be brought out as strongly, and of course agreeably, as possible. There are many traders who affect to believe, and probably do believe, that the Business is the thing to keep the people acquainted with, and hold themselves always in the background. This does not satisfy the public. They want to be made something of by the principals, and if they are not they prefer to trade with some more cordial dealer. The egotism in men, women and children alike is usually very great. Each individual is apt to think himself rather a special mortal, in whose visits the chief ought to take particular pleasure, and most people will not think much of the chief unless he does. A veiled prophet in business is rarely a success, unless it happens that he is well-known to be of a rather savage disposition, when a meek and lowly substitute is preferred.

* * * *

The customer who calls least frequently seems to yearn most to come in contact with the ruling spirit of the store. It is also true that an intending buyer's self-importance is usually in direct proportion to the extent of his outlay. If he means to buy but a few cents' worth, or probably a dollar's worth of goods, he can better brook the indignity of being received or waited on by a subordinate than he can if he proposes to spend several dollars. It is interesting to note the look of dissatisfaction that comes over the face of some men who have driven five or six miles to spend twelve or fifteen dollars, and find themselves obliged to accept the attentions of a small boy. Their visit they look upon as an event, and they like to feel that the proprietor is at least aware that they came and spent so much money. The boy who waits on them may have fully delegated power from his employer, but he cannot represent the latter's personality, which the customer wants to make an impression upon. He wants to gratify the principal, or he wants to get a little advantage that a subordinate would not be induced to grant in the absence of his principal.

* * * *

The personality of a salesman is often a big factor in drawing customers. In stores where this is the case the salesman is a fully trusted man, in whose judgment and tact, as well as in whose honesty, his employer has the strongest confidence. Such a man is supposed to know when and to what extent to make concessions, always having an object in his perspective that he considers to outweigh the temporary sacrifice, and always being able to keep such motive out of his customer's sight. Finesse is of value in the salesman as in the principal, and it is well that both should be affable men. The great trouble about some people's ideas of affability is that too confined a view is taken of it. A trader may have had an unfavorable experience of human nature and be prone to regard a little geniality of manner as meaningless and and hypocritical, or he may be an icicle himself. He will in either case be incapable of appreciating a cordial and sympathetic manner from other people's standpoint. He forgets to note that different people have different views of the same thing, and the amiability he despises may be just the one thing needful to draw customers to his store. Nobody likes a forbidding manner, not even people of forbidding manners themselves. The trader who can take his customer by the hand, make a few kindly inquiries about his family or his crops, and listen with interest to the details such inquiries are likely to elicit, will not fail to please. Personality is a force that can be made a good deal of in business.

MEN OF THE TIMES.

MR STEWART MUNN.

Thy fortune hath indebted thee to none;
—DANIEL.

Mr. Stewart Munn, the subject of this sketch, is a well-known Montreal merchant. We have much pleasure in presenting him to our readers, especially at this season, when it will be a satisfaction to the grocers all over the country to know that three-fourths of all the salt fish distributed from Montreal comes from such a reliable man. It has been by steady perseverance and a thorough knowledge of his business that he has been able to extend his trade so advantageously to all concerned.

He was born at Rothesay, Scotland, about fifty years ago. His father was manager of the Clydesdale Bank there and one of the leading men in the place, and held the highest and most honorable position that the citizens could confer on him, that of Provost of Rothesay. As soon as Mr. Stewart Munn had left school he got a thorough drilling in banking, both in Rothesay and Glasgow, which has no doubt helped him often in after life.

When he got up to the age of manhood the fondness for travelling, which has always been one of his characteristics, must have got the better of him, and he decided to go west to seek his fortune. An uncle and an elder brother of his had settled in Harbor Grace, Newfoundland, and it was there that he located himself for the next sixten years and became one of the moving spirits in that place. For many years he had to make an annual trip to the coast of Labrador and visit all the fishing stations where his firm were interested, and arrange for the shipping and disposal of all their fish. To show what ingenuity and thoughtfulness he has, it may be stated that the plans that he inaugurated there have been carried out ever since.

After living for so many years in Newfoundland and working so successfully for others, he decided to start for himself, and made up his mind to settle in Montreal as a shipping and commission merchant, where he has been for the past eighteen years, and has expanded his trade with the development of the country, and we now find him as the head of the largest fish commission house in Canada, and we doubt if there are many firms in the United States that handle more fish than Mr. Munn. He ships to all the wholesale men in all parts of Canada as far as Vancouver and to all the large cities in the Western States. His brands of herrings are the standard in Chicago, Milwaukee, St. Paul, Buffalo, etc., etc.

To give an idea of what fish he disposes of in a year, we find that some seasons he has had 30,000 barrels of herrings. This is only one staple. He has all sorts of salt fish, codfish, salmon, etc., etc., put up in every style to suit the different customers. He is making a big push just now with boneless codfish, and that trade is doubling and trebling.

MR. STEWART MUNN.

There is one thing he always strives for, and that is to have the goods he offers for sale of the very best quality. He is always looking for improvements, as he does not think the world is by any means perfect as yet. He is wide awake to take advantage of anything that will promote trade. He is endeavoring to get Newfoundlanders to utilize everything to their benefit. We have only to mention here about the codfish tongues that he has had packed specially as an experiment for his firm this season, which have proved a great delicacy, and the orders have come in so fast that he has had to ask buyers to have a little patience till he gets more canneries interested in the work.

We have mentioned at length one side of Mr. Munn's business. The volume of his trade is in his shipments to Newfoundland; besides understanding the fish trade so well, he is an excellent judge of flour, and his shipments average up 70,000 barrels in the year. When we find that the total imports of flour to Newfoundland are less than 300,000 barrels, we cannot be wrong in saying that he must have the knack of pleasing. He also ships many thousand barrels of pork and beef, also thousands of tubs of butter, etc., and as Newfoundlanders import the bulk of their requirements, their orders include everything from masts for their vessels to leather for their boots. This trade is competed for very keenly, and manufacturers have worked hard to do business direct, but we find that Mr. Munn's business is increasing all the time. The secret of this is that he works for the interest of Newfoundlanders, whereas the manufacturers too often look from their own standpoint only.

There is one thing that he hopes to see before very long, and that is Newfoundland joining the Confederation of our grand Dominion. He would welcome the day that Canada would receive such a valuable acquisition. He is a firm believer that with very little money judiciously spent in the development of these fisheries, with such magnificent quality and variety of fish procurable at their very doors, only to be cured and put up in the most approved manner, Canada would make a greater name for itself all over the world than by means of any staple she can produce to-day.

In closing we have only to refer you to the genial expression in the photograph we now produce which we may say is a hearty welcome to any of our readers that may call on him in Montreal.

IT IS A GUIDE.

Mr. Charles Marlatt, grocer, Simcoe, Ont., writes in the following approving style:—I take great pleasure in recommending THE CANADIAN GROCER to any live grocer who wishes to read the leading grocery paper of the country. It is a guide for any business man. I look forward every week for the arrival of THE GROCER. It gives me the true list of prices of all goods, and I would feel lost without it.

WHAT TRADE JOURNAL HAS THE LARGEST CIRCULATION ?

THE CANADIAN GROCER, relying upon its wide circulation as its own best witness, has for years ignored the statements made by several trade journals as to circulation, knowing them to be wild exaggerations, and believing that their untruthfulness was so manifest that they could deceive no one.

The dignified position occupied by THE GROCER in mercantile circles would not allow of its stooping to controversy with jealous and unscrupulous contemporaries, but the persistent efforts of several journals to injure our reputation among traders, notably a recent instance which has been brought to our notice, compel us at last, in our own interests, as well as those of our advertisers, to assert our position.

From the inception of THE GROCER to the present day it has been the established rule of its publishers that its agents must always secure business in an honorable way and not by deliberately lying about its circulation, and, at the same time, going out of their way to make uncomplimentary remarks about its contemporaries. That THE GROCER has not been treated in the same way is only too apparent.

A large number of advertisers, not having any means of finding out the actual circulation of a paper, are compelled to accept the agent's statement. But if advertisers would seriously think for a moment over some statements made by agents as to circulation they would at once detect a palpable falsehood. For instance, a French trade journal, published in Montreal, secured an advertisement the other day on its claim of having a circulation of 10,000 among French grocers and French general storekeepers. An advertiser who is gullible enough to swallow a statement like this would believe anything. There are only about 12,000 grocers and general storekeepers of all nationalities in Canada, and less than 1,500 of these are French.

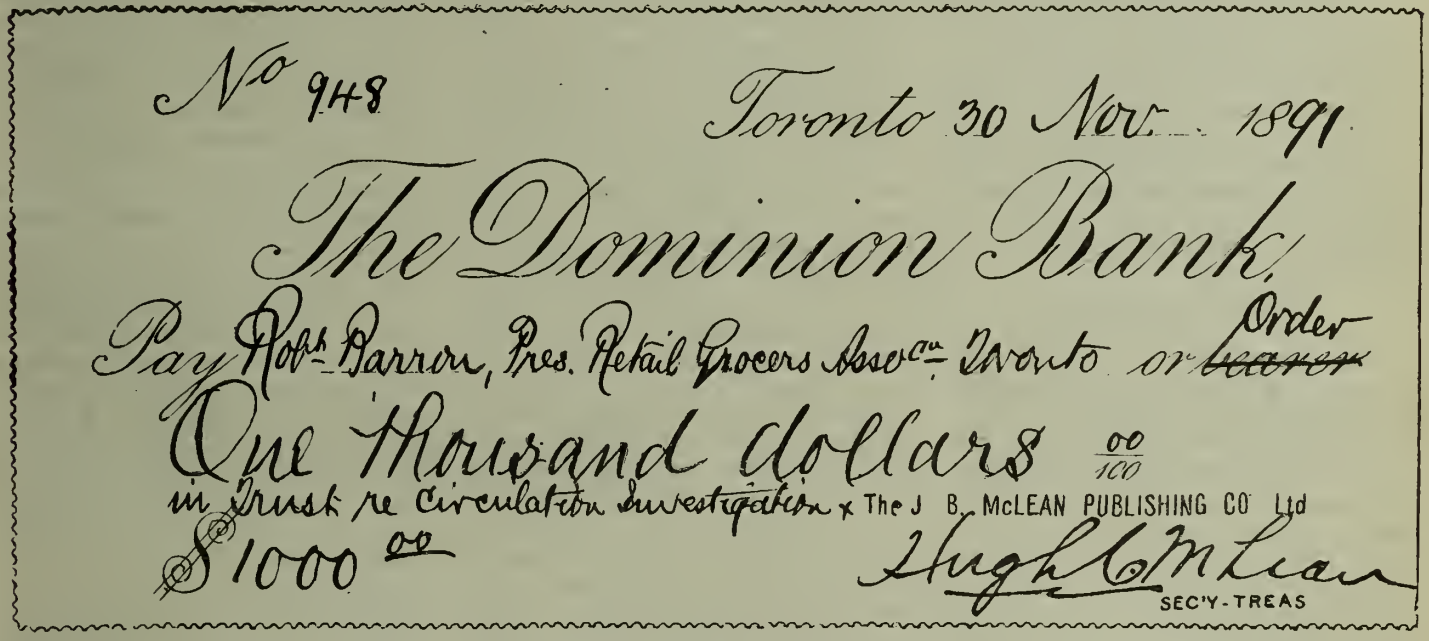
To come to the point, **We claim that THE CANADIAN GROCER has a bona fide combined circulation among grocers and general storekeepers double that of any other trade journal in the Dominion of Canada, and in order to prove this assertion we agree to the appointment of a committee of enquiry,** such committee to consist of three competent men, of whom one shall be named by an advertiser, one by THE GROCER, and one by the journal who doubts our statements and will have the courage to attempt to prove otherwise; said committee to be given access to all circulation books and every means of obtaining accurate information in each publishing house.

To back up this assertion we have deposited with Mr. Robt. Barron, President Toronto Retail Grocers' Association, our marked cheque (a fac simile of which is produced herewith) for $1,000 to be forfeited to the Newsboys' Home should we fail to prove its truth. The cheque will remain in the hands of Mr. Barron for ten days from this date (Dec. 4th), after which it will be withdrawn unless the cheque is covered meantime. This should give any of our contemporaries ample time to take action in the premises.

We hope our advertisers will watch carefully the result of this challenge; they will then be able to decide which is the best advertising medium.

Will our contemporaries accept the challenge? They dare not.

THE CANADIAN GROCER did not jump to its present high position through a sudden streak of luck, but rose to it by hard, persistent, and often very discouraging, work. We have always had two longing and hopeful desires, viz.: to publish the best trade journal in Canada and to have every grocer and general storekeeper as a subscriber. Thousands of dollars have been spent yearly in sending canvassers into every village, town and city in Canada from the Atlantic to the Pacific; we have worked along into the night while our contemporaries slept; and by honorable business methods, ideas and practices, we have won the entire confidence of the trade.


No 948 Toronto 30 Nov. 1891

The Dominion Bank

Pay Robt. Barron, Pres. Retail Grocers Assoc. Toronto or Order

One Thousand dollars 00/100

in Trust re Circulation Investigation x The J. B. McLEAN PUBLISHING CO Ltd

$1000 00

Hugh C. McLean

SEC'Y-TREAS

SELLING FROM UNSTAMPED MEASURES.

Grocers everywhere ought to take note of the case of R. S. Gallagher, the fruiterer and fish dealer on King street, in this city. He transgressed the Weights and Measures Act, was brought before the Police Magistrate and fined $5 and costs or 20 days in jail. The charge did not urge shortage in measure. There may have been a legal pint in the parcel, but it was not dealt out from a stamped measure. Hence Mr. Gallagher's liability for punishment. He filled one of those little paper receptacles made expressly for carrying oysters, but neglected to put the bivalves through the intermediary space of a stamped Imperial pint. That made his offence one of selling from an unstamped measure, for which he would be punishable, whether the quantity it held was under, equal to or above an Imperial pint in volume. That is the important thing for the trade to take note of. The little oyster pails may hold exactly a pint and never vary, but the trader's certainty that they are always reliable will not protect him from the penalty, which may amount to $50, or in default of payment may be atoned by a long

period of imprisonment; all this if the trader neglects to fill the package from a stamped measure.

It is right to be particular in this matter.

It may be unnecessary to use any other measure than the oyster package, in order to give the customer all he asks for, but the only safe principle to base the soundness of our weights and measures upon is in spection, and the enforcement of sale from stamped vessels. The sale of oysters is being watched sharply these days at all events. The fact that they come in packages, of which the measure is expressed in gallons of the wine measure volume, makes the quantity received often a matter of suspicion. Traders ought to be very particular about this. They should be on their guard that they do not pay for wine gallons of wholesale quantities the price that they ought to give for an equal number of Imperial gallons. The conversion of the figures expressing wine gallons into figures expressing Imperial gallons, should be done by the wholesalers, as it is done for the latter by the Customs officials, who collect duty on the number of Imperial gallons put through. Until the wholesalers do figure out their pails in Imperial gallons, and sell in terms of that measure there will be discontent and mistrust among their retail customers, and danger of prosecution.

FANCY GROCERIES.

The grocery stores of this country will soon begin to deck themselves in their holiday trappings, which, more than any other outward and visible sign, except the brightness of the weather, give character to our Northern Christmas. One of the strongest features in the mental picture which the word "Christmas" recalls to a small boy of this climate, is a bright and cheery grocery store whose windows fairly talk with material charms. That relic of the season is one of the most prominent that haunt the memory of childhood from one year's end to the other, and whatever reminds the man or the woman of childhood pleases and attracts. The grocer should therefore have a special line of stock for holidays, and should have it exhibited in a style that will make a man buy, if from nothing else, from reminiscence. There is a great deal in making Christmas of the 25th of December. If there is not a Christmas environment, there will not be a hearty Christmas celebration, and subdued observance will mean shorter sales for the grocer. The grocery stores of themselves can make a gaudy-lettered day of it. They are seen, and Christmas looks bright, even if the weather is foul. The enthusiasm necessary to be excited can be given a start by the stores ; there is no doubt about that.

But it will not do simply to take every-day stock and trick it out till the store looks dazzling. It is necessary for the store to look its best, but when its looks have done their part there must be something special to sell. To tire commonplace wares in holiday gear, and then wait in calm confidence in its seductive beauty for the rush of currency to begin, will turn out disappointing. Special lines must be laid in. Some of the choice dried fruits that are always on the market for Christmas trade ought to be laid in, and cases of choice brands and selections of raisins, fresh and conspicuous, should lie open to tempt the beholder. Some of the pictures that go with them, if not too voluptuous, will add to the captivating effect. A few cases of Vostizza currants ought to be attractively exposed, while a barrel of currants trimmed with tissue paper will make an imposing figure. Fancy packages should be the made of for display. Figs and prunes are both put up in winsome style. Canned goods will make a telling display if the most is most of them, as well as will fruits put up in glass. Handsome, well-shown peels are likewise helpful stock to the seeker after telling effects. Nuts of all descriptions are in request, and will come in handy for bulk displays in front windows. The new crop walnuts are in especially strong demand at this season. Bottle goods, of pickles, sauces, catsups, olive oil, essences, etc., can be disposed in numberless arrangements, and make a commanding bit of furnishing for a window or a corner. Fine green fruit, as oranges, lemons, Malaga grapes, and choice Canadian apples furnish another resource that the grocer can make use of.

A trader must study his space, his light, the view-point of his customers, his convenience, and of course the buying capacity of his district to determine the character and extent of his decorative devices, but he can usually trust them to make a percentage of trade of themselves. He must have taste to decide where neglige arrangement or balanced construction is most suitable. Everything should be tidy, well brushed, distinct and benefited as much as possible by background. The church bazaar, the fancy fair, sell by the mere force of attractiveness and persuasiveness ; the grocer has to depend upon attractiveness alone : let him make the most of it.

GOODS WELL BOUGHT.

If there is one lesson the retailer has learned from the logic of short profits it is that he must be a close buyer. He must get all he can by negotiation, or he will find his prices intractable for the purposes of sharp competitive business. The "dickering" buyer is peculiarly called for in these times, the conditions of trade have invoked him, and he is here. The close buyer corresponds to the aggressive competitor. He has learned to hammer prices from the example of his customers, between whom and the wholesale distributors he must grind out a living. What he cannot get out of his customers he must try to make out of the jobbers by whatever means he can command—whether ready money to secure discounts, or means to buy in round lots to obtain concessions, or insight into the market to perceive when a purchase will miss an advance. Timely buying, cash buying, extensive buying, or buying in any circumstances that favor cheap selling, are usually made the most of by all dealers, according to their strength.

This valuable and necessary practice will stand the trader in good stead wherever he has to face the competition of a Patron store. The system of the Patrons really places a premium on high buying. What object has a man to buy low when he knows beforehand that his profit is assured at 12½ per cent.? It can benefit him nothing to buy yellow sugar ⅛c. per lb. below a given asked price. Whatever he buys at he has but to add 12½ per cent. to and he is fulfilling his contract. In fact the higher the price he pays the greater will be his profit. Further, as Patron merchants are not looked upon with the utmost favor by wholesalers, who cannot have unreserved confidence in any man what contracts to bargain away at 12½ per cent. profit all the stock anybody sells him, such fettered merchants will not have so wide a field to spread their efforts over for the purpose of getting at bottom prices. Hence their opposition will be less formidable than it would appear at first sight to be. The independent merchant who makes a bold push to seduce customers from the Patron store will be likely to succeed, as in many cases his prices will prevail. Twelve and a half per cent. on the Patrons' prices will sometimes be as good as 15 or 16 per cent. or even more on the free merchant's prices. That difference may be got at in the majority of cases by the careful buying of the independent trader.

Successful competition against the Patron trader will not fail to cause some mistrust that he is not quite aboveboard with his customers. He in turn will have misgivings that not all the Patrons' wants are filled at his store, for the bruit of cheap goods in his rival's store will dispose him to suspect some defection of custom to that store. This mutual want of confidence will make shipwreck of many a contract. All the non-Patron trade will naturally drift to the rival store in any case. The Patron trader is bound by his contract not to give people outside the association the benefit of Patron prices, it being the policy of the order to exclude outsiders from equal trade benefits, for the purpose of bringing everybody within the fold. This outside consumers will resent by dealing with the man who controls his own business.

It is a fact that Patron merchants are a little tricky when they are out of the sight of their masters, whom they have bound themselves to honor and obey. They break their frail vows whenever they ask for a fraudulent

SEASONABLE GOODS FOR THE HOLIDAY TRADE.

Loose Muscatels, London Layers, Imperial Cabinets, Connoisseur Clusters, Extra Dessert, Royal Buckingham, Black Basket, Superior Dehesa, Finest Dehesa, Vega Cartoons, Layer Valencias, Crystalized Mirabelles, Crystalized Green Gages, Crystalized Potatoes, Crystalized Angelique, Crystalized Limes, Crystalized White Nuts, California Apricots, California Peaches, California Plums, California Nectarines, Dates.

Grenoble Walnuts, Cahors Walnuts, Oblong Filberts, Jordan Almonds, Valencia Almonds, Mango Relish, Mango Chutney, Bengal Chutney, Tishoot Chutney, French Peas, French Mushrooms, Poultry Dressing, Sage, Savory, Thyme, Mint, Tanagon Vinegar, English Vinegar, Spaghetti.

Pamesa Cheese, Roquefort Cheese, Custard Powder, Rock Candy, Preserved Ginger, Preserved Comeguats, Stuffed Olives, Pitted Olives, Vanilla Icing, Chocolate Icing, Lemon Icing, Pink Icing, Sea Trout, Nova Scotia Turkey, Royans a la Vatel, Royans a la Bordelaise, Anchoisaw sel, Anchois a l'hinte, Fortuna Liqueur, Bigarrau aux Marasquin.

LUCAS, PARK & CO.,

Telephone 447. Wholesale Grocers and Importers, 73 McNab St. North, HAMILTON.

W. H. GILLARD & CO., Hamilton.

Wholesale Grocers.

NEW CANNED FRUITS AND VEGETABLES.

Complete Assortment

—OF—

Standard Packs.

NO BETTER

Baking Powder in the Market than

"DIAMOND"

NONE

as profitable both to consumer and dealer.

WRITE US.

We give special care to the execution of mail orders. Full details and quotations promptly given on application.

If you want the best value in the country in a Congou tea to retail at 25 cents write us for samples.

THE BRITISH COLUMBIA SUGAR REFINING CO'Y.,

LIMITED.

WORKS: VANCOUVER, B. C.

Paris Lumps, Powdered, Granulated and Yellow Sugars.

All of very finest quality and absolutely unadulterated. Manufactured from Pure Cane Sugar.

-: Finest Golden Syrups. :-

McWilliam & Everist,

25 and 27 Church St.,

TORONTO.

Wholesale Fruit and Commission Merchants.

Direct Importers of Oranges, Lemons, Figs, Nuts, Dates, Almeria Grapes, etc.

TELEPHONE 645.

Jobbing in car lots a Specialty.

Now is the time to advertise

SPECIALTIES in

HOLIDAY GOODS

To the Grocery and General Store Trade---through

THE CANADIAN GROCER.

invoice, or when they commit the sin of concealing their cash discounts. It is touching to hear of traders begging the wholesaler from whom they have bought a bill of goods to say nothing in the invoice about the discount which was conceded for cash. Thus 5 per cent., which represented the discount in a particular case, was saved to add to the 12½ per cent. contracted for. If this were discovered the wrath of the betrayed Patrons would undoubtedly be visited upon the trader who had proved recreant to the trust reposed in him.

ONTARIO'S PURCHASING POWER.

The unusual wealth of this year's yield in agricultural products has been expressed often enough in vague general terms, all glowing however with a strong optimistic tinge. The indefinite epithets "lavish," "prodigious," "unequalled," etc., have now been reduced to statistical expression in Bulletin 18 of the Ontario Bureau of Industries, in which an estimate of the year's production has been made, along with a review of the atmospheric conditions under which the crops grew. The report confirms the general sense that this has been an uncommonly fruitful year for the province. The value of the farm produce taken off the soil this autumn amounts to $17,000,000 more than did that of last year. This does not include the increase in the value of live stock, which, however, is but a small matter this year. This year's wheat crop in Ontario aggregates 32,584,026 bushels, which is about one and a half times that of last year. One third of the total is spring wheat. A comment upon the value of this cereal just now is the action of the Russian government in prohibiting the exportation of wheat. Not only in that country, but in Germany, France and England as well, the wheat crop has been very much below the average. The balance must be redressed from this side of the Atlantic, and it is satisfactory to feel at such a time that Ontario has more to spare than she ever had before. Our oat crop is larger by twenty-two million bushels than it was a year ago, and we have 3,000,000 bushels more of peas than were grown last year. The market for both is healthy with a tendency that at present favors holders. Our turnip crop exceeds that of a year ago by 21,812,889 bushels. At a very reasonable valuation the province is $17,000,000 better off in agricultcral products alone than it was a year ago.

This Bulletin ought to be very assuring, to everybody who has anything at stake in the commerce of the province, that there is an adequate basis for a big buying capacity among our consumers. In it exact, demonstrated facts are deduced and presented, which take the place of well-grounded but undefined suppositions. The purchasing power of the farmers ought to be increased by this seventeen millions. That sum represents the excess over what was realized on last year's crops. There therefore remains an amount equal to what was derived from last year's crops, to be added to this seventeen millions, but the former may be allowed for the paying off of mortgages, instalments on land purchases and implement debts. The seventeen million dollars will represent expenditure for which value has to be got from traders and others this year. This ought to give heart to the trade.

THE BUYING, HANDLING AND SALE OF HONEY.

Honey having now become almost, if not quite, a staple article, and a good deal connected with the buying, handling and marketing of the product not being known to the general grocer, a few suggestions upon the subject will be appreciated by our readers. With the object of securing these our correspondent called on the firm of E. L. Goold & Co., Brantford, Ont., who have for some years been extensive dealers in bees, queens and honey. The object of the visit being made known, the proprietors pleasingly remarked : We have no secrets, and any information we can give you are welcome to. We think there is much which, made public, will do nothing but benefit honest trade. The first question asked was : "Who puts honey into the hands of the consumer ?"

"The bee-keepers themselves to a certain extent, but largely grocers and fruit dealers. The bulk of our orders are from the latter."

"Is there much difference in the quality of honey ?"

"Yes ; a vast difference, caused not only by the source from which it is gathered, but also the manner of taking it. First of all the flower from which it is gathered means a difference in color and flavor. The best honey, light in color, is gathered from clover, thistle and linden, and what the bee-keeper aims at is to keep this separate from darker and inferior flavored, such as spring blossom, golden rod, boneset and buckwheat Again, extracted honey is influenced in quality by the degree to which it is allowed to ripen in the hive. If it is taken out thin before the bees evaporate all the nectar in the hive, to prevent mixing with honey from other sources, or to make room in a heavy honey flow, the flavor will be inferior and it will be more liable to sour. The darker grades of honey are ordered in large quantities by biscuit manufacturers, vinegar works and tobacconists."

"Then comb honey is less liable to variations in quality than extracted ?"

"Yes, as to ripeness ; but in comb honey the outside appearance can vary none. In buying one should look, first, that all cells containing honey are capped ; if there are cells empty, whilst unsightly, it is not as bad as cells partially or entirely filled uncapped. These cells are liable to leak or absorb moisture and sour the honey. Next, consider the quality, if light or dark. To do this hold it between your eye and the light. This will reveal the color of the honey under the capping."

"What about outside cold ?"

"Outside cold does not really influence the flavor of the honey, but if left too long on the hive the cappings of the comb get a yellowish tinge, which spoils the appearance and injures the sale of the article. Next, the evenness of the comb should be considered. Comb which bulges out in one part and recedes in another is difficult to handle. We have often known a grocer, upon examining a crate, pull out a section with a part of the comb bulging out and scrape the capping away. Such a section must be sold at once, and often at a sacrifice. Care in buying and handling will prevent this, and bee-keepers are overcoming this by buying a section super that has a very thin partition of wood or tin between each section. This is sure to give straight combs; no other is used in our apiary."

"Should honey be kept in a cool or warm place? Honey, either comb or extracted, is best in a warm, dry place. It has the peculiarity of absorbing moisture from the atmosphere to a certain extent, and it should therefore be in a dry atmosphere. Cold influences it only for granulation."

"Should pure honey remain liquid ?" "It may or may not remain liquid. It is, however, very liable to granulate, and it is well for a grocer to educate his customers to this fact. Bee-keepers frequently prefer to eat it in this form If the honey is to be liquified it should be done carefully. If a large can, set in hot water and keep it there until liquid. Do not let the surrounding water boil, however; that would injure the flavor of the honey.

To the question, Do you think honey is manufactured artificially? the reply was : Comb honey cannot be manufactured. Such was reported, but we know a large honey dealer in the United States who offered $1,000 reward to anyone who would show where it was manufactured. The reward has so far never been claimed. We do not think extracted honey is adulterated to any extent. It bears a better record than many other articles used on the table. If anyone has a doubt about purity let him buy it in the peculiar granular form which honey only can assume. We are not afraid to guarantee every pound we sell. Much more honey could be sold if the seller would have the confidence he should in the article. It is wholesome (especially for children), and an economic and delicious food, and if the grocer, instead of presenting a pound for inspection, wondering if that is too much, would expect to sell 5 lbs., 10 lbs., or even 30 lbs., he would do it. We unconsciously influence our customers.

To the Grocery Trade of Canada.

It will pay you to see our samples before buying.

ARRIVING THIS WEEK :

New Grenoble and Bordeau Walnuts.

H. P. ECKARDT & CO.,

Wholesale Grocers, TORONTO.

Pleasant Things in Business.

"Kindly send us another 50-lb. tin of Snow Drift Blend Coffee, it is the finest we ever tasted." We have had a number of cards like this and we would like more. Send them on "friends," THE GOODS ARE RIGHT.

Yours truly,

The Snow-Drift Baking Powder Co.,

BRANTFORD.

ORDER A CASE OF

OCEAN WAVE BAKING POWDER

From your Wholesale Grocer.

Sells itself after one Trial. Prices Current

Cowan's

Royal Navy Rock Chocolate ;
Cowan's Chocolate Icing ;
Cowan's Chocolate Pudding.

The standard preparations for culinary purposes.

Order through your wholesale grocer or direct rom

The Cowan Cocoa and Chocolate Co. L'd,

14 and 16 Mincing Lane, Wellington St. W. Toronto.

GREAT SELLERS.

Adams' Tutti Frutti and other Staple Chewing Gums.

Each box of Adams' Monte Cristo Gum contains a sparkling brilliant stone ring which is set in the latest Parisian styles.

For descriptive catalogue and elegant hanger signs for windows. Address

ADAMS & SONS' CO.,

11 and 13 Jarvis St., Toronto.

LOCKERBY BROS., WHOLESALE GROCERS, 75 ST. PETER STREET, MONTREAL, P. Q.,

ARE OFFERING THIS WEEK

SUGARS. TEAS. { Barbadoes and Cuba } MOLASSES.

FINE LARGE DRY COD IN BUNDLES. BONELESS FISH IN BOXES.

Canned Salmon, Lobsters, Mackerel and Oysters.

Arriving by Winter Routes.

100 Bags "Tarragona" S. S. Almonds.
100 Barrels "Fine Filiatra" Currants.
100 Half barrels "Fine Filiatra" Currants.
50 Bales Best "Mayette" Grenoble Walnuts.

Hudon, Hebert & Cie., Montreal.

We offer to the Trade :

One Car B. C. Salmon in ½ brls. ; One Hundred Brls. pure Sugar American Syrup ; One Hundred ½ Brls. Currants; Three Thousand Cases Tomatoes ; Three Thousand Cases Corn ; Gruyere & Roquefort Cheese.

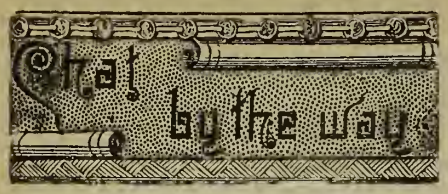
Please ask for Prices before placing your order elsewhere.

L. CHAPUT, FILS & CIE.

HOLIDAY DELICACIES

Batger's Jams, Nonpairel Jellies and Marmalade.
Cunningham de Fournies Table Delicacies.
Atmore's Mince Meat and Plumb Pudding.
Huntley's & Palmer's Biscuits.

Caverhill, Rose, Hughes & Co., Montreal.



Eggs are being smuggled in large quantities across the St. Lawrence.

The store of E. J. Hill, Burk's Falls, was consumed by fire on 25th inst.

George Dudgeon, seedsman, Guelph, has added groceries to his business.

The grocers of Stratford have agreed to close theri places of business at 7:30 after Jan. 1, 1892.

Lillie & Hadden have established themselves in the grocery business on Quebec street, Guelph.

The fish store of James Elliott, on Sandwich street, Windsor, was robbed early on Wednesday morning of a lot of fish.

Mr. Charles Marlatt, grocer, Simcoe, Ont., has developed a business which has outgrown his premises, and he will move into a larger store in the same town.

The Aylmer Cider Works, Mr. Walter Lewis proprietor, have closed down for the season. Over 10 carloads of cider have been shipped to Norwich and London this season.

Montreal commercial travellers have formed a circle in the interest of temperance and purity of life, and expect to add a number of commercial travellers to their ranks before long.

Alexander Berthiaume. an employe of the Canada Meat Packing Co., disappeared from his home, corner of St. Dominique and Mignonne streets, on Saturday night, Nov. 14, and has not since returned.

Latouche Tupper, of Winnipeg, nephew of Sir Charles Tupper and cousin to the Minister of Marine and Fisheries, is in Windsor on an inspection of the Sandwich fish hatchery, and is expected to remain there several weeks.

Canadian Thanksgiving turkey has been decided by the Treasury Department of the United States to be an unmanufactured article and therefore only subject to a duty of 10 per cent. as an unenumerated article. Dealers in all the United States cities have purchased large amounts of turkeys, chickens and game in the Canadian provinces to tickle American palates on the day of national Thanksgiving.

The stores of Richard Pickard & Son, at Exeter, were broken into a few evenings ago. The entrance was effected by way of the back door of the grocery department. The mode was similar to other attempted burglaries in town recently. A hole bored in the lower part of the panel of the door, and the bolt drawn, is the way it is done, The office was ransacked, but as there was no money, nothing was missed save a few postage stamps. It was cash they were after as nothing else is missing. It is quite evident that these burglaries are being committed by local heads, and as suspicion rests on certain persons, their actions are being closely watched by the constable.

Wednesday noon a horse belonging to Mr. Butcher, grocer, Queen-street west, dropped in the roadway at the corner of King and John streets. The animal was apparently dying. The humane course of having the beast put out of misery was resolved upon, and a policeman proceeded to end its life by the means of a revolver bullet. He fired seven shots into the horse's body before dispatching it.

The Imperial Government has notified the Newfoundland Government that her Bait Act is unconstitutional, and proposes that Canada and Newfoundland shall submit a joint test case to the Imperial Privy Council. The Bait Act was only sanctioned by the Imperial Government on the express engagement by the Newfoundland Government that its provisions would not be enforced against Canada.

The Toronto Biscuit & Confectionery Co. on Monday received a post card from a prominent firm of grocers in St. Catherines, which read as follows : "We ordered acase (12 boxes) of soda from your Mr. Hynes as samples, and the biscuits are A 1—the best in the market. Send case (two dozen boxes) more at once." This speaks for itself. On Friday last the Toronto Biscuit & Confectionery Company shipped fifteen tons of their goods to Brandon for one firm, "and still there's more to follow."

The beautiful display which the Edwardsburg Starch Co. made at the last Industrial Exhibition in this city will be remembered by everybody who made a promenade of the main building. The pains taken in the composition of that handsome spectacle and the unstinted admiration it received warranted its preservation by the camera. An excellent picture was accordingly taken, and we have to acknowledge the receipt of one, which Mr. Graham, the Company's representative here, was good enough to forward us. The picture is set in a handsomely fretted brown frame, with a rim imitating oxidized silver surrounding the white margin, which gives relief to the picture.

Baron Seilliere, who is at the head of the beet root sugar factory at Farnham, Quebec, along with Messrs. P. Leighton, Kimmond, Osborne, Plunkett, R. L. Gault, and H. R. Prevost, interviewed the Government to recommend the example of the United States authorities in giving a bounty to beet root sugar producers, which the deputation asked for a period of twenty years from July 1st next, when the present bounty expires. Professor Saunders of the Experimental Farm, has just returned from a visit to Kansas, Nebraska, and other Western States, where the sugar beet has been successfully grown, and is now drawing up a report, in which the capabilities of Canada for producing the same crop will be discussed. Mr. Frank Shutt, the chemist of the experimental Farm, is also engaged in a series of analyses to determine the comparative merits of sugar beets grown in varous parts of the Dominion.

Mr. A. J. Bell, Brampton, was in the city on Tuesday last.

Smith & Keighley are offering a line of California dried peaches at 8½c. in bags.

Mr. J. Todd is opening a general store in Oakwood, Ont., in the premises formerly occupied by James Thorndike.

Mr. R. J. Mills will open shortly a grocery store in F. Train's block, Kinmount, Ont. Mr. Rawlison will manage the business.

P. MacIntosh & Son have been appointed exclusive agents for Toronto for Leitch Bros., Oak Lake, Manitoba, flours. They are manufacturers of Manitoba wheat flours exclusively. Wherever their goods have been introduced they have given entire satisfaction. The retail trade say their brands can always be depended upon.

Mr. G. Maurice Furnival, city traveller for J.W. Lang & Co.,has been elected W.M. of Zetland Masonic Lodge. His promotion is a popular one and one which he deserved. The success of the annual balls which have made this lodge famous outside the craft was due largely to Bro. Furnival's exertions.

Our friend Mr. John Hodge, popularly known as the "Spice King," and at present representing the firm of Wm. Hood & Co., of the Orient Mills, Toronto, leaves on Tuesday next on a trip to England. It is upwards of twenty years since he paid a visit to his birth-place,and we join in wishing him a most pleasant and safe trip. He returns after a well-earned holiday of six or eight weeks.

Messrs. Martin & Warnock's large flouring mills on the Richmond road, Ottawa, are now operated entirely by electricity. The 75-horse power motor, put in by the

"CAIRN'S"
HOME MADE MARMALADE.

In 1, 2 and 7 lbs., in Glass, White and Stone Jars.

We are now taking orders for January shipment of this delicious preserve. Send in your orders early as the stock is limited."

BLAIKLOCK BROS,
General Agents for Canada.
MONTREAL

TORONTO AGENTS:
WRIGHT & COPP,
40 Wellington St. East, Toronto.

FEARMAN'S
FAMOUS
ENGLISH
BREAKFAST
BACON
Mild, Sweet,
Delicious Relish.
OUR CONSTANT AIM TO MAKE IT THE FINEST IN THE WORLD.

CORN
-BROOMS-

Owing to a shortage in the Broom Corn crop of 1891, which has caused an advance of nearly 100 per cent. in this staple article, all manufacturers of Brooms have advanced their prices, and further advances may be looked for.

Retailers will find it necessary to advance their prices at least 5c. each on all lines of Brooms.

We are at present considerably behind our orders, and must ask the indulgence of all our customers who have had their orders delayed.

CHAS. BOECKH & SONS,
MANUFACTURERS,
TORONTO.

BALTIMORE
FRUIT
PUDDINE
ELLIS & KEIGHLEY,
Agents,
TORONTO.

Manufacturers' Agent Wanted.

Wanted, a manufacturers agent, with headquarters in Halifax, to push the sales in the Maratime Provinces, of an established line of goods kept by Grocers, Druggists and Hotels. Address stating firms now represented and if storage facilities are available. A. B.—THE CANADIAN GROCER, Toronto.

The PELEE ISLAND WINE & VINEYARDS Co. LIMITED
Brantford and Pelee Island } J. S. HAMILTON & CO'Y, BRANTFORD, ONT Sole Agents for Canada.

THOS. LAWRY & SON,
PORK PACKERS AND LARD REFINERS.
Curers of the Celebrated L. & S." and Imperial brands of Smoked Meats.
PURE LARD A SPECIALTY. | Hamilton, Ont.

BEST GOODS IN THE MARKET.
FRANKFORT, CAMBRIDGE, BOLOGNA, CHICKEN, HAM and TONGUE SAUSAGES.
PUT UP BY THE MOFFATT PACKING CO.,
MONTREAL.

FRY'S
PURE
CHOCOLATE
ARTHUR P. TIPPET & CO.,
Wholesale Agents for Canada,
1 Wellington Street East, Toronto

JAMES TURNER & CO., Hamilton,
Have a splendid assortment of all Christmas delicacies which they are selling at low prices to the trade.

JAMES TURNER & CO.

E.

T. Co.

MONTREAL.

If you do not know what the above stands for you are not posted.

Standard Co., weighs seven tons and is of the gramme ring type, and handles the mill with ease by means of an 18-inch driving belt. Martin & Warnock's mill is the first in the world to be operated entirely by electricity. It took six cords of wood per day to make steam enough to drive this mill when it was operated by the steam engine.

Mr. John Homer, general merchant, Gravenhurst, Ont., has bought out Mr. Jordan, of Rosseau, and will run a branch store there.

Regarding canned and evaporated apples in the English market, the London "Grocer" says: "The fruits coming more under notice just now are American gallon apples, of which there is a fair supply in good condition, but though the prices asked are not above 10s. to 11s. per dozen tins, sales proceed more slowly than importers had reason to expect. Apple rings, however, must be considered rather dearer, and good quality fetches 38s. to 42s. per cwt.

SHOP DECORATIONS.

The interior of a store should be attractive, but especially so at this time of year. Neatness always attracts customers, the well-ordered store being an index of a well-managed business. The ceilings must be of snowy whiteness or, if decorated, of clear, bright colors. The painting should be of a light color, the counters well-polished and the show cases clean and shining.

But at this season of the year more than this should be attempted. A few flags, some Chinese lanterns and boughs of cedar, spruce or hemlock, hung and fastened throughout the store, will be very appropriate. Do not be afraid of having your store too attractive—you cannot over-do it. It is a season of rejoicing and people will tolerate a great deal of this; in fact, you must do a considerable amount of it before it will be noticed at all. Appropriate mottoes, made in various ways, will be appreciated. Nice mottoes can be made from pasteboard letters, covered with cotton batting, over which should be sprinkled silver powder. Or, better still, they can be made with pasteboard, gold or silver paper and gummed letters. The artistic clerk will produce many such that will draw attention to certain articles, or serve merely ornamental purposes.

Pictures, even if used for advertising purposes, will always add to the beauty of a store if possessed of artistic merit. Though here the dealer must guard against drawing too much attention to decorations and too little to his wares; decorations of whatever kind should be made auxiliary to the display of goods. Much freedom should be given to the displays of merchandise. The arrangement of show cases and their contents, the placing of goods on counters or tables, should be of such a nature as to attract attention while serving to display goods to the best advantage.

The selling of fancy groceries and novelties is very different from the selling of staple lines. The latter may safely be kept in the background, and prominence should be given to the former; and all store decorations should subserve this one great purpose of displaying attractively goods that sell only at this season.

The grocer might take a leaf out of the butcher's book during the holidays, and trim his stock more freely with tissue paper. There is a line of paper that has come into strong demand for ornamentation this year; it is known by the name of crinkled tissue. Manifold applications of it were illustrated at the Exhibition here last September. It abounds in possibilities for the stock dresser. Cases holding fancy fruits can be fringed with it, handsome designs—such as hearts, interlacing triangles, borders, etc.—can be made from it for hanging in the window or lying on the window floor. The tasteful use of tissue paper in some form will greatly brighten and beautify the interior of shops for Christmas trade.

NOTES TAKEN ON THE ROAD.

E. E. McNutt, Truro, N.S., has a fine store and stock to correspond. He has a very tasty display in his window, and the store generally is attractive.

The Nova Scotia Sugar Refinery has done a large trade the past year. The fruit crop was heavy, and their goods were very popular with canners and preservers.

Mr. W. D. Baskin, St. John, W., N.B., although starting THE CANADIAN GROCER "on trial," has come to like it very much. Mr. Baskin has a large grocery trade, and also carries a good line of shelf hardware, his store having double frontage.

New Glasgow, N.S., is growing in wealth and population, and Mr. J. F. Doull's grocery trade is on the same prosperous road. Mr. Doull says THE CANADIAN GROCER is a good paper and every man in the trade can be benefited by reading it.

S. M. Lockhart, New Glasgow, N.S., has sold out his grocery and confectionery business. Being a young man, he believes he can do better by pushing more into the centres of trade. California seems to be his "Eldorado," if he does not strike something lucrative here.

S M. Bentley, Truro, N.S., says his trade is up to the average and the outlook bright. He does no cutting in prices to please anyone. He believes in keeping down expenses, in being attentive and obliging to customers, and if that does not insure success nothing will.

Soap and water are cheap, but soil on goods is expensive.

Restore goods to their proper places as soon after using as possible.

Goods conveniently located save time, money and temper in showing.

The neglect to look after minute details in the factory is a source of great loss to many producers.

Pays a profit, and gives satisfaction.

BENSDORP'S
ROYAL DUTCH
COCOA.

MANUFACTURED AT AMSTERDAM, HOLLAND.

STEPHEN L. BARTLETT,
Sole Importer, Boston, Mass.

Is absolutely Pure and Soluble Very delicate in flavor and of great strength. It will please more of your customers than any other Cocoa on the market, and please you because it pays a good profit. Packed in cases of 12 lbs. each. Price, ¼ lb. cans, $2.40 per doz.; ½ lb. cans, $4.50 per doz.; 1 lb. cans, $8.50 per doz.

ORDER A CASE AT ONCE OF

Eby, Blain & Co., Toronto.
James Turner & Co., Hamilton.
Caverhill, Rose, Hughes & Co., Montreal.
M. F. Eager, Halifax.
H. N. Bate & Sons, Ottawa.
Whitehead, Turner & Co., Quebec.

"KENT" BOTTLED PICKLES

Are fast taking the lead. They are guaranteed 20 oz. bottles, and are packed 5 Doz. in a barrel, 3 Doz. in half-barrel, 2½ Doz. in a case. Order a sample package from your wholesale grocer or write direct to

The KENT CANNING AND PICKLING CO.,
Chatham, - Ont.

GANONG BROS.,
ST. STEPHEN, N.B.

MANUFACTURERS OF THE
G. B.
CHOCOLATES.

N. K. FAIRBANK & CO.,

COMPOUND REFINED LARD.

185 WELLINGTON ST., MONTREAL.
CHICAGO. ST. LOUIS. NEW YORK.

JOHN PETERS & CO.,
General Commission Merchants and Brokers,
Halifax, N. S. and
Kingston, Jamaica, W.I.

Agents for The E. B. EDDY MFG CO., HULL, P. Q.

We are open to accept one or two more Agencies of first-class houses, either at Halifax or Kingston. We have a good connection and splendid storage facilities.
References: The Merchants Bank of Halifax. The E. B. Eddy Mfg Co., Hull, P.Q. The Mercantile Agencies.

Condensed Mince Meat.

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all seasons.

Will not ferment in warm weather.

DIRECTIONS
THE CONTENTS OF THIS PACKAGE WILL MAKE TWO LARGE PIES. ADD 1½ PINTS OF WATER, OR HALF THAT AMOUNT FOR EACH PIE. BOIL 15 OR 20 MINUTES. IF TOO THICK, ADD A LITTLE WATER. IF TOO THIN, BOIL TO THE PROPER CONSISTENCY. IT IS THEN READY FOR THE CRUST. A LITTLE SUGAR, VINEGAR, WINE OR OTHER SPIRITS MAY BE ADDED IF DESIRED.
CONDENSED
MINCE MEAT
FOR
MINCE PIES
J.H. WETHEY
ST. CATHARINES, ONT.
SOLE MANUFACTURER FOR CANADA

The best and cheapest Mince Meat on Earth. Price reduced to $12.00 per gross, net.

J. H. WETHEY, St. Catharines, Ont.

JAMES E. BAILLIE,
PORK PACKER, TORONTO.

Hams, Breakfast Bacon Rolls.

GEO. MATTHEWS
PACKER and CURER of the "Rose Brand"
Hams, Bacon and Lard,
ALL NEW STOCK.

PACKING HOUSES, OTTAWA, PETERBORO' and LINSDAY, ONT.

TORONTO MARKETS.

TORONTO, Dec. 4, 1891.

GROCERIES.

Trade continues to make headway. The record of sales during the week covered by this report shows that substantial progress is being made. The time of the year and the weather figure among the causes of the improvement ; prices, especially in sugar and fruit, have something to do with it as well. The cold snap and the snow wakened up the demand very perceptibly, and would have had a still better effect if they had been more lasting. In the country the roads were the worse of the snow, as it was not deep enough to make sleighing and was too deep for easy wheeling. Hence traffic at the various outside railway points has not been up to the degree of activity that appears now to be due, with so much grain to get marketed. Deliveries have been as backward as ever, easier prices of wheat in Europe having added another check to selling for the time being. A fair movement of money is kept up by sales of other descriptions of farm produce, as hogs, butter, eggs, hay. The wholesale grocers have no fault to find with the share of the circulating medium that comes their way these days. It might be larger, but it compares very favorably with the proportion that falls to other lines of trade.

CANNED GOODS.

The demand roused itself towards the end of last week and has been atractive and capacious ever since. The run has been exceptionally strong on vegetables, the situation of which becomes firmer every day. Assorted lots of peas, corn and tomatoes are $1.05, and no lower prices have been heard of even for inferior brands. Some houses discriminate in favor of tomatoes, asking $1.10 for lots of these and refusing to sell them in assortments at $1.05. Peas are unchanged and firm at $1.05 to $1.10, round lots having been taken off this market to stock jobbers at other central points of distribution. Corn is $1 to $1.05. A freer movement of salmon than is commonly experienced at this time of year is now to be reported. Prices are steady at $1.35 upwards. Except for fruits the demand for all canned goods is strong, and unusually so for vegetables, which in no former season have received so much attention before the close of the year.

COFFEES.

Some business in large parcels of Rio, distributed over the western and northwestern parts of the country is heard of, the prices ranging from 17 to 18c. In a jobbing way the same grades would bring a cent or two higher. The common grades of Brazil coffee are plentiful, but finer coffees are not in full supply. An advance of about ¼c. in the primary market was one of the first despatches sent by the re-established Brazil cable, in which it was also stated that colony grades were not obtainable. Mochas and Javas are featureless and unchanged.

DRIED FRUIT.

The quantity of fruit selling these days is quite large, but there is little of staple stock changing hands at paying prices Staples are nearly all that is creating any interest yet, as fancy goods are usually not in strong request until after the month is a week old. Currants are steady at 5¾c. and upwards per barrel. A very free movement toward retailers' hands is reported. Valencia raisins are still low and very weak, the basis of prices for new fruit being 5½c., and little off-stalk being salable above 6¼c. What tends to weaken the market still more is the low offerings that are being made from both New York and Denia. From both these markets the lowest prices of the season are being quoted just now, and the probability of still easier values here is rather strong. Malaga raisins are in some request at prices quoted a week ago in Prices Current. Two or three small shipments of Sphinx prunes have been received, but most of the stock was sold before it arrived at about an average of 7c. The prices of prunes rule lower this year than they did last year. New Hallowee dates in boxes are offered to arrive here at 6c. Natural figs in bags are selling freely at 5c.

NUTS.

As the holidays approach buying becomes more active. Almonds are in request at 14 to 16c., and filberts at 11c. Old Grenoble walnuts are being got out of stock to prepare for the new crop goods at 10c. New Grenobles which have been quoted at 13c., to arrive are now in stock.

The arrival on Tuesday of new French and Grenoble walnuts (the shipments of E. M. Dadelszen, Bordeaux) was welcomed by the importers, as distribution can be made in good time for the holidays. There is certain to be a shortage of walnuts in Canada for the Christmas trade, in consequence of the cancellation of orders for nearly a thousand boxes of "Marbots" because of the quality of this growth proving unsatisfactory.

RICE AND SPICES.

For rice the demand is dull as it expected to be just now. An occasional small order comes forward still and is filled at old prices. These re-appear in Prices Current. Spices are fairly active, especially cloves, but there is no alteration in any of the quotations.

SUGAR.

There is a very dull demand now, though a considerable quantity of sugar was shipped to the retail stores of the country on the first day of the month. This was ordered in the closing days of November, but its delivery was contracted for at the beginning of this week, to bring payment due at the end of a calendar month. That spell of brisker orders was supposed to be owing to the expectation of higher prices against which retailers aimed to lay in their Christmas sugar, An advance in granulated has been one of the things looked for for sometime, but it has not yet come, 4⅞ to 5c. remaining the quotations. Yellows are firmer, 3½c. being less frequently conceded now than it was a week ago. Most of the wholesalers hold out for 3⅝c., with others quoting at 3.55c, as bottom price. The position of raw is unaltered in its firmness, if not rather intensified by the reduction of 100,000 tons which M. Licht has made in his estimate of the beet crop.

Willett & Gray's New York weekly sugar statistical says : The stock of raw sugar in importers' hands in the four ports is reduced to 7,897 tons, leaving but little chance for business, but refiners protected themselves against want by some purchases abroad some time ago, which have lately arrived. It is the wrong time of year to look for any special improvement, except by reason of temporary short supplies, and dulness may be expected. Supplies will be increased by the beginning of cane grinding in Cuba early in December, and present prices are undoubtedly remunerative to the planters. At the same time, we repeat what we have previously noted, that the general condition of the sugar world is very favorable to a higher range of prices, and it is only a question of time when the circumstances will exert themselves favorably. Mr. Licht emphasizes this to-day by reducing his estimates of the best crop by 100,000 tons, making the crop now 40,782 tons less than last year's, and he reduces his estimate of the cane crop by 31,100 tons, making 75,000 tons more than last year. Decreased production and increasing consumption can

CLEMES BROS. :-

WE OFFER THIS WEEK:

Car Choice Ripe Florida Oranges. New Hallowee "G.M." Dates. New Tarragona Almonds. Choice Ripe Malaga and Messina Lemons. Also another lot Almeria Grapes.

PRICES RIGHT.

51 Front Street East, TORONTO.

Phone 1766.

New Currants.
New Sultanas.
New Valencias.
New Figs.

P. C. LARKIN & Co.,

WHOLESALE GROCERS,
25 FRONT ST. E.

N. B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal.

EVERY CAN WARRANTED.

J. H. TODD & SON,

Victoria, B.C., Owners.

AGENTS, Stanway & Bayley, Toronto, Agents for Ontario
" W. S. Goodhugh & Co., Montreal.
" Grant, Horn & Bucknall, Winnipeg.

PURE CONFECTIONERY, FINEST BISCUITS.

Manufactured by

J. McLAUCHLAN & SONS,
OWEN SOUND, ONT.

HOW'S THIS FOR BIZ.:

Orders for 69 Gross Star Fire Lighter by mail alone in one day.

GROCERS send for sample and press opinions, of the fastest selling article of the day, BIG SELLER, BIG PROFIT.

STAR MFG. CO., London.

LEONARD BROS.,

Wholesale Fish Dealers,

Are now prepared to fill all orders for their

Celebrated Boneless Codfish

(from new fish)

packed in 5, 10, 25 and 40 lb. boxes, 2 lb blocks wrapped in waxed paper.

SEND FOR QUOTATIONS.

ST. JOHN, N.B. MONTREAL, P.Q.

TO GROCERS.

SIMCOE CANNING COY'S

Goods are warranted first-class.

PUSH THEM.

Order through your wholesale House.

There is no other Blacking for sale in Canada equal to

P. G. FRENCH BLACKING.

If you have not already compared it with others, send to us for a sample—Try it—You will be convinced.

PURE GOLD MANUFACTURING CO.,
31 Front Street East, Toronto.

Todhunter, Mitchell & Co.

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS. :: TORONTO.

GOLD MEDAL AWARDED

DELHI CANNING CO.,

Jamaica Exhibition.

WE are still at the front and propose staying there, the high standard of excellence for which our goods are noted will be fully maintained this coming season. When purchasing Canned Goods keep in mind the Maple Leaf Brand prepared by the Delhi Canning Co. Every can is honestly filled and perfectly reliable. Our fruits are noted for their high syrups and natural flavors.

Delhi Fruit and Vegetable Co.,

FACTORIES: DELHI AND NIAGARA.

TO MERCHANTS.

My Special Teas:

Black Tea at 23 cents per pound.
Hyson Tea at 23 cents per pound.
Japan Tea at 23 cents per pound.
Assam Tea at 23 cents per pound.

Are excellent values to retail at 50 cents per pound. SEND FOR SAMPLES.

MY PRICE FOR
Extra Granulated Sugar 4-83 per lb., being 17 cents per hundred less than the

COMBINATION.

JAMES LUMBERS,
WHOLESALE GROCER,
TORONTO.

MARKETS—Continued.

have but one result on prices, namely, a higher range during the coming 12 months. Local conditions may probably delay a movement, but it will be well for all sugar dealers, from the refiners to the retailers, to carry a good line of stock right along. Advantage was taken of the holiday week and a very quiet state of trade to reduce the price of refined sugar a fraction, possibly for its influence upon the raw market, but in view of what we have written about the condition and prospects of the raw sugar markets, it would seem advisable for dealers in refined to take advantage of all temporary reductions in prices made by refiners. While dulness may continue for awhile, as is usual at this season, the tendency of the refined market must eventually follow the raw market upward

SYRUP AND MOLASSES.

Syrups are quiet and neglected. They are also easier. Sharp competition exists between the western and the eastern refineries, the British Columbia refinery being reported to have delivered syrups here at 2c. and a fraction less, though the freight is 1c. per lb. more from Vancouver than from Montreal to this point. Jobbers are selling at 2⅜ to 3¼c. Molasses is fairly active at 30 to 36c. for West Indian in barrels, and 38c for fancy Barbadoes.

The following is from a private letter received in this city from New Orleans : "From the present outlook we feel sure that the supply of open kettle molasses will be very limited, and can safely say that half the O.K.'s have now been marketed, and you will have to let your customers know that if they expect to get any quantity of kettles they will have to pay higher prices now. The crop is over 30 per cent. short, and many of the planters have put up vacuum pans this year (and others are selling their cane to the central factories) who formerly made kettle goods."

TEAS.

The volume of tea sold this week shows some expansion in the demand from the proportions of last week. As usual the tea that has benefited most by the improvement is Japan, though for blacks as well there has been a good demand. There are more Young Hysons on the market and prices have got to a lower starting-point by a cent, grade at 16c. being now in stock. The extreme lowest points for Japans and blacks are respectively 12½ and 14c.

The London Produce Market's Review says:—"There has been a considerable falling-off in the quantity of Indian tea brought forward, but the demand for all good grades remains steady, with a hardening tendency in some cases. Well-selected teas of any grade continue to meet with good competition, and have probably now touched the lowest point : they are in many cases cheaper than at any time last season. The excellent value offering, especially for really good liquoring sorts under 1s., is shown by the increasing consumption, and although the exports from Calcutta will probably be 8,000,000 lbs. more than last year, most of this increase has already been disposed of. At the public sales 39,369 packages were offered, against about 43,000 last week, of which 3,500 were withdrawn. There was a good enquiry for all good medium and fine descriptions at steady prices, while the finest sorts fetched firm rates. About 20,000 packages of Ceylon teas were offered at Tuesday's sale, but the dealers showed little inclination to buy, except at lower prices, and a reduction of from ¼d. to ½d, was established in common to medium teas. A strong impetus has thus been imparted to the country demand, and most of the tea sold has probably already passed into the hands of country buyers. Good teas, however, continue to be enquired for at fully late rates, and for fine liquoring Pekoes at from 10d. to 1s 1d. there has been increased competition. The quality of the teas shown has again been disappointing, and it is to be hoped it will improve.

NOTES.

New California evaporated peaches are on the market to sell at 13 and 14c., and apricots at 14 to 15c.

Apple cider jelly is a new food product on the market. It is put up in wooden pails of 14 lbs. each and sells wholesale at 8½ to 9c.

The "Breadmakers' Yeast" Co. are putting a 3c. package on the market to compete with Fleischman's compressed package at the same price.

A reduction of ¼c. in the quotations on starch is made in the lists of the Edwardsburg, the St. Lawrence, and the British America Starch Companies in this week's Prices Current. The cause is owing to the easier prices of corn.

Sloan & Crowther will move into their new premises on the corner of Scott and Front streets during the week between Christmas and New Year's.

The general run of orange peel is going at 17 to 18c.; lemon at 16 to 18c., and citron at 24 to 25c., but C. & B.'s make this year has cost more, and 17½ to 19c. is asked for lemon, 18 to 20c. for orange, and 26 to 28c. for citron.

The New York Bulletin says : There has been a marked falling off latterly in the export of canned beef from this country to Great Britain. This we find is due to competition from the packing establishments recently started in South America under the management of a former western packer.

The Empire says : The fight between the British Columbia and eastern refiners is giving Winnipeg cheap sugar and prevents Ontario and Quebec jobbers from doing any business there. Refiners are selling granulated delivered in Winnipeg, freight paid, at $4.90. The freight is 65c. on the gross, or say 70c. on the net weight, making the Winnipeg price $4.20 net. This is 30c. less than the refiners charge eastern houses. Though the Vancouver people sell at $4.90 in Winnipeg they charge an advancing price as they get nearer home. For Portage la Prairie their price is reported to be $5.12½ ; Brandon and Qu'Appelle, $5.25, and at the coast, $5.62½.

Think on This.

Can you afford to let your neighbor get part of your trade? Your neighbor keeps Surprise Soap; you don't. Your customer wants it, and buys from him. It starts a trade with your customer. It makes an opening for more businsss. He may get all that customer's trade. You lose it. A box of "Surprise" might prevent the start.

SURPRISE Soap yields a good profit.
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Dried Apples.
SEND SAMPLES AND QUOTATIONS.

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STANWAY & BAYLEY.
BROKERS
AND
GENERAL COMMISSION MERCHANTS.
44 FRONT ST. EAST. TORONTO.

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Evaporated Apples
SEND SAMPLES AND QUOTATIONS.

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W. H. Schwartz and Sons,

Coffees,
Spices,
Mustard.

HALIFAX, N.S.

"ORIENT MILLS."

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OFFERED

You simply on their own merits. No

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To induce you to overstock or buy inferior goods. Your interests are ours

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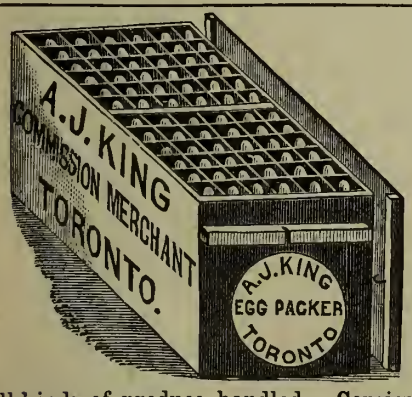

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Car Florida Russetts "all sizes" low
" " Brights "choice."
" " "fancy."

The later car to arrive from the celebrated grove of D. H. Nortray, "Orange Bend" Florida. A line that commands extra price on account of quality. Superior pack, reliability of marks. If you are in want of something fancy send in your orders.

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Our business is Solely Commission. The only plan which does justice to the Consignor. We handle everything which the Country Storekeeper has to send from home to sell. None of our own goods to sell in preference to yours when the market is good. Nothing between you and best price obtainable except a small commission.

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We Furnish Egg Cases. Try Us.

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Hams, Breakfast and Roll Bacon,

New curing, now ready.

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70 COLBORNE STREET, TORONTO,

Solicit consignments of the following:

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Good Prices paid for Good Dairy Butter.

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COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock.

MARKETS—Continued.

PETROLEUM.

Prices stand as they were quoted last week and show no tendency towards movement one way or the other. The demand is very active for current consumption.

Petrolia crude $1.27½ per bbl. Oil Springs crude $1.27½ per bbl. The oil market is a little firmer this week, and we think the price of crude has touched bottom. It will not make any difference to the crude market what price refined oil is sold at. If refiners are foolish enough in their mad competition with one another to sell refined oil at a loss and at less than it can possibly be made for, the great law of supply and demand will regulate the price of the crude article, and producers need not fear the present action of refiners in trying to depreciate the value of crude oil, as the quantity produced is close to the actual amount required for the consumption of the country, and a little firmness on the part of the large producers would soon drive the price of crude to a dollar and a half a barrel, which is what the producers are entitled to receive this Christmas as a reward for their untiring and energetic labors in the field.

BUTTER AND CHEESE.

Choice grades of butter are taken readily. The supply of these grades is still behind hand. Mediums abound. The receipts of large rolls are also liberal. Complaints are still general about the turnip flavor of these latter. It is said that the taint could be avoided if feeding always followed close after instead of before milking. It might be worth while for country merchants to make this suggestion to farmers, as the turnip flavor depreciates prices very much. Choice tubs are worth 17c. and from that up to 19c. for very select packages. The latter figure is rather a fancy one and is seldom attained. Mediums run from 13 to 16c. Large rolls are 14 to 16c.

Cheese continues very firm at 10½ to 11c. An advance in England on Monday strengthened the position of holders here. The demand is fair.

COUNTRY PRODUCE.

BEANS—There is some business being done in car lots at $1.20 to $1.30, and out of store at $1.40 to $1.50.

DRIED APPLES—There is very little to report in the way of trade, dulness prevailing and prices being stationary. On spot they are 4½ to 5c. A car offered at 4½c. but only 4c. was bid.

EVAPORATED APPLES—Are steady at 7 to 7½c. for small quantities, and 6 to 6½c. for round lots. The market is well stocked.

EGGS—Fresh are unchanged ot 17 to 18c., and limed are dull at 14½ to 15c.

GAME—Partridges are dull and easy at 30c., rabbits at 25c. and venison in the carcass at 6c.

HIDES—Green are quiet and weak, No. 1 cows quoting at 4½c., and steers' at 5½c. Cured are 6c.

HONEY—Extracted honey,7 to 10c. Sales are rather slow with a considerable quantity in view. First-class comb honey is very scarce and 16c. per lb. Dark grades are 13c., with limited quantity in stock.

ONIONS—A moderate business is transacted at $1.75 to $2.25.

POULTRY—Is easy and plentiful. Chickens are 30 to 50c., ducks 50 to 70c. per pair, geese 5 to 6c. per lb., and turkeys 8 to 9c. Turkeys are hard to sell at these figures.

POTATOES—The range for cars is 43 to 45 per bag, but this is at the moment nominal, neither buyers nor sellers being eager. Out of store lots are 50 to 55c.

SEEDS—Alsike is beginning to arrive but not in large quantities. The price is steady at $5.50 to $6 for prime and $6.50 for extra.

SKINS—Another advance on sheep skins of 5c. was made on Tuesday, when the price was put up to 90c. Calfskins are 5 to 7c.

WOOL—is very dull. The prices continue to be 18 to 19½c., for fleeces.

DRESSED HOGS AND PROVISIONS.

Receipts of carcases are rather below the capacity of the demand, which has expanded since the change in the weather. Weights are on the average more satisfactory, fewer hogs being turned over to the butchers on account of lightness. The range of prices is from $5 to $5.50 for hogs suitable for cutting up. On Tuesday two cars of weights running from 125 to 250 lbs. were bought to arrive at $5.50 per cwt. All cured products are dull and are likely to remain so till spring.

BACON—Is quiet at 7¾ to 8¼c. for long clear, 10 to 11c. for smoked backs, 10½ to 11c. for smoked bellies, and 8¾ to 9c. for rolls.

HAMS—Are in moderate request at 11 to 11½c.

LARD—Pure is 9½ to 10¼c., and is plentiful. Compound is dull at 8½ to 9c.

BARREL PORK—Little is doing and prices are easier at $13.75 to $14 for heavy mess, and $16 to $16.50 for short cut.

FISH AND OYSTERS.

The oyster market is easy at $1.25 per gal. Haddie are in abundance, but of poor quality, real good haddie being hard to procure; the price is a little lower this week. Manitoba white fish are expected to be in the market next week and will sell at about 8c. Other prices are running much the same, but the demand is not very brisk.

SALT.

The trade in small quantities has been brisk, while nine carloads have been sold to the meat-packers who at this time of year require a great deal. Four carloads of common fine salt, have sold on the track for 80c; 3 carloads bbls at $1.15 and 2 carloads coarse at 70c,

FRUITS.

Apples are steady at $1.50 to $2.50, a considerable quantity of hard fruit being handled. For cranberries the prices are unchanged at $8.25 to $9 for choice dark, and $1.75 to $8.25 for light colored stock.

GREEN FRUIT.

A stronger demand for oranges is reported. Some very fine stock is now to be had. Jamaicas are steady at $6.50 to $7. Floridas are easier at $2.75 to $3.25. A Liverpool cable quotes Valencia oranges cheaper, but they are still too high to import. The quantity imported for the Christmas trade this year will be exceedingly small in consequence of high prices of Valencias, and the large supply and good quality of Floridas. Valencias would cost $5.60 laid down here. Malaga lemons are unchanged at $3.50 to $4 per box, and $7.50 to $8 per chest. Messinas are $4.50 to $5. Malaga grapes are firmer and higher, $5.50 to $6 being this week's prices for kegs, and $3 to $3.25 for half kegs. Pineapples are 15 to 20c.

DRY GOODS.

During the past week trade has become much firmer, cash is moving more freely, sorting up orders are numerous, and the prospects for a large spring trade are good. Certain capitalists who have a large controlling interest in the cotton industry have been negotiating for the inclusion in the combine of colored cottons, and there is a likelihood of their success. If this happens, colored cottons will advance slightly in price.

(Continued on page 18.)

FLOUR AND FEED.

TORONTO, Dec. 3, 1891.

The usual regular consumptive basis underlies current trade, which is strong enough to keep up the ample competition among manufacturers. Prices are generally steady, little fluctuation taking place in anything since the close of last week. The question of selling flour on credit is still unsettled, but efforts are being made to restore the trade to a strictly cash basis. A deputation of millers left Toronto for Montreal on Wednesday, with the object of establishing some arrangement for the discontinuance of the present state of the trade. The credit system will also receive special attention at the coming general meeting of the Dominion Millers' Association, which will be held in this city on Tuesday next.

FLOUR—City millers' and dealers' prices are: Manitoba patents, $5.25; strong bakers', $4.85; Ontario patents, $5; straight roller, $4 75. extra, $4 10 to $4.15; low grades, per bag, $1.25 to $1.75.

Car prices are: Toronto freights—Manitoba patents, $5.30 to $5.50; Manitoba strong bakers', $4.90 to $5.10; Ontario patents, $4.50 to $5.10; straight roller, $4.25 to $4.35; extra, $4.10 to $4.15; low grades, per bag, $1.25 to $1.75.

MEAL—Oatmeal is steady at $4.30 to $4.35 for standard and rolled. Cornmeal is quiet at $3.80 to $4.

FEED—Bran is quite scarce, selling at $13.50 to $14 in cars, and $14.50 in ton lots. Shorts is in good request at $14 to $16, according to quantity and quality. Oats are in good demand at 35c., with no excitement in the market. Feeding grades of barley bring 42 to 43½c. outside, with 46c. paid for No. 3 extra.

HAY—Ths delivery is just slow enough to keep the demand in a healthy state of activity. Good baled timothy brings $11.50 to $12 on track.

STRAW—Oat is steady at $6 to $6.50.

OTHER MARKETS.

MONTTEAL, 2d Dec. 1891

FLOUR—The flour market is unchanged under a fair jobbing demand. The stocks in store is 698 barrels less than a week ago and 9,502 barrels less than at the same time last year. Patent spring, new wheat, $5.00 to 5.50; Patent winter, $5 to $5.04; straight roller $4.75 to $4.85; Extra $4.40 to $4.55; Superfine $3.95 to $4.18; City strong bakers' $5.00 to $5.10; Strong bakers' $4.75 to $5.50.

OATMEEL—The oatmeal market is quiet and without new feature. Standard, per bag $2.10 to 2.20; Granulated, $2.10 to 2.20; Rolled $2.10 to $2.20.

ST. JOHN, N.B., Dec. 2, 1891.

FLOUR.—The market is unchanged. Some are holding large stocks and talk higher prices, though buyers seem inclined to take for immediate wants only. The prices are about as follows: Manitoba $6 to $6.10, Ontario high grade $5.30 to $5.40, medium patent $5.10 to $5.25.

MEAL.—With so little moving an idea can hardly be given about the market. Prices are unchanged, $3.10 to $3.20 being the present quotations. The demand has fallen off very much for oatmeal, and stocks held are correspondingly light. Roller is quoted at $4.70 to $4.80, with Standard about 10c. less

SPECIALTY.

- Stone Ground Flour -

No Frozen Wheat used.

Meals and Feed of all kinds.

Mention this Paper.

J. & R. ROBSON,
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SPOOL SILKS & TWISTS,

EMBROIDERIES & FANCY SILKS.

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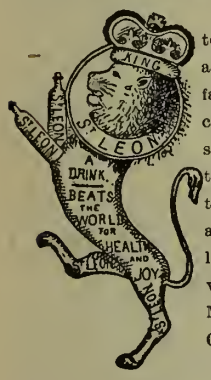

Health seekers travel far to mountains, lakes, seas and springs, but of all the famous waters to thoroughly clense the body of health-destroying impurities, to make the joints supple and make the muscles and frame firm, and cause one to feel fresh life trickling through the veins, give me St. Leon Mineral Water. — I. Bliss, Compton, P Q.

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Dealers in all kinds of grain and feed.

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HEADQUARTERS FOR

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CORNMEAL, POT BARLEY,
SPLIT PEAS, ROLLED WHEAT,
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A CHOICE QUALITY OF

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IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways. Have new machinery for the manufacture of Rolled Wheat and Graham Flour and will be pleased to have orders

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FLOUR High Patents, Bakers and Low Grades.
Split Peas, Pot Barley and Corn Meal.

Feed of all kinds.

E. D. TILLSON, TILSONBURG, ONT.

LEITCH BROS.

LEITCH TRADE MARK OAK LAKE

MILLERS, OAK LAKE, Grinders of MANITOBA WHEAT EXCLUSIVELY.

MONTREAL MARKETS.

MONTREAL, Dec. 3, 1891.

The trade during the past week has been extremely small in a wholesale way, in fact there was actually none except on odd jobbing movements. In the course of a week or so more improvement should be noted, as dealers generally ought to be anticipating their holiday requirements. The general complaint now is that bad roads are interfering with trade. Once the farmer can move about more business is anticipated.

SUGAR, ETC.

The raw sugar market continues very strong and there is a strong upward tendency to prices, although no change has actually occurred yet, but holders all round are careless sellers at the moment. Yellows are nominally at 3½ to 4¼c., and granulated 4½c.

Syrups are dull, the movement being slow in the Canadian product, which cannot compete with the American goods that are on the market, and which are selling for ¼ to ½c. lower at a trifle over 2c. per lb., while Canadian refiners are asking 2⅜ to 2½c.

There is no change in the molasses' market, but prices on Barbadoes are unsettled and they are hard to quote. The competition of the New Orleans stock, which is selling at 28 to 30c., is weakening holders, and there is no doubt that a substantial concession would be made to induce a sale. About 37c. is a fair quotation.

TEAS.

Japan teas are selling fairly well, a few invoices of low grades leaving first hands this week at fair prices. Blacks keep quiet and dull.

COFFEES AND SPICES.

The strength of the coffee market is unabated, and holders appear quite independent. Business in Rio has been done at 19 to 21c., and the lower figure is a very inside one, while some Maracaibos and Jamaicas have left first hands at prices ranging from 20 to 21c. and 19 to 20c. respectively.

Spices are quiet and unchanged, a small quantity of pepper changing hands during the week at 10c.

RICE.

The rice trade is quiet, the millers have filled all their orders, and the movement is small. We quote: Patna $4.50 to $5, Japan $4.25 to $4.50, standard $3.90, and off grades $3.50 in car lots.

DRIED FRUIT.

Staple lines of dried fruit are quiet and firm as far as currants are concerned, but raisins are rather unsettled, in sympathy with the feeling in New York. We quote: Raisins 5¼ to 5½c. for firsts and 5 to 5¼c. for seconds, and currants are firm under strong primary markets, and values are stiff at 5½c. in barrels, 5⅝c. in half barrels, and 5¾c. in cases.

NUTS.

Nuts are quiet and unchanged, Grenoble walnuts 14 to 15c., and Chili 9 to 10c. Tarragona almonds rule at 13 to 14c., and pecans 14 to 15c.

CANNED GOODS.

Trade in canned goods is flat, as dealers are well stocked up, and retailers do not seem anxious buyers at the moment. In fish there is nothing doing in a large way, and tomatoes are offering in the west at our quotation, $1.05 to $1.10.

GREEN FRUIT.

There is an ordinary jobbing movement in green fruit, with no change in values. Malaga lemons are unchanged at 6 to 7c. per chest, and new Messina stock has been offering at $3 to $3.50. Florida oranges move steadily at $2.50 to $3.50.

FISH.

Fish continues precisely as it was last week, that is, dull but firm. Stocks are small here, but no desire at all is shown by buyers to operate here. Values are firm, however.

PROVISIONS.

There is a fair trade reported in pork, western short cut having the preference at steady prices. Canada short cut is easier owing to the freer offerings and $16.25 is about the outside figure to-day. Lard and smoked meats are quiet and neglected.

EGGS.

There is a better enquiry for eggs at 15 to 16c. Little if any held fresh stock is coming forward, and as the Montreal limed is turning out very well holders have no difficulty in getting these prices.

POULTRY.

Poultry is coming forward freely, but is meeting with a ready sale, and prices are steady. We quote: Turkeys, 9 to 10c. per. lb.; chickens, 6 to 8c. per lb; ducks, 8 to 9c. per lb.; geese, 6 to 7c, per lb.; partridge 40 to 45c. per brace for firsts, and 25 to 30c. per brace for seconds.

BUTTER.

The butter market is dull, owing to firm holders and slow buyers. The former say their butter is worth the price and that there is little of it, while the latter protest that their orders do not permit any such prices. It is a stand off, therefore. We quote:—Late-made creamery, 24 to 24 1-2c.; fine creamery, 23 to 23 1-2c.; finest Townships, 19 to 20c.; finest Western, 16 to 17 1-2c.

CHEESE.

The market does not show any change, nor can it until business picks up. It is now purely a holders' market, that is, the stock is concentrated in a few strong hands and is held for a price. Of course this is the other side of the story, but it is more than likely that holders will have the best of it from now out, that is, in the ordinary course of events. It is nominally an 11c. market, and that is an inside figure if a buyer really means business. The cable to-day advanced to 55s. Finest fall makes, 11 to 00c; Fine stock, 10¾ to 10⅞c.; Medium grades, 10¼ to 10½c.; Cable, 55s. 0d.

GRAIN.

The grain market continues quiet and featureless. The stocks in store compared with those a week ago show a decline of 5,969 wheat, 252 corn, 10,652 rye, and an increase of 55,564 peas, 11,374 oats, 39,974 barley. Compared with a year ago there is an increase of 162,034 wheat, 185,935 peas, 78,331 oats, 195,957 barley, and a decrease of 4,633 corn, 10,109 rye. We quote:—No. 2 hard Manitoba, $1.03 to $1.04; No. 3, do., 97c; No. 2 Northern, $1.04; peas, 75 to 76c. per 66 pounds in store, oats, 36c. per 34 pounds in store, corn, 72c. duty paid; feed barley, 48 to 50c.; good malting do., 60 to 62c.

ST. JOHN, N. B., MARKETS.

ST. JOHN, N. B., Dec. 3. 1891

The sudden cold wave has had a tendency to lessen the volume of trade, though if it continues it will enable farmers to get to market their produce more readily than lately, as the roads have been very heavy. Trade this week has not been up to expectations. nor is much improvement looked for in the immediate future.

SUGAR—A good steady demand with prices unchanged. Granulated is quoted 4½ to 4¾c., yellows at 3½ to 3¾c., Paris lumps 6½ to 6¾c.

SYRUPS AND MOLASSES—Are going off very slowly and only in a jobbing way.

COUNTRY PRODUCE.

Butter—The market has been better supplied lately, both as to quality and quantity, and ready sale is found for all good that offers at 17 to 19c.

CHEESE—Stocks are getting small and the price has advanced, with good prospects for still higher prices. Quotations are 10¼ to 10¾c.

EGGS—Are without change either as to quantity offering or price.

POTATOES—Shipments have dropped off very much lately, and prices are at $1.20 to $1.35.

BEANS—Are $1.70 to $1.85, peas $1.40 to $1 65, split peas $4 to $4.25, barley pot $3.95 to $4.15. Beef per barrel $14.75 to $15. Pork, clear mess, $17 to $17.25.

Traveller wants Situation.

WANTED—A SITUATION AS TRAveller for Provision House for New Brunswick and Nova Scotia. Apply care J, this office.

A. H. BADGEROW. ALEX. H. DIXON.

The Badgerow, Dixon Bonded Vinegar Manufacturing Co.,

79 and 81 Jarvis St., Toronto

Highest award, Toronto Exhibition.

TRY

KOH-I-NOOR TEA

Best in the World.

Sold only by

T. B. Escott & Co.,

London, Ont.

Elliott, Marr & Co.,

Importers of Teas

——AND——

Wholesale Grocers.

LONDON, ONT.

DAVIDSON & HAY

Wholesale Grocers,

36 Yonge Street,

TORONTO.

- FLATS -

In stock fresh "Clover Leaf" Salmon and "Clover Leaf" Lobsters, in flat tins, containing the finest parts of the fish.

Be particular to look for the word "CLOVER LEAF" on every label.

Sloan & Crowther

WHOLESALE GROCERS,

59, 61 and 63 Front St. E.,

TORONTO.

STUART, HARVEY & CO.

IMPORTERS AND

WHOLESALE GROCERS

A Large and Well-Assorted Stock of

Teas, Sugars and General Groceries

NOW IN STORE:

New Muscatels,
" London Layers,
" Connoisseur Clusters,
" Valencia Shelled Almonds,
" Sultanas.

HAMILTON, ONT.

To the Trade.

NEW ARRIVAL OF

NEW SULTANA RAISINS.
NEW LONDON LAYER RAISINS.
NEW IMPERIAL CABINET do
NEW CONNOISSEUR CLUSTER RAISINS.
NEW CURRANTS IN BARRELS.
NEW CURRANTS IN ½ BARRELS.

Write for quotations. Specialty of Sugars.

N. QUINTAL & FILS,

WHOLESALE GROCERS,

274 St. Paul Street,

MONTREAL.

RIO COFFEE

Ex. S. S. Phidias.

WARREN BROS. & BOOMER,

35 and 37 Front St. East,

TORONTO, ONT.

EDWARD ADAMS & CO.

ESTABLISHED 1846.

Wholesale Grocers and Importers of

TEAS,
SUGARS,
COFFEES,
TOBACCOS.

95 & 97 Dundas St., London, Ont.

BALFOUR & CO.,

IMPORTERS OF TEAS

—AND—

WHOLESALE GROCERS,

HAMILTON.

WESTERN ONTARIO AGENTS FOR

Cherry's Irish Mustard, X.D.S.F.

This is superior to any other grade in the market. Try it.

JUST ARRIVED !

Consignment finest Mocha Coffee.

Write for Samples and Quotations.

SMITH & KEIGHLEY

WHOLESALE GROCERS,

9 Front St. E., Toronto

Thos. KINNEAR & Co

Wholesale Grocers and Importers of

TEAS,
SUGARS,
COFFEES,

AGENTS FOR

Cherry's Irish Mustard, X.D.S.F.

This is superior to any other grade in the market. Try it.

47 Front St. E., - TORONTO.

CEYLON TEAS.

THE CELEBRATED

CRESCENT BRAND REGISTERED CEYLON TEA

is packed expressly for

J. W. LANG & CO.,

Wholesale Grocers, Toronto.

NEW Bordeaux Walnuts

—AND—

NEW FRUITS

(NOW IN STORE.)

PERKINS, INCE & Co.,

41 and 43 Front St., Toronto.

J. F. EBY. HUGH BLAIN.

New Prepared

PRUNES BOSNIA.

"LE SPHINX" BRAND.

Cases, 55 lbs.

EBY, BLAIN & Co.,

Wholesale Grocers,

FRONT AND SCOTT STS. TORONTO.

WAN' DO ALL ZE WORK HIMSELF.

QUEBEC, Nov. 29, 1891.

CANADIAN GROCER,

M. L'EDITEUR,—I haf' read your admirable article en las' week edition apout certain man wat keep large store an' wan' do all ze work himself wenn he haf' engagee menny clerk capable of doing eet tout de meme, an' sometime much petter. En notre ville ees wan man who ees wat you call un prototype, n'est ce pas correctment? He geeve order a' son manager who pull, (no zat ees not zee word, draw, oui, draw) large salair to do certain work, an' wenn he—zat ees ze manager—haf' atten' to eet and mak' eet tout bien, l' employer he wan' do him work ofer again. Parbleu! eet mak' manager ver' angry an' upset all ze work An' ze boss he tink he do lot work, mais— le pauvre homme he like ostrich wat steek head in sand an' mak' beleeve to himself he not pe seen. L' employer steek head een all ze work an' tink he do all himself.

M. L' editeur, your article was ver' good, an' eef our bosses read an' tink ofer eet zay weel not try meex up beezness, an' use their time an' talk to their customer, day mak' ver' much more l'argent an' geeve les managers chance, an' peside, all les employees work more satisfac'ry.

Votre ami,

BAPTISTE VAUDREUIL.

ADVERTISING VS. TRAVELLING SALESMEN---SOME JUDICIOUS HINTS FROM AN EXPERT ADVERTISER.

Chas. E. Bonnell, Chicago, writes to the American Artisan under date of Nov. 17 :—

I note in your issue of the 14th inst. an extract from a letter in which a comparison is made between verbal and newspaper advertising, one of your correspondents claiming that $1 in verbal, or, we presume, travelling salesmen, produces better results than $5 in newspaper advertising. I am disposed to take issue with your correspondent. Of course the circumstances have much to do with results. If the advertiser has an article of only local interest, if his trade is confined to local trade, then, perhaps, his premise is correct; but given an article on which there is no territorial limit, an article of merit, then I speak from experience when I say that he is wrong. Judging from his language—"the —— was tried as an experiment lately but did not get there"—he tried some journal for a few issues, and, perhaps, for a year orders which he could trace to the journal containing his "ad." did not loom as he perhaps thought they should, hence "advertising is a failure." Having put in the largest half of my few years as an advertiser to a greater or less extent, and much of that time having unbounded faith in advertising and but little money to back it with, I found it necessary to give it much more thought and care than do some firms who spend a fortune annually. I not only watch my own "ads," but I watch others. I read trade papers and my conclusion is that a large percentage of the money spent for advertising is wasted, even with meritorious articles and good mediums. Large advertisers are beginning to realize the value of this branch of their business and are employing high-priced men to manage it, but in a majority of cases when the amount spent is from $2,000 to $5,000 per annum the advertising is in the hands of perhaps the busiest member of the firm. In the beginning of the year after profits have been figured a stipulated sum is set aside for newspaper advertising, the size of advertisement is determined upon, then the one in charge writes up the matter, devoting less time to it than he would to a business letter involving a $100 transaction, the composition is sent to the job printer to be put in type; if all the words are spelled properly it is marked "O. K." and a given number of electros ordered. Now the advertising man is equipped. Everything that comes along is patronized if the price is cheap, the main object being to get contracts to the amount of the appropriation. When that point is reached he heaves a sigh of relief, for now there will be no more bother with advertising or advertising men until the next year, These are the kind of people that usually think there is no benefit in advertising, but some competitor does it and they must do likewise. The writer does not wish to pose as an advertising expert, but having built up a business that affords at least three square meals a day, and solely by advertising, he feels that his views on the subject are not wholly theoretical. Of course I claim the advantage of having meritorious goods, for even liberal and profuse advertising can not perpetually "boom" disreputable productions.

And now for my hobbies: Use your best efforts to select only good journals which go to the trade you want to reach; a circulation of 5,000 with possible customers is better than 20,000 of whom only 20 are probable buyers; the best is always the cheapest although it may cost most money. Always if possible take preferred space, that is, next to reading matter, or if the paper runs a department under which your article comes get next to that; this costs extra but it pays. A small "ad" in the right place is better than a big "ad" where it is not so apt to be seen. Use striking head lines to attract attention. Say as little as possible and yet make your "ad" tell the whole story. Don't go on the principal that because you are an old house that everybody when they read your firm name knows all about you. There are lots of people who never heard of you and do not know what you make or what its especial points are. Change copy often and change every month. Don't neglect the "news notes;" lots of people whom you want to reach read those that otherwise would never see your "ad." All trade papers are glad for any pointers given them for these items; in fact, make it a part of your contract that you are to have such mention. Lastly, but most important, stick to it; it's not as productive of immediate sales as traveling men, but when it does win it wins big. No better introduction can be given a traveling man than an "ad" in the best trade papers, and if you employ both means don't give the traveling man all the credit; give each his due. It must not be inferred that the writer opposes the employment of salesmen; I simply say that if the entire United States are to be covered it can be done much cheaper and in the end with much better dividends for the advertiser by judicious advertising than by traveling men.

STEEL, HAYTER & CO.,
Importers of
INDIAN TEAS
Direct from their estates in Assam.
New Season's Teas are now arriving.
PROPRIETORS OF THE WELL-KNOWN
"MONSOON" BRAND.
Samples and Quotations on application.
11 & 13 Front St. E. Toronto.
Calcutta and London Firm: Octavius Steel & Co.
Telephone 2354.

TORONTO SALT WORKS,
128 Adelaide E., Toronto,
Sole City Agents for the "Canada Salt Association"
Dealers in all kinds of Table, Dairy, Meat Curing, Barrel and Land Salts.
The "Acme" Table Salt (new process) will not get damp or hard.
Two Silver Medals, at Industrial Exhibition, Toronto, 1890, for our "Acme" Table Salt and our "Star Brand" Dairy Salt.

BALTIMORE
FRUIT
PUDDINE.
ELLIS & KEIGHLEY,
Agents,
TORONTO

New Season's Pack
SNIDERS' TOMATO CATSUP.
" " SOUP.
" CHILI SAUCE.
The finest goods in the Market to be had of Wholesale Grocers.
WRIGHT & COPP,
AGENTS,
TORONTO.

Beware of Imitators.

See our new **5** cent package.

The biggest and best in the market.

Be sure and ask your wholesale grocer for a dollar box of the big 5 cent package of **BARM YEAST.**

BARM YEAST MFG. CO.,

TELEPHONE 1920. 35 Wellington St. E., Toronto.

Baltimore Fruit Puddine.

Ellis & Keighley,
Agents,
TORONTO.

PICKLING VINEGAR.

T. A. LYTLE & CO.,
Bonded Manufacturers,
124--128 RICHMOND ST. W.,
TORONTO.

P. DOTY & SON,
(Successors to W. B. Chisholm)
MANUFACTURERS OF

1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.
For sale by all Woodenware Dealers.

Oakville, Ont.

B. R. Nelles,
CRIMSBY, ONT.
Packer and Preserver of the Celebrated BEAVER Brand Canned Goods, Evaporated Apples.

JAMS and JELLIES
IN GLASS AND PAILS.
Wholesale Only.

The British Columbia Fruit Canning and Coffee Co'y, Lt'd.
VANCOUVER, B.C.
Importers and Manufacturers of
COFFEES, SPICES, MUSTARDS,
CREAM TARTAR, BAKING POWDER, &c.,
FLAVORING EXTRACTS,
CANDIED PEELS,
JAMS, JELLIES, MARMALADES and
CANNED FRUITS.

Chivers' Carpet Soap
For cleansing and restoring carpets. Warranted to take out grease or ink, and restore the colors. Likewise in all woolen fabrics
Chivers' Disinfectant Cloth Soap
Will clean all kinds of cloth, removing grease, ink, etc., restoring the colors like new. For price, etc., address
J. H. WALKER,
Alma, Ont.

TO THE TRADE
—IN—
Canned Goods.

We are making all arrangements for this season's pack—and enlarging our factory considerably—Thanks for last season's trade and soliciting this year's.
Faithfully yours,
D. W. DOUGLAS,
St. Johns, P.Q.

A. HAAZ & CO.,
Bonded Manufacturers of
Honey Dew, White Wine, Malt and Cider
VINEGARS.
74 Bagot Street, - Kingston, Ont.

Business Changes.

SALES MADE OR PENDING.

F. Forest & Co., general merchants, Joliette, Que, have sold out.

J. E. Graham, wholesale and retal grocer, Windsor, N. S., has sold out.

The Anglo-American Mfg. Co., woodenware makers, Whittenberg, N. S., have sold out.

Mr. W. A. Weir, grocer, South London, has sold his stock to Mr. George Deacon, who will take possession in a few days.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

J. A. Pelletier, grocer, Montreal, has assigned.

Michael Hayes, general merchant, Sheenboro, Que., has assigned.

W. Kirton, grocer, Petrolea, Ont., has assigned to C. B. Armstrong.

John Hamilton, general merchant, New Glasgow, N.S., has assigned.

Martin Fils & Co., general merchants, Rimouski, Que., have assigned.

Demand of assignment has been made of J. A. Peltier, grocer, Montreal.

L. B. Methot, general merchant, Fraserville, Que., is offering to compromise.

Demand of assignment has been made upon Mrs. B. Beaudoin, Champlain, Que.

J. A. Mutter, dealer in groceries and fruits, Toronto, has assigned to John McMillan, Toronto.

W. R. Scott & Co., grocers and hardware dealers, Grand Valley, Ont., have called a meeting of their creditors.

A ST. JOHN'S VIEW OF THE BAIT QUESTION.

Commenting upon the export of 100,000 quintals of cod fish to Canada, the St. John's (Nfld.) Telegram says: "The truth is, by placing restriction on the sale of bait fishes to Canadian fishermen our Government have created a market at Halifax for vast quantities of Newfoundland cod fish, and today the people of the colony are reaping the benefit of this new market. Had Canadians been permitted last spring to take free bait on our coasts their catch would have been much larger than it has turned out, and as a natural result Halifax would not now be in need of supplies from Newfoundland. Whether the course thus pursued by our Government will be successful in the end it may not seem easy to determine in the present complicated condition of the fisheries in question, but certain it is that our fish trade has immensely benefited by the restriction in question. Furthermore, we have demonstrated to all parties the fact that Newfoundland, and not Canada, as Sir. Charles Tupper would try to make it appear, really holds the key of the situation, inasmuch as the success of the Canadian fisheries, as well as those of France and the United States, mainly depend upon the bait fishes of this colony. The day is not far distant when we shall be in a position, through the instrumentality of our bait fishes, to dictate such terms of reciprocal commerce as shall be highly advantageous to all our colonial interests."

THE BUSINESS "DUMMY."

The average business man, of to-day, says an exchange, has no spare time at all during business hours, and cannot afford to waste any of his business time with callers who are not on strictly legitimate business, and yet the President, or Manager, or Superintendent, of a great establishment, as the case may be, cannot afford to slight a great many callers with whom he really has no business to transact, but who are anxious to convince him that they have important business with the concern he may represent. The persistency of some of these unwelcome callers is so great that they cannot be shaken off in the ordinary way. A plan has been hit upon in some of the larger establishments, notably in the East, but which is gradually being adopted the country over, that promises to give the busy man the much desired relief. The plan referred to is to employ a representative of the factory, store or other business place, who is known to the inner circles, at least, as the "dummy." The "dummy" must be a man of inviting presence, possessing a certain amount of magnetism and with a resourcefulness that is not demanded of many managers of great establishments. It is the duty of the "dummy" to take charge of the "bore," or other caller, to whom the Manager does not care to give his time, but yet cannot afford to offend, and get rid of him He must do this in such a way that the caller will not know that he is being politely "bounced." It is not definitely known who hit upon this highly Napoleonic scheme, but it is said to work to a charm. It is believed to have originated in a railroad office, where the General Manager found that if he referred the caller who really had no business that was legitimate, but who, in the majority of instances, wanted a pass or a cut rate, to his lieutenants, that he would have to employ a larger number of lieutenants, and that he therefore hit upon the "dummy" plan. It worked like a charm and promises to become a permanent institution. The "dummy" is well paid, and he earns every cent he gets for his services. He must, at all times, be smiling and suave, and must be capable of leading the caller to believe that his request is to be granted "some day," but on what particular day the "dummy" is never prepared to say. As population increases and the wonderful ingenuity of man makes each succeeding age more rapid than the preceding one, the demand for the "dummy" will increase, and it is safe to say that eventually he will become a part and parcel of the business conduct of every big establishment in the country.

BALTIMORE FRUIT PUDDINE.

ELLIS & KEIGHLEY,
AGENTS,
Toronto.

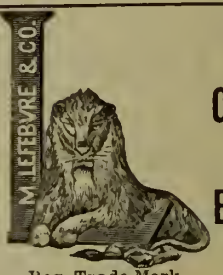
YOUR STOCK
Is not complete
without a full line of
Munn's Boneless Codfish.

There is no nicer or choicer material packed anywhere.

Be sure and send your orders for this ECONOMICAL and CONVENIENT article of food.
Packed in 2 lb. bricks.
Assorted Boxes 5 lb., 10 lb., 20 lb. and 40 lbs.

We have also on hand
Thick Codfish Steak,
packed in 100 lb. Boxes.

BUY THE BEST.
STEWART MUNN & CO.,
22 St. John St., Montreal.

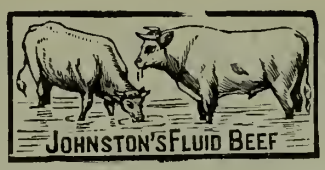


Reg. Trade Mark.

Established 1849.
GOLD, SILVER
—AND—
BRONZE MEDALS
20 1st prizes.
MICHEL LEFEBVRE & CO'Y
Manufacturers of
Lion--L--Brand
Pure Vinegars, Mixed Pickles, Jellies, Jams, Preserves.
Montreal, P.Q.

Send for Price List of our various brands of chewing gum.
C. T. HEISEL,
36-38 Lombard St.
TORONTO.

JOHNSTON'S FLUID BEEF



The Great Strength-giver

The most perfect form of Concentrated Nourishment.

Stimulating, Strengthening, Invigorating.

W. G. A. LAMBE & CO.,

Commission Merchants,

TORONTO.

AGENTS FOR

The St. Lawrence Sugar Ref'g Co., Montreal.

The British America Starch Co., Brantford.

OYSTERS! OYSTERS!

W. Heyson's Celebrated Baltimore daily by express. Write for quotations.

Jas. Dickson & Co., Agents,
26 W. Market St., Toronto.

Finnan Haddie, Cod Fish,
Labrador Herrings, Ciscoes, &c.

FOR PEARLEY TEETH. TRY SOMERVILLE'S Mexican Fruit CHEWING GUM.

REINHARDT & CO.,

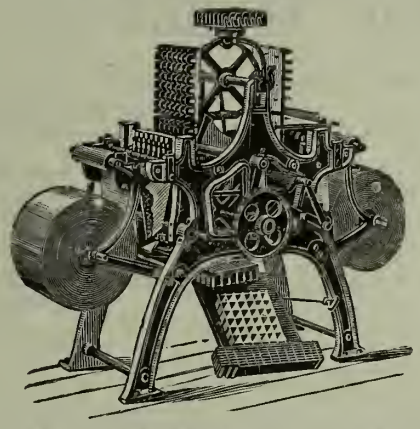
SALVADOR LAGER

IS THE VERY BEST.

TORONTO.

Northumberland Paper and Egg Case Co.

Sole Manufacturers of Machine Made Egg Case Fillers. (Straw Board.)



We also make a first-class Wooden Case, and can therefore supply a complete Egg Case at the lowest possible price. For prices and other information, address the Mills, CAMPBELLFORD. ONT

The Norton Manufacturing Co.,

E. P. Breckenridge, Toledo, Pres. C. C. Warren, New York, Sec.-Treas.

Edwin Norton, Chicago, Vice-Pres. W. C. Breckenridge, Resident-Manager.

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

FRUIT, PAINT, LARD, BAKING POWDER, FISH AND LOBSTER CANS.

Capacity, fifty thousand cans per day.

Sole Agents in Canada for Norton Brothers "Solder Hemmed" Caps.

Inquiries and Correspondence Solicited.

HAMILTON, - ONT.

The OLD WOODEN BUCKET MUST GO

Indurated Fibre Ware.

NO HOOPS, NO JOINTS, CANNOT LEAK, SWELL, OR WATER SOAK.

The E. B. EDDY CO.
MAMMOTH WORKS
HULL, CANADA.

TORONTO BRANCH : 29 Front St. West.

No good House can afford to be without them, while otherwise poorer houses are building up a trade by a good show of these wares. It is the only absolutely seamless. Though hard it is Elastic. Though impervious to hot or cold water it is not brittle. Lighter than Metal, Stronger than Wood. Heavier than any other Hollowware. Will not shrink. Imparts no taste or flavor to its contents. Commends itself for general House and Farm use. Invaluable for Manufacturers, Brewers, Cotton Spinners, etc. Indispensible for Steamboat and Vessel use.

THE WARE OF THE PRESENT AND FUTURE.

For reliable brands of cut smoking and chewing Tobaccos use the following:

CUT SMOKING:
OLD FLAG.
GOLD FLAKE.
HAND MADE.

FINE CUT CHEWING:
GOLDEN THREAD. GLOBE.
VICTORIA. HIGH COURT.
JERSEY LILY.

MANUFACTURED BY

THE GLOBE TOBACCO WORKS CO., OF LONDON, Ltd.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Dec. 3, 1890.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnisb reliable information.

BAKING POWDER.

Cleveland's Superior Baking Powder in tin cans, per dozen net.

10 cent tins	.....	1 00
¼ lb. "	.....	1 50
6 oz. "	.....	2 20
½ lb. "	.....	2 80
12 oz. "	.....	4 25
1 lb.	.....	5 50
5 lbs.	.....	25 50

	Per doz
Dunn's No. 1, in tins	2 00
" " 2, in tins	75
Cook's Gem, in 1 lb pkgs	$1 75
" " 7 oz "	85
" " 2 oz "	40
" " 5 lb. tins	65
" " bulk, per lb	12

	Per doz.
Empire, 5 dozen 4 oz cans	$0 75
" 4 " 8 "	1 15
" 2 " 16 "	2 00
" ½ " 5 lb cans	9 00
" bulk, per lb	15

COOK'S FRIEND.

(In Paper Packages.)	Per doz
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, ½ "	14 00
Ocean Wave, ¼ lb, 4 doz cases.	75
" ½ lb, 4 " .	1 30
" No. 1, 2 " .	1 90
" 1 lb, 2 " .	2 20
" 5 lb, ½ " .	9 60

WHITE STAR.	per doz
4 oz tins, 3 doz in case	0 75
12 " 2 doz in case	2 00
5 lb " ½ "	9 00
5 oz glass jars, 2½ doz in case	1 10
10 oz glass jars, 2 doz in case	2 00
Bulk, per lb	0 15

BISCUITS.

TORONTO BISCUIT AND CONFECTIONERY CO.

Abernethy	8½
Arrowroot	$0 11
Butter	0 6
" 3 lbs	0 20
Cabin	0 7½
Cottage	0 8½
Digestive	0 10
Daisy Wafer	0 16
Garibaldi	0 10
Gingerbread	0 11
Ginger Nuts	0 10
Graham Wafer	0 09½
Lemon	0 10
Milk	0 09
Nic Nac	0 12
Oyster	0 06
People's Mixed	10½
Pic Nic	0 09
Prairie	0 08½
Rich Mixed	0 14
School Cake	0 11½
Soda	0 06
" 3 lb "	0 20
Sultana	0 11
Tea	0 11
Tid Bits	0 09½
Varlety	0 11
Village	0 07½
Wine	0 08½

BLACKING.

Day & Martin's, pints, per doz	$3 20
" ½ "	2 10
" ¼ "	1 10
Spanish, No. 3	4 50
" 10	9 00

JACQUAND FRENCH BLACKING.

No 2 ..... per gross	2 30
No 3 ..... "	3 45
No 4 ..... "	4 60
No 5 ..... "	6 90

BLACK LEAD.

Reckitt's Black Lead, per box... 1 15
Each box contains either 1 gro., 1 oz.; ½ gro., 2 oz., or ¼ gro., 4 oz.

TELLIER, ROTHWELL & CO'S.

Royal Black Lead, per gross..... $1 80

F. F. DALLEY & CO.

	Per gross.
Silver Star Stove Paste	9 00

Packed in fancy wood boxes, each box contains 3 doz.

BLUE.

Reckitt's Pure Blue, per gross.. 2 10

TELLIER, ROTHWELL & CO'S.

Parisian Square Blue, per lb.. 13 to 14c

CORN BROOMS.

CHAS. BOECKH & SONS.

				per doz
X Carpet,	4	strings,	net	$3 60
"	4	"	"	3 20
3 "	3	"	"	2 95
XXX Hurl	4	"	"	2 90
1X "	4	"	"	2 65
2X Parlor	4	"	"	2 50
3 "	3	"	"	2 25
4 "	3	"	"	1 85
5 "	2	"	"	1 50
Warehouse	4	"	"	3 25
Ship	4	"	"	4 00
1 Cable	2	wire bands,	net	3 25
2 "	3	"	"	4 00

CANNED GOODS.

	Per doz	
Apples, 3's	$1 00	$1 10
" gallons	2 40	2 50
Blackberries, 2	2 00	2 10
Blueberries, 2	1 25	1 40
Beans, 2	.....	1 00
Corn, 2's	1 05	1 10
" Special Brands	1 30	2 10
Cherries, red pitted, 2's ...	2 25	2 40
Peas, 2's	1 10	1 15
Pears, Bartlett, 2's	....	2 00
" Sugar, 2's	....	1 70
Pineapple, Baltimore	2 40	2 50
" Bahama	2 90	3 00
Peaches, 2's	2 10	2 25
" 3's	3 00	3 50
" Pie, 3's	1 60	1 65
Plums, Gr Gages, 2's	1 75	2 00
" Lombard	1 75	2 00
" Damson Blue	1 90	2 00
Pumpkins, 3's	0 90	1 00
" gallons	3 00	3 25
Raspberries, 2's	2 25	2 40
Strawberries, choice 2's ..	2 25	2 40
Succotash, 2's	1 50	1 65
Tomatoes, 3's	1 05	1 10
Finnan haddies	.....	1 40
Lobster, Clover Leaf	.....	2 95
" Other brands	2 10	2 30
Mackerel	1 00	1 10
Salmon, Horseshoe, talls .	....	1 40
" " flats.	....	1 70
" white	1 10	1 25
Sardines Albert, ¼'s tins	..	11½
" " ½'s "	...	18
Martiny, ¼'s " .	10	10½
" ½'s " .	16,	17
" Other brands, 9¾,	11,	16, 17
" P & C, ¼'s tins	23,	25
" ½'s "	33,	36
Sardines Amer, ¼'s "	6½,	8
" " ½'s "	9,	11

JAMS AND JELLIES.

DELHI CANNING CO.

Jams assorted, extra fine, 1's ...	2 35
Jellies, extra fine 1's	2 25

TORONTO BISCUIT & CONFECTIONERY CO

	Per lb
Jams, absolutely pure—apple ...	$0 06
Family	0 07
Black and Red currant, Raspberry, Strawberry, Peach and Gooseberry per lb	0 12
Plum	0 10
Jellies—pure—all kinds	0 10
These goods are put up in glass jars and in 5, and 10 lb. tins and 28 lb. pails.	
Marmalade—orange	0 12

CANNED MEATS.

Comp. Corn Beef	1 lb	cans	$1 50	$1 65
" "	2	"	2 55	2 70
" "	4	"	4 80	5 00
" "	6	"	8 00	8 25
" "	14	"	17 50	18 50
Minced Collops,	2 lb	cans	.....	2 60
Roast Beef	1	"	....	1 50
"	2	"	2 60	2 75
"	4	"	.....	4 75
Par Ox Tongue,	2½	"	$8 50	8 75
Ox Tongue	2	"	7 85	8 00
Lunch Tongue ..	1	"	....	3 25
" ..	2	"	6 00	6 25
English Brawn.	2	"	2 75	2 80
Camb. Sausage.	1	"	....	2 50
" "	2	"	....	4 00
Soups, assorted.	1	"	....	1 35
" "	2	"	....	2 25
Soups & Boulll..	2	"	....	1 80
" "	6	"	....	4 50
Potted Chicken, Turkey, or Game, 6 oz cans				1 60
Potted Ham, Tongue or Beef, 6 oz cans				1 35
Devilled Tongue or Ham, ½ lb cans				1 40
Devilled Chicken or Turkey, ½ lb cans				2 25
Sandwich Ham or Tongue, ½ lb cans				1 50
Ham, Chicken and Tongue, ½ lb cans				1 75

MINCE MEAT.

BRYANT, GIBSON & CO.'S—TORONTO.

Mince Meat, ½ gal glass jars, $9 50
Ditto, 25 and 40 lb pails, per lb. 12½c

J. H. WETHEY'S—ST. CATHARINES.

Condensed, per gross, net..... $12 00

CHEWING GUM.

ADAMS & SONS.

	To Retailers.
Tutti Frutti, 36 5c bars	$1 20
Monte Cristo, new 180 " ...	1 30
(with brilliant stone ring)	
Sappota, 150 " ...	1 00

Cleveland's Baking Powder yields best profit to the grocer, and is of such a superior quality that a customer gained is always retained.

Prices Current, Continued—

Sweet Fern,	230	" ...	0 75
Red Rose,	115	pieces ...	0 75
Magic Trick,	115	" ...	0 75
Oolah " "	115	"	0 75
Puzzle Gum	115	"	0 75
Bo-Kay (new)	150	pieces ...	1 00
Mexican Fruit, 36 5c. bars			1 20

C. T. HEISEL.

	To retailers per box	
Red Jacket,	115 pieces.	0 75
Royal Fruit,	36 5c. pkgs.	1 20
Digestive,	120 pieces.	0 80
Largest Heart	150 "	1 00
Globe picture	150 "	1 00

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO.S.

	Per lb.
Chocolate—	
French, ¼'s....6 and 12 lbs.	0 30
Caraccas, ¼'s..6 and 12 lbs..	0 35
Premium, ½'s..6 and 12 lbs...	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs .	0 24
Sticks, gross boxes, each...	1 00
Cocoa, Homœopat'c, ¼'s, 8 & 14 lbs	30
" Pearl " " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs	18

BENSDORP'S ROYAL DUTCH COCOA.

¼ lb. cans, per doz	$2 40
½ " " "	4 50
1 " " "	8 50

JOHN P. MOTT & CO.'s
R. S. McIndoe, Agent, Toronto.)

Mott's Broma, per lb	$0 30
Mott's Prepared Cocoa	28
Mott's Homœopat'c Cocoa (¼s)	32
Mott's Breakfast Cocoa	35
Mott's Breakf. Cocoa (in tins)	40
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	22
Mott's French-Can. Chocolate	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibbs	30
Mott's Cocoa Shells	5
Mott's Vanilla Chocolate stick	22&24
Mott's Confec Chocolate	22c—40
Mott's Sweet Choc. Liquors	21c—30

COWAN COCOA AND CHOCOLATE CO.

Cocoas—	
Hygienic, 1, ½, ¼ lb. boxes	70, 75
Iceland Moss ¼ lb in 12 lb boxes	35
Soluble (bulk) 15 & 30 lb bxs	18, 20
Soluble (tins) 6 lb and 12 lb	20
Cocoa Nibs, any quantity	30, 35
Cocoa Shells, any quantity	05
Cocoa Essence, per doz	1 40
Chocolates—	
Mexican, ¼, ½ in 10 lb bxs	30
Queen's Dessert, "	40
Vanilla "	35
Sweet Caracas "	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross	00
Pure Caracas (plain) ¼, ½ lbs	40
Royal Navy (sweet) "	30
Confectioners' .in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

WALTER, BAKER & CO'S

Chocolate—	
Pre'um No. 1, bxs. 12 & 25 lbs each	40
Baker's Vanilla in bxs 12 lbs each	52
Caraccas Sweet bxs 6 lbs each, 12 bxs in case	53
Eagle, sweet & spiced, bxs 12 lbs each	33
Vanilla Tablets, 416 in box, 24 bxs in case, per box	3 65
Spanish Tablets, 100 in box, 12 bxs in case	3 00
German Sweet Chocolate—	
Grocers' Style, in cases 12 boxes, 12 lbs each	25
Grocers' Style, in cases 24 boxes, 6 lbs each	25
48 Fingers to the lb., in cases 12 bxs 12 lbs each	25
48 Fingers to the lb., in cases 24 bxs 6 lbs each	25
Cocoa—	
Pure Prepared boxes, 12 lbs each	40
Cracked, boxes, 20 lbs each, 1 lb and assorted papers	32
Cracked, in bxs, 12 lbs., each, ½ lb. papers	32
Cracked, in bags, 6, 10 & 25 lbs each	32
Cocoa and shells, 12s and 25s	30
Breakfast Cocoa—	
In bxs, 6 & 12 lbs., each, ½ lb. tins	45
In boxes, 12 lbs., each, 1 lb. tins, decorated canisters	45
Broma—	
In boxes, 12 lbs., each, ½ lb. tins	40

GIBSON & GIBSON'S

	per lb
Sydney Gibson's Cocoa, ¼s	0 30
Dr. Clarke's Cocoa, ½'s and ¼'s, tins	0 45
Soluble Cocoa bulk in boxes	0 18
Prepared do " "	0 22
Sydney Gibson's Chocolate, ¼s. and ½s	0 30
Gibson's Rock do ½s.	0 28
Dr. Clarke's do ¼s.	0 30
Confectioners' Pure Chocolate 10 lb. blocks	0 30
Vanilla choc. sticks, per gross	1 00
	per doz
Gibson's Icina, ½s. 2 doz. in case.	1 25
Gibson's Icina, 1 lb 2 " "	2 25

Packed chocolate, white and pink assorted, or if required, any kind separate.

COFFEE.

GREEN	c. per lb
Mocha	30, 35
Old Government Java	27, 32
Rio	19, 24
Plantation Ceylon	29, 31
Porto Rico	24, 28
Guatemala	24, 26
Jamaica	22, 23
Maracaibo	24, 26

WHOLE ROASTED OR PURE GROUND.
ELLIS & KEIGHLEY'S.

	c. per lb
Java	33, 34
Java and Mocha	34, 36
Plantation Ceylon	35
Arabian Mocha	37
Santos	28, 28
English Breakfast	16, 24
Royal Dandelion in 1 lb tins	26

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend	33
Our Own "	31
Laguayra "	29
Mocha and Java	32, 33
Java, Standard	33
" Old Government	30, 32
Arabian Mocha	36
Santos	28

J. W. OOWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs	30
Standard Imperial in sealed tins, 25 and 50 lbs	32
Standard Blend in sealed tins, 25 and 50 lbs	33
Ground, in tins, 5, 10, 15 and 25 lbs	20, 30
Say's Parisien, in ½ and 1 lb tins	30

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	$0 75
" " " " 1, 1½ oz.	1 25
" " " " 2, 2 oz.	1 75
" " " " 3, 3 oz.	2 00

FIRE LIGHTER.

"Star" Fire Lighter, per gross. $1 70

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz	
Cases, No. 1, 2 oz tins	$2 75	$3 00
" No. 2, 4 oz tins	4 50	5 00
" No. 3, 8 oz tins	8 00	8 75
" No. 4, 1 lb tins	12 60	14 25
" No. 5, 2 lb tins	25 00	27 00

FRUITS.

FOREIGN.	c. per lb.	
Currants, Provincial, bbls	5¾,	6
" " ½ bbls	6,	6½
" " cases	6½,	6¾
" Filiatras, bbls	6,	6½
" " ½ bbls	6⅛,	6¼
" " cases	6¼,	6½
" Patras, bbls	6⅞,	7
" " ½ bbls	7,	7⅛
" " cases	7⅛,	7⅜
" Vostizzas, cases	7¾,	9¼
" " ½ cases	8½,	10
" 5-crown Excelsior (cases)	9¾,	10
" " ½ case	9⅛,	9⅝
Dates, Persian, boxes	5¾	6
Figs, Elemes, 14 oz., per box		9
" 10 lb boxes	11½	12½
" 20-lb "	12	13
" Seven-Crown	16½	17
Prunes, Bosnia, bags		
" " cases,	5½	6½
Raisins, Valencia, off stalk,	4	5
" New, off stalk	5¾	6
Selected	7¾	8
Layers	8½	9
Raisins, Sultanas	9,	13
" Eleme		
" Malaga:		
London layers	2 40	2 65
Loose muscatels	2 30	2 50
Imperial cabinets	2 90	3 00
Connoisseur clusters	3 75	3 80
Extra dessert "	4 50	4 75
" " " qrs.	1 25	1 30
Royal clusters		5 00
Fancy Vega boxes	6 75	6 80
Black baskets	3 80	4 00
" " qrs	1 25	1 30
Blue "	4 50	4 60
Fine Dehesas	5 40	5 50
" " qrs	1 80	1 90
Lemons, Malaga boxes	3 50	4 00
" " chests	7 50	8 00
" Messinas	4 50	5 00
Oranges, Jamaicas	6 50	7 00
" Floridas	3 00	3 50

DOMESTIC.

Apples, Dried, per lb	0 04	0 05
do Evaporated	0 06	0 07½

LICORICE.

YOUNG & SMYLIE'S LIST.

5 lb boxes, wood or paper, per lb	0 40
Fancy bxs. (36 or 50 sticks), per box	1 25 1 25
"Ringed" 5 lb boxes, per lb.	0 40
"Acme" Pellets, 5 lb cans per can	2 00
" " Fancy boxes (30s) per box	1 50
"Acme" Pellets, Fancy paper boxes, per box (40s)	1 25
Tar Licorice and Tolu Wafers, 5 lb cans per can	2 00
Licorice Lozenges, 5 lb glass jars	1 75
" " 5 lb cans	1 50
Purity" Licorice, 200 sticks	1 45
" " 100 "	0 72½
Imitation Calabria, 5 lb bxs p lb	0 25

LARD.

"FAIRBANK'S" REFINED COMPOUND.

In Butter Tubs		0 08½
Fancy "		0 09
3-hoop pails	0 09	0 09½
60 lb. cases of 3 lb., 5 lb., and 10 lb. tins, per lb		0 10

MUSTARD.

ELLIS & KEIGHLEY'S.

	cts
Durham, Fine, in ¼ and ½ lb tins per lb	25
" Fine, in 1 lb jars	22
" Fine, in 4 lb jars	70
" Ex Sup., in bulk, per lb.	30
" Superior, in bulk, per lb	20
" Fine, " "	15

OOLMAN'S AND KEEN'S

In 4 lb jars	75
In 1 lb jars	25
D. S. F., in tins, per lb	41
" in ½ lb tins	42
" in ¼ lb tins, per lb	44
D. F. in ½ lb tins, per lb	26
" ¼ " "	28

NUTS.

	per lb.	
Almonds, Ivica	14	15
" Tarragona	13½	15
" Fornigetta	13	14
Almonds, Shelled Valencias	28	30
" " Jordan.	40	45
" " Canary	28	30
Brazil	12	13
Cocoanuts, per 100		6 00
Filberts, Sicily		11
Filberts, Oblong	11	11½
Peanuts, roasted	12,	13
" green	9	10
Walnuts, Grenoble	15½	16
" Bordeaux	10,	11
" Naples, cases		
" Marbots	12	13
" Chilis	12	13

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO
PICKLES.

John Bull, mixed, in bulk	$0 45
" Chow Pic'le, in bulk	0 50
" m'xed & Chow Chow	1 90
" Mixed & Chow-Chow pts	2 15
" Mixed & Chow-Chow qts	3 40
" " " 16 g.	1 90
Horse Radish, bottles, per doz	2 25

SAUCES.

John Bull, kegs, per gal	1 25
" ½ pt. bottles, per doz.	
" ¼ pt. bottles, per doz (according to quantity) 90c to	1 00
Devonshire Relish, kegs p. gal	1 75
" " ½ pt, bottles, per doz	1 25
Niagara Tomato, kegs. per gal	1 25
" " Reputed pints	1 25
Raspberry Vinegar, per doz	2 25
Raspberry Syrup and vinegar	2 25

Terry's Candied Peels.	c. per peels
Lemon, 7 lb boxes	
Orange, "	
Citron "	

LEA & PERRIN'S.

	per doz.	
Worcester Sauce, ½ pts	$3 60	$3 75
" " pints	6 25	6 50

LAZENBY & SONS.

	Per doz
Pickles, all kinds, pints	3 25
" " quarts	6 00
Harvey Sauce—genuine—hlf. pts	3 25
Mushroom Catsup " "	2 25
Anchovy Sauce " "	3 25

PRODUCE.

DAIRY.	Per lb	
Butter, creamery, rolls	$0 27	$0 28
" " tub	0 25	0 26
" dairy, tubs, choice	0 16	0 17
" " medium	0 12	0 15
" low grades to com.	0 10	0 12

THE KEY TO OUR SUCCESS.

We use the BEST MATERIALS for the production of the BEST GOODS.

We personally manage our business in every Department, from the Buying to the Shipping.

If you have not already had our goods send us a trial order. We know the quality of them will convince you and your customers of their superiority.

Our Sodas are without any doubt the best ever produced.

Our Sweet Goods for appearance and fine flavor sell themselves.

The Toronto Biscuit and Confectionery Co.,
7 Front St., E., Toronto,

Prices current, continued—

Butter, pound rolls	0 17	0 18
" large rolls	0 14	0 16
" store crocks	0 14	0 16
Cheese	0 10½	0 11
COUNTRY		
Eggs, fresh, per doz	0 17	0 18
" limed	0 14	0 15
Beans	1 25	1 50
Onions, per bbl	1 75	2 25
Potatoes, per bag	0 40	0 50
Hops, 1890 crop	0 11	0 13
" 1891 "	0 16	0 18
Honey, extracted	0 08	0 10
" section	0 12½	0 14

PROVISIONS.

Bacon, long clear, p lb.	0 07½	0 08¼
Pork, mess, p. bbl	13 75	14 00
" short cut	16 00	16 50
Hams, smoked, per lb	0 11	0 11½
" pickled		
Bellies	0 10½	0 11
Rolls	0 08½	0 09
Backs	0 10	0 11
Lard, Canadian, per lb	0 09½	0 10½
Hogs	5 00	5 50
Tallow, refined, per lb	0 05	0 05½
"rough, "		0 02

RICE, ETC.

	Per lb
Rice, Aracan	3¾, 4c
" Patna	4¼, 5½
" Japan	5, 5½
" extra Burmah	3¾, 4
Grand Duke	6½, 7½
Sago	4¾, 5½
Tapioca,	5½

SPICES.

GROUND.	Per lb.	
Pepper, black, pure	$0 12½	$0 15
" fine to superior	10	15
" white, pure	20	28
" fine to choice	20	25
Ginger, Jamaica, pure	25	27
" African, "	..	18
Cassia, fine to pure	18	25
Cloves, " "	14	25
Allspice, choice to pure	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure	30	35
Cream of Tartar, fine to pure	25	37

STARCH.

EDWARDSBURG STARCH CO. LIMITED, MONTREAL.	c. per lb.
No. 1 White, 4 lb cartoons	5c
Canada Laundry	4½
Silver Gloss, crates, 6 lb. boxes	6½
Silver Gloss, 1 lb chromos	6½
Satin, Starch 1 lb chromos	7
No 1 White, barrels & halves	4⅝
Benson's Canada Prepared Corn	7½
Canada Corn	6½
Rice Starch, 1 lb	8¾
BRITISH AMERICA STARCH CO BRANTFORD.	
1st quality white, 3 lb. cartoons,	5
Lily White gloss, crates	6½
Brantford gloss, 1 lb	7
Lily White gloss, 1 lb chromo	6½
Canada Laundry, Boxes	4½
Pure Prepared corn	7½
Challenge Corn	6½
Rice Starch, fancy cartoons	8½
" cubes	7½
KINGSFORDS OSWEGO STARCH.	
Pure Starch—	
40-lb boxes, 1, 2, and 4 lb. pack'g's	8
36-lb boxes, 3 lb. packages	8
12-lb "	8½
38 to 45-lb boxes	8
Silver Gloss Starch—	
40-lb " 1, 2 and 4 lb packages.	9
40-lb " ½ lb package	9½
40-lb " ½ "	10
40-lb " assorted ½ and ¼ lbs	9¾
6-lb " sliding covers	9½
38 to 45 lb boxes	9
Oswego Corn Starch—for Puddings, Custards, etc.—	
40 lb boxes, 1 lb packages	8½
20 " "	8
ST. LAWRENCE STARCH CO.'S	
Culinary Starches—	
St. Lawrence corn starch	7½
Durham corn starch	6½
Laundry Starches—	
No. 1, White, 4 lb. Cartons	5
" " Bbls	4⅝
" " Kegs	4⅝
Canada Laundry	4½
Ivory Gloss, six 6 lb. bozes, sliding covers	6½
Ivory Gloss, fancy picture, 1 lb packs	6½
Patent Starch, fancy picture, 1 lb. cartons	7

SUGAR.

	c. per lb
Granulated, cane 15 bbls or over	4⅞
less than 15 bbls	5
" beet, 15 bbls or over	4⅝
" " less than 15 bbls	4¾
Paris Lump, bbls and 100 lb. bxs	5½
" " 50 lb. boxes	5⅝
Extra Ground, bbls	5½
" " less than a bbl.	6
Powdered, bbls	5½
" less than a bbl.	5⅝
Extra bright refined	4⅜
Bright Yellow	4¼
Medium "	4
Brown	3¾
Raw	3⅝

SYRUPS AND MOLASSES.

SYRUPS.	Per lb. bbls.	½ bbls
D	2½	2⅝
M	2⅝	2¾
B	2¾	2⅞
V.B	2⅞	2⅞
E.V.B.	2⅞	2⅞
E. Superior	2⅞	3
XX	2⅞	3
XXX	3	3⅛

MOLASSES.	Per gal.	
Trinidad, in puncheons	0 35	0 36
" bbls	0 38	0 40
" ½ bbls	0 40	0 42
New Orleans, in bbls	0 45	0 50
Porto Rico, hdds	0 38	0 40
" barrels	0 42	0 45
" ½ barrels	0 44	0 47

TOBACCO AND CIGARS.

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	67c
Ingots, rough and readv, 7's	64
Laurel, 3's	57
Brier, 7's	55
Index, 7's	50
Honeysuckle, 7's	58
Napoleon, 8's	54
Royal Arms, 12's	55
Victoria, 12's	53
Brunette and Lovely, 12's	50½
Prince of Wales, in caddies	51½
" in 75 lb boxes	51
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	55
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
½ lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

GLOBE TOBACCO COMPANY.
CUT SMOKING TOBACCO.

	Per lb
The Old Flag, ⅛ lb. in 5 lb. boxes	70c
" " " 1 lb. Fancy Tins	70c
" " " ½ " " "	41c
Gold Flake, 1-5, 6 lb boxes	70c
" " ⅕, 5 "	70c
" " 1-10, 5 "	80c
" " 1 fancy tins	70c
" " ½ " "	41c
" " 1 " glass jars	77c
Hand Made 1-5, 6 lb boxes	65o
" " ½ 6 "	68c
" " 1 fancy tins	68c
" " ½ " "	40c
" " 1 glass jars	75c

GRANULATED SMOKING TOBACCO.

Uncle Tom, 1-5, 6 lb boxes	45c
" " 1-10, 6 lb "	45c

LONG CUT SMOKING TOBACCO.

Wig Wag, ½, 6 lb boxes	41c
" " 1-5, 6 lb "	43c
" " 1-10, 6 lb "	45c

FINE CUT CHEWING TOBACCO.

Golden Thread, 5 & 10 lb pails	95c
Globe, - - " "	90c
Victoria, - - " "	75c
High Court, - " "	70c
Jersey Lilly, - " "	65c
Golden Thread, 1-16 " Foil in ½ gro. boxes, per gross	9 05
Solace " 1-16 " Foil in ½ gro. boxes, per gross	6 05

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M
Madre E' Hijo, Lord Landsdowne	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00

Cigarettes, all Tobacco—

Cable	7 00
El Padre	11 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	$7 50
Puritan	6 25
Sultana	5 75

"The Goods are right."

--PUBLIC OPINION.

ST. LAWRENCE CORN STARCH } For Cooking.

ST. LAWRENCE IVORY GLOSS } For the Laundry.

Prices current, continued—

Derby	4 00
B. C. No. 1	4 00
Sweet Sixteen	3 50
The Holder	3 85
Hyde Park	10 50

CUT TOBACCOS. per lb

Puritan, tenths, 5 lb. boxes	74
Old Chum, ninths, 5 lb box	71
Old Virgin., 1-10 lb pkg., 10 lb bxs	62
Gold Block, ninths, 5 lb boxes	73

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	83
Puritan, 1-10, 5 lb boxes	85
Athlete, per lb	1 15
Hyde Park	10 50

SALT.

Bbl salt, car lots	1 15
Coarse, car lots, F.O.B.	0 70
" small lots	0 85 0 90
Dairy, car lots, F O.B	1 25
" small lots	1 50
" quarter-sacks	0 45 0 50
Commou, fiue car lots	0 80
" small lots	0 95 1 00
Rock salt, per ton	15 00
Liverpool coarse	0 75 0 80

SOAP.

Ivory Bar, 1 lb. bars per lb	5½
Do. 2, 6-16 and 3 lb bars "	5
Primrose, 4½ lb bars, wax W "	4½
" 1 " " "	4½
John A, cake, wax W. per doz	42
Mayflower, cake, " "	42
Gem, 3lb bars per lb	3½
" 13 oz, 1 and 2 lb. bars	3¾
Queen's Laundry, per bar	5½
Pride of Kitchen, per box	2 75
Sapolio, ½ gross boxes	3 25
" per gross, net cash	12 00

MORSE'S SOAPS. Per lb

Mikado (wrapped)	0 04½
Eclipse "	0 04¾
Stanley Bar	0 04¾
Defiance	0 04½
Toronto, 12 oz Per doz	0 50
Ruby, 10 oz "	0 30
Monster, 8 oz. "	0 24
Detroit, 14 oz "	0 48
Lily White "	0 90
Everyday "	0 80
Queen City, 14 oz. "	0 72

Per box

Mottled in 5 box lots, 100 bars	5 00
" " " 60 bars	3 00
Floater (boxes free)	6 50
Electric	2 75
Hard Water Electric	2 50
Royal Laundry	3 25
Octagon	4 00

Per doz

Royal Magnum	0 25
" " 25 doz per box.	0 20
Anchor, Assorted	0 10
" Castile	0 50
Morse's Assorted	0 45
Morse's Roso	0 45
" Windsor	0 45
" Castile	0 45
Bouquet, paper and wood	0 80
Prize Magnum, White Castile	0 72
" " Honey	0 72
" " Glycerine	0 72
" " Oatmeal	0 72

Per box

" " Honeysuckle	0 72
Sweet Briar	0 85
Extra Perfume	0 55
Old Brown Windsor Squares	0 30
White Lavender	1 00

Per doz

White Castile Bars	0 85
White Oatmeal	0 85
Persian Boquet, paper	2 50
Oriental	0 45
Pure Cocoanut, 3 doz. bxs, wood	0 40
Heliotrope, paper	1 50
Carnation	0 60
Rose Boquet	0 60
Cocoa Castile	0 40
Arcadian	0 45
New Arcadian, per gross	4 25
Ocean Boquet	0 45
Barber's Bar, per lb	0 25
Pure Bath	1 00
Magnolia	1 20
Oatmeal	0 85
Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey	0 70
Plain Glycerine	0 70
Plain Windsor	0 70
Fine Bouquet	1 00
Morse's Toilet Balls	0 90
Turkish Bath	0 60
Infants' Delight	1 20

WOODENWARE. per doz

Pails, 2 hoop, clear No. 1	$1 70
" 3 " " "	1 90
Pails, 2 hoops, clear No. 2	$1 60
" 3 " " "	1 80
" 3 " painted "	1 80
Tubs, No. 0	9 50
" 1	8 00
" 2	7 00
" 3	6 00
Washboards, Globe	$1 90 2 00
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
" Single Crescent	1 85
" Double "	2 75
" Jubiloe	2 25
" Glob: Improved	1 90
" Quick and Easy	1 80
" World	1 75
" Rattler	1 30

per case.

Matches,	5 case lots.	Single cases
Parlor	1 70	$1 75
Telephone	3 90	4 00
Telegraph	4 10	4 20
Safety	4 20	4 30
French	3 60	3 75

Railroad (10 gro. in case)

Single case and under 5 cs.	$4 00
5 cases and under 10 cases	3 90

Steamship (10 gro. in case)

Single case and under 5 os.	3 80
5 cases and under 10 cases	3 70

per doz.

Mops and Handles, oomb.	1 25
Butter tubs	$1 60 $3 20
Butter Bowls, crates ast'd	3 60

CLOTHES PINS.

5 gross, per box	0 75
4 gross, "	0 85
6 gross, "	1 20

CHAS. BŒCKH & SONS. per box

5 gross, single & 10 box lots	0 75 0 80
Star, 4 doz. in package	0 85
" 6 " "	1 25
" 4 " cotton bags	0 90

INDURATED FIBRE WARE.

½ pail, 6 qt.	$4 00
Star Standard, 12 qt.	4 50
Milk, 14 qt.	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	3 25
" " round "	3 50
Handy dish	3 75
Water Closet Tanks	18 00

WASHING COMPOUND.

Housekeeper's Quick-Washing per case.

5c pkgs 100 in case	3 50
10c " 60 in case	4 00

DURABLE PAILS AND TUBS

WM. CANE & SONS, MANUFACTURING CO NEWMARKET.

	Per doz.
Steel hoops, painted and grain'd	2 20
Brass hoops, oiled and varnish.	3 25
No 1 tubs	9 50
No 2 "	8 50
No 3 "	7 50

YEAST.

BARM MFG. CO. per box

3 doz. 5c. packages, in boxes	1 00
3 doz. 10c. " " "	1 95
1½ " 10c. and 3 doz. 5c. packages in assorted boxes	2 00

BREADMAKER'S

per box

5c packages, 36 in box	1 00
2c " 45 in box	0 50

"OUR NATIONAL FOODS."

	pkg.	doz
Desiccated Wheat	4 lb.	$2 25
" Rolled Oats	4 "	2 25
Snow Flake Barley	3 "	2 25
Desiccated Rolled Wheat.	3 "	2 25
Buckwheat Flour, S. R.	5 "	2 25
Prepared Pea Flour	2½ "	2 00
Baravena Milk Food	1 "	2 50
Patent Prepared Barley	1 "	2 00
Patent Prepared Groats	1 "	1 50
Gluten Flour	4 lb.	3 00
Farina, very choice	1½ lb.	1 40

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto	
10 dy. to 60 dy	2 20
8 dy. and 9 dy	2 65 2 70
4 dy. to 7 dy	2 90 2 95
3 dy C.P.	3 95 4 00
3 dy A.P	3 45 3 50
HORSE NAILS: "C" 60 to 60 and 10 per cent. from list.	
HORSE SHOES: From Toronto, per keg	3 50
SCREWS: Wood—	
Flat head iron 77½ p.c. dis	
Round " " 72½ p.c. dis.	
Flat head brass 75 p.c. dis.	
Round head brass 70 p.c.	

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under)	1 35
2nd " (26 to 40 inches)	1 35
3rd " (41 to 50 ")	3 30
4th " (51 to 60 ")	3 50
5th " (61 to 70 ")	4 00
ROPE: Manilla	0 12 0 12½
Sisal	0 08 0 08½
New Zealand	0 08 0 08½
AXES: Per box, $6 to $12.	
SHOT: Canadian, dis. 7½ per cent.	
HINGES: Heavy T and strap	04¾ 05
" Screw, hook & strap.	03¾ 04¾
WHITE LEAD: Pure Ass'n guarantee ground in oil.	
25 lb. irons per lb	5½
No. 1 "	5
No. 2 "	4½
No. 3 "	4
TURPENTINE: Selected packages, per gal	0 55 0 56
LINSEED OIL per gal, raw	0 58 0 59
Boiled, per gal	0 61 0 62
CASTOR OIL: Best per lb	0 08½ 0 09
GLUE: Common. per lb	0 10 0 11

PETROLEUM.

	Imp. gal.
F. O. B. Toronto	Imp. gal.
Canadian	0 15 $0 16
Carnon Safety	0 17 0 18
Canadian Water White	0 20 0 22
Amer'n Prime White	0 23
" Water White	0 24 0 25
Photogene	0 27 0 00

DRUGS AND CHEMICALS.

Alum lb	$0 02 $0 03
Blue Vitriol	0 06 0 07
Brimstone	0 02½ 0 03½
Borax	0 13 0 14
Camphor	0 65 0 75
Carbolic Acid	0 35 0 45
Castor Oil	0 11½ 0 12½
Cream Tartar	0 30 0 31
Epsom Salts	0 01½ 0 02
Paris Green	0 16 0 17
Extract Logwood, bulk	0 13 0 14
" " boxes	0 15 0 17
Gentian	0 10 0 13
Glycerine, per lb	0 18 0 20
Hellebore	0 16 0 17
Iodine	5 50 6 00
Insect Powder	0 35 0 45
Salpetre	0 08½ 0 09
Soda Bicarb, per keg	2 50 2 75
Sal Soda	1 00 1 25
Madder	0 12½

VINEGAR.

A. HAAZ & CO

XX, W.W.	0 20
XXX, W.W.	0 25
Honey Dew	0 30
Pickling	0 30
Malting	0 45

THE BADGEROW FALCONER VINEGAR CO

French Bordeau per gal	0 34
Tarragona "	0 32
Triple "	0 30
Fruit Vinegar "	0 27
Pickling "	0 28
XXX "	0 25
Extra XX "	0 22
XX "	0 20
X "	0 16
Cider Vinegar	0 16 to 0 25
Honey Vinegar	0 25
Eng. Malt Vinegar	0 50 to 0 60
Bottled Malt Vinegar, qts	2 00
Methylated Spirits	2 00 to 2 25

FISH.

Oysters, per gallon	1 25
" seleot, per gallon	1 65 1 75
Pickerel per lb	0 06
Pike do	0 05
White fish	0 08
Salmon Trout	0 07 0 08
Lake herring	1 75 3 00
Pickled and Salt Fish:	
Labrador herring, p. bbl	5 50 6 00
Shore herring "	5 00
Salmon trout, per ½ bbl	4 25 4 50
Dried Fish:	
Codfish, per quintal	5 25 5 75
" cases	5 00 5 50
Boneless fish per lb	0 04
Boneless cod "	0 06½ 0 08½
Smoked Fish:	
Finnan Haddies per lb	0 06½ 0 08
Bloaters per box	1 00 2 25
Digby herring "	0 15
Sea Fish:	
Haddock per lb	0 06
Cod "	0 07½ 0 08
B.C. salmon "	0 06

— THE —

ST. LAWRENCE SUGAR REFINING CO'S

GRANULATED
AND YELLOWS
AND SYRUPS

ARE PURE.

: NO BLUEING :

Material whatsoever is used in the manufacture of

OUR GRANULATED.

THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL.

Offer for sale all grades of REFINED SUGARS and SYRUPS of the well-known brand of

Redpath

CERTIFICATES OF STRENGTH AND PURITY.

OFFICE OF THE PUBLIC ANALYST,

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Co., Montreal:

GENTLEMEN,—I have personally taken samples from a large stock of your Granulated Sugar, "REDPATH" brand, and carefully tested them by the Polariscope, and I find these samples to be as near to absolute purity as can be obtained by any process of Sugar-Refining.

The test by the Polariscope showed in yesterday's yield 99·90 per cent. of Pure Cane Sugar, which may be considered commercially as ABSOLUTELY PURE SUGAR.

JOHN BAKER EDWARDS, P.L.D., D.C.L., F.C.S.,

Public Analyst for the District of Montreal, and Professor of Chemistry.

CHEMICAL LABORATORY, MEDICAL FACULTY, McGILL UNIVERSITY.

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Company:

GENTLEMEN,—I have taken and tested a sample of your "EXTRA GRANULATED" Sugar, and find that it yielded 99·88 per cent. of Pure Sugar. It is practically as pure and good a Sugar as can be manufactured.

Yours truly,

G. P. GIRDWOOD.

PURE ROCK SALT
—FOR—
Cattle and Horses.
TORONTO SALT WORKS,
128 Adelaide Street East
Sole Agents for
RETSOF MINING COMPANY.
Write for Quotations

THE CANADA MEAT PACKING CO.,

MONTREAL,
BEEF AND PORK PACKERS,

Curers of the Celebrated C.M.P Brand of Smoked Meat, Sugar cured extra-flavored Hams and Bacon.

Compressed Corned Beef. Ox and Lunch Tongue.
Pure Lard a Specialty.

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Corner Hastings and Granville Streets, one block from Railway Station and Steamship dock.
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INSLEY & EDWARDS, Proprietors.

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Special apartments for invalids. Bath houses in connection and a staff of male and female attendants. The best of accomodation for Travelers. Rates, $2.00 and $2.50.
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Strictly first-class. Headquarters for Commercial Men. Large sample rooms.
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Strictly first-class. The favorite commercial house along the line of C. P. R
LOUIS HILLIARD, Prop.

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First-class in every respect.
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That successful Doctors read all the latest medical books and papers and go abroad occasionally to study. Successful lawyers read legal publications to learn the latest legal decisions and points constantly cropping up. Teachers, clergymen, druggists, architects, all read the publication issued in the interests of their profession. They must do so to keep up with the times.

The same applies to grocers and general merchants. They must not only read the best papers published in their interests but must also watch the advertisements closely. There they learn the rise and fall in prices; latest trade news and methods of buying, handling and selling goods, so that they may make the greatest profit. A doctor reads much that he already knows, so does a lawyer. So does a number of any of the other professions. So will a merchant. It is often the issue of the paper he misses that is worth dollars to him. His best and safest policy, therefore, is to subscribe for his trade paper.

The only exclusively grocery and general store paper is THE CANADIAN GROCER issued weekly, subscription price $2.00 per year.

W. BOULTER & SONS,
PICTON, ONT.
PACKERS OF THE CELEBRATED
LION

BRAND
Canned Fruits and Vegetables.
Every can has a Lion on the Label as Trade Mark and the words Bay of Quinte canning factories. This Label is a guarantee to the consumer that the quality is first-class. Ask your wholesale grocer for the Lion Brand; do not take any other. The Wholesale Trade only supplied.
Bay of Quinte Canning Factories.
Head Office, PICTON. Branch, DEMORESTVILLE.

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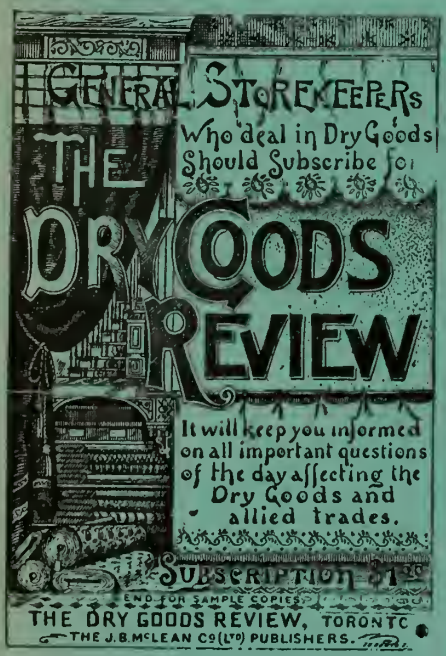
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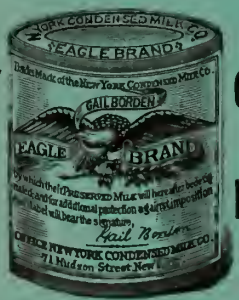
BUY  ONLY THE BEST

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OFFICE NEW YORK CONDENSED MILK CO.
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Eagle Brand Condensed Milk
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AS A FOOD FOR INFANTS IT HAS NO EQUAL.
FOR SALE BY
Grocers and Druggists Everywhere.

-STORAGE-

(BOND AND FREE)

Warehouse Receipts Issued.

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184 Front St. East,
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GREAT POSTER HOUSE OF THE DOMINION

THE MAIL JOB PRINTING CO.

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W. A. SHEPARD, MANAGER

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-PARISIAN-
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Is Stronger and More Economical
THAN ANY OTHER BLUE.

It Does Not Stain the Linen.

TELLIER, ROTHWELL & CO.

DO YOU WANT

Golden { Finnan Haddies, Canned. / Sea Mackerel, Canned.

—OR—

Smoked Herring Codfish, Etc.

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South Wharf, Saint John, N. B.

Grand Pacific Hotel
KAMLOOPS, B.C.

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H. SMITH, Proprietor.

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Every retailer should have them at this season of the year. Watson's Cough Drops are the best in the world for the throat and chest; for the voice unequalled. "R. & T. W." stamped on each drop. Write R. & T. WATSON, TORONTO, for Prices, etc.

Mention THE GROCER.

ESTABLISHED 1856.

To please your customers sell Martin's Mount Forest Oatmeals.

Ordinary oatmeal is hard to digest because it is not boiled long enough.

By our New Process the meal is partly cooked and is easily digested.

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THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY $2.00 PER YEAR

VOL. V. TORONTO, DECEMBER 11, 1891. No. 50

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MUNGO CIGARS, EXCEPTIONALLY FINE.

MADRE E' HIJO (7 SIZES).

EL PADRE AND CABLE.

A CHALLENGE!

Show us as good starch for the money as

"Challenge Corn"

Manufactured by THE BRITISH AMERICA STARCH CO., Ltd., Brantford.

ASK YOUR WHOLESALE GROCER

—FOR—

RAILROAD AND STEAMSHIP

MATCHES

GUARANTEED

Second to None.

H. A. NELSON & SONS

Manufacturers and Wholesale Dealers

56 AND 58 FRONT ST. W.,

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MOTT'S DIAMOND CHOCOLATE. JOHN P. MOTT & Co. HALIFAX, N.S. ESTABLISHED 1844. IS THE BEST.

ASK FOR

MOTT'S

DUNN'S BAKING POWDER

THE COOK'S BEST FRIEND

Largest Sale in Canada.

Taylor, Scott & Co.,

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THE BEST.

IS THE CHEAPEST.

Retail Price, 25c.

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For sale by all first-class grocers

ALL-TOBACCO CABLE AND EL PADRE CIGARETTES.

BRYANT, GIBSON & Co.,

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Manufacturers of

This is a facsimile of our bottles.

"Worcestershire Sauce," "Yorkshire Sauce" "Devonshire Relish" Raspberry Vinegar, Evaporated Vegetables, Chocolates, Cocoas, Confectionery.

DURABLE PAILS AND TUBS.

TRY THEM

The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by

Chas. Boeckh & Sons, Toronto,
Jas. Lee & Co., Montreal.

DALLEY'S FROST PROOF INK.

2 OZ. CONE BOTTLES

Retails at 5 cents per bottle. Packed in 3, 6 and 12 doz. cases. Sold by all wholesale dealers or the manufacturers.

This is a first-class Black Ink that is guaranteed not to freeze in the coldest weather.

F. F. DALLEY & CO.,
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"THE GENUINE CHIMNEY"

A FULL LEAD

Glass Chimney.

NICELY WRAPPED AND LABELLED

Write for Prices.

Cannot be Beaten

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Done up in

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GOWANS, KENT & CO.,

Crockery, Glass and Lamp Goods Dealers,
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No Advance

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The Original Globe Improved

The Cheapest and Best Washboard in the Market, for sale by all the leading wholesale grocers.

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THE BRANDON MANUFACTURING CO., LTD.,
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THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY. $2.00 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

Vol. V. TORONTO, DECEMBER 11, 1891. No. 50

J. B. McLEAN, President. HUGH C. McLEAN, Sec.-Treas.

THE J. B. McLEAN PUBLISHING COMPANY,

FINE MAGAZINE PRINTERS AND TRADE JOURNAL PUBLISHERS.

HEAD OFFICE: 6 Wellington West, Toronto.

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SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

THE CANADIAN GROCER has a bona fide combined circulation among grocers and general merchants double that of any trade journal in Canada.

The merchants who keep their customers at a distance, holding little or no communication with them except through the mediation of employes are not confined to the retail ranks of trade. There are wholesalers who err gravely in this respect. Salesmen frequently complain that, in the race for business against other salesmen, they are handicapped by the coldness or the invisibility of their principals, and account for the triumphs of competitors by pointing to the genial prominence of the place held by employes of these in all transactions between the house and the customer. The salesman, either in the house or on the road, can sell more goods if he has an urbane, approachable chief as coadjutor. The latter need not necessarily take a hand in the selling, but a little friendly attention to the customer from him will materially aid the salesman, and will certainly popularize the house more than any other habit. Travellers have no trouble in breaking the ice with a retailer, if they find him disposed to refer with pleasure to his reception at the wholesale warehouse represented. Heads of firms ought to remember that their representatives have to call on the retailers, and they should be as cordial and considerate in their welcome to visiting buyers as they would wish those to be to the wholesalers' visiting sellers. The reception of the retailer at the wholesale house has often a great deal to do with the way the traveller is received at the retail store.

* * *

There is all the difference between overdone flattery and courteous attention that there is between a coxcomb and a gentleman. It does not follow because sycophancy is detestable that disregard of the amenities is commendable. Not less objectionable than either extreme of manner is the patronizingair. Men of self-respect prefer to be chilled by reserve rather than be flattered or patronized. It is what is due normal self-respect that the principal is called upon to render. That cannot be galling to his own self-respect. An over-lofty idea of his own personal importance is not what is usually dignified by the name self-respect, and it would be a misnomer if it should be so named. The wholesaler who can boast that he is personally acquainted with every customer he has is deserving of credit, not only for his good sense but also for his memory, as such a man is sure to have a longer list to keep in mind than most of his competitors. A pleasing manner costs little and yields big profits. All other things being equal, it gives immense advantage to a competitor, and though it cannot make up for quality, it can in many cases balance an unfavorable price.

* * *

We heard a retailer remark not long ago that, though he had traded for years with a particular house, he had yet to change the time of day with one of the principals of that house. The fact that he had traded for years there was no guarantee that he would always do so, and though he had no other fault to find than that of apparent lack of interest in him or his trade, he would no doubt have gone elsewhere with his custom but for the liking he contracted for one member of the staff who usually waited upon him. Rarely, indeed, a customer expects too much. An instance is recalled: Years ago a traveller for a certain house made periodical visits to the centre of a lumbering region, where the keeper of the general store was the right man in the right place. A strong, athletic fellow, he was easily capable of vanquishing any of the rough customers who resorted to his store for both wet and dry groceries. He was far from polished in his manners, but he was an open-handed, jolly fellow, who gave the traveller in question a rousing good time upon every occasion that the latter came that way. The traveller always sold a very big bill of goods and always was promptly and fully paid. That trader came to the city when something was going on here, and of course went to the house that got so much of his money. He was an uncouth and rather forbidding man to look at, and when he announced himself was taken aback that no fuss was made over him. He was rather outspoken in the expression of his opinion about the dandified manners of the people connected with the concern, and asked for his friend the traveller, whom he had often received with the most uproarious hospitality. He could not understand why the latter should be so much more subdued than was his wont, but was treated well. He was disappointed, however, in not having the traveller for his companion in a hilarious spell of enjoyment, and from that time his custom fell away. This man looked for more than a cordial reception, and the house forfeited his trade because he was disappointed.

MEN OF THE TIMES.

MESSRS. N. QUINTAL & FILS.

Good sense, which only is the gift of Heaven,
And though no science, fairly worth the seven.
—POPE.

A house which holds a commanding place in the commerce of Canada is that of Messrs. N. Quintal & Fils, wholesale grocers and importers, Montreal. The scope of their reputation coincides with the expanse of settlement in this country, and the threads of their business connection knit a great part of the grocery trade of Canada into one system, of which their warehouse is the distributing centre. Their business has grown as the national facilities for traffic have increased, and the point it had reached years ago was the ne plus ultra of all our big houses until the railway service of the country received the immense development of the last decade. Since that extension of the sphere of trade they have made steady and considerable accessions to their business, which is now one of the largest in the country. Their Quebec business is of itself an immense one, and the demand they have attached in the other provinces is the basis of a very substantial trade. Their total sales amount to over a million dollars per annum.

Mr. N. QUINTAL.

Mr. JOS. E. QUINTAL.

The premises from which this big annual volume of stock is discharged are situated at 270, 272 and 274 St. Paul street, and extend through to Commissioners' street. The warehouse is a fine large cut-stone building, four storeys high, exclusive of the basement, whose floor is flush with Commissioners' street, and is therefore specially suitable for the shipping and receiving of goods, with which activities it constantly resounds. As the area of the building is 45 x 85 square feet, the four flats above the basement afford ample space for storage. The disposition of the stock in these great chambers illustrates the method and economy of resource that underlie and inform the success of this firm. Convenience, expedition and tidiness have plainly been made a study of, and are clearly realized in the arrangement of the stock in all parts of the warehouse. Everything is equally trim and ship-shape in the order and equipment of the offices and the sample-room. The direction of the intricate business is admirable and cannot fail to impress a visitor. Everything proceeds easily and without friction, and an immense amount of work is overtaken every day.

The firm keep two travellers constantly on the road throughout the provinces, and have three looking after the business in the city. Liberal advertising backs up the efforts of these salesmen, and the upright, prompt dealing of the firm does the rest. The firm do a special trade in canned goods and in fine wines and liquors. They import directly from England, Scotland, Ireland, France, Spain, Italy, Sicily, Greece, Germany, Holland, China, Japan, the West Indies and the United States.

Mr. Narcisse Quintal, the senior partner and founder of the house, was born at St. Paul the Hermit, in the province of Quebec, in the year 1830, and is therefore in his 61st year. At the age of 21 years he made his first venture into business, opening up in a modest way in the retail grocery business in Montreal. There he has since remained, building out wider and higher every year until the present great proportions of his business have been realized. He is one of the oldest wholesale merchants in Montreal and is highly esteemed by the whole mercantile community. For some years past he has been enjoying his otium cum dignitate, gradually relinquishing his hold of the helm as his son and partner grew fitted by experience to take his place Mr. Narcisse Quintal has the satisfaction of beholding a life-work of more than ordinary magnitude accomplished with more than ordinary completeness, and cannot but feel some pride in the result of his labors. It must be equally gratifying to feel that he has raised and trained a son so capable of carrying on the business whose foundations the father has so solidly established.

Mr. Joseph Edmond Quintal was born in 1860, and was admitted into partnership with his father, Mr. Narcisse Quintal, in 1881, since which year the style of the house has been N. Quintal & Fils. Thus the parallel features in the careers of father and son are, that both entered business in their 21st year, both chose the grocery trade and both started in Montreal. Under the sage direction of his father the young man's aptitude rapidly qualified him for responsibility. He was soon trusted with an important share of the duties of management, and by degrees the control of the business drifted into his hands. He was possessed of the powers that specially fitted him for such work, being a man of unusual executive ability, and having a capacity for business despatch that few men have. It requires a comprehensive mastery of detail to guide a business which keeps forty-two assistants moving so briskly as they have to move in N. Quintal & Fils warehouse and office, and to keep everything in view that has to be watched in the interests of so large a concern. During the ten minutes our representative waited till Mr. Quintal, Jr., was disengaged, the latter had disposed of three travellers, four or five customers, and given various orders to the clerks in the shipping department, and before he could answer a few questions others were waiting to speak to him. Mr. Joseph E. represents his house on the Montreal Board of Trade and in the Wholesale Grocers' Guild. He is an agreeable man to come in contact with personally.

Some of the causes of this strong firm's success have been adverted to in the course of the above description of the extent and volume of their business. In the first place a substratum of honor underlay their policy from the outset; they never got off that firm ground, and consequently never got into any of the commercial bogs which frequently swallow up concerns whose career is not based on integrity. Uprightness was seconded by vigorous and able management, which pushed the fortunes of the house at all times and in all quarters, but never unduly or without discrimination. Safe methods of doing business they have always encouraged among their customers; hence, they have not sown a crop of bad accounts, than which there is nothing more debilitating to commercial health in the upper ranks of trade. They have done well for themselves, and that fact involves this one—that they have done well for their customers. The progress must be mutual where it is so continuous and so great on the one side, as customers would not steadily contribute to that progress if it did not react beneficially upon themselves.

THE ORGANIZER FORESTALLED.

In the revolutionary crusades and social revolts of our time it is hard to say how much the desire for change is nerved by a sense of real hardship or disabilty. More than ever before, allowance has to be made for the part played by the professional agitator. Subtract his contribution from the causes of the chief current or recent class disturbances, and the residuum will be found in the majority of the cases to be hardly enough to create enthusiasm. How much of the industrial discontent on this continent or abroad is due to the paid officers of trade unions? There are numerous genuine causes of industrial discontent, but they become confused in the cloud of bewildering agitation that the leaders set moving. It would not do for those genuine evils to be plainly set forth and their correction calmly insisted on. They might be removed, and then the occupation of the agitator would be gone. The discontent must be kept seething, and any chance of its carrying its point must be shunned. The professional and paid agitator's work in the agrarian question in Ireland has done much to obscure the real issues and delay reform. The professional agitator is usually the very antithesis of a reformer; his business is to keep the mass inflamed with the ferment of discontent.

The Patrons of Industry are making whatever progress they can boast of because they put a right value on the salaried organizer. His works are the certificate of his usefulness, and he will agitate, with all the fervor of a fanatic, a cause in which he may have no interest save as a source of livelihood to himself. The farmers do not suspect that an arch-agitator can appeal to their cupidity so feelingly, and at the same time have no regard for the lot of the agriculturist. He can, nevertheless, and does. If the arguments of the organizer can be scattered to the winds by the trade, then his mission will be a failure. An attempt to anticipate his plea has been made by Mr. D. Weismiller, of Kippen, Ontario, who issues a circular in advance of the agitator's visit, and offers to give Patron prices to every consumer who will be forthcoming with the cash. Thus the organizer is baffled. Without paying any fee, the people can get all the Patrons will enable them to get. Herein the order receives a staggering blow, and if all the trade could hit it as hard, its death would be speedy. But the trade cannot make such a sacrifice as that supposed to be involved in a contract with the Patrons. If it could there would be little object in putting any obstacles in the way of the Patrons. To volunteer to trade, otherwise than an experiment, on terms such as the Patrons demand, would be to furnish the latter with an argument that it will pay merchants to sign their contract. This is just what the merchants do not concede, and their dissent from it is the very pith of their reason for opposing the Patrons. But as an individual check on the organizer, and a means of stopping locally and temporarily the movement, Mr. Weismiller's circular is a good thing. Here it is:

KIPPEN, November 2nd, 1891.

DEAR SIR:

The movement known as the "Patrons of Industry," their principles and objects, are by this time tolerably well understood. They are introducing novel ideas, which, if found practicable, will revolutionize the entire system of business. One idea, among others, and the one concerning our system of merchandising, is to the effect that merchants could afford to sell at a smaller percentage of profit, providing all goods were sold for cash or its equivalent. We heartily concur in this opinion. They lay down certain percentages at which in their opinion merchants should sell, but whether or not their allowance is sufficient to conduct business on is a matter upon which we are not at present prepared to express an opinion. Being anxious, however, to keep in touch with the times and to make the experiment, we have decided to give the new proposal a fair and impartial trial for three months from date hereof, during which time we will sell all our goods at Patron Prices to prompt payers, patrons or no. To inform you of our intentions is the object of this circular, and we would embrace this opportunity of extending to you and your friends a cordial invitation to favor us with a call and inspect prices under the change. If acquainted with the Patrons percentage you will known the difference to expect, if not, one trial visit will convince you. You will bear in mind that this is an experiment only, and if found impracticable we will discontinue it at the end of the allotted time Your visit will be appreciated by

Yours Truly,
D. WEISMILLER.

LET THE STOCKING YAWN.

The practice of making Christmas presents to customers is fast becoming obsolete. Though the process of its decay has been rather prolonged it has been none the less sure. The usage is doomed, not only by the diffusion of more enlightened ideas on the subject, but also by stern necessity. The latter has weakened the hold of the gift system more than argument has. It is remarkable that it has been withstood so long. The grocer's profits have for many years been unsubstantial, and rendered precarious by the credit system. The grocer, of all men, should be least expected to dispense liberal bounty to rich and poor at Christmastide. He cannot afford it. It is a senseless piece of self-oppression to undertake the burden of a big largess just at the beginning of the year. The grocer's customers do not bring a store of supplies to the man behind the counter. Christmas may be sad or merry with him according as the uncertain patronage and pay of his customers determine. Why, therefore, should he be a district Santa Claus? The role is a popular one, no doubt, and the custom of making Christmas presents quite a graceful one, but there is no money in it. It is rather a crude intelligence that cannot be made to understand that the recipient of the gift is expected to be overtaken some time and made pay for the gift. It is a long lane that has no turn, and after a spell of bestowing the grocer must be expected to do a little retrenching in the way of reduced gravity or bulk in the quantities he deals out, subdued quality, sophistication, etc. People begin to suspect this, and conclude that the most generous grocer at Christmas is the most tricky man on days of the year not marked by a red numeral. The movement for the abandonment of the practice has made very good headway this year. Stratford is one of the places now considering it.

A RIFT WITHIN THE LUTE.

There are many ways of killing a cat without hanging it, and there are many ways of evading the wholesale agreement as to the sale of granulated sugar without making a direct breach of it. Dull times will have their way with prices it seems, even though the latter be "wrapped up in steel." Nobody has been accused of overtly quoting granulated sugar below the listed price, but some changes are reported to have been rung on the old simple way of selling yellow below cost to compensate a customer for exaction of rigid prices for granulated. This artless method is not much in use now. Newer, but equally guileful ways are in favor. The obliging salesman is alleged to be in the habit now and then of dating ahead, of allowing for freight, or of making a rebate at the time of payment. His wily chief never knows anything about this: the thing is done on the traveller's own responsibility, etc. This thing has been complained of by houses whose strict conformity to the sugar clause, as to all the other provisions of the Guild agreement, has never been questioned. The accusation was denied. The strain of dull times has it seems been too much for the scruples of the alleged offenders, and they are reported to be once more sinning against the agreement. The number of wholesalers who really uphold the Guild price is a small one. It is now reported that one big firm was about to withdraw from the Guild if a stop had not been put to the practices complained of. Something had to be done, as such a defection would wreck the Guild. Each firm has now to put up a forfeit, and each traveller, like the candidate for service in the Roman army, has to take an oath as solemn as the sacramentum, that he will neither by direct or indirect default infract the laws of the Guild.

A PERTINENT QUESTION.

A reader of THE GROCER writes thus:—Do you ever let your clerks read THE GROCER? No? Well, take the advice of another, and let them take it home some night, and let them read it. Where is the benefit? you ask. They will take more interest in your business. Your business will become their business. They will know more about the grocery business, and will be encouraged and benefited generally by what they read. New ideas will help them to make greater sales, to say nothing of the way you will rise in their estimation at the interest you display in their behalf.

THE CANADIAN GROCER DOUBLE THE CIRCULATION OF ANY TRADE JOURNAL IN CANADA.

Our challenge in last issue, that THE CANADIAN GROCER'S circulation among grocers and general merchants is double that of any other trade journal in Canada, remains unaccepted. We thought as much. Those of our contemporaries who have done their best, since the inception of THE GROCER, to injure our reputation, have crawled into their dens and say nothing.

What can they say? They know perfectly well that our claims are just, and well backed up.

We have no doubt their unbusiness-like, untruthful and mean insinuations will be continued, but we have passed that point where they can harm us. As we write, we hear them at work upon their coffins, and unless they change their tactics they will go to their grave "unwept and unsung," an example of unprincipled journalism.

The secret of our success is no secret all all. Anyone can build up a business if he is lucky enough to possess the four corner stones necessary. We have them here. They are Brains, Experience, Capital, Push. On top of these put other stones specially labelled Fairdealing, Liberality, Punctuality, and finish with a lot of "push" and grim determination to succeed. Now you have a building warranted bailiff-proof, and in which three square meals may be had every day, with extras on holidays.

THE CANADIAN GROCER has won its way on its own merits. We did not go into business for our health, but to get a fair profit on our investment. We buy and sell what we have in the best markets and at the highest market value. Do you not do the same? Our customers are the most successful in their line. Are not successful men always safe guides? What others have done others can do. Moral: Advertise.

As an illustration we publish the following unsolicited letters. They speak for themselves:

BRANTFORD, ONT., Dec. 4, 1891

Messrs. THE CANADIAN GROCER, Toronto.

GENTLEMEN,—We have just finished reading your journal from first to last page, and as we seldom gush over anything that is strictly business, we have said nothing to you to date in reference to our opinion of your journal's general merit. We have been studying the trade journals of this country and comparing them with the GROCER, and while the others have merit, in our estimation the GROCER exceeds. We are quite interested in your challenge on page 3, and expect it to remain unaccepted. For some time past we have been talking to the public, in our quiet way, through your paper. It has paid. The letter orders received by our firm from places where our travellers do not go, as well as where covered by them, have been in excess of all received the three previous years. This with other things, indicates to us that honest advertising, free from cant and over-statement, and through the sources that will reach the trade you wish to deal with, is a judicious and profitable business investment, and it will have more attention from us in the future, having made up our mind that we will not confine ourselves to one source only, but will branch out as opportunity presents and means will permit, in whatever direction appears to catch the eye of the trade that we wish to talk with, and later on, will take pleasure in informing you of the results.

Wishing you increasing prosperity, we remain,

Respectfully Yours,

THE SNOW DRIFT BAKING POWDER CO.

LONDON, ONT., Dec. 4th, 1891.

HUGH C. MCLEAN, Esq., Sec.,

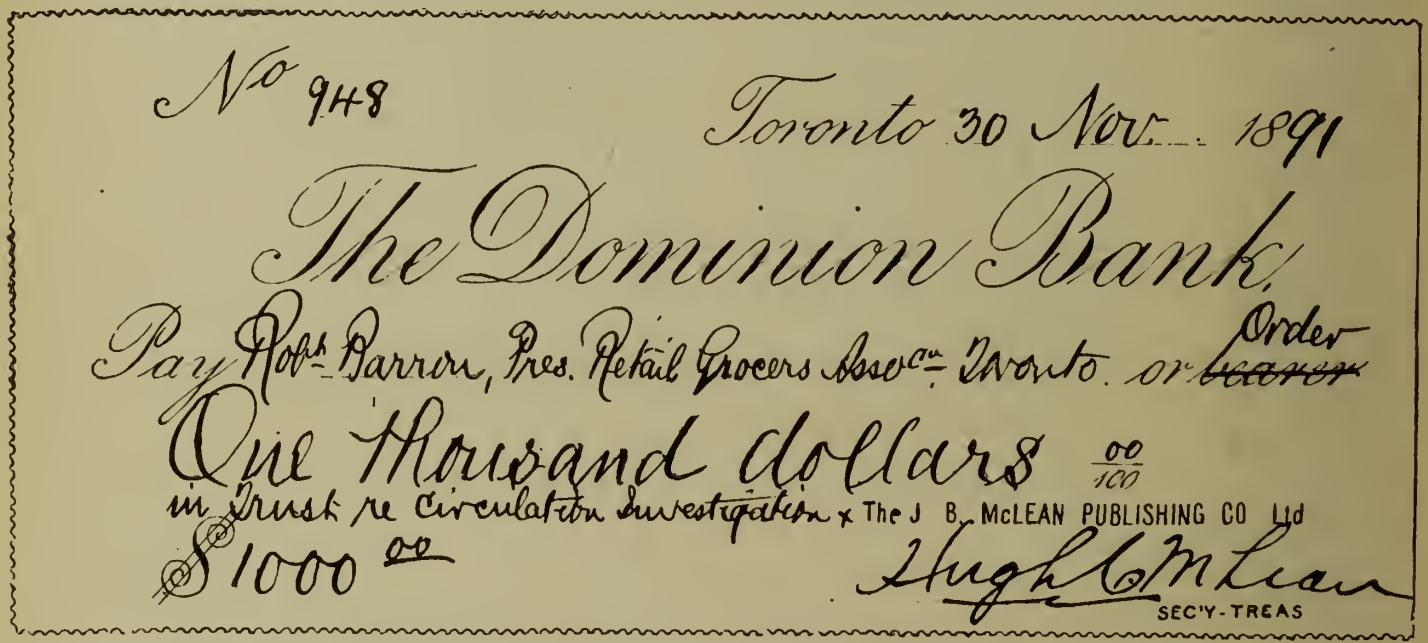
J. B. MCLEAN, PUB. CO., TORONTO.

Dear Sir,— * * * We are very well pleased with your paper as an advertising medium, and we back our opinion by increasing our space with you, which we consider the most substantial way of showing our appreciation of your journal. Through our advertisement in your paper we have established agencies in Nova Scotia, New Brunswick, Manitoba, and British Columbia. This proves your circulation is throughout the entire Dominion. We have also secured many large orders through the medium of your journal, and as we have no travellers on the road we place the credit of most of our trade to the THE CANADIAN GROCER.

Respectfully yours,

STAR MFG. CO.

We now dismiss this subject and will refer to it no more. Space can be used to better advantage. But we would like to give our contemporaries a little parting advice, and that is, don't be hogs. There is plenty of room for you and ourselves on God's green earth. This is the only journal in Canada representing the grocery and general store trade, whereas you represent several classes of trade, but none in particular, and you can no more attempt to represent the grocery trade than fly, and you might just as well retire gracefully and honorably, taking this as your motto: "It is more honorable to have built a dog-house than to have dreamed of building a palace."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Hugh C McLean
SEC'Y-TREAS

Did it ever strike you that a 5c. package of Breadmaker's Yeast contains six large cakes not five?

Breadmakers Yeast, big cakes, large sized packages, six cakes not five.

"One man ov genius in 97 thousand 4 hundred and 42 men of ordinary business talent, is just about the right proportion for actual business."—JOSH BILLINGS.

Quick Despatch ! ! !

"Wouldn't it pay you" to mail us your orders if in a hurry, such will receive careful attention. Everything guaranteed satisfactory or goods may be held subject to order. This removes all chance of dissatisfaction. **"Try us"** and be convinced, we practise what we preach. We are in a position to ship promptly all orders for **"Holiday Goods,"** staples and fancy stock being kept up with a view to supplying every demand.

LUCAS, PARK & CO.,
Wholesale Grocers and Importers,
73 McNab St. North, Hamilton, Ont.

Telephone 447.

W. H. GILLARD & CO., Hamilton.

Wholesale Grocers.

NEW CANNED FRUITS AND VEGETABLES.

Complete Assortment
—OF—
Standard Packs.

NO BETTER
Baking Powder in the Market than
"DIAMOND"
NONE
as profitable both to consumer and dealer.

WRITE US.

We give special care to the execution of mail orders. Full details and quotations promptly given on application.

If you want the best value in the country in a Congou tea to retail at 25 cents write us for samples.

THE BRITISH COLUMBIA SUGAR REFINING CO'Y.,

LIMITED.

WORKS: VANCOUVER, B. C.

Paris Lumps, Powdered, Granulated and Yellow Sugars.

All of very finest quality and absolutely unadulterated. Manufactured from Pure Cane Sugar.

-: Finest Golden Syrups. :-

McWilliam & Everist,
25 and 27 Church St.,
TORONTO.
Wholesale Fruit and Commission Merchants.

Direct Importers of Oranges, Lemons, Figs, Nuts, Dates, Almeria Grapes, etc.

TELEPHONE 645.
Jobbing in car lots a Specialty.

Now is the time to advertise
SPECIALTIES in
HOLIDAY GOODS
To the Grocery and General Store Trade---through
THE CANADIAN GROCER.

FANCY GROCERY NOTES.

Glace's Congealed Fruits are being sold in the best grocery stores. This is a French delicacy and constitutes a very saleable article.

* * *

Fancy biscuits seem to be having an extensive sale this season. They are shown in great variety and of exquisite quality, running as high as a dollar a pound for "Kisses."

* * *

English plum-pudding—the genuine article—in various sized tin-cans, is an appropriate dainty for the Christmas trade. You may not be in England but you can give your customers some of England's best pudding.

* * *

A very pretty candle shade, with patent attachment for fitting the top of the candle and preventing any droppings, is seen in the store of Michie & Co., King street. These little shades are of appropriate colors to match the candles, which are also of various tints, and seeing that wax-candles are again finding favor, these will be a very useful thing, and also a pretty novelty.

BLITHELY CAROL.

Smooth down your wrinkles, straighten out those contracted brows. The season demands that you should assume a cheerful countenance, and at the same time it will add a year to your life and several new customers to your list, because people shun any person or thing that is melancholy.

***

The grocer has lost a friend, but he will come again. He is only hibernating, and when his supply of sweetness extracted from last summer's sugar-barrel is exhausted, he will come back as certainly as the spring robin. While he is absent on his winter's visit you can afford to be glad. Wear now your Christmas rose and New Year smile.

***

Run that old peddling waggon under a shed, where the snow and rain can rot it as much as possible, for you should never need it again : and that bony travelling critter—that has all summer advertised the scantiness of your profits among the rural inhabitants—sell him to some one who can afford to let him die in peace or clover. Give the extra feed to that sleek horse that draws your brightly painted delivery waggon around the town, because he will have more to do.

***

Load your windows with good things. Not washtubs nor yet sugar-barrels; not tea-chests nor even salt-sacks ; not eggs, nor butter, but real Christmas goods. Fill them up with candies, raisins, nuts, oranges, lemons, bonbons, and fruits of all kinds. Pick out your largest turkey and beautify him with green sprays, and smiling roses. Pile up your brightest cans or jars of olives, pears, raspberries and like fruit, your fancy biscuits, in fact every thing that can possibly assume a holiday appearance. Then your customers will smile so long and deep, that their hearts and pocket-books will open and yours will be the gain.

***

The bountiful harvest throughout Canada has given us every reason to hope that this season's trade will be the largest the dealers have ever experienced. The vast channels of commerce are blocked with Nature's bounties, and streams of wealth are flowing back over this broad land. Famine hangs like a dark cloud over one great country, but no country has more abundance than ours. And we will profit by the partial failure of European crops, while they procure subsistence from our surplus. It is well, then, that we rise to our opportunity by preparing to take every advantage of the circumstances presented. People have money and they intend to spend it. Every grocer can command a large share of this expenditure, if he take the proper means to attract it towards his business. The rusty magnet will not draw, nor will the rusty store. Let your store assume a gay exterior and a bright interior ; let your clerk wear his button hole bouquet and his best smile ; let your goods be fresh and attractively arranged ; and the volume of your trade will surprise you more than any Christmas box you will receive.

NOTES TAKEN ON THE ROAD.

The store of Mr. A. C. Hossacks, Quebec city, is one of the oldest and wealthiest retail grocery houses in that city. Mr. Hossacks took THE CANADIAN GROCER a year ago on trial, and now gives the judgment on it that it is a well edited journal, and places it on his permanent list. Mr. Hossacks gave a GROCER representative a bone handled whisk as a sample of Quebec manufacturing, which is as fine a specimen as we have seen. The firm Whitehead & Turne rmanufacture all kinds of brooms and brushes, and do a big business throughout the province, and the large trade Mr. Hossacks used to give to outside parties he now gives to home industry.

THE CANADIAN GROCER has reason to feel proud of its journalistic progress, when it is able in the slightest measure to interest able, well-read and competent judges such as Mr. Adam Watters, general grocer and wine merchant, Quebec city. Mr. Watters speaks highly of THE GROCER. Mr. Watters is the oldest grocer and tea merchant in Canada. He has dealt in teas over 50 years, and been in the grocery trade 35 years. Our grip had just room to hold a fine bottle of brandy that Mr. Watters purchased of a man who has been dead over 30 years. That stuff ought to be good for the toothache. Mr. Watters also produced the History of China, by Lord Elgin, a time-worn volume of much value, also a volume descriptive of the expedition of an American squadron to the China Seas and Japan in 1852, '53 and 54, under command of Commodore M. C. Perry, U. S. navy. This book is invaluable, as it is supposed to be one of a very few, if not the only one in existence, the original copies having been destroyed in the library fire in Washington many years ago. Mr. Watters has a fine large store, and caters to the oldest families and best trade in the city.

GENERAL MEETING OF THE C. T. A.

The Commercial Travellers' Association held its fourth general meeting in its rooms 57 Yonge street, on Saturday evening, John Burns president, in the chair. The report of the Board of Management was submitted by the secretary, James Sargent, showing the affairs of the association to be in a most gratifying condition, there being a considerable increase in the surplus funds and the membership roll.

Nominations for the executive for the home association and all the branches were made as follows:

President—John Burns.

First vice-president—Charles C. Van Norman.

Second Vice-president—R. J. Orr.

Treasurer—R. H. Gray.

Secretary—James Sargent.

There having been no other nominations for the above offices the nominees were declared elected.

These gentlemen were nominated as candidates for the Toronto Board of Directors, nine to be elected : F. T. Butler, C. A. Bernard, W. T. Barker, William Cauldwell, William Christie, Charles Cockshutt, A. R. Clark, W. B. Dack, M. C. Ellis, John Everett, E. Fielding, James Haywood, Joseph Kilgour, W. H. Lindsay, Hector Morrison, John Muldrew, Thomas Malcolm, Henry Nafe, John Orr, John A. Ross, E. E. Starr, H. Stanbury, George West.

Hamilton board—First vice-president, G. E. Hamilton ; second vice-president, H. G. Wright ; both elected by acclamation. For directors six to be elected, these were nominated : H. Bedlington, W. B. Croy, R. Coleman, E. A. Dally, John Hooper, J. H. Herring, Fred Johnson, W. E. Lachance and W. G. Reid.

The gentlemen who represented the following boards last year were re-elected by acclamation : Brantford, Guelph, Berlin, Montreal, Kingston, Winnipeg and Victoria, B. C.

The annual meeting of the association will be held in Shaftsbury hall on Wednesday, December 23, commencing at 10 o'clock a.m. The annual celebration will be held at Toronto on the evening of December 30. The annual smoking concert will be held at Toronto on the evening of December 28. The ballots will be mailed to the members of the entire association immediately, and the results of the election will be announced at the annual meeting.

LET US ARGUE TOGETHER.

Why is the Star Fire Lighter better than coal oil ?

BECAUSE:
It is less expense than coal oil.
No trouble in preparing kindling.
It is more effective, one square will burn 10 to 15 minutes, and is warranted to light a fire without coal oil or kindling.
It is cleaner, and is perfectly safe.

Quick seller. Good profit. Send for free sample.
Star Mfg. Co., London.

To the Grocery Trade of Canada.

It will pay you to see our samples before buying.

ARRIVING THIS WEEK :

New Grenoble and Bordeau Walnuts.

H. P. ECKARDT & CO.,

Wholesale Grocers, TORONTO.

Pleasant Things in Business.

"Kindly send us another 50-lb. tin of Snow Drift Blend Coffee, it is the finest we ever tasted." We have had a number of cards like this and we would like more. Send them on "friends," THE GOODS ARE RIGHT.

Yours truly,

The Snow-Drift Baking Powder Co.,

BRANTFORD.

ORDER A CASE OF

OCEAN WAVE BAKING POWDER

From your Wholesale Grocer.

Sells itself after one Trial. Prices Current

Cowan's

Royal Navy Rock Chocolate ;
Cowan's Chocolate Icing ;
Cowan's Chocolate Pudding.

The standard preparations for culinary purposes.

Order through your wholesale grocer or direct rom

The Cowan Cocoa and Chocolate Co. L'd,

14 and 16 Mincing Lane, Wellington St. W. Toronto.

GREAT SELLERS.

Adams' Tutti Frutti and other Staple Chewing Gums.

Each box of Adams' Monte Cristo Gum contains a sparkling brilliant stone ring which is set in the latest Parisian styles.

For descriptive catalogue and elegant hanger signs for windows. Address

ADAMS & SONS' CO.,

11 and 13 Jarvis St., Toronto.

LOCKERBY BROS., WHOLESALE GROCERS, 75 ST. PETER STREET, MONTREAL, P. Q.,

ARE OFFERING THIS WEEK

SUGARS. TEAS. {Barbadoes and Cuba} MOLASSES.

FINE LARGE DRY COD IN BUNDLES. BONELESS FISH IN BOXES.

Canned Salmon, Lobsters, Mackerel and Oysters.

Arriving by Winter Routes.

100 Bags "Tarragona" S. S. Almonds.
100 Barrels "Fine Filiatra" Currants.
100 Half-barrels "Fine Filiatra" Currants.
50 Bales Best "Mayette" Grenoble Walnuts.

Hudon, Hebert & Cie., Montreal.

We offer to the Trade :

One Car B. C. Salmon in ½ brls. ; One Hundred Brls. pure Sugar American Syrup ; One Hundred ½ Brls. Currants; Three Thousand Cases Tomatoes ; Three Thousand Cases Corn ; Gruyere & Roquefort Cheese.

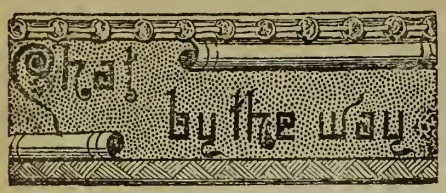
Please ask for Prices before placing your order elsewhere.

L. CHAPUT, FILS & CIE.

HOLIDAY DELICACIES

Batger's Jams, Nonpairel Jellies and Marmalade.
Cunningham de Fournies Table Delicacies.
Atmore's Mince Meat and Plumb Pudding.
Huntley's & Palmer's Biscuits.

Caverhill, Rose, Hughes & Co., Montreal.



A beet sugar factory is to be established near Winnipeg.

Poultry is being shipped from Hamilton to British Columbia.

There was a fire in the store of G. W. Harris, Mount Elgin, on 1st inst., loss $2000.

James Brick of Kingston has taken a position in Bryant, Gibson & Co's office in Toronto.

Three men have been arrested at Port Huron charged with counterfeiting Canadian coin.

A. C. Miller & Co., Picton, paid out $11,000 for help at their canning factory in Picton during the past year.

For having false scales, two merchants were fined by the Inspector of Weights and Measures on a recent visit to Desoronto.

Six young ladies who had been sering in a store in Desoronto, have been married inside of a year. The proprietor is besieged with fair applicants for situations.

The clerks of Kingston intend starting an agitation in favor of the closing of stores of all classes of business at six o'clock on Saturday night. Most of the city merchants will endorse the movement.

The Board of Trade will give the buyers and salesmen of the Woodstock cheese market a banquet at the Royal hotel on the evening of Wednesday, December 16, on which day the dairymen's convention will be held.

Mr. Angus MacBean late of the travelling staff of "Pure Gold," now principal bookkeeper, for Reinhardt & Co., brewers, has been elevated by his brethren of Rehoboam Masonic Lodge to the honorable position of W. M. The lodge will fare well under his gavel.

Much praise is being given Mrs. Halligan, wife of a Kingston grocer, for her bravery in subduing the flames in her house, caused by the children lighting matches. The mother rescued the children, and then single-handed beat out the flames enveloping the room. Her hands, hair, and eyebrows were burned. She did not raise an alarm because of the dangerous illness of her next door neighbor.

At the meeting of the Hamilton retail grocers on Thursday evening the following officers were nominated: John Ronan, president; B. Winnifrith, Vice-president; H. Taylor, second vice-president; C. Bremner, treasurer; W. Harvey, secretary; J. O. Carpenter, A. Ballentine, J. F. Kavanagh, R. C. Cooper, C. H. Peebles, H. Hazell, J. G. Rayner, P. F. McBride, James Main, N. D. Galbraith, George Hunt, J. S. Doyle, executive committee; C. W. Marlatt, W. J. McFaddin, W. H. McLaren, C. King, George Smith, auditors. The association will take action to prevent the wholesalers selling to consumers, and against tea pedlars.

The firm of Geo. E. Tuckett & Sons, Hamilton, has introduced a new feature in the management of its manufactory which is appreciated very highly by those who work there. Among the 400 or more employes of the firm are many who do not find it convenient to go to their homes for the noon meal, and so eat their luncheon in the factory. For their accommodation the firm has arranged to have coffee prepared and served out hot to all who desire it, and for this boon the employes are very grateful.

There was quite an influential meeting in Montreal at the rooms of the Dominion Commercial Travellers' association on Tuesday 1st. inst, there being present representatives from the Montreal Board of Trade and the Toronto and Montreal Commercial Travellers' Associations, Messrs. R. L. Gault, James Slessor, John Hodgson, D. L. Lockerby, J. R. Learmont and David Tees, jr., represented the Board of Trade, Messrs, C. C. Van Norman, M. C. Ellis, Geo. E. Hamilton and M. J. Sargent represented Toronto. The Montreal Commercial travellers were represented by president Hughes, Vice-president Patten, Treasurer Fred Birks, Secretary Wadsworth, and the following directors:—F. P. Benjamin, J. H. Morin, R. C. Simpson and Max. Murdock. The meeting was called for the purpose of discussing further concessions to commercial travellers from the railroad companies. A committee was appointed to meet the railroad people to ask that the baggage limit be 500 pounds, instead of 300, as at present, and that a uniform rate be made of two cents a mile instead of 2¼, as at present, this being the rate given to commercial men over the Intercolonial road; also to ask that the Canadian Pacific rescind the rate west of Port Arthur from four to two cents a mile.

CHATTEL MORTGAGE VS. JUDGMENT.

The first decision under the Ontario Act of last session amending the Assignments and Preferences Act, was rendered at Osgoode Hall the other day by Mr. Justice Osler, whose deliverance upon the case under trial shows that the amendment is effective for the purpose for which it was passed. The case was an appeal from the First Division Court of Brant in an interpleader issue between Mr. Cole, an execution creditor of one Porteous, and Mrs. Porteous, the wife of the judgment debtor claiming the goods seized under Cole's execution by virtue of a chattel mortgage from her husband. Cole's judgment was recovered on the 4th May, 1891, for $193.50 and costs. On the 20th May the goods in question were taken in execution. Upon Mrs. Porteous claiming them the usual interpleader summons was issued on the 3rd July; the interpleader issue was tried on the 15th September; and on the 3rd October judgment was given in favor of the claimant, and a new trial was afterwards refused, whereupon the creditor appealed.

Mrs. Porteous' claim was under a chattel mortgage made to her by her husband on the 4th May, 1891, on the morning of the day on which Cole recovered judgment. The bona fides of the debt to secure which it was given was not disputed, but it was contended that the mortgage was void against the execution creditor under the Assignments and Preferences Act, R.S.O., ch. 124, sec. 2, or the amending Act, 54 Vic., ch. 20.

Upon the finding of fact of the Division Court judge the chattel mortgage was not a preference within R.S.O., ch. 124, as interpreted in Molsons Bank v. Halter, 18 S.C.R., 88, 102, and the case, therefore, turned upon the question whether the 54 Vic., ch. 20, was to be regarded as having been in force when the mortgage was given, and, if so, how it was to be construed as operating upon the rights of the parties.

The Act 53 Vic., ch. 20, was assented to at 3 p.m. on the 4th May. The mortgage in question was registered at 11 a.m. on the same day.

As to this Mr. Justice Osler says: "I thought it possible that some modern authority might be found which would warrant one in holding that the rule that acts of Parliament take effect in law from the earliest moment of the day on which they are passed had been relaxed, and that for the purpose of upholding a contract made on the same day the very punctum temporis at which they received the royal assent might be enquired into. I have not, however, succeeded in finding any case which I can follow in that direction. The rule is stated as applying equally to judicial acts and Acts of Parliament, and as to the former, Brett, L.J., in Clarke v. Bradlaugh, 8 Q.B.D., 63, declared it to be an artificial rule of the common law, and that he knows of no principle on which it is founded. It is nevertheless too firmly

"CAIRN'S"
HOME MADE MARMALADE.

In 1, 2 and 7 lbs., in Glass, White and Stone Jars.

We are now taking orders for January shipment of this delicious preserve. Send in your orders early as the stock is limited."

BLAIKLOCK BROS,
General Agents for Canada.
MONTREAL

TORONTO AGENTS:
WRIGHT & COPP,
40 Wellington St. East, Toronto.

FEARMAN'S
FAMOUS
ENGLISH
BREAKFAST
BACON
Mild, Sweet,
Delicious Relish.
OUR CONSTANT AIM TO MAKE IT THE FINEST IN THE WORLD.

CORN
-BROOMS-

Owing to a shortage in the Broom Corn crop of 1891, which has caused an advance of nearly 100 per cent. in this staple article, all manufacturers of Brooms have advanced their prices, and further advances may be looked for.

Retailers will find it necessary to advance their prices at least 5c. each on all lines of Brooms.

We are at present considerably behind our orders, and must ask the indulgence of all our customers who have had their orders delayed.

CHAS. BOECKH & SONS,
MANUFACTURERS,
TORONTO.

IT PAYS TO SELL
EMPIRE
BAKING
POWDER.
Manufactured by
ELLIS & KEIGHLEY,
TORONTO.

Manufacturers' Agent Wanted.

Wanted, a manufacturers agent, with headquarters in Halifax, to push the sales in the Maratime Provinces, of an established line of goods kept by Grocers, Druggists and Hotels. Address stating firms now represented and if storage facilities are available. A. B.—THE CANADIAN GROCER, Toronto.

THE PELEE ISLAND WINE & VINEYARDS Co. LIMITED
Brantford and Pelee Island } J. S. HAMILTON & CO'Y, BRANTFORD, ONT Sole Agents for Canada.

THOS. LAWRY & SON,
PORK PACKERS AND LARD REFINERS.
Curers of the Celebrated L. & S." and Imperial brands of Smoked Meats.
PURE LARD A SPECIALTY. | Hamilton, Ont.

BEST GOODS IN THE MARKET.
FRANKFORT, CAMBRIDGE, BOLOGNA, CHICKEN, HAM and TONGUE SAUSAGES.
PUT UP BY THE MOFFATT PACKING CO.,
MONTREAL.

E. Lazenby & Sons,
18 Trinity St., London, S.E.
EVERY ARTICLE prepared by us is ENTIRELY UNADULTERATED and our labels are affixed to the CHOICEST DESCRIPTION OF GOODS only.
Our goods can be obtained from :—

CAVERHILL, ROSE & CO. GEO. CHILDS & CO. Montreal.	BALFOUR & CO. Hamilton.	PERKINS, INCE & CO. J. W. LANG & CO. Toronto.

JAMES TURNER & CO., Hamilton,
Have a splendid assortment of all Christmas delicacies which they are selling at low prices to the trade.

JAMES TURNER & CO.

TWO KINDS

—OF—

Business Men.

WIDE AWAKE

kind buy from the

EMPIRE

because they get goods that are right and are up to the times.

Another kind are

FAST ASLEEP

but they are waking up every day to the fact that we can give them goods that will please them.

We sell direct to retailers. Send for sample caddy or two.

Empire Tobacco Co.,

MONTREAL.

fixed on our jurisprudence for me, sitting here, to cavil at it. * * * No divisions of the day are implied or contemplated. The Act must, therefore, be taken to have been in force when the mortgage was executed.

Then, upon the construction of this new Act, the learned judge delivered himself as follows :

"The section which the new Act substitutes for section 2 of the Assignments and Preferences Act now provides, sec. 2, sub-sec. 2. that every gift, conveyance, assignment or transfer of goods made by a person when he is in insolvent circumstances or unable to pay his debts in full to or for a creditor, with intent to give such creditor an unjust preference over his other creditors or over any one or more of them, shall, as against the creditor or creditors injured, delayed, prejudiced or postponed, be utterly void. Then clause (a), which follows, enacts that, subject to the provisions of sec. 3 of ch. 124, if the transaction with or for a creditor has the effect of giving that creditor a preference over the other creditors of the debtor it shall, in and with respect to any action or proceeding which within 60 days thereafter is brought, had or taken to impeach or set aside such transaction, be presumed to have been made with the intent aforesaid, and to be an unjust preference within the meaning hereof, whether the same be made voluntarily or under pressure.

"Here, then, we have a mortgage made on the 4th May by a person in insolvent circumstances or unable to pay his debts to a creditor, which has the effect of giving that creditor a preference over other creditors of the debtor. The interpleader was commenced on the 3rd July following. That was, in my opinion, within the very words of the Act, a proceeding * * * taken within 60 days after the date of the mortgage to impeach or set it aside. Therefore, by force of clause (a) it must be presumed to have been made with the intent to give the creditor an unjust preference within the meaning of the Act and is consequently utterly void. There is no escape, as it seems to me, from this conclusion, for the presumption of the wrongful intent which arises under the circumstances is a statutory one, a presumption juris et de jure, and is incontrovertible. The intent to give the forbidden preference shall be presumed when the instrument which has the effect of giving a preference is attacked within 60 days after it has been made. Conceding or proving the fact of insolvency or inability to pay, a statutory presumption arises which cannot be repelled."

TRADE SALES.

The general stock of the Postoffice store, Eden, valued at $7,50 has been sold to T. Castor, Oshawa, for 33c. on the dollar.

The men's furnishing stock belonging to the insolvent estate of McDonald & Chittenden, Yonge street, has been sold for 62½c. on the dollar to Joseph Patterson, 165 Yonge street.

The stock of Grant & Co., 77 King street east, will be sold by Suckling & Co. in two lots on Tuesday, December 15th. The first lot comprises hats, caps, gloves and mits ; the second of seal jackets, otter, beaver and astrachan goods.

THE MARKETS.

TORONTO MARKETS.

TORONTO, Dec. 11, 1891.

GROCERIES.

A relapse has followed the stronger tone that pervaded trade last week, and the vital force of business generally is much lower than it was then. The spell of activity lasted till Friday. Since then things have been quite flat. The dulness is telling upon prices more than in any former part of the season, and dried fruits, sugar, nuts, etc., can be bought at easier prices than they could at time of issue last week. Fruits especially have weakened. Canned goods appear to be in a healthy state, as reports of cutting have not been connected with them, and the output continues to be large. Tea is quiet, with concessions obtainable in the grades that are least in demand. Payments are not commented on this week nearly so much as current business is. The volume of business done one month or three months ago is not represented by an unusually large number of accounts now due, so that they do not take so much money to go round for payments as was anticipated. The farmers are freer sellers of grain than they were, deliveries of barley and peas being much larger. More wheat has been sold as well.

CANNED GOODS.

The activity of canned goods is one feature that redeems from complete dulness the of current trade in staples.. Sales are not usually numerous or large in this month, and have heretofore but slightly affected the situation as it stood at the close of November. But the business of the present season has been considerable. Retailers who bought as a rule in small quantities, are now coming forward with good-sized orders. Vegetables are in chief request. Prices are steady at $1.05 for round assorted lots. No standard brands of anything can be bought below $1.05. There are some lines of corn reported to be offering at $1, but the quality is not first-class. Peas are as firm as ever at $1.05 to $1.10, and tomatoes in the same position. Some jobbers report themselves sold out of certain brands of tomatoes, and unable to repeat orders. They claim that the like of this has never been known before. The demand for fruits has not attained to any strength. Gallon apples have come into some interest on export account, the market worked up in England by United States shippers having awakened some of our packers to the value of the same outlet for their stock. A few shipments have been made, but higher prices are waited for. Meanwhile the United States packers are filling up the demand, satisfied to get what the market will now yield. They are selling, laid down in England, at 35c. less per case than packers ask f.o.b. here. Salmon is held more firmly on the street, and $1.40 appears to be the bottom quality. All the choice brands are out of first hands, and the stand taken by local holders does not indicate any feeling that the supply is too large.

COFFEE.

Prices of Brazils have hardened but not advanced under the influence of stronger views in the primary market. Brokers here have been firmer ever since the re-opening of communication with Brazil. The stock of Rios on spot continues to suffice for the easy demand that is experienced, and jobbers are therefore not forced on the market in its present stage, which may though be more than temporary. In Mochas and Javas there is no change to quote and but limited business is being transacted.

BENSDORP'S

MANUFACTURED
AT
AMSTERDAM, HOLLAND.

Is absolutely Pure and Soluble Free from all oil. Requires no cooking. Pleases everyone that trys it. Packed in cases of 12 lbs. each. Price, ¼ lb. cans, $2.40 per doz.; ½ lb. cans, $4.50 per doz.; 1 lb. cans, $8.50 per doz.

S. L. BARTLETT, Sole Importer, Boston, Mass.

It pays a good profit.

ROYAL DUTCH COCOA.

Wholesale by

Edward Adams & Co., London.
James Turner & Co., Hamilton.
Eby, Blain & Co., Toronto.
H. N. Bate & Sons, Ottawa.
Caverhill, Rose, Hughes & Co., Montreal.
Whitehead, & Turner, Quebec.
M. F. Eager, Halifax.

"KENT" BOTTLED PICKLES

Are fast taking the lead. They are guaranteed 20 oz. bottles, and are packed 5 Doz. in a barrel, 3 Doz. in half-barrel, 2½ Doz. in a case. Order a sample package from your wholesale grocer or write direct to

The KENT CANNING AND PICKLING CO.,
Chatham, - Ont.

GANONG BROS.,

ST. STEPHEN, N.B.

MANUFACTURERS OF THE

G. B.

CHOCOLATES.

N. K. FAIRBANK & CO.,

COMPOUND REFINED LARD.

185 WELLINGTON ST., MONTREAL.
CHICAGO. ST. LOUIS. NEW YORK.

JOHN PETERS & CO.,

General Commission Merchants and Brokers,

Halifax, N. S. and
Kingston, Jamaica, W.I.

Agents for The E. B. EDDY MFG CO., HULL, P. Q.

We are open to accept one or two more Agencies of first-class houses, either at Halifax or Kingston. We have a good connection and splendid storage facilities.

References: The Merchants Bank of Halifax.
The E. B. Eddy Mfg Co., Hull, P.Q.
The Mercantile Agencies.

Condensed Mince Meat.

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all seasons.

Will not ferment in warm weather.

DIRECTIONS
THE CONTENTS OF THIS PACKAGE WILL MAKE TWO LARGE PIES. ADD 1½ PINTS OF WATER, OR HALF THAT AMOUNT FOR EACH PIE. BOIL 15 OR 20 MINUTES. IF TOO THICK, ADD A LITTLE WATER. IF TOO THIN, BOIL TO THE PROPER CONSISTENCY. IT IS THEN READY FOR THE CRUST. A LITTLE SUGAR, VINEGAR, WINE OR OTHER SPIRITS MAY BE ADDED IF DESIRED.
CONDENSED
MINCEMEAT
FOR
MINCE PIES
J.H.WETHEY
ST CATHARINES ONT
SOLE MANUFACTURER FOR CANADA

The best and cheapest Mince Meat on Earth. Price reduced to $12.00 per gross, net.

J. H. WETHEY, St. Catharines, Ont.

JAMES E. BAILLIE,

PORK PACKER, TORONTO.

Hams, Breakfast Bacon Rolls.

GEO. MATTHEWS

PACKER and CURER of the "Rose Brand."

Hams, Bacon and Lard,

ALL NEW STOCK.

PACKING HOUSES, OTTAWA, PETERBORO' and LINSDAY, ONT.

MARKETS—Continued.

DRIED FRUIT.

Fruits are the centre of the main activity in current trade. A large output is reported, but prices continue to be unsatisfactory, being both low and liable to further decline in the case of raisins. Valencia raisins are quoted as low as 5¼c., though it is said that a considerable quantity have been sent back by retailers who bought as low as that figure and also a quarter higher. The quality appears to be unsatisfactory in the majority of instances where less than 5¾c. is asked, which is the lowest point at which acceptable stock is yet obtainable. There is still a stock of old Valencia raisins here, which sells as low as 3½c. This is a local cause of easier prices for new crop stock, but the ruling cause is external; it is evidently the abundance of California raisins which are displacing foreign fruit in the United States demand, and turning more of the latter this way than in former years. Prices in London, New York and Denia are easier in consequence of the strong rivalry of California fruit in the United States market. London layers, as in fact all Malaga fruit, have gone done very fast lately, as the demand for them rather hangs back. The Bevan brand sells for $2.25 and the Casados at $2.35, but sales of the former as low as $2.15 are reported. All Malagas are quoted very considerably lower in Prices Current. Currants are slightly easier, but good quality stock is steady and unchanged. There is not much doing in new prunes, and stocks are too small yet for prices to be quite settled. New Hallowee dates at 5¾ to 6c. are selling freely.

NUTS.

Trade in Grenoble walnuts at 11 to 11½c. and Bordeaux at 14c. has been considerable. Stocks are ample. Supplies of Brazil nuts have also been received the past few days, to sell at 10½c. Almonds have gone and are going out freely. Cocoanuts range from $5.50 to $6 and are in request. The demand for all nuts is fully up to the average for Christmas trade.

RICE AND SPICES.

The demand for rice is inconsiderable, and the price has not varied. The local market is quite featureless in spices, with the exception of a slightly better activity in nutmeg, cloves, cinnamon, etc. Quotations are steady at last week's points.

SUGAR.

The call for sugar has not acquired any new strength from this week's trade, and the market continues dull. The situation outside has not been modified in any respect, firmness in prices, with likelihood of an advance being quite general on account of the limitations in the supply of raw cane sugar and of prospective shortage in beet. This coming year's demand is expected to be a very large one, as it will be the first throughout the whole of which sugar has been duty free to the two English-speaking nations of this continent. Some of the refiners have advanced an eighth on granulated, but this has not been general and has not affected jobber's prices, which continue at 4⅞ to 5c. For yellows the lowest quotation is 3½c., at which probably more business could be done this week than last.

Willett & Grey's New York report says: The American markets, with the exception of New Orleans, have been stagnant and without business, for the reason that few sugars are in stock, and the holders' views for them do not interest buyers, notwithstanding the prices are ⅛ to 3-16c. below the parity of the European markets, which have been much stimulated during the week by short crop reports. The New Orleans market, however, has been very active under heavy receipts of the domestic crop sugars, which are being largely purchased by the northern refiners, who are obtaining sugars of quite high test, say 96° or over 3¼c. per lb. there.

Quotations remained steady with slight variations on a few grades, and with a moderate but slightly improving demand. On the 1st instant the Baltimore refinery, which has averaged 800 barrels per day since it started, stopped work temporarily. The latter refinery has a stock on hand which it is selling at New York prices for granulated, and other Philadelphia refiners conform to the same prices. Buyers never carry any stock in December, but in view of the strong position of the raw sugar markets it will be well to take advantage of any concessions made by refiners, and to maintain larger stocks after January 1.

Java crop is 50,000 tons under last year.

Beet crop indications, by cable, are that the estimates will be further reduced, some say by 100,000, and some by 300,000 tons. France is showing a very notable deficiency.

The Louisiana crop of 1890-91 was 220,000 tons. This season's crop is not expected to exceed 180,000 tons.

SYRUPS AND MOLASSES.

Syrups are still very cheap and somewhat slow of sale, while low grades are far from plentiful. In molasses there is slightly more activity, particularly for grades suitable for baking.

TEAS.

Teas are in partial neglect. They usually are side-tracked during the month of December, when the demand is busied with fruits, nuts and other seasonable goods. There are some good blacks going just now at easy prices. Japans are plentiful and in all varieties of grade, the cheaper teas being steady and the better grades being somewhat easy. Trade is strongest at the lower end of the scale of quality. The lowest prices are 14c. for Japans, 15c. for blacks and 16c. for Young Hyson. There has not been much doing in Indian teas this week, the low prices in London having failed to attract much attention from importers. The demand from retailers has been up to the average.

The London Produce Markets Review says:—"There has been no falling-off in the demand for Indian tea. The quantity brought forward has not been excessive, and there was a hardening tendency at the earlier sales for the good common sorts. These teas offer better value than for a considerable time past, and the trade are not slow to take advantage of this, as is shown by the freedom with which they are buying. A slight check in the demand, however, is not improbable during next month, but if the importers regulate the supplies, and avoid weighting the market too heavily, prices may remain steady. The medium kinds of both whole and broken leaf have been well bid for, at steady, and in some cases rather firmer, rates. The finest kinds continue to sell readily, and, as they are not too plentiful, they command high prices. Compared with the corresponding period of last year, re-exports from July to October show a considerable development in the shipping trade, satisfactory increases having occurred in both Indian and Ceylon teas. Present low rates are attracting much attention from foreign markets.

MARKET NOTES.

The next wholesale house to make a change of premises is that of J. W. Lang & Co., who will move into the warehouse that Sloan & Crowther are leaving vacant. These commodious premises will be modernized and refitted throughout.

The Cuban sugar crop is expected to exceed last year's yield 10 to 15 per cent.

Mr. Fred W. Ward, of Messrs. John P Mott & Co., was in the city the latter end of last week.

The consolidated tobacco firm represented by S. Davis & Sons and Ritchie & Co. are going into plug tobacco as well as cigars and cigarettes, and by the new year they will have their plug goods on the market. Mr. Eugene Davis has just returned from buying tobacco leaf in the Havana market.

The Star Manufacturing Co., of London are now shipping large quantities of their fire lighters to all points in Canada. This week they ship to Nova Scotia and Victoria, British Columbia, thus covering the whole of Canada from the Atlantic to the Pacific. This company is now putting in new machinery specially designed for themselves, to enable them to keep up with the increased demand. This article has been very favorably commented upon by several of the leading newspapers in Canada.

A scarcity of peels is beginning to be revealed by the active demand for holidays. The imports were limited on account of an unsatisfactory experience last year, an excess of stock having then been brought in and very low prices realized. Supplies cannot be replenished locally as they could a year ago, as no one is now manufacturing here. Orange is scarcest. Jobbers sold to each other early in the week at 16½ to 17c. Prices to retailers are 16 to 17c. for lemon; 17 to 18c. for orange; 26 to 28c. for citron.

Ivorine Starch is the newest thing for laundry work. It is made by the St Lawrence Starch Co. It differs from ordinary laundry starches in that it is not necessary to boil before using, being reduced by simply adding lukewarm water and is ready for immediate use. Another advantage is that collars, cuffs, etc., may be starched directly after passing through the wringer. It is put up in boxes of 40 packages each, and sold by all the wholesale trade at $3 per box. The advertisement giving fuller particulars will be found in this issue.

CLEMES BROS. :-

WE OFFER THIS WEEK:

Car Choice Ripe Florida Oranges. New Hallowee "G.M." Dates. New Tarragona Almonds. Choice Ripe Malaga and Messina Lemons. Also another lot Almeria Grapes.

PRICES RIGHT.

51 Front Street East, TORONTO.

Phone 1766.

We have now in stock:—

New Malaga Fruit all grades,
New Grenoble Walnuts.
New Sicilly Filberts.
New Taragona Almonds.

P. C. LARKIN & Co.,

WHOLESALE GROCERS,

25 FRONT ST. E.

P. CORRIDI,
Accountant, Auditor, Etc.
EXPERT AUDITING, BUSINESS INVESTIGATIONS and GENERAL ACCOUNTANCY A SPECIALTY.
Accounts Adjusted, Books Opened, or Audited. Books written up. Trial Balances and Balance Sheets Prepared.
Office 139 Yonge St., TORONTO.

PURE CONFECTIONERY,
FINEST BISCUITS.
Manufactured by
J. McLAUCHLAN & SONS,
OWEN SOUND, ONT.

LEONARD BROS.,
Wholesale Fish Dealers,
Are now prepared to fill all orders for their
Celebrated Boneless Codfish
(from new fish)
packed in 5, 10, 25 and 40 lb. boxes, 2 lb blocks wrapped in waxed paper.
SEND FOR QUOTATIONS.
ST. JOHN, N.B. MONTREAL, P.Q.

TO GROCERS.
SIMCOE CANNING COY'S
Goods are warranted first-class.
PUSH THEM.
Order through your wholesale House.

There is no other Blacking for sale in Canada equal to
P. G. FRENCH BLACKING.
If you have not already compared it with others, send to us for a sample—Try it—You will be convinced.
PURE GOLD MANUFACTURING CO.,
31 Front Street East, Toronto.

Todhunter, Mitchell & Co.
—DIRECT IMPORTERS OF—
HIGH GRADE COFFEES,
Old Government Java Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.
Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.
RELIABLE ROASTING BY PATENTED PROCESS. :: TORONTO.

GOLD
MEDAL
AWARDED
DELHI CANNING CO.,
Jamaica Exhibition.
WE are still at the front and propose staying there, the high standard of excellence for which our goods are noted will be fully maintained this coming season. When purchasing Canned Goods keep in mind the Maple Leaf Brand prepared by the Delhi Canning Co. Every can is honestly filled and perfectly reliable. Our fruits are noted for their high syrups and natural flavors.
Delhi Fruit and Vegetable Co.,
FACTORIES: DELHI AND NIAGARA.

TO MERCHANTS.
My Special Teas:
Black Tea at 23 cents per pound.
Hyson Tea at 23 cents per pound.
Japan Tea at 23 cents per pound.
Assam Tea at 23 cents per pound.
Are excellent values to retail at 50 cents per pound. SEND FOR SAMPLES.
MY PRICE FOR
Extra Granulated Sugar 4-83 per lb., being 17 cents per hundred less than the
COMBINATION.
JAMES LUMBERS,
WHOLESALE GROCER,
TORONTO.

MARKETS—Continued.

PETROLEUM.

The price of refined petroleum is steady in sympathy with an unfluctuating market for raw. Last week's quotations are repeated, and the movement of business is a little stronger than it was then, the maximum of darkness being now almost reached. Larger lots have been disposed of.

BUTTER AND CHEESE.

The butter market is still in a healthy state. No congestion of stock is heard of, and good butter never lingers long in the hands of buyers. Medium butter finds fair sale as well, while low grades are far from plentiful. The prices going for tubs are 16 to 18c., the best butter being taken at these figures. For mediums, prices run from 13 to 15c. In this class the receipts are largest. The demand for low grades suitable for baking, though not by any means a large one, is gaining as Christmas approaches. The price ranges form 10 to 12c., but scarcely any purchases have been made below the upper figure. Deliveries of butter are quite free now, but the demand is equal to the task of keeping the market cleaned up.

Cheese is in stronger position than ever. Choice stock of late make is worth 11 to 11½c., with prices ranging downward to 10½c., for early summer makes. The export market is strong.

COUNTRY PRODUCE.

BEANS—The week's sales have been on the small scale at prices from $1.40 to $1.50. Large lots are $1.25 to $1.35, with buyers rather backward with bids.

DRIED APPLES—The market shows slight improvement, but is still far from bright. Sellers have hard work getting 4¼c. for round lots. Jobbed out, the prices are 4½ to 4¾c.

EVAPORATED APPLES—The stock added to supplies on this market since last report is small in amount. The price 6½ to 7c. for large lots and 7½ to 8c. for small ones.

EGGS.—The relations between supply and demand vary little from one week to another. Just now there is no complaint about receipts. Strictly newly laid are worth 19c., and other fresh stock 18c. Limed are selling better at 14½ to 15c.

GAME.—The unsteady weather causes fitfulness in the demand. Venison is 7 to 8c. in the carcass, 10c. for hind quarters and 5 to 6c. in fore quarters. Partridges are 40 to 50c. per brace, and ducks are from 40 to 75c. according to size. Rabbits are 25c. a pair.

HIDES.—No. 1 green cows' are 4½c., and steers' 5c. Receipts are backward, while the demand is a little livelier. Cured are worth 5c.

HONEY.—Choice extracted is worth 10c., and lower grades shade down to 7c. Sections are steady at 14 to 16c. For the latter there is more demand as fancy stock for Christmas.

HOPS—The position of the market is clearer and shows the advantage to be slightly on holders' side who now can get as high as 19c. for moderate sized lots, though for large lots 16c. is about the best price obtainable. Holders are still far from free sellers, and the demand is now quite active.

ONIONS—All the trade now doing is in a jobbing way, the movement of round lots from produce merchants' hands being about over. Prices are $1.75 to $2.25.

POULTRY—Offerings from outside are not so numerous towards the close of the week as they were at the outset. Dealers are not buying freely until the present stocks are worked off, and sellers are evidently holding more generally for Christmas prices. The unstable weather is against any very active business between producers and dealers. Chickens are 25 to 35c., ducks are 45 to 70c. per pair, geese are 4 to 5c. per lb., and turkeys are 7 to 8c.

POTATOES—More business has been done this week than was done last. Cars have changed hands at 43 to 45c. Out of store lots are 50 to 55c.

SEEDS—Receipts of alsike have not kept up even to the low rate reached last week. The same causes that delay the delivery of other grain tells against alsike, and the farmers look for the prices of a year ago. The range is $5.50 to $6.50 according to quality, Red Clover is beginning to come into market interest, but none has yet been offered.

SKINS—Sheepskins are in low supply at 90c. Calfskins are also scarce at 5 to 7c.

WOOL—The market shows no signs of improvement. Offers have been less liberal, and buyers are not sorry. The price is 18 to 19½c.

oh! What a Surprise ?

Its the universal exclamation when first using Surprise Soap. Its so much better than common soap.

Surprise is a pure soap with remarkable washing qualities. Its not a high priced soap, everyone can afford to use Surprise its so economical in use. It gives the best satisfaction.

SURPRISE is a clean article to handle.

The St. Croix Soap Mf'g Co.,

St. Stephen, N. B.

Branches :

MONTREAL : 17 St. Nicholas St.

TORONTO : Wright & Copp, 40 Wellington St. East.

DRESSED HOGS AND PROVISIONS.

Buyers of dressed hogs appear to feel their way unusually carefully this season, rejecting with more than wonted fastidiousness all weights that do not come up to the minimum standard for packing. Nor are they equally ready buyers on all days. The run of deliveries or the volume and trend of inquiries have no doubt much to do with this. Deliveries have been rather lighter this week, but inquiries have been very numerous, and the maximum price is 10c. lower, that is, it quotes $5.40. All provisions are quiet.

BACON—is quiet at 7¾ to 8¼c. for long clear, 10 to 11c. for smoked backs, 10½ to 11c. for smoked bellies, and 8¾ to 9c. for rolls.

HAMS—Are unchanged at 11 to 11½c.

LARD—Is but moderately active at 9½ to 10¼c. for pure and 8½ to 9c. for compound.

BARREL PORK—Heavy mess is $13.75 to $14.50, and short cut is $16 to $16.50.

FISH AND OYSTERS.

The market is easier and will continue so for a month, especially in dried fish. Haddock and cod have advanced in price, the former being 7½ and the latter 8½. Haddies are still plentiful but of a better quality and the price much easier at 6 to 6½. A carload of Manitoba white fish is in the market, this being the first shipment of this palatable fish this season.

SALT.

The trade in car lots has been higher this week, but six cars were sold, comprising 2 cars of bbls., 2 cars fine sacs, and 2 cars common sacs. The trade in small lots has been brisk and prices remain firm.

WE ARE BUYING

Dried Apples.

SEND SAMPLES AND QUOTATIONS.

ESTABLISHED 1869.

STANWAY & BAYLEY.

BROKERS AND GENERAL COMMISSION MERCHANTS.

44 FRONT ST. EAST, TORONTO.

WE ARE BUYING

Evaporated Apples

SEND SAMPLES AND QUOTATIONS.

ESTABLISHED 1841.

W. H. Schwartz and Sons,

Coffees,
Spices,
Mustard.

HALIFAX, N.S.

"ORIENT MILLS."

We respectfully Solicit a Trial Order of our goods

OFFERED

You simply on their own merits. No

SCHEME

To induce you to overstock or buy inferior goods. Your interests are ours

Satisfaction Guaranteed.

WM. HOOD & CO.,

Robertson, Thompson & Co.,

Commission Merchants,

185 NOTRE DAME ST., EAST,

P.O. Box 615. WINNIPEG, MAN.

Consignments of country produce receive careful attention. Returns made promptly.

All kinds of produce handled. Consignments solicited. Carriers supplied.

FLORIDA ORANGES.

J Cleghorn & Son,

—OFFER—

Car Florida Russetts "all sizes" low
" " Brights "choice."
" " " "fancy."

The later car to arrive from the celebrated grove of D. H. Nortray, "Orange Bend" Florida. A line that commands extra price on account of quality. Superior pack, reliability of marks. If you are in want of something fancy send in your orders.

J. CLEGHORN & SON, 94 Yonge St.

J. F. YOUNG & CO.,

PRODUCE AND COMMISSION MERCHANTS

74 Front St. E., Toronto.

Our business is Solely Commission. The only plan which does justice to the Consignor. We handle everything which the Country Storekeeper has to send from home to sell. None of our own goods to sell in preference to yours when the market is good. Nothing between you and best price obtainable except a small commission.

Prompt Sales and Quick Returns.
We Furnish Egg Cases. Try Us.

T. W. CLARK & CO.,

General Commission and Provision Merchants and Wholesale Dealers in Dairy Products.

Consignments solicited and business transacted for Eastern Canada Merchants.

Established 1886.

VANCOUVER, B.C.

References: Bank of British Columbia.

WILLIAM RYAN,

PORK PACKER

70 and 72 FRONT ST. EAST,
Toronto, Ont.

NEW CURING HAMS,
BACON, PORK,
NEW PURE LARD.

Hams, Breakfast and Roll Bacon,

New curing, now ready.

For Choice full flavor goods send us a Sample order.

Jas. Park & Son,
Toronto, Ontario.

The Ontario Produce Co'y.

Produce Brokers and Commission Agents,

70 COLBORNE STREET, TORONTO,

Solicit consignments of the following:

Tub, Large and Pound Roll BUTTER.

POULTRY.

BEANS ONIONS APPLES

CHEESE.

T. G. Williamson & Co.,

COMMISSION MERCHANTS

TEAS, COFFEES, FRUITS, SUGARS, ETC.

42 Front Street East,
TORONTO, ONT.

GEO. C. THOMPSON. CHAS R KING.

THOMPSON & KING,

Consignees, Brokers, General Commission and Mercantile Agents,

51 Wharf Street, cor. Fort, Victoria, B.C.

Storage. Correspondence Solicited.

LAURENCE GIBB

Provision Merchant,

83 COLBORNE STREET, - TORONTO.

All kinds of Hog Products handled. Also Butter, Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.
Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.,

26 WEST MARKET STREET,

Provision and Commission Merchants,

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

Reesor & Rogers,

Produce and Commission Merchants

Solicit consignments of Country Produce from Storekeepers.

71 Colborne St., Toronto.

Telephone 2291.

JNO. A. MOIR,

GENERAL AGENT.

Consignments Solicited.

SPECIALTIES: Canned Goods, Dried Apples, Evaporated Apples, Codfish.

Quotations and samples sent on application. A trial solicited.

41 St. Francois Xavier Sts., Montreal.

McLAREN'S

Is Honest Goods and just the Thing on Which to make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock.

MARKETS—Continued.

FRUITS.

Apples are active, a considerable movement in an export way being maintained. The price ranges from $1.75 to $2.50 per barrel. Cranberries are active at $8 to $9 for choice dark, and $7.50 to $8 for light. Pears are 40 to 60c. per basket.

GREEN FRUIT.

Two or three lots of Jamaica oranges constitute the stock that is now on the market. The price is $6 to $7. Floridas are plentiful and active at very low prices, $2.75 to $3.25 being the ruling range of quotations. Valencias are still quoted high in the primary market and all leading points of distribution. Malaga lemons are $3.50 to $4 per box, and $7.50 to $8 per chest. Messinas are $4.50 to $5. The demand for lemons is of considerable proportions, but still below the ideas that sellers have of what it ought to be. Malaga grapes are easier at $5 to $6 for kegs and $3 to $3.25 for half kegs. Pineapples are scarce at 15 to 20c.

DRY GOODS.

There is a firm feeling in the trade, although this being a general stock-taking time, orders are not so brisk. The indications at present are that too much expectation must not be built on the spring trade. It will be good but not likely to assume uncommon proportions. The dry goods men have been taking a leaf from the grocer's book and trying to shorten their terms. It is rumored that the combination of the colored cotton industry has not been successful.

MONTREAL MARKETS.

MONTREAL, Dec. 10, 1891.

There has been little change of importance since our report of a week ago, and until the winter roads are settled no dealers here look for much improvement. In dried fruit, jobbers have been sorting up their stock in anticipation of the holiday movement, which has led to some business out of first hands, but other lines are quiet, and there is no change in values to note.

SUGAR, SYRUPS, ETC.

The sugar market maintains its firm tone, although there is no advance in prices, and refiners refuse to make any large contracts with the market for raw stock as firm as it is. Buyers, however, are only filling their actual wants, and it is quite probable when the movement increases that values may advance. Yellows are quoted at 3½ to 4¼c., but sales have been made at 7-16c., and granulated is firm at 4½c.

Syrups rule quiet and uninteresting at unchanged prices, but there are apparently some interesting developments ahead in connection with the molasses market. Holders of Barbadoes are talking very strong and predict an advance in the course of a month, claiming that stocks are exceptionally small. On the other hand there is New Orleans stock offering freely on the market and meeting with favor. We quote Barbadoes 37c., and New Orleans 28c to 30c.

TEAS.

There is a fair trade doing in teas in large lots but the market is without feature with the exception perhaps of the cutting in Japans by one wholesale house who are apparently using teas as a leader.

COFFEES.

There has been a fair movement in coffees and under light stock values are steady. Rios are unchanged at 19 to 20c. and the same can be said of Jamaicas while business in Maracaibo has been done at 20c. Spices are dull and unchanged.

RICE.

Rice is quiet and without particular feature. We quote: Patna $4.50 to $5, Japan, $4.25 to $4.50, standard $3.90, and off grades $3.50 in car lots.

DRIED FRUIT.

The approach of the holiday season has led to some sorting up by jobbers who are getting their stocks in shape for the demand natural to the season. This has led to some business from first hands in dried fruits and brightened up the market a little. Valencia raisins have about touched bottom, for although there are large supplies of damaged fruit on the market in New York that exercises an unsettling influence, the stock of really prime fruit is not excessive and values on it are fairly steady. Valencia firsts are leaving first hands on the basis of 5 to 5¼c. for round lots and seconds 4¼ to 5c. Currants show no change, the firm feeling being maintained. Business has been done for wholesale lots at 5½ to 5¾c.

CANNED GOODS.

The only feature in canned goods appears to be a stronger feeling in tomatoes, but there is little or no movement in any line to note. Occasional sales of round lots are reported at $1 to $1.05, but other lines are dull and unchanged.

GREEN FRUIT.

There is little doing in green fruit, but prices are fairly steady, while stocks are not large, in view of the wants for holiday requirements. Business in this connection will not be felt for some time in green fruit, and in the meantime the market is quiet. Florida oranges are moving slowly at $2.75 to $3.75 and lemons are unchanged.

FISH.

The fish market is quiet and without feature at the moment, but stocks are light and prices very steady. In fact once the winter roads are an accomplished fact, a higher range is anticipated, and staple lines especially, such as herring and dry cod are in very small supply.

HOPS.

The market has a steady tendency, and holders' ideas in the country are pretty firm. There are some nice lots still in first hands through the Townships section, but they are held for 20c., and the best bid so far has been 19c., so that no business results On spot there is very little stock offering, and what there is is held for 21c. to 22c.

APPLES.

The apple market rules firm, advices from Liverpool continuing steady. On spot values have a firm tendency, with a fair movement on the basis of $2 to $2.25.

PROVISIONS.

There is some business in pork at quotations, but holders do not expect any movement of importance until the winter roads are an accomplished fact. We quote as follows: Canadian short cut, per brl. $16.00 to $16.25; mess pork, western, per brl. $13.50 to $14.00; short cut, western, per brl. $16.25 to $16.50; hams, city cured, per lb. 10½c. to 11½c; lard Canadian, in pails, 8⅞c. to 9c; bacon, per lb. 9c. to 10c; lard refined, per lb. 7¾ to 8c.

DRESSED HOGS.

Dressed hogs are coming forward more freely and are meeting with a fairly good demand but at lower prices. Car loads are offering at $5.25 to $5.50. Single hogs are selling at $5.75.

EGGS.

There is still a good enquiry for eggs the low price and excellent condition of the stock offering, keeping up the consumptive demand. Limed are unchanged 15 to 16c.

(Continued on page 18.)

FLOUR AND FEED.

TORONTO, DEC. 10, 1891.

In all breadstuffs steadiness has characterized the market. There has been some alteration in feed, particularly in bran, shorts, and barley, all of which are considerably higher than they were last week.

The meeting of the Millers' Association was well attended. The scheme of incorporation was defeated. A resolution was passed to memorialize the Dominion Government to pass an order in council authorizing the Quebec, Montreal, Toronto, Hamilton and London Boards of Trade to name one delegate each to meet in Montreal and select a straight roller standard more in harmony with this year's winter wheat product, and that the expenses be paid in the usual way. Several other resolutions were passed.

The following report on the credit system was adopted: It stated that the committee had visited the managers of the following banks: Commerce, Dominion, Imperial, Toronto, Standard, Traders', Ontario, of Toronto; in Montreal, Merchants', Molsons and British North America; at Ottawa, Bank of Ottawa; at Hamilton, Bank of Hamilton. The committee recalled to their recollection the action of the Millers' Association in 1882, where at a large meeting of the millers of this province it was decided to stop the system of selling flour on credit in car loads. Of late, the credit system having crept in again, it was deemed desirable to have the banks co-operate with the millers to check it. They submitted to the bankers the resolution passed at the last meeting of millers, pledging themselves so far as possible to individually stop selling flour on credit in car loads. The banks in every instance expressed sympathy with the movement and pledged themselves to assist them in this matter. The committee recommended in all cases where sales are made in car loads of flour and mill feed, that the members would pledge themselves to attach the bills of lading to the draft, which will only be given up on payment.

A resolution was passed disapproving of short weight in barrels, of which complaints had been received, the object of the dishonesty being to meet competition, etc. The Dominion Government is to be requested to have the officers of the inland revenue look after short weight in bag and barrel, and the undertare of barrels.

FLOUR.—City millers' and dealers' prices are: Manitoba patents, $5.25; strong bakers', $4.85; Ontario patents, $5; straight roller, $4.75; extra, $4.10 to $4.15: low grades, per bag, $1.25 to $1.75.

Car prices are: Toronto freights—Manitoba patents, $5.30 to $5.50; Manitoba strong bakers' $4.90 to $5.10; Ontario patents, $4.50 to $4.90; straight roller, $4.15 to $4.25; extra, $4.05 to $4.10; low grades, per bag, $1.25 to $1.75.

MEAL—Oatmeal is unchanged at $4.30 to $4.35 for standard and rolled, and cornmeal at $3 to $4.

FEED—Bran is firm at $14.50 to $15, shorts at $16 to $17, oats 34 to $35c. and feeding grades of barley at 49 to 51c.

HAY—Deliveries are backward and prices firm at $11.50 to $12 on track.

STRAW—is quiet at $6 to $6.50.

SPECIALTY.

- Stone Ground Flour -

No Frozen Wheat used.

Meals and Feed of all kinds.

Mention this Paper.

J. & R. ROBSON,

Brantford, Ont.

Dominion Mills,

LONDON, ONT.

HEADQUARTERS FOR

OATMEAL

CORNMEAL, POT BARLEY, SPLIT PEAS, ROLLED WHEAT, AND ALL BREAKFAST CEREALS.

Write for Samples and Prices.

CARTLEY & THOMSON,

303 to 311 Talbot St.

HARRY T. DEVINE & CO.,

FLOUR, FEED AND PRODUCE MERCHANTS.

Sole Agents for Vancouver, New Westminster and District for LEITCH BROS.' CELEBRATED OAK LAKE MANITOBA FLOUR.

City Office and Store : 130 Condova St.

Wharves, No. 1 and 2 : False Creek, Westminster Avenue,

VANCOUVER, B.C.

BRANDON ROLLER MILLS,

Brandon, Man

—MANUFACTURERS OF—

Hungarian, Patent, Strong Bakers

-- FLOUR --

Also Oatmeal, Rolled Oats, Rolled Oatmeal Granulated and Standard.

Dealers in all kinds of grain and feed.

ALEXANDER, KELLY & CO'Y,

PROPRIETORS.

N. WENGER & BROS.,

AYTON, ONT.

- - MILLERS - -

(Hungarian Process)

BRANDS :

KLEBER, MAY BLOSSOM.

AGENTS :

J. L. SMITH & SON, - Montreal.

EPHRAIM ERB, - Halifax.

HODD & CULLEN

Roller Millers.

FLOUR

Manufactured "Hulgarian" System.

Our brands are

Classic,
Anchor,
White Frost,
Challenge,
Diadem,
Strong Bakers.

Heavy dealers in

Oats, Oatmeal, Beans, Peas. Middlings, Bran.

Quotations by wire.

Address, STRATFORD, ONT.

With eight years experience in putting up prepared cereals in packages, we have seen imitations come up and go down and then disappear except from the Grocers shelves where they have remained an annoyance sometimes for years.

IRELAND'S PREPARED FOODS

Stand the test. They are reliable, delicious and nourishing, because they are PREPARED FOODS. They are not common goods like those sold in bulk. People will not buy common goods in packages but once or twice, they soon see the fraud. There is only one cataract like Niagara and only one class of prepared foods like those put up in packages by

The Ireland National Food Co., (Ltd.,) Toronto.

F. C. IRELAND, B. Sc., Managing Director, 109 Cottingham Street.

EMBRO OATMEAL MILLS.

D. R. ROSS, - - EMBRO, ONT.

A CHOICE QUALITY OF

Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways. Have new machinery for the manufacture of Rolled Wheat and Graham Flour and will be pleased to have orders

Tilsonburg Mills

PATENT PAN DRIED

OATMEAL

FLOUR High Patents, Bakers and Low Grades.

Split Peas, Pot Barley and Corn Meal.

Feed of all kinds.

E. D. TILLSON, TILSONBURG, ONT.

LEITCH BROS. MILLERS, OAK LAKE

LEITCH TRADE MARK OAK LAKE

Grinders of MANITOBA WHEAT EXCLUSIVELY

MONTREAL MARKETS.—Continued

POULTRY.

Turkeys and chickens are in good demand all receipts being quickly moved out of dealers' hands but the call for geese is slow. We quote : Turkeys, 9 to 10c. per. lb. ; chickens, 6 to 8c. geese, 6 to 7½c, ducks, 8 to 9c ; partridge are steady at 40 to 45c. per brace for firsts, and 25 to 30c. per brace for seconds.

BUTTER.

The market does not show any alteration. Prices generally are too high for shipping business, and there is only a small movement to note on jobbing account. Creamery is held for 24c., but 23½c. is the very best bid, while lots of Townships dairy offered at 20c. did not find any takers. There is very little doing in Western, 16 to 17c. being the basis.

CHEESE.

It is a purely nominal market for cheese which dose not show any animation, while prices are hard to fix. The stock is not excessive, is in few hands and firmly held, so that with limits not high enough no movement of importance is noted.

GRAIN.

There is a small local movement in oats, but the general market is dull. Wheat and peas are changing hands at railroad points, but there is no business on spot. The stocks in store compared with those of a week ago show an increase of 25,398 wheat, 14,373 barley, and a decrease of 4,756 peas, 42,398 oats, and 1,130 rye. Compared with a year ago there is an increase of 172,934 wheat, 178,716 peas, 20,628 oats, 237,575 barley, and a decrease of 3,933 corn, 5,110 rye. We quote:—No. 2 hard Manitoba, $1.03 to $1.04 ; No. 3, do., 97c; No. 2 Northern, $1.04; peas, 75 to 76c. per 66 pounds ; oats, 35½ to 36c. per 34 pounds in store, corn, 72c. duty paid ; feed barley, 48 to 50c. ; good malting do., 60 to 62c.

FLOUR.

There is only a small jobbing movement in flour which does not show any change of importance. City grades have a small call for actual wants at about $5.00 to $5.10 and Ontario straight rollers $4.70 to $4.80 but these prices would be shaded for a round lots. The stock in store shows an increase of 3,702 bbls. compared with a week ago and a decrease of 7,966 bbls. compared with a year ago. Patent spring, old wheat $5.30 Patent spring, new wheat, $5.00 to 5.50 ; Patent winter, $5 to $5.04 ; straight roller $4.70 to $4.80 ; Extra $4.40 to $4.55 ; Superfine $3.95 to $4.18 ; City strong bakers' $5.00 to $5.10; Strong bakers' $4.75 to 5.50.

OATMEAL.

The oatmeal market is quiet, but prices rule steady with holders not disposed to concession, $2 to $2.10 being the basis.

HALIFAX MARKET QUOTATIONS.

(Wholesale Selling Rates.)

HALIFAX, Dec. 9, 1891.

BREADSTUFFS.—So far as wheat and flour are concerned, dragging their weary length of dullness along, there is no vitality whatever in the trade. The volume of trade is large enough but there is no possible profit in it.

Manitoba highest grade patents, $5.75 to 6.00 ; High grade patents, $0.00 to 5.20 ; Good 90 per cent Patents, $0.00 to 5.05 ; Straight grade, $0.00 to 4.90; Good seconds, $0.00 to 4.60 ; Graham flour, $0.00 to 5.15 ; Oatmeal, $0.00 to 4.45 ; Rolled wheat, $5.55 ; Wheat bran per ton, $00.00 to $19.50; Middlings, $00 00 to $23.50 ; Shorts, $00.00 to $22.50. ; Moulee, $24.00 to $28.50 ; Split Peas $0.00 to $4.40; White beans per bushel, $1.50 to 1.55 ; Pot Barley per bbl, $3.90 to $4.00 ; Canadian oats, choice quality, 43c. to 45c. ; P. E. I. oats 41 to 43c.

SUGAR.—Refined sugar continues firm with an upward tendency, and although no actual advance in prices has been established, a stop has been put to cutting.

Cut loaf, 5½c. ; Granulated, 4½c. ; Circle A, 4⅜c.; White extra C, 4¼c.; Standard, 3½c. to 3⅝c ; Extra Yellow C, 3⅛c.; Yellow C, 3¾c.

MOLASSES.—The local market is very quiet but firm, and the holders of the small quantities that are at hand here evince no anxiety to do business at the non current rates.

Barbados, 36c. ; Demerara, 35 to 38c. ; Diamond N. 48c. ; Trinidad, 32½ to 33c.

FISH.—There is nothing new to report regarding fish in this market. Receipts are gradually dwindling down, and stocks on hand are lower than they have been for many years at this season. A sluggish export business is doing, but there is really not life and probably a very narrow margin of profit in trade. Hard C. B. codfish ex vessel $4.25 ; western shore $3.75; bank $4.50; bay $4; Newfoundland $3.70.

ST. JOHN, N. B., MARKETS.

ST. JOHN, N. B., Dec. 9. 1891

The cold wave last week has been succeded this by very much milder weather, and has had the effect of inducing a large number of coasting vessels to make an extra trip for supplies, which makes a noticeable increase in business along the wharves, and ware houses of the wholesalers and jobbers. The fall trade has been unusually good with them, though the retailers have complained considerably at the small amount of money in circulation.

SUGAR—There is a stronger tone to the sugar market, though prices are about the same as last quoted. Holders do not seem as anxious to sell as a few days ago. Granulated is quoted 4½ to 4⅝c. Yellows at 3½ to 3⅓c. Paris Lumps 6½ to 6¾c.

SYRUP—in cans are dull, though a fair demand is noticed for bbl. and half bbls. 3 to 3⅛ is about the quotation.

FLOUR—There is not much doing in breadstuffs, though all dealers are well stocked. The demand is fair and prices are firm. It is hard to decide whether to look for an upward or downward move, as opinions are so conflicting. Manitoba patents $6 to $6.10, Ontario high grade $5.35 to $5.40, medium patents $5.10 to $5.25.

OATMEAL—Low stocks have caused a good inquiry for oatmeal, which has put oatmeal up somewhat. Rolled is selling at $4.80 to $4.90, Standard at $4.75 to $4.85.

CORN MEAL—Has been in better demand the past week, though prices are unchanged. It is selling at $3.10 to $3.20.

COUNTRY PRODUCE.

APPLES.—Good No. 1 stock are hard to get, though the market is fairly well supplied with No. 2 apples. Bishop Pippins, Baldwin and other No. 1 kinds are selling readily at $2.50 to $2.85. No. 2. sell at $1.85 to $2.

BUTTER.—Is without change, the market has been fairly well supplied and prices are 17 to 19c.

EGGS.—Are scarce, and any nice lots readily sell at 22c.

CHEESE.—Is higher and scarce, being quoted at 10½ to 11c.

BEANS.—Are $1.70 to $1.85.

A feather duster disperses but does not remove the dust from the store.

Soap and water are cheap, but soil on goods is expensive.

Restore goods to their proper places as soon after using as possible.

Goods conveniently located save time, money and temper in showing.

The neglect to look after minute details in the factory is a source of great loss to many producers.

A reputation for truthfulness is indispensable to permanent and satisfying success.

Every line of goods embodies a history and a cience worth years of study to understand.

One thing in particular should be impressed upon clerks—the necessity of careful attention to small customers.

Traveller wants Situation.

WANTED—A SITUATION AS TRAveller for Provision House for New Brunswick and Nova Scotia. Apply care J, this office.

A. H. BADGEROW. ALEX. H. DIXON.

The Badgerow, Dixon Bonded Vinegar Manufacturing Co.,

79 and 81 Jarvis St., Toronto

Highest award, Toronto Exhibition.

A. HAAZ & CO.,

Bonded Manufacturers of

Honey Dew, White Wine, Malt and Cider VINEGARS.

74 Bagot Street, - Kingston, Ont.

TRY

KOH-I-NOOR TEA

Best in the World.

Sold only by

T. B. Escott & Co.,

London, Ont.

Elliott, Marr & Co.,

Importers of Teas

—AND—

Wholesale Grocers.

LONDON, ONT.

DAVIDSON & HAY

Wholesale Grocers,

36 Yonge Street,

TORONTO.

- FLATS -

In stock fresh "Clover Leaf" Salmon and "Clover Leaf" Lobsters, in flat tins, containing the finest parts of the fish.

Be particular to look for the word "CLOVER LEAF" on every label.

Sloan & Crowther

WHOLESALE GROCERS,

59, 61 and 63 Front St. E.,

TORONTO.

STUART, HARVEY & CO.

IMPORTERS AND

WHOLESALE GROCERS

A Large and Well-Assorted Stock of

Teas, Sugars and General Groceries

NOW IN STORE:

New Muscatels,
" London Layers,
" Connoisseur Clusters,
" Valencia Shelled Almonds,
" Sultanas.

HAMILTON, ONT.

To the Trade.

NEW SALMONS.

We offer 1100 cases Red Salmons "British American" brand, the best on the market, at $1.30 per dozen, 30 days.

QUALITY GUARANTEED.

N. QUINTAL & FILS,

WHOLESALE GROCERS,

274 St. Paul Street,

MONTREAL.

Write for samples of Sugars.

RIO COFFEE

Ex. S. S. Phidias.

WARREN BROS. & BOOMER,

35 and 37 Front St. East,

TORONTO, ONT.

EDWARD ADAMS & CO.

ESTABLISHED 1846.

Wholesale Grocers and Importers of

TEAS,

SUGARS,

COFFEES,

TOBACCOS.

95 & 97 Dundas St., London, Ont.

BALFOUR & CO.,

IMPORTERS OF TEAS

—AND—

WHOLESALE GROCERS,

HAMILTON.

WESTERN ONTARIO AGENTS FOR

Cherry's Irish Mustard, X.D.S.F.

This is superior to any other grade in the market. Try it.

NEW

Dates.
Malaga Raisins.
Valencia Shelled Almonds
Grenoble Walnuts.
California Dried Fruits.

SMITH & KEIGHLEY

WHOLESALE GROCERS,

9 Front St. E., Toronto

Thos. KINNEAR & Co

Wholesale Grocers and Importers of

TEAS,

SUGARS,

COFFEES,

AGENTS FOR

Cherry's Irish Mustard, X.D.S.F.

This is superior to any other grade in the market. Try it.

47 Front St. E., - TORONTO.

CEYLON TEAS.

THE CELEBRATED

CRESCENT BRAND REGISTERED. CEYLON TEA

is packed expressly for

J. W. LANG & CO.,

Wholesale Grocers, Toronto.

NEW

Bordeaux Walnuts

—AND—

NEW FRUITS

(NOW IN STORE.)

PERKINS, INCE & Co.,

41 and 43 Front St., Toronto.

J. F. EBY. HUGH BLAIN.

New Prepared

PRUNES BOSNIA.

"LE SPHINX"

BRAND.

Cases, 55 lbs.

EBY, BLAIN & Co.,

Wholesale Grocers,

FRONT AND SCOTT STS. TORONTO.

Business Changes

SALES MADE OR PENDING.

Anderson & Co., grocers, Halifax, have sold out.

PARTNERSHIPS FORMED AND DISSOLVED.

Beaudoin & Larrin, provision dealers, Montreal, have dissolved.

Jacob Pickels & Son, general store and shipping merchants, have registered co-partnership.

Paul Weidmann & Otto Jansohn, general merchants, Weidmann, Ont., have dissolved, Paul Weidmann continuing.

Thos. Doherty & Co., wholesale dealers in teas, Montreal, have admitted B. Wall into partnership under unchanged style.

Mr. J. L. Beckwith, general commission merchant, and Messrs. Thompson & King, mercantile agents, Victoria, B.C., have combined forces and formed the new firm Beckwith, Thompson & King. Their place of business is 51 Wharf St.

REMOVALS AND DEATHS.

John Dick, general merchant, Pine River, Ont., is removing to Ripley.

FIRES.

J. P. Graves, general merchant, Mount Elgin, Ont., is burnt out.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

J. A. Patterson, grocer, Montreal, has assigned.

McGovern Bros., grocers, St. John, N.B., have assigned.

Edward Paradis, grocer, Ottawa, has assigned to P. Larmouth, Ottawa.

Frank Farley, general merchant, St. Valee de Buktrode, Que., has assigned.

A. Kearns, grocer, Toronto, has assigned to Henry Barber & Co., Toronto.

Demand of assignment has been made of Onesime Gagne, grocer, Sorel, Que.

Geo. Stevens, trader, Peterboro, Ont., has assigned to J. W. Brisbin, Peterboro.

John S. May, dealer in teas, Orangeville, has assigned to John Irwin, Orangeville.

C. E. Creighton & Co., wholesale grocers and commission merchants, Halifax, have assigned.

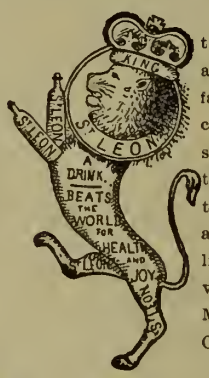
Chas. Griffin, general merchant, Havelock, Ont., has assigned in trust to John Finlay, Norway.

F. A. Cousins, grocer and fruit dealer, Orangeville, Ont., has assigned to D. A. Brown, Orangeville.

STEEL, HAYTER & CO.,
Importers of
INDIAN TEAS
Direct from their estates in Assam.
New Season's Teas are now arriving.
PROPRIETORS OF THE WELL-KNOWN
"MONSOON" BRAND.
Samples and Quotations on application.
11 & 13 Front St. E. Toronto.
Calcutta and London Firm : Octavius Steel & Co.
Telephone 2354.

CORTICELLI
SPOOL SILKS & TWISTS,
EMBROIDERIES & FANCY SILKS.
To satisfy and please your customers you must keep the best lines. "CORTICELLI" has that reputation ; if you want to put in a line of these goods. Send for further information and prices to
CORTICELLI SILK CO.,
ST. JOHNS, P. Q.

IT PAYS TO SELL
EMPIRE BAKING POWDER.
ELLIS & KEIGHLEY,
Agents,
TORONTO

HEALTH IS WEALTH.


Health seekers travel far to mountains, lakes, seas and springs, but of all the famous waters to thoroughly cleanse the body of health-destroying impurities, to make the joints supple and make the muscles and frame firm, and cause one to feel fresh life trickling through the veins, give me St. Leon Mineral Water. — I. Bliss, Compton, P Q.
For particulars apply
St. Leon Mineral Water Co., Ltd.,
Head Office, 101½ King St. W., Toronto.
BRANCH—Tidy's Flower Depot, 164 Yonge St.

33 1/3 %
advance on cost is what the retailer makes on Gibson's Icina, besides saving the labor and waste of parcelling icing sugar, eggs and the other ingredients usually sold for icing cakes and pastry. Icina is popular with the housekeeper because with it she can ice a cake in three minutes, without use of eggs. Sold in 1 lb. and ½lb. packets, 24 lbs. in a case ; Chocolate, Pink or White assorted or any kind separate. Please order through your jobber or direct from
GIBSON & GIBSON,
Cocoa and Chocolate Makers,
Toronto.

Headquarters for Fruits. We beg to quote you ; Oranges—Jamaica, Finest ; Florida Lemons.—Fine Bright Lemons Messinas ; Choice Florida Lemons. Bananas.—Fine Yellows. Onions.—Canadian Yellow and Red ; Spanish ; Canadian Fancy Yellows "Spanish," in crates. Apples.—Choice Winters ; Fine Fameuse. Cranberries, Cape Cod Fancy, cheap and good ; Malaga Grapes. Fancy New Hallawii Dates. (G M's.) Raisins, New Bevans Brand.—New Imperial London Layers, New Extra Desert Clusters, New Buckingham, New Imperial Russians, New Connoisseur Clusters, Fancy Cartoon Raisins, fancy style. Fancy California Pears.—Exceptionally fine Fruit. Canned Goods.—French Peas, F. Delory's Petits Pois Fins, 2-lb tins ; Peaches 3 lb ; Chicken, Turkey, Pig's Feet, Simcoe Corn, Boulter's Peas and Corn, Simcoe Tomatoes, Pears, and Plums ; Honey ; Fine Fall Cabbages. Evaporated Fruit.—Apples, fine, 50 lb. boxes ; Peaches, fine, 25 lb. boxes. Dried Fruit.—Figs, 10 and 18 lb. boxes, New ; Prunes fine and fancy ; Dried Apples. Nuts.—Grenoble Walnuts, Finest New ; Filberts, Sicily ; Peanuts, Green and Roasted ; Valencia Shelled Almonds, finest ; Almonds, Soft Shell ; Brazil, Finest ; Pecans, fine polished. Florida Oranges.—We can now furnish you with the best trades in lucious Florida Oranges A lot of very choice Almeria Grapes have been received, and are bound to please you. Please send trial order. Fine Jellies and Jams in 7 lb. pails, at 75c. per pail.
McBRIDE, HARRIS & CO., Montreal, P.Q.

Cleveland's Baking Powder yields best profit to the grocer, and is of such a superior quality that a customer gained is always retained.

Beware of Imitators.

See our new **5** cent package.

The biggest and best in the market.

Be sure and ask your wholesale grocer for a dollar box of the big 5 cent package of

BARM YEAST.

BARM YEAST MFG. CO.,

TELEPHONE 1920. 35 Wellington St. E., Toronto.

IT PAYS TO SELL

Empire Baking Powder.

Manufactured by

Ellis & Keighley,

TORONTO.

PICKLING VINEGAR.

T. A. LYTLE & CO.,

Bonded Manufacturers,

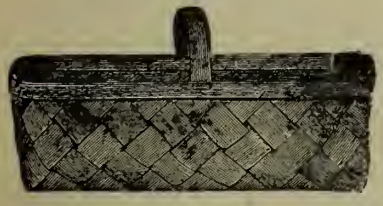
124--128 RICHMOND ST. W.,,

TORONTO.

P. DOTY & SON,

(Successors to W. B. Chisholm)

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers.

Oakville, Ont.

B. R. Nelles,

CRIMSBY, ONT.

Packer and Preserver of the Celebrated BEAVER Brand Canned Goods, Evaporated Apples.

JAMS and JELLIES

IN GLASS AND PAILS.

Wholesale Only.

The British Columbia Fruit Canning and Coffee Co'y, Lt'd.

VANCOUVER, B.C.

Importers and Manufacturers of

COFFEES, SPICES, MUSTARDS,
CREAM TARTAR, BAKING POWDER, &c.,
FLAVORING EXTRACTS,
CANDIED PEELS,
JAMS, JELLIES, MARMALADES and
CANNED FRUITS

Chivers' Carpet Soap

For cleansing and restoring carpets. Warranted to take out grease or ink, and restore the colors. Likewise in all woolen fabrics

Chivers' Disinfectant Cloth Soap

Will clean all kinds of cloth, removing grease, ink, etc., restoring the colors like new. For price. etc., address

J. H. WALKER,
Alma, Ont.

TO THE TRADE

—IN—

Canned Goods.

We are making all arrangements for this season's pack—and enlarging our factory considerably—Thanks for last season's trade and soliciting this year's.

Faithfully yours,

D. W. DOUGLAS,
St. Johns, P.Q.

TORONTO SALT WORKS,

128 Adelaide E., Toronto,

Sole City Agents for the "Canada Salt Association"

Dealers in all kinds of Table, Dairy, Meat Curing, Barrel and Land Salts.

The "Acme" Table Salt (new process) will not get damp or hard.

Two Silver Medals, at Industrial Exhibition, Toronto, 1890, for our "Acme" Table Salt and our "Star Brand" Dairy Salt.

BREADMAKERS

Large cake. YEAST Large package

You should sell it.

Because it is positively the Best.

5c. yeast, $1.00 box. Varnished wrapper, six large sized cakes in each package; thirty-six packages in each box. Your customer gets for 5c. six large sized cakes (not five) and you a big profit. All wholesalers keep it. Price, $1.00 box. large cake, large package.

2c. yeast 50c. a box. Handsome varnished lithographed wrapper, containing two large sized cakes and packed in substantial wooden box of forty-five packages. A package costs you a shade over 1c. and sells for 2c. or if you wish three for 5c. giving you a splendid profit. It sells well, you should have it. Write at once to your wholesale for a box, all keep it. Price 50c. large cakes.

We need your Money.

You need our goods. Let us get acquainted. Send for our catalogue, free. We positively assert we can add much to your profits, Pocket and Table Cutlery, Flat and Hollow ware, Jewelry, and a great variety of most salable and profitable Show Case Goods.

THE SUPPLY CO.,
Niagara Falls, Ont.

IT PAYS TO SELL

EMPIRE BAKING POWDER.

MANUFACTURED BY
ELLIS & KEIGHLEY,
Toronto.

YOUR STOCK
Is not complete
without a full line of

Munn's Boneless Codfish.

There is no nicer or choicer material packed anywhere.

Be sure and send your orders for this ECONOMICAL and CONVENIENT article of food.
Packed in 2 lb. bricks.
Assorted Boxes 5 lb., 10 lb., 20 lb. and 40 lbs.

We have also on hand
Thick Codfish Steak,
packed in 100 lb. Boxes.

BUY THE BEST.
STEWART MUNN & CO.,
22 St. John St., Montreal.

Established 1849.

GOLD, SILVER
—AND—
BRONZE MEDALS
20 1st prizes.

Reg. Trade Mark.
MICHEL LEFEBVRE & CO'Y
Manufacturers of
Lion--L--Brand
Pure Vinegars, Mixed Pickles, Jellies, Jams, Preserves.
Montreal, P.Q.

Send for Price List of our various brands of chewing gum.

C. T. HEISEL,
36 38 Lombard St.
TORONTO.

CRINKLED TISSUE
—FOR—
SHOP DECORATIONS.

CRINKLED TISSUE.

20 colors, each line done up in rolls 20½ in. wide and contains 10 feet.

VIRGIN WHITE.	GRASS GREEN.	PALE CORAL.
SEA GREEN.	DARK CORAL.	MOSS GREEN.
PRIMROSE.	CANARY.	JET BLACK.
AMBER.	MANDARIN.	CELESTIAL BLUE.
ORANGE.	BLUSH PINKS.	FRENCH GREY.
ROSE PINK.	TERRA COTTA.	APPLE GREEN.

Price per doz. rolls, $2.40.

THE COPP CLARK CO., Ltd., 9 Front St. West, Toronto.

FROM THE WRINGER TO THE STARCH BOWL

NEW PROCESS

IVORINE STARCH

REQUIRES NO BOILING

COLLARS, CUFFS, Etc.

May be Starched directly after passing through the WRINGER

WILL NOT STICK TO THE IRON

Saves Labor!
Saves Time!
Saves Linen!

MAKES PERFECT WORK

☞ **FULL DIRECTIONS ON EACH PACKAGE**

TRY IT!

ST. LAWRENCE STARCH COMPANY, Ltd.
MANUFACTURERS

Get Strong

—BY TAKING—

JOHNSTON'S FLUID BEEF.

Keep Strong

—BY TAKING—

It Regularly.

W. G. A. LAMBE & CO.,

Commission Merchants,

TORONTO.

AGENTS FOR

The St. Lawrence Sugar Ref'g Co., Montreal.

The British America Starch Co., Brantford.

OYSTERS! OYSTERS!

W. Heyson's Celebrated Baltimore daily by express. Write for quotations.

Jas. Dickson & Co., Agents,
26 W. Market St., Toronto.

Finnan Haddie, Cod Fish,
Labrador Herrings, Ciscoes, &c.

FOR PEARLEY TEETH. TRY SOMERVILLE'S Mexican Fruit **CHEWING GUM.**

REINHARDT & CO.,

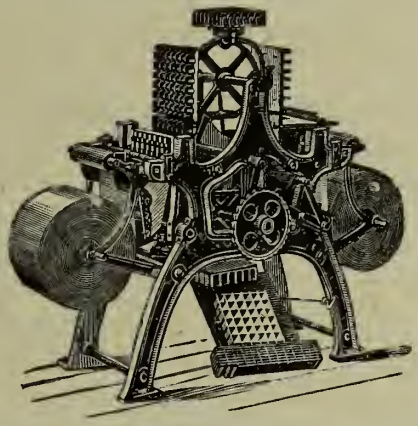
SALVADOR LAGER

IS THE VERY BEST.

TORONTO.

Northumberland Paper and Egg Case Co.

Sole Manufacturers of Machine Made Egg Case Fillers. (Straw Board.)



We also make a first-class Wooden Case, and can therefore supply a complete Egg Case at the lowest possible price. For prices and other information, address the Mills, CAMPBELLFORD, ONT

The Norton Manufacturing Co.,

E. P. Breckenridge, Toledo, Pres. — C. C. Warren, New York, Sec.-Treas.

Edwin Norton, Chicago, Vice-Pres. — W. C. Breckenridge, Resident-Manager.

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

FRUIT, PAINT, LARD, BAKING POWDER, FISH AND LOBSTER

CANS.

Capacity, fifty thousand cans per day.

Sole Agents in Canada for Norton Brothers

"Solder Hemmed" Caps.

Inquiries and Correspondence Solicited.

HAMILTON, - ONT.

TOILET PAPERS

IN PACKAGES AND IN ROLLS. PERFORATED AND PLAIN.

Made from very Choicest, Purest Stock.

IN PACKAGES		
IMPERIAL,	4½ x 6½	1000 sheets.
ROYAL,	4½ x 6½	Special
PURITAN,	5½ x 7½	1000 sheets.

PERFORATED AND PLAIN ROLLS	
STANDARD,	HOTEL,
FACTORY,	ATLANTIC.

SPECIAL BRANDS AND WRAPPERS PUT UP TO ORDER. ENCOURAGE CANADIAN MANUFACTURE.

We are sole owners in Canada of all the Patents and Rights of The Albany P. W. Paper Co.

Prices Attractive and Discounts Liberal.

THE E. B. EDDY CO., - HULL, CANADA.

THE GLOBE TOBACCO WORKS CO., OF LONDON, Ltd.

Are manufacturing their Choice Standard Brands of Tobaccos from Pure Virginia and Kentucky Leafs.

CUT PLUG SMOKING :

GOLD FLAKE. HAND MADE.
OLD FLAG. UNCLE SAM.
WIG WAG

FINE CUT CHEWING :

GOLDEN THREAD. GLOBE.
HIGH COURT. JERSEY LILY.
VICTORIA.

A. Smith & Co., Cigar Manufacturers, London, having purchased the Stock and Plant of the above company will continue to manufacture the above first class tobaccos.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Dec. 10, 1890.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Cleveland's Superior Baking Powder in tin cans, per dozen net.

10 cent tins	.....	1 00
¼ lb.	"	1 50
6 oz.	"	2 20
½ lb.	"	2 80
12 oz.	"	4 25
1 lb.	.....	5 50
5 lbs.	.....	25 50

	Per doz
Dunn's No. 1, in tins	2 00
" " 2, in tins	75
Cook's Gem, in 1 lb pkgs	$1 75
" " 7 oz "	85
" " 2 oz "	40
" " 5 lb. tins	65
" " bulk, per lb	12

	Per doz.
Empire, 5 dozen 4 oz cans	$0 75
" 4 " 8 "	1 15
" 2 " 16 "	2 00
" ½ " 5 lb cans	9 00
" bulk, per lb	15

COOK'S FRIEND.

(In Paper Packages.)	Per doz
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, ½ "	14 00
Ocean Wave, ¼ lb, 4 doz cases.	75
" ½ lb, 4 " .	1 30
" No. 1, 2 " .	1 90
" 1 lb, 2 " .	2 20
" 5 lb, ½ " .	9 60

WHITE STAR.	per doz
4 oz tins, 3 doz in case	0 75
12 " 2 doz in case	2 00
5 lb " ½ "	9 00
5 oz glass jars, 2½ doz in case	1 10
10 oz glass jars, 2 doz in case	2 00
Bulk, per lb	0 15

BISCUITS.

TORONTO BISCUIT AND CONFECTIONERY CO.

Abernethy	8½
Arrowroot	$0 11
Butter	0 6
" 3 lbs	0 20
Cabin	0 7½
Cottage	0 8½
Digestive	0 10
Daisy Wafer	0 16
Garibaldi	0 10
Gingerbread	0 11
Ginger Nuts	0 10
Graham Wafer	0 09
Lemon	0 10
Milk	0 09
Nic Nac	0 12
Oyster	0 06
People's Mixed	10½
Pic Nic	0 09
Prairie	0 08½
Rich Mixed	0 14
School Cake	0 11½
Soda	0 06
" 3 lb "	0 20
Sultana	0 11
Tea	0 11
Tid Bits	0 09½
Variety	0 11
Village	0 07½
Wine	0 08½

BLACKING.

Day & Martin's, pints, per doz	$3 20
" ½ "	2 10
" ⅓ "	1 10
Spanish, No. 3	4 50
" " 10	9 00

JACQUAND FRENCH BLACKING.

No 2 .....per gross	2 30
No 3 ..... "	3 45
No 4 ..... "	4 60
No 5 ..... "	6 90

BLACK LEAD.

Reckitt's Black Lead, per box... 1 15
Each box contains either 1 gro., 1 oz.; ½ gro., 2 oz., or ¼ gro., 4 oz.

TELLIER, ROTHWELL & CO'S.

Royal Black Lead, per gross..... $1 80

F. F. DALLEY & CO.

	Per gross.
Silver Star Stove Paste	9 00
Packed in fancy wood boxes, each box contains 3 doz.	

BLUE.

Reckitt's Pure Blue, per gross.. 2 10

TELLIER, ROTHWELL & CO'S.

Parisian Square Blue, per lb.. 13 to 14c

CORN BROOMS.

CHAS. BOECKH & SONS.

	per doz
X Carpet, 4 strings, net.....	$3 60
" 4 " "	3 20
3 " 3 " "	2 95
XXX Hurl 4 " "	2 90
1X " 4 " "	2 65
2X Parlor 4 " "	2 50
3 " 3 " "	2 25
4 " 3 " "	1 85
5 " 2 " "	1 50
Warehouse 4 " "	3 25
Ship 4 " "	4 00
1 Cable 2 wire bands, net	3 25
2 " 3 " "	4 00

CANNED GOODS.

	Per doz	
Apples, 3's	$1 00	$1 10
" gallons	2 25	2 50
Blackberries, 2	2 00	2 25
Blueberries, 2	1 25	1 40
Beans, 2	.....	1 00
Corn, 2's	1 05	1 10
" Special Brands	1 30	2 10
Cherries, red pitted, 2's ...	2 25	2 40
Peas, 2's	1 05	1 15
Pears, Bartlett, 2's	....	2 00
" Sugar, 2's	....	1 70
Pineapple, Baltimore	2 40	2 50
" Bahama	2 90	3 00
Peaches, 2's	2 10	2 25
" 3's	3 00	3 50
" Pie, 3's	1 60	1 65
Plums, Gr Gages, 2's	1 75	2 00
" Lombard	1 75	2 00
" Damson Blue	1 90	2 00
Pumpkins, 3's	0 90	1 00
" gallons	3 00	3 25
Raspberries, 2's	2 25	2 40
Strawberries, choice 2's ..	2 25	2 40
Succotash, 2's	1 50	1 65
Tomatoes, 3's	1 05	1 10
Finnan haddies	.....	1 40
Lobster, Clover Leaf	.....	2 95
" Other brands	2 10	2 30
Mackerel	1 00	1 10
Salmon, Horseshoe, talls .	....	1 40
" flats.	....	1 70
" white	1 10	1 25
Sardines Albert, ¼'s tins	..	11½
" ½'s "	...	18
Martiny, ¼'s " .	10	10½
" ½'s " .	16,	17
Other brands, 9¾,	11,	16, 17
P & C, ¼'s tins	23,	25
" ½'s "	33,	36
Sardines Amer, ¼'s "	6½,	8
" " ½'s "	9,	11

JAMS AND JELLIES.

DELHI CANNING CO.

Jams assorted, extra fine, 1's ...	2 35
Jellies, extra fine 1's	2 25

TORONTO BISCUIT & CONFECTIONERY CO

	Per lb
Jams, absolutely pure—apple ...	$0 06
Family	0 07
Black and Red currant. Raspberry, Strawberry, Peach and Gooseberry per lb	0 12
Plum	0 10
Jellies—pure—all kinds	0 10
These goods are put up in glass jars and in 5, and 10 lb. tins and 28 lb. pails.	
Marmalade—orange	0 12

CANNED MEATS.

Comp. Corn Beef	1 lb cans	$1 50	$1 65
" "	2 "	2 55	2 70
" "	4 "	4 80	5 00
" "	6 "	8 00	8 25
" "	14 "	17 50	18 50
Minced Collops,	2 lb cans		2 60
Roast Beef	1 "		1 50
"	2 "	2 60	2 75
"	4 "		4 75
Par Ox Tongue,	2½ "	$8 50	8 75
Ox Tongue	2 "	7 85	8 00
Lunch Tongue ..	1 "		3 25
" ..	2 "	6 00	6 25
English Brawn.	2 "	2 75	2 80
Camb. Sausage.	1 "		2 50
" "	2 "		4 00
Soups, assorted.	1 "		1 35
" "	2 "		2 25
Soups & Boulli..	2 "		1 80
" "	6 "		4 50
Potted Chicken, Turkey, or Game, 6 oz cans			1 60
Potted Ham, Tongue or Beef, 6 oz cans			1 35
Devilled Tongue or Ham, ½ lb cans			1 40
Devilled Chicken or Turkey, ½ lb cans			2 25
Sandwich Ham or Tongue, ½ lb cans			1 50
Ham, Chicken and Tongue, ½ lb cans			1 75

MINCE MEAT.

BRYANT, GIBSON & CO.'S—TORONTO.

Mince Meat, ½ gal glass jars, $9 50
Ditto, 25 and 40 lb pails, per lb. 12½c

J. H. WETHEY'S—ST. CATHARINES.

Condensed, per gross, net..... $12 00

CHEWING GUM.

ADAMS & SONS.

	To Retailers.
Tutti Frutti, 36 5c bars	$1 20
Monte Cristo, new 180 " ...	1 30
(with brilliant stone ring)	
Sappota, 150 " ...	1 00

ALWAYS ORDER RECKITT'S BLUE.

Prices Current, Continued—

Sweet Fern,	230	" ...	0 75
Red Rose,	115 pieces	...	0 75
Magic Trick,	115 "	...	0 75
Oolah " "	115 "	...	0 75
Puzzle Gum	115 "	....	0 75
Bo-Kay (new)	150 pieces	...	1 00
Mexican Fruit, 36 5c. bars		.....	1 20

C. T. HEISEL.

	To retailers per box	
Red Jacket,	115 pieces.	0 75
Royal Fruit,	36 5c. pkgs.	1 20
Digestive,	120 pieces.	0 80
Largest Heart	150 "	1 00
Globe picture	150 "	1 00

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO.S.

Chocolate—	Per lb.
French, ¼'s....6 and 12 lbs.	0 30
Caraccas, ¼'s..6 and 12 lbs..	0 35
Premium, ½'s..6 and 12 lbs...	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs .	0 24
Sticks, gross boxes, each...	1 00
Cocoa, Homœopat'c, ¼'s, 8 & 14 lbs	30
" Pearl " " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs.....	18

BENSDORP'S ROYAL DUTCH COCOA.

¼ lb. cans, per doz.....	$2 40
½ " " "	4 50
1 " " "	8 50

JOHN P. MOTT & CO.'s
R. S. McIndoe, Agent, Toronto.)

Mott's Broma.....per lb	$0 30
Mott's Prepared Cocoa	28
Mott's Homœopat'c Cocoa(¼s)	32
Mott's Breakfast Cocoa.....	35
Mott's Breakf. Cocoa(in tins)	40
Mott's No. 1 Chocolate.....	30
Mott's Breakfast Chocolate...	28
Mott's Caracas Chocolate.....	40
Mott's Diamond Chocolate....	22
Mott's French-Can. Chocolate	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibbs.....	30
Mott's Cocoa Shells.....	5
Mott's Vanilla Chocolate stick	22&24
Mott's Confec Chocolate.....22c—	40
Mott's Sweet Choc. Liquors 21c—	30

COWAN COCOA AND CHOCOLATE CO.

Cocoas—	
Hygienic, 1, ½, ¼ lb. boxes	70, 75
Iceland Moss ¼ lb in 12 lb boxes	35
Soluble (bulk) 15 & 30 lb bxs...	18, 20
Soluble (tins) 6 lb and 12 lb....	20
Cocoa Nibs, any quantity ...	30, 35
Cocoa Shells, any quantity...	05
Cocoa Essence.....per doz	1 40
Chocolates—	
Mexican, ¼, ½ in 10 lb bxs	30
Queen's Dessert, "	40
Vanilla "	35
Sweet Caracas "	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross...	00
Pure Caracas (plain) ¼, ½ lbs	40
Royal Navy (sweet)	30
Confectioners' .in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

WALTER, BAKER & CO'S.

Chocolate—	
Pre'um No. 1, bxs. 12 & 25 lbs each	40
Baker's Vanilla in bxs 12 lbs each	52
Caraccas Sweet bxs 6 lbs each, 12 bxs in case.....	53
Eagle, sweet & spiced, bxs 12 lbs each	33
Vanilla Tablets, 416 in box, 24 bxs in case, per box.....3	65
Spanish Tablets, 100 in box, 12 bxs in case.....3	00
German Sweet Chocolate—	
Grocers' Style, in cases 12 boxes, 12 lbs each	25
Grocers' Style, in cases 24 boxes, 6 lbs each	25
48 Fingers to the lb., in cases 12 bxs 12 lbs each.....	25
48 Fingers to the lb., in cases 24 bxs 6 .bs each	25
Cocoa—	
Pure Prepared boxes, 12 lbs each	40
Cracked, boxes, 20 lbs each, 1 lb and assorted papers.....	32
Cracked, in bxs, 12 lbs., each, ½ lb. papers	32
Cracked, in bags, 6, 10 & 25 lbs each	32
Cocoa and shells, 12s and 25s.....	30
Breakfast Cocoa—	
In bxs, 6 & 12 lbs., each, ½ lb. tins	45
In boxes, 12 lbs., each, 1 lb. tins, decorated canisters.....	45
Broma—	
In boxes, 12 lbs., each, ½ lb. tins.....	40

GIBSON & GIBSON'S

	per lb
Sydney Gibson's Cocoa, ¼s	0 30
Dr. Clarke's Cocoa, ½'s and ¼'s tins	0 45
Soluble Cocoa bulk in boxes	0 18
Prepared do " ...	0 22
Sydney Gibson's Chocolate, ¼s. and ⅛s	0 30
Gibson's Rock do ½s.	0 28
Dr. Clarke's do ¼s.	0 30
Confectioners' Pure Chocolate 10 lb. blocks	0 30
Vanilla choc. sticks, per gross...	1 00

	per doz
Gibson's Icina, } 24 lbs in case }	1 25
Gibsou's Icina, }	2 25

Packed chocolate, white and pink assorted, or if required, any kind separate.

COFFEE.

GREEN c. per lb

Mocha.....	30, 35
Old Government Java.....	27, 32
Rio	19, 24
Plantation Ceylon.....	29, 31
Porto Rico.....	24, 28
Guatemala.....	24, 26
Jamaica.....	22, 23
Maracaibo	24, 26

WHOLE ROASTED OR PURE GROUND.

ELLIS & KEIGHLEY'S.

	c. per lb
Java.....	33, 34
Java and Mocha	34, 36
Plantation Ceylon.....	...35
Arabian Mocha	...37
Santos.....	28, 28
English Breakfast.....	16, 24
Royal Dandelion in 1 lb tins..	... 26

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend.....	... 33
Our Own "	... 31
Laguayra "	... 29
Mocha and Java.....	32, 33
Java, Standard.....	... 33
" Old Government.....	30, 32
Arabian Mocha.....	 36
Santos	... 28

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs.....	30
Standard Imperial in sealed tins, 25 and 50 lbs.....	32
Standard Blend in sealed tins, 25 and 50 lbs.....	33
Ground, in tins, 5, 10, 15 and 25 lbs.....	20, 30
Say's Parisien, in ½ and 1 lb tins	30

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	$0 75
" " " " 1, 1½ oz....	1 25
" " " " 2, 2 oz.....	1 75
" " " " 3, 3 oz.....	2 00

FIRE LIGHTER.

"Star" Fire Lighter, per gross.	$1 70

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz	
Cases, No. 1, 2 oz tins.....	$2 75	$3 00
" No. 2, 4 oz tins.....	4 50	5 00
" No. 3, 8 oz tins.....	8 00	8 75
" No. 4, 1 lb tins.....	12 60	14 25
" No. 5, 2 lb tins.....	25 00	27 00

FRUITS.

FOREIGN. c. per lb.

Currants, Provincial, bbls...	5¾, 6
" " ½ bbls	5¾, 6¼
" " cases	6¼, 6¾
" Filiatras, bbls....	6, 6¼
" " ½ bbls...	6⅛, 6¼
" " cases ..	6¼, 6½
" Patras, bbls.....	6⅞, 7
" " ½ bbls.....	7, 7⅛
" " cases.....	7¼, 7⅜
" Vostizzas, cases.	7½, 9½
" " ½ cases	8½, 10
" 5-crown Excelsior (cases).....	9½, 10
" " ½ case....	9⅝, 9⅝
Dates, Persian, boxes, ...	5½ 6
Figs, Elemes, 14 oz., per box	... 9
" 10 lb boxes	11½ 12½
" 20-lb "	12 13
" Seven-Crown	16½ 17
Prunes, Bosnia, bags	... ..
" " cases, ...	5½ 6½
Raisins, Valencia, off stalk, old.....	3½ 5
" New, off stalk.....	5½ 6
Selected	7½ 8
Layers	7 8
Raisins, Sultanas.....	9, 13
" Eleme	... ...
" Malaga:	
London layers	2 25 2 65
Loose muscatels	2 20 2 50
Imperial cabinets	2 75 3 00
Connoisseur clusters	3 50 3 80
Extra dessert "	4 25 4 75
" " " qrs.	1 25 1 30
Royal clusters	..... 5 00
Fancy Vega boxes.....	6 75 6 80
Black baskets	3 50 4 00
" " qrs	1 25 1 30
Blue "	4 25 4 60
Fine Dehesas	5 40 5 50
" " qrs	1 80 1 90
Lemons, Malaga boxes.....	3 50 4 00
" " chests...	7 50 8 00
" Messinas	4 50 5 00
Oranges, Jamaicas	6 50 7 00
" Floridas.....	3 00 3 50

DOMESTIC.

Apples, Dried, per lb....	0 04	0 04¾
do Evaporated.....	0 06	0 07½

LICORICE.

YOUNG & SMYLIE'S LIST.

5 lb boxes, wood or paper, per lb	0 40
Fancy bxs. (36 or 50 sticks), per box.....	1 25 1 25
"Riuged" 5 lb boxes, per lb.	0 40
"Acme" Pellets, 5 lb cans per can	2 00
" " Fancy boxes (30s) per box.....	1 50
"Acme" Pellets, Fancy paper boxes, per box (40s)	1 25
Tar Licorice and Tolu Wafers, 5 lb cans per can	2 00
Licorice Lozenges, 5 lb glass jars	1 75
" " 5 lb cans.....	1 50
Purity" Licorice, 200 sticks ...	1 45
" " 100 "	0 72½
Imitation Calabria, 5 lb bxs p lb	0 25

LARD.

"FAIRBANK'S" REFINED COMPOUND.

In Butter Tubs.....	.....	0 08½
Fancy "	.....	0 09
3-hoop pails	0 09	0 09½
60 lb. cases of 3 lb., 5 lb., and 10 lb. tins, per lb	.....	0 10

MUSTARD.

ELLIS & KEIGHLEY'S. cts

Durham, Fine, in ¼ and ½ lb tins per lb	25
" Fine, in 1 lb jars.....	22
" Fine, in 4 lb jars.....	70
" Ex Sup., in bulk, per lb.	30
" Superior, in bulk, per lb	20
" Fine, " "	15

COLMAN'S AND KEEN'S

In 4 lb jars.....	75
In 1 lb jars.....	25
D. S. F., in tins, per lb	41
" in ½ lb tins.....	42
" in ¼ lb tins, per lb.....	44
D. F. in ½ lb tins, per lb	26
" ¼ " "	28

NUTS.

	per lb.	
Almonds, Ivica	14	15
" Tarragona.... ...	13½	15
" Fornigetta	13	14
Almonds, Shelled Valencias	28	30
" " Jordan.	40	45
" " Canary....	28	30
Brazil.....	10	12½
Cocoanuts, per 100		6 00
Filberts, Sicily.....	10½	11
Pecans	11	15
Peanuts, roasted	11,	13
" green	9	10
Walnuts, Grenoble	14	15
" Bordeaux	10,	11
" Naples, cases		...
" Marbots.....	12	13
" Chilis	12	13

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO

PICKLES.

John Bull, mixed, in bulk.....	$0 45
" Chow Pic'le, in bulk	0 50
" m'xed & Chow Chow	1 90
" Mixed & Chow-Chow pts	2 15
" Mixed & Chow-Chow qts	3 40
" " " 16 g.	1 90
Horse Radish, bottles, per doz	2 25

SAUCES.

John Bull, kegs, per gal.....	1 25
" ½ pt. bottles, per doz.	
" ½ pt. bottles, per doz (according to quantity) 90c to	1 00
Devonshire Relish, kegs p. gal	1 75
" " ½ pt, bottles, per doz	1 25
Niagara Tomato, kegs. per gal	1 25
" " Reputed pints	1 25
Raspberry Vinegar, per doz	2 25
Raspberry Syrup and vinegar ...	2 25

Terry's Candied Peels.	c. per peels
Lemon, 7 lb boxes.....	...
Orange, "	...
Citron "	...

LEA & PERRIN'S. per doz.

Worcester Sauce, ½ pts...	$3 60 $3 75
" " pints	6 25 6 50

LAZENBY & SONS.

	Per doz
Pickles, all kinds, pints.....	3 25
" " quarts	6 00
Harvey Sauce—genuine—hlf. pts	3 25
Mushroom Catsup " "	2 25
Anchovy Sauce " "	3 25

PRODUCE.

DAIRY. Per lb

Butter, creamery, rolls	$0 26 $0 27
" " tub...	0 24 0 25
" dairy, tubs, choice	0 16 0 18
" " medium	0 12 0 15
" low grades to com.	0 10 0 12

THE KEY TO OUR SUCCESS.

We use the BEST MATERIALS for the production of the BEST GOODS.

We personally manage our business in every Department, from the Buying to the Shipping.

If you have not already had our goods send us a trial order. We know the quality of them will convince you and your customers of their superiority.

Our Sodas are without any doubt the best ever produced.

Our Sweet Goods for appearance and fine flavor sell themselves.

The Toronto Biscuit and Confectionery Co.,
7 Front St., E., Toronto,

Prices current, continued—

Butter, pound rolls	0 17	0 18
" large rolls	0 14	0 16
" store crocks	0 14	0 16
Cheese	0 10¾	0 11
COUNTRY		
Eggs, fresh, per doz	0 17	0 19
" limed	0 14	0 16
Beans	1 20	1 50
Onions, per bbl	1 75	2 25
Potatoes, per bag	0 43	0 55
Hops, 1890 crop	0 11	0 13
" 1891 "	0 16	0 20
Honey, extracted	0 08	0 10
" section	0 12	0 16

PROVISIONS.

Bacon, long clear, p lb.	0 07½	0 08½
Pork, mess, p. bbl	13 75	14 00
" short cut	16 00	16 50
Hams, smoked, per lb.	0 11	0 11½
" pickled	.....	....
Bellies	0 10½	0 11
Rolls	0 08½	0 09
Backs	0 10	0 11
Lard, Canadian, per lb	0 09½	0 10¼
Hogs	4 00	5 40
Tallow, refined, per lb.	0 05	0 05½
"rough, "	.. ..	0 02

RICE, ETC.

	Per lb
Rice, Aracan	3½, 4c
" Patna	4½, 5½
" Japan	5, 5½
" extra Burmah	3½, 4
Grand Duke	6½, 7½
Sago	4¾, 5½
Tapioca,	5½

SPICES.

GROUND.	Per lb.	
Pepper, black, pure	$0 12½	$0 15
" fine to superior	10	15
" white, pure	20	28
" fine to choice	20	25
Ginger, Jamaica, pure	25	27
" African, "	..	18
Cassia, fine to pure	18	25
Cloves, " "	14	25
Allspice, choice to pure	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure	30	35
Cream of Tartar, fine to pure	25	37

STARCH.

EDWARDSBURG STARCH CO. LIMITED, MONTREAL. c. per lb.

No. 1 White, 4 lb cartoons	5c
Canada Laundry	4½
Silver Gloss, crates, 6 lb. boxes	6½
Silver Gloss, 1 lb chromos	6½
Satin, Starch 1 lb chromos	7
No 1 White, barrels & halves	4⅝
Benson's Canada Prepared Corn	7½
Canada Corn	6½
Rice Starch, 1 lb	8¾

BRITISH AMERICA STARCH CO BRANTFORD.

1st quality white, 3 lb. cartoons,	5
Lily White gloss, crates	6½
Brantford gloss, 1 lb	7
Lily White gloss, 1 lb chromo	6½
Canada Laundry, Boxes	4½
Pure Prepared corn	7½
Challenge Corn	6½
Rice Starch, fancy cartoons	8½
" cubes	7½

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40-lb boxes. 1, 2, and 4 lb. pack'g's	8
36-lb boxes, 3 lb. packages	8
12-lb "	8½
38 to 45-lb boxes	8
Silver Gloss Starch—	
40-lb " 1, 2 and 4 lb packages.	9
40-lb " ½ lb package	9½
40-lb " ¼ "	10
40-lb " assorted ½ and ¼ lbs	9½
6-lb " sliding covers	9½
38 to 45 lb boxes	9
Oswego Corn Starch—for Puddings, Custards, etc.—	
40 lb boxes, 1 lb packages	8½
20 " "	8

ST. LAWRENCE STARCH CO.'S

Culinary Starches—	
St. Lawrence corn starch	7½
Durham oorn starch	6½
Laundry Starches—	
No. 1, White, 4 lb. Cartons	5
" " Bbls	4⅝
" " Kegs	4⅝
Canada Laundry	4½
Ivory Gloss, six 6 lb. bozes, sliding covers	6½
Ivory Gloss, fancy picture, 1 lb packs	6½
Patent Starch, fancy picture, 1 lb. cartons	7

SUGAR. c. per lb

Granulated, cane 15 bbls or over	4⅛
less than 15 bbls	5
" beet, 15 bbls or over	4⅛
" " less than 15bbls	4¼
Paris Lump, bbls and 100 lb. bxs	5½
" " 50 lb. boxes	5⅝
Extra Ground, bbls	5⅝
" " less than a bbl.	6
Powdered, bbls	5½
" less than a bbl.	5⅝
Extra bright refined	4⅜
Bright Yellow	4⅛
Medium "	3¾
Brown	3⅜
Raw	3⅜

SYRUPS AND MOLASSES.

SYRUPS. Per lb.	bbls.	½ bbls
D	2¼	2⅜
M	2⅜	2½
B	2½	2⅝
V.B	2⅝	2¾
E.V.B.	2¾	2⅞
E. Superior	2⅞	3
XX	2⅞	3
XXX	3	3⅛

MOLASSES. Per gal.		
Trinidad, in puncheons	0 35	0 36
" bbls	0 38	0 40
" ½ bbls	0 40	0 42
New Orleans, in bbls	0 45	0 50
Porto Rico, hdds	0 38	0 40
" barrels	0 42	0 45
" ½ barrels	0 44	0 47

TOBACCO AND CIGARS.

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	67c
Ingots, rough and ready, 7's	64
Laurel, 3's	57
Brier, 7's	55
Index, 7's	50
Honeysuckle, 7's	58
Napoleon, 8's.	54
Royal Arms, 12's	55
Victoria, 12's	53
Brunette and Lovely, 12's	50½
Prince of Wales, in caddies	51½
" in 75 lb boxes	51
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	55
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
½ lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

GLOBE TOBACCO COMPANY.
CUT SMOKING TOBACCO.

	Per lb
The Old Flag, ⅛ lb. in 5 lb. boxes	70c
" " " 1 lb. Fancy Tins	70c
" " " ½ " " "	41c
Gold Flake, 1-5, 6 lb boxes	70c
" " ⅛, 5 "	70c
" " 1-10, 5 "	80c
" " 1 fancy tins	70c
" " ½ " "	41c
" " 1 " glass jars	77c
Hand Made 1-5, 6 lb boxes	65c
" " ⅛ 6 "	68c
" " 1 fancy tins	68c
" " ½ " "	40c
" " 1 glass jars	75c

GRANULATED SMOKING TOBACCO:

Uncle Tom, 1-5, 6 lb boxes	45c
" " 1-10, 6 lb "	45c

LONG CUT SMOKING TOBACCO.

Wig Wag, ½, 6 lb boxes	41c
" " 1-5, 6 lb "	43c
" " 1-10, 6 lb "	45c

FINE CUT CHEWING TOBACCO.

Golden Thread, 5 & 10 lb pails	95c
Globe, - - - " "	90c
Victoria, - - - " "	75c
High Court, - - " "	70c
Jersey Lilly, - - " "	65c
Golden Thread, 1-16 " Foil in ½ gro. boxes, per gross	9 05
Solace " 1-16 " Foil in ½ gro. boxes, per gross	6 05

CIGARS—S. DAVIS & SONS, Montreal.

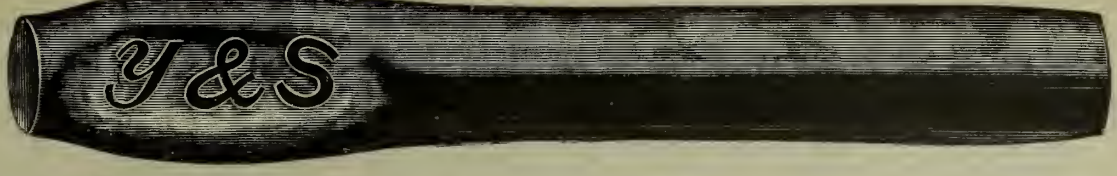
Sizes.	Per M
Madre E' Hijo, Lord Landsdowne	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00

Cigarettes, all Tobacco—

Cable	7 00
El Padre	11 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	$7 50
Puritan	6 25
Sultana	5 75



PURE CALABRIA "Y. & S." LICORICE, 4, 6, 8, 12 and 16s to pound.
"ACME" LICORICE PELLETS, In 5-pound Tin Cans.
TAR, LICORICE and TOLU WAFERS, in 5-pound Tin Cans.
LICORICE "Y. & S." LOZENGERS, In 5-pound Tin Cans and 5-pound Glass Jars.
"PURITY," PURE PENNY-LICORICE, 100 and 200 Sticks in a Box.

Manufactured Exclusively by **YOUNG & SMYLIE,**
BROOKLYN, NEW YORK.

☞ Where did you see this advertisement?

Prices current, continued—

Derby	4 00
B. C No. 1	4 00
Sweet Sixteen	3 50
The Holder	3 85
Hyde Park	10 50

CUT TOBACCOS. per lb

Puritan, tenths, 5 lb. boxes	74
Old Chum, ninths, 5 lb box	71
Old Virgin., 1-10 lb pkg., 10 lb bxs	62
Gold Block, ninths, 5 lb boxes..	73

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	83
Puritan, 1-10, 5 lb boxes	85
Athlete, per lb	1 15
Hyde Park	10 50

SALT.

Bbl salt, car lots	1 15
Coarse, car lots, F.O.B.	0 70
" small lots	0 85 0 90
Dairy, car lots, F O.B	1 25
" small lots	1 50
" quarter-sacks	0 45 0 50
Common, fine car lots	0 80
" small lots	0 95 1 00
Rock salt, per ton	15 00
Liverpool coarse	0 75 0 80

SOAP.

Ivory Bar, 1 lb. bars per lb	5½
Do. 2, 6-16 and 3 lb bars "	5
Primrose, 4½ lb bars, wax W "	4½
" 1 " " "	4¾
John A, cake, wax W. per doz	42
Mayflower, cake, "	42
Gem, 3lb bars per lb	3½
" 13 oz, 1 and 2 lb. bars	3¾
Queen's Laundry, per bar	5½
Pride of Kitchen, per box	2 75
Sapolio, ½ gross boxes	3 25
" per gross, net cash	12 00

MORSE'S SOAPS. Per lb

Mikado (wrapped)	0 04½
Eclipse "	0 04½
Stanley Bar	0 04½
Defiance	0 04½
Toronto, 12 oz Per doz	0 50
Ruby, 10 oz "	0 30
Monster, 8 oz "	0 24
Detroit, 14 oz "	0 48
Lily White "	0 90
Everyday "	0 80
Queen City, 14 oz "	0 72

Per box

Mottled in 5 box lots, 100 bars	5 00
" " " 60 bars..	3 00
Floater (boxes free)	6 50
Electric	2 75
Hard Water Electric	2 50
Royal Laundry	3 25
Octagon	4 00

Per doz

Royal Magnum	0 25
" " 25 doz per box.	0 20
Anchor, Assorted	0 40
" Castile	0 50
Morse's Assorted	0 45
Morse's Roso	0 45
" Windsor	0 45
" Castile	0 45
Bouquet, paper and wood	0 80
Prize Magnum, White Castile	0 72
" " Honey	0 72
" " Glycerine	0 72
" " Oatmeal	0 72

Per box

" " Honeysuckle	0 72
Sweet Briar	0 85
Extra Perfume	0 55
Old Brown Windsor Squares	0 30
White Lavender	1 00

Per doz

White Castile Bars	0 85
White Oatmeal	0 85
Persian Boquet, paper	2 50
Oriental	0 45
Pure Cocoanut, 3 doz. bxs, wood	0 40
Heliotrope, paper	1 50
Carnation	0 60
Rose Boquet	0 60
Cocoa Castile	0 40
Arcadian	0 45
New Arcadian, per gross	4 25
Ocean Boquet	0 45
Barber's Bar, per lb	0 25
Pure Bath	1 00
Magnolia	1 20
Oatmeal	0 85
Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey	0 70
Plain Glycerine	0 70
Plain Windsor	0 70
Fine Bouquet	1 00
Morse's Toilet Balls	0 90
Tu kish Bath	0 60
Infants' Delight	1 20

WOODENWARE. per doz

Pails, 2 hoop, clear No. 1	$1 70
" 3 " " "	1 90
Pails, 2hoops, clear No. 2	$1 60
" 3 " " "	1 80
" 3 " painted "	1 80
Tubs, No. 0	9 50
" 1	8 00
" 2	7 00
" 3	6 00
Washboards, Globe	$1 90 2 00
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
" Single Crescent	1 85
" Double "	2 75
" Jubilee	2 25
" Glob Improved	1 90
" Quick and Easy	1 80
" World	1 75
" Rattler	1 30

per case.

Matches,	5 case lots	Single cases
Parlor	1 70	$1 75
Telephone	3 90	4 00
Telegraph	4 10	4 20
Safety	4 20	4 30
French	3 60	3 75

Railroad (10 gro. in case)
Single case and under 5 cs. $4 00
5 cases and under 10 cases 3 90
Steamship (10 gro. in case)
Single case and under 5 cs. 3 80
5 cases and under 10 cases 3 70

per doz.

Mops and Handles, comb.	1 25
Butter tubs	$1 60 $3 20
Butter Bowls, crates ast'd	3 60

CLOTHES PINS.

5 gross, per box	0 75
4 gross, "	0 85
6 gross, "	1 20

CHAS. BŒCKH & SONS. per box

5 gross, single & 10 box lots	0 75 0 80
Star, 4 doz. in package	0 85
" 6 "	1 25
" 4 " cotton bags	0 90

INDURATED FIBRE WARE.

½ pail, 6 qt	$4 00
Star Standard, 12 qt.	4 50
Milk, 14 qt	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	3 25
" " round "	3 50
Handy dish	3 75
Water Closet Tanks	18 00

WASHING COMPOUND.
Housekeeper's Quick-Washing per case.

5c pkgs 100 in case	3 50
10c " 60 in case	4 00

DURABLE PAILS AND TUBS

WM. CANE & SONS, MANUFACTURING CO NEWMARKET.

	Per doz.
Steel hoops, painted and grain'd	2 20
Brass hoops, oiled and varnish.	3 25
No 1 tubs	9 50
No 2 "	8 50
No 3 "	7 50

YEAST.

BARM MFG. CO. per box

3 doz. 5c. packages, in boxes	1 00
3 doz. 10c. " "	1 95
1½ " 10c. and 3 doz. 5c. packages in assorted boxes	2 00

BREADMAKER'S

per box

5c packages, 36 in box	1 00
2c " 45 in box	0 50

"OUR NATIONAL FOODS."

	pkg.	doz
Desiccated Wheat	4 lb.	$2 25
" Rolled Oats	4 "	2 25
Snow Flake Barley	3 "	2 25
Desiccated Rolled Wheat	3 "	2 25
Buckwheat Flour, S. R	5 "	2 25
Prepared Pea Flour	2½ "	2 00
Baravena Milk Food	1 "	2 50
Patent Prepared Barley	1 "	2 00
Patent Prepared Groats	1 "	1 50
Gluten Flour	4 lb.	3 00
Farina, very choice	1½ lb.	1 40

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto

10 dy. to 60 dy		2 20
8 dy. and 9 dy	2 65	2 70
4 dy. to 7 dy	2 90	2 95
3 dy C.P.	3 95	4 00
3 dy A.P	3 45	3 50

HORSE NAILS:
"C" 60 to 60 and 10 per cent. from list.

HORSE SHOES:
From Toronto, per keg 3 50

SCREWS: Wood—
Flat head iron 77½ p.c. dis
Round " " 72½ p.c. dis.
Flat head brass 75 p.c. dis.
Round head brass 70 p.c.

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under)		1 35
2nd " (26 to 40 inches)		1 35
3rd " (41 to 50 ")		3 30
4th " (51 to 60 ")		3 50
5th " (61 to 70 ")		4 00
ROPE: Manilla	0 12	0 12½
Sisal	0 08	0 08½
New Zealand	0 08	0 08½

AXES: Per box, $6 to $12.
SHOT: Canadian, dis. 7½ per cent.
HINGES: Heavy T and strap 04½ 05
" Screw, hook & strap. 03¾ 04¾

WHITE LEAD: Pure Ass'n guarantee ground in oil.

25 lb. irons per lb	5½
No. 1 "	5
No. 2 "	4½
No. 3 "	4

TURPENTINE: Selected packages, per gal 0 55 0 56
LINSEED OIL per gal, raw 0 58 0 59
Boiled, per gal 0 61 0 62
GLUE: Common. per lb 0 10 0 11

PETROLEUM.

F. O. B. Toronto	Imp. gal.
Canadian	0 15 $0 16
Carbon Safety	0 17 0 18
Canadian Water White	0 20 0 22
Amer'n Prime White	0 23
" Water White	0 24 0 25
Photogene	0 27 0 00

DRUGS AND CHEMICALS.

Alum	lb	$0 02 $0 03
Blue Vitriol		0 06 0 07
Brimstone		0 02½ 0 03½
Borax		0 13 0 14
Camphor		0 65 0 75
Carbolic Acid		0 35 0 45
Castor Oil		0 10 0 11
Cream Tartar		0 30 0 31
Epsom Salts		0 01½ 0 02
Paris Green		0 16 0 17
Extract Logwood, bulk		0 13 0 14
" " boxes		0 15 0 17
Gentian		0 10 0 13
Glycerine, per lb		0 18 0 20
Hellebore		0 16 0 17
Iodine		5 50 6 00
Insect Powder		0 35 0 45
Salpetre		0 08½ 0 09
Soda Bicarb, per keg		2 50 2 75
Sal Soda		1 00 1 25
Madder		0 12½

VINEGAR.

A. HAAZ & CO

XX, W.W	0 20
XXX, W.W	0 25
Honey Dew	0 30
Pickling	0 30
Malting	0 45

THE BADGEROW FALCONER VINEGAR CO

French Bordeau per gal	0 34
Tarragona "	0 32
Triple "	0 30
Fruit Vinegar "	0 27
Pickling "	0 28
XXX "	0 25
Extra XX "	0 22
XX "	0 20
X "	0 16
Cider Vinegar	0 16 to 0 25
Honey Vinegar	0 25
Eng. Malt Vinegar	0 50 to 0 60
Bottled Malt Vinegar, qts	2 00
Methylated Spirits	2 00 to 2 25

FISH.

Oysters, per gallon	1 25	
" select, per gallon		1 50
Pickerel per lb		0 06
Pike do		0 05
White fish do		0 07½
Manitoba White fish do		0 08
Salmon Trout do	0 07	0 08
Lake herring do		0 04

Pickled and Salt Fish:

Labrador herring, p. bbl	5 50	6 00
Shore herring "		5 00
Salmon trout, per ½ bbl	4 25	4 50

Dried Fish:

Codfish, per quintal	5 25	5 75
" cases	5 00	5 50
Boneless fish per lb		0 04
Boneless cod "	0 06½	0 08½

Smoked Fish:

Finnan Haddies per lb	0 06	0 06½
Bloaters per box	1 00	2 25
Digby herring "		0 15

Sea Fish:

Haddock per lb		0 06½
Cod "		0 08½
B.C. salmon "		0 06

— THE —

ST. LAWRENCE SUGAR REFINING CO'S

GRANULATED
AND YELLOWS
AND SYRUPS

ARE PURE.

: NO BLUEING :

Material whatsoever is used in the manufacture of

OUR GRANULATED.

THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL.

Offer for sale all grades of REFINED SUGARS and SYRUPS of the well-known brand of

Redpath

CERTIFICATES OF STRENGTH AND PURITY.

OFFICE OF THE PUBLIC ANALYST,

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Co., Montreal:

GENTLEMEN,—I have personally taken samples from a large stock of your Granulated Sugar, "REDPATH" brand, and carefully tested them by the Polariscope, and I find these samples to be as near to absolute purity as can be obtained by any process of Sugar-Refining.

The test by the Polariscope showed in yesterday s yield 99·90 per cent. of Pure Cane Sugar, which may be considered commercially as ABSOLUTELY PURE SUGAR.

JOHN BAKER EDWARDS, P.L.D., D.C.L., F.C.S.,

Public Analyst for the District of Montreal, and Professor of Chemistry.

CHEMICAL LABORATORY, MEDICAL FACULTY, McGILL UNIVERSITY.

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Company:

GENTLEMEN,—I have taken and tested a sample of your "EXTRA GRANULATED" Sugar, and find that it yielded 99·88 per cent. of Pure Sugar It is practically as pure and good a Sugar as can be manufactured.

Yours truly,

G. P. GIRDWOOD.

PURE ROCK SALT
—FOR—
Cattle and Horses.
TORONTO SALT WORKS,
128 Adelaide Street East
Sole Agents for
RETSOF MINING COMPANY.
Write for Quotations

THE CANADA MEAT PACKING CO.,

MONTREAL,
BEEF AND PORK PACKERS,

Curers of the Celebrated C.M.P Brand of Smoked Meat, Sugar cured extra-flavored Hams and Bacon.

Compressed Corned Beef. Ox and Lunch Tongue.
Pure Lard a Specialty.

WRITE FOR QUOTATIONS.

-: HOW TO SELL GOODS :-

Send Ten Cents to the GROCER PUBLISHING Co. for a copy of B. F. Cumming's Prize Essay on "How to Sell Goods."

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LELAND HOTEL
Corner Hastings and Granville Streets, one block from Railway Station and Steamship dock.
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INSLEY & EDWARDS, Proprietors.

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Special apartments for invalids. Bath houses in connection and a staff of male and female attendants. The best of accomodation for Travelers. Rates, $2.00 and $2.50.
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Strictly first-class. Headquarters for Commercial Men. Large sample rooms.
H. A. PERLEY, Prop.

- Queen's Hotel -
MOOSOMIN, N.W.T.
Newly built, newly furnished, Four large sample rooms.
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Strictly first-class. The favorite commercial house along the line of C. P. R
LOUIS HILLIARD, Prop.

The Clarendon Hotel,
Winnipeg, Man.
RUTLEY & McCAFFREY Proprietors.

THE LELAND HOUSE,
Portage La Prairie, Man.
Best sample rooms west of Winnipeg. Strictly first-class.
WM. NEVINS, Prop.

Queen's Hotel,
WINNIPEG, MAN.
First-class in every respect.
JAS. O'CONNOR, Prop. FRED. SPRADO, Mgr.

It is well-known

That successful Doctors read all the latest medical books and papers and go abroad occasionally to study. Successful lawyers read legal publications to learn the latest legal decisions and points constantly cropping up. Teachers, clergymen, druggists, architects, all read the publication issued in the interests of their profession. They must do so to keep up with the times.

The same applies to grocers and general merchants. They must not only read the best papers published in their interests but must also watch the advertisements closely. There they learn the rise and fall in prices; latest trade news and methods of buying, handling and selling goods, so that they may make the greatest profit. A doctor reads much that he already knows, so does a lawyer. So does a number of any of the other professions. So will a merchant. It is often the issue of the paper he misses that is worth dollars to him. His best and safest policy, therefore, is to subscribe for his trade paper.

The only exclusively grocery and general store paper is THE CANADIAN GROCER issued weekly, subscription price $2.00 per year.

W. BOULTER & SONS,
PICTON, ONT.
PACKERS OF THE CELEBRATED
LION

BRAND

Canned Fruits and Vegetables.
Every can has a Lion on the Label as Trade Mark and the words Bay of Quinte canning factories. This Label is a guarantee to the consumer that the quality is first-class. Ask your wholesale grocer for the Lion Brand; do not take any other. The Wholesale Trade only supplied.

Bay of Quinte Canning Factories.
Head Office, PICTON. Branch, DEMORESTVILLE.

EVERY Reader of this paper is a buyer. Therefore advertisers should see that their advertisements do not grow stale. Change them constantly, introducing new goods if you have them; if not let us know what you have in seasonable articles. This is what buyers want

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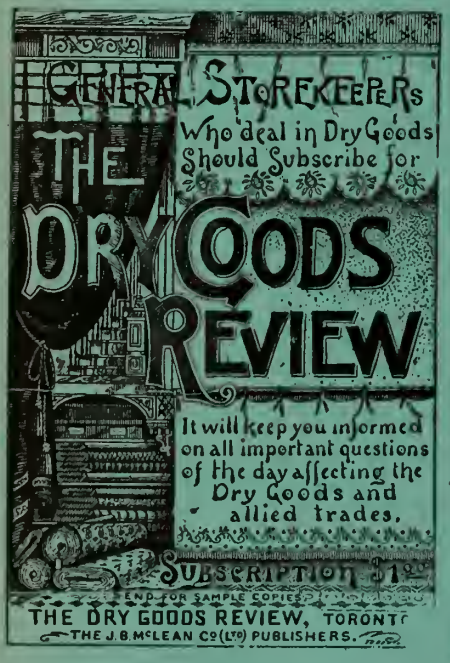
ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

Commercial Travellers.

To any traveller who will send us one new subscriber for three months we will send all the back numbers of the paper containing "Drum Taps." A most entertaining sketch of a week spent on the road by a well-known American Traveller.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Eagle Brand Condensed Milk

Has maintained its high reputation for ABSOLUTE PURITY for over a QUARTER OF A CENTURY.

AS A FOOD FOR INFANTS IT HAS NO EQUAL.

FOR SALE BY
Grocers and Druggists Everywhere.

COMBINATION ALARM TILL.

The most Improved Till made.
It can be set to 32 different combinations. Price, $2.50.

GEO. SPARROW & CO.,
33 Colborne St., Toronto, Ont

Tulloch & Co'y

Manufacturers' Agents and Export Merchants,

85 Gracechurch St., London, Eng.,
Exporters of
Naval and Oilmans' Stores, Linseed Oil.
Portland Cement, Building Materials,
Pig Iron and Metals.

N.B.—Correspondence invited from Canadian firms interested in any of the above lines

CONSIGNMENTS OF PRODUCE SOLICITED.

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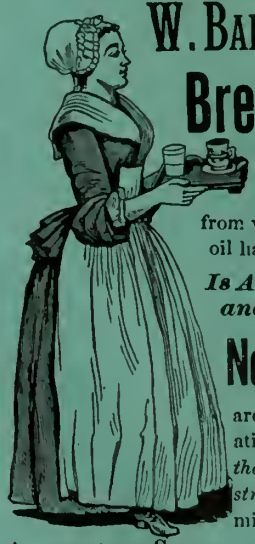
GOLD MEDAL, PARIS, 1878.



W. BAKER & Co.'s Breakfast Cocoa

from which the excess of oil has been removed,

Is Absolutely Pure and it is Soluble.

No Chemicals

are used in its preparation. It has *more than three times the strength* of Cocoa mixed with Starch, Arrowroot or Sugar, and is therefore far more economical, *costing less than one cent a cup.* It is delicious, nourishing, strengthening, EASILY DIGESTED, and admirably adapted for invalids as well as for persons in health.

Sold by Grocers everywhere.

W. BAKER & CO., DORCHESTER, MASS.

-PARISIAN-
BLUE!

Is Stronger and More Economical
THAN ANY OTHER BLUE.

It Does Not Stain the Linen.

TELLIER, ROTHWELL & CO.

DO YOU WANT

Golden { Finnan Haddies, Canned. / Sea Mackerel, Canned. }

—OR—

Smoked Herring Codfish, Etc.

WRITE :—

H. W. NORTHRUP & Co.
South Wharf, Saint John, N. B.

Grand Pacific Hotel
KAMLOOPS, B.C.

The leading hotel in the city. Sample rooms convenient to stores, provided for commercial men

H. SMITH, Proprietor.

COUGH DROPS.

Every retailer should have them at this season of the year. Watson's Cough Drops are the best in the world for the throat and chest; for the voice unequalled. "R. & T. W." stamped on each drop. Write

R. & T. WATSON, TORONTO,
for Prices, etc.

Mention THE GROCER.

ESTABLISHED 1856.

To please your customers sell Martin's Mount Forest Oatmeals.

Ordinary oatmeal is hard to digest because it is not boiled long enough.

By our New Process the meal is partly cooked and is easily digested.

If your wholesale grocer does not keep them write direct to

MARTIN BROS.,
Mount Forest, Ont.
Oats and Feed a Specialty.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

FINE GOODS OUR SPECIALTY.

MADRE E' HIJO (7 SIZES).

THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY $2.00 PER YEAR

VOL. V. TORONTO, DECEMBER 18, 1891. No. 51

Registered.

W. T. BENSON & CO'S.
CANADA
PREPARED CORN
FOR CULINARY PURPOSES.
This most Delicious of all preparations for PUDDINGS, CUSTARDS, INFANTS' FOOD CAKES, &c is universally acknowledged to be superior to any preparation of a similar kind the UNITED STATES OR GREAT BRITAIN; IS
GUARANTEED PURE.
and superior to any similar preparation ever offered to the public: has taken FIRST PRIZE at all CANADIAN EXHIBITIONS and received the
PRIZE MEDAL
AT THE
International Exhibition, London, 1862
ALSO A MEDAL AT THE
Centennial Exhibition, Philadelphia, 1876
Manufactured and Refined by the
EDWARDSBURG STARCH CO'Y.
CARDINAL ONT
MONTREAL, CANADA.
RECIPES
FRUIT PIE
CAKE
CUSTARD
INFANTS FOOD
OMELET

Fac-Simile of Package.

CAUTION:

BENSON'S CANADA PREPARED CORN

Has been sold by every respectable grocer in Canada for more than 33 years. The popularity, purity and excellence of Benson's Prepared Corn for Blanc Mange, Infants' Food, etc., and all dietary purposes, has induced some covetous and unprincipled manufacturers to imitate even the color and general appearance of the wrapper, whereby ordinary purchasers may be easily deceived, unless they protect themselves against imposition by examining the package for the old name, "Benson's Canada Prepared Corn." Manufactured by the

EDWARDSBURG STARCH CO.,

Manufacturers of the Celebrated "Silver Gloss," "Satin," "Canada Laundry," "Rice Starch," "Potato Starch," Etc.

MONTREAL.

ASK YOUR WHOLESALE GROCER

—FOR—

RAILROAD AND STEAMSHIP

MATCHES

GUARANTEED

Second to None.

H. A. NELSON & SONS

Manufacturers and Wholesale Dealers

56 AND 58 FRONT ST. W.,

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MOTT'S DIAMOND CHOCOLATE. JOHN P. MOTT & Co HALIFAX, N.S. ESTABLISHED 1849

IS THE BEST.

ASK FOR

MOTT'S

DUNN'S BAKING POWDER

THE COOK'S BEST FRIEND

Largest Sale in Canada.

Taylor, Scott & Co.,

TORONTO.

THE BEST

IS THE CHEAPEST.

Retail Price, 25c.

—o—

For sale by all first-class grocers

MUNGO CIGARS, EXCEPTIONALLY FINE.

EL PADRE AND CABLE.

ALL-TOBACCO CABLE AND EL PADRE CIGARETTES.

BRYANT, GIBSON & Co.,

TORONTO,

Manufacturers of

This is a facsimile of our bottles.

"Worcestershire Sauce," "Yorkshire Sauce" "Devonshire Relish" Raspberry Vinegar, Evaporated Vegetables, Chocolates, Cocoas, Confectionery.

DURABLE PAILS AND TUBS.

TRY THEM

The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by

Chas. Boeckh & Sons, Toronto,
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DALLEY'S FROST PROOF INK.

2 OZ. CONE BOTTLES

Retails at 5 cents per bottle. Packed in 3, 6 and 12 doz. cases. Sold by all wholesale dealers or the manufacturers.

This is a first-class Black Ink that is guaranteed not to freeze in the coldest weather.

F. F. DALLEY & CO.,
HAMILTON, CANADA.

— ALL —

THE LEADING GROCERS ARE NOW SELLING THE

CELEBRATED

Royal Dandelion Coffee

It is a genuine article—a rapid seller, and gives universal satisfaction.

No first-class grocery stock is complete without it.

Put up in pounds and half pound cans only.

ELLIS & KEIGHLEY,
Sole Manufacturers,
Toronto.

Beware of Imitations.

No Advance

IN PRICE OF

The Original Globe Improved

The Cheapest and Best Washboard in the Market, for sale by all the leading wholesale grocers.

MADE ONLY BY

THE BRANDON MANUFACTURING CO., LTD.,

Strachan Ave., Toronto.

THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY. $2.00 PER YEAR

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SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

THE CANADIAN GROCER has a bona fide combined circulation among grocers and general merchants double that of any trade journal in Canada.

The epithet "dishonored," in its application to an unaccepted draft, means just the same thing that it does in any other connection. It is not one of those commercial terms which have taken on a secondary or special meaning that utterly differs from and completely displaces the primary one. It means "to put dishonor upon," and not simply upon the insensible paper, but upon the person or firm who has issued that paper. Hence, our correspondent, whose letter appears on another page, rightly regards the non-acceptance of a draft, in certain circumstances, as an insult to the house to whom it is returned dishonored. The circumstances required to make it such an offence are: that the goods for which the trader is drawn upon have been received some time before the draft is made upon him; that he has had sufficient time in which to notify the drawer of any mistake or other fault in the shipment; and that warning has been given him that the draft will be made at a certain time. These circumstances give to any man of a courteous disposition a chance to do any demurring, or protesting or appealing for extra time before the draft comes. If he has had adequate opportunity to find all fault and put in all excuses beforehand, his neglect to make use of it until he does so by dishonering the draft is exceedingly ungracious and offensive. A man may not have the money when the draft comes, but in the conditions above supposed, he could say before he is drawn upon that he would be unprepared.

* * *

There are circumstances in which the refusal to honor a draft is no breach of commercial amenity. When the draft accompanies the bill of lading, it frequently is presented for payment before the goods are seen. Of course even between the most upright and largest concerns the refusal to honor a draft till the condition of the goods has been looked into is no more than a matter of ordinary caution. In such a case it is not an unexpected thing, and the house whose draft is declined for such a cause can find no fault with anybody. It happens as well sometimes that drafts accompanying bills of lading are drawn for goods that the receiver is dissatisfied with. He has no option in such a case but to pay or dishonor the draft. With the policy of a business man he usually and quite correctly takes the latter course. He had no chance to do anything before the presenting of the draft, and so is absolved from any charge of boorishness. If the goods have suffered in transit, through railway accident, weather damage or other cause, which may lead to a dispute about their value when come to hand, it is well that the receiver should keep as much as possible of the advantage in his own hands.

* * *

To refuse to honor a draft for a trifling cause, or after ample time and opportunity have lapsed for all complaints and pleas to have been made, is very exasperating to a creditor, and cannot be considered as anything short of an ultimatum from the debtor that he wishes to discontinue trading with the people he treats in this way. He cannot expect any very considerate treatment afterwards from a house which he has used so cavalierly. He puts himself at a disadvantage if he has any intention of trading in the future with that house, whose memory for an ill service may usually be depended on to be good. A rude man may ignore every chance of doing things in a gracious way, that he may exercise his crookedness to the full when the most disagreeable course is all that is left open to him; but in business there are always two sides to the connection, and the man who wants to work against the grain needn't expect to be rubbed down with anything much softer than a brick. Even if a trader has good cause to reserve payment for any particular shipment of goods, he has no reason to put off the statement of his objections until there is a draft made upon him. If he has delayed the matter long after receipt of goods, and after notice of intending draft, he ought to pay the latter when it comes, and depend upon the honor of the house he owes.

* * *

The annoyance which many wholesale merchants and manufacturers are caused by returned drafts has been apparently greater this fall. The cause probably in the majority of cases is want of ready money, though some pretext is very often given instead of this real reason, the drawee being unwilling to admit that he was so negligent as not to advise his creditor in time of his inability to meet the debt. The practice of returning goods is perhaps not less objectionable, but it usually is more justified than that of returning drafts that follow delivery. The return of a draft should be made only in cases where nothing else can be done.

NEWFOUNDLAND COD AND HERRING.

The hostile attitude of the Newfoundland government towards the fishermen of our Maritime Provinces has at last provoked the Canadian government to cancel the privilege it has heretofore allowed to shippers of that colony, of entering their fish into this country free of duty, The tariff clause prescribing the duty on fish now applies to Newfoundland as to any other country. Its codfish will be taxed a cent a pound, and its herring half a cent a pound. The withdrawal of this discrimination in favor of Newfoundland has led the government of that colony to a measure of retaliation. It also exercises a tariff power that was held in reserve, by adding 20c. a barrel to the present duty on flour, which is one of its leading imports from this country. There are several other Canadian products which find a market in Newfoundland that are likely to be further taxed, as the authority under which the addition to the duty on flour is made, leaves it in the hands of the government to impose extra duties as well on pork, butter, tobacco, kerosene, cornmeal, hay, oats, potatoes, turnips, cabbages and other vegetables. The leveying of these extra duties is made conditional upon the imposition of duties upon Newfoundland fish by any country whose fishermen have the privilege of taking fish upon any of the coasts of Newfoundland. As Canada's fishermen have not such a privilege, it is probable that Newfoundland's own courts will rule against the application of this discretionary power to this country.

The beginning of the trouble between the two colonies was caused last year by the enforcement of the Newfoundland Bait Act upon Canadian as upon other fishermen. The bringing of Canadians under the meaning of this Act was a breach of faith on the part of the Newfoundland government. That Act was passed in 1887. It enacted that no bait fish could be sold at the Newfoundland ports except to vessels bearing license from the Newfoundland government. This would limit fishing on the banks to those who held license to buy bait at Newfoundland ports, as United States, Nova Scotia, New Brunswick or Quebec fishermen could not bring the bait from elsewhere and preserve it sufficiently for fishing. When the Act was passed Canada remonstrated and appealed to the Imperial Government to have it vetoed. The Premier of Newfoundland gave assurances both to the government of Great Britain and that of Canada, that the measure would not be enforced against British vessels, as it was calculated only to check the operations of French and other foreign fishermen When the present Premier, Sir. William Whiteway, took office, he enforced the Act against Canada, and in reply to protests and reminders of the pledge given to except Canada from its operation, he said that owing to Canadian vessels supplying bait to the French it was necessary to bring the former also under the provisions of the Act. This year his government went a step farther, and refused to allow any Canadian vessel to take out a license to buy bait. The effect of this would be to put an end ot the fishing industry among thousands of Canadians in the Maritime Provinces. The fish are not in Newfoundland waters only. On the tops of those great plateaus called the banks, whose surfaces do not come up far enough to make islands of them, the fish feed in neutral waters. But Newfoundland holds the key of the situation in her control of the bait. Whether or not she keeps up the extra duty on imports from this country, she will probably endeavor to keep up the prohibitions against bait-buying by our fishermen. Thereby she will increase the quantity of the fish supplied to us by her fishermen, perhaps sufficiently to offset the effect of the duty we have imposed, and will certainly reduce the competition she has heretofore met from our fishermen to stock such foreign markets, as the United States, the West Indies, etc. As for the extra duty she has imposed on Canadian imports, the burden of it will be evaded to a considerable extent, both to Newfoudland importers and Canadian distribztors, by shipping stock from the United States in bond through the Maritime Provinces, a thing which has been done to sme extent already.

Probably the governing party in Newfoundland is not entirely displeased at the conflict of tariffs that has thus arisen between the two colonies, as it will tend to direct both sides of the trade of Newfoundland to the United States. This was what was aimed at by the recent treaty which that colony had negotiated with the United States, but which fell through, mainly,as the Newfoundlanders hold, through Canada's interference. Some natural vindictiveness was felt which probably finds full expression in the present course of the Newfoundlanders.

NOTES ON WINDOW DRESSING.

It works both ways. The best dressed window in the town indicates the most energetic merchant; while the most energetic merchant has the best dressed window.

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To spend labor and time on a poorly-dressed window is that much thrown away. To spend still more time and still more labor, and to have as a result a really attractive window is an investment only surpassed by a good advertisement in a live paper. It will give a great profit.

***

Evergreens are always pleasing at this season. Dress the back, sides and top of your windows with evergreens, and from these hang oranges, lemons, colored eggs, bon bon boxes, bunches of raisins, candy forms, and anything else which will help to make the greens look attractive, such as paper flowers and small flags. Then place some bright fresh goods on the floor of the window, arranging them as regards form and qnantity, as your taste may indicate and as the size of your window will allow. Remember, you are not dressing the window just because it is there and hence must be filled up, but keeping in view that this window is going to attract attention and help you to swell the volume of your trade.

***

It is not always the window containing most goods which is the most attractive, but a window filled with good things and tastefully arranged must indeed be enticing. Such a window may be seen at Mr. A. Donald's store on King St. East, Toronto. For a back ground and running diagonally to the street are piled tea chests, one, two, and three deep, so as to form a step-like pile; on these are placed barrels of currants minus the barrels, that is, just in the form the currants are found by cutting the hoops and removing the staves. Thus three barrels are required for each window and on top of these are placed fancy candy jars. Then on the floor of the window are placed, at intervals, boxes of raisins minus the boxes. These "forms" of raisins (as they may be called) present a clean solid appearance, just as if pressed into that form. Piles of figs, just as taken from their cases are also displayed, and then candies and nuts are piled about four inches deep so as to fill up all the intervening spaces. The window is still further improved by a tub, bottom side up, banked up with candies, and on top a large block of dates surrounded by a row of sauce bottles. Such a window is suitable for Christmas season; but of course is not adapted for the warmer parts of the year.

ORTHODOX ADVERTISING DOCTRINE.

At a recent meeting of the St Louis office man's club the question of advertising was discussed. In the course of his remarks the President, Chas. W. Knapp, is credited by a contemporary with the following timely hint to the spasmodic advertiser: "The faint heart who 'spent fifty dollars once' knows that advertising does not pay, but those other thousands, who contributed the bulk of the $125,000,000 estimated to have been spent last year in the advertising publications of the United States, know that advertising does pay, but will never fully say that they know where it pays best. The vital fact which experienced advertisers learn to appreciate, is that no paper or journal can exist for any extended period, unless it command a certain exclusive constituency of readers. If those be of a class the merchant wishes as patrons, he knows he can reach that particular constituency through that one paper or journal, and through no other."

TORONTO RETAIL GROCERS' ASSOCIATION.

The annual meeting of the Toronto Retail Grocers' Association was held on Monday evening last in Richmond Hall. The following members were present : Messrs. Barron, Gibson, Thackray, Mills, White, Sinclair, Booth, McCulloch, Williamson, Clark, Sykes, Westren, Butcher, Stewart, Mulqueen, Roberts.

President Barron took the chair and opened the meeting at 9 o'clock. He expressed regret that so few members were present upon so important an occasion as the election of officers, which should have brought a large number of the members together.

The minutes were read, and on motion of Mr. Mills, seconded by Mr. Williamson, were received and adopted.

The officers' roll-call found all present but two members of the executive committee.

LEGAL MEASURE.

Mr. Stratton, Inland Revenue collector here, replied to a complaint that short measures of oysters, etc., were given by some local traders. He said that the matter came under the cognizance of the Weights and Measures Inspector's department, to which department he reported he had turned it over, and that it would receive immediate attention. He thanked the association for the notice. On the motion of Mr. Clark, seconded by Mr. Mills, this letter was fyled.

ACCOUNTS.

The secretary presented the following accounts :

Printing circulars for Convention	$ 8.25.
Printing letter-heads	2.50.
Expenses for calling meetings	3.79.
Rent	22.00.
R. Mills	10.15.

Mr. Sykes said that as $200 was appropriated for Convention expenses, he considered that the item of circulars should be included in the report of the Convention committee. Mr. White was of the same opinion. After further discussion, and upon the motion of Mr. Westren, seconded by Mr. Williamson, the circular account was ordered to be paid.

The items for letter-heads and calling meetings were also passed, the former upon the motion of Messrs. Mills and Gibson, the latter upon that of Messrs. Booth and Sykes.

Upon the motion of Mr Booth, seconded by Mr. McCulloch, the rent account was referred to the Executive Committee to be paid if found correct, paid.

Mr. Mills presented an account for $10.15, a long-standing one, which had been owing him since the time of the Commercial Travellers' pic-nic, where he paid out that sum for dinners and hack-hire for base ball team. Upon motion of Mr. Booth, seconded by Mr. McCulloch, the account was passed.

THE REPORT OF THE EXECUTIVE.

Mr. Mills presented the report of the Executive Committee, which was as follows:

1st. That upon the question of the Secretary's salary the committee is unable to report, owing to the absence of that official from the meetings of the Executive. They recommend that the matter be considered by the Executive Committee of 1892.

2d. That in the matter of the collecting agency they find that Mr. Thackray had collected from some thirteen subscribers, and that he has signified his willingness to refund the amount collected from the subscribers.

3d. That they have attended to the matter of circulars to the associations and merchants, the same having been duly posted, and that they recommend that the various amounts in connection with the same he paid.

4th. Your committee also recommend that the notice that no presents will be given at the approaching holiday season by grocers be inserted in the daily press.

Upon the motion of Mr. Clark, seconded by Mr. Booth, this report was received.

THE SECRETARY'S SALARY.

Mr. Gibson moved, with reference to clause 1, that the secretary's salary for the past year be $100. Mr. Williamson seconded this.

Mr. Sykes inquired why members of the Executive should bring forward such a motion, when they recommended in their report that the secretary's salary be fixed by the incoming Executive.

Mr. Gibson explained that the secretary's presence altered the circumstances.

Mr. Mills stated that the question whether the secretary's salary should be $100 or $150 had not been reported on till now, though referred to that committee quite a long time ago.

Mr. Butcher said that he thought that $100 was considered insufficient compensation last year, and that $150 had been recommended.

The Secretary turned up the minutes of last December and read the resolution of the Association, recommending that he receive $150 and that the matter be settled by the Executive Committee.

Mr. Westren thought it extraordinary that twelve months should be allowed to pass before the Executive brought in a report on a matter referred to it, as the matter of the Secretary's salary plainly had been referred to it so long ago as that. If the Secretary had been led to expect an addition of $50 to his salary, it was not treating him considerately to postpone the settlement of the question for so long a time.

Mr. Williamson said the practice of the Association heretofore had been to fix the Secretary's salary at the end of the year of service.

Mr. Butcher considered that Mr. Thackray ought to receive the increase if he had done his duty.

In amendment to the motion, Mr. Westren moved that Mr. Thackray be paid $125.

Mr. Gibson had no objection to a vote of $25 or $50 as a present to Mr. Thackray, but he believed $100 good pay for the services rendered by the Secretary. Mr. Thackray did his duty well as secretary, but the collection of dues and the bringing in of new members were neglected. He declared that there were not 15 members whose fees had been collected outside that room. This, he held, caused a falling off in the membership, as those who got one year in arrears would not relish the idea of paying $4 out at once for back and current fees.

Mr. Thackray showed that upwards of 60 had paid their fees to him, and that the fees of only eight or ten were left unpaid.

Mr. White said, that the criticism by the Executive Committee of the Secretary not doing his duty amounted to a confession that the committee were not doing theirs, as why should an officer be retained if he neglected any portion of his work, as it had been alleged Mr. Thackray had done? He could not but feel that the impression had been left on Mr. Thackray's mind that the salary was to be $150.

The motion that the salary be $100 was then put and carried.

Mr. Roberts moved, seconded by Mr. Westren, that $25 be presented to the secretary.

Several members appeared at a loss to know what fund the money for this was to come from, when Mr. Stewart asked where the salary of $100 was proposed to be taken from. The chairman said, from the general fund. Then, said Mr. Stewart, take this also from the general fund. This brought that cavilling to an end, and the motion was carried.

CHRISTMAS PRESENTS.

After formally adopting the next two clauses of the Executive report, the Association took up that relating to Christmas presents.

Upon this Mr. White remarked that in his opinion the best thing to do with the clause was to strike it out. The agreement to abstain from present-giving was all humbug, as it practically bound nobody. It was better therefore to throw off all hypocrisy, and pass no resolution on the matter, as presents would be given as freely with as without a pledge not to give any.

Mr. Gibson agreed with this view. The gift business was the principal one done by grocers these days, as all seemed to vie with each other to bestow their profits on their customers. He believed there would be more money given away this year in calendars than had been given in former years in other forms at Christmas.

Upon the motion of Mr. Booth, seconded by Mr. McCulloch, the clause was adopted.

THE FINANCIAL REPORT.

Mr. Williamson presented the financial report in considerable detail. It showed a balance on hand in the general fund, after the payment of all outstanding debts, of $97.68.

Mr. Barron presented the report of the

special fund through the secretary, which showed a balance of $526.68.

Upon the motion of Mr. Mills, seconded by Mr. Clark, these reports were adopted.

Mr. Mills moved, seconded by Mr. Westren, that the balance of $97.68 from the general fund be placed in the special fund.—Carried.

ELECTION OF OFFICERS.

The custom introduced by President Barron last year, of giving an inaugural supper upon his election to the presidency, was apparently the cause of considerable modesty this year on the part of several nominees to the same office. But Mr. Barron is a wealthy man, and what he can afford to do in such circumstances ought not to be taken as a rule for all his successors. To expect it of them would be a senseless way of keeping good men out of the office. As it was there was the utmost difficulty in getting any man to consent to serve. The office virtually went a-begging, but at last fell into good hands.

Mr. Gibson and Mr. Butcher, nominees of last meeting, positively declined to serve. Mr. Barron was nominated again, but made it plain that he would not hold the office any longer. Mr. Clark distinctly declined. So did Mr. Roberts, Mr. Mills, Mr. Booth. At last a ballot was taken and Mr. Gibson was elected. He refused to accept the office. Then Mr. Booth was elected by acclamation.

For Vice President Mr. Clark was the unanimious choice.

For Secretary, Mr. Thackray had been nominated at last meeting, but at this he withdrew his name.

Mr. Mills moved, seconded by Mr. Williamson, that the secretaryship be left open till next meeting. Carried.

Upon the motion of Mr. Clark, seconded by Mr. Williamson, Mr. Mills was appointed secretary pro tem.

Mr. Williamson was re elected Treasurer.

Mr. McCulloch consented to serve again as Inner Guard, good-naturedly remarking that the office was but an honorary one, and as nobody seemed to want it he might as well keep it filled.

The following were elected as the Executive Committee: Messrs. Mills, Roberts, White, Westren.

Messrs. Barron, Butcher and Gibson were elected Trustees of the Special Fund.

THANKS.

In a eulogistic speech Mr. Mills voted the thanks of the Association to the retiring President, Mr. Barron. Mr. Williamson seconded him, and the new president, Mr. Booth, conveyed the thanks of the Association to Mr. Barron, who made fitting response.

The new Vice-President, Mr. Clark, was called for for a speech, and replied, expressing the hope that the Association would soon be connected with the Board of the Industrial Exhibition.

Mr. Gibson replied to a vote of thanks that was tendered to him as the retiring vice-president. He thought that a big improvement could be made in the punctuality of the members, and hoped everybody would endeavor to get to the meetings on time.

Mr. Roberts, seconded by Mr. Sykes, moved a vote of thanks to Mr. Thackray for his work in the office of secretary. The vote was duly acknowledged.

THE AT HOME.

Mr. Williamson moved, seconded by Mr. McCulloch, that the Association have an At Home as usual this year.—Carried.

Mr. Clark, seconded by Mr. Roberts, proposed that the Executive committee and the following other members of the Association —Messrs. Gibson, Barron, Sykes, Stewart, Mulqueen, Sinclair, Butcher—be a committee. with power to add to their number, for the purpose of arranging for an At Home.—Carried.

A NEW SECRETARY.

Mr. Gibson moved, seconded by Mr. Mills, that the Executive Committee bring in a report with regard to the new secretary at the next meeting.—Carried.

NOTICE OF MOTION.

Mr. Roberts gave notice that he would move at next meeting that the Trustees of the Special Fund be ex officio members of the Executive Committee.

The meeting then adjourned.

D. C. T. A. SMOKING CONCERT.

Saturday evening last about one hundred and twenty-five of the Dominion Commercial Travellers' Association members and their friends, were present at their rooms, St. James street, Montreal, to enjoy music, refreshments, and an entertainment known as a smoking concert. The President, Mr Fred. Hughes, of Messrs. Caverhill, Rose, Hughes & Co., opened the entertainment with words of welcome to all present. The object of these entertainments is to get the travellers better acquainted with each other. The musical part of the programme consisted of a fine solo by Alfred Chapman, songs by Messrs. Edward Labelle, J. A. Murrin, Mr. Bisset, Mr. Chambers, and a whistling solo by Mr. Rough. Mr. R. C. Wilkins gave a comical recitation, which delighted the boys. The ever original John Rodgers, of Messrs. Evans Sons & Co., who is known form coast to coast, had a speech that brought forth clapping of hands and continued laughter. It was an imitative effort in four languages, Irish, French, Scotch and Jewish. The phonograph was also exhibited, giving a number of selections, after which the company adjourned to an adjoining room, where the committee had heaps of refreshments in readiness for them. Mr. Watson, of Kerry, Watson & Co., was chairman of this committee, and not only in his address showed what an interest he had in the travellers, but also in making himself most agreeable among the guests all evening. It is undecided just what date the next entertainment will take place, but all who attended this will look forward to another good time.

CREAMERIES CONVENTION.

The sixth Annual Convention of the Ontario Creameries Association will be held in the City Hall, Brockville, January 13th, 14th and 15th, 1892. The programme besides covering the dairy subjects below will consist of a grand reception in the Opera House and a banquet at the St. Lawrence Hall. All are cordially invited to attend. Programme will be as follows :

1ST DAY, WEDNESDAY, JAN. 13TH.

2 p. m.—Creamerymen's talk and organization.

7:30 p.m.—Subjects, Silo and Food Supply. The Dairy Cow and her relations. General discussion after each subject.

2ND DAY, THURSDAY, JAN 14TH.

10 a. m.—Devoted to butter making remarks and instruction. Address by Thos. McFarlane, Dominion Government Analyst.

2 p. m.—Addresses by Prof. Dean of Ontario Agricultural College, and J. W. Hunt of Dominion Dairying Station, and election of officers.

7:30 p. m. — Prof. Robertson, Dominion Dairy Commissioner will speak of the economical way of feeding cows for butter making. Hon. John Dryden, Minister of Agriculture, and James Cheesman, of Boston, Mass., will also address the meeting.

3RD DAY, FRIDAY, JAN. 15TH.

10 a.m.—Instructor's report. Butter Judge's report. Prof. Robertson and others will address the audience.

Important Dairy Subjects will be discussed in the afternoon. Question drawn at the close.

Reduced fare on G. T. R. & C. P. R. can be had on the following conditions ; Secure a certificate from the station agent where you start that you have bought a first-class ticket to Brockville, and bring it with you, and have the Secretary, Mr. R. J. Graham, at the Convention, sign it, stating you were present. All station agents will have certificate blanks to fill out for you. By complying with the above conditions you get a return ticket for one-third fare. Twenty-five cents will be charged for each entry of butter for competition for prizes, and $1 additional for each exhibitor who is not a member of the Ontario Creameries Association. All butter sent for exhibition will be taken care of and sold or returned as requested. Exhibitor need not necessarily attend. Address all communications to D. Derbyshire, President, Brockville.

A feather duster disperses but does not remove the dust from the store.

Soap and water are cheap, but soil on goods is expensive.

Quick Despatch ! ! !

"Wouldn't it pay you" to mail us your orders if in a hurry, such will receive careful attention. Everything guaranteed satisfactory or goods may be held subject to order. This removes all chance of dissatisfaction. **"Try us"** and be convinced, we practise what we preach. We are in a position to ship promptly all orders for **"Holiday Goods,"** staples and fancy stock being kept up with a view to supplying every demand.

LUCAS, PARK & CO.,
Wholesale Grocers and Importers,
73 McNab St. North, Hamilton, Ont.

Telephone 447.

W. H. GILLARD & CO., Hamilton.

Wholesale Grocers.

NEW CANNED FRUITS AND VEGETABLES.

Complete Assortment
—OF—
Standard Packs.

NO BETTER
Baking Powder in the Market than
"DIAMOND"
NONE
as profitable both to consumer and dealer.

WRITE US.

We give special care to the execution of mail orders. Full details and quotations promptly given on application.

If you want the best value in the country in a Congou tea to retail at 25 cents write us for samples.

THE BRITISH COLUMBIA SUGAR REFINING CO'Y.,

LIMITED.

WORKS: VANCOUVER, B. C.

Paris Lumps, Powdered, Granulated and Yellow Sugars.

All of very finest quality and absolutely unadulterated. Manufactured from Pure Cane Sugar.

-: Finest Golden Syrups. :-

McWilliam & Everist,

Have on hand for Holiday Trade:

Three cars Ripe Florida Oranges, all sizes, Two cars Valencia Oranges. Also full line of Lemons, Dates, Nuts, Figs, Grapes, California Evaporated Fruits, Bananas, Pine Apples, etc.

Prices as low as any House in the Trade.

25 and 27 Church St.,
TELEPHONE 645. Toronto.

Now is the time to advertise
SPECIALTIES in
HOLIDAY GOODS
To the Grocery and General Store Trade---through
THE CANADIAN GROCER.

DISHONORING DRAFTS.

EDITOR THE CANADIAN GROCER, Toronto.

SIR,—I would like through your columns to call the attention of retailers to a practice that is injuring many of them by refusing to honor drafts for bill of goods sent out. There are few things more irritating to a business house, and that creates greater disgust in the mind of the manufacturer or wholesaler, than to have a draft made in good faith dishonored, and returned, often without any reason given, and in almost every case, where reasons are given, of the most indefinite kind. A statement is sent out which says "that on a certain date we will draw for amount of account," no attention is paid to this, and consequently when the proper time comes the draft for the amount is sent forward. The refusal of this is not only an unbusinesslike transaction, but is a direct insult to the house from whom the goods are purchased, and if men knew the harm it was doing them, they would hesitate to refuse a respectable house's draft, even if there was some slight inaccuracy or omission in goods or invoice. In all our experience, now extending over many years, we have only met one house who did not hasten to correct any error that might have occurred, and in managing our own business we feel a double responsibility resting upon us to correct the error to which our attention is called, with the man who accepts our draft, in comparison to the man who refuses. All wholesale houses are in a position at certain times to confer special favors upon their customers; the man who is courteous, puts you to no unnecessary expense or trouble, is the man who shares in these favors. The churlish boor who insults you on every possible occasion, puts you to unnecessary trouble and expense, never tastes of sweets of this kind, and if retail men and some wholesalers (very few I am thankful to say) would consider their own interest, they would hesitate and only when it was exceedingly plain that some wrong was intended, would they refuse a draft payable at the proper time for goods in their possession.

There is another point; It is equally annoying to banks, as every draft has to go through a certain amount of detail, and it also brings the house issuing the draft into less or more discredit and disfavor with the bank. We have written thus with a deep sense of the injustice of these acts, and trust that some abler pen will take up the matter, believing that if thoroughly understood, the good sense of the trade generally would come to the rescue, and the annoyance would be largely, if not entirely stamped out.

Respectfully,
R. M. FULLERTON.

THE DILEMMA OF THE PATRON TRADER.

Editor CANADIAN GROCER.

SIR,—To most retailers in western Ontario the Patron of Industry movement has been a fruitful source of annoyance and vexation during the past two years. To them it means a curtailment of profits, which, through keen competition are already cut so low that any encroachment from without is viewed with just alarm. Want of knowledge concerning mercantile affairs creates among outsiders, farmers in particular, a mild type of hostile prejudice against all those engaged in commercial pursuits, and this prejudice, coupled with the erroneous impressions as to what constitutes a retailer's profit, has caused the latter to become the object of their special solicitude.

Farmers generally are suspicious, and their isolated mode of living, if it does not produce it, certainly fosters this disposition. Could every farmer engage in business for one year only, such a movement would thereafter be impossible. These are the factors which have made organization so eminently successful. The organizer, whose interests are best served by exaggeration with a view to intensifying this prejudice, also appeals very strongly to the selfishness, dormant or active, found in most human beings, and in the majority of his attempts receives his ten dollar bill as a reward for the very arduous labors performed in trying to elevate the farmer to a higher plane socially, morally, intellectually and, above all, financially.

In this appeal to passion, however lies the very weakness of the concern. Selfishness can not with impunity be called into requisition in the commencement, and then suppressed whenever it may be deemed desirable to do so. It is all-powerful now, but depend upon it, later on it will be equally powerful as an engine of destruction.

If the foregoing is a correct diagnosis of the subject in hand, the retailer's position towards the movement should be tolerably clear.

To take them or not to take them, that is the question. Not to take them may imply a temporary loss, but taking them means a permanent one. Taking them implies discrimination, and discrimination can produce only one result, viz., alienation. Doing violence to their feelings and outraging their sense of justice by his unequal and unfair treatment, the Patron merchant cannot expect the support of his independent non-patron customers, and in a very short time finds himself minus the very customers for whose trade he has, possibly for years, been catering.

On the other hand, his erroneous views concerning retailers' profits will lead the Patron to expect far greater concessions in prices then his agreement entitles him to receive. His disappointment, caused by his inability to realize the enormous advantages held out to him as a bait by the wily organizer, whose word to him was gospel, leads him at once to suspect the honesty and integrity of the Patron merchant. Furthermore, to regain and hold their old customers, the "Gentile" merchants will become active and sell goods below Patron prices, at cost in some instances, and no agreement can be produced to convince the Patron that his suspicions are not well founded.

The same selfishness previously referred to now asserts itself with increased force, to the sorrow of the Patron merchant, who, discredited in the eyes of his transitory supporters for whose benefit he parted company with his cash customers, finds himself occupying (pardon the homely illustration) the exalted position of a squeezed lemon. The non-patrons have left, and the Patrons follow them, leaving the merchant who sought to gain a temporary advantage over his competitors, to contemplate the sad fact that "he is not in it," and that his cupidity has, will-o-the-wisp like, led him into troubles which will doubtless enure to the benefit of those whom he sought to preclude.

He sees when too late that the vows and obligations were too one-sided, and that the "moral obligation" by which the Patrons were bound to support him for sacrifices made, was a sham, a delusion and a snare. Moreover, by his acceptance, he makes the tacit acknowledgment that his previous prices were higher than they should have been, or as the patrons say, extortionate. This surely must be a most humiliating admission for a man to make, especially when the facts are the very opposite.

So far as the writer has had an opportunity of making observations, he is forced to conclude that the movement must be ephemeral, and the merchant who values, as he should do above all else, his character and reputation for honesty and business integrity, can not afford to enter into such an alliance, wherein he has nothing to gain but a great deal to lose.

Yours truly,
D. WEISMILLER.

KIPPEN, December 8th, 1891.

Every line of goods embodies a history and a cience worth years of study to understand.

One thing in particular should be impressed upon clerks—the necessity of careful attention to small customers.

LET US ARGUE TOGETHER.

Why is the Star Fire Lighter better than Coal Oil ?

BECAUSE:-
It is less expense than coal oil.
No trouble in preparing kindling.
It is more effective, one square will burn 10 to 15 minutes, and is warranted to light a fire without coal oil or kindling.
It is cleaner, and is perfectly safe.

Quick seller. Good profit. Send for free sample.

STAR MANUFACTURING CO., London.

Are you buying Fruits ?

If you are get our quotations. We have all kinds.

H. P. ECKARDT & CO.,

WHOLESALE GROCERS,

TORONTO.

Pleasant Things in Business.

"Kindly send us another 50-lb. tin of Snow Drift Blend Coffee, it is the finest we ever tasted." We have had a number of cards like this and we would like more. Send them on "friends," THE GOODS ARE RIGHT.

Yours truly,

The Snow-Drift Baking Powder Co.,

BRANTFORD.

ORDER A CASE OF

OCEAN WAVE BAKING POWDER

From your Wholesale Grocer.

Sells itself after one Trial. Prices Current

Cowan's

Royal Navy Rock Chocolate ;
Cowan's Chocolate Icing ;
Cowan's Chocolate Pudding.

The standard preparations for culinary purposes.
Order through your wholesale grocer or direct rom
The Cowan Cocoa and Chocolate Co. L'd,
11 and 16 Mincing Lane, Wellington St. W. Toronto.

GREAT SELLERS.

Adams' Tutti Frutti and other Staple Chewing Gums.

Each box of Adams' Monte Cristo Gum contains a sparkling brilliant stone ring which is set in the latest Parisian styles.

For descriptive catalogue and elegant hanger signs for windows. Address

ADAMS & SONS' CO.,

11 and 13 Jarvis St., Toronto.

LOCKERBY BROS., WHOLESALE GROCERS, 75 ST. PETER STREET,

MONTREAL, P. Q.,

ARE OFFERING THIS WEEK

SUGARS. TEAS. { Barbadoes and Cuba } MOLASSES.

FINE LARGE DRY COD IN BUNDLES. BONELESS FISH IN BOXES.

Canned Salmon, Lobsters, Mackerel and Oysters.

Arriving by Winter Routes.

100 Bags "Tarragona" S. S. Almonds.
100 Barrels "Fine Filiatra" Currants.
100 Half-barrels "Fine Filiatra" Currants.
50 Bales Best "Mayette" Grenoble Walnuts.

Hudon, Hebert & Cie., Montreal.

Now arriving to be sold cheap for the holidays and before taking stock:

Fresh Grenoble Walnuts--S. S. Taragona.
Almonds, 1,000 boxes Fine Off Stalk Valencia
Raisins, Citron, Lemon and Orange Peels.

Also a very large assortment of Fine Liquors, etc.

L. CHAPUT, FILS & CIE.

MONTREAL.

HOLIDAY DELICACIES

Batger's Jams, Nonpairel Jellies and Marmalade.
Cunningham de Fournies Table Delicacies.
Atmore's Mince Meat and Plumb Pudding.
Huntley's & Palmer's Biscuits.

Caverhill, Rose, Hughes & Co., Montreal.

FOR THE CHRISTMAS WINDOW.

ARRIVAL OF SANTA CLAUS.

This display may be arranged in any size of windows and adapted to any line of business.

The principal articles necessary are a large cedar tree and some strips which may be procured at a lumber mill. Begin by measuring the height of the window, and saw off a sufficient number of strips, which should be nailed on the sides to serve as supports; then form arches of the same material, which may easily be made to bend by cutting notches at intervals which renders them more pliable. In forming the arches a better effect is produced if they are so arranged as to gradually incline towards the back.

The entire frame-work should be wound with strips of green calico or painted. To this the branches of the cedar tree should be tied, but in order to present a wintry appearance which is more appropriate for the occasion, I would suggest that the branches be prepared several days in advance of the display, which is done by boiling a pound of alum to a quart of water and when dissolved pour into a large tub, and while still warm dip in the branches and immediately throw on flour; this will produce a sparkling effect by gas-light. After fastening the branches to the framework, cut off any projecting twigs with a pair of scissors, and entwine here and there tinsels which may be procured in all colors.

The arch-way is now ready to be decorated with such articles as the dealer desires to display for the holiday season.

The floor of the window is arranged with steps, which may be made of boxes or any old lumber covered over with white cloth, on which place sheets of batting which should be split and sprinkled with frosting. The steps may now be displayed with novelties, fancy groceries, etc. The back of the window is arranged for the figure of Santa Claus, which is made by constructing a square frame covered with white cloth; the size according to the space; and in the centre cut a hole large enough to admit the head and body, then puff the edge with yellow tissue paper so as to imitate the frame of a picture.

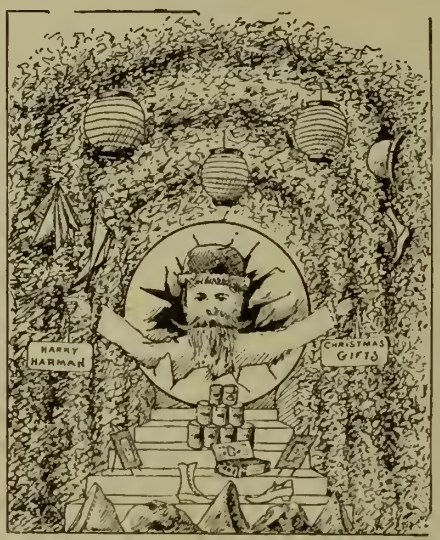
To make the dummy, stuff the body and arms of an old shirt with paper or excelsior to which sew on a pair of gloves; then procure an old coat and border with white cotton batting or canton flannel, and run a stick through the body to fasten to the floor back of the frame; having done this, now attach a Santa Claus mask to the body and cover the head with a hood which may be made of black calico and bordered the same as the coat.

The position (see design) is to place the head and arms to extend through the opening of the frame work.

Several days in advance of Christmas or at the wish of the trader, the dummy of Santa Claus is substituted by a live person, who is made up to imitate old Santa, and to amuse the spectators that may crowd around the window, he should at intervals display articles appropriate for Christmas time. To make up the face, rouge slightly all over, put a high coloring on the cheeks and nose, and just a faint tinge on the eye-lids, now with a moderate size camel's hair brush, paint the under parts of the eye-brows, and well into the hollows of the eyes, with burnt umber; and with a fine brush paint three or four fine lines leading from the outer corners of the eyes, and four or five on the forehead.

Powder the face with prepared chalk, then rub the eye-brows with soap or stick pomade and apply the chalk so they will match the beard that is worn.

A good way for a beard is to cut off the article from Santa Claus mask or a special one may be purchased. No wig is required



as a hood covers the head, but a few sprinkling hairs may be sewed inside the hood, which is made from crape hair.

Rouge, prepared chalk and stick pomade may be procured at any drug store. Burnt umber is an article that may be obtained from a paint box sold at toy stores or at a paint shop. Any of the articles can be had by addressing the author of this pamphlet.

NOTE.—If there is not sufficient depth to arrange this display, and space will permit, the floor of the window may be extended and at each corner place an upright so a drapery may be arranged around the entire back and sides so as not to interfere with the inside of the store.

It does not matter as to the width of the window, as the branches may be cut any size and space left open to view the figure of Santa Claus in the back-ground.

* * *

The arrangements of grocers' windows is owing to the space as to the best way an effective display may be shown. Only a line of fancy groceries should be arranged, consisting of all articles done up in fancy packages or bottles with catchy labels. If a grocer does no wish to introduce the ceiling and side effect, I would suggest to decorate the upper part of window with several festoons of evergreens and berries. An edge of evergreen around the window pane will add to the make up. For a small window build a pyramid from boxes covered with white paper, and arrange your articles in tasty effect. White ribbon placed around the neck of each bottle and tinsel placed in between the goods will help the display. Cover the floor with salt and display fancy baskets filled with raisins, nuts, candies, prunes, etc. A huge snowball made of cotton batting place on top of pyramid with a vase of white paper flowers at each corner of the base. Another way of arranging the window is to secure two uprights at back of window and lay planks across similar to shelving, allowing a good space between. The icicle effect may now be introduced by tacking in front to each shelf and then display your goods.

* * *

Grocers may display their canned goods of fruit as follows: In the back of the window build up your cans in half circles, each grade to itself. Have an arch made of lumber covered with tissue paper and then take gloves to represent hands which should be stuffed and a stick inserted so as to secure to arch. In one of the hands place a fruit similar to goods displayed, as an apple, pear, grapes, etc. From each fruit have a neat card on which is printed for example: Pears, such a price. On top of the arch have a sign to read: "The Fruits of our Orchard." The floor of the window cover over with green tea to imitate sod.

* * *

Where store interiors have low ceilings, and the front part of the store the only means to admit light, I would suggest that the centre be decorated to form a canopy which will cover any defects if ceiling is dark or low.

Secure screw-eyes at equal distance apart, and with garlands of evergreens or festooning tie to screw-eye and allow the material to drape over to shelving caught up with a wreath. From the centre of each drapery suspend a Japanese lantern. To give it a sparkling appearance touch it up here and there with golden chains.

These chains are made by cutting narrow strips of gold paper, forming them into links by pasting the ends together. The uprights that support the shelving cover over with gold or silver paper, which should be arranged to imitate waves. This is done by crushing the paper in the hand. The cornice of the shelving drape with garlands and evergreens.

A very pretty way to display articles in dry goods or general stores is to secure strips of a certain height inside the shelving next to upright to extend as far out as the counter; the distance between each strip from six to eight feet. This will serve as a basis to form triangles made of strips secured to ceiling. In each triangle fasten wires on which articles may be displayed.—Harry Harman's Christmas Pamplet, (Louisville, Ky.)

FEARMAN'S
FAMOUS
ENGLISH
BREAKFAST
BACON
Mild, Sweet,
Delicious Relish.
OUR CONSTANT AIM TO MAKE IT THE FINEST IN THE WORLD.

BROOM CORN.

An advance of fully 100 per cent. has taken place in this staple article which means a considerable advance in cost to all manufacturers.

As the effect will be to drive the cheaper grades out of the market the result will be to the advantage of the best retail trade, who can then sell a better article at a fair margin of profit and give their customers good satisfaction.

EXTRA SELECT BROOMS.

Made specially for first-class trade, selected Corn, Handles striped and varnished.

35	" Peerless "	35
30	" Ideal "	30
25	" Royal "	25
20	" Anchor "	20

We are also making a specialty of Scrub Shoe and Store Brushes for the best trade'

Pails, Tubs, Matches, Washboards, Clothes Pins, Cordage Baskets, etc.

Prices and quality right.

CHAS. BOECKH & SONS,
80 YORK STREET,
TORONTO.

B. R. Nelles,
GRIMSBY, ONT.
Packer and Preserver of the Celebrated BEAVER Brand Canned Goods, Evaporated Apples.

JAMS and JELLIES
IN GLASS AND PAILS.
Wholesale Only.

THOS. LAWRY & SON,
PORK PACKERS AND LARD REFINERS.
Curers of the Celebrated L. & S." and Imperial brands of Smoked Meats.
PURE LARD A SPECIALTY. | Hamilton, Ont.

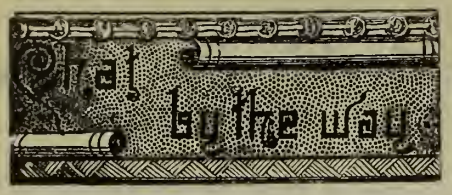
BEST GOODS IN THE MARKET.
FRANKFORT, CAMBRIDGE, BOLOGNA, CHICKEN, HAM and TONGUE SAUSAGES.
PUT UP BY THE MOFFATT PACKING CO.,
MONTREAL.

FRY'S COCOA.

JAMES TURNER & CO., Hamilton,

Have a splendid assortment of all Christmas delicacies which they are selling at low prices to the trade.

JAMES TURNER & CO.



At a meeting of the Ottawa City Council the other evening a by-law to prevent the sale of tobacco to children was read a first time.

The Gurd-Brandon Wooden Ware Co., have been trying to procure a bonus from some suitable town and have interviewed the officials of Victoria and Owen Sound.

One of our most esteemed and most valuable exchanges in THE CANADIAN GROCER, published at Toronto—a paper from which we often make liberal extracts.—New England Grocer.

Mr. G. R. McLennan has in Cornwall opened out with a stock of groceries in the stand lately occupied by Mr. J. B. Chevrier, who has removed to Brennan's Block, next door to McHaffie & Elvidge's East End drug store.

At an early hour the other morning, a lady entered a grocery store in Kingston, and, after looking about her, inquired: "Am I the first customer this morning?" The clerk replied in the affirmative, when she replied: "Well, then, dust that chair, for I won't. I wish to sit down." The clerk succumbed to the inevitable

The unsecured liabilities of Lewis Wigle, ex-M.P., of Leamington, have gone up to $100,000. The unfortunate creditors will do well if they get 20 cents on the dollar. A large amount is for borrowed money, and the disaster will be felt in South Essex for many a day. The inspectors are W. R. Brock, of Toronto; Thos. Fuller, banker, Leamington, and Geo. McNab, barrister, London.

The death occurred the other morning of Mr. John O'Gorman, for twenty-seven years a well known and highly esteemed grocery and liquor merchant of St. John, N.B. Mr. O'Gorman came from Londonderry, Ireland in 1849, and in 1864 succeeded to the business of P. D. Quinn, in whose employ he was for a number of years. His place of business has all the time been on Dock street, and like hundreds of others he was a sufferer by the fire of 1877.

The Toronto Biscuit and Confectionery Co. have been compelled to work day and night to keep pace with their orders. The trade this Company have built up in their now celebrated soda biscuits since their formation last March is simply wonderful, and is a proof that good goods, honest dealing, and promptness will succeed every time. The company is composed of three young men well-known in Toronto, Geo. W. Booth, Henry C. Fortier, and Charles J. Peters. They do not leave all the work to others. Mr. Booth manages the office and finances, Mr. Fortier the factory and shipping, and Mr. Peters looks after their interests west of Toronto. Already their present premises have become too small, and ere many months are passed they will have a factory unsurpassed in Canada.

The Patrons, the new organization which is rapidly spreading among Manitoba farmers, are arranging with retail dealers in various provincial towns, for special prices. The stores so arranged with, will be known as the Patrons' stores. Hopper Bros. of Rapid City, T. A. Garland of Portage la Prarie, J. A. Montgomery, J. T. Somerville and Zink Bros., of Brandon, are among the stores which have come to terms with the Patrons.—Winnipeg Commercial.

The Canadian Almanac for 1892 is the forty-fifth issue of that reliable chronicle of contemporary national facts. Its weight in popular estimation increases with its age, and it is more than ever entitled to the place it has won as the standard source of information in the office and the household on public matters. The present issue is enlarged to 224 pages, and contains the census report and the revised customs tariff. The publishers, The Copp, Clark Co., Ltd., have been very painstaking to get out a full and accurate edition, and are to be congratulated on their success. The price is 20c.

LONDON RETAIL GROCERS' ASSOCIATION.

At the last meeting of the London Retail Grocers' Association, held on the 9th inst., the question of a convention of retail grocers was taken up. The feeling of the meeting was that it would be a benefit to the trade, and that the first place of meeting should be in Toronto. It was felt that it would promote interest in the work, if meetings were held in different places, and places could be agreed upon at the convention. A circuit of towns and cities might be arranged, conveniently for holding a series of meetings. The Association approves of the third week in January next for the meeting at Toronto.

In a letter from the London Soap Co., the promise to sell soap only to the trade was given in reply to the expressed wish of the Association.

A committee was appointed to confer with the city solicitor upon the peddling question.

It was resolved to publish notices in the daily papers that Christmas presents would not be given.

TRADE SALES.

The boot and shoe stock of Thos. Cowan, Thorold, Ont., was knocked down at 76c. on the dollar to Mr. Grass of Ridgetown, Ont.

The insolvent dry goods stock of T. A. Powell, Stratford, amounting to $,4,037, was sold to Jno. Rennie, Toronto, for 60½c., on the dollar.

The trade sales of Suckling & Co., are over for the season. The last sales took place on Tuesday and Wednesday, and were well attended by merchants from all parts of Ontario.

There was a great deal of competition for the stock of Grant & Co., King St., but finally Mr. Urquhart of Toronto purchased both lots, the first, valued at $5969 at 71½c., and the second at 61c., on the dollar. This was a very fine stock of furs and is supposed to have been bought in for Mrs. Grant.

HE WANTED A FIGHT.

A dozen years ago a farmer came into Detroit with a load of potatoes and sold them to a grocer. A dispute arose as to the quality. The farmer felt himself cheated out of two bushels, and he left the grocer with a black eye The grocer was a man who meant to keep even with all men. He therefore took an affidavit to whip that agricultural toiler within an inch of his life, and the longer he waited the madder he got. At the end of a month, seeing no prospect of catching the farmer in town, the grocer procured a horse and buggy and drove out to the farm to have it out. When within three miles of the place he encountered a man on the highway and inquired, "Can you tell me where old Stiver lives?" "Yes; going to buy cattle of him?" "No, sir! I'm going to pound him out of his boots!" "I guess not; I'm old Stiver's son, and you've got to whip me first!" The grocer jumped out, and a battle resulted. He polished the son off, but it was a tight squeeze. He had not gone half a mile when a man who was husking corn near the fence hailed him with, "Did you have a fight down there?" "Yes." "Who whipped?" "I did." "Well, that was my brother you were fighting, and maybe you think you can mash me, too?" A second fight took place, and proved a draw. The grocer was somewhat discouraged, having several loose teeth, and a nose as big as his wrist, but he drove on to the next house. A strapping fellow about 27 years old was cutting wood at the gate, and the grocer drew up and asked, "How far is it to Stiver's?" "Which Stiver?" "Why, the old liar Stiver." "Stranger, the man that speaks that way of my old dad has got to be pounded," remarked the chopper, and a third fight was soon on the boards. This time the grocer had his fill, and, after brushing the grass out of his hair, he asked, "How far is it to Mr. John Stiver's?" "Two miles." "One more question. I've met and fought with three of his sons. Is there another living between here and the old man's?" "Another? Why, there are three, and besides there are two single ones at home who could turn you wrong side out in 20 seconds. The grocer drove slowly back to the city and went to bed for a week. His mistake was in not waiting to catch the old man home some time when all the boys were off fishing.

"CAIRN'S"
HOME MADE MARMALADE.

In 1, 2 and 7 lbs., in Glass, White and Stone Jars.

We are now taking orders for January shipment of this delicious preserve. Send in your orders early as the stock is limited."

BLAIKLOCK BROS,
General Agents for Canada.
MONTREAL

TORONTO AGENTS:
WRIGHT & COPP,
40 Wellington St. East, Toronto.

BENSDORP'S

MANUFACTURED
AT
AMSTERDAM, HOLLAND.

Is absolutely Pure and Soluble Free from all oil. Requires no cooking. Pleases everyone that trys it. Packed in cases of 12 lbs. each. Price, ¼ lb. cans, $2.40 per doz.; ½ lb. cans, $4 50 per doz.; 1 lb. cans, $8.50 per doz.

S. L. BARTLETT, Sole Importer, Boston, Mass.

It pays a good profit.

ROYAL DUTCH COCOA.

Wholesale by

Edward Adams & Co., London.
James Turner & Co., Hamilton.
Eby, Blain & Co., Toronto.
H. N. Bate & Sons, Ottawa.
Caverhill, Rose, Hughes & Co., Montreal.
Whitehead, & Turner, Quebec.
M. F. Eager, Halifax.

It pays to buy the Best.

You can't afford to sell poor goods. Retailers are waking up to the fact and there is an increasing demand for good goods. Kent bottled pickles are sold at a reasonable price and yield a handsome profit to the retailer. Ask your wholesale grocer for them and take no others.

The KENT CANNING AND PICKLING CO.,
Chatham, - Ont.

GANONG BROS.,

ST. STEPHEN, N.B.

MANUFACTURERS OF THE
G. B.
CHOCOLATES.

N. K. FAIRBANK & CO.,

COMPOUND REFINED LARD.

185 WELLINGTON ST., MONTREAL.
CHICAGO. ST. LOUIS. NEW YORK.

JOHN PETERS & CO.,

General Commission Merchants and Brokers,

Halifax, N. S. and
Kingston, Jamaica, W.I.

Agents for The E. B. EDDY MFG CO., HULL, P. Q.

We are open to accept one or two more Agencies of first-class houses, either at Halifax or Kingston. We have a good connection and splendid storage facilities.
References: The Merchants Bank of Halifax.
The E. B. Eddy Mfg Co., Hull, P.Q.
The Mercantile Agencies.

Condensed Mince Meat.

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all seasons.

Will not ferment in warm weather.

J.H.WETHEY
St CATHARINES ONT
CONDENSED
MINCEMEAT
FOR
MINCE PIES
J.H.WETHEY
St CATHARINES, ONT.
SOLE MANUFACTURER FOR CANADA
DIRECTIONS
THE CONTENTS OF THIS PACKAGE WILL MAKE TWO LARGE PIES. ADD 1½ PINTS OF WATER, OR HALF THAT AMOUNT FOR EACH PIE. BOIL 15 OR 20 MINUTES. IF TOO THICK, ADD A LITTLE WATER. IF TOO THIN, BOIL TO THE PROPER CONSISTENCY. IT IS THEN READY FOR THE CRUST. A LITTLE SUGAR, VINEGAR, WINE OR OTHER SPIRITS MAY BE ADDED IF DESIRED.

The best and cheapest Mince Meat on Earth. Price reduced to $12.00 per gross, net.

J. H. WETHEY, St. Catharines, Ont.

JAMES E. BAILLIE,

PORK PACKER, TORONTO.

Hams, Breakfast Bacon Rolls.

GEO. MATTHEWS

PACKER and CURER of the "Rose Brand"

Hams, Bacon and Lard,

ALL NEW STOCK.

PACKING HOUSES, OTTAWA, PETERBORO' and LINSDAY, ONT.

TORONTO MARKETS.

TORONTO, Dec. 17, 1891.

GROCERIES.

In the one week that remains before Christmas, buyers will need to be numerous and active, if the season's trade is to be redeemed from a place among the low records of the street. There are prospects that the next week will be a spirited one, though it is the exception for business to be brisk within so few days of Christmas. All the very large buyers are for the most part stocked till the holidays are over, but the average retailer will have errands to this market right up till the 24th inst. The weakness of prices in staple dried fruits has made buyers shy, and they have generally gone in for only hand-to-mouth supplies, with the expectation of making better bargains as shipments came to wholesale hands and prices tended downwards. Retail stocks have been kept quite light in most lines. Wholesalers themselves have not taken big stocks of the more strictly seasonable goods. Good trade may yet be expected, therefore, if the weather does not frustrate it. The city trade has to a great extent yet to be done.

The past week's business has been a better one than seemed possible in such wretched weather. The orders have as a rule been small, but the number of them made up for their size. Trade has not been a very money-making affair,as there was not enough life in the demand to make sellers independent of cutting tactics, and fruits, yellow sugar and tea went at easy prices. The selling has been about up to that usual in the second week before Christmas, but in the average season of comparison the amount of trading before this time of year is much greater than it has been this year. Money is still backward. There is no run of 15 or 20 registered letters per day to each house, as there used to be just before the holidays.

CANNED GOODS.

The demand for vegetables works quietly, but it gets over a good deal of ground in a day. One house reports its sales of tomatoes on Monday to be 300 cases, all in small lots. The stocks of tomatoes and peas in the country have been worn down to a much lower point it is claimed than they were at this time last year. There are no peas and tomatoes, it is said, now in packers' hands, and the quantity of corn yet held by them is believed to be but small. Another offer is reported for a carload of peas on Montreal account, but the views of holders have so far been too stiff for a sale to be effected. On choice brands some jobbers want $1.10 for assorted lots made up of equal parts of corn, peas and tomatoes. Other houses are still selling at $1.05. The prices of one firm are to be advanced after New Year's. The position of peas and tomatoes appears to be unquestionably firm. The retail trade is quite active in all vegetables, all purchases being quickly transferred to consumers. One local retailer brought 25 cases of tomatoes through a broker on Tuesday. The Christmas trade has given a start to the demand for peaches, but not much stock has found sale yet. Three's have gone usually at $3.25 and two's at $2.25. Salmon though rather quiet sells steadily at $1.40. Lobster is much in the same position. Talls run usually from $2 up, though one lot is selling here as low as $1.90. They are of course not a choice brand, being picked over and with all the claws taken out to put in flat tins.

COFFEE.

The price of Rio had stiffened outside, and would probably have cost a cent more to import a few days ago than it would now, though the present state of the New York market may be but temporary. Fluctuations follow each other rapidly there in that commodity. The range of prices here is 19 to 24c. Mochas are 28 to 33c., and Javas 27 to 32c. All coffees are receiving but limited attention.

DRIED FRUIT.

The prices of dried fruit are very much in the same position now as they were a week ago. The quotations are unchanged and weakness is as characteristic of the market now as it was then. Retailers are buying warily, determined not to be overstocked when any further break occurs. Quantities have not sold well, no buyers of 50 and 100 box lots of raisins having been forthcoming so far. Wholesalers have bought rather sparingly in Valencias, the market for which shows no prospect of revival. The price runs from 5½c. up for off stalk though some inferior stuff went at 5c. Currants are now quiet at 5¾c. for barrels, though they were a little unsteady earlier in the week, when some purchases were made at as low as 5½c. Malaga raisins are fairly active at the low prices of last week. Quarter flats of London layers appear to be out of stock. The second shipment of prunes in cases and hogsheads is expected to arrive in a few days. All the first shipment has been disposed of. There is an abundance of old stock at 6½ to 7½c. for case prunes. There is a probability that figs will be scarce before long. Good quality Elemes are to be had at 11 to 11½c., through thick skinned stock as low as 9c, is obtainable. Ten-pound boxes are already rather scarce. Twenty-eight lb. boxes of seven-crown figs are selling at 16c. The price was as low as 13c. for a few days.

Messrs. Clemes Bros. have sold a considerable quantity of Eleme figs this season. Their prices run at $1 for 10 lb., boxes, $1.90 for 20 lb. boxes, and 15 to 16c., for 7 crowns.

The following paragraph from the New York Daily Commercial Bulletin shows the progress being made by California raisins to fill the demand in the United States: Importations of raisins into the United States during the month of October, 1891, were only 5,267,422 pounds. No less than 15,527,845 do. were imported in October, 1890. The importations for the ten months ending October 31st were 8,104,157 pounds, against 28,296,901 pounds for the corresponding period last year.

NUTS.

Nuts are quite active. This of course is their season, and prices are generally low. Compared with last year all nuts are cheap. Walnuts, almonds and filberts are all in request. The quotations of a week ago hold with about the same strength as then, and are to be found in Prices Current. Filberts are scarce. The second shipment of new are now here.

RICE AND SPICES.

Rice is steady at 3⅞c. and upwards, but only small and few sales are made these days. Spices are moving out freely, particularly those descriptions used for Christmas seasoning. Ginger is quite stiff but unchanged in the range of quotations appearing in Prices Current.

SUGAR.

A noticeable improvement has taken place in the demand, which however, is yet incapable of making away with any considerable amount of stock. A few barrels to put dealers over the holidays constitute the shipments now leaving the warehouses. The situation of the market in New York which has been steadily firm for several days took a downward turn at the beginning of the week, but it is improbable that it signifies anything but the anxiety of refiners to bear the market for raw which has been strongly held for some time. The price of granulated on this

HOLIDAY FRUITS.

Fancy Florida Oranges.
Choice Valencia do
Fancy Messina and Malaga Lemons.
New Hallowee Dates.

New Grenoble Walnuts.
New Tarragona Almonds.
New Sicilly Filberts.
New Brazils.

Almeria Grapes.
Fancy California Evaporated Apricots & Peaches
Fancy Dark C.C. Cranberries.
Figs, best Elemes, all sizes.
do do 7 Crown.

Please send trial order.

CLEMES BROS., 51 Front St. E., Toronto.

We have now in stock :—

New Malaga Fruit all grades,
New Grenoble Walnuts.
New Sicilly Filberts.
New Taragona Almonds.

P. C. LARKIN & Co.,
WHOLESALE GROCERS,
25 FRONT ST. E.

N. B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal.

EVERY CAN WARRANTED.

J. H. TODD & SON,
Victoria, B.C., Owners.
AGENTS, Stanway & Bayley, Toronto. Agents for Ontario
" W. S. Goodhugh & Co., Montreal.
" Grant, Horn & Bucknall, Winnipeg.

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EXPERT AUDITING. BUSINESS INVESTIGATIONS and GENERAL ACCOUNTANCY A SPECIALTY.
Accounts Adjusted, Books Opened, or Audited. Books written up. Trial Balances and Balance Sheets Prepared.
Office 139 Yonge St., TORONTO.

PURE CONFECTIONERY,
FINEST BISCUITS.
Manufactured by
J. McLAUCHLAN & SONS,
OWEN SOUND, ONT.

LEONARD BROS.,
Wholesale Fish Dealers,
Are now prepared to fill all orders for their
Celebrated Boneless Codfish
(from new fish)
packed in 5, 10, 25 and 40 lb. boxes, 2 lb blocks wrapped in waxed paper.
SEND FOR QUOTATIONS.
ST. JOHN, N.B. MONTREAL, P.Q.

TO GROCERS.
SIMCOE CANNING COY'S
Goods are warranted first-class.
PUSH THEM.
Order through your wholesale House.

There is no other Blacking for sale in Canada equal to
P. G. FRENCH BLACKING.
If you have not already compared it with others, send to us for a sample—Try it—You will be convinced.
PURE GOLD MANUFACTURING CO.,
31 Front Street East, Toronto.

Todhunter, Mitchell & Co.
—DIRECT IMPORTERS OF—
HIGH GRADE COFFEES,
Old Government Java Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.
Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.
RELIABLE ROASTING BY PATENTED PROCESS. :: TORONTO.

Gold Medal, Jamaica Exhibition.
Quality Up.
Price Down.
This applies to all our goods, especially
Jams, Jellies, Mince Meat,
Catsup and Soup.
Every Tin, Jar and Bottle new, fresh and pure.
EXCELLS in flavor and style of package. Highest awards of Honor received at St. John's Exhibition, Sept. (1891).
Delhi Fruit and Vegetable Co.,
FACTORIES : DELHI AND NIAGARA.

TO MERCHANTS.
My Special Teas:
Black Tea at 23 cents per pound.
Hyson Tea at 23 cents per pound.
Japan Tea at 23 cents per pound.
Assam Tea at 23 cents per pound.
Are excellent values to retail at 50 cents per pound. SEND FOR SAMPLES.
MY PRICE FOR
Extra Granulated Sugar 4-83 per lb., being 17 cents per hundred less than the
COMBINATION.
JAMES LUMBERS,
WHOLESALE GROCER,
TORONTO.

MARKETS—Continued.

market is unchanged at 4⅞ to 5c., and yellow sells from 3½c. upwards, with low grade raw quoting from the same basis.

The cutting in yellow, which has been so strong a feature in the whole fall's trade, and which was commonly resorted to, not only for the purpose of selling yellows, but for the purpose of promoting the sale of granulated, on which no cut could be directly made, is now expected to cease. The Guild has adopted regulations that are believed to be sufficiently stringent for the complete removal of the grievance. Every member of the Guild is required to post a forfeit of $300 that he will observe those regulations and has to make affidavit to that effect, the terms in which he does so closing up all the loop holes through which the provisions of the sugar agreement were evaded before. Each traveller has to make the same affidavit. It binds all principals and salesmen not to sell granulated below listed prices,and not to sell yellows below cost. The latter have frequently been sold in the past ⅛c. or ¼c. under cost to induce buyers to take a certain quantity of granulated along with the yellow.

SYRUPS AND MOLASSES.

The unprecedently low prices of syrups do not promote the trade in them so much as they would be expected to do. Syrups are selling, but not particularly fast. The lowest grade, a dark syrup is 2¼c. This cheapness is the result of sharp competition between the eastern and western refiners. The Vancouver syrup comes in a 30 gallon cask, which is about seven or eight gallons more than the Redpath half barrel and 14 or 15 gallons less than the Redpath barrel.

More frequent orders for half-barrels of molasses are received, the demand being for grocery grades suitable for holiday baking purposes, and selling at about 38c. in barrels. Some very fine quality West Indian is to be had at that price, and very good New Orleans runs from 35 to 40c. West Indian grades can be had as low as 28c. and as high as 45c. Fancy open kettle New Orleans is from 45 to 50c.

TEAS.

Teas are being neglected more and more as holidays approach and special season goods tend to monopolize attention. Stocks on spot are full. Prices are susceptible to shading, but there is very little practical influence brought to bear to make them lower, as buyers are not forthcoming. Jobbers are doing nothing in the way of replenishing supplies, unless in placing orders for stock to arrive a month after holidays.

MARKET NOTES

Messrs. Sloan & Crowther have about completely transferred their stock to their new premises, on the corner of Front and Scott streets.

Holiday orders are making times lively among the confectioners. They are running in some cases over time, and finding it hard to get pails enough to keep them going. The present season's trade is one of the largest experienced. This is another of the effects of cheap sugar.

Odd cases of orange peel have sold to wholesale houses at 17c. Jobbers resell at 18c. Lemon is in fair supply at 16c. Citron firm at 25 to 28c.

Mr. John Sloan, of Sloan & Crowther, has had a spell of sickness for the past ten days, from which, we are glad to be able to report, he is now recovering.

Messrs. Arthur P. Tippet & Co., manufacturers' agents, St. John, N.B., and Toronto, are the selling agents for Ontario and the North-West, for Fry's Cocoas and Chocolates.

Rumors of cutting in the biscuits of one manufactory are heard. As the prices of those goods have heretofore been generally well maintained, the present irregularity in them seems to be due to the vigorous rivalry of the Toronto Confectionery Co.

A manufacturer's agent is wanted in Halifax, to push the sale in the Maritime Provinces, of an article sold by all grocers, druggists and hotels, and which has a large sale. It is a good opening for an energetic man. Address A. B., care of CANADIAN GROCER.

The universality of the demand for J. & J. Colman's mustard is very fancifully represented in a handsome framed picture which the manufacturers have adopted for a shop and sample-room advertisement during the coming year. It shows a rather ethereal figure hovering over this revolving globe, in one hand a package of Colman's mustard, whose contents fall all over the earth's surface The colors are so blended as to heighten the effect of the design, which is on a liberal scale of size.

It is complained by retailers that a certain grocer who does a retail business, has been accorded by wholesalers 5 per cent. discount from the prices exacted of retailers. This is customary in dealings between two wholesale houses, and objection is taken that the grocer in question should be treated as a wholesaler, while trading as a retailer. It is said that the matter was looked into and provision made for its discontinuance by the Guild.

Mr. J. D. Higgins, Vice President of Kingsford's Oswego Starch Co., accompanied Mr. T. O. Leonard on the monthly visit of the latter to Toronto. Mr. Higgins spent a couple of days here last week. He was much struck with the progress this city has made in the past few years. Looking at the stock of goods kept by the leading retail stores here, he said they were much finer than those carried by retailers in American cities. Americans went in for plain substantial foods only, while Canadians were liberal buyers of high priced delicacies of all kinds.

Mr. Joseph. W. Collier, of the township of Athol, undertook to raise ten acres of produce for Messrs. Boulter & Sons' canning factory during the past year—4 acres of corn and beans, 1 acre of tomatoes, and 5 acres of strawberries and raspberries. From these 10 acres he realized $1,211.80, the largest amount paid to any produce raiser who supplied the factory, showing that Mr. Collier has been the most successful produce grower of the season. He delivered the first waggon

1884

THEN—SURPRISE Soap was first made and sold in a limited territory. But gradually its sale has grown larger and larger.

NOW—Tis for sale all over Canada and used by thousands of families. Its success is no secret. Its the real merit of "Surprise" its economy of use that has done it and will continue to make its sale still larger.

SURPRISE gives a good profit.

The St. Croix Soap Mf'g Co.,

St. Stephen, N. B.

Branches :

MONTREAL : 17 St. Nicholas St.

TORONTO : Wright & Copp, 40 Wellington St. East.

WE ARE BUYING

Dried Apples.

SEND SAMPLES AND QUOTATIONS.

ESTABLISHED 1866.

STANWAY & BAYLEY.

BROKERS

AND

GENERAL COMMISSION MERCHANTS.

44 FRONT ST. EAST, TORONTO.

WE ARE BUYING

Evaporated Apples

SEND SAMPLES AND QUOTATIONS.

ESTABLISHED 1841.

W. H. Schwartz and Sons,

Coffees,
Spices,
Mustard.

HALIFAX, N.S.

WM. HOOD & CO.,

Importers and Manufacturers of

Coffees, Spices, Mustards, Cream of Tartar, Baking Powders, Flavoring Extracts, Etc.

Our aim is to cultivate and increase the demand for pure goods.

A TRIAL ORDER OF OUR GOODS SOLICITED.

Should our representative not call on you write us for quotations. Satisfaction guaranteed. TELEPHONE 1625.

48 & 50 LOMBARD ST., TORONTO.

Robertson, Thompson & Co.,

Commission Merchants,

185 NOTRE DAME ST., EAST,

P.O. Box 615. **WINNIPEG, MAN.**

Consignments of country produce receive careful attention. Returns made promptly.

All kinds of produce handled. Consignments solicited. Carriers supplied.

FLORIDA ORANGES.

J Cleghorn & Son,

—OFFER—

Car Florida Russetts "all sizes" low
" " Brights "choice."
" " " "fancy."

The later car to arrive from the celebrated grove of D. H. Nortray, "Orange Bend" Florida. A line that commands extra price on account of quality. Superior pack, reliability of marks. If you are in want of something fancy send in your orders.

J. CLEGHORN & SON, 94 Yonge St.

J.F. YOUNG & CO.,

PRODUCE AND COMMISSION MERCHANTS

74 Front St. E., Toronto.

Our business is Solely Commission. The only plan which does justice to the Consignor. We handle everything which the Country Storekeeper has to send from home to sell. None of our own goods to sell in preference to yours when the market is good. Nothing between you and best price obtainable except a small commission.

Prompt Sales and Quick Returns.
We Furnish Egg Cases. Try Us.

T. W. CLARK & CO.,

General Commission and Provision Merchants and Wholesale Dealers in Dairy Products.

Consignments solicited and business transacted for Eastern Canada Merchants.

Established 1886.

VANCOUVER, B.C.

References: Bank of British Columbia.

WILLIAM RYAN,

PORK PACKER

70 and 72 FRONT ST. EAST,
Toronto, Ont.

NEW CURING HAMS,
BACON, PORK,
NEW PURE LARD.

Hams, Breakfast and Roll Bacon,

New curing, now ready.

For Choice full flavor goods send us a Sample order.

Jas. Park & Son,
Toronto, Ontario.

The Ontario Produce Co'y.

Produce Brokers and Commission Agents,

70 COLBORNE STREET, TORONTO,

Solicit consignments of the following:

Tub, Large and Pound Roll BUTTER.

POULTRY.

BEANS. ONIONS APPLES.

CHEESE.

T. G. Williamson & Co.,

COMMISSION MERCHANTS

TEAS, COFFEES, FRUITS, SUGARS, ETC.

42 Front Street East,
TORONTO, ONT.

GEO. C. THOMPSON. CHAS R KING.

THOMPSON & KING,

Consignees, Brokers, General Commission and Mercantile Agents,

51 Wharf Street, cor. Fort, Victoria, B.C.

Storage. Correspondence Solicited.

LAURENCE GIBB

Provision Merchant,

83 COLBORNE STREET, - TORONTO.

All kinds of Hog Products handled. Also Butter, Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.
Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.,

26 WEST MARKET STREET,

Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

Reesor & Rogers,

Produce and Commission Merchants

Solicit consignments of Country Produce from Storekeepers.

71 Colborne St., Toronto.

Telephone 2291.

JNO. A. MOIR,

GENERAL AGENT.

Consignments Solicited.

SPECIALTIES: Canned Goods, Dried Apples, Evaporated Apples, Codfish.

Quotations and samples sent on application. A trial solicited.

41 St. Francois Xavier Sts., Montreal.

McLAREN'S

Is Honest Goods and just the Thing on Which to make or Extend a Business.

COOK'S FRIEND
BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock.

MARKETS—Continued.

load of tomatoes to the factory on the 15th day of August, which Mr. Boulter says merits a new hat, and which he will receive. The produce delivered was all first-class, and met with the approval of Messrs. Boulter & Sons.

PETROLEUM.

The local market shows no sign in the state of its prices that another week's business has been transacted upon it. All prices are steady and unchanged at standing quotations in Prices Current, while business proceeds upon a strong consumptive basis.

BUTTER AND CHEESE.

Between delivery and consumption stock has little time to lie in the warehouse of the buyer. The movement of butter is almost continuous from the time it leaves the hands of the country trader until it gets to the table of the consumer. There is none taken for export, as there is no excess over home wants to make up lots for export. The market is kept well cleaned up, and wholesalers and commission men are dependent on daily receipts. Low grades have been scarce all the year, the spring having opened with a market bare of white butter and no accumulations having taken place since. The present healthy balance between the supply and the demand is rendered possible and actual this fall because export trade of the present year has been large, being three times that of last year. The market could take more butter if the butter were produced. Large rolls are an increasing proportion of the total receipts and are 14 to 16c. They are still complained of as turnip-flavored. Choice dairy tubs are 16 to 18c., with 13 to 15c. quoted for mediums, and 10 to 12c. for low grades. No important movement of creamery is reported on this market.

Cheese is very firm, the finest bringing 11½c. The English market is stiff. Early cheese quotes at 10½c., but is very scarce. All the season's make is now out of the hands of the manufacturers, and in those of exporters.

COUNTRY PRODUCE.

APPLES—A well sustained local demand has kept business rather brisk in the way of sales for holiday consumption. Some fine fancy fruit has sold quite freely. Prices of staple stock range from $1.75 to $2.50.

BEANS—Everybody aims to carry but light stocks into the new year, as the demand will not supply a basis for many big overturns from this forward. The market here is but a small one for beans at the best. Jobbing lots are $1.40 to $1.50, and round lots run from $1.25 to $1.35.

CRANBERRIES—Are in good demand, but at easier prices Choice dark fruit sells at $8 to $8.50, and lighter colored at $7.50 to $8.

DRIED APPLES—The position of the market is unchanged. Buyers are wanted. Large lots are dull at 4 to 4½c., and small ones at 4½ to 4¼c.

EVAPORATED APPLES—Holders find it uphill work to make sales at all, and do not feel encouraged to try hard while prices are so low. Retailers' lots are 7½ to 8c., while round lots change hands at 6½ to 7c.

EGGS—The demand for new laid stock is stronger both from domestic consumers and fancy bakers, but the supply is larger, as a consequence of open weather. Fresh are worth 18c The only limed fruit being handled is what is taken on contracts made some time ago at 14 to 15c.

GAME—The mild weather keeps the demand moderate and does not induce strong delivery. Rabbits are plentiful at 15c. Partridges are fairly active at 45 to 50c. Venison is scarce here at 6 to 7c. in carcass and 9c. in haunch.

HIDES.—Neither side of the market shows interest in current business, which is very small. The deliveries have shrunk into unusually limited volume since the last drop in prices. For green cows' the prices are: No. 1, 4½c.; No. 2, 3½c.; No. 3, 2½c.; green steers' are worth 5c. for No. 1. A car of buffs sold on Monday for 5c. The shipments of cured run from 1 to 3 cars weekly.

HONEY.—All but strictly choice is unsalable, and the cheapness of good stock is what creates some demand for it. Good extracted goes comparatively freely at 10c., while sections for fancy Christmas trade go as high as 16c.

HOPS,—Brewers are evincing more interest in the market now, after holding off as long as supplies of old and sparing purchases of new would permit them. The range of prices for domestic stock is 19 to 25c., with 27c. paid for extra fine quality in smallish lots. For Bavarian the price is 40 to 42c. The demand is active and the market firm.

ONIONS.—The price ranges from $2.25 to $2.40. This higher price is due to smaller supplies, and the shrinkage in delivery is on account of the present being rather risky weather, a sudden depression of the temperature to the damage of stock in transit being not improbable. There is an easy trade doing.

POULTRY.—The weather is against high prices, and low prices check receipts. There is therefore neither a large supply nor a large demand. Turkeys are 8 to 9c. per lb., geese 6 to 7½c. per lb., chickens are 25 to 35c. per pair, and ducks, which show a wide range of quality, are worth 35 to 60c. a pair.

POTATOES—The market shows unexpected steadiness, which has not been disturbed by quite large deliveries. At the moment the supply is not active, but prices are rather firm at 42 to 45c. for cars, and 50 to 55c. for out of store lots.

SEEDS—Alsike is slightly easier at $5.50 to $6.25. The delivery had become quite strong before the break up of the roads at the opening of the week, but fell off to almost nothing after that. Red clover is $4.75 to $5 for average offerings, with a little more paid for very fine. A day or two of hard weather would make a big difference in the offerings.

SKINS—Sheepskins were put up 5c. higher on Tuesday, and quote now at 95c. They are not over plentiful. Calfskins are unchanged at 5 to 7c.

TALLOW.—Crude is worth 20c. and refined 5½ to 5¾c. The latter costs 4¼c. in Chicago, and with 1c. added for duty and ⅛c. for freight, it can be laid down here at 5⅜c.

WOOL.—Dealers are not paying above 19c. for fleeces, and sellers want more before they part with their stock. Hence there is little business, which is satisfactory to buyers in the present state of the market.

DRESSED HOGS AND PROVISIONS.

The receipts of hogs this week have been much lighter than they were at time of last report. Mild weather seems to have acted as a check to slaughtering. Those that were sold on spot went at $5.25 to $5.30, but there is a considerable quantity of western stock booked to arrive at $5.40. Northern hogs are offered but do not find sale at $5.25. The trade in hog products is nominal, the abundance of fresh meats and poultry at

(Continued on page 18.)

FLOUR AND FEED.

TORONTO, DEC. 17 1891.

The sales of the week do not bring it out into strong relief from the week's which have preceded it. A steady movement of flour at steady prices has been maintained. The week's eastern business has been moderate. Local trade is undiminished, perhaps rather increased by the demand for fancy baking against holiday consumption. The feeling of dissatisfaction with the Newfoundland government in placing a duty of 20c. per barrel on our flour is strong, as there are some mills which produce almost solely for sale in that market. No new developments have followed the report of the Millers' Association upon the matter of credit giving, but hopes are entertained that absolute cash dealing will again be established.

FLOUR.—City millers' and dealers' prices are: Manitoba patents, $5.25; strong bakers', $4.85; Ontario patents, $5; straight roller, $4.75; extra, $4.10 to $4.15: low grades, per bag, $1.25 to $1.75.

Car prices are: Toronto freights—Manitoba patents, $5.30 to $5.50; Manitoba strong bakers' $4.90 to $5.10; Ontario patents, $4.50 to $4.90; straight roller, $4.15 to $4.20; extra, $4.00 to $4.05; low grades, per bag, $1.25 to $1.75.

MEAL.—Oatmeal is easier at $4.10 to $4.25, and cornmeal at $3.

FEED.—Bran is still very scarce. It sells at $16.50 to $17. Shorts is similarly stiff at $17 to $19. The demand for both by the eastern trade is very strong, and local trade is excellent. Mixed feed runs as high as $25 per ton. Cracked corn is $1.35 per cwt. Corn is 68c. per bushel. Oats are steady at 34 to 35c., and feeding grades of barley at 48 to 50c.

HAY.—The price is stiffer and delivery is backward. Cars of No. 1 baled timothy go at $12.50 to $13, and mixed is $10.50.

STRAW.—Is unchanged at $6 to $6.50.

The flour mills now owned by Messrs. Ogilvie, Montreal, have a daily capacity of 7,500 barrels.

The Dominion Oatmeal Mill, London, will again be in complete running order at the end of this week. The damage done by their recent fire is placed at $1,500, which is fully covered by insurance.

MONTREAL FLOUR AND FEED.

Flour is quiet and easy, but consumers are lightly supplied, so business should improve when the winter roads are permanent. The stock in store shows an increase of 18,307 bbls. compared with a week ago and 7,674 bbls. compared with a year ago. Patent spring, $5.00 to $5.35; Patent winter, $5 to $5.25; straight roller, $4.65 to $4.80; Extra $4.30 to $4.40; Superfine $3.95 to $4.10; City strong bakers' $5.00 to $5.10; Strong bakers' $4.75 to 5.00.

SPECIALTY.

- Stone Ground Flour -

No Frozen Wheat used.

Meals and Feed of all kinds.

Mention this Paper.

J. & R. ROBSON,
Brantford, Ont.

CORTICELLI

SPOOL SILKS & TWISTS,

EMBROIDERIES & FANCY SILKS.

To satisfy and please your customers you must keep the best lines. "CORTICELLI" has that reputation; if you want to put in a line of these goods. Send for further information and prices to

CORTICELLI SILK CO.,

ST. JOHNS, P. Q.

HEALTH IS WEALTH.

Health seekers travel far to mountains, lakes, seas and springs, but of all the famous waters to thoroughly clense the body of health-destroying impurities, to make the joints supple and make the muscles and frame firm, and cause one to feel fresh life trickling through the veins, give me St. Leon Mineral Water. — I. Bliss, Compton, P Q.

For particulars apply

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Head Office, 101½ King St. W., Toronto.
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Sole Agents for Vancouver, New Westminster and District for LEITCH BROS.' CELEBRATED OAK LAKE MANITOBA FLOUR.

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Also Oatmeal, Rolled Oats, Rolled Oatmeal Granulated and Standard.

Dealers in all kinds of grain and feed.

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CORNMEAL, POT BARLEY,
SPLIT PEAS, ROLLED WHEAT,
AND ALL BREAKFAST CEREALS.

Write for Samples and Prices.

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Manufactured "Hulgarian" System.

Our brands are

Classic,
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Heavy dealers in

Oats, Oatmeal, Beans,
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Quotations by wire.

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A CHOICE QUALITY OF

Roller, Standard and Granulated

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IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways.

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FLOUR High Patents, Bakers and Low Grades.
Split Peas, Pot Barley and Corn Meal.
Feed of all kinds.

E. D. TILLSON, TILSONBURG, ONT.

LEITCH BROS.

MILLERS, OAK LAKE.

LEITCH TRADE MARK OAK LAKE

Grinders of MANITOBA WHEAT EXCLUSIVELY.

MARKETS—Continued.

easy prices causing a cessation in the demand for cured meats. Prices are consequently easier.

BACON—Long clear is down to 7¾c., smoked backs are 10 to 10½c., bellies 10½ to 11c., rolls easier at 8½c.

HAMS—Are 10½ to 11c., ½c. lower than last week.

LARD—Is easier at 9½ to 9¾c. for pure, and 8¼ to 8¾c. for compound.

BARREL PORK—Mess is $13.75 to $14, and short cut $15.50 to $16.

FRESH MEATS — Preparations for the Christmas trade make choice meats in some request, but supplies on hand of every-day stock go out slowly. Prices are: Beef, forequarters 3½ to 4½c., hindquarters 6 to 8½c.; mutton 5 to 6c., Lamb 6½ to 7c.

FISH AND OYSTERS.

The trade in oysters has been brisk, and the quality of the oysters has been very good. The unsettled character of the weather affected the trade considerably. Cod and haddock are very scarce, especially the former. Manitoba white fish are selling well, while dried fish are quiet. Everything considered, the trade is good for this season.

SALT.

Four carloads have been sold, but the trade in car lots has not been so brisk as usual. On the contrary the small trade has been very brisk, and consequently prices are firm.

GREEN FRUIT.

Everything in the green fruit trade, though none too bright yet, has been more active the past week than at any other time since the first of November. Fancy oranges are in very good request for holiday trade. Valencias are in stock and selling at $5.50 to $6, but as Floridas are so much cheaper and the quality of selections from them is fine, they are coming in for the bulk of the trade attention. They sell at $2.75 to $3.25. Jamaicas are still on the market at $6 to $7. In lemons, Malagas quote at $3.50 to $4 per box and $7 to $7.50 per chest; Messinas are $4.50 to $5. In Malaga grapes sales of extra choice and weight are reported as high as $7, though the general range is from $5 to $6 for kegs and $2.75 to $3 for half-kegs. Stock is hard to get hold of now. Pineapples are still scarce at 15 to 20c.

The New York Daily Commercial Bulletin says :

The lemon market is looking stronger. Higher prices for strictly fancy fruit were obtained and $2.50 was obtained for inferior quality that buyers passed at $2 a week ago.

Statistics regarding the probable yield of oranges in California this season are conflicting, but it is believed the crop will be considerably larger than that of last season, which aggregated 3,850 carloads.

Scarcity of fancy cluster Malaga raisins is emphasized as orders for Christmas and New Year's holiday season supplies come. Goods of this character are commanding strictly fancy prices.

DRY GOODS.

December promises to be more satisfactory than the same month last year, demand being better for all classes of goods. Travellers are sending in fair orders, although they are beginning to report that customers are too busy to look at samples. The house trade is good, but sorting up trade seems to be about over. Payments are fairly good.

MONTREAL MARKETS.

MONTREAL, Dec. 17, 1891.

The snow has come at last, and dealers in all lines are devoutly hoping that it has come to stay, for business during the past few weeks has certainly been of a disappointing character, not because buyers were reluctant but simply that the roads were bad. In this connection all reports agree that supplies in third hands are pretty well worked down, therefore, with consumers more urgent, the movement should improve and everyone expects it to. The notable feature this week was the activity in dried and green fruit in anticipation of holiday requirements. It has led to a wholesale clearance of Valencia raisins and currants out of first hands, stocks in this connection being almost nil and in green fruit the activity is an incentive for business in other ways. On the whole, matters look more promising.

SUGAR, SYRUPS, ETC.

Raw sugar maintains its firm tone on outside markets, and of course this keeps the market steady all round, although there is no change in price to mention. Holders are not pressing business, but if the present snow fall is permanent, immediate improvement can be expected, as consumers are not liberally supplied by any means. This is very likely to send prices up with holders, in their present temper. In the meantime we give nominal quotations of 3½ to 4⅛ on yellows, and 4½ on granulated.

Syrup meets with a moderate demand, and movement of small volume, at 28 to 30c. from refineries. Molasses are slow and easy prices being quoted 36 to 37c. for Barbadoes, and 28 to 30c. for New Orleans. It is the offerings of latter stock that has put prices down.

BEET SUGAR.

Some time ago reference was made to samples of the first offerings of beet root sugar by the Farnham refinery. Since then a satisfactory business has been done in the article, and it can now be quoted as a regular line in the grocery market. The refinery mentioned has consumed 12,000 tons of beets since it commenced operations, which, at $5 the ton, which is about the average price, means a nice little item towards the revenue of the farmers of the district. The company intend to largely extend their operations next season, having purchased the old Berthier refinery, and already have entered into negotiations with the farmers of the two districts of Berthier and Farnham for securing the production of 40,000 to 50,000 tons of beets, which at the price above given means considerable of an increase to the agriculturist's earnings next season. At present beet sugar is selling on this market at 14c less than granulated, which means about 4¼c. per lb.

TEAS.

Trade in tea is quiet, and no particular change is anticipated until after the holiday business, at present, being confined to a small jobbing trade in the way of satisfying immediate requirements.

COFFEES.

The coffee market is very firm, at present, with stocks here almost nil ; in fact there is little or nothing in first hands. To move anything, therefore, means 18½ to 20c. for Rios in large quantities owing to scarcity, and there are some urgent buyers as stocks in consumers' hands are limited. Jamaicas are firm in sympathy with Rios, and business at 17 to 18c., and Maracaibos at about 19c.

RICE.

There is no no wholesale business in rice to report, trade being of a small jobbing character. We quote Patna, $4.50 to $5 : Japan, $4.25 to $4.50 ; Standard, $3.90, and off grades $3.50 in car lots.

DRIED FRUIT.

The indications of activity noted last week in regard to dried fruit, have been verified, and there is a wholesale turnover of both raisins and currants from first hands since our last report, reducing stocks in this respect to very slim dimensions, and prices therefore are much firmer than they were, although no actual advance is to note. Still there was a large business in ordinary Valencia raisins at 5c., and no firsts could be had under 5 to 5¼c., while seconds have been practically cleaned out of first hands, on the basis of 4⅞c., and whatever holdings there are of this description, are confined to scattered lots in jobbers' hands. The movement of currants was very heavy and prices firm. In barrels round lots are moving at 5½c., half barrels 5⅝c.. and cases 5¾c., while the market here is almost bare of stock.

CANNED GOODS.

Grocers appear to have sufficient supplies of most lines, and trade in canned goods remains dull, while there is no new feature to note in connection with the market. Toma-

A. H. BADGEROW. ALEX. H. DIXON.

The Badgerow, Dixon Bonded Vinegar

Manufacturing Co.,

79 and 81 Jarvis St., Toronto

Highest award, Toronto Exhibition.

TRY

KOH-I-NOOR TEA

Best in the World.

Sold only by

T. B. Escott & Co.,

London, Ont.

Elliott, Marr & Co.,

Importers of Teas

—AND—

Wholesale Grocers.

LONDON, ONT.

DAVIDSON & HAY

Wholesale Grocers,

36 Yonge Street,

TORONTO.

- FLATS -

In stock fresh "Clover Leaf" Salmon and "Clover Leaf" Lobsters, in flat tins, containing the finest parts of the fish.

Be particular to look for the word "CLOVER LEAF" on every label.

Sloan & Crowther

WHOLESALE GROCERS,

59, 61 and 63 Front St. E.,

TORONTO.

STUART, HARVEY & CO.

IMPORTERS AND

WHOLESALE GROCERS

A Large and Well-Assorted Stock of

Teas, Sugars and General Groceries

NOW IN STORE:

New Muscatels,
" London Layers,
" Connoisseur Clusters,
" Valencia Shelled Almonds,
" Sultanas.

HAMILTON, ONT.

To the Trade.

NEW SALMONS.

We offer 1100 cases Red Salmons "British American" brand, the best on the market, at $1.30 per dozen, 30 days.

QUALITY GUARANTEED.

N. QUINTAL & FILS,

WHOLESALE GROCERS,

274 St. Paul Street,

MONTREAL.

Write for samples of Sugars.

RIO COFFEE

Ex. S. S. Phidias.

WARREN BROS. & BOOMER,

35 and 37 Front St. East,

TORONTO, ONT.

EDWARD ADAMS & CO.

ESTABLISHED 1846.

Wholesale Grocers and Importers of

TEAS,

SUGARS,

COFFEES,

TOBACCOS.

95 & 97 Dundas St., London, Ont.

BALFOUR & CO.,

IMPORTERS OF TEAS

—AND—

WHOLESALE GROCERS,

HAMILTON.

WESTERN ONTARIO AGENTS FOR

Cherry's Irish Mustard, X.D.S.F.

This is superior to any other grade in the market. Try it.

NEW

Dates.
Malaga Raisins.
Valencia Shelled Almonds
Grenoble Walnuts.
California Dried Fruits.

SMITH & KEIGHLEY

WHOLESALE GROCERS,

9 Front St. E., Toronto

Thos. KINNEAR & Co

Wholesale Grocers and Importers of

TEAS,

SUGARS,

COFFEES,

AGENTS FOR

Cherry's Irish Mustard, X.D.S.F.

This is superior to any other grade in the market. Try it.

47 Front St. E., - TORONTO.

CEYLON TEAS.

THE CELEBRATED

CRESCENT BRAND REGISTERED CEYLON TEA

is packed expressly for

J. W. LANG & CO.,

Wholesale Grocers, Toronto.

NEW

Bordeaux Walnuts

—AND—

NEW FRUITS

(NOW IN STORE.)

PERKINS, INCE & Co.,

41 and 43 Front St., Toronto.

J. F. EBY. HUGH BLAIN.

NOTE

Send in your orders for Christmas Goods

NOW

Don't wait for our travellers if you are in need of goods. Send orders by letter or wire.

EBY, BLAIN & Co.,

Wholesale Grocers,

FRONT AND SCOTT STS. TORONTO.

MONTREAL MARKETS.—Continued

toes maintain their firmness in the anticipation of improvement in the near future, and other lines furnish nothing to mention.

GREEN FRUIT.

Practically all the attention in this line has been devoted to oranges and grapes which in anticipation of holiday requirements are quite active and strong, as city grocers are commencing to lay in heavy supplies. Florida oranges have been quite active at $2.50 to $3.50 per box, and what little Valencia stock there has been offering here found takers at $4.75 to $5.00 per case. Jamaicas in barrels are offering at $4 to $5 but do not meet with the same favor as the two previous lines. Almeria grapes are in good supply and demand on the basis of $5 to $5.50 per keg. Lemons are rather quiet Malaga stock being dull at $5.00 per chest while Messinas meet a fair sort of demand at $2.50 to $3.50 per box. The quality of the former fruit is not exceptional by any means. Fresh bananas are offering at $2 to $2.50 per bunch with a fair enquiry.

APPLES.

This market maintains the firm tone noted previously, and in carload lots prices are stiff at $2.10 to $2.25, while they are jobbing out in smaller quantities from $2.50 as high as $3 per barrel. The total shipments abroad from the United States and Canada to the 5th of December were 882,861 barrels, divided as follows: 554,283, Liverpool; 101,021, London; 212,351, Glasow; and 15,206, various; against 336,833 barrels last year, divided as follows: 190,549, Liverpool; 75,134, London; 69,990, Glasgow; and 160, various. This means that 546,028 barrels more apples were shipped this year than last, Liverpool taking 363,734 more; London, 25,887; Glasgow, 142,361; and various ports, 14,046, a remarkable increase all round, while it is equally remarkable that the firmness of the market should be maintained as it is. There are a few lots of dried apples here which are moving at 5c.. and evaporated run from 7 to 8c.

FISH.

There is no essential change in fish for the simple reason that no business at all has been doing worthy of mention. With the small stock here, though, it is quite safe to predict an immediate advance once the movement commences, indeed it is anticipated that the Lenten demand will be but a short time in reducing stocks to practically nothing, for the scarcity is more particularly noticeable in connection with staple lines such as herring and cod, than with other lines subject to less call. Therefore the tone is very firm, and prices are purely nominal at present.

PROVISIONS.

The provision market is quiet and pork is dull, as buyers are not disposed to operate with the large supplies of dressed hogs in the country and they have an easy tone in consequence. Lard is dull and smoked meats are quiet and unchanged. Canadian short cut, per brl. $16.00 to $16.25; mess pork, western, per brl. $13.50 to $14.00; short cut, western, per brl. $16.25 to $16.50; hams, city cured, per lb. 10½c. to 11½c; lard, Canadian, in pails, 8⅞c. to 9c; bacon, per lb. 9c. to 10c; lard, com. refined, per lb. 7¾ to 8c.

DRESSED HOGS.

Offerings are light at present, as the weather previously has been unfavorable, but it is known that there are large supplies in first hands in the country, and if the present cold weather and snow fall is permanent, they are certain to increase. We quote $5.25 to $5.50.

EGGS.

There is no change in eggs to note, but dealers report a fair demand for limed stock at 15 to 16c. Practically no fresh eggs are offering, but fair held stock from cold storage is meeting with good demand at 17 to 20c.

POULTRY, ETC.

The long spell of mild weather has been disastrous to the trade, but dealers are hoping for some improvement now, with the cold weather which had its inception yesterday. Turkeys have been moving slowly at 9 to 9½c., chickens in fair demand at 8c., but old fowls not wanted at 6c. Geese have been a glut at 6½ to 7c., and ducks very slow at 8 to 9c. Partridge have had a fair call at 40 to 45c. per brace for No. 1.

BUTTER.

There is only a jobbing business doing in butter. Townships dairy is saleable at 18 to 20., but creamery has cost so much that holders are still reluctant to sell at 23½ to 24c. We quote: Late made creamery 15½ to 24c.; Finest Townships, 19 to 20c.; Finest Western, 16 to 17½c.

CHEESE.

It is simply a question of who has got the greatest staying powers with the cheese market. Stock is concentrated in strong hands, and there is no call to speak of from Great Britain. The market, therefore, is quiet and no change is anticipated until the New Year. We quote: Finest fall makes, 11c.; Fine stock, 10¾ to 10⅞c.; Medium grades, 10¼ to 10½c.; Cable, 55s.

GRAIN.

Grain is dull all round, and there is little or nothing to note, while prices are purely nominal. The stocks in store compared with those of a week ago show an increase of 5,572 wheat, 4,856 peas, 1,306 rye, and a decrease of 24,653 oats, and 4,666 barley. Compared with a year ago there is an increase of 131,308 wheat, 176,395 peas, 232,992 barley, and a decrease of 1,414 oats, 3,707 rye. We quote:—No. 2 hard Manitoba, $1.03 to $1.04; No. 3, do., 97c; No. 2 Northern, $1.04; peas, 75 to 76c. per 66 pounds; oats, 35¼ to 36c. per 34 pounds in store, corn, 72c. duty paid; feed barley, 48 to 50c.; good malting do., 60 to 62c.

A SPLENDID BANKING SYSTEM.

Recent bank failures in the United States, especially the failure of National banks, popularly but erroneously considered infallible, have led to much discussion of the banking system, and how it can be improved upon. At the recent meeting of the American Bankers' Convention, in New York, a paper was read on the bank note circulation of the Canadian provinces, its purpose being to show that our neighbors on the north have met the demand for a safe, flexible currency, according to the demands of trade, and in a way distinctly their own, yet entirely satisfactory. Banks of issue in Canada must obtain their charters from Parliament, and must have a capital of at least $500,000, with one-half of this paid up. Every shareholder bears double liability—that is, he can be called upon in case of need for as much more, to meet failure or defalcation as the amount of his original subscription. Dividends are limited to eight per cent., until a surplus has been accumulated to equal three per cent. of the capital. Monthly statements are required to be published. No bank can issue its notes to more than the amount of its capital paid in, and these notes are a lien on all assets of the bank. Even if a dishonest manager attempted to wreck a bank, there is a redemption fund to fall back upon, made up of a five per cent. fund, called assets, from notes of all the banks, which fund is held by the Government, and is a sacred trust for the redemption of the notes of any suspended bank. When a bank suspends its notes begin to draw interest at six per cent. This is intended to compensate for any depreciation which may follow the suspension. If not paid, with interest, by the Receiver, within two months, they are paid out of the redemption fund, and this is replenished later by payment from the assets. There are many other details unnecessary to go into, and the strongest argument that can be made in favor of this system is that the innocent depositors and holders of bank currency cannot easily be defrauded. It may be that this system would not be the best for the United States, but there is no doubt but what a reform of some sort is needed in the banking system of this country, especially in the National banks.—Ex.

THE PROBLEM OF HELP.

I wish I could establish some sort of satisfactory rules for the government of my clerks." said a merchant to a representative: "I find so much variation of temperament and of habits as they are formed by association and education, or lack of, that it seems to me next to impossible to govern my force on anything like equable terms and yet practice equity."

In this connection we invite attention to certain axioms laid down by a writer in a contemporary, who, speaking from long practical experience, has found it possible to set certain stakes and be guided thereby, and his hints may be helpful not only to the trader referred to but others in trade. He says: If you have a clerk in your employ, who considers time to precious to waste a little of it on a customer—stop his pay. If you have a clerk who wastes his time in visiting with his friends when he should be at work—look for his successor. If you have a clerk who has to be told to do everything he does—tell him to look for another position. If you have a clerk who imagines the whole business depends upon him, and he stays with you simply to enable you to exist—try to struggle along without him.

To this may be added: If you have a clerk who believes he is not sufficiently paid for the work he does, or is called upon to do, have a distinct understanding with him as to the facts, and let him clearly comprehend that so long as he remains he is expected to do all the work that he would do if his wages were higher; only when he has proven his capacity and willingness, be sure that you are just enough to pay him accordingly.

The whole secret of management in a clerical force in a store, perhaps, is comprised not in the establishment of proper rules so much as in the ability of the employed to interest his help in his business. If they refuse to become interested, then the employer should refuse to retain them—Ex.

NOTES TAKEN ON THE ROAD.

Mr. D. Darling, Gananoque, is one of the oldest grocerymen in that town, and for fifteen years he has supplied the grocer "menu" to a large patronage in this manufacturing centre. Mr. Darling handles flour and feed and deals largely in farm products.

G. L. Johnston is manager of what is known as the West End grocery store, Gananoque, owned by Mr. J. B. Turner. The location is a good one and a large trade is the result. Mr. Turner has another store up town in a fine new brick block which he built on the ruins of the fire about a year ago Mr. Turner is one of Gananoque's enterprising citizens, and two of the finest blocks in Gananoque are monuments of his enterprise and good will for that town. Mr. Turner was a candidate for parliament last year, and pulled the present member's majority down from five hundred to less than two hundred.

STEEL, HAYTER & CO.,
Importers of
INDIAN TEAS
Direct from their estates in Assam.
New Season's Teas are now arriving.
PROPRIETORS OF THE WELL-KNOWN
"MONSOON" BRAND.
Samples and Quotations on application.
11 & 13 Front St. E. Toronto.
Calcutta and London Firm : Octavius Steel & Co.
Telephone 2354.

ST. JOHN, N. B.
TO TORONTO SALT WORKS.
Ship another twenty-five case lot of "Acme" table salt, at last quotation. The first twenty-five cases sold well and given good satisfaction.
STEPHEN & FIGGARES,
Wholesale Grocers.
Per Great Northwestern Telegraph Co.

We need your Money.
You need our goods. Let us get acquainted. Send for our catalogue, free. We positively assert we can add much to your profits, Pocket and Table Cutlery, Flat and Hollow ware, Jewelry, and a great variety of most salable and profitable Show Case Goods.
THE SUPPLY CO.,
Niagara Falls, Ont.

New Season's Pack
SNIDERS' TOMATO CATSUP.
" " SOUP.
" CHILI SAUCE.
The finest goods in the Market to be had of Wholesale Grocers.
WRIGHT & COPP,
AGENTS,
TORONTO.

Traveller wants Situation.
WANTED—A SITUATION AS TRAveller for Provision House for New Brunswick and Nova Scotia. Apply care J, this office.

A. HAAZ & CO.,
Bonded Manufacturers of
Honey Dew, White Wine, Malt and Cider
VINEGARS.
74 Bagot Street, - Kingston, Ont.

Brantford and Pelee Island } J. S. HAMILTON & CO'Y, BRANTFORD, ONT Sole Agents for Canada.

TO THE TRADE
—IN—
Canned Goods.
We are making all arrangements for this season's pack—and enlarging our factory considerably—Thanks for last season's trade and soliciting this year's.
Faithfully yours,
D. W. DOUGLAS,
St. Johns, P.Q.

PICKLING VINEGAR.

T. A. LYTLE & CO.,
Bonded Manufacturers,
124--128 RICHMOND ST. W.,
TORONTO.

Use Scourine Soap for cleaning every household utensil. Grocers should handle it. There is money in it.
Bourne & Butler,
107 KING ST. W.

EMPIRE TOBACCO COMPANY'S COLUMN

TWO KINDS

—OF—

Business Men.

WIDE AWAKE

kind buy from the

EMPIRE

because they get goods that are right and are up to the times.

Another kind are

FAST ASLEEP

but they are waking up every day to the fact that we can give them goods that will please them.

We sell direct to retailers. Send for sample caddy or two.

Empire Tobacco Co.,

MONTREAL.

HECK'S COLUMN.

R. W. Forester, teabroker, Montreal, has had a good season this year, and is extending his trade among the wholesalers every day. Here THE GROCER is a welcome visitor.

***

J. A. Grant & Co. had a good word for THE GROCER as early as eight o'clock in the morning. Mr. Grant is doing some very pretty decorating, and brightening up his handsome store on St. Catharine street, Montreal.

***

Willison Bros., of University St., admire the way THE GROCER has talked the question of Christmas presents. The young men are making rapid headway in the grocery trade and are kept busy all day long and sometimes far into the evening.

***

Morrin & Co., Montreal, who are agents for the Gaspe Fish Co., take a great interest in reading each issue of this paper. The illustrations and sketches of our different wholesale men are pronounced very fine by their cashier, who is making a collection of them.

***

Montreal grocers are not giving presents this year. A call at J. H. B. Rickaby & Co.'s this week shows us everything tempting for the Christmas trade. This firm, which do a veryl arge family trade, put up some lines of crab apple jellies and raspberry vinegar in glass jars, also a blend of whiskey known as "Duke Rye Whiskey," which has become very popular for home use. Mr. Rickaby tells us he has secured twelve new customers in the past three weeks. This should be encouraging.

***

The Johnston Fluid Beef Co., of Montreal, say : "The glory of a man is his strength." The other day I had occasion to make a trip from New York to Philadelphia. In the seat opposite me sat an elderly gentleman, and as the train pulled out of Jersey City we fell into conversation. He was a big burly fellow, about 45 years of age, wore a neat suit of clothes and a plug hat, which prompted me to take him in as a commercial man He said: "I have been travelling twenty odd years for my present company, throughout the United States from the Atlantic to the Pacific, and am on my way to Philadelphia to put my capital into what has been my aim, my glory for all these years." He told me nothing further on the subject, but I have thought since that he must be as happy a man to-day as ever carried a grip. We have all read and heard many experiences of successful business men, but I think there are few men who carry the grip to attain their object in life. I would have liked to have heard more of that man's life. The average travelling man does not usually show that he has any object in view except the necessity of an existence. The new beginner on the road, usually starts out to have all the fun possible, and to do all the business that can be done without much hustling. Of course he gets left, but the years' experience that he has had only just put him farther back in the business world. I am thinking of an old friend who, about six years ago was a clerk in one of our largest wholesale houses, and who, about that time got his samples to make his first trip. He was to go from Montreal to Lachute, thence to Ottawa and up the line as far as Pembroke. Charley showed his samples in the first town and did a fairly good trade. At Ottawa he worked pretty faithfully the first day among his customers, but in the evening he fell in with some of the old heads to hear the old and newest stories, and to have a glass of ale. That eve settled his success as a traveller, and although he for a few years held his situation, he to-day is out of a position and cannot get a place, simply because his employer's time cannot be trusted in his care. As the new year approaches there is always a number of changes made among the travelling men, and a good many new ones take their places. The new man should have some glory to look forward to, but he should not expect, or try to get it, unless his intentions are to hustle when others are having their fun. Do not satisfy yourself as to your idea of a travelling man by the style of the first jolly one you meet, who has lots of jokes and a batch of orders to tell you about when you should be out working. He simply "ain't in it," and a few years' more experience on top of your head will give you an opportunity of being like the unknown American gentlemen or my friend Charlie, to whom I am going to send a marked copy of this story.

***

There has been a good deal of talk in Montreal among the trade since the last copy of THE GROCER arrived here. One wholesale grocer was pleased to see the stand THE GROCER was taking in the matter of circulation, and was sure that we were at the front. He had only a few weeks before had his travellers taking notes of the number of merchants throughout the country who subscribed for our paper, and found very few of the enterprising business men who would be without it. These facts are very encouraging to us, and we would like all our advertisers to put their travellers into looking up this matter. We know it would increase our advertising patronage. HECK.

Restore goods to their proper places as soon after using as possible.

Goods conveniently located save time, money and temper in showing.

The neglect to look after minute details in the factory is a source of great loss to many producers.

A reputation for truthfulness is indispensable to permanent and satisfying success.

"One man ov genius in 97 thousand 4 hundred and 42 men of ordinary business talent, is just about the right proportion for actual business."
—JOSH BILLINGS.

Manufacturers' Agent Wanted.

Wanted, a manufacturers agent, with headquarters in Halifax, to push the sales in the Maratime Provinces, of an established line of goods kept by Grocers, Druggists and Hotels. Address stating firms now represented and if storage facilities are available. A. B.—THE CANADIAN GROCER, Toronto.

The British Columbia Fruit Canning and Coffee Co'y, Lt'd.

VANCOUVER, B.C.

Importers and Manufacturers of

COFFEES, SPICES, MUSTARDS,
CREAM TARTAR, BAKING POWDER, &c.,
FLAVORING EXTRACTS,
CANDIED PEELS,
JAMS, JELLIES, MARMALADES and
CANNED FRUITS.

YOUR STOCK

Is not complete

without a full line of

Munn's Boneless Codfish.

There is no nicer or choicer material packed anywhere.

Be sure and send your orders for this ECONOMICAL and CONVENIENT article of food.
Packed in 2 lb. bricks.
Assorted Boxes 5 lb., 10 lb., 20 lb. and 40 lbs.

We have also on hand

Thick Codfish Steak,
packed in 100 lb. Boxes.

BUY THE BEST.

STEWART MUNN & CO.,
22 St. John St., Montreal.

Established 1849.

GOLD, SILVER
—AND—
BRONZE MEDALS
20 1st prizes.

Reg. Trade Mark.

MICHEL LEFEBVRE & CO'Y
Manufacturers of
Lion--L--Brand
Pure Vinegars, Mixed Pickles, Jellies, Jams, Preserves.
Montreal, P.Q.

Send for Price List of our various brands of chewing gum.

C. T. HEISEL,
36-38 Lombard St.
TORONTO.

CRINKLED TISSUE
—FOR—
SHOP DECORATIONS.

CRINKLED TISSUE.

20 colors, each line done up in rolls 20½ in. wide and contains 10 feet.

VIRGIN WHITE.	GRASS GREEN.	PALE CORAL.
SEA GREEN.	DARK CORAL.	MOSS GREEN.
PRIMROSE.	CANARY.	JET BLACK.
AMBER.	MANDARIN.	CELESTIAL BLUE.
ORANGE.	BLUSH PINKS.	FRENCH GREY.
ROSE PINK.	TERRA COTTA.	APPLE GREEN.

Price per doz. rolls, $2.40.

THE COPP CLARK C O., Ltd., 9 Front St. West, Toronto.

From the Wringer to the Starch Bowl.

NEW PROCESS

IVORINE STARCH

Requires no boiling. Collars, Cuffs, etc., may be starched directly after passing through the Wringer.

WILL NOT STICK TO THE IRON.

Saves Labor! Saves Time! Saves Linen! Makes Perfect Work. Full Directions on each package.

TRY IT.

St. Lawrence Starch Company, Limited,

MANUFACTURERS.

SALES MADE OR PENDING.

The stock of E. Paradis, grocer, Ottawa, is offered for sale by tender.

The stock in the estate of F. J. Pearce, general merchant, Uxbridge, Ont., is sold.

Herbert Shear, general merchant, Morillo, Ont., has sold out to Thos. Marks & Co., Port Arthur.

PARTNERSHIPS FORMED AND DISSOLVED.

Anderson & Co., grocers, Halifax, have dissolved.

Kirkhouse & Rudolf, manufacturers' agents, Montreal, have dissolved.

Lacombe & Co., provision dealers, Montreal, have dissolved, A. Lacombe continuing.

Carmond & Fontaine, manufacturers of washing powder, Montreal, have dissolved.

Harvey & Baker, wholesale fruit dealers, Hamilton, have dissolved, Wm. M. Harvey continuing.

The Gold Seal Oyster Co., dealers in fish, oysters, game, etc., have been incorporated in Winnipeg.

L. Coates, general merchant, Parrsboro, N.S., has admitted Stewart Mason as partner, under the style Coates & Mason.

REMOVALS AND DEATHS.

H. Bernard, commission agent, Montreal, is dead.

F. P. Potter, dealer in paints, etc., Montreal, is dead.

John O. Gorman, dealer in groceries and liquors, St. John, N. B., is dead.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

O. Gnage, grocer, Sorel, Que., has assigned.

J. Pelletier, grocer, Montreal, is offering to compromise.

Joseph Champoux, general merchant, Joliette, Que., has assigned.

M. E. A. Prince, general merchant, Lorette, Man., has assigned.

A. C. Hawkins, general merchant, Lower Stewiacke, N. S., has assigned.

J. M. McLaurin & Co. general merchants, East Tempelton, Que., have assigned.

Demand of assignment has been made upon D. Morrier, general merchant, Capelton, Que.

E. A. Cairncross, general merchant, Shakespeare, Ont., has assigned to C. B. Armstrong.

A customer secured is a promise of greater salary in time.

Competition is keen and active, and the only way to meet it successfully is to buy from the best houses, and at lowest prices.

PROPOSED CHANGES IN QUEBEC INSOLVENCY LAW.

The Boards of Trade of Montreal and Quebec are preparing to renew the attempt, which almost completely failed before the last session of their Legislature, to secure a more satisfactory enactment to govern the liquidation of bankrupt estates. They have agreed, in all but one detail, on the amendments which they deem necessary to the existing legislation on this matter. The amendments were reported by the Quebec Board and adopted with the exception of clause 4 by the Montreal Board, which would substitute for the clause in question :—"The judge shall appoint as curator the party or parties nominated by the majority in value of the creditors present or represented at the meeting." The council of the latter Board reported "That any restriction on the right of a creditor to vote on the ground that his claim was partly or wholly secured would often necessitate vexatious delays and the expense of a contestation to decide whether and to what extent the claim in dispute was secured ; that although the delay of forty-eight hours specified in clause 7 was approved by the council last year, experience convinced them that the present delay of twenty-four hours is ample, and in numerous cases even that period is detrimental to the interests of creditors ; that they considered the time opportune for a renewal of the efforts to obtain legislation by the Federal Parliament for the equitable distribution of the assets of insolvent estates, and urged the council to take the matter into early consideration."

The following are the changes proposed by the Quebec Board, and approved, with the exception of clause 4, by the Montreal Board :

1. That power shall be given to question under oath the insolvent or the party managing the business for the insolvent, at any time after the nomination of the curator, at the request of a majority of the inspectors and curator combined with the concurrence of the court.

2. That a sworn claim, with vouchers attached, for a sum of not less than two hundred dollars, shall be fyled with a demand of assignment.

3. That parties holding general notarial powers of attorney shall be allowed to make demands of abandonment and vote at all meetings in virtue of said powers either personally or by their signatures ; that the same rule shall apply to incorporate companies, banks or municipalities, without the necessity of a special meeting of the directors to authorize such signatures when those signatures are given by the recognized officers representing the institution.

4. The majority in amount for one-third in number combined of direct creditors whose claims are unsecured shall name the curator and inspectors, the court having only to preside at such election and confirm it when made in order ; whenever a division occurs between amount and number, the decision as to the appointment of a curator will be left to the decision of the court.

5. The curator shall have the right to contest creditors' claims, provided he has the approval of the majority of the inspectors and he has obtained permission from court ; and all results of such proceedings shall be at the risk of the estate.

6. The curator shall have the right to contest statements deposited by the insolvent, provided he has the approval of the majority of the inspectors and has obtained permission from court ; and all results of the proceedings shall be at the risk of the estate.

7. A delay of forty-eight hours shall be given the insolvent, after the demand of abandonment, to deposit his sworn statement in order to determine the time when a capias may be issued.

8. A delay of not more than eight days clear shall be given, between the date of calling the meeting and the meeting itself ; notices of convocation of such meeting shall be given by the provisional guardian of the estate.

9. When a demand of abandonment served on a woman or minor children has not been complied with in the stated delay of forty eight hours, power shall be given to take possession of said estate with same rights as if there had been an assignment.

10. The notice of abandonment shall have to be given by the provisional guardian of the estate, within three days after the assignment ; if, at the expiration of such delay, such notices have not been sent, any creditor shall be authorized to send the same.

11. Immediately after the fyling of the statement on application to that effect made by the creditors demanding assignment or his attorney, the prothonotary appoints a provisional guardian, whom he, as far as possible, selects from among the most interested creditors who either personally or by a person whom he delegates for that purpose, takes immediate possession of all the property liable to seizure, and the books of account of the debtor.

12. The writ-capias may also be obtained, if the affidavit establishes that the debtor has been condemned to pay a sum exceeding $80, exclusive of interest, from service of protest and costs, for a debt of a commercial nature ; that the immovable and movable property of which he appears possessed have been disused, and that he has refused to make an assignment of his property for the benefit of his creditors.

The 50th annual meeting of the Quebec Board of Trade of Quebec was held on 9th inst. when Mr. V. Chateauvert was elected president, and Messrs. H. M. Price and E. B. Garneau vice-presidents.

Beware of Imitators.

See our new **5** cent package.

The biggest and best in the market.

Be sure and ask your wholesale grocer for a dollar box of the big 5 cent package of **BARM YEAST.**

BARM YEAST MFG. CO.,

TELEPHONE 1920. 35 Wellington St. E., Toronto.

SODA BISCUITS

Of our manufacture draw trade to any good store.

We claim they were never equalled and never will be.

Confectionery

Our Fine Creams and Chocolates are eaten by the best people in Canada. Send for sample order of Fondants, French Cream Mixtures, Regal Chocolates, Daisy Chocolates, Dew Drop Chocolates and other special brands.

THE TORONTO BISCUIT AND CONFECTIONERY CO., TORONTO.

PHILOSOPHY OF ADVERTISING.

Advertising, which became a growing necessity at the dawn of this century, has now reached almost to the dignity of a science. The history of advertising, which is now mainly accomplished by the newspaper, is full of romance. One of the best and most comprehensive definitions of advertising we can call to mind, is that which describes an advertisement as "The public notification of a fact." For many generations the pulpit and church door were the chief places where important facts were made public. More than three hundred years ago, when Martin Luther desired to make the most public declaration of his objection to Fetzel's sale of Indulgences, he wrote out those objections in the form of theses or propositions, and nailed them on the door of the great church at Wittenburg, For centuries the oddest kind of announcements have been made from the pulpits of the parish church. Losses were announced, coming fairs and other celebrations were spoken of. When in a family the circle grew wider and the cradle had to be rocked, public thanksgiving to Almighty God was made, and the happy mother's name mentioned from the pulpit. When Corydon and Phyllis resolved to venture on the sea of matrimony, and boldly put to proof the old, old question : "Is marriage a failure?" the bans were put up in the parish church and for three successive Sundays their purpose was announced from the pulpit, so that if any one knew of "any just cause or lawful impediment," why in this particular case the course of true love should not run smoothly, they should "now speak, or forever hold their peace." Such stringent modes as these made Gretna Green so famous as the happy haven of eloping lovers. To this day in England, or up to a very recent date, the law prescribed that in order to the full public notification of the names of those who had the right to exercise the power of voting, a complete list of voters of each parish should be nailed on the door of said parish church, so many days before the date of the coming election. Up to a very recent date the public Bellman was a very useful and sometimes a very amusing institution. Mr. Bellman was generally a man of great lung power, gifted with a droning sing-song method of delivery. He rang a huge unmusical bell and cried : "O yes ! O yes ! O yes !" A method by which the attention of the people was attracted. A crowd would gather round, and then Mr. Bellman would tell his story. Sometimes a very queer story it was. We remember not so many years ago, to have heard in the ancient city of Lincoln, one of these living advertisers make an amusing muddle of his message. He was charged to announce a lecture in the town hall on "Adam Bede," for the name of George Eliot was just then the overshadowing name in literature. The Bellman rung his bell and cried, "O yes ! O yes ! O yes ! you'll please to take notice that a lecture will be given in Lincoln Town Hall on Tuesday night on "Adam and Eve," "God save the Queen."

It was in vain to try and persuade this notifier of facts that he had made a mistake, that the lecturer in question wanted to talk, not of the early denizens of the Garden of Eden, but of a recent book. He responded in anger, "If you'll mind your business, I'll mind mine," and on he went ringing his bell, bungling the title of the lecture, and ending each announcement with a heartfelt prayer for his queen. Of course all this kind of thing had to give way. In the very nature of things the newspaper had to become the grand medium of advertising. It is interesting to note how advertising had to struggle, in England especially, in the early decade of this century.

In 1833 there was a duty of a little more than a dollar on each advertisement in Great Britain. This absurd duty was not repealed till 1853. In 1855 the Government received $720,000 as advertisement duty. We have said already that advertising has climbed to the dignity of a science. And, indeed, it is a science. And we have come to this point in business affairs, that no man need expect to be successful in business who does not judiciously and generously advertise. It has passed into a proverb, of the truth of which every day brings ample proof that advertising is to business what steam is to machinery, the grand propelling power. Barnum said that if he had not spent twice as much in telling people what he had for them to see, as in buying and keeping the things he had on exhibition, his career would have been a failure. A merchant might as well have his stores hidden in a cave as kept on his shelves without informing the people of what he has for sale. The merchant of to-day knows that without wise advertising, extensive and successful business is all but impossible. It is a little amusing to turn back to some old forms of advertising and compare them with our present methods. Take the matter of soap for example. The manner in which innumerable brands of soap are advertised would lead to the conclusion that the world is fast growing clean. In the year 1680 the only soap advertisement in the world ran thus: "William Deval at the sign of the 'Angel and Stillards,' St. Annes lane, near Aldersgate, London, maketh castile, marble and white sope as good as any man sells ; tryed and proved, and sold at very reasonable rates." The same advertising sheet announces that "at the 'Angel and Sun,' in the strand is to be sold every day fresh Epsum-water, Barnet-water, Epsum-ale and Spruce-beer." Some of our Chicago modes of advertising, especially about Christmas time are to say the least curious. But there always will be romance in advertising, but there is philosophy and wisdom too.—Chicago Saturday Evening Herald.

PAY UP.

Parties indebted to me will confer a favor if they will settle up as promptly as possible. Mr. ———, my successor, is duly authorized to collect my bills and give receipts.

* * * *

Late grocer and dispenser of forced charity.

How suggestive are the last words of the above advertisement, clipped from a paper published in a nearby city. There is a tinge of sadnesss mingled with bitter sarcasm in the words : "Late grocer and dispenser of forced charity." Our friend is in trouble ; defeated, because he lacked discrimination in making credits and the moral courage to say No at the right time, to the right one and in the right place.

"Dispenser of forced charity" are the words that should be placed over many retail stores, because their proprietors respond affirmatively to every appeal for credit, thereby taking risks out of all proportion to their capital. There are men whose bump of confidence is so large that it is almost a physical impossibility for them to deny an unworthy person credit. They cannot grasp the idea that some persons are improvident reckless spendthrifts, unthrifty, nor can they discredit the fair promises such folk make. And then when their means are exhausted, they take satisfaction in such a sentiment as we have recorded above.—American Grocer.

A PUZZLE TO THE TRADE.

The original estimates of the Valencia raisin crop were put at 35,000 tons, then they suddenly fell to 25,000 and 20,000 tons ; once more they sank to 10,000 tons ; and finally we have heard it stated that the Valencia crop for 1891-92 will not exceed 6,000 tons. How this should be so without such an astounding fact (?) becoming notorious, or at least being known much earlier in the season, is a puzzle to the trade. Nor are we the only persons who are struck with the glaring inconsistencies and contradictions that have been commented upon this season, for a leading trade authority on the 7th inst. made the following observations : The doubt and mystery which proverbially surround the market were never more marked than at present. When arrivals are usually at their heaviest, and the market is nine times out of ten overburdened with stocks, and rapidly declining, there is this year an advancing market, with small landings and comparatively nothing afloat. The crop was said to be large, and, owing to the enormous increase in that of California raisins, and the fact that they enjoy a protection of something like 11s. per cwt., it was confidently expected that the United States would require to import only a small quantity of Spanish fruit. Whether the shortness of available supplies is caused by the want of suitable fruit to ship, or by holding it back and attempting to starve the market here so as to enhance values, is not by any means clear. That there should be room for doubt on a question of this kind is absurd. The latest information from Spain, however, is to the effect that liberal shipments are now being hurried forward, and it is probable that increasingly large quantities of Valencias will be placed on the London market during the next few weeks.

It is difficult to cater for Invalids,

They need strong nourishment,
But cannot eat solid food.

A FOOD that supplies all the VIRTUES OF PRIME BEEF in an EASILY DIGESTED FORM is

JOHNSTON'S FLUID BEEF

It is easily prepared and palatable.

It can be reduced to any strength.

Taken either as Beef Tea or spread on thin Toast and Butter.

W. G. A. LAMBE & CO.,

Commission Merchants,

TORONTO.

AGENTS FOR

The St. Lawrence Sugar Ref'g Co., Montreal.

The British America Starch Co., Brantford.

P. DOTY & SON,

(Successors to W. B. Chisholm)

MANUFACTURERS OF

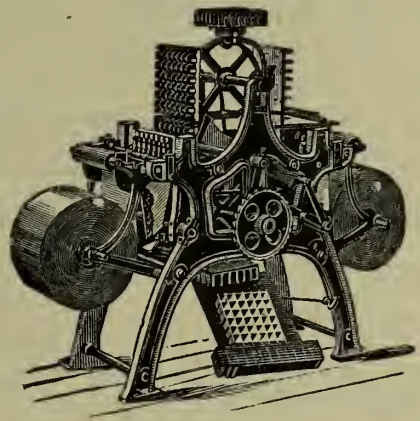
1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers.

Oakville, Ont.

Northumberland Paper and Egg Case Co.

Sole Manufacturers of Machine Made Egg Case Fillers. (Straw Board.)



We also make a first-class Wooden Case, and can therefore supply a complete Egg Case at the lowest possible price. For prices and other information, address the Mills. CAMPBELLFORD. ONT

The Norton Manufacturing Co.,

E. P. Breckenridge, Toledo, Pres. — C. C. Warren, New York, Sec.-Treas.

Edwin Norton, Chicago, Vice-Pres. — W. C. Breckenridge, Resident-Manager.

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

FRUIT, PAINT, LARD, BAKING POWDER, FISH AND LOBSTER

CANS.

Capacity, fifty thousand cans per day.

Sole Agents in Canada for Norton Brothers

"Solder Hemmed" Caps.

Inquiries and Correspondence Solicited.

HAMILTON, - ONT.

THE E.B. EDDY COY'S
INDURATED FIBRE WARE
THE WOODEN BUCKET MUST GO.
THE NEATEST, MOST DURABLE, MOST ATTRACTIVE & THE BEST WARE IN THE MARKET.
MAMMOTH WORKS
NO HOOPS, NO JOINTS, CANNOT LEAK, SHRINK, SWELL, OR WATER SOAK
HULL, CANADA.
ONE QUARTER GROSS
THE E.B. EDDY CO
TELEGRAPH MATCHES
HULL
CANADA
INCORPORATED A.D. 1886
EDDY
"THE ELECTRIC" "DUPLEX" "WAVERLY" "PLANET" "GLOBE" "X" AND "XX"
WASH BOARDS
THE EDDY CO

REDUCED COST TO BUYERS.

TORONTO BRANCH:
29 FRONT ST. WEST.

Our "No. 1 Telegraph" matches are now packed in Woodboard Caddies, thus reducing the weight of the 10 gross case to about 60 lbs. but without reducing the quantity, size or quality. These caddies are printed in assorted colors and make a handsome display. The trade should send their orders at once. Consumers will buy no other matches.

THE GLOBE TOBACCO WORKS CO., OF LONDON, Ltd.

Are manufacturing their Choice Standard Brands of Tobaccos from Pure Virginia and Kentucky Leafs.

CUT PLUG SMOKING :
GOLD FLAKE. HAND MADE.
OLD FLAG. UNCLE SAM.
WIG WAG

FINE CUT CHEWING :
GOLDEN THREAD. GLOBE.
HIGH COURT. JERSEY LILY.
VICTORIA.

A. Smith & Co., Cigar Manufacturers, London, having purchased the Stock and Plant of the above company will continue to manufacture the above first class tobaccos.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Dec. 17, 1890.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Cleveland's Superior Baking Powder in tin cans, per dozen net.

10 cent tins	.....	1 00
¼ lb. "	.....	1 50
6 oz. "	.....	2 20
½ lb. "	.....	2 80
12 oz. "	.....	4 25
1 lb.	.....	5 50
5 lbs.	.....	25 50

	Per doz
Dunn's No. 1, in tins	2 00
" " 2, in tins	75
Cook's Gem, in 1 lb pkgs	$1 75
" " 7 oz "	85
" " 2 oz "	40
" " 5 lb. tins	65
" " bulk, per lb	12

	Per doz.
Empire, 5 dozen 4 oz cans	$0 75
" 4 " 8 "	1 15
" 2 " 16 "	2 00
" ½ " 5 lb cans	9 00
" bulk, per lb	15

COOK'S FRIEND.

(In Paper Packages.) Per doz

Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, ½ "	14 00
Ocean Wave, ¼ lb, 4 doz cases	75
" ½ lb, 4 "	1 30
" No. 1, 2 "	1 90
" 1 lb, 2 "	2 20
" 5 lb, ½ "	9 60

WHITE STAR.	per doz
4 oz tins, 3 doz in case	0 75
12 " 2 doz in case	2 00
5 lb " ½ "	9 00
5 oz glass jars, 2½ doz in case	1 10
10 oz glass jars, 2 doz in case	2 00
Bulk, per lb	0 15

BISCUITS.

TORONTO BISCUIT AND CONFECTIONERY CO.

Abernethy	8½
Arrowroot	$0 11
Butter	0 6
" 3 lbs	0 20
Cabin	0 7½
Cottage	0 8½
Digestive	0 10
Daisy Wafer	0 16
Garibaldi	0 10
Gingerbread	0 11
Ginger Nuts	0 10
Graham Wafer	0 09
Lemon	0 10
Milk	0 09
Nic Nac	0 12
Oyster	0 06
People's Mixed	10½
Pic Nic	0 09
Pralrie	0 08½
Rich Mixed	0 14
School Cake	0 11½
Soda	0 06
" 3 lb "	0 20
Sultana	0 11
Tea	0 11
Tid Bits	0 09½
Varlety	0 11
Village	0 07½
Wine	0 08½

BLACKING.

Day & Martin's, pints, per doz	$3 20
" ½ "	2 10
" ⅛ "	1 10
Spanish, No. 3	4 50
" " 10	9 00

JACQUAND FRENCH BLACKING.

No 2 per gross	2 30
No 3 "	3 45
No 4 "	4 60
No 5 "	6 90

BLACK LEAD.

Reckitt's Black Lead, per box... 1 15
Each box contains either 1 gro., 1 oz.; ½ gro., 2 oz., or ¼ gro., 4 oz.

TELLIER, ROTHWELL & CO'S.

Royal Black Lead, per gross..... $1 80

F. F. DALLEY & CO.

	Per gross.
Silver Star Stove Paste	9 00

Packed in fancy wood boxes, each box contains 3 doz.

BLUE.

Reckitt's Pure Blue, per gross.. 2 10

TELLIER, ROTHWELL & CO'S.

Parisian Square Blue, per lb.. 13 to 14c

CORN BROOMS.

CHAS. BOECKH & SONS. per doz

X Carpet,	4	strings,	net	$3 60
2 "	4	"	"	3 20
3 "	3	"	"	2 95
XXX Hurl	4	"	"	2 90
1X "	4	"	"	2 65
2X Parlor	4	"	"	2 50
3 "	3	"	"	2 25
4 "	3	"	"	1 85
5 "	2	"	"	1 50
Warehouse	4	"	"	3 25
Ship	4	"	"	4 00
1 Cable	2	wire bands,	net	3 25
2 "	3	"	"	4 00

CANNED GOODS.

	Per doz	
Apples, 3's	$1 00	$1 10
" gallons	2 25	2 50
Blackberries, 2	2 00	2 25
Blueberries, 2	1 25	1 40
Beans, 2		1 00
Corn, 2's	1 05	1 10
" Special Brands	1 30	2 10
Cherries, red pitted, 2's	2 25	2 40
Peas, 2's	1 05	1 15
Pears, Bartlett, 2's		2 00
" Sugar, 2's		1 70
Pineapple, Baltimore	2 40	2 50
" Bahama	2 90	3 00
Peaches, 2's	2 10	2 25
" 3's	3 00	3 50
" Pie, 3's	1 60	1 65
Plums, Gr Gages, 2's	1 75	2 00
" Lombard	1 75	2 00
" Damson Blue	1 90	2 00
Pumpkins, 3's	0 90	1 00
" gallons	3 00	3 25
Raspberries, 2's	2 25	2 40
Strawberries, choice 2's	2 25	2 40
Succotash, 2's	1 50	1 65
Tomatoes, 3's	1 05	1 10
Finnan haddies		1 40
Lobster, Clover Leaf		2 95
" Other brands		1 90
Mackerel	1 00	1 10
Salmon, Horseshoe, talls		1 40
" flats		1 70
" white	1 10	1 25
Sardines Albert, ¼'s tins		11½
" ½'s "		18
Martiny, ¼'s "	10	10½
" ½'s "	16,	17
" Other brands, 9¾,	11, 16,	17
" P & C, ¼'s tins	23,	25
" ½'s "	33,	36
Sardines Amer, ¼'s "	6½,	8
" ½'s "	9,	11

JAMS AND JELLIES.

DELHI CANNING CO.

Jams assorted, extra fine, 1's	2 35
Jellies, extra fine 1's	2 25

TORONTO BISCUIT & CONFECTIONERY CO

	Per lb
Jams, absolutely pure—apple	$0 06
Family	0 07
Black and Red currant. Raspberry, Strawberry, Peach and Gooseberry per lb	0 12
Plum	0 10
Jellies—pure—all kinds	0 10
These goods are put up in glass jars and in 5, and 10 lb. tins and 28 lb. pails.	
Marmalade—orange	0 12

CANNED MEATS.

Comp. Corn Beef	1 lb cans		$1 50	$1 65
" "	2 "		2 55	2 70
" "	4 "		4 80	5 00
" "	6 "		8 00	8 25
" "	14 "		17 50	18 50
Minced Collops,	2 lb cans			2 60
Roast Beef	1 "			1 50
"	2 "		2 60	2 75
"	4 "			4 75
Par Ox Tongue,	2½ "		$8 50	8 75
Ox Tongue	2 "		7 85	8 00
Lunch Tongue	1 "			3 25
"	2 "		6 00	6 25
English Brawn	2 "		2 75	2 80
Camb. Sausage	1 "			2 50
"	2 "			4 00
Soups, assorted	1 "			1 35
"	2 "			2 25
Soups & Boulll	2 "			1 80
"	6 "			4 50
Potted Chicken, Turkey, or Game, 6 oz cans				1 80
Potted Ham, Tongue or Beef, 6 oz cans				1 35
Devilled Tongue or Ham, ½ lb cans				1 40
Devilled Chicken or Turkey, ½ lb cans				2 25
Sandwich Ham or Tongue, ½ lb cans				1 50
Ham, Chicken and Tongue, ½ lb cans				1 75

MINCE MEAT.

BRYANT, GIBSON & CO.'S—TORONTO.

Mince Meat, ½ gal glass jars,	$9 50
Ditto, 25 and 40 lb pails, per lb.	12½c

J. H. WETHEY'S—ST. CATHARINES.

Condensed, per gross, net	$12 00

CHEWING GUM.

ADAMS & SONS.

	To Retailers.
Tutti Frutti, 36 5c bars	$1 20
Monte Cristo, new 180 "	1 80
(with brilliant stone ring)	
Sappota, 150 "	1 00

Cleveland's Baking Powder yields best profit to the grocer, and is of such a superior quality that a customer gained is always retained.

Prices Current, Continued—

Sweet Fern,	230	" ...	0 75
Red Rose,	115	pieces ...	0 75
Magic Trick,	115	" ...	0 75
Oolah " "	115	"	0 75
Puzzle Gum	115	"	0 75
Bo-Kay (new)	150	pieces ...	1 00
Mexican Fruit, 36 5c. bars			1 20

C. T. HEISEL.

	To retailers	per box
Red Jacket,	115 pieces.	0 75
Royal Fruit,	36 5c. pkgs.	1 20
Digestive,	120 pieces.	0 80
Largest Heart	150 "	1 00
Globe picture	150 "	1 00

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO.S.

	Per 1b.
Chocolate—	
French, ¼'s....6 and 12 lbs.	0 30
Caraccas, ¼'s..6 and 12 lbs..	0 35
Premium, ½'s..6 and 12 lbs...	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs .	0 24
Sticks, gross boxes, each...	1 00
Cocoa, Homœopat'c, ¼'s, 8 & 14 lbs	30
" Pearl " " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs.	18

BENSDORP'S ROYAL DUTCH COCOA.

¼ lb. cans, per doz	$2 40
½ " " "	4 50
1 " " "	8 50

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma.....per lb	$0 30
Mott's Prepared Cocoa	28
Mott's Homœopat'c Cocoa (¼s)	32
Mott's Breakfast Cocoa.....	35
Mott's Breakf. Cocoa(in tins)	40
Mott's No. 1 Chocolate.....	30
Mott's Breakfast Chocolate...	28
Mott's Caracas Chocolate.....	40
Mott's Diamond Chocolate....	22
Mott's French-Can. Chocolate	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibbs.....	30
Mott's Cocoa Shells.....	5
Mott's Vanilla Chocolate stick	22&24
Mott's Confec Chocolate.....22c–	40
Mott's Sweet Choc. Liquors 21c–	30

COWAN COCOA AND CHOCOLATE CO.

Cocoas—	
Hygienic, 1, ½, ¼ lb. boxes	70, 75
Iceland Moss ¼lb in 12lb boxes	35
Soluble (bulk) 15 & 30 lb bxs...	18, 20
Soluble (tins) 6 lb and 12 lb....	20
Cocoa Nibs, any quantity ...	30, 35
Cocoa Shells, any quantity...	05
Cocoa Essence.....per doz	1 40
Chocolates—	
Mexican, ¼, ½ in 10 lb bxs	30
Queen's Dessert, "	40
Vanilla "	35
Sweet Caracas "	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross...	00
Pure Caracas (plain) ¼, ½ lbs	40
Royal Navy (sweet) "	30
Confectioners' ,in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

WALTER, BAKER & CO'S.

Chocolate—	
Pre'um No. 1, bxs. 12 & 25 lbs each	40
Baker's Vanilla in bxs 12 lbs each	52
Caraccas Sweet bxs 6 lbs each, 12 bxs in case	53
Eagle, sweet & spiced, bxs 12 lbs each	33
Vanilla Tablets, 416 in box, 24 bxs in case, per box.....3	65
Spanish Tablets, 100 in box, 12 bxs in case.....3	00
German Sweet Chocolate—	
Grocers' Style, in cases 12 boxes, 12 lbs each	25
Grocers' Style, in cases 24 boxes, 6 lbs each	25
48 Fingers to the lb., in cases 12 bxs 12 lbs each	25
48 Fingers to the lb., in cases 24 bxs 6 lbs each	25
Cocoa—	
Pure Prepared boxes, 12 lbs each	40
Cracked, boxes, 20 lbs each, 1 lb and assorted papers	32
Cracked, in bxs, 12 lbs., each, ½ lb. papers	32
Cracked, in bags, 6, 10 & 25 lbs each	32
Cocoa and shells, 12s and 25s.....	30
Breakfast Cocoa—	
In bxs, 6 & 12 lbs., each, ½ lb. tins	45
In boxes, 12 lbs., each, 1 lb. tins, decorated canisters	45
Broma—	
In boxes, 12 lbs., each, ½ lb. tins	40

GIBSON & GIBSON'S

	per lb
Sydney Gibson's Cocoa, ¼s	0 30
Dr. Clarke's Cocoa, ½'s and ¼'s tins	0 45
Soluble Cocoa bulk in boxes	0 18
Prepared do " " ...	0 22
Sydney Gibson's Chocolate, ¼s. and ⅛s	0 30
Gibson's Rock do ½s.	0 28
Dr. Clarke's do ¼s.	0 30
Confectioners' Pure Chocolate 10 lb. blocks	0 30
Vanilla choc. sticks, per gross ...	1 00

	per doz
Gibson's Icina, 1 lb do / ½ lb do / 24 lbs in case	2 25 / 1 25

Packed, chocolate, pink or white assorted, or if required, any kind separate.

COFFEE.

GREEN

	c. per lb
Mocha.....	28, 33
Old Government Java.....	27, 32
Rio	19, 24
Plantation Ceylon.....	29, 31
Porto Rico.....	24, 28
Guatemala.....	24, 26
Jamaica.....	22, 23
Maracaibo	24, 26

WHOLE ROASTED OR PURE GROUND.

ELLIS & KEIGHLEY'S.

	c. per lb
Java.....	33, 34
Java and Mocha	34, 36
Plantation Ceylon.....	...35
Arabian Mocha	...37
Santos.....	28, 28
English Breakfast.....	16, 24
Royal Dandelion in 1 lb tins.. ...	26

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend.....	... 33
Our Own "	... 31
Laguayra "	... 29
Mocha and Java.....	32, 33
Java, Standard.....	... 33
" Old Government	30, 32
Arabian Mocha.....	 36
Santos	... 28

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs.....	30
Standard Imperial in sealed tins, 25 and 50 lbs.....	32
Standard Blend in sealed tins, 25 and 50 lbs.....	33
Ground, in tins, 5, 10, 15 and 25 lbs.....	20, 30
Say's Parisien, in ½ and 1 lb tins	30

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	$0 75
" " " " 1, 1½ oz....	1 25
" " " " 2, 2 oz.....	1 75
" " " " 3, 3 oz.....	2 00

FIRE LIGHTER.

"Star" Fire Lighter, per gross. $1 70

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz	
Cases, No. 1, 2 oz tins.....	$2 75	$3 00
" No. 2, 4 oz tins.....	4 50	5 00
" No. 3, 8 oz tins.....	8 00	8 75
" No. 4, 1 lb tins.....	12 60	14 25
" No. 5, 2 lb tins.....	25 00	27 00

FRUITS.

FOREIGN.

	c. per lb.	
Currants, Provincial, bbls...	5¾,	6
" " ½ bbls	5¾,	6¼
" " cases	6¼,	6½
" Filiatras, bbls....	6,	6½
" " ½ bbls ...	6⅛,	6¼
" " cases ..	6¼,	6½
Patras, bbls.....	6⅞,	7
" " ½ bbls	7,	7⅛
" " cases.....	7¼,	7⅜
" Vostizzas, cases.	7⅞,	9¼
" " ½ cases	8½,	10
" 5-crown Excelsior (cases).....	9½,	10
" " ½ case....	9⅛,	9⅝
Dates, Persian, boxes, ...	5¾	6
Figs, Elemes, 14 oz., per box	...	9
" 10 lb boxes	11½	12½
" 20-lb	12	13
" Seven-Crown	16½	17
Prunes, Bosnia, bags	...	..
" " cases, ...	5½	6½
Raisins, Valencia, off stalk. old.....	3½	5
" New, off stalk... ...	5½	6
Selected	7½	8
Layers	7	8
Raisins, Sultanas.....	9,	13
" Eleme	...	...
" Malaga:		
London layers	2 25	2 65
Loose muscatels	2 20	2 50
Imperial cabinets	2 75	3 00
Connoisseur clusters	3 50	3 80
Extra dessert "	4 25	4 75
" " " qrs.	1 25	1 30
Royal clusters	.....	5 00
Fancy Vega boxes.....	6 75	6 80
Black baskets	3 50	4 00
" " qrs	1 10	1 30
Blue "	4 00	4 25
Fine Dehesas	5 40	5 50
" " qrs	1 80	1 90
Lemons, Malaga boxes.....	3 50	4 00
" " chests ...	7 00	7 50
" Messinas	4 50	5 00
Oranges, Jamaicas	6 50	7 00
" Floridas.....	2 75	3 25
" Valencias.....	5 50	6 00

DOMESTIC.

Apples, Dried, per lb	0 04	0 04½
do Evaporated.....	0 06½	0 08

LICORICE.

YOUNG & SMYLIE'S LIST.

5 lb boxes, wood or paper, per lb	0 40
Fancy bxs. (36 or 50 sticks), per box.....	1 25 1 25
"Ringed" 5 lb boxes, per lb.	0 40
"Acme" Pellets, 5 lb cans, per can	2 00
" " Fancy boxes (30s) per box.....	1 50
"Acme" Pellets, Fancy paper boxes, per box (40s)	1 25
Tar Licorice and Tolu Wafers, 5 lb cans per can	2 00
Licorice Lozenges, 5 lb glass jars	1 75
" " 5 lb cans.....	1 50
Purity" Licorice, 200 sticks ...	1 45
" " 100 "	0 72½
Imitation Calabria, 5 lb bxs p lb	0 25

LARD.

"FAIRBANK'S" REFINED COMPOUND.

In Butter Tubs.....	0 08½
Fancy "	0 09
3-hoop pails	0 09 0 09½
60 lb. cases of 3 lb., 5 lb., and 10 lb. tins, per lb	0 10

MUSTARD.

ELLIS & KEIGHLEY'S. cts

Durham, Fine, in ¼ and ½ lb tins per lb	25
" Fine, in 1 lb jars.....	22
" Fine, in 4 lb jars.....	70
" Ex Sup., in bulk, per lb.	30
" Superior, in bulk, per lb	20
" Fine, " "	15

COLMAN'S AND KEEN'S

In 4 lb jars.....	75
In 1 lb jars.....	25
D. S. F., in tins, per lb	41
" in ½ lb tins.....	42
" in ¼ lb tins, per lb.....	44
D. F. in ½ lb tins, per lb	26
" ½ " "	28

NUTS.

	per lb.	
Almonds, Ivica	14	15
" Tarragona.... ...	13½	15
" Fornigetta	13	14
Almonds, Shelled Valencias	28	30
" " Jordan.	40	45
" " Canary....	28	30
Brazil.....	10	12½
Cocoanuts, per 100		6 00
Filberts, Sicily.....	10½	11
Pecans	11	15
Peanuts, roasted	11,	13
" green	9	10
Walnuts, Grenoble	14	15
" Bordeaux	10,	11
" Naples, cases		...
" Marbots.....	12	13
" Chilis	12	13

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO

PICKLES.

John Bull, mixed, in bulk.....	$0 45
" Chow Pic'le, in bulk	0 50
" m'xed & Chow Chow	1 90
" Mixed & Chow-Chow pts	2 15
" Mixed & Chow-Chow qts	3 40
" " " 16 g.	1 90
Horse Radish, bottles, per doz	2 25

SAUCES.

John Bull, kegs, per gal	1 25
" ½ pt. bottles, per doz.	
" ½ pt. bottles, per doz (according to quantity) 90c to	1 00
Devonshire Relish, kegs p. gal	1 75
" " ½ pt, bottles, per doz	1 25
Niagara Tomato, kegs, per gal	1 25
" " Reputed pints	1 25
Raspberry Vinegar, per doz	2 25
Raspberry Syrup and vinegar ...	2 25

	c. per peels
Terry's Candied Peels.	
Lemon, 7 lb boxes.....	...
Orange, "	...
Citron "	...

LEA & PERRIN'S. per doz.

Worcester Sauce, ½ pts...	$3 60 $3 75
" " pints	6 25 6 50

LAZENBY & SONS.

	Per doz
Pickles, all kinds, pints.....	3 25
" " quarts	6 00
Harvey Sauce—genuine—hlf. pts	3 25
Mushroom Catsup " "	2 25
Anchovy Sauce " "	3 25

PRODUCE.

DAIRY.	Per 1b	
Butter, creamery, rolls	$0 26	$0 27
" " tub...	0 24	0 25
" dairy, tubs, choice	0 17	0 18
" " medium	0 12	0 15
" low grades to com.	0 10	0 12

REINHARDT & CO.,

SALVADOR LAGER

IS THE VERY BEST.

TORONTO.

LAKE HURON

HERRING AND TROUT.

Heads off and Split.

Every package guaranteed.

WRITE OR WIRE,

HAY, The Grocer,

KINCARDINE, ONT.

FOR PEARLEY TEETH. TRY SOMERVILLE'S Mexican Fruit CHEWING GUM.

Chivers' Carpet Soap

For cleansing and restoring carpets. Warranted to take out grease or ink, and restore the colors. Likewise in all woolen fabrics

Chivers' Disinfectant Cloth Soap

Will clean all kinds of cloth, removing grease, ink, etc., restoring the colors like new. For price. etc., address

J. H. WALKER,

Alma, Ont.

OYSTERS! OYSTERS!

W. Heyson's Celebrated Baltimore daily by express. Write for quotations.

Jas. Dickson & Co., Agents,

26 W. Market St., Toronto.

Finnan Haddie, Cod Fish, Labrador Herrings, Ciscoes, &c.

LOOK AT THIS--300 ways to dress your windows, a book containing 250 pages and 150 illustrations with explanations to dress windows for groceries, dry goods, clothing, shoes, furnishings, drugs, etc. Merchants! clerks! beginners! drapers and everybody should send for a book. Price, post paid, U. S. Currency $1.50, Harry Harman, Window Dresser and Decorator. P.O. Box 113, Louisville, Ky.

Prices current, continued—

Butter, pound rolls	0 17	0 18
" large rolls	0 14	0 16
" store crocks	0 14	0 16
Cheese	0 10¾	0 11½
COUNTRY		
Eggs, fresh, per doz	0 17	0 18
" limed	0 14	0 15
Beans	1 20	1 50
Onions, per bbl	2 25	2 40
Potatoes, per bag	0 43	0 55
Hops, 1890 crop	0 11	0 13
" 1891 "	0 16	0 20
Honey, extracted	0 08	0 10
" section	0 12	0 16

PROVISIONS.

Bacon, long clear, p lb		0 07¾
Pork, mess, p. bbl	13 75	14 00
" short cut	15 50	16 00
Hams, smoked, per lb	0 10½	0 11
" pickled		
Bellies	0 10½	0 11
Rolls		0 08½
Backs	0 10	0 10½
Lard, Canadian, per lb	0 09½	0 09¾
Hogs	4 00	5 40
Tallow, refined, per lb	0 05	0 05½
"rough, "		0 02

RICE, ETC.

	Per lb
Rice, Aracan	3¾, 4c
" Patna	4¾, 5½
" Japan	5, 5½
" extra Burmah	3¾, 4
Grand Duke	6¾, 7¼
Sago	4¾, 5½
Tapioca	5½

SPICES.

GROUND.	Per lb.	
Pepper, black, pure	$0 12½	$0 15
" fine to superior	10	15
" white, pure	20	25
" fine to choice	20	25
Ginger, Jamaica, pure	25	27
" African, "		18
Cassia, fine to pure	18	25
Cloves, " "	14	25
Allspice, choice to pure	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure	30	35
Cream of Tartar, fine to pure	25	37

STARCH.

EDWARDSBURG STARCH CO. LIMITED, MONTREAL. c. per lb.

No. 1 White, 4 lb cartoons	5c
Canada Laundry	4¼
Silver Gloss, crates, 6 lb. boxes	6½
Silver Gloss, 1 lb chromos	6½
Satin, Starch 1 lb chromos	7
No 1 White, barrels & halves	4⅝
Benson's Canada Prepared Corn	7½
Canada Corn	6½
Rice Starch, 1 lb	8¾

BRITISH AMERICA STARCH CO BRANTFORD.

1st quality white, 3 lb. cartoons,	5
Lily White gloss, crates	6½
Brantford gloss, 1 lb	7
Lily White gloss, 1 lb chromo	6½
Canada Laundry, Boxes	4¼
Pure Prepared corn	7½
Challenge Corn	6½
Rice Starch, fancy cartoons	8½
" cubes	7½

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40-lb boxes. 1, 2, and 4 lb. pack'g's	8
36-lb boxes, 3 lb. packages	8
12-lb "	8½
38 to 45-lb boxes	8
Silver Gloss Starch—	
40-lb " 1, 2 and 4 lb packages.	9
40-lb " ½ lb package	9½
40-lb " ¼ "	10
40-lb " assorted ½ and ¼ lbs	9¾
6-lb " sliding covers	9½
38 to 45 lb boxes	9
Oswego Corn Starch—for Puddings, Custards, etc.—	
40 lb boxes, 1 lb packages	8½
20 " "	8

ST. LAWRENCE STARCH CO.'S

Culinary Starches—	
St. Lawrence corn starch	7¼
Durham corn starch	6½
Laundry Starches—	
No. 1, White, 4 lb. Cartons	5
" " Bbls	4⅝
" " Kegs	4⅝
Canada Laundry	4¼
Ivory Gloss, six 6 lb. bozes, sliding covers	6½
Ivory Gloss, fancy picture, 1 lb packs	6½
Patent Starch, fancy picture, 1 lb. cartons	7

SUGAR.

	c. per lb
Granulated, cane 15 bbls or over	4⅜
less than 15 bbls	5
" beet, 15 bbls or over	4⅜
" " less than 15 bbls	4⅜
Paris Lump, bbls and 100 lb. bxs	5½
" " 50 lb. boxes	5⅝
Extra Ground, bbls	5⅝
" " less than a bbl.	6
Powdered, bbls	5⅜
" less than a bbl.	5⅝
Extra bright refined	4⅝
Bright Yellow	4¼
Medium "	4
Brown	3¾
Raw	3⅝

SYRUPS AND MOLASSES.

SYRUPS.	Per lb. bbls.	½ bbls
D	2½	2⅝
M	2⅝	2¾
B	2¼	2⅜
V.B	2⅜	2½
E.V.B	2½	2⅝
E. Superior	2⅝	3
XX	2⅞	3
XXX	3	3⅛

MOLASSES.	Per gal.	
Trinidad, in puncheons	0 35	0 36
" bbls	0 38	0 40
" ½ bbls	0 40	0 42
New Orleans, in bbls	0 45	0 50
Porto Rico, hdds	0 38	0 40
" barrels	0 42	0 45
" ½ barrels	0 44	0 47

TOBACCO AND CIGARS.

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	67c
Ingots, rough and ready, 7's	64
Laurel, 3's	57
Brier, 7's	55
Index, 7's	50
Honeysuckle, 7's	58
Napoleon, 8's	54
Royal Arms, 12's	55
Victoria, 12's	53
Brunette and Lovely, 12's	50½
Prince of Wales, in caddies	51½
" in 75 lb boxes	51
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	55
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
½ lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

GLOBE TOBACCO COMPANY. CUT SMOKING TOBACCO.

	Per lb
The Old Flag, ½ lb. in 5 lb. boxes	70c
" " " 1 lb. Fancy Tins	70c
" " " ½ " " "	41c
Gold Flake, 1-5, 6 lb boxes	70c
" " ⅛, 5 "	70c
" " 1-10, 5 "	80c
" " 1 fancy tins	70c
" " ½ " "	41c
" " 1 " glass jars	77c
Hand Made 1-5, 6 lb boxes	65c
" " ⅛ 6 "	68c
" " 1 fancy tins	68c
" " ½ " "	40c
" " 1 glass jars	75c

GRANULATED SMOKING TOBACCO.

Uncle Tom, 1-5, 6 lb boxes	45c
" " 1-10, 6 lb "	45c

LONG CUT SMOKING TOBACCO.

Wig Wag, ½, 6 lb boxes	41c
" " 1-5, 6 lb "	43c
" " 1-10, 6 lb "	45c

FINE CUT CHEWING TOBACCO.

Golden Thread, 5 & 10 lb pails	95c
Globe, - - - " "	90c
Victoria, - - " "	75c
High Court, - " "	70c
Jersey Lilly, - " "	65c
Golden Thread, 1-16 " Foil in ½ gro. boxes, per gross	9 05
Solace " 1-16 " Foil in ½ gro. boxes, per gross	6 05

OIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M
Madre E' Hijo, Lord Landsdowne	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00

Cigarettes, all Tobacco—

Cable	7 00
El Padre	11 00
Mauricio	15 00

DOMINION CUT TOBACOO WORKS, MONTREAL.

OIGARETTES.	Per M.
Athlete	$7 50
Puritan	6 25
Sultana	5 75

PURE CALABRIA "Y. & S." LICORICE, 4, 6, 8, 12 and 16s to pound.
"ACME" LICORICE PELLETS, In 5-pound Tin Cans.
TAR, LICORICE and TOLU WAFERS, in 5-pound Tin Cans.
LICORICE "Y. & S." LOZENGERS, In 5-pound Tin Cans and 5-pound Glass Jars.
"PURITY," PURE PENNY-LICORICE, 100 and 200 Sticks in a Box.

Manufactured Exclusively by

YOUNG & SMYLIE,

BROOKLYN, NEW YORK.

☞Where did you see this advertisement?

Prices current, continued—

Derby	4 00
B. C No. 1	4 00
Sweet Sixteen	3 50
The Holder	3 85
Hyde Park	10 50

CUT TOBACCOS. per lb

Puritan, tenths, 5 lb. boxes	74
Old Chum, ninths, 5 lb box	71
Old Virgin., 1-10 lbpkg., 10 lbbxs	62
Gold Block, ninths, 5 lb boxes	73

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	83
Puritan, 1-10, 5 lb boxes	85
Athlete, per lb	1 15
Hyde Park	10 50

SALT.

Bbl salt, car lots		1 15
Coarse, car lots, F.O.B		0 70
" small lots	0 85	0 90
Dairy, car lots, F O.B		1 25
" small lots		1 50
" quarter-sacks	0 45	0 50
Common, fine car lots		0 80
" small lots	0 95	1 00
Rock salt, per ton		15 00
Liverpool coarse	0 75	0 80

SOAP.

Ivory Bar, 1 lb. bars per lb	5½
Do. 2, 6-16 and 3 lb bars "	5
Primrose, 4½ lb bars, wax W "	4½
" 1 " " "	4¾
John A, cake, wax W. per doz	42
Mayflower, cake, " "	42
Gem, 3 lb bars per lb	3½
" 13 oz, 1 and 2 lb. bars	3¾
Queen's Laundry, per bar	5½
Pride of Kitchen, per box	2 75
Sapolio, ½ gross boxes	3 25
" per gross, net cash	12 00

MORSE'S SOAPS. Per lb

Mikado (wrapped)	0 04½
Eclipse "	0 04¾
Stanley Bar	0 04¾
Defiance	0 04½
Toronto, 12 oz. Per doz	0 50
Ruby, 10 oz "	0 30
Monster, 8 oz "	0 24
Detroit, 14 oz "	0 48
Lily White "	0 90
Everyday "	0 80
Queen City, 14 oz "	0 72

Per box

Mottled in 5 box lots, 100 bars	5 00
" " " 60 bars	3 00
Floater (boxes free)	6 50
Electric	2 75
Hard Water Electric	2 50
Royal Laundry	3 25
Octagon	4 00

Per doz

Royal Magnum	0 25
" " 25 doz per box.	0 20
Anchor, Assorted	0 40
" Castile	0 50
Morse's Assorted	0 45
Morse's Roso	0 45
" Windsor	0 45
" Castile	0 45
Bouquet, paper and wood	0 80
Prize Magnum, White Castile	0 72
" " Honey	0 72
" " Glycerine	0 72
" " Oatmeal	0 72

Per box

" " Honeysuckle	0 72
Sweet Briar	0 85
Extra Perfume	0 55
Old Brown Windsor Squares	0 30
White Lavender	1 00

Per doz

White Castile Bars	0 85
White Oatmeal	0 85
Persian Boquet, paper	2 50
Oriental	0 45
Pure Cocoanut, 3 doz. bxs, wood	0 40
Heliotrope, paper	1 50
Carnation	0 60
Rose Boquet	0 60
Cocoa Castile	0 40
Arcadian	0 45
New Arcadian, per gross	4 25
Ocean Boquet	0 45
Barber's Bar, per lb	0 25
Pure Bath	1 00
Magnolia	1 20
Oatmeal	0 85
Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey	0 70
Plain Glycerine	0 70
Plain Windsor	0 70
Fine Bouquet	1 00
Morse's Toilet Balls	0 90
Turkish Bath	0 60
Infants' Delight	1 20

WOODENWARE. per doz

Pails, 2 hoop, clear No. 1	$1 70
" 3 " " "	1 90
Pails, 2 hoops, clear No. 2	$1 60
" 3 " "	1 80
" 3 " painted "	1 80
Tubs, No. 0	9 50
" 1	8 00
" 2	7 00
" 3	6 00
Washboards, Globe	$1 90 2 00
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
" Single Crescent	1 85
" Double "	2 75
" Jubilee	2 25
" Globe Improved	1 90
" Quick and Easy	1 80
" World	1 75
" Rattler	1 30

per case.

Matches,	5 case lots.	Single cases
Parlor	1 70	$1 75
Telephone	3 90	4 00
Telegraph	4 10	4 20
Safety	4 20	4 30
French	3 60	3 75

Railroad (10 gro. in case)

Single case and under 5 cs.	$4 00
5 cases and under 10 cases	3 90

Steamship (10 gro. in case)

Single case and under 5 cs.	3 80
5 cases and under 10 cases	3 70

per doz.

Mops and Handles, comb.	1 25
Butter tubs	$1 60 $3 20
Butter Bowls, crates ast'd	3 60

CLOTHES PINS.

5 gross, per box	0 75
4 gross, "	0 85
6 gross, "	1 20

CHAS. BŒCKH & SONS. per box

5 gross, single & 10 box lots	0 75	0 80
Star, 4 doz. in package		0 85
" 6 " "		1 25
" 4 " cotton bags		0 90

INDURATED FIBRE WARE.

½ pail, 6 qt.	$4 00
Star Standard, 12 qt.	4 50
Milk, 14 qt.	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	3 25
" " round "	3 50
Handy dish	3 75
Water Closet Tanks	18 00

WASHING COMPOUND.

Housekeeper's Quick-Washing per case.

5c pkgs 100 in case		3 50
10c " 60 in case		4 00

DURABLE PAILS AND TUBS

WM. CANE & SONS, MANUFACTURING CO NEWMARKET.

	Per doz.
Steel hoops, painted and grain'd	2 20
Brass hoops, oiled and varnish.	3 25
No 1 tubs	9 50
No 2 "	8 50
No 3 "	7 50

YEAST.

BARM MFG. CO. per box

3 doz. 5c. packages, in boxes	1 00
3 doz. 10c. " "	1 95
1½ " 10c. and 3 doz. 5c. packages in assorted boxes	2 00

BREADMAKER'S

per box

5c packages, 36 in box	1 00
2c " 45 in box	0 50

"OUR NATIONAL FOODS."

	pkg.	doz
Desiccated Wheat	4 lb.	$2 25
" Rolled Oats	4 "	2 25
Snow Flake Barley	3 "	2 25
Desiccated Rolled Wheat	3 "	2 25
Buckwheat Flour, S. R	5 "	2 25
Prepared Pea Flour	2½ "	2 00
Baravena Milk Food	1 "	2 50
Patent Prepared Barley	1 "	2 00
Patent Prepared Groats	1 "	1 50
Gluten Flour	4 lb.	3 00
Farina, very choice	1½ lb.	1 40

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto

10 dy. to 60 dy		2 20
8 dy. and 9 dy	2 65	2 70
4 dy. to 7 dy	2 90	2 95
3 dy C.P.	3 95	4 00
3 dy A.P	3 45	3 50

HORSE NAILS:
"C" 60 to 60 and 10 per cent. from list.

HORSE SHOES:
From Toronto, per keg 3 50

SCREWS: Wood—
Flat head iron 77½ p.c. dis
Round " " 72½ p.c. dis.
Flat head brass 75 p.c. dis.
Round head brass 70 p.c.

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under)		1 35
2nd " (26 to 40 inches)		1 35
3rd " (41 to 50 ")		3 30
4th " (51 to 60 ")		3 50
5th " (61 to 70 ")		4 00
ROPE: Manilla	0 12	0 12½
Sisal	0 08	0 08½
New Zealand	0 08	0 08¼

AXES: Per box, $6 to $12.

SHOT: Canadian, dis. 7½ per cent.

HINGES: Heavy T and strap ...04¾ 05
" Screw, hook & strap. 03¾ 04¾

WHITE LEAD: Pure Ass'n guarantee ground in oil.

25 lb. irons	per lb	5½
No. 1	"	5
No. 2	"	4½
No. 3	"	4

TURPENTINE: Selected packages, per gal 0 55 0 56

LINSEED OIL per gal, raw 0 58 0 59
Boiled, per gal 0 61 0 62

GLUE: Common, per lb 0 10 0 11

PETROLEUM.

	Imp. gal.	
F. O. B. Toronto		
Canadian	0 15	$0 16
Caroon Safety	0 17	0 18
Canadian Water White	0 20	0 22
Amer'n Prime White		0 23
" Water White	0 24	0 25
Photogene	0 27	0 00

DRUGS AND CHEMICALS.

Alum	1b	$0 02 $0 03
Blue Vitriol		0 06 0 07
Brimstone		0 02½ 0 03½
Borax		0 13 0 14
Camphor		0 65 0 75
Carbolic Acid		0 35 0 45
Castor Oil		0 10 0 11
Cream Tartar		0 30 0 31
Epsom Salts		0 01½ 0 02
Paris Green		0 16 0 17
Extract Logwood, bulk		0 13 0 14
" " boxes		0 15 0 17
Gentian		0 10 0 13
Glycerine, per lb		0 18 0 20
Hellebore		0 16 0 17
Iodine		5 50 6 00
Insect Powder		0 35 0 45
Salpetre		0 08½ 0 09
Soda Bicarb, per keg		2 50 2 75
Sal Soda		1 00 1 25
Madder		0 12½

VINEGAR.

A. HAAZ & CO

XX, W.W	0 20
XXX, W.W	0 25
Honey Dew	0 30
Pickling	0 30
Malting	0 45

THE BADGEROW FALCONER VINEGAR CO

French Bordeau	per gal	0 34
Tarragona	"	0 32
Triple	"	0 30
Fruit Vinegar	"	0 27
Pickling	"	0 28
XXX	"	0 25
Extra XX	"	0 22
XX	"	0 20
X	"	0 16
Cider Vinegar	0 16 to	0 25
Honey Vinegar		0 25
Eng. Malt Vinegar	0 50 to	0 6
Bottled Malt Vinegar, qts		2 00
Methylated Spirits	2 00 to	2 25

FISH.

Oysters, per gallon	1 25	
" select, per gallon		1 50
Pickerel	per lb	0 06
Pike	do	0 05
White fish	do	0 07½
Manitoba White fish	do	0 08
Salmon Trout	do	0 07 0 08
Lake herring	do	0 04

Pickled and Salt Fish:

Labrador herring, p. bbl	5 50	5 75
Shore herring		5 00
Salmon trout, per ½ bbl	4 25	4 50

Dried Fish:

Codfish, per quintal	5 25	5 75
" cases	5 00	5 50
Boneless fish per lb		0 04
Boneless cod "	0 06½	0 08

Smoked Fish:

Finnan Haddies per lb		0 06½
Bloaters per box	1 00	2 25
Digby herring "		15

Sea Fish:

Haddock per lb		06½
Cod "		08½
B.C. salmon "		0

— THE —

ST. LAWRENCE SUGAR REFINING CO'S

GRANULATED
AND YELLOWS
AND SYRUPS

ARE PURE.

: NO BLUEING :

Material whatsoever is used in the manufacture of

OUR GRANULATED.

THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL,

Offer for sale all grades of REFINED SUGARS and SYRUPS of the well-known brand of

Redpath

CERTIFICATES OF STRENGTH AND PURITY.

OFFICE OF THE PUBLIC ANALYST,

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Co., Montreal:

GENTLEMEN,—I have personally taken samples from a large stock of your Granulated Sugar, "REDPATH" brand, and carefully tested them by the Polariscope, and I find these samples to be as near to absolute purity as can be obtained by any process of Sugar-Refining.

The test by the Polariscope showed in yesterday's yield 99·90 per cent. of Pure Cane Sugar, which may be considered commercially as ABSOLUTELY PURE SUGAR.

JOHN BAKER EDWARDS, P.L.D., D.C.L., F.C.S.,

Public Analyst for the District of Montreal, and Professor of Chemistry.

CHEMICAL LABORATORY, MEDICAL FACULTY, MCGILL UNIVERSITY.

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Company:

GENTLEMEN,—I have taken and tested a sample of your "EXTRA GRANULATED" Sugar, and find that it yielded 99·88 per cent. of Pure Sugar It is practically as pure and good a Sugar as can be manufactured.

Yours truly,

G. P. GIRDWOOD.

PURE ROCK SALT
—FOR—
Cattle and Horses.
TORONTO SALT WORKS,
128 Adelaide Street East
Sole Agents for
RETSOF MINING COMPANY.
Write for Quotations

THE CANADA MEAT PACKING CO.,

MONTREAL,
BEEF AND PORK PACKERS,

Curers of the Celebrated C.M.P Brand of Smoked Meat, Sugar cured extra-flavored Hams and Bacon.

Compressed Corned Beef. Ox and Lunch Tongue.
Pure Lard a Specialty.

WRITE FOR QUOTATIONS.

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Send Ten Cents to the GROCER PUBLISHING Co. for a copy of B. F. Cumming's Prize Essay on "How to Sell Goods."

GROCER PUB. CO.,
6 Wellington St. W., Toronto.

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J. EDWARDS. J. E. INSLEY.
LELAND HOTEL
Corner Hastings and Granville Streets, one block from Railway Station and Steamship dock.
Vancouver, B.C.
INSLEY & EDWARDS, Proprietors.

THE SANITARIUM
BANFF, N.W.T.
Special apartments for invalids. Bath houses in connection and a staff of male and female attendants. The best of accomodation for Travelers. Rates, $2.00 and $2.50.
R. G. BRETT, Medical Director. J. HASTIE, Prop.

- The Alberta Hotel -
CALGARY, N.W.T.
Strictly first-class. Headquarters for Commercial Men. Large sample rooms.
H. A. PERLEY, Prop.

- Queen's Hotel -
MOOSOMIN, N.W.T.
Newly built, newly furnished, Four large sample rooms.
WM. CLEVERLY, Prop.

The Hilliard House
RAT PORTAGE, ONT.
Strictly first-class. The favorite commercial house along the line of C. P. R
LOUIS HILLIARD, Prop.

The Clarendon Hotel,
Winnipeg, Man.
RUTLEY & McCAFFREY Proprietors.

THE LELAND HOUSE,
Portage La Prairie, Man.
Best sample rooms west of Winnipeg. Strictly first-class.
WM. NEVINS, Prop.

Queen's Hotel,
WINNIPEG, MAN.
First-class in every respect.
JAS. O'CONNOR, Prop. FRED. SPRADO, Mgr.

It is well-known

That successful Doctors read all the latest medical books and papers and go abroad occasionally to study. Successful lawyers read legal publications to learn the latest legal decisions and points constantly cropping up. Teachers, clergymen, druggists, architects, all read the publication issued in the interests of their profession. They must do so to keep up with the times.

The same applies to grocers and general merchants. They must not only read the best papers published in their interests but must also watch the advertisements closely. There they learn the rise and fall in prices; latest trade news and methods of buying, handling and selling goods, so that they may make the greatest profit. A doctor reads much that he already knows, so does a lawyer. So does a number of any of the other professions. So will a merchant. It is often the issue of the paper he misses that is worth dollars to him. His best and safest policy, therefore, is to subscribe for his trade paper.

The only exclusively grocery and general store paper is THE CANADIAN GROCER issued weekly, subscription price $2.00 per year.

W. BOULTER & SONS,
PICTON, ONT.
PACKERS OF THE CELEBRATED
LION

BRAND
Canned Fruits and Vegetables.
Every can has a Lion on the Label as Trade Mark and the words Bay of Quinte canning factories. This Label is a guarantee to the consumer that the quality is first-class. Ask your wholesale grocer for the Lion Brand; do not take any other. The Wholesale Trade only supplied.
Bay of Quinte Canning Factories.
Head Office, PICTON. Branch, DEMORESTVILLE.

EVERY Reader of this paper is a buyer, Therefore advertisers should see that their advertisements do not grow stale. Change them constantly, introducing new goods if you have them; if not let us know what you have in seasonable articles. This is what buyers want

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ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

TORONTO SALT WORKS,

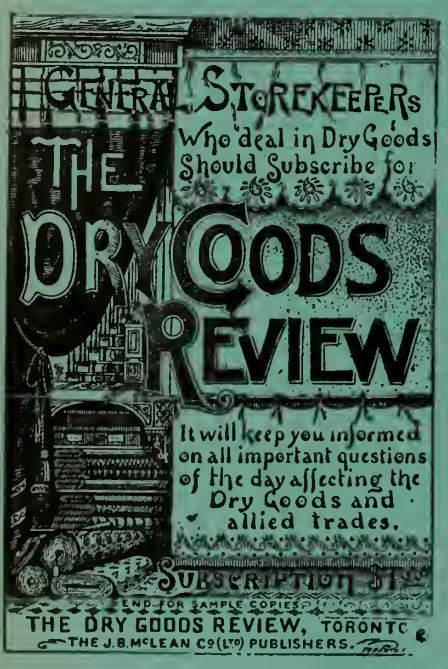
128 Adelaide E., Toronto,

Sole City Agents for the "Canada Salt Association"

Dealers in all kinds of Table, Dairy, Meat Curing, Barrel and Land Salts.

The "Acme" Table Salt (new process) will not get damp or hard.

Two Silver Medals, at Industrial Exhibition, Toronto, 1890, for our "Acme" Table Salt and our "Star Brand" Dairy Salt.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Eagle Brand Condensed Milk

Has maintained its high reputation for ABSOLUTE PURITY for over a QUARTER OF A CENTURY.

AS A FOOD FOR INFANTS IT HAS NO EQUAL.

FOR SALE BY

Grocers and Druggists Everywhere.

-STORAGE-

(BOND AND FREE)

Warehouse Receipts Issued.

THE SHEDDEN CO., Ltd.,

184 Front St. East,

TORONTO

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At the FINE POSTERS printed from NEW TYPE with BRIGHT INKS at the

GREAT POSTER HOUSE OF THE DOMINION

THE MAIL JOB PRINTING CO.

TELEPHONE 647

W. A. SHEPARD, MANAGER

LOWEST LIVING PRICES

-PARISIAN-

BLUE!

Is Stronger and More Economical

THAN ANY OTHER BLUE.

It Does Not Stain the Linen.

TELLIER, ROTHWELL & CO.

DO YOU WANT

Golden { Finnan Haddies, Canned. / Sea Mackerel, Canned.

—OR—

Smoked Herring Codfish, Etc.

WRITE :—

H. W. NORTHRUP & Co.

South Wharf, Saint John, N. B.

Grand Pacific Hotel

KAMLOOPS, B.C.

The leading hotel in the city. Sample rooms convenient to stores, provided for commercial men

H. SMITH, Proprietor.

COUGH DROPS.

Every retailer should have them at this season of the year. Watson's Cough Drops are the best in the world for the throat and chest; for the voice unequalled. "R. & T. W." stamped on each drop. Write

R. & T. WATSON, TORONTO,

for Prices, etc.

Mention THE GROCER.

ESTABLISHED 1856.

To please your customers sell Martin's Mount Forest Oatmeals.

Ordinary oatmeal is hard to digest because it is not boiled long enough.

By our New Process the meal is partly cooked and is easily digested.

If your wholesale grocer does not keep them write direct to

MARTIN BROS.,

Mount Forest, Ont.

Oats and Feed a Specialty.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

THE CANADIAN GROCER & GENERAL STOREKEEPER.

PUBLISHED WEEKLY. $2.00 PER YEAR

VOL. V. TORONTO, DECEMBER 25, 1891. No. 52

FINE GOODS OUR SPECIALTY

MUNGO CIGARS, EXCEPTIONALLY FINE.

MADRE E' HIJO (7 SIZES).

EL PADRE AND CABLE.

A CHALLENGE!

Show us as good starch for the money as

"Challenge Corn"

Manufactured by THE BRITISH AMERICA STARCH CO., Ltd., Brantford.

ASK YOUR WHOLESALE GROCER

—FOR—

RAILROAD AND STEAMSHIP

MATCHES

GUARANTEED Second to None.

H. A. NELSON & SONS

Manufacturers and Wholesale Dealers

56 AND 58 FRONT ST. W.,

TORONTO.

MOTT'S DIAMOND CHOCOLATE. JOHN P. MOTT & Co HALIFAX, N.S. ESTABLISHED 1849

IS THE BEST.

ASK FOR

MOTT'S

DUNN'S BAKING POWDER

THE COOK'S BEST FRIEND

Largest Sale in Canada.

Taylor, Scott & Co.,

TORONTO.

THE BEST

IS THE CHEAPEST.

Retail Price, 25c.

—o—

For sale by all first-class grocers

ALL-TOBACCO CABLE AND EL PADRE CIGARETTES.

BRYANT, GIBSON & Co.,

TORONTO,

Manufacturers of

This is a facsimile of our bottles.

"Worcestershire Sauce," "Yorkshire Sauce" "Devonshire Relish" Raspberry Vinegar, Evaporated Vegetables, Chocolates, Cocoas, Confectionery.

DURABLE PAILS AND TUBS.

TRY THEM

The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by

Chas. Boeckh & Sons, Toronto,
Jas. Lee & Co., Montreal.

MORSE'S MOTTLED

DALLEY'S FROST PROOF INK.

2 OZ. CONE BOTTLES

Retails at 5 cents per bottle. Packed in 3, 6 and 12 doz. cases. Sold by all wholesale dealers or the manufacturers.

This is a first-class Black Ink that is guaranteed not to freeze in the coldest weather.

F. F. DALLEY & CO.,
HAMILTON, CANADA.

— ALL —

THE LEADING GROCERS ARE NOW SELLING THE

CELEBRATED

Royal Dandelion Coffee

It is a genuine article—a rapid seller, and gives universal satisfaction.

No first-class grocery stock is complete without it.

Put up in pounds and half pound cans only.

ELLIS & KEIGHLEY,
Sole Manufacturers,
Toronto.

Beware of Imitations.

No Advance

IN PRICE OF

The Original Globe Improved

The Cheapest and Best Washboard in the Market, for sale by all the leading wholesale grocers.

MADE ONLY BY

THE BRANDON MANUFACTURING CO., LTD.,

Strachan Ave., Toronto.

THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY. $2.00 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

Vol. V. TORONTO, DECEMBER 25, 1891. No. 52

J. B. McLEAN, President. HUGH C. McLEAN, Sec.-Treas

THE J. B. McLEAN PUBLISHING CO., Ltd.,

FINE MAGAZINE PRINTERS AND TRADE JOURNAL PUBLISHERS.

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MONTREAL OFFICE : - - - - 115 St. Francois Xavier St. G. Hector Clemes, Manager.

NEW YORK OFFICE : - - - Room 105, Times Building. Roy V. Somerville, Manager.

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

CHRISTMAS-TIDE.

OF CHRISTMAS themes there have been and will ever be, in this and other Christian lands, more pages written and more discourses spoken than on any other the world has ever known. To the most of those who observe the day, it has, first, its religious aspect. Amid lights and flowers, the pæans of rich voices and the swelling tones of organ and orchestra, the feast of the Nativity receives its devotional observances. Again, it is its mission to bring smiles and sunshine, to strew flowers along life's rugged pathway, and to mingle some of the sweet things of life with the distasteful and unpleasant, so much of which is found in the daily experience of many, if not the most, of us. For this day at least, the din and tumult have ceased; an air of holy calm enwraps the earth as with a mantle, and rudeness, violence, and discord are transformed to gentleness, kindness and harmony. "Peace on earth; good will to man." How these words thrill and ennoble the human heart, and when hand clasps hand and eye returns the kindly glance of eye, as the hearty greeting springs from the lips, we recognize the brotherhood of man and our hearts are filled with more kindly thoughts one to another. Though cares may press and troubles throng all the grim three hundred and sixty-four days that precede it, when once the chimes of Christmas Day ring out upon the air, the furrowed brows relax, the anxious eyes light up, and every one of us, however conditioned, and wherever placed, feels the glad thrill of the world's happiness touch both life and heart, as we too join in greetings to the happy day. Men who never give the origin of the world's great festival a thought, feel their best natures stirred to be in the good times they see and feel around them, and to do their share towards brightening and cheering the little corner of the earth for whose happiness they are responsible. Even scoffers and such as have no distinct idea of religious belief cease from logical reasoning and historical refutation, and become as little children in Christmas entertainment. A great longing to make others happy fills every heart; now, if ever, the purse strings are loosened; the giver is blessed in giving, the receiver happy in receiving; and the fair garland of Christmas gifts and Christmas greetings that links heart to heart vies in fragrance and beauty with the more perishable blossoms that deck the Christmas home. We all have our share of joys and sorrows, losses and disappointments but on this holy Christmas Day we are always inspired to hope for the brightest and best and not to shrivel and shrink when trouble crosses our path. Welcome then to the Christmas-tide, that season of merrymaking, with its happy home gatherings, its tokens of remembrance and love, of paternal thoughtfulness and filial regard!

Eighteen hundred and ninety-one years ago the star came and stood over the place where the young Child lay, and ushered in the era of universal brotherhood among men. To-day is the anniversary of the event which gave a divine inauguration to that era —it is Christmas Day—and men's minds are recalled to the social sentiment which is the very essence of Christianity, that of love to one another. The day does not plant in us, but it lays bare, feelings that we were unconscious of on all the other days of the year, and makes us think better of ourselves and of our kind, by revealing to us the ties that bind us to one another. Thus are we enabled to feel that Christ's mission on earth, to establish good-will among men, has not been a fruitless one. The love of kindred, the sense of broad human fellowship, the feelings of philanthropy, are heightened and hallowed by the usages and observances that cling around Christmas day. The circle that gathers about the family fireside may here and there be marked by a gap that some loved one will fill no more, or a vacant chair may tell of one whom distance separates from his home. But the Christmas gathering will refresh the hearts of all with tenderer memory for the absent ones, and knit together those who are there in bonds of renewed strength. The day is invested with associations that no other holiday ever had; it cheers, strengthens and holds together the family and the community. May it be a bright day in the lives of all our readers, who have our wishes for a very Merry Christmas

"WHO CARES FOR CHRISTMAS ?"

"A MERRY XMAS."

To all our Customers and Friends.

H. P. ECKARDT & CO.,

WHOLESALE GROCERS,

TORONTO.

Pleasant Things in Business.

"Kindly send us another 50-lb. tin of Snow Drift Blend Coffee, it is the finest we ever tasted." We have had a number of cards like this and we would like more. Send them on "friends," THE GOODS ARE RIGHT.

Yours truly,

The Snow-Drift Baking Powder Co.,

BRANTFORD.

ORDER A CASE OF

OCEAN WAVE BAKING POWDER

From your Wholesale Grocer.

Sells itself after one Trial. Prices Current

Cowan's

Royal Navy Rock Chocolate ;
Cowan's Chocolate Icing ;
Cowan's Chocolate Pudding.

The standard preparations for culinary purposes.

Order through your wholesale grocer or direct rom

The Cowan Cocoa and Chocolate Co. L'd,

14 and 16 Mincing Lane, Wellington St. W. Toronto.

GREAT SELLERS.

Adams' Tutti Frutti and other Staple Chewing Gums.

Each box of Adams' Monte Cristo Gum contains a sparkling brilliant stone ring which is set in the latest Parisian styles.

For descriptive catalogue and elegant hanger signs for windows. Address

ADAMS & SONS' CO.,

11 and 13 Jarvis St., Toronto.

LOCKERBY BROS., WHOLESALE GROCERS, 75 ST. PETER STREET, MONTREAL, P. Q.,

ARE OFFERING THIS WEEK

SUGARS. TEAS. { Barbadoes and Cuba } MOLASSES.

FINE LARGE DRY COD IN BUNDLES. BONELESS FISH IN BOXES.

Canned Salmon, Lobsters, Mackerel and Oysters.

Arriving by Winter Routes.

100 Bags "Tarragona" S. S. Almonds.
100 Barrels "Fine Filiatra" Currants.
100 Half barrels "Fine Filiatra" Currants.
50 Bales Best "Mayette" Grenoble Walnuts.

Hudon, Hebert & Cie., Montreal.

Now arriving to be sold cheap for the holidays and before taking stock:

Fresh Grenoble Walnuts--S. S. Taragona.
Almonds, 1,000 boxes Fine Off Stalk Valencia
Raisins, Citron, Lemon and Orange Peels.

Also a very large assortment of Fine Liquors, etc.

L. CHAPUT, FILS & CIE.

MONTREAL.

HOLIDAY DELICACIES

Batger's Jams, Nonpareil Jellies and Marmalade.
Cunningham de Fournies Table Delicacies.
Atmore's Mince Meat and Plum Pudding.
Huntley's & Palmer's Biscuits.

Caverhill, Rose, Hughes & Co., Montreal.

ITS WORKS BESPEAK ITS WORTH.

To the Editor CANADIAN GROCER.

SIR,—As one of your correspondents said last week, "I don't often gush over business matters," but when I find a paper such as THE GROCER I feel that it is incumbent upon me to give you a word of praise. As a trade journal devoted exclusively to the grocery business it is without a peer. I have spent a good deal of hard cold cash in advertising, and I can say without fear of contradiction that I never before had such good results as from your paper. The reason is simply because your journal goes straight to the people I want to talk to. I have been able to trace business directly to THE GROCER. Only to day, after reading your remarks about a certain article used very largely at this season of the year, was I able to add $38.50 to my earnings. It was in this way: I have a stock of these goods and found slow sale for them, one reason being that I thought the merchants were "loaded" with such goods, and I failed to push them, but upon reading the article referred to in THE GROCER, and learning that I was about the only person who had such in stock, I hustled around this morning and placed my wares to the advantage to myself of $38.50. Not a big pile, some will say, but $38.50 made by reading your paper well repays me for my subscription to it and for my reading the article. A penny saved is two pennies made, because while you have saved the one penny that you would have got rid of you made another, so, $38.50 saved, or made, is really $77 made.

FRONT STREET.

[The article referred to by our correspondent was orange peel.—Ed. GROCER.]

SUNSHINE IN BUSINESS.

To the Editor CANADIAN GROCER.

SIR,—I wish you would publish extracts from a sermon published a few weeks ago by Rev. Dr. Wild. It was to the effect that very few merchants, or their clerks, sell sunshine with their wares, or buy goods with the same article. Some traveller will say: It would be a good thing if every grocer and grocer's clerk in Canada would read this sermon. Business now-a-days is hard enough work for everybody concerned without people trying to look black and cross Every traveller knows some merchant on his trip on whom it is a pleasure to call, simply because he keeps sunshine on hand all the time, but how few of them do keep it?

Sunshine in business is one of the best articles ever handled. It helps to buy, because a traveller when brought under its influence will do more to win the confidence of and oblige the merchant who has sunshine, than he would do for the merchant who looks black and treats everybody as if he had a monopoly of the town. It helps to sell, because buyers will ever remember a sunshiny man who sells on the road, in the store or warehouse or factory.

I employ a good many persons, and the one with the most sunshine seems to creep into my affections the easiest. I will do more every time for the employe who is cheerful and who has sunshine, than for the one who is snappy and sullen. I try to have sunshine for those who work for me, and I find it pays. Only last week a customer who happened to be with me as my staff were leaving, expressed surprise at my saying "Good night" to each employe as they all passed out, but I said, "It pays to be polite to those who work for you." It pays to have sunshine for those who are in your employ, as it pays to have sunshine for those who buy from you. And after reading Dr. Wild's sermon I have tried to have sunshine for everybody, and I find "it pays." Try it.

WHOLESALER.

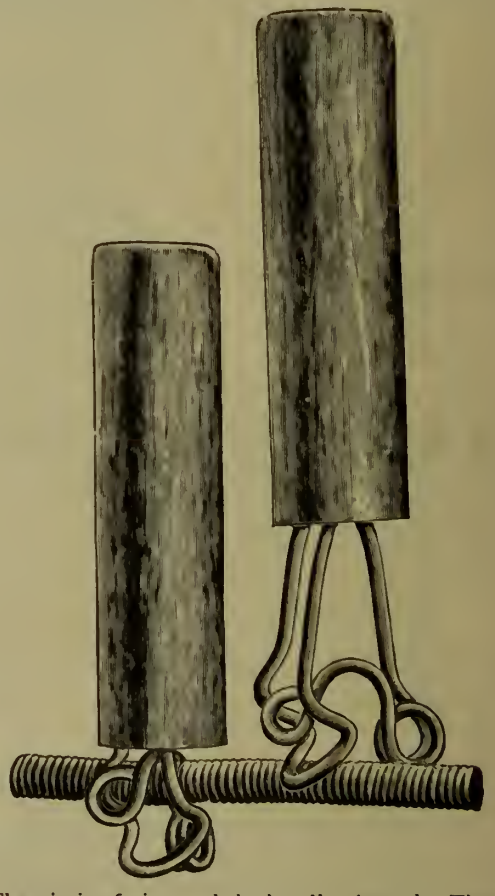
COUNTRY STORE LOAFERS.

According to Mr. Wannamaker's report, there are 1,250 post-offices in this country which are used as lounging places by the public. The chances are that most of these offices are run in connection with country grocery stores, and that the inalienable right of the village statesmen to sit around the stove and ventilate their opinions of matters and things goes with the store and not with the postoffice. It is doubtful if Bro. Wanamaker can eradicate these institutions.—Boston Herald.

Sitting around, sitting around—that used to be the order of the eveuing in the country stores. We doubt if there is as much of this store-loafing as in olden days, but probably it is not entirely obsolete. In the country stores in our native town we can well remember that you would find the same men in the store night after night. We could call them by name—and it would be a long list, too. The store for them took the place of the lodge-room. It was stage-coach days in that town, and the latest news wasn't flashed into town every day and Sunday as it now is. If we were to visit those stores of an evening now we would find few of those "old-timers" there, for Father Time has mowed them down and they rest from their day-time labors and evening discussions. We doubt if their sons have followed their example in the "store-loafing" direction Whether they have adopted a better course—whether 'tis better to leave the country for the city and substitute the theatre and ball for the store is perhaps a question of some doubt.—New England Grocer.

THE "BEST" CLOTHES PIN.

This cut represents a Clothes Pin and spirally wound Clothes Line, manufactured by G. A. LeBarron, Sherbrooke, Que., and is covered by letters patent in Canada, Great Britain, and the United



States. The pin is of wire, and the handle of wood. The wire being well galvanized will never rust, and the garments will not freeze to it; even the finest lace will not adhere to this spiral wire.

The garments when pinned to this loose spiral wire, roll with the wind, and do not wear and tear as when frozen to a common wire or rope line. Mr. LeBarron also manufactures hooks and rollers for hanging the line. A 6-inch roller is used, and a person can hang out a wash without moving from the one spot. The best of material is used, and with fair usage one of these lines will last a life time. The Clothes Pin is certainly the "Best" in use, and can be used on any line, the pins are put up in dozen boxes and the line is made in all lengths. All grocers and hardware dealers should keep them in stock, as the profits are large and sales easy.

FEARMAN'S FAMOUS ENGLISH BREAKFAST

BACON

Mild, Sweet, Delicious Relish.

OUR CONSTANT AIM TO MAKE IT THE FINEST IN THE WORLD.

BROOM CORN.

An advance of fully 100 per cent. has taken place in this staple article which means a considerable advance in cost to all manufacturers.

As the effect will be to drive the cheaper grades out of the market the result will be to the advantage of the best retail trade, who can then sell a better article at a fair margin of profit and give their customers good satisfaction.

EXTRA SELECT BROOMS.

Made specially for first-class trade, selected Corn, Handles striped and varnished.

35	"Peerless"	35
30	"Ideal"	30
25	"Royal"	25
20	"Anchor"	20

We are also making a specialty of Scrub, Shoe and Store Brushes for the best trade.

Pails, Tubs, Matches, Washboards, Clothes Pins, Cordage Baskets, etc.

Prices and quality right.

CHAS. BOECKH & SONS,

80 YORK STREET,

TORONTO.

TRADE MARK

B. R. Nelles,

GRIMSBY, ONT.

Packer and Preserver of the Celebrated BEAVER Brand Canned Goods, Evaporated Apples.

JAMS and JELLIES

IN GLASS AND PAILS.

Wholesale Only.

THOS. LAWRY & SON,

PORK PACKERS AND LARD REFINERS.

Curers of the Celebrated L. & S." and Imperial brands of Smoked Meats.

PURE LARD A SPECIALTY. | **Hamilton, Ont.**

BEST GOODS IN THE MARKET.

FRANKFORT, CAMBRIDGE, BOLOGNA, CHICKEN, HAM and TONGUE SAUSAGES.

PUT UP BY THE MOFFATT PACKING CO.,

MONTREAL.

J. S. FRY & SONS
COCOA
FRY'S
PURE
CONCENTRATED SOLUBLE
COCOA
Prepared by a new and scientific process, securing extra solubility, and developing the full flavour of the Cocoa.
PURE EASILY DIGESTED ECONOMICAL
J. S. FRY & SONS, BRISTOL, LONDON & SYDNEY

FRY'S PURE CHOCOLATE

ARTHUR P. TIPPET & CO.,

Agents for Ontario and Northwest,

1 Wellington Street East, Toronto.

JAMES TURNER & CO., Hamilton,

See our prices in California Evaporated Fruits and Beans, quality was never better and figures are down to hard pan :

APRICOTS, PEARS, PLUMS, PEACHES,

NECTORINES, RASPBERRIES, BLACKBERRIES,

LIMA BEANS.

IN THE BLOOM OF LIFE HE DIED.

Death has cast its shadow over the season of merry-making in this office and in the home of a beloved young co-worker. Mr. John Cameron, on the staff of this paper almost from the time of its inception, died on Sunday last, and was laid away in his grave on Wednesday. He was stricken with typhoid fever, and just when his recovery appeared to be assured the fell malady proved fatal. We missed him one morning from his usual place, and things seemed wrong until he should be back again. The place he filled in this office seems to have suddenly become enlarged since he left it, and the feeling that he was indispensable to it is apt to take hold of one, as again and again we forget and half turn to address an inquiry or mention some business fact to "John." The quiet, undemonstrative way he did his work made people about him almost insensible of his presence, but the withdrawal of that presence suddenly reveals to us how much of an agreeable element it had come to be in our daily lives. He was a favorite with all who were associated or came in contact with him, and sincere sorrow at his death is expressed by many who knew him only in a business way. He was but a lad in years, not being twenty years old when he died, but there was a manliness and gentleness of character in him that maturity alone can not invest the oldest with. It will be long before the gloom which followed the quenching of his light will lift from the spirits of his colleagues in this office, all of whom extend to his bereaved parents their most heartfelt sympathy.

PRECEPT UPON PRECEPT.

There is no greater truism than that "Precept Upon Precept, Line Upon Line," is necessary to accomplish any purpose of importance in this world. What we mean is that in private business affairs, in association work, and in all the various phases of life, when something that seems of consequence has been brought forward, carefully considered and promulgated as a certain line of action or the proper course to pursue, it should be strictly, sternly and undeviatingly adhered to.

In family and church affairs, this rule is known for its vital importance; the child is early taught those moral principals which from time immemorial have proved to be for his future good; the religious institutions preach and inculcate the same grand "old, old story" from day to day and week to week, without which the great ends they seek to attain could not be accomplished. The moral is: Find out what is right; adopt it as a rule of life and stick to it!

In all business affairs it is essential for permanent success that the principles governing all other concerns of life should be rigidly adhered to. No one need be told that only by integrity, honesty, and a scrupulous regard for the rights of others can any one attain to creditable success. Perseverence in what is shown to be desirable and necessary is an essential characteristic of the successful man; a wavering, inconstant disposition will soon lose for its unfortunate possessor the confidence and respect of those with whom he comes in business or social contact.

One of the great drawbacks to the accomplishment of entire success in all their undertakings, is the fact that associated merchants, after resolving to do certain things, do not stick to it. Some weak brother, taking an entirely selfish view of the case, fails to abide by what he agreed to do, another follows his example, and so the whole matter goes by default and the association is looked upon with more or less disrespect by the business community.

Without this rule of "Precept Upon Precept, Line Upon Line," for the purpose of gaining any desired end, the trade journals would be of little force. There are very important matters for the consideration of the merchants of the country which are discussed from week to week in the leading trade papers. Of course, all do not agree as to details, but in the important matters affecting the interests of the general mercantile community there is shown a persistency and determination—which some readers may considar monotonous—without which the desired reforms would never be effected. "Line upon line" is the rule, and must be adhered to. "Be sure you are right, then go ahead," never waver and never cease every legitimate effort to accomplish the desired end.—Grocer and Trade Index.

MARKETING OF BUTTER.

There are few articles of trade in this country that are of more commercial value than our annual production of butter. Our home consumption alone foots up into the hundred millions of dollars and the export trade to Europe is of no small value and annually increasing. In addition to this great outlet the time is close at hand when the entire demand for dairy products in the West Indies and South America will be supplied from the United States; surely it must develop into an important trade.

If we consider how extensively butter is consumed and how highly the finer quality is relished by all classes in the civilized world, one cannot wonder why there should be such a wide range in prices, from the finest quality down to the common slushy stuff that is at all times found on the market. After butter is properly made the more perfectly it is washed and freed of its buttermilk the better is its grain and keeping qualities, for buttermilk contains a large quantity of casein which, on exposure to the air in a moist state, especially in warm weather, becomes rapidly changed into a ferment, and acting on the acids in the butter soon causes rancidity.

There is one thing very noticeable among a great many small butter makers, and that is their persistent use of coarse-grain salt, which remains in the butter undissolved for many days, as if it were so much grit or sand. Fine, pulverized dairy salt is not expensive; it costs but little more than the common coarse-grained salt. Where is the economy in lessening the value of your butter almost fifty per cent. for the sake of saving the trifling difference in the cost of the salt?

Yet the entire responsibility of the quality of butter at the time it arrives on the market does not by far rest wholely on the butter-maker. Many country merchants that buy and barter this article keep large quantities of good butter on their counters, or in open dirty boxes in their storeroom, exposed to the fumes of coal oil, fish, paints, tar, fertilizers, tobacco smoke, etc. Yet many of them do not give it a thought that the longer butter is so exposed the more money they are out of pocket, and consequently the smaller their bank account.

This is only one way some country merchants have of reducing the quality of their butter. There are many others—probably some with which we are not familiar; all of them can only be avoided by care and thoughtfulness. It is to those merchants and shippers that we address these words. Commission men are often severely censured by such careless shippers, after receivers have tried very hard, although in vain, to place such butter on the market at top prices; the fault entirely lies with the shipper.

Butter should only be placed or rehandled in a cool dry cellar or room, which should solely be used for that purpose. Never should it come in contact with any foreign odors of any kind or be exposed to the air any longer than is absolutely necessary to prepare it for shipment. In packing butter always use new tubs or firkins. Scald the package out with hot water, then replace the hot with cold water and let it stand for fifteen or twenty minutes, then pour it out and rub the sides and bottom of the package with fine salt. Never allow the hands to come in contact with the butter, as their natural warmth and heat is very injurious.

Place the butter in the package with paddles and press it down firmly as you pack. Always fill the package well and fully; then level off the butter a little below the top of the package, place a clean muslin cloth over the butter and spread a small quantity of salt on top of the cloth. Fasten the lid on tight with three or four pieces of strap iron, one end being tacked on top of the lid and the other end on the side of the package. Then mark the gross weight and tare on the package. Keep in a cool place and ship as soon as possible, for age never improves butter.

We know that good packages are a little more expensive and that proper care requires time and labor, but the better prices obtained for the goods so handled will more than pay for the packages and time and care required.—Chicago Shipper's Gazette.

BENSDORP'S

MANUFACTURED
AT
AMSTERDAM, HOLLAND.

Is absolutely Pure and Soluble Free from all oil. Requires no cooking. Pleases everyone that trys it. Packed in cases of 12 lbs. each. Price, ¼ lb. cans, $2.40 per doz.; ½ lb. cans, $4.50 per doz.; 1 lb. cans, $8.50 per doz.

S. L. BARTLETT, Sole Importer, Boston, Mass.

It pays a good profit.

ROYAL DUTCH COCOA.

Wholesale by

Edward Adams & Co., London.
James Turner & Co., Hamilton.
Eby, Blain & Co., Toronto.
H. N. Bate & Sons, Ottawa.
Caverhill, Rose, Hughes & Co., Montreal.
Whitehead, & Turner, Quebec.
M. F. Eager, Halifax.

It pays to buy the Best.

You can't afford to sell poor goods. Retailers are waking up to the fact and there is an increasing demand for good goods. Kent bottled pickles are sold at a reasonable price and yield a handsome profit to the retailer. Ask your wholesale grocer for them and take no others.

The KENT CANNING AND PICKLING CO.,
Chatham, - Ont.

GANONG BROS.,

ST. STEPHEN, N.B.

MANUFACTURERS OF THE

G. B.

CHOCOLATES.

N. K. FAIRBANK & CO.,

COMPOUND REFINED LARD.

185 WELLINGTON ST., MONTREAL.
CHICAGO. ST. LOUIS. NEW YORK.

JOHN PETERS & CO.,

General Commission Merchants and Brokers,

Halifax, N. S. and
Kingston, Jamaica, W.I.

Agents for The E. B. EDDY MFG CO., HULL, P. Q.

We are open to accept one or two more Agencies of first-class houses, either at Halifax or Kingston. We have a good connection and splendid storage facilities.
References: The Merchants Bank of Halifax. The E. B. Eddy Mfg Co., Hull, P.Q. The Mercantile Agencies.

Condensed Mince Meat.

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all seasons.

Will not ferment in warm weather.

J.H.WETHEY
ST CATHARINES ONT
CONDENSED
MINCEMEAT
FOR
MINCE PIES
J.H.WETHEY
ST CATHARINES ONT.
DIRECTIONS
THE CONTENTS OF THIS PACKAGE WILL MAKE TWO LARGE PIES. ADD 1½ PINTS OF WATER, OR HALF THAT AMOUNT FOR EACH PIE. BOIL 15 OR 20 MINUTES. IF TOO THICK, ADD A LITTLE WATER. IF TOO THIN, BOIL TO THE PROPER CONSISTENCY. IT IS THEN READY FOR THE CRUST. A LITTLE SUGAR, VINEGAR, WINE OR OTHER SPIRITS MAY BE ADDED IF DESIRED.

The best and cheapest Mince Meat on Earth. Price reduced to $12.00 per gross, net.

J. H. WETHEY, St. Catharines, Ont.

JAMES E. BAILLIE,

PORK PACKER, TORONTO.

Hams, Breakfast Bacon Rolls.

GEO. MATTHEWS

PACKER and CURER of the "Rose Brand"

Hams, Bacon and Lard,

ALL NEW STOCK.

PACKING HOUSES, OTTAWA, PETERBORO' and LINSDAY, ONT.

CHAT BY THE WAY.

J. A. Leitch, Glencoe, is shipping four carloads of cheese from that place to England.

Mr. Edson A. Polley, of the firm Runnions & Polley, grocers, Quebec, died a few days ago.

The grocers of London are not giving Christmas presents to customers this year. The custom has been discontinued by the majority of the grocers for several years past, and this year they all fall into line.

A. H. Pettit, Grimsby, and T. H. Race, Mitchell, were elected President and Vice-President, respectively,of the Fruit Growers' Association of Ontario, at the 23rd annual meeting of that body, at Hamilton, last week.

A telegram from Sault Ste. Marie announces the death on Thursday of William Price, son of Reeve Price, of Goderich, for several years an extensive grocer and feed merchant of Belleville. The deceased was only 18 years old.

Lacaille & Co., wholesale grocers, Montreal, read THE GROCER with much interest. This firm do a splendid trade through the Provinces. When our representative dropped in to see them this week things looked very brisk there.

"The Star grocery, Berlin, has again changed hands, Mr. Ivey, of London, being the purchaser. Its new proprietor is possessed of ample means and intends to have it run on first class business principles. Mr. Elliott, who will be the manager, his a thorough grocery man and will no doubt make a success of it."

In its magnificent spring trade number the Canadian Shoe and Leather Journal puts its best foot foremost. That paper has achieved a reputation for issuing exceptionally fine special numbers, and this, its latest effort in that line, has nothing to lose by comparison with former issues. It is embellished with a collection of attractive cuts, one alone of which—its galaxy of shoe and leather travellers—will recall to its readers a large number of familiar faces.

Mr. Henry Miller, clerk for Mr. John Dobson, Lindsay, is a genius at window dressing, as a look at the window of Mr Dobson's store will testify. On each side of the window is a Union Jack with the motto "Ready, Aye Ready," on one side, and "Stand To Your Guns," on the other, with the Crown in the centre; there is also a picture of Santa Claus, flanked on each side with the fancy show cards of Huntley & Palmer, biscuit manufacturers, tastefully draped, which gives quite a beautiful appearance.

For the first time in Canada, oil has been found in white sand. The oil is found near Sherkstown Station, the second from Petrolea, at a depth of 750 feet in the Medina sandstone, is dark green in color, 45 in gravity and possesses all of the characteristic features of Pennsylvanian oil. It is the first and only oil found in Canada which is free from the peculiar taint and malodors of oil produced from limestone rocks. The oil will, before being refined, be worth from $2 to $2.50 at the wells, and after refining will be as good oil as can be produced anywhere in America.

ARTIFICIAL.

Janitor (coming into Y. M. C. A. gymnasium dressing-room)—Begor! that last dude's clothes is that padded they'll shtand alone.

CANADIAN APPLES.

The total shipments of apples from Montreal during the present season up to November 14th are returned as 263,778 barrels, against 147,745 barrels for the corresponding period of last year, showing the large increase of 116,033 barrels. The exports to the same date from Halifax were 24,801 barrels, against 35,896 barrels for the same period last year, showing a decrease of 11,094 barrels. The exports from New York and Boston were 358,104 barrels, against 52,494 barrels for the corresponding period in 1890. The total shipments of the season from all Atlantic ports to November 14th were 646,684 barrels, against 236,134 barrels for the corresponding period last year, being an increase of 410,550 barrels. The shipments from Montreal during the week ended November 21st were in round numbers about 51,000 barrels, of which about 30,000 barrels were destined for Liverpool, 5,000 barrels for London, 15,000 barrels for Glasgow, and 1,400 barrels for Bristol. Canadian shippers of apples are said to have done well this season, the markets on this side the Atlantic having "stood up bravely" under the heavy shipments poured in upon them.—Manchester Grocers' Review.

STUDY YOUR OWN INTERESTS.

Have you wasted two dollars by subscribing for a trade paper ond not reading it? If you have, it is reasonable to venture the assertion that you have lost many times the price of a year's subscription by not looking into it regularly. The most successful merchants in the country take time to read their trade papers even at the expense of postponing other important duties. These journals are not designed to entertain the merchant. Of course he hasn't time to go through a lot of miscellaneous matter for pleasure or curiosity. The trade paper comes to him more in the nature of a business letter than a newspaper. It is a summary of the markets to which it is devoted and not a trespasser as those who have not experienced its benefits suppose. The erroneous impression regarding trade papers many people seem to have is that they are published in the interest of some house. The price lists of many jobbing houses which are sent out under the mask of a newspaper to escape the payment of postage and catch the eye of the retailer are responsible for this. These lists are often handsomely printed and bear every resemblance to a legitimate journal, save that alone which makes them trade papers. They never publish any news save that which can be turned to the good account of the house they represent. The department men being the writers, the whole tenor of the matter dished up is to encourage readers to buy goods. The monotony of this is broken in some lists by a continued story.

No wonder retail grocers do not have time to read such stuff. The average grocer knows more in one day about supplying his wants than the alleged editor of a house list could tell him in a year in his paper. What he wants is reliable information upon which he can base his judgment. Merchants do not need a paper to find out where and how much to buy. They are rather inclined to want to know how to escape the number of eager salesmen that importune them almost daily. With a proper understanding of the situation as regards supply and demand and other influences that shape the market, they are enabled to determine their wants without wasting any time. Save more than ten times the amount of the subscription by reading your trade paper, if you take one; if not, begin the new year by subscribing for an independent journal devoted to your line of business.—Chicago Grocer.

Mr. W. C. Evans, of 15 Plateau street, Montreal, died on the 18th inst. Mr. Evans was born in the county of Athlone, Ireland, in the year of 1818, and his parents removed to Canada when he was about two years of age. The greater part of his seventy-three years of life was spent in Montreal, where he attained prominence in business circles. He was for many years connected with the firm of Forsyth, Richardson & Co., and afterwards entered as a partner into the firm of Anderson, Evans & Co., general merchants, St. Gabriel street. He lived for a few years in Kingston, where he was engaged in the manufacture of locks and bolts.

BARM YEAST

Stands head and shoulders above all rivals as being the

Biggest, Strongest, and Quickest

5 cent package in the market, and by all odds the best value ever given to the Grocer. Try it! Buy it!

BARM YEAST MFG. CO.,

TELEPHONE 1920. 35 Wellington St. E., Toronto.

33 1/3 %

advance on cost is what the retailer makes on Gibson's Icina, besides saving the labor and waste of parcelling icing sugar, eggs and the other articles usually sold for icing purposes.

Icina is popular with the housekeeper because with it she can ice a cake in three minutes, without use of eggs. Sold in 1 lb. and ½lb. packets, 24 lbs. in a case; Chocolate, Pink or White assorted or any kind separate. Please order through your jobber or direct from

GIBSON & GIBSON,

Cocoa and Chocolate Makers, TORONTO.

"THE GENUINE CHIMNEY"

A FULL LEAD

Glass Chimney.

NICELY WRAPPED AND LABELLED

Cannot be Beaten for Design or Workmanship.

Done up in One-Half Gross Cases.

Write for Prices.

GOWANS, KENT & CO.,

Crockery, Glass and Lamp Goods Dealers,

Toronto and Winnipeg.

A. HAAZ & CO.,

Bonded Manufacturers of

Honey Dew, White Wine, Malt and Cider VINEGARS.

74 Bagot Street, - Kingston, Ont.

THE PELEE ISLAND WINE & VINEYARDS Co. LIMITED

Brantford and Pelee Island } J. S. HAMILTON & CO'Y, BRANTFORD, ONT Sole Agents for Canada.

CLEANS EVERYTHING SCOURINE SOAP

Use Scourine Soap for cleaning every household utensil. Grocers should handle it. There is money in it.

Bourne & Butler,

107 KING ST. W.

The BREADMAKERS QUICKRISING PURE RELIABLE YEAST IS THE BEST

TORONTO MARKETS.

TORONTO, Dec. 24, 1891.

GROCERIES.

Notwithstanding that the weather has been unpropitious and the time reached for the demand to be about sated, the volume of business done during the week was fairly large. There was a reserve on the part of buyers throughout the whole period usually covered by stock preparations for Christmas, that led to the expectation of unwonted activity this week, but while there was a reasonably good trade done this week, the expectation was not fully realized. Orders came in quite freely up to the moment of going to press, but they were merely for express parcels. All the heavy business had plainly been done before the opening of the present week. It is probable that the capacity of the consumptive demand would have been considerably expanded just on the verge of Christmas if the weather had been favorable. As it is, the depressing atmosphere and bad country roads have had a confining effect upon the demand. From the tenor of the current financial reports of most of the houses, it does not seem that there is a sufficiency of loose money in the country to make many holiday spendthrifts this year. Payments are backward, as are deliveries of grain. The prices of most grocery lines reflect the unsatisfactory condition of trade. They still rule low, though are not generally weaker than they were a week ago. The demand, as was to be expected, has run towards special, rather than staple lines. The travellers remained on their routes till the last moment. Fewer were in than usual on last Saturday, which is an indication that business is less voluntary than it might be supposed to be.

CANNED GOODS.

The sales made this week were on the small side both individually and in the aggregate. The strong position into which the market has been drifting farther every week has not been modified. Holders appear to appreciate the value of the stock, the line of division between buyers and sellers tending upwards rather than otherwise, if the results of negotiations between outsiders and local jobbers are to be taken as an index. The ideas of the latter as to the limits of the stock have not been controverted by the appearance of any heretofore undiscovered resources. Prices are steady at points of quotation recorded last week. Round lots of vegetables are held firmly at $1.05 to $1.10, according to brand and ideas of holders, which are entering more strongly into the situation than they were as a distinctly strengthening factor. Tomatoes by themselves in round lots are held for the most part at $1.10, and peas are about equally highly valued. Corn can be bought for $1.05 from all jobbers. The views as to the extent of the corn pack agree pretty well in regarding it as fair-sized. Salmon is steady and rather quiet, at $1.40 and upwards. Lobster is quiet, clover leaf quoting at $2.95, crown at $2.70, and other brands at $1.90 to $2.15. Sardines are firm at prices current, with decided scarcity in Alberts.

COFFEES.

An exceedingly small output is to be credited to the market this week. Buying may be regarded as having been at a standstill throughout the week. Rios range from 18 to 20c. The extent of the stock in local jobbers' hands is limited, as for a long time a break in prices has been looked for, and the replenishing of stocks, particularly in high grades, has been put off in anticipation of this advantage. But it is still in the distance apparently. Javas and Mochas are unchanged, dull and inclined to be easy.

DRIED FRUIT.

A considerable draft was made upon stocks at the end of the last week and the beginning of this, but it was the effect of a large sum of small efforts, rather than of any considerable unfolding of buying power on the part of the retail trade. Currants have been quite steady from a basis of 5¾c. for barrels. Valencia raisins show no tendency towards improvement, but 5¼c. appears capable of buying better stock now than it was a week ago. Prices quoted from London to local importers show that the weakening factors have not exhausted themselves, as stock is now offered at still lower figures than have ruled heretofore. It is said that a very large stock of old fruit held over in England has been put on the market this year as new fruit. The volume and quality of this, along with the greatly shrunken demand for Valencias in the United States, have apparently prostrated prices outside. Fine quality table layers, such as connoisseur clusters, Imperial clusters, etc., have gone out as they usually do at this season, and few of their kind are to be now found on the market. All Malaga raisins are steady at quotations in Prices Current. Dates are becoming scarce. The demand for them has caused some stir among jobbers to get stock. Prices are 5¾ to 6¼c.

NUTS.

The shortage that has been experienced in some lines this season, together with the easy prices in other lines, has led to increased activity in the latter. No Marbots have been shipped here this year, as the crop was a failure. Grenoble and Bordeaux nuts have also been a short crop. The stock of filberts on hand is limited, because of importers holding off to get lower prices in New York. Instead of lowering, prices have gone up 3c. above original quotations.

The New York Daily Commercial Bulletin says:—The report circulated some time ago to the effect that cocoanut trees were rapidly dying out in Baracoa proves to have been pure fiction, and the author has quit New York in disgust for his native isle. Prices for nuts lower, weak and unsettled, with a declining tendency.

RICE AND SPICES.

The sales of rice have been too few and inconsiderable to be worthy of note, and business may be reported as at a standstill. Spices have had some call, but not more than they usually have in Christmas week, when cloves, etc., are in limited request.

SUGAR.

The muster of orders this week has been a very light one, and nobody is surprised that it was not large. All the sugar needed to put retailers over the holidays is commonly laid in before the last week is reached, and that was the case this year. There has been no over-stocking, however, and supplies now in retail hands will not go much farther than the holidays. Buying is consequently expected to be rather freer early in the New Year. The New York market is still weak, the efforts of refiners to tire out the importers of raw being continued, and evidently with success. The price of raw has not, however, been made easier for Canadian refiners, and the situation in this country appears to be reasonably strong. The price of yellow stands hammering very well, but this might be expected even if the situation of holders were less advantageous than it is, for the price of yellow is already exceedingly low. The refiners have recently refused 1.16c. below current prices, and for orders of very large lots. The manufacturers are selling very little sugar, but they seem to think it will pay to hold rather than make further concessions. Yellows are jobbed out here at from 3½ to 4½c., and granulated at 4⅞ to 5c.

SYRUPS AND MOLASSES.

Syrups are still neglected. They are exceptionally cheap, but there is plainly an over-production of them. As they are an accidental product of sugar-refining they have to take their chance with the demand, which may at one moment, and may not at another be equal to the absorption of all that is on the market at a given time. The price of Canadian runs from 2¼c. up. Medium grades and brights are very plentiful.

Molasses is quiet. Some sales of fine table grades of New Orleans are reported, but they were small ones. New Orleans ranges from 30 to 50c., and West Indies from 35 to 42c. in barrels.

TEAS.

There is no class of goods in wholesale grocery stocks that is more severely left alone just now than is tea. There has been an almost complete cessation of trade. Retailers usually get all they want before this, as the majority of traders aim to contract no debts at this time except such as are for holiday goods. Stocks of tea on spot are ample and pretty well cover the range of value obtainable this year. Prices rule easy, betokening advantage to the dealer who chooses to replenish supplies now, but that advantage is unlikely to be lost even to those who wait.

HOLIDAY FRUITS.

Fancy Florida Oranges.
Choice Valencia do
Fancy Messina and Malaga Lemons.
New Hallowee Dates.

New Grenoble Walnuts.
New Tarragona Almonds.
New Sicilly Filberts.
New Brazils.

Almeria Grapes.
Fancy California Evaporated Apricots & Peaches
Fancy Dark C.C. Cranberries.
Figs, best Elemes, all sizes.
do do 7 Crown.

Please send trial order.

CLEMES BROS., 51 Front St. E., Toronto.

We have now in stock :—

New Malaga Fruit all grades,
New Grenoble Walnuts.
New Sicilly Filberts.
New Taragona Almonds.

P. C. LARKIN & Co.,
WHOLESALE GROCERS,
25 FRONT ST. E.

P. CORRIDI,
Accountant, Auditor, Etc.
EXPERT AUDITING, BUSINESS INVESTIGATIONS and GENERAL ACCOUNTANCY A SPECIALTY.
Accounts Adjusted, Books Opened, or Audited. Books written up. Trial Balances and Balance Sheets Prepared.
Office 139 Yonge St., TORONTO.

PURE CONFECTIONERY,
FINEST BISCUITS.
Manufactured by
J. McLAUCHLAN & SONS,
OWEN SOUND, ONT.

LEONARD BROS.,
Wholesale Fish Dealers,
Are now prepared to fill all orders for their
Celebrated Boneless Codfish
(from new fish)
packed in 5, 10, 25 and 40 lb. boxes, 2 lb blocks wrapped in waxed paper.
SEND FOR QUOTATIONS.
ST. JOHN, N.B. MONTREAL, P.Q.

TO GROCERS.
SIMCOE CANNING COY'S
Goods are warranted first-class.
PUSH THEM.
Order through your wholesale House.

There is no other Blacking for sale in Canada equal to
P. G. FRENCH BLACKING.
If you have not already compared it with others, send to us for a sample—Try it—You will be convinced.
PURE GOLD MANUFACTURING CO.,
31 Front Street East, Toronto.

Todhunter, Mitchell & Co.
—DIRECT IMPORTERS OF—
HIGH GRADE COFFEES,
Old Government Java Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.
Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.
RELIABLE ROASTING BY PATENTED PROCESS. :: TORONTO.

Gold Medal, Jamaica Exhibition.
Quality Up.
Price Down.
This applies to all our goods, especially
Jams, Jellies, Mince Meat,
Catsup and Soup.
Every Tin, Jar and Bottle new, fresh and pure.
EXCELLS in flavor and style of package. Highest awards of Honor received at St. John's Exhibition, Sept. (1891).
Delhi Fruit and Vegetable Co.,
FACTORIES : DELHI AND NIAGARA.

TO MERCHANTS.
My Special Teas:
Black Tea at 23 cents per pound.
Hyson Tea at 23 cents per pound.
Japan Tea at 23 cents per pound.
Assam Tea at 23 cents per pound.
Are excellent values to retail at 50 cents per pound. SEND FOR SAMPLES.
MY PRICE FOR
Extra Granulated Sugar 4-83 per lb., being 17 cents per hundred less than the
COMBINATION.
JAMES LUMBERS,
WHOLESALE GROCER,
TORONTO.

MARKETS—Continued.

MARKET NOTES

Mr. Harris, of the Moncton refinery, was in the city last Saturday.

William Ryan finds a considerable demand for terrapins this season, which he sells at $4 to $6 per dozen.

Sicily filberts, guaranteed to be strictly new stock, are in store, having arrived on Monday. They job out at 11 to 11½c.

Lucas, Park & Co. advise the trade:—"Our travellers will be practically off the road until January. Mail us your orders."

Perkins, Ince & Co. have just received a shipment of Cien Fuegos molasses, pronounced equal in quality to good Barbadoes, and held at 35 to 37c. in puncheons.

Mr. John Sloan, of Sloan & Crowther, is on his feet again, and as busy as the times warrant in the firm's new warehouse on the corner of Scott and Front Streets.

Some United States syrups have been shown on this market the past few days, and a few lots have been placed. The price is said to be quite a heavy shade under 2c. per lb.

Holiday delicacies that are having a good demand are Atmore's mince meat put up in pails and glass jars, and Atmore's plum puddings in tins. Caverhill, Rose, Hughes & Co., Montreal, have these goods advertised.

Messrs. P. McIntosh & Son, flour and feed dealers, have moved from their former premises on the south side of the hay market to No. 81 Front St. East. Their place has been taken in the old stand by James McIntosh, who will also do a flour and feed business there.

All peels are still scarce. New orange peel is in particularly small volume. Old is selling at 14 to 15c. New lemon peel is steady at 16c., with 12 to 14c., for last year stock, sugared here. Citron is also hard to get. For all new peels Montreal and Hamilton have been called upon to help fill out local supplies, and thereby exhaustion has been averted.

Scourine soap seems to be gaining a strong hold on public favor as a remover of dirt from bath-tubs, kitchen utensils, paint work, and even oilcloth. It is not used for washing clothes, but principally for cleaning metals. It does its work very effectually, and those who have used it are recommending it very highly. The manufacturers are Messrs. Bourne & Butler, 170 King street west, Toronto.

The practice among United States exporters to this country, of counterfeiting labels and brands of Canadian distillers has grown to such an extent that one firm—Messrs. Walker & Sons, limited, the western Ontario distillers—have decided to invoke the aid of the United States courts to stop a course of action which is calculated to injure their business. The chief offender is a Chicago firm, which has a good rating in the list of business houses issued by a leading commercial agency. Not only are brands and labels of the Walkers counterfeited, but the excise stamp of the Inland Revenue Department is imitated in every respect except that the name A. M. Green is substituted for that of Commissioner Miall. It is thought that a conviction can be secured against the parties referred to.

Mexican Fruit Chewing Gum is getting to be quite a household name, and is especially popular among the young ladies. It is manufactured by C. R. Somerville in London, Ontario, and the trade is increasing so fast that Mr. Somerville has already had to move into larger premises and put in a steam plant for manufacturing. He has secured one of the best gum makers to be had in the United States and is giving a better article than ever to his patrons.

The wholesalers who had to submit to an extra customs levy on salt above a year after it was taken out of bond, are likely to have the satisfaction of establishing the principle they held out for, which is that customs officials should not be authorized to make importers pay for the mistakes the former make. This salt matter was referred to the Customs department at Ottawa, and from there referred to the Collector at Toronto, and now there is talk of refunding the money collected by the extraordinary levy.

PETROLEUM.

The local market is featureless, but easier prices hold for Canadian refined, which now does not quote above 15c.

The Petrolia Advertiser reports: Petrolia crude $1.30 per bl,. Oil Springs Crude $1.30 per bbl. The fact that stocks are not increasing much and the consumption fully maintained at the highest average appears to have no effect on the average refiner, and it has become more than ever patent that the law of supply and demand is a dead letter as regards values in crude petroleum. The price seems to vary with the necessities of the refiner, and an advance can be engineered by one clique when they are assured it will cut the wings of another, or a decline forced when that course is deemed necessary to the same end. Decreasing supplies and smaller productions have no terrors for the manufacturer, who has found that from time to time the most pronounced bull producer is vulnerable to the cry of the "wolf" in the form of a few new wells, new imaginary territory, or the no less feared report of selling by other large holders. There is no change in refined from last week.

BUTTER AND CHEESE.

A fairly good supply of butter is kept up, but a corresponding activity in the demand holds in check the tendency of rather liberal receipts to lower prices. The situation is therefore substantially unchanged so far as prices are concerned. There is a smaller proportion of prime butter now coming to hand, but the volume of medium is swelling, with the increase heavier at the lower end of the scale. There is also more butter which may be classed as low grade, though it does not sink far below the rank of medium. Consignments cover a wider range of quality than they did last week, and purchases of strictly good in lots of any considerable size are not easily got hold of. The quantity of butter received in large rolls increases every week, while the quality does not improve, the turnip flavor being a conspicuous fault still.

Cheese is quiet, but values appear to be

1884

THEN—SURPRISE Soap was first made and sold in a limited territory. But gradually its sale has grown larger and larger.

NOW—Tis for sale all over Canada and used by thousands of families. Its success is no secret. Its the real merit of "Surprise" its economy of use that has done it and will continue to make its sale still larger.

SURPRISE gives a good profit.

The St. Croix Soap Mf'g Co.,

St. Stephen, N. B.

Branches:
MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 40 Wellington St. East.

WE ARE BUYING
Dried Apples.
SEND SAMPLES AND QUOTATIONS

ESTABLISHED 1869.
STANWAY & BAYLEY.
BROKERS
AND
GENERAL COMMISSION MERCHANTS.
44 FRONT ST. EAST. TORONTO.

WE ARE BUYING
Evaporated Apples
SEND SAMPLES AND QUOTATIONS.

ESTABLISHED 1841.

W. H. Schwartz and Sons,

Coffees,
Spices,
Mustard.

HALIFAX, N.S.

WM. HOOD & CO.,

Importers and Manufacturers of

Coffees, Spices, Mustards, Cream of Tartar, Baking Powders, Flavoring Fxtracts, Etc.

Our aim is to cultivate and increase the demand for pure goods.

A TRIAL ORDER OF OUR GOODS SOLICITED.

Should our representative not call on you write us for quotations. Satisfaction guaranteed. TELEPHONE 1625.

48 & 50 LOMBARD ST., TORONTO.

Robertson, Thompson & Co.,

Commission Merchants,

185 NOTRE DAME ST., EAST,

P.O. Box 615. **WINNIPEG, MAN.**

We are open to receive a few more agencies. We have an extensive connection throughout the grocery trade.

All kinds of produce handled. Consignments solicited. Carriers supplied.

FLORIDA ORANGES.

J Cleghorn & Son,

—OFFER—

Car Florida Russetts "all sizes" low
" " Brights "choice."
" " " "fancy."

The later car to arrive from the celebrated grove of D. H. Nortray, "Orange Bend" Florida. A line that commands extra price on account of quality. Superior pack, reliability of marks. If you are in want of something fancy send in your orders.

J. CLEGHORN & SON, 94 Yonge St.

J. F. YOUNG & CO.,

PRODUCE AND COMMISSION MERCHANTS

74 Front St. E., Toronto.

Our business is Solely Commission. The only plan which does justice to the Consignor. We handle everything which the Country Storekeeper has to send from home to sell. None of our own goods to sell in preference to yours when the market is good. Nothing between you and best price obtainable except a small commission.

Prompt Sales and Quick Returns.
We Furnish Egg Cases. Try Us.

T. W. CLARK & CO.,

General Commission and Provision Merchants and Wholesale Dealers in Dairy Products.

Consignments solicited and business transacted for Eastern Canada Merchants.

Established 1886.

VANCOUVER, B.C.

References: Bank of British Columbia.

WILLIAM RYAN,

PORK PACKER

70 and 72 FRONT ST. EAST,
Toronto, Ont.

NEW CURING HAMS,
BACON, PORK,
NEW PURE LARD.

Hams, Breakfast and Roll Bacon,

New curing, now ready.

For Choice full flavor goods send us a Sample order.

Jas. Park & Son,
Toronto, Ontario.

The Ontario Produce Co'y.

Produce Brokers and Commission Agents,

70 COLBORNE STREET, TORONTO,

Solicit consignments of the following:

Tub, Large and Pound Roll BUTTER.

POULTRY.

BEANS. ONIONS. APPLES.

CHEESE.

T. G. Williamson & Co.,

COMMISSION MERCHANTS

TEAS, COFFEES, FRUITS, SUGARS, ETC.

42 Front Street East,
TORONTO, ONT.

GEO. C. THOMPSON. CHAS R KING.

THOMPSON & KING,

Consignees, Brokers, General Commission and Mercantile Agents,

51 Wharf Street, cor. Fort, Victoria, B.C.

Storage. Correspondence Solicited.

LAURENCE GIBB

Provision Merchant,

83 COLBORNE STREET, - TORONTO.

All kinds of Hog Products handled. Also Butter, Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.
Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.,

26 WEST MARKET STREET,

Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

Reesor & Rogers,

Produce and Commission Merchants

Solicit consignments of Country Produce from Storekeepers.

71 Colborne St., Toronto.

Telephone 2291.

JNO. A. MOIR,

GENERAL AGENT.

Consignments Solicited.

SPECIALTIES: Canned Goods, Dried Apples, Evaporated Apples, Codfish.

Quotations and samples sent on application. A trial solicited.

41 St. Francois Xavier Sts., Montreal.

McLAREN'S

Is Honest Goods and just the Thing on Which to make or Extend a Business.

COOK'S FRIEND
BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock.

MARKETS—Continued.

easier, as some dealers are selling choice September at 10½ to 11c. Others want 11½c. for the best.

COUNTRY PRODUCE.

APPLES—A good quality of stock has been in considerable local demand this week, fancy fruit selling of course very well. Picked and nicely packed hard fruit runs from $2 to $2.50, with $2.75 paid for very fine apples. Spies, Greenings and King of Tomkins County are in leading request. There is a lull in export activity.

BEANS—Are very dull. Prices in retailers' lots are $1.45 to $1.50. Carloads run from $1.25 to $1.30.

CRANBERRIES—The demand is active at $7.50 to $8 per barrel. The trade has already made a very noticeable inroad upon stocks.

DRIED APPLES—The difficulty of getting buyers is the great hindrance to trade, as prices are low and easy. They run as low as 3⅞ to 4c. f.o.b. west. They job out at 4¼ to 4½c.

EVAPORATED APPLES.—A Montreal house that has been operating for some time is now supposed to have control of the stock of all the evaporating concerns in the country. Some pressure on the market has certainly been withdrawn, as prices have hardened and advanced. It is said that several evaporators and dealers are now short, having engaged to supply stock to the manipulators of the corner when prices were below 6c. Some of these dealers have now to pay over 1c. advance, and it is this movement to cover shorts that makes the price so good just now. As high as 7¼c. has been paid for good stock, but as low as 6⅝c. for part of a car for the Montreal firm in question was paid on Monday. Jobbed out, the price is 7½ to 8c.

EGGS—Fresh are worth 17 to 18c., with the bent of the market towards the lower figure, as supplies have been more liberal the past few days. Limed are dull at 14 to 15c.

GAME—Venison is now out of the market, the legal shooting season having expired. Partridges are in fair supply at 45 to 50c., and rabbits at from 15 to 25c. Soft weather causes a slackening of the demand as well as of the supply.

HIDES—No. 1 green cows' are 4½c. The usual supply has been increased perceptibly by Christmas slaughtering. Cured are very dull at 5c. No cars have changed hands this week.

HONEY—No improvement in the trade is observable. The movement of stock is slow and prices are just holding their own at 8 to 10c. for extracted and 14 to 16c. for sections.

HOPS—There has been a marked recoil of prices to 18 and 22c. as the extreme of the scale. Buyers have not been hovering over the market as they were expected to be, but prices are quite firm at the above quotations.

ONIONS—The weather favors deliveries, and the market has had considerable additions made to stock held last week. Prices range from $2.25 to $2.50.

POULTRY—The experience of open weather in past years on the verge of holidays has been a shrinkage of receipts during the week, until the very last moment, when stock reserved for special prices begins to flow in. This is true of this year. Prices are 9 to 10c. for turkeys, with 11c. asked for very choice, 6 to 7c. for geese, 30 to 50c. for chickens, and 50 to 80c. for ducks. Shippers ought to remember that the law requires the crops to be removed or the fowl may be confiscated.

POTATOES—Are not offering especially freely, but for such as are to be bid for it is hard to get more than 42c. on track. One holder had to put a carload in store because he could find no taker after two or three days' offering at 43c. Another car, however, was sold at 44c. Out of store prices are 50 to 55c. per bag.

SEEDS—More stock came forward during the one or two days of hard weather we had than at any other time since cutting. The roads are now in such a state that threshers cannot be easily moved from farm to farm, and offerings are consequently small. Alsike brings $5.50 to $6.30. Red clover is $5 to $5.25. A spell of cold weather would cause a rush of deliveries now, as the bulk of the stock grown this year is yet in the hands of the farmers.

SKINS—A fair supply of sheepskins is to be reported at 95c. to $1. Calfskins are falling off in delivery at 5 to 7c.

TALLOW—There is no change in the position of tallow, which is dull at 2c. for crude and 5½ to 5¾c. for refined.

WOOL—Business is very flat. The market is scarcely doing anything, and prices are unchanged at 19c. for fleeces.

DRESSED HOGS AND PROVISIONS.

There has been a more general withholding of supplies on the part of sellers and the advantage of a stiffening in values of dressed hogs has been a consequence of this course. Street and rail receipts are both lighter. Several cars have been bought to arrive at $5.40 for select weighis, and $5.45 has been spoken of, with the probability that prices will move to that side of present quotations. For very low weights or extra heavy, the price runs as low as $5.

BACON.—Long clear is quiet at 7¾c., backs at 10c., bellies 10½c., rolls 8¾c.

HAMS - are in light demand at 10½ to 11c.

LARD—is active at 9½ to 9¾c. for pure. There seems to be a reaction from the call for compound, as little of it sells. The easy prices of pure have something, but not all, to do with this.

BARREL PORK—Mess pork is quiet at $13.75 to $14, and short cut at $15.50 to $16.

FRESH MEATS—A special market has existed this week, as choice stock preponderates. The range is consequently wide. For beef, the price of forequarters is 5½ to 7c., hindquarters 7 to 9½c. Mutton is 6½ to 8c., lamb 7½ to 10c., pork 6 to 6¼c. and Christmas veal 8 to 9c.

FISH AND OYSTERS.

The trade in fish has gradually quieted down and now its volume is small. Haddock are plentiful at 5½c., and cod at 8c. Good trout are very scarce, and the price is somewhat firmer. Dried fish are having very little sale, and prices are but nominal. Oysters are brisk and an immense trade is being done. They hold firmly at $1.25 per gallon, with the select selling at $1.50.

SALT.

The trade with the meat curers has not been so brisk, and in all probability will decrease from this time forward. Two cars barrels and two cars sacks have been sold, while quite a large trade is being done in small quantities and at firm prices.

GREEN FRUIT.

There is no acceleration to the demand for Valencia oranges, which this year find formidable rivals as fancy stock in Floridas. The latter furnish fine selections at easier prices and are in request. Valencias quote at $5.25 to $5.50, Floridas at $2.75 to $3.25,

(Continued on page 18.)

FLOUR AND FEED.

TORONTO, DEC. 24 1891.

There has been nothing to give special character to the trade of the week if the local circumstance of a more active demand for pastry grades of flour and fine grades suitable for fancy baking be excepted. The volume of business in staples has been steady, with no exciting influences in view or immediately in prospect. Values have remained unchanged. The movement of raw material from farmers' hands has been hindered by adverse roads and weather, while prices have not been more inviting than they were.

FLOUR—City millers' and dealers' prices are: Manitoba patents, $5.25; strong bakers', $4.85; Ontario patents, $5; straight roller, $4.75. extra, $4 10 to $4.15; low grades, per bag, $1.25 to $1.75.

Car prices are: Toronto freights—Manitoba patents, $5.30 to $5.50; Manitoba strong bakers', $4.90 to $5.10; Ontario patents, $4.50 to $5.10; straight roller, $4.10 to $4.15; extra, $4; low grades, per bag, $1.25 to $1.75.

MEAL—Oatmeal is unchanged at $4.10 to $4.25. Cornmeal is $3 to $3.90. An error occurred in last week's report of the cornmeal market, the source of our authority put a 3 for a 4. The price $3 is for Family meal, which is hard to get now, having gone out of use. Gold Dust is jobbed out at $3.90, and sold in carloads at $3.50. Grits are $4, and hominy $4 per. barrel.

FEED—The scarcity of bran is undiminished. The range of prices is $17 to $18. Shorts quote at $18 to $19. Mixed feed is $25 per ton. Cracked corn is $1.35 per cwt. Corn is 65c. per bushel, oats 33½ to 34c., and feeding grads of barley are 48 to 50c.

HAY—Timothy, baled, on track is worth $12 to $12.50. Mixed is quiet at $10 to $10.50.

STRAW—There is no change from $6 and $6.50 for oat.

MONTREAL.

The flour market is dull but holders are not anxious about the future. Stocks are not heavy here while it is generally admitted that supplies in consumers' hands are run down pretty low. Once a move commences therefore buyers will have to pay prices if they are to supply themselves. The stock in store shows a decrease of 11,361 barrels compared with a week ago, and 5,287 barrels compared with a year ago. Patent spring, $5.00 to $5.35; Patent winter, $5 to $5.25; straight roller, $4.65 to $4.80; Extra $4.30 to $4.40; Superfine $4.00 to $4.10; City strong bakers' $5.00 to $5.10; Strong bakers' $4.75 to 5.00.

OATMEAL.—The demand for oatmeal continues dull, but fairly strong. Standard, per bag $2.20 to $2.30; Granulated $2.20 to $2.30; Rolled $2.20 to $2.30.

FEED—The market is firm for feed, bran and shorts, especially. Bran, $17 to $18; shorts $19 to $20, and mouillie, $25.

We need your Money.

You need our goods. Let us get acquainted. Send for our catalogue, free. We positively assert we can add much to your profits, Pocket and Table Cutlery, Flat and Hollow ware, Jewelry, and a great variety of most salable and profitable Show Case Goods.

THE SUPPLY CO.,
Niagara Falls, Ont.

Dominion Mills,

LONDON, ONT.

HEADQUARTERS FOR

OATMEAL

CORNMEAL, POT BARLEY,
SPLIT PEAS, ROLLED WHEAT,
AND ALL BREAKFAST CEREALS.

Write for Samples and Prices.

CARTLEY & THOMSON,
303 to 311 Talbot St.

STEEL, HAYTER & CO.,
Importers of

INDIAN TEAS

Direct from their estates in Assam.

New Season's Teas are now arriving.

PROPRIETORS OF THE WELL-KNOWN
"MONSOON" BRAND.
Samples and Quotations on application.
11 & 13 Front St. E. Toronto.
Calcutta and London Firm : Octavius Steel & Co.
Telephone 2354.

HARRY T. DEVINE & CO.,

FLOUR, FEED AND PRODUCE MERCHANTS.

Sole Agents for Vancouver, New Westminster and District for LEITCH BROS.' CELEBRATED OAK LAKE MANITOBA FLOUR.

City Office and Store : 130 Condova St.
Wharves, No. 1 and 2 : False Creek, Westminster Avenue,
VANCOUVER, B.C.

N. WENGER & BROS.,

AYTON, ONT.

- - MILLERS - -

(Hungarian Process)

BRANDS :
KLEBER, MAY BLOSSOM.

AGENTS :
J. L. SMITH & SON, - Montreal.
EPHRAIM ERB, - Halifax.

OUR SPECIALTIES.

Stone Ground Flour, Graham Flour, Cracked Wheat, Buckwheat Flour, Chop Feed.

Mention THE GROCER.
J. & R. ROBSON,
Brantford, Ont.

Tilsonburg Mills

PATENT
PAN DRIED
OATMEAL

FLOUR High Patents, Bakers and Low Grades.
Split Peas, Pot Barley and Corn Meal.
Feed of all kinds.
E. D. TILLSON, TILSONBURG, ONT.

BRANDON ROLLER MILLS,

Brandon, Man

——MANUFACTURERS OF——

Hungarian, Patent, Strong Bakers

-- FLOUR --

Also Oatmeal, Rolled Oats, Rolled Oatmeal Granulated and Standard.

Dealers in all kinds of grain and feed.

ALEXANDER, KELLY & CO'Y,
PROPRIETORS.

With eight years experience in putting up prepared cereals in packages, we have seen imitations come up and go down and then disappear except from the Grocers shelves where they have remained an annoyance sometimes for years.

IRELAND'S PREPARED FOODS

Stand the test. They are reliable, delicious and nourishing, because they are PREPARED FOODS. They are not common goods like those sold in bulk. People will not buy common goods in packages but once or twice, they soon see the fraud. There is only one cataract like Niagara and only one class of prepared foods like those put up in packages by

The Ireland National Food Co., (Ltd.,) Toronto.

F. C. IRELAND, B. Sc., Managing Director, 109 Cottingham Street.

EMBRO OATMEAL MILLS.

D. R. ROSS, - - EMBRO, ONT.

A CHOICE QUALITY OF

Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways.

LEITCH BROS. MILLERS, OAK LAKE

LEITCH TRADE MARK OAK LAKE

Grinders of MANITOBA WHEAT EXCLUSIVELY.

MARKETS—Continued.

according to size and quality. There are a few Jamaicas left, but they are rather wasty stock and do not sell rapidly. They go at $5.50 and $6. In lemons a moderately good trade is being done at $3.50 to $4 for Malagas in boxes, $7.50 to $8 for Malagas in half chests, and $4.50 to $5 for Messinas. Bananas are now in liberal supply, stock being kept in good condition in banana rooms. The price is $2 to $2.75 per bunch. Pineapples are scarce at $3 per dozen.

DRY GOODS.

Trade in staples has been very good during the past week. and some lines have had a special demand. Money has been more plentiful, and in fact, it is doubtful if payments were ever much better, for this season, than at the present time. The prospects for spring trade are somewhat uncertain, and no decided view is taken by those who are watching the course of trade closely.

MONTREAL MARKETS.

MONTREAL, Dec 24, 1891.

The week, naturally, has been quiet in wholesale circles, except in such lines as are particularly active at the holiday time. Generally speaking, therefore, there is not much to note, but dried fruit and seasonable lines of green fruit have shown a fair degree of activity in a jobbing way, proving that the anticipatory operations noted in last week's issue were wise and in due season. Other lines are dull and quiet, but no one is surprised at this.

SUGAR, SYRUPS, ETC.

Raw sugar maintains its firm tone and the market is unchanged. Demand is fair, but refiners are not pressing business. Granulated is selling at 4½c. and yellows 3½ to 4⅛c.

Syruys are quiet, and what little movement there is, is in American product, which is selling at 25c. per gallon, while the local product is quoted at 28 to 30c. Some small lots of Barbadoes changed hands during the week at 30c., and there is still a fair demand for New Orleans at 28 to 30c.

TEAS.

The mgrket is quiet for all teas. A few Japans are selling at 15½ to 21c., and low grade blacks are in fair demand as are also gunpowders. No improvement is expected until after the holidays.

COFFEE.

The firm tone to coffee is fully maintained, while supplies here continuing light. Business therefore since our last has been of small volume, We quote Rios 18½ to 20c. Jamaicas 17 to 18c., Maricaibos 19c.

RICE.

There is little business doing on spot, but advices from primary markets are very strong, and the tone here is firm in consequence. We quote:—Patna, $4.50 to $5.00: Japan, $4.75 to $5.00 Standard, $3.90, and off grades $3.50 in car lots.

DRIED FRUIT.

The activity noted in our last was continued until the close of the week, but since then business has been quiet, as jobbers are well supplied. They however are doing a good average business with consumers. Valencia raisins are firm, and unchanged at 5 to 5¼c. for firsts in round lots, and 4⅞ to 5c. for seconds. Currants rule very firm at last weeks figures, viz., 5½c. barrels 5⅝ in half barrels, and 5¾ in cases the market being almost bare of stock.

GREEN FRUIT.

Such green fruit as has been required for the holiday season has been in active demand especially oranges and grapes and the jobbing movement in them has been large. Florida oranges have been in good request at $2.50 to $3.50 per box and what little Valencia stock there was offering went for $4.75 to $5.00 per case. Almeria grapes ruled active and steady at $5 to 5.50 per box and Lemons were quiet, Malagas selling at $5 per chest and Messinas $2.50 to $3.50 per box. Fresh bananas are offering at $2 to $2.10 per bunch.

CANNED GOODS.

There is nothing to say about canned goods worth mentioning. Grocers seem to be well stocked up at present and jobbers find business pretty tame.

FISH.

The holiday week does not mean any extra demand for fish, and none is to mention, business being almost net. Stocks are small however, with holders quite confident of firm values once the movement commences.

APPLES.

The apple market rules firm and unchanged. Car lots are moving at $2,10 to $2.25 and holiday requirements have induced quite a fair jobbing trade at 2.50 to 3 per barrel.

PROVISIONS.

Provisions have been dull and quiet, but there is no change in values to note. Pork is quiet with competition of dressed hogs having effect, and other lines are dull. Canadian meats are quiet and unchanged. Canadian short cut, per brl. $16.00 to $16.25; mess pork, western, per brl. $13.50 to $14.00; short cut, western, per brl. $16.25 to $16.50; hams, city cured, per lb. 10½c. to 11c; lard, Canadian, in pails, 8⅞c. to 9c; bacon, per lb. 9c. to 10c; lard, com. refined, per lb. 7¾ to 8c.

EGGS.

There is no change in eggs, the market moving steadily along at 15 to 16c. for limed stock. No fresh eggs are offering.

POULTRY.

There is a brisk demand for poultry consequent on the holidays but supplies are plentiful. We quote Turkeys 9 to 10c. per. lb.; chickens, 8 to 8½c, fowls 6c. to 7c., geese, 6 to 6½c., ducks 8 to 9½c. Partridges continue in good demand at 40 to 45c. per brace for firsts, and 25 to 30c. per brace for seconds.

DRESSED HOGS.

The demand for dressed hogs is fair, but supplies are plentiful and prices rule easy. We quote values unchanged 5¼ to 5½c. per lb.

BUTTER.

The butter market is firm and values are unchanged. Shipping enquiry has occured for Western dairy and Kamouraska during the week, on the basis of 16 to 17c., and resulted in a considerable clearance. Finest Townships dairy and creamery however, is to firmly held for business in this market, but there is a good jobbing call for them on the basis of 20 to 21c., and 24 to 24½c. respectively.

CHEESE.

Large purchases by a leading shipping house made matters more interesting in cheese during the past week, and now the market is undoubetedly stiff at 11 and a fraction more for finest, on which basis some 6000 boxes have been moved since our last.

GRAIN.

The grain market remains quiet and prices are purely nominal in the absence of business The stocks in store show a decrease of 29,113 wheat, 5.639 peas, 33,426 barley, and an increase of 13,527 oats, compared with a week ago. Compared with a year ago there is an increase of 211,628 wheat, 170,-019 peas, 185,707 barley, and a decrease of 4,929 corn, 57,252 oats, 8,552 rye. We quote:—No. 2 hard Manitoba $1.03 to $1.04; No. 3, do., 97c; No. 2 Northern, $1.04; peas, 75 to 76c. per 66 pounds; oats, 35½c. to 36c. per 34 pounds in store, corn, 72c. duty paid; feed barley, 48 to 50c.; good malting do., 60 to 62c.

Traveller wants Situation.

WANTED—A SITUATION AS TRAveller for Provision House for New Brunswick and Nova Scotia. Apply care J, this office.

A. H. BADGEROW. ALEX. H. DIXON.

The Badgerow, Dixon Bonded Vinegar Manufacturing Co.,

79 and 81 Jarvis St., Toronto

Highest award, Toronto Exhibition.

LET US ARGUE TOGETHER.

Why is the Star Fire Lighter better than Coal Oil ?

BECAUSE—

It is less expense than coal oil.
No trouble in preparing kindling.
It is more effective, one square will burn 10 to 15 minutes, and is warranted to light a fire without coal oil or kindling.
It is cleaner, and is perfectly safe.

Quick seller. Good profit. Send for free sample.

STAR MANUFACTURING CO., London.

TRY

KOH-I-NOOR TEA

Best in the World.

Sold only by

T. B. Escott & Co.,

London, Ont.

Elliott, Marr & Co.,

Importers of Teas

——AND——

Wholesale Grocers.

LONDON, ONT.

DAVIDSON & HAY

Wholesale Grocers,

36 Yonge Street,

TORONTO.

REMOVAL.

Having just removed into our new premises, No. 19 Front St. East, we invite the attention of the Trade to our large stock of Canned Goods, Teas, Sugars, Syrups and General Groceries. A call solicited.

Sloan & Crowther

WHOLESALE GROCERS,

19 Front St. E., Toronto.

STUART, HARVEY & CO.

IMPORTERS AND

WHOLESALE GROCERS

A Large and Well-Assorted Stock of

Teas, Sugars and General Groceries

NOW IN STORE:

New Muscatels,
" London Layers,
" Connoisseur Clusters,
" Valencia Shelled Almonds,
" Sultanas.

HAMILTON, ONT.

To the Trade.

NEW SALMONS.

We offer 1100 cases Red Salmons "British American" brand, the best on the market, at $1.30 per dozen, 30 days.

QUALITY GUARANTEED.

N. QUINTAL & FILS,

WHOLESALE GROCERS,

274 St. Paul Street,

MONTREAL.

Write for samples of Sugars.

RIO COFFEE

Ex. S. S. Phidias.

WARREN BROS. & BOOMER,

35 and 37 Front St. East,

TORONTO, ONT.

EDWARD ADAMS & CO.

ESTABLISHED 1846.

Wholesale Grocers and Importers of

TEAS,

SUGARS,

COFFEES,

TOBACCOS.

96 & 97 Dundas St., London, Ont.

BALFOUR & CO.,

IMPORTERS OF TEAS

—AND—

WHOLESALE GROCERS,

HAMILTON.

WESTERN ONTARIO AGENTS FOR

Cherry's Irish Mustard, X.D.S.F.

This is superior to any other grade in the market. Try it.

NEW

Dates.
Malaga Raisins.
Valencia Shelled Almonds
Grenoble Walnuts.
California Dried Fruits.

SMITH & KEIGHLEY

WHOLESALE GROCERS,

9 Front St. E., Toronto

Thos. KINNEAR & Co

Wholesale Grocers and Importers of

TEAS,

SUGARS,

COFFEES,

Full stock of Christmas Goods. Send for prices before buying elsewhere.

49 Front St. E., - TORONTO.

J. W. LANG & CO.,

WHOLESALE GROCERS,

TORONTO.

If quotations are wanted on any goods in our line, drop us a card. We will reply by return mail.

33 Front St. East.

NEW

Bordeaux Walnuts

—AND—

NEW FRUITS

(NOW IN STORE.)

PERKINS, INCE & Co.,

41 and 43 Front St., Toronto.

J. F. EBY. HUGH BLAIN

LIMA BEANS

In bags about 60 lbs.

Fine and Cheap.

EBY, BLAIN & Co.,

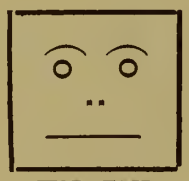
Wholesale Grocers,

FRONT AND SCOTT STS. TORONTO.

TWO KINDS

—OF—

Business Men.



WIDE AWAKE

kind buy from the

EMPIRE

because they get goods that are right and are up to the times.

Another kind are

FAST ASLEEP

but they are waking up every day to the fact that we can give them goods that will please them.

We sell direct to retailers. Send for sample caddy or two.

Empire Tobacco Co.,

MONTREAL.

ST. JOHN, N. B., MARKETS.

ST. JOHN, N. B., Dec. 23. 1891

Trade still keeps good with the jobbers, though the retailers are complaning, this week should change matters some, their one great drawback is the non-appearance of snow, which always makes a decided improvement to trade at this season of the year. The shop windows already have quite a holiday appearance. The dry goods stores take the lead in that, as usual.

FLOUR—There is nothing new to report in the flour market, holders of stock seem inclined to make concessions to effect sales, though prices are about the same as when last reported. Manitoba $5.95 to $6.05, Ontario high grade $5.30 to $5.35, medium patents $5.10 to $5.20.

MEAL—Our millers have been very short of corn and prices have advanced some. There is a good demand at present quotations, which will likely hold for some time. It is selling at $3.15 to $3.20.

Oatmeal is without change either in price or amount moving.

SUGAR.—There has been a good demand for all kinds of sugar, prices remain steady though some favor the opinion of an upward turn. Granulated is quoted 4½ to 4⅝ yellows 3½ to 3¾, Paris lumps 6 to 6½.

SYRUPS.—in bbls are selling readily at 3 to 3¼.

MOLASSES.—Barbados is the only kind offering and the price is 34½ to 36.

BUTTER.—is in fair demand no change in prices to report.

CHEESE.—are scarce prices are higher quotations given are 10½ to 11.

FISH—Dry fish of all kinds are scarce. Prices are some higher. Cod, large, are quoted at $5 to 5.20 ; medium cod $4.40 to 4.50 ; pollock $2.40 to 2.50 ; smoked herring 10 to 10½ ; mess shad $6.25 ; shad No. 1 $5 to 5.25 ; Eastern herring $3.25 to 3.40 half barrels ; bag herring $1.80 to $2.

BIDE YOUR TIME.

Don't rush. Don't hurry. All things come to him who waits—and works. With the exeeption of dissipation there are more people laid away every year on account of being in too great a hurry than for any other reason. To live is to die ; that is plainly evident to everyone. But there is no reason why we should die as soon as we do, not if we take care of ourselves, and to take care of ourselves is to know how to live. We of this country rush pell mell through life as though we were anxious to see the end of it without losing any time on the way. He who crowds two days' work into one may be able to accomplish the task of two men—for a short time only. We all know, or ought to know, that the best machinery will soon give out if not regularly oiled and regularly given a rest. Iron and steel are made of much tougher and more durable material than mortal man. Those who are in too great a hurry to get rich seldom become rich. If they should happen to amass a fortune, it is at a cost that none are able to afford. Wealth is a very poor substitute for health. Money may make the mare go, but it is not able to create a new man.

It is bad enough in an employer to work without stopping to rest, but it is a great deal worse for a clerk to be in too great a hurry to get ahead, that is if the clerk hopes to succeed in life and amount to anything. A man can accomplish just so much and no more, and the more he takes care of himself, the more he will be able to do and the better able to enjoy the fruits of his labor.—Grocers' Monthly Review.

QUALITY.

There is one important point often lost sight of by retail grocers, and that is that appearance does not count for much in their business, so far as goods are concerned. Cheap and inferior but showy goods may find a ready sale and give satisfaction to consumers in the dry goods trade and in the boot and shoe and other branches of the clothing business, but a grocer runs a very poor chance of succeeding in business if he sells butter, coffee, tea, etc., on their appearance and without regard to the intrinsic merits of the articles. It is true that many customers are particular as to prices, and would rather purchase cheaply than dearly, but as they generally are more fastidious as to what they put into their stomachs than what they wear, it follows that quality is a more important factor in the grocery business than in nearly every other branch of retail trade. To a perception of this fact is chiefly due the success of the most prosperous grocers in this country.

HINTS ON USING THE TELEPHONE.

Some practical hints as to how to use the telephone have recently been published, and some of them are well worth repeating. One man will get right up to the telephone and say what he has to say loud enough to be heard a square away. The next one stands away back and does the same thing, while a third will almost whisper into the instrument. There is only one way to talk through a telephone, and the "central" might be saved a world of trouble and undeserved abuse if all users would carefully learn and follow it. That way is to stand just a little back and talk in an ordinary tone, as if you were speaking to a man a couple of feet away, instead of one or two miles away over a wire. Don't yell, don't whisper ; simply speak in an ordinary tone and distinctly. The words are carried by electricity not by the force of your enunciation. The instrument is not like a deaf man, but on the other hand, is extremely sensitive.—Boston Journal of Commerce.

The Snow Drift Baking Powder Co. greets its business friends in a special Christmas advertisement, which we are sorry to say arrived too late to be placed in that firm's space in our columns.

A fire broke out in Hennings' flour mill in Goderich early on Tuesday morning. The mill was totally destroyed, the loss being about $6,000. There was an insurance of $1,200 in the Ætna company. Cause of fire unknown

ADVERTISING IN VERSE.

In Printer's Ink for Dec. 2, Mr. John S. Grey has an interesting article under the above caption. He says there is "a great difference of opinion as to the efficacy of poetical advertising. A coal dealer or a dentist, for instance, is justified in believing that there is nothing whatever in his business to inspire a writer with a divine afflatus. Yet I have written jingles for both trades with fair success." Continuing he says : Messrs. Macniven & Cameron, the celebrated Scotch pen makers, justly claim to have had the most profitable business verse ever written, while the author of the lines was certainly the best poet of his, or any other, time. The verse alluded to was simply :

They came as a boon and a blessing to men—
The Pickwick, the Owl, and the Waverley Pen.

They were household words, almost, when, in 1886, the Camberwell Ladies' Baths were opened in London, and then came the famous parody, on every dead wall in the English metropolis :

They came as a boon and a blessing to women,
The Camberwell baths for the ladies to swim in.

Some of the most extensively advertised articles have often been done into verse : Pears' Soap, occasionally ; Sapolio, largely ; Pearline, rarely ; Sozodont, and others, all the time.

A poetical advertisement, like a prose one, must be brief to be successful, but it should excel ordinary prose in containing some happy, epigrammatic conceit. If the reader will now pardon my egotism in giving samples of the best of my own work for prominent advertisers, he may possibly gain some insight into how brief verse advertising may be made effective.

The following was written for the Messrs. Cleaver, of London several years ago :

A maiden looks with wistful, envious eyes
On Mary Anderson's bewitching features :
"Oh, what a lovely skin !" she softly cries;
"Surely though art the finest of God's creatures !
For such complexion dare I ever hope ?"
"Yes," murmers Mary "just try Cleaver's Soap !"

It may be here stated that soap manufacturers, with the exception, perhaps, of Frank Siddall, have a decided disposition to advertise in verse, yet what article is so unpoetic in its nature and manufacture ?

Of several hundred poetical squibs which I have written for Sapolio, I consider the subjoined the best of all, for the reason that it appeals in the most insidious manner to the hired girl's tenderest spot—her evenings out :

Two servants in two neighboring houses dwelt,
But differently their daily labors felt.
Jaded and weary of her life was one,
Always at work, and yet 'twas never done.
The other walked out evenings with her beau,
But then, she cleaned house with Sapolio !

I believe Mr. Ward's favorite among my contributions to Sapolio literature was this, written in England five years ago :

"Oh, wad some power the giftie gie us
To see oursel's as ithers see us."
That power which Bobby Burns would know
Is furnished in Sapolio ;
For, used on pewter, brass, or delf,
Like others, you can see yourself !

My only objection to the above is that the leading idea is borrowed, and as an adaptation it should not rank with an entirely original production.

Enough of soap—though, had I space, I would like to give some Pearline lines and verses I have written for Santa Claus Soap. My object, however, is to show a diversity of businesses.

Turning now to the various trades, I give some examples of jingles which any person is at liberty to use or adapt for use. Here is a squib for a butcher :

Beef, mutton, veal and lamb,
Poultry, pork and mildest ham,
Best and cheapest on the street
For those who have to make ends meet.
My reputation is at steak
And thus a living I would make.

With a grocer's advertisement for tea I will conclude this article :

A rich, appetizing T,
A truly surprising T,
A saving, not wasting—
Beautiful tasting—
Very fine flavored T.

A well-recommended T,
Judiciously blended T,
Comforting, pleasing,
Always appeasing—
Best sort of household T.

"CAIRN'S"
HOME MADE MARMALADE.

In 1, 2 and 7 lbs., in Glass, White and Stone Jars.

We are now taking orders for January shipment of this delicious preserve. Send in your orders early as the stock is limited."

BLAIKLOCK BROS,
General Agents for Canada.
MONTREAL

TORONTO AGENTS :
WRIGHT & COPP,
40 Wellington St. East, Toronto.

"Wm. T. Hunter, successor to John Hunter & Son," is the new sign over the door at the corner of James and Barton streets, Hamilton. This change is mutually agreeable, the elder Hunter having done a very successful trade in groceries for the past ten years, and retires upon a well-earned competency, while the son, a young man full of energy and push, takes on the full proprietorship of the large business established by the firm, with full confidence in his ability to succeed in the future as in the past.

Fancy Cheese.

Roquefort.	Pine Apple.
Gorgonzola.	Edam.
Limberger.	Sap Sago.
Parmesan.	Sage.
Swiss.	Cream.
Paragon.	Neufchatel.

Direct Importations received weekly.

WRIGHT & COPP,
40 Wellington St. E.,
TORONTO.

CORTICELLI

SPOOL SILKS & TWISTS,
EMBROIDERIES & FANCY SILKS.

To satisfy and please your customers you must keep the best lines. "CORTICELLI" has that reputation ; if you want to put in a line of these goods. Send for further information and prices to

CORTICELLI SILK CO.,
ST. JOHNS, P. Q.

HEALTH IS WEALTH.

Health seekers travel far to mountains, lakes, seas and springs, but of all the famous waters to thoroughly clense the body of health-destroying impurities, to make the joints supple and make the muscles and frame firm, and cause one to feel fresh life trickling through the veins, give me St. Leon Mineral Water. — I. Bliss, Compton, P Q.

For particulars apply
St. Leon Mineral Water Co., Ltd.,
Head Office, 101½ King St. W., Toronto.
BRANCH—Tidy's Flower Depot, 164 Yonge St.

Cleveland's Baking Powder yields best profit to the grocer, and is of such a superior quality that a customer gained is always retained.

HAVE YOU A GOOD CLERK ?

If you have a bad one, either get rid of him at once, as he is driving business away from your store, or else make a good one of him by giving him your copy of THE CANADIAN GROCER to read each week. It will pay you to do this. One reader of this valuable journal says :—Do you ever let your clerks read THE GROCER ? No ! Well, take the advice of another, and let them take it home some night, and let them read it. Where is the benefit ? you ask. They will take more interest in your business. Your business will become their business. They will know more about the grocery business, and will be encouraged and benefited generally by what they read. New ideas will help them to make greater sales, to say nothing of the way you will rise in their estimation for the interest you display in their behalf.

There is hardly a single issue of THE CANADIAN GROCER that does not contain something of interest and value, not only to the clerk, but to his employer, and it is by reading and following up these articles carefully, which are generally the experiences of successful business men, that both clerk and employer may hope to be benefited—in other words, successful.

If you think it worth your while to send copies to your clerks specially, we will give you cheap rates. In any case make them read it carefully and we feel sure the result will be at once apparent in increased interest in your business and increased trade at your counter.

The mental aliment that is necessary to keep a salesman's business knowledge constantly refreshed must be supplied from the very fountain head of trade-information. Imparted at second-hand it is not nearly so telling in its effect. THE GROCER should therefore be read carefully by every employe whose business it is to sell goods. Each week it presents a full market bulletin, which ought to be an instalment of new power to the subordinate as to the principal salesman. Reading maketh a full man. How much more fully equipped to do business is he who can talk instructively to a customer about the most recent developments in the sugar market, about the position of canned goods stock, about the scarcity of peels or the endless interesting facts that crop up in successive market reports ! The salesman who can do this is an engaging man to have wait on one, and the curiosity of customers is never stalked. Various other descriptions of facts that do not enter into a market report are supplied every week, and it would be a pity that the medium of them should be a sealed book now to the future proprietors of the grocery stores of the country. Allow, nay, encourage the clerks to read thoughtfully every issue of the paper, and we guarantee that when the biographical sketches of the next relay of successful business men come to be written, one great cause to which their success will be assigned will be the CANADIAN GROCER, THE GROCER practises what it preaches. It would not have the influence it has to-day if every one connected with it were not a reader of the best trade papers that are issued for the improvement of publishers, journalists and printers. In the same way, all salesmen would find the very best basis of self-improvement to be the habit of reading every issue of THE GROCER, with the conscientious object of being a fully informed man upon the chosen business of his life.

Principals would be advancing their own interests by getting every clerk to read every issue of THE GROCER completley through. If the employer cannot spare his copy, he ought to subscribe for another to be sent to his clerk or clerks, and if the latter cannot get it otherwise, they will increase their own efficiency, and make their services in demand by becoming subscribers themselves.

Speaking of fraternity, we doubt if there is a class of men more closely bound together in ties of friendship than the newspaper men. They may abuse each other in their papers—abuse in a Pickwickian sense—but personally they respect and honor one another. We are reminded of this by the manly stand taken by J. B McLean, President of the Company publishing THE CANADIAN GROCER, Toronto. Last week we published a letter from his paper, denouncing the interference with the New England Grocer by the New Brunswick customs authorities, and we have before us, at this writing, a letter from his hand, in which he says that as "Secretary-Treasurer of the Canadian Press Association I will try to get the Association to bring its influence to bear on the Department in favor of legitimate trade papers, such as yours is." If the grocers would pull together in this way they might accomplish wonders.—New England Grocer.

J·B·McLEAN PRES.
HUGH·C·McLEAN SEC·TRES.
The J.B.McLean Publishing Co.
TRADE JOURNAL PUBLISHERS
FINE MAGAZINE PRINTERS.
TORONTO ONT.
PUBLICATIONS
"HARDWARE"
"THE CANADIAN GROCER"
"BOOKS AND NOTIONS"
"THE DRY GOODS REVIEW"
ETC, ETC.
not what you pay for an ADVERTISEMENT but what it pays you.
EVERY READER IS A BUYER OF THE GOODS ADVERTISED
THESE ARE THE ONLY PUBLICATIONS IN CANADA THAT GO EXCLUSIVELY TO THE TRADE REPRESENTED BY EACH.
WHY ADVERTISE IN A PAPER WITH CIRCULATION DIVIDED OVER SEVERAL TRADES, IF YOU ONLY WANT TO REACH ONE OF THEM? MORE THAN HALF THE CIRCULATION OF A GENERAL PAPER IS LOST TO YOU

ST. JOHN, N. B.,
Dec. 15, 1891.

TO TORONTO SALT WORKS.

Ship another twenty-five case lot of "Acme" table salt, at last quotation. The first twenty-five cases sold well and given good satisfaction.

STEPHEN & FIGGARES,
Wholesale Grocers.

Per Great Northwestern Telegraph Co.

The British Columbia Fruit Canning and Coffee Co'y, Lt'd.

VANCOUVER, B.C.

Importers and Manufacturers of

COFFEES, SPICES, MUSTARDS,
CREAM TARTAR, BAKING POWDER, &c.,
FLAVORING EXTRACTS,
CANDIED PEELS,
JAMS, JELLIES, MARMALADES and
CANNED FRUITS

YOUR STOCK
Is not complete
without a full line of

Munn's Boneless Codfish.

There is no nicer or choicer material packed anywhere.

Be sure and send your orders for this ECONOMICAL and CONVENIENT article of food.
Packed in 2 lb. bricks.
Assorted Boxes 5 lb., 10 lb., 20 lb. and 40 lbs.

We have also on hand

Thick Codfish Steak,
packed in 100 lb. Boxes.

BUY THE BEST.

STEWART MUNN & CO.,
22 St. John St., Montreal.

Established 1849.

GOLD, SILVER
—AND—
BRONZE MEDALS
20 1st prizes.

Reg. Trade Mark.

MICHEL LEFEBVRE & CO'Y
Manufacturers of
Lion--L--Brand
Pure Vinegars, Mixed Pickles, Jellies, Jams, Preserves.
Montreal, P.Q.

Send for Price List of our various brands of chewing gum.

C. T. HEISEL,
36-38 Lombard St.
TORONTO.

PICKLING VINEGAR.

T. A. LYTLE & CO.,

Bonded Manufacturers,

124--128 RICHMOND ST. W.,

TORONTO.

TO THE TRADE
—IN—
Canned Goods.

We are making all arrangements for this season's pack—and enlarging our factory considerably—Thanks for last season's trade and soliciting this year's.

Faithfully yours,

D. W. DOUGLAS,
St. Johns, P.Q.

From the Wringer to the Starch Bowl.

NEW PROCESS

IVORINE STARCH

Requires no boiling. Collars, Cuffs, etc., may be starched directly after passing through the Wringer.

WILL NOT STICK TO THE IRON.

Saves Labor! Saves Time! Saves Linen! Makes Perfect Work. Full Directions on each package.

TRY IT.

St. Lawrence Starch Company, Limited,

MANUFACTURERS.

SALES MADE OR PENDING.

G. H. Gass & Co., general merchants, Spring Hill, N.S., have sold out.

Amedie Manseau, general merchant, La Broquerie, N.W.T., has sold out to David Brisebois.

The stock in the estate of E. A. Cairncross, general merchant, Shakespeare, Ont., is advertised for sale by auction on the 29th inst.

PARTNERSHIPS FORMED AND DISSOLVED.

Geo. E. Bearns & Bros., St. Johns, Newfoundland, have dissolved, Geo E. Bearns retiring

A co-partnership is registered between E. C. Bowers and Chas. B. Bowers, general merchants, at Westport, N. S., the style to be E. C. Bowers & Co.

REMOVALS AND DEATHS.

J. G. Day, grocer, Odessa, Ont., is dead.

Hugh Bannerman, general merchant, Oakville Siding, Man., is dead.

Hunter & Moore, Crystal City, N.W.T., are opening a branch of their general store at Pilot Mound.

FIRES.

John McDonald, grocer, Point du Chene, N. B., is burnt out.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

J. L. Smith, general merchant, Micksburg, Ont., has assigned.

P. Morrier, general merchant, Capetown, Que., has assigned.

James Lee & Co., importers and wholesale grocers, Montreal, have suspended.

J. E. Dixon, general merchant, Robertson's Station, Montreal, has assigned.

H. V. Jarry, general merchant, St. Germain de Grantham, Que., has assigned.

R. J. McDonald, dealer in dry goods and groceries, Port Hastings, N.S., has assigned.

Mrs. S. E. McKay, general merchant, Owen Sound, Ont., has assigned to Robert D. Cameron, Owen Sound.

C. J. Bowlby, dealer in bankrupt stocks, Sault Ste. Marie, Ont., has assigned to F. B. Horner, Sault Ste. Marie.

W. E. Amsden, dealer in groceries and crockery, Wallaceburg, Ont., has assigned to D. Blackley, Hamilton.

Mrs. Hector McNeill, dealer in groceries and hardware, Woodville, Ont., has assigned to Chas. Langley, Toronto.

Competition is keen and active, and the only way to meet it successfully is to buy from the best houses, and at lowest prices.

SEASONABLE SUGGESTIONS.

A question that every storekeeper should ask himself and proceed as quickly as posible to answer is: How low can I reduce the cost of doing business? This is a good time to consider this subject, because at the New Year it is customary to take the inventory and figure out the profits—if any—and the cost of store service, rent, &c., thus affording an opportunity to get at the exact expense of doing business. As to the percentage of cost on the annual sales, it depends upon how many times the stock has been turned over. Here is where the energetic and enterprising dealer has the advantage, turning over his stock perhaps two or three times more in the year than the general run of retailers. These latter may pay just as much for rent, for fuel, light, insurance, for horses and their keep, while turning over their stocks four times per annum, as the dealer who succeeds in doing so six times or more Their clerk hire and advertising expenses will probably be less, but these differences will be comparatively small compared with the much greater profits of the exceptional storekeepers. Clerks cut a considerable figure in the extension of a retail business. Two first-class, willing, polite assistants, who take an interest in the business, will sell more goods and make more new patrons for the store than twice as many inferior clerks who are constantly troubled by the fear that they will do too much for their wages. Consequently it behooves the ambitious merchant to take pains in selecting assistants in the store, to carefully instruct them and treat them well, and above all pay them a fair salary. All of the poor clerks in the business, that is to say, those who are beyond improvement and incorrigibly incapable, should be weeded out, but that valuable aid to the dealer—the willing, capable clerk—should receive better treatment than he occasionally gets.

Let your aim be to increase the volume of your sales without injuriously affecting prices, and at the same time keeping the percentage of cost as low as possible. Little leaks, the innumerable outlets for hard-earned cash, affect the percentage of cost of doing business in too many stores, and cannot be neglected without detriment to the profits of the dealers. The neglect to examine and weigh, measure or gauge everything that is purchased, is a common source of leakage by which the percentage of cost is increased.

The extremely penurious merchant often defeats his own attempts to enlarge his trade by a more rapid turnover of the stock, owing to a sort of constitutional disinclination to spend a cent to make a dollar. Liberal expenditures for improved store fixtures, for an effective delivery service and for judicious advertising, will, other things being equal, produce an expanded trade and larger net profits, while at the same time the percentage of cost of doing business will be reduced. The points to which we have alluded deserve attention at the close of the year, and we hope that our remarks will bear fruit.—Merchants' Review.

THE THREE ESSENTIAL QUALITIES IN A CLERK.

"The Northwest Trade of this city, says the Minneapolis Times, recently invited answers from subscribers to a series of questions propounded to them, varying from an inquiry into the state of the roads to a feeler as to their thoughts on the subject of store loungers. One of the questions asked was, 'what are the three most essential qualities in a clerk?' and the answers to this question are instructive. There is a uniformity about them which suggests that here is a subject on which all men of business agree. It may surprise some to learn that country merchants are not looking for clerks who are 'smart;' none of them yearn for young men who have been to college, and none of them even mention that a successful clerk must be a successful liar. One merchant writes: 'The three important qualities in a clerk are honesty, politeness and cleanliness;' another says 'honesty and politeness and attention to displaying goods attractively;' a third names 'honesty, sobriety and faithfulness;' a fourth, 'honesty, civility, industry;' a fifth, 'honesty, kindness and patience without end;' a sixth, 'honesty, civility and industry.' So the whole series runs. Every merchant in the list wants his clerks to be honest. Every one thinks it of advantage that his clerks should be patient and polite, and each one demands that they attend strictly to business. These answers have a hopeful sound, because their sentiments are as binding on the principal as on the agent. We take it that every merchant who writes to The Northwest Trade is up on the precepts he enunciates. There can be no sanded sugar in these stores, for the clerk who does such a trick earns his discharge in the act. The politeness inculcated in these letters must also pervade the business houses presided over by the letter writers and this assures the clerks their rights as citizens. They cannot be imposed upon by their employers any more than they can be permitted to juggle for the rights of customers. And as honesty and politeness are the universal rule, so too is attention to business as taught by example and precept. There is no reason why the merchants should not take these lessons home to themselves as well as preach them to others, and as the country merchant is as consistent a being as his contemporary in any other line, no doubt they are."

BUSINESS CHANCES.

HONEY—COMB OR EXTRACTED—WE ARE handling large quantities, and supplying grocers in all parts of the Dominion. Gould & Co., Brantford, Ont., Bee Keepers' Supplies.

COFFEE MILL FOR SALE, CHEAP—ENTERprise make; stands two feet four inches high; grinds 1½ lb. per minute; good as new. Stroud Bros., Belleville, Ont.

When preparing the Christmas Dinner JOHNSTON'S FLUID BEEF should be on hand for making rich gravy and for a

Warming and Strengthening DRINK.

W. G. A. LAMBE & CO.,

Commission Merchants,

TORONTO.

AGENTS FOR

The St. Lawrence Sugar Ref'g Co., Montreal.

The British America Starch Co., Brantford.

P. DOTY & SON,

(Successors to W. B. Chisholm)

MANUFACTURERS OF

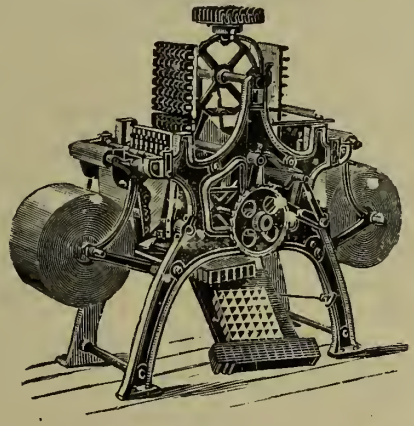
1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers.

Oakville, Ont.

Northumberland Paper and Egg Case Co.

Sole Manufacturers of Machine Made Egg Case Fillers. (Straw Board.)



We also make a first-class Wooden Case, and can therefore supply a complete Egg Case at the lowest possible price. For prices and other information, address the Mills, CAMPBELLFORD, ONT

The Norton Manufacturing Co.,

E. P. Breckenridge, Toledo, Pres. — C. C. Warren, New York, Sec.-Treas.

Edwin Norton, Chicago, Vice-Pres. — W. C. Breckenridge, Resident-Manager.

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

FRUIT, PAINT, LARD, BAKING POWDER, FISH AND LOBSTER

CANS.

Capacity, fifty thousand cans per day.

Sole Agents in Canada for Norton Brothers

"Solder Hemmed" Caps.

Inquiries and Correspondence Solicited.

HAMILTON, - ONT.

The Old Wooden Bucket Must Go

Indurated Fibre Ware.

NO HOOPS, NO JOINTS, CANNOT LEAK, SWELL, OR WATER SOAK.

The E. B. EDDY Co.

MAMMOTH WORKS

HULL, CANADA.

TORONTO BRANCH : 29 Front St. West.

No good House can afford to be without them, while otherwise poorer houses are building up a trade by a good show of these wares. It is the only absolutely seamless. Though hard it is Elastic. Though impervious to hot or cold water it is not brittle. Lighter than Metal, Stronger than Wood. Heavier than any other Hollowware. Will not shrink. Imparts no taste or flavor to its contents. Commends itself for general House and Farm use. Invaluable for Manufacturers, Brewers, Cotton Spinners, etc. Indispensible for Steamboat and Vessel use.

THE WARE OF THE PRESENT AND FUTURE.

THE GLOBE TOBACCO WORKS CO., OF LONDON, Ltd.

Are manufacturing their Choice Standard Brands of Tobaccos from Pure Virginia and Kentucky Leafs.

CUT PLUG SMOKING :

GOLD FLAKE. HAND MADE.
OLD FLAG. UNCLE SAM.
WIG WAG

FINE CUT CHEWING :

GOLDEN THREAD. GLOBE.
HIGH COURT. JERSEY LILY.
VICTORIA.

A. Smith & Co., Cigar Manufacturers, London, having purchased the Stock and Plant of the above company will continue to manufacture the above first class tobaccos.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Dec. 24, 1890.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Cleveland's Superior Baking Powder in tin cans, per dozen net.

10 cent tins	1 00
¼ lb. "	1 50
6 oz. "	2 20
½ lb. "	2 80
12 oz. "	4 25
1 lb.	5 50
5 lbs.	25 50

	Per doz
Dunn's No. 1, in tins	2 00
" " 2, in tins	75
Cook's Gem, in 1 lb pkgs	$1 75
" " 7 oz "	85
" " 2 oz "	40
" " 5 lb. tins	65
" " bulk, per lb	12

	Per doz.
Empire, 5 dozen 4 oz cans	$0 75
" 4 " 8 "	1 15
" 2 " 16 "	2 00
" ½ " 5 lb cans	9 00
" bulk, per lb	15

COOK'S FRIEND.

(In Paper Packages.)	Per doz
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, ½ "	14 00
Ocean Wave, ¼ lb, 4 doz cases	75
" ½ lb, 4 "	1 30
" No. 1, 2 "	1 90
" 1 lb, 2 "	2 20
" 5 lb, ½ "	9 60

WHITE STAR.	per doz
4 oz tins, 3 doz in case	0 75
12 " 2 doz in case	2 00
5 lb " ½ " "	9 00
5 oz glass jars, 2½ doz in case	1 10
10 oz glass jars, 2 doz in case	2 00
Bulk, per lb	0 15

BISCUITS.

TORONTO BISCUIT AND CONFECTIONERY CO.

Abernethy	8½
Arrowroot	$0 11
Butter	0 6
" 3 lbs	0 20
Cabin	0 7½
Cottage	0 8½
Digestive	0 10
Daisy Wafer	0 16
Garibaldi	0 10
Gingerbread	0 11
Ginger Nuts	0 10
Graham Wafer	0 09
Lemon	0 10
Milk	0 09
Nic Nac	0 12
Oyster	0 06
People's Mixed	10½
Pic Nic	0 09
Prairie	0 08½
Rich Mixed	0 14
School Cake	0 11½
Soda	0 06
" 3 lb "	0 20
Sultana	0 11
Tea	0 11
Tid Bits	0 09½
Variety	0 11
Village	0 07½
Wine	0 08½

BLACKING.

Day & Martin's, pints, per doz	$3 20
" ¾ "	2 10
" ½ "	1 10
Spanish, No. 3	4 50
" " 10	9 00

JACQUAND FRENCH BLACKING.

No 2 per gross	2 30
No 3 "	3 45
No 4 "	4 60
No 5 "	6 90

BLACK LEAD.

Reckitt's Black Lead, per box... 1 15
Each box contains either 1 gro., 1 oz.; ½ gro., 2 oz., or ¼ gro., 4 oz.

TELLIER, ROTHWELL & CO'S.

Royal Black Lead, per gross..... $1 80

F. F. DALLEY & CO.

	Per gross.
Silver Star Stove Paste	9 00
Packed in fancy wood boxes, each box contains 3 doz.	

BLUE.

Reckitt's Pure Blue, per gross.. 2 10

TELLIER, ROTHWELL & CO'S.

Parisian Square Blue, per lb.. 13 to 14c

CORN BROOMS.

CHAS. BOECKH & SONS. per doz

X Carpet, 4 strings, net	$3 60
2 " 4 " "	3 20
3 " 3 " "	2 95
XXX Hurl 4 " "	2 90
1X " 4 " "	2 65
2X Parlor 4 " "	2 50
3 " 3 " "	2 25
4 " 3 " "	1 85
5 " 2 " "	1 50
Warehouse 4 " "	3 25
Ship 4 " "	4 00
1 Cable 2 wire bands, net	3 25
2 " 3 " "	4 00

CANNED GOODS.

	Per doz	
Apples, 3's	$1 00	$1 10
" gallons	2 25	2 50
Blackberries, 2	2 00	2 25
Blueberries, 2	1 25	1 40
Beans, 2		1 00
Corn, 2's	1 05	1 10
" Special Brands	1 30	1 60
Cherries, red pitted, 2's	2 25	2 40
Peas, 2's	1 05	1 15
Pears, Bartlett, 2's		2 00
" Sugar, 2's		1 70
Pineapple, Baltimore	2 40	2 50
" Bahama	2 90	3 00
Peaches, 2's	2 10	2 25
" 3's	3 00	3 50
" Pie, 3's	1 60	1 65
Plums, Gr Gages, 2's	1 75	2 00
" Lombard	1 75	2 00
" Damson Blue	1 90	2 00
Pumpkins, 3's	0 90	1 00
" gallons	3 00	3 25
Raspberries, 2's	2 25	2 40
Strawberries, choice 2's	2 25	2 40
Succotash, 2's	1 50	1 65
Tomatoes, 3's	1 05	1 10
Finnan haddies		1 40
Lobster, Clover Leaf		2 95
" Crown		2 70
" Other brands	1 90	2 15
Mackerel	1 00	1 10
Salmon, Horseshoe, talls		1 40
" flats		1 70
" white	1 10	1 25
Sardines Albert, ¼'s tins		11½
" " ½'s "		18
Martiny, ¼'s "	10	10½
" ½'s "	16,	17
" Other brands, 9¾,	11,	16, 17
" P & C, ¼'s tins	23,	25
" " ½'s "	33,	36
Sardines Amer, ¼'s "	6½,	8
" " ½'s "	9,	11

JAMS AND JELLIES.

DELHI CANNING CO.

Jams assorted, extra fine, 1's	2 35
Jellies, extra fine 1's	2 25

TORONTO BISCUIT & CONFECTIONERY CO

	Per lb
Jams, absolutely pure—apple	$0 06
Family	0 07
Black and Red currant. Raspberry, Strawberry, Peach and Gooseberry per lb	0 12
Plum	0 10
Jellies—pure—all kinds	0 10
These goods are put up in glass jars and in 5, and 10 lb. tins and 28 lb. pails.	
Marmalade—orange	0 12

CANNED MEATS.

Comp. Corn Beef 1 lb cans		$1 50	$1 65
" " 2 "		2 55	2 70
" " 4 "		4 80	5 00
" " 6 "		8 00	8 25
" " 14 "		17 50	18 50
Minced Collops, 2 lb cans			2 60
Roast Beef	1 "		1 50
"	2 "	2 60	2 75
"	4 "		4 75
Par Ox Tongue, 2½ "		$8 50	8 75
Ox Tongue	2 "	7 85	8 00
Lunch Tongue	1 "		3 25
"	2 "	6 00	6 25
English Brawn	2 "	2 75	2 80
Camb. Sausage	1 "		2 50
" "	2 "		4 00
Soups, assorted	1 "		1 35
" "	2 "		2 25
Soups & Boulli	2 "		1 80
" "	6 "		4 50
Potted Chicken, Turkey, or Game, 6 oz cans			1 60
Potted Ham, Tongue or Beef, 6 oz cans			1 35
Devilled Tongue or Ham, ½ lb cans			1 40
Devilled Chicken or Turkey, ½ lb cans			2 25
Sandwich Ham or Tongue, ½ lb cans			1 50
Ham, Chicken and Tongue, ½ lb cans			1 75

MINCE MEAT.

BRYANT, GIBSON & CO.'S—TORONTO.

Mince Meat, ½ gal glass jars, $9 50
Ditto, 25 and 40 lb pails, per lb. 12½c

J. H. WETHEY'S—ST. CATHARINES.

Condensed, per gross, net..... $12 00

CHEWING GUM.

ADAMS & SONS.

	To Retailers
Tutti Frutti, 36 5c bars	$1 20
Monte Cristo, new 180 "	1 30
(with brilliant stone ring)	
Sappota, 150 "	1 00

ALWAYS ORDER RECKITT'S BLUE.

Prices Current, Continued—

Sweet Fern,	230	" ...	0 75
Red Rose,	115	pieces ...	0 75
Magic Trick,	115	" ...	0 75
Oolah " "	115	" ...	0 75
Puzzle Gum	115	"	0 75
Bo-Kay (new)	150	pieces ...	1 00
Mexican Fruit, 36 5c. bars			1 20

C. T. HEISEL.

	To retailers per box
Red Jacket,	115 pieces. 0 75
Royal Fruit,	36 5c. pkgs. 1 20
Digestive,	120 pieces. 0 80
Largest Heart	150 " 1 00
Globe picture	150 " 1 00

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO.S.

Chocolate—	Per lb.
French, ¼'s....6 and 12 lbs.	0 30
Caraccas, ¼'s..6 and 12 lbs..	0 35
Premium, ½'s..6 and 12 lbs...	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs .	0 24
Sticks, gross boxes, each...	1 00
Cocoa, Homœopat'c, ¼'s, 8 & 14 lbs	30
" Pearl " " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs.	18

BENSDORP'S ROYAL DUTCH COCOA.

¼ lb. cans, per doz	$2 40
½ " " "	4 50
1 " " "	8 50

JOHN P. MOTT & CO.'s

R. S. McIndoe, Agent, Toronto.)

Mott's Broma.....per lb	$0 30
Mott's Prepared Cocoa	28
Mott's Homœopat'c Cocoa(¼s)	32
Mott's Breakfast Cocoa	35
Mott's Breakf. Cocoa(in tins)	40
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate...	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate....	22
Mott's French-Can. Chocolate	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibbs	30
Mott's Cocoa Shells	5
Mott's Vanilla Chocolate stick	22&24
Mott's Confec Chocolate.....22c—40	
Mott's Sweet Choc. Liquors 21c—30	

OOWAN COCOA AND CHOCOLATE CO.

Cocoas—	
Hygienic, 1, ½, ¼ lb. boxes	70, 75
Iceland Moss ¼lb in 12lb boxes	35
Soluble (bulk) 15 & 30 lb bxs...	18, 20
Soluble (tins) 6 lb and 12 lb....	20
Cocoa Nibs, any quantity ...	30, 35
Cocoa Shells, any quantity...	05
Cocoa Essence.....per doz	1 40
Chocolates—	
Mexican, ¼, ½ in 10 lb bxs	30
Queen's Dessert, "	40
Vanilla "	35
Sweet Caracas "	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross...	00
Pure Caracas (plain) ¼, ½ lbs	40
Royal Navy (sweet) "	30
Confectioners' in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

WALTER, BAKER & CO'S

Chocolate—	
Pre'um No. 1, bxs. 12 & 25 lbs each	40
Baker's Vanilla in bxs 12 lbs each	52
Caraccas Sweet bxs 6 lbs each, 12 bxs in case	53
Eagle, sweet & spiced, bxs 12 lbs each	33
Vanilla Tablets, 416 in box, 24 bxs in case, per box.....3	65
Spanish Tablets, 100 in box, 12 bxs in case.....3	00
German Sweet Chocolate—	
Grocers' Style, in cases 12 boxes, 12 lbs each	25
Grocers' Style, in cases 24 boxes, 6 lbs each	25
48 Fingers to the lb., in cases 12 bxs 12 lbs each	25
48 Fingers to the lb., in cases 24 bxs 6 lbs each	25
Cocoa—	
Pure Prepared boxes, 12 lbs each	40
Cracked, boxes, 20 lbs each, 1 lb and assorted papers	32
Cracked, in bxs, 12 lbs., each, ½ lb. papers	32
Cracked, in bags, 6, 10 & 25 lbs each	32
Cocoa and shells, 12s and 25s	30
Breakfast Cocoa—	
In bxs, 6 & 12 lbs., each, ½ lb. tins	45
In boxes, 12 lbs., each, 1 lb. tins, decorated canisters	45
Broma—	
In boxes, 12 lbs., each, ½ lb. tins	40

GIBSON & GIBSON'S

	per lb
Sydney Gibson's Cocoa, ¼s	0 30
Dr. Clarke's Cocoa, ¼'s and ½'s, tins	0 45
Soluble Cocoa bulk in boxes	0 18
Prepared do " " ...	0 22
Sydney Gibson's Chocolate, ¼s. and ½s	0 30
Gibson's Rock do ½s.	0 28
Dr. Clarke's do ¼s.	0 30
Confectioners' Pure Chocolate 10 lb. blocks	0 30
Vanilla choc. sticks, per gross ...	1 00
	per doz
Gibson's Icina, 1 lb / do do ½ lb \ 24 lbs in case	2 25 / 1 25

Packed, chocolate, pink or white assorted, or if required, any kind separate.

COFFEE.

GREEN

	c. per lb
Mocha	28, 33
Old Government Java	27, 32
Rio	18, 20
Plantation Ceylon	29, 31
Porto Rico	24, 28
Guatemala	24, 26
Jamaica	22, 23
Maracaibo	24, 26

WHOLE ROASTED OR PURE GROUND.

ELLIS & KEIGHLEY'S.

	c. per lb
Java	33, 34
Java and Mocha	34, 36
Plantation Ceylon	35
Arabian Mocha	37
Santos	28, 28
English Breakfast	16, 24
Royal Dandelion in 1 lb tins	26

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend	33
Our Own "	31
Laguayra "	29
Mocha and Java	32, 33
Java, Standard	33
" Old Government	30, 32
Arabian Mocha	36
Santos	28

J. W. OOWAN & OO.

Standard Java in sealed tins, 25 and 50 lbs	30
Standard Imperial in sealed tins, 25 and 50 lbs	32
Standard Blend in sealed tins, 25 and 50 lbs	33
Ground, in tins, 5, 10, 15 and 25 lbs	20, 30
Say's Parisien, in ½ and 1 lb tins	30

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	$0 75
" " " " 1, 1½ oz....	1 25
" " " " 2, 2 oz.....	1 75
" " " " 3, 3 oz.....	2 00

FIRE LIGHTER.

"Star" Fire Lighter, per gross. $1 70

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz
Cases, No. 1, 2 oz tins.....	$2 75 $3 00
" No. 2, 4 oz tins.....	4 50 5 00
" No. 3, 8 oz tins.....	8 00 8 75
" No. 4, 1 lb tins.....	12 60 14 25
" No. 5, 2 lb tins.....	25 00 27 00

FRUITS.

FOREIGN.	c. per lb.
Currants, Provincial, bbls...	5¾, 6
" " ½ bbls	5¾, 6¼
" " cases	6¼, 6½
" Filiatras, bbls....	6, 6¼
" " ½ bbls ...	6⅛, 6¼
" " cases ..	6¼, 6½
" Patras, bbls.....	6⅞, 7
" " ½ bbls	7, 7⅛
" " cases.....	7¼, 7⅜
" Vostizzas, cases.	7¾, 9¼
" " ½ cases	8½, 10
" 5-crown Excelsior (cases).....	9½, 10
" " ½ case....	9⅝, 9⅝
Dates, Persian, boxes, ...	5¾ 6
Figs, Elemes, 14 oz., per box	... 9
" 10 lb boxes	11½ 12½
" 20-lb "	12 13
" Seven-Crown	16½ 17
Prunes, Bosnia, bags	... ...
" " cases, old ..	5½ 6½
Raisins, Valencia, off stalk. old.....	3 4
" New, off stalk...	5½ 6
Selected	7½ 8
Layers	7 8
Raisins, Sultanas	9, 13
" Eleme	... ...
" Malaga:	
London layers	2 25 2 65
Loose muscatels	2 20 2 50
Imperial cabinets	2 75 3 00
Connoisseur clusters	3 50 3 80
Extra dessert "	4 25 4 75
" " " qrs.	1 25 1 30
Royal clusters	5 00
Fancy Vega boxes	6 75 6 80
Black baskets	3 50 4 00
" " qrs	1 10 1 30
Blue "	4 00 4 25
Fine Dehesas	5 40 5 50
" " qrs	1 80 1 90
Lemons, Malaga boxes	3 50 4 00
" " chests	7 00 8 00
" Messinas	4 50 5 00
Oranges, Jamaicas	5 50 6 00
" Floridas	2 75 3 25
" Valencias	5 25 5 50

DOMESTIC.

Apples, Dried, per lb	0 04 0 04½
do Evaporated	0 07 0 08

LICORICE.

YOUNG & SMYLIE'S LIST.

5 lb boxes, wood or paper, per lb	0 40
Fancy bxs (36 or 50 sticks), per box	1 25 1 25
"Ringed" 5 lb boxes, per lb.	0 40
"Acme" Pellets, 5 lb cans per can	2 00
" " Fancy boxes (30s) per box	1 50
"Acme" Pellets, Fancy paper boxes, per box (40s)	1 25
Tar Licorice and Tolu Wafers, 5 lb cans per can	2 00
Licorice Lozenges, 5 lb glass jars	1 75
" " 5 lb cans	1 50
Purity" Licorice, 200 sticks ...	1 45
" " 100 "	0 72½
Imitation Calabria, 5 lb bxs p lb	0 25

LARD.

"FAIRBANK'S" REFINED COMPOUND.

In Butter Tubs	0 08½
Fancy "	0 09
3-hoop pails	0 09 0 09½
60 lb. cases of 3 lb., 5 lb., and 10 lb. tins, per lb	0 10

MUSTARD.

ELLIS & KEIGHLEY'S.

	cts
Durham, Fine, in ¼ and ½ lb tins per lb	25
" Fine, in 1 lb jars	22
" Fine, in 4 lb jars	70
" Ex Sup., in bulk, per lb.	30
" Superior, in bulk, per lb	20
" Fine, " "	15

OOLMAN'S AND KEEN'S

In 4 lb jars	75
In 1 lb jars	25
D. S. F., in tins, per lb	41
" in ½ lb tins	42
" in ¼ lb tins, per lb	44
D. F. in ½ lb tins, per lb	26
" ¼ " "	28

NUTS.

	per lb.	
Almonds, Ivica	14	15
" Tarragona	13½	15
" Fornigetta	13	14
Almonds, Shelled Valencias	28	30
" " Jordan.	40	45
" " Canary....	28	30
Brazil	10	12½
Cocoanuts, per 100		6 00
Filberts, Sicily	10½	11
Pecans	11	15
Peanuts, roasted	11,	13
" green	9	10
Walnuts, Grenoble	14	15
" Bordeaux	10,	11
" Naples, cases	...	...
" Marbots	12	13
" Chilis	12	13

PICKLES & SAUCES.

BRYANT, GIBSON & OO'S. TORONTO PICKLES.

John Bull, mixed, in bulk	$0 45
" Chow Pic'le, in bulk	0 50
" m'xed & Chow Chow	1 90
" Mixed & Chow-Chow pts	2 15
" Mixed & Chow-Chow qts	3 40
" " " 16 g.	1 90
Horse Radish, bottles, per doz	2 25

SAUCES.

John Bull, kegs, per gal	1 25
" ½ pt. bottles, per doz.	
" ½ pt. bottles, per doz (according to quantity) 90c to	1 00
Devonshire Relish, kegs p. gal	1 75
" " ½ pt, bottles, per doz	1 25
Niagara Tomato, kegs. per gal	1 25
" " Reputed pints	1 25
Raspberry Vinegar, per doz	2 25
Raspberry Syrup and vinegar	2 25

Terry's Candied Peels.	c. per peels
Lemon, 7 lb boxes	...
Orange, "	...
Citron "	...

LEA & PERRIN'S.

	per doz.
Worcester Sauce, ½ pts...	$3 60 $3 75
" " pints	6 25 6 50

LAZENBY & SONS.

	Per doz
Pickles, all kinds, pints	3 25
" " quarts	6 00
Harvey Sauce—genuine—hlf. pts	3 25
Mushroom Catsup " "	2 25
Anchovy Sauce " "	3 25

PRODUCE.

DAIRY.	Per lb	
Butter, creamery, rolls	$0 26	$0 27
" " tub...	0 24	0 25
" dairy, tubs, choice	0 17	0 18
" " medium	0 12	0 15
" low grades to com.	0 10	12

REINHARDT & CO.,

SALVADOR LAGER

IS THE VERY BEST.

TORONTO.

LAKE HURON

HERRING AND TROUT.

Heads off and Split.

Every package guaranteed.

WRITE OR WIRE,

HAY, The Grocer,

KINCARDINE, ONT

FOR PEARLEY TEETH. TRY SOMERVILLE'S Mexican Fruit CHEWING GUM.

Chivers' Carpet Soap

For cleansing and restoring carpets. Warranted to take out grease or ink, and restore the colors. Likewise in all woolen fabrics

Chivers' Disinfectant Cloth Soap

Will clean all kinds of cloth, removing grease, ink, etc., restoring the colors like new. For price. etc., address

J. H. WALKER,

Alma, Ont.

OYSTERS! OYSTERS!

W. Heyson's Celebrated Baltimore daily by express. Write for quotations.

Jas. Dickson & Co., Agents,

26 W. Market St., Toronto.

Finnan Haddie, Cod Fish,

Labrador Herrings, Ciscoes, &c.

LOOK AT THIS--300 ways to dress your windows, a book containing 250 pages and 150 illustrations with explanations to dress windows for groceries, dry goods, clothing, shoes, furnishings, drugs, etc. Merchants! clerks! beginners! drapers and everybody should send for a book. Price, post paid, U. S. Currency $1.50, Harry Harman, Window Dresser and Decorator. P.O. Box 113, Louisville, Ky.

Prices current, continued—

Butter, pound rolls	0 17	0 18
" large rolls	0 14	0 16
" store crocks	0 14	0 16
Cheese	0 10¾	0 11½
COUNTRY		
Eggs, fresh, per doz		0 17
" limed	0 14	0 15
Beans	1 20	1 50
Onions, per bbl	2 25	2 50
Potatoes, per bag	0 42	0 55
Hops, 1890 crop	0 11	0 13
" 1891 "	0 18	0 22
Honey, extracted	0 08	0 10
" section	0 12	0 16

PROVISIONS.

Bacon, long clear, p lb		0 07½
Pork, mess, p. bbl	13 75	14 00
" short cut	15 50	16 00
Hams, smoked, per lb	0 10½	0 11
" pickled		
Bellies	0 10	0 11
Rolls		0 08½
Backs	0 10	0 10½
Lard, Canadian, per lb	0 09½	0 09½
Hogs	5 00	5 40
Tallow, refined, per lb	0 05	0 05½
" rough, "		0 02

RICE, ETC.

	Per lb
Rice, Aracan	3½, 4c
" Patna	4½, 5½
" Japan	5, 5½
" extra Burmah	3½, 4
Grand Duke	6½, 7½
Sago	4¾, 5½
Tapioca	5½

SPICES.

GROUND.	Per lb.	
Pepper, black, pure	$0 12½	$0 15
" fine to superior	10	15
" white, pure	20	28
" fine to choice	20	25
Ginger, Jamaica, pure	25	27
" African, "	..	18
Cassia, fine to pure	18	25
Cloves, " "	14	25
Allspice, choice to pure	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure	30	35
Cream of Tartar, fine to pure	25	37

STARCH.

EDWARDSBURG STAROH CO., LIMITED, MONTREAL. c. per lb.

No. 1 White, 4 lb cartoons	5c
Canada Laundry	4½
Silver Gloss, crates, 6 lb. boxes	6½
Silver Gloss, 1 lb chromos	6½
Satin, Starch 1 lb chromos	7
No 1 White, barrels & halves	4⅝
Benson's Canada Prepared Corn	7¼
Canada Corn	6½
Rice Starch, 1 lb	8¾

BRITISH AMERICA STARCH CO BRANTFORD.

1st quality white, 3 lb. cartoons,	5
Lily White gloss, crates	6½
Brantford gloss, 1 lb	7
Lily White gloss, 1 lb chromo	6½
Canada Laundry, Boxes	4½
Pure Prepared corn	7½
Challenge Corn	6½
Rice Starch, fancy cartoons	8½
" cubes	7¼

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40-lb boxes, 1, 2, and 4 lb. pack'g's	8
36-lb boxes, 3 lb. packages	8
12-lb "	8½
38 to 45-lb boxes	8
Silver Gloss Starch—	
40-lb " 1, 2 and 4 lb packages.	9
40-lb " ½ lb package	9½
40-lb " ¼ "	10
40-lb " assorted ½ and ¼ lbs	9½
6-lb " sliding covers	9½
38 to 45 lb boxes	9
Oswego Corn Starch—for Puddings, Custards, etc.—	
40 lb boxes, 1 lb packages	8½
20 " "	8

ST. LAWRENCE STARCH CO.'S

Culinary Starches—	
St. Lawrence corn starch	7½
Durham corn starch	6½
Laundry Starches—	
No. 1, White, 4 lb. Cartons	5
" " Bbls	4½
" " Kegs	4½
Canada Laundry	4½
Ivory Gloss, six 6 lb. bozes, sliding covers	6½
Ivory Gloss, fancy picture, 1 lb packs	6½
Patent Starch, fancy picture, 1 lb. cartons	7

SUGAR.

	c. per lb
Granulated, cane 15 bbls or over	4⅞
less than 15 bbls	5
" beet, 15 bbls or over	4⅝
" " less than 15 bbls	4⅞
Paris Lump, bbls and 100 lb. bxs	5½
" " 50 lb. boxes	5⅝
Extra Ground, bbls	5⅝
" " less than a bbl.	6
Powdered, bbls	5½
" less than a bbl	5⅝
Extra bright refined	4⅜
Bright Yellow	4½
Medium "	4⅜
Brown	4
Raw	3⅞

SYRUPS AND MOLASSES.

SYRUPS.	Per lb. bbls.	½ bbls
D	2½	2⅝
M	2⅝	2¾
B	2¾	2⅞
V.B	2⅞	2¾
E.V.B	2¾	2⅞
E. Superior	2⅞	3
XX	2⅞	3
XXX	3	3⅛

MOLASSES.	Per gal.	
Trinidad, in puncheons	0 35	0 36
" bbls	0 38	0 40
" ½ bbls	0 40	0 42
New Orleans, in bbls	0 30	0 50
Porto Rico, hdds	0 38	0 40
" barrels	0 42	0 45
" ½ barrels	0 44	0 47

TOBACCO AND CIGARS.

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	67c
Ingots, rough and ready, 7's	64
Laurel, 3's	57
Brier, 7's	55
Index, 7's	50
Honeysuckle, 7's	58
Napoleon, 8's	51
Royal Arms, 12's	55
Victoria, 12's	53
Brunette and Lovely, 12's	50½
Prince of Wales, in caddies	51½
" in 75 lb boxes	51
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	55
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
½ lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

GLOBE TOBACCO COMPANY. CUT SMOKING TOBACCO.

	Per lb
The Old Flag, ⅛ lb. in 5 lb. boxes	70c
" " " 1 lb. Fancy Tins	70c
" " " ½ " " "	41c
Gold Flake, 1-5, 6 lb boxes	70c
" " ½, 5 "	70c
" " 1-10, 5 "	80c
" " 1 fancy tins	70c
" " ½ " "	41c
" " 1 " glass jars	77c
Hand Made 1-5, 6 lb boxes	65c
" " ½ 6 "	68c
" " 1 fancy tins	68c
" " ½ " "	40c
" " 1 glass jars	75c

GRANULATED SMOKING TOBACCO.

Uncle Tom, 1-5, 6 lb boxes	45c
" " 1-10, 6 lb "	45c

LONG CUT SMOKING TOBACCO.

Wig Wag, ½, 6 lb boxes	41c
" " 1-5, 6 lb "	43c
" " 1-10, 6 lb "	45c

FINE CUT CHEWING TOBACCO.

Golden Thread, 5 & 10 lb pails	95c
Globe, - - - "	90c
Victoria, - - - "	75c
High Court, - " "	70c
Jersey Lilly, - " "	65c
Golden Thread, 1-16 " Foil in ½ gro. boxes, per gross	9 05
Solace " 1-16 " Foil in ½ gro. boxes, per gross	6 05

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M
Madre E' Hijo, Lord Landsdowne	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00

Cigarettes, all Tobacco—

Cable	7 00
El Padre	11 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	$7 50
Puritan	6 25
Sultana	5 75

KINGSFORD'S OSWEGO STARCH.

"Pure" and "Silver Gloss"
FOR THE LAUNDRY.

Corn Starch,
FOR THE TABLE,

Standard of Excellence. Absolutely Pure.

For Sale by all Leading Jobbers in Canada.

T. KINGSFORD & SON, Oswego, N.Y.

PURE CALABRIA "Y. & S." LICORICE, 4, 6, 8, 12 and 16s to pound.
"ACME" LICORICE PELLETS, In 5-pound Tin Cans.
TAR, LICORICE and TOLU WAFERS, in 5-pound Tin Cans.
LICORICE "Y. & S." LOZENGERS, In 5-pound Tin Cans and 5-pound Glass Jars.
"PURITY," PURE PENNY-LICORICE, 100 and 200 Sticks in a Box.

Manufactured Exclusively by **YOUNG & SMYLIE,**
BROOKLYN, NEW YORK.

☞Where did you see this advertisement?

Prices current, continued—

Derby	4 00
B. C No. 1	4 00
Sweet Sixteen	3 50
The Holder	3 85
Hyde Park	10 50

CUT TOBACCOS. per lb

Puritan, tenths, 5 lb. boxes	74
Old Chum, ninths, 5 lb box	71
Old Virgin., 1-10 lb pkg., 10 lb bxs	62
Gold Block, ninths, 5 lb boxes	73

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	83
Puritan, 1-10, 5 lb boxes	85
Athlete, per lb	1 15
Hyde Park	10 50

SALT.

Bbl salt, car lots	1 15
Coarse, car lots, F.O.B.	0 70
" small lots	0 85 0 90
Dairy, car lots, F O.B	1 25
" small lots	1 50
" quarter-sacks	0 45 0 50
Common, fine car lots	0 80
" small lots	0 95 1 00
Rock salt, per ton	15 00
Liverpool coarse	0 75 0 80

SOAP.

Ivory Bar, 1 lb. bars, per lb	5½
Do. 2, 6-16 and 3 lb bars "	5
Primrose, 4½ lb bars, wax W "	4½
" 1 " " "	4⅝
John A, cake, wax W. per doz	42
Mayflower, cake, " "	42
Gem, 3 lb bars per lb	3½
" 13 oz, 1 and 2 lb. bars	3½
Queen's Laundry, per bar	5½
Pride of Kitchen, per box	2 75
Sapolio, ½ gross boxes	3 25
" per gross, net cash	12 00

MORSE'S SOAPS. Per lb

Mikado (wrapped)	0 04½
Eclipse "	0 04½
Stanley Bar	0 04½
Defiance	0 04½
Toronto 12 oz. Per doz	0 50
Ruby, 10 oz "	0 30
Monster, 8 oz "	0 24
Detroit, 14 oz "	0 48
Lily White "	0 90
Everyday "	0 80
Queen City, 14 oz "	0 72

Per box

Mottled in 5 box lots, 100 bars	5 00
" " " 60 bars	3 00
Floater (boxes free)	6 50
Electric	2 75
Hard Water Electric	2 50
Royal Laundry	3 25
Octagon	4 00

Per doz

Royal Magnum	0 25
" " 25 doz per box.	0 20
Anchor, Assorted	0 40
" Castile	0 50
Morse's Assorted	0 45
Morse's Roso	0 45
" Windsor	0 45
" Castile	0 45
Bouquet, paper and wood	0 80
Prize Magnum, White Castile	0 72
" " Honey	0 72
" " Glycerine	0 72
" " Oatmeal	0 72

Per box

" " Honeysuckle	0 72
Sweet Briar	0 85
Extra Perfume	0 55
Old Brown Windsor Squares	0 30
White Lavender	1 00

Per doz

White Castile Bars	0 85
White Oatmeal	0 85
Persian Boquet, paper	2 50
Oriental	0 45
Pure Cocoanut, 3 doz. bxs, wood	0 40
Heliotrope paper	1 50
Carnation	0 60
Rose Boquet	0 60
Cocoa Castile	0 40
Arcadian	0 45
New Arcadian, per gross	4 25
Ocean Boquet	0 45
Barber's Bar, per lb	0 25
Pure Bath	1 00
Magnolia	1 20
Oatmeal	0 85
Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey	0 70
Plain Glycerine	0 70
Plain Windsor	0 70
Fine Bouquet	1 00
Morse's Toilet Balls	0 90
Turkish Bath	0 60
Infants' Delight	1 20

WOODENWARE. per doz

Pails, 2 hoop, clear No. 1	$1 70
" 3 " "	1 90
Pails, 2 hoops, clear No. 2	$1 60
" 3 " "	1 80
" 3 " painted "	1 80
Tubs, No. 0	9 50
" 1	8 00
" 2	7 00
" 3	6 00
Washboards, Globe	$1 90 2 00
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
" Single Crescent	1 85
" Double "	2 75
" Jubilee	2 25
" Globe Improved	1 90
" Quick and Easy	1 80
" World	1 75
" Rattler	1 30

Matches,	5 case lots	Single cases per case.
Parlor	1 70	$1 75
Telephone	3 90	4 00
Telegraph	4 10	4 20
Safety	4 20	4 30
French	3 60	3 75

Railroad (10 gro. in case)

Single case and under 5 cs.	$4 00
5 cases and under 10 cases	3 90

Steamship (10 gro. in case)

Single case and under 5 cs.	3 80
5 cases and under 10 cases	3 70

per doz.

Mops and Handles, comb.	1 25
Butter tubs	$1 60 $3 20
Butter Bowls, crates ast'd	3 60

CLOTHES PINS.

5 gross, per box	0 75
4 gross, "	0 85
6 gross, "	1 20

CHAS. BOECKH & SONS. per box

5 gross, single & 10 box lots	0 75 0 80
Star, 4 doz. in package	0 85
" 6 " "	1 25
" 4 " cotton bags	0 90

INDURATED FIBRE WARE.

½ pail, 6 qt.	$4 00
Star Standard, 12 qt.	4 50
Milk, 14 qt.	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	3 25
" " round "	3 50
Handy dish	3 75
Water Closet Tanks	18 00

WASHING COMPOUND.

Housekeeper's Quick-Washing per case.

5c pkgs 100 in case	3 50
10c " 60 in case	4 00

DURABLE PAILS AND TUBS

WM. CANE & SONS, MANUFACTURING Co NEWMARKET.

	Per doz.
Steel hoops, painted and grain'd	2 20
Brass hoops, oiled and varnish.	3 25
No 1 tubs	9 50
No 2 "	8 50
No 3 "	7 50

YEAST.

BARM MFG. CO. per box

3 doz. 5c. packages, in boxes	1 00
3 doz. 10c. "	1 95
1½ " 10c. and 3 doz. 5c. packages in assorted boxes	2 00

BREADMAKER'S

per box

5c packages, 36 in box	1 00
2c " 45 in box	0 50

"OUR NATIONAL FOODS."

	pkg.	doz
Desiccated Wheat	4 lb.	$2 25
" Rolled Oats	4 "	2 25
Snow Flake Barley	3 "	2 25
Desiccated Rolled Wheat	3 "	2 25
Buckwheat Flour, S. R.	5 "	2 25
Prepared Pea Flour	2½ "	2 00
Baravena Milk Food	1 "	2 50
Patent Prepared Barley	1 "	2 00
Patent Prepared Groats	1 "	1 50
Gluten Flour	4 lb.	3 00
Farina, very choice	1½ lb.	1 40

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto	
10 dy. to 60 dy	2 40
8 dy and 9 dy	2 65 2 70
4 dy. to 7 dy	2 90 2 95
3 dy C.P.	3 95 4 00
3 dy A.P	3 45 3 50
HORSE NAILS: "C" 60 and 10 per cent. from list.	
HORSE SHOES: From Toronto, per keg	3 40 3 50
SCREWS: Wood—	
Flat head iron 77½ p.c. dis	
Round " " 72½ p.c. dis.	
Flat head brass 75 p.c. dis.	
Round head brass 70 p.c.	
WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]	
1st break (25 in and under)	1 40
2nd " (26 to 40 inches)	1 55
3rd " (41 to 50 ")	3 40
4th " (51 to 60 ")	3 70
5th " (61 to 70 ")	4 00
ROPE: Manilla	0 12½
Sisal	0 08 0 09½
New Zealand	0 08 0 08¾
AXES: Per box, $6 to $12.	
SHOT: Canadian, dis. 7½ per cent.	
HINGES: Heavy T and strap	04¾ 05
" Screw, hook & strap.	03¾ 04¾
WHITE LEAD: Pure Ass'n guarantee ground in oil.	
25 lb. irons per lb	5½ 5½
No. 1 "	5
No. 2 "	4¾
No. 3 "	4
TURPENTINE: Selected packages, per gal	0 54 0 55
LINSEED OIL per gal, raw	0 57 0 58
Boiled, per gal	0 60 0 61
GLUE: Common. per lb	0 10 0 11

PETROLEUM.

	Imp. gal.
F. O. B. Toronto	
Canadian	$0 15
Carbon Safety	0 17 0 18
Canadian Water White	0 20 0 22
Amer'n Prime White	0 23
" Water White	0 24 0 25
Photogene	0 27 0 00

DRUGS AND CHEMICALS.

Alum lb	$0 02 $0 03
Blue Vitriol	0 06 0 07
Brimstone	0 02½ 0 03½
Borax	0 13 0 14
Camphor	0 65 0 75
Carbolic Acid	0 35 0 45
Castor Oil	0 10 0 11
Cream Tartar	0 30 0 31
Epsom Salts	0 01½ 0 02
Paris Green	0 16 0 17
Extract Logwood, bulk	0 13 0 14
" " boxes	0 15 0 17
Gentian	0 10 0 13
Glycerine, per lb	0 17 0 20
Hellebore	0 16 0 17
Iodine	5 50 6 00
Insect Powder	0 35 0 45
Salpetre	0 08½ 0 09
Soda Bicarb, per keg	2 50 2 75
Sal Soda	1 00 1 25
Madder	0 12½

VINEGAR.

A. HAAZ & CO

XX, W.W	0 2
XXX, W.W	0 25
Honey Dew	0 30
Pickling	0 30
Malting	0 45

THE BADGEROW FALCONER VINEGAR Co

French Bordeau per gal	0 34
Tarragona "	0 32
Triple "	0 30
Fruit Vinegar "	0 27
Pickling "	0 28
XXX "	0 25
Extra XX "	0 22
XX "	0 20
X "	0 16
Cider Vinegar	0 16 to 0 25
Honey Vinegar	0 25
Eng. Malt Vinegar	0 50 to 0 6
Bottled Malt Vinegar, qts	2 00
Methylated Spirits	2 00 to 2 25

FISH.

Oysters, per gallon	1 25
" seleot, per gallon	1 50
Pickerel per lb	0 06
Pike do	0 05
White fish do	0 07½
Manitoba White fish do	0 08
Salmon Trout do	0 07 0 08
Lake herring do	0 04
Pickled and Salt Fish:	
Labrador herring, p. bbl	5 50 5 75
Shore herring "	5 00
Salmon trout, per ½ bbl	4 25 4 50
Dried Fish:	
Codfish, per quintal	5 25 5 75
" cases	5 00 5 50
Boneless fish per lb	0 04
Boneless cod "	0 06½ 0 08
Smoked Fish:	
Finnan Haddies per lb	0 07
Bloaters per box	1 00 2 25
Digby herring "	15
Sea Fish:	
Haddock per lb	0 05½
Cod "	0 08
B.C. salmon "	0 13

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AND SYRUPS

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To the Canada Sugar Refining Co., Montreal:

GENTLEMEN,—I have personally taken samples from a large stock of your Granulated Sugar, "REDPATH" brand, and carefully tested them by the Polariscope, and I find these samples to be as near to absolute purity as can be obtained by any process of Sugar-Refining.

The test by the Polariscope showed in yesterday s yield 99·90 per cent. of Pure Cane Sugar, which may be considered commercially as ABSOLUTELY PURE SUGAR.

JOHN BAKER EDWARDS, P.L.D., D.C.L., F.C.S.,

Public Analyst for the District of Montreal, and Professor of Chemistry.

CHEMICAL LABORATORY, MEDICAL FACULTY, MCGILL UNIVERSITY.

MONTREAL, September 9th, 1887.

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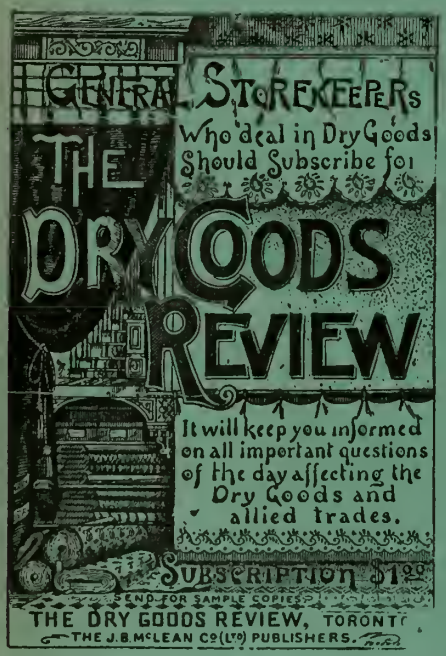
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